#### CHAPTER III—GENERAL ANALYSIS OF THE WHOLESALE FIELD

#### INTRODUCTION

The importance of merchandise distribution in our economic system is generally conceded. Some of the most perplexing problems of our present-day order are those relating directly or indirectly to the marketing of goods. The conditions prevailing prior to the twentieth century were largely accountable for the neglect of distribution and its problems. The demand for most products, until the present century, was far ahead of the supply. Consequently, the problem of the times was how to produce goods in sufficient quantities to satisfy the apparently insatiable wants of the consumer. Much time was therefore given to the study of production methods and efficiency. Besides, there was little overlapping in the territories of manufacturers and distributors, most of whom operated in local markets.

With the development of transportation facilities, however, competition among producers and distributors of similar goods increased by leaps and bounds, thus presenting real problems in seiling. Furthermore, because of important inventions and increased production efficiency, the supply of many products has caught up with the demand and has, in fact, largely exceeded it.

The increased competition, coming from the overlapping of territories and from a supply in excess of effective demand, has resulted in the branding of goods, advertising, aggressive selling, and many other activities, some of which have been carried beyond the point of profitable returns. So much waste in distribution has resulted that business leaders of every type have come to the conclusion that in order to distribute goods in the most effective and most economical manner it is now necessary to base marketing activities on facts and figures concerning conditions of supply, demand factors, and marketing institutions and their operation.

The growing interest manifested in distribution is evidenced by the establishment and development of colleges of commerce; bureaus of business research in connection with universities; the multiplication of advertising agencies; and market analyses and investigations conducted by trade associations, congressional committees, and individual economists. The Census of Distribution is the most recent and probably the most comprehensive of all single efforts made in the

field of distribution for the purpose of ascertaining the nature of the distribution mechanism, its component parts, and how it operates. It is hoped that the Census of Distribution will provide for the first time a fairly complete picture of the complicated marketing system which has developed and evolved over a long period of time. Knowledge of this should lead toward substantial improvements in the movement of goods from producer to consumer.

## WHOLESALE DISTRIBUTION IN ITS BROADER ASPECTS

The volume and status of wholesale trade have long been considered a most significant barometer of general business conditions. Yet no clear definition or conception of the term "wholesale trade" or "wholesale distribution" is to be found. Even the scientific organizations and bureaus which issue wholesale price indices have shown widely different interpretations of the term, for the most part leaving without definition a broad twilight zone which may be regarded as "no man's land."

For census purposes, the distinction between whole-sale and retail trade, when used in a broad sense, as indicated in Chapter I, is that based primarily on the status of the purchaser and secondarily on the manner in which the establishments operate. Theoretically all sales made to ultimate or home consumers who buy goods for their own use are retail sales while all other sales, whether made to retailers, to wholesalers, to institutions, or to manufacturers who use the goods for further processing or as equipment, are wholesale transactions. According to this conception all of the following types of sales or transactions fall within the province of wholesaling:

- 1. Sales made directly by manufacturers or through their sales branches to wholesalers and to other types of wholesale middlemen.
  - 2. Sales to retailers of all kinds.
  - 3. Sales to restaurants and hotels.
- 4. Sales to manufacturers, mines, oil well companies, fisheries, railroads, public utilities, and Government departments.
- 5. Sales to barbers in the form of supplies and equipment. The same applies to all sales of equipment and supplies by so-called supply houses, so long as such equipment and supplies are not purchased by ultimate consumers for their own use.
- 6. Sales of laboratory and professional equipment and supplies to professional men such as doctors and dentists.

7. Bales of building materials to contractors.

8. All operations and activities of middlemen who in some way aid in the transfer of title to goods when such goods are not sold to ultimate or individual consumers. In this group are naturally included brokers, resident buyers, purchasing agents, selling agents, manufacturers' agents, and the like.

 All purchases of farm products for resale to others than audividual consumers, irrespective of whether such purchases are made direct from the farmers or from middlemen.

Gross volume of wholesale trade. - When treated in the light just outlined the total volume of goods sold at wholesale during the year 1929 amounted to approximately \$82,000,000,000, priced at f. c. b. point of production or import. As shown on Chart II and Table I the total volume of goods produced in the United States during the year 1929 for distribution and sale amounted to \$79,133,891,000. This figure includes raw materials, semimanufactured goods, and finished products, counted separately each time they were sold. Consequently, there is a considerable amount of duplication in values, particularly in the case of manufactured goods. It is estimated that, while the gross value of manufactures during 1929 was \$70,434,863,443, their net value amounted to but \$47,392,000,000 (Gross value-[semi-manufactures+ manufactured fuels purchased + cost of contract work] = net value).1 For the purpose of determining the total volume of trade, every transaction must be counted, even though several successive transfers of title may involve the same goods. Utility is added to goods, as expressed in enhanced prices which they command, at each successive stage of their movement through the channels of distribution.

Of the \$79,133,591,000 of goods which were produced in 1929 for distribution, manufactured products constituted 80.98 per cent; farm products, 12.82 per cent; products of mines and quarries, 3.02 per cent; crude petroleum production, 1.62 per cent; products of forests, 1.39 per cent; products of fishing, 0.13 per cent; and products of hunting and trapping, 0.03 per cent. To this must be added \$4,625,145,000 worth of goods imported during the year, bringing up the total value of goods produced in the United States for distribution and those imported to \$83,759,036,000.

Since, however, manufacturers reported direct sales to home consumers (which are retail transactions) of \$1,553,367,000, this amount must be deducted from the \$83,759,036,000, leaving \$81,882,598,000 as the value of goods distributed on a wholesale basis. Of this amount, \$5,425,699,000 worth of goods were exported, leaving \$76,456,899,000 of goods for domestic distribution, on a wholesale basis, with the exception of a relatively small but unknown amount which farmers sold direct to individual home consumers.

TABLE I.—TOTAL VALUE OF GOODS DISTRIBUTED	AT	Waren
SALE IN 1929		HATE

(F. a. b. point of production or import)

(1.0.0.1)	
Gress value of manufactured products 2	
Receipts for contract and repair work	)
	7, 529, 784,000
Manufactured goods sold by manufacturers.  Goods manufactured in merchant establishments (at wholesale	62, 905, 111,000
selling prices)	1,183,000,60
Total value of manufactured goods sold Farm products **—cash income Froducts of mines and quarties ** Petroleum (crudo) production ** Products of forests ** Products of fishing ** Products of hinting and trapping (estimated)  Total value of goods produced in the United States for sale.  Value of goods imported **  Total value of goods sold.	64, 088, 134, 565 10, 146, 728, 086 2, 302, 880, 899 1, 280, 417, 635 1, 100, 005, 986 105, 270, 600 79, 123, 87, 600 4, 628, 146, 680
Goods sold by manufacturers direct to home consumers	
Value of goods distributed on a wholesale basis.  Less, value of goods exported * (United States merchandise and resports)  Total value of goods distributed on a wholesale basis in the	E IN MEAN

## WHOLESALE DISTRIBUTION IN ITS NARROWER SENSE

Conventional conception.—The usual or popular conception of wholesale distribution or of wholesale trade, which may be regarded as more or less convertional, refers to the sales of service wholesalers made to retailers. Similarly, the term wholesaler is generated ally applied to the wholesale merchant who sells to the retailer. According to this conception there was 70,953 such establishments in the United States in 1929 doing a volume of business of \$24,689,811,423, d which \$4,355,354,282 consisted of sales to industrial consumers and to ultimate consumers, leaving \$20,334,457,141 probably sold to retailers, subject to: certain amount of duplication as in the case of one wholesaler selling goods to another wholesaler. Occasionally some of the newer types of wholesalers may be included in this popular concept, as well as the larger wholesalers who sell to smaller wholesalers.

Census use of the term, "Wholesale Distribution."—As already pointed out in Chapter I, it was necessary, for census purposes, to delimit the field of wholesale distribution. It was impossible to make the term all-inclusive in accordance with the principles discussed under Wholesale Distribution in its Broads Aspects, since the census was taken on an establishment basis. For this reason sales made by manufacturem and other producers from the plants in which producers

<sup>:</sup> Consus of Manufactures, release on "Estimated Value of Manufactured Products by Industry Groups."

<sup>2</sup> Consus of Manufactures, 1929, Bureau of the Census.

Yearbook of Agriculture, 1931, p. 977.

<sup>4</sup> Census of Producing Mines and Quarries, 1929, Bureau of the Census,

<sup>6</sup> Bureau of Mines, Department of Commerce.

Bureau of the Census.

Bureau of Fisheries, Department of Commerce

Bureau of Foreign and Domestic Commerce, Department of Commerce

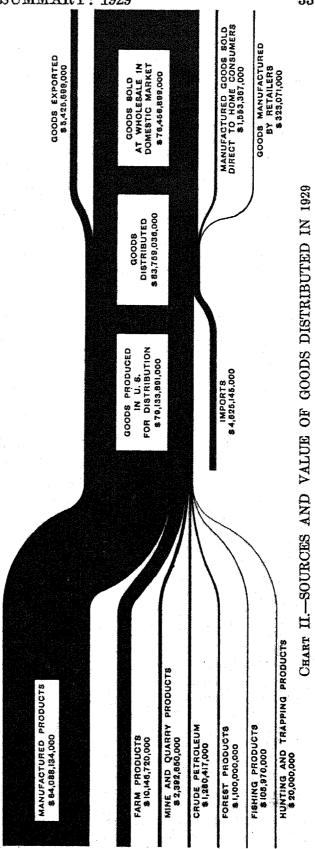
tion is carried on, were omitted from the statistics on wholesale distribution. Had such sales been included, it would have been necessary to require a separate distribution report from every producing establishment and from every farmer and nurseryman in addition to the report covering production activities.

Nor has it been found practicable to confine the term "Wholesale Distribution" to service wholesalers or to any other limited types of wholesalers, since a clear-cut functional division as between different types of wholesale organizations is practically nonexistent. Bulk tank stations in the petroleum trade operate very much like wholesalers of the conventional service type. The same is true, to a considerable degree, of wholesale sales branches maintained by manufacturers, and of numerous other types of wholesale establishments. On the other hand, service wholesalers of the conventional type frequently sell to industrial consumers and, in addition, vary their functions with different customers. Thus, some of their goods are sold on credit, some are sold on a drop shipment basis, and some on a cash-and-carry basis.

Volume of wholesale distribution.—As indicated in the first chapter of this volume, the Census of Wholesale Distribution embraces all establishments which were engaged in 1929 in the purchase, sale, or distribution of goods on a wholesale basis, provided that such establishments specialized in distribution rather than in production or service. In this sense, during the year 1929, there were in operation 169,702 such establishments throughout the United States doing a volume of business amounting to \$69,291,547,604. Of this amount sales to consumers at retail totaled \$689,817,082 which must be subtracted from the amount stated above. To this must then be added the sales made by retailers to other retailers on a wholesale basis, or \$706,776,962, so that the total volume of wholesale trade passing through establishments of all types, operating in all kinds of business, amounted to \$69,308,507,484.

# MOVEMENT OF GOODS INTO WHOLESALE CHANNELS

Movement of manufactured products.—Chart III and Table II show the extent to which manufactured goods flow into strictly wholesale channels, i. e., the volume of such products that is handled by wholesale organizations. The first step in the distribution process taken when the goods leave the producing plant has been reported for all but \$4,024,086,000 by the manufacturers themselves, (see Table II) but the necessary computations have been made to make possible the use of the total volume of goods produced by manufacturers for distribution as a basis for calculating percentages. This latter amount has been broken down by estimates based on available data in the Bureau. Of the \$63,409,200,000 selling value (f. o. b. factory) of goods produced by the manufacturing plants in the United States for distribution, 29.6 per cent went



directly from the plants to wholesalers, 16.1 per cent went to manufacturers' own wholesale branches, 18.6 per cent was sold to outside retailers (including sales to chain stores), while 1.9 per cent was disposed of through retail stores maintained by the manufacturers. 31.3 per cent was sold direct to industrial consumers, and 2.5 per cent followed the most direct channel from producer to home consumer. Of the amount sold direct to home consumers, \$382,894,000 represented sales of manufactured gas. Approximately 9 per cent of the total volume of manufactured goods entering trade was made through agents, such as manufacturers' agents, selling agents, brokers, and commission houses. All of this is naturally included in the total volume of wholesale distribution. This necessarily involves a certain amount of duplication, since a number of items are counted twice, but represents no duplication in the volume of business, as pointed out in a preceding paragraph.

Table II.—Distribution of Sales, 1929, of Manufacturing Plants in the United States

Gross value of manufactured products	\$70, 434, 863, 000
Less: Receipts for contract and repair work, interplant transfers and service instastros	7, 529, 752, 000
Goods of own manufacture sold by manufacturers.  Finished goods purchased by manufacturers for resale  Less: Increase in inventories of manufacturers over preceding	62, 905, 111, 000 534, 110, 000
[HTMA]	39, 021, 000
Selling value of goods distributed Selling value of goods actually reported on schedules by channels	63, 409, 200, 000 59, 385, 114, 000
Selling value of goods not reported on schedules by channels	4, 024, 086, 000

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	SELLING VALUE (f. o. b. factory)							
	Reported	i	Computed					
	Amount	Per cent	Amount	Per cent				
Total sales	\$50, 566, 114, 000	100.00	\$63, 400, 200, 000	100.00				
Sales to wholesalers	18, 278, 348, 000	20.8	18, 759, 293, 000	29.6				
Bales to manufacturers' own wholesale branches	9, 979, 483, 600	16.8	10, 237, 077, 000	16.1				
Sales to retailers. Sales to mammasturers own retail	11, 614, 783, 000	19.6	11, 776, 598, 000	18.6				
branches. Sales to Industrial and other large	1, 215, 228, 000	2.0	1, 232, 990, 000	1.9				
COMSTRACT	17, 287, 546, 600	29.1	19, 849, 875, 000	31.3				
Sales to home consumers	1, 000, 726, 000	1.7	1, 353, 367, 000	2.5				
Total sales	50, 385, 114, 000	100,00	68, 400, 200, 900	190,00				
Sales made through manufactur- ers agents, soling agents, brok- ers, and commission houses. Sales made direct to branches,	5, 12s, 0s0, 000	8.6	T + 2 × 1 × 1 × 1 × 1 × 1 × 1 × 1 × 1 × 1 ×					
wholesalers, retailers, and ope- miners.	54, 257, 034, 000	91.4	and the second contract of the property of the second					

As indicated in Table II, the amount reported by manufacturers on a distribution basis consisted of \$59,385,114,000. The products of service industries as well as contract and repair work and interplant transfers, do not enter trade. For this reason no distribution of sales data could be compiled for such values. There were, however, some plants and certain industries for which distribution of sales data were not available because the same could not be reported by the manufacturing establishments concerned, largely because of inadequate accounting records or because no such information was requested. The amount of manufactured goods for which no reports on the distribution of sales were available, but which entered trade, amounted to \$4,024,086,000 which, when added to the \$59,385,114,000 goods reported by channels, resulted in the figure \$63,409,200,000, which is used as a basis for the computations of estimated selling value going through different channels of distribution. In making these computations, every industry was analyzed separately to insure satisfactory results.

While no reports were made by the manufacturers as to subsequent steps in the distribution process taken by their goods beyond the first step, it is possible through the statistics available in the Census of Wholesale Distribution to complete the picture, as shown on Chart III, and to indicate the approximate flow of such goods until they reach the points of consumption. The ultimate destination of manufactured goods consists of two distinct markets—the industrial consumer market, and the home consumer market. The industrial consumer market absorbed approximately 44.8 per cent of the \$63,409,200,000 of goods produced by manufacturers for sale. They reached the market in the following manner:

Manufacturers → industrial consumers	
sumers	. 3, 582, 976, 950
Manufacturers → wholesalers, → industrial consumers	4, 941, 499, 002

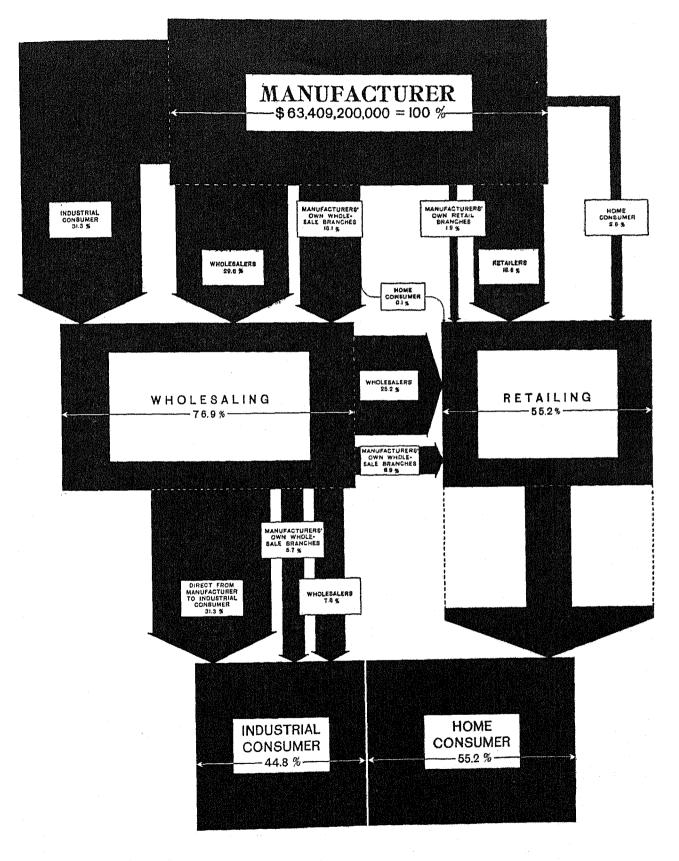
Total 28, 374, 350, 952

The direct sales from manufacturer to industrial consumers are as shown in Table II. The Census of Wholesale Distribution statistics show that manufacturers' sales branches made 35 per cent of their net sales to industrial consumers; hence 35 per cent of \$10,237,-077,000 as in Table II, or \$3,582,976,950. The Wholesale Census statistics also show that wholesalers only made 23.58 per cent of their sales of manufactured goods o to industrial consumers. Table II shows that manufacturers sold direct to wholesalers \$18,759,-293,000 of goods, to which must be added \$2,197,021,-683 which is the share of the \$10,237,077,000 estimated to have been sold to wholesalers by manufacturers' sales branches. When 23.58 per cent is taken of this sum (23.58 per cent × \$20,956,314,683) it results in \$4,941,499,002, which is the amount sold by wholesalers to industrial and other large consumers.

Since the industrial market constituted 44.8 per cent of the total, it naturally follows that the home or ultimate consumer market absorbed 55.2 per cent. It is important to bear in mind that these calculations are based merely on the value of goods, at f. o. b. factory prices, produced by manufacturers for distribution. Raw materials from whatever source, as well as imported semimanufactured and finished products, are not included. It is further important that the 55.2 per cent of the \$63,409,200,000 be not regarded as goods passing through retail stores. Many kinds of

<sup>&</sup>lt;sup>9</sup> From the net sales for wholesalers only as shown in Table 2, p. 70, have been deducted the sales of goods other than manufactures, as well as the sales of automobiles, groceries, and similar lines which were reported on schedules that had no prevision for data on sales to industrial consumers. Consequently, the 23.68 per cent figure is based only on manufactured goods for which the schedules provided an inquiry concerning sales to industrial consumers.

CHART III.—FLOW OF GOODS FROM MANUFACTURERS TO CONSUMERS



commodities included in this figure, as illustrated by manufactured gas and by motion picture films, while intended for the home consumer market, are not sold through retail stores.

Variations in Channels of Distribution.—Not all manufactured products are distributed in like manner. Some goods are sold direct to home consumers, others require the use of a single middleman-the retailerwhile still others are sold by manufacturers to wholesalers and sometimes through their own wholesale branches. The way in which a given product is distributed depends upon a number of factors, among which may be listed the nature of the commodity, its unit value, the size of the producing plant, the financial strength of the producer, the completeness of the line manufactured in a given plant, the nature of the market—whether the product is intended for the home consumer or the industrial consumer, and the existing marketing machinery which has developed for the distribution of a given product.

Even when the same channels are used in the distribution of a certain commodity or group of commodities, the percentage distribution of the goods which go through a certain channel may differ considerably. To illustrate: Table II shows that approximately 9 per cent of all manufactured goods reported by channels were sold through agents and brokers. In the food and grocery industries, however, agents and brokers were used for as high as 15.3 per cent of their total volume. Sales to wholesalers were also more prominent in the food and grocery industries, amounting to 41.5 per cent as against 29.6 per cent for all industries. This is probably due to the fact that many manufacturers of food and grocery products specialize in the production of a limited number of items which need wide distribution and the products are of a low unit value so that direct contact with retailers other than chains, ordinary and voluntary, is practically out of the question. Sales through wholesale branches maintained by the manufacturers themselves in the food and grocery industries amounted to 16 per cent as against 16.1 per cent for all industries. Sales direct to retailers consisted of 24.6 per cent for the food and grocery industries as against 18.6 per cent for all industries. This large volume of sales direct to retailers by the food and grocery industries, despite what has just been said above, is due no doubt to the fact that the greatest development of chains has occurred in the grocery field. These large-scale retail institutions usually obtain their merchandise direct from the manufacturers, performing the wholesale function for themselves, either through the maintenance of chainstore warehouses or otherwise. All such latter sales by manufacturers have been treated as sales to retailers. Sales to industrial consumers, on the other hand, were but 8.2 per cent for the food and grocery industries as against 31.3 per cent for all industries. Sales to household consumers were as high as 5.6 per cent for the food and grocery industries as against 2.5 per cent for all industries.

The variation in percentages of distribution through different types of wholesale and retail organizations are even greater for some industries than indicated for the food and grocery industries, depending largely upon the factors outlined in a preceding paragraph. The channels through which manufactured goods move are also affected by the location of the manufacturing plants in relation to the market for which the goods are intended. The more distant the manufacturer's producing plant is from its market the larger the variety of channels, other things being equal, and vice versa. The conditions underlying consumption constitute another factor in the determination of channels of distribution. Direct contact is usually necessitated when the goods require installation services and technical adaptation to the requirements of the customer. To approach the problem of selecting channels of distribution in a scientific way, it is essential that knowledge be obtained concerning how the various goods of the different industries are being distributed and what factors seem to have governed the percentage distribution of those goods by the various channels reported.

Flow of products of extractive industries. - Of the \$15,025,757,000 of goods produced for distribution during the year 1929 by domestic industries other than manufacturers, shown in Table I, approximately 69.9 per cent (\$10,510,456,000) was handled by wholesale establishments. This figure was based on the sales of products of extractive industries during the year reported to the Wholesale Census by commodities amounting to \$11,250,893,000 and exclusive of duplicate sales made by agents, brokers, and other wholesale organizations which seem to sell to other wholesalers rather than to retailers or to industrial consumers. From this was deducted \$740,437,000 in the form of the mark-up used by wholesale establishments since the \$11,250,893,000 represents the selling value of these products by wholesale organizations, whereas the \$15,025,757,000 represents the sales value at point of production. The amount of mark-up or margin was determined on the basis of operating cost as reported by wholesale establishments operating in the selected trades, to which was added an estimated net profit percentage.

The products from extractive industries flowing into wholesale channels were divided as follows:

SOURCE OF PRODUCTION	Value of pro- duction	Per cent sold through whole- sale channels
Farm products, Products of mines and quarries Products of forests Products of forests Products of fisheries	\$10, 146, 720, 000 2, 392, 650, 000 1, 100, 000, 000 105, 970, 000	90. 0 38. 1 29. 2 (¹)

<sup>1</sup> Includes an indeterminate value of processed fish and sea foods.

#### FUNCTIONS OF WHOLESALE ORGANIZATIONS

Practically all marketing organizations have come into existence as a result of a definite need for their services. It is probable that some of them have outlived their usefulness. For the most part, however, valid reasons may be found for the existence of the different types of organizations. This general statement applies to all types of wholesale organizations whose combined services are:

1. To distribute the goods of producers.

2. To establish business connections with retailers, industrial consumers, and other wholesale organizations to which the goods may be passed on in their movement to final destination. This may involve personal solicitation, advertising, or communication by correspondence, telephone, or telegraph.

3. To provide adequate facilities for concentrating and handling goods in large quantities when such goods are produced on

a relatively small scale.

4. To assemble a large variety of merchandise from multifarious sources so as to facilitate buying under one roof on the

part of retailers and industrial consumers.

- 5. To store goods until needed by the trade. Because of the seasonal nature of production in agriculture on the one hand, and the seasonal character of demand for many manufactured goods on the other, it is essential that reservoirs be provided at strategic points throughout the Nation to carry the physical inventories which these essential reserves represent. The wholesaler has performed this function traditionally and still continues to do so, although frequently assisted, in modern times, by public warehouses, manufacturers' warehouses, chain-store warehouses, and places provided by other types of integrated trading institutions, such as department stores and mail-order houses. Whoever performs this task, the necessity for providing storage for surplus reserves of merchandise in relatively close proximity to consuming centers, is an inescapable wholesale function.
- 6. To provide facilities for sorting, grading, and otherwise preparing the goods for the market, in compliance with the requirements of the trade.
- 7. To study the needs of the trade, quantitatively and qualitatively, in order to make proper goods available in suitable lots for prompt delivery.
- 8. To furnish financial assistance to sources of supply and to provide credit accommodations to customers.
- 9. To study market conditions and to gather and interpret all data affecting the movement of merchandise and the prices of the various commodities involved.
- 10. To render advice and assistance to customers in order to facilitate the flow of goods to final destination. This often necessitates the use of much dealer help with the aim of elevating retail merchandising to a higher plane of efficiency.

Variation in the performance of wholesale functions.—The functions outlined above vary considerably with the kind of business, plane of operation of the wholesale establishment, customers served, sources of supply represented, and the type of wholesale organization. Vegetables, for example, may be graded and sorted by the wholesale merchant or commission merchant, while manufactured goods coming into the hands of wholesalers do not require the performance of this function to the same extent since such goods have already been largely standardized by the manufacturer himself. Some whole-

sale establishments sell to other wholesale organizations instead of passing the goods on to retailers or to industrial consumers. To the extent to which this is true, it is unnecessary to render services which are normally required by retailers, such as dealer helps or even financial assistance in the form of credit accommodations. Furthermore, if sales are made by wholesalers to large-scale retail establishments, such retailers may perform some of the functions that are normally rendered by wholesalers. Again, the type of wholesale organization has a direct bearing upon the number and variety of functions rendered. Some wholesale organizations such as brokers or manufacturers' agents do not take title to the goods, therefore assume no risks and may have a limited amount of handling or no physical handling whatever.

The performance of a given function by wholesalers may also vary in degree, depending upon some of the same factors. Some manufacturers, for example, may do their own financing entirely and also create a demand for their goods. Others need financial assistance and require that the wholesaler furnish such help and also bear the burden of creating a demand for their products. In the majority of cases, the function of creating a demand for a manufacturer's goods is divided between the manufacturer and the wholesaler, but the degree to which the wholesaler is required to advertise and "sell" a given manufac-

turer's product varies considerably.

Changing character of wholesaling.—A brief survey of the history of development in the wholesale field inevitably leads to the conclusion that wholesaling is in a state of flux. Many types of wholesale organizations are now in existence which were unknown two decades ago. Cash-and-carry wholesalers and wagon distributors are of recent origin. Even the old conventional type wholesaler has modified his methods of operation to a considerable degree. It is likely that these changes will continue, depending largely upon changes in retailing. As retail institutions modify their methods of operation wholesale organizations serving them must do likewise. The development of the chain store, for example, necessitated a new form of wholesaling to enable independent stores to compete effectively with their chain rivals. This accounts largely for the existence of cooperative wholesalers and wholesale cash-and-carry establishments.

The growth of the department store with its large buying power was responsible to no small degree for the disintegration of some of the large national and sectional dry goods wholesalers handling a general line of dry goods, and the growth of specialty dry goods houses in various parts of the United States. It is probable that the tendency at the present time on the part of retailers to take on wider lines of merchandise will lend impetus to the growth of general line wholesalers so that the pendulum may swing back from

specialty wholesaling to general line or general merchandise wholesaling.

The future structure of the wholesale field is also affected by policies and methods adopted by producers on the one hand and retailers or industrial consumers on the other. Hand-to-mouth buying, for example, on the part of either retailers or industrial consumers tends to strengthen the position of the wholesaler who is forced thereby to maintain more adequate stocks and to provide immediate delivery since many of the orders received by him are for rush shipment. The extent to which channels of distribution are selected by producers on the basis of facts and figures, rather than bias and preconceived notions, is another important factor. Above all, however, the future of wholesale organizations will depend largely on the extent to which the wholesale functions can be performed more economically by either retailers. industrial consumers, or selling producers which, in turn, is contingent to no small degree upon the alertness and efficiency on the part of existing wholesale establishments.

While no definite predictions can be made as to what the trends will be until other censuses are taken, the results of which might be compared with those of the present census, it is certain that changes will be effected in the wholesale field, although it is important to bear in mind that "nature makes no leaps" as evidenced by the continued importance of the old line service wholesaler.

# GEOGRAPHIC DISTRIBUTION OF WHOLESALE TRADE

Wholesale trade, by divisions and by States.— In addition to presenting wholesale trade statistics by States, data are given for 9 groups of States known officially as geographic divisions.<sup>10</sup> It is believed that

<sup>16</sup> The States included in the respective divisions are as follows: New England—Mains, New Hampshire, Vermont, Massachusetts, Rhode Island, Connectiont.

Middle Atlantic-New York, New Jersey, Pennsylvania.

East North Central—Chio, Indiana, Illinois, Michigan, Wisconsin. West North Central—Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas.

South Atlantic—Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carelina, South Carelina, Georgia, Florida.

East South Central—Kentneky, Tennessee, Alabama, Mississippi. West South Central—Arkansas, Louisiana, Oklahoma, Tenas.

