

For detail map of Philadelphia, Pittsburgh, and Scranton—Wilkes-Barre vicinities, see p. 868.

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### TABLE 1.—THE STATE—RETAIL DISTRIBUTION BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES

KIND OF BUSINESS	Num-	Proprie- tors and	EMPLO	OYEES	PAY I	OLL	stocks on	NET SALES	(1929)
(Not synonymous with commodities sold—See Table 15)	ber of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	HAND END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	135, 275	132, 931	817, 099	56,045	\$411, 938, 506	\$13,496,359	8815, 648, 450	83, 803, 940, 597	100.00
Food group	52, 879	49, 563	52, 616	14,015	68, 270, 971	3, 165, 187	59, 027, 210	942, 702, 876	24. 78
Candy and confectionery stores— Candy stores—mut stores. Confectionery stores (candy and fountain)	292 9, 694	250 10, 187	450 4,202	138 1,430	408, 857 3, 776, 914	15, 420 303, 863	188, 900 5, 631, 180	2, 973, 931 53, 864, 193	.08
Dairy products stores— Dairy products stores (including ice cream) Egg and poultry dealers Milk dealers! Delicatessen stores Fruit stores and vegetable markets Grocery stores (without meats) Combination stores (groceries and meats)— Grocery stores with meats Meat markets with groceries Meat markets (including sea foods)— Fish markets—sea foods Meat markets. Bakeries—caterers—	447 522 498 1, 139 2, 801 20, 950	443 531 501 1,188 2,887 17,744	646 215 5,678 627 2,219 13,733	109 99 107 182 887 4,993	881, 572 233, 445 9, 644, 206 731, 453 2, 722, 824 17, 425, 647	28, 154 23, 922 26, 420 45, 311 180, 880 1, 061, 828	290, 140 132, 410 464, 960 1, 474, 710 1, 328, 820 27, 599, 900	11, 015, 624 5, 847, 295 63, 510, 370 15, 594, 718 34, 568, 060 314, 441, 294	. 29 . 18 1. 67 . 41 . 91 8. 27
Grocery stores with meats Meat markets with groceries Meat markets (including sea foods)—	6, 645 3, 093	5, 755 3, 224	12,464 4,388	3,331 1,012	16, 049, 150 5, 927, 984	828, 876 243, 915	13, 571, 600 4, 836, 200	228, 915, 440 88, 404, 266	6. 02 2. 32
		504 4, 515	407 4,230	159 1,041	519, 355 6, 027, 564	41, 040 265, 943	115, 590 2, 015, 220	5, 658, 056 91, 754, 683	2.41
Bakeries—bakery goods stores (except manufacturing bakeries)	1, 213 19	1,096 16	2, 273 230	253 44	2, 516, 340 263, 658	59, 859 8, 446	570, 570 16, 800	17, 050, 666 1, 125, 530	.45
Coffee, tea, spices. Farm products stores. General food stores. Bottled waters and beverages.	137 491 58 53	105 490 70 57	543 99 48 164	29 126 3 72	786, 457 84, 588 50, 140 220, 817	7, 403- 15, 818- 269- 7, 820	557, 020 142, 690 47, 490 42, 920	5, 113, 466 1, 412, 059 571, 624 881, 601	.13 .04 .01 .02
General stores	6, 200	6, 737	7,216	1,264	8, 052, 386	263, 998	38, 623, 820	150, 755, 072	3.98
General stores—groceries with apparel	269 2, 610 3, 321	296 2, 864 3, 577	202 2,089 4,925	39 416 809	216, 013 2, 118, 993 5, 717, 380	9, 337 89, 231 165, 430	1, 191, 780 11, 775, 240 25, 656, 800	4, 739, 464 46, 752, 333 99, 263, 275	. 12 1, 23 2, 61
General merchandise group	4,153	3,801	71,384	12,074	81, 431, 048	2, 842, 012	108, 417, 680	609, 047, 160	18,01
Department stores— With food departments Without food departments (including 2 mail-order	24	43	11,123	1, 425	13, 743, 796	827, 847	11, 321, 100	84, 629, 596	2. 23
With food departments With food departments (including 2 mail-order houses) Dry goods stores—plece goods stores— Dry goods stores Piece goods stores General werehoudies stores.	237 1, 974	128 2, 125	43, 219 2, 953	5, 651 713	53, 350, 470 3, 124, 921	1, 876, 490 128, 598	55, 046, 550 16, 576, 780	371, 043, 409 38, 142, 641	1.00
ricce goods stores— General merchandise stores— With food departments Without food departments Army and Navy goods stores Women's exchanges. Variety, 5-and-10 and to-s-dollar stores	94 179 609 63 4	91 192 666 61 4	102 512 1,551 86	17 49 559 22 4	583, 923 1, 663, 272 117, 221 1, 050	2, 522 10, 582 90, 246 6, 143 1, 050	911, 410 1, 344, 240 8, 721, 890 787, 830 600	2, 655, 265 7, 293, 745 19, 124, 063 1, 473, 673 12, 245	. 11 . 50 . 04
	I.	491	11,838	3,634	8, 688, 183	8 <del>98</del> , 584	11,757,280	84, 672, 523	2, 2
Automotive group	16, 469	16, 177	42,477	3,239	61, 516, 717	926, 436	72, 351, 480	629, 958, 317	16.56
Motor vehicle dealers: Automobile sales rooms—new and trade-in. Used car establishments. Automobile dealers with farm implements and machinery	3, 119 121 27	3, 234 127 28	28,028 267 110	876 26 11	36, 466, 688 462, 906 150, 746	280, 532 9, 001 2, 554	49, 509, 140 627, 000 420, 760	417, 775, 767 4, 451, 462 1, 976, 090	10.98
Accessories, thes, and natteries— Accessory stores with tires and batteries— Battery and ignition shops—brake repair shops— Tire shops (including tire repairs).	661 486 550	571 532 528	1,691 736 1,112	118 69 94	2, 443, 273 1, 128, 233 1, 691, 186	35, 122 16, 700 25, <b>92</b> 2	1, 132, 340	23, 029, 495 6, 839, 811 15, 665, 254	.6
Filling stations— Filling stations—gasoline and off— Filling stations with three and accessories— Filling stations with other merchandise—  Action of the control of the co	2,327 1,267 3,167	1,348 1,250 3,215	4,416 1,715 2,030	220 274 581	5, 009, 950 2, 042, 709 2, 061, 523	60, 111 76, 990 118, 701	2, 293, 330	46, 127, 191 25, 263, 586 31, 180, 078	.6
Motor-cycles, and supplies— Motor-cycle dealers— Bicycles, motor cycles, and supplies stores— Bicycle shops	36 17	40 18 39	52 19 14	4 2 3	76,844 27,472 16,871	945 389 305	217, 670 98, 960 78, 970	786, 969 265, 869 239, 236	.0
Garages and repair shops—  Body, fender, and paint shops— Garages (repairs and storage, gasoline, oil, accessories) Parking stations, parking garages, and lots— Radiator shops (including repairs)	216 4, 146 222 60	4,680 228 75	653 6,005 500 122	71 841 37 12	991, 125 8, 080, 779 689, 136 170, 468	25, 334 259, 259 10, 882 3, 689	240, 060 5, 400, 110 121, 540 33, 440	2, 923, 999 49, 369, 191 3, 179, 313 680, 617	1.3
Other automotive establishments— Aircraft and accessories Boats (motor boats, yachts, canoes)	.1 .	6	. 5		4, 708 2, 600		98, 150 16, 440	61, 693	İ
See footnotes at end of table.									

# TABLE 1.—THE STATE—RETAIL DISTRIBUTION BY KINDS OF BUSINESS—Continued Number of Stores, Personnel, Pay Roll, Stocks, and Sales—Continued

		Proprie-	EMPLO	YEES	PAY R	OLL	STOCKS ON	NET SALES (	1929)
EIND OF BUSINESS (Not synonymens with commodities sold—See Table 15)	Num- ber of stores	tors and firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	HAND END OF YEAR (at cost)	Amount	Percent of total sales
Apparel group 3	11, 181	10, 898	29, 245	8, 173	841, 813, 359	\$2, 079, 861	\$99, 791, 250	\$365, 770, 897	9. 62
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores— Men's and boys' hat stores— Men's furnishings stores— Men's clothing and furnishings stores— Family clothing stores—men's, women's, and children's. Women's ready-to-wear specialty stores—apparel and	331 169 967 1, 259 1, 072	248 129 983 1,399 976	804 277 943 3, 615 3, 225	181 110 374 842 915	1, 410, 082 470, 007 1, 427, 351 5, 992, 135 4, 958, 861	45, 395 25, 787 82, 561 188, 157 182, 462	3, 816, 740 1, 007, 960 8, 002, 860 22, 260, 140 12, 897, 830	16, 029, 612 4, 378, 362 19, 763, 845 56, 318, 740 40, 428, 528	. 42 . 12 . 52 1. 48 1. 06
Women's ready-to-wear specialty stores—apparel and accessories.	1, 640	1,573	9, 647	2, 296	12, 279, 075	764, 730	15, 052, 020 762, 390	102, 190, 593	2.69
accessories  Women's accessories stores— Corset and lingerie shops. Furriers—fur shops. Hosiery shops. Knit goods shops. Millinery stores. Oostume accessories stores, including jewelry, bags, and gloves. Umbiella shops, including parasols, canes. Other annarel stores—	188 256 257 22 1, 039	170 254 205 21 928	257 752 688 37 1,373	91 82 143 12 480	233, 015 1, 289, 681 728, 661 32, 926 1, 666, 359	20, 698 29, 874 35, 405 4, 100 94, 106	2, 950, 100 719, 900 110, 960 1, 259, 840	2, 724, 256 9, 692, 099 4, 819, 977 369, 706 12, 271, 099	.07 .26 .13 .01
Costume accessories stores, including jewelry, bags, and gloves.  Umbaella shops, including parasols, canes.	14 13	14 12	30 20	1 5	33, 077 20, 399	100 812	134, 020 35, 390	383, 258 145, 027	.01
Children's specialty shops Custom tailors	104 1, 332 34 23	114 1, 413 35 25	124 2, 489 197 9	55 352 4 8	111, 340 3, 743, 539 200, 675 11, 101	8, 544 183, 344 910 2, 865	643, 720 3, 001, 980 102, 350 122, 310	1, 564, 829 17, 517, 688 729, 928 265, 006	. 04 . 46 . 02 . 01
Shoe stores—men's. Shoe stores—women's. Family shoe stores—men's, women's, and children's.	135 2, 123	45 62 1, 785	300 629 3, 814	116 379 1,727	543, 084 1, 057, 958 5, 591, 533	22, 066 83, 472 354, 473	1, 554, 270 1, 928, 350 23, 362, 120 57, 600, 300	6, 757, 929 10, 385, 601 58, 980, 964	1
Furniture and household group	5, 105	4, 872	21, 572	1,896	33, 571, 617	467, 374		231, 231, 895	6. OB
Furniture stores—  Furniture and undertaker—  Furniture and hardware stores—  Floor coverings, draperies, curtains, and upholstery	1,604 175 119	1, 634 217 151	9, 164 292 482	418 88 28	14, 966, 437 448, 687 652, 865	99, 822 14, 355 5, 019	27, 840, 650 1, 912, 200 2, 271, 500	114, 523, 965 5, 363, 153 6, 362, 617	.14
Draperies, curtains, and upholstery stores	67 125	74 139	168 508	13 58	177, 400 805, 817	5, 646 9, 113	211,720 3,018,700	1, 135, 507 5, 794, 780	.03
Household appliances stores  Household appliances stores (electrical)  Household appliances stores  Horistory  Heristory  Heristory dealers—electric and gas  Other home furnishings and appliances stores—	506 169 45 4	216 14 38 4	3, 674 749 269 11	310 99 25 1	5, 202, 910 1, 246, 111 458, 135 10, 799	75, 718 21, 303 12, 495 300	4, 080, 000 1, 453, 890 374, 550 14, 600	23, 964, 618 8, 071, 500 2, 966, 303 60, 700	.21
Antique and used furniture dealers Brushes and brooms China, glassware, crockery, tinware, enamelware Picture and framing stores Stove and range dealers Antique shops Awnings, flags, banners, window shades, and tents Interior decerators Lamp and shade shops	75 25 104 57 40 177 71 63	80 11 106 62 47 193 83	777 56 302 195 82 136 209 213 492 32	30 18 9 38 44 31	483, 914 272, 291 100, 248 248, 485 479, 509 293, 289 826, 761	1, 080 3, 172 3, 776 2, 925 8, 448 14, 019 10, 752 2, 201	33, 030 940, 640 195, 710 412, 770 3, 152, 580 246, 440 842, 600	209, 700 380, 694 900, 022 2, 259, 024 684, 316 1, 264, 348 3, 132, 698 1, 748, 966 4, 197, 416 219, 886	. 01 . 02 . 06 . 08 . 03 . 08 . 08 . 05 . 11
Radio and music stores— Radio and electrical shops. Radio and musical instruments stores	1, 205 435	1, 294 417	2,779 1,682	485 182	4, 110, 123 2, 662, 200	129, 906 47, 264		30, 252, 590 17, 679, 108	3 .80 3 .46
Restaurants, cafeterias, and eating places	9, 447	10,374	29, 166	2, 927	24, 558, 511	654, 582	3, 486, 230	134, 356, 971	3.53
Restaurants, cafeterias, and lunch rooms— Cafeterias	2, 146	4, 923	4, 958 7, 095 14, 737	100 1, 079 1, 058	5, 796, 659 12, 049, 223	19, 875 242, 918 254, 365	1, 475, 270 1, 080, 540	21, 172, 938 39, 895, 680 56, 281, 316	1.05
Box lunches Refreshment stands Fountain—lunches Lunch counters Soft-drink stands		64 1,365	16 335 321 1,630 74	310	268, 180 1, 515, 280	56, 301 5, 022 67, 810 8, 291	83, 010 362, 440	94, 999 3, 410, 38 1, 692, 39 10, 618, 57 1, 190, 67	5 .09 7 .04 8 .28
Lumber and building group		4,444	17, 323	1, 897	27, 724, 421	780, 889	39, 656, 240	171, 036, 08	4 4. 50
Lumber and building material dealers— Lumber and building material dealers— Lumber and hardware— Roofing— Dealers in any other single building material— Electrical shops (without radio) Heating and plumbing shops—	162 328 37 492	367 37 517	936 143 1, 147	136 166 4 108	1, 696, 956 1, 307, 692 182, 541 1, 619, 064	353, 653 42, 027 62, 413 1, 823 32, 428	4, 396, 350 747, 370 624, 140	1, 508, 39 8, 334, 44	1 .13 0 .04 1 .22
Heating appliances and oil burners.  Plumbing shops—heating and ventilating  Paint and class stores—		1,293		494	5, 649, 647		4, 247, 220	1	1
Class and mirror shops. Paint and glass stores. See footnotes at end of table.	822	855				75, 273	3, 638, 810		2 .08 9 .34

#### TABLE 1.—THE STATE—RETAIL DISTRIBUTION BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES-Continued

KIND OF BUSINESS	Num-	Proprie- tors and	EMPLO	YEES	PAY R	OLL		NET SALES	(1929)
(Not synonymous with commodities sold—See Table 15)	ber of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	STOCKS ON HAND END OF YEAR (at cost)	Amount	Percent of total sales
Other retail stores 2	24, 624	25, 429	45, 187	10, 381	\$63, 783, 284	\$2, 284, 710	\$134, 501, 000	\$560, 076, 191	14, 72
Hardware stores	2, 207	2, 544	4, 284	457	6, 023, 045	109, 078	24, 832, 630	58, 203, 729	1. 53
Hardware stores— Hardware and farm implement stores— Farm implements, machinery, and equipment dealers Farm implement dealers with hay, grain, and feed— Hardware and farm implement stores————————————————————————————————————	190 59 124	219 78 169	243 123 378	56 24 53	315, 966 148, 987 561, 806	13, 516 5, 256 15, 937	1, 212, 080 603, 910 2, 347, 260	4, 334, 635 3, 113, 142 6, 125, 180	.11 .08 .16
Farmers' supplies— Feed stores (flour, feed, grain, fertilizer)	808	902	957	206	1, 287, 812	47, 369	3, 245, 470	30, 646, 977	.81
Feed stores (flour, feed, grain, fertilizer) Fertilizer stores. Harness shops. Farmers' supply stores. Seeds, bulbs, and nursery stock. Cooperage—barrels, boxes, crates, casks. Coal and feed stores. Grain elevators (sales at retail) Feed stores with groceries.	106 120	111 121	11 47	*11 16	9, 371 60, 999	1, 274 4, 522	30, 920 296, 680	391, 607 630, 286	.02
Farmers' supply stores	15 43	15 46	69 765	6 33	78, 169 1, 075, 095	1, 521 10, 016	100, 400 1, 372, 420	508, 947 8 264 273	.01
Cooperage—barrels, boxes, crates, casks	7	11	17	1	1 20 398 1	240	12.040 1	6, 264, 273 205, 671	. 01
Coal and feed stores.	308	419	940 22	177	1, 174, 979	41, 965 400	2, 908, 670 82, 000	22, 953, 509 855, 759	.60
Feed stores with groceries	225	260	284	55	1, 174, 979 28, 829 340, 895	10, 560	849, 870	6, 133, 470	. 16
		178	587	259	871, 106	43,086	1, 938, 610	6, 852, 432	. 18
Book stores. Circulating libraries selling books.	9	7	9	ı	13, 240	170	48, 160	88, 110	
Circulating libraries soling books.  Cigar stores and eigar stands— Cigar stores with fountains Cigar stores without fountains Coal and wood yards—ice dealers— Coal and wood yards— Ice dealers—	397	386	284	23	326, 016	5, 901	437, 850	4, 402, 557	. 12
Cigar stands	1, 224	1. 329	629	266	656, 283	5, 901 68, 601	437, 850 537, 480	5, 483, 958	. 14
Cigar stores without fountains	4, 386	4, 405	1,054	268	1, 304, 610	66, 759	3, 705, 440	30, 580, 668	.80
Coal and wood yards	1, 106	1, 180 376	4, 887	641	6, 978, 016	195, 177	5, 331, 780	67, 884, 876	1.79
Ice dealers	375	376	1, 157	410	1, 513, 919	66, 538	374, 940	8, 463, 219	1
Drug stores	1,831 2,574	1, 807	2, 837 7, 088	722	3, 772, 902	213, 618	11, 874, 660	38, 658, 947	1. 02 1. 96
Drug stores with fountains	2, 574	2, 437 1, 051	7,088 1,949	1, 598 896	8, 803, 296 2, 750, 258	499, 945 138, 132	17, 911, 840 1, 741, 680	74, 541, 561 16, 735, 848	1.90
Drug stores— Drug stores. Drug stores with fountains Florists. Gitis—novelties and toys—cameras: Toy shops. Art and gift shops. Novelty and souvenir shops.	1 201	1			11		1) 1	•	.01
Toy shops	42 227	43 249	23 185	132	30, 977 213, 956	1, 865 28, 147	142, 370 1, 089, 470	442, 984 2, 182, 737	1 :06
Novelty and souvenir shops	209	239	150	82	149, 823	15, 899	1, 089, 470 647, 200	2, 182, 737 1, 756, 319	.08
Camera dealers—photographic supplies	57	61	183	14	266, 336	3, 445	340, 630	1, 979, 960	.05
Jewelry stores— Jewelry stores (installment credit) Jewelry stores. Luggage and leather goods. Music stores (without radio) News dealers. Office, school, and store supplies and equipment dealers— Office and school supplies. Office and store mechanical-appliance dealers (retail) Office and store furniture and equipment dealers. Store-fixture dealers. Tynewriter dealers.	50	44	452	56	802, 417	6, 179	1, 631, 860	5, 450, 967 40, 332, 358	1.06
Jewelry stores	1,701 103	1, 813 103	3, 262 181	643 46	5, 254, 093 261, 093	110, 149 4, 753	27, 347, 770 935, 380	2, 370, 495	.00
Music stores (without radio)	228 753	11 221	493	45	806, 835 1, 452, 122	4, 753 9, 643	935, 380 1, 574, 610 1, 138, 580	4,579,385 12,746,825	113
News dealers	753	548	1, 726	1, 762	1, 452, 122	211, 787	1, 138, 580	12, 740, 820	. 3
Office and school supplies.	96	91	426	37	589, 908	4, 780 1, 666	964, 560	3, 913, 281	.10
Office and store mechanical appliance dealers (retail)	. 76 84	13 71	1, 087 462	7 21	2, 399, 806 873, 603	1,666 4,264	876, 020 1, 112, 770	8, 671, 146 5, 503, 147	1 . 1
Store-fixture dealers	38	11 37	145	4	1) 291, 131	1,250	1, 112, 770 334, 630	1,069,328	.0
Typewriter dealers	64	37 292	583 473	33	1, 008, 681 904, 942	230 9, 166	423, 230 905, 080	1, 069, 328 3, 457, 735 4, 559, 909	.0
Typewriter dealers	- 901	292	110	"	801, 812	3,100	000,000	2,000,000	
equipment—	•	104	222	35	340 880	4,027	1, 069, 000	3, 136, 084	.0
Sporting goods specialty stores	70	71	164	36	349, 889 236, 034 555, 579	6,620	1, 055, 650 594, 780	2, 371, 161 3, 125, 472	.0
Scientific and medical instruments and supplies, at retail	- 53	45	285	14	555, 579	5, 267	594, 780		1
Stationers and printers— Blank books, accounting and legal forms. Paper and paper-products stores. Printers and lithographers Stationers and engravers Monuments and tombstones Miscellaneous classifications (combined).	.) 6	1	57	2	125, 706	495	100, 270 93, 050	507, 233	0.0
Paper and paper-products stores	22 25	18 31	49 32	4 3	65, 901 48, 135	1, 230 500	93, 050 15, 850	488, 831 307, 129	.0
Printers and lithographers	177	194	842	126	1, 312, 581	17, 454	15, 850 1, 913, 270	7, 644, 037	1 .2
Monuments and tombstones	245 2,612	300 2, 744	488 4, 593	97 990	839, 637 6, 816, 573	27, 500 250, 813	1, 753, 910 6, 629, 270	4, 821, 658 44, 502, 733	1,1
Miscellaneous classifications (combined)		11	1	\	II.			9, 005, 064	1
Secondhand stores	1,085	1, 141	913	179	1, 221, 192	51,310	4, 243, 290		_
Tires, accessories, and parts (secondhand) Furniture stores (secondhand) Fawn shops (sales), Clothing and shoe stores (secondhand) Building materials and hardware stores (secondhand) Book stores (secondhand) Office appliances (secondhand) Radios, phonographs, musical instruments (secondhand) Other secondhand stores.	154	163	210	46	235, 598 170, 940	15, 088	485, 890 578, 420	1, 664, 540 1, 866, 217	0.0
Furniture stores (secondhand)	415	443 147	144 261	33 24	170, 940 449, 915	8, 320 8, 047	2 476 050	3, 133, 471	.0
Clothing and shoe stores (secondhand)	228	234	1 50	18	54, 084	4,956	242, 080	809, 600 209, 935	
Building materials and hardware stores (secondhand)	13	18	79	37	93, 097 64, 762	6, 440 988	110,720	330, 192	0
Office appliances (secondhand)	10	11	37		7, 515		.   20, 160	62, 551	
Radios, phonographs, musical instruments (secondhand)	. 5		123	1	3,550	500 6, 971	1, 800 236, 420	22, 100 906, 452	
Other secondhand stores.	102	111	123	"	141,101	3,011	1	-	1

<sup>1</sup> Further data will be shown in a special report on milk dealers.
2 This total includes one classification in which the number of stores is less than 3, and concerning which no information can be disclosed

## TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[An (1) transacts was the area	1	ı				i l			T CORE	
			Value of	<u>.</u>	. '	Total	(Includ	ed in "All otl	AL COST 16r expenses" co	olumn)
KIND OF BUSINESS	Num- ber of stores	Total pay roll reported	proprietors' services at same rate as that paid full-time employees	Total wage cost (in- cludes pro- prietors' services)	All other reported expenses (includes rent)	operating expense- pense- per cent to total sales	Num- ber of stores in leased prem- ises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased prem- ises
All groups 1	135, 275	8411, 938, 506	8157, 080, 144	8569, 018, 650	8417, 820, 060	25, 94	72, 040	\$108, 848, 896	\$2, 372, 762, 713	4. 59
Food group		68, 270, 971	54, 701, 071	122, 972, 042	71, 575, 860	20. 64	26, 534	20, 851, 031	601, 646, 470	3. 47
Candy and confectionary stores— Candy stores—nut stores! Confectionery stores (candy and fountain)? Dairy products stores—	292 9,694	408, 857 3, 776, 914	218, 500 8, 424, 649	627, 357 12, 201, 563	567, 875 7, 407, 913	40. 19 36, 41	173 4,597	323, 633 3, 464, 783	1, 893, 462 33, 551, 813	17, 37 10, 33
Dairy products stores (including ice cream) Egg and poultry dealers. Milk dealers Delicatessen stores Fruit stores and vegetable markets Grocery stores (without meats). Combination stores (groceries and meats)— Grocery stores with meats Meat markets with groceries. Meat markets (including sea foods)— Fish markets—sea foods. Meat markets. Bakeries—caterers—	447 522 498 1,139 2,801 20,950	881, 572 233, 445 9, 644, 206 731, 453 2, 722, 824 17, 425, 647	585, 646 517, 725 848, 694 1, 299, 672 3, 308, 502 19, 713, 584	1, 467, 218 751, 170 10, 492, 900 2, 031, 125 6, 031, 326 37, 139, 231	938, 943 393, 427 7, 858, 106 1, 471, 457 3, 824, 742 19, 869, 223	21.84 19.57 28.89 22.46 28.51 18.13	261 327 108 626 1,873 9,795	180, 076 163, 739 72, 488 604, 878 1, 468, 400 6, 445, 821	5, 183, 028 4, 251, 743 7, 546, 828 8, 947, 945 26, 042, 714 228, 934, 597	3. 47 3. 85 . 96 6. 76 5. 64 2, 82
Combination stores (groceries and meats)— Grocery stores with meats Meat markets with groceries	6, 645 3, 093	16, 049, 150 5, 927, 984	7, 026, 855 4, 175, 080	23, 076, 005 10, 103, 064	13, 675, 529 5, 625, 186	16. 05 17. 79	3,310 1,668	3, 808, 868 1, 465, 565	158, 837, 020 52, 805, 888	2. 40 2. 78
Meat markets (including saa foods)— Fish markets—sea foods Meat markets Belgins—setpage	409 4,358	519, 355 6, 027, 564	592, 200 6, 149, 430	1, 111, 555 12, 176, 994	000, 851 5, 939, 821	31. 43 19. 74	321 2, 516	246, 341 1, 820, 551	4, 030, 248 56, 341, 474	6. 11 3. 23
Bakeries—caterers— Bakeries—bakery goods stores (except manufacturing bakeries) <sup>1</sup> Caterors. Other food stores—	1, 213 19	2, 516, 340 268, 658	1, 184, 776 17, 760	3,701,116 281,418	2, 238, 797 131, 544	34. 84 36. 69	620 13	594, 818 28, 252	8, 926, 001 464, 692	6. 66 6. 08
Other food stores— Coffee, tea, spices Farm products stores. General food stores Bottled waters and beverages	137 491 58 53	780, 457 84, 588 50, 140 220, 817	150, 675 340, 550 72, 730 74, 043	937, 132 425, 138 122, 870 294, 860	594, 469 160, 258 66, 876 144, 783	33.19	87 179 33 27	88, 048 30, 380 16, 139 28, 251	416,072	4.77 3.88
General stores.		8, 052, 386	7, 117, 895	15, 170, 281	7, 803, 639	15. 24	1,592	904, 923	48, 392, 696	1.87
General stores—groceries with apparel	269 2,610 3,321	216, 013 2, 118, 993 5, 717, 380	302, 808 2, 783, 808 4, 031, 279	518, 821 4, 902, 801 9, 748, 659	212, 975 2, 443, 613 5, 147, 051	15, 71	73 636 883	36, 680 320, 677 547, 566	13, 365, 680	2.40
General merchandise group	4,153	81, 431, 048	3, 820, 271	85, 251, 319	87, 796, 140	28. 41	2, 358	13, 304, 167	348, 026, 257	3. 82
Department stores— With food departments Without food departments (including 2 mail-	24	13, 743, 796	51,858	13, 795, 654	10, 921, 969 57, 917, 257		10	1, 487, 661 4, 522, 268		
Department stores— With food departments. Without food departments (including 2 mailorder houses). Dry goods stores—plees goods stores— Dry goods stores. Piece goods stores. General merchandise stores— With (ood departments	237 1,974 94	53, 350, 470 3, 124, 921 158, 212	155, 892 2, 156, 875 138, 866	53, 505, 862 5, 281, 790 297, 078	1		924 62	1, 266, 050	24, 050, 736	5. 26
General merchandles stores— With food departments Without food departments Army and Navy goods stores Women's exchanges. Variety, 5-and-10, and to-a-dollar stores	179 609 63	583, 923 1, 663, 272 117, 221	215, 040 675, 324 78, 812	798, 963 2, 338, 596 196, 033 5, 454 9, 031, 883	517, 361 1, 940, 604 198, 532 2, 011 11, 749, 155	18. 05 22. 38 26. 77	58 316 51	569,008	11.628.595	2. 20 4. 80 8. 30
Women's exchanges Variety, 5-and-10, and to-a-dollar stores	969	1,050 8,688,183	78, 812 4, 404 343, 700	9,031,883	11, 749, 155	(X) 24.54	748		79, 723, 981	(x) 6.50
Automotive group	18, 469	61, 516, 717	20, 790, 528	82, 307, 243	60, 559, 647	22. 68	7,715	12, 865, 036	357, 117, 418	3.60
Motor vehicle dealers— Automobile sales rooms—new and trade-in— Used-car establishments. Automobile dealers with larm implements and	121	36, 466, 688 462, 906	5, 080, 614 215, 900	41, 547, 302 678, 806	35, 321, 617 501, 809	18. 40 26. 52	1,622 86	5, 224, 497 195, 801	248, 107, 095 3, 682, 060	2.11
machinery  Accessories, tires, and batteries—  Accessory stores with tires and batteries	27	150, 746	37,716	1		1	11		The second of the second	A - 3 - 5 - 25
Battery and ignition shops—brake repair	1	1	813, 104 803, 320	1			459 339	1 1 1 1 1 1 1 1 1	1	1 .
shops Tire shops (including the repairs) Filling stations—	550	1,691,186	790,944	2, 482, 130		28, 44			11,744,005	2 4.4
Filling stations— Fifting stations—gasoline and oil. Filling stations with tires and accessories. Filling stations with other merchandise. Motor cycles, bleveles, and supplies.	2,327 1,267 3,167	2, 042, 709 2, 061, 523	1 "			25. 23 22. 99 24. 62		047, 998 485, 700	14, 086, 756 3 9, 424, 856	0.1
Filling stations with other merchandise  Filling stations with other merchandise  Motor cycles, blcycles, and supplies  Motor-cycle dealers  Bicycles, motor cycles, and supplies stores  Bicycles shops	- 36 - 17 - 40	27, 472	58, 400 25, 650 44, 772	53, 122	93, 086 37, 564 32, 555	29, 01 34, 11 39, 17		9, 260	523, 129 194, 013 143, 780	9 4.4° 2 4.7° 11.6°
Body, fander, and paint shops	216	1	1	1,372,707	463, 494	62, 80	li .	171, 748	1,702,54	
accessories)	- 4,146 - 222 - 60	170,468	309, 396 102, 925	14, 178, 819 998, 532 273, 393	7, 235, 135 829, 076 94, 478	43.38 57.48 54.05	116	501, 768 36, 078	3 1,757,50 3 404,040	28.5
Aircraft and accessories.  Boats (motor boats, yachts, canoes)	3	4, 708 2, 600		4, 708 10, 400	6, 636 8, 428	(x) 3 (x)				

<sup>1</sup> Group totals may include figures for stores which are omitted from the detail to avoid the disclosure of individual operations.

1 Undoubtedly this expense includes some production costs, especially pay roll of some employees engaged both in selling and in making candies and fancy baked goods.

## TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

								.,		
			Value of			Total	(Includ	RENTA led in "All oth	AL COST Per expenses" co	olumn)
KIND OF BUSINESS	Num- ber of stores	Total pay roll reported	proprietors' services at same rate as that paid full-time employees	Total wage cost (in- cludes pro- prietors' services)	All other reported expenses (includes rent)	operat- ing ex- pense— per cent to total sales	Num- ber of stores in leased prem- ises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
Apparel group		841, 813, 859	<b>814, 808, 900</b>	\$56, 120, 259	\$52, 468, 280	29, 63	7, 952	\$21, 427, 452	\$297, 699, 724	7. 20
Men's and hoys' clothing and furnishings stores— Men's and boys' clothing stores— Men's and boys' hat stores— Men's furnishings stores. Men's clothing and furnishings stores. Family clothing stores—men's, women's, and	967 1,259	1, 410, 082 470, 007 1, 427, 351 5, 992, 135	420, 856 206, 916 1, 401, 758 2, 246, 794	1, 830, 938 676, 923 2, 829, 109 8, 238, 929	2, 086, 674 832, 101 2, 699, 549 7, 545, 714	24. 44 34. 47 27. 97 28. 03	260 120 682 901	593, 213 497, 795 1, 545, 814 2, 671, 348	18, 684, 618 3, 708, 455 15, 757, 894 43, 043, 426	6. 53 13. 42 9. 81 6. 21
children's Women's ready-to-wear specialty stores—apparel and accessories.	1,072	4, 958, 861 12, 279, 075	1, 445, 456 1, 878, 162	6, 404, 817 14, 157, 237	5, 630, 191 13, 828, 873	29. 77 27. 39	681 1,272	1, 837, 799 4, 938, 418	30, 308, 280 83, 823, 227	6.06 5.80
Women's ready-to-wear specialty stores—apparel and accessories stores—  Vomen's accessories stores— Corset and lingerie shops. Furriers—fur shops. Hosiery shops. Knit goods shops. Millinery stores. Costume accessories stores, including jewelry, bags, and gloves. Umbrolla shops, including parasols, canes. Other apparel stores— Children's specialty shops. Custom tallors. Dressmakers. Infants' wear shops. Shoe stores—	188 256 257 22 1,039	233, 015 1, 289, 681 728, 661 32, 926 1, 666, 359	140, 420 425, 450 206, 640 16, 359 1, 062, 560	373, 485 1, 715, 131 935, 301 49, 285 2, 728, 919	890, 356 1, 917, 002 609, 211 52, 656 2, 473, 002	28. 04 37. 48 32. 04 27. 57 42. 39	152 186 217 14 749	224, 371 697, 922 87b, 833 14, 925 1, 561, 622	2, 440, 174 7, 730, 077 4, 488, 393 296, 931 10, 624, 543	9. 19 9. 03 8. 37 5. 03 14. 70
bags, and gloves	14 13	83, 077 20, 399	15, 386 11, 748	48, 463 32, 147	61, 017 26, 809	28. 57 40. 65	13 9	31,412 17,363	368, 258 112, 697	8. 53 15. 41
Other apperel stores— Children's specialty shops— Custom tailors— Dressmakers— Infants' wear shops— Shoe stores—	104 1,332 84 23	111, 340 3, 748, 539 200, 675 11, 101	94, 506 2, 048, 850 35, 490 22, 875	205,846 5,792,389 286,165 33,976	238, 484 2, 479, 686 83, 933 33, 597	28, 39 47, 22 43, 85 25, 50	84 901 25 15	117, 286 977, 524 34, 840 19, 050	1, 179, 452 14, 214, 677 365, 876 159, 206	9. 94 6. 88 9. 52 11. 97
Shoe stores—men's. Shoe stores—women's. Family shoe stores—men's, women's, and children's.	152 135	543, 084 1, 057, 958	78, 165 96, 038	621, 249 1, 153, 996	1, 321, 018 1, 721, 331	28.74 27.69	140 132	645, 564 841, 257	6, 469, 433 10, 306, 124	9. 98 8. 16
children's	2, 123	5, 591, 533	2, 450, 805	8,042,338	8, 419, 876	27. 91	1,398	3, 482, 901	48, 564, 183	7. 17
Furniture and household group	5, 105	38, 571, 617	7, 489, 702	41,011,819	34, 820, 893	32.79	3, 198	7, 472, 107	162, 247, 231	4. 61
Furniture stores.  Furniture and undertaker.  Furniture and hardware stores.  Floor coverings, draperies, curtains, and upholstery stores—	1,604 175 119	14, 966, 437 448, 687 652, 865	2, 650, 348 322, 679 202, 944	17,616,785 771,386 855,809	18, 143, 756 664, 375 766, 633	31. 23 26. 77 25. 50	916 58 52	3, 796, 900 61, 865 112, 335	81, 357, 973 1, 889, 589 3, 076, 301	4. 67 3. 27 3. 65
Draperies, curtains, and upholstery stores Floor coverings stores Household appliances stores—	67 125	177, 400 805, 817	75, 628 217, 952	253, 028 1, 023, 769	171, 619 984, 410	37. 40 33. 79	49 82	72, 785 290, 327	921, 405 4, 825, 811	7. 90 6. 02
Household appliances stores (electrical)  Household appliances stores.  Refrigerator dealers—electric only  Refrigerator dealers—electric and gas  Other home furnishings and appliances stores—	506 169 45 4	5, 202, 910 1, 246, 111 458, 135 10, 799	301, 536 22, 890 62, 966 3, 800	5, 504, 448 1, 269, 001 521, 101 14, 590	8, 727, 924 1, 368, 578 802, 150 8, 772	38. 53 32. 68 27. 75 (X)	385 89 40 3	576, 200 194, 204 70, 443 4, 022	16, 522, 184 4, 279, 433 2, 875, 950 57, 700	3. 49 4. 54 . 24 (X)
Amminum ware	l _2 l	81, 098 66, 917 483, 914 272, 291	94, 080 15, 807	81,098 160,997 449,721	47, 075 57, 314 25, 822	(X) 57, 35 52, 84 35, 16	3 31 20 56	7, 925 18, 981 18, 573	269, 700 153, 990 880, 288	(X) 12.33 1.88
Antique and used fibriture dealers. Brushes and brooms. China, glassware, crockery, tinware, enamel ware. Picture and framing stores. Stove and range dealers. Antique shops. Awnings, flags, banners, window shades, and tents Interior decorators.	57 40 177	100, 248 248, 485 479, 509	146, 280 72, 912 84, 882 435, 022	418, 571 173, 160 333, 367 914, 531	375, 625 102, 239 177, 751 469, 211	40, 24 40, 43 44, 17	33 13 85	127, 113 57, 543 32, J30 102, 688	1, 763, 196 486, 615 720, 963 2, 067, 428	7. 21 11. 83 4. 46 4. 97
Lamp and shade shops		293, 289 826, 761 27, 621	108, 813 89, 586 80, 134	402, 102 918, 347 57, 755	191, 087 569, 771 34, 133	33, 92 35, 41 41, 79	39 50 19	41,740 158,426 17,140	998, 228 3, 079, 392 125, 086	4. 18 5. 14 13. 70
Radio and music stores— Radio and electrical shops Radio and musical instruments stores—	1, 205 435	4, 110, 123 2, 662, 200	1,853,008 648,435	5, 963, 131 8, 310, 035	8, 608, 922 8, 073, 726	31.64 36.11	876 299	910, 170 802, 597	23, 271, 500 12, 624, 499	3. 91 6. 36
Restaurants, cafeterias, and eating places	9, 447	24, 553, 511	B, 372, 469	32, 925, 980	20, 737, 781	39, 94	6, 252	9, 287, 221	108, 881, 931	8, 53
Restaurants, cafeterias, and lunch rooms— Cafeterias Lunch rooms Restaurants with table service Lunch counters, refreshment stands, etc.—	157 4, 418 2, 146	4, 514, 898 5, 796, 659 12, 049, 223	69, 839 8, 854, 709 2, 033, 600	4, 584, 735 9, 651, 368 14, 082, 823	2, 365, 636 6, 109, 705 9, 650, 624	32, 83 39, 51 42, 17	132 3,026 1,732	1, 251, 951 2, 751, 023 4, 082, 786	19, 881, 261 30, 570, 709 46, 367, 885	6.30 9.00 8.81
Lunch counters, refreshment stands, etc.—  Box lunches.  Refreshment stands.  Fountain—lunches.  Lunch counters.  Soft-drink stands.	761 99 1, 278 585	15, 492 322, 375 268, 180 1, 515, 280 71, 406	4, 840 640, 758 52, 480 1, 212, 120 504, 123	20, 332 963, 133 320, 660 2, 727, 400 575, 529	8,006 564,291 247,341 1,559,929 232,199	(x) 44.79 33.56 40.38 67.84	326 61 803 170	204, 984 115, 403 670, 317 119, 757	1, 977, 090 1, 060, 594 8, 388, 126 547, 767	14. 92 10. 88 7. 99 2. 19
Lumber and building group	4, 182	27, 724, 421	6, 645, 172	34, 369, 593	17, 507, 489	30, 58	2, 097	2, 221, 594	88, 438, 779	2, 51
Lumber and building material dealers— Lumber and building material dealers— Lumber and hardware— Roofing— Dealers in any other single building material— Electrical shops (without radio)— Heather and all the statements of the sta	1,006 162 328 37 492	12, 750, 059 1, 696, 956 1, 307, 692 182, 541 1, 619, 064	1, 696, 314 296, 050 488, 110 46, 768 715, 011	14, 446, 373 1, 993, 006 1, 795, 802 229, 309 2, 334, 075	9, 849, 358 1, 096, 264 519, 224 121, 759 967, 031	24, 70 24, 48 45, 07 23, 27 39, 61	873 40 162 19 304	706, 002 44, 184 63, 002 18, 788 262, 296	47, 677, 086 3, 021, 943 2, 553, 336 1, 216, 623 5, 765, 333	1. 48 1. 46 2. 47 1. 13 4. 55
Heating appliances and oil burners  Plumbing shops—heating and ventilating	130 1,140	1, 843, 246 5, 649, 647	137, 172 1, 984, 755	1, 980, 418 7, 634, 402	779, 156 2, 277, 003	48, 55 38, 97	107 578	129, 565 352, 427	5, 097, 498 13, 944, 019	2, 54 2, 53
Paint and glass stores— Glass and mirror shops Paint and glass stores	65	219, 928 2, 455, 288	104, 512 1, 176, 480	324, 440 3, 631, 768	179, 848	44. 61 41. 69	52 462	39, 914 610, 416	687, 666 8, 475, 275	I

## TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

			T7 Jan 4			Total	(Include	d in "All othe	L COST or expenses" co	lumn)
KIND OF BUSINESS	Num- ber of stores	Total pay roll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (in- cludes pro- prictors' services)	All other reported expenses (includes rent)	operat- ing ex- pense— per cent to total sales	Num- ber of stores in leased prem- ises	Rent paid for leased premises		Per cent ( rent t sales i lease prem ises
er retail stores	24,624	863, 783, 284	832, 561, 759	<b>896, 345, 043</b>	\$63, 107, 275	28, 47	13, 665	<b>\$</b> 19, 939, 608	\$354, 768, 382	5,
	2, 207	6, 023, 045	3, 510, 720	9, 533, 765	5, 847, 403	26. 43	1,029	1, 356, 445	29, 536, 975	4.
Hardware stores— Hardware and farm implement stores— Farm implements, machinery, and equip-	<i>'</i>		272, 655	588, 621	386, <del>44</del> 2	22, 49	60	48, 602	2, 601, 943	1.
Farm implement dealers with hay, grain,	190 59	315, 966 148, 987	91, 182	240, 169	186, 299	13. 70	19	12, 088 63, 372	1, 118, 331 3, 629, 735	1.
and feed	124	581,806	244, 036	805, 842	459, 320	20, 66	63			1
Farmers' supplies— Feed stores (flour, feed, grain, fertilizer)	808	1, 287, 812 9, 371	1, 168, 992 81, 696	2, 456, 804 91, 067	1, 406, 532 19, 464	12, 61 28, 22	231 3	131, 579 320	9, 529, 137 24, 198	1,
Fertilizer stores	106 120	60, 999	145,442	206, 441	83, 417 56, 579	45, 99 29, 75	62	31, 964 9, 180	390, 589 279, 458	8.
Feed stores (flour, feed, grain, fertilizer) Fertilizer stores Harness shops Farmers' supply stores Seeds, bulbs, and nursery stock Cooperage—barrels, boxes, crates, casks Coal and feed stores Grain elevators (sales at retail) Feed stores with groceries Book stores—	15 43	78, 169 1, 075, 095	16, 665 64, 032	94, 834 1, 139, 127	1, 125, 762	36. 16	23	84, 675	4, 233, 022	1 2.
Cooperage—barrels, boxes, crates, casks	7	20.398	13,046	33, 444 1, 679, 874	13, 597 1, 558, 891	22, 87 14, 11	4 84	2, 379 372, 691	121, 590 7, 960, 716	1.
Coal and feed stores	308 6	1, 174, 979 28, 829	504, 895 10, 336 302, 380	39, 165	38, 673 279, 259	9. 10	70	1, 941 34, 450	7, 960, 716 587, 243 2, 062, 297	0.
Feed stores with groceries	225	340, 895	302, 380	643, 275	L	4			-	1
Book stores— Book stores— Circulating libraries.————————————————————————————————————	185	871, 106	251, 158	1, 122, 264 23, 404	760, 384 18, 317	27. 47 47. 35	136	258, 476 10, 945	6, 201, 980 88, 110	1 12
Circulating libraries	9	13, 240	10, 164				· -	388, 146	3, 584, 024	
Cigar stores with fountains	397	326, 016	485, 022	761, 038 1, 901, 556	678, 491 986, 581	32. 70 52. 67	245 700	597, 707	4, 007, 182	14
Cigar stores without fountains.	1, 224 4, 386	656, 283 1, 304, 610	1, 245, 273 5, 171, 470	6, 476, 080	3, 510, 823	32.66	2,317	2, 043, 876	21, 601, 011	9 ا
Coal and wood yard-ice dealers-	1,106	6, 978, 016	1, 637, 840	8, 615, 856	6, 684, 684	22, 54	552	571, 995	37, 360, 644	1 1
Ice dealers	375	1, 513, 919	470, 376		811, 411	33, 03	118	44, 253	5, 265, 355	5 0
Drug stores—	1.831	3, 772, 902	2, 267, 785 2, 853, 727	6, 040, 687	3, 830, 762	25. 53	1,053	1, 474, 194 4, 186, 785	26, 600, 217 58, 443, 341	7 5 L 7
Drug stores with fountains	2, 574 987	8, 803, 296 2, 750, 258	2, 853, 727 1, 408, 340	11, 657, 023 4, 158, 598	8, 670, 468 2, 799, 241	27. 27 41. 57	1,818	813, 407	11, 487, 982	2 7
Drug stores— Drug stores with fountains. Florists. Gifts, novelties and toys—cameras— Toy shops. Art and gift shops. Novelty and sonrvenir shops. Camera dealers—photographic supplies. Jewelry stores—	301	11	1	1	55,814	1	21	25 739	261, 328	8 8
Toy shops	42 227	30, 977 213, 956	54, 438 249, 996 213, 427	463, 952	377, 156	38, 53	170	25, 739 202, 136 163, 766	1, 869, 120 1, 269, 355	5 10
Novelty and sourvenir shops	209	149, 823	213, 427	463, 952 363, 250 353, 993	270, 018 267, 442	36.06 31.39	127	163, 766 35, 533	1, 269, 353	3 12 4 1
Camera dealers—photographic supplies——— Jewelry stores—	- 57	266, 336				1		1 .	1	- 1
Jewelry stores (installment credit)	. 50 1,701	802, 417 5, 254, 093	77, 528 2, 859, 101	879, 945 8, 113, 194 406, 941 1, 164, 192	1, 075, 269 5, 837, 514 422, 089	35.87 34.59	47 1, 133	283, 406 2, 133, 726	31, 955, 18	i
Luggage and leather goods stores	103	261, 093	145, 848	406, 941	422, 03: 864, 48	34.97 44.30	78	211, 984	2, 036, 59	9 1
Music stores (without radio)	228 753	806, 835 1, 452, 122	394, 013	1,846,134	1, 395, 61	25.43	553	757, 092	5, 137, 736 31, 955, 18 2, 036, 596 3, 421, 45 10, 073, 45	ī
Jewelry stores— Jewelry stores (installment credit)— Jewelry stores Luggage and leather goods stores— Music stores (without radio)— News dealers— Office, school and store supplies and equipment	1	,,							1	i
dealers— Office and school supplies	_ 96	589, 908	125, 034	1 714, 942	448, 59	7 29.73	76	169, 043	2, 989, 27	0
Office and school supplies. Office and store mechanical appliance dealers (retail).		2, 399, 806	28, 67	2, 428, 484	651, 29	5 35. 52	64	176, 353	8, 383, 85	55
Office and store furniture and equipment dealers Store fixture dealers Typewriter dealers			1		i	i	69	231, 672	4, 654, 03	36
Store fixture dealers	- 84 38	291, 131	73, 96	365,094	136.46	0 46,90	24	49, 368	1 560.84	19-1
Typewriter dealers	64 301	1, 008, 681 904, 945	64,01	0   1,072,091	581,58 852,47	4 46.40 2 50.67	223		3, 434, 76 3, 201, 31	33 17
Opticians and optometrists	i   801	801, 512	000,01	2,223,223	,	_				
playground equipment—	1	349,88	162,03	2 511, 92	418,02	2 29.6	5   53	135, 049	2, 528, 84	42
Sporting goods specialty stores Sporting goods stores with toys and station	- l	ii i	1	1	3 296, 61	.8 26.64	5 44	86, 64	1, 691, 74	46
ery		1	1	1			- U			
Scientific and medical instruments and supplies at retail.  Stationers and printers— Blank books, accounting and legal forms— Paper and paper products stores— Printers and lithographers— Stationers and engravers— Monuments and tomb stones— Miscellaneous classifications (combined)———	- 58	555, 57	9 86,89			1	1	85, 140	1,000,0	10
Blank books, accounting and legal forms		125, 70	6 2, 19	127, 90	3 29, 1	5 30, 9		20 07	385 4	48
Paper and paper products stores	2	65, 90 48, 13	5 46.18	00 89,66 59 94,29	4 33, 19	98 28.9 97 41.5	1   1	4 7,67	2 385, 4 4 182, 7	74
Stationers and engravers.	177	7    1, 312, 58	1 298, 37	72 1,610,95	3 1,048,72	20   34.7 03   39.7	9 12	8 372,00 3 41,43	2 6, 730, 6 7 1, 570, 7	61
Monuments and tomb stones	2,61	839, 63 2 6, 816, 57	23, 76 5 46, 16 1 298, 33 7 499, 20 3 8, 748, 86	72 1, 610, 95 00 1, 838, 88 34 10, 565, 43	7 576, 2 7 6, 206, 4	52 (x)	1, 28	1, 383, 46	23, 355, 3	32
condhand stores	1	li l		i	1	l l	6 67	7 575,75	7 5, 543, 8	25

### TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS

					<del></del>										
									8EAS6	DNAL V	ARIATIO	N IN E	(PLOYM	ENT	
KIND OF BUSINESS	Number of stores reporting seasonal variation data	EMPLO (full tip part	PEES ne and	PART- BMPLC (include total co	ded in	PROPRI AND MEM (not o	FIRM BERS D PSY	(tota	at sp al full-ti emplo represe	me and yees) 1	part- 00 per	ploy (rati ploy to to	rtion of ees to to o of p ees at s tal full- emplo s)	tal emp art-tim pecified time an	loyees e em- dates l part-
		Men-	Wom- en	Men	Wom- en	Men	Wom- en	Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec.
All groups!	70, 605	Per cent 85	Per cent 35	Per cent 58	Per cent 42	Per cent 91	Per cent 8	Per cent 97	Per cent 97	Per cent 101	Per cent 105	Per cent 13	Per cert 13	Per cent 18	Per cent 15
Food group	20, 689 3, 007 2, 291	75 62 35 90 46 77 52 91 78 93	25 38 65 10 54 23 48 9 22 7	70 58 16 86 43 76 34 94 82	30 42 84 14 57 24 66 6 18	92 92 86 97 83 94 84 96 92	8 8 14 3 17 6 16 4 8 6	99 98 93 97 101 99 92 99 100	99 100 89 100 93 98 104 102 98 100	101 100 100 104 101 100 103 103 99 100	101 102 118 99 105 103 101 90 103	19 13 12 6 22 6 8 8 16 17	20 13 11 6 19 6 8 8 15	20 13 14 6 20 7 7 9 15	20 15 17 5 23 7 7 8 18
Food group	20, 689	75	25	70	30	92	В	99	98	101	101	19	20	20	20
Candy and confectionery stores— Candy stores—nut stores— Confectionery stores (candy and fountain) Dairy products stores— Dairy products stores (including ice cream) Egg and poultry dealers Milk dealers	134 1,947 205 171 380	24 40 79 82 93 62	76 60 21 18 7	13 41 33 72 91	87 59 67 28 9	71 87 91 88 95	29 13 9 12 5	97 96 98 99 99	90 98 101 99 101	95 101 101 99 100	118 105 100 103 100	11 23 12 29 2	8 24 13 29 2	8 23 13 29 2	21 24 12 30 2
Pelicatessen stores. Frut stores and vegetable markets. Grocery stores (without meats) Combination stores (groceries and meats)— Grocery stores with masts	1, 069 7, 328	62 82 73 77 81	38 18 27 23 19	56 79 68 77 83	44 21 32 23 17	85 94 89 93 96	15 6 11 7 4	99 98 99 100 100	98 101 100 99	101 99 100 100	102 102 101 101 101	21 24 25 21 17	21 25 26 20 16	22 25 26 21 17	22 28 26 21 17
Meat markets with groceries	2, 414	90 91	10 9	84 86	16 14	93 97	7 3	101	92 99	103 101	104 101	24 18	22 18	26 18	26 19
facturing bakeries) Caterers	718 17 70 125	59 61 86 87	41 39 14 13	36 49 74 85	64 51 26 15	93 91 97 94	7 9 3 6	100 102 98 82	100 88 100 119	100 104 101 123	100 106 101 76	9 15 5 35	9 23 5 51	9 17 5 55	9 11 5 34
General food stores		72 90 62	28 10 38	100 95 58	5 42	96 100 92	4 8	94 90 98	103 92 100	105 107 100	98 111 102	18 13	2 20 13	4 29 13	38 15
General stores—groceries with apparel General stores—groceries with dry goods. General stores—groceries with other merchandise.	100 1, 108 1, 799	67 59 63	33 41 37	66 54 61	84 46 39	100 90 92	10 8	99 99 98	100 100 100	100 100 100	101 101 102	12 14 12	13 15 12	13 15 12	14 15 15
General merchandise group	2, 291	85	65	18	84	86	14	83	89	100	118	12	11	14	17
Department stores—  With food departments.  Without food departments.  Dry goods stores—pleee goods stores—  Dry goods stores.  Piece goods stores.	25 223 712 30	36 44 23 62	64 56 77 38	31 21 17 44	69 79 83 56	96 91 81 88	4 9 19 12	91 92 95 104	87 87 94 101	104 100 97 98	118 121 114 97	10 9 15 7	10 9 16 6	12 13 15 8	12 17 23 9
General merchandise stores— With food departments Without food departments Army and Navy goods stores Variety, 5-and-10, and to-a-dollar stores	119 408 45 727	60 38 79 14	40 62 21 86	55 27 91 3	45 73 9 97	90 91 97 87	10 9 3 13	98 96 98 96	102 96 96 96	100 97 102 98	100 111 104 110	7 19 19 21	7 19 18 21	7 20 20 22	9 27 22 26
Automotive group	10,452	90	10	86	14	97	. 3	97	100	104	99	. 6	6	. 6	5
Motor vehicle dealers— Automobile sales rooms.  Used-car establishments. Automobile dealers with farm implements and machinery.	90	90 97 91	10 3 9	93 100 100	7	98 93 100	2 7	99 99	102 102 102	101 100 98	98 99 101	3 8 6	8 8	3 7 5	3 7 7
Accessories, tires, and batteries— Accessory stores with tires and batteries— Battery and ignition shops—brake repair shops. Tire shops (including tire repairs) Filling stations—gasoline and oll—	300 351	88 89 91	12 11 9	79 83 90	21 17 10	96 97 97	4 3 3	99 98 97	101 100 102 101	100 102 103 100	100 100 98 100	6 6 7	6 6 7 4	6 6 7	6 7 7
Filling stations with tires and accessories Filling stations with other merchandise Motor cycles, bicycles, and supplies Motor-cycle dealers	837 1,053 21	96 80 95 90	20 5 10	91 63 75	9 37 25	97 91 100 88	3 9 12	97 96 102 108	102 107 102 108	102 102 102 101 97	99 95 95 87	12 18 7	14 22 7	13 20 7	13 17 8
Bicycles, motor cycles, and supplies stores. Bicycle shops	10	94 96	6	67 95	33 5	100 97	3	103	103	96 100	110 94	7 8	7 8	7 8	19 7
Ourages (repairs and storage, gasoline, ol., accessories)  Parking stations, parking garages, and lots  Radiator shops (including repairs)	185 46		16 4 8	95 92 91	. 5 8 9	•	2 4 2	88 99 96	91 98 100	119 101 104	102 102 100	10 6 6	12 6 6	8 6 7	8 7 8

Group totals may include figures for classifications which are omitted from the detail to avoid disclosure of individual operations.

TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS—Continued

### Apparel group										SEASC	NAL VA	RIATIO	N IN EM	PLOYM	ENT	
Mest   Part   Per   Pe	of s repo sen: vari	stores orting asonal rigition	EMPLO (full tir	YEES ne and	emplo (include	YEES led in	MEMI (not o	eirm Bers D pay	(tota time cent	emplo represe	me and vees) 10	part-	ploye (rational ploye to to time	es to to o of p es at s tal full-t emplo	tal emp art-tim pecified ime an	loyees e em dates d part
### Apparel group.  ### Ap			Men-		Men		Men								Oct. 15	Dec.
Men's and boys' Cotables stores		7,051	cent	cent	cent	cent	cent	cent	cer.t	cent	cent	cent	cent :	cent	Per cent 20	Per cent 2:
Wenning medy-to-were stores—appeard and as—observed stores—appeard and as—observed stores—appeard and as—observed stores—appeard and as—observed stores—appeared and as—observed appeared and as—observed appeared and as—observed and as—observed appeared and as—observed appeared and as—observed appeared and as—observed and as—observed appeared and as—observed appeared and as—observed and as—observe	boys' hat stores.  ishings stores.  ining and furnishings stores.  g stores—men's, women's, and chil-	103 559 989	85 83 81	15 17 19	98 80 76	20 24	100 95 96	5 4	100 96 99	90 96 96	103 97 98	107 111 107	24 23 16	15	17 27 28 16	1 2 8 2
Hossiery shops	sories stores—	1, 134 105	16 6	84 94	14 6	86 94	61 41	39 59	104 90	95 90	98 112	117 110	20 5	18 5	20 20 8	2
Custom tallors	ur sneps ops stores ; shops cessories stores, including jewelry,	115 565 10	43 7 5	57 93 95	11 4	96 100	80 33 38	20 67 62	97 112 95	98 88 101	98 107 98	107 93 106	14 25 14	14 22 19	14 24 19	
Treasmant   Trea	specialty shops	59 729	30 8 80	70 92 20	9 78	100 91 22	75 63 98	25 37 2	94 101 103	94 92 95	94 100 102	118 107 100	10 27 12 1	10 23 10 1	10 24 12 2	
rmiture and household group. 3,592 77 23 76 24 94 6 99 38 100 103 6 6  Furniture stores— Furniture stores— Furniture and pardware tores. 1,201 10 8 80 4 6 90 99 100 102 21 20  Furniture and pardware tores. 88 76 24 77 23 94 6 99 99 100 102 21 20  Floor coverings, draperies, curtains, and uphols stery stores. 88 76 24 77 23 94 6 99 99 100 102 21 20  Floor coverings, draperies, curtains, and uphols stery stores. 88 76 24 77 23 94 6 99 99 100 102 21 20  Floor coverings, draperies, curtains, and uphols stery stores. 90 81 19 67 33 90 4 97 100 105 98 3 4 100 80 100 100 100 100 100 100 100 100	ear shops	10 127	11 94	89 6	25 93	75 7	38 100	62	97	97	97 101	109	47 26	47 25	47 26 37	
Furniture stores—     Purniture stores—     Purniture and hardware stores—     Purnitu	B	-						1			i		ļ.		30 7	
Starty stores	es— storesand undertaker and bardware stores	140	86	14	77	29 23 37	94	6	99	99	100	102	21	20	3 21 2	
Refrigeration dealers—electric only	curtains, and upholstery stores	80 413	81 81	19 19	67	33 32	96 94	4	99	100	105	98	3	4 7	5 9 8 9	
Ware	appliances stores. or dealers—electric only rnishings and appliances stores— nd used furniture dealers nd brooms	41 18	86 82	14	96	. 4	96 100		103 97	101	98	98 101	8	8	8	
Interior decorators	nd framing	34 26	72 85	28 15	73 100	27	97	8	98 98	103 98	101 102	98 102	14 3	17 4	3 16 6 12	
Radio and musical instruments stores 326 74 26 86 14 93 7 99 97 101 108 7 8 estaurants, cafeterias, and eating places 5, 594 52 48 34 66 84 16 92 104 103 101 8 8 8	ecorators	56 8	60 21	40 79	56 25	44 75	85 56	15 44	100 98	97 84	105 109	98 109	5 28	4 16	9 5 35	
Restaurants, cafeterias, and lunch rooms	musical instruments stores	326	74	26	86	14	93	7	99	97	101	108	7	8:	8	
Lunch reoms. 2, 533 62 28 84 06 85 15 75 109 100 107 11 9 Restaurants with table service. 1, 967 46 54 29 71 81 19 100 99 101 100 6 6 Lunch counters, refreshment stands, etc.—  Refreshment stands. 215 56 44 46 54 89 11 83 165 95 57 43 35 Fountain—unches 78 37 63 41 59 91 9 100 99 99 102: 7 8 Lunch counters. 586 62 38 46 54 88 12 97 104 103 96 13 16 Soft-drink stands. 63 58 42 59 41 83 17 90 138 94 78 32 41  umber and building group. 3, 399 91 9 94 6 96 4 99 102 108 96 8 8  Lumber and building material dealers—  Lumber and building material dealers—  Lumber and building material dealers—  Lumber and hardware. 955 93 7 97 3 98 2 98 101 105 93 106 11  Roofing.  Dealers in any other single building material. 22 92 8 100 96 4 101 98 94 107 2 2  Electrical shops (without radio) 337 86 14 87 13 97 3 101 101 99 99 88 8	eafeteries, and lunch rooms—			1		†			1	<del> </del>		-	-		21 4	-
Lumber and building group         3,899         91         9         94         6         96         4         99         102         108         96         33         16           1 mber and building group         3,899         91         9         94         6         96         4         99         102         108         96         8         8           Lumber and building material dealers         955         93         7         97         3         93         7         100         102         102         96         7         8           Lumber and building material dealers         955         93         7         97         3         93         7         100         102         102         96         7         8           Lumber and building material dealers         955         93         7         97         3         93         7         100         102         102         96         7         8           Lumber and hardware         153         92         8         96         4         90         10         98         104         105         93         10         11           Roding         90         94	ms is with table service rs, refreshment stands, etc.—	2, 533 1, 967 215	62 46 56	38 54 44	34 29 46	06 71 54	85 81 89	15 19 11	75 100 83	109 99 16ŏ	109 101 95	107 100 57	11 6 43	9 6 35	9 6 40	
Lumber and building material dealers 955 93 7 97 3 93 7 100 102 102 96 7 8 Lumber and building material dealers 955 93 7 97 3 93 7 100 102 102 96 7 8 Lumber and hardware 263 94 6 97 3 98 2 98 104 105 93 10 11 Roofing Dealers in any other single building material 22 92 8 100 90 4 101 98 94 107 2 2 Electrical shops (without radio) 337 86 14 87 13 97 3 101 101 99 99 8 8	-lunches inters stands	586 63	62 58	38 42	46 59	54 41	88 83	12 17	97 90	104 138	103 94	96 78	13 32	15 41	36	
Electrical shops (without radio) 337 86 14 87 13 97 3 101 101 99 99 8 Hading and nilmbing shops—	ouliding material dealers  nd building material dealers  nd hardware  any other single building material	955 153 263 32	93 92 94 92	7 8 6 8	97 96 97 100	3 4 3	93 90 98 96	7 10 2 4	100 98 98 101	102 104 101 98	102 105 108 94	96 93 98 107	7 10 13 2	8 11 13 2	10 18	
Paint and plass stores—	ps (without radio) nlumbing shops— ppliances and oil burners shops—heating and ventilating	337 115 968	86 88 91	14 12 9	90 96	13	96 98	3 4 2	101 89 96	101 90 100	99 114 106	99 98 98	8 2 9	2 9	1	į.

### TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS—Continued

									SEAS	ONAL V	ARIATIO	N IN E	MPLOYM	ENT	
KIND OF BUSINESS	Number of stores reporting seasonal variation data	full ti	TAL OYEES me and time)	EMPL	olumu)	AND	ietors firm bers in pay ll)	l time	s at sp al full-ti e emplo represe e	vees) 1	00 per i	ploy (rati ploy to to	rtion of rees to to to of prees at s tal full- emplo s)	otal emp part-tim specified time an	oloyees ie ein- i dates d part-
		Men-	Wom- en	Men	Wom- en	Men	Wom-	Apr. 15	July 15	Oct. 15	Dec.	Apr. 15	July 15	Oct.	Dec.
her retail stores	14,078	Per cent 78	Per cent 22	Per cent 82	Per cent 18	Per cent 92	Per cent 8	Per cent 100	Per cent 98	Per cent 99	Per cent 103	Per cent 16	Per cer.t 15	Per cent 15	Per cent
Hardware stores	1,386	83	17	82	18	94	6	99	100	100	101	7	8	8	(
dealers Farm implements dealers with hay, grain, and feed Hardware and farm implements stores.	116 45 103	93 94. 87	7 6 13	89 95 86	11 5 14	96 91 94	9	104 97 99	103 105 100	100 100 100	93 98 101	15 11 9	18 17 10	15 13 10	15 15 11
Farmers' supplies—		91 100	9	93 100	7	97 100	3	100 104	100 93	100 110	100 93	17 53	16 47	16 55 22	14
Feed stores (Hour, 166d, grain, ferthizer) Fertilizer stores Harness shops Farmers' supply stores Seeds, bulbs, nursery stock Cooperage—barrels, boxes, crates, casks Coal and feed stores Feed stores with groceries	37 8 38 4 289	85 65 55 100 94	15 35 45	60° 75 58 100° 98	40 25 42 2	97 100 100 100 96	3	102 107 129 97 99	99 103 87 97 100	102 103 91 103 100	97 87 93 103 101	25 7 4 6	26 4 3 6 13	22 5 2 6 15	23 6 4 15
Cigar stores and cigar stands—	03	70 53 81	30 47 19	69 65 70	31 35 30	92 80 94	8 20 6	101 98 100	100 99	100 97 100	108 108	14 25 8	13 14 24 8	15 26 7	2
Cigar stands. Cigar stores without fountains Coal and wood yards—ice dealors— Coal and wood yards	458 717	90 88	10 12	95 83	17	97 95	3 5	100 99	98 100	100 100	102 101	29 19	28 18	29 18	3
Drug stores.	1.488	98 97 79	7 3 21	96 100 82	18	96 97 93	3 7	103 99	89 117 101	106 96 100	111 84 100	8 17 19	14 19	10 9	1 1 2
Drug stores with fountains. Florists. Glfts—novelties and toys—cameras— Toy shops.	2, 224	75 73 62	25 27 38	86 67 50	14 33 50	94 83 75	17 25	99 113 87	101 88 93	100 88 95	100 111 125	18 30 16	18 13	18 13 23	3
Art and glit shops. Novelty and souvenir shops. Camera dealers—photographic supplies. Jewelry stores—	120	28 42 59	72 58 41	32 43 60	68 57 40	37 66 90	25 63 34 10	93 89 93	88 107 110	95 99 101	124 105 96	34 25 4	32 25 7	83 29 7	3
Jewelry stores (installment credit)  Jewelry stores  Luggage and leather goods stores	45 955 63	67 67 71	33 29	67 45 61	88 55 39	86 93 93	14 7 7	94 95 87	95 95 88	98 97 87	113 113 138	1 8 6	1 8 8	2 8 7 7	1 1 2
Music stores (without radio)  News dealers.  Office, school, and store supplies and equipment dealers—	110 547	70 88	30 12	63 96	37 4	91 89	9 11	103 99	100 102	99 99	100	49	48 48	49	
Office and school supplies. Office and store mechanical appliance dealers (retail)	77	68 84	32 16	100	54	100	6	97 99	97 99	101	108	3	3 <u>2</u>	3	. 1
(retail) Office and store furniture and equipment dealers. Store fixtures dealers. Typewriter dealers. Opticians and optometrists. Sporting goods stores, including athletic and play-	74 25 54 157	75 04 78 78	25 6 22 22	56 100 100 53	44	97 94 93 92	3 6 7 8	102 100 90	98 102 100 100	100 98 99 100	103 98 101 101	3 1 6	8 1 6	1 8	
Sporting goods specialty stores	64 46	83 64	17 36	93 67	7 33	9 <del>6</del> 92	4 8	97 91	98 96	100 98	105 115	6 5	7 7	10 9	1
retail Stationers and printers— Blank books, accounting and legal forms. Paper and paper products stores.	37	65 88 52	35 12 48	26 100	74	90 100	10	101 91	99 93	100 100 91	100 100 125	8 4	7	9	
Stationers and engravers Monuments and tombstones	187 186	59 92	86 41 8 33	100 51 100	49	85 82 99	14 18 1	97 97 101 101	100 96 104 100	103 98 103 99	100 109 92 100	9 6 14 17	9 6 16 16	8 7 16 16	1 1 1
Miscellaneous classifications (combined)		67 93	7	85 94	15	87 94	13	101	100	100	99	17	16	16	1

## TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES

		[Sales exp	pressed	in thou	sands	of dolla	rs]									
KIND OF BUSINESS		ng totals n Table	ANN BALE \$100,0	SOF	ANN BALE \$50,0	UAL	STORES ANN SALE \$30,00	UAL S OF 10 TO	STORES ANN SALE \$20,00 \$29,	U.L S OF O TO	STORES ANN SALE \$10,00 \$19	UAL S OF	BALE \$5,00	SOF	STORES ANNU SALES LESS T \$5,0	JAL BOP THAN
	Num- ber of stores	Net sales	Num- ber of stores		Num- ber of stores		Num- ber of stores	1960	Num- ber of stores	Net sales	Num- ber of stores	Net	Num- ber of stores	20100	Num- ber of stores	Net sales
All groups 1 Per cent of total stores and sales	135, 275 100. 00	3, 803, 940 100. 00	3, 594 2. 66	491, 141 12, 91	9, 268 6. 85	628, <b>622</b> 16. 52								167, 194 4. 40		
Food group	52, 879	942, 703	768	100, 084	3, 081	204, 844	4, 852	187, 735	4, 363	105, 586	9, 419	180, 885	9,358	65, 943	20, 848	12, 519
Candy and confectionery stores— Candy stores—nut stores Confectionery stores (candy and fountain) Dairy products stores— Dairy products stores (including ice cream) Egg and poultry dealers. Milk dealers	1 1	2, 974 58, 864 11, 016 5, 847	11 15 4	0.050	55	1 779	106 45 22	1,671 835	239 48 34	354 5, 742 1, 168 806 1, 144	950 78 85	1, 112 1, 109 1, 603	1, 714 91 138 91	627	6, 610	289 12, 088 278 444 160
Milk dealers. Delicatessen stores. Fruit stores and vegetable markets. Grocery stores (without meats). Combination stores (groceries and meats). Grocery stores with meats. Meat markets with groceries. Meat markets (including sea foods).	2, 801	63, 510 15, 598 34, 568 314, 441 228, 918	22 78 437	56.85		67, 558	60 122 2, 438	2, 165 4, 584 95, 765 32, 581	125 185 1,613 711	2, 942 4, 470 39, 376	432 509 3, 199 1, 390	5, 829	289 617 3, 625 984	4, 255 25, 507 7, 046	207 1, 253 8, 768	505 2, 566 18, 127
Meat markets with groceries  Meat markets (including sea foods)— Fish markets—sea foods  Meat markets.  Bakeries—caterers— Bakeries—bakery goods stores (except manufacturing bakeries)—	4,358		76	48 9, 76	0 16 6 271	1, 086 17, 843	528 528	832 19, 971	36 638	846 15, 291	99 1, 283	1, 311 17, 728	94 850	659 6, 162	199 701	445 1,890
turing bakeries) Caterers Other food stores— Coffee, tea, spices— Farm products stores— General food stores Bottled waters and beverages—	- 19 - 137 - 491 - 58	1, 12 5, 11 1, 41 57	3	54	7 15	263 853 70	3 12 3 3 0 4	130 463 123	8 2 3 5	192 71 114	82 22 11	98 462 297 146	30 34 34	23 210 214 49	35 428 30	74 637 62 58
General stores	1	150,75	1	1				30,70	816	19, 734	1,589	21, 908	1, 095	7,854	1, 273	3, 268
General stores—groceries with appa.el General stores—groceries with dry goods General stores—groceries with other merchandise	269 - 2,610 - 3,821		2 2	4,03	8 13	8,40	5 296	11, 219	309	7, 49	618	8,752	503	3, 578	719	197 1,788 1,288
General merchandise group	4, 153	609, 04	7 30	44, 22	2 42	29, 92	7 346	13, 15	845	8, 35	710	10, 02	732	5, 199	988	2,43
Department stores— With food departments. Without food departments (including 2 mail- order houses). Dry goods stores—piece goods stores— Dry goods stores—	1, 97	371, 04 38, 14	3 9 3 3		82 7	7 5, 13	0 117		c 151				3 472			1, 71
Piece goods stores  General merchandise stores  With food departments  Without food departments  Army and Navy goods stores.  Women's exchanges  Variety, 5-and-10, and-to-a-dollar stores.		7, 29 19, 12 3 1, 47	4 1 4	2 1, 7 <i>t</i> 9 1, 27	3 3 72 12	4 8,67 5 29	6 2: 2 9: 6 1:	3 3,55 4 47	2 20 3 80 3 16	49 1,91 40	0 31 7 128 6 13	1,82 23	6 2 0 98 4	157 723 53	30 74 4 3	6 21 1
Variety, 5-and-10, and-to-a-dollar stores.		[	ll .	5 21, 80 9 102, 78	1		ì	1	9 69 7 1,526	'			1 1 1 1		1	ł
Motor vehicle dealers— Automobile sales rooms—new and trade-in Used-car establishments. Automobile dealers with farm implements and ma	3, 11	9 417, 77	76 58	9 1, 2	94 70	3 50, 17 8 1, 62	0 44	7 17, 45	9 310	<u> </u>	9 29	4, 19	6 13 9 2	1 954 2 15	58 22 22	17
chinery  Accessories, tires, and batteries  Accessory stores with tires and batteries  Battery and ignition shops—brake repair shop  Tire shops (including tire repairs)  Filling stations—	66 8. 48	1 23, 03 6 6, 8	29 2 39 2	2 4,2	96 7	8 59 3 5, 31 1 1, 39 4 3, 40	6 11 9 2	6 24 0 4, 23 5 98 8 2, 94	19 9: 14 3:	2, 29	1 13 5 10	6 1.49	2 8 2 12	2 84	2 114 9 177	4 28 7 41
Filling stations—gasoline and oil. Filling stations with tires and accessories. Filling stations with other merchandise. Motor cycles, bicycles, and supplies— Motor-cycle dealers.	1, 26 3, 16	7 25.2 7 81.1	54 30 37	36 4.4 13 1.6 18 2.2 2 2	39 7	13, 45 3 4, 83 4, 55 1	33 16 20 12	8 6, 29 3 4, 66 6 28	02 20 10 18 35	7 5,01 6 4,46	6 31 6 54	1 4,41 3 7,40 9 12	1 24 5 63	0 1,73 7 4,48 8 5	3 1, 594 6 1, 594	2 67 4 3, 39
Bicycles, motor cycles, and supplies stores  Bicycle shops	4 21	0 2	36 39 	2 2	10	6 4		5 5		-		8 1	18	4 2 9 6 4 44	3 28	3
Garages (repairs and storage, gasoline, oil, acces sories). Parking stations, parking garages, and lots Radiator shops (including repairs) Other automotive establishments	4, 14 22 6	6 49.3 2 3,1	. lea	21 2,7	1	98 6, 0	00 22 26 1	27 8, 50 4 50 4 1	07 33 00 2	8 8, 12 4 58 7 17	25 86 56 7	1 12, 12 9 1, 13 5 2	22 93 23 5 13 1	3 6,64	2 1,669	9 4,30

<sup>1</sup> Group totals may include figures for classifications which are omitted from the detail to avoid disclosure of individual operations.

#### TABLE 4A .- THE STATE-SALES BY SIZE OF BUSINESS-Continued

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES—Continued
[Sales expressed in thousands of dollars]

KIND OF BUSINESS	(includi shown	TOTAL ing totals in Table B)	SALE \$100,0	S WITH UAL S OF 000 TO 9,999	ANN 8ALE \$50,0	SWITH TUAL TS OF 00 TO ,999	8ALI \$30,0	S WITH TUAL SS OF 00 TO ,999	\$ALI \$20,0	SWITH TUAL SOF OO TO ,999	ANN SALI \$10,0	S WITH NUAL ES OF 000 TO 0,999	SALI SALI	S WITH IUAL ES OF 00 TO ,099	STORE ANN SALE LESS \$5,	UAL S OF
	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales
Apparel group	11, 131	365, 772	336	45,719	1, 110	75, 088	1,403	53, 592	1, 393	88, 908	2, 282	32, 449	1,800	12, 798	2, 611	8,400
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores. Men's furnishings stores. Men's furnishings stores. Men's clothing and furnishings stores.	331 169 967 1, 259	16, 030 4, 378 19, 764 56, 319	15 5 10 53	1, 143	12 59	3, 799 839 3, 943 12, 887	64 21 126 251	2, 362 808 4, 776 9, 524	22 165	1, 293 539 3, 988 6, 347	53 36 279 277	470 3,958	31 184	283 224 1, 314 893	42 40 143 67	116 103 368 • 179
Family clothing stores—men's, women's, and children's. Women's ready-to-wear specialty stores—apparel and accessories.	1,072 1,640	40, 423 102, 191	38 103	4, 984 14, 725	170 236	11, 525 15, 967	149 243		1	3, 566 5, 249	232 289	3, 249 4, 240		1, 163 1, 539	152 272	396 651
Women's accessory stores— Corset and lingerie shops. Furriers—fur shops. Hostery shops. Knit-goods shops. Millinery stores. Costume accessories stores, including jewelry, bags, and gloves.		2, 724 9, 692 4, 820 370 12, 271	2 11 5	204 1, 599 753	7 25 9 1	440 1,766 583 92 2,372	15 39 25 2 43	571 1,511 941	22 34 22 5	515 792 531 127 1, 212	38 43 52 4	721 61	43 45 54 2 203	307 322 381 13 1, 412	61 51 87 8 512	167 146 207 10 1,117
Costume accessories stores, including jewelry, bags, and gloves	14 13	383 145	1	132			2 1	83 30	4 1	105 22	3 5	44 71	2 2	14 14	2 4	5 8
Children's specialty shops Custom tallors Dressmakers Infants' wear shops	104 1, 332 34 23	1, 565 17, 518 730 265	12	1, 493	4 42 4	219 2, 813 242	10 66 1 2	390 2, 546 40 70	16 65 1 2	395 1,553 25 48	23 202 6 7	327 2,746 89 97	23 274 5 6	174 1, 917 35 38	28 665 16 6	60 1,667 35 12
Shoe stores— Shoe stores—men's Shoe stores—women's Family shoe stores—men's, women's, and children's	152 135	6, 758 10, 386	7 14		41 23	2, 836 1, 724	41 25	1, 588 1, 009	18 19	444 480	18 <b>24</b>	269 342	12 10	94 75	13 6	30 19
children'surniture and household group	2, 123 5, 105	58, 981 231, 253	44 295	5, 763 40, 684	192 637	12, 927 43, 519	277 713	10, 574 27, 138	273 574	6, 672 13, 907	511 883	7, 405 12, 571	361 758	2, 586 5, 388	436 1, 068	1, 104 2, 578
Furniture stores  Furniture stores  Furniture and undertaker  Furniture and hardware stores  Floor coverings, draperies, curtains, and upholstery	1, 604 175 119	114, 524 5, 363 6, 368	144 7 11	20, 179 841	264 23 13	17, 962 1, 529 855	244 27 23	9, 362 1, 050 832	163 29 18	3, 964 715 453	261 49 26	3,751 710 368	205 22 17	1, 447 156 130	209 17 8	527 48 23
stores— Draperies, curtains, and upholstery stores——— Floor coverings stores————————————————————————————————————	67 125	1, 135 5, 795	3	409	გ ე	340 646	7 22	246 858	6 22	151 5 <b>2</b> 3	17 22	235 296	18 15	129 101	14 26	36 64
Household appliances stores (electric) Household appliances stores Refrigerator dealers—electric only Refrigerator dealers—electric and gas. Other home furnishings and appliances stores— Aluminum ware.	เ 4กเ	23, 965 8, 072 2, 966 61	32 7 5	4, 375 847 710	70 17 11	4, 873 1, 137 846	101 21 11 1	3, 816 864 401 48	62 32 6	1, 518 771 143	84 27 3	1,235 384 44	62 24 4 1	444 177 30 8	79 32 4 2	172 92 10 5
Brushes and brooms	3 75 25	270 381 900	2	255	10	670	2 3	64 126	3 2	66 47	1 3 2	15 41 28	16 2	111 14	51 6	99 14
China, glassware, crockery, tinware, enamel Ware Picture and framing stores Stove and range dealers Antique shops Awnings, flags, banners, window shades, and	104 57 40 177	2, 259 684 1, 264 3, 133	2 1 2 3	262 109 237 438	6 5 6	376 399 376	6 6 3 5	233 202 105 177	3 3 7	70 62 80 165	13 11 5 22	164 162 73 280	19 13 6 21	135 97 48 224	53 23 15 101	129 54 19 173
Awnings, flags, banners, window shades, and tents.  Interior decorators.  Lamp and shade shops.	71 63 36	1, 749 4, 197 220	6	895	11	244 775	7 11 1	255 468 35	7 14 1	164 354 25	17 8 3	238 115 36	15 2 10	107 16 74	18 5 21	54 14 50
Radio and music stores— Radio and eletrical shops	1, 205 435	30, 253 17, 679	40 30	5, 417 4, 339	118 65	8, 071 4, 420	159 53	5, 984 2, 012	147 46	3, 520 1, 116	221 88	3, 149 1, 247	210 61	1, 497 443	304 80	778 217
Restaurants, cafeterias, and eating places	9, 447	134, 357	97	13, 284	264	17, 770	498	18, 966	596	14, 159	1, 675	23,203	1, 927	13, 636	4, 323	9, 329
Restaurants, cafeterias, and lunch rooms— Cafeterias— Lunch rooms— Restaurants with table service————————————————————————————————————	157 4, 418 2, 146	21, 173 39, 895 56, 281	30 13 51	1, 878 6, 619	162	2, 901 2, 100 10, 848	21 124 288 2 9	88		245 5, 411 6, 591	17 746 628	8, 950	412	7	302	
Refreshment stands Fountain—lunches Lunch counters Soft-drink stan 48	761 99 1, 278 585	10, 619	1	100 192 169		209 280 1, 432	9 9 44 1	306 337 1, 730 41	7 9 61 4	160 209 1, 441 101	44 35 194 11		122 17 229 28	835 126 1, 580 173	24	1,010 68 1,557 728

## TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS—Continued

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES—Continued [Sales expressed in thousands of dollars]

KIND OF BUSINESS	(includi shown i	TOTAL ng totals n Table B)	\$100,0	UAL 8 OF	S50,0	WITH UAL IS OF 10 TO 1999	STORES ANN SALE \$80,00	UAL 8 OF	SALE \$20,0	UAL S OF	SALE \$10,0	SWITH UAL SOF 00 TO ,009	\$ALI \$5,00	S WITH UAL ES OF 0 TO 000	STORES ANN SALI LESS (	UAL ES OF THAN
	Num- ber of stores	Net sales	Num- ber of stores		Num- ber of stores	Net	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net
Lumber and building group	4, 182	171,036	277	38, 471	448	30, 840	482	18, 440	375	9, 058	805	11, 460	687	4, 910	946	2, 28
Lumber and building material dealers— Lumber and building material dealers— Lumber and hardware. Roofing Dealers in any other single building material Electrical shops (without radio)	162 328 37 492	98, 356 12, 619 5, 137 1, 508 8, 334	25 5	3, 528 727	246 50 13	17, 099 3, 334 870 1, 333	27 4	5, 702 1, 082 1, 019 147 1, 791	78 14 28 6 51	1, 855 350 696 152 1, 229	13 72 7	1, 363 183 1, 014 114 1, 724	78 12	400 75 547 90 639	65 8 105 7 155	20 20
Heating and plumbing shops— Heating appliances and oil burners Plumbing shops—heating and ventilating Paint and glass stores— Glass and mirror shops Paint and glass stores—	1, 140	5, 685 25, 433 1, 131	22 1	116	1	97	3	112	123 3	187 2, 942 73	13	296 4, 259	14	73 1, 697	19 256 29	١,
Paint and glass stores	1 1	12, 883 560, 076	11	'	Ì	2, 471 102, 700	57 2, 198	2, 186 83, 615	1 !	1, 574 57, 584	1.	2, 312 69, 739	j '	1, 294 30, 314		1
Hardware stores. Hardware snd farm implement stores—		58, 204					<u> </u>			6, 598		8, 276		3, 127	407	<u> </u>
dealers.	. 190	4, 335	2	279	13	932	28	1,077	16	369	39	535	25	167	65	1
Farm implement dealers with hay, grain, and feed  Hardware and farm implement stores	-1 59	3, 113		1, 265 1, 484	14 26	1, 073 1, 828		487 660	6 27	145 654		95 380		20 64	6	
Farmers' supplies— Food stores (flour, feed, grain, fertilizer)  Fertilizer stores.	i	30, 647	50		1		1		1	2, 461 50	153		88	637 75	145	
Harness shops Farmers' supply stores Seeds, bulbs, and nursery stock	120 15 43	892 630 509 6, 264 206	2	289 278			2	67 808 85	1 2 5	20 53	14 1 6	182 17 79	16 1 2	114 6 10	87 6 10	
Cooperages—barrels, buxes, crates, casks	- 308 - 6 - 225	22, 954 856	60		92	6, 394 155	53 1	2, 084 48	39	928	35 1	497 19	6			
Book stores— Book stores. Circulating libraries Cigar stores and cigar stands— Cigar stores with fountains.		88	il		. 1	58	1					516	1	241 8	47	1
Cigar stands	1, 224 4, 386	l .	30	13 <i>t</i> 4, 219	5 57	171 4, 056	12 83	437 3, 139	30 108	2, 649	105 343	1, 424 4, 511	155 848	5, 694	918 2, 914	1, 5,
Coal and wood yards—lee dealers— Coal and wood yards Lee dealers Drug stores— Drug stores—	1 621	8, 46	2/	1,38	5 90	654	13	7, 943	12 268	304	38	522	90	808 581 2, 712	201	
Drug stores with fountains Florists. Gifts—novelties and toys—cameras— Toy shops		74, 54 16, 73	l 69	9,440	3 211 3 41	14, 025 2, 689	403	15, 186	564	13, 716	859	12, 632 2, 988	330 189	2,554	114 341	
Art and sitt snops  Novelty and souvenir shops  Camera dealers—photographic supplies  Lavelry cfores—	209 57	2, 18: 1, 750	3	18:		52 351 152 222	10	357 218	14 10	233	42 36	537 487	48 49		100	ıl .
Jewelry stores (installment credit) Jewelry stores. Luggage and leather goods stores. Music stores (without radio) News dealers	- 1,701 103 - 228 - 753	40, 33 2, 37 4, 57	36	1, 570 4, 810 348 207 700	86 7 13	5, 577 455 972	172 14 8	543 351	149 12 10	298 238	387 18 37	242 484	311 26 42	191 293	23 110	
Office, school, and store supplies and equipment dealers— Office and school supplies.	- 90	3, 91	3 (	814	12	926	16	636	11	273	17	262	11	82	18	j
Office and store mechanical appliance dealers (retail) Office and store furniture and equipment dealers Store fixture dealers	- 76 - 84	8, 67 5, 500 1, 069	3   S	1, 29	1.5	1, 359 1, 141 127	16	411 578	10	259	7 12 10	104 177 143	9	60 74 50 35	7 8 10	)
Typewriter dealers Opticians and optometrists Sporting goods stores, including athletic and play-	- 301	4, 560	1	1 2 3					25	586	17 3 82	1, 139	70	490	91	1
Sporting goods specialty stores  Sporting goods stores with toys and stationery. Scientific and medical instruments and supplies, at retail		1	1	270	9 8	211	5	189	9	1	1	242	2 17	123	15	1
Stationers and printers—  Blank books, accounting and legal forms.  Paper and paper products stores.  Printers and lithographers, at retail.	- 6 22	50° 48' 30°	all :		_		1	44	2		1 6	14	<u>.</u>		1 9	1
Stationers and engravers.  Monuments and tombstones Miscellaneous classifications (combined)	-1 177	7, 64- 4, 82	1 1	2 29	4 20 8 19	1, 474	1 15 2 29	573 1,003 6,930	3 21 3 26	500 634	3 31 1 74	1, 075	31 2 56	218 402	37	7
Secondhand stores	1,085	9,00	5	24	3 17	1	i	1	i	1	1	1	1			ı i,

#### TABLE 4B .- THE STATE-SALES BY SIZE OF BUSINESS

STORES WITH SALES OF MORE THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]
[Sales expressed in thousands of dollars]

	(include	otals ed in State table 4A)	ANNU	ES WITH AL BALES NG \$1,000,000	ANNU OF \$5	ES WITH AL SALES 00,000 TO 99,999	ANNU OF \$3	es with fal sales 00,000 to 99,999	ANNU OF \$2	ES WITH FAL SALES 00,000 TO 99,999
KIND OF BUSINESS			-				1			
	Number of stores stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales
All groupsPer cent of total stores and sales	2, 085 1, 54	1, 267, 187	139	578, 575	811	210, 352	644	241, 875	991	238, 585
		33. 31	. 10	15. 16	. 23	5. 53	. 48	6, 35	. 73	6.27
Food group	192	105, 107	18	46, 464	24	15, 373	60	19, 637	100	23, 633
Candy and confectionery stores— Candy stores—nut stores————————————————————————————————————	1 9	(x) 2,433					2	859	<del>-</del>	1, 574
Dairy products stores—		2, 295	1	1, 261			1	300	3	734
Dairy products stores (including ice cream)  Milk dealers.  Egg and poultry dealers  Delicatessen stores  Fruit stores and vegetable markets  Grocery stores (without meats)  Combination stores (groceries and meats)—  Grocery stores with meats  Meat markets with groceries  Meat markets	48	50, 125 (x)	13	34, 313	13	8,856	10	4, 093	12	2,863
Delicatessen storesFruit stores and vegetable markets	1 10 19	(x) 3,350			2 2	1, 144	<u>i</u>	456	7	1,750
Combination stores (groceries and meats)—	18	6, 060			1 1	1,068	6	2, 224	11	2, 768
Grocery stores with meats	53 25	24, 902 8, 401	3 1	9, 572 1, 318	2	1, 280 625	17 8	6, 699 3, 099	31 15	7, 351 3, 359
Delravies onforers	1	8, 401 3, 105			1	512	1	481	9	2, 112
Bakeries—bakery goods stores (except manufac- turing bakeries)————————————————————————————————————	3	796				~~~~	1	364	2	432
Caterers. Other food stores— Coffee, tea, spices	2	(x)	li 1		3	1 000	1	422		
General stores		2, 310 16, 192	S		1 1	1, 888 1, 424	20	6, 730	34	8,038
		1,476					1	381	5	1, 095
General stores—groceries with dry goods	50	14,716			2	1,424	19	6, 349	29	6, 943
General merchandise group	302	495, 722	54	398, 063	61	43,062	82	31, 176	105	25, 421
Department stores— With food departments	21	84, 231	12	80, 371	2	1, 503	4	1, 563	3	794
houses)	143	357, 060	40	313, 133	31	21,610	86	13, 862	36	8, 455
houses)	. 23	9,774	1	1, 294	3	2,537	- G	3, 480	10	2,463
Prigodus stores. Piece goods stores. General merchandise stores. With food departments. Without food departments. Variety, 5-and-10, and to-a-dollar stores.	2	(x)								
With food departments	3 3	(x)			i	528			2	427
		41,961	1	1, 265	23	16, 360	31	11, 508	52	12, 828
Automotive group	- 630	265, 554	25	48, 870	108	71,686	224	83, 541	277	66, 957
Motor vehicle dealers— Automobile sales rooms—new and trade-in Used-car establishments	591	254, 497 (X)	23	43, 370	104	70, 329	216	80, 647	248	60, 15
Chinery	- 2	(x)			-		.			
Accessories, tires, and batteries— Accessory stores with tires and batteries———————————————————————————————————	- 14	4,077			_ 1	662		1, 357	9	2, 05
Battery and ignition shops—brake repair shops  Tire shops (including tire repairs)	วี จึ	(x) 3,023				695	3	1, 137	5	1, 19
Filling stations— Filling stations—gasoline and oil. Filling stations with tires and accessories.	- 3	689 659			-				3	68 65
Garages (repairs and storage, gasoline, oil, acces-							1			
sories) Parking stations, parking garages, and lots	4- ا-،	968 (x)							4	96
Apparel group	198	105, 877	18	41, 670	32	22, 627	50	18, 565	98	23, 01
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores— Men's and boys' hat and cap stores————————————————————————————————————	11 2	5, 130	1	2, 101	1	634	2	741	7	1, 65
Men's furnishings stores Men's clothing and furnishings stores	. 31	(x) (x) 15,454	2	3, 741	7	5, 452	8	2, 445	16	3, 8
Pauliv Clothing Stores—men's, women's, and chil-	-			1.		2, 422				
dren's . Women's ready-to-wear specialty stores—apparel and accessories	66	1	11	30, 887	1	6, 642	100	6,016	1000	7.
Furriers—fur shops	8	2, 962			1	850	1	1, 151	4	1
Other apparel stores	3	702						575.75	3	70
Custom tailors	6		1	1, 330	)		2	798	3 8	64
SHOR SLOTES		(x)								
Shoe stores—men's Shoe stores—women's Family shoe stores—men's, women's, and chil	-	4,855	- H		- 2		. A . C . S	1	- N - 2 - 2 - 2 - 2 - 2	
dren's	29	11, 950	1	1, 832	!	5, 500	):	1, 58	B 1	3, 5

## TABLE 4B.—THE STATE—SALES BY SIZE OF BUSINESS—Continued

STORES WITH SALES OF MORE THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES-Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

	(include	rals d in State table 4A)	ANNU	ES WITH AL SALES NG \$1,000,000	ANNU OF \$8	RES WITH JAL SALES 500,000 TO 999,999	ANNU OF \$8	ES WITH AL SALES 00,000 TO 99,999	ANNU. OF \$20	ES WITH AL SALES 10,000 TO 99,999
KIND OF BUSINESS	Number of stores stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales
rniture and household group	182	85, 446	9	21, 536	29	18, 880	68	26, 133	76	18, 89
Th	114	57, 332	5	16, 572	19	12, 386	46	17, 607	44	10, 76
Furniture stores  Furniture stores  Furniture and undertaker  Furniture and hardware stores	1 3	(x) 2, 330 2, 899	1	1, 246	i	616	1	468 499	4	1,03
Floor coverings stores	6	2, 899 7, 531	1	1, 370	6	3, 956	6	2, 508	4	1,00
Household appliances stores (electric)	9	3, 799 (x)	i	1, 273			3	1, 190	5	1, 3
Household appliances stores. Refrigerator dealers—electric only. Other home furnishings and appliances stores— China, glassware, crockery, tinware, enamel ware-	2									
Stove and range dealers. Antique shops.	1 2	(x) (x) (x)								
Audite stops Awnings, flags, banners, window shades, and tents	3	686							3	
Interior decorators	6	1,560			.		1	354	5	1, 2
Radio and electrical shops	6 12	1, 839 3, 885			i	557	3 4	1, 092 1, 494	3 7	1,8
estaurants, cafeterias, and eating places	1.	24,012	1	1, 108	11	6, 744	19	7,227	86	8,
Destaurants cafeterias, and lunch rooms-					_	. 140	10	4 145	12	
Cafeterlas	1 11	12, 576 (x)	1	1, 108	7	4, 149		4, 145 2, 004	15	3,
Restaurants with table service	. 25	8, 214 (x)			4	2, 595		2,004		
umber and building group	1	55, 571	4	4, 573	15	10, 117	51	18, 980	92	21,
Lumber and building material dealers— Lumber and building material dealers	100	44, 325	4	4, 573	11	7, 494	42	15, 814	69	16,
		4, 050		3,070		_	4	1, 422		2,
Dealers in any other single building material  Electrical shops (without radio)	-  1	(x)					-			
Heating and plumbing shops— Heating appliances and oil burners———————————————————————————————————	- 4 - 12	1, 249 3, 813			1 2	568 1, 079	3	1,077	- 37	1,
Paint and glass stores—	. 1	(x) (x)							-	-
Paint and glass stores	- 2	(x) 112, 686	12	21, 791		20, 439	79	29, 329	172	41,
ther retail stores.		11, 619	-	21, 101				- <del></del>		
Hardware stores Hardware and farm implement stores Farm implements, machinery, and equipment										
dealers	- 2 - 4	(X)						408	3	
Farmers' supplies— Feed stores (flour, feed, grain, fertilizer)	. 16						. 4		12	
Seeds, bulbs, and nursery stock Coal and feed stores Grain elevators (t es at retail)	18	4, 678	2	3, 14		1,36	4			i 3
		(x)						30	-	2
Book stores Cigar stores without fountains Coal and wood yards—ice dealers—	·- 4	2, 725 749	j	1,92					.	3
			5 1	1,04	8 1	6,65	8 20	7, 46	30	3 8
Drug stores			,					33	1	R
Drug stores. Drug stores with fountains Florists.	2	6,63	1			78		3 2, 21 1 46	5   1	8 4
Camera dealers—photographic supplies Jawelry stores—		(x)								
Jewelry stores (installment credit)	- 1	7 1,98 1 10,70	5	8, 07	; <u>-</u>	2 1,09		3 1,10 2 81		4 3
Luggage and leather goods stores  Music stores (without radio)		1 (X) 3 1,80				1 50		1 32	<del>7</del>	4-
News dealers Office, school, and store supplies and equipmen	ŧ	1,04						1 41	1	3
dealers— Office and school supplies Office and store mechanical appliance dealer	4 '	4 87	1							4
Office and store mechanical appliance dealer	5	8 4, 89	5	1 1,38	87	3 2,2	17	1 30		3
(retail) Office and store furniture and equipment dealers Store fixture dealers		7 1,96 1 (x)	11					3 1,07		4
Typewriter dealers	<i></i>	6 2,00	IN			1 5	67	2 73	99	3
ground equipment— Sporting goods specialty stores Sporting goods stores with toys and stationery.	!	3 1,00	6					2 79		1
Scientific and medical instruments and supplies, a	11	3 1,00	- 11					3 1,0	1 1	
retail Stationers and printers—	1	3 1,69	11			1 7	82	2 8	11	
Blank books, accuming, and legal forms Stationers and engravers Miscellaneous classifications (combined)		1 (x) 7 2, 28 2 7, 75	38				06			4
Miscelianeous classifications (combined)	2	2 7,7	6U	2 2, 1	88	1 5	04	5 1,8	55   3	14

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#### RETAIL DISTRIBUTION IN PENNSYLVANIA: 1929

#### TABLE 5A .- THE STATE-RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

	Number	Proprie- tors and firm	NUMB EMPLO		PAY	ROLL	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1929)
TYPE OF OPERATION	of stores	members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	EXPENSES (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	135, 275	132, 931	317,099	56,045	\$411,935,506	<b>8</b> 13, 496, <b>3</b> 59	\$417, 820, 060	8615, 648, 450	\$3,803,940,527	100.00
Single-store independents. 2-store independents 3-store independents Local branch systems Local chains. Sectional chains. National chains. Other types of operation—	114, 551 4, 102 1, 145 10 2, 895 3, 727 4, 652	125, 487 2, 955 514 4 267	194, 573 29, 112 6, 559 97 17, 666 20, 121 28, 420	36, 895 2, 651 829 2, 304 3, 899 7, 788	252, 951, 537 38, 485, 249 9, 767, 689 195, 295 23, 613, 606 25, 214, 884 34, 188, 187	9,760,520 535,442 161,119 478,948 967,636 1,248,407	259, 575, 452 41, 313, 352 9, 695, 291 167, 331 22, 792, 166 19, 885, 631 39, 716, 330	453, 796, 100 43, 764, 290 12, 481, 500 228, 040 21, 716, 840 16, 429, 640 28, 504, 000	2, 426, 648, 423 288, 397, 791 71, 978, 568 1, 176, 412 197, 652, 610 227, 735, 379 342, 959, 260	63. 79 7. 58 1. 89 . 03 5. 20 5. 99 9. 02
Mail-order houses (catalogue only) Direct selling (house to house) Rosdside markets or stands 1 Curb-side markets or stands Itinerant vendors Rolling stores Industrial stores (including com-	12 149 175 217 125 44	9 58 178 223 127 44	5, 628 2, 396 53 41 18	52 12 79 22 9 6	5, 827, 111 3, 082, 771 32, 024 31, 679 15, 595 10, 943	2, 380 870 7, 490 3, 494 2, 296 745	8, 725, 455 816, 927 47, 215 59, 135 51, 938 24, 801	7, 881, 660 377, 200 96, 040 19, 490 22, 030 7, 760	66, 323, 333 8, 181, 389 382, 209 678, 643 448, 709 240, 631	1.74 .21 .01 .02 .01
missaries) Leased departments—Independent operators. Leased-department chains. Utility-operated retail stores. Manufacturer-controlled chains. Cooperative stores <sup>1</sup> Cooperative buying associations <sup>1</sup> . Retailers—country buyers <sup>1</sup> Retailers—wholesalers <sup>1</sup> All other types.	51 56 241 244 243 52 22 2,882 675 5	2, 186 791	343 258 1, 177 1, 267 4, 222 81 63 1, 712 3, 264 15	36 33 142 270 100 19 13 545 341	393, 284 308, 295 1, 386, 732 2, 014, 721 7, 646, 489 111, 459 72, 612 1, 896, 737 4, 689, 990 21, 617	7, 405 5, 560 23, 647 60, 000 19, 220 6, 203 1, 482 113, 343 90, 152	241, 798 406, 125 1, 512, 735 2, 616, 224 3, 805, 933 80, 828 51, 105 2, 352, 091 3, 980, 014 12, 183	721, 990 375, 590 820, 480 2, 648, 040 4, 946, 670 170, 900 11, 152, 810 9, 310, 250 4, 790	8, 245, 676 2, 207, 231 7, 492, 500 14, 002, 188 39, 147, 849 2, 195, 925 1, 935, 824 46, 440, 179 51, 248, 251 196, 487	.16 .06 .20 .37 1.03 .00 .05 1.22 1.35

These classifications are used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

## TABLE 5B .- THE STATE-COUNTY DISTRIBUTION, BY TYPES OF OPERATION

[See Tables 13 and 14 for detailed county figures]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

1.17 - 2.17 - 1.				III BIIOUSBAGO		N I WYON I F	AND SECTIONA	I. CHAINS	OTHER T	PPES OF OPE	ATION
Harris (1997)	TO1	AL	INDEPE	NDENT STOR	281	NATIONAL	AMD SECTIONA	LI CHAINS	JIIBR T	LES OF OPE	ATION
COUNTY	Number of stores	Net sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales
Total	135, 275	3, 803, 941	119,798	2, 787, 025	73	8, 379	570, 695	15	7,098	446, 221	12
Adams	717 15, 166 881 1, 773 511	9, 934 625, 837 20, 149 49, 258 7, 387	599 13, 146 801 1, 571 422	6, 769 427, 432 15, 801 37, 309 5, 092	68 68 78 76 69	9 1,414 43 124 14	378 135, 751 2, 428 7, 185 562	22 12 14 8	109 606 37 78 75	2, 787 62, 654 1, 920 4, 764 1, 733	28 10 10 10 23
Berks	3, 087 1, 867 742 1, 164	100, 327 52, 639 16, 581 26, 662 27, 219	2, 637 1, 616 621 1, 065 905	74, 761 38, 273 12, 192 20, 008 26, 655	74 73 73 75 76	128 28	11, 690 8, 526 1, 432 3, 458 4, 000	12 16 9 13 15	276 123 93 40 72	13, 876 5, 840 2, 957 3, 196 2, 564	14 11 18 12 9
Cambria	2, 226 89	64, 639 1, 581 14, 641 12, 974 44, 188	1, 972 78 857 483 1, 445	49, 729 1, 216 11, 714 9, 813 83, 022	77 77 80 76	32 16	10, 214 226 1, 820 958 6, 573	16 14 12 7 15	92 7 30 49 66	4, 696 139 1, 107 2, 205 4, 593	7 9 8 17 10
Clarion	528 883 587 584	9, 775 19, 558 8, 801 13, 279 23, 452	469 771 489 485 889	7, 790 13, 338 6, 709 9, 630 18, 776	80 68 76 72 80	45 21 27	980 2, 723 1, 145 1, 548 2, 875	13 12	72	1, 005 3, 497 947 2, 101 1, 801	10 18 11 16 8
Cumberland	3, 110 2, 794 274	20, 915 77, 744 80, 792 6, 778 75, 093	893 2, 698 2, 389 238 2, 405	52, 346 5, 039	71 68 7-	151 299 1 16	2, 280 11, 321 19, 488 942 12, 191	15 24 14	106 20	2, 388 10, 967 8, 958 797 4, 487	12
FayetteForestFranklinFultonGreene		59, 733 1, 183 20, 360 1, 208 9, 406	73	72	71	1 1 7 44 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	8, 688 (x) 2, 044 (x) 710	(x) (x)	12 89 56	9, 932 (x) 2, 593 (x) 2, 441	(X)
Huntingdon	590 849 690 143	8, 724 19, 842 14, 581 2, 954 109, 609	722 637 110	12, 25 11, 71 2, 27	6 8	2 48 0 33 7 8	1,849	12	79 3 20 3 30	5, 15; 1, 019 50	26 7 7
Lancaster Lawrence Lebanon Lehigh Luzerne Luze	1,363 878 2,284	77, 220 36, 380 22, 085 77, 060 144, 458	1, 237 775 1, 968	30, 03 17, 66 59, 48	3   8 2   8	7 126 3 78 0 36 7 160 2 382	4, 84 2, 27 10, 63	1 15 3 10 6 1	3 48 5 67 4 156	1, 50 2, 15 6, 94	10 10 1 9
Lycoming McKean Merrer Mifflin Monroe	518	35, 580 24, 482 33, 602 13, 032 10, 338	646 1,114 1,214 1,214	20, 37 25, 21 3 10, 46	0 8 3 7 4 8	4 82 3 44 5 86 0 20 12 31	2,50 4,96 1,28	3 4 1 9	0 30 5 74 0 48	1, 60 3, 42 1, 27	9 7 5 10
Montgomery	2 800	93, 266 3, 836 67, 803 34, 883 4, 716	188 2,847 1,445	2, 58 7 50, 92 5 26, 15	1 5	70 25- 37 5 75 176 6 79	9 46 0 11,68 9 5,11	2 1 8 1 3 1	2   19 7   13	79 4 5, 19 5 3, 11	8 21 4 8 2 9
Philadelphia Pike Potter Schuylkill Snyder	33, 905 154 233 5, 405	65, 70	144	1, 12 5 3, 92 4 50, 02	9 5	38 76 14	4 (x) 16	32 (x)	2 96 1 1 5 31 3 6	6 (x) 8 5,99	(x) g
Somerset	122 56/	1, 32 8, 15 7 8, 84 5 8, 78	1 11 7 46 8 43 6 15	0 1,00 5 5,86 6 6,86 3 2,5	57 55 39 49	81 72 1 78 87	5 1, 64 2 (x) 85 8 44 8 33 5 4, 25	29 (x) 37 23	9 4 10 8 5 7 9 1 18 3	1 (X) 6 1,46 3 1,5 4 9	33 18 12 17 14 24 32 7
Warren Washington Wayne Westmoreland Wyoming York	2, 26 43 3, 37	61,06 3 9,29 9 87,46 7 4,64	1, 99 36 18 2, 97 16 24	00 44, 9 03 6, 1 77 84, 9 40 3, 0	79 94 81 15	74 14 67 1 74 25	10 7 50 14,0 50 5	33 11 80 40	16 18	7, 3 0 2, 3 12 8, 4 17 1, 0	50   12 85   26 57   10 91   25

<sup>&</sup>lt;sup>1</sup> This classification does not include local branch systems.

