

INDIANA



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RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Notsynonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time only	Total (full time and part time)	Part time only		Amount	Per cent of total sales
All groups	41,618	41,058	100,677	20,531	\$125,966,271	\$4,558,064	\$173,944,790	\$1,222,384,471	100.00
Food group	11,450	11,402	14,611	4,581	17,908,381	665,936	13,145,810	271,427,780	22.20
Candy and confectionery stores:									
Candy stores—nut stores.....	67	50	87	17	84,767	4,044	31,850	723,981	.06
Confectionery stores (candy and fountain).....	1,031	1,169	873	402	772,263	79,613	537,130	8,723,911	.71
Dairy products stores:									
Dairy products stores (including ice cream).....	82	80	269	29	384,163	7,998	20,780	2,570,280	.21
Egg and poultry dealers.....	105	114	59	44	65,400	8,331	39,770	1,749,469	.14
Milk dealers.....	110	125	1,114	31	1,856,617	6,677	104,390	9,561,542	.78
Deli-catesen stores.....	130	142	151	20	128,153	5,842	76,500	1,817,977	.15
Fruit stores and vegetable markets.....	257	293	205	85	183,127	24,274	83,780	3,437,549	.28
Grocery stores (without meats).....	3,366	2,800	3,174	1,420	3,782,123	275,387	3,993,250	67,548,992	5.53
Combination stores (groceries and meats):									
Grocery stores with meats.....	4,865	5,082	6,213	1,901	7,479,536	413,203	6,897,900	131,940,162	10.80
Meat markets with groceries.....	384	443	715	175	968,615	39,967	608,840	15,106,858	1.24
Meat markets (including sea foods):									
Fish markets—sea foods.....	65	67	67	11	72,024	3,848	12,060	640,573	.05
Meat markets.....	676	713	1,084	355	1,494,470	78,288	450,160	23,020,040	1.88
Bakeries—bakery goods stores (except manufacturing bakeries).....	253	276	454	73	440,085	15,851	99,060	3,270,390	.27
Other food stores:									
Coffee, tea, spices.....	33	20	103	8	130,121	1,639	143,300	1,001,667	.08
General food stores.....	10	11	8		8,992		14,400	48,623	.00
Bottled waters.....	15	10	35	4	42,525	684	22,630	247,908	.02
General stores	2,389	2,934	1,968	688	1,779,387	130,906	9,538,270	47,280,554	3.87
General stores—groceries with apparel.....	162	193	123	35	120,138	6,861	529,730	3,020,482	.25
General stores—groceries with dry goods.....	1,126	1,369	370	341	784,362	67,343	3,998,760	21,048,723	1.72
General stores—groceries with other merchandise.....	1,101	1,372	975	312	874,287	56,702	5,007,710	23,211,849	1.90
General merchandise group	1,369	1,111	17,614	4,309	18,431,188	758,462	32,670,610	147,369,549	12.06
Department stores:									
With food departments.....	24	12	1,354	156	1,220,022	42,620	2,358,460	11,509,755	.94
Without food departments.....	162	56	9,636	1,633	11,507,187	338,162	16,370,720	80,050,494	6.55
Dry goods stores.....	537	552	1,490	395	1,532,658	74,386	5,281,980	15,628,011	1.27
General merchandise stores:									
With food departments.....	50	60	176	74	181,242	11,471	593,390	2,244,188	.18
Without food departments.....	210	204	739	363	802,420	54,867	3,279,020	8,643,552	.71
Army and Navy goods stores.....	12	13	11	3	14,728	764	105,480	268,677	.03
Variety, 5-and-10, and to-a-dollar stores.....	412	212	4,208	1,060	3,169,881	233,992	4,671,560	29,003,572	2.38
Automotive group	7,998	7,231	18,617	1,737	26,666,741	521,066	23,887,870	274,300,320	22.44
Motor-vehicle dealers:									
Automobile salesrooms—new and trade-in.....	1,367	1,378	9,827	424	14,750,925	134,719	10,233,910	175,177,667	14.33
Used-car establishments.....	98	50	203	14	267,714	5,918	419,280	3,201,929	.26
Automobile dealers with farm implements and machinery.....	26	27	120	12	167,077	3,430	283,830	1,958,852	.16
Accessories, tires, and batteries:									
Accessory stores with tires and batteries.....	238	284	706	72	1,202,845	21,779	1,642,500	8,728,342	.72
Battery and ignition shops—brake repair shops.....	221	237	325	43	429,182	12,214	382,660	2,508,907	.21
Tire shops (including tire repairs).....	326	316	789	65	1,100,344	22,753	1,211,290	8,838,393	.72
Filling stations:									
Filling stations—gasoline and oil.....	1,049	718	2,548	180	3,603,794	58,277	903,980	33,170,235	2.71
Filling stations with tires and accessories.....	465	455	632	101	764,632	27,777	491,910	9,081,000	.74
Filling stations with other merchandise.....	1,022	1,114	454	253	479,021	53,222	467,510	8,963,549	.73
Motor cycles, bicycles, and supplies:									
Motor-cycle dealers.....	10	10	9	1	12,136	720	30,440	127,739	.01
Bicycles, motor cycles, and supplies stores.....	9	9	3	1	3,652	480	19,100	117,916	.01
Bicycle shops.....	25	28	11	1	12,089	385	36,380	219,806	.02
Garages and repair shops:									
Body, fender, and paint shops.....	110	142	353	43	536,519	17,498	75,160	1,600,186	.13
Garages (repairs and storage, gasoline, oil, accessories).....	2,055	2,410	2,462	506	3,240,157	160,209	1,575,280	19,980,227	1.64
Parking stations, parking garages, and lots.....	9	9	21	1	24,780	221	9,370	134,983	.01
Radiator shops (including repairs).....	33	34	29	6	42,343	1,464	9,730	201,873	.02
Aircraft and accessories.....	4	1	35		36,131		93,540	280,004	.02
Apparel group	2,647	2,264	7,518	2,137	10,316,638	457,682	21,952,450	92,118,532	7.54
Men's and boys' clothing and furnishings stores:									
Men's and boys' clothing stores.....	58	42	144	63	242,961	13,283	647,410	2,750,423	.22
Men's and boys' hat stores.....	20	9	38	12	85,181	3,589	157,430	731,609	.06
Men's furnishings stores.....	185	194	197	60	263,944	14,705	1,219,970	3,804,623	.31
Men's clothing and furnishings stores.....	432	477	1,193	453	2,196,437	107,757	7,260,080	21,679,386	1.77
Family clothing stores—men's, women's, children's.....	244	159	1,144	320	1,788,320	64,995	3,180,450	13,707,145	1.12
Women's ready-to-wear specialty stores—apparel and accessories.....	327	244	2,424	436	2,379,964	73,070	2,345,160	20,128,127	1.65
Women's accessories stores:									
Corset and lingerie shops.....	16	15	19	2	13,266	174	35,550	171,424	.01
Furriers—fur shops.....	31	31	113	19	182,553	8,444	227,110	1,368,656	.11
Hosiery shops.....	22	11	50	15	42,881	2,110	81,720	416,824	.04
Millinery stores.....	400	367	477	162	531,970	34,007	262,990	3,948,327	.32
Umbrella shops, including parasols, canes.....	5		5	1	5,272	47	12,700	65,758	.01
Other apparel stores:									
Children's specialty shops.....	6	4	29	2	27,038	89	52,310	227,011	.02
Custom tailors.....	213	220	355	49	509,682	16,064	418,630	2,637,666	.22
Dressmakers.....	6	7	27		20,025		7,070	55,792	.01
Infants' wear shops.....	4	6		1	68	68	10,900	30,050	.00
Shoe stores:									
Shoe stores—men's.....	19	6	43	10	74,204	2,126	197,940	748,100	.06
Shoe stores—women's.....	34	4	107	34	174,780	5,943	231,540	1,537,065	.13
Family shoe stores—men's, women's, children's.....	624	477	1,142	482	1,769,389	111,125	5,554,150	18,064,960	1.48

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed
² Further data will be shown in a special report on milk dealers.

TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time only	Total (full time and part time)	Part time only		Amount	Per cent of total sales
Furniture and household group	1,711	1,528	7,125	660	\$10,139,211	\$169,586	\$15,874,890	\$68,360,933	5.59
Furniture stores:									
Furniture stores.....	588	543	3,094	209	5,132,601	61,205	9,247,010	36,854,339	3.02
Furniture and undertaker.....	134	174	153	71	264,415	16,918	1,168,900	3,534,496	.29
Furniture and hardware stores.....	78	95	146	22	187,009	5,537	771,800	2,231,885	.18
Floor coverings, draperies, curtains, and upholstery stores:									
Draperies, curtains, and upholstery stores.....	17	15	37	8	44,973	1,718	72,950	303,125	.03
Floor coverings stores.....	22	28	67	7	90,328	1,151	404,560	927,700	.06
Household appliances stores:									
Household appliances stores (electrical).....	179	52	953	24	1,179,498	8,790	715,960	4,770,927	.39
Household appliances stores.....	68	6	329	10	403,018	3,180	482,680	2,617,909	.22
Refrigerator dealers—electric only.....	17	11	68	2	107,230	300	66,820	1,009,807	.08
Other home furnishings and appliances stores:									
Antique and used furniture dealers.....	17	16	11	3	16,576	255	27,800	94,144	.01
Brushes and brooms.....	5	1	80	—	108,886	—	650	218,061	.02
China, glassware, crockery, tinware, enamelware.....	15	12	88	16	88,933	1,747	163,900	500,367	.05
Picture and framing stores.....	9	7	19	7	26,660	1,120	53,210	179,690	.01
Stove and range dealers.....	20	5	44	2	78,232	624	67,730	221,668	.02
Antique shops.....	8	7	1	—	900	—	4,890	16,592	—
Awnings, flags, banners, window shades, and tents.....	15	16	16	7	22,378	1,935	27,470	140,153	.01
Interior decorators.....	4	2	27	6	45,503	1,280	45,690	196,107	.02
Lamp and shade shops.....	3	4	11	1	6,446	100	13,000	48,817	—
Radio and music stores:									
Radio and electrical shops.....	354	417	954	142	1,419,598	40,919	1,338,410	9,226,955	.75
Radio and musical instruments stores.....	127	117	481	59	901,495	—	1,198,430	5,049,453	.41
Restaurants, cafeterias, and eating places	3,865	4,395	8,998	1,557	6,836,372	326,139	846,450	42,882,260	3.51
Restaurants, cafeterias, and lunch rooms:									
Cafeterias.....	80	72	799	117	592,733	30,554	59,400	3,236,783	.26
Lunch rooms.....	1,455	1,653	2,165	420	1,591,135	89,820	266,550	11,551,451	.94
Restaurants with table service.....	1,325	1,588	4,854	733	3,675,004	155,615	332,870	20,590,684	1.69
Lunch counters, refreshment stands, etc.:									
Box lunches.....	4	5	31	10	16,228	1,340	2,720	167,400	.01
Refreshment stands.....	203	209	101	36	99,585	7,829	34,210	1,029,367	.09
Fountain—lunches.....	68	63	259	24	227,944	5,623	45,020	1,326,202	.11
Lunch counters.....	511	567	731	175	578,496	32,211	91,130	4,344,575	.36
Soft-drink stands.....	219	238	58	42	63,707	6,142	24,550	635,798	.05
Lumber and building group	1,844	1,560	7,523	1,057	12,239,162	314,712	18,152,910	80,472,198	6.59
Lumber and building material dealers:									
Lumber and building material dealers.....	624	408	3,776	394	6,219,921	125,213	11,703,500	50,187,846	4.11
Lumber and hardware.....	174	94	804	81	1,318,055	26,604	3,329,010	10,362,370	.85
Roofing.....	124	140	238	102	380,775	26,482	173,240	1,582,676	.13
Dealers in any other single building material.....	40	37	58	14	82,972	3,054	68,280	314,392	.02
Electrical shops (without radio):	122	129	332	50	539,857	8,893	353,560	2,231,775	.18
Heating and plumbing shops:									
Heating appliances and oil burners.....	124	67	507	27	911,063	5,606	402,160	2,913,437	.24
Plumbing shops—heating and ventilating.....	381	429	1,189	230	1,868,072	65,001	976,690	7,924,363	.65
Paint and glass stores:									
Glass and mirror shops.....	6	6	16	2	35,650	210	12,240	113,840	.01
Paint and glass stores.....	249	240	603	157	882,797	54,649	1,144,230	4,811,503	.39
Other retail stores	7,869	8,164	16,334	3,710	21,215,063	889,927	87,123,280	104,692,482	15.88
Hardware stores:	722	848	1,436	194	2,030,218	42,119	6,503,000	18,568,429	1.62
Hardware and farm implement stores:									
Farm implements, machinery, and equipment dealers.....	116	137	170	45	250,585	11,527	666,240	3,364,116	.26
Farm implement dealers with hay, grain, and feed.....	31	27	80	13	92,091	3,755	238,260	1,341,507	.15
Hardware and farm implement stores.....	290	405	493	102	570,339	24,436	2,808,990	9,128,141	.74
Farmers' supplies:									
Feed stores (flour, feed, grain, fertilizer).....	365	346	690	102	595,970	19,665	915,610	11,437,434	.94
Fertilizer stores.....	63	63	8	11	9,317	1,417	14,340	225,357	.02
Harness shops.....	105	115	40	13	46,300	3,320	212,820	636,518	.05
Irrigation and drainage equipment and supplies (retail).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supply stores.....	12	9	24	8	26,774	2,034	87,980	463,694	.04
Seeds, bulbs, and nursery stock.....	36	42	87	19	110,544	2,508	208,600	1,022,674	.08
Cooperage—barrels, boxes, crates, casks.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Coal and feed stores.....	241	218	499	147	655,926	39,734	868,500	11,445,671	.94
Grain elevators (sales at retail).....	78	62	190	53	239,547	15,932	533,580	6,146,896	.50
Feed stores with groceries.....	47	58	38	7	38,040	1,988	75,500	812,103	.07
Book stores.....	55	50	216	59	257,412	12,088	565,490	1,978,260	.16
Cigar stores and cigar stands:									
Cigar stores with fountains.....	38	45	108	6	146,672	1,823	71,480	1,017,970	.08
Cigar stands.....	604	689	668	146	721,424	33,550	263,150	4,929,565	.40
Cigar stores without fountains.....	456	499	443	88	473,482	19,106	390,100	4,768,780	.39
Coal and wood yards—ice dealers:									
Coal and wood yards.....	785	712	2,317	591	3,139,680	192,626	1,570,660	26,083,976	2.13
Ice dealers.....	69	46	79	66	69,338	10,327	12,890	326,168	.03
Drug stores:									
Drug stores.....	588	632	957	222	1,190,454	52,811	3,681,330	12,121,621	.99
Drug stores with fountains.....	1,033	1,000	3,046	760	3,736,219	204,811	6,692,140	34,506,867	2.83
Florists.....	222	261	468	138	633,617	24,491	259,780	3,283,532	.27
Gifts—novelties and toys—cameras:									
Toy shops.....	4	5	4	6	6,177	350	10,660	59,252	.01
Art and gift shops.....	32	35	21	19	19,835	2,681	101,060	261,208	.02
Novelty and souvenir shops.....	32	35	32	16	33,274	2,727	66,610	256,515	.02
Camera dealers—photographic supplies.....	18	14	101	9	125,625	1,567	191,140	836,004	.07
Jewelry stores:									
Jewelry stores (installment credit).....	35	12	212	39	415,666	5,565	798,550	2,714,126	.22
Jewelry stores.....	487	507	816	181	1,221,274	33,552	4,449,540	8,600,563	.70

* This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued
NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time only	Total (full time and part time)	Part time only		Amount	Per cent of total sales
Other retail stores—Continued.									
Luggage and leather goods stores.....	28	31	90	16					
Music stores (without radio).....	36	31	72	4	\$98,684	\$931	\$287,460	\$941,177	.08
News dealers.....	115	93	335	65	72,300	560	198,820	412,176	.03
Office, school, and store supplies and equipment dealers:					180,695	9,870	119,520	1,507,958	.12
Office and school supplies.....	25	17	154	6	217,665	1,536	322,710	1,320,712	.11
Office and store mechanical appliance dealers (retail).....	34	5	308	1	603,553	135	294,210	2,120,278	.17
Office and store furniture and equipment dealers.....	20	15	126	1	216,782	120	260,420	1,004,800	.13
Store fixture dealers.....	3	2	17	2	27,393	1,005	39,150	197,624	.02
Typewriter dealers.....	32	26	135	1	224,820	223	106,440	923,916	.08
Opticians and optometrists.....	78	60	113	14	204,376	2,921	126,600	1,103,272	.09
Sporting goods stores, including athletic and playground equipment:									
Sporting goods specialty stores.....	32	25	122	37	233,699	4,379	514,470	1,634,268	.13
Sporting goods stores with toys and stationery.....	19	20	31	19	48,970	4,395	96,660	385,395	.03
Scientific and medical instruments and supplies, at retail.....	6	4	17		33,807		30,260	157,411	.01
Stationers and printers:									
Paper and paper products stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Printers and lithographers.....	16	14	105	6	124,197	1,554	92,800	832,348	.07
Stationers and engravers.....	16	15	80	14	104,012	1,934	362,540	959,860	.08
Monuments and tombstones.....	119	129	182	44	267,236	11,010	545,080	1,680,983	.14
Miscellaneous classifications (combined).....	711	785	1,116	419	1,686,306	82,750	1,510,750	12,000,205	.98
Secondhand stores¹.....	458	489	369	95	454,780	25,838	764,320	3,476,863	.28
Tires, accessories, and parts (secondhand).....	80	87	87	28	97,501	7,893	94,280	529,402	.04
Furniture stores (secondhand).....	240	252	174	34	213,610	8,042	280,200	1,689,826	.14
Pawn shops (sales).....	25	23	43	10	77,366	3,351	265,240	625,084	.05
Clothing and shoe stores (secondhand).....	54	61	18	7	19,215	1,682	51,300	284,504	.02
Building materials and hardware stores (secondhand).....	6	7	4	9	7,928	4,140	6,380	32,438	
Office appliances (secondhand).....	3	3	3		4,223		3,290	20,153	
Radios, phonographs, musical instruments (secondhand).....	3	3	1	1	1,170	150	1,430	15,508	
Other secondhand stores.....	45	51	39	6	33,769	580	51,120	300,348	.03

¹ This total includes 1 classification in which the number of stores is less than 3 and concerning which no information can be disclosed.

TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rates that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense—per cent to total sales	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
All groups¹.....	41,618	\$126,966,271	\$48,501,719	\$172,467,990	\$117,568,585	28.73	25,535	\$31,811,315	\$872,434,658	3.65
Food group.....	11,460	17,908,881	12,528,111	30,434,992	17,911,559	17.81	6,998	4,909,225	191,905,802	2.56
Candy and confectionery stores:										
Candy stores—nut stores ²	67	84,707	40,400	131,167	154,583	39.47	52	82,359	645,463	12.76
Confectionery stores (candy and fountain) ²	1,031	772,263	927,017	1,699,280	1,205,065	33.29	651	561,640	6,748,592	8.32
Dairy products stores:										
Dairy products stores (including ice cream).....	82	384,163	111,840	496,003	267,956	29.65	55	30,995	1,604,100	1.93
Egg and poultry dealers.....	105	65,400	110,238	175,638	75,431	14.35	51	23,000	1,153,133	1.99
Milk dealers.....	110	1,856,517	207,625	2,064,142	1,330,462	35.57	31	32,324	3,943,087	8.52
Deli-casens stores.....	180	128,153	115,020	243,173	200,182	24.39	98	93,907	1,477,880	6.35
Fruit stores and vegetable markets.....	257	198,127	241,432	434,569	284,993	20.93	221	124,049	2,533,717	4.90
Grocery stores (without meats).....	3,866	3,782,123	3,094,000	6,876,123	4,469,540	16.80	1,912	1,202,902	54,506,920	2.21
Combination stores (groceries and meats):										
Grocery stores with meats.....	4,865	7,479,536	5,778,234	13,257,770	7,100,747	15.43	2,860	1,990,919	88,232,048	2.26
Meat markets with groceries.....	384	968,616	575,457	1,544,072	869,354	15.98	270	216,491	10,516,015	2.06
Meat markets (including sea foods):										
Fish markets—sea foods.....	65	72,024	68,206	140,230	83,407	34.92	50	27,180	473,250	5.74
Meat markets.....	670	1,494,470	931,178	2,425,648	1,399,588	16.02	501	391,576	16,056,377	2.81
Bakeries—bakery goods stores (except manufacturing bakeries) ²	253	446,085	261,648	707,733	300,334	31.01	175	88,117	2,000,980	4.40
Other food stores:										
Coffee, tea, spices.....	33	130,121	32,422	162,543	121,888	28.40	26	32,590	900,004	3.62
General food stores.....	10	8,992	12,364	21,356	6,602	(x)	6	3,881	30,683	10.59
Bottled waters and beverages.....	15	42,525	11,870	54,395	29,092	33.68	8	7,200	171,771	4.19
General stores.....	2,389	1,779,387	2,458,286	4,287,673	1,949,265	13.09	880	277,221	19,848,103	1.40
General stores—groceries with apparel.....	162	120,138	177,753	297,891	133,812	14.29	72	21,604	1,512,262	1.43
General stores—groceries with dry goods.....	1,126	784,062	1,129,425	1,914,387	860,971	13.19	437	139,396	6,304,070	1.60
General stores—groceries with other merchandise.....	1,101	874,287	1,151,108	2,025,395	954,482	12.84	371	116,221	9,030,862	1.20

¹ Group totals may include figures for classifications which are omitted from the detail to avoid the disclosure of individual operations.

² Undoubtedly this expense includes some production costs, especially payroll of some employees engaged both in selling and in making candies and fancy baked goods.

TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors services at same rates as that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense—per cent to total sales	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
General merchandise group	1,389	\$18,431,138	\$1,046,976	\$19,477,114	\$18,914,281	26.05	1,045	\$4,898,150	\$123,679,426	3.96
Department stores:										
With food departments.....	24	1,220,022	10,488	1,230,510	1,367,086	22.62	19	257,175	8,178,943	3.14
Without food departments.....	152	11,607,187	64,645	11,671,832	10,492,780	27.56	133	1,997,632	66,134,603	3.02
Dry goods stores.....	537	1,532,658	540,408	2,073,066	1,699,370	24.29	374	511,711	12,687,007	4.03
General merchandise stores:										
With food departments.....	50	181,242	57,720	238,962	205,744	19.82	28	48,163	1,660,069	3.07
Without food departments.....	210	802,420	206,448	1,008,868	958,702	22.76	135	237,041	6,609,137	3.69
Army and Navy goods stores.....	12	14,728	16,497	31,225	46,427	21.06	10	21,720	367,177	7.29
Variety, 5-and-10, and to-a-dollar stores.....	412	3,160,881	147,764	3,314,645	4,143,016	25.71	344	1,821,988	28,121,100	6.49
Automotive group	7,998	26,656,741	9,210,364	35,867,105	22,659,152	21.34	3,782	4,979,504	181,439,608	2.74
Motor-vehicle dealers:										
Automobile salesrooms—new and trade-in.....	1,367	14,750,925	2,010,086	16,800,011	13,196,803	17.12	947	2,238,665	131,890,621	1.70
Used-car establishments.....	68	257,714	73,160	330,874	313,658	20.13	43	78,083	2,680,210	3.03
Automobile dealers with farm implements and machinery.....	26	167,077	36,828	203,905	142,363	17.68	17	10,746	1,630,045	1.20
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	288	1,202,845	421,172	1,624,017	1,023,878	30.34	175	203,102	5,570,442	4.72
Battery and ignition shops—brake repair shops.....	221	764,632	530,738	1,294,107	360,414	43.69	43	677,522	114,774	10.94
Tire shops (including tire repairs).....	326	1,100,344	431,656	1,532,000	1,074,933	29.50	262	295,480	7,478,822	3.95
Filling stations:										
Filling stations—gasoline and oil.....	1,949	3,063,794	998,738	4,062,532	2,649,778	21.86	762	674,247	12,062,764	6.21
Filling stations with tires and accessories.....	465	764,632	530,738	1,294,107	652,066	21.44	226	160,371	5,028,746	3.19
Filling stations with other merchandise.....	1,022	473,021	1,030,450	1,503,471	606,787	23.55	348	162,248	3,618,106	4.48
Motor cycles, bicycles, and supplies:										
Motor-cycle dealers.....	10	12,136	12,680	24,816	10,441	27.60	9	5,520	112,963	4.89
Bicycles, motor cycles, and supplies stores.....	9	3,652	9,513	13,165	7,401	17.44	6	3,180	89,261	3.56
Bicycle shops.....	25	12,089	20,792	41,881	22,847	29.45	18	9,900	145,244	6.86
Garages and repair shops:										
Body, fender, and paint shops.....	119	536,519	208,740	745,259	186,925	58.25	28	70,786	490,599	14.43
Garages (repairs and storage, gasoline, oil, accessories).....	2,055	3,240,157	3,014,910	6,255,067	2,319,139	42.89	842	851,931	8,754,452	9.73
Parking stations, parking garages, and lots.....	9	21,780	10,521	32,301	15,823	37.87	3	6,920	43,440	15.93
Radiator shops (including repairs).....	33	42,343	47,940	90,283	34,457	61.88	29	16,021	181,465	8.83
Aircraft and accessories.....	4	36,131	1,032	37,163	(x)		4	8,464	280,004	(x)
Apparel group	2,647	10,316,638	3,110,765	13,427,301	13,555,333	29.29	2,226	5,476,567	84,397,864	6.49
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	58	242,961	66,990	309,951	304,501	25.61	52	177,177	2,694,720	6.57
Men's and boys' hat stores.....	20	85,181	19,323	104,504	147,240	34.42	18	87,344	709,209	12.82
Men's furnishings stores.....	185	263,944	245,410	509,354	409,524	26.36	144	202,455	3,947,800	7.54
Men's clothing and furnishings stores.....	432	2,106,437	835,227	3,031,664	2,804,015	27.20	360	888,515	19,483,872	4.56
Family clothing stores—men's, women's, children's.....	244	1,788,320	239,454	2,027,774	2,102,466	30.13	210	748,116	12,055,824	5.91
Women's ready-to-wear specialty stores—apparel and accessories.....	327	2,379,064	232,288	2,611,252	3,084,573	28.30	288	1,158,662	18,793,973	6.17
Women's accessories stores:										
Corset and lingerie shops.....	10	13,266	10,335	23,601	25,146	28.44	13	15,307	114,355	13.39
Furriers—fur shops.....	31	182,553	47,771	230,324	180,692	30.03	24	55,230	1,005,745	5.49
Hosiery shops.....	22	42,881	8,008	50,889	62,939	27.31	21	30,924	408,824	7.66
Millinery stores.....	400	531,970	372,708	904,678	817,828	43.63	315	556,880	3,632,830	19.76
Umbrella shops (including parasols, canes).....	5	5,272		5,272	15,053	31.82	5	12,725	65,758	15.35
Other apparel stores:										
Children's specialty shops.....	6	27,038	3,716	30,754	46,215	33.91	6	20,190	227,011	8.89
Custom tailors.....	213	509,682	305,800	815,482	402,764	46.19	176	193,315	2,360,785	8.19
Dressmakers.....	6	20,225	5,194	25,419	5,030	50.69	6	4,866	55,792	8.72
Infants' wear shops.....	4	68	7,866	7,934	6,121	(x)	4	4,160	30,050	(x)
Shoe stores:										
Shoe stores—men's.....	19	74,204	10,056	84,260	121,242	27.47	13	50,192	589,042	10.03
Shoe stores—women's.....	34	174,780	6,312	181,092	235,712	27.12	34	129,308	1,537,066	8.41
Family shoe stores—men's, women's, children's.....	624	1,769,389	692,604	2,461,993	2,535,703	27.67	527	1,069,421	16,738,732	6.39
Furniture and household group	1,711	10,139,211	2,167,806	12,307,017	9,928,149	32.53	1,233	2,418,054	53,174,880	4.55
Furniture stores:										
Furniture stores.....	588	5,132,601	764,001	5,896,602	6,058,468	32.44	455	1,634,713	31,117,321	5.25
Furniture and undertaker.....	134	261,415	235,248	496,663	421,355	26.06	78	60,045	2,141,659	2.80
Furniture and hardware stores.....	78	187,009	118,068	305,074	208,587	23.02	40	33,695	1,295,784	2.60
Floor coverings, draperies, curtains, and upholstery stores:										
Draperies, curtains, and upholstery stores.....	17	44,973	17,535	62,508	42,998	29.05	14	17,860	273,965	6.52
Floor coverings stores.....	22	96,328	39,788	136,116	151,566	31.01	20	51,606	899,760	5.73
Household appliances stores:										
Household appliances stores (electrical).....	179	1,179,498	63,856	1,243,354	551,077	37.61	104	114,925	3,215,420	3.57
Household appliances stores.....	69	403,018	7,200	410,308	268,676	26.94	26	20,965	871,214	2.41
Refrigerator dealers—electric only.....	17	107,230	17,303	124,533	130,190	25.22	14	21,990	456,045	4.82
Other home furnishings and appliances stores:										
Antique and used furniture dealers.....	17	16,576	23,744	40,320	18,879	62.88	11	8,916	84,307	10.58
Brushes and brooms.....	5	108,886	1,361	110,247	4,843	(x)	4	3,280	215,871	(x)
China, glassware, crockery, tinware, enamel-ware.....	15	58,633	11,892	100,825	68,181	28.63	11	15,785	248,307	6.86
Picture and framing stores.....	9	26,660	9,468	36,068	35,626	39.90	9	20,785	179,690	11.57
Stove and range dealers.....	20	78,232	8,220	87,052	26,624	51.28	15	9,500	211,482	4.49
Antique shops.....	8	900	6,300	7,200	2,631	59.25				
Awnings, flags, banners, window shades, and tents.....	15	22,378	20,448	42,826	17,001	42.69	9	5,483	97,053	5.65
Interior decorators.....	4	46,508	3,276	48,779	27,680	(x)	3	5,005	186,107	(x)
Lamp and shade shops.....	3	6,446	8,754	15,200	6,756	(x)	3	2,215	48,817	(x)
Radio and music stores:										
Radio and electrical shops.....	384	1,419,598	602,565	2,022,163	1,051,562	33.31	309	223,199	7,466,799	2.99
Radio and musical instruments stores.....	127	901,495	214,578	1,116,073	832,732	38.59	107	168,710	4,152,869	4.06

RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rates as that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense—per cent to total sales	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
Restaurants, cafeterias, and eating places.....	3,865	\$6,835,372	\$3,215,758	\$10,051,130	\$5,517,722	38.31	2,957	\$2,287,304	\$36,336,868	6.24
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	80	592,733	50,688	643,421	481,583	34.76	66	173,748	2,920,641	5.95
Lunch rooms.....	1,455	1,591,135	1,148,835	2,739,970	1,472,444	36.47	1,106	609,529	9,478,769	6.43
Restaurants with table service.....	1,325	3,675,604	1,151,300	4,826,904	2,607,887	36.11	1,147	1,044,921	18,169,170	5.75
Lunch counters, refreshment stands, etc.:										
Box lunches.....	4	16,228	2,400	18,628	14,353	(x)	4	1,710	167,400	(x)
Refreshment stands.....	203	99,585	139,772	239,357	124,566	40.21	115	65,017	739,084	8.80
Fountain—lunches.....	68	227,944	54,054	281,998	134,704	45.78	72	32,333	1,080,936	2.99
Lunch counters.....	511	578,436	423,549	1,001,985	186,854	35.35	46	86,163	1,057,981	8.14
Soft-drink stands.....	219	53,707	195,160	248,867	516,632	34.95	351	227,487	3,406,838	6.68
.....					113,403	56.98	122	58,724	396,995	14.70
Lumber and building group.....	1,844	12,228,162	2,383,717	14,612,879	7,196,824	27.10	982	697,962	40,585,013	1.72
Lumber and building material dealers:										
Lumber and building material dealers.....	624	6,219,921	658,512	6,878,433	4,172,037	22.02	240	176,313	22,795,777	.77
Lumber and hardware.....	174	1,318,056	150,964	1,469,019	861,932	22.49	58	34,765	3,526,763	.99
Roofing.....	124	380,775	209,020	589,795	134,704	72	32,333	1,080,936	2.99	
Dealers in any other single building material.....	40	82,972	50,986	133,958	38,745	54.93	9	5,190	152,218	3.41
Electrical shops (without radio).....	122	539,357	206,271	746,128	285,067	46.21	89	69,805	1,644,600	4.24
Heating and plumbing shops:										
Heating appliances and oil burners.....	124	911,063	119,662	1,030,725	347,657	47.31	91	58,376	2,411,653	2.21
Plumbing shops—heating and ventilating.....	381	1,868,072	646,932	2,505,004	770,079	41.33	246	140,558	5,304,096	2.65
Paint and glass stores:										
Glass and mirror shops.....	6	35,050	13,290	48,340	13,739	55.00	6	4,220	113,840	3.71
Paint and glass stores.....	249	882,797	328,080	1,210,877	572,774	36.84	171	181,402	3,554,530	5.10
Other retail stores.....	7,869	21,215,063	9,829,642	31,044,705	19,393,354	25.91	5,108	6,634,256	138,295,490	4.07
Hardware stores.....	722	2,036,218	1,177,872	3,214,090	1,825,761	27.14	450	474,765	12,963,783	3.66
Hardware and farm implement stores:										
Farm implements, machinery, and equipment dealers.....	116	250,585	192,622	443,207	222,305	13.78	60	35,455	2,078,240	1.71
Farm implement dealers with hay, grain, and feed.....	31	92,091	29,808	121,899	80,405	10.99	13	10,129	771,142	1.31
Farmers' supplies.....	290	570,339	448,335	1,018,674	622,237	17.98	165	99,878	5,027,312	1.60
Feed stores (flour, feed, grain, fertilizer).....	365	595,970	288,910	884,880	476,557	11.91	166	85,133	6,320,410	1.35
Fertilizer stores.....	63	9,317	62,244	71,561	3,231	33.19				
Harness shops.....	105	46,300	123,625	169,925	56,010	35.50	57	24,034	344,765	6.97
Farmers' supply stores.....	12	20,774	9,279	30,053	35,035	15.33	8	5,862	232,231	2.52
Seeds, bulbs, and nursery stock.....	36	110,644	52,164	162,708	93,602	25.06	20	26,623	613,872	4.34
Coal and feed stores.....	241	655,926	269,230	925,156	569,985	13.06	89	30,644	4,323,176	.92
Grain elevators (sales at retail).....	78	239,547	72,974	312,521	241,273	9.01				
Feed stores with groceries.....	47	38,040	55,042	93,082	41,020	16.51	13	4,066	289,957	1.61
Book stores.....	55	257,412	50,800	314,212	228,648	27.44	45	89,297	1,777,390	5.02
Cigar stores and cigar stands:										
Cigar stores with fountains.....	38	149,672	60,300	209,972	127,489	32.85	35	73,010	1,014,195	7.20
Cigar stands.....	604	721,424	709,670	1,431,094	738,593	44.01	439	415,443	4,097,534	10.14
Cigar stores without fountains.....	456	473,482	511,974	985,456	569,087	32.60	346	348,174	4,048,000	8.00
Coal and wood yard—ice dealers:										
Coal and wood yards.....	785	3,139,690	903,664	4,043,344	2,545,345	25.27	417	106,141	15,600,723	1.26
Ice dealers.....	69	69,338	34,362	103,700	43,892	45.25	35	3,723	163,960	2.27
Drug stores:										
Drug stores.....	588	1,190,454	751,448	1,941,902	1,028,581	24.51	389	335,125	9,289,956	3.61
Drug stores with fountains.....	1,033	3,736,219	1,150,000	4,886,219	3,442,160	24.18	877	1,481,690	31,406,922	4.72
Florists.....	222	633,617	339,822	973,439	574,652	47.15	107	128,157	1,836,360	6.98
Gifts—novelties and toys—cameras:										
Toy shops.....	4	6,177	7,285	13,462	6,310	(x)	3	4,860	22,800	(x)
Art and gift shops.....	32	19,835	28,595	48,430	36,303	32.07	25	21,323	211,177	10.10
Novelty and souvenir shops.....	32	33,274	33,425	66,699	43,776	45.71	24	20,927	203,902	10.26
Camera dealers—photographic supplies.....	18	125,625	17,164	142,689	114,829	30.80	10	44,876	829,598	5.41
Jewelry stores:										
Jewelry stores (installment credit).....	35	415,666	23,208	438,874	618,477	38.90	34	149,929	2,663,423	5.63
Jewelry stores.....	487	1,221,274	738,192	1,959,466	1,369,270	38.60	389	499,722	7,652,064	8.49
Luggage and leather goods stores.....	28	98,684	33,666	132,350	164,742	31.57	23	81,837	843,303	9.70
Music stores (without radio).....	36	72,300	30,878	103,178	73,218	42.80	31	39,097	359,932	10.03
News dealers.....	115	180,695	44,640	225,335	150,593	24.93	101	77,944	1,453,491	5.36
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	25	217,665	23,851	241,516	143,665	29.17	21	39,954	1,026,636	3.89
Office and store mechanical appliance dealers (retail).....	34	603,553	9,795	613,348	222,290	36.41	30	61,681	2,005,020	2.94
Office and store furniture and equipment dealers.....	20	216,782	25,800	242,582	215,305	28.53	19	40,621	1,562,639	2.98
Store fixture dealers.....	3	27,393	3,104	30,497	25,707	(x)				
Typewriter dealers.....	32	224,820	42,328	267,148	117,297	41.61	29	20,114	838,598	3.47
Opticians and optometrists.....	78	204,375	106,980	311,355	211,951	47.43	74	107,305	1,084,472	9.89
Sporting goods stores, including athletic and playground equipment:										
Sporting goods specialty stores.....	32	233,690	52,640	286,330	249,792	32.81	30	75,203	1,601,180	4.70
Sporting goods stores with toys and stationery.....	19	48,070	28,760	76,830	61,778	36.20	17	21,420	379,045	5.65
Scientific and medical instruments and supplies, at retail.....	6	33,807	7,950	41,757	32,357	47.09	6	11,483	157,411	7.29
Stationers and printers:										
Printers and lithographers.....	16	124,197	16,352	140,549	84,082	26.09	11	14,696	811,248	1.81
Stationers and engravers.....	16	104,012	19,140	123,152	92,958	22.51	15	34,900	922,360	3.78
Monuments and tomb stones.....	119	267,336	181,632	448,968	203,779	38.83	48	18,343	1,642,631	1.12
Miscellaneous classifications (combined).....	711	1,082,306	1,032,813	2,115,119	1,593,871	(x)	393	347,575	6,668,532	(x)
Secondhand stores.....	458	454,780	553,294	1,008,074	542,946	44.57	348	254,072	2,771,604	9.17

TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS

KIND OF BUSINESS	Number of stores reporting seasonal variation data	TOTAL EMPLOYEES (full time and part time)		PART-TIME EMPLOYEES (included in total column)		PROPRIETORS AND FIRM MEMBERS (not on pay roll)		SEASONAL VARIATION IN EMPLOYMENT							
		Men	Women	Men	Women	Men	Women	Ratios at specified dates (Total full time and part time employees; 100 per cent represents year's average)				Proportion of part-time employees to total employees (Ratio of part-time employees at specified dates to total full time and part time employees at same dates)			
		Per cent 66	Per cent 84	Per cent 59	Per cent 41	Per cent 91	Per cent 9	Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec. 15
All groups ¹	27,754							Per cent 98	Per cent 98	Per cent 101	Per cent 103	Per cent 15	Per cent 15	Per cent 15	Per cent 17
Food group.....	6,574	71	29	68	32	91	9	99	100	100	101	23	23	24	24
General stores.....	1,299	62	38	50	50	92	8	99	100	100	101	23	24	23	24
General merchandise group.....	1,058	27	73	16	84	86	14	93	91	98	118	18	17	18	23
Automotive group.....	5,436	92	8	92	8	97	3	99	102	101	98	7	8	7	7
Apparel group.....	1,967	49	51	50	50	78	22	100	95	101	104	21	19	20	23
Furniture and household group.....	1,320	81	19	79	21	92	8	99	99	101	101	8	7	7	8
Restaurants and eating places.....	2,455	44	56	48	52	81	19	96	99	109	96	13	14	12	13
Lumber and building group.....	1,628	91	9	95	5	96	4	98	104	104	94	10	10	10	8
Other retail stores.....	6,808	79	21	78	22	93	7	98	98	100	104	14	15	15	17
Secondhand stores.....	209	87	13	86	14	97	3	100	100	99	101	19	19	19	20
Food group.....	6,574	71	29	68	32	91	9	99	100	100	101	23	23	24	24
Candy and confectionery stores:															
Candy stores—nut stores.....	36	14	86	25	75	89	11	95	96	95	114	14	14	14	19
Confectionery stores (candy and fountain).....	503	45	55	49	51	87	13	97	104	99	100	27	30	27	27
Dairy products stores:															
Dairy products stores (including ice cream).....	56	90	10	75	25	94	6	100	107	97	96	9	9	11	9
Egg and poultry dealers.....	53	83	17	70	30	87	13	100	99	98	103	43	42	40	41
Milk dealers.....	96	96	4	90	10	99	1	97	99	102	102	2	2	2	2
Delicatessen stores.....	68	32	68	38	62	70	30	99	100	100	101	14	15	14	14
Fruit stores and vegetable markets.....	108	68	32	69	31	90	10	98	103	101	98	30	31	31	30
Grocery stores (without meats).....	1,662	70	30	60	40	89	11	100	100	100	100	30	30	30	30
Combination stores (groceries and meats):															
Grocery stores with meats.....	2,957	77	23	72	28	92	8	100	109	100	100	23	23	24	24
Meat markets with groceries.....	297	82	18	85	15	95	5	99	100	101	100	18	18	19	20
Meat markets (including sea foods):															
Fish markets—sea foods.....	34	88	12	67	33	93	7	101	97	102	100	11	9	13	10
Meat markets.....	491	62	45	96	4	97	3	99	99	101	101	23	22	23	23
Bakeries—bakery goods stores (except manufacturing bakeries).....	174	62	38	53	47	88	12	98	100	101	101	12	13	13	12
Other food stores:															
Coffee, tea, spices.....	21	73	27	50	50	100		100	100	100	100	7	7	7	8
General food stores.....	4	71	29			80	20	103	103	103	91				
Bottled waters and beverages.....	14	76	24	50	50	100		94	110	102	94	11	10	11	11
General stores.....	1,299	62	38	50	50	92	8	99	100	100	101	23	24	23	24
General stores—groceries with apparel.....	81	69	31	59	41	97	3	100	100	100	100	21	22	21	20
General stores—groceries with dry goods.....	612	57	43	45	55	91	9	99	100	100	101	26	26	26	27
General stores—groceries with other merchandise.....	606	65	35	56	44	92	8	99	100	100	101	20	21	21	22
General merchandise group.....	1,058	27	73	16	84	86	14	93	91	96	118	18	17	18	23
Department stores:															
With food departments.....	24	26	74	16	84	64	36	101	89	97	113	12	9	11	15
Without food departments.....	139	32	68	26	74	90	10	92	91	98	119	15	14	14	16
Dry goods stores.....	341	25	75	21	79	84	16	97	96	97	110	17	16	17	22
General merchandise stores:															
With food departments.....	42	46	54	52	48	92	8	95	97	103	105	27	24	33	29
Without food departments.....	172	34	66	25	75	87	13	93	96	98	113	27	28	29	36
Army and Navy goods stores.....	6	50	50	33	67	100		100	100	100	100	14	14	21	21
Variety, 5-and-10, and to-a-dollar stores.....	333	15	85	4	90	88	12	91	91	97	121	24	23	26	35
Automotive group.....	5,436	92	8	92	8	97	3	99	102	101	98	7	8	7	7
Motor-vehicle dealers:															
Automobile salesrooms—new and trade-in.....	1,255	91	9	93	7	98	2	100	102	100	98	4	4	4	3
Used-car establishments.....	56	96	4	100		100		100	101	101	98	6	5	6	7
Automobile dealers with farm implements and machinery.....	26	93	7	100		100		100	104	99	97	7	9	8	8
Accessories, tires, and batteries:															
Accessory stores with tires and batteries.....	220	89	11	92	8	96	4	99	101	101	99	7	7	8	7
Battery and ignition shops—brake repair shops.....	155	89	11	93	7	97	3	95	97	102	106	8	8	11	13
Tire shops (including tire repairs).....	228	92	8	84	16	99	1	95	106	101	98	7	7	6	6
Filling stations:															
Filling stations—gasoline and oil.....	1,427	98	2	95	5	95	5	99	101	101	99	6	6	6	6
Filling stations with tires and batteries.....	312	95	5	98	2	98	2	97	101	101	101	11	13	12	12
Filling stations with other merchandise.....	399	78	22	79	21	92	8	93	110	104	93	23	35	32	26
Motor cycles, bicycles, and supplies:															
Motor-cycle dealers.....	6	90	10	100		100		103	103	102	92	10	10	10	11
Bicycles, motor cycles, and supplies stores.....	4	100		100		100		100	100	100	100				
Bicycle shops.....	9	85	15	100		100		102	102	102	94	8	8	8	9
Garages and repair shops:															
Body, fender, and paint shops.....	90	95	5	93	7	98	2	97	106	103	94	8	9	9	7
Garages (repairs and storage, gasoline, oil, accessories).....	1,222	95	5	96	4	98	2	99	101	100	100	13	15	14	14
Parking stations, parking garages, and lots.....	5	100		100		100		100	100	100	100	5	5	5	5
Radiator shops (including repairs).....	18	94	6	100		100		94	94	101	111	3	3	10	18
Aircraft and accessories.....	4	83	17	100		100		81	81	115	123				

¹ Group totals may include figures for classifications which are omitted from the detail to avoid the disclosure of individual operations.

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TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS—Continued

KIND OF BUSINESS	Number of stores reporting seasonal variation data	TOTAL EMPLOYEES (full time and part time)		PART-TIME EMPLOYEES (included in total column)		PROPRIETORS AND FIRM MEMBERS (not on pay roll)		SEASONAL VARIATION IN EMPLOYMENT							
		Men	Women	Men	Women	Men	Women	Ratios at specified dates (Total full time and part time employees; 100 per cent represents year's average)				Proportion of part-time employees to total employees (Ratio of part-time employees at specified dates to total full time and part time employees at same dates)			
								Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec. 15
		Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent
Apparel group.....	1,987	49	51	50	50	78	22	100	95	101	104	21	19	20	23
Men's and boys' clothing and furnishings stores:															
Men's and boys' clothing stores.....	42	89	11	73	27	100	-----	102	87	103	108	29	26	31	34
Men's and boys' hat stores.....	19	89	11	100	-----	100	-----	100	94	103	103	22	24	24	24
Men's furnishings stores.....	113	84	16	87	13	96	4	98	96	98	108	22	20	22	25
Men's clothing and furnishings stores.....	372	81	19	84	16	95	5	97	95	96	112	24	24	24	31
Family clothing stores—men's, women's, and children's.....	209	54	46	44	56	93	7	99	93	100	108	20	17	20	23
Women's ready-to-wear specialty stores—apparel and accessories.....	252	12	88	5	95	54	46	102	94	104	100	15	14	15	14
Women's accessories stores:															
Corset and lingerie shops.....	6	8	92	100	-----	20	80	105	105	105	85	6	6	6	8
Furriers—fur shops.....	27	39	61	11	89	87	13	82	96	112	110	11	11	18	16
Hosiery shops.....	13	31	69	50	50	57	43	94	97	99	110	12	11	11	27
Millinery stores.....	250	5	95	6	94	19	81	111	88	111	90	25	20	23	20
Umbrella shops including parasols, canes.....	5	100	-----	100	-----	-----	-----	100	100	100	100	17	17	17	17
Other apparel and furnishings stores:															
Children's specialty shops.....	6	17	83	100	-----	50	50	94	90	94	122	7	3	7	8
Custom tailors.....	133	72	28	38	62	98	2	102	97	100	101	11	11	11	12
Dressmakers.....	4	100	-----	-----	-----	100	-----	101	97	101	101	-----	-----	-----	-----
Shoe stores:															
Shoe stores—men's.....	18	92	8	88	12	60	40	97	95	99	109	14	14	16	16
Shoe stores—women's.....	30	87	13	93	7	50	50	102	102	96	100	26	24	22	23
Family shoe stores—men's, women's, and children's.....	466	77	23	70	30	93	7	99	97	100	104	28	26	28	31
Furniture and household group.....	1,320	81	19	79	21	92	8	99	99	101	101	8	7	7	8
Furniture stores:															
Furniture stores.....	405	82	18	83	17	90	10	101	99	99	101	6	5	6	6
Furniture and undertaker.....	113	87	13	88	12	91	9	100	99	99	102	27	25	25	27
Furniture and hardware stores.....	60	85	15	83	17	90	10	101	98	100	101	11	8	13	13
Floor coverings, draperies, curtains, and upholstery stores:															
Draperies, curtains, and upholstery stores.....	12	53	47	33	67	86	14	98	101	98	103	16	16	11	15
Floor coverings stores.....	20	66	34	38	62	93	7	100	100	99	101	7	7	7	8
Household appliances stores:															
Household appliances stores (electrical).....	161	84	16	88	12	96	4	94	99	105	102	3	2	2	3
Household appliances stores.....	63	85	15	91	9	100	-----	96	100	101	103	8	6	6	6
Refrigerator dealers—electric only.....	12	82	18	-----	-----	100	-----	102	99	101	98	-----	-----	-----	-----
Other home furnishings and appliances stores:															
Antique and used furniture dealers.....	6	80	20	100	-----	100	-----	85	92	115	108	9	8	7	7
Brushes and brooms.....	4	100	-----	-----	-----	-----	-----	100	100	100	100	-----	-----	-----	-----
China, glassware, crockery, tinware, enamelware.....	12	38	62	26	74	75	25	85	82	88	145	9	7	11	14
Picture and framing stores.....	6	61	39	-----	100	50	50	90	90	90	130	5	5	5	24
Stove and range dealers.....	13	79	21	100	-----	100	-----	97	99	102	102	3	3	5	5
Awnings, flags, banners, window shades, and tents.....	13	67	33	75	25	100	-----	107	101	96	96	29	20	16	16
Interior decorators.....	4	61	39	100	-----	100	-----	119	99	93	89	18	21	16	13
Radio and music stores:															
Radio and electrical shops.....	245	79	21	83	17	97	3	96	100	104	100	10	11	11	11
Radio and musical instruments stores.....	107	71	29	68	42	90	10	98	97	101	104	10	9	10	10
Restaurants, cafeterias, and eating places.....	2,455	44	56	48	52	81	19	98	99	109	96	13	14	12	13
Restaurants, cafeterias, and lunch rooms:															
Cafeterias.....	70	36	64	52	48	71	29	103	99	100	98	14	14	14	13
Lunch rooms.....	773	46	54	54	46	84	16	90	91	130	89	14	16	11	14
Restaurants with table service.....	1,160	40	60	41	59	79	21	99	101	101	99	12	13	12	12
Lunch counters, refreshment stands, box lunches:															
Refreshment stands.....	78	66	34	61	39	88	12	94	110	102	94	23	25	21	23
Fountain—lunches.....	51	49	51	40	60	92	8	99	103	101	97	7	8	8	8
Lunch counters.....	250	55	45	57	43	79	21	96	104	102	98	15	18	16	13
Soft-drink stands.....	61	88	12	86	14	89	11	99	106	103	92	37	40	38	37
Lumber and building group.....	1,628	91	9	95	5	96	4	98	104	104	94	10	10	10	8
Lumber and building material dealers:															
Lumber and building material dealers.....	597	92	8	96	4	94	6	99	104	102	95	7	8	8	6
Lumber and hardware.....	171	92	8	94	6	96	4	101	102	101	96	8	9	8	7
Roofing.....	102	94	6	100	-----	99	1	96	105	107	92	20	23	20	20
Dealers in any other single building material.....	20	93	7	100	-----	100	-----	104	110	100	86	14	13	15	19
Electrical shops (without radio).....	99	81	19	89	11	96	4	100	99	101	100	9	7	7	8
Heating and plumbing shops:															
Heating appliances and oil burners.....	111	89	11	100	-----	95	5	84	103	125	88	4	3	4	4
Plumbing shops—heating and ventilating.....	331	90	10	97	3	97	3	94	99	108	99	13	15	13	12
Paint and glass stores:															
Glass and mirror shops.....	4	94	6	50	50	100	-----	100	100	100	100	11	11	11	11
Paint and glass stores.....	188	84	16	85	15	94	6	110	111	96	83	16	16	13	12

CENSUS OF DISTRIBUTION

TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS—Continued

KIND OF BUSINESS	Number of stores reporting seasonal variation data	TOTAL EMPLOYEES (full time and part time)		PART-TIME EMPLOYEES (included in total column)		PROPRIETORS AND FIRM MEMBERS (not on pay roll)		SEASONAL VARIATION IN EMPLOYMENT								
		Men	Women	Men	Women	Men	Women	Ratio at specified dates (Total full time and part time employees; 100 per cent represents year's average)				Proportion of part-time employees to total employees (Ratio of part-time employees at specified dates to total full time and part time employees at same dates)				
								Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec. 15	
Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent		
Other retail stores.....	5,808	79	21	78	22	93	7	98	98	98	100	104	14	15	15	17
Hardware stores.....	506	85	15	80	20	95	5	99	99	101	101	9	8	9	10	
Hardware and farm implement stores:																
Farm implements, machinery, and equipment dealers.....	89	93	7	98	2	98	2	101	105	99	95	19	21	17	16	
Farm implement dealers with hay, grain, and feed.....	29	90	10	95	5	91	9	109	98	96	97	20	9	10	9	
Hardware and farm implement stores.....	230	88	12	94	6	96	4	101	103	100	96	14	15	14	10	
Farmers' supplies:																
Feed stores (flour, feed, grain, fertilizer).....	250	93	7	94	6	96	4	98	98	102	102	10	10	13	12	
Fertilizer stores.....	16	92	8	83	17	100	3	126	111	89	74	59	53	42	50	
Harness shops.....	39	98	2	100	0	97	3	100	102	96	95	22	20	17	17	
Farmers' supply stores.....	9	83	17	100	0	100	0	104	97	81	118	26	17	21	37	
Seeds, bulbs, and nursery stock.....	25	70	30	67	33	95	5	120	91	93	96	16	8	11	5	
Coal and feed stores.....	224	91	9	94	6	96	4	95	98	102	105	16	18	20	21	
Grain elevators (sales at retail).....	76	95	5	95	5	84	16	94	102	101	103	13	20	19	19	
Feed stores with groceries.....	18	69	31	60	40	91	9	102	99	99	100	11	11	11	11	
Book stores.....	50	51	49	61	39	78	22	93	95	106	106	15	12	19	19	
Cigar stores and cigar stands:																
Cigar stores with fountains.....	31	91	9	75	25	97	3	100	100	100	100	4	4	4	5	
Cigar stands.....	352	91	9	91	9	97	3	99	97	102	102	16	16	18	18	
Cigar stores without fountains.....	258	88	12	94	6	98	2	99	100	100	101	15	15	15	16	
Coal and wood yards—ice dealers:																
Coal and wood yards.....	708	92	8	97	3	92	8	92	91	107	110	13	12	17	19	
Ice dealers.....	33	98	2	100	0	100	0	87	96	86	131	20	26	24	62	
Drug stores:																
Drug stores.....	452	75	25	63	37	92	8	99	101	100	100	16	17	16	17	
Drug stores with fountains.....	928	71	29	86	14	94	6	98	102	100	100	17	19	18	18	
Florists.....	168	75	25	64	36	78	22	104	97	96	103	17	14	13	20	
Gifts—novelties and toys—cameras:																
Art and gift shops.....	21	20	80	22	78	37	63	85	79	88	148	31	29	37	47	
Novelty and souvenir shops.....	22	42	58	8	92	68	32	101	97	97	105	30	30	27	33	
Camera dealers—photographic supplies.....	16	59	41	40	60	100	0	95	108	98	99	9	7	7	9	
Jewelry stores:																
Jewelry stores (installment credit).....	35	64	36	42	58	100	0	96	94	95	115	3	3	3	16	
Jewelry stores.....	308	59	41	39	61	88	12	93	92	94	121	9	9	10	18	
Luggage and leather goods stores.....	22	64	36	27	73	80	20	92	88	89	131	2	1	1	12	
Music stores (without radio).....	22	61	39	50	50	100	0	99	102	102	97	4	4	4	3	
News dealers.....	87	79	21	73	27	95	5	100	100	101	99	16	17	16	17	
Office, school and store supplies and equipment dealers:																
Office and school supplies.....	21	65	35	40	60	100	0	99	96	99	106	3	3	3	4	
Office and store mechanical appliance dealers (retail).....	33	86	14	100	0	100	0	97	100	101	102	3	3	3	3	
Office and store furniture and equipment dealers.....	17	80	20	100	0	100	0	99	99	99	103	1	1	1	1	
Typewriter dealers.....	29	76	24	100	0	85	15	101	100	98	101	1	1	1	1	
Opticians and optometrists.....	56	75	25	50	50	82	18	100	101	100	99	11	11	11	10	
Sporting goods stores, including athletic and playground equipment:																
Sporting goods specialty stores.....	25	79	21	78	22	100	0	98	99	99	104	23	23	23	22	
Sporting goods stores with toys and stationery.....	13	89	11	86	14	78	22	88	97	92	123	19	24	21	40	
Scientific and medical instruments and supplies, at retail.....	4	67	33	0	0	0	0	99	104	98	99	0	0	0	0	
Stationers and printers:																
Printers and lithographers.....	12	54	46	17	83	100	0	98	99	101	102	7	3	6	6	
Stationers and engravers.....	15	56	44	50	50	67	33	92	97	97	114	7	11	7	14	
Monuments and tombstones.....	97	93	7	97	3	92	8	102	103	103	92	18	17	17	14	
Miscellaneous classifications (combined).....	453	72	28	60	40	89	11	101	99	101	99	25	24	24	24	
Secondhand stores.....	209	87	13	86	14	97	3	100	100	99	101	19	19	19	20	

RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	STATE TOTALS (Including totals in Table 4B)		STORES WITH ANNUAL SALES OF \$100,000 TO \$199,999		STORES WITH ANNUAL SALES OF \$50,000 TO \$99,999		STORES WITH ANNUAL SALES OF \$30,000 TO \$49,999		STORES WITH ANNUAL SALES OF \$20,000 TO \$29,999		STORES WITH ANNUAL SALES OF \$10,000 TO \$9,999		STORES WITH ANNUAL SALES OF \$5,000 TO \$9,999		STORES WITH ANNUAL SALES OF LESS THAN \$5,000	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
All groups ¹	41,618	1,222,884	1,355	184,231	3,601	245,382	5,083	193,557	4,841	116,822	8,400	118,872	6,775	46,098	10,900	25,435
Per cent of total stores and sales	100.00	100.00	3.26	15.07	8.65	20.07	12.21	15.83	11.63	9.56	20.19	9.73	16.28	3.94	25.19	2.08
Food group	11,450	271,428	225	29,583	1,122	74,209	1,818	69,721	1,340	32,360	2,318	32,670	1,789	12,464	2,823	6,508
Candy and confectionery stores:																
Candy stores—nut stores	67	724			2	109	5	190	9	220	6	82	8	58	37	65
Confectionery stores (candy and fountain)	1,031	8,724	1	117	9	573	33	1,210	63	1,475	204	2,766	215	1,510	506	1,065
Dairy products stores:																
Dairy products stores (including ice cream)	82	2,576	2	308	7	464	9	330	6	138	19	272	14	109	23	66
Egg and poultry dealers	105	1,749	3	414	7	404	7	264	6	143	17	219	30	218	35	88
Milk dealers	110	9,562	14	1,937	15	1,067	14	563	11	260	23	341	13	87	13	34
Delicatessen stores	130	1,818			2	146	16	605	13	319	28	414	31	232	40	102
Fruit stores and vegetable markets	257	3,438	1	181	10	679	20	781	10	246	47	638	54	362	114	238
Grocery stores (without meats)	3,866	67,549	30	3,674	335	21,735	584	22,459	265	6,379	490	6,831	471	3,239	1,189	2,571
Combination stores (groceries and meats):																
Grocery stores with meats	4,865	131,946	116	15,414	569	37,313	910	35,050	745	18,060	1,129	16,068	726	5,166	659	1,707
Meat markets with groceries	384	15,107	21	2,771	67	4,728	82	3,071	64	1,558	83	1,215	35	260	23	78
Meat markets (including sea foods):																
Fish markets—sea foods	65	640			1	73	2	83	7	168	11	138	15	102	29	75
Meat markets	676	23,020	35	4,498	88	6,280	112	4,277	116	2,790	174	2,482	77	567	67	187
Bakeries—bakery goods stores (except manufacturing bakeries)	253	3,270			5	344	14	480	20	487	73	1,012	69	466	71	207
Other food stores:																
Coffee, tea, spices	33	1,002	2	221	4	261	9	326	2	50	6	86	7	50	3	8
General food stores	10	49												5	6	5
Bottled waters and beverages	15	248			1	63	1	32	3	67	5	68	2	18	3	10
General stores	2,389	47,280	22	2,922	145	9,211	318	11,806	374	8,885	691	9,841	437	3,104	402	1,038
General stores—groceries with apparel	162	3,020			10	665	23	870	26	604	42	587	34	238	27	58
General stores—groceries with dry goods	1,126	21,049	8	1,057	50	3,119	151	5,728	178	4,269	306	4,379	200	1,475	222	549
General stores—groceries with other merchandise	1,101	23,211	14	1,865	85	5,427	142	5,208	170	4,012	343	4,875	194	1,393	153	431
General merchandise group	1,999	147,370	151	21,317	158	11,279	185	6,308	151	3,650	269	3,717	180	1,277	192	481
Department stores:																
With food departments	24	11,509	9	1,378												
Without food departments	152	80,059	70	9,993	2	132	3	110								
Dry goods stores	537	15,528	14	2,010	33	2,306	69	2,627	63	1,496	133	1,876	107	746	105	261
General merchandise stores:																
With food departments	50	2,244	6	759	12	890	7	268	7	167	8	113	4	28	6	19
Without food departments	210	8,644	9	1,157	49	3,494	39	1,511	40	932	30	446	19	140	21	59
Army and Navy goods stores	12	369			3	210	2	68	1	25	4	62			2	2
Variety, 5-and-10, and 25-cent stores	412	20,004	43	6,022	59	4,247	45	1,724	40	980	84	1,220	49	355	57	136
Automotive group	7,996	274,300	348	49,110	554	40,794	682	23,910	868	20,843	1,578	22,437	1,368	9,691	2,397	5,561
Motor-vehicle dealers:																
Automobile salesrooms (new and trade-in)	1,307	175,178	284	41,354	327	25,493	176	6,813	122	3,011	110	1,026	70	507	35	112
Used-car establishments	68	3,202	7	804	14	950	11	376	5	125	9	131	6	41	14	28
Automobile dealers with farm implements and machinery	26	1,969	3	466	9	658	4	162	3	75	1	11	2	17	2	7
Accessories, tires, and batteries:																
Accessory stores with tires and batteries	288	8,728	13	1,712	28	1,914	43	1,585	34	851	68	974	40	274	58	152
Battery and ignition shops—brake repair shops	221	2,509	1	115	4	243	15	548	20	504	35	469	57	402	89	228
Tire shops (including tire repairs)	326	8,838	8	909	27	1,788	46	1,767	41	991	76	1,062	54	389	67	169
Filling stations:																
Filling stations—gasoline and oil	1,949	33,170	9	1,188	51	3,505	190	7,099	387	9,226	550	8,230	344	2,560	407	873
Filling stations with tires and accessories	465	9,081	8	946	29	1,877	42	1,607	59	1,429	129	1,837	96	693	100	241
Filling stations with other merchandise	1,022	8,964	2	253	10	679	27	1,031	57	1,365	188	2,569	247	1,703	490	1,117
Motor cycles, bicycles, and supplies:																
Motor-cycle dealers	10	128					1	38	1	23	3	43	2	13	3	11
Bicycles, motor cycles, and supplies stores	9	118							2	49	3	47	2	14	2	7
Bicycle shops	26	220					1	33	3	73	3	44	5	35	13	34
Garages and repair shops:																
Body, fender, and paint shops	119	1,600	1	100	6	350	8	287	10	248	21	293	25	168	48	125
Garages (repairs and storage, gasoline, oil, accessories)	2,055	19,989	9	1,147	47	3,067	66	2,495	117	2,762	371	5,073	399	2,804	1,045	2,397
Parking stations, parking garages, and lots	0	135					2	79	1	27			3	22	3	7
Radiator shops (including repairs)	33	201							3	70	2	28	7	49	21	53
Aircraft and accessories	4	280	1	111	2	144			1	24						
Apparel group	2,647	92,119	128	16,629	316	21,578	440	17,027	315	7,796	500	7,195	363	2,612	541	1,280
Men's and boys' clothing and furnishings stores:																
Men's and boys' clothing stores	58	2,750			8	495	15	572	7	180	15	231	2	16	8	17
Men's and boys' hat stores	20	732	2	269	1	77	3	117	6	142	7	124			1	3
Men's furnishings stores	185	3,805	2	240	12	807	25	960	30	723	51	736	36	204	29	74
Men's clothing and furnishings stores	432	21,079	28	3,677	75	5,259	116	4,534	80	1,990	76	1,093	30	221	13	36
Family clothing stores—men's, women's, children's	244	13,707	25	3,289	68	4,088	61	2,400	31	793	31	415	21	156	13	36
Women's ready-to-wear specialty stores—apparel and accessories	327	20,128	42	5,715	51	3,589	46	1,805	32	795	57	816	33	244	47	119

¹ Group totals may include figures for classifications which are omitted from the detail to avoid the disclosure of individual operations.

CENSUS OF DISTRIBUTION

TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS—Continued

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES—Continued

(Sales expressed in thousands of dollars)

KIND OF BUSINESS	STATE TOTALS (including totals in Table 4B)		STORES WITH ANNUAL SALES OF \$100,000 TO \$199,999		STORES WITH ANNUAL SALES OF \$50,000 TO \$99,999		STORES WITH ANNUAL SALES OF \$30,000 TO \$49,999		STORES WITH ANNUAL SALES OF \$20,000 TO \$29,999		STORES WITH ANNUAL SALES OF \$10,000 TO \$19,999		STORES WITH ANNUAL SALES OF \$5,000 TO \$9,999		STORES WITH ANNUAL SALES OF LESS THAN \$5,000	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
Apparel group—Continued.																
Women's accessories stores:																
Corset and lingerie shops.....	16	171			2	83			3	47	4	29	7	13		
Furriers—fur shops.....	31	1,369	1	115	5	330	6	206	4	98	5	60	6	40	2	5
Hosiery shops.....	22	417			2	167	2	69	1	25	5	79	9	69	3	7
Millinery stores.....	400	3,948	2	220	10	655	18	676	15	374	49	681	91	647	214	449
Umbrella shops, including parasols, canes.....	5	66					1	34			2	24	1	7	1	1
Other apparel stores:																
Children's specialty shops.....	6	227			1	90	1	42	2	56	2	39				
Custom tailors.....	213	2,638	3	396	5	321	15	569	11	260	38	519	46	327	95	245
Dressmakers.....	6	56									3	48	1	6	2	2
Infants' wear shops.....	4	30										3	26	1	4	
Shoe stores:																
Shoe stores—men's.....	19	748			5	373	5	105	6	154	1	13	2	14		
Shoe stores—women's.....	34	1,537	4	608	7	470	9	352	4	107	5	74	2	16	3	8
Family shoe stores—men's, women's, children's.....	624	18,065	17	2,200	75	4,868	114	4,367	80	2,099	150	2,196	76	530	102	261
Furniture and household group.....	1,711	68,381	88	11,743	233	15,850	246	9,189	224	5,440	311	4,414	234	1,671	325	621
Furniture stores:																
Furniture stores.....	588	36,854	57	7,908	109	7,497	100	3,772	72	1,742	86	1,230	65	468	62	167
Furniture and undertaker.....	134	3,534	2	224	16	1,083	25	952	20	482	48	670	11	86	12	32
Furniture and hardware stores.....	78	2,232			15	1,005	17	636	11	264	15	219	12	86	8	22
Floor coverings, draperies, curtains, and upholstery stores:																
Draperies, curtains, and upholstery stores.....	17	303			3	224			2	55	2	29	7	46	3	9
Floor coverings stores.....	22	928	3	324	2	159	7	262	6	153	2	24				5
Household appliances stores:																
Household appliances stores (electric).....	179	4,770	6	807	17	1,162	18	703	28	700	32	465	27	190	50	134
Household appliances stores.....	68	2,618	3	400	14	873	8	303	8	184	11	157	11	81	11	34
Refrigerator dealers—electric only.....	17	1,010	1	148	3	263			2	42	1	14	5	39	4	16
Other home furnishings and appliances stores:																
Antique and used furniture dealers.....	17	94					1	39	1	21			2	14	13	20
Brushes and brooms.....	5	218			3	192			1	24				1	2	
China, glassware, crockery, tinware, enamelware.....	15	590			2	118	2	75	1	20	4	50	2	10	3	8
Picture and framing stores.....	9	180			1	96	1	40	1	28				6	15	
Stove and range dealers.....	20	222			1	55			2	47			5	33	7	17
Antique shops.....	8	17									1	13			7	4
Awnings, flags, banners, window shades, and tents.....	15	140							2	55	2	34	6	40	5	12
Interior decorators.....	4	166			2	100			1	26	1	10			1	3
Lamp and shade shops.....	3	49					1	33			1	13				
Radio and music stores:																
Radio and electrical shops.....	384	9,227	9	1,149	31	2,003	42	1,536	49	1,188	74	1,044	63	449	111	260
Radio and musical instruments stores.....	127	5,050	5	693	13	901	24	848	17	409	26	368	18	129	19	52
Restaurants, cafeterias, and eating places.....	8,866	42,882	16	2,044	99	6,485	210	7,954	251	6,080	696	9,562	862	6,116	1,728	3,908
Restaurants, cafeterias, and lunch rooms:																
Cafeterias.....	80	3,237	3	423	19	1,358	9	311	13	323	14	183	12	85	8	25
Lunch rooms.....	1,455	11,551	2	271	17	1,020	54	2,039	62	1,219	219	2,951	321	2,251	790	1,794
Restaurants with table service.....	1,325	20,591	7	878	49	3,117	122	4,630	147	3,587	346	4,834	333	2,457	320	882
Lunch counters, refreshment stands, etc.:																
Box lunches.....	4	167	1	132					1	26			2	11		268
Refreshment stands.....	203	1,029			1	87	2	87	3	62	18	258	40	267	139	267
Fountain—lunches.....	68	1,326	3	340	6	431	1	41	3	74	19	206	19	125	17	50
Lunch counters.....	511	4,345			7	466	22	846	32	789	72	968	104	722	274	553
Soft-drink stands.....	219	636									8	102	31	108	180	339
Lumber and building group.....	1,844	80,472	142	19,723	287	19,904	262	10,140	247	6,025	322	4,721	217	1,565	312	766
Lumber and building material dealers:																
Lumber and building material dealers.....	624	50,188	108	14,676	178	12,559	122	4,765	73	1,777	68	893	19	133	19	55
Lumber and hardware.....	174	10,362	23	3,527	40	3,132	37	1,436	34	831	23	378	5	40	2	4
Roofing.....	124	1,583			2	112	0	364	16	383	30	448	24	173	43	113
Dealers in any other single building material.....	40	314			1	62	2	68	2	50	2	35	8	54	25	45
Electrical shops (without radio):																
Electrical shops (without radio).....	122	2,232	2	206	8	565	13	478	16	388	26	348	22	107	35	75
Heating and plumbing shops:																
Heating appliances and oil burners.....	124	2,913	2	287	7	434	14	531	21	494	42	588	24	175	13	37
Plumbing shops—heating and venti- lating.....	381	7,924	5	775	24	1,573	40	1,591	54	1,340	87	1,258	75	538	94	267
Paint and glass stores:																
Glass and mirror shops.....	6	114			1	64			1	26			3	22	1	2
Paint and glass stores.....	249	4,842	2	252	20	1,403	25	917	30	736	54	778	37	263	80	182
Other retail stores.....	7,869	194,692	240	31,091	680	45,639	682	37,067	1,068	25,391	1,677	23,670	1,268	8,942	1,903	4,687
Hardware stores:																
Hardware and farm implement stores:																
Farm implements, machinery, and equipment dealers.....	116	3,364	4	523	18	1,209	13	476	15	371	23	340	15	107	27	57
Farm implement dealers with hay, grain, and feed.....	31	1,842	6	863	8	562	6	249	5	114	2	34	2	15	2	5
Hardware and farm implement stores.....	290	9,128	7	782	49	3,195	71	2,659	56	1,312	66	969	20	148	21	63
Farmers' supplies:																
Feed stores (flour, feed, grain, fertilizer).....	365	11,437	18	2,407	52	3,674	40	1,483	48	1,127	70	947	58	420	75	180
Fertilizer stores.....	63	225					1	38	1	28	3	31	5	34	53	94
Harness shops.....	105	637					4	142	3	63	9	124	23	157	66	150

RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS—Continued

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES—Continued

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	STATE TOTALS (including totals in Table 4B)		STORES WITH ANNUAL SALES OF \$100,000 TO \$199,999		STORES WITH ANNUAL SALES OF \$50,000 TO \$99,999		STORES WITH ANNUAL SALES OF \$30,000 TO \$49,999		STORES WITH ANNUAL SALES OF \$20,000 TO \$29,999		STORES WITH ANNUAL SALES OF \$10,000 TO \$19,999		STORES WITH ANNUAL SALES OF \$5,000 TO \$9,999		STORES WITH ANNUAL SALES OF LESS THAN \$5,000	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
Other retail stores—Continued.																
Farmers' supplies—Continued.																
Farmers' supply stores.....	12	464	1	100	2	178	3	104	1	27	3	45	1	8	1	2
Seeds, bulbs, and nursery stock.....	36	1,023	2	225	2	121	3	114	5	122	8	110	8	57	7	13
Coal and feed stores.....	241	11,446	23	2,070	50	3,272	63	2,408	33	760	35	515	15	6	17	41
Grain elevators (sales at retail).....	78	6,147	19	2,472	34	2,379	11	436	5	120	4	62	1	95	1	4
Feed stores with groceries.....	47	812	1	130	4	254	4	138	3	77	7	85	13	15	32	4
Book stores.....	55	1,978	2	301	7	461	9	331	10	268	12	170	6	8	21	21
Cigar stores and cigar stands:																
Cigar stores with fountains.....	38	1,018	1	135	6	403	3	100	6	154	12	183	4	28	6	14
Cigar stands.....	604	4,930	1	121	8	403	17	645	30	739	94	1,285	149	1,033	305	645
Cigar stores without fountains.....	450	4,769	5	616	5	360	18	709	30	734	83	1,104	104	748	211	497
Coal and wood yards—ice dealers:																
Coal and wood yards.....	785	26,084	52	6,004	109	7,149	129	4,981	117	2,839	139	2,008	95	680	138	320
Ice dealers.....	69	326			1	60	1	31	20	5	5	67	6	38	55	110
Drug stores:																
Drug stores.....	588	12,122	9	930	27	1,643	84	3,138	112	2,708	186	2,578	98	605	71	206
Drug stores with fountains.....	1,033	34,506	31	4,366	107	7,126	218	8,187	240	5,701	303	4,375	75	546	44	130
Florists.....	222	8,284	1	108	7	482	20	786	28	639	56	798	39	282	71	138
Gifts—novelties and toys—cameras:																
Toy shops.....	4	59					1	37			1	16		5		
Art and gift shops.....	32	264					1	42	1	20	7	102	10	69	1	2
Novelty and souvenir shops.....	32	237					1	35	3	79	4	52	4	26	13	31
Camera dealers—photographic supplies.....	18	836			1	77	3	111			4	82	3	22	20	44
Jewelry stores:																
Jewelry stores (installment credit).....	35	2,714	6	721	20	1,472	7	283	1	22						
Jewelry stores.....	487	8,600	1	102	26	1,720	38	1,421	59	1,405	93	1,327	111	784	155	394
Luggage and leather goods stores.....	28	941	1	133	5	300	1	49	4	90	7	104	3	26	6	16
Music stores (without radio).....	36	412			1	80	2	76	2	42	7	103	9	69	15	31
News dealers.....	115	1,508			7	461	3	130	10	240	26	381	29	203	40	92
Office, school, and store supplies and equipment dealers:																
Office and school supplies.....	25	1,321	3	468	4	310	3	111	4	85	4	68	5	37	1	1
Office and store mechanical appliance dealers (retail).....	34	2,120	5	632	7	463	5	195	6	149	2	28	4	30	3	5
Office and store furniture and equipment dealers.....	20	1,005	3	435	8	655	2	75	1	20	3	39	2	18		
Store fixture dealers.....	3	198			2	178			1	20						
Typewriter dealers.....	32	924	2	271	3	106	3	112	7	170	11	157	1	9	5	9
Opticians and optometrists.....	78	1,103			4	237	5	195	8	190	16	245	23	164	22	74
Sporting goods stores, including athletic and playground equipment:																
Sporting goods specialty stores.....	32	1,634	3	300	6	434	2	84	5	132	6	94	7	48	2	7
Sporting goods stores with toys and stationery.....	19	385	1	103	1	50	1	41	5	113	2	35	4	27	5	16
Scientific and medical instruments and supplies, at retail.....	6	157	1	117							1	10	4	30		
Stationers and printers:																
Printers and lithographers.....	16	832	1	115			1	33	1	25	1	19	4	31	7	14
Stationers and engravers.....	16	990	4	597	3	217	3	112			2	28			4	7
Monuments and tombstones.....	119	1,681			3	179	9	342	14	317	41	559	31	218	21	66
Miscellaneous classifications (combined).....	711	12,000	10	1,254	20	1,337	58	2,142	70	1,629	130	1,785	137	940	281	673
Secondhand stores.....	468	3,480	1	119	8	522	12	435	15	352	48	651	96	656	277	627

TABLE 4B.—THE STATE—SALES BY SIZE OF BUSINESS

STORES WITH SALES OF MORE THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTALS (included in Table 4A)		STORES WITH ANNUAL SALES EXCEEDING \$1,000,000		STORES WITH ANNUAL SALES OF \$500,000 TO \$999,999		STORES WITH ANNUAL SALES OF \$300,000 TO \$499,999		STORES WITH ANNUAL SALES OF \$200,000 TO \$299,999	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
All groups.....	683	\$289,881	28	\$63,810	110	\$74,257	190	\$71,140	336	\$80,774
Per cent of total stores and sales.....	1.59	23.72	.07	5.22	.26	6.07	.46	5.82	.80	6.61
Food group.....	35	13,968	1	2,361	5	3,209	10	3,928	19	4,468
Dairy products stores:										
Dairy products stores (including ice cream).....	2	(x)								
Milk dealers.....	7	5,271	1	2,361	2	1,185	4	1,725		
Fruit stores and vegetable markets.....	1	(x)								
Grocery stores (without meats).....	2	(x)								
Combination stores (groceries and meats):										
Grocery stores with meats.....	11	3,167			1	756	1	326	0	2,036
Meat market with groceries.....	4	1,426			1	645	1	300	2	481
Meat markets.....	7	1,960					2	818	5	1,142
Bakeries—bakery goods stores (except manufacturing bakeries).....	1	(x)								
General stores.....	2	(x)								
General stores—groceries with dry goods.....	2	(x)								

RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 5A.—THE STATE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	41,618	41,058	100,677	20,531	\$125,986,271	\$4,558,054	\$117,568,585	\$173,944,780	\$1,222,394,471	100.00
Single-store independents.....	32,493	30,737	68,143	13,329	85,533,311	3,125,794	77,830,005	125,390,810	832,037,515	68.07
2-store independents.....	1,159	790	5,378	780	7,317,212	193,303	6,875,177	9,326,220	93,779,901	5.22
3-store independents.....	351	157	1,815	332	2,449,105	79,852	2,261,996	2,925,950	21,251,566	1.74
Local branch systems.....	9		58	27	106,527	4,550	80,351	145,010	710,338	.06
Local chains.....	1,449	82	5,583	645	7,030,762	137,993	6,472,606	7,952,030	64,090,251	5.24
Sectional chains.....	1,173		3,405	629	4,734,892	124,856	5,012,527	4,184,000	40,460,391	3.31
National chains.....	1,804		10,658	3,709	12,655,303	669,601	14,245,678	13,223,360	123,145,461	10.07
Other types of operation:										
Direct selling (house-to-house).....	55	25	1,116	7	869,821	777	281,275	124,690	2,868,770	.23
Roadside markets or stands.....	16	18	7	11	8,343	2,587	4,114	4,010	52,178	-----
Curbside markets or stands.....	8	7	-----	4	516	-----	700	390	7,567	-----
Itinerant vendors.....	4	4	-----	-----	-----	-----	1,057	610	5,600	-----
Industrial stores (including commissaries).....	3	-----	27	15	27,778	1,478	12,564	21,520	160,382	.01
Leased departments— independent operators.....	17	11	38	5	41,730	646	59,834	63,080	329,155	.03
Leased-department chains.....	140	2	488	69	603,980	14,580	804,573	296,810	3,559,466	.29
Utility-operated retail stores.....	104	-----	472	16	509,634	5,881	281,758	642,170	3,361,209	.28
Manufacturer-controlled chains.....	104	-----	758	22	1,246,646	3,915	523,412	780,860	4,614,522	.38
Cooperative stores.....	32	-----	73	17	79,295	3,020	39,906	123,410	1,685,118	.14
Cooperative buying associations.....	35	-----	33	19	41,856	4,134	23,034	40,130	980,275	.08
Retailers—country buyers.....	2,500	3,035	2,094	805	1,958,003	161,345	2,186,491	7,901,230	52,016,415	4.26
Retailers—wholesalers.....	160	189	497	90	618,257	22,613	640,694	775,520	7,039,060	.58
All other types.....	2	1	20	-----	42,201	8	18,533	13,380	179,311	.01

! These classifications are used only in rural areas and cities having less than 10,000 population. These stores are usually independently operated.

TABLE 5B.—THE STATE—COUNTY DISTRIBUTION, BY TYPES OF OPERATION

[See Tables 13 and 14 for detailed County figures]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

COUNTY	TOTAL		INDEPENDENT STORES ¹			SECTIONAL AND NATIONAL CHAINS			OTHER TYPES OF OPERATION		
	Number of stores	Net sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales
Total	41,618	\$1,222,394	34,003	\$917,088	75	2,977	\$163,608	13	4,638	\$141,710	12
Adams.....	248	6,800	215	5,821	85	9	363	5	24	670	10
Allen.....	1,657	73,202	1,282	53,380	73	221	14,751	20	154	5,161	7
Bartholomew.....	370	9,019	304	6,776	75	14	836	9	82	1,407	16
Benton.....	160	3,336	139	2,781	83	6	214	7	15	341	10
Blackford.....	195	4,355	174	3,193	73	15	689	16	6	473	11
Boone.....	305	7,327	286	5,421	74	17	643	9	52	1,263	17
Brown.....	49	477	22	219	46	3	48	10	24	210	44
Carrill.....	193	3,063	142	2,523	69	7	172	5	44	968	26
Cass.....	506	12,991	432	10,315	79	47	1,971	15	27	705	6
Clark.....	337	6,990	266	5,318	76	14	582	8	57	1,080	16
Clay.....	367	6,499	289	4,462	69	18	562	8	60	1,475	23
Clinton.....	343	9,512	280	7,731	81	19	791	8	44	990	11
Crawford.....	115	1,430	65	864	60	-----	-----	-----	50	566	40
Daviess.....	297	6,209	222	4,268	69	12	683	11	63	1,258	20
Dearborn.....	320	5,818	267	4,102	70	9	574	10	44	1,142	20
Decatur.....	242	5,899	188	3,974	70	10	319	5	44	1,406	25
De Kalb.....	210	6,300	164	4,638	74	18	888	14	28	774	12
Delaware.....	788	29,650	660	22,227	75	70	4,432	15	58	2,991	10
Dubois.....	277	5,087	239	3,608	72	6	213	4	32	1,206	24
Elkhart.....	772	28,980	636	22,329	77	72	3,792	13	64	2,859	10
Fayette.....	209	7,831	233	6,468	83	19	1,142	14	17	221	3
Floyd.....	456	11,140	408	9,119	82	30	1,090	15	18	331	3
Fountain.....	246	5,278	179	3,930	75	12	427	8	55	921	17
Franklin.....	193	3,139	135	1,887	60	4	155	5	54	1,097	35
Fulton.....	248	4,887	202	3,496	72	6	211	4	40	1,180	24
Gibson.....	404	7,272	361	6,119	84	9	555	8	34	598	8
Grant.....	655	18,208	539	12,529	69	47	2,864	10	69	2,815	15
Greene.....	449	8,064	406	7,571	87	17	397	5	26	696	8
Hamilton.....	299	7,531	239	5,789	77	19	577	8	41	1,165	15
Hancock.....	257	5,324	197	3,591	64	9	260	5	51	1,673	31
Harrison.....	177	2,900	115	1,643	56	2	(x)	(x)	60	(x)	(x)
Hendricks.....	251	5,016	215	4,063	81	12	297	6	24	656	13
Henry.....	496	12,456	394	9,651	78	41	1,794	14	31	1,011	8
Howard.....	402	17,315	397	12,922	75	55	2,827	16	40	1,566	9
Huntington.....	460	11,821	379	9,074	77	29	1,457	12	52	1,290	11

This classification does not include local branch systems.

CENSUS OF DISTRIBUTION

TABLE 5B.—THE STATE—COUNTY DISTRIBUTION, BY TYPES OF OPERATION—Continued

[See Tables 13 and 14 for detailed County figures]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

COUNTY	TOTAL		INDEPENDENT STORES			SECTIONAL AND NATIONAL CHAINS			OTHER TYPES OF OPERATION		
	Number of stores	Net sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales
Jackson.....	307	5,765	244	4,094	71	11	440	8	52	1,231	21
Jasper.....	210	4,302	168	3,418	80	8	362	8	34	522	12
Jay.....	301	5,978	234	4,452	75	11	319	5	56	1,207	20
Jefferson.....	269	4,891	206	3,707	76	9	409	8	54	775	16
Jennings.....	134	2,078	101	1,363	66	3	104	5	30	611	29
Johnson.....	315	7,157	250	5,288	74	9	403	6	50	1,460	20
Knox.....	705	13,458	666	10,144	75	46	1,717	13	53	1,597	12
Kosciusko.....	311	8,635	258	6,759	78	12	337	4	41	1,539	18
Lagrange.....	125	3,250	94	2,266	70	5	225	7	26	759	23
Lake.....	3,323	109,515	2,989	85,965	78	241	18,245	17	93	5,305	5
La Porte.....	759	26,173	620	20,053	78	85	4,819	18	54	1,301	4
Lawrence.....	357	10,432	301	8,427	81	18	1,022	10	38	983	9
Madison.....	946	31,726	811	24,721	78	84	4,497	14	51	2,508	8
Marion.....	5,364	228,593	4,171	166,047	73	565	32,634	14	628	29,912	13
Marshall.....	304	8,233	245	1,202	07	30	1,202	15	27	1,472	18
Martin.....	123	1,589	76	858	54	2	(x)	(x)	45	(x)	(x)
Miami.....	365	10,215	302	8,112	79	26	1,087	11	37	1,016	10
Monroe.....	386	13,511	350	12,227	90	19	886	7	17	398	3
Montgomery.....	378	9,424	309	7,114	76	18	1,247	13	51	1,063	11
Morgan.....	291	6,199	219	4,196	68	10	538	9	62	1,405	23
Newton.....	128	2,915	103	2,118	73	7	290	10	18	507	17
Noble.....	299	7,583	255	5,987	79	22	832	11	22	764	10
Ohio.....	61	961	46	708	73				15	255	27
Orange.....	225	4,263	161	3,005	70	7	279	7	57	979	23
Owen.....	116	1,662	79	1,062	60	3	111	7	34	549	33
Parke.....	232	3,090	197	2,370	77	4	103	3	31	617	20
Perry.....	189	2,962	143	2,211	75	6	111	4	40	640	21
Pike.....	204	2,725	148	1,932	71	3	89	3	53	704	26
Porter.....	161	6,046	132	4,703	78	15	849	14	14	494	8
Posey.....	238	3,681	202	2,796	76	10	302	8	20	583	16
Pulaski.....	139	2,877	98	1,876	65	3	96	3	38	905	32
Putnam.....	282	5,424	233	4,300	80	9	409	9	40	595	11
Randolph.....	309	7,964	272	5,624	71	18	568	7	79	1,772	22
Ripley.....	301	4,916	230	3,170	65	7	303	6	64	1,443	29
Rush.....	295	5,754	268	4,870	85	11	337	6	16	547	9
St. Joseph.....	1,982	81,137	1,653	61,555	76	226	13,177	16	103	6,405	8
Scott.....	87	1,676	73	1,208	72	1	(x)	(x)	13	(x)	(x)
Shelby.....	345	9,045	288	7,227	80	22	1,067	12	35	751	8
Spencer.....	189	2,244	121	1,206	54	3	137	6	65	901	46
Starke.....	155	3,248	139	2,647	81	5	161	5	11	440	14
Steuben.....	198	5,151	178	4,230	83	9	472	9	11	449	8
Sullivan.....	307	5,037	261	3,668	73	18	483	10	28	888	17
Switzerland.....	115	1,367	82	924	68	2	(x)	(x)	31	(x)	(x)
Tippecanoe.....	595	22,972	489	17,681	77	46	3,022	13	60	2,260	10
Tipton.....	172	3,803	130	2,579	68	8	337	9	34	887	23
Union.....	119	1,759	100	1,370	78	2	(x)	(x)	17	(x)	(x)
Vanderburg.....	1,653	48,217	1,370	36,042	75	164	9,000	19	119	3,175	6
Vermillion.....	325	6,357	277	4,675	74	11	699	11	37	983	15
Vigo.....	1,542	40,201	1,307	28,829	72	106	5,630	16	129	4,742	12
Wabash.....	325	8,562	259	6,238	73	20	812	9	46	1,512	18
Warren.....	124	1,490	96	1,087	73	4	139	9	24	273	18
Warrick.....	201	2,897	148	2,074	72	2	(x)	(x)	51	(x)	(x)
Washington.....	198	3,960	137	2,348	59	3	212	0	58	1,400	35
Wayne.....	736	24,040	634	19,355	81	57	3,248	13	45	1,437	6
Wells.....	113	3,708	85	2,828	75	13	388	10	15	582	15
White.....	248	4,525	197	3,186	71	8	281	6	43	1,058	23
Whitley.....	246	4,606	177	2,951	64	12	416	9	57	1,239	27

RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 6.—THE STATE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	2 and 3 store independent and local branch systems	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	176	78	9	3	1	81	4
Annual net sales.....	\$91,569,249	\$65,018,206	\$2,079,917	\$1,388,967	(x)	(x)	\$599,005
Per cent of total sales.....	100.00	71.01	2.27	1.51	(x)	(x)	.05
Variety, 5-and-10, and-to-a-dollar stores:							
Number of stores.....	412	181	12	51	41	125	2
Annual net sales.....	\$29,003,573	\$2,328,244	\$315,474	\$1,508,640	\$4,203,781	\$20,632,983	\$16,450
Per cent of total sales.....	100.00	8.03	1.09	5.19	14.49	71.14	.06
Men's and boys' clothing and furnishings stores:							
Number of stores.....	695	571	69	7	31	15	2
Annual net sales.....	\$23,966,041	\$21,203,468	\$4,232,239	\$236,736	\$1,571,110	\$1,626,816	\$45,682
Per cent of total sales.....	100.00	73.20	14.61	.99	5.42	5.62	.16
Family clothing stores—men's, women's, and children's:							
Number of stores.....	244	121	26	25	23	48	1
Annual net sales.....	\$13,707,145	\$5,417,907	\$1,467,978	\$2,064,247	\$1,287,061	\$3,447,352	\$22,000
Per cent of total sales.....	100.00	39.53	10.71	15.06	9.39	25.15	.16
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	327	223	31	9	21	25	18
Annual net sales.....	\$20,128,127	\$12,143,999	\$1,755,143	\$789,138	\$1,620,932	\$3,219,119	\$599,796
Per cent of total sales.....	100.00	60.34	8.72	3.92	8.05	15.99	2.98
Shoe stores:							
Number of stores.....	677	407	10	28	107	90	26
Annual net sales.....	\$20,350,135	\$9,534,534	\$607,967	\$640,313	\$3,823,214	\$4,631,630	\$1,053,447
Per cent of total sales.....	100.00	47.10	2.99	3.19	18.79	22.76	5.17
Furniture stores:							
Number of stores.....	800	677	79	24	11	3	6
Annual net sales.....	\$42,620,729	\$30,443,370	\$5,041,260	\$3,964,039	\$1,259,671	\$203,522	\$508,958
Per cent of total sales.....	100.00	71.43	13.94	9.30	2.95	.48	1.90
Radio and music stores:							
Number of stores.....	511	478	20	4	5	3	1
Annual net sales.....	\$14,276,408	\$11,058,428	\$1,311,453	\$1,001,900	\$129,644	\$404,553	\$370,432
Per cent of total sales.....	100.00	77.46	9.19	7.02	.91	2.83	2.59
Grocery stores (without meats):							
Number of stores.....	3,366	1,955	48	246	43	547	527
Annual net sales.....	\$67,548,992	\$20,266,231	\$1,422,626	\$8,348,711	\$2,217,326	\$28,161,607	\$7,132,491
Per cent of total sales.....	100.00	30.00	2.11	12.36	3.28	41.69	10.56
Combination stores (groceries and meats):							
Number of stores.....	5,249	4,220	171	184	3	323	348
Annual net sales.....	\$147,053,050	\$98,127,899	\$8,638,653	\$8,764,290	\$701,637	\$22,409,023	\$8,411,678
Per cent of total sales.....	100.00	66.73	5.87	5.96	.48	15.24	5.72
Restaurants, cafeterias, and luncheon rooms:							
Number of stores.....	2,860	2,761	64	20	6	5	4
Annual net sales.....	\$35,378,918	\$31,226,721	\$2,239,809	\$1,067,113	\$155,694	\$699,000	\$80,581
Per cent of total sales.....	100.00	88.26	6.33	3.02	.44	1.72	.23
Cigar stores and cigar stands:							
Number of stores.....	1,098	1,062	24	9	2	10	1
Annual net sales.....	\$10,716,315	\$9,003,369	\$723,508	\$222,773	(x)	(x)	\$150,000
Per cent of total sales.....	100.00	84.02	6.75	2.08	(x)	(x)	1.40
Filling stations:							
Number of stations.....	3,436	1,021	137	308	692	330	48
Annual net sales.....	\$51,214,796	\$21,065,444	\$3,802,255	\$6,490,965	\$13,881,825	\$4,770,957	\$1,203,350
Per cent of total sales.....	100.00	41.13	7.42	12.67	27.11	9.32	2.35
Coal and wood yards—ice dealers:							
Number of yards.....	854	703	28	88	1		19
Annual net sales.....	\$26,410,134	\$23,509,045	\$1,589,578	\$955,706	(x)		(x)
Per cent of total sales.....	100.00	89.01	6.02	3.62	(x)		(x)
Drug stores:							
Number of stores.....	1,021	1,377	117	90	14	22	1
Annual net sales.....	\$46,027,488	\$30,899,545	\$3,717,834	\$9,220,612	\$860,082	\$1,914,015	\$15,400
Per cent of total sales.....	100.00	66.27	7.97	19.78	1.85	4.10	.02
Hardware stores:							
Number of stores.....	722	697	16	1		1	7
Annual net sales.....	\$18,568,429	\$17,729,919	\$453,621	(x)		(x)	(x)
Per cent of total sales.....	100.00	95.48	2.61	(x)		(x)	(x)
Jewelry stores:							
Number of stores.....	522	474	30	4	12	2	
Annual net sales.....	\$11,314,680	\$8,506,978	\$1,617,648	\$369,435	(x)	(x)	
Per cent of total sales.....	100.00	75.98	14.30	3.27	(x)	(x)	

RETAIL DISTRIBUTION IN INDIANA: 1929

	560	357	3,924	2,456	86	4,105	16	1,134	22	888	30	782	24	620	34	1,026	36	1,118	64	2,207	54	2,541	104	20,798
Furniture and household group:																								
Furniture stores.....	137	3,924	799	164	22	65	5	18	18	30	1	18	4	82	0	66	9	157	42	583	6	145	32	1,965
Household appliances stores (electric).....	57	2,456	451	1	1	4	1	21	1	4	1	21	2	64	1	1	5	256	16	700	6	482	14	478
Radio and music stores.....	357	8,705	818	27	24	1,102	25	209	22	1,102	25	209	22	446	26	408	26	556	30	700	44	1,026	73	2,741
Radio and electrical shops.....	121	4,906	376	3	9	184	9	133	6	107	7	133	6	57	7	107	7	248	13	338	14	620	36	2,822
Radio and musical instruments stores.....																								
Lumber and building group:																								
Lumber and building material dealers.....	563	45,330	4,981	20	36	1,490	28	1,453	18	1,453	28	1,453	18	935	21	1,037	25	1,382	41	2,970	70	4,145	242	23,324
Electrical shops (without radio).....	104	2,011	398	6	3	26	5	63	4	26	5	63	4	47	7	102	4	51	5	90	11	242	28	969
Heating and plumbing shops.....	109	2,545	291	4	2	12	2	413	2	12	5	413	2	46	40	272	10	134	4	50	1	23	28	349
Heating appliances and oil burners.....	241	7,044	1,622	19	20	244	24	388	18	244	24	388	18	366	16	200	6	292	15	259	22	523	105	2,542
Paint and glass stores.....	210	4,286	958	20	11	106	14	181	6	106	14	181	6	116	22	376	7	247	13	511	14	465	20	1,033
Other retail stores:																								
Hardware stores.....	654	17,084	2,889	84	80	2,004	61	1,117	74	2,004	61	1,117	74	2,018	76	2,441	47	2,187	33	1,692	13	822	11	871
Feed stores (flour, feed, grain, fertilizer).....	323	9,980	3,738	66	34	1,100	22	198	26	1,100	22	198	26	748	30	999	5	388	4	299	1	6	2	462
Book stores.....	47	1,605	323	7	7	133	6	94	2	133	6	94	2	410	2	83	2	3	1	181	1	3	2	154
Cigar stores without fountains.....	375	3,924	3,283	21	246	7	30	23	7	30	47	23	7	13	2	30	2	3	1	6	1	3	4	279
Coal and wood yards.....	708	23,345	3,260	70	45	1,347	47	1,764	46	1,347	47	1,764	46	1,618	81	2,650	49	2,035	64	2,857	68	2,887	60	2,940
Drug stores.....	490	10,014	5,123	120	47	986	22	466	13	986	22	466	13	411	7	118	3	207	2	7	2	277	4	51
Drug stores with fountains.....	820	25,921	497	19	62	2,021	26	917	9	2,021	26	917	9	285	7	160	12	79	14	289	20	508	14	305
Florists.....	195	2,972	15,954	234	9	77	9	161	11	77	9	161	11	182	22	317	1	301	2	7	7	277	4	51
Camera dealers—photographic supplies.....	16	804	109	2	3	106																		
Jewelry stores.....	35	2,714	2,377	56	38	404	32	743	13	404	32	743	13	341	20	456	11	128	2	264	10	595	17	1,368
Jewelry stores (installment credit).....	397	7,305	1,038	2	4		1	19	3		1	19	3	28	1	9	1	662	10	961	9	326	8	196
Music stores (without radio).....	27																							
Office, school, and store supplies and equipment dealers.....	20	1,804	94	2	2	2	2	37		2	2													
Office and store mechanical appliances dealers (retail).....	19	1,328	643	2	2	106																		
Office and store furniture and equipment dealers.....	25	1,516	218	3	4	275	4		3	275	4		3	235	1	40	1	153	2	539	3	448	9	955
Sporting goods stores including athletic and playground equipment.....	15	328	114	2	2	61	1			61	1													
Sporting goods stores with toys and stationery.....	15	1,968	57	1	1	16	1	56	1	16	1	56	1	1,020	2	293	3	203	2		1	143		
Stationers and engravers.....																								