Mountain-Colorado, Arizona, Idahe, Montana, Wyoming, New Mexico, Utah, Newada.

Pacific-California, Oregon, Washington.

the States within each of the geographic divisions are sufficiently homogeneous in physical characteristics, in the composition of their population, or in their social and economic qualities to make each division a relatively distinct economic unit. Each geographic division differs, to a considerable degree, from most of the others so that comparisons can be made between different sections of the country, and since wholesale trade is seldom confined within State boundaries, geographic divisions are of considerable importance in measuring the market potentialities for various parts of the United States.

The wholesale trade of the United States appears to be highly concentrated geographically. The States in the Middle Atlantic, East North Central, and West North Central Divisions account for nearly two-thirds of the total volume (66.41 per cent), whereas these States contain but 52.8 per cent of total population. This is further corroborated by the statistics on Chart IV and in Table III showing wholesale trade by States. Fully 71.61 per cent of all wholesale trade is accounted for by the following 10 States, the first 4 of which were responsible for almost half (48.2 per cent) of the total volume:

STATE	Total sales	Per cent of total
New York Illinois Pennsylvania California Missouri Ohio Massachusetts Texas Michigan Minnesota	\$17, 604, 633, 829 6, 861, 067, 302 4, 777, 291, 874 4, 159, 323, 157 3, 381, 720, 921 3, 094, 100, 457 3, 065, 855, 586 2, 804, 517, 879 2, 172, 408, 545 1, 716, 943, 724	25. 4 9. 99 6. 89 0. 0 4. 8 4. 4 4. 4 4. 0 3. 1

While there is some general relationship between the population of a State and its volume of wholesale trade, it is not as close as that indicated for the geographic divisions because the operations of many wholesale establishments cover wide territories, considerably beyond the boundaries of the State in which they are located. Colorado, for example, is thirty-third in population, but twenty-sixth in volume of wholesale trade. Nebraska is thirty-second in population but fourteenth in wholesale trade. The State of Washington is thirtieth in population but eleventh in wholesale trade. On the other hand, there are a number of States which are high in population but very low in wholesale distribution.

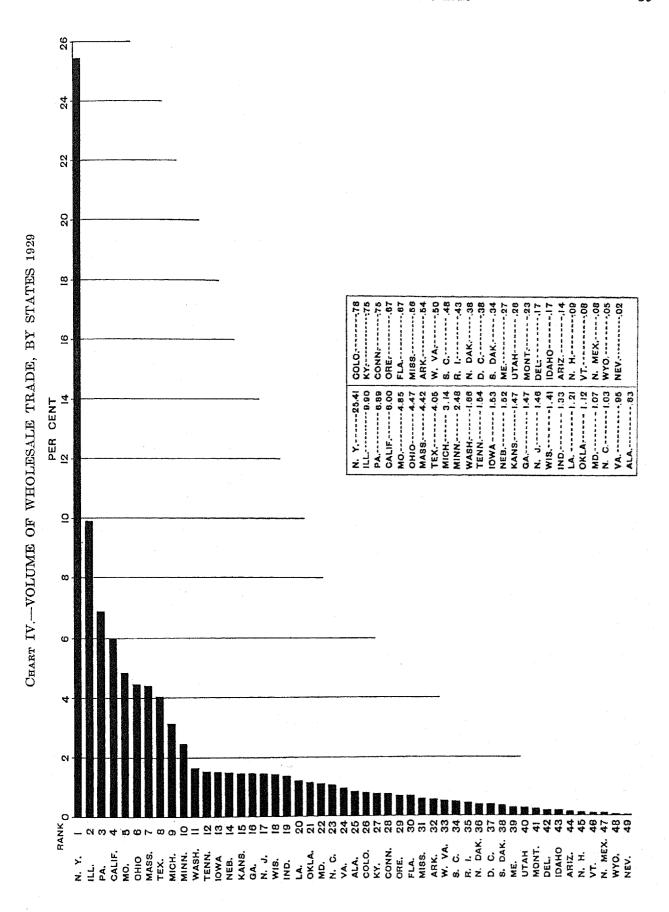


TABLE III. WHOLESALE TRADE OF THE UNITED STATES, BY GEOGRAPHIC DIVISIONS AND BY STATES

Military of the angular professional and the angular profession of the first of the professional professional and the second of the professional professional and the second of the professional and the second of t		RETHALES	đ	Dont	Lounde	NUMBE	R OF EMPLO	YEES		Stocks or
	Thurstown admitsor india mants	Aradast	Per cent of total	Kank in vol- ume	Itank in popul- lation	Total	Male	Femule	Salaries and wages	hand, end of year (at cost)
ESTATS CATINU	180.788	nen 201, 547, 604	100.00	*******	-,, -, 0, 4, 4, -	1, 805, 042	1, 310, 969	294, 078	\$3,010,129,535	\$5,246,739,
	Butter granten and the	29, 556, 155, 698	42.63	- programme	Trapp. L.C.	912, 143	741, 997	170, 146 123, 927	1, 713, 259, 483 1, 296, 870, 052	3, 382, 558,
belonders only, trial. ther types of wholesele establishments, total	79.540 80.562	29, 308, 130, 516	17. 27			692, 899	568, 972	123, 927	1, 296, 870, 052	1,864,181
右蓋公心器系列線於江州下線的公內的								00 550	000 500 100	
(v I - New England v 2 - Middle Allante v 3 - East North Uentral v 4 - West North Uentral v 5 - Sauth Allante v 6 - Sauth Allante v 7 - West Fouth Central v 7 - West Fouth Central v 8 - Mestante v 8 - Mestante v 8 - Mestante v 8 - Mestante	9.798	4, 196, 260, 238	6.05 33.61	7 12 3	8	111, 164 432, 307	88, 591 343, 182	22, 573 89, 125	200, 778, 497 969, 543, 564	328, 359, 1, 649, 125,
v. 2 - Middle Allantk	38, 197 32, 185	23 396 NO 664 14 528 413,130	20,24	2	1 2	353, 398	287, 624	65,774 33,023	687, 611, 355 331, 098, 164	906, 483, 715, 032,
v 4. West North I sours	24, 5654	8,78%,121,900 4,657,674,839	12.36		3	196, 508 140, 227	163,485 113,979	26, 248	200, 123, 109	360, 267,
v. b. Smith Atlantic	15.852	4,657,674,839 2,559,847,106	6.72 3.68	6	6	64, 502	55, 836 90, 386	X. OOO 1	95, 385, 602	237 352
(v. a. Kast Smath Contral	7, 739 17, 566	4, 787, 187, 074	6 91 1 73	8 5	5	104, 153	90,386	13, 767	168, 731, 679	389, 369,
iv. 7 West Pearls Leatest	5 795	1, 198, 946, 219	1.73	{{ }	9	34,680	29,881	4,799 30,098	55, 657, 213 295, 200, 852	104, 748 556, 000
v & Paritie	13, 821	6, 773, 250, 016	8.33	4	7	168, 103	138, 005	30,000	200, 200, 502	000,000
WE A MESON	į.	ragidischeraticalera i restrational de 200	and the second	III.						\
states regissa Cerissa Salterbia	1,748	574, 145, 187	. 83	25	15	13,733 3,554 8,463	12,094 3,161	1,639 393	23, 650, 325 5, 420, 005	44, 603 9, 376
12022	3,56	97,554,221	. 14	44 32	44 25	8.463	7,634	829	12, 194, 542	30,000
*E 8518'48.	2,0M2 9,751	373, 074, 089 4, 159, 323, 157	6.00	1 4	1 6	123, 053	100, 737	22, 316	12, 194, 542 219, 909, 186	435, 847
MINTER DAR.	2,075	530, 625, 526	7.8	26	33	14,628	12, 324	2,304	23, 947, 236	37, 448
ുള്ള മുള്ള <b>തുള്ളതാ</b> യ 2 നേ വി വേയത്ത് പ്രതിയിയും തന്നെ വെയും ക്രവം വരുന്ന പരുത്തെ വരുന്ന് വരുന്ന് വരുന്നത്തെ വിവരണ ഇത്രേയത്തെ	· same	ann unn ann	76	28	29	18, 272	13, 565	4,707	28, 098, 521	48, 438
Office title to the second of	1,346	520, 850, 866 116, 086, 590	75	43 37	47	18, 272 2, 094 7, 575	13, 565 1, 715	370	3, 778, 297 13, 700, 384 26, 750, 859	48, 438 10, 514 14, 305
all William and a salar termination	406	261,063,044	. 34	37	41	7,575	6,450	1, 125	13,700,384	14,305
in it	2,654	466, 534, 901	. 67	1 30	31	1 20,075	10, 950	3, 145 3, 774	36, 895, 640	33, 481 62, 219
onusections but the state of th	3, 183	1,016,495,832	1.47	16	14	1	18,961	ı	li .	1
iabo. Intels classa. wa	681	121, 193, 295	. 17	42	43	3,386 164,531	2, 964 132, 438	32, 093	4,523,524 341,523,391	10,917
incia	11,587	6, 861, 067, 302 921, 561, 946	9. 90		11	25, 474	21, 302	4, 172	43, 258, 210	61, 805
CINCO A A A A A A A A A A A A A A A A A A A	3,734 4,954	1,057,006.058	1.52	113	1 19	27,603	23, 222	4,381	41,031,801	( 69.104
APPARIS	4, 323	1, 626, 676, 856			24	22, 975	20, 104	2,871	35, 177, 481	153, 51
·	01 80997	522,495,236	1	97	17	21,538	18,348	3, 190	26, 083, 298	99, 958
.Wildenson	1,720	835, 197, 033	1.21	1 20	22 35	17,493	15, 226	2, 267 1, 037	29, 336, 618	99, 958 58, 968
A \$1100	987	33 1869, 675, 451	. 27	39	35	7, 545	6,508 17,990	1, 037 4, 478	11,310,689	22, 973
.emruma y cuspinaria. feryland fenenciusette.	2,205	741, 367, 043	1.07	1 22	28	22, 468 72, 929	17,990 57,962	14, 967	33, 005, 486 145, 957, 895	49,525 221,50
A musicipality of the control of the	6,686	2,065,855,586	1	1)		3)	31	1 '	Ħ	1
dichigan	5, 272	2, 172, 408, 545	3.14	9	7	47,406 37,708 6,746	38,425 31,560	8, 981 6, 148	97, 087, 110 62, 656, 233	118,537
Ainmeota	5,521 1,713	1,715,943,714	1 2 48		18	1 51, TOR	6,078	1 668	10, 528, 262	24, 05
d ishisip ia	1,713	286, 226, 121 2, 361, 720, 921	4.8	31	1 10	79,488	63, 680	15, 808	145, 571, 050	24,05 240,24
i ichigan A innepota I isensotypu A wever: I dutana	6,674 1,249	156, 545, 212	25	4	33	4,436	3,787	649	6, 991, 435	19,02
etraska	1	<b>1</b>	1.83	1	,	17, 268	14, 526	2,742	28, 106, 033	58,56
verusa. Covada	2,896	13, 718, 677	. 62	4	9   45	1 679	11 630	49	877, 478	1, 32
Sew Hampshire	326	B 81 413.71d	1 08	1) 4	5 42	2,450	2,168	288	11 3.691.813	5 1 6.23
evada. ev Hampschire ew Jersey ew Matteo	2,344 517	1 1 008 8a1 361	1.44	1			23, 764 1, 258	3,832	55, 690, 876 2, 330, 998	69,71
· 物學 助从你在對學。~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	944	86	§ .	1	1	- (	11	1	11	1
New York	25,311 2,413 2,619	17,004,633,82	25.4			291,056	227, 199	63,857	090, 202, 950 25, 823, 350	1, 273, 19 63, 82
Vorth Carolina	2.413	717, 431, 534	1.00		3 12			6,364 446	0 030 86	24, 41
* 60万克廷 主义战权 30年35 上的 1846	8,072	202, 429, 543	4.4		8 38 8 4	84,750	(t 70.07C	14,080	9, 939, 864 154, 667, 151 30, 916, 050	5 197, 40 8 60, 88
vow York Vorth Carolina Vorth Dakota John John	4, 179	8,094,100,45 778,396,07	1 1	2	2	19,210	17,042	2, 168		
Pressur	1.439	Ann son wh	. 6	2	9 34	14,856	12,418	2,241	24, 190, 176 217, 649, 73	8 40,58
regen Control vapia Chede Island Nutri Carcilla Olith Dakota	10,541	4,777,281,87	\$   6.8t	1 :	3 3	2 1 113,65/	92, 219	21,436	217, 649, 73	306, 21
thede Island	797	300,071,800	5 .43	1 1 2	5 37	7 8,028 7,726	6,74	1, 286	11,040,04	
With Carolina	1,536	333, 528, 366 236, 280, 42	44	(	4 26	5,53	6,520 4,910	1,197	8,615,70	2 16,8
THE APPLEASE STATE OF THE STATE	7,746	8	1	į.	"   "		11	i	ji '. '	
COLUMNSON.	2, 256 9, 608	1, 008, 980, 56	1.5			6 22,48	19,316	3, 169	35, 123, 71	7 68,73 1 238,8
i na ang ang ang ang ang ang ang ang ang		2,884,517,83	4 2		8 4	5 58,98 0 5,73	50.48	8,503	96, 284, 48 9, 711, 66	7 17.6
v mente sant. V mente sant.	300	ili 57 352 92	6 0	4	6 4	g   1.93	1.64	1 288	3   2,899,25	6 5,40
Collinates Caran Caran Caran Caran Caran	2,344	656, 308, 59	3 3		4 2	0 22,73		4,56	30, 271, 57	4 79,3
Washington	4) P. 21	1	į	11	l l	ii .	1	1	51, 100, 99	79,5
Nashington Kest Virginia Nasconsis Nyoming	2, 63) 1, 132 3, 51)	1, 147, 140, 90 1 ( 346, 838, 88	71.5		3 2		9.11	1,22	19,302.99	6 29,5
Nigeomalia.	3,511	970, 275, 78	9 14	1 1	R   1	3   31,23	1 1 25,38	0 5,843	2   51,075,48	9 109,9
All no recover descript	283	1 34, 660, AR	7   .0	e 11 .	8 4	8 90	5 80	7 91	1,854,78	5 4,21

Wholesale trade, by cities.—The concentration of wholesale trade in the larger cities is clearly brought out by the fact that fully 76.25 per cent of all wholesale business was transacted by establishments located in cities having, in 1930, 100,000 inhabitants or more. This business was conducted by 81,144 establishments or nearly half of the wholesale establishments in the United States. (These figures in no way reflect the amount of goods purchased at wholesale establishments

supply the consumption requirements of a given territory, except in a very general way.)

The facts in Table IV indicate not only the preponderance of large cities as wholesale markets but also that the average size of the business establishment is greater in these cities than in other communities, since less than half of all wholesale establishments account for over three-quarters of all the business. In partial explanation of this condition it may be pointed out that, in small communities, there are a

large number of assemblers of agricultural commodities and many bulk tank stations in the petroleum trade which operate on a relatively small scale and thereby bring down the average.

Although the larger cities as a group dominate the wholesale trading picture, there is by no means perfect correlation between volume of wholesale trade and population within the city. The first two cities in population, New York and Chicago, are also the leading wholesale centers, but thereafter notable differences develop. Boston, for example, is the third largest wholesale center although only ninth in population. Again, San Francisco, which ranks eleventh in population, is fifth in wholesale trade; Pittsburgh, which is tenth in population, is seventh in wholesale trade; and Kansas City, Mo., which is nineteenth in population, is ninth in wholesale trade. There are, conversely, a

number of cities which have a lower rank in wholesale trade than they enjoy in population. All in all, there is considerable variation between rank in volume of wholesale trade and rank in population for the entire group of cities, although the average variation is not great.<sup>11</sup>

Individual differences among cities, however, indicate that wholesale trade is a function of more than the single variable population. Other factors of importance are age of the community, the character of its hinterland, competition from other wholesale centers, special industrial developments, transportation facilities, proximity to the sea, and other geographic factors.

Table IV.—WHOLESALE TRADE OF CITIES HAVING, IN 1930, 100,000 INHABITANTS OR MORE

	Number of estab-	NET SALE	8	Rank	Rank	NUMBI	ER OF EMPLO	)YEES		Stocks on
	lish- ments	Total	Per cent of total	in vol- ume	in popu- lation	Total	Male	Female	Salaries and wages	hand, end of year (at cost)
United States	169, 702	869, 291, 547, 604	100.00			1, 605, 042	1, 310, 969	294,073	<b>\$3, 010, 129,</b> 535	\$5,246,739,657
Total for principal cities	4,	52, 836, 461, 005	76. 25			1, 114, 857	894, 460	220, 397	2, 308, 685, 515	3, 743, 991, 860
Akron, Ohio Albany, N. Y Atlanta, Ga. Baltimore, Md. Birmingham, Ala.		105, 532, 391 124, 334, 987 498, 917, 474 651, 095, 982 254, 204, 471	.15 .18 .72 .94 .37	57 52 23 18 31	35 64 32 8 34	2, 628 3, 630 11, 866 18, 465 6, 540	2, 279 3, 011 9, 750 15, 042 5, 617	349 619 2, 116 3, 423 923	5, 236, 132 6, 879, 317 21, 756, 044 29, 350, 907 11, 662, 818	6, 064, 953 11, 784, 733 30, 571, 563 45, 118, 913 19, 328, 893
Roston, Mass Bridgeport, Conn Buffalo, N. Y. Cambridge, Mass Camden, N. J.		2, 357, 016, 604 74, 573, 953 671, 764, 699 55, 754, 824 19, 388, 036	3, 40 .11 .97 .08 .03	3 65 16 75 91	9 54 13 74 68	48, 704 1, 893 14, 548 2, 659 815	37, 607 1, 566 11, 531 2, 154 728	11, 097 327 3, 017 505 87	103, 800, 739 3, 875, 181 29, 717, 334 5, 432, 638 1, 447, 113	161, 069, 876 7, 656, 683 39, 319, 644 8, 150, 893 1, 463, 348
Canton, Ohio Chattanooga, Tenn Chicago, Ili Chicago, Ili Clicinnati, Ohio Cleveland, Ohio		35, 223, 592 62, 753, 890 5, 870, 166, 410 729, 813, 931 1, 106, 728, 234	. 05 . 09 8. 47 1. 05 1. 60	85 70 2 13 11	83 67 2 17 6	1, 204 1, 663 138, 657 17, 252 24, 946	996 1, 468 109, 855 13, 565 20, 351	208 195 28, 802 3, 687 4, 595	2, 205, 632 2, 944, 139 300, 420, 769 34, 099, 385 51, 877, 688	2, 810, 124 3, 763, 920 357, 896, 406 43, 612, 031 55, 272, 023
Columbus, Ohio	518 809 237 934 333	228, 252, 247 720, 157, 439 112, 668, 800 395, 958, 075 149, 074, 534	.33 1.05 .16 .57 .22	35 14 55 25 44	28 33 41 29 56	6, 947 12, 662 3, 133 10, 564 5, 453	5, 787 10, 387 2, 529 8, 672 4, 547	1, 160 2, 275 604 1, 892 906	12, 522, 588 24, 283, 343 5, 605, 645 18, 343, 311 9, 263, 839	17, 920, 513 54, 291, 636 7, 201, 086 25, 720, 053 11, 965, 813
Detroit, Mich. Duluth, Minn. Elizabeth, N. J. El Paso, Tex. Erie, Pa.	2, 136 185 75 205 159	1, 540, 059, 671 171, 362, 696 51, 161, 037 74, 383, 940 31, 947, 269	2, 22 . 25 . 07 . 11 . 05	6 40 79 66 88	90 73 86 69	26, 510 3, 281 665 2, 075 1, 254	21, 169 2, 716 590 1, 797 1, 078	5, 841 565 75 278 176	61, 185, 172 5, 518, 048 1, 426, 163 3, 514, 547 2, 142, 398	67, 756, 28; 12, 209, 67; 5, 168, 02; 7, 237, 75; 3, 319, 00;
Evansville, Ind. Fall River, Mass. Flint, Mich Fort Wayne, Ind. Fort Worth, Tex	184 130 102 158 240	61, 096, 426 55, 143, 856 38, 518, 864 53, 164, 235 276, 844, 179	.09 .08 .06 .08 .40	69 76 82 78 29	88 71 50 72 48	1, 964 898 1, 365 2, 233 3, 426	1, 673 801 1, 159 1, 718 3, 008	291 97 206 515 418	2, 933, 088 1, 467, 204 2, 686, 677 3, 883, 918 5, 683, 077	4, 522, 253 2, 098, 163 2, 738, 450 6, 385, 890 11, 146, 460
Gary, Ind. Grand Rapids, Mich. Hartford, Conn. Houston, Tex. Indianapolis, Ind.	38 416 323 506 730	10. 053, 238 152, 629, 642 125, 187, 201 519, 913, 186 436, 596, 282	.01 .22 .18 .75 .63	93 43 51 22 24	92 46 47 26 21	286 3, 938 7, 804 7, 354 9, 769	264 3, 250 4, 915 6, 307 8, 043	22 688 2,889 1,047 1,726	663, 810 7, 682, 241 8, 526, 844 13, 587, 179 18, 432, 143	440, 799 11, 334, 84 16, 919, 223 72, 865, 843 23, 389, 173
Jacksonville, Fla.  Jersey City, N. J.  Kansas City, Kan.  Kansas City, Mo.  Knoxville, Tenn.	346 169 97 1,664 135	180, 779, 118 117, 768, 509 92, 217, 073 1, 400, 722, 337 53, 448, 242	. 26 . 17 . 13 2: 02 . 08	38 53 63 9 77	63 23 66 19 81	4, 234 3, 658 2, 614 24, 354 2, 082	3, 693 3, 000 2, 439 19, 732 1, 777	541 658 175 4,622 305	7, 692, 956 7, 527, 728 4, 293, 524 46, 879, 066 3, 709, 479	13, 267, 932 10, 769, 731 10, 629, 164 84, 595, 800 5, 401, 054
Long Beach, Calif Loa Angeles, Calif Louisville, Ky Lowell, Mass Lynn, Mass	127 3, 153 528 89 119	33, 893, 318 1, 379, 989, 484 267, 679, 140 24, 043, 146 17, 231, 041	. 05 1. 99 . 39 . 03 . 02	86 10 30 90 92	57 5 24 93 87	1, 207 40, 581 9, 664 7 <del>9</del> 4 830	1, 129 33, 602 7, 839 607 709	78 6, 979 1, 825 97 121	2, 168, 725 78, 063, 911 15, 641, 233 1, 175, 751 1, 469, 656	3, 377, 911 128, 920, 522 40, 949, 362 1, 253, 371 1, 171, 970
Memphis, Tenn Marni, Fla Milwankee, Wis. Minneapolis, Minn Nashville, Tenn Newark, N. J	628 247 1, 059 1, 316 225 643	652, 876, 672 48, 753, 026 545, 650, 118 846, 457, 533 129, 896, 953 393, 420, 365	. 94 . 07 . 79 1, 22 . 19 . 57	17 80 21 12 49 26	36 78 12 15 51 18	9, 449 1, 727 14, 289 17, 423 3, 103 9, 652	8, 112 1, 562 11, 705 14, 043 2, 587 8, 082	1,337 165 2,584 3,380 516 1,570	17, 112, 064 2, 974, 025 28, 802, 630 31, 542, 413 5, 493, 353 20, 883, 381	34, 946, 527 4, 082, 481 43, 537, 203 90, 301, 944 9, 065, 414 24, 418, 490

 $<sup>^{11}</sup>$  A correlation coefficient of 0.84 was computed by the rank data method indicating a considerable degree of positive correlation between size of city and volume of wholesale trade. (A correlation coefficient may range from 0 to +1 or -1. The nearer it approaches +1 or -1 the greater the degree of correlation indicated.)

Table IV. -WHOLESALE TRADE OF CITIES HAVING, IN 1930, 100,000 INHABITANTS OR MORE-Continued

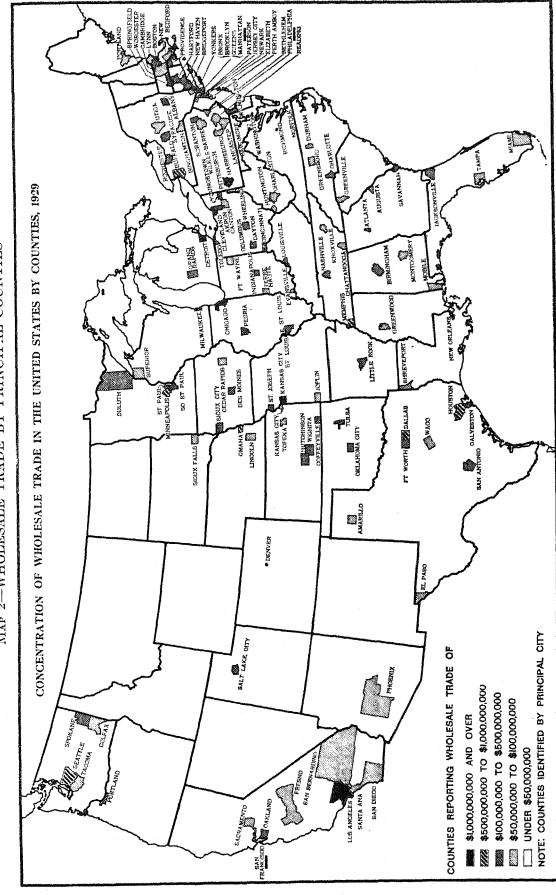
Monotonia (1986) in the first control of the second of the	Number			Rank	Rank in	NUMBE	R OF EMPLO	YEES	Salaries and	Stocks on hand, end
	of estab- lish- ments	Total	Per cent of total	in vol- ume	popu- lation	Total	Male	Female	wages	of year (at cost)
New Bedford, Mass New Haven, Conn. New Orleans, La. New York City (Greater New York)	167 589 712 19,618	\$35, 836, 866 138, 850, 175 601, 980, 823 15, 631, 148, 123	0.05 .20 .87 22,56	84 45 19 1	75 49 16 1	1, 193 3, 835 10, 423 237, 291	1, 016 3, 209 8, 639 183, 268	177 626 1,784 54,023	\$1, 895, 023 7, 328, 696 18, 645, 605 596, 563, 582	\$2, 255, 367 11, 364, 857 40, 388, 884 1, 109, 344, 708
Brenz Bereugh Breeklyn Bernugh Manhattan Bereugh Gusens Bereugh Rekanend Bereugh	375 1,318 16,948 400	187, 913, 187 699, 107, 474 14, 529, 672, 022 202, 715, 028 11, 740, 442				4, 690 19, 332 205, 836 7, 023 410	4, 075 16, 750 155, 967 6, 106 370	2, 582 49, 869 917 40	9, 702, 570 39, 864, 320 532, 209, 207 13, 914, 933 782, 552	16, 046, 421 45, 285, 385 1, 030, 389, 888 16, 930, 464 692, 687
Norfolk, Va. Oakisnel, Calif. Okishusna City, Okia. Omaha, Nobr. Paberson, N. J.	319 390 464 647	153, 754, 134 129, 169, 704 287, 932, 117 704, 087, 796 65, 958, 090	. 22 . 19 . 42 1. 02 . 09	42 50 28 15 68	62 30 43 39 60	3, 371 5, 712 6, 605 9, 466 1, 264	2,899 4,963 5,648 7,922 1,119	472 740 957 1, 544 145	5, 800, 553 0, 711, 133 11, 304, 457 17, 706, 381 2, 770, 265	6, 839, 311 12, 877, 514 17, 208, 500 36, 396, 851 3, 536, 887
Pecria, III Philadelphia, Pa Pittsburgt, Pa Portland, Greg. Providence, R. I.	4, 357 1, 849 867	98, 759, 108 2, 280, 884, 042 1, 484, 500, 266 383, 432, 056 246, 423, 158	.14 3.29 2.14 .55 .36	61 4 7 27 33	82 3 10 25 87	2, 698 52, 636 27, 435 11, 526 6, 427	2, 198 41, 397 22, 103 9, 554 5, 291	500 11,239 5,332 1,972 1,136	4, 620, 511 104, 683, 116 58, 656, 013 19, 955, 552 12, 647, 622	7, 442, 772 152, 639, 122 65, 227, 866 34, 145, 281 18, 527, 279
Reading, Pa. Richmond, Va. Rochester, N Y St. Louis, Mo. St. Faul, Mhm	416 401 1,540	56, 148, 259 233, 611, 053 94, 923, 026 1, 430, 981, 458 221, 745, 514	.08 .34 .13 2.06 .32	73 34 62 8 36	76 44 22 7 31	1, 853 7, 143 4, 219 40, 769 8, 030	1, 563 5, 879 3, 420 31, 895 6, 589	290 1, 264 799 8, 874 1, 441	3, 174, 851 11, 219, 781 6, 827, 510 79, 733, 960 12, 985, 544	3, 876, 38 32, 077, 70 13, 996, 50 122, 719, 50 24, 139, 60
Sait Lake City, Utah San Andonio, Ter San Diego, Calif San Francisco, Calif Seranton, Fa	343 199 3, 154	130, 332, 382 133, 819, 637 56, 839, 385 1, 784, 174, 952 111, 865, 674	.19 .19 .08 2.57	48 47 72 5 58	59 38 53 11 55	4, 515 4, 715 2, 645 37, 545 3, 218	3, 865 4, 022 2, 381 29, 807 2, 683	650 693 264 7, 738 535	7, 666, 639 7, 444, 766 4, 212, 016 77, 535, 544 5, 686, 135	13, 242, 783 12, 045, 760 5, 824, 694 144, 105, 016 7, 547, 169
Senttle, Wash Somerville, Mass South Bend, Ind Spokane, Wash. Springfield, Mass.	31 129 256	574, 767, 123 32, 993, 117 40, 618, 974 134, 049, 126 115, 560, 454	.83 .05 .06 .19	20 87 81 46 54	20 85 84 70 52	15, 001 938 1, 394 4, 473 8, 513	12, 265 803 1, 153 3, 681 2, 843	2, 736 135 241 792 670	29, 767, 725 1, 665, 322 2, 779, 536 7, 384, 676 6, 357, 098	47, 039, 401 2, 110, 630 3, 780, 235 12, 443, 846 7, 589, 488
Syracuse, N. Y. Tacoma, Wash. Tampa, Fiz. Toledo, Ohio. Trenton, N. J.	150 223 417	178, 538, 126 55, 939, 545 62, 678, 603 187, 892, 873 36, 592, 908	. 26 . 08 . 12 . 27 . 05	39 74 64 37 83	40 79 91 27 65	4,976 2,661 2,406 7,502 1,377	3, 996 2, 221 2, 118 6, 425 1, 207	980 440 288 1,077 170	10, 001, 720 3, 952, 837 4, 076, 437 12, 991, 506 2, 344, 529	13, 397, 369 6, 156, 253 6, 301, 589 16, 427, 251 2, 730, 788
Tujea, Okia. Utica, N. Y. Washington, D. C. Wichita, Kans. Witmington, Del.	184 496 256	103, 665, 663 59, 359, 197 261, 083, 044 161, 154, 543 102, 114, 388	. 15 . 08 . 38 . 23 . 15	58 71 30 41 59	58 83 14 77 80	2, 486 1, 972 7, 575 3, 125 1, 742	2, 174 1, 657 6, 450 2, 520 1, 391	312 315 1, 125 605 351	4, 989, 998 3, 649, 811 13, 700, 384 5, 460, 530 3, 319, 264	9, 441, 948 5, 580, 123 14, 305, 374 9, 422, 889 9, 331, 074
Worcester, Mass	245 74 194	68, 454, 709 27, 695, 447 100, 941, 997	. 10 . 04 . 14	67 89 60	42 61 45	2, 781 809 2, 970	2, 292 726 2, 660	489 83 810	4, 876, 297 1, 680, 831 5, 412, 793	6, 136, 947 2, 862, 020 5, 854, 066

Wholesale trade by counties.—The concentration of wholesale trade by counties is shown in the following table (Table V) and on the accompanying map. Of the total volume of wholesale trade, over one-half, or \$35,605,811,325, is accounted for by the following 11 counties (including the independent city of St. Louis) each with over \$1,000,000,000 of wholesale trade:

State	County
California	Los Angeles
Illinois	[San Francisco Cook
Massachusetts	Suffolk
Michigan	Wayne
Missouri New York	Jackson St. Louis City
New York	New York

State	County
Ohio	Cuyahoga
Pennsylvania	Allegheny Philadelphia

Another \$8,476,641,567, or 12 per cent of the total volume, is accounted for by 13 additional counties showing business of \$500,000,000 to \$1,000,000,000 each. There are 52 counties each with a volume of business ranging from \$100,000,000 to \$500,000,000, which accounted for an additional \$10,084,690,374, or 15 per cent. The next 51 counties, each with business ranging from \$50,000,000 to \$100,000,000, contributed \$3,477,341,736, or 5 per cent. Altogether, 127 counties and independent cities in the United States, each with business of \$50,000,000 and over, contributed \$57,644,485,002, or 83 per cent of the total volume of wholesale trade for the United States.