#### TABLE 6.—THE STATE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	2 and 3 store independent and local branch systems	Local chains	Sectional chains	黎熙 National chains	Other types
Department stores: Number of stores. Annual net sales. Per sent of total sales.	261 \$455, 673, 005 100. 00	140 \$273, 460, 006 60, 01	21 \$75, 821, 344 16, 64	6 \$11,561,984 2.54	\$2,77 <b>6</b> ,137	82 \$32,979,446 7,24	\$59,074,088 12.96
Annual net sales. Per cent of total sales. Variety, 5-and-10, and to-a-dollar stores: Number of stores. Annual net sales.	969 \$84, 672, 523	419 \$5, 128, 721	35 \$883, 960	\$2, 099, 407	\$6 \$9, 266, 894	388 \$67, 293, 541	
Per cent of total sales	100. 00 2, 726	6. 06 2, 284	1, 04	2. 48 85	10.94	79.48	5
Number of stores	\$96, 490, 559 100. 00	\$69, 309, 706 71. 83	\$11,068,353 11.47	\$4, 492, 653 4. 66	\$4, 624, 530 4. 79	\$6,776,164 7.02	\$210, 153 , 23
Number of stores	1, 072 \$40, 423, 528 100. 00	833 \$24, 440, 591 60. 46	\$5, 225, 039 12, 93	\$639,540 1,58	75 \$5, 345, 114 13. 22	\$4,489,184 11,11	\$284, 060 . 70
stores—apparel and accessories; Number of stores. Annual net sales. Per cent of total sales.	1, 640 \$102, 190, 593 100. 00	1, 319 \$73, 200, 447 71, 63	188 \$14, 427, 984 14, 12	37 \$1,593,813 1,56	\$6, 754, 082 6. 61	\$5,441,558 5.32	\$772, 609 • 76
Number of storesAnnual net sales Per cent of total sales	2, 410 \$76, 124, 494 100, 00	1, 600 \$33, 908, 513 44. 54	195 \$7, 909, 891 10. 39	\$9, 382, 792 12, 32	\$5, 951, 694 7. 82	\$24 \$16, 142, 828 21. 21	49 \$2, 828, 976 3. 72
Number of storesAnnual net sales	1, 898 \$126, 249, 735 100, 00	1, 680 \$81, 516, 156 64. 57	\$23, 852, 756 18, 89	\$3, 681, 753 2. 92	(x) 17 (x)	(x) (x)	\$8, 275, 423 6, 55
Radio and music stores: Number of stores. Annual net sales. Per cent of total sales. Grocery stores (without meats): Number of stores. Annual net sales.	1,640 \$47,931,704 100.00	1, 489 \$37, 647, 997 78. 55	\$5, 142, 790 10. 73	\$2, 670, 643 5, 57	\$1, 246, 874 2, 60 1, 977	\$800, 852 1. 67 1, 792	\$422, 548 . 88
Number of stores	20, 950 \$314, 441, 294 100, 00	16, 194 \$134, 497, 826 42, 77	\$4,707,375 1.50	\$11, 101, 265 3. 53	\$70, 029, 234 22, 27	\$88, 831, 010 28. 25	\$5, 274, 584 1. 68
Number of stores	9,738 \$317,319,706 100,00	7, 725 \$165, 481, 746 52. 15	306 \$14, 617, 205 4. 61	\$24, 545, 061 7. 73	\$58, 696, 281 18. 50	\$49, 217, 006 15. 51	145 \$4,762,407 1.50
rooms: Number of stores	6, 721 \$117, 349, 934 100. 00	6, 387 \$84, 758, 578 72, 23	\$8, 126, 344 6. 92	\$6, <b>225, 86</b> 1 5. 31	\$15, 184, 823 12, 94	\$2,844,613 2.42	\$211, 71 . 18
Per cent of total sales	\$40, 467, 183	5, 737 \$27, 381, 428 67, 66	\$3, 037, 723 7. 51	\$1, 348, 373 8. 38	\$98, 890 . 24	\$7,922,263 19.58	\$678, 506 1. 68
Number of stations Annual net sales Per cent of total sales Coal and wood yards—ice dealers: Number of yards Annual net sales	6, 761 \$102, 570, 853 100. 00	4, 982 \$52, 948, 968 51. 62	\$7, 091, 462 6. 91	\$13, 176, 929 12, 85	\$3, 451, 402 3, 37	\$23, 931, 290 23. 33	\$1,970,802 1.92
Per cent of total sales	100.00	1, 348 \$52, 678, 767 69. 00	\$8, 563, 304 11. 22	\$10, 292, 411 13. 48	(x) (x)	71	(x) (x)
Number of stores. Annual net sales Per cent of total sales. Hardware stores:	\$113, 200, 508	\$78, 061, 474 68. 96	\$11, 667, 720 10, 31	\$7, 562, 945 6. 68	\$6, 164, 484 5. 44	\$9, 172, 202 8. 10	\$571, 68 . 53
Number of stores		2, 081 \$49, 853, 084 85, 65	\$5, 161, 243 8. 87	\$57, 684 .10	1	5	\$3, 131, 71 5, 3
Number of stores	\$45, 783, 325 100. 00	1, 645 \$39, 824, \$19 86. 99	\$3, 214, 725	\$1, 562, 539 3. 41	(x)	(x)	\$226, 38 . 4

TABLE 7.—THE STATE—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS

[Sales expressed in thousands of dollars]

	TOTAL	ALL	CASH	1 to 10 per	per 11	to 20	ber	21 to 30 1	per 31	PROPORTION to 40 per 4	1 4 1 =		CREDIT BUSINESS 50 per 51 to 60 ent cent	ss 60 per nt	61 to 70 cent	0 per	71 to 80	ber	Over 80 cent	. Der
Number of sales	# 8	Num- ber of stores	Net sales	Num- ber of stores		Num- ber of stores	7et des	Num- ber of sa stores	et les	Number of sales sales	Num- t ber of	Net Sales	Num- ber of stores	Net sales	Num- ber of stores	Net P	Num- ber of stores	Net Net Sales	Num- ber of stores	Net sales
115, 555 100, 00 3, 397, 917 100, 00	1 168	65, 565 56. 74	1, 319, 170	9, 969 8, 63 223,	6, 281 E	73 73 216	6, 509	24.2	988	621 1.00 143,6	5, 380 4, 65 606 1, 23	207, 238	3,628	210,059	3, 809	246, 412	3.70	6, 13, 512 6, 29	5.87	482,918
7, 550 384 1, 048 2, 306 18, 886 296, 093	22222	5, 547 280 768 1, 808 11, 170	33, 788 4, 708 10, 429 19, 114 220, 014	475 34 75 170 1.300	4, 233 3 656 951 4, 812 1 14, 745 9	340 1 10 10 107 1 107 1	1, 723 065 1, 339 7, 863	252 38 38 1,	914 477 148 252	187 7 7 32 4 50 8 8 677 7,4	725 186 74 7 401 52 826 46 440 1,065	8, 206	82 4 13 19 675	309 120 101 550 5, 936	92 92 138 758	289 368 360 416 6,999	83.4 01.8 83.4 0.48	226 512 40 9, 017	\$8058	2, 223 2, 569 9, 621
	75	. 4	132, 929	355	7, 513 2 6, 692 1	133 4	6, 204 4, 440	247 3. 163 4,	825	265 4,8	S10 428 029 254	3 7, 163 1 6, 117	366 196	8, 781 5, 731	207	10, 643 6, 235	275	14,843	291	15, 014 8, 866
	6,6	6/	2, 997	30	364	18 234	429	170 3,	272	201 3,5	161 8 900 187	4, 108	110	3,740	4 B	153	10.5	140	£ #	4,993
	7	ì 		ક્ષ	449		845	- 8	508	24 3	375 23	3 - 533	00	143	10	46	12	151	12	331
23 84, 073 218 309, 357 1, 725 34, 910		71 71 1, 181	5, 750 21, 501 15, 321	11 11	3, 075 4, 852	1020	3, 978 7, 336 2, 742	32 17. 63	257	22 11,6 55 11,8	691 2 809 23 978 34	2 27, 687 3 38, 040 4 1, 540	2 16 33	28, 457 44, 541 2, 707	75 0 4 22 1	4, 494 105, 421 1, 339	17.2	8, 289 27, 359 166	113	2, 756 32, 392 1, 008
159 6, 454 544 17, 504 877 81, 925		47 285 802	1,860 8,857 80,979	3222	2, 398 407	8 50 16	243 1, 637 222	12 5 1	339 240 51	- 125 G	134 12 837 24 79 4	2 276 4 698 4 111	25.2	174 405 18	340	308 180 27	13	972 267 8	200	1,326 1,027 23
2, 767 365, 476		515	55, 250	333	30, 302	250   33	33, 645	218 25,	808	254 38,	722 248	8 39, 152	2 207	29, 490	222	26, 666	172	25, 373	348	61, 068
527					S23 558	38	628 626	62.88	668	22.33	977 30 334 31	0 728	17.88	846 330	22 23	698 791	13	880 909	28	872 1, 324
1, 385 18, 183 1, 093 20, 379 2, 595 22, 551	co	789 477 1,521	7,843	139 155 385	2, 059 3, 301 4, 037	231	1, 552 2, 388 2, 274	127 75 144	2, 215 1, 856 1, 417	72 93 112 1, 2, 1,	277 64 207 84 274 89	4 1,258 4 1,726 9 1,031	8 8 1 4 4 4 4 4 4	781 860 422	2823	484 605 356	4442	380 289 583	19	334 126 211
3, 533 40, 620	_	1,401	13,904	404	5, 386	400	4, 550	267	2, 660	253 2,	952 309	3,856	6 159	2, 134	127	1,684	123	1,832	92	1,662
				•			-													
295 14,876 790 16,643 1,078 49,766	- C - C - C	238	12, 193 12, 763 18, 574	203 203	1, 623 6, 508	9332	275 839 4, 651	8538	288 403 3, 755	6 15 68 5,	240 283 1 422 5	6 285 112 132 57 3, 530	19 7 2	286 387 1, 782	ឧឧଧ	60 95 1, 931	ଷଳଦ	16 118 3, 425	4 0	285
930	R	451	11, 784	132	4, 900	64	1,336	32	821	25 1,	1,491 2	26 632	2 13	1,786	13	1,650	63	440	165	11, 131
1,408 92,884	35	894	29, 725	138	5, 044	750	2, 959	25	7, 538	55 4,	831	48 3,875	33	14, 401	31	4, 733	33	13, 992	20	
231 8, 657 905 11, 131	135	127	2, 224	13	627 787	37	269 439	11	302	15	262 97 1	9 244	13.5	187	SI 70	925	27	488	ន្តន	3, 129 973
126 123 9,	5,906 9,977	128	5,715 7,418	5.2	06 08 08 08 08	m rb	154		17.		109	1 13	21	832	-	118	-m	262	Ī	266
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55 ES	85.28	156	23 250 314	3, 092 239 239	1, 062 1, 489 351 34	843	9	22	35	33
18, 411 5, 901	26, 221 16, 966	87, 375 6, 698	5, 328 22, 731 11, 167			3, 988	7, 488	4, 903	2, 634	2, 285 7, 030
94							25	75	29	65 153
			-ï							
Household appliances stores (electrical)	Radio and music stores— Radio and electrical shops	Lumber and building group: Lumber and building material dealers Electrical shops (without radio)	Liteling and plumoning shops— Heating appliances and oil burners— Plumbing shops—heating and ventilating— Punnt and glass stores—	Other retail stores: Hardware stores. Feed stores (four, feed, grain, fertilizer) Book stores (four, feed, grain, fertilizer) ( 'igen stores without four(ains. ( 'oal and wood variet four(ains.	Drug stores— Trug stores with foundains. Finists. Camera dealers—photographic supplies.	Jewelry stores (installment credit).  Jewelry stores (installment credit).  Jewelry stores (without radio).  Office school and store sumilies and semin-	unent dealers— Office and store mechanical appliances dealers (retail)	Office and store intrinsice and equipment dealers. Sporting goods stores, including athletic and	playground equipment— Sporting goods specialty stores	Storting goods stores with toys and sta- tionery
	stores (electrical) 340 18,411 75 1,791 7 131 14 216 9 226 12 27 13 391 14 510 14 664 43 4,597 138 5 stores 142 5,901 33 1,447 3 61 2 55 3 194 3 41 1 3 6 99 4 214 31 1,943 56	rres (electrical) 340 18 411 75 1,791 7 611 18 216 9 226 12 227 18 30 14 510 14 510 14 510 14 510 14 510 14 510 14 510 15 51 51 51 51 51 51 51 51 51 51 51 51	stores (electrical)	stores (electrical)	stores (aberricul)	stores (alectrical) 340 18 411 75 1,770 17 131 14 216 9 227 12 391 14 510 14 51	Storres (abcertical)  340  15, 670  16, 670  16, 670  17, 771  17, 771  18, 771  19,	s storme clubertren), 340 18,41 17 3 1,41 7 1 13 14 210 18 220 12 227 13 30 14 510 14 004 45 14 17 224 83 14 004 1	Stories closecricion)	stores (obscricted) 340 18,411 73 19 11 14 25 10 19 122 11 13 11 14 15 10 11 14 15 10 11 14 15 10 14 14 15 10 14 14 14 15 10 14 14 14 14 14 14 14 14 14 14 14 14 14

i All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the State which have reported either that they sell entirely for cash or that they sell on credit.

The totals agree with Table 1 except for 19,720 stores with sales of \$406,023,527 which failed to report credit information.

#### TABLE 8 .- THE STATE-CREDIT BUSINESS BY TYPES OF OPERATION

TYPE OF OPERATION	Num- ber of stores re- port- ing credit sales	Total net sales of such stores	Net credit sales of such stores	Ratio of credit sales to total sales in stores reporting credit sales	Installment sales of stores re- porting install- ments (in- cluded also in credit sales) 1	Type of operation	Num- ber of stores re- port- ing credit sales	sales of such stores	Net credit sales of such stores	Ratio of credit sales to total sales in stores reporting credit sales	Installment sales of stores re- porting install-
Total	49, 990	\$2,078,747,254	\$1,106,661,184	53. 23	\$224, 728, 487	Other types of operation—Con. Industrial stores (includ-					
Independent stores 1	46, 418	1,732,069,902	920, 067, 486	53.12	173, 108, 154	ing commissaries)	16	\$2,073,638	\$1,082,018	52, 18	\$4,925
Local chains Sectional chains National chains Other types of operation:	730 226 236	39, 446, 549	60, 143, 654 31, 214, 982 19, 622, 278	66.92 79 14 53,76	7, 363, 876 14, 092, 403 9, 937, 691	Leased departments—in- dependent operators Leased department chains_ Utility_operated_retail	22 14	1, 119, 150 1, 770, 027		57, 47 65, 09	218, 071 969, 118
Mail-order houses (cata-		40 000 000			** ***	stores	169	9, 843, 967	7, 751, 898	78.75	1, 943, 390
logue only) Direct selling (house to house) Roadside markets or	6 41					Manfacturer-controlled chains Cooperative stores Cooperative buying asso-	71 22	21, 123, 667 864, 714	13, 174, 322 470, 222	62, 37 55, 42	4, 399, 567
stands Itinerant vendors Rolling stores	79 17 17	200, 960 54, 482 157, 570	15, 553	28, 55		ciations*	457	36, 054, 129 38, 147, 208	13, 211, 342 20, 760, 976	38.64 54.42	63.847

<sup>1</sup> Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported in places having less than 10,00 nhabitants, nor by any stores with total sales of less than \$00,000 annually. Therefore this column can not be related to the credit sales column because it is incomplete Installment delers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.

1 Includes single-store, 2, and 3 store independents.

1 These classifications are used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

#### TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

#### A. REPORTED RECEIPTS FROM THE SALE OF MEALS 1

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total  Restaurants, cafeterias, and eating places. Cafeterias. Lunch rooms Restaurants with table service Refreshment stands Fountain lunches Lunch counters  Other stores in which meals are served Confectionery stores (candy and fountain) Dairy products stores (including ice cream). Delicatessen stores. Grocery stores (without meats). Combination stores—grocery stores with meats. Combination stores—grocery stores with meats.	14, 883 105, 381 130, 373 775 1, 219 9, 863 31, 222 8, 554 92 734 1, 785 2, 021	\$106, 182, 633 97, 664, 313 8, 938, 510 29, 385, 639 52, 703, 760 94, 150 538, 602 5, 993, 652 8, 528, 320 1, 707, 947 31, 100 305, 091 346, 703 1, 274, 425 402, 867	Caterers. Coffee, tea, spices. Department stores with food departments. Department stores without food departments. General merchandise stores. Filling stations with merchandise. Antique and used furniture dealers.	741 922 51 1, 564 8, 321 76 4, 434	\$10, 938 101, 936 108, 339 43, 322 000, 064 2, 775, 93 14, 400 300, 488 5, 900 7, 361 65, 241 86, 260 86, 890 194, 986

<sup>&</sup>lt;sup>1</sup> This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of food sales.

#### B. RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE 1

kind of Business	Num- ber of repair employ- ees	Receipts from repair service	Receipts from storage (inci- dental to mer- chandise sales)	KIND OF BUSINESS	Num- ber of repair employ- ees	Receipts from repair service	Receipts from storage (inci- dental to mer- chandise sales)
Total	17, 264	855, 664, 224	86, 218, 955	Automotive group—Continued.			
Food group. Grocery stores (without meats)	3 3	11, 894 11, 894 24, 784		Garages (repairs and storage, gasoline, oil, accessories) Parking stations, parking garages, and lots Radiator shops (including repairs)  Furniture and household group Radio and electrical shops	114 69	436, 281 46, 078	1 1, 090, 198
Automotive group. Automobile sales rooms—new and trade-in Used-car establishments. Automobile dealers with farm implements and machinery. Accessory stores with tires and batteries. Battery and ignition shops—brake repair shops. Tire shops (including tire repairs). Filling stations—gasoline and oil. Filling stations with tires and accessories. Filling stations with other merchandise. Motorcycle dealers. Bicycles, motorcycles, and supplies stores. Body, fender, and paint shops.	53 39 279 428 384 119 327 90 14	55, 312, 143 27, 205, 921 107, 207 73, 124 1, 122, 154 1, 574, 075 378, 491 1, 185, 422 470, 651 71, 760 13, 265 2, 200, 662	3, 771, 428 7, 865	Lumber and building group.  Electrical shops (without radio).  Glass and mirror shops.  Paint and glass stores.  Other retail stores.  Hardware stores.  Farm implements, machinery, and equipment dealers.  Hardware and farm-implement stores.  Miscellaneous classifications (combined)  Secondhand stores.	18 4 8 6 26 17	81, 794 13, 870 14, 251 33, 673 83, 033 52, 486 3, 350 950 26, 247	

<sup>&</sup>lt;sup>1</sup> This table is based upon replies to a question as to the total receipts from automotive repairs and storage. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of automotive repairs and storage.

#### TABLE 9.—THE STATE-RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE-Continued

C. RECEIPTS FROM OTHER REPAIRS AND SERVICE 1

KIND OF BUSINESS	Receipts from other repairs and service (except auto- motive)	KIND OF BUSINESS	Receipts from other repairs and service (except auto- motive)
Total	+++,, +	Furniture and household group—Continued.  Antique and used furniture dealers.  China, glassware, crockery, tinware, enamelware.  Picture and framing stores.  Stove and range dealers.  A ptique shore.	\$45, 677
Food group  Confectionery stores (candy and fountain)  Grocery stores (without meats).  Combination stores—grocery stores with meats.  Combination stores—meat markets with groceries.  Meat markets  Bakeries—bakery goods stores (except manufacturing bakeries)  Caterers	63,006 27,813	China, glassware, crockery, tinware, enamelware.	1, 378 34, 588
Gracery stores (without meats)	18, 485	Stove and range dealers	34, 588
Combination stores—grocery stores with meats	2,414	Antique shops	44, 921 17, 367 65, 569
Combination stores—meat markets with groceries	3,057	Awnings, flags, banners, window shades, and tents	65, 569
Reparies—hakery goods stores (except manufacturing hakeries)	4,519 718	Interior decorators	266, 88
Caterers	6,000	Radio and electrical shops	1, 400, 008
w		Antique shops.  Awnings, flags, banners, window shades, and tents Interior decorators.  Lamp and shade shops.  Radio and electrical shops.  Radio and muscial-instruments, stores.	155, 489
General stores—groceries with dry goods—General stores—groceries with other merchandise—	25, 436 2, 989	Postorrents safetonies and safetonies	
General stores—groceries with other merchandise	22, 447	Lunch rooms.	108, 307 9, 973
		Refreshment stands	83, 03
Department stores with food departments	2, 691, 177 450, 588	Restaurants, cafeterias, and eating places Lunch rooms Refreshment stands Lunch counters Soft-drink stands	13, 79
Department stores without food departments.	2, 188, 987		
General merchandise group  Department stores with food departments  Department stores without food departments  Dry goods stores  Piece goods stores  General merchandise stores  Army and Navy goods stores  Variety, 5-and-10, and-to-a-dollar stores	17, 506	Lumber and building group Lumber and building material dealers Lumber and hardware	6, 994, 14
Piece goods stores	3, 260	Lumber and building material dealers	522, 90
Army and Navy goods stores	12, 186 2, 450	Lumber and hardware. Roofing. Dealers in any other single building material. Electrical shops (without radio). Heating appliances and oil burners. Plumbing shops—heating and ventilating. Glass and mirror shops. Paint and glass stores.	120, 548 635, 894
Variety, 5-and-10, and-to-a-dollar stores	16, 200	Dealers in any other single building material	30, 12
		Electrical shops (without radio)	30, 128 945, 393
Automobile sales rooms—new and trade-in	315, 684 50, 277	Heating appliances and oil burners	685, 75 8, 356, 21 54, 32
Automobile dealers with farm implements and machinery	1, 200	Glass and mirror shops	8,356,21
Accessory stores with tires and batteries.	16, 432	Paint and glass stores.	642, 98
Battery and ignition shops—brake-repair shops	22, 462	00.	STORE SWEET
Filling stations—gasoline and oil.	3, 173 28, 043	Other retail stores	12,592,411
Filling stations with tires and accessories.	28, 043 2, 350	Farm implements, machinery, and equipment dealers	67.48
Automotive group. Automobile sales rooms—new and trade-in Automobile dealers with farm implements and machinery. Accessory stores with tires and batteries. Battery and ignition shops—brake-repair shops. Tire shops (including tire repairs) Filling stations—gasoline and oil. Filling stations with tires and accessories. Filling stations with tires and accessories. Motor-cycle dealers.	14, 633	Farm implements dealers with hay, grain, and feed	6, 66
Motor-cycle dealers	2, 125 11, 800	Flardware and farm implement stores	15, 30
Bicycle shops	47, 442	Harness shops	64.076
Motor-cycle dealers Bleycles, motor cycles, and supplies stores Bleycle shops Body, fender, and paint shops Garages (repairs and storage, gasoline, oil, accessories) Parking stations, parking garages, and lots	17, 992	Other retail stores.  Hardware stores Farm implements, machinery, and equipment dealers. Farm implements dealers with hay, grain, and feed. Hardware and farm implement stores. Feed stores (flour, feed, grain, fertilizer). Harness shops. Farmers' supply stores. Seeds, bulbs, and nursery stock. Coal and feed stores. Book stores. Circulating libraries. Coal and wood yards. Ice dealers. Drug stores.	3,000
Carages (repairs and storage, gasoline, oil, accessories)	80, 740 19, 015	Seeds, bulbs, and nursery stock	24, 86
Tarang southers, paratag garages, and total and an annual and an an annual and an	18,015	Book stores	104 (11
Apparel group  Men's and boys' clothing stores  Men's and boys' bat stores  Men's furnishings stores  Men's clothing and furnishings stores.  Family clothing stores—men's, women's, and children's.  Women's ready-to-wear specialty stores—apparel and accessories  Corset and lingeric shops.  Furriers—fur shops  Hoslery shops  Knit goods shops  Kilt goods shops  Millinery stores	3, 446, 869	Circulating libraries	9, 13
Men's and boys' clothing stores.	12,912	Coal and wood yards.	237, 62
Men's furnishings stores	64, 450 33, 560	Drug stores	4, 910 99 1 <i>8</i> 0
Men's clothing and furnishings stores.	49,726	Drug stores with fountains.	40, 48
Family clothing stores—men's, women's, and children's	43, 427	Florists	14, 43
Rories	499, 277	Arf and gift shape	14,39
Corset and lingerie shops.	1, 350	Novelty and souvenir shops	10, 01
Furriers—fur shops	1, 030, 699 1, 741	Camera dealers—photographic supplies	54, 40
Hostery shops	1,741 1,000	Jewelry stores (installment credit)	47,88
Millinery stores	42,391	Lappage and leather goods stores	3, 592, 58
Costume accessories stores including jewelry, bags, and gloves_	42, 391 2, 952	Music stores (without radio)	90, 03
Umbrella shops including parasols, canes	16,050	News dealers.	7, 79:
Millinery stores Costume accessories stores including Jewelry, bags, and gloves Umbrella shops including parasols, canes Children's specialty shops Custom tailors Dressmelars	2, 200 1, 019, 900	Office and store mechanical appliance dealers (-at-1)	58, 40
	1 0,420	Office and store furniture and southment dealers	124 99
Shoa et arae mante	10 000	Store fixture dealers	17, 38
Shoe stores—men's. Shoe stores—men's, women's, and children's	89,016 520,478	Typewriter dealers	141,05
- mm. 1 moo mores - men s, women s, sin children s	020,478	Sporting goods specialty stores	404, 00 42, 50
Furniture and household group Furniture stores	3, 475, 664	Sporting goods stores with toys and stationery.	19, 55
Furniture stores	257, 885	Scientific and medical instruments and supplies, at retail	28, 27 28, 27
Furniture and undertaker Furniture and hardware stores	81,406 23,997	Stationers and engravors	10 km <b>l., 48</b>
Draperies, curtains, and upholstery stores.	196, 988	Monuments and tombstones	27. 30
Floor coverings stores	273, 293	Miscellaneous classifications (combined)	5, 456, 04
Furniture and undertaker Furniture and hardware stores Draperies, curtains, and upholstery stores Floor coverings stores Household appliances stores (electric) Household appliances stores Refrigerator dealers—electric only	373, 523 207, 486	Coal and wood yards.  Ice dealers.  Drug stores with fountains Florists.  Toy shops.  Art and gift shops.  Novelly and Souvenir shops.  Camera dealers—photographic supplies.  Jewelry stores (installment credit)  Jewelry stores (installment credit)  Jewelry stores.  Luggage and leather goods stores.  Music stores (without radio).  News dealers.  Office and school supplies.  Office and store furniture and equipment dealers.  Store fixture dealers.  Typewriter dealers.  Opticians and optometrists.  Sporting goods specialty stores.  Sporting goods specialty stores.  Sporting goods stores with toys and stationery.  Scientific and medical instruments and supplies, at retail apput Printers and lithographers.  Stationers and engravers.  Monuments and tombstones.  Miscellaneous classifications (combined):	910.01
Refrigerator dealers—electric only	207, 486 28, 534	DOWII GIIGIU BUJETA, ar u provensió de la recensió	910, 81
		a sections large pages a	or equipalations

<sup>&</sup>lt;sup>1</sup> This table is based upon replies to a question as to the total receipts from repairs and service (except automotive). Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of repairs and service (except automotive).

<sup>1</sup> Includes cigar stores and cigar stands.

TABLE 10.—THE STATE—MERCHANDISE MANUFACTURED BY RETAILERS—SALES TO OTHER RETAILERS—RETURNED GOODS—BY KINDS OF BUSINESS

KIND OF BUSINESS	Merchan- dise manu- factured on sales premises <sup>1</sup>	Sales to other retailers for use or resale 1	Returned goods and allow- ances <sup>1</sup>	KIND OF BUSINESS	Merchan- dise manu- factured on sales premises 1	Sales to other retailers for use or resale 1	Returned goods and allow- ances t
Total	\$27, 608, 436	<b>\$34,</b> 850, 844	857, 084, 155	Apparel group—Continued.			
Road grown	5, 283, 621	3, 658, 290	6, 579	Shoe stores—men's. Shoe stores—men's. Shoe stores—women's. Family shoe stores—men's, women's, and children's.			\$1,51
Food group Candy and confectionery stores— Candy stores—nut stores	0, 200, 021			Shoe stores—women's			77,01
Candy stores—nut stores Confectionery stores (candy and	55, 671	4,845		and children's.		\$6,650	291, 79
fountain)	581, 514	47, 198		Furniture and household group		804, 564	9, 433, 88
Dairy products stores— Dairy products stores (including ice				Furniture stores—	401 400		
	51, 400	205. 393 908, 796		Furniture stores— Furniture stores— Furniture and hardware stores————	491, 420	63, 638 45, 846	6, 039, 34 190, 73
Egg and poultry dealers	393, 435	105 477		Floor coverings, Graperies, Curtains, and		,	100,11
Delicatessen stores	239, 094	1 29.310		upholstery stores— Draperies, curtains, and upholstery		1.1	
Milk dealers.  Egg and poultry dealers.  Delicatessen stores.  Fruit stores and vegetable markets.  Grocery stores (without meats).	150, 478	593, 774		stores.  Floor coverings stores.  Household appliances stores.  Household appliances stores (electric).  Household appliances stores.  Refrigerator dealers—electric only.  Other home furnishings and appliances	14, 200 695, 924	75, 245	
Combination stores (groceries and meats)— Grocery stores with meats. Meat markets with groceries. Meat markets (including sea foods)— Fish markets—sea foods.	232, 041	276, 079		Household appliances stores—	080, 824	·	137, 68
Meat markets with groceries	346, 506	281, 132	6, 579	Household appliances stores (electric)	14, 520 29, 220	97, 378 29, 618	758, 46 191, 16
Meat markets (including sea foods)—	3, 680	39, 800		Refrigerator dealers—electric only	9, 000	13, 836	36, 3
MICO HIRLACOS TANA TANA TANA TANA TANA TANA TANA TAN	848, 275	510, 821		Other home furnishings and appliances	]		
Bakeries—caterers—  Rakeries—bakery goods stores (except	1			acores	4 750		
Bakeries—bakery goods stores (except manufacturing bakeries)	2, 238, 144	381, 047		China, glassware, crockery, tinware,		94, 411	71, 6
Other food stores—	1			Picture and framing stores.	64, 544	15, 258	1, 50
Other food stores— Farm products stores	8,860	28, 288		Stove and range dealers	5, 500	3, 100 62, 000	4, 2 21, 5
General food stores Bottled waters and beverages	8, 860 32, 000 48, 180	9, 413		Antique and used furniture dealers. China, glassware, crockery, tinware, enamelware. Picture and framling stores. Stove and range dealers. Antique shops. Awnings, flags, banners, window shades, and tents. Interior decorators. Lamp and shade shops Radio and music stores.	440, 859		
· · · · · · · · · · · · · · · · · · ·	1	1, 911, 962	j .	Interior decorators	411, 410	2, 265 68, 923	5, 42 13, 2
General stores—groceries with apparel. General stores—groceries with dry goods. General stores—groceires with other mer-	20, 404	14, 675		Lamp and shade shops		68, 923 2, 000	
General stores—groceries with dry goods	5, 300	512, 084		Radio and music stores—	21, 974	231, 046	454, 8
chandise	24, 194	1, 385, 203	10, 511	Radio and music stores— Radio and electrical shops———————————————————————————————————	192, 722		1, 507, 5
General merchandise group	2, 483, 011	610, 512	31, 309, 177	Restaurants, cafeterias, and eating places	298, 361	6, 500	
Department stores—	2, 100, 011	i		Restaurants cafeteries lunch rooms—	68,000	i i	
With food departments.	998, 149	379, 548	7, 860, 925	Caleterias Lunch rooms Restaurants with table service	12, 800	6,500	
2 mail-order houses	1, 473, 052	187, 503	23, 038, 547	Restaurants with table service	197, 636		
Dry goods stores—piece goods stores—	.; 7, 185	5, 251	871.931	Lunch counters, refreshment stands— Refreshment stands Lunch counters	2, 500		
Piece goods stores		.	371, 931 6, 938	Lunch counters	17, 425		
Department stores— With food departments. Without food departments, including 2 mail-order houses. Dry goods stores—plees goods stores— Dry goods stores. Plees goods stores. General merchandise stores— With food departments. Without food departments.		9, 620	2, 336	Lumber and building group	4, 435, 584	1, 332, 081	640, 8
Without food departments	4, 625	28, 590	2, 336 28, 500	Lumber and building group  Lumber and building material dealers  Lumber and building material dealers	3, 433, 389	811, 116	387, 2
Automotive group	181,747	17, 293, 535	6, 191, 490	Lumber and hardware	994, 904	180, 523	34, 6 36, 4
Automotive group  Motor vehicle dealers—				Roofing Dealers in any other single building	165, 480	28, 250	36.4
Automobile sales rooms—new and trade-in	9,939	16, 394, 651	5, 992, 582	material Electrical shops (without radio)	9, 250	2,500	
trade-in Used-car establishments Automobile dealers with farm implements		26, 605	87, 366	Heating and plumbing shops—	187, 570	67, 452	6, 2
and machinery  Accessories, tires and batteries—	6,862		-	Heating appliances and oil burners. Plumbing shops, heating and venti-	24, 342	48, 107	85, 6
Accessories, tires and batteries— Accessory stores with tires and bat-				lating	21, 684	126, 087	72, 6
teries Battery and ignition shops—brake	7,400	215, 534	56, 081	lating Paint and glass stores—	40, 724		
Battery and ignition shops—brake	19,605	62,749	6, 128	Glass and mirror shops Paint and glass stores	218, 781	68, 026	18, (
repair shops Tire shops (including tire repairs)		161, 086	32, 160	Other retail stores		8, 832, 596	2, 972,
Filling stations— Filling stations (gasoline and oil)	13, 524	193, 760		Hardware stores. Hardware and farm implement stores—	272, 311	753, 231	157,
Filling stations (gasoline and oil) Filling stations with tires and access	1	64, 849	3,672	Hardware and farm implement stores— Farm implements, machinery, and	1		
sories Filling stations with other merchandise	3,948	54,018	-,	equipment dealers	4,000	20, 100	6, 3
Motor cycle dealers	-	25, 358		Farm implement dealers with hay, grain, and feed	21, 350	143, 995	
Body, fender and paint shops	_ 12,800		-	Hardware and farm implement stores.		118,750	
Garages (repairs and storage, gasoline	104, 669	86, 425	13, 501	Farmers' supplies— Feed stores (flour, feed, grain, fetilizer)	1, 490, 716	612, 700	
oil, accessories) Radiator shops (including repairs)	3,000		10,001	Fertilizer stores	4, 571	15, 260 30, 795	
Apparel group	4, 361, 618	385, 324	6, 519, 530	Harness shops. Farmers' supply stores.	107, 850	7, 150	10.4
Apparel group  Men's and boys' clothing and furnishing	s		0,000,000	Seeds, bulbs, and nursery stock	_  26,500	524, 026 1, 310, 558	82,
Men's and boys' clothing stores	112,992	14,000		Coal and feed stores Grain elevators (sales at retail)	3,000	73, 810	
Men's and hove hat stores	2.780	23, 594 46, 250	2,447 11,909	Feed stores with groceries		238, 762 9, 000	
Men's furnishings stores. Men's clothing and furnishings stores.	1 697, 725	114, 462	511, 415	Book stores		1	Ì
Family clothing stores—man's, women's and children's				Cigar stores with fountains	69, 303	10, 293 197, 978	
Women's ready-to-wear specialty stores	. 1	1		Cigar stores without fountains	٠ .		1 .
apparel and accessories stores— Women's accessories stores—	875, 303	12, 140	4, 431, 156	Coal and wood yards	373, 925 759, 674	567, 045 2, 113, 407	87, 63,
wonten a accessories stores	I I	.)	7,017	Ice dealers	<u> </u>	1 '	i
Corset and lingerie shops Furriers—fur shops Hastery shops	661, 536	28,896 5,700	590, 319	Drug stores	297, 177 370, 486	37, 741 213, 976	
Hosiery shops Millinery stores	90, 250	6,000	1,955 29,676	Florists	_  408,630	88, 351	28,
Other apparel stores— Children's specialty shops	1		1	II Gifts—novelties and tovs—cameras—			·
Custom tallors Infant's wear shops	1, 571, 592	82,573		Novelty and souvenir shops	_ 39,500	80, 224	i 2,
Infant's wear shops	3,000	) [		Camera dealers—photographic supplie	s 60, 200	40, 987	1 8,

<sup>1</sup> Merchandise manufactured on sales premises is a factor in retail distribution in that, like the sale of services and meals, it represents a proportion of total retail business for which there is no corresponding purchase of merchandise in kind. Sales to other retailers include merchandise for their use, such as supplies, and merchandise for resale, which is in the nature of wholesale business. Returned goods and allowances were not reported by stores in cities and places of less than 10,000 population nor by stores with sales of less than \$10,000 annually. Blanks indicate that no returned goods were reported, not necessarily that no goods were returned.

## TABLE 10.—THE STATE—MERCHANDISE MANUFACTURED BY RETAILERS—SALES TO OTHER RETAILERS—RETURNED GOODS—BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	Merchan- dise manu- factured on sales premises	Sales to other retailers for use or resale	Returned goods and allow- ances	KIND OF BUSINESS	Merchan- dise manu- factured on sales premises	Sales to other retailers for use or resale	Returned goods and allow- ances
Other retail stores—Continued.  Jewelry stores—  Jewelry stores (installment credit)—  Jewelry stores.  Luggage and leather goods stores—  Music stores (without radio)—  News dealers—  Office, school, and store supplies and equipment dealers—  Office and school supplies.  Office and school supplies.  Office and store mechanical appliance dealers (retail)—  Office and store furniture and equipment dealers—  Store fixture dealers—  Typewriter dealers—  Opticians and optometrists—	\$708, 224 47, 770 5, 100 3, 330 174, 240 	\$472, 521 17, 419 124, 182 30, 242 48, 692 317, 676 47, 685 18, 000 5, 000 82, 427	\$399, 803 534, 749 17, 704 371, 119 69, 412 17, 673 542, 668 24, 947 32, 840	Other retail stores—Continued.  Sporting goods stores including athletic and playground equipment— Sporting goods speciality stores. Sporting goods stores with toys and stationery. Scientific and medical instruments and supplies, at retail. Stationers and printers— Blank books, accounting and legal forms. Printers and lithographers. Stationers and engravers. Monuments and tombstones. Miscellaneous classifications (combined)—Secondhand stores.	\$39, 900 115, 935 340, 822 13, 914 155, 964 395, 231 646, 592 1, 725	\$76, 429 17, 342 84, 440 2, 140 7, 537 309, 726 15, 000	65, 476

## TABLE 11A.—THE STATE—RETAIL SALES, BY CERTAIN MANUFACTURING ESTABLISHMENTS WHICH ARE INCLUDED ONLY IN THE CENSUS OF MANUFACTURES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

[Manufacturing bakeries included herein are those which report that 25 per cent or more of their sales are to home consumers. Planing mills included herein are those which report that they sell principally to industrial and home consumers, for utilization rather than for resale. Power laundry sales include the full amount received for work done. The cleaning and dycing establishments' sales include both retail and wholesale, the retail sales for the State aggregating \$10,474,814]

		UFACTURING AKERIES	PLA	NING MILLS	POWE	R LAUNDRIES	CLEANING AND DYEING ESTABLISHMENTS		
	Number of establish- ments	of stablish- Net sales, 1929		Net sales, 1929	Number of establish- ments	Net sales, 1929	Number of establish- ments	Net sales, 1929	
Total	1, 367	\$57, 173, 729	387	\$29, 981, 372	365	\$28, 695, 641	242	\$14, 166, 085	
Erie. Philadelphía Pittsburgh. Reading. Scranton.	26 405 159 25 16	706, 821 23, 419, 340 5, 122, 356 1, 585, 367 430, 308	8 45 27 2 3	765, 284 5, 845, 439 3, 325, 208 (x) 249, 023	7 134 27 7 7	581, 403 13, 257, 961 4, 261, 860 586, 338 706, 941	34 41	314, 944 4, 048, 241 3, 346, 200 260, 623 567, 455	

## TABLE 11B.—THE STATE—COUNTRY BUYING (ASSEMBLING) OF FARM PRODUCTS BY RETAILERS WHO ARE ALSO ASSEMBLERS

[An (x) indicates that the amounts have been withheld to avoid disclosure of individual operations, but are included in the total]

[Retailers who are also country buyers are included in the retail census. That part of their business which is the assembling of farm products is shown below]

COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)
Total	\$7, 941, 036 519, 576 9, 280 33, 992 19, 865 44, 908 584, 047 361, 473 (X) (X) (X) (X) (X) 316, 335 38, 032 21, 630 (X) 103, 317 49, 629	Delaware. Erie	\$20, 625 152, 366 16, 956 16, 174 437, 541 92, 114 62, 026 41, 930 186, 056 (x) 104, 132 4, 787 964, 407 126, 518 271, 456 103, 263 75, 946 (x)	Monroe Montgomery Montour Northampton Northumberland  Perry Pike Potter Schuylkill Snyder Somerset Sullivan Susquehanna Tloga Union Warren Washington Wayne Westmoreland Wyoming	\$30, 644 (x), 177, 571 43, 320 183, 676 3, 575 12, 304 194, 151 87, 833 287, 715 43, 761 92, 800 84, 988 (x) (x) (x) 25, 480 42, 475 40, 998 25, 215
Cumberland Dauphin	486, 720 145, 953			York	911,662

# TABLE 11C.—THE STATE—RETAIL SALES BY WHOLESALE ESTABLISHMENTS—CLASSIFIED BY KINDS OF BUSINESS

	SALES TO CONSU			SALES TO U	ILTIMATE MERS
KIND OF BUSINESS	By whole- salers only	By all types of whole- salers !	KIND OF BUSINESS	By whole- salers only 1	By all types of whole- salers t
Total	861, 861, 401	\$78, 230, 637	Groceries and food specialties	\$5, 208, 888 1, 379, 068 3, 829, 820	\$8, 785, 761 1, 382, 761 7, 402, 996
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	82, 825	413, 138		9 000 400	3, 213, 54
Automotive Automotive and other motor vehicles Automotive equipment	28, 166, 531 27, 078, 613 466, 108 78, 024	29, 919, 209 28, 675, 503 536, 407 163, 513	Hardware (specialty)	2, 839, 859 368, 831	2, 842, 30 371, 23 1, 048, 31
Automotive equipment Automotive parts (new and used) Tires and tubes	543, 786	543, 786 876, 148	Iron and steel scrap and other waste materials  Junk and scrap  Waste rubber, rags, and paper	1 17, 497	960, 84 86, 96 50
Chemicals, drugs, and allied products Chemicals. Drugs and drug sundries (general line) Drugs and drug sundries (specialty) Paints, varnishes, lacquers, and enamels Toilet articles and preparations.	82, 651 103, 441 47, 006	367, 384 103, 441 59, 510	Jewelry and optical goods	505, 398	518, 39
Paints, varnishes, lacquers, and enamels  Toilet articles and preparations.	300, 139 24, 150 584, 461	321, 663 24, 150 584, 461	Leather and leather goods (except gloves and shoes) Leather and leather goods (general line) Leather and leather belting Luggers and leather goods	184, 710 (x) (x) (x) 55, 391	198, 37 (x) (x) 56, 89
Dry goods and apparel. Clothing and furnishings (other than millinery and footwear)	338, 943	338, 943	Luggage and leather goods. Shoe findings and cut stock.	i .	80, 19 4, 658, 58
Dry goods and apparel. Clothing and furnishings (other than millinery and footwear) Dry goods (general line) Millinery and millinery supplies Notions. Piece goods Shoes and other footwear.	9,000 150 105,582 100,280 30,506	1 150	Lumber and building materials (other than metal)  Construction and building materials (other than metal and wood)  Lumber and mill work	1, 505, 539 2, 796, 597	1, 859, 90 2, 796, 50
	1 000 010		Machinery, equipment, and supplies (except electrical)	3, 116, 294	3,798,8 261,0
Electrical goods (including appliances)  Electrical equipment and supplies Radios and radio equipment Refrigorators (electrical)	405, 968 908, 333 65, 718	732, 604 918, 333	Commercial equipment and supplies. Construction equipment and supplies. Farm machinery and equipment. Manufacturing, mining, and drilling machinery, equipment and supplies. Professional equipment and supplies. Service equipment and supplies. Transportation equipment and supplies.	297, 799 69, 710	297, 7 165, 6
Refrigerators (electrical)  Form moducts (not elsewhere specified)	18, 000 187, 172	2, 018, 000	equipment and supplies. Professional equipment and supplies. Service equipment and supplies.	800, 110 1, 714, 958 80, 144	1, 143, 2 1, 803, 1 83, 7
Farm products (not elsewhere specified)  Flowers and nursery goods  Grain  Hides, skins, and furs	154, 172 25, 000	62, 938 26, 300	Transportation equipment and supplies  Metals and minerals (except petroleum and scrap)  Coal	35, 810 1, 426, 889	2, 258, 0
Tobacco (leaf)	8,000		Iron and steel (except scrap).  Metals and metal work other than iron and steel	1, 286, 738 40, 022 99, 629	2, 110, 4 40, 0 107, 6
Farm supplies (except machinery and equipment) Farm supplies (except feed and fertilizer) Feed	_ 1 1 0 10,000	86,909	Paper and paper products (general line)  Paper and paper products (general line)  Paper and paper products (specialty, other than	302, 971 132, 752	307, 1 136, 5
Food products (not elsewhere specified) Confectionery and soft drinks Dairy products Poultry and poultry products Dairy and poultry products Fish and sen foods Fruits and vegetables (fresh) Meats and meat products	7, 533, 423 346, 815 4, 083, 617 110, 726		Paper and paper products Paper and paper products (general line) Paper and paper products (specialty, other than specified). Stationery and stationery supplies Wallpaper	16, 081 68, 057 86, 081	16,0 68,0 86,0
Poultry and poultry products	110, 726 312, 473 429, 058	483, 955	Petroleum and petroleum products	619, 414	14.4
Fruits and vegetables (fresh)  Meats and meat products	846, 146 1, 404, 59	7 1,501,887	Plumbing and heating equipment and supplies.  Plumbing equipment and supplies.  Heating equipment and supplies.	1, 104, 777 78, 322	1, 135,
Forest products (except lumber)  Boxes, shocks and cooperage	17, 000 10, 000 7, 00	0 10,000	Tobacco and tobacco products (except leaf)	703, 431 654, 365	I"
Furniture and house furnishings	630, 36 85, 93	0 105, 930 3 458, 433	Books, periodicals, and newspapers	104, 669 (x) 148, 213	451, 10, 284,
Musical instruments and sheet music	86, 34	8 86,348	Miscellaneous kinds of business	(x)	401,
General merchandise	11,80	11,000		1	

<sup>1</sup> Column 1 "Wholesalers only," includes those wholesalers and importers who sell to retailers for resale, although it does not include manufacturers' sales branches. For types of distributors included in "all types of wholesalers," reference should be made to the wholesale census, and especially to Table 4 therein.

#### TABLE 12A.—THE STATE—FORMS OF ORGANIZATION

109		Proprietors				NET SALES (1	929)
	Number of stores	and firm members (not on pay roll)	NUMBER OF EMPLOYEES (full time)	TOTAL PAY ROLL (including part time)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
Total	135, 275	182, 981	317, 099	\$411, 938, 506	\$615, 648, 450	\$3, 803, 940, 527	100.00
Proprietorships	117,932	131, 083	149, 583	183, 536, 387	398, 408, 100	2, 065, 648, 728	54. 30
Proprietorships which are also members of cooperative associations.  Corporations.  Corporations which are also members of cooperative associations.	237 15, 504	287	1, 147 160, 939	1, 502, 762 218, 879, 459	2, 128, 810 206, 976, 400	14,710,301 1,671,807,218	. 39 43, 95
Corporations which are also members of cooperative asso- clations	59 105 1,326 106 6	1, 403 153 5	4, 278 805 600 230 7	6, 888, 285 377, 017 599, 513 197, 380 7, 694	6, 836, 140 506, 190 694, 710 88, 530 9, 570		1, 00 .16 .17 .03

#### TABLE 12B .- THE STATE-STORES OPERATED BY NEGRO PROPRIETORS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

	Number of	Proprietors and firm	NUMBER	TOTAL	STOCKS ON	NET SALES	(1929)
KIND OF BUSINESS	stores	members (not on pay roll	OF EMPLOYEES (full time)	PAY ROLL (including part time)	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
Total		1, 403	680	\$599, 513	\$694,710	<b>86,</b> 519, 865	100. 00
Food group Candy and confectionery stores Grocery stores (without meats) Combination stores (groceries and meats) Meats markets (including sea foods) Other food stores	176 29 28	437 155 185 29 31 37	74 25 14 9 15	68, 755 19, 050 9, 169 8, 082 16, 685 13, 769	139, 590 37, 170 73, 030 16, 330 6, 130 6, 930	1, 541, 282 359, 107 590, 165 182, 200 257, 691 152, 099	23, 64 5, 51 9, 05 2, 80 3, 95 2, 33
General merchandise group Dry goods stores—plece goods stores General merchandise stores Variety, 5-and-10, and to-a-dollar stores	2	(x) (x) (x)	(x) (x) (x) (x)	(x) (x) (x) (x)	19, 500 (x) (x) (x)	58,000 (x) (x) (x)	(x) (x) (x)
Automotive group  Motor-vehicles dealers (new and used) Filling stations Garages and repair shops Other automotive establishments	74 5 20 42 7	80 4 21 48 7	89 36 10 40 3	125, 200 66, 076 12, 876 42, 760 3, 479	122, 050 93, 410 14, 740 7, 710 6, 190	1, 856, 699 996, 095 160, 764 172, 439 27, 401	20. 81 15. 28 2. 47 2. 64 . 42
Apparel group  Men's and boys' clothing and furnishings stores. Family clothing stores—men's, women's, and children's. Women's ready-to-wear specialty stores—apparel and accessories. Women's accessory stores. Other apparel stores. Shoe stores.	3 6 6 25	46 3 3 6 6 25 3	28 2 3 1 19 3	32, 762 300 2, 892 2, 420 1, 095 22, 895 3, 160	39, 180 9, 500 9, 660 7, 960 1, 620 5, 920 4, 500	284, 868 19, 785 45, 529 31, 885 23, 749 101, 495 12, 425	3. 60 . 30 . 70 . 49 . 36 1. 58 . 19
Furniture and household group	9 7 7	25 9 8 8	15 6 3 6	11, 483 4, 295 1, 500 5, 688	39, 860 15, 180 8, 300 16, 380	99, 114 39, 555 8, 600 50, 959	1. 52 . 61 . 13 . 78
Restaurants, cafeterias, and eating places	331 281 50	346 294 52	255 243 12	154, 332 146, 024 8, 308	35, 090 27, 930 7, 160	1, 140, 012 1, 032, 603 107, 409	17, 49 15, 84 1, 65
Lumber and building group!  Heating and plumbing shops.  Paint and glass stores.	8 3 3	9 4 3	5 4	4,106 3,106 400	4, 560 3, 300 660	31, 448 18, 143 9, 295	. 48 . 28 . 14
Other retail stores.  General stores—groceries with dry goods and apparel.  Hardware stores.  Hardware and farm implement stores.  Farmers' supplies.	3 1 2	(x) (x) (x)	(X) (X) (X) (X)	197, 555 (X) (X) (X) (X)	269, 170 (x) 9, 700 (x) (x)	1, 954, 072 (x) 30, 908 (x) (x)	(x) (x) (x) (x) (x)
Cigar stores and cigar stands Coal and wood yards—ice dealers Drug stores Jewelry stores Miscellaneous classifications (combined)	191 15 40	198 14 48 8 106	23 28 45 3 84	18, 803 30, 633 54, 072 3, 659 88, 267	45, 270 12, 240 109, 720 13, 140 60, 140	454, 578 196, 454 413, 167 35, 841 759, 405	6. 97 3. 01 6. 34 . 55 11. 65
Secondhand stores	64	69	6	4,740	25, 730	104, 390	1.60

<sup>&</sup>lt;sup>1</sup> This total includes 1 classification in which the number of stores is less than 3 and concerning which no information can be disclosed.

Tables 18 and 14.—RETAIL DISTRIBUTION BY COUNTIES AND INCORPORATED PLACES HAVING 1000 INHABITANTS OR MORE

(These tables which were included in the separate State bulletins, have been withdrawn and are included as Tables 13 and 14 of Volume I, Part 1, Retail Distribution).

### TABLE 15.—THE STATE—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation
FOOD GROUP	<del></del>		FOOD GROUP—Continued		
Confectionery stores (candy and fountain):			Combination stores—grocery stores with meats:		
			Combination stores—grocery stores with meats: (Commodity coverage, 11.9 per cent)  Bakery products, fresh	12.0	
(Commodity coverage, 9.4 per cent) Bakery products, fresh Bottled beverages Cigars, eigarettes, and tobacco Confectionery and nuts Fountain sales and ice cream Mills and cream	15, 3 3, 7	2.5	Bakery products, ness.  Bottled beverages. Confectionery and nuts. Delicatessen, ready-to-serve foods. Fresh fish and other sea foods. Fruits and vegetables.	1.1	9, 1
Cigars, cigarettes, and tobacco	26.1	.6	Confectionery and nuts	2.0	2.3
Fountain sales and ice cream	47. 0 33. 5	47. 0 33. 5	Fresh fish and other sea foods	2.5	1.4
Milk and cream Receipts from sale of meals	4. 7 28. 2	15.9	Fruits and vegetablesGroceries—	- 12. 2	9, 9
	20, 2	10.8	Dutter and chases	- 8.7	8.7 3.7
Dairy products stores (including ice cream): (Commodity coverage, 24.2 per cent)			Eggs Lard, cooking fats, etc. Flour	- 3. 7 - 1. 9	3.7
Bakery products, fresh Bottled beverages Confectionery and nuts Delicatessen, ready-to-serve foods Fresh fish and other sea foods	5.6	1, 5	Flour	- 3.6	3.6
Bottled beverages.	4.3 4.2	1.2	Sugar	- 5. 9 - 22. 4	5, 9 22, 4
Delicatessen, ready-to-serve foods	20.2	5. 9	Ice cream Meats, including poultry	- 2.2	. 3
Fresh fish and other sea foods	1.0	.1	Milk and cream	23.3	23, 4
Butter and cheese	45. 9	45.0	Nonfood products—	3.4	1
Eggs Lard, cooking fats, etc. Flour	21. 6 1. 2	19.9	Nontooc products— Cigars, cigarettes, and tobacco Hardware. Household supplies Other nonlood products. Recaipts from sale of meals.	4.7	.5
Flour	1.2		Household supplies	(x) 1.9	.1
Canned goods and other groceries	11. 6 19. 5	5. 5	Receipts from sale of meals	11.7	4.6
Milk and cream	_I 8⊾3	5. 2 8. 4		1	
Poultry Receipts from sale of meals	15. 3		Combination stores—meat markets with groceries: (Commodity coverage, 21.5 per cent)		
			Bakery products, fresh	6.7	
Milk dealers: (Commodity coverage, 63.5 per cent)			Confectionery and nuts	1.2	. 3
Rutter and chase	- 4,9		Delicatessen, ready-to-serve foods Fresh fish and other sea foods Fruits and vegetables	3. 5 3. 8	
Eggs Ice cream Milk and cream	1.5	.1	Fruits and vegetables	15.0	
Milk and cream	97.0	97. 0	Groceries— Butter and cheese	. 5. 5	
Egg and poultry dealers:			Eggs	3.2	3.2
(Commodity coverage, 22.6 per cent)	10 1		Lard, cooking fats, etc	1.7	1,7
Butter and cheese	. 4.1	. 5	SugarCanned goods and other groceries	2, 8 13, 1	
Canned goods and other groceries.	15. 2 22. 9 73. 9	11.6 5.4	Meats, including poultry	52, 2	52. 2
Fresh fish and other sea foodsPoultry	78.9	73. 9	Milk and cream	1	.4
72			Cigars, cigarettes, and tobacco	9	
Fruit stores and vegetable markets: (Commodity coverage, 19.9 per cent)			Household suppliesOther nonfood products	(x) <sup>2,6</sup>	.1
Rekary products fresh	- 7.7 2.3	:1	Receipts from sale of meals	26.0	2.1
Bottled beverages Confectionery and nuts Fresh fish and other sea foods Fruits and vegetables	4.3	.1	Fish markets—sea foods:		
Fresh fish and other sea foods	7. 5	1.6 95.2	(Commodity coverage, 18.4 per cent) Fresh fish and other sea foods	99.7	99.7
Groceries—		1	Meats, including poultry	4.4	
Butter and cheese Eggs	1.8	.1	Meat markets:		
Sugar Canned goods and other groceries	3.6	. 3	(Commodity coverage, 21.4 per cent) Butter and cheese		
Poultry	12.3	1.9	Canned goods and other groceries	! 1.8	
Granery stores (without mosts)			Delicatessen, ready-to-serve foods	13. 2	2 .!
Grocery stores (without meats): (Commodity coverage, 4.2 per cent)		1	EggsFresh fish and other sea foods	4.0	٤ ا رُ
(Commodity coverage, 4.2 per cent)  Bakery products, fresh Bottled beverages Confectionery and nuts Delicatessen, ready-to-serve foods	8. 3 2. 0		Fruits and vegetables	l 11.8	3 1.3
Confectionery and nuts	2.9	1.3	Meats, including poultry	2, I 91, 8	91,
Delicatessen, ready-to-serve foods	13, 1		Milk and cream	2.7	7   .:
Fruits and vegetables	17. 2		Bakeries-bakery goods stores (except manufacturing bak	-	
Groceries— Butter and cheese	14, 5	14,5	cries): (Commodity coverage, 31.1 per cent)		
Eggs	6.3	6. 3	Bakery products, fresh	84. 7	7 84.
Lard, cooking fats, etc	4.1	4.1	Confectionery and nuts	5.7	
Sugar Canned goods and other groceries	7.4	7.4	Ice cream	29.9	) 1.
Ice cream	2.7	.1	Receipts from sale of meals	(X) 20, 6	6 4.
Milk and cream	2, 1	.4	GENERAL MERCHANDISE GROUP		
Cigars, cigarettes, and tobacco					
HardwareHousehold supplies	2.8	.1 .7 .1	Department stores (with food departments): (Commodity coverage, 90.4 per cent)		
Household supplies Stationery and school supplies		il ii	Antiques, art goods, gifts.  Apparel and accessories, women's, misses', children's—		3
	Z				
Other nonfood products Poultry Receipts from sale of meals.	_ (x)	1,6	Apparel and accessories, women's, misses', children's— Children's wear	1,	7 1. 7 1.

Note.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity, in relation to the total sales of all stores (included in the commodity breakdown are representative of the sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the State. The percentages shown in this second column should be applied to the sales shown in Table 1. Commodities reported in the form of indented items, with percentages shown in short, are under the principal classification (without further which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal commodity classification. Several classifications in these commodity tables represent a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly be used with caution. (See General Definitions, page 7 of this report.)

(x) Indicates that a percentage for this classification is of no specific use and it has not been computed.

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## RETAIL DISTRIBUTION IN PENNSYLVANIA: 1929

COMMODITY  (Read note carefully for explanation of terms)  GENERAL MERCHANDISE GROUP—Continued	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation	COMMODITY  (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation
Department stores (with food departments)—Continued. Apparel and accessories, women's, misses', children's— Uontinued. Hosiery. Coats, suits, and dresses. Underwear, negligees, corsets, etc. Other apparel (except furs). Appliances, and supplies (electrical): Household appliances, motor-driven (except refrigerators). Household heating appliances—portable. Lighting equipment Construction materials. Commercial and industrial appliances. Other appliances. Automotive parts and accessories (except tires and tubes). Bakery products, fresh.	11. 5 5. 1 3. 8	2.2 10.9 5.0 3.7 .5 .1 .7 .1	GENERAL MERCHANDISE GROUP—Continued.  Department stores (with food departments)—Continued. Shoes and other footwear—Continued. Boys' and youths' Women's. Misses' and children's. Infants' Rubber and other footwear. Smokers' supplies. Sporting goods, gymnasium and playground equipment. Stoves and ranges—gas. Stoves, ranges, heaters, etc. (other than electric and gas). Tries, tubes, and the accessories. Toilet articles. Toilet articles. Toys and games. Wall paper.	.9 .3 .4 .4 .4 .9 .0 1.2	
Cigars, cigarettes, and tobacco. Clothing and furnishings (men's and boys')— Custom tailoring. Suits. Overcoats. Hats and caps. Furnishings Work clothing. Other clothing. Confectionery and nuts. Delicatessen, ready-to-serve foods. Drugs, patent medicines, etc. Dry goods and notions— Cotton piece goods. Linen goods. Wool and wool-mixed goods. Rayon piece goods. Silk and velvet piece goods. Notions and small wares. Farm and garden equipment and supplies. Flowers, wreaths, etc. Fountain sales and ice cream. Fruits and vegetables. Furniture— Bedroom. Living room, library, and hall. Dining room Kitchen. Other household. Office and store furniture. Furs and fur goods.	3. 2 3. 9 1. 0 4 5. 2 3. 2 6 3 3. 2 6 3 7 3 8 4 8 1. 1 1. 4 2. 7 3. 1 4 2 8 2 8 3 8 4 8 4 8 4 8 4 8 4 8 4 8 4 8 4 8 4 8 4	1.1 .3 .3 .1 .3 .4 .5 .0 .3 .1.7 .5 .1 .1 .3 .1 .4 .4 .2 .2 .2 .7 .1 .1 .3 .4 .4 .4 .4 .2 .2 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7	Department stores (without food departments) including 1 mail order house:  (Commodity coverage, 80.0 per cent)  Antiques, art goods, gifts  Apparel and accessories, women's, misses', children's— Custom talloring, dressmaking. Children's wear.  Millinery.  Hostery  Coats, suits, and dresses. Underwear, negligees, corsets, etc. Other apparel (except furs).  Appliances and supplies, electrical— Household appliances, motor driven (except refrigerators).  Household heating appliances—portable. Lighting equipment. Incandescent lamps. Construction materials. Other appliances. Automotive parts and accessories (except tires and tubes). Clothing and furnishings (men's and boys')— Custom talloring. Suits. Overcoats. Hats and caps. Furnishings. Work clothing.	.6 .58 2.9 3.65 4.2 .9 .3 .8 4.3 .5 9 .3 .3 .4 .3 .5 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7	. 2 1.64 2.35 12.85 4.1 
Butter and cheese	.114.7 3.67.1.11 2.10.2.2.2.2.2.1.3.5.5 1.46.3.0 (x) .14.3.2.2.3.3.2.3.3.3.3.3.3.3.3.3.3.3.3.3.	.3 3.6 4.70 2.1 3.33 2.0 .11 .64 .41 .33 .72 .13 .14 .15 .15 .15 .15 .15 .15 .15 .15 .15 .15	Floor coverings  Bedding, mattresses, springs China, glassware, and crockery Kitchen utensils Other home furnisnings Infants' wear Jewelry, silverware and clocks— Clocks Watches Diamond jewelry Rings, other than diamond Gold and gold-filled jewelry Plated silverware Sterling silverware Other jewelry Leather goods, billfolds, purses, gloves, and handbags Luggage Miscollameous merchandise Optical goods Paints, varnishes, glass, and painters' supplies Phonographs and records Planos and accessories Radio parts and accessories. Radio sets Receipts from sale of meals	2.1 1.00 1.43 1.66 1.16 3.5 2.1.8 1.73 3.2 2.3 3.4 4.4 4.4 4.4 1.5 5.2 1.2 1.4 3.7 1.6 1.6 1.6 1.6 1.6 1.6 1.6 1.6 1.6 1.6	. 3 2.6 2.6 3 1.6 1.4 7 2.0 1.3 1.3 2.1 1.3 2.1 2.1 2.1 2.1 2.1 2.1 2.1 2.1 2.1 2.1

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GENERAL MERCHANDISE GROUP—Continued			GENERAL MERCHANDIRE GROUP—Continued		
Department stores (without food departments) including 1			General merchandise stores (with food departments)— Continued.		
mail order house—Continued. Shoes and other footwear—	0.8	0.7		1.6 4.8	0. 2.
Men'sBoys' and youths'	.5	.4	Drugs, patent medicines, etc.  Dry goods and notions.  Cotton piece goods		
Men's Boys' and youths' Women's Misses' and children's	2.8 1.7	2. 6 1. 5	Wood and wood mixed goods	1	
Intents'		1 .1	Notions and small wares		:
Rubber, and other footwear Sporting goods, gymnasium and playground equipment.	1.0	.6	Notions and similar wates 4 Other dry goods 4 Farm and garden equipment and supplies 5 Fountain sales and ice cream 7 Fresh fish and other sea foods 6	9.3 12.2	1.
		.8	Fresh fish and other sea foods	. 7 6. 2	1 ;
Paper and paper goods	.7	.5	Fresh isn and other sea foods.  Fruits and vegetables.  Furniture, household.	8.2	2.
Books. Paper and paper goods. Other stationery. Stoves and ranges, gas. Stoves, ranges, heaters, etc. (other than electric or gas).	2.0	.2			1
		1.2	Butter and cheese	.1 3.3	6. 3.
Toilet articles Toiletries and cosmetics.	1.8	1.5	Lard, cooking fats, etcFlour	- 1.7 3.5	1.
Toperres and connectes.  Toys and games.  Wallpaper.		1.3			4.
Dry goods stores:	-		Canned goods and other groceries		25.
(Commodity coverage, 38.2 per cent)	4.0	.9	Builders' and shelf hardware	2. 5 1. 4	
Art goods, gifts		1	Other hardware Hay, grain, and feed		1 .
Custom tailoring	.1 5.8	2.7	Home furnishings  Draperies, upholstery, and curtains0.4	15.3	
Millinery	4. 8 9. 2		Floor coverings	5 k.	
Millinery  Hosiery Coats, suits, and dresses. Underwear, negligees, corsets, etc. Other apparei (except furs) Bedding, pillows, etc. Cothing and furnishings (men's and boys')— Suits. Overcoats.	22. 9 10. 0	15.0	Bedding, mattresses, springs		Í
Other apparel (except furs)	4.9	2, 7	Kitchen utensils 1.1 Refrigerators 2.7	. 1	
Bedding, pillows, etc	4.4	1	Other home furnishings		
SuitsOvercoats	2. 5 1. 2		Meats, including poultry  Milk and cream  Miscellaneous merchandise	21. 8 1. 7	Ι.
The form of same	1 1 0	.1	Miscellaneous merchandise	(x)	2.
Work clothing	1.9	.8	Paints, varnishes, lacquers	. 4.0 4.2	
Has and caps. Furnishings. Work clothing Other clothing Draperies and curtains.	- 1.7 - 5.8		Painters' supplies Paints, varnishes, lacquers Radios and equipment Seeds, bulbs, plants, and nursery stock Shoes and other footwear	3.7	
Dry goods and notions— Cotton piece goods	9.6	7.0	Men s.	, ,	1 4
Linen goods Wool and wool-mixed goods	- 10. 3 3. 2		Boys' and youths'	2	
Reven niere andes	4.3	1,8	Misses' and children's	3	
Silk and velvet piece goods Notions and small wares	8.1	6.9	Dubber and other footweer	4.2	
Notions and small wares Other dry goods Furs and fur goods	14.2	.7	Stationery and school supplies.  Toys and games.	5.6	
			General merchandise stores (without food departments):		
Jowelry, costume. Leather goods, gloves, and handbags. Luggage.	5. 3 2. 9	2.2	(Commodity coverage, 20.5 per cent)	16. 6	1
Miscenniedus nierchandise	- (-),	.7	(Commodity coverage, 20.5 per cent) Antiques, art goods, gifts Apparel and accessories, women's, misses', children's— Custom tailoring, dressmaking	3. (	
Other home furnishings. Paper and paper goods.	6.1		United Swear	! 0.9	3.
Shoes and other footwear— Boys' and youths'	4.8	.1	Millinery	7,6	) t
Other home turnishings Paper and paper goods. Shoes and other footwear— Boys' and youths'. Women's. Misses' and children's.	4.1	. 1 .4	Hoslery Coats, suits, dresses Underwear, negligees, corsets, etc Other apparel (except furs) Appliances and supplies (electrical)—	15, 4 9, 0	)
Toilet articles and preparations Toiletries and cosmetics. 2.5	7.8	2,9	Other apparel (except furs)	7.	1 8
Toilet articles			Household appliances, motor-driven (except rente	_	g   1
Toys and games	3.0	. б	Household heating appliances—nortable	1.	
Piece goods stores: (Commodity coverage, 43.2 per cent)	1		Lighting equipment Incandescent lamps Construction materials	1.	8
Cotton rilgen goods	5. 2.	1.3	Construction materials	امت است	5
Linen goods	1. 72.	7   1.0	ther appliances		4
Wool and wool-mixed goods	28.		batteries)	8.	
General merchandise stores (with food departments):			Batteries Bicycles and accessories Bicycles and accessories	1.	1-1
(Commodity covereds 48.5 per cent)	4.0	2.6	Cameras Cigars, digarettes, tobacco, and smokers' supplies Clothing and furnishings (men's and boys')—	4. 4.	
Apparel and accessories, women's, misses', children's Children's wear O.	2		Clothing and furnishings (men's and boys')— Custom tailoring	5.	1
Hosiery 1. Coats, suits, and dresses Underwear, negligees, corsets, etc.			Suits	3.	8
Underwear, negligees, corsets, etc. Other apparel	5	_	Overcoats Hats and caps	2.	à la sais
Bakery products, fresh	6.	3.2	Furnishings Work clothing	3.	R .
Bottled beverages Cigars, eigerettes, tobacco, and smokers' supplies.	4.	2 1.7	Other clothing		7
Clothing and furnishings (men's and boys')	2		Dry goods and notions—  Cotton piece goods———————————————————————————————————	7.	
Overcoats	i		Cotton piece goods Linen goods Wool and wool-mixed goods	2.	9
Furnishings	8		Wool and wool-mixed goodsRayon piece goods	5. 2.	8
Other clothing Confectionery and nuts Delicatessen, ready-to-serve foods	1.	o .	Rayon piece goods. Silk and velvet piece goods. Notions and small wares.	7. 3.	8 4
Collectorion ready to serve foods		i i	Other dry goods		

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GENERAL MERCHANDISE GROUP—Continued   General merchandise stores (without food departments)—Con.   Furniture.   Bedroom   1.2   Living room, library, and hall   7   Dining room   6   Kitchen   9   Other household   3   Furs and fur goods   Gasoline, oil, and grease     1   1   1   1   1   1   1   1   1	14.9 1.7 4.1	3.7	GENERAL MEECHANDISE GROUP—Continued  Variety, 5-and-10, and to-a-dollar stores—Continued.  Dry goods and notions—Continued.  Wool and wool-mixed goods.  Rayon piece goods.  Silik and velvet piece goods.  Notions and small wares.  Other dry goods.  Flowers, wreaths, etc.  Fountain sales and ice cream.  Fruits and vegetables.	1.4	0. : 0. : 3. :
Hardware Builders' and shelf hardware Carpenters' and mechanics' tools Other hardware Heating and plumbing equipment and supplies	1.0 .6 .8 3.2	.1 .1 .2 .6 2.8 1.7	Hardware— Builders' and shelf hardware. Carpenters' and mechanics' tools. Other hardware. Home furnishings—	2.5 1.1 4.2	3.
Home furnishings— Draperies, upholstery, and curtains Floor coverings. Bedding, mattresses, springs. China, glassware, and crockery. Kitchen utensils. Other home furnishings. Infants' wear. Jewelry, silverware, and clocks. Leather goods, gloves, and handbags. Luggage. Miscellaneous merchandise. Office and store equipment. Office and store equipment.	4.0 1.9 2.1	.9 .1 2.0 2.3 1.6 .9 .6 .6	Floor coverings.  Bedding and pillows. China, glassware, and crockery. Kitchen utensils. Other home furnishings Infants' wear. Jewelry, silverware, and clocks. Leather goods, billfolds and purses. Miscellaneous merchandise. Optical goods. Painters' supplies.	3.6 2.9	2.1 1.1 2.1 3.1 1.8
Paints, varnishes, lacquers. Phonographs and records. Photographic supplies. Radios and equipment. Radio sets. Radio parts and accessories. 9 Refrigerators. Service.	1, 3 1, 1 1, 1 15. 8	.1 .2 .2 .1 3.9	Miscellaneous merchandise. Optical goods. Paintars' supplies. Paints, varnishes, lacquers. Phonograph records. Radio parts and accessories. Seeds, bulbs, plants, and nursery stock. Sheet music, music books, etc. Shoes and other footwear— Men's. Women's. Misses' and children's.	3.6 2.9	1.
Shoes and other footwear— Men's. Boys' and youths'. Women's. Misses' and children's. Sporting goods. Stoves and ranges—gas. Stoves, ranges, heaters, etc. (other than electric or gas). Tires, tubes, and tire accessories. Toilet articles and preparations.	5, 2 5, 8 9, 3	1.3 .4 1.9 .9 .8 .7 .9 1.5	Rubber and other footwear.  Sporting goods. Stationery, books, and magazines— Books. Magazines Paper and paper goods. Other stationery Tollet articles. Tolletries and cosmetics. Toys and games. Wallpaper	2.0 . 3 6.3 2.8	1. 2. 4. 4.
Typs and games Typewriters and accessories. Wallpaper  Army and Navy goods stores: (Commodity coverage, 14.7 per cent) Clocks. Clothing and furnishings (men's and boys')— Suits.	3.5	.2	AUTOMOTIVE GROUP  Automobile sales rooms: (Commodity coverage, 65.3 per cent) Automobiles, parts, and accessories— Passenger automobiles, new	53. 4 18. 9	48. 16.
Overcoats Hats and caps Furnishings Work clothing Other clothing Hardware Luggage Paluts, varnishes, glass, and painters' supplies Shoos, men's	4.5 9.7 54.6 23.0 7.5 1.2 7.1 5.0	3.9 3.2 6.9 54.6 16.4 2.1 2.0 2.0	Commercial cars and trucks, new Used commercial cars and trucks. Tractors Special-purpose vehicles, etc. Automotive parts and accessories (except tires, tubes, and batteries). These tubes and the consequence.	14.6 7.1 1.7 4.4	6. 2. 6. 1. 5.
Sporting goods  Variety, 5-and-10, and to-a-dollar stores: (Commodity coverage, 18.4 per cent)  Apparel and accessories, women's, misses', children's— Children's wear Millinery Hosiary	7. 2 2. 9 8. 6	1, 0 . 4 1, 1 5, 6 1, 1	Passenger automobiles, new, sold to dealers. Used passenger cars sold to dealers. Commercial cars and trucks, new, sold to dealers. Used commercial cars and trucks sold to dealers. Parts and accessories sold to dealers Batteries. Gasoline. Miscellaneous merchandise. Oils and greases. Radlo parts and accessories.	2.9 .6 2.4 (x) .8	1,
Dresses Underwear, negligees, corsets, etc Underwear, negligees, corsets, etc Other apparel Appliances and supplies (electrical)— Lighting equipment Incandescent lamps Construction materials Other appliances Art goods and gitts. Bakery products, fresh	1, 2 1, 5 2, 1 3, 2 1, 2	3.9 2.6 .7 .8 1.2 2.4 .2	Radio Sets. Repairs and service. Storage.  Used-car establishments: (Commodity coverage, 87.8 per cent) Automobiles, parts, and accessories— Passenger automobiles, new Used passenger cars Used commercial cars and trucks.	3.6 6.1 4.0	5.
Batery products, fresh Batterles Canned goods and other groceries Clothing and furnishings (men's and boys')— Suits, boys' Furnishings Other clothing Confectionery and nuts Dry goods and notions— Cotton piece goods Linen goods	13.6 3.1 8.4 2.2 9.4	.3	Used commercial cars and trucks. Automotive parts and accessories (except tires, tubes, and tre accessories). Tires, tubes, and tire accessories. Used cars sold to dealers. Batteries. Gasoline. Miscellaneous merchandise. Oils and greases.	29. 2 6. 4 21. 0 3. 8 8. 0	1.

<sup>&</sup>lt;sup>1</sup> Many variety chains can not report commodity analysis except for the chain as a whole. See the merchandising series report on retail distribution for variety chains for commodity analysis of chain sales.

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AUTOMOTIVE GROUP—Continued			AUTOMOTIVE GROUP-Continued	A 4 4	
Accessory stores with tires and batteries: (Commodity coverage, 49.9 per cent) Automotive parts and accessories (except tires, tubes, and			Garages—Continued. Batteries	9. 7 31, 6	4. 26.
batteries)	59. 6 8. 2	59. 6 2. 3	Gasoline Miscellaneous merchandise. Oils and greases.		5.
Gasoline Miscellaneous merchandise	19.7 (x)	5.3	Radio sets	2. 8 37. 3 25. 2	87.
Gasoline Miscellaneous merchandise. Oils and greases. Parts and accessories sold to dealers. Radio parts and accessories.	4.8 12.4 11.8	1. 2 1. 5 3. 3		1	6.
		3. 2 3. 9	Parking stations, parking garages, and lots: (Commodity coverage, 11.1 per cent) Automotive parts and accessories (except tires, tubes, and and batteries)		
Repairs and service. Tires and tubes sold to dealers. Tires, tubes, and tire accessories.	7. 3 30. 5	18.4	Hatteries	-1 2.2	3. 1, 15.
lattery and ignition shops—brake repair shops: (Commodity coverage, 26.9 per cent) Automotive parts and accessories (except tires, tubes, and			Gasoline Miscellaneous merchandise Oils and greases	3.9	3.
batteries)	29. 8	15.5	Danaire and corries	38 0	29. 41.
Batteries Gasoline, oil, and grease 6.6	59. 4 20. 4	50.6 7.7	Storage		3.
Oils and greases	(x)	4.6	Boats (motor boats, yachts, canoes): (Commodity coverage, 82.0 per cent) Boats Parts and accessories		
Parts and accessories sold to dealers	(x) 7.8 3.5		BoatsParts and accessories	72. 7 27. 3	72 27
Radio sets	1 17. B	3. 2 16. 6	APPAREL GROUP		
	ł		Men's and boys' clothing stores: (Commodity coverage, 72.7 per cent) Custom tailoring		
ire shops (including tire repairs): (Commodity coverage, 47.7 per cent) Automotive parts and accessories (except tires, tubes, and batteries)			Custom tailoring  Hats and caps  Other clothing	_ 1.4	2
Batteries Gasoline	1.4	4.1 .6 8.4	Overcoats Suits	_] 21.9	27
Miscellaneous merchandise Oils and greases	(x) 4, 1	2.2	Men's and boys' hat stores;		, ,
Parts and accessories, sold to dealers Repairs and service	6.3	5.0	(Commodity coverage, 66.4 per cent)	9.7	
Storage Tires and tubes sold to dealers Tires, tubes, and tire accessories	5. 3 15. 8 76. 1		Hats and caps Miscellaneous merchandise Overcoats	90.0 (x)	90
· · · · ·			Service	(x)	1
filling stations (gasoline and oil): (Commodity coverage, 17.8 per cent) Fuel oil	(x) 85, 1	. 9 85. 1	Men's furnishings stores: (Commodity coverage, 24.4 per cent) Furnishings	80.1	80
Gasoline Miscellaneous merchandiseOils and greases	(x) 13. 5	.1	Hats and caps	11.9	1
Olls and greases Repairs and service	1	.4	Hats and caps. Hoslery, women's Luggage Other clothing	2.0 2.9	١,
filling stations (with tires and accessories):  (Commodity coverage, 13.2 per cent)  Automotive parts and accessories (except tires, tubes, and			Overconts Shoes Sporting goods Work ciothing	1.7 14.4 30.1	
batteries	. 8.9	6.8 1.3		14.9	
GasolineMiscellaneous merchandise	65. 7 (x)	65. 7	Men's clothing and furnishings stores: (Commodity coverage, 49.6 per cent) Clothing and furnishings (men's and boys')—		
Oils and greases	. 7.8	2.5	Clothing and furnishings (men's and boys')— Custom tailoring Sults	3.4	
Tires, tubes, and tire accessories	14.6	13. 2	Overcoats Hats and caps	15. 6	1.
illing stations (with other merchandise): (Commodity coverage, 18.2 per cent)			Furnishings	25. 6 4. 3	1
Automotive parts and accessories (except tires, tubes, and batteries)  Batteries.	. 10.8	2.6	Other clothing Hoslery, women's	1.8	1
Gasoline Miscellaneous merchandise	75. 8 (x)	75. 3 3. 1	Jewelry, costume Leather goods, billfolds, and gloves Luggage	8, 1 7	
Oils and greases Radio parts and accessories	9. 7	9.7	Service Bloes and other footwear— Mon's	1.4	1
Radio sets Rapairs and service Tires, tubes, and tire accessories	8. 8 5. 6 18. 0	1.0	Boys' and vouths'	2.8	
Intes, tutos, and the accessaries	10.0		Women's. Misses' and children's. Rubber and other footwear.	4, 0	
(Commodity coverage, 40.7 per cent) Batteries Motor cycles, bicycles, and accessories	1.7		Sporting goods	0.6	
Motor cycles, blcycles, and accessories. Oils and greases Secondhand motor cycles, blcycles, and accessories	75. 9 1. 5 15. 9	1.5	Family clothing stores (men's, women's, and children's):  (Commodity coverage, 51.2 per cent)  Apparel and accessories, women's, misses', children's—  Custom tailoring, dressmaking  Children's wear  Millinery.	事 表示 Y	
Service	12.6	10.6	Custom tailoring, dressmaking Children's wear	1. 6 5. 6	
arages (repairs and storage, gasoline, oil, accessories): (Commodity coverage, 11.6 per cent)			Hosiery	[	
Automobiles, parts, and accessories— Passenger automobiles, new	. 14. 1	.2	Coate suite and drappae	1 21 5	
Used passenger cars Commercial cars and trucks, new Automotive parts and accessories (except tires, tubes, and batteries). Tires, tubes, and tire accessories. Parts and accessories sold to dealers. These and tubes sold to dealers.	5. 2 12. 6		Underwear, negligees, corsets, etc Other apparel (except furs). Clothing and furnishings (men's and boys')— Custom tailoring Suits	- 3. C 4. C	,
and batteries.  Tires, tubes, and tire accessories.	13. 7 13. 8	8.8	Overcoats	16.7	1
Parts and accessories sold to dealers Tires and tubes sold to dealers	7. 5 8. 1	.2	Hats and caps. Furnishings		5

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APPAREL GROUP—Continued		i	APPAREL GROUP—Continued		
Family clothing stores—Continued.  Clothing and furnishings (men's and boys')—Con.  Work clothing.  Other clothing.  Furs and fur goods.			Men's shoe stores: (Commodity coverage, 23.3 per cent)		
Other clothing	3.8 1.8 4.6	2, 5 1, 1 , 8	Furnishings Miscellaneous merchandise	(x) 10.0	2.4 4.0 .7
Home furnishings— Floor coverings.	(x)	. 1	Notions and small wares. Rubber and other footwear Service.	5.7 2.8	5. 2 5
Home furnishings— Floor coverings.  Bedding, pillows, etc. Other home furnishings Infants' wear.	1.0	.1	Shoes, men's Shoes, boys' and youths'	75. 6 15. 1	75.6 11.6
Infants' wear	3. 0 2. 7	. 5 . 2	Women's shoe stores:	}	
Leather goods, billioids, purses, gloves, and handbags  Miscellaneous merchandise	(x) .8	. 1	(Commodity coverage, 85.3 per cent) Hosiery Leather goods, gloves, and handbags Miscellaneous merchandise	15. 6 2. 4	11.9
Infants' weer Jewelry, costume Leather goods, billfolds, purses, gloves, and handbags Miscellaneous merchandlse Pets (goldfish, etc.) Service. Shoes and other footwear— Men's.  Devel and worthe!	1. 2 4. 5	. 1	Rudder and other lootwear	1 2.3	.6 1.3
Men's Boys' and youths'	4.2	1. 4 . 2	Service. Shoes, women's. Shoes, misses' and children's	3, 0 84, 6	1.0 84.6
Boys' and youths' Women's Misses' and children's Infants'	7.5	2.0 .5	Family shoe stores (men's, women's, and children's):	2, 9	.3
Rubber and other lootwear.	-  1.1	.3	Family shoe stores (men's, women's, and children's):  (Commodity coverage, 41.4 per cent)  Apparel and accessories, women's, misses', and chil-		
Sporting goods	8.4 1.2 1.4	.1	dren's— Children's wear Hoslery Other apparel Furnishings (men's and boys') Jewelry, costume Leather goods, billfolds, purses, gloves, and handbags Miscellaneous merchandise.	5. 2. 6. 9	2.8
Women's ready-to-wear specialty stores-apparel and acces-			Other apparel. Furnishings (men's and boys').	2. 2	
enring:	1	·	Jewelry, costume Leather goods, billfolds, purses, gloves, and handbags	2.0 1.8	.1 .1 .1 .3 .2
(Commodity coverage, 75.0 per cent) Apparel and accessories, women's, misses', children's— Custom talloring, dressmaking Children's wear	7.6	. 9	01. 7100	0,2	.2
		3, 1 4, 8 6, 4	Shoes and other footwear— Men's Boys' and youths' Women's Missee' and children's	20. 9 8. 0	20. 9 6. 4
Coats, suits, and dresses Underwear, negligees, corsets, etc	63.6	63. 6 7. 1	Women's Misses' and children's	50.7 12.8	50.7 11.3
Other apparel (except furs) Clothing and furnishings (men's and boys')	5. 5 7. 6	3. I 1. 3	Infant's Rubber and other footwear.	12.8 2.3 6.6	1.5 4.9
Hosiery Coats, suits, and dresses Underwear, negligees, corsets, etc Other apparei (except furs) Clothing and furnishings (men's and boys') Dry goods and notions Furs and fur goods Off merchandise	4.5 5.9	. 0 3. 5	FURNITURE AND HOUSEHOLD GROUP		
Infants' wear	2.5 1.6	.7 .6	Furniture stores: (Commodity coverage, 65.3 per cent)		
Jewelry, costume Leather goods, gloves, and handbags Miscellaneous merchandise Novelties	î. 7	.6	Antiques, art goods, gifts.  Apparel and accessories, women's, misses, children's  Appliances, except refrigerators, gas.  Appliances and supplies (electrical)—  Household appliances, motor-driven (except refrigerators)	7. 1 5. 2	.1 .4 .1
Sarvica	1 25	.2	Appliances and supplies (electrical)—  Household appliances, motor-driven (excent refrig-	.7	••
Shoes, women's. Shoes, misses' and children's. Sporting goods. Tollet articles and preparations.	6.7 8.4	2, 1 , 1			.9
Toilet articles and preparations	1.9	:4	Rousehold heating appliances—portable Lighting equipment Incandescent lamps Clothing and furnishings (men's and boys')	2. 1 1. 5	.6 .1 .2
Corset and lingerie shops: (Counnodity coverage, 14.4 per cent)					20.1
(Commodity coverage, 14.4 per cent)  Hosiery Underwear, negligees, corsets, etc.	20.6	11. 5 88. 5	Bedroom. Living room, library, and hall. Dining room. Kitchen	23. 1 11. 9	23.1 11.9
Furriers—fur shops:			Kitchen Other household Office and store furniture	6, 7 6, 6	6.7 5.3
(Commodity coverage, 54.9 per cent) Coats, suits, and dresses.	17. 9 86. 0	3. 1 86, 0	Furs and fur goods	5.1 .8	:2
Furs and fur goods	17.8	10.6	Home furnishings— Draperies, upholstery, and curtains————————————————————————————————————	2.9 14.1	1.2 10.9
Underwear, negligees, corsets, etc.	.8	.1	Floor coverings  Bedding, mattresses, springs China, glassware, and crockery	6.9	3.9
Hosiery shops: (Commodity coverage, 28.5 per cent) Children's wear	22.0	.3	Other home furnishings	3.3	.1
HosieryInfants' wear	. 99.4	99, 4	Jewelry, silverware, and clocks Miscellaneous merchandise	(x)	.2
Millinery stores:			Paints, varnishes, glass, and paintars' supplies.  Phonographs and records.	1.3	1.4 .6 .2 .1 .3 .1 .27 .6 .4 .1 .27 .1 .27
(Commodity coverage, 42.1 per cent) Coats, suits, and dresses	8.3	.1	Planos and accessories Radio parts and accessories Radio sets Refrigerators, electric, and gas	1.0 11.2	5.7
Hoslery Jewelry, costume Leather goods, purses, gloves, and handbags		.2	Secondband furniture	. 0. 1	.6
Millinery	99.4	99.4	Service. Stoves and ranges—gas. Stoyes, ranges, heaters, etc. (other than electric or gas)	2. 5 3. 5 4. 6	1.2
Custom tailors: (Commodity coverage, 34.9 per cent) Apparel and accessories, women's, misses', children's—			Tires, tubes, and fire accessories	1 1,1	.2
Apparel and accessories, women's, misses', children's— Custom tailoring for women.	45.7	1,8	Toys and games. Wallpaper	7. 9	i i
Custom tailoring for women  Coats, suits, and dresses Clothing and furnishings (men's and boys')—  Custom tailoring	97.9	95. 6	Furniture and undertaker: (Commodity coverage, 6.0 per cent) Caskets and undertakers' supplies	46, 1	46.1
Custom tailoring Suits. Hats and caps.	9.5	1.1	il Furniture	. 52. 7	52.7
Other clothing	- 2.3	.1 .3 .1 .1	Bedroom		
Furs and fur goods.	4.3 3.2	1 2	Other household 6.3 Radios and equipment	3. 7	1, 2

	Per cent of each com-	Per cent of each com-		Per cent of each com-	Per cen of each com- modity
COMMODITY	modity sold to	modity sold to	COW WOD!TA	modity sold to	sold to total sal
(Read note carefully for explanation of terms)	total sales	total sales of all	(Read note carefully for explanation of terms)	total sales of stores	ofall
• • • • • • • • • • • • • • • • • • • •	selling	stores in		selling such com-	stores in
	such com- modity	classifi- cation		modity	classifi- cation
FURNITURE AND HOUSEHOLD GROUP—Continued			FURNITURE AND HOUSEHOLD GROUP—Continued	1	<u> </u>
Furniture and hardware stores;			Refrigerator dealers—electric:	100	1.
(Commodity covered 25 6 her cent)	0.7	0.2	Refrigerator dealers—electric: (Commodity coverage, 66.7 per cent) Construction materials.	14.0	1
Antiques, art goods, gifts.  Appliances and supplies (electrical)—			Construction materials.  Household appliances, motor-driven (except refrigerators). Incandescent lamps.  Lighting equipment. Other appliances. Radlo sets. Ranges, water heaters, etc.	12.8	1
Household appliances, motor-driven (except refrigerators)   Household heating appliances—portable	6.2	4.6	Lighting equipment	1.3 4.1	1
Household heating appliances—portable Incandescent lamps	. 5	.4	Radio sets.	23. 9	10
Other appliances.  Caskets and undertakers' supplies	. 4 15. 5	1.2	Ranges, water heaters, etc	1, 3 85, 9	85
Furniture.	42.4	42.4			
Living room, library, and hall15. 7	İ		China, glassware, crockery, tinware, enamelware stores: (Commodity coverage, 62.5 per cent) Antiques, art goods, gifts. China, glassware, and crockery Household heating appliances—portable electric.		
Dining room 6. 7 Kitchen 5. 6		1	Antiques, art goods, gifts	11.4	8
Other household			Household heating appliances—portable electric.	92.8 1.4	75
Builders' and shelf hardware	5. 5	5. 5 3. 5	Lighting equipment electric	4.4	19
Carpenters and mechanics tools. Other hardware. Heating and plumbing equipment and supplies.	3. 5 R. 3	6.7	Plated silverware Toys and games	2.4 10.0	
		1.4		1	
Home turnisnings— Draperies, upholstery, and curtains. Floor coverings. Bedding, mattresses, springs. China, glassware, and crockery Kitchen utensils Other home furnishings. Miscellaneous merchandise.	21.8	9, 3	Stove and range ceaters  (Commodity coverage, 45.6 per cent)  Appliances and supplies (electrical)  Appliances and supplies—gas—  Stoves and ranges—	1.6	
Bedding, mattresses, springs	3.9	1.6	Appliances and supplies—gas—		
Kitchen utensils	3.9	1.8	Stoves and ranges	40.3	3
Miscellaneous merchandise	. 4.8 . (x)	.1	When Heaters Other appliances. Builders' and shelf herdware. Carpenters' and mechanics' tools. Heating and plumbing equipment and supplies. Home furnishings.	2.4	
Office and store equipment.  Paints, varnishes, glass, and painters' supplies  Paints, varnishes, lacquers.  Glass.  Painters' supplies.  5	2.5 7.8	5, <b>5</b>	Carpenters' and mechanics' tools.	4. 0 33. 3	1
Paints, varnishes, lacquers	] "'		Home furnishings	8.7	2
Painters' supplies	·		Paints, varnishes, glass, and painters' supplies	25. 4 3. 1	1
Defendantes	- 20	2.6	Other hardware.  Paints, varnishes, glass, and painters' supplies. Service. Stoves, ranges, beaters, etc. (other than electric or gas)	4.9 35.2	
Service	15. 9 4. 0				
Stoves, ranges, heaters, etc. (other than electric or gas)	4. 6 2. 8	1, 7	(Commodity coverage, 57.9 per cent)	96. 4	90
Service. Stoves and ranges—gas. Stoves, ranges, heaters, etc. (other than electric or gas). Toys and games. Wallpaper.	5		Home furnishings	30. 0 25. 0	
Desperies curtains, and unhalstery stores:	1		Antique shops: (Commodity coverage, 57.9 per cent) Antiques; art goods, gifts. Home furnishings Lighting equipment, electric. Service.	2, 0	
(Commodity coverage, 20.9 per cent) Draperies, upholstery, and curtains. Furniture, living room, library, and hall.	95. 2		Interior decorators: (Commodity coverage, 51.7 per cent) Antiques, art goods, gifts	der er er	
Furniture, living room, library, and hall	19.6 11.0	1.4	Antiques, art goods, gifts	11.9	
-	1		Furniture	2.4	July 1
Fior coverings stores; (Commodity coverage, 66.6 per cent) China, glassware, and crockery Draperies, upholstery, and curtains. Floor coverings Furniture, household Yitchen utersite			Furniture— Bedroom. Living room, library, and hall. Dining room. Kitchen.	_ 10. 0 _ 20. 8	2
Draperies, upholstery, and curtains	11. 5 15. 0	1.9	Dining room Kitchen	- 6. 8 6. 2	
Floor coverings	99, 1 23, 5	89. 1 1. 2	Home (urnishings— Draperies, upholstery, and curtains— Floor coverings—	35. 0	
Kitchen utensils. Other home furnishings.	16. 0 7. 1		Floor coverings	9.6	
Service	31. 2	3.3	Floor coverings  Bedding, mattresses, springs. China, glassware, and crockery. Other home furnishings.	- 6.8 5.0	de di
Household-appliance stores (electric):			Other home furnishings Lighting equipment, electric	13. 0 5. 0	
(Commodity coverage, 45.6 per cent) Commercial and industrial appliances.	9.0	2.3	Paper and paper goods.	_ 2.4	
Construction materials.  Household appliances, motor-driven (except refrigerators)	59.1	57.0	Service	_ 14. 3	
Household heating appliances—portable Incandescent lamps	7. 5	i 3.5	Redio and electric shops	I .	(Ch.)
Lighting equipment. Miscellaneous merchandise.	4.1	1.6	(Commodity coverage, 30.2 per cent)	a equi	
Miscellaneous merchandise Other appliances Radio parts and accessories	(x)	1.4	Household appliances, motor-driven (except refrigera-		
Radio sets	12. 9	4.2	Household heating appliances—portable	25. 6 5. 3	
Ranges, water heaters, etc	7. 2 34. 5		ll Lighting equipment	1 8.2	
Refrigerators Service	3, 1	1.5	Incandescent lamps. Construction materials Commercial and industrial appliances.	21.3	ιi .
Household-appliance stores:	İ		Ranges, water heaters, etc.	1 9.9	
(Commodity coverage, 49.9 per cent) Appliances and supplies (electrical)— Household appliances, motor-driven (except refrigera	Ï		Other appliances. Automotive parts and accessories (except tires, tubes, and	3,6	
Household appliances, motor-driven (except refrigera	- 15. 6	6.9	ii hattariae)	7 0	
tors) Household heating appliances—portable	9.4		Cameras and photographic supplies	4.4	\ }
Incandescent lamps	1. 1. 1	١	Buchen utensus	11.6	
Ranges, water heaters, etc Other appliances	8.2 1.0		Utner nardware	. 0. (	
Stoves and ranges	1 45 3	1	Paints, varnishes, lacquers	3.0	}
Water heaters	16. d	14.0	Pianos and accessories	6,6	}
()ther continues areast valuisanters	21.1		Dadio cate	41.5	
Water heaters Other appliances, except refrigerators Heating and plumbing equipment and supplies	20. 8		Radio sets	35.1	~ ! ·
Other appliances, except refrigerators. Heating and plumbing equipment and supplies. Miscellaneous merchandise. Radio sets. Hefrigerators, electric and gas.	(X)	6.7	Refrigerators	20.6 14.5	2

COMMODITY  (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation
FURNITURE AND HOUSEHOLD GROUP—Continued  Radio and musical instruments stores: (Commodity coverage, 62.2 per cent) Cigars, eigarettes, and tobacco Furniture, household Household appliances, motor-driven (except refrigerators). Jewelry, silverware, and clocks— Clocks Watches. Diamond jewelry Rings, other than diamond. Gold and gold-filled jewelry Plated silverware.	20.7 19.7 1.9 8.1 11.3 4.2 4.2	.1 1.9 .5 .1 .5 .2 .2	LUMBER AND BUILDING GROUP—Continued  Lumber and building material dealers—Continued.  Building materials—Continued.  Wall boards (except wood base)— Other building materials.  Coal————————————————————————————————————	2.9 15.5 20.1 1.1 11.7 4.2 15.7 2.5 (x)	1. 7 7. 8 5. 7 . 1 . 2 . 3 . 4
Sterling silverware Other Jewelry Musical instruments and accessories— Planos and accessories Phonographs and records Stringed and band instruments Sheet music, music books, etc. Other musical instruments and accessories Radio parts and accessories Radio sets Refrigerators Secondhand merchandise Service Sporting goods	10.0 6.2 3.7 3.5 4.0 48.3 5.0 13.4	26.9 7.8 3.0 1.5 1.9 4.0 48.3 1.0	Lumber and hardware:  (Commodity coverage, 13.6 per cent)  Builders' and shelf hardware.  Building materials—  Brick, terra cotta, tile, etc	6, 2 1. 5 6. 3 3. 9 53. 7 8. 6 2. 7 5. 2	6. 2 . 9 4. 6 3. 3 53. 7 7. 6 1. 9 5. 2
RESTAURANTS, CAFETERIAS, AND EATING PLACES  Cafeterias:  (Commodity coverage, 25.8 per cent)  Bakery products, fresh	.3 2,8 4,0 1,1 95.3	1. 6 . 1 2. 7 . 1 . 2 95. 3	Wall boards (except wood base). Carpenters' and mechanics' tools. Clocks. Coal. Furniture— Bedroom. Living room, library, and hall. Dining room Kitchen. Other household. Glass.	3.1 2.0 3 10.7 3.8 4.7 2.2 1.8 1.7 1.9	.6 3.1 .1 2.5 .2 .3 .1 .1 .1 .2 .1
(Commodity coverage, 12.0 per cent) Bakery products, fresh Bottled boverages. Cigars, cigarettes, and tobacco. Delicatessen, ready-to-serve foods. Eggs. Fountain sales and ice cream. Magazines and newspapers. Milk and cream. Miscallaneous merchandise. Receipts from sale of meals.	1. 8 4. 8 26. 0 4. 0 11. 2 18. 3 5. 7 (x) 92. 7	.5 .1 4.4 1.0 .1 .2 .1 .2 .2 .2	Draperies, upholstery, and curtains Floor coverings China, glassware, and crockery Kitchen utensils Household appliances, motor-driven Lighting equipment, electric Other farm and garden equipment and supplies Other hardware Paints, varnishes, lacquers Radlos, parts, and accessories Seeds, bulbs, ulants, and nursery stock	2.2 .2 .4 1.0 .5 .6 3.4 8.3 2.5	.1
Restaurants with table service: (Commodity coverage, 24.9 per cent) Bakery products, fresh Bottled beverages. Cigars, eigarettes, and tobacco. Confectionery and nuts. Delicatessen, ready-to-serve foods. Fruits and vegetables. Groceries. Fountain sales and ice cream Other nonfood products. Receipts from sale of meals.	4. 6 3, 2 6. 6 26. 7 4. 2 5. 0 12. 3	.4 1.2 2.7 1.4 .5 .1 .1 .85	Service. Stoves and ranges—gas. Stoves, ranges, heaters, etc. (other than electric or gas). Wall paper. Wire fencing, gates, and posts.  Roofing dealers: (Commodity coverage, 13.7 per cent) Heating and plumbing equipment and supplies. Roofing materials. Service. Stoves and ranges—gas. Water heaters—gas.	20.1 74.3 (x)	.1 .3 .2 .2 .2
Fountain—lunches: (Commodity coverage, 45.2 per cent)  Bakery products, fresh Bottled beverages. Cigars, eigarettes, and tobacco. Confectionery and nuts. Fountain sales and lunches.  Lunch counters: (Commodity coverage, 6.1 per cent) Cigars, eigarettes, and tobacco. Confectionery and nuts. Receipts from sale of meels.	21. 7 2. 9 16. 2 91. 3	1. 0 . 6 . 3 . 6. 8 . 91. 3	Electrical shops: (Commodity coverage, 19.3 per cent) Commercial and industrial appliances. Construction materials. Household appliances, motor-driven (except refrigerators). Household heating appliances—portable. Incandescent lamps. Lighting equipment. Other appliances. Radios and equipment. Banges, water heaters, etc.	48. 9 34. 0 9. 1 3. 5 6. 1 30. 8 4. 3 7. 8	30, 6 22, 5 5, 8 1, 8 19, 6 1, 8 1, 3
LUMBER AND BUILDING GROUP  Lumber and building material dealers: (Commodity coverage, 45.7 per cent)  Builders' and shelf hardware.  Building materials— Brick, terra cotta, tile, etc.  Building stone—	1.1 7.8 4.3	95. 0 , 1 3. 8 1. 3 7. 6	Refrigerators. Service.  (Commodity coverage, 77.2 per cent) Fuel oil. Heating equipment and supplies. Service.  Plumbing shops—heating and ventilating: (Commodity coverage, 27.8 per cent)	(x) 82, 6 20, 8	2. 9 82. 6 14. 5
Cement. Lime, plaster, etc. Lumber (rough and dressed) Planing-mill products, woodwork. Wood shingles and shakes. Roofing materials (except wood shingles). Iron and other building metal. Building paper, insulating boards with wood base.	7. 2 59. 8 22. 4 1. 7 3. 8 6. 4 1. 9	3.8 47.3 13.1 .8 2.4 2.4	Appliances and supplies (electrical).  Household appliances, motor-driven (except refrigerators).  1.0	5. I 3. 4 81. 8	.2

### TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY	Per cent of each com- modity sold to	Per cent of each com- modity sold to	COMMODITY	Per cent of each com- modity sold to	Per cent of each com- modity sold to
(Read note carefully for explanation of terms)	total sales of stores selling such com- modity	total sales of all stores in same classifi- cation	(Read note carefully for explanation of terms)	total sales of stores selling such com- modity	total sales of all stores in same classifi- cation
LUMBER AND BUILDING GROUP-Continued			OTHER RETAIL STORES—Continued		1
Plumbing shops—heating and ventilating—Continued.  Iron and other building metal	2.1	0.1	Farm implements, machinery, and equipment dealers—Con. Service	1.5	0.8
Kitchen utensils	21.7	.7	TractorsWire fencing, gates, and posts	62. 2 3. 8	48,(
Other hardware. Paints, varnishes, lacquers	5.1	.3		1	
Other hardware. Paints, varnishes, lacquers. Refrigerators. Reofing materials. Service.	13.8	.8	Hardware and farm implement stores: (Commodity coverage, 14.8 per cent) Appliances and supplies, electrical— Household appliances, motor-driven (except refrig-		
Stoves and ranges—gas.	25, 1 2, 5	10.4 .1 2.7	erators)	1.2	
Stoves and ranges—gas Stoves, ranges, heaters, etc. (other than electric or gas) Water heaters—gas	17. 2 3. 0	.2	erators)  Household heating appliances—portable Lighting equipment Incandescent lamps Construction materials	1, 5	1,0
Paint and glass stores: (Commodity coverage, 28.0 per cent)		1			i.
(Commodity coverage, 28.0 per cent) Art and gifts Automotive parts and accessories	3.9	.3	Other appliances.  Appliances and supplies, gas— Stoves and ranges.	4.7	
Home furnishings	25.1	16.9	Stoves and ranges	9.9	5. (
Lighting equipment, electric Miscellaneous merchandiss Painters' supplies	(x) 5. 8	5. 8 10. 3	Water heaters. Other appliances, except refrigerators. Automotive parts and accessories (except tires and tubes). Building materials—	2.0	:
Paints, varnishes, lacquers	- 60.1	44.7	Brick, terra cotta, tile, etc	2.4 2.7	::
Service Wall paper	50.7	18. 5	Lime, plaster, etc	1. 1 2. 0	
OTHER RETAIL STORES			Building materials— Brick, terra cotta, tile, etc. Cement. Lime, plaster, etc. Wood shingles and shakes. Roofing materials (except wood shingles). Iron and other building metal. Building paper, insulating board with wood base, etc. Wall boards (except wood base). Farm and garden equipment and supplies— Farm machinery. Farm wagons. Wire fencing, gates, and posts. Other farm and garden equipment and supplies— Fertilizer Glass. Hardware—	3.8	1.
Hardware stores: (Commodity coverage, 22.6 per cent)			Building paper, insulating board with wood base, etc. Wall boards (except wood base)	1.0	
Hardware stores: (Commodity coverage, 22.6 per cent) Appliances and supplies, electrical— Household appliances, motor-driven (except refrigerators). Household heating appliances—portable. Lighting equipment. Incandescent lamps. Construction materials. Commercial and industrial appliances. Other appliances. Art woods, gifts	'	1.8	Farm machinery	9.8	9.
Household heating appliances—portable	3.5		Wire fencing, gates, and posts	5. 1 5. 1	5. 4.
Incandescent lamps Construction materials	. 8	.5	Fertilizer	2. 0 2. 9	1.
Commercial and industrial appliancesOther appliances.	- 2.4 1.4	1 2	li Buildard and shalf	14 5	14.
Automotive parts and accessories	17.5	3. 3	Carpenters' and mechanics' tools. Other hardware. Heating and plumbing equipment and supplies. Jewelry, silverware, and clocks.	5. 9 3. 6	5. 3.
Automotive parts and accessories (except tires and tubes) 2.5	-	-	Heating and plumbing equipment and supplies	23. 9 2. 4	
Tires, tubes, and tire accessories		1.4	Leather goods	0.0	2,
Iron and other building metal.  Building paper, insulating boards with wood base, etc.	5.0 1.7	.1	Miscellaneous merchandise Musical instruments and accessories Oils and greases	1.0	-
Roofing materials— Roofing materials— Iron and other building metal. Building paper, insulating boards with wood base, etc Other building materials Cameras and photographic supplies Farm and garden equipment and supplies— Farm machinery— Who fending water and posts	8.6 3.2		Painters' supplies Paints, varnishes, lacquers Radio parts and accessories Radio sets	2. 0 10. 7	1. 10.
Farm and garden equipment and supplies Farm machinery	5	.1	Radio parts and accessories	2, 6 1, 7	
Wire fencing, gaies, and posts. Other farm and garden equipment and supplies. Fertilizer. Furniture, kitchen.	- 1.8 - 4.4	1.4 2.2	Refrigerators. Seeds, bulbs, plants, and nursery stock. Service.	- 1.7 6.0	3.
Furniture, kitchen	3. 3 2. 6	1.7	li Shoes, men's	_{.3	,
Grain and feed	6. 5	.2	Sporting goods, gymnasium and playground equipment Stoves, ranges, heaters, etc. (other than electric or gas) Tires, tubes, and tire accessories	6.1	4,
Builders' and shelf	- 26.8 - 12.7	12.7	Tractors	2.9	'
Other hardware. Heating and plumbing equipment and supplies		18. 5 5. 8	Feed stores (flour, feed, grain, fertilizer): (Commodity coverage, 17.0 per cent)		
Home furnishings— Floor coverings China, glassware, and crockery	1. 8 3. 6	:1	Building materials— Brick, terra cotta, tile, etc	- 8. 4 13. 8	
Kitchen utensils Other home furnishings Jewelry, silverware, and clocks	6.7	2.3	Cement Lime, plaster, etc Other building materials	1.3	.
Jewelry, silverware, and clocks Leather goods	2.8 2.5	.1	Coal.  Farm and garden equipment and supplies— Farm machinery Wire fencing, gates, and posts. Other farm and garden equipment and supplies—	3. 2	1
Leather goods Miscellaneous merchandise Painters' supplies	(X)	1.5	Farm machinery Wire fencing, gates, and posts	1.6 1.6	:
Painters' supplies. Paints, varnishes, lacquers. Radio parts and accessories. Radio sets.	9.9	7.1			
Refrigerators	3.8	.7	Flour Grain and feed Hay, straw, and alfalfa Miscellaneous merchandise Paints, varnishes, lacquers	21, 2 70, 0	68.
Service	2. 1 13. 6 6. 7	1.1	Miscellaneous merchandise	(x)	10.
Service	4.0	. 8		5.4	
Wall paper	3.1	- 6	Sugar	11. 1 2. 1	
Water heaters, gas	- 6		Seeds, bulbs, and nursery stock;		
Farm implements, machinery, and equipment dealers: (Commodity coverage, 16.4 per cent) Builders' and shelf hardware. Carpenters' and mechanics' tools.			(Commodity coverage, 50.4 per cent) Farm machinery	3. 9	
Builders' and shelf hardware. Carpenters' and mechanics' tools	10.7	. 9	Grain and feed.	10. 2	
Farm machinery Farm wagons Household appliances, motor driven Other farm and garden equipment and supplies	52. 2 5 7. 3	.2	Other form and garden agginment and supplies	(x) 23. 3 2. 8	4.
Other farm and garden equipment and supplies	20.0		Pet supplies Seeds, bulbs, plants, and nursery stock Service	92.8	

# RETAIL DISTRIBUTION IN PENNSYLVANIA: 1929

### TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY  (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation
Coal and feed stores:  (Commodity coverage, 10.3 per cent)  Building materials—  Brick, terra cotta, tile, etc  Coment.  Lime, plaster, etc  Wood shingles and shakes  Roofing materials (except wood shingles)  Wall boards.  Other building materials  Coal.  Farm and garden equipment and supplies—  Farm machinery.  Wire fencing, gates, and posts  Other farm and garden equipment and supplies  Fertilizers.  Four Gasoline, oll, and grease  Grain and feed  Hay, straw, and alfalfa  Lee  Miscellaneous merchandise	3.8 3.0 1.6 3.1 1.8 1.3 37.8 8.1 5.2 3.5	1.0 1.5 .8 .1 .4 .3 .3 .3 .3 .3 .8 .1 .5 .1 .6 .6 .7 .1 .4	OTHER RETAIL STORES—Continued  Drug stores (with fountains):  (Commodity coverage, 18 per cent)  Bottled beverages. Cigars, cigarettes, and tobacco. Confectionery and nuts Drugs, patent medicines, etc. Fountain sales and lee cream. Miscellaneous merchandise. Prescriptions. Rubber goods. Stationery, books, periodicals, etc. Surgical and hospital supplies Toilet articles. Toiletries and cosmetics.  Florists:  (Commodity coverage, 29.1 per cent) Art goods, gifts. Flowers, wreaths, etc. Miscellaneous merchandise. Seeds, bulbs, plants, and nursery stock.	13. 5 2. 9 4. 5 8. 5	0. 4 11. 5 3. 7 31. 7 20. 9 5. 2 13. 0 2. 4 5. 1. 5 3. 4 5. 8
Seeds, bulbs, plants, and nursery stock Service. Tractors. Wood, coke, and other fuels.  Book stores: (Commodity coverage, 38.3 per cent) Books. Magazines and newspapers. Other stationery Paper and paper goods. Religious books and magazines. Service.	87. 7 17. 2 7 9	87.7 3.1 6.3 4.1.5	Camera dealers—photographic supplies: (Commodity coverage, 76.4 per cent) Cameras. Miscellaneous merchandise. Phonographs and resords. Photographic supplies. Service. Sheet music, music books, etc. Sporting goods. Stationery, books, and magazines. Stringed and band instruments Toys and games.	12.6 (x) 4.2 5.9 72.7 .5.5 3.0 13.0 12.9 6.9 2.3	12. 6 1. 1 2 7. 9 72. 7 2. 4 . 1 1. 8 2. 7 . 3
Cigar stands:  (Commodity coverage, 4.5 per cent)  Books Cigars, cigarettes, and tobacco Magazines and newspapers Smokers' supplies  Cigar stores (without fountains): (Commodity coverage, 20.6 per cent) Cigars, cigarettes, and tobacco Confectionery and nuts Drugs, patent medicines, etc Drug sundries Magazines and newspapers Miscellaneous merchandise Recelpts from sale of meals Smokers' supplies Tolletries and cosmetics	81. 0 6. 4 26. 2 16. 1 4. 7	81. 0 81. 0 81. 0 81. 0 81. 0 4 .3 .7 .4 14. 6	Jeweiry stores (installment credit):  Clocks. Diamond jeweiry. Gold and gold-filled jeweiry. Optical goods. Other jeweiry. Phonographs and records. Plated silverware. Radio sets. Rings, other than diamond. Service. Sterling silverware. Stringed and band instruments. Toilet articles. Watches.  Jeweiry stores:	36.3 5.5 9.9 12.7 3.1 20.9 3.5 2.5 2.0	2. 3 36. 3 5. 3 7. 9. 2 4 2. 4 7. 7. 9 8 1. 8 1. 32. 0
Coal and wood yards: (Commodity coverage, 69.5 per cent)  Building materials—  Brick, terra cotta, tile, etc.  Building stone.  Cement.  Lime, plaster, etc.  Lumber (rough and dressed)  Planing-mill products, woodwork  Other building materials  Coal.  Fuel oil.  Gasoline.  Ice.  Miscellaneous merchandise.  Refrigerators.  Service.  Wood, coke, and other fuels.	3. 0 4. 5 8. 0 4. 3 7. 6 4. 6 7. 0 92. 3 15. 7 16. 7 36. 7 (x)	.1 .1 .9 .4 .2 .3 .92.3 .5 .1 3.0 .1	(Commodity coverage, 44.2 per cent) Antiques, art goods, gifts. China, glassware, and crockery. Clocks Diamond jewelry Gold and gold-filled jewelry Leather goods. Miscellaneous merchandise. Optical goods. Other jewelry Plated silverware Radio sets. Rings, other than diamond. Service. Stationery, books, etc. Sterling silverware Tollet articles. Watches.	38, 0 7, 2 2, 8 (x) 9, 2 14, 9 3, 7 5, 8 4, 2 7, 3 11, 7 10, 4	. 68 2. 1 38. 6 37. 2 1. 3 2 2 3. 3 4 13. 7 3. 3 4. 2 5. 2 1. 1 9. 5
Ice dealers:  (Commoditycoverage, 68.9 per cent)  Coal	22. 4 83. 4 25. 7 2. 2 17. 4 3. 0 30. 8 (x) 26. 5 4. 6 6. 3 7 7	15. 7 83. 4 9 1. 9 1. 9 1. 0 30. 8 2. 4 28. 5 2. 9 1. 2 3. 1 3. 2 15. 9	Luggage and leather goods stores:  (Commodity coverage, 18.5 per cent)  Art goods and gifts. Cameras and photographic supplies. Jowetry, costume. Leather goods, billfolds, purses, gloves, and handbags. Luggage Miscellaneous merchandise. Notions and small wares. Other stationery. Paper and paper goods. Service. Sporting goods. Toilet articles.  Music stores: (Commodity coverage, 63.3 per cent) Furniture, living room, library, and hall Other musical instruments and accessories. Phonographs and records.	45. 1 (x) 8. 3 1. 5 1. 2 2. 5 1. 0 2. 7	. 4 . 3 1. 4 45. 0 45. 1 3. 0 2. 7 . 4 . 3 . 4 . 3 . 4.

# TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

(Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation
Music stores—Continued. Pianos and accessories. Radio sets. Sheet music, music books, etc. Stringed and band instruments.  News dealers: (Commodity coverage, 12.6 per cent) Books. Cigars, cigareties, and tobacco. Confectionery and nuts. Magazines and newspapers. Miscellaneous merchandise. Other stationery. Paper and paper goods. Radio sets. Smokers' supplies. Sporting goods. Toys and games.  Office and school supplies: (Commodity coverage, 59.6 per cent) Books. Leather goods. Magazines and newspapers. Office and store equipment. Office and store incommodity.	1. 5 16. 2 1. 1 86. 7 (x) 1. 3 13. 0 2. 4 18. 9 1.8 2. 5 1. 9 1. 8 2. 5 1. 9 1. 6. 8 2. 0 7. 0 30. 7 30. 4 55. 5 54. 3 (x)	1. 5 9. 4 5. 2 43. 6	Magazines and newspapers.  Notions and small wares.  Office and store furniture.  Other office and store equipment.	- 1.4 - 2.8 - 2.8 - 9.8 - 9.8 - 10.4 - 2.1 (x) 2.6 - 50.2 - 50.2 - 53.4 - 11.0 - 8.7 - 8.4 - 9.8 - 9.8 - 12.4 - 9.8 - 9.	.1 1.5 9 45.3 .3 51.9 1.3 1.2 6.2 1.5 8 1.3 1.3 1.4 4.4 1.6 4.4 1.5 2.2 4.2 1.6 4.3 1.4 4.3 1.4 4.5 1.6 4.5 1.6 4.5 1.6 4.5 1.6 1.6 1.6 1.6 1.6 1.6 1.6 1.6 1.6 1.6
Office and store mechanical appliance dealers (retail):  (Commodity coverage, 59.3 per cent) Adding and calculating machines and accessories. Office and store furniture. Other office and store mechanical appliances Secondhand office and store mechanical appliances Service. Stationery Typewriters and accessories.  Office and store furniture and equipment dealers: (Commodity coverage, 61.7 per cent) Adding and calculating machines and accessories. Art goods and gifts. Books Furniture, office and store Lighting equipment. Miscellaneous merchandise. Other office and store quipment. Other stationery. Paper and paper goods. Secondhand merchandise.	2. 2 10. 8 23. 1 24. 6 4. 1 2. 36. 0 74. 1	1. 6 34. 1 9.0 8. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 8 10. 10. 8 10. 8	Photographic supplies Radio sets Service Sheet music, music books, etc Toys and games Typewriters and accessories.  SECONDHAND STORES  Automobile parts and accessories (secondhand): (Commodity coverage, 6.2 per cent) Automotive parts and accessories (except tires, tubes, an batteries). Batteries Repairs and service Tires, tubes, and tire accessories Used passenger cars	10. 15. 15. 7. 7. 9. 9. 4. 8. 12.	3 .4 3 .7 7 .1.9 5 .5 6 .5 7 .7 1.9 8 .91.8 8 .91.8 9 .8
Secondana merchandise. Service Typewriters and accessories.  Typewriter dealers:  (Commodity coverage, 21.9 per cent)  Adding and calculating machines and accessories.  Service Typewriters and accessories.  Opticians and optometrists: (Commodity coverage, 25.8 per cent)  Cameras and photographic supplies. Optical goods. Service  Sporting goods stores with toys and other merchandise: (Commodity coverage, 47.0 per cent)  Art goods and gifts Automotive parts and accessories (except tires and tubes Boats Cameras. Clothing, men's. Clothing, women's. Leather goods. Luggage Motor cycles, bloycles, and accessories Optical goods. Parts and accessories, boats	10. 14. 5. 5. 93. 15. 90. 25. 11. 13. 13. 13. 13. 14.	9 2.7 4 1.5 6 1.4 5.5 93. 4 2.1 90. 7. 5.7 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5	(Commodity coverage, 17.0 per cent) Apparel and accessories, women's, misses', children's Appliances and supplies, electrical Cameras and photographic supplies Carpenters' and mechanics' tools Clothing and furnishings (men's and boys')  Suits	3: 13. 4. 4. 14. 15. 15. 15. 15. 15. 15. 15. 15. 15. 15	7 5 9 1.1 7. 7. 0.2 4 8.8 1. 6.6 55.

#### TABLE 16.—PHILADELPHIA—RETAIL DISTRIBUTION BY KINDS OF BUSINESS

Number of Stores, Personnel, Pay Roll, Stocks, and Sales

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

		<del></del>							
		Proprie- tors and	EMPLO	OYERS	PAY R	OLL	STOCKS ON	NET SALES	(1929)
KIND OF BUSINESS (Not synonymous with commodities sold. See Table 23)	Number of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	33,905	31, 522	102,032	10,693	\$131, 949, 223	82, 882, 199	8151, 519, 250	\$1,083,914,834	100, 00
Food group	13, 623	12, 188	14,745	2,847	20, 418, 858	650, 549	12, 032, 060	252, 005, 222	23. 25
Candy and confectionery stores-									
Candy and confectionery stores— Candy stores—nut stores. Confectionery stores (candy and fountain) Dairy products stores—	2, 015	2, 023	161 1, 101	70 361	174, 018 1, 007, 934	5, 900 79, 749	78, 440 1, 029, 170	1, 277, 828 12, 948, 836	1. 19
Egg and poultry dealers	223 267	205 272	231 110	14 27	374, 429 112, 087	4, 025 7, 529	116, 430 67, 320	5, 470, 785 3, 091, 284	. 51 . 29 2. 77
Delicatessen stores	35 862	26 893 1,098	2,893 346	69	5, 189, 929 378, 251	20, 076	229, 670 1, 159, 100	30, 066, 179 11, 405, 025	1.05
Grocery stores (without meats)	1, 135 4, 737	1,098 3,792	1,104 3,202	480 756	1, 464, 930 4, 095, 830	97, 894 176, 609	450, 510 5, 348, 940	17, 176, 406 72, 919, 721	1.58 6.73
Combination stores (groceries and meats)—	1, 102	840	2, 207	397	2, 954, 321	109, 377	1, 733, 790	1	3, 50
Dairy products stores— Dairy products stores (including ice cream) Egg and poultry dealers Milk dealers! Delicatiossen stores. Fruit stores and vegetable markets Grocery stores (without meats). Combination stores (groceries and meats)— Grocery stores with meats. Meat markets with groceries. Meat markets (including sea foods)— Fish markets—sea foods Meat markets. Bakerles—caterers—	605	578 225	603	217 76	863, 684 191, 565	36, 957 21, 551	666, 960	38, 776, 234 13, 751, 277 2, 188, 402	1. 27
Meat markets	1,807	1,715	1,501	241	2, 176, 483	64, 673	39, 300 632, 310	33, 418, 514	3. 08
Bakeries—bakery goods stores (except manufacturing bakeries)————————————————————————————————————	371	287 8	681 141	51 11	749, 060 161, 956	13, 990 4, 040	152, 020 7, 470	5, 194, 510 650, 752	.48
		47	197	7	343, 953	2, 128	271, 660	2, 648, 150	. 24
Other 100d stores— Coffee, tea, spices. Farm products stores. General food stores. Bottled waters and beverages	20	40 24	18 25 80	5	21, 956 28, 748	1,068	9, 130 84, 860	313, 660 320, 610	.03
		14	80	64	129, 724	4, 907	9, 980	887, 040	.04
General stores—groceries with apparel or dry goods	1	18	14	8	11, 625	1,700	37,550	182, 350	.01
General merchandise group		1,265	31, 039	2,455	83, 812, 993	476, 980	84, 490, 570	256, 583, 288	23. 67
Department stores— With food departments. Without food departments (including one mail-order house).  Dry goods stores—piece goods stores— Dry goods stores. Piece goods stores. General merchandise stores— With food departments. Without food departments. Army and Navy goods stores. Variety, 5-and-10, and to-a-dollar stores.	3	24	7, 909	799	9, 501, 404	193, 075	5, 807, 960	56, 049, 083	5. 17
house)	16	6	19, 889	946	21, 404, 644	164, 281	19, 888, 610	166, 997, 844	15.40
Dry goods stores—piece goods stores— Dry goods stores————————————————————————————————————	883	920	675	79	784, 104	20, 075	4, 762, 560	12, 329, 960	1.14
Piece goods stores	- 77	86	66	6	126, 733	1,401	816, 850	2, 344, 052	, 22
With food departments	- 10 94	10 102	29 148	35	48, 889 192, 179	8, 517	32, 340 1, 100, 370	248, 094 2, 487, 174	.02 .23 .03
Army and Navy goods storesVariety, 5-and-10, and to-a-dollar stores	- 19 154	19 98	2, 293	588	46, 688 1, 708, 352	260 89, 215	227, 720 1, 854, 160	841, 874 15, 785, 207	1.46
Automotive group 2	2, 417	1,956	8, 374	226	12, 784, 211	77, 531	10, 898, 220	112, 548, 471	10, 39
		104	0.550	15	0 000 214	5, 184	7 101 400	69, 177, 045	4 20
Motor vehicle dealers— Automobile sales rooms—new and trade-in	- 183 - 47	124 51	3, 550	15 2	6, 229, 314 261, 620	1	7, 181, 400 266, 130 1, 171, 600	11 .	. 21
Tire shops (including tire repairs)	-1 200	122 112 94	476 180 258	8 4 8	732, 155 259, 329 416, 308	2, 471 731 2, 843	217, 040 588, 610	1, 436, 647	. 64 . 13 . 35
Filling stations— Filling stations—gasoline and oil Filling stations with tires and accessories	- 564 279 68	273	267	36 31 5	1, 468, 398 326, 744 113, 412	10, 202	204, 070 368, 690 67, 820	12, 174, 358 3, 305, 708 716, 984	.81
Filling stations—gasoline and oil	- 5 22	5	18	1	1	ł	28, 440 38, 150		
Garages and repair shops—	52		1	7	11	1	46, 350	793, 047	1
Garages (repairs and storage, gasoline, oil, accessories) Parking stations, parking garages, and lots	654	660	1,560	87	2, 131, 986	34, 304	633, 460 61, 770	9, 268, 323 2, 083, 619	.86
			41	1	54, 973	600	12,940	263, 916	.03
Apparel group 3		3, 393	11,832	1, 998	17, 307, 377	767, 481	29, 366, 710	134, 953, 225	12.45
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores————————————————————————————————————	135	146	299	22	526, 473	9, 191	1, 682, 800	5, 740, 719	.58
Men's and boys' hat stores	114 407	95 385	197 408	37 110	688, 953	26,929	3, 360, 460	2, 609, 659 8, 772, 048	.81
Men's furnishings stores.  Men's clothing and furnishings stores.  Family clothing stores—men's, women's, children's.	80 245	63	904	41	1, 509, 030	12,323	2, 579, 390	10. 228, 448	il .194
					N .	1	5, 047, 090	H .	
cessories Women's accessories stores— Corset and lingerie shops.	103	]]	1	40	127, 911	9,036	465, 020	1, 701, 485	
Furriers—fur shops	106	15:	472	47	861,067	7 18, 104	1, 933, 550	6, 714, 956 2, 911, 96	6.6
Hosiery shops Knit goods shops	183	16	3   22	. 2	19,007	7 500	82, 320	1 280, 580	)
Costume accessories stores including lewelry, bags		1		1	28, 292		112,740	- 1	
and gloves	-	3	3 24 7 15	2	10, 39			67, 94	3 :0

<sup>1</sup> Further data will be shown in a special report on milk dealers.
2 This total includes 1 or more classifications in which the number of stores is less than 3, and concerning which no information can be disclosed.

### TABLE 16.—PHILADELPHIA—RETAIL DISTRIBUTION BY KINDS OF BUSINESS—Continued

Number of Stores, Personnel, Pay Roll, Stocks, and Sales—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

		Proprie- tors and	EMPLO	YEES	PAY R	orr	STOCKS ON	NET SALES	(1929)
RIND OF BUSINESS  (Not synonymous with commodities sold. See Table 23)	Number of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	HAND, END OF YEAR (at cost)	Amount	Per cen of total sales
Apparel Group—Continued, Other apparel stores— Children's specialty shops			66	91	\$58, 927	es 410	\$308, 230	\$ <b>221</b> 711	
Custom tailors Dressmakers Infants' wear shops	51 559 21 11	50 588 22 12	1,332 143 5	21 139 2 4	2, 140, 226 143, 955 5, 880	\$3,410 57,701 600 1,500	1, 726, 860 55, 140 77, 250	\$831, 711 10, 132, 882 521, 259 145, 689	0.0
Shoe stores— Shoe stores—men's Shoe stores—women's Family shoe stores—men's, women's, children's		11 17 557	124 252 1,089	42 141 200	214, 452 475, 439 1, 568, 049	8, 836 35, 854 55, 918	504, 800 700, 170 6, 679, 220	2, 999, 468 4, 489, 885 15, 863, 525	1.4
Furniture and household group.	1, 344	1, 299	5, 600	317	9, 185, 351	80, 294	15, 786, 670	61, 853, 786	5, 6
Furniture stores. Floor coverings, draperies, curtains, and uphoistery	526	536	2, 096	80	3, 559, 451	20, 060	5, 992, 660	27, 723, 347	2.1
praperies, curtains, and upholstery stores	17 66	16 81	49 303	8 43	48, 616 539, 261	1, 040 6, 083	71, 970 1, 866, 120	398, 397 3, 709, 522	:
Household appliances stores— Household appliances stores (electrical) Household appliances stores. Refrigerator dealers—electric only. Refrigerator dealers—electric and gas. Other home furnishings and appliances stores—	80 14	34 8	1,086 216	14	1, 486, 624 397, 269	2, 410	1, 033, 570 218, 580	7, 073, 335 1, 858, 533	
Refrigerator dealers—electric only	2 1	(x)	(x)	(x)	(x)	(x)	(x) (x)	(x) (x)	(x)
Aluminumware Antique and used furniture dealers Brushes and brooms	2 25 8	(x) 27	(x) 32 55	(x) 2	(x) 29, 775 90, 043	(X) 125	(x) 98, 830 25, 910	(X) 160, 293 204, 661	(x)
Other home furnishings and appliances stores— Aluminumware	68 22	65 24 13 58	113 33 19	4 3	90, 043 168, 401 48, 886	945 150	583, 870 92, 290 93, 400	(X) 160, 293 204, 661 1, 386, 968 342, 630 253, 656	
Antique shops.  Awnings, flags, banners, window shades, and tents.	58 41	45	120 128	13 19	34, 125 385, 510 171, 620	2, 234 6, 621	2, 441, 760 156, 650	2, 139, 525 1, 114, 680 2, 630, 163 199, 285	
Interior decorators	35 27	28 29	259 30	13 12	448, 271 26, 641	4, 479 2, 181	513, 300 56, 960	2, 630, 163 199, 285	
Radio and electrical shops Radio and musical instruments		220 106	451 501	73 38	727, 252 969, 140	22, 459 11, 507	918, 620 1, 610, 890	5, 998, 147 5, 954, 745	
Restaurants, cafeterias, and eating places 2		2, 694	12, 247	734	11,047,472	210, 274	778, 800	54, 945, 637	5.
Restaurants, cafeterias, and lunch rooms— Cafeterias. Lunch rooms	76 1, 302	24 1,380	3, 179 2, 541 5, 802	43 184	2, 998, 273 2, 186, 077 5, 045, 320	11, 594 54, 591	94, 510 226, 850	14, 611, 560 13, 480, 129	1.
Cateterias Lunch rooms Restaurants with table service Lunch counters, refreshment stands, etc Refreshment stands Fountain—lunches Lunch counters. Soft-drink stands	786 126	859 123	5, 802	368 84	5, 045, 320	97, 252	316, 990	21, 957, 546	2
Fountain—lunches Lunch counters	26 274	21 254	106 518	. 3 45	97, 800 587, 213	688 14, 126	32, 240 30, 280 72, 110	932, 563 611, 301 3, 171, 123	
Soft-drink stands	4	576	2,307	128	13, 066 3, 867, 967	2, 702 48, 954	4, 940 5, 588, 570	124, 976 24, 794, 500	'
Lumber and building material dealers— Lumber and building material dealers————————————————————————————————————	1	90	1,032	20	1, 831, 492	14, 625	3, 563, 450	14, 160, 545	
Lumbar and hardwara	1 9	31	13 157	17	17, 243 217, 400	5, 810	29, 190 68, 590	87, 737 744, 059	3
Roofing  Roofing  Dealers in any other single building material.  Electrical shops (without radio).  Heating and plumbing shops—  Heating appliances and oil burners.  Plumbing shops—heating and ventilating.	12 80	16 81	27 166	7	32, 762 251, 565	300 1,823	22, 790 303, 940	179, 304 1, 405, 128	3
		10 138	338 291	13	620, 512 443, 053	3, 299 9, 928	175, 020 511, 710	2, 069, 713 2, 057, 890	3
Glass and mirror shops Paint and glass stores	21 190	21 187	49 234	37	95, 642 358, 298	13, 109	104, 700 809, 180	520, 248 2, 969, 870	
Other retail stores 3		7, 531	15, 408	1,904	22, 885, 979	544, 967	39, 689, 880	181, 689, 081	10
Hardware stores		- 1	1	66			4, 876, 260	11, 030, 118	
Feed stores (flour, feed, grain, fertilizer)  Harness shops Seeds, bulbs, and nursery stock	18	16	71 14 630	5		2, 100	81, 980 22, 350 1, 128, 760	1, 486, 332 137, 350 4, 605, 655	2
Cooperage—barrels, boxes, crates, casks	. 4		6	1	- 8, 580		8,000 18,280	56, 300 197, 670	υf
Book stores— Book stores— Circulating libraries— Circulating libraries—	58	48	296	7	496, 858	2, 521	1, 058, 420 7, 500	4, 197, 677 13, 464	
Cigar stores with fountains	289			7	212, 277 43, 327		li .	3, 318, 078 525, 789	1
Cigar stands Cigar stores without fountains Coal and wood yards—ice dealers—	1	2, 244	369	80	490, 541	22, 374	1, 870, 890	17, 072, 546	6
Coal and wood yards	3		2, 033 549	130 20		47, 937 5, 042	2, 631, 200 226, 330	32, 251, 18 5, 070, 87	
Drug stores.  Drug stores with fountains.  Florists.	605 932 318	882	2, 346	553	2, 905, 670	94, 300 193, 827	2, 998, 810 5, 354, 850	9, 409, 57 23, 652, 13 5, 630, 50	4

This total includes 1 or more classifications in which the number of stores is less than 3, and concerning which no information can be disclosed.

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### RETAIL DISTRIBUTION IN PENNSYLVANIA: 1929

### TABLE 16.—PHILADELPHIA—RETAIL DISTRIBUTION BY KINDS OF BUSINESS—Continued

Number of Stores, Personnel, Pay Roll, Stocks, and Sales-Continued

 $[An\ (x)\ indicates\ that\ the\ amount\ must\ be\ withheld\ to\ avoid\ disclosure\ of\ individual\ operations,\ but\ it\ is\ included\ in\ the\ totals]$ 

KIND OF BUSINESS		Proprie- tors and	EMPL	DYRES	PAY R	orr	STOCKS ON	NET SALES	(1929)
(Not synonymous with commodities sold. See Table 23)	Number of stores		Full time	Part time	Total (full time and part time)	Part time only	HAND END OF YEAR (at cost)	Amount	Per cent of total sales
Other retail stores—Continued. Gifts, novelties, and toys—cameras— Toy shops———————————————————————————————————	23		7.0						
Art and gift shops	74 61 14	23 77 71 17	13 54 57 74	89 20 2	\$17, 690 63, 322 71, 852 120, 068	\$1, 645 8, 358 6, 338 852	\$90, 080 355, 490 224, 420 140, 930	\$274, 418 758, 070 767, 859 964, 948	0. 02 . 07 . 07 . 09
Jawelry stores (Installment credit)  Jewelry stores  Luggage and leather goods stores  Music stores (without radio)	46 83	16 436 41 92 66	195 1, 394 69 164 404	96 1 3 44	382, 331 2, 190, 745 88, 023 241, 677 389, 911	268 17, 305 150 360 8, 535	674, 670 9, 765, 360 292, 710 515, 720 107, 770	2, 382, 855 15, 999, 972 853, 830 1, 371, 560 2, 492, 917	.22 1.47 .08 .13
Office, school, and store supplies and equipment dealers— Office and school supplies. Office and store mechanical appliance dealers (retail) Office and store furniture and equipment dealers. Store-fixture dealers. Typewriter dealers. Opticians and optometrists. Sporting goods stores, including athletic and playground equipment—	15 20 26 14 134	40 4 17 27 7 184	171 479 170 44 315 302	6 1 4 3	244, 285 1, 101, 415 384, 924 66, 219 568, 579 558, 615	881 234 1, 617 700 3, 001	295, 980 351, 250 374, 620 137, 370 191, 860 476, 120	1, 549, 378 3, 682, 225 2, 142, 191 396, 707 1, 841, 626 2, 461, 558	. 14 . 34 . 20 . 03 . 17 . 23
Sporting goods specialty stores. Sporting goods stores with toys and stationery. Scientific and medical instruments and supplies, at retail.	15 13	15 9	50 76	4 3	81, 490 118, 768	1, 112 610	215, 970 351, 390	808, 597 1, 018, 900	. 07 . 09
		25	199	2	373, 476	995	388, 190	2, 277, 668	, 21
Blank books, accounting and legal forms.  Paper and paper-products stores.  Printers and lithographers.  Stationers and engravers.  Monuments and tombstones.  Miscellaneous classifications (combined).	1 82	14 3 84 19 718	53 48 7 431 49 2, 042	51 4 217	113, 591 64, 213 9, 572 708, 010 113, 208 3, 003, 488	7, 231 2, 306 54, 960	96, 600 79, 850 1, 200 868, 450 237, 720 2, 447, 290	465, 156 475, 773 79, 866 3, 729, 751 599, 947 15, 621, 517	.04 .04 .01 .35 .06 1,44
Secondhand stores	587	607	466	81	677, 390	23, 469	2, 850, 220	4, 910, 824	. 45
Tires, accessories, and parts (secondhand)  Furniture stores (secondhand)  Pawn shops (sales)  Clothing and shoe stores (secondhand)  Bullding materials and hardware stores (secondhand)  Book stores (secondhand)  Office appliances (secondhand)  Radios, phonographs, musical instruments (secondhand)  Other secondhand	106 144 6 6 6	34 231 100 145 9 5 7 4 72	45 65 206 30 4 35 5 2 74	1 10 14 13 29 1	49, 103 72, 424 355, 646 31, 892 9, 078 62, 876 5, 515 3, 550 87, 306	468 2, 944 3, 930 3, 810 5, 770 520 5, 527	119, 510 265, 450 2, 040, 480 141, 980 4, 800 91, 120 17, 250 1, 700 161, 930	266, 032 832, 569 2, 404, 401 480, 799 20, 470 301, 016 53, 305 21, 100 531, 132	. 03

## TABLE 17.—PHILADELPHIA—OPERATING EXPENSES, BY KINDS OF BUSINESS

TABLE 11.—I IIIIADEDI			11110 22.	. '						
			Value of				(include	RENTAL lin"Allothe	t cost r expenses'' co	olumn)
KIND OF BUSINESS	Num- ber of stores	Total pay roll re- ported	proprie- tors' serv- ices at same rate as that paid full- time em- ployees	Total wege cost (in- cluding proprietors' services)		Total oper- ating expense per cent to total of sales	Num- ber of stores in leased prem- ises	Rent paid for leased premises		Per cent of rent to sales in leased prem- ises
All groups 1	33, 905	\$131, 949, 223	<b>239, 394, 489</b>	\$171, 343, 712	<b>\$140,002,97</b> 5	28, 72	19, 567	\$37, 548, 513	3651, 086, 226	5.77
Food group	13, 623	20, 418, 858	14, 383, 477	34, 752, 335	21, 130, 818	22. 18	7, 227	6, 646, 297	142, 671, 276	4. 66
Candy and confectionery stores— Candy stores—nut stores. Confectionery stores (candy and fountain) Dairy products stores— Dairy products stores (including ice cream) Egg and poultry dealers. Milk dealers. Delicatessen stores Fruit stores and vegetable markets. Grocery stores (without meats) Combination stores (groceries and meats)—Grocery stores with meats. Meat markets with groceries. Meat markets—sea foods. Fish markets—sea foods. Meat markets. Bakeries—caterers—	115	174, 018	100, 224	274, 242 2, 713, 323	231, 744 1, 959, 378	39.60 36.09	62 940	122, 106 991, 788	572, 169 7, 469, 658	21.34 13.28
Dairy products stores—	2, 015	1.007, 934	1,705,389	703, 044	415,779	20.45	117	93, 495	2 020 266	4.68
Egg and poultry dealers	223 267 35	374, 429 112, 087 5, 189, 929	328, 615 258, 672 46, 644	370, 759 5 236 578	217, 988 3, 795, 489	19.05	165	102, 264 5, 870	2, 216, 297 849, 143	4.61
Delicatessen stores	862 1, 135	378, 251 1, 464, 930	843, 255 1, 359, 324	1, 221, 506 2, 824, 254 8, 737, 238	1,031,687 1,991,211	19.76 28.04	430 766	434, 846	5, 769, 524 13, 435, 618 50, 158, 321	7. 54 5. 68
Grocery stores (without meats)	4, 737	4, 095, 830	4, 641, 408	8, 737, 238	4, 566, 323	18. 24	2, 395	1, 847, 002	50, 158, 321	3.68
Grocery stores with meats  Meat markets with groceries  Meat markets (including sea foods)—	1, 102 605	2, 954, 321 863, 684	1, 082, 760 792, 438	4, 037, 081 1, 656, 122	2, 041, 975 925, 853	15.68 18.78	566 267	763, 388 260, 002	25, 854, 306 7, 349, 581	2.95 3.54
Fish markets—sea foods Meat markets Bakeries—caterers—	1,807	191, 565 2, 176, 483	265, 725 2, 413, 005	457, 290 4, 589, 488	275, 887 2, 357, 397	33. 50 20. 79	148 1,095	116, 776 857, 196	1, 543, 789 21, 109, 421	7. 56 4. 06
Bakeries—cuterers— Bakeries—bakery goods stores (except manufac- turing bakeries)————————————————————————————————————		749, 060 161, 956	309, 673 8, 960	1, 058, 733 170, 916	851, 831 65, 434	1	197	220, 198	3, 076, 803	7. 16
Coffee, tea, spices Coffee, tea, spices Farm products stores General food stores	48 41 20	343, 953 21, 956 28, 748	81, 545 46, 400 27, 600 21, 840	425, 498 68, 356 56, 348	274, 086 25, 130 33, 124	26. 42 29. 80 27. 91	11	25, 033 18, 256 6, 829	409, 623 234, 220 224, 001	3.05
		129,724	}	151, 504	70, 502	57.38	10	20, 584	343, 741	5. 97
General stores—groceries with apparel or dry goods General merchandise group		11,625	13, 368	24, 993 35, 294, 475	11, 955 42, 090, 467	1	6 600	4, 620 3, 754, 199	53, 050 94, 025, 694	8, 71
•		33, 812, 993	1, 481, 482	30, 284, 410	42,000,401	30. 10		0, 104, 100	04, 020, 004	
With food departments (including 1 mail	3	9, 501, 404 21, 404, 644	28, 248 6, 498		7, 786, 973		3 9	1, 269, 536 655, 075	56, 049, 088 12, 779, 655	(x) 5.13
order house) Dry goods stores—plece goods stores— Dry goods stores Plece goods stores General merchandise stores—	883	11	1, 041, 440 168, 314	1, 825, 544	1, 844, 539	25.71	373	421, 822 72, 771	7, 081, 925 1, 249, 568	5.96
General merchandise stores— With food departments. Without food departments Army and Navy goods stores. Variety, 5-and-10, and to-a-dollar stores.	10 94 19	48, 889 192, 179 46, 688	16, 800 126, 582 29, 412 69, 188	65, 689 318, 761 76, 100	24, 625 232, 218 48, 711	36. 31 22. 15 36. 51	10	1,520	51, 000 1, 430, 318 220, 895 15, 154, 250	2.98 6.28 9.83
Automotive group	1	1	2, 666, 254				1, 587	4, 296, 764		
3.5.4 ashiola donlars					2 0 0 0 000	1		1 000 141	** *** ***	0.20
Actomobile sales rooms, new and trade-in. Used-car establishments. Accessories, tires, and batteries— Accessory stores with tires and batteries. Battery and ignition shops—brake repair shops. Tire shops (including tire repairs).	- 183 - 47	261, 620	101, 694		319, 207	30. 13	41	1, 329, 141 126, 251 232, 423	55, 700, 934 2, 054, 848 4, 797, 212	6.14
		259, 329	160, 944	420, 273	235, 908	45.67	82	93, 311	1, 185, 718	7.87
Filling stations—gasoline and oil————————————————————————————————————	279	326, 744	823, 778	650, 522	373, 249	9   30.97	170	184, 372	2, 176, 043	8.47
Filling stations with other merchandise  Motor cycles, bicycles, and supplies—  Motor-cycle dealers  Bicycle shops—  Garages and repair shops—  Garages and repair shops—	22	23, 182 5, 478	8, 810 18, 260	31,999 23,738	15, 384 19, 131	1 32.39 1 33.55	13	9, 886	76, 736	12.88
Garages and repair shops— Body, fender, and paint shops———————————————————————————————————	- 52	252, 784	80, 098	1			39	68, 123	489, 848	13.91
Garages and replar snops— Body, fender, and paint shops. Garages (repairs and storage, gasoline, oil, accessories)————————————————————————————————————	- 654 - 153	455, 983	199, 120	3, 019, 686 655, 103	573, 25	3   58.90	i   88	369, 641	1, 249, 453	18. 21 29. 58 8. 58
resolutor shops (including repairs)			1	1	1	1	H	1		
Apparel group  Men's and boys' clothing and furnishings, stores—		21,001,011	*, 011, 20	28, 110, 00	10, (10, 10	01.0	2, 357	5, 170, 000	100, 011, 001	·
Men's and boys' clothing and furnishings, stores— Men's and boys' clothing stores.— Men's and boys' hat stores.— Men's furnishings stores.— Men's clothing and furnishings stores.— Family clothing stores—men's, women's, children's.	80	1 310, 973 7 688, 953 0 1, 509, 030	145, 736 624, 85 104, 32	0 456, 70 5 1, 313, 80 8 1, 613, 35	510, 96 489, 03 8 1, 274, 59 8 1, 582, 82 1, 012, 47	5 22.4° 9 36.2° 0 29.5° 5 31.2° 9 34.3°	1 27. 5 5	287, 332 5 784, 501 2 575, 914	2 2,099,947 6,719,427 1 7,430,89	7 13.68 7 11.68 2 7.75
Women's ready-to-wear specialty stores -apparel and	1 .	6, 344, 336	563,64	1	1		4 32	1, 981, 73		
Women's accessories stores— Corset and lingerie shops. Furriers—fur shops. Hosiery shops. Knit goods shops.	10 15 18	5 861,06	7 271.47	2 1, 132, 53	0 1, 344, 22	28   36.8	B    10	3 447, 064	4   5, 056, 94	2   8,84
Knit goods shops	1 34	5   19 <b>.</b> 00	7   12,88	0 31,88	7 32,34	4 22.8	9    :	B   7,410	208, 10 5 4, 153, 26	5 8.00
Millinery stores. Costume acessories stores, including jewelry bags, and gloves. Umbrella shops, including parasols, canes	-	8 28, 29 8 10, 39	2 9,05	6 87, 34	8 45, 96	9 26, 9	7	7 22, 13 5 8, 46	3 293, 96	3 7. 53

t Group totals may include figures for stores which are omitted from the detail to avoid the disclosures of individual operations.

### . TABLE 17 .- PHILADELPHIA-OPERATING EXPENSES, BY KINDS OF BUSINESS-Continued

			Value of				(include	RENTAI l in "All othe	. cost r expenses'' o	eolumn)
KIND OF BUSINESS	Num- ber of stores	Total pay roll re- ported	proprie- tors' serv- ices at same rate as that paid full- time em- ployees	Total wage cost (in- cluding proprietors' services)	All other reported expenses (includes rent)	Total oper- ating expense per cent to total of sales	Num- ber of stores in leased prem- ises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leas: d prem- ises
Apparel group—Continued. Other apparel stores—	51	\$58,927	\$42, 050	4100 000	<b>4710 222</b>	er (1	29	er4 000	4540 510	0.00
Children's specialty shops. Custom tallors. Dressmakers. Infaut's wear shops.	559 21 11	2, 140, 226 143, 955 5, 880	919, 044 22, 044 10, 512	\$100, 977 3, 059, 270 165, 999 16, 392	\$110, 333 1, 429, 526 56, 922 13, 561	25. 41 44. 30 42. 77 20. 56	37 337 14 6	\$54, 038 510, 398 18, 900 7, 050	\$562, 752 8, 225, 915 176, 874 67, 589	9, 60 6, 20 10, 69 10, 48
Shoe stores—  Shoe stores—men's————————————————————————————————————	55 45 660	214, 452 475, 439 1, 508, 049	18, 238 29, 648 773, 673	232, 690 505, 087 2, 341, 722	633, 116 783, 517 2, 557, 146	28. 87 28. 70 30. 88	52 44 342	289, 023 386, 922 1, 097, 576	2, 883, 161 4, 481, 535 12, 517, 318	10. 05 8. 63 8. 77
Furniture and household group	1, 344	9, 185, 851	2, 158, 509	11, 343, 860	9, 754, 803	34. 39	823	2, 435, 364	41, 507, 870	5.87
Furniture stores — Furniture stores — Floor coverings, draperies, curtains, and upholstery	526	3, 559, 451	905, 304	4, 464, 755	4, 138, 230	31. 03	273	1, 010, 605	17, 985, 109	5. 62
stores— Draperies, curtains, and upholstery stores——— Floor coverings stores————————————————————————————————————	66	48, 616 539, 261	15, 536 142, 560	64, 152 681, 821	60, 284 634, 583	31, 23 35, 49	11 40	28, 736 186, 719	258, 397 3, 000, 650	11, 12 6, 22
Household appliances stores— Household appliances stores (electric)— Household appliances stores— Other home furnishings and appliances stores— Antique and used furniture dealers—	14	1, 486, 624 397, 269 29, 775	46, 478 14, 712 25, 029	1, 523, 102 411, 981 54, 804	1, 519, 084 368, 501 23, 543	43, 15 41, 99 48, 88	63 11 12	149, 940 112, 836 9, 111	3, 542, 041 1, 782, 427 59, 434	4. 22 6. 33 15. 33
Antique and used in riture dealers Brushes and brooms. China, glassware, crockery, tinware, enamel ware. Picture and framing stores. Stove and range dealers. Antique shops. Awnings, flags, banners, window shades, and tents. Interior decorators. Lamp and shade shops.	8 68 22 9	90, 043 168, 401 48, 886 34, 125	6, 548 96, 330 35, 448	96, 591 264, 731	8, 032 214, 926	51, 12 34, 58 40, 30	6 34 12	5, 788 83, 776 29, 766	190, 501 1, 223, 678 232, 364	3. 04 6. 88 12. 81
Antique shops Antique shops Awnings, flags, banners, window shades, and	58 41	385, 510	23, 348 185, 252	84, 334 57, 473 570, 762	58, 757 32, 372 347, 224	35. 42 42, 91 30. 63	37 22	75, 623 23, 835	1, 783, 369	4. 24
Interior decorators Lamp and shade shops Radio and music stores—	35 27	171, 620 448, 271 26, 641	58, 005 47, 964 23, 635	229, 625 496, 235 50, 276	111, 770 331, 441 27, 445	31. 47 39. 00	27 13	84, 932 12, 740	526, 715 1, 712, 056 111, 066	4, 96 11, 47
Radio and music stores— Radio and electrical shops		727, 252 969, 140	343, 860 180, 942	1, 071, 112 1, 150, 082	827, 139 1, 025, 117	31. 65 36. 53	175 82	281,702 331,266	4, 547, 946 4, 286, 252	6. 19 7. 78
Restaurants, cafeterias, and eating places	2, 624	11,047,472	2, 379, 998	18, 427, 470	8, 378, 224	39, 69	2,026	3, 940, 185	46, 839, 279	8.41
Restaurants, cafeterias, and lunch rooms— Oafeterias————————————————————————————————————	76 1, 302 786	2, 998, 273 2, 186, 077 5, 045, 320	22, 560 1, 157, 820 732, 727	3, 020, 833 3, 343, 897 5, 778, 047	1, 234, 456 2, 227, 123 4, 115, 562	29, 12 41, 33 45, 06	65 974 633	858, 106 965, 658 1, 745, 118	13, 921, 359 11, 130, 298 17, 810, 185	6. 16 8. 68 9. 80
Lunch rooms.  Restaurants with table service Lunch counters, refreshment stands, etc.—  Refreshment stands.  Fountain—junches Lunch counters.  Soft-drink stands.	126 26 274	110, 111 97, 800 587, 213	119,679 19,236 280,924	229, 790 117, 036 868, 137	159, 635 105, 700 495, 929	41. 76 30. 44 43. 02	99 19 219	108, 856 45, 515 194, 091	750, 826 413, 121 2, 672, 340	14. 50 11. 02 7. 26
Soft-drink stands  Lumber and building group		13,066 3,867,967	44, 430 903, 142	57, 496 4, 771, 109	38, 173 2, 834, 368	76. 55 30. 67	16 291	22, 451 495, 926	91, 211 15, 337, 486	3, 2
Lumber and building material dealers— Lumber and building material dealers————————————————————————————————————		1.881.492	<del></del>				48	212, 346	9, 509, 992	2.2
Lumber and hardware Roofing Dealers in any other single building material Electrical shops (without radio)	33 12 80	17, 243 217, 400 32, 762 251, 565	158, 490 19, 895 41, 788 20, 724 121, 824	1, 989, 982 37, 138 259, 188 53, 486 373, 389	1, 573, 396 10, 796 60, 018 18, 669 159, 178	(X) 42, 90 40, 24 37, 90	7 7 46	5, 594 4, 080 47, 710	245, 969 94, 857 825, 861	2, 2 4, 8 5, 7
Heating and piumbing shops— Heating appliances and oil burners———————————————————————————————————	29 123	620, 512 443, 053	18, 260 205, 844	688, 772 648, 397	335, 453 261, 259		23 52	60, 863 45, 472	1, 648, 868 1, 250, 610	3.66
Paint and glass stores— Glass and mirror shops———————————————————————————————————	21 190	95, 642 358, 298	40, 992 275, 825	186, 634 634, 123	80, 488 835, 161	41. 72 32. 64	18 89	13, 690 105, 215	115, 979 1, 601, 777	11. 80 6. 57
Other retail stores		22, 885, 979	9, 893, 575	32, 779, 554	22, 018, 625	30, 16	4, 292	7, 510, 702	120, 152, 541	6. 2
Hardware stores Farmers' supplies— Feed stores (flour, feed, grain, fertilizer)	649	869, 079 95, 326	871, 859 52, 026	1,740,938	1, 114, 810	25. 89 15, 91	245 20	297, 145 13, 624	8, 785, 064 607, 940	7.8
Seeds, builbs, and nursery stock Cooperage—barrels, boxes, crates, casks	10	20, 606 877, 010 8, 580 17, 709	52, 026 21, 152 12, 528 11, 440 6, 155	147, 352 41, 758 889, 538 20, 020 23, 864	89, 196 16, 316 883, 470 2, 134 9, 524	42. 28 38. 50 (X) (X)	7 6 3	3, 880 53, 588 1, 404	47, 614 2, 550, 996 42, 300	8. 1. 1. 5
Book stores— Book stores— Circulating libraries— Cigar stores and cigar stands— Cigar stores with fountains Cigar stands—	58 4	496, 858	80, 160 5, 800	577, 018 5, 800	424, 761 4, 321	23. 87 (X)	44 4	108, 224 3, 655	4, 022, 786 13,464	2, 6 (x)
Cigar stores without fountains	289 133 2, 253	212, 277 43, 327 490, 541	311, 984 143, 000 2, 847, 636	524, 261 186, 327 3, 338, 177	501, 920 95, 596 1, 919, 775	53, 62	175 80 1, 244	284, 440 67, 503 1, 147, 515	2, 627, 899 413, 345 11, 798, 997	16.3
Coal and wood yards—ice dealers— Coal and wood yards————————————————————————————————————	250	3, 082, 728 760, 567	358, 320 155, 488	3, 441, 048 916, 055	3, 098, 571 439, 790	1	135 39	320, 228 22, 888	17, 400, 252 4, 265, 022	1.8
Drug stores	- 605	1, 045, 980 2, 905, 670 882, 629	714, 379 1, 019, 592 469, 260	1, 760, 359 8, 925, 262 1, 351, 889	1, 023, 563 2, 969, 224 934, 981	-1	263 613 183	374, 930 1, 646, 165 287, 716	4, 470, 856 17, 522, 693 8, 823, 037	8.3 9.3 7.5
Professores with fountains. Florists	23 74 81	17, 690 63, 322 71, 852	28, 382 78, 386	1		29. 28 38. 57	12	16, 806	164, 940	10. 2 13. 3
Camera dealers—photographic supplies	14	120, 068	27, 387	147, 455	120, 790	27. 80		l 8, 100	140, 775	5.7

# TABLE 17.—PHILADELPHIA—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

			Value of				(include	RENTA d in "All othe	L COST er expenses" c	olumn)
KIND OF BUSINESS	Num- ber of stores	Total pay roll re- ported	proprie- tors' serv- ices at same rate as that paid full- time em- ployees	Total wage cost (in- cluding proprietors' services)	All other reported expenses (includes rent)	Total oper- ating expense per cent to total of sales	Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales In leased premises
								: • •		
Other retail stores—Continued.  Jewelry stores  Jewelry stores (installment credit)  Jewelry stores  Luggage and leather goods stores  Music stores (without radio)  News dealers  Office, school, and store supplies and equipment	16 432 46 83 146	\$382, 331 2, 190, 745 88, 023 241, 677 389, 911	\$31, 344 679, 724 52, 234 135, 332 62, 304	\$413, 675 2, 870, 469 140, 257 377, 009 452, 215	\$484, 712 2, 055, 207 179, 370 249, 981 459, 008	37. 70 30. 79 37. 43 45, 71 36, 55	15 254 35 46 112	\$130, 289 783, 064 102, 009 103, 390 281, 999	\$2, 175, 086 13, 858, 206 779, 227 1, 095, 349 2, 263, 353	5. 99 5. 65 13. 09 9. 44 12. 46
dealers— Office and school supplies Office and store mechanical appliance dealers (re-	40	244, 285	56, 920	301, 205	161, 162	29.84	34	58, 181	1, 159, 629	5. 02
tail) Office and store furniture and equipment dealers Store fixture dealers Typewriter dealers Opticians and optometrists Sporting goods stores, including athletic and play-		1, 101, 415 384, 924 66, 219 568, 579 558, 615	9, 196 38, 335 40, 203 12, 635 246, 560	1, 110, 611 423, 259 106, 422 581, 214 805, 175	240, 204 247, 328 44, 256 285, 625 437, 586	36. 68 31. 30 37. 98 47. 07 50, 49	14 17 14 14 89	76, 756 79, 864 20, 439 75, 855 180, 387	3, 620, 120 1, 454, 785 218, 707 1, 841, 628 1, 418, 059	2. 12 5. 49 9. 35 4. 12 12. 72
		81, 490 118, 768	24, 120 13, 995	105, 610 132, 763	106, 212 141, 444	26, 20 26, 91	9 9	25, 560 40, 735	609, 422 981, 642	8. 65 4. 15
Sporting goods specialty stores.  Sporting goods stores with toys and stationery.  Scientific and medical instruments and supplies, at retail.	32	373, 476	46, 800	420, 276	186, 568	26. 64	24	49, 059	879, 243	5. 58
Stationers and printers— Blank books, accounting, and legal forms. Paper and paper products stores. Printers and lithographers, at retail. Stationers and engravers Monuments and tombstones. Miscellaneous classifications (combined).	3 17 4 82 18 740	113, 591 64, 213 9, 572 708, 010 113, 268 3, 003, 488 677, 390	18, 564 4, 101 136, 584 43, 035 942, 066 693, 402	113, 591 82, 777 13, 673 844, 594 156, 303 3, 945, 554	28, 830 50, 380 7, 541 522, 262 74, 065 2, 110, 975 782, 931	(x) 27. 99 (x) 36. 65 38. 40 (x)	11 4 55 6 350	31, 603 2, 830 198, 906 6, 840 448, 269 318, 461	373, 431 79, 866 3, 244, 436 203, 993 7, 874, 125 3, 073, 758	6. 13 3. 35 (x)

# TABLE 18.—PHILADELPHIA—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Pro- prie- tors	NUMB EMPLO		PAY I	SOLL	ALL OTHER		NET SALES (	1929)
TYPE OF OPERATION	Num- her of stores	and firm mem- bers (not on pay roli)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
Total	35, 905	31, 522	102, 032	10,893	\$131,949,223	82, 882, 199	\$140,002,975	\$151, 519, 250	\$1,083,914,334	100.00
Single-store independents	29, 101 1, 256 348 796 1, 224 1, 012	30, 451 818 147 74	51, 729 16, 617 2, 533 5, 981 8, 406 7, 727	6, 808 906 292 486 893 1, 268	66, 564, 186 21, 645, 173 3, 961, 313 7, 813, 984 10, 450, 707 9, 821, 358	2, 095, 741 153, 123 60, 328 122, 744 217, 104 224, 424	74, 262, 978 24, 104, 909 3, 897, 445 7, 965, 132 6, 864, 693 11, 641, 865	102, 105, 840 17, 257, 370 4, 367, 310 5, 401, 330 3, 904, 700 7, 021, 660	600, 943, 552 142, 853, 022 25, 436, 224 60, 608, 867 85, 678, 755 79, 519, 076	55. 44 13. 18 2. 35 5. 59 7. 91 7. 34
Other types of operation: Mail order houses (catalogue only). Direct selling (house to house) Curbside markets or stands Itingrant vendors.	10	10 6	4,882 1,065 1 2	2 1	4, 975, 313 1, 395, 678 180 2, 960	880 200	6, 981, 981 382, 705 2, 650 2, 458	7, 368, 750 172, 930 2, 090 3, 270	56, 185, 725 2, 952, 472 40, 320 20, 800	5. 18
Leased departments—independent operators. Leased-department chains. Utility-operated retail stores. Manufacturer-controlled chains. All other types.	15 41 9 62 6	7 3 2	99 446 417 2, 115 12	2 29 6	117, 115 428, 773 754, 451 3, 998, 891 19, 141	224 5, 433 1, 908	191, 044 548, 628 1, 154, 439 1, 989, 241 12, 807	117, 380 264, 120 788, 660 2, 738, 300 5, 540	779, 501 2, 734, 362 4, 760, 164 21, 228, 611 172, 883	.07 .25 .44 1,96 .02

100

### TABLE 19.—PHILADELPHIA—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single store in- dependents	2 and 3 store in- dependents	Local chains	Sectional chains	National chains	Other types
Department stores:							
Department stores: Number of storesAnnual net sales	\$223, 046, 927	\$91, 448, 887	670 DIE 000			. 2	
Per cent of total sales	100.00	\$91, 448, 887 41. 00	\$70, 316, 803 31. 53			(x) (x)	(X)
Per cent of total sales						. ,	(4)
Annial nat salas	\$15, 785, 207	\$805, 891	\$144, 766		(x) 1	(2) 57	
Per cent of total sales	100.00	5. 10	, 92		(x)	(x) (x)	
Men's and boys' clothing and furnishings stores:				* .			
Mumber of stores	736	595	98	24	6	12	1
Annual net sales	\$27, 350, 864 100, 00	\$16, 796, 907	\$6,899,474	\$1, 845, 437	\$789, 946	\$1, 512, 750	\$6, 350
Family stores-men's, women's, and chil-	100.00	61.41	25, 23	4.92	2.89	5. 53	.02
dwan's							* * * * *
Number of stores	\$7, 744, 058	\$5, 195, 668	\$1, 536, 332	\$88, 849		\$886, 140	\$37, 069
Annual net sales Per cent of total sales	100.00	67. 09	19, 84	1, 15		11.44	φον, υσε . 48
Women's ready-to-wear specialty stores-							19
apparel and accessories: Number of stores Annual net sales. Per cent of total sales.	503	414	59	7	18	8	
Annual net sales.	\$48, 037, 310	\$37, 208, 021	\$4, 286, 361	\$573,920	\$3, 722, 111	\$2, 155, 549	\$91,348
Per cent of total sales	100.00	77. 46	8.92	1, 19	7.75	4.49	.19
Number of stores	760	535	63	49	10	91	15
Annual net sales	\$23, 352, 378 100, 00	\$8,837,789	\$2,012,218	\$3,886,763	\$1, 612, 091	\$5, 544, 355 23, 74	\$1, 459, 162
T	100.00	37. 85	8.62	16.64	6.90	25.74	6. 21
Number of stores	526	481	37	3			
Annual net sales Per cent of total sales	\$27, 723, 347 100, 00	\$16,978,685 61,24	\$8, 136, 766 29, 35	\$842, 278 3. 04	\$940, 384 3. 39		\$825, 234
	l" .	01, 21	29.00		0.09	5.	2.00
Number of stores	343 \$11, 952, 892	298	30	2	11	· 2	
Annual net sales Per cent of total sales	100.00	\$8, 672, 559 72, 56	\$1, 828, 249 15, 29	(x)	\$953, 913 7. 98	(x)	Madendorania
Grocery stores (without meats); Number of stores				,,,			
Appual net sales	4, 737 \$72, 919, 721	3, 637 \$31, 664, 024	\$1, 111, 699	\$2,471,900	709 \$26, 460, 744	\$11, 199, 554	\$11,800
Per cent of total sales	100.00	43. 42	1. 52	3, 39	36, 29	15. 36	.02
Annual net sales. Per cent of total sales. Combination stores (groceries and meats): Number of stores	1,707	1, 335	20	23	236	72	
Annual net sales	352, 527, 511	\$22,653,983	\$774,882	\$3, 276, 754	\$20, 053, 897	\$5, 767, 995	
Per cent of total sales	100.00	43. 13	1.47	6, 24	38.18	10.98	
Restaurants, cafeterias, and lunch rooms: Number of stores	2, 164	2,001	79	29	47	8	
Annual net sales	\$50,049,235	\$28, 054, 563	\$3, 469, 375	\$4, 370, 276	\$12, 949, 463	\$1, 205, 558	
Per cent of total sales	100.00	56.06	6. 93	8.73	25.87	2.41	***************************************
Cigar stores and cigar stands: Number of stores	2,675	2,560	43	10		. 62	
Annual net sales Per cent of total sales	\$20, 916, 413	\$13, 793, 848	\$1,452,350	\$407,260		\$5, 262, 955	
Filling stations:	100.00	65. 95	6.94	1.95		25. 16	
Number of stations	911	460	58	124	34	235	
Annual net sales Per cent of total sales	\$16, 197, 045 100, 00	\$4,776,056 29,49	\$744, 451 4. 60	\$2, 258, 245 13, 94	\$418, 033 2, 58	\$8,000,260	
Coal and wood vards—ice dealers:			1.00	10,01	2.03	. 20.00	
Number of yords	\$37, 322, 061	301 \$19, 798, 715	28 \$5, 228, 805	\$8, 276, 801	(-) 1		(-)
Annual net sales Per cent of total sales	100.00	53.05	\$5, 225, 505 14, 01	22, 17	(X) (X)		(x)
Drug stores:							
Number of stores	1, 537 \$33, 061, 709	1, 333 \$22, 344, 035	135 \$3,674,940	\$2 927 425	\$268 124	\$3 847 185	
Annual net sales Per cent of total sales	100.00	67.58	11, 12	\$2, 927, 425 8. 85	\$268, 124 .81	\$3, 847, 185 11. 64	
Hardware etores:	[	622			5		
Number of stores Annual net sales	\$11,030,115	\$10, 291, 377	\$681,054	\$57, 684			
Annual net sales Per cent of total sales	100.00	93.30	8.18	. 52		سندسسسان أرانية وتأسيسان	
Jewelry stores: Number of stores	448	412	95	a		1	E 18.23
Annual net sales Per cent of total sales	\$18, 382, 827	\$16, 237, 200	\$1, 211, 945	\$571, 729		(x)	₩
Per cent of total sales	100.00	88.33	8. 59	3.11		(x)	(x)

### TABLE 20.—PHILADELPHIA—CREDIT BUSINESS

Number of Stores and Amount of Sales Classified According to Degree of Credit for Selected Kinds of Business [Sales expressed in thousands of dollars]

	TO	TAL				PRO	PORTION	OF CREDI	T BUISNE	SS		
KIND OF BUSINESS	Num- ber of stores	Net sales	ALL CASH	1 to 10 per cent	11 to 20 per cent	21 to 30 per cent	31 to 40 per cent	41 to 50 per cent	51 to 60 per cent	61 to 70 per cent	71 to 80 per cent	More than 80 per cen
otal, all stores reporting:   Number of stores  Per cent of total stores  Amount of net sales  Per cent of total sales	30, 667 100, 00	\$1, 009, 246 100. 00	23, 908 77, 96 \$415, 764 41, 19	1, 381 4, 51 \$35, 933 3, 56	1, 016 3, 31 \$89, 457 8, 86	793 2, 59 \$25, 522 2, 53	688 2, 24 \$22, 880 2, 27	682 2, 22 \$63, 065 6, 25	429 1, 40 \$90, 920 9, 01	355 1, 16 \$96, 718 9, 58	400 1, 30 \$46, 389 4, 60	1, 0 3, 4 \$122, 5 12.
Confectionery stores (candy and fountain)  Dairy products stores (including ice cream)  Delicatessen stores  Fruit stores and vegetable markets  Grocery stores (without meats)	1, 825 202	12, 202 5, 117 10, 707 15, 652	10, 901 8, 136 8, 153 11, 142	760 93 645 2, 376	209 45 439 338	173 22 389 458	71 42 264 196	31 214 587 348	51 94 296	32 46 40	131 40 290	1,4
Grocery stores with meats.	1,042	70, 421 37, 719 13, 311	57, 513 29, 928 7, 266	2, 498 1, 007 1, 041	2, 432 868 431	1, 521 667 741	1, 812 1, 015 468	1, 678 1, 173 516	1, 008 340 774	499 1, 270 213	1, 207 799	1,0
Meats markets with groceries	200	2, 076 30, 584	1, 473 22, 322	139 1, 685	189 1, 412	106 909	30 862	16 840	1 624	92 357	25 266	1,;
Bakeries—bakery goods stores (except manufac- turing bakeries)	337	4,897	4, 426	71	31	124 442	15	180 33, 723	54, 516	69, 832		2,
Department stores (including 1 mail-order house). Dry goods stores. General merchandise stores— With food departments.	828	223, 046 11, 959 248	539 6, 265 29	396 756 25	61, 280 212 12	136 140	946	462	1, 366	1, 130	12	
Without food departmentsVariety, 5-and-10, and to-a-dollar storesAutomotive group:	1 80	2, 487 15, 040	1, 974 14, 865	203 47	35 5	165	15	91				
Automobile sales rooms—new and trade-in		66, 154 5, 968 1, 975	13, 293 4, 865 707	4, 118 115 21	8, 736 117 136	4, 316 84 69	5, 021 290 97	11, 051 97 140	4, 295 3 18	1, 450	2,757 365 164	11,
Filling stations— Filling stations—gasoline and oil————— Filling stations with tires and accessories———	310 261	3, 921 3, 148	2, 616 1, 835 214	144 496	349 237	388 108	217 119 36	85 166	23 70	27 18	19 94	
Filling stations with other merchandise	1		5, 162		389	300		251	387	199	150	
Apparel group:  Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores.  Men's furnishings stores.  Men's clothing and furnishings stores.  Family clothing stores—men's, women's,	- 861 - 70	7,832	4, 214 6, 494 3, 008	217			182	7		23 966		-
children's	223 452	1	8, 411 8, 792	1	1			1		- 463 584		
Women's accessories stores— Furriers—fur shops Millinery stores— Shoe stores—		4,611	1, 290 2, 991	171	196					88		
Shoe stores—men's Shoe stores—women's Shoe stores—women's, women's, chil- dren's	45	4, 409	3, 45	7 231			1.	18	441		262	1
Furniture and household group: Furniture stores Household appliances stores	489	1	1		1, 12	277	1					1:5
Household appliances stores (electric) Household appliances stores	- 13	585 5,694	1, 16	2   8   94		148		198	948	35	7 1,077	·- /
Radio and electrical shops Radio and musical instruments stores Lumber and building group; Lumber and building material dealers	. 9	14,100	1, 15	9 24	311	7 450	3	247	1 337	7 93		3
Electrical shops (without radio)  Heating and plumbing shops—  Heating appliances and oil burners—  Plumbing shops—heating and ventilating—	21	1, 894 9 2, 401	5 70	4 6-	2276	110	0 31 0 4	5   18:	1 80	) )4	5' 4 3'	7
Paint and glass stores	17	7 9, 967	4, 31	8 1,05	9 51	5 64	2 93	1 52	6 32	8 32	1 5	
Hardware stores. Feed stores (flour, feed, grain, fertilizer) Book stores Cigar stores without fountains. Coal and wood yards.	2,02	6 4,437 3 15,658	13,77	1 14 5 55	7 1 5 35	2 25 8 8	9 5 25	0 23	2 27	7 5	8 8	2
Drug stores— Drug stores. Drug stores with fountains. Florists.		2 21,788 5 5,266	17,48	8 2,39	8 60	0 77		3 11	4 15 8 25	7 4 9 48	5	
Camera dealers—photographic supplies Jewelry stores— Jewelry stores (installment credit) Jewelry stores Music stores (without radio)		5 2, 316 0 14, 996	5,00			5 19	3 31	18 5 12				
Office, school, and store supplies and equipmen dealers— Office and store mechanical appliance dealer (retail)	t 8	2 3, 21		26							89	9
Office and store furniture and equipmen dealers	t i	9 1,89				)4			2	19		
ground equipment— Sporting goods specialty stores Sporting goods stores with toys and stationer; Stationers and engravers.	y. 1	3 75 3 1,01 3 8,60	9    13	35 1 39 17		7	16	48 35 27		41	11	0 18

All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 16 except for 3,238 stores with sales of \$74,668,334 which failed to report credit information.

#### Table 21.—PHILADELPHIA—CREDIT BUSINESS

Number of Stores and Per Cent of Sales for Cash, on Open Account, and on Installment, by Kinds of Business

AND OF PARTIES	Num- ber of stores		NT OF RE			Num- ber of stores		NT OF REI	
KIND OF BUSINESS	report- ing credit sales	For cash	On open account	On install-	KIND OF BUSINESS	report- ing credit sales!	For cash	On open account	On in stall- ment
Total 9		48, 15	42, 64		Furniture and household group	264	19. 90 14. 41	39. 44 21. 11	40. 66 64. 48
Food group Candy and confectionery stores—	2,777	47.05	52, 95		Floor coverings stores	14	29, 51	70.49	
Candy stores—nut stores Confectionery stores (candy and fountain) Dairy products stores— Dairy products stores (including ice cream)————————————————————————————————————	1 1	68. 84 86. 08	1		Other home furnishings and appliances stores-	9	18. 75 12. 42	61.00 40.53	20. 28 47. 08
cream) Egg and poultry dealers	33 35	16.05 55.82	83. 95 44. 18		amel ware Picture and framing stores Stove and range dealers	16 9	22, 92 20, 59	63.00 79.41	14.08
Egg and poultry dealers  Milk dealers  Delicatessen stores	15 213	2. 48 71. 69	1 28.31		Stove and range dealers Antique shops	13	62. 89 9, 34	22.36 90.66	14. 75
Fruit stores and vegetable markets. Grocery stores (without meats) Combination stores (groceries and meats)—	1,110	76. 07 65. 16	34. 84		Antique shops Awnings, flags, banners, window shades, and tents	. 19	70. 36	29. 64	
Grocery stores with meats	. 1 366 !	55. 62 52, 43	44. 38		Interior decorators Radio and music stores—	21	12. 83	87, 17 45, 60	19, 68
Meat markets with groceries Meat markets (including sea foods)— Fish markets—sea foods	25	73. 01	26. 99		Radio and electrical shops Radio and musical instruments stores	140 82	34, 72 25, 14	34. 34	40, 52
Meat markets	404	61. 11	38. 89		Restaurants, cafeterias, and eating places	67	88, 8 <b>6</b>	11, 14	
Bakeries—bakery goods stores (except manufacturing bakeries)————————————————————————————————————	33	65. 76	34. 24		Lunch rooms Restaurants with table service	33 22	80. 86 90. 47	19.14	
Coffee, tea, spicesFarm products stores	13	12. 27 70. 80	87. 73 29. 20		Lunch counters	9	84. 95	15.05	
Bottled waters and beverages	4	17. 12	82.88		Lumber and building group  Lumber and building material dealers:	273	24, 75	69, 27	5. 98
General stores—groceries with dry goods or apparel		75, 51	24. 49	******	Lumber and building material dealers	74 18	17.77 27.55	82, 23 43, 13	29, 32
General merchandise group Department stores—		54, 95	38, 49	6. 56	Roofing	5	82, 10	17, 90	
With food departments	3 14	52, 75 38, 68	41. 87 54. 45	5.38 6.87	Electrical shops (without radio)	27	48, 82	49, 36	1. 82
With food departments. Without food departments. Dry goods stores—plece goods stores— Dry goods stores. Piece goods stores.	104 10	53, 27 79, 95	46.73 20.05		Heating appliances and oil burners Plumbing shops—heating and ventilating Paint and glass stores—	l 1	22. 25 33. 58	20, 89 66, 42	56.86
General merchandise stores— With food departments. Without food departments. Variety, 5-and-10, and to-a-dollar stores.	5 12	70. 71 77. 32	10. 81 22. 68	18.48	Glass and mirror shops Paint and glass stores	10 65	13. 23 56. 31	86. 77 43. 69	
Variety, 5-and-10, and to-a-dollar stores	10	62. 28	37. 72		Other retail stores Hardware stores	1,452 155	56, 47 55, 63	59, 22 44, 37	4, 81
Automotive group	691	50, 50	11,44	38.06	Formore' quantiles	1 3	22. 75	77. 25	
Motor vehicle dealers— Automobile salesrooms—new and trade-in Used-car establishments	134 29	49, 72 38, 08	6. 57 . 30	43. 71 63. 62	Faed stores (flour, feed, grain, fertilizer) Seeds, bulbs, and nursery stock Book stores Cigar stores and cigar stands—	8 27	38. 95 16. 51	61, 05 62, 78	20, 71
Accessories, tires, and batteries— Accessory stores with tires and batteries— Battery and ignition shops—brake repair shops———————————————————————————————————	36	54.62	38. 17	7. 21	Cigar stores and cigar stands— Cigar stores with fountains Cigar stores without fountains Coal and wood yards—ice dealers—	11 139	89. 90 71. 93	10. 10	
Tire shops (including tire repairs)	32 45	62.46 33.08	37. 54 65. 62	1. 30	Coal and wood vards	1 10( 1	39. 22	59. 28	1. 50
Filling stations— Filling stations—gasoline and oil— Filling stations with tires and accessories	76 84	71. 19 75. 98			Ice dealers.  Drug stores.  Drug stores.  Drug stores with fountains.  Forists.  Gifts, novelties, and toys—cameras— Art and gift shops.  Novelty and souvenir shops.  Covers dealers—which grouphies supplies	43 83	25, 50 78, 67	74. 50 21, 33	
Filling stations with other merchandise Garages and repair shops— Body, fender, and paint shops	17	77. 30 43. 61	22. 70 56. 39		Florists. Gifts, novelties, and toys—cameras—	145 115	85. 81 85. 63	14, 69 64, 37	
Garages (repairs and storage, gasoline, oil,	176	57, 32	42.52	. 16	Art and gift shops Novelty and souvenir shops	11 6	47. 19 61. 22	52, 81 38, 78	
Parking stations, parking garages, and lots	46	53.08	46.92		Jewelry stores—		23, 63	76, 10	. 27
	1 . 1	47.62	52.38		Jewelry stores (installment credit)	103	8. 97 29. 64	14. 14 70. 36	78. 89
Apparel group  Men's and boys' clothing and furnishings	647	48. 81	47. 29	8, 90	Luggage and leather goods stores Music stores (without radio)	14	62, 39 20, 07	37.61 3.90	76. 03 81, 21
stores— Men's and boys' clothing stores. Men's and boys' hat stores.	20		26.34 21.86		News dealers Office, school, and store supplies and equip-	5	8.71	15, 08	01, 41
Men's furnishings stores	. 32 1	78, 14 74, 26 50, 80	25. 74 48. 20	1.00	ment dealers— Office and school suppliesOffice and store mechanical appliance	25	18, 99	86.01	
family clothing stores—man's women's	42	28.80	87.88	33.32	dealers (retail)	9	6. 11	85, 95	7. 94
children's Women's ready-to-wear specialty stores— apparel and accessories	777	52, 27	47.38	.35	dealers	9 13	20.68 47.11	78. 27 52. 89	1, 10
Women's accessories stores— Corset and lingerie shops	16	48. 68	51.32		Typewriter dealers Opticians and optometrists Sporting goods stores, including athletic and	23	15. 12 61. 34	82, 06 36, 89	2. 82 1, 77
FUITIBISIIIT SDODS	1 59 1	27. 56 68. 30	44.09	28. 35					
Hosiery shops Knit goods shops Millinery stores		49. 69 36. 71	50.31 63.29		Sporting goods specialty stores	4	58, 33	41.67	
Children's specialty shops	8	47.04	52.96	 	Scientific and medical instruments and sup-	4	36.77	62.96	. 27
CL CASCOTT LATIOUS	լ 100 յ	30, 57	69.43		plies, at retail	18	80.46	69. 54	
Family shoe stores—men's, women's,	1 1	50, 55	49, 45		Blank books, accounting and legal forms.  Paper and paper products stores	8	9. 43 58. 06	41.94	
children's	74	58. 69	41, 31		Stationers and engravers	28 5	24. 69 37. 93	75.31 62.07	
en de la composition de la composition de la composition de la composition de la composition de la composition La composition de la br>La composition de la					Miscellaneous classifications (combined)	/	28, 47	71.48	1
					Secondhand stores	87	50, 98	49. 02	

<sup>&</sup>lt;sup>1</sup>Total sales of above stores are \$593,482,000.

<sup>1</sup>Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$60,000 annually. The open-account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customers' notes are handled through finance companies.

<sup>1</sup> Classifications showing insignificant amounts have been eliminated from this table, but are included in the totals.

#### TABLE 22.—PHILADELPHIA—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

#### A. REPORTED RECEIPTS FROM THE SALE OF MEALS 1

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	5, 251 33, 714 52, 248 66 270 3, 194 6, 980	840, 458, 655  38, 104, 127 2, 792, 504 11, 743, 655 20, 982, 796 10, 285 247, 684 2, 327, 203 2, 354, 528 441, 779 173, 762	Department stores with food departments Department stores without food departments Cigar stands Cigar stores without fountains Drug stores with fountains	113 193 197 900 2, 981 35	\$241, 472 10, 028 41, 192 63, 005 311, 209 944, 590 11, 300 13, 007 33, 200 69, 984

<sup>&</sup>lt;sup>1</sup> This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of food sales.

#### B. RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE 1

kind of Business	Num- ber of repair em- ployees	Receipts from repair service	Receipts from storage (inci- dental to mer- chandise sales)	KIND OF BUSINESS	Num- ber of repair em- ployees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total	3, 467 1, 579 22 58 116 98 52 90 12	8, 407, 119 31, 397 241, 468 599, 050 583, 862 133, 949 809, 255	1, 486, 321 41, 520	Automotive group—Continued. Garages (repairs and storage, gasoline, oil, accessories). Parking stations, parking garages and lots	26 3 3	13,500 3,210 3,210	766, 643

This table is based upon replies to a question as to the total receipts from automotive repairs and storage. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of automotive repairs and storage.

#### C. RECEIPTS FROM OTHER REPAIRS AND SERVICE 1

KIND OF BUSINESS	Receipts from other repairs and service (except auto- motive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total  General merchandise group  Department stores with food departments	\$10, 162, 570 1, 740, 878 375, 585	Furniture and household group—Continued. Awnings, flags, banners, window shades, and tents Interior decorators.	154, 06
Department stores without food departments Dry goods stores General merchandise stores	1, 856, 717 5, 006 2, 400	Radio and electrical snops Radio and musical instruments stores Restaurants and esting places	200, 88 50, 43 1, 50
Variety, 5-and-10, and to-a-dollar stores	78, 628 6, 400	Lumber and building group  Lumber and building material dealers	903, 78'
Filling stations—gasoline and oil. Filling stations with other merchandise. Bieycle shops. Body, fender, and paint shops.	1,400 17,078	Roofing Electrical shops (without radio) Heating appliances and oil burners Plumber shoet heating and verification	126, 40
Garages (repairs and storage, gasoline, oil, accessories)	6, 500 19, 015	Plumbing shops—heating and ventilating. Glass and mirror shops Paint and glass stores.  Other retail stores.	3,000 171,860
Apparel group Men's and boys' clothing stores Men's furnishing stores Men's furnishing stores	52, 220	Hardware stores	63,78 5.28
Men's clothing and furnishings stores————————————————————————————————————	1, 680 39, 213	Book stores.  Circulating libraries. Coal and wood yards. Drug stores. Drug stores with fountains. Florists.	5, 13 7, 00 2, 00
sories. Furiers—fur shops Hoslery shops.	658, 413 641	1 TOV 80008	_  1,80
Millinery stores Costume accessories stores, including Jewelry, bags, and gloves. Umbrella shops including parasols, canes Custom tailors	1, 100	Art and gift shops Novelty and souvenir shops Jewelry stores (installment credit) Jewelry stores	6, 28 8, 46 1, 367, 82
Dressmakers Shoe stores—men's Shoe stores—women's Family shoe stores—men's, women's, children's	650 7, 313	Luggage and leather goods stores  Music stores (without radio)  Office and school supplies	23, 04 32, 15
Furniture and household group	988, <b>3</b> 04 137, 787	Office and store mechanical appliance dealers (retail) Office and store furniture and equipment dealers Store fixture dealers	50, 50 17, 04
Draperies, curtains, and upholstery stores  Floor coverings stores  Household appliances stores (electric)	22, 168 236, 579 51, 697	Typewriter dealers	248, 36 4, 27 26, 71
Household appliances stores  Antique and used furniture dealers  China, glassware, orockery, tinware, enamelware  Stove and range dealers	11, 120 800	Monuments and tombstones.  Miscellaneous classifications (combined):	2, 158, 2
Antique shops	8, 124 8, 357	Secondhand stores	167, 4

<sup>&</sup>lt;sup>1</sup> This table is based upon replies to a question as to the total receipts from repairs and service (except automotive). Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of repairs and service (except automotive).

<sup>1</sup> Includes eiger stores and eiger stands.

#### TABLE 28.—PHILADELPHIA—SALES BY COMMODITIES

	Per cent of each commod-	Per cent of each commod-		Per cent of each commod-	of ea
COMMODITY	ity sold to	ity sold to total sales	COMMODITY	ity sold to	ity so
(Read note carefully for explanation of terms)	of stores	of all	(Read note carefully for explanation of terms)	total sales of stores	of a
	selling such com- modity	stores in same clas- sification		selling such com- modity	store
FOOD GROUP			GENERAL MERCHANDISE GROUP	mounty	Sinca
nfectionery stores (candy and fountain):	1		Department stores (with food departments)		1
Bakery products, fresh	19.2	1.0	Department stores (with food departments): (Commodity coverage, 99.8 per cent) Antiques, art goods, gifts. Apparel and accessories, women's, misses', children's— Children's wear		
Confectionery and nuts	51.5	51.5	Apparel and accessories, women's, misses', children's	0, 2	1
nfectionery mores (canny and iountain); (Commodity coverage, 21.0 per cent) Bakery products, fresh. Confectionery and nuts. Fountain sales and ioe cream Receipts from sale of meals.	31. 5 26. 6	31. 5 16. 0	Millinery	1 4.0	
ire araducts stores:					١.,
(Commodity coverage, 28.5 per cent) Bakery products, fresh	1.5		Coats, suits, and dresses. Underwear, negligees, corsets, etc. Other apparel, except furs. Appliances and supplies, electric— Household appliances, motor-driven (except refrigerators)	5, 3 3, 7	
Confectionery and nuts	. 4.7	.2	Appliances and supplies, electric—	3.7	
Delicatessen ready-to-serve foods		3. 1	Household appliances, motor-driven (except refrig-		
Butter and cheese	1 17.2	53. 3	Household appliances, motor-driven (except refrigerators)  Household heating appliances, portable Lighting equipment. Construction materials. Commercial and industrial appliances. Other appliances. Automotive parts and accessories—	.6	
Lard, cooking fats, etc. Canned goods and other groceries. Meats, including poultry. Milk and cream	24.5	24.5	Construction materials	1.3	
Canned goods and other groceries.	11.9 19.8	4. 4 13. 6	Commercial and industrial appliances	.2	
Milk and cream	. 8	.1	Automotive parts and accessories— Automotive parts and accessories (except tires and	.2	
and poultry dealers:			Automotive parts and accessories (except tires and tubes)	.7	1
(Commodity coverage, 20.2 per cent) Butter and chesse	20. 2	14. 9	tubes) Tires, tubes, and tire accessories Bakery products, fresh Building materials Cameras and photographic supplies Cigars, cigarettes, tobacco, and smokers' supplies Cigars, cigarettes, and tobacco Smokers' supplies Clothing and furnishings, men's and boys' Custom tailoring Suits Overcoats Hats and caps	. i	ľ
Butter and chesse	20. 2	14. 9	Building materials	.2	ı
	70, 2	70, 2	Cameras and photographic supplies  Cigars, cigarettes, tobacco, and smokers' supplies	.2	İ
k dealers: (Commodity coverage, 67 4 per cent)			Cigars, cigarettes, and tobacco.	.2	1
(Commodity coverage, 67.4 per cent) Butter and cheese	4.5	3, 4	Clothing and furnishings, men's and boys'—	.1	İ
	96.6	96. 6	Custom tailoring	.2 4.1	
t stores and vegetable markets:			Overcoats	1.1	1
(Commodity coverage, 27.2 per cent)  Bottled beverages	2.0	. 2	Furnishings	5.4	l
Fresh fish and other sea foods Fruits and vegetables	5. 7 97. 3	1. 6 97. 3	Work clothing	2	1
Sugar Canned goods and other groceries	3.0	. 2	Confectionery and nuts	3, 9	l
		7	Overcoats Hats and caps. Furnishings. Work clothing Other clothing Confectionery and nuts. Delicatessen ready-to-serve foods. Drug and drug sundries. Dry goods and notions— Cotton plece goods. Linen goods. Wool and wool-mixed goods. Rayon plece goods. Silk and velvet plece goods. Notions and small wares.	.3	١.
abination stores—grocery stores with meats: (Commodity coverage, 7.0 per cent) Bakery products, fresh	1		Dry goods and notions—		
Bakery products, fresh	7.6	5.0	Linen goods	1,7	i
Confectionery and nuts	.8	.3	Wool and wool-mixed goods Revon piece goods	.4	l
Basely products, fresh Bottled beverages. Confectionery and nuts. Delicatessen ready-to-serve foods. Fresh fish and other sea foods.	4.6	9	Silk and velvet piece goods	2.2	1.
riums and vegetables	17.6	. 7 15. 5	Notions and small wares. Farm and garden equipment and supplies. Flowers, wreaths, etc. Fountain sales and ice cream	2.6	l
Groceries— Butter and cheese	11.2	11. 2	Flowers, wreaths, etc.	1 4	
Eggs	7.2	7. 2	Fruits and vegetables	2	
Lard, cooking fats, etc	1.5 2.1	1. 5 2. 1			1.
Sugar Canned goods and other groceries Meats, including poultry Milks	7.4	7. 4 20. 5	Bedroom	2.2	1
Meats, including poultry Milk and cream	20. 5 27. 5	27. 5	Kitchen	.7	
MIR and Cream	1.1	.1	Kitchen Other household Office and store furniture	.3	
bination stores—meat markets with groceries:  (Commodity coverage, 21.0 per cent)  Bakery products, fresh			Crossing	6	
Bakery products, fresh	4.1	. 8	Groceries. Hardware. Hardware.		l
Fresh fish and other see foods	1.0	.1	Hardware Heating and plumbing equipment and supplies Home furnishings— Draperies, upholstery, and curtains Floor coverings— Bedding, mattresses, springs— China, glassware, and crockery— Kitchen utensils— Refrigerators, electric and gas— Other home furnishings	5.8	
Fruits and vegetablesGroceries	27. 3	21, 8	Draperies, upholstery, and curtains.	8.6 4.7	er E
Butter and cheese	4.8	4.8	Bedding, mattresses, springs	*.i	ŀ
Eggs Lard, cooking fats, etc	1.4	5. 4 1. 4	China, glassware, and crockery	2.1 1.0	
Flour Sugar	1.8	1.8	Refrigerators, electric and gas	3,9	
Canned goods and other grossies	112	4. 1 11. 3	Other home furnishings Infants' wear Jewelry, silverware, and clocks—	2.0	
Meats, including poultry	48.3	48, 3	Clocks	1 21	
markets—sea foods: (Commodity coverage, 14.6 per cent)			Watches	1 2	
Fresh fish and other sea foods Meats, including poultry	99.1	99.1	Diamond jeweiry Rings, other than diamond Gold and gold-filled jeweiry	.1	
	4.4	.9	Gold and gold-filled jewelry	.8	
l markets.		-	Plated silverware Sterling silverware		
(Commodity coverage, 16.3 per cent) Butter and cheese	4.3	1. 5	Other jewelry	1.5	
Delicatessen ready-to-serve foods	18 6	.1 1.7	Luggage  Meats, including poultry  Miscellaneous merchandise  Musical instruments and accessories—	.6	
Eggs Fresh fish and other sea foods	2.8	1.0	Miscelianeous merchandise.	(x) 2	ı
resn and other sea foods Fruits and vegetables Lard, cooking fats, etc. Meats, including poultry	4.0 11.2	2.5	Musical instruments and accessories— Pianos and accessories————————————————————————————————————	.1	ı
Lard, cooking fats, etc.	1.7 92.3	92. 3	Pianos and accessories. Phonographs and records. Optical goods.	.2	ı

Note.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity and in no other kind of stores. The second percentage column shows the relative importance of each commodity in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the city. The percentages shown in this second column are applicable to the sales shown in Table 16. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal classification. Several classifications in these commodity that are the coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions, p. 7 of this report.)

(X) Indicates that a percentage for this elections is of no specific use and it has not been computed.

(x) Indicates that a percentage for this classification is of no specific use and it has not been computed.

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling	Per cent of each commod- ity sold to total sales of all stores in	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling	of ea
	such com- modity			such com- modity	store same sifica
GENERAL MERCHANDISE GROUP—Continued			GENERAL MERCHANDISE GROUP—Continued		
partment stores (with food departments)—Continued.			Department stores (without food departments)—Continued. Leather goods, billfolds, purses, gloves, and handbags. Luggage. Miscellaneous merchandise. Musical instruments and accessories— Pianos and accessories Phonographs and records. Optical goods. Paints, varnishes, glass and painters' supplies. Radio parts and accessories. Radio sets.	1.6	
Paints, varnishes, glass, and painters' supplies— Paints, varnishes, lacquers	0.8	0.3	Luggage	5	
Paints, varnishes, lacquers Painters' supplies Radio parts and accessories	.7	:17	Miscellaneous merchandise	(X)	
Radio parts and accessories Radio sets Receipts from sale of meals. Seeds, bulbs, plants, and nursery stock. Shoes and other footwear— Men's. Boys' and youths' Women's. Misses' and children's. Infants' Rubber and other footwear.	2.5 1.2	2.5	Pianos and accessories.	5	
Seeds, bulbs, plants, and nursery stock	1.4	.6 .2 .7	Optical goods	ì	
Shoes and other footwear—	.7		Radio parts and accessories.	3	
Men's	.7	.7	Therefore form cale of models	1 7 6	
Women's	2.3	2.3	Service	. 1.3	
Misses' and children's	.8	.8	Shoes and other footwear— Men's	8	
Rubber and other (ootwear Sporting goods, gymnasium and playground equipment. Stationery and books— Books.— Paper and paper goods.—	.4	, 2	Boys' and youths' Women's Misses' and children's	9	
Stationery and books—	. 8	,8	Misses' and children's	2.3 2.7	1
Books	1.0	1.0	Infants'	-  · L	
Stoves and ranges, gas	. 1.3	.3	Rubber and other footwear  Sporting goods, gymnasium and playground equipment Stationery and books—  Books—  Paper and paper goods—  Other stationery— Stoves, ranges, heaters, etc. (other than electric or gas)— Stoves and ranges, gas— Tailet articles		
Stoves and ranges, gas. Stoves, ranges, heaters, etc. (other than electric or gas) Toilet articles.		.6	Books	1. 2	
Tolletries and cosmetics	. 1.1	1.0	Paper and paper goods	- 6	
Wall paper	1.5	1.0	Stoves, ranges, heaters, etc. (other than electric or gas)	2.7	
			Btoves and ranges, gas	5 9	
partment stores (without food departments):  (Commodity coverage, 99.5 per cent)  Apparel and accessories, women's, misses, children's— Custom talloring, dressmaking Children's wear	1	]	Toilet articles Toiletries and cosmetics		
Custom tailoring, dressmaking		.2	Toys and games	1,4	
		1.4	Wall paper	- 2	1
Hosiery Coats, suits, and dresses Underwear, negligees, corsets, etc Other apparel, except furs. Appliances and supplies, electric— Household appliances, motor-driven (except refrigerators)	2.6 2.8	2.8	Dry goods stores:		1
Underwear, negligees, corsets, etc.	9, 9 7, 1	9. 6 7. 1	(Commodity coverage, 42.2 per cent) Art goods, gifts	4.4	
Other apparel, except furs	4.6	4.5	Apparel and accessories, women's, misses', children's— Children's wear————————————————————————————————————		
Household appliances, motor-driven (except refrig-			Millinery	_ 5.2	3
Household heating appliances, portable	- 6 3 - 7	.5	Hosiery Coats, suits and dresses	9. 4 21. 8	<u> </u>
erators)  Household heating appliances, portable  Lighting equipment  Incandescent lampe  Construction autorible	.7	7	Underwear, negligees, corsets, etc.		
COMBILIACION INDICATIONS	-1 .0	,1	Other apparel  Clothing and furnishings, men's and boys'—	2.0	
Ranges, water heaters, etc	1 1		Suits	- 2.1	
Automotive parts and accessories— Automotive parts and accessories (except tires and	<u>"</u>		Furnishings  Furnishings  Work clothing  Other clothing  Dry goods and notions—  Cotton piece goods	5. 7 3. 2	7
tubes)		.1	Other clothing	7.4	
tubes). Tires, tubes, and tire accessories. Clothing and furnishings, men's and boys'— Custom tailoring.	1.5	.4	Dry goods and notions— Cotton piece goods	13.4	.
Custom tailoring			Linen goods. Linen goods. Wool and wool-mixed goods. Rayon plees goods. Silk and velvet plees goods. Notions and small wares. Other dry goods. Furniture, household. Home furnishings—	15, 5	<u> </u>
SultsOvercoats	- 4	.3	Rayon piece goods.	10.1	i l
Hats and cans	1 9	.3	Silk and velvet piece goods Notions and small wares	9. 6 5. 7	; ]
Furnishings Work clothing		.3	Other dry goods	40.6	3
Work ciothing. Other ciothing. Confectionery and nuts. Drugs and drug sundries. Dry goods and notions—	2.3		Home furnishings—	- 2.2	1
Drugs and drug sundries  Dry goods and notions—	4	.1	Home furnishings— Draperies, curtains. Other home furnishings. Infants' wear.	6.0	7   '
Cotton piece goods	- 1.8 - 1.9	1.8	Infants' wear	3, 7	7
Wool and wool-mixed goods	- 1.9	.7	Jewelry, costume Leather goods, gloves and handbags	7.8	3
Rayon piece goods	. 1.8		Boys' and youths'	4.8	3
Drugs and drug sundries. Dry goods and notions— Cotton piece goods. Linen goods. Wool and wool-mixed goods. Hayon piece goods. Silk and velvet piece goods. Notions and small wares Other dry goods.	2 2	5 2.5	Men's	1.4	4 ;
Fountain sales and ice cream	: :	5	II Women's	1 2.9	4 [.
			Sporting goods	6. 2 11. 8	š l
Bedroom Living room, library, and hall Dining room	2.4	1.6	Toys and games	2.8	3
Kitchen	1.5	1.0	Piece goods stores:		
Kitchen Other household Office and store furniture	- 2.0	1.3	(Commodity coverage, 48.0 per cent) Cotton piece goods	2. 5	5
			II Lanen goods		9
Hardware Heating and plumbing equipment and supplies Home furnishings— Draperies, upholstery, and curtains Floor coverings— Product of the supplies of the sup	5.0	:1	Rayon piece goods. Silk and velvet piece goods. Wool and wool-mixed goods.	71.	5
Draperies, upholstery, and curtains	4.3	1	H		0
Floor coverings	4.6	4.6			
China, glassware, and crockery	2 4	2.2	Apparel and accessories, women's, misses' and chil		
Refrigerators, electric and gas	- 1,1	.3	dren's— Children's wear		5
Other home furnishings	8. 8	3, 3			8
Jewelry, silverware, and clocks-	- 1, 5	1 1 1	Coats, suits, and dresses	10. 1 22. 8	8
Watches.	- : : : : : : : : : : : : : : : : : : :	.2	Underwear, negligees, corsets, etc.	10. 4. 4	7
Dismond jewelry		11 . 8	Appliances and supplies, electric—	7. 8	1. 17
Other home furnishings Infants' wear Jewelry, silverware, and clocks— Clocks Watches Diamond jewelry Rings, other than diamond Gold and gold-filled jewelry Plated silverware		.6	Millinery Hosiery Coats, suits, and dresses Underwear, negligees, corsets, etc. Other apparel (except furs) Appliances and supplies, electric— Household appliances, motor-driven Household heating appliances, portable Lighting equipment. Commercial and industrial appliances.	4.0	ŏ
Plated silverware. Sterling silverware. Other jewelry	-  , 5	.5	Lighting equipment		9
Other Toweley	7 2	:4	Other appliances.		2

COMMODITY  (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	ity sold to total sales of all stores in	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	of each commod- ity sold to total sales of all stores in
General merchandise stores (without food departments)—Con. Automotive parts and accessories— Automotive parts and accessories (except tires and tubes).  Tires, tubes, and tire accessories. Cameras Cigars, cigarettes, tobacco, and smokers' supplies Clothing and furnishings, men's and boys'— Suits Overcoats. Hats and caps. Furnishings Work clothing Other clothing Other clothing Other clothing Other clothing Other did may be supplied to the supplied of the supplied	0.7 1.2 4.9 20.0 9.8 1.8 1.2 10.4 1.2 2.4 4.8 3.8 2.1 17.8 6.5 5.8 2.7 4.9	0.2 1.1 5.3 2.0 2.1 4.0 2.1 1.9 7.7 2.1 1.9 7.7 6.4 1.5 5.0 1.0 4.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1	GENERAL MERCHANDISE GROUP—Continued  Variety, 5-and-10, and to-a-dollar stores—Continued.  Musical goods— Piano accessories Phonograph records. Sheet music, music books, etc	57. 7 17. 3 1. 5 14. 7 14. 4 8. 0 12. 2 1. 6 22. 8 9. 1 19. 6 4. 9 3. 9	49.1 14.2 1.0.9 5.2 6.9 8.7 .1
Misses' and children's  Women's Sporting goods, gymnasium and playground equipment. Toys and games Water heaters, gas	15, 9 5, 7	2, 3 1, 1 3, 0 2, 1 , 1	Gasoline Oils and greases Repairs and service Service, other	. 7 6 6.8 7.5	.1 .3 .3 4.8
Variety, 5-and-10, and to-a-dollar stores:  (Commodity coverage, 28.1 per cent) Art goods, gifts. Apparel and accessories, women's, misses', children's— Millinery. Hosiery.	1.7 9 7.0	.1 .2 3.4 1.8 1.3 6.1	Commodity coverage, 97.6 per cent) Automobiles, parts, and accessories — Used passenger cars. Used commercial cars and trucks. Automotive parts and accessories (except tires and tubes) Tires, tubes, and tire accessories. Used cars sold to dealers. Gasoline. Repairs and service.	5. 0 21. 9 16. 3 27. 6	6.8 1.4 m. 1.4
Underwear, negligees, corsets, etc. Other apparel. Appliances and supplies, electric. Lighting equipment. O.6 Incandescent lamps. 1.4 Construction materials. Other appliances. 2.8 Bakary products, fresh. Batteries. Clothing and furnishings, men's and boys'— Furnishings. Other clothing. Confectionery and nuts. Dry goods and notions— Oction plece goods. Linen goods. Wool and wool-mixed goods. Silk and velvet plece goods. Notions and small wares. Other dry goods. Flowers, wreaths, etc. Fountain sales and ice cream	5.2 .9 .4 8.2 5.5	2 2 2 2 5.9 2 3 2 2 2 1.1 8.00 4.7 8.00	Accessory stores with tires and batteries; (Commodity coverage, 74, 0 per cent) Automotive parts and accessories (except tires, tibes, and batteries).  Tires, tubes, and tire accessories. Parts and accessories sold to dealers. Batteries. Gasoline Oils and greases. Radio parts and accessories. Radio parts and accessories. Radio sets. Repairs and service. Miscellaneous merchandise.  Battery and ignition shops—brake repair shops; (Commodity coverage, 27.4 per cent) Automotive parts and accessories (except batteries)	8.1 4.6 13.5 7.2 9.0 17.6 9.4 1.8	1. 1 .9 4. 8 1. 6 4. 3 4. 3 2. 1
Hardware. 0.6  Builders' and shelf hardware. 0.6  Carpenters' and mechanics' tools. 1.0  Other hardware. 5.3  Home furnishings— 5.3  Draperies, curtains. Floor coverings Ohina, glassware, and crockery.  Kitchen utensils. Other home furnishings.  Infants' wear.	1.5 7.5 .8 3.5 1.9 2.0	10. 0 6. 9 . 2 . 3. 3 1. 1 1. 3 1. 0	Batteries. Radio sets Repairs and service.  Tire shops (including tire repairs):	77, 5 6. 7 19. 9	14. 4 64. 6 1. 19. 9 4. 8 85. 1 3. 9 2. 0 3. 9
Gold-filled jewelry  Glod-filled jewelry  Plated silverware  Other jewelry  Leather goods, billfolds, and purses  Miscellaneous merchandise	3.9 2.2 (x)	3, 7 4 9, 7	Filling stations (gasoline and oil): (Commodity coverage, 6.6 per cent)  Batterles Gasoline a whole. See the merchandising series report on retail distribut	5. 8 80. 6	80. 6

<sup>1</sup> Many variety chains can not report commodity analyses except for the chain as a whole. See the merchandising series report on retail distribution for variety chains for commodity analysis of chain sales.