All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the State which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 1 except for 5,994 stores, with sales of \$138,813,471 which failed to report as to their credit activities.

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TABLE 8.—THE STATE—CREDIT BUSINESS, BY TYPES OF OPERATION

TYPE OF OPERATION	Number of stores reporting credit sales	Total net sales of such stores	Net credit sales of such stores	Ratio of credit sales to total sales in stores reporting credit sales	Installment sales of stores reporting installment sales (included also in credit sales) ¹	TYPE OF OPERATION	Number of stores reporting credit sales	Total net sales of such stores	Net credit sales of such stores	Ratio of credit sales to total sales in stores reporting credit sales	Installment sales of stores reporting installment sales (included also in credit sales) ¹
Total.....	19,416	\$708,087,865	\$355,626,872	50.15	\$87,326,474	Other types of operation—Con. Leased-department chains.....	17	\$379,879	\$122,384	32.22	\$22,766
Independent stores ²	16,437	612,233,288	312,608,167	51.05	72,492,478	Utility-operated retail stores.....	82	2,720,131	2,012,936	73.84	746,697
Local chains.....	394	22,695,266	13,158,320	58.21	3,921,226	Manufacturer-controlled chains.....	35	2,385,376	1,888,019	79.15	619,167
National chains.....	246	8,413,029	5,023,383	59.71	3,062,513	Cooperative stores ³	10	668,813	100,910	15.09	.....
Other types of operation:						Cooperative buying associations ⁴	7	403,821	82,075	20.32	.....
Direct selling (house-to-house).....	20	940,986	906,805	96.37	721,370	Retailers—country buyers ⁵	1,727	36,461,738	9,830,324	26.96	.....
Leased departments (independent operators).....	7	153,963	84,452	54.85	.....	Retailers—wholesalers ⁶	88	3,498,340	1,449,404	41.43	.....
						All other types.....	10	612,954	80,956	13.21	.....

¹ Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported in places having less than 10,000 inhabitants, nor by any stores with total sales of less than \$60,000 annually. Therefore this column can not be related to the credit sales column because it is incomplete. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.

² Includes single-store independents, 2 and 3 store independents.

³ These classifications were used only in rural areas and cities having less than 10,000 population. These stores are usually independently operated.

TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—RECEIPTS FROM THE SALES OF MEALS¹

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total.....	107,297	\$33,612,620	Other stores in which meals are served—Continued.		
Restaurants, cafeterias, and eating places.....	97,815	31,668,112	General stores—groceries with apparel.....	20	\$2,982
Cafeterias.....	8,225	2,970,229	General stores—groceries with dry goods.....	72	5,481
Lunch rooms.....	29,161	8,085,118	General stores—groceries with other merchandise.....	68	6,815
Restaurants with table service.....	53,612	17,810,251	Department stores without food departments.....	1,564	642,415
Box lunches.....	100	4,500	Dry goods stores.....	56	8,528
Refreshment stands.....	324	57,930	Filling stations—gasoline and oil.....	12	2,200
Fountain—lunches.....	1,668	640,680	Filling stations with other merchandise.....	1,068	268,883
Lunch counters.....	4,668	2,088,249	Coal and feed stores.....	10	4,000
Soft-drink stands.....	57	11,255	Cigar stores with fountains.....	64	18,629
Other stores in which meals are served.....	9,482	1,944,508	Cigar stands.....	377	112,392
Confectionery stores (candy and fountain).....	3,058	372,202	Cigar stores without fountains.....	159	61,926
Delicatessen stores.....	595	134,105	Drug stores.....	32	2,812
Grocery stores (without meats).....	589	57,011	Drug stores with fountains.....	205	50,293
Combination stores—grocery stores with meats.....	394	118,323	Novelty and souvenir shops.....	12	5,460
Fish markets—sea foods.....	36	4,800	Newsdealers.....	40	16,694
Meat markets.....	102	33,122	Miscellaneous classifications (combined).....	10	2,590
Bakeries—bakery goods stores (except manufacturing bakeries).....	141	12,395	Secondhand stores.....	8	600

¹ This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be taken into consideration in any study of food sales.

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE¹

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total.....	6,480	\$23,517,285	\$879,981	Automotive group—Continued.			
Food group.....		8,372	.....	Garages (repairs and storage, gasoline, oil, accessories).....	1,703	\$8,060,854	\$149,327
Grocery stores (without meats).....		7,592	.....	Parking stations, parking garages, and lots.....	3	6,314	44,830
Combination stores—grocery stores with meats.....		780	.....	Radiator shops (including repairs).....	22	130,208	.....
General stores.....	6	45,528	.....	Furniture and household group.....	6	16,288	.....
General stores—groceries with apparel.....	2	16,000	.....	Furniture and hardware stores.....	.....	2,040	.....
General stores—groceries with dry goods.....	1	4,713	.....	Radio and electrical shops.....	6	14,248	.....
General stores—groceries with other merchandise.....	3	24,813	.....	Lumber and building group.....	3	40,768	.....
Automotive group.....	4,420	23,259,398	879,981	Electrical shops (without radio).....	3	18,101	.....
Automobile salesrooms—new and used.....	3,468	10,379,737	661,488	Paint and glass stores.....	.....	22,667	.....
Used-car establishments.....	10	31,535	.....	Other retail stores.....	16	111,621	.....
Automobile dealers with farm implements and machinery.....	25	69,561	8,186	Hardware stores.....	15	94,381	.....
Accessory stores with tires and batteries.....	191	870,130	.....	Farm implements, machinery, and equipment dealers.....	.....	4,200	.....
Battery and ignition shops—brake repair shops.....	194	858,524	10,144	Hardware and farm implement stores.....	.....	500	.....
Tire shops (including tire repairs).....	274	970,454	.....	Harness shops.....	.....	3,000	.....
Filling stations—gasoline and oil.....	23	105,797	.....	Coal and feed stores.....	1	4,000	.....
Filling stations with tires and accessories.....	129	389,694	.....	Feed stores with groceries.....	.....	800	.....
Filling stations with other merchandise.....	44	175,021	.....	Coal and wood yards.....	.....	1,300	.....
Motor-cycle dealers.....	7	23,542	.....	Miscellaneous classifications (combined).....	.....	2,150	.....
Bicycles, motor cycles and supplies stores.....	.....	7,225	.....	Secondhand stores.....	9	35,314	.....
Body, fender, and paint shops.....	269	1,180,820	.....			

¹ This table is based upon replies to a question as to the total receipts from automotive repairs and storage. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of automotive repairs and storage.

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TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE ¹

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total	\$9, 111, 870	Furniture and household group—Continued.	
Food group		Radio and electrical shops.....	\$423, 083
Confectionery (candy and fountain).....	54, 750	Radio and musical instruments stores.....	27, 616
Egg and poultry dealers.....	10, 275	Restaurants, cafeterias, and eating places	24, 502
Grocery stores (without meats).....	15, 000	Lunch rooms.....	7, 246
Combination stores—grocery stores with meats.....	19, 075	Restaurants with table service.....	6, 603
Meat markets.....	8, 800	Refreshment stands.....	2, 220
General stores	1, 500	Fountain—lunches.....	1, 300
General stores—groceries with other merchandise.....	1, 500	Lunch counters.....	6, 093
General merchandise group		Soft-drink stands.....	1, 040
Department stores with food departments.....	441, 389	Lumber and building group	2, 748, 197
Department stores without food departments.....	12, 340	Lumber and building material dealers.....	296, 853
Dry goods stores.....	405, 419	Lumber and hardware.....	7, 564
General merchandise stores.....	12, 214	Roofing.....	233, 913
Variety, 5-and-10, and to-a-dollar stores.....	6, 104	Dealers in any other single building material.....	14, 700
	5, 312	Electrical shops (without radio).....	348, 209
Automotive group	240, 994	Heating appliances and oil burners.....	582, 726
Automobile salesrooms—new and used.....	2, 121	Plumbing shops—heating and ventilating.....	983, 830
Automobile dealers with farm implements and machinery.....	4, 882	Glass and mirror shops.....	5, 514
Accessory stores with tires and batteries.....	4, 201	Paint and glass stores.....	274, 888
Battery and ignition shops—brake repair shops.....	15, 255	Other retail stores	3, 917, 008
Tire shops (including tire repairs).....	13, 100	Hardware stores.....	233, 255
Filling stations—gasoline and oil.....	34, 764	Farm implements, machinery, and equipment dealers.....	39, 811
Filling stations with other merchandise.....	1, 017	Farm implement dealers with hay, grain, and feed.....	8, 645
Bicycle shops.....	35, 148	Hardware and farm implement stores.....	36, 375
Body, fender, and paint shops.....	3, 037	Feed stores (flour, feed, grain, fertilizer).....	19, 129
Garages (repairs and storage, gasoline, oil, accessories).....	47, 917	Harness shops.....	66, 916
Parking stations, parking garages and lots.....	5, 000	Farmers' supply stores.....	500
Radiator shops (including repairs).....	9, 800	Seeds, bulbs, and nursery stock.....	5, 000
Aircraft and accessories.....	64, 752	Coal and feed stores.....	15, 558
Apparel group	763, 811	Grain elevators (sales at retail).....	11, 047
Men's and boys' clothing stores.....	3, 480	Book stores.....	2, 866
Men's furnishings stores.....	18, 048	Coal and wood yards.....	12, 177
Men's clothing and furnishings stores.....	24, 621	Ice dealers.....	1, 600
Family clothing stores—men's, women's, and children's.....	13, 320	Drug stores.....	3, 290
Women's ready-to-wear specialty stores—apparel and accessories.....	71, 355	Drug stores with fountains.....	5, 000
Furriers—fur shops.....	162, 104	Art and gift shops.....	3, 940
Millinery stores.....	11, 616	Novelty and souvenir shops.....	9, 066
Custom tailors.....	161, 037	Camera dealers—photographic supplies.....	24, 704
Shoe stores—men's.....	11, 050	Jewelry stores (installment credit).....	106, 047
Family shoe stores—men's, women's, and children's.....	287, 180	Jewelry stores.....	923, 812
Furniture and household group	848, 208	Luggage and leather goods stores.....	27, 397
Furniture stores.....	79, 880	Music stores (without radio).....	12, 102
Furniture and undertaker.....	111, 107	News dealers.....	5, 740
Furniture and hardware stores.....	5, 100	Office and school supplies.....	20, 050
Draperies, curtains, and upholstery stores.....	19, 332	Office and store mechanical appliance dealers (retail).....	186, 632
Floor coverings stores.....	18, 700	Office and store furniture and equipment dealers.....	3, 350
Household appliances stores (electric).....	88, 663	Typewriter dealers.....	27, 181
Refrigerator dealers—electric only.....	17, 221	Opticians and optometrists.....	39, 616
Antique and used furniture dealers.....	27, 400	Sporting goods specialty stores.....	26, 253
Picture and framing stores.....	3, 212	Sporting goods stores with toys and stationery.....	9, 850
Stove and range dealers.....	6, 857	Scientific and medical instruments and supplies, at retail.....	3, 000
Awnings, flags, banners, window shades, and tents.....	15, 055	Printers and lithographers.....	314, 092
Interior decorators.....	3, 000	Monuments and tombstones.....	4, 855
		Miscellaneous classifications (combined) ²	1, 708, 152
		Secondhand stores	73, 513

¹ This table is based upon replies to a question as to the total receipts from repairs and service (except automotive). Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of repairs and service (except automotive).
² Includes cigar stores and cigar stands.

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TABLE 10.—THE STATE—MERCHANDISE MANUFACTURED BY RETAILERS—SALES TO OTHER RETAILERS—RETURNED GOODS—BY KINDS OF BUSINESS

KIND OF BUSINESS	Merchandise manufactured on sales premises ¹	Sales to other retailers for use or resale ¹	Returned goods and allowances ¹	KIND OF BUSINESS	Merchandise manufactured on sales premises ¹	Sales to other retailers for use or resale ¹	Returned goods and allowances ¹
Total	\$7,418,735	\$17,214,817	\$11,443,449	Furniture and household group—Continued.			
Food group	1,637,740	2,100,801	32,000	Household appliances stores:			
Candy and confectionery stores:				Household appliances stores (electric).....	3,520	\$42,242	\$191,967
Candy stores—nut stores.....		3,972		Household appliances stores.....			159,861
Confectionery stores (candy and fountain).....	135,918	36,515		Other home furnishings and appliances stores:			
Dairy products stores:				Awnings, flags, banners, window shades, and tents.....	11,342		
Dairy products stores (including ice cream).....	6,800	79,026		Lamp and shade shops.....	8,164	2,000	
Milk dealers.....	877,222	513,234		Radio and music stores:			
Egg and poultry dealers.....		5,280		Radio and electrical shops.....	7,200	25,843	270,585
Fruit stores and vegetable markets.....		39,240		Radio and musical instruments stores.....	369,682	3,100	210,045
Grocery stores (without meats).....	13,415	554,481		Restaurants, cafeterias, and eating places	6,833	8,530	
Combination stores (groceries and meats):				Lunch rooms.....	6,833	7,510	
Grocery stores with meats.....	77,726	430,746		Lunch counters.....		1,020	
Meat markets with groceries.....	39,230	94,546		Lumber and building group	2,534,963	1,356,310	605,354
Meat markets (including sea foods):				Lumber and building material dealers:			
Fish markets—sea foods.....		12,800		Lumber and building material dealers.....	2,066,440	1,153,905	457,005
Meat markets.....	14,010	153,270		Lumber and hardware.....	345,540	145,595	45,414
Bakeries—bakery goods stores (except manufacturing bakeries).....	394,094	140,391		Roofing.....	28,579	3,479	
Other food stores:				Dealers in any other single building material.....	8,590	2,000	
Coffee, tea, spices.....	13,253	31,300		Electrical shops (without radio).....	34,000	17,840	4,665
Bottled waters and beverages.....	66,072	6,000	32,000	Heating and plumbing shops:			
General stores	16,750	3,528,794		Heating appliances and oil burners.....	11,900		41,687
General stores—groceries with apparel.....		199,251		Plumbing shops—heating and venting.....	4,260		2,108
General stores—groceries with dry goods.....	7,500	1,410,667		Paint and glass stores.....	35,664	33,521	24,475
General stores—groceries with other merchandise.....	8,950	1,918,876		Other retail stores	1,923,377	3,413,327	817,153
General merchandise group	388,370	232,673	4,630,227	Hardware stores.....	91,361	77,630	121,376
Department stores without food departments.....				Hardware and farm implement stores:			
Dry goods stores.....	388,370	141,404	4,596,270	Farm implement, machinery, and equipment dealers.....	7,200	66,200	6,594
General merchandise stores:			28,922	Farm implement dealers with hay, grain, and feed.....	12,512	123,721	
With food departments.....		27,974	5,035	Hardware and farm implement stores.....		4,000	
Without food departments.....		63,295		Farmers' supplies:			
Automotive group	71,647	6,387,260	1,760,195	Feed stores (flour, feed, grain, fertilizer).....	112,973	454,850	
Motor-vehicle dealers:				Fertilizer stores.....	4,000	3,150	
Automobile salesrooms—new and trade-in.....	25,200	5,845,313	1,592,719	Harness shops.....	9,520		
Used-car establishments.....		11,469	36,935	Farmers' supply stores.....		50,708	
Automobile dealers with farm implements and machinery.....		10,000		Seeds, bulbs, and nursery stock.....		37,000	
Accessories, tires, and batteries:				Coal and feed stores.....	254,678	646,720	
Accessory stores with tires and batteries.....		84,847	58,334	Grain elevators (sales at retail).....	39,390	1,056,651	
Battery and ignition shops—brake repair shops.....	14,221	61,204	2,309	Feed stores with groceries.....	1,200	85,080	
Tire shops (including tire repairs).....		78,750	55,447	Book stores.....		7,961	24,912
Filling stations:				Cigar stores without fountains.....	3,600	17,146	4,716
Filling stations—gasoline and oil.....		68,512	15,426	Coal and wood yards—ice dealers:			
Filling stations with tires and accessories.....		93,018		Coal and wood yards.....	462,746	175,751	18,845
Filling stations with other merchandise.....		3,175		Ice dealers.....	2,000	1,300	
Garages and repair shops:				Drug stores:			
Body, fender, and paint shops.....	12,450			Drug stores.....	10,832	38,743	
Garages (repairs and storage, gasoline, oil, accessories).....	19,776	130,972	1,025	Drug stores with fountains.....		4,925	
Apparel group	351,476	45,000	629,297	Florists.....	40,999	24,127	8,621
Men's clothing and furnishings stores.....			66,122	Camera dealers—photographic supplies.....	23,240	7,350	18,540
Family clothing stores—men's, women's, and children's.....			289,919	Jewelry stores:			
Women's ready-to-wear specialty stores—apparel and accessories.....			173,715	Jewelry stores (installment credit).....	8,911		233,664
Women's accessories stores:				Jewelry stores.....		2,520	160,067
Furriers—fur shops.....	227,022	45,000	11,261	Luggage and leather goods stores.....	118,144	1,000	6,861
Millinery stores.....	9,200			News dealers.....	1,000	4,000	28,593
Children's specialty shops.....			5,038	Office, school, and store supplies and equipment dealers:			
Custom tailors.....	88,051		7,219	Office and school supplies.....	93,636	12,000	3,594
Dressmakers.....	15,000			Office and store mechanical appliance dealers (retail).....		154,448	136,446
Family shoe stores—men's, women's, and children's.....	12,200		76,025	Office and store furniture and equipment dealers.....			2,067
Furniture and household group	492,522	113,555	2,938,685	Opticians and optometrists.....	12,070	3,360	
Furniture stores:				Sporting goods stores including athletic and playground equipment:			
Furniture stores.....	92,614	40,370	2,096,427	Sporting goods specialty stores.....	3,297	4,876	17,663
Furniture and hardware stores.....			7,200	Sporting goods stores with toys and stationery.....		10,000	
				Stationers and printers:			
				Printers and lithographers.....	84,141		13,043
				Stationers and engravers.....	2,753	20,000	9,521
				Monuments and tombstones.....	114,263		
				Miscellaneous classifications (combined).....	369,861	288,000	
				Secondhand stores	6,057	28,587	32,538

¹ Merchandise manufactured on sales premises is a factor in retail distribution in that, like the sale of services and meals, it represents a proportion of total retail business for which there is no corresponding purchase of merchandise in kind. Sales to other retailers include merchandise for their use, such as supplies and merchandise for resale, which is in the nature of wholesale business. Returned goods and allowances were not reported by stores in cities and places of less than 10,000 population, nor by stores with sales of less than \$60,000 annually. Blanks indicate that no returned goods were reported, not necessarily that no goods were returned.

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TABLE 11A.—THE STATE—RETAIL SALES, BY CERTAIN MANUFACTURING ESTABLISHMENTS WHICH ARE INCLUDED ONLY IN THE CENSUS OF MANUFACTURES

[Manufacturing bakeries included herein are those which report that 25 per cent or more of their sales are to home consumers. Planing mills included herein are those which report that they sell principally to industrial and home consumers, for utilization rather than for resale. Power laundry sales include the full amount received for work done. The cleaning and dyeing establishments' sales include both retail and wholesale, the retail sales for the state aggregating \$4,963,529]

	MANUFACTURING BAKERIES		PLANING MILLS		POWER LAUNDRIES		CLEANING AND DYEING ESTABLISHMENTS	
	Number of establishments	Net sales, 1929	Number of mills	Net sales, 1929	Number of establishments	Net sales, 1929	Number of establishments	Net sales, 1929
Total.....	256	\$7,060,588	128	\$18,468,323	156	\$11,419,889	230	\$5,787,443
Evansville.....	13	432,339	8	1,186,852	8	833,735	9	248,696
Fort Wayne.....	10	345,080	7	620,434	4	595,268	10	364,500
Gary.....	11	297,454	4	122,763	6	473,903	16	311,351
Indianapolis.....	21	1,536,513	21	1,798,930	20	3,854,258	28	1,574,607
South Bend.....	11	230,968	3	498,844	6	867,925	7	258,386

TABLE 11B.—THE STATE—COUNTRY BUYING (ASSEMBLING) OF FARM PRODUCTS BY RETAILERS WHO ARE ALSO ASSEMBLERS

[Retailers who are also country buyers are included in the Retail Census. That part of their business which is the assembling of farm products is shown below]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

COUNTY	COUNTRY BUYING (assembling)	COUNTY	COUNTRY BUYING (assembling)	COUNTY	COUNTRY BUYING (assembling)
Total.....	\$11,935,777	Harrison.....	\$437,521	Parke.....	\$137,892
Adams.....	40,362	Hendricks.....	69,040	Perry.....	149,024
Allen.....	256,593	Henry.....	47,814	Pike.....	135,131
Bartholomew.....	133,080	Howard.....	121,412	Porter.....	28,671
Benton.....	60,814	Huntington.....	169,959	Posey.....	74,308
Blackford.....	(x)	Jackson.....	187,556	Pulaski.....	135,174
Boone.....	64,680	Jasper.....	69,903	Putnam.....	75,943
Brown.....	35,320	Jay.....	378,970	Randolph.....	284,680
Carroll.....	162,360	Jefferson.....	144,528	Ripley.....	316,594
Cass.....	41,660	Jennings.....	108,526	Rush.....	92,043
Clark.....	199,277	Johnson.....	117,600	St. Joseph.....	(x)
Clay.....	140,609	Knox.....	56,194	Scott.....	26,525
Clinton.....	37,176	Kosciusko.....	97,081	Shelby.....	13,876
Crawford.....	268,760	Lagrange.....	111,818	Spencer.....	226,220
Davless.....	108,741	Lake.....	285,996	Starke.....	43,132
Dearborn.....	229,410	La Porte.....	118,575	Steuben.....	51,230
Decatur.....	349,871	Lawrence.....	61,000	Sullivan.....	8,825
De Kalb.....	79,335	Madison.....	23,343	Switzerland.....	139,166
Delaware.....	24,093	Marion.....	43,248	Tippecanoe.....	82,620
Dubois.....	324,063	Marshall.....	59,080	Tipton.....	97,610
Elkhart.....	187,765	Martin.....	105,084	Union.....	78,383
Fayette.....	20,440	Miami.....	81,528	Vanderburg.....	37,309
Floyd.....	9,765	Monroe.....	5,396	Vermillion.....	69,990
Fountain.....	95,681	Montgomery.....	81,539	Vigo.....	27,671
Franklin.....	283,881	Morgan.....	304,665	Wabash.....	185,212
Fulton.....	188,876	Newton.....	186,487	Warren.....	36,767
Gibson.....	51,436	Noble.....	86,683	Warrick.....	140,402
Grant.....	222,268	Ohio.....	37,638	Washington.....	354,994
Greene.....	217,930	Orange.....	263,244	Wayne.....	53,232
Hamilton.....	138,508	Owen.....	63,663	Wells.....	113,613
Hancock.....	325,217			White.....	205,455
				Whitley.....	151,823

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TABLE 11C.—THE STATE—RETAIL SALES BY WHOLESALE ESTABLISHMENTS, CLASSIFIED BY KINDS OF BUSINESS

KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS		KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS	
	By wholesalers only ¹	By all types of wholesalers ¹		By wholesalers only ¹	By all types of wholesalers ¹
Total.....	\$10,684,067	\$14,364,911	General merchandise.....	\$14,234	\$14,234
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	65,000	120,836	Groceries and food specialties.....	319,275	319,275
Automotive.....	5,868,423	6,063,423	Groceries (general line).....	74,100	74,100
Automobile and other motor vehicles.....	5,618,166	5,808,166	Food and grocery specialties.....	245,115	245,115
Automotive equipment.....	211,294	211,294	Hardware.....	701,014	701,014
Automobile parts (new and used).....	38,963	38,963	Hardware (general line).....	681,866	681,866
Tires and tubes.....		5,000	Hardware (specialty).....	19,148	19,148
Chemicals, drugs, and allied products.....	162,884	262,528	Iron and steel scrap and other waste materials.....	97,781	97,781
Chemicals.....		(x)	Iron and steel scrap.....	(x)	(x)
Drugs and drug sundries (general line).....	68,091	96,091	Junk and scrap.....	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	64,793	(x)	Jewelry and optical goods.....	310,880	311,156
Dry goods and apparel.....	14,187	14,187	Jewelry.....	306,880	307,155
Clothing and furnishings (other than millinery and footwear).....	(x)	(x)	Optical goods.....	4,000	4,000
Dry goods (general line).....	8,063	8,063	Leather and leather goods (except gloves and shoes).....	16,709	16,709
Notions.....	5,024	5,024	Leather and leather goods (general line).....	(x)	(x)
Piece goods.....	(x)	(x)	Shoe findings and cut stock.....	(x)	(x)
Electrical.....	170,780	179,123	Lumber and building materials (other than metal): Lumber and mill work.....	68,393	67,923
Electrical goods, including appliances.....	52,741	61,084	Machinery, equipment and supplies (except electrical).....	210,518	1,162,273
Electrical equipment and supplies.....	51,939	51,939	Commercial equipment and supplies.....	34,500	74,079
Radios and radio equipment.....	66,100	66,100	Construction equipment and supplies.....		18,000
Farm products (not elsewhere specified).....	10,500	1,147,704	Farm machinery and equipment.....	100,680	948,930
Flowers and nursery stock.....	(x)	(x)	Manufacturing, mining, and drilling machinery, equipment, and supplies.....	40,310	40,310
Grain.....		1,107,204	Professional equipment and supplies.....	26,000	26,000
Hides, skins, and furs.....	(x)	(x)	Service equipment and supplies.....	3,028	48,964
Livestock (other than horses and mules).....		30,000	Metals and minerals (except petroleum and scrap): Coal.....	146,862	214,862
Farm supplies (except machinery and equipment).....	109,876	191,086	Paper and paper products.....	27,000	225,190
Farm supplies (except feed and fertilizer).....	(x)	42,014	Paper and paper products (general line).....		198,120
Feed.....	(x)	148,172	Wall paper.....	27,000	27,000
Food products (not elsewhere specified).....	661,841	1,153,850	Petroleum and petroleum products.....	559,746	992,277
Confectionery and soft drinks.....	16,063	44,640	Plumbing and heating equipment and supplies.....	118,418	119,108
Dairy products.....	210,808	512,718	Plumbing equipment and supplies.....	35,940	35,040
Poultry and poultry products.....	112,048	117,048	Heating equipment and supplies.....	83,876	84,068
Dairy and poultry products.....	7,195	15,170	Tobacco and tobacco products (except leaf).....	838,721	838,721
Fish and sea food.....	45,600	45,600	All other.....	107,875	118,250
Fruits and vegetables (fresh).....	84,799	233,346	Books, periodicals, and newspapers.....	19,850	19,850
Meats and meat products.....	185,428	185,428	Miscellaneous kinds of business.....	87,825	98,400
Furniture and house furnishings.....	33,422	33,422			
Furniture.....	20,000	20,000			
House furnishings.....	13,422	13,422			

¹ Column 1, "Wholesalers only", includes those wholesalers and importers who sell to retailers for resale, although it does not include manufacturers' sales branches. For types of distributors included in "all types of wholesalers", reference should be made to the wholesale census, and especially to Table 4 therein.

TABLE 12A.—THE STATE—FORMS OF ORGANIZATION

	Number of stores	PROPRIETORS AND FIRM MEMBERS (not on pay roll)	NUMBER OF EMPLOYEES (full time)	TOTAL PAY ROLL (including part time)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
						Amount	Per cent of total sales
Total.....	41,618	41,058	100,677	\$125,966,271	\$178,944,790	\$1,222,384,471	100.00
Proprietorships.....	34,320	40,584	49,308	60,546,617	95,469,720	680,659,187	55.68
Proprietorships which are also members of cooperative associations.....	44	64	217	289,464	364,820	3,584,169	.29
Corporations.....	6,767		49,861	68,058,022	76,824,270	525,629,100	43.00
Corporations which are also members of cooperative associations.....	19		670	547,207	658,680	4,266,407	.35
Cooperative associations.....	112		245	291,811	493,100	5,802,504	.48
Negro proprietorships.....	342	383	260	189,328	131,350	2,021,677	.17
Oriental mutuals.....	11	21	55	42,572	2,460	298,663	.02
Unclassified.....	3	6	1	1,250	10,390	122,794	.01

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TABLE 12B.—THE STATE—STORES OPERATED BY NEGRO PROPRIETORS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	PROPRIETORS AND FIRM MEMBERS (not on pay roll)	NUMBER OF EMPLOYEES (full time)	TOTAL PAY ROLL (full time and part time)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
						Amount	Per cent of total sales
All groups.....	342	383	280	\$189,328	\$131,350	\$2,021,677	100.00
Food group.....	97	105	16	8,844	29,780	621,973	30.76
Candy and confectionery stores.....	9	10	3	1,974	1,380	29,880	1.48
Grocery stores (without meats).....	28	29	—	—	6,320	88,794	4.39
Combination stores (groceries and meats).....	50	55	9	5,401	19,930	473,793	23.43
Other food stores.....	10	11	4	1,370	2,130	29,506	1.46
Automotive group.....	22	24	18	14,829	3,580	91,787	4.54
Motor-vehicle dealers (new and used).....	1	(x)	(x)	(x)	(x)	(x)	(x)
Filling stations.....	2	(x)	(x)	(x)	(x)	(x)	(x)
Garages and repair shops.....	15	17	11	10,141	1,740	35,856	1.75
Other automotive establishments.....	4	4	4	2,628	1,280	16,965	.84
Apparel group.....	10	12	4	2,106	3,380	81,897	1.58
Mens' and boys' clothing and furnishings stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Family clothing stores—men's, women's, and children's.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Women's ready-to-wear specialty stores—apparel and accessories.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Women's accessories stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Other apparel stores.....	6	8	2	1,020	380	13,873	.69
Furniture and household group.....	3	3	2	2,238	1,250	11,400	.58
Furniture stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Other home furnishings and appliances stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)
Restaurants, cafeterias, and eating places.....	116	131	112	47,220	4,910	387,914	18.20
Restaurants, cafeterias, and lunch rooms.....	89	103	99	39,146	3,600	295,869	14.79
Lunch counters, refreshment stands, etc.....	27	28	13	8,074	1,310	69,045	3.41
Lumber and building group.....	3	3	27	40,771	5,580	128,852	6.43
Lumber and building materials dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Electrical shops (without radio).....	1	(x)	(x)	(x)	(x)	(x)	(x)
Heating and plumbing shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Other retail stores.....	77	91	78	68,110	74,480	692,852	34.27
Hardware stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)
Hardware and farm implement stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies stores (including feeds and fertilizers).....	3	4	3	3,594	7,180	121,550	6.01
Cigar stores and cigar stands.....	42	49	29	24,581	5,030	125,164	6.19
Coal and wood yards—ice dealers.....	6	7	22	14,603	11,380	259,409	12.83
Drug stores.....	9	10	9	11,116	23,600	80,130	3.97
Miscellaneous classifications (combined).....	14	17	12	12,436	6,050	78,854	3.90
Secondhand stores.....	14	14	5	5,512	8,400	78,922	3.88

TABLES 13 AND 14.—RETAIL DISTRIBUTION, BY COUNTIES AND INCORPORATED PLACES HAVING 1,000 INHABITANTS OR MORE

These tables, which were included in the separate State bulletins, have been withdrawn and are included as Tables 13 and 14 of Volume I, Part 1, Retail Distribution.

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TABLE 15.—THE STATE—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FOOD GROUP			FOOD GROUP—Continued		
Egg and poultry dealers: (Commodity coverage, 13.1 per cent)			Combination stores—meat markets with groceries: (Commodity coverage, 42.3 per cent)		
Butter and cheese.....	2.7	0.9	Bakery products, fresh.....	0.9	4.1
Eggs.....	41.6	41.6	Bottled beverages.....	.7	.2
Grain and feed.....	10.7	3.5	Confectionery and nuts.....	1.7	.6
Poultry.....	54.0	54.0	Delicatessen, ready-to-serve foods.....	2.7	.4
Milk dealers: (Commodity coverage, 78.7 per cent)			Fresh fish and other sea foods.....		
Bottled beverages.....	.8	.3	Fruits and vegetables.....	1.5	.8
Butter and cheese.....	11.0	7.5	Groceries—	0.2	6.4
Eggs.....	2.0	.1	Butter and cheese.....	5.4	5.4
Ice cream.....	4.2	.2	Eggs.....	5.1	5.1
Milk and cream.....	91.9	91.9	Lard, cooking fats, etc.....	4.9	4.2
Fruit stores and vegetable markets: (Commodity coverage, 25.7 per cent)			Flour.....		
Bakery products, fresh.....	1.8	.2	Sugar.....	2.2	2.2
Bottled beverages.....	2.6	.7	Canned goods and other groceries.....	13.5	13.5
Butter and cheese.....	1.0	.1	Meats, including poultry.....	52.4	52.4
Canned goods and other groceries.....	11.6	4.6	Milk and cream.....	2.6	1.4
Confectionery and nuts.....	1.0	.2	Nonfood products—		
Delicatessen, ready-to-serve foods.....	8.2	.6	Cigars, cigarettes, and tobacco.....	2.1	.6
Eggs.....	2.1	.4	Household supplies.....	.2	.2
Fountain sales and ice cream.....	32.8	2.3	Other nonfood products.....	(x)	.7
Fruits and vegetables.....	86.4	86.4	Fish markets—sea foods: (Commodity coverage, 11.5 per cent)		
Milk and cream.....	2.9	.3	Canned goods and other groceries.....	2.0	2.0
Nonfood products—			Fresh fish and other sea foods.....	98.0	98.0
Cigars, cigarettes, and tobacco.....	34.3	2.4	Meat markets: (Commodity coverage, 36.2 per cent)		
Other nonfood products.....	(x)	.8	Bakery products, fresh.....	.8	.3
Poultry.....	3.5	1.0	Butter and cheese.....	0.6	4.8
Grocery stores (without meats): (Commodity coverage, 5.7 per cent)			Canned goods.....		
Bakery products, fresh.....	5.4	4.5	Delicatessen, ready-to-serve foods.....	2.1	1.1
Bottled beverages.....	.5	.3	Eggs.....	2.8	2.1
Confectionery and nuts.....	1.7	1.3	Fresh fish and other sea foods.....	2.6	1.2
Fruits and vegetables.....	11.1	8.9	Fruits and vegetables.....	8.0	.2
Groceries—			Lard, cooking fats, etc.....	6.1	4.9
Butter and cheese.....	8.6	8.6	Meats, including poultry.....	84.9	84.9
Eggs.....	2.2	2.2	Milk and cream.....	2.2	.2
Lard, cooking fats, etc.....	4.0	4.0	GENERAL MERCHANDISE GROUP		
Flour.....	4.1	4.1	Department stores (with food departments): (Commodity coverage, 75.6 per cent)		
Sugar.....	6.4	6.4	Antiques, art goods, gifts.....	.2	.1
Canned goods and other groceries.....	52.3	52.3	Apparel and accessories, women's, misses', childrens—		
Milk and cream.....	.6	.4	Custom tailoring, dressmaking.....	1.4	.2
Nonfood products—			Children's wear.....	1.1	.4
Cigars, cigarettes, and tobacco.....	2.6	1.9	Millinery.....	3.6	3.4
Household supplies.....	1.9	1.3	Hosiery.....	4.2	2.2
Other nonfood products.....	(x)	3.5	Cents, suits, and dresses.....	11.0	9.9
Poultry.....	2.0	.3	Underwear, negligees, corsets, etc.....	9.8	9.8
Combination stores—grocery stores with meats: (Commodity coverage, 13.1 per cent)			Other apparel, except furs.....		
Bakery products, fresh.....	6.2	5.2	Appliances and supplies, electrical—	5.5	2.5
Bottled beverages.....	.8	.3	Household appliances, motor driven (except refrigerators).....	1.3	.4
Confectionery and nuts.....	1.2	.6	Household heating appliances—portable.....	.3	.1
Delicatessen, ready-to-serve foods.....	2.8	.6	Lighting equipment.....	.3	.1
Fresh fish and other sea foods.....	2.8	1.5	Other appliances.....	.4	.1
Fruits and vegetables.....	13.2	10.1	Bakery products, fresh.....	.3	.1
Groceries—			Cigars, cigarettes, tobacco, and smokers' supplies.....	2.1	1.4
Butter and cheese.....	5.4	5.4	Clothing and furnishings (men's and boys').....	11.5	11.5
Eggs.....	4.0	4.0	Suits.....	0.6	.6
Lard, cooking fats, etc.....	2.8	2.8	Overcoats.....	.6	.6
Flour.....	3.2	3.2	Furnishings.....	3.6	.7
Sugar.....	5.2	5.2	Work clothing.....	1.2	.7
Canned goods and other groceries.....	31.6	31.6	Other clothing.....	5.5	.5
Meats, including poultry.....	23.9	23.9	Confectionery and nuts.....	.6	.4
Milk and cream.....	3.0	2.0	Drugs and drug sundries.....	6.5	.4
Nonfood products—			Dry goods and notions.....	15.4	15.4
Cigars, cigarettes, and tobacco.....	2.2	1.3	Cotton piece goods.....	2.1	.7
Hardware.....	.6	.1	Linen goods.....	2.8	.7
Household supplies.....	2.7	1.0	Wool and wool-mixed goods.....	.7	.7
Stationery and school supplies.....	.5	.1	Rayon piece goods.....	.7	.7
Other nonfood products.....	(x)	.8	Silk and velvet piece goods.....	2.0	.8
Receipts from sale of meals.....	17.9	.3	Notions and small wares.....	3.4	.8
			Other dry goods.....	2.8	.8

NOTE.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity, in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the State. The percentages in this second column are applicable to the sales shown in Table 1. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definition, p. 7 of this report.)

(x) indicates that a percentage for this classification is of no specific use and it has not been computed.

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TABLE 15.—THE STATE SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			GENERAL MERCHANDISE GROUP—Continued		
Department stores (with food departments)—Continued.			Department stores (without food departments)—Continued.		
Farm and garden equipment and supplies.....	0.3	0.1	Optical goods.....	0.4	0.1
Fruits and vegetables.....	.5	.1	Paints, varnishes, glass, and painters' supplies.....	1.4	.5
Furniture, household.....	5.4	3.8	Phonographs and records.....	.2	.1
Bedroom.....	0.3		Radios and equipment.....	2.7	1.9
Living room, library, and hall.....	1.0		Radio sets.....	1.4	
Dining room.....	.6		Radio parts and accessories.....	.5	
Kitchen.....	.3		Receipts from sale of meals.....	2.2	1.0
Other household.....	1.6		Refrigerators, electric and gas.....	.2	.1
Furs and fur goods.....	4.1	1.1	Seeds, bulbs, plants, and nursery stock.....	.6	.1
Groceries.....	22.8	22.8	Service.....	1.3	.7
Hardware.....			Shoes and other footwear—		
Builders' and shelf.....	2.5	.6	Men's.....	.7	.4
Carpenters' and mechanics' tools.....	1.3	.3	Boys' and youths'.....	.6	.2
Other hardware.....	1.3	.3	Women's.....	3.6	3.0
Home furnishings.....	5.2	5.2	Misses' and children's.....	1.2	1.0
Draperies, upholstery, and curtains.....	1.1		Rubber and other footwear.....	.7	.3
Floor coverings.....	1.5		Sporting goods, gymnasium and playground equipment.....	3.0	.6
Bedding, mattresses, springs.....	.4		Stationery, books, and magazines—		
China, glassware, and crockery.....	1.5		Books.....	.7	.3
Kitchen utensils.....	.3		Paper and paper goods.....	.7	.5
Other home furnishings.....	.4		Other stationery.....	.4	.2
Infants' wear.....	5.1	3.0	Stoves and ranges, gas.....	.6	.3
Leather goods, billfolds, purses, gloves, and handbags.....	.4	.1	Stoves, ranges, heaters, etc. (other than electric or gas).....	2.5	.8
Luggage.....	.2	.1	Tires, tubes, and tire accessories.....	0.2	2.3
Paints, varnishes, lacquers.....	.3	.1	Toilet articles and preparations.....	2.5	2.1
Radio sets.....	1.0	.2	Toiletries and cosmetics.....	1.7	
Refrigerators, electric and gas.....	.4	.3	Toilet articles.....	.4	
Shoes and other footwear.....	3.1	.0	Toys and games.....	1.2	.9
Sporting goods, gymnasium and playground equipment.....	.3	.1	Wall paper.....	.7	.2
Stoves, ranges, heaters, etc. (other than electric or gas).....	.3	.1			
Toilet articles and preparations.....	2.8	2.2	Dry goods stores:		
Toys and games.....	.2	.1	(Commodity coverage, 33 per cent)		
Wire fencing, gates, and posts.....	.3	.1	Apparel and accessories, women's, misses', children's—		
			Children's wear.....	2.7	1.3
Department stores (without food departments):			Millinery.....	3.4	2.5
(Commodity coverage, 34.7 per cent)			Hosiery.....	9.8	8.7
Antiques, art goods, gifts.....	1.2	.6	Coats, suits, and dresses.....	23.7	21.9
Apparel and accessories, women's, misses', children's—			Other apparel, negligees, corsets, etc.....	7.6	6.8
Custom tailoring, dressmaking.....	3.5	.9	Other apparel, except furs.....	5.3	2.3
Children's wear.....	1.6	1.0	Art goods, gifts.....	3.6	.8
Millinery.....	2.3	1.5	Clothing and furnishings (men's and boys').....	11.8	8.5
Hosiery.....	5.6	5.4	Hats and caps.....	0.6	
Coats, suits, and dresses.....	16.2	14.0	Furnishings.....	7.1	
Underwear, negligees, corsets, etc.....	5.3	4.8	Work clothing.....	.6	
Other apparel, except furs.....	3.8	3.0	Other clothing.....	.2	
Appliances and supplies, electrical—			Costume jewelry.....	2.9	.8
Household appliances, motor driven (except refrigerators).....	2.0	1.3	Dry goods and notions—		
Household heating appliances—portable.....	.2	.1	Cotton piece goods.....	9.1	9.1
Lighting equipment.....	1.6	.6	Linen goods.....	1.2	1.0
Construction materials.....	.8	.1	Wool and wool-mixed goods.....	1.1	1.0
Other appliances.....	.6	.1	Rayon piece goods.....	1.0	1.0
Automotive parts and accessories (except tires and tubes).....	6.9	1.0	Silk and velvet piece goods.....	9.4	8.9
Bicycles and accessories.....	.9	.1	Notions and small wares.....	6.6	5.7
Clothing and furnishings (men's and boys')—			Other dry goods.....	12.2	4.2
Suits.....	7.5	5.9	Furs and fur goods.....	2.7	.5
Overcoats.....	.5	.3	Home furnishings—		
Hats and caps.....	.4	.3	Draperies, upholstery, and curtains.....	3.9	1.6
Furnishings.....	5.3	4.8	Floor coverings.....	2.4	.5
Work clothing.....	.7	.4	Bedding, mattresses.....	1.7	.4
Other clothing.....	.7	.4	Other home furnishings.....	3.5	1.0
Confectionery and nuts.....	.2	.1	Infants' wear.....	3.1	1.8
Drugs and sundries.....	.7	.2	Leather goods, gloves, and handbags.....	3.1	.7
Dry goods and notions—			Luggage.....	1.1	.2
Cotton piece goods.....	1.9	1.9	Miscellaneous merchandise.....	(x)	1.7
Linen goods.....	1.2	1.0	Paper and paper goods.....	1.0	.1
Wool and wool-mixed goods.....	.6	.5	Service.....	4.8	.2
Rayon piece goods.....	1.3	.8	Shoes and other footwear.....	15.0	5.8
Silk and velvet piece goods.....	3.8	2.9	Men's.....	1.0	
Notions and small wares.....	3.5	3.5	Boys' and youths'.....	.5	
Other dry goods.....	2.6	1.2	Women's.....	3.0	
Farm and garden equipment and supplies.....	2.1	.3	Misses' and children's.....	1.0	
Fountain sales and ice cream.....	.6	.2	Rubber and other footwear.....	.3	
Furniture, household.....	5.6	3.3	Toilet articles and preparations.....	1.6	.6
Bedroom.....	0.7		Toys and games.....	.9	.4
Living room, library, and hall.....	1.8				
Dining room.....	.5		General merchandise stores (with food departments):		
Kitchen.....	.3		(Commodity coverage, 27.7 per cent)		
Other household.....	.6		Apparel and accessories, women's, misses', children's—		
Furs and fur goods.....	2.4	1.6	Millinery.....	3.0	1.8
Hardware.....	5.3	.9	Hosiery.....	3.7	2.7
Heating and plumbing equipment and supplies.....	3.1	.3	Coats, suits, and dresses.....	9.8	7.3
Home furnishings.....			Underwear, negligees, corsets, etc.....	3.6	2.6
Draperies, upholstery, and curtains.....	3.7	3.3	Other apparel.....	6.2	4.6
Floor coverings.....	3.9	3.3	Appliances and supplies, electrical—		
Bedding, mattresses, springs.....	1.6	.6	Household appliances, motor driven.....	3.4	.5
China, glassware, and crockery.....	1.3	1.0	Household heating appliances—portable.....	1.1	.4
Kitchen utensils.....	1.1	.7	Lighting equipment.....	.9	.1
Other home furnishings.....	2.0	2.0	Construction materials.....	.4	.1
Infants' wear.....	2.4	2.2	Other appliances.....	1.0	.4
Jewelry, silverware, and clocks.....	1.5	1.5	Automotive parts and accessories (except tires, tubes, and batteries).....	3.9	.5
Leather goods, billfolds, purses, gloves, and handbags.....	1.5	1.2	Bakery products, fresh.....	3.4	.5
Luggage.....	.3	.2	Batteries.....	.4	.1
Miscellaneous merchandise.....	(x)	1.1	Bicycles and accessories.....	1.1	.2

CENSUS OF DISTRIBUTION

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation
GENERAL MERCHANDISE GROUP—Continued			GENERAL MERCHANDISE GROUP—Continued		
General merchandise stores (with food departments)—Contd.			General merchandise stores (without food departments)—Con.		
Bottled beverages.....	1.1	0.2	Incandescent lamps.....	0.6	0.1
Builders' and shelf hardware.....	1.9	1.0	Infants' wear.....	1.4	.4
Clothing and furnishings (men's and boys').....	8.8	8.8	Jewelry, silverware, and clocks.....	3.8	.5
Suits.....	0.7		Leather goods, bill folds, purses, gloves, and hand bags.....	20.9	3.6
Overcoats.....	.4		Luggage.....	.7	.1
Hats and caps.....	.4		Other hardware.....	16.5	1.5
Furnishings.....	2.2		Paints, varnishes, glass, and painters' supplies.....	4.3	.3
Work clothing.....	3.3		Radio parts and accessories.....	8.3	1.3
Other clothing.....	1.8		Seeds, bulbs, plants, and nursery stock.....	1.0	.1
Coal.....	15.0	3.9	Service.....	2.3	.3
Confectionery and nuts.....	2.3	.3	Shoes and other footwear.....	16.7	7.7
Drug sundries.....	.4	.1	Sporting goods.....	1.2	.1
Dry goods and notions—			Stationery, books, and magazines—		
Piece goods.....	13.3	6.2	Books.....	1.1	.1
Notions and small wares.....	4.7	4.0	Paper and paper goods.....	.7	.1
Other dry goods.....	10.0	3.9	Other stationery.....	5.5	.4
Fresh fish and other sea foods.....	1.1	.2	Tires, tubes, and tire accessories.....	6.5	.7
Fruits and vegetables.....	8.0	1.1	Toilet articles and preparations.....	1.9	.4
Furniture—			Toys and games.....	6.7	1.4
Bedroom.....	1.8	.2			
Living room, library, and hall.....	.9	.1	Army and navy goods stores:		
Dining room.....	.9	.1	(Commodity coverage, 41.9 per cent)		
Kitchen.....	.6	.1	Apparel and accessories, women's, misses', children's—		
Other household.....	.5	.1	Children's wear.....	6.5	3.1
Groceries.....	24.3	24.3	Hosiery.....	4.1	1.9
Butter and cheese.....	2.4		Coats, suits, and dresses.....	2.7	1.3
Eggs.....	.9		Underwear, negligees, corsets, etc.....	11.4	5.4
Lard, cooking fats, etc.....	1.9		Clothing and furnishings (men's and boys').....	70.7	70.7
Flour.....	2.1		Suits.....	0.4	
Sugar.....	.9		Overcoats.....	7.3	
Canned goods and other groceries.....	10.1		Hats and caps.....	6.2	
Heating and plumbing equipment and supplies.....	3.0	.4	Furnishings.....	12.0	
Home furnishings—			Work clothing.....	44.8	
Draperies, upholstery, and curtains.....	1.1	.3	Leather goods.....	11.4	5.4
Floor coverings.....	2.2	.6	Luggage.....	1.4	.7
Bedding, mattresses, springs.....	1.5	.4	Notions and small wares.....	1.4	1.0
Other home furnishings.....	2.9	.8	Shoes and other footwear—		
Infants' wear.....	1.7	.2	Men's.....	5.5	2.6
Luggage.....	.5	.1	Boys' and youths'.....	2.7	1.3
Meats, including poultry.....	19.0	7.6	Women's.....	1.4	.7
Milk and cream.....	1.1	.2	Misses' and children's.....	4.1	1.9
Other hardware.....	3.9	2.6	Infants'.....	.3	.1
Painters' supplies.....	1.7	.7	Rubber and other footwear.....	6.8	3.2
Paints, varnishes, lacquers.....	2.0	.8			
Radio parts and accessories.....	5.0	.7	Variety, 5-and-10, and to-a-dollar stores:¹		
Radio sets.....	3.3	.4	(Commodity coverage, 30.6 per cent)		
Shoes and other footwear—			Apparel and accessories, women's, misses', children's—		
Men's.....	1.9	1.0	Children's wear.....	2.0	.2
Boys' and youths'.....	1.8	1.0	Millinery.....	3.2	1.8
Women's.....	2.3	1.2	Hosiery.....	7.6	6.0
Misses' and children's.....	1.9	1.0	Dresses.....	5.6	.6
Infants'.....	1.5	.6	Underwear, negligees, corsets, etc.....	6.5	4.3
Rubber and other footwear.....	2.3	.3	Other apparel.....	7.0	3.5
Sporting goods, gymnasium and playground equipment.....	3.4	.5	Appliances and supplies, electrical—		
Stoves and ranges, gas.....	.9	.1	Household appliances, motor-driven.....	.5	.2
Stoves, ranges, heaters, etc. (other than electric or gas).....	8.1	1.1	Household heating appliances—portable.....	.5	.2
Tires, tubes, and tire accessories.....	5.2	.7	Lighting equipment.....	2.0	1.2
Toys and games.....	2.0	.3	Incandescent lamps.....	1.2	.8
			Construction materials.....	2.3	1.6
General merchandise stores (without food departments):			Other appliances.....	1.9	1.3
(Commodity coverage, 15.3 per cent)			Art goods, gifts.....	1.1	.1
Antiques, art goods, gifts.....	4.4	.3	Automobile accessories.....	2.6	.1
Apparel and accessories, women's, misses', children's—			Batteries.....	1.0	.4
Children's wear.....	3.0	1.8	Bottled beverages.....	1.9	.3
Millinery.....	2.7	2.4	Clothing and furnishings (men's and boys').....	6.9	3.6
Hosiery.....	5.1	4.3	Confectionery and nuts.....	10.1	6.4
Coats, suits, and dresses.....	16.1	14.4	Dry goods and notions—		
Underwear, negligees, corsets, etc.....	6.5	4.3	Piece goods.....	2.1	.6
Other apparel.....	4.8	3.7	Notions and small wares.....	0.8	0.8
Batteries.....	10.3	1.0	Other dry goods.....	5.8	4.2
Bicycles and accessories.....	2.2	.2	Flowers, wreaths, etc.....	.7	.6
Builders' and shelf hardware.....	7.2	.8	Fountain sales and ice cream.....	10.8	6.6
Clothing and furnishings (men's and boys').....	11.3	11.3	Fruits and vegetables.....	.8	.2
Furnishings.....	5.7		Hardware—		
Work clothing.....	2.3		Builders' and shelf.....	.6	.3
Other clothing.....	3.3		Carpenters' and mechanics' tools.....	2.3	1.5
Dry goods and notions.....	20.2	26.4	Other hardware.....	5.3	4.5
Cotton piece goods.....	9.4		Home furnishings—		
Linen goods.....	1.4		Draperies, upholstery, and curtains.....	1.4	.2
Wool and wool-mixed goods.....	1.4		Floor coverings.....	1.1	.1
Rayon piece goods.....	1.4		China, glassware, and crockery.....	3.0	2.6
Silk and velvet piece goods.....	5.8		Kitchen utensils.....	2.0	1.4
Notions and small wares.....	6.1		Other home furnishings.....	3.6	2.9
Other dry goods.....	.9		Infants' wear.....	6.0	2.7
Home furnishings—			Jewelry, costume.....	3.4	3.4
Draperies, upholstery, and curtains.....	7.6	2.0	Leather goods, bill folds, purses (often includes gloves and hand bags).....	2.7	1.2
Floor coverings.....	13.6	5.7	Luggage.....	1.2	.1
Bedding, mattresses, springs.....	1.8	.3	Miscellaneous merchandise.....	(x)	4.8
China, glassware, and crockery.....	3.8	.6	Optical goods.....	.0	.2
Kitchen utensils.....	2.4	.4	Painters' supplies.....	1.3	.1
Other home furnishings.....	2.1	.2			
Household appliances, motor-driven.....	15.0	.9			

¹ Many variety chains can not report commodity analyses except for the chain as a whole. See the Merchandising Series report on Retail Distribution by Variety Chains for commodity analysis of chain sales.

RETAIL DISTRIBUTION IN INDIANA: 1929

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such com- modity	Per cent of each commodity sold to total sales of all stores in same classifi- cation	COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such com- modity	Per cent of each commodity sold to total sales of all stores in same classifi- cation				
GENERAL MERCHANDISE GROUP—Continued			AUTOMOTIVE GROUP—Continued						
Variety, 5-and-10, and to-a-dollar stores—Continued.			Tire shops (including tire repairs):						
Paints, varnishes, lacquers.....	1.6	1.1	<small>(Commodity coverage, 52.7 per cent)</small>						
Phonograph records.....	1.9	1.8	Automotive parts and accessories (except tires, tubes, and						
Radio parts and accessories.....	4.6	1.8	batteries).....			6.6	4.1		
Seeds, bulbs, plants, and nursery stock.....	.8	.5	Batteries.....			5.8	3.6		
Sheet music, music books, etc.....	1.7	.7	Gasoline.....			16.9	10.0		
Shoes and other footwear.....	3.0	1.5	Miscellaneous merchandise.....			(x)	.1		
Sporting goods.....	.9	.2	Oils and greases.....			3.7	2.2		
Stationery, books, and magazines—			Radio parts and accessories.....			3.8	.2		
Books.....	.6	.1	Radio sets.....			14.4	2.4		
Paper and paper goods.....	4.8	4.2	Repairs and service.....			10.9	8.4		
Other stationery.....	1.1	.7	Tires and tubes sold to dealers.....			8.4	.8		
Toilet articles.....	1.1	.6	Tires, tubes, and tire accessories.....			68.2	68.2		
Toiletries and cosmetics.....	4.8	4.8	Filling stations—gasoline and oil:						
Toys and games.....	4.5	4.5	<small>(Commodity coverage, 43.9 per cent)</small>						
AUTOMOTIVE GROUP			Fuel oil.....			22.7	.4		
Automobile salesrooms:			Gasoline.....			92.8	92.8		
<small>(Commodity coverage, 61.5 per cent)</small>			Oils and greases.....			6.4	6.4		
Automobiles, parts, and accessories—			Repairs and service.....			1.0	.4		
Passenger automobiles, new, sold to dealers.....			13.4	5.4	Filling stations with tires and accessories:				
Used cars sold to dealers.....			5.4	.1	<small>(Commodity coverage, 15.2 per cent)</small>				
Commercial cars and trucks, new, sold to dealers.....			2.7	.3	Automotive parts and accessories (except tires, tubes, and				
Parts and accessories sold to dealers.....			1.6	.1	batteries).....			11.6	2.7
Passenger automobiles, new.....			51.7	50.2	Batteries.....			8.7	1.5
Used passenger cars.....			25.2	24.1	Gasoline.....			74.0	74.0
Busses.....			0.1	.2	Miscellaneous merchandise.....			(x)	.1
Commercial cars and trucks, new.....			9.5	3.9	Oils and greases.....			11.7	11.7
Used commercial cars and trucks.....			18.2	.7	Repairs and service.....			9.9	4.3
Tractors.....			7.5	.2	Tires and tubes sold to dealers.....			16.3	.3
Automotive parts and accessories (except tires, tubes,					Tires, tubes, and tire accessories.....			5.9	5.4
and batteries).....			7.4	0.5	Filling stations with other merchandise:				
Tires, tubes and tire accessories.....			1.5	.8	<small>(Commodity coverage, 7.3 per cent)</small>				
Batteries.....			.2	.1	Batteries.....			5.4	1.9
Gasoline.....			1.8	.5	Gasoline.....			52.0	52.0
Miscellaneous merchandise.....			(x)	.2	Miscellaneous merchandise.....			(x)	18.6
Oils and greases.....			1.2	.6	Oils and greases.....			8.0	8.0
Radio sets.....			3.1	.1	Radio parts and accessories.....			8.5	.8
Repairs and service.....			5.5	5.3	Radio sets.....			27.3	5.3
Storage.....			3.5	.7	Repairs and service.....			8.3	4.1
Used-car establishments:					Tires and tubes sold to dealers.....			1.9	.2
<small>(Commodity coverage, 91.3 per cent)</small>					Tires, tubes, and tire accessories.....			22.0	9.1
Automotive parts and accessories (except tires and tubes)			12.5	4.1	Body, fender, and paint shops:				
Miscellaneous merchandise.....			(x)	.2	<small>(Commodity coverage, 7.9 per cent)</small>				
Passenger automobiles, new.....			2.9	.1	Automotive parts and accessories (except tires, tubes, and				
Repairs and service.....			3.4	.4	batteries).....			20.6	15.0
Tires, tubes, and tire accessories.....			7.2	1.1	Batteries.....			1.8	.8
Used cars sold to dealers.....			14.1	.4	Gasoline.....			4.5	2.0
Used commercial cars and trucks.....			5.4	2.0	Miscellaneous merchandise.....			(x)	1.6
Used passenger cars.....			93.4	91.7	Oils and greases.....			2.7	1.1
Automobile dealers with farm implements and machinery:					Repairs and service.....			74.7	74.7
<small>(Commodity coverage, 31.9 per cent)</small>					Tires, tubes, and tire accessories.....			10.7	4.8
Automotive parts and accessories (except tires, tubes,					Garages (repairs and storage, gasoline, oil, accessories):				
and batteries).....			5.6	5.6	<small>(Commodity coverage, 12.4 per cent)</small>				
Batteries.....			2.2	1.1	Automotive parts and accessories (except tires, tubes, and				
Commercial cars and trucks, new.....			6.6	3.3	batteries).....			20.6	13.4
Farm machinery.....			47.4	23.9	Batteries.....			5.8	3.1
Gasoline.....			8.6	4.3	Gasoline.....			28.3	19.2
Oils and greases.....			2.0	1.0	Miscellaneous merchandise.....			(x)	.1
Other farm and garden equipment and supplies.....			1.6	.8	Oils and greases.....			8.7	6.8
Passenger automobiles, new.....			34.2	30.8	Parts and accessories sold to dealers.....			18.9	.6
Repairs and service.....			7.2	4.3	Radio parts and accessories.....			8.9	.2
Storage.....			2.6	1.3	Radio sets.....			29.5	1.9
Tires, tubes, and tire accessories.....			4.3	3.9	Repairs and service.....			45.2	45.2
Tractors.....			5.5	6.5	Storage.....			11.8	1.8
Used passenger cars.....			15.7	14.1	Tires and tubes, sold to dealers.....			3.8	.2
Wire fencing, gates, and posts.....			.2	.1	Tires, tubes, and tire accessories.....			13.7	7.0
Accessory stores with tires and batteries:					Used commercial cars and trucks.....			14.2	.1
<small>(Commodity coverage, 41.3 per cent)</small>					Used passenger cars.....			2.6	.4
Automotive parts and accessories (except tires, tubes, and					Aircraft and accessories:				
batteries).....			50.8	50.8	<small>(Commodity coverage, 39.7 per cent)</small>				
Batteries.....			7.8	4.0	Airplane parts and accessories.....			2.8	2.8
Commercial cars and trucks, new.....			3.9	.3	Airplanes and gliders.....			33.8	33.8
Gasoline.....			18.4	7.7	Gasoline, oil, and grease.....			9.6	8.6
Miscellaneous merchandise.....			(x)	4.3	Service.....			54.8	54.8
Oils and greases.....			7.8	2.5	APPAREL GROUP				
Parts and accessories sold to dealers.....			31.5	1.0	Men's and boys' clothing stores:				
Radio parts and accessories.....			6.3	2.1	<small>(Commodity coverage, 60.2 per cent)</small>				
Radio sets.....			18.1	6.5	Custom tailoring.....			10.5	1.7
Repairs and service.....			13.3	6.6	Hats and caps.....			3.5	.1
Tires, tubes, and tire accessories.....			23.0	14.0	Other clothing.....			12.3	2.0
Used commercial cars and trucks.....			6.4	.1	Overcoats.....			21.8	21.8
Used passenger cars.....			1.4	.1	Suits.....			74.4	74.4
Battery and ignition shops—brake repair shops:					Men's and boys' hat stores:				
<small>(Commodity coverage, 14.9 per cent)</small>					<small>(Commodity coverage, 61.2 per cent)</small>				
Automotive parts and accessories (except batteries).....			40.8	32.4	Furnishings.....			6.1	.8
Batteries.....			65.1	39.7	Hats and caps.....			93.0	93.0
Gasoline.....			32.5	3.0	Other clothing.....			8.9	5.6
Miscellaneous merchandise.....			(x)	.6					
Oils and greases.....			5.2	.2					
Radio sets.....			3.5	.4					
Repairs and service.....			33.9	23.7					

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
APPAREL GROUP—Continued			APPAREL GROUP—Continued		
Men's furnishings stores: (Commodity coverage, 20.1 per cent)			Children's specialty shops—Continued.		
Furnishings.....	72.5	72.5	Jewelry, costume.....	2.4	2.2
Hats and caps.....	18.5	11.9	Nursery furniture.....	12.1	9.0
Other clothing.....	9.2	2.8	Toys and games.....	16.0	16.6
Shoes, men's.....	30.7	12.8			
Men's clothing and furnishings stores: (Commodity coverage, 53.9 per cent)			Women's shoe stores: (Commodity coverage, 78 per cent)		
Cigars, cigarettes, and tobacco.....	11.9	.4	Hosiery, women's.....	8.6	4.0
Clothing and furnishings (men's and boys')—			Miscellaneous merchandise.....	(x)	3.4
Custom tailoring.....	8.5	3.2	Shoes and other footwear—		
Suits.....	38.3	38.3	Women's.....	81.1	81.1
Overcoats.....	14.5	14.5	Misses' and children's.....	14.0	0.8
Hats and caps.....	8.3	7.8	Infant's.....	13.2	2.5
Furnishings.....	25.6	25.6	Rubber and other footwear.....	4.8	2.2
Work clothing.....	6.2	2.6			
Other clothing.....	8.4	1.0	Family shoe stores—men's, women's, and children's: (Commodity coverage, 32.6 per cent)		
Hosiery.....	2.8	.2	Furnishings, men's.....	4.9	.2
Leather goods, billfolds, purses, gloves.....	.4	.1	Hosiery, women's.....	4.6	2.2
Luggage.....	.7	.1	Leather goods, billfolds, gloves, and handbags.....	8.8	.2
Radio sets.....	10.6	.2	Miscellaneous merchandise.....	(x)	.2
Shoes and other footwear—			Service.....	1.3	.2
Men's.....	8.5	3.5	Shoes and other footwear—		
Boys' and youths'.....	2.3	.8	Men's.....	23.3	23.3
Women's.....	3.5	.6	Boys' and youths'.....	6.0	3.5
Misses' and children's.....	2.9	.1	Women's.....	52.0	52.0
Rubber and other footwear.....	2.1	.3	Misses' and children's.....	10.9	7.8
Sporting goods.....	5.2	.8	Infant's.....	3.5	1.5
			Rubber and other footwear.....	13.6	8.9
Family clothing stores—men's, women's, and children's: (Commodity coverage, 69.4 per cent)			FURNITURE AND HOUSEHOLD GROUP		
Apparel and accessories, women's, misses', and children's—			Furniture stores: (Commodity coverage, 68.2 per cent)		
Custom tailoring, dressmaking.....	2.1	.6	Antiques, art goods, gifts.....	6.6	.1
Children's wear.....	.8	.3	Appliances and supplies, electr cal—		
Millinery.....	1.7	1.4	Household appliances, motor driven (except refrigerators).....	2.3	.5
Hosiery.....	2.1	1.6	Household heating appliances—portable.....	1.1	.1
Coats, suits, and dresses.....	18.0	18.0	Lighting equipment.....	5.4	.2
Underwear, negligees, corsets, etc.....	2.8	2.3	Incandescent lamps.....	1.2	.1
Other apparel, except furs.....	10.0	7.4	Builders' and shelf hardware.....	8.9	.1
Clothing and furnishings (men's and boys')—			Furniture—		
Custom tailoring.....	2.6	.8	Bedroom.....	15.5	15.5
Suits.....	24.4	24.4	Living room, library, and hall.....	26.2	26.2
Overcoats.....	10.8	8.5	Dining room.....	12.5	12.5
Hats and caps.....	4.1	3.6	Kitchen.....	5.9	5.9
Furnishings.....	16.1	10.5	Other household.....	10.3	6.5
Work clothing.....	1.7	.9	Office and store.....	4.2	.1
Other clothing.....	13.3	10.5	Home furnishings—		
Costume jewelry.....	6.9	1.8	Draperies, upholstery, and curtains.....	7.7	2.5
Furs and fur goods.....	1.4	.1	Floor coverings.....	16.4	11.3
Infants' wear.....	4.3	.1	Bedding, mattresses, springs.....	7.4	3.3
Shoes and other footwear.....	17.8	7.1	China, glassware, and crockery.....	.8	.1
Men's.....	3.3		Other home furnishings.....	3.4	1.1
Boys' and youths'.....	.5		Luggage.....	1.6	.1
Women's.....	.5		Miscellaneous merchandise.....	(x)	.2
Misses' and children's.....	.2		Phonographs and records.....	.7	.1
Rubber and other footwear.....	2.6		Radio parts and accessories.....	.9	.1
Toiletries and cosmetics.....	.6	.1	Radio sets.....	9.2	5.0
			Refrigerators.....	2.7	.6
Women's ready-to-wear specialty stores—apparel and accessories: (Commodity coverage, 79.1 per cent)			Secondhand furniture.....	12.6	3.2
Apparel and accessories, women's, misses' and children's—			Service.....	1.3	.1
Custom tailoring, dressmaking.....	7.4	1.2	Stoves and ranges—gas.....	3.0	1.4
Children's wear.....	1.7	.4	Stoves, ranges, heaters, etc. (other than electric or gas).....	5.7	2.2
Millinery.....	9.6	4.8	Tires, tubes and tire accessories.....	2.2	.3
Hosiery.....	7.1	4.8	Toys and games.....	2.7	.5
Coats, suits, and dresses.....	70.1	70.1	Wall paper.....	5.8	.1
Underwear, negligees, corsets, etc.....	9.3	6.8			
Other apparel, except furs.....	11.5	2.9	Furniture and undertaker: (Commodity coverage, 5.1 per cent)		
Costume jewelry.....	2.2	.2	Caskets and undertakers' supplies.....	17.9	17.9
Furs and fur goods.....	10.8	6.8	Furniture—		
Infants' wear.....	5.3	.5	Bedroom.....	12.9	12.9
Leather goods, gloves, and handbags.....	1.9	.5	Living room, library, and hall.....	14.0	14.0
Service.....	5.8	.7	Dining room.....	11.1	11.1
Shoes, women's.....	8.0	.7	Kitchen.....	10.4	10.4
Toilet articles and preparations.....	1.0	.1	Other household.....	3.5	3.5
			Home furnishings—		
Furriers—fur shops: (Commodity coverage, 49.3 per cent)			Draperies, upholstery, and curtains.....	6.3	3.4
Apparel and accessories, women's, misses', and children's.....	36.5	6.2	Floor coverings.....	7.8	7.8
Furs and fur goods.....	83.7	83.7	Bedding, mattresses, springs.....	6.7	6.7
Service.....	31.6	10.1	China, glassware, and crockery.....	6.3	3.4
			Other home furnishings.....	4.2	2.2
Hosiery shops: (Commodity coverage, 52.4 per cent)			Stoves and ranges—gas.....	12.5	6.7
Furnishings.....	2.9	.9			
Hosiery.....	99.1	99.1	Furniture and hardware stores: (Commodity coverage, 9.9 per cent)		
			Farm and garden equipment and supplies.....	.2	.1
Children's specialty shops: (Commodity coverage, 39.7 per cent)			Furniture—		
Children's shoes.....	4.4	4.4	Bedroom.....	14.3	14.3
Children's wear.....	23.3	23.3	Living room, library, and hall.....	18.8	18.8
Gift merchandise.....	5.9	5.7	Dining room.....	10.7	16.7
Infants' wear.....	38.8	38.8	Kitchen.....	4.6	4.6
			Other household.....	1.4	.8

RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FURNITURE AND HOUSEHOLD GROUP—Continued			FURNITURE AND HOUSEHOLD GROUP—Continued		
Furniture and hardware stores—Continued .			Radio and electrical shops—Continued.		
Glass.....	1.4	0.6	Appliances and supplies (electrical)—Continued.		
Hardware—			Lighting equipment.....	12.6	5.7
Builders' and shelf hardware.....	10.0	10.0	Incandescent lamps.....	11.5	6.6
Carpenters' and mechanics' tools.....	6.4	4.6	Construction materials.....	9.5	4.3
Other hardware.....	4.7	3.4	Commercial and industrial appliances.....	1.9	1.0
Home furnishings—			Ranges, water heaters, etc.....	9.4	6.2
Floor coverings.....	8.0	2.3	Other appliances.....	2.8	1.3
Bedding, mattresses, springs.....	9.0	4.0	Automotive parts and accessories (except tires, tubes, and batteries).....	12.8	.7
Kitchen utensils.....	.5	.2	Batteries.....	8.8	1.5
Household heating appliances—portable.....	.4	.2	Cameras and photographic supplies.....	2.5	.2
Lighting equipment.....	1.2	.5	Leather goods.....	13.3	1.1
Paints, varnishes, lacquers.....	3.2	2.3	Luggage.....	9.3	.1
Secondhand merchandise.....	30.5	8.0	Radio parts and accessories.....	6.1	6.1
Stoves and ranges—gas.....	4.9	2.1	Radio sets.....	42.7	42.7
Stoves, ranges, heaters, etc. (other than electric or gas).....	16.5	4.6	Refrigerators.....	20.7	7.3
Wall paper.....	4.8	1.3	Service.....	6.4	2.5
Drapery, curtains, and upholstery stores:			Sporting goods.....	19.6	2.0
(Commodity coverage, 39.8 per cent)			Tires, tubes, and tire accessories.....	4.5	.2
Draperies, upholstery, and curtains.....	70.9	70.9	Radio and musical instruments stores:		
Floor coverings.....	16.3	8.3	(Commodity coverage, 54.4 per cent)		
Lighting equipment, electric.....	2.3	1.2	Musical instruments and accessories—	41.1	30.3
Wall paper.....	40.0	19.6	Pianos and accessories.....	13.3	11.9
Floor covering stores:			Phonographs and records.....	6.6	3.3
(Commodity coverage, 53.6 per cent)			Stringed and band instruments.....	5.7	2.5
Draperies, upholstery, and curtains.....	18.1	9.1	Sheet music, music books, etc.....	12.9	3.8
Floor coverings.....	88.4	88.4	Other musical instruments and accessories.....	3.5	3.5
Service.....	3.8	.8	Radio parts and accessories.....	35.1	35.1
Wall paper.....	9.4	1.7	Radio sets.....	1.0	.1
Household appliances stores (electrical):			Refrigerators.....	1.5	.5
(Commodity coverage, 52 per cent)			Service.....		
Appliances and supplies (electrical)—			RESTAURANTS, CAFETERIAS, AND EATING PLACES		
Household appliances, motor-driven (except refrigerators).....	92.4	76.9	Cafeterias:		
Household heating appliances—portable.....	11.4	.9	(Commodity coverage, 40.2 per cent)		
Lighting equipment.....	8.9	.5	Bottled beverages.....	14.8	.8
Incandescent lamps.....	6.7	1.8	Cigars, cigarettes, and tobacco.....	5.5	5.5
Commercial and industrial appliances.....	5.1	.3	Confectionery and nuts.....	3.0	.8
Ranges, water heaters, etc.....	27.5	7.0	Fountain sales and ice cream.....	10.6	.7
Other appliances.....	3.8	.5	Fruits and vegetables.....	2.5	.5
Phonographs and records.....	4.0	.1	Miscellaneous merchandise.....	(x)	1.7
Radios and equipment.....	12.0	.9	Receipts from sale of meals.....	90.0	90.0
Refrigerators.....	41.8	10.4	Restaurants with table service:		
Service.....	1.4	.7	(Commodity coverage, 8.8 per cent)		
Household appliances stores:			Bakery products, fresh.....	4.2	.3
(Commodity coverage, 60.7 per cent)			Bottled beverages.....	1.6	.2
Appliances and supplies (electrical)—			Cigars, cigarettes, and tobacco.....	4.7	4.4
Household appliances, motor-driven (except refrigerators).....	21.2	11.9	Confectionery and nuts.....	8.5	1.0
Household heating appliances—portable.....	3.1	1.7	Delicatessen, ready-to-serve foods.....	13.3	.8
Lighting equipment.....	1.1	.5	Fountain sales and ice cream.....	17.8	2.4
Incandescent lamps.....	2.8	.6	Milk and cream.....	6	.1
Commercial and industrial appliances.....	1.1	.2	Receipts from sale of meals.....	90.8	90.8
Ranges, water heaters, etc.....	1.7	.8	Fountain—lunches:		
Other appliances.....	7.1	3.6	(Commodity coverage, 53.5 per cent)		
Appliances and supplies, gas—			Bakery products, fresh.....	.5	.1
Stoves and ranges.....	41.7	41.7	Bottled beverages.....	7.1	2.0
Water heaters.....	16.2	14.1	Cigars, cigarettes, and tobacco.....	18.8	13.8
Other appliances (except refrigerators).....	8.6	7.5	Confectionery and nuts.....	5.0	3.5
Draperies, upholstery, and curtains.....	8.0	.7	Fountain sales and ice cream.....	33.4	33.4
Radio sets.....	5.5	1.6	Other nonfood products.....	(x)	3.0
Refrigerators.....	22.8	15.1	Receipts from sale of meals.....	44.2	44.2
Refrigerator dealers—electric only:			Lunch counters:		
(Commodity coverage, 91.1 per cent)			(Commodity coverage, 7.1 per cent)		
Refrigerators.....	98.8	98.8	Bakery products, fresh.....	3.0	.8
Service.....	3.8	1.2	Bottled beverages.....	21.7	17.0
China, glassware, crockery, tinware, enamelware:			Cigars, cigarettes, and tobacco.....	7.2	7.2
(Commodity coverage, 63.3 per cent)			Confectionery and nuts.....	3.0	.8
China, glassware, and crockery.....	69.1	69.1	Delicatessen and ready-to-serve foods.....	3.9	1.1
Kitchen utensils.....	11.6	11.3	Fountain sales and ice cream.....	14.6	7.0
Leather goods.....	3.3	2.7	Receipts from sale of meals.....	66.1	66.1
Other home furnishings.....	10.0	8.0	LUMBER AND BUILDING GROUP		
Sterling silverware.....	21.6	3.5	Lumber and building material dealers:		
Toys and games.....	6.7	5.4	(Commodity coverage, 59.7 per cent)		
Interior decorators:			Appliances and supplies (electrical).....	12.2	.2
(Commodity coverage, 38.6 per cent)			Builders' and shelf hardware.....	2.0	.1
Draperies, upholstery, and curtains.....	47.0	47.0	Building materials—		
Floor coverings.....	23.8	23.8	Brick, terra cotta, tile, etc.....	6.9	4.3
Furniture, household.....	17.2	17.2	Building stone.....	2.9	1.0
Other home furnishings.....	11.0	11.0	Cement.....	13.5	10.0
Wall paper.....	1.2	1.0	Lime, plaster, etc.....	4.0	2.8
Radio and electrical shops:			Lumber (rough and dressed).....	48.6	38.4
(Commodity coverage, 40.1 per cent)			Planing-mill products, woodwork.....	20.0	13.5
Appliances and supplies (electrical)—			Wood shingles and shakes.....	2.8	1.6
Household appliances, motor-driven (except refrigerators).....	14.3	8.8	Roofing materials (except wood shingles).....	6.3	4.5
Household heating appliances—portable.....	4.9	2.7	Structural steel (at retail).....	1.2	.3
			Iron and other building metal.....	2.7	.9
			Building paper, insulating boards with wood base, etc.....	1.3	.8

CENSUS OF DISTRIBUTION

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to all stores in same classification
LUMBER AND BUILDING GROUP—Continued			OTHER RETAIL STORES		
Lumber and building material dealers—Continued.			Hardware stores:		
Building materials—Continued.			(Commodity coverage, 25.1 per cent)		
Wall boards (except wood base).....	11.0	5.8	Appliances and supplies (electrical)—		
Other building materials.....	26.2	12.1	Household appliances, motor-driven (except refrigerators).....	7.4	4.3
Coal.....	17.4	.2	Household heating appliances—portable.....	.4	.3
Gasoline, oil, and grease.....	2.2	.1	Lighting equipment.....	.7	.1
Glass.....	9.7	.2	Incandescent lamps.....	.8	.5
Heating and plumbing equipment and supplies.....	(x)	.2	Construction materials.....	2.6	.9
Miscellaneous merchandise.....	3.0	.3	Ranges, water heaters, etc.....	1.9	.1
Paints, varnishes, lacquers.....	7.9	.1	Other appliances.....	.6	.1
Radio sets.....	23.4	.8	Building materials—		
Service.....	9.4	.4	Cement.....	23.7	.4
Wire fencing, gates, and posts.....	3.1	.6	Roofing materials.....	7.1	1.0
Wood, coke, and other fuels.....			Iron and other building metal.....	5.8	.5
			Other building materials.....	20.5	1.6
Lumber and hardware:			Farm and garden equipment and supplies—		
(Commodity coverage, 38 per cent)			Farm machinery.....	8.4	1.8
Building materials—			Wire fencing, gates, and posts.....	.9	.4
Brick, terra cotta, tile, etc.....	2.7	1.8	Other farm and garden equipment and supplies.....	2.3	.8
Building stone.....	3.2	.3	Fertilizers.....	.3	.1
Cement.....	5.2	4.2	Glass.....	1.6	1.0
Lime, plaster, etc.....	3.2	2.3	Grain and feed.....	5.0	.1
Lumber (rough and dressed).....	49.3	46.7	Hardware—		
Planing-mill products, woodwork.....	18.5	15.3	Builders' and shelf.....	24.5	24.5
Wood shingles and shakes.....	3.3	2.3	Carpenters' and mechanics' tools.....	9.4	9.4
Roofing materials (except wood shingles).....	6.3	5.9	Other hardware.....	32.2	24.8
Iron and other building metal.....	2.1	.2	Heating and plumbing equipment and supplies.....	15.5	3.6
Building paper, insulating boards with wood base, etc.....	2.5	1.8	Home furnishings—		
Wall boards (except wood base).....	2.8	2.0	China, glassware, and crockery.....	3.7	.5
Other building materials.....	5.4	2.2	Kitchen utensils.....	4.0	1.4
Coal.....	13.0	2.7	Other home furnishings.....	4.7	.1
Glass.....	1.3	.5	Leather goods.....	1.7	.2
Hardware—			Miscellaneous merchandise.....	(x)	.2
Builders' and shelf.....	5.4	5.4	Motor cycles, bicycles, and supplies.....	.7	.1
Carpenters' and mechanics' tools.....	1.0	.3	Painters' supplies.....	1.2	.7
Other hardware.....	1.8	.5	Paints, varnishes, lacquers.....	8.5	6.8
Heating and plumbing equipment and supplies.....	7.0	.3	Radio parts and accessories.....	1.7	.3
Miscellaneous merchandise.....	(x)	3.1	Radio sets.....	14.9	3.3
Painters' supplies.....	2	.1	Refrigerators.....	8.8	.9
Paints, varnishes, lacquers.....	2.9	1.8	Secondhand merchandise.....	.9	.1
Wire fencing, gates, and posts.....	5.7	.3	Seeds, bulbs, plants, and nursery stock.....	2.2	.5
			Service.....	10.6	1.3
Electrical shops (without radio):			Sporting goods, gymnasium and playground equipment.....		
(Commodity coverage, 23.8 per cent)			Stoves and ranges—gas.....	.9	.4
Art goods, gifts.....	5.0	1.0	Stoves, ranges, heaters, etc. (other than electric or gas).....	5.3	2.5
Commercial and industrial appliances.....	49.7	33.8	Toys and games.....	1.4	.6
Construction materials.....	27.8	16.9	Tractors.....	6.5	.5
Household appliances, motor-driven.....	7	.1	Water heaters—gas.....	.9	.1
Household heating appliances—portable.....	1.7	.7			
Incandescent lamps.....	3.1	2.5	Farm implements, machinery, and equipment dealers:		
Lighting equipment.....	44.6	35.5	(Commodity coverage, 25.8 per cent)		
Other appliances.....	.4	.1	Automotive parts and accessories.....	11.9	1.8
Ranges, water heaters, etc.....	5.8	3.5	Commercial cars and trucks, new.....	4.4	.5
Service.....	19.0	5.9	Farm machinery.....	85.0	71.5
			Farm wagons.....	.5	.1
Heating appliances and oil burners:			Other farm and garden equipment and supplies.....		
(Commodity coverage, 70.9 per cent)			Service.....	10.7	1.7
Appliances and supplies—gas.....	12.2	.3	Special-purpose vehicles, etc.....	2.5	1.2
Heating equipment and supplies (including stoves and ranges).....	73.0	73.0	Tractors.....	8.6	1.3
Secondhand goods.....	1.8	.1	Used commercial cars and trucks.....	51.9	20.7
Service.....	29.4	20.5	Wire fencing, gates, and posts.....	2.2	.2
				6.3	1.0
Plumbing shops—heating and ventilating:			Farm-implement dealers with hay, grain and feed:		
(Commodity coverage, 15.7 per cent)			(Commodity coverage, 12 per cent)		
Appliances and supplies (electrical)—			Commercial cars and trucks, new.....	.8	.5
Household appliances, motor-driven.....	9.2	1.1	Farm machinery.....	36.4	36.4
Lighting equipment.....	.8	.1	Fertilizers.....	3.3	.9
Construction materials.....	18.6	2.1	Grain and feed.....	37.8	37.8
Commercial and industrial appliances.....	.7	.1	Hay, straw, and alfalfa.....	1.6	.5
Heating and plumbing equipment and supplies.....	88.6	88.6	Other farm and garden equipment and supplies.....	8.5	8.5
Radio sets.....	1.2	.1	Seeds, bulbs, plants, and nursery stock.....	13.1	3.6
Service.....	15.7	7.7	Tractors.....	10.1	7.3
Water heaters—gas.....	.9	.2	Wire fencing, gates, and posts.....	16.4	4.5
Paint and glass stores:			Feed stores (flour, feed, grain, fertilizer):		
(Commodity coverage, 41.8 per cent)			(Commodity coverage, 24 per cent)		
Draperies, upholstery, and curtains.....	6.4	.2	Building materials.....	7.7	.5
Glass.....	25.2	16.2	Coal.....	8.1	1.1
Hardware.....	7.5	.2	Farm machinery.....	2.7	.1
Iron and other building metal.....	33.3	1.1	Fertilizer.....	13.2	2.8
Miscellaneous merchandise.....	(x)	.4	Flour.....	29.7	1.7
Painters' supplies.....	15.4	12.1	Gasoline, oil, and grease.....	27.4	1.4
Paints, varnishes, lacquers.....	58.7	54.0	Grain and feed.....	70.8	70.8
Roofing materials.....	40.0	2.1	Hay, straw, and alfalfa.....	13.0	8.8
Service.....	32.4	3.3	Miscellaneous merchandise.....	(x)	1.6
Wall paper.....	25.0	10.4	Other farm and garden equipment and supplies.....	14.3	.8
			Seeds, bulbs, plants, and nursery stock.....	17.7	10.0
			Service.....	3.1	.1

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TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Seeds, bulbs, and nursery stock: (Commodity coverage, 44.6 per cent)			Coal and wood yards—Continued.		
Builders' and shelf hardware.....	1.4	0.2	Heating and plumbing equipment and supplies.....	10.2	0.1
Building materials.....	14.2	2.2	Ice.....	49.1	8.0
Farm and garden equipment and supplies—			Miscellaneous merchandise.....	(x) .1	.1
Farm machinery.....	7.1	1.1	Oils and greases.....	10.5	.3
Farm wagons.....	.4	.1	Secondhand goods.....	(x) .3	.3
Wire fencing, gates, and posts.....	1.4	.2	Wood, coke, and other fuels.....	6.3	3.7
Other farm and garden equipment and supplies.....	5.3	.8			
Fertilizers.....	2.5	1.1	Drug stores: (Commodity coverage, 12.2 per cent)		
Grain and feed.....	30.6	25.9	Cigars, cigarettes and tobacco.....	10.0	8.5
Miscellaneous merchandise.....	(x) .5	.5	Confectionery and nuts.....	3.5	1.4
Other hardware.....	12.8	2.0	Drugs, patent medicines, etc.....	30.0	30.0
Painters' supplies.....	.7	.1	Miscellaneous merchandise.....	31.0	31.0
Paints, varnishes, lacquers.....	6.4	1.0	Stationery, books, periodicals, etc.....	2.8	
Seeds, bulbs, plants, and nursery stock.....	64.8	64.8	Rubber goods.....	4.9	
			Surgical and hospital supplies.....	3.7	
			Other merchandise.....	19.6	
			Prescriptions.....	14.6	14.6
			Toilet articles.....	3.6	3.2
			Toiletries and cosmetics.....	12.7	11.3
Coal and feed stores: (Commodity coverage, 22.8 per cent)			Drug stores with fountains: (Commodity coverage, 32.4 per cent)		
Building materials.....	13.5	4.6	Bottled beverages.....	4.7	.8
Cement.....	2.5		Cigars, cigarettes and tobacco.....	21.7	20.5
Lime, plaster, etc.....	1.9		Confectionery and nuts.....	5.0	4.3
Lumber (rough and dressed).....	.2		Drugs, patent medicines, etc.....	35.1	35.1
Farm and garden equipment and supplies—			Fountain sales and ice cream.....	15.2	15.2
Farm machinery.....	.8	.1	Miscellaneous merchandise.....	(x) 3.7	3.7
Wire fencing, gates, and posts.....	2.7	1.1	Prescriptions.....	7.6	7.6
Other farm and garden equipment and supplies.....	2.7	.9	Receipts from sale of meals.....	30.6	.5
Fertilizers.....	5.2	2.7	Rubber goods.....	1.4	.5
Flour.....	4.0	.6	Stationery, books, periodicals, etc.....	3.9	1.4
Fuel—			Surgical and hospital supplies.....	.9	.3
Coal.....	19.2	19.2	Toilet articles and preparations.....	10.1	10.1
Fuel oil.....	15.9	2.9	Toiletries and cosmetics.....	8.2	
Wood, coke, and other fuels.....	3.8	.8	Toilet articles.....	1.9	
Gasoline.....	2.8	.4			
Grain and feed.....	56.7	52.5	Florists: (Commodity coverage, 20.6 per cent)		
Hay, straw, and alfalfa.....	9.1	6.3	Flowers, wreaths, etc.....	98.4	98.4
Miscellaneous merchandise.....	(x) 4.0	4.0	Pets and pets' supplies.....	4.0	.5
Oils and greases.....	1.4	.1	Seeds, bulbs, plants, and nursery stock.....	5.2	1.1
Refrigerators.....	5.8	.7			
Seeds, bulbs, plants, and nursery stock.....	3.8	2.6	Camera dealers—photographic supplies: (Commodity coverage, 72.4 per cent)		
Service.....	1.0	.2	Art goods, gifts.....	15.4	13.4
Stoves, ranges, heaters, etc.....	2.2	.3	Cameras and photographic supplies.....	64.5	64.5
			Cameras.....	4.5	
Book stores: (Commodity coverage, 44 per cent)			Photographic supplies.....	44.9	
Books.....	52.9	52.9	Photo-finishing sales.....	15.1	
Magazines and newspapers.....	23.3	10.2	Professional and scientific instruments and equipment.....	17.6	15.4
Novelties.....	5.8	1.2	Stationery, books, and magazines.....	6.7	6.7
Office and store equipment.....	19.4	4.0			
Other stationery.....	45.5	24.0	Jewelry stores (installment credit): (Commodity coverage, 100 per cent)		
Paper and paper goods.....	26.8	7.7	Antiques, art goods, gifts.....	7.4	.4
			China, glassware, and crockery.....	3.0	.4
Cigar stores with fountains: (Commodity coverage, 36.8 per cent)			Household heating appliances—portable.....	.4	.1
Cigars, cigarettes, and tobacco.....	40.5	40.5	Jewelry, silverware, and clocks—		
Confectionery and nuts.....	6.4	3.8	Clocks.....	3.4	3.0
Fountain sales and ice cream.....	32.7	32.7	Watches.....	25.2	25.2
Magazines and newspapers.....	18.5	6.7	Diamond jewelry.....	35.1	35.1
Service.....	12.5	2.7	Rings, other than diamond.....	7.9	7.9
Smokers' supplies.....	4.6	4.6	Gold and gold-filled jewelry.....	5.4	5.4
			Plated silverware.....	4.3	3.6
Cigar stands: (Commodity coverage, 5.2 per cent)			Sterling silverware.....	3.8	2.3
Cigars, cigarettes, and tobacco.....	79.2	79.2	Other jewelry.....	8.2	2.8
Confectionery and nuts.....	3.5	1.7	Leather goods.....	1.7	.5
Magazines and newspapers.....	5.2	1.4	Miscellaneous merchandise.....	(x) .7	.7
Service.....	(x) 16.8	16.8	Optical goods.....	6.1	.3
Smokers' supplies.....	1.9	.9	Radio parts and accessories.....	8.6	1.2
			Radio sets.....	27.8	6.6
Cigar stores without fountains: (Commodity coverage, 10.4 per cent)			Service.....	6.6	3.9
Cigars, cigarettes, and tobacco.....	81.0	81.0	Toilet articles.....	2.5	.5
Magazines and newspapers.....	.5	.1	Toiletries and cosmetics.....	2.2	.1
Miscellaneous merchandise.....	(x) .1	.1			
Service.....	12.2	1.0	Jewelry stores: (Commodity coverage, 28.5 per cent)		
Sporting goods.....	12.8	1.1	Art goods, gifts.....	1.3	.5
Smokers' supplies.....	16.7	16.7	China, glassware, and crockery.....	10.8	5.5
			Jewelry, silverware, and clocks.....	75.8	75.8
Coal and wood yards: (Commodity coverage, 43.5 per cent)			Clocks.....	2.7	
Building materials—			Watches.....	16.3	
Brick, terra cotta, tile, etc.....	9.6	2.4	Diamond jewelry.....	31.2	
Building stone.....	1.5	.2	Rings, other than diamond.....	6.9	
Cement.....	8.9	2.1	Gold and gold-filled jewelry.....	3.6	
Lime, plaster, etc.....	3.7	.8	Plated silverware.....	4.2	
Lumber (rough and dressed).....	2.6	.3	Sterling silverware.....	3.1	
Roofing materials.....	1.6	.2	Other jewelry.....	7.8	
Other building materials.....	1.2	.2			
Coal.....	75.3	78.3			
Fuel oil.....	11.0	2.0			
Gasoline.....	28.5	1.0			

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Jewelry stores—Continued.			Typewriter dealers:		
Leather goods.....	3.7	0.6	Service (Commodity coverage, 17.9 per cent)	3.0	3.1
Lighting equipment.....	3.7	1.1	Typewriters and accessories.....	96.9	96.0
Luggage.....	6.4	1.8	Sporting goods specialty stores:		
Optical goods.....	8.7	1.0	(Commodity coverage, 71.2 per cent)		
Home furnishings.....	2.0	.9	Bicycles and accessories.....	21.9	4.4
Other musical instruments and accessories.....	4.6	.3	Cameras.....	7.5	1.5
Pianos and accessories.....	17.0	1.1	Phonographs and records.....	2.5	.2
Radios and equipment.....	1.7	1.2	Radio parts and accessories.....	5.6	1.2
Service.....	5.6	3.6	Radio sets.....	17.9	6.2
Sporting goods.....	2.1	.6	Rubber and other footwear.....	2.4	.3
Smokers' supplies.....	2.8	.8	Service.....	1.2	.1
Stationery.....	5.2	1.2	Shoes, men's.....	2.4	.3
Toilet articles.....	2.5	.8	Sporting goods, gymnasium and playground equipment.....	85.8	85.8
Toiletries and cosmetics.....	1.6	.5	Printers and lithographers:		
Toys and games.....	10.0	2.7	(Commodity coverage, 85.3 per cent)		
Luggage and leather goods stores:			Books.....	2.5	2.1
(Commodity coverage, 35.2 per cent)			Magazines and newspapers.....	26.6	22.3
Art goods, gifts.....	2.2	.4	Office and store furniture.....	2.1	2.1
Hosiery.....	2.1	.5	Other stationery.....	12.9	2.1
Leather goods, billfolds, purses, gloves, and handbags.....	36.3	36.3	Paper and paper goods.....	27.6	27.6
Luggage.....	56.8	56.8	Service.....	43.8	43.8
Novelties.....	1.7	.3	Stationers and engravers:		
Service.....	3.7	1.5	(Commodity coverage, 86.6 per cent)		
Stationery.....	22.0	4.2	Adding and calculating machines and accessories.....	1.3	.4
Music stores:			Books.....	0.1	3.0
(Commodity coverage, 22.8 per cent)			Cigars, cigarettes, and tobacco.....	.2	.1
Other musical instruments and accessories.....	25.0	.3	Gift merchandise.....	3.1	.7
Phonographs and records.....	6.5	5.7	Leather goods.....	7.3	2.7
Pianos and accessories.....	16.2	13.9	Luggage.....	.8	.1
Radios and equipment.....	4.8	4.1	Magazines and newspapers.....	15.7	7.6
Sheet music, music books, etc.....	33.8	33.8	Miscellaneous merchandise.....	(x)	4.6
Stringed and band instruments.....	49.3	42.2	Office and store furniture.....	21.8	16.5
News dealers:			Other office and store equipment.....	1.2	.4
(Commodity coverage, 20.8 per cent)			Other stationery.....	39.6	38.7
Books.....	6.0	1.3	Paper and paper goods.....	17.2	12.7
Cigars, cigarettes, and tobacco.....	20.0	4.1	Photo-finishing sales.....	.6	.9
Fountain sales and ice cream.....	20.0	4.1	Photographic supplies.....	.6	.8
Magazines and newspapers.....	57.6	87.6	Professional and scientific instruments and equipment.....	.8	.1
Miscellaneous merchandise.....	(x)	.8	Radio sets.....	1	.1
Paper and paper goods.....	10.0	2.1	Sporting goods.....	17.6	7.3
Office and school supplies:			Toys and games.....	2.1	1.1
(Commodity coverage, 37.6 per cent)			Typewriters and accessories.....	2.0	.7
Books.....	7.2	4.7	Wall paper.....	(x)	1.5
Cameras and photographic supplies.....	14.8	9.7	SECONDHAND STORES		
Gift merchandise.....	14.9	9.7	Pawn shops (sales):		
Leather goods.....	4.0	.7	(Commodity coverage, 40.8 per cent)		
Office and store equipment.....	16.7	8.9	Cameras.....	1.4	.5
Office and store furniture.....	11.3	11.3	Clothing and furnishings (men's and boys)—		
Other stationery.....	20.1	16.8	Suits.....	28.2	13.2
Paper and paper goods.....	38.2	38.2	Overcoats.....	9.2	4.3
Office and store mechanical appliance dealers (retail):			Hats and caps.....	3.7	1.0
(Commodity coverage, 85.9 per cent)			Furnishings.....	5.4	1.5
Adding and calculating machines and accessories.....	45.1	36.6	Hosiery.....	3.0	.8
Office and store furniture.....	28.8	.8	Jewelry, silverware, and clocks.....	41.4	41.4
Other office and store mechanical appliances.....	53.7	36.5	Clocks.....	2.2	
Other stationery.....	24.9	9.0	Watches.....	16.8	
Paper and paper goods.....	1.9	.1	Diamond jewelry.....	9.7	
Secondhand goods.....	7.4	.3	Rings, other than diamond.....	3.3	
Service.....	11.8	9.0	Gold and gold-filled jewelry.....	3.7	
Typewriters and accessories.....	19.8	7.7	Plated silverware.....	.4	
Office and store furniture and equipment dealers			Sterling silverware.....	.4	
(Commodity coverage, 60.9 per cent)			Other jewelry.....	4.9	
Office furniture.....	85.5	82.6	Luggage.....	13.7	11.1
Other office and store equipment.....	15.1	3.3	Miscellaneous merchandise.....	(x)	14.4
Other stationery.....	28.2	12.1	Musical instruments and accessories.....	13.1	2.6
Paper and paper goods.....	2.6	.5	Shoes, men's.....	22.4	6.1
Secondhand furniture.....	5.2	.5	Shoes, women's.....	1.2	.3
Service.....	2.1	.2	Sporting goods.....	9.8	2.0
Typewriters and accessories.....	3.1	.8	Underwear, negligees, corsets, etc.....	8.0	.8

RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 16.—INDIANAPOLIS—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 22)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	4, 911	3, 882	22, 984	2, 428	\$28, 479, 766	\$624, 745	\$25, 050, 032	\$27, 015, 840	\$220, 627, 946	100.00
Food group.....	1, 748	1, 417	2, 748	579	3, 413, 769	131, 690	3, 489, 202	1, 603, 900	49, 193, 287	20.91
Candy and confectionery stores:										
Candy stores—nut stores.....	22	10	39	6	35, 331	995	77, 344	9, 850	200, 840	.13
Confectionery stores (candy and fountain).....	73	77	56	19	64, 731	3, 068	126, 488	18, 720	630, 957	.29
Dairy products stores:										
Dairy products stores (including ice cream).....	24	27	16	6	12, 312	1, 651	9, 235	1, 160	168, 305	.08
Egg and poultry dealers.....	50	52	18	22	20, 446	4, 584	33, 005	3, 730	450, 116	.20
Milk dealers.....	4	4	414		607, 199		486, 117	63, 690	3, 021, 288	1.37
Delicatessen stores.....	29	28	62	7	54, 322	1, 906	55, 294	9, 130	506, 697	.23
Fruit stores and vegetable markets.....	100	106	35	23	28, 385	7, 385	42, 945	7, 150	631, 381	.29
Grocery stores (without meats).....	303	69	546	116	603, 384	23, 215	836, 156	353, 960	9, 941, 765	4.51
Combination stores (groceries and meats):										
Grocery stores with meats.....	865	776	1, 193	285	1, 554, 995	66, 794	1, 437, 806	968, 640	24, 247, 132	10.99
Meat markets with groceries.....	51	49	97	21	138, 003	5, 098	102, 677	63, 900	1, 959, 584	.89
Meat markets (including sea foods):										
Fish markets—sea foods.....	16	17	16		11, 112		10, 887	1, 030	124, 905	.06
Meat markets.....	136	138	128	51	183, 850	12, 175	175, 731	37, 720	3, 437, 862	1.56
Bakeries—bakery goods stores (except manufacturing bakeries).....	63	54	81	17	70, 358	4, 590	52, 798	9, 500	564, 998	.25
Other food stores:										
Coffee, tea, spices.....	4	3	4	1	6, 420	229	6, 953	5, 440	69, 690	.03
Farm products stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General food stores.....	6	6	5		6, 032		5, 711	9, 850	34, 314	.01
Bottled waters and beverages.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General stores—groceries with apparel or dry goods.....	9	11	8	2	7, 224	520	6, 962	15, 060	202, 860	.09
General merchandise group¹.....	189	180	5, 492	577	6, 214, 984	158, 654	5, 622, 488	7, 605, 750	41, 214, 702	18.68
Department stores.....	11	5	4, 434	297	5, 807, 021	101, 012	4, 362, 173	5, 898, 020	32, 575, 150	14.76
Dry goods stores.....	132	139	183	50	186, 620	10, 580	212, 906	793, 430	2, 187, 275	.99
General merchandise stores:										
With food departments.....	8	9	8	4	9, 102	1, 118	7, 158	14, 270	125, 089	.06
Without food departments.....	15	16	33	20	42, 731	5, 519	50, 336	183, 250	465, 728	.21
Variety, 5-and-10, and to-a-dollar stores.....	22	10	834	200	668, 610	40, 419	988, 833	609, 820	5, 849, 460	2.65
Automotive group.....	770	423	3, 158	123	4, 995, 525	43, 934	4, 321, 730	3, 357, 660	43, 887, 058	19.88
Motor-vehicle dealers:										
Automobile salesrooms—new and trade-in. Used-car establishments.....	63	29	1, 339	15	2, 404, 447	5, 572	2, 312, 116	2, 305, 230	27, 056, 894	12.26
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	13	10	87	2	117, 791	800	143, 510	208, 650	1, 378, 780	.63
Battery and ignition shops—brake repair shops.....	61	50	204	23	322, 462	8, 919	263, 422	309, 020	1, 839, 065	.89
Tire shops (including tire repairs).....	22	24	58	6	86, 966	2, 613	48, 961	24, 170	351, 090	.16
Tire shops (including tire repairs).....	43	34	175	12	256, 477	6, 141	254, 658	199, 200	1, 922, 087	.87
Filling stations:										
Filling stations—gasoline and oil.....	308	15	555	5	767, 478	909	598, 306	114, 220	6, 406, 612	2.94
Filling stations with tires and accessories.....	39	42	91	8	110, 765	1, 871	105, 137	71, 560	1, 308, 073	.50
Filling stations with other merchandise.....	29	17	44	6	61, 694	1, 412	91, 729	24, 810	471, 091	.21
Motor cycles, bicycles, and supplies:										
Motor-cycle dealers.....	3	3	3	1	5, 470	720	4, 735	8, 800	65, 476	.03
Bicycle shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Garages and repair shops:										
Body, fender, and paint shops.....	16	20	91	4	151, 606	3, 480	50, 330	5, 020	363, 940	.17
Garages (repairs and storage, gasoline, oil, accessories).....	162	160	405	30	673, 882	10, 797	430, 659	51, 080	2, 370, 361	1.08
Parking stations, parking garages, and lots.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radiator shops (including repairs).....	7	7	15	2	23, 847	700	11, 532	2, 020	78, 471	.04
Apparel group.....	273	175	2, 064	335	2, 357, 244	62, 329	2, 994, 573	3, 342, 830	17, 543, 147	7.95
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	7	4	43	16	87, 099	4, 000	136, 908	155, 810	920, 763	.42
Men's and boys' hat stores.....	5		14	9	44, 632	3, 126	88, 617	62, 320	403, 812	.18
Men's furnishings stores.....	34	30	45	13	70, 345	3, 871	131, 036	182, 140	844, 021	.38
Men's clothing and furnishings stores.....	16	9	67	16	121, 755	4, 290	187, 931	287, 420	1, 028, 470	.47
Family clothing stores—men's, women's, children's.....	23	18	300	45	529, 769	12, 460	598, 467	874, 040	3, 452, 179	1.57
Women's ready-to-wear specialty stores—apparel and accessories.....	26	12	992	142	629, 355	10, 252	777, 449	499, 410	4, 463, 658	2.02
Women's accessories stores:										
Corset and lingerie shops.....	8	6	15	1	10, 628	18	16, 065	19, 620	125, 639	.06
Furriers—fur shops.....	3	3	18		23, 452		8, 954	6, 430	60, 167	.03
Hosiery shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery stores.....	46	38	116	29	152, 990	7, 116	227, 135	39, 760	1, 020, 060	.46
Umbrella shops, including parasols, canes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other apparel stores:										
Children's specialty shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Custom tailors.....	24	22	115	1	180, 612	50	120, 861	114, 520	743, 163	.34
Dressmakers.....	3	4	21		17, 025		6, 470	5, 910	48, 205	.02
Shoe stores:										
Shoe stores—men's.....	4		13	3	22, 470	760	55, 200	80, 750	282, 462	.12
Shoe stores—women's.....	6		30	5	59, 113	845	76, 679	72, 140	463, 332	.21
Family shoe stores—men's, women's, children's.....	64	29	267	55	400, 819	15, 541	543, 517	918, 700	3, 623, 658	1.64

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 16.—INDIANAPOLIS—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 22)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Furniture and household group.....	176	118	2,403	120	\$3,163,952	\$16,849	\$2,868,373	\$3,381,860	\$16,467,465	7.47
Furniture stores.....	82	52	1,578	101	1,995,134	11,572	1,927,685	2,283,210	10,622,938	4.82
Floor coverings, draperies, curtains, and upholstery stores.....					(x)	(x)	(x)	(x)	(x)	(x)
Draperies, curtains, and upholstery stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Floor coverings stores.....	9	11	23		24,973		97,789	269,730	483,165	.22
Household appliances stores.....	19	3	393		407,124		286,230	208,900	1,794,901	.81
Other home furnishings and appliances stores:										
Antique and used furniture dealers.....	6	6	9		15,208		13,976	0,700	67,276	.03
Brushes and brooms.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
China, glassware, crockery, tinware, enamelware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Picture and framing stores.....	4	2	14	7	20,076	1,120	26,922	36,530	138,638	.06
Radio and music stores:										
Radio and electrical shops.....	39	38	180	11	240,544	3,007	173,747	205,510	1,328,606	.60
Radio and musical instruments stores.....	12		165		404,940		326,341	363,200	1,864,765	.85
Restaurants, cafeterias, and eating places.....	568	597	2,035	168	1,432,269	44,709	1,180,388	71,970	8,689,346	3.92
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	35	31	300	25	222,795	8,828	214,049	11,650	1,295,408	.59
Lunch rooms.....	206	220	568	40	368,390	11,224	330,305	20,600	2,440,285	1.11
Restaurants with table service.....	231	257	903	83	592,657	22,259	435,777	24,150	3,307,029	1.64
Lunch counters, refreshment stands, etc.:										
Refreshment stands.....	6	5	18		15,911		15,933	1,400	107,601	.05
Fountain—lunches.....	11	6	81	1	72,967	364	53,459	6,620	449,011	.20
Lunch counters.....	69	70	163	8	127,929	1,984	127,472	6,930	920,923	.42
Soft-drink stands.....	8	8	2	1	1,610	50	3,393	470	29,029	.01
Lumber and building group¹.....	125	66	1,099	55	1,827,566	24,292	1,024,912	1,733,000	10,397,078	4.71
Lumber and building material dealers:										
Lumber and building material dealers.....	59	14	727	27	1,115,653	18,906	661,075	1,298,020	7,632,309	3.46
Lumber and hardware.....	5	1	70	1	161,503	140	60,439	165,880	718,617	.32
Roofing.....	12	13	17	17	38,844	3,750	14,260	21,220	189,610	.09
Dealers in any other single building material.....	3	2	8		14,069		11,054	22,920	29,980	.01
Electrical shops (without radio).....	7	6	51	3	112,420		43,393	44,320	283,867	.13
Heating and plumbing shops:										
Heating appliances and oil burners.....	9	4	113	4	228,201	500	145,394	62,820	763,750	.34
Plumbing shops—heating and ventilating.....	8	11	26		53,214		16,280	19,830	229,677	.10
Paint and glass stores.....	20	13	89	3	113,201	725	71,439	98,200	547,975	.25
Other retail stores.....	946	783	3,837	448	4,873,868	131,912	3,984,434	5,715,070	34,867,601	15.80
Hardware stores.....	92	93	156	17	218,518	5,006	175,319	601,410	1,788,967	.80
Farm implements, machinery, and equipment dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	21	20	225	1	81,506	20	44,955	94,270	1,014,372	.46
Harness shops.....	3	3	2	1	2,571	364	3,405	15,110	22,392	.01
Farmers' supply stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Seeds, bulbs, and nursery stock.....	6	6	39		43,456		22,919	39,450	267,925	.12
Cooperage—barrels, boxes, crates, casks.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Coal and feed stores.....	5	6	9	4	13,967	1,690	25,082	12,590	209,776	.10
Book stores.....	10	6	112	2	141,907	195	84,321	230,750	707,729	.32
Cigar stores and cigar stands:										
Cigar stands.....	24	21	47	1	47,553	150	46,237	14,530	306,496	.14
Cigar stores.....	36	41	74		98,505		76,142	38,856	621,136	.28
Coal and wood yards—ice dealers.....	157	93	574	72	745,437	28,299	623,610	307,020	5,677,199	2.57
Drug stores:										
Drug stores.....	41	35	94	10	87,782	2,682	67,310	149,040	882,752	.40
Drug stores with fountains.....	266	212	1,085	205	1,307,097	66,888	1,050,106	1,479,920	11,074,232	5.02
Florists.....	50	55	116	32	156,569	2,395	121,003	32,230	811,219	.37
Gifts—novelties and toys—cameras:										
Toy shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Art and gift shops.....	4	5	1	2	733	255	3,872	9,040	20,951	.01
Novelty and souvenir shops.....	8	8	11	4	9,449	466	17,238	12,780	74,318	.03
Camera dealers—photographic supplies.....	3		65	1	94,944	260	79,661	145,190	579,785	.26
Jewelry stores:										
Jewelry stores (installment credit).....	5		46	2	94,748	750	120,595	180,580	531,257	.24
Jewelry stores.....	71	80	259	11	381,771	3,066	420,537	1,171,240	2,423,796	1.10
Luggage and leather goods stores.....	7	10	48		45,351		80,376	110,040	453,774	.21
Music stores (without radio).....	6	4	26		34,567		20,776	61,250	151,554	.07
News dealers.....	6	3	93	2	59,260	372	9,960	3,300	184,168	.08
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	4	2	11		22,291		7,951	13,300	83,464	.04
Office and store mechanical appliance dealers (retail).....	11	1	161		326,387		111,091	122,820	1,110,658	.50
Office and store furniture and equipment dealers.....	10	5	84		137,495		152,695	144,760	1,050,601	.48
Store fixture dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Typewriter dealers.....	9	6	79	1	130,982	173	65,394	54,770	495,047	.22
Opticians and optometrists.....	11	8	30	3	54,600	663	48,761	30,250	284,866	.13
Sporting goods stores, including athletic and playground equipment:										
Sporting goods specialty stores.....	4	6	54		126,974		136,391	181,300	759,161	.34
Sporting goods stores with toys and stationery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Scientific and medical instruments and supplies, at retail.....	4	3	12		26,375		28,655	35,700	138,283	.06
Stationers and printers:										
Paper and paper products stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Printers and lithographers.....	3	2	67		51,773		65,752	78,350	603,430	.27
Stationers and engravers.....	3	1	29		45,391		30,467	113,700	299,166	.12
Monuments and tombstones.....	6	6	15	3	25,317	1,500	84,704	49,830	203,063	.09
Miscellaneous classifications (combined).....	50	33	184	72	246,600	16,464	159,890	148,810	1,618,106	.69
Secondhand stores.....	109	114	140	29	193,378	10,566	196,977	288,650	1,306,092	.59

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

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TABLE 17.—INDIANAPOLIS—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPES OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	4,911	3,882	22,984	2,426	\$28,479,765	\$624,745	\$25,650,032	\$27,015,640	\$220,627,946	100.00
Single-store independents.....	3,517	3,703	14,698	1,049	18,302,802	444,763	15,681,343	18,800,800	139,829,832	63.38
2-store independents.....	217	189	1,267	118	1,646,853	32,791	1,632,983	1,876,000	13,062,613	5.92
3-store independents.....	62	24	633	64	719,239	20,240	705,572	442,850	5,680,829	2.58
Local branch systems.....	4		22		43,294		37,665	49,280	204,962	.09
Local chains.....	484	12	2,070	43	2,476,161	8,738	2,431,126	1,996,130	22,771,107	10.32
Sectional chains.....	171		770	25	923,613	4,788	1,044,960	662,150	7,620,026	3.45
National chains.....	388		2,290	495	3,088,609	106,155	3,360,459	2,498,940	26,186,927	11.87
Direct selling (house-to-house).....	9	1	743	3	407,749	777	95,567	69,880	1,142,135	.52
Curbside markets or stands.....	2	2			364	364	377	320	4,628	
Leased department chains.....	27		165	16	203,250	3,517	233,523	66,620	1,207,044	1.55
Manufacturer controlled chains.....	26		356	12	566,833	2,600	201,337	388,090	2,535,898	1.15
Other types of operation.....	3	1	70		100,959		55,711	74,400	381,045	.17

TABLE 18.—INDIANAPOLIS—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single store independents	2 and 3 store independent and local branch systems	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	11	8	1			2	
Annual net sales.....	\$32,575,150	\$31,097,855	(x)			(x)	
Per cent of total sales.....	100.00	95.48	(x)			(x)	
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	22	8	1	3	4	6	
Annual net sales.....	\$5,849,460	\$54,062	(x)	(x)	\$1,760,129	\$3,956,064	
Per cent of total sales.....	100.00	0.93	(x)	(x)	29.92	67.03	
Men's and boys' clothing and furnishings stores:							
Number of stores.....	62	39	11		5	7	
Annual net sales.....	\$3,197,066	\$1,004,599	\$634,141		\$333,193	\$865,128	
Per cent of total sales.....	100.00	33.30	29.22		10.42	27.06	
Family clothing stores—men's, women's, and children's:							
Number of stores.....	23	11	4		2	6	
Annual net sales.....	\$3,452,179	\$2,006,808	\$489,715		(x)	(x)	
Per cent of total sales.....	100.00	58.13	14.19		(x)	(x)	
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	26	14	3		1	6	2
Annual net sales.....	\$4,463,658	\$2,748,872	\$66,706		(x)	(x)	\$145,517
Per cent of total sales.....	100.00	61.58	1.50		(x)	(x)	3.26
Shoe stores:							
Number of stores.....	74	29	2	4	15	16	8
Annual net sales.....	\$4,354,452	\$1,166,394	(x)	(x)	\$1,022,344	\$1,383,017	\$456,442
Per cent of total sales.....	100.00	26.79	(x)	(x)	23.48	31.76	10.48
Furniture stores:							
Number of stores.....	82	61	11	7		1	2
Annual net sales.....	\$10,622,938	\$7,012,141	\$1,167,209	\$1,903,902		(x)	(x)
Per cent of total sales.....	100.00	66.01	10.89	17.92		(x)	(x)
Radio and music stores:							
Number of stores.....	51	42	2	2	3	1	1
Annual net sales.....	\$3,193,371	\$1,512,676	(x)	(x)	\$96,714	(x)	(x)
Per cent of total sales.....	100.00	47.37	(x)	(x)	3.03	(x)	(x)
Grocery stores (without meats):							
Number of stores.....	303	63	3	163		74	
Annual net sales.....	\$9,041,765	\$605,658	\$93,368	\$6,052,345		\$3,160,394	
Per cent of total sales.....	100.00	6.00	0.94	61.18		31.79	
Combination stores (groceries and meats):							
Number of stores.....	916	707	28	63		118	
Annual net sales.....	\$26,206,716	\$16,023,516	\$920,497	\$2,337,378		\$6,916,325	
Per cent of total sales.....	100.00	61.14	3.55	8.92		26.39	
Restaurants, cafeterias, and lunchrooms:							
Number of stores.....	473	443	22	4		3	
Annual net sales.....	\$7,132,782	\$5,567,839	\$757,870	\$350,073		\$457,000	
Per cent of total sales.....	100.00	78.06	10.62	4.91		6.41	
Cigar stores and cigar stands:							
Number of stores.....	60	47	3	7		3	
Annual net sales.....	\$927,632	\$423,725	\$162,330	\$172,132		\$169,445	
Per cent of total sales.....	100.00	45.68	17.50	18.55		18.27	
Filling stations:							
Number of stations.....	376	67	9	67	123	110	
Annual net sales.....	\$8,275,776	\$1,457,171	\$462,862	\$1,768,613	\$3,276,226	\$1,320,904	
Per cent of total sales.....	100.00	17.61	5.59	21.25	39.59	15.96	
Coal and wood yards—ice dealers:							
Number of yards.....	157	90	14	53			
Annual net sales.....	\$5,677,199	\$4,149,940	\$787,105	\$740,154			
Per cent of total sales.....	100.00	73.10	13.86	13.04			
Drug stores:							
Number of stores.....	307	214	37	43		13	
Annual net sales.....	\$11,956,984	\$5,231,121	\$1,292,161	\$4,323,376		\$1,110,336	
Per cent of total sales.....	100.00	43.75	10.81	36.16		9.28	
Hardware stores:							
Number of stores.....	92	88	2	1		1	
Annual net sales.....	\$1,768,067	\$1,631,691	(x)	(x)		(x)	
Per cent of total sales.....	100.00	92.26	(x)	(x)		(x)	
Jewelry stores:							
Number of stores.....	76	66	9			1	
Annual net sales.....	\$2,955,053	\$1,847,401	(x)			(x)	
Per cent of total sales.....	100.00	62.52	(x)			(x)	

CENSUS OF DISTRIBUTION

TABLE 19.—INDIANAPOLIS—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL		ALL CASH	PROPORTION OF CREDIT BUSINESS										
	Number of stores	Net sales		1 to 10 per cent credit	11 to 20 per cent credit	21 to 30 per cent credit	31 to 40 per cent credit	41 to 50 per cent credit	51 to 60 per cent credit	61 to 70 per cent credit	71 to 80 per cent credit	More than 80 per cent credit		
Total, all stores reporting:¹														
Number of stores.....	3,774		2,059	313	108	136	84	215	102	160	221	367		
Per cent of total stores.....	100.00		54.56	8.29	2.85	3.60	2.23	5.70	2.70	4.48	5.86	9.72		
Amount of net sales.....		\$193,327	\$61,452	\$9,177	\$4,462	\$8,043	\$5,918	\$11,434	\$32,280	\$15,042	\$14,337	\$30,576		
Per cent of total sales.....		100.00	31.79	4.75	2.31	4.10	3.06	5.91	16.70	8.09	7.42	15.81		
Food group:														
Confectionery stores (candy and fountain).....	53	\$495	\$361		\$41	\$84								\$9
Dairy products stores (including ice cream).....	11	81	81											
Delicatessen stores.....	17	289	226			23		\$40						
Fruit stores and vegetable markets.....	48	368	300					26		\$16				
Grocery stores (without meats).....	287	9,853	9,515	\$125	7	36	\$10	17		1	\$20		\$69	10
Combination stores (groceries and meats)—														
Grocery stores with meats.....	830	23,547	10,401	207	274	527	617	1,929	942	2,555	3,880	2,206		
Meat markets with groceries.....	40	1,683	537	52	20	21	57	426	129	172	163	199		
Meat markets (including sea foods)—														
Fish markets—sea foods.....	5	60	60											
Meat markets.....	73	2,349	1,498	268	120	206	67	135		18	23	14		
Bakeries—bakery goods stores (except manufacturing bakeries).....	35	287	272	11	4									
General merchandise group:														
Department stores.....	11	32,450	500		901	1,197	1,332	2,566	25,449					164
Dry goods stores.....	91	1,723	940	289	330	87	72			1	2			2
General merchandise stores—														
With food departments.....	5	95						48	9					34
Without food departments.....	12	449	250	48	151									
Variety, 5-and-10, and 10-a-dollar stores.....	20	5,855	5,823		12									
Automotive group:														
Automobile salesrooms, new and trade-in.....	61	26,854	1,041	1,731		1,665	1,688	3,267	1,488	7,014	3,437	4,623		
Accessories, tires and batteries—														
Accessory stores with tires and batteries.....	47	1,632	568	121	723	187	18	5						19
Tire shops (including tire repairs).....	31	1,296	263	48	4	119	312	20	17	212	118	183		
Filling stations—														
Filling stations—gasoline and oil.....	156	2,917	575	1,930	123	40	132		117					
Filling stations with tires and accessories.....	27	844	510	189	42	89	10		4					
Filling stations with other merchandise.....	12	200	66	30	83	13	8							
Garages (repairs and storage, gasoline, oil, accessories).....	125	1,527	801	153	13	22	121	192	31	38	112	44		
Apparel group:														
Men's and boys' clothing and furnishings stores—														
Men's and boys' clothing stores.....	6	889	770						119					
Men's furnishings stores.....	25	508	508											
Men's clothing and furnishings stores.....	14	1,017	351	234							378			54
Family clothing stores—men's, women's, children's.....	20	3,324	470	16						1,805				1,033
Women's ready-to-wear specialty stores—apparel and accessories.....	23	4,422	1,440	3		564		145	2,091	20				159
Millinery stores.....	36	856	842	9		7		6						22
Shoe stores—														
Shoe stores, men's.....	3	233	233											
Shoe stores, women's.....	5	380	380											
Family shoe stores—men's, women's, and children's.....	56	3,377	2,395	38	150	773								21
Furniture and household group:														
Furniture stores.....	74	9,696	1,922	822	26	56		24	33	63	197	6,553		
Household appliances stores (electric).....	12	909	17					51		5		839		
Radio and music stores—														
Radio and electrical shops.....	38	1,326	40	44	407	58	71	1	17	12	30	646		
Radio and musical instruments stores.....	12	1,865	42							61	108	1,564		
Lumber and building group:														
Lumber and building material dealers.....	50	6,309	296		82	83	122	123	567	211	63	4,762		
Electrical shops (without radio).....	6	234		12							40	173		
Heating and plumbing shops—														
Heating appliances and oil burners.....	7	668	51			368		182				67		
Plumbing shops—heating and ventilating.....	8	230	44									137		
Paint and glass stores.....	14	414	93					9	67	10	79	147		
Other retail stores:														
Hardware stores.....	73	1,474	458	85	135	175	150	89	12	90	59	221		
Feed stores (flour, feed, grain, fertilizer).....	18	960	40	77	7	8	14	352				462		
Book stores.....	9	645	71	15		25	380					154		
Cigar stores without fountains.....	29	547	547											
Coal and wood yards.....	139	4,824	751	215	273	311	300	624	456	590	434	780		
Drug stores—														
Drug stores.....	28	581	509	21		30		4				17		
Drug stores with fountains.....	178	5,899	4,338	973	364	224								
Florists.....	38	640	147	2		62		81	50	15	119	164		
Jewelry stores—														
Jewelry stores (installment credit).....	5	531									139	98		294
Jewelry stores.....	41	1,876	435	124	4		108	63	333	724	85			5
Music stores (without radio).....	5	146	61							80				
Office, school, and store supplies and equipment dealers—														
Office and store mechanical appliance dealers (retail).....	7	927	80	79								310		458
Office and store furniture and equipment dealers.....	9	973	373	90								504		
Sporting goods specialty stores.....	4	759			24	137			163	445				
Stationers and printers.....	3	269						200	69					
Camera dealers—photographic supplies.....	3	579		33	18							528		

¹ All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 16 except for 1,137 stores with sales of \$27,300,940 which failed to report as to their credit activities.

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TABLE 20.—INDIANAPOLIS—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT AND ON INSTALLMENT, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES			KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES		
		For cash	On open account	On installment ²			For cash	On open account	On installment ²
Total ³	1,715	41.00	40.56	18.44	Furniture and household group	124	23.80	36.29	39.91
Food group	681	37.57	62.43		Furniture stores	63	20.52	39.00	40.48
Confectionery stores (candy and fountain)	7	76.00	24.00		Floor coverings stores	4	51.04	68.90	
Milk dealers	4	23.65	76.35		Household appliances stores (electric)	10	7.71	37.94	54.35
Delicatessen stores	3	50.28	40.72		Radio and music stores:				
Fruit stores and vegetable markets	4	42.67	57.33		Radio and electrical shops	31	44.88	50.21	4.91
Grocery stores (without meats)	24	60.09	39.91		Radio and musical instruments stores	10	10.50	25.53	63.97
Combination stores (groceries and meats):					Restaurants, cafeterias, and eating places	29	76.50	23.50	
Grocery stores with meats	569	36.21	63.79		Restaurants, cafeterias, and lunch rooms:				
Meat markets with groceries	30	47.08	52.92		Lunch rooms	10	63.32	31.68	
Meat markets	31	74.75	25.25		Restaurants with table service	15	78.00	21.40	
Bakeries—bakery goods stores (except manufacturing bakeries)	3	96.90	3.10		Lumber and building group	93	19.50	79.53	.97
General stores—groceries with apparel or dry goods	7	42.48	57.52		Lumber and building material dealers:				
General merchandise group	49	50.38	45.68	3.94	Lumber and building material dealers	46	14.57	85.43	
Department stores	9	49.29	46.63	4.08	Lumber and hardware	5	28.98	71.02	
Dry goods stores	28	85.82	14.18		Roofing	10	27.74	72.26	
General merchandise stores:					Electrical shops (without radio)	6	9.62	90.38	
With food departments	5	35.72	64.28		Heating and plumbing shops:				
Without food departments	5	59.10	10.90		Heating appliances and oil burners	6	60.49	27.07	12.44
Automotive group	328	46.18	7.93	45.89	Plumbing shops—heating and ventilating	7	6.65	93.55	
Motor-vehicle dealers:					Paint and glass stores	9	18.72	81.28	
Automobile salesrooms—new and trade-in	58	40.37	4.17	55.46	Other retail stores	319	99.79	53.51	6.70
Used-car establishments	10	41.70		58.30	Hardware stores	44	52.93	47.07	
Accessories, tires, and batteries:					Farmers' supplies:				
Accessory stores with tires and batteries	25	82.45	17.55		Feed stores (flour, feed, grain, fertilizer)	11	32.50	67.50	
Battery and ignition shops—brake repair shops	6	49.82	50.18		Harness shops	3	13.09	86.91	
Tire shops (including tire repairs)	14	40.27	48.54	11.19	Coal and feed stores	4	33.14	66.86	
Filling stations:					Book stores	5	47.22	32.28	20.50
Filling stations—gasoline and oil	141	87.13	12.87		Coal and wood yards	75	45.31	53.88	.81
Filling stations with tires and accessories	14	80.10	13.90		Drug stores:				
Filling stations with other merchandise	7	85.39	14.61		Drug stores	4	83.71	10.29	
Garages (repairs and storage, gasoline, oil, accessories)	48	56.04	43.96		Drug stores with fountains	51	90.41	9.59	
Apparel group	57	40.95	41.56	17.49	Florists	27	34.64	65.36	
Men's clothing and furnishings stores	6	48.87	51.13		Camera dealers—photographic supplies	3	24.42	73.86	1.72
Family clothing stores—men's, women's, children's	12	20.46	37.55	41.99	Jewelry stores:				
Women's ready-to-wear specialty stores—apparel and accessories	9	51.25	45.08	3.07	Jewelry stores (installment credit)	5	17.59		82.41
Millinery stores	7	39.55	60.45		Jewelry stores	17	43.69	56.31	
Custom tailors	7	21.11	78.89		Luggage and leather goods stores	4	45.01	54.29	
Family shoe stores—men's, women's, children's	10	74.42	24.92	.66	News dealers	4	19.10	.86	79.93
					Office, school, and store supplies and equipment dealers:				
					Office and school supplies	3	6.78	93.22	
					Office and store mechanical appliance dealers (retail)	7	10.98	75.38	13.64
					Office and store furniture and equipment dealers	7	18.70	80.14	1.16
					Typewriter dealers	5	7.74	90.75	1.51
					Sporting goods specialty stores	4	45.90	52.57	1.53
					Stationers and engravers	3	47.46	52.54	
					Monuments and tombstones	5	23.29	76.71	
					Miscellaneous classifications (combined)	13	9.28	90.72	
					Secondhand stores	28	34.23	56.83	8.94

¹ Total sales of above stores are \$131,875,572.

² Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$60,000 annually. The open account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.

³ Classifications showing insignificant amounts have been eliminated from this table but are included in the totals.

TABLE 21.—INDIANAPOLIS—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—RECEIPTS FROM THE SALE OF MEALS

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total ¹	20,791	\$7,636,269	Other stores in which meals are served	746	\$125,164
Restaurants, cafeterias, and eating places	20,045	7,511,105	Confectionery stores (candy and fountain)	176	19,421
Cafeterias	2,348	1,161,552	Delicatessen stores	248	50,113
Lunch rooms	6,665	2,256,425	Grocery stores (without meats)	72	3,700
Restaurants with table service	9,437	3,188,353	Combination stores—grocery stores with meats	8	9,910
Refreshment stands	60	9,338	Fish markets—sea foods	44	5,304
Fountain—lunches	389	249,334	Filling stations with other merchandise	90	20,891
Lunch counters	1,106	626,103	Cigar stands	8	
			Drug stores with fountains	34	11,555

¹ This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be taken into consideration in any study of food sales.

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TABLE 21.—INDIANAPOLIS—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued
B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE¹

KIND OF BUSINESS	Number of repair employees	Receipts from repairs and service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repairs and service	Receipts from storage (incidental to merchandise sales)
Total	1, 124	\$3, 540, 217	\$275, 303	Automotive group—Continued.			
General stores—groceries with apparel or dry goods.....	2	16, 000	-----	Body, fender, and paint shops.....	54	\$225, 875	-----
Automotive group	1, 115	3, 485, 119	275, 303	Garages (repairs and storage, gasoline, oil, accessories).....	253	1, 092, 302	\$49, 418
Automobile sales rooms—new and trade-in.....	608	1, 397, 165	225, 885	Radiator shops (including repairs).....	13	57, 786	-----
Used-car establishments.....	4	25, 153	-----	Lumber and building group			
Accessory stores with tires and batteries.....	63	272, 323	-----	Paint and glass stores.....			21, 187
Battery and ignition shops—brake repair shops.....	36	125, 257	-----				21, 167
Tire shops (including tire repairs).....	35	140, 782	-----	Other retail stores			
Filling stations—gasoline and oil.....	7	27, 594	-----	Hardware stores.....	4	24, 881	-----
Filling stations with tires and accessories.....	37	90, 929	-----				24, 881
Filling stations with other merchandise.....	4	6, 593	-----	Secondhand stores			
Motor cycle dealers.....	1	3, 360	-----		3	13, 050	-----

¹ This table is based upon replies to a question as to the total receipts from automotive repairs and storage. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of automotive repairs and storage.

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE¹

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total	\$953, 033	Lumber and building group	\$228, 304
Food group	600	Roofing.....	41, 071
Combination stores—grocery stores with meats.....	600	Electrical shops (without radio).....	73, 520
Automotive group	4, 400	Heating appliances and oil burners.....	64, 999
Buttery and ignition shops—brake repair shops.....	2, 000	Plumbing shops—heating and ventilating.....	31, 774
Garages (repairs and storage, gasoline, oil, accessories).....	2, 400	Paint and glass stores.....	14, 940
Apparel group	51, 428	Other retail stores	528, 003
Men's clothing and furnishings stores.....	1, 000	Hardware stores.....	7, 353
Furriers—fur shops.....	32, 340	Harness shops.....	792
Custom tailors.....	1, 000	Novelty and souvenir shops.....	9, 066
Family shoe stores—men's, women's, children's.....	17, 086	Jewelry stores.....	131, 386
Furniture and household group	118, 015	Luggage and leather goods stores.....	1, 200
Furniture stores.....	25, 350	Office and store mechanical appliance dealers.....	4, 022
Household appliances stores (electric).....	18, 937	Typewriter dealers.....	12, 376
Antique and used furniture dealers.....	20, 800	Sporting goods specialty stores.....	1, 000
Radio and electrical shops.....	52, 925	Printers and lithographers.....	227, 971
		Miscellaneous classifications (combined).....	132, 837
		Secondhand stores	24, 285

¹ This table is based upon replies to a question as to the total receipts from repairs and service (except automotive). Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of repairs and service (except automotive).

TABLE 22.—INDIANAPOLIS—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FOOD GROUP			FOOD GROUP—Continued		
Milk dealers: (Commodity coverage, 85.2 per cent)			Combination stores—grocery stores with meats—Continued.		
Bottled beverages.....	0.8	0.7	Groceries—		
Butter and cheese.....	14.9	13.7	Butter and cheese.....	4.4	4.4
Milk and cream.....	85.6	85.6	Eggs.....	4.7	4.7
Combination stores—grocery stores with meats: (Commodity coverage, 12.4 per cent)			Lard, cooking fats, etc.....	3.6	3.6
Bakery products, fresh.....	0.1	5.6	Flour.....	4.1	4.1
Confectionery and nuts.....	1.1	.1	Sugar.....	5.4	5.4
Delicatessen, ready-to-serve foods.....	4.6	.5	Canned goods and other groceries.....	31.4	31.4
Fresh fish and other sea foods.....	2.6	.8	Meats, including poultry.....	28.8	28.8
Fruits and vegetables.....	13.0	8.5	Milk and cream.....	3.1	1.4
			Nonfood products—		
			Cigars, cigarettes, and tobacco.....	2.2	.4
			Household supplies.....	1.2	.2
			Other nonfood products.....	(x)	.1

NOTE.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed hereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity, in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the city. The percentages shown in this second column are applicable to the total sales shown in Table 16. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General definitions, p. 7 of this report.)

An (x) indicates that a percentage for this classification is of no specific use and it has not been computed.

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TABLE 22.—INDIANAPOLIS—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation
FOOD GROUP—Continued			GENERAL MERCHANDISE GROUP—Continued		
Combination stores—meat markets with groceries: (Commodity coverage, 47.5 per cent)			Department stores—Continued.		
Bakery products, fresh.....	11.6	5.7	Paints, varnishes, glass, and painters' supplies.....	2.8	0.1
Bottled beverages.....	.4	.1	Radios and equipment.....	1.8	1.4
Delicatessen, ready-to-serve foods.....	.4	.1	Receipts from sale of meals.....	2.2	1.7
Fresh fish and other sea foods.....	1.9	.9	Refrigerators, electric and gas.....	.2	.2
Fruits and vegetables.....	10.6	6.5	Service.....	1.3	1.1
Groceries.....	37.4	37.4	Shoes and other footwear—		
Butter and cheese.....	9.8		Men's.....	.2	.1
Eggs.....	3.6		Women's.....	3.2	3.1
Lard, cooking fats, etc.....	4.7		Misses' and children's.....	.9	.9
Flour.....	.6		Rubber and other footwear.....	.3	.1
Sugar.....	.8		Sporting goods, gymnasium and playground equipment.....	4.6	.2
Canned goods and other groceries.....	17.9		Stationery, books, and magazines—		
Household supplies.....	1.5	.2	Books.....	.8	.5
Meats, including poultry.....	48.4	48.4	Magazines and newspapers.....	.1	.1
Milk and cream.....	2.6	.4	Paper and paper goods.....	.6	.5
Other nonfood products.....	(x)	.3	Other stationery.....	.5	.3
			Stoves, and ranges, gas.....	.5	.3
			Stoves, ranges, heaters, etc. (other than electric or gas).....	.6	.2
			Toilet articles.....	.3	.2
			Toiletries and cosmetics.....	2.2	2.0
			Toys and games.....	.8	.6
			Wall paper.....	.5	.1
Meat markets: (Commodity coverage, 34.2 per cent)			Dry goods stores: (Commodity coverage, 31.5 per cent)		
Bakery products, fresh.....	1.5	.5	Apparel and accessories—women's, misses', children's—		
Butter and cheese.....	6.0	3.6	Children's wear.....	4.0	1.5
Canned goods.....	3.2	1.0	Millinery.....	2.0	.7
Eggs.....	2.6	1.5	Hosiery.....	8.1	6.5
Fresh fish and other sea foods.....	.9	.3	Coats, suits, and dresses.....	13.4	10.8
Fruits and vegetables.....	2.0	.1	Underwear, negligees, corsets, etc.....	13.3	10.7
Lard, cooking fats, etc.....	6.6	2.7	Other apparel.....	5.8	2.6
Meats, including poultry.....	89.9	80.9	Art goods, gifts.....	5.8	2.6
Milk and cream.....	4.1	.4	Clothing and furnishings (men's and boys').....	19.9	11.1
			Hats and caps.....	2.2	
			Furnishings.....	4.3	
			Work clothing.....	4.6	
			Costume jewelry.....	3.0	1.3
			Dry goods and notions—		
			Cotton piece goods.....	10.3	10.3
			Wool and wool-mixed goods.....	.8	.4
			Rayon piece goods.....	1.8	1.8
			Silk and velvet piece goods.....	11.6	7.4
			Notions and small wares.....	14.8	14.8
			Home furnishings.....	8.5	3.7
			Leather goods, gloves, and handbags.....	4.7	2.1
			Luggage.....	3.0	1.1
			Shoes and other footwear—		
			Men's.....	5.3	2.5
			Boys' and youths'.....	3.2	1.5
			Women's.....	8.3	3.9
			Misses' and children's.....	4.3	2.0
			Toys and games.....	2.0	.7
			General merchandise stores (without food departments): (Commodity coverage, 34.8 per cent)		
			Apparel and accessories, women's, misses', children's—		
			Children's wear.....	1.1	.7
			Millinery.....	2.0	2.0
			Hosiery.....	5.1	5.1
			Coats, suits, and dresses.....	8.9	8.9
			Underwear, negligees, corsets, etc.....	7.0	7.0
			Other clothing.....	5.8	5.8
			Appliances and supplies, electrical—		
			Household heating appliances, electrical.....	.6	.4
			Incandescent lamps.....	.6	.4
			Construction materials.....	.1	.1
			Art goods, gifts.....	4.4	2.7
			Bicycles and accessories.....	2.2	1.4
			China, glassware, and crockery.....	2.9	1.8
			Clothing and furnishings (men's and boys').....	13.0	13.0
			Furnishings.....	6.2	
			Work clothing.....	.6	
			Other clothing.....	6.2	
			Dry goods and notions—		
			Piece goods.....	8.8	8.8
			Cotton piece goods.....	5.2	
			Rayon piece goods.....	1.8	
			Silk and velvet piece goods.....	1.8	
			Notions and small wares.....	4.4	4.4
			Other dry goods.....	2.3	1.4
			Hardware.....	16.2	10.0
			Infants' wear.....	.2	.2
			Kitchen utensils.....	3.6	2.2
			Paints, varnishes, glass, and painters' supplies.....	4.5	2.8
			Seeds, bulbs, plants, and nursery stock.....	1.0	.6
			Shoes and other footwear.....	5.6	5.6
			Sporting goods, gymnasium and playground equipment.....	1.2	.7
			Stationery, books, and magazines—		
			Books.....	1.1	.7
			Paper and paper goods.....	.8	.5
			Other stationery.....	5.5	8.4
			Toiletries and cosmetics.....	1.6	3.0
			Toys and games.....	13.5	1.4

TABLE 22.—INDIANAPOLIS—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			AUTOMOTIVE GROUP—Continued		
Variety, 5-and-10, and to-a-dollar stores: ¹ (Commodity coverage, 25.5 per cent)			Tire shop (including tire repairs)—Continued.		
Apparel and accessories, women's, misses', children's—			Gasoline, oils, and greases.....	13.0	5.3
Millinery.....	2.3	2.3	Gasoline.....		
Hosiery.....	4.1	4.1	Oils and greases.....	2.0	
Underwear, negligees, corsets, etc.....	2.4	2.4	Miscellaneous merchandise.....	(x)	.1
Other apparel.....	5.6	2.3	Radios and equipment.....	29.7	5.1
Batteries.....	.6	.5	Repairs and service.....	6.9	5.1
Confectionery and nuts.....	10.3	5.8	Tires, tubes, and tire accessories.....	78.4	78.4
Flowers, wreaths, etc.....	.8	.8			
Fountain sale, and ice cream.....	12.0	12.0	Filling stations—gasoline and oil: (Commodity coverage, 58 per cent)		
Furnishings, men's and boys'.....	5.6	2.3	Gasoline.....	95.7	95.7
Hardware.....	6.9	6.0	Oils and greases.....	4.1	4.1
Home furnishings—			Repairs and service.....	.3	.2
China, glassware, and crockery.....	2.5	2.5			
Kitchen utensils.....	1.7	1.7	Filling stations with tires and accessories: (Commodity coverage, 49.7 per cent)		
Other home furnishings.....	1.9	1.0	Automotive parts and accessories (except tires, tubes, and batteries).....	17.2	3.4
Infants' wear.....	5.7	2.3	Batteries.....	7.1	2.3
Jewelry—costume.....	3.8	3.8	Gasoline.....	78.5	78.5
Leather goods, billfolds, purses (often includes gloves and handbags).....	4.5	1.8	Miscellaneous merchandise.....	(x)	.3
Lighting equipment, electric.....	5.1	5.1	Oils and greases.....	10.2	10.2
Miscellaneous merchandise.....	(x)	4.8	Repairs and service.....	8.1	3.5
Notions and small wares.....	6.7	6.7	Tires, tubes, and tire accessories.....	2.3	1.8
Optical goods.....	1.2	.5			
Other appliances, electrical.....	.5	.2	Garages (repairs and storage, gasoline, oil, accessories): (Commodity coverage, 29.8 per cent)		
Other dry goods.....	7.4	7.4	Automotive parts, and accessories (except tires, tubes, and batteries).....	40.2	13.2
Paints, varnishes, lacquers.....	.6	.6	Batteries.....	21.4	4.7
Paper and paper goods.....	5.1	5.1	Gasoline.....	42.0	17.5
Pets (gold fish and birds).....	.1	.1	Oils and greases.....	4.0	2.5
Phonograph records.....	1.9	1.9	Repairs and service.....	61.8	61.8
Radio parts and accessories.....	5.2	2.1	Used passenger cars.....	1.0	.3
Rubber and other footwear.....	2.5	1.0			
Seeds, bulbs, plants, and nursery stock.....	.9	.5	APPAREL GROUP		
Sheet music, music books, etc.....	1.7	1.0	Men's and boys' clothing stores: (Commodity coverage, 91.4 per cent)		
Toiletries and cosmetics.....	4.9	4.9	Suits.....	76.0	76.0
Toys and games.....	4.7	4.7	Overcoats.....	23.1	23.1
			Men's and boys' hat stores: (Commodity coverage, 100 per cent)		
AUTOMOTIVE GROUP			Furnishings.....	9.6	.8
Automobile salesrooms: (Commodity coverage, 96.5 per cent)			Hats and caps.....	94.4	94.4
Automobiles, parts, and accessories—			Other clothing.....	5.2	4.8
Passenger automobiles, new.....	53.4	50.6	Men's furnishings stores: (Commodity coverage, 33.5 per cent)		
Used passenger cars.....	22.4	20.3	Furnishings.....	82.7	82.7
Busses.....	5.0	.8	Hats and caps.....	37.5	17.3
Commercial cars and trucks, new.....	9.7	4.1	Men's clothing and furnishings stores: (Commodity coverage, 65.4 per cent)		
Used commercial cars and trucks.....	1.8	.5	Furnishings.....	15.4	15.4
Automotive parts and accessories (except tires, tubes, and batteries).....	5.0	6.4	Other clothing.....	3.7	1.8
Tires, tubes, and tire accessories.....	1.2	.4	Overcoats.....	13.1	13.1
Automobiles, new, sold to dealers.....	22.8	9.3	Suits.....	69.7	69.7
Commercial cars and trucks, new, sold to dealers.....	10.6	.1			
Parts and accessories sold to dealers.....	1.3	.1	Family clothing stores—men's, women's, children's: (Commodity coverage, 99.4 per cent)		
Batteries.....	4	1	Apparel and accessories, women's, misses', children's.....	23.6	23.6
Gasoline.....	4	3	Children's wear.....	0.4	
Oils and greases.....	.8	.6	Millinery.....	1.4	
Repairs and service.....	5.9	5.4	Hosiery.....	1.7	
Storage.....	3.8	1.0	Coats, suits, and dresses.....	11.6	
			Underwear, negligees, corsets, etc.....	.8	
Used-car establishments: (Commodity coverage, 93.7 per cent)			Other apparel.....	7.7	
Automotive parts and accessories (except tires and tubes).....	12.0	6.5	Clothing and furnishings (men's and boys')—		
Repairs and service.....	4.5	.5	Suits.....	29.6	29.6
Tires, tubes, and tire accessories.....	12.1	.9	Overcoats.....	10.4	9.9
Used commercial cars and trucks.....	2.8	1.6	Hats and caps.....	4.6	4.3
Used passenger cars.....	90.5	90.5	Furnishings.....	21.5	21.0
			Work clothing.....	.2	1.5
Accessory stores with tires and batteries: (Commodity coverage, 28.8 per cent)			Other clothing.....	4.8	3.5
Automotive parts and accessories (except tires, tubes, and batteries).....	56.3	56.3	Costume jewelry.....	7.2	2.7
Batteries.....	18.5	6.8	Miscellaneous merchandise.....	(x)	.8
Commercial cars and trucks.....	3.9	2.2	Infants' wear.....	3.0	.1
Gasoline.....	14.5	6.0	Shoes and other footwear—		
Miscellaneous merchandise.....	(x)	2.6	Men's.....	6.1	3.6
Oils and greases.....	13.8	5.7	Boys' and youths'.....	.9	.5
Repairs and service.....	23.3	5.5	Toiletries and cosmetics.....	.6	.3
Tires, tubes, and tire accessories.....	35.1	14.5	Women's ready-to-wear specialty stores—apparel and accessories: (Commodity coverage, 95 per cent)		
Used commercial cars and trucks.....	.6	.4	Apparel and accessories, women's, misses', children's—		
			Millinery.....	10.7	4.4
Battery and ignition shops—brake repair shops: (Commodity coverage, 37.3 per cent)			Hosiery.....	4.2	2.9
Automotive parts and accessories (except batteries).....	80.9	52.3	Coats, suits, and dresses.....	62.6	62.6
Batteries.....	64.0	22.7			
Repairs and service.....	25.0	25.0			
Tire shops (including tire repairs): (Commodity coverage, 70.5 per cent)					
Automotive parts and accessories (except tires, tubes, and batteries).....	4.1	1.8			
Batteries.....	6.9	4.2			

¹ Many variety chains can not report commodity analyses except for the chain as a whole. See the Merchandising Series report on Retail Distribution by Variety Chains, for commodity analysis of chain sales.

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TABLE 22.—INDIANAPOLIS—SALES BY COMMODITIES—Continued

COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
APPAREL GROUP—Continued			RESTAURANTS, CAFETERIAS, AND EATING PLACES—Continued		
Women's ready-to-wear specialty stores—apparel and accessories—Continued.			Lunch rooms: <small>(Commodity coverage, 8.2 per cent)</small>		
Apparel and accessories, women's, misses, children's—Con.			Bakery products, fresh.....	17.4	5.2
Underwear, negligees, corsets, etc.....	7.0	6.0	Cigars, cigarettes, and tobacco.....	2.7	1.9
Other apparel, except furs.....	13.1	5.9	Fountain sales and ice cream.....	5.4	1.6
Costume jewelry.....	.6	.2	Receipts from sale of meals.....	91.3	91.3
Furs and fur goods.....	8.4	6.6	Restaurants with table service: <small>(Commodity coverage, 10.7 per cent)</small>		
Infants' wear.....	5.0	1.6	Cigars, cigarettes, and tobacco.....	7.1	7.1
Leather goods, purses, gloves, and handbags.....	1.5	.8	Receipts from sale of meals.....	92.9	92.9
Miscellaneous merchandise.....	(x) 1.5	6.5	Fountain—lunches: <small>(Commodity coverage, 67.7 per cent)</small>		
Notions and small ware.....	.4	.1	Confectionery and nuts.....	2.3	.8
Service.....	6.9	1.3	Fountain sales and ice cream.....	34.8	34.8
Shoes, women's.....	4.4	.8	Nonfood products—		
Toilet articles and preparations.....	1.0	.3	Cigars, cigarettes, and tobacco.....	11.7	9.8
			Other nonfood products.....	(x) 1.0	1.0
			Receipts from sale of meals.....	53.6	53.6
Women's shoe stores: <small>(Commodity coverage, 100 per cent)</small>			Lunch counters: <small>(Commodity coverage, 17.2 per cent)</small>		
Hosiery, women's.....	4.7	1.7	Bottled beverages.....	30.4	30.4
Miscellaneous merchandise.....	(x) .5	.5	Cigars, cigarettes, and tobacco.....	10.9	10.9
Shoes and other footwear—			Fountain sales and ice cream.....	20.6	8.8
Women's.....	95.4	95.4	Receipts from sale of meals.....	49.9	49.9
Infants'.....	2.1	.7			
Rubber and other footwear.....	3.2	1.7			
Family shoe stores—men's, women's, children's: <small>(Commodity coverage, 50.2 per cent)</small>					
Hosiery.....	4.9	3.3			
Leather goods, bill folds, purses, gloves and handbags.....	10.5	.5			
Miscellaneous merchandise.....	(x) .4	.4			
Service.....	1.3	.5			
Shoes and other footwear—					
Men's.....	25.5	25.5			
Boys' and youths'.....	3.6	2.4			
Women's.....	50.0	50.0			
Misses' and children's.....	12.5	9.5			
Infants'.....	4.3	2.6			
Rubber and other footwear.....	8.5	5.3			
FURNITURE AND HOUSEHOLD GROUP			LUMBER AND BUILDING GROUP		
Furniture stores: <small>(Commodity coverage, 76.1 per cent)</small>			Lumber and building material dealers: <small>(Commodity coverage, 99.5 per cent)</small>		
Furniture, household—			Building materials—		
Bedroom.....	15.8	15.8	Brick, terra cotta, tile, etc.....	9.8	4.8
Living room, library, and hall.....	26.0	26.0	Cement.....	20.5	11.7
Dining room.....	12.3	12.3	Lime, plaster, etc.....	7.1	4.4
Kitchen.....	5.5	5.5	Lumber (rough and dressed).....	47.6	27.8
Other household.....	6.4	4.8	Planing-mill products, woodwork.....	35.5	18.9
Home furnishings—			Wood shingles and shakes.....	1.0	1.0
Draperies, upholstery, and curtains.....	11.6	4.6	Roofing materials (except wood shingles).....	6.4	3.5
Floor coverings.....	22.3	17.0	Iron and other building metal.....	9.0	2.2
Bedding, mattresses, springs.....	7.3	2.4	Building paper, insulating boards with wood base, etc.....	1.5	.5
Other home furnishings.....	1.2	.6	Wall boards (except wood base).....	1.4	.6
Household appliances, motor-driven (except refrigerators).....	2.5	.3	Other building materials.....	14.3	6.0
Musical instruments and accessories.....	1.6	.1	Coal.....	37.5	17.1
Radio parts and accessories.....	.8	.1	Service.....	(x) .5	.5
Radio sets.....	7.0	3.7	Wire fencing, gates, and posts.....	9.6	.8
Refrigerators, electric and gas.....	1.3	.3	Wood, coke, and other fuels.....	0.3	1.1
Secondhand furniture.....	22.4	.2			
Service.....	1.7	.1			
Stoves and ranges, gas.....	3.8	1.9			
Stoves, ranges, heaters, etc. (other than electric or gas).....	6.4	2.4			
Tires, tubes, and tire accessories.....	.8	.2			
Toys and games.....	3.8	1.3			
Wall paper.....	6.0	.4			
Radio and electrical shops: <small>(Commodity coverage, 52.1 per cent)</small>					
Appliances and supplies, electrical.....	71.5	71.5			
Household appliances, motor-driven (except refrigerators).....	33.8				
Household heating appliances—portable.....	11.9				
Incandescent lamps.....	13.9				
Ranges, water heaters, etc.....	5.1				
Other appliances.....	6.8				
Radio parts and accessories.....	2.3	2.3			
Radio sets.....	15.5	15.5			
Refrigerators.....	20.0	10.7			
Radio and musical instruments stores: <small>(Commodity coverage, 70.5 per cent)</small>					
Other musical instruments and accessories.....	28.5	6.5			
Phonographs and records.....	11.3	9.1			
Pianos and accessories.....	50.9	48.5			
Radio parts and accessories.....	1.6	1.5			
Radio sets.....	32.7	32.7			
Service.....	1.4	.5			
Sheet music, music books, etc.....	1.2	.2			
Stringed and band instruments.....	3.0	1.0			
RESTAURANTS, CAFETERIAS, AND EATING PLACES			OTHER RETAIL STORES		
Cafeterias: <small>(Commodity coverage, 41.4 per cent)</small>			Hardware stores: <small>(Commodity coverage, 20.3 per cent)</small>		
Cigars, cigarettes, and tobacco.....	4.4	4.4	Appliances and supplies, gas—		
Receipts from sale of meals.....	95.6	95.6	Stoves and ranges.....	.7	.2
			Water heaters.....	.3	.1
			Construction materials, electric.....	5.0	.2
			Hardware—		
			Builders' and shelf hardware.....	53.9	53.9
			Carpenters' and mechanics' tools.....	32.1	32.1
			Other hardware.....	16.1	6.4
			Home furnishings—		
			Floor coverings.....	10.0	.3
			China, glassware, and crockery.....	10.0	.3
			Kitchen utensils.....	20.0	.6

TABLE 22.—INDIANAPOLIS—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Hardware stores—Continued.			Jewelry stores—Continued.		
Paints, varnishes, glass, and painters' supplies—			Jewelry, silverware, and clocks—Continued.		
Paints, varnishes, lacquers.....	7.5	4.4	Plated silverware.....	1.8	
Glass.....	3.3	.7	Sterling silverware.....	.3	
Painters' supplies.....	.7	.2	Other jewelry.....	.3	
Stoves, ranges, heaters, etc. (other than electric or gas).....	2.1	.4	Lighting equipment, electric.....	3.9	1.0
Toys and games.....	.8	.2	Luggage.....	6.5	3.1
Feed stores (flour, feed, grain, fertilizer):			Musical instruments and accessories.....	14.7	.9
(Commodity coverage, 80 per cent)			Radios and equipment.....	1.5	.7
Flour.....	15.0	1.8	Service.....	2.1	1.6
Grain and feed.....	77.1	77.1	Smokers' supplies.....	2.8	1.3
Hay, straw, and alfalfa.....	21.1	21.1	Sporting goods.....	2.1	1.0
Seeds, bulbs, and nursery stock:			Stationery.....	5.5	2.7
(Commodity coverage, 46.5 per cent)			Toilet articles.....	2.7	1.3
Fertilizers.....	1.5	1.4	Toiletries and cosmetics.....	1.6	.8
Grain and feed.....	24.4	24.1	Toys and games.....	10.0	4.8
Seeds, bulbs, plants, and nursery stock.....	74.5	74.5	Luggage and leather goods stores:		
Book stores:			(Commodity coverage, 40.5 per cent)		
(Commodity coverage, 87.7 per cent)			Leather goods, bill folds, purses, gloves and handbags.....	23.3	23.3
Books.....	56.7	56.7	Luggage.....	74.0	74.0
Magazines and newspapers.....	48.9	12.4	Service.....	3.7	2.7
Other stationery.....	39.2	30.9	Music stores:		
Cigar stores (without fountains):			(Commodity coverage, 61.1 per cent)		
(Commodity coverage, 28.7 per cent)			Pianos and accessories.....	10.2	14.0
Cigars, cigarettes, and tobacco.....	70.1	70.1	Phonographs and records.....	6.4	5.5
Clothing, men's.....	13.5	6.8	Stringed and band instruments.....	49.3	42.7
Hosiery.....	16.5	8.1	Sheet music, music books, etc.....	33.6	33.6
Smokers' supplies.....	15.0	15.0	Radio and equipment.....	4.8	4.2
Coal and wood yards:			Office and store mechanical appliance dealers (retail):		
(Commodity coverage, 43.4 per cent)			(Commodity coverage, 91.2 per cent)		
Building materials:			Office and store mechanical appliances—		
Brick, terra cotta, tile, etc.....	6.3	1.5	Adding and calculating machines and accessories.....	49.5	29.8
Building stone.....	.8	.1	Typewriters and accessories.....	20.9	6.4
Cement.....	10.9	2.5	Other office and store mechanical appliances.....	68.0	47.1
Lime, plaster, etc.....	2.0	.4	Secondhand goods.....	7.4	.6
Other building materials.....	.7	.1	Service.....	11.8	8.6
Fuel:			Stationery.....	26.0	7.6
Coal.....	84.1	84.1	Office and store furniture and equipment dealers:		
Fuel oil.....	9.2	1.6	(Commodity coverage, 53.1 per cent)		
Wood, coke, and other fuels.....	3.5	2.3	Office and store equipment.....	60.8	5.8
Ice.....	40.1	7.4	Office and store furniture.....	90.6	85.3
Drug stores (with fountains):			Secondhand furniture.....	5.2	.9
(Commodity coverage, 34.4 per cent)			Service.....	2.1	.4
Bottled beverages.....	12.7	2.0	Stationery—		
Cigars, cigarettes, and tobacco.....	27.8	24.9	Paper and paper goods.....	4.3	.7
Confectionery and nuts.....	6.4	5.7	Other stationery.....	23.0	0.9
Drugs, patent medicines, etc.....	28.5	28.5	Typewriter dealers:		
Fountain sales and ice cream.....	17.5	17.5	(Commodity coverage, 33 per cent)		
Miscellaneous merchandise.....	(x)	1.6	Service.....	3.9	3.1
Prescriptions.....	9.8	9.8	Typewriters and accessories.....	96.0	94.9
Rubber goods.....	2.8	.6	Sporting goods specialty stores:		
Stationery, books, periodicals, etc.....	2.3	.5	(Commodity coverage, 96.9 per cent)		
Toilet articles and preparations.....	14.1	8.9	Cameras.....	10.2	1.9
Jewelry stores (installment credit):			Bicycles and accessories.....	24.1	5.0
(Commodity coverage, 100 per cent)			Radio sets.....	14.2	3.0
Jewelry, silverware, and clocks—			Shoes and other footwear—		
Clocks.....	2.9	2.9	Men's.....	2.4	.4
Watches.....	37.1	37.1	Rubber and other footwear.....	2.4	.5
Diamond jewelry.....	35.5	35.5	Sporting goods, gymnasium, and playground equipment.....	89.2	89.2
Rings, other than diamond.....	6.4	6.4	Scientific and medical instruments and supplies, at retail:		
Gold and gold-filled jewelry.....	7.6	7.6	(Commodity coverage, 39.8 per cent)		
Plated silverware.....	3.4	3.4	Professional and scientific instruments and equipment.....	64.1	60.3
Sterling silverware.....	2.5	1.5	Surgical, dental, and hospital supplies.....	39.7	39.7
Other jewelry.....	5.8	4.0	Printers and lithographers:		
Service.....	4.0	1.6	(Commodity coverage, 98.6 per cent)		
Jewelry stores:			Office and store furniture.....	1.9	1.7
(Commodity coverage, 56.8 per cent)			Service.....	85.3	33.3
Antiques, art goods, gifts.....	1.3	.6	Stationery, books, and magazines—		
Home furnishings—			Books.....	2.5	2.5
China, glassware, and crockery.....	18.8	9.2	Magazines and newspapers.....	26.6	26.6
Other home furnishings.....	2.2	1.1	Paper and paper goods.....	30.9	30.9
Household furniture.....	1.3	.6	Stationers and engravers:		
Jewelry, silverware, and clocks.....	68.4	68.4	(Commodity coverage, 99.4 per cent)		
Clocks.....	1.0		Office and store furniture.....	23.0	17.3
Watches.....	17.2		Paper and paper goods.....	49.9	12.4
Diamond jewelry.....	37.3		Other stationery.....	70.3	70.3
Rings, other than diamond.....	6.4				
Gold and gold-filled jewelry.....	4.1				

RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 23.—FORT WAYNE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on payroll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	(NET SALES 1929)	
			Full time	Part time	Total (full and part time)	Part time only			Amount	Per cent of total sales
All groups.....	1,489	1,211	6,353	1,303	\$8,612,734	\$310,907	\$6,038,495	\$9,010,740	\$69,625,861	100.00
Food group.....	405	371	746	291	1,056,543	74,989	845,593	596,270	13,782,038	19.81
Candy and confectionery stores:										
Candy stores—nut stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Confectionery stores (candy and fountain)	48	58	52	23	53,419	0,008	61,450	20,960	564,181	.81
Dairy products stores:										
Egg and poultry dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Milk dealers ¹	5	4	26	2	37,958	240	26,617	1,060	186,859	.27
Delicatessen stores.....	13	14	18	7	17,742	1,659	20,449	8,000	189,882	.27
Fruit stores and vegetable markets.....	3	3	1		624		1,786	60	11,730	.02
Grocery stores (without meats).....	53	32	52	39	71,147	8,863	67,759	50,050	1,121,239	1.61
Combination stores (groceries and meats):										
Grocery stores with meats.....	227	208	462	188	671,599	48,530	491,547	455,890	9,261,241	13.30
Meat markets (including sea foods):										
Meat markets with groceries.....	11	11	16	9	26,593	2,350	31,826	16,180	435,082	.62
Fish markets—sea foods.....	4	4	7		7,871		6,368	2,150	54,607	.08
Meat markets.....	22	15	76	19	129,867	6,166	105,012	23,120	1,708,787	2.45
Bakeries—bakery goods stores (except manufacturing bakeries)	9	11	17	4	21,055	1,063	14,535	1,820	169,981	.16
Other food stores:										
Coffee, tea, spices.....	5	6	12		11,492		9,287	6,650	101,539	.15
General food stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General stores—groceries with apparel or dry goods.....	9	9	14	7	20,114	1,860	10,994	31,260	277,901	.40
General merchandise group.....	31	20	1,507	240	1,435,997	86,636	1,635,789	1,842,900	10,873,140	15.61
Department stores.....	7		1,091	140	1,145,649	21,348	1,254,331	1,534,080	8,237,858	11.83
Dry goods stores.....	5	4	2		1,820		4,809	14,140	34,935	.05
General merchandise stores.....	5	7	4	4	5,207	1,201	4,055	32,520	68,558	.10
Variety, 5-and-10, and to-a-dollar stores.....	14	9	410	90	268,221	14,087	372,674	261,560	2,531,739	3.63
Automotive group.....	236	160	1,002	70	1,732,422	24,861	1,408,551	1,185,520	16,159,316	21.77
Motor-vehicle dealers:										
Automobile salesrooms—new and trade-in.....	34	24	577	27	1,047,279	9,817	664,898	822,070	10,619,360	15.26
Used car establishments.....	5	6	7		11,035		13,085	25,730	168,826	.24
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	9	7	54	6	124,725	1,321	107,868	77,060	635,848	.91
Battery and ignition shops—brake repair shops.....	11	14	13	3	18,945	659	18,507	13,590	104,651	.15
Tire shops (including tire repairs).....	16	19	79	1	129,556	500	108,146	90,260	848,269	1.21
Filling stations:										
Filling stations—gasoline and oil.....	100	11	166	11	242,821	5,816	196,056	43,770	1,825,551	2.62
Filling stations with tires and accessories.....	4	5	11	1	14,284	364	4,098	5,400	114,250	.16
Filling stations with other merchandise.....	15	18	7	8	10,019	2,294	13,827	3,310	229,225	.33
Motor cycles, bicycles, and supplies:										
Motor-cycle dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bicycle shops.....	3	3		1	365	285	1,765	3,280	18,725	.03
Garages and repair shops:										
Body, fender, and paint shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Garages (repairs and storage, gasoline, oil, accessories).....	33	36	76	11	125,538	3,555	74,498	37,130	520,024	.76
Radiator shops (including repairs).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Apparel group.....	137	80	611	196	939,262	45,079	1,365,097	1,664,490	7,894,641	11.34
Men's and boys' clothing and furnishing stores:										
Men's and boys' clothing stores.....	4		21	14	32,001	2,678	53,594	53,150	376,666	.54
Men's furnishings stores (including hats).....	11	11	14	4	18,083	730	32,432	16,660	545,377	.86
Men's clothing and furnishings stores.....	13	9	113	42	229,344	9,428	260,351	532,640	2,032,515	2.92
Family clothing stores—men's, women's, children's.....	6	1	32	5	55,400	1,086	70,077	50,930	280,181	.55
Women's ready-to-wear specialty stores—apparel and accessories.....	24	15	205	56	242,921	15,266	408,496	205,710	2,150,977	3.13
Women's accessories stores:										
Corset and lingerie shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furriers—fur shops.....	4	3	15	11	27,499	5,336	22,236	43,390	124,624	.18
Hosiery shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery stores.....	19	13	44	7	61,291	1,578	88,426	11,470	338,056	.49
Costume accessories stores, including jewelry, bags, and gloves.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Umbrella shops, including parasols, canes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other apparel stores:										
Custom tailors.....	12	9	41	5	65,432	1,133	56,299	108,450	320,839	.46
Shoe stores.....	38	16	112	48	202,115	7,464	320,396	620,620	1,789,780	2.57
Furniture and household group.....	75	54	421	41	645,244	9,129	714,918	1,047,310	4,294,019	6.17
Furniture stores.....	29	22	206	10	327,023	2,060	476,540	666,650	2,552,638	3.67
Floor coverings, draperies, curtains, and upholstery stores.....	3	2	13		17,476		14,010	34,660	110,916	.16
Household appliances stores:										
Household appliances stores (electrical).....	10	8	39	1	49,046	390	33,530	40,100	196,957	.29
Household appliances stores.....	4		23	2	33,474	631	40,464	42,110	153,491	.26
Other home furnishings and appliances stores.....	7	4	49	8	65,643	668	17,616	38,500	211,424	.30
Radio and music stores:										
Radio and electrical shops.....	15	12	54	11	102,127	3,917	76,844	81,530	718,454	1.03
Radio and musical instruments stores.....	7	6	37	9	50,455	1,415	55,922	113,360	297,830	.36

¹ Further data will be shown in a special report on milk dealers.

CENSUS OF DISTRIBUTION

TABLE 23.—FORT WAYNE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on payroll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full and part time)	Part time only			Amount	Per cent of total sales
Restaurants, cafeterias, and eating places	152	176	597	160	\$514,161	\$35,071	\$413,834	\$45,170	\$2,950,946	4.24
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	7	3	156	45	114,272	12,123	86,877	8,360	454,543	.66
Lunch rooms.....	53	64	157	32	122,008	5,833	91,343	9,840	821,110	1.18
Restaurants with table service.....	47	58	185	53	189,707	12,377	144,821	12,690	1,080,573	1.55
Lunch counters, refreshment stands, etc.:										
Refreshment stands.....	13	16	3	2	4,536	736	12,166	1,340	92,132	.13
Fountain-lunettes.....	8	5	52	7	43,023	1,103	39,212	9,490	190,044	.27
Lunch counters.....	14	19	38	20	33,731	2,379	30,507	2,420	204,390	.28
Soft-drink stands.....	10	11	6	1	5,986	520	8,908	1,030	48,154	.07
Lumber and building group	74	68	448	35	736,193	8,662	381,766	758,610	3,660,452	5.11
Lumber and building material dealers.....	16	7	132	10	223,597	2,123	184,509	488,640	1,576,557	2.29
Roofing.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical shops (without radio).....	7	6	23	1	35,895	265	17,352	22,270	172,245	.25
Heating and plumbing shops:										
Heating appliances and oil burners.....	13	13	49	7	88,213	1,684	33,393	43,860	309,437	.41
Plumbing shops—heating and ventilating.....	18	23	192	4	308,184	1,317	91,233	97,450	1,060,205	1.52
Paint and glass stores:										
Glass and mirror shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paint and glass stores.....	17	16	48	11	72,962	3,058	50,954	101,440	407,554	.59
Other retail stores	327	272	1,003	260	1,525,525	72,532	1,285,295	1,880,870	10,768,623	15.47
Hardware stores.....	18	14	82	5	129,290	1,204	104,682	211,270	885,077	1.27
Farm implements, machinery and equipment dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	5	6	17	2	25,825	750	18,958	26,780	259,089	.37
Harness shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Coal and feed stores.....	3	3	18	2	23,183	900	12,459	13,170	232,646	.33
Book stores.....	5	4	6	5	8,634	2,475	13,547	32,000	96,338	.14
Cigar stores and cigar stands:										
Cigar stands.....	17	17	11	-----	9,398	-----	8,458	4,070	91,533	.11
Cigar stores.....	23	20	29	4	47,292	1,688	36,270	31,970	383,540	.55
Coal and wood yards.....	44	16	200	64	314,186	23,732	252,613	143,280	2,120,093	3.05
Drug stores:										
Drug stores.....	10	7	55	3	83,202	1,145	36,330	178,150	430,455	.62
Drug stores with fountains.....	75	73	188	98	269,839	26,283	239,335	442,280	2,494,792	3.58
Florists.....	15	18	40	15	61,995	4,676	44,614	18,850	306,244	.41
Gifts—novelties and toys—cameras.....	4	4	10	-----	10,298	-----	11,555	19,580	102,490	.15
Jewelry stores:										
Jewelry stores (installment credit).....	5	1	38	5	75,126	1,270	106,477	176,120	517,062	.74
Jewelry stores.....	14	14	37	7	55,478	1,494	72,650	193,780	373,482	.54
Luggage and leather goods stores.....	5	3	14	13	16,012	700	29,580	40,400	142,638	.21
Music stores (without radio).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	4	3	7	-----	7,518	-----	9,342	5,980	116,830	.17
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office and store mechanical appliance dealers (retail).....	5	-----	39	-----	76,134	-----	27,886	33,320	317,577	.45
Office and store furniture and equipment dealers.....	3	4	13	-----	15,766	-----	18,529	27,200	177,462	.26
Typewriter dealers.....	4	2	18	1	31,428	50	9,838	12,930	119,135	.17
Opticians and optometrists.....	6	4	15	-----	28,513	-----	27,195	6,920	113,701	.16
Sporting goods specialty stores.....	3	1	7	16	12,879	1,860	16,700	52,450	95,999	.14
Scientific and medical instruments and supplies, at retail.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers:										
Printers and lithographers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Monuments and tombstones.....	3	3	5	-----	6,648	-----	5,612	19,210	43,457	.06
Miscellaneous classifications (combined).....	41	39	134	16	192,850	4,879	136,179	151,640	1,103,086	1.53
Secondhand stores	13	11	4	3	5,073	1,108	6,880	18,340	53,885	.08

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TABLE 24.—FORT WAYNE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	1,469	1,211	6,353	1,303	\$6,612,734	\$310,907	\$8,036,495	\$9,010,740	\$69,625,861	100.00
Single-store independents.....	1,078	1,170	4,000	871	5,776,604	222,703	5,118,381	6,662,870	47,066,379	67.60
2-store independents.....	36	26	270	59	407,000	13,328	359,289	374,810	2,969,876	4.26
3-store independents.....	13	1	102	41	127,866	10,712	176,973	62,630	960,199	1.38
Local chains.....	76	5	215	25	298,785	9,512	246,357	181,380	2,395,823	3.44
Sectional chains.....	70	—	446	33	487,649	7,602	550,924	400,250	3,600,346	5.17
National chains.....	145	—	1,084	261	1,170,731	44,580	1,305,655	1,125,310	10,058,154	15.74
Direct selling (house-to-house).....	5	2	69	—	111,431	—	30,795	11,800	474,875	0.68
Leased departments—Independent operators.....	4	1	7	—	9,645	—	14,213	19,290	74,951	.11
Leased-department chains.....	20	—	78	8	100,141	1,711	152,950	56,890	581,789	.84
Manufacturer-controlled chains.....	11	—	69	5	103,064	759	51,755	75,640	400,011	.57
Other types of operation.....	1	—	13	—	10,818	—	22,200	31,060	143,458	.21

TABLE 25.—FORT WAYNE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	2 and 3 store independents	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	7	4	—	—	—	3	—
Annual net sales.....	\$8,237,858	\$5,040,254	—	—	—	\$3,177,604	—
Per cent of total sales.....	100.00	61.43	—	—	—	38.57	—
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	14	5	2	1	2	4	—
Annual net sales.....	\$2,531,789	\$25,104	(x)	(x)	(x)	\$1,475,390	—
Per cent of total sales.....	100.00	.99	(x)	(x)	(x)	58.27	—
Men's and boys' clothing and furnishings stores:							
Number of stores.....	28	19	1	2	4	2	—
Annual net sales.....	\$2,654,558	\$1,958,495	(x)	(x)	\$132,028	(x)	—
Per cent of total sales.....	100.00	73.78	(x)	(x)	4.97	(x)	—
Family clothing stores—men's, women's, and children's:							
Number of stores.....	6	1	1	1	3	—	—
Annual net sales.....	\$380,281	(x)	(x)	(x)	\$205,102	—	—
Per cent of total sales.....	100.00	(x)	(x)	(x)	53.94	—	—
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	24	12	3	1	4	2	2
Annual net sales.....	\$2,180,977	\$667,591	\$559,171	(x)	\$477,604	(x)	\$151,737
Per cent of total sales.....	100.00	30.61	25.64	(x)	21.90	(x)	6.96
Shoe stores:							
Number of stores.....	38	16	—	2	7	8	5
Annual net sales.....	\$1,789,780	\$708,075	—	(x)	\$423,911	\$354,602	(x)
Per cent of total sales.....	100.00	42.80	—	(x)	23.69	19.82	(x)
Furniture stores:							
Number of stores.....	29	24	3	—	1	1	—
Annual net sales.....	\$2,552,938	\$2,163,876	(x)	—	(x)	(x)	—
Per cent of total sales.....	100.00	84.76	(x)	—	(x)	(x)	—
Radio and music stores:							
Number of stores.....	22	22	—	—	—	—	—
Annual net sales.....	\$966,293	\$966,293	—	—	—	—	—
Per cent of total sales.....	100.00	100.00	—	—	—	—	—
Grocery stores (without meats):							
Number of stores.....	53	29	—	—	—	24	—
Annual net sales.....	\$1,121,239	\$282,164	—	—	—	\$839,075	—
Per cent of total sales.....	100.00	25.17	—	—	—	74.83	—
Combination stores (groceries and meats):							
Number of stores.....	238	178	4	4	—	52	—
Annual net sales.....	\$9,696,323	\$6,325,033	\$157,605	\$133,432	—	\$3,080,253	—
Per cent of total sales.....	100.00	65.23	1.62	1.38	—	31.77	—
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	107	101	6	—	—	—	—
Annual net sales.....	\$2,356,228	\$1,972,166	\$384,060	—	—	—	—
Per cent of total sales.....	100.00	83.70	16.30	—	—	—	—
Cigar stores and cigar stands:							
Number of stores.....	45	44	—	—	—	1	—
Annual net sales.....	\$475,073	(x)	—	—	—	(x)	—
Per cent of total sales.....	100.00	(x)	—	—	—	(x)	—
Filling stations:							
Number of stations.....	119	27	2	22	36	32	—
Annual net sales.....	\$2,169,356	\$664,216	(x)	(x)	\$701,863	\$289,420	—
Per cent of total sales.....	100.00	30.62	(x)	(x)	32.35	13.34	—
Coal and wood yards—ice dealers:							
Number of yards.....	44	24	—	20	—	—	—
Annual net sales.....	\$2,120,093	\$2,080,321	—	\$39,772	—	—	—
Per cent of total sales.....	100.00	98.12	—	1.88	—	—	—
Drug stores:							
Number of stores.....	85	72	1	11	1	—	—
Annual net sales.....	\$2,925,247	\$2,032,965	(x)	(x)	(x)	—	—
Per cent of total sales.....	100.00	69.50	(x)	(x)	(x)	—	—
Hardware stores:							
Number of stores.....	18	18	—	—	—	—	—
Annual net sales.....	\$885,977	\$885,977	—	—	—	—	—
Per cent of total sales.....	100.00	100.00	—	—	—	—	—
Jewelry stores:							
Number of stores.....	19	15	—	1	2	1	—
Annual net sales.....	\$890,544	\$633,621	—	(x)	(x)	(x)	—
Per cent of total sales.....	100.00	71.14	—	(x)	(x)	(x)	—

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TABLE 26.—FORT WAYNE—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL		ALL CASH	PROPORTION OF CREDIT BUSINESS								
	Number of stores	Net sales		1 to 10 per cent credit	11 to 20 per cent credit	21 to 30 per cent credit	31 to 40 per cent credit	41 to 50 per cent credit	51 to 60 per cent credit	61 to 70 per cent credit	71 to 80 per cent credit	More than 80 per cent credit
Total, all stores reporting: ¹												
Number of stores.....	1,275		848	94	47	38	37	45	39	29	36	62
Per cent of total stores.....	100.00		66.51	7.37	3.69	2.98	2.90	3.53	3.06	2.28	2.82	4.86
Amount of net sales.....		\$63,720	\$27,927	\$4,346	\$2,386	\$3,772	\$3,254	\$3,195	\$8,700	\$2,220	\$2,373	\$5,553
Per cent of total sales.....		100.00	43.82	6.82	3.75	5.92	5.11	5.01	13.65	3.48	3.73	8.71
Food group:												
Confectionery stores (candy and fountain).....	41	\$474	\$374	\$53		\$47						
Delicatessen stores.....	11	180	133		\$47							
Grocery stores (without meats).....	62	1,121	1,003	10		45	\$34	\$21			\$8	
Combination stores (groceries and meats)—												
Grocery stores with meats.....	213	8,721	5,975	313	30	56	223	558	\$507	\$292	582	\$185
Meat markets with groceries.....	11	435	301		28		80			26		
Meat markets (including sea foods)—												
Fish markets—sea foods.....	4	55	10			22		23				
Meat markets.....	21	1,530	867		119	16	60		468			
Bakeries—bakery goods stores (except manu- facturing bakeries).....	8	100	100									
General merchandise group:												
Department stores.....	7	8,238	2,740	603	438		1,506		2,861			
Dry goods stores.....	5	35	35									
General merchandise stores.....	4	59	59									
Variety, 5-and-10, and to-a-dollar stores.....	14	2,532	2,532									
Automotive group:												
Automobile salesrooms—new and trade-in.....	30	9,923	504	755	114	1,957	569	241	3,029	860	307	997
Accessories, tires, and batteries—												
Accessory stores with tires and batteries.....	9	635	135			419			6	75		
Tire shops (including tire repairs).....	11	362	275		67							20
Filling stations—												
Filling stations—gasoline and oil.....	69	941	365	439	89	39	2	1	3	2		1
Filling stations with tires and accessories.....	3	49	15	19			15					
Filling stations with other merchandise.....	14	214	189		25							
Garages (repairs and storage, gasoline, oil, acces- sories).....	26	400	344		19				17		20	
Apparel group:												
Men's and boys' clothing and furnishings stores—												
Men's furnishings stores (including hats).....	11	245	245									
Men's clothing and furnishings stores.....	13	2,033	394	101				992	391		165	
Family clothing stores—men's, women's, chil- dren's.....	6	380	42	73								265
Women's ready-to-wear specialty stores—apparel and accessories.....	23	2,065	1,061	459		241		50		125		129
Women's accessories stores—												
Furriers—fur shops.....	4	125	29			63	33					
Millinery stores.....	19	338	299			39						
Shoe stores—												
Shoe stores—women's.....	7	375	195			107	4	69				
Family shoe stores—men's, women's, chil- dren's.....	28	1,289	908	40	35		99	114				93
Furniture and household group:												
Furniture stores.....	28	2,549	138		150	87	37	208			305	1,624
Household appliances stores—												
Household appliances stores (electric).....	8	155	77							37		41
Household appliances stores.....	4	253	9			21			143		80	
Radio and music stores—												
Radio and electrical shops.....	14	615	160		322		92				25	16
Radio and musical instruments stores.....	7	247	11				28			20	64	124
Lumber and building group:												
Lumber and building material dealers.....	14	1,278	279		60	11		170	51			707
Electrical shops (without radio).....	5	160	61									108
Heating and plumbing shops—												
Heating appliances and oil burners.....	11	270	32					167			23	48
Plumbing shops—heating and ventilating.....	15	757	511						178			68
Paint and glass stores.....	16	391	189	72			47				83	
Other retail stores:												
Hardware stores.....	17	871	182	11	124		14		45	402		93
Feed stores (flour, feed, grain, fertilizer).....	5	259	75	115	69							
Book stores.....	5	96	38	60								
Cigar stores.....	20	201	201									
Coal and wood yards.....	41	2,045	666	57	94	294	54	452	130	184		114
Drug stores—												
Drug stores.....	9	412	95	40							277	
Drug stores with fountains.....	65	2,135	1,229	672	160	17	57					
Florists.....	14	303	111	36			12	59	49	28	8	
Jewelry stores—												
Jewelry stores (installment credit).....	5	517					216				207	94
Jewelry stores.....	11	332	70	51	9	82			94			26
Office, school, and store supplies and equipment dealers—												
Office and store mechanical appliance dealers (retail).....	3	301		23								278
Office and store furniture and equipment dealers.....	3	177	177									

¹ All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 23 except for 184 stores with sales of \$6,809,861, which failed to report as to their credit activities.

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TABLE 27.—FORT WAYNE—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT AND ON INSTALLMENT, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES—			KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES—		
		For cash	On open account	On installment ²			For cash	On open account	On installment ²
Total	427	50.76	28.33	20.91	Furniture and household group	45	27.72	21.60	50.68
Food group	102	50.38	49.62		Furniture stores	23	19.31	16.15	64.54
Confectionery stores (candy and fountain)	3	88.04	11.36		Household appliances stores	3	40.80	2.41	56.79
Grocery stores (without meats)	8	67.24	32.76		Radio and music stores:				
Combination stores (groceries and meats):					Radio and electrical shops	6	76.53	17.41	6.06
Grocery stores with meats	77	46.83	53.17		Radio and musical instruments stores	6	19.51	39.05	41.44
Meat markets with groceries	3	64.80	35.20		Restaurants, cafeterias, and eating places	6	77.04	22.96	
Meat markets (including sea foods):					Restaurants with table service	3	76.54	23.46	
Fish markets—sea foods	3	63.76	36.24		Lumber and building group	28	27.91	67.17	4.92
Meat markets	3	45.03	54.92		Lumber and building material dealers	9	19.96	78.54	1.50
General merchandise group	7	60.21	35.35	4.44	Heating and plumbing shops:				
Department stores	5	60.52	35.00	4.48	Heating appliances and oil burners	6	41.15	27.45	31.40
Automotive group	97	54.56	4.51	40.93	Plumbing shops—heating and ventilating	4	33.22	69.78	
Motor-vehicle dealers:					Paint and glass stores	6	58.34	41.66	
Automobile salesrooms—new and trade-in	29	51.45	2.61	45.04	Other retail stores	38	57.01	36.45	6.54
Used-car establishments	5	61.20		38.80	Hardware stores	9	46.10	51.34	2.56
Accessories, tires, and batteries:					Farmers' supplies:				
Accessory stores with tires and batteries	3	64.66	26.96	8.38	Feed stores (flour, feed, grain, fertilizer)	3	88.80	11.20	
Battery and ignition shops—brake repair shops	3	60.13	30.87		Coal and feed stores	3	48.66	56.44	
Filling stations—gasoline and oil	49	92.15	7.85		Coal and wood yards	15	56.41	43.59	
Garages (repairs and storage, gasoline, oil, accessories)	3	40.90	50.10		Drug stores:				
Apparel group	34	48.33	43.00	8.67	Drug stores	4	34.16	65.84	
Men's clothing and furnishings stores	5	49.99	50.01		Drug stores with fountains	23	92.22	7.78	
Family clothing stores—men's, women's, children's	5	3.53		96.47	Florists	9	54.97	45.03	
Women's ready-to-wear specialty stores—apparel and accessories	6	49.99	50.01		Jewelry stores:				
Custom tailors	3	32.85	67.15		Jewelry stores (installment credit)	5	33.90	18.34	47.70
Shoe stores:					Jewelry stores	5	61.41	38.59	
Shoe stores—women's	4	65.96	34.04		Office and store mechanical appliance dealers (retail)	3	17.29	67.89	14.82
Family shoe stores—men's, women's, children's	5	75.63	24.37		Miscellaneous classifications, (combined)	14	44.77	55.23	
					Secondhand stores	5	89.05	10.95	

¹ Total sales of above stores are \$35,799,168.
² Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$60,000 annually. The open account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.
³ Classifications showing insignificant amounts have been eliminated from this table but are included in the totals.

TABLE 28.—FORT WAYNE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE
 A.—RECEIPTS FROM THE SALE OF MEALS

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	6,094	\$2,497,222	Other stores in which meals are served	384	\$68,186
Restaurants, cafeterias, and eating places	5,710	2,429,036	Confectionery stores (candy and fountain)	135	19,140
Cafeterias	1,311	437,815	Delicatessen stores	69	13,480
Lunch rooms	1,434	695,478	Department stores	180	35,566
Restaurants with table service	2,415	985,863			
Refreshment stands	74	15,460			
Fountain—lunches	216	83,961			
Lunch counters	249	204,059			
Soft drink stands	11	6,400			

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total	344	\$1,167,165	\$1,083	Automotive group—Continued.			
Automotive group	343	1,155,588	1,083	Filling stations with other merchandise	2	\$17,610	
Automobile sales rooms—new and used	225	570,203	1,083	Garages (repairs and storage, gasoline, oil, accessories)	68	360,176	
Accessory stores with tires and batteries	10	26,344					
Battery and ignition shops—brake repair shops	11	55,264		Furniture and household group	1	1,577	
Tire shops (including tire repairs)	20	107,141		Radio and electrical shops	1	1,577	
Filling stations with tires and accessories	7	18,845					

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TABLE 28.—FORT WAYNE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued
C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total.....	\$560,707	Lumber and building group.....	\$285,405
General merchandise group.....	43,288	Electrical shops (without radio).....	3,854
Department stores.....	43,288	Heating appliances and oil burners.....	75,490
Automotive group.....	3,962	Plumbing shops—heating and ventilating.....	216,061
Bicycle shops.....	3,962	Other retail stores.....	178,656
Apparel group.....	30,180	Hardware stores.....	30,590
Men's clothing and furnishings stores.....	5,129	Jewelry stores (installment credit).....	24,093
Women's ready-to-wear specialty stores—apparel and accessories.....	7,000	Jewelry stores.....	45,275
Custom tailors.....	4,000	Luggage and leather goods stores.....	1,000
Shoe stores.....	14,051	Office and store mechanical appliance dealers (retail).....	26,681
Furniture and household group.....	8,716	Typewriter dealers.....	6,500
Household appliances stores (electric).....	2,087	Opticians and optometrists.....	3,305
Other home furnishings and appliances stores.....	1,200	Miscellaneous classifications (combined).....	40,501
Radio and electrical shops.....	5,429	Secondhand stores.....	509

TABLE 29.—SOUTH BEND—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES
(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	1,522	1,308	5,725	591	\$8,284,084	\$189,940	\$7,835,819	\$8,746,830	\$67,948,447	100.00
Food group.....	499	476	794	161	1,118,968	40,430	1,184,654	611,780	14,201,587	20.99
Candy and confectionery stores:										
Candy stores—nut stores.....	4	3	13	4	15,093	1,370	25,108	2,050	185,877	.20
Confectionery stores (candy and fountain).....	42	48	57	10	58,322	2,287	113,443	31,320	561,570	.53
Dairy products stores:										
Dairy products stores (including ice cream).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Egg and poultry dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Milk dealers.....	13	18	170	1	346,223	520	158,405	7,840	1,656,244	2.44
Delicatessen stores.....	3	1	3		2,860		6,080	210	107,848	.15
Fruit stores and vegetable markets.....	9	9	14		12,133		23,783	9,010	261,550	.32
Grocery stores (without meats).....	170	149	164	82	218,779	17,961	310,570	223,340	3,964,055	3.53
Combination stores (groceries and meats):										
Grocery stores with meats.....	142	150	153	38	183,424	12,275	236,090	217,680	4,248,631	6.21
Meat markets with groceries.....	37	38	34	9	52,859	2,402	50,940	42,970	1,043,911	1.54
Meat markets (including sea foods):										
Fish markets—sea foods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Meat markets.....	32	28	72	17	106,194	3,555	106,522	15,890	1,618,603	2.33
Bakeries—bakery goods stores (except manufacturing bakeries).....	20	22	33		37,139		25,849	5,130	234,460	.35
Other food stores:										
Coffee, tea, spices.....	4	2	45		52,349		41,420	40,430	233,414	.34
Bottled waters and beverages.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General stores—groceries with apparel or dry goods.....	6	6	2	1	2,940	620	5,172	23,920	144,811	.21
General merchandise group ¹	53	40	1,226	141	1,311,888	27,110	1,288,654	1,938,210	9,589,701	14.11
Department stores.....	6	2	862	23	976,295	2,990	805,968	1,280,150	6,168,685	9.08
Dry goods stores.....	32	30	119	10	118,076	3,127	167,471	301,300	1,288,368	1.90
Variety, 5-and-10, and to-a-dollar stores.....	13	7	242	108	219,363	20,993	276,984	250,990	2,116,864	3.11
Automotive group.....	219	111	886	24	1,578,389	6,807	1,303,383	1,113,750	14,767,637	21.73
Motor-vehicle dealers:										
Automobile salesrooms—new and trade-in.....	19	13	463	2	873,068	375	809,149	789,540	10,092,453	14.85
Used car establishments.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	13	9	64	2	90,747	180	85,763	103,290	681,165	1.00
Battery and ignition shops—brake repair shops.....	8	8	15	2	31,054	435	24,347	21,330	154,339	.23
Tire shops (including tire repairs).....	18	11	87	1	150,245	100	136,245	96,000	910,069	1.34
Filling stations:										
Filling stations—gasoline and oil.....	90	12	125	8	221,972	2,990	138,314	31,850	1,690,918	2.50
Filling stations with tires and accessories.....	26	14	37	4	42,087	1,010	21,603	8,090	562,916	.83
Filling stations with other merchandise.....	4	3	4	2	5,420	1,040	4,642	3,330	72,061	.11
Motor cycles, bicycles, and supplies:										
Motor-cycle dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bicycle shops.....	3	4	2		3,000		5,125	11,770	64,978	.09
Garages and repair shops:										
Body, fender, and paint shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Garages (repairs and storage, gasoline, oil, accessories).....	32	30	80	3	142,625	671	65,678	35,440	444,841	.65
Radiator shops (including repairs).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Apparel group.....	121	79	547	117	968,074	27,546	1,342,593	1,581,280	7,465,683	10.99
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	3	1	13	10	27,036	3,000	52,663	43,120	354,326	.52
Men's furnishings stores, including hat stores.....	15	19	25	7	33,048	1,873	64,061	161,520	492,965	.72
Men's clothing and furnishings stores.....	16	14	124	15	253,285	4,610	368,870	636,080	2,037,667	3.00

¹ Further data will be shown in a special report on milk dealers.
² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

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TABLE 29.—SOUTH BEND—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Apparel group—Continued.										
Family clothing stores—men's, women's, children's.....	13	6	59	12	\$111,163	\$2,363	\$185,102	\$124,650	\$716,902	1.06
Women's ready-to-wear specialty stores—apparel and accessories.....	13	5	123	32	194,128	6,655	213,632	119,470	1,410,829	2.08
Women's accessories stores:										
Corset and lingerie shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furriers—fur shops.....	6	6	44		88,584		97,570	103,360	543,205	.80
Hosiery shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery stores.....	18	7	51	5	62,316	1,227	103,318	19,310	420,138	.63
Umbrella shops, including parasols, canes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other apparel stores:										
Children's specialty shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Custom tailors.....	6	6	25		51,966		24,077	19,390	140,785	.21
Shoe stores.....	27	13	75	32	135,785	7,421	218,737	324,500	1,193,936	1.76
Furniture and household group.....	71	54	375	19	623,149	5,110	668,163	801,020	4,012,618	5.91
Furniture stores:										
Furniture stores.....	20	16	103	10	191,868	3,592	271,673	374,320	1,650,647	2.43
Furniture and hardware stores.....	3	2	13		19,452		18,698	85,730	163,613	.24
Draperies, curtains, and upholstery stores.....	4	4	3	4	4,378	868		17,930	55,248	.08
Household appliances stores.....	9	1	103		162,973		70,553	73,330	654,498	1.01
Other home furnishings and appliances stores.....	7	4	71	2	89,215	250		102,290	452,333	.67
Radio and music stores:										
Radio and musical shops.....	24	26	57	3	94,382	400	100,755	93,410	763,356	1.11
Radio and musical instruments stores.....	4	1	20		60,878		49,705	54,650	252,879	.37
Restaurants, cafeterias, and eating places ¹	178	201	585	41	542,555	7,033	452,269	45,789	3,039,066	4.47
Restaurants, cafeterias and lunch rooms:										
Cafeterias.....	4	4	88		76,479		39,710	15,040	483,967	.71
Lunch rooms.....	79	89	96	3	93,181	933	108,383	9,660	695,197	1.02
Restaurants with table service.....	61	72	337	27	321,127	3,446	260,909	16,940	1,541,883	2.27
Lunch counters, refreshment stands, etc.:										
Refreshment stands.....	7	7					1,123	480	17,028	.03
Fountain—lunches.....	3	2	6		3,838			320	29,280	.04
Lunch counters.....	13	16	50	6	40,220	1,604	27,338	2,910	215,091	.32
Soft-drink stands.....	10	10	3		3,140		3,978	510	30,620	.04
Lumber and building group.....	73	48	508	14	898,175	4,409	581,441	1,071,340	5,788,431	8.52
Lumber and building material dealers:										
Lumber and building material dealers.....	25	6	325	6	509,936	1,981	414,395	829,490	4,468,625	6.57
Lumber and hardware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dealers in any other single building material.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical shops (without radio).....	6	5	9		11,180		10,658	21,720	56,323	.08
Heating and plumbing shops:										
Heating appliances and oil burners.....	9	6	38		73,566		27,597	28,090	212,570	.31
Plumbing shops—heating and ventilating.....	9	10	25	2	38,058	240	26,688	18,330	192,724	.28
Paint and glass stores:										
Class and mirror shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paint and glass stores.....	20	20	78	4	127,242	1,380	65,068	141,310	644,834	.95
Other retail stores.....	292	274	795	72	1,237,471	20,805	1,178,770	1,537,520	8,556,278	13.04
Hardware stores.....	15	12	54		92,409		74,737	220,390	625,436	.92
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	5	5	11		18,467		20,018	13,380	199,314	.29
Harness shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Seeds, bulbs, and nursery stock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Coal and feed stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Book stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands:										
Cigar stores with fountains.....	12	15	34	2	51,905	828	44,655	20,810	322,969	.43
Cigar stands.....	27	25	49	3	50,942	1,220	43,175	18,140	393,655	.58
Cigar stores without fountains.....	51	51	26		31,783		71,001	22,220	375,027	.55
Coal and wood yards.....	33	37	108	8	194,681	2,768	171,247	86,560	1,656,702	2.44
Drug stores:										
Drug stores.....	13	11	32	3	58,909	1,031	44,655	118,650	487,850	.72
Drug stores with fountains.....	34	25	127	32	174,661	8,168	175,452	318,460	1,586,231	2.33
Florists.....	9	12	15	2	22,484	514	43,794	12,970	223,630	.33
Gifts—novelties and toys—cameras.....	4	5	10		14,952		15,584	20,010	90,188	.13
Jewelry stores:										
Jewelry stores (installment credit).....	6	7	22	8	47,903	1,702	66,815	92,980	352,803	.52
Jewelry stores.....	21	21	25	1	51,478	260	59,817	100,960	343,952	.51
Luggage and leather goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	4	3	32	4	10,845	2,000	25,336	17,120	130,523	.19
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office and store mechanical appliance dealers (retail).....	6		57		104,576		46,964	85,530	353,992	.52
Office and store furniture and equipment dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Typewriter dealers.....	3	1	11		20,137		13,929	7,900	103,774	.15
Opticians and optometrists.....	4	2	18		27,253		28,711	14,480	112,325	.17
Sporting goods stores, including athletic and playground equipment:										
Sporting goods specialty stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting goods stores with toys and stationery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Scientific and medical instruments and supplies, at retail.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and engravers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Monuments and tombstones.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	25	20	107	7	121,229	1,484	122,937	60,780	657,499	.97
Secondhand stores.....	20	19	9	1	9,478	180	17,920	21,640	83,625	.12

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 30.—SOUTH BEND—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	1,522	1,308	5,725	591	\$8,284,084	\$189,940	\$7,835,819	\$8,748,830	\$87,949,447	100.00
Single-store independents.....	1,168	1,238	3,451	251	5,097,772	69,949	4,880,699	6,117,370	43,661,038	64.26
2-store independents.....	55	40	428	30	712,440	8,091	562,179	628,980	5,865,335	8.63
3-store independents.....	28	17	83	5	106,238	1,303	92,655	105,940	902,884	1.42
Local chains.....	52	9	470	33	579,311	5,588	435,067	519,020	3,933,536	5.79
Sectional chains.....	102	.....	251	52	417,070	10,064	527,648	321,320	3,871,383	5.70
National chains.....	83	.....	728	193	952,889	41,464	1,099,785	880,360	8,024,066	11.81
Direct selling (house-to-house).....	5	.....	121	.....	117,527	.....	46,745	15,820	350,060	.61
Leased departments— independent operators.....	3	4	10	.....	8,089	.....	17,621	16,950	62,761	.14
Leased-department chains.....	13	.....	54	10	68,955	1,881	87,406	38,910	366,386	.64
Manufacturer-controlled chains.....	10	.....	87	3	171,864	350	65,614	60,900	549,401	.79
Other types of operation.....	3	.....	42	14	51,929	1,250	20,400	35,260	281,591	.41

TABLE 31.—SOUTH BEND—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single store independents	2 and 3 store independent systems	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	6	3	.....	1	.....	2	.....
Annual net sales.....	\$6,168,829	\$4,213,222	.....	(x)	.....	(x)	.....
Per cent of total sales.....	100.00	68.30	.....	(x)	.....	(x)	.....
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	13	7	.....	.....	.....	6	.....
Annual net sales.....	\$2,116,864	\$76,981	.....	.....	.....	\$2,039,883	.....
Per cent of total sales.....	100.00	3.64	.....	.....	.....	96.36	.....
Men's and boys' clothing and furnishings stores:							
Number of stores.....	34	20	2	1	2	2	1
Annual net sales.....	\$2,884,948	\$1,972,899	(x)	(x)	(x)	(x)	(x)
Per cent of total sales.....	100.00	68.38	(x)	(x)	(x)	(x)	(x)
Family clothing stores—men's, women's, and children's:							
Number of stores.....	13	5	2	.....	2	4	.....
Annual net sales.....	\$716,902	\$40,459	(x)	.....	(x)	\$495,784	.....
Per cent of total sales.....	100.00	7.04	(x)	.....	(x)	69.16	.....
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	13	8	.....	1	3	1	.....
Annual net sales.....	\$1,410,829	\$938,171	.....	(x)	(x)	(x)	.....
Per cent of total sales.....	100.00	66.57	.....	(x)	(x)	(x)	.....
Shoe stores:							
Number of stores.....	27	9	1	1	7	7	2
Annual net sales.....	\$1,193,936	\$286,950	(x)	(x)	\$284,152	\$463,739	(x)
Per cent of total sales.....	100.00	24.03	(x)	(x)	23.80	38.00	(x)
Furniture stores:							
Number of stores.....	23	19	2	.....	1	1	.....
Annual net sales.....	\$1,814,930	\$1,232,167	(x)	.....	(x)	(x)	.....
Per cent of total sales.....	100.00	67.92	(x)	.....	(x)	(x)	.....
Radio and music stores:							
Number of stores.....	28	28	.....	.....	.....	.....	.....
Annual net sales.....	\$1,006,229	\$1,006,229	.....	.....	.....	.....	.....
Per cent of total sales.....	100.00	100.00	.....	.....	.....	.....	.....
Grocery stores (without meats):							
Number of stores.....	176	134	3	1	13	25	.....
Annual net sales.....	\$3,964,056	\$1,789,363	(x)	(x)	\$665,118	\$1,389,593	.....
Per cent of total sales.....	100.00	45.14	(x)	(x)	16.78	34.98	.....
Combination stores (groceries and meats):							
Number of stores.....	179	166	6	3	1	3	.....
Annual net sales.....	\$5,292,542	\$4,368,437	\$300,219	\$200,353	(x)	(x)	.....
Per cent of total sales.....	100.00	82.54	5.67	3.79	(x)	(x)	.....
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	144	132	4	7	.....	.....	1
Annual net sales.....	\$2,721,047	\$1,727,604	\$501,642	\$463,157	.....	.....	\$28,744
Per cent of total sales.....	100.00	63.49	18.43	17.02	.....	.....	1.06
Cigar stores and cigar stands:							
Number of stores.....	90	85	4	.....	1	.....	.....
Annual net sales.....	\$1,092,651	\$886,026	(x)	.....	(x)	.....	.....
Per cent of total sales.....	100.00	81.10	(x)	.....	(x)	.....	.....
Filling stations:							
Number of stations.....	120	19	10	20	53	18	.....
Annual net sales.....	\$2,334,895	\$349,880	\$174,301	\$386,385	\$1,115,096	\$308,633	.....
Per cent of total sales.....	100.00	14.98	7.47	16.55	47.78	13.22	.....
Coal and wood yards—ice dealers:							
Number of yards.....	33	31	2	.....	.....	.....	.....
Annual net sales.....	\$1,656,762	(x)	(x)	.....	.....	.....	.....
Per cent of total sales.....	100.00	(x)	(x)	.....	.....	.....	.....
Drug stores:							
Number of stores.....	47	33	6	6	1	1	.....
Annual net sales.....	\$2,074,081	\$1,044,136	(x)	\$577,906	(x)	(x)	.....
Per cent of total sales.....	100.00	50.34	(x)	27.86	(x)	(x)	.....
Hardware stores:							
Number of stores.....	15	13	2	.....	.....	.....	.....
Annual net sales.....	\$625,436	(x)	(x)	.....	.....	.....	.....
Per cent of total sales.....	100.00	(x)	(x)	.....	.....	.....	.....
Jewelry stores:							
Number of stores.....	27	24	.....	.....	3	.....	.....
Annual net sales.....	\$696,756	\$552,394	\$144,361
Per cent of total sales.....	100.00	79.28	20.72

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TABLE 32.—SOUTH BEND—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS
[Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL		ALL CASH	PROPORTION OF CREDIT BUSINESS								
	Number of stores	Net sales		1 to 10 per cent credit	11 to 20 per cent credit	21 to 30 per cent credit	31 to 40 per cent credit	41 to 50 per cent credit	51 to 60 per cent credit	61 to 70 per cent credit	71 to 80 per cent credit	More than 80 per cent credit
Total, all stores reporting: ¹												
Number of stores.....	1,391		753	88	37	53	50	102	61	60	72	115
Per cent of total stores.....	100.00		54.13	6.33	2.66	3.81	3.59	7.33	4.39	4.31	5.18	8.27
Amount of net sales.....	\$60,842		\$21,913	\$2,267	\$1,809	\$1,921	\$1,997	\$3,441	\$2,925	\$7,498	\$4,214	\$12,857
Per cent of total sales.....	100.00		36.02	3.73	2.97	3.16	3.28	5.65	4.81	12.32	6.93	21.13
Food group:												
Confectionery stores (candy and fountain).....	42	\$561	\$556		\$5							
Fruit stores and vegetable markets.....	8	223	223									
Grocery stores (without meats).....	175	3,958	2,836	\$114	40	\$109	\$105	\$260	\$129	\$171	\$134	\$60
Combination stores (groceries and meats)—												
Grocery stores with meats.....	142	4,240	1,087	129	152	224	233	803	491	425	526	179
Meat markets with groceries.....	37	1,044	233	119	124	39	98	172	22	62	97	78
Meat markets.....	32	1,010	922	73	47	149	2	82	260		84	
Bakeries—bakery goods stores (except manufacturing bakeries).....	19	230	137	13			31	35	14			
General merchandise group:												
Department stores.....	6	6,169	1,180		776					4,213		
Dry goods stores.....	31	1,273	703	204		263	46	2			7	48
Variety, 5-and-10, and to-a-dollar stores.....	12	2,102	2,095	7								
Automotive group:												
Automobile salesrooms—new and trade-in.....	13	6,285	47	67			307	36	741	1,110	1,242	2,735
Accessories, tires, and batteries—												
Accessory stores with tires and batteries.....	10	582	140	25	73	3		2		45		294
Tire shops (including tire repairs).....	15	762	668	5			14				30	45
Filling stations—												
Filling stations—gasoline and oil.....	23	334	187	94	27		26					
Filling stations with tires and accessories.....	16	332	301	31								
Filling stations with other merchandise.....	4	72	44	28								
Garages (repairs and storage, gasoline, oil, accessories).....	20	312	122	8			1	47	64	11		59
Apparel group:												
Men's and boys' clothing and furnishings stores—												
Men's furnishings stores.....	12	370	301	20				49				
Men's clothing and furnishings stores.....	16	2,038	260			417	709	163			490	
Family clothing stores—men's, women's, children's.....	13	717	255					2				460
Women's ready-to-wear specialty stores—apparel and accessories.....	13	1,411	278					623	206			304
Women's accessories stores—												
Furriers—fur shops.....	6	543						116				427
Millinery stores.....	15	331	191	20		15				44		55
Shoe stores.....	27	1,194	959		27	52	156					
Furniture and household group:												
Furniture stores.....	20	1,051	35	74	203	37			25	110	322	845
Household appliances stores (electric).....	5	334	146									188
Radio and music stores—												
Radio and electrical shops.....	24	753	16	91				17		75	169	385
Radio and musical instruments stores.....	4	253	2						155	28		68
Lumber and building group:												
Lumber and building material dealers.....	24	4,388	306	129	125					79		3,749
Electrical shops (without radio).....	6	56	25								21	10
Heating and plumbing shops—												
Heating appliances and oil burners.....	7	174	44					90	10	12		18
Plumbing shops—heating and ventilating.....	9	193	69			31		60				33
Paint and glass stores.....	20	645	46	21		8		206	41	123	83	117
Other retail stores:												
Hardware stores.....	14	576	78		60	15		107			307	
Feed stores (flour, feed, grain, fertilizer).....	5	199	101	6	23	69						
Cigar stores without fountains.....	50	357	309	46					2			
Coal and wood yards.....	33	1,650	139	242	7	126	50	108	236	312	203	233
Drug stores—												
Drug stores.....	12	431	327	104								
Drug stores with fountains.....	33	1,479	1,221	258								5
Florists.....	9	224	2	15			15	8	91		88	5
Jewelry stores—												
Jewelry stores (installment credit).....	6	353							68	51	36	198
Jewelry stores.....	21	344	128	10		43	90				38	35
Office and store mechanical appliance dealers (retail).....	3	289								52	118	119

¹ All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 29 except for 131 stores with sales of \$7,107,447 which failed to report as to their credit activities.