MAP 2—WHOLESALE TRADE BY PRINCIPAL COUNTIES

### TABLE V.--WHOLEMALE THADE OF THE UNITED STATES, BY STATES AND COUNTIES

An (x) in rotumn indicates that intermenon must be withheld in weder in avoid disclusing data for individual establishments, but such data are included in State totals]

1	of ear	A1	\$61	tri juli i Yan	hŝ	Salaries	Stocks on hand, wid		Num ber of es			umber mployed		Salaries	Stocks o
	Enti listi Morila	Not sales	Total	Male	Fe-	是15月 14年 14年 14年 14年 14年 14年 14年 14年 14年 14年	of year (at most)		tab- lish- ments	IVEL SUIOS	Total	Male	Fe- male	and wages	of year (at cost
ALABAMA Total	1,743	1 40dent 2 8 574, 143, 187	19, 795	12, 094	1 639	2 holiera 23, <b>6</b> 50, 325	Iraliara 44, 803, 214	ARKAWSAS Total	2,052	Pollars 273, 074, 089	8, 463	7, 634	829	Dollars 12, 194, 542	Dollars 30, 660, 6
holombore only	285	275, (1986, 354	9, 030	1, 145	4, 106	14, 927, 376	27, 262, 072	Wholesalers only.	570	179, 649, 686	5, 062	4, 542	520	8, 120, 185	23, 616,
kunt with home land. Makabalimbar mencala	物為	290, 006, 833		4, 19%	5.34	B, 7222 962	17, 841, 142	Other wholesale establishments.	. 1, 482	193, 424, 403	3, 401	3, 092	309	4, 074, 357	7, 043,
Manga	na carray N	13/8, 542	4	4	MARKET THE	15, 535	111, 149	Arkansas	. 34	2, 372, 110	103	90	4	114, 258	298,
del win	20 20	1,719,960 3,744,967	7% 111	118	11	91, 651 121, 865	51,71% 127,80%	Ashley	. 15	1, 144, 330 2, 119, 680	117	11 7		17, 164 7, 900	150, 47,
bb.	* 11	412, 5659 564, 519	17	15	1 %	26, 112 31, 559	3%, 872 40, 641	Benton Boone		3, 960, 667 1, 324, 644	139 52	129 44	10	187, 013 64, 519	523, 144,
ilbirik ilbir	4	A33, 76A 2, 614, 396	10 42	39	I	200, 1607 665, 665 T	44,897 116,765	Bradley Calhour	. 9	1, 034, 489	17	16	1	38, 295	60,
iler Lionin miliere	<b>d</b> it 2	\$1, 5551, 5566	(X)	198 (X)	22 (E.)	3340, 146 (X)	937, 895 (K)	Bradley. Calhoun. Carroll Cairot. Claret. Clay Cleveland Cleveland Columbia. Conway	25 21	1, 360, 116 6, 664, 719	39 135	36 180	3 5	50, 127 187, 754	179.
wroke Bee	4	204, 914 1, 895, 985	- 6 - 60	87	3	24, 435	13, 1999	Clark	22 14	2, 178, 616	65 26	60 25	5	85, 703	544, 169,
(地震的)	9.3	485, 821	14	18		51, 1995 29, 760	115, 517 24, 929	Cleburne	7	1, 016, 590 255, 215	9	9		30, 054 8, 271	30, 23,
wke	朝朝	464, 12h 786, 520	TH B	79		58, 967 20, 117	40, 496 19, 289	Cieveland Columbia	32	(X) 4, 101, 998	(x) 50	(x) 48	(x)	(X) 69, 522	(X) 182,
dourne Res	20	2,627,200	(X)	(業)	(X)	(X) 64, 725	(X) 98, 358	Conway Craighead	33	3, 178, 278 7, 435, 621	43 161	42 149	12	48, 970 258, 647	150, 305,
bert	10	1,758,594	Die Id	56 12	3	111,490 35,218	147, 911 21, 591	Crawford Crittenden	. 13	3, 065, 173 1, 836, 489	64 119	62 117	2 2	61,694	60,
198	3	269, 228	1 19	8.	1	12,008	39.945	Cress	. 19	842, 543	45 12	42	3	80, 498 54, 072	69,
nahaw lman	23 23	3, 063, 762 1, 129, 502	87 21	84 21	ä	171,517 / 46,761 )	277, 550 51, 399	Dallas Desha	1 14	505,009 2,913,519	56	11 51	1 5	12, 973 93, 482	85 240
ionan	233	1, 726, 570 736, 217	45	41	4	84, 801 59, 219	111, 949 57, 409	Drew Faulkner	17	328, 250 2, 494, 319	13 52	13 49	3-	19, 614 88, 475	22 189
kas Kaib	<b>建</b> 谷	17, 968, 367 2, 442, 586	32m) 244	341 23	45 1	575, 888 63, 154	1, 189, 441 113, 837	Franker	.1 10	170, 852 547, 451	7 13	7 13		9,328	17,
iero Bribia	5 25	1. 基1位 超過	130	<b>39</b>	1.	49, 1866	61, 198	Fulton Garland	85	3, 684, 504	165	161	4	9, 070 188, 952	77 362
		1, 84 <b>4,</b> 01 <b>6</b> 11, 1966, 198	238	52 224	3 14	54, 747 351, 191	114, 108 694, 127	Grant	33	322, 891 2, 136, 820	12 82	12 77	5	13, 333 94, 070	33 208
WAR 使整体 in Exp in Exp in TV IT IT I	21	2, 763, 644 422, <b>964</b>	17	16 13	1	35, 341 33, 161	156, 795 31, 133	Greene Hempstead Hot Spring	19	6, 025, 280 658, 016	66 22	60 22	6	109, 949 41, 246	188 82
nt Va.	33	1、10点,6877 666、158	55 29	湖湖	1 1	55, 341 22, 669	69, 049 45, 998	Howard	. 29	1, 656, 050 5, 457, 718	42 116	39 106	3 10	58, 912	145
B	22	1, 317, 996 279, 214	32	16	ž	21, 488 22, 455	10, 262	laard	. 25	996, 318	20	19	1 2	105, 398 26, 744	536 82
nt on	41	表, 714, 334)	14%	140	8	224, 336	5 <b>6,</b> 096 53 <b>4</b> , 599	Jackson Jefferson	1 00	8, 520, 888 38, 271, 212	112 421	110 375	46	125, 514 616, 445	168 1, 274
277/4 473	447	1, 9614, 500 256, 561, 726	8. 724	21 5.798	1936	44, 476 11, 998, 370	146, 641 19, 661	Johnson Lafayette Lawrence Lee Lincoln Little River	17	820, 592 424, 647	13 17	13 16	<u>i</u>	16, 805	86, 39,
derdale	34 E	339,649 T. 358,000	12 201	11 243	19	20, 972 398, 163	23, 523 461, 256	Lawrence	21 84	3, 170, 185	31	30 88	1	25, 994 35, 833	125
Karabian	3	590, 960 2, 989, 436)	1 48	i 4å	3	9, 109	5, 928 224, 367	Lincoln	5	5, 483, 377 219, 919	191 17	17	103	89, 968 8, 987	201. δ,
salosa radea	16	4, 774, 330	45	43	2	149, 224 76, 086	83, 638 j	4.08341	1 34	867, 454 814, 209	42 28	41 28	1	26, 304 26, 563	84, 48,
<b>旅燈</b>	17	1,020,156	18	9 14	2	19, 855 37, 867	231, 455 61, 437	Lonoke Madison	70 10	8, 486, 569 776, 221	59 60	59 56	4	53, 619 75, 000	348, 109,
linen Tari	2001 1.5	4, 1112, 1014	136K 表际	178 47	湖 2	276, 950 97, 140	1, 846, 461 832, 358	Marion	13 20	158, 858 9, 119, 503	8 334	6 305	29	9, 591	20
non Lade	11	950, 315 978, 272	23	22	1	58, 341 70, 783	75, 418 84, 317	Miller Mississippi	89	24, 411, 800	320	307	13	533, 426 484, 437	1, 968 556
viin .	141	53, 433, 5(%)	1, 785	1, 578	211	2, 874, 643	5, 430, 071	Monroe Montgomery	29 5	1, 098, 472 305, 383	63 9	59	4	44, 519 24, 328	110 33
arise algoritery	136	2007, 502 86, 966, 681	5.546	1. SAR	187	37, 147 2, 661, 772	19, 928 6, 529, 693	Nevada Newton	9	1, 211, 656 (X)	(X)	(x) 16	(x) 2	35, 585 (x)	83, 87, (x)
gan .	14	16, 219, 611	129	122	7	192, 361 27, 999	1, 308, 621 91, 094	Ouachita Perry	19 4	2, 653, 028 267, 024	66	61	5	124, 295 8, 824	215
y one deligib	13	1. 46%, 80k) 2, 517, 84%	23 124	25 70	55	54, 744 124, 266	51, 836 260, 412	Newton Onachita. Perry Phillips Pike Polnaett	75 20	18, 222, 470	337	323	14	507, 605	16 1,033
ledgen seit	12	Ames, 445m 3452, 753	17	17		53, 136 8, 981	128, 395 [	Poinsett	24	438, 283 1, 990, 320	3 61	59	2 1	2,550 47,516	43 96
laste.	4	191, 496	4	4		21,781	64, 164 11, 187	Porto	19	811, 629 5, 273, 905	28 55	27 52	3	45, 353 78, 946	159, 200,
hy.	17	481, 981 819, 744	10 l	10		26, 194	13, 865 86, 852	Prairie.	10 166	360, 069 101, 393, 027	15 2, 285	1, 955	330	15, 754 3, 947, 858	9, 251,
adega aperesa	22	5, 283, 964 1, 254, 026	36 J	85 20	8	187, 32% 66, 113	224, 203 64, 996	Randolph St. Francis	6 25	725, 021 4, 020, 747	10	10	2	6, 732	46,
35.41/000A	42	14, 739, 879 1	438	394 45	44	895, 697 91, 518	1, 045, 791 127, 876	Saline Scott	3 7	27, 030	52 8	8		67, 929 5, 870	142, 5, 11,
hington	3	128, 866 173, 308	94 5	24		15,680	8, 944	Searcy Sebastian	82	262, 416 444, 243	13 12	12 12	1	16, 481 15, 297	62.
Mon	7	MEL, 502	11	11		18, 021 28, 669	15, 619 67, 759	Sevier	27	33, 068, 495 2, 055, 012	960 144	862 111	98 33	1, 593, 331 78, 196	6,004, 123,
ARIZONA	į	anger o		ĺ	i			Sterp	6	484, 486 (X)	16 (x)	16	(x)	14, 881 ( <b>x</b> )	51, (x)
l'otal	208	97, 554, 931	3, 554	8, 161	290	5, 490,095	9, 376, 879	Union Van Buren	71 7	10, 915, 523 88, 360	412	(x) 399 3	13	692, 218 7, 590	1, 912,
desions only .	189	49, 773, 907	1, 726	1, 514	213	3, 114, 380	6, 797, 627	Washington White Woodruff	62 109	10, 538, 896 <b>5, 039,</b> 693	169 254	159 242	10 12	150, 898 160, 790	3, 234, 318,
iablishments.	1000	47, 780, 324	1. 11.34	1,847		2, 305, 715	2, 579, 242	Woodruff Yell	18 22	1, 855, 583 1, <b>0</b> 79, 135	21 24	20 24	ĩ	35, 867 33, 921	67, 80,
cha.	28 28	8. 215. 497	(X) 126	(X)	(x) 16	207, 200	(X) 420, 464	CALIFORNIA	-						
Topic State of the	17	8, 000, 181 049, 680	32 204	31 98	6	70, 230 182, 688	159, 156 320, 408	1		***************************************				219, 909, 186	435, 847,
alles.	6	( <b>x</b> )	( <b>x</b> )	10 ] (X)	(X)	41,714   (X)	75,661 (x)	Other wholesale		1,861,883,034	62, 045	51, 536	10, 509	115, 065, 968	211, 092,
<b>经</b> 多数	771	<b>64</b> , <b>68</b> 5, 670 1, 296, 710	72	2, 245	2568	3, 503, 557 127, 572	6, 057, 430 283, 464	establishments.	4, 645	2,297,440,123	61, 008	49, 201	11, 807	104, 843, 218	224, 754,
k)0	85	728, 671 16, 870, 969	26 271	24 251	2 22	66, 249 817, 074	137, 360	Alameda	466	158, 669, 987	6, 800	5,854	946	11, 531, 333	14, 750,
a Crus	20	(X) 8, 397, 973	(X.)	(X)	(X)	(1)	941,700 (X)	Alpine Amador	3	147, 882	10	10		19, 130	10,
The second contract	17	2, 84%, 162	162	49 237	19 25	181, 997 241, 640	176, 241 516, 550	Rutte Calaveras	28 2	3, 474, 544	140	125	15	180, 002	120, (x) 47,

Table V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued [An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals

Color on Mark and the condition of the color	Num- ber of es-	Not solon	Ni en	mber o ployee	t s	Salarjes	Stocks on band, end		Num- ber of es-			mber o		Salaries and	Stocks on hand, end
*	tab- lish- ments	Net sales	Total	Male	Fe- male	and wages	of year (at cost)		tab- lish- ments	Net sales	Total	Male	Fe- male	wages	of year (at cost)
CALIFORNIA Continued Contra Costa Del Norte Fidorado Fresno Gilenn Humboldt Imperial Inyo Keru Kings Lake Lasseu Los Angeles Madras Mariposa Mendocino Merced Modoc Mono Monterey	33 90 7 116 29 4 3 3,652 9 11 4 17 32		165 273 13 (x) 1,080	224 10 215 2,097 183 1,335 1,335 1,71 111 14 38,672 24 1253 12 (x) 917	6 55 563 9 25 25 63 14 8, 160 2 1 (x) 163 12	Dollars 256, 757 18, 256 232, 668 3, 952, 220 89, 331 278, 694 1, 743, 732 285, 632 14, 077 31, 986 88, 297, 331 88, 190 10, 193 156, 876 305, 756 43, 915 (x)	Dollars 94, 568 91, 922 47, 291 4, 772, 690 44, 470 378, 371 1, 143, 557 45, 642 1, 581, 558 183, 625 7, 220 39, 420 41, 528 7, 266 59, 641 283, 964 84, 301 (X) 431, 628	COLORADO Continued Logan Mesa Minetal Monfat Monfesuma Montrose Morgan Otero Ourny Park Phillips Pitkin Prowers Pueblo Rio Blanco Rio Grande Routt Saguache San Juan San Miguel Sedgwick Summit Teller Washington Weld Yuma	51 36 1 6 8 22 30 25 27 1 36 1 26 1 16 2 30 1 16 2 16 16 16 16 16 16 16 16 16 16 16 16 16	Dollars 7, 202, 008 8, 187, 380 (127, 405 249, 405 249, 405 2, 270, 931 1, 728, 138 (127, 149, 967 (128, 149, 967 (128, 149, 967 (128, 149, 967 (128, 149, 967 (128, 149, 967 (128, 149, 967 (128, 149, 967 (128, 149, 149, 149, 149, 149, 149, 149, 149	139 241 (x) 12 24 104 49 89 (x) (x) 53 (x) 74 730 (x) 58 89 (x)	132 200 (x) 12 24 47 75 (x) 51 (x) 69 654 (x) 55 89 (x)	7 41 (x) 10 2 14 (x) (x) 2 (x) 5 70 (x) 3 3 1 (x)	Dollars 226, 826 395, 102 (x) 27, 130 30, 632 123, 338 77, 295 118, 475 (x) 86, 250 (x) 101, 937 1, 047, 395 (x) 76, 906 36, 331 42, 200 (x) 7, 180	Dollars 403, 748 938, 467 (x) 53, 163 21, 706 441, 707 174, 302 94, 407 (x) 155, 804 (x) 232, 986 2, 169, 830 (x) 403, 964 36, 618 183, 791 (x) 6, 628 38, 417
Modoc	15 7 137 26 2 72 156 9	11, 438, 002 469, 008 56, 388, 600 4, 189, 937 (x) 15, 432, 677 88, 272, 918 1, 145, 662 53, 636, 905 59, 319, 409	3, 441	68 26 2,740 153 (x) 1,240 2,316 58	12 5 701 11 (x) 433 422 2	125, 973 51, 093 4, 614, 661 220, 120 (x) 1, 391, 613 4, 760, 165		Summit Teller Washington Weld Yuma CONNECTICUT	19 110 28	106, 678 911, 361 10, 925, 644 3, 484, 288	3 29 328 51	3 26 264 50	3 64 1	4, 669 34, 441 403, 851 57, 847	15, 073 99, 785 692, 257 153, 321
San Francisco	. 3. 154			2, 018 2, 658 29, 807 1, 211	828 349 7, 738 144	4, 760, 165 88, 022 3, 507, 190 4, 506, 792 77, 535, 544 2, 264, 446 302, 089	141, 715 1, 436, 409 5, 962, 406 144, 105, 010 3, 795, 267 569, 626	Total Wholesalers only Other wholesale establishments	-	520, 550, 666 233, 222, 196 287, 328, 470	18, 272 12, 331 5, 941	13,565 8,719 4,846	4,707 3,612 1,095	28, 098, 521 17, 547, 697 10, 550, 824	48, 438, 491 26, 140, 926 22, 297, 565
Ban Joaquin San Luis Obispo. San Mateo Santa Barbara Santa Clara Santa Cruz Shasta Sierra Siskiyou	108 80	42, 140, 902 5, 981, 902 22, 234, 237 17, 611, 801 24, 282, 177 13, 085, 641 634, 296	1, 260 1, 043 39	1,048 1,089 889 35	23 25 116 177 154 4	374, 675 1, 568, 823 1, 907, 587 757, 200 67, 551	659, 446 914, 286 1, 524, 205 1, 105, 126 56, 016	Fairfield	243 383 37 26 564 85	108, 375, 736 153, 682, 761 5, 649, 124 4, 068, 156 225, 521, 598 19, 233, 805	2, 915 8, 798 168 224 5, 374 651	2, 432 5, 637 135 151 4, 504 579	483 3, 161 33 73	6, 071, 286 10, 047, 224 185, 553 305, 672 10, 148, 475 1, 120, 710 38, 121 181, 480	9, 996, 863 20, 802, 037 331, 016 471, 184 14, 491, 331 2, 038, 791 46, 043 261, 226
Sierra Siskiyou Solano Sonoma Stanislaus Sutter Tehama	33 102 70 12 19	1, 972, 588 4, 284, 109 27, 375, 849 9, 287, 569 762, 65- 1, 399, 21	K I 7 (XXXI	109 747 406	253 69 3	219, 550 1, 081, 450 597, 496 74, 429 58, 862	1, 337, 582 206, 440 620, 140 479, 652 46, 619 31, 120	Windham	24	886, 647 3, 132, 839	29 113 2,094	99	379	38, 121 181, 480 3, 778, 297	46, 043 261, 226 10, 514, 193
Sutter	20	27, 922, 40	1   24 2   1.396	23	203 2	1, 157, 667 56, 575 1, 576, 101 168, 959 110, 450	428, 986 41, 242 4, 408, 187 165, 825 142, 052	Total Wholesalers only Other wholesale establishments	125	21, 280, 665 96, 805, 925	889	717	172	1, 523, 113	2, 697, 295 7, 816, 898
COLORADO Total	2, 075	539, 625, 52	B 14, 628	12, 324	2, 304	23, 947, 236	37, 448, 597	Kent New Castle Susses	44	4, 499, 625 107, 713, 379	116	109 1, 450 156	7 357	140, 075	205, 654 9, 923, 007 285, 532
Wholesalers only Other wholesale establishment Adams	S. 1, 262	315, 244, 69	7 5, 610	4, 929	681	9, 010, 972	14, 009, 745	DISTRICT OF COLUMBIA Total	498	261, 083, 044	7, 575	6, 450	1, 125	13, 700, 884	14, 305, 374
Arapahoe Archuleta	17 22	1,773,62 (x) 2,684,49 1,589,62	2 2 1 2	) <i>ii</i>	12 (x)	77, 692 (x) 49, 531	117, 604 114, 501	Wholesalers only Other wholesale establishments FLORIDA	3 }		1	1	1	7, 212, 080 6, 488, 304	9, 066, 445 5, 238, 929
Chaffee Cheyenne Clear Creek	42 11 11	531, 30			8   3	1 21 397	1 87.594	Total Wholesalers only Other wholesal				-	-	28, 750, 859 13, 108, 972	33, 481, 547 22, 144, 026
Costilla Crowley Custer Delta	30 21 15 22	393, 40 7 643, 18 1 130, 94 5 2, 538, 46	4 20	9 4 0 3 2 1 1 18	1 20	26, 758 27, 750 9, 069 151, 008	28,084	Alachua	1,009	_ 1	_ 2	124 99	3	264, 039	350, 374 309, 692
Baca Bent Boulder Chaffee Cheyenne Clear Creek Conelos Conelos Costilla Crowley Custer Delta Denver Dolores Douglas Eagle Elbert El Paso Fremont Garfield Gilpin Grand Gunnison Hinsdale Huerfano Jackson Jefferson Kiowa Kit Carson Lake La Plata Larimer Las Animas Liucoln	1	4 395, 958, 07 7 143, 96 4 74, 61 5 846, 83 5 10, 042, 83 1 472, 11 6 1, 021, 63 4 61, 2 3 126, 11 1 (x) 1 1 (x) 2 123, 12 1 1, 026, 2 2 923, 0 1 1, 026, 0 1 2, 021, 0 1 2, 021, 0 1 3, 021, 0 1 3	10, 56 (x) 99 12 22 4 25 35 35 31 22 38 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	4   8,67 9   2   2   2   31 3   4   6   6   6   6   6   6   6   6   6	2 1,895 (x) 8 2 227 7 3 7 9 9 4 3 8 8 8 7 14 3 3 6 4 1	2 18, 343, 31: (x) 9, 63: 11, 87: 33, 58: 4 557, 38: 9, 95, 38: 1 45, 10:	25,720,052 3	Bay Bradford Brevard Calhoun Charlotte Citrus Clay Collier Columbia Dade De Soto Dirle Duval Escambia Flagler Franklin Gadsden Glichrist Glades	114 122 22 14 15 16 16 17 18 18 18 18 18 18 18 18 18 18 18 18 18	881, 691 1, 261, 1, 290, 281 8 1, 290, 281 4 832, 421 7 174, 527 7 143, 58 4 245, 89 980, 81 1 50, 757, 72 9 332, 34 7 181, 814, 06 0 20, 075, 89 116, 04 116, 04	7 32 10 27 1, 840 7 524 11 11 12 13 14, 308 14, 308 16, 308 16	86 19 78 143 2 33 33 1 1,64 1,34 3,76 3 4,56 6 1,35 3 3 1,51 1,51 1,51 1,51 1,51 1,51	133 33 33 22 117 7 193 129 177 541 33 65 116 93 44 33	112, 490 32, 075 134, 450 17, 521 100, 019 28, 853 17, 971 23, 893 3, 162, 217 218, 437 21, 742 18, 437 21, 742 18, 677 38, 677	86, 304 26, 619 108, 181 140, 001 10, 867 22, 260 9, 929 5, 705 66, 073 4, 354, 79 25, 431 13, 700, 770 1, 372, 239 116, 463 223, 910 9, 205 10, 695 (x)