	Per cent of each commod-	Per cent of each commod-		Per cent of each	of ea
COMMODITY	ity sold to	ity sold to total sales	COMMODITY	ity sold to	comr
(Read note carefully for explanation of terms)	of stores	of all stores in	(Read note carefully for explanation of terms)	of stores	total s
	selling such com- modity	same clas-		selling such com- modity	atoro
AUTOMOTIVE GROUP—Continued	-		APPAREL GROUP—Continued	<u> </u>	Billica
The state of the s	1		Family clothing stores (men's, women's, children's)—Contd.		
Miscellaneous marchandisa	(x) 15.5	0. 1 15. 5	Furs and fur goods	12.8	
Oils and greases Repairs and service	12.1	3.6	Draperies and curtains Draperies and curtains Bedding, pillows, etc. Other home furnishings	.8	
illing stations (with other merchandise):			Other home furnishings	11.3 1.8	1
(Commodity coverage, 13.5 per cent) Automotive parts and accessories (except tires, tubes, and batteries) Batteries	7.9	5.9	Jewelry—costume. Leather goods, billfolds, purses, gloves, and handbags Miscellaneous merchandise.	9.0	j.
Batteries Gasoline	4. 5 57. 1	57.1	Miscellaneous merchandise	(x) (x)	1
Gasoline Miscellaneous merchandise Olis and greases	(x) 5.4	3. 4 5. 4	Miscellaneous merchandise. Service Shoes and other footwear— Men's Boys' and youths' Women's Misses' and children's Infants'	(X)	1
Olls and greases. Radio parts and accessories Radio sets.		1.6	Boys' and youths'	5.4 1.9	ļ .
Repairs and service	6,4	8. 4 5. 7	Misses' and children's	23. 2 7. 1	1.1
Inter-errole declares	1.	11.8	Infants' Rubber and other footwear Rubber and Other footwear Rubber and Other Rubber	. 6 5. 6	
Batteries. Motor cycles, bicycles, and accessories. Oils and greases.		_	Women's ready-to-wear specialty stores—apparel and acces-		1.
Motor cycles, bicycles, and accessories	1. 5 80. 9	80.9	sories:		
Service.	1.6 16.9	1. 6 16. 9	Apparel, and accessories, women's, misses', children's— Children's wear.		
ody, fender, and paint shops;			Millinery_	5.7 6.4	
ody, fender, and paint shops: (Commodity coverage, 9.2 per cent) Automotive parts and accessories. Repairs and service	2.3	1.9	Millinery Hoslery Goats, suits, and dresses. Underwear, negligees, corsets, etc. Other apparel (except furs). Clothing and furnishings, men's and boys' Dry goods and notions— Linen goods. Silk and velvet piece goods. Notions and small wares. Other dry goods. Furs and fur goods. Gift merchandise. Infants' wear. Jewelry, costume.	10, 0 60. 2	1
Osed passenger cars	- 3.6	97. 5 . 6	Other apparel (except furs)	10. 2 6. 2	
arages (repairs and storage, gasoline, oil, accessories);			Dry goods and notions—	6.1	
arages (repairs and storage, gasoline, oil, accessories); (Commodity coverage, 19.3 per cent) Automobiles, parts, and accessories — Used passenger cars— Automotive parts and accessories (except tires, tubes, and batteries) Tires, tubes, and tire accessories Tires and tubes soid to dealers— Batteries. Gasoline			Silk and velvet piece goods	1. 1 1. 5	
Used passenger cars Automotive parts and accessories (except tires tubes	2.4	.2	Notions and small wares Other dry goods	.7 5.7	
and batteries) Tires, tabes, and the accessories	10. 0 10. 7	7. 5 6. 5	Furs and fur goods	4.1 .9	
Tires and tubes sold to dealers	4.7	.1	Infants' wear	2.1 1.8	1 -
Gasolina Oile and grassas	1.8	30,0	Leather goods, gloves, and handbags	1.7	
Oils and greases. Repairs and service.	6.9 40.2	6. 2 40, 2	Service	2.4	
Storage APPAREL GROUP	41.2	8,5	Sporting goods Toiletries and cosmetics	. 6	
en's and boys' clothing stores; (Commodity coverage, 67.2 per cent) Custom tailoring Overcosts					
Custom tailoring.	7.7	3, 2	(Commodity coverage, 15.3 per cent)	ne e	
Order ciorning	10.0	24.1 4.8	Corset and lingerie shops; (Commodity coverage, 15.3 per cent) Hosiery Underwear, negligees, corsets, etc.	24. 5 91. 6	
Suits	67. 9	67, 9			
len's and boys' hat stores: (Commodity coverage, 52.3 per cent)	[· ·		(Commodity coverage, 59.2 per cent) Coats, suits, and dresses	17, 9	
Hats and capsFurnishings	96. 5 7. 6	96. 5 3. 5	Underwear, negligees, corsets, etc.	86.3	1 17
en's furnishings stores :	·	3.0	Commodity coverage, 59.2 per cent)  Coats, suits, and dresses.  Underwear, negligees, corsets, etc.  Furs and fur goods.  Service.	15.9	ļ <sup>)</sup>
(Commodity coverage, 28.0 per cent) Clothing and furnishings, men's and boys—			Millinery stores:	ing and and and and and and and and and and	
Hats and caps	7 0	1.7 4.9	Millinery stores:  (Commodity coverage, 44.6 per cent)  Millinery  Underwear, negligees, corsets, etc	99. 2	
Furnishings Work clothing	1 741	74.1	Jewelry, costume Leather goods, purses, gloves, and handbags	2.9 7.9	
Other clothing	10	13, 2		4.6	i : .
Hosiery Leather goods, billfolds, gloves Shoes, men's	. 6	.2	Custom tailors: (Commodity coverage, 43.6 per cent)		
Shoes, men's Sporting goods	9.4 (x)	4,0	Custom tailors: (Commodity coverage, 43.6 per cent) Clothing and furnishings, men's and boys'— Custom tailoring	07.2	
n's clothing and furnishings stores:  (Commodity coverage, 87.7 per cant)  Clothing and furnishings, men's and boys'  Suits  Outperson  31.9			Suits Hats and caps	12.8	
Clothing and furnishings, men's and boys'.	99.6	99. 6	Furnishings Custom telloring for women	2.3	١.
			Furs and fur goods.	4.3	
Hats and caps 6.3 Furnishings 33.5			Winter the state of the state o	(x)	
Other clothing 6.3	men e. =	1 44 ×	Men's shee stores: (Commodity coverage, 16.7 per cent) Furnishings, men's and boys'. Miscellaneous merchandise. Service. Shoss and other footwer-	specific	
onoes, men's		.4	Furnishings, men's and boys' Miscellaneous merchandise	2.4 (x)	" - "
nuy cootning stores (men's, women's, children's):  (Commodity coverage, 63.5 per cent)		-	Service————————————————————————————————————	5.7	
nily clothing stores (men's, women's, children's):  (Commodity coverage, 63.5 per cent)  Apparel and accessories, women's, misses', children's— Custom tailoring, dressmaking————————————————————————————————————	5, 6	20	Boes and other footwear—  Men's  Boys' and youths'  Rubber and other footwear	82. 9 21. 7	
	4.41	3.8 3.4		6.7	10.1
Hosiery Coats, suits, and dresses	3.4	3. 2 2. 8	l <del></del> -		:
Underwear, negligees, corsets, etc	14.3 5.0	12.8 4.1	women's shoe stores:  (Commodity coverage, 87.7 per cent)  Hosiery, women's and children's	17, 1	
Millinery. Hosiery. Coats, suits, and dresses. Underwear, negligees, corseis, etc. Other apparel (except furs). Clothing and furnishings, men's and boys'. Dry goods and notions- Cottor piece goods. Linen goods. Other dry goods.	5, 4 55, 9	4. 4 55. 9	Hosiery, women's and children's Leather goods, gloves, and handbags Miscellaneous merchandise	4.7 (x)	1.14
Cotton piece goods	.7	.1	Service Shoes and other footwear Women's Rubber and other footwear	(X)	
Other Booms	1. 6 8. 9	.2	Women's	85.1	

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same clas- sification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	of each commod- ity sold to total sales of all stores in
APPAREL GROUP—Continued			PURINGER AND HORSENSES COME CO.		
Family shoe stores (men's, women's, children's): (Commodity coverage, 43.6 per cent) Apparel and accessories, women's, misses', children's— Children's wear. Hosiery. Other apparel Furnishings, men's and boys'. Glift merchandise. Jewelry, costume. Leather goods, billfolds, purses, gloves, and handbags. Miscellaneous merchandise.	8. 1 2. 2 . 3	0.4 4.7 .1 .1 .2 .8 2	Stove and range dealers: (Commodity coverage, 64.9 per cent) Appliances, except refrigerators, gas— Stoves and ranges. Water heaters. Other appliances. Service. Stoves, ranges, heaters, etc. (other than electric or gas)  Antique shops: (Commodity coverage, 74.9 per cent) Antiques, art goods, gifts.	2. 6 29. 5	60. 6 7. 4 1. 4 1. 1 29. 5
Sarvice	91. 6	91,6	Lighting equipment, electric	80. 0 25. 0	2. 1 1. 8
Infants'			Antiques, art goods, gifts	11.0	3.9
FURNITURE AND HOUSEHOLD GROUP			Bedroom Living room, library, and hall	10.0 28.9	7.4 24.8
Furniture stores:			Dining roomKitchen	7.5 7.8	5. 4 4. 3
Antiques, art goods, gifts	2.3 3.7	.1 .8	Home furnishings— Draperies, upholstery, and curtains————————————————————————————————————	80. 6	30.6
Antiques, art goods, gifts.  Apparel and accessories, women's, misses', children's  Apparel and supplies, electrical  Household heating appliances—portable  Lighting equipment  Clothing and furnishings (men's and boys')  Dry goods and notions.  Furniture household	1.7	.1	Interior decorators: (Commodity coverage, 62.6 per cent) Antiques, art goods, gifts. Furniture, household— Bedroom. Living room, library, and hall. Dining room Kitchen. Home furnishings— Draperies, upholstery, and curtains— Floor coverings. Bedding, mattresses, springs. China, glassware, and crockery. Other home furnishings Lighting equipment, electric. Service.	6.6 7.4 8.0	3.9 2.1
Lighting equipment Clothing and furnishings (men's and boys')	5. 6 3. 4	1.3 .8	Other home furnishings Lighting equipment, electric	11, 9 3, 2	7.0 1.0
Dry goods and notions Furniture, household—	8, 1 23, 5	. 1 23. 5	Wall paper	15.7	6. 6 2. 8
Furniture, household—  Bedroom. Living room, library, and hall. Dining room. Kitchen.	22. 4 15. 3	22. 4 15. 3	Badio and electrical shops: (Commodity coverage, 28.4 per cent) Appliances and supplies, electrical— Household appliances, motor-driven Household heating appliances, portable Lighting equipment Incandescent lamps Construction materials Commercial and industrial appliances		
Vener nousenord	6. 6 4. 9	6. 6 3. 4	Appliances and supplies, electrical— Household appliances, motor-driven	33.0	10.7
Home furnishings— Draperies, upholstery, and curtains————————————————————————————————————	2,6	.8 7.8	Household heating appliances, portable Lighting equipment	3.0 4.5	.1
Home furnishings— Draperies, upholstery, and curtains Floor coverings Bedding, mattresses, springs China, glassware, and crockery Kitchen utensils	10. 1 10. 3 4. 4	7.8 8.2	Incandescent lamps.  Construction materials.  Commercial and industrial appliances	3. 8 30. 0 12. 0	1. 2 . 5
Kitchen utensils Other home furnishings	3. 2 9. 2	2 2.3	Other appliances	1.7	2.0
Jewelry, silverware, and clocks	2. 7	. 8	Radio setsRadio parts and accessories	68.2 15.8	68. 2 15. 8
Ritchen utensis. Other home furnishings Jeweiry, silverware, and clocks Musical instruments and accessories— Pianos and accessories. Phonographs and records. Paints, varnishes, glass, and painters' supplies. Radio sets. Refrigerators, electric and gas Service. Stoves and ranges, gas	3.3 3.0	.1 .1 .1	Service.	3.1	.7
Radio sets.  Refrigerators, electric and gas	17. 0 2. 4	8.9	(Commodity coverage, 73.0 per cent)  Musical instruments and accessories—		i ;
Service Stoves and ranges, gas	5. 2 1. 7	8.9 .2 .2	Planos and accessories Phonographs and records	42.3 8.3	30.0 5.1
Stoves and ranges, gas. Tires, tubes, and tire accessories. Toys and games.	1, 0 2, 4	.2	Stringed and band instruments Sheet music, music books, etc.	9.9 1.8	2.3
Floor coverings stores: (Commodity coverage, 74.1 per cent)			Radio and musical instruments stores; (Commodity coverage, 73.0 per cent) Musical instruments and accessories— Planos and accessories. Phonographs and records. Stringed and band instruments. Sheet music, music books, etc. Other musical instruments and accessories. Radio sets. Radio parts and accessories. Secondhand goods. Service. Sporting goods.	54. 9 4. 1	54. 9 4. 1
Floor coverings. Other home furnishings. Service.	95. 4 10. 0	95.4 .2	Secondhand goodsService	1, 4 8, 2	1.6
Household appliance stores (electrical);	33.0	4.4	Sporting goods Stationery	4, 9 2. 1	3.11.1
(Commodity coverage, 15.6 per cent) Appliances and supplies, electrical— Household appliances, motor-driven (except refrig-	04.0	94. 9	RESTAURANTS, CAPETERIAS, AND EATING PLACES Cafetorias:		
erators) Household heating appliances—portable Lighting equipment	94. 9 5. 1 10. 1	.4	Commodity coverage, 8.2 per cent)  Bakery products, fresh.  Bottled beverages. Cigars, cigarettes, and tobacco. Confectionery and nuts.  Receipts from sale of meals.	5. 5 . 8	3.2 .1
Other appliances	5.4	.4	Cigars, cigarettes, and tobacco	1.6 .1	1.6
Radio sets Parts and accessories	21. 5 3. 8	1.5 .3 1.4			95. 0
Service	1.5	1.9	Lunch rooms: (Commodity coverage, 26.6 per cent) Bakery products, fresh. Cigars, cigarettes, and tobacco. Receipts from sale of meals.	4.7 4.8 95.3	. 1 4. 6 95. 3
ators)	11.9	11.6	Restaurants with table service:		os with a military
Other appliances Appliances and supplies, gas— Stoves and ranges Water beaters	1.8 46.9	1.6 42.1	Bakery products, fresh Bottled beverages. Cigars, cigarettes, and tobacco	10. 5 2. 9	.2 .8
Other appliances expent refrigerators	20.1	18.3 23.7	Cigars, cigarettes, and tobacco Confectionery and nuts	2.8 7.5	2.3 1.2
Refrigerators, electric and gas Service	2.5	2.2 .5	Fountain sales and ioe cream Receipts from sale of meals	13. 4 94. 8	94. 8
China, glassware, crockery, tinware, enamel ware: (Commodity coverage, 64.2 per cent) China, glassware, and crockery Kitchen utousis. Toys and games.	(x) 94. 2 30. 0	87. 2 12. 5 . 3	Fountain—lunches: (Commodity coverage, 44.2 per cent) Bakery products, fresh. Confectionery and nuts. Fountain sales and lunches.	4.0	2.9 15.9 81.2

COMMODITY (Read note carefully for explanation of terms)	total sales of stores selling	of each	(Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	total sales
RESTAURANTS, CAFETERIAS, AND EATING PLACES— Continued Lunch counters: (Commodity coverage, 14.9 per cent) Cigars, cigarettes, and tobacco. Receipts from sale of meals.  LUMBER AND BUILDING GROUP	5, 1 94, 9	5. 1 94. 9	OTHER RETAIL STORES—Continued  Book stores: (Commodity coverage, 45.2 per cent) Religious books and magazines. Service. Stationery, books, and magazines— Books. Magazines and newspapers. Paper and paper goods. Other stationery	11. 6 (x) 89, 3	1. 7 5. 4 89. 2
Lumber and building material dealers: (Commodity coverage, 90.8 per cent)  Building materials— Brick, terra cotta, tile, etc	2.0 13.4 7.5 82.4 25.6 1.0 14.5	1.9 68.9 11.5	Paper and paper goods.  Paper and paper goods. Other stationery.  Cigar stores (without fountains): (Commodity coverage, 22.4 per cent) Cigars, cigarettes, and tobacco. Confectionery and nuts. Drugs, patent medicines, etc. Drug sundries. Smokers' supplies. Stationery, books, and magazines. Tolletries and cosmetics.	81. 5 7. 5 26. 2 16. 1 14. 1	81.
Wall boards (except wood base) Other building materials. Fuel— Wood, coke, and other fuels Coal Service. Wire fencing, gates, and posts	1.8 9.3 2.6 36.2 (x)	.1	Coal and wood yards:   (Commodity coverage, 93.4 per cent)   Building materials—   Brick, terra cotta, tile, etc.   Cement	4.1 8.9 9.2	1000 1000 1000 1000 1000 1000
Heating appliances and oil burners: (Commodity coverage, 87.9 per cent)  Fuel oil.  Heating equipment and supplies Service.  Plumbing shops—heating and ventilating: (Commodity coverage, 30.2 per cent)  Heating and plumbing equipment and supplies Service.	:	85.6 7.3	Fuel oil  Wood, coke, and other fuels. Coal.  Ice. Miscellaneous merchandise. Service.  Ice dealers: Coal.  (Commodity coverage, 87.1 per cent) Coal.	_ 22.6	96.
Paint and glass stores:  (Commodity coverage, 29.6 per cent) Paints, varnishes, lacquers. Glass. Painters' supplies. Wall paper.  OTHER RETAIL STORES  Hardware stores:	1	9.4	Drug stores (with fountains); (Commodity coverage, 13.2 per cent) Bottled beverages	3.0	9. 2. 31.
Hardware stores: (Commodity coverage, 28.8 per cent) Appliances and supplies, electric— Household appliances, motor-driven. Household heating appliances, portable. Commercial and industrial appliances. Other appliances. Automotive parts and accessories. Farm and garden equipment and supplies— Wire fencing, gates, and posts. Farm and garden equipment and supplies Fertilizers. Grain and feed.	- 1.4 2.0 3.2 2.0 1.7	.4	Tollet articles Tollet articles  Florists:  (Commodity coverage, 40.0 per cent)  Art goods, glfts	12.5	2 1 11 4 8
Hardware 24.6  Builders' and shelf hardware 24.6  Carpenters' and mechanics' tools 21.0  Other hardware 39.0	84.6	.1 .3 84.6	China, glassware, and crockery. Flowers, wreaths, etc. Seeds, bulbs, plants, and nursery stock.  Novelty and souvenir shops: (Commodity coverage, 12.2 per cent). Novelties. Smokers' supplies.	2.3 97.4 10.7	97 1 7 58 58
Heating and plumbing equipment and supplies  Home furnishings—  Floor coverings  China, glassware, and crockery.  Kitchen utensils  Paints, varnishes, glass, and painters' supplies—  Paints, varnishes, lacquers  Glass.  Painters' supplies  Roofing materials.  Sporting goods, gymnasium and playground equipment. Stoves, ranges, heaters, etc. (other than electric or gas)  Toys and games.  Water heaters, gas	7. 6 19. 1 1. 8 . 8 . 8 . 4 2. 6	5. 6 . 6 . 1 . 5 . 2 . 1	Jewelry stores (installment credit):   (Commodity coverage, 91.2 per cent)     Clothing and furnishings, men's and boys'     Jewelry, silverware, and clocks   1.6     Watches   38.7     Diamond jewelry   37.6     Rings, other than diamond   7.6     Gold and gold-filled jewelry   2.7	99.4	To the second of
Feed stores (flour, feed, grain, fertilizer): (Commodity coverage, 64.5 per cent) China, glasswars, and crockery Flour Hay, grain, and feed— Hay, straw, and alfalfa. Grain and feed. Miscellaneous merchandise.		1.4 12.9	Plated silverware. 1.8 Sterling silverware. 1.8 Other jewelry 7.2 Service. 7.2 Toilet articles. 7.3 Jewelry stores: (Commodity coverage, 64.4 per cent) Antiques, art goods, gifts. 7.3 China, glassware, and crookery	2.5	Jack  Strict
Seeds, bulbs, and nursery stock: (Commodity coverage, 61.8 per cent) Farm and garden equipment and supplies. Fertilizers. Seeds, bulbs, plants, and nursery stock.	17. 6 6. 8 97. 8	1.8	Jeweiry, silverware, and clocks— Clocks— Watches Diamond jeweiry Bings of the they diamond	1. 5 8. 1 39. 3 2. 3	# 64 18 .48 6 .20 41 19 6 .20 41 19

		7			
COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same clas- sification	COMMODITY (Read note carefully for explanation of terms)	of each commod- ity sold to total sales of stores selling	Per cent of each commod- ity sold to total sales of all stores in same clas- sification
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Jewelery stores—Continued. Jewelery, silverware, and clocks—Continued. Plated silverware Sterling silverware Other jewelry Leather goods Service. Sporting goods Stationery	2.6 12.7 18.6 3.0 6.4 22.1 11.3	2.3 11.5 17.8 1.8 5.2 2	Sporting goods stores with toys and other merchandise—Con.  Leather goods, billfolds, purses. Optical goods. Phonographs and records. Photographic supplies. Radio parts and accessories. Radio sets. Sporting goods, gymnasium and playground equipment. Toys and games.	11. 8 . 2 2. 2 . 4 . 6 5. 0 69. 9	9. 2 . 1 . 2 . 3 4. 1 69. 9
Luggage and leather goods stores: (Commodity coverage, 14.9 per cent) Leather goods, billfolds, purses, gloves, and handbags Luggage Miscellaneous merchandise	45. 2 47. 9 (x)	45. 2 47. 9 6. 9	Scientific and medical instruments and supplies, at retail: (Commodity coverage, 77.3 per cent) Leather goods. Optical goods. Professional and scientific instruments and equipment. Service. Surgical, dental, and hospital supplies.		. 1 1. 2 54. 4
Music stores (without radio): (Commodity coverage, 56.8 per cent)			Surgical, dental, and hospital supplies	48, 3	43, 9
Phonographs and records Planos and accessories. Sheet muslc, muslc books, etc. Stringed and band instruments.  Office and school supplies:	. 9 63. 9	11, 8 75, 0 1 13, 6	Stationers and engravers: (Commodity coverage, 74.4 per cent) Leather goods, bill folds Office and store equipment. Office and store furniture.	19. 8 13. 1 37. 1	1. 8 1. 4 13. 8
Office and school supplies (Commodity coverage, 63.7 per cent) Office and store equipment. Service. Paper and paper goods. Other stationery.	38. 3 (x) 73. 5 52. 1	12, 4 3, 2 43, 1 41, 3	Stationers and engravers: (Commodity coverage, 74.4 per cent) Leather goods, bill folds. Office and store equipment. Office and store furniture. Service. Stationery and books— Books Paper and paper goods. Other stationery	5. 5 33. 1 58. 6	3. 1 2. 4 23. 0 54. 5
Office and store mechanical appliance dealers (retail): (Commodity coverage, 88.8 per cent)		,	Camera dealers—photographic supplies: (Commodity coverage, 82.0 per cent)		
Office and store mechanical appliance dealers (retail): (Commodity coverage, 88.9 per cent) Office and store mechanical appliances— Adding and calculating machines and accessories. Typewriters and accessories Other office and store mechanical appliances Office and store furniture Secondhand goods. Service. Stationery	35. 0 21. 0 56. 3 4. 0 2. 5 12. 2 24. 5	28. 3 8. 9 40. 5 1. 7 . 1 10, 1 10, 4	Camera dealers—photographic supplies: (Commodity coverage, 82.0 per cent) Cameras and photographic supplies— Cameras. Photographic supplies. Photofinishing sales. Miscellaneous merchandise. Musical instruments and accessories— Phonographs and records. Sheet music, music books, etc. Stringed and band instruments. Sporting goods.	9. 4 80. 9 5. 8 (x) 4. 2 3. 0	9.4 80.9 5.6 1.2
Office and store furniture and equipment dealers: (Commodity coverage, 55.5 per cent) Office and store equipment. Office and store turniture. Secondhand furniture. Service. Stationery.	77. 0 76. 8 1. 3 (x)	16. 3 76. 8 . 1	SECONDHAND STORES		1
Stationery— Paper and paper goods. Other stationery	2.4 14.0	2, 8 3, 7	Automobile parts and accessories (secondhand); (Commodity coverage, 13.7 per cent) Automotive parts and accessories (except tires, tubes, and batteries) Tires, tubes, and accessories Batteries. Used passenger cars	94. 4 3. 3	94, 4 2, 1
Typewriter dealers: (Commodity coverage, 30.1 per cent) Adding and calculating machines and accessories Typewriters and accessories Service	5. 7 92. 2 5. 9	1. 9 92. 2 5. 9		1	1
Opticians and optometrists:  (Commodity coverage, 35.1 per cent)  Cameras and photographic supplies.  Optical goods.  Service.	35. 4 87. 4 27. 9	3, 1 87, 4 9, 5	Pawn shops (sales):  (Commodity coverage, 18.7 per cent)  Apparel and accessories, women's, misses', children's  Cameras and photographic supplies.  Carpenters' and mechanics' tools.  Clothing and furnishings, men's and boys'  Suits	4.0 18.8	2.8 18.0 (a Jow 11.1)
Sporting goods specialty stores: (Commodity coverage, 72.8 per cent) Radio parts and accessories Sporting goods, gymnasium and playground equipment	33. 8 72. 5	27. 5 72. 5	Tomoley dilyangone and alaska	100	2. 1 1 63. 0
Sporting goods stores with toys and other merchandise (Commodity coverage, 89.7 per cent) Automotive parts and accessories— Automotive parts and accessories (except tires and	12.0	1.2. O.	Clocks. 1,0  Diamond jewelry. 42.3 Gold and gold-filled jewelry. 11.4  Sterling silverware. 8.3  Leather goods, billfolds, purses. Luggage Miscellaneous merchandise.	1.9 5.9	1.1 3.5
Automotive parts and accessories (except tires and tubes).  Thres, tubes, and accessories.  Bleycles and accessories.  Cameras	11.7 9.8 1.7 1.6	3. 9 3. 3 1. 2	Miscellaneous merchandise. Musical instruments and accessories. Service. Shoes and other footwear Tollet articles and preparations.	1, 3 22, 5	3, 5 3, 3 2 0, 0 .7

## TABLE 24.—PITTSBURGH—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

· · · · · · · · · · · · · · · · · · ·		Proprie- tors and	NUMBI EMPLO		PAY R	OLL	STOCKS ON	NET SALES (1	1929)
KIND OF BUSINESS  (Not synonymous with commodities sold—See Table 31)	Number of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups		7, 886	41, 518	5, 797	\$61, 927, 071	\$2,050,502	\$59, 180, 190	8441, 142, 579	100.0
Food group	4, 242	3, 968	5, 668	1,256	7, 645, 405	287, 815	5, 177, 850	100, 984, 391	22. 8
Candy and confectionery stores— Candy stores—nut stores— Confectionery stores (candy and fountain)———— Dairy products stores—	29 966	14 1, 041	121 526	19 112	100, 855 507, 893	2, 631 24, 434	28, 170 715, 460	529, 580 7, 073, 322	1.6
Dairy products stores— Dairy products stores (including ice cream) Egg and poultry dealers. Milk dealers! Delicatessen stores. Fruit stores and vegetable markets. Grocery stores (without meats). Combination stores (groceries and meats)— Grocery stores with meats. Meat markets with groceries. Meat markets (including sea foods)— Fish markets—sea foods. Meat markets. Bakeries—eateres—	22 41 19	22 43 14	24 28 322	6 12 6	25, 686 34, 391 681, 993	1, 783 3, 006 803	21, 210 16, 070 33, 780	506, 059 876, 370 7, 775, 184	1.7
Delicatessen stores Fruit stores and vegetable markets Grocery stores (without meats)	31 229 1, 593	35 255 1, 333	117 132 1, 228	11 43 362	681, 993 172, 599 202, 645 1, 608, 879	3, 396 8, 919 68, 468	52, 410 110, 360 2, 358, 280	1, 055, 176 2, 741, 570 27, 906, 031	1 .3
Combination stores (groceries and meats)— Grocery stores with meats. Meat markets with groceries.	348 857	246 341	1, 641 463	399 76	2, 202, 305 697, 649	105, 319 17, 397	1, 029, 380 501, 280	25, 561, 507 10, 666, 869	5. 7 2. 4
Meat markets (Including sea foods)— Fish markets—sea foods.  Meat markets	39 358	48 388	65 435	13 110	93, 934 701, 513	3, 657 30, 732	20, 270 146, 610	918, 299 11, 174, 755	2. 8
Bakeries—caterers— Bakeries—bakery goods stores (except manufactur- ing bakeries)————————————————————————————————————	į	165	478	68	523, 151	13, 020	90, 830 1, 590	3, 382, 416 89, 045	.;
Other food stores— Coffee, tea, spices————————————————————————————————————	16	10	15 41	16	12, 221 58, 768	270 3, 680	47, 120	572, 473 54, 228 81, 507	1 .
General food stores	1	7 6	27 27	1	6, 031 14, 892	300	2, 390 2, 640 11, 360		
General stores—groceries with apparel or dry goods.  General merchandise group.  Department stores.	209	187	12, 988 11, 588	2, 149	2, 275 20, 135, 114 18, 962, 414	1, 149, 166 1, 108, 952	18, 411, 770 16, 104, 510	50, 333 118, 298, 542 106, 079, 403	
Dry goods stores—piece goods stores— Dry goods stores— Piece goods stores	105	113 (x)	186 (X)	49 (x)	205, 709 (x)	9, 194 (x)	987, 300 (x)	2, 401, 705 (X)	(x)
Department stores.  Dry goods stores—piece goods stores— Dry goods stores.  Piece goods stores.  General merchandies stores— With food departments.  Without food departments.  Army and Navy goods stores.  Variety, 5-and-10, and to-a-dollar stores.	- 8 21	10 28	21 54	2 15	24, 735 61, 707	120 1,916	87, 370 248, 810	354, 344 684, 695	1 .1
Army and Navy goods stores	60	(x) 33	(x) 1,129	(x) 259	(X) 871, 031	(x) 28, 939	(x) 931, 520	(X) 8, 640, 384 58, 237, 427	
Automotive group 2		478	4, 212	143	6, 833, 822	41,026	6, 041, 780	00, 231, 421	
Automobile sales rooms—new and trade-in Used-car establishments Accessories, tires, and batteries—	- 93 9	43 4	1, 973 31	19	3, 582, 686 54, 290	5, 868	4, 122, 760 70, 470	34, 961, 374 591, 930	. 1
Automobile sales rooms—new and trade-in	- 70 - 33 - 40	50 29 33	336 99 150	14 3 9	570, 690 218, 552 275, 904	3, 742 786 1, 717	812, 620 166, 120 284, 110	3, 987, 442 1, 108, 165 1, 971, 882	
Filling stations— Filling stations—gasoline and oil. Filling stations with tires and accessories. Filling stations with other merchandise.  Motor cycles, bicycles, and supplies. Garages and repair shops— Body, fender, and paint shops. Garages (repairs and storage, gasoline, oil, accessories Parking stations, parking garages, and lots. Radiator shops (including repairs).	. 134 46 45	38 45	563 133	10 18	644, 927 151, 682	1,810 4,607	194, 940 86, 570	5, 855, 097 1, 574, 414 1, 867, 419 248, 244	1,
Motor cycles, bicycles, and supplies.  Garages and repair shops—	19 19	8	259 22	1	261, 040 39, 522	781 289	34, 330 51, 690	248, 244 442, 239	
Garages (repairs and paint snops Garages (repairs and storage, gasoline, oil, accessories Parking stations, parking garages, and lots	167 111 3	19 190 10 2	104 470 59 12	15 40 12	179, 242 715, 163 118, 324	5, 400 11, 601 4, 425	16, 320 173, 360 22, 720 770	3 140 075	:
Apparel group	763	684	3, 376	828	21, 476 5, 509, 866	215, 234	8, 885, 280	40, 736, 988	
Men's and boys' clothing and furnishings stores-	26					<del></del>	478, 160	3, 742, 822	_
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores. Men's and boys' hat stores. Men's furnishings stores. Men's clothing and furnishings stores.	_} 40	17 4 181 41	142 28 152 159	79 15 55 25		15, 977 6, 103 12, 017 6, 224	94, 860 992, 250 862, 020	612, 585 2, 810, 993 2, 330, 231	
Family clothing stores—men's, women's, children's Women's ready-to-wear specialty stores—apparel and accessories Women's accessories stores—	46	45 104	241 1, 214	25 93 265	454, 040 1, 751, 630	26, 807 72, 649	658, 140 1, 444, 880	3, 364, 120 11, 905, 779	1
Corset and lingerie shops Furriers—fur shops	17 27	16 29	33 130	9 7	36, 137 228, 658	959 5, 315	66, 100 409, 720	285, 592 1, 527, 359 374, 322	:
Hoslery shops Knit goods shops Millinery stores Umbrella shops, including parasols, canes	- 10 1 - 53 2	(x)	108 (x) 116	(x)	145, 482 (x) 166, 635	1,334 (x) 3,916	38, 160 (x) 96, 140	(X) 1, 122, 072	2 (1)
Umbrella shops, including parasols, canes Other apparel stores		(x)	(x)	(x)	(x)	(x)	(x) (x)	(x) (x) 2, 693, 023	(x)
Dressmakers Infants' wear shops	112	6	(x) 401 40 (x)	(x)	(x) 668, 825 47, 229 (x)	(x) 15, 396 (x)	415, 250 35, 010 (x)	2, 693, 023 166, 792 (x)	3 (x)
Shoe stores—men's Shoe stores—men's Shoe stores—women's Family shoe stores—men's, women's, children's	22 15 133	7 8 101	56 125 424	16 55	128, 196 232, 337	3, 469 12, 297	290, 800 425, 210 2, 053, 410	1, 209, 757 2, 302, 613 6, 193, 547	7 3 7 1.
Furniture and household group		204	3,092	142 80	759, 384 5, 119, 531	32, 771 26, 389	4, 981, 290	32, 273, 819	9 7.
Furniture stores.  Floor coverings, draperies, curtains, and uphoistery stores—	71	56	1,508	8	2, 644, 181	6, 273	2, 912, 350	20, 226, 036	
Draperies, curtains, and upholstery stores Floor coverings stores Household appliances stores	12	11	16 33	1 2	23, 567 44, 002	60 860	16, 810 368, 490	11	
Household appliances stores (electrical)  Household appliances stores  Refrigerator dealers—electric only	32 5 4	18	633 38 83	8	886, 993 75, 622 130, 321	1,020	342, 950 83, 010 117, 090	2, 831, 410 284, 083 809, 174	3   -

<sup>&</sup>lt;sup>1</sup> Further data will be shown in a special report on milk dealers.

<sup>2</sup> This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

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## Table 24.—PITTSBURGH—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

Number of Stores, Personnel, Pay Roll, Stocks, and Sales—Continued [An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	) }	Proprie- tors and firm		ER OF OYEES	PAY F	COLL	BTOCKS ON	NET SALES (	1929)
(Not synonymous with commodities sold—See Table 31)	Number of stores	mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
Furniture and household group—Continued, Other home furnishings and appliances stores—	-	(m)	<b>(-)</b>						-
Antique and used furniture dealers.  Brushes and brooms.  China, glassware, crockery, tinware, enamelware.  Pleture and framing stores.	1 2 2 13	(x) (x) (x)	(x) (x) (x) 44 6	(x) (x) (x)	(x) (x) (x) \$62,355	(x) (x) (x) \$500	(x) (x) (x) \$141,810	(x) (x) (x) \$519,650	(x) (x) (x) 0.12
Other home furnishings and appliances stores— Aluminum ware. Antique and used furniture dealers. Brushes and brooms. China, glassware, crockery, tinware, enamelware. Picture and framing stores. Stove and range dealers. Antique shops. Awnings, flags, banners, window shades, and tents. Interior decorators. Lamp and shade shops. Radio and music stores—	3 2 2 8 5	(x) (x) 8	(x) (x) 50 77	(x) (x) 9	5, 796 (x) (x) (x) 77, 116 149, 895	(x) (x) 2, 739 2, 201	14, 270 (x) (x) 49, 130 104, 050	25, 953 (x) (x) 371, 226 660, 388	(x) (x) .08
Lamp and shade shops Radio and music stores— Radio and electrical shops. Radio and musical instruments stores	71 21	(x) 63 18	(X) 357 122	(x) 34 16	(X) 640, 102 175, 001	2, 201 (x) 9, 544 2, 712	(x) 486, 240 220, 180	(x) 4, 052, 078 1, 171, 005	. 08 . 15 (x)
Restaurants and eating places 1	719	823	4,614	223	4, 019, 437	57, 057	889, 830	19, 268, 833	4. 37
Tunch scome	00#	347 345	844 708 2, 733	8 55 111	761, 125 602, 157 2, 370, 428	416 14, 287 33, 518	20, 220 124, 440 143, 390	3, 567, 186 3, 320, 492 10, 568, 545	. 81 . 75 2, 40
Lunch counters, refreshment stands, etc.— Lunch counters, refreshment stands, etc.— Refreshment stands Fountain—lunches Lunch counters Soft-drink stands	9 91 6	103 5	21 26 267 10	40 9	28, 710 17, 952 220, 633 12, 552	8, 536 300	3, 050 6, 450 89, 950 1, 830	172, 744 102, 869 1, 449, 708 48, 229	. 04 . 02 . 33 . 01
Lumber and building group '	239 47	231	1, 592 751	89 31	3, 045, 900 1, 513, 364	29, 310 10, 879	2, 605, 110 1, 416, 600	14,714,152 8,302,929	3, 34 1, 88
Roofing Electrical shops (without radio). Heating and plumbing shops— Heating appliances and oil burners. Plumbing shops—heating and ventilating.	5 31 15	6 31 8	11 94 168	9	13, 468 143, 776 339, 187	2, 667 574	7, 490 215, 160 90, 870	109, 555 934, 757	.03 .21
Plumbing shops—heating and ventilating Paint and glass stores— Glass and mirror shops———————————————————————————————————	65	74	336 5	12	678, 651 7, 733	4, 738 273	496, 100 9, 910	2, 745, 185 58, 798	.62
Other retail stores.  Hardware stores.  Farm implements, machinery and equipment dealers.		1, 208 148	226 5, 852 354	1,014 22	348, 521 9, 486, 560 524, 585	10, 179 240, 551 6, 004	366, 190 12, 924, 300 1, 240, 520	1, 484, 440 57, 610, 259 3, 727, 791	. 34 13. 06 . 85 (x)
Farmers' supplies— Feed stores (flour, feed, grain, fertilizer)	16	(X) 18 7	(X) 25 2	(x)	36, 248 1, 923	(x) 1, 222	27, 710 17, 010	(X) 484, 865 33, 289	.11 .01
Harness Shops. Seeds, bulbs, and nursery stock	5 1 2 25	(x) (x) 15	(x) (x) (x) 138	(x) (x) 107	63, 473 (x) (x) 207, 173	(X) (X) 17, 337	34, 610 (x) (x) 144, 700	270, 520 (X) (X) (X) 756, 921	(x) (x) (x)
Cigar stores and cigar stands— Cigar stands— Cigar stores—	59 67	55 44	56 118	4 16	63, 589 165, 066	1, 420 3, 715	63, 990 239, 100	621, 454 1, 952, 374	. 14
Coal and wood yards	20 10	13 2	193 189	. 70	236, 522 235, 812	22, 051	47, 780 17, 090	1,745,122 937,442	. 40 . 21
Drug stores. Drug stores with fountains. Florists. Gifts, novelties, and toys—cameras—	98 277 75	97 227 81	251 1, 155 322	38 218 132	329, 527 1, 492, 362 540, 436	8, 962 69, 878 19, 203	611, 120 2, 235, 300 208, 100	2, 663, 926 12, 567, 700 2, 696, 958	. 60 2, 85 . 61
Drug stores— Drug stores with fountains.  Florists. Glits, novelties, and toys—cameras— Toy shops. Art and gift shops. Novelty and souvenir shops. Camera dealers—photographic supplies.	1 11 18 2	(x) 12 20 (x)	(x) 26 13 (x)	(x)	(X) 33, 223 20, 328 (X)	(x) 4, 929 1, 551 (x)	(x) 98, 430 42, 320 (x)	(X) 245, 941 218, 653 (X)	(x) .06 .05 (x)
Jewelry stores (installment credit)  Jewelry stores  Luggage and leather goods stores	6 114 6	3 134 7	99 407 23	12 70 11	139, 639 865, 254 56, 031	930 8, 118 625	970 520	953, 488 5, 502, 943 433, 065	. 22 1. 25 . 10
Music stores (without radio)  News dealers  Office, school, and store supplies and equipment	26 45	19 84	138 237	. 120 120	276, 531 253, 747	2, 438 31, 263	4, 021, 180 130, 290 399, 010 91, 870	1, 488, 593 1, 494, 105	. 34
Office and school supplies	19 15 14 5	9 1 8 2	131 290 112 93	5 2	201, 600 628, 796 249, 395 216, 787	650 806 550	288, 350 226, 650 252, 450	1, 109, 938 2, 394, 059 1, 460, 088	, 25 , 54 , 33
Opticians and optometrists Sporting goods stores, including athletic and playground	22	18	157 66	7	276, 780 181, 807	8, 057	152, 360 99, 700 149, 980	582, 021 947, 891 714, 334	. 13 . 21 . 16
Sporting goods specialty stores	5 1 5	(x) 3	(x) 32 63	(x) 2/2	51, 517 (x) 148, 024	(X) 450 610	148, 710 (x) 133, 830	367, 667 (x) 522, 266	(x) 08
Blank books, accounting and legal forms Paper and paper products stores Printers and lithographers	2 1 2	(x) (x)	(x) (x)	(x) (x)	(x) (x)	(x) (x)	(x) (x) (x) 274, 270	(x) (x) (x)	(x) (x)
scientific and medical instruments and supplies, at retail- Stationers and printers— Blank books, accounting and legal forms— Paper and paper products stores— Printers and lithographers— Stationers and engravers— Monuments and tombstones— Monuments and tombstones— Secondand tombstones—	8 14 195	7 19 185	149 61 818	13 5 120	266, 152 143, 867 1, 361, 575	1, 454 1, 422 31, 666	900, 650	1, 166, 947 524, 541 7, 453, 279	. 26 . 12 1. 69
	94	99 10 34 17	121 26 11 24	15 4 7 2	179, 161 84, 314 13, 412 46, 617	3, 954 1, 305 1, 541 520	352, 120 32, 360 51, 110	988, 835 154, 743 135, 737	.04
Tires, accessories, and parts (secondhand). Furniture stores (secondhand). Pawn shops (sales). Clothing and shoe stores (secondhand). Building materials and hardware stores (secondhand). Book stores (secondhand). Office appliances (secondhand). Other secondhand stores.	13 21 2 1	(x) (x)	(x) (x) (x) (x)	(x) (x) (x) (x)	(x) (x) (x) (x)	(X) (X) (X) (X)	140, 770 40, 350 (x) (x) (x)	310, 730 109, 867 (x) (x) (x) (x)	.07 .02 (X) (X) (X)
Other secondhand stores.  This total includes 1 classification in which the number	13	(x) <sub>14</sub>	20		26, 530		41,300	(X) 181, 086	(X) . 04

<sup>&</sup>lt;sup>1</sup> This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

# TABLE 25.—PITTSBURGH-OPERATING EXPENSES, BY KINDS OF BUSINESS

						<del></del>				
			Value of			Total	(inclu	RENTAI ded in "All colur	other expense	s"
KIND OF BUSINESS	Num- ber of stores	Total pay roll reported	proprietors' services at same rate as that paid full- time em- ployees	Total wage cost (in- cluding proprietors' services	All other reported expenses (includes rent)	ing ex- pense- per cent to total sales	Num- ber of stores in leased prem- ises	Rent paid for leased premises	stores in	Per cent of rent to sales in leased premises
	0 847	861,927,071	910 954 948	872, 182, 017	856, 312, 187	29. 13	6,091	B15, 834, 994	8334, 245, 449	4.74
All groups 1	8, 547 4, 242	7, 845, 405	4, 845, 766	12, 491, 171	8,056,703	20.35	2,735	2, 691, 835	67, 594, 422	3, 98
Food group	4, 646	1,010, 100	2,010,100							
Candy and confectionery stores— Candy stores—nut stores— Confectionery stores (candy and fountain)———— Dairy products stores—	29 966	100, 855 507, 893	11,368 956,679	112, 223 1, 464, 572	129, 152 988, 954	45. 58 34. 69	25 644 22	78, 426 509, 854 11, 818	485, 865 5, 241, 417	16. 41 9. 73
Dairy products stores (including ice cream)	22 19	25, 686 681, 993	21, 912 29, 610 48, 203	47, 598 711, 603	32, 367 837, 628	15.80 19.93	10 31	8, 616 21, 145	506, 059 264, 091 681, 417	2.34 3.26
Egg and poultry dealers.	41 31	34, 391 172, 599	50,610	82, 594 223, 209	53, 172 135, 608	15. 49 34. 01	27	41,095	866, 578	3.10 4.74
Fruit stores and vegetable markets	229 1,593	202, 645 1, 608, 879	374, 340 1, 671, 582	576, 985 3, 280, 461	268, 579 1, 915, 676	30. 84 18. 62	137 984	125, 863 744, 062	2, 072, 811 21, 386, 244	6. 07 3. 48
Combination stores (groceries and meats)—	348	2, 202, 305	314,388			17. 23 16. 95	l 218	522, 659	17, 444, 253 7, 360, 789	3.00
Meat markets with grocories	357	697, 649	500, 929	2, 516, 693 1, 198, 578	609, 524		228	203, 624		2.77
Dairy products stores— Dairy products stores (including ice cream) Milk dealers. Egg and poultry dealers Delicatessen stores. Fruit stores and vegetable markets Grocery stores (without meats). Combination stores (groceries and meats)— Grocery stores with meats Meat markets with groceries. Meat markets (including sea foods)— Fish markets—sea foods Meat markets. Bakeries—caterers—		93, 934 701, 513	66, 672 598, 296	160, 606 1, 299, 809	101, 374 617, 688	28. 53 17. 16	33 246	38, 367 214, 558	826, 763 7, 673, 094	4. 64 2. 80
Bakeries—bakery goods stores (except manufac- turing bakeries)————————————————————————————————————	181	523, 151 12, 221	176, 055	699, 206 12, 221	374, 566 9, 536	31. 75 (x)	108	135, 059	2, 058, 340	6. 56
Other food stores————————————————————————————————————	16 5 5	58, 768 6, 031 14, 892	13, 440 8, 442 3, 240	72, 208 14, 473 18, 132	76, 187 9, 435 10, 500	25. 92 44. 09 35, 13	12 5 3	26, 791 2, 763 1, 845	523, 821 54, 228 65, 007	5. 11 5. 10 2. 84
General stores-groceries with apparel or dry goods		2, 275	3, 032	5, 307	3, 650	(x)	<b>  </b>			
General merchandise group	209	20, 135, 114	189, 559	20, 324, 673	15, 958, 064	30. 67	143	2, 312, 397	83, 069, 021	2,78
Department stores	11 105	18, 962, 414 205, 709		18, 962, 414 325, 150	14, 353, 622 255, 706	31, 41 24, 19	8 64	1, 602, 649 104, 294	72, 058, 588 1, 590, 538	2, 22 6, 56
Ory goods stores  General merchandise stores  With food departments	. 8	24, 735	11,720	1			5	9, 570	322, 609	2.97
Department stores Dry goods stores General merchandles stores With food departments Without food departments Variety, 5-and-10, and to-a-dollar stores	21 60	61, 707 871, 031	30, 996 24, 618	36, 455 92, 703 895, 649	26, 183 97, 141 1, 205, 573	27. 78 24. 32	14 50	27, 349 559, 948		
Automotive group	678	6, 833, 825	745, 424	7, 579, 246	6, 642, 674	25. 29	469	1, 525, 401	38, 210, 970	3, 99
Motor vehicle dealers— Automobile sales rooms, new and trade-in	93	3, 582, 686 54, 296	77, 950	3, 660, 648 61, 29	3, 607, 607 47, 208	20.79 18.33	65 7		24, 872, 003 451, 908	2, 20 5, 73
Accessories, tires, and batteries  Accessory stores with tires and batteries  Battery and ignition shops—brake repair shops  Tire shops (including tire repairs)	70 33 40	218, 55	2 63, 800	282, 35	559, 836 2 135, 500 8 262, 252	5   37.71	58 24 30	35, 341	608, 158	5. 81 4. 36
Filling stations—gasoline and oil. Filling stations—gasoline and oil. Filling stations with tires and accessories. Filling stations with other merchandise.  Motor cycles, bicycles, and supplies.  Garages and repair shops— Body, fender, and paint shops. Garages (repairs and storage, gasoline, oil, access	134 46 45 7	151, 68 261, 04	2   49,770 D   9,04	201, 45 270, 08	2   173, 414 5   226, 088	23, 81 26, 57	32	61, 683	3, 000, 389 3, 1, 149, 049 689, 298 198, 959	5. 87 3 9. 46
Garages and repair shops—	19			1 '			1		1	1
Gody, tenders and storage, gasoline, oil, accessories) Parking stations, parking garages, and lots Radiator shops (including repairs)	167	715, 16 118, 32	3 284, 436 4 19, 30	999, 59 137, 62	3 596, 66 4 108, 41	7 50.84 56.23	114			
	l	21,47	6 3,58	25,05	6 3,91		624	2, 981, 37	4 38, 184, 59	3 7,81
Apparel group		5, 509, 88	6 1,074,65	0, 002, 11	0,101,00	34, 54	-			
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores.— Men's and boys' hat stores.— Men's furnishings stores. Men's clothing and furnishings stores. Family clothing stores—men's, women's, children's. Women's ready-to-wear specialty stores—apparel and	26	288, 04	1 32, 57 4 7, 84	2 320, 61 8 68, 88	3 535, 87 32 135, 52	9 22, 88 2 33, 37	2	3 207, 34 3 89, 21	2 3,742,82 8 612,58 5 2,477,27 8 1,991,51	2 5.54 5 14.50
Men's and boys' nat stores	12	5 227, 24	6 185, 49	6 412,74	2 449.65	6   30.68	3   9	4 289,00	5 2,477,27 8 1 991.51	5 11.67 2 8.34
Men's clothing and furnishings stores.  Family clothing stores—men's, women's, children's	- 40		6 185, 49 12 77, 28 0 79, 78	5 383, 14 5 533, 82	17 385, 35 25 581, 57	6 33.16		9 193, 32	3, 004, 70	0,20
Women's ready-to-wear specialty stores—apparel and accessories	11:	2   1, 751, 69	143, 83	2 1, 895, 46	2, 006, 64	2 32.7	7 9	6 711, 33	3 11, 382, 50	1
Women's ready-to-wear specialty stores—applied and accessories.  Women's accessories stores— Corset and lingerie shops Furriers—fur shops Hosiery shops Millinery stores. Other engaged stores—	1' 2'		58 49.82	278.48	93 43, 40 80 269, 71	7 33.85 2 35.89	9    2	7 126, 24	285, 59 8 1, 527, 35 9 374, 32	59 8.27 22 4.77
Hosiery shops	b			150, 76 18 231, 17	38 25, 68 73 246, 29	39   47. 14 00   42. 5		2 164, 37	5 960, 98	54   17.11
Custom tailors Dressmakers	11	2 668, 8 6 47, 2	25 192, 25 29 7, 08	22 861, 04 36 54, 3	47 394, 30 15 19, 30	31 46. 6 99 44. 2		9 172, 01 6 12, 97	1.1	7.78
Shoe stores— Shoe stores—men's Shoe stores—women's Family shoe stores—men's, women's, children's	2 1 13	2 128, 1 5 232, 3 759, 3	96 15, 58 37 14, 08 38 173, 1	39 143, 76 30 246, 4 932, 4	85 243, 83 17 376, 23 98 1, 055, 13	30 32.0 31 27.0 36 32.0	4   1	137, 48 5 191, 33 469, 56	38 2,302,6	13   8.81

<sup>&</sup>lt;sup>1</sup> Group totals may include figures for stores which are omitted from the detail to avoid the disclosure of individual operations.

# RETAIL DISTRIBUTION IN PENNSYLVANIA: 1929

TABLE 25.—PITTSBURGH—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

			Value of proprietors			Total operat-	(fnel	RENTA uded in "Al colu	L COST I other expension)	Ses''
KIND OF BUSINESS	Num- ber of stores	Total pay roll reported	services at same rate as that paid full- time em- ployees	Total wage cost (in- cluding proprietors' services)	All other reported expenses (includes rent)	ing ex- pense— per cent to total sales	Num- ber of stores in leased prem- ises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased prem- ises
Furniture and household group	260	\$5, 119, 531	\$327, 361	\$5, 446, 892	\$5, 289, 339	83, 27	221	81, 160, 821	\$29, 805, 316	3. 89
Furniture stores	71	2, 644, 181	96, 808	2, 740, 989	3, 478, 285	30. 75	59	610, 281	18, 804, 512	8. 25
braperies, curtains, and upholstery stores	4	23, 567 44, 002	5, 876 14, 377	29, 443 58, 379	11, 810 75, 076	(x) 23. 93	4 11	6, 154 25, 944	89, 713 512, 744	(x) 5.06
Household appliances stores (electrical)  Household appliances stores	· 32	886, 993 75, 622	25, 200	912, 193 75, 622	458, 170 50, 236	48. 40 44. 30	30 5	146, 864 14, 250	2, 830, 861 284, 083	5. 19 5. 02
Refrigerator dealers—electric only Other home furnishings and appliances stores— China classification are already through the stores—	4	180, 821	1,570	131, 891	61, 985	(X)	4	10,088	809, 174	(x)
Floor coverings stores  Household appliances stores— Household appliances stores (electrical) Household appliances stores Refrigerator dealers—electric only Other home furnishings and appliances stores— China, glassware, crockery, tinware, enamelware, Picture and framing stores Awnings, flags, banners, window shades, and tents Interior decorators. Radio and music stores—	13 3 8 5	62, 355 5, 796 77, 116 149, 895	19,370 3,864 11,904 3,836	81, 725 9, 660 89, 020 153, 731	102, 508 4, 993 54, 756 91, 754	35. 45 (X) 38. 73 37. 17	7 5 5	11,850 11,840 43,328	191, 448 350, 297 660, 388	6. 19 3. 38 6. 56
Radio and music stores— Radio and electrical shops. Radio and musical-instruments stores	71 21	640, 102 175, 001	111, 258 25, 416	751, 360 200, 417	520, 824 279, 918	31. 40 41. 02	59 19	162,901 81,121	3, 475, 533 1, 098, 226	4. 69 7. 39
Restaurants, cafeterias, and eating places		4,019,437	695, 160	4,714,597	3, 589, 852	43. 10	626	1, 689, 596	17, 989, 538	9. 39
Restaurants, caleterias, and lunch rooms—	23	761, 125	9,010	770, 135	627, 340	39. 18	23	240 157	2 567 188	8 72
Lunch rooms. Restaurants with table service. Lunch counters, refreshment stands, etc.— Refreshment stands. Fountaln—lunches.	297 285 7	602, 157 2, 370, 428	288, 010 294, 975	890, 167 2, 665, 403	590, 796 2, 060, 271	44. 60 44. 71	254 256	240, 157 341, 873 925, 595	3, 567, 186 2, 916, 856 9, 981, 403	6. 73 11, 72 9. 82
Fountain—lunches Lunch counters Soft-drink stands	91 6	28, 710 17, 952 220, 633 12, 552	10, 936 2, 070 81, 682 6, 125	39, 646 20, 022 302, 315 18, 677	33, 258 19, 765 232, 312 19, 750	42. 20 38. 68 36. 88 (X)	81	8, 866 128, 439	49, 341 1, 360, 967	17. 97 9. 44
Lumber and building group	239	3, 045, 900	408, 923	3, 449, 828	1, 825, 082	85. 85	169	389, 883	11, 171, 831	8. 48
Lumber and building-material dealers— Lumber and building-material dealers— Roofing————————————————————————————————————	47 5 31	1, 513, 364 13, 468 143, 776	72,036 7,344 46,531	1, 585, 400 20, 812 190, 307	971, 585 3, 867 120, 725	30, 80 22, 53 33, 27	31 3 24	128, 265 1, 684 50, 683	6, 391, 499 56, 257 780, 289	2.01 2.99 6.50
Lumber and building-material dealers. Roofing. Electrical shops (without radio). Heating and plumbling shops— Heating appliances and oil burners. Plumbling shops—heating and ventilating. Paint and glass stores— Glass and mirror shops. Paint and glass stores.	15 65	339, 187 678, 651	16, 128 148, 444	355, 315 827, 095	157, 480 301, 633	48. 15 41. 12	15 44	24, 255 69, 827	1,065,070 1,802,748	2, 28 3, 75
Glass and mirror shops Paint and glass stores	6 69	7, 733 348, 521	10, 444 101, 796	18, 177 450, 317	8, 781 260, 481	50. 11 47. 88	6 46	3, 528 110, 641	53, 793 962, 180	6. 56 11. 50
Other retail stores	1, 339	9, 436, 560	1, 846, 047	11, 282, 607	7, 943, 935	33. 37	1,023	2, 980, 152	47, 897, 554	6, 29
Hardware stores Farmers' supplies—		524, 585	216,820	741, 405	423, 691	31, 25	83	120, 832	2, 271, 120	5. 82
Farmers' supplies— Feed stores (flour, feed, grain, fertilizer)  Plarness shops. Seeds, bulbs, and nursery stock Book stores.	16 7 5 25	36, 248 1, 923 63, 473 207, 173	25, 218 5, 834 9, 522 20, 640	61, 466 7, 757 72, 995 227, 818	35, 200 7, 486 38, 077 122, 445	19. 94 45. 79 41. 06 46. 27	9 6 3 23	10, 609 5, 994 8, 119 59, 297	335, 464 26, 389 176, 252 715, 979	3, 16 22, 71 4, 68 8, 28
Cigar stores and cigar stands— Cigar stands— Cigar stores————————————————————————————————————	59 67	63, 589 165, 066	61, 055 61, 556	124, 644 226, 622	94, 277 255, 009	35, 23 24, 67	41 55	68, 723 158, 840	525, 455 1, 673, 448	13.08 9/37
Cigar stores and cigar stands— Cigar stands Cigar stores Coal and wood yards—ice dealers— Coal and wood yards—ice dealers— Coal and wood yards—ice dealers—	20	236, 522	14, 443	250, 965	282, 221	30. 55	18	20, 081	1, 587, 457	1.31
Drug stores—	10 98	235, 812 329, 527	2, 496 123, 869	238, 308 453, 396	61, 430 283, 665	31, 97 27, 67	74	141, 478	2, 260, 980	6, 26
Drug stores. Drug stores with fountains Florists Gifts—noveltics and toys—cameras—	277	1, 492, 362 540, 436	279,664 131,139	1, 772, 026 671, 875	1, 513, 256 485, 203	26. 14 42. 89	233 63	854, 872 158, 127	11, 289, 547 2, 485, 988	7.57 6.49
Art and gift shops Novelty and souvenir shops Jewelry stores—	11 18	33, 223 20, 328	13, 056 28, 880	46, 279 49, 208	42, 574 48, 098	36, 18 43, 20	10 15	26, 888 30, 439	240, 077 208, 988	11. 20 14. 87
Jewelry stores (installment credit)	6 114	139, 639 865, 254	4, 203 282, 204	143, 842 1, 147, 458	209, 444 921, 369	37. 05 37. 59 29. 71	6 87 6	48, 746 301, 734 28, 840 81, 514	953, 488 4, 344, 779 433, 065 1, 141, 410	5.11 6.95 6.64
Jewelry stores. Luggage and leather-goods stores. Music stores (without radio) News dealers. Office, school, and store supplies and equipment	6 26 45	865, 254 56, 031 276, 531 253, 747	4, 203 282, 204 16, 863 37, 734 31, 926	143, 842 1, 147, 458 72, 894 314, 265 285, 673	209, 444 921, 369 55, 757 291, 704 160, 704	40. 84 29. 88	22 33	81, 514 54, 675	1, 141, 410 1, 205, 172	7. 16 4. 54
dealers— Office and school supplies Office and store mechanical appliance dealers (re-	19	201,600	13, 806	215, 406	136, 685	31, 72	18	59, 677	1,070,523	5. 57
Office and store furniture and agricument dealers	15 14	628, 796 249, 395	2, 165 17, 816	630, 961 267, 211	202, 126 249, 675 77, 263	34. 80 35. 40	14 14	55, 952 63, 515 22, 484	2, 291, 670 1, 460, 068 252, 342	2, 44 4, 35
Store-fluture dealers. Typewriter dealers. Opticians and optometrists.	1 22	216, 787 276, 780 181, 807	7,052	221, 437 283, 832 230, 551	136, 999 177, 885	51.32 44.40 57.18	10 19	28, 576 88, 565	947, 891 692, 725	8. 91 3. 01 12. 79
Scientific and medical instruments and supplies at		51, 517 143, 024	4, 788 6, 783	56, 805 149, 807	58, 695 62, 029	31. 28 40. 56	4	32, 447 25, 954	300, 387 446, 724	9, 00 5, 81
retail	8	266, 152	11,032	277, 184 188, 232	181.094	39. 27	8	41,456	1, 166, 947	3. 55
Miscellaneous classifications (combined)	195	143, 867 1, 361, 575	44, 365 306, 193	188, 232 1, 667, 768	54, 724 1, 059, 678	46.32 (X)	128	3, 504 350, 666	144, 052 5, 639, 353	2.43 (x)
Secondhand stores	94	179, 161	124, 123	303, 284	211, 299	52.07	80	102, 635	802, 204	12.80

# TABLE 26.—PITTSBURGH—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Proprie- tors and	NUMBI EMPLO		PAY E	OLL	ALL OTHER RE- PORTED	STOCKS ON HAND, END	NET SALES	(1929)
TYPE OF OPERATION	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	expenses (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	338 93 278 308 506 17 4 32	7,886 7,546 248 50 29 	41, 518 27, 245 2, 445 464 2, 610 2, 376 4, 245 462 295 985 401	5,797 3,966 288 42 334 351 738	\$61, 927, 071  41, 746, 352 3, 462, 452 712, 978 3, 729, 435 3, 362, 759 5, 512, 379 5, 599, 976  462, 769 1, 741, 403 596, 568	\$2,050,502 1,666,062 65,833 8,529 70,733 81,781 140,023 3,549 13,892 100	\$56, 312, 187  35, 641, 055 8, 819, 513 750, 701 3, 062, 040 3, 481, 901 6, 275, 048 126, 127 929 419, 117  874, 059 1, 261, 697	\$59, 180, 190  44, 920, 890 3, 278, 180 741, 930 2, 024, 100 2, 746, 040 8, 952, 900 36, 020 374, 260 899, 070 306, 420	8441, 142, 579  281, 939, 898 25, 588, 337 4, 591, 680 30, 930, 052 24, 666, 826 53, 585, 662 1, 817, 274 1, 675, 029  8, 621, 538 7, 718, 607	100.00 63.91 5.80 1.04 7.01 5.59 12.15 .41 .38

#### TABLE 27.—PITTSBURGH—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single store in- pendents	2 and 3 store independents	Local chains	Sectional chains	National chains	Other type
epartment stores:							
Number of stores	11	9		1		1	
	\$106, 079, 403 100, 00	\$98, 966, 416		(x) (x)		(x)	
Annual net Sales. Fer cent of total sales. ariety, 5-and-10, and to-a-dollar stores: Number of stores. Annual net sales. Fer cent of total sales. Fen's and boys' clothing and furnishings stores: Number of stores. Annual net sales.	100.00	93. 29		(X)		(1)	
Number of stores	60	20	1	6	7	17	
A namel net sales	\$8, 640, 384	\$336, 009		(x)	\$522, 892	\$7, 467, 206	
Per cent of total sales	100.00	3, 89	(x) (x)	(x) (x)	6.05	86.42	
len's and boys' clothing and furnishings stores:			, .				
Number of stores	204	154	23	. 2	11	14	
Annual net sales Per cent of total sales	\$9, 496, 631	\$4, 465, 953	(x)	(x)	\$908, 021 9, 56	\$2,999,828 31.59	
Per cent of total sales	100.00	47.03	(X)	(X)	A' 90	81.09	
amily clothing stores—men's, women's, and children's:							1 1
Number of stores	46	38	4		2		
Annual net sales	\$3, 364, 120	\$1, 948, 613	\$941, 991		(x) -		(x) (x)
Annual net sales Per cent of total sales Jomen's ready-to-wear specialty stores—ap-	100.00	57. 92	28.00		(x)		(x)
omen's ready-to-wear specialty stores-ap-		<u>}</u>					
	[						1
Number of stores	\$11, 905, 779	ØF 000 575	\$2, 525, 586	\$225, 141	(-) 2	6	\$168,
Annual net sales	\$11,905,779 ( 100.00	\$5, 898, 575 49, 54	21. 21	\$225, 141 1. 89	( <u>x</u> )	\ <del>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</del>	\$108,
hoe stores:	100,00	20.02	12,11	1.09	(4)	(A)	· •
Mush hav of stores	170	92	19		10	39	1
Annual net sales Per cent of total sales	\$9, 705, 917	\$3, 616, 051	\$1, 492, 508	\$167, 480	\$1, 580, 553	\$2, 528, 020	\$321,
Per cent of total sales	100.00	37. 26	15.88	1.72	16.28	26.05	8
Number of stores	71	53	10		5	1	45 004
Annual net sales Per cent of total sales	\$20, 226, 036	\$5, 678, 270	\$1,389,025		(x)	(x)	\$7, 284, 36
	100.00	28, 07	6, 87		(x)	(X)	. 60
adio and music stores: Number of stores.	92	79	В.		1	1	
Appropriate soles	\$5, 223, 083	\$3, 159, 205	\$225, 797	( <del>v</del> )	(v)		
Per cent of total sales	100.00	60, 48	4.82	(x) (x)	(x)	(x) (x)	
rocery stores (without meats):		1	]	(22)	,,		
Number of stores	1, 593	1, 211	21	31	150	180	
Annual net sales	\$27, 906, 031	\$12,632,027	\$681, 254	\$677, 903	\$4, 400, 395	\$9, 514, 452	
Per cent total sales	100.00	45. 27	2, 44	2.43	15.77	84.09	
Number of stores Annual net sales Per cent of total sales rocery stores (without meats): Number of stores Annual net sales Per cent total sales Ombination stores (groceries and meats): Number of stores	705	505	90	ro.	0.4	O.E.	1
A named not soles	\$26 928 976	\$17, 801, 146	\$3, 385, 738	\$7,091,012	\$1,664,729	\$6, 285, 751 17. 35	
Per cent of total sales	\$36, 228, 376 100, 00	49.14	9.34	19. 57	4.60	17.85	
estaurants, cafeterias, and lunch rooms:	100.00	10.11	0.01	10.01	2.00	100	
A number of stores  A number of stores  Per cent of total sales  estaurants, cafeterias, and lunch rooms:  Number of stores  Annual net sales  Per cent of total sales  Per cent of total sales	605	561	20	8	6	10	
Annual net sales	\$17, 456, 223	\$11, 059, 407	\$1,969,054 11,28	\$1,078,579	\$1, 858, 999	\$1, 490, 184	
Per cent of total sales	100.00	63. 35	11, 28	6.18	10.65	8. 54	
igar stores and cigar stands: Number of stores				l			
NUMBER OF STORES	126 <b>\$2,</b> 573, 828	\$1 \$780, 181	\$217, 959	\$761, 262	1	(7)	\$20
Annual net sales Per cent of total sales	100.00	30.31	8, 47	\$761, 262 29, 58	(x) (x)	(x)	\$20
	100.00	00.61	0.41	29. 08	(X)		1
Iling stations:  Number of stations  Annual not sales  Per cent of total sales  and wood yards—ice dealers:  Number of yards	225	81	10	44	97	63	
Annual net sales	\$9, 296, 930	\$2, 270, 785	\$501,607	\$1, 244, 626	\$1, 236, 146	\$4,043.786	
Per cent of total sales	100.00	24.42	5.39	13. 39	13.30	\$4, 043, 786 43, 50	
oal and wood yards—ice dealers:		11	1 1 1				1 .
Number of yards	30	20	2	8			-
Annual net sales Per cent of total sales	\$2, 682, 564 100. 00	\$1, 558, 697	(x)	(X)			-
	100,00	58. 10	(x)	(X)			
rug stores:	375	286	94	25	90	\$3, 174, 378 20, 84	1
Number of stores	\$15, 231, 626	\$7, 883, 693	\$1.245.807	\$1 063 272	\$1 982 090	\$3 174 278	
Per cent of total sales	100.00	51. 76	\$1, 245, 697 8. 18	\$1, 063, 878 6. 98	\$1, 863, 980 12, 24	20.84	
ardware slores:				1	The state of the s		1
Number of stores	128	116	12		-1		
Annual net sales Per cent of total sales	\$3, 727, 791	\$3, 428, 504	\$299, 287				
Per cent of total sales	100.00	91.97	8.03				-
ewelry stores:		1	1 .			- 1	1
Number of stores	120 \$6, 456, 431	113	tenn 14	2			
Annual net sales Per cent of total sales	\$6, 456, 431 100. 00	\$5, 364, 955 83, 09	\$629, 105	(x) (x)	(x)		
rer cent of total sales	100.00	jj 83. 09	9. 74	(X)	(X)		

#### RETAIL DISTRIBUTION IN PENNSYLVANIA: 1929

#### TABLE 28.—PITTSBURGH—CREDIT BUSINESS

Number of Stores and Amount of Sales Classified According to Degree of Credit for Selected Kinds of Business

[Sales expressed in thousands of dollars]

	TO	)TAL				PRO	PORTION	OF CREDI	r BUSINES	s	-	
EIND OF BUSINESS	Num- ber of stores	Net sales	ALL CASH	1 to 10 per cent	11 to 20 per cent	21 to 30 per cent	31 to 40 per cent	41 to 50 per cent	51 to 60 per cent	61 to 70 per cent	nor cont	More than 80 per cent
Total, all stores reporting:   Number of stores  Per cent of total stores  Amount of net sales  Per cent of total sales	5, 197 100. 00	\$355, 491 100, 00	3, 035 58, 40 \$120, 772 33, 97	335 6. 45 \$9, 963 2. 80	184 3. 54 \$10, 044 2. 83	208 4.00 \$8,054 2.26	201 3, 87 \$11, 589 3, 26	203 3, 91 \$20, 113 5, 66	178 3. 42 \$9, 497 2. 67	194 3, 73 \$39, 196 11, 03	243 4. 68 \$46, 468 13. 07	416 8, 00 \$79, 795 22, 45
Food group: Confectionery stores (candy and fountain) Dairy products stores (including ice cream)	420	3, 933	2, 298	855	528	33	108	23	32	5	7	44
Dairy products stores (Incitding ice cream)  Delicatessen stores Fruit stores and vegetable markets Grocery stores (without meats) Combination stores (groceries and meats) Grocery stores with meats	17 23 129 1, 168	408 899 1,766 23,536	97 501 818 17, 273	49 5 667 717	33 17 137 318	6 28 493	8 62 12 935	5 70 581	729	221 303 34 790	1, 190	510
Combination stores (groceries and meats)— Grocery stores with meats Meat markets with groceries. Meat markets (including sea foods)— Fish markets—sea foods.	249 242	18, 060 7, 841	13, 133 2, 319	218 1, 140	1, 567 99	143 521	224 437	325 995	295 361	799 469	1, 082 548	274 952
Fish markets—sea foods—  Mest markets—sea foods—  Mest markets  Bakeries—bakery goods stores (except manufactur-	. 251	742 8, 484	499 <b>8,</b> 605	26 515	168 559	775	<b>27</b> 586	22 369	1, 105	345	480	145
ing bakeries)	. 101	2,050	1, 593	291		19	13	8.	22	<b></b>	38	66
General merchandise group:  Department stores  Dry goods stores  General merchandise stores  With food departments  Without food departments	11 65	106, 079 1, 887	1, 377	87	72	1, 346 96	1, 194	12, 324 6	697 174	27, 210 5	<b>3</b> 3, 903	<b>29, 40</b> , 70
With food departments. Without food departments. Variety, 5-and-10, and to-a-dollar stores	3 12 42	97 519 8, 151	97 151 8, 143	34	125 8					57		155
Automotive group: Automobile sales rooms—new and trade-in———— Accessories, tires, and batteries—	f	25, 791	4, 387	840	3, 773	586	3, 776	2, 586	2, 480	1, 388	873	5, 105
Accessory stores with tires and batteries Tire shops (including tire repairs) Filing stations—	1	1,715 1,605 673	1, 154 1, 430	68 6	39 2 31	53	31 27 73	20 61	144 21	97	9	153 56
Filling stations—gasoline and oil	- 5	535 94	413 87 32	141	43	124	35	130	17 19	1		
Apparel group:	- 78	1,744	699	99	173	- 66	104	75	52	20	178	278
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores— Men's furnishing stores. Men's clothing and furnishings stores— Family clothing stores—men's, women's, children's Women's ready-to-wear specialty stores—apparel	15 74 23 23	3, 210 1, 912 1, 563 2, 920	3, 091 1, 600 484 868	211 21 28	6 276 6	82 21	11		36	37 27 255 888	527	1,07
Women's ready-to-wear specialty stores—apparel and accessories Women's accessories stores— Furriers—fur shops	74	9, 606 1, 058	2, 148 503	454 57	74	1,317	1, 388	129 36		2, 586 22	161 43	11
Millinery stores Shoe stores— Shoe stores—men's	16	909 820	778 802	52		18	109		392	. 19		26
Shoe stores—women's. Family shoe stores—men's, women's, children's Furniture and household group:	98		4, 009	106	603	1	118		715			
Furniture and nousehold group; Furniture stores— Household appliances stores (electrical) Household appliances stores	_ 53 _ 20	2, 464	46 142 65	4				309	. 144	208	1, 472 7	1 .
Radio and musical instruments stores  Radio and musical instruments stores	46	2, 167	58	6	151	1	23		206 19	162 22	415 168	1, 02
Lumber and building group: Lumber and building material dealers Electrical shops (without radio)	31	6, 036 419	2, 249 52		43	115		12	40 17	48 63		
Heating and plumbing shops— Heating appliances and oil burners Plumbing shops—heating and ventilating Paint and glass stores.	13 39 44	2, 222	343	51			19 434 15	138 22 67		773 64	55 53 10	80
Other retail stores: Hardware stores Feed stores (flour, feed, grain, fertilizer)	1	2, 795	793			107	111 20	234 60			802 84	. 8
Book stores (nour, feed, grain, fertilizer)  Book stores  Cigar stores without fountains  Coal and wood yards	45	733 1,494	149	56	8	105		. 39	49 198		341	26
Drug stores  Drug stores with fountains	52	1, 646 9, 624	948 8, 035	774	177			54	80 104	806	163	93
Jewelry stores— Jewelry stores (installment credit) Jewelry stores	66	954 3, 636	879	199	52	_	240		51	288	_ 133	82
Music stores (without radio) Office, school, and store supplies and equipmen	18	1,390	348	32	3	277			- 13			1
dealers— Office and store mechanical appliance dealer	- 1	1	31	1	1	1	3	1	1	1	_ 88	1,91

All stores did not report as to their credit activities of whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 24 except for 3,350 stores with sales of \$85,651,579 which falled to report credit information.

## TABLE 29,-PITTSBURGH-CREDIT BUSINESS

Number of Stores and Per Cent of Sales for Cash, on Open Account, and on Installment, by Kinds of Business

	Num- ber of		nt of ri fores' s			Num- ber of stores	PER CEI	NT OF RE	PORT-
KIND OF BUSINESS	report- ing credit sales 1	For cash	On open account	On installment;	EIND OF BUSINESS	report- ing credit sales 1	For cash		On in- stall- ment !
Total 1	2, 162	34. 64	49, 18	18, 18	Furniture and household group—Continued.  Household appliances stores—		0 01	45.00	
Food group  Confectionery stores (candy and fountain)	1,055 82	57. 26 83. 28	42, 74 16, 72		Household appliances stores (electrical)— Household appliances stores— Refrigerator dealers—electric only— Other home (urnishings and appliances	12 3 3	8. 81 1. 79 47. 13	45, 68 72, 47 5, 74	45. 51 25. 74 47. 18
Dairy products stores— Dairy products stores (including ice cream). Milk dealers. Egg and poultry dealers.	5 8 6	50, 32 16, 97 70, 49	49.68 83.03 29.51		stores— China, glassware, crockery, tinware,		11 00	20.50	
Egg and pointry dealers  Delicatessen stores  Fruit stores and vegetable markets  Grocery stores (without meats)	6 27	44.77 88.72	55. 23 11. 28		enamel ware Awnings, flags, banners, window shades, and tents.	4   5	11.38 2.91	62. 80 97. 09	25. 82
Grocery stores (without meats)  Combination stores (groceries and meats)  Grocery stores with meats	100	50.40 61.89	38.11		Radio and music stores—	43	27. 54 8. 80	35. 45 18. 60	87.01 72.60
Grocery stores (without means) Combination stores (groceries and meats) Grocery stores with meats Meat markets with groceries Meat markets (including sea foods) Fish markets—sea foods.	162	53. 27 81. 06	1		Radio and musical instruments stores  Restaurants, cafeterias, and eating places	28	79. 59	20.41	72.00
Meat markets—sea toods.  Meat markets  Bakerles—bakery goods stores (except manu-		58, 11	41.89		Restaurants, cafeterias, and lunch rooms  Lunch rooms  Restaurants with table service	19 5	68. 23 84. 30	31.77 15.70	
Bakerles—bakery goods stores (except manufacturing bakerles)————————————————————————————————————	16 3 <b>3</b> 8	31.55 37.70 30.48	63, 45 62, 30 63, 70				30. 33	64, 96	4.71
General merchandise group  Department stores  Dry goods stores	11 19	30. 24 54. 55	63. 94 45. 45	5.82	Lumber and building group.  Lumber and building material dealers.  Lumber and building material dealers.  Roofing.  Electrical shops (without radio).	28 3 17	28.75 50.04 25.50	49.98	.19
Ory goods stores.  General merebandise stores without food departments.	6 209	45, 20 50, 22	38, 03 16, 27	18.77	Heating and plumbing shops—  Heating appliances and oil burners—  Plumbing shops—heating and ventilat-	11	14.95		34. 18
Automotive group  Motor vehicle dealers— Automobile sales rooms—new and trade-	65	50.68	12. 49	36, 83	Doint and gloss stores—	1	42. 25		4. 52
Used-car establishments Accessories, tires, and batteries	5	13.77	. 31	85. 92	Paint and glass stores	- 22	35. 54 . 29. 52	70.48	
Accessory stores with the and batteries  Battery and ignition shops—brake repair shops———————————————————————————————————		37.30 46.65	53, 35		Other retail stores.  Hardware stores. Feed stores (flour, feed, grain, fertilizer) Book stores.	- 415 - 47 - 8	33.75 38.54 37.25	60,84	. 62
Filling stations—graphing and oil	12 18	41.07 63.78	36. 22	:	Book stores and olgar stands— Cigar stores and olgar stands—	12	40, 26 87, 61		1
Filling stations with thes and accessories Garages and repair shops— Body, fender, and paint shops—	16	74. 18 51. 26		i	Coal and wood yards	. 12		41.90	
Garages (repairs and storage, gasonne, oil, accessories)	- 46	48. 51		i i	David stores with fountains.	- 24 43		3   16.14	
Apparel group  Men's and boys' clothing and furnishings stores—		44. 51			Florists  Jewelry stores  Jewelry stores (installment credit)	6	3.69	)	00.01
Men's furnishing stores Men's clothing and furnishings stores Family clothing stores—men's, women's,	- 7		53,9	3.34	Now dealers	31 10 5	27.0	7   33.08	39.30
children's	-  0	[		1	'I mant deglers	. 8	22. 2	1 77.78	
Women's accessories stores	1	15. 1	4 84.8		Office and store mechanical applianc	в	1	.] .	
Furriers—fur shops Millinery stores Custom tailors	35	47.2	7 52.7		dealers	3	19.4	3 1.4	3 79.14
Shoe stores—women's  Shoe stores—women's  Family shoe stores—man's, women's	3	11	-		Typowriter dealers. Opticians and optometrists	1	59. 8 33. 3	8 29.9 3 66.6	7 10.15
children's	148	10.2	В 19.1	1 70.61	Monuments and tomostones  Miscellaneous classifications (combined)	88	19.2	80.7	5
Furniture stores	•					19	59, 4	36.9	2 3.61

¹ Total sales of above stores are \$234,719,000.
¹ Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$60,000 annually. The open-account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.

Classifications showing insignificant amounts have been eliminated from this table but are included in the totals.

## RETAIL DISTRIBUTION IN PENNSYLVANIA: 1929

### TABLE 30.—PITTSBURGH—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

#### A. REPORTED RECEIPTS FROM THE SALE OF MEALS I

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total  Restaurants, cafeterias, and eating places. Cafeterias. Lunch rooms. Restaurants with table service. Fountain—lunches. Lunch counters  Other stores in which meals are served. Confectionery stores (candy and fountain)	6, 972 17, 585 94 1, 662	\$19, 998, 944 17, 221, 307 3, 468, 491 2, 775, 157 9, 781, 645 1, 146, 331 2, 777, 637 303, 666	Other stores in which meals are served—Continued.  Dairy products stores (including ice cream)  Delicatessen stores Grocery stores (without meats) Combination stores—grocery stores with meats.  Bakeries—bakery goods stores (except manufacturing bakeries) Coffee, tea, spices. Department stores Filling stations with other merchandise Cigar stands.	173 15 1, 584 428	\$11, 100 107, 429 6, 534 1, 175, 264 100, 362 43, 322 1, 025, 570 2, 000 2, 390

i This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be taken into consideration in any study of food sales.

#### B. RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE 1

KIND OF BUSINESS	Num- ber of repair employ- ees	Receipts from repair service	Receipts from storage (inci- dental to mer- chandise sales)	KIND OF BUSINESS	Num- ber of repair employ- ees	Receipts from repair service	Receipts from storage (inci- dental to mer- chandise sales)
Automotive group Automobile sales rooms—new and trade-in. Used-car establishments. Accessory stores with tires and batteries. Battery and ignition shops—brake repair shops. Tire shops (including tire repairs). Filling stations—gasoline and oil. Filling stations with tires and accessories. Filling stations with other merchandise. Motor cycles, bleycles, and supplies Body, fender, and paint shops.	72 40 38 1 18	2, 344 61, 932		Automotive group—Continued Garages (repairs and storage, gasoline, oil, accessories) Parking stations, parking garages, and lots Radiator shops (including repairs)  Furniture and household group Radio and electrical shops. Lumber and building materials group Glass and mirror shops. Paint and glass stores Secondhand stores	a	\$1, 529, 869 10, 753 7, 000 1, 848 1, 848 34, 614 941 38, 673 26, 716	\$152, 972 203, 947

<sup>&</sup>lt;sup>1</sup> This table is based upon replies to a question as to the total receipts from automotive repairs and storage. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of automotive repairs and storage.

#### C. RECEIPTS FROM OTHER REPAIRS AND SERVICE 1

KIND OF BUSINESS	Receipts from other repairs and service (except auto- motive)	KIND OF BUSINESS	Receipts from other repairs and service (except auto- motive)
Total  Department stores Dry goods stores General merchandise stores without food departments  Automotive group Battery and ignition shops—brake repair shops Motor cycles, bicycles, and supplies Body, fender, and paint shops  Apparel group Men's furnishings stores Men's furnishings stores Women's ready-to-wear specialty stores—apparel and accessories Furriers—fur shops Custom tailors Shoe stores—men's Shoe stores—men's Shoe stores—men's Family shoe stores—men's, women's, children's Furniture and household group Furniture stores Draperies, curtains, and upholstery stores Flore coverings stores Household appliances stores (electrical) Household appliances stores Refrigerator dealers—electric only Awnings, flags, banners, window shades, and tents Interior decorators Radio and electrical shops	506, 721 501, 537 1, 684 3, 500 19, 992 8, 992 7, 000 4, 000 551, 623 5, 539 2, 400 114, 518 237, 787 63, 458 4, 193 56, 189 67, 539 441, 600 15, 138 12, 000 16, 633 51, 075 24, 982 2, 209 33, 103	Furniture and household group—Continued Radio and musical instruments stores.  Restaurants, cafeterias, and eating places. Lumch counters  Lumber and building group  Lumber and building group  Lumber and building material dealers.  Roofing. Dealers in any other single building material Electrical shops (without radio) Heating appliances and oil burners. Plumbing shops—heating and ventilating. Glass and mirror shops. Paint and glass stores.  Other retail stores Hardware stores. Harness shops. Seeds, buibs, and nursery stock. Coal and wood yards Art and gift shops. Jewelry stores. Music stores (without radio) Office and school supplies. Office and store mechanical appliance dealers (retail) Office and store furniture and equipment dealers. Typewriter dealers. Opticians and optometrists. Sporting goods specialty stores. Stationers and engravers. Miscellaneous classifications (combined). Secondhand stores	\$, 2,50 822, 077 49, 819 66, 637 8, 000 47, 451 102, 840 830, 452 14, 872 2, 000 1, 477, 183 107, 866 70, 636 24, 506 70, 636 24, 507 22, 544 26, 282 184, 110 22, 007 40, 422 9, 132 26, 744 542, 782

<sup>&</sup>lt;sup>1</sup> This table is based upon replies to a question as to the total receipts from repairs and service (except automotive). Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of repairs and service (except automotive).

#### TABLE 31.—PITTSBURGH—SALES BY COMMODITIES

	Per cent	Per cent		Per cent	
	of each commod-	of each commod-		of each commod-	of each commod-
COMMODITY	ity sold	ity sold	COMMODITY	ity sold to total	ity sold
	to total sales of	to total sales of	(Read note carefully for explanation of terms)	sales of	to total
(Read note carefully for explanation of terms)	stores	all stores	(Read Hote externity for explanation of terms)	stores selling	all stores
	selling such com-	in same		such com-	in same classifi-
	modity	cation		modity	cation
			FOOD GROUP—Continued		1
FOOD GROUP					
Confectionery stores (candy and fountain): (Commodity coverage, 7.3 per cent)			Combination stores—meat markets with groceries—Contd.		·
Bakery products fresh	17.8	7.1	Butter and cheese Eggs	5.0	5.
Confectionery and nuts Fountain sales and ice cream	58. 6 26. 4	58.6 26.4	Lard, cooking fats, etc.	3. 1 1. 1	3.
Receipts from sale of meals.	19.6	7. 9	Flour	1.1	1.
Egg and poultry dealers:	}		Sugar	2.9 15.4	2. 15.
(Commodity coverage, 25.1 per cent)  Eggs			Canned goods and other groceries.  Meats, including poultry.	55.3	55.
Poultry	8.0 92.0	8.0 92.0	Milk and cream	ļ.	1.
	1	02.0	Cigars, cigarettes, tobacco	. 9	
Delicatessen stores: (Commodity coverage, 58.2 per cent)			Household suppliesOther nonfood products	(x) 3.1	1.
Bakery products, fresh	14.1	14.1	Other Homour Production	(32)	1
Bottled beverages Cigars, cigarettes, tobacco	1.9	.5	Meat markets:		
Confectionery and units	. 4.6	4.8	(Commodity coverage, 37.1 per cent)	15. 3	4.8
Delicatessen, ready-to-serve foods Fountain sales and tee cream Fresh fish and other sea foods	32. 2 10. 1	32, 2 5, 0	Butter and cheese. Canned goods and other groceries. Eggs.	2.5	8.
Fresh fish and other sea foods	4.3	2. 2	EggsFresh fish and other sea foods	10. 7 19. 2	3. 2.
Groceries— Butter and cheese	1	3.6	Prints and warstables	1 2	7
Toman	1 20	2.0	Lard, cooking fats, etc	1. 1 88. 7	88,
Lard, cooking fats, etc.		.3	Meats, including poditry	00.1	00,
Lard, cooking fats, etc. Sugar. Canned goods and other groceries. Milk and cream.	6.5	6.5	Bakeries-bakery goods stores (except manufacturing		
Milk and cream	14.7	14.7	bakeries):		
Receipts from sale of meals	48.8	13.6	(Commodity coverage, 24.7 per cent)  Bakery products, fresh	83. 1	83.
Grocery stores (without meats):			Confectionery and nuts.  Fountain sales and ice cream.	14.8 27.1	
(Commodity coverage, 5.4 per cent) Bakery products, fresh Bottled beverages	8.7	5.2	Receipts from sale of meals	19. 8	
Bottled beverages	2.2	1.0	APPERAT REPORTANTICE ADATE		
Confectionery and nuts Delicatessen, ready-to-serve foods Fresh fish and other sea foods	19.3	2.8	GENERAL MERCHANDISE GROUP		
Fresh fish and other sea foods	1.8	,2	Department stores:		1
Fruits and vegetables	1	10.5	(Commodity coverage, 91.7 per cent) Antiques, art goods, gifts	.3	
Butter and cheese	10.8	10.8	Apparel and accessories, women's, misses', children's-		ì
Eggs Lard cooking fats, etc.	5. 5 5. 5	5. 5 5. 5	Children's wear Millinery	2.3 3.2	3,
Lard, cooking lats, etc. Flour	5.9	.5.9	11 YY	1. 4.0	
Sugar	7.4	7. 4 37. 2	Coats, suits, and dresses. Underwear, negligees, corsets, etc. Other apparel, except furs. Appliances and supplies, electrical— Household appliances, motor-driven (except refrigerators).	16.0 6.0	
Milk and cream	6.8	2.0	Other apparel, except furs	3.8	8.
Nonfood products—	8.7	3.0	Household appliances, motor-driven (except refriger-		
Olgars, cigarettes, tobacco Household supplies Other nonfood products	3,6	1.5	ators)	.7	
Poultry	(X) 5.1	.5	Household heating appliances—portable Lighting equipment	. 3	
Combination stores—grocery stores with meats:	1		Incandescent lamps	. 6	
Rakery products, fresh	15.3	13.0	Automotive parts and accessories— Automotive parts and accessories (except tires and		
Poultry. Combination stores—grocery stores with meats: (Commodity coverage, 53.8 per cent) Bakery products, fresh. Bottled beverages. Confectionery and nuts. Delicates on ready-to-serve foods	1.5	.1	tubes)		
Delicatessen, ready-to-serve foods	- 2.4 5.7		Tires, tubes, and tire accessories.  Cameras and photographic supplies.  Clothing and furnishings (men's and boys')—	. 6	
Delicatessen, ready-to-serve foods. Fountain sales and ice cream Fresh fish and other sea foods.	2.1	.5	Clothing and turnishings (men's and boys')— Suits		_
Fresh fish and other sea loods Fruits and vegetables	- 2.5 - 11.2		Overcoats	5.9 1.3	
Groceries	- 41.3	41.3	Hats and cans	. 6	ر ان
Butter and cheese			Furnishings	5.5	
Lard, cooking fats, etc 1.3			Other clothing. Confectionery and nuts.	1.2	
Flour 2.6 Sugar 3.3	1	1	Dry goods and notions—	.3	1
Canned goods and other groceries 24.1	1 '		Dry goods and notions— Cotton piece goods	. 9	:
Meats, including poultry	1 20		Linen goods Wool and wool-mixed goods	1.4	
Nonfood products—	- "		Rayon piece goods		
Nonfood products— Cigars, cigarettes, tobacco Household supplies Other nonfood products Receipts from sale of meals	- 8.3 4.0		Rayon plece goods. Silk and velvet plece goods. Notions and small wares.	2. 0 2. 3	≀ 2.
Other nonfood products	(X)	.5	Other dry goods	.4	
Receipts from sale of meals	- 11.6	8.7	Fountain sales and ice cream Furniture, household—	- 7	
Combination stores—meat markets with groceries: (Commodity coverage, 31.0 per cent)			Bedroom. Living room, library, and hall.	1.9	
(Commodity coverage, 31.0 per cent) Bakery products, fresh	3.6	2.3	Living room, library, and hall Dining room	1.6	
Bottled beverages	1.7	.7	Kitchen		3
Bottled beverages. Confectionery and nuts. Delicatessen, ready-to-serve foods. Fresh fish and other sea foods.	2 1	1 .3	Other household	1.4	i 1.
Fresh fish and other sea foods	- 4		Hardware	1 13	i .
Fruits and vegetables	_ 13. 1	9. 2	Heating and plumbing equipment and supplies	6.0	) [ (

Note.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity, in relation to the total sales of the stores included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the city. The percentages shown in this second column are applicable to the sales shown in Table 24. Commodities reported in the form of indented items, with percentages shown in short are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions, p. 7 of this report.)

(x) Indicates that a percentage for this classification is of no specific use and it has not been computed.

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same classifi- cation
GENERAL MERCHANDISE GROUP—Continued Department stores—Continued.			GENERAL MERCHANDISE GROUP—Continued		
Home furnishings—			Variety, 5-and-10, and to-a-dollar stores—Continued.  Appliances and supplies, electrical—		
Draperies, upholstery, and curtains Floor coverings	2, 9 3, 6	2.9 3.6	Lighting equipment Construction materials	1. 1 3. 9	0.7
China, glassware, and crockery	.9 1.3	1.2	Other appliances	4,9	4.5
Floor coverings.  Bedding, mattresses, springs China, glassware, and crockery Kitchen utensils Refrigerators, electric and gas Other home furnishings	1.8	1.7	Confectionery and nuts		7. 5
Iniants wear	2.4	3.8 2.4	Piece goods Notions and small wares	6.9	6.9
Jewelry, silverware, and clocks_ Leather goods, billfolds, purses, gloves, and hand bags	1.6 1.3	1.6 1.3	Other dry goods Flowers, wreaths, etc	6. 1 1. 8	6. 1 1. 3
Leather goods, billfolds, purses, gloves, and hand bags Luggage Miscellaneous merchandise Musical instruments and accessories—	6. (x)	. 6 1. 9	Fountain sales and ice cream	F. 8.0	8.0
Musical instruments and accessories— Pianos and accessories—	. 2	.1	Fruits and vegetables Furnishings—men's Hardware—	i .	3.9
Phonographs and records Optical goods	.1	.1	Builders' and shelf hardwareOther hardware	3.0 5.1	1. 9 5. 1
Paints, varnishes, glass, and painters' supplies Radios and equipment	.6 1.6	1.3	Home furnishings—	\$	3.7
Misical instruments and accessories— Pianos and accessories— Phonographs and records. Optical goods.———————————————————————————————————	$\substack{1,3\2}$	.9	China, glassware, and crockery Kitchen utensils Other home furnishings	3. 0 2. 3	1.9
Shoes and other footwear—	3, 5	2.0	Infants' wear. Jewelry, silverware, and clocks. Leather goods, billfolds, purses. Miscellaneous merchandise.	4.3	2. 1 1. 2
Men's	. 9	.8	Leather goods, billfolds, purses	3.7	3.7 .8 1.0
Women's Misses' and children's Sporting goods, gymnasium and playground equipment Stationery, books, and magazines	3.6	3.6	Musical goods:		١.
Sporting goods, gymnasium and playground equipment.	:7	. 5	Phonograph records Sheet music, music books, etc	18	2, 5 1, 0
BooksPaper and paper goods	.5 1,0	.4	Paints, varnishes, glass, and painters' supplies. Pets and pet supplies. Seeds, bulbs, plants, and nursery stock. Shoes and other footwear.	2.8	2.0
Stoves and ranges, gas.	.5	.3	Seeds, bulbs, plants, and nursery stock	6.7	1.8
Stoves and ranges, gas. Stoves, ranges, heaters, etc. (other than electric or gas) Tolletries and cosmetics. Toys and games.	1.9	1.9	Toilet articles and preparations	6. 1 6. 0	6. 1 6. 0
Wall paper	1.3 .3	1.2 .1	Toys and games	5. 3	5. 3
Dry goods stores:			AUTOMOTIVE GROUP		
(Commodity coverage, 32.4 per cent) Apparel and accessories, women's, misses', children's— Hosiery— Coats, suits, and dresses— Underwear, negligees, corsets, etc. Other apparel— Dry goods and notions—			Automobile sales rooms: (Commodity coverage, 93.2 per cent)		
Coats, suits, and dresses	12.6 2.1	6.5	Automobiles, parts, and accessories— Passenger automobiles, new	47.2	37. 1
Underwear, negligees, corsets, etc Other apparel	8. 4 14. 2	1.8 4.1	Used passenger cars	47. 2 15. 7 4. 8	11. 9 1. 5
Dry goods and notions— Piece goods Notions and small wares	26. 1	26. 1	Commercial cars and trucks, new	25. 1 11. 7	13. 2 5. 9
Other dry goods	22, 4	28.3 17.4	Tractors	2. 2	.4
Furnishings, men's	.8	.1	Automotive parts and accessories (except tires, tubes, and batteries)  Tires, tubes, and tire accessories	10.6	9.6
Dranaries and curtains	13. 5 2. 6	3.9 .3	Passangar antomobiles new sold to deplets	1. 0 20. 8	8.0
Floor coverings Bedding, pillows, etc Infants' wear	28.0 1.3	6.3	Busses sold to dealers.  Commercial cars and trucks, new, sold to dealers.  Parts and accessories sold to dealers.	1, 6 6, 8	2. 1
Jeweiry—costume Leather goods, gloves, and handbags Miscellaneous merchandise	.5 1.5	.1	Batteries	.5	1.0 .1
Miscellaneous merchandise	(x) 21.0	. 9 3. 5	Gasoline Oils and greases	, 8	- 4
eneral merchandise stores without food departments):	21.0	5. 5	Radio sets	2.4	5. 6
(Commodity coverage, 60.9 per cent) Apparel and accessories, women's, misses', children's— Children's wear			Repair and service Storage	6. 6	. 9
Children's wear	3, 4 14, 6	1.9	Used-car establishments; (Commodity coverage, 84.8 per cent)		
Children's wear. Hosiery Coats, suits, and dresses Underwear, negligees, corsets, etc Other apparel, except furs Clothing and furnishings (men's and boys')— Furnishings	8.4	12.4 3.1	Automobiles, parts, and accessories— Passenger automobiles, new	16. 4	1.7
Other apparel, except furs	14. 4 14. 7	9. 5 6. 0	Used passenger cars Used commercial cars and trucks	90. 7 9. 8	90. 7 1, 2
		16.5	Automotive parts and accessories (except batteries) Batteries	6. 4 7. 5	.7
Work clothing Dry goods and notions— Cotton piece goods	9.0	6.3	Gasoline Repair and service	2.0 46.2	4, 7
Cotton piece goods	1.0	12.1		704 #	31.1
Wool and wool-mixed goods	4, 0 4, 4	2, 5 2, 8	Accessory stores with tires and batteries: (Commodity coverage, 35.1 per cent) Automotive parts and accessories—		
Home furnishings—	10.3	8.1	Automotive parts and accessories (except tires, tubes, and batteries).  Tires, tubes, and tire accessories	65. 4	65. 4
Dranarias unholstery and ourtains	3.6	1.0 .7	Tires, tubes, and tire accessories	23.3 25.6	5. 1 11. 6
Bedding, mattresses, springs Other home furnishings Household appliances, motor-driven (except refrigerators)	7.1	1.4 2.0	Batteries	21.0	.2
Infants' wear Leather goods, gloves, and hand bags Radios and equipment	1. 2 1. 4	.6	Oils and greases	9. 2 3. 0	.2
	33.0	12.0	Gasoline Oils and greases. Radio parts and accessories. Radio sots. Repairs and service.	28, 4 30. 0	2. 1 14. 3
ariety, 5-and-10, and to-a-dollar stores: 1			Rettors and ignition shopsbrake repair shops:	ay. u	13.0
(Commodity covers 10 5 mes cent)					
(Commodity coverage, 13.5 per cent) Apparel and accessories, women's, misses', children's— Hoslery————————————————————————————————————	7, 6	6. 9	Battery and ignition shops—brake repair shops: (Commodity coverage, 59.5 per cent) Automotive parts and accessories (except tires, tubes, and batteries) Tires, tubes, and tire accessories.		

<sup>&</sup>lt;sup>1</sup> Many variety chains can not report commodity analyses except for the chain as a whole. See the merchandising series report on retail distribution for variety chains for commodity analysis of chain sales.

	Per cent of each commod-	Per cent of each commod-		Per cent of each commod-	Per ce of eac
COMMODITY	ity sold to total	ity sold to total	COMMODITA	ity sold to total	ity so
(Read note carefully for explanation of terms)	sales of	sales of all stores	(Read note carefully for explanation of terms)	sales of stores	sales all sto
	selling such com-	in same classifi-		selling such com-	in sar classi
	modity	cation		modity	catio
AUTOMOTIVE GROUP—Continued			APPAREL GROUP—Continued		
attery and ignition shops—brake repair shops—Continued, Parts and accessories sold to dealers.	7.3	1,0	Men's clothing and furnishings stores—Continued.	00.0	
Batteries	78, 7	60.7	Jewelry Leather goods, bill folds, gloves Shoes, men's	20.0	
Gasoline, oils, and greases Miscellaneoos merchandise	(x) 7. 1	5.7 4.6	1	4.8	
Repairs and service.	7.1	5.8	Family clothing stores (men's, women's, children's):  (Commodity coverage, 76.7 per cent)  Apparel and accessories, women's, misses', children's—		
re shops (including tire repairs):			Apparel and accessories, women's, misses', children's— Children's wear		
e shops (including tire repairs):  (Commodity coverage, 71.9 per cent)  Automotive parts and accessories (except tires, tubes, and batteries).			Millinery	2.1	
batteries). Tires, tubes, and tire accessories. Tires and tubes sold to dealers.	2.6 87.7	1. 5 87. 7	Hosiery Coats, suits, dresses	4.0 38.4	
Rattarias		1.1	Underwear, negligees, corsets, etc	2. 7 3. 5	
Gasoline Miscellaneous merchandise Oils and greases Repairs and service	12.3		Coats, suits, dresses Underwear, negligees, corsets, etc Other apparel, except furs. Clothing and furnishings (men's and boys')— Suits.	3.0	
Offs and greases	12.3 (x) 2.3	1.0			
	4.0	2.3	Hats and capsFurnishings	2.8	
ling stations (gasoline and oil): (Commodity coverage, 42.4 per cent)			Furnishings. Work clothing Other clothing	5.8	
(Commodity coverage, 42.4 per cent) Gasoline Miscellaneous merchandise	86.3 (x)	86.3	Drug sundries Furs and fur goods	. 8	
Ulis and greases	18.5	13.5	Home furnishings—	1.7	
Repairs and service	6.8	.1	Home furnishings— Bedding, pillows, etc. Other home furnishings	- 3	
lling stations (with tires and accessories): (Commodity coverage, 39.4 per cent)			Infants' wear Leather goods, bill folds, purses, gloves, and hand bags Miscellaneous merchandise	2.0	
(Commodity coverage, 39.4 per cent) Automotive parts and accessories (except tires, tubes, and batteries)	9.6		Miscellaneous merchandise Pets (goldfish, etc.)	(x)	
Batteries	1.6	8.1	Pet supplies	1.2	
Gasoline Oils and greases	8.3	70.3 8.3	Shoes and other footwear— Men's	2.0	
Repairs and service	10.0 10.0	2 1	Boys' and youths' Women's	. 7	
	,	10.0	Misses' and children's	1.0	
(Commodity coverage, 82.3 per cent)			Rubber and other footwear	1.5	
otor cycles, bicycles, and supplies: (Commodity coverage, 82.3 per cent)  Batteries. Motor cycles, bicycles, and accessories. Oils and greases. Secondhand goods.	1. 7 73. 9	1. 7 78. 9	Women's ready-to-wear specialty stores—apparel and acces-		
Oils and greases	1.4 16.1	1. 4 16. 1	sories:		
Service	8.7	6.9	Apparel and accessories, women's, misses', children's—	Part Hart	
arages (repairs and storage, gasoline, oil, accessories):			Apparel and accessories, women's, misses', children's— Custom talloring, dressmaking Children's wear Millinery Hosiery	5. 1 5. 4	
(Commodity coverage, 22.2 per cent) Passenger automobiles, new	7.0	.2	Millinery	10. 5 7. 6	
Automotive parts and accessories (except tires, tubes, and	13.0	9.4	Coats, suits, dresses	60.5	
batteries) Tires, tubes, and tire accessories Batteries.	7.7 8.6	4.3	Other apparel, except furs	8. 4 6. 8	
Gasoline	83.8	22.7	Jewelry, costume.	11.4	
Oils and greases	4.3 46.6	3.1 46.6	Hoslery Coats, suits, dresses Underwear, negligees, corsets, etc. Other apparel, except furs Furs and fur goods Jewelry, costume. Leather goods, gloves, and handbags. Miscellaneous merchandise. Notions and small wares	1, 4 1, 9	
Storage	18.9	9.1	Notions and small wares Service		14.
rking stations, parking garages, and lots: (Commodity coverage, 59.5 per cent)			Shoes, women's	0.0	
Automotive parts and accessories (except tires, tubes, and batteries)	4.9		Toilet articles and preparations	1.8	
Batteries	2.2	4.6 2.1	Corset and lingerie shops: (Commodity coverage, 38.3 per cent)		m }-q
Gasoline. Miscellaneous merchandise	11.6 (X) 3.6 41.4	11.6	(Commodity coverage, 36.3 per cent) Hosiery Underwear, negligees, corsets, etc:	19. 8 80. 6	
Olls and greases Repairs and service	3.6 41.4	3.6 39.1	Bundan Annatan		16
Storage	33. 6 5. 2	83. 6 4. 9	(Commodity coverage, 60.6 per cent) Furs and fur goods		1
		4.9	Service	80.9 26.3	
			Custom tailors:		
(Commodity coverage, 90.8 per cent)		<b>)</b>	(Commodity coverage, 51.7 per cent)		
Hats and caps	22.6	22.6	Custom tailoring	(x)	İ
SuitsOther clothing	76.8	76.3	Custom tailoring. Coats, suits, dresses. Clothing and lurnishings (men's and boys')—	1,5	
	8.0	,5	Custom tailoring		
n's and boys' hat stores: (Commodity coverage, 98.8 per cent)	1 1 1 1	1	Other clothing	6. 1	
Hats and caps. Furnishings	88.7 15.1	88.7 11.3	Men's shoe stores;	eni properio i Pri a la casa	10.0
n's furnishings stores:		1	(Commodity coverage, 53.1 per cent) Furnishings, men's Miscellaneous merchandise	1.3	
(Commodity coverage, 31.4 per cent) Hats and caps		l			19.
Furnishings	88.7	6.3 83.7	Bhoes and other lootwear	89.4	
Other clothing.	31. 2	3.4 2.3	Men's	100	art de
Sporting goods	19.8	4, 3	Rubber and other footwear		9.54
en's clothing and furnishings stores:	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Women's shoe stores:	1	] -
en's clothing and furnishings stores; (Commodity coverage, 53, 3 per cent) Clothing and furnishings (men's and boys') Suits 23.2	95.8	95.8	(Commodity covered 08 0 non court		) 1 c. 7 1 / (a 1
UVercosts			Hosiery, women's Miscellaneous merchandise	(x)	[as 33]
Hats and caps 9.0 Furnishings 33.8	)	]	Service. Shoes and other footwear— Women's and misses'. Rubber and other footwear.	7.3	ł
Other clothing 6.4	!	1	Women's and misses'	82.7 1.5	{ . :

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same classifi- cation	COMMODITY  (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod ity sold to total sales of all stores in same classifi- cation	
APPAREL GROUP—Continued			FURNITURE AND HOUSEHOLD GROUP CONTRACT			
Family shoe stores (men's, women's, children's): (Commodity coverage, 62.4 per cent) Furnishings, men's. Hoslery, women's. Miscellaneous merchandise. Novelties.	1, 0 3, 7	0.2 1.4	FURNITURE AND HOUSEHOLD GROUP—Continued  Radio and electrical shops: (Commodity coverage, 58.4 per cent) Appliances and supplies (electrical)— Household appliances, motor-driven (except refrig-			
Service	2.4	.2 .1 .8	Household heating appliances—portable	7.0	24. 4. 6.	
Shoes and other lootwear— Men's. Boys' and youths'. Women's. Misses' and children's. Infants'.	24.9 6.2	24.9 3.7	Ingitting equipment Incandescent lamps Construction materials Commercial and industrial appliances Appliances, other Appliances and supplies, gas— Stoves and ranges Other appliances (except refrigerators) Cameras Hardware—	4. 7 6. 9	3. 1.	
Women's Misses' and children's	49, 8 11, 9	49. 8 10. 1	Appliances, other	2. 3 3. 1	1.	
Infants' Rubber and other footwear	1.0 12,9	. 3 8. 5	Stoves and supplies, gas— Stoves and ranges Other explication (arrest refrigerators)	12.0	7.	
FURNITURE AND HOUSEHOLD GROUP			Cameras Hardware—	6.4	:	
Furniture stores: (Commodity coverage, 88.2 per cent) Antiques, art goods, gifts	23, 6	.4	Carpenters' and mechanics' tools.	7.8	:	
Household appliances, motor-driven (except refrigers-	-		Paints, varnishes, lacquers. Phonographs and records Radio parts and accessories. Radio sets.	3. 7 10. 8	4	
tors) Household heating appliances—portable	2.0	1.4 .2	Radio sets	31. 4	31.	
Appliances and supplies, gas—	.5	.4	Service	8. 5 82. 9	8	
Household heating appliances—portable Lighting equipment Appliances and supplies, gas— Stoves and ranges, gas Other appliances, except refrigerators.	2.4	1.8	Radio and musical instruments stores:	1		
Furniture—  Bedroom. Living room, library, hall. Dining room	19.6	19.6	(Commodity coverage, 79.9 per cent)  Musical instruments and accessories Phonographs and records Pianos and accessories	1. 2 6. 2	6	
Dining room.	23.8 10.7	23. 8 10. 7	Pianos and accessories	58. 5 4. 8	51	
Kitchen Other household Office and store	8.7 1.0 6.3	8.7 .4 .2	Radio sets	87. 3	37	
Home furnishings—	1.3	1.0	Stringed and band instruments	1, 4		
Home furnishings— Draperies, upholstery, curtains— Floor coverings— Bedding, mattresses, springs— China, glassware, crockery— Ythous streetle	16. 4 5, 1	13.8 4.2	RESTAURANTS, CAFETERIAS, AND EATING PLACES Cafeterias:		1	
China, glassware, crockery Kitchen utensils	1, 0	.8 .1	(Commodity coverage, 81.5 per cent)	8. 2	١,	
Refrigerators, electric and gas	2.0	.7 1.5	(Commodity coverage, 81.5 per cent) Cigars, cigarettes, tobacco Confectionery and nuts Receipts from sale of meals	4. 0 96. 8	96	
Other home (urnishings  Jewelry, silverware, clocks—  Clocks	.2	.1			Ж	
Clocks. Diamond jewelry. Plated silverware. Muscial instruments and accessories— Planos and accessories.	.3	.5	Lunch rooms: (Commodity coverage, S.1 per cent) Cigars, cigarettes, tobacco. Delicatessen, ready-to-serve foods.	4, 0	]	
Muscial instruments and accessories— Pianos and accessories————————————————————————————————————	,2	.1	Delicatessen, ready-to-serve foods Receipts from sale of meals	30. 1 80. 7	17	
Phonographs and records Stringed and band instruments Radio parts and accessories	1, 2 . 1	.8	Restaurants with table service:	]	"	
KADIO SPIS	1 12 0	4. 9	(Commodity coverage, 34.5 per cent) Bakery products, fresh	10, 8	,	
Stoves, ranges, heaters, etc. (other than electric or gas) Tires, tubes, and tire accessories Toys and games	3. 5 . 8	2.4	Bottled beverages Confectionery and nuts	8.0		
Inneshold annitance stores (electrical)		.6	Fountain sales and ice cream	.L.	L. T.	
(Commodity coverage, 58.2 per cent) Appliances, other	27. 4	8. 2	Cigars, cigarettes, tobacco Other nonfood products Receipts from sale of meals	(x) <sup>4.8</sup>	1	
Household appliances, motor-driven	6. 5 92. 9	92. 9	l a la la la la la la la la la la la la	89, 6	89	
Incandescent lamps Lighting equipment	1. 5 3. 7	.1	LUMBER AND BUILDING GROUP Lumber and building material dealers:	listej		
Radio sets Service	10, 1 3, 2	1. 2 2. 2				
ionsehold appliances stores: (Commodity coverage, 81.0 per cent) Appliances and supplies (electrical)— Household appliances and characteristics (experience)			Commodity coverage, 93.0 per cent)  Building materials—  Bick, terra cotta, tile, etc.  Cement.  Lime, plaster, etc.  Lumber (rough and dressed)  Planing-mill products, woodwork.  Wood shingles and shakes.  Roofing materials (except wood shingles)  Iron and other building metal.  Building neare, insulating boards with wood base.	6, 5 20, 3	12	
			Lime, plaster, etc.  Lumber (rough and dressed)	8. 2 46. 7	34	
tors) Household heating appliances—portable Lighting equipment Incandescent lamps Ranges water besters ate	47.0 7.8	19.9 3.3	Planing-mill products, woodwork Wood shingles and shakes	19.8 5.3	14	
Lighting equipment Incandescent lamps	1.2	.3	Iron and other building metal	2. 9 14. 8		
Ranges, water heaters, etc. Appliances, other Appliances and supplies, gas— Stoves and ranges.	2. 5	1.1	etc	4		
Stoves and ranges	48.9	43.9	Wall boards (except wood base)  Building material, other  Fuel	2.8 17.6	10	
		19. 9	Wood, coke, and other friels	7. 9 17. 7		
Other appliances (except refrigerators)  Radios and equipment Refrigerators, electric and gas.	15.0 4.7	6. 3 3. 8	Coal Heating and plumbing equipment and supplies Paints, varnishes, lacquers Service.	29. 9	3	
China, glassware, crockery, tinware, enamelware: (Commodity coverage, 88.2 per cent)		. 1 . 1	Service.	(x)	1	
Antiques, art goods, gifts. China, glassware, crockery. Kitchen tinware and enamelware. Lighting equipment. Plated silverware.	12. 4 80. 8	8.3 54.1	Electrical shops (without radio): (Commodity coverage, 30.7 per cent) Appliances and supplies (electrical)			
Lighting equipment	(X) 4.4	33. 0 2. 9	Appliances and supplies (electrical)  Household heating appliances—portable	84.1	84	
	2.4	1.7	Household heating appliances—portable			
nterior decorations:  (Commodity coverage, 40.1 per cent)  Antiques, art goods, gifts.	15. 9	3.9	Commercial and industrial appliances 34.8	(m)		
Furniture, household Home furnishings—	3, 2	. 8	1 Dervice	(x)	15	
Antiques, art goods, gifts Furniture, household Home furnishings— Draperies, upholstery, curtains Floor coverings Lighting equipment, electric	53.0 23.0	53. 0 23. 0	Heating appliances and oil burners: (Commodity coverage, 65.8 per cent) Heating equipment and supplies	88. 2	88	
Lighting equipment, electric	9, 0 12, 5	6.8 12.5	Service	18.7 4.9	11	

	Per cent of each	Per cent of each		Per cent of each commod-	Per cent of each commod
COMMODITY	ity sold to total	ity sold to total	COMMODITY	ity sold to total	ity sold to total
(Read note carefully for explanation of terms)	sales of	sales of all stores	(Read note carefully for explanation of terms)	sales of stores	sales of all stores
	selling such com- modity	in same classifi- cation		selling such com- modity	in same classifi- cation
LUMBER AND BUILDING GROUP—Continued			OTHER RETAIL STORES—Continued		
Piumbing shops—heating and ventilating: (Commodity coverage, 64.7 per cent)			Drug stores (with fountains)—Continued. Fountain sales and ice cream	18, 4	18.4
Hardware	.1 86.1	1. 8 86. 1	Fountain sales and ice cream.  Miscellaneous merchandise. Stationery, books, periodicals, etc. Rubber goods. Surgical and hospital supplies. Prescriptions. Cultar prides	(x)	5. 0 . 4 1. 2
Leather goods. Paints, varnishes, lacquers. Service	8. 1 6. 3	2.0 1.7	Rubber goods Surgical and hospital supplies	2.0 1.9	. 9
Service	(X) 12.6	7.9	Prescriptions Tollet articles Tolletries and cosmetics and cosmetics Tolletries and cosmetics To	12. 0 1, 3	12.0 .8
Point and gloss stores:	1		VII 3-40 -	6.7	4. 5
(Commodity coverage, 21.9 per cent) Paints, varnishes, glass, and painters' supplies.	60.4	54.5		1.9	.3
Wall paperOTHER RETAIL STORES	59.0	45. 5	China, glassware, and crockery  Confectionery and nuts  Flowers, wreaths, etc.		91.0
Wandware stores:			Flowers, Wreatins, etc. Fruits and vegetables. Secondhand merchandise. Seeds, bulbs, plants, and nursery stock.	20. 0	3.0
(Commodity coverage, 31.0 per cent) Appliances and supplies, electrical— Household appliances, motor-driven (except refrigerators)— Household heating appliances—portable————————————————————————————————————			Seeds, bulbs, plants, and nursery stock	40. 4	5.3
tors)tors	3,9	1.2	Jewelry stores (installment credit):		1 4
Household heating appliances—portable————————————————————————————————————	1.0	.4	Jeweiry stores (installment credit):  (Commodity coverage, 100.0 per cent)  Household heating appliances—portable electric———  Jeweiry, silverware, and clocks—	.1	.1
Other appliances	1. 1 1. 3	:3	II Clocks	2.0	2.2
Onstruction inaterials. Other appliances. Appliances and supplies, gas— Stoves and ranges. Water heaters. Other appliances, except refrigerators. Duiding materials.	9. 2		Watches Diamond jewelry	41.8	23. 5 41. 8
Water heatersOther appliances, except refrigerators	1.0		Rings, other than diamond	8.6 7.9	8.6 7.9
Building materials— Roofing materials————————————————————————————————————	23. 2		Plated silverware	4.3	8.3 .5
Roulding materials— Roofing materials.— Iron and other building metal— Building paper, insulating boards with wood base	5.0	1	Watches. Diamond jewelry. Rings, other than diamond. Gold and gold-filled jewelry. Plated silverware. Sterling silverware. Other jewelry. Optical goods.	10.0 8.9	10.0 2.1
etc	1,4	.3			
Wall boards (except wood base). Farm and garden equipment and supplies— Wire fencing, gates, and posts. Other farm and garden equipment and supplies	2.6		Jeweiry stores: (Commodity coverage, 60.0 per cent)  Jeweiry, silverware, and clocks	93. 2	93, 2
		,1			
Gasoline, oil, and grease	3. 2 5. 2	4.9	Diamond jewelry 60.6 Gold and gold-filled jewelry 12.2		
		31.9	Plated silverware 5 Sterling silverware 10.0 Other jewelry 5 Leather goods.		
Builders' and shelf hardware	7. 6		Other jewelry	2.6	
Other hardware	10. 1	4,4	Service	-	0.7
Kitchen furniture	(x)		(Commodity coverage, 88.5 per cent)		
Painters' supplies	1.4	١	Pianos and accessories.	- 82.7 3.7	
Radio sets	4.0	3   .6	Stringed and band instruments	38.0 51.3	10.0
Seeds, bulbs, plants, and nursery stock	(x)		Other musical instruments and accessoriesRadio sets	5.0 14.4	2.3
Sporting goods, gymnasium and playground equipmen	t 3.	9.	Radio sees	7	
Kitchen utensils. Kitchen furniture Miscellaneous merchandise Painters' supplies. Paints, varnishes, lacquers. Radio sets. Refrigerators. Seeds, bulbs, plants, and nursery stock. Service. Sporting goods, gymnasium and playground equipmen stoves, ranges, heaters, etc. (other than electric or gas). Toys and games. Wall paper.	1.	8 .2	(Commodity coverage, 62.5 per cent)	9.4	9.0
Seeds, bulbs, and nursery stock:		•	Magazines and newspapers	10.1	
Seeds, bulbs, and nursery stock:  (Commodity coverage, 80.7 per cent)  Farm and garden equipment and supplies	37.		Office and store mechanical appliance dealers (retail):		
Fortilizers  Flowers, wreaths, etc.  Seeds, bulbs, plants, and nursery stock		8 .8	Office and store mechanical appliances—	45.9	35,4
Seeds, bulbs, plants, and nursery stock Service	56. 34.		Typewriters and accessories	30.	13.8
Book stores:					1.1
Books	82. 27.	0 82.0 5 11.0	Service	9.1	7.7
Magazines and newspapersPaper and paper goods	18.	6 6.4	Stationery	19.	1
Cigar stores:  (Commodity coverage, 34.6 per cent) Cigars, eigarettes, and tobacco Confectionery and nuts Miscellaneous merchandise. Smokers' supplies.	81.	1.	Typewriter dealers: (Commodity coverage, 16.3 per cent)		5 3.5
Confectionery and nuts.	5,		(Commodity coverage, 16.3 per cent) Service	3. 96.	
Miscellaneous merchandise Smokers' supplies	(x)		Ontinions and antomotrists:		
Coal and wood yards:	.		(Commodity coverage, 43.8 per cent) Optical goods Service.	97. 13.	
Cool	85.		5   Service	10.	
Fuel oil	11. 21.	7 4.	(Commodity coverage, 87.0 per cent)	1.	4 .5
Service	(x)	4.	Sporting goods, symnasium and playground equipment Stationers and engrayers:	99.	
Drug stores (without fountains): (Commodity coverage, 15.5 per cent)	p.		(Commodity coverage, 82.0 per cent)		1
Commodity coverage, 15.5 per cent) Cigars, eigarettes, and tobacco. Drugs, patent medicines, etc. Miscellaneous merchandise.	31.	4 45.	Art goods, gifts	18. 4,	·
Miscellaneous merchandise Rubber goods Surgical and hospital supplies	(x) <sub>2</sub>		Stationery, books, and magazines— Books———————————————————————————————————	9.	
Prescriptions	024	4 32,	Magazines and newspapers	1. 29.	0 21.9
Toilet articles Toiletries and cosmetics	4	7 1.	Other stationery	63.	7   00.1
was an analysis of the second			Automobile parts and accessories (secondhand):		
Urug stores (with iouniains): (Commodity coverage, 15.2 per cent) Bottled beverages Cigars, cigarettes, and tobacco Confectionery and nuts	1 19	5 19.		3) 70	4 70.4 0 12.0
CIKAID UKAIDUMA AINI KUMISSI		6 5. 8 31.		12.	