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TABLE 33.—SOUTH BEND—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT, AND ON INSTALLMENT, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES			KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES		
		For cash	On open account	On installment ²			For cash	On open account	On installment ²
Total	638	36.72	44.61	18.67	Furniture and household group	57	80.00	18.60	51.40
Food group	272	43.49	58.52	.....	Furniture stores:	16	22.34	6.23	71.43
Milk dealers.....	11	11.37	88.63	.....	Furniture and hardware.....	3	48.07	47.04	4.89
Grocery stores (without meats).....	92	53.29	46.71	.....	Household appliances stores (electric).....	4	7.22	55.89	36.89
Combination stores (groceries and meats):					Radio and music stores:				
Grocery stores with meats.....	114	47.41	52.59	.....	Radio and electrical shops.....	22	41.04	16.53	42.43
Meat markets with groceries.....	29	57.95	42.05	.....	Radio and musical instruments stores.....	3	33.87	9.79	50.34
Meat markets.....	16	58.14	41.86	.....	Restaurants, cafeterias, and eating places	21	68.38	33.62	.....
Bakeries—bakery goods stores (except manufacturing bakeries).....	5	61.63	38.37	.....	Restaurants, cafeterias, and lunch rooms:				
General stores	3	38.11	61.89	.....	Lunch rooms.....	14	63.02	36.98	.....
General stores—groceries with dry goods or apparel.....	3	38.11	61.89	.....	Restaurants with table service.....	6	69.66	39.31	.....
General merchandise group	22	47.40	51.60	1.00	Lumber and building group	52	18.93	82.10	.67
Department stores.....	4	44.20	54.68	1.12	Lumber and building material dealers.....	20	12.20	87.80	.....
Dry goods stores.....	16	74.31	25.69	.....	Heating and plumbing shops:				
Automotive group	54	29.13	7.60	62.91	Heating appliances and oil burners.....	6	36.22	32.29	31.49
Automobile salesrooms—new and trade-in.....	12	26.38	.17	73.45	Plumbing shops—heating and ventilating.....	5	44.59	55.01	.....
Accessories, tires, and batteries:					Paint and glass stores.....	16	37.73	62.27	.....
Accessory stores with tires and batteries.....	7	23.85	76.15	.....	Other retail stores	108	48.08	48.89	5.55
Tire shops (including tire repairs).....	4	22.38	77.62	.....	Hardware stores.....	8	40.60	55.69	5.50
Filling stations—gasoline and oil.....	10	86.81	13.19	.....	Feed stores (flour, feed, grain, fertilizer).....	3	78.65	21.35	.....
Garages (repairs and storage, gasoline, oil, accessories).....	11	42.66	57.34	.....	Cigar stores without fountains.....	4	93.92	6.08	.....
Apparel group	43	41.67	49.48	8.95	Coal and wood yards.....	27	48.12	51.88	.....
Men's and boys' clothing and furnishings stores:					Drug stores with fountains.....	6	96.50	3.50	.....
Men's furnishings stores.....	3	68.79	31.21	.....	Florists.....	8	42.26	57.74	.....
Men's clothing and furnishings stores.....	10	55.49	44.51	.....	Jewelry stores:				
Family clothing stores—men's, women's, children's.....	6	.54	12.57	86.89	Jewelry stores (installment credit).....	6	25.40	15.95	58.65
Women's ready-to-wear specialty stores—apparel and accessories.....	7	43.62	56.38	.....	Jewelry stores.....	9	49.84	59.19	.....
Women's accessories stores:					Office and store mechanical appliance dealers (retail).....	3	15.47	72.30	12.23
Furriers—fur shops.....	6	17.58	82.42	.....	Miscellaneous classifications (combined).....	14	34.11	65.89	.....
Millinery stores.....	4	43.54	56.46	.....	Secondhand stores	8	73.46	26.54	.....
Custom tailors.....	4	16.68	83.32	.....				
Family shoe stores—men's, women's, children's.....	3	68.18	31.82	.....				

¹ Total sales of above stores are \$38,929,150.
² Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$60,000 annually. The open account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.
³ Classifications showing insignificant amounts have been eliminated from this table but are included in the totals.

TABLE 34.—SOUTH BEND—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—RECEIPTS FROM THE SALE OF MEALS

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	8,291	\$2,463,975	Other stores in which meals are served	638	\$135,254
Restaurants, cafeterias, and eating places	7,653	2,328,721	Confectionery stores (candy and fountain).....	338	74,055
Cafeterias.....	1,623	442,342	Department stores.....	300	61,199
Lunch rooms.....	1,430	450,738			
Restaurants with table service.....	4,018	1,303,185			
Fountain—lunches.....	91	22,000			
Lunch counters.....	191	116,456			

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total	247	\$396,104	\$9,803	Automotive group—Continued			
Automotive group	246	889,989	9,803	Filling stations with merchandise.....	1	\$1,000	.....
Automobile salesrooms—new and trade-in.....	123	475,892	5,871	Garages (repairs and storage, gasoline, oil, accessories).....	73	238,926	\$3,992
Accessory stores with tires and batteries.....	8	25,730	.....	Secondhand stores	1	6,136	.....
Battery and ignition shops—brake repair shops.....	10	60,580				
Tire shops (including tire repairs).....	31	87,841				

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TABLE 34.—SOUTH BEND—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued
C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total.....	8886,911	Furniture and household group.....	\$75,485
Food group.....	1,040	Furniture stores.....	17,930
Grocery stores (without meats).....	1,040	Draperies, curtains, upholstery stores.....	11,849
General merchandise group.....	10,932	Household appliances stores (electrical).....	6,675
Dry goods stores.....	10,169	Radio and electrical shops.....	36,431
Variety, 5-and-10, and to-a-dollar stores.....	823	Radio and musical instruments stores.....	2,400
Automotive group.....	7,836	Lumber and building group.....	166,118
Accessory stores with tires and batteries.....	2,000	Electrical shops (without radio).....	5,700
Bicycle shops.....	5,836	Heating appliances and oil burners.....	36,054
Apparel group.....	100,289	Plumbing shops—heating and ventilating.....	54,730
Men's furnishings stores.....	9,968	Paint and glass stores.....	69,634
Women's ready-to-wear specialty stores—apparel and accessories.....	6,981	Other retail stores.....	288,329
Furriers—fur shops.....	65,337	Hardware stores.....	2,500
Millinery stores.....	2,635	Jewelry stores (installment credit).....	15,800
Custom tailors.....	3,933	Jewelry stores.....	52,128
Shoe stores.....	11,365	Office and store mechanical appliance dealers (retail).....	27,000
		Typewriter dealers.....	1,800
		Opticians and optometrists.....	16,000
		Miscellaneous classifications (combined).....	182,111
		Secondhand stores.....	6,602

TABLE 35.—EVANSVILLE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	1,588	1,325	4,803	699	\$6,095,577	\$146,856	\$5,329,743	\$6,474,450	\$47,634,304	100.00
Food group ¹	535	495	770	188	896,690	36,001	776,607	800,200	11,995,565	25.18
Confectionery stores (candy and fountain).....	51	54	53	15	49,085	2,752	52,914	26,080	436,825	.92
Dairy products stores including milk dealers ²	4	2	26		27,620		9,236	400	135,560	.28
Delicatessen stores.....	8	8	10	3	5,683	768	13,602	4,290	81,166	.17
Fruit stores and vegetable markets.....	16	18	16	5	17,500	1,580	15,412	3,810	156,210	.33
Grocery stores (without meats).....	118	91	110	46	154,882	8,185	139,026	110,720	2,008,799	4.22
Combination stores (groceries and meats):										
Grocery stores with meats.....	260	256	375	86	417,728	14,739	358,800	364,310	6,537,589	13.72
Meat markets with groceries.....	21	21	59	12	86,586	3,529	87,739	32,940	918,779	1.93
Meat markets (including sea foods):										
Fish markets—sea foods.....	6	6	2	2	1,472	204	3,166	290	20,812	.04
Meat markets.....	31	25	35	16	56,378	4,694	38,922	11,600	874,864	1.84
Bakeries—bakery goods stores (except manufacturing bakeries).....	11	9	56	1	56,961	150	26,534	9,440	549,085	1.15
Coffee, tea, spices.....	7	3	17		19,272		30,045	34,620	262,879	.55
General stores—groceries with apparel or dry goods.....	4	5	3	2	4,808	280	3,518	10,840	75,234	.16
General merchandise group.....	48	32	629	173	624,129	29,399	788,828	1,241,030	5,603,636	11.77
Department stores.....	6		371	58	389,185	14,360	481,274	677,740	3,239,117	6.80
Dry goods stores.....	20	19	88	15	87,330	2,256	84,980	310,330	791,564	1.66
General merchandise stores.....	10	11	35	23	34,983	3,957	85,563	120,680	475,341	1.00
Variety, 5-and-10, and to-a-dollar stores.....	7	2	135	77	112,631	8,826	147,006	132,280	1,097,014	2.31
Automotive group.....	217	114	834	26	1,180,870	8,885	967,715	851,700	9,071,141	19.04
Motor-vehicle dealers:										
Automobile salesrooms—new and trade-in.....	22	9	366		555,948		518,877	513,590	5,076,124	10.66
Used-car establishments.....	9	1	39		52,246		56,383	76,110	633,308	1.33
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	16	10	89	2	130,409	655	80,672	128,950	675,821	1.42
Battery and ignition shops—brake-repair shops.....	14	13	20	1	27,604	200	23,257	24,850	100,335	.24
Tire shops (including tire repairs).....	11	6	57	5	72,300	2,370	48,274	36,900	354,761	.74
Filling stations:										
Filling stations—gasoline and oil.....	70	7	100	5	145,052	2,257	132,129	26,060	1,104,053	2.51
Filling stations with tires and accessories.....	18	3	41	1	40,873	60	23,131	4,610	315,304	.66
Filling stations with other merchandise.....	4	4	1	1	1,623	20	4,271	1,700	37,821	.08
Bicycle shops.....	4	4					2,005	1,350	16,815	.03
Garages and repair shops:										
Body, fender, and paint shops.....	8	10	57	2	72,632	675	17,917	5,890	160,409	.33
Garages (repairs and storage, gasoline, oil, accessories).....	41	47	64	9	82,033	3,018	61,799	31,860	446,400	.94
Apparel group.....	115	73	589	103	741,807	21,316	910,628	999,580	5,602,710	11.76
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	6	1	18	6	30,762	957	42,970	68,280	257,839	.54
Men's furnishings stores, including hats.....	15	15	22	12	28,677	2,515	58,736	117,070	341,418	.72
Men's clothing and furnishings stores.....	8	6	60	9	108,131	1,908	89,293	167,540	686,300	1.44
Family clothing stores—men's, women's, children's.....	13	5	80	15	120,750	3,229	147,379	107,440	177,104	1.50
Women's ready-to-wear specialty stores—apparel and accessories.....	15	5	221	34	264,375	6,880	280,598	213,210	2,029,258	4.26

¹This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.
²Further data will be shown in a special report on milk dealers.

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TABLE 35.—EVANSVILLE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Apparel group—Continued.										
Women's accessories stores:										
Corset and lingerie shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furriers—fur shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hosiery shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery stores.....	21	13	36	7	\$41,722	\$1,858	\$64,300	\$12,990	\$307,923	0.63
Other apparel stores:										
Children's specialty shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Custom tailors.....	4	6	9		10,263		8,324	5,800	56,912	.12
Shoe stores:										
Shoe stores—women's.....	4	1	12	1	15,883	130	22,276	10,770	153,567	.32
Family shoe stores—men's, women's, children's.....	23	15	59	18	97,909	3,674	168,731	269,200	916,516	1.92
Furniture and household group.....	69	53	445	20	674,184	3,751	544,827	773,500	3,715,915	7.80
Furniture stores.....	35	24	235	7	337,726	1,331	335,465	514,140	1,939,215	4.18
Floor coverings, draperies, curtains, and upholstery stores:										
Draperies, curtains, and upholstery stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Floor coverings stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Household appliances stores.....	5		60		91,694		38,749	32,810	608,219	1.28
Other home furnishings and appliances stores.....	8	5	26	5	39,868	1,040	25,780	56,980	173,852	.37
Radio and music stores:										
Radio and electrical shops.....	13	12	67	4	123,511	633	60,847	53,500	450,870	.97
Radio and musical instrument stores.....	6	5	50	2	72,008	624	68,860	82,680	362,889	.76
Restaurants, cafeterias, and eating places.....	238	248	380	38	271,539	8,149	299,266	32,400	1,980,326	4.18
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	4	3	33	6	26,439	2,000	19,231	1,910	152,035	.32
Lunch rooms.....	68	72	74	12	44,280	2,226	65,144	7,210	408,177	.86
Restaurants with table service.....	33	40	154	3	103,599	427	100,801	5,930	618,973	1.30
Lunch counters, refreshment stands, etc.:										
Refreshment stands.....	55	54	21	0	13,686	1,663	31,078	4,100	219,387	.46
Fountain—lunches.....	3	2	26		24,561		26,862	4,250	117,487	.25
Lunch counters.....	66	69	69	11	56,114	1,833	51,502	8,330	440,272	.92
Soft-drink stands.....	9	8	3		2,860		2,058	580	23,995	.05
Lumber and building group¹.....	77	66	465	50	739,765	17,633	310,862	616,890	3,411,133	7.16
Lumber and building material dealers:										
Lumber and building material dealers.....	9	6	128	3	174,363	166	74,288	242,440	920,070	1.93
Lumber and hardware.....	5	1	64		114,894		63,652	149,430	602,963	1.27
Roofing.....	8	8	26	2	40,058		818	14,090	106,613	.22
Electrical shops (without radio).....	8	8	31	3	45,837	896	19,356	12,820	121,894	.25
Heating and plumbing shops:										
Heating appliances and oil burners.....	8	7	37	1	51,784	287	7,821	42,610	236,249	.50
Plumbing shops—heating and ventilating.....	25	27	115	5	214,967	2,200	74,383	61,250	761,548	1.60
Paint and glass stores.....	12	6	60	36	92,482	13,266	61,534	90,310	631,693	1.33
Other retail stores.....	269	217	715	99	935,312	19,064	697,580	1,324,280	6,024,413	12.65
Hardware stores.....	7	7	20	1	25,423	280	24,560	85,510	172,643	.36
Hardware and farm implement stores:										
Farm implements, machinery, and equipment dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hardware and farm implement stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies:										
Feed stores (hour, feed, grain, fertilizer).....	9	12	5	1	4,516	210	5,590	11,090	139,987	.29
Harness shops.....	3	4	1		960		1,540	3,660	14,675	.03
Seeds, bulbs, and nursery stock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cooperage—barrels, boxes, crates, casks.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Coal and feed stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands:										
Cigar stands.....	25	28	38	4	43,616	802	33,677	12,130	216,703	.46
Cigar stores without fountains.....	11	13	19	2	19,516	445	20,225	12,440	126,193	.26
Coal and wood yards—ice dealers:										
Coal and wood yards.....	32	24	76	23	92,262	5,226	67,533	28,260	686,888	1.44
Ice dealers.....	26	6	22		5,141		7,575		35,521	.07
Drug stores:										
Drug stores.....	26	24	67	17	75,035	4,056	59,183	199,710	748,152	1.57
Drug stores with fountains.....	25	20	85	15	77,262	2,064	84,755	188,950	792,710	1.66
Florists.....	12	10	58	2	95,619	700	49,695	9,950	262,408	.55
Gifts—novelties and toys—cameras.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	20	16	65	6	112,337	1,939	90,042	351,830	631,694	1.12
Luggage and leather goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	3	1	4		1,900		3,393	1,170	17,262	.04
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	3	2	33	1	33,681	156	11,893	60,510	266,812	.56
Office and store mechanical appliance dealers (retail).....	7	2	39		69,493		24,216	38,320	230,843	.48
Office and store furniture and equipment dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Typewriter dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Opticians and optometrists.....	4	3	11	1	29,170	450	20,559	8,250	98,058	.21
Sporting goods specialty stores.....	3	3	9	1	15,035	60	18,135	59,290	138,037	.29
Stationers and engravers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	32	25	101	24	148,354	1,226	88,028	79,890	689,780	1.45
Secondhand stores.....	21	22	23	2	28,453	800	22,911	24,250	154,231	.32

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

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TABLE 36.—EVANSVILLE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	1,588	1,325	4,803	699	\$6,095,577	\$146,868	\$5,320,743	\$8,474,410	\$47,684,304	100.00
Single-store independents.....	1,224	1,201	3,068	391	3,885,813	84,900	3,095,955	4,434,200	29,489,277	61.61
2-store independents.....	75	53	446	40	575,863	14,492	607,636	550,780	4,857,676	10.20
3-store independents.....	17	0	105	5	172,146	1,122	115,338	122,700	1,265,757	2.66
Local chains.....	80	3	189	39	234,364	8,878	200,462	136,060	1,860,640	3.97
Sectional chains.....	72	205	29	280,262	6,220	324,175	291,590	2,275,891	4.78	
National chains.....	92	638	188	707,932	30,173	855,068	848,770	6,724,146	14.11	
Leased departments—dependent operators.....	3	1	11	13,150	—	13,275	14,290	73,837	.15	
Leased-department chains.....	15	5	37	47,186	1,073	62,342	23,380	308,082	.65	
Manufacturer-controlled chains.....	5	—	43	84,268	—	28,771	37,050	223,230	.48	
Other type of operation.....	5	1	60	88,593	—	26,421	15,630	520,768	1.09	

TABLE 37.—EVANSVILLE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single store independents	2 and 3 store independent and local branch systems	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	6	3	—	—	—	3	—
Annual net sales.....	\$3,289,117	\$1,450,548	—	—	—	\$1,788,569	—
Per cent of total sales.....	100.00	44.78	—	—	—	55.22	—
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	7	2	—	—	—	5	—
Annual net sales.....	\$1,007,614	(x)	—	—	—	(x)	—
Per cent of total sales.....	100.00	(x)	—	—	—	(x)	—
Men's and boys' clothing and furnishings stores:							
Number of stores.....	29	20	4	1	2	1	1
Annual net sales.....	\$1,285,537	\$1,018,091	\$85,404	(x)	(x)	(x)	\$23,000
Per cent of total sales.....	100.00	79.24	6.65	(x)	(x)	(x)	1.79
Family clothing stores—men's, women's, and children's:							
Number of stores.....	13	3	2	4	3	1	—
Annual net sales.....	\$717,104	\$20,600	(x)	\$434,378	\$165,404	(x)	—
Per cent of total sales.....	100.00	3.71	(x)	60.57	23.07	(x)	—
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	15	9	—	—	3	2	1
Annual net sales.....	\$2,020,258	\$1,504,304	—	—	(x)	(x)	\$29,254
Per cent of total sales.....	100.00	74.13	—	—	(x)	(x)	1.44
Shoe stores:							
Number of stores.....	27	10	3	—	3	6	5
Annual net sales.....	\$1,009,083	\$212,458	\$226,413	—	\$135,267	\$306,579	\$188,066
Per cent of total sales.....	100.00	19.87	21.18	—	12.65	28.71	17.59
Furniture stores:							
Number of stores.....	35	28	7	—	—	—	—
Annual net sales.....	\$1,993,215	\$1,770,459	\$216,756	—	—	—	—
Per cent of total sales.....	100.00	89.13	10.87	—	—	—	—
Radio and music stores:							
Number of stores.....	19	18	1	—	—	—	—
Annual net sales.....	\$822,759	(x)	(x)	—	—	—	—
Per cent of total sales.....	100.00	(x)	(x)	—	—	—	—
Grocery stores (without meats):							
Number of stores.....	118	82	2	10	—	24	—
Annual net sales.....	\$2,008,799	\$629,825	(x)	(x)	—	\$1,107,219	—
Per cent of total sales.....	100.00	31.35	(x)	(x)	—	55.12	—
Combination stores (groceries and meats):							
Number of stores.....	281	236	12	8	—	25	—
Annual net sales.....	\$7,456,368	\$5,202,516	\$708,074	\$235,047	—	\$1,310,731	—
Per cent of total sales.....	100.00	69.77	9.50	3.15	—	17.58	—
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	105	102	2	—	1	—	—
Annual net sales.....	\$1,179,185	\$1,091,182	(x)	—	(x)	—	—
Per cent of total sales.....	100.00	92.54	(x)	—	(x)	—	—
Cigar stores and cigar stands:							
Number of stores.....	39	36	1	—	—	2	—
Annual net sales.....	\$342,890	\$229,059	(x)	—	—	(x)	—
Per cent of total sales.....	100.00	66.80	(x)	—	—	(x)	—
Filling stations:							
Number of stations.....	92	14	—	23	43	11	1
Annual net sales.....	\$1,547,178	\$150,463	—	\$467,765	\$745,495	\$176,658	\$6,797
Per cent of total sales.....	100.00	9.73	—	30.23	48.18	11.42	.44
Coal and wood yards—ice dealers:							
Number of yards.....	68	35	1	21	1	—	—
Annual net sales.....	\$721,909	\$577,481	(x)	(x)	(x)	—	—
Per cent of total sales.....	100.00	79.99	(x)	(x)	(x)	—	—
Drug stores:							
Number of stores.....	51	39	3	—	8	1	—
Annual net sales.....	\$1,540,868	\$837,852	\$86,857	—	(x)	(x)	—
Per cent of total sales.....	100.00	54.37	5.64	—	(x)	(x)	—
Hardware stores:							
Number of stores.....	7	7	—	—	—	—	—
Annual net sales.....	\$172,643	\$172,643	—	—	—	—	—
Per cent of total sales.....	100.00	100.00	—	—	—	—	—
Jewelry stores:							
Number of stores.....	20	18	—	—	2	—	—
Annual net sales.....	\$531,594	(x)	—	—	(x)	—	—
Per cent of total sales.....	100.00	(x)	—	—	(x)	—	—

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TABLE 38.—EVANSVILLE—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KIND OF BUSINESS

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL		ALL CASH	PROPORTION OF CREDIT BUSINESS								
	Number of stores	Net sales		1 to 10 per cent credit	11 to 20 per cent credit	21 to 30 per cent credit	31 to 40 per cent credit	41 to 50 per cent credit	51 to 60 per cent credit	61 to 70 per cent credit	71 to 80 per cent credit	More than 80 per cent credit
Total, all stores reporting: ¹												
Number of stores.....	1,180		526	101	63	55	43	75	48	59	88	122
Per cent of total stores.....	100.00		44.58	8.56	5.34	4.66	3.64	6.35	4.07	5.00	7.46	10.34
Amount of net sales.....		\$39,292	\$16,187	\$1,949	\$2,083	\$1,531	\$1,446	\$2,323	\$2,784	\$2,557	\$2,512	\$5,020
Per cent of total sales.....		100.00	41.20	4.96	5.30	4.66	3.68	5.91	7.09	6.51	6.39	14.30
Food group:												
Confectionery stores (candy and fountain).....	35	\$254	\$174	\$26	\$6	\$50		\$8				
Delicatessen stores.....	4	30	30									
Fruit stores and vegetable markets.....	9	65	13	49			\$3					
Grocery stores (without meats).....	103	1,950	1,438	22	11	34	15	54	\$58	\$69	\$105	\$144
Combination stores—												
Grocery stores with meats.....	233	5,838	2,246	199	30	85	266	352	506	391	1,190	573
Meat markets with groceries.....	20	994	240	96	247							
Meat markets (including sea foods)—												
Fish markets—sea foods.....	5	16	16									
Meat markets.....	15	505	208	116	107	31			17	13	13	
Bakeries—bakery goods stores (except manufactur- ing bakeries).....	11	549	181	6		20			57			276
General merchandise group:												
Department stores.....	6	3,239	1,906		577	241			515			
Dry goods stores.....	17	727	296	153	126	21		127				4
General merchandise stores.....	9	436	332	27				39				5
Variety, 5-and-10, and tea-dollar stores.....	7	1,098	1,093			5					33	1
Automotive group:												
Automobile salesrooms—new and trade-in.....	18	3,818	274		25		676	356	1,002	663	429	393
Accessories, tires, and batteries—												
Accessory stores with tires and batteries.....	8	225	71	61			49	2	2			40
Tire shops (including tire repairs).....	5	218	117		14				29			
Filling stations—												
Filling stations—gasoline and oil.....	30	435	92	157	126	31	29					
Filling stations with tires and accessories.....	10	169	51	94	24							
Filling stations with other merchandise.....	3	36	19		3				14			
Garages (repairs and storage, gasoline, oil, accesso- ries).....	27	366	243	1	32	8	36	37				9
Apparel group:												
Men's and boys' clothing and furnishings stores—												
Men's and boys' clothing stores.....	6	258	83			35		86	54			
Men's furnishings stores.....	12	281	138	98		45						
Men's clothing and furnishings stores.....	5	504	8					451		105		
Family clothing stores—men's women's, children's.....	13	717	139					1				577
Women's ready-to-wear specialty stores—apparel and accessories.....	13	1,814	297		104	671		143	341	195		63
Millinery stores.....	18	273	150	86		23						14
Shoe stores—												
Shoe stores—women's.....	4	154	114				40					
Family shoe stores—men's, women's, children's.....	16	690	580	39		71						
Furniture and household group:												
Furniture stores.....	32	1,948	106		5		3	131	18	155	44	1,486
Household appliances stores.....	3	547	547									
Radio and music stores—												
Radio and electrical shops.....	10	343		129	9	8			5	18	15	164
Radio and musical-instruments stores.....	5	335	250			21		5			5	57
Lumber and building group:												
Lumber and building-material dealers.....	8	853	788		2							
Electrical shops (without radio).....	5	113	70		10				5	11	47	23
Heating and plumbing shops—												
Heating appliances and oil burners.....	6	140	17	12		11	21	51	23			
Plumbing shops—heating and ventilating.....	20	660	183	9		79						384
Paint and glass stores.....	8	540	25		36			1		13	35	439
Other retail stores:												
Hardware stores.....	6	145		3	61	58	1					22
Feed stores (flour, feed, grain, fertilizer).....	7	93	50	43								
Cigar stores (without fountains).....	7	78	78									
Coal and wood yards.....	26	538	36	26	2	21	82	124	96	61	18	72
Drug stores—												
Drug stores.....	15	433	375	55	3							
Drug stores with fountains.....	18	678	451	123	84	11	9					
Florists.....	12	263	47		6					3	158	49
Jewelry stores.....	12	405	157	21			24			121		22
Office and store mechanical appliance dealers (re- tail).....	5	214					37				20	40

¹ All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes all stores in the city which have reported either that they sell entirely for cash or that they sell on credit. It agrees with Table 35 except for 408 stores with sales of \$8,342,304 which failed to report as to their credit activities.

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TABLE 39.—EVANSVILLE—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT AND ON INSTALLMENT, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES			KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES		
		For cash	On open account	On installment ²			For cash	On open account	On installment ³
Total ¹	654	43.81	39.19	17.00	Furniture and household group.....	49	21.60	38.35	42.05
Food group.....	289	43.08	56.92	-----	Furniture stores.....	29	11.22	34.95	53.83
Confectionery stores (candy and fountain).....	9	77.45	22.55	-----	Radio and music stores:				
Grocery stores (without meats).....	54	36.10	63.90	-----	Radio and electrical shops.....	10	47.32	52.19	.49
Combination stores (groceries and meats):					Radio and musical instruments stores.....	5	35.50	18.44	46.06
Grocery stores with meats.....	176	36.23	63.77	-----	Restaurants, cafeterias, and eating places.....	42	78.96	21.14	-----
Meat markets with groceries.....	15	62.77	37.23	-----	Restaurants, cafeterias, and lunch rooms:				
Meat markets.....	9	79.73	20.27	-----	Lunch rooms.....	13	86.25	13.75	-----
Bakeries—bakery goods stores (except manufacturing bakeries).....	4	63.74	36.26	-----	Restaurants with table service.....	9	69.52	30.48	-----
General merchandise group.....	21	69.50	25.80	4.90	Lunch counters, refreshment stands, etc.:				
Department stores.....	3	67.76	25.55	6.69	Refreshment stands.....	8	74.85	25.15	-----
Dry-goods stores.....	8	89.80	10.20	-----	Lunch counters.....	10	82.78	17.22	-----
(General merchandise stores (without food departments)).....	4	70.46	20.54	-----	Lumber and building group.....	48	30.29	68.52	1.19
Automotive group.....	83	43.41	17.24	39.35	Lumber and building material dealers:				
Motor-vehicle dealers:					Lumber and building material dealers.....	4	27.87	72.13	-----
Automobile sales rooms—new and trade-in.	15	39.99	14.82	45.19	Lumber and hardware.....	4	54.09	45.92	-----
Used-car establishments.....	6	16.16	2.59	81.25	Roofing.....	6	46.84	53.16	-----
Accessories, tires, and batteries:					Electrical shops (without radio).....	4	16.13	83.87	-----
Accessory stores with tires and batteries.....	6	63.33	35.56	1.11	Heating and plumbing shops:				
Battery and ignition shops—brake repair shops.....	5	29.44	70.56	-----	Heating appliances and oil burners.....	5	59.33	22.07	18.60
Tire shops (including tire repairs).....	3	39.12	60.88	-----	Plumbing shops—heating and ventilating.....	16	2.51	97.49	-----
Filling stations:					Paint and glass stores.....	7	24.18	75.82	-----
Filling stations—gasoline and oil.....	22	86.17	13.83	-----	Other retail stores.....	94	51.83	44.85	3.32
Filling stations with tires and accessories.....	7	96.33	3.67	-----	Hardware stores.....	6	74.89	25.11	-----
Garages (repairs and storage, gasoline, oil, accessories).....	15	62.83	37.17	-----	Cigar stands.....	4	71.21	23.79	-----
Apparel group.....	37	48.70	34.13	17.17	Coal and wood yards—ice dealers:				
Men's and boys' clothing and furnishings stores:					Coal and wood yards.....	24	41.69	58.31	-----
Men's and boys' clothing stores.....	4	52.96	43.54	3.50	Ice dealers.....	4	51.60	48.40	-----
Men's clothing and furnishings stores.....	4	57.30	42.70	-----	Drug stores:				
Family clothing stores—men's, women's, children's.....	7	3.04	5.63	91.33	Drug stores.....	5	93.14	6.86	-----
Women's ready-to-wear specialty stores—apparel and accessories.....	8	58.55	41.45	-----	Drug stores with fountains.....	10	90.97	9.03	-----
Millinery stores.....	6	62.10	37.90	-----	Florists.....	8	20.60	79.40	-----
Shoe stores.....	3	74.63	25.37	-----	Jewelry stores.....	5	52.69	47.31	-----
					Office and store mechanical appliance dealers (retail).....	5	32.55	55.54	11.91
					Miscellaneous classifications (combined).....	12	46.43	53.57	-----
					Secondhand stores.....	13	39.43	33.35	27.22

¹ Total sales of above stores are \$23,105,130.

² Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$50,000 annually. The open-account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.

³ Classifications showing insignificant amounts have been eliminated from this table but are included in the totals.

TABLE 40.—EVANSVILLE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—RECEIPTS FROM THE SALE OF MEALS

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total.....	3,033	\$1,051,306	Restaurants, cafeterias, and eating places—Continued.		
Restaurants, cafeterias, and eating places.....	2,943	1,036,506	Fountain—lunches.....	97	\$42,504
Cafeterias.....	381	143,035	Lunch counters.....	107	59,287
Lunch rooms.....	1,089	291,537	Other stores in which meals are served.....	80	14,800
Restaurants with table service.....	1,180	527,143	Confectionery stores (candy and fountain).....	40	3,300
Refreshment stands.....	29	3,000	Delicatessen stores.....	40	9,000
			Miscellaneous classifications (combined).....	10	2,500

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total.....	283	\$917,393	\$8,745	Automotive group—Continued.			
Automotive group.....	283	916,893	8,745	Filling stations—gasoline and oil.....	1	\$6,192	-----
Automobile sales rooms—new and used.....	121	359,084	4,244	Filling stations with tires and accessories.....	6	9,382	-----
Used-car establishments.....	4	2,382	-----	Body, fender, and paint shops.....	36	110,909	-----
Accessory stores with tires and batteries.....	19	86,791	-----	Garages (repairs and storage, gasoline, oil, accessories).....	55	268,957	\$4,501
Battery and ignition shops—brake repair shops.....	12	37,042	-----	Secondhand stores.....			1,000
Tire shops (including tire repairs).....	29	58,654	-----				

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TABLE 40.—EVANSVILLE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued
C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total	\$440,169	Lumber and building group	\$188,644
General merchandise group	5,103	Roofing.....	19,165
Department stores.....	3,303	Electrical shops (without radio).....	9,422
Variety, 5-and-10, and to-a-dollar stores.....	1,800	Heating appliances and oil burners.....	50,877
Automotive group	5,000	Plumbing shops—heating and ventilating.....	80,965
Bicycle shops.....	5,000	Paint and glass stores.....	26,215
Apparel group	18,735	Other retail stores	193,450
Custom tailors.....	780	Harness shops.....	902
Family shoe stores—men's, women's, children's.....	17,955	Ice dealers.....	500
Furniture and household group	30,507	Jewelry stores.....	60,288
Furniture stores.....	3,000	Office and store mechanical appliance dealers (retail).....	32,964
Household appliances stores (electric).....	2,457	Opticians and optometrists.....	500
Other home furnishings and appliances stores.....	5,550	Sporting goods specialty stores.....	4,787
Radio and electrical shops.....	19,500	Miscellaneous classifications (combined).....	93,509
		Secondhand stores	750

TABLE 41.—GARY—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups	1,283	1,285	3,821	685	\$5,446,298	\$165,754	\$6,154,568	\$6,147,070	\$48,245,767	100.00
Food group	483	473	723	133	1,037,855	33,402	1,267,752	561,060	13,804,624	28.82
Candy and confectionery stores:										
Candy stores—nut stores.....	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Confectionery stores (candy and fountain).....	74	85	55	13	00,994	2,884	102,531	33,400	617,143	1.28
Dairy products stores:										
Egg and poultry dealers.....	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Milk dealers ¹	3	2	123	2	312,301	520	197,565	3,440	1,241,326	2.57
Delicatessen stores.....	24	27	13	2	12,017	123	32,346	16,630	300,359	.62
Fruit stores and vegetable markets.....	18	24	17	7	17,386	3,464	37,356	13,800	347,689	.72
Grocery stores (without meats).....	78	61	117	37	138,964	10,959	203,261	98,640	2,503,284	5.19
Combination stores (groceries and meats):										
Grocery stores with meats.....	216	237	227	55	271,938	12,921	460,170	263,770	5,698,320	11.51
Meat markets with groceries.....	21	18	110	6	140,093	824	142,322	98,000	2,190,692	4.54
Meat markets (including sea foods):										
Fish markets—sea foods.....	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Meat markets.....	18	12	42	9	53,969	1,107	74,265	16,310	888,847	1.84
Bakeries—bakery goods stores (except manufacturing bakeries)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Bottled waters and beverages.....	4	1	14	2	14,536	600	3,492	4,880	63,572	.13
General merchandise group²	47	34	650	147	583,186	33,015	836,117	1,160,400	5,080,823	10.51
Department stores.....	4		347	75	302,766	10,241	414,200	644,540	2,250,797	4.68
Dry goods stores.....	23	21	92	21	104,319	7,535	148,399	224,080	941,551	1.95
General merchandise stores:										
Without food departments.....	5	4	36	8	31,599	1,875	65,994	51,500	345,398	.72
Army and Navy goods stores.....	5	5	5	3	7,644	764	26,786	67,700	180,165	.37
Variety, 5-and-10, and to-a-dollar stores.....	8	2	169	40	145,818	6,600	178,677	168,660	1,287,658	2.67
Automotive group	136	131	490	40	786,642	10,072	773,354	732,730	8,354,302	17.33
Motor-vehicle dealers:										
Automobile salesrooms—new and trade-in....	24	27	301	3	497,951	718	514,622	507,260	6,040,214	12.52
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	0	4	22	1	41,820	203	23,634	42,260	239,929	.50
Battery and ignition shops—brake repair shops.....	12	14	9	7	16,484	2,480	22,433	25,120	124,859	.26
Tire shops (including tire repairs).....	11	9	28	3	52,439	442	41,845	62,190	458,818	.95
Filling stations:										
Filling stations—gasoline and oil.....	28	16	31	5	36,943	1,512	26,992	11,270	497,496	1.03
Filling stations with tires and accessories.....	13	15	16	1	20,539	330	12,643	13,450	261,633	.54
Filling stations with other merchandise.....	6	6	8	4	12,806	1,190	9,621	41,140	163,084	.34
Motor cycles, bicycles, and supplies.....	4	4	2		2,132		3,207	7,460	48,315	.10
Garages and repair shops:										
Body, fender, and paint shops.....	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Garages (repairs and storage, gasoline, oil, accessories).....	29	33	70	14	99,628	1,887	111,940	21,300	492,604	1.02
Radiator shops (including repairs).....	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

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TABLE 41.—GARY—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES—Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Apparel group¹	134	92	361	79	\$638,101	\$18,221	\$872,575	\$1,110,570	\$5,294,118	10.97
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	5		11		18,114		37,086	41,340	155,455	.32
Men's furnishings stores, including hats.....	15	15	22	4	32,669		76,827	99,320	394,440	.82
Men's clothing and furnishings stores.....	17	11	85	27	214,683	8,067	279,404	448,530	1,608,683	3.33
Family clothing stores—men's, women's, children's.....	10	4	46	5	81,741	575	94,209	77,470	643,952	1.33
Women's ready-to-wear specialty stores—apparel and accessories.....	16	7	82	11	125,640	2,507	148,803	134,070	1,048,039	2.17
Women's accessories stores:										
Furriers—fur shops.....	4	4	13		11,652		12,563	9,340	130,919	.27
Hosiery shops.....	3	3	27	4	19,306	600	14,489	11,300	115,348	.24
Millinery stores.....	10	4	13	11	13,286	2,424	27,083	6,430	118,323	.26
Custom tailors.....	27	28	26	4	39,676		43,140	31,340	326,379	.68
Shoe stores.....	25	14	53	13	79,847	2,447	131,403	241,000	723,842	1.50
Furniture and household group	52	45	249	27	448,907	13,893	560,677	548,720	3,110,664	6.45
Furniture stores.....	25	23	154	10	299,204	3,257	437,960	440,710	2,298,433	4.76
Floor coverings, draperies, curtains, and upholstery stores.....	3	5	2	1	1,352	200	4,866	3,350	10,324	.04
Household appliances stores.....	8	2	59	4	70,472	3,426	57,034	37,010	390,542	.81
Other home furnishings and appliances stores.....	5	4	9	1	20,843	240	8,887	15,170	60,054	.13
Radio and music stores:										
Radio and electrical shops.....	8	8	20	10	36,856	6,640	38,094	36,480	253,821	.53
Radio and musical instruments stores.....	3	3	5	1	11,180	120	13,836	10,000	88,490	.19
Restaurants, cafeterias, and eating places¹	153	191	478	29	408,900	8,416	397,207	28,720	2,231,844	4.62
Restaurants, cafeterias, and lunch rooms:										
Lunch rooms.....	61	72	111	0	91,135	3,170	97,347	7,530	524,072	1.08
Restaurants with table service (including 2 cafeterias).....	53	72	277	10	238,224	2,370	239,124	15,320	1,259,040	2.61
Lunch counters, refreshment stands, etc.:										
Fountain—lunches.....	3	4	18		24,949		6,854	1,850	114,735	.24
Lunch counters.....	14	19	59	4	37,955	889	32,373	2,130	293,927	.55
Soft-drink stands.....	20	23	6	5	5,487	1,837	20,697	1,570	64,401	.13
Lumber and building group¹	60	48	296	22	682,749	6,110	462,848	870,920	3,678,386	7.62
Lumber and building material dealers:										
Lumber and building material dealers.....	14	3	99	5	233,618	1,218	207,912	414,610	1,828,846	3.79
Lumber and hardware.....	5		33	1	101,031	500	41,996	184,640	593,479	1.23
Roofing.....	3	3	14		30,895		16,438	13,130	85,788	.18
Electrical shops (without radio).....	7	10	32	2	75,274	308	38,502	51,609	197,671	.41
Heating and plumbing shops:										
Heating appliances and oil burners.....	3	1	15		44,192		11,007	6,060	112,332	.23
Plumbing shops—heating and ventilating.....	17	18	86	7	168,200	2,370	113,947	151,910	682,652	1.41
Paint and glass stores.....	10	11	17	7	29,479	1,714	30,713	48,870	172,618	.36
Other retail stores	222	235	634	106	823,387	32,115	927,005	1,071,980	6,319,090	13.10
Hardware stores.....	28	25	57	4	125,119	966	115,222	301,380	738,636	1.53
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Harness shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Seeds, bulbs, and nursery stock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Coal and feed stores.....	4									
Book stores.....	1	(x)	(x)	(x)	12,250	1,000	5,475	5,450	163,801	.34
Cigar stores and cigar stands:										
Cigar stands.....	58	76	56	13	78,264	4,408	107,639	12,170	397,378	.82
Cigar stores without fountains.....	9	8	10	2	14,306	375	30,086	30,000	227,573	.47
Coal and wood yards—ice dealers.....	11	13	41	16	90,244	5,633	99,165	38,220	838,900	1.74
Drug stores:										
Drug stores.....	11	9	32	8	38,290	2,445	38,030	58,540	234,967	.50
Drug stores with fountains.....	23	28	113	18	158,020	5,423	163,900	232,590	1,393,871	2.89
Florists.....	6	8	9	1	11,370	78	27,329	5,540	86,779	.18
Gifts—novelties and toys—cameras:										
Art and gift shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Camera dealers—photographic supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores:										
Jewelry stores (installment credit).....	4	1	25	3	45,334	250	71,580	72,820	343,299	.71
Luggage and leather goods stores.....	14	17	14	8	26,153	1,050	47,483	119,640	258,445	.54
Music stores (without radio).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office, school, and store supplies and equipment dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers:										
Printers and lithographers.....	3	2	5	1	12,393	1,005	19,553	20,400	114,934	.24
Monuments and tombstones.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Secondhand stores	31	32	142	21	180,941	8,177	173,178	135,710	1,334,939	2.77
Secondhand stores	16	18	20	2	25,571	520	57,033	71,970	282,916	.59

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 42.—GARY—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	1,283	1,286	3,821	585	\$5,446,298	\$55,754	\$6,154,568	\$6,147,070	\$48,245,767	100.00
Single-store independents.....	1,108	1,245	2,414	338	3,600,992	98,952	3,972,537	4,136,750	32,741,495	67.86
2-store independents.....	25	11	178	19	265,811	4,404	292,515	880,680	1,930,401	4.00
3-store independents.....	13	8	88	17	139,230	2,434	187,236	241,800	1,359,597	2.82
Local chains.....	19	8	243	57	365,420	11,288	323,529	298,450	2,119,855	4.40
Sectional chains.....	34	8	175	47	297,529	14,431	485,383	302,630	2,983,325	6.18
National chains.....	71	8	643	105	689,808	23,765	845,452	764,150	6,749,713	13.99
Direct selling (house-to-house).....	3	1	40	—	29,862	—	12,382	5,850	91,854	.19
Leased-department chains.....	5	—	13	2	14,564	490	14,688	13,940	80,514	.17
Manufacturer-controlled chains.....	3	—	15	—	32,568	—	10,893	27,570	107,081	.22
Other types of operation.....	2	—	12	—	13,514	—	9,952	5,290	81,932	.17

TABLE 43.—GARY—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single store independents	2 and 3 store independents	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	4	1	—	1	—	2	—
Annual net sales.....	\$2,259,797	(x)	—	(x)	—	(x)	—
Per cent of total sales.....	100.00	(x)	—	(x)	—	(x)	—
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	8	2	—	—	—	6	—
Annual net sales.....	\$1,287,668	(x)	—	—	—	(x)	—
Per cent of total sales.....	100.00	(x)	—	—	—	(x)	—
Men's and boys' clothing and furnishings stores:							
Number of stores.....	37	25	3	—	7	2	—
Annual net sales.....	\$2,159,578	\$1,192,589	\$290,146	—	(x)	(x)	—
Per cent of total sales.....	100.00	55.22	13.44	—	(x)	(x)	—
Family clothing stores—men's, women's, and children's:							
Number of stores.....	10	3	1	—	2	4	—
Annual net sales.....	\$643,952	\$123,465	(x)	—	(x)	\$416,556	—
Per cent of total sales.....	100.00	19.17	(x)	—	(x)	64.69	—
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	16	8	—	1	3	3	1
Annual net sales.....	\$1,048,039	\$500,606	—	(x)	\$161,192	\$332,707	(x)
Per cent of total sales.....	100.00	47.76	—	(x)	15.38	31.75	(x)
Shoe stores:							
Number of stores.....	25	13	2	—	1	8	1
Annual net sales.....	\$723,842	\$308,340	(x)	—	(x)	\$351,041	\$9,526
Per cent of total sales.....	100.00	42.60	(x)	—	(x)	48.50	1.36
Furniture stores:							
Number of stores.....	25	20	3	—	1	—	1
Annual net sales.....	\$2,298,433	\$1,248,575	\$648,021	—	(x)	—	(x)
Per cent of total sales.....	100.00	54.32	28.22	—	(x)	—	(x)
Radio and music stores:							
Number of stores.....	11	9	—	—	1	1	—
Annual net sales.....	\$342,311	(x)	—	—	(x)	(x)	—
Per cent of total sales.....	100.00	(x)	—	—	(x)	(x)	—
Grocery stores (without meats):							
Number of stores.....	78	47	—	—	4	27	—
Annual net sales.....	\$2,503,284	\$407,399	—	—	\$160,222	\$1,875,063	—
Per cent of total sales.....	100.00	18.67	—	—	6.40	74.93	—
Combination stores (groceries and meats):							
Number of stores.....	237	228	4	—	1	4	—
Annual net sales.....	\$7,889,312	\$6,269,850	\$566,140	—	(x)	(x)	—
Per cent of total sales.....	100.00	79.47	7.18	—	(x)	(x)	—
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	114	109	—	2	1	1	1
Annual net sales.....	\$1,783,112	\$1,528,783	—	(x)	(x)	(x)	\$42,275
Per cent of total sales.....	100.00	85.74	—	(x)	(x)	(x)	2.37
Cigar stores and cigar stands:							
Number of stores.....	67	64	—	—	1	2	—
Annual net sales.....	\$624,951	\$474,229	—	—	(x)	(x)	—
Per cent of total sales.....	100.00	75.88	—	—	(x)	(x)	—
Filling stations:							
Number of stations.....	47	30	6	—	9	2	—
Annual net sales.....	\$922,213	\$461,315	\$227,296	(x)	(x)	(x)	—
Per cent of total sales.....	100.00	50.02	24.65	(x)	(x)	(x)	—
Coal and wood yards—ice dealers:							
Number of yards.....	11	11	—	—	—	—	—
Annual net sales.....	\$838,809	\$838,809	—	—	—	—	—
Per cent of total sales.....	100.00	100.00	—	—	—	—	—
Drug stores:							
Number of stores.....	30	34	1	—	1	2	—
Annual net sales.....	\$1,678,838	\$1,047,227	(x)	(x)	(x)	(x)	—
Per cent of total sales.....	100.00	62.38	(x)	(x)	(x)	(x)	—
Hardware stores:							
Number of stores.....	28	28	—	—	—	—	—
Annual net sales.....	\$738,636	\$738,636	—	—	—	—	—
Per cent of total sales.....	100.00	100.00	—	—	—	—	—
Jewelry stores:							
Number of stores.....	18	14	4	—	—	—	—
Annual net sales.....	\$601,744	\$407,789	\$193,055	—	—	—	—
Per cent of total sales.....	100.00	67.77	32.23	—	—	—	—

RETAIL DISTRIBUTION IN INDIANA: 1929

TABLE 44.—GARY—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL		ALL CASH	PROPORTION OF CREDIT BUSINESS									
	Number of stores	Net sales		1 to 10 per cent credit	11 to 20 per cent credit	21 to 30 per cent credit	31 to 40 per cent credit	41 to 50 per cent credit	51 to 60 per cent credit	61 to 70 per cent credit	71 to 80 per cent credit	More than 80 per cent credit	
Total, all stores reporting¹	1,212		659	70	50	49	48	43	39	43	90	115	
Number of stores.....	100.00		54.87	0.27	4.12	4.04	3.06	3.55	3.22	3.55	7.43	9.49	
Per cent of total stores.....		\$45,301	\$18,332	\$2,982	\$2,459	\$1,474	\$2,234	\$1,302	\$2,119	\$1,405	\$5,798	\$7,196	
Amount of net sales.....		100.00	40.47	6.58	5.43	3.25	4.93	2.57	4.68	3.10	12.80	15.89	
Per cent of total sales.....													
Food group:													
Confectionery stores (candy and fountain).....	68	\$535	\$406	\$97	\$21	\$1	\$6					\$4	
Delicatessen stores.....	23	294	153	44	30		41		\$22				
Fruit stores and vegetable markets.....	18	348	323	20						55			
Grocery stores (without meats).....	74	2,343	2,176	1	3	4	38	20		\$20	\$51	20	
Combination stores (groceries and meats)—													
Grocery stores with meats.....	211	5,534	882	43	159	139	195	202	387	380	1,905	1,236	
Meat markets with groceries.....	21	2,191	865					201	202	76	517	330	
Meat markets.....	16	823	721	12	13	7	33			14	23		
General merchandise group:													
Department stores.....	4	2,200	619		1,641								
Dry goods stores.....	23	941	867	57	4	11					2		
General merchandise stores.....	5	345	334					11					
Variety, 5-and-10, and to-a-dollar stores.....	8	1,288	1,283				5						
Automotive group:													
Automobile salesrooms—new and trade-in.....	22	5,454		761	50	491	351	109	304	355	2,450	427	
Accessories, tires, and batteries—													
Accessory stores with tires and batteries.....	6	240	148		78	14							
Tire shops (including tire repairs).....	9	176	121				22			14	19		
Filling stations—													
Filling stations—gasoline and oil.....	27	489	305	131	7	46							
Filling stations with tires and accessories.....	12	162	58	18			30	56					
Filling stations with other merchandise.....	6	163	126		17	4	10	0					
Garages (repairs and storage, gasoline, oil, accessories).....	24	346	72	104		25	24		95	8	15	3	
Apparel group:													
Men's and boys' clothing and furnishing stores—													
Men's and boys' clothing stores.....	5	156	156										
Men's furnishings stores.....	12	343	323				20						
Men's clothing and furnishings stores.....	17	1,609	413	188	150	49	50	208	551				
Family clothing stores—men's, women's, children's.....	9	597	89									508	
Women's ready-to-wear specialty stores—apparel and accessories.....	14	920	534	140					6	240			
Women's accessories stores—													
Furriers—fur shops.....	4	131	7	36	34		54						
Millinery stores.....	9	93	89				4						
Shoe stores.....	25	724	545	7	15	167							
Furniture and household group:													
Furniture stores.....	25	2,298	563					42	44	113	136	1,400	
Household appliances stores (electric).....	3	119	8									111	
Radio and music stores—													
Radio and electrical shops.....	8	254					8			28	16	202	
Radio and musical instruments stores.....	3	88			32							56	
Lumber and building group:													
Lumber and building material dealers.....	11	1,708	337			5						1,366	
Electrical shops (without radio).....	6	189	19							13		157	
Heating and plumbing shops—													
Heating appliances and oil burners.....	3	112						63	10			39	
Plumbing shops—heating and ventilating.....	15	638	183				78		35	17	157	168	
Paint and glass stores.....	9	104	3	49	14	11	17	10					
Other retail stores:													
Hardware stores.....	28	739	112	47	46	177	62	44	251				
Cigar stores without fountains.....	8	167	167										
Coal and wood yards.....	10	833	3	232	25	5	60	101	36		371		
Drug stores—													
Drug stores.....	10	244	234					10					
Drug stores with fountains.....	27	1,180	1,034	79	67								
Florists.....	4	50	2	1		37	10						
Jewelry stores—													
Jewelry stores (installment credit).....	4	343				64						279	
Jewelry stores.....	12	179	90	9				77		3			

¹ All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 41 except for 71 stores with sales of \$2,944,767 which failed to report as to their credit activities.

CENSUS OF DISTRIBUTION

TABLE 45.—GARY—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT AND ON INSTALLMENT, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES			KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES		
		For cash	On open account	On installment ²			For cash	On open account	On installment ²
Total	553	39.74	37.23	23.03					
Food group	259	37.64	62.35		Furniture and household group	41	12.97	21.68	65.35
Confectionery stores (candy and fountain).....	12	91.40	8.60		Furniture stores.....	22	9.64	17.89	72.47
Delicatessen stores.....	10	79.20	20.80		Radio and music stores.....				
Fruit stores and vegetable markets.....	3	89.43	13.57		Radio and electrical shops.....	8	18.14	61.43	20.43
Grocery stores (without meats).....	21	36.89	63.11		Radio and musical instruments stores.....	3	35.83	30.33	27.34
Combination stores (groceries and meats):					Restaurants, cafeterias, and eating places	20	78.41	21.59	
Grocery stores with meats.....	185	29.94	70.06		Restaurants, cafeterias, and lunch rooms:				
Meat markets with groceries.....	17	28.52	71.48		Lunch rooms.....	12	80.18	19.82	
Meat markets.....	6	57.23	42.77		Restaurants with table service.....	7	79.74	20.26	
General merchandise group	12	81.92	18.08		Lumber and building group	40	16.78	76.72	6.50
Dry goods stores.....	7	89.61	10.39		Lumber and building material dealers:				
Automotive group	63	40.57	9.15	50.28	Lumber and building material dealers.....	8	4.86	93.73	1.41
Automobile salesrooms—new and trade-in.....	18	35.59	5.37	59.04	Lumber and hardware.....	5	31.09	68.06	.34
Accessories, tires and batteries:					Electrical shops (without radio).....	5	6.74	54.10	39.16
Battery and ignition shops—brake repair shops.....	7	67.48	32.52		Heating and plumbing shops:				
Tire shops (including tire repairs).....	3	45.34	54.66		Heating appliances and oil burners.....	3	35.40	34.57	30.03
Filling stations:					Plumbing shops—heating and ventilating.....	9	23.43	76.57	
Filling stations—gasoline and oil.....	7	89.82	10.18		Paint and glass stores.....	8	48.99	16.16	34.85
Filling stations with tires and accessories.....	4	61.59	38.41		Other retail stores	76	53.76	32.36	13.88
Filling stations with other merchandise.....	5	74.80	25.20		Hardware stores.....	21	60.59	38.22	1.19
Garages (repairs and storage, gasoline, oil, accessories).....	12	59.00	40.40		Coal and feed stores.....	3	60.40	39.60	
Apparel group	37	50.81	20.28	28.93	Cigar stands.....	5	90.08	9.32	
Men's clothing and furnishings stores.....	12	61.93	22.00	16.07	Coal and wood yards.....	9	52.29	47.71	
Family clothing stores—men's, women's, children's.....	6	1.39		98.61	Drug stores.....	3	98.63	1.37	
Women's ready-to-wear specialty stores—apparel and accessories.....	4	54.54	45.46		Florists.....	3	69.70	30.30	
Furriers—fur shops.....	3	80.26	3.05	16.09	Jewelry stores:				
Custom tailors.....	3	75.41	24.59		Jewelry stores (installment credit).....	4	21.33	14.07	64.60
Family shoe stores—men's, women's, children's.....	7	79.89	20.11		Jewelry stores.....	5	54.05	46.95	
					Miscellaneous classifications (combined).....	10	54.43	24.47	21.10
					Secondhand stores	5	31.84	19.23	48.93

¹ Total sales of above stores are \$20,069,395.
² Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$50,000 annually. The open account sales include any installment business that may have been done by those smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.
³ Classifications showing insignificant amounts have been eliminated from this table but are included in the totals.

TABLE 46.—GARY—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—RECEIPTS FROM THE SALE OF MEALS

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	4,234	\$1,951,695	Restaurants, cafeterias, and eating places—Continued.		
Restaurants, cafeterias, and eating places	4,030	1,908,000	Lunch counters.....	263	\$189,494
Lunch rooms.....	1,195	459,854	Soft-drink stands.....	42	3,380
Restaurants with table service (including 2 cafeterias).....	2,438	1,184,625	Other stores in which meals are served	204	43,665
Refreshment stands.....	16	3,320	Confectionery stores (candy and fountain).....	156	28,557
Fountain—lunches.....	96	67,327	Delicatessen stores.....	8	1,638
			Drug stores with fountains.....	40	13,600

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total	174	\$754,992	\$93,007	Automotive group—Continued.			
Automotive group	174	753,392	93,007	Filling stations with tires and accessories.....	6	\$18,694	
Automobile salesrooms (new and used).....	85	354,923	78,564	Filling stations with other merchandise.....	2	6,000	
Accessory stores with tires and batteries.....	6	39,493		Bicycles and supplies stores.....		2,300	
Battery and ignition shops—brake repair shops.....	9	62,692	4,250	Garages (repairs and storage, gasoline, oil, accessories).....	41	125,142	\$10,203
Tire shops (including tire repairs).....	21	130,847		Secondhand stores		1,600	
Filling stations—gasoline and oil.....	4	13,296					

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TABLE 46.—GARY—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total.....	\$653, 529	Furniture and household group—Continued.	
General merchandise group.....	14, 124	Other home furnishings and appliances stores.....	\$8, 800
Department stores.....	14, 124	Radio and electrical shops.....	9, 374
Automotive group.....	24, 113	Lumber and building group.....	162, 275
Battery and ignition shops—brake repair shops.....	6, 784	Lumber and building material dealers.....	40, 499
Filling stations—gasoline and oil.....	15, 099	Roofing.....	4, 000
Bicycles and supplies stores.....	2, 230	Electrical shops (without radio).....	12, 240
Apparel group.....	100, 887	Heating appliances and oil burners.....	46, 083
Furriers—fur shops.....	44, 768	Plumbing shops—heating and ventilating.....	55, 087
Custom tailors.....	38, 889	Paint and glass stores.....	786
Shoe stores.....	17, 200	Other retail stores.....	317, 913
Furniture and household group.....	32, 417	Hardware stores.....	8, 050
Floor coverings, draperies, curtains, and upholstery stores.....	3, 598	Jewelry stores (installment credit).....	13, 833
Household appliances stores (electric).....	4, 078	Jewelry stores.....	26, 755
Stove and range dealers.....	6, 067	Miscellaneous classifications (combined).....	269, 275
		Secondhand stores.....	1, 830

TABLE 47.—HAMMOND—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	666	617	2, 325	362	\$3, 374, 440	\$87, 303	\$3, 737, 901	\$4, 010, 130	\$29, 881, 881	100.00
Food group.....	225	217	320	82	392, 299	19, 527	535, 883	316, 850	6, 984, 848	23.37
Candy and confectionery stores.....	30	32	18	6	18, 561	1, 099	44, 862	17, 590	333, 062	1.11
Dairy products stores ¹	8	4	2	—	3, 120	—	4, 099	400	28, 025	.09
Delicatessen stores.....	15	10	5	—	4, 829	920	19, 856	8, 620	156, 289	.52
Fruit stores and vegetable markets.....	13	16	35	4	33, 418	400	39, 402	7, 120	577, 029	1.93
Grocery stores (without meats).....	44	18	78	34	100, 856	11, 138	124, 670	67, 800	1, 715, 492	5.74
Combination stores (groceries and meats).....	105	118	132	25	162, 298	4, 989	195, 085	159, 640	3, 151, 131	10.55
Meat markets (including sea foods).....	15	10	50	0	69, 217	931	108, 009	55, 380	1, 023, 820	3.43
General merchandise group.....	27	19	708	78	765, 461	14, 636	905, 788	1, 222, 230	5, 521, 012	18.48
Department stores.....	3	—	536	24	632, 288	3, 100	686, 502	854, 100	4, 107, 976	13.75
Dry goods stores—piece goods stores.....	8	0	2	1	3, 630	260	9, 993	46, 450	124, 825	.42
General merchandise stores.....	8	0	4	1	6, 497	364	22, 083	60, 210	180, 697	.60
Variety, 5-and-10, and to-a-dollar stores.....	8	1	166	52	123, 046	10, 912	187, 208	261, 470	1, 107, 514	3.71
Automotive group ²	88	87	311	22	571, 885	5, 195	578, 915	499, 800	5, 918, 213	19.81
Motor-vehicle dealers (new and used).....	20	17	227	4	437, 568	1, 245	438, 837	399, 800	4, 921, 913	16.47
Accessories, tires, and batteries.....	20	21	41	2	67, 512	990	53, 328	72, 320	419, 075	1.40
Filling stations.....	35	32	30	8	40, 775	2, 473	53, 360	18, 520	442, 061	1.48
Garages and repair shops.....	11	15	13	8	26, 030	487	31, 372	5, 690	114, 714	.39
Apparel group.....	70	42	161	51	248, 733	10, 331	438, 357	483, 240	2, 380, 377	7.97
Men's and boys' clothing and furnishings stores.....	17	17	13	5	25, 059	1, 470	50, 930	120, 390	432, 886	1.45
Family clothing stores—men's, women's, children's.....	10	10	61	13	106, 567	2, 207	154, 542	151, 060	799, 276	2.68
Women's ready-to-wear specialty stores—apparel and accessories.....	13	4	39	7	44, 357	1, 518	83, 440	61, 420	462, 916	1.55
Women's accessories stores.....	7	2	23	2	31, 533	495	53, 769	28, 530	278, 108	.98
Other apparel stores.....	6	5	4	1	3, 153	300	8, 866	9, 870	46, 491	.15
Shoe stores.....	11	4	21	23	38, 064	4, 341	84, 810	93, 970	361, 700	1.21
Furniture and household group ²	32	21	154	28	298, 632	11, 879	392, 850	406, 370	2, 183, 343	7.31
Furniture stores.....	11	7	74	21	128, 157	9, 359	222, 718	203, 170	1, 039, 065	3.48
Household appliance stores.....	0	1	45	—	97, 431	—	67, 217	59, 970	500, 690	1.68
Other home furnishings and appliances stores.....	3	3	2	1	3, 448	—	590	8, 235	33, 185	.11
Radio and music stores.....	10	8	31	3	63, 146	1, 590	90, 867	116, 290	558, 216	1.87
Restaurants, cafeterias, and eating places.....	65	84	207	17	208, 714	4, 483	175, 629	13, 140	1, 146, 143	3.88
Restaurants, cafeterias, and lunch rooms.....	46	63	190	13	193, 644	3, 834	158, 978	8, 990	992, 710	3.32
Lunch counters, refreshment stands, etc.....	19	21	17	4	13, 070	649	16, 651	4, 150	153, 433	.51
Lumber and building group.....	84	24	177	30	383, 520	11, 540	199, 341	377, 160	2, 142, 092	7.17
Lumber and building material dealers.....	11	6	102	10	204, 384	2, 931	120, 615	268, 340	1, 401, 677	4.69
Electrical shops (without radio).....	4	2	18	—	30, 250	—	13, 754	20, 900	200, 224	.67
Heating and plumbing shops.....	11	6	37	7	97, 131	2, 192	44, 937	41, 400	355, 312	1.19
Paint and glass stores.....	8	10	20	13	51, 755	6, 417	20, 035	46, 820	184, 879	.62
Other retail stores ²	110	104	263	54	477, 450	9, 612	472, 307	649, 010	3, 374, 845	11.29
Hardware stores.....	18	21	28	4	62, 674	774	41, 728	145, 340	429, 920	1.44
Farmers' supplies.....	6	9	6	1	15, 972	50	10, 771	5, 130	90, 033	.33
Cigar stores and cigar stands.....	15	17	12	2	14, 340	490	20, 299	16, 560	227, 252	.76
Coal and wood yards—ice dealers.....	10	10	51	5	91, 496	1, 848	82, 523	59, 690	669, 029	2.24
Drug stores.....	24	17	83	8	109, 332	1, 718	122, 120	205, 800	937, 452	3.14
Florists.....	7	8	6	0	8, 378	908	22, 971	6, 880	112, 556	.38
Jewelry stores.....	10	7	33	11	71, 701	2, 297	82, 816	110, 610	381, 843	1.28
Office, school, and store supplies and equipment dealers.....	4	2	8	1	25, 799	120	13, 856	25, 710	117, 243	.39
Opticians and optometrists.....	3	1	3	—	6, 571	—	3, 580	1, 830	26, 509	.09
Stationers and printers.....	4	3	12	2	30, 528	797	14, 521	17, 230	101, 873	.34
Miscellaneous classifications (combined).....	7	7	16	12	25, 911	340	31, 402	14, 070	166, 091	.55
Secondhand stores.....	15	19	24	2	29, 746	100	40, 833	68, 330	230, 008	.77

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 48.—HAMMOND—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	666	617	2,325	302	\$3,374,440	\$87,303	\$3,737,901	\$4,010,130	\$29,881,881	100.00
Single-store independents.....	536	585	1,650	212	2,492,515	55,050	2,587,036	3,049,210	21,690,708	72.59
2-store independents.....	29	28	128	15	185,290	2,009	244,668	277,300	1,432,126	4.79
3-store independents.....	2	3	5	1	3,877	139	6,405	2,970	52,082	.17
Local chains.....	15	1	63	23	75,106	3,370	114,347	125,960	821,491	2.75
Sectional chains.....	22		103	22	137,904	3,989	216,042	99,260	1,582,371	5.30
National chains.....	53		326	89	376,714	22,146	472,142	383,680	3,731,678	12.49
Leased-department chains.....	6		24		35,517		46,054	6,630	193,605	.63
Other types of operation.....	3		26		67,517		51,207	65,120	377,820	1.26

TABLE 49.—HAMMOND—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Department stores:						Combination stores (groceries and meats):					
Number of stores.....	3	3				Number of stores.....	105	95	8		2
Annual net sales.....	\$4,107,976	\$4,107,976				Annual net sales.....	\$3,151,131	\$2,482,581	(x)	(x)	
Per cent of total sales.....	100.00	100.00				Per cent of total sales.....	100.00	78.78	(x)	(x)	
Variety, 5-and-10, and to-a-dollar stores:						Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	8	1	1	6		Number of stores.....	46	42	3		1
Annual net sales.....	\$1,107,514	(x)	(x)	(x)		Annual net sales.....	\$992,710	\$857,500	(x)	(x)	
Per cent of total sales.....	100.00	(x)	(x)	(x)		Per cent of total sales.....	100.00	86.38	(x)	(x)	
Men's and boys' clothing and furnishings stores:						Cigar stores and cigar stands:					
Number of stores.....	17	15		2		Number of stores.....	15	12	2		1
Annual net sales.....	\$432,886	(x)		(x)		Annual net sales.....	\$227,252	\$115,738	(x)	(x)	
Per cent of total sales.....	100.00	(x)		(x)		Per cent of total sales.....	100.00	50.93	(x)	(x)	
Family clothing stores—men's, women's, and children's:						Filling stations:					
Number of stores.....	10	10		6		Number of stations.....	85	30			5
Annual net sales.....	\$799,276	\$367,862		\$431,414		Annual net sales.....	\$442,061	\$395,178		\$40,883	
Per cent of total sales.....	100.00	46.02		53.98		Per cent of total sales.....	100.00	89.39		10.61	
Womens ready-to-wear specialty stores—apparel and accessories:						Coal and wood yards—ice dealers:					
Number of stores.....	13	7	1	5		Number of yards.....	10	9	1		
Annual net sales.....	\$462,916	(x)	(x)	\$240,295		Annual net sales.....	\$669,029	(x)	(x)		
Per cent of total sales.....	100.00	(x)	(x)	51.91		Per cent of total sales.....	100.00	(x)	(x)		
Shoe stores:						Drug stores:					
Number of stores.....	11	3	2	5	1	Number of stores.....	24	19	3		2
Annual net sales.....	\$361,700	\$100,378	(x)	\$191,107	(x)	Annual net sales.....	\$937,452	\$524,524	(x)	(x)	
Per cent of total sales.....	100.00	27.75	(x)	52.84	(x)	Per cent of total sales.....	100.00	55.95	(x)	(x)	
Furniture stores:						Hardware stores:					
Number of stores.....	11	6	4	1		Number of stores.....	18	16	2		
Annual net sales.....	\$1,039,065	\$297,236	(x)	(x)		Annual net sales.....	\$429,920	(x)	(x)		
Per cent of total sales.....	100.00	28.61	(x)	(x)		Per cent of total sales.....	100.00	(x)	(x)		
Radio and music stores:						Jewelry stores:					
Number of stores.....	10	6	2	2		Number of stores.....	10	7	3		
Annual net sales.....	\$558,216	\$437,295	(x)	(x)		Annual net sales.....	\$381,843	\$173,074	\$208,769		
Per cent of total sales.....	100.00	78.34	(x)	(x)		Per cent of total sales.....	100.00	45.33	54.67		
Grocery stores (without meats):											
Number of stores.....	44	18		26							
Annual net sales.....	\$1,715,492	\$150,201		\$1,565,291							
Per cent of total sales.....	100.00	8.76		91.24							

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TABLE 50.—TERRE HAUTE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups.....	1,280	1,139	3,690	743	\$4,554,814	\$161,078	\$4,282,638	\$5,230,810	\$37,689,330	100.00
Food group.....	400	398	489	81	538,570	17,204	553,610	387,060	7,817,118	20.74
Candy and confectionery stores.....	14	10	18	1	17,217	215	21,989	0,320	128,197	.34
Dairy products stores ¹	4	4	3	5	3,608	1,174	2,684	610	45,079	.12
Delicatessen stores.....	3	3	13		10,986		8,406	1,180	38,909	.10
Fruit stores and vegetable markets.....	6	7	11	1	8,076	324	7,170	1,330	115,354	.31
Grocery stores (without meats).....	105	88	58	14	78,363	1,887	98,208	60,610	1,117,615	2.96
Combination stores (groceries and meats).....	282	256	370	57	401,903	12,856	400,352	312,780	6,174,295	16.38
Meat markets (including sea foods).....	8	9	6	2	7,706	456	6,836	2,260	108,126	.29
Bakeries—caterers.....	8	15	10	1	10,711	312	8,465	1,970	89,538	.24
General stores—groceries with dry goods or apparel.....	10	12	16	2	19,200	760	9,378	27,330	232,170	.62
General merchandise group.....	29	13	820	280	841,741	45,577	771,015	1,148,230	6,903,738	18.32
Department stores.....	6	2	458	142	551,413	29,349	384,841	676,510	4,165,294	11.05
Dry goods stores—piece goods stores.....	9	4	163	23	150,980	1,652	152,041	276,720	1,367,058	3.63
General merchandise stores.....	5	6	5	2	4,041	520	4,664	10,380	83,425	.22
Variety, 5-and-10, and to-a-dollar stores.....	9	1	194	93	135,301	14,056	229,469	179,020	1,287,961	3.42
Automotive group.....	217	151	590	36	882,705	11,320	780,548	628,020	7,135,383	18.63
Motor-vehicle dealers (new and used).....	27	21	276	6	445,793	1,590	448,908	382,110	4,216,322	11.19
Accessories, tires, and batteries.....	35	30	85	3	125,167	1,021	91,623	169,520	845,113	2.23
Filling stations.....	92	27	115	12	159,426	4,437	139,049	33,230	1,328,822	3.53
Motor cycles, bicycles, and supplies.....	5	7	6		5,584		7,774	14,560	65,800	.18
Garages and repair shops.....	58	66	108	15	146,735	4,266	106,194	28,600	679,326	1.80
Apparel group.....	88	57	294	73	412,108	19,662	552,071	845,970	8,905,108	10.86
Men's and boys' clothing and furnishings stores.....	22	20	66	31	122,635	10,394	140,235	390,630	1,088,318	2.89
Family clothing stores—men's, women's, children's.....	6	2	30	9	44,431	2,183	49,322	66,480	312,748	.83
Women's ready-to-wear specialty stores—apparel and accessories.....	11	6	85	7	80,896	577	123,106	94,000	912,756	2.42
Women's accessories stores.....	17	10	38	11	41,670	2,808	61,022	22,030	320,019	.85
Other apparel stores.....	14	13	25	1	22,563	250	21,631	9,900	112,862	.30
Shoe stores.....	18	6	50	14	99,913	3,450	156,755	263,030	1,158,405	3.07
Furniture and household group.....	45	43	231	15	327,428	3,343	325,047	489,530	2,208,271	5.86
Furniture stores.....	23	24	129	5	104,144	775	241,136	298,420	1,426,046	3.79
Household appliances stores.....	7	2	56	2	77,813	1,065	34,079	80,920	390,151	1.03
Other home furnishings and appliances stores.....	6	5	17	3	17,427	408	10,792	29,890	59,644	.16
Radio and music stores.....	9	12	29	5	38,044	1,095	39,040	60,300	331,830	.88
Restaurants, cafeterias, and eating places.....	135	146	292	43	218,328	7,113	157,130	9,650	1,173,762	3.11
Restaurants, cafeterias, and lunch rooms.....	94	104	254	30	187,426	4,773	130,507	5,390	974,238	2.58
Lunch counters, refreshment stands, etc.....	41	42	38	13	30,902	2,340	26,533	4,260	199,524	.53
Lumber and building group.....	60	49	270	54	436,465	15,150	250,116	481,180	2,373,385	6.30
Lumber and building material dealers.....	23	10	119	25	211,360	8,332	160,025	358,650	1,463,656	3.88
Electrical shops (without radio).....	6	8	26	4	40,862	1,125	16,615	7,740	105,169	.28
Heating and plumbing shops.....	22	21	92	17	140,543	4,766	41,346	47,150	489,736	1.30
Paint and glass stores.....	9	10	33	8	43,694	927	32,130	67,640	314,824	.84
Other retail stores.....	248	239	669	172	859,810	59,512	858,768	1,225,110	5,772,998	15.31
Hardware stores.....	12	12	60	14	88,138	2,299	76,938	203,470	565,170	1.50
Farmers' supplies.....	18	15	27	7	34,601	1,351	40,567	52,340	420,208	1.11
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	35	41	66	12	73,189	2,878	58,588	15,790	386,207	1.02
Coal and wood yards—ice dealers.....	24	23	75	14	87,469	5,100	68,093	76,980	661,517	1.76
Drug stores.....	58	53	186	42	178,498	11,486	244,177	409,000	1,645,010	4.36
Florists.....	14	16	18	8	19,173	2,789	23,747	5,160	123,689	.33
Gifts—novelties, and toys—cameras.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	17	11	45	7	82,170	2,300	150,729	195,010	411,528	1.09
Luggage and leather goods stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	3	1	10		6,003		8,920	1,820	70,510	.19
Office, school, and store supplies and equipment dealers.....	6	5	41		71,876		45,260	46,820	289,565	.77
Opticians and optometrists.....	8	8	10	4	12,351	628	21,444	20,640	83,177	.22
Sporting goods stores, including athletic and playground equipment.....	4	1	14	15	23,759	1,751	14,099	52,830	190,124	.51
Stations and printers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	43	48	100	49	165,712	8,960	101,240	96,260	808,821	2.15
Secondhand stores.....	28	31	19	7	18,459	1,447	14,970	13,780	168,317	.45

¹ Further data will be shown in a special report on milk dealers.

CENSUS OF DISTRIBUTION

TABLE 51.—TERRE HAUTE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	1,280	1,139	3,890	743	\$4,554,514	\$161,078	\$4,282,638	\$5,230,810	\$37,688,330	100.00
Single-store independents.....	1,011	1,110	2,443	508	3,040,283	120,117	2,573,309	3,752,400	25,407,769	67.41
2-store independents.....	40	18	247	61	316,357	9,697	340,733	335,030	2,308,774	6.12
3-store independents.....	12	6	78	7	104,772	3,540	96,304	144,380	704,736	1.87
Local chains.....	69	3	299	6	322,437	654	433,470	363,070	3,380,499	8.92
Sectional chains.....	51		82	12	133,191	3,506	140,895	92,230	919,262	2.44
National chains.....	53		400	144	434,578	22,716	580,834	441,810	4,083,883	10.84
Leased department chains.....	13	1	40	5	50,836	848	57,783	29,730	308,862	.82
Manufacturer-controlled chains.....	5		27		57,513		19,794	18,970	138,077	.37
Other types of operation.....	6	1	74		94,847		39,625	53,180	457,478	1.21

TABLE 52.—TERRE HAUTE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains	Other types
Department stores:						Grocery stores (without meats):					
Number of stores.....	6	4			2	Number of stores.....	105	83	18		9
Annual net sales.....	\$4,165,294	(x)		(x)		Annual net sales.....	\$1,117,615	\$308,938	\$308,705	\$499,972	
Per cent of total sales.....	100.00	(x)		(x)		Per cent of total sales.....	100.00	27.64	27.62	44.74	
Variety, 5-and-10, and to-a-dollar stores:						Combination stores (groceries and meats):					
Number of stores.....	9	1	1		7	Number of stores.....	292	216	29		7
Annual net sales.....	\$1,237,961	(x)	(x)	(x)		Annual net sales.....	\$6,174,295	\$3,816,985	\$1,775,442	\$581,868	
Per cent of total sales.....	100.00	(x)	(x)	(x)		Per cent of total sales.....	100.00	61.82	28.76	9.42	
Men's and boys' clothing and furnishings stores:						Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	22	19	2		1	Number of stores.....	94	89	4		1
Annual net sales.....	\$1,088,318	\$953,203	(x)	(x)		Annual net sales.....	\$974,238	\$846,681	(x)	(x)	
Per cent of total sales.....	100.00	87.59	(x)	(x)		Per cent of total sales.....	100.00	86.91	(x)	(x)	
Family clothing stores—men's, women's, and children's:						Cigar stores and cigar stands:					
Number of stores.....	6	2	2		2	Number of stores.....	35	30	5		
Annual net sales.....	\$312,748	(x)	(x)	(x)		Annual net sales.....	\$386,207	(x)	\$122,368		
Per cent of total sales.....	100.00	(x)	(x)	(x)		Per cent of total sales.....	100.00	(x)	31.68		
Women's ready-to-wear specialty stores—apparel and accessories:						Filling stations:					
Number of stores.....	11	6	3		2	Number of stations.....	92	24	16		52
Annual net sales.....	\$912,756	\$598,689	(x)	(x)		Annual net sales.....	\$1,329,822	\$240,135	\$347,570	\$742,111	
Per cent of total sales.....	100.00	65.59	(x)	(x)		Per cent of total sales.....	100.00	18.06	26.14	55.80	
Shoe stores:						Coal and wood yards—ice dealers:					
Number of stores.....	18	8			9	Number of yards.....	24	21	3		
Annual net sales.....	\$1,158,405	\$491,603		\$652,308	\$14,494	Annual net sales.....	\$661,517	\$444,756	\$216,761		
Per cent of total sales.....	100.00	42.44		56.31	1.25	Per cent of total sales.....	100.00	67.23	32.77		
Furniture stores:						Drug stores:					
Number of stores.....	23	19	3		1	Number of stores.....	58	45	13		
Annual net sales.....	\$1,426,646	\$842,570	\$497,018		\$56,458	Annual net sales.....	\$1,645,010	\$779,520	\$865,490		
Per cent of total sales.....	100.00	59.06	34.88		6.06	Per cent of total sales.....	100.00	47.39	52.61		
Radio and music stores:						Hardware stores:					
Number of stores.....	9	9				Number of stores.....	12	12			
Annual net sales.....	\$331,830	\$331,830				Annual net sales.....	\$565,170	\$565,170			
Per cent of total sales.....	100.00	100.00				Per cent of total sales.....	100.00	100.00			
						Jewelry stores:					
						Number of stores.....	17	14	1		2
						Annual net sales.....	\$411,528	\$302,353	(x)	(x)	
						Per cent of total sales.....	100.00	73.47	(x)	(x)	

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TABLE 53.—EAST CHICAGO—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups.....	752	783	1,204	168	\$1,667,338	\$36,650	\$1,893,519	\$2,231,900	\$17,405,914	100.00
Food group.....	324	392	327	47	431,688	11,190	583,999	233,760	6,222,650	35.75
Candy and confectionery stores.....	82	94	30	0	34,237	1,196	81,764	34,010	515,164	2.96
Dairy products stores ¹	9	9	63	1	153,388	70	95,130	5,860	584,663	3.36
Delicatessen stores.....	13	14	6		3,860		16,783	8,450	121,705	.70
Fruit stores and vegetable markets.....	13	16	10	2	7,571	448	20,485	3,000	160,980	.92
Grocery stores (without meats).....	54	43	49	23	57,045	6,377	80,608	45,970	1,038,233	5.97
Combination stores (groceries and meats).....	148	183	144	12	163,900	2,700	270,305	161,970	3,021,226	20.80
Meat markets (including sea foods).....	5	3	19	3	11,065	399	18,917	3,510	180,679	1.04
General merchandise group².....	58	36	122	20	92,382	4,203	111,788	\$64,370	1,100,953	6.33
Dry goods stores—piece goods stores.....	23	26	5	5	3,867	539	27,463	116,150	276,050	1.59
General merchandise stores.....	7	6	12	2	13,876	548	18,180	71,870	201,785	1.16
Variety, 5-and-10, and to-a-dollar stores.....	7	3	87	18	47,782	2,916	50,234	98,890	432,368	2.48
Automotive group.....	64	55	158	14	262,313	3,771	237,740	238,870	2,505,192	14.39
Motor-vehicle dealers (new and trade-in).....	11	9	85	3	172,338	707	100,020	205,610	1,776,269	10.21
Accessories, tires, and batteries.....	12	12	7		5,473		9,805	12,720	109,950	.63
Filling stations.....	23	15	34	0	36,275	1,118	39,087	7,250	421,943	2.42
Garages and repair shops.....	18	19	32	5	48,227	1,946	28,823	13,290	197,000	1.13
Apparel group.....	94	95	98	22	121,091	4,084	230,186	504,650	1,725,920	9.92
Men's and boys' clothing and furnishings stores.....	28	32	20	8	28,734	1,639	77,288	226,470	654,360	3.76
Family clothing stores—men's, women's, children's.....	18	16	47	7	57,784	793	70,519	173,880	592,207	3.40
Women's ready-to-wear specialty stores—apparel and accessories.....	7	8	3	1	3,474	120	14,206	13,180	75,073	.43
Women's accessories stores.....	3	2	2		1,270		7,817	3,400	16,040	.09
Other apparel stores.....	18	17	9	1	10,815	425	26,853	14,950	112,563	.65
Shoe stores.....	20	20	12	5	19,014	1,087	33,503	72,770	275,677	1.59
Furniture and household group³.....	30	32	70	12	123,169	2,608	198,853	224,610	1,163,162	6.69
Furniture stores.....	17	18	49	7	91,361	1,301	151,612	179,790	806,280	4.63
Radio and music stores.....	12	12	17	5	27,098	1,307	40,221	37,720	328,882	1.89
Restaurants, cafeterias, and eating places.....	67	78	157	6	140,140	589	125,131	14,390	833,214	4.79
Restaurants, cafeterias, and lunch rooms.....	55	64	149		136,620		114,632	14,020	771,257	4.43
Lunch counters, refreshment stands, etc.....	12	14	8	5	9,520	589	10,499	370	61,957	.36
Lumber and building group³.....	17	12	91	3	203,379	1,052	100,193	241,130	1,687,045	9.89
Lumber and building material dealers.....	6	1	69	1	162,071	417	81,836	200,550	1,547,711	8.89
Heating and plumbing shops.....	3	3	8	1	21,681	335	4,203	3,170	59,761	.34
Paint and glass stores.....	7	8	5	1	12,107	300	9,489	23,680	58,480	.34
Other retail stores.....	108	104	171	36	268,292	11,173	293,309	363,860	2,089,805	12.00
Hardware stores.....	10	8	13	4	31,434	1,195	26,500	63,920	162,943	.94
Farmers' supplies.....	5	5	8	1	10,198	312	8,800	3,330	84,137	.48
Cigar stores and cigar stands.....	31	36	24	1	26,652	365	47,671	18,750	223,513	1.29
Coal and wood yards—ice dealers.....	11	10	31	14	53,085	4,670	41,810	10,320	416,052	2.39
Drug stores.....	22	16	60	8	95,626	2,924	87,363	146,790	679,847	3.91
Florists.....	5	5	6		6,831		9,390	4,400	63,472	.39
Gifts—novelties and toys—cameras.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	10	0	12	2	17,311	267	31,729	69,070	168,755	.91
Music stores (without radio).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting goods stores, including athletic and play-ground equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stations and printers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	8	8	4	4	6,766	1,017	22,254	13,030	115,484	.66
Secondhand stores.....	10	7	16		20,918		17,320	26,360	78,173	.45

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 54.—EAST CHICAGO—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	752	783	1,204	168	\$1,667,338	\$38,650	\$1,893,519	\$2,231,900	\$17,405,914	100.00
Single-store independents.....	680	762	907	107	1,926,348	23,823	1,550,922	1,875,040	14,104,674	81.03
2-store independents.....	29	20	89	17	145,495	5,852	156,862	184,450	1,517,103	8.72
3-store independents.....	4	1	15	—	17,380	—	9,153	23,760	40,441	.28
Local chains.....	7	—	19	2	18,856	139	14,156	10,080	171,018	1.00
Sectional chains.....	7	—	20	3	19,709	516	26,204	17,650	185,942	1.07
National chains.....	24	—	152	39	137,043	8,320	128,174	118,640	1,866,241	7.55
Other types of operation.....	1	—	2	—	2,504	—	2,048	1,380	10,805	.06

TABLE 55.—EAST CHICAGO—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, or because no stores were reported under this classification]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Department stores.....	(x)	(x)	(x)	(x)	(x)	Combination stores (groceries and meats):					
Variety, 5-and-10, and to-a-dollar stores:						Number of stores.....	148	142	0	—	—
Number of stores.....	7	3	—	4	—	Annual net sales.....	\$3,021,226	\$3,389,515	\$231,711	—	—
Annual net sales.....	\$432,365	\$114,014	—	\$317,754	—	Per cent of total sales.....	100.00	93.00	0.40	—	—
Per cent of total sales.....	100.00	26.51	—	73.49	—	Restaurants, cafeterias, and lunch rooms:					
Men's and boys' clothing and furnishings stores:						Number of stores.....	55	53	1	1	—
Number of stores.....	28	27	1	—	—	Annual net sales.....	\$771,257	(x)	(x)	(x)	—
Annual net sales.....	\$654,360	(x)	(x)	—	—	Per cent of total sales.....	100.00	(x)	(x)	(x)	—
Per cent of total sales.....	100.00	(x)	(x)	—	—	Cigar stores and cigar stands:					
Family clothing stores—men's, women's, and children's:						Number of stores.....	31	31	—	—	—
Number of stores.....	18	13	1	4	—	Annual net sales.....	\$223,513	\$223,513	—	—	—
Annual net sales.....	\$592,207	\$315,375	(x)	(x)	—	Per cent of total sales.....	100.00	100.00	—	—	—
Per cent of total sales.....	100.00	53.25	(x)	(x)	—	Filling stations:					
Women's ready-to-wear specialty stores—apparel and accessories:						Number of stations.....	23	13	7	3	—
Number of stores.....	7	6	—	—	1	Annual net sales.....	\$421,948	\$230,394	\$117,531	\$65,018	—
Annual net sales.....	\$75,073	(x)	—	—	(x)	Per cent of total sales.....	100.00	56.73	27.86	15.41	—
Per cent of total sales.....	100.00	(x)	—	—	(x)	Coal and wood yards—ice dealers:					
Shoe stores:						Number of yards.....	11	10	1	—	—
Number of stores.....	26	14	5	1	—	Annual net sales.....	\$416,052	(x)	(x)	—	—
Annual net sales.....	\$275,077	\$147,150	(x)	(x)	—	Per cent of total sales.....	100.00	(x)	(x)	—	—
Per cent of total sales.....	100.00	53.33	(x)	(x)	—	Drug stores:					
Furniture stores:						Number of stores.....	22	18	4	—	—
Number of stores.....	17	15	2	—	—	Annual net sales.....	\$679,847	\$520,645	\$160,202	—	—
Annual net sales.....	\$806,280	(x)	(x)	—	—	Per cent of total sales.....	100.00	76.58	23.42	—	—
Per cent of total sales.....	100.00	(x)	(x)	—	—	Hardware stores:					
Radio and music stores:						Number of stores.....	10	10	—	—	—
Number of stores.....	12	9	3	—	—	Annual net sales.....	\$162,948	\$162,948	—	—	—
Annual net sales.....	\$328,882	\$67,195	\$261,687	—	—	Per cent of total sales.....	100.00	100.00	—	—	—
Per cent of total sales.....	100.00	20.43	79.57	—	—	Jewelry stores:					
Grocery stores (without meats):						Number of stores.....	10	9	1	—	—
Number of stores.....	54	41	—	13	—	Annual net sales.....	\$158,755	(x)	(x)	—	—
Annual net sales.....	\$1,038,233	\$197,186	—	\$841,047	—	Per cent of total sales.....	100.00	(x)	(x)	—	—
Per cent of total sales.....	100.00	18.99	—	81.01	—						