TABLE V.-WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES-Continued

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

- my film a green of the management of the part of the	Num-	n, ar til akkaldin ett gjeldarra en sjer a folke grag 2 ; anne en skyldd er blindskendelt i t		rbjeker mpere		Salaries	Stocks on hand, and		Num- ber of es-	Net sales		umber mploye		Salaries and	Stocks on hand, end
	of es- tal- lish- ments	Net salus	Total	Male	Fe- male	and wages	of year (at cost)		tab- lish- ments		Total	Male	Fe- male	wages	of year (at cost)
FIORIDA—Con. fardee iendry ierrandeo ieghlands idsborengit idsbore	2 4 5 5 6 4 7 10 5 2 5 5 5 6 8 6 5 5 6 5 6 5 6 5 6 5 6 5 6 5	I totalors 1, 322, 763 1, 322, 240 455, 586, 467, 467, 467, 467, 467, 467, 467, 46	15   15   15   15   15   15   15   15	66 57 47 2, 387 2, 387 529 64 22 (x) 1, 429 10 1, 429	19 6 10 540 11 2 2 (x) 12 3 3 (x) 1 1 3 5 4 4 4 4 4 7 3 3 47 3	Dollars 98, 788 28, 137 52, 137 52, 137 52, 137 52, 137 52, 137 52, 14, 025 22, 24, 164 68, 507 164, 211 19, 508 41, 076 (X) 35, 432 121, 614 42, 614 19, 202 121, 614 41, 77 62, 14, 177, 221 1, 177, 221 1, 177, 221 1, 177, 221 1, 177, 221 1, 177, 221 1, 221 1, 222 1, 177, 221 1, 17	Dellars  35, 821 26, 622 13, 195 36, 203 8, 827, 31 10, 623 13, 892 187, 170 34, 783 106, 117 91, 950 20, 799 21, 599 21, 599 125, 821 186, 084 25, 287 167, 159 34, 771 8, 155 34, 155 34, 155 35, 156	GEORGIA—Con.  Dodge Dooly Dougherty Douglas Early Echols Effingham Elbert Emanuel Evans Fasnin Fayette Floyd Franklin Franklin Franklin Fruton Gilmer Gluscock Glynn Gordon Gordon Grady Greene Gwinnett Habersham	3 4 12 66 12 5 5 40 5 17 753 11 1 23 12 9	Dollars 1, 846, 077 1, 076, 671 23, 842, 317 370, 618 2, 023, 183 36, 000 162, 545 1, 931, 578 2, 199, 271 706, 470 806, 801 227, 574 1, 870, 991 503, 425, 625 291, 016 (x) 19, 828, 630 526, 502 1, 566, 893 208, 065 578, 634	455 108 588 6 200 511 4 27 62 19 13 22 220 2 237 12, 074 16 81 15 16 81 15 29	42 16 545 6 19 51 4 4 24 62 19 2 2 196 2 35 6 (x) 163 163 155 5 5 7 7 124 2 2 2 2 3 5 5 7 7 7 7 7 7 7 7 7 7 7 7 7	3 43 1 3 24 2,118 (x) 253 1 28 22 22	Dollars 73, 929 27, 927 27, 927 281, 331 23, 443 42, 634 14, 508 43, 634 40, 079 392, 932 2, 453 21, 107 392, 932 22, 033, 180 13, 137 (x) 38, 220 288, 341 38, 220 288, 341 38, 280 10, 145 38, 287	Dollars 54, 60 1 1, 400, 18 41, 60 1 20, 88 41, 20 0 60, 88 0, 24 2, 60 0 60, 28 2, 7, 2 6, 8 0, 17, 17, 1, 17, 1, 18 1
secola  also Beach  acro  lucias  ook  urnass  t Johns  t Johns  t Lince  anta Rosa  arracta  cuminole  aumier  uwanzee  aybor  inhou  odusia  vakuila  vakuila  vakuila	26 14 26 17 18 12 12 12 12 12 13 14 15 14 15 16 16 17 18 18 18 18 18 18 18 18 18 18 18 18 18	4811 130 10, 256, 369 2519, 602 26, 838, 181 4, 376, 186 1, 288, 148 258, 192 1, 754, 311 369, 601 801, 802 (X) 351, 172 (X) 351, 377 (X) 364, 817 364, 817 364, 817	175   186   187   188	14 345 79 718 1,966 167 88 167 251 43 21 (x) 198 (x)	29 1 88 656 65 9 16 2 84 1 (x) 38 (x) 1	42, 041 683, 180 63, 302 848, 432 1, 924, 465 216, 790 144, 576 162, 227 11, 574 111, 004 394, 430 66, 202 (x) 306, 052 (x) 306, 052 (x)	30, 008 635, 659 24, 024 556, 378 878, 710 169, 357 41, 990 177, 217 6, 88 80, 321 361, 923 23, 708 41, 157 82, 118 (x) 266, 698 (x) 26, 791 34, 945	Hanocek Haralson Harris Hart Heard Henry Houston Irwin Jackson Jasper Jeff Davis Jeffron Jenkins Johnson Jones Lamar Lamier Lee Liberty	12 7 3 28 18 19 20 7 2 32 32 18 14 14 1 57	6, 029, 156 483, 217 361, 792 106, 621 1, 093, 902 711, 353 301, 500 430, 177 1, 342, 629 397, 326 (x) 483, 822 481, 259 173, 814 (x) 4, 218, 870 (x)	1355 10 22 28 21 7 23 17 11 (x) 28 19 30 (x) 102 (x) (x) 3	123 166 8 2 26 27 21 10 10 (x) 28 19 30 (x) 4 (x) (x) (x) (x)	2 1 (x)	224, 400 23, 246 114, 983 10, 825 31, 270 15, 630 24, 524 14, 188 48, 188 14, 178 (x) 744 24, 890 18, 632 (x) 18, 632 (x) 18, 632 (x) 18, 632 (x) 18, 632 (x)	(41, 8 8, 5, 1 9 8, 8 25, 9 7 8, 12 7 7 81, 2 7 7 (x) 12 7 (x) 12, 12, 16, 3 1
Total Wholesalers only ther wholesale establishments	1, 676	415, 437, 286	11, 626	18, 961 9, 180	1, 846	16, 772, 491	82, 219, 864 37, 587, 216	Lincoln Long Lowndes Lumpkin McDuffie McIntosh	36	365, 162 (x) 7, 511, 740 (x) 552, 790	(x) 207 (x)	(x) 193 (x) 6	(x) 14 (x) 1	(x) 304, 333 (x) 28, 695	(X) 477, 2 (X) 10, 4
ipeling ikingo ikang saker saker sakes sanke	32 4 4	891, 658, 546 1, 324, 131 23, 443 260, 216 2, 222, 960 1, 904, 220 3, 234, 746	47 24 7 67 15	9, 781 47 24 7 62 12 54	5 5	20, 123, 149 49, 459 9, 611 15, 950 99, 618 24, 640 107, 449	24, 632, 448 42, 693 5, 383 13, 645 201, 145 59, 824 186, 561	Macon Madison Marjon Meriwether Miller Milton Mitchell Monroe Montgomery	14 24 2 10 1 5 14 7	(x) 1,348,198 959,279 (x) 1,550,933 (x) 145,500 1,458,114 331,222 342,790 808,234	(x) 24 21 (x) 9 (x) 3 46 8 6	(x) 23 21 (x) 9 (x) 40 7 6	(x) (x) (x) 6 1	(x) 30,726 5.218 (x) 21,775 (x) 1,060 75,408 18,334 1,650	(x) 125. (x) 11, (x) 23, (x) 27, (x) 97, 1 28, (
Sartow  Sen Hill  Serien  Sibb  Sibb  Sieckiey  Frantiey  Franks  Fryan  Statlock  Sarke  Sarke	25	909, 784 1, 429, 165 25, 600, 310 615, 794 (x) 624, 878 88, 272 2, 628, 295 2, 252, 290 162, 137	42 85 1,011 20 (x) 27 24 27	40 85 851 18 (x) 26 2 91 26 91	166 2 (x) 2	50, 824 37, 561 1, 530, 740 17, 034 (x) 02, 828 2, 769 81, 033 63, 323 15, 974	65, 774 8, 587 2, 411, 942 33, 185 (x) 159, 184 3, 235 101, 527 161, 121 10, 201	Morgan Murray Muscogee Newton Oconée Oglethorpe Paulding Peach Pickens Pierce	6 63 20 3 11 6	232, 374 17, 462, 421 1, 530, 274 79, 375 181, 184 345, 012 901, 334	581 38 5 6 3 33	23 8 509 37 4 6 3 32	72 1 1	19, 389 4, 469 910, 175 49, 181 5, 512 11, 100 6, 454 55, 458	63,8 8,0 1,379,0 109,3 11,0 21,8 62,3
alboun amelen ampleil andler arroll atoesa haritom hatham hathametee	3 187	163, 137 1, 411, 456 2, 181, 389 208, 736 5, 400, 389 74, 912 131, 44, 464	8 5 60 73 1, 982	8 5 68 69 4 1,678	1 4 304 (T)	27, 055 13, 555 20, 462 36, 302 97, 470 8, 012 3, 171, 808	39, 458 25, 594 9, 081 54, 555 464, 370 8, 444 9, 582, 207	Pika Polk Pulaski Putnam Quitman Rabun Randolph Richmond Rockdale Schley	12	368, 479 452, 833 8, 371, 346 1, 895, 467 438, 897 (X) (X) 2, 033, 643 83, 766, 569	40 5 64 33 17 (x) (x) 45 840	59 30 15 (x) (x) 43 764	10	2,856 4,792 103,062 49,772 17,293 (x) (x) 49,059 1,237,211	18, I 671, 8 56, 3 (x) (x) 168, 3 3, 913, 7
Naturation or new first terms of the control of the	2 8 3 5 5 2 17 18 2 9	(x) (x) (x) (x) (x) (x) (x) (x) (x) (x)	X 227 45 45 127 43 14 14 14 14 14 14 14 14 14 14 14 14 14	(x) (x) 240 17 8 42 63 120 4 114 (x) 96	(X) (X) 1 17 2 2 3 1. 7	(x) (x) 87, 885 386, 323 5, 977 12, 973 16, 199 81, 952 56, 269 203, 637 6, 178 49, 081 74, 415 (x)	(x) 106, 446 631, 093 30, 956 35, 118 46, 028 62, 282 95, 774 262, 406 2, 917 51, 374 261, 437	Rockdale Schley Screven Seminole Spalding Stephens Stewart Sumter Talbot Taliaferro Tattnall Taylor Telfair Terrell Thomas	40 4 17 4 12 26 3 1	1. 290, 053 (x) 2. 500, 712 342, 787 5, 179, 912 203, 391 771, 276 3, 863, 768 112, 450 (x) 363, 983 403, 474 1, 774, 674	(x) 61 5 171 10	(x) 61 5 163 10 18 72 3 (x) 12 14 45 30	8 2 3 (x)	10, 763 (x) 77, 191 16, 070 258, 496 28, 058 35, 407 141, 692 12, 820 (x) 17, 537 18, 136 48, 052	7,0 (x) 83,8 245,7 31,8 50,3 242,3 (x) (x) 19,6 103,6 157,8 238,

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

All payments that had been represented to the second of th	Num- ber of es-	Net sales	et N	umber nploye	of s	Salaries	Stocks on hand, end		Vum- ter of es-			umber mploye		Salaries	Stocks on hand, end
Normal of Print from Section and the conditions of the conditions	tab- lish- ments		Total	Male	Fe- male	and wages	of year (at cost)		rab- tish- ments	Net sales	Total	Male	Fe-	wages	of year (at cost)
GEORGIA—Con. Troup. Trurper. Twiggs Union Upson. Walker. Walton. Ware. Waren. Wasnington Wayne. Webster Whoeler White. White. Wilkes. Wilkes. Wilkinson Worth.	8 5 2 1 18 8 8	Dollars 4, 599, 109 146, 519 66, 208 66, 208 6, 900 1, 245, 101 474, 008 1, 801, 871 7, 281, 656 138, 243 1, 933, 130 1, 841, 864 87, 733 (X) 1, 208, 904 412, 000 336, 251 82, 014 900, 335	160 4 2 6 34 12 21 103 4 54 18 (x) (x) (x) 3 3 20 3 11	150 4 2 6 34 12 20 95 4 53 18 (x) (x) 31 31 31 31	10 1 8 1 1 (x) (x) 2	Dollars 281, 051 13, 683 5, 645 4, 400 86, 557 65, 432 44, 284 167, 086 18, 886 56, 060 28, 428 (11) 72, 709 5, 867 36, 541 10, 101 24, 309	Dollars 517, 013 12, 128 5, 503 77, 513 40, 422 66, 570 199, 453 11, 976 106, 543 30, 249 19, 350 (X) 93, 935 11, 859 40, 998 7, 054 18, 722	Cumberland De Kaib De Witt Douglas Du Fage Edgar Edwards Effingham Fayette Ford Gallatin Greene Grundy Hamilton Hancock Hardin Henderson	37 49 39 154 15 20 30 44 44 50 16 27 24 13 72 36	Dollars 157,751 4,451,574 4,731,750 1,362,011 1,261,073 1,963,641 2,340,513 4,594,863 3,187,456 3,748,044 757,101 1,592,285 2,685,962 4,782,268 1,124,182 1,292,100 6,622,436	7 115 95 64 196 35 70 76 62 116 138 24 22 73 24 157 4 127 198	61 107 80 61 135 63 63 69 577 104 107 28 29 64 139 4 129 179	1 8 5 3 3 33 7 7 7 5 12 31 3 4	Dollars 9, 314 189, 746 103, 310 121, 769 145, 063 223, 063 51, 681 90, 423 30, 687 62, 011 27, 166 134, 074 11, 317 18, 771 261, 633	Dollars 11,557 271,708 267,816 225,048 101,091 560,305 55,470 271,835 83,591 118,506 351,872 226,397 30,708 63,929 301,110 16,181 168,649 7,848 30,900 384,048
Total	681	121, 193, 295	3, 386	2, 964	422	4, 523, 524	10, 917, 602	Iroquois	88	10, 571, 870 1, 966, 832	198	184 86	14	244, 531 138, 722	549, 955 220, 823
Wholesalers only.	164	36, 587, 788	1, 188	979	209	2, 044, 043	5, 760, 552	Jackson Jasper Jefferson Jersey	17 30 14	1, 221, 573 4, 336, 369 811, 748	52 194 26	46 142 23	52 3	44, 655 255, 734 36, 749	67, 047 325, 973 55, 078
Other wholesale establishments.	517	84, 605, 507	2, 198	1, 985	213	2, 479, 481	5, 157, 950	Jersey Jo Daviess Johnson	19	1,307,828 150,992	88 14	69	19	62, 449 10, 635	54, 244
Adams Adams Bannock Bear Lake Benewah Bingham Bilaine Boise Bonner Bonner Bonneville Boundary Butte Camas Carbou Cassia Clark Clearwater Custer Elmore Franklin Fremont Gem Gooding Idaho Jefferson Jerome Kootenal Latah Lewis Lincoln Madison Minicloka Nez Perce Oneida Owyhee Payette Power Shoshone Teton Tvalley Valley	4 42 14 42 15 11 10 10 10 10 10 10 10 10 10 10 10 10	16, 507, 768 91, 190 8, 492, 996 374, 394 81, 304 2, 156, 213 (x) (x) 639, 778 8, 659, 146 116, 873 82, 550 463, 789 8, 161, 93, 789 8, 161, 93, 789 8, 161, 93, 789 8, 161, 93, 789 8, 161, 93, 789 8, 161, 93, 789 1, 267, 891 1, 29, 376 (x) 207, 309 715, 537 4, 000, 077 669, 305 802, 345 1, 084, 91 1, 783, 379 1, 005, 124 24, 879, 917 1, 033, 471 7, 525 9, 007, 701 1, 237, 980 2, 691, 254 1, 599, 083 3, 179, 167 2, 691, 254 1, 136, 118 2, 392, 349	412 5 328 328 328 328 328 328 328 328 328 328	349 5 75 (x) 355 (x) 355 (x) 361 88 4 4 3 100 88 (x) 6 6 (x) 9 15 14 4 4 85 36 83 11 137 38 8279 19 272 272 375 66 28	63 47 1 1 4 (x) (x) 2 15 (x) (x) 1 (x) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	825, 404 4, 903 519, 505 22, 922 8, 632 94, 321 (x) 60, 370 257, 726 12, 463 6, 202 8, 811 311, 864 (x) 16, 115 (x) 17, 588 41, 476 156, 795 47, 747 26, 298 51, 829 89, 425 42, 541 122, 683 15, 000 63, 465 19, 257 33, 705 37, 480 520, 380 22, 009 130, 314 51, 392 182, 306 25, 378 460, 294 14, 485 72, 310	2, 106, 739 3, 257 1, 444, 846 21, 795 11, 679 382, 245 (X) 73, 115 482, 065 13, 893 400, 286 (X) 17, 526 (X) 17, 526 (X) 18, 644 47, 054 47, 054 47, 054 48, 676 87, 698 116, 022 69, 314 48, 623 69, 316 114, 623 122, 571 137, 178 133, 815 138, 874 133, 815 146, 022 157, 171 15, 621 162, 845 171 175, 621 175,	Kankakee Kankakee Kankakee Kendall Knox Lake La Salle Lawrence Lee Lee Lawrence Livingston Logan McDonough McHenry McLean Macon Macoupin Madison Marion Mari	105 50 20 76 117 117 127 127 127 127 127 127 127 127	19, 680, 311 7, 872, 419 2, 600, 180 11, 477, 090 12, 612, 976 19, 038, 0236 5, 326, 782, 2412, 876 19, 038, 0236 5, 326, 782 8, 889, 908 2, 356, 418 26, 487, 225 3, 487, 225 3, 477, 438 791, 878 2, 153, 780 783, 075 2, 171, 438 791, 878 2, 153, 780 2, 153, 780 2, 153, 780 2, 153, 780 2, 153, 780 2, 153, 780 2, 153, 862 101, 453, 802 101, 453, 802 101, 453, 802 101, 453, 804 11, 202, 456, 835 156, 538 156, 538 156, 538 156, 538 156, 538 157, 538 158, 304 1, 202, 408, 835 158, 304 1, 202, 408, 835 158, 304 1, 202, 408, 835 158, 304 1, 202, 408, 835 1, 202, 408, 835 1, 202, 408, 835 1, 203, 408, 835 1, 204, 171, 232 101, 453, 804 1, 203, 404 1, 204, 404 1, 204, 404 1, 204, 404 1, 204, 404 1, 204, 404 1, 204, 404 1, 204, 404 1, 204, 404 1, 204, 204 1, 204, 204 1, 204, 204 1, 204, 204 1, 204, 204 1, 204, 204 1, 204, 204 1, 204, 204 1, 204, 204 1, 204, 204 1, 204, 204 1, 204, 204 1, 204, 204 1, 20	703 233 244 297 762 101 125 606 8 112 25 24 25 26 6 8 112 2 2 206 6 8 7 7 6 2 10 1 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2	638 261 261 198 436 109 241 1102 608 647 98 3112 208 648 19 215 268 64 107 2, 305 20 72 368 47 77 788 48 49 20 20 20 21 23 28 29 20 20 20 20 20 20 20 20 20 20 20 20 20	65 122 133 411 144 770 10 8 8 10 134 45 53 3 7 16 6 6 3 3 7 7 16 6 5 503 2 7 7 2 1 1 131 136 13 3 6 13 13 3 6 13 3 6 13 13 3 6 13 13 3 6 13 13 3 6 13 13 3 6 13 13 3 6 13 13 3 6 13 13 3 6 13 13 3 6 13 13 3 6 13 13 3 6 13 13 3 6 14 13 13 13 13 13 13 13 13 13 13 13 13 13	1, 317, 492 415, 492 415, 492 415, 493 89, 848 467, 707 798, 746 170, 176 195, 511 221, 048 239, 552 268, 087 1, 118, 540 1, 182, 288 102, 628 49, 603 39, 725 259, 579 27, 276 4, 755, 062 53, 783 124, 092 96, 588 9, 073 124, 092 96, 588 19, 073 19, 070 20, 658 19, 073 1, 456, 185 6, 037, 182 19, 070 20, 658 19, 073 1, 456, 185 6, 037, 182 1, 916, 203 31, 285 34, 511 386, 115 393, 486 42, 187 791, 508	22, 176 1, 776, 779 604, 536 140, 874 784, 389 379, 219 1, 405, 840 236, 859 314, 204 485, 920 376, 769 102, 230 2, 588, 191 102, 230 2, 588, 193 345, 323 343, 685 143, 828 641, 227 159, 028 143, 828 641, 227 159, 028 143, 828 643, 985 146, 043 254, 989 7, 626, 701 87, 646 340, 793 103, 028 104, 793 103, 028 104, 793 105, 500 1,
	11,587	6,861,067,302	164,531	132,438	32,093	341,523,391	418, 757, 130	Union Vermilion Wabash	134	20, 647, 898 1, 458, 870	509	449 40 85	60 3 7	67,900	1,439,014 91,293
Wholesalers only. Other wholesale	5,132	2,300,326,843	80,886		17,290	167,547,154	246, 039, 307	Warren Washington Wayne	23 18 39	1 940 070	92 38 62	38 59	3 2	152, 659 49, 075 88, 144	NE 400
establishments Adams Akrander Hond Boone Brown Bureau Calhoun	118 51 18 8 26 46	21, 736, 828 13, 234, 895 894, 375 589, 135 897, 404 6, 964, 575	1, 209 494 47 20 33 158	1, 032 439 44 18 31 142	14,803 177 55 3 2 2 16	173,976,237 1,597,207 628,391 58,279 39,065 41,144 236,084	2, 642, 486 1, 413, 508 102, 352 37, 154 47, 418 256, 229	White Whiteside Will Will Williamson Winnebago Woodford INDIANA	39 47 90 39 112 35	2, 016, 883 1, 329, 806 6, 377, 320 17, 901, 335 4, 290, 490 30, 230, 813 5, 554, 468	46 169 530 169 1,086 112	150 482 160 879 107	2 19 48 9 207 5	54, 423 269, 588 995, 715 229, 146 2, 002, 954 117, 581	150, 885 114, 879 516, 262 1, 373, 751 527, 982 2, 641, 671 257, 292
Cass	26	1, 698, 065 1, 888, 513	66 52	58 51	8	107, 206 68, 652	274, 652 102, 421		3,784				***************************************	43, 258, 210	61,805,717
Champaign Christian Clark	62	18, 288, 958 5, 393, 573	437 103	403 99	34 4 16	607, 760 159, 547 74, 775	1, 391, 095 344, 548	Wholesalers only Other wholesale establishments	1	376, 737, 563 544, 823, 483	14, 572 10, 902			24, 990, 867 18, 267, 343	42, 960, 015 18, 845, 702
Clay Clinton	27 27 18	1,060,666 1,436,144 583,528	58 58 25	42 56 24	2	64,126	100, 245 68, 641 36, 502	Adams	35			181	76	BOOK THE PARTY OF	· · · · · · · · · · · · · · · · · · ·
Clay Clinton Coles Cook Crawford	64 6, 860 25	583, 528 6, 997, 858 5,929,241,383 2, 116, 516	237 140,640 121	218 111,603 107	29,037 14	287, 645 304,892,591 115, 707	1, 037, 943 862, 482, 877 124, 563	Allen Bartholomew	181 37	5, 776, 418 58, 136, 617 1, 932, 105 8, 248, 122	2,378 2,378 118 59	1,861	517 5	272, 775 4, 143, 061 137, 816 81, 479	432, 680 7, 067, 997 204, 182 114, 729

TABLE V.-WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES-Continued

1.4 a (3) in column radicules that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals

RENTUCKY	465 (x) 53 27 86	Male 431 (x) 53	Fe-male	Dollars	hand, end of year (at cost)
RESTRICT   Continued   Conti	(x) 53 27	(x)			-
After market         Bit (1984)         3.00, 502         17. 024         860         164         1,000, 632         3,075, 742         Rapides         45         14,711         878           Med (West)         3         1990, 862         17         16         1         25,147         178,976         Red River         2         2         X           Med (West)         1         1         1,059,968         17         10         1         1,059,968         17         10         10         1,059,968         10         14         10	(x) 53 27	(x)			Dollars
2011 / may 1	27	1 50	(X)	689, 990 (X)	1, 269, 691
Maritan   29   6 Dec. 989   220   224   5   98, 663   141, 595   15   161   17   17   17   17   17   17   1		25	2	(x) 78, 748 39, 536	(X) IIL额
Starton     1		85	1	117, 253	70. 雄 128. 魏
National 13 89,655 4,146 St. Jumes. 4 765,653	128	126	2	161, 414	11,10
4 373 781 63 62 1 85 371 7, 252, 135 St. John the Bap-	18	17	1	21, 372	11,00 1,00 80,00
1 3 108,775   3   4, 379, 791   63   62   1   85, 371   7, 252, 135   St. John the Baptist   121, 664   3   3   13, 170   6, 565   tist.   3   108, 775   13, 170   13, 170   13, 170   13, 170   13, 170   14	5 301	4 294	1 7	17,666	
M 904-16 5 124, 664 3 3 1 13, 170 6, 565 tist. 3 108, 775 M 914-168 1 (x) (x) (x) (x) (x) (x) (x) St. Landry 53 10, 983, 985 M 914-168 1 (x) (x) (x) (x) (x) 87, 888 St. Landry 53 202, 999	8	8		310, 870 10, 849	4,98 487,2 19, 11
Medialis 3 37,309 1 1 1,080 1,100 St. Mary 14 2,680,362 Medialis 6 139,431 3 3 6,634 1,431 St. Tammany 13 057,604	192 31	187 29	5 2	283, 089 49, 560	607, 81
25 11.978.860   49.800   Tanginghoa   55   11.978.860	206 24	192 23	14	291, 018	72, 94 168, 7
Annientery 13 1.718, 836 76 50 28 69, 215 206, 170 Terrebonne 24 3, 549, 279	249	244	5		42, 64 210, 42
*Circurbant 1 10 1 632 261 1 13 12 1 16.600 1 10,400   Vermillon   14 1 1,213,379	10 48	10 47	1 3	- 16, 390 67, 653	13. % 105. 4
Ohio 3 3 3 3 3 3 10,365 10,282 Vernon 9 1,197,157	45 54	42 50	3 4	76, 127 88, 443	96,32
	34	33	i	99, 291	236, 16 81, 60
West Baton	(x) <sub>2</sub>	(x)	(x)	(x)	
Production 6 393, 847 19 16 27, 812 13,996 Rouge 1 (X) Pert Y 13 2,630, 249 397 387 10 386, 525 377, 214 West Carroll 4 632, 774 Pub 28 3,436, 136 68 65 3 119, 663 367, 248 West Feliciana 6 307, 215	2 16	15	1	- (x) 7,596 21,891	(x) 2,61
(0, posit) (v) $(v)$ $(v)$ $(v)$ $(v)$ $(v)$ $(v)$	9	9		30, 191	31, 58 31, 12
Tulask 19 1,742,049 109 93 16 130,260 204,212 (Obertson, 6 254,534 10 10 2,834 5,832 MAINE (Obertson, 6 2 (x) (x) (x) (x) (x)			1		
Rockesside 2 (x) (x) (x) (x) (x) (x) (x) (x) Roward 3 400,122 13 11 2 23,300 55,500 Total 987 189,975,451 7	, 545	6, 508	1 037	11, 310, 689	22,978,27
Russell   3   43,000   4   3   1   1,405   1,559	·			-	
Sout 13 646, 429 39 37 2 27, 645 23, 976 Wholesalers only 521 104, 803, 919 4 546 55 55 56 56 56 56 56 56 56 56 56 56 56	1, 834	3, 981	853	7, 845, 012	14, 733, 71
Simpson 10 1,451,743 356 333 23 48,870 70,626 establishments 466 85,111,532 2	2, 711	2, 527	184	3, 465, 677	8, 239, 8
Taylot 24 1,558,695 62 34 8 47,146 160,721 Androscoggin 70 14,180,825 Tonid 8 279,352 6 6 6 6,409 5,277 Arostook 237 28,042,696 1	602	493	109	951, 460	1, 216, 33
Cont.         8         279,362         6         6	, 236 3, 200	1, 184 2, 711	52 579	5, 508, 267	3, 536, 34; 9, 074, 10
Trimble 2 (x) (x) (x) (x) (x) (x) Franklin 10 518,771 (10 10 11 1,768,934)	20 106	18 98	8	30, 507 128, 234	37, H 275, 78
176991   13   4440, 158   24   24   35, 474   26, 401   Hanock   11   1, 768, 934   Warren   5, 7   6, 449, 907   419   384   35   255, 555   304, 336   Kennebec   40   7, 911, 133   Washington   5   785, 216   54   52   2   17, 170   25, 084   Knox   29   5, 277, 934   Washington   9   487, 680   12   11   1   21, 491   37, 528   Lincoln   9   629, 801   Webster   5   418, 362   12   11   1   21, 425   62, 318   Oxford   25   1, 931, 126	245 195	216 166	29 29	359, 773 321, 369	741.6
Tring	59	58	1	57, 134	663, 37 57, 69
Whitley 14 1.620, 299 58 52 8 74, 379 194, 871 Penobscot 186 30, 440, 710 1	55   1, 256	1,091	165		97, 13 4, 284, 27
Walks Piscataquis 7 1,654,220 Sagadahoc 10 829,502	23 20	20 19	3	34, 639	179, 85 86, 45
LOUISIANA Somerset 44 1, 955, 567 Waldo 17 1, 819, 847 Wards 17 1, 819, 847	82 108	76 102	6	86. 508 118, 714	1, 360, 50 377, 66
Total 1,729 836, 137, 033 17, 463 18, 286 2, 267 29, 336, 618 58, 965, 559 Washington 16 2, 144, 336 4, 144, 608 Wholesalers only 882 395, 736, 564 11, 035 9, 538 1, 467 17, 688, 188 36, 437, 476 MARYLAND	105 143	78 129	27 14		537, 38 497, 80
Other whosenese \$47 445 486 586 5 450 7 500 11 440 420 00 500 110	3, 468	17, 990	4, 478	33, 065, 486	40, 522, 48
Acadis 24 6, 465, 717 172 165 7 164, 894 263, 221 Wholesdays only 1 200 249 297 291 18	<u> </u>	12, 432	3, 358	_	36, 312, 38
Ascension 12 1, 819, 552 78 72 6 105, 704 89, 604 establishments 070 300 070 419 6		1	1		13, 210,60
Assignation (x) (x) (x) (x) (x) (x)	3, 678	5, 558			
14 1,013,800 42 40 2 53,844 96,350 Anngany 01 14,143,491	516 37	461 34	55	781, 666 86, 310	1, 100, 84 94, 23
Beautier $(x)$ $(x)$ $(x)$ $(x)$ $(x)$ $(x)$ Baltimore $(x)$ Baltimore $(x)$ $(x)$ Baltimore $(x)$ $(x)$ $(x)$ Baltimore $(x)$	52	51 15, 042	3, 423	67, 158	94,23 20,68 45,118,91
Calculate 146 74.646,157 1,890 1,716 174 3.293,888 6,351,783 Calvert 19 10 409,045 Calculate 150 3,811,356 259 234 25 440,040 764,973 Calculate 10 409,045 Calculate 15 3,888,888 7 23 440,040 764,973 7 20 7 20 8,382,804	68	61	7	27, 104	20,87 141,14
Caldwell 1, 261 7, 689   Carroll 23 8, 382, 904	71 57	65 54	6 3 1	98.875 64,595	68,90
(missionis 9) See 621 to 1 to 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	23 24	22 24	1	39, 096 28, 134	40,82 26,90 223,94
Catabouis   9   598, 523   19   19   31, 335   52, 442   Charles   9   759, 815   19   19   31, 335   52, 442   Charles   9   775, 087   Charles	780 239	22 24 325 224 18 44	455	28, 134 201, 116 330, 060	223,94 423, 19
Lie Sott     10     1,047,831     29     28     1     80,783     80,783     80,984     Garrett     53     5,098,103       Rest Ration Rouge     37     10,017,987     388     343     45     598,750     1,081,187     Harford     22     60,018	19	18	15	26, 926	423, 19 52, 92
18	52 7	7	8	4,670	123,81 10,08
	50 51	50 44	7	33, 142 67, 989	35,94 73,78
Nonegeting 12 1, 537, 681 28 28 40, 501 100, 090 Montgomery 33 1,404 908	28	28		_ 42,408	35, 94 73, 75 55, 80 19, 35
East Carroll         19         1.133, 284         22         21         118, 703         1.081, 187         Harford         23         6,060, 195           Fast Feindana         7         337,564         11         16         1         12,244         35,982         Kent         6         221,330           Evangetine         12         1,587,681         28         28         40,601         100,090         Montgomery         12         903,734           Franklin         8         1,577,294         28         23         5         49,925         62,212         Prince Georges         11         37,808           Graph         10         482,471         24         19         5         25,180         39,222         Oueen Annes         14         207,759	00.1	17	3	18, 359	22,00 127,51
Frank in 8 1, 567, 269 28 28 29 5 49, 501 109, 000 Montgomery 33 1, 404, 908 17 and 1 9 483, 471 24 19 5 25, 150 39, 222 Queen Annes 14 809, 756 1 109 12 1, 468, 673, 289 11 88 13 143, 908 331, 563 1 1 2 1, 468, 673, 289 17 5 62, 286 177, 474	20 25	20	266	1 392,005 1	127, 84 244, 87
Frank in 8 1, 567, 269 28 28 29 5 49, 501 109, 000 Montgomery 33 1, 404, 908 17 and 1 9 483, 471 24 19 5 25, 150 39, 222 Queen Annes 14 809, 756 1 109 12 1, 468, 673, 289 11 88 13 143, 908 331, 563 1 1 2 1, 468, 673, 289 17 5 62, 286 177, 474	20 25 746 371	480 221	150	201, 559 1	643,66
Frank in 8 1, 5 17, 204 28 28 40, 501 100, 000 Montgomery 32 1, 404, 908 17 100, 100 100, 100 Montgomery 33 1, 404, 908 17 101 100, 100 Montgomery 32 1, 404, 908 17 101 100, 100 Montgomery 32 1, 404, 908 17 101 100, 100 Montgomery 33 1, 404, 908 17 101 100, 100 Montgomery 32 1, 404, 908 17 101, 100, 100 Montgomery 32 1, 404, 908 17 100, 100, 100, 100, 100, 100, 100, 1	20 25 746 371	25 480 221 474	150 49	201, 559 803, 374 214, 866	1, 177, 38 219, 18
Frank in	20 25 746	480 221 474 133 86	150 49 19 6	201, 559 803, 374 214, 866 130, 950	1, 177, 20 219, 11
100, 100   100, 100,	20 25 746 371 523 152	133	150 49 19 6	201, 559 803, 374 214, 866 130, 950	1, 177, 20 219, 11
Trank   10	20 25 746 371 523 152 92	133 86	150 49 19 6		1, 177, 59 219, 11 67, 89
Frank in	20 25 746 371 523 152 92 , 929	474 133 86 57, 982	150 49 19 6	145,957,895	1, 177, 38 219, 18 67, 89 221, 504, 69
Frank in	20 25 746 371 523 152 92 , 929 , 929 5	57, 982 34, 570	150 49 19 6 14,967 9, 290	145,957,895 85, 027, 360	1. 177, 38 219, 18 67, 89 221, 504, 69 143, 472, 88
Frank fits 8 1, 567, 269 28 29 5 49, 501 100, 000 Frank fits 8 1, 567, 269 28 29 5 49, 925 62, 212 Frince Georges 11 387, 808 17 11 100, 483, 471 29 119 5 25, 150 39, 222 81, 481, 673 52 47 5 62, 286 177, 474 181, 673 52 47 5 62, 286 177, 474 181, 673 52 47 5 62, 286 177, 474 181, 673 52 47 5 62, 286 177, 474 181, 673 52 47 5 62, 286 177, 474 181, 673 52 14, 673, 679 18, 573 11, 574 11,	20 25 746 371 523 152 92 , 929 , 929 5	474 133 86 57, 982	150 49 19 6 14,967 9, 290 5, 677	145,957,895	1. 177, 585 219, 181 67, 881 221, 504, 682 143, 472, 682 78, 031, 79