#### TABLE 32.—SCRANTON—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

		Proprie- tors and		ER OF	PAY R	OLL	ALL OTHER REPORTED	STOCKS ON	NET SALES	(1929)
KIND OF BUSINESS	Number of stores	firm members (not on payroll)	Full time	Part time	Total (full time and part time)	Part time only	expenses (includes rent)	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	2, 336	2, 229	7, 618	1, 178	89, 839, 961	\$314, 526	810, 502, 807	812, 884, 280	877, 772, 275	100.00
Food group 1	942	873	942	323	1, 167, 635	87, 940	1, 510, 222	1,073,110	16, 252, 958	20.90
Candy and confectionery stores— Candy stores—nut stores— Confectionery stores (candy and fountain)————————————————————————————————————	128	131	11 126	15	8, 342 122, 953	1,815	19, 766 172, 579	2, 790 65, 250	94, 371 870, 324	. 12 1, 12
Dairy products stores— Dairy products stores (including ice cream) !  Delicatessen stores— Fruit stores and vegetable markets— Grocery stores (without meets).	3 5 10 487	3 6 12 422	5 5 5 301	3 140	3, 218 3, 460 7, 580 378, 117	1, 130 27, 332	5, 631 10, 507 23, 541 624, 933	1,420 5,400 7,600 561,400	84, 385 61, 650 147, 280 6, 370, 403	.11 .08 .19 8,19
Dairy products stores (including ice cream) 1.  Delicatessen stores	151 77	129 91	283 84	140 12	373, 903 93, 907	51, 268 3, 359	378, 242 103, 046	255, 460 104, 710	5, 039, 726 1, 681, 786	6. 48 2. 16
Fish markets—sea foods	3 48 18	3 49 18	11 55 24	10	14, 290 77, 738 30, 228	2, 436 600	31,706 73,253 25,726	2, 200 36, 130 4, 100	193, 486 1, 201, 962 175, 866	1, 55 1, 55
Coffee, tea, spices Bottled waters and beverages	3	1 4	19 4		33, 662 4, 642		25, 702 4, 376	22, 410 3, 600	163, 810 84, 922	.21 .11
General stores—groceries with apparel or dry goods		52	97	9	103, 720	1, 786	76, 511	236, 030	1, 273, 921	1. 64
General merchandise group		65	1, 544	307	1, 558, 586	54, 051	2, 052, 433	2,473,260	13, 519, 045	17. 38
Department stores—without food departments Dry goods stores—piece goods stores: Dry goods stores Piece goods stores General merchandise stores—	3		869	179	936, 053	32, 275	1,368,907	1,067,920	7, 391, 057	9, 50
Dry goods stores	28 1	(x) 28	205 (x)	(x) 5	203, 813 (x)	956 (x)	236, 095 (x)	802, 380 (x)	1,941,837 (X)	2.50 (x)
General merchandise stores— With food departments Without food departments Army and Navy goods stores Variety, 5-and-10, and to-a-dollar stores	22 4 2	27 4 (x)	60 25 (x) 381	9	69,895 32,460 (x) 311,037	1,845	32, 746 30, 084 (x) 376, 160	118, 850 120, 580 (x) 333, 030	837, 989 194, 744 (x) 3, 091, 545	1.08 .25 (x) 3.97
Variety, 5-and-10, and to-a-dollar stores		241	1,045	113 40	li	18, 663	t	1		3, 97 16, 15
			1,040	40	1, 490, 465	8, 351	1, 449, 740	1,590,230	12, 558, 568	10, 10
Motor vehicle dealers— Automobile sales rooms—new and trade-in Used-car establishments Accessories, tires, and batteries—	40 3	39 3	564 12	1	877, 064 16, 260	i	852, 198 19, 893	1,074,060 12,630	8, 443, 760 192, 393	10.86
Accessories, tires, and batteries— Accessory stores with tires and batteries. Battery and ignition shops—brake repair shops Tire shops (including tire repairs)————————————————————————————————————	20 12 19	19 14 21	66 21 51	12 3 2	78, 841 28, 907 79, 994	1, 983 200 700	1	219,770 28,320 112,610	603, 903 150, 700 609, 773	.78 .19 .79
Filling stations— Filling stations—gasoline and oil Filling stations with tires and accessories Filling stations with other merchandise Garages and repair shops—	40 17 14	22 13 7	75 29 18	3	78, 325 31, 961 15, 051	464 200	90, 897 47, 634 16, 296	24,900 11,570 9,290	785, 033 406, 574 148, 031	1.01 .52 .19
Garages and repair shops—  Body, fender, and paint shops.  Garages (repairs and storage, gasoline, oil, accessorate)	13	15	36	8	53, 037	2, 946	24, 316	14, 280	127, 280	. 16
Parking stations, parking garages, and lots Radiator shops (including repairs)	4 4	76 5 4	149 14 7	7	200, 015 17, 140 10, 520	1, 708	180, 200 15, 650 11, 249	68,300 1,450 4,550	941, 457 53, 472 49, 192	1.21 ,07 .06
Apparel group 1		207	1, 051	175	1, 470, 674	84, 809	1, 753, 194	2, 218, 830	11,029,986	14, 18
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores. Men's and boys' hat stores. Men's furnishings stores. Men's clothing and furnishings stores. Family clothing stores—men's, women's, and children's.	10 3 17 15	2 2 14 13	41 3 24 55	12 7 4 13	77, 838 6, 218 32, 652 101, 085	3, 640 1, 287 1, 351 3, 473	163, 076 17, 526 84, 600 142, 598	147, 900 13, 060 129, 200 276, 620	795, 964 101, 144 505, 091 908, 985	1. 02 . 13 . 65 1, 17
	23	25	194	9	374, 195	2, 510	329,017	504, 540	2, 154, 709	2.77
	48	47	313	45	359, 938	9,606	402, 480	318, 500	2, 852, 868	3.67
and accessories stores— Women's accessories stores— Corset and lingerie shops Furriers—(ur shops. Hoslery shops. Millinery stores Other appears afteres	7 12 3 24	8 10 2 20	8 50 23 89	1 1 17	5, 685 63, 615 19, 352 92, 982	180	8, 217 98, 562 11, 707 93, 952	18,420 137,410 7,020 29,360	63, 615 372, 430 96, 756 527, 339	.08 .48 .12 .68
Other apparel stores— Children's specialty shops———————————————————————————————————	4	5 36	4 50	1	1,770 72,107	50	5, 953 45, 774	17,720 28,080	50, 710 234, 298	.07
Shoe stores—men's. Shoe stores—women's. Family shoe stores—men's women's, children's  This total includes 1 or more classifications in whice	23	3 15		36 24 36	29, 060 100, 402 129, 625	5, 215	68, 387 106, 150 173, 909	•	1, 229, 257	1,00 1,58

<sup>&</sup>lt;sup>1</sup> This total includes 1 or more classifications in which the number of stores is less than 3, and concerning which no information can be disclosed.

Further data will be shown in a special report on milk dealers.

## TABLE 32.—SCRANTON—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

Number of Stores, Personnel, Expenses, Stocks, and Sales-Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

		Proprie- tors and	NUMB EMPLO		PAY RO	OLL	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1929)
KIND OF BUSINESS	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	(includes rent)	OF YEAR (at cost)	Amount	Per cen of total sales
Furniture and household group	92	77	797	55	\$1, 233, 206	87, 427	\$1, 312, 530	81, 883, 300	86, 866, 907	8, 8
Furniture stores	24	17	441	39	723, 328	2,575	928, 249	1, 278, 240	4, 323, 750	5, 5
stores	6	8	20	3	20,004	683	33, 489	81,660	194, 083	.2
Household appliances stores (electrical)	11	6 2	101 18	1 2	164, 832 24, 046	200 596	81,826 5,911	90, 870 47, 680	594, 335 88, 364	.7
Furniture stores	2 1	(x) (x)	(x)	(x) (x)	(x) (x)	(x)	(X) (X)	(x) (x)	(X) (X)	(x)
Other home furnishings and appliances stores—	2	(x)	(x)		1	(X)	(x) 18, 881	(x) 22,550	(x) 133, 253	(X)
Picture and framing stores	2 7 4	7	24 21	4	(X) 22,327 31,220	1,600	28,050	108,620	163, 635	
Interior decorators	2	(x)	(X)	(x)	(x)	(X)	(x)	(X)	(x)	(x)
Radio and electrical shops	22 8	24 4	56 52	5 1	82, 237 80, 285	1,293 480	59, 319 104, 825	80, 880 133, 220	501, 259 515, 341	:
Restaurants, cafeterias, and eating places 1	ł	156	549	26	475, 229	6, 818	428, 861	69, 730	2, 401, 903	8. (
Restaurants, caleterias, and luuch rooms— Caleterias	3	1	41		26.317		26. 493	3,100	100, 119	
Lunch rooms.  Restaurants with table service.  Lunch counters, refreshment stands, etc.—  Fountain—lunches.  Lunch counters.	83 32	93 41	202 261	11 9	26, 317 190, 127 223, 118	2, 265 2, 773	26, 493 169, 259 191, 546	36, 790 23, 010	1, 036, 567 1, 056, 103	1.8 1.8
Lunch counters, refreshment stands, etc.—	3	1	5		4, 168	_,	4,419	450	27, 500	
Lunch counters	15	20	27	6	27, 199	1,780	24, 599	4,970	151, 887	
Lumber and building group		100	406	76	749, 517	75, 937	407, 720	885, 500	8, 228, 590	4,
Lumber and building material dealers	17	14	107 31	33	230, 634 64, 011	480 22, 347	124, 336 28, 501	417, 820 16, 720 9, 240	978, 842 164, 241	1.
Dealers in any other single building material Electrical shops (without radio)	3	2 7	12 34	i	12,863 58,140	320	4, 627 29, 841	9, 240 58, 970	30, 599 210, 973	:
Lumber and building material dealers	. 5	4	18		26, 676		21, 713 101, 446	34, 380 203, 520	151, 270	
Paint and glass stores	. 46 18	52 12	159 45	37	291, 825 65, 368	52, 640 150	97, 256	144, 850	1, 131, 101 561, 564	- You
Other retail stores	482	489	1, 171	163	1, 572, 685	34, 767	1, 481, 861	2, 363, 270	10, 470, 874	13,
Hardware stores Farmers' supplies—	15	12	. 77	2	121, 257	420	73, 147	219, 990	598, 136	
Feed stores (flour, feed, grain, fertilizer)	5	(x) 5	(x) 7	(x) 1	8,046 (x)	150 (x)		15, 880 (x)	173, 798 (x)	(x)
Seeds, bulbs, and nursery stock	1 2	(X) (X)	(x) (x)	(x) (x)	(X) (X)	(X) (X)	(x)	(x) (x)	(x) (x) (x)	(X)
Book storesCigar stands—	3	3	2	6	3,370	1,406	(x) 7, 815	10, 540	44,707	
Farmers' supplies— Feed stores (dour, feed, grain, fertilizer) Harness shops. Seeds, bulbs, and nursery stock. Feed stores with groceries. Book stores. Cigar stares and cigar stands— Cigar stores without fountains. Coal and wood yards—tee dealers— Coal and wood yards—tee dealers— Drug stores. Drug stores.	27 45			3	21, 500 20, 077	520	30, 717 55, 917	12, 460 39, 080	198, 710 364, 270	
Coal and wood yards—ice dealers— Coal and wood yards	21			2	224, 625	1,146		42, 090	1, 684, 879	2,
Ice dealers Drug stores—	- 3	11		9	13,042	1, 146 330	7, 857	1, 180	59, 735	1
Drug stores— Drug stores. Drug stores with fountains. Florists.	- 32 - 45	52	189	7 24	71, 606 200, 580	2, 190 6, 961	196, 705	186, 360 347, 780	557, 899 1, 458, 071	1.
Florists Gifts, novelties and toys—cameras—	34	1	1	31	98, 139	4,839	81,819	84,370	528, 001	
Gifts, novelties and toys—cameras— Camera dealers, photographic supplies stores— Art and gift shops. Novelty and souvenir shops.	- 1	4		(x) 2		(x)		(X) 43, 210	(x) 55, 488	(x)
Jeweiry stores	- 00	35	101	22	148, 622	500 5, 217	1, 745 225, 143	1, 550 699, 080		1
Luggage and leather goods stores	-1 7	(X)		(X) 2		(x) 1,004	(X) 60, 055	(X) 73, 950	(X) 195, 088	(x)
Office, school, and store supplies and equipment	- 10	'	37	6	37, 523	800	25, 720	12, 360	175, 000	77 5
dealers— Office and school supplies————————————————————————————————————	_ 2	(x)	(x)	(x)	(x)	(x)	(x)	(X)	(x)	(x)
(retail)  Office and store furniture and equipment	. 5	i	54		120, 600		36, 474	40, 920	385, 072	
			7 27		46, 896		42,953	69, 510	383, 432	
Typewriter dealers	1 3		(X)		(x) 32,083	(X)		(x) 16, 920	(x) 84,125	(X)
Store fixture dealers. Typewriter dealers. Opticians and optometrists. Sporting goods stores, including athletic and playground equipment—	14	1	3  - 6	'	6, 581		24, 959	18, 500	90, 847	4 57/2
Sporting goods specialty stores	. 4		7 24				63, 668	77, 110	331, 418	
						1.5			75, 419	1
Stationers and printers—		'	(X)	(X)	(x)	(X)	(x)	(x)	(x)	(X)
Stationers and printers— Printers and lithographers Stationers and engravers. Manuments and temptapers	:-	3    ` '	2 (X)	(x)	((x) 27, 457	(x)	26, 531	(x) 29, 150	(x) 183, 518	3 (X
Monuments and tombstones Miscellaneous classifications (combined)	- 87		0 1 9	: } ,		8, 13		23, 500 165, 880	25, 000 1, 321, 025	(x)
Secondhand stores	17	7 1	9 14		20, 244	1		II.	169, 725	

<sup>1</sup> This total includes 1 or more classifications in which the number of stores is less than 3, and concerning which no information can be disclosed.

### TABLE 33.—SCRANTON—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

trus .	Number	Proprie- tors and firm		ER OF OYEES	PAY E	OLL	ALL OTHER RE-	STOCKS ON	NET SALES (1929)		
TYPE OF OPERATION	of stores	members	1	Part time	Total (full time and part time)	Part time only	PORTED EX- PENSES (includes rent)	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales	
Total	2, 886	2, 229	7, 616	1, 178	<b>\$9, 839, 96</b> I	8314, 526	\$10, 502, 807	812, 884, 280	877, 772, 275	100.00	
Single-store independents 2-store independents 5-store independents Local chains Sectional chains National chains Direct selling (house to house) Leased-departments—in dependent operators Leased-department chains Manufacturer-controlled chains (and	10 58 62 121 6	2, 162 57 1	5, 476 412 62 143 378 858 95 15 42	691 15 15 16 41 109 291 11	7, 071, 211 671, 679 77, 345 197, 048 478, 947 1, 007, 191 130, 518 14, 430 55, 998	202, 425 3, 032 1, 588 5, 289 47, 286 53, 627 830	7, 476, 289 565, 514 71, 480 196, 873 586, 782 1, 410, 243 43, 070 11, 643 48, 475	10, 304, 720 575, 070 67, 360 185, 910 548, 270 938, 730 18, 900 45, 620	54, 319, 755 4, 713, 855 522, 170 1, 777, 009 2, 671, 339 10, 817, 570 451, 193 139, 879 398, 900	69. 85 6. 06 . 67 2. 29 4. 72 13. 91 . 58 . 18	
sales branch systems) Other types of operation	12	<u>2</u>	104 32	2	189, 805 45, 789	134	81, 380 11, 108	148, 040 32, 620	771, 918 188, 687	.99	

#### TABLE 34.—SCRANTON—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	2 and 3 store independents	Local chains	Sectional chains	National chains	Other type
partment stores: Number of stores						the state	
Number of stores		2				1	
Annual net sales	\$7, 391, 057	(x)				(3)	
Per cent of total sales	100.00	(X)				(X)	
Number of stores	12	2			2		
Appropriate realization of the second	\$3, 091, 545				( <del>1</del> )	\$2, 754, 776	
Annual net sales Per cent of total sales	100.00	(x) (x)			(x)	89.11	
ants and have clothing and furnishings starge:	200100	(**)			\ <del></del> /		
Number of stores	45	29	2	2	7	5	
Number of stores Annual net sales Per cent of total sales	\$2, 311, 184	\$1, 233, 673	(x) (x)	(x)	\$412,509	\$461,812	
Per cent of total sales	100.00	53.38	(X)	(X)	17. 85	19.98	
mily clothing stores—men's, women's, and children's; Number of stores————————————————————————————————————		177			7	1	
Annual net sales	\$2, 154, 709	\$1,708,895	/w\ 4		(~)		
Per cent of total sales	100.00	79.30	(x) (x)		(x)	(x) (x)	
omen's ready-to-wear specialty stores—apparel and	100,00	75.00	(♣)		(1)	(22)	
eccessories;	1	!		. 1			1
Number of stores	48	42	5		1		
Annual net sales	\$2, 852, 863	\$2,307,617	(x)		(x) (x)	l	
Annual net sales Per cent of total sales	100.00	80.89	(x)		(x)		
oe stores ;				1			
Number of stores	35	19	3			11	410.4
Annual net sales Per cent of total sales	\$2, 353, 122	\$1, 488, 622 63, 26	\$117, 591		(x) (x)	(x)	\$10, 4
Per cent of total sales	100.00	63.26	5.00		(x)	(x)	
rniture stores: Number of stores		90	2		2		
Annual not sales	\$4, 323, 750	\$3, 819, 182					
Annual net sales Per cent of total sales	100.00	88.33	(x)		(x)		
dio and music stores; Number of stores.	100,00		(-)		(4-7	1	
Number of stores	30	23	5	1	1		
Annual net sales	\$1,016,600	\$837, 762	(x)	(x)	(x) (x)		
Per cent of total sales	100.00	82.41	(x)	(x)	(x)		
Annual net sales. Per cent of total sales. Coesy stores (without meats): Number of stores. Annual net sales. Per cent of total sales.			_			1 40	1
Number of stores.	487	385 \$2, 802, 302 43, 99	2	32	\$482, 179	eo 527 S11	
Annual net sales	\$6, 370, 403 100, 00	\$2, 802, 802 43. 99	(x)	(x) (x)	7.57	90 84	
Ter cent of total sales	100.00	40.89	(2)	(4)		00.094	
Number of stores	228	192	3	1	16	17	
Annual not sales	\$6, 721, 512	\$3, 339, 921	\$66,771		\$1, 300, 048	\$2, 014, 772	
mbination stores (groceries and meats): Number:of stores Annual net sales Per cent of total sales ssaurants, cafeterias, and lunch rooms: Number:of stores	100.00	49.69	.99		19.34	29.98	
staurants, cafeterias, and lunch rooms:				1			1 10 1
Number of stores.	118	114	1	3			
Annual net sales	\$2, 192, 789	\$2, 125, 114	( <u>%</u> )	(x)			
Per cent of total sales	100.00	96.91	(x)	(x)			
Ar stores and cigar stands:	72	67	'	2		3	
Annual net sales Per eent of total sales Per eent of total sales Number of stores Annual net sales Per cent of total sales	\$562, 980	\$334,718				(x)	
Per cent of total sales	100.00	59, 45		(x)		(X)	
	100,00			()			
Nith har of stations	71	38	4	13	4	12	
Annual net sales Per cent of total sales at and wood yards—loe dealers: Number of yards	\$1, 339, 638	\$544, 237	\$73, 549	\$298, 213 22, 26	\$36, 117 2, 70	\$387, 522	
Per cent of total sales	100,00	40.62	5.49	22.26	2.70		
aland wood yards-ice dealers:					,		1
Number of yards	24	23	1	)		i '	1
Annual net sales Per cent of total sales	\$1, 744, 614	(x)	(x)				
	100.00	(X)	(x)				
Number of stores	77	80	1	1	4	l	
Annual net coles	\$2, 015, 970	\$1, 561, 425	\$272, 247		\$182. 298	***********	
Annual net sales Per cent of total sales	100.00	77.45	13.51		9.04		
ardware stores;	200100		1	1	)		
Number of stores	15	15					
Annual net sales	\$598, 136	\$598, 136					.
Number of stores.  Number of stores.  Annual net sales.  Per cont of total sales.	100, 00	100.00					
welry stores: Number of stores		1	1 1 1 1 1 1 1 1	1 5 5 5 5 5 5			1
Number of stores	38	37					\$78,
Addust net sales	\$1, 229, 020	\$1, 151, 020		-			410,
Per cent of total sales	100.00	93.65		-			·

### Table 35.—SCRANTON—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS [Sales expressed in thousands of dollars]

	т	OTAL,				PR	OPORTION	OF CRED	oit Busini	ess		
KIND OF BUSINESS	Number of stores	Net sales	ALL CAST	1 to 10 per cent	11 to 20 per cent	21 to 30 per cent	31 to 40 per cent	41 to 50 per cent	51 to 60 per cent	61 to 70 per cent	71 to 80 per cent	More than 80 per cent
Total, all stores reporting:   Number of stores.  Per cent of total stores.  Amount of net sales  Per cent of total sales.	2, 024 100. 00		920 45. 45	127 6, 28	101 4, 99	92 4.55	80 3.95	178 8, 79	80 3, 95	92 4. 55	111 5, 48	247 12.01
Amount of net sales Per cent of total sales		\$70, 809 100. 00	\$25, 324 35, 76	\$3,680 5.20	\$3, 488 4, 93	\$6,034 8.52	\$1,679 2.37	\$6,898 9.74	\$4, 654 6. 58	\$2,997 4.23	\$3,259 4.60	\$12, 796 18, 0
Food group: Confectionery stores (candy and fountain) Dairy products stores (including ice cream) Delica (essen stores. Fruit stores and vegetable markets.	1 3	\$678 84 62	\$580 16 39	\$41 27 23	\$20	\$3	\$3	\$21	\$1		\$2 41	\$
Fruit stores and vegetable markets		6,047 4,871	124 3,879 3,304	23 189 98	174	69 21	120 12	344	107	\$285 321	319 296	56 30
Meat markets with groceries		1,645 765 98	178 119 91	53 48	87 27	232 4	38 3	239 232 6	\$12 1	158 93	118 172	236
General merchandise group:  Department stores without food departments  Dry goods stores.	1 24	7, 391 1, 763	1,030 151	40	588	3,486 17	3	2, 875 670	276	9		
General merchandise stores— With food departments.————— Without food departments.————— Variety, 5-and-10, and to-a-dollar stores.————————————————————————————————————	22	838 195 3,092	30 3,092	319	9 165	10	4	75		149	18	25
Automotive group: Automobile salesrooms—new and trade-in	35	7, 300		194	1,002	776	535	89	1,305	559	657	2, 18
Accessory stores with three and batteries.  Tire shops (including tire repairs).  Filling stations—rasoline and oil.  Filling stations with tires and accessories.	1	447 525 311	219 289 68	12 75 53	37	7	17 15	1	108			1 7
Filling stations with tires and accessories. Filling stations with other merchandise. Garages (repairs and storage, gasoline, oil, accessories).	6	199 55 858	64 26 163	139	91	55 2 36	108	193	21	22	38	
Apparel group:  Men's and boys' clothing and furnishings stores—  Men's and boys' clothing stores————————————————————————————————————	10	796	661				135					
Mon's furnishings stores	15	468 807 2,077	385 112 125	83 13 133		109	191					6
Family clothing stores—men's, women's, children's Women's ready-to-wear specialty stores—apparel and accessories Women's accessories stores— Furriers—fur stops Millinery stores.	- 44 - 11 - 18	2, 837 327 354	873 25 325	241	. 9	!	. 4		33	735 75	5	- 41 21
Shoe stores—men's Shoe stores—men's Shoe stores—women's. Family shoe stores—men's, women's, children's	4	211 721	211 277 1,130	444					-	-		
Furniture and household group: Furniture stores Household appliances stores (electrical) Radio and music stores—	1	3, 932		162		- 8	1 .					2,8
Radio and music stores— Radio and electrical shops———————————————————————————————————	-1 22	501	60	35			1		3	41	45	
Lumber and building group: Lumber and building material dealers Electrical shops (without radio) Heating and plumbing shops—	- 10		25 52	36	25		48		- 5	- 67	- 97 73	
Heating appliances and oil burners. Plumbing shops—heating and ventilating Paint and glass stores	- 42	1,009	56 150		5 17		27	- 30 - 72	_ 47	20	233 233 30	3   1
Other retail stores: Hardware stores. Feed stores (flour, feed, grain, fertilizer). Clgar stores without fountains.	-1 38	158 333	.   8	43		2	27	- 98				-
Coal and wood yards Drug stores— Drug stores. Drug stores with fountains.	26	458 1,875	276 607	111	52 267	19		352	254			
Florists Jewelry stores Music stores (without radio). Office, school, and store supplies and equipment dealers	. 1 31	500 1,156	60 417	23	30	64	19	99	3 22	38		3
Office and store mechanical appliance dealers (retail) Office and store furniture and equipment dealer Sporting goods stores including athletic and			25 82						G	7	16	<del>7</del>
playground equipment— Sporting goods specialty stores. Sporting goods stores with toys and stationery		226	10			52 53		164				

All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 32 except for 312 stores with sales of \$6,983,275 which falled to report credit information.

### Table 36.—SCRANTON—CREDIT BUSINESS

Number of Stores and Per Cent of Sales for Cash, on Open Account and on Installment, by Kinds of Business

KIND OF BUSINESS	Num- ber of stores report-	PER CEN	TOFREI	ORTING LES			PER CEN	T OF REPORTIN
	ing credit sales	For cash	On open account	On installment 2	KIND OF BUSINESS	report- ing credit sales <sup>1</sup>	For cash	On On it open stall account ment
Total 3	1,104	43. 18	40, 10	16. 72	Furniture and household group	63	16. 22	33. 44 50. 8
Food group.  Confectionery stores (candy and fountain) Grocery stores (without meats).  Combination stores (groceries and meats).	0.49	41.79 76.89 41.36	58. 21 23. 11 58. 64		Furniture stores  Household appliances stores (electrical)  Picture and framing stores.  Radio and music stores—	7	8. 59 8. 81 46. 81	22. 69 68. 7 56. 51 34. 6 53. 19
Combination stores (groceries and meats)— Grocery stores with meats. Meat markets with groceries. Meat markets	101 65 28	36. 91 42. 33 42. 79	63. 09 57. 67		Radio and music stores—  Radio and electrical shops.  Radio and musical instruments stores		22, 22 18, 65	58. 85 18. 9 37. 22 44. 1
General stores—groceries with dry goods or apparel	40	22, 25	l		Restaurants, cafeterias, and eating places	15	91. 69	8, 31
General merchandise group  Dry goods stores	39 14	81, 15 62, 57	33, 74	5, 11			85. 10 95. 90	14. 90 4. 10
General merchandise stores (with food departments)	21	29.81	37, 43 70, 19		Lumber and building group Lumber and building material dealers— Lumber and building material dealers	74 10	22, 63	76.05 1.3
Automotive group	137	41. 45	18, 59	89. 96	Floatrical chang (with and as also	5	12. 20 66. 53 49. 27	85, 40   2, 4 33, 47 50, 73
In	35 3	38. 06 50. 27	12, 39	49. 55 49. 73	Heating and plumbing shops— Heating appliances and oil burners Plumbing shops—heating and ventilating. Paint and glass stores.	5 36 7	37. 96 15, 63 32, 52	52. 79 9. 2 84. 37 67. 48
Accessories, tires, and batteries— Accessory stores with tires and batteries— Battery and ignition shops—brake repair— shops—	10 7	36.75	Į.		Other retail stores	181	50. 14 52. 98	43. 68 6. 1 47. 02
Tire shops (including tire repairs)	9	34. 64 49. 08	50, 92		Feed stores (flour, feed, grain, fertilizer) Cigar stores and cigar stands— Cigar stands. Cigar stands. Cigar stores without fountains. Coal and wood yards	3	57. 26 91. 26	42, 74 8. 74
Filling stations—gasoline and oil	18 6 3	63, 57 62, 50 63, 35	37, 50		Cigar stores without fountains Coal and wood yards Drug stores—	15 15	74. 60 71. 39	25. 40 28. 61
Body, fender, and naint shape	,3	23. 31			Drug stores— Drug stores— Drug stores with fountains———— Florists———————————————————————————————————	11 20 22	90. 23 84. 54 37. 91	9. 77 15. 46 62. 09
Garages (repairs and storage, gasoline, oil, accessories).  Radiator shops (including repairs).		61.85 51.32	37. 59 48. 68	. 56	Jeweiry stores	17 3	44. 19 5. 91	35. 82 20. 4 10. 43 83. 6
Apparel group  Men's clothing and furnishings stores. Family clothing stores—men's, women's, children's.	77 7	<b>48.76</b> 39. <b>4</b> 0	45. 04 60. 60	8, 20	Office, school, and store supplies and equipment dealers— Office and store mechanical appliance	3	4 45	00 B1 0 B
children's Women's ready-to-wear specialty stores— apparel and accessories	15 20	33. 00 52. 24	44. 73 47. 76	22. 27	dealers (retail) Office and store furniture and equipment dealers	_	4. 45 24. 05	86. 31 9, 2 75. 95
Women's accessories stores—					Opticians and optometrists Miscellaneous classifications (combined)		88. 00 27. 55	12. 00 72. 45
Corset and lingerie shops	. 8	74. 35 15. 90 61. 65 25. 92	84. 10   38. 35		Secondhand stores	5	81. 60	18. 40
Custom tailors Family shoe stores—men's, women's, children's_	8	89. 14	10.86					

<sup>1</sup> Total sales of these stores are \$45,485,000.
1 Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$00,000 annually. The open-account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.
1 Classifications showing insignificant amounts have been eliminated from this table, but are included in the totals.

# TABLE 87.—SCRANTON—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

### A .- REPORTED RECEIPTS FROM THE SALE OF MEALS

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	4, 295	\$1, 975, 028 1, 892, 121 99, 119 691, 869 979, 721 121, 412	Other stores in which meals are served.  Confectionery stores (candy and fountain).  Bakeries—bakery goods stores (except manufacturing bakeries).  Department stores.  Cigar stores without fountains.  News dealers.	415 208 60 84 17 46	\$82, 902 19, 250 12, 582 19, 592 9, 000 22, 478

### B .- RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

EIND OF BUSINESS	Num- ber of repair employ- ees	from repair service	Receipts from stor- age (inci- dental to merchan- dise sales)		Num- ber of repair employ- ees	Receipts from repair service	Receipt from stor age(inci- dental to mer- chandiss sales)
Automotive group.  Automobile sales rooms—new and trade-in	12 17 17	81, 290, 534 1, 285, 034 509, 217 48, 455 81, 975 68, 017 19, 267 10, 600	8129, 325 129, 325 9, 508	Automotive group—Continued.  Body, fender, and paint shops Garages (repairs and storage, gasoline, oil, accessories) Parking stations, parking garages, and lots Radiator shops (including repairs)  Secondhand stores.	27 95 1 6 3	\$73,810 442,101 1,000 30,592 5,500	\$95, 676 24, 141

### C .- RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (ex- cept automo- tive)
General merchandise group Department stores without food departments  Apparel group Men's clothing and furnishings stores Women's ready-to-wear specialty stores—apparel and accessories. Furriers—fur shops Millinery stores. Custom tailors Shoe stores—women's Family shoe stores—men's, women's, children's  Furniture and household group Furniture stores Floor coverings, draperles, curtains, and upholstery stores Household appliances stores (electrical) Household appliances stores Picture and framing stores Stove and range dealers Radio and musical instruments stores Radio and musical instruments stores Radio and musical instruments stores	33, 220 33, 220 108, 023 1, 330 2, 097 22, 294 500 54, 294 24, 458 3, 050 149, 626 11, 682 38, 517 7, 585 864 29, 363	Lumber and building group Lumber and building material dealers Roofing Electrical shops (without radio) Heating appliances and oil burners Plumbing shops—heating and ventilating  Other retail stores  Coal and wood yards Ice dealers Florists Art and gift shops Jewelry stores Luggage and leather goods stores Music stores (without radio) Office and store mechanical appliance dealers (retail) Typewriter dealers Opticians and optometrists Stationers and engravers Miscellaneous classifications (combined) Secondhand stores	24, 887 8, 500 9, 880 341, 513 558, 006 24, 641 61, 124 2, 100 5, 700 880 79, 764 600 20, 826 35, 225 1, 818 11, 005 7, 025 302, 397

<sup>&</sup>lt;sup>1</sup> Includes eigar stores and eigar stands.

## Table 38.—ERIE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri- etors and	NUME EMPL	ER OF OYEES	PAY	ROLL	ALL OTHER		NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups		1,817	4, 999	1, 048	86, 798, 848	8240, 172	\$6, 973, 056	\$9, 085, 720	\$59, 083, 134	100.00
Food group 1	906	919	780	292	974, 747	67, 003	1, 201, 279	983, 770	14, 158, 220	23, 98
Candy and confectionery stores— Candy stores—nut stores. Confectionery stores (candy and fountain). Dairy products stores—		6 135	10 106	9 37	7, 743 100, 893	675 7,634	15, 779 1 <b>45</b> , 056	1,600 117,830	58, 738 1, 000, 995	, 10 1, 70
Dairy products stores (including ice cream)  Milk dealers : Egg and poultry dealers	10 13 9 17	9 16 8	159 6	12 2 7	7, 078 227, 139 4 459	2, 664 600 1, 664	10, 252 199, 568 4, 181	5, 590 8, 330	168, 226 1, 347, 559 88, 865	, 28 2, 28
Dairy products stores (including ice cream)  Milk dealers  Egg and poultry dealers  Delicatessen stores  Fruit stores and vegetable markets  Grocery stores (without meats)  Combination stores (groceries and meats)—  Grocery stores with meats  Meat markets with groceries  Meat markets with groceries  Meat markets see foods  Fish markets—see foods  Meat markets	17 94 338	19 98 321	10 31 220	6 24 . 94	4, 459 8, 398 26, 112 274, 386	1,762 •4,360 18,941	12, 815 62, 673 391, 597	1, 070 9, 010 15, 890 554, 640	88, 865 163, 055 497, 046 5, 991, 831	. 15 . 28 . 84 10. 15
Grocery stores with meats  Meat markets with groceries  Meat markets (including sea foods)—  Fish markets—sea foods	131 6	137 6	73	33 3	113, 775 4, 293	12, 009 654	154, 304 11, 576	178, 820 20, 930	2, 210, 161 131, 504	3.74 .22
Bakeries—bakery goods stores (except manufacturing bakeries)	100	119	102	50 12	15, 660 147, 937 8, 458	11, 949 3, 059	15, 648 145, 989 14, 750	6, 440 44, 490	107, 119 2, 119, 094	3. 59
Other food stores— Coflee, tea, spices— Farm products stores— General food stores	7 14 3	3 14 4	35	1 2	27, 000 936 480	96 936	11, 408 2, 943 1, 240	3, 260 14, 420 900 550	141, 160 80, 712 40, 830 5, 850	. 24 . 14 . 07 . 01
General stores—groceries with apparel or dry goods	8	3	3		2, 844		2, 407	18, 450	58, 600	.10
General merchandise group 1	34	27	846	236	845, 445	41, 653	804, 781	1, 407, 510	7, 282, 800	12. 25
Department stores without food departments		$\frac{3}{21}$	557 35 252	129 7 99	592, 932 38, 197 211, 586	28,857 1,723 10,773	399, 068 58, 498 345, 899	957, 150 186, 470 255, 940	4, 505, 421 389, 544 2, 323, 482	7.63 -66 3,94
Automotive group	210	175	897	59	1, 395, 266	17, 188	1, 468, 785	1, 267, 590	13, 161, 604	22, 29
Automobile sales rooms—new and trade-in		18 (x)	531 (x)	(X)	901, 043 (X)	2,353 (x)	986, 956 (x)	905, 680 (x)	9, 346, 965 (X)	15. 83 (x)
Accessory stores with tires and batteries Battery and ignition shops—brake repair shops The shops (including tire repairs) Filling stations—		3 10 14	37 10 52	1 7	51, 709 16, 164 84, 242	200 2, 036	42, 451 18, 390 98, 147	65, 170 17, 910 99, 160	302, 651 130, 764 619, 149	. 51 . 22 1. 05
Filling stations—gasoline and oil	53 14 3 4	18 9 2 4	109 31 4 2	12 2 1	139, 244 29, 640 6, 022 2, 104	3, 418 1, 466 267	164, 081 20, 768 7, 862 4, 297	50, 240 13, 580 14, 620 9, 590	1, 428, 671 355, 964 63, 188 46, 829	2.42 .60 .11 .08
Body, fender, and paint shops. Garages (repairs and storage, gasoline, oil, accessories). Parking stations, parking garages, and lots	10 57 6 2	16 69 7 (x)	20 89 8 (x)	21 (X)	39, 206 113, 838 8, 294 (x)	1, 427 6, 021	18, 636 85, 036 12, 791	6,690 66,530 790	108, 524 635, 250 38, 549	. 18 1. 08 . 07
Other automotive establishments	1 193	150	560	185	813, 222	45, 781	(X) 1,010	(X) 4,330	24, 000	. 04
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores. Men's furnishings stores. Men's furnishings stores. Men's clothing and furnishings stores. Family clothing stores—mosh	6 4 17	2 17	25 3 9	13 4 8	49, 305 5, 684 15, 618	3, 036 789 2, 458	70, 595 18, 511 41, 388	76, 930 13, 460 170, 310	542, 169 70, 001 276, 870	. 92 . 12 . 12 . 47
Women's ready-to-wear specialty stores—apparel and	23 12 35	23 6 25	78 62 140	38 27 27	137, 017 80, 067 203, 994	11, 237 4, 930 5, 822	222, 160 145, 405 251, 586	482, 400 172, 270	1, 507, 377 737, 942	2, 55 1, 25
Corset and lingerie shops Furriers—fur shops Hoslery shops Knit goods shops	2 5 2 2 2	(x) 5 (x) (x)	(X) 18 (X) (X)	(x) (x) (x)	(x) 23, 377 (x) (x)	(x) 560 (x) (x)	(x) 29, 107 (x) (x)	279, 620 (x) 53, 400 (x) (x)	1, 696, 617 (x) 167, 117 (x) (x)	2. 87 (x) . 28 (x) (x)
Umbrella shops, including parasols, canes	13 1 29	(x) 9 (x) 31	(x) 60	(x) <sup>7</sup>	38, 509 (x) 93, 740	1, 662 (x) 6, 476	51, 011 (x) 55, 233	26, 140 (x)	292, 525 (x)	(x) 50
Custom tailors. Infants' wear shops. Shoe stores— Shoe stores—men's. Shoe stores—men's.	1	(x)	(x) 7	(x) 2	(x) 11, 505	(x) 261	(x) 25.121	93, 510 (x) 35, 980	323, 072 (x) 109, 935	(x) 55
Shoe stores—women's. Family shoe stores—men's, women's, children's Furniture and household group 1	3 34	28	13 79	12 20	25, 265 105, 415	2, 728 5, 166	52, 376 220, 258	35, 980 36, 680 487, 650	244, 060 1, 179, 921	2. 00
	68	53	405	41	783, 849	7, 191	693, 196	1, 047, 110	4, 631, 430	7. 85

This total includes I classification in which the number of stores is less than 3, and concerning which no information can be disclosed. Further data will be shown in a special report on milk dealers.

# Table 38.—ERIE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

Number of Stores, Personnel, Expenses, Stocks, and Sales-Continued

		Propri- etors	NUMBE		PAY I	OLL	ALL OTHER	STOCKS ON	NET SALES (	1929)
kind of Business	Num- ber of stores	and firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
Furniture and household group—Continued. Floor coverings steres.	4	2	14	2	\$17, 736	\$120	\$13,887	\$38, 180	\$100,066	0. 18
Household appliances stores— Household appliances stores (electrical) Household appliances stores (electrical) Refrigerator dealers—electric only Other home furnishings and appliances stores—	7 4 3 9	4 1 2 8	40 17 20 35	3	52, 560 26, 648 37, 624 51, 924	554 900	46, 347 35, 096 28, 960 19, 518	54, 410 39, 420 38, 180 55, 020	275, 041 182, 378 242, 356 146, 903	.47 .30 .41 .25
Radio and music stores—  Radio and electrical shops———————————————————————————————————	9 5	11 5	25 - 38	5 7	52, 163 65, 711	910 1, 409	34, 010 81, 345	36, 380 83, 830	282, 250 389, 845	.48
Restaurants, cafeterias, and eating places		145	462	43	347, 282	8, 845	289,757	38, 420	1, 792, 134	8.04
Restaurants, cafeterias, and lunch rooms— Cafeterias. Lunch rooms. Restaurants with table service. Lunch counters, refreshment stands, etc.—	39	7 50 51	101 59 226	17 19	76, 394 44, 403 163, 508	4, 510 3, 340	55, 956 51, 752 141, 672	3, 060 7, 500 14, 380	345, 012 357, 985 727, 163	. 59 . 61 1. 23
Lunch counters, refreshment stands, etc.— Refreshment stands. Fountain—lun :hes	5 1 21 2	(x) 29 (x)	(x) 68 (x)	(x) 1 (x)	2, 378 (x) 57, 212 (x)	718 (x) 268 (x)	2, 645 (X) 36, 822 (X)	(x) 5,880 (x)	18, 660 (x) 327, 023 (x)	(x) 55
Lumber and building group	. 78	76	320	58	581, 908	18, 027	288, 814	495, 920	2, 523, 407	4, 27
Lumber and building material dealers— Lumber and building material dealers Roofing————————————————————————————————————	1 1	10	96 33 30	19 3 4	177, 606 39, 500 48, 969	8, 169 1, 893 738	109, 880 22, 828 27, 014	237, 430 23, 850 46, 090	909, 911 145, 975 232, 607	1. 69 . 25 . 39
Heating and plumbing snops— Heating appliances and oil burners————— Plumbing shops—heating and ventilating————	21		(x)	(x)	(x) 205, 945	(x) 2, 252	(x) 62,679	(x) 60,800	(x) 702, 921	(x) 1.19
Paint and glass stores— Glass and mirror shops———————————————————————————————————			(x) 46	(x) 18	(X) 70, 080	(x) 4,975	(X) 52, 916	(x) 111, 300	(X) 309, 528	(x)
Other retail stores	256	253	685	133	1, 021, 267	33, 734	999, 254	1,804,250	8, 075, 911	13.68
Hardware stores			(x)	(x)	93, 327 (x)	1,844 (X)	128, 707 (x)	318, 550 (x)	818, 958 (x)	1.39 (x)
Farmers' supplies— Feed stores (flow, feed, grain, fertilizer) Seeds, bulbs, and nursery stock. Coal and feed stores Book stores.		2 (x) (x) (x) (x) (x)	(x) (x) (x)	(x) (x) (x) (x)	(X) (X) (X)	(X) (X) (X)	(x) (x) (x) (x)	(x) (x) (x)	(x) (x) (x)	(x) (x) (x)
Cigar stores and cigar stands— Cigar stores with fountains Cigar stands Cigar stores without fountains Coal and wood yards	2	4 6 7 30 9 6 2 10	17	4	9, 54' 10, 72' 25, 40' 130, 93'	4 96 2 1,086	12, 425 40, 420	7, 080 42, 450	408, 635	. 13
Drug stores.	1	9 18	83	16	110, 15	1 4,619	99, 484	270, 770	743, 697 879, 062 330, 183	1.49
Drug stores with fountains Florists. Gifts, novelties, and toys—cameras— Art and gilt shops. Novelty and souvenir shops. Camera dealers—photographic supplies Luggage and leather goods stores. Music stores (without radio) News dealers.		$\begin{bmatrix} 4 \\ 2 \\ 3 \\ 5 \end{bmatrix}$ 3	1 2	8 8	1, 40 27, 94 89, 10 8, 51 9, 11	0 4 2 2 6 3 2, 24 45 3	1, 268 18, 02 125, 34' 0 12, 730 3 4, 82	2, 100 25, 010 7 373, 570 1 41, 180 5 20, 810	9, 684 143, 164 693, 541 96, 793 30, 008	. 024 . 24 1. 17 3 16
Office, school, and store supplies and equipmen dealers—	τ .			(x)	(x)	(x)	(x)	(x)	(x)	. (X)
Office and school supplies. Office and store mechanical appliance dealer (retail) Office and store furniture and equipment dealer. Typewriter dealers. Opticlans and optometrists. Monuments and tombstones. Sporting goods specialty stores.	S	5 4 1 1 4	4	7 8 4 7	57, 44 2 9, 71 1 19, 20 4 32, 60 9, 11 1 5, 30	$\begin{bmatrix} 2 & & & 1 \\ 4 & & & 26 \\ 4 & & & 3 \\ 27 & & & 83 \\ 1 & & & & & 26 \end{bmatrix}$	6 15,77 9 8,42 0 9,77 1 32,29 6,66 6 6,43	21, 380 3 19, 840 4 8, 780 1 39, 280 4 14, 700 5 9, 130	225, 338 77, 280 48, 133 175, 647 1 41, 254	8 .3i 0 .1i 1 .0i 7 .3i 5 .0i
Sporting goods speciatly success Stationers and engravers Miscollaneous classifications (combined)  Secondhand stores		$\begin{vmatrix} 1 \\ 12 \end{vmatrix}  \begin{vmatrix} (\mathbf{x}) \\ 4 \end{vmatrix}$	4 (x) 8	8 (x) 2	(x)	31 (X) 7, 20	8 (X) 119, 41	9 (X) 108, 290	1	1 -

#### TABLE 39.—ERIE—RETAIL DISTRIBUTION BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

	Number	Proprie- tors and firm		ER OF OYEES	PAY F	ROLL	ALL OTHER	STOCKS ON	NET SALES	(1929)
TYPE OF OPERATION	of stores	members (not on pay roll)	Ful! time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	HAND, END OF YEAR (at cost)	Amount	Per cont of total sales
Total	1, 881	1,817	4, 999	1, 046	\$6, 798, 848	\$240, 172	\$6, 973, 056	<b>\$9, 085, 720</b>	\$59, 033, 134	100, 00
Single store independents 2 store independents 3 store independents Local chains Sectional chains National chains Direct selling (house to house) Leased-department chains Manufacturer controlled chains (and sales branch systems) Other types of operation	1, 579 97 25 34 32 87 5 5 10	1,725 73 13 1	3, 467 343 127 94 244 530 81 10 68 35	637 70 34 7 95 197	4, 655, 519 533, 218 189, 608 108, 293 368, 918 677, 332 87, 404 11, 531 123, 295 43, 730	161, 044 15, 390 8, 274 2, 168 21, 500 30, 804 852	4, 419, 352 679, 796 202, 409 99, 908 459, 217 925, 677 23, 585 14, 141 85, 073 63, 898	6, 859, 670 608, 290 265, 920 71, 160 394, 710 677, 210 18, 830 2, 560 96, 280 91, 090	39, 975, 893 4, 713, 102 1, 646, 441 802, 090 3, 248, 014 7, 198, 193 224, 446 76, 953 756, 153 321, 789	67. 72 7, 98 2. 79 1. 36 5. 50 12. 19 . 50 . 13 1. 28

#### TABLE 40.—ERIE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single-store independents systems	2 and 3 store independents	Local chains	Sectional chains	National chains	Other types
epartment stores;		2					
Number of stores	\$4, 505, 421				(x) 1	(x) 1	
Per cent of total sales	100.00	(x) (x)			(x)	( <b>x</b> )	
Per cent of total sales						_	
Number of stores.	\$2, 323, 482	(x) 2			(*) 1	\$2, 135, 253	* *
Per cent of total sales	100.00	(x)			(x) (x)	91. 90	
Per cent of total salesen's and boys' clothing and furnishings stores:	.00,00	()			·/		
Number of stores	50	33	2	()	6	3	
Annual net sales	\$2, 396, 417 100, 00	\$1, 620, 095 67, 61	(x) (x)	(x) (x)	\$175, 171 7. 31	\$454, 900 18, 98	
Per cent of total salesothing stores—men's, women's, and children's:	100.00	01.01	(1)	(1)		13, 20	
Number of stores	12			1,	3	2	
Annual net sales	\$737, 942	\$218,461 29,60	)	(x) (x)	\$378, 816 51. 33	(x)	
Per cent of total sales	100.00	29.00		(1)	01. 93	()	
accessories:							
Number of stores	35	28			4	8000 700	
Annual net sales Per cent of total sales	\$1, 696, 617 100, 00	\$1, 116, 377 65, 80			\$299, 477 17. 65	\$280, 763 16, 55	
noe stores:	100,00	00, 60			17, 00		
Number of stores	41	25	4		1	10	
Annual net sales	\$1,533,916	\$766, 101			(x) (x)	(x) (x)	\$91, 2 5.
Per cent of total sales	100.00	49. 94	7. 12		(X)	(1)	J.
Number of stores	25	. 24	1				
Annual net sales Per cent of total sales	\$2, 926, 311	(X)	(x)				
Per cent of total sales	100.00	(X)	(X)				
adio and music stores: Number of stores	14	14					
Annual net sales	\$672, 095	\$672,095					
Per cent of total sales	100.00	100.00					
Number of stores	338	299			2	33	ajectroji)
Annual net sales	\$5, 991, 831	\$3, 881, 061	\$67, 300		(π) <sup>*</sup>	(x)	
Per cent of total sales	100.00	64,77			(x)	(x)	
Am himsting stages (seesseeing and seestel)	100				1	3	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Number of stores	137 \$2, 341, 665	\$1, 559, 068	\$158,617		(x) 1		
Annual net sales Per cent of total sales	100.00	65.58	6.77		(x)	B see S	310101510111
Per cent of total sales							
Number of stores	88	\$1,098,011	7	(7)		/ V 1 1 1 1	
Annual net sales Per cent of total sales	\$1, 430, 160 100, 00	76.81	(x)	(x) (x)		(3)	
igar stores and cigar stands:	100.00	13.03	`~'	1			2 2 3 3 4 7 1
Number of stores	40	32	t000 F01	1	1	( 2	******
Annual net sales	\$604, 612 100, 00	\$138, 285 32, 80	\$222, 502 36, 80	(X)	(X)	( <del>X</del> )	
Per cent of total sales	100,00	32,00	00.00	(**)			
Number of stations	70	25	6	25	2	12	
Annual net sales	\$1, 847, 823	\$645,717	\$164, 431	\$585, 781 31, 70	(x) (x)	(3)	
Annual net sales. Per cent of total sales al and wood yards—loe dealers: Number of yards. Annual net sales. Per cent of total sales	100.00	34, 95	8.90	31. 70	(3)	(7)	
Number of vards—ice deaters:	12	11			1		
Annual net sales	\$1, 354, 653	(X) (X)			(x)		
Per cent of total sales	100.00	(x)			( <b>x</b> )		
rug stores: Number of stores	21	94	3	1	2	1	
Annual net sales	\$1, 622, 759	\$917, 608	\$106,055	(X)	(x) (x)	(x)	
Per cent of total calce	100.00	53, 39	6.53	(x)	(x)	(x)	
ardware stores:	19	16		1			<b>1</b> * •
Number of stores Annual net sales	\$818, 958	\$274, 807	\$544, 151				
Per cent of total salas	100, 00	33, 56	66.44				
Welry stores;		1			1		1
Number of stores	9002 541	\$580, 894	\$112,647				
Annual net sales Per cent of total sales	\$693, 541 100, 00	\$380, 891 83, 76	15, 21				
· out VI total Sales	100.00	11		\	(		1

### TABLE 41.—ERIE—CREDIT BUSINESS

Number of Stores and Amount of Sales Classified According to Degree of Credit for Selected Kinds of Business

[Sales expressed in thousands of dollars]

	TO	TAL				PRC	PORTION	OF CREDI	T BUSINE	ss		
KIND OF BUSINESS	Number of stores	Net sales	ALL CASI	1 to 10 per cent	11 to 20 per cent	21 to 30 per cent	31 to 40 per cent	41 to 50 per cent	51 to 60 per cent	61 to 70 per cent	71 to 80 per cent	More than 80 per cen
Total—all stores reporting: ¹ Number of stores Per cent of total stores. Amount of net sales Per cent of total sales.	1	\$51,662 100.00	706 51, 23 \$18, 649 36, 10	254 18. 43 \$5, 090 9. 85	95 6. 90 \$2, 006 3. 88	3, 56 \$5, 093 9, 86	39 2, 83 \$2, 747 5, 32	57 4. 14 \$2, 470 4. 78	25 1. 81 \$1, 349 2. 61	27 1, 96 \$2, 999 5, 81	35 2, 54 \$1, 927 3, 73	0 6, 6 \$9, 33 18, 0
Food group: Confectionery stores (candy and fountain) Dairy products stores (including ice cream) Daliostessen stores.	7	\$767 91 127	\$610 91 127	\$97	\$56	\$2		\$2				
Fruit stores and vegetable markets.  Grocery stores (without meats).  Combination stores (groceries and meats).  Grocery stores with meats	40 248	289 5,054 1,918 102	218 3, 545 818 19	596 61	155 116	5 80 10	\$102 17	56 193 12	\$154 30	\$6	\$53 61	
Meat markets with groceries  Meat markets (including sea foods)— Fish markets—sea foods  Meat markets.  Bakeries—bakery goods stores (except manufacturing bakerles).	75	106 1,653	31 603 97	22 769 8	17	66	46		117	53 35		
General merchandise group: Department stores. Dry goods stores. Variety, 5-and-10, and to-a-dollar stores.		4, 505 339 2, 322	640 107 2, 322	31	7	3, 743						1
Automotive group: Automobile sales rooms—new and trade-in Accessories, tires, and batteries—	31	9, 298	574	35	67	169	2, 210	1, 116	322	1, 355	772	2,7
Accessory stores with tires and batteries Tire shops (including tire repairs) Filling stations— Filling stations—gasoline and oll Filling stations with tires and accessories Filling stations with other merchandise	38 12	504 807 289	126 103 63	29 140 97	350 18	85	18	. 10 9 10	45 57 9	49	22	
Garages (repairs and storage, gasoline, oil, accessories)		1	ii .	1	77	47	37	3	11		_ 14	enia T
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores— Men's furnishings stores— Men's clothing and furnishings stores— Family clothing stores—men's, women's, children's Women's ready-to-wear specialty stores—appare	13	252 1,409	160 650	34		21		20 60		477		
Women's ready-to-wear specialty stores—apparel and accessories. Women's accessories stores— Furriers—fur shops. Millinery stores.	_ 25	167		,	. 31	1.	1	_ 3		- 40		
Shoe stores— Shoe stores—men's Shoe stores—women's Shoe stores—men's, women's, children's	. 4	244	244	l		19			258			
Furniture and household group: Furniture stores	28	228					20	]	3		130	
Radio and music stores— Radio and electrical shops———————————————————————————————————		1	1	3 1	3				13	7 8	11	
Lumber and building group: Lumber and building material dealers Electrical shops (without radio) Plumbing shops—heating and ventilating Paint and glass stores	. 1	8 140 8 579	}	110 6 3	5 3	7 16	3 24	18		1 2 2 2		Б 3
Other retail stores: Hardware stores	! :	8 299	19	0 10	9	59	- 6: 9	2 27	9	52 19		
Drug stores— Drug stores. Drug stores with fountains Florists Jewelry stores.	1 1 2	2 445	59 5 2 2 12	43 3 7	2	5  4 3		6 0 2	5 4			83
Camera desiers—photographic supplies  Music stores (without radio)  Office, school, and stores supplies and equipmen dealers—  Office and store mechanical appliance dealer	t	4 143 5 80	0	8				-				14 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)
(retail) Office and store furniture and equipmen dealers	ī-	3 20 5 7		-								10 23

All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 38 except for 503 stores with sales of \$7,371,134 which failed to report credit information.

Conservation of the servation of the engine and the servation of the engine and the servation of the engine and the servation of the servation of the servation of the servation of the servation of the engine and the servation of the engine and the servation of the engine and the servation of the engine and the servation of the engine and the servation of the engine and the servation of the engine and the servation of the engine and the servation of the engine and the servation of the engine and the servation of the engine and the servation of the engine and the servation of the engine and the engine

#### TABLE 42.—ERIE—CREDIT BUSINESS

Number of Stores and Per Cent of Sales For Cash, on Open Account, and on Installment, by Kinds of Business

KIND OF BUSINESS	Num- ber of stores	PER C	ent of b stores'	REFORT- SALES	KIND OF BUSINESS			ENT OF R	
KIND OF BUSINESS	report- ing credit sales 1	For cash	On open account	On install- ment:			For cash	On open account	On install- ment
Total 3		49. 66	27. 55	22.79	Apparel group—Continued. Custom tailors.				
Food group	251 17 11	77, 74 91, 61 50, 38	22. 26 8. 39 49. 82		Family shoe stores—men's, women's, children's	13 12	47.77 45.64	52, 23 54, 36	
Fruit stores and vegetable markets.  Grocery stores (without meats).  Combination stores (groceries and meats).	· 104	97. 74 84. 00	2. 26 16. 00		Furniture and household group Furniture stores Floor coverings stores		12, 54 10, 64 27, 89	21, 17 10, 58	66, 29 78, 80
Grocery stores with meats	76 4 31	79. 38 88. 45 85. 06	1 11 55		Household appliances stores— Household appliance stores (electrical)—— Household appliances stores		4. 56 18. 42	72. 11 67. 28 35. 38	28, 16 46, 20
General stores—groceries with dry goods or apparel.  General merchandise group	8	95. 46 68. 81	4. 54		Radio and music stores— Radio and electrical shops Radio and musical instruments stores	- 11	16. 04 10. 41	21. 53 25. 88	62. 43 63. 71
Dry goods stores	5	26. 27 45. 97	28, 17 73, 73 17, 18	3, 02  36, 85	Restaurants and eating places	7 4	90. 64 90. 40	9.60	
Automobile salesrooms—new and trade-in		39. 54	15. 76	44. 70	Educa coduters	3	90. 94 35, 72	9. 06 62. 27	2.01
shops Tire shops (including tire repairs) Filling stations—	8	35. 17 68. 89	64. 83 30. 52	. 59	Lumber and building group  Lumber and building material dealers—  Lumber and building material dealers—  Roofing—  Electrical shops (without radio)————————————————————————————————————		23, 36 46, 18	53.87	
Filling stations—gasoline and oil	80 10	79. 21 85. 56	20. 79 14. 44		Plumbing shops—heating and ventilating—Paint and glass stores————————————————————————————————————	8 17 8	57. 25 40. 50 35, 86	59.50	
Body, fender, and paint shops. Garages (repairs and storage, gasoline, oil, accessories)	6 27	94, 71 80, 87			Other retail stores  Hardware stores  Coal and wood yards	102 12	49, 03 44, 50 44, 84	47. 25 55. 50	8. 72
Apparel group  Men's and boys' clothing and furnishings stores—	69	50. 52	35. 25	14. 23	Florists Jewelry stores Music stores (without radio) Office, school, and store supplies and equip	8 14 3	32, 49 64, 08 28, 84	54, 16 67, 51 35, 92 71, 16	
Men's furnishings stores.  Men's clothing and furnishings stores.  Family clothing stores—men's, women's,	5 10	81. 51 56. 65	43. 35		ment dealers— Office and store mechanical appliance dealers (retail)	3	8. 81	77. 18	14. 01
Women's ready-to-wear specialty stores— apparel and accessories	5 16	9. 12 58. 49	8. 37 25. 52	82. 51 15. 99	dealers	5 10	11. 14 61. 87	88. 86 38. 13	
Women's accessories stores— Furriers—fur shops Millinery stores	4 8	74. 07 68. 88	19, 72	6, 21	Opticians and optometrists Miscellaneous classifications (combined) Secondhand stores	18	54. 48	45, 52	
100/11-11-11-11-11-11-11-11-11-11-11-11-11-						4	86, 24	13.76	

<sup>1</sup> Total sales of above stores are \$33,013,000.

1 Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$40,000 annually. The open-account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not apport as installment sales those transactions in which the outstomers' notes are handled through finance companies.

1 Classifications showing insignificant amounts have been eliminated from this table, but are included in the totals.

## TABLE 43.—ERIE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

#### A. REPORTED RECEIPTS FROM THE SALE OF MEALS

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total  Restaurants, cafeterias, and eating places Cafeterias Lunch rooms Restaurants with table service Lunch counters	711	\$1,779,957 1,586,295 268,793 302,459 697,805 267,238	Department stores	954 442 12 425 75	\$243, 682 135, 225 1, 206 67, 631 39, 606

### B. RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Num- ber of repair em- ployees	Receipts from repair service	Receipts from storage (inci- dental to mer- chandise sales)	KIND OF BUSINESS	Num- ber of repair em- ployees	Receipts from repair service	Receipts from storage (incl- dental to mer- chandise sales)
Total		1, 355, 729 575, 223 13, 000 22, 297 118, 016 90, 908 36, 029		Automotive group—Continued.  Motor cycles, bicycles, and supplies.  Body, fender, and paint shops. Garages (repairs and storage, gasoline, oil, accessories).  Lumber and building group. Glass and mirror shops.  Secondhand stores.	1 18 64 2 2 5	\$2,500	\$8,380

#### C. RECEIPTS FROM OTHER REFAIRS AND SERVICE

kind of Business	Receipts from other repairs and service (except auto- motive)	KIND OF BUSINESS	Receipts from other repairs and service (except auto- motive)
Total  Automotive group Tire shops (including tire repairs) Motor cycles, bicycles, and supplies  Apparei group Men's clothing and furnishings stores Women's ready-to-wear specialty stores—apparel and necessories. Furriers—fur shops Millinery stores Custom tailors. Family shoe stores—men's, women's, children's  Furniture and household group Furniture stores Household appliances stores (electrical) Household appliances stores	5, 500 5,000 6, 957 1, 350 6, 721 19, 186 500 23, 548 9, 652 28, 110 1, 600 5, 312 2, 280	Lumber and building group  Lumber and building material dealers  Roofing.  Electrical shops (without radio)  Plumbing shops—beating and ventilating.  Glass and mirror shops  Paint and glass stores.  Other retail stores  Hardware stores  Jewelry stores  Office and store mechanical appliances dealers (retail)  Typewriter dealers  Opticlans  Sporting goods specialty stores.  Camera dealers—photographic supplies  Miscellaneous classifications (combined).	153, 417 6, 500 61, 020 18, 436 3, 961 16, 160 9, 015 29, 926 8, 409
Other home furnishings and appliances stores	4,650	Secondhand stores	2,000

#### TABLE 44.—READING—RETAIL DISTRIBUTION BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

		Proprie- tors and	NUMB EMPLO	ER OF YEES	PAY I	OLL	ALL OTHER	amove was and	NET SALES	(1929)
kind of Business	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time	REFORTED EXPENSES (includes rent)	BTOCKS ON HAND, END OF YEAR (at cost)	An ount	Per cent of total sales
All groups	1, 791	1, 628	8, 100	1, 265	88, 572, 594	\$266, 481	<b>28, 475, 705</b>	\$10, 475, 820	872, 789, 566	100.00
food group	740	658	832	225	1, 171, 510	43, 010	1, 205, 965	939, 110	15, 156, 528	20. 82
Candy and confectionery stores— Candy stores—nut stores— Confectionery stores (candy and fountain)————	5 136	1 144	14 67	1 31	12, 040 69, 997	100 6, 896	19, 432 112, 584	2, 940 99, 900	58, 102 1, 16 <b>7,</b> 624	. 07 1. 52
Dairy products stores— Dairy products stores (including ice cream)————————————————————————————————————	3 6 5 19	3 2 3	5 2 178	5 4 1 16	10, 992 4, 388 322, 544	1.788 908 50 5,177	16, 378 2, 066 260, 084	5, 800 880 5, 680 15, 730	173, 537 39, 000 1, 607, 589 283, 511	. 24 . 05 2, 21
Pelicatessen stores Fruit stores and vegetable markets Greery stores (without meats)	29 842	18 32 277	10 27 217	16 69	13, 139 35, 978 274, 279	1, 647 15, 407	39, 545 74, 868 325, 607	18, 080 474, 460	529, 707 5, 838, 324	.39 .73 8,02
Dairy products stores (including ice cream)  Egg and poultry dealers  Milk dealers  Delicatessen stores  Fruit stores and vegetable markets  Grocery stores (without meats)  Combination stores (groceries and meats)—  Grocery stores with meats  Meat markets with groceries  Meat markets (including sea foods)—  Fish markets—sea foods.  Meat markets  Meat markets	78 55	74 52	117 125	35 28	167, 410 167, 845	6, 461 1, 515	137, 796 136, 024	219, 390 75, 130	2, 419, 195 2, 049, 248	3, 32 2, 82
Fish markets—sea foods.  Meat markets Bakerles—bakery goods stores (except manufacturing bakerles) Other food stores	13 19	14 19	13 18	11 3	13, 717 30, 666	1, 321 1, 248	14, 769 20, 293	1, 840 7, 980	197, 711 473, 093	. 27 . 65
bakeries)Other food stores	24 6	14 5	24 15	δ	25, 376 23, 139	492	24, 543 21, 976	2, 750 8, 550	260, 085 124, 802	. 36
General stores—groceries with apparel or dry goods	}	22	25	4	31,044	1,625	19, 945	66, 300	500, 846	. 69
General merchandise group	41	29	1, 267	325	1, 467, 995	42, 286 18, 732	1, 460, 155	1,749,950	10, 804, 888 7, 874, 650	14. 16
Department stores—without food departments Dry goods stores. General merchandise stores without food departments Variety, 5-and-10, and to-a-dollar stores	20 5 8	22 2 1	963 40 20 235	150 5 17 152	26, 363 28, 855 236, 553	1, 557 4, 135 17, 550	32, 268 25, 888 309, 309	1, 293, 760 122, 000 89, 930 220, 890	309, 943 228, 166 2, 308, 460	. 48 . 81 3. 17
Automotive group '	166	135	857	38	1, 384, 840	10, 493	1, 328, 230	1, 447, 240	14, 016, 696	19. 26
Motor vehicle dealers— Automobile sales rooms—new and trade-in Used car establishments	29 3	19 3	499 6	3	902, 853 17, 080	720	862, 285 15, 830	1, 074, 740 22, 680	10, 156, 738 207, 952	13. 95 . 29
Accessories, tires, and batteries— Accessory stores with tires and batteries— Battery and ignition shops—brake repair shops— Tire shops (including tire repairs)————————————————————————————————————	10	9 7 14	83 14 24	l	28, 081 16, 418 43, 714	120	53, 949 12, 096 49, 019	113, 690 20, 170 63, 540	376, 708 117, 888 353, 840	. 52 . 16 . 49
Filling stations— Filling stations—gasoline and oil— Filling stations with tires and accessories— Filling stations with other merchandise— Motor cycles, bicycles, and supplies————————————————————————————————————	20 7 16 3	5 1 10 3	74 32 43	2 3 4	89, 870 34, 559 48, 208 1, 631	1, 112 477	84, 315 24, 637 34, 458 2, 679	27, 430 26, 380 25, 260 11, 320	867, 640 399, 758 505, 009 50, 816	1. 19 . 55 . 69
Garages and repair shops:  Body, fender, and paint shops	3	l)	16	4	27, 769	1	14, 443	§ !	70, 117	.10
Garages and repair shops: Body, fender, and paint shops Garages (repairs and storage, gasoline, oil, accessories) Parking stations, parking garages, and lots	48	56 4	107 5	21	162, 351 7, 072	6, 268	154, 561 15, 055	68, 170 1, 310	868, 242 27, 045	1. 19
Apparel group	1	149	675	364	984, 688	84, 366	1, 444, 189	2, 063, 830	9, 258, 606	12. 7
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores— Men's and boys' hat stores— Men's furnishings stores	9 5 15	3	19 5 20 47	5 5 10 28	34, 039 9, 278 33, 184 87, 386	817 1, 793	81, 832 20, 529 50, 490	21, 570 160, 190	413, 787 105, 215 514, 015 927, 540	. 50 . 14 . 7 1. 20
Mon's (urnishings stores.  Men's (utnishings stores.  Men's clothing and (urnishings stores.  Family clothing stores—men's women's children's.  Women's ready-to-wear specialty stores—apparel and	16	17			87, 380 234, 528	6, 103 8, 687	163, 096 236, 369		1, 526, 578	2.1
BCC00001168	-)						412, 424	1) 1	2, 805, 001	3.8
Corset and lingerie shops		(x)	(x)	(x)	(X) 17, 650 1, 864	(X)	(x) 29, 405 6, 895	11,630	(X) 147, 888 70, 412	. 1
Hosiery shops	<sup>-</sup> ! 1	(x)	(x)		(X)	(x) 2,942		(x) 19, 220	(X) 388, 807	(x)
Millinery stores. Costume accessories stores, including lewelry, bags, and gloves. Umbrella shops, including parasols, canes.	-	1 (x) 2 (x)	(x)	(x)	(X)	(X)	(x)	(£)	(x)	(x)
Other apparel stores— Children's specialty shops Custom tailors Infants' wear shops Shoe stores		2 (x) 8 14 1 (x)	(x) (x) (x)	7 (x) 7 (x) 2 (x) 9		7 (X) 3, 525 (X) 5 27, 769	(X) 29, 105 (X) 333, 520	(X) 51,730 (X) 569,780	(X) 200, 266 (X) 2, 043, 688	(x) (x) 2.8
		Į.		1	N		11	1	6, 206, 665	1
Furniture and household group.		6 1			427, 24		-		2, 924, 60	7 4.1
Furniture stores. Floor coverings, draperies, curtains, and upholsters stores— Draperies, curtains, and upholstery stores— Floor coverings stores————————————————————————————————————		6	4 7 2		5, 47 2 35, 70	3250		7 II 108,790	46, 32 289, 38 1, 045, 18 452, 21	6 8 8 1.
Household appliances stores Other home furnishings and appliances stores Radio and music stores— Radio and electrical shops.	i	7 1	6 6	4 1	0 166, 24 7 89, 97 5 143, 18	70 4, 31	2 35,02	6 89,890	0	4 1.

<sup>&</sup>lt;sup>1</sup> Further data will be shown in a special report on milk dealers.
<sup>2</sup> This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

# Table 44.—READING—RETAIL DISTRIBUTION BY KINDS OF BUSINESS—Continued

Number of Stores, Personnel, Expenses, Stocks, and Sales—Continued

		Proprie- tors and	NUMB EMPLO	ER OF YEES	PAY	OLL	ALL OTHER	STOCKS ON	NET SALES (	(1929)
kind of Business	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REFORTED EXPENSES (includes rent)	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
Restaurants, cafeterias, and eating places	104	116	455	30	<b>2</b> 385, 915	\$8, 390	\$319, 584	\$36, 670	\$2, 004, 439	2.75
Restaurants, cafeterias, and lunch rooms— Cafeterias. Lunch rooms. Restaurants with table service. Lunch counters, refreshment stands, etc.—	4 47 41	60 48	78 50 299	8 19	81, 896 43, 011 234, 246	2, 377 5, 801	42, 878 71, 957 170, 496	4, 170 11, 520 18, 930	272, 933 400, 165 1, 185, 324	.87 .55 1.63
Lunch counters, refreshment stands, etc.— Refreshment stands Fountain—lunches Lunch counters Soft-drink stands	2 2 6 2	(x) (x)	(x) (x) 15	(x) (x)	(x) (x) 15, 247	(x) (x) 212	(X) (X) 20, 482	(x) (x) 1,030	(X) (X) 84, 974	
Soft-drink stands		(x) 103	(X) 624	(x) 78	(x) 1, 015, 374	(X) 24, 620	(X) 388, 647	(X) 783, 100	(X) 5, 178, 853	(x) 7.11
Lumber and building material dealers:  Lumber and building material dealers.  Roofing  Dealers in any other single building material  Flatering below (without radio)	13 11 3	12 14 3 8	159 64 23 14	11 33	313, 111 93, 313 25, 842 20, 418	3, 368 5, 769	165, 380 22, 044 5, 526 9, 207	351, 080 47, 340 11, 500 25, 190	2, 652, 121 342, 000 70, 634 145, 045	3.64 .47 .10 .20
Heating and plumbing shops— Heating appliances and oil burners Plumbing shops—heating and ventilating Paint and glass stores	6 36 21	3 43 20	21 176 167	27 7	42, 351 296, 709 223, 630	13, 198 2, 285	15, 778 90, 803 79, 909	20, 380 133, 270 144, 340	111, 816 1, 276, 303 580, 934	. 15 1. 75 . 80
Other retail stores.	309	807	782	150	1, 182, 408	37, 469	1, 180, 521	2, 117, 130	10, 062, 421	13.82
Hardware stores Farmers' supplies— Feed stores (flour, feed, grain, fertilizer) Harness shops. Seeds, bulbs, and nursery stock. Cooperage—barrels, boxes, crates, casks Coal and feed stores. Book stores Cigar stores and cigar stands— Cigar stores and cigar stands— Cigar stores Coal and wood yards—lee dealers— Coal and wood yards. Ice dealers— Drus stores— Drus stores—	13 3 1 2 1 2 4	(x) (x) (x) (x) (x) (x) (x) 3	16 (x) (x) (x) (x) (x) (x)	(x) (x) (x) (x) (x) (x)	21, 868 8, 729 (x) (x) (x) (x) (x) 1, 560	649 562 (x) (x) (x) (x) (x)	22, 404 6, 672 (x) (x) (x) (x) (x) (x) 4, 703	151, 440 9, 590 (x) (x) (x) (x) (x) 4, 870	274, 127 87, 121 (X) (X) (X) (X) (X) 19, 926	38 (x) (x) (x) (x) (x) (x) (x)
Cigar stores and cigar stands— Cigar stands— Cigar stores Cigar stores Coal and wood yards—ice dealers—	7 42 35	9 40 36	7 28 143	5 9 22	8, 958 38, 138 217, 713	1, 728 1, 596	13, 702 58, 686 213, 020	3, 700 63, 020 146, 900	63, 102 653, 306 2, 371, 867	.09 .90 8.26
Drug stores.	18	16 16 22	38 107	5 23 17	9, 475 54, 441 150, 640	6, 120 3, 735 1, 670 6, 918	8, 107 62, 590 113, 667	1, 260 177, 150 223, 500	64, 099 643, 413 1, 125, 494	, 09 , 88 1, 54
Florists. Gitts—novelties, and toys—cameras— Toy shops. Art and gitt shops Novelty and souvenir shops Camera dealers—photographic supplies	15 2 6	(x) <sub>7</sub>	(x) 11 (x) (x)	(x) 3 (x)	48, 161 (x) 11, 766 1, 000 (x)	(x) 833	53, 526 (x) 14, 249 595 (x)	46, 110 (x) 83, 900 3, 480 (x)	320, 758 (x) 89, 365 8, 296 (x)	(x)
Jewelry stores— Jawelry stores (installment credit) Jewelry stores Luggage and leather goods stores Music stores (without radio) News dealers Office school, and store supplies and equipment	- 24 3 - 9	26 2 7	20 55 5 21 16	1	39, 127 91, 729 6, 792 39, 474 16, 768	4, 119	66, 099 114, 675 17, 605 28, 054 24, 429	66, 520 518, 030 34, 360 72, 310 13, 190	324, 977 706, 701 92, 988 113, 794 117, 250	. 13
Office, school, and store supplies and equipment dealers. Opticians and optometrists Sporting goods stores, including athletic and playground equipment—	. 8	8	1	4		820	55, 275 8, 430		588, 002 80, 981	,11
Sporting goods specialty stores  Sporting goods stores with toys and stationery  Scientific and medical instruments and supplies, at	. 6	7	14		42, 741 27, 019	' <b></b> -	40, 556 21, 120	121, 350	334, 353 393, 126	, 54
retail Stationers and engravers Monuments and tombstones Miscellaneous classifications (combined)	1 2		(x) (x) 20 94		(x) (x) 30,048 166,919	(X) (X) 250 2,707	(x) (x) 17, 264 131, 531		(x) (x) 115, 668 937, 156	
Secondhand stores	- 18	18	24	3	14, 529	925	18, 817	32, 850	100, 131	.19

#### TABLE 45.—READING—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

	Mizmhan	Proprie- tors and Jumber firm		ER OF OYEES	PAY	ROLL	ALL OTHER	STOCKS ON	NET SALES	(1929)
TYPE OF OPERATION	of stores		Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
Total	1, 791	1, 628	6, 100	1, 265	88, 572, 594	<b>8266, 4</b> 81	<b>\$8, 475, 705</b>	\$10, 475, 820	<b>272, 789, 566</b>	100.00
Single-store independents 2-store independents 3-store independents Local chains Sectional chains National chains Direct selling (house to house) Linerant vendors Leased department chains Manufacturer controlled chains (and sales branch systems) Other types of operation	1,433 64 35 81 55 83 6 13	1, 554 40 17 8	3, 645 608 230 639 262 528 68 50	737 106 29 110 52 217	5, 129, 326 839, 158 441, 002 901, 867 317, 278 676, 359 100, 753 68, 656 81, 648 19, 547	170, 980 17, 103 8, 629 22, 031 15, 328 30, 525 1, 531	5, 045, 652 763, 759 380, 119 913, 489 320, 186 870, 460 31, 385 3, 104 76, 897 42, 559 28, 035	6, 780, 710 1, 276, 420 400, 690 999, 140 262, 780 594, 480 7, 780 110 37, 800 104, 720 11, 190	43, 231, 634 7, 562, 240 8, 871, 854 6, 814, 229 2, 868, 768 6, 982, 758 351, 477 18, 348 471, 248 527, 073 140, 140	59. 39 10. 39 5. 32 9. 36 3. 94 9. 53 . 48 . 03 . 65

#### TABLE 46.—READING—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single-store independents	2 and 3 store independents	Local chains	Sectional chains	National chains	Other type
partment stores:							
Number of stores	6	3	1	1		1	
Annual net sales	\$7, 374, 650	\$2,996,402	(x) (x)	(x)		(x) (x)	
Per cent of total sales	100.00	40, 63	(x)	(x)		( <b>x</b> )	
Per cent of total sales riety, 5-and-10, and to-a-dollar stores:	1		1		_	1	
		1			. 1	. 6	ودودولات والمسائل والماء
Annual net sales	\$2, 308, 460	(x)			(x)	(x) (x)	
Annual net salesPer cent of total sales	100.00	(x)			(x)	(x)	
1	•	l .					
n's and boys' clothing and furnishings stores:						2	
Number of stores	45	0. 0.0	******	\$189, 250	() 4		
Annual net sales	\$1, 960, 557	\$1,312,604	\$162,906	\$189, 200 9, 65	(x) (x)	(x)	
Per cent of total sales	100.00	66.95	8. 31	8.00	(X)	(3)	
mily clothing stores—men's, women's, and chil-		1	l		1		ļ
lren's:		۱ ,	1		1	3	
Number of stores	11	e1 000 070					
Annual net sales	\$1, 526, 578	\$1, 206, 978	(x) (x)		(x) (x)	(x) (x)	
Annual net sales	100.00	79.06	(X)		(مة)	( <del>1</del> /	ļ
men's ready-to-wear specialty stores—apparel and			i	Ī	]	1	1
ocessories:	39	26		l .	1	2	
Number of stores	\$2, 805, 001	\$1,655,784	\$608,031		(4)	(x) 2	\$229,
Annual net salesPer cent of total sales	\$2, 805, 001 100, 00	\$1,000,78% 59,03	21.68		(x)	(x)	8
Per cent of total sales	100.00	00.00	21,00		(-1/	(4)	١ ٥
oe stores: Number of stores	40	16	5		2	9	1
Number of Stores	\$2, 043, 688	\$341,680	\$325, 156	\$450.210			\$151,
Annual net sales Per cent of total sales	100.00	16.72	15.91	\$450, 219 22, 03	(x) (x)	(x)	7
Per cent of total sales	100.00	10.12	10. 81	22.00	(2)	(-1)	· •
rniture stores:	26	21	4	ļ.	1		l
Number of stores	\$2, 924, 607	\$2, 283, 163			(x)		
Annual net sales Per cent of total sales	100.00	78.07	(X)		(x)		
Per cent of total sales	100.00	10.01	(A)		\		The states
die and music stores:	35	31	3	1	1 1		Antiki)
Number of stores	\$1, 448, 939	\$1,001,224			(x)		
Annual net sales	\$1, 445, 959 100. 00	69.10	(x)		(x)		
Per cent of total sales	100.00	05.10	. (/		( <del>-</del> /		4.70
Ocery stores (without meats):  Number of stores.	342	259	2	22	26	33	
Number of stores.	\$5, 838, 324	\$2,671,057		(x)	\$1, 056, 340		
Annual net sales	100.00	45, 75	(x) (x)	(x)	18.09	25.15	
Per cent of total sales mbination stores (groceries and meats): Number of stores. Annual net sales	100,00	35.10	\	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		1.777	\
Number of stores (groceries and means):	133	112	10	8	3		1
Approx not soles	\$4, 468, 443	\$2,607,981	\$945, 061	\$406, 284	\$509, 117 11. 39		l
Per cent of total sales	100.00	58.37	21. 15	9.09	11.39		
staurants, cafeterias, and lunch rooms:	100.00	05,51	1		1		1
Number of stores	92	N 85	4	3	·		
Annual net sales	\$1, 858, 422	\$1,465,152	\$122,612	\$270, 658			
Per cent of total sales	100.00	78.84		14. 56			
ERT STATES And along stands	2001 00	8		<b>\</b>	1	1	1
gar stores and eigar stands: Number of stores	49	42		.  3		. 4	
Annual net sales	\$716, 408	\$381, 275		\$84, 193		\$250, 940	
Par cent of total sales	100, 00	53. 22		11.75		35.03	
lling stations:		Į.		1	1		1
Nilmhar of stations	43	]] 12		11	3	13	
Annual net sales	\$1, 772, 407	\$337, 567	\$165, 988	\$693, 915	\$21, 488	\$553, 449	
Annual not sales Per cent of total sales al and wood yards—ice dealers: Number of yards.	100.00	19.05	9, 36	39.15	1. 21	31, 23	
al and wood vards-ice dealers:		II ·	1 .	1		1	1.
Number of yards	49	48	1				
Annual net sales	\$2, 435, 966	(x) (x)	(x)				
Per cent of total sales	100.00	(x)	(X)				
ug stores:		1	*			1	1
Number of stores	41	34	. 5		. 1		
Annual net sales	\$1, 768, 907	\$1, 221, 211				(x)	
Annual net sales Per cent of total sales	100.00		(x)		-  (x)	(x)	
ardware stores:	200.00	1	1	1 .	ì	1	1
Number of stores	13	18					-
Annual net color	\$274, 127					-	
Annual net sales Per cent of total sales	100,00						
						I	
Number of stores	לפ	- N	3 2			.} 1	
Annual not cales	\$1, 031, 678	\$823,05		(x)		) (x)	
Annual net sales Per cent of total sales	\$1,031,048			(x) (x)		(x) (x)	
FEE CENT OF FORSI SUISE	100.00	10.70	- (.a.,	1 (24)			1

### TABLE 47.—READING—CREDIT BUSINESS

Number of Stores and Amount of Sales Classified According to Degree of Credit for Selected Kinds of Business

[Sales expressed in thousands of dollars]

		Ta seire	pressed in I	noasana	- Contain							
	TO	ral ·		:		PR	OPORTION	OF CRED	IT BUSINE	tss .		
kind of Business	Number of stores	Net sales	ALL CASH	1 to 10 per cent	11 to 20 per cent	21 to 30 per cent	31 to 40 per cent	41 to 50 per cent	51 to 60 per cent	61 to 70 per cent	71 to 80 per cent	More than 80 per cen
Total, all stores reporting:  Number of stores  Per cent of total stores  Amount of net sales  Per cent of total sales	1, 686 100. 00	\$08, 732 100, 00	1, 056 62, 63 \$26, 883 39, 11	120 7, 12 \$3, 488 5, 08	76 4, 51 \$2, 068 3, 01	64 3.79 \$4,201 6.11	78 4, 63 \$3, 940 5, 73	63 3, 74 \$3, 331 4, 85	34 2. 02 \$3, 786 5. 51	54 3, 20 \$6, 786 9, 87	40 2.37 \$2,056 2,99	10 5, 9 \$12, 19 17, 7
Food group:	100	1, 028 174	980 117 226	34	14	9	30				67	
Dairy product stores (including ice cream)  Delicatessen stores Fruit stores and vegetable markets Grocery stores (without meats)  Combination stores (groceries and meats)—	29 336 76	266 530 5, 785	526 4, 380 1, 071	385 169	211	195 62	211	242 157	26 62	85 12	19	8
Combination stores (groceries and meats)— Grocery stores with meats. Meat markets with groceries. Meat markets (including sea foods)— Fish markets—sea foods. Meat markets—sea foods.		2, 360 1, 925 172 473	1, 167 1, 167 102 185	99	81	482	74 3 12	174	67	12	10	
Meat markets  Bakeries-bakery goods stores (except manufac- turing bakeries).  General merchandise group:	22	229	229									
Department stores—without food departments— Dry goods stores————————————————————————————————————	19	7, 375 299 228	658 237 161		61	1, 854	1		1, 142	3, 504	67	217
ment stores	97	2, 019 9, 388	2, 011 1, 954	175	325	109	1, 060	1,446	1, 204	763	655	1, 607
Accessories, tires, and batteries— Accessory stores with tires and batteries——— Tire shops (including tire repairs)	9	309 256	119 160	2		129 12	1 44		19	47	13	, <sub>12</sub> 16
Filling stations— Filling stations—gasoline and oll— Filling stations with tires and accessories— Filling stations with other merchandise.— Garages (repairs and storage, gasoline, oil, acces-	10	247 371 377	200 270	52 63 25	43 8 70	40 40 12	35		25	106		Tinne!
ries)  Apparel group:  Men's and boys' clothing and furnishing stores—  Men's and boys' clothing stores.		545 414	104 264	191 95	48	,	101	52	55	8	<b>9</b>	11
Men's clothing and furnishings stores.  Family clothing stores—men's, women's, children's	15 16	514 928 1, 527	351 558 104	78 496	266	32		104	461	53		400
Women's ready-to-wear specialty stores—apparel and accessories Women's accessories stores— Furriers—fur shops. Millinery stores. Shoe stores.		2, 629 148	1, 242	142	8	78	487	62	139	58 60		421
Furniture and household group:	1	389 1, 636	241 1, 382	89	165		21	80				41
Furniture stores Household appliances stores Radio and music stores— Radio and electrical shops Radio and musical instruments stores…	1	2, 925 764 982	151 117 158	6 50	5 17	89	35 208	20 19	98	13 105	21 45	2,746 377 387
Lumber and building group: Lumber and building material dealers Electrical shops (without radio).	13	418 2, 652	551		37	8		78 40	3	14	283	54 1,999 74
Heating and plumbing shops— Heating appliances and oil burners Plumbing shops—heating and ventilating Paint and glass stores.	. 6 36	135 112 1, 276 550	13 115 80	18	31	14	10 90	55 245 5	47	293	3 20	41 497 854
Other retail stores: Hardware stores Feed stores (flour, feed, grain, fertilizer)	13	274 87	134 17	43 24	19	78 46	90			19		24-23615.
Cigar stores	39 34	17 626 2, 265	17 584 191	15 268	130		27 257		196	801	225	197
Drug stores. Drug stores with fountains. Florists. Jewelry stores— Jewelry stores (Installment credit).	18 15	1, 035 821	529 324 41	297 11	4	211 5	46	85 39		199	125	14
Jewelry stores (installment credit)  Jewelry stores (mithout radio)  Office and store mechanical appliance dealers (retail)	3 23 9	825 682 114	257 21	61	141	61	14		107	100	121	10 50 71
Sporting goods stores, including athletic and play- ground equipment— Sporting goods specialty stores————————————————————————————————————	1	356 334 393	38 20			314				6-11 1		818
opotoning group stores with toys and stationery.	6	393	17	9				17		350		

All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 44 except for 105 stores with sales of \$4,057,566 which failed to report credit information.

#### TABLE 48.—READING—CREDIT BUSINESS

Number of Stores and Per Cent of Sales for Cash, on Open Account, and on Installment, by Kinds of Business

KIND OF BUSINESS	Num- ber of stores report-		NT OF R		KIND OF BUSINESS	Num- ber of stores report-		NT OF RI	
KIND OF BUSINESS	ing credit sales 1	For cash	On open account	On install- ment :	AIND WA BUSINESS	ing credit sales 1	For cash	On open account	On install- ment
Total &		43, 24	39. 51	17. 25	Apparel group—Continued. Millinery stores	5	36, 60	63.40	******
Food group	205 6 4	53, 33 92, 75 12, 09	48. 67 7. 25 87. 91		Custom tailors	3	90. 45 89. 15		
Delicatesson stores Grocery stores (without meats) Combination stores (groceries and meats) Grocery stores with meats Meat markets with groceries	122	73. 27 70. 82 69. 75	26. 73 29. 18 30. 25		Furniture and household group Furniture stores Floor coverings stores Household appliances stores	68 19 4 10	21, 84 8, 60 65, 53 36, 12	35, 41 31, 64 34, 47 33, 52	42, 78 59, 76 30, 36
Meat markets with groceries	17 6 15	74. 40 57. 34 75. 55	25. 60 42. 66		Radio and music stores— Radio and electrical shops———————————————————————————————————	24 6	35. 67 26. 81	39. 94 40. 56	24, 39 32, 63
General merchandise group.  Department stores without food departments  Dry goods stores		46. 41 43. 49 79. 01	48. 51 50. 87 20. 99	5. 08 5. 64	Lumber and building group  Lumber and building material dealers—  Lumber and building material dealers—  Roofing————————————————————————————————————	72 10 9	17. 84 6. 94 36. 46	93, 06 63, 54	1. 87
Automotive group  Automobile sales rooms—new and trade-in  Accessories, tires, and batteries—	82 • 19	47. 14 43. 01	10. 55 6. 89	42. 31 50. 10	Dealers in any other single building material Electrical shops (without radio) Heating and plumbing shops—	3 3	5, 94 23, 63	1	
Accessory stores with tires and batteries Battery and ignition shops—brake repair shops— Tire shops (including tire repairs)	5 3 7	60. 48 80. 50 52. 67	19.50		Heating appliances and oil burners Plumbing shops—heating and ventilating Paint and glass stores.		30. 75 27. 93 25. 69	67. 94 74. 31	4. 13
Filling stations—gasoline and oil————————————————————————————————————	1 1	62. 69 74. 05	37. 31 25. 95		Other retail stores.  Hardware stores.  Coal and wood yards—ice dealers—	5	50, 25 83, 28 46, 81		5, 83
Garages (repairs and storage, gasoline, oil,	26	88. 97 75. 25	24.75		Coal and wood yards—les dealers— Coal and wood yards Les dealers.  Drug stores with fountains. Florists. Art and gift shops	12		52.63 22.43 62.43	
Apparel group  Men's and boys' clothing and furnishings stores—  Men's and boy's clothing stores—  Men's and boy's clothing stores————————————————————————————————————	47	55. 61 80. 50	32. 67 19. 50	11, 72	Jewelry stores— Jewelry stores (installment credit)————————————————————————————————————	3	18. 23 64. 95 19. 56	8. 51 85. 05 12. 17	75. 26 68. 27
Men's furnishings stores.  Men's clothing and furnishings stores.  Family clothing stores—men's, women's, children's.	3 3 9	72. 85 73. 85 42. 95	27. 15 26. 15 24. 83	32. 22	Music stores (without radio) Office, school, and store mechanical appliance dealers. Sporting goods stores with toys and stationery. Miscellaneous classifications (combined).	5	1.73 41.60 52.37	92.81	5.46
Women's ready-to-wear specialty stores—ap- parel and accessories————————————————————————————————————	1 1	54. 53	45.47		Secondhand stores	1	87.04		

¹ Total sales of above stores are \$41,849,000.
¹ Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$60,000 annually. The open-account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.
¹ Classifications showing insignificant amounts have been eliminated from this table, but are included in the totals.

# TABLE 49.—READING—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

## A.—REPORTED RECEIPTS FROM THE SALE OF MEALS

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total  Restaurants, cafeterias, and eating places Cafeterias Lunch rooms. Restaurants with table service. Lunch counters	5, 149 4, 225 407 1, 305 2, 369 144	\$2, 191, 917 1, 813, 116 290, 738 307, 212 1, 139, 550 75, 616	Other stores in which meals are served.  Department stores without food departments.  Drug stores with fountains.  News dealers	924 800 30 94	\$378, 801 324, 092 25, 145 29, 563

### B.—RECEIPTS FROM AUTOMOTIVE PARTS AND STORAGE

KIND OF BUSINESS	Num- ber of repair em- ploy- ees	Receipts from repair service	Re- ceipts from storage (inci- dental to mer- chan- dise sales)	KIND OF BUSINESS	Number of repair employ-	Receipts from repair service	Re- ceipts from storage (inci- dental to mer- chan- dise sales)
TotalAutomotive group	387 260 3 2 9	\$1, 129, 750 1, 129, 750 570, 882 14, 266 5, 753 40, 519	72, 452 44, 648	Automotive group—Continued.  Tire shops (including tire repairs) Filling stations with other necrohandise. Body, fender, and paint shops. Garages (repairs and storage, gasoline, oil, accessorles) Parking stations, parking garages, and lots.	9 2 18 84	\$38, 045 1, 615 61, 217 396, 753 700	

#### C .- RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except auto- motive)	KIND OF BUSINESS	Receipts from other repairs and service (except auto- motive)
Total  General merchandise group Department stores without food departments.  Automotive group Accessory stores with tires and batteries Bicycles, motor cycles, and supplies stores  Apparel group Women's ready-to-wear specialty stores—apparel and accessories. Furriers—fur shops Millinery stores Custom tailors.  Furniture and household group Furniture stores Draperies, curtains, and upholstery stores Household appliances stores Radio and electrical shops Radio and musical instruments stores.  Lumber and building group Lumber and building material dealers Roofing	2, 970 2, 328 29, 264 8, 169 13, 200 2, 000 5, 895 84, 836 3, 550 17, 715 8, 292 49, 717 5, 562 252, 740 8, 573	Lumber and building group—Continued.  Electrical shops (without radio) Heating appliances and oil burners. Flumbing shops—heating and ventilating Paint and glass stores.  Other retail stores Hardware stores Book stores. Coal and wood yards. Art and gitt shops. Jewelry stores (installment credit) Jewelry stores Luggage and leather goods stores Music stores (without radio) Office, school, and store supplies and equipment dealers. Sporting goods stores with toys and stationery. Miscelaneous merchandise (combined) 1.  Secondhand stores.	361, 645 14, 500 2, 989 71, 256 10, 898 7, 705 97, 789 3, 491 14, 342 26, 922 4, 037 1, 716 97, 967

<sup>&</sup>lt;sup>1</sup> Includes eigar stores and eigar stands.