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TABLE 56.—MUNCIE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups.....	810	668	2,298	462	\$3,088,808	\$100,918	\$2,561,346	\$3,354,830	\$26,999,257	100.00
Food group.....	209	223	388	146	441,028	30,074	366,156	283,010	6,543,361	24.25
Candy and confectionery stores.....	14	19	41	8	31,118		28,644	11,420	217,412	.80
Dairy products stores ¹	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delicatessen stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grocery stores (without meats).....	21	12	54	33	73,708	5,568	59,267	49,630	861,279	3.15
Combination stores (groceries and meats).....	167	174	238	88	266,487	19,044	205,428	204,890	4,700,916	17.41
Meat markets (including sea foods).....	11	10	30	13	48,711	2,472	42,861	9,230	611,822	2.27
Bakeries—caterers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other food stores.....	2	1	3	3	5,314	739	7,008	6,480	65,222	.24
General merchandise group.....	16	8	361	72	419,668	10,393	424,016	660,960	3,186,466	11.80
Department stores.....	5		224	36	315,130	6,101	299,317	485,060	2,149,804	7.96
General merchandise stores.....	5	5	23	2	20,613	392	24,463	80,100	241,469	.89
Variety, 5-and-10, and to-a-dollar stores.....	6	1	104	34	83,923	3,900	100,236	114,600	795,193	2.95
Automotive group.....	90	70	389	24	573,771	9,263	461,788	407,720	6,867,503	21.73
Motor-vehicle dealers (new and used).....	21	14	219	7	333,301	3,667	314,709	287,610	4,035,856	14.95
Accessories, tires, and batteries.....	14	21	29	1	47,131	350	54,275	79,930	442,410	1.64
Filling stations.....	41	16	61	10	92,704	3,969	56,364	23,480	1,127,718	4.17
Garages and repair shops.....	14	19	60	6	100,575	1,277	36,440	16,700	261,519	.97
Apparel group.....	55	33	165	72	308,939	15,087	355,682	575,200	2,680,494	9.93
Men's and boy's clothing and furnishings stores.....	15	10	59	42	112,780	9,380	126,041	297,500	1,063,047	3.90
Family clothing stores—men's, women's, children's.....	7	4	36	11	55,686	1,830	52,117	54,810	370,231	1.37
Women's ready-to-wear specialty stores—apparel and accessories.....	9	5	40	5	61,081	463	71,237	50,230	511,432	1.90
Women's accessories stores.....	5	2	11	2	12,139	200	16,732	9,600	95,126	.35
Other apparel stores.....	3	3	9		9,067		5,409	5,160	41,553	.15
Shoe stores.....	10	9	34	12	56,186	3,214	84,146	167,820	600,105	2.26
Furniture and household group².....	23	14	177	10	290,844	3,671	225,782	336,710	1,734,473	6.43
Furniture stores.....	7	6	71	6	113,187	2,292	151,990	229,680	952,150	3.53
Household appliances stores.....	4	1	23		24,189		10,923	15,400	82,087	.31
Radio and music stores.....	11	7	79	4	151,598	1,379	60,721	80,630	656,069	2.43
Restaurants, cafeterias, and eating places.....	65	77	295	45	178,787	6,930	113,823	22,870	1,061,115	3.93
Restaurants, cafeterias, and lunch rooms.....	52	65	198	39	148,170	5,838	91,327	16,260	826,730	3.06
Lunch counters, refreshment stands, etc.....	13	12	37	6	30,617	1,092	22,501	6,610	235,385	.87
Lumber and building group.....	40	30	207	12	316,380	2,969	204,902	376,200	2,049,570	7.59
Lumber and building material dealers.....	14	8	121	2	196,980	500	186,281	248,880	1,452,845	5.38
Electrical shops (without radio).....	5	7	12	1	18,875	500	14,345	20,020	104,273	.39
Heating and plumbing shops.....	14	11	54	7	74,266	1,419	23,320	30,340	277,188	1.02
Paint and glass stores.....	7	4	20	2	26,239	550	30,956	70,960	215,264	.80
Other retail stores.....	104	104	362	77	533,502	21,291	407,861	645,090	3,719,644	13.78
Hardware stores.....	6	7	48	4	79,072	2,393	60,878	119,020	462,584	1.71
Farmers' supplies.....	6	6	12	5	13,146	1,080	10,002	32,090	150,495	.66
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	21	24	54	5	63,414	1,127	43,118	23,530	389,926	1.44
Coal and wood yards—ice dealers.....	17	13	58	24	89,051	9,569	42,522	66,940	594,145	2.20
Drug stores.....	20	21	69	12	83,020	3,714	64,308	137,410	873,976	3.24
Florists.....	3	4	10	4	12,755	666	14,263	1,570	108,768	.38
Gifts—novelties and toys—cameras.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	10	10	24	7	50,872	1,631	52,643	135,280	348,308	1.29
Luggage and leather goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	3	2	4		2,511		5,813	3,360	26,772	.10
Office, school, and store supplies and equipment dealers.....	4	2	40		61,680		39,678	43,170	209,766	.78
Opticians and optometrists.....	3	2	4	2	7,813	328	10,077	5,760	44,205	.16
Sporting goods stores, including athletic and playground equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	4	5	33		49,131		37,723	18,400	817,167	1.18
Secondhand stores.....	8	9	16	4	16,911	1,240	11,331	26,270	161,611	.56

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 57.—MUNCIE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	610	568	2,298	462	\$3,088,808	\$100,918	\$2,561,346	\$3,354,630	\$28,989,257	100.00
Single-store independents.....	471	539	1,472	308	1,889,233	72,540	1,500,173	2,128,070	17,310,187	64.11
2-store independents.....	29	20	158	18	256,462	4,435	176,844	141,440	1,809,910	6.93
3-store independents.....	9	7	68	17	92,728	3,909	76,070	144,170	914,113	3.39
Local chains.....	20	-----	148	0	232,731	1,824	240,143	349,760	1,034,800	7.17
Sectional chains.....	26	-----	64	18	111,545	2,957	118,482	106,420	983,044	3.64
National chains.....	43	-----	299	92	307,139	14,803	390,429	423,120	3,435,274	12.72
Manufacturer-controlled chains.....	6	-----	23	2	44,931	200	18,429	20,720	140,470	.52
Other types of operation.....	6	-----	66	1	92,049	250	40,776	26,940	411,438	1.52

TABLE 58.—MUNCIE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains
Department stores:					Grocery stores (without meats):				
Number of stores.....	5	1	1	3	Number of stores.....	21	10	2	9
Annual net sales.....	\$2,149,804	(x)	(x)	(x)	Annual net sales.....	\$851,279	(x)	(x)	\$68,067
Per cent of total sales.....	100.00	(x)	(x)	(x)	Per cent of total sales.....	100.00	(x)	(x)	68.85
Variety, 5-and-10, and to-a-dollar stores:					Combination stores (groceries and meats):				
Number of stores.....	6	1	-----	5	Number of stores.....	157	140	12	5
Annual net sales.....	\$795,193	(x)	-----	(x)	Annual net sales.....	\$4,700,916	\$3,480,360	\$819,360	\$401,206
Per cent of total sales.....	100.00	(x)	-----	(x)	Per cent of total sales.....	100.00	74.03	17.43	8.54
Men's and boys' clothing and furnishings stores:					Restaurants, cafeterias, and lunch rooms:				
Number of stores.....	15	10	4	1	Number of stores.....	52	50	2	-----
Annual net sales.....	\$1,053,047	\$704,800	(x)	(x)	Annual net sales.....	\$825,730	(x)	(x)	-----
Per cent of total sales.....	100.00	66.93	(x)	(x)	Per cent of total sales.....	100.00	(x)	(x)	-----
Family clothing stores—men's, women's, and children's:					Cigar stores and cigar stands:				
Number of stores.....	7	2	2	3	Number of stores.....	21	20	-----	1
Annual net sales.....	\$370,231	(x)	(x)	\$211,090	Annual net sales.....	\$389,926	(x)	-----	(x)
Per cent of total sales.....	100.00	(x)	(x)	57.25	Per cent of total sales.....	100.00	(x)	-----	(x)
Women's ready-to-wear specialty stores—apparel and accessories:					Filling stations:				
Number of stores.....	9	5	3	1	Number of stations.....	41	11	6	24
Annual net sales.....	\$511,432	\$235,771	(x)	(x)	Annual net sales.....	\$1,127,715	\$458,024	\$205,080	\$464,614
Per cent of total sales.....	100.00	46.10	(x)	(x)	Per cent of total sales.....	100.00	40.61	18.19	41.20
Shoe stores:					Coal and wood yards—ice dealers:				
Number of stores.....	16	7	-----	9	Number of yards.....	17	16	1	-----
Annual net sales.....	\$609,105	\$191,547	-----	\$417,558	Annual net sales.....	\$594,145	(x)	(x)	-----
Per cent of total sales.....	100.00	31.45	-----	68.55	Per cent of total sales.....	100.00	(x)	(x)	-----
Furniture stores:					Drug stores:				
Number of stores.....	7	4	3	-----	Number of stores.....	20	16	4	-----
Annual net sales.....	\$952,150	\$187,040	\$765,110	-----	Annual net sales.....	\$873,076	\$343,736	\$530,240	-----
Per cent of total sales.....	100.00	19.64	80.36	-----	Per cent of total sales.....	100.00	39.33	60.67	-----
Radio and music stores:					Hardware stores:				
Number of stores.....	11	10	-----	1	Number of stores.....	6	5	1	-----
Annual net sales.....	\$656,969	(x)	(x)	-----	Annual net sales.....	\$462,584	(x)	(x)	-----
Per cent of total sales.....	100.00	(x)	(x)	-----	Per cent of total sales.....	100.00	(x)	(x)	-----
					Jewelry stores:				
					Number of stores.....	10	9	1	-----
					Annual net sales.....	\$348,308	(x)	(x)	-----
					Per cent of total sales.....	100.00	(x)	(x)	-----

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TABLE 59.—ANDERSON—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups	487	449	1,874	343	\$2,088,147	\$70,558	\$1,944,671	\$2,411,180	\$20,098,550	100.00
Food group	170	178	247	98	338,666	25,195	268,133	203,970	4,697,858	23.37
Candy and confectionery stores.....	14	15	10	4	10,006	1,356	15,265	6,030	127,710	.64
Dairy products stores ¹	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Deli-cassens stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruit stores and vegetable markets.....	3	3	6	5	9,500	1,485	6,355	640	81,000	.40
Grocery stores (without meats).....	28	22	31	15	36,333	3,536	34,374	29,220	664,010	3.30
Combination stores (groceries and meats).....	115	122	172	62	246,709	16,620	178,027	163,850	3,447,140	17.15
Meat markets (including sea foods).....	5	5	10	8	13,022	1,748	15,012	1,800	230,715	1.15
Bakeries—caterers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise group	11	6	190	143	198,550	21,944	254,801	386,470	1,751,050	8.71
Department stores.....	4	2	93	56	124,537	12,517	170,898	242,330	1,070,759	5.33
Dry goods stores—piece goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Variety, 5-and-10, and to-a-dollar stores.....	4		90	87	67,923	9,427	74,706	76,080	607,801	3.02
Automotive group²	72	41	366	6	506,496	2,840	414,278	396,160	5,453,818	27.14
Motor-vehicle dealers (new and used).....	14	7	206	1	267,703	406	248,811	257,150	3,503,440	17.43
Accessories, tires, and batteries.....	10	9	50	3	75,818	1,480	59,255	108,400	1,587,587	7.80
Filling stations.....	31	9	65	1	98,634	500	67,903	21,270	1,062,169	5.28
Garages and repair shops.....	16	15	43	1	63,621	460	37,304	9,330	351,013	1.75
Apparel group	42	31	173	35	227,653	6,622	304,223	464,350	2,090,015	10.40
Men's and boys' clothing and furnishings stores.....	7	9	34	6	58,214	558	85,328	161,170	550,034	2.74
Family clothing stores—men's, women's, children's.....	7		42	13	60,088	1,597	61,905	96,940	518,958	2.58
Women's ready-to-wear specialty stores—apparel and accessories.....	5	2	59	10	64,695	2,342	82,669	60,020	504,215	2.51
Women's accessories stores.....	6	7	12		9,048		9,209	4,870	60,030	.30
Other apparel stores.....	3	2	1		1,820		10,306	4,110	40,927	.20
Shoe stores.....	14	11	25	6	34,788	2,125	54,806	137,240	415,851	2.07
Furniture and household group	27	14	169	3	208,203	1,262	235,071	320,510	1,500,973	7.47
Furniture stores.....	14	8	96	1	124,389	380	174,085	253,330	1,036,964	5.16
Floor coverings, draperies, curtains, and upholstery stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Household appliances stores.....	5	1	35		42,808		19,827	20,960	178,349	.89
Other home furnishings and appliances stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radio and music stores.....	5	3	19	2	32,715	882	37,382	41,060	247,667	1.23
Restaurants, cafeterias, and eating places	57	71	208	37	143,407	6,230	94,217	11,280	785,347	3.91
Restaurants, cafeterias, and lunch rooms.....	39	50	168	29	112,950	4,454	67,802	8,470	635,499	3.16
Lunch counters, refreshment stands, etc.....	18	21	40	8	30,457	1,776	26,415	2,820	149,848	.75
Lumber and building group	22	23	111	4	176,637	1,038	94,358	180,130	1,033,827	5.14
Lumber and building material dealers.....	11	15	75	1	116,161	350	69,212	140,220	811,450	4.04
Electric shops (without radio).....	4	5	8	3	12,248	683	3,854	7,250	16,976	.08
Heating and plumbing shops.....	4		24		43,690		12,051	10,760	123,402	.61
Paint and glass stores.....	3	3	4		4,568		9,239	12,900	82,000	.41
Other retail stores	81	79	218	19	287,180	5,427	272,716	494,060	2,754,162	13.70
Hardware stores.....	7	7	23		40,405		35,397	100,270	341,647	1.70
Hardware and farm implement stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies.....	4	3	11	1	14,200	550	5,580	3,900	152,881	.76
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	9	10	17	2	18,694	500	21,554	2,280	91,855	.46
Coal and wood yards—ice dealers.....	7	10	24	3	27,413	1,500	19,235	12,340	408,664	2.03
Drug stores.....	25	22	82	10	100,724	1,927	73,063	174,540	874,726	4.35
Florists.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	10	9	25	2	38,000	650	56,979	106,930	309,221	1.54
News dealers.....	5	4	7		5,658		11,793	9,540	122,457	.61
Opticians and optometrists.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting goods stores, including athletic and play-ground equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	6	6	9		16,900		13,041	20,250	138,648	.69
Secondhand stores	5	6	3		2,326		6,376	4,200	31,500	.16

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

TABLE 60.—ANDERSON—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	487	449	1,674	343	\$2,089,147	\$70,558	\$1,944,671	\$2,411,130	\$20,089,550	100.00
Single-store independents.....	370	422	1,096	147	1,347,679	34,019	1,167,286	1,513,450	12,902,317	64.20
2-store independents.....	28	20	128	8	146,845	2,301	164,483	193,180	1,714,318	8.53
3-store independents.....	5	5	12	5	16,830	1,650	12,751	4,000	156,000	.78
Local chains.....	17	2	112	20	179,409	5,970	207,012	228,920	1,798,950	8.95
Sectional chains.....	26		67	10	98,600	3,285	87,205	120,830	796,697	3.96
National chains.....	36		234	153	271,618	23,333	297,737	334,880	2,665,748	13.26
Other types of operation.....	5		24		28,166		8,197	15,870	64,525	.32

TABLE 61.—ANDERSON—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains	KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains
Department stores:					Grocery stores (without meats):				
Number of stores.....	4	1		3	Number of stores.....	28	20	2	6
Annual net sales.....	\$1,070,759	(x)		(x)	Annual net sales.....	\$664,010	(x)	(x)	\$314,512
Per cent of total sales.....	100.00	(x)		(x)	Per cent of total sales.....	100.00	(x)	(x)	47.37
Variety, 5-and-10, and 10-a-dollar stores:					Combination stores (groceries and meats):				
Number of stores.....	4			4	Number of stores.....	115	101	8	6
Annual net sales.....	\$607,801			\$607,801	Annual net sales.....	\$3,447,140	\$2,472,257	\$577,535	\$397,348
Per cent of total sales.....	100.00			100.00	Per cent of total sales.....	100.00	71.72	16.75	11.53
Men's and boys' clothing and furnishings stores:					Restaurants, cafeterias and lunch rooms:				
Number of stores.....	7	5		2	Number of stores.....	39	39		
Annual net sales.....	\$550,034	(x)		(x)	Annual net sales.....	\$635,499	\$635,499		
Per cent of total sales.....	100.00	(x)		(x)	Per cent of total sales.....	100.00	100.00		
Family clothing stores—men's, women's, and children's:					Cigar stores and cigar stands:				
Number of stores.....	7	1	3	3	Number of stores.....	9	8	1	
Annual net sales.....	\$518,958	(x)	(x)	\$165,154	Annual net sales.....	\$91,855	(x)	(x)	
Per cent of total sales.....	100.00	(x)	(x)	31.82	Per cent of total sales.....	100.00	(x)	(x)	
Women's ready-to-wear specialty stores—apparel and accessories:					Filling stations:				
Number of stores.....	5	3	1	1	Number of stations.....	31	6	5	20
Annual net sales.....	\$504,215	(x)	(x)	(x)	Annual net sales.....	\$1,062,169	\$115,600	\$407,284	\$539,225
Per cent of total sales.....	100.00	(x)	(x)	(x)	Per cent of total sales.....	100.00	10.89	38.34	50.77
Shoe stores:					Coal and wood yards—ice dealers:				
Number of stores.....	14	8		6	Number of yards.....	7	7		
Annual net sales.....	\$415,851	\$249,093		\$165,858	Annual net sales.....	\$408,664	\$408,664		
Per cent of total sales.....	100.00	60.12		39.88	Per cent of total sales.....	100.00	100.00		
Furniture stores:					Drug stores:				
Number of stores.....	14	8	5	1	Number of stores.....	25	20	5	
Annual net sales.....	\$1,036,964	\$516,706	(x)	(x)	Annual net sales.....	\$874,726	\$481,111	\$393,615	
Per cent of total sales.....	100.00	49.83	(x)	(x)	Per cent of total sales.....	100.00	55.00	45.00	
Radio and music stores:					Hardware stores:				
Number of stores.....	5	3	2		Number of stores.....	7	7		
Annual net sales.....	\$247,657	(x)	(x)		Annual net sales.....	\$341,647	\$341,647		
Per cent of total sales.....	100.00	(x)	(x)		Per cent of total sales.....	100.00	100.00		
					Jewelry stores:				
					Number of stores.....	10	8	1	1
					Annual net sales.....	\$309,221	(x)	(x)	(x)
					Per cent of total sales.....	100.00	(x)	(x)	(x)

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TABLE 62.—ELKHART—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups	373	318	1,350	265	\$1,883,238	\$63,361	\$1,764,478	\$2,409,550	\$17,255,894	100.00
Food group	105	105	225	78	294,303	16,586	281,165	176,410	4,149,578	24.08
Candy and confectionery stores.....	6	7	11	1	9,980	100	18,140	8,630	94,249	.55
Dairy products stores ¹	6	11	47	2	65,853	420	56,019	840	443,002	2.57
Delicatessen stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruit stores and vegetable markets.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grocery stores (without meats).....	18	14	20	10	16,230	1,838	24,375	21,180	315,763	1.83
Combination stores (groceries and meats).....	66	65	128	58	175,200	12,427	143,036	186,630	2,880,024	16.71
Meat markets (including sea foods).....	6	4	14	5	21,778	1,437	31,797	6,230	329,509	1.91
General merchandise group²	10	3	265	82	287,161	14,178	281,330	677,800	2,480,740	14.45
Department stores.....	5		173	46	206,208	9,849	214,301	432,040	1,781,523	10.34
Variety, 5-and-10, and to-a-dollar stores.....	3		64	16	46,307	2,064	44,568	53,610	436,722	2.53
Automotive group²	86	55	264	11	408,484	4,287	347,497	367,330	3,919,062	22.74
Motor-vehicle dealers (new and used).....	22	15	153	3	230,659	718	223,963	297,700	2,639,099	15.31
Accessories, tires, and batteries.....	14	14	28	1	42,370	500	37,370	34,180	340,798	1.93
Filling stations.....	36	12	57	6	85,456	2,349	66,259	24,650	767,971	4.46
Garages and repair shops.....	13	13	25	1	46,669	700	18,215	8,850	158,783	.92
Apparel group	36	30	108	38	185,983	9,592	226,187	335,190	1,661,993	9.64
Men's and boys' clothing and furnishings stores.....	11	12	23	14	49,888	3,472	93,143	149,820	555,431	3.22
Family clothing stores—men's, women's, children's.....	5		32	14	54,839	3,215	43,808	65,250	432,598	2.61
Women's ready-to-wear specialty stores—apparel and accessories.....	5	6	22		24,414		38,801	31,050	262,148	1.52
Women's accessories stores.....	6	3	9	2	11,580	250	12,998	9,890	77,644	.45
Other apparel stores.....	1	2	3	1	4,940	780	3,331	4,000	44,000	.26
Shoe stores.....	8	7	19	8	40,322	1,875	34,656	76,180	290,172	1.68
Furniture and household group²	17	13	66	19	102,339	4,269	126,599	180,830	789,398	4.58
Furniture stores.....	6	5	20	6	47,014	1,644	64,432	82,240	393,062	2.28
Household appliances stores.....	3	1	14		19,630		27,777	20,340	174,035	1.01
Other home furnishings and appliances stores.....	2	1	4	2	6,723	625	2,226	3,990	17,890	.10
Radio and music stores.....	5	5	18	4	28,392	2,000	33,229	54,260	197,211	1.15
Restaurants, cafeterias, and eating places	28	29	79	7	63,257	2,700	58,462	4,760	357,003	2.07
Restaurants, cafeterias, and lunch rooms.....	22	25	70	7	54,953	2,700	49,637	3,710	303,666	1.76
Lunch counters, refreshment stands, etc.....	4	4	9		8,304		8,825	1,050	53,337	.31
Lumber and building group²	17	8	97	1	174,891	75	106,505	236,530	1,009,282	5.86
Lumber and building material dealers.....	8	3	63		121,064		91,727	202,880	830,914	4.82
Heating and plumbing shops.....	5	2	21		30,563		9,353	17,210	89,963	.52
Paint and glass stores.....	3	2	10	1	11,488	75	3,997	13,440	62,982	.37
Other retail stores	74	73	244	35	366,775	11,694	330,213	544,340	2,845,640	16.51
Hardware stores.....	5	4	39		66,049		32,084	124,470	424,770	2.47
Farmers' supplies.....	4	4	4	3	9,487	165	7,949	14,430	127,537	.74
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	12	15	23	2	20,544	766	33,148	12,000	193,084	1.12
Coal and wood yards—ice dealers.....	13	10	50	8	88,643	4,732	73,503	51,290	755,199	4.38
Drug stores.....	17	18	58	16	85,454	4,438	75,325	151,820	701,811	4.07
Florists.....	3	4	9		8,994		7,500	4,600	48,364	.28
Jewelry stores.....	5	6	13	2	23,302	785	33,034	83,370	160,024	.96
Music stores (without radio).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office, school, and store supplies and equipment dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting goods stores, including athletic and playground equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	8	9	18	1	28,581	250	38,285	22,630	182,337	1.06
Secondhand stores	2	2	2		2,045		4,520	6,280	13,200	.07

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 63.—ELKHART—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	373	318	1,350	265	\$1,883,238	883,361	\$1,704,473	\$2,409,550	\$17,235,894	100.00
Single-store independents.....	284	306	937	115	1,327,794	33,086	1,202,077	1,789,350	11,992,749	69.58
2-store independents.....	11	9	63	7	80,583	1,664	105,015	150,100	835,264	4.85
3-store independents.....	3	1	17	7	31,482	2,375	36,350	58,000	230,000	1.33
Local chains.....	21	2	73	45	125,104	10,029	83,876	94,570	1,328,283	7.71
Sectional chains.....	29	-----	62	10	107,878	1,902	96,675	95,040	847,988	4.92
National chains.....	19	-----	178	80	183,490	14,155	222,214	233,790	1,882,126	10.92
Leased department chains.....	3	-----	5	1	5,343	150	5,756	3,650	81,072	.18
Other types of operation.....	3	-----	15	-----	21,498	-----	12,515	14,990	88,412	.51

TABLE 64.—ELKHART—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains	KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains
Department stores:					Grocery stores (without meats):				
Number of stores.....	5	2	-----	3	Number of stores.....	18	14	-----	4
Annual net sales.....	\$1,781,523	(x)	-----	(x)	Annual net sales.....	\$315,763	\$116,882	-----	\$198,881
Per cent of total sales.....	100.00	(x)	-----	(x)	Per cent of total sales.....	100.00	37.02	-----	62.98
Variety, 5-and-10, and to-a-dollar stores:					Combination stores (groceries and meats):				
Number of stores.....	3	-----	-----	3	Number of stores.....	66	55	9	2
Annual net sales.....	\$436,722	-----	-----	\$436,722	Annual net sales.....	\$2,860,024	\$1,818,495	(x)	(x)
Per cent of total sales.....	100.00	-----	-----	100.00	Per cent of total sales.....	100.00	63.14	(x)	(x)
Men's and boys' clothing and furnishings stores:					Restaurants, cafeterias, and lunch rooms:				
Number of stores.....	11	8	2	1	Number of stores.....	22	22	-----	-----
Annual net sales.....	\$555,431	\$351,115	(x)	(x)	Annual net sales.....	\$303,666	\$303,666	-----	-----
Per cent of total sales.....	100.00	63.21	(x)	(x)	Per cent of total sales.....	100.00	100.00	-----	-----
Family clothing stores—men's, women's, and children's:					Cigar stores and cigar stands:				
Number of stores.....	5	-----	3	2	Number of stores.....	12	10	2	-----
Annual net sales.....	\$432,598	-----	(x)	(x)	Annual net sales.....	\$163,084	(x)	(x)	-----
Per cent of total sales.....	100.00	-----	(x)	(x)	Per cent of total sales.....	100.00	(x)	(x)	-----
Women's ready-to-wear specialty stores—apparel and accessories:					Filling stations:				
Number of stores.....	5	5	-----	-----	Number of stations.....	36	9	7	20
Annual net sales.....	\$262,148	\$262,148	-----	-----	Annual net sales.....	\$767,971	\$297,952	\$146,354	\$323,665
Per cent of total sales.....	100.00	100.00	-----	-----	Per cent of total sales.....	100.00	38.80	19.00	42.14
Shoe stores:					Coal and wood yards—ice dealers:				
Number of stores.....	8	4	1	3	Number of yards.....	13	13	-----	-----
Annual net sales.....	\$290,172	\$91,811	(x)	(x)	Annual net sales.....	\$755,199	\$755,199	-----	-----
Per cent of total sales.....	100.00	31.64	(x)	(x)	Per cent of total sales.....	100.00	100.00	-----	-----
Furniture stores:					Drug stores:				
Number of stores.....	6	5	-----	1	Number of stores.....	17	16	-----	1
Annual net sales.....	\$393,062	(x)	-----	(x)	Annual net sales.....	\$701,811	(x)	-----	(x)
Per cent of total sales.....	100.00	(x)	-----	(x)	Per cent of total sales.....	100.00	(x)	-----	(x)
Radio and music stores:					Hardware stores:				
Number of stores.....	5	4	1	-----	Number of stores.....	5	5	-----	-----
Annual net sales.....	\$197,211	(x)	(x)	-----	Annual net sales.....	\$424,770	\$424,770	-----	-----
Per cent of total sales.....	100.00	(x)	(x)	-----	Per cent of total sales.....	100.00	100.00	-----	-----
					Jewelry stores:				
					Number of stores.....	5	5	-----	-----
					Annual net sales.....	\$166,024	\$166,024	-----	-----
					Per cent of total sales.....	100.00	100.00	-----	-----

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TABLE 65.—KOKOMO—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups	396	350	1,275	213	\$1,578,510	\$49,420	\$1,362,075	\$2,216,330	\$15,650,809	100.00
Food group¹	157	173	167	55	211,134	13,035	178,910	151,880	3,912,548	25.00
Candy and confectionery stores.....	13	14	2	0	3,956	1,211	4,587	3,640	50,516	.32
Fruit stores and vegetable markets.....	3	5	2	3	3,200	1,200	2,630	2,100	62,500	.40
Grocery stores (without meats).....	15	10	13	6	19,772	988	19,663	13,490	300,792	1.98
Combination stores (groceries and meats).....	117	137	135	33	164,265	8,109	127,379	127,560	3,084,277	19.71
Meat markets (including sea foods).....	7	5	12	7	17,691	1,627	22,071	4,060	323,463	2.07
General merchandise group¹	14	5	273	77	278,189	13,560	302,716	551,890	2,478,747	15.84
Department stores.....	6		196	45	216,157	9,179	225,356	439,770	1,864,053	11.91
General merchandise stores (including 2 general stores).....	3	5	8	3	7,962	385	10,029	32,900	118,020	.75
Variety, 5-and-10, and to-a-dollar stores.....	4		66	29	50,985	3,936	65,131	78,870	489,474	3.13
Automotive group¹	56	24	209	5	284,043	2,236	249,098	357,660	2,982,667	19.06
Motor-vehicle dealers (new and used).....	14	8	96	1	122,691					
Accessories, tires, and batteries.....	11	8	73	1	109,521	200	123,654	136,550	1,824,580	11.66
Filling stations.....	29	6	35	3	56,737	1,516	39,601	7,720	618,509	3.95
Apparel group¹	38	24	135	41	186,422	10,570	176,764	384,120	1,820,555	10.35
Men's and boys' clothing and furnishings stores.....	8	8	26	5	44,535	905	34,410	122,350	397,005	2.54
Family clothing stores—men's, women's, children's.....	5	2	26	14	33,800	2,397	37,120	59,510	296,725	1.89
Women's ready-to-wear specialty stores—apparel and accessories.....	5	3	39		41,810		40,777	46,800	419,519	2.68
Women's accessories stores.....	6	5	10	3	10,191	400	14,361	13,870	60,530	.42
Shoe stores.....	13	3	34	19	56,085	0,868	48,769	137,790	431,453	2.76
Furniture and household group	28	17	108	5	183,698	840	147,557	348,430	1,120,828	7.16
Furniture stores.....	10	10	59	2	102,002	350	105,548	276,320	775,996	4.96
Household appliances stores.....	4	2	15		28,413		6,284	21,670	101,593	.65
Other home furnishings and appliances stores.....	3	2	5	1	5,738	100	2,505	8,580	25,851	.16
Radio and music stores.....	0	3	20	2	47,455	360	33,220	41,560	217,413	1.39
Restaurants, cafeterias, and eating places	39	48	119	5	83,118	811	58,803	9,680	480,573	3.07
Restaurants, cafeterias, and lunch rooms.....	34	42	107	5	74,622	811	49,777	7,550	426,838	2.73
Lunch counters, refreshment stands, etc.....	5	6	12		8,491		9,026	2,130	53,735	.34
Lumber and building group¹	13	8	59	4	95,949	1,403	43,747	110,630	732,238	4.68
Lumber and building material dealers.....	3		32		55,475		28,297	67,000	409,201	3.19
Heating and plumbing shops.....	6	5	17	3	28,404	1,225	7,422	15,550	120,485	.77
Paint and glass stores.....	3	2	7	1	7,070	178	5,958	25,580	92,552	.59
Other retail stores	52	48	199	21	238,675	7,025	196,580	289,190	2,275,217	14.54
Hardware stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hardware and farm implement stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies.....	8	5	24	7	39,622	1,265	34,410	26,360	462,723	2.96
Cigar stores and cigar stands.....	6	7	11	1	11,761	156	17,303	6,220	52,801	.34
Coal and wood yard—ice dealers.....	6	4	48	7	43,617	4,200	41,203	16,470	375,946	2.40
Drug stores.....	14	14	54	3	62,132	1,180	52,322	94,290	647,727	4.14
Jewelry stores.....	6	5	10	2	13,652	160	21,910	60,320	103,744	.66
Luggage and leather goods stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Opticians and optometrists.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	5	7	5	1	6,284	64	8,609	8,470	67,722	.43
Secondhand stores	3	3	6		6,287		7,930	12,830	47,438	.30

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

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TABLE 66.—KOKOMO—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
Total	395	350	1,275	213	\$1,578,510	\$49,420	\$1,362,075	\$2,218,330	\$15,650,809	100.00
Single-store independents.....	294	334	772	90	943,105	26,540	763,783	1,217,880	10,255,778	66.53
2-store independents.....	21	14	96	18	102,307	3,272	96,508	152,390	1,009,482	6.45
3-store independents.....	11	2	68	13	69,485	2,325	53,225	177,140	611,246	3.90
Local chains.....	9		71	2	94,396	541	97,238	155,280	828,173	5.29
Sectional chains.....	22		59	14	107,275	3,013	92,903	207,910	760,432	4.86
National chains.....	32		185	74	219,668	12,378	246,915	260,030	2,040,404	13.04
Manufacturer-controlled chains.....	3		12		21,032		5,999	11,710	54,249	.35
Other types of operation.....	3		12	2	20,742	351	5,384	27,990	91,045	.58

TABLE 67.—KOKOMO—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Department stores:						Grocery stores (without meats):					
Number of stores.....	6	2	1	3		Number of stores.....	15	8	1	6	
Annual net sales.....	\$1,864,053	(x)	(x)	\$447,133		Annual net sales.....	\$309,792	(x)	(x)	\$260,437	
Per cent of total sales.....	100.00	(x)	(x)	23.99		Per cent of total sales.....	100.00	(x)	(x)	84.07	
Variety, 5-and-10, and 10-a-dollar stores:						Combination stores (groceries and meats):					
Number of stores.....	4			4		Number of stores.....	117	105	10	2	
Annual net sales.....	\$469,474			\$489,474		Annual net sales.....	\$3,084,277	\$2,552,225	(x)	(x)	
Per cent of total sales.....	100.00			100.00		Per cent of total sales.....	100.00	82.75	(x)	(x)	
Men's and boys' clothing and furnishings stores:						Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	8	6	1	1		Number of stores.....	34	32	2		
Annual net sales.....	\$397,005	(x)	(x)	(x)		Annual net sales.....	\$420,838	(x)	(x)		
Per cent of total sales.....	100.00	(x)	(x)	(x)		Per cent of total sales.....	100.00	(x)	(x)		
Family clothing stores—men's, women's, and children's:						Cigar stores and cigar stands:					
Number of stores.....	5	1	2	2		Number of stores.....	6	6			
Annual net sales.....	\$296,725	(x)	(x)	(x)		Annual net sales.....	\$52,861	\$52,861			
Per cent of total sales.....	100.00	(x)	(x)	(x)		Per cent of total sales.....	100.00	100.00			
Women's ready-to-wear specialty stores—apparel and accessories:						Filling stations:					
Number of stores.....	5	4		1		Number of stations.....	29	6	3	20	
Annual net sales.....	\$419,519	(x)		(x)		Annual net sales.....	\$520,678	\$85,126	\$84,255	\$351,297	
Per cent of total sales.....	100.00	(x)		(x)		Per cent of total sales.....	100.00	16.35	16.18	67.47	
Shoe stores:						Coal and wood yards—ice dealers:					
Number of stores.....	13	5	1	6	1	Number of yards.....	6	5	1		
Annual net sales.....	\$431,453	\$180,469	(x)	\$221,532	(x)	Annual net sales.....	\$375,946	(x)	(x)		
Per cent of total sales.....	100.00	41.83	(x)	51.35	(x)	Per cent of total sales.....	100.00	(x)	(x)		
Furniture stores:						Drug stores:					
Number of stores.....	10	7	2	1		Number of stores.....	14	11	3		
Annual net sales.....	\$775,996	\$601,036	(x)	(x)		Annual net sales.....	\$647,727	\$291,762	\$355,965		
Per cent of total sales.....	100.00	77.46	(x)	(x)		Per cent of total sales.....	100.00	45.04	54.90		
Radio and music stores:						Hardware stores:					
Number of stores.....	6	5	1			Number of stores.....	1	1			
Annual net sales.....	\$217,413	(x)	(x)			Annual net sales.....	(x)	(x)			
Per cent of total sales.....	100.00	(x)	(x)			Per cent of total sales.....	(x)	(x)			
						Jewelry stores:					
						Number of stores.....	6	5		1	
						Annual net sales.....	\$103,744	(x)		(x)	
						Per cent of total sales.....	100.00	(x)		(x)	

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TABLE 68.—RICHMOND—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYERS		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	523	498	1,769	390	\$2,348,810	\$84,292	\$2,201,180	\$2,921,840	\$20,384,010	100.00
Food group.....	150	165	280	98	387,628	19,619	283,620	240,720	4,697,937	23.05
Candy and confectionery stores.....	19	23	23	29	22,066	4,732	33,337	13,900	206,535	1.01
Dairy products stores ¹	3	4	32	---	48,501	---	31,991	1,110	278,283	1.36
Fruit stores and vegetable markets.....	4	4	9	---	6,003	---	2,905	2,820	65,900	.32
Grocery stores (without meats).....	14	11	17	15	25,036	2,664	24,976	22,150	443,363	2.18
Combination stores (groceries and meats).....	90	104	143	39	208,814	9,698	144,631	157,500	3,030,173	14.87
Meat markets (including sea foods).....	14	14	29	6	40,131	1,585	24,514	8,140	496,117	2.43
Bakeries—caterers.....	3	4	7	3	3,862	359	3,866	1,070	22,506	.11
Other food stores.....	3	1	20	4	33,150	671	17,400	34,030	158,360	.78
General stores—groceries with apparel or dry goods.....	5	6	4	---	4,244	---	4,208	9,210	61,168	.30
General merchandise group².....	17	6	275	81	287,335	11,916	353,148	591,300	2,418,851	11.86
Department stores.....	6	---	168	47	172,945	7,316	218,408	357,840	1,487,489	7.30
Dry goods stores—piece goods stores.....	5	3	39	11	62,624	2,274	48,024	142,350	347,013	1.70
Variety, 5-and-10, and to-a-dollar stores.....	5	1	67	22	60,691	2,177	84,300	87,370	547,405	2.69
Automotive group¹.....	94	65	309	13	472,027	4,735	442,851	446,410	4,650,052	22.81
Motor-vehicle dealers (new and used).....	16	11	150	4	243,550	2,173	246,011	330,920	2,804,229	13.76
Accessories, tires, and batteries.....	8	12	21	2	29,800	303	27,893	27,930	206,227	1.01
Filling stations.....	30	10	58	3	81,423	1,065	100,946	27,380	909,955	4.47
Garages and repair shops.....	28	31	57	4	78,031	1,194	42,793	34,550	393,812	1.93
Apparel group.....	53	38	168	63	243,298	18,584	315,800	390,970	1,939,680	9.51
Men's and boys' clothing and furnishings stores.....	10	9	25	12	45,312	2,296	67,789	111,250	491,073	2.41
Family clothing stores—men's, women's, children's.....	6	5	27	14	38,720	3,195	43,886	43,380	261,382	1.28
Women's ready-to-wear specialty stores—apparel and accessories.....	8	5	61	4	70,520	910	71,080	50,900	542,692	2.66
Women's accessories stores.....	11	7	13	8	11,843	2,481	20,661	8,050	92,419	.45
Other apparel stores.....	5	4	8	0	16,785	4,765	6,810	6,010	58,494	.29
Shoe stores.....	13	8	32	16	54,118	4,937	105,574	162,380	493,620	2.42
Furniture and household group².....	22	17	125	4	204,558	683	203,394	353,130	1,266,423	6.21
Furniture stores.....	7	5	74	---	124,238	---	153,871	268,950	874,273	4.29
Household appliances stores.....	7	2	29	3	35,544	540	19,515	32,210	145,868	.71
Radio and music stores.....	7	9	22	1	44,770	143	29,323	51,970	244,782	1.20
Restaurants, cafeterias, and eating places.....	65	78	199	40	192,948	8,689	114,113	12,380	798,302	3.92
Restaurants, cafeterias, and lunch rooms.....	57	68	179	39	162,603	8,614	105,283	10,360	680,624	3.37
Lunch counters, refreshment stands, etc.....	8	10	20	1	20,345	75	8,830	2,020	112,678	.55
Lumber and building group.....	28	19	135	21	215,700	8,019	183,535	264,080	1,140,370	5.59
Lumber and building material dealers.....	8	4	91	6	150,615	889	98,203	201,020	840,684	4.12
Electrical shops (without radio).....	4	4	7	---	6,816	---	4,889	3,680	53,854	.26
Heating and plumbing shops.....	6	4	22	1	31,555	80	10,181	20,270	108,227	.52
Paint and glass stores.....	10	7	15	14	26,714	7,050	22,265	34,090	139,605	.69
Other retail stores.....	89	76	273	70	348,338	11,851	337,432	595,980	3,382,437	16.46
Hardware stores.....	4	7	11	---	16,280	---	16,816	63,380	140,956	.69
Hardware and farm implement stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies.....	6	5	26	---	31,434	---	18,002	32,350	639,389	3.14
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	16	21	22	5	25,362	1,425	26,988	10,610	207,261	1.02
Coal and wood yard—ice dealers.....	10	5	50	4	70,781	1,279	80,999	36,510	686,172	3.37
Drug stores.....	18	15	47	16	58,501	3,856	63,691	109,959	644,753	3.16
Florists.....	6	6	13	8	15,878	1,373	18,714	18,714	100,718	.50
Gifts—novelties and toys—cameras.....	3	3	5	9	3,594	700	4,947	9,350	56,420	.28
Jewelry stores.....	8	6	33	14	48,858	1,314	50,073	164,060	331,939	1.63
Music stores (without radio).....	3	---	20	1	12,549	130	12,190	38,020	48,305	.24
News dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Opticians and optometrists.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting goods stores, including athletic and play-ground equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Secondhand stores.....	15	19	3	2	2,838	198	11,079	17,700	59,790	.29

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 69.—RICHMOND—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	528	488	1,789	590	\$2,348,910	\$84,292	\$2,201,180	\$2,921,840	\$20,384,010	100.00
Single-store independents.....	423	473	1,301	279	1,713,936	61,388	1,605,448	2,178,360	14,075,566	72.00
2-store independents.....	27	12	103	16	138,888	4,356	91,312	129,320	999,637	4.90
3-store independents.....	7	3	53	12	86,999	3,126	67,007	145,640	834,186	4.09
Local chains.....	12	-----	45	5	70,471	1,600	68,695	54,070	641,543	3.15
Sectional chains.....	16	-----	35	6	61,526	825	51,038	46,310	506,567	2.48
National chains.....	35	-----	183	68	236,346	11,785	283,616	303,710	2,514,583	12.34
Manufacturer-controlled chains.....	3	-----	25	-----	21,699	-----	13,356	39,380	71,277	.35
Other types of operation.....	5	-----	24	4	29,348	1,252	20,798	24,450	140,651	.69

TABLE 70.—RICHMOND—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains	KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains
Department stores:					Grocery stores (without meats):				
Number of stores.....	6	3	-----	3	Number of stores.....	14	9	-----	5
Annual net sales.....	\$1,487,489	\$939,819	-----	\$547,670	Annual net sales.....	\$443,863	\$183,717	-----	\$260,146
Per cent of total sales.....	100.00	63.18	-----	36.82	Per cent of total sales.....	100.00	41.89	-----	58.61
Variety, 5-and-10, and to-a-dollar stores:					Combination stores (groceries and meats):				
Number of stores.....	5	(x)	-----	(x)	Number of stores.....	90	75	-----	4
Annual net sales.....	\$547,405	(x)	-----	(x)	Annual net sales.....	\$3,030,173	\$1,910,200	-----	\$288,851
Per cent of total sales.....	100.00	(x)	-----	(x)	Per cent of total sales.....	100.00	63.04	-----	9.53
Men's and boys' clothing and furnishings stores:					Restaurants, cafeterias, and lunch rooms:				
Number of stores.....	10	8	1	1	Number of stores.....	57	55	-----	2
Annual net sales.....	\$491,073	(x)	(x)	(x)	Annual net sales.....	\$686,024	(x)	-----	(x)
Per cent of total sales.....	100.00	(x)	(x)	(x)	Per cent of total sales.....	100.00	(x)	-----	(x)
Family clothing stores—men's, women's, children's:					Cigar stores and cigar stands:				
Number of stores.....	6	2	2	2	Number of stores.....	16	16	-----	-----
Annual net sales.....	\$261,382	(x)	(x)	(x)	Annual net sales.....	\$207,261	\$207,261	-----	-----
Per cent of total sales.....	100.00	(x)	(x)	(x)	Per cent of total sales.....	100.00	100.00	-----	-----
Women's ready-to-wear specialty stores—apparel and accessories:					Filling stations:				
Number of stores.....	8	6	2	-----	Number of stations.....	30	9	-----	8
Annual net sales.....	\$542,692	(x)	(x)	-----	Annual net sales.....	\$909,955	\$395,283	-----	\$212,196
Per cent of total sales.....	100.00	(x)	(x)	-----	Per cent of total sales.....	100.00	43.44	-----	23.32
Shoe stores:					Coal and wood yards—ice dealers:				
Number of stores.....	13	8	5	-----	Number of yards.....	10	10	-----	-----
Annual net sales.....	\$493,620	\$298,181	\$197,439	-----	Annual net sales.....	\$686,172	\$686,172	-----	-----
Per cent of total sales.....	100.00	60.00	40.00	-----	Per cent of total sales.....	100.00	100.00	-----	-----
Furniture stores:					Drug stores:				
Number of stores.....	7	6	-----	1	Number of stores.....	18	12	-----	6
Annual net sales.....	\$874,273	(x)	-----	(x)	Annual net sales.....	\$644,753	\$305,598	-----	\$339,155
Per cent of total sales.....	100.00	(x)	-----	(x)	Per cent of total sales.....	100.00	47.40	-----	52.60
Radio and music stores:					Hardware stores:				
Number of stores.....	7	7	-----	-----	Number of stores.....	4	4	-----	-----
Annual net sales.....	\$244,782	\$244,782	-----	-----	Annual net sales.....	\$140,956	\$140,956	-----	-----
Per cent of total sales.....	100.00	100.00	-----	-----	Per cent of total sales.....	100.00	100.00	-----	-----
					Jewelry stores:				
					Number of stores.....	8	6	-----	2
					Annual net sales.....	\$331,939	(x)	-----	(x)
					Per cent of total sales.....	100.00	(x)	-----	(x)

RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 71.—COMBINED CITIES—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups	5,768	5,538	16,031	3,836	\$20,214,017	\$813,372	\$18,415,202	\$28,070,640	\$195,098,698	100.00
Food group	1,707	1,745	2,422	905	2,907,911	179,844	2,874,468	2,188,960	46,860,255	24.01
Candy and confectionery stores.....	154	180	102	67	135,313	12,951	204,056	99,650	1,643,778	.84
Dairy products stores ¹	39	38	183	16	292,046	3,806	241,524	29,050	2,014,137	1.03
Delicatessen stores.....	10	11	8	2	7,458	310	10,935	9,810	172,260	.09
Fruit stores and vegetable markets.....	45	57	38	18	35,553	4,129	65,832	19,870	680,720	.35
Grocery stores (without meats).....	423	354	519	281	608,237	54,187	679,826	596,190	10,409,559	5.33
Combination stores (groceries and meats).....	893	959	1,228	439	1,438,733	85,845	1,318,084	1,351,620	26,667,069	13.67
Meat markets (including sea foods).....	111	100	220	70	348,576	17,854	307,089	64,070	4,833,980	2.48
Bakeries—caterers.....	22	26	43	4	33,257	378	28,386	8,880	240,424	.13
Other food stores.....	10	11	7	2	8,738	384	18,736	7,820	176,328	.09
General stores	39	49	55	19	70,624	4,804	76,519	168,630	1,479,315	.76
General merchandise group	228	127	2,663	1,148	2,725,217	179,892	2,897,239	5,880,460	24,865,618	12.76
Department stores.....	52	12	1,266	555	1,402,694	97,673	1,499,587	2,931,780	13,029,204	7.14
Dry goods stores—piece goods stores.....	58	56	327	73	391,222	20,311	366,172	931,330	3,180,944	1.63
General merchandise stores.....	47	44	237	108	265,415	10,432	307,479	855,950	2,497,752	1.28
Variety, 5-and-10, and to-a-dollar stores.....	69	15	833	412	572,886	51,276	724,001	961,400	5,257,618	2.70
Automotive group	1,081	898	3,279	236	4,624,839	92,764	3,842,336	4,101,710	46,067,873	23.81
Motor-vehicle dealers (new and used).....	240	210	1,892	67	2,763,588	20,997	2,410,738	2,833,870	31,272,716	16.03
Automobile dealers with farm implements and machinery.....	3	5	17	2	28,540	550	25,821	50,440	377,058	.19
Accessories, tires, and batteries.....	165	173	297	35	346,927	8,881	420,644	634,300	3,273,228	1.68
Filling stations.....	416	209	610	59	880,160	15,985	624,797	298,170	8,110,743	4.16
Motor cycles, bicycles, and supplies.....	11	11	5	1	5,950	480	6,057	16,210	57,891	.03
Garages and repair shops.....	240	281	458	72	599,674	46,071	338,679	268,720	2,976,337	1.52
Apparel group	548	488	1,245	479	1,743,387	104,329	2,088,708	4,267,540	16,838,179	8.48
Men's and boys' clothing and furnishings stores.....	131	130	296	125	536,676	28,479	654,776	1,823,340	5,268,827	2.71
Family clothing stores—men's, women's, children's.....	59	34	227	101	301,857	20,397	339,294	711,970	2,716,758	1.39
Women's ready-to-wear specialty stores—apparel and accessories.....	78	61	330	76	407,236	17,714	478,817	428,760	3,765,686	1.93
Women's accessories stores.....	81	73	71	34	69,692	7,409	99,055	52,590	543,966	.28
Other apparel stores.....	46	54	61	7	67,655	1,180	45,307	57,130	369,691	.19
Shoe stores.....	153	116	260	136	360,271	29,150	471,449	1,193,750	3,854,221	1.98
Furniture and household group	276	228	1,070	96	1,532,174	28,465	1,484,480	2,780,399	10,687,538	5.48
Furniture stores.....	111	97	485	40	739,035	11,679	955,558	1,947,870	6,207,515	3.18
Floor coverings, draperies, curtains, and upholstery stores.....	5	4	22	2	33,234	350	18,855	42,960	144,862	.08
Household appliances stores.....	53	16	246	1	323,891	434	153,550	307,810	1,639,709	.84
Other home furnishings and appliances stores.....	18	10	46	6	54,885	998	29,893	58,000	250,525	.13
Radio and music stores.....	89	101	271	47	380,529	16,004	306,624	423,750	2,442,927	1.25
Restaurants, cafeterias, and eating places	426	502	1,265	192	957,494	37,688	690,639	98,100	5,755,892	2.95
Restaurants, cafeterias, and lunch rooms.....	323	389	1,150	164	853,386	30,317	582,478	71,500	4,933,190	2.53
Lunch counters, refreshment stands, etc.....	103	113	106	28	104,108	7,371	7,371	26,540	822,702	.42
Lumber and building group	273	285	1,228	147	2,020,815	43,541	1,162,695	2,711,880	12,279,007	6.29
Lumber and building material dealers.....	113	93	733	68	1,294,161	17,929	853,850	2,181,610	9,417,806	4.83
Electrical shops (without radio).....	19	19	42	18	71,561	2,880	41,064	44,990	309,049	.17
Heating and plumbing shops.....	92	71	319	43	470,392	11,782	160,151	271,010	1,703,128	.87
Paint and glass stores.....	49	52	132	28	184,701	10,960	107,630	214,070	818,424	.42
Other retail stores²	1,116	1,199	2,756	600	3,572,293	138,448	3,238,107	5,998,980	30,104,538	15.45
Hardware stores.....	88	98	343	35	466,440	0,236	437,768	1,412,100	3,985,890	2.04
Hardware and farm implement stores.....	23	26	65	8	89,666	1,784	93,311	208,630	1,077,473	.55
Farmers' supplies.....	75	71	205	3	250,216	0,451	211,489	310,940	3,392,882	1.74
Book stores.....	8	10	16	10	16,074	1,968	21,849	81,870	241,711	.12
Cigar stores and cigar stands.....	217	251	282	72	312,707	15,296	326,435	178,990	2,608,281	1.34
Coal and wood yards—ice dealers.....	152	154	576	112	740,918	34,958	579,792	325,470	5,871,832	3.01
Drug stores.....	199	191	638	129	844,305	33,313	731,641	1,826,980	7,234,134	3.71
Florists.....	47	64	101	34	153,553	0,487	107,162	75,280	593,408	.30
Gifts—novelties and toys—cameras.....	11	11	10	11	4,670	1,496	10,998	64,300	89,664	.05
Jewelry stores.....	81	81	146	63	220,079	8,791	231,048	932,400	1,706,900	.88
Luggage and leather goods stores.....	4	4	4	1	4,670	50	6,656	22,870	48,297	.02
Music stores (without radio).....	6	8	3	—	2,200	—	9,186	20,740	38,279	.02
News dealers.....	24	21	51	13	33,818	2,934	30,308	23,330	329,869	.17
Office, school, and store supplies and equipment dealers.....	15	18	27	2	31,224	602	29,213	68,610	247,123	.13
Opticians and optometrists.....	19	14	21	—	27,802	—	30,390	23,820	175,055	.09
Sporting goods stores, including athletic and playground equipment.....	15	18	23	11	32,652	3,510	35,652	97,180	315,670	.16
Miscellaneous classifications (combined).....	130	157	233	76	355,628	14,522	322,092	326,170	2,007,442	1.03
Secondhand stores	76	87	50	14	59,263	2,797	80,011	86,190	488,488	.24

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3 and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 72.—COMBINED CITIES—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	5,768	5,538	16,031	3,836	\$20,214,017	\$813,372	\$18,415,202	\$29,070,040	\$195,096,698	100.00
Single-store independents.....	4,677	5,320	11,348	2,220	14,310,055	516,643	12,730,534	20,454,930	130,847,638	71.43
2-store independents.....	217	145	997	197	1,432,255	50,887	1,198,271	1,952,720	12,944,671	6.63
3-store independents.....	77	41	322	76	423,585	15,177	367,280	659,670	3,813,993	1.96
Local branch systems.....	3	—	29	19	50,905	3,692	40,491	67,730	307,554	.19
Local chains.....	168	22	640	88	\$34,191	14,717	788,028	1,156,790	7,937,557	4.07
Sectional chains.....	228	—	487	181	770,007	37,266	705,431	631,110	7,100,405	3.64
National chains.....	326	—	1,970	1,037	2,111,966	170,947	2,426,831	2,807,180	22,125,094	11.34
Direct selling (house-to-house).....	4	1	28	—	36,401	—	15,013	20	99,607	.05
Leased departments— independent operators.....	4	4	2	5	2,130	646	2,081	600	21,303	.01
Leased-department chains.....	27	1	49	13	50,757	3,237	61,354	27,550	308,023	.16
Utility-operated retail stores.....	21	—	112	—	126,604	—	52,532	178,220	858,717	.44
Manufacturer-controlled chains.....	13	—	45	—	64,151	—	21,093	43,420	157,186	.08
Other types of operation.....	3	4	2	2	1,010	160	4,463	700	20,250	.01

TABLE 73.—COMBINED CITIES—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION
ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multiunits including branch systems and local chains	Sectional and national chains	Other types
Department stores:					
Number of stores.....	52	16	4	32	—
Annual net sales.....	\$13,029,204	\$6,339,883	\$1,023,174	\$6,506,147	—
Per cent of total sales.....	100.00	45.82	7.34	47.14	—
Variety, 5-and-10, and to-a-dollar stores:					
Number of stores.....	69	10	3	56	—
Annual net sales.....	\$5,257,618	\$273,503	\$157,892	\$4,826,223	—
Per cent of total sales.....	100.00	5.20	3.00	91.80	—
Men's and boys' clothing and furnishings stores:					
Number of stores.....	131	106	24	1	—
Annual net sales.....	\$5,288,827	\$4,061,974	(x)	(x)	—
Per cent of total sales.....	100.00	76.80	(x)	(x)	—
Family clothing stores—men's, women's, children's:					
Number of stores.....	59	26	13	20	—
Annual net sales.....	\$2,715,758	\$910,061	\$1,068,853	\$736,844	—
Per cent of total sales.....	100.00	33.51	39.36	27.13	—
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores.....	78	46	16	7	9
Annual net sales.....	\$3,765,656	\$1,020,418	\$1,186,099	\$476,630	\$182,639
Per cent of total sales.....	100.00	51.00	31.50	12.65	4.85
Shoe stores:					
Number of stores.....	153	95	11	46	1
Annual net sales.....	\$3,854,221	\$2,500,076	\$215,794	\$1,108,954	\$29,397
Per cent of total sales.....	100.00	64.87	5.60	28.77	.76
Furniture stores:					
Number of stores.....	111	88	20	3	—
Annual net sales.....	\$6,207,515	\$4,048,889	\$1,896,894	\$261,732	—
Per cent of total sales.....	100.00	65.23	30.56	4.21	—
Radio and music stores:					
Number of stores.....	89	84	5	—	—
Annual net sales.....	\$2,442,927	\$2,204,201	\$178,726	—	—
Per cent of total sales.....	100.00	92.68	7.32	—	—
Grocery stores (without meats):					
Number of stores.....	423	298	26	99	—
Annual net sales.....	\$10,409,559	\$4,371,387	\$776,044	\$5,261,528	—
Per cent of total sales.....	100.00	41.90	7.46	50.55	—
Combination stores (groceries and meats):					
Number of stores.....	893	779	75	39	—
Annual net sales.....	\$28,667,069	\$19,262,768	\$3,756,997	\$3,647,304	—
Per cent of total sales.....	100.00	72.23	14.09	13.68	—
Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	323	309	12	2	—
Annual net sales.....	\$4,933,190	\$4,677,370	(x)	(x)	—
Per cent of total sales.....	100.00	94.82	(x)	(x)	—
Cigar stores and cigar stands:					
Number of stores.....	217	210	7	—	—
Annual net sales.....	\$2,608,281	\$2,485,832	\$122,449	—	—
Per cent of total sales.....	100.00	95.30	4.70	—	—
Filling stations:					
Number of stations.....	416	105	75	170	—
Annual net sales.....	\$8,110,743	\$2,882,116	\$1,805,736	\$3,422,891	—
Per cent of total sales.....	100.00	35.54	22.26	42.20	—
Coal and wood yards—ice dealers:					
Number of yards.....	152	145	7	—	—
Annual net sales.....	\$5,871,832	\$5,607,428	\$264,406	—	—
Per cent of total sales.....	100.00	95.50	4.50	—	—
Drug stores:					
Number of stores.....	199	161	35	3	—
Annual net sales.....	\$7,234,134	\$5,223,234	\$1,018,208	\$92,692	—
Per cent of total sales.....	100.00	72.20	26.62	1.28	—
Hardware stores:					
Number of stores.....	88	84	4	—	—
Annual net sales.....	\$3,085,590	\$3,767,079	\$218,811	—	—
Per cent of total sales.....	100.00	94.51	6.49	—	—
Jewelry stores:					
Number of stores.....	81	73	7	1	—
Annual net sales.....	\$1,706,900	\$1,535,633	(x)	(x)	—
Per cent of total sales.....	100.00	89.97	(x)	(x)	—

RETAIL DISTRIBUTION IN INDIANA: 1929

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TABLE 74.—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups.....	20,016	21,819	25,375	8,145	\$28,250,590	\$1,710,898	\$26,396,918	\$85,693,100	\$387,858,808	100.00
Food group.....	4,363	4,604	3,987	1,615	4,441,561	316,270	4,501,927	4,971,980	79,519,513	20.60
Candy and confectionery stores.....	434	482	273	201	224,988	30,226	332,117	222,810	2,828,393	.73
Dairy products stores.....	120	128	258	47	320,563	9,701	287,795	47,290	3,340,120	.86
Delicatessen stores.....	9	11	3	1	1,448	156	3,842	4,690	63,977	.02
Fruit stores and vegetable markets.....	22	22	11	10	11,273	3,495	12,898	10,210	208,206	.05
Grocery stores (without meats).....	1,916	1,826	1,346	669	1,579,387	118,041	1,766,903	2,214,280	31,144,243	8.03
Combination stores (groceries and meats).....	1,455	1,643	1,512	554	1,666,934	111,510	1,587,236	2,206,040	33,755,539	8.70
Meat markets (including sea foods).....	291	363	364	123	426,764	25,606	372,311	198,490	6,751,394	1.74
Bakeries—caterers.....	110	125	195	40	200,038	8,445	135,481	59,270	1,373,422	.36
Other food stores.....	6	4	5	—	4,156	—	3,344	8,900	54,219	.01
General stores.....	2,302	2,827	1,865	652	1,648,668	121,529	1,827,374	9,248,750	44,688,810	11.62
General stores—groceries with apparel.....	151	181	114	32	109,871	5,946	119,721	491,070	2,724,538	.70
General stores—groceries with dry goods.....	1,057	1,289	794	313	684,391	60,295	779,484	3,800,510	19,157,506	4.94
General stores—groceries with other merchandise.....	1,094	1,357	957	307	854,406	55,288	928,169	4,957,170	22,780,766	5.88
General merchandise group.....	653	592	2,444	1,084	2,855,817	156,272	2,470,893	7,855,040	24,442,257	6.30
Department stores.....	54	42	753	240	873,164	49,747	826,715	2,212,160	8,341,890	2.15
Dry goods stores—piece goods stores.....	219	238	453	167	393,325	23,620	446,718	1,924,280	4,688,475	1.21
General merchandise stores.....	147	152	511	261	541,027	40,502	578,321	2,382,310	6,253,761	1.61
Variety, 5-and-10, and to-a-dollar stores.....	233	160	747	390	548,301	42,403	619,079	1,336,290	5,158,131	1.33
Automotive group².....	4,580	4,857	6,395	1,087	7,794,890	289,116	6,520,188	9,252,940	98,580,003	25.42
Motor-vehicle dealers (new and used).....	854	996	3,495	296	4,428,575	91,652	3,652,435	6,268,280	60,287,166	15.64
Automobile dealers with farm implements and machinery.....	22	22	80	10	90,314	2,880	91,954	299,290	1,270,965	.33
Accessories, tires, and batteries.....	275	305	305	50	335,260	15,023	330,363	629,110	3,744,498	.97
Filling stations.....	1,949	1,764	1,304	365	1,575,481	82,753	1,342,006	997,820	21,272,319	5.49
Garages and repair shops.....	1,476	1,768	1,176	357	1,820,120	96,208	1,062,479	1,054,730	11,723,561	3.02
Other automotive establishments.....	4	1	35	—	30,131	—	40,536	—	280,004	.07
Apparel group.....	843	947	806	432	995,444	84,350	1,393,883	5,032,530	13,775,902	3.55
Men's and boys' clothing and furnishings stores.....	256	330	313	145	414,075	29,262	590,201	2,731,820	6,273,353	1.62
Family clothing stores—men's, women's, and children's.....	50	52	90	48	135,725	7,468	154,719	528,610	1,406,844	.38
Women's ready-to-wear specialty stores—apparel and accessories.....	92	100	117	51	119,062	7,867	251,462	327,030	1,538,920	.40
Women's accessories stores.....	174	194	64	54	50,025	9,725	73,322	122,280	583,050	.22
Other apparel stores.....	51	56	29	22	30,887	0,163	33,338	50,390	284,888	.07
Shoe stores.....	220	215	184	112	245,070	23,865	281,841	1,271,520	3,328,838	.86
Furniture and household group.....	773	807	1,072	250	1,303,738	63,644	1,354,540	3,922,310	14,105,943	3.84
Furniture stores.....	400	493	573	135	749,461	34,068	999,539	3,057,190	9,820,985	2.54
Floor coverings, draperies, curtains, and upholstery stores.....	5	4	8	5	9,662	928	12,511	40,300	147,213	.04
Household appliances stores.....	121	29	216	27	224,806	9,210	86,513	274,550	1,823,356	.44
Other home furnishings and appliances stores.....	21	18	10	5	9,815	884	7,161	25,320	88,731	.02
Radio and music stores.....	226	263	205	78	300,889	18,554	248,816	524,950	2,719,558	.70
Restaurants, cafeterias, and eating places.....	1,633	1,869	2,162	740	1,486,770	147,538	1,190,381	426,160	11,648,381	3.00
Restaurants, cafeterias, and lunch rooms.....	1,196	1,386	1,905	606	1,299,907	124,432	977,902	335,620	9,650,814	2.49
Lunch counters, refreshment stands, etc.....	437	483	257	144	185,863	23,106	212,389	90,540	1,991,567	.51
Lumber and building group.....	931	846	2,336	606	3,321,049	168,819	2,137,605	8,123,460	29,189,902	7.53
Lumber and building material dealers.....	595	470	1,804	414	2,626,290	118,590	1,777,054	7,521,830	25,247,329	6.51
Electrical shops (without radio).....	42	47	58	15	60,343	1,060	52,125	65,920	513,125	.13
Heating and plumbing shops.....	223	253	406	148	555,371	40,210	257,050	380,380	2,961,504	.77
Paint and glass stores.....	71	76	68	29	79,045	8,059	51,367	155,330	467,944	.12
Other retail stores¹.....	3,821	4,347	4,295	1,841	4,869,188	356,486	4,955,035	14,790,370	71,577,511	18.45
Hardware stores.....	411	533	484	106	578,067	21,766	600,310	2,811,600	7,543,752	1.96
Hardware and farm implement stores.....	403	528	640	152	769,902	37,934	765,855	3,363,120	12,299,042	3.17
Farmers' supplies.....	736	708	878	283	1,013,210	69,622	964,299	2,087,270	23,539,542	6.07
Book stores.....	23	25	40	32	32,000	6,560	48,875	116,490	468,749	.12
Cigar stores and cigar stands.....	435	487	315	107	299,675	21,560	321,900	219,070	2,872,972	.74
Coal and wood yards—ice dealers.....	301	330	412	283	467,994	69,339	337,865	324,300	4,966,806	1.28
Drug stores.....	695	821	868	329	978,994	71,981	1,067,169	3,750,610	12,212,034	3.15
Florists.....	43	48	68	26	79,112	3,965	77,729	62,560	400,377	.10
Gifts—novelties and toys—cameras.....	29	34	15	12	10,601	1,825	19,547	70,400	189,533	.05
Jewelry stores.....	205	218	156	69	176,767	9,141	217,281	894,640	1,720,737	.44
Music stores (without radio).....	10	10	6	2	4,165	352	10,000	24,740	52,303	.01
News dealers.....	57	55	89	40	31,573	4,564	31,023	60,710	452,923	.12
Office, school, and store supplies and equipment dealers.....	7	5	20	2	25,863	235	21,509	82,110	314,698	.08
Opticians and optometrists.....	16	16	2	4	3,952	852	7,984	9,370	130,012	.03
Sporting goods stores, including athletic and playground equipment.....	8	8	9	4	8,195	775	11,535	32,340	94,892	.02
Stationers and printers.....	8	9	9	2	8,383	756	8,848	22,870	53,923	.02
Miscellaneous classifications (combined).....	432	509	294	181	380,764	35,258	502,239	860,490	4,261,072	1.10
Secondhand stores.....	117	123	33	28	34,480	6,894	45,202	69,560	350,681	.09

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3 and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 75.—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	20,016	21,819	25,375	8,145	\$28,250,590	\$1,710,898	\$26,396,918	\$63,693,100	\$387,868,803	100.00
Single-store independents	15,652	18,263	18,586	5,847	20,478,380	1,201,321	19,400,519	47,189,140	271,562,118	70.02
2-store independents	320	235	779	157	905,033	35,124	785,518	1,098,890	10,462,714	2.70
3-store independents	88	32	266	62	337,248	11,294	259,677	590,230	3,656,503	0.94
Local chains	400	23	931	253	1,123,457	55,190	788,284	2,312,500	12,156,367	3.13
Sectional chains	297		578	167	785,134	24,492	544,493	810,400	6,426,712	1.66
National chains	404		1,348	691	1,700,826	122,881	1,730,367	1,691,990	20,657,424	5.33
Other types of operation:										
Direct selling (house-to-house)	21	20	3		2,733		4,042	5,920	42,388	.01
Roadside markets or stands ¹	16	18	7	11	8,343		2,887	4,010	52,178	.01
Itinerant vendors	3	3					560	600	3,800	
Leased-department chains	3		5	1	3,969	130	8,878	6,230	39,750	.01
Utility-operated retail stores	68		128	16	130,019	5,881	51,222	173,680	724,162	.19
Manufacturer-controlled chains	13		33		24,589		8,853	12,800	70,589	.02
Cooperative stores ¹	32		73	17	79,295	3,020	39,906	123,410	1,685,118	.43
Cooperative buying associations ¹	35		33	19	41,886	4,134	23,034	49,130	980,276	.25
Retailers—country buyers ¹	2,500	3,035	2,094	805	1,980,003	101,345	2,186,491	7,901,230	52,016,415	13.41
Retailers—wholesalers ¹	160	189	497	90	618,257	22,613	540,694	775,520	7,089,080	1.83
All other types	4	1	14	9	22,418	1,086	19,366	47,420	233,210	.06

¹These classifications are used only in rural areas and cities having less than 10,000 population. These stores are usually independently operated.

TABLE 76.—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION
ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multiunits including local chains	Sectional and national chains	Other types
Department stores:					
Number of stores	54	26	3	21	4
Annual net sales	\$8,341,860	\$4,468,176	\$398,733	\$2,885,817	\$509,665
Per cent of total sales	100.00	53.44	4.78	34.59	7.19
Variety, 5-and-10, and to-a-dollar stores:					
Number of stores	233	140	51	40	2
Annual net sales	\$5,158,131	\$1,722,843	\$1,501,965	\$1,016,873	\$16,450
Per cent of total sales	100.00	33.40	29.12	37.16	.32
Men's and boys' clothing and furnishings stores:					
Number of stores	256	238	10	2	
Annual net sales	\$6,273,353	\$5,805,209	(x)	(x)	
Per cent of total sales	100.00	92.53	(x)	(x)	
Family clothing stores—men's, women's, and children's:					
Number of stores	50	41	8		1
Annual net sales	\$1,496,844	\$1,269,625	\$215,219		\$22,000
Per cent of total sales	100.00	84.15	14.38		1.47
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores	92	84	5	1	2
Annual net sales	\$1,538,929	\$1,415,079	\$49,925	(x)	(x)
Per cent of total sales	100.00	91.95	3.24	(x)	(x)
Shoe stores:					
Number of stores	220	178	12	29	1
Annual net sales	\$3,328,838	\$2,595,097	\$145,974	\$581,767	\$6,000
Per cent of total sales	100.00	77.96	4.38	17.48	.18
Furniture stores:					
Number of stores	400	367	31		2
Annual net sales	\$9,826,985	\$8,819,393	\$843,951		\$163,641
Per cent of total sales	100.00	89.75	8.59		1.66
Radio and music stores:					
Number of stores	226	222	4		
Annual net sales	\$2,719,553	\$2,635,692	\$83,866		
Per cent of total sales	100.00	96.92	3.06		
Grocery stores (without meats):					
Number of stores	1,916	1,099	68	222	627
Annual net sales	\$31,144,243	\$10,678,922	\$1,936,023	\$11,396,807	\$7,182,491
Per cent of total sales	100.00	34.29	6.21	36.60	22.90
Combination stores (groceries and meats):					
Number of stores	1,455	997	62	48	348
Annual net sales	\$33,785,539	\$18,753,132	\$2,933,781	\$3,656,948	\$8,411,678
Per cent of total sales	100.00	55.56	8.69	10.83	24.92
Restaurants, cafeterias, and lunch rooms:					
Number of stores	1,196	1,183	11		2
Annual net sales	\$9,656,814	\$9,457,738	\$189,514		\$9,562
Per cent of total sales	100.00	97.94	1.90		.10
Cigar stores and cigar stands:					
Number of stores	435	433	1		1
Annual net sales	\$2,872,972	\$2,696,065	(x)		(x)
Per cent of total sales	100.00	93.84	(x)		(x)
Filling stations:					
Number of stations	1,949	1,491	150	261	47
Annual net sales	\$21,272,310	\$12,873,533	\$2,824,265	\$4,377,968	\$1,196,553
Per cent of total sales	100.00	60.52	13.28	20.58	5.62
Coal and wood yards—ice dealers:					
Number of yards	301	281	1		19
Annual net sales	\$4,956,806	\$4,647,530	(x)		(x)
Per cent of total sales	100.00	93.70	(x)		(x)
Drug stores:					
Number of stores	695	608	25	1	1
Annual net sales	\$12,212,034	\$11,568,670	\$605,986	(x)	(x)
Per cent of total sales	100.00	94.73	4.96	(x)	(x)
Hardware stores:					
Number of stores	411	399	5		7
Annual net sales	\$7,543,752	\$7,209,481	\$79,968		\$254,303
Per cent of total sales	100.00	95.57	1.06		3.37
Jewelry stores:					
Number of stores	205	201	4		
Annual net sales	\$1,720,737	\$1,666,134	\$54,603		
Per cent of total sales	100.00	96.83	3.17		

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RETAIL DISTRIBUTION IN IOWA: 1929

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TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold—See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
All groups.....	32,716	33,470	70,538	18,409	\$86,084,115	\$4,013,183	\$159,928,230	\$872,136,162	100.00
Food group¹.....	6,198	6,699	8,189	3,098	9,395,984	698,572	10,113,320	164,638,550	18.94
Candy and confectionery stores:									
Candy stores—nut stores.....	59	51	53	19	53,118	2,596	26,600	439,287	.05
Confectionery stores (candy and fountain).....	561	655	559	276	483,042	54,030	450,770	6,287,099	.65
Dairy-products stores:									
Dairy-products stores (including ice cream).....	42	38	50	27	67,632	4,926	27,320	1,093,488	.11
Egg and poultry dealers.....	46	48	25	14	27,620	2,615	19,450	804,094	.10
Milk dealers ²	94	107	307	29	378,470	4,870	76,520	3,220,696	.33
Deli-cassess stores.....	20	26	29	7	23,986	1,043	10,040	265,027	.03
Fruit stores and vegetable markets.....	152	171	86	111	86,128	16,172	66,400	1,858,190	.19
Grocery stores (without meats).....	2,151	2,152	2,261	1,136	2,498,390	210,052	4,145,240	62,878,534	5.44
Combination stores (groceries and meats):									
Grocery stores with meats.....	1,604	1,874	2,843	944	3,308,346	191,259	3,842,060	60,745,380	6.25
Meat markets with groceries.....	420	476	687	180	871,634	39,005	680,390	14,880,815	1.53
Meat markets (including sea foods):									
Fish markets—sea foods.....	20	24	10	2	26,325	225	12,050	400,336	.04
Meat markets.....	702	811	749	245	957,654	52,923	562,170	18,135,136	1.87
Bakeries—bakery goods stores (except manufacturing bakeries).....	193	225	380	78	367,395	14,296	128,570	2,555,407	.26
Other food stores:									
Coffee, tea, spices.....	16	9	100	3	143,074	616	56,900	581,976	.06
Farm-products stores.....	16	20	6	16	7,210	1,794	13,230	275,180	.03
General food stores.....	4	4	2	—	984	—	620	13,212	—
Bottled waters and beverages.....	5	7	4	—	3,700	—	3,540	43,133	—
General stores.....	2,387	2,930	3,386	1,400	3,450,207	352,259	18,345,190	79,350,519	7.85
General stores—groceries with apparel.....	226	259	215	120	241,153	20,063	1,005,630	5,802,175	.59
General stores—groceries with dry goods.....	1,155	1,474	1,607	704	1,555,985	122,167	8,581,110	35,177,451	3.62
General stores—groceries with other merchandise.....	986	1,197	1,564	576	1,653,039	209,126	8,758,450	35,370,893	3.64
General merchandise group¹.....	920	719	10,785	2,916	11,591,118	587,252	20,217,030	98,620,852	9.94
Department stores:									
With food departments.....	14	9	1,018	149	1,216,138	31,954	1,620,990	8,449,270	.87
Without food departments.....	100	10	5,231	1,356	6,350,315	336,147	8,178,339	47,780,206	4.91
Dry-goods stores.....	258	291	1,214	249	1,189,510	54,224	4,208,840	11,493,581	1.18
General merchandise stores:									
With food departments.....	53	56	313	55	295,533	15,673	720,230	3,446,816	.35
Without food departments.....	213	162	891	440	888,342	56,821	3,098,120	9,059,409	.93
Variety, 5-and-10, and to-a-dollar stores.....	280	188	2,116	666	1,640,034	92,373	2,374,420	16,315,452	1.68
Automotive group.....	7,187	6,731	14,559	1,754	19,534,847	455,765	21,573,640	224,813,150	23.13
Motor-vehicle dealers:									
Automobile sales rooms—new and trade-in.....	1,533	1,817	7,587	436	10,519,788	144,442	13,966,760	135,953,607	13.99
Used car establishments.....	77	80	187	31	251,650	9,462	347,310	2,826,394	.29
Automobile dealers with farm implements and machinery.....	110	152	375	60	498,807	14,725	1,287,130	7,646,599	.79
Accessories, tires, and batteries:									
Accessory stores with tires and batteries.....	277	283	581	72	766,422	13,075	1,407,770	7,302,843	.75
Battery and ignition shops—brake-repair shops.....	183	202	262	41	327,554	12,364	236,750	2,250,334	.23
Tire shops (including tire repairs).....	222	225	383	62	500,329	15,979	574,080	4,128,257	.42
Filling stations:									
Filling stations—gasoline and oil.....	2,073	895	2,486	311	3,351,688	64,306	1,313,050	35,367,706	3.64
Filling stations with tires and accessories.....	489	522	404	163	575,908	35,542	509,700	8,546,593	.88
Filling stations with other merchandise.....	364	437	179	108	188,315	23,319	228,080	4,427,149	.46
Motor cycles, bicycles, and supplies:									
Motor-cycle dealers.....	4	4	3	—	2,990	—	6,550	23,376	—
Bicycles, motor cycles, and supplies stores.....	10	13	4	3	5,240	1,020	22,330	99,272	.01
Bicycle shops.....	17	20	3	5	3,259	—	22,120	96,156	.01
Garages and repair shops:									
Body, fender, and paint shops.....	63	69	188	13	257,617	4,339	68,490	750,912	.08
Garages (repairs and storage, gasoline, oil, accessories).....	1,630	1,963	1,823	439	2,297,372	112,039	1,518,630	15,085,025	1.55
Parking stations, parking garages, and lots.....	13	14	20	5	21,330	1,569	3,889	163,608	.02
Radiator shops (including repairs).....	27	29	13	5	15,730	1,520	6,929	128,378	.01
Boats (motor boats, yachts, canoes).....	5	6	1	—	648	—	4,030	17,541	—
Apparel group.....	2,232	2,153	4,976	1,484	6,728,724	305,806	19,072,810	66,597,829	6.85
Men's and boys' clothing and furnishings stores:									
Men's and boys' clothing stores.....	34	35	61	24	117,238	4,689	325,630	1,181,717	.12
Men's furnishings stores (including 2 hat stores).....	63	77	62	38	85,598	8,185	395,530	1,406,252	.15
Men's clothing and furnishings stores.....	546	631	1,255	402	2,018,678	81,645	8,473,920	22,772,121	2.34
Family clothing stores—men's, women's, children's.....	166	166	510	131	650,611	25,681	2,144,180	7,037,370	.73
Women's ready-to-wear specialty stores—apparel and accessories.....	287	206	1,422	258	1,633,659	54,924	2,098,830	14,872,970	1.53
Women's accessories stores:									
Corset and lingerie shops.....	8	7	6	2	4,372	680	9,040	30,004	.01
Furriers—fur shops.....	19	19	56	26	97,022	9,142	242,550	903,130	.09
Hosiery shops.....	19	2	150	13	158,218	2,206	43,110	408,068	.04
Knit-goods shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery stores.....	370	318	385	101	411,604	33,954	320,850	3,025,740	.31
Costume accessories stores, including jewelry, bags, and gloves.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Umbrella shops, including parasols, canes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

¹ This total includes 1 classification in which the number of stores is less than 3 and concerning which no information can be disclosed.
² Further data will be shown in a special report on milk dealers.

CENSUS OF DISTRIBUTION

TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold—See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
Apparel group—Continued.									
Other apparel stores:									
Children's specialty shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Custom tailors.....	145	164	220	46	\$274, 174	\$11, 341	\$107, 230	\$1, 477, 415	0.15
Dressmakers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Infants' wear shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe stores:									
Shoe stores—men's.....	18	8	28	11	43, 045	2, 395	102, 860	403, 261	.04
Shoe stores—women's.....	33	3	100	31	157, 462	8, 075	263, 770	1, 300, 352	.13
Family shoe stores—men's, women's, and children's.....	518	509	717	306	1, 070, 553	62, 305	4, 430, 300	11, 727, 594	1.21
Furniture and household group.....	1, 449	1, 451	3, 841	546	5, 322, 561	142, 563	11, 894, 540	42, 302, 409	4.35
Furniture stores:									
Furniture stores.....	253	273	1, 489	81	2, 104, 828	22, 988	4, 559, 810	15, 260, 025	1.57
Furniture and undertaker.....	359	459	333	128	448, 429	29, 598	2, 741, 240	7, 642, 620	.79
Furniture and hardware stores.....	140	188	205	49	240, 750	10, 239	1, 340, 310	3, 690, 853	.37
Floor coverings, draperies, curtains, and upholstery stores:									
Draperies, curtains, and upholstery stores.....	11	9	14	2	17, 790	1, 100	39, 470	151, 009	.02
Floor-coverings stores.....	10	11	19	2	32, 230	182	179, 540	250, 572	.03
Household-appliances stores:									
Household-appliances stores (electrical).....	102	57	677	48	963, 851	15, 440	894, 140	4, 608, 431	.47
Household-appliances stores.....	68	9	228	81	374, 089	25, 504	406, 320	2, 179, 204	.22
Refrigerator dealers—electric only.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Refrigerator dealers—electric and gas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other home furnishings and appliances stores:									
Antique and used furniture dealers.....	3	4	3	2	7, 451	565	5, 450	24, 000	-----
Brushes and brooms.....	11	6	107	-----	124, 843	-----	1, 640	263, 133	.03
China, glassware, crockery, tinware, enamelware.....	6	2	20	11	45, 955	-----	113, 200	361, 494	.04
Stove and range dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Antique shops.....	5	5	-----	-----	-----	-----	7, 400	10, 000	-----
Awnings, flaps, banners, window shades, and tents.....	12	17	22	4	22, 325	1, 436	15, 290	128, 500	.01
Interior decorators.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lamp and shade shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radio and music stores:									
Radio and electrical s't ops.....	288	325	448	103	531, 584	24, 938	801, 880	4, 763, 581	.49
Radio and musical instruments stores.....	84	75	252	33	380, 965	8, 703	700, 230	2, 856, 218	.29
Restaurants, cafeterias, and eating places.....	2, 607	2, 878	6, 785	1, 543	5, 212, 204	318, 379	1, 084, 420	35, 425, 536	3.64
Restaurants, cafeterias, and lunch rooms:									
Cafeterias.....	39	25	491	126	465, 153	40, 809	49, 930	2, 202, 027	.22
Lunch rooms.....	1, 345	1, 488	1, 873	539	1, 320, 214	93, 186	512, 240	12, 405, 494	1.28
Restaurants with table service.....	824	964	3, 927	671	3, 071, 587	148, 774	422, 860	17, 703, 906	1.82
Lunch counters, refreshment stands, etc.:									
Refreshment stands.....	61	34	40	16	17, 778	1, 757	3, 180	200, 844	.02
Fountain—lunches.....	24	27	96	28	67, 091	6, 813	18, 720	400, 785	.05
Lunch counters.....	231	252	321	133	245, 321	24, 789	49, 140	2, 052, 330	.21
Soft-drink stands.....	83	86	37	30	25, 000	2, 301	28, 350	390, 644	.04
Lumber and building group.....	2, 059	1, 483	5, 531	1, 411	8, 563, 609	412, 189	20, 253, 510	82, 117, 957	8.45
Lumber and building material dealers:									
Lumber and building material dealers.....	1, 105	523	3, 056	782	4, 892, 007	235, 377	15, 780, 410	60, 878, 862	6.26
Lumber and hardware.....	141	110	390	104	601, 227	29, 414	2, 277, 030	6, 766, 705	.70
Roofing.....	100	103	223	53	302, 712	15, 488	166, 910	1, 444, 486	.15
Dealers in any other single building material.....	8	8	5	8	4, 860	1, 040	1, 940	18, 200	-----
Electrical shops (without radio).....	117	120	286	72	419, 355	24, 502	304, 680	1, 981, 464	.21
Heating and plumbing shops:									
Heating appliances and oil burners.....	68	54	237	17	389, 135	5, 678	218, 690	1, 570, 798	.16
Plumbing shops—heating and ventilating.....	360	430	959	322	1, 473, 068	91, 116	863, 080	6, 840, 767	.70
Paint and glass stores.....	140	135	375	53	480, 645	9, 574	631, 870	2, 020, 615	.27
Other retail stores.....	7, 441	8, 141	12, 299	4, 185	16, 011, 769	825, 653	36, 817, 270	181, 436, 585	18.66
Hardware stores.....	893	1, 107	1, 305	321	1, 745, 465	60, 068	6, 947, 960	21, 071, 715	2.17
Hardware and farm implement stores:									
Farm implements, machinery, and equipment dealers.....	535	663	596	335	757, 434	72, 493	2, 367, 870	15, 371, 633	1.57
Farm implement dealers with hay, grain, and feed.....	33	29	75	30	100, 431	7, 951	284, 600	3, 078, 420	.32
Hardware and farm implement stores.....	334	422	519	146	638, 788	33, 701	3, 010, 880	11, 621, 694	1.20
Farmers' supplies:									
Feed stores (flour, feed, grain, fertilizer).....	327	353	323	142	385, 566	28, 328	676, 780	11, 213, 439	1.15
Harness shops.....	273	286	67	67	78, 263	12, 164	538, 230	1, 440, 683	.15
Farmers' supply stores.....	9	10	22	-----	28, 802	-----	55, 960	732, 811	.08
Seeds, bulbs, and nursery stock.....	50	51	588	-----	686, 175	-----	810, 220	5, 662, 192	.58
Cooperage—barrels, boxes, crates, casks.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Coal and feed stores.....	172	161	307	97	427, 971	20, 698	352, 330	11, 664, 338	1.20
Grain elevators (sales at retail).....	10	4	27	3	39, 456	-----	121, 670	1, 102, 950	.11
Feed stores with groceries.....	79	92	121	43	142, 789	8, 470	287, 840	2, 953, 395	.30
Book stores.....	45	50	110	103	111, 576	18, 598	347, 820	1, 110, 489	.11
Cigar stores and cigar stands:									
Cigar stores with fountains.....	42	47	102	12	119, 540	3, 873	75, 680	1, 055, 493	.11
Cigar stands.....	557	605	423	192	453, 081	42, 462	337, 570	4, 417, 596	.45
Cigar stores without fountains.....	247	242	277	69	319, 139	14, 416	329, 160	3, 700, 296	.38
Coal and wood yards—ice dealers:									
Coal and wood yards.....	395	385	1, 590	433	2, 189, 150	92, 133	1, 129, 320	19, 408, 708	2.00
Ice dealers.....	92	86	147	385	207, 842	23, 575	70, 110	716, 162	.07
Drug stores:									
Drug stores.....	730	837	956	320	1, 171, 910	67, 351	5, 105, 750	14, 483, 771	1.49
Drug stores with fountains.....	718	769	1, 393	449	1, 706, 440	113, 925	4, 801, 570	18, 519, 905	1.91

¹ Includes some employees engaged in the cutting and storing of ice, the number and pay roll of which are not known.

RETAIL DISTRIBUTION IN IOWA: 1929

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TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold—See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
Other retail stores—Continued.									
Florists.....	113	122	336	110	\$440,744	\$16,221	\$271,600	\$2,115,214	0.22
Gifts—novelties and toys—cameras:									
Art and gift shops.....	40	47	45	20	38,798	5,503	149,540	339,668	.04
Novelty and souvenir shops.....	20	20	11	9	7,598	1,070	75,070	233,026	.02
Camera dealers—photographic supplies.....	14	9	66	7	87,325	1,682	93,710	485,206	.05
Jewelry stores:									
Jewelry stores (installment credit).....	10	2	47	5	78,302	802	229,030	595,263	.00
Jewelry stores.....	540	589	547	212	818,104	35,340	3,778,750	7,214,489	.74
Luggage and leather goods stores.....	21	19	27	8	27,737	1,634	171,900	334,242	.03
Music stores (without radio).....	48	46	63	28	86,534	8,842	221,110	731,248	.03
News dealers.....	72	65	202	221	193,733	19,762	96,730	1,856,618	.14
Office, school, and store supplies and equipment dealers:									
Office and school supplies.....	17	17	30	2	44,779	380	92,270	302,166	.03
Office and store mechanical appliance dealers (retail).....	29	9	216	4	416,675	881	206,550	1,560,478	.16
Office and store furniture and equipment dealers.....	12	7	101	—	174,871	—	176,580	870,303	.09
Store fixture dealers.....	3	2	22	2	80,373	1,200	3,640	352,873	.04
Typewriter dealers.....	24	10	118	—	178,340	—	101,770	632,273	.07
Opticians and optometrists.....	49	47	57	7	88,763	1,527	113,350	520,382	.05
Sporting-goods stores, including athletic and playground equipment:									
Sporting goods specialty stores.....	17	18	43	21	46,016	2,736	140,470	463,294	.05
Sporting-goods stores with toys and stationery.....	7	6	17	1	17,741	500	58,010	199,275	.02
Athletic and playground equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Scientific and medical instruments and supplies, at retail.....	4	3	3	—	4,100	—	5,710	11,497	.01
Monuments and tomb stones.....	124	143	214	67	336,507	20,066	737,470	1,898,889	.20
Stationers and printers:									
Blank books, accounting and legal forms.....	3	1	12	2	18,922	125	8,340	58,107	.01
Printers and lithographers.....	19	20	23	10	26,780	1,980	24,830	104,290	.01
Stationers and engravers.....	16	18	76	25	95,478	5,577	214,100	761,231	.08
Miscellaneous classifications (combined).....	689	720	1,023	225	1,290,082	53,871	1,635,540	10,094,164	1.10
Secondhand stores¹.....	258	287	207	74	233,312	18,945	558,600	1,832,975	.19
Tires, accessories, and parts (secondhand).....	66	74	70	31	89,857	9,542	158,330	587,915	.06
Furniture stores (secondhand).....	119	135	47	33	59,932	5,469	123,380	599,073	.06
Pawn shops (sales).....	15	18	16	5	25,842	1,080	130,010	219,193	.02
Clothing and shoe stores (secondhand).....	29	30	5	4	3,609	554	23,670	101,277	.01
Building materials and hardware stores (secondhand).....	8	10	63	—	49,172	—	84,610	225,252	.03
Other secondhand stores.....	19	20	6	1	4,900	300	30,300	83,887	.01

¹This total includes 1 classification in which the number of stores is less than 3 and concerning which no information can be disclosed.

TABLE 2.—THE STATE.—OPERATING EXPENSES, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense—per cent of total sales	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of leased premises	Per cent of rent to sales in leased premises
All groups¹.....	32,716	\$86,094,115	\$37,571,361	\$123,665,476	\$88,435,983	21.82	20,459	\$19,820,961	\$674,218,543	2.94
Food group.....	6,198	9,395,964	7,058,964	16,455,928	11,138,531	16.76	4,082	2,735,489	112,776,080	2.28
Candy and confectionery stores:										
Candy stores—nut stores ²	59	53,118	48,003	101,721	87,768	43.14	46	49,454	375,879	13.16
Confectionery stores (candy and fountain) ²	561	483,042	502,385	985,427	770,332	27.93	370	287,144	4,738,150	6.06
Dairy products stores:										
Dairy-products stores (including ice cream).....	42	67,632	40,394	108,026	88,508	17.97	37	22,691	889,977	2.55
Egg and poultry dealers.....	46	27,620	48,000	75,620	30,885	11.05	27	6,858	341,868	2.01
Milk dealers.....	94	378,476	130,219	508,695	363,290	26.76	50	20,730	1,656,008	1.61
Delicatessen stores.....	20	23,980	20,566	44,552	27,413	27.15	17	12,196	247,277	4.93
Fruit stores and vegetable markets.....	152	86,128	139,023	225,151	154,392	20.43	124	63,488	1,675,690	3.79
Grocery stores (without meats).....	2,151	2,498,390	2,177,324	4,676,214	3,435,543	15.34	1,383	849,415	40,004,329	2.09
Combination stores (groceries and meats):										
Grocery stores with meats.....	1,694	3,398,346	2,113,872	5,512,218	3,579,209	14.97	1,071	818,155	43,277,780	1.89
Meat markets with groceries.....	420	871,834	576,912	1,448,746	888,960	15.71	298	224,784	11,126,632	2.02
Meat markets (including sea foods):										
Fish markets—sea foods.....	20	20,325	32,976	59,301	54,104	28.33	14	7,566	355,350	2.13
Meat markets.....	702	957,654	979,688	1,937,342	1,171,561	17.14	472	265,758	11,844,095	2.24
Bakeries—bakery-goods stores (except manufacturing bakeries) ²	103	367,395	209,025	576,420	364,454	36.82	145	85,544	1,877,293	4.56
Other food stores:										
Coffee, tea, spices.....	16	143,974	12,897	156,871	114,589	46.64	15	11,589	576,696	2.01
Farm products stores.....	16	7,210	18,000	25,270	10,688	13.07	9	2,534	175,591	1.44
General food stores.....	4	984	1,968	2,952	1,182	(x)	—	—	—	—
Bottled waters and beverages.....	6	3,700	6,475	10,175	5,047	35.29	—	—	—	—
General stores.....	2,867	3,450,207	2,684,855	6,135,082	4,107,012	13.41	1,109	588,791	39,847,337	1.47
General stores—groceries with apparel.....	226	241,153	265,216	506,369	307,745	14.03	39	18,134	1,230,775	1.47
General stores—groceries with dry goods.....	1,155	1,555,905	1,314,808	2,870,773	1,926,601	13.64	620	314,496	20,457,264	1.54
General stores—groceries with other merchandise.....	986	1,653,089	1,104,831	2,757,920	1,872,666	13.09	450	254,161	18,159,298	1.40

¹ Group totals may include figures for stores which are omitted from the detail to avoid the disclosure of individual operations.

² Undoubtedly this expense includes some production costs, especially, pay roll of some employees engaged both in selling and in making candies and fancy baked goods.