## TABLE V.-WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES-Continued

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual relabilishments, but such data we included in State totals]

Bit Totale research of a loade Till resigns only on a facility of the second of the se	Num- ber of es-	Net Sales		umber ( uplaye		Salaries and	Stocks on hand, end	nd de sou en en grotte france gan d'Aggarde (en de gant de sinde sind de sind de sind de sind de sind de sind De semantacion de sind	Num- tier of ea-	grangermen and antificial, extraoligible, expression and control granger before the control granter be		umber mployee		Salaries	Stocks on hand, end
	tab- Hsh- ments		Total	Male	Fe- male	Wages	of year (at cost)		tati- lish- ments	Net Sales	Total	Male	Fe- mule	and wages	of year (at cost)
MASSACHU- SETTS-Conid.		Dollars				Taniffer.		MICHIGAN— Continued	E-Carlot-resultano						
Bristol. Dukes. Essex. Franklin Hampden Hampshire Middlesex.	424 28 364 20 405	95, 981, 659 237, 889 92, 948, 067 3, 901, 074 140, 371, 978 3, 456, 132 163, 403, 890	2, 378 11 3, 269 129 4, 491 103 6, 505	2,073 9 2,780 120 3,665 99 5,398	305 2 489 9 826 4 1,107	Hallars 3, 801, 479 12, 158 5, 635, 315 238, 677 8, 046, 642 282, 521 11, 992, 123	Incliars 4, 831, 755 19, 828 8, 611, 662 330, 280 9, 818, 785 223, 273 16, 639, 575	Schooleraft Shiawassac Tuscola Van Ruren Washtenaw Wayne Wexford	1	### ##################################	24 229 234 139 190 27, 213 152	23 145 153 126 171 21, 700 102	13 13 13 15 5, 504 5, 504	Dollars 44, 565 244, 394 178, 926 159, 553 583, 822 63, 151, 151 194, 750	Dollars \$2,812 385,413 310,711 170,422 494,1092 217,412
Nantucket Norfolk Plymouth Suffolk Worcester	53 118 3,788 387	19, 399, 781 40, 287, 350 2,387,219,241 97, 692, 659	642 943 49, 864 3, 824	549 777 38, 595 3, 214	93 166 11,269 610	1, 511, 604 1, 421, 925 105,485,831 6, 302, 234	3, 089, 095 3, 864, 189 163, 873, 366 8, 007, 279	MINNESOTA		1,710,948,724	37, 708	31, 5 <b>6</b> 0	6, 145	62, 656, 233	152, 375, 923
MICHIGAN			0, 02	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	010	0,002,201	D, (M), 23 a	Wholesalers only other wholesale	1, 053	581, 381, 272	22, 300	18, 220	3, 959	36, 328, 407	95, 507, 902
Total	5, 272	2,172,408,545	47, 406	38, 425	8,981	97, 087, 110	118, 537, 006	establishments.	3, 808	1,005,539,453	15, 499	13, 310	2, 159	26, 1132, 826	56,868,021
Wholesalers only-	2, 525	855, 119, 353	27, 380	22, 327	5, 062	54, 385, 481	76, 973, 944	Aitkin Anoka	11	268,452 1,454,629	17 35	16 35	3	26, 432 50, 877	44, 197 119, 152
Other wholesale establishments.	2,747	1,317,289,192	20, 017	16, 098	3, 919	42, 701, 629	41, 563, 962	Ancke Becker Beltrami	36	1,969,324 3,710,678 3,691,744	70 129	68 113	2 16	54, 466 180, 466	166, 637 221, 765
Alcous Alger Aliegan Alpens Antrim	19 19 16	469, 759 160, 005 1, 714, 277 1, 517, 674 820, 125	12 11 55 85 43	11 11 51 79 42	1 4 6 1	16, 861 24, 211 91, 400 122, 491 49, 921	57, 349 35, 743 91, 928 118, 868 120, 455	Benion Fig Stone Blue Parel Brown Carlton Carver	i bir	2, 990, 872 12, 421, 514 6, 378, 136 712, 284	122 51 463 170 19	117 56 406 149 18	5 15 77 21 1	175, 809 86, 018 732, 044 167, 997 39, 215	456, 318 138, 060 1, 387, 689 228, 549 54, 248
Arenae	8	351, 554 139, 526	13	iĩ	2	15,770 13,902	18, 583 13, 494	Cass. Chippewa Chisago	165 T-1-	1, 496, 840 505, 289 4, 653, 109	46 41 120	45 41 101	19	72, 222 32, 648 138, 128	80, 583 91, 537 240, 394
Arenae Baraga Barry Bay	30 71	1,821,338 19,540,251	54 695	52 514	2 181	76, 510 1, 070, 850	122, 692 2, 605, 960	Chisago.	40 ng	832, 281 6, 168, 189	46 251	46 242	<u>-</u>	51, 741 294, 374	322, 549 812, 766
Berrien	59	206, 201 5, 836, 491	13 223	13 190	33	17, 899 320, 767	10, 866 415, 703	Clay. Clearwater Cook	16	579,338 ( <b>x</b> )	15 (X)	15 (X)	(Z)	22,346 (X)	50, 635 (x.)
Branch Calhoun		2, 858, 703 9, 927, 714 1, 750, 385	84 339	74 301	10 38	149, 614 673, 823	237, 175 703, 684	Cook Cottonwood Crow Wing	43 26	4,422,291 2 see \$10	52 72	50 63	2 9	82,309 135,106	123, 425 177, 069
Cass. Charlevoix. Cheboygan Chippewa Clare Clinton Crawford Delta. Dickinson	20 10 9	514, 773 693, 693	55 23 17	50 23 16	5 1	98, 925 37, 987 35, 613	97, 705 54, 477	Dakota Dodge	78 35	194,845,448 3,301,575	1,020	971 37	49 1 3	2, 036, 185 51, 888	69, 290
Chippewa	27 17	5, 479, 298 718, 391	203 15	183 12	20	255, 911 28, 084	72,090 526,316 32,597	Douglas Faribault	45 64	8, 450, 065 6, 684, 825	74 115	71 96 69	19	84, 054 160, 920	188, 627 171, 004
Clinton Crawford	33	5,064,085 (x)	108 (x)	(x)	16 (x)	170, 794 (X)	409,459 (X)	Freeborn	67 54 48	4, 633, 053 6, 139, 987 5, 933, 576	69 368 208	329 192	39 16	95, 130 522, 636	180, 081 546, 677
Dickinson	21 18	6, 711, 797 3, 959, 869	224 81	204 68	20 13	418,860 155,443	659, 311 270, 467	Grant.	42 1,345	3,098,897 848,931,313	82 17,749	82		422, 756 65, 024 32, 007, 443	445, 071 167, 576 90, 461, 940
Eaton Emmet		5, 023, 156 3, 894, 104	211 67	183 63	28	213, 519 139, 163	247, 167 1	rarbanii Filmore Freeborn Goodhue Grant Hennepin Houston Huhbard Isanti Husea Jackson Kundee	15	1,327,296 624,492	20 43	20 42	a, 419	23, 417 23, 417 37, 871	34, 995 111, 700
Genesee Gladwin	125	41, 323, 775	1, 462	1, 235	227 1	2, 861, 487 12, 748	502, 168 2, 977, 617 27, 021	Isanti	39 28	916, 906 1, 422, 594	53 <b>5</b> 0	51 47	2 3	\$5, \$89 117, 666	275, 950 189, 205
Gogebie	25 27	223, 437 4, 335, 038 2, 598, 821	105 116	98 103	13	184, 019 176, 078	230, 423 354, 847	Jackson Kanabec	36 14	4,066,568 258,997 5,251,019	47 19	47 19		64, 725 18, 651	87, 284 37, 929
Gratiot Hillsdale	50 43	7, 937, 150 3, 502, 763	223 96	185 87	38	297, 572 121, 096	654, 567 197, 569	Kanabec Kandiyohl Kittson	68 43	5, 251, 019 2, 054, 614	122 53	109 53	13	156, 764 48, 320	324,676 184,072
Hillsdale Hillsdale Houghton Huron Ingham Ioseo Iron Isabella Isaban	38 52	9, 167, 182 6, 057, 550	368 348	323 178	45 170	549, 053 313, 835	893,698 484,903	Koechiching Lac uni Parie	15 54	684,936 <b>3</b> ,593,159	18 54	16 54	2	28, 896 77, 071	66, 732 128, 431
Ingham	133	46, 672, 400 4, 215, 449	1, 390 102	1, 122	268 19	2, 383, 203 130, 486	3, 000, 964 197, 087	Lake of the Woods	2 9	(X) 574,407	(X) 25	(X) 25	(X)	(X) 39,521	(x) 128, 583
Iron	18	568, 462 479, 993	38 24	37 22 78	$\frac{1}{2}$	50, 587 45, 502	30, 889 46, 914	Le Sueur Lincoln	28 32 77	1,433,725 3,400,832	43 70	42 57	13 13	65, 138 72, 751	15 <b>5, 4</b> 83 185, 157
Jackson Kalamazoo	29 81	3, 938, 447 18, 399, 177	155 732	617	77 115	125, 840 1, 344, 314	302,700 1,654,012	Lincoln Lyon McLeod Mahnomen Marshall	39	9,696,581 3,215,875	255 53	204 53 12		300, 794 79, 461	389, 765 126, 699
Kaikaska	4.00	42, 229, 635 74, 987	1,908	1,680	228	3, 344, 910 5, 654 7, 877, 890	4, 601, 227 5, 096	Marshall	13 71	441,265 3,325,865	12 76	75		14,035 92,811	46, 858 221, 925
Kent. Keweenaw Lake		157, 092, 637	4, 112	3, 372 (x)	740 (x)	1,811,800 (X)	12, 242, 163	Martin Meeker Mille Laca	42	5, 635, 065 3, 958, 336	121 102	111 89	13	163,475 126,015	364, 681 108, 230
LapeerLeelangu	26 9	1, 756, 888	(X) 72 53	55 23	17 30 15	88, 211 40, 323	134, 489 16, 617	Morrison Mower	31 43 46	970,070 1,728,774 2,948,825	43 66 69	64 84	2 5	68,280 118,278	241, 142 150, 249 214, 699
Lenawee Livingston	56 20	407, 412 6, 892, 101 1, 549, 580	175 90	160 56	15 34	339, 035 98, 774	670, 720 104, 606	Murray Nicollet	27 15	2, 791, 432	46 23	46 21	2 3	128, 177 57, 211 32, 361	117, 624 139 269
Lapeer_ Leelanau Lenawee Livingston Luce Mackinae Macomb	3 5	190, 734 341, 455	7 9	7 8 90	<u>î</u>	15, 184 24, 198	11, 267 15, 256	Nobles	70	2, 791, 432 836, 122 4, 222, 599 3, 191, 658 3, 460, 904	64 154	61 154	3	32,361 107,457 105,355	117, 624 139, 269 239, 019 193, 567
413 G1110 CCC	.: 11	3, 735, 349	111 56	90 21	21 35	994 694	299, 369 47, 180	Olmsted Otter Tail Pennington	40 88	3,460,904 5,140,372	109 157	100 147	10	171,131 164,658	318,303
Marquette Mason	49 19	1 7 100 07E	234 86	21 211 73 41	21 35 23 13	41,378 341,350 100,711 78,335 349,333	644, 932 91, 931 120, 707 793, 376	l'int	1 31	3,451,456	78 42	68 41	10	124,078 50.168	211, 531 117, 939 349, 779 597, 208 158, 601
Mecosta Menominoe	17	1, 423, 055 1, 436, 659 5, 071, 318 1, 538, 613 954, 321	49 180	154	8 26 22	78, 335 349, 333	120, 707 793, 376	Pipestone Polk.	117	6,364,037 7,312,927 2,314,596	213 269	162 249	51 20	221,499 353,510	349, 779 597, 208
Midland Missankee	1 14	1, 538, 613 954, 321	60 39	38 38	22	46, 351	70, 108	Pope Ramsey Red Lake	470	2, 314, 596 221, 822, 557 673, 892	50 7,824	6,383	1,441	58, 339 12, 670, 900	158, 601 24, 145, 134
Monroe Montealm Montmorency	- 39 - 63	4, 840, 707	90 236	80 183	1 10 53	157, 897 236, 826	224, 275 399, 466	i Dadwenad i	1 21	673, 892 8, 220, 078	22 110	22 108	2	26, 467 135, 492	24, 145, 134 85, 096 271, 125 207, 097
AT USE CEOU	74	12, 165, 102	(X) 424	(x) 364 12	(X) 60 2	832, 436	1, 074, 443	Renville	76 30	8, 220, 078 7, 003, 249 2, 727, 946 2, 731, 842 1, 035, 302	109 98	109 77 43	21 2 1	137, 512 126, 883	207, 097 139, 858 163, 398
Newaygo Oakland Oceana	103	18, 737, 069	632 632	585	47	29, 921 1, 248, 638	34,008 1,201,321	Rock Roseau St. Louis	33	2,731,842 1,035,302	45 84 3.426	83	580	66,372 88,460	163, 398 57, 015 12, 602, 001
Ogemaw Ontonagon	12	715,069 550,698 357,007	632 72 21 11	47 17 10	25 4	40, 903 27, 038 26, 734	50, 161 42, 037 33, 568	Scott Scott Sherburne	1 24	175, 867, 434 1, 490, 459 994, 263 3, 907, 043 7, 118, 641 3, 713, 741 3, 876, 158 2, 307, 232	34	2,846 34 29		5, 794, 864 47, 115 37, 364	110,015
Osceda Osceda	_1 '24	357, 907 1, 076, 236	47	49	1 5	63,444	33, 568 158, 769	Sibley Stearns	23	3,307,043	29 54 230	53 202	28	49, 922 317, 181	108, 412 60, 158 558, 046
Otsego	1 7	(X) 195, 402 9, 443, 125	(x) 22 205	(X) 21 178	(X) 1 27	19, 269 427, 070	(X) 27, 042 534, 715	Steele	. 37	3, 713, 741	189	160	28 29 8	261, 267 78, 198	283, 781 us/ 959
Ottawa Presque Isle Roscommon	10	248, 135 (X)	13 (x)	(x)	(x)	23,000 (x)	29, 510 (X)	Swift.	.1 38	2,367,282 3,140,031	48 77	48 76		74,062	145, 562 220 724
St. Clair	160	42, 762, 616	1, 597	1, 563 234	334 98	2, 949, 378 422, 789	4, 439, 379 636, 564	Traverse	37	2 868 546	45	47 73 120		53, 117	283, 781 98, 852 145, 562 222, 786 125, 813 271, 026
St. Joseph Sanilac	43	8, 958, 505 3, 473, 286 1, 599, 305	109 80	106 74	3	195, 856 98, 049	343, 189	Wadena Waseca	.] 35	2, 679, 460 2, 676, 705	123 70	120 60	5 10	111, 915 98, 484	240, 296 123, 438

TABLE V. WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

(An ex) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals.

	N 4373 Best	and the control of th	Na	imber i		Salaries	Stocks on hand, end		Num- ber of es-	Net sales		imber e uployee		Salaries and	Stocks o
	of ea- tab- list- menta	Vot males	Total	Male	Fe- male	and wages	of year (at cost)		tab- lish- ments		Total	Male	Fe- male	Wages	of year (at cost
MINNESOTA - feed proteent	e of godingt	Indlara	Jo., with \$170 milester	**************************************		Dollars	Dallars 180, <b>0</b> 50	MISSOURI Total	6, 674	Dallars 3, 361, 720, 921	79, 488	63, 680	15, 808	Dollars 145,571,050	Dollar 240, 247,
ashanghar	312	h, 1911, 145 A. 3561, 40m	131 M1	128	8	112,843 101,633	123, 036 152, 945	Wholesalers only.	2, 591	1, 209, 660, 928	45, 219	35, 200	10, 019	81, 975, 626	159, 614,
State	4%	11, 380, 890 11, 380, 380	33)	64 291	2 39	75, 983 506, 269	1,409,172	Other wholesale establishments.	4, 083	2, 152, 060, 893	34, 269	28, 480	5, 789	63, 595, 424	80, 632,
right. elbyw Medicine.	35 37	4,471,758	1994 496	#12 66	16	148,549 117,016	204, 334 266, 655	Adair	28	2, 527, 871 365, 175	81	75	6	100, 025	241,
MISSISSIPPI				1				Andrew Atchison	15 20	1,471,250	14 31	13 31	1	24, 618 87, 600	21.
Total	1,719	388, 226, 122	0,746	6,078	665	10, 528, 262	24,055,260	Audrain Barry	23 40	1, 488, 293 3, 376, 988	47 60	45 55	2 5	67, 577 84, 416	47, 104, 189
Chalmalers only.	SE	138, 208, 087	11. 7198	3.384	32:1	5, 390, 924	13,962,663	Barton	41	2, 257, 557 1, 526, 110	117 59	95 58	22 1	97, 006 65, 243	128
ther whileside	1, 201	]   257, DUN, <b>93</b> 5	2.978	2.694	284	5, 137, 338	10, 092, 597	Bates Benton	16	1, 098, 534 407, 264	30 44	29 40	1 4	38, 891	96 51,
r7.w27184	134,372/01.	10. BII. 577		254	55	503,040	929. 604	BollingerBooneBuchanan	12 22	1 2, 532, 867	147	133	14	37, 384 203, 082	18 268
icorn mite tinia mpton	30	6, 464, 946 368, 250	112	94	18	136, 422 20, 187	624, 586 22, 552	Butler	216 35	4, 470, 626	4, 248 185	3, 552 172	696	6, 262, 669 185, 595	10, 967 182
Tinia	14	1. 941, 537	28	25 2	3	68.047 4,672	98, <b>808</b> 2, 036	ButlerCaldwellCallaway	22 22	907, 270	39 39	34 35	5 4	46,075 46,489	50 48
olivar alrona	261	84, 628 15, 752, 748	111	106	5	194, 596	1,050,881	Camuen	5 31	81, 681 6, 640, 610	7 145	133	12	4, 887 193, 336	1
airoud arroii	:m0	1, 308, 270 (X)	32 (X)	(x)	(x)	39,607 (x)	58,994 (x)	Cape Girardeau	37	2, 795, 528	82	70	12	95, 407	284 188
artoli hickanew hickanew	8	551,479 650,610	15	14	1	30, 126 31, 123	50, 039 28, 239	Carter	33	1, 312, 810	(x)	(x) 35	(X)	(X) 79,993	(X)
mataw Mitarie Mitarie	1 11	584, 734 241, 157	28 10	28 10		38, 665 25, 028	31, 166 11, 188	Cedar Chariton	11 27	1, 074, 484 1, 274, 200 686, 032	18 50	18 45	5	20, 945 56, 217	8
es las pahoras	200	1, 934, 109	135	110	25	72, 326	150, 802	Christian Clark	25 18	686, 032 2, 050, 673	12 72	11 51	1 21	22, 145 58, 696	5
oblah	50	23, 617, 877 10, 684, 671	249 283	235 201	14 22	466,084 140,380	1, 533, 817 129, 729	Clay	36	18, 249, 077 1, 898, 923	299	255 39	44	662, 959	3,48
ovington • Soto	影響	184, 199 494, 783	9 2	7 3	2	21, 275 16, 549	16, 239 8, 493	Clinton	. 18	1, 888, 658	85 85	1 81	46	76, 780 121, 333	10
e Kolo. Littert Tanklin	12	6. 194, 1951 186, 278	2022 16	23/9	21	364, 494 15, 636	851, 894 29, 489	CooperCrawford	. 30 . 11	3, 424, 430 315, 568	98 29	87	11 13	136,456 13,908	18
野の実展像 - エニニニニニニ	. 8	191,581	15			15, 679 24, 150	8, 973 24, 923	Dade	13	603, 452	23 14	87 16 21 12	2 2	30, 286 9, 426	4
reene renada	.1 38	310, 474 5, 810, 276	50	54	5	94, 934	132, 576 51, 437	Crawford Dade Dallas Davless De Kalb Dent Douglas Dunklin Franklin Gasconade Gentry	13	408, 163	19	18 53	1	27, 199 50, 052	2
antock	46	1, 470, 775 5, 283 790	12 264	227	37	21, 452 264, 747	408, 462	De Kaib Dent	. 20	742, 065	65 18	17	12	29, 270	8
iscia	144	42, 258, 064 3, 774, 928	1,115		160	1, 826, 034 183, 054	2,770, 249 343, 296	Douglas Dunklin	72	6, 022, 617	123	119	2 4	17, 349 130, 039	24
nicus. Lumphreys. saugusta	8)1	5 156, 670	78		4	92,008	224, 679	Franklin	33	1, 264, 637	52 22	48	4	80, 462 32, 147	8
awarniba	. 9	123, 129	3			9, 190	5, 118 97, 158	Gentry Greene Grundy Harrison	32	3,051,492	91 1, 258	21 77 920	14 338	101, 551 1, 658, 617	18 3,07
ackson	. 5	827, 466 139, 115	8	8	5	86, 299 15, 690	14, 336	Grundy	26	3, 372, 756	155	104	51	113,026	16
efferant. efferant Davis	. 2	(3) 406,681	(X)	(X)	(X)	(X) 22, 148	(X) 30, 384	Henry	-I 40	3, 501, 002	66 270	59 167	103	65, 161 205, 990	29
ones Lemper	. 18	3, 951, 536 77, 135	131	123	8	235, 644 8, 995	823, 899 8, 930	Hickory	.1 9		17 22	14 21	3	22, 954 33, 248	20
as a vector	.12	979, 168 783, 688	23 23	23		37, 528 57, 030	31, 276 89, 169	Howard	_ 21	1,821,968	49	35 75	14 12	53, 007 122, 728	5
amar anderdale	1 36	13, 066, 483	807	463	46	772, 738	1, 557, 319	i) Iron		180 444	87 5	5		13, 673	2
ALW7811/AL	- 6	288, 313 434, <b>5</b> 52	21	11	2	29, 679 22, 900	26,770 17,782	Jackson Jasper Jefferson Johnson	- 1,704 - 140	1,408,793,238 50,463,230	24, 543 1, 022	19, 908 915	4, 635 107	47, 347, 476 1, 641, 328	85, 31 2, 64
adore	39 94	15 513, \$49 46, 294, 653	176 455		23 65	273 923 880, 177	1, 187, 490 1, 726, 646	Jefferson	13	841, 728 2, 066, 273	38 64	32 58	6	50, 695 74, 605	14
dovolu zwudos	15 25	2, 639, 1 <b>5</b> 0 11, 80 <b>5</b> , 630	53 141	48	20	\$1,306 272,444	153, 638 1, 200, 118	Knox Laclede Lafayette Lawrence	15	1,010,210	44	44 42		25, 637 69, 440	13
作品にはBOは、		3. 178, 122	87	54	8	99, 949	306, 035	Lafayette	51	3, 851, 115	101	99	2	140, 315	21
Tarion Tarshall	223	2 293, 188 1, 951, 196	50 34	34		103, 171 35, 556	154, 196 (9, 665	Dewis	-1 21	1, 487, 772	62	58 35	6	78, 716 48, 599	11
loursa. Ionigotoery	. 7	8. 322, <b>8</b> 47 879, <b>2</b> 27	62 17	1 18	1	91, 322 46, 466	187, 196	Lincoln	. 21		67	54 30	13 2	82, 511 46, 810	1 6
#stobs	19	1, 113, 474 1 030, 123	24 26		1	64, 874 63, 467	102, 666 96, 753	Livingston McDonald	20 26 13	4,852,847 456,748	186 13	127 13	59	225, 337 21, 060	18
oxubee	1)	1 915, 127	17 14	18	I	40.984 29,027	22 7KA	Macon	41	4, 369, 871	91	79	12	104, 201 21, 517	17
amia earl Kiver	25 25	4 988, 379	42	41	1	88, 117	72, 319 214, 290 68, 518 10, 330	Madison Marles Marion	12	139, 690	13	12		5,801	1
GTTY	1 13	1, 31% <b>2</b> 3% 9 <b>5, 3</b> 36	7	1 7	13	106, 188 10, 902	10, 330	Wiercer	-) 18	812, 336	172 15	149		235, 435 16, 169	40
ike. Dožotot	1.4	2, 775, 146 1, 296, 825	93 20	18	13	125, 885 32, 810	206, 053 36, 092	Miller Mississippi	. 14	897,655	21 61	21 59		15, 925 51, 836	11
realise uitman	7 38	705, 982 3 002, 779	23 39			20, 632 43, 083	65, 361	Moniteau	.l 19	1,709,993	102	69	33	95, 975	
mukim Mork	33	313,726 1.017,478	42 28	42	Jacar.	17,079	64, 723	Monroe Montgomery	1 16	491, 540	276 18	237 18	39	201, 537 33, 243	16
LETTE Y	4	4.8% 8837	15	1.5	1	41,486	83, 783 35 028	Morgan New Madrid	. 17 . 36	957, 807 2, 738, 874	31 106	29 106	2	40, 483 98, 895	1 6
muih	. 2	706, 626	(x)	(X)	(x)	55, 568 (X)	44, 973 (x)	li Newton	1 40	2,429,751	90	74	16	85, 578 102, 683	1 10
lone Inflower Wishatchie	. 5 78	130, 218 10, 441, 843	5	84	1	13, 268 135, 765	4, 807 842, 549	Nodaway Oregon Osage	33	688, 896	21	83 20	1 1	11, 683	1 11
20年級	1 11	2, 236, 137 426, 873	33 16	81	4 2	61,741 23,589	199,772	Ozark Pemiscot	15	80, 752	27 2	26 2		27, 367 69	17 17 183
ippak ishomingo	6	547, 702 1, 098, 713	16	7	3	25, 307	13, 547 37, 612	II PATTY	1 7	246, 856	100	96		99, 317 12, 382	"
12,200%	1 10	759, 151	15	14	1	23, 796 35, 935	43, 613 47, 787	Phelps	. 33	19 584 654	1 504	297 86	207	517, 416 107, 188	
nlon Valthall	16	3, 35", 01 B 674, 899	11		2 2	68, <b>521</b> 22, 687	98, 188 20, 764	Platte	27	1, 480, 232	61	54	7	79, 093 37, 514	1 10
erres estregion	28	13, 457, 775 32, 421, 509	234	200	27 17	544, 675 609, 830	1. 832, 998 2, 092, 357	Polk	. 51	3, 735, 348	30 91	28 79	12 12	103, 391	13
ayne Chater	1 1%	483, 688 483, 676	20 B	19	i	42, 850	40, 364	Pulaski Putnam	90	728, 618	29	43 25	4	47, 670 24, 269	1 4
ilkhowen	1.2	457, 436	21	20	i	42, 350 12, 968 31, 398	6, 659 33, 798	Rails	6	236, 370	9	97	i	12, 937 152, 179	27
instes	1 1	876, 140 827, 481	19 23	22	1	39, 892 38, 365	71.552 44.684	Revnolde	20	1,051,059	38	35	15 3	39,556	
\$2000 a	1 17	6, 186, 186	91	1 85	6	130, 512	488, 777	Ripley.	1 8	(x) 455, 218	(x) 16	(X) 15	(X)	(x) 27,790	\ ``