#### TABLE 50.—ALLENTOWN—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores Personnel, Expenses, Stocks, and Sales

		Propri- etors	NUMB EMPL	ER OF	PAY	ROLL			NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	and firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	1,401	1, 317	5, 402	1, 126	87, 565, 445	\$342, 384	\$7, 153, 723	\$9,799,100	<b>2</b> 59, <b>6</b> 65, 911	100, 00
Food group	653	612	686	220	1, 077, 158	58, 774	952, 975	731, 520	12, 093, 258	20, 27
Candy and confectionery stores.  Dairy products stores 1.  Delicatessen stores.	144 13	156 12	64 68	33 7	63, 856 258, 227 1, 096	10, 181 400	150, 015 105, 640 2, 088	118, 010 6, 420	1, 202, 110 802, 571	2, 02 1, 35
Delicatessen stores Fruit stores and vegetable markets Groeery stores (without meats) Combination stores (groceries and meats) Meat markets (including sea foods) Bakeries—caterers Other food stores	260	3 40 220 91 61 25 4	1 20 187 255 63 8 20	8 72 73 20 5 2	1, 096 23, 506 237, 102 362, 309 94, 175 7, 736 29, 151	1, 972 15, 020 24, 606 5, 987 440 168	2, 088 38, 239 277, 094 274, 397 66, 994 21, 606 16, 902	2, 800 18, 170 338, 020 209, 230 28, 850 3, 530 6, 490	46, 414 310, 070 4, 058, 047 4, 180, 890 1, 130, 314 243, 013 119, 829	. 08 . 52 6. 80 7. 00 1. 89 . 41 . 20
General stores—groceries with apparel or dry goods	18	24	11	6	16, 001	1, 123	18, 115	44, 770	<b>899, 97</b> 0	. 67
General merchandise group		24	1,428	402	1, 555, 427	161, 941	1, 663, 771	1, 906, 990	10, 415, 767	17. 46
Department stores Dry goods stores—pleee goods stores. General merchandise stores. Variety, 5-and-10, and to-a-dollar stores.	4 14 6 7	6 12 6	1, 125 54 44 205	234 22 13 133	1, 261, 586 68, 453 50, 258 175, 130	142, 135 5, 504 2, 520 11, 782	1, 337, 564 67, 016 8, 369 250, 822	1, 396, 400 216, 070 107, 740 186, 780	8, 132, 351 509, 425 151, 590 1, 622, 401	18. 63 . 85 . 26 2. 72
Automotive group	137	108	762	33	1, 198, 035	9, 118	1, 139, 276	1, 439, 470	11, 900, 576	19.95
Motor vehicle dealers (new and used)  Accessories, tires, and batteries  Filling stations  Motor cycles, bicycles, and supplies  Garages and repair shops	30 28 61 3 15	25 26 39 3 15	495 81 152 2 32	15 4 10 1 3	853, 696 111, 780 184, 028 2, 142 46, 389	5, 056 1, 075 2, 313 100 574	801, 433 113, 916 197, 425 6, 052 20, 450	1, 166, 480 174, 240 75, 470 7, 740 15, 540	8, 925, 452 915, 257 1, 848, 980 50, 943 159, 944	14.96 1.53 3.10 .09 .27
Apparel group	117	94	630	222	1, 048, 696	57, 534	1, 079, 161	2, 162, 410	7, 371, 938	12, 36
	33 9	36 3	188 53	38 21	372, 566 95, 868	10, 337 6, 704	273, 983 111, 296	814, 310 88, 960	2,440,715 598,079	4, 09 1, 00
Men's and boys' clothing and furnishings stores. Family clothing stores—men's, women's, children's. Women's ready-to-wear specialty stores—apparel and accessories. Women's accessories stores. Other apparel stores. Shoe stores.	19 27 3 26	14 24 3 14	160 82 15 132	47 34 5 77	196, 573 96, 829 23, 964 260, 896	11, 245 7, 488 1, 775 19, 985	259, 602 92, 245 9, 958 332, 077	269, 290 57, 740 7, 930 924, 180	1, 558, 550 584, 272 71, 080 2, 119, 242	2. 62 . 98 . 12 3. 55
Furniture and household group 2	63	58	459	49	740, 389	12, 524	665, 741	917, 970	4, 469, 058	7, 49
Furniture stores Household appliances stores Other home furnishings and appliances stores Radio and music stores	16 6 8 31	12 2 7 83	234 72 37 110	7 11 1 28	365, 383 128, 730 45, 185 190, 932	464 4, 052 300 6, 650	382, 095 93, 193 9, 320 164, 457	497, 930 95, 240 44, 370 248, 100	2, 514, 113 679, 695 110, 406 1, 079, 068	4. 21 1. 14 . 19 1. 81
Restaurants, cafeterias, and eating places	1	111	446	59	367, 834	6, 919	313, 469	46, 590	1, 881, 638	3. 15
Restaurants, cafeterias, and lunch roomsLunch counters, refreshment stands, etc	30	85 26	403 43	48 11	324, 620 42, 714	4, 959 1, 960	264, 534 48, 935	39, 140 7, 450	1, 559, 901 321, 737	2.61 .54
Lumber and building group		69	302 105	17	488, 910 168, 524	7,722	315, 883 176, 402	95,000	2, 750, 597 1, 259, 981	2.11
Lumber and building material dealers	14 16 25 7	19 20 25 5	29 149 19	5 11	43, 635 240, 042 36, 709	1, 343 6, 295	23, 899 91, 961 23, 621	35, 090 171, 700 65, 840	203, 685 1, 073, 447 213, 484	1.80 .35
Other retail stores 2	219	210	669	114	1, 065, 223	25, 487	996, 899	2, 167, 710	8, 840. 446	13, 98
Hardware stores. Farmers' supplies. Cigar stores and cigar stands. Coal and wood yards—ice dealers. Drug stores. Florists. Gitts, novelties, and toys—cameras. Jewelry stores. Music stores (without radio). News dealers.	14 4 26	7 5 12 50 34 10 4 26 4 3	159 28 21 82 87 29 4 83 7	1 4 7 18 25 18 3 17 1	297, 241 46, 665 25, 977 114, 231 117, 971 43, 961 9, 433 144, 009 9, 890 16, 115	39 1, 100 735 6, 236 6, 488 2, 684 462 2, 679 213 152	203, 293 40, 538 48, 175 101, 640 136, 231 35, 121 14, 854 168, 125 11, 102 18, 412	581, 850 98, 760 37, 570 78, 140 321, 870 36, 380 22, 290 565, 980 19, 500 32, 330	2, 029, 078 419, 808 283, 954 1, 359, 584 1, 238, 819 247, 011 80, 429 949, 526 74, 025 185, 484	3. 40 . 70 . 44 2. 28 2. 08 . 41 . 14 1. 59 . 12 . 23
News dealers Office, school, and store supplies and equipment dealers Opticians and optometrists Sporting goods stores, including athletic and playground equipment Scientific and medical instruments and supplies (at	11 7	6 6	72 13	2	123, 376 21, 351	200 416	76, 193 13, 143	116, 640 62, 830	598, 737 142, 595	1.00 ,24
sporting goods stores, including athletic and play- ground equipment	. 5	7	8	1	12, 873	75	18, 678	40,670	150, 535	. 25
scientific and medical instruments and supplies (at retail).  Stationers and printers.  Miscellaneous classifications (combined)	3 3 24	4 3 26	5 5 49	1	8, 593 3, 942 64, 995	49	8, 697 5, 920 90, 312	26, 070 26, 990 67, 600	47, 980 28, 144 525, 094	Į.
Secondhand stores	1	7	9	4	10, 292	1, 242	8, 433	14, 040	42, 663	. 07

<sup>1</sup> Further data will be shown in a special report on milk dealers
1 This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed

### TABLE 51.—ALLENTOWN—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

	Number	Proprie- tors and firm	NUMB EMPLO		PAY	ROLL	ALL OTHER REPORTED	STOCKS ON	NET SALES	(1929)
TYPE OF OPERATION	of stores	members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	expenses (includes rent)	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
Total	1,401	1, 317	5, 402	1, 126	87, 565, 445	<b>\$342, 384</b>	87, 158, 723	\$9, 799, 100	859, 865, 911	100.00
Single-store independents 2-store independents 3-store independents Local chains Sectional chains National chains Direct selling (house to house) Itinerant vendors Leased-department chains Manufacturer-controlled chains (and sales branch systems) Other types of operation	62 18 31 60 71 4 24	1, 228 54 5 2 25	3, 853 346 57 202 296 431 69 29 88 31	741 40 11 34 76 207	5, 405, 882 430, 956 79, 700 835, 635 370, 769 559, 305 88, 242 64 19, 783 154, 568 60, 541	267, 193 7, 843 1, 550 9, 336 26, 072 25, 754 64 520	5, 097, 485 370, 890 86, 313 394, 248 277, 811 749, 046 12, 359 10, 638 18, 035	7, 290, 000 450, 270 141, 020 951, 890 300, 200 477, 900 4, 500 3, 600 136, 320 48, 980	2, 676, 646 3, 632, 899 5, 402, 626	5. 47 1. 55 4. 49 6. 09 9. 05 . 34

#### TABLE 52.—ALLENTOWN—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single- store independ- ents	Local multi- units, including local chains	Sectional and na- tional chains	Other types	KIND OF BUSINESS	Total	Single- store independ- ents	Local multi- units, including local chains	Sectional and na- tional chains	Other types
Department stores: Number of stores Annual not sales Per cent of total sales Variety, 5-and-10, and to-adollar stores:	100.00	(x) 3		(x) (x)		Grocery stores (without meats): Number of stores. Annual net sales. Per cent of total sales. Combination stores (groceries and meats):	260 \$4, 058, 047 100, 00	\$1, 749, 746	\$21,000	\$2, 277, 301 56. 12	
Number of stores.  Annual net sales.  Per cent of total sales.  Men's and boys' clothing and furnishings stores:	\$1, 622, 401 100. 00	(x)		(x) (x)		Number of stores	\$4, 180, 890 100. 00	\$1,808,393 43.25	13. 24	\$1,818,980	
Number of stores	\$2, 440, 715 100. 00	\$1,998,608	\$145, 349 5. 95			Number of stores. Annual net sales. Per cent of total sales. Cigar stores and cigar stands: Number of stores. Annual net sales.	100.00	\$1, 411, 561 90, 49	\$148, 340 9, 51	2	
Annual net sales	100.00	(x)	\$372, 554 62, 29	(x) (x)		Per cent of total sales Filling stations: Number of stations. Annual net sales Per cent of total sales	100.00 61 \$1,848,980	61. 11 23 \$648, 676	(x) 18 \$700, 395	\$499, 909	
Number of stores. Annual net sales. Per cent of total sales. Shoe stores: Number of stores.	100.00	67.99	(X)	(x) (x)		Coal and wood yards—ica dealers: Number of yards. Annual net sales. Per cent of total sales	43				
Annual net sales Per cent of total sales. Furniture stores: Number of stores. Annual net sales Per cent of total sales.	100, 00 16 \$2, 514, 113	\$1.70 \$1.685.509	(x) 2	\$388, 597 18. 34 (x) (x)		Drug stores; Number of stores. Annual net sales. Per cent of total sales. Hardware stores;	36 \$1, 238, 819	\$1,028,034	\$210, 785		
Radio and music stores: Number of stores. Annual net sales. Per cent of total sales	31 \$1,079,068	(x) 30				Hardware stores: Number of stores. Annual net sales. Per cent of total sales. Jewelry stores: Number of stores. Annual net sales.	26 \$949, 526	23	2	1	
400						Per cent of total sales	100.00	72. 37	(x)	(x)	

#### TABLE 53.—WILKES-BARRE-RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

		Propri- etors and		ER OF	PAT	BOLL	ALL OTHER		NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	1,916	1, 767	5, 933	801	87, 882, 278	£150, 775	87, 679, 883	810,017,360	857, 868, 104	100.00
Food group	763	692	1,049	102	1,276,817	24,008	1, 295, 859	761, 700	13, 244, 823	22, 97
Candy and confectionery stores  Dairy products stores 1 Delicatessen stores Fruit stores and vegetable markets. Grocery stores (without ments). Combination stores (groceries and meats) Meat markets (including sea foods) Bakeries—caterers. Other food stores.	198 10 4 19 320 142 39 26 5	190 10 4 19 263 134 42 27 3	130 186 5 15 220 393 64 14 22	9 4 52 33 1 1 2	121, 416 234, 526 7, 480 11, 379 281, 129 509, 662 64, 515 16, 067 30, 643	2, 010 395 12, 209 8, 507 400 150 337	196, 952 235, 691 15, 559 25, 882 298, 987 412, 923 70, 004 23, 579 16, 282	89, 580 14, 290 5, 550 8, 830 356, 870 200, 930 11, 960 6, 090 7, 600	1, 075, 276 2, 057, 537 71, 700 215, 297 4, 033, 908 4, 795, 563 708, 878 181, 325 105, 341	1. 87 8. 57 7. 00 8. 32 1. 23 . 18
General stores—groceries with apparel or dry goods	18	19	30	4	33,734	530	34, 840	95, 230	636, 339	1.10
General merchandise group	51	36	1,710	252	1,814,471	34,024	2,040,999	2,790,280	13, 697, 597	23. 58
Department stores Dry goods stores—piece goods stores. General merchandise stores. Variety, 5-and-10, and to-a-dollar stores.	24 13 8	3 22 10 1	1, 208 75 38 389	108 8 16 120	1, 364, 642 79, 417 43, 378 327, 034	18, 459 1, 389 3, 022 11, 154	1, 366, 708 111, 244 70, 201 492, 846	1, 920, 260 335, 080 218, 970 315, 970	9, 606, 146 612, 135 481, 619 2, 897, 697	16. 66 1, 06 . 84 5, 02
Automotive group 2	164	131	608	26	895, 657	9,140	849, 367	888, 870	8,071,686	13, 99
Motor vehicle dealers (new and used) Accessories, tires, and batteries. Filling stations. Garages and repair shops.	25 32 53 53	16 25 22 66	296 90 143 79	6 13 5 2	508, 325 137, 992 151, 866 97, 474	2, 308 4, 278 1, 944 610	451, 786 147, 980 156, 056 91, 565	571, 850 205, 930 48, 480 35, 110	5, 029, 807 1, 038, 042 1, 580, 629 410, 208	8, 72 1, 80 2, 74 , 71
Apparel group	182	142	710	176	1,009,246	89, 940	1, 241, 767	1, 834, 260	7, 829, 516	18, 58
Men's and boys' clothing and furnishings stores Family clothing stores—men's, women's, children's. Women's ready-to-wear specialty stores—apparel and	38 8	26 4	232 57	37 7	386, 967 102, 299	7, 034 588	465, 112 79, 402	829, 390 92, 970	2, 720, 103 573, 807	4.72 .99
Men's and boys' clothing and furnishings stores. Family clothing stores—men's, women's, children's_ Women's ready-to-wear specialty stores—apparel and accessories. Women's accessories stores Other apparel stores. Shoe stores.	36 28 32 40	32 24 32 24	186 76 30 129	38 37 6 51	215, 111 93, 720 37, 272 173, 877	11, 697 10, 280 2, 380 7, 961	293, 289 108, 522 36, 774 258, 668	319, 840 115, 000 36, 810 440, 250	2, 035, 401 660, 849 191, 770 1, 647, 586	3. 53 1. 15 . 33 2. 86
Furniture and household group	85	79	540	18	704, 808	3, 631	774, 222	1, 112, 130	4, 369, 973	7. 58
Furniture stores Floor coverings, draperies, curtains, and upholstery stores	31 10 10	31 10 4	298 45 50	1	389, 609 33, 241 63, 461	300 2, 513	450, 735 10, 889 51, 882	710, 490 14, 550 53, 650	2,753,819 93,708	4. 78 . 16 . 50
Household appliances stores Other home furnishings and appliances stores Radio and music stores	10 24	10 24	38 109	1 4	47, 927 170, 570	200 618	56, 524 198, 192	61, 090 272, 350	287, 319 248, 716 986, 411	1, 71
Restaurants, cafeterias, and eating places	63	99 68	323	5	204, 969	1,325	255, 209 216, 782	29, 980	1, 405, 885	2. 44
Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, etc.  Lumber and building group.	33 83	31 90	48 204	35	42, 581 332, 336	630 9,779	88, 427 164, 021	5, 170 543, 080	235, 612 1, 557, 895	2.7
Lumber and building material dealers. Electrical shops (without radio) Heating and plumbing shops. Paint and glass stores.	16	16 9 46 19	48 37 74 45	9 1 23 2	82, 820 61, 779 113, 577 74, 160	3, 689 500 5, 448 142	43, 417 29, 022 39, 068 52, 514	150, 320 32, 420 00, 480 99, 860	525, 018 246, 538 478, 774 312, 565	. 91 . 43 . 82 . 54
Other retail stores.	462	465	698	188	993, 874	28, 398	1, 007, 188	2, 164, 350	6, 884, 511	11, 94
Hardware stores	1 2 2 137 13	(x) (x) (x) (x) 131 11 41	31 (x) (x) (x) 60 37 141	(X) (X) (X) (X) 91 22	46, 951 (x) (x) (x) 71, 736 63, 761 189, 711	(x) (x) (x) (x) (x) 8,852 7,782	48, 816 (x) (x) (x) (x) 133, 112 32, 187 187, 754 33, 077 17, 028	211, 790 (x) (x) (x) (x) 76, 070 4, 920 358, 590	391, 550 (x) (x) (x) (x) 876, 533 312, 514 1, 427, 842	(x) (x) (x) (x) 1. 52 . 54 2. 47
Drug stores Florists Gifts, novelties, and toys—cameras Jewelry stores Luggage and leather goods stores Music stores (without radio) News dealers	14 6 27 2	14 8 28	28 12	3 16 (x) 5	32, 648 13, 666	322 210 857 (x) 694	33, 077 17, 026 197, 054 (x) 12, 778 4, 103	10, 080 39, 330	312, 514 1, 427, 842 233, 554 82, 961 1, 032, 567 (x) 98, 426 50, 097	. 54 2. 47 . 41 . 14 1. 79 (X) . 09
News dealers. Office, school, and store supplies and equipment dealers. Ontiging and enterpolytics		13 16	62 13	2	89, 864 12, 154	190	53, 112 25, 434	165, 330 22, 360	897, 334 130, 904	. 69
Opticians and optometrists.  Sporting goods stores, including athletic and playground equipment.  Scientific and medical instruments and supplies (at	. 2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(X)
retail). Stationers and printers. Miscellancous classifications (combined)	131	(x) (x) 142	(x) (x) 148	(X) (X) 27	(x) (x) 205, 673	(x) (x) 7, 758	(x) (x) 195, 264	(x) (x) 199, 720	(x) (x) 1, 178, 155	(x) (x) 20
Secondhand stores	12	14	13		13, 785	ļ	16, 416	18,000	69, 879	. 19

<sup>1</sup> Further data will be shown in a special report on milk dealers.
2 This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

### TABLE 54.—WILKES-BARRE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

		Proprie- tors and	NUMB EMPL(		PAY I	ROLL	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1929)
TYPE OF OPERATION	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	expenses (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	1, 916	1, 767	5, 933	801	\$7, 382, 278	\$150,775	<b>87, 679, 883</b>	\$10, 017, 360	\$57, 668, 104	100.00
Single-store independents. 2-store independents 3-store independents Local chains Sectional chains National chains Leased department chains Manufacturer-controlled chains Other types of operation	17 33 68 86 86	1,708 50 3 5	3,656 372 138 545 323 781 9 69 40	399 21 77 35 48 205	4, 460, 578 492, 892 189, 584 682, 721 426, 065 932, 454 9, 336 140, 598 48, 052	89, 377 7, 496 5, 334 6, 814 11, 680 27, 028 516 2, 530	4, 519, 222 550, 103 141, 321 749, 323 393, 479 1, 204, 539 12, 366 73, 002 36, 528	7, 070, 040 680, 660 150, 160 702, 050 391, 850 866, 120 11, 780 117, 400 27, 240	34, 170, 966 3, 544, 231 981, 808 5, 191, 453 3, 729, 615 8, 704, 798 51, 397 1, 094, 333 199, 503	59. 25 6. 15 1. 70 9. 00 6. 47 15.09 .09 1. 90

### TABLE 55.—WILKES-BARRE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

							· · · · · · · · · · · · · · · · · · ·				
KIND OF BUSINESS	Total	Single- store in- depend- ents	Local multi- units, includ- ing local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single- store in- depend- ents	Local multi- units, includ- ing local chains	Sectional and national chains	1 Other
Department stores; Number of stores	100,00	\$6, 647, 548 69, 20	(x) (x)	(x) (x)		Grocery stores (without meats): Number of stores	320 \$4,033,906 100.00	\$1,609,493	\$112,086	59 \$2, 312, 327 57. 32	
Number of stores  Annual net sales  Per cent of total sales  Men's and boys' clothing and furnishings stores:	100.00	(x)		(x)		Number of stores  Annual net sales  Per cent of total sales  Restaurants, cafeterias, and	\$4, 795, 563 100. 00	\$3, 142, 835 65, 54	\$53,600 1,12	\$1, 599, 128	) 
Number of stores.  Annual net sles.  Per cent of total sales.  Family clothing stores—men's, women's, and children's:  Number of stores.	\$2,720, 103 100.00	\$1, 435, 924	\$790, 246	\$493, 933 18. 16		Number of stores	\$1, 170, 278 100. 00	\$905, 867 81. 68	(x) 3	(x) (x)	3
Annual net sales  Per cent of total sales  Women's ready-to-wear spe- cialty stores—apparel and ac- cessories:	\$573, 807 100.00		(x)	(x) (x)		Annual net sales Per cent of total sales Filling stations; Number of stations Annual net sales Per cent of total sales	100.00 53 \$1.580.620	63. 49 16 \$225, 496	21 \$790, 809	24, 87 16 \$564, 324	B
Number of stores	\$2,035,401 100.00	\$1, 150, 827 56. 54	\$693, 400 34. 07	9.39	3	Coal and wood yards—ice dealers: Number of yards———— Annual net sales———— Per cent of total sales	13 \$312.514	10 \$220, 653		50. 10	
Annual net sales	100.00 31 \$2,753,819	40. 61 28 \$1. 845, 124	(x) 2	\$637, 822 38. 71 (x) (x)		Drug stores:  Number of stores.  Annual net sales.  Per cent of total sales.  Hardware stores:	\$1,427,842 100,00	35 \$912, 421	\$130, 574 9, 15	\$384, 847 26. 90	3 7 5
Radio and inusic stores: Number of stores: Annual net sales Per cent of total sales	\$986, 411	21 \$629, 331	\$357.080	(x)		Number of stores	100.00	93.97	\$23, 600 6, 03		-
						Per cent of total sales	100.00	\$907, 294 87. 87	12. 13		

## TABLE 56.—ALTOONA—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri- etors and		BER OF OYEES	PAY	ROLL	ALL OTHER		NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	BTOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	1, 171	1, 176	3, 978	870	\$4, 648, 926	8131, 209	84, 720, 409	\$5, 897, 630	<b>\$39,091,634</b>	100.00
Food group		479	777	160	831, 402	31, 835	755, 671	657, 080	10, 550, 941	26. 99
Candy and confectionery stores_ Dairy products stores !- Dolleatessen stores Fruit stores and vegetable markets. Grocery stores (without meats)	140 155 37 13 7	104 26 5 37 122 121 44 15	42 71 7 31 125 413 56 15	14 8 7 8 28 66 20 9	27, 733 85, 561 10, 872 12, 636 144, 754 453, 924 67, 890 12, 724 15, 308	3, 902 1, 718 1, 134 728 4, 517 11, 981 5, 923 1, 932	84, 718 98, 070 7, 553 11, 722 146, 798 334, 923 46, 338 12, 013 13, 536	56, 210 5, 400 3, 940 6, 670 157, 010 408, 370 16, 190 1, 670 1, 620	005, 183 692, 183 149, 997 171, 513 2, 994, 015 5, 898, 870 767, 153 80, 870 91, 157	1. 55 1. 77 . 38 . 44 5. 36 15. 09 1. 96 . 21 . 23
General stores—groceries with apparel or dry goods		26	40	10	29, 021	1, 325	28, 648	50, 290	518, 270	1, 32
General merchandise group		17	893	139	981, 446	27, 660	816, 643	1, 199, 930	6, 780, 541	17. 35
Department stores Dry goods stores—piece goods stores General merchandise stores Variety, 5-and-10, and to-a-dollar stores.	9 7	1 4 10 2	580 4 82 227	103 3 33	739, 528 2, 310 84, 107 155, 501	21, 024 1, 250 5, 386	503, 844 4, 093 74, 260 234, 446	850, 160 34, 760 133, 190 181, 820	4, 334, 688 31, 949 808, 284 1, 605, 620	11. 09 . 08 2. 07 4. 11
Automotive group ?		136	490	24	660, 973	6, 361	717, 492	752, 280	6, 510, 007	16, 65
Motor vehicle dealers (new and used) Accessories, tires, and batteries Filling stations. Garages and repair shops	26 17 46 27	33 17 49 36	297 26 88 76	4 3 7 10	423, 908 37, 979 86, 022 110, 544	1, 302 796 1, 341 2, 922	507, 098 43, 055 104, 158 59, 492	584, 730 70, 020 52, 020 40, 010	4, 802, 024 302, 107 1, 026, 727 364, 013	12, 28 . 77 2, 63 . 93
Apparel group	112	82	428	115	553, 007	23, 923	795, 490	989, 600	4, 510, 680	11. 54
Men's and boys' clothing and furnishings stores Family clothing stores—men's, women's, children's Women's ready-to-wear specialty stores—apparel and accessories	35 8	31 4	97 49	28 12	133, 694 70, 507	5, 219 2, 400	218, 721 96, 765	486, 300 59, 980	1, 275, 642 427, 236	3. 26 1. 09
Men's and boys' clothing and furnishings stores. Family clothing stores—men's, women's, children's. Women's ready-to-wear specialty stores—apparel and accessories. Women's accessories stores. Other apparel stores. Shoe stores.	17 10 25	10 7 12 18	138 47 24 73	20 16 8 31	159, 728 54, 836 27, 231 107, 011	4, 263 2, 862 2, 713 6, 466	206, 865 48, 021 39, 054 186, 064	149, 600 26, 650 29, 520 217, 550	1, 250, 088 296, 874 131, 398 1, 129, 442	3. 20 . 76 . 34 2. 89
Furniture and household group 2	36	36	326	18	471, 181	3, 912	494, 680	644, 800	8, 215, 862	8, 23
Furniture stores. Household appliances stores. Other home furnishings and appliances stores. Radio and music stores.	17 3 1 14	23 12	189 32 20 85	5 11	252, 405 55, 639 25, 998 137, 119	802 3, 110	357, 490 26, 441 1, 072 109, 556	488, 160 61, 240 95, 380	2, 172, 638 281, 945 51, 226 709, 053	5, 56 , 72 , 13 1, 82
Restaurants, cafeterias, and eating places	78	95	271	31	182, 000	5, 077	182, 672	45, 130	1, 038, 835	2. 66
Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, etc	58 18	73 22	235 36	29 2	156, 198 25, 802	4, 713 364	138, 800 23, 872	33, 760 11, 370	863, 973 174, 862	2. 21 . 45
Lumber and building group		74	210	43	288, 670	12, 307	289, 692	851, 800	1, 440, 400	3. 6B
Lumber and building material dealers Electrical shops (without radio) Heating and plumbing shops Paint and glass stores	14 7 23 18	21 7 24 22	80 14 62 54	13 3 12 15	105, 958 17, 001 88, 526 72, 185	5, 373 1, 233 2, 573 3, 128	182, 064 12, 217 36, 234 39, 177	198, 770 35, 250 51, 510 66, 270	808, 270 90, 523 829, 527 212, 080	2. 07 , 23 , 84 , 54
Other retail stores	203	219	535	130	648, 996	18, 044	664, 106	1, 191, 410	4, 454, 822	11. 40
Hardware stores Farmers' supplies Book stores Cigar stores and cigar stands Coal and wood yards—ice dealers Drug stores Florists Gifts, novelties, and toys—cameras Jewelry stores Luggage and leather goods stores Music stores (without radio) News dealers Office, school, and store supplies and equipment	22 6 1 36 21 37 16 2 13 1	24 12 (x) 36 23 33 23 (x) 14 (x) 6	58 8 (x) 46 108 105 29 (x) 31 (x) 17	(x) 1 12 22 19 (x) 12 (x) 2 29	49, 586 13, 762 (x) 44, 923 143, 104 102, 453 39, 212 (x) 55, 972 (x) 18, 838 27, 346	648 1,871 (x) 70 3,250 4,187 2,198 (x) 1,834 (x) 1,544	51, 671 12, 432 (x) 72, 326 78, 639 144, 445 31, 140 (x) 75, 165 (x) 20, 000 26, 801	179, 280 22, 700 (x) 42, 220 12, 630 282, 580 36, 920 (x) 263, 300 (x) 40, 770 8, 100	392, 891 209, 487 (x) 407, 621 476, 423 1, 046, 571 204, 102 (x) 399, 587 (x) 112, 139 173, 805	1. CO (x) 1. 04 1. 22 2. 68 52 (x) 1. 02 (x) 29 . 44
Opticians and optometrists.  Sporting goods stores, including athletic and play-	4 2 3	(x) <sup>2</sup>	(x)	(x)	13, 351 (x)	(X)	6, 964 (x)	16, 970 (x)	73, 485 (x)	(x) 19
Miscellaneous classifications (combined)	3 24	3 6 30	10 17 55	5 8	14, 454 30, 732 75, 231	1, 101	17, 729 27, 771 69, 151	82, 350 84, 750 66, 930	104, 730 176, 838 522, 239	. 27 . 45 1. 34
Secondhand stores	12	12	8	2	7, 250	785	15, 815	85, 310	71, 276	. 18

Further data will be shown in a special report on milk dealers.
 This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

## TABLE 57.—ALTOONA—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Proprie- tors and		ER OF OYEES	PAY I	ROLL	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1929)
TYPE OF OPERATION	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	expenses (includes rent)	OF YEAR (at cost)	Ámount	Per cent of total snles
Total	1, 171	1, 176	3, 978	870	\$4, 648, 926	\$131, 209	84, 720, 409	\$5, 897, 630	\$39, 091, 634	100,00
Single-store independents. 2-store independents 3-store independents Local chains. Sectional chains. National chains. Direct selling (house-to-house) Curbside markets or stands. Leased-department chains. Other types of operation.	65 7 53 29 76 4 9	1, 088 61 2 6	2, 531 345 28 252 97 535 77 12 23 78	464 63 3 3 35 86	3, 009, 302 399, 909 33, 941 290, 371 126, 522 545, 116 94, 619 5, 450 30, 941 112, 755	93, 451 13, 169 1, 341 572 5, 191 15, 273 45 800 1, 367	2, 909, 337 460, 302 29, 003 254, 169 195, 567 722, 793 28, 148 3, 042 43, 149 73, 899	4, 246, 080 587, 700 6, 440 179, 680 259, 120 513, 720 5, 020 1, 540 7, 360 90, 970	24, 706, 848 3, 169, 928 178, 720 2, 962, 830 1, 038, 201 5, 825, 067 320, 727 38, 406 175, 945 624, 902	8. 11 7. 55 2. 06 14. 90 . 82 . 10

### TABLE 58.—ALTOONA—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINERS	Total	Single- store in- depend- ents	Local multi- units, in- cluding local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single- store in- depend- ents	Local multi- units, in- cluding local chains	Sectional and national chains	Other
Department stores: Number of stores	100.00	(x) (x)	********	(X)		Combination stores (groceries and meats): Number of stores	100.00	43, 14	38.81	18.05	
Number of stores  Annual net sales  Per cent of total sales  Men's and boys' clothing and furnishings stores;	100.00	i .				lunch rooms: Number of stores Annual net sales Per cent of total sales Cigar stores and cigar stands:			24.61		. 12.99
furnishings stores:  Number of stores.  Annual net sales.  Per cent of total sales.  Family clothing stores—men's, women's, and children's;	35 \$1, 275, 642 100, 00	\$780, 175 61, 16	(x) (x	(x) (x)		rer cent of total sates. Cigar stores and cigar stands; Number of stores. Annual net sales. Per cent of total sales. Filling stations; Number of stations	1 100.00	11 02.00	(x) (x)	(x) (x)	
Number of stores Annual net sales Per cent of total sales Women's ready-to-wear speci-	\$427, 236 100, 00	(x) (x)	(x) (x)	\$232, 985 54, 53		Filling stations:  Number of stations.  Annual net sales.  Per cent of total sales.  Coal and wood yards—ice dealers:  Number of yards.  Annual net sales.  Per cent of total sales.	\$1, 026, 727 100. 00	\$481, 047 46. 85	\$214, 570 20. 90	\$331, 110 32, 25	
alty stores—apparel and accessories:  Number of stores  Annual net sales  Per cent of total sales	17 \$1, 250, 088 100, 00	10 \$652, 873 52, 23	(x) (x)	(x)			\$476, 423 100, 00	\$476, 423 100. 00	8	2	12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Shoe stores: Number of stores. Annual net sales. Per cent of total sales.	25 \$1,129,442 100,00	10 \$152, 275 13. 48	\$512, 796 45. 40	7 \$464, 371	1	Drug storos:  Number of stores  Annual net sales  Per cent of total sales  Hardware stores:  Number of stores  Annual net sales  Per cent of total sales	\$1,046,571 100.00	\$612, 143 58. 49	(x) (x) 7 \$120, 125 80, 57	(x)	
Number of stores	100 00	II /++\	(x)			Number of stores	\$399 587		\$120, 126		
Radio and music stores: Number of stores. Annual net sales. Per cent of total sales. Grocery stores (without meats): Number of stores. Annual net sales.	LUKE (XI )	II KX 23	(x) (x)	(x) (x) 34	\$87, 134 12. 29	Per cent of total sales	100.00	100.00			e, <del>†</del>
Annual net sales	\$2, 094, 015 100. 00	\$794, 221 37. 93	(x)	\$1, 285, 443 61, 39	(x)						11. 11. 11.

# TABLE 59.—HARRISBURG—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

Section   Comparison   Compar			Propri- stors and		BER OF OYEES	PAY	ROLL	ALL OTHER		NET SALES	(1929)
Foot group	KIND OF BUSINESS		bers (not on pay		Part time	time and		EXPENSES (includes	OF YEAR	Amount	cent of total
Fod group and combedionery stores    Daily provincial stores			1, 697	5, 619	670	\$7, 389, 375	\$157, 278	\$7, 138, 118	\$8,085,380	\$57, 541, 848	100.00
General stores—groceries with apparel and dry pools. 3 8 1 5,000 200 95,000 22,000 347,000 76 General merchandles group! . 38 23 1,211 180 1,881,810 25,505 11,805,000 9,375,505 16.2 Departments dross 15 1 0 50 54 1,132,132 14,505 07,077 1,000,461 7,000,145 11.3 Departments dross 15 1 0 50 54 1,132,132 14,505 07,077 1,000,461 7,000,145 11.3 Departments dross 11 0 5 20 77 207,727 10,745 250 11,805 10 1,805,000 1,805	Food group	923	857	642	152	788, 781	39, 348	897, 763	643, 740		18. 88
General merchandise group   32   23   1,91   190   1,80,800   1,80	***************************************	"	63 19 177 166 91 95 39 94	3 12 14 171 164 45 44 46	2 3 12 58 34 12 20	3, 856 11, 846 14, 356 238, 909 209, 819 50, 770 77, 920	516 900 2, 132 17, 105 9, 550 3, 429 3, 801	18, 346 14, 069 53, 470 239, 332 190, 953 71, 586	2, 490 8, 330 14, 630 301, 800 195, 960 20, 130 17, 330	149, 852 231, 288 532, 853 8, 713, 261 3, 268, 049 849, 911 398, 391	1. 89 . 26 . 40 . 93 6. 45 5. 68 1. 48 . 69
Department stores		· ·	!		Į l		520	5, 532	11,960	101, 110	. 18
Automotive group:  Motor vehicle dealers (new and used)  Z7 11 1 400 2 71,0,457 1,000 1,240 111,184,192 100.00 1,240 111,184,192 100.00 1,240 111,184 111,480 111,884,192 100.00 1,240 111,184									<u> </u>	9, 375, 959	16. 29
Motor vehicle dealers (new and used)			10 5	18 202	3	17, 177	281	27, 329	1, 089, 640 78, 840 186, 840	224, 803	12. 33 . 39 3. 43
Apparel group.  Men's and boys' clothing and furnishing stores.  29 21 143 16 18 339, 566 2, 2, 632 296, 330 81, 827, 180 2, 241, 883 8, 55 8 1118, 840 310, 118, 840 31, 118,						1, 249, 901	7, 829	1, 189, 841	1, 119, 430	11, 884, 192	20, 57
Apparal group  Men's and boys' clothing and furnishing stores  Family clothing and furnishing stores  Family clothing stores—man's, women's, children's  Family clothing stores—man's, women's, children's  7 21 145 16 339, 566 2, 036 25, 330 554, 820 2, 044, 883 3, 55 596, 783 118, 640 340, 760	Accessories, tires, and batteries. Filling stations. Motor cycles, bicycles, and supplies. Garages and repair shops.	27 23 54 8 55	21 28 3	60 125 1	11	102, 006 140, 006 1, 300	1, 240 3, 264	112, 141 121, 038 2, 066	121, 550 40, 510 12, 900	904, 970 1, 240, 731 39, 300	14. 92 1. 57 2. 16 . 07 1. 85
24   23   258   39   300, 095   12, 767   301, 770   384, 170   2, 642, 289   4.59		169	131	722	151	1, 070, 152	33, 150	1, 255, 155	1, 657, 180	8, 187, 194	14. 19
Section   Sect	Men's and boys' clothing and furnishing stores. Family clothing stores—men's, women's, children's. Women's ready-to-wear specialty stores—apparel and	13	7	83	15	118, 840	2, 036 3, 169	143, 256		2, 044. 883 819, 878	8. 55 1. 43
Furniture and household group	Women's accessories stores	29	85	31	17	132, 556 30, 723	3, 565 911	151, 323 42, 625	76, 730 45, 680	242, 123	4.59 1.49 .42 2.71
Restaurants, cafeterias, and eating places   120   138   576   22   439,085   5,200   440,187   55,010   2,375,096   4.18  Restaurants, cafeterias, and lunch rooms   73   84   503   18   362,203   4,628   363,327   37,550   1,946,131   3.38  Lumber and building group   71   88   251   34   359,551   15,912   250,094   407,640   1,913,685   3.38  Lumber and building material dealers   13   11   76   10   131,845   6,167   107,168   171,400   776,943   1,556  Felectrical shops (without radios)   10   3   3   6   6   6,50   6   6   60,50   6   6   60,50   6   6   6   6   6   6   6   6   6	Furniture and household group	57	52	503	12	790, 867	3, 698	752, 908	1		7.81
Restaurants, cafeterias, and eating places   120   138   576   22   439,085   5,200   440,187   55,010   2,375,096   4.18  Restaurants, cafeterias, and lunch rooms   73   84   503   18   362,203   4,628   363,327   37,550   1,946,131   3.38  Lumber and building group   71   88   251   34   359,551   15,912   250,094   407,640   1,913,685   3.38  Lumber and building material dealers   13   11   76   10   131,845   6,167   107,168   171,400   776,943   1,556  Felectrical shops (without radios)   10   3   3   6   6   6,50   6   6   60,50   6   6   60,50   6   6   6   6   6   6   6   6   6	Furniture stores	22			1	· ·	200			2, 379, 025	4. 13
Restaurants, cafeterias, and eating places   120   138   578   22   439,085   5,200   440,157   56,010   2,376,066   4.18	Household appliances stores. Other home furnishings and appliances stores. Radio and music stores.	13 7 12	3 5	132 48	5	189, 415 71, 667	1, 288	102, 420 20, 178	84, 050 42, 550	763, 555 175, 989	.13 1.33 .30 1,92
Lumber and building group		120	138	578	22	439, 085	5, 200	440, 157	58, 010		4. 13
Lumber and building group	Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, etc	73 47							87, 550 18, 460	1, 946, 131 429, 965	3. 38 75
Electrical shops (without radios)	Lumber and building group	71	68	251	34	399, 551	15, 912	250, 094	1	4,004	eta lesk
Other retail stores         312         288         852         102         1,243,371         25,102         1,031,392         1,812,040         8,586,435         14,83           Hardware stores         14         13         29         2         39,513         796         21,329         153,200         301,728         .52           Farmers' supplies         6         4         8         3         13,800         (x)         (x) <td< td=""><td>Lumber and building material dealers Electrical shops (without radios) Heating and plumbing shops Paint and glass stores</td><td>13 10 27 21</td><td></td><td>36 104</td><td>8</td><td>64, 510 156, 292</td><td>2,854</td><td>43, 125 65, 061</td><td>125, 450 50, 080</td><td>314,591 572,408</td><td>1. 00</td></td<>	Lumber and building material dealers Electrical shops (without radios) Heating and plumbing shops Paint and glass stores	13 10 27 21		36 104	8	64, 510 156, 292	2,854	43, 125 65, 061	125, 450 50, 080	314,591 572,408	1. 00
Hardware and farm implement stores	Other retail stores	312	288	852	102	1, 243, 371	25, 102	1, 031, 392	1, 812, 040		
Second hand stores	Hardware and farm implement stores Farmers' supplies Book stores Cigar stores and cigar stands Coal and wood yards—ice dealers Drug stores Florists Gifts, novelties, and toys—cameras Lewelry stores Luggage and leather goods stores Music stores (without radio) News dealers Office, school, and store supplies and equipment dealers Opticians and optometrists	1 6 2 2 21 58 3 10 16 6 5 2 2	(x) 4 (x) 60 21 45 24 11 28 3 4 7	(x) 8 (x) 49 238 154 10 68 6 10 37 111 7	(x) 3 (x) 5 13 28 6 15 2 2 2 1 (x)	(x) 13,800 (x) 56,166 342,222 208,138 14,465 10,849 121,606 6,834 11,494 32,040 214,643 22,777 (x)	(x) 706 3,741 9,840 479 1,198 3,549 122 768 204 54 275 (x)	(x) 12, 266 (x) 68, 892 225, 279 215, 889 82, 124 17, 600 127, 879 17, 435 5, 880 24, 028 98, 456 18, 642 (x)	(x) 19,530 (x) 51,180 250,410 401,420 17,180 67,390 24,710 16,760 10,840 153,550 9,830 (x)	(x) 102, 986 (x) 581, 697 2, 412, 245 1, 875, 615 178, 439 94, 224 718, 608 83, 402 33, 151 146, 525 1, 004, 993 91, 930 (x)	(x) 1. 01 4. 19 3. 26 . 31 1. 16 1. 25 . 15 . 26 . 26 1. 75 . 16 (x)
Second hand stores	Stationers and printers. Miscellaneous classifications (combined)	7.[]	5	18	(x)	27, 342	888	(x) 18, 868	43, 020	(x) 174, 005	. 30
	Secondhand stores	li li	- 1			92, 901 17, 199	953	88, 428 13, 026	62,770 41,690	469, 660 110, 841	. 82· . 19·

Further data will be shown in a special report on milk dealers.
This total includes I classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

# TABLE 60.—HARRISBURG—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

	* *	· · · · · · · · · · · · · · · · · · ·		·						
		Proprie- tors and	NUMBI EMPLO	ER OF DYEES	PAY I	ROLL	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1929)
TYPE OF OFERATION	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	expenses (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	1, 859	1, 697	5, 619	670	<b>87, 389, 37</b> 5	\$157, 278	\$7, 138, 118	\$8, 085, 380	\$57, 541, 348	100.00
Single store independents. 2-store independents. 3-store independents. Local chains. Sectional chains. National chains. Direct selling (house-to-house). Curbside maybes or stands.	1, 401 116 30 33 50 74 5	1,460 100 11	3, 155 561 209 598 246 484 106 18	359 31 19 53 47 130	4, 127, 458 797, 748 286, 538 686, 344 326, 347 622, 383 134, 129 12, 538	94, 739 7, 572 4, 853 10, 092 10, 645 24, 540	4, 032, 703 755, 540 258, 923 734, 986 314, 452 756, 674 16, 603 83, 237	5, 272, 110 773, 870 257, 970 806, 580 302, 630 489, 100 6, 340 8, 210	32, 912, 166 5, 871, 893 1, 495, 013 5, 043, 611 3, 250, 091 6, 098, 771 287, 133 338, 632	10, 20 2, 60 8, 76 5, 65 10, 60
Leased departments—Independent opera- tors Leased-department chains Manufacturer controlled chains (and sales branch systems) Other types of operations	8	5 2	28 43 149 22	7 1 11	44, 315 46, 877 278, 092 26, 566	1, 521 399 739	57, 246 36, 890 113, 458 27, 456	33, 120 10, 490 112, 060 12, 900	321, 834 171, 185 1, 586, 928 164, 091	. 56 . 30 2, 76 . 28

# TABLE 61.—HARRISBURG—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single- store in- depend- ents	Local multi- units, includ- ing local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single- store in- depend- ents	Local multi- units, includ- ing local chains	Sectional and national chains
Number of stores: Number of stores. Annual net sales. Per cent of total sales. Variety, 5-and-10, and to-adalar stores: Number of stores. Annual net sales. Per cent of total sales.	100.00	(x)	(x) (x) (x) (x) (x)	(x) (x) 51, 922, 390		Combination stores (groceries and meats); Number of stores. Annual net sales. Per cent of total sales. Restaurants, cafeterias, and lunch rooms: Number of stores. Annual net sales.	100.00 78 \$1,946,131	\$1, 482, 397 43. 83 61 \$1, 384, 444	16. 48 11 (x)	(x) 1
Men's and boys' clothing and furnishings stores:  Number of stores.  Annual net sales.  Per cent of total sales.  Family clothing stores—men's, women's, and children's:  Number of stores.  Annual net sales.	\$2,044,883 100.00	\$1, 578, 229 77. 18	\$191, 328 9. 36	\$275, 320 13. 46		Per cent of total sales Cigar stores and cigar stands: Number of stores. Annual net sales. Per cent of total sales. Number of stations: Number of stations Annual net sales. Per cent of total sales.	100. 00 62 \$581, 697 100. 00 54 \$1, 240, 731	71, 14 58 \$285, 900 49, 15 23 \$442, 350	(X)	\$295, 797 50, 85 27 \$788, 130
Per cent of total sales.  Women's ready-to-wear specialty stores—apparel and accessories:  Number of stores.  Annual net sales.  Per cent of total sales.  Shoe stores:	\$2, 642, 280 100, 00	(x) 19 \$1, 947, 318 73. 70	(x)	(x) (x)		Coal and wood yards—ice dealers: Number of yards Annual net sales Per cent of total sales Drug stores: Number of stores Annual net sales Per cent of total sales	21 \$2,412,245 100.00 56 \$1,875,615	(x) (x) (x) \$1,001,66	(x) (x) (x) 1. 15 5 \$540, 50	\$333, 449 17, 78
Number of stores. Annual net sales. Per cent of total sales. Furniture stores: Number of stores. Annual net sales Per cent of total sales. Radio and music stores: Number of stores.	\$1, 558, 106 100, 00 \$2, 379, 028 100, 00	\$315, 956 20, 28 16 \$1, 566, 646 65, 88	\$812,38 34.1	\$ \$839, 81 53 96 3	3 \$168, 826 0 10. 83	Hardware stores: Number of stores Annual net sales Per cent of total sales Jewelry stores: Number of stores Annual net sales Per cent of total sales	\$301, 728 100. 00 26 \$718, 608	\$301, 721 100. 0 2 \$696, 97	4	\$21,68
Number of stores Annual net sales Per cent of total sales Grocery stores (without meals): Number of stores Annual net sales Per cent of total sales	100.00 215 3,713,261	(X) 150 \$1,452,43	\$442,99	8 \$1, 817, 82	6		- · ·			

# TABLE 62.—JOHNSTOWN—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Profri- etors and		ER OF OYEES	PAY	ROLL			NET SALES	(192±)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	946	882	3,934	780	\$5, 198, 622	\$176, 400	84, 909, 981	86, 635, 120	\$42, 851, 366	100.00
Food group		423	513	87	616, 660	20, 504	854, 717	528,060	8, 419, 209	19. 65
Candy and confectionery stores Dairy products stores 1	124 4	125 3	52 66	10 1	37, 237 101, 934	2, 651 150	89, 501 96, 831	79,760 5,790	644, 615 530, 650	1, 50 1, 24
Candy and confectionery stores  Dairy products stores  Fruit stores and vegetable markets Groevy stores (without meats) Combination stores (groceries and meats) Meat markets (including sea foods) Bakeries—caterers Other food stores	22 179 119 13	22 140 111 13	145 211 13	28 47 1	168, 867 266, 519 11, 963	5, 213 12, 340 150	96, 831 16, 680 196, 393 216, 326 19, 553	2,170 222,230 196,230 11,040	85, 419 2, 584, 506 4, 032, 771 306, 360	6. 03 9. 53
Bakeries—caterers Other food stores	7 2	(x) 8	(x)	(X)	9,078 (x)	(x)	8,042 (x)	1,400 (x)	99, 046 (x)	72 23 (x)
General stores—groceries with apparel or dry goods		7	10		6, 200		5, 488	23, 140	151, 526	. 35
General merchandise group		29	1,284	464	1, 630, 797	108, 919	1, 426, 264	1, 924, 740	12, 431, 256	29, 01
Department stores. Dry goods stores—plece goods stores. General merchandise stores. Variety, 5-and-10, and to-a-dollar stores.	8 3 5 7	18 5 4 2	1, 132 5 13 134	388 2 2 72	1, 486, 480 3, 900 17, 120 123, 297	97, 781 250 775 10, 163	1, 184, 662 5, 912 19, 957 215, 733	1, 641, UCO 49, 940 65, 570 168, 230	10, 684, 806 119, 428 285, 502 1, 341, 520	24. 93 . 28 . 67 8, 13
Automotive group		93	654	38	1, 044, 069	14, 345	810, 428	980, 100	8, 607, 501	20. 08
Motor vehicle dealers (new and used)	20 23 34 3 3	17 17 20 3	401 82 80 1	18 3 3	734, 821 80, 153 91, 119 598	6, 102 1, 210 1, 087	538, 829 83, 624 97, 816 3, 934	708, 510 168, 300 42, 940 6, 040	6, 384, 282 669, 588 893, 581 20, 210	14.90 1,58 2.08
Apparel group	78	52	90 293	14 75	137, 378 882, 956	5, 946 13, 018	86, 723 566, 969	54, 310 798, 900	639, 740 3, 278, 922	1, 49
Men's and boys' clothing and furnishings stores	23 S	15	78 45	7 10	124, 210 56, 936	2, 129 2, 339	187, 047 79, 592	318,990 107,610	1, 201, 791 455, 545	7. 65 2. 81 1. 06
accessories Woman's accessories stores Other apparel stores Shoe stores.	13 15 6 13	10 9 6 9	59 57 9 <b>4</b> 5	17 16 1 24	77, 783 51, 890 5, 532 66, 605	2,340 2,328 150 3,732	130, 444 53, 947 3, 935 112, 004	112,090 24,490 1,680 234,040	626, 890 256, 676 22, 565 715, 955	1, 46 .60 .05 1, 67
Furniture and household group		55	396	22	524, 530	1,583	591, 657	877, 970	3, 679, 115	8. 59
Furniture stores Household appliances stores Other home furnishings and appliances stores Radio and music stores	11 3 3 10	14 1 2 18	260 68 25 43	18	353, 408 82, 483 29, 864 58, 775	983	456, 681 64, 005 1, 317 69, 654	706, 940 86, 200 950 83, 880	2, 719, 906 416, 614 62, 602 479, 993	6. 35 . 97 . 15 1, 12
Restaurants, cafeterias, and eating places	45	56	255	2	167, 096	963	160, 210	22, 480	848, 360	1. 98
Restaurants, cafeterias, and lunch roomsLunch counters, refreshment stands, etc	8	49 7	250 5	2	164. 843 2, 253	963	154, 920 5, 290	20,530 1,950	819, 410 28, 950	1, 91 . 07
Lumber and building group		40	152	13	285, 906	3, 348	117, 911	301, 150	1, 342, 389	3, 13
Lumber and building material dealers Electrical shops (without radio) Heating and plumbing shops Paint and glass stores	11 5 13 10	12 4 15 9	60 14 43 35	5 3 5	128, 110 17, 686 70, 376 69, 734	1,536 1,000 812	52, 101 9, 161 30, 228 26, 421	214,720 11,580 33,550 41,300	732, 927 66, 031 315, 365 228, 066	1. 71 . 15 . 74 . 58
Other retail stores	135	142	373	79	537, 111	13, 720	572, 520	1, 174, 500	4, 073, 448	9. 51
Hardware storee Hardware and farm implement stores Farmers' supplies Book stores Cigar stores and cigar stands Drug stores Florists Gifts, novelites, toys—cameras Jeweiry stores Luggage and leather goods stores Music stores (without radio) News dealers Office, school, and store supplies and equipment	14 2 1 2 14 38 4 4 18 1 4 3	20 (x) (x) (x) 15 39 4 5 16 (x) 3	36 (x) (x) (x) 17 111 9 4 51 (x) 11		49, 025 (X) (X) (X) (X) (X) 24, 948 143, 971 10, 992 2, 204 67, 758 (X) 21, 435 6, 401	(x) (x) (x) 3, 743 4, 139 828 512 (x) 2, 865	45, 164 (X) (X) (X) 33, 408 151, 997 13, 314 5, 947 104, 918 (X) 30, 366 5, 113	171, 720 (x) (x) (x) (x) 16, 650 246, 090 5, 950 3, 350 405, 860 (x) 26, 420 2, 770	438, 534 (x) (x) (x) (x) 161, 716 1, 144, 597 102, 842 31, 300 619, 209 (x) 118, 506 55, 321	1.02 (x) (x) (x) .38 2.67 .24 .07 1.45 (x) .28
Opticians and optometrists.  Sporting goods stores, including athletic and play-	6 1 2 1	(x) (x) (x)	(x) (x) (x) (x)	(x) (x) (x) (x)	76, 994 (x) (x) (x)	(x) <sup>45</sup> (x)	37, 785 (x) (x) (x)	70, 430 (x) (x) (x)	356, 619 (x) (x) (x)	(x) 83
Miscellaneous classifications (combined)	20	20	54	(x)	85, 913	(x) (x) 1,150	88, 853	73,700	592, 121	(x) (x) 1.38
Secondhand stores	8	5	4		3, 297		3, 819	4,080	19, 645	.08

<sup>&</sup>lt;sup>1</sup> Further data will be shown in a special report on milk dealers.

# TABLE 63.—JOHNSTOWN—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

		Proprie-	NUMBI EMPLO		PAY 1	ROLL	ALI OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1929)
TYPE OF OPERATION	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	expenses (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	946	882	3, 934	780	85, 198, 622	8176, 400	\$4, 909, 981	86, 635, 120	\$42, 851, 366	100.00
Single-store independents 2-store independents 3-store independents Local chains Sectional chains National chains National chains Liner-selling (house-to-house) Itinerant vendors Leased-department chains Manufacturer-controlled chains (and sales branch systems) Other types of operation	21 6 17 54 60 5 16 8	839 18 2 2 2 1 16 2	2, 759 255 59 83 198 387 97 18 43 35	561 25 1 12 44 133	3, 716, 252 338, 841 54, 956 88, 477 275, 227 478, 820 115, 784 15, 526 71, 918 42, 821	138, 779 1, 850 100 948 13, 018 21, 580	3, 293, 896 402, 122 84, 906 93, 968 249, 790 655, 986 35, 195 9, 185 13, 381 21, 862 49, 690	5, 220, 840 362, 430 147, 400 137, 110 155, 350 473, 980 14, 620 1, 210 5, 960 32, 170 84, 050	30, 980, 020 2, 397, 23 394, 433 601, 245 2, 457, 000 4, 950, 215 388, 038 62, 569 91, 441 199, 653 318, 876	72, 30 5, 59 . 92 1, 40 5, 73 11, 55 . 93 . 15 . 21

## TABLE 64.—JOHNSTOWN—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, or that no stores reported under this classification]

KIND OF BUSINESS	Total	Single- store inde- pendents	Local multi- units, in- cluding local chains	Sectional and na- tional chains	Other types	KIND OF BUSINESS	Total	Single- store inde- pendents	Local multi- units, in- cluding local chains		ther ypes
Department stores: Number of stores. Annual net sales Per cent of total sales Variety, 6-and-10, and to-a-dollar	8 \$10, 684, 806 100, 00	\$8, 875, 485 83, 07	(X) ·	(x) (x)		Grocery s'ores (without meats): Number of stores	179 \$2, 584, 506 100. 00	(x)	(x)	\$1, 534, 694 59, 38	
stores: Number of storesAnnual net sales Per cent of total sales Men's and boys' clothing and fur-	\$1,341,520 100.00			(x) (x)		Number of stores	\$4, 082, 771 100. 00	\$2, 217, 995 54, 33	(x)	(x) 19	
nishings stores: Number of stores. Annual net sales. Per cent of total sales. Family clothing stores—men's, women's, and children's:	23 \$1, 201, 791 100, 00	\$809,019	(X)	(x)		Number of stores	\$819, 410 100, 00	\$683, 957 83, 47	\$135, 453 16. 53	1	0- <del>11/1</del>  
women's, and children s: Number of stores	\$455, 545 100. 00	(x) (x)	(X) (X)	\$234, 997 51, 59		Annual net sales Per cent of total sales Filling stations: Number of stations Annual net sales	\$161, 716 100, 00 34 \$893, 681	(x) (x) 17 \$396, 382	\$179, 574	(X) (X) 10 \$317, 725	
Number of stores	\$626, 390 100. 00	(x) (x)	(x) (x)	\$344, 150 54. 9		Per cent of total sales	(x)	(x)	(x)	(x) 2	(x)
Annual net sales Per cent of total sales Furniture stores: Number of stores	\$715, 955 100, 00	\$282, 693 39. 48	(x)	\$362, 88 50. 6	(x)	Per cent of total sales Hardware stores: Number of stores Annual net sales Per cent of total sales	100.00 14 \$438,534	75. 24 14 \$438, 534			
Annual net sales Per cent of total sales Nadio and music stores: Number of stores Annual net sales Per cent of (otal sales Per cent of (otal sales Per cent of total sales Per	100.00 10 \$479,995	74.88 16 \$479,99	25, 12			Jewelry stores: Number of stores	\$619, 209	(x)		2	

### TABLE 65.—LANCASTER—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

		Propri- etors and	NUMB EMPLO		PAY	ROLL	ALL OTHER		NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	941	872	3, 674	857	84, 781, 757	\$157, 235	\$4, 588, 819	\$6, 986, 800	\$39, 677, 611	100.00
Food group	360	341	427	159	510, 281	38, 464	491, 187	491, 900	6, 632, 202	18, 72
Candy and confectionery stores.  Dairy products stores 1.  Delicatessen stores. Fruit stores and vegetable markets. Grocery stores (without meats). Combination stores (groceries and meats). Meat markets (including sea foods). Bakeries—caterers. Other food stores.	52 17 4 23 183 38 37 4	61 18 6 27 144 39 41 4	109 16 8 15 179 31 55	30 4 2 5 88 18 11 1	118, 388 20, 123 10, 271 17, 514 208, 200 36, 960 80, 183 80 18, 562	6, 587 1, 622 970 1, 314 20, 453 4, 482 2, 956 80	77, 453 26, 476 9, 055 19, 130 216, 135 57, 390 74, 197 581 10, 770	58, 100 1, 620 16, 100 6, 230 317, 220 65, 440 21, 530 210 5, 450	653, 174 175, 501 182, 580 216, 079 3, 457, 961 822, 463 1, 034, 916 13, 797 75, 731	1. 65 . 44 . 46 . 54 8. 72 2. 07 2. 61 . 04
General merchandise group	18	10	930	336	1, 054, 688	32, 598	1, 016, 250	1, 534, 970	7, 923, 924	19.97
Department stores	8 3 2 5	5 2 3	780 4 2 144	242 1 93	914, 413 3, 806 3, 075 133, 394	23, 093 185 9, 320	836, 849 7, 576 5, 427 166, 398	1, 352, 310 14, 380 12, 260 156, 020	6, 587, 606 51, 873 36, 962 1, 247, 483	16, 60 13 09 3, 15
Automotive group 2	123	103	578	28	772, 109	9, 861	684, 957	1, 108, 870	8, 418, 413	21. 22
Motor vehicle dealers (new and used) Accessories, tires, and batteries Filling stations. Garages and repair shops.	32 26 24 39	32 21 10 39	323 79 67 99	14 4 4 6	434, 087 107, 290 73, 992 148, 228	4, 301 1, 533 1, 892 1, 635	375, 966 122, 778 95, 886 80, 693	683, 200 242, 380 19, 340 187, 630	5, 747, 241 990, 740 877, 209 741, 957	14, 49 2, 50 2, 21 1, 87
Apparel group		83	387	162	523, 612	85, 983	645, 728	1,013,200	4, 147, 481	10.45
Men's and boys clothing and furnishings stores.————————————————————————————————————	22 9	17 6	85 37 90	23 13 42	136, 283 57, 134 104, 885	3, 822 2, 827 10, 663	174, 206 81, 286 118, 485	401, 350 90, 920 111, 930	1, 113, 559 887, 527 934, 786	2. 81 . 98 2. 35
Men's and boys clothing and furnishings stores. Family clothing stores—men's, women's, children's. Women's ready-to-wear specialty stores—apparal and accessories Women's accessories stores. Other apparel stores. Shoe stores.	14 23 22 23	12 13 23 12	88 28 59	20 9 55	79, 607 27, 041 118, 662	5, 722 2, 900 10, 049	85, 823 27, 867 158, 059	41, 020 31, 260 336, 720	470, 218 173, 151 1, 068, 195	1. 18 . 44 2. 69
Furniture and household group 1	49	42	875	22	644, 557	5, 862	587, 840	1,012,740	3, 606, 919	9, 09
Furniture stores	15 10 9 13	12 10 9 10	149 60 12 116	5 10	275, 468 108, 778 16, 219 195, 167	1, 377 1, 380 2, 145	296, 881 80, 686 15, 930 146, 116	535, 080 102, 540 56, 030 208, 400	1, 590, 379 658, 184 91, 804 942, 908	4. 01 1. 66 23 2. 38
Restaurants, cafeterias, and eating places	68	78	272	23	248, 835	4, 771	182, 870	34, 550	1, 238, 343	3. 12
Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, etc	62 4	71 2	263 9	23	241, 260 7, 575	4,771	173, 637 9, 233	33, 350 1, 200	1, 192, 725 45, 618	3.01
Lumber and building group		19	190	7	319, 891	1, 653	185, 474	494, 050	1, 696, 719	
Lumber and building material dealers Heating and plumbing shops Paint and glass stores	8 7 6	6 6 7	99 54 37	4 2 1	165, 140 94, 706 60, 045	1, 319 220 114	123, 716 41, 086 20, 672	411, 950 42, 270 89, 830	1, 234, 144 295, 341 167, 284	. 42
Other retail stores	180	190	513	120	700, 230	28, 543	757, 083	1, 269, 160	5,908,810	70
Hardware stores Hardware and farm implement stores Farmers' supplies Book stores Cigar stores and eigar stands Coal and wood yards—ice dealers Drug stores Florists Gifts, novelties, and toys—cameras. Jewelry stores Luggage and leather goods stores Music stores (without radio) News dealers	3 29 35 27 6 8 21 1	3 (x) 3 1 31 38 26 6 9 21 (x) 4	10 65 (x) 22 17 94 119 13 10 65 (x)	16 19 13 7 15 (x)	7, 646 (x) 30, 710 3, 287 18, 711 116, 148 162, 587 16, 299 8, 414 98, 912 (x) 4, 114 8, 864	510 (x) 120 720 1, 991 5, 798 5, 420 2, 432 1, 637 1, 414 (x)	7, 407 (x) 22, 529 2, 303 31, 635 158, 303 161, 000 27, 154 19, 659 110, 080 (x) 2, 869 14, 440	28, 280 (X) 52, 810 9, 980 41, 640 97, 790 263, 940 11, 040 52, 320 363, 750 (X) 12, 116 5, 790	49, 616 (x) 174, 660 48, 927 305, 099 1, 420, 243 1, 334, 690 123, 078 89, 234 639, 507 (x) 32, 412 105, 640	3. 60 3. 36 .31 .23 1. 61 (x) 08 .27
News dealers. Office, school, and store supplies and equipment dealers. Opticians and optometrists. Sporting goods stores, including athletic and play-	8	5 5	36 2	2	46, 817 3, 484	1,000 250	30, 737 8, 036	53, 670 4, 840	270, 459 50, 695	. 13
Opticians and optometrists  Sporting goods stores, including athletic and play- ground equipment  Scientific and medical instruments and supplies (at	. 2	(X)	(X)	(x)	(x)	(x)	(x)	(x)	(x)	(X)
Stationers and printers. Miscellaneous classifications (combined)	18 18	(x) (x) 22		1	(x) (x) 88, 055	1	(x) (x) 83, 230	(x) (x) 117, 220	(x) (x) 678, 712	1
Secondhand stores	11	11	7	<u> </u>	7, 554		17, 932	27, 360	105, 350	. 28

<sup>&</sup>lt;sup>1</sup> Further data will be shown in a special report on milk dealers.

This total includes 1 classification in which the number of stores is less than 3 and concerning which no information can be disclosed.

# TABLE 66.—LANCASTER—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

								11		
		Proprie- tors and	NUMR EMPLO		PAY I	OLL	ALL OTHER REFORTED	STOCKS ON HAND, END	NRT SALES	(1929)
TYPE OF OFFRATION	Number of stores	firm members (not on pay roli)	Full time	Part time	Total (full time and part time)	Part time only	exfenses (includes rent)	OF YEAR (At cost)	Amount	Per cent of total sales
Total	941	872	3, 674	857	84, 781, 757	\$157, 235	84, 568, 819	\$6, 986, 800	\$39, 677, 611	100,00
Single-store independents2-store independents2-store independents	762 41 8 18 37 54	833 29 4 2	2,687 225 44 109 147 348	608 31 2 13 41 147	3, 553, 644 303, 020 69, 316 131, 493 180, 309 398, 003 22, 803	118, 336 5, 475 993 2, 789 9, 163 18, 300	3, 163, 713 304, 421 64, 602 181, 239 198, 824 542, 066	5, 348, 280 619, 160 69, 210 212, 370 203, 500 459, 280 27, 470	28, 041, 047 3, 205, 713 507, 964 1, 173, 646 1, 930, 854 4, 076, 562	70. 67 8. 08 1. 28 2. 96 4. 86 10. 27
ators Leased-department chains Other types of operation	6 8 7	4	16 26 72	8	29, 621 93, 548	1, 251	43, 511 35, 228	7, 080 40, 450	202, 995 344, 847	. 51 . 88

# TABLE 67.—LANCASTER—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

EIND OF BUSINESS	Total	Single- store inde- pendents	Local multi- units, in- cluding local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single- store inde- pendents	Local multi- units, in- cluding local chains	Sectional and national chains	Other
Department stores:  Number of stores.  Annual net sales.  Per cent of total sales.  Variety, 5-and-10, and to-a-dollar stores:	\$6, 587, 606 100, 00	90.72		9, 28		Combination stores (groceries and meats):  Number of stores	38 \$822, 463 100. 00	\$612,668	(x)	(x) (x)	2
Number of stores.  Annual net sales.  Per cent of total sales.  Men's and boys' clothing and furnishings stores:	\$1, 247, 483 100. 00	\$1, 247, 483				Number of storesAnnual net sales  Per cent of total sales Cigar stores and cigar stands:	\$1, 192, 725 100. 00	(x)	(x) (x)		
Number of stores  Annual net sales  Per cent of total sales  Family clothing stores—men's,		\$748,614	(x)	(x) (x)		Number of stores Annual net sales Per cent of total sales Filling stations:	\$305, 099 100. 00	(x) (x)		(x)	2
women's, and children's: Number of stores. Annual net sales. Per cent of total sales.	9 \$387, 527 100. 00	(x) (x)	(x) (x)	\$184, 66 47. 68	7	Number of stations	\$877, 209 100. 00	(x)	(x) (x)	\$633, 87 72. 2	6
Women's ready-to-wear special- ty stores—apparel and acces- sories: Number of stores				(x)	1	dealers: Number of yards Annual net sales Per cent of total sales Drug stores:	35 \$1, 426, 243	\$1, 426, 24 100, 0	5 3 		
Annual net sales Per cent of total sales Shoe stores: Number of stores Annual net sales	100.00	67.43		(x) (x) (x) (x)	7 4 6 \$58, 140	Number of stores  Annual net sales  Per cent of total sales  Hardware stores:	\$1, 334, 690 100. 00	69.8	4 7 1 1	30, 1	
Per cent of total saies Furniture stores: Number of stores Annual net sales	100.00	\$1, 241, 80	11.70 2 \$348, 579	39. 4	5.44	Annual net sales Per cent of total sales Jewelry stores:	\$49,616 100.00	\$49, 61 100. 0	3 6 	1	1
Per cent of total sales Badio and music stores: Number of stores Annual net sales	100.00 11 \$942,90	\$619,49	\$323.41	3		Number of storesAnnual net sales Per cent of total sales	\$639, 507	(x) (x)	(x)	(x)	*
Per cent of total sales	\$3, 457, 96	13 \$1, 599, 198	1' \$326, 26	3 3 \$1, 532, 49	5						

#### TABLE 68.—CHESTER—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri-	NUMB	ER OF						
		etors	EMFL		PAY I	ROLL	ALL OTHER		NET SALES (	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	1, 107	1,064	2, 041	540	82, 939, 043	\$126, 5 <del>4</del> 0	\$3, 200, 024	83, 893, 750	\$29, 689, 284	100, 00
Food group	498	460	418	145	606, 637	86, 353	603, 296	812, 650	8, 654, 955	29, 15
Candy and confectionery stores Dairy products stores \ Delicatessen stores Fruit stores and vegetable markets Grocery stores (without meats) Ombination stores (groceries and meats) Meat markets (including sea foods) Bakorles—caterers. Other food stores.	134 9 5 28 133 135 43 8	137 7 5 30 97 135 39 8 2	39 83 3 11 120 83 59 6	18 1 11 55 42 18	42, 464 159, 372 2, 320 23, 804 154, 265 119, 165 76, 880 5, 980 22, 397	5, 424 25 2, 484 13, 804 11, 068 3, 548	81, 124 171, 414 6, 346 24, 626 140, 440 111, 577 48, 887 6, 577 12, 305	37, 670 7, 000 2, 140 6, 520 116, 420 118, 450 17, 700 1, 290 5, 460	728, 359 1, 126, 937 68, 944 235, 487 2, 626, 546 2, 881, 713 829, 855 63, 691 93, 423	2. 45 3. 80 . 23 . 79 8. 85 9. 71 2. 80 . 21 . 31
General merchandise group	39	37	273	172	296, 047	37,724	413, 995	528, 090	3, 149, 996	10, 61
Department stores	3 21 8 7	3 23 9 2	94 37 7 135	65 15 2 90	131, 349 41, 273 11, 395 112, 030	21, 701 3, 315 750 11, 958	159, 843 56, 618 26, 610 170, 924	145, 170 180, 010 75, 610 127, 800	1, 404, 453 567, 811 217, 815 959, 917	4.73 1.91 .74 3.23
Automotive group	103	86	379	11	602, 150	3, 714	594, 241	841, 180	5, 540, 422	18, 66
Motor vehicle dealers (new and used)	16 23 33 31	8 20 23 35	217 40 53 69	1 3 2 5	388, 468 58, 064 72, 201 83, 417	260 764 800 1,890	419, 387 62, 691 61, 075 51, 088	489, 970 90, 680 26, 720 33, 810	4,091,681 452,668 579,163 416,915	13, 78 1, 53 1, 95 1, 40
Apparel group	100	92	191	89	296, 178	21, 232	428, 582	749, 260	3, 170, 283	10. 68
Men's and boys' clothing and furnishings stores	25 15 10 8 14 28	23 11 11 7 17 23	36 51 30 12 19 43	26 16 11 5 3 28	62, 583 82, 225 33, 590 17, 338 30, 263 70, 179	5,844 2,301 2,990 652 568 8,877	100, 464 112, 247 61, 230 32, 518 12, 930 109, 173	291, 960 131, 120 73, 640 7, 180 15, 050 230, 310	938, 957 737, 476 384, 902 150, 431 179, 260 779, 257	3. 16 2. 48 1. 30 . 51 . 60 2. 63
Furniture and household group 1		38	203	21	373, 328	4, 693	473, 298	504, 570	2, 661, 763	8.96
Furniture stores	14 6 8	11 4 9 13	112 69 5 17	5 5 9 2	233, 312 111, 466 6, 166 22, 384	743 1,940 1,008 1,002	280, 970 113, 213 7, 881 70, 984	349, 310 93, 790 21, 800 39, 370	1, 591, 504 640, 829 64, 938 362, 732	5. 36 2. 16 . 22 1. 22
Restaurants, cafeterias, and eating places		84	184	18	163, 867	3, 162	136, 527	17, 520	1,077,220	3. 63
Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, etc	67 6	79 5	180 4	18	160, 452 3, 415	3, 162	133, 722 2, 805	16, 460 1, 060	1, 031, 541 45, 679	3. 48 . 15
Lumber and building group 2		19	86	15	144, 149	8, 996	122, 668	196, 170	899, 103	3, 03
Lumber and building material dealers Heating and plumbing shops Paint and glass stores		1 5 11	55 13 14	11 2	93, 801 21, 038 23, 954	1, 323 2, 521 152	95, 613 6, 348 15, 906	183, 680 8, 590 55, 400	639, 671 61, 415 135, 789	. 46
Other retail stores		236	299	66	447, 588	14, 466	411,168	907,770	4, 422, 755	14. 90
Hardware stores Farmers' supplies Book stores Cigar stores and cigar stands Coal and wood yards—loe dealers. Drug stores Florists Gifts, novelties, and toys—cameras. Lwegry stores Luggage and leather goods stores News dealers Office, school, and store supplies and equipment	15 14 17 17	16 6 19	3	(x) 6	126, 067 8, 657 2, 420	(X) 2, 274 1, 560 7, 020 460 1, 000 402 (X)	48, 413 24, 011 (x) 26, 569 61, 089 91, 626 13, 253 6, 738 77, 098 (x) 6, 001	217, 120 42, 450 (x) 23, 000 64, 210 6, 090 5, 760 186, 060 (x) 3, 930	623, 703 387, 219 (X) 383, 438 760, 339 1,066,792 110,060 61,416 410,957 (X) 102,750	.37
Opticians and optometrists Sporting goods stores, including athletic and play-	2 2	(x)	(X)	(x)	(x)	(x)	(x) (x)	(x) (x) (x)	(x) (x) (x)	(x) (x) (x)
Stationers and printers	2 1 18	(X) (X) 20	(x) (x) 26	(x) (x)	(X) (X) 32, 517	(x) 800	) (x)	(x) 45, 910	(x) 275, 742	(x)
Secondhand stores	1	12			9, 101	1,200	16, 269	38, 540	112, 787	. 38

<sup>1</sup> Further data will be shown in a special report on milk dealers.
2 This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

# TABLE 69.—CHESTER—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

		Proprie- ters and	NUMBI EMPLO		PAY F	OLI.	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1929)
TYPE OF OPERATION	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	expenses (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	1, 107	1, 084	2,041	540	\$2, 939, 043	8128, 540	83, 200, 024	\$3, 893, 750	\$29, 689, 284	100.00
Single-store independents	944 41 8 15 40 52 7	1, 019 34 1 9	1, 127 197 101 80 173 284 79	293 32 6 19 55 135	1, 604, 020 299, 039 194, 356 147, 503 235, 352 326, 450 132, 323	71, 984 9, 645 1, 341 5, 730 15, 723 22, 117	1, 696, 868 342, 885 195, 267 182, 125 236, 650 423, 136 123, 093	2, 578, 650 453, 690 226, 520 112, 840 147, 350 286, 680 88, 020	17, 955, 307 2, 800, 195 1, 379, 966 1, 245, 061 2, 367, 932 3, 247, 990 692, 833	CQ. 48 9. 43 4. 05 4. 19 7. 98 10. 94 2. 33

# TABLE 70.—CHESTER—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single-store independ- ents	Local multi- units, in- cluding local chains	Sectional and national chains	KIND OF BUSINESS	Total	Single-store independ- ents	Local multi- units, in- cluding local chains	Sectional and national chains
Department stores: Number of stores	\$1, 404, 453	(x) (x)	(x) (x)	(x) (x)	Grocery stores (without meats):  Number of stores.  Annual net sales.  Per cent of total sales.  Cambination stores (groceries and meats):	100.00	(x)	(X) (X)	\$1, 819, 247 69. 25
Number of stores Annual net sales Per cent of total sales Men's and boys' olothing and fur-	\$959, 917 100. 00	(x) (x)		(x) (x)	Number of stores		ll an and a	3. 61	25, 22
Number of stores	\$988, 957 100, 00	\$493, 062 52. 51	\$320, 262 34. 11	\$125, 633 13, 38	Number of stores	\$1, 031, 541 100, 00	67	(x) (x) 2	(x) (x)
Number of stores  Annual net sales  Per cent of total sales  Women's ready-to-wear specialty stores—apparel and accessories:	\$737, 476 100.00	\$200, 952 27. 25	(x) (x)	(x) (x)	Number of stations	\$579, 163	(x) (x) 16 \$184,841	(x) (x) 5 \$32,876	\$361, 44
Number of storesAnnual net sales  Per cent of total sales Shoe stores; Number of stores	100.00	(x) (x)	5	(x) (x) 5	Per cent of total sailes.  Coal and wood yards—ice dealers:  Number of yards  Annual net sales.  Per cent of total sales.	\$750.339	31.91 11 \$750,339 100.00	5, 08	62.4
Annual net sales	\$779, 257 100.00 14 \$1, 591, 504	\$406, 113 52, 12 11 \$1, 128, 082	20, 55 3 \$463, 422		Drug stores: Number of stores. Annual net sales. Per cent of total sales. Hardware stores:	1	\$628, 234 59, 78	(x) (x)	(x)
Per cent of total sales	100,00 12 \$362,732	70.88	29.12 (x) (x)		Number of stores	\$623, 703 100. 00	(x) (x)	(x) (x) 2	
					Annual net sales	100.00	(x)	(x) (x)	

### TABLE 71.—BETHLEHEM—RETAIL DISTRIBUTION BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

	ī	ī	1	<del></del>			<u> </u>	<del></del>		
		Propri- etors and	NUMB EMPL	ER OF	PAY	ROLL	ALL OTHER		NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	913	885	1, 944	316	\$2, 582, 122	871, 229	\$2,502,188	84, 125, 420	\$23, 387, 241	100, 00
Food group 1	430	398	318	99	414, 529	22, 798	460, 783	446, 010	6, 476, 349	27. 69
Candy and confectionery stores.  Dairy products stores <sup>1</sup> .  Fruit stores and vegetable markets.  Grocery stores (without meats).  Combination stores (groceries and meats).  Meat markets (including sea foods).  Bakerles—caterers.  Other food stores.	75 15 54 155 73 45 8	78 14 57 128 62 45 10	19 13 21 104 113 34 12 2	13 9 10 30 28 5 3	18, 588 17, 264 27, 832 130, 181 158, 280 45, 275 14, 969 2, 140	2, 215 3, 032 1, 072 5, 794 7, 571 1, 568 1, 406 140	64, 273 14, 748 28, 585 170, 963 125, 531 40, 166 9, 882 4, 230	50, 880 6, 920 10, 870 210, 000 134, 350 27, 560 2, 020 1, 750	403, 631 331, 934 238, 384 2, 349, 117 2, 256, 634 668, 326 91, 068 16, 400	1. 73 1. 42 1. 44 10. 04 9. 65 2. 86 . 39 . 07
General stores—groceries with apparel or dry goods	19	18	30	4	36, 400	958	23, 251	115, 090	408, 276	1. 74
General merchandise group		19	267	38	254, 412	7, 211	262, 284	448, 830	1, 919, 811	8, 21
Department stores	3 14 4 5	13 6	137 10 14 106	22 3 6 7	158, 992 7, 645 17, 799 69, 976	4, 687 227 2, 019 278	146, 557 20, 049 9, 677 86, 001	232, 380 110, 330 43, 020 63, 100	1, 066, 526 180, 369 183, 070 539, 846	4. 50 . 77 . 57 2. 31
Automotive group 1		79	812	13	428, 459	3, 838	413, 169	541, 390	4, 445, 226	19.01
Motor vehicle dealers (new and used) Accessories, tires, and batteries Filling stations Garages and repair shops	19 20 32 18	18 18 19 21	187 24 74 25	5 3 5	265, 202 35, 869 89, 347 36, 745	650 956 2, 282	231, 497 53, 926 96, 561 30, 200	366, 340 102, 350 40, 100 28, 500	8, 056, 575 345, 507 826, 201 204, 832	13.07 1,48 3.53
Apparel group	81	74	168	58	282, 044	8, 744	349, 493	1,000,430	2, 766, 671	11.83
Men's and boys' clothing and furnishings stores. Family clothing stores—men's, women's, children's Women's ready-to-wear specialty stores—apparel and accessories. Women's accessories stores. Other apparel stores. Shoe stores.	27 9 14	28 5	50 38 24	12 5	119, 309 48, 079 33, 666	1, 720 701 2, 155	116, 722 55, 705 58, 812	414, 560 133, 130 117, 250	1,031,472 381,042 473,083	4. 41 1. 63 2. 02
Women's accessories stores	11 4 16	13 4 13	18 33	6 20	4, 451 36, 161 40, 378	680 3, 488	20, 182 15, 801 82, 271	31, 040 41, 550 262, 900	116, 848 180, 316 583, 915	, 50 , 77 2, 50
Furniture and household group 1		37	146	11	231, 944	2, 844	238, 081	364, 660	1, 736, 620	7, 43
Furniture stores	1. 5.	8 3 27	44 24 5 72	2 1 8	78, 836 42, 590 8, 233 100, 885	230 556 2, 058	86, 402 43, 088 4, 550 102, 401	165, 170 83, 180 8, 800 157, 110	568, 629 286, 652 24, 344 750, 595	2.86 1.23 .10 3.21
Restaurants, cafeterias, and eating places	66	87	120	24	111, 374	6, 648	132, 239	20, 630	693, 666	2, 97
Restaurants, cafeterias, and lunch roomsLunch counters, refreshment stands, etc	46 20	63 24	106 14	21 3	99, 556 11, 818	5, 568 1, 080	101, 917 30, 322	14, 270 6, 360	570, 408 123, 258	2. 44 . 53
Lumber and building group.		36	273	8	593, 927	3, 065	150, 678	215, 020	1, 345, 071	5. 75
Lumber and building material dealers. Electrical shops (without radio). Heating and plumbing shops. Paint and glass stores.	10 3 10 7	12 3 11 10	56 38 115 64	3 4 1	72, 031 49, 060 172, 166 100, 670	800 2,060 205	22, 684 15, 230 86, 639 26, 125	17, 910 34, 180 115, 340 47, 590	294, 404 142, 596 684, 007 224, 064	1. 26 .61 2. 92 .96
Other retail stores	127	131	307	59	425, 073	14, 423	468, 003	952, 390	2, 553, 006	15. 19
Hardware stores. Farmers' supplies. Book stores Cigar stores and cigar stands. Coal and wood yards—ice dealers. Drug stores. Florists. Gifts, novelties, toys—cameras. Jawelry stores. Luggage and leather goods stores. Music stores (without radio). Office, school, and store supplies and equipment	5 3 222 14 31 6	7 6 2 23 10 31 9 (x) (x) (x) (x)	45 20 5 14 100 55 12 (x) 28 (x) (x)	3 5 14 21 4 (x) 2 (x) (x)	58, 622 18, 853 5, 883 21, 960 148, 142 72, 129 17, 066 (x) 45, 018 (x)	843 1,583 3,070 5,917 250 (x) 926 (x)	34,865 6,646 12,477 38,134 160,396 93,731 18,960 (x) 64,838 (x)	177, 410 29, 590 32, 120 33, 610 106, 940 200, 870 18, 700 (x) 243, 660 (x)	843, 919 111, 105 76, 504 192, 886 1, 270, 275 804, 352 102, 432 (x) 307, 338 (x)	1. 47 . 48 . 33 . 82 5. 43 3. 44 (x) 1. 31 (x) (x)
dealers. Sporting goods stores, including athletic and play- ground equipment. Stationers and printers	1	(x) (x)	(x) (x)	(x)	5, 435 (x) (x) 21, 004	(x)	3,877 (x) (x) 29,384	24, 200 (x) (x)	41, 320 (x) (x) 227, 262	. 18 (x) (x)
Miscellaneous classifications (combined)	16	19	17	5		1,055	29, 384 4, 207	40, 840 20, 970	227, 262 42, 545	. 97
Secondhand stores	6	6	3	2	3, 960	700	4, 207	20, 810	42, 040	. 18

<sup>&</sup>lt;sup>1</sup> This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed. 

Further data will be shown in a special report on milk dealers.

# TABLE 72.—BETHLEHEM—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

	<u></u>									
		Proprie- tors and	NUMBI EMPLO		PAY F	ROLL	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1929)
TYPE OF OPERATION	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	EXPENSES (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	913	885	1, 944	316	\$2, 582, 122	\$71, 229	\$2, 502, 188	\$4, 125, 420	\$23, 387, 241	100.00
Single-store independents. 2-store independents. 3-store independents. Local chains Sectional chains. National chains. Other types of operation	751 44 14 17 32 46 9	838 38 6 1	1, 262 158 44 73 151 229 27	203 21 3 8 21 55 5	1, 728, 133 204, 852 74, 508 93, 556 176, 275 262, 781 42, 017	48, 750 4, 426 700 1, 420 5, 986 9, 310 631	1, 587, 952 204, 303 88, 011 133, 141 133, 128 312, 154 43, 499	3, 096, 610 316, 940 90, 090 196, 270 131, 240 252, 160 42, 110	14, 969, 461 2, 257, 176 548, 852 811, 726 1, 767, 515 2, 730, 921 301, 590	64. 01 9. 65 2. 34 3. 47 7. 56 11. 68 1, 29

# TABLE 73.—BETHLEHEM—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS		Single- store in- depend- ents	Local multi- units, includ- ing local chains	Sectional and na- tional chains	Other types	KIND OF BUSINESS	Total	Single- store in- depend- ents	Local multi- units, includ- ing local chains	Sectional and na- tional chains	Other types
Department stores:  Number of stores	3 \$1,066,526 100.00	(x)		(x)		Combination stores (groceries and meats): Number of stores	73 \$2, 256, 634 100. 00	50 \$713, 728 31, 63	10 \$525, 251 23. 27	13 \$1, 017, 655 45, 10	,
Number of stores	\$539, 846 100. 00			\$530 846		Number of stores	\$570, 408 \$570, 00 100, 00	10	14.30		
Number of stores	\$1,031,472 100.00	\$843, 568 81, 78	\$112, 266 10, 80	\$75, 638 7, 33	3	Annual net sales	\$192, 886 100. 00	\$84, 929 44. 03	\$107, 957	10	0
Number of storesAnnual net sales	100,00	40.24		\$227, 69 59. 7	3	Per cent of total sales.  Coal and wood yards—ice dealers:  Number of yards  Annual net sales  Per cent of total sales.	100, 00 14 \$1, 270, 275	15. 17 12 (x)	32.59	52. 24	4
Number of stores  Annual net sales  Per cent of total sales  Shoe stores;  Number of stores	\$473, 083 100, 00	\$318, 043 66, 8	3 (x)	(x) (x)	5 1 3 \$33, 466	Drug stores: Number of stores Annual net sales Per cent of total sales Hardware stores:		\$408, 771 50. 85	\$395, 58 2 49. 1		
Annual net sales Per cent of total sales Furniture stores: Number of stores Annual net sales	100.00 8 \$668,629	39. 79 (x)	36. 30 7 (x)		3 5.73	Number of stores	\$343, 919	\$343, 91 100. 0	3		
Per cent of total sales	21 \$750, 595	\$750, 59	1			Annual net sales	\$307.338	\$307, 33	RI .		777
Grocery stores (without meats): Number of stores Annual net sales	\$2, 349, 117	(x)	(x) (x)	\$1, 419, 89	0 6 4						

## TABLE 74.—YORK—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri etors and		BER OF COYEES	PAY	ROLL.	ALL OTHER		NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- hers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXFENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	L	1,063	3, 436	866	\$4, 338, 466	\$156, 461	84, 017, 232	86, 624, 800	835, 689, 005	100.00
Food group	362	318	467	151	541, 931	33, 113	521, 968	509, 400	6, 997, 261	19, 61
Candy and confectionery stores.  Dairy products stores 1.  Delicatessen stores.  Fruit stores and vegetable markets.  Grocery stores (without meats).  Combination stores (groceries and meats).  Meat markets (including sea foods).  Bakeries—caterers.  Other food stores.		25 10 6 26 149 57 38 7	28 85 9 7 119 106 88 65	4 6 16 3 59 41 9	19, 973 51, 750 9, 033 5, 812 145, 464 131, 376 121, 760 42, 032 14, 731	903 776 2, 695 416 13, 906 9, 522 2, 031 2, 864	25, 579 41, 014 6, 754 13, 617 144, 316 107, 051 74, 474 99, 998 9, 165	12, 210 8, 050 2, 190 4, 490 274, 190 151, 790 27, 760 21, 300 7, 420	194, 504 306, 494 94, 489 137, 793 2, 748, 840 1, 755, 018 1, 167, 402 540, 577 62, 144	. 55 . 86 . 26 . 39 7. 70 4. 92 3. 24 1. 52
General stores—groceries with apparel or dry goods	-	8	6	2	4, 908	410	6, 650	26, 760	103, 042	. 29
General merchandise group		23	803	263	888, 186	44, 308	934, 429	944, 800	6, 297, 134	17. 64
Department stores	6 3 8 7	5 13 5	649 5 19 130	159 3 4 97	697, 488 4, 596 20, 397 115, 705	32, 415 350 462 11, 081	766, 551 10, 081 18, 323 139, 474	737, 830 24, 150 62, 280 120, 040	4,800,750 66,092 187,398 1,242,894	13.45 .19 .52 3.48
Automotive group		105	508	44	785, 729	12, 307	671, 470	1,469,550	7, 819, 503	20. 51
Motor vehicle dealers (new and used) Accessories, tires, and batteries Filling stations. Motor cycles, bicycles, and supplies Garages and repair shops. Other automotive establishments	28 23 32 5 30 1	24 24 16 6 34 1	275 36 105 5 87	15 5 12 3 9	458, 948 62, 151 139, 543 5, 732 119, 355	4, 819 1, 205 3, 211 352 2, 720	402, 637 55, 320 128, 868 7, 424 77, 196 25	1, 220, 910 113, 470 75, 440 22, 470 37, 250 10	5, 080, 390 488, 474 1, 258, 623 52, 597 438, 594 825	14. 23 1. 37 8. 53 . 15 1. 23
Apparel group	123	103	341	197	456, 306	30, 455	559, <b>6</b> 67	1, 272, 640	4, 063, 577	11. 39
Men's and boys' clothing and furnishings stores. Family clothing stores—men's, women's, children's. Women's ready-to-wear specialty stores—apparel and accessories Women's accessories stores. Other apparel stores. Shoe stores.	32 11 17	35 6 18	98 48 79	43 17 33	142, 483 71, 309	5,773 4,016	195, 717 74, 255	497, 290 162, 130	1, 427, 878 422, 300	4. 00 1. 19
Women's accessories stores Other apparel stores Shoe stores	20 13 30	13 14 17	26 34 56	27 13 64	83, 156 28, 988 34, 317 96, 053	5, 288 4, 121 2, 434 8, 823	118, 291 53, 168 18, 703 99, 533	162, 980 37, 000 55, 680 357, 560	863, 995 257, 987 118, 320 973, 102	2. 42 . 72 . 33 2. 73
Furniture and household group	85	97	235	37	379, 305	8, 686	387, 621	845, 200	2, 591, 225	7, 26
Furniture stores	22	21	90	5	141, 269	814	177, 255	275, 320	1,058,126	2, 97
Furniture stores. Floor coverings, draperies, curtains, and uphoistery stores. Household appliances stores. Other home furnishings and appliances stores. Radio and music stores.	3 7 24 29	3 9 26 38	26 47 15 57	1 16 2 13	43, 116 81, 206 17, 469 96, 245	500 4, 145 325 2, 902	34, 841 52, 019 28, 675 94, 831	106, 680 95, 710 219, 580 147, 910	228, 638 456, 546 279, 117 568, 798	1. 28 1. 28 1. 59
Restaurants, cafeterias, and eating places	72	75	288	24	227, 249	5, 300	150, 179	24, 330	1, 170, 619	8. 28
Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, etc	51 21	55 20	278 10	12 12	214, 925 12, 324	2, 389 2, 911	132, 098 18, 083	20, 790 8, 540	1, 038, 999 131, 620	2. 91 . 37
Lumber and building group	48	57	359	18	529, 205	3, 479	174, 438	287, 260	1, 914, 046	5. 86
Lumber and building material dealers Electrical shops (without radio)	6 9 26 7	8 13 30 6	49 48 209 53	4 1 13	90, 885 47, 167 320, 697 70, 456	468 250 2,761	33, 792 21, 515 100, 995 18, 136	135, 970 46, 190 70, 080 85, 020	364, 719 166, 912 1, 210, 727 171, 688	1, 02 , 47 8, 39 , 48
Other retail stores	258	265	421	121	561, 158	26, 853	591, 543	1, 173, 870	5, 120, 709	14. 35
Hardware stores.  Hardware and farm implement stores.  Farmers' supplies.  Book stores.  Cigar stores and cigar stands  Coal and wood yards—ice dealers.  Drug stores.  Florists.  Gifts, novelties, and toys—cameras  Jewelry stores.  Luggage and leather goods stores.  Music stores (without radio)  News dealers.  Office, school, and store supplies and equipment dealers.  Opticians and optometrists.	5 3 5 5 102 27 24 6 7 18 1 4 5	8 4 7 7 5 105 32 16 8 9 19 (x) 4 5	14 5 21 4 71 91 56 8 2 48 (x) 1 6	2 2 5 26 24 7 12 2 17 (x) 3 4	15, 220 - 5, 490 23, 792 4, 718 84, 835 119, 530 172, 450 8, 553 1, 220 87, 812 (x) 1, 664 5, 840 13, 024	1,040 485 273 6,526 8,581 1,218 1,429 144 2,651 (X) 389 640	19, 840 8, 526 21, 098 8, 963 98, 391 144, 652 61, 737 7, 936 5, 021 62, 241 (x) 3, 828 5, 990	54, 760 35, 950 52, 940 25, 200 138, 730 108, 030 176, 270 7, 580 295, 250 (x) 18, 790 3, 610	141, 096 163, 488 417, 433 48, 593 48, 593 1, 214, 738 682, 117 110, 682 34, 848 468, 271 (x) 35, 952 75, 774	. 40 . 46 1. 17 . 14 2. 32 3. 40 1. 91 . 31 . 10 1. 28 (x) . 21
ground equipment Scientific and medical instruments and supplies (at	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers	1 7 32	(x) 7 36	(x) 38 39	(x) 7 7	(x) 42, 254 54, 555	(x) 806 1,487	(x) 56, 316 67, 061	(x) 81,920 106,460	(X) 286, 543 459, 830	(x) .80 1.29
Secondhand stores	12	12	8	9	14, 489	1, 550	19, 267	71, 490	111, 889	. 31

<sup>&</sup>lt;sup>1</sup> Further data will be shown in a special report on milk dealers.

## TABLE 75 .- YORK-RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

		Proprie- tors and	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES (1928)		
TYPE OF OPPRATION	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	exrenses (includes rent)	OF YEAR (at cost)	Amount	Per cont of total Snics	
Total	1, 111	1,063	3, 438	866	84, 338, 466	<b>8166, 461</b>	84, 017, 232	86, 624, 800	<b>8</b> 35, 689, 005	100,00	
Single-store independents 2-store independents 3-store independents Local chains Sectional chains National chains Other types of operation	929 34 15 31 39 44 19	1,019 29 7	2,588 185 71 90 84 360 58	598 33 39 37 151 8	3, 210, 485 277, 418 129, 606 118, 373 115, 531 392, 773 94, 280	124, 304 4, 328 6, 818 6, 173 23, 870 968	2, 914, 620 259, 658 119, 364 98, 050 90, 432 461, 549 78, 559	4, 676, 670 1, 040, 870 144, 270 74, 440 156, 570 439, 200 92, 780	25, 985, 911 2, 359, 228 675, 411 1, 011, 760 1, 286, 698 3, 786, 622 583, 371	72, 81 6, 61 1, 90 2, 84 3, 60 10, 61 1, 63	

### TABLE 76.—YORK—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single store in- depend- ents	Local multi- units, in- cluding local chains	Sectional and na- tional chains	Other types	KIND OF BUSINESS	Total	Single- store in- depend- ents	Local multi- units, in- cluding local chains		Other types
Department stores: Number of stores. Annual net sales. Per cent of total sales. Variety, 5-and-10, and to-a-dollar stores:	\$4, 800, 750 100. 00	3 \$3, 833, 070 79. 84		\$967, 680 20. 16		Grocery stores (without meats): Number of stores. Annual net sales. Per cent of total sales. Combination stores (groceries and meats):	\$2,748,840 100.00	140 \$1, 400, 784 50. 96	\$227, 126 8, 26	\$1, 120, 930 40.78	Mark.
Number of stores Annual net sales Per cent of total sales Men's and boys' clothing and furnishings stores:	\$1, 242, 894 100. 00	(x)		(x) (x)		Combination stores (groceries and meats): Number of stores	\$1, 755, 018 100. 00	\$1, 056, 087 60. 18	(x) (x)	(x) 2.	1 Z 2
nishings stores: Number of stores. Annual net sales. Per cent of total sales. Family clothing stores—men's, women's and children's: Number of stores.	\$1, 427, 873 100. 00		(x) (x)	(x)		Restaurants, cafeterias, and lunch rooms: Number of stores	\$1, 038, 999 100. 00	\$1, 038, 999 100. 00	( <del></del>	13 88 U 7 13 8 T 20 2 T 20 2 T 20 2 T	
Annual net sales Per cent of total sales Women's ready-to-wear spe- cialty stores—apparel and ac- cessories:	\$422, 300 100. 00	\$263, 481 62. 39		(x) (x)		Number of stations	\$1, 258, 623	\$478, 289	\$254, 948	13 . \$525, 386	MANA.
Number of stores	100.00	(x) (x)	(x) (x)	12	1	Annual net sales  Per cent of total sales	\$1, 214, 738 100. 00	\$1, 214, 738 100. 00		3 ( ) 3 ( ) 3 ( ) 3 ( ) 4 ( )	
Per cent of total sales Furniture stores: Number of stores Annual net sales Per cent of total sales	100.00 22 \$1,058,126	48, 12 18 \$673, 495	10. 54 4 \$384, 631	\$376, 865 38. 73		Number of stores. Annual net sales. Per cent of total sales. Hardware stores: Number of stores. Annual net sales.	\$141.006		(x)	(x)	alasa A
Radio and music stores: Number of stores. Annual net sales. Per cent of total sales.	\$568, 798	(x)	(x) (x)			Per cent of total sales	100.00 18 \$458.271	100.00		7 1 5 8 8 100 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	

# Table 77.—McKEESPORT—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

and the second of the second o		Propri- etors		BER OF OYRES	PAY	ROLL			NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	and firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (Bt COST)	Amount	Per cent o total sales
All groups	812	775	2, 354	549	82, 994, 045	\$98, 917	83, 094, 294	83, 914, 910	\$27, 639, 681	100, 0
Food group 1	424	419	580	221	637, 148	34, 030	647,799	494, 320	8, 867, 461	32. 2
Candy and confectionery stores	149 13 15 135 72 22 13	170 14 18 112 72 26 3	54 68 38 134 209 42 29 2	18 2 17 45 114 21 4	50, 151 102, 098 29, 746 164, 089 184, 181 72, 802 22, 737 1, 620	3, 643 150 2, 751 8, 310 12, 222 6, 317 637	94, 478 75, 958 52, 143 165, 745 182, 960 51, 867 15, 764 4, 693	79, 340 3, 740 27, 200 224, 770 138, 840 10, 600 4, 750 3, 250	934, 639 662, 103 420, 643 2, 860, 158 2, 588, 891 1, 157, 462 163, 753 19, 416	3.3 2.4 1.5 10.3 9.3 4.2 .6
General merchandise group	25	17	342	86	261, 840	12, 597	355, 073	534,010	2, 469, 781	8. 9
Department stores  Dry goods stores—piece goods stores  General merchandise stores  Variety, 5-and-10, and to-a-dollar stores	3 8 7 7	2 8 6 1	147 7 8 180	39 2 3 42	129, 583 4, 656 12, 068 115, 533	8,775 100 208 3,514	152, 296 8, 816 22, 874 171, 087	280, 090 66, 030 44, 040 143, 850	1, 119, 811 126, 683 138, 935 1, 084, 352	4. 0' . 4( . 5( 3. 9-
Automotive group 1	89	64	269	27	388, 042	6, 986	311,622	403, 890	4, 069, 360	14, 7
Motor vehicle dealers (new and used) Accessories, tires, and batteries Filling stations Garages and repair shops	15 12 24 17	15 13 13 22	135 21 82 30	9 2 16	234, 936 26, 840 80, 157 44, 904	3, 734 720 2, 532	193, 791 17, 042 66, 659 32, 321	266, 590 86, 690 22, 110 24, 850	2, 715, 131 341, 721 782, 893 265, 203	9. 86 1. 24 2. 66
Apparel group	88	74	252	112	409, 772	24,078	521, 113	770, 380	3, 793, 295	18, 77
Men's and boys' clothing and furnishings stores————————————————————————————————————	25 11	26 6	34 56	22 37	56, 414 102, 400	6, 555 5, 802	96, 502 130, 929	257, 400 158, 050	762, 701 629, 542	2.77 2.28
accessories. Women's accessories stores. Other apparel stores. Shoe stores.	9 7 16 20	8 5 16 13	87 8 7 60	16 7 6 24	139, 829 9, 809 9, 360 91, 960	2, 379 1, 327 2, 185 5, 828	131, 039 19, 240 12, 952 130, 451	87, 870 6, 500 7, 720 252, 840	1, 277, 152 91, 111 60, 988 971, 801	4. 54 . 33 . 22 3. 53
Furniture and household group	21	14	293	13	445, 169	1, 368	541,713	507, 210	2, 886, 532	10.48
Furniture stores	10	7	202	11	306, 616	1, 004	449, 208	418, 790	2, 109, 722	7. 66
Furniture stores	3 3 1 4	2 2 3	14 18 24 35	2	18, 075 20, 381 42, 137 57, 960	364	12, 655 9, 438 1, 328 69, 084	11, 970 15, 850 60, 600	99, 756 92, 627 83, 186 501, 241	. 36 . 34 . 30 1. 82
Restaurants, cafeterias, and eating places	39	50	119	1.5	104, 507	2, 226	93, 323	18,940	629, 561	2, 29
Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, etc	36 3	48	116 3	14 1	101, 618 2, 889	2, 201 25	88, 095 5, 228	12, 570 1, 370	600, 171 29, 390	2. 18 . 11
Lumber and building group.	36	29	251	16	384, 696	7, 503	248, 711	360, 120	2, 120, 093	7. 70
Lumber and building material dealers	7 4 14 11	3 3 15 8	143 11 61 36	8 3 4 1	201, 244 18, 802 114, 053 50, 597	5, 000 1, 121 1, 262 120	146, 392 15, 077 25, 180 62, 062	219, 320 18, 580 51, 660 70, 560	1, 332, 228 94, 245 822, 180 871, 490	4. 84 . 34 1. 17 1. 85
Other retail stores	107	104	243	59	356, 371	10, 131	379, 144	806, 890	2, 664, 369	9. 87
Hardware stores. Farmers' supplies Cigar stores and cigar stands. Drug stores Plorists Gitts, novelties, and toys—cameras. Jeweiry stores Luggage and leather goods stores. Music stores (without radio) News dealers Office, school, and store supplies and equipment	6 4 18 35 5 1 13 2 2 1	2 3 18 32 6 (x) 20 (x) (x) (x)	38 8 12 85 20 (x) 26 (x) (x) (x)	5 12 4 (x) 23 (x) (x) (x) (x)	52, 739 10, 415 14, 664 110, 288 23, 781 (x) 46, 416 (x) (x)	940 4, 328 975 (x) 2, 245 (x) (x) (x)	34, 345 8, 743 34, 670 109, 901 31, 985 (x) 64, 414 (x) (x) (x)	212, 590 20, 470 15, 740 259, 030 7, 910 (x) 157, 820 (x) (x)	360, 983 133, 154 167, 936 933, 009 170, 615 (X) 348, 915 (X) (X)	1, 31 . 48 . 61 3, 39 . 62 (x) 1, 27 (x) (x)
Opticians and optometrists	5	(X) 4	(x)	(x)	(x) 9,877	(x)	(X) 12, 820	(X) 12, 050	(x) 80, 978	(X) . 29
ground equipment.  Missellaneous classifications (combined)	2 12 3	(X) 11	(X) 24 5	(X) <sub>7</sub>	(X) 55, 835 8, 500	(x) 1,019	(X) 34, 311 2, 796	(x) 37, 310 24, 350	(X) 262, 812 39, 129	(x) 95

<sup>&</sup>lt;sup>1</sup> This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

Further data will be shown in a special report on milk dealers.

## Table 78.—McKEESPORT—RETAIL DISTRIBUTION BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Proprie- tors and	NUMB EMPLO		PAY I	ROLL	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1929)
TYPE OF OPERATION		firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	expenses (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	812	775	2, 354	549	<b>8</b> 2, 994, 045	898, 917	\$3, 094, 294	\$3, 914, 910	\$27, 539, 581	100.00
Single-store independents 2-store independents 3-store independents Local chains Sectional chains National chains Leased-department chains Other types of operation	644 32 16 24 28 59 4 5	742 21 7 2 2	1, 257 253 209 112 131 348 5	317 30 6 25 46 119 6	1, 662, 233 301, 135 323, 374 116, 629 138, 351 386, 213 5, 972 60, 138	58, 632 5, 625 852 4, 383 7, 964 20, 509 952	1, 627, 970 308, 188 388, 995 140, 761 204, 052 408, 005 8, 412 7, 911	2, 420, 300 422, 620 428, 020 85, 890 187, 330 342, 280 5, 060 23, 410	16, 286, 168 2, 290, 730 2, 643, 658 1, 116, 592 1, 284, 321 3, 676, 933 37, 996 200, 183	59.14 8.32 9.60 4.05 4.66 13.36 14.73

### TABLE 79.—MCKEESPORT—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, or because no stores were reported under this classification]

KIND OF BUSINESS	Total	Single-store indepen- dents	Local multi- units, in- cluding local chains	Sectional and national chains	KIND OF BUSINESS	Total	Single-store indepen- dents	Local multi- units, in- cluding local chains	Sectional and national chains
Department stores: Number of stores. Annual net sales. Per cent of total sales. Variety, 6-and-10, and to-a-dollar stores:	3 \$1, 119, 811 100. 00	(x)		(x) (x)	Grocery stores (without meats): Number of stores Annual net sales Per cent of total sales Combination stores (groceries and meats):	135 <b>\$2,</b> 860, 158 100, 00	(x) (x) 96	(x)	38 \$1,475,661 51.59
Number of stores  Annual net sales  Per cent of total sales  Men's and boys' clothing and furnishings stores:	100,00	(x) (x)		(x) (x)	Number of stores Annual net sales Per cent of total sales Restaurants, cafeterias, and lunch rooms:	\$2, 568, 891	\$1, 835, 523 71. 45	\$400, 911 15. 61	12.94
Number of stores.  Annual net sales. Per cent of total sales. Family clothing stores—men's, women's, and children's: Number of stores.	\$762, 701 100. 00	\$641, 540 \$4. 11	(x) (x) 1	(x) (x) 5	Number of stores Annual net sales Per cent of total sales Cigar stores and cigar stands: Number of stores Annual net sales Per cent of total sales	\$600, 171 100. 00	(x) (x) 15 \$42,713	(x) 1	
Annual net sales	\$629, 542 100. 00	(x) (x) 6 \$931, 976	(x) (x) 2	\$428, 144 68, 01	Filling stations: Number of stationsAnnual net sales	24	25. 43 10 \$200, 525 27. 36 (x)	(X) (X) 4 \$182, 708 24. 93 (X)	(X) 10 \$849, 660 47, 71 (X)
Annual net sales.  Per cent of total sales.  Shoe stores:  Number of stores.  Annual net sales.  Per cent of total sales.	20 \$971, 801 100, 00	72.97 10 \$444,738 45.76	(x) (x) 5 \$296, 965 30, 56	(x) (x) 5 \$230,098 23.68	Drug stores: Number of stores Annual net sales. Per cent of total sales Hardware stores: Number of stores	\$933, 009 100. 00	27 \$640,460 68.64	\$117, 309 12. 58	\$175, 240 18, 78
Furniture stores:  Number of stores.  Annual net sales.  Per cent of total sales.  Radio and music stores:  Number of stores.  Annual net sales.	1 100.00	\$439, 643 20. 84	\$1, 670, 079 79, 16		Annual net sales Per cent of total sales Jewelry stores: Number of stores Annual net sales	\$360, 983 100. 00 13 \$348, 915	(x) (x) 11	(X) 2	
Annual net sales Per cent of total sales	\$501, 241 100, 00	(x)	(x)		Per cent of total sales	100.00	(x) (x)	(x)	ilaha ses

#### TABLE 80.-NEW CASTLE-RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

		Propri- etors and		ER OF	PAY	BOLL	ALL OTHER		NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	792	790	2, 267	358	82, 787, 694	\$65, 865	\$2, 642, 113	84, 570, 020	\$26, 243, 378	100,00
Food group	321	820	843	91	414, 136	18, 809	423, 218	421, 730	6, 253, 399	23. 83
Candy and confectionery stores Dairy products stores 1. Delicatessen stores Fruit stores and vegetable markets. Grocery stores (without meats) Combination stores (groceries and meats) Meat markets (including sea foods) Bakeries—caterers Other food stores	53 13 5 3 159 54 26 7	59 13 5 3 151 51 28 10	24 49 5 3 83 122 29 26 2	14 1 1 35 34 6	17, 975 62, 187 6, 270 3, 053 94, 797 154, 527 45, 637 27, 821 1, 869	1, 850 400 166 7, 795 6, 743 1, 855	46, 648 57, 989 6, 117 3, 650 132, 924 124, 240 40, 743 9, 830 1, 077	44, 580 6, 050 3, 500 1, 150 226, 830 105, 010 29, 190 1, 870 3, 550	344, 254 591, 143 138, 165 49, 500 2, 138, 391 2, 132, 760 739, 191 113, 300 6, 705	1, 31 2, 25 . 53 . 19 8, 15 8, 13 2, 82 . 43 . 02
General stores—groceries with apparel or dry goods	3	4	6	1	7,060	360	4, 866	18, 500	104, 540	. 40
General merchandise group	28	18	433	115	374, 716	14, 350	464, 224	745, 860	8, 045, 490	11. 60
Department stores. Dry goods stores—piece goods stores. General merchandise stores. Variety, 5-and-10, and to-a-dollar stores.	3 13 5 7	9 6 3	186 86 11 150	32 27 56	174, 996 91, 259 13, 280 95, 181	8, 843 2, 195 3, 312	189, 622 121, 367 10, 759 142, 476	297, 290 240, 450 36, 730 171, 190	1, 333, 400 671, 652 166, 997 873, 441	5. 08 2. 56 , 63 3. 33
Automotive group 1	110	106	414	8	581, 627	2, 655	423, 799	804, 380	5, 843, 917	22, 27
Motor vehicle dealers (new and used)	19 21 42 27	9 26 37 31	274 33 84 19	3 5	361, 004 48, 765 89, 330 25, 818	1, 038 1, 617	295, 736 40, 246 61, 204 21, 973	681, 210 72, 520 48, 820 11, 900	4, 274, 086 395, 296 911, 928 223, 673	16. 29 1. 51 3. 47 . 85
Apparel group	85	69	244	49	880, 596	8, 629	429, 334	725, 460	8, 092, 171	11.78
Men's and boys' clothing and furnishings stores Family clothing stores—men's, women's, children's _ Women's ready-to-wear specialty stores—apparel and	21 7	21	46 52	8 24	86, 062 78, 914	1, 915 3, 953	121, 302 121, 526	258, 700 97, 750	872, 567 640, 480	3. 32 2. 44
accessories Women's accessories stores Other apparel stores Shoe stores	12 9 13 23	11 3 15 19	40 36 11 59	0 2 9	39, 356 35, 365 11, 358 79, 541	1, 112 347 1, 302	56, 456 13, 372 9, 163 107, 515	\$6, 420 5, 250 6, 880 270, 460	599, 621 119, 641 65, 287 794, 575	2. 28 46 . 25 3. 03
Furniture and household group	l	32	192	10	277, 559	3,899	259, 990	499,000	1, 802, 760	6. 87
Furniture stores Household appliances stores Other home furnishings and appliances stores Radio and music stores	19 6 2 9	16 4 2 10	102 45 2 43	2 8	163, 364 53, 436 2, 400 58, 359	382	189, 732 32, 191 4, 113 33, 954	379, 690 64, 590 7, 050 47, 670	1, 193, 185 288, 581 45, 685 275, 309	4. 55 1. 10 . 17 1. 05
Restaurants, cafeterias, and eating places	46	55	182	8	119, 452	532	84,775	26, 030	708, 831	2.70
Restaurants, cafeterias, and lunch rooms  Lunch counters, refreshment stands, etc	l	48 7	166 16	2	107, 941 11, 511	380 152	66, 917 17, 858	18,390 7,640	608, 787 100, 09 <b>4</b>	2.32 .38
Lumber and building group		36	140	7	303, 021	2,488	79, 258	322, 640	1, 489, 450	5. 68
Lumber and building material dealers. Electrical shops (without radio). Heating and plumbing shops. Paint and glass stores	9 3 15 8	11 3 12 10	60 3 59 18	7	105, 935 2, 840 169, 147 25, 099	2, 488	26, 733 3, 858 23, 072 25, 795	144, 890 8, 940 90, 920 68, 890	565, 708 28, 041 685, 728 209, 978	2, 16 11 2, 61 , 80
Other retail stores		143	812	74	428, 527	14, 143	469, 849	1, 000, 120	8, 874, 840	14. 76
Hardware stores. Hardware and farm implement stores. Farmers' supplies. Cigar stores and cigar stands. Coal and wood yards—ice dealers. Drug stores. Florists. Gifts, novelties, and toys—cameras. Jewelry stores. Luggage and leather goods stores. Music stores (without radio). News dealers. Office, school, and stores supplies and equipment	7 16 10 18 8 2 19	15	67 (x) 10 18 38 70 19 (x) (x) (x) (x)	(x) 4 5 11 18 2 (x) 8 (x) (x) 15	108, 157 (x) 12, 532 20, 081 45, 388 80, 974 222, 795 (x) 48, 527 (x) (x) 4, 500	1, 170 (x) 875 467 3, 277 3, 062 150 (x) 1, 315 (x) (x) 2, 090	108, 283 (x) 15, 922 34, 575 17, 675 100, 461 23, 410 (x) 80, 610 (x) (x) 3, 369	262,710 (x) 37,210 37,530 7,780 213,480 20,580 (x) 236,470 (x) 950	766, 204 (x) 354, 505 329, 378 400, 726 779, 573 139, 836 (x) 369, 340 (x) 90, 787	(x) 1, 25 1, 25 1, 53 2, 97 , 53 (x) 1, 41 (x) (x)
dealers	1 1	(x) (x) (x) 17	(x) (x) (x) 31	(x) (x) (x)	11	1	(x) (x) (x) 49, 188	(x) (x) (x) 68,640	(x) (x) (x) 810, 205	(x) (x) (x) 1.18
Secondhand stores	. 3	7	1		1,000		3, 300	6, 550	27, 975	.11

<sup>&</sup>lt;sup>1</sup> Further data will be shown in a special report on milk dealers.

<sup>2</sup> This total includes 1 classification in which the number of stores is less than 3 and concerning which no information can be disclosed.

# TABLE 81.-NEW CASTLE-RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Proprie- tors and	NUMB) EMPLO		PAY I	ROIL	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1929)
TYPE OF OPERATION	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	expenses (includes rent)	OF YEAR (at cost)	Amount	Per cent of total soles
Total	792	790	2, 267	358	\$2, 787, 694	<b>\$65</b> , 865	82, 642, 113	\$4, 570, 020	826, 243, 373	100.00
Single-store independents 2-store independents 3-store independents Local chains Sectional chains National chains Leased-depertment chains Other types of operation	673 19 5 15 20 41 9	760 16 3 8	1, 562 84 105 70 136 231 12 67	211 1 11 3 36 91 3 2	1, 977, 235 180, 883 118, 197 76, 876 142, 989 249, 436 8, 853 83, 225	45, 977 300 1, 674 650 6, 983 9, 565 368 348	1, 720, 066 135, 175 141, 050 100, 700 183, 814 307, 857 14, 376 39, 075	3, 540, 130 188, 130 229, 160 98, 720 176, 680 245, 890 10, 320 80, 990	19, 408, 829 1, 098, 971 851, 319 613, 478 1, 423, 099 2, 470, 349 74, 046 303, 282	73. 96 4. 19 3, 24 2, 34 5, 42 9, 41 28 1. 16

# TABLE 82.—NEW CASTLE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single- store inde- pendents	Local multi- units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single- store inde- pendents	Local multi- units, including local chains	and	Other types
Department stores: Number of stores. Annual net sales. Per cent of total sales. Variety, 5-and-10, and to-a-	\$1, 333, 400 100, 00	(x) (x)	(x) (x)	(x) (x)		Combination stores (groceries and meats):  Number of stores  Annual net sales  Per cent of total sales  Restaurants. cafeterias and	\$2, 132, 760 100, 00	\$1, 591, 135 74. 61	(x) (x)	(x) (x)	
dollar stores:  Number of stores.  Annual net sales.  Per cent of total sales.  Men's and boys' clothing and furnishings stores:	\$873,441 100.00	(x) (x)		(x) (x)		lunch rooms:  Number of stores  Annual net sales  Per cent of total sales  Cigar stores and cigar stands:  Number of stores.	38 \$608, 737 100, 00	(x) (x) (x)	(x) (x)	(x) (x) (x)	
Number of stores Annual net sales Per cent of total sales Family clothing stores—men's, women's and children's: Number of stores	100.00	(x) (x)	***************************************	(x) (x)		Annual net sales Per cent of total sales Filling stations: Number of stations Annual net sales	\$329, 378 100.00 42 \$911, 928	(x) (x) 25 \$599, 236	(x) (x) 6 \$124,028 13.60	(x) 11 \$188,664	
Annual net sales Per cent of total sales Women's ready-to-wear spe- cialty stores—apparel and accessories; Number of stores	100.00	(X) (X)		(x) (x)	1	Per cent of total sales  Coal and wood yards—ice dealers:  Number of yards Annual net sales  Per cent of total sales	100.00 10 \$400,728 100.00	65, 71 9 (x) (x)	15.60 (x) (x)		
Annual net sales	\$599,621 100.00 23 \$794,575	\$536, 844 89, 53 16 \$436, 395	2 (x)	(x) (x) 3 \$122,833 15.46	(x) (x) (x) (x)	Drug stores: Number of stores Annual net sales Per cent of total sales Hardware stores: Number of stores	\$779, 573	(x) (x) 14			
Per cent of total sales Furniture stores: Number of stores Annual net sales Per cent of total sales Radio and music stores:	\$1, 193, 185	54, 92 18 (x) (x)	(x) (x) (x)			Annual net sales Per cent of total sales Jewelry stores: Number of stores Annual net sales	\$769, 204 100, 00 19 \$369, 340	\$769, 204 100. 00 17 (X)	-,		
Number of stores	\$275, 309 100. 00	\$275, 309 100. 00		18		Per cent of total sales	. 100,00	(x)	(x)		. 1 7, 184 144
Number of storesAnnual net sales Per cent of total sales	\$2, 138, 391	138 \$1,390,839 65.04	(x)	\$729, 221 34, 10	(x)						1 10 10 10 10 10 10 10 10 10 10 10 10 10

#### TABLE 83.—WILLIAMSPORT—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

KIND OF BUSINESS	Num- ber of stores	and firm mem-			1		ALL OTHER	l		
		bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	763	684	2, 306	542	\$3, 033, 225	\$124, 851	\$2,979,222	\$4, 674, 900	\$26, 053, 228	100,00
od group	279	239	406	159	504, 704	41, 982	505, 149	469, 100	6, 221, 341	23, 88
Candy and confectionery stores Dairy products stores Dalicatessen stores Fruit stores and vegetable markets Grocery stores (without meats) Combination stores (groceries and meats) Meat markets (including sea foods) Hakeries—caterers. Other food stores	11 133 64 19 1	42 8 (x) 9 94 67 15 (x)	59 28 (x) 27 134 105 43 (x)	15 1 (x) 8 70 44 18 (x)	44, 818 39, 680 (x) 35, 763 165, 566 151, 898 54, 077 (x) 9, 486	3, 413 520 (x) 3, 204 17, 759 11, 165 4, 980 (x)	53,478 35,489 (x) 34,530 184,550 125,201 62,029 (x) 5,680	29, 380 17, 130 (x) 19, 420 210, 710 174, 790 12, 020 (x) 4, 270	342, 286 280, 029 (x) 290, 811 2, 302, 106 2, 124, 650 743, 025 (x) 34, 679	1. 3: 1. 00 (x) 1. 1: 9. 0: 8. 1: 2. 86 (x) . 1:
eneral merchandise group 2		13	427	102	440, 338	16, 819	372, 862	844,810	3, 558, 894	13.66
Department stores Dry goods stores—pièce goods stores Variety, 5-and-10, and to-a-dollar stores		8 1	277 14 132	41 1 59	309, 411 12, 730 113, 115	9, 160 108 7, 051	243, 008 16, 076 105, 418	592,600 44,480 167,270	2, 196, 650 118, 738 1, 171, 526	8.4 .4 4.5
utomotive group 2		93	369	38	608,720	10, 289	592, 954	654, 460	5, 238, 256	20. 1
Motor vehicle dealers (new and used)	17 15 26 50	8 12 12 59	190 49 49 80	9 4 4 21	361, 204 79, 254 56, 467 111, 235	3, 635 1, 088 635 4, 931	351, 686 97, 602 51, 776 91, 090	454, 230 127, 700 29, 840 36, 490	3, 577, 996 672, 311 454, 919 526, 830	13. 7. 2. 5. 1. 7. 2. 0.
pparel group	90	71	316	85	441,426	19,338	519, 788	884, 830	3, 558, 275	13. 6
Men's and boys' clothing and furnishings stores. Family clothing stores—men's, women's, children's Women's ready-to-wear specialty stores—apparel and accessories.	22 7 18	19 3 13	61 33 130	13 12 25	81, 577 46, 302 166, 662	1, 733 2, 972 5, 494	145, 237 58, 216 170, 221	321, 760 54, 150 156, 760	969, 063 264, 847 1, 282, 730 237, 341	3. 7: 1. 0: 4. 9:
Women's accessories storesOther apparel stores	18 9 16	18 8 10	35 17 40	13 5 17	51, 866 25, 896 69, 123	2, 395 2, 350 4, 394	39, 885 16, 394 89, 785	54, 180 40, 510 257, 270	122, 588 679, 106	2, 6
urniture and household group 2		33	167	50	235, 177	17, 188	288, 989	468, 040	1, 654, 691	6. 9
Furniture stores. Household appliances stores. Other home furnishings and appliances stores. Radio and music stores.	8	16 1 7 6	82 32 24 27	20 22	101, 895 49, 843 28, 919 52, 698	2, 312 7, 915 6, 721	116, 157 33, 561 18, 800 59, 562	261, 220 62, 900 34, 550 88, 790	930, 066 209, 765 120, 234 353, 121	3. 5 8 .4 1. 3
estaurants, cafeterias, and eating places	61	74	220	44	160,862	5, 873	189, 187	28, 790	1, 047, 595	4.0
Restaurants, cafeterias, and lunch roomsLunch counters, refreshment stands, etc	9	63	200 20	20 24	146, 765 14, 097	4, 783 1, 090	126, 621 12, 516	25, 760 3, 030	923, 871 123, 724	3. 5
umber and building group?		19	77	6	155,868	1, 172	69, 297	226, 790	667,756	2. (
Lumber and building material dealers Electrical shops (without radio) Paint and glass stores	4	6 4	48 19	3 1 2	107, 108 26, 505 366	515 291 366	48, 498 11, 803 4, 048	160, 780 45, 530 12, 180	485, 031 107, 813 23, 476	1.8
Other retail stores		183	323	58	485, 330	12, 190	535, 508	1, 094, 150	4,088,929	15. f
Hardware stores. Hardware and farm implement stores. Farmers' supplies. Book stores Cigar stores and cigar stands. Coal and wood yards—ice dealers. Drug stores. Florists. Gilts, novelties, and toys—cameras.	18 21 25 4 4	4	16 (x) 7 (x) 15 86 61 24 3	3 7 14 1	38, 120 (x) 10, 647 (x) 18, 658 121, 914 90, 812 33, 379 2, 175	309	(x) 24, 745 127, 088 81, 455 33, 023 6, 340	232, 850 (x) 27, 800 (x) 26, 640 89, 170 280, 320 11, 650 9, 710	356, 648 (x) 128, 376 (x) 176, 299 1, 127, 511 937, 305 146, 933 31, 132	1.3 (x) 4 (x) 6 4.3 3.6
Jeweiry stores. Luggage and leather goods stores. Music stores (without radio) News dealers. Office, school and store supplies and equipment	3 1 4	(x)	(x)	(x)	45, 894 8, 032 (x) 9, 086	919 390 (x ) 1,210	(x) 7, 603	257, 190 44, 000 (x) 3, 480	335, 655 72, 284 (x) 64, 400 191, 953	(x)
dealers. Opticians and optometrists. Sporting goods stores, including athletic and playground equipment. Stationers and printers. Miscellaneous classifications (combined)	7 2	(x)	(x) (x) (x)	(x) (x)	(x) (x) (x) (x) (x) (x) (x) 38, 336	(x) (x) (x)	19, 786 (x) (x) (x) (x)	20,080 (x) (x)	(x)	(x)
Miscellaneous classifications (combined)	ı	24	24	8	11	1, 252	49, 752	64, 660 4, 130	284, 593 24, 491	1

<sup>&</sup>lt;sup>1</sup> Further data will be shown in a special report on milk dealers.