CENSUS OF DISTRIBUTION

TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense—per cent of total sales	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
General merchandise group	920	811,591,118	8646,272	812,237,300	812,172,638	25.28	444	82,427,688	874,986,139	3.24
Department stores:										
With food departments.....	14	1,210,138	10,467	1,220,605	1,107,308	27.62	8	130,748	6,861,553	2.23
Without food departments.....	100	6,359,815	11,510	6,370,825	6,286,376	25.49	97	1,236,265	47,188,955	2.02
Dry-goods stores.....	258	1,189,510	272,085	1,461,595	1,340,130	24.38	71	165,224	4,706,792	3.51
General merchandise stores:										
With food departments.....	53	295,533	50,064	345,597	363,410	20.57				
Without food departments.....	213	688,542	161,514	1,049,856	1,046,032	23.06	26	85,197	1,314,655	2.68
Variety, 5-and-10, and to-a-dollar stores.....	280	1,040,084	137,428	1,777,512	2,024,904	23.31	240	858,214	15,879,006	5.40
Automotive group	7,187	19,584,647	8,398,101	27,992,748	17,495,075	20.23	3,823	3,428,854	149,699,967	2.29
Motor-vehicle dealers:										
Automobile salesrooms—new and trade-in.....	1,538	10,519,788	2,485,656	13,005,444	9,389,868	16.47	1,014	1,512,132	101,029,025	1.60
Used-car establishments.....	77	251,650	103,600	355,250	253,818	21.56	56	72,359	2,540,774	2.85
Automobile dealers with farm implements and machinery.....	110	498,867	196,232	695,089	425,198	14.05	66	58,813	5,306,931	1.11
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	277	766,422	367,051	1,133,473	827,805	26.80	212	198,147	6,173,770	3.21
Battery and ignition shops—brake-repair shops.....	188	327,554	243,006	570,560	362,381	41.45	160	110,459	1,893,087	5.83
Tire shops (including tire repairs).....	222	500,239	284,625	784,954	578,081	33.02	183	161,471	3,066,181	4.40
Filling stations:										
Filling stations—gasoline and oil.....	2,073	3,351,688	1,183,190	4,534,878	2,704,142	20.47	748	470,117	13,835,680	3.44
Filling stations with tires and accessories.....	489	575,908	608,130	1,184,038	562,800	20.44	174	70,371	3,664,817	2.17
Filling stations with other merchandise.....	394	188,315	462,914	591,229	268,895	19.43	127	36,820	1,561,454	2.36
Motor cycles, bicycles, and supplies:										
Motor-cycle dealers.....	4	2,990	3,988	6,978	3,710	(x)	3	1,260	13,596	(x)
Bicycle, motor cycles, and supplies stores.....	10	5,240	13,715	18,955	15,526	34.73	10	7,110	99,272	7.16
Bicycle shops.....	17	3,259	11,960	15,219	19,183	35.78	15	8,880	88,800	9.09
Garages and repair shops:										
Body, fender, and paint shops.....	63	257,617	92,943	350,560	116,687	62.22	42	34,345	494,728	6.94
Garages (repairs and storage, gasoline, oil, accessories).....	1,680	2,297,372	2,531,674	4,649,046	1,907,121	43.46	979	637,212	9,057,115	7.64
Parking stations, parking garages, and lots.....	13	21,330	13,832	35,162	32,404	41.32	8	22,329	147,872	15.19
Radiator shops (including repairs).....	27	15,730	31,697	47,427	25,623	56.90	22	10,964	112,278	9.77
Boats (motor boats, yachts, canoes).....	5	648	3,888	4,536	1,827	36.28	4	1,065	14,541	7.22
Apparel group	2,232	6,728,724	2,851,218	9,579,942	9,585,906	28.78	1,886	3,397,485	61,240,005	5.55
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	34	117,238	64,575	181,813	175,041	30.25	27	59,276	1,049,727	5.65
Men's furnishings stores (including 2 hat stores).....	63	85,898	95,654	181,552	181,633	25.83	53	91,146	1,272,157	7.16
Men's clothing and furnishings stores.....	546	2,018,878	973,633	2,992,311	3,052,662	26.55	477	884,523	20,595,724	4.21
Family clothing stores—men's, women's, and children's.....	166	650,611	203,350	853,961	987,866	26.17	141	263,687	6,493,023	4.06
Women's ready-to-wear specialty stores—apparel and accessories.....	287	1,633,659	228,660	1,862,319	2,220,230	27.45	201	773,837	14,218,652	5.44
Women's accessories stores:										
Corset and lingerie shops.....	8	4,372	4,305	8,677	7,303	43.30	6	5,170	35,744	14.46
Furriers—fur shops.....	19	97,022	29,811	126,833	110,256	27.25	19	44,507	903,130	4.03
Hosiery shops.....	19	158,218	2,050	160,268	39,528	48.07	17	18,870	407,168	4.63
Millinery stores.....	370	411,604	311,958	723,562	638,052	45.03	293	387,856	2,722,036	14.25
Custom tailors.....	145	274,174	195,950	470,164	206,744	45.82	115	78,501	1,281,392	6.13
Shoe stores:										
Shoe stores—men's.....	18	43,945	11,872	55,817	65,810	37.60	16	30,239	398,740	9.84
Shoe stores—women's.....	33	157,462	4,482	161,944	253,677	31.96	33	117,130	1,300,352	9.01
Family shoe stores—men's, women's, and children's.....	518	1,070,553	715,654	1,786,207	1,000,336	28.88	422	630,177	10,516,516	5.99
Furniture and household group	1,449	5,322,561	1,832,087	7,154,648	5,597,916	30.15	961	1,801,608	81,207,365	4.17
Furniture stores:										
Furniture stores.....	253	2,104,828	331,654	2,436,482	2,349,150	31.67	199	667,899	13,492,578	4.95
Furniture and undertaker.....	356	448,429	577,422	1,025,851	907,104	25.29	206	177,424	4,823,386	3.68
Furniture and hardware stores.....	140	240,750	211,312	452,062	337,170	21.98	76	68,061	2,066,462	3.29
Floor coverings, draperies, curtains, and upholstery stores:										
Draperies, curtains, and upholstery stores.....	11	17,790	10,728	28,518	18,883	31.20	8	8,988	109,209	8.23
Floor coverings stores.....	10	39,230	18,557	57,787	45,870	38.57	9	22,687	226,572	10.01
Household appliances stores:										
Household appliances stores (electrical).....	192	963,851	79,857	1,043,708	634,700	36.42	132	102,086	3,250,365	3.14
Household appliances stores.....	68	374,659	13,788	388,447	233,419	28.54	20	16,574	765,092	2.17
Other home furnishings and appliances stores:										
Antique and used furniture dealers.....	3	7,451	9,150	16,601	4,015	(x)				
Brushes and brooms.....	11	124,843	7,002	131,845	5,713	62.28	6	3,138	249,478	1.26
China, glassware, crockery, tinware, enamelware.....	6	45,955	3,106	49,061	61,950	30.71	6	15,930	361,494	4.41
Antique shops.....	5	6,745	6,745	13,490	2,074	(x)				
Awnings, flags, banners, window shades, and tents.....	12	22,325	16,150	38,475	15,620	42.10	8	2,880	117,400	2.45
Radio and music stores:										
Radio and electrical shops.....	288	531,584	368,706	900,290	521,938	29.86	212	116,319	3,450,658	3.36
Radio and musical instruments stores.....	84	380,965	110,775	491,740	439,991	32.62	66	96,010	2,243,934	4.23
Restaurants, cafeterias, and eating places	2,807	5,212,204	1,870,060	7,182,264	4,408,678	32.72	2,044	1,431,988	29,671,215	4.83
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	39	465,153	21,000	486,753	324,913	36.86	29	85,508	1,951,305	4.38
Lunch rooms.....	1,345	1,320,214	974,640	2,294,854	1,508,531	30.64	1,035	515,449	10,040,127	5.13
Restaurants with table service.....	824	3,071,587	717,216	3,788,803	2,174,864	33.69	675	673,003	15,028,849	4.48
Lunch counters, refreshment stands, etc.:										
Refreshment stands.....	61	17,778	13,634	31,412	20,099	25.65	39	11,835	142,933	8.28
Fountain—lunches.....	24	67,091	16,966	84,047	64,966	32.34	21	25,249	369,564	6.63
Lunch counters.....	231	245,321	173,124	418,445	271,521	33.61	199	101,804	1,862,873	5.46
Soft-drink stands.....	83	25,060	52,890	77,950	45,784	30.96	46	19,137	275,564	6.94

RETAIL DISTRIBUTION IN IOWA: 1929

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TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense—per cent of total sales	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
Lumber and building group.....	2,059	\$8,563,609	\$2,139,370	\$10,702,979	\$6,898,761	20.83	1,291	\$521,516	\$48,696,984	1.11
Lumber and building material dealers:										
Lumber and building material dealers.....	1,105	4,892,607	797,052	5,689,659	4,407,458	16.59	632	144,610	32,214,879	0.45
Lumber and hardware.....	141	601,227	161,260	762,487	507,950	18.80	71	42,426	3,848,640	1.10
Roofing.....	100	302,712	132,664	435,376	142,962	40.04	75	25,277	890,580	2.84
Dealers in any other single building material.....	8	4,860	6,112	10,972	4,752	89.11				
Electrical shops (without radio).....	117	419,355	165,720	585,075	210,112	40.43	97	59,359	1,736,356	3.42
Heating and plumbing shops:										
Heating appliances and oil burners.....	68	359,135	87,372	446,507	152,352	39.40	47	27,362	1,067,803	2.56
Plumbing shops—heating and ventilating.....	380	1,473,068	619,630	2,092,698	641,949	39.98	268	119,329	4,939,401	2.39
Paint and glass stores.....	140	480,645	160,560	650,205	335,226	37.52	101	103,153	2,249,316	4.59
Other retail stores.....	7,441	16,011,789	9,689,519	25,701,288	17,163,850	28.63	4,627	3,874,392	119,355,234	3.25
Hardware stores.....	893	1,745,465	1,423,602	3,169,067	1,870,703	23.92	571	440,160	15,136,043	2.91
Hardware and farm implement stores:										
Farm implements, machinery, and equipment dealers.....	635	767,434	760,787	1,518,221	930,348	15.03	272	121,470	9,110,704	1.33
Farm implement dealers with hay, grain, and feed.....	33	100,431	35,757	136,188	92,189	7.42	18	8,123	2,417,939	3.34
Hardware and farm implement stores.....	334	638,788	492,052	1,130,840	762,164	16.29	96	47,963	3,323,041	1.44
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	327	385,566	390,418	775,984	440,113	10.84	173	65,312	5,046,962	1.10
Harness shops.....	273	73,263	200,832	334,095	130,523	32.46	138	41,864	730,645	5.68
Farmers' supply stores.....	9	28,802	13,090	41,892	32,622	10.17	3	1,142	143,326	.80
Seeds, bulbs, and nursery stock.....	50	686,175	68,548	744,723	840,996	28.01	27	19,141	3,466,458	.55
Coal and feed stores.....	172	427,971	210,427	638,398	433,555	9.19	96	24,190	6,426,455	.38
Grain elevators (sales at retail).....	10	39,486	5,724	45,210	29,699	6.79				
Feed stores with groceries.....	79	142,789	102,120	244,909	142,013	13.10	44	35,153	2,022,830	1.74
Book stores.....	45	111,576	39,050	150,626	103,498	22.88	34	44,384	951,632	4.06
Cigar stores and cigar stands:										
Cigar stores with fountains.....	42	110,540	53,298	172,838	161,492	31.68	40	72,263	1,035,243	6.08
Cigar stands.....	557	453,681	588,060	1,041,741	633,083	37.91	376	274,616	3,196,668	8.59
Cigar stores without fountains.....	247	319,139	266,200	585,339	460,043	28.49	194	260,220	3,172,358	8.20
Coal and wood yards—ice dealers:										
Coal and wood yards.....	395	2,189,150	504,735	2,693,885	1,798,138	23.14	261	116,614	13,155,172	.80
Ice dealers.....	92	207,842	107,844	315,686	117,950	60.55	33	6,833	264,567	2.58
Drug stores:										
Drug stores.....	730	1,171,910	966,735	2,138,645	1,415,880	24.54	463	417,708	10,306,696	4.05
Drug stores with fountains.....	718	1,706,440	928,952	2,725,392	1,953,901	25.27	552	695,952	15,126,817	4.60
Florists.....	113	440,744	154,056	594,800	468,242	50.26	59	89,919	1,392,617	6.46
Gifts—novelties and toys—cameras:										
Art and gift shops.....	40	38,798	34,780	73,578	62,081	39.94	31	27,333	293,771	9.30
Novelty and souvenir shops.....	20	7,598	11,860	19,458	23,043	17.80	13	12,387	224,015	5.53
Camera dealers—photographic supplies.....	14	87,325	11,682	99,007	80,677	37.03	10	21,625	395,458	5.47
Jewelry stores:										
Jewelry stores (installment credit).....	10	78,392	3,302	81,694	110,033	33.22	8	34,110	587,931	5.80
Jewelry stores.....	646	818,104	842,859	1,660,963	1,079,496	37.99	389	377,626	5,983,111	6.31
Luggage and leather goods stores.....	21	27,737	18,373	46,110	55,870	30.51	15	21,588	246,414	8.76
Music stores (without radio).....	48	56,534	52,578	139,112	112,322	34.38	42	39,256	706,991	5.55
News dealers.....	72	193,733	55,965	249,698	122,456	26.86	55	55,790	1,230,959	4.54
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	17	44,779	19,346	64,125	41,926	35.10	11	10,086	164,934	6.12
Office and store mechanical appliance dealers (retail).....	29	416,675	17,325	434,000	172,029	38.84	26	31,416	1,516,475	2.08
Office and store furniture and equipment dealers.....	12	174,971	12,124	187,095	135,771	37.10	12	27,748	870,303	3.19
Store fixture dealers.....	3	80,373	7,198	87,571	45,201	(x)				
Typewriter dealers.....	24	178,340	15,110	193,450	117,479	49.18	23	23,428	612,622	3.82
Opticians and optometrists.....	49	88,788	71,957	160,740	96,335	49.40	41	40,891	478,228	10.43
Sporting-goods stores, including athletic and playground equipment:										
Sporting goods specialty stores.....	17	46,016	18,126	64,142	63,181	27.48	15	27,918	456,627	6.12
Sporting-goods stores with toys and stationery.....	7	17,741	6,084	23,825	33,245	28.64	5	6,270	107,508	5.83
Scientific and medical instruments and supplies, at retail.....	4	4,100	4,101	8,201	3,717	(x)				
Monuments and tombstones.....	124	336,507	211,497	548,004	287,654	44.01	52	26,350	798,350	3.18
Stationers and printers:										
Blank books, accounting and legal forms.....	3	18,922	1,566	20,488	5,433	(x)				
Printers and lithographers.....	19	26,780	21,550	48,340	15,960	61.66	14	5,560	88,117	6.31
Stationers and engravers.....	16	95,478	21,294	116,772	101,645	28.69	13	27,059	879,900	4.82
Miscellaneous classifications (combined).....	689	1,200,082	866,160	2,156,242	1,536,412	(x)	389	252,413	5,683,255	(x)
Secondhand stores.....	258	233,312	299,015	538,227	367,618	49.16	192	115,180	1,428,227	8.06

TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS

KIND OF BUSINESS	Number of stores reporting seasonal variation data	TOTAL EMPLOYEES (full time and part time)		PART-TIME EMPLOYEES (included also in total column)		PROPRIETORS AND FIRM MEMBERS (not on pay roll)		SEASONAL VARIATION IN EMPLOYMENT															
		Men	Women	Men	Women	Men	Women	Ratios at specified dates (total full-time and part-time employees) 100 per cent represents year's average				Proportion of part-time employees to total employees (ratio of specified dates to total full-time and part-time employees at same dates)											
								Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec. 15								
		Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent						
All groups¹	24,138	67	33	66	34	92	8	98	98	100	100	104	17	18	18	19							
Food group	4,067	71	29	67	33	92	8	98	101	101	100	25	26	25	25								
General stores.....	1,762	58	42	52	48	91	9	98	100	100	102	26	27	27	28								
General merchandise group.....	780	27	73	20	80	86	14	93	92	97	118	18	18	19	24								
Automotive group.....	5,237	94	6	95	5	98	2	99	102	101	98	8	9	9	9								
Apparel group.....	1,691	54	46	65	35	80	20	100	95	101	104	19	18	20	22								
Furniture and household group.....	1,075	84	16	85	15	95	5	98	95	103	104	10	11	11	12								
Restaurants, cafeterias and eating places.....	1,977	38	62	49	51	81	19	99	103	100	98	15	18	16	16								
Lumber and building group.....	1,894	92	8	96	4	95	5	96	101	106	97	15	17	18	16								
Other retail stores.....	5,837	80	20	84	16	94	6	99	97	99	105	19	19	19	22								
Secondhand stores.....	118	94	6	96	4	94	6	83	115	119	83	23	20	19	23								
Food group	4,067	71	29	67	33	92	8	98	101	101	100	25	26	25	25								
Candy and confectionery stores:																							
Candy stores—nut stores.....	32	21	79	42	58	86	14	97	92	95	116	26	21	23	23								
Confectionery stores (candy and fountain).....	334	38	62	38	62	91	9	96	106	102	96	28	32	30	27								
Dairy-products stores:																							
Dairy-products stores (including ice cream).....	34	54	46	35	65	85	15	97	109	96	98	23	31	25	23								
Egg and poultry dealers.....	23	94	6	90	10	91	9	96	107	104	93	26	33	32	26								
Milk dealers.....	72	92	8	88	12	90	10	99	99	101	101	8	10	8	8								
Delicatessen stores.....	14	31	69	67	33	75	25	97	99	102	102	18	21	14	14								
Fruit stores and vegetable markets.....	76	56	44	47	53	85	15	89	120	112	79	45	55	52	46								
Grocery stores (without meats).....	1,298	65	35	63	37	91	9	99	101	100	100	31	32	32	32								
Combination stores (groceries and meats):																							
Grocery stores with meats.....	1,181	77	23	73	27	91	9	100	100	100	100	24	24	24	24								
Meat markets with groceries.....	333	85	15	89	11	98	2	99	100	100	101	17	19	18	19								
Meat markets (including sea foods):																							
Fish markets.....	8	96	4	100	0	88	12	101	107	96	96	10	10	5	5								
Meat markets.....	483	92	8	94	6	97	3	98	100	100	102	20	21	21	22								
Bakeries—bakery-goods stores (except manufacturing bakeries).....	145	55	45	45	55	93	7	99	102	100	99	15	17	15	15								
Other food stores:																							
Coffee, tea, spices.....	15	87	13	100	0	60	40	100	101	100	99	3	3	1	2								
Farm products stores.....	13	48	52	33	67	87	13	100	100	87	53	60	75	54	38								
General stores	1,762	58	42	52	48	91	9	98	100	100	102	26	27	27	28								
General stores—groceries with apparel.....	139	67	33	60	40	96	4	98	101	100	101	32	35	34	34								
General stores—groceries with dry goods.....	897	55	45	50	50	90	10	98	100	100	102	27	28	28	30								
General stores—groceries with other merchandise.....	726	59	41	52	48	92	8	98	99	101	102	23	24	25	26								
General merchandise group	780	27	73	20	80	86	14	93	92	97	118	18	18	19	24								
Department stores:																							
With food departments.....	14	30	70	36	64	89	11	97	92	98	113	11	11	12	16								
Without food departments.....	97	32	68	27	73	100	0	93	92	97	118	20	21	21	22								
Dry-goods stores.....	209	19	81	14	86	85	15	98	98	97	107	13	13	14	19								
General merchandise stores:																							
With food departments.....	44	42	58	40	54	89	11	98	98	99	105	15	14	15	18								
Without food departments.....	184	31	69	15	85	91	9	92	91	95	122	19	19	20	26								
Variety, 5-and-10, and 10-a-dollar stores.....	229	16	84	7	93	82	18	90	90	95	125	18	16	20	30								
Automotive group	5,237	94	6	95	5	98	2	99	102	101	98	8	9	9	9								
Motor-vehicle dealers:																							
Automobile sales rooms—new and trade-in.....	1,383	92	8	93	7	98	2	100	102	100	98	4	5	5	4								
Used-car establishments.....	63	94	6	96	4	100	0	100	105	99	96	11	13	9	6								
Automobile dealers with farm implements and machinery.....	105	95	5	97	3	97	3	101	102	100	97	11	12	11	9								
Accessories, tires, and batteries:																							
Accessory stores with tires and batteries.....	211	91	9	94	6	100	0	97	101	101	101	9	9	9	9								
Battery and ignition shops—brake-repair shops.....	123	89	11	97	3	98	2	98	98	101	103	11	10	12	13								
Tire shops (including tire repairs).....	160	92	8	95	5	99	1	93	106	104	97	11	12	11	11								
Filling stations:																							
Filling stations—gasoline and oil.....	1,562	98	2	94	6	96	4	99	102	101	98	9	10	9	9								
Filling stations with tires and accessories.....	300	96	4	98	2	98	2	98	103	101	98	21	22	23	22								
Filling stations with other merchandise.....	154	84	16	86	14	93	7	97	105	102	96	33	35	35	33								
Motor cycles, bicycles, and supplies:																							
Bicycles, motor cycles, and supplies stores.....	6	100	0	100	0	100	0	96	96	112	96	33	33	43	33								
Bicycle shops.....	6	88	12	100	0	100	0	116	90	91	103	56	71	71	76								
Garages and repair shops:																							
Body, fender, and paint shops.....	42	97	3	90	10	100	0	98	103	102	97	5	5	6	4								
Garages (repairs and storage, gasoline, oil, accessories).....	1,096	96	4	97	3	99	1	97	102	101	100	15	17	17	21								
Parking stations, parking garages, and lots.....	11	95	5	100	0	100	0	93	97	105	105	18	17	20	20								
Radiator shops (including repairs).....	12	94	6	100	0	100	0	90	96	101	113	13	19	24	32								
Apparel group	1,691	54	46	65	35	80	20	100	95	101	104	19	18	20	22								
Men's and boys' clothing and furnishings stores:																							
Men's and boys' clothing stores.....	26	83	17	50	50	100	0	97	80	99	115	19	18	27	34								
Men's furnishings stores.....	42	88	12	79	21	95	5	94	95	98	113	28	29	30	37								
Men's clothing and furnishings stores.....	471	84	16	92	8	94	6	96	95	98	111	17	17	18	23								
Family clothing stores—men's, women's, and children's.....	136	58	42	55	45	96	4	97	96	99	108	16	14	17	25								
Women's ready-to-wear specialty stores—apparel and accessories.....	240	11	89	6	94	53	47	101	94	103	102	14	12	14	14								

¹ Group totals may include figures for stores which are omitted from the detail to avoid disclosure of individual operations.

RETAIL DISTRIBUTION IN IOWA: 1929

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TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS—Continued

KIND OF BUSINESS	Number of stores reporting seasonal variation data	TOTAL EMPLOYEES (full time and part time)		PART-TIME EMPLOYEES (included also in total column)		PROPRIETORS AND FIRM MEMBERS (not on pay roll)		SEASONAL VARIATION IN EMPLOYMENT				Proportion of part-time employees to total employees (ratio of part-time employees at specified dates to total full-time and part-time employees at same dates)			
		Men	Women	Men	Women	Men	Women	Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec. 15
		Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent
Apparel group—Continued.															
Women's accessories stores:															
Corset and lingerie shops.....	6	100		100		20	80	80	114	100	100	33	25	14	14
Furriers—fur shops.....	17	35	65	20	71	100		71	96	120	113	8	21	31	27
Hosiery shops.....	17	51	49		100	100		101	88	102	109	5	5	5	7
Millinery stores.....	227	6	94	7	93	18	82	112	89	109	90	31	24	30	25
Custom tailors.....	96	81	19	74	26	96	4	101	100	100	99	16	16	17	16
Shoe stores:															
Shoe stores—men's.....	15	97	3	91	9	100		100	98	101	101	30	28	30	30
Shoe stores—women's.....	31	86	14	86	14	100		105	90	103	102	26	13	22	21
Family shoe stores—men's, women's, and children's.....	361	83	17	76	24	91	9	99	99	100	102	28	26	27	29
Furniture and household group.....	1,075	84	16	85	15	95	5	98	95	103	104	10	11	11	12
Furniture stores:															
Furniture stores.....	196	83	17	78	22	95	5	100	93	104	103	4	4	4	6
Furniture and undertaker.....	253	91	9	89	11	92	8	99	100	100	101	25	25	26	26
Furniture and hardware stores.....	112	88	12	90	10	96	4	96	98	101	105	13	14	14	10
Floor coverings, draperies, curtains, and upholstery stores:															
Draperies, curtains, and upholstery stores.....	5	58	42	50	50	100		100	100	100	100	15	15	15	15
Floor-coverings stores.....	7	69	31	100		88	12	106	100	100	94	12			
Household-appliances stores:															
Household-appliances stores (electric).....	164	84	16	69	31	100		99	94	105	102	6	6	6	6
Household-appliances stores.....	63	87	13	98	2	100		98	99	96	107	29	29	25	25
Other home furnishings and appliances stores:															
Brushes and brooms.....	6	100						100	100	100	100				
China, glassware, crockery, tinware, enamelware.....	6	36	64		100	100		75	78	83	164	7	14	20	20
Awnings, flags, banners, window shades, and tents.....	9	76	24		100	100		125	121	77	77	17	18	11	11
Radio and music stores:															
Radio and electrical shops.....	178	83	17	90	10	97	3	92	95	105	108	12	13	16	17
Radio and musical instruments stores.....	68	73	27	81	19	94	6	95	93	104	108	9	10	10	11
Restaurants, cafeterias, and eating places.....	1,977	38	62	49	51	81	19	99	103	100	98	15	18	18	15
Restaurants, cafeterias, and lunch rooms:															
Cafeterias.....	39	42	58	66	34	63	37	101	102	99	98	20	21	19	19
Lunch rooms.....	900	38	62	39	61	82	18	97	105	100	98	17	21	18	17
Restaurants with table service.....	788	36	64	51	49	78	22	99	102	100	99	13	14	13	13
Lunch counters, refreshment stands, etc.:															
Refreshment stands.....	44	42	58	29	71	73	27	97	177	100	26	15	25	24	56
Fountain—lunches.....	23	39	61	35	65	100		99	102	100	99	19	20	20	19
Lunch counters.....	147	59	41	55	45	86	14	99	103	99	99	27	27	26	26
Soft-drink stands.....	36	91	9	94	6	89	11	77	139	84	100	15	41	19	41
Lumber and building group.....	1,894	92	8	96	4	95	5	96	101	106	97	15	17	18	16
Lumber and building material dealers:															
Lumber and building material dealers.....	1,076	94	6	98	2	91	9	96	100	105	99	14	17	19	16
Lumber and hardware.....	128	95	5	100		98	2	99	101	102	98	19	19	19	20
Roofing.....	83	93	7	97	3	100		97	105	106	89	15	16	18	16
Dealers in any other single building material.....	7	100		100		100		108	125	100	67	53	53	50	87
Electrical shops (without radio).....	100	83	17	95	5	95	5	95	100	104	101	16	19	18	18
Heating and plumbing shops:															
Heating appliances and oil burners.....	61	86	14	75	25	93	7	80	99	131	99	2	4	5	4
Plumbing shops—heating and ventilating.....	332	90	10	96	4	99	1	93	103	107	97	17	20	21	19
Paint and glass stores.....	107	80	20	71	29	98	2	111	104	100	85	8	8	8	10
Other retail stores.....	5,537	80	20	84	16	94	6	99	97	99	105	19	19	19	22
Hardware stores.....	688	89	11	88	12	95	5	97	100	102	101	14	15	18	16
Hardware and farm implement stores:															
Farm implements, machinery, and equipment dealers.....	423	96	4	96	4	98	2	99	112	101	88	27	33	27	21
Farm implement dealers with hay, grain, and feed.....	28	92	8	100		100		101	99	96	104	28	25	26	32
Hardware and farm implement stores.....	283	94	6	91	9	98	2	99	103	101	97	18	20	19	17
Farmer's supplies:															
Feed stores (flour, feed, grain, fertilizer).....	212	92	8	92	8	97	3	103	101	99	97	28	28	29	27
Harness shops.....	120	99	1	98	2	98	2	121	83	89	107	47	31	32	38
Farmer's supply stores.....	7	67	33	100		86	14	93	107	102	98		4		
Seeds, bulbs, and nursery stock.....	41	53	47	46	54	94	6	162	80	83	75	4	5	8	3
Coal and feed stores.....	152	93	7	97	3	98	2	96	96	101	107	17	18	22	21
Grain elevators (sales at retail).....	10	100		100		75	25	96	99	99	106	7	7	7	10
Feed stores with groceries.....	58	81	19	71	29	93	7	99	102	99	106	24	26	25	25
Book stores.....	41	35	65	47	53	75	25	95	89	100	116	37	37	37	40
Cigar stores and cigar stands:															
Cigar stores with fountains.....	38	81	19	50	50	97	3	99	102	97	102	10	10	9	10
Cigar stands.....	365	93	7	98	2	98	2	98	98	101	103	28	29	29	30
Cigar stores without fountains.....	175	85	15	88	12	97	3	98	101	100	101	17	18	19	19
Coal and wood yards—ice dealers:															
Coal and wood yards.....	360	93	7	99	1	93	7	83	80	108	131	11	9	13	18
Ice dealers.....	77	98	2	100		96		95	98	70	137	52	24	30	74
Drug stores:															
Drug stores.....	584	73	27	66	34	94	6	97	102	99	102	20	22	21	23
Drug stores with fountains.....	634	73	27	72	28	94	6	98	104	99	99	20	22	21	22
Florists.....	93	72	28	63	37	82	18	110	95	91	104	21	14	13	22
Gifts—novelties and toys—cameras:															
Art and gift shops.....	26	35	65	30	70	24	76	88	86	100	126	20	23	32	37
Novelty and souvenir shops.....	9	31	69		100	75	25	96	101	90	113	41	39	38	50
Camera dealers—photographic supplies.....	12	60	40	17	83	88	12	94	105	101	100	3	9	9	3

TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS—Continued

KIND OF BUSINESS	Number of stores reporting seasonal variation data	TOTAL EMPLOYEES (full time and part time)		PART-TIME EMPLOYEES (included also in total column)		PROPRIETORS AND FIRM MEMBERS (not on pay roll)		SEASONAL VARIATION IN EMPLOYMENT							
		Men	Women	Men	Women	Men	Women	Ratios at specified dates (total full-time and part-time employees) 100 per cent represents year's average				Proportion of part-time employees to total employees (ratio of part-time employees at specified dates to total full-time and part-time employees at same dates)			
		Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec. 15
Other retail stores—Continued.															
Jewelry stores:															
Jewelry stores (installment credit).....	10	68	34	50	100	100	8	95	99	94	112	2	6	2	12
Jewelry stores.....	312	65	35	67	33	92	8	92	92	95	121	16	16	16	28
Luggage and leather-goods stores.....	15	54	46	85	15	95	5	91	91	92	126	7	7	7	32
Music stores (without radio).....	30	59	41	97	3	85	15	101	101	98	100	27	27	29	30
News dealers.....	61	87	13	97	3	85	15	97	101	100	102	38	39	38	37
Office, school, and store supplies and equipment dealers:															
Office and school supplies.....	13	59	41	50	50	100	-----	96	94	104	106	5	5	5	7
Office and store mechanical appliance dealers (retail).....	24	83	17	100	-----	100	-----	95	97	104	104	1	1	1	1
Office and store furniture and equipment dealers.....	10	79	21	-----	-----	100	-----	99	100	99	102	-----	-----	-----	-----
Typewriter dealers.....	24	74	26	-----	-----	100	-----	100	100	100	100	-----	-----	-----	-----
Opticians and optometrists.....	25	79	21	86	14	95	5	98	103	101	98	11	11	11	11
Sporting-goods stores including athletic and playground equipment:															
Sporting goods specialty stores.....	16	74	26	72	28	80	20	99	103	99	99	30	33	31	31
Sporting-goods stores with toys and stationery.....	5	71	29	100	-----	100	-----	98	99	99	104	6	6	6	5
Stationers and printers:															
Printers and lithographers.....	13	77	23	50	50	100	-----	98	99	99	104	26	26	26	30
Stationers and engravers.....	13	55	45	77	23	92	8	79	81	102	138	14	11	12	40
Monuments and tombstones.....	101	90	10	98	2	98	2	104	105	101	90	22	21	18	18
Miscellaneous classifications (combined).....	419	60	40	77	23	90	10	103	97	93	107	17	16	16	14
Secondhand stores.....	118	94	6	96	4	94	6	83	115	119	83	33	20	19	23

TABLE 4A.—THE STATE—SALES, BY SIZE OF BUSINESS

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	STATE TOTALS (including totals shown in Table 4B)		STORES WITH ANNUAL SALES OF \$100,000 TO \$199,999		STORES WITH ANNUAL SALES OF \$60,000 TO \$99,999		STORES WITH ANNUAL SALES OF \$30,000 TO \$49,999		STORES WITH ANNUAL SALES OF \$20,000 TO \$29,999		STORES WITH ANNUAL SALES OF \$10,000 TO \$19,999		STORES WITH ANNUAL SALES OF \$5,000 TO \$9,999		STORES WITH ANNUAL SALES OF LESS THAN \$5,000	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
	All groups ¹	32,716	\$972,136	1,035	\$138,801	3,134	\$211,523	4,540	\$171,804	4,413	\$107,050	7,654	\$109,736	5,120	\$36,808	6,394	$16,394
Per cent of total stores and sales.....	100.00	100.00	3.16	14.26	9.58	21.76	13.88	17.67	13.49	11.01	7.64	11.20	15.65	3.79	19.54	1.68
Food group.....	6,198	184,638	147	18,375	719	43,121	1,028	38,090	837	20,807	1,491	21,537	895	6,500	1,085	2,614
Candy and confectionery stores:																
Candy stores—nut stores.....	59	439	-----	-----	-----	-----	1	44	6	155	7	90	10	66	35	83
Confectionery stores (candy and fountain).....	561	6,287	1	115	6	398	19	670	55	1,261	175	2,452	127	652	178	439
Dairy-products stores:																
Dairy-products stores (including ice cream).....	42	1,093	1	198	3	182	8	324	4	96	17	250	4	27	5	17
Egg and poultry dealers.....	46	964	1	110	7	439	3	133	4	104	6	88	8	56	17	24
Milk dealers.....	94	3,221	3	449	10	734	5	198	7	179	19	265	18	127	29	81
Delicatessen stores.....	20	265	-----	-----	-----	-----	2	74	3	62	7	93	2	16	6	6
Fruit stores and vegetable markets.....	152	1,858	3	405	4	299	7	277	8	191	25	345	28	204	77	136
Grocery stores (without meats).....	2,151	52,879	25	3,085	262	17,300	386	14,819	289	7,036	438	6,340	320	2,298	428	1,072
Combination stores (groceries and meats):																
Grocery stores with meats.....	1,594	60,745	84	10,906	280	18,099	350	13,265	253	6,197	393	5,728	194	1,415	126	351
Meat markets with groceries.....	420	14,881	14	1,685	70	4,982	114	4,277	78	1,950	100	1,491	26	202	17	50
Meat markets (including sea foods):																
Fish markets—sea foods.....	20	400	1	169	1	80	-----	-----	2	46	4	48	7	49	5	8
Meat markets.....	702	18,135	12	1,512	68	4,483	116	4,312	125	2,905	241	3,507	87	633	51	147
Bakeries—bakery-goods stores (except manufacturing bakeries).....	193	2,556	-----	-----	4	278	14	573	20	468	50	688	56	403	49	145
Other food stores:																
Coffee, tea, spices.....	16	582	2	241	2	144	2	92	2	44	2	30	3	16	3	9
Farm products stores.....	10	275	-----	-----	2	103	1	32	1	23	5	81	4	30	3	5
General food stores.....	4	13	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	1	6	3	7
Bottled waters and beverages.....	5	43	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
General stores.....	2,307	70,350	53	7,034	331	21,148	610	23,157	509	12,422	527	7,831	205	1,512	181	384
General stores—groceries with apparel.....	226	5,802	4	563	15	931	44	1,584	46	1,131	51	872	30	217	25	77
General stores—groceries with dry goods.....	1,155	35,177	10	1,308	156	9,716	341	12,925	249	6,032	262	3,948	87	646	48	137
General stores—groceries with other merchandise.....	986	35,371	39	5,163	160	10,501	225	8,648	214	5,259	204	3,011	88	649	48	140

¹ Group totals may include figures for stores which are omitted from the detail to avoid the disclosure of individual operations.

RETAIL DISTRIBUTION IN IOWA: 1929

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TABLE 4A.—THE STATE—SALES, BY SIZE OF BUSINESS—Continued

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES—Continued

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	STATE TOTALS (Including totals shown in Table 4B)		STORES WITH ANNUAL SALES OF \$100,000 TO \$199,999		STORES WITH ANNUAL SALES OF \$50,000 TO \$99,999		STORES WITH ANNUAL SALES OF \$30,000 TO \$49,999		STORES WITH ANNUAL SALES OF \$20,000 TO \$29,999		STORES WITH ANNUAL SALES OF \$10,000 TO \$19,999		STORES WITH ANNUAL SALES OF \$5,000 TO \$9,999		STORES WITH ANNUAL SALES OF LESS THAN \$5,000	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
General merchandise group.....	920	\$96,621	113	\$15,903	165	\$10,778	183	\$5,151	115	\$2,793	161	\$2,276	79	\$588	73	\$205
Department stores:																
With food departments.....	14	8,449	5	886												
Without food departments.....	100	47,780	50	7,207												
Dry-goods stores.....	258	11,494	14	1,844	40	2,756	45	1,749	44	1,007	53	774	27	204	26	66
General merchandise stores:																
With food departments.....	53	3,448	8	1,145	10	742	11	450	6	145	8	100	4	33	3	12
Without food departments.....	213	9,089	3	376	74	5,107	55	2,163	34	861	36	515	8	61	3	6
Variety, 5-and-10, and to-a-dollar stores.....	280	10,315	33	4,445	31	2,173	22	789	29	674	64	887	40	290	41	121
Automotive group.....	7,187	\$24,813	338	\$5,842	549	\$8,402	649	\$4,613	703	\$6,929	1,738	\$4,475	1,335	\$9,568	1,702	\$4,413
Motor-vehicle dealers:																
Automobile sales rooms, new and trade-in.....	1,538	135,954	268	36,605	343	24,423	271	10,366	159	3,898	211	3,005	82	603	43	132
Used-car establishments.....	77	2,825	3	464	16	1,116	5	180	14	339	11	155	10	66	16	42
Automobile dealers with farm implements and machinery.....	110	7,647	19	2,664	31	2,158	30	1,150	8	205	16	225			1	4
Accessories, tires, and batteries:																
Accessory stores with tires and batteries.....	277	7,303	9	1,164	19	1,322	33	1,323	43	1,020	74	1,031	46	327	50	133
Battery and ignition shops—brake repair shops.....	188	2,250	1	154	5	365	9	369	14	338	37	506	39	273	83	245
Tire shops (including tire repairs).....	222	4,128	4	484	16	1,035	21	747	25	601	52	715	58	406	46	140
Filling stations:																
Filling stations—gasoline and oil.....	2,073	35,308	22	2,852	65	4,271	159	6,028	265	6,328	762	10,902	458	3,393	339	850
Filling stations with tires and accessories.....	489	8,547	5	630	23	1,540	50	1,813	57	1,370	153	2,128	111	814	90	252
Filling stations with other merchandise.....	394	4,427	3	343	7	509	15	549	21	503	106	1,472	104	731	138	821
Motor cycles, bicycles, and supplies:																
Motor-cycle dealers.....	4	23											2	18	2	6
Bicycles, motor cycles, and supplies stores.....	10	99									5	71	4	24	1	4
Bicycle shops.....	17	96									3	41	3	22	11	33
Garages and repair shops:																
Body, fender, and paint shops.....	63	751	1	132	2	152	2	86	2	50	11	149	13	93	32	89
Garages (repairs and storage, gasoline, oil, accessories).....	1,680	15,085	3	350	22	1,511	52	1,934	91	2,173	294	4,057	396	2,741	821	2,000
Parking stations, parking garages, and lots.....	13	164					2	68	2	50	1	18	3	18	5	10
Radiator shops (including repairs).....	27	128							2	45			5	32	20	52
Boats (motor boats, yachts, canoes).....	5	18											1	7	4	10
Apparel group.....	2,232	\$6,598	58	\$7,570	248	\$16,550	379	\$14,306	324	\$7,890	493	\$7,227	269	\$1,935	435	\$1,046
Men's and boys' clothing and furnishings stores:																
Men's and boys' clothing stores.....	34	1,182	4	527	2	114	10	339	3	66	7	100	2	16	6	20
Men's furnishings stores (including 2 hat stores).....	63	1,406			5	320	12	466	8	189	24	349	9	67	5	15
Men's clothing and furnishing stores.....	546	22,772	20	2,709	86	5,591	158	5,938	119	2,951	119	1,807	22	167	14	41
Family clothing stores—men's, women's, and children's.....	166	7,037	7	936	26	1,605	42	1,596	28	699	42	641	13	99	5	11
Women's ready-to-wear specialty stores—apparel and accessories.....	287	14,873	20	2,516	54	3,778	49	1,919	34	812	62	855	29	222	25	63
Women's accessories stores:																
Corset and lingerie shops.....	8	37									2	23	1	7	5	6
Furriers—fur shops.....	19	903			3	239	4	136	4	94	3	38	1	7	3	11
Hosiery shops.....	19	408			2	119	4	151	2	48	6	72	2	14	3	5
Millinery stores.....	370	3,026	2	212	3	231	8	310	19	448	60	818	50	574	198	433
Custom tailors.....	145	1,477			3	213	7	247	14	320	25	335	30	197	66	166
Shoe stores:																
Shoe stores—men's.....	18	403			3	181	2	61	3	75	4	58	2	16	4	13
Shoe stores—women's.....	33	1,300			10	752	7	268	6	152	8	117	1	9	1	2
Family shoe stores—men's, women's, and children's.....	518	11,728	5	670	51	3,407	76	2,875	84	2,036	130	1,967	74	517	98	256
Furniture and household group.....	1,449	\$42,302	51	\$7,040	116	\$7,742	200	\$7,569	224	\$5,409	349	\$5,050	226	\$1,686	287	\$732
Furniture stores:																
Furniture stores.....	253	15,270	35	4,704	35	2,353	32	1,213	32	771	44	604	27	189	37	101
Furniture and undertaker.....	359	7,643	3	389	18	1,183	53	1,993	72	1,727	123	1,826	59	432	31	92
Furniture and hardware stores.....	140	3,591	1	181	11	705	34	1,267	33	792	40	560	16	109	5	17
Floor coverings, draperies, curtains, and upholstery stores:																
Draperies, curtains, and upholstery stores.....	11	152					2	70			3	52	3	19	3	11
Floor coverings stores.....	10	250			1	60	3	126	1	24	2	31	1	7	2	4
Household appliances stores:																
Household appliances stores (electric).....	192	4,008	3	438	16	1,064	22	831	37	804	43	612	35	255	35	88
Household appliances stores.....	68	2,179	3	456	7	447	8	313	5	124	11	164	11	73	21	51
Other home furnishings and appliances stores:																
Antique and used furniture dealers.....	3	24									1	11	1	9	1	4
Brushes and brooms.....	11	263			1	51	4	173	1	26			1	5	4	8
China, glassware, crockery, tinware, enamelware.....	6	361	1	196	1	68	1	40	1	28	2	30				10
Antique shops.....	5	10														
Awnings, flags, banners, window shades, and tents.....	12	129					1	35	1	28	3	39	3	15	4	11
Radio and music stores:																
Radio and electrical shops.....	288	4,764	1	150	12	825	27	1,029	27	659	63	917	53	397	104	291
Radio and musical instruments stores.....	84	2,856	4	556	13	917	11	408	13	309	13	189	15	117	14	43

CENSUS OF DISTRIBUTION

TABLE 4A.—THE STATE—SALES, BY SIZE OF BUSINESS—Continued
 STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES—Continued
 [Sales expressed in thousands of dollars]

KIND OF BUSINESS	STATE TOTALS (including totals shown in Table 4B)		STORES WITH ANNUAL SALES OF \$100,000 TO \$199,999		STORES WITH ANNUAL SALES OF \$50,000 TO \$99,999		STORES WITH ANNUAL SALES OF \$30,000 TO \$49,999		STORES WITH ANNUAL SALES OF \$20,000 TO \$29,999		STORES WITH ANNUAL SALES OF \$10,000 TO \$9,999		STORES WITH ANNUAL SALES OF \$5,000 TO \$9,999		STORES WITH ANNUAL SALES OF LESS THAN \$5,000	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
Restaurants, cafeterias, and eating places...	2,607	\$35,426	12	\$1,576	75	\$5,058	177	\$6,495	252	\$6,046	661	\$9,233	645	\$4,638	783	\$1,958
Restaurants, cafeterias, and lunch rooms:																
Cafeterias.....	39	2,202	4	621	8	590	8	289	6	141	8	125	2	12	1	4
Lunch rooms.....	1,345	12,405			8	559	33	1,230	83	1,968	341	4,678	381	2,726	499	1,241
Restaurants with table service.....	824	17,704	8	955	58	3,833	124	4,536	142	3,423	243	3,520	157	1,163	92	275
Lunch counters, refreshment stands, etc.:																
Refreshment stands.....	61	201									1	12	10	64	50	125
Fountain-lunches.....	24	461					4	147	6	147	9	133	4	30	1	4
Lunch counters.....	231	2,053			1	76	8	293	14	339	48	619	71	515	89	211
Soft-drink stands.....	83	409							1	28	11	146	20	128	51	98
Lumber and building group.....	2,059	\$2,118	108	\$3,917	354	\$23,509	440	\$16,894	339	\$8,308	360	\$5,257	207	\$1,494	220	\$66
Lumber and building material dealers:																
Lumber and building material dealers.....	1,105	\$9,879	63	\$2,038	287	\$19,182	312	\$12,071	205	\$5,083	134	\$2,064	31	\$227	19	\$50
Lumber and hardware.....	141	6,757	7	862	28	1,736	43	1,638	27	654	25	352	6	47		
Roofing.....	100	1,444			3	181	5	203	8	196	22	316	26	191	35	106
Any other single building material.....	8	18									1	10		7	8	
Electrical shops (without radio).....	117	1,981	1	137	4	266	9	338	24	584	33	466	20	132	26	58
Heating and plumbing shops:																
Heating appliances and oil burners.....	68	1,571	1	100	3	196	18	672	11	257	17	260	10	68	8	18
Plumbing shops—heating and ven- tilating.....	360	6,841	5	630	23	1,496	32	1,181	41	984	99	1,367	90	657	89	268
Paint and glass stores.....	140	2,627	1	150	6	452	21	791	23	550	29	422	24	172	36	88
Other retail stores.....	7,441	\$18,437	154	\$20,742	586	\$40,142	920	\$4,873	1,080	\$26,202	1,845	\$26,432	1,211	\$8,630	1,598	\$4,133
Hardware stores:																
Hardware and farm implement stores:																
Farm implements, machinery, and equipment dealers.....	535	15,372	14	1,710	71	4,737	106	4,031	103	2,576	105	1,478	52	354	78	220
Farm implement dealers with hay, grain, and feed.....	33	3,078	3	383	10	747	7	270	1	22	2	35	3	21	3	11
Hardware and farm implement stores.....	334	11,622	13	1,540	49	3,339	85	3,208	74	1,799	72	1,078	28	187	11	26
Farmers' supplies:																
Feed stores (four, feed, grain, fer- tilizer).....	327	11,214	17	2,366	49	3,383	49	1,827	35	837	57	823	55	376	61	162
Harness shops.....	273	1,450			1	81			4	87	33	422	71	463	164	396
Farmers' supply stores.....	9	733			2	140			1	25	1	13		4	7	
Seeds, bulbs, and nursery stock.....	50	5,062	1	124	6	363	8	327	6	140	6	87	8	65	13	31
Coal and feed stores.....	172	11,664	20	2,903	53	3,718	26	1,010	20	624	21	298	11	75	6	18
Grain elevators (sales at retail).....	10	1,103	6	703	4	330										
Feed stores with groceries.....	79	2,953	4	549	12	795	17	646	17	420	16	225	9	65	3	7
Book stores.....	45	1,111	1	110	4	259	6	224	11	279	13	182	6	47	4	10
Cigar stores and cigar stands:																
Cigar stores with fountains.....	42	1,055			4	294	10	353	9	224	9	124	6	47	4	13
Cigar stands.....	557	4,418			2	123	9	339	32	763	115	1,559	149	1,020	250	613
Cigar stores without fountains.....	247	3,700	1	120	10	597	24	917	27	663	61	874	44	321	80	208
Coal and wood yards—ice dealers:																
Coal and wood yards.....	395	19,410	32	4,358	78	5,511	61	2,280	53	1,301	82	1,176	44	307	34	92
Ice dealers.....	92	716	3	188	1	44	3	76	9	103	23	170	53	135		
Drug stores:																
Drug stores.....	730	14,484	2	342	29	1,836	97	3,598	145	3,563	282	4,090	113	849	62	204
Drug stores with fountains.....	718	18,520	12	1,498	47	3,051	141	5,210	177	4,307	241	3,596	78	580	21	70
Florists.....	113	2,115			10	662	15	5,563	15	364	28	338	14	112	36	77
Gifts—novelties and toys—cameras:																
Art and gift shops.....	40	340			1	73			2	43	8	109	9	68	20	47
Novelty and souvenir shops.....	20	238	1	148					1	21	2	28	2	14	14	27
Camera and photographic supply stores.....	14	485	1	165	2	165	3	109			1	11	4	28	3	7
Jewelry stores:																
Jewelry stores (installment credit).....	10	595	1	156	5	399					2	33	1	5	1	2
Jewelry stores.....	546	7,214			25	1,830	27	991	39	948	130	1,789	124	900	200	522
Luggage and leather-goods stores.....	21	334					3	105	6	142	4	54	2	14	6	20
Music stores (without radio).....	48	731			4	283	3	111	2	53	11	144	14	105	14	36
News dealers.....	72	1,388			2	181	8	295	10	251	22	317	8	62	21	52
Office, school, and store supplies and equipment dealers:																
Office and school supplies.....	17	302			1	58	1	49	4	83	6	93	1	6	4	14
Office and store mechanical appli- cance dealers (retail).....	29	1,560	4	636	5	424	2	82	4	89	3	43	4	33	6	13
Office and store furniture and equip- ment dealers.....	12	870	1	181	4	269			1	22	3	42			2	4
Store-fixture dealers.....	3	353							1	21						
Typewriter dealers.....	24	632	1	150	1	84	4	139	4	107	7	111	4	32	3	9
Opticians and optometrists.....	49	521			1	73	1	42	5	129	9	123	14	100	19	53
Sporting goods stores, including ath- letic and playground equipment:																
Sporting goods specialty stores.....	17	463			2	134	6	221	2	51	2	35	2	12	3	9
Sporting goods stores with toys and stationery.....	7	199			2	159			1	25			1	7	3	9
Scientific and medical instruments and supplies, at retail.....	4	11														
Monuments and tombstones.....	124	1,899			2	130	12	451	19	452	41	595		8	3	4
Stationers and printers:																
Blank books, accounting, and legal forms.....	3	58														
Printers and lithographers.....	19	164					1	47					1	7	1	4
Stationers and engravers.....	16	761			4	305	3	109	1	28	1	17	2	13	15	6
Miscellaneous classifications (combined).....	639	10,695	7	984	19	1,269	49	1,817	40	940	137	1,933	144	986	283	707
Secondhand stores.....	258	1,833	1	102	1	73	4	156	10	244	31	418	48	307	162	333

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TABLE 4B.—THE STATE—SALES, BY SIZE OF BUSINESS
STORES WITH SALES OF MORE THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]
 [Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL (included in Table 4A)		STORES WITH ANNUAL SALES EXCEEDING \$1,000,000		STORES WITH ANNUAL SALES OF \$500,000 TO \$999,999		STORES WITH ANNUAL SALES OF \$300,000 TO \$499,999		STORES WITH ANNUAL SALES OF \$200,000 TO \$299,999	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
All groups.....	428	\$180,230	22	\$48,508	47	\$31,045	129	\$47,168	228	\$53,511
Per cent of total stores and sales.....	1.30	18.54	.07	4.99	.14	3.19	.39	4.85	.70	5.51
Food group.....	24	7,093			2	1,164	5	1,773	17	4,156
Milk dealers.....	4	1,188					1	360	3	822
Grocery stores (without meats).....	3	929					1	400	2	529
Combination stores (groceries and meats):										
Grocery stores with meats.....	14	4,187			2	1,164	3	1,007	9	2,016
Meat markets with groceries.....	1	(x)								
Meat markets.....	2	(x)								
General stores.....	11	2,891					2	752	9	2,139
General stores—groceries with apparel.....	1	(x)								
General stores—groceries with dry goods.....	2	(x)								
General stores—groceries with other merchandise.....	8	1,099					1	325	7	1,674
General merchandise group.....	91	53,927	12	30,955	13	8,744	30	10,504	36	8,424
Department stores:										
With food departments.....	9	7,564	2	3,370	4	3,195	3	999		
Without food departments.....	50	40,573	10	27,585	5	3,176	14	4,934	21	4,878
Dry-goods stores.....	9	3,034			1	500	4	1,598	4	936
General merchandise stores with food departments.....	3	820					1	325	2	495
Variety, 5-and-10, and to-a-dollar stores.....	20	6,936			3	1,873	8	2,948	9	2,115
Automotive group.....	175	60,572	3	3,854	21	13,892	54	20,171	97	22,655
Motor-vehicle dealers:										
Automobile sales rooms, new and trade-in.....	161	56,922	3	3,854	21	13,892	50	18,759	87	20,417
Used-car establishments.....	2	(x)								
Automobile dealers with farm implements and machinery.....	5	1,239					1	338	4	901
Accessory stores with tires and batteries.....	3	976					2	774	1	202
Filling stations—gasoline and oil.....	3	743					1	300	2	443
Garages (repairs and storage, gasoline, oil, accessories).....	1	(x)								
Apparel group.....	28	10,075	1	1,225	3	2,192	10	3,591	12	3,067
Men's clothing and furnishings stores.....	8	3,560	1	1,225	1	672	1	377	5	1,295
Family clothing stores—men's, women's, and children's.....	3	(x)								
Women's ready-to-wear specialty stores—apparel and accessories.....	14	4,679			1	681	7	2,457	6	1,541
Furriers—fur shops.....	1	(x)								
Furniture and household group.....	16	7,128	1	2,160	1	869	7	2,515	7	1,582
Furniture stores.....	11	5,335	1	2,160	1	869	3	957	6	1,349
Household-appliances stores:										
Household-appliances stores (electric).....	1	(x)								
Household-appliances stores.....	2	(x)								
Radio and music stores:										
Radio and electrical shops.....	1	(x)								
Radio and musical instruments stores.....	1	(x)								
Restaurants, cafeterias, and eating places.....	2	(x)								
Cafeterias.....	2	(x)								
Lumber and building group.....	31	12,143	1	3,716	3	1,670	6	1,946	21	4,811
Lumber and building material dealers:										
Lumber and building material dealers.....	24	10,166	1	3,716	2	1,107	6	1,946	15	3,397
Lumber and hardware.....	5	(x)								
Roofing.....	1	(x)								
Plumbing shops—heating and ventilating.....	1	(x)								
Other retail stores.....	49	20,783	4	6,596	4	2,514	15	5,618	28	6,057
Hardware stores.....	1	(x)								
Hardware and farm implement stores:										
Farm implements, machinery, and equipment dealers.....	1	(x)								
Farm implement dealers with hay, grain, and feed.....	4	1,590			1	877			3	713
Hardware and farm implement stores.....	2	(x)								
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	4	1,441			1	550	1	427	2	404
Farmers' supply stores.....	1	(x)								
Seeds, bulbs, and nursery stock.....	2	(x)								
Coal and feed stores.....	9	3,020					7	2,566	2	454
Feed stores with groceries.....	1	(x)								
Coal and wood yards.....	11	4,385	1	1,045	1	539	4	1,669	5	1,132
Drug stores with fountains.....	1	(x)								
Jewelry stores.....	1	(x)								
News dealers.....	1	(x)								
Office, school, and store supplies and equipment dealers:										
Office and store mechanical appliances dealers (retail).....	1	(x)								
Office and store furniture and equipment dealers.....	1	(x)								
Store-fixture dealers.....	1	(x)								
Stationers and engravers.....	1	(x)								
Miscellaneous classifications (combined).....	5	2,051	1	1,025			1	300	3	726
Secondhand stores.....	1	(x)								

CENSUS OF DISTRIBUTION

TABLE 5A.—THE STATE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	32,716	33,470	70,538	18,409	\$88,084,115	\$4,013,183	\$88,435,983	\$159,925,230	\$972,136,162	100.00
Single-store independents.....	24,223	28,213	45,237	12,173	54,868,695	2,658,002	56,371,959	104,114,750	611,364,830	62.89
2-store independents.....	814	624	3,183	531	4,160,741	115,735	4,042,817	6,807,560	41,887,149	4.31
3-store independents.....	294	120	1,684	165	2,557,577	40,382	2,667,265	3,830,300	23,269,167	2.39
Local chains.....	987	77	3,567	662	4,717,665	166,560	4,473,408	9,157,540	46,324,052	4.77
Sectional chains.....	1,422	-----	2,988	605	4,155,068	138,859	4,152,484	5,471,610	40,976,777	4.22
National chains.....	781	-----	5,285	1,731	5,703,380	309,300	6,776,873	6,703,570	54,130,856	5.57
Other types of operation:										
Mail-order houses (catalogue only).....	7	2	653	11	684,238	3,750	959,118	661,050	5,620,331	.56
Direct selling (house-to-house).....	53	24	788	2	790,860	500	195,481	102,710	2,330,421	.24
Roadside markets or stands ¹	5	5	-----	-----	-----	-----	596	490	7,862	-----
Curbside markets or stands.....	16	17	-----	3	400	400	5,149	900	51,959	.01
Itinerant vendors.....	8	7	3	2	335	55	2,303	2,530	30,527	-----
Rolling stores.....	5	5	-----	-----	-----	-----	1,829	1,190	9,640	-----
Leased departments— independent operators.....	7	7	13	1	15,509	250	18,714	30,150	142,834	.01
Leased-department chains.....	137	10	514	57	612,560	10,161	684,601	531,300	3,619,090	.37
Utility-operated retail stores.....	156	-----	468	101	734,266	38,802	477,386	856,920	3,852,338	.40
Manufacturer-controlled chains.....	80	1	585	43	885,611	8,290	576,090	689,920	3,988,928	.41
Cooperative stores ¹	75	-----	229	38	315,348	7,453	205,375	727,750	5,101,115	.52
Cooperative buying associations ¹	47	-----	100	32	150,955	9,904	117,070	462,870	4,319,390	.44
Retailers—country buyers ¹	3,300	4,021	4,214	2,016	4,412,380	459,783	5,426,547	17,912,340	108,992,949	11.21
Retailers—wholesalers ¹	282	328	963	229	1,186,254	38,618	1,137,197	1,636,960	15,207,791	1.57
All other types.....	17	9	34	7	142,213	779	143,712	225,320	908,156	.09

¹ These classifications were used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

TABLE 5B.—THE STATE—COUNTY DISTRIBUTION, BY TYPES OF OPERATION

[See Tables 13 and 14 for detailed county figures]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

COUNTY	TOTAL		INDEPENDENT STORES			NATIONAL AND SECTIONAL CHAINS			OTHER TYPES OF OPERATION		
	Number of stores	Net sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales
Total.....	32,716	\$972,136	25,331	\$676,521	69	2,203	\$95,108	10	5,182	\$200,507	21
Adair County.....	162	3,882	135	2,987	77	8	186	5	19	709	18
Adams County.....	124	3,200	98	2,187	68	8	90	3	23	923	29
Allamakee County.....	169	4,897	140	3,222	73	9	285	7	20	890	20
Appanoose County.....	347	6,678	235	3,642	55	21	666	10	91	2,370	36
Audubon County.....	147	3,810	121	2,697	71	3	46	1	28	1,007	28
Benton County.....	321	6,675	236	3,979	60	15	428	6	70	2,268	34
Black Hawk County.....	838	35,698	604	27,004	76	78	5,083	14	66	3,611	10
Boone County.....	375	9,249	305	7,224	78	23	630	7	47	1,395	15
Bremner County.....	212	6,442	170	4,761	74	7	344	5	35	1,337	21
Buchanan County.....	277	5,094	194	3,092	61	13	256	5	70	1,746	34
Buena Vista County.....	243	7,466	186	4,404	59	19	679	9	38	2,383	32
Butler County.....	242	5,280	176	2,945	56	3	32	-----	63	2,303	44
Calhoun County.....	218	5,532	150	3,394	61	19	485	9	49	1,663	30
Carroll County.....	335	10,845	241	6,231	57	22	726	7	72	3,888	36
Cass County.....	287	7,768	217	4,930	64	21	796	10	49	2,040	26
Cedar County.....	236	5,112	180	3,392	66	10	156	3	46	1,564	31
Cerro Gordo County.....	546	20,032	419	13,585	68	47	2,439	12	80	4,008	20
Cherokee County.....	183	6,698	118	3,734	56	14	615	9	51	2,349	35
Chickasaw County.....	184	4,542	154	3,074	68	5	151	3	25	1,317	29
Clarke County.....	126	2,910	89	1,597	55	5	240	8	32	1,073	37
Clay County.....	240	6,934	189	4,641	67	18	787	11	33	1,506	22
Clayton County.....	343	6,902	260	4,716	68	14	303	5	74	1,883	27
Clinton County.....	756	20,022	667	15,569	78	48	2,478	12	41	1,975	10
Crawford County.....	281	6,911	216	4,357	63	10	237	8	55	2,317	34
Dallas County.....	279	8,388	198	5,057	60	23	921	11	58	2,410	29
Davis County.....	126	3,279	87	1,895	58	5	93	3	34	1,291	39
Decatur County.....	209	3,987	153	2,374	60	9	174	4	47	1,439	36
Delaware County.....	239	4,919	176	2,799	57	12	293	6	51	1,827	37
Des Moines County.....	492	17,678	392	13,457	76	45	2,065	12	55	2,156	12
Dickinson County.....	252	4,331	193	2,736	63	18	511	12	41	1,084	25
Dubuque County.....	787	28,582	636	22,317	78	59	3,108	11	92	3,162	11
Emmet County.....	161	5,197	108	3,046	59	11	393	7	42	1,758	34
Fayette County.....	334	8,559	282	6,771	79	20	578	7	32	1,210	14
Floyd County.....	288	6,995	202	4,557	65	17	665	10	40	1,773	25
Franklin County.....	170	4,392	134	2,867	65	9	283	7	27	1,242	28

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TABLE 5B.—THE STATE—COUNTY DISTRIBUTION, BY TYPES OF OPERATION—Continued

[See Tables 13 and 14 for detailed county figures]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

COUNTY	TOTAL		INDEPENDENT STORES			NATIONAL AND SECTIONAL CHAINS			OTHER TYPES OF OPERATION		
	Number of stores	Net sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales
Fremont County.....	231	\$4,909	170	\$2,793	57	2	(x)	(x)	59	(x)	(x)
Greene County.....	202	5,206	148	3,435	66	11	\$313	6	43	\$1,458	28
Grundy County.....	180	4,276	120	2,117	50	9	151	3	51	2,098	47
Guthrie County.....	242	5,044	190	3,894	77	12	214	4	34	936	19
Hamilton County.....	284	7,037	211	4,964	71	19	660	9	54	1,413	20
Hancock County.....	184	4,046	121	2,038	50	7	197	5	56	1,811	45
Hardin County.....	390	10,238	291	6,448	63	22	581	6	77	3,209	31
Harrison County.....	307	8,794	228	4,836	55	15	438	5	64	3,520	40
Henry County.....	224	5,132	151	2,878	56	11	493	8	62	1,848	36
Howard County.....	183	4,574	139	2,801	61	6	290	6	38	1,483	33
Humboldt County.....	187	4,266	145	2,813	66	9	250	6	33	1,203	28
Ia County.....	130	3,774	114	3,103	82	6	199	5	16	472	13
Iowa County.....	217	5,458	164	3,496	64	5	107	2	45	1,855	34
Jackson County.....	281	6,403	223	4,393	68	7	240	4	51	1,770	25
Jasper County.....	357	11,751	275	8,420	72	21	1,015	8	61	2,316	20
Jefferson County.....	236	5,781	166	3,901	67	17	682	12	53	1,198	21
Johnson County.....	349	14,465	268	10,723	74	23	1,568	11	65	2,174	15
Jones County.....	248	5,224	189	3,540	68	13	236	4	46	1,448	28
Keokuk County.....	302	5,633	219	3,314	59	16	362	6	67	1,957	35
Kossuth County.....	316	8,100	220	4,978	61	22	647	8	74	2,475	31
Lee County.....	619	17,696	519	13,691	77	33	1,951	11	67	2,054	12
Linn County.....	1,129	40,690	911	30,752	76	115	5,784	14	103	4,154	10
Louisia County.....	163	3,180	122	1,731	55	7	137	4	34	1,312	41
Lucas County.....	216	5,136	159	2,751	54	12	581	11	45	1,804	35
Lyon County.....	190	4,753	128	2,688	56	12	323	7	50	1,742	37
Madison County.....	170	4,799	137	3,246	68	7	155	3	26	1,398	29
Mahaska County.....	297	9,138	237	6,640	73	23	1,078	12	37	1,420	15
Marion County.....	308	7,703	212	4,584	59	12	356	5	54	2,763	36
Marshall County.....	498	14,386	395	10,378	72	29	1,847	13	74	2,161	15
Mills County.....	167	4,286	121	3,048	71	9	284	7	37	954	22
Mitchell County.....	191	4,709	142	2,954	63	8	325	7	41	1,427	30
Monona County.....	216	5,126	154	3,183	62	6	166	3	56	1,777	35
Monroe County.....	192	3,271	108	1,433	44	13	355	11	71	1,483	45
Montgomery County.....	253	6,727	189	4,059	60	15	604	9	49	2,064	31
Muscatine County.....	523	13,800	435	10,865	79	32	1,095	8	56	1,840	13
O'Brien County.....	253	7,152	182	4,286	60	17	565	8	54	2,301	32
Osceola County.....	150	3,245	126	2,132	66	5	135	4	25	978	30
Page County.....	354	14,893	273	7,167	48	17	926	6	64	6,770	46
Palo Alto County.....	178	4,738	113	2,738	58	16	393	8	49	1,607	34
Plymouth County.....	248	8,887	178	5,338	60	20	966	11	50	2,588	29
Pocahontas County.....	192	4,762	144	3,175	67	19	450	9	29	1,187	24
Polk County.....	2,289	95,355	1,768	70,710	74	308	14,153	15	213	10,492	11
Pottawattamie County.....	742	23,901	625	19,080	80	58	2,597	11	69	2,224	9
Poweshiek County.....	245	6,389	167	4,366	68	17	565	9	41	1,458	23
Ringgold County.....	163	2,955	126	2,125	72	1	(x)	(x)	36	(x)	(x)
Sac County.....	193	5,144	153	3,966	77	11	157	3	29	1,021	20
Scott County.....	1,073	47,258	869	34,305	73	106	6,611	14	98	6,342	13
Shelby County.....	178	4,430	154	3,152	71	5	145	3	19	1,133	26
Sioux County.....	333	8,503	233	4,630	54	16	507	6	54	3,366	40
Story County.....	477	12,481	382	8,883	71	28	1,096	9	67	2,502	20
Tama County.....	311	6,568	239	4,471	68	11	249	4	61	1,848	28
Taylor County.....	202	3,976	151	2,508	63	3	18	-----	48	1,450	37
Union County.....	248	6,258	197	4,004	64	14	565	9	37	1,689	27
Van Buren County.....	187	2,488	149	1,714	69	8	133	5	30	641	26
Wapello County.....	525	16,246	418	11,476	71	41	2,001	12	66	2,769	17
Warren County.....	204	4,566	175	3,501	77	7	154	3	22	911	20
Washington County.....	282	7,188	210	4,484	62	19	652	9	53	2,052	29
Wayne County.....	251	4,064	174	1,995	49	8	134	3	69	1,935	48
Webster County.....	545	18,109	434	14,251	79	39	2,082	11	72	1,776	10
Winneshiek County.....	154	3,856	129	2,854	74	7	202	5	18	800	21
Winneshiek County.....	259	6,649	216	4,600	70	7	270	4	36	1,719	26
Woodbury County.....	1,334	58,186	1,111	45,574	78	125	7,946	14	98	4,668	8
Worth County.....	156	2,876	117	1,776	62	4	68	2	35	1,032	36
Wright County.....	282	7,148	220	5,074	71	17	483	7	45	1,591	22

CENSUS OF DISTRIBUTION

TABLE 6.—THE STATE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	2 and 3 store independents	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	114	30	2	2	2	74	4
Annual net sales.....	\$56,229,476	\$35,821,825	(x)	(x)	(x)	\$16,670,858	\$1,009,946
Per cent of total sales.....	100.00	63.71	(x)	(x)	(x)	29.65	1.80
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	280	156	14	4	15	88	3
Annual net sales.....	\$16,315,452	\$1,034,013	\$382,135	\$112,437	\$433,500	\$13,409,970	\$43,388
Per cent of total sales.....	100.00	11.85	2.34	.69	2.66	82.19	.27
Men's and boys' clothing and furnishings stores:							
Number of stores.....	643	555	46	33	0	2	1
Annual net sales.....	\$25,360,090	\$20,003,721	\$2,503,030	\$1,393,387	(x)	(x)	\$63,178
Per cent of total sales.....	100.00	82.43	9.87	5.49	(x)	(x)	.21
Family clothing stores—men's, women's, and children's:							
Number of stores.....	166	125	8	2	7	24	.....
Annual net sales.....	\$7,037,570	\$5,000,562	(x)	(x)	\$288,060	\$1,037,555	.....
Per cent of total sales.....	100.00	71.91	(x)	(x)	4.10	14.74	.....
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	287	161	24	27	22	15	38
Annual net sales.....	\$14,872,970	\$7,010,588	\$1,300,724	\$2,319,598	\$1,531,810	\$1,324,421	\$1,370,818
Per cent of total sales.....	100.00	47.20	8.78	15.60	10.30	8.00	9.22
Shoe stores:							
Number of stores.....	569	424	22	8	32	32	51
Annual net sales.....	\$13,431,207	\$8,286,563	\$805,484	\$225,028	\$1,185,023	\$1,154,003	\$1,774,446
Per cent of total sales.....	100.00	61.70	5.99	1.68	8.82	8.60	13.21
Furniture stores:							
Number of stores.....	752	678	49	4	8	.....	13
Annual net sales.....	\$26,503,698	\$19,931,306	\$4,570,913	\$557,841	\$587,525	.....	\$866,613
Per cent of total sales.....	100.00	75.20	17.25	2.10	2.22	.....	3.23
Radio and music stores:							
Number of stores.....	372	346	13	2	2	1	8
Annual net sales.....	\$7,619,799	\$6,719,514	\$470,023	(x)	(x)	(x)	\$463,778
Per cent of total sales.....	100.00	88.18	6.17	(x)	(x)	(x)	2.15
Grocery stores (without meats):							
Number of stores.....	2,151	1,312	31	55	100	123	530
Annual net sales.....	\$52,873,531	\$21,097,227	\$1,020,701	\$3,203,785	\$3,994,200	\$7,002,565	\$13,659,996
Per cent of total sales.....	100.00	45.38	1.93	6.00	7.56	13.24	25.83
Combination stores (groceries and meats):							
Number of stores.....	2,114	1,467	74	54	56	28	435
Annual net sales.....	\$75,626,195	\$40,528,325	\$4,055,104	\$4,153,024	\$3,430,499	\$3,352,482	\$14,103,761
Per cent of total sales.....	100.00	61.52	5.36	5.50	4.54	4.43	18.65
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	2,208	2,118	45	17	7	11	10
Annual net sales.....	\$32,311,427	\$28,886,843	\$1,407,524	\$1,572,028	\$125,315	\$188,791	\$130,926
Per cent of total sales.....	100.00	89.40	4.36	4.87	.39	.58	.40
Cigar stores and cigar stands:							
Number of stores.....	846	769	18	17	11	24	7
Annual net sales.....	\$9,173,385	\$7,015,748	\$365,088	\$680,327	\$390,038	\$661,167	\$60,417
Per cent of total sales.....	100.00	76.48	3.98	7.41	4.26	7.21	.66
Filling stations:							
Number of stations.....	2,950	1,503	113	117	850	247	126
Annual net sales.....	\$48,341,448	\$21,358,177	\$3,138,089	\$2,732,735	\$13,845,601	\$2,877,801	\$4,389,655
Per cent of total sales.....	100.00	44.18	6.49	5.65	28.64	5.96	9.06
Coal and wood yards—ice dealers:							
Number of yards.....	487	425	7	34	.....	.....	21
Annual net sales.....	\$20,124,900	\$16,054,142	\$840,021	\$2,546,098	.....	.....	\$674,789
Per cent of total sales.....	100.00	79.77	4.22	12.66	.....	.....	3.35
Drug stores:							
Number of stores.....	1,448	1,334	81	19	.....	7	7
Annual net sales.....	\$33,003,676	\$28,168,110	\$3,030,698	\$794,676	.....	\$821,106	\$189,066
Per cent of total sales.....	100.00	85.35	9.18	2.41	.....	2.49	.57
Hardware stores:							
Number of stores.....	893	856	13	.....	.....	.....	24
Annual net sales.....	\$21,071,715	\$20,089,698	\$378,752	.....	.....	.....	\$603,265
Per cent of total sales.....	100.00	95.34	1.80	.....	.....	.....	2.86
Jewelry stores:							
Number of stores.....	556	537	12	2	1	.....	4
Annual net sales.....	\$7,809,752	\$7,402,859	\$298,020	(x)	(x)	\$22,133
Per cent of total sales.....	100.00	94.79	3.82	(x)	(x)28

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TABLE 7.—THE STATE—CREDIT BUSINESS
NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS
 [Sales expressed in thousands of dollars]

KIND OF BUSINESS	PROPORTION OF CREDIT BUSINESS																						
	TOTAL		ALL CASH		1 to 10 per cent credit		11 to 20 per cent credit		21 to 30 per cent credit		31 to 40 per cent credit		41 to 50 per cent credit		51 to 60 per cent credit		61 to 70 per cent credit		71 to 80 per cent credit		Over 80 per cent credit		
	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	
Total, all stores reporting: 1	29,279	100.00	11,186	4,753	2,739	1,963	1,808	2,115	981	1,019	1,052	1,613	3.59	3.59	3.59	3.59	3.59	3.59	3.59	3.59	3.59	3.59	3.59
Number of stores	100.00		38.21	16.23	9.36	6.67	6.33	7.22	3.35	3.48	3.59	5.51	3.59	3.59	3.59	3.59	3.59	3.59	3.59	3.59	3.59	3.59	3.59
Per cent of total sales	\$833,562		\$254,654	\$71,877	\$60,805	\$68,642	\$68,642	\$72,964	\$64,109	\$41,910	\$4,74	\$44,430	\$4,74	\$4,74	\$4,74	\$4,74	\$4,74	\$4,74	\$4,74	\$4,74	\$4,74	\$4,74	\$4,74
Per cent of total sales	100.00		28.81	8.13	7.17	8.25	8.25	8.77	7.77	4.74	0.56	5.51	0.56	0.56	0.56	0.56	0.56	0.56	0.56	0.56	0.56	0.56	0.56
Food group:	502	5,598	399	4,595	14	84	7	56	2	15	1	2	2	2	18								
Confectionery stores (candy and fountain)	35	988	25	618	3	11	1	11	3	67													
Dairy-products stores (including ice cream)	15	241	10	156	1	10																	
Delicatessen stores	134	1,707	124	1,375	6	6																	
Fruit stores and vegetable markets	1,990	49,433	836	23,888	131	2,211	103	1,968	113	2,333	138	2,666	86	2,043	126	2,965	107	2,926	69	2,015			
Grocery stores (without meats)	1,558	56,773	449	18,888	79	1,824	63	2,640	82	2,068	171	4,945	105	3,708	155	5,283	186	7,544	121	5,033			
Combination stores (groceries and meats)	392	14,067	105	3,359	88	2,840	26	751	30	1,406	34	1,430	20	1,132	21	1,110	17	7,680	10	390			
Grocery stores with meats	19	391	12	130	2	35	1	13	1	43	4	169	2	36	16	519	18	653	8	373			
Meat markets (including sea foods)	641	15,238	235	5,581	69	4,279	34	737	43	854	44	1,260	17	481	16	519	18	653	8	373			
Meat markets (sea foods)	164	2,104	124	1,521	5	46	3	85	1	44	6	68	2	58	1	46	2	26	1	20			
Bakeries—bakery-goods stores (except manu-facturing bakeries)	13	7,605	3	593	1	355	3	3,226	2	1,451	2	1,015	2	965	2	1,015	2	965	2	965			
Department stores—	97	47,184	68	15,852	16	4,295	3	2,733	4	3,830	3	1,376	7	10,195	2	419	2	588	1	204			
Without food departments	233	10,520	103	2,976	28	788	29	2,396	22	1,885	6	461	2	419	2	27	1	27	1	10	3	337	
With food departments	47	3,192	11	601	5	503	2	368	5	204	7	457	6	472	2	112	4	79	2	113			
General merchandise stores—	200	8,465	123	5,610	14	680	15	798	6	370	3	122	2	89	1	80	2	82	1	56			
Without food departments	285	13,369	222	15,244	5	23																	
Variety, 5-and-10, and to-a-dollar stores	1,411	129,730	210	12,937	192	11,678	129	10,665	149	13,699	150	15,384	89	13,151	64	7,414	54	6,684	78	11,451			
Automotive group:	250	6,305	91	2,525	29	349	18	314	15	394	24	564	15	206	3	173	3	65	5	419			
Automobile sales rooms—new and trade-in	198	3,440	60	1,165	27	181	9	149	18	249	20	363	7	181	11	202	5	160	3	168			
Accessories, tires, and batteries	1,327	22,657	609	7,769	107	2,953	120	1,955	81	1,600	73	2,285	26	824	16	465	20	757	7	69			
Tire shops (including tire repairs)	454	8,048	144	2,178	115	1,883	62	945	50	807	34	886	28	486	10	176	2	80	2	79			
Filling stations—gasoline and oil	363	4,022	193	1,706	76	76	20	405	22	254	14	191	1	7	3	133	3	133	1	2			
Filling stations with tires and accessories	1,594	13,949	460	3,138	237	1,784	151	1,290	135	1,384	180	1,863	59	802	41	441	28	652	12	217			
Filling stations with other merchandise																							
Garages (repairs and storage, fueling, oil, acces-sories)																							
Apparel group:	32	1,167	16	670	2	50	1	53	3	49	3	83	2	42	1	153	1	153	1	153			
Men's and boys' clothing and furnishings stores—	53	1,272	34	721	8	198	2	112	3	169	2	32	2	102	8	742	3	770	2	70	1	25	
Men's and boys' clothing stores	507	21,240	156	5,219	71	2,195	76	3,017	65	4,360	32	2,102	8	742	3	770	2	770	2	70	1	25	
Men's clothing and furnishings stores—	152	6,238	54	2,197	20	439	24	669	11	286	5	119	1	50	1	839	1	839	1	880	23	999	
Family clothing stores—men's, women's, and children's	266	13,774	150	6,147	29	1,212	12	407	13	444	21	377	13	531	6	1,297	4	280	4	281			
Women's ready-to-wear specialty stores—apparel and accessories	16	785	6	133	40	33	2	19	1	37	8	93	10	102	2	32	1	32	1	13	2	73	
Women's accessories stores—	339	2,650	207	1,733	96	369	16	133	8	93	10	257	2	102	2	32	1	32	1	6	6	93	
Millinery stores—	18	403	15	373	1	17	1	6	1	6	1	8	1	8	1	36	1	36	1	36			
Shoe stores—men's	33	1,200	23	842	1	17	1	6	2	59	5	240	1	69	1	73	1	73	1	73			
Shoe stores—women's	474	10,833	256	5,436	36	963	42	1,156	10	652	13	448	6	229	1	73	1	73	1	73			
Family shoe stores—men's, women's, and children's																							

1. All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the State which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 1 except for 3,437 stores with sales of \$88,244,162 which failed to report as to their credit activities.

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TABLE 8.—THE STATE—CREDIT BUSINESS, BY TYPES OF OPERATION

TYPE OF OPERATION	Number of stores reporting credit sales	Total net sales of such stores	Net credit sales of such stores	Ratio of credit sales to total sales, in stores reporting credit sales	Installment sales of stores reporting installments (included also in credit sales) ¹	TYPE OF OPERATION	Number of stores reporting credit sales	Total net sales of such stores	Net credit sales of such stores	Ratio of credit sales to total sales, in stores reporting credit sales	Installment sales of stores reporting installments (included also in credit sales) ¹
State total.....	18,093	\$629,238,356	\$282,932,277	44.96	\$36,426,728	Other types of operation—Continued.					
Independent stores ²	14,344	479,190,559	220,363,343	47.24	31,362,277	Manufacturer-controlled chains.....	19	\$1,181,352	\$988,506	83.68	\$155,387
Local chains.....	501	25,783,237	16,825,177	65.26	869,407	Cooperative stores ³	44	3,126,483	756,669	24.20	-----
Sectional chains.....	249	10,345,189	5,172,979	50.00	602,126	Cooperative buying associations ⁴	33	3,115,238	925,323	29.70	-----
National chains.....	197	9,580,914	3,072,580	32.07	1,822,451	Retailers—country buyers ⁵	2,340	78,449,935	20,268,014	25.84	-----
Other types of operation:						Retailers—wholesalers ⁶	195	11,949,252	3,735,041	31.26	-----
Direct selling (house to house).....	19	670,467	626,866	93.50	608,615	All other types of operation.....	7	1,112,874	571,599	51.36	-----
Leased-department chains.....	32	1,574,520	738,448	46.90	7,332						
Utility-operated retail stores.....	113	3,158,286	2,897,832	91.44	999,133						

¹ Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported in places having less than 10,000 inhabitants, nor by any stores with total sales of less than \$60,000 annually. Therefore this column can not be related to the credit-sales column because it is incomplete. Installment dealers frequently did not report as installment sales those transactions in which the customers' notes are handled through finance companies.

² Includes single-store independents and 2 and 3 store independents.

³ These classifications are used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—REPORTED RECEIPTS FROM THE SALE OF MEALS ¹

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total.....	88,365	\$28,143,574	Other stores in which meals are served—Continued.		
Restaurants, cafeterias, and eating places.....	75,977	25,927,469	General stores—groceries with apparel.....	39	\$4,473
Cafeterias.....	4,507	2,123,177	General stores—groceries with dry goods.....	42	5,518
Lunch rooms.....	30,286	6,991,789	Department stores with food departments.....	402	156,854
Restaurants with table service.....	37,694	15,374,330	Department stores without food departments.....	2,618	691,268
Refreshment stands.....	16	4,630	Variety, 5-and-10, and to-a-dollar stores.....	37	11,492
Fountain—lunches.....	925	255,976	Filling stations with other merchandise.....	502	83,549
Lunch counters.....	2,549	1,172,567	Family clothing stores—men's, women's, and children's.....	8	2,000
Other stores in which meals are served.....	10,388	2,216,105	Feed stores with groceries.....	20	2,190
Confectionery stores (candy and fountain).....	3,865	546,202	Cigar stores with fountains.....	161	106,065
Delicatessen stores.....	38	18,116	Cigar stands.....	335	103,197
Grocery stores (without meats).....	691	65,840	Cigar stores without fountains.....	104	52,206
Combination stores—grocery stores with meats.....	349	84,904	Drug stores.....	40	6,000
Bakeries—bakery-goods stores (except manufacturing bakeries).....	636	95,981	Drug stores with fountains.....	227	63,535
			Newsdealers.....	274	116,655

¹ This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of food sales.

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE ¹

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total.....	6,760	\$18,671,781	\$745,259	Automotive group—Continued.			
General stores.....	4	10,600	-----	Parking stations, parking garages, and lots.....	1	\$2,000	\$11,260
General stores—groceries with dry goods.....	2	3,950	-----	Radiators shops (including repairs).....	14	97,038	-----
General stores—groceries with other merchandise.....	2	6,650	-----	Furniture and household group.....	8	19,646	-----
Automotive group.....	6,680	18,461,982	743,759	Radio and electrical shops.....	8	19,646	-----
Automobile sales rooms—new and trade-in.....	3,852	9,280,781	493,075	Lumber and building group.....	8	21,105	-----
Used-car establishments.....	15	37,163	5,000	Electrical shops (without radio).....	2	2,615	-----
Automobile dealers with farm implements and machinery.....	137	310,701	1,795	Plumbing shops—heating and ventilating.....	4	8,990	-----
Accessory stores with tires and batteries.....	222	662,983	-----	Paint and glass stores.....	2	9,500	-----
Battery and ignition shops—brake-repair shops.....	183	721,498	-----	Other retail stores.....	54	146,218	-----
Tire shops (including tire repairs).....	258	718,293	19,022	Hardware stores.....	4	12,550	-----
Filling stations—gasoline and oil.....	142	386,733	-----	Farm implements, machinery, and equipment dealers.....	32	60,975	-----
Filling stations with tires and accessories.....	98	229,425	-----	Hardware and farm implement stores.....	10	62,533	-----
Filling stations with other merchandise.....	18	69,679	-----	Harness shops.....	2	1,800	-----
Motor-cycle dealers.....	2	7,155	-----	Miscellaneous classifications (combined).....	2	8,360	-----
Bicycles, motor cycles, and supplies stores.....	1	3,262	-----	Secondhand stores.....	6	12,230	1,500
Body, fender, and paint shops.....	154	612,616	-----				
Garages (repairs and storage, gasoline, oil, accessories).....	1,583	6,322,061	213,607				

¹ This table is based upon replies to a question as to the total receipts from automotive repairs and storage. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of automotive repairs and storage.

TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE¹

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total	\$7,694,694	Furniture and household group—Continued.	
Food group	44,692	Household-appliances stores (electric).....	\$53,840
Confectionery stores (candy and fountain).....	33,147	Household-appliances stores.....	54,822
Grocery stores (without meats).....	9,780	Antique and used furniture dealers.....	9,200
Combination stores—grocery stores with meats.....	975	Awnings, flags, banners, window shades, and tents.....	7,150
Meat markets.....	990	Interior decorators.....	7,500
General stores	16,021	Radio and electrical shops.....	244,403
General stores—groceries with apparel.....	500	Radio and musical instruments stores.....	32,111
General stores—groceries with dry goods.....	725	Restaurants, cafeterias, and eating places	2,290
General stores—groceries with other merchandise.....	14,796	Lunch rooms.....	1,790
General merchandise group	287,289	Soft-drink stands.....	600
Department stores with food departments.....	52,322	Lumber and building group	1,813,110
Department stores without food departments.....	210,689	Lumber and building material dealers.....	41,803
Dry-goods stores.....	14,371	Lumber and hardware.....	31,583
General merchandise stores with food departments.....	1,641	Roofing.....	125,905
General merchandise stores without food departments.....	3,500	Dealers in any other single-building material.....	2,250
Variety, 5-and-10, and 25-and-dollar stores.....	4,746	Electrical shops (without radio).....	390,128
Automotive group	201,703	Heating appliances and oil burners.....	207,015
Automobile sales rooms—new and trade-in.....	16,576	Plumbing shops—heating and ventilating.....	885,927
Automobile dealers with farm implements and machinery.....	31,227	Paint and glass stores.....	189,565
Accessory stores with tires and batteries.....	3,050	Other retail stores	4,097,766
Battery and ignition shops—brake-repair shops.....	23,995	Hardware stores.....	408,072
Tire shops (including tire repairs).....	8,714	Farm implements, machinery, and equipment dealers.....	260,245
Filling stations—gasoline and oil.....	1,000	Farm implement dealers with hay, grain, and feed.....	10,475
Filling stations with tires and accessories.....	1,909	Hardware and farm implement stores.....	119,175
Filling stations with other merchandise.....	1,725	Feed stores (flour, feed, grain, fertilizer).....	58,856
Bicycles, motor cycles, and supplies stores.....	7,411	Harness shops.....	220,463
Bicycle shops.....	23,098	Seeds, bulbs, plants, and nursery stock.....	1,200
Body, fender, and paint shops.....	6,750	Coal and feed stores.....	31,849
Garages (repairs and storage, gasoline, oil, accessories).....	63,607	Coal and wood yards.....	36,429
Boats (motor boats, yachts, canoes).....	650	Grain elevators (sales at retail).....	152,899
Apparel group	737,524	Drug stores.....	15,068
Men's and boys' clothing stores.....	4,540	Drug stores with fountains.....	7,021
Men's and boys' furnishings stores.....	23,316	Florists.....	1,000
Men's clothing and furnishings stores.....	26,028	Art and gift shops.....	10,230
Family clothing stores—men's, women's, and children's.....	32,450	Novelty and souvenir shops.....	1,090
Women's ready-to-wear specialty stores—apparel and accessories.....	15,181	Camera dealers—photographic supplies.....	20,153
Corset and lingerie shops.....	654	Jewelry stores (installment credit).....	30,779
Furriers—fur shops.....	133,730	Jewelry stores.....	800,907
Hosiery shops.....	3,000	Luggage and leather-goods stores.....	5,950
Millinery stores.....	28,580	Music stores (without radio).....	26,941
Custom tailors.....	128,022	Newsdealers.....	9,431
Dressmakers.....	1,400	Office and school supplies.....	1,679
Shoe stores—men's.....	25,072	Office and store mechanical appliance dealers (retail).....	158,821
Family shoe stores—men's, women's, and children's.....	315,551	Office and store furniture and equipment dealers.....	112,290
Furniture and household group	659,850	Store fixture dealers.....	2,500
Furniture stores.....	56,481	Typewriter dealers.....	20,535
Furniture and undertaker.....	133,724	Opticians and optometrists.....	27,824
Furniture and hardware stores.....	43,804	Sporting goods specialty stores.....	21,320
Draperies, curtains, and upholstery stores.....	18,500	Sporting goods stores with toys and stationery.....	500
Floor-coverings stores.....	2,315	Monuments and tombstones.....	634
		Miscellaneous merchandise (combined) ²	1,456,410
		Secondhand stores	34,269

¹ This table is based upon replies to a question as to the total receipts from repairs and service (except automotive). Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of repairs and service (except automotive).

² Includes cigar stores and cigar stands.

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TABLE 10.—THE STATE—MERCHANDISE MANUFACTURED BY RETAILERS—SALES TO OTHER RETAILERS—RETURNED GOODS—BY KIND OF BUSINESS

KIND OF BUSINESS	Merchandise manufactured on sales premises ¹	Sales to other retailers for use or resale ¹	Returned goods and allowances ¹	KIND OF BUSINESS	Merchandise manufactured on sales premises ¹	Sales to other retailers for use or resale ¹	Returned goods and allowances ¹
Total	\$3,446,393	\$25,537,436	\$4,886,250	Furniture and household group—Continued.			
Food group	1,318,739	2,560,649		Other home furnishings and appliances stores:			
Candy and confectionery stores:				Brushes and brooms.....	\$2,655		
Candy stores—nut stores.....	3,985	2,225		Awnings, flags, banners, window shades, and tents.....	57,000		
Confectionery stores (candy and fountain).....	42,907	12,200		Radio and music stores:			
Dairy-products stores:				Radio and electrical shops.....		\$10,349	\$14,075
Dairy-products stores (including ice cream).....	173,224	23,400		Radio and musical instruments stores.....		48,421	49,841
Milk dealers.....	143,129	165,125		Restaurants, cafeterias, and eating places.....	18,696	10,082	
Egg and poultry dealers.....		82,533		Restaurants, cafeterias, and lunch rooms:			
Delicatessen stores.....	4,640	2,345		Lunch rooms.....		6,596	
Fruit stores and vegetable markets.....		11,250		Restaurants with table service.....	18,696		
Grocery stores (without meats).....	72,490	957,087		Soft-drink stands.....		3,486	
Combination stores (groceries and meats):				Lumber and building group.....	365,208	2,292,255	413,780
Grocery stores with meats.....	65,053	537,956		Lumber and building material dealers:			
Meat markets with groceries.....	27,148	148,405		Lumber and building material dealers.....	253,217	2,060,258	352,506
Meat markets (including sea foods):				Lumber and hardware.....	63,000	182,047	30,442
Fish markets.....		92,200		Roofing.....	26,152		4,063
Meat markets.....	292,311	412,609		Dealers in any other single building material.....	2,205		
Bakeries—bakery-goods stores (except manufacturing bakeries).....	478,792	107,414		Electrical shops (without radio).....	16,132	10,600	
Other food stores:				Heating and plumbing shops:			
Farm-products stores.....		5,900		Heating appliances and oil burners.....	5,500		9,164
Bottled waters and beverages.....	15,000			Plumbing shops—heating and ventilating.....		7,150	4,474
General stores	43,000	7,748,592		Paint and glass stores.....		26,200	13,131
General stores—groceries with apparel.....		415,857		Other retail stores	1,053,906	5,786,145	\$52,616
General stores—groceries with dry goods.....	43,000	3,223,512		Hardware stores.....	45,480	96,609	24,205
General stores—groceries with other merchandise.....		4,109,223		Hardware and farm implement stores:			
General merchandise group	42,708	227,317	1,481,596	Farm implements, machinery, and equipment dealers.....	9,845	242,670	15,639
Department stores:				Farm implement dealers with hay, grain, and feed.....		1,104,812	
With food departments.....	12,000	103,505	320,641	Hardware and farm implement stores.....	7,700	24,937	
Without food departments.....	30,706		1,091,496	Farmers' supplies:			
Dry-goods stores.....		12,037	25,342	Feed stores (flour, feed, grain, fertilizer).....	161,448	1,732,513	
General merchandise stores:				Harness shops.....	22,125	15,375	
With food departments.....		66,131	10,740	Farmers' supply stores.....		33,791	2,728
Without food departments.....		45,644	7,377	Seeds, bulbs, and nursery stock.....		62,153	
Automotive group	5,901	6,896,750	711,237	Coal and feed stores.....	74,668	1,354,645	
Motor-vehicle dealers:				Grain elevators (sales at retail).....	17,052	185,239	
Automobile sales rooms—new and trade-in.....		5,616,487	637,469	Feed stores with groceries.....	29,550	177,977	
Used-car establishments.....		47,000	48,515	Book stores.....		6,600	3,530
Automobile dealers with farm implements and machinery.....		124,751		Cigar stores and cigar stands:			
Accessories, tires, and batteries:				Cigar stores with fountains.....		1,345	
Accessory stores with tires and batteries.....		279,818	4,053	Cigar stands.....		15,000	
Battery and ignition shops—brake-repair shops.....	1,776	46,665		Cigar stores without fountains.....	15,112	13,426	
Tire shops (including tire repairs).....	2,125	100,421	13,544	Coal and wood yards—ice dealers:			
Filling stations:				Coal and wood yards.....	102,716	238,674	10,640
Filling stations—gasoline and oil.....		174,560		Ice dealers.....	56,041	9,936	
Filling stations with tires and accessories.....		49,320		Drug stores:			
Filling stations with other merchandise.....		109,175		Drug stores.....	3,000	7,298	
Garages and repair shops:				Drug stores with fountains.....	31,630	37,075	
Body, fender, and paint shops.....	2,000			Florists.....	74,796	37,225	
Garages (repairs and storage, gasoline, oil, accessories).....		48,653	7,626	Gifts—novelties and toys—cameras:			
Apparel group	516,497	199,857	463,980	Novelty and souvenir shops.....		11,000	
Men's clothing and furnishings stores.....	55,000	72,084	25,347	Camera dealers—photographic supplies.....	8,953	3,089	
Family clothing stores—men's, women's, and children's.....	3,600		53,548	Jewelry stores:			
Women's ready-to-wear specialty stores—apparel and accessories.....		4,841	312,241	Jewelry stores (installment credit).....			43,510
Women's accessories stores:				Jewelry stores.....	12,118	5,378	3,827
Furriers—fur shops.....	186,553	75,280	28,335	Luggage and leather-goods stores.....	1,500		
Millinery stores.....	12,364			Music stores without radio.....		1,397	14,321
Custom tailors.....	254,301			News dealers.....			28,939
Shoe stores:				Office, school, and store supplies and equipment dealers:			
Shoe stores, women's.....			4,000	Office and school supplies.....	6,375		
Family shoe stores—men's, women's, and children's.....	3,030	47,652	40,009	Office and store mechanical appliance dealers (retail).....		164,649	111,892
Furniture and household group	81,832	100,152	1,483,041	Office and store furniture and equipment dealers.....	111,416	1,929	8,694
Furniture stores:				Store fixture dealers.....			16,376
Furniture stores.....	14,000	17,700	1,245,887	Opticians and optometrists.....	18,326	21,475	
Furniture and hardware stores.....	6,700	11,000		Sporting-goods stores including athletic and playground equipment:			
Floor-coverings stores.....	1,477		5,905	Sporting goods specialty stores.....	3,929	8,079	
Household-appliances stores:				Sporting goods stores with toys and stationery.....		22,100	1,800
Household-appliances stores (electric).....		6,484	106,225	Stationers and printers:			
Household-appliances stores.....		6,195	61,108	Blank books, accounting, and legal forms.....	35,571		
				Printers and lithographers.....	42,111	3,336	
				Stationers and engravers.....		128,518	12,468
				Monuments and tombstones.....	9,800		
				Miscellaneous classifications (combined).....	152,554	17,995	47,841
				Secondhand stores		15,637	10,000

¹ Merchandise manufactured on sales premises is a factor in retail distribution in that, like the sale of services and meals, it represents a proportion of total retail business for which there is no corresponding purchase of merchandise in kind. Sales to other retailers include merchandise for their use, such as supplies, and merchandise for resale, which is in the nature of wholesale business. Returned goods and allowances were not reported by stores in cities and places of less than 10,000 population, nor by stores with sales of less than \$80,000 annually. Blanks indicate that no returned goods were reported, not necessarily that no goods were returned.

CENSUS OF DISTRIBUTION

TABLE 11A.—THE STATE—RETAIL SALES, BY CERTAIN MANUFACTURING ESTABLISHMENTS WHICH ARE INCLUDED IN THE CENSUS OF MANUFACTURES

[Manufacturing bakeries included herein are those which report that 25 per cent or more of their sales are to home consumers. Flanning mills included herein are those which report that they sell principally to industrial and home consumers for resale. Power laundry sales include the full amount received for work done. The cleaning and dyeing establishments' sales include both retail and wholesale, the retail sales for the State aggregating \$3,421,430]

	MANUFACTURING BAKERIES		FLANNING MILLS		POWER LAUNDRIES		CLEANING AND DYEING ESTABLISHMENTS	
	Number of establishments	Net sales (1929)	Number of mills	Net sales (1929)	Number of establishments	Net sales (1929)	Number of establishments	Net sales (1929)
Total.....	266	\$4,967,912	53	\$5,202,622	91	\$6,217,685	155	\$3,611,759
Des Moines.....	17	357,173	4	704,809	9	1,159,637	12	706,203

TABLE 11B.—THE STATE—COUNTRY BUYING (ASSEMBLING) OF FARM PRODUCTS, BY RETAILERS WHO ARE ALSO ASSEMBLERS

[Retailers who are also country buyers are included in the Retail Census. That part of their business which is the assembling of farm products is shown below]

COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)
Total.....	\$28,859,361	Fayette.....	\$98,071	Mitchell.....	\$338,268
Adair.....	207,188	Floyd.....	113,013	Monona.....	200,733
Adams.....	380,432	Franklin.....	304,326	Monroe.....	194,943
Allamakee.....	239,682	Fremont.....	261,056	Montgomery.....	264,651
Appanoose.....	301,903	Greene.....	108,515	Muscatine.....	64,744
Audubon.....	279,930	Grundy.....	548,835	O'Brien.....	392,063
Benton.....	473,170	Guthrie.....	185,018	Osceola.....	108,199
Black Hawk.....	214,304	Hamilton.....	159,115	Page.....	250,870
Boone.....	107,447	Hancock.....	232,904	Palo Alto.....	208,575
Bremor.....	263,603	Hardin.....	459,417	Plymouth.....	378,437
Buchanan.....	113,242	Harrison.....	1,187,480	Pocahontas.....	212,005
Buena Vista.....	440,072	Henry.....	267,737	Polk.....	106,094
Butler.....	734,720	Howard.....	157,127	Pottawattamie.....	468,607
Calhoun.....	218,212	Humboldt.....	94,383	Poweshiek.....	206,403
Carroll.....	1,229,818	Ida.....	68,473	Ringgold.....	222,300
Cass.....	215,754	Iowa.....	401,375	Sac.....	99,967
Cedar.....	270,002	Jackson.....	361,556	Scott.....	335,888
Cerro Gordo.....	401,127	Jasper.....	380,387	Shelby.....	340,039
Cherokee.....	245,354	Jefferson.....	283,800	Sioux.....	965,535
Chickasaw.....	476,376	Johnson.....	204,736	Story.....	260,364
Clarke.....	239,998	Jones.....	236,087	Tama.....	269,265
Clay.....	217,145	Keokuk.....	441,919	Taylor.....	134,949
Clayton.....	433,031	Kossuth.....	358,839	Union.....	72,908
Clinton.....	69,704	Lee.....	483,968	Van Buren.....	169,867
Crawford.....	258,503	Linn.....	217,204	Wapello.....	170,434
Dallas.....	212,199	Louisa.....	381,406	Warren.....	105,703
Davis.....	489,150	Lucas.....	371,488	Washington.....	207,694
Decatur.....	241,867	Lyon.....	450,502	Wayne.....	284,025
Delaware.....	249,808	Madison.....	260,171	Webster.....	214,915
Des Moines.....	127,254	Mahaska.....	545,813	Winneshiek.....	128,066
Dickinson.....	121,431	Marion.....	408,501	Winneshiek.....	349,266
Dubuque.....	273,144	Marshall.....	199,827	Woodbury.....	215,250
Emmet.....	119,299	Mills.....	138,400	Worth.....	222,197
				Wright.....	305,689

TABLE 11C.—THE STATE—RETAIL SALES, BY WHOLESALE ESTABLISHMENTS, CLASSIFIED BY KINDS OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS		KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS	
	By wholesalers only ¹	By all types of wholesalers ¹		By wholesalers only ¹	By all types of wholesalers ¹
Total.....	\$9,599,804	\$12,648,382	Dry goods and apparel.....	\$5,302	\$5,302
Amusement and sporting goods.....	66,806	86,815	Millinery and millinery supplies.....	(X)	(X)
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	10,000	30,209	Notions.....	(X)	(X)
Cameras and motion-picture equipment and supplies.....	56,806	56,606	Electrical.....	582,609	592,750
Automotive.....	5,247,181	5,658,259	Electrical goods, (including appliances).....	493,544	503,665
Automobiles and other motor vehicles.....	4,916,935	5,259,937	Electrical equipment and supplies.....	(X)	(X)
Automotive equipment.....	287,382	355,458	Radios and radio equipment.....	4,364	4,364
Automobile parts (new and used).....	25,674	25,674	Refrigerators (electrical).....	(X)	(X)
Tires and tubes.....	17,190	17,190	Farm products (not elsewhere specified).....	126,262	1,183,160
Chemicals, drugs, and allied products.....	499,012	502,662	Flowers and nursery stock.....	27,222	27,222
Drugs and drug sundries (general line).....	15,000	15,000	Grain.....	75,000	1,131,866
Drugs and drug sundries (specialty).....	50	50	Hides, skins, and furs.....	23,540	23,540
Paints, varnishes, lacquers, and enamels.....	483,902	487,012	Livestock (other than horses and mules).....	(X)	(X)
			Other farm products.....	600	(X)

¹ "Wholesalers only," includes those wholesalers and importers who sell to retailers for resale, although it does not include manufacturers' sales branches. For types of distributors included in "all types of wholesalers," reference should be made to the wholesale census, and especially to Table 4 therein.