### UNITED STATES SUMMARY: 1929

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

Recibion requirement y arquirily for none the measurement, against the distinct of the second	Num- ber of es-			ımber ( aployee		Ealaries	Stocks on hand, end	internative (e.g., no. e.g., no. e.g	Num- ber of es-	Ì		nnter Ndoye		Balaries	Stocks on hand, end
	tab- lish- ments	Net sales	Total	Male	Fe- male	and Wages	of year (at cost)		tab- lish- ments	Not sales	Total	Male	Fe- male	eni Weges	of year (at rost)
MISSOURI— Continued		Dollars .	***		_	Dollars	Dollars	NEBRASKA Total	2, 690	Dellars 1,054,984,385	17, 269	14.526	2, 742	Ite/Lars 28, 106, 033	Initura 58, 560, 569
St. Charles	18 20	943,470 1,631,600	29 38	28 36	1 2 7	58, 157 36, 715	62, <b>329</b> 83, 833	Wholesalers only.	5146	280, 423, 225	8, 933	7,385	1, 545	15, 573, 089	35, 672, 602
St. Francois St. Louis St. Louis elty	20 41 1, 940	1,548,426 5,683,148 1,431,140,736	61 528 40, 769	54 519 31,895	8, 874	93, 978 663, 305 79, 633, 960	145, 761 454, 885 122, 719, 928	Other wholesde establishments.	2, 294	773, 641, 157	8,1335	7,143	1. 101	12, 532, 944	22, 887, 607
st. Louis city. Ste. Genevieve Saitne Schuyler Scotland	52 13 17	266, 186 3, 335, 248 1, 204, 222 957, 491	13 132 29 17	115 115 24 15	1 17 5 2	16,501 174,949 24,374 17,767	18, 697 632, 595 37, 944 24, 264	Adams Antelope Arthur Banner	63	23, 25ei, 0ei8 2, 356, 545 (X)	562 62 (%)	462 53 (%)	100 9 (%)	911, 895 62, 526 (%)	1, 455, 408 165, 325 (X)
Scottand Shannon Shadby Staddard Stone Stone Terns Vernon Warren Warren Wayne Webster Worth	29 3 26 49 8 21 6 20 23 14 7 14 13 12	507, 391 87, 405 87, 405 3, 126, 926 642, 351 1, 211, 721 125, 790 1, 236, 628 1, 699, 183 661, 927 343, 423 191, 916 1, 327, 439 549, 880 1, 819, 625	17 198 85 85 22 70 5 36 72 31 17 6 58 58	185 3 66 83 20 53 5 54 31 15 6 50 50 64	13 2 2 2 2 17 2 21 21 21 21	315,534	241, 866 6, 297 60, 427 156, 035 27, 698 45, 568 11, 581 110, 789 51, 441 40, 342 9, 447 49, 736 16, 583 136, 661	Haine Boone Box Butte Boyd Brown Huffalo Butt Butter Cass	37 33 33 33 33 33 33 33 33 33 33 33 33 3	5, 553, 217 5, 196, 455 1, 186, 485 (x) 7, 231, 105 1, 375, 526 3, 195, 408 3, 792, 792 1, 763, 627 1, 626, 424 7, 626, 666 4, 864, 222 1, 207, 579	68 102 17 (R) 146 31 29 23 30 89 89	66 93 16 (x) 94 24 40 28 23 27 87 87 87	2 9 1 (x) 52 7	63, 690 177, 692 23, 274 (8) 148, 349 28, 752 59, 528 41, 746 32, 419 32, 221 38, 288 140, 164 79, 237 20, 724	107, 570 588, 838 95, 405 (x) 76, 848 108, 472 117, 530 128, 105 104, 630 70, 349 299, 381 172, 800 76, 436
MONTANA							ŕ	Cuming Custer Dakota	18 58 9	5, 902, 749 492, 266 3, 285, 877	21 79 12 87	13 73 12 79	3 6	27, 758 82, 711 10, 207 134, 939	79, 007 120, 096 12, 470 409, 974
Total	1, 249	158, 545, 212	4,436	3,787	<b>649</b> 439	8, 991, 435	19,025,882	Dawson	21 27 12	2, 044, 111 2, 766, 205	41 20	18	8 3	36, <b>4</b> 90 18, 973	134, 831 55, 074
Wholesalers only, Other wholesale establishments.	268 981	60, 583, 719 97, 961, 493	2, 357 2, 079	1,918 1,869	210	3, 744, 019 3, 247, 416	11,082,839 7,943,043	Dixon Dodge	25	1, 903, 263 7, 503, 609	52 183	51 145	1 38	£3,522 263,327	258, 968 1, 074, 433 37, 136, 220
		471,788	12	11	1	23 503	93, 026	Douglas Dundy	657	707, 496, 150 1, 884, 418	9,543	7, 995 23	1, 548	17, 784, 764 23, 261	114,625
Beaverhead.  Big Horn  Bisine.  Broadwater.  Carbon.  Carbon.  Carter.  Cascade.  Chordeau.  Custer.  Daniels.  Dawson.  Deer Lodge.  Fallon.  Fergus.  Ffathead.  Gartield.  Glarield.  Glarield.  Glarield.  Jefferson.  Judith Basin.  Lake.  Lewis and Clark.  Liberts.	10 23 7 25 1 92 20 22 25 8 14 97 10 45 45 36 13	465, 622 1, 219, 420 621, 754 1, 342, 218 25, 302, 185 3, 745, 889 3, 160, 537 2, 416, 818 1, 403, 432 (x) 3, 615, 433 1, 615, 536, 831 1, 403, 825 313, 247 215, 197 215, 197 215, 197 85, 626 5, 455, 334 130, 806 1, 188, 944 6, 566, 861 5, 676, 399 690, 589	12 12 30 61 61 68 24 49 36 (x) 153 146 95 3 6 6 10 4 10 97 37 7 37 7 18 188	12 20 39 (x) 516 52 62 447 33 (x) 145 129 3 6 100 4	1 (x) 103 6 2 3 (x) 8 17 5 8 1 1 22	20, 983 35, 070 15, 007 75, 007 (3) 1, 085, 155 87, 676 128, 456 61, 955 73, 012 (x) 215, 587 220, 122 169, 383 11, 643 10, 770 7, 228 196, 996 32, 886 317, 692 111, 693	20, 581 69, 905 27, 842 148, 248 3, 234, 516 310, 843 265, 730 265, 730 265, 730 566, 730 467, 295 648, 628 20, 087 24, 586 87, 671 24, 586 87, 678 877, 671 149, 819 9, 678 877, 671 122, 547 945, 621 125, 547	Chase Cherry Cheyenne Cheyenne Cheyenne Cheyenne Cheyenne Cheyenne Cheyenne Colfax Cuming Custer Dakota Dawson Deuel Dixon Douglas Douglas Douglas Douglas Douglas Chimore Franklin Frontier Franklin Frontier Garleld Gosper Garden Garfield Gosper Grant Hamilton Harlan Hayes Hitchcock Holt Hooker Howard Jefferson Johnson Kearney Keith Keyapaha Kinuball	184 225 279 279 2126 123 123	4. 696, 330 2, 786, 333 1, 736, 337 3, 544, 214 8, 502, Nt3 801, 478 422, 510 801, 948 64, 600 1, 236, 382 19, 852, 334 4, 937, 017 1, 967, 719 1, 967, 719 1, 968, 324 503, 506 1, 792, 266 1, 792, 27, 190 1, 927, 180 2, 148, 950 3, 305, 569	69 43 175 232 232 8 6 6 9 11 11 11 14 36 36 36 16 36 36 36 36	666 415 585 185 8 5 5 11 115 488 225 27 129 65 266 20 341	1 3	64, 371 46, 722 16, 070 77, 827 252, 689 13, 689 12, 587 11, 588 69, 537 74, 814 44, 304 46, 583 42, 731 5, 555 30, 356 155, 487 99, 138 31, 367 22, 070	291, 166 68, 550 47, 167 133, 647, 167 148, 568 24, 931 5, 173 6, 660 3, 000 41, 239 1, 480, 246 74, 644 31, 103 169, 148 50, 568 420, 439 141, 323 71, 714 67, 663 33, 862 207, 625
Liberty Lincoln Mct'one Madison Meagher	- 9	137, 863 591, 288 265, 699 96, 169	6 10 9 4	9		11, 163 21, 150 9, 234 3, 809	15, 568 59, 130 24, 806 6, 972	Lancaster Lincoln Logan Loup	- 33 - 6 1	4, 747, 981 718, 314 (x)	121 (x)	1,872 100 2 (x)	(x)	3, 765, 705 161, 357 3, 200 (X)	6, 075, 721 214, 920 6, 200 (x)
Mineral. Missoula Musselshell Park Petroleum Phillips Pondera	23 19 19 7 30 27	32, 372 6, 371, 558 827, 760 1, 946, 652 260, 886 2, 184, 765	350 47 35 7 34	277 45 32 7 34	73 2 3	59, 187 9, 587 54, 717	7, 406 1, 501, 628 91, 294 122, 380 31, 726 132, 641 275, 599	McPherson Madison Merrick Morrill Nance Nemaha Nuckolls	27 11 15 21 55	7, 526, 549 2, 923, 083 759, 333 609, 823	208 90 12 25 35 83 74 25	138 63 12 24 28 71	1 7	70, 076 21, 709 27, 280 35, 499	109, 717 38, 509 68, 488 45, 919 213, 645 142, 441
Powder River_ Powell	0 111 100 233 35 111 8 8 35 93 25 41 15 43 43 111	188, 160 1813, 674 887, 342 1, 812, 516 3, 467, 798 144, 988 3, 504, 808 3, 504, 808 3, 504, 808 3, 252, 903 3, 754, 904 2, 601, 691 122, 822 3, 2476, 421 3, 484, 583 844, 583	8 144 186 299 400 199 403 433 7422 253 485 466 47 160 77 1	77 144 131 288 460 199 432 627 627 73 849 849 85 849 100 100 100 100 100 100 100 100 100 10	555 1	13, 005 20, 468 42, 084 44, 584 80, 387 25, 959 18, 760 11, 381, 598 40, 602 11, 749 73, 023 87, 745 1, 942 80, 141	292, 996 2, 883, 713 90, 223 42, 353 191, 302 378, 181 1, 684 215, 104 13, 321 27, 199	Otoe- Pawnee. Pawnee. Perkins. Phelps. Pierce. Platte. Polk. Redwillow. Richardson. Rock. Saline. Sarpy. Saunders. Scotts Bluff. Seward. Sheridan. Sherman. Sioux. Stanton.	18 200 244 18 38 38 38 38 38 38 38 38 38 38 38 38 38	1, 077, 312, 4, 410, 820, 2, 033, 430, 1, 188, 008, 5, 784, 085, 2, 110, 587, 268, 5, 741, 444, 200, 133, 761, 500, 34, 761, 500, 34, 478, 29, 4, 478, 39, 5, 5, 5, 74	100 26 175 29 140 124 44 1 80 3 124 1 56 3 123	68 26 162 28 123 105 41 77 112 112 112 112 112 112 112 112 112	1 22 32 17 17 17 17 17 17 17 17 17 17 17 17 17	29, 027 193, 726 193, 726 162, 548 7, 266 3 45, 289 4 96, 211 194, 550 3 70, 508 1 57, 311	29, 869 160, 869 179, 294 418, 147 76, 622 282, 740 322, 807 10, 247 214, 576 20, 077 281, 694 103, 857 103, 185 103, 185 103, 185 103, 185

TABLE V. WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES-Continued

(4% (1) ha column indicator that information must be withold in order to used disclosing and for individual establishments, but such data are included in State totals]

į.	der Der Mar	)   Diet este		Personal resolution		Salario	Stocks on hand, end		Nates bear of ea	1		npløye mpløye		Salaries	Stock;
<b>5</b>	tado Indo- Indo-			ed be	in Em		of year (at east)		tab- listi- enent	INDE SENDS	Total	Male	Fe- male	wages	of ye
OM9- Continued	•			-		mans Company of the Company		OKLAHOMA							
databula Sens	线	Diskara 8, 543, 14	作 遊			Dulture 1888, 488		Becktain	64	Dollars 6, 955, 492	252	185		Dollars 360, 701	Dolla 311
and the con	331 57	7, 8327, 251 7, 400, 41	? <b>9</b> 1 ₹2			8 125 11 3 136 136		Naite	. 78	4, 218, 257 6, 858, 351	117	112 168	5	125, 875	120
Harani	165 144	6,962.69 2,730.69	S 13	a   1	14	3 201,33	446,685	B Casto	60	4, 983, 524	141	130	11	196, 691	57 21
akan	7073	· 语、相信、202	4	ia i		6. 47.75 3 666.36		Carter		6, 814, 457	122 220	108 214			77 1, 14 2, 18
eroil Auspieles	3-6 203	207, 46 1, 883, 70				8-39 5 63-47		Cherakee		494, 963	34 78	34		20, 407	7, 3
energy .	24	章。根据1.7.2	注 婚	4	LI I	it ora, be		# Clanseron	. 21	1, 686, 644	45	89 45		92, 507 77, 921	18
MANUTE	Ark.	(X) 3.637, 47	* (X)	n) EX		5 87. 738	(X) 57.355	Cheveland	37	1, 112, 285	42 64	40 62		19, 538	10
dinchisen Doctor	6) 26	1, 194, 41 1, 422, 43		86 ( N	82 <b>4</b>	B 758, 17	794,991	Cont Constrole	. 85	8, 561, 097	250	266	14	896, 881	80
rebuga.	43	7, 8/86, 9/8	85	o i u		7 62,774 5 189,694	51, 480 1 168, 963	Cotton	35 29	2, 593, 544 1, 942, 960	162 80	133 78	20	90,795	11
Tan Tan	. 1927a 201	4,170,002,27 8,286,86				F 1531, 3000, 300	34.215.386	Craig. Crack Costor	65	4.962.323	204	200	4	817, 803	97
MARKE MARKE	<b>K</b> 2	3, 666, 48	7 52	J 25	31 3			Delaware	66	10, 127, 679 131, 554	843	282	81	540, 532 8, 058	96
	135 EM	1.88% 08 4.79% 8st	FE \$325	8 1		6 88. EM 1 1. 164. 221		Dewey	.: 40	1, 695, 534	01	55		55,996	6
CHIE .	826 800	2, 981, 65	3 13	# P (2	* 3	S 141 268	244 544	Kitta. Garfield	1422	3, 270, 065 29, 242, 172	721	47 562	182	77, 120 1, 069, 930	2, 28
phily.	336	7, 4840, 246 2821, 187, 43						Garrin.	54	3, 197, 537	104	96	152		21
Mar.	線	3, 871, 60	\$ 4	<b>≰</b> ∳ §	9 7	1 12%、6個	D12, 1978	Grant	8.5	14, 149, 747 3, 284, 156	204	186 96	18	328, 309 139, 724	1,66
NEW	16	2 1916, 321 2110, 311			\$ 1 2 5	\$ 1 84, 257 0, 308		Green	34	2, 258, 041	108	80	25	80, 481	"
Marie and the second of the se	27	5. 130 MG	2.7	2 29	4 1	9 267, 663	468, 788	Harmon	植	2, 370, 359 2, 794, 169	24 69	24 64	5	24, 345 104, 547	1 7
nim) Lites	, 257	21. 2013, 000 7305, 711, 500			2 ( ) 4 34 72			Harper Hackell Hughes	25	520,040	243	25	1	18, 239	15
cord.	46	#, 201, 3C	3 13	8 § 37	8	9 276, 017	\$47, 8899	Jackson	89	2, 814, 894 14, 339, 600	108 216	104 210	8	155, 702 209, 763	31
6 25 Julia	# :	5, 244, 201 (a)	6.000	9 ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (			237, 671 (x)	Jefferson Joungton	35 26	1, 491, 827	46	46		. 55, £07	1 1
Name I	38	集 製紙 GE		9 8 28		7 【 工機、牧園	251, 439	Kay Kinghalar	70	13,040,981	286	39 278	8	34, 402 498, 436	1, 57
Kirik,	7	204, 219						Kinghoter Kiowa	46	2.683.573	62	62		81, 699	1.6
Shirt or a second or a second	33	1,467, 232		<b>(</b> )	1	49,783	66, 553	Latiner.	104 8	9, 715, 340 193, 739	257	249	8	850, 645 18, 981	26
mean i	22	3, 213, 366 357, 434				1-18, 96/1 91, 964	157, <b>\$</b> 81 58, 677	Le Flore	25	1, 176, 598	84	81	3	76, 383	11
rsin.	565 g	11, 207, 314 2, 960, 604	42	7 30	4	7744, 2578	1, 195, 439	Lispoin		2, 170, 882 4, 716, 181	82 182	80 176	8	110, 168 350, 512	17
To see when the second second	20	1.442.604	23				229, 988 268, 130	Love		141.078	0	6	1	10, 302	41
resca.	04	2.744,163 0.373,044	1 136	\$ P (2)	/	173, 344	614, 125	McClain McCratain	40 28	3, 047, 458 1, 465, 027	116	114 56	2 2	111, 022	12
M	24	4. 886. 787	180				494.102	Metatosa	14	355, 891	25	24	1	99, 072 82, 937	13
Marine Comprehensi	越	26, 731 hay	7.33	· 600	3214	1, 120, 352	2 472 869	Major. Marshall	12	1, 922, 831 843, 405	65 19	53 19	2	68, 396 21, 999	9
Jana		4,077,773	7.64			113, 650, 364 87, 666	16, 474, 334	Mayes	31	1, 201, 193	70	67	3	50,994	31
bon.	201	4, 017, 773 384, 786, 788	3 194	1 2 75	1 34	5. den 781	242, 487 1. 513, 696	Musinger	Me.	730, 935 25, 814, 213	25 831	23 708	128	28, 664	. 2
Contraction 1	25	4, 53%, 144 3, 144, 165	144			360, 105 212, 642	921, 600 E	Not le	3.5	2, 424, 197	61	58	3	1, 047, 949 89, 064	2, 96 20
Maria a a seriencia e e e e e e e e e e e e e e e e e e e	20	1 300 Mg	2.3	3	1 30	101,957	195, 2006 133, 666	lyowsia	28	911, 150 2, 740, 443	101	88 94	1 7	43, 122	7
Direction of the second	388	11, 212, 201	5494				188, 833 1, 792, 894	(Athabana	508	320, 126, 155	6, 785	5, 814	971		17, 90
tgomer j	1276	260, 214 110, 231, 677	3	· 7 - 1	1	. 10.078	12, 367	Okranigee Orage	69 69	4, 712, 187 2, 265, 935	311 99	271 95	40	425, 033	10
IND.	12	368, 366	11			5. 845.221 8. 167	7, 439, 692 61, 436	Ottawa	44	3, 990, 000	174	165	ĝ	187, 329 310, 009	65 54
Magaza	860	737, 963 34, 564, 663		3.2	t) ĝ	19.432	17, 376	Pawned Payna	540	1, 068, 823 2, 975, 202	52 114	51 107	1	54, 782	17
the proprie transaction and the	7 1	713, 814	13				2, 261, 605 47, 100	E RECEMBERS	53 1	7, 623, 301	191	175	7 16	176,983 333,981	41 61
Wa.	28 28	1, 40%, 7%1 1, 21%, 12%	71	12	8	146, 607.5	70, 463	Pontatee	94.1	3, 614, 567 13, 187, 747	100 415	94 380	6 35	153, 047	-84
And .	26	1, 313, 422	€4	(4)		54,067 111,433	91, 853 134, 964	F 1321053331604 (a.c.) (c)	12 1	250, 260	13	12	00	659, 997 25, 775	1, 58
	胡	3, 80°8, 1000.1	1, 149			284, 177	260, 452	Report Mills Report	32 24	1, 953, 027 1, 335, 854	63	54	5	57, 865	ō
ofce.	27	1. MA 226	1 22	144		92,960	22, 66. 1 64, 443	<b>的色知料的建筑</b>	186	20, 379, 105	518	57 510	8	60, 550 1, 022, 202	4, 81
4	360 462	1, 850, 040 5, 842, 729	140	25	1 9	81, 130	Ma, 164 F	Sequerah Seguera	14 76	254, 876 5, 108, 883	18 162	18 154		15, 423	
MAN	EGI.	14. 181, 122	1, 107	945		149, 167 1, 427, 826	2012, 320 1, 670, 374	Tenas. Tillaran	52	5, 598, E28	11.5	107	8	223, 717 151, 964	616 306
EMBP	30	4, 1427, 16 1 6, 134, 148	80# 158	145	1 76	200, 700	622, 936	Tulaa	79	7, 394, 047 107, 228, 693	140 2,660	135 2,336	330	1.69, 888 5, 259, 508	396 361 9, 567
	411 i	H. COMP. SALE	124	200	150	2001, 726) 687, 347	277, 626 1 1, 361, 520	Washington	20	423, 239	28	26	2	23, 763	44
	48	1, 757, 680 1, 372, 118	1129	2607	10	346, 780 133, 933	3500, 4657 E	NV 0000020Vax	24	6, 174, 931 8, 961, 522	107 77	102	. 5 10	227, 738 113, 022	430
ast s	43	相。2006、2071 308、418、2016	2 100	1, 81	\$ \$300	3, 740, 768	347, 614 7, 271, 190	Woods Woodward	47	8, 061, 522 6, 131, 920	85	81	4	80, 264	430 E/ 834
scheek lid	42	A 628 294	1,70M	2,348	1000	5, 2776, 880 576, 824	6, 20%, 88T F	And would be been and the second	99	3, 517, 098	96	84	14	144, 942	968
12-13-630 R.K.	43	4 122 119 1, 431 275	180	160	202	268, 4433	1, 44H, 48F	OREGON			1		İ		
Mark .	£1	3, 313, 929	76)	120	6	#3, 972 183, 143	A21, 158 28, 400			-		[	1		
Part of the second control of the	20	10) 100, 120	(3)	(#)	(33)	(3.)	401.611 (X)	Total1	439	466, 850, 904	14, 659	18, 418	2, 961	94, 190, 176	40, 580
	41	3, 06th, 1832	265	214	41	21,061 372,411	84,044	Wholessian only	489	245, 193, 782	8, 149	0, 819	1, 830	18, 457, 419	25, 187
STEER.	40	4, 768, 160 4, 768, 160	132	116	横	254, 995	390, 322	Other wholesale	1				. 1	1 1	•
Commence of the state of the st	24	4, 2004, 1,007	ASS Mi	81 81	11	1999, 921 119, 374	200. 600	100	-	221, 637, 123	6, 510	5, 599	911	10, 782, 757	15, 442
<b>140.54</b>	路	a, are, and	37	49		61, 177	1853, 9773 185, 1638	Haker Bentan	29 11	4, 788, 434	157	146	11	219,067	684
TTROAT							. 91	L. EDARDE SARO ON I	8	1, 376, 201 411, 999	41 24	26 24	5	75, 890	61 26
Total	<b>26</b> 1 2	Ta, 334, 873	tan area	-			1	Cisteop Setumbia	33	5, 462, 012	150	188	14	36, 489 309, 068	830
- Carrier	retorn con		a have beloned bet 161	16 . <b>16 .</b>	2, 148	10, 216, <b>14</b> 6	<b>80, 184,</b> 815	POME.	30	252, 833 8, 194, 271	138	222 123	15	37, 881 245, 329	22 333
otodoro cesty (4, ji Właszenia		35, 674, 38.1	2, 7md	A, 5000	1, 071	16, 570, 230	42,794,889	Curry	7	237, 583	11	11		8, 200	39
dilistraments 2 to	<b>16</b> 6	193 TAR 193	8,800	%, 4303	1.097	14. 242 525	11,007,032	Carry Accounted Longina	20	1, 791, 770	76	89	6	99, 982	271 233
40.75	DATE WAS A	wantanganangan d	(Spire skaling	CONTROL OF	latical characters are	PRODUCTION OF THE PRODUCTION O	AN, DOI, WAT	LAVAGE BETTACK	29	1. 512. 818	166	111	55	100 01#	04.8
Sec-Line	£# 1		Post.	. 10000	3	brees.	- Administration of the Control of t	A LEGISLAND	6.1	SECOND A walk				123, 016	240.
State de mais de marcon de la companya della companya de la companya de la companya della compan		##7, 61/7 3, 5/32, 6/90 194, 3/11	25 DC1 12	\$3 \$6 13	3	294, 878 111, 173	66, 883	liliam (vent Inchey Tood Liver	9	55G, 429	ac .	36		42, 199	41

TABLE V .- WHOLESALE TABLE OF THE UNITED STATES, BY STATES AND COUNTIES-Continued

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the State totals]