This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

## TABLE 84.—WILLIAMSPORT—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Proprie- tors and		ER OF OYEES	PAY 1	OLL	ALL OTHER REPORTED	STOCKS ON	NET SALES	(1029)
TYPE OF OPERATION	Number of stores	firm members (not on pay roll)	Fuli time	Part time	Total (full time and part time)	Part time only	EXPENSES (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	763	684	2, 308	542	\$3, 033, 225	\$124, 851	\$2, 979, 222	\$4, 674, 900	\$26, 053, 228	100.00
Single-store independents. 2-store independents. 3-store independents. Local chains. Sectional chains. National chains Other types of operation.	23 12 43 27 37	659 15 5 1	1, 547 180 70 101 110 264 84	289 16 24 35 54 101 23	2, 073, 100 156, 768 90, 728 137, 804 141, 154 298, 379 135, 292	71, 371 4, 020 1, 715 8, 676 11, 369 18, 922 8, 778	2, 080, 310 182, 975 77, 221 138, 235 132, 342 315, 961 52, 178	3, 688, 490 211, 560 117, 460 120, 250 110, 610 323, 670 102, 860	1, 491, 987 1, 242, 915 3, 113, 340	68. 51 4. 90 2. 31 5. 72 4. 77 11. 95 1. 84

### TABLE 85.—WILLIAMSPORT—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single- store inde- pendents	Local multi- units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single- store inde- pendents	Local multi- units, including local chains	Sectional and national chains	Other types
Department stores: Number of stores. Annual net sales. Per cent of total sales. Variety, 5-and-10, and to-adollar stores:	100,00	(x) 2 (x) (x)	1	(x) (x) (x)		Combination stores (groceries and meats): Number of stores	\$2, 124, 650 100. 00	50 \$1, 344, 805 63. 30	9 \$334, 014 15, 72	\$445, 831 20, 98	
Number of stores  Annual net sales  Per cent of total sales  Men's and boys' clothing and furnishings stores:	\$1, 171, 526 100. 00	(x)	(x)	(x) (x)		Number of stores	\$923, 871 100, 00	(x) (x)	(x) 1	(x) (x)	
Number of stores	\$969,663 100,00	\$874, 042 90. 14	(x) (x)			Number of stores	\$175, 290 100. 00	\$101, 956 58. 16	(x) (x)	(x)	
women's, and children's: Number of stores	\$264, 847 100, 00	(x) (x)	(x) 1 (x)	\$135, 948 51. 33		Number of stations Annual net sales Per cent of total sales Coal and wood yards—ice dealers:	\$454, 910 100. 00	\$160, 427 35. 26	\$118, 539 26. 06	8175, 953	25777777°
cialty stores—apparel and accessories: Number of stores Annual net sales	18 \$1, 282, 730	\$695, 947	\$492,031	(x) (x)	(x) 1 (x)	Number of yards	\$1, 127, 511	(x) (x)	(x)		
Per cent of total sales Shoe stores: Number of stores Annual net sales Per cent of total sales	\$679, 106	54. 25 8 \$327, 558 48. 23	38.36 3 \$138,253 20.36	\$213, 295		Number of stores	\$937, 305 100. 00	\$630, 161 67. 23	(x) (x)	(x) (x)	tarder tarder
Furniture stores: Number of stores. Annual net sales. Per cent of total sales	16 \$930, 066	(x) 15	(x)			Annual net sales Per cent of total sales Jewelry stores: Number of stores	\$356, 648 100. 00	100, 00			
Radio and music stores:  Number of stores  Annual net sales  Per cent of total sales	\$3.4, 121 100, 00	(x) (x)	1			Annual net sales Per cent of total sales	\$335,655	11 \$335, 655			1.
Grocery stores (without meats): Number of stores. Annual net sales. Per cent of total sales	133 \$2, 362, 106	89 \$664, 939 28, 15	20 \$533, 765 22, 60	\$1, 163, 402							2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3

## RETAIL DISTRIBUTION IN PENNSYLVANIA: 1929

## TABLE 86.—HAZLETON—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri- eters and		ER OF OYEES	PAY	ROLL	ALL OTHER		NET SALES	(1929)
kind of Business	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXIENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	Amount	Per cent of total sales
All group	682	679	1, 511	495	\$1, 783, 771	872, 219	\$1, 939, 565	\$3, 196, 830	\$17, 094, 073	100.00
Food group		251	344	58	372, 870	11, 295	337, 115	287, 070	4, 217, 415	24. 67
Candy and confectionery stores.  Dairy products stores 1.  Delicatessen stores.  Fruit stores and vegetable markets.  Grocery stores (without meats).  Combination stores (groceries and meats).  Meat markets (including sea foods).  Bakeries—caterers.  Other food stores.	1	37 5 4 (x) 75 120 (x)	23 70 5 (x) 48 174 (x)	12 1 2 (x) 18 22 2 (x)	19,778 81,694 4,483 (x) 59,342 183,324 6,819 (x) 1,501	1, 436 280 500 (x) 3, 836 4, 984 103 (x)	33, 830 64, 166 6, 947 (x) 63, 066 155, 308 5, 150 (x) 843	17, 420 580 2, 290 (x) 95, 780 163, 040 5, 180 (x) 2, 090	204, 106 630, 762 58, 636 (x) 967, 027 2, 163, 211 1000, 237 (x) 4, 821	1, 19 3, 69 , 34 (x) 5, 66 12, 65 , 59 (x)
General stores—groceries with apparel or dry goods General merchandise group	1 !	23	2		1,668	40.404	2,038	4, 350	24, 050	. 14
Department stores Dry goods stores—plece goods stores General merchandise stores Variety, 5-and-10, and to-a-dollar stores	ll	5 15 2 1	220 45 12 98	135 22 23 54	235, 466 68, 138 8, 247 70, 234	18, 404 4, 498 4, 510 2, 520 6, 876	155, 078 51, 077 11, 053 123, 579	384, 310 159, 550 53, 160 101, 240	3, 504, 188 2, 080, 948 502, 527 83, 095 837, 616	20. 50 12. 17 2. 94 . 49 4. 90
Automotive group	1 1	69	188	12	213, 890	8, 201	251, 728	299, 970	2, 706, 339	15, 83
Motor vehicle dealers (new and used)	18 13 18 17	18 14 18 19	92 12 29 35	2 4 6	133, 643 10, 959 32, 097 37, 191	354 1, 235 1, 612	151, 052 24, 134 35, 556 40, 986	193, 900 44, 330 25, 420 36, 320	1, 794, 157 135, 892 428, 005 348, 345	10. 50 . 79 2. 50 2. 04
Apparel group	64	- 55	161	71	239, 735	12, 998	343, 560	694, 550	2, 393, 968	14, 01
Men's and boys' clothing and furnishing stores	22 4 14	22 1 11	48 25 54	7 4 23	81, 305 30, 667 75, 801	1, 349 743 4, 947	129, 191 31, 799 107, 023	393, 760 26, 530 91, 520	837, 790 201, 630 813, 548	4, 90 1, 18 4, 76
accessories Women's accessories stores Other apparel stores Shoe stores.	8 4 12	8 4 9	11 3 20	8 29	8, 703 2, 932 40, 327	923 5, 036	14, 834 2, 363 58, 350	13, 960 4, 310 164, 470	100, 524 22, 680 417, 695	. 13 2. 45
Furniture and household group	30	32	135	33	199, 143	8, 045	275, 753	496, 330	1, 412, 242	8, 26
Furniture stores	12 5	16 7	74	12	111, 076 6, 040	1, 800 300	174, 085 1, 821	321, 440 4, 380	808, 927 28, 754	4. 73
Household appliances stores	4 9	9	22 32	12 8	32, 778 49, 249	2, 508 3, 437	37, 367 62, 480	45, 640 124, 870	232, 249 347, 312	1, 36 2, 03
Restaurants, cafeterias, and eating places	20	21	103	8	70, 553	310	65,752	16, 270	397, 384	2,32
Restaurants, cafeterias, and lunch rooms  Lunch counters, refreshment stands, etc.  Lumber and building group.	17 3 31	18 3 33	85 18	1 2 8	57, 721 12, 832 112, 199	110 200 3, 638	49, 877 15, 875 89, 787	10, 670 5, 600 185, 210	9C <sub>1</sub> , 438 95, 946	1, 76
Lumber and building material dealers Electrical shops (without radio) Heating and plumbing shops Paint and glass stores		9 3 10 11	18 3 26 19	4	32, 202 1, 062 50, 395 28, 540	1, 424 2, 214	18, 288 2, 233 11, 888 7, 378	122, 540 8, 820 25, 100 11, 750	284, 668 8, 799 171, 228 73, 197	3. 15 1, 67 , 05 1, 00 , 43
Other retail stores		189	156	74	190, 586	14, 068	290, 195	528, 020	1, 884, 837	11, 03
Hardware stores Farmers' supplies Book stores. Cigar stores and eigar stands. Coal and wood yards—ice dealers. Drug stores. Florists. Gifts, novelties, and toys—cameras. Jewelry stores. Luggage and leather goods stores. Music stores (without radio) News dealers. Office, school, and store supplies and equipment dealers.	87 3 18 6 3 10 3 14	8 (x) (x) 92 4 14 7 4 9 3 (x) 3	6 (x) (x) 26 22 43 9 2 8 2 (x) 6	(x) 19	9,726 (x) (x) 30,824 26,920 49,965 10,329 1,664 14,154 3,380 (x) 10,619	416 (x) (x) 1, 595 2, 334 3, 907 2, 766 (x) 1, 520	11, 939 (x) (x) 63, 248 19, 398 60, 375 17, 374 3, 429 33, 172 4, 238 (x) 2, 373	51, 120 (x) (x) 38, 840 2, 570 176, 800 10, 840 5, 300 110, 090 7, 900 (x) 4, 040	120, 888 (x) (x) 220, 408 132, 240 460, 952 89, 801 16, 300 160, 874 15, 965 (x) 116, 162	.70 (x) (x) (x) 1.70 .77 2.70 .53 .10 .94 .09 (x)
dealers. Opticians and optometrists. Sporting goods stores, including athletic and playground equipment. Scientific and medical instruments and supplies (at	2	5 (x)	(x)	(x)	4,999 2,376 (x)	(x)	4, 699 4, 653 (x)	9,020 7,500 (x)	55, 192 15, 512 (x)	. 32 . 09 (x)
Miscellaneous classifications (combined)	1	(x) 32	(x) 21	(x) <sub>9</sub>	(x) 20,018	(X) 1,043	(x) 45, 348	(x) 58, 330	(x) 308, 928	(x) 1.83
Secondhand stores	3	3	1	2	1, 092	260	2, 850	6, 800	15, 700	. 09

 $<sup>^1</sup>$  Further data will be shown in a special report on milk dealers,

#### TABLE 87.—HAZLETON—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

	Number	Proprie- tors and firm		ER OF	PAY	sorr	ALL OTHER REPORTED	STOCKS ON	NET SALES	(1929)
TYPE OF OPERATION	of stores	members (not on pay roll)	Full time	Part time	Total (lull time and part time)	Part time only	expenses (includes rent)	OF YEAR (nt cost)	Amount	Per cent of total sales
Total	682	679	1, 511	495	\$1, 783, 771	\$72, 219	\$1, 939, 565	\$3, 196, 830	\$17, 094, 073	100, 00
Single-store independents 2-store independents 3-store independents Local chains Sectional chains National chains Other types of operation	23 10 12 14	635 27 10 6	1, 022 84 55 102 52 164 32	334 29 6 7 31 76 12	1, 228, 042 103, 946 74, 217 122, 322 57, 861 156, 193 41, 190	44, 441 6, 239 943 2, 545 4, 405 11, 138 2, 508	1, 262, 539 161, 996 82, 652 125, 567 45, 656 214, 438 46, 717	2, 522, 290 187, 600 78, 970 124, 410 77, 420 153, 920 52, 220	12, 078, 408 999, 337 527, 246 799, 458 623, 155 1, 791, 939 274, 470	70. 06 5, 85 3. 08 4. 68 8, 64 10. 48 1. 01

## TABLE 88.—HAZLETON—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF NUSINESS	Total	Single- store independ- ents	Local multi- units, includ- ing local chains	Sectional and national chains	Other	KIND OF BUSINESS	Total	Single- store independ- ents	Local multi- units, includ- ing local chains	Sectional and Other national chains
Department stores: Number of stores. Annual net sales. Per cent of total sales. Variety, 5-and-10, and to-a-dollar stores: Number of stores.	3 \$2,080,948 100.00	\$2,080,948 100.00				Grocery stores (without meats): Number of stores. Annual net sales. Per cent of total sales. Combination stores (groceries and meats):	87 \$967, 027 100, 00	(x)	(x) (x)	\$634, 517 65, 61
Annual net sales  Fer cent of total sales  Men's and boys' clothing and furnishings stores;  Number of stores	\$837, 616 100.00 22	(x)	3	(x) (x)		Number of stores. Annual net sales. Per cent of total sales. Restaurants, cafetorias, and lunch rooms: Number of stores.	\$2, 163, 211 100, 00	104 \$1,333,967 61.67	19, 43	\$408, 814 18, 90
Annual net sales Per cent of total sales Family clothing stores—men's, women's and children's: Number of stores. Annual net sales	\$837, 790 100. 00 4 \$201, 630	\$662, 867 79. 12	\$174, 923 20. 88	3		Annual net sales Per cent of total sales Cigar stores and cigar stands; Number of stores Annual net sales Per cent of total sales	\$301, 438 100. 00 87 \$290, 403	(x) (x) 84 \$243, 647	(x) (x) 3 \$46, 750	
Per cent of total sales Women's ready-to-wear specialty stores—apparel and accessories: Number of stores Annual net sales Per cent of total sales	100.00 14 \$813,548 100.00	(x)	3 \$264, 304 32, 49	(x) (x) (x)	(x) (x)	Filling stations: Number of stations. Annual net sales. Per cent of total sales. Coal and wood vards—tee dealers:	100, 00 18 \$428, 005 100, 00	\$3, 90 11 \$272, 302 63, 62	4	
Shoe stores:  Number of stores.  Annual net sales.  Per cent of total sales.  Furniture storea:  Number of stores.	\$417, 696 100.00	\$288, 584 69. 09	(x) (x)	(X) 2	(X)	Number of yards Annual net sales Per cent of total sales Drug stores: Number of stores Annual net sales	3 \$132, 240 100, 00 18 \$460, 952	\$132, 240 100, 00 13 \$246, 629	4	1
Annual net sales Per cent of total sales Radio and music stores: Number of stores Annual net sales Per cent of total sales	\$803, 927 100, 00 9 \$347, 312	(x) (x) (x)				Fer cent of total sales.  Hardware stores:  Number of stores.  Annual net sales.  Per cent of total sales.  Jewelry stores:	100, 00 8 \$120, 888 100, 00	5a. 50 (x) (x)	(x) (x) (x) (x)	(x)
2 of Cont of Court Stifes	100.00	(x)	(x)			Number of stores. Annual net sales. Per cent of total sales.	\$160, 874 100, 00	(x) 9	(x) 1	

## Table 89.—NORRISTOWN—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri- etors and		ER OF OYEES	РАТ	ROLL	ALL OTHER		NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- bors (not on pay roll)	Full time	Part time	Total (ful) time and part time)	Part time only	REFORTED EXPENSES (includes rent)	STOCES ON HAND, END OF YEAR (at cost)	Amount	l'er cent of total cales
All groups	573	540	1, 268	287	\$1, 797, 260	<b>\$</b> 58, 715	<b>\$1, 859, 80</b> 5	\$2,678,200	\$17, 358, 317	100, 00
Food group		255	277	82	385, 636	16, 633	381, 849	239, 100	4, 814, 655	27. 74
Candy and confectionery stores  Dairy products stores 1	38 5	44	25 48	12 2	26, 747 85, 997	978 315	29, 903 79, 790	19,620 2,000	343, 898 453, 516	1. 98 2, 61
Candy and confectionery stores  Dairy products stores  Palicatessen stores  Fruit stores and vegetable markets.  Grocery stores (without meats)  Combination stores (groceries and meats)  Meat markets (including sea foods)  Bakeries—caterers.	7 19 91 73 37	7 18 80 60 39 4	9 50 121 19 5	8 12 27 10 11	11, 263 67, 643 159, 736 28, 104 6, 146	2, 084 2, 550 6, 688 2, 768 1, 250	20, 687 68, 155 149, 790 32, 345 3, 179	2,080 3,910 89,490 110,640 10,050 1,310	43, 335 148, 929 1, 141, 444 2, 246, 765 412, 768 21, 000	2.01 .86 .86 .6.58 12.94 2.38
General merchandise group	21	19	212	20	280, 163	3, 763	335, 329	493, 790	2, 170, 240	12, 50
Department stores Dry goods stores—plece goods stores General merchandise stores Variety, 5 and-10. and to-a-dollar stores	3	11 3 1	154 9 5 44	5 2 13	217, 754 12, 548 5, 177 44, 684	1,329 384 2,050	243, 221 26, 843 5, 559 59, 708	342, 990 62, 530 19, 200 49, 070	1, 345, 395 217, 957 91, 392 515, 586	7. 75 1. 25 . 53 2. 97
Automotive group 1	Į . I	49	222	10	358, 328	1, 935	352, 215	409, 870	3, 735, 631	21, 52
Moter vehicle dealers (new and used)	13 16 11 14	8 17 8 15	136 34 25 26	3 2 3	244, 313 40, 590 28, 108 43, 489	620 390 800	217, 849 78, 647 27, 951 25, 525	277, 220 91, 720 18, 510 12, 050	2, 646, 797 575, 884 323, 868 170, 547	15, 25 3, 32 1, 86 , 98
Apparel group		58	97	60	148, 833	14, 483	244, 082	558, 280	1, 789, 048	10.31
Men's and boys' clothing and furnishings stores Family clothing stores—men's, women's, children's. Women's ready-to-wear specialty stores—apparel and	13	14 7	23 24	15 6	39, 861 41, 658	3, 464 665	77, 045 51, 032	228, 960 56, 380	509, 033 872, 160	2, 93 2, 15
Women's ready-to-wear specialty stores—apparel and accessories. Wamen's ceessories stores Other apparel stores Shoe stores	9 10 3 16	10 8 3 16	13 10 0 18	13 1 17	21, 145 11, 631 8, 490 26, 048	3, 143 2, 832 240 4, 139	34, 418 24, 997 3, 236 53, 354	92, 800 25, 740 3, 090 151, 310	340, 411 130, 218 22, 514 408, 412	2, 00 . 75 . 13 2, 85
Furniture and household group 1	28	24	113	4	194, 351	1, 784	158,740	319, 610	1, 272, 119	7, 33
Furniture stores. Household appliances stores. Other home furnishings and appliances stores. Radio and music stores.	10 5 3 9	8 1 3 11	35 45 28	1	54, 006 94, 572 35, 838	150	49, 809 65, 561 1, 113 87, 423	131, 560 72, 410 6, 850 101, 880	397, 386 509, 340 8, 400 321, 096	2, 29 2, 93 , 05 1, 85
Restaurants, cafeterias, and eating places	23	26	74	4	59, 519	514	74, 449	8, 270	320, 032	1, 84
Restaurants, cafeterias, and lunch rooms	20 3	24 2	60 14	2 2	50, 214 9, 305	454 60	67, 731 6, 718	7, 740 530	275, 906 44, 126	1. 59 , 25
Lumber and building group 2	I	11	59		90, 028		43, 784	107, 880	584, 310	3, 37
Lumber and building material dealers	1 1	4 2 3	38 11 7		56, 655 23, 513 7, 170		31, 071 5, 571 6, 422	70, 070 3, 130 31, 440	473, 676 60, 136 40, 498	2, 73 . 35 . 23
Other retail stores.	1	93	211	107	275, 922	19, 653	266, 486	518, 260	2, 638, 675	15, 17
Hardware stores. Farmers' supplies Book stores. Cigar stores and cigar stands Coal and wood yards—ice dealers Drug stores. Florists. Gifts, novelties, and toys—cameras. Jewelry stores. Music stores (without radio) News dealers. Office, school, and store supplies and equipment	10 8 18 5 2 11 1 7	(x) (x) (x) 10 9 18 (x) 9 (x) 5	16 (x) (x) 7 62 44 7 (x) 26 (x)	(x) (x) (x) 1 14 6 (x) (x) (x) 68	15, 614 (x) (x) 8, 770 70, 921 54, 616 11, 784 (x) 36, 804 (x) 13, 610	831 (x) 630 248 4,593 1,572 (x) 320 (x) 9,280	29, 376 (x) 7, 569 48, 881 53, 502 16, 301 (x) 49, 066 (x) 5, 590	80,620 (x) (x) 9,160 27,610 132,930 3,580 (x) 151,930 (x) 2,220	198, 145 (x) (x) 112, 943 632, 419 538, 315 116, 388 (x) 275, 998 (x) 113, 193	1,14 (x) (x) .65 3.65 3.10 .67 (x) 1.58 (x)
onte, scinol, and store supplies and equipment dealers.  Opticians and optometrists.  Sporting goods stores, including athletic and playground equipment.  Stationers and printers.  Miscellaneous classifications (combined)	4 5 2 1	(x)	(x) (x) (x)	(x) (x)	12, 953 10, 101 (x) (x)	(x)	18, 948 9, 446 (x) (x)	22, 120 11, 570 (x) (x) (x) 28, 150	118, 928 59, 308 (x) (x)	,69 ,34 (x) (x)
	i 1	(x) 13		4	17,858	1,070	13, 175	! 11	160, 809	. 93
Secondhand stores	5	5	3		4,480		2,871	25, 140	38, 607	. 22

<sup>1</sup> Further data will be shown in a special report on milk dealers.
2 This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

### TABLE 90.-NORRISTOWN-RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

	Number	Proprie- tors and	NUMB EMPL		PAY	ROLL	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1920)
TYPE OF OPERATION	of stores	members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	EXPENSES (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	573	540	1, 268	287	\$1,797,260	\$58, 715	<b>81,</b> 859, 805	\$2, 678, 200	\$17, 358, 317	100.00
Single-store independents. 2-store independents 3-store independents Local chains Sectional chains. National chains Other types of operation	22	521 17	828 132 3 88 84 100 33	223 10 2 11 12 27 27	1, 141, 269 202, 223 3, 715 141, 208 108, 035 127, 259 72, 891	45, 457 1, 849 450 2, 732 3, 506 4, 602 119	1, 185, 788 257, 667 4, 000 133, 665 80, 074 141, 733 56, 878	2, 169, 130 241, 470 9, 320 50, 390 54, 450 90, 480 53, 960	11, 792, 184 1, 641, 028 43, 442 949, 170 1, 339, 408 1, 251, 994 341, 025	67. 93 9. 45 . 25 5. 47 7. 72 7. 21 1. 97

#### TABLE 91.-NORRISTOWN-SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single- store in- depend- ents	Local multi- units, in- cluding local chains	Sectional and national chains	KIND OF BUSINESS	Total	Single store in- depend- ents	Local multi- sectional units, including local chains
Department stores: Number of stores. Annual net sales. Per cent of total sales. Variety, 5-and-10, and to-a-dollar stores: Number of stores. Annual net sales.	\$1, 345, 305 100, 00 3 \$515, 586	(x) (x) (x)	(x) (x)	(x) 2	Combination stores (groceries and meats:)  Number of stores Annual net sales Per cent of total sales Restaurants, cafeterias, and lunch rooms:	73 \$2,246,765 100.00	\$906, 213 40. 33	\$428, 270 10. 06 \$012, 282 40. 61
Per cent of total sales.  Men's and boys' clothing and furnishings stores:  Number of stores.  Annual net sales.  Per cent of total sales.	100.00	(x) (x) (x) (x) (x)		(x) (x)	Number of stores Annual net sales Per cent of total sales. Cigar stores and cigar stands; Number of stores Annual not sales.	\$275, 906 100. 00	100.00	
Family clothing stores—men's, women's, and childrens': Number of stores Annual net sales Per cent of total sales. Women's ready-to-wear specialty stores—	\$372, 160 100, 00	\$261, 782 70. 34	(x) (x) (x)		Per cent of total sales Filling stations:	100.00	\$112, 948 100. 00 4 \$46, 500 14. 36	
apparel and accessories:  Number of stores:  Annual net sales.  Per cent of total sales.  Shee stores:  Number of stores.	\$346, 411 100, 00	\$346, 411 100, 00			Number of yards Annual net sales Per cent of total sales Drug stores: Number of stores	\$632, 419 100. 00	\$632, 419 100. 00	1
Annual net sales. Per cent of total sales. Furniture stores; Number of stores. Annual net sales. Per cent of total sales.	100, 00 10 \$397, 388	\$306, 328 75, 00 10 \$397, 386 100, 00	(x) (x)	(x)	Per cent of total sales. Hardware stores: Number of stores. Annual net sales. Per cent of total sales. Jewelry stores;	100.00	\$198, 145	(x) (-0.03 (x) (-0.03 (x) (-0.03)
Radio and music stores:  Number of stores:  Annual net sales	\$321, 096 100. 00	1	1	(x) (x) (x)	Number of stores Annual net sales. Per cent of total sales.	\$275, 998 100. 00	(x) 10 (x)	(x) 1
Annual net sales Per cent of total sales	<b>Q1 141 444</b>	(x) (x)	(x)	\$634, 092 55. 55				

## TABLE 92.—EASTON—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

		etors	EMPI.	OYEES	PAY	ROLL	ALL OTHER		NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes reni)	BTOCES ON HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	645	594	2,428	449	83, 376, 989	\$107, 187	83, 229, 462	\$5, 160, 680	\$27, 258, 765	100, 0
ood group		278	394	95	583, 104	31, 481	487, 420	417, 180	5, 972, 026	21, 6
Candy and confectionery stores  Dairy products stores  Delicatessen stores  Fruit stores and vegetable markets  Grocery stores (without meats)  Combination stores (groceries and meats)  Meat markets (including sea foods)  Bakeries—caterers  Other food stores	39 5 12 14 114 55 20 9	47 5 12 15 108 48 30 11	28 5 7 9 140 145 34 25	7 1 22 58 5	28, 529 4, 166 4, 136 8, 016 257, 445 214, 478 39, 252 26, 172 910	1, 144 546 4, 869 23, 318 1, 004 600	44, 395 3, 278 18, 495 15, 682 175, 495 156, 220 47, 337 22, 240 4, 278	25, 240 250 14, 450 4, 050 232, 890 122, 730 14, 010 3, 410	255, 245 17, 259 120, 730 123, 148 1, 977, 197 2, 653, 807 624, 391 188, 758 11, 500	7. 24 7. 24 9. 74 2. 24 9. 74
eneral stores—groceries with apparel or dry goods	_	6	1		1, 580		1, 950	10, 200	80, 658	, 13
eneral merchandise group		16	709	177	768, 350	31, 200	674, 036	988, 910	5, 348, 324	19, 69
Department stores		3 9 4	575 8 5 121	97 4 76	652, 276 8, 182 7, 108 100, 784	23, 278 459 7, 463	516, 600 24, 976 7, 400 125, 060	767, 260 90, 000 32, 740 98, 910	4, 085, 055 190, 160 85, 826 978, 283	14, 99 . 73 . 3 3, 50
utomotive group *		65	253	14	390, 132	3, 678	864, 141	470, 620	4, 095, 436	15.0
Motor vehicle dealers (new and used)	19 24	8 15 15 25	105 59 56 32	5 8 1	196, 519 82, 445 63, 429 46, 739	1,600 1,878 200	202, 569 76, 153 51, 540 32, 259	276, 170 140, 040 32, 580 17, 590	2, 538, 178 759, 220 560, 457 214, 126	9. 3 2. 79 2. 00 . 78
pparel group	95	60	271	102	403, 899	23, 852	599, 123	1, 091, 230	3, 466, 443	12, 79
Men's and hoys' clothing and furnishings stores. Family clothing stores—men's, women's, children's. Women's ready-to-wear specialty stores—apparel an accessories.	d 24	14	64 42	12	111,005 71,296	2, 527 28	185, 131 70, 862	452, 220 60, 270	1, 035, 998 354, 968	3. 80 1. 30
accessories. Women's accessories stores. Other appareal stores. Shoe stores.	17 19 13	11 13 14 8	52 34 35 44	30 19 8 32	87, 036 38, 824 37, 246 58, 492	7, 481 2, 621 3, 172 8, 023	134, 520 74, 830 18, 149 116, 131	135, 870 101, 750 47, 880 293, 240	756, 402 446, 471 151, 485 721, 119	2.77 1.64 .50 2.68
urniture and household group 2		30	243	13	502, 282	3, 223	437, 707	650, 020	2, 539, 203	9, 31
Furniture stores. Household appliances stores. Other home furnishings and appliances stores	11 4 5	8 1 6 14	124 17 34 68	13	305, 091 32, 432 52, 584 112, 175	3, 223	311, 566 19, 299 25, 064 80, 328	481, 200 27, 100 59, 720 78, 000	1, 592, 861 110, 235 199, 314 629, 793	5.84 .4 .73 2.31
estaurants, cafeterias, and eating places	30	. 35	. 134	10	104, 048	1,874	96, 499	14, 500	579, 394	2. 1:
Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, etc		30 5	126 8	7 3	97, 212 6, 836	1, 449 425	82, 081 14, 418	13, 740 760	540, 576 38, 818	1.9
umber and building group		17	207	13	347, 319	5, 870	242, 392	884, 850	2, 570, 546	9.4
Lumber and building material dealers Electrical shops (without radio)	8 1 4 9	3 1 4 9	158 3 25 21	6 6 1	258, 688 4, 147 49, 171 35, 313	3, 000 2, 160 210	199, 531 7, 992 12, 895 22, 474	755, 710 17, 570 9, 630 51, 440	2, 151, 537 57, 264 148, 271 213, 474	7. 89 . 21 . 55
ther retail stores		80	211	24	272, 100	6, 014	322, 093	668, 170	2, 632, 912	9.66
Hardware stores Book stores Clagar stores and cigar stands Coal and wood yards—ice dealers Drug stores Florists Glifts, novelties, and toys—cameras Jewelry stores Luggage and leather goods stores News dealers Office, school, and store supplies and equipmen	1 9 5 16 4 4 4 13 2 4	(x) 6 5 14 5 4 13 (x) 4	7 (x) 10 29 62 19 1 23 (x) 3	(x) 2 8 7 (x)	11, 639 (x) 12, 903 30, 335 81, 248 23, 880 1, 000 23, 094 (x)	(x) 1, 142 2, 617 (x) 556	13, 244 (x) 12, 055 54, 104 68, 032 29, 720 1, 775 61, 867 (x) 2, 076	46, 410 (x) 16, 740 63, 180 105, 340 9, 000 12, 210 172, 740 (x) 2, 940	133, 129 (x) 216, 888 554, 656 531, 242 152, 600 14, 737 288, 352 (x) 32, 912	.49 (x) .79 2.03 1,95 .56 0.05 1.06 (x) .12
dealers Sporting goods stores, including athletic and pla ground equipment Stationers and printers Miscellaneous classifications (combined)	2 6	(x) 5	22 (x) 5	(x)	34, 482 (x) 5, 508	(x) 679	22, 747 (x) 7, 452	51, 360 (x) 21, 460	191, 460 (x) 64, 116	.70 (x)
condhand stores		10	20 3	1	31, 372 4, 195	475	20, 150 4, 101	94, 030 15, 520	266, 480 24, 718	. 09

Further data will be shown in a special report on milk dealers, This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed,

#### TABLE 93.—EASTON—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

	Number	Proprie- tors and firm	NUMB) EMPLO		PAY I	ROLL	ALL OTHER REPORTED	STOCKS ON	NET SALES (1929)		
TYPE OF OPERATION	of stores	members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	EXPENSES (includes rent)	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales	
Total	645	594	2, 426	449	\$3, 376, 989	\$107, 167	\$3, 229, 462	\$5, 160, 680	\$27, 258, 765	100,00	
Single-store independents 2-store independents 3-store independents Local chains. Sectional chains. National chains. Leased-department chains. Manufacturer-controlled chains (and salesbranch systems) Other types of operation	26 11 13 30 37 4	566 22 3	1, 734 87 55 69 153 281 16 21	245 13 1 14 58 108 9	2, 442, 927 119, 160 100, 568 101, 787 211, 038 322, 064 16, 779 39, 769 16, 897	59, 995 2, 462 450 4, 969 23, 327 14, 192 1, 487	2, 110, 621 209, 043 104, 964 158, 221 172, 395 406, 352 32, 622 24, 342 10, 902	4, 061, 970 196, 250 177, 390 238, 990 130, 050 307, 740 9, 210 28, 120 10, 960		67. 00 5. 33 3. 36 2. 55 8. 28 12. 13 57 . 54 . 24	

#### Table 94.—EASTON—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single- store inde- pendents	Local multi- units, in- cluding local chains	Sectional and na- tional chains	Other types	KIND OF BUSINESS	Total	Single- store inde- pendents	Local multi- units, in- cluding local chains	Sectional and na- tional chains	Other
Department stores:  Number of stores.  Annual net sales.  Per cent of total sales  Variety, 5-and-10, and to-a-dollar stores:  Number of stores.	\$4, 085, 055 100. 00	(x) (x)		(x) (x) (x)		Combination stores (groceries and meats):  Number of stores.  Annual net sales	\$5, 653, 807 100, 00	37 \$664, 194 25. 03		17 \$1, 984, 613 74, 78	\$5,000 .19
Annual net sales Per cent of total sales Men's and boys' clothing and furnishings stores: Number of stores Annual net sales Per cent of total sales	\$978, 283 100.00 24 \$1, 035, 998 100.00	16 \$822, 639 79, 40	\$132,064 12.75	\$978, 283 100. 00 4 \$81, 295 7. 85		Number of stores Annual net sales Per cent of total sales Cigar stores and eigar stands: Number of stores Annual net sales Per cent of total sales	25 \$540, 576 100, 00 9 \$215, 888 100, 00	(x) (x) (x) 6 \$22,311 10.33	(x) (x)	(x) (x) (x) 1 (x) (x)	
Family clothing stores—men's, women's, and children's: Number of stores. Annual net sales. Per cent of total sales. Women's ready-to-wear specialty stores—apparel and ac-	6 \$354, 968 100. 00	(x) (x) (x)	(x) (x)	(x) (x)		Filling stations:  Number of stations.  Annual net sales.  Per cent of total sales.  Coal and wood yards—ice dealers:  Number of yards	24	11	5 \$146, 253 26, 10	\$268, 468 47. 90	
cessories: Number of stores Annual net sales Per cent of total sales Shoe stores: Number of stores Annual net sales	\$756, 402 100. 00	\$392, 769 51, 93 8 \$288, 598	21, 23	(X) (X) 5	(x) (x)	Annual net sales. Per cent of total sales. Drug stores: Number of stores Annual net sales. Per cent of total sales. Hardware stores:	i \$554, 656	(x) (x) 13 \$340, 036 64, 01	(x) (x) 1 (x) (x)	(X) (X)	
Per cent of total sales Furniture stores: Number of stores Annual net sales Per cent of total sales Radio and music stores:	100, 00 11 \$1, 592, 861 100, 00	40, 02 (x) (x)	(X) (X) (X) (X)	\$216, 761 30. 06	(x)	Number of stores Annual net sales Per cent of total sales Jewelry stores: Number of stores Annual net sales	\$133, 129 100. 00 13 \$288, 352	\$133, 129 100, 00 11 (x)	(x)		
Number of stores Annual net sales Per cent of total sales Grocery stores (without meats): Number of stores Annual net sales Per cent of total sales	100.00	10 (x) (x) 98 \$1, 265, 136 63, 99	(x) (x) (x) (x)	14 \$652, 036 32, 98	(x) (x)	Per cent of total sales	100.00	(x)	(X)		

### Table 95.—COMBINED CITIES—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

#### ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

		Propri- etors and		ER OF	PAY	ROLL	ALL OTHER		NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per rent of total sales
All groups		19, 270	43, 632	10, 103	\$53, 867, 744	\$2, 046, 718	\$56, 517, 558	\$98, 070, 580	\$557, 590, 902	100.00
Food group		7, 614	8, 280	2, 516	10, 113, 960	562, 422	11, 146, 555	10, 635, 550	152, 848, 712	27, 41
Candy and confectionery stores  Dairy products stores  Delicatessen stores  Fruit stores and vegetable markets  Grocery stores (without meats)  Combination stores (groceries and meats)  Meat markets (including sea foods)  Bakerles—caterers  Other food stores	31	1, 628 192 31 322 2, 797 1, 994 455 154 41	685 584 33 313 2, 457 3, 277 532 330 69	207 65 13 70 1, 003 958 163 34 3	558, 244 710, 699 38, 213 290, 209 3, 057, 938 4, 212, 633 769, 976 381, 519 94, 529	37, 059 19, 926 2, 487 13, 355 200, 017 236, 824 42, 258 9, 155 1, 341	1, 124, 407 748, 906 42, 583 383, 806 3, 415, 465 4, 347, 619 743, 944 272, 372 67, 453	1, 037, 610 99, 990 35, 170 196, 590 4, 582, 730 4, 232, 910 270, 340 91, 800 88, 410	8, 512, 544 6, 259, 438 448, 707 3, 912, 189 55, 293, 988 65, 278, 843 10, 410, 292 2, 174, 543 558, 168	1. 52 1. 12 . 08 . 70 9. 92 11. 71 1. 87 . 39 . 10
General stores—groceries with apparel or dry goods	217	228	237	28	234, 412	6, 186	277, 175	812, 890	4, 485, 409	. 80
General merchandise group	781	580	7,848	2, 326	7, 313, 961	321, 973	8, 290, 560	15, 125, 000	67, 705, 167	12. 14
Department stores (including 1 mail-order house) Dry goods store—piece goods stores. General merchandise stores. Variety, 5-and-10, and to-a-dollar stores.	101 250 199 231	269 197 70	3, 332 776 557 3, 183	1, 097 240 148 841	3, 778, 339 847, 292 586, 456 2, 101, 874	183, 752 38, 614 29, 253 70, 354	3, 962, 067 938, 493 675, 378 2, 714, 622	6, 576, 610 3, 262, 780 2, 166, 490 3, 119, 120	31, 510, 567 8, 338, 973 7, 028, 820 20, 826, 807	5. 65 1. 50 1. 26 3. 73
Automotive group 2	2, 036	2, 029	7, 494	468	10, 530, 769	148, 111	10, 515, 337	13, 372, 610	118, 409, 443	21. 24
Motor vehicle dealers (new and used)	679 363 575 17 400	737 372 411 18 489	4, 896 578 1, 243 10 759 2	192 72 126 1 77	7, 311, 275 782, 756 1, 398, 854 11, 467 1, 018, 598 609	62, 219 23, 293 87, 415 500 24, 684	7, 367, 980 914, 021 1, 424, 770 32, 278 758, 509 1, 724	9, 715, 080 1, 882, 690 1, 041, 760 116, 110 582, 170 3, 490	89, 685, 163 7, 759, 046 15, 169, 557 244, 107 5, 399, 539 14, 827	16. 09 1. 39 2. 72 . 04 . 97
Apparel group	2, 058	1, 986	4, 089	1,855	5, 326, 620	364, 433	7, 535, 445	19, 544, 110	58, 351, 830	10. 47
Men's and boys' clothing and furnishings stores	578 208 348	633 167 373	1, 015 635 1, 055	382 230 434	1, 562, 997 902, 939 1, 139, 894	86, 100 44, 889	2, 449, 019 1, 059, 059 1, 665, 590	7, 935, 000 2, 061, 670	19, 243, 619 8, 013, 345	3. 45 1. 44
Women's accessories stores Other apparel stores Shoe stores	225 218 481	205 233 375	251 214 919	121 59 629	233, 443 249, 745 1, 237, 602	83, 733 20, 785 20, 066 108, 860	331, 831 202, 736 1, 827, 210	3, 142, 010 414, 360 395, 190 5, 595, 880	13, 007, 150 2, 053, 336 1, 674, 601 14, 359, 779	2. 33 . 37 . 30 2. 58
Furniture and household group	920	885	3, 890	384	5, 783, 511	103, 567	5, 601, 782	11, 229, 230	41, 767, 875	7. 49
Furniture stores	361	397	2, 021	111	3, 150, 605	30, 940	3, 536, 736	7, 223, 760	24, 597, 638	4. 41
Furniture stores Floor coverings, draperies, curtains, and upholstery stores. Household appliances stores Other home furnishings and appliances stores Radio and music stores	24 183 52 300	25 71 62 330	31 967 63 808	1 109 23 140	29, 662 1, 413, 943 78, 344 1, 110, 957	421 28, 886 6, 144 37, 176	55, 545 875, 282 60, 201 1, 074, 018	107, 210 1, 432, 080 286, 720 2, 179, 460	338, 296 7, 633, 233 503, 756 8, 694, 952	.06 1.37 .09 1.56
Restaurants, cafeterias, and eating places	1, 230	1, 423	3, 180	273	2, 471, 619	59, 458	2, 101, 307	461, 980	14, 601, 795	2. 62
Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, ete	780 450	944 479	2, 896 284	234 39	2, 223, 734 247, 885	49, 697 9, 759	1, 763, 229 338, 078	361, 010 100, 950	12, 279, 689 2, 322, 106	2. 20 . 42
Lumber and building group	708	766	2, 848	264	4, 563, 201	88, 056	2, 873, 594	6, 535, 870	27, 399, 573	4. 91
Lumber and building material dealers Electrical shops (without radio) Heating and plumbing shops Paint and glass stores	227 72 216 193	228 81 239 218	1, 502 216 783 347	132 7 62 63	2, 530, 374 296, 200 1, 281, 499 455, 128	49, 643 1, 939 15, 888 20, 586	1, 874, 967 151, 083 447, 016 400, 528	4, 422, 880 336, 960 894, 950 881, 080	18, 487, 302 1, 250, 942 5, 024, 190 2, 037, 079	3. 32 . 22 . 90 . 47
Other retail stores 2	3, 394	3, 659	5, 671	1, 977	7, 407, 286	387, 891	8, 037, 950	20, 086, 160	71, 092, 082	12. 75
Hardware stores.  Hardware and farm implement stores. Farmers' supplies.  Book stores.  Cigar stores and cigar stands. Coal and wood yards—ice dealers. Drug stores. Florists.  Gifts, novelties, and toys—cameras. Jewelry stores. Luggage and leather goods stores. Music stores (without radio) News dealers. Office, school, and store supplies and equipment deal-	269 28 114 28 920 158 617 161 45 308 14 35 135	341 39 130 34 980 176 585 183 54 347 16 29 114	895 117 280 39 296 522 1,609 361 44 463 15 54 292	77 12 35 59 136 105 366 183 24 185 10 9 574	1, 257, 962 169, 509 369, 620 41, 677 339, 156 688, 585 2, 109, 641 419, 995 47, 002 676, 551 19, 681 82, 183 250, 367	18, 361 4, 017 7, 512 6, 866 37, 006 28, 393 106, 161 23, 639 4, 741 31, 065 1, 276 1, 563 62, 930	1, 208, 866 133, 946 373, 389 -55, 556 646, 309 657, 131 2, 004, 805 461, 987 64, 738 848, 986 30, 054 114, 864 225, 613	4, 847, 950 490, 180 730, 250 187, 610 604, 580 491, 990 5, 246, 200 365, 910 228, 440 4, 233, 810 111, 380 192, 620 304, 990	11, 471, 047 1, 698, 842 6, 758, 917 542, 918 4, 539, 086 5, 630, 884 19, 081, 726 2, 019, 479 452, 615 6, 026, 328 240, 033 2, 894, 106	2. 06 . 31 1. 21 . 10 . 81 1. 01 3. 42 . 47 . 08 1. 08 1. 08
ers. Opticians and optometrists. Sporting goods stores, including athletic and play- ground equipment.	36 39	40 39	58 20	25 4	60, 924 27, 096	3, 604 516	82, 820 49, 595	226, 660 52, 350	646, 986 281, 500	. 12 . 05
Stationers and printers. Miscellaneous classifications (combined)	34 36 416	36 40 475	46 59 501	5 16 152	56, 122 62, 148 731, 067	1, 304 4, 354 44, 583	65, 662 81, 374 931, 025	286, 860 210, 830 1, 183, 050	576, 672 771, 676 6, 225, 263	. 10 . 14 1. 12
Secondhand stores	86	100	95	12	122, 405	4, 623	137, 853	287, 200	929, 036	. 17

<sup>1</sup> Further data will be shown in a special report on milk dealers.
1 This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

## Table 96.—COMBINED CITIES—RETAIL DISTRIBUTION, BY TYPES OF OPERATION ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

Number of Stores, Personnel, Expenses, Stocks, and Sales

								11		
		Proprie-		R OF YEES	PAY F	orr	ALL OTHER REPORTED	втоска он	NET SALES	
TYPE OF OPERATION	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	expenses (includes rent)	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
-	19, 335	19,270	43, 632	10, 103	\$53, 867, 744	82, 046, 718	\$56, 517, 558	\$98, 070, 580	\$557, 590, 902	100,00
Single-store independents 2-store independents 3-store independents 3-store independents Local branch systems Local chains Sectional chains National chains National chains Direct selling (house to house) Curbside markets or stands Itinerant vendors Leased departments—independent operators Leased department chains Utility-operated retail stores Manufacturer-controlled chains	16, 355 675 217 8 439 559 898 14 7 6	18,489 564 133 1 48	28, 681 2, 856 1, 141 32 1, 925 2, 564 5, 284 74 41 98 272 248 410	6, 221 405 143 412 709 1, 981 8 24 50 7 53	36, 047, 459 3, 726, 202 1, 600, 974 56, 061 2, 691, 767 2, 949, 743 5, 458, 103 79, 049 2, 990 45, 118 106, 510 346, 955 337, 574 399, 230	1, 720 3, 292 9, 739 1, 069	38, 582, 341 3, 630, 456 1, 664, 964 52, 903 2, 530, 206 2, 581, 581 6, 199, 111 37, 211 2, 688 3, 019 44, 890 116, 439 304, 933 110, 473 587, 373	74, 940, 590 6, 992, 260 2, 774, 850 67, 790 2, 999, 960 2, 896, 500 6, 058, 010 30, 900 81, 510 99, 200 580, 340 102, 000 343, 890		.47
Other types of operation	-1 4	11 0	1 410	1 110		DITOTALL	100 DX D	TO PERTY	OTTO ATTO	NT.

### TABLE 97.—COMBINED CITIES—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

of individual operations, but it is included in the totals]

[An (x) indicates that the amount must be wilk	Total	Single-store inde- pendents	Local multi-units, including branch systems and local chains	Sectional and na- tional chains	Other types
lepartment stores: Number of stores Annual net sales	101 \$31, 510, 567 100, 00	\$13, 701, 253 43. 48	\$3,705,571 11.76	(x) (x)	(x) (x)
griety, 5-and-10, and to-a-dollar stores; Number of stores. Annual net sales.	231 \$20, 826, 807 100, 00	55 \$1, 301, 957 0, 25	\$1, 191, 315 5. 72	\$18, 333, 535 88, 03	- 1
Men's and boys' clothing and furnishings stores:  Number of stores  Annual net sales  Per cent of total sales	578 \$19, 243, 610 100. 00	507 \$16, 421, 053 85, 34	\$2, 108, 988 10. 96	\$041,702 3.33	\$71,27
lepartment stores: Number of stores Annual net sales. Per cent of total sales. Per cent of total sales. Number of stores Annual net sales. Per cent of total sales. Per cent of total sales. Number of stores Annual net sales. Number of stores Annual net sales Per cent of total sales.  Zamily clothing stores—men's, women's, and children's: Number of stores Annual net sales. Per cent of total sales.  Per cent of total sales.  Yamily clothing stores—men's, women's, and children's: Number of stores Annual net sales. Per cent of total sales.  Yer cent of total sales.  Number of stores Annual net sales. Per cent of total sales.  Number of stores.  Number of stores.	208 \$8, 013, 345 100, 00	133 \$3, 842, 167 47. 95	\$907, 590 11. 32	\$3, 203, 588 \$3, 203, 588 40. 73	
Per cent of total sales	\$13, 007, 150 100, 00	273 \$9, 608, 244 73, 87	\$2, 672, 830 20, 55	4. 65	\$120,91
Number of stores.  Annual net sales Per cant of total sales.	\$14, 359, 779 100. 00	287 \$7, 241, 746 50. 43	\$3,635,562	\$3, 347, 321 23, 81	\$135, 1
Furniture stores: Number of stores. Applied to sales.	361 \$24, 597, 638	300 \$16, 809, 349 68. 34	\$7, 197, 837	\$464,675	\$125,7
Radio and music stores:  Numb r of stores.  Annual net sales.  Per cent of total sales.	300 \$8,694,952 100.00	\$7, 707, 681 88. 65	\$987, 271		
Grocery stores (without meats): Number of stores	3, 289 \$55, 293, 988 100. 00	2, 536 \$24, 046, 481 43. 49	\$2,470,491	51.77	\$151,
Combination stores (groceries and meats); Number of stores	2, 016 \$65, 278, 843 100, 00	\$40, 250, 05	7 \$8, 470, 568	\$16, 386, 727	\$171,
Number of stores. Annual not sales. Per cent of total sales.	\$12, 279, 689 100, 00	\$11, 194, 10	0 \$1,011,278	8	\$74,
Per cent of total sales. Radio and music stores: Numb r of stores. Annual net sales Per cent of total sales. Frocery stores (without meats): Number of stores. Annual net sales. Per cent of total sales. Combination stores (groceries and meats): Number of stores. Annual net sales. Per cent of total sales. Per cent of total sales. Restaurants, cafeterias, and lunch rooms: Number of stores. Annual net sales. Per cent of total sales. Cigar stores and cigar stands: Number of stores. Annual net sales. Per cent of total sales. Fer cent of total sales. Per cent of total sales. Per cent of total sales. Foundary of stores. Annual net sales. Per cent of total sales. Fulling stations: Number of stores.	\$4, 539, 086 100. 00	\$4,074,23	1 \$406,49		
Filling stations:  Number of stations  Annual uet sales  Per cent of total sales  Only A word yards size dealers	\$15, 169, 557 100. 00	\$7,939,29	0 \$4,400,66	0 \$2,818,10	5 7 8 8 11.
Number of stations Annual uet sales Per cent of total sales Coal and wood yards—ice dealers: Number of yards. Annual net sales Per cent of total sales Drug stores:	\$5, 630, 884 100. 00	\$4, 977, 71	7 \$651, 16	6	\$2
Number of stores.  Annual net sales.  Per cent of total sales.	\$19, 081, 726 100. 00	\$13, 117, 74		\$1,786,32	7 1
Number of stores Annual net sales Per cent of total sales	\$11,471,04 100.00	7 \$9, 352, 57	53 77 \$2, 118, 47 58	17	
Number of stores	\$6,026,32 100.0	8 85, 505, 5	97 \$487, 98	18	\$32

#### RETAIL DISTRIBUTION IN PENNSYLVANIA: 1929

#### TABLE 98 .- RETAIL DISTRIBUTION, BY KINDS OF BUSINESS ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

		Propri- etors and	NUMB: EMPLO		PAY	TOLL	ALL OTHER	STOCKS ON	NET SALES (	(1929)
EIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXFENSES (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
All groups	51,848	53, 794	63, 109	16, 657	\$70, 384, 047	\$3, 688, 516	877, 400, 934	\$188, 171, 710	\$984, 888, 896	100.00
ood group	17, 724	17, 008	13, 728	4, 592	17, 128, 079	1, 010, 964	17, 906, 936	20, 696, 260	271, 325, 070	27. 55
Candy and confectionery stores	3, 043 409 96 532 7, 686 3, 433 1, 238 300 381	3, 829 445 103 569 6, 754 3, 232 1, 418 274 384	885 1, 170 39 385 4, 149 5, 330 1, 103 522 145	485 109 32 155 1,901 1,378 364 43 125	743, 867 1, 720, 170 42, 106 469, 305 5, 168, 357 6, 775, 659 1, 453, 338 613, 355 135, 916	104, 352 23, 791 5, 092 34, 321 402, 638 330, 032 84, 139 10, 610 15, 959	1, 782, 507 1, 467, 025 94, 075 660, 412 5, 992, 041 5, 848, 418 1, 457, 354 481, 171 183, 927	1, 863, 050 186, 120 129, 900 395, 270 10, 309, 340 6, 791, 800 659, 130 168, 400 193, 250	14, 292, 243 13, 935, 380 841, 720 6, 268, 117 101, 008, 474 105, 919, 301 23, 779, 803 3, 818, 054 1, 461, 978	1. 45 1. 41 . 68 . 64 10. 26 10. 75 2. 41 . 30
General stores—groceries with apparel or dry goods	5, 787	6, 286	6, 691	1, 195	7, 521, 076	247, 675	7, 278, 951	37, 040, 030	141, 745, 897	14, 59
General merchandise group	1, 357	1, 328	4, 547	1, 310	3, 985, 563	178, 819	4, 641, 531	15, 800, 770	43, 444, 970	4. 41
Dapartment stores Dry goods stores—pleee goods stores— General merchandise stores— Varietry, 5-and-10, and to-a-dollar stores—	48 520 393 396	34 597 437 260	1, 086 586 904 1, 971	226 197 329 558	1, 219, 502 539, 500 938, 131 1, 288, 430	46, 743 34, 246 46, 924 50, 906	1, 097, 302 830, 709 1, 130, 022 1, 583, 498	2, 784, 950 4, 637, 820 5, 573, 010 2, 804, 990	9, 890, 340 8, 422, 908 12, 327, 462 12, 804, 200	1. 00 . 86 1. 25 1. 36
Automotive group	9, 097	9, 755	12, 788	1, 913	17, 045, 297	519, 219	16, 582, 338	25, 791, 800	204, 691, 533	20, 78
Motor vehicle dealers (new and used)Automobile dealers with farm implements and ma-	1,803	2, 069	7, 250	551	10, 463, 038	177, 344	0, 499, 341	16, 871, 730	127, 892, 702	12.99
Automobile dealers with arm implements and the chinery.  Accessories, tires, and batteries.  Filling stations.  Motor cycles, bloycles, and supplies.  Onrages and repair shops.  Other automotive establishments.	26 400 4,352 7 2,507	26 423 4, 363 7 2, 866	104 428 2,704 1 2,299	11 74 745 532	143, 536 560, 911 2, 920, 192 550 2, 953, 295	2, 554 18, 236 160, 442	160, 307 600, 328 3, 552, 904 1, 953 2, 763, 510	389, 450 1, 457, 070 3, 546, 130 5, 390 3, 442, 020	1, 838, 886 6, 347, 821 43, 401, 439 16, 863 25, 153, 056	. 19 . 64 4. 4
Other automotive establishments	2,007	2,600	2, 205		3, 775		3,995	80,010	40,766	
Apparel group	2, 432	2, 585	2,451	1, 044	2, 813, 606	200, 402	4, 386, 085	20, 094, 230	40, 807, 819	4.1
Men's and boys' clothing and furnishings stores. Family clothing stores—men s women s, children's Women's ready-to-wear specialty stores—apparel and	677 304 312	781 424 330	723 533 469	287 237 135	955, 777 594, 157 443, 740	59, 384 41, 298 25, 220	1, 502, 056 968, 718 687, 006	8, 005, 440 5, 228, 310 2, 118, 150	14, 545, 561 9, 617, 259 6, 042, 461	1.4
Men's and boys' clothing and ittristings stotes. Family clothing stores—men s women's, children's Women's ready-to-wear specialty stores—apparel and accessories. Women's accessories stores Other apparel stores Shoe stores	284 280 535	288 252 510	88 168 470	65 55 265	65, 620 188, 560 567, 752	13, 281 14, 161 47, 060	161,466 183,470 883,369	377, 890 248, 670 4, 115, 770	1, 156, 198 1, 238, 173 8, 208, 167	1 .1
Furniture and household group		1,625	2,883	640	3, 850, 394	146, 719	4, 198, 571	11, 275, 730	35, 738, 000	3. 6
Furniture stores Floor coverings, draperies, curtains, and uphoistery	631	732	1, 192	195	1, 631, 910	43, 959	2, 160, 903	7, 135, 770	19, 046, 586	1.9
stores. Household appliances stores. Other home furnishings and appliances stores. Radio and music stores.	13 265 132 603	15 09 157 652	12 629 121 929	3 205 39 195	18, 897 865, 165 162, 030 1, 172, 332	600 40, 369 7, 701 48, 110	13, 998 853, 189 135, 402 1, 035, 079	90, 610 1, 234, 700 521, 620 2, 293, 030	98, 359 5, 985, 211 1, 096, 076 9, 511, 768	
Restaurants, cafeterias, and eating places	1	3, 938	4, 042	1,311	2, 973, 228	253, 048	3, 142, 879	1, 811, 320	23, 929, 271	2.4
Restaurants, cafeterias, and lunch roomsLunch counters, rafreshment stands, etc		2, 424 1, 514	3, 476 560	932 379	2, 520, 147 453, 079	193, 503 59, 545	2, 424, 322 718, 557	981, 660 329, 660	18, 639, 365 5, 289, 906	1.8
Lumber and building group	<b>[</b>	1, 976	6, 399	969	9, 332, 473	394, 553	6, 417, 604	17, 837, 280	70, 366, 879	7.1
Lumber and building material dealers	883 199 480 203	1, 019 211 532 214	4, 717 331 1, 069 282	631 51 230 57	7, 022, 119 437, 666 1, 529, 119 343, 569	58, 024	5, 282, 180 269, 530 674, 519 191, 375	1, 411, 670	58, 217, 030 2, 555, 723 7, 624, 940 1, 969, 186	
Other retail stores 2		9, 139	9, 515	3, 649	11, 680, 407	729, 813	12, 733, 183		151, 953, 734	15.4
Hardware stores	951 328 1,340 44 1,479 611 1,261 230 156 520	25	1, 776 78 392 1, 103 1, 995 278 68 300	417 51 183 461 545 139 62 128	2, 233, 858 75, 545 364, 474 1, 477, 199 2, 375, 733 353, 019 58, 550 390, 442 300 16, 681	95, 590 10, 700 43, 563 97, 604 144, 983 23, 768 10, 473 23, 557 590 654	2,777, 014 80, 423 716, 813 1, 230, 236 2, 360, 284 347, 518 110, 513 568, 757 4, 928 22, 356	340, 940 766, 400 1, 113, 760 8, 329, 050 381, 350 389, 670 3, 647, 330	13, 107, 440 25, 632, 017 2, 382, 896 811, 230 4, 648, 808 30, 937 168, 496	1. 3
Office, school, and store supplies and equipment	.] 11	1!			50, 029 4, 00	158	33, 165 9, 862	45, 850 13, 350	303, 118 89, 635	:
Opticians and optometrists. Sporting goods stores, including athletic and play- ground equipment. Stationers and printers. Miscellaneous classifications (combined).		45	39	18	34, 216 31, 491	2,396 1,894	48, 804 48, 186	204, 190 144, 390	393, 910 377, 718	:
Miscellaneous classifications (combined)		11	1		1		1		U	1

Further data will be shown in a special report on milk dealers.
 This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed

# TABLE 99.—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

# ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

								11		
		Proprie- tors and	NUMBI EN PLO		PAY F	OLL	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES	(1020)
TYPE OF OPERATION	Number of stores	firm members (not on pay roll)	Full Part time		Total (full time and part time)	Part time only	expenses (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	51, 848	53,794	63, 109	16, 657	876, 384, 047	\$3,688,516	<b>877, 400, 934</b>	\$188, 171, 710	\$984, 888, 896	100.00
Single-store independents 2-store independents 3-store independents Local branch systems Local chains Sectional chains National chains Other types of operation: Direct selling (house to house) Roadiside markets or stands ' Curbside markets or stands ' Itinerant vendors Rolling stores Industrial stores (including commissaries) Leased department chains Utility-operated retail stores Manufacturer-controlled chains Cooperative stores ! Cooperative stores ! Cooperative stores ! Retailers—country buyers ' Retailers—wholesalers ' All other types.	44, 482 957 237 840 1, 101 53 175 59 38 50 15 138 52 22 1, 882	49, 649 624 85 2 62 	42,744 2,417 764 6 3,700 3,510 4,021 4 51 5 12 23 24 21 111 81 63 3,1712 3,204	12, 005 375 102 584 1, 049 1, 325 1 7 7 5 35 4 104 104 104 104 104 104 104 104 104 1	50, 311, 606 3, 148, 677 95, 107 9, 340 4, 900, 053 4, 234, 017 4, 977, 886 4, 902 32, 024 2, 800 4, 946 9, 933 884, 765 14, 949 406, 229 207, 827 111, 459 72, 612 1, 896, 737 4, 689, 900 8, 230	2,716,998 86,089 21,727 114,701 202,664 223,062 40 7,490 800 0,832 645 7,400 898 32,717 273 6,203 1,482 113,343 90,152	54, 934, 250 2, 820, 130 861, 631 6, 703 3, 806, 170 2, 682, 805 4, 771, 631 17, 037 47, 215 6, 182 15, 349 18, 107 238, 020 21, 909 575, 760 107, 390 80, 828 51, 105 2, 382, 091 3, 980, 014	144, 647, 700 7, 043, 480 1, 590, 040 25, 210 5, 634, 360 2, 892, 290 3, 538, 890 16, 440 96, 040 2, 380 16, 550 5, 120 708, 086 708, 086 172, 290 162, 380 172, 460 170, 900 11, 152, 810 9, 310, 250 6, 350	670, 776, 857 31, 444, 530 9, 654, 645 175, 445 47, 214, 697 47, 843, 335 63, 932, 287 135, 397 382, 209 80, 837 161, 602 196, 497 6, 061, 500 1, 555, 150 3, 301, 309 1, 423, 085 2, 196, 925 1, 954, 824 46, 440, 179 51, 248, 251 44, 250	. 14 . 22 . 20 4. 72 5. 20

These classifications are used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

#### Table 100.—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

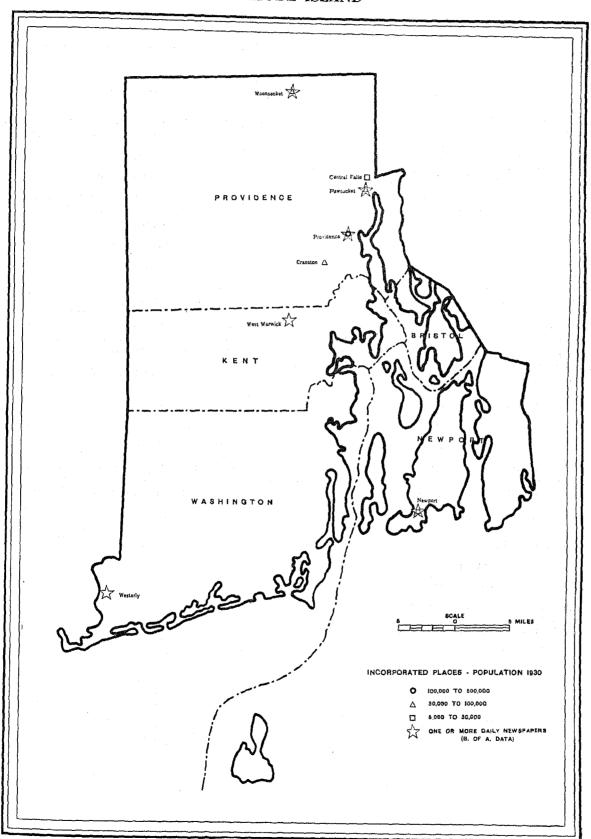
#### ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including branch systems and local chains	Sectional and national chains	Other types
Department stores: Number of stores	48	30	1	13	4
Annual net sales	\$9, 890, 340 100. 00	\$6, 176, 571 62. 45	(x) (x)	\$1, 965, 110 19. 87	(x) (x)
Number of stores. Annual net sales. Per cent of total sales.	\$12, 804, 200 100, 00	220 \$2, 416, 975 18, 88	\$1, 241, 009 9, 69	\$9, 146, 216 71, 43	~~~~~~~
Men's and boys' clothing and furnishings stores: Number of stores. Annual net sales.	677 \$14, 545, 561	641 \$13, 425, 696	32 \$904. 731	. 1	(x)
Per cent of total sales Family clothing stores—men's, women's, and children's: Number of stores.	100.00	92. 30 345	6. 22	(x) (x)	(x) (x)
Number of soles. Annual not sales Per cent of total sales Women's ready-to-wear specialty stores—apparel and accessories; Number of stores.	\$9, 617, 259 100. 00	\$8, 084, 120 84. 06	\$1,077,060 11.20	\$266, 146 2. 77	\$189, 933 1. 97
Number of stores	\$6, 042, 461 100. 00	277 \$4, 966, 802 82, 20	\$1,070, 193 17,71	(x) (x)	(x) (x)
Shoe stores: Number of stores. Annual net sales.	535 \$8, 208, 167	\$5, 776, 830	\$1, 699, 658	30 \$658, 297	\$73.382
Annual he sate sales. Per cent of total sales. Furniture stores: Number of stores.	100, 00	70. 38	20. 71	8. 02	. 80
Annual net sales Per cent of total sales Radio and music stores:	\$19, 046, 586 100. 00	\$17, 087, 670 89, 72	\$1,918,916 10.07	***************************************	\$10, 000 . 21
Number of stores.  Annual net sales.  Per cent of sales.	\$9, 511, 768 100, 00	567 \$8, 298, 618 87, 24	28 \$877, 736 9, 23		\$335, 414 3, 53
Grocery stores (without meats): Number of stores. Annual net sales.	7, 686 \$101, 008, 474	5, 958 \$39, 973, 897	217 \$5, 323, 953	1, 153 \$50, 663, 143	358 \$5, 047, 481
Per cent of total sales	100.00	39. 57 2. 678	5, 27 196	50, 16 423	5, 00 136
Annual net sales  Per cent of total sales  Restaurants, cafeteries, and lunch rooms:	\$105, 919, 301 100, 00	\$54, 035, 727 51. 02	\$8,497,515 8.02	\$39, 096, 753 36, 91	\$4, 289, 806 4, 05
Number of stores Annual net sales Per cent of total sales	2, 166 \$18, 639, 365 100, 00	2, 137 \$18, 222, 098 97, 76	\$287, 656 1, 54	\$104,435 ,50	\$25, 176 . 14
Cigar stores and cigar stands: Number of stores. Annual net sales. Per cent of total sales.	1,479 \$5,260,478	1, 454 \$4, 418, 207	(x) (x)	(x) (x) (x)	\$658, 500
Filling stations; Number of stations	100.00   4,352	83. 99 3, 801	317	166	12. 5:
Annual not sales. Per cent of total sales. Coal and wood yards—toe dealers:	\$43, 401, 439 100. 00	\$31, 650, 679 72. 93	\$6, 021, 039 13. 87	\$3,768,894 8,68	\$1,940,82 4.5
Number of yards Annual net sales Per cent of total sales	\$13, 107, 440 100. 00	575 \$10, 959, 107 83. 61	\$1, 280, 706 9. 77		\$867, 62 6, 6
Drug stores: Number of stores	1,261 \$25,632,017 100.00	1, 137 \$21, 453, 040 83, 70	\$3, 122, 040 12, 18	\$559, 215 2, 18	\$497,72
Hardwate stores: Number of stores. Annual net sales	951 \$23, 632, 443	\$19, 375, 500 \$19, 375, 500 81, 99	\$1,125,225 4.76	2, 10	\$3, 131, 71 13. 2
Per cent of total salesewelry stores: Number of stores	100.00 520 \$4,648,808	508 \$4, 300, 312	\$162,096	(x) 1	
Annual net sales Per cent of total sales	\$4,048,808 100.00	93. 79	8. 49	(x)	(x) (x)

SCRANTON - WILKES-BARRE AND VICINITY PITTSBURGH AND VICINITY O Ephrata O Denve

PHILADELPHIA, PITTSBURGH, AND SCRANTON-WILKES-BARRE, VICINITIES

## RHODE ISLAND



$\mathbf{C}$	O	N	т	E.	N	Т	S

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(Population, 687, 497)		(Population, 49,376) Table	Page
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12.—Forms of organization (including negro proprietor-ship)  These tables, showing sales analyzed by kind of business for counties, cities, and incorporated places of more than 1,000 population, were included in all the separate States reports, but they have been withdrawn from the State reports in this volume, and are included as tables 13 and 14 in volume I, part 1, Retail Distribution.	890	32.—Retail distribution, by kinds of business—all cities of 10,000 to 30,000 population combined	912 es 913 913
PROVIDENCE		35.—Retail distribution, by kinds of business—all place	es
(Population, 252,981)  16.—Retail distribution, by kinds of business  17.—Retail distribution, by types of operation  18.—Seventeen kinds of business, by types of operation  19.—Credit business (open-account and installment)  20.—Credit business (open-account and installment)  21.—Receipts other than from the sale of merchandise  22.—Sales by commodities	898 898 899 900 901	of less than 10,000 population combined	es 915
PAWTUCKET	,		
(Population, 77,149)			
23.—Retail distribution, by kinds of business24.—Retail distribution, by types of operation25.—Seventeen kinds of business, by types of operation	907		
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### TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES

		Pro- prietors	RMPLO	YEES	PAY R	oll.	decours on	NET SALES (	1929)
KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Num- ber of stores	and firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	STOCKS ON HAND END OF YEAR (at cost)	Amount	Per cent of total sales
Ali groups	9, 542	8, 749	27, 281	5, 311	\$36, 182, 854	\$1, 240, 218	\$40, 863, 560	\$318, 295, 096	100, 00
Food group 1	l	3,449	4, 532	1,610	6, 124, 985	390, 195	5, 179, 100	84, 051, 651	26.41
Candy and confectionery stores: Candy stores—nut stores. Confectionery stores (candy and fountain)	16 419	10 445	32 194	4 81	27, 037 169, 811	136 17, 666	9,370 259,470	238, 567 2, 632, 679	. 07
Dairy products stores:  Dairy-products stores (including ice cream)?  Exaced noultry dealers	34 24	23	$\frac{76}{12}$	28 10	108, 432	5, 975	100,860	1, 789, 652	. 56
Egg and poultry dealers Milk dealers 2 Databasea stores	34 35	26 37 39	119 62	5 14	22, 836 180, 128	2,980 559	4,930 21,010 31,670	420, 401 1, 712, 105	. 18
Fruit stores and vegetable markets	109 1,632	114	90 914	56 492	65, 651 110, 687	2,844 12,596	82, 820 1, 811, 260	773, 954 1, 604, 454	. 24 . 50 7. 80
Milk dealers 2. Delicatessen stores. Fruit stores and vegetable markets. Grocery stores (without meats). Combination stores (groceries and meats): Grocer 3 stores with meats. Meat markets with groceries. Meat markets (including sea foods): Fish markets—sea [oods.	1,032	1,172		277	1, 351, 978	111, 441 70, 199	{ }!	24, 825, 416 18, 988, 153	1
Meat markets with groceries	662 505	677 525	845 1,600	556	1, 174, 839 2, 226, 612	141, 599	1, 079, 570 1, 581, 200	25, 517, 602	5, 97 8, 02
Meat markets (Heathing as 10048). Fish markets—sea 10048. Meat markets	.71	76	74	17 27	96, 904	5, 810	21, 130	988, 657	.31
Meat markets  Bakeries—caterers:  Bakeries—bakery-goods stores (except manufacturing	110	109	115	21	145, 570	6, 606	54, 520	2, 163, 443	. 68
bakeries—Daket y-goods stores (except infantifacturing bakeries)	176	179	. 322	32 8	364, 097	7,974	83, 300	1, 957, 904	.62
Other food stores:	3	2	31	8	29, 668	3, 120	3, 190	162,850	1
Coffee, tea, spices	10 3	9	44 2	2	48, 715 1, 700	390	32, 450 2, 340	249, 814 18, 200	.08
General stores	87	101	108	15	125, 097	4, 584	369, 040	1, 994, 055	.63
General stores—groceries with apparel.  General stores—groceries with dry goods.  General stores—groceries with other merchandise.	11 44	16	4	10	3, 298	3,074	21, 400 100, 930	122,768 663,003	.04
General stores—groceries with other merchandise.	32	45 40	31 73	5	35, 959 85, 840	1,460	246, 710	1, 208, 284	.38
General merchandise group	384	358	5, 655	858	5, 761, 297	156, 198	7, 093, 160	42, 350, 962	18. 30
Department stores:	20	9	4, 091	427	4, 644, 490	74, 817	4, 706, 380	30, 425, 483	9. 56
Dry-goods stores—piece-goods stores;	212	229	212	102	233, 316	16, 573	977, 210	2, 824, 020	.89
Department stores; Without food departments	216	8	21.2		1, 174		11, 220	35, 489	.01
With food departments. Without food departments. Arny and Navy goods stores. Women's exchanges. Variety, 5-and-10, and to-8-dollar stores.	8	8 40	8 166	3 61	8, 786 160, 895	486 9,448	44, 200 507, 040	159, 394 1, 438, 816	. 05
Army and Navy goods stores	48 2 1	(x)	(x)	/>	( /-)	1 (2)	(x) (x)	(x) (x)	(x)
Variety, 5-and-10, and to-a-dollar stores	87	(X) 61	1, 175	(X) (X) 264	(x) 710, 636	54, 374	837, 010	7, 428, 810	2, 33
Automotive group 1	1,405	1,250	3, 657	291	5, 413, 344	86,771	4, 847, 270	55, 888, 167	17, 54
Motor-vehicle dealers: Automobile salersooms, new and trade-in. Used-car establishments. Accessories, tires, and batteries: Accessory stores with tires and batteries. Battery and ignition shops—brake repair shops. Tire shops (including tire repairs).	174 29	121 25	1,775 80	32 11	2, 769, 101 150, 346	12, 170 3, 270	2, 956, 690 221, 656	36, 305, 335 1, 629, 588	11.40 .51
Accessories, tires, and batteries: Accessory stores with tires and batteries.	54	42	141	18	214, 175	5,300	342, 480	1, 630, 383	. 51
Tire shops (including tire repairs)	68	73 47	118 166	17	168, 251 230, 759	6, 496 3, 096	142, 160 249, 430	954, 861 1, 924, 557	. 61
Filling stations: Filling stations—gasoline and oil Filling stations with tires and accessories		169	306	26	407, 007	6,975	156, 360	3, 878, 231	1. 22
Filling grations with other marchandica	284	130 222	134 240	25 57	157, 596 319, 480	6, 336 12, 896	189, 120 194, 310	1, 914, 845 3, 086, 895	.€0
Motor-cycles, hicycles, and supplies: Motor cycle-dealers Bicycle shops	. 4	3	8	1	11,416	216	19,320	102, 475 24, 845	. 03
Garages and repair shops:	1	5	1		600	± 007	6, 150		.22
Body, fender, and paint shops Garages (repairs and storage, gasoline, oll, accessories)	37	31	163 511	68	247, 989 717, 133	5, 907 22, 078	48, 730 352, 780	701, 776 3, 541, 864	1.11
Parking stations, parking garages, and lots Radiator shops (including repairs) Other automotive establishments	5	6	4	1 2	9, 678 4, 941	250 121	2,600 1,230	46, 037 27, 906	. 02
	t	2	2	3	4,520	1,660	13, 260 6, 201, 180	63, 569	02
Apparel group	768	684	2, 372	889	3, 477, 195	205, 181	0, 201, 180	30, 108, 926	9. 48
Men's and boys' clothing and (urnishings stores:  Men's and boys' clothing stores.	_ 24	14	69	15	129, 783 28, 240	4, 882 2, 619	331, 790	1, 395, 862	.44
Men's and boys' hat stores Men's furnishings stores	_ 74	74	14 70	59	108, 914 413, 472	14, 586 16, 592	55, 780 508, 450 1, 047, 210	328, 055 1, 654, 752 8, 449, 067	1.08
Men's clothing and furnishings stores.  Family clothing stores—men's, women's, and children's.	_ 76		240 245			21,746	727, 070	3, 149, 260	1.00
Women's ready-to-wear specialty stores—apparel and accessories—	_ 84	62	789	264	979, 967	71, 499	822, 420	9, 106, 926	2, 80
Women's accessories stores; Corset and lingerie shops	_ 22	19	41	54	41, 450 185, 485	8, 506 3, 478	86, 420 335, 460	294, 241 1, 319, 278	.09
Furriers—fur shops Hosiery shops	21 14	10		7		1,425	38, 570	405, 945 140, 551	. 13
Hosiery shops Knit goods shops Millinery stores	88		110			7,310	91,060	974, 370	

<sup>&</sup>lt;sup>1</sup> This total includes I classification in which the number of stores is less than 3 and concerning which no information can be disclosed. 
<sup>1</sup> Further data will be shown in a special report on milk dealers.

# TABLE 1.—THE STATE—RETAIL DISTRIBUTION BY KINDS OF BUSINESS—Continued

Number of Stores, Personnel, Pay Roll, Stocks, and Sales-Continued

		Pro-	EMPLO	YEES	PAY R	orr		NET SALES (	1929)
KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Num- ber of stores	prietors and firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	STOCKS ON HAND END OF YEAR (at cost)	Amount	Per cent of total sales
Apparel group—Continued.  Women's accessories stores—Continued.  Costume accessories stores, including jewelry, bags, and gloves.  Umbrella shops, including parasols, canes.		(x) (x)	(x)	(x) (x)	(x) (x)	(x) (x)	(x)	(x) (x)	(x) (x)
Other apparel stores; Children's specialty shops Custom tailors. Dressmakers. Infants' wear shops.	6 101 5 2	107 4 (x)	9 182 11 (x)	11 7 3 (x)	\$14, 194 258, 379 12, 808 (x)	\$4,422 1,410 962 (x)	\$29, 190 155, 430 5, 140 (x)	\$153, 434 1, 026, 648 52, 471 (X)	0.05 .32 .02 (x)
Shoe stores—men's Shoe stores—women's Shoe stores—women's, women's, and children's Family shoe stores—men's, women's, and children's	14 4 152	4 2 122	26 17 346	18 11 177	42, 162 40, 000 640, 225	3, 124 1, 829 38, 691	88, 530 46, 940 1, 761, 760	588, 242 274, 585 5, 629, 084	.18 .09 1.77
Furniture and household group	327	279	2, 018	105	3, 398, 860	41, 512	3, 889, 020	18, 247, 503	5.78
Furniture stores: Furniture stores. Furniture and hardware stores. Floor coverings, draperies, curtains, and upholstery stores: Draperies, curtains, and upholstery stores.	111 5 11	86 5	889 34 19	34 2 4	1, 637, 253 56, 665 17, 084	9,099 450 1,228	2, 177, 830 80, 460 34, 150	9, 444, 482 230, 434 150, 994	2.97 .07
Floor coverings stores.  Household appliances stores (electrical).  Household appliances stores.  Household appliances stores.  Refrigerator dealers—electric only.  Other home furnishings and appliances stores:  A luminum ware.	10 27 7	11 13 4	301 40	6	34, 584 445, 122 66, 750	1, 228 372 1, 549	106, 930 212, 720 190, 410	310, 517 1, 326, 664 638, 494	.10
Refrigerator dealers—electric only Other home furnishings and appliances stores; Aluminumware Antique and used furniture dealers Brushes and brooms	1 2 12 3	(x)	(x) (x)	(x)	(x) (x) 29, 186	(x)	(x) (x) 48, 680	(x) (x) 132, 772	(x) (x)
Brushes and brooms Chins, glassware, crockery, tinware, enamelware Picture and framing stores Stove and range dealers. Antique shops. Awnings, fings, banners, window shades, and tents Interior decorators. Lamp and shade shops	3 4 6 4 14	4 6 3 14	28 7 11 22 9	1 1 3 4	44, 234 6, 507 13, 000 40, 844 14, 930	456 120 1,000 1,240	1, 650 20, 440 39, 450 70, 130 75, 100	91, 352 65, 073 59, 962 210, 957 158, 485	.02 .02 .08
Madio and music stores:	1	(x) 9	9 112 (x) 289	1 23 (x) 17	8, 421 249, 009 (x) 457, 354	35 15, 667 (x) 8, 642	20, 440 117, 160 (x) 360, 980	55, 378 742, 355 (x) 2, 712, 673	(x) 23
Radio and electrical shops_ Radio and musical instruments stores	1	61 27	128	6	184, 938	1,514	291, 430	1, 398, 632	. 44
Restaurants, cafeterias, and cating places	678	707	2, 399	501	2, 302, 575	81, 682	244, 840	12, 579, 375	3, 95
	15 815 172	350	249 495 1,099	37 84 296	261, 248 496, 514 976, 776	11, 224 20, 239 35, 057	11, 280 54, 160 52, 540	1, 317, 192 3, 038, 233 4, 507, 563	1.44
Lunch rooms Restaurants with table service Lunch counters, refreshment stands, etc.: Refreshment stands Fountain—lunches Lunch counters. Soft-drink stands	29 124 10	131	261 282 8	56 50 13	3, 046 251, 181 305, 688 8, 122	1,390 12,198 1,124	1,290 97,000 25,120 3,450	33, 450 1, 832, 799 1, 729, 065 61, 073	. 58
Lumber and building group	293	259	1, 995	98	3, 117, 871	35, 764	3, 875, 560	19, 880, 856	6, 25
Lumber and building material dealers: Lumber and building material dealers. Lumber and hardware. Roofing. Dealers in any other single building material. Electrical shops (without radio)	49 14 24 6	9 30 9	17	5	9.715	1,284 1,250	2, 133, 380 719, 500 22, 510 10, 660 203, 830	8, 827, 225 4, 107, 791 401, 232 38, 900 1, 460, 171	) , UL
Heating and plumning shops:  Heating appliances and oil burners  Plumbing shops—heating and ventilating  Paint and glass stores:	14 103	9		13	102, 689 721, 601	1	42, 030 369, 930	337, 841 3, 002, 044	.11
Glass and mirror shops. Paint and glass stores.	51	43	11 172		20, 748 243, 824	1,549 4,070	13, 400 360, 320	114,414 1,591,238	04 3 .50
Other retail stores		-II	-{	-	-	227,778	8, 788, 590	52, 169, 770	1 2052
Hardware stores.  Hardware and farm implement stores: Farm implements, machinery, and equipment dealers	- 13!	147 2 (x)	1				1, 264, 470	5, 163, 260	
Hardware and farm implement stores.  Farmers' supplies:	- 4	5 4				. )	(x) 86,590	(x) 234, 293	. 1
Feed stores (flour, feed, grain, fertilizer) Fertilizer stores. Harness shops. Seeds, bulbs, and nursery stock Coal and feed stores.	-	(x)	(x) 20 38	(x)	(x) 1,850 18,195 49,849	(x) 250 200 1,274	38, 380 43, 420	3, 430, 306 (X) 20, 534 109, 695 385, 212	4 .01 5 .03 2 .12
Book stores.  Book stores.  Circulating libraries.	-  -	2 (x)	. 21	1	26, 174	450	35, 180 53, 760 (x)	319, 274 378, 02' (X)	4 .11
Cigar stores and cigar stands: Cigar stores with fountains Cigar stands Cigar stores without fountains Coal and wood yards—lee dealers:	_ 1	8   19	) ( 8	1 6	18, 066	1,720 7,522	24, 400 6, 430	278, 59 150, 36	2   .00
Coal and wood yards—let dealers: Coal and wood yards Ice dealers.	10	6 11:	810		1, 245, 361 339, 076	88, 599 13, 759	952, 410 72, 260	12, 067, 65 1, 372, 02	9 3.79 3 43

## RETAIL DISTRIBUTION IN RHODE ISLAND: 1929

### TABLE 1 .- THE STATE-RETAIL DISTRIBUTION BY KINDS OF BUSINESS-Continued

Number of Stores, Personnel, Pay Roll, Stocks, and Sales-Continued

		Pro- prietors	EMPI.O	YEES	PAY E	OLL	STOCKS ON	NET SALES (	(1929)
KIND OF BUSINESS  (Not synonymous with commodities sold. See Table 15)	Num- ber of stores	and firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	HAND END OF YEAR (at cost)	Amount	Per cent of total sales
Other retail stores—Continued. Drug stores: Drug stores. Drug stores with fountains. Florists.	64 339	61 315	136 781	22 163	\$191,439 1,023,072	\$5, 315 56, 551	\$379, 270 1, 740, 970	\$1,710,123 9,666,474	0, 54 3, 04
Gifts—novelties and toys—cameras: Toy shops. Art and gift shops. Novelty and souvenir shops. Camera dealers—photographic supplies.	3 23 18	2 20 21 4	158 29 21 22 3	68 1 4 18 2	231, 517 29, 570 15, 511 24, 461 3, 426	13, 379 250 207 2, 419 460	129, 200 69, 810 82, 940 86, 580 7, 180	1, 236, 818 188, 495 126, 805 251, 129 28, 056	. 39 . 06 . 04 . 08 . 01
Jewelry stores: Jewelry stores (installment credit) Jewelry stores Luggage and leather goods stores Music stores (without radio) News dealers Office, school, and store supplies and equipment dealers: Office and school supplies	87 7 23	1 82 6 22 115	79 288 19 48 140	25 41 2 6 138	159, 131 482, 788 41, 078 85, 661 171, 833	5, 319 4, 545 290 1, 638 20, 536	325,580 1,363,830 51,620 177,170 141,560	1, 133, 893 2, 810, 017 182, 050 602, 716 1, 498, 480	.36 .88 .06 .19 .47
Office and school supplies.  Office and school supplies.  Office and store mechanical appliance dealers (retail).  Office and store furniture and equipment dealers.  Store-fature dealers.  Typewriter dealers.  Opticians and optometrists.  Sporting goods stores, including athletic and playground equipment:	8 12 4	8 3 7 33	61 86 54 19 53 47	2 1 1 5 5	72, 679 180, 286 87, 573 33, 344 84, 698 105, 158	260 176 156 1, 443 1, 364	126, 170 68, 760 85, 380 26, 770 58, 840 94, 780	512, 418 701, 545 638, 339 125, 955 365, 413 465, 614	.16 .22 .20 .04 .11
Sporting goods specialty stores Sporting goods stores with toys and stationery Scientific and medical instruments and supplies, at retail Stationers and printers:	6 4 2	(x) 7	15 8 (x)	(x) 1	21, 094 13, 374 (X)	144 210 (x)	49,610 48,670 (x)	133, 245 158, 707 ( <b>x</b> )	. 04 . 05 (x)
Printers and lithographers. Stationers and engravers. Monuments and tombstones. Miscellaneous classifications (combined)	7 6 16 216	8 4 20 223	20 19 44 330	1 7 3 99	30, 158 27, 262 68, 869 486, 006	360 1,018 983 27,787	9, 720 37, 160 36, 050 436, 850	153, 627 174, 826 289, 519 3, 343, 270	. 05 . 05 . 09 1. 05
Secondhand stores 1	110	119	150	. 36	198, 913	10, 603	375, 800	1, 073, 831	. 34
Tires, accessories, and parts (secondhand) Furniture stores (secondhand) Pawn shops (sales) Clothing and shoe stores (secondhand) Building materials and hardware stores (secondhand) Book stores (secondhand) Other secondhand stores	38 14 18	20 39 15 18 5 3	16 21 18 52 1 42	3 12 7 2 3 1 8	21, 189 27, 683 32, 471 512 61, 077 1, 092 54, 889	1,241 4,195 2,138 512 430 312 1,775	32,170 34,400 223,880 10,040 19,640 10,500 44,110	129, 308 200, 516 253, 356 50, 760 132, 032 19, 404 286, 455	.04 .06 .08 .02 .04 .01

<sup>&</sup>lt;sup>1</sup> This total includes 1 classification in which the number of stores is less than 3 and concerning which no information can be disclosed.

# CENSUS OF DISTRIBUTION

TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS [An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[An (x) indicates that the amount must	oe with	leta to noota u	Value of			Total		RENTA ided in "Al	L COST l other expen mn)	ses"
KIND OF BUSINESS	Num- ber of stores	Total pay roll re- ported	proprietors' services at same rate as that paid full-time employees	Total wage cost (in- cluding proprietors' services)	reported expenses	operat- ing ex- pense— per cent to total sales	Num- ber of stores in leased prem- ises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
All groups i	9, 542	\$36, 182, 854	<b>811, 020, 156</b>	\$47, 203, 010	<b>\$</b> 33, 974, 480	25. 50	6, 944	\$9, 821, 727	\$240, 391, 819	4.09
Food group		6, 124, 985	4, 251, 583	10, 376, 348	5, 912, 952	19. 38	2, 696	1, 692, 161	65, 732, 570	2, 57
Candy and confectionery stores: Candy stores—nut stores 1. Confectionery stores (candy and fountain) 2.	16 419	27, 037 169, 811	8, 410 348, 880	35, 447 518, 691	59, 542 310, 859	39, 82 31, 51	15 272	41, 412 148, 713	237, 787 1, 937, 708	17. 42 7. 42
Dairy-products stores:     Dairy-products stores (including ice cream)     Milk dealers.     Egg and poultry dealers.     Delicatessen stores.     Fruit stores and vegetable markets.     Grocery stores (without meats).     Combination stores (groceries and meats):         Grocery stores with meats.         Meat markets with groceries.         Meat markets with groceries.         Meat markets—sea foods.         Meat markets—sea foods.         Meat markets.         Bakeries—eaterers:	34 34 24 35 109 1,632	108, 432 180, 128 22, 836 65, 651 110, 687 1, 351, 978	31, 004 55, 833 43, 030 39, 507 124, 260 1, 590, 404	139, 436 235, 961 65, 866 105, 158 234, 947 2, 942, 382	126, 647 179, 692 20, 701 93, 640 150, 916 1, 664, 282	14. 87 24. 28 20. 59 25. 69 24. 05 18. 56	27 12 18 32 95 1, 141	50, 174 5, 867 7, 751 47, 006 80, 291 507, 166	1, 298, 879 678, 678 367, 264 733, 954 1, 438, 518 21, 938, 837	3. 86 . 86 2. 11 6. 40 5, 58 2. 31
Combination stores (groceries and meats):  Grocery stores with meats  Meat markets with groceries  Meat markets groceries	662 505	1, 174, 839 2, 226, 612	884, 839 684, 075	2, 059, 678 2, 910, 687	1, 136, 305 1, 508, 886	16. 83 17. 55	417 382	268, 049 356, 785	13, 102, 752 20, 033, 372	2. 05 1. 78
Meat markets (menumg sea toods).  Fish markets—sea foods.  Meat markets  Bakertes—caterers:	71 110	96, 904 145, 570	93, 556 131, 672	190, 460 277, 242	105, 856 167, 983	29. 97 20. 58	49 88	19, 199 50, 025	603, 427 1, 653, 438	3. 18 3. 03
Bakeries—bakery-goods stores (except manufacturing bakeries) ————————————————————————————————————	176 3	364, 097 29, 668	197, 974 1, 712	562, 071 31, 380	l .	41.88 (X)	132 3	94, 403 6, 680	1, 277, 092 162, 850	(X)
Coffee, tea, spices	10 3	48, 715 1, 700	9, 882 2, 550	58, 597 4, 250	2,970		10 3	12, 100 1, 540	249, 814 18, 200	(X)
General stores	87	125, 097	107, 177	232, 274		18, 26	31	8, 592 1, 260	696, 605 77, 883	1.62
General stores—groceries with apparel		35, 959 85, 840	47, 745 46, 240	132, 080	48,744	14. 97	14 12	3, 865 3, 467	197, 287 421, 435	.82
General merchandise group	384	5, 761, 297 4, 644, 490	331, 098 10, 053	6, 092, 395 4, 654, 543	_	26, 66 27, 51	279 15	1, 185, 090 633, 766	26, 651, 301 16, 394, 948	
Department stores without food departments.  Dry-goods stores—piece-goods stores:  Dry-goods stores.  Piece-goods stores.	212	233, 316 1, 174	234, 038	467, 354	332, 212 3, 659	28. 31 26. 85	155 6	120, 423 1, 935	2, 295, 378 35, 489	5. 25 5. 45
General merchandise stores:  With food departments.  Without food departments.  Variety, 5-and-10, and to-a-dollar stores.	8 48 87	8, 786 160, 895 710, 636	36,480	17, 086 197, 375 744, 176	168, 822	25.45	33 63	2, 400 38, 746 384, 880	993, 016	3.90
Automotive group		5, 413, 344	1, 691, 637	7, 104, 981	5, 277, 154	22. 18	801	1, 142, 399	35, 511, 598	3. 22
Motor-vehicle dealers: Automobile salesrooms, new and trade-in	174	2, 769, 101 150, 346		2, 957, 014 196, 296	3, 092, 481 141, 187	16. 66 20. 71		390, 372 32, 383	22, 565, 893 1, 479, 862	1.73 2.19
Used-car estamisments. Accessories, tires, and batteries: Accessory stores with tires and batteries Battery and ignition shops—brake repair shops. Tire shops (including tire repairs)	. 54 68 57	163, 251	62, 202 100, 083 64, 437	2 276, 377 3 268, 336 7 295, 196	7 216, 086 1 137, 937 260, 470	30. 21 42. 55 28. 87	44 57 48		811, 265	5 6.07
Filling stations: Filling stations—gasoline and oil. Filling stations with tires and accessories. Filling stations with other merchandise. Motor cycles, bicycles, and supplies: Motor-cycle dealers.	219 120 - 284	157, 590	226, 883 146, 770 283, 496	304, 366	0 411, 911 3 148, 192 4 235, 163	26. 97 23. 63 27. 15	75	67, 582	1, 465, 209	9 4.61
B1cycle Snops	. 4	11,416	4, 200 3, 000	0 15, 610 0 3, 60	8, 878 0 3, 91	3 (x) 30. 26	4 3		3 18, 280	0 6.50
Garages and repair shops:  Body, fender, and paint shops.  Garages (repairs and storage, gasoline, oil, accessories)  Parking stations, parking garages, and lots.  Radiator shops (including repairs)  Other automotive establishments.	339 339 5 3	717, 13 9, 67 4, 94	504, 849 5, 389 1 7, 23	0   1,221,97 8   15,06 0   12,17	3 505, 83 6 11, 87 1 4, 59	5 48. 78 0 58. 51 0 60. 08	214	179, 116 10, 000 2, 376	1, 901, 53 35, 88 3 27, 90	7 9.42 0 27.87 6 8.51
Apparel group	768	3, 477, 19	893, 91	8 4, 371, 11	3 4, 436, 14	29.25	711	1, 960, 87	29,019,52	6.76
Men's and boys' clothing and furnishings stores:  Men's and boys' clothing stores.  Men's and boys' hat stores.  Men's furnishings stores.  Men's clothing and furnishings stores.  Family clothing stores—men's, women's, and children's.  Women's ready-to-wear specialty stores—apparel and	76 64 76	28, 24 108, 91 4 413, 47 362, 62	4 99, 72 2 84, 35 5 97, 37	0 208, 63 4 497, 82 0 459, 99	65, 70 223, 13 492, 46 527, 65	0 30.87 8 26.09 9 28.71 0 31.36	7 69 69 69 57 69 79	9 41, 29 9 130, 68 7 234, 39 0 198, 36	5 1, 584, 08 6 3, 258, 27 7 2, 953, 46	0 13.45 0 8.25 7.19 1 6.72
nccessories Women's accessories stores: Corset and lingerie shops. Furriers—fur shops. Hosiery shops. Knit-goods shops. Millinery stores.	25	2 41, 45 1 185, 48 4 60, 49 3 11, 81	0 15, 27 5 27, 38 9 10, 94	6 56, 72 212, 87 71, 43 11, 81	26 59, 63 22 240, 46 39 37, 22 10 17, 67		5 2 3 2 7 1	2 30, 82 1 79, 13 3 17, 09 6 12, 07	9 294, 24 5 1, 319, 27 3 403, 34 140, 55	11 10.48 78 6.00 15 4.24
Other apparel stores: Children's specialty shops Custom tailors Dressmakers			9 151,08	409,46	24 16, 70 33 140, 00	2 23.69 9 53.5	2    9	6 10, 32 3 73, 16	1 153, 43 0 857, 54	6. 78 11 8. 53
Shoe stores.  Shoe stores—men's.  Shoe stores—women's.  Family shoe stores—men's, women's, and children's  Furniture and household group.	15	42, 16 4 40, 00 2 640, 22	2 6,00 6 4,49 5 212,15	04 48, 16 00 44, 49 08 852, 39	36 115, 65 52, 24 83 872, 33	55 27. 8 0 (x) 66 30. 6	5 1	4 25, 91 7 887, 72	3 274, 58 5, 512, 84	S5 (X) 49 7.03
Thomastrope atomos							-			
Furniture stores.  Furniture and hardware stores.  Group totals may include figures for classifications wh	•-	5   56,66	55   8,26	35   64, 9	34, 40	33   43.1	3	8 394, 06 4 7, 17	73   194, 4	31   3.00

Group totals may include figures for classifications which are omitted from the detail to avoid disclosure of individual operations.

Undoubtedly this expense includes some production costs, especially pay roll of some employees engaged both in selling and in making candies and fancy baked goods.