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TABLE 11C.—THE STATE—RETAIL SALES, BY WHOLESALE ESTABLISHMENTS, CLASSIFIED BY KINDS OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS		KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS	
	By wholesalers only	By all types of wholesalers		By wholesalers only	By all types of wholesalers
Farm supplies (except machinery and equipment).....	\$448,298	\$448,298	Lumber and building materials (other than metal).....	\$849,718	\$451,725
Farm supplies (except feed and fertilizer).....	60,000	60,000	Construction and building materials (other than metal and wood).....	115,745	217,752
Feed.....	388,298	388,298	Lumber and mill work.....	233,973	233,973
Food products (not elsewhere specified).....	449,018	638,887	Machinery, equipment, and supplies (except electrical).....	284,033	1,248,552
Confectionery and soft drinks.....	38,319	39,494	Commercial equipment and supplies.....	11,723	39,580
Dairy products.....	151,803	151,803	Farm machinery and equipment.....	100,000	1,036,250
Poultry and poultry products.....	6,000	8,549	Manufacturing, mining, and drilling machinery, equipment and supplies.....	128,000	128,412
Dairy and poultry products.....		88,103	Professional equipment and supplies.....	4,164	4,164
Fish and sea foods.....	53,724	53,724	Service equipment and supplies.....	40,146	40,146
Fruits and vegetables (fresh).....	30,845	30,845	Metals and minerals (except petroleum and scrap).....	186,200	198,200
Meats and meat products.....	168,327	264,369	Coal.....	186,200	186,200
Furniture and house furnishings; house furnishings.....	182,472	182,472	Iron and steel (except scrap).....		10,000
General merchandise.....	97,458	97,458	Paper and paper products.....	77,207	78,070
Groceries and food specialties.....	173,831	259,135	Paper and paper products (general line).....	(x)	(x)
Groceries (general line).....	63,207	94,127	Stationery and stationery supplies.....	74,207	74,207
Food and grocery specialties.....	110,124	165,008	Wall paper.....	(x)	(x)
Hardware.....	305,887	315,887	Petroleum and petroleum products.....	285,989	457,709
Hardware (general line).....	296,105	296,105	Plumbing and heating equipment and supplies; heating equipment and supplies.....	4,000	4,000
Hardware (specialty).....	9,782	19,782	Tobacco and tobacco products (except leaf).....	155,884	155,884
Iron and steel scrap and other waste materials.....		9,628	All other.....	12,776	14,576
Iron and steel scrap.....	7,446	7,446	Books, periodicals, and newspapers.....	10,550	12,350
Junk and scrap.....	680	680	Miscellaneous kinds of business.....	2,226	2,226
Waste rubber, rags, and paper.....	1,500	1,500			
Jewelry and optical goods; jewelry.....	2,739	2,739			
Leather and leather goods (except gloves and shoes).....	48,186	48,186			
Leather and leather goods (general line).....	(x)	(x)			
Leather and leather belting.....	(x)	(x)			
Saddlery and harness.....	(x)	(x)			
Shoe findings and cut stock.....	(x)	(x)			

TABLE 12A.—THE STATE—FORMS OF ORGANIZATION

	Number of stores	Proprietors and firm members (not on pay roll)	Number of employees (full time)	Total pay roll	Stocks on hand end of year (at cost)	NET SALES (1929)	
						Amount	Per cent of sales
Total.....	32,716	33,470	70,538	\$86,094,115	\$159,928,230	\$972,136,162	100.00
Proprietorships.....	27,068	33,323	40,320	45,639,302	105,343,720	631,018,202	64.97
Proprietorships which are also members of cooperative associations.....	47	61	218	295,283	286,440	3,761,830	.39
Corporations.....	4,776		29,029	38,892,106	52,023,510	320,621,377	32.98
Corporations which are also members of another cooperative association.....	18		461	580,325	928,340	4,965,438	.51
Cooperative associations.....	143		415	597,479	1,280,810	10,358,997	1.07
Negro proprietorships.....	67	64	54	44,543	48,630	573,577	.06
Oriental mutuals.....	6	21	38	41,277	1,780	196,241	.02
Unclassified.....	1	1	3	3,800	15,000	40,500	

TABLE 12B.—THE STATE—STORES OPERATED BY NEGRO PROPRIETORS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	Number of employees (full time)	Total pay roll (including part time)	Stocks on hand end of year (at cost)	NET SALES (1929)		KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	Number of employees (full time)	Total pay roll (including part time)	Stocks on hand end of year (at cost)	NET SALES (1929)	
						Amount	Per cent of total sales							Amount	Per cent of total sales
Total.....	57	64	54	\$44,543	\$48,630	\$673,577	100.00	Restaurants, cafeterias, and eating places.....	23	24	32	\$15,004	\$1,430	\$97,926	17.07
Food group.....	9	13	6	4,379	14,460	210,694	36.73	Other retail stores.....	13	13	10	18,122	10,470	139,429	24.31
Grocery stores (without meats).....	4	5	5	3,935	12,190	134,105	23.38	Radio and music stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)
Combination stores (groceries and meats).....	4	7	1	314	1,530	26,589	4.63	Heating and plumbing shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)
Other food stores.....	1	1		130	730	50,000	8.72	Hardware and farm implement stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)
General stores—groceries with dry goods or apparel.....	3	4	3	1,940	10,200	66,400	11.58	Farmers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Automotive group.....	4	4	2	2,622	3,680	46,342	8.08	Cigar stores and cigar stands.....	4	5			370	8,300	1.45
Apparel group.....	5	6	1	2,476	2,400	12,786	2.23	Coal and wood yards—ice dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)
								Drug stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)

TABLES 13 AND 14.—RETAIL DISTRIBUTION, BY COUNTIES AND INCORPORATED PLACES HAVING 1,000 INHABITANTS OR MORE

These tables which are included in the separate State bulletins, have been withdrawn and are included as Tables 13 and 14 of Volume I, Part 1, Retail Distribution.

TABLE 15.—THE STATE—SALES, BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FOOD GROUP			FOOD GROUP—Continued		
Dairy products stores (including ice cream): (Commodity coverage, 24.3 per cent)			Combination stores—meat markets with groceries—Contd.		
Bakery products, fresh.....	3.6	3.6	Groceries—		
Bottled beverages.....	2.9	.8	Butter and cheese.....	4.1	4.1
Cigars, cigarettes, and tobacco.....	14.2	3.6	Eggs.....	3.0	3.0
Confectionery and nuts.....	5.1	1.3	Lard, cooking fats, etc.....	2.4	2.4
Groceries—			Flour.....	1.6	1.6
Butter and cheese.....	69.5	69.5	Sugar.....	2.0	2.6
Eggs.....	1.3	.3	Canned goods and other groceries.....	12.0	12.6
Sugar.....	.7	.2	Ice cream.....	2.8	.1
Canned goods and other groceries.....	8.6	8.6	Meats, including poultry.....	54.0	54.0
Ice cream.....	38.9	10.0	Milk and cream.....	2.1	2.0
Milk and cream.....	8.0	2.1	Nonfood products—		
Milk dealers: (Commodity coverage, 54.1 per cent)			Cigars, cigarettes, and tobacco.....	1.6	.7
Butter and cheese.....	9.0	6.9	Household supplies.....	1.7	.4
Ice cream.....	40.9	1.4	Stationery and school supplies.....	1.0	.1
Milk and cream.....	01.7	91.7	Other nonfood products.....	(x)	1.4
Fruit stores and vegetable markets: (Commodity coverage, 17.9 per cent)			Meat markets: (Commodity coverage, 13.5 per cent)		
Canned goods and other groceries.....	31.8	10.5	Bakery products, fresh.....	1.8	.4
Fruits and vegetables.....	89.2	89.2	Butter and cheese.....	3.7	2.7
Nonfood products.....	(x)	.3	Canned goods and other groceries.....	1.6	.6
Grocery stores (without meats): (Commodity coverage, 12.1 per cent)			Eggs.....	2.0	1.2
Bakery products, fresh.....	6.0	5.5	Fresh fish and other sea foods.....	1.8	1.0
Bottled beverages.....	.8	.4	Fruits and vegetables.....	4.6	.6
Confectionery and nuts.....	2.2	1.9	Lard, cooking fats, etc.....	3.5	3.0
Delicatessen ready-to-serve foods.....	.8	.1	Meats, including poultry.....	90.3	90.3
Fresh fish and other sea foods.....	1.6	.3	Milk and cream.....	1.1	.3
Fruits and vegetables.....	19.6	17.9	GENERAL MERCHANDISE GROUP		
Groceries—			Department stores (with food departments): (Commodity coverage, 72.9 per cent)		
Butter and cheese.....	7.0	7.0	Antiques, art goods, gifts.....	.0	.4
Eggs.....	6.8	6.8	Apparel and accessories, women's, misses', children's—		
Lard, cooking fats, etc.....	2.2	2.2	Children's wear.....	.7	.4
Flour.....	4.0	4.0	Millinery.....	2.6	1.7
Sugar.....	7.4	7.4	Hosiery.....	5.3	4.3
Canned goods and other groceries.....	35.1	35.1	Coats, suits, and dresses.....	13.7	13.0
Ice cream.....	16.3	.2	Underwear, negligees, corsets, etc.....	5.7	5.7
Milk and cream.....	3.1	2.4	Other apparel, except furs.....	3.4	2.7
Nonfood products—			Bakery products, fresh.....	0.8	4.7
Cigars, cigarettes, and tobacco.....	2.5	1.0	Cigars, cigarettes, tobacco, and smokers' supplies.....	1.8	.2
Household supplies.....	3.1	1.7	Clothing and furnishings, men's and boys'—		
Stationery and school supplies.....	1.5	.2	Suits.....	2.8	2.7
Other nonfood products.....	(x)	4.9	Overcoats.....	.3	.1
Poultry.....	3.6	1.0	Hats and caps.....	.4	.4
Combination stores—grocery stores with meats: (Commodity coverage, 23.5 per cent)			Furnishings.....	4.0	4.9
Bakery products, fresh.....	5.9	5.4	Work clothing.....	2.1	.8
Bottled beverages.....	.7	.4	Other clothing.....	.4	.3
Confectionery and nuts.....	1.4	1.1	Confectionery and nuts.....	.9	.7
Delicatessen ready-to-serve foods.....	2.6	.4	Delicatessen ready-to-serve foods.....	.5	.1
Fresh fish and other sea foods.....	.9	.5	Dry goods and notions—		
Fruits and vegetables.....	13.8	12.6	Cotton piece goods.....	3.9	3.9
Groceries—			Linen goods.....	1.7	1.7
Butter and cheese.....	6.9	6.9	Wool and wool-mixed goods.....	.8	.8
Eggs.....	3.7	3.7	Rayon piece goods.....	1.0	.3
Lard, cooking fats, etc.....	2.4	2.4	Silk and velvet piece goods.....	3.1	3.1
Flour.....	2.9	2.9	Notions and small wares.....	2.9	2.9
Sugar.....	5.5	5.5	Other dry goods.....	2.4	1.7
Canned goods and other groceries.....	30.8	30.8	Fountain sales and ice cream.....	1.0	.1
Meats, including poultry.....	22.3	22.3	Fresh fish and other sea foods.....	.2	.1
Milk and cream.....	2.2	1.9	Fruits and vegetables.....	1.5	.5
Nonfood products—			Furniture—		
Cigars, cigarettes, and tobacco.....	1.3	.7	Bedroom.....	1.2	1.0
Hardware.....	.6	.6	Living room, library, and hall.....	1.2	1.0
Household supplies.....	1.3	.6	Dining room.....	.2	.1
Other nonfood products.....	(x)	1.4	Kitchen.....	.4	.3
Receipts from sale of meals.....	16.1	.4	Other household.....	.8	.5
Combination stores—meat markets with groceries: (Commodity coverage, 13.9 per cent)			Furs and fur goods.....	2.5	2.1
Bakery products, fresh.....	3.2	2.9	Groceries—		
Bottled beverages.....	.7	.2	Butter and cheese.....	2.9	1.4
Confectionery and nuts.....	.5	.4	Eggs.....	1.2	.6
Delicatessen ready-to-serve foods.....	1.2	.1	Lard, cooking fats, etc.....	.3	.1
Fresh fish and other sea foods.....	1.8	1.0	Flour.....	2.3	1.1
Fruits and vegetables.....	10.4	10.4	Sugar.....	1.9	.9
			Canned goods and other groceries.....	2.9	1.8
			Home furnishings—		
			Draperies, upholstery, and curtains.....	2.6	2.6
			Floor coverings.....	2.5	2.5
			Bedding, mattresses, springs.....	1.4	1.2
			China, glassware, and crockery.....	.7	.5
			Kitchen utensils.....	.2	.1
			Other home furnishings.....	1.4	1.3

NOTE.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the State. The percentages shown in this second column are applicable to the total sales shown in Table I. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions, p. 7 of this report.)

(x) Indicates that a percentage for this classification is of no specific use and it has not been computed.

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TABLE 15.—THE STATE—SALES, BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			GENERAL MERCHANDISE GROUP—Continued		
Department stores (with food departments)—Continued.			Department stores (without food departments)—Continued.		
Household appliances, motor-driven, electric	1.3	1.0	Radio parts and accessories	1.3	1.0
Infants' wear	1.9	1.7	Radio sets	.9	.7
Jewelry, silverware, and clocks—			Receipts from sale of meals	3.3	1.9
Rings, other than diamond	.4	.2	Refrigerators, electric and gas	.7	.1
Gold and gold-filled jewelry	1.3	.2	Roofing materials	.5	.1
Other jewelry	1.2	1.1	Service	1.0	.5
Leather goods, billfolds, gloves, and handbags	2.8	.6	Shoes and other footwear—		
Lighting equipment, electric	.4	.3	Men's	1.0	.6
Luggage	4.7	3.3	Boys' and youths'	.7	.1
Meats, including poultry	.8	.4	Women's	3.7	3.2
Other stationery	1.9	.9	Misses' and children's	.7	.5
Paper and paper goods	5.1	2.5	Rubber and other footwear	1.6	.2
Radio sets	1.3	.9	Sporting goods, gymnasium, and playground equipment	2.7	.8
Receipts from sale of meals			Stationery and books—		
Service	4.4	1.9	Books	.6	.4
Shoes and other footwear—	1.2	.7	Paper and paper goods	1.1	.7
Men's	1.9	1.7	Other stationery	.3	.1
Boys' and youths'	.4	.3	Stoves and ranges, gas	.6	.1
Women's	1.3	.1	Stoves, ranges, heaters, etc. (other than electric or gas)	2.2	.9
Misses' and children's	1.2	1.1	Surgical, dental, and hospital supplies	3.1	.8
Infants'	1.9	1.7	Tires, tubes, and tire accessories	3.5	2.5
Rubber and other footwear	.8	.4	Toilet articles	.3	.2
Toilet articles	1.3	.1	Toiletries and cosmetics	3.9	1.4
Toiletries and cosmetics	1.2	1.0	Toys and games	1.1	1.1
Toys and games	1.8	1.7	Wall paper	.4	.3
	.5	.4			
Department stores (without food departments): (Commodity coverage, 78.2 per cent)			Dry-goods stores: (Commodity coverage, 38.5 per cent)		
Antiques, art goods, gifts	1.6	.6	Apparel and accessories, women's, misses', children's—		
Apparel and accessories, women's, misses', children's—			Children's wear	3.0	2.1
Children's wear	2.5	1.6	Millinery	4.8	2.0
Millinery	2.7	2.0	Hosiery	6.9	6.1
Hosiery	4.6	4.4	Coats, suits, and dresses	24.2	21.3
Coats, suits, and dresses	13.7	12.7	Underwear, negligees, corsets, etc.	9.7	8.7
Underwear, negligees, corsets, etc.	6.3	5.8	Other apparel, except furs	7.2	6.1
Other apparel, except furs	3.2	3.1	Clothing and furnishings, men's and boys'—	9.6	2.1
Appliances and supplies, electric—			Suits	0.3	
Household appliances, motor-driven (except refrigerators)	1.5	1.2	Furnishings	.6	
Household heating appliances, portable	.4	.2	Work clothing	.9	
Lighting equipment	.7	.1	Other clothing	.3	
Automotive parts and accessories (except tires, tubes, and batteries)	5.5	1.1	Confectionery and nuts	1.2	.1
Batteries	.6	.1	Drug sundries	8.4	1.2
Bicycles and accessories	1.0	.1	Dry goods and notions—		
Clothing and furnishings, men's and boys'—			Cotton piece goods	7.8	7.0
Suits	3.4	3.0	Linen goods	2.9	2.4
Overcoats	1.0	.6	Wool and wool-mixed goods	5.0	4.5
Hats and caps	.5	.4	Rayon piece goods	2.5	1.2
Furnishings	4.3	4.1	Silk and velvet piece goods	7.4	6.6
Work clothing	1.4	.7	Notions and small wares	4.6	3.9
Other clothing	.7	.5	Other dry goods	12.3	10.5
Confectionery and nuts	.8	.6	Furs and fur goods	3.4	1.3
Drugs, patent medicines, etc.	.4	.1	Gift merchandise	1.6	.2
Drug sundries	1.6	.7	Home furnishings—		
Dry goods and notions—			Draperies and curtains	4.1	2.3
Cotton piece goods	2.8	2.3	Floor coverings	1.7	.4
Linen goods	2.2	1.1	Bedding, pillows, etc.	.9	.1
Wool and wool-mixed goods	.7	.5	Other home furnishings	3.8	2.1
Rayon piece goods	.9	.1	Household appliances, portable, electric	.5	.1
Silk and velvet piece goods	3.3	2.9	Infants' wear	2.0	1.3
Notions and small wares	4.3	4.3	Jewelry—costume	1.6	.7
Other dry goods	1.6	1.2	Leather goods, gloves, and handbags	1.5	.7
Farm and garden equipment and supplies—			Luggage	1.1	.2
Farm machinery	1.5	.3	Miscellaneous merchandise	(x)	.1
Wire fencing, gates, and posts	1.0	.2	Paper and paper goods	.8	.2
Other farm and garden equipment and supplies	1.0	.1	Service	3.4	.2
Flowers, wreaths, etc.	.5	.1	Shoes and other footwear	6.7	2.4
Fountain sales and ice cream	2.0	.1	Men's	0.3	
Furniture—			Women's	1.5	
Bedroom	1.3	1.0	Misses' and children's	.3	
Living room, library, and hall	1.7	1.3	Rubber and other footwear	.3	
Dining room	1.0	.7	Toilet articles	1.1	.4
Kitchen	.3	.2	Toiletries and cosmetics	2.3	1.1
Other household	.8	.4	Toys and games	1.0	.4
Office and store furniture	.4	.1			
Furs and fur goods	1.0	1.4	General merchandise stores (with food departments): (Commodity coverage, 44.8 per cent)		
Hardware—			Apparel and accessories, women's, misses', children's—		
Builders' and shelf hardware	1.0	.2	Children's wear	1.1	.4
Carpenters' and mechanics' tools	1.0	.2	Millinery	1.0	.2
Other hardware	2.5	.5	Hosiery	1.3	1.2
Heating and plumbing equipment and supplies	1.5	.2	Coats, suits, and dresses	8.7	4.9
Home furnishings—			Underwear, negligees, corsets, etc.	2.0	1.3
Draperies, upholstery and curtains	3.5	3.3	Other apparel, except furs	.9	.3
Floor coverings	3.6	3.2	Bakery products, fresh	2.5	.6
Bedding, mattresses, springs	.8	.4	Batteries	1.5	.2
China, glassware, and crockery	1.2	1.0	Bottled beverages	.6	.1
Kitchen utensils	1.7	.9	Cigars, cigarettes, and tobacco	1.3	.6
Other home furnishings	4.8	3.6	Clocks	.2	.1
Infants' wear	1.8	1.5	Clothing and furnishings, men's and boys'—		
Jewelry, silverware, and clocks	1.7	1.5	Suits	5.8	3.0
Leather goods, billfolds, gloves, and handbags	1.1	.9	Overcoats	1.0	.8
Luggage	.5	.4	Hats and caps	1.0	.6
Miscellaneous merchandise	(x)	.9	Furnishings	2.1	1.6
Musical instruments and accessories	.9	.4	Work clothing	4.5	3.3
Paints, varnishes, lacquers	1.5	.6	Other clothing	4.8	1.6

TABLE 15.—THE STATE—SALES, BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			GENERAL MERCHANDISE GROUP—Continued		
General merchandise stores (with food departments)—Con.			General merchandise stores (without food departments)—Con.		
Confectionery and nuts.....	1.1	0.5	Furniture—		
Drugs and drug sundries.....	1.9	.1	Living room, library, and hall.....	16.1	2.1
Dry goods and notions—			Dining room.....	4.1	.5
Cotton piece goods.....	2.9	1.8	Kitchen.....	3.8	.5
Linen goods.....	.6	.3	Other household.....	5.2	.5
Wool and wool-mixed goods.....	.9	.4	Hardware.....	1.8	.3
Rayon piece goods.....	.7	.1	Heating and plumbing equipment and supplies.....	.8	.1
Silk and velvet piece goods.....	.9	.4	Home furnishings—		
Notions and small wares.....	.9	.6	Draperies, upholstery, and curtains.....	.4	.2
Other dry goods.....	3.6	2.5	Floor coverings.....	7.5	1.7
Fresh fish and other sea foods.....	1.5	.3	Bedding, mattresses, springs.....	3.1	.7
Fruits and vegetables.....	6.4	2.7	China, glassware, and crockery.....	3.8	1.2
Furniture—			Kitchen utensils.....	5.9	2.0
Bedroom.....	6.4	.5	Other home furnishings.....	3.0	1.6
Living room, library, and hall.....	7.4	.5	Household appliances, motor-driven, electric (except refrigerators).....	1.2	.2
Dining room.....	3.9	.3	Infants' wear.....	1.2	.4
Kitchen.....	3.2	.2	Jewelry, silverware, and clocks.....	.3	.1
Furs and fur goods.....	.6	.1	Lighting equipment, electric.....	1.0	.1
Gasoline.....	25.7	5.8	Luggage.....	.8	.1
Groceries—			Miscellaneous merchandise.....	(x)	2.6
Butter and cheese.....	9.6	6.8	Paper and paper goods.....	1.0	.2
Eggs.....	2.9	1.9	Radio parts and accessories.....	3.9	.4
Lard, cooking fats, etc.....	.9	.5	Radio sets.....	3.9	.4
Flour.....	1.0	.8	Refrigerators, electric and gas.....	2.9	.2
Sugar.....	4.9	3.2	Shoes and other footwear—		
Canned goods and other groceries.....	20.2	20.2	Men's.....	4.4	1.1
Hardware—			Boys' and youths'.....	2.4	.6
Builders' and shelf hardware.....	1.3	.3	Women's.....	4.0	1.0
Carpenters' and mechanics' tools.....	.8	.1	Misses' and children's.....	2.0	.5
Other hardware.....	10.6	1.8	Infants'.....	2.6	.1
Home furnishings—			Rubber and other footwear.....	1.1	.2
Draperies, upholstery, and curtains.....	.4	.1	Sporting goods, gymnasium and playground equipment.....	4.7	.5
Floor coverings.....	.9	.2	Stoves and ranges, gas.....	2.8	.1
China, glassware, and crockery.....	1.4	.4	Stoves, ranges, heaters, etc. (other than electric or gas).....	2.8	.6
Kitchen utensils.....	1.4	.1	Tires, tubes, and tire accessories.....	4.9	.5
Other home furnishings.....	.7	.2	Toiletries and cosmetics.....	.8	.2
Incandescent lamps.....	.5	.1	Toys and games.....	5.6	1.8
Meats, including poultry.....	8.1	4.5	Variety, 5-and-10, and to-a-dollar stores: ¹		
Milk and cream.....	.9	.3	(Commodity coverage, 30 per cent)		
Miscellaneous merchandise.....	(x)	1.8	Apparel and accessories, women's, misses', children's—		
Oils and greases.....	3.4	.6	Millinery.....	4.0	1.9
Painters' supplies.....	2.9	.7	Hosiery.....	8.8	5.7
Paints, varnishes, lacquers.....	2.2	.6	Dresses.....	2.3	.1
Paper and paper goods.....	1.2	.3	Underwear, negligees, corsets, etc.....	6.4	3.7
Radio parts and accessories.....	1.8	.3	Other apparel.....	7.7	3.6
Radio sets.....	4.3	.7	Appliances and supplies, electric—		
Seeds, bulbs, plants, and nursery stock.....	.0	.1	Lighting equipment.....	1.4	1.0
Shoes and other footwear—			Incandescent lamps.....	.9	.8
Men's.....	4.6	2.8	Construction materials.....	1.3	1.0
Boys' and youths'.....	2.1	1.2	Other appliances.....	2.3	2.1
Women's.....	3.9	2.2	Art goods, gifts.....	1.7	.1
Misses' and children's.....	1.8	1.0	Automotive parts and accessories (except batteries).....	1.1	.1
Infants'.....	2.0	.9	Batteries.....	.8	.4
Rubber and other footwear.....	1.2	.6	Bottled beverages.....	.6	.1
Sporting goods, gymnasium, and playground equipment.....	.7	.2	Canned goods and other groceries.....	3.3	.1
Stoves, ranges, heaters, etc. (other than electric or gas).....	.7	.1	Confectionery and nuts.....	9.0	5.5
Tires, tubes, and tire accessories.....	20.8	5.3	Dry goods and notions—		
Towel articles.....	.3	.1	Cotton piece goods.....	3.4	1.2
Toiletries and cosmetics.....	2.2	.4	Notions and small wares.....	4.8	4.8
Toys and games.....	2.2	.7	Other dry goods.....	5.7	4.4
Wire fencing, gates, and posts.....	3.1	.1	Flowers, wreaths, etc.....	.9	.8
General merchandise stores (without food departments):			Fountain sales and ice cream.....	11.0	6.8
(Commodity coverage, 19.1 per cent)			Fruits and vegetables.....	.2	.1
Apparel and accessories, women's, misses', children's—			Furnishings, men's and boys'.....	8.3	3.3
Custom tailoring, dressmaking.....	.6	.1	Hardware—		
Children's wear.....	2.6	1.6	Builders' and shelf hardware.....	2.5	1.7
Millinery.....	5.5	5.0	Carpenters' and mechanics' tools.....	1.8	1.2
Hosiery.....	10.5	9.6	Other hardware.....	4.8	4.0
Coats, suits, and dresses.....	9.7	8.9	Hats and caps, men's and boys'.....	.8	.1
Underwear, negligees, corsets, etc.....	7.6	6.7	Home furnishings—		
Other apparel.....	4.0	4.0	Draperies and curtains.....	1.7	.1
Automotive parts and accessories (except tires, tubes, and tire accessories).....	6.5	.7	Floor coverings.....	.9	.1
Bicycles and accessories.....	1.2	.1	China, glassware, and crockery.....	3.0	2.8
Books.....	.3	.1	Kitchen utensils.....	2.0	1.5
Clothing and furnishings, men's and boys.....	20.7	20.7	Other home furnishings.....	2.8	2.2
Custom tailoring.....	0.4	.1	Infants' wear.....	5.1	2.2
Suits.....	1.9	.8	Jewelry, silverware, and clocks.....	3.3	3.3
Overcoats.....	1.9	.8	Leather goods, billfolds, purses (often includes gloves and handbags).....	2.3	.9
Hats and caps.....	8.6	8.6	Luggage.....	.5	.1
Furnishings.....	8.6	8.6	Miscellaneous merchandise.....	(x)	8.3
Work clothing.....	5.6	5.6	Optical goods.....	.9	.3
Other clothing.....	1.5	.5	Other clothing, men's and boys'.....	3.3	.4
Dry goods and notions.....	18.9	18.9	Paints, varnishes, lacquers.....	1.5	1.1
Cotton piece goods.....	9.4	8.8	Painters' supplies.....	.7	.3
Linen goods.....	.3	.3	Photograph records.....	2.0	2.0
Rayon piece goods.....	.8	.8	Radio parts and accessories.....	3.0	1.5
Silk and velvet piece goods.....	2.7	2.7	Rubber and other footwear.....	3.6	1.3
Notions and small wares.....	3.5	3.5	Seeds, bulbs, plants, and nursery stock.....	.9	.6
Other dry goods.....	2.2	2.2			

¹ Many variety chains can not report commodity analyses except for the chain as a whole. See the Merchandising Series report on Retail Distribution by Variety Chains, for commodity analysis of chain sales.

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TABLE 15.—THE STATE—SALES, BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read table carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			AUTOMOTIVE GROUP—Continued		
Variety, 5-and-10, and to-a-dollar stores—Continued.			Filling stations—Continued.		
Service.....	1.2	0.2	Oils and greases.....	16.8	16.8
Sheet music, music books, etc.....	2.1	.8	Repairs and service.....	11.5	8.7
Sporting goods.....	.8	.2	Tires, tubes, and tire accessories.....	12.8	11.2
Stationery and books—			Motor-cycle dealers:		
Books.....	.4	.1	(Commodity coverage, 41.8 per cent)		
Paper and paper goods.....	3.9	2.8	Motor cycles, bicycles, and accessories.....	67.4	67.4
Other stationery.....	3.4	2.8	Oils and greases.....	2.6	2.4
Toilet articles.....	.8	.5	Service.....	30.2	30.2
Toiletries and cosmetics.....	5.0	5.0	Garages (repairs and storage, gasoline, oil, accessories):		
Toys and games.....	4.9	4.9	(Commodity coverage, 8.1 per cent)		
AUTOMOTIVE GROUP			Automotive parts and accessories (except tires, tubes, and batteries).....		
Automobile sales rooms:			Batteries.....		
(Commodity coverage, 40 per cent)			Gasoline.....		
Automobiles, parts and accessories—			Miscellaneous merchandise.....		
Passenger automobiles, new, sold to dealers.....			Oils and greases.....		
Used cars sold to dealers.....	15.2	8.5	Radio sets.....	(x)	2.0
Commercial cars and trucks, new, sold to dealers.....	4.5	.1	Repairs and service.....	9.6	8.3
Parts and accessories sold to dealers.....	2.2	.4	Storage.....	3.5	.5
Passenger automobiles, new.....	4.8	.4	Tires, tubes, and tire accessories.....	37.3	37.3
Used passenger cars.....	48.4	47.6	Used passenger cars.....	37.0	7.7
Commercial cars and trucks, new.....	23.0	22.3	Used commercial cars and trucks.....	7.9	6.9
Used commercial cars and trucks.....	8.7	3.9	Automotive parts and accessories (except tires, tubes, and batteries).....	.3	.1
Used commercial cars and trucks.....	4.0	1.3	Tires, tubes, and tire accessories.....		
Automotive parts and accessories (except tires, tubes, and batteries).....	7.1	6.4	Batteries.....	26.8	23.2
Tires, tubes, and tire accessories.....	2.0	1.3	Gasoline.....	3.2	1.8
Batteries.....	.5	.1	Miscellaneous merchandise.....	14.1	12.2
Gasoline.....	.9	.4	Oils and greases.....	9.6	8.3
Miscellaneous merchandise.....	(x)	.4	Radio sets.....	3.5	.5
Oils and greases.....	.9	.7	Repairs and service.....	37.3	37.3
Radio sets.....	3.7	.1	Storage.....	37.0	7.7
Repairs and service.....	5.7	5.3	Tires, tubes, and tire accessories.....	7.9	6.9
Storage.....	4.7	.8	Used passenger cars.....	.3	.1
Used-car establishments:			APPAREL GROUP		
(Commodity coverage, 87.5 per cent)			Men's and boys' clothing stores:		
Automotive parts and accessories (except tires, tubes, and batteries).....	7.1	2.4	(Commodity coverage, 53.6 per cent)		
Batteries.....	2.0	.1	Overcoats.....		
Buses.....	2.3	.1	Shoes, men's.....		
Gasoline.....	2.0	.2	Suits.....		
Oils and greases.....	1.5	.1	Men's furnishing stores:		
Radio sets.....	15.9	.2	(Commodity coverage, 5.4 per cent)		
Repairs and service.....	6.5	1.5	Furnishings.....		
Storage.....	14.8	.3	Hats and caps.....		
Tires, tubes, and tire accessories.....	5.5	.5	Men's clothing and furnishings stores:		
Used cars sold to dealers.....	13.0	1.9	(Commodity coverage, 32.9 per cent)		
Used commercial cars and trucks.....	1.1	.1	Children's wear.....		
Used passenger cars.....	93.8	92.6	Custom tailoring.....		
Battery and ignition shops—brake-repair shops:			Furnishings.....		
(Commodity coverage, 19.3 per cent)			Hats and caps.....		
Automotive parts and accessories (except tires, tubes, and batteries).....	13.1	4.3	Luggage.....		
Batteries.....	75.1	75.1	Other clothing.....		
Gasoline.....	28.9	4.6	Overcoats.....		
Oils and greases.....	12.9	2.1	Rubber and other footwear.....		
Parts and accessories sold to dealers.....	6.0	.6	Shoes, boys' and youths'.....		
Radio parts and accessories.....	2.1	.7	Shoes, men's.....		
Radio sets.....	4.3	.7	Sporting goods.....		
Repairs and service.....	8.7	7.9	Suits.....		
Tires, tubes, and tire accessories.....	12.2	4.0	Work clothing.....		
Tire shops (including tire repairs):			Family clothing stores (men's, women's, children's):		
(Commodity coverage, 33 per cent)			(Commodity coverage, 32.4 per cent)		
Automotive parts and accessories (except tires, tubes, and batteries).....	9.0	5.7	Apparel and accessories (women's, misses', children's)—		
Batteries.....	4.1	2.4	Children's wear.....		
Gasoline.....	14.3	6.3	Millinery.....		
Miscellaneous merchandise.....	(x)	.4	Hosiery.....		
Oils and greases.....	4.3	1.9	Coats, suits, and dresses.....		
Radio parts and accessories.....	7.7	1.0	Underwear, negligees, corsets, etc.....		
Radio sets.....	31.0	4.2	Other apparel (except furs).....		
Repairs and service.....	9.6	9.4	Clothing and furnishings, men's and boys'—		
Storage.....	12.9	1.3	Suits.....		
Tires and tubes sold to dealers.....	31.7	6.4	Overcoats.....		
Tires, tubes, and tire accessories.....	61.0	61.0	Hats and caps.....		
Filling stations (gasoline and oil):			Furnishings.....		
(Commodity coverage, 30.5 per cent)			Work clothing.....		
Fuel oil.....	37.6	.8	Other clothing.....		
Gasoline.....	82.0	82.0	Dry goods and notions—		
Miscellaneous merchandise.....	(x)	.3	Piece goods.....		
Oils and greases.....	13.9	13.9	Notions and small wares.....		
Repairs and service.....	6.3	3.0	Other dry goods.....		
Filling stations (with tires and accessories):			Furs and fur goods.....		
(Commodity coverage, 5.3 per cent)			Infants' wear.....		
Automotive parts and accessories (except tires, tubes, and batteries).....	3.9	2.5	Leather goods, bill folds, gloves, and hand bags.....		
Batteries.....	5.6	3.5	Luggage.....		
Fuel oil.....	2.6	.4	Service.....		
Gasoline.....	56.9	56.9	Shoes and other footwear—		
			Men's.....		
			Boys' and youths'.....		
			Women's.....		
			Misses' and children's.....		
			Infants'.....		
			Tires, tubes, and tire accessories.....		
			Toys and games.....		
			Women's ready-to-wear specialty stores—apparel and accessories:		
			(Commodity coverage, 66.5 per cent)		
			Apparel and accessories (women's and children's)—		
			Children's wear.....		
			Millinery.....		
			Hosiery.....		

TABLE 15.—THE STATE—SALES, BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
APPAREL GROUP—Continued			FURNITURE AND HOUSEHOLD GROUP—Continued		
Women's ready-to-wear specialty stores—apparel and accessories—Continued.			Household appliances stores—electric: (Commodity coverage, 30 per cent)		
Apparel and accessories—Continued.			Commercial and industrial appliances.....	1.7	1.0
Coats, suits, and dresses.....	75.8	75.8	Construction materials.....	7.3	3.9
Underwear, negligees, corsets, etc. ¹	5.7	3.8	Household appliances, motor-driven (except refrigerators).....	48.0	48.0
Other apparel, except furs ²	6.7	4.0	Household heating appliances, portable.....	9.4	6.5
Art goods, gifts.....	12.3	.4	Incandescent lamps.....	8.9	5.2
Dry goods and notions—			Lighting equipment.....	2.9	1.4
Cotton piece goods.....	2.6	.1	Other appliances.....	15.4	9.2
Linen goods.....	7.1	.2	Radio parts and accessories.....	.3	.1
Silk and velvet piece goods.....	9.0	.3	Ranges, water heaters, etc.....	9.1	3.3
Notions and small wares.....	7.2	.3	Refrigerators.....	7.6	5.2
Furs and fur goods.....	8.0	3.7	Secondhand goods.....	23.1	14.6
Miscellaneous merchandise.....	(x)	.4	Service.....	1.2	.1
Service.....	1.4	.1		2.5	1.5
Shoes, women's.....	12.5	.5	Household appliances stores: (Commodity coverage, 46.5 per cent)		
Furriers—fur shops: (Commodity coverage, 22.1 per cent)			Appliances and supplies, electric.....	58.8	42.9
Furs and fur goods.....	87.2	87.2	Household appliances, motor-driven (except refrigerators).....	19.6	
Service.....	23.2	12.8	Household heating appliances, portable.....	4.1	
Custom tailors: (Commodity coverage, 14.4 per cent)			Lighting equipment.....	1.8	
Custom tailoring, men's.....	88.3	88.3	Incandescent lamps.....	5.0	
Custom tailoring for women.....	12.3	3.7	Construction materials.....	1.6	
Furnishings, men's.....	12.3	8.0	Commercial and industrial appliances.....	4.1	
Women's shoe stores: (Commodity coverage, 71.9 per cent)			Ranges, water heaters, etc.....	2.9	
Hosiery, women's.....	16.1	10.2	Other appliances.....	3.8	
Miscellaneous merchandise.....	(x)	2.0	Appliances and supplies, gas—		
Shoes and other footwear—			Stoves and ranges.....	23.7	23.7
Women's.....	83.7	83.7	Water heaters.....	12.5	12.5
Misses' and children's.....	29.4	1.7	Other appliances, except refrigerators.....	7.9	7.9
Rubber and other footwear.....	3.7	2.4	Radio sets.....	12.4	3.1
Family shoe stores (men's, women's, children's): (Commodity coverage, 24.3 per cent)			Refrigerators.....	18.1	7.5
Hosiery.....	4.9	1.7	Service.....	4.9	2.4
Miscellaneous merchandise.....	(x)	.2	China, glassware, crockery, tinware, enamelware: (Commodity coverage, 39 per cent)		
Shoes and other footwear—			China, glassware, crockery.....	52.9	20.7
Men's.....	20.0	20.0	Kitchen utensils.....	64.1	64.1
Boys' and youths'.....	6.3	4.1	Other home furnishings.....	32.5	5.3
Women's.....	59.3	59.3	Refrigerators, electric and gas.....	5.0	1.3
Misses' and children's.....	9.1	6.5	Toys and games.....	21.8	8.6
Infants'.....	1.0	.3	Radio and electrical shops: (Commodity coverage, 25.6 per cent)		
Rubber footwear.....	9.4	7.5	Appliances and supplies, electric—		
Service.....	2.6	.4	Household appliances, motor-driven (except refrigerators).....	11.9	10.0
			Household heating appliances, portable.....	6.3	4.8
FURNITURE AND HOUSEHOLD GROUP			Lighting equipment.....	0.4	4.9
Furniture stores: (Commodity coverage, 71.9 per cent)			Incandescent lamps.....	7.1	5.5
Art goods, gifts.....	.6	.2	Construction materials.....	40.7	31.4
Furniture—			Commercial and industrial appliances.....	1.3	.7
Bedroom.....	12.3	12.3	Ranges, water heaters, etc.....	2.9	1.5
Living room, library, and hall.....	22.3	22.3	Other appliances.....	3.4	2.0
Dining room.....	9.7	9.7	Heating and plumbing equipment and supplies.....	17.8	2.1
Kitchen.....	4.2	4.2	Phonographs and records.....	1.8	.1
Other household.....	3.4	2.6	Radio parts and accessories.....	8.4	8.4
Office and store.....	7.6	3.0	Radio sets.....	25.6	25.6
Home furnishings—			Refrigerators.....	13.0	1.3
Draperies, upholstery, and curtains.....	7.2	4.3	Service.....	16.2	1.1
Floor coverings.....	17.9	15.2	Sporting goods, gymnasium, and playground equipment.....	8.0	.6
Bedding, mattresses, springs.....	5.5	3.8	Radio and musical instruments stores: (Commodity coverage, 53.8 per cent)		
China, glassware, and crockery.....	1.4	.7	Miscellaneous merchandise.....	(x)	1.2
Kitchen utensils.....	1.0	.3	Musical instruments and accessories—		
Other home furnishings.....	5.5	3.0	Pianos and accessories.....	24.5	24.5
Household appliances, motor-driven (except refrigerators) electric.....	2.3	1.1	Phonographs and records.....	9.4	8.7
Jewelry, silverware, and clocks.....	2.9	.9	Stringed and band instruments.....	11.9	8.8
Leather goods.....	.3	.1	Sheet music, music books, etc.....	5.4	2.7
Lighting equipment, electric.....	.9	.3	Other musical instruments and accessories.....	2.3	1.5
Luggage.....	.9	.3	Radio parts and accessories.....	5.1	3.6
Miscellaneous merchandise.....	(x)	.4	Radio sets.....	48.9	46.7
Musical instruments and accessories—			Service.....	1.0	.6
Pianos and accessories.....	3.5	.9	Sporting goods.....	12.7	1.7
Phonographs and records.....	.5	.2	RESTAURANTS AND EATING PLACES		
Other musical instruments and accessories.....	.5	.1	Cafeterias: (Commodity coverage, 19.4 per cent)		
Office and store equipment.....	4.0	.2	Cigars, cigarettes, and tobacco.....	13.3	8.5
Radio parts and accessories.....	.4	.2	Confectionery and nuts.....	1.1	.2
Radio sets.....	12.1	8.2	Fountain sales and ice cream.....	6.5	3.3
Refrigerators, electric and gas.....	.7	.3	Receipts from sale of meals.....	88.0	88.0
Secondhand furniture.....	6.1	.9	Restaurants with table service: (Commodity coverage, 13.8 per cent)		
Secondhand goods.....	2.5	.1	Bakery products, fresh.....	25.3	1.3
Service.....	6.4	.3	Bottled beverages.....	1.1	.2
Stoves and ranges, gas.....	3.1	1.7	Cigars, cigarettes, and tobacco.....	5.2	4.3
Stoves, ranges, heaters, etc. (other than electric or gas).....	4.0	1.4	Confectionery and nuts.....	10.3	1.4
Tires, tubes, and tire accessories.....	.9	.3	Fountain sales and ice cream.....	9.3	2.6
Toys and games.....	1.1	.4	Receipts from sale of meals.....	90.2	90.2
Wall paper.....	11.4	.1			

¹ Gloves and handbags, not separated by the stores, are included herein.

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TABLE 15.—THE STATE—SALES, BY COMMODITIES—Continued

COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
LUMBER AND BUILDING GROUP			OTHER RETAIL STORES		
Lumber and building material dealers: (Commodity coverage, 33.8 per cent)			Hardware stores: (Commodity coverage, 11.5 per cent)		
Builders' and shelf hardware.....	10.0	0.3	Art goods, gifts.....	1.1	0.1
Building materials—			Appliances and supplies, electric—		
Brick, terra cotta, tile, etc.....	6.1	3.7	Household appliances, motor-driven (except refrigerators).....	3.4	2.4
Building stone.....	2.0	.4	Household heating appliances, portable.....	.8	.4
Cement.....	10.1	7.5	Lighting equipment.....	.9	.1
Lime, plaster, etc.....	2.9	1.9	Incandescent lamps.....	.7	.3
Lumber (rough and dressed).....	39.0	36.9	Commercial and industrial appliances.....	1.9	.1
Planing-mill products, woodwork.....	23.4	19.0	Other appliances.....	.3	.1
Wood shingles and shakes.....	2.2	1.4	Batteries.....	.5	.1
Roofing materials (except wood shingles).....	5.8	3.9	Building materials—		
Iron and other building metal.....	2.4	.6	Roofing materials (except wood shingles).....	9.5	1.2
Building paper, insulating boards with wood base, etc.....	2.0	1.3	Structural steel (at retail).....	8.1	.4
Wall boards (except wood base).....	1.4	.8	Iron and other building metal.....	10.1	2.4
Other building materials.....	12.6	6.2	Other building materials.....	18.7	2.3
Coal.....	28.0	12.4	China, glassware, and crockery.....	4.2	1.1
Miscellaneous merchandise.....	(x)	.8	Farm and garden equipment and supplies—		
Paints, varnishes, lacquers.....	3.1	.9	Farm machinery.....	2.4	.1
Wire fencing, gates, and posts.....	7.1	1.9	Wire fencing, gates, and posts.....	3.1	1.3
Wood, coke, and other fuels.....	2.0	.1	Other farm and garden equipment and supplies.....	5.7	1.3
Lumber and hardware dealers: (Commodity coverage, 23.8 per cent)			Fertilizers.....	.6	.2
Building materials—			Glass.....	.8	.4
Brick, terra cotta, tile, etc.....	3.8	1.6	Hardware—		
Cement.....	6.8	0.8	Builders' and shelf hardware.....	20.9	20.9
Lime, plaster, etc.....	3.4	2.9	Carpenters' and mechanics' tools.....	9.6	9.6
Lumber (rough and dressed).....	57.6	57.6	Other hardware.....	19.6	17.0
Planing-mill products, woodwork.....	6.7	5.0	Heating and plumbing equipment and supplies.....	16.2	2.4
Wood shingles and shakes.....	2.5	1.6	Jewelry, silverware, and clocks.....	.8	.3
Roofing materials (except wood shingles).....	4.9	4.9	Kitchen utensils.....	5.1	2.7
Building paper, insulating boards with wood base, etc.....	3.2	2.1	Miscellaneous merchandise.....	(x)	.2
Wall boards (except wood base).....	3.2	1.9	Painters' supplies.....	.4	.2
Other building materials.....	5.4	2.6	Paints, varnishes, lacquers.....	9.7	8.4
Fuel.....	20.0	2.2	Photographs and records.....	2.0	.1
Hardware—			Radios and equipment.....	12.9	8.0
Builders' and shelf hardware.....	5.0	5.0	Parts and accessories.....	0.5	.5
Carpenters' and mechanics' tools.....	4.0	.1	Saws.....	7.5	7.5
Other hardware.....	.5	.1	Refrigerators.....	5.6	1.9
Kitchen utensils.....	4.4	1.1	Seeds, bulbs, plants, and nursery stock.....	3.3	.1
Miscellaneous merchandise.....	(x)	1.3	Service.....	8.6	.6
Paints, varnishes, lacquers.....	3.2	2.2	Sporting goods, gymnasium and playground equipment.....	8.9	5.9
Radio sets.....	2.2	.1	Stoves and ranges, gas.....	2.5	1.1
Seeds, bulbs, plants, and nursery stock.....	5.6	.2	Stoves, ranges, heaters, etc. (other than electric or gas).....	7.2	4.6
Sporting goods, gymnasium and playground equipment.....	2.2	.1	Tires, tubes, and tire accessories.....	3.2	.3
Stoves, ranges, heaters, etc. (other than electric or gas).....	4.4	.1	Toys and games.....	1.0	.2
Wire fencing, gates, and posts.....	3.2	1.1	Wall paper.....	5.6	.2
Roofing dealers: (Commodity coverage, 22.5 per cent)			Feed stores (flour, feed grain, fertilizer): (Commodity coverage, 11.5 per cent)		
Fuel.....	20.3	15.7	Farm machinery.....	5.1	.5
Roofing materials.....	81.5	81.5	Flour.....	13.1	7.1
Service.....	12.2	2.8	Fertilizers.....	1.4	.6
Heating appliances and oil burners: (Commodity coverage, 38.3 per cent)			Grain and feed.....	78.4	78.4
Appliances and supplies, electric—			Hay, straw, and alfalfa.....	5.9	4.6
Household appliances, motor-driven (except refrigerators).....	.6	.1	Miscellaneous merchandise.....	(x)	.1
Household heating appliances, portable.....	.6	.1	Oils and greases.....	25.0	2.6
Lighting equipment.....	.6	.1	Other farm and garden equipment and supplies.....	.5	.2
Incandescent lamps.....	1.8	.2	Paints, varnishes, lacquers.....	4.2	.4
Construction materials.....	.6	.1	Seeds, bulbs, plants, and nursery stock.....	8.0	4.7
Other appliances.....	1.2	.2	Service.....	11.4	.8
Heating equipment and supplies.....	82.8	82.8	Farmers' supply stores: (Commodity coverage, 82.4 per cent)		
Radio sets.....	2.4	.3	Carpenters' and mechanics' tools.....	3.7	.3
Refrigerators.....	1.8	.2	Coal.....	3.0	3.2
Service.....	20.5	15.0	Farm and garden equipment and supplies.....	36.9	36.9
Plumbing shops—heating and ventilating: (Commodity coverage, 19.3 per cent)			Fuel oil.....	9.9	9.0
Appliances and supplies, electric.....	36.6	2.4	Groceries.....	3.8	3.4
Heating and plumbing equipment and supplies.....	90.4	90.4	Hay, grain, and feed.....	43.5	43.5
Other Appliances, gas.....	1.6	.1	Seeds, bulbs, plants, and nursery stock.....	2.7	2.5
Refrigerators.....	11.0	1.1	Work clothing.....	1.3	1.2
Service.....	14.0	5.3	Coal and feed stores: (Commodity coverage, 8.9 per cent)		
Water heaters, gas.....	1.8	.7	Building materials—		
Paint and glass stores: (Commodity coverage, 27.2 per cent)			Cement.....	1.3	.3
Draperies, upholstery, and curtains.....	11.0	1.1	Lime, plaster, etc.....	.4	.1
Glass.....	1.7	.8	Lumber (rough and dressed).....	13.2	3.1
Oils and greases.....	33.3	9.2	Wood shingles and shakes.....	.7	.2
Painters' supplies.....	16.1	15.0	Roofing materials (except wood shingles).....	1.1	.3
Paints, varnishes, lacquers.....	51.9	51.9	Building paper, insulating boards with wood base, etc.....	.9	.2
Service.....	30.3	6.0	Coal.....	26.5	26.5
Wall paper.....	30.4	16.0	Farm machinery.....	9.2	1.6
			Fertilizers.....	1.7	.1
			Flour.....	14.1	1.3
			Grain and feed.....	59.9	59.9
			Hay, straw, and alfalfa.....	2.7	1.4
			Other farm and garden equipment and supplies.....	4.5	1.5
			Seeds, bulbs, plants, and nursery stock.....	5.7	2.8
			Service.....	3.0	.2
			Wood, coke, and other fuels.....	3.6	.5

TABLE 15.—THE STATE—SALES, BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same classifi- cation
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Book stores:¹ (Commodity coverage, 34.9 per cent)			Jewelry stores (installment credit): (Commodity coverage, 83.2 per cent)		
Art goods, gifts.....	5.5	1.5	Clocks.....	2.8	2.8
Cameras and photographic supplies—			Diamond jewelry.....	28.8	28.8
Cameras.....	.7	.3	Gold and gold-filled jewelry.....	3.0	3.0
Photographic supplies.....	1.8	.8	Household heating appliances, portable electric.....	.3	.1
Photo-finishing sales.....	.7	.1	Leather goods.....	6.8	2.4
Leather goods.....	1.1	.5	Musical instruments and accessories.....	7.6	1.1
Luggage.....	.9	.3	Other jewelry.....	12.0	12.0
Novelties.....	26.5	4.4	Plated silverware.....	3.4	2.3
Office and store equipment—			Radios and equipment.....	19.5	2.7
Adding and calculating machines and accessories.....	3.3	.5	Rings, other than diamond.....	8.8	8.8
Typewriters and accessories.....	4.9	3.4	Service.....	11.1	7.0
Other office and store equipment.....	5.8	3.5	Sterling silverware.....	9.8	8.0
Office and store furniture.....	13.3	2.1	Watches.....	20.4	20.4
Professional and scientific instruments and equipment.....	1.8	.5			
Secondhand merchandise.....	7.7	1.3	Jewelry stores: (Commodity coverage, 21.1 per cent)		
Sporting goods.....	2.6	1.8	Art goods, gifts.....	10.1	.6
Stationery, books, and magazines—			China, glassware, and crockery.....	2.5	.3
Books.....	39.5	39.5	Clocks.....	2.5	2.5
Magazines and newspapers.....	11.4	10.1	Diamond jewelry.....	22.6	22.6
Paper and paper goods.....	9.9	8.7	Gold and gold-filled jewelry.....	7.5	7.5
Other stationery.....	13.5	11.9	Leather goods.....	3.0	.8
Surgical, dental, and hospital supplies.....	27.3	7.7	Optical goods.....	3.3	.5
Toys and games.....	1.8	1.1	Other jewelry.....	0.9	0.0
			Plated silverware.....	6.6	5.3
Cigar stores (with fountains): (Commodity coverage, 27.9 per cent)			Radio sets.....	35.0	2.0
Bottled beverages.....	3.6	1.7	Rings, other than diamond.....	13.1	13.1
Cigars, cigarettes, and tobacco.....	55.8	55.8	Secondhand merchandise.....	11.0	.7
Confectionery and nuts.....	2.0	.9	Service.....	15.9	9.5
Fountain sales and ice cream.....	12.6	6.6	Stationery, books, and magazines.....	1.3	.1
Magazines and newspapers.....	5.4	2.6	Sterling silverware.....	10.2	8.5
Receipts from sale of meals.....	18.3	18.3	Watches.....	20.0	20.0
Smokers' supplies.....	8.1	8.1			
			Music stores: (Commodity coverage, 33.3 per cent)		
Cigar stores (without fountains): (Commodity coverage, 8.8 per cent)			Other musical instruments and accessories.....	.7	.2
Cigars, cigarettes, and tobacco.....	92.1	92.1	Phonographs and records.....	.8	.6
Magazines and newspapers.....	10.0	3.7	Pianos and accessories.....	74.1	74.1
Smokers' supplies.....	4.2	4.2	Radio sets.....	7.2	7.2
			Service.....	5.3	2.1
Coal and wood yards: (Commodity coverage, 53.2 per cent)			Sheet music, music books, etc.....	27.1	13.0
Building materials—			Stringed and band instruments.....	7.0	2.8
Building stone.....	1.6	.2			
Cement.....	12.2	1.7	News dealers: (Commodity coverage, 15.1 per cent)		
Lime, plaster, etc.....	2.3	.2	Bottled beverages.....	12.5	.8
Other building materials.....	2.4	.3	Cigars, cigarettes, and tobacco.....	31.2	4.2
Farm and garden equipment and supplies.....	10.9	.1	Lunches.....	29.5	2.0
Fuel—			Magazines and newspapers.....	90.3	90.3
Coal.....	75.0	75.0	Miscellaneous merchandise.....	(x)	2.2
Fuel oil.....	4.5	1.0	Service.....	6.0	.5
Wood, coke, and other fuels.....	7.7	4.5			
Gasoline.....	26.0	3.0	Office and store mechanical appliance dealers (retail): (Commodity coverage, 85.1 per cent)		
Heating and plumbing equipment and supplies.....	5.2	.1	Adding and calculating machines and accessories.....	49.1	45.8
Ice.....	42.6	10.6	Other office and store mechanical appliances.....	44.9	21.5
Miscellaneous merchandise.....	(x)	.1	Secondhand goods.....	4.2	.2
Oils and greases.....	5.4	.6	Service.....	16.6	10.9
Refrigerators.....	.6	.1	Stationery.....	24.9	8.4
Seeds, bulbs, plants, and nursery stock.....	0.9	.2	Typewriters and accessories.....	28.8	13.2
Service.....	23.3	2.3			
			Office and store furniture and equipment dealers: (Commodity coverage, 92.1 per cent)		
Drug stores (with fountains): (Commodity coverage, 11.1 per cent)			Art goods, gifts.....	.8	.1
Bottled beverages.....	(x)	.7	Books.....	4.6	.3
Cigars, cigarettes, and tobacco.....	14.6	14.1	Leather goods.....	1.2	.1
Confectionery and nuts.....	4.2	2.3	Office and store furniture.....	42.4	42.4
Drugs, patent medicines, etc.....	30.7	30.7	Other office and store equipment.....	59.1	15.4
Fountain sales and ice cream.....	17.2	17.2	Paper and paper goods.....	6.4	.5
Miscellaneous merchandise.....	(x)	4.1	Secondhand furniture.....	6.8	2.8
Prescriptions.....	13.6	13.6	Service.....	28.2	13.9
Rubber goods.....	2.8	2.3	Stationery.....	40.4	23.9
Stationery, books, periodicals, etc.....	1.9	1.3	Typewriters and accessories.....	3.3	.6
Surgical and hospital supplies.....	2.9	2.0			
Toilet articles.....	3.4	2.7	Typewriters dealers: (Commodity coverage, 23.8 per cent)		
Toiletries and cosmetics.....	10.2	9.0	Service.....	4.8	4.8
			Typewriters and accessories.....	95.2	95.2
Florists: (Commodity coverage, 19.2 per cent)					
Flowers, wreaths, etc.....	80.4	80.4	Opticians and optometrists: (Commodity coverage, 14.7 per cent)		
Miscellaneous merchandise.....	(x)	1.9	Optical goods.....	94.2	94.2
Seeds, bulbs, plants, and nursery stock.....	36.8	17.7	Service.....	5.8	5.8
Camera dealers—photographic supplies: (Commodity coverage, 62.8 per cent)					
Cameras.....	8.1	8.1			
Photographic supplies.....	74.5	74.5			
Photo-finishing sales.....	11.3	11.3			
Stationery.....	7.2	6.1			

¹ These stores are found principally in college cities. They carry a wide variety of merchandise for sale to students.

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TABLE 15.—THE STATE—SALES, BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Sporting goods stores with toys and stationery: (Commodity coverage, 79.9 per cent)			Stationers and engravers—Continued.		
Bicycles.....	2.5	1.4	Radios and equipment.....	1.2	0.8
Cameras.....	12.0	5.3	Sporting goods.....	1.4	.2
Magazines and newspapers.....	4.0	1.8	Stationery, books, and magazines.....	51.6	51.6
Radio sets.....	1.1	.6	Books.....	28.5	
Repairs and service.....	.6	.3	Magazines and newspapers.....	7.4	
Sporting goods, gymnasium and playground equipment.....	83.7	83.7	Paper and paper goods.....	13.8	
Stationery.....	13.9	6.1	Other stationery.....	1.9	
Toys and games.....	1.5	.8	Toys and games.....	1.4	1.4
Stationers and engravers: (Commodity coverage, 53.1 per cent)			Typewriters and accessories.....		
Art goods, gifts.....	8.4	8.4	Wall paper.....	15.8	10.4
Cameras and photographic supplies—			SECONDHAND STORES		
Cameras.....	.6	.4	Automobile parts and accessories (secondhand): (Commodity coverage, 13.1 per cent)		
Photographic supplies.....	2.4	1.5	Automotive parts and accessories (except tires, tubes, and batteries).....		
Photo-finishing sales.....	.5	.3	Batteries.....		
Confectionery and nuts.....	.2	.1	Gasoline, oil, and greases.....		
Leather goods.....	1.4	.5	Radio sets.....		
Miscellaneous merchandise.....	(x)	4.8	Repairs and service.....		
Office and store furniture.....	8.1	6.7	Storage.....		
Other office and store equipment.....	1.1	.4	Tires, tubes, and tire accessories.....		
Paints and painters' supplies.....	15.9	10.5	Used passenger cars.....		
Phonographs and records.....	2.1	1.4			

TABLE 16.—DES MOINES—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 22)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES, (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	2,031	1,875	8,848	1,577	\$11,740,344	\$462,800	\$11,415,360	\$10,250,550	\$89,865,069	100.00
Food group.....	888	855	892	357	1,193,878	76,837	1,282,113	756,040	16,109,007	17.87
Candy and confectionery stores:										
Candy stores—nut stores.....	10	5	24	2	24,208	270	44,256	3,770	152,514	.17
Confectionery stores (candy and fountain).....	14	18	20	6	17,473	1,050	20,237	5,150	109,149	.18
Dairy-products stores:										
Dairy-products stores (including ice cream).....	11	13	13	2	16,437	692	13,636	2,030	164,443	.18
Milk dealers ¹	3	2	49		82,447		49,851	870	335,222	.37
Egg and poultry dealers.....	19	18	6	8	6,520	1,480	10,189	4,350	195,023	.15
Delicatessen stores.....	7	9	10	4	9,162	754	11,442	5,250	115,773	.13
Fruit stores and vegetable markets.....	97	114	33	70	29,053	7,456	46,120	9,420	473,817	.53
Grocery stores (without meats).....	150	110	125	82	180,773	18,922	297,975	102,850	3,187,244	3.56
Combination stores (groceries and meats):										
Grocery stores with meats.....	275	300	410	142	541,920	37,438	558,763	464,620	8,810,541	0.83
Meat markets with groceries.....	10	17	48	14	67,537	3,690	66,128	22,430	918,872	1.03
Meat markets (including sea foods):										
Fish markets—sea foods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Meat markets.....	44	29	58	15	87,417	3,775	66,980	14,570	1,057,333	1.18
Bakeries—bakery-goods stores (except manufacturing bakeries).....	6	8	28		24,920		16,657	1,970	118,978	.13
Other food stores:										
Coffee, tea, spices.....	6	4	55	2	85,396	510	44,271	22,660	288,357	.32
Farm products stores.....	3	4		10	885	885	780	210	5,416	.01
General food stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bottled waters and beverages.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise group.....	37	30	1,740	409	2,297,090	140,151	2,152,142	1,704,890	15,421,439	17.20
Department stores.....	5		1,417	340	2,029,453	122,853	1,812,776	1,397,070	12,911,004	14.40
Dry-goods stores.....	6	8	3	1	5,428	150	10,768	20,050	74,755	.08
General merchandise stores:										
With food departments (including 2 general stores).....	10	10	24	6	23,190	1,197	43,823	32,890	301,850	.34
Without food departments.....	7	9	12	3	19,044	972	14,133	54,590	154,108	.17
Variety, 5-and-10, and to-a-dollar stores.....	9	3	284	59	219,975	14,974	270,642	200,290	1,979,122	2.21

¹ Further data will be shown in a special report on milk dealers.

CENSUS OF DISTRIBUTION

TABLE 16.—DES MOINES—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 22)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Automotive group	367	227	1,273	70	\$1,824,178	\$22,995	\$1,606,974	\$1,277,820	\$15,147,439	16.89
Motor vehicle dealers:										
Automobile sales rooms—new and trade-in.....	25	24	458	6	688,459	2,527	615,336	804,600	7,832,427	8.74
Used-car establishments.....	19	21	76	13	114,207	5,930	105,254	132,110	1,228,986	1.37
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	14	15	57	7	78,679	1,122	87,365	100,040	629,916	.70
Battery and ignition shops—brake-repair shops.....	8	9	33	1	50,756	300	57,631	19,550	241,412	.27
Tire shops (including tire repairs).....	16	13	54	2	66,987	620	123,924	68,800	400,000	.55
Filling stations:										
Filling stations—gasoline and oil.....	178	33	254	15	324,854	4,787	290,278	61,830	2,891,721	3.22
Filling stations with tires and accessories.....	11	11	19	7	26,765	1,363	23,527	7,020	217,961	.24
Filling stations with other merchandise.....	6	7	1	1	1,540	500	2,330	1,490	44,951	.05
Motor cycles, bicycles, and supplies.....	3	4	1	2	1,920	620	4,345	3,170	26,346	.03
Garages and repair shops:										
Body, fender, and paint shops.....	9	8	87		128,971		51,537	28,150	321,072	.36
Garages (repairs and storage, gasoline, oil, accessories).....	69	71	223	12	328,755	3,986	223,521	49,300	1,101,048	1.23
Parking stations, parking garages, and lots.....	6	7	10	3	12,193	1,000	13,176	1,480	102,093	.11
Radiator shops (including repairs).....	3	4		1	240	240	3,750	280	18,600	.02
Apparel group	145	78	839	171	1,183,385	42,877	1,939,000	1,713,870	10,085,433	11.25
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	4	2	22	4	40,352	992	67,294	54,430	310,840	.35
Men's furnishings stores.....	14	18	17	5	21,757	841	55,454	66,980	351,307	.39
Men's clothing and furnishings stores.....	24	14	205	44	322,798	11,202	585,659	630,770	3,043,914	3.39
Clothing stores—men's, women's, and children's.....	6	7	26	8	41,712	1,284	70,207	75,980	453,417	.51
Women's ready-to-wear specialty stores—apparel and accessories.....	19		304	35	360,664	9,176	573,612	263,860	2,099,123	2.35
Women's accessories stores:										
Furriers—fur shops.....	7	7	25	12	30,733	4,760	30,830	47,910	213,125	.24
Hosiery shops.....	3	1	41	1	40,412	350	4,082	7,500	84,225	.09
Millinery stores.....	12	6	36	8	41,865	1,847	77,788	18,660	239,682	.27
Other apparel stores:										
Custom tailors.....	10	8	28	16	48,040	3,038	38,153	23,430	284,554	.32
Shoe stores:										
Shoe stores—men's.....	5		10	5	18,505	1,063	49,421	49,680	196,769	.22
Shoe stores—women's.....	9		36	11	61,552	3,313	123,876	103,670	539,838	.60
Shoe stores—men's, women's, and children's.....	31	12	88	22	154,351	5,081	261,772	370,750	1,314,939	1.47
Furniture and household group	82	44	843	12	1,101,487	3,698	1,039,698	1,461,100	6,568,613	7.32
Furniture stores.....	23	17	565	5	699,982	1,987	724,822	1,086,200	4,519,531	5.09
Floor coverings, draperies, curtains, and uphol- stery stores.....	4	4	3		7,057		19,378	77,410	72,022	.08
Household appliances stores:										
Household appliances stores (electrical).....	10	3	136		177,798		117,441	101,360	835,973	.93
Household appliances stores.....	3	1	23		44,881		19,956	32,660	194,561	.22
Other home furnishings and appliances stores.....	7	6	25	3	27,374	818	6,879	5,390	82,647	.09
Radio and music stores:										
Radio and electrical shops.....	11	12	43	4	58,678	893	60,476	51,660	327,984	.37
Radio and musical instruments stores.....	4	1	48		85,717		90,746	106,420	531,985	.59
Restaurants, cafeterias, and eating places	241	220	945	147	787,338	42,955	647,710	44,760	4,447,792	4.96
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	10	10	120	14	106,570	4,012	98,463	10,410	543,349	.61
Lunch rooms.....	104	118	177	35	135,556	9,260	152,619	11,560	1,060,800	1.18
Restaurants with table service.....	70	73	646	71	479,322	22,534	325,798	19,190	2,412,233	2.69
Lunch counters, refreshment stands, etc.:										
Refreshment stands.....	29		29		12,498		6,685	570	115,519	.13
Fountain—lunches.....	4	4	11	1	9,905	200	13,299	770	68,523	.08
Lunch counters.....	18	15	62	26	43,037	6,049	50,846	2,200	246,368	.27
Lumber and building group	88	74	660	128	956,154	48,144	474,083	949,170	4,588,513	5.11
Lumber and building-material dealers:										
Lumber and building-material dealers.....	20	12	205	82	373,959	29,013	163,273	395,700	1,905,375	2.12
Lumber and hardware.....	3		82		134,200		123,596	326,910	936,589	1.04
Roofing.....	14	15	28	4	46,856	744	22,819	13,960	189,063	.21
Electrical shops (without radio).....	7	8	17	5	27,805	1,304	19,084	32,090	107,549	.12
Heating and plumbing shops:										
Heating appliances and oil burners.....	10	8	53	2	95,536	260	28,330	33,450	410,869	.46
Plumbing shops—heating and ventilating.....	23	24	115	31	201,112	15,363	57,344	61,280	752,853	.84
Paint and glass stores.....	11	7	60	4	76,677	900	50,637	85,780	285,615	.32

* This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

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TABLE 16.—DES MOINES—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 22)	Number of stores	Proprietors and firm members (not on payroll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Other retail stores.....	383	304	1,665	278	\$2,311,549	\$73,793	\$2,114,548	\$2,176,330	\$18,798,516	18.74
Hardware stores.....	15	14	04	2	82,885	890	70,410	194,300	696,435	.78
Farm implements, machinery, and equipment dealers.....	5	4	12		13,908		11,050	21,650	200,531	.22
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	11	10	14	1	10,765	300	19,138	20,420	120,892	.14
Harness shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supply stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Seeds, bulbs, and nursery stock.....	7	0	10	10	40,039	1,675	18,091	23,830	120,274	.14
Coal and feed stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed stores with groceries.....	3	4	4	1	5,030	150	2,217	2,450	63,600	.07
Book stores.....	9	7	43	55	43,862	12,544	24,903	55,030	294,001	.33
Cigar stores and cigar stands:										
Cigar stores with fountains.....	6	8	4	2	3,777	669	10,384	4,670	70,387	.09
Cigar stands.....	6	4	4	2	800	800	2,775	4,130	38,920	.04
Cigar stores without fountains.....	21	11	32	4	45,243	1,300	95,438	48,110	555,480	.62
Coal and wood yards.....	31	12	334	16	484,483	6,522	316,648	110,820	3,071,521	4.43
Drug stores:										
Drug stores.....	20	19	45	13	74,092	3,416	80,097	110,100	567,045	.63
Drug stores with fountains.....	06	86	278	79	358,130	28,591	364,534	530,990	3,161,384	3.53
Florists.....	27	29	54	27	96,514	3,318	85,761	52,420	421,855	.47
Gifts—novelties and toys—cameras:										
Camera dealers—photographic supply stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Art and gift shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Novelty and souvenir shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	26	27	80	11	153,535	4,299	176,176	335,710	606,965	1.01
Luggage and leather-goods stores.....	4	4	5	4	4,730	350	8,407	34,690	69,059	.08
Music stores (without radio).....	7	5	16	5	22,446	1,649	36,381	31,570	218,998	.25
News dealers.....	7	5	35		36,727		4,962	6,860	152,153	.17
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office and store mechanical appliance dealers (retail).....	11	2	89	3	158,275	456	74,457	78,640	638,447	.71
Office and store furniture and equipment dealers.....	3		69		130,131		94,491	120,650	570,216	.64
Store-fixture dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Typewriter dealers.....	5	2	61		96,303		63,472	46,500	308,879	.35
Opticians and optometrists.....	6	5	9		23,292		22,002	4,590	83,580	.09
Sporting goods stores, including athletic and playground equipment:										
Sporting goods specialty stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Athletic and playground equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Scientific and medical instruments and supplies, at retail.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers:										
Printers and lithographers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and engravers.....	4	3	15	2	13,108	95	16,072	6,420	98,309	.11
Monuments and tombstones.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	33	18	296	14	300,664	2,657	393,999	127,430	2,175,741	2.43
Secondhand stores.....	40	45	91	6	85,507	1,150	159,082	166,870	504,317	.56

TABLE 17.—DES MOINES—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on payroll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	2,031	1,875	8,848	1,577	\$11,740,344	\$452,800	\$11,415,350	\$10,250,550	\$89,665,069	100.00
Single-store independents.....	1,471	1,572	5,410	1,196	7,400,844	363,689	6,956,659	6,636,860	57,823,230	64.50
2-store independents.....	84	67	363	61	568,495	14,818	553,221	857,150	4,002,810	5.13
3-store independents.....	23	10	365	9	607,207	1,793	597,783	785,360	4,766,141	5.32
Local chains.....	90	0	520	25	607,358	7,385	485,040	186,870	4,420,753	4.93
Sectional chains.....	178		370	70	528,173	21,004	748,775	351,170	5,201,356	5.87
National chains.....	124		973	196	1,170,851	40,334	1,406,753	1,058,370	8,754,371	9.70
Direct-selling (house-to-house).....	6		371		289,050		64,946	48,200	806,358	.90
Curbside markets and stands.....	14	15		3	400	400	4,918	850	49,070	.05
Leased department chains.....	22	4	109	11	138,263	2,659	179,270	133,346	740,172	.83
Manufacturer-controlled chains.....	13		151	4	225,405	668	110,153	96,080	703,503	.79
Other types of operation.....	6	1	216	2	204,278	50	303,427	96,300	1,725,394	1.92

CENSUS OF DISTRIBUTION

TABLE 18.—DES MOINES—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	2 and 3 store independents	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	5	4				1	
Annual net sales.....	\$12,911,604	(x)				(x)	
Per cent of total sales.....	100.00	(x)				(x)	
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	9	3				6	
Annual net sales.....	\$1,979,122	\$21,600				\$1,957,522	
Per cent of total sales.....	100.00	1.09				98.91	
Men's and boys' clothing and furnishings stores:							
Number of stores.....	42	31	5	1	2	2	1
Annual net sales.....	\$3,706,061	\$2,972,147	\$245,464	(x)	(x)	(x)	\$53,178
Per cent of total sales.....	100.00	80.20	6.62	(x)	(x)	(x)	1.44
Family clothing stores—men's, women's, and children's:							
Number of stores.....	6	2	2		1	1	
Annual net sales.....	\$453,417	(x)	(x)		(x)	(x)	
Per cent of total sales.....	100.00	(x)	(x)		(x)	(x)	
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	19	7	1	2	4	4	1
Annual net sales.....	\$2,999,123	\$1,440,872	(x)	(x)	\$507,802	\$514,416	\$101,683
Per cent of total sales.....	100.00	48.04	(x)	(x)	16.93	17.15	3.39
Shoe stores:							
Number of stores.....	45	16	4	1	9	9	6
Annual net sales.....	\$2,051,546	\$607,141	(x)	(x)	\$479,094	\$303,402	\$200,861
Per cent of total sales.....	100.00	29.59	(x)	(x)	23.35	19.18	14.19
Furniture stores:							
Number of stores.....	23	21	1				1
Annual net sales.....	\$4,518,531	(x)	(x)				(x)
Per cent of total sales.....	100.00	(x)	(x)				(x)
Radio and music stores:							
Number of stores.....	15	13			1	1	
Annual net sales.....	\$859,979	(x)			(x)	(x)	
Per cent of total sales.....	100.00	(x)			(x)	(x)	
Grocery stores (without meats):							
Number of stores.....	150	96	4		32	18	
Annual net sales.....	\$3,187,244	\$1,205,621	\$96,454		\$1,177,446	\$707,723	
Per cent of total sales.....	100.00	37.83	3.03		36.94	22.20	
Combination stores (groceries and meats):							
Number of stores.....	294	251	10	14	15	4	
Annual net sales.....	\$9,735,413	\$7,127,676	\$422,068	\$905,336	\$700,071	\$490,262	
Per cent of total sales.....	100.00	73.21	4.34	10.22	7.19	5.04	
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	190	170	6	12	1	1	
Annual net sales.....	\$4,016,382	\$2,897,440	\$160,078	(x)	(x)	(x)	
Per cent of total sales.....	100.00	72.14	3.99	(x)	(x)	(x)	
Cigar stores and cigar stands:							
Number of stores.....	33	22	1		4	6	
Annual net sales.....	\$673,787	(x)	(x)		\$182,475	\$226,228	
Per cent of total sales.....	100.00	(x)	(x)		27.08	33.68	
Filling stations:							
Number of stations.....	195	43	6		102	44	
Annual net sales.....	\$3,154,633	\$658,807	\$87,747		\$1,834,619	\$573,490	
Per cent of total sales.....	100.00	20.88	2.78		58.16	18.18	
Coal and wood yards—ice dealers:							
Number of yards.....	31	23	2	6			
Annual net sales.....	\$3,971,521	\$2,173,944	(x)	(x)			
Per cent of total sales.....	100.00	54.74	(x)	(x)			
Drug stores:							
Number of stores.....	116	94	15	4		3	
Annual net sales.....	\$3,729,329	\$2,435,908	\$666,040	\$164,475		\$462,906	
Per cent of total sales.....	100.00	65.32	17.86	4.41		12.41	
Hardware stores:							
Number of stores.....	15	13	2				
Annual net sales.....	\$696,435	(x)	(x)				
Per cent of total sales.....	100.00	(x)	(x)				
Jewelry stores:							
Number of stores.....	29	24					2
Annual net sales.....	\$906,965	\$687,614					\$19,351
Per cent of total sales.....	100.00	97.87					2.13

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TABLE 19.—DES MOINES—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS
[Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL		ALL CASH	PROPORTION OF CREDIT BUSINESS								
	Number of stores	Net sales		1 to 10 per cent credit	11 to 20 per cent credit	21 to 30 per cent credit	31 to 40 per cent credit	41 to 50 per cent credit	51 to 60 per cent credit	61 to 70 per cent credit	71 to 80 per cent credit	Over 80 per cent credit
Total, all stores reporting: 1												
Number of stores.....	1,769		356	169	92	77	90	133	61	84	79	158
Per cent of total stores.....	100.00		47.58	9.40	5.12	4.28	5.00	7.39	3.39	4.67	4.39	8.78
Amount of net sales.....		81,234	25,271	4,706	1,982	1,854	4,238	5,810	13,315	4,950	5,303	13,795
Per cent of total sales.....		100.00	31.11	6.79	2.45	2.28	5.22	7.15	16.39	6.10	6.53	16.98
Food group:												
Confectionery stores (candy and fountain).....	13	151	111	26	3				11			
Dairy-products stores (including ice cream).....	9	139	139									
Delicatessen stores.....	7	116	74	10				12			20	
Fruit stores and vegetable markets.....	89	413	411					2				
Grocery stores (without meats).....	145	3,112	2,275	109	24	56	112	117	40	157	133	89
Combination stores (groceries and meats)—												
Grocery stores with meats.....	268	8,742	2,499	437	349	135	202	761	316	746	1,588	1,709
Meat markets with groceries.....	18	824	397	58			98	46	38	91		96
Meat markets (including sea foods)—												
Meat markets.....	43	1,052	772	41	36		50	52	21		44	30
Bakeries—bakery-goods stores (except manufacturing bakeries).....	6	119	110									
General merchandise group:												
Department stores.....	5	12,911	2,872				153	864	9,022			
Dry-goods stores.....	6	75	41	34								
General merchandise stores—												
With food departments.....	7	292	21	12	45			28	23	73		
Without food departments.....	7	154	81	73								
Variety, 5-and-10, and to-a-dollar stores.....	8	1,976	1,965	11								
Automotive group:												
Automobile sales rooms—new and trade-in.....	22	6,240		338	288		853	980	1,330	201	785	1,485
Accessories, tires, and batteries—												
Accessory stores with tires and batteries.....	14	630	400	4	15	22	138	28		23		
Tire shops (including tire repairs).....	16	491	241	24	22			20	35	15		128
Filling stations—												
Filling stations—gasoline and oil.....	96	1,765	423	368	214	182	290	129	106	5		38
Filling stations with tires and accessories.....	11	218	16	49	51		44	58				
Filling stations with other merchandise.....	5	39	13	20	6							
Garages (repairs and storage, gasoline, oil, accessories).....	60	976	315	108	60	116	61	133	40		97	46
Apparel group:												
Men's and boys' clothing and furnishings stores—												
Men's and boys' clothing stores.....	4	311	157								154	
Men's furnishings stores.....	12	309	140	32	36		36				65	
Men's clothing and furnishings stores.....	21	2,911	554	57	30	46	1,377	50	73	724		
Family clothing stores—men's, women's, and children's.....	5	278	126			29						123
Women's ready-to-wear specialty stores—apparel and accessories.....	18	2,755	1,459	14					331	681	168	102
Women's accessories stores—												
Furriers—fur shops.....	5	120		21	14						13	72
Millinery stores.....	11	287	156				25	97		9		
Shoe stores—												
Shoe stores—men's.....	5	197	197									
Shoe stores—women's.....	9	540	306			66		109	59			
Family shoe stores—men's, women's, and children's.....	29	1,308	619	109	108	85	125	185	4	73		
Furniture and household group:												
Furniture stores.....	21	4,478	43	217		25		57	23		300	3,808
Household appliance stores—												
Household appliances stores (electric).....	7	703	11		1						49	642
Radio and musical stores—												
Radio and electrical shops.....	10	275	2					66	10	31	33	133
Radio and musical instruments stores.....	3	374	8									366
Lumber and building group:												
Lumber and building material dealers.....	17	1,654	44	123	63					19	82	1,223
Electrical shops (without radio).....	7	108	2			6					25	75
Heating and plumbing shops—												
Heating appliances and oil burners.....	7	265	55	32		22				6		150
Plumbing shops—heating and ventilating.....	21	640	16		33		36	11	4		86	454
Paint and glass stores.....	10	281	72				17			15		177
Other retail stores:												
Hardware stores.....	15	696	16	68	22	113	9		46	141	277	4
Feed stores (flour, feed, grain, fertilizer).....	11	127	21	12	7	83	4					
Book stores.....	5	171	53			73		18				27
Cigar stores without fountains.....	19	495	444	38				13				
Coal and wood yards.....	27	2,876	270	32	35		66	69	1,045	316	790	283
Drug stores—												
Drug stores.....	17	441	248	18	17	52	106					30
Drug stores with fountains.....	89	2,839	1,297	736	188	316	197	195				63
Florists.....	26	421	36			30	23	19	121	65	34	31
Jewelry stores.....	21	560	163		28	12	10	161	30	20	99	123
Music stores (without radio).....	6	183	11	6		9				34		
Office, school, and store supplies and equipment dealers—												
Office and store mechanical appliances dealers (retail).....	8	599						12	97		191	299
Stationers and engravers.....	3	95	42				36					17

¹ All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 1 except for 232 stores with sales of \$8,431,069 which failed to report credit information.

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TABLE 20.—DES MOINES—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT, AND ON INSTALLMENT, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES			KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES		
		For cash	On open account	On installment			For cash	On open account	On installment
Total ²	949	42.55	42.84	14.61					
Food group					Apparel group—Continued.				
Confectionery stores (candy and fountain)	307	41.06	58.94		Custom tailors	5	53.02	46.38	
Delicatessen stores	5	83.75	16.25		Shoe stores:				
Grocery stores (without meats)	3	61.62	38.38		Shoe stores—women's	4	58.30	41.61	
Combination stores (groceries and meats):	59	48.43	51.57		Family shoe stores—men's, women's, and children's	14	69.78	30.22	
Grocery stores with meats	214	37.84	62.16		Furniture and household group	40	14.04	23.11	
Meat markets with groceries	11	47.52	52.48		Furniture stores	17	14.80	19.21	
Meat markets	9	55.93	44.07		Household appliances stores (electric)	6	4.20	30.04	
General merchandise group	16	47.39	51.90	.71	Radio and electrical shops	9	28.92	71.08	
Department stores	3	47.09	52.91		Restaurants and eating places	37	37.13	12.87	
General merchandise stores:					Restaurants, cafeterias, and lunch rooms:				
With food departments	6	35.25	24.39	40.36	Lunch rooms	24	84.18	15.82	
Without food departments	4	93.69	6.31		Restaurants with table service	11	88.30	11.70	
Automotive group	208	49.08	17.01	33.96	Lumber and building group	66	20.41	74.69	
Motor-vehicle dealers:					Lumber and building material dealers:				
Automobile sales rooms—new and used	22	46.28	10.85	42.87	Lumber and building material dealers	10	17.27	79.01	
Used-car establishments	15	15.43	9.98	74.59	Roofing	12	42.32	55.54	
Accessories, tires, and batteries:					Electrical shops (without radio)	6	12.04	87.06	
Accessories stores with tires and batteries	9	62.72	37.28		Heating and plumbing shops:				
Battery and ignition shops—brake-repair shops	5	54.64	45.36		Heating appliances and oil burners	6	18.18	74.97	
Tire shops (including tire repairs)	11	59.51	35.05	5.44	Plumbing shops—heating and ventilating	18	13.63	86.37	
Filling stations:					Paint and glass stores	6	18.14	49.84	
Filling stations—gasoline and oil	78	73.58	26.42		Other retail stores	197	49.60	46.12	
Filling stations with tires and accessories	9	74.94	25.06		Hardware stores	13	46.38	43.63	
Filling stations with other merchandise	3	88.99	11.01		Farm implements, machinery, and equipment dealers	4	51.73	48.27	
Garages and repair shops:					Farmers' supplies:				
Body, fender, and paint shops	6	62.34	37.66		Feed stores (flour, feed, grain, fertilizer)	8	76.94	23.06	
Garages (repairs and storage, gasoline, oil, accessories)	42	59.03	40.75	.22	Seeds, bulbs, and nursery stock	5	71.21	28.79	
Parking stations, parking garages, and lots	4	78.24	21.76		Book stores	3	57.09	42.01	
Apparel group	60	51.51	47.62	.87	Coal and wood yards	22	37.61	62.39	
Men's and boys' clothing and furnishings stores:					Drug stores:				
Men's furnishings stores	5	58.56	41.44		Drug stores	7	70.60	20.40	
Men's clothing and furnishings stores	10	55.19	44.81		Drug stores with fountains	54	80.71	19.29	
Family clothing stores—men's, women's, and children's	3	62.69	5.71	31.60	Florists	12	38.20	61.80	
Women's ready-to-wear specialty stores—apparel and accessories	0	35.69	64.31		Music stores (without radio)	10	39.44	60.56	
Women's accessories stores:					Office, school, and store supplies and equipment dealers:	4	10.06	41.92	
Furriers—fur shops	5	36.17	63.83		Office and store mechanical appliance dealers (retail)	8	15.95	62.77	
Millinery stores	4	54.37	45.63		Typewriter dealers	5	6.63	91.74	
					Miscellaneous classifications (combined)	14	58.85	41.15	
					Secondhand stores	12	38.93	39.23	

¹ Total sales of above stores are \$55,963,000.
² Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$60,000 annually. The open account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.
³ Classifications showing insignificant amounts have been eliminated from this table but are included in the totals.

TABLE 21.—DES MOINES—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—REPORTED RECEIPTS FROM THE SALE OF MEALS¹

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	9,871	\$4,408,909	Other stores in which meals are served	1,202	\$627,569
Restaurants, cafeterias, and eating places	8,669	3,881,316	Candy and confectionery stores (candy and fountain)	110	58,000
Cafeterias	1,216	529,749	Delicatessen stores	38	18,116
Lunch rooms	2,755	825,690	Combination stores—grocery stores with meats	8	3,000
Restaurants with table service	4,275	2,269,173	Bakeries—bakery-goods stores (except manufacturing bakeries)	75	26,160
Fountain—lunches	67	46,453	Department stores	925	410,825
Lunch counters	350	210,251	Variety, 5-and-10, and to-a-dollar stores	37	11,492

¹ This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of food sales.

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total	538	\$1,607,696	\$155,773	Automotive group—Continued.			
Automotive group				Filling stations with other merchandise	1	\$2,558	
Automobile sales rooms—new and trade-in	203	1,666,196	155,773	Body, fender, and paint shops	69	288,649	
Accessory stores with tires and batteries	26	453,347	56,852	Garages (repairs and storage, gasoline, oil, accessories)	161	590,408	\$81,084
Battery and ignition shops—brake-repair shops	23	93,441		Radiator shops (including repairs)	5	18,600	
Tire shops (including tire repairs)	28	198,712	17,887	Secondhand stores	2	1,600	
Filling stations—gasoline and oil	5	22,380					
Filling stations with tires and accessories	12	29,481					

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TABLE 21.—DES MOINES—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued
C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE¹

KIND OF BUSINESS	Receipts from other repairs and service (except auto-motive)	KIND OF BUSINESS	Receipts from other repairs and service (except auto-motive)
Total	\$372,073	Lumber and building group	\$258,308
General merchandise.....	75,648	Roofing.....	34,300
Department stores.....	75,648	Electrical shops (without radio).....	25,650
Apparel group	101,942	Heating appliances and oil burners.....	62,366
Men's furnishing stores.....	5,342	Plumbing shops—heating and ventilating.....	114,664
Furriers—fur shops.....	73,901	Paint and glass stores.....	21,338
Hosiery shops.....	3,090	Other retail stores	372,698
Custom tailors.....	4,458	Hardware stores.....	1,200
Family shoe stores—men's, women's, and children's.....	15,241	Jewelry stores.....	100,673
Furniture and household group	60,758	Music stores (without radio).....	7,331
Furniture stores.....	19,000	Office and store mechanical appliance dealers (retail).....	46,092
Floor-coverings stores.....	1,315	Office and store furniture and equipment dealers.....	98,502
Household-appliances stores (electric).....	9,824	Typewriter dealers.....	11,459
Household-appliances stores.....	1,024	Opticians and optometrists.....	500
Awnings, flags, banners, window shades, and tents.....	3,100	Miscellaneous classifications (combined).....	108,942
Radio and electrical shops.....	25,299	Secondhand stores	2,720
Radio and musical instruments stores.....	1,194		

¹ This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of food sales.

TABLE 22.—DES MOINES—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FOOD GROUP			FOOD GROUP—Continued		
Grocery stores (without meats): (Commodity coverage, 39.2 per cent)			Combination stores—meat markets with groceries—Contd.		
Bakery products, fresh.....	8.0	7.6	Meats, including poultry.....	62.1	62.1
Confectionery and nuts.....	2.9	2.8	Milk and cream.....	2.3	2.3
Fresh fish and other sea foods.....	10.2	1.1	Nonfood products—		
Fruits and vegetables.....	19.5	18.4	Cigars, cigarettes, and tobacco.....	.3	.1
Groceries—			Other nonfood products.....	(x)	1.2
Butter and cheese.....	7.6	7.6	Meat markets:		
Eggs.....	10.8	10.8	(Commodity coverage, 12.7 per cent)		
Lard, cooking fats, etc.....	2.1	2.1	Bakery products, fresh.....	.8	.4
Flour.....	3.5	3.5	Butter and cheese.....	.2	.1
Sugar.....	8.5	8.5	Canned goods and other groceries.....	.3	.9
Canned goods and other groceries.....	18.4	18.4	Fresh fish and other sea foods.....	2.9	2.9
Milk and cream.....	4.8	4.8	Lard, cooking fats, etc.....	2.4	1.1
Nonfood products:			Meats, including poultry.....	95.1	95.1
Household supplies.....	5.0	3.8	Milk and cream.....	.06	.3
Other nonfood products.....	(x)	10.4			
Poultry.....	10.2	.2	GENERAL MERCHANDISE GROUP		
Combination stores—grocery stores with meats: (Commodity coverage, 38.6 per cent)			Department stores (without food departments): (Commodity coverage, 100.0 per cent)		
Bakery products, fresh.....	4.7	4.2	Antiques, art goods, gifts.....	2.5	.4
Bottled beverages.....	.9	.5	Apparel and accessories, women's, misses', children's—		
Confectionery and nuts.....	1.1	.8	Children's wear.....	2.6	2.4
Fresh fish and other sea foods.....	.6	.2	Millinery.....	2.8	2.6
Fruits and vegetables.....	12.6	10.1	Hosiery.....	4.6	4.6
Groceries—			Coats, suits, and dresses.....	13.6	12.4
Butter and cheese.....	8.7	8.7	Underwear, negligees, corsets, etc.....	9.1	8.4
Eggs.....	4.5	4.5	Other apparel, except furs.....	3.8	3.8
Lard, cooking fats, etc.....	2.1	2.1	Appliances and supplies, electrical—		
Flour.....	3.2	3.2	Household appliances, motor-driven.....	.8	.8
Sugar.....	7.5	7.5	Household heating appliances—portable.....	.2	.2
Canned goods and other groceries.....	31.2	31.2	Automotive parts and accessories—		
Meats, including poultry.....	22.2	22.2	Automotive parts and accessories (except tires and tubes).....	4.4	.4
Milk and cream.....	2.8	2.1	Tires, tubes, and tire accessories.....	.7	.7
Nonfood products—			Clothing and furnishings (men's and boys')—		
Cigars, cigarettes, and tobacco.....	.4	.1	Suits.....	3.3	3.3
Household supplies.....	2.4	.9	Hats and caps.....	.1	.1
Other nonfood products.....	(x)	1.7	Furnishings.....	4.9	4.8
Combination stores—meat markets with groceries: (Commodity coverage, 33.1 per cent)			Other clothing.....	.2	.2
Bakery products, fresh.....	1.2	.9	Confectionery and nuts.....	.7	.6
Confectionery and nuts.....	.5	.2	Drug sundries.....	1.8	1.4
Fruits and vegetables.....	7.0	7.0	Dry goods and notions—		
Groceries—			Piece goods.....		
Butter and cheese.....	6.3	6.3	Cotton piece goods.....	2.2	1.9
Eggs.....	4.4	4.4	Linen goods.....	1.3	.2
Lard, cooking fats, etc.....	2.6	2.6	Wool and wool-mixed goods.....	.8	.7
Flour.....	1.3	1.3	Silk and velvet piece goods.....	3.4	3.4
Sugar.....	2.2	2.2	Notions and small wares.....	5.0	5.9
Canned goods and other groceries.....	9.4	9.4	Other dry goods.....	.4	.3
			Farm and garden equipment and supplies.....	4.4	.4

Note.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity, in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the city. The percentages shown in this second column are applicable to the total sales shown in Table 16. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions, p. 7 of this report.)

(x) indicates that a percentage for this classification is of no specific use and it has not been computed.

TABLE 22.—DES MOINES—SALES, BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same clas- sification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same clas- sification
GENERAL MERCHANDISE GROUP—Continued			AUTOMOTIVE GROUP		
Department stores (without food departments)—Continued.			Automobile sales rooms:		
Furniture, household—			(Commodity coverage, 100.0 per cent)		
Bedroom.....	0.4	0.3	Automobiles, parts and accessories—		
Living room, library, and hall.....	1.7	1.4	Passenger automobiles, new.....	43.4	41.3
Dining room.....	.8	.7	Used passenger cars.....	21.5	20.1
Kitchen.....	.1	.1	Commercial cars and trucks, new.....	13.3	6.5
Furs and fur goods.....	1.8	1.6	Used commercial cars and trucks.....	3.0	1.0
Hardware.....	8.5	.7	Automotive parts and accessories (except tires, tubes, and batteries).....	6.9	6.3
Home furnishings—			Tires, tubes, and tire accessories.....	1.3	.7
Draperies, upholstery, and curtains.....	2.9	2.5	Passenger automobiles, new, sold to dealers.....	21.6	12.3
Floor coverings.....	2.9	2.5	Used cars sold to dealers.....	4.3	.4
Bedding, mattresses, springs.....	.2	.2	Commercial cars and trucks, new, sold to dealers.....	6.9	1.2
China, glassware, and crockery.....	.8	.7	Parts and accessories sold to dealers.....	7.8	1.4
Kitchen utensils.....	1.4	1.3	Batteries.....	.2	.1
Other home furnishings.....	7.9	7.1	Gasoline, oil and grease.....	1.3	.9
Infants' wear.....	1.8	1.6	Miscellaneous merchandise.....	(x)	1.3
Jewelry, silverware, and clocks—			Radios and equipment.....	3.4	.1
Gold and gold-filled jewelry.....	1.4	1.2	Repairs and service.....	6.2	5.7
Plated silverware.....	.5	.4	Storage.....	11.8	.7
Other jewelry.....	.8	.2			
Leather goods, billfolds, purses, gloves, and handbags.....	1.4	1.3	Tire shops (including tire repairs):		
Luggage.....	.4	.4	(Commodity coverage, 56.8 per cent)		
Miscellaneous merchandise.....	(x)	.3	Automotive parts and accessories (except tires, tubes, and batteries).....	11.5	.5
Paints and painters' supplies.....	1.0	.2	Batteries.....	.4	.1
Radios and equipment.....	1.2	1.1	Repairs and service.....	6.0	5.2
Receipts from sale of meals.....	3.8	3.4	Storage.....	12.9	0.4
Service.....	.8	.6	Tires and tubes sold to dealers.....	34.0	16.9
Shoes and other footwear.....	3.9	3.3	Tires, tubes, and tire accessories.....	70.9	70.9
Sporting goods, gymnasium and playground equip- ment.....	4.0	.4			
Stationery and books—			Filling stations (gasoline and oil):		
Books.....	.8	.7	(Commodity coverage, 50.1 per cent)		
Paper and paper goods.....	1.3	1.2	Gasoline.....	87.6	87.6
Stoves, ranges, heaters, etc. (other than electric or gas).....	.4	.3	Oils and greases.....	11.2	11.2
Surgical, dental, and hospital supplies.....	3.1	2.4	Repairs and service.....	1.8	1.2
Toilet articles and preparations.....	5.0	.8			
Toys and games.....	.9	.9	Garages (repairs and storage, gasoline, oil, accessories):		
Wall paper.....	.4	.3	(Commodity coverage, 26.6 per cent)		
Variety, 5-and-10, and to-a-dollar stores: 1			Automotive parts and accessories (except tires, tubes, and batteries).....	35.2	21.6
(Commodity coverage, 44.0 per cent)			Batteries.....	1.8	1.3
Apparel and accessories, women's, misses', children's—			Gasoline.....	23.4	8.6
Millinery.....	5.4	1.6	Miscellaneous merchandise.....	(x)	.6
Hosiery.....	4.4	4.4	Oils and greases.....	1.9	.7
Underwear, negligees, corsets, etc.....	2.4	2.4	Repairs and service.....	45.7	45.7
Other apparel.....	2.4	.7	Storage.....	23.0	14.6
Appliances and supplies, electrical—			Tires, tubes, and tire accessories.....	6.4	6.4
Lighting equipment.....	.0	.9	Used passenger cars.....	4.5	.5
Incandescent lamps.....	1.2	1.2			
Construction materials.....	2.4	2.4	APPAREL GROUP		
Other appliances.....	1.0	1.0	Men's and boys' clothing stores:		
Automotive parts and accessories (except batteries).....	1.3	.4	(Commodity coverage, 68.8 per cent)		
Bakery products, fresh.....	.4	.1	Overcoats.....	23.8	23.8
Batteries.....	.5	.4	Shoes—men's.....	2.4	.7
Clothing and furnishings (men's and boys')—			Suits.....	75.5	75.5
Furnishings.....	2.7	.8			
Other clothing.....	5.8	1.7	Men's furnishings stores:		
Confectionery and nuts.....	8.1	8.1	(Commodity coverage, 21.4 per cent)		
Dry goods and notions—			Furnishings.....	73.2	73.2
Notions and small wares.....	5.1	5.1	Hats and caps.....	30.9	26.8
Other dry goods.....	8.3	8.3			
Flowers, wreaths, etc.....	1.9	1.4	Men's clothing and furnishings stores:		
Fountain sales and ice cream.....	12.1	8.5	(Commodity coverage, 46.3 per cent)		
Fruits and vegetables.....	.1	.1	Clothing and furnishings (men's and boys')—		
Hardware—			Suits.....	43.2	43.2
Builders' and shelf hardware.....	2.4	1.7	Overcoats.....	13.8	13.8
Carpenters' and mechanics' tools.....	1.8	1.3	Hats and caps.....	8.4	8.4
Other hardware.....	4.1	4.1	Furnishings.....	24.7	24.7
Home furnishings—			Work clothing.....	3.8	3.1
Floor coverings.....	.0	.3	Other clothing.....	3.0	2.3
China, glassware, and crockery.....	3.2	3.2	Shoes and other footwear—		
Kitchen utensils.....	2.7	2.7	Men's.....	8.7	4.1
Other home furnishings.....	.9	.3	Boys' and youths'.....	.8	.4
Infants' wear.....	4.0	1.2	Family clothing stores (men's, women's, and children's):		
Jewelry, silverware, and clocks.....	2.7	2.7	(Commodity coverage, 87.0 per cent)		
Leather goods, billfolds, purses (often includes gloves and handbags).....	1.9	.5	Apparel and accessories, women's, misses', children's—		
Miscellaneous merchandise.....	1.0	4.4	Children's wear.....	1.1	.9
Musical goods—			Millinery.....	1.8	1.5
Phonograph records.....	2.4	2.4	Hosiery.....	1.8	1.5
Sheet music, music books, etc.....	3.2	2.2	Coats, suits, and dresses.....	12.2	9.9
Novelties.....	2.0	.6	Underwear, negligees, corsets, etc.....	2.6	2.1
Painters' supplies.....	1.2	1.2	Other apparel.....	1.8	1.5
Paints, varnishes, lacquers.....	1.4	1.0	Clothing and furnishings (men's and boys').....	48.0	48.0
Radio parts and accessories.....	2.1	.6	Suits.....	2.1	
Rubber and other footwear.....	2.5	.7	Overcoats.....	4.0	
Seeds, bulbs, plants, and nursery stock.....	1.1	.8	Hats and caps.....	7.9	
Service.....	4.5	1.3	Furnishings.....	19.4	
Stationery—			Work clothing.....	11.3	
Paper and paper goods.....	5.0	3.6	Other clothing.....	3.3	
Other stationery.....	2.3	2.3	Infants' wear.....	2.0	.5
Toilet articles and preparations.....	6.1	6.1	Luggage.....	.6	.2
Toys and games.....	5.3	5.3			

¹ Many variety chains can not report commodity analyses except for the chain as a whole. See the Merchandising Series report on Retail Distribution by Variety Chains, for commodity analysis of chain sales.