	Num- ber of es-	Net sales		umber o		Salaries	Stocks on hand, and		Num- ber of es-			umber o		Salaries	Stocks on hand, end
	tab- lish- menta	1461 88169	Total	Male	Fe- male	and wages	of year (at cost)		tab- lish- ments	Net sales	Total	Male	Fe- male	and wages	of year (at cost)
OREGON—Con.	4 8	Dollars 310, 404 933, 365	17 30	17 28	2	Dollars 23, 607 82, 622	Dollars 17, 485 83, 364	RHODE ISLAND Total	797	Dallars 300, 071, 895	B, 099	8, 743	1, 286	Dollars 14, 82 1, 228	Dollars 28, 750, 518
Marie Contract Contra	28	5, 336, 972 (x) 5, 689, 800	156 (X) 206	144 (x) 175	12 (x) 31	52, 622 299, 161 (x) 313, 688	429, 179 (X) 869, 800	Wholesalers only. Other wholesale establishments.	571	187, 683, 364	5, 672	4, 635	1, 037	10, 241, 451	15, 719, 618
Lake Lincoln Lincoln	4 26	131, 060 2, 167, 230	97	9 88	9	15,838 126,490	8,717 311,686	Bristol	166	132, 388, 591 89, 026	2, <b>3</b> 57	2, 108	249	4, 578, 872 15, 909	9,999
Line. Maheur Marion Morion Mulinomah Palt	875	978, 592 7, 851, 028 1, 755, 162 389, 959, 465 2, 059, 558	25 263 27 11, 622 30	22 219 26 9, 648 30		44, 603 409, 824 35, 424 20, 125, 411 40, 882	08, 244 616, 869 40, 229 84, 233, 535 278, 877	Newport Providence Washington	82 650 12	1,690,114 6,398,510 290,490,278 1,394,967	63 402 7, 479 64	60 380 6, 223 61	22 1, 256 3	98, 858 468, 661 14, 124, 587 112, 308	182, 066 786, 288 22, 645, 848 266, 848
Tellamook Umatilia Umatilia Umatilia Wallowa Wasco Wasbington	3 8 42 21	171, 380 657, 619 12, 492, 820 1, 642, 286	8 24 663 98	7 22 657 90	1 2 6 8	20, 435 36, 288 307, 439 110, 356	17, 572 36, 347 1, 024, 262 99, 913	Total	ł	383, 528, 360	7, 796	6, 529	1, 197	10, 5 <b>84,</b> 517	17, 594, 095
Wallowa Wasco	5 17 10	746, 122 2, 185, 501 854, 845	98 18 76 26	18 65 26	11	25, 484 130, 452 42, 397	22, 958 80, 075	Wholesalers only. Other wholesale establishments	1	145, 002, 233	3, 824	3, 417	407	5, 828, 549	12,632,212
Wheeler Fambil	17	(x) 878, 156	(x) 48	(x)	(x)	(X) 69, 722	21, 468 (X) 88, 451	Abbeville	28	185, 826, 107 1, 126, 505	3, 902	3, 112 28	790 1 9	4, 705, 968 34, 438 124, 925	4, 891, 888 96, 635
PERMSYLVANIA								Altendale	13	1, 983, 748 891, 046 9, 287, 272	65 26 267	26 26 246	21	124, 925 30, 606 394, 628	96, 535 132, 986 106, 478 802, 838
Total	<u> </u>	4,777,291,874 1,978,496,338	113, 65t 70, 305	56, 716	<del></del>	128, 287, 962	308, 215, 349 209, 412, 652	Bamberg Barnwell Beaufort Berkeley	11 11	584, 582 408, 218	28 5	28 5		31,078 24,421	48, 702 15, 984
Other wholesale	1	2,798,795,586	'	35, 503	7, 847	89, 381, 776	96, 802, 697	Berkeley Calboun	8 6 33	949, 796 365, 489 1, 791, 174	30 8 60	28 7 57	1 3	60, 548 31, 780 43, 470	55, 214 12, 291 75, 814
Adams	57	2, 382, 882 1,562,580,257	378 29, 341	249 23, 886	129 5, 505	84, 728 61, 781, 049	208, 047 72, 859, 209	Calhoun Charleston Cherokee Chester Chester Chester Clarendon Colleton Darlington Dillor	111 18 34	45, 896, 562 1, 033, 438 2, 908, 209	1, 297 35 82	1, 137 34 77	160	2, 106, 804 72, 821 141, 051	5, 106, 458 58, 990 226, 478
Adams Allegheny Ariestrong Resver Bedford Beeks Histr Resiford	17	3, 570, 918 12, 624, 689	160 465	150 417	10 48	232, 544 786, 726	262, 656 1, 190, 290	Chesterfield	23	1, 730, 672 1, 032, 590	25 20 17	25 19	1	41,702 88,133	54, 727 23, 378
Bedford	21 235	1, 464, 481 57, 938, 519	72 1, 953	1,654	209	87, 426 3, 314, 485	104, 127 4, 090, 645 2, 721, 271	Colleton Darlington	15 36	1, 151, 320	17 723 24	16	270	50, 287 187, 524	37, 138 278, 207 38, 392
		35, 623, 059 2, 950, 071 2, 365, 084 12, 741, 084	1, <b>0</b> 64 76 91	879 65 87	185 11 4	1,601,882 113,222 116,378	202, 690 102, 808	Dillor Dorchester Edgefield Fairfield	24 10 7	1, 274, 779 612, 010 445, 634	13 21	453 22 13 21	2	84, 954 29, 303 52, 761	86, 692 80, 257 20, 125
Butler	130	24, 783, 732	403 863	368 716	35 147	001, <b>0</b> 94 1, 354, 387	1,001,509 2,083,094	FROMERICE	1 51	445, 654 937, 078 10, 998, 435	32 509	406	103	29, 239 484, 174	82, 290 826, 423
Cameron Canton Centre	. 17	3, 750, 680 4, 823, 995	(X) 129 194	97 172	(X) 32 22	(X) 243, 864 231, 621	(X) 509, 886 541, 182	Greenville	19 157 31	1, 937, 633 93, 543, 385 4, 003, 008	887 107	45 808 101	79 6	99, 174 1, 605, 125 202, 387	265, 767 3, 138, 682 203, 576
Chester Clarkon Clearfield	.1 66	11, 928, 017 557, 408	418 17	383 14	85	671, 674 24, 681	818, 239 55, 241	Green ville. Green wood. Hampton. Horry. Jasper. Kershaw. Lancaster. Laurens. Lec. Lecington. McCormick. Mariboro. Mariboro. Newberry. Oconee. Orangeburg. Pickens. Richland. Saluda.	111	(X) 1,404,966	(x) 27	(X) 27	(X)	(X) 68, 916	(X) (X) 48, 922
Cliston	.1 27	6, 797, 154 1, 690, 028	219 51	187 43	32 8	845, 119	461, 902 242, 495	Jasper Kershaw	8	(X) 914, 515	16	(X)	(x)	(X) 45,551	(X) 43,095
Commbia Crawford Cumberland	42	8, 014, 862 4, 524, 094 3, 726, 685	145 150 146	128 128 141	17 22 5	469, 267 203, 486 226, 824	2, 777, 341 640, 608 265, 521	Laurens	22 36 14	1, 279, 535 3, 114, 066 787, 675	27 80 16	26 47 16	3	42, 421 92, 679 93, 023	67, 286 182, 147 76, 833
Denphin Delaware Ell	186 76	51, 803, 658 23, 934, 616	2,113 851	1, 836 766	277 85	3, 545, 721 1, 498, 820	5, 482, 630 1, 820, 416	Lexington	21 11	881,675 351,342	27	27 5		62,778 13,060	48, 783 44, 590
Erie	. 184	597, 106 34, 620, 682	25 1, 356	20 1, 162	5 194	2 284 685	61, 351 3, 387, 830	Marion Marlboro	30 16	2, 984, 430 3, 264, 194 4, 982, 136	694 27	418 24	276	225, 889 45, 426	87, 643 108, 191
Fayatte Farest Franklin	. 2	17, 591, 034 (X) 5, 462, 216	719 (x) 167	840 (X) 158	79 (x)	1,056,399 (x) 212,568	1, 201, 828 (X) 371, 958	Ocones	24 23 74	4,082,136 3,076,078 8,128,462	62 36 191	59 32 182	4 9	93, 785 70, 298 224, 248	204, 639 103, 209 821, 688
Pulton Greene	27	89, 990 1, 727, 148	1 51	1 50		350 50, 260	2, 875 156, 809	Pickens Richland	17	47, 162, 404	29 1, 206	1, 085	121	75, 596 1, 994, 758	29, 743 2, 978, 294
Heutingdon	27	3, 090, 756 3, 181, 606	118	95 85	23 18	203, 528 162, 944	489, 745 842, 526	Spertanburg	143	762, 533 38, 588, 302	12 588	509	79	15, 850 976, 241	10, 848 1, 293, 764
Jefferson Juniata Lackswanns	. 6	3, 350, 214 548, 654	129	103	20	217, 700 11, 650	324, 534 1, 481	Sumter Union Williamsburg	.) 20	9, 143, 738 2, 400, 358 1, 608, 689	109 71 81	101 64 80	8 7	204, 284 123, 218 63, 026	260, 809 216, 855 24, 254
T in the section	0.00	62, 281, 884 10, 258, 700	3,349 2,714 416	2, 796 2, 151 361	558 563 55 21	5, 862, 953 2, 966, 825 687, 528	7, 848, 413 10, 181, 622 1, 106, 141	York	40	5, 312, 676	69	60	9	120, 720	214, 054
Lebanon Lebigh	138	115, 802, 335 62, 281, 884 10, 258, 700 5, 922, 572 48, 179, 438	240 1,834	219 1, 613	221	353, 824 3, 207, 308 4, 121, 295	498, 979 3, 344, 627 5, 584, 343	SOUTH DAKOTA	1				627	. 415 500	10 010 401
Lycoming	865 72 47	0 059 998	2, 402	1, 965 342 428	487 69 55	582, 266 568, 895	1, 141, 992	Total Wholesalers only	-	236, 280, 422 51, 425, 473	5, 587 2, 171	1, 746	425	8, 615, 709 3, 266, 103	16, 810, 495 5, 810, 012
Laterne Lycoming McKeen Mercer Mittin	45 27	15, 546, 363 7, 802, 328 2, 738, 978 1, 694, 196 20, 485, 841	297 97	263 85	34 12	456, 314 147, 771	868, 758 305, 551 181, 712	Wholesalers only. Other wholesale establishments.	1,771	184, 854, 949	3, 366	8, 164	202	5, 349, 599	11, 000, 483
Montgomery Mantgomery Mantour	19 106 8	1, 694, 196 20, 485, 841 584, 600	149 944 23	146 851 16	98 7	198, 231 1, 504, 639 31, 292 3, 653, 226		Armstrong	. 15	783, 165	17	17		18, 448	33, 952
mormampton	115	584, 600 55, 000, 508 11, 792, 204	1,466	1, 186 401	280 64	1 687, 232	61, 658 2, 625, 683 1, 168, 145 47, 972	Beadle	. 58	6, 969, 622	227	180	47	866, 770	595, 292
Party Philadelphia Pite Patter Schopikiii Sardet Somerset Staliyan	4, 357 3 15	930, 048 2,280,884,042 165, 167 852, 024 17, 802, 868	52, 636 2 28	41, 397 2 27	i		162, 689, 122 12, 708 13, 177	Bennett Bon Homme Brookings Brown Brule Buffalo	37 50 185 20	2, 357, 613 4, 890, 452 24, 610, 143 1, 893, 731	50 100 728 31	45 92 620 29	108	68, 139 146, 575 1, 056, 367 85, 873	93, 041 529, 526 2, 498, 211 122, 542
Service .	122	17, 802, 868 290, 288 8, 273, 450	629 9 71	524 8 65	1	869, 291 10, 178	1, 832, 126 10, 924 147, 184	Butte	21 21	2,053,092	45 17	44 16	1 1	97, 885 32, 495 88, 020	141, 963 88, 807
Bullivan Regionanna Capa Capa	3	522, 700	81	31		1,580 34,712	147, 184 527 35, 026 91, 104	Butte. Campbell. Charles Mix. Clark.	40	3, 524, 784 2, 487, 140 1, 301, 945	51 50 29	49 50	2	. 72,695	151, 500 88, 807 155, 588 196, 352 50, 702 1, 444, 785 183, 710
Calon Vonango	- 39 - 5	1, 587, 864 348, 751 39, 080, 598	50	47	4	12, 318	8,599	Clay	- 120	18, 562, 766	651 27	591 26	60	911, 297 57, 084	50, 702 1, 444, 785
Watten	20	39, 039, 598 8, 200, 394 14, 017, 800	393 220 427	288 195		807, 253 851, 196 681, 315	1, 004, 675 703, 427 1, 817, 083	Custer	33	147, 031 9, 809, 951	3 184	174	10	14, 509 241, 228	
Manufand	- 15	19, 334, 600	29 725	386 27 867	58	1, 271, 405	54, 463 2, 161, 794	Cotangon Corster Davison Day Deual Deway Douglas	89 34	18, 562, 766 1, 893, 672 147, 081 9, 909, 961 3, 286, 267 1, 699, 257	78 37	78		97, 686 36, 474	328, 787 269, 683 117, 754
Youring York	170	786, 211	29	27	2	46, 668 1, 512, 457	3, 365, 602	Douglas	28 25	1,003,300	1 60		1	51, 895 86, 267	208, 854 41, 656

#### TABLE V .- WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES-Continued

(An (11) in reduces independent and information count to will held in order to good disclosing data for individual establishments, but such data are included in the State toletal

	Next ber of m	l Afint maken	* 1	Variation Pagrioty	et et	Caluries and	Stocks on hand, and		Num ber			lumber mploye		Balaries and	Stocks (
Boll Moderney (1 ) with a popular Margadon deep his pain secretaries in	ta lish- suest		Teta	Male	Fe-	Wages	of year (at cost)		tah- lish- menta		Total	Male	Fe- male	wages	of year (at com
TA-Castines	1	Delters		4	an man of the first or the control of	Dollars	Dellers	TENNESSEE Continued		Dollars				Dollars	Dollar
Editorando Fall Editor		367, 466	23	1.7	1 1		77,833 31,834	Hickman	- 7	158, 138	12	12		12, 442	11,
male From	41		74			71, 990 86, <b>40</b> 0	288, 145 130, 422	Herman Humphreys Jokean Johnson Knox	12 2	638, 972 (x)	(x)	(x)	(x)	35, 855 (x)	61,
Armyory Cantern	1 18	1, 960, 965 1, 284, 129	369 3.5		7	63, 34% 50, 163	82, 361 38, 823	Jefferson	1 2	(X)	(E)	(XX)	XXXX	(x)	(X)
Amazi Büyi.	3 557	2, 4924, 492	79	199		60,550 81,286	132,870 230,066	Knor	137	53, 712, 308 1, 390, 498	2, 110	1,804	306	3, 782, 557	6, 406,
Jarel Landen Jareten	34	1,671,804	23	229		施。蛇	401 191	Lake Lauderdule Lawrence	13	8, 421, 456	42	41	î	45, 540 59, 674	45, 80,
ingles ingles ingles ingles ingles acres	10	1, 160, 340	(X)	40)		962, 383	(X) 245, 523	# Lowis	. 5	2, 273, 192 86, 875	38 2	38		82, 923 6, 496	60,
i y da	i		1 17	16	*	67,068 23,342	144, 861 65, 526	Lanch:	38	4, 348, 113 128, 095	84	75	9 2	83, 445 6, 736	1 17£
erauld	i iii	1, 17%, 321	11		2	34, 583 34, 758	48, 910 119, 590	McMinn McNairy	. 12	1, 262, 580 628, 177	45 91	41 35	56	68, 173 16, 886	2. 96,
erania. Mes. Maschery	1 # 31	286, 104 4, 252, 236	1 4	- 4	1	29, 485 98, 365	10, 708 212, 601	Massa	1	12, 112, 470					69,
ske Savenas	229	3, 136, 436 2, 1052, 214	197	#4	107	196,689	177, 297	Marian	4	460, 679	181	143	18	350, 643 20, 863	638, 24,
Stratured in	Sept.	2,786,611	5.3 400	339	4	122, 690 53, 438	255, 160 128, 246	Marion Marshall Maury Meige	10	657, 868 3, 852, 554	20 234	18 227	7	83, 875 114, 538	176
yinde Crook Crestoor Surstant	20 83	1, 201, 269 2, 837, 270	122 58	33	3	37, 1494 ET, 3300	168, 671 118, 187	Meigs	13	764, 147	30	30			
eftervor. myteri	87 86	2,383,360 2,411,153	33	33	1	42, 220	66, 779 206, 245	Montgomery Montgomery Moore	55	13, 328, 355	1 1 00 5	810	285	42, 097 528, 347	3, 722
laste eliste	13	1, 123, 984 185, 310		17		1 40, 332	50,886	i Morgan	. 1 2	( <del>X</del> )	(X) (X) 159	(X) (X) 114	(x)	(X)	H H
aer Insebaka	39 128	2,407,488	50	89		44,598	2, 565 142, 866	Okion	п	3, 415, 488 810, 379	159 21	114	45	87, 117	227, 96,
one of the second	18,	48, 060, 546 1, 888, 871	1,256	120	177	2, 214, 204 28, 761	2, 760, 943 114, 278	Perry Pickett	5	61, 500	. 6	0		1,900	6,
andogton	80 14	4, 428, 998	134	124	13	25A, 752 54, 963	740, 423 221, 965	Pelk Putnam	2	(X) 2,071,989	(x)	(x) 53	(X)	(x)	(x)
ation	36 88	2, 64%, 824 2, 884, 611	37	225 775	20.00	48.481	7a, 65a	II Kikon	l A	692, 833	58 67	63	1	67, 452 42, 565	90 82
Company of the control of the contro	20	1, 750, 671	47	217	10	90, 964 60, 964	176, 006 167, 618	Rosne Eutherteen Eutherferd	11 36	1, 596, 176 8, 253, 292	35 703	81 584	119	66, 536 274, 639	10% 847
disk miley	66	4, 968, 751	1	107		112 (201	267, <b>3</b> 81	Lutherford	24	3, 048, 919 878, 113	100	87 13	13	128, 983	248
шеу Да	3 35	. (1) . 1,49%,123	(4)	(3)	(8)	30, 545	(X) 111,660	Sequatebie	1	(x) 279, 407	( <b>x</b> )	(x)	(x)	22, 572 (x)	26 (X)
At	43	4, 997, 471	(3)	(x)	(2)	(8)	(X)	Bholby	12 635	066, 983, 885	9, 521	8,174	1, 347	9, 162 17, 189, 455	35, 074
Pp.	25	8,090,969	1 449	407	1	142,962 84,265	136, 646 182, 720	Restriction of the series of t	18	1, 393, 979	29	29		13, 067	25
alwerth.	32	2, 222, 899 2, 544, 219	200	24 54	1 3	39,904 108,743	69, 129 229, 570	Sulitvan Sumner	3. 369.	6, 558, 965	214	192	22	445, 242	1,484,
ion Sirectio schologic schologics galace	je silje til se se se re silje til se se se se	at a state of the					- to a contract to make	Tagasa Transdais	8	960, 4 <i>6</i> 6 1, 980, 362	31 22	29 22	2	53, 913 40, 202	101. 421.
aktos daca	52 8	4, 613, 723 226, 325	2003	181	72	194, 188	191, 091	e union	· ·	945, 702	47	47		16, 862	8,
TENNESSEE		words, wants	. "		- spin in a	14,32%	40, 122	Union Van Buren	2	(x)	(x)	(x)	(x)	( <b>x</b> )	(x)
[	1, 204	1,008,900,561	Section and the	**				Warren Washington Wayne Weakley	28	1, 416, 458 7, 986, 582	(X) 53 275	48	5 28	36, 636	187,
	*	; it's remaining alternation of a machine power	and the second s	riconariosascia i	and the same of	23, 163, 717	68, 735, 690	Wayne	47	3, 604, 918	(X) 127	(X) 125	(x)	585, 491 (x) 87, 679	874 (X)
belensters only ber whateate	987		M, ISE	12, 157	2, GH	23, 117, 878	48, 638, 440			736, 303	20		1	31, 390	1741, 45, 21,
<b>Habi</b> atanento,		510, 596, 828	8, 294	7, 139	1, 133	12, 6696, 1319	20, 305, 088	Williamsen Wilson	12 24	930, 873 2, 900, 406	74 113	72 110	2 8	83, 830 104, 473	23, 161,
dersondford	16 13	(1) 2,422,274	(X)	(30)	(1)	(8)	(X)	TEXAS		,,			"	202, 210	*****
225465	- 8	4, 424, 274 624, 265	90 14	14	4	65, 620 7, 640	151, 700 6, 200			5 064 tir nm					
ataus. Anat		886, 4645	18	17	1				<u> </u>		58, 987	50, 484	8, 503	96, 284, 461	288, 868,
	8	1, 234, (112	412 75	4.2 63	10	39, 900 77, 633	55, 275 170, 287	Office wholesale	; L		1 1			54, 447, 134	176, 276,
tenset	27	3, 706, 2334	(30)	(X)	(X)	102,525 (X)	(x) 465	establishmente.		1,327,653,103	25, 077	21, 508	3, 569	41, 837, 327	62, 57%,
ter with a ra	3	369, (99)	16 16	15	1	23, 980	176, 642 21, 500	Anderson	26	8, 406, 732	85	77	8	142, 526	267,
exter	21	674, 202	(X)	(X)	(X)	(X) 18, 447	(N) 87, 987	Angelina	21	2, 424, 837	153	127	26	195, 694	264
Porte and a second	1	i, 10%, 914 (8)	(X)	(X)	( <b>x</b> )	192, 698	30, 180	Archer.	12	200.815	32 24	31 22	1 2	24, 868 54, 974	# # # # # # # # # # # # # # # # # # #
ina	24	487, 671 1,544, 930	10	10	2 1	ZB, 754	(X) 102, 612	Archer Armstrong Atsseas	12 26	690, 906 1, 249, 831 935, 291	24 21 50	21 43	7	86,995	32
Steta (berland	3	#44. 322 F	41	80 21	2	94,914 27,981	189, 421 25, 124			1,052,872	82	30 !	2	43, 997 60, 558	14.00
25000000000000000000000000000000000000	206	384, 472 1881, 714, 288	1,300	2.827	A200	5, 1054, 2000	25, 134 46, 134 11, 190, 645	Bailey Bandera	1	1, 962, 492 (X) 1, 212, 119	23 (X)	(X)	(x)	41, 899 (X)	1.11.1
Mariana Latina	8	2000, 5546 220, 6000	13	12 1		10, £39 300	3, 975	Baylor.	17	1, 212, 119 654, 389	(X) 38 17	(X) 30 17	(x)	(X) 78, 843 36, 116	88, 30
kitta an	17	191, 362 9, 464, 276	28 298	20 T	3	52L 6612	1, 000 16, 609 258, 269	Indi	28 96	1, 918, 181	60 236	59 227	1 9	109,087	82, 620,
ette Leene	4	183, 168	11	100	•	198, 724 18, 471	74, 200 74, 200	Besser. Blanco	144	183, 886, 183	4,717	4,024	693	877, 480 7, 445, 553	12,047
0.000	糖生	(3) 800, 201	(2) 24	(x)	(x)	(X) 24, 240	(X) 265, 623	DESTRUCTION OF THE PROPERTY OF	3	(XC)	(X)	(x)	(X)	(X)	(3)
<b>300</b> - 20 - 20 - 20 - 20 - 20 - 20 - 20 -	料料	14, 414, 763 4, 223, 226	485 63	394	91	286, 749 62, 996	1967, 220 H	Bowie Braseria	34 31 31	912, 279 5, 920, 024	215	194	21	62, 292 342, 653	38. 397.
OBSERT OF STREET	11	1,684,228	13	Table 1	(a)	123	(E) 478		31	701, 486 2, 683, 637	48 80	43 76	8	82, 421	36. 374.
MS 2	10	- {X] - {	(X)	(x)	(x)	54, 151 (X)		Exeweter	5 17	1, 862, 382	45	41	4	125, 769 77, 591	
DESCRIPTION IN	翻稿	8,642,534 64,754,896	1,000 j	1, 488	135	180, 706 2, 644, 130	1, 762, 620 1, 762, 626	EST COOK 8	5	1, 420, 418 181, 402	59 6	56	8	47, 325 25, 177	32
ere freek	9	11, 207	(AL)	(31)	(X)	(X)	(X) (	Brown Burisson	46 8	15, 905, 006 818, 604	340 15	323 15	26	492, 139 81, 759	1, 940, 71, 43,
BRANG.	3 1	602, 766			(x)	11,001	33, 171 (x)	Internet	19	492, 910	28	28	2	44, 787	4
Pod Jeros	¥.	16, 1866, £281 [	13	20 1	1	28, 621 22, 679	75, 447 51, 306	Calboan Calisban Cameron Cameron	17	7, 001, 531 596, 974	114	113 112	1 2	258, 370 49, 107	679. 14.
Devenience	119	1,301,300	23	28 79	2	22, 670 23, 347	77, 196	Cumeron	27 149	20, 340, 421	1,056	45 937	119	79, 310	166.
The second secon	ALCOHOL:	of anni miles ;	49# #	JF # . #	ĦĨ	48, 629	144, 014	Camp	15	2, 588, 486	49	937	rf8	1, 248, 886 51, 077	1, 273 147

TABLE V.—WHOLESALE TRDE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued
[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

MARK TO THE STATE OF THE STATE	Num- ber of es-	Net sales	N er	umber o	of #	Salaries	Stocks on hand, end		Num- ber of es-		N er	umber uployes	of HS	Salaries	Stocks on hand, end
	tab- lish- ments	7.464 98169	Total	Male	Fe- male	and wages	of year (at cost)		tab- lish- ments	Net sales	Total	Male	Fe- male	and wages	of year (at cost)
TEXAS—Con. Carson	1 10	Dollars 4, 297, 152 1, 267, 454 2, 778, 159	69 43 33	69 39 32	4 1	Dollars 128, 187 74, 758 51, 462	Dollars 150, 833 161, 280 44, 414	TEXAS—Con.  Kaufman  Kendall  Kenedy	85 11	Dellars 8, 296, 676 239, 285	136 18	133 18	3	Dollars 169, 249 37, 930	Dollars 365, 729 14, 255
Chambers Cherokee Culldress Clay Cocinan Coke Culenau	1 8	262, 029 7, 222, 833 2, 896, 764 636, 148 68, 125	27 776 84 18 4	27 271 78 17 4	505 6 1	24, 838 362, 386 132, 222 30, 265 10, 344	34, 686 328, 996 170, 064 84, 081 4, 985	Kent Kerr Kimble King	9 8 4 1	513, 351 2, 876, 356 387, 712 (X)	41 23 5 (x)	38 23 5 (x)	(x)	30, 811 47, 880 5, 426 (x)	14, 333 53, 637 7, 929 (X)
Colorado Cotosi Comanche Concho Conyell	38 35 15 37 18 73 57	88, 125 122, 948 2, 863, 937 10, 663, 001 3, 663, 225 1, 281, 517 1, 158, 866 2, 114, 562 1, 145, 356 4, 867, 343 2, 968, 807 2, 499, 246 (x) 2, 772, 872 (x)	7 153 194 31 90 28 62 12 99 92 22 (x) (x) 136 (x)	7 116 186 31 83 26 50 . 12 93 80 22 (x) (x) (x)	37 8 7 2 12 12 (x) (x) (x) (x)	17, 242 163, 971 287, 884 67, 690 135, 824 51, 528 68, 792 35, 690 152, 111 90, 363 36, 361 (X) 180, 319 (X)	6, 406 357, 413 381, 274 55, 221 200, 019 66, 517 71, 315 13, 095 291, 222 210, 075 129, 013 (x) (x) (x)	Kendall. Kendy Kent Kent Kent Kerr Kimble Kinng Kinney Kleberg Knox Lamat Lamb Lamb Lawnoa La Salle Lavnoa Lee Leon Liberty Limestone Live Oak Liano Loving	7 27 35 38 17 14 45 23 45 57 29 12 11	1, 070, 823 1, 882, 703 6, 311, 691 2, 503, 494 523, 767 1, 128, 237 1, 522, 608 8, 717, 394 836, 772 5, 465, 314 845, 798 2, 262, 551 1, 281, 593	16 37 338 55 55 18 75 29 34 28 120 61 19	16 36 325 53 47 18 59 37 33 35 126 59 19	1 33 2 8 16 2 1 3 4	35, 087 76, 979 516, 909 95, 568 100, 840 33, 384 88, 430 49, 793 108, 340 249, 775 85, 175 87, 923 71, 778	28, 859 36, 536 961, 721 122, 504 25, 833 50, 785 48, 263 118, 108 50, 682 48, 480 655, 312 111, 408 20, 511
Cottle Crans Crans Crackett Cracky Cracky Colberson Dellam	64 11	(x) 1, 984, 130 735, 816, 445 2, 122, 689 2, 001, 192 3, 983, 740 1, 790, 717 1, 098, 232 2, 104, 547 288, 269 4, 855, 636 (x) 11, 098, 300 75, 413, 227 2, 525, 810 6, 503, 042 1, 1, 349, 436 4, 835, 636 4, 1, 349, 436 4, 349, 436	45 12, 799 555 29 19 81 1178 27 26 15 170 20 (x) 98 2, 140 112 72 52 194	44 10, 521 53 28 18 79 142 27 34 69 14 168 20 (x) 95 1, 862 110 71 188	2, 278 2 1 1 1 2 36 3 1 2 2 3 278 2 1 1 6	119, 010 24, 618, 115 121, 177 70, 483 38, 379 167, 573 227, 425 58, 694 51, 865 29, 646 354, 126 42, 212 (X) 229, 918 3, 606, 607 112, 409 118, 242 108, 059	240, 339 55, 335, 982 37, 143 67, 870 186, 617 239, 811 39, 811 23, 793 602, 303 602, 414 (X) 7, 255, 182 183, 098 85, 988 85, 988 364, 181	Leen Leon Liberty Limestone Lipscornb Liye Oak Lipscornb Live Oak Liano Loving Loving Loving Loving McLennan McMullen Madison Martin Mason Martin Mason Martin Masorda Maverick Medina Milan Miland Miland Miland Miland Milan Montague Mortis Mortis Mortis Mortis Mortis Molan Navarro Navarro Navarro Navarro Newton Navarro Newton Navarro Newton Nusces Ochiltree Odharn Orange	98 28 23 186 1 27 7 9 13 27 9 22 10 11 31 29 32 15	27, 491, 977 2, 383, 273 2, 591, 765 74, 372, 833 (Y) 838, 278 776, 522 226, 422 226, 422 236, 422 236, 422 246, 421 1, 006, 743 983, 422 804, 371 1, 005, 907 790, 012 2, 536, 598 2, 643, 688 2, 638, 268 2, 638	531 35 5,674 (x) 20 11 14 91 40 46 61 40 25 87 37 34 65	11 14 88 84 44 13 25 83 37 32 80 29	125 1 328 (x) 2 2 2 1 3 3 1	783, 412 65, 743 118, 452 2, 734, 514 (X) 495 54, 734 7, 170 114, 411 52, 663 71, 320 56, 708 70, 802 167, 680 188, 808 81, 853 124, 108 41, 258	1, 391, 890 294, 862 181, 300 4, 781, 203 (x) 39, 302 76, 369 17, 715 1, 573 92, 084 87, 448 92, 108 52, 666 46, 775 203, 591 24, 837 76, 408 313, 538 17, 818
(inines	110	1, 140, 796 4, 777, 546 1, 449, 666 1, 290, 612 537, 842 1, 509, 749 198, 104 294, 099 115, 676, 891 756, 598 828, 098	26 107 20 51 9 33 13 11 1,053 26 25	25 107 18 46 8 33 13 11 868 25 25	1 2 5 1 1 185 1	42, 939 138, 263 41, 324 105, 367 16, 744 45, 573 30, 843 40, 015 1, 737, 889 43, 050 67, 992	13, 699 281, 945 84, 676 193, 272 19, 002 59, 179 15, 509 12, 232 9, 183, 000 30, 663 66, 799	Morris Motley Motley Nacogdoches Navarro Newton Nolan Nusces Ochiltree Oldham Orange Palo Pinto Panola	9 18 27 138 3 36 70 22 20 13 22 58 34	444, 139 1, 034, 591 4, 443, 741 14, 994, 698 93, 920 12, 837, 444 12, 304, 788 4, 593, 598 2, 179, 822 2, 323, 077 669, 042 1, 654, 838 3, 995, 066	8 15 94 207 4 154 486 43 39 76 20 108 452	8 14 92 197 4 143 442 41 39 70 29 107	1 2 10 11 44 2 6 1 1 155	20, 031 37, 256 176, 608 376, 209 12, 725 279, 309 625, 095 107, 230 60, 447 158, 756 68, 096 67, 773 171, 145	9, 568 23, 802 486, 553 646, 986 8, 970 2, 085, 109 1, 037, 612 64, 686 63, 141 385, 104 83, 116 95, 839 277, 300
Garrason Garrason Garrason Garrason Garrason Garrason Gray Gray Gray Gray Gray Gray Gray Gray	14 68 43 40 30 38 10 537 22	2, 587, 284 10, 943, 717 11, 262, 147 10, 274, 203 955, 870 1, 057, 084 10, 476, 865 1, 700, 870 3, 901, 443 3, 542, 178 750, 060 526, 300, 075 2, 447, 684 818, 273 2, 617, 429 2, 336, 673, 820 12, 648, 844 10, 999, 230 1, 835, 448 3, 673, 820 12, 648, 844 10, 999, 230 1, 835, 648 4, 827, 059 1, 847, 648 4, 827, 059 1, 64, 203	86 240 788 56 29 55 179 122 71 76 81	86 236 496 55 28 47 166 121 68 75	292 1 1 8 13 1 8	150, 028 428, 137 682, 266 123, 638 68, 838 68, 838 67, 500 337, 104 172, 150 101, 653 164, 824 125, 657 58, 995 13, 889, 769 170, 355 29, 301 78, 022 100, 987 58, 309 82, 831 1, 301, 045	23, 834 22, 609 1, 725, 267 1, 189, 939 124, 404 87, 669 122, 161 672, 227 193, 248 87, 972 78, 248, 898 306, 556 309, 654 28, 593 102, 891 28, 593 102, 891 861, 698	Oldham Orange Palo Pinto Panola Parker Parmer Pecos Polk Potter Presidio Rains Randail Respan Red River Reeves Refugio Roberts Roberts Roberts Roberts Rumels Rumels Rumels Rumels Rumels Rains Rains Raman Red Res Refugio Roberts Ro	38 14 19 8 21 22	2, 365, 595, 598, 224, 367, 085, 204, 367, 086, 061, 061, 541, 477, 801, 174, 174, 174, 174, 174, 174, 174, 17	82 37 13 1, 292 16 10 12 14 10 57 46 51 15 39 9 9 9 1 28 15 22	297 500 313 1,129 1,129 16 10 10 10 14 14 10 10 46 56 46 51 15 15 36 88 88 88 15 19	2 2 163 1 1 3	71, 452 40, 688 26, 062 2, 288, 505 87, 787 10, 409 20, 441 82, 126 81, 655 71, 722 20, 705 68, 100 22, 443 205, 315 49, 919 42, 478	82, 341 56, 961 25, 479 5, 641, 524 43, 045 30, 783 19, 195 167, 015 9, 613 140, 384 164, 652 178, 162 178, 162
Hasisal Hasis Hemphrill Hemphrison Hidulgo Hill Hookkey Hookkey Hookitas Houston Howard Hindspeth Hutchinson Hitchinson Hotel Jackson Jasper J	32 6 12 18 14 10 101 6 13 73	16, 835, 272 3, 338, 343 602, 785 928, 292 353, 257 1, 459, 048 35, 455, 957 1, 169, 096 1, 002, 475 3, 206, 238 6, 705, 875	310 107 17 21 12 29 (x) 1,180 23 35 107 190	298 49 177 30 116 129 292 103 15 29 (x) 1,056 32 1077 75	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	311, 117 64, 061 24, 736 82, 936 61, 106 267, 519 26, 870 434, 484 198, 855 43, 254 51, 541 24, 692 70, 364 (x) 2, 314, 933 40, 880 66, 108 147, 247 263, 971	866, 707, 218, 309, 153, 309, 153, 309, 153, 309, 153, 309, 153, 404, 822, 11, 966, 405, 922, 1, 133, 138, 122, 111, 035, 121, 195, 121, 195, 140, 485, 196, 117, 009, 1101, 405, 180, 046, 541, 466, 541, 541, 541, 541, 541, 541, 541, 541	Rumels Rusk Sabine San Augustine San Jacinto San Patricio San Patricio San Sabs Schleicher Scurry Shackelford Shelby Sherman Smith Somervell Starr Stephens Sterling Stonewall Sutton Swisher Tarrant Taylor Terrell Terry Throckmorton	256 108 2	3, 757, 289 270, 621 1, 882, 255, 961, 105, 5, 072, 092, 3, 923, 464 14, 025, 273 188, 810 2, 302, 755, 66, 926 468, 602 (7, 4, 182, 324 277, 525, 090 23, 715, 163 2, 613, 689 892, 602	183 16 45 22 81 84 776 (x) 12 174 5 9 (x) 5 8 3, 481 582 (x) 59 16	156 16 45 31 78 31 593 (x) 12 173 5 6 3,063 450 (x) 5 6 3,063 450 (x) 5 8	(X) 2 418 182 (X) 8	206, 288 36, 543 98, 026 74, 478 108, 998 71, 527 717, 371 (22) 272 338, 455 9, 832 14, 341 141, 968 5, 785, 714 972, 779 (X) 71, 428 22, 984	75, 800 12, 140 107, 482 242, 073 105, 425 291, 064 (X) 20, 471 686, 245 (X) 11, 183, 963 1, 677, 416 (X) 21, 176, 416 (X)

TABLE V. WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

	N SEES-	5	Supplement		8	Salaries	Etocks on		Num- ber of ea-	Net sales		umber ( uployee		Salaries	Btoda hand
nacia e efectivo pagas de la	ed es telo- ligh- mente	Net ades	Total	Mals	Fe-	mad wages	band, end of year (at cost)		tab- lish- ments	Met gares	Total	Male	Fe- male	and wages	cil yes (at equ
PEXAS-Casa.		programmente dintrodungumente mirro		, <b></b>		, and the second second	* *	VIRGINIA		Dollars				Dollars	Delle
	48	Delars 1, 279, 349	33	34		Dellars 61, 235	Ixeliara 74, 416	Total	2, 544	656, 808, 598	22, 739	18, 178	4, 501	30, 271, 574	74,68
en Corpori		8, 731a, 1278	261	257	24	504, 359	1, 865, 226 2, 915, 660	Wholesalers only	1, 176	280, 714, 904	13, 509	10, 989	2, 570	18, 402, 496	39, M
kvis	<b>₩</b>	50, 341, 440 614, 777	109 22	636 23	70	1, 216, 120 56, 864	76,869	(nher wholesale	§		9, 230	7, 239	1,991	11, 869, 078	11 337
		256, 436	*	7	1	24, 897 198, 450	12,604 47,282	establishments.	1, 100	375, 593, 689			-		34,24
Walness	- F 1	341, 579 3, 228, 997	.15 123	3.32	1	256, 260	857, 728	Accordac	159 5	8, 259, 507 898, 532	446 21	892 20	54	316, 747 17, 805	14
with and the second	19	4, 617, 878	39 44	13 61	7	112,170	250, 357 135, 964	Albemarle	1 1		1				
Verde	57	4, 921, 584 5, 201, 786	36	186		71, 567	136, 964 91, 763 986, 161	Alleghany	28 8	5, 592, 258 2, 014, 439	158 41	149 89	9 2	225, 487 84, 302	1
teris.	61 1	4, 239, 458 957, 587	1.10 42	199	7	284, 045 73, 884	143,543	Clifton Forge city.	3	580, 860	19	18	1	47, 588	1
Mar	13	196, 457	14	. 14		22,825	8, 409 937, 965	Amelia Amberst	5	70, 864				8,865	11
ri Atogus	23 69	3, 396, 622 3, 229, 536	\$1 125	126	3	146,744 176,527	200, 160	Appomattex	2	(x) 6, 825, 908	(x) 242	(X) 230	(X) 12	(X) 389,051	Ģ.
26	4.3	36, 683, 893	4:2	37E	36	170, 204	801, 400 272, 872	Arlington	16	3,478,758	147	181	; 16	230, 474	(3) (2)
Market	27	2,461,632	50	1 23	22	1413, 2413	48, 376	Angusta	18	1, 875, 139 5, 875, 719	54 154	53 141	13	78, 258 259, 400	## ##
deisa Joseph	145	27, 194, 046 4, 206, 683	11:S	影響 1均	<b>52</b>	1, 041, 201 218, 113	4, 268, 451 412, 488	Stainton city Bath	. 5	118,400	0	9		18,791	*
457	į 1951 į	SML 210	24	29	1 1	48, 200	30, 237	BedfordBland	14	1,058,200 (x)	(x)	(x)	(x)	51,830 (x)	ā
Hansen	柳	9, 773, 871 994, 511	154	1,53	11	257, 245 58, 630	256, 613 167, 259	K Betstourt	. 5	142, 939	14	6	8	9, 887	1
Skiller and a second	译	1, 114, 874	1 68	- 323		\$4,540 74,966	301, 300 60, 697	Brunswick Brechanau	11	352, 451 (x)	(x)	(x)	(x)	12,986 (x)	A
96	349 27	1, 254, 300	100 H	30	4	77,043	146,065	Buckingbam	. 4	(x) 218, 119	31 65	28 61	3	16,723	l a
dina	personal e a Gart		71		<b> </b>	178, 823	4(8, 143	Campbell Lymphburg olty	.  86	1,886,624 29,641,504	1,725	1, 133	592	1, 962, 009	12
1813	29	2,612,243	L					Caroline	. 6	266, 087 1, 094, 507	18	16		20,171 42,794	3
-	LS	1, 3-62, 1993	79	79	}	56,343	61,063	Charles City	10			.			1
WTAR				-	1	į.		Charlotte Charlotte	6	737, 660 (x)	(x)	(X)	(x)	48, 200 (x)	
Tatal	778	100, 101, 474	5, 727	4, 250	787	9, 711, 687	17,698,583	Clarke	.  9	482,788	18	18		14, 148	a
	*********			-	365	6,696,118	13, 663, 804	Craig Culpeper		(X) 2,618,617	(x)	(X)	(X)	(x) 61, 577	100
holomaters only. her wholesale	369	96, 1871, 1887	3, 9907	8,300	4	1	1 ' '	Cumberland	. 2	(x) 158, 833	(x)	(x)	(X)	(X) 7,757 9,258	l in
atabilistamenta.	427	\$1,000,007	1.870	1,649	221	3, 615, 549	4,012,729	Dickenson	5	201,780	8	7	ī	9, 258	
sver	4	92, 398	18	13		24, 242	7, 107	Petersburg city	. 63	16, 087, 498	801 227	662	139	947, 713	1 1 1
TEORT	47	1, 498, 274 2, 192, 190	27 49	33	8	69, 664 74, 257	188, 531 208, 186	Elimbeth City Hampton city		1, 733, 099	22/	09	158	182, 259	
rbon	17	1, 375, 989	5.3	4.7	5	140, 579	253, 728	Fasex	. 3	131, 785 (x)	(x) <sup>8</sup>	(x) <sup>6</sup>	(X)	5,876 (x)	(a)
wipsti	7	513, 57%	39	44	9	17, 265	28, 579 7, 704	Fanquier Floyd Fluvanna Franklin Frederick	10	617, 165	18	`_18		30, 179	8
CONTROL CONTROL CONTROL	3	98k, 5745 (JC)	(x)	(x)	(x)	3,628 (X)	7,704 (x)	Floyd	J	179, 489		7		14, 085	
atot	garaner a				. \$			Franklin	. 8	438, 128	10	9	1	23, 791	-13
and	1 1	772,971	(X)	(1)	3	(X) 48, 977	(X) 496, 898	Winchester city	28	4, 199, 208	145	129	16	252,030	3
altonous vastanas o a	1.7	機能, 網幣	28	134		42, 560	87, 548	Glies	.[ 6	354, 838	13	18 38		25, 614 27, 232	90
Hert	1 1	177, 950	(x)	(40)	(X)	(X) 8, 528	(X) 2.670	Gloucester	8 2	331, 168 (x)	(x)	( <b>x</b> )	(x)	( <b>x</b> )	9
STREET, was a second	1 18	124, 753	7	. 6	1	12,691	82,614 12,814	Geochland	21	2, 290, 243	32	28	1 4	33, 377	9
on Militare	5	(83)	(X)	l oo"	(X)	(x)	(30)	Greensville	. 5	575, 850	31	81		47, 020	
h Lake n Jump	360	122, 354, 200	有标准	1,067	623	7, 840, 708	12,395,795	Halifer Hanover	.] 22	8, 125, 175 (x)	l 866	506	360 (x)	340,850	14.0
APPRICATION OF THE PROPERTY OF THE	19	101, 132		1	****	12,834	12, 136	Henrico	. 1	283, 611, 053	(x) (x)	(X)	(x)	(x)	6
rior Provit	19	327, 367 193, 595	135		. 1	31,009 11,504	10,743	Richmond city	416	288, 611, 053 1, 014, 749	7, 143	5, 879	1, 264		12,0
with	. 6	366, 860	200	27	(2)	36, 635	21, 491	Martinsville city.			_				
istab	48	2,365,414	(X)	(X)		114, 221	(X) 196, 754	Highland.	10	388, 204 127, 998	8		1	500 8,857	
entch ephington		126, 80%	3			5, 549	4, 500	James City Williamsburg	-1 5	305, 259	7	6	1	10,973	1.00
APRIL		Par de arran desde francese en un a gran fan de arran de desde byde byde we	alformer marin Lowerning		13	****		eltv			_				
aber	133	14, 873, 305	699	600	98	1, 264, 190	1, 134, 504	I King and Onean	. 2	(I)	(x)	(x)	(x)	( <b>x</b> )	0
TERMOST	į	į	1		1		1	King George King William	4	298, 904	8	7	1	17, 124	
Total	200	57, 1002, Mad	1, 993	1,66	1200	9, 890, 244	6, 489, 987	Lancaster	- 7	318, 917 250, 302	51 6			35, 886 18, 151	
holomiers only.	LIN	35, 136, 341	er warenen	-	-	-		I Loudoun	21	1, 598, 306 649, 102	24	24		16, 405	
her wholesale	1	í	44	ì	1		4, 121, 976	Louisa Larnenburg		1 880.644	1 39			28, 974 39, 115	1
etaldishraenia.		20, 972, 579	EAST TO SERVICE STATE OF THE S				1, 310, 311	Madison Mathewa	4	255, 752 581, 498		_		_	
Moss	4	416, 706	1	9	1	22, 107	35,009	B Madrienburg_	_  25	3,030,856	151			99, 196	
opington	. 26	9896, 7544 4, 8866, 9366	168	142		42, 941 225, 451	49, 190 369, 148	Middlesex	- 12	337, 481 1, 272, 175	61	57	4	81,944	١,,
Heredoren	# <b>47</b>	16, 300, 134	6/20	540	78	1, 047, 700	3,015,478	# Radford city	. 1	1,272,175 (x) 199,369		(x)	(x)	(X) 9,935	1 6
woith co.	1 23		(83	1 78%	1/23	4,800	(x)	Boffolk of	_1 5	199, 369 3, 302, 223	13 97	10	3 14		
mod fole	.1 2		(1)	(x)	(0)	(3)	(x)	Nelson	. 8	188, 510	4	. B	1 1	4,446	1.40
MARIE.	£ 23	722,307	11 21			21, 789	55 APA	New Kent		(X) 1,831,307	(X) 155	(x) 150	(x)	235, 320	
leans	43	2, 471, 1907 7, 431, 132	2061		15	100.000	1 184,777	Norfolk city Portamouth city.	319	153, 754, 134	3, 382	2,910	472	5, 700, 578	4.5
nationer on	走 類	54, 727, 176	1 1961	10	22		657, 511 521, 681	Fortamouth city.	- 29	4, 622, 421	286	249	37	295, 424	1
melnam.	. 16	7, 866, 746	1 297	14	47	315, 384	484,908	city	٠,	1	- 1	5	1	1	-

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued [An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

All the second s	Num- ber of es-	Net sales		umber e nployee		Salaries	Stocks on hand, end	Section 19	Num ber of es-	Half of the	N e	niober inploye	of os	Salaries	Stocks on hand, and
	tab- Hsh- ments		Total	Male	Fe- male	and wages	of year (at cost)	10 (A) 10 (A) 10 (A) 10 (A)	tab- lish- ment	Net sales	Tetal	Male	Fe- male	and wages	of year (at cost)
VIRGINIA-Con. Northumberland Nothowny	10 13	Dollars 247, 538 1, 583, 129	58 45	58 44	<u>-</u> - <u>1</u>	Dollars 31, 295 47, 208	Dollars 15, 931 71, 112	WEST VIEGINIA	1, 192	Dellers 340, 838, 887	10, 239	9,114	1, 225	Pollors 18,202,996	Dollars 28, 538, 478
Page	12 7	1, 062, 194 524, 601 124, 381	45 21 23 20	19 22 20	1	30, 792 27, 606 9, 417	100, 078 130, 926 10, 650	Wholesalers only Other wholesale establishments	626 556	181, 817, 065 165, 021, 822	7, 100 3, 170	6,361 2,813	868 357	13, 845, 457 5, 957, 539	22,994,715
Pate Patrick Pittsylvania Parville city	68 1	362, 528 35, 912, 644 (x)	13	1,057	776	11, 715 1, 230, 854	40,712 8,675,311	Barbeur Berkeley Boona Braxton Brooke Cabell Calheun Clay Doddridge Fayette Gifmar	21 21 22	784,789	STATE CONTRACTOR	53	5	59, 264	6, 544, 763 248, 157
Prince Edward	10	1, 743, 431 (x) 1, 389, 428	(X) 137 (X) 39	(X) 115 (X)	(x) 22 (x)	(X) 96, 955 (X)	(H) 241, 394 (X)	Boone Braxton	3	4, 337, 227 878, 613 631, 720	58 79 37 15	(3) 34 14	10 3 1	168, 532 60, 271 25, 074	128, 220 71, 668 42, 939 36, 271
Hopewell city Princess Anne Prince William	5	1, 389, 428 122, 817 361, 121	39 6 17	38 6 17	1	57, 614 11, 801	117, 963 6, 091	Brooks Cabell	136	724,564 50,661,671	15 13 1, 580	1,374	2006	18,398	1 8, 660, 090
Puluskl Rappahannock Eichmond	15 2 3	1, 202, 313 (X)	(x)	(X)	(x)	26, 781 71, 770 (X) 13, 800	15, 897 355, 219 (X)	Clay Doddridge	1 1	(X) (X)	(X) (X)	(X)	HEEL	RBB	(H) (H) (H) 356, 498
Respond Responde Responde city Reckbridge	128 20	244,000 352,043 38,661,944	25 1, 333	25 1, 121	212	33, 931 1, 994, 890	8,000 32,214 3,387,097	Fayette. Gibser Grant	14	9,489,444 129,213	93	76 6		271, 581	
Rockbridge Bacca Vista city Rockingham	20 2 18	1, 208, 072 (X) 1, 713, 062	(X) 54	(x) 47	(x) <sub>7</sub>	56, 186 (X) 48, 204	148, 967 (x)	Grant Greenbrier Hampshire Hampshire Hancock Hardy Harrison Jackson Jackson Kanawha Lewis Lincoln Losan	8 3 7	1,344,599 422,497	34 13	13 13 35	1	8,141 €2,086 24,085	7, 949 202, 714 36, 025
Harrisonburg city	19 21	5, 629, 621 834, 715	178 31	125 31	53	198, 413 8, 344	123, 779 302, 773 14, 789	Hardy Harrison	3 82	1, 104, 314 84, 399 28, 597, 366	28 7 800	7	3 	54,083 10,485 1,605,483	75, 485 8, 351 2, 634, 198
Sentt	41	413, 584 2, 247, 605 1, 147, 986	13 82 27	13 72 23	10	21, 453 68, 302 35, 961	32, 534 126, 912	Jackson Jefferson	82 10 22	1, 640,012 1, 457, 977	43 68	767 38 62	5 5	50, 939 88, 762	190,688 97,000
Smyth Southampton Spotsylvania Fredericksburg	13 2	701, 583 (X)	(x)	23 (x)	(x)	36, 946 (X)	135, 504 118, 278 (x)	Lewis Lincoln	141 9 5	77, 929, 492 1, 378, 237 179, 399	2,348 47	2,194 44 4	244 3	4,614,290 75,880 2,647	5, 626, 181 136, 140 12, 321
Fredericksburg	. 11	2, 534, 040	82	78	9	121, 702	295, 570			178,348 4,227,757 8,981,788 8,982,879 2,331,291 714,588	131 160	124 142 231	7 8 19	255, 562 236, 668	491, 833 460, 853
city	. 3 8	48, 932 440, 559	5 18	5 17	i	7, 103 27, 006	39, 469	McDowell Merion Marshall Mason Mereer Mineral Mingo Monongalia Monroe Morgan Nicholas Obio Pendleton Plessants Pocanontas Preston	15 8	2,331,341 713,588	290 63 25	55 20	8 5	428, 512 97, 063 40, 539	704, 710 309, 259 50, 029 1, 864, 341
Tazewell Warren	10 6 7	1, 416, 941 444, 766 575, 881	73 14 22	68 14 21		115, 725 17, 445 21, 719	186, 620 24, 364 139, 981	Mercer Mineral	50 6	20, 158, 527 347, 527 6, 603, 735	585 19	5220 18	65 1 12	1,223,816 24,407	1,864,841 6,479 774,849
Newport News	40	6, 184, 590	270	237	33	371, 223	485, 547	Monongalia Montroe	15 19 20	4, 536, 416 1, 315, 658	178 166 38	186 151 87	15 15	371, 282 826, 470 35, 676	774,849 821,776 134,401
Washington	84 9	1, 449, 832 8, 220, 748 396, 545	55 401 11	326 11	75	60, 984 529, 149	108, 174 1, 214, 761 25, 681	Morgan   Nictiolas   Obto	2 3 127	(x) 155,555	(x)	(X)	(x)	11, 200	(X) 11.487
Washington Bristol city Westmoreland Wise Wytho York	29	9, 301, 602 736, 776	185 29 20	166 29	19	14, 501 327, 181 36, 048	814, 649 84, 373	Pendleton Pleasants	127	72, 792, 682 1, 688, 797	1,924	1,568 117	256 6	2, 634, 363 149, 660	6, 232, 898 37, 622
Yerk Washington	10	298, 051	20	19	1	36, 048 28, 292	1,600	Pocabontas Preston	40 20 5	1,688,797 1,357,744 1,286,456 477,731	81 23 6	75 23 6	4	43, 664 43, 832 11, 400	141, 904 165, 218
Total	2, 631	1,147,185,958	30, 391	24, 850	5, 541	51, 100, 990	79, 578, 827	Preston Putnam Raleigh Randciph Rttchie	12 20 21	2, 942, 949 1, 898, 979	94 93	90 88	10	171, 621 138, 615	4, 250 299, 800 383, 569
Wholesalers only . Other wholesale	1, 870	482, 581, 900	15, 637	12, 680	2, 957	29, 867, 054	55, 176, 083	Ritchie. Roape. Summers. Taylor. Tucker Tyder Upshur Wayne. Weboter Wetzel Wirt Wood	21 9 18	1, 453, 674 672, 831 8, 411, 633	29 18 92 70	25 16 83	4 2 9	46, 297 23, 908 144, 154	40, 164 58, 300 257, 081
establishments	1, 261	664, 504, 053	14, 754		2, 584	21, 733, 936	24, 897, 294	Taylor Tucker	16 4 8	2, 516, 890 101, 333	7	64 7	6	143, 074 9, 362	146, 781 8, 327
Adams. Asotta Beston Chelen Clallam	32 2 13	44, 957, 357 (x)	(x) 31	(x) 28	(x)	106, 368 (X) 42, 246	208, 984 (X) 108, 445	Tyler Upshur Weene	8 4 6	360, 840 787, 317 1, 817, 724	13 26 37	12 24 85	1 2 2	15, 744 25, 425 52, 818	37, 198 75, 506 186, 140
Chelan Claffam	61	1, 026, 883 28, 627, 210 1, 235, 924	901	824 63	77	1, 613, 155 107, 961	1, 646, 843 140, 651	Webster Wetzel	3 19	149,696 1,548,604	72	69	3	4, 512 116, 551	6, 705 274, 458
Columbia	22	1, 956, 140 929, 018	77 9 80	62 9 73	15	123, 972 8, 955 124, 647	183, 155 8 511	Wirt. Wood. Wyoming.	1 65	(X) 14, 484, 196 1, 246, 265	(x) 602 33	(x) 533 32	(X) 69 1	(X) 1,063,149 56,794	(X) 1,864,097
Cowlitz Douglas Ferry Franklin	16	2, 491, 755 45, 785, 971	73	60	13	50, 932	157, 744 56, 789	WISCONSIN		24 41304 4100	30			au, 192	152, 118
lyertield		1, 697, 752 1, 204, 912 28, 800, 532	70 19 48	66 19 48	4.	38, 751 24, 332 51, 110	39, 461 32, 157 108, 179	Total	3, 515	979, 275, 789	31, 231	25, 389	5, 842	51, 075, 489	109, 974, 750
Grant Graye Harbor Island	62	18, 465, 647 604, 342	477 23	413 14	64 9	757, 395 26, 857	1, 186, 845 26, 121	Wholesalers only. Other wholesale	1, 658	Pictor of Carlo	19, 453			34, 314, 045	83, 036, 333
Island Island Island Island Island Island King King King King King King King King	1, 248	577, 257, 646 1, 260, 645	(X) 15, 248 90	(X) 12, 492 75 90	2,756 15	(X) 30, 035, 999 114, 805	48, 348, 104 64, 433	establishments.	100000	450, 825, 663 1, 416, 773	11,773	9,021	2, 752	16, 761, 444 12, 898	26, 938, 417 11, 621
Kittitas Klickitat	20 11	2, 563, 487 712, 820	96 18	18	6	125, 954 26, 848	91, 985 17, 576	Adams Ashiand Barron	8 25 47	5, 585, 175 2, 169, 167	256 79	231 77	25 2 2	348, 505 111 125	837, 810 192, 670
Lineoin Mason	28 68 3	5, 231, 531 25, 915, 138 135, 658	207 168 9	168 163 9	39 3	801, 750 198, 327 15, 658	256, 048 347, 814	Barron Bayfield Brown Buffalo Burnett Calumet	12 98 15	436, 738 39, 824, 120 1, 250, 429 246, 679	27 1, 231 28	25 1,076 27	175 1	41, 336 2, 086, 933 34, 217	50, 379 F 680 415
Okanogan Pacific Pend Oreilie	23	9, 717, 965 787, 848	243 49	148 34	95 15	245, 243 48, 741 17, 042	13, 382 187, 364 127, 801	Burnett Calumet	16 14	1 18006 4 19006 1	18 36	18 94	2	48, 679	65, 408 32, 764 149, 803 440, 434
Pend Oraille Pierce Ean Juan	189	144, 677 57, 414, 271	2,742	2, 299	448	17, 042 4, 084, 474 10, 845	15, 232 6, 191, 793 5, 868	Chippewa Ciark. Columbia		3, 518, 471 2, 556, 149 4, 342, 648	197 74 81	162 72 72 24	35 2 9 3	288, 964 109, 573	440, 434 74, 940 242, 918
Skapit Skamania Saokomish	99	47, 491 2, 348, 056 (X)	109 (x)	10 82 (x)	27 (X)	162, 208		Crawford	140	3 198 997	26 2.403	24 2,002	341	126, 126 33, 961 2, 635, 842	52, 547 6, 839, 784
	290	10, 394, 170 137, 237, 483	409	(x) 343 3,785	66 799	661, 622 7, 513, 448	1,083,925 12,716,353 52,578 99,077	Dodge Door Douglas	36 14	24, 624, 625 2, 249, 770 1, 307, 759 61, 774, 941	78 27 761	70 27	87	110,050 58,252 1,495,011	183, 847 92, 928 26, 394, 994
Tourston Walkiakum	11 16	666, 629 1, 825, 221	36 125	32 104	21	58, 857 194, 144	8	Dunn	37 19 62	521, 516 11, 516, 790	49 597	2,002 70 27 874 849 449	148	47, 736 907, 051	63, 268 1, 527, 317
Tourston Wahkiakum Walia Walia Whateom Whitman Yakima	60 72	14, 672, 046 10, 905, 019	715 491	665 352	50 139	753, 174 757, 148	1, 099, 172 1, 239, 371	Florence Fond du Lac	2 67	(x) 9, 463, 495	(X) 300	261	(X)	(X) 556, 904	(X) 1,574,171
Yskima	82 101	66, 410, 835 43, 632, 977	242 2, 817	238 1,957	860	228, 487 2, 463, 813	582, 871 2, 991, 526	ForestGrant	31	2, <sup>(X)</sup> , 293	(x) 58	(X) 52	(X)	(X) 115, 208	(X) 104, 181

TABLE V .- WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES-Continued

An (1) in column indicates that information must be withheld in order to asold disclusing data for individual enablishments, but such data are included in State totals)

Total   Male   Fe   Wages   State   State		diasa bed		) N	uteber uteber	(1) (3)	Salarks	Stocks on band, end		Num- ber of es-	Net sales		umber mploye		Salaries and	Stocks on hand, end
Constituted   Dollars   Constituted   Dollars   Constituted   Dollars   Constituted   Constituted		tado-	indu-		1			ed year		tab-		Total	Male			of year (at cost)
Prophysis   18	Continued Corona Corona Corona Lake Corona Cor	等是 2. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.		26 27 7 14 27 27 24 27 27 24 27 27 24 27 27 24 27 27 24 27 27 24 27 27 27 24 27 27 27 27 27 27 27 27 27 27 27 27 27		2 1 2 6 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	7. 577. 47. 722. 48. 1889 28.	100, 1820 100, 1821 100, 1948 101, 1948	Continued  Walworth Washburn Washburn Washburn Washburn Washburn Wantseha Wanpea Wanpea Wood  WYOMING  Total  Wholesalers only Other wholesale establishments Albuny Big Horn Campbell Carben Converse Crook Frenout Gesten Het Springs Johnson Larande Lincoln Natrona Niobrara Park Sheridan Sublatde Sweetwaten	144 255 256 257 258 255 256 257 258 255 256 257 258 257 258 257 258 258 258 258 258 258 258 258 258 258	2, 600, 688 351, 320 397, 604 10, 253, 738 6, 257, 239 6, 681, 541 15, 813, 833 10, 883, 833 10, 883, 833 11, 881, 847 18, 769, 040 11, 721, 074 12, 078, 747 12, 174 12, 174 12, 174 12, 174 12, 174 12, 174 12, 174 12, 174 13, 162 14, 182 174 175 176 176 176 176 176 176 176 176 176 176	155 322 118 361 361 362 291 462 453 464 445 45 119 8 5 81 110 100 201 115 248 110 100 100 100 100 100 100 100 100 10	155 329 362 362 471 246 407 400 41 20 5 19 8 8 5 6 10 11 180 115 225 247 28 28 31 (x) 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	19 9 9 66 45 53 5 24 1 2 21 23 1 3 2 2 7 (x) 8	1.47, 163 18, 529 78, 087 281, 227 284, 000 39, 071 906, 976 403, 793  1, 854, 785  891, 140 963, 645  103, 628 56, 136 56, 136 56, 136 56, 136 58, 729 20, 647 12, 564 21, 442 396, 712 394, 709 511, 047 19, 555 105, 400 58, 793 115, 649 (X) 120, 299 (X) 20, 641	Dollars 25