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TABLE 22.—DES MOINES—SALES, BY COMMODITIES—Continued

COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
APPAREL GROUP—Continued			FURNITURE AND HOUSEHOLD GROUP—Continued		
Family clothing stores—Continued.			Furniture stores—Continued.		
Notions and small wares.....	0.2	0.1	Stoves, ranges, heaters, etc. (other than electric or gas).....	4.4	1.5
Shoes and other footwear—			Tires, tubes, and tire accessories.....	.9	.6
Men's.....	12.7	10.3	Toys and games.....	1.0	.7
Boy's and youths'.....	3.3	1.6	Household appliances stores (electrical):		
Women's.....	20.3	14.0	(Commodity coverage, 52.7 per cent)		
Misses' and children's.....	4.9	3.4	Appliances and supplies, electrical—		
Infants'.....	4.9	3.4	Household appliances, motor-driven (except refrigerators).....	57.6	57.6
Tires, tubes, and tire accessories.....	4.6	.9	Household heating appliances—portable.....	13.6	8.4
Toys and games.....	1.3	.2	Lighting equipment.....	.9	.6
Women's ready-to-wear specialty stores—apparel and accessories:			Incandescent lamps.....	6.8	4.2
(Commodity coverage, 95.7 per cent)			Construction materials.....	7.2	4.5
Coats, suits, and dresses.....	83.1	83.1	Commercial and industrial appliances.....	.6	.4
Furs and fur goods.....	7.9	3.8	Ranges, water heaters, etc.....	1.9	1.2
Hosiery.....	4.0	2.9	Other appliances.....	4.6	3.0
Millinery.....	10.0	6.1	Radio parts and accessories.....	.4	.3
Other apparel, except furs.....	3.3	1.8	Radio sets.....	8.7	6.2
Underwear, negligees, corsets, etc.....	3.8	2.3	Refrigerators, electric.....	20.4	12.6
Furriers—fur shops:			Service.....	1.1	1.0
(Commodity coverage, 40.2 per cent)			Household appliances stores:		
Furs and fur goods.....	78.5	78.5	(Commodity coverage, 91.2 per cent)		
Service.....	21.5	21.5	Appliances and supplies, gas—		
Women's shoe stores:			Stoves and ranges.....	51.3	51.3
(Commodity coverage, 83.8 per cent)			Water heaters.....	22.9	22.9
Hosiery, women's.....	17.1	15.2	Other appliances.....	25.2	25.2
Miscellaneous merchandise.....	(x)	1.6	Service.....	.8	.6
Shoes and other footwear—			Radio and electrical shops:		
Women's.....	80.0	80.0	(Commodity coverage, 42.2 per cent)		
Rubber and other footwear.....	3.9	3.2	Appliances and supplies, electrical—		
Family shoe stores (men's, women's, and children's):			Household appliances, motor-driven.....	5.8	3.6
(Commodity coverage, 65.4 per cent)			Household heating appliances—portable.....	3.5	2.1
Hosiery, women's.....	6.0	.5	Lighting equipment.....	9.2	5.7
Service.....	1.8	.3	Incandescent lamps.....	6.2	3.9
Shoes and other footwear—			Construction materials.....	17.4	10.8
Men's.....	17.7	17.7	Phonographs and records.....	1.8	1.1
Boys and youths'.....	13.0	8.2	Radios and equipment.....	62.8	62.8
Women's.....	50.2	50.2	Radio sets.....	47.1	
Misses' and children's.....	16.2	8.7	Radio parts and accessories.....	15.7	
Infants'.....	3.4	.3	Service.....	16.2	10.0
Rubber and other footwear.....	7.2	5.1	Radio and musical instruments stores:		
FURNITURE AND HOUSEHOLD GROUP			(Commodity coverage, 98.5 per cent)		
Furniture stores:			Musical instruments and accessories—		
(Commodity coverage, 92.7 per cent)			Pianos and accessories.....	27.1	27.1
Antiques, art goods, gifts.....	.3	.2	Phonographs and records.....	5.4	4.0
Appliances and supplies, electrical.....	2.2	1.6	Stringed and band instruments.....	7.3	6.7
Household appliances, motor-driven (except refrigerators).....	1.0		Sheet music, music books, etc.....	3.3	3.0
Lighting equipment.....	.6		Other musical instruments and accessories.....	3.3	3.0
Furniture—			Radios and equipment.....	55.1	55.1
Furniture, household—			Service.....	.8	.2
Bedroom.....	9.2	9.2	RESTAURANTS AND EATING PLACES,		
Living room, library, and hall.....	17.1	17.1	Restaurants with table service:		
Dining room.....	7.9	7.9	(Commodity coverage, 32.4 per cent)		
Kitchen.....	2.3	2.3	Cigars, cigarettes, and tobacco.....	4.9	4.3
Other household.....	3.1	2.8	Miscellaneous merchandise.....	(x)	.1
Office and store furniture.....	3.9	2.7	Receipts from sale of meals.....	95.6	95.6
Home furnishings—			LUMBER AND BUILDING GROUP		
Draperies, upholstery, and curtains.....	6.2	5.2	Lumber and building material dealers:		
Floor coverings.....	19.2	17.4	(Commodity coverage, 69.9 per cent)		
Bedding, mattresses, springs.....	4.3	3.6	Builders' and shelf hardware.....	1.6	.3
China, glassware, and crockery.....	.8	.7	Building materials—		
Kitchen utensils.....	1.0	.8	Brick, terra cotta, tile, etc.....	2.1	1.0
Other home furnishings.....	4.3	3.6	Cement.....	10.3	8.1
Jewelry, silverware, and clocks—			Lime, plaster, etc.....	5.5	4.8
Clocks.....	.1	.1	Lumber (rough and dressed).....	67.4	49.7
Watches.....	1.2	.9	Planing-mill products, woodwork.....	2.0	.6
Diamond jewelry.....	.7	.5	Wood shingles and shakes.....	.7	.5
Rings, other than diamond.....	.3	.2	Roofing materials (except wood shingles).....	13.3	10.9
Gold and gold-filled jewelry.....	.1	.1	Iron and other building metal.....	21.3	7.7
Plated silverware.....	.3	.2	Building paper, insulating boards with wood base, etc.....	4.3	3.2
Other jewelry.....	.1	.1	Other building materials.....	28.1	12.1
Leather goods.....	.3	.2	Coal.....	27.8	1.4
Luggage.....	.9	.7	Paints, varnishes, and lacquers.....	.9	.1
Miscellaneous merchandise.....	(x)	1.3	Wire fencing, gates, and posts.....	1.2	.1
Musical instruments and accessories—			Roofing dealers:		
Pianos and accessories.....	3.8	2.0	(Commodity coverage, 38.7 per cent)		
Phonographs and records.....	.4	.3	Roofing materials.....	87.8	87.8
Stringed and band instruments.....	.1	.1	Service.....	12.2	12.2
Other musical instruments and accessories.....	.8	.3	Heating appliances and oil burners:		
Radios and equipment.....	12.8	11.7	(Commodity coverage, 52.4 per cent)		
Radio sets.....	11.6		Appliances and supplies, electrical—		
Radio parts and accessories.....	.1		Household appliances, motor-driven (except refrigerators).....	.6	.2
Refrigerators, electric and gas.....	.5	.4	Household heating appliances—portable.....	.6	.2
Secondhand furniture.....	7.0	.1	Lighting equipment.....	.6	.2
Service.....	6.3	.5			
Stoves and ranges, gas.....	3.1	2.4			

¹ Gloves and handbags, not separated by the stores, are included herein.

TABLE 22.—DES MOINES—SALES, BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same clas- sification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same clas- sification
LUMBER AND BUILDING GROUP—Continued			OTHER RETAIL STORES—Continued		
Heating appliances and oil burners—Continued.			Coal and wood yards:		
Appliances and supplies, electrical—Continued.			(Commodity coverage, 57.8 per cent)		
Incandescent lamps.....	1.8	0.7	Coal.....	74.5	74.5
Construction materials.....	.6	.3	Ice.....	45.4	25.2
Other appliances.....	1.2	.5	Ice refrigerators.....	.6	.3
Heating equipment and supplies.....	91.0	91.0	Drug stores (with fountains):		
Radio sets.....	2.4	.9	(Commodity coverage, 16.9 per cent)		
Refrigerators, electric and gas.....	1.8	.7	Bottled beverages.....	1.3	.5
Service.....	9.8	5.3	Cigars, cigarettes, and tobacco.....	30.8	26.5
Plumbing shops—heating and ventilating:			Confectionery and nuts.....	3.9	2.1
(Commodity coverage, 48.9 per cent)			Drugs, patent medicines, etc.....	28.0	28.6
Appliances and supplies, electrical.....	36.6	8.6	Fountain sales and ice cream.....	16.7	16.7
Heating and plumbing equipment and supplies.....	82.5	82.5	Miscellaneous merchandise.....	(x)	8.2
Service.....	11.5	8.8	Prescriptions.....	6.9	6.9
Water heaters, gas.....	.4	.1	Rubber goods.....	3.2	2.2
Paint and glass stores:			Stationery, books, periodicals, etc.....	.4	.3
(Commodity coverage, 83.6 per cent)			Surgical and hospital supplies.....	2.2	1.5
Draperies, upholstery, and curtains.....	11.0	3.3	Toilet articles.....	.9	.6
Glass.....	.5	.1	Toiletries and cosmetics.....	7.3	5.9
Painters' supplies.....	19.6	16.8	Florists:		
Paints, varnishes, lacquers.....	40.7	40.7	(Commodity coverage, 30.4 per cent)		
Service.....	29.6	8.0	Flowers, wreaths, etc.....	81.0	81.0
Wall paper.....	37.1	30.2	Seeds, bulbs, plants, and nursery stock.....	37.5	19.0
OTHER RETAIL STORES			Music stores:		
Hardware stores:			(Commodity coverage, 38.1 per cent)		
(Commodity coverage, 64.1 per cent)			Musical instruments and accessories—		
Hardware.....	42.5	42.5	Pianos and accessories.....	92.8	81.9
Builders' and shelf hardware.....	31.9		Phonographs and records.....	1.5	1.3
Carpenters' and mechanics' tools.....	10.6		Sheet music, music books, etc.....	(x)	11.7
Home furnishings.....	13.6	4.3	Other musical instruments and accessories.....	.7	.7
Household appliances, motor-driven.....	2.1	1.4	Radio sets.....	5.0	4.4
Paints, varnishes, glass, and painters' supplies.....	16.1	16.1	Office and store mechanical appliance dealers (retail):		
Radios and equipment.....	20.8	20.8	(Commodity coverage, 83 per cent)		
Sporting goods, gymnasium and playground equipment.....	11.0	8.9	Office and store mechanical appliances—		
Stoves, ranges, heaters, etc. (other than electric or gas).....	8.7	6.0	Adding and calculating machines and accessories.....	37.9	33.8
Farm implements, machinery, and equipment dealers:			Typewriters and accessories.....	32.0	20.5
(Commodity coverage, 49.9 per cent)			Other office and store mechanical appliances.....	44.0	29.0
Farm machinery.....	31.0	31.0	Secondhand goods.....	4.2	.5
Farm wagons.....	1.0	1.0	Service.....	10.8	7.6
Other farm and garden equipment and supplies.....	28.0	28.0	Stationery.....	25.0	8.6
Tractors.....	41.4	40.0	Office and store furniture and equipment dealers:		
Book stores:			(Commodity coverage, 100.0 per cent)		
(Commodity coverage, 39.5 per cent)			Office and store furniture.....	51.3	51.3
Books.....	64.6	64.6	Office and store equipment.....	77.6	8.5
Magazines and newspapers.....	41.2	25.9	Secondhand furniture.....	6.8	3.9
Other stationery.....	13.7	8.6	Service.....	29.7	17.1
Paper and paper goods.....	1.4	.9	Stationery.....	33.3	19.2
Cigar stands:			Typewriter dealers:		
(Commodity coverage, 72.5 per cent)			(Commodity coverage, 48.7 per cent)		
Bottles beverages.....	3.6	3.6	Service.....	4.8	4.8
Cigars, cigarettes, and tobacco.....	27.8	27.8	Typewriters and accessories.....	95.2	95.2
Confectionery and nuts.....	.9	.9			
Fountain sales and ice cream.....	1.6	1.4			
Fruits and vegetables.....	3.4	3.1			
Magazines and newspapers.....	26.3	26.3			
Miscellaneous merchandise.....	(x)	19.8			
Service.....	18.4	16.5			
Stationery.....	.8	.6			

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TABLE 23.—SIOUX CITY—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	1,059	926	4,857	587	\$6,109,968	\$143,379	\$6,479,777	\$7,101,260	\$52,144,938	100.00
Food group¹.....	306	315	514	125	641,087	31,702	824,559	491,850	9,554,402	18.90
Candy and confectionery stores.....	34	35	61	8	59,775	1,920	80,088	25,810	473,159	.91
Dairy-products stores.....	8	12	33	-----	34,411	-----	40,116	16,870	263,562	.51
Grocery stores (without meats).....	50	56	16	8	26,978	2,456	57,619	48,400	693,334	1.33
Combination stores (groceries and meats).....	201	199	393	107	505,859	26,560	618,772	383,460	8,172,687	15.67
Meat markets (including sea foods).....	6	7	3	1	5,356	416	12,788	2,150	141,088	.27
Bakeries—caterers.....	4	4	2	1	2,210	350	3,230	480	22,096	.04
Other food stores.....	1	-----	5	-----	5,386	-----	9,536	9,480	57,526	.11
General merchandise group.....	19	12	1,396	172	1,410,507	37,982	1,510,040	1,977,680	10,557,066	20.44
Department stores.....	5	-----	1,185	134	1,234,107	31,526	1,318,197	1,739,740	8,736,338	16.74
Dry-goods stores—piece-goods stores.....	4	4	2	-----	1,798	-----	4,137	14,020	30,544	.06
General merchandise stores.....	5	6	21	-----	25,270	-----	32,069	97,790	283,231	.54
Variety, 5-and-10, and to-a-dollar stores.....	5	2	188	38	140,332	6,456	155,637	126,230	1,616,953	3.10
Automotive group.....	177	113	806	28	1,145,923	8,531	1,205,265	1,072,730	11,538,219	22.13
Motor-vehicle dealers (new and used).....	30	13	403	10	582,394	3,086	672,413	791,400	8,140,768	15.61
Accessories, tires, and batteries.....	32	22	98	5	129,033	1,110	169,099	138,510	981,488	1.88
Filling stations.....	62	14	103	4	157,285	1,422	132,059	39,890	1,284,362	2.46
Motor cycles, bicycles, and supplies.....	3	3	1	2	1,383	863	4,212	3,580	20,409	.06
Garages and repair shops.....	50	56	201	7	275,828	2,050	227,482	99,350	1,102,192	2.12
Apparel group.....	88	53	410	64	646,134	13,700	844,300	1,028,270	4,731,286	9.07
Men's and boys' clothing and furnishings stores.....	25	26	94	10	205,151	2,751	266,154	612,440	1,640,277	3.16
Family clothing stores—men's, women's, and children's.....	8	3	37	6	57,650	1,155	76,476	106,600	469,633	.90
Women's ready-to-wear specialty stores—apparel and accessories.....	10	1	116	17	155,173	3,880	200,474	78,360	1,200,757	2.30
Women's accessories stores.....	14	3	70	20	97,337	4,104	121,101	20,230	467,483	.90
Other apparel stores.....	11	12	30	-----	33,600	-----	23,190	17,830	154,564	.30
Shoe stores.....	20	8	63	11	97,223	1,810	157,505	292,810	780,572	1.51
Furniture and household group¹.....	29	18	209	10	314,511	2858	247,676	287,090	1,566,793	3.00
Furniture stores.....	13	8	106	7	173,071	1,990	129,372	176,560	838,166	1.61
Household-appliances stores.....	4	-----	48	-----	70,436	-----	69,230	40,520	369,024	.71
Other home furnishings and appliances stores.....	1	-----	19	-----	23,762	-----	872	46,784	46,784	.09
Radio and music stores.....	10	10	85	3	46,162	868	46,837	69,810	308,402	.59
Restaurants, cafeterias, and eating places.....	108	135	529	56	462,947	15,603	380,426	53,780	2,610,553	5.01
Restaurants, cafeterias, and lunch rooms.....	98	125	492	38	434,178	11,040	364,324	51,030	2,433,785	4.67
Lunch counters, refreshment stands, etc.....	10	10	37	18	28,769	4,557	16,102	2,750	176,768	.34
Lumber and building group.....	60	43	236	37	374,358	8,729	243,555	518,340	2,495,838	4.79
Lumber and building material dealers.....	17	6	94	9	167,383	2,952	142,011	414,580	1,517,025	2.91
Electrical shops (without radio).....	12	12	38	9	48,322	1,930	32,822	27,110	247,899	.48
Heating and plumbing shops.....	26	22	89	19	137,452	3,847	56,267	53,540	549,578	1.05
Paint and glass stores.....	5	3	15	-----	21,201	-----	12,455	23,110	181,334	.35
Other retail stores.....	239	206	734	85	1,175,388	22,058	1,168,560	1,614,480	8,444,580	16.19
Hardware stores.....	14	11	48	4	91,990	1,432	66,179	155,170	548,188	1.05
Hardware and farm implement stores.....	4	3	14	1	19,624	300	29,736	29,900	269,362	.51
Farmers' supplies.....	13	11	40	6	70,523	677	54,292	61,020	594,449	1.14
Book stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	44	45	33	3	36,575	885	68,128	37,300	425,167	.82
Coal and wood yards—ice dealers.....	23	13	138	11	199,510	3,185	225,347	138,730	1,977,488	3.79
Drug stores.....	46	40	117	24	233,163	7,142	222,013	392,920	1,623,733	3.11
Florists.....	8	9	38	3	49,091	260	69,859	48,650	222,967	.43
Gifts—novelties and toys—cameras.....	7	7	7	-----	5,090	-----	10,489	49,230	174,233	.34
Jewelry stores.....	20	19	61	12	108,782	2,093	127,201	379,950	684,148	1.31
Luggage and leather goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	3	3	1	-----	(x) 364	-----	(x)	(x)	(x)	(x)
News dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office, school, and store supplies and equipment dealers.....	8	5	58	-----	112,872	-----	54,685	65,890	440,178	.85
Opticians and optometrists.....	5	4	17	2	17,214	572	21,929	40,550	142,641	.27
Sporting goods stores, including athletic and playground equipment.....	3	2	12	-----	17,062	-----	27,726	33,860	129,467	.25
Stations and printers.....	5	4	8	5	11,744	1,355	9,910	22,440	100,891	.19
Miscellaneous classifications (combined).....	30	26	109	10	180,515	3,623	152,933	115,540	949,208	1.82
Secondhand stores.....	33	31	23	10	29,133	2,216	53,806	57,040	246,193	.47

¹This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 24.—SIOUX CITY—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	1,059	926	4,857	587	\$6,199,988	\$143,379	\$6,479,777	\$7,101,280	\$62,144,688	100.00
Single-store independents.....	851	899	3,475	418	4,334,209	104,841	4,436,321	5,387,310	37,363,932	71.65
2-store independents.....	28	14	268	33	351,342	9,256	406,365	384,160	3,274,164	5.28
3-store independents.....	20	12	124	26	173,865	8,271	172,747	207,500	1,112,764	2.14
Local chains.....	27	.....	171	18	253,713	3,420	299,205	193,840	1,687,170	3.04
Sectional chains.....	75	.....	194	25	321,882	5,131	369,155	343,620	3,499,431	6.71
National chains.....	35	.....	420	56	465,452	10,321	579,717	463,350	3,990,449	7.65
Leased-department chains.....	3	.....	83	.....	97,725	.....	31,101	14,540	347,217	0.67
Manufacturer-controlled chains.....	14	1	64	0	81,836	1,904	119,176	25,410	463,078	0.89
Other types of operation.....	6	.....	58	2	119,944	235	74,800	81,630	506,727	0.97

TABLE 25.—SIOUX CITY—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Number of stores.....	5	3	.....	2	.....	Grocery stores (without meats):	50	50	.....	.....	.....
Annual net sales.....	\$8,726,338	(x)	.....	(x)	.....	Number of stores.....	\$693,334	\$693,334	.....	.....	.....
Per cent of total sales.....	100.00	(x)	.....	(x)	.....	Annual net sales.....	100.00	100.00	.....	.....	.....
Variety, 5-and-10, and to-a-dollar stores:						Per cent of total sales.....	.....	.....	.....	.....	.....
Number of stores.....	5	2	.....	3	.....	Combination stores (groceries and meats):	201	171	4	26	.....
Annual net sales.....	\$1,616,953	(x)	.....	(x)	.....	Number of stores.....	\$8,172,687	\$6,327,262	\$428,348	\$1,417,037	.....
Per cent of total sales.....	100.00	(x)	.....	(x)	.....	Annual net sales.....	100.00	77.42	5.24	17.34	.....
Men's and boy's clothing and furnishings stores:						Per cent of total sales.....	.....	.....	.....	.....	.....
Number of stores.....	25	20	5	.....	.....	Restaurants, cafeterias, and lunch rooms:	98	90	8	.....	.....
Annual net sales.....	\$1,649,277	\$1,309,000	\$340,277	.....	.....	Number of stores.....	\$2,433,785	\$1,802,584	\$631,201	.....	.....
Per cent of total sales.....	100.00	79.37	20.63	.....	.....	Annual net sales.....	100.00	74.07	26.93	.....	.....
Family clothing stores—men's, women's, and children's:						Per cent of total sales.....	.....	.....	.....	.....	.....
Number of stores.....	8	4	.....	4	.....	Cigar stores and cigar stands:	44	39	.....	5	.....
Annual net sales.....	\$409,633	\$274,592	.....	\$195,041	.....	Number of stores.....	\$425,167	\$301,096	.....	\$124,071	.....
Per cent of total sales.....	100.00	58.47	.....	41.53	.....	Annual net sales.....	100.00	70.82	.....	29.18	.....
Women's ready-to-wear specialty stores—apparel and accessories:						Per cent of total sales.....	.....	.....	.....	.....	.....
Number of stores.....	10	2	5	3	.....	Filling stations:	62	15	12	35	.....
Annual net sales.....	\$1,200,757	(x)	\$540,167	(x)	.....	Number of stations.....	\$1,284,362	\$310,290	\$264,902	\$709,090	.....
Per cent of total sales.....	100.00	(x)	44.99	(x)	.....	Annual net sales.....	100.00	24.16	20.63	55.21	.....
Shoe stores:						Per cent of total sales.....	.....	.....	.....	.....	.....
Number of stores.....	20	8	2	8	2	Coal and wood yards—ice dealers:	23	20	3	.....	.....
Annual net sales.....	\$789,672	\$353,072	(x)	\$279,873	(x)	Number of yards.....	\$1,977,488	\$1,375,074	\$602,414	.....	.....
Per cent of total sales.....	100.00	44.72	(x)	35.45	(x)	Annual net sales.....	100.00	69.54	30.46	.....	.....
Furniture stores:						Per cent of total sales.....	.....	.....	.....	.....	.....
Number of stores.....	13	11	.....	1	1	Drug stores:	46	38	7	.....	.....
Annual net sales.....	\$838,166	\$666,740	.....	(x)	(x)	Number of stores.....	\$1,623,735	\$1,143,759	(x)	(x)	.....
Per cent of total sales.....	100.00	79.55	.....	(x)	(x)	Annual net sales.....	100.00	70.44	(x)	(x)	.....
Radio and music stores:						Per cent of total sales.....	.....	.....	.....	.....	.....
Number of stores.....	10	8	2	.....	.....	Hardware stores:	14	14	.....	.....	.....
Annual net sales.....	\$308,402	(x)	(x)	.....	.....	Number of stores.....	\$548,188	\$548,188	.....	.....	.....
Per cent of total sales.....	100.00	(x)	(x)	.....	.....	Annual net sales.....	100.00	100.00	.....	.....	.....
						Per cent of total sales.....	.....	.....	.....	.....	.....
						Jewelry stores:	20	17	2	.....	.....
						Number of stores.....	\$684,148	\$604,129	(x)	(x)
						Annual net sales.....	100.00	88.31	(x)	(x)
						Per cent of total sales.....

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TABLE 26.—DAVENPORT—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	918	798	4,130	617	\$5,317,109	\$131,325	\$5,580,861	\$5,829,870	\$43,688,909	100.00
Food group.....	288	262	442	110	522,644	22,017	614,590	462,790	7,953,889	18.21
Candy and confectionery stores.....	17	17	18	11	15,040	1,416	25,105	8,540	150,376	.37
Dairy-products stores ¹	24	18	75	10	82,282	2,073	95,552	11,080	877,182	2.01
Delicatessen stores.....	4	6	3		2,704		4,293	900	31,617	.07
Fruit stores and vegetable markets.....	3	4	2	1	1,240	360	631	240	15,060	.03
Grocery stores (without meats).....	116	111	115	47	120,935	8,550	200,332	226,700	2,795,793	6.40
Combination stores (groceries and meats).....	67	71	134	36	157,837	6,318	184,860	179,600	2,754,774	6.31
Meat market (including sea foods).....	24	22	57	11	78,889	3,150	78,607	25,010	1,103,843	2.53
Bakeries—caterers.....	10	11	20	3	20,506	150	10,745	4,480	127,867	.29
Other food stores.....	3	2	18		34,711		14,465	6,090	88,477	.20
General stores—groceries with apparel or dry goods.....	4	4	3	2	9,130	930	6,014	18,380	125,031	.29
General merchandise group.....	22	12	868	151	869,610	31,662	1,015,053	1,057,590	6,690,377	15.31
Department stores.....	5		682	96	685,873	19,484	743,617	791,820	4,789,924	10.96
Dry-goods stores—piece-goods stores.....	3	2	6	3	8,222	672	2,150	27,210	89,845	.20
General merchandise stores.....	9	10	33	19	49,715	7,126	74,073	106,910	543,970	1.25
Variety, 5-and-10, and to-a-dollar stores.....	5		147	33	125,300	4,400	195,207	131,050	1,266,638	2.90
Automotive group¹.....	153	113	621	30	898,041	5,082	850,329	808,100	8,163,665	18.69
Motor-vehicle dealers (new and used).....	28	20	354	4	511,013	610	512,757	601,220	5,075,401	12.99
Accessories, tires, and batteries.....	29	23	95	6	153,989	643	142,883	130,330	835,022	1.91
Filling stations.....	40	15	96	11	127,218	2,042	125,935	41,550	1,172,553	2.69
Garages and repair shops.....	42	40	70	9	95,821	1,787	65,087	30,430	463,844	1.06
Other automotive establishments.....	3	4					583	2,250	8,400	.02
Apparel group.....	73	51	387	71	497,354	15,240	731,555	978,180	4,591,947	10.51
Men's and boys' clothing and furnishings stores.....	16	14	65	20	115,531	5,094	173,643	342,850	1,110,479	2.54
Family clothing stores—men's, women's, and children's.....	4	2	25	5	29,535	991	40,745	56,080	243,847	.56
Women's ready-to-wear specialty stores—apparel and accessories.....	9	9	147	11	151,221	988	236,796	185,620	1,544,709	3.54
Women's accessories stores.....	14	4	84	16	108,145	2,770	139,947	162,180	848,402	1.94
Other apparel stores.....	8	10	17	6	19,654	2,720	17,618	18,290	98,354	.22
Shoe stores.....	22	12	49	13	78,208	2,677	122,806	223,110	746,066	1.71
Furniture and household group.....	43	23	282	14	480,784	2,814	395,795	741,060	2,745,688	6.29
Furniture stores.....	16	7	172	5	266,100	1,500	248,184	450,740	1,527,608	3.50
Floor coverings, draperies, curtains, and upholstery stores.....	4	2	14	1	23,487	100	22,787	93,260	163,328	.38
Household appliances stores.....	6	4	25		46,339		18,630	58,390	307,088	.70
Other home furnishings and appliances stores.....	5	2	32	4	62,666	300	44,713	61,530	320,523	.73
Radio and music stores.....	12	8	39	4	62,192	854	61,481	77,140	427,141	.98
Restaurants, cafeterias, and eating places.....	75	83	362	88	315,635	20,670	283,841	38,630	1,543,187	3.53
Restaurants, cafeterias, and lunch rooms.....	59	64	329	82	292,612	19,958	209,299	31,300	1,410,450	3.23
Lunch counters, refreshment stands, etc.....	10	19	33	6	23,023	712	24,342	2,330	132,737	.30
Lumber and building group.....	33	25	468	6	755,630	1,224	798,350	699,570	5,321,787	12.18
Lumber and building material dealers.....	10	4	393		644,407		725,241	593,410	4,793,248	10.97
Electrical shops (without radio).....	3	5	9	3	15,874	310	5,481	6,640	75,407	.17
Heating and plumbing shops.....	9	7	41	1	65,902	140	29,981	28,800	251,085	.58
Paint and glass stores.....	11	0	25	2	29,447	774	37,077	70,660	202,047	.46
Other retail stores.....	237	214	681	130	980,739	30,066	895,945	1,081,660	6,450,196	14.77
Hardware stores.....	8	14	11	1	13,854	300	22,730	90,190	250,463	.60
Hardware and farm implement stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies.....	4	3	7	1	7,442		12,818	15,470	157,729	.36
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	64	56	92	14	107,510	2,838	157,528	58,710	912,607	2.09
Coal and wood yards—ice dealers.....	30	31	139	25	108,110	6,280	189,929	75,120	1,279,662	2.93
Drug stores.....	36	28	109	32	138,834	7,427	130,946	263,680	1,067,074	2.44
Florists.....	12	17	35	23	50,774	3,071	43,837	24,330	230,663	.54
Gifts—novelties and toys—cameras.....	4	4	1	3	1,227		4,035	8,440	27,561	.06
Jewelry stores.....	12	13	35	7	51,061	1,220	61,880	191,850	427,650	.98
Luggage and leather goods stores.....	3	2	4	2	3,865	495	12,601	22,560	68,788	.16
Music stores (without radio).....	3	2	15	3	29,281	1,400	23,418	43,120	128,500	.30
News dealers.....	5	3	43	1	44,616	264	5,641	3,460	113,934	.26
Office, school, and store supplies and equipment dealers.....	14	6	35	1	190,892	425	94,140	71,330	792,314	1.81
Opticians and optometrists.....	3	2	5		11,250		8,110	11,020	43,153	.10
Sporting-goods stores, including athletic and playground equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Scientific and medical instruments and supplies (at retail).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers.....	7	(x)	5	3	4,110	150	6,969	13,820	39,680	.09
Miscellaneous classifications (combined).....	26	21	84	11	141,104	3,450	103,322	152,890	706,135	1.62
Secondhand stores.....	10	11	11	6	17,642	1,620	19,409	48,970	98,142	.22

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 27.—DAVENPORT—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	918	798	4,130	617	\$5,317,109	\$131,325	\$5,560,681	\$5,929,870	\$43,683,909	100.00
Single-store independents.....	695	762	2,178	301	2,702,712	80,614	2,798,073	3,434,390	23,788,521	54.46
2-store independents.....	39	32	236	44	297,849	8,797	332,445	280,050	2,991,418	6.85
3-store independents.....	18	3	440	14	708,464	3,193	816,125	745,470	5,304,701	12.28
Local chains.....	37	1	279	33	347,497	9,273	393,429	248,400	2,023,355	6.00
Sectional chains.....	50	-----	159	19	208,801	3,832	253,854	204,020	1,821,470	4.17
National chains.....	54	-----	405	103	560,757	17,434	713,544	630,540	4,769,358	10.92
Direct selling (house-to-house).....	5	-----	166	-----	198,259	-----	37,074	16,810	410,364	.95
Leased-department chains.....	8	-----	53	10	66,612	1,280	85,346	104,580	386,119	.88
Manufacturer-controlled chains.....	9	-----	110	2	192,061	662	119,623	217,000	1,231,302	2.82
Other types of operation.....	3	-----	14	1	32,897	250	8,108	47,500	291,295	.67

TABLE 28.—DAVENPORT—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Department stores:						Grocery stores (without meats):					
Number of stores.....	5	2	-----	3	-----	Number of stores.....	116	99	-----	-----	17
Annual net sales.....	\$4,789,924	(x)	-----	(x)	-----	Annual net sales.....	\$2,795,793	\$1,866,419	-----	-----	\$929,374
Per cent of total sales.....	100.00	(x)	-----	(x)	-----	Per cent of total sales.....	100.00	66.76	-----	-----	33.24
Variety, 5-and-10, and to-a-dollar stores:						Combination stores (groceries meats):					
Number of stores.....	5	-----	-----	5	-----	Number of stores.....	67	60	3	-----	4
Annual net sales.....	\$1,266,638	-----	-----	\$1,266,638	-----	Annual net sales.....	\$2,754,774	\$2,234,778	\$160,273	-----	\$359,723
Per cent of total sales.....	100.00	-----	-----	100.00	-----	Per cent of total sales.....	100.00	81.12	5.82	-----	13.00
Men's and boys' clothing and furnishings stores:						Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	16	8	5	3	-----	Number of stores.....	59	54	5	-----	-----
Annual net sales.....	\$1,110,479	\$531,704	\$502,738	\$76,037	-----	Annual net sales.....	\$1,410,450	\$1,124,653	\$285,797	-----	-----
Per cent of total sales.....	100.00	47.88	45.27	6.85	-----	Per cent of total sales.....	100.00	79.74	20.26	-----	-----
Family clothing stores—men's, women's and children's:						Cigar stores and cigar stands:					
Number of stores.....	4	1	1	2	-----	Number of stores.....	64	46	11	-----	7
Annual net sales.....	\$243,847	(x)	(x)	(x)	-----	Annual net sales.....	\$912,907	\$397,873	\$303,651	-----	\$211,483
Per cent of total sales.....	100.00	(x)	(x)	(x)	-----	Per cent of total sales.....	100.00	43.58	33.25	-----	23.17
Women's ready-to-wear specialty stores—apparel and accessories:						Filling stations:					
Number of stores.....	9	3	3	3	-----	Number of stations.....	49	13	11	-----	25
Annual net sales.....	\$1,544,799	\$565,927	\$575,607	\$403,265	-----	Annual net sales.....	\$1,172,558	\$371,108	\$372,584	-----	\$428,776
Per cent of total sales.....	100.00	36.63	37.26	26.11	-----	Per cent of total sales.....	100.00	31.65	31.78	-----	36.57
Shoe stores:						Coal and wood yards—ice dealers:					
Number of stores.....	22	11	2	7	2	Number of yards.....	30	20	-----	-----	-----
Annual net sales.....	\$746,066	\$227,386	(x)	\$381,188	(x)	Annual net sales.....	\$1,279,662	(x)	(x)	-----	-----
Per cent of total sales.....	100.00	30.48	(x)	51.09	(x)	Per cent of total sales.....	100.00	(x)	(x)	-----	-----
Furniture stores:						Drug stores:					
Number of stores.....	16	16	2	2	2	Number of stores.....	36	20	14	-----	2
Annual net sales.....	\$1,527,608	\$808,187	(x)	(x)	\$327,925	Annual net sales.....	\$1,067,074	\$426,214	(x)	(x)	-----
Per cent of total sales.....	100.00	52.83	(x)	(x)	21.47	Per cent of total sales.....	100.00	39.94	(x)	(x)	-----
Radio and music stores:						Hardware stores:					
Number of stores.....	12	11	-----	1	-----	Number of stores.....	8	8	-----	-----	-----
Annual net sales.....	\$427,141	(x)	-----	(x)	-----	Annual net sales.....	\$250,463	\$250,463	-----	-----	-----
Per cent of total sales.....	100.00	(x)	-----	(x)	-----	Per cent of total sales.....	100.00	100.00	-----	-----	-----
						Jewelry stores:					
						Number of stores.....	12	10	1	-----	-----
						Annual net sales.....	\$427,650	(x)	(x)	(x)	-----
						Per cent of total sales.....	100.00	(x)	(x)	(x)	-----

RETAIL DISTRIBUTION IN IOWA: 1929

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TABLE 29.—CEDAR RAPIDS—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
 NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups	821	720	3,062	623	\$4,012,018	\$162,913	\$4,330,264	\$5,070,490	\$34,982,233	100.00
Food group ¹	251	262	295	84	327,971	18,615	424,107	389,040	6,617,622	18.94
Candy and confectionery stores.....	8	9	16	2	14,062	333	26,145	10,280	114,103	.33
Dairy-products stores ²	3	3	7	5	10,864	1,050	14,068	420	116,221	.33
Fruit stores and vegetable markets.....	6	6	5	—	2,540	—	9,294	3,450	69,869	.20
Grocery stores (without meats).....	77	76	84	24	88,210	4,253	114,273	139,700	1,903,861	5.45
Combination stores (groceries and meats).....	134	145	158	46	177,546	9,058	215,381	211,840	3,826,449	10.95
Meat markets (including sea foods).....	16	16	21	6	32,762	1,855	40,875	21,420	569,461	1.63
Bakeries—caterers.....	4	5	2	1	1,366	66	1,673	500	9,046	.03
Other food stores.....	2	1	1	—	321	—	1,494	130	3,527	.01
General merchandise group	20	12	704	234	854,334	55,861	858,890	1,331,930	6,225,523	17.82
Department stores.....	6	—	483	171	651,084	44,638	662,921	1,032,540	4,314,454	12.35
Dry-goods stores—piece-goods stores.....	7	7	80	24	90,500	5,063	59,349	172,260	708,816	2.03
General merchandise stores.....	3	5	2	—	1,230	120	5,550	29,000	67,000	.19
Variety, 5-and-10, and to-a-dollar stores.....	4	—	139	37	110,920	6,035	131,070	98,130	1,135,253	3.25
Automotive group	150	102	547	43	830,998	20,292	684,897	600,430	7,896,686	22.61
Motor-vehicle dealers (new and used).....	24	20	289	18	486,238	11,372	372,849	433,590	5,413,872	15.50
Accessories, tires, and batteries.....	21	23	59	8	82,020	2,937	78,653	102,656	668,106	1.91
Filling stations.....	71	19	133	6	184,050	3,386	145,542	26,586	1,403,714	4.02
Motor cycles, bicycles, and supplies.....	4	6	2	2	2,870	185	7,455	13,700	46,300	.13
Garages and repair shops.....	29	33	63	9	75,166	2,412	59,454	22,450	357,344	1.03
Other automotive establishments.....	1	1	1	—	648	—	914	1,490	7,350	.02
Apparel group	78	36	325	66	437,471	15,018	619,119	826,060	3,450,547	9.88
Men's and boys' clothing and furnishings stores.....	17	12	52	16	91,147	4,758	121,714	225,830	695,473	1.99
Family clothing stores—men's, women's, and children's.....	8	1	91	19	106,293	4,909	231,370	230,140	1,182,246	3.39
Women's ready-to-wear specialty stores—apparel and accessories.....	10	5	57	7	64,504	1,671	82,623	75,456	232,242	1.52
Women's accessories stores.....	12	—	53	3	64,332	451	49,318	10,800	236,282	.68
Other apparel stores.....	6	7	20	—	30,059	—	8,966	7,600	71,454	.21
Shoe stores.....	25	11	52	21	81,136	3,230	125,188	226,150	730,850	2.09
Furniture and household group	32	26	150	8	235,211	1,928	242,135	438,180	1,638,764	4.41
Furniture stores.....	14	14	61	2	111,319	400	143,003	287,790	904,771	2.59
Household appliances stores.....	5	1	41	—	69,620	—	40,331	55,790	325,117	.93
Other home furnishings and appliances stores.....	5	6	16	2	15,030	1,178	13,462	34,090	74,781	.22
Radio and music stores.....	8	5	32	4	38,642	350	45,339	60,510	234,115	.67
Restaurants, cafeterias, and eating places	68	78	292	89	240,724	19,347	232,214	22,990	1,344,551	3.85
Restaurants, cafeterias, and lunch rooms.....	39	56	243	63	203,786	18,124	190,796	19,820	1,113,189	3.19
Lunch counters, refreshment stands, etc.....	19	22	49	6	36,938	1,223	31,418	3,170	231,362	.66
Lumber and building group	42	34	239	28	418,733	11,082	558,619	336,550	2,443,320	6.99
Lumber and building material dealers.....	16	6	142	12	238,481	5,669	498,537	251,790	1,685,163	4.82
Electrical shops (without radio).....	8	10	28	5	49,791	1,818	19,701	21,590	233,799	.67
Heating and plumbing shops.....	11	12	35	11	78,152	3,575	21,716	21,910	326,981	.94
Paint and glass stores.....	7	6	34	—	50,309	—	18,665	41,260	197,377	.56
Other retail stores	179	157	504	89	661,124	22,339	729,012	1,118,480	5,372,785	15.38
Hardware stores.....	10	11	28	2	40,798	670	35,257	81,890	265,770	.76
Hardware and farm implement stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies.....	11	13	9	3	11,514	888	11,179	16,930	279,236	.80
Cigar stores and cigar stands.....	19	16	37	6	40,787	1,835	51,348	21,230	389,642	1.12
Coal and wood yards—ice dealers.....	21	14	85	22	108,970	5,068	100,726	84,160	1,157,106	3.31
Drug stores.....	47	45	119	13	138,798	2,944	144,433	298,620	1,181,308	3.38
Florists.....	3	2	14	1	25,901	300	26,532	9,560	155,351	.44
Gifts—novelties and toys—cameras.....	4	6	2	6	5,730	2,988	10,912	31,320	44,664	.13
Jewelry stores.....	16	14	39	5	71,313	1,271	92,155	229,910	513,735	1.47
Luggage and leather-goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	4	2	10	—	8,125	—	9,712	24,670	83,677	.24
News dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office, school, and store supplies and equipment dealers.....	10	4	34	2	37,215	380	36,985	54,430	248,129	.71
Opticians and optometrists.....	4	2	9	—	15,901	—	9,967	12,200	37,996	.11
Sporting-goods stores, including athletic and playground equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications.....	21	22	51	15	70,956	3,207	96,661	111,880	481,227	1.38
Secondhand stores	11	13	6	2	7,450	450	11,271	7,850	42,405	.12

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.
² Further data will be shown in a special report on milk dealers.

CENSUS OF DISTRIBUTION

TABLE 30.—CEDAR RAPIDS—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1920)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	821	720	3,062	623	\$4,012,016	\$162,913	\$4,330,264	\$5,070,490	\$34,932,233	100.00
Single-store independents.....	626	684	1,969	439	2,560,727	116,396	2,857,640	3,400,270	23,499,998	67.27
2-store independents.....	37	31	221	15	299,630	3,029	317,923	404,770	2,907,039	8.32
3-store independents.....	6	3	37	11	62,850	5,780	80,779	78,830	445,059	1.27
Local chains.....	28	2	139	38	212,274	14,954	215,502	261,960	1,703,652	4.88
Sectional chains.....	53	-----	215	36	305,637	6,700	299,003	361,830	2,103,372	6.19
National chains.....	50	-----	366	75	388,092	14,898	454,027	391,370	3,411,391	9.77
Leased-department chains.....	10	-----	28	5	34,758	804	42,028	28,650	190,808	0.55
Manufacturer-controlled chains.....	6	-----	42	4	76,686	352	31,618	58,940	327,018	0.94
Other types of operation.....	5	-----	45	-----	70,082	-----	32,284	53,770	289,896	0.81

TABLE 31.—CEDAR RAPIDS—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Department stores:						Combination stores (groceries and meats):					
Number of stores.....	6	2	-----	4	-----	Number of stores.....	134	117	15	-----	2
Annual net sales.....	\$4,314,454	(x)	-----	(x)	-----	Annual net sales.....	\$3,826,449	\$2,720,816	(x)	(x)	-----
Per cent of total sales.....	100.00	(x)	-----	(x)	-----	Per cent of total sales.....	100.00	71.10	(x)	(x)	-----
Variety, 5-and-10, and to-a-dollar stores:						Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	4	-----	-----	4	-----	Number of stores.....	39	38	-----	1	-----
Annual net sales.....	\$1,135,253	-----	-----	\$1,135,253	-----	Annual net sales.....	\$1,113,189	(x)	(x)	-----	-----
Per cent of total sales.....	100.00	-----	-----	100.00	-----	Per cent of total sales.....	100.00	(x)	(x)	-----	-----
Men's and boys' clothing and furnishings stores:						Cigar stores and cigar stands:					
Number of stores.....	17	13	(x)	3	1	Number of stores.....	19	13	3	-----	3
Annual net sales.....	\$695,473	\$356,001	(x)	(x)	-----	Annual net sales.....	\$389,642	\$251,956	\$93,688	\$43,998	-----
Per cent of total sales.....	100.00	51.19	(x)	(x)	-----	Per cent of total sales.....	100.00	64.66	24.05	11.29	-----
Family clothing stores—men's, women's, and children's:						Filling stations:					
Number of stores.....	8	2	(x)	2	4	Number of stations.....	71	14	3	-----	54
Annual net sales.....	\$1,182,246	(x)	(x)	\$123,751	-----	Annual net sales.....	\$1,403,714	\$313,390	\$131,065	\$968,659	-----
Per cent of total sales.....	100.00	(x)	(x)	10.89	-----	Per cent of total sales.....	100.00	22.32	9.38	68.30	-----
Women's ready-to-wear specialty stores—apparel and accessories:						Coal and wood yards—ice dealers:					
Number of stores.....	10	4	3	3	-----	Number of yards.....	21	20	-----	1	-----
Annual net sales.....	\$532,242	\$217,357	\$172,915	\$141,970	-----	Annual net sales.....	\$1,157,108	(x)	(x)	-----	-----
Per cent of total sales.....	100.00	40.84	32.49	28.67	-----	Per cent of total sales.....	100.00	(x)	(x)	-----	-----
Shoe stores:						Drug stores:					
Number of stores.....	25	11	3	5	6	Number of stores.....	47	34	12	-----	1
Annual net sales.....	\$730,850	\$251,703	\$138,778	\$169,678	\$170,794	Annual net sales.....	\$1,181,308	\$711,555	(x)	(x)	-----
Per cent of total sales.....	100.00	34.44	18.99	23.20	23.37	Per cent of total sales.....	100.00	60.28	(x)	(x)	-----
Furniture stores:						Hardware stores:					
Number of stores.....	14	11	3	-----	-----	Number of stores.....	10	10	-----	-----	-----
Annual net sales.....	\$904,771	\$457,898	\$446,873	-----	-----	Annual net sales.....	\$265,770	\$265,770	-----	-----	-----
Per cent of total sales.....	100.00	50.61	49.39	-----	-----	Per cent of total sales.....	100.00	100.00	-----	-----	-----
Radio and music stores:						Jewelry stores:					
Number of stores.....	8	7	1	-----	-----	Number of stores.....	16	15	-----	1	-----
Annual net sales.....	\$234,115	(x)	(x)	-----	-----	Annual net sales.....	\$513,735	(x)	(x)	-----	-----
Per cent of total sales.....	100.00	(x)	(x)	-----	-----	Per cent of total sales.....	100.00	(x)	(x)	-----	-----
Grocery stores (without meats):											
Number of stores.....	77	70	2	5	-----						
Annual net sales.....	\$1,903,861	\$1,545,595	(x)	(x)	-----						
Per cent of total sales.....	100.00	81.18	(x)	(x)	-----						

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TABLE 32.—WATERLOO—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups	596	558	2,640	312	\$3,321,057	\$66,695	\$2,903,407	\$3,672,860	\$28,855,635	100.00
Food group ¹	149	167	294	66	561,787	14,567	553,390	325,900	5,935,078	20.67
Candy and confectionery stores.....	10	12	8	2	6,397	300	16,233	7,880	104,000	.38
Dairy-products stores ²	7	6	43	1	58,092	35	46,814	40,250	661,096	2.29
Fruit stores and vegetable markets.....	4	5	10	15	13,944	2,548	35,778	7,240	372,191	1.29
Grocery stores (without meats).....	16	13	14	10	19,114	2,162	32,056	26,170	438,675	1.52
Combination stores (groceries and meats).....	104	121	211	36	250,266	8,972	218,237	237,710	4,167,162	14.41
Meat markets (including sea foods).....	5	6	6	2	12,026	570	7,423	5,050	178,438	.62
Other food stores.....	1	2	1		1,200		640	1,000	19,000	.07
General stores—groceries with apparel or dry goods	4	5					4,210	4,050	33,050	.12
General merchandise group	14	2	640	84	694,632	14,614	635,478	713,050	5,208,076	18.05
Department stores.....	4	(x)	494	26	694,250	5,462	487,032	607,380	4,059,453	14.07
Dry-goods stores—piece-goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Variety, 5-and-10, and to-a-dollar stores.....	6		126	44	56,727	6,703	119,093	113,680	908,395	3.15
Automotive group	122	85	450	17	630,800	4,133	488,624	592,250	5,450,177	18.89
Motor-vehicle dealers (new and used).....	17	11	199		236,411		259,148	311,650	3,201,616	11.10
Accessories, tires, and batteries.....	21	21	81	3	102,602	1,000	72,351	230,220	693,284	2.40
Filling stations.....	50	13	89	6	125,720	390	80,561	22,520	1,126,446	3.90
Motor cycles, bicycles, and supplies.....	4	5	2	1	2,416	418	3,305	5,750	16,180	.06
Garages and repair shops.....	30	35	79	7	113,642	2,327	73,009	22,180	412,651	1.43
Apparel group	67	43	283	55	360,508	12,626	464,509	668,390	3,169,038	10.98
Men's and boys' clothing and furnishings stores.....	16	16	65	8	116,327	1,779	134,231	340,650	1,162,228	3.99
Family clothing stores—men's, women's, and children's.....	5	2	18	5	21,844	823	37,001	26,650	196,140	.68
Women's ready-to-wear specialty stores—apparel and accessories.....	11	2	105	16	120,259	3,964	151,822	113,250	1,014,984	3.62
Women's accessories stores.....	16	12	28	8	28,640	1,627	40,040	40,700	231,877	.80
Other apparel stores.....	6	7	9		11,001		7,484	5,460	50,067	.17
Shoe stores.....	14	4	33	18	62,431	4,433	93,931	141,800	523,742	1.62
Furniture and household group	23	22	115	4	188,477	1,340	166,943	244,680	1,107,859	3.84
Furniture stores.....	7	7	48	2	83,604	730	100,826	162,330	648,615	2.25
Floor coverings, draperies, curtains, and upholstery stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Household appliances stores.....	4	2	31		63,387		31,418	38,040	197,994	.69
Other home furnishings and appliances stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radio and music stores.....	8	10	18	2	21,413	610	31,391	38,410	208,037	.72
Restaurants, cafeterias, and eating places	51	55	329	32	258,989	6,718	168,975	27,580	1,336,929	4.63
Restaurants, cafeterias, and lunch rooms.....	46	48	316	32	248,827	6,718	161,370	26,760	1,267,927	4.39
Lunch counters, refreshment stands, etc.....	5	7	13		10,142		7,599	820	69,002	.24
Lumber and building group	38	43	183	6	212,835	1,673	180,200	309,210	1,861,985	6.45
Lumber and building material dealers.....	12	13	60	2	107,209	722	70,222	249,750	1,301,805	4.51
Electrical shops (without radio).....	5	7	12		14,072		6,079	12,530	83,107	.29
Heating and plumbing shops.....	18	21	53	3	82,679	825	39,643	83,300	386,592	1.34
Paint and glass stores.....	3	2	8	1	8,876	125	14,266	13,630	90,431	.31
Other retail stores	120	129	400	46	592,252	10,135	462,269	750,070	4,634,782	16.06
Hardware stores.....	4	6	18	2	29,473	375	22,997	44,370	255,452	.89
Hardware and farm implement stores.....	5	6	5		7,140		8,133	27,006	122,400	.42
Farmers' supplies.....	7	7	14	1	23,503		16,982	34,540	328,236	1.14
Cigar stores and cigar stands.....	18	17	40	5	43,083	1,038	55,798	36,490	475,534	1.65
Coal and wood yards—ice dealers.....	16	17	98	12	170,093	2,678	78,678	90,870	1,205,063	4.18
Drug stores.....	21	20	69	8	86,947	2,133	69,626	171,110	889,497	3.08
Florists.....	3	5	6	8	5,873	365	17,589	6,010	88,601	.31
Gifts—novelties and toys—cameras.....	3	4	11		9,204		12,748	35,590	83,912	.29
Jewelry stores.....	10	11	23	4	44,295	1,195	49,598	162,160	310,006	1.07
Luggage and leather-goods stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	3	4	2		2,140		4,700	11,200	33,611	.12
News dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office, school, and store supplies and equipment dealers.....	5	4	27		50,416		19,383	25,600	192,827	.67
Opticians and optometrists.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting-goods stores, including athletic and playground equipment.....	3	5	5		5,695		7,423	21,800	60,366	.21
Stations and printers.....	3	3	5	1	4,134	340	6,730	14,320	45,191	.15
Miscellaneous classifications (combined).....	16	18	73	5	101,518	1,360	67,873	70,790	473,632	1.64
Secondhand stores	8	7	16	2	22,797	870	23,603	37,780	118,711	.41

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.
² Further data will be shown in a special report on milk dealers.

CENSUS OF DISTRIBUTION

TABLE 33.—WATERLOO—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	596	558	2,840	312	\$3,321,057	\$66,695	\$2,903,407	\$3,672,860	\$28,855,635	100.00
Single-store independents.....	467	519	1,772	157	2,265,746	34,653	1,830,934	2,607,680	20,088,581	69.62
2-store independents.....	26	32	120	11	138,066	1,991	164,501	106,430	1,859,076	4.71
3-store independents.....	3	4	13	10	17,486	3,042	23,637	14,490	306,889	1.06
Local chains.....	19		125	21	108,165	6,015	174,543	145,810	1,847,124	4.67
Sectional chains.....	35		225	15	273,106	3,253	281,207	326,360	2,175,947	7.64
National chains.....	29		250	92	243,242	16,792	303,031	281,670	2,641,252	9.15
Direct selling (house-to-house).....	3	1	36		49,823		18,442	6,330	201,376	.70
Leased-department chains.....	7	1	31	3	36,808	554	41,834	17,630	223,305	.77
Manufacturer-controlled chains.....	5		47	3	86,474	395	39,297	65,250	350,720	1.24
Other types of operation.....	2	1	21		42,142		26,081	31,410	156,266	.54

TABLE 34.—WATERLOO—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Department stores:						Combination stores (groceries and meats):					
Number of stores.....	4	1		3		Number of stores.....	104	95	7		2
Annual net sales.....	\$4,059,453	(x)		(x)		Annual net sales.....	\$4,157,162	\$3,187,075	(x)	(x)	
Per cent of total sales.....	100.00	(x)		(x)		Per cent of total sales.....	100.00	76.66	(x)	(x)	
Variety, 5-and-10, and to-a-dollar stores:						Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	6			6		Number of stores.....	46	41	4	1	
Annual net sales.....	\$908,395			\$908,395		Annual net sales.....	\$1,267,927	\$904,707	(x)	(x)	
Per cent of total sales.....	100.00			100.00		Per cent of total sales.....	100.00	78.45	(x)	(x)	
Men's and boys' clothing and furnishings stores:						Cigar stores and cigar stands:					
Number of stores.....	16	16				Number of stores.....	18	13	4	1	
Annual net sales.....	\$1,152,228	\$1,152,228				Annual net sales.....	\$475,534	\$181,080	(x)	(x)	
Per cent of total sales.....	100.00	100.00				Per cent of total sales.....	100.00	38.08	(x)	(x)	
Family clothing stores—men's, women's, and children's:						Filling stations:					
Number of stores.....	5	1	1	3		Number of stations.....	50	12	7	31	
Annual net sales.....	\$196,140	(x)	(x)	(x)		Annual net sales.....	\$1,126,448	\$311,309	\$204,772	\$810,365	
Per cent of total sales.....	100.00	(x)	(x)	(x)		Per cent of total sales.....	100.00	27.63	18.18	54.19	
Women's ready-to-wear specialty stores—apparel and accessories:						Coal and wood yards—ice dealers:					
Number of stores.....	11	3	2	5	1	Number of yards.....	16	15	1		
Annual net sales.....	\$1,014,984	\$238,568	(x)	\$272,064	(x)	Annual net sales.....	\$1,205,663	(x)	(x)		
Per cent of total sales.....	100.00	23.51	(x)	26.89	(x)	Per cent of total sales.....	100.00	(x)	(x)		
Shoe stores:						Drug stores:					
Number of stores.....	14	6	2	4	2	Number of stores.....	21	19	2		
Annual net sales.....	\$523,742	\$160,916	(x)	\$126,567	(x)	Annual net sales.....	\$389,497	(x)	(x)		
Per cent of total sales.....	100.00	32.44	(x)	24.17	(x)	Per cent of total sales.....	100.00	(x)	(x)		
Furniture stores:						Hardware stores:					
Number of stores.....	7	4	2	1		Number of stores.....	4	4			
Annual net sales.....	\$648,615	\$402,388	(x)	(x)		Annual net sales.....	\$255,452	\$255,452			
Per cent of total sales.....	100.00	62.04	(x)	(x)		Per cent of total sales.....	100.00	100.00			
Radio and music stores:						Jewelry stores:					
Number of stores.....	8	6	2			Number of stores.....	10	9	1		
Annual net sales.....	\$208,937	(x)	(x)			Annual net sales.....	\$310,008	(x)	(x)		
Per cent of total sales.....	100.00	(x)	(x)			Per cent of total sales.....	100.00	(x)	(x)		
Grocery stores (without meats):											
Number of stores.....	16	11	1	3	1						
Annual net sales.....	\$438,675	\$212,508	(x)	\$187,741	(x)						
Per cent of total sales.....	100.00	48.44	(x)	42.80	(x)						

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TABLE 35.—COUNCIL BLUFFS—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups.....	482	481	1,344	275	\$1,757,187	\$59,815	\$1,738,708	\$2,281,350	\$17,358,954	100.00
Food group.....	127	140	222	67	286,543	11,914	275,732	290,480	4,741,432	27.31
Candy and confectionery stores.....	5	5	3	1	2,500	250	6,105	1,450	38,065	.22
Dairy-products stores ¹	4	5	7	1	8,582	500	6,203	2,590	149,002	.86
Delicatessen stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruit stores and vegetable markets.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grocery stores (without meats).....	38	40	18	1	15,134	176	28,911	38,450	492,200	2.84
Combination stores (groceries and meats).....	69	76	174	62	241,769	10,348	212,357	240,060	3,788,167	21.82
Meat markets (including sea foods).....	7	9	11	1	11,552	520	16,463	5,750	205,628	1.18
Bakeries—caterers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise group.....	18	18	123	58	123,752	9,367	198,323	286,110	1,480,253	8.41
Department stores.....	3	5	40	16	50,152	2,812	100,256	140,100	562,314	3.24
Dry-goods stores—piece-goods stores.....	4	4	2	1	1,908	120	3,519	16,850	45,878	.26
General merchandise stores.....	6	6	18	6	11,892	1,037	20,982	39,890	212,125	1.22
Variety, 5-and-10, and to-a-dollar stores.....	6	1	68	35	59,802	5,398	71,566	69,270	639,941	3.69
Automotive group.....	101	79	280	21	364,772	6,620	344,733	248,250	3,576,025	20.60
Motor-vehicle dealers (new and used).....	14	11	130	2	196,266	500	196,781	157,350	2,066,281	11.90
Accessories, tires, and batteries.....	18	17	48	3	56,046	1,125	59,857	51,650	457,899	2.64
Filling stations.....	44	22	53	10	73,443	2,326	51,062	20,590	863,120	4.97
Motor cycles, bicycles, and supplies.....	3	3	—	—	—	—	2,066	3,850	10,900	.06
Garages and repair shops.....	22	26	29	6	39,017	2,609	34,067	12,810	177,825	1.03
Apparel group¹.....	31	26	110	34	155,518	6,354	172,376	370,080	1,338,531	7.68
Men's and boys' clothing and furnishings stores.....	7	7	6	5	12,668	1,103	15,371	63,020	144,338	.83
Family clothing stores—men's, women's, and children's.....	7	8	62	11	75,841	2,060	89,889	193,390	744,277	4.29
Women's accessories stores.....	3	3	8	2	10,306	845	11,912	1,410	43,191	.25
Other apparel stores.....	3	4	9	—	14,404	—	4,912	12,520	43,729	.25
Shoe stores.....	9	3	20	4	33,620	579	41,920	87,570	275,766	1.69
Furniture and household group².....	25	26	128	13	195,899	2,584	201,467	326,720	1,265,534	7.29
Furniture stores.....	10	15	64	12	90,888	2,384	109,511	212,070	609,849	3.51
Household appliances stores.....	4	1	22	—	27,328	—	25,616	32,620	244,009	1.41
Other home furnishings and appliances stores.....	1	1	1	—	685	—	1,118	1,000	5,372	.03
Radio and music stores.....	8	0	39	1	74,427	500	62,522	63,700	384,491	2.21
Restaurants, cafeterias, and eating places.....	33	34	109	9	85,079	1,698	74,348	6,569	466,211	2.68
Restaurants, cafeterias, and lunch rooms.....	26	29	99	2	74,975	228	65,609	6,070	387,551	2.23
Lunch counters, refreshment stands, etc.....	7	5	10	7	10,104	1,470	8,739	520	68,660	.40
Lumber and building group.....	27	24	141	6	222,478	3,001	112,364	244,580	1,306,252	7.53
Lumber and building material dealers.....	8	5	53	4	94,965	2,000	66,032	170,530	865,769	4.99
Electrical shops (without radio).....	4	3	12	2	24,030	1,001	7,834	8,000	81,192	.47
Heating and plumbing shops.....	9	11	34	—	48,714	—	16,482	24,480	199,460	1.15
Paint and glass stores.....	6	5	42	—	54,764	—	22,016	41,570	159,841	.92
Other retail stores.....	110	122	250	66	321,601	17,327	346,993	466,940	\$,176,026	18.30
Hardware stores.....	3	5	11	2	10,166	110	13,449	46,310	169,657	.98
Hardware and farm implement stores.....	4	6	3	4	3,870	950	12,071	16,620	143,965	.83
Farmers' supplies.....	11	8	46	3	58,350	1,300	43,170	65,060	618,578	3.56
Cigar stores and cigar stands.....	1	13	18	10	21,837	4,420	22,712	8,720	125,516	.72
Coal and wood yards—ice dealers.....	12	16	40	8	51,466	1,334	58,472	45,020	707,662	4.08
Drug stores.....	24	31	52	23	71,755	6,115	84,633	183,870	760,993	4.39
Florists.....	4	4	12	4	9,210	200	13,909	5,680	79,929	.46
Gifts—novelties and toys—cameras.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	12	12	12	9	19,087	2,098	33,335	76,320	192,775	1.11
Office, school, and store supplies and equipment dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Opticians and optometrists.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Scientific and medical instruments and supplies (at retail).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications.....	16	10	35	2	44,092	620	37,901	25,200	252,270	1.45
Secondhand stores.....	10	14	1	1	1,550	150	9,320	13,620	43,685	.25

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3 and concerning which no information can be disclosed.

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TABLE 38.—DUBUQUE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL			STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only	ALL OTHER REPORTED EXPENSES (includes rent)		Amount	Per cent of total sales
All groups.....	580	570	1,952	318	\$2,516,232	\$62,352	\$2,431,931	\$3,437,080	\$24,479,538	100.00
Food group ¹	233	282	269	96	288,961	17,635	267,114	268,910	5,885,192	22.00
Candy and confectionery stores.....	47	53	55	18	49,330	3,258	69,640	29,030	501,185	2.05
Fruit stores and vegetable markets.....	13	14	13	10	12,280	2,418	18,039	5,900	234,238	.96
Grocery stores (without meats).....	111	129	105	46	102,639	6,568	162,723	173,570	2,455,890	10.03
Combination stores (groceries and meats).....	22	22	51	7	67,275	1,825	54,845	40,210	1,037,080	4.24
Meat markets (including sea foods).....	38	42	43	14	54,891	3,443	57,368	17,500	1,072,894	4.38
General merchandise group ¹	17	13	489	65	583,851	10,002	495,037	834,050	4,602,833	18.80
Department stores.....	4		394	41	490,259	6,363	385,677	691,200	3,656,499	14.94
General merchandise stores (including 1 general store).....	8	12	32	8	35,424	754	37,664	71,109	385,395	1.57
Variety, 5-and-10, and to-a-dollar stores.....	4	1	61	14	54,106	1,881	66,746	64,250	541,416	2.21
Automotive group ¹	84	58	312	16	473,645	2,698	457,583	466,100	5,685,514	23.23
Motor-vehicle dealers (new and used).....	19	13	197	4	313,725	800	267,337	344,570	4,066,348	16.61
Accessories, tires, and batteries.....	11	15	15	5	20,721	978	26,482	47,190	225,058	.92
Filling stations.....	42	13	75	4	108,366	736	127,139	64,090	1,192,801	4.88
Garages and repair shops.....	10	13	25	3	30,833	184	34,117	8,250	189,007	.77
Apparel group.....	60	58	143	67	211,787	11,845	277,129	549,080	1,863,137	7.61
Men's and boys' clothing and furnishings stores.....	17	20	36	12	74,894	2,426	95,343	286,890	795,864	3.25
Family clothing stores—men's, women's, and children's.....	3		15	5	22,935	984	23,250	15,830	126,910	.52
Women's ready-to-wear specialty stores—apparel and accessories.....	5	2	34	9	44,218	3,100	61,039	57,700	359,406	1.47
Women's accessories stores.....	8	9	21	5	17,823	521	22,593	6,180	114,693	.47
Other apparel stores.....	5	6	8	1	10,206	575	7,354	8,630	36,678	.15
Shoe stores.....	22	21	29	25	41,691	4,239	62,550	173,850	429,586	1.75
Furniture and household group.....	23	22	118	5	168,954	1,164	172,643	347,650	1,478,038	6.04
Furniture stores.....	9	12	24	4	38,190	964	61,623	152,510	398,082	1.63
Household appliances stores.....	3		19		36,832		26,166	76,510	163,623	.69
Other home furnishings and appliances stores.....	3	4	19		28,946		2,840	2,900	63,470	.26
Radio and music stores.....	8	6	56	1	64,966		200	82,014	847,856	3.46
Restaurants, cafeterias, and eating places ¹	30	32	118	12	82,558	2,769	67,840	10,700	566,547	2.31
Restaurants, cafeterias, and lunch rooms.....	28	30	114	12	76,518	2,769	63,708	7,510	522,167	2.13
Lumber and building group.....	22	18	200	2	303,319	718	176,290	488,670	1,715,889	7.01
Lumber and building material dealers.....	8	3	86		126,704		89,836	354,420	1,044,936	4.27
Electrical shops (without radio).....	4	2	32	1	48,677	350	18,793	33,370	115,331	.47
Heating and plumbing shops.....	7	11	56		88,881		52,681	41,470	369,230	1.51
Paint and glass stores.....	3	2	26	1	39,657	368	16,980	39,310	186,392	.76
Other retail stores.....	111	109	303	65	403,177	15,621	418,295	692,040	3,182,390	13.00
Hardware stores.....	7	7	14	3	15,610	194	29,698	88,860	273,766	1.12
Hardware and farm implement stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies.....	5	5	3	3	4,336	462	5,122	10,550	90,657	.37
Cigar stores and cigar stands.....	18	18	18	4	20,043	1,043	30,569	14,120	200,755	.82
Coal and wood yards—ice dealers.....	14	13	107	9	147,847	2,472	155,395	68,220	1,050,768	4.29
Drug stores.....	26	25	61	20	77,058	4,069	66,896	181,830	603,976	2.46
Florists.....	3	4	14	3	14,552	148	15,522	7,770	68,815	.28
Gifts—novelties and toys—cameras.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	10	9	20	5	31,102	602	26,664	125,900	181,719	.74
Luggage and leather goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office, school, and store supplies and equipment dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Opticians and optometrists.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting-goods stores, including athletic and playground equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined)—including 2 secondhand stores.....	16	18	20	4	43,896	1,742	37,441	63,010	282,910	1.16

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

TABLE 39.—DUBUQUE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	580	570	1,952	318	\$2,518,232	\$62,352	\$2,431,931	\$3,637,080	\$24,478,538	100.00
Single-store independents.....	476	545	1,533	216	1,972,088	42,300	1,860,013	2,793,430	10,282,973	78.77
2-store independents.....	23	20	62	21	74,194	3,227	65,649	148,680	821,065	3.25
3-store independents.....	3	4	22	5	19,803	980	30,906	37,990	228,478	.93
Local chains.....	20	—	70	5	108,413	1,960	109,858	219,570	693,155	4.06
Sectional chains.....	28	—	63	20	98,214	3,379	104,964	149,170	1,067,420	4.26
National chains.....	20	—	149	47	168,868	9,022	212,927	100,000	1,763,679	7.20
Leased-department chains.....	5	1	11	2	9,435	497	11,811	16,440	60,181	.26
Manufacturer-controlled chains.....	3	—	14	4	21,531	917	16,726	18,620	102,033	.42
Other types of operation.....	2	—	23	—	43,680	—	19,077	62,680	160,604	.66

TABLE 40.—DUBUQUE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Department stores:						Combination stores (groceries and meats):					
Number of stores.....	4	2	—	2	—	Number of stores.....	22	10	2	1	—
Annual net sales.....	\$3,656,499	(x)	—	(x)	—	Annual net sales.....	\$1,037,080	\$783,891	(x)	(x)	—
Per cent of total sales.....	100.00	(x)	—	(x)	—	Per cent of total sales.....	100.00	75.59	(x)	(x)	—
Variety, 5-and-10, and to-a-dollar stores:						Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	4	1	—	3	—	Number of stores.....	28	26	1	1	
Annual net sales.....	\$541,416	(x)	—	(x)	—	Annual net sales.....	\$522,167	(x)	(x)	(x)	
Per cent of total sales.....	100.00	(x)	—	(x)	—	Per cent of total sales.....	100.00	(x)	(x)	(x)	
Men's and boys' clothing and furnishings stores:						Cigar stores and cigar stands:					
Number of stores.....	17	16	1	—	—	Number of stores.....	18	14	3	1	
Annual net sales.....	\$795,864	(x)	(x)	—	—	Annual net sales.....	\$200,755	\$104,041	(x)	(x)	
Per cent of total sales.....	100.00	(x)	(x)	—	—	Per cent of total sales.....	100.00	52.27	(x)	(x)	
Family clothing stores—men's, women's, and children's:						Filling stations:					
Number of stores.....	3	—	—	3	—	Number of stations.....	42	8	13	21	
Annual net sales.....	\$126,910	—	—	\$126,910	—	Annual net sales.....	\$1,192,801	\$265,534	\$378,286	\$548,981	
Per cent of total sales.....	100.00	—	—	100.00	—	Per cent of total sales.....	100.00	22.26	31.71	46.03	
Women's ready-to-wear specialty stores—apparel and accessories:						Coal and wood yards—ice dealers:					
Number of stores.....	5	3	2	—	—	Number of yards.....	14	14	—	—	
Annual net sales.....	\$350,406	(x)	(x)	—	—	Annual net sales.....	\$1,050,768	\$1,050,768	—	—	
Per cent of total sales.....	100.00	(x)	(x)	—	—	Per cent of total sales.....	100.00	100.00	—	—	
Shoe stores:						Drug stores:					
Number of stores.....	22	17	—	3	2	Number of stores.....	26	21	5	—	
Annual net sales.....	\$429,586	\$272,397	—	\$79,865	\$77,324	Annual net sales.....	\$603,976	\$391,325	\$212,651	—	
Per cent of total sales.....	100.00	63.41	—	18.59	18.00	Per cent of total sales.....	100.00	64.79	35.21	—	
Furniture stores:						Hardware stores:					
Number of stores.....	9	5	1	3	—	Number of stores.....	7	7	—	—	
Annual net sales.....	\$398,082	\$243,119	(x)	(x)	—	Annual net sales.....	\$273,766	\$273,766	—	—	
Per cent of total sales.....	100.00	61.07	(x)	(x)	—	Per cent of total sales.....	100.00	100.00	—	—	
Radio and music stores:						Jewelry stores:					
Number of stores.....	8	8	—	—	—	Number of stores.....	10	9	1	—	
Annual net sales.....	\$847,856	\$847,856	—	—	—	Annual net sales.....	\$181,719	(x)	(x)	—	
Per cent of total sales.....	100.00	100.00	—	—	—	Per cent of total sales.....	100.00	(x)	(x)	—	
Grocery stores (without meats):											
Number of stores.....	111	101	1	9	—						
Annual net sales.....	\$2,455,890	\$1,925,117	(x)	(x)	—						
Per cent of total sales.....	100.00	78.39	(x)	(x)	—						

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TABLE 41.—COMBINED CITIES—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Num-ber of stores	Propri-eters and firm mem-bers (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	4, 267	4, 088	13, 343	3, 064	16, 345, 972	663, 616	215, 723, 228	\$24, 001, 340	\$155, 005, 441	100. 00
Food group.....	1, 089	1, 183	1, 748	575	2, 026, 689	122, 716	2, 151, 503	1, 855, 820	32, 661, 714	21. 07
Candy and confectionery stores.....	125	140	120	71	127, 594	16, 703	172, 861	100, 420	1, 536, 556	.99
Dairy-products stores ¹	42	45	97	22	108, 123	3, 232	123, 322	22, 160	1, 227, 641	.79
Delicatessen stores.....	5	7	12	2	9, 524	169	5, 281	1, 390	60, 131	.03
Fruit stores and vegetable markets.....	18	13	8	7	8, 993	2, 089	18, 280	9, 240	190, 151	.12
Grocery stores (without meats).....	428	430	561	222	642, 721	48, 338	778, 183	856, 230	11, 931, 741	7. 70
Combination stores (groceries and meats).....	353	304	701	212	817, 226	42, 102	736, 507	759, 900	13, 636, 967	8. 80
Meat markets (including sea foods).....	86	103	146	27	199, 487	6, 753	218, 533	63, 740	3, 294, 849	2. 11
Bakeries—caterers.....	28	36	78	10	92, 937	2, 540	49, 995	16, 920	571, 278	.37
Other food stores.....	9	9	23	2	10, 078	230	48, 541	20, 760	252, 400	.16
General stores—groceries with apparel or dry goods.....	18	21	50	18	55, 870	2, 152	42, 774	158, 140	1, 037, 477	.87
General merchandise group.....	172	79	2, 564	702	2, 538, 751	118, 878	2, 803, 115	4, 704, 180	22, 056, 618	14. 23
Department stores.....	40	1	1, 028	370	1, 180, 671	60, 163	1, 248, 877	2, 013, 600	10, 187, 922	6. 58
Dry-goods stores—piece-goods stores.....	42	33	571	65	560, 522	15, 070	598, 432	1, 320, 280	4, 268, 220	2. 75
General merchandise stores.....	51	41	371	103	328, 509	13, 808	395, 030	799, 810	3, 212, 338	2. 07
Variety, 5-and-10, and to-a-dollar stores.....	39	4	594	164	469, 040	20, 835	560, 726	570, 490	4, 300, 138	2. 83
Automotive group.....	815	658	2, 382	185	3, 300, 281	54, 224	2, 973, 330	3, 184, 330	35, 305, 562	22. 78
Motor-vehicle dealers (new and used).....	181	178	1, 290	41	1, 851, 558	13, 408	1, 777, 344	2, 164, 640	23, 165, 792	14. 95
Automobile dealers with farm implements and machinery.....	4	3	24	2	37, 690	290	25, 224	61, 280	391, 005	.25
Accessories, tires, and batteries.....	147	149	337	32	452, 490	8, 876	427, 858	568, 109	3, 618, 213	2. 34
Filling stations.....	327	142	501	75	674, 266	19, 766	537, 836	227, 460	6, 791, 235	4. 38
Motor cycles, bicycles, and supplies.....	8	10	3	1	2, 750	400	7, 988	16, 250	59, 914	.04
Garages and repair shops.....	147	175	218	34	281, 518	11, 494	196, 750	97, 280	1, 277, 612	.82
Other automotive establishments.....	1	1					330	320	1, 791	
Apparel group.....	468	412	1, 316	327	1, 753, 372	73, 002	2, 180, 311	4, 293, 270	15, 061, 588	9. 71
Men's and boys' clothing and furnishings stores.....	107	122	295	90	505, 330	22, 476	663, 821	1, 846, 000	4, 883, 057	3. 15
Family clothing stores—men's, women's, and children's.....	34	26	138	13	171, 909	3, 472	183, 057	404, 270	1, 299, 455	.84
Women's ready-to-wear specialty stores—apparel and accessories.....	76	56	429	62	485, 532	11, 436	613, 211	623, 510	4, 203, 468	2. 71
Women's accessories stores.....	89	56	151	47	151, 692	11, 078	168, 088	111, 480	890, 497	.58
Other apparel stores.....	49	63	59	14	65, 300	2, 440	66, 748	72, 810	486, 723	.31
Shoe stores.....	113	89	244	92	373, 519	21, 100	439, 786	1, 230, 200	3, 289, 363	2. 12
Furniture and household group.....	177	168	780	114	1, 108, 658	36, 967	1, 048, 075	2, 151, 080	7, 410, 622	4. 78
Furniture stores.....	68	67	402	10	532, 923	7, 532	637, 119	1, 524, 780	4, 229, 478	2. 73
Floor coverings, draperies, curtains, and upholstery stores.....	5	6	6	3	6, 268	1, 182	8, 495	12, 310	69, 254	.04
Household appliances stores.....	37	18	109	56	264, 930	17, 683	135, 282	235, 050	1, 311, 147	.55
Other home furnishings and appliances stores.....	11	12	31	8	25, 832	885	15, 677	36, 470	153, 223	.10
Radio and music stores.....	50	65	172	28	228, 715	9, 670	201, 502	348, 470	1, 647, 520	1. 06
Restaurants, cafeterias, and eating places.....	326	372	1, 217	279	994, 768	64, 343	709, 567	124, 280	5, 918, 294	3. 82
Restaurants, cafeterias, and lunch rooms.....	257	296	1, 132	236	925, 214	54, 137	618, 986	106, 530	5, 264, 040	3. 40
Lunch counters, refreshment stands, etc.....	69	76	85	43	69, 545	10, 206	90, 581	17, 750	654, 254	.42
Lumber and building group.....	258	223	976	166	1, 488, 183	51, 713	932, 633	2, 428, 280	10, 149, 511	6. 55
Lumber and building material dealers.....	99	70	426	53	640, 611	17, 125	559, 541	1, 815, 530	6, 458, 902	4. 17
Electrical shops (without radio).....	28	25	83	26	123, 726	12, 032	56, 082	81, 940	561, 482	.36
Heating and plumbing shops.....	97	92	367	64	570, 746	19, 710	216, 829	339, 660	2, 353, 510	1. 52
Paint and glass stores.....	34	36	100	23	127, 030	2, 846	100, 181	191, 210	775, 617	.50
Other retail stores².....	878	905	2, 278	681	3, 059, 847	138, 852	2, 818, 475	5, 042, 320	25, 088, 703	16. 19
Hardware stores.....	60	59	216	36	335, 443	6, 905	290, 739	848, 690	2, 497, 405	1. 61
Hardware and farm implement stores.....	25	20	71	9	113, 438	2, 334	127, 972	209, 740	1, 604, 945	1. 04
Farmers' supplies.....	73	84	128	31	157, 529	7, 741	157, 363	308, 740	2, 740, 117	1. 77
Book stores.....	13	16	51	17	46, 506	2, 154	45, 116	157, 450	476, 319	.31
Cigar stores and cigar stands.....	146	162	229	43	267, 149	8, 791	294, 657	219, 760	2, 338, 968	1. 61
Coal and wood yard—ice dealers.....	112	117	512	139	701, 648	36, 862	516, 394	290, 720	5, 218, 765	3. 37
Drug stores.....	140	134	400	85	567, 513	21, 708	435, 255	1, 306, 890	4, 555, 974	2. 94
Florists.....	26	26	118	26	133, 914	6, 133	143, 135	83, 170	596, 158	.38
Gifts—novelties and toys—cameras.....	8	5	5	2	2, 599	130	7, 437	20, 040	30, 651	.02
Jewelry stores.....	79	76	150	39	219, 847	7, 116	204, 297	897, 750	1, 571, 472	1. 01
Luggage and leather goods stores.....	3	3	4		2, 545		3, 535	20, 340	42, 410	.03
Music stores (without radio).....	11	12	9	4	7, 387	1, 365	16, 249	42, 940	91, 400	.06
News dealers.....	28	20	51	172	49, 103	12, 392	43, 381	38, 290	403, 799	.26
Office, school, and store supplies and equipment dealers.....	17	14	37		37, 190		30, 500	42, 420	201, 613	.13
Opticians and optometrists.....	9	9	2	2	1, 142	265	8, 707	11, 380	43, 980	.03
Sporting-goods stores, including athletic and playground equipment.....	9	11	20	1	14, 628	330	22, 324	56, 310	158, 192	.10
Stationers and printers.....	11	14	40	12	62, 482	3, 534	24, 833	92, 470	380, 769	.21
Miscellaneous classifications (combined).....	112	118	230	63	332, 970	19, 092	358, 838	389, 940	2, 190, 927	1. 41
Secondhand stores.....	56	67	34	17	39, 882	3, 781	53, 443	111, 660	310, 377	.20

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 42.—COMBINED CITIES—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	4,267	4,088	13,343	3,084	\$16,945,972	\$663,616	\$15,723,228	\$24,001,340	\$156,005,441	100.00
Single-store independents.....	3,397	3,875	9,089	2,120	11,320,473	472,334	10,441,062	17,176,520	107,207,236	68.16
2-store independents.....	172	139	818	127	978,577	27,155	928,290	1,602,780	9,859,756	6.26
3-store independents.....	56	30	269	32	383,213	8,265	455,628	628,910	4,683,623	3.03
Local chains.....	153	30	811	97	989,472	22,745	1,019,921	1,639,410	9,024,770	5.81
National chains.....	194	.....	485	106	655,305	27,462	611,216	515,130	6,007,022	3.88
Sectional chains.....	180	.....	1,483	507	1,443,034	82,766	1,775,461	1,917,680	14,401,897	9.29
Direct selling (house-to-house).....	6	.....	89	.....	100,804	.....	34,180	9,670	307,521	0.20
Leased-department chains.....	51	4	162	26	188,223	4,367	260,308	180,870	1,344,779	0.87
Utility-operated retail stores.....	15	.....	74	31	141,357	14,905	78,839	155,130	769,812	0.49
Manufacturer-controlled chains.....	22	.....	109	15	141,414	3,123	106,757	161,950	585,468	0.38
Other types of operation.....	11	10	7	3	7,100	494	11,566	13,310	112,651	0.07

TABLE 43.—COMBINED CITIES—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION
ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Department stores:					
Number of stores.....	40	9	3	28	.....
Annual net sales.....	\$10,187,922	\$3,634,330	\$509,921	\$6,043,671	.....
Per cent of total sales.....	100.00	35.67	5.01	59.32	.....
Variety, 5-and-10, and 10-a-dollar stores:					
Number of stores.....	39	2	2	35	.....
Annual net sales.....	\$4,390,138	(x)	(x)	\$4,187,695	.....
Per cent of total sales.....	100.00	(x)	(x)	95.89	.....
Men's and boys' clothing and furnishings stores:					
Number of stores.....	107	89	18	.....	.....
Annual net sales.....	\$4,883,057	\$3,924,549	\$958,508	.....	.....
Per cent of total sales.....	100.00	80.37	19.63	.....	.....
Family clothing stores—men's, women's, and children's:					
Number of stores.....	34	21	2	11	.....
Annual net sales.....	\$1,299,455	\$786,361	(x)	(x)	.....
Per cent of total sales.....	100.00	60.52	(x)	(x)	.....
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores.....	76	38	18	5	15
Annual net sales.....	\$4,203,408	\$1,870,744	\$1,124,331	\$344,936	\$863,467
Per cent of total sales.....	100.00	44.60	26.75	8.21	20.54
Shoe stores:					
Number of stores.....	113	70	8	16	19
Annual net sales.....	\$3,289,363	\$2,167,289	\$171,097	\$378,349	\$572,628
Per cent of total sales.....	100.00	65.89	5.20	11.50	17.41
Furniture stores:					
Number of stores.....	68	59	7	1	1
Annual net sales.....	\$4,229,478	\$3,209,322	\$965,573	(x)	(x)
Per cent of total sales.....	100.00	75.88	22.83	(x)	(x)
Radio and music stores:					
Number of stores.....	56	55	1	.....	.....
Annual net sales.....	\$1,047,520	(x)	(x)	.....	.....
Per cent of total sales.....	100.00	(x)	(x)	.....	.....
Grocery stores (without meats):					
Number of stores.....	428	356	36	33	3
Annual net sales.....	\$11,931,741	\$7,869,109	\$2,213,789	\$1,774,059	\$74,784
Per cent of total sales.....	100.00	65.95	18.55	14.87	0.63
Combination stores (groceries and meats):					
Number of stores.....	353	290	40	17	.....
Annual net sales.....	\$13,638,967	\$9,656,862	\$2,142,517	\$1,837,588	.....
Per cent of total sales.....	100.00	70.82	15.71	13.47	.....
Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	257	238	13	6	.....
Annual net sales.....	\$5,204,040	\$4,866,443	\$309,994	\$87,603	.....
Per cent of total sales.....	100.00	92.45	5.80	1.66	.....
Cigar stores and cigar stands:					
Number of stores.....	146	133	8	5	.....
Annual net sales.....	\$2,333,968	\$1,936,130	\$300,087	\$87,745	.....
Per cent of total sales.....	100.00	82.96	12.80	4.18	.....
Filling stations:					
Number of stations.....	327	117	48	162	.....
Annual net sales.....	\$6,791,235	\$2,534,489	\$1,493,491	\$2,763,255	.....
Per cent of total sales.....	100.00	37.32	21.99	40.69	.....
Coal and wood yards—ice dealers:					
Number of yards.....	112	106	6	.....	.....
Annual net sales.....	\$5,218,765	\$4,859,053	\$359,712	.....	.....
Per cent of total sales.....	100.00	93.11	6.89	.....	.....
Drug stores:					
Number of stores.....	140	117	23	.....	.....
Annual net sales.....	\$4,555,974	\$3,673,061	\$882,883	.....	.....
Per cent of total sales.....	100.00	80.62	19.38	.....	.....
Hardware stores:					
Number of stores.....	60	58	2	.....	.....
Annual net sales.....	\$2,497,405	(x)	(x)	.....	.....
Per cent of total sales.....	100.00	(x)	(x)	.....	.....
Jewelry stores:					
Number of stores.....	79	71	7	.....	1
Annual net sales.....	\$1,571,472	\$1,440,155	\$119,016	.....	\$12,301
Per cent of total sales.....	100.00	91.64	7.58	0.78

RETAIL DISTRIBUTION IN IOWA: 1929

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TABLE 44.—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYERS		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups.....	21,972	23,654	30,382	11,036	\$34,894,230	\$2,270,788	\$37,857,641	\$98,008,430	\$526,010,445	100.00
Food group¹.....	3,105	3,453	3,495	1,607	3,746,724	282,449	4,840,373	5,273,510	75,380,210	14.33
Candy and confectionery stores.....	350	412	287	174	219,691	31,119	391,430	255,540	3,486,612	.66
Dairy-products stores ²	59	99	59	20	63,318	3,224	68,433	20,470	1,264,291	.24
Fruit stores and vegetable markets.....	13	12	14	8	16,986	1,301	24,125	30,200	470,414	.09
Grocery stores (without meats).....	1,165	1,181	1,223	696	1,292,986	118,067	1,763,171	2,443,050	28,979,706	5.51
Combination stores (groceries and meats).....	870	1,005	1,250	468	1,442,925	83,953	1,602,325	1,978,410	28,517,495	5.42
Meat markets (including sea foods).....	494	599	411	170	483,349	32,066	699,218	398,970	10,771,727	2.05
Bakeries—caterers.....	138	157	240	66	218,022	11,840	277,805	103,070	1,658,002	.31
Other food stores.....	14	16	8	5	7,271	13,779	10,361	13,100	189,773	.04
General stores—groceries with apparel or dry goods.....	2,885	2,894	3,319	1,376	3,375,391	348,205	4,045,798	18,148,970	75,001,604	14.26
General merchandise group.....	607	549	2,270	1,045	3,228,707	169,709	2,514,773	7,645,200	24,452,017	4.65
Department stores.....	42	13	526	311	689,004	65,815	633,331	1,425,870	7,020,967	1.33
Dry-goods stores—piece-goods stores.....	189	233	532	139	498,230	29,691	629,452	2,603,910	6,090,003	1.16
General merchandise stores.....	173	126	703	353	606,600	48,512	797,773	2,613,990	7,502,551	1.43
Variety, 5-and-10, and-to-a-dollar stores.....	203	177	509	242	364,873	25,691	454,217	1,001,430	8,837,506	.73
Automotive group¹.....	5,218	5,296	7,904	1,346	10,120,821	531,220	8,884,881	13,368,630	132,048,730	25.10
Motor-vehicle dealers (new and used).....	1,258	1,579	4,365	376	5,735,977	115,701	4,862,270	8,566,390	77,986,383	14.82
Automobile dealers with farm implements and machinery.....	106	149	351	58	461,108	14,445	399,974	1,225,850	7,255,594	1.38
Accessories, tires, and batteries.....	370	403	349	103	400,976	22,707	511,695	811,160	4,840,630	.92
Filling stations.....	2,116	1,565	1,805	438	2,312,455	86,449	2,012,371	1,537,880	31,362,676	5.96
Garages and repair shops.....	1,366	1,598	1,033	371	1,210,165	91,918	1,094,825	1,226,000	10,604,532	2.02
Apparel group.....	1,222	1,398	1,183	639	1,483,235	116,043	2,347,007	8,645,650	22,312,147	4.24
Men's and boys' clothing and furnishings stores.....	396	492	521	241	715,859	41,037	1,226,252	4,825,220	11,223,313	2.14
Family clothing stores—men's, women's, and children's.....	91	117	98	59	122,892	10,023	230,811	985,360	2,321,445	.44
Women's ready-to-wear specialty stores—apparel and accessories.....	145	127	225	89	243,409	18,942	292,281	683,910	2,935,961	.56
Women's accessories stores.....	241	250	81	111	32,468	17,873	140,838	203,070	956,793	.18
Other apparel stores.....	50	62	42	13	43,943	2,818	35,782	41,750	279,919	.05
Shoe stores.....	299	360	216	126	274,664	25,250	421,068	1,900,840	4,694,716	.87
Furniture and household group.....	1,035	1,102	1,218	366	1,550,580	89,720	2,093,479	5,897,100	18,625,479	3.54
Furniture stores.....	502	773	585	202	748,130	45,278	1,388,970	4,588,080	12,828,698	2.44
Floor coverings, draperies, curtains, and upholstery stores.....	3	3	4	-----	6,767	-----	7,919	15,700	54,197	.01
Household appliances stores.....	187	42	403	73	567,700	23,256	397,785	706,880	2,983,111	.57
Other home furnishings and appliances stores.....	6	6	6	2	6,366	490	9,184	22,260	58,215	.01
Radio and music stores.....	247	278	218	89	231,617	19,696	279,621	564,180	2,701,353	.51
Restaurants, cafeterias, and eating places.....	1,885	1,967	2,884	851	1,984,195	144,276	1,908,957	760,110	17,201,471	3.27
Restaurants, cafeterias, and lunch rooms.....	1,465	1,628	2,723	751	1,879,396	133,033	1,755,327	694,550	15,895,036	3.02
Lunch counters, refreshment stands, etc.....	220	259	161	100	104,799	11,243	148,630	65,260	1,305,635	.25
Lumber and building group.....	1,491	999	2,678	1,032	3,863,944	285,928	3,972,667	14,289,660	52,335,912	9.93
Lumber and building material dealers.....	1,147	610	2,105	785	3,220,622	223,094	2,602,014	13,648,710	48,399,847	9.20
Electrical shops (without radio).....	46	48	55	17	67,658	5,697	52,236	81,290	475,098	.09
Heating and plumbing shops.....	238	276	353	208	493,029	52,574	265,058	443,620	2,811,400	.54
Paint and glass stores.....	60	65	65	22	72,635	4,561	53,359	125,340	548,061	.10
Other retail stores.....	5,186	5,997	5,486	2,743	6,509,412	497,682	8,210,854	23,855,370	108,308,800	20.59
Hardware stores.....	772	980	895	269	1,125,247	56,122	1,335,244	5,398,080	16,105,873	3.06
Hardware and farm implement stores.....	854	1,069	1,072	495	1,324,109	109,686	1,658,253	5,295,190	27,420,711	5.21
Farmers' supplies ³	771	802	1,153	334	1,374,081	73,579	1,689,265	2,744,170	28,974,914	5.51
Reck stores.....	20	23	18	26	14,018	2,841	24,918	105,650	262,494	.05
Cigar stores and cigar stands.....	488	544	295	180	208,384	37,087	474,282	289,180	3,636,109	.69
Coal and wood yard—ice dealers.....	228	238	298	576	394,355	51,337	274,508	286,730	3,556,265	.68
Drug stores.....	992	1,178	1,093	472	1,223,060	97,731	1,705,357	6,477,810	18,591,787	3.53
Florists.....	27	26	45	15	48,915	1,626	51,768	34,010	244,635	.05
Gifts—novelty and toys—cameras.....	28	30	19	17	13,035	1,982	22,660	54,170	144,464	.03
Jewelry stores.....	371	410	165	125	197,474	16,248	364,234	1,618,210	3,021,282	.57
Luggage and leather-goods stores.....	4	5	1	1	1,069	389	5,906	17,200	36,916	.01
Music stores (without radio).....	15	17	5	2	3,031	100	13,690	42,690	80,692	.01
News dealers.....	31	35	34	48	38,768	7,116	37,077	40,810	573,544	.11
Office, school, and store supplies and equipment dealers.....	6	5	8	-----	12,050	-----	11,219	38,920	94,197	.02
Opticians and optometrists.....	18	17	7	2	9,597	510	12,414	24,190	104,263	.02
Sporting-goods stores, including athletic and playground equipment.....	3	3	2	3	3,912	825	7,865	13,260	82,290	.02
Stations and printers.....	4	5	3	3	3,332	645	5,911	10,160	32,523	.01
Miscellaneous classifications (combined).....	554	608	373	175	453,785	39,808	616,283	1,364,020	5,340,981	1.01
Secondhand stores.....	88	99	27	31	31,221	6,708	53,859	109,630	449,275	.09

¹ This total includes classifications in which the number of stores is less than 3, and concerning which no information can be disclosed.

² Further data will be shown in a special report on milk dealers.

³ Includes 3 mail-order seed houses.

CENSUS OF DISTRIBUTION

TABLE 45.—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	21,972	23,664	30,392	11,039	\$34,884,230	\$2,270,788	\$37,857,641	\$98,009,430	\$526,010,445	100.00
Single-store independents.....	15,846	18,906	18,905	7,054	21,172,062	1,396,149	24,084,301	61,139,570	310,450,018	59.02
2-store independents.....	377	265	932	206	1,186,789	44,762	1,045,247	2,583,060	13,890,529	2.60
3-store independents.....	161	53	370	60	510,539	14,668	414,505	1,238,350	5,789,483	1.10
Local chains.....	695	37	1,433	416	2,002,100	98,777	1,725,288	6,194,820	29,789,511	4.82
Sectional chains.....	786		1,231	303	1,692,538	65,241	1,423,944	3,168,610	18,174,606	3.45
National chains.....	271		1,083	598	1,130,135	107,651	1,174,787	1,639,330	13,151,215	2.60
Other types of operation:										
Mail order houses (catalogue only).....	3	1	506	11	581,135	3,750	737,417	639,810	4,627,050	.86
Direct selling (house-to-house).....	27	23	4	2	3,650	500	7,999	7,040	63,847	.01
Roadside markets or stands ¹	5	5					596	490	7,382	
Itinerant vendors.....	5	4		2		55	1,269	1,370	24,630	.01
Rolling stores.....	6	5					1,829	1,190	9,640	
Leased-department chains.....	29		31		31,732		20,129	33,000	273,871	.06
Utility-operated retail stores.....	138		317	70	467,754	23,897	314,399	589,820	2,245,337	.43
Manufacturer-controlled chains.....	5		30		32,122		12,629	16,420	76,176	.02
Cooperative stores ¹	75		229	38	315,348	7,463	205,375	727,750	5,101,115	.97
Cooperative buying associations ¹	47		110	32	160,955	9,304	117,070	462,870	4,319,390	.82
Retailers—country buyers ¹	3,300	4,021	4,214	2,016	4,412,330	469,733	5,426,547	17,012,840	108,992,949	20.72
Retailers—wholesalers ¹	282	328	963	229	1,186,254	38,818	1,137,197	1,636,960	15,207,791	2.88
All other types of operation.....	5	2	8		8,082		7,113	10,130	111,425	.02

¹ These classifications were used only in rural areas and places having less than 10,000 inhabitants. These stores are usually independently operated.

TABLE 46.—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION
ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Department stores:					
Number of stores.....	42	6	1	31	4
Annual net sales.....	\$7,020,967	\$924,289	(x)	\$4,899,722	(x)
Per cent of total sales.....	100.00	13.16	(x)	69.79	(x)
Variety, 5-and-10, and to-a-dollar stores:					
Number of stores.....	203	147	16	37	3
Annual net sales.....	\$3,837,696	\$1,856,119	\$322,276	\$1,615,813	\$42,388
Per cent of total sales.....	100.00	48.37	8.40	42.10	1.13
Men's and boys' clothing and furnishings stores:					
Number of stores.....	396	355	41		
Annual net sales.....	\$11,223,313	\$9,804,089	\$1,419,224		
Per cent of total sales.....	100.00	87.35	12.65		
Family clothing stores—men's, women's, and children's:					
Number of stores.....	91	89	2		
Annual net sales.....	\$2,321,445	(x)	(x)		
Per cent of total sales.....	100.00	(x)	(x)		
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores.....	145	99	15	10	21
Annual net sales.....	\$2,935,961	\$2,116,683	\$271,397	\$301,251	\$246,630
Per cent of total sales.....	100.00	72.10	9.24	10.26	8.40
Shoe stores:					
Number of stores.....	289	281	6	2	10
Annual net sales.....	\$4,694,718	\$4,173,423	\$189,098	(x)	(x)
Per cent of total sales.....	100.00	90.83	4.12	(x)	(x)
Furniture stores:					
Number of stores.....	592	548	30		8
Annual net sales.....	\$12,828,698	\$11,672,035	\$915,232		\$241,331
Per cent of total sales.....	100.00	90.99	7.13		1.88
Radio and music stores:					
Number of stores.....	247	233	6		8
Annual net sales.....	\$2,701,358	\$2,418,360	\$110,220		\$163,778
Per cent of total sales.....	100.00	89.53	4.41		6.06
Grocery stores (without meats):					
Number of stores.....	1,165	491	42	103	526
Annual net sales.....	\$28,079,796	\$8,187,324	\$1,791,725	\$5,416,635	\$13,584,212
Per cent of total sales.....	100.00	28.25	6.18	18.69	46.88
Combination stores (groceries and meats):					
Number of stores.....	870	396	29	10	435
Annual net sales.....	\$28,517,495	\$11,375,678	\$1,016,859	\$1,121,199	\$14,103,761
Per cent of total sales.....	100.00	39.89	6.72	3.93	49.46
Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	1,405	1,436	12	7	10
Annual net sales.....	\$15,895,935	\$15,445,634	\$226,873	\$92,503	\$130,926
Per cent of total sales.....	100.00	97.17	1.42	.58	.83
Cigar stores and cigar stands:					
Number of stores.....	488	477	4		7
Annual net sales.....	\$3,636,109	\$3,534,242	\$41,450		\$60,417
Per cent of total sales.....	100.00	97.20	1.14		1.66
Filling stations:					
Number of stations.....	2,116	1,269	127	604	136
Annual net sales.....	\$31,352,576	\$10,315,567	\$2,870,003	\$7,777,051	\$4,389,955
Per cent of total sales.....	100.00	32.90	9.16	24.80	14.04
Coal and wood yards—ice dealers:					
Number of yards.....	228	137	20		21
Annual net sales.....	\$3,556,265	\$2,617,723	\$263,798		\$674,739
Per cent of total sales.....	100.00	73.61	7.42		18.97
Drug stores:					
Number of stores.....	992	970	15		7
Annual net sales.....	\$18,691,787	\$18,051,046	\$351,655		\$189,086
Per cent of total sales.....	100.00	97.09	1.89		1.02
Hardware stores:					
Number of stores.....	772	739	9		24
Annual net sales.....	\$16,105,578	\$15,310,912	\$185,401		\$603,265
Per cent of total sales.....	100.00	96.10	1.15		3.75
Jewelry stores:					
Number of stores.....	371	370			1
Annual net sales.....	\$3,021,282	\$3,018,732			\$2,500
Per cent of total sales.....	100.00	99.92			.08