# RETAIL DISTRIBUTION IN RHODE ISLAND: 1929

# TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

			Value of proprietors	Total wage	All other	Total	oal)	luded in "?	AL COST All other expe	nses''
KIND OF BUSINESS	Num- ber of stores	Total pay roll re- ported	Services at same rate as that paid full-time employees	cost (in-	reported	ing ex- pense- per cent to total sales	Num- ber of stores in leased prem- ises		Net sales of stores in leased premises	Per cent of rent to sales in leased premises
Furniture and household group—Continued. Floor coverings, draperies, curtains, and upholstery stores: Draperies, curtains, and upholstery stores. Floor-coverings stores.	11 10	\$17, 084 34, 584	\$9, 185 17, 919	\$26, 269 52, 503	\$14,056	26.71	11	\$7, 309	\$150, 994	4, 84
Household-appliances stores: Household-appliances stores (electrical) Household-appliances stores. Other home furnishings and appliances stores: Antique and used furniture dealers. Brushes and brooms	27	445, 122 66, 750	19, 162 5, 804	464, 284 72, 554	33, 718 153, 441 88, 434	27. 77 46. 56 25. 21	10 24	11, 638 36, 963	810, 517 871, 573	4. 24
Antique and used furniture dealers.  Brushes and brooms	12 3	29, 186 44, 234	21, 885 3, 160	51, 071 47, 394	16, 795 2, 143	51.11	3 9	1,705 4,618	38, 310 53, 850	4.45 8.58
Brushes and brooms China, glassware, crockery, tinware, enamelware. Picture and framing stores Stove and rango dealers Antique shops. Awnings, flags, banners, window shades, and tents. Interior decorators.	14 14 8 8	6, 507 13, 000 40, 844 14, 930 8, 421 249, 009	3, 456 7, 026 5, 433 21, 294 8, 386 10, 415	9, 963 20, 026 46, 277 36, 224 16, 807 259, 424	16, 285 11, 973 46, 320 32, 826 3, 928 122, 541	(X) (X) 53.37 (X) 43.57 37.44 51.45	4 6 4 9 6 8	5, 606 5, 678 17, 342 6, 087 2, 370	65, 073 59, 962 210, 957 127, 709 29, 258	(x) 9.47 (x) 4.77 8.10
Radio and music stores: Radio and electrical shops Radio and musical instruments stores	67 25	457, 354 184, 938	94, 733 38, 691	552, 087 223, 629	326, 291	32, 38	63	24, 939 81, 884	742, 355 2, 639, 624	3.36 3.10
Restaurants, cafeterias, and eating places	673	2, 302, 575	666, 591	2, 969, 166	267, 940 2, 017, 072	35. 15 39. 64	23 549	77, 520 850, 278	1, 208, 233 11, 818, 293	6. 42 7. 52
Cafeterias Lunch rooms Lunch rooms Restaurants with table service Lunch counters, refreshment stands, etc.: Refreshment stands Fountain—lunches Lunch counters Soft-drink stands	15 315 172	261, 248 496, 514 976, 776	6, 024 336, 700 155, 974	267, 272 833, 214 1, 132, 750	268, 480 461, 395 780, 941	40. 67 42. 61 41. 90	14 261 133	96, 624 208, 207 318, 598	1, 268, 841 2, 840, 387 3, 873, 873	7. 62 7. 33 8. 22
Fountain—lunches Lunch counters Soft-drink stands Lumber and building group		3, 046 251, 181 305, 688 8, 122	4, 671 17, 226 136, 371 9, 625	7,717 268,407 442,059 17,747	4, 378 270, 789 220, 606 10, 483	36, 16 29, 42 38, 33 46, 22	29 101 6	2, 360 150, 540 69, 075 4, 874	20,000 1,832,799 1,424,170 53,223	11.80 8.21 4.85 9.16
Lumber and building-material dealers:	293	3, 117, 871 1, 191, 176	377, 601	3, 495, 472	1, 975, 372	27. 52	213	292, 017	12, 426, 960	2, 35
Roofing  Dealers in any other single building material  Electrical shops (without radio)	14 24 6	419, 807 116, 542 9, 715 291, 769	41, 025 14, 490 37, 200 5, 130 32, 614	1, 232, 201 434, 297 153, 742 14, 854 324, 383	894, 301 364, 577 41, 520 1, 885 110, 506	24. 09 19. 45 48. 67 43. 03 29. 78	23 9 17	56, 117 16, 782 9, 062 27, 094	3, 747, 991 2, 704, 212 258, 272	1.50 .62 3.51
Heating appliances and oil burners Plumbing shops—heating and ventilating Paint and glass stores	14 105	102, 689 721, 601	15, 327 164, 887	118, 016 886, 488	48, 411 222, 248	49. 26 36. 93	13 76	12, 617 41, 680	335, 141 2, 491, 543	3. 76 1. 67
Glass and mirror shops Paint and glass stores	5 51	20, 748 243, 824	6, 980 59, 939	27, 728 303, 763	27, 210 264, 714	48. 02 35. 73	5 47	19, 099 109, 036	114, 414 1, 581, 140	16. 69 6. 90
Other retail stores	1, 651	6, 262, 737	2, 114, 829	8, 377, 566	6, 085, 440	27. 72	1, 293	1, 920, 451	42, 605, 395	4. 51
Hardware stores Hardware and farm-implement stores Farmers' supplies: Fad there (flow food main facility)	5	456, 206 29, 274	193, 158 0, 080	649, 364 35, 354	497, 958 26, 523	22. 22 26. 41	93	160, 853	4, 407, 139	3. 65
Feed stores (flour, feed, grain, fertilizer)  Harness shops Seeds, bulbs, and nursery stock Coal and feed stores.  Feed stores with groceries.	33 7 5 4 8	212, 132 1, 850 18, 195 49, 849 26, 174	23, 040 11, 200 4, 499 6, 390 13, 475	235, 172 13, 050 22, 694 56, 239 39, 649	175, 998 2, 832 21, 630 34, 462 11, 884	11. 99 (x) 40. 41 (x) 16. 14	21 7 3	23, 126 2, 048 9, 600	2, 034, 632 20, 534 97, 404	1. 14 9. 97 (x)
Cigar stores and cigar stands: Cigar stores with founteins	12 36	70, 707 18, 066	18, 252 28, 008	88, 959 46, 074	60, 627 36, 346	39. <i>5</i> 7 29. <i>5</i> 8	11 36	16, 966 22, 550	875, 027 278, 593	4. 52
Cigar stores without fountains: Coal and wood yards—ica dealars:	18 137	16, 517 98, 986	21, 356 162, 176	87, 873 261, 162	30, 800 273, 625	45. 67 31. 66	14 114	20, 150 124, 295	139, 922 1, 535, 499	8. 09 14. 40 8. 09
Coal and wood yards Lee dealers Drug stores:	106 27	1, 245, 361 339, 076	165, 648 24, 813	1, 411, 009 363, 889	1, 091, 013 253, 928	20, 73 45, 03	53 8	92, 995 30, 522	9, 193, 595 1, 061, 595	1. 01 2. 87
Drug stores. Drug stores with fountains Florists Gifts—novelties and toys—cameras; Toy shops.	64 339 83	191, 439 1, 023, 072 231, 517 29, 570	83, 509 389, 970 116, 004	274, 948 J, 413, 042 847, 521	175, 270 1, 023, 079 194, 724	26. 33 25. 20 43. 84	51 296 44	77, 318 474, 539 71, 527	1, 463, 871 8, 460, 082 872, 937	5. 26 5. 61 8. 19
Toy shops.  Art and gift shops.  Novelty and souvenir shops.  Camera dealers—photographic supplies.  Jewelry stores:	23 18 3	15, 511 24, 461 3, 426	14, 580 21, 042 3, 956	31, 592 30, 091 45, 503 7, 382	37, 744 23, 489 43, 675 4, 653	(X) 42, 25 35, 51 (X)	3 17 18 3	15, 000 12, 124 29, 814 2, 316	188, 495 121, 758 251, 129 28, 056	(x) 9. 96 11. 87 (x)
Jewelry stores (installment credit) Jewelry stores. Luggage and leather-goods stores Music stores (without radio) News dealers. Office, school, and store supplies and equipment dealers:	10 87 7 23 117	159, 131 482, 788 41, 078 85, 661 171, 833	1, 947 136, 202 12, 882 38, 500 124, 315	161, 078 618, 990 53, 960 124, 161 296, 148	232, 989 506, 176 30, 911 114, 962 144, 346	34. 75 40. 04 46. 62 39. 67 29. 40	10 83 6 21 105	76, 891 188, 976 19, 770 45, 019 80, 896	1, 133, 893 2, 653, 916 179, 050 592, 316 1, 349, 090	6, 78 7, 12 11, 04 7, 61 6, 00
News dealers. Office, school, and store supplies and equipment dealers: Office and school supplies. Office and store mechanical appliance dealers (retail). Office and store furniture and equipment dealers. Store-fixture dealers. Typewriter dealers. Opticians and optometrists. Sporting-goods stores, including athletic and playground equipment:	9 8 12 4 10 36	72, 679 180, 286 87, 673 88, 344 84, 698 105, 158	7, 122 12, 968 5, 265 10, 997 72, 864	79, 801 180, 286 100, 641 33, 609 95, 695 178, 022	78, 292 44, 945 78, 935 18, 359 43, 150 88, 299	30. 85 32. 10 28. 13 (x) 38. 00 57. 20	9 8 12 4 9 36	23, 353 15, 726 24, 347 7, 680 11, 751 46, 202	512, 418 701, 545 638, 339 125, 955 327, 034 465, 614	4. 56 2. 24 3. 81 (x) 3. 59 9. 92
Sporting goods specialty stores Sporting-goods stores with toys and stationery Stationers and printers:	6	21, 094 13, 374	9, 779 6, 582	30, 873 19, 956	19, 339 28, 816	37.68 (X)	6	11, 613 11, 010	133, 245 158, 707	8.72 (X)
Frinters and lithographers, at retail.  Stationers and engravers.  Monuments and tombstones.  Miscellaneous classifications (combined)	7 6 16 216	30, 158 27, 262 68, 869 486, 006	11, 920 5, 524 30, 860 309, 747	42, 078 32, 786 99, 729 795, 753	13, 432 22, 468 34, 055 556, 941	36. 13 31. 61 46. 21 (X)	7 6 8 157	2,880 13,912 3,461 140,596	153, 627 174, 826 157, 315 2, 151, 501	1.87 7.96 2.20 (x)
econdhand stores	110	198, 913	148, €02	347, 515	187, 339	49.81	89	73, 758	779, 448	9. 46

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### CENSUS OF DISTRIBUTION

#### TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS

				i				<b></b>	SEASC	NAL V	ARIATIO	N IN E	(PLOYM	ENT	
KIND OF BUSINESS	Num- ber of stores report- ing sea- sonal varia- tion	and	time	PART- EMPLO (incli in t colu	ovees uded otal	PROPRI AND MEMI (not o	firm Bers n pay	(tota	d full-ti emplo repre	ecified me and yees) 16 sents	l part- 00 per	ees emp date and	rtion of ees to (ratio loyees s to to part-tin	total er of par at sp otal fu	mplo rt-ti pecif
	data	Men	Worn- en	Men	Wom- en	Men	Wom- en	Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct.	De
All groups 1	5, 779	Per cent 70	Per cent 30	Per cent 62	Per cent 38	Per cent 90	Per cent 10	Per cent 98	Per cent 100	Per cent 100	Per cent 102	Per cent 15	Per cent 15	Per cent 15	P
ood groupeneral stores.		85	15	86	14	91	9	99	101 101	101 101	99	25	25 9	25	-
eneral merchandise group	192	82 38	18 62	100 10	90	82 76	18 24	94 98	95 105	98	113 96	8 13	13	9 13	
stomotive group	547	92 43	8 57	88 41	12 59	95 76	5 24	101	95	101	103	0 24	7 22	25 4	1
rniture and household groupstaurants, cafeterias, and eating places	267 462	80 62	20 38	77 47	23 53	86 86	14 14	99 96	99 111	101 100	101 93	9	4 17	.12	
umber and building group ther retail stores	253	90	10	94 81	6 19	96 91	4 9	98 97	101 102	104	97	16	4	5	1
condhand stores	1, 195 57	81 91	19 9	94	6	96	4	102	101	90	98	16	16 19	15 18	1
od group	1,877	85	15	86	14	91	9	99	101	101	99	25	25	25	1
Candy and confectionery stores:	10	90	77		100	80	20	99	90	. 99	112				1
Candy stores—nut stores— Confectionery stores (candy and fountain)————————————————————————————————————	12 131	23 55	77 45	64	36	82	18	98	109	99	94	27	30	27	1
Dairy-products stores: Dairy-products stores (including ice cream)	25	73	27	67	33	73	27	100	112	96	92	21	27	18	
Egg and poultry dealers Milk dealers	. 8	86 95	14	88 100	12	100 100		98 101	102 101	102 98	100	38 4	36 3	18 36 3	
Delicatessen	. 23	68	32	60	40	57	43	101	103	98	98	16	19	14	
Fruit stores and vegetable markets. Grocery stores (without meats).	673	87 94	13 6	85 95	15 5	94 86	6 14	101 98	107 102	102 101	90	35 34	33 35	35 35	1.
Combination stores (groceries and meats): Grocery stores with meats		93	7	94	6	95		99	102	100	99		[ .	1	1
Meat markets with groceries	343	84	16	83	17	96	5 4	99	97	102	102	23 25	24 23	23 25	
Meat markets (including sea foods); Fish markets—sea foods Meat markets Bakeries—caterers:	32 60	82 94	18 6	71 88	29 12	96 91	4 9	94 99	113 100	99 100	94 101	13 20	18 20	12 20	
Bakeries—bakery goods stores (except manufac- turing bakeries)		II	۱ "			١								41.5	1
Caterers. Coffee, tea, spices	125	57 59	43 41	45	55 100	100	16	99	101 112	100 96	100 96	8 21	9 18	8 21	
	•	96	4	100		100		100	100	100	100	4	4	4	
neral stores		82	18	100		82	18	99	101	101	99	8	9	9	4
General stores—groceries with apparel	16	25 84	75 16	100		40 93	60 7	107 97	107 100	106 103	100	16	19	<u>2</u> 1	1
General stores—groceries with other merchandise	. 28	85	15	100		83	17	100	101	100	99	5	6	5	
neral merchandise group		38	62 52	10	90	76	24	94	95	98	113	13	13	13	
Department stores without food departments Dry-goods stores	- 20 79	18	82	16 9	84 91	80 71	20 29	93 98	95 97	98 95	114 110	8 28	8 28	. 8 27	1
General merchandise stores: With food departments.	1	70	30	ļ	100	100	:	107	98	08	97	27	20	20	339
Without food departments	30	41	59	10	90	100		95	98	102	105	- 28	27	27	
Variety, 5-and-10, and to-a-dollar storesutomotive group		13 92	87	88	96	67 95	33 5	96 98	96	101	109	22	21	23 6	1
Motor-vehicle dealers:	001	32	°		12	90	0	98	105	101	96	<u> 8</u>	7		- -
Automobile salesrooms—new and trade-in	165	90	10	84	16	98	2	100	104	101	95	1	2	2	
Used-car establishments Accessories, tires, and batteries:	1	97	3	100		100		101	103	99	97	13	14	12	1
Accessory stores with tires and batteries.  Battery and ignition shops—brake repair shops.		85 89	15	82 85	18 15	91 97	9	101	101 97	100	Ω8 102	10	12	10 11	
Tire shops (including tire repairs) Filling stations:	42	92	8	79	21	95	5	98 83	109	103 106	102	14 7	12	.8	
Filling stations—gasoline and oil————————————————————————————————————	126	97	3	95	5	94	6	98	103	101	98	5	7	5	L
Filling stations with other merchandise	. 79	95 82		100	30	95 85	5 15	100 88	105 114	98 106	97 92	. 11	13 28	12 24	
Motor-cycle dealers Garages and repair shops:	4	100		100		100		103	103	103	91	18 11	11		
Body, fender, and paint shops	. 33	96	4	93	7	100	 	106	102	99	93	- 8	8	6	
Garages (repairs and storage, gasoline, oil, accessories)	240	97	3	96	4	98	2	98	107	100	95	9	10	9	Į.
Parking stations, parking garages, and lots Radiator shops (including repairs)	1 4	100 100		100		100		100	100	100	100	13	] 13	13	
parel group		43	57	100	59	100	24	89	111	89	111		20	25	1
Man's and hove clathing and furnishings storage		1	\ <del></del>	- 31		10	24	101	95	101	103	24	22	20	-
Men's and boys' clothing stores	20	93 95	7 5	100		100		108	94	102	96	19	18	17	
Men's furnishings stores	. 57	]] 88	12	100	9	100	7	88 95	79 94	112 95	121 116	33 42	21 42	44 42	J.
Men's clothing and furnishings stores Family clothing stores—men's, women's, and chil-	. 56	86	14	94	. G	96	4	101	98	97	104	21	17	20	E
dren's. Women's ready-to-wear specialty stores—apparel	. 55	41	59	37	63	90	10	100	96	101	103	31	27	31	
and accessories	67	12	88	5	95	34	66	101	92	105	102	24	21	27	
Women's accessories stores: Corset and lingerie shops	1	3	97	1	100	1		1						5	1
Furriers—für shops	. 17	46	54	54	46	100 100		100 95	99 100	98 103	103 102	7 11	6 12	18	1
Hoslery shops Knit-goods shops	. 5	30 17	83		. 86 100	100 100		100 85	100 111	1 99	101	10 20 27	10 15	10 20	1
Millinery stores Other apparel stores:	58	5		5	95	19	81	109	96	85 99	96	27	24	25	1
Children's specialty shops	4	5	95		100	67	33	99	83	104	114	53	44	55	
Custom tailors Shoe stores:	- 57	88	12	50	50	100		102	99	100	99	3	3	2	
Shoe stores—men's	. 11	97	3	92	8	100		100	99	99	102	33	36	33	
Family shoe stores-men's, women's, and chil-															

Group totals may include figures for classifications which are omitted from the detail to avoid disclosure of individual operations.

# RETAIL DISTRIBUTION IN RHODE ISLAND: 1929

# TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS—Continued

	Num-								SEAS	SONAL Y	VARIATI	ו או אכ	MPLOY	MENT	1000000
KIND OF BUSINESS	ber of stores report- ing sea- sonal varia- tion	(full and	L EM- YEES -time part- ne)	EMPL (inc.	r-time OYEES luded total imn)	MEM (not	FIRM FIRM BEERS On pay oll)	II tim	emple repr	TVAPE	dates d part- 100 per years'	plo ees em dat and	yees to (ratio ployees es to	f part-ti total e of pa at s total fi ime em ates)	mploy- ut-time pecified ull-time
	data	Men	Worn- en	Men	Wom-	Men	Wom- en	Apr.	July 15	Oct. 15	Dec.	Apr. 15	July 15	Oct. 15	Dec.
Furniture and household group	267	Per cent 80	Per cent 20	Per cent 77	Per cent 23	Per cent 86	Per cent 14	Per cent 99	Per cent 99	Per cent 101	Per cent	Per cent	Per cent	Per cent	Per cent
Furniture stores: Furniture stores. Furniture and hardware stores. Floor coverings, draperies, curtains, and upholstery	99	78 76	22 24	74 50	26 50	92 100	8	99	98 100	101	101 102 100	3 7	3 7	3 7	4
Draperies, curtains, and upholstery stores	10	32 73	68 27	50	50 100	71 100	29	80 89	113 99	99 108	99	16	17	19	19
Household appliances stores: Household-appliances stores (electrie) Household-appliances stores Other home furnishings and appliances stores: Antique and used furniture dealers Picture and framing stores	24 6	90 75	10 25	83	17	73 67	27 33	104 92	102 98	99 105	95 105	2	5	2	1
Pleture and framing stores  Pleture and framing stores  Stove and range dealers  Antique shops  Awnings, flags, banners, window shades, and tents.  Interior decorators	4 8	95 69 90 67 73	31 10 33 27 27	50 100	50	100 75 67 71 75	25 33 29 25	100 90 101 96 119	100 98 101 104 119	100 98 101 104 86	100 114 97 96	25	31	23	25
Radio and music stores: Radio and electrical shopsRadio and musical instruments stores	54 21	73 88 67	27 12 33	60 96 80	40 4 20	60 97 78	40 3 22	95 109	98 95 99	99 105 97	76 108 105 95	9 9 7 4	9 9 7 4	13 10 8	14 11 9
Restaurants, cafeterias, and eating places.	462	62	38	47	58	86	14	96	111	100	93	9	17	5 12	5 9
Restaurants, cafeterias, and lunch rooms: Cafeterias Lunch rooms Restaurants with table service Lunch counters, refreshment stands, etc.: Fountain—lunches	14 108 161	87 72 50	13 28 50	81 57 31	19 43 69	100 89 76	11 24	100 96 92	101 107 118	99 102 99	100 95 91	13 7 9	13 13 22	13 12 14	13 7 10
Soft-drink stands	88 4	46 76 100	54 24	50 41 100	50 59	100 96 100	4	98 101 166	103 107 166	99 98 34	100 94 34	13 54	3 17 54	1 13 20	1 11 20
Lumber and building group  Lumber and building material dealers:  Lumber and building material dealers  Lumber and hardware.		90	10 6	100	6	100	4	100	101	104	97 96	4	4	5	4
Electrical shops (without radio)  Heating and plumbing shops:  Heating appliances and all hypnores	13 19 24	92 89 89	8 11 11	100 95	100	100 100 100		95 95 98	103 102 97	108 103 100	94 100 105	1 1 2 6	1 3 10	1 3 13	1 3 8
Plumbing shops—heating and ventilating.  Paint and glass stores: Glass and mirror shops.  Paint and glass stores.	95 4 40	89 88 50 77	11 12 50	75	25 12	100 95 100	5	96 96 97	96 100 97	113 108 96	95 96 110	9 8 29	9 8 29	8 10 20	11 9 25
Other retail stores	11	81	23	88	19	91 91	9	101 97	100	101	98 102	6	5	6	- 5
Hardware stores	90	80 83	20 17	63	37	91	9	100	98	98 104	104 104	12	16 9 5	15 9 10	16 11 10
Feed stores (flour, feed, grain, fertilizer) Seeds, bulbs, and nursery stock Coal and feed stores Feed stores with processive	31 5 4	86 86 92 95	14 14 8	100 100 67 100	33	90 100 100	10	102 130 95	99 118 93	99 96 98	100 56 114	4 4 2	4 5 15	3	3
Book stores. Cigar stores and cigar stands: Cigar stores with fountains. Cigar stands. Cigar stands. Cigar stands.	8 16 10	58 87 91	13 9	33 100 100	67	100 100 100		92 97 100 100	106 100 112 100	96 100	96 106 92 100	7 25	19	22 78 80	10 23 78
Colland wood yards—ice dealers: Coal and wood yards—ice dealers: Ice dealers. Drug stores:	57 94 23	91 98	13 9 2	93 100	18 7	85 94 87	15 6 13	98 97 90	101 94 144	99 102 90	102 107 67	78 29 14	78 31	30 10 15	33 11
Drug stores	53 298 64	84 83 86	16 17 14	87 89 86	13 11 14	95 94 81	5 6 19	99 98 109	103 102 98	100 100 90	98 100 103	12 17 28	17 14 17 23	12 16 19	3 10 17 28
Art and gift shops  Novelty and souvenir shops  Jewelry stores:	9	12 30	88 70	6	94	67 67	33 33	90 98	107 79	101 85	102 138	32	16	19	48
Jewelry stores (installment credit) Jewelry stores Luggage and leather goods stores Music stores (without radio) News dealers Office, school, and store supplies and equipment dealers	10 56 5 14 75	63 60 80 67 82	37 40 20 33 18	80 17 100 95	20 83 100 5	100 90 100 100 90	10	82 90 96 108 98	84 93 101 99 101	98 98 97 97 101	136 119 106 96 100	7 10 11 50	6 14 8 48	3 8 10 8 49	23 11 14 8 49
Office and school supplies. Office and store mechanical appliances, at retail. Office and store furniture and equipment dealers. Typewriter dealers. Opticians and optometrists	6 8 11 10 23 6	56 89 79 74 67	44 11 21 26 33	100 100 40 33	100 60 67	100 100 75 67	25 33	93 99 96 96 97	91 97 100 103 101	99 98 101 102 95	117 106 103 99 107	1 2 9 6	1 2 9	3 1 2 7 6	3 1 2 7 5
Stationers and printers: Printers and lithographers Stationers and engravers. Monuments and towards	4 5	88 75 56 90	12 25 44	57	43	80 100 100	20	98 100	98 102 96	98 102 96	99 98 108 -		7	7 	31
Miscellaneous classifications (combined)	15 147 57	90 71 91	10 29 9	100 76 94	24 6	93 94 96	7 6 4	110 98 102	93 103 101	107 99 99	90 100 98	26 7 20 16	27 3 24 19	5 21 18	3 22 17

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# CENSUS OF DISTRIBUTION

# TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES

[Sales expressed in thousands of dollars]

			[iJAICi	S GATHOR	3002 121 0	1101134110										
KIND OF BUSINESS	(inch totals	TOTALS uding shown ble 4B)	ANN SALE \$100,0	S WITH IUAL ES OF 000 TO	ANN SALI \$50,0	S WITH TUAL ES OF 00 TO ,999	SALE	UAL S OF 00 TO	ANN SALI \$20,0	S WITH UAL S OF 00 TO ,999	ANN SALE \$10,0	S WITH IUAL CS OF 000 TO ,999	ANN SALI \$5,00	S WITH IVAL ES OF DO TO 999	STORES ANN SALES LESS 7 \$5,0	UAL OF HAN
KIND OF BUSINESS	Num-	Net	Num-	Net	Num- ber of	Net	Num-	Net	Num- ber of	Net sales	Num- ber of	Net sales	Num- ber of	Net sales	Num- ber of	Net
	ber of stores	sales	stores	sales	stores	sales	stores	sales	stores		stores		stores		stores	sales
All groups 1	· 1	<b>8</b> 318, 295	270	<b>2</b> 37, 057	l i	\$43, 196	, ,	\$38, 977	'	\$25, 708 8. 08	1, 861 19. 50	\$26, 180 8. 23	1, 763 18. 48	\$12,426 3.90	2,723 28,54	<b>26, 439</b>
Per cent of total stores and sales		100,00	2.83	11,64	6.65	13.57	10.61	12. 25 817, 237	11.13	\$11, 49B	768	\$10,789	761	\$5,374	1, 107	2 C2 82, 673
Food group	3, 844	854, 052	64	\$8, 535	201	\$12, 969 ———	446	617, 201						40,011	-, 101	64,013
Candy and confectionery stores: Candy stores—nut stores Confectionery stores (candy and fountain)	16 419	239 2,633			1	56	1 7	38 255	6 12	144 255	3 63	810	100	705	5 236	7 568
Dairy-products stores: Dairy-products stores (including ice	34	1,790	1	119	3	196	4	177	2	41	4	62	9	57	. 7	18
cream) Milk dealers Egg and poultry dealers	34 24	1,712 420	1 3 1	454 130	3	264	7	257 36	2 3 5	72 123	5 6	81 81	5 5 8	38 37	8	19 13
Delicatessen stores. Fruit stores and vegetable markets. Grocery stores (without meats). Combination stores (groceries and	35 109 1,632	774 1,604 24,825	2 4	253 545	4 6 59	225 379 3, 499	5 4 215	204 162 8,331	6 7 198	156 170 4,896	9 24 250	126 333 3,512	26 333	56 188 2, 268	3 40 571	119 1,299
meats): Grocery stores with meats Meat markets with groceries Meat markets (including sea foods):	662 505	18,988 25,518	35 14	4,578 1,916	71 48	4, 847 3, 144	79 91	3, 014 3, 489	87 108	2, 095 2, 610 72	184 135	2,589 1,976 78	113 55 23	847 406 156	91 41 30	254 154 67
Fish markets—sea foods Meat markets Bakeries—caterers: Bakeries—bakery-goods stores (ex-	71 110	989 2,163	1 2	114 318	3	161	7	263 456	3 21	504	37	527	22	161	14	27
cept manufacturing bakeries) Caterers Other food stores:	176 3	1,958 163	<u>1</u>	108	1 1	68 50	12	470	13	314	40	541	57	420	53	144
Coffee, tea, spicesGeneral food stores	10 3	250 18			1	80	2	85	2	46	1	16 13	3	22	1 2	5
General stores	87	1, 994	1	127	11	663	15	585	9	221	19	279	14	96	18	48
General stores—groceries with apparel General stores—groceries with dry goods_ General stores—groceries with other met- chandise	11 44 32	123 663 1, 208	1	127	3	166 497	1 4 10	36 161 368	1 4 4	28 93 100	10 7		3 10 1	17 74 5	1	16 23
General merchandise group	384	42, 351	17	2, 434		967	27	1, 082		855	58	772	73	487	142	307
Department stores without food depart-		00 (00		707		85										
ments Dry-goods stores—piece-goods stores: Dry-goods stores Piece-goods stores	20 212 6	30, 426 2, 824 35	1	787 104	1	213	1	491	12	285 24	40	527	43		99 4	22/
With food departments	. 8 48	159 1, 439	i	179		55 317	10	389	8	23 202		16 64	9	65	10	
Variety, 5-and-10, and to-a-dollar stores	1, 405	7, 429 55, 838	li	1,364 6,234		1	Ì	1		2, 878	ł	l l	11 1			
Automotive group  Motor-vehicle dealers:	1,405	- 30, 800	- 20	0, 239		0, 200	110	4, 001	111	2,010	20,	- 0,000		1,10	-	
Automobile salesrooms, new and trade-in Used-car establishments Accessories, tires, and batteries:	174			4, 750	42 3	2, 880 263	15 3									
Accessory stores with tires and bat- teries	54		11		i	1	1		1					-		١.
repair shops Tire shops (including tire repairs) Filling stations:	- 68 - 57		1 2		8 8	150 422			7	148 153	10				3	2
Filling stations—gasoline and oil Filling stations with tires and acces-	219	, , , ,	.	333		1	1				1			1	1	١.
sories	120 284			1	. 3											Ί.
Motor cycles, blcycles, and supplies: Motor-cycle dealers Bicycle shops	. 4	105	3		1						- 3	3 47	,	2 1		2
Garages and repair shops:  Body, fender, and paint shops	. 37	į.	1	15	4 1	69		3 22	1	66		1		6	1	9 2
Garages (repairs and storage, gaso- line, oil, accessories)  Parking stations, parking garages,	. 339	3, 54	2 3			1		1	5 2	557	7 61	1	8	1 54		-1
and lots	. 8						-	4	9	1 20		1		2 1	4	2 4 1

<sup>1</sup> Group totals may include figures for classifications which are omitted from the detail to avoid the disclosure of individual operations.

# RETAIL DISTRIBUTION IN RHODE ISLAND: 1929

## TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS—Continued

Stores with Sales of Less Than \$200,000, Grouped According to Amount of Annual Sales—Continued [Sales expressed in thousands of dollars]

	T				<del></del>	***************************************	7		<del>-</del>		T -		T		<del></del>	
kind of business	(inc	TOTALS luding shown ble 4B)	AN SAL \$100	ES WITH NUAL ES OF ,000 TO 19,899	AN 8AL \$50,	ES WITH NUAL ES OF 000 TO 9,990	AN1 BAL1 \$30,0	S WITH VUAL ES OF OO TO 0,999	AN3 8AL \$20,0	ES WITH NUAL ES OF 000 TO 0,990	ANI SALI \$10,	S WITH TUAL ES OF 000 TO 1919	ANI 8ALI \$5,0	S WITH NUAL ES OF OO TO ,999	STORES ANN SALE LESS 1 \$5,0	UAL S OF THAN
	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales
Apparel group	768	830, 109	30	\$3, 979	89	36, 398	97	\$3, 736	92	\$2, 248	137	<b>\$1,966</b>	103	\$697	196	8485
Men's and boys' clothing and furnish-									-	3-, 2-1-		41,000				
ings stores: Men's and boys' clothing stores. Men's and boys' hat stores. Men's turnishings stores. Men's clothing and furnishings	24 10 74	\$1,396 328 1,655	3	506 114	3 2 4	207 159 315	7 3 9	284 112 351	3 2 18	79 43 429	6 25	94 358	11	8 72	1 2 6	4 7 16
stores	64	3, 449	3	357	13	920	13	506	11	270	8	115	8	61	6	18
and children's.  Women's ready-to-wear specialty stores— apparel and accessories.	76 84	3,149	6	770	14	1,021	11	399	5	115	18	248	12	84	8	17
Women's accessories stores: Corset and lingerie shops	22	9, 107 296		765	14	1,083 59	9	362 39	12	300	16	233	7	44	9	22
Furriers—fur shops Hosiery shops	21 14	1,319 406	2	268	6	462 291	5	191 36	2 1	47	1 2	62 14 37	5 1 1	28 6 7	7 3 ŏ	18 8 14
Knit-goods shops Millinery stores	86 86	141 974	<u>ī</u>	112	4	253	3	44 119	3	20 73 98	2 1 10	15 154	19	133	45	104
Other apparel atores: Children's specialty shops Custom tailors Dressmakers	6 101 5	153 1,027 52	2	264	1 3	67 188	1 3 1	39 110 33	2 3	41 72	<u>9</u> 1	121 15	1 18	6 112	63 3	1 130 5
Shoe stores: Shoe stores—men's Shoe stores—women's	14 4	588 274			5	389	2	73	4	105	1	13			2	a
Family shoe stores—men's, women's, and children's	1	5, 629	5	113 710	2 12	150 749	26	996	17	438	1 33	11 466	18	127	34	80
Furniture and household group	1 . 1	18, 247	25	3,444	47	3, 373	46	1,774	45	1, 104	51	746	40	271	53	124
Furniture stores: Furniture stores Furniture and hardware stores Floor coverings, draperies, curtains, and	111	9, 444 230	11	1, 528	22 2	1, 616 144	17 2	630 66	13	318	20 1	299 19	10	65	6	10
upholstery stores: Draperles, curtains, and upholstery stores. Floor-coverings stores. Household-appliances stores:	11 10	151 311	ĭ	153	1 1	60 54			1 2	28 50	2 2	26 31	5 4	34 22	2	3
Household-appliances stores (elec- tric)  Household-appliances stores.  Other home furnishings and appliances	27 7	1,327 638	3 1	441 140	4	283	4	177	6 1	152 25	4 2	51 36	1	. 8	4 2	11 5
stores: Antique and used furniture dealers_ Brushes and brooms China, glassware, crockery, tinware,		133 91			1	63 85	1	37					2	16	8 2	17 7
enamel ware Picture and framing stores Stove and range dealers	.) 6	65 60				********	1	34	1	27 22	2	28	1	6	2 2	4
Antique shops Awnings, flags, banners, window	14	211 158			2	120	2	30 91	3	69	2	31	4	24	4	5
Interior decorators	8 8	55 742	<u>ī</u> -	114	2	173	i	30	1	22	1 2	11 35	2	13 9	4	9
Radio and music stores:  Radio and electrical shops	67	2, 713	4	559	7	532	17	679	10	244	10	137	6	45	11	34
Radio and musical instruments	25	1,399	3	407	4	243	ļ		6	147	3	42	8	22	4	10
Restaurants, cafeterias, and eating places	678	12, 579	17	2, 320	35	2, 399	52	1, 980	47	1, 128	127	1,759	155	1, 107	284	550
Restaurants, cafeterias, and lunch rooms: Cafeterias Lunch rooms Restaurants with table service	15 315 172	1,317 3,038 4,568	5 1 5	672 105 620	6 10 12	483 629 804	3 13 22	138 452 848	1 15 17	25 348 408	45 47	622 662	77 36	532 270	154 29	348 78
Lunch counters, refreshment stands, etc.: Refreshment stands	8	33											4	28	4	5
Lunch counters	1 29	1,833 1,729	6	923	2 5	137 346	3 11	141 401	12	49 293	5 28	56 380	7 29	47 212	39	5 99
Soft-drink stands Lumber and building group	293	19,881	19	2,794	26	1,754	34	1, 301	22	502	55	29 782	49	18	60	15 168
Lumber and building material dealers: Lumber and building material dealers			-		_	214	·	80	1	20		40	3	19	8	22
Roofing	14 24	8, 827 4, 108 401	13	1, 946 118	3 3 2	174 111	2 2 3	82 115	<u>ī</u>	27	3 2 6	32 81	9	62	3	5
material  Electrical shops (without radio)  Heating and plumbing shops:  Heating and plumbing shops:	25	39 1,460	2	278	.3	224	4	141	3	20 68	7	109	1	5 8	3	10
Plumbing shops—heating and wan-	1 13	338			3	218			. 3	70	1	15	3	22	4	12
Paint and glass stores: Glass and mirror shape	105	3,002	1	185	7	472 81	18	691	11	255 20	18	247 10	24	165	23	63
Paint and glass stores	51	1,591	2	267	4		5	192			16	238	8	56		

# TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS—Continued

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES-Continued

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	(incl totals	TOTALS uding shown ble 413)	\$ALI \$100,0	S WITH IUAL. IS OF 000 TO 0,999	ANN SALE \$50,0	S WITH IUAL IS OF 60 TO ,099	STORES ANN SALE \$30,00	UAL S OF DO TO	STORES ANN SALE \$20,00 \$29,	UAL S OF 10 TO	SALE \$10,00	UAL S OF	ANN 8ALE \$5,00		STORES ANNI SALES LESS T \$5,0	JAL OF HAN
RIAD OF ICCAMBON	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores		Num- her of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sules	Num- ber of stores	Net sales	Num- her of stores	Net sales
Other retail stores	1, 851	852, 170	53	\$7,090	118	\$8, 194	168	86, 464	226	<b>3</b> 5, 384	370	\$5, 279	288	82, 110	395	8951
Hardware stores	135 5	5, 163 234	2	335	7 2	492 181	17	686	29 2	665 50	28	393	21	139	28 1	68
Farmers' supplies: Feed stores (flour, feed, grain, fer- tilizer) Harness shops	33 7	3, 430	8	1,107	13	984	4	135	2	45	1 1	16 11	2 1 1	15 8 9	6	18
Seeds, bulbs, and nursery stock Coal and feed stores Feed stores with groceries	5 4 8	110 385 319 378	1	170 112	1 2 2 2	55 180 157 156	1 1 3 2	32 35 118 68	1	26	1 1 1	15 16	2	17	1 4	3 12
Book stores. Cigar stores and cigar stands: Cigar stores with fountains. Cigar stands. Cigar stores without fountains.	36	279 150		106	6	454	2	75 32 225	<u>-</u>	46 189	9 2 25	121 22 337	5 5 32	33 38 241	20 8 59	49 13 138
Cligar stores without fountains Coal and wood yards—ice dealers: Coal and wood yards Ice dealers	106	1, 689 12, 068 1, 372	13	1,862	17 2	1, 174 146	•	006 46	8	150 24	6 5	76 72	13 5	87 41	2! 12	52 36
Drug stores: Drug stores Drug stores with fountains Florists.	64 339	1, 710 9, 667 1, 236	8	974	3 20 6	203 1,305 421	11 46 8	414 1,751 320	10 91 6	228 2, 168 146	25 114 15	362 1,695 204	11 43 9	87 333 57	13 39	5 49 88
Clifts—novelties and toys—cameras: Toy shops Art and gift shops	3 23	188 127	1	140			1	45	2	56 29	1 7	10		37	1 15 7	3 24 13
Novelty and solvenir shops	- 18				1	64	1	35			2	26			. 1	1
Jewelry stores: Jewelry stores (installment credit) Jewelry stores Luggage and leather goods stores	. 87	2,810	4	384 522	7	216 460 70	1	42 206 46	8	20 152 24	2	34	. 1	129 6 27	1	88 3 15
Music stores (without radio)  News dealers  Office, school, and store supplies and	117	603			1 2	59 123		122 207		: 53   369 	31			252	25	65
equipment dealers: Office and school supplies Office and store mechanical applianc	te _		1	264	2		İ			28	1 1	1	1	9	1	2
dealers (retail) Office and store furniture and equipment dealers	12	638	3 3	448			_ 2	77	3	74 21		30			. 1	
Store fixture dealers Typewriter dealers Opticians and optometrists Sporting goods stores, including athletic	36	364	5 1	107		143	ī			25 170	10			72		23
and playground equipment:  Sporting goods specialty stores  Sporting goods stores with toys and	- 1	13:		-		-	. 1			46	3			-	1	4
stationeryStationers and printers: Printers and lithographers, at retail		15	4 1	11:	5						- 2	2 2	3 7			1 4
Stationers and engravers  Monuments and tombstones  Miscellaneous classifications (combined)	1		0		1						3 6	52	0 5	42	3 64	156
Second hand stores	11	0 1,07	4	10	0   8	18	0 8	28	1 4	9:	3   8	9 11	5 2	3 18	0 61	125

### RETAIL DISTRIBUTION IN RHODE ISLAND: 1929

#### TABLE 4B.—THE STATE—SALES BY SIZE OF BUSINESS

STORES WITH SALES OF MORE THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

	(include	TAL d in State Table 4A)	ALSAL	VITH ANNU- ES EXCEED- 000,000	ALSAL	VITH ANNU- ES OF \$500,- \$999,999	ALSAL	VITH ANNU- ES OF \$300,- \$499,999	STORES WI AL SALE 000 TO \$	S OF \$200,-
KIND OF BUSINESS	Number of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales	Num- ber of stores	Net sales
All groups	216 2, 26	\$129, 314 40, 31	24 . 25	\$55, 111 17, 31	42 . 44	\$29, 750 9.35	53 . 56	\$20, 255 0, 36	97 1. 01	\$23, 198 7. 29
Food group	24	814, 977	4	<b>27, 668</b>	2	<b>21, 412</b>	9	83, 718	9	\$2, 179
Dairy-products stores: Dairy-products stores (including ice cream) Milk dealers	4 2	1, 119 (x)					1	471	3	648
Grocery stores (without meats). Combination stores (groceries and meats): Grocery stores with meats. Meat markets with groceries.	2	475 (x) 11,853	4	7, 668		1, 412	6	2, 483	2	475 290
Fish markets—sea foods	1	(x)							-	
General merchandise group	27	35, 648	8	26, 792	6	4, 636	8	2, 103	9	2, 117
Department stores without food departments	13 2	29, 554 (x)	5	25, 722	3	2, 327	3	977	2	529
Dry goods stores General merchandise stores without food departments Variety, 5-and-10, and to-a-dollar stores	11	(x) 5, 186	ī	1,070	2	1, 804	3	1, 126 5, 095	5 19	1, 186 4, 694
Automotive group	54	29, 387	8	9,097	16	10, 501	13	0,095	15	4,004
Motor-vehicle dealers: Automobile salesrooms, new and trade-in Used-car establishments Tire shops (including tire repairs)	2	27, 486 (x) (x)	6	9,097	15	9, 887	12	4, 670	15	3, 832
Filling stations: Filling stations—gasoline and oil————————————————————————————————————	1	(x) (x)								
Apparel group	Į.	10, 602	1	2,700	4	2,673	5	1,810	14	3, 419
Men's and boys' clothing and furnishings stores:  Men's and boys' clothing stores  Men's clothing and furnishings stores		(x)								
Family clothing stores—men's, women's, and children's Women's ready-to-wear specialty stores—apparel and	2	(x)					-			
accessories. Furriers—fur shops. Family shoe stores—men's, women's, and children's.	. 11	6. 297 (x)	1	2,700	2	1, 471	2	711	6	1,415
Family shoe stores—men's, women's, and children's		2, 062 7, 413			4	2,774	5	2,002	11	2,637
Furniture stores	1	4, 977	-		4	.	2	781	6	1,422
Household-appliances stores:  Household-applicances stores (electric)  Household-appliances stores  Refrigerator dealers—electric only  Interior decorators—	1	(x) (x) (x)		1		1	_!		-	
Interior decorators	. 2	(x) (x)								
Restaurants, cafeterias, and eating places		1, 342					-		_ 6	1, 345
Restaurants with table serviceFountain—lunches.	4	(X)			-			-	-	
Lumber and building group		12, 250	2	2, 153	6	4, 345	8	2, 891	12	2, 861
Lumber and building-material dealers; Lumber and building-material dealers Lumber and hardware	16		1 1		3 2		4 2		8 1	1,835 253
Electrical shops (without radio) Plumbing shops—heating and ventilating	. 2	(x) 925	11		-		ii	400	2	525
Paint and glass stores	1	1	5	6, 70	4	3, 409	7	2, 636	17	3, 949
		2,386	1		- 2			440	2	446
Hardware stores Feed stores (flour, feed, grain, fertifizer) Conl and wood yards—ice dealers: Conl and wood yards Load galamy	. 14	1, 130 8, 060	11	4, 67		684	6	2, 196	1	1, 187
Ice dealers	2	(x)				776	3		3	615
Jewelry stores: Jewelry stores (installment credit) Jawelry stores	. 2	(x)								
Music stores (without radio) Office, school, and store supplies and equipmen dealers:	t I									
Office and school supplies Office and store mechanical appliance dealer (retail)	s ]	1								

#### TABLE 5A.—THE STATE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

	Num-	Propri- etors and	NUMB EMPLO		PAY R	OIL	ALL OTHER	STOCKS ON	NET SALES	(1929)
TYPE OF OPERATION	her of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	EXPENSES (includes rent)	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
Total	9, 542	8, 749	27, 281	5, 311	<b>*36, 182, 854</b>	\$1, 240, 218	\$33, 974, 480	\$40, 863, 560	\$318, 295, 096	1
Single-store independents 2-store independents 3-store independents Local chains Sectional chains National chains	114 179 477 308	8,417 233 42 10	17, 931 1, 901 643 2, 105 1, 373 2, 503	2, 295 389 146 458 418 557	23, 890, 529 2, 726, 901 857, 472 2, 739, 933 1, 978, 931 2, 730, 914	784, 622 59, 213 22, 692 122, 438 105, 550 136, 245	21, 767, 549 2, 801, 405 918, 298 2, 385, 485 2, 122, 183 3, 204, 450	29, 496, 990 3, 317, 460 1, 156, 360 1, 969, 990 1, 794, 010 2, 293, 560	26, 070, 897	2.96 8.19 5.00
Other types of operation: Direct selling (house-to-house) Itinerant vendors. Leased-department chains. Utility-operated retail stores. Manufacturer-controlled chains. Cooperative stores! Retailers—country buyers! Retailers—wholesalers! All other types.	6 34 4 30 4 22	24 6 3	193 2 151 17 352 10 32 59	2 28 6 8 2	244, 940 1, 362 196, 570 24, 873 658, 593 13, 471 85, 119 70, 126 13, 120	1, 450 1, 656 525 635	60, 436 4, 300 267, 766 16, 097 337, 789 5, 177 22, 037 57, 988 13, 520	23, 590 280 200, 000 91, 820 381, 970 12, 180 75, 190 23, 470 26, 690	679, 887 23, 330 1, 208, 608 468, 861 3, 187, 494 176, 885 573, 333 374, 716 95, 273	. 21 . 01 . 38 . 14 1. 00 . 06 . 18 . 12 . 03

<sup>1</sup> These classifications are used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

#### TABLE 5B .- THE STATE-COUNTY DISTRIBUTION, BY TYPES OF OPERATION

[See Tables 13 and 14 for detailed county figures]

[Sales expressed in thousands of dollars]

				:			3 - 1 - 1 - 1			
	то	TALS	INDE	PENDENT STOR	ES	SECTIO	NAL AND NAT CHAINS	IONAL	OTHER T	YPES OF OPERATION
СОЛИТА	Number of stores	Net sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales   Percent of total rales
Total	9, 542	\$318, 295	8, 365	8237, 696	75	875	\$47, 750	15	802	\$32, 849
Bristol Kent Newport Providence Washington	391 588 755 7,375 433	6, 062 13, 896 20, 923 264, 709 12, 615	309 515 091 6,421 369	4, 989 10, 966 18, 018 194, 531 9, 192	82 79 80 73 73	20 05 44 707 39	986 2, 417 2, 027 39, 096 2, 324	16 17 10 15 18		87 2 513 4 878 4 878 4 30, 272 12 1, 099 9

# TABLE 6.—THE STATE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS		Single-store	nond not		1	I	<del></del>
27.2 0. 201.120	Total	independents	2 and 3 store independents	Local chains	Sectional chains	National chains	Other ty
partment stores:							ļ
Number of stores	20	17	1				
Annual net sales	\$30, 425, 483	\$28, 274, 492			(2)	1	
Aminian net saids. Per cent of total sales. jety, 5-and-10, and to-a-dollar stores: Number of stores.	100.00	92.93	(x) (x)		(x) (x)	(x) (x)	
Number of stores					(4)	(X)	
Annual net sales	\$7, 428, 810	57	3		1	26	
Per cent of total sales	100.00	\$917,692	(x)		(x)	\$6, 283, 777	~~~~~
ns' and boys' clothing and furnishings stores:	100.00	12.35	(x)		(x)	84. 59	
Number of stores	172	101				500	
Annual net sales	\$6, 827, 736	131 \$3, 689, 256	11	5	. 14	g	
Per cent of total sales	100.00	54, 03	\$364,743	\$87, 877	\$1,635,134	\$940, 716	\$110
nily clothing stores-men's, women's, and children's;	200.00	04.00	5.34	1.29	23.95	13.78	4220
Number of stores	76	61	11				
Annual net sales	\$3, 149, 260	\$2, 324, 432	\$594,815	(-)		3	
Per cent of total sales	100.00	73.81	18,89	(x) (x)		(x)	
men's ready-to-wear specialty stores—apparel and		151.02	20,00	(A)		(x)	
ocessories:							
Number of stores	84	61	7	1	,	. !	
Annual not sales Per cent of total sales	\$9, 106, 926	\$2, 833, 541	\$2, 231, 486	(x)	\$564.806	6	
Per cent of total sales	100.00	31.12	24.50	(x)	6.20	\$724,078	(x)
e stores: Number of stores				(**)	0.20	7.95	(x)
Appetel not color	170	112	16	3	13	ا م	
Annual net sales Per cent of total sales	\$6, 491, 911	\$3, 030, 167	\$706.839	\$651, 479	\$550,080	\$875, 435	dom:
niture stores:	100.00	46, 68	10.89	10, 03	8,47	13, 49	\$677
Number of stores					Ç. X.	10, 40	1
Annual net sales	116	101	12	2		1	
Per cent of total sales	\$9, 674, 916	\$6, 663, 736	\$2,498,045	(x)		2.3	
io and music stores:	100,00	68.88	25. 82	(x)		(x)	
Number of stores			i	` '		(22)	
Annual nat salas	\$4, 111, 305	71	. 15	1			
Per cent of total sales	100.00	\$2, 188, 426	\$1,353.714	(x)	(x)		
Por cent of total sales	100.00	53, 23	32, 93	(X)	(x)		
Number of stores	1,632	1,091					
Annual net sales	\$24, 825, 416	\$7, 698, 092	18	19	299	200	
Per cent of total sales	100.00	31. 01	\$318,696	\$698,921	\$7,649,510	\$8, 435, 907	\$24
nbination stores (groceries and meats):	100.00	01.01	1. 28	2. 82	30.81	33, 98	•
Number of stores.	1, 167	1.015	51		1		
Annual net sales	\$44, 505, 755	\$26, 368, 158	\$2, 182, 847	\$9, 550, 478	14	46	
Per cent of total sales	100, 00	50. 25	4, 90	21.46	\$1, 251, 766	\$4,876,415	\$270
taurants, cafeterias, and lunch rooms:			7. 50	21, 40	2.81	10.96	
Number of stores	. 502	473	15	. 4	ا ء	ا م	
Annual net sales	\$8, 922, 988	\$6, 805, 933	\$934, 786	\$142,000	(1) 8	(7) 2	
Per cent of total sales	100.00	76. 27	10.48	1, 59	(x)	(x) (x)	
ir stores and cigar stands: Number of stores		1		2, 00	(4)	(1)	
Annual not color	191	173	4	2	1	11	
Annual net sales Per cent of total sales	\$2, 118, 053	\$1, 438, 229	\$19,900	(x)	(x) <sup>1</sup>		
ng stations:	100.00	67. 90	.94	(x)	(x)		******
Number of stations	400	. <u>.</u> .I		` '	·/	#~. (/U	
Annual not valor	\$8, 879, 971	464	34	18 !	79	97	
Per cent of total sales	100,00	\$5, 157, 964	\$583,613	\$516,014	\$1,638,942	\$982, 133	\$1
Annual net sules and wood yards—ico dealers: Number of yards. Annual net sules	100.00	58. 08	6. 57	5. 81	18.46	11.06	Ψ-
Number of vards	133	100	_	i		1	
Annual net sales Per cent of total sales	\$13, 439, 682	\$13, 138, 404	1 .				
Per cent of total sales	100.00		(x) (x)				(x)
g stores:	100.00	97.76	(X)				(x)
Number of stores	403	343	9.5			į	• •
Annual net sales	\$11, 376, 597	\$7, 920, 685	\$847, 181	6000 000	2	14 .	
Per cent of total sales	100.00	69.62	\$847, 181 7. 45	\$696, 236 6, 12	(x)		
ware stores	200,00	00.02	1.45	υ. 12	(x)	(x)	
Number of stores	135	133	أه				
Annual net sales	\$5, 163, 260	(x)	(x) 2				
Annual net sales Per cent of total sales	100.00	(x)	(x)				
eiry stores;		\/	1.4.)				******
Number of stores	97	80	12				
Annual net solor	\$3, 943, 910	\$2, 405, 581				3	- 19
Annual net sales Per cent of total sales	φυ, σχυ, στυ π	Ø2, 400, 08 L L				\$321, 225	\$141

TABLE 7.—THE STATE—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS

[Sales expressed in thousands of dollars]

			V ·	7.11.11 N			•	_,			<u>د</u> -	<b>.</b>	<b>00</b>	· । स्वर्ष	ଦ୍ୟ	0	ထွ မှာ	1.4	. 01
ì	80 par credit	Net sales	\$50,960	\$37	1, 827	162	32	1.0	287	8, 480	28.85	257	228	131	695	3,550	358		
	Over	Num- ber of stores	7.27	8	存음	tip #CD	**		1		44	9	15	00	16	12	 84	11	
	tedit	Net sales	5. 68	\$16 285	1,537	13	46	3, 534	£2.	2, 719	306	282	120	539	352	283	67 8		
	71 to 80 per cent credit	Num- ber of stores	3.77	<u>د</u> ا	51		10	6100	!	12	H-00		2		G	ı,	нн		
	70 per credit	Net Net sales	14, 851 5, 09	\$13	1, 292	240	135	21	26	3, 183	218	83	104	114	193	78	6		
	61 to 7 cent c	Num- ber of stores	3.38	61   62 10	46 25	~ es	7	9		12	0310	61	13	T	ল	4	2		1
	D per edit	Net 1	4.63	15 E	1,331	333	6	6, 370	24	184	7.5	30 10	143	73	38	157	1		20
BINESS	51 to 60 per cent credit	Number of stores	248		333	- 9	-	19	H	4	2	es es -1	00	6	63	7-1	F		ĭ
CREDIT BUSINESS	50 per credit	Net 12 sales s	5,325	\$18	1,341	88	83	75	0 % C	4, 909	217	269 114 43	257	165	43	76	101	113	110
õ	41 to 5 cent c	Num- ber of stores	6.78	0 6-5	255	70.10	ю	на		14	2.9	13	8	4	က	4	60 EA	1	4
PROPORTION	40 per credit	Net Rales	\$25, 299 8. 67	25 88 88 88	743	22	32	12, 383 590	3.4	5, 923	77	334 205 41	173	20	64	130	158		259
PRC	31 to 4 cent c	Num- ber of stores	303	1- 610	88	29	81	222	-	18	HQ	0.84	13		1	က	н		ın
	0 per redit	Net sales	\$10,480	88	148	138	8	960	22 22 23 23	1, 569	12.75	123 118 91	301	20 20 889	. 23	441	112		332
	21 to 30 per cent credit	Num- ber of stores	383	8	3 88	00	9	কক		15	೯೯೯೪	101	24	m m 00		4	67		10
	11 to 20 per cent credit	Net sales	2.82	\$129 477 41	641	141	83	115	91	633	107	35 94 106	337	848	289	229	45		
		Num- ber of stores	5, 18	80-10	8 22 8	ro t-	ro	7.2	40	. 60	ဗက	1103	35	H0100		. 60	F 67		4
	·	Net Railes s	\$26, 968 9. 24	\$291 6 62	7, 247	305	127	4,610	938	1,319	88.89	268 268 268	193	342	168	383	2 2		402
	i to 10 per cent credit	Num- ber of stores	8, 29	15 × 1	88	16	Ħ	25.53	- m 61	97	<b>00 0</b>	22 22 23 23 23 23 23 23 23 23 23 23 23 2	26	480	G	60	73		8
	САВН	Net	\$109, 593	\$1,715 1,074 1,300	8, 708	236	1, 280	2, 211 1, 276	25. 2002.	3,236	4, 220	895 706 672	1,020	462 843 1,014	954	2, 328	305 761	525	4, 011
	VIT (	Num- ber of stores	4, 731	88 82 72 12	1,007	<b>4</b> 4	115	119	~%P	8	22	110 55 127	131	272	31	32	∞ ထ္ထ	218	88
-	¥.	Net sales	\$291, 785 100.00	\$2,305 1,575 1,543	22, 903	915	1,812	30, 426	1, 295 7, 357	32, 155	5, 184	2, 270 1, 579 1, 224	2,876	942 1, 451 3, 246	2,812	7, 683	1, 228	525	5, 233
	TOTAL	Num- ber of stores	8, 671 100. 00	575 72 88 901	1, 569 648 486	66 106	191	188	43.8 70	156	47	172 108 179	304	18 65 57	£5	11	13	21.4	133
	KIND OF BUSINESS		Total, all stores reporting: 1  Number of stores  Number of stores  Arround of total stores  Arround of net sales  Per cent of total stores	Food group: Confectionery stores (candy and fountain) Dairy-products stores (including foe grean) Delicatessen stores. Fruit stores and vegetable markets.	Grocery stores (without meats). Combination stores (groceries and meats)— Grocery stores with meats). Agost merkets with froneries	Meat markets (including sea foods)— Fish markets—sea foods. Meat markets.	Bakeries—bakery goods stores (except manufacturing bakeries)	General merchanuse group: Department stores: Without food departments Dry-goods stores.	General merchandise stores— With food departments. Without food departments. Variety Andella and too-dollar stores	Automotive group:  Automotive group:  Automobile salesrooms—new and trade-in	Accessories, tires, and batteries— Accessories stores with tires and batteries Tire shops (including the repairs)	Filling stations— Filling stations—gasoline and oil Filling stations with tires and accessories Filling stations with tires and accessories	Garages (repairs and storage, gasoline, oil, accessories)	Apparel group:  Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores.  Men's furnishings stores.  Men's furnishings stores.  Men's clothing and furnishings stores.	Family clothing stores—men's, women's, and children's	Women's ready-to-wear specialty stores—apparel	Women's accessories stores— Firries—Hur Shops	Shoe stores————————————————————————————————————	Family shoe stores—men's, women's, and chil-

380 43 5,941	27 9 723 25 4 595	122 19 724 33 8 306	598 24 5,880 75 9 466	57 44 1, 347 24 4 696	488 3 1,621 482 7 591 2 101 970 10 2,584	110 1 17	131 5 494 48 4 247 18 2 51	23 3 294	
11 38	-	1200	10.4	50	84 0	4	HRH		
821	2	281 90	39	42 221	1, 634	124	76	13	
10	7	40	61	₩1-4¢	1 8 P	-	2		
413		96	16	242	446 117 581	126	93 13 13 13 13	35	19
80		21		100 H	10.33	3.5		-	T
255	64	114		70 125 99	360 245 115 801	4.63	67	83	31
8	-	∞ <del>4</del>		0.00	H4000	-41-	4	1	
151		106	315	122	242 75 11 483	142	588		17
69	1 1	67		60 63	9 1 2	1087			1
**		189	19	6 14 60	308 7 7 24 515	159 103 117 117	74		
ci.		8	7	es	41 1 1 4 8	400H	400		
210	1	9 4	322	858	243	250 322 21	22 92 8		113
m	1		2	M rom	10	100001	101		
534	18	212	39	88	219 35 59 2.005	1, 183 259 20	136		
7	1	8	I	60.63	113	11\$ cc_	7		
303	51	391	566	568 188	396 322 57 1,319	6,947	663 93	47	39
E	9	Z v	0.4	18 22	04 001 001 001	37 237 32	88	न्य फा	21.0
9,330	813	2, 478 870	7,684	338 2, 443 1, 533	4,008 3,391 3,78 1,578	1, 8, 1, 200 1, 200 28	921 1, 747 597	569	112
108	18	128	22	14 98 46	22 22 23 25 25 25 25 25 25 25 25 25 25 25 25 25	305 81 81	2280	2 11	10.4
Furniture and household group: Furniture stores	tores— ses stores (electri ses stores——————	Radio and music stores— Radio and electrical shops	Lumber and building group: Lumber and building material dealers	Heating and plumoung shops— Heating appliances and oil burners. Plumbing shops—heating and ventilating. Paint and glass stores.	Other retail stores:  Hardware stores Feed stores (flour, feed, grain, fertilizer) Book stores Cigar stores with fountialns. Con and wood wards	Drug stores— Drug stores— Drug stores with foundains Florists. Camera dealers—photographic supplies	Jeweiry storee. Jeweiry stores Jeweiry stores Music stores (without radio)	dealers— Office and store mechanical appliances dealers Office and store furniture and equipment dealers. Sporting ends stores, including staticitie and play-	ground equipment— Sporting groods specialty stores

1 All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the State which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 1 except for 871 stores with sales of \$26.510,086 which failed to report as to their credit activities.

#### TABLE 8 .- THE STATE-CREDIT BUSINESS, BY TYPES OF OPERATION

		STORES REPO	RTING CREDIT	r	Install- ment sales			Installa ment sales			
TYPE OF OPERATION	Num- ber of stores	Total net sales	Net credit sales	Ratio of credit sales to total sales	of stores reporting install- ments (included also in credit sales) 1	TYPE OF OPERATION	Num- ber of stores	Total net sales	Net credit sales	Ratio of credit sales to total sales	of stores reporting install- ments (included
Total	3, 940	8182, 192, 495	\$99, 841, 782	54.80	\$99, 841, 782	Other types of operation; Manufacturer—controlled					1 2
Independent stores <sup>2</sup> Local chains Sectional chains National chains	3, 810 52 15 20	158, 115, 140 16, 269, 005 2, 652, 752 2, 202, 350	87, 550, 260 7, 539, 181 917, 799 1, 524, 364	55. 37 46. 34 34. 60 69. 22	24, 303, 426 2, 658, 335 510, 478 470, 935	chains Retailers—country buyers 3	10	\$1, 378, 221 449, 613 1, 125, 414	\$1, 197, 312 262, 512 850, 354	58. 39 75. 56	\$401, 882 169, 510

Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported in places having less than 10,000 inhabitants, nor by any stores with total sales of less than \$69,000 annually. Therefore this column can not be related to the credit sales column because it is incomplete. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.

I This classification is used only in rural greas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

#### TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

#### A.-REPORTED RECEIPTS FROM THE SALE OF MEALS 1

KIND OF BUSINESS	Normal Receipts from sale capacity of meals		KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total  Restaurants, cafeterias, and eating places Cafeterias Lunch rooms Restaurants with table service Fountain—lunches Lunch counters  Other stores in which meals are served Confectionery stores (candy and fountain) Dairy-products stores (including ice cream) Delicatessen stores	643 7, 509 16, 732 477 2, 008 1, 848 101 150	\$10, 079, 236 9, 532, 801 624, 868 2, 765, 965 4, 321, 562 339, 222 1, 481, 184 546, 435 63, 092 43, 742	Combination stores—meat markets with groceries—Fish markets—sea foods— Bakeries—bakery-goods stores (except manufacturing bakeries)— Catorers— Department stores— Dry-goods stores— Dry-goods stores—	16 54 48 24 140	\$4, 800 36, 563 3, 975 26, 010 10, 030 6, 600 22, 950 208, 312 2, 100 60, 691 21, 225

<sup>&</sup>lt;sup>1</sup> This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject is contained in the commodity table. Both tables should be taken into consideration in any study of food sales.

#### B .- RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Num ber of repair em- ploy- ees	Receipts from repair service	Receipts from storage inci- dental to mer- chandise sales	RIND OF BUSINESS	Num- ber of repair em- ploy- ees	Receipts from repair service	Receipts from storage inci- dental to mer- chandise sales
Automotive group. Automobile sales rooms—new and trade-in. Used-car establishments. Accessory stores with tires and batteries. Battery and ignition shops—brake repair shops. Tire shops (including tire repairs). Filling stations—gasoline and oil. Filling stations with tires and accessories.	6	189, 679 143, 581	127, 042 101, 643	Furniture and household group Radio and electrical shops  Lumber and building group. Class and mirror shops. Paint and glass stores.  Other retail stores. Miscellaneous classifications (combined).	1 1 2 2 2	1, 320 9, 487 8, 346 1, 141	
Filling stations with other merchandise.  Motor-cycle dealers.  Body, fender, and paint shops.  Garages (repairs and storage, gasoline, oil, accessories).  Radiator shops (including repairs).	16 4 1 114 340 2	1, 645 470, 480 1, 703, 096	25, 399	Secondhand stores	2	17, 320	

### TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued

C .- RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except auto- motive)	KIND OF BUSINESS	Receipts from other repairs and service (except auto- motive)
Total		Furniture and household group —Continued. Interior decorators	\$139, 20
Food group	3, 950 3, 450 500	Hadio and electrical shops. Radio and musical instruments stores.	135, 22
General merchandise group. Department stores.	64.686	Restaurants, cafeterias, and eating places	7, 50
Automotive group Battery and ignition shops—brake repair shops.	51 785	Lumber and building group  Lumber and building material dealers  Roofing  Dealers in any other single building materials  Electrical shops (without radio)	923, 01 76, 96 101, 04
nauci of the shops (including the repairs) Filling stations—gasoline and oil Filling stations with other merchandise.	2,000	Dealers in any other single building materials. Electrical shops (without radio)	10, 00 218, 32
Motor-cycle dealers  Helping stations with other inclentifies.  Motor-cycle dealers  Garages (ropairs and storage, gasoline, oll, accassories)	13 100 1	Heating appliances and oil burners. Plumbing shops, heating and ventilating. Paint and glass stores.	
Garages (ropairs and storage, gasonne, ou, accessories)	326, 895	Other retail stores	5. 13
Men's lothing and furnishings stores.  Men's clothing and furnishings stores.  Family clothing stores—men's, women's, and children's.  Women's ready-to-wear specialty stores—apparel and acces-	£ 980	Harness shops.  Book stores.  Coal and wood yards.	7, 07 8, 68
Furriers—fur shops	14, 490 180, 830	Ice dealers. Drug stores with fountains Florists.	5, 40 51
Hosiery shops Knit-goods stores Millinery stores	4,802	Toy shops Novelty and souvenir shops. Camera dealers—photographic supplies.	1 3,79
Custom tailors	500	Camera dealers—photographic supplies.  Jewelry stores Luggage and leather goods stores.	17, 04 223, 18 20, 63
Shoe stores—women's. Family shoe stores—men's, women's, and children's		Luggage and leather goods stores  Music stores (without radio)  News dealers.  Office and school supplies.	4,08
Furniture and household group Furniture stores Draperies, curtains, and uphoistery stores	397, 092 3, 859 6, 200	Office and store mechanical appliance dealers (retail). Office and store furniture and equipment dealers. Typowriter dealers.	53, 24 8, 13
Floor-coverings stores Household-applicances stores (electric) Household-applicances stores	4 988	Opticians and optometrists. Sporting goods specialty stores Sporting goods stores with toys and stationery.	35, 47
Antique and used furniture dealers Picture and framing stores	21, 200 3, 256	Printers and lithographers. Stationers and engravers. Miscellaneous classifications (combined)	73.55
Stove and range dealers Antique shops Awnings, flags, banners, window shades, and tents	4, 754 8, 553 8, 040	Miscellaneous classifications (combined)  Secondhand stores	

TABLE 10.—THE STATE—MERCHANDISE MANUFACTURED BY RETAILERS—SALES TO OTHER RETAILERS—RETURNED GOODS—BY KINDS OF BUSINESS

			L 1		1		
regular to the agreement of the property of the second of	Merchan-		Returned		Merchan-	. 1-7-7-	Returned
	dise man-	Sales to	goods and	E. 17 A. 27	dise man-	Sales to	goods and
KIND OF BUSINESS	ufactured	other re-	allow-	KIND OF BUSINESS	ufactured	other re-	
	in sales	tailers 1	ances 1	the state of the s	in sales	tailers 1	allow-
	premises 1		ances -		premises 1		ances 1
	F			<u></u>			
Total	61 000 000	\$3, 966, 990	99 199 074	Furniture and household group	e00 000	\$152, 087	***** 070
		90, 800, 800	φυ, 100, 071				\$775, 078
Cond group  Candy and confectionery stores:  Candy stores—nut stores  Confectionery stores (candy and fountain)	684, 933	288 734		Furniture stores Furniture and hardware stores Furniture and hardware stores		60 123	508, 059
ood group	001,000	200, 102		Furniture and hardware stores	20,000	00, 120	6, 317
Candy and confectionery stores.	12,000	1 500	1				
Confectionery stores (candy and fountain)	38,740	20, 450		Household appliances stores (electric)  Household appliances stores  Other home furnishings and appliances stores:		0.000	72,678
Comectioner and come and comments.	30, 740	20, 300		Household appliances stores (electric)		. 2,000	39, 03
Dairy-products stores:	}	1	1	Other hame furnishings and appliances stores			38,00
Dairy-products stores (including ice cream)	6, 590	00 027		Other home furnishings and appliances stores: Antique and used furniture dealers			1, 474
cream)	7,665	54 976		Picture and framing stores		2 124	1, 479
Milk dealers	7,000	12 500		Ctore and range dealers		10.600	
		1 2,000		Stove and range dealers Awnings, flags, banners, window shades,		12, 600	
Grocery stores (without meats)	22, 275	0, 200		and tents	2, 030		
Combination stores (groceries and meats):	i	0.770	1 : 1	Interior decorators	2,000		21, 04
Grocery stores with meats		2, 112		Radio and electrical shops	49, 456 11, 736	67, 230	21, 048
Meat markets with groceries	178, 858	40,079		Radio and electrical snops	11,730		126, 47
Bakeries—caterers:				l			
Bakeries, bakery-goods stores (except		20.00=		Lumber and building group	56, 472	223, 252	211, 629
manufacturing bakeries)Caterers	418,805	83, 867		Lumber and building material dealers:			
Caterers		18, 200		Lumber and building group.  Lumber and building material dealers:  Lumber and building material dealers.		150, 478 22, 774	84, 743
			1	Limber and paraware	1 1	22, 774	68, 223
eneral stores		3,600		Lumber and hardware Lumber and hardware Roofing Any other single building material Heating appliances and oil burners	30,060		
General stores—groceries with general mer-				Any other single building material	1,300		
General stores—groceries with general mer- chandise		3,600		Heating appliances and oil purners			1, 29
		1	1	Paint and glass stores: Glass and mirror shops Paint and glass stores			
Heneral merchandise group Department stores, without food deaprtments.		26, 712	966, 620	Glass and mirror shops	20, 200		
Department stores, without food deaprtments.			930, 890	Paint and glass stores	4, 912	50,000	57, 370
Dry-goods stores.		24, 612	23,000				
Dry-goods stores.  General merchandise stores without food de-				Other retail stores	603, 187	574, 110	233, 879
partments			12,730	Hardware stores	ı 36, 225 l		11,05
Variety, 5-and-10, and to-a-dollar stores		2, 100		Hardware and farm implement stores			2,01
, , , , , , , , , , , , , , , , , , , ,			i	Hardware and farm implement stores Seeds, bulbs, and nursery stock		1,100	
Automotive group	40, 400	2, 670, 431	439, 234	Book stores			31, 27
Motor-vehicle dealers:		1 1 1 1	1	Gigar stores without fountains	3. 900	14, 560	
Automobile salesrooms-new and trade-	1			Coal and wood vards—ice dealers:			
Motor-vehicle dealers: Automobile salesrooms—new and trade- in		2, 557, 823	388, 211 47, 802	Coal and wood yards—ice dealers: Coal and wood yards————————————————————————————————————	44, 554	465, 852	
Used-car establishments		4,500	47, 802	Ice dealers	96, 531	2, 950	
Accessories, tires, and batteries: Accessory stores with tires and batteries		1		Drug stores with fountains	35, 698	3,000	
Accessory stores with tires and batteries	2,700	27, 259		Florists	40.500	14,000	
Battery and ignition shops—brake-repair				Gift shops, novelties, and toys:			1
shops	37,700	30,000		Tov shops.		7,500	
Tire shops (including tire repairs)				Gift shops, novelties, and toys: Toy shops	26, 341	3, 180	
Garages (repairs and storage, gasoline, oil,		1		Jewelry stores:	1		
accessories)	J	17, 582	3, 221	Jewelry stores (installment credit)			94, 81
		1	-,	Jewelry stores	.1 27, 000	7, 650	23, 29
Apparel group	412, 430	24, 252	506, 641	Music stores (without radio) News dealers	1,350	7, 650 10, 000	23, 29 2, 67
Apparel group  Men's and boys' clothing and furnishings		"", """	,	News dealers		12,000	17, 30
stores:	J			Office, school and store supplies and equip-			1
Men's and boys' clothing stores		.1	2, 196	ment dealers:	{		.1
Men's and boys' hat stores	3,000	5, 438	2, 100	Office and school supplies	7, 337		_ 5,94
Man's furnishings stores	4 050	0, 100	2,380	Office and school suppliesOffice and store mechanical appliance	1	1	-  -,
Men's clothing and furnishings stores	, 000		2,409	declars (retail)		11,916	41, 16
Family clothing stores—men's, women's, and		-1	- 4, 408	dealers (retail)Office and store furniture and equipment	1		1 '
children's		12,909	33, 260	dealersdealers	35. 504		2.00
Women's ready-to-wear specialty stores-	-	12,009	30, 200	Store-fixture dealers	55,000	1	-1 -, 00
Women's ready-to-wear specialty stores— apparel and accessories————————————————————————————————————	125, 550	4, 505	346, 839	Ontigions and antometrists	8 479		-
Woman's accessories stores.	1	±, 500	010, 009	Enorting goods engoighty stores	- 0, 276	16 353	-
Furriera fur chang	37, 430	1 400	1 00 000	Sporting goods specialty stores Stationers and printers:		10,000	
Millinous stores	37,430	1, 400	88,003	Distincts and printers:	1 400		ļ
Furriers—fur shops Millinery stores Other apparel stores:	4,978		-	Printers and lithographers	4,420		2, 3
Custom tailors	004 070	.1	0.00	Stationers and engravers	4, 100	(	-1 2, 0,
			6,044	Monuments and tombstones	103, 934		
Dressmakers	- 1,550		-	Miscellaneous classifications (combined)	72, 235	4,049	
	1	1	1	II .	1	1	1
children's	·	ı	25, 510	Secondhand stores	8, 159	0 5 0 4 0	

<sup>1</sup> Merchandise manufactured in sales premises is a factor in retail distribution in that, like the sale of services and meals, it represents a proportion of total retail business for which there is no corresponding purchase of merchandise in kind. Sales to other retailers include merchandise for their use, such as supplies, and merchandise for resale, which is in the nature of wholesale business. Returned goods and allowances were not reported by stores in cities and places of less than 10,000 population, nor by stores with sales of less than \$60,000 annually. Blanks indicate that no returned goods were reported, not necessarily that no goods were returned.

# Table 11A.—THE STATE—RETAIL SALES, BY CERTAIN MANUFACTURING ESTABLISHMENTS WHICH ARE INCLUDED ONLY IN THE CENSUS OF MANUFACTURES

(Manufacturing bakeries included herein are those which report that 25 per cent or more of their sales are to home consumers. Planing mills included herein are those which report that they sell principally to industrial and home consumers, for utilization rather than for resale. Power-laundry sales include the full amount received for work done. The cleaning and dyeing establishments' sales includes both retail and wholesale, the retail sales for the State aggregating \$988,026.)

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

		1		UFACTURING AKERIES	PLAN	ing mills	POWE	R LAUNDRIES	CLEANING AND DYEING ESTABLISHMENTS		
			Number of estab- lishments	Net sales 1929	Number of mills	Net sales 1929	Number of estab- lishments	Net sales 1929	Number of estab- lishments	Net sales 1929	
Tota	1		 107	\$3, 678, 838	14	\$908, 496	87	84, 747, 435	17	\$1, 515, 192	
Providenc	e		 42	1, 348, 613	2	(x)	41	3, 305, 233	5	770, 070	

# TABLE 11B.—THE STATE—COUNTRY BUYING (ASSEMBLING) OF FARM PRODUCTS, BY RETAILERS WHO ARE ALSO ASSEMBLERS

(Retailers who are also country buyers are included in the Retail Census. That part of their business which is the assembling of farm products is shown below.)

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

COUNTY	Country buying (assem- bling)
Total	\$31, 434
Kent. Newport. Washington	(x) (x) 25, 563

## TABLE 11C.—THE STATE—RETAIL SALES BY WHOLESALE ESTABLISHMENTS, CLASSIFIED BY KINDS OF BUSINESS

		ULTIMATE JMERS		SALES TO CONSU	
KIND OF BUSINESS	By whole- salers only 1	By all types of whole- salers 1	KIND OF BUSINESS	By whole- salers only <sup>1</sup>	By all types of whole- salers <sup>1</sup>
Total	\$4, 860, 933	\$5, 248, 129	Hardware (general line)	<b>\$</b> 29, 360	\$29, 360
Amusement and sporting goods (except cameras and motion- picture equipment and supplies)	(x)	16, 076	Iron and steel scrap and other waste materials.  Iron and steel scrap.  Junk and scrap.	44, 463	58, 863 44, 463 14, 400
Automotive Automobiles and other motor vehicles Automotive equipment	(x)	1, 102, 053 1, 034, 834 67, 219	Jewelry and optical goods, jewelry	17, 500	17, 500
Chemicals, drugs, and allied products Drugs and drug sundries (general line) Drugs and drug sundries (specialty) Paints, varnishes, lacquers, and enamels Toilet articles and preparations.	394, 248 88 007	394, 248 88, 997 (x) 304, 451	Leather and leather goods (except gloves and shoes)  Leather and leather goods (general line)  Leather and leather belting  Shoe findings and cut stock	(x) (x) (x)	52, 227 (X) (X) 39, 227
		(X) 78, 944	Lumber and building materials (other than metal)  Construction and building materials (other than metal	80, 267	80, 267 70, 267
Dry goods and apparel. Clothing and furnishings (other than millinery and footwear). Dry goods (general line). Millinery and millinery supplies.	(X) 32, 207 7, 000	3, 592 32, 207 7, 000	and wood) Lumber and mill work Machinery equipment and supplies (except electrical) Commercial equipment and supplies	196, 286	10, 000 205, 288 8, 997
Notions Piece goods	(X) 31, 145	5, 000 31, 145	Farm machinery and equipment  Manufacturing, mining, and drilling machinery equipment and supplies	(x) 33,900	(x) 33,900
Electrical Electrical goods, including appliances Electrical equipment and supplies	56, 634	94, 578 56, 634 1, 444	Service equipment and supplies Transportation equipment and supplies	(x)	7, 386 (x)
Radios and radio equipment		36, 500 102, 965	Metals and minerals (except petroleum and scrap)  Coal  Iron and steel (except scrap)	825, 539 (X) (X)	825, 539 761, 468 64, 076
Flowers and nursery stock Livestock (other than horses and mules)	(x)	(x) (x)	Paper and paper products (general line)		15, 165
Farm supplies (except machinery and equipment); feed	463, 890	463, 890	Petroleum and petroleum products	410, 145	589, 680
Food products, not elsewhere specified	780	248, 955 780 180, 150	Plumbing and heating equipment and supplies—plumbing equipment and supplies	14, 664	151, 95
Fish and sea foods	13, 870	13, 870 54, 155	Tobacco and tobacco products (except leaf)		301, 56
Furniture and house furnishings Furniture House furnishings	2, 229	12, 329 2, 729 9, 600	All other  Rubber goods (general line)  Textile and textile materials (other than dry goods)  Miscellaneous kinds of business	301, 337 (X) 63, 538 157, 707	301, 33 (x) 63, 53 157, 70
Groceries and food specialties Groceries (general line) Food and grocery specialties	22, 451	105, <b>3</b> 51 62, 451 42, 900			

<sup>1 &</sup>quot;Wholesalers only" includes those wholesalers and importers who sell to retailers for resale, although it does not include manufacturers' sales branches. For types of distributors included in "all types of wholesalers", reference should be made to the wholesale census, and especially to Table 4 therein.

### TABLE 12A .- THE STATE-FORMS OF ORGANIZATION

	Number of stores	Proprietors and firm members (not on pay roll)	Number of employees (full time)	Total pay roll	Stocks on hand end of year (at cost)	NET SALES Amount	Per cent of total sales
Total	9, 542	8,749	27, 281	\$36, 182, 854	\$40, 863, 560	\$318, 295, 096	100,00
Proprietorships	7,834	8,686	10, 417	12, 948, 947	18, 853, 310	134, 721, 560	42.33
Proprietorships which are also members of cooperative associa- tions. Corporations	9 1,641	9	25 16,650	34, 557 22, 875, 598	51, 530 21, 612, 890	471, 697 180, 909, 268	, 15 56. 84
Corporations which are also members of cooperative associa- tions	4 5 41	43	123 12 16		270,370 19,520 39,310	1,428,721 270,440 194,469	. 45 . 08 . 06
Oriental mutuals.	8	ii	38			298, 941	.09

### TABLE 12B .- THE STATE-STORES OPERATED BY NEGRO PROPRIETORS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

	1	Proprietors and firm	Number of		Stocks on hand	NET SALES	(1929)
KIND OF BUSINESS	Number of stores	members (not on pay roll)	employees (full time)	Total pay roll	end of year (at cost)	Amount	Per cent of total sales
All groups	41	43	16	\$22, 485	\$39, 310	<b>8</b> 194, 469	100,00
Food group. Grocery stores (without meats). Combination stores (grocery stores and meats). All other food stores.	14 9 4 1	14 9 4 1	4 2 2 2	1, 976 1, 040 936	7, 750 5, 450 2, 250 50	60, 610 45, 240 14, 590 780	31, 17 23, 27 7, 50 . 40
Automotive group	5 1 4	(x) (x)	(x) (x)	(x) (x) (x)	2, 600 (x) (x)	26, 067 (X) (X)	13, 40 (x) (x)
Restaurants, cafeterias, and eating places Restaurants, cafeterias, and lunch rooms	. B 8	. B 8	3	5, 588 5, 588	2, 430 2, 430	28, 172 23, 172	11.92 11.92
Other retail stores.  Dry-goods stores—piece-goods stores. General merchandise stores. Paint and glass stores. Hardware stores. Drug stores. Jewelry stores. Miscellaneous classifications. Secondhand stores.	1 1 3 1 4	(x) (x) (x) (x) (x) (x) 4 (x) 4	(x) (x) (x) (x) (x) (x) 1 (x)	11, 801 (x) (x) (x) (x) (x) (x) 625 (x) 2, 670	28, 530 (x) (x) (x) (x) (x) (x) 13, 500 (x) 1,030	84, 620 (x) (x) (x) (x) (x) (x) 27, 520	48, 51 (x) (x) (x) (x) (x) (16, 33 (x) 14, 15 (x)

TABLES 13 AND 14.—RETAIL DISTRIBUTION, BY COUNTIES AND INCORPORATED PLACES HAVING 1,000 INHABITANTS OR MORE

(These tables, which were included in the separate State bulletins, have been withdrawn and are included as Tables 13 and 14 of Volume I, Part 1, Retail Distribution)

#### TABLE 15.—THE STATE—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- nodity	Per cent of each commod- ity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- nodity	Per cent of each commod- ity sold to total sales of all stores in same classifi- cation
FOOD GROUP			GENERAL MERCHANDISE GROUP—Continued		
Dairy-products stores (including ice cream): (Commodity coverage, 39.7 per cent) Bakery products, fresh Bottled beverages Butter and cheese. Canned goods and other grocerles Confectionery and nuts Eggs. Flour	53. 5 15. 0 5	2. 9 - 2 53. 6 3. 6 . 1 27. 0	Department stores without food departments—Continued.  Apparel and accessories—Continued.  Underwear, negligees, corsets, etc.  Other apparel, except furs.  Clothing and furnishings (men's and boys').  Suits.  Hats and caps.  6 Furnishings  7 8  7 8  18	7.3 2.8 14.4	7. 3 2. 8 14. 4
Fountain sales and ice cream	3.8	.9	Work clothing 3 Other clothing 9 Confectionery and nuts		_
Milk and cream	10.0	2.4	i irv pools and notions	.8	.7
Receipts from sale of meals Sugar	40.0 1.4	8.9	Cotton piece goods	2.2 2.2	2. 2 2. 1
Milk dealers:	]		Linen goods. Wool and wool-mixed goods. Rayon piece goods.	1.1	1.0
(Commodity coverage, 24.9 per cent)	12.6	.	Silk and velvet piece goods.	1.1	1.5
Milk and cream	99.3	99. 3	Silk and velvet piece goods. Notions and small wares. Other dry goods.	3.7 1.6	3.7 1.3
Fruit stores and vegetable markets:			Flowers, wreaths, etc	.3	1 .3
(Commodity coverage, 29.5 per cent)	70. 5	70.5	Furniture, household Furs and fur goods	9.1	8. 9 1. 2
Fruits and vegetables Groceries	30. 0	29. 5	Hardware	1.3	1.2
Eggs. 4.9 Canned goods and other groceries 24.6	1		Home furnishings— Draperies, upholstery, and curtains————————————————————————————————————	3.7	3. 6
Combination stores—grocery stores with meats:			Floor coverings  Bedding, mattresses, springs China, glassware, and crockery Kitchen utensils	3.8 2.6	3.6
Combination stores—grocery stores with meats: (Commodity coverage, 13 per cent) Bakery products, fresh	1.7	1, 5	China, glassware, and crockery	1.5	1.3
Bottled beverages	.7	.2	Other home furnishings Household appliances, motor-driven (except refrigerators).	3.0 3.2	2. 0 2. 8
Cigars, cigarettes, and tobacco	1.0 1.2	.1	Household appliances, motor-driven (except refrigerators).  Infants' wear	2.1	. 8 2.1
Battly Diotates, Irisal Bottled beverages. Cigars, cigarettes, and tobacco Confectionery and nuts Delicatessen, ready-to-serve foods. Fresh fish and other sea foods.	9. 0 2. 9	.5	Invalry silvarwora and slooks	1 10	1. 0 1. 6
Fruits and vegetables.	12.9	8.4	Luggage	. 6	.5
Groceries— Butter and cheese	5. 4	5.4	Leather goods, bill folds, purses, gloves, and handbags Luggage Miscellaneous merchandise Muscial instruments and accessories—	(x)	
EggsLard, cooking fats, etc	3. 5 3. 0	3. 5 3. 0	Planos and accessories Phonographs and records	1.4	.5 .2
Flour Sugar	11.5	11. 5 12. 4	Sheet music, music books, etc	.1	.1
Canned goods and other groceries	. 23. 9	23.9	Radios and equipment	2, 4	1.5
Meats, including poultry	27. 0 2, 5	27. 0 1. 4	Refrigerators, electric and gas	. 3	.6
Combination stores—meat markets with groceries:			Service Shoes and other footwear	1.1	3.5
(Commodity coverage, 49,5 per cent)		i i	Stationery, books, and magazines—	1	1
Bakery products, fresh Bottled beverages Cigars, cigarettes, and tobacco	5.7	4.7	Books	1.8	,4
Cigars, eigarettes, and tobacco	4.2 1.7	.2	Magazines and newspapers. Paper and paper goods. Other stationery. Stoves, ranges, heaters (other than electric or gas)	.9	.3 .4 .7 .1
Confectionery and nuts Delicatessen, ready-to-serve foods Fresh fish and other sea foods	4.5 4.7	3. 3 3. 8	Stoves, ranges, heaters (other than electric or gas) Thes, tubes, and tire accessories	1.3	.2
Fruits and vegetables	.  12.4	11.8	Toles articles and preparations  Toys and games	3.0	2.9
Groceries	1	27.9	Wall paper	1.0	.9
Eggs 3, 1 Lard, cooking fats, etc 1, 5	1		Dry-goods stores:		1
Flour 1, b			(Commodity coverage, 33 per cent) Apparel and accessories, women's, misses', children's—		1
Sugar 2.6 Canned goods and other groceries 15, 1			Children's Wear	2.6	1.4
Meats, including poultry  Milk and cream	- 46.9 3.3	46.9	Hosiery Coats, suits, and dresses	_ 4.5	10.7
Meat markets:			Underwear, negligees, corsets, etc Other apparel, except furs	18,4	
(Commodity coverage, 7.2 per cent)	1	1.0	Dry goods and notions— Cotton piece goods.	)	10.4
Butter and cheese Canned goods and other groceries	.  .1	.1	Linen goods	7.8	5. 9
Eggs. Lard, cooking fats, etc.	1.6	.6	Wool and Wool-mixed goods	5. 6 3. 0	2.0
Mests, including poultry	97.0		Rayon piece goods. Silk and velvet piece goods. Notions and small wares.	4.2	1 4.(
GENERAL MERCHANDISE GROUP			Other dry goods. Furnishings, men's, and boys'.	35.9	23.7
Department stores without food departments:			Furs and fur goods	_1 2.4	1.3
(Commodity coverage, 93.8 per cent)	1.9	.4	Home furnishings—	5.9	2.3
A tiques, art goods, gifts Apparel and accessories, women's, misses', children's—	1		China, glassware, and crockery	11.1	.1
Child ren's wear Millin ry	3.5	2.7	Infants' wear	7.1	1, 1,
Hosiery Coats suits, and dresses	4. 5 10. 7		Toilet articles and preparations	3.9	

Note.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification soil every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report seles of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the State (or city, as the case may be). The percentages in the second column are applicable to the total sales shown in Table 1. Commodities reported in the form of indented items, with percentages in the second column are applicable to the total sales shown in Table 1. Commodities reported in the form of indented items, with percentages in the second column are applicable to the total sales shown in Table 1. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions, p. 7 of this report.)

<sup>(</sup>x) Indicates that a percentage for this classification is of no specific use and it has not been computed.

## TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total saies of stores selling such com- modity	Per cant of each commod- ity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod ity sold to total sales of all store in same classification
GENERAL MERCHANDISE GROUP—Continued			AUTOMOTIVE GROUP		
General merchandise stores without food departments:  (Commodity coverage, 29.6 per cent)  Apparel and accessories, women's, misses', children's— Millinety— Hosiery— Coats, suits, and dresses— Underwear, negligees, corsets, etc.— Other apparel— Builders' and shelf hardware. Clothing and furnishings, men's and boys'— Suits— Furnishings— Work clothing— Drug sundries— Dry goods and notions— Cotton piece goods. Wool and wool-mixed goods. Rayon piece goods. Silk and velvet piece goods. Notions and small wares. Other dry goods.— Furniture— Bedroom— Living room, library, and hall— Dining room— Other household— Home furnishings— Draperies, upholstery, and curtains— Bedding, mattresses, springs— China, glassware, and crockery— Kitchen utensils— Household appliances, motor-driven— Infants' wear.— Jewelry, silverware, and clocks— Leather goods, billfolds, gloves, and handbags—	21. 3 8. 5 29. 3 15. 6 17. 0 1. 2 2. 4 10. 8 10. 2 8. 9 10. 2 8. 9 10. 2 10. 2	1.6 2.3 4.7 4.2 7.5 5.13 12.2 2.6 2.6 2.1 9.0 2.2 3.2 7.7 1.2 2.3 1.2 2.6 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2	Parts and accessories sold to dealers Tires and tubes sold to dealers Batteries. Gasoline Miscellaneous merchandise. Olis and greases. Radios and equipment. Repairs and service Storage. Used-car establishments: (Commodity coverage, 100 per cent) Automotive parts and accessories. Gasoline, oll, and grease. Used commercial cars and trucks. Used passenger cars.  Accessory stores with tires and batteries: (Commodity coverage, 20.2 per cent) Automotive parts and accessories (except tires, tubes, and batteries). Batteries. Gasoline, oll, and grease. Paints, varnishes, glass, and painters' supplies.	14,0 17,1 17,1 1,2 5,9 1,4 6,3 3,9 5,8 2,2 3,4 7,5 5,4 2,2 2,2 31,7 6,4 5,4 16,5 9,5 9,5 9,5 1,4 1,4 2,2 2,2 3,4 1,4 1,6 1,6 1,6 1,6 1,6 1,6 1,6 1,6 1,6 1,6	1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
Miscellaneous meronancise. Other hardware. Paints, varnishes, glass, and painters' supplies. Radios and equipment. Roofing materials. Shoes, men's. Stoves, ranges, heaters, etc. (other than electric or gas). Tires, tubes, and tire accessories. Toilet articles and preparations. Toys and games.  Variety, 6-and-10, and to-a-dollar storea; 1 (Commodity coverage, 26.2 pet cent) Apparel and accessories, women's, misses', children's— Children's wear. Millinery.	2.1	7 .1 .8 .7 .1 .1 .3 .2 .2 .2 .2 .2 .2 .2	Repairs and service.  Repairs and service accessories	70. 0 41. 2 29. 2 3. 9	e de la composition della composition della composition della composition della composition della composition della composition della composition della composition della composition della composition della composition della composition della composition della composition della composition della composition della composition della composition della composition della comp
Dresses. Underwear, negligees, corsets, etc. Other apparel Appliances and supplies, electrical— Incandescent lamps Construction materials. Other appliances. Batteries. Clothing and furnishings, men's and boys'. Confectionery and nuts. Dry goods and notions— Confectionery and nuts.	8. 3. 8. 3.	8 1.8 5 2.7 7 1.7 6 .3 8 3.6 8 1.7 8	Tire shops (including tire repairs): (Commodity coverage, 61.1 per cent) Automotive parts and accessories (except tires, tubes, and batteries) Batteries Gasoline Miscellaneous merchandise Oils and greases Radio sets Rapairs and service Tires, tubes, and tire accessories Tires, and tires soil to dealers.	1. (20. § (x) 10. (14. § 5. § 76. §	)   
Rayon piece goods. Silk and velvet piece goods. Notions and small wares Flowers, wreaths, etc Fountain sales and ice cream Fruits and vegetables Hardware. Home furnishings— China, glassware, and crockery. Kitchen utensils. Other home furnishings	11. 4. 7.	2 7. 2 4. 3 6 7 8. 3 2. 4 6 7. 6 7. 6 7. 6 7. 6 7. 6 7. 6 7. 6	7 (Commodity coverage, 24.6 per cent) 6 (Casoline	d	0
Infants' wear. Jeweiry, costume. Leather goods, bill folds, purses (often includes glover and handbags). Miscellaneous merchandise. Optical goods. Paints, varnishes, lacquers. Paper and paper goods. Pets (goldfish, etc.)	3. 3. (x)	2 1.0 5 3.3 5 1.0 6.1 3 2.0 6 2.0 3 3.0	0 Batteries. 3 Gasoline. 0 Is and greases	2. 62. 12. 6. 11. 21.	9 8 9 7 9 2
Phonograph records Radio parts and accessories Rubber and other footwear Seeds, bulbs, plants, and nursery stock Shaet music, music books, etc Stationery Toilet articles and preparations Toiletries and cosmetics Toys and games.	2. 2. 4. 5.	2 1. 3 1. 2 2 1. 3 8 4. 1 2. 7 3,	5 batteries). 6 Batteries. 6 Gasoline. 6 Miscellaneous morchandise. 6 Oils and greases.	22. 2. 15. (x)	9 2

1 Many variety chains can not report commodity analyses except for the chain as a whole. See the Merchandising Series report on Retail Distribution by Variety Chains, for commodity analysis of chain sales.

### TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same classifi- cation	COMMODITY  (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each com nod- ity sold to total sales of all stores in sa ne classifi- cation
AUTOMOTIVE GROUP—Continued			APPAREL GROUP—Continued	1	
Garages—Continued, Passenger automobiles, new	11.0	0.4	Custom tailors: (Commodity coverage, 23.1 per cent)		
Radio parts and accessories Radio sets	1 421	2.1	Custom tailoring	94.0	94.0
Danniro and sarvica	1 34 8 1	10.3 34.3	Service	19.2	5, 0 1, 0
Storage	3 99 1 i	.9 4.1	Shoe stores—men's: (Commodity coverage 10.7 per cent)		
Used commercial cars and trucks Used passenger cars	5.1	.1	(Commodity coverage, 10.7 per cent) Shoes—boy's and youths' Shoes—men's	25.0	15.7
APPAREL GROUP	11.0	. 9	Rubber and other footwear	78.0 10.0	78.0 6.3
			Shoe stores women's:		1
Men's and boys' clothing stores: (Commodity coverage, 81.7 per cent) Hats and caps	.6	.5	(Commodity coverage, 96.0 per cent) Hosiery, women's	15.8	12, 2
OvercoatsSuits	23. 5 76. 0	23. 5 76. 0	Hosiery, women's Leather goods, gloves, and handbags. Miscellaneous merchandise. Rubber and other footwear.	$(\mathbf{x})^{3.2}$	1.4
Man's furnishings stores:	"""	, ,,,,	Rubber and other footwear	1.0	.8
(Commodity coverage, 19.0 per cent) Furnishings	85.8	85.8	Shoes, women's	85.0	85. 6
Hote and same	17 8	12.6	Family shoe stores—men's, women's, and children's:		
Riss and Cals	5.0	1.4	Furnishings, men's and boys'	1.3	7.5
Men's clothing and furnishings stores;	1		Miscellaneous merchandise,	- 15.6 - (x)	1 .:
Men's clothing and furnishings stores: (Commodity coverage, 68.9 per cent) Furnishings	22.9	22.9	(Commodity coverage, 49.7 per cent) Furnishings, men's and boys' Hosiery, women's Miscellaneous merchandise Service Shoes and other footwear—	1.4	1 .2
Furnishings. Hats and caps. Other clothing.	8. 4 3. 4	7.4 2.5			16. 7
Overcoats Shoes and other footwear	. 41.0	21.8	Boys' and youths' Women's Misses' and children's	52.7 12.4	52. 7
Suits	44.7	44.7	Infants'	3,4	1 .7
Work clothing man's women's and children's	. 4		Rubber and other footwear	6.4	3. 2
Family clothing stores—men's, women's, and children's:  (Commodity coverage, 68.4 per cent)  Apparel and accessories, women's, misses', children's— Children's wear.  Millinery.  Hydray			FURNITURE AND HOUSEHOLD GROUP	-	
Children's wear	2.7	1.6	Furniture stores: (Commodity coverage, 78.6 per cent)		
Millinery	1.8	1, 4 1, 0	Appliances and supplies, gas		.8
Millinery Hoslery Coats, suits, and dresses Underwear, negligees, corsets, etc Other apparel (except furs) Clothing and furnishings (men's and boys')—	36. 8 6. 7	36.8 5.1	Bedroom	22, 8 20, 0	22. 8 20. 0
Other apparel (except furs)	5. 2	3.8	Dining room	14.4	14.4
SUITS	. 22.19	18.8	Furniture—  Bedroom.  Living room, library, and hall	10.1 10.9	10, 1 5, 2
OvercoatsHats and caps	. 3.4	10.0 3.0	Office and store	16.2	5. 3
Furnishings Other clothing	.] 9.8	9.2 2.5	Office and store Home furnishings— Draperies, upholstery, and curtains Floor coverings Bedding, mattresses, springs China, glassware, and crockery Kitchen utensils Lighting equipment, electric Miscellaneous merchandise	1.8 16.0	8.1
Dry goods and notions	1 4.7	.4	Bedding, mattresses, springs	8.6	2, 8
Furniture, household Furs and iur goods Infanis' wear	3.5	8.	Kitchen utensils	- 2. 1 - 10. 8	i.;
Infants' wear. Pets (goldfish, etc.) Radios and equipment Shoes and other footwear. 3.7	15.0	.1	Lighting equipment, electric	- (x) <sup>2, 6</sup>	:
Radios and equipment	5. 2 12. 7	3.7	Paints, varnishes, lacquers	- 5.2	
3.7		1	Radios and equipment. Refrigerators, electric and gas	1.3	:
Men's 0.4  Women's 3  Rubber and other footwear 3.0		<b>\</b>	Secondhand furniture Stoves, ranges, heaters, etc. (other than electric or gas)	- 10.4 - 6.1	
Tires, tubes, and tire accessories	1, 2	.2	Floor-coverings stores: (Commodity coverage, 49.4 per cent)		
Tolletries and cosmetics Toys and games	. 1.8	-2	Appliances and supplies, gas	10.8	10.0
Women's ready-to-wear specialty stores—apparel and acces-		1	Appliances and supplies, gas.  Floor coverings.  Other home furnishings.	- 85.0 - 5.0	85.0
envior :	ł	1	Household appliances stores (electrical): (Commodity coverage, 38.9 per cent) Appliances and supplies (electrical)— Household appliances, motor-driven (except refrigera-		1
(Commodity coverage, 89.8 per cent) Apparel and accessories, women's, misses', children's— Custom talloring, dressmaking	K.4	1.3	Appliances and supplies (electrical)		1.
Children's wear	- 0. 2	1.3 2.2 4.2	Household appliances, motor-driven (except refrigera-	47.3	
Millnery Hoslery Coats, suits, and dresses Underwear, negligees, corsets, etc. Other apparel (except furs) Draperles and curtains Furs and fur goods Infants' wear Jewelry, costume Leather goods, gloves, and handbags Notions and small wares Service	5.2	3.3	tors) Household heating appliances—portable Lighting equipment	12.5 14.0	8,7
Coats, suits, and dressesUnderwear, negligees, corsets, etc	69.0	4.0	Incandescent lamps	6.7	3.2
Other apparel (except furs)	15.4 6.7	9.8	Ranges, water heaters, etc.	. 3.9	1.1
Furs and fur goods	5.7 3.7	2.5	Other apphances	8,2	] .
Jewelry, costume	1.2	.4	China, glassware, and crockery	10.8	1.4
Notions and small wares	2.8 4.5	1	Miscellaneous merchandise	1 79	
		. 2	Radio sets	1.3	
Shoes, women's Tollet articles and preparations	.5	.6	Radio sets Refrigerators, electric	5.4	3.
Furriers—fur shops: (Commodity coverage, 80.3 per cent)			Household appliances stores:		
(Commodity coverage, 80.3 per cent) Costs, suits, and dresses Furs and fur goods Service	28.0 75.4	15, 5 75, 4	(Commodity coverage, 90.6 per cent) Appliances and supplies, gas— Stoves and ranges		
Service	12.2	91	Stoves and ranges	- 41.0 - 24.0	24,
(Commodity coverage 46.2 per cent)			Water heaters. Other appliances Heating and plumbing equipment and supplies Service.	26.0 32.2	26.0
Coats, suits, and dresses Hosiery	22.0	13. 2 80. 7	Service	5.0	i.i
Other apparel Underwear, negligees, corsets, etc		.7	Store and range dealers:	1	1
Uhildren's specialty shops.	- 11.0	0.4	(Commodity coverage, 57.1 per cent) Heating and plumbing equipment and supplies Secondhand merchandise	20.0	
(Commodity coverage, 43.5 per cent) Children's wear	47.5	47. 5	Secondhand merchandise  Stoves and ranges, gas Stoves, ranges, heaters, etc. (other than electric or gas)	14.2	14.
Infants' wear	52.5	52.5	Stoves, ranges, heaters, etc. (other than electric or gas)	68.4	08.

## TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per ce of eac commo ity so to tot sales all sto in san classi catio
FURNITURE AND HOUSEHOLD GROUP—Continued			LUMBER AND BUILDING GROUP-Continued		
Interior decorators: (Commodity coverage, 92,2 per cent)			Lumber and hardware: (Commodity coverage, 58.8 per cent)		
Antiques, art goods, gifts		1,4	Builders' and shelf hardware	2. 4 84. 4	8
Brick, terra cotta, tile, etc.  Planing-mill products, woodwork.  Other building materials.	9.8 3.7	5. 5 2. 1	Building materials  Brick, terra cotta, tile, etc		
		1	Lime, plaster, etc		
Bedroom	3.4	3. 4 10. 9	Lime, plaster, etc.		
Dining room	8.1	3, 1	Roofing materials (except wood shingles) 6.1 Building paper, insulating boards with wood		
Draperies, upholstery, and curtains	26.7 4.3		base, etc. 1.7  Wall boards (except wood base) 2.0  Other building materials 2.7  Carpenters' and mechanics' tools		:
Incandescent lamps	17.6	9.8	Other building materials	2,9	
Lighting equipment, electric.	(X)	3.0	Carpenetes and mentants tools  Coal  Paints, varnishes, lacquers  Wood, coke, and other fuels	30.5	] ]
Paints, varnishes, lacquers	1. 9 20. 6	20.1	Wood, coke, and other fuels Electrical shops (without radio):	- 1.6	
Wall paper	19.5	2.8	(Commodity coverage, 74.3 per cent) Commercial and industrial appliances	23.1	
Radio and electrical shops: (Commodity coverage, 45.6 per cent)			Construction materials	- 01.0	1
Appliances and supplies (electrical)— Household appliances, motor-driven (except refrigera- tors)————————————————————————————————————	8,2	2.4	Household appliances, motor-driven (except reirgerators) Household heating appliances—portable. Lincandescent lamps. Lighting equipment. Other appliances. Other home furnishings Refrigerators, electric. Service.	7 - 1.4	
Household heating appliances—portable Lighting equipment. Incandescent lamps	7. 2	1,6	Lighting equipment	22. 0 31. 4	i '
Incandescent lamps	20.0	) .4	Other home furnishings	3.1	
Construction malerials Commercial and industrial appliances		,1	Service.	22.0	
Ranges, water heaters, etc	21. 8	7.1	Heating appliances and oil burners: (Commodity coverage, 72.9 per cent) Heating equipment and supplies		
Oils and greases	10.2	3 ,2	Miscellaneous merchandise	- (X)	
Radio parts and accessories	- 11. 4 55. 9	55, 9	Service	16.1	
Oils and greases. Radio parts and accessories. Radio sets. Refrigerators, electric. Service.	15,4		Plumbing shops—heating and ventilating: (Commodity coverage, 48.8 per cent)	D# 9	
Radio and musical instruments stores:	ı		Heating and plumbing equipment and supplies Service	85.3 28.1	
(Commodity coverage, 67.9 per cent) Household appliances, motor-driven. Musical instruments and accessories—		I, 1	OTHER RETAIL STORES	1	
Pianos and accessories  Phonographs and records	25. ( 13. (		(Commodity coverage, oa.2 per cent)		
Stringed and hand instruments	. 6. 7	3 4.1	Household appliances, motor-driven	3.6	
Sheet music, music books, etc Other musical instruments and accessories Radio parts and accessories	10.	8 .1	Tighting againment	5.7 12.9	1
Radio sets	42.	2 42, 2	Glass	1,7	1
RESTAURANTS, CAFETERIAS, AND EATING PLACES		1		78.4	
Cafeterias:			Builders' and shelf. 62. Carpenters' and mechanics' tools. 2. Other hardware. 13. Other harm and garden equipment and supplies.	2	
Commodity coverage, 28.1 per cent) Cigars, cigarettes, and tobacco	4. 95.			2. 8 13. 5	j
Lunch rooms:	30.	, 50.1	Paints, varnishes, lacquers Radio sets Roofing materials	19. 7 3. 8	3
(Commodity coverage, 13.4 per cent) Cigars, cigarettes, and tobacco	4.	7 4.7	Roofing materials.  Sporting goods.  Tires, tubes, and tire accessories.	6. 8 2. 4	5
Milk and cream  Receipts from sale of meals.	2. 94.	5 .6 7 94.7	Tires, tubes, and tire accessories	2, 4	2
Restaurants with table service: (Commodity coverage, 29.7 per cent)		ì	Wire fencing, gates, and posts	3. 4	•
Bottled beverages  Cigars, cigarettes, and tobacco  Confectionery and nuts	6. 2.			8.5	,
Confectionery and nuts Fountain sales and ice cream	2. 6.	2 .3	Carpenters' and mechanics' tools.	- 4. 1 26.	1
Receipts from sale of meals	97.		Fertilizers	12.5	8
Fountain—lunches: (Commodity coverage, 83.8 per cent)	1		Other farm and garden equipment and supplies	15.4	4
Bakery products, fresh	19,	3 16.0	il Painters' supplies	! 5.	3
Confectionery and nuts  Fountain sales and lunches	48.	2 48.2	Wire fancing gates, and north	8. 8.	4
Other nonfood products	(x)	1,8	Feed stores (flour, feed, grain, fertilizer):	""	<b>~</b>
Tumbon and huilding material dealers.			(Commodity coverage, 39.7 per cent) Building materials—		
(Commodity coverage, 78.8 per cent) Brick, terra cotta, tile, etc	6.	8 3.4	Brick, terra cotta, tile, etc	11.	3
Cement	10.	9 .4	Lime, plaster, etc	1.	2
CoalIron and other building metal	34.	4 8.3	I Huilding paper, insulating boards with wood base, et	6 1.	0 :
Lime, plaster, etc	5. 72	0 2.5	Other building materials	7.	6
Other building materials Planing-mill products, woodwork Roofing materials (except wood shingles)	4. 11.	0 1.7	Fertilizers	2.	4 .
Roofing materials (except wood shingles)	(x) 5.	4 3.1	Hardware—		
Service Structural steel (at retail) Wall boards (except wood base) Wood shingles and shakes	1.	9 , , ,	Carpenters' and mechanics' tools	2.	0
Wood shingles and shakes	II i.				

### TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

40AAAADWAA	Per cent of each commod- ity sold	Per cent of each commod- ity sold		Per cent of each commod-	of ea
COMMODITY	to total	to total	COMMODITY	ity sold to total	ity s
(Read note carefully for explanation of terms)	sales of stores	sales of all stores	(Read note carefully for explanation of terms)	sales of stores	sales
	selling such com-	in same classifi-		selling	in sa
	modity	cation		such com- modity	class
OTHER RETAIL STORES—Continued	-		OTHER REMAYS OF ORDER CANAL TO A	<u> </u>	
ed stores (flour, feed, grain, fertilizer)—Continued.		1	OTHER RETAIL STORES—Continued Jawelry stores—Continued.		ĺ
Paints, varnishes, lacquers Seeds, bulbs, plants, and nursery stock		0.6	Luggage.  Paper and paper goods.  Religious books and magazines.  Service.  Tolletries and cosmetics.	7.6	
Wire fencing, gates, and posts.	1.8	.3	Paper and paper goods	5.3 5.0	ļ
al and feed stores:		i	Service.	4,9	
(Commodity coverage, 46.8 per cent)	72.8	72.8	Office and school supplies;	2,4	
Gasoline Hay, grain, and feed Wood, coke, and other fuels	. 4	.2	(Commodity soveres 60 6 per sent)		
Wood, coke, and other fuels	22. 2	22. 2 4. 8	Art goods, gifts	2.5 1.2	
ok stores:			Art goods, gifts.  Leather goods.  Miscellaneous merchandise.  Office and store equipment.  Office and store furniture.	(x)	
(Commodity coverage, 70.7 per cent)	61.7	61, 7	Office and store equipment.	1.0 30,6	,
Magazines and newspapers	43.6	15, 2			
Paper and paper goods	37.0	19.6 .9	Stationery, books, and magazines.  Paper and paper goods. 52.5 Other stationery 6.9	59.4	
Service	11.4	2.6	Other stationery 6.9		
ar stores without fountains:			Office and store mechanical appliance dealers (retail): (Commodity coverage, 83.5 per cent) Office and store mechanical appliances—	ļ	
Cigars, cigarettes, and tobacco	85.7	85.7	Office and store mechanical appliances—		
(Commodity coverage, 28 per cent) Cigars, cigarettes, and tobacco Confectionery and nuts Smokers' supplies	16. 2 11. 9	2. 4 11. 9	A dding and calculating machines and accessories.  Typewriters and accessories.  Other office and store mechanical appliances.  Office and store furniture.	33.7 21.0	
l and wood vards:		11.8	Other office and store mechanical appliances.	48.4	١
(Commodity coverage, 71.9 per cent) Brick, terra cotta, tile, etc.			II SELVICE	7.9	
Cement.	. 3.71	.3	Stationery	24, 5	
Coal	92.2	92. 2	Office and store furniture and equipment dealers; (Commodity coverage, 80.3 per cent)		İ
Ice	21. 7 13. 3	. 6 6. 7	Office and store furniture and equipment dealers; (Commodity coverage, 80.3 per cent) Office and store equipment— Adding and calculating machines and accessories. Typewriters and accessories. Other office and store equipment. Office and store furniture.		
dealers:	1		Typewriters and accessories	2.8 18.8	
(Commodity coverage, 10.6 per cent)	9.3	4.8	Other office and store equipment	21.8	ĺ
Ice	95, 2	95, 2		1 2.01	
gs stores with fountains:			Stationery	39,0	
(Commodity coverage, 11.6 per cent) Bottled beverages Cigars, cigarettes, and tobacco	3.1	. 6	Typewriter dealers: (Commodity coverage, 15.4 per cent)		
Cigars, cigarettes, and tobacco	18. 0 10. 5	17, 3	(Commodity coverage, 15.4 per cent) Service. Typewriters and accessories.	1.8	
Drugs, patent medicines, etc.	29.8	8. 6 29. 8	Opticians and optometrists:	98. 2	
Other merchandise	23.3 (x)	23.3 4.1	(Commodity coverage, 19.6 per cent) Optical goods		
Cigars, cigarettes, and tobacco. Confectionery and nuts. Drugs, patent medicines, etc. Fountain sales and lee cream. Other merchandise. Prescriptions.	9. 2	9. 2	Optical goods	96.2 5.0	
Stationery, books, periodicals, etc.	2.3	.6	Charting goods stored with tone and stationary		
Surgical and hospital supplies	3.0	1.9	(Commodity coverage, 69.9 per cent)	,	
Rubber goods Stationery, books, periodicals, etc. Surgical and hospital supplies Tollet articles. Tolletries and cosmetics.	4.1	3, 2	(Commodity coverage, 69.9 per cent) Apparel and accessories, women's, misses', children's Clothing and furnishings, men's and boys' Service. Sporting goods, gymnasium and playground equipment Toys and games	4.1	
shops;			Service.	1, 6 93, 2	
(Commodity coverage, 74.3 per cent)	2.1	1, 9	Toys and games.	.9	
Sheet music, music books, etc	15. 2	13. 1	Stationery and engravers:		
elry stores (installment credit) :	. 85.0	85.0	(Commodity coverage, 61.4 per cent) Art goods, gifts	.9	
(Commodity coverage, 90.5 per cent)			Art goods, gifts Leather goods, bill folds, purses Miscellaneous merchandise	4.8 (x)	
Clocks	3,0	2.7	Umes and store equipment.	1.0	. :
Watches	32.2	32, 2	Office and store furniture Other stationery	4.0 6.2	: \\\`
Diamond jewelry Rings, other than diamond Gold and gold-filled jewelry	33. 4 8. 4	33.4 8.4	Other stationery Paper and paper goods	50.3	
Gold and gold-filled jewelry	8.4 4.1	8. 4 3. 5	Service	17.8	
Sterling Silverware	. 4.4	1.3	Pawn shops (sales):		
Other fewelry Leather goods	5.3	5.7	(Commodity coverage, 32.9 per cent) Appliances and supplies, electrical.		
UDLICAL POORS	100	2. 2	Appliances and supplies, electrical	:4	
ServiceTollet articles	2, 1 1, 5	1.5 .2	Cameras. Furs and fur goods.	2.0	
elry stores :			Hardware—Bullders' and shelf hardware————————————————————————————————————	6,0	
(Commodity coverage, 67.7 per cent)	13. 2	7.8	Other hardware Jewelry, silverware, and clocks—	4.0	
Antiques, art goods, gilts Furniture, household	6. 2	8, 3	Clocks	1.0	
		1.6	II Diamond lowelest	1 34 5 1	
Floor coverings China, glassware, and crockery	9.3	5. 6	Rings, other than diamond	2.0	
Other home furnishings		.3	Gold and gold-filled jewelry Plated silverware	2.0	
Clocks Watches	2. 8 12. 5	2. 4 12. 5	Sterling silverwareOther jewelry	1.0	
Diamond jewelry Rings, other than diamond	22.6	22.6	Luggage	3.2	
COLU RUG PORG-HIREG IRWEITV		6.5 5.8	Paints and painters' supplies	8,0 1,0	
Piated Silverware	.) 6.24	5. 1	Service	4.0	ļ
Sterling silverware Other jewelry	3 K.4.	11.0 1.6	Sporting goods Stringed and band instruments	12,0 10,0	l
Leather goods. Lighting equipment, electric.	3.4	1.3	Suits, men's and boys'	3.0	
	2. 5	1.3	1 Onemies and cosmemes.	4	i

### TABLE 16.—PROVIDENCE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri- etors	EMPLO	YEES	PAY RO	OLL			NET SALES	(1929)
KIND OF BUSINESS (Not synonymous with commodities sold. See Table 22)	Num- ber of stores	and firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	Amount	Per cen of total sales
All groups	4, 038	3, 603	16, 458	2, 217	\$22, 459, 811	<b>8</b> 577, 558	\$20, 607, 672	\$21, 561, 010	\$173, 489, 069	100, 0
Food group	1, 541	1, 389	1, 978	748	2, 714, 410	176, 200	2, 654, 932	2, 080, 920	34, 850, 930	20,0
Candy and confectionery stores: Candy stores—nut stores. Confectionery stores (eardy and fountain) Dairy-products stores:	9 107	4 118	24 48	3 12	20, 584 38, 621	36 3, 139	44, 962 92, 082	6, 380 51, 030	170, 518 693, 030	.80 1 0.85 .1 0.31 .4
Dairy-products stores (including ice cream) 1	22 4	17 4	87 20	15	44, 439 34, 860	3, 290	68, 237 14, 985	11, 960 11, 480	756, 268 293, 963	4
Dairy-products stores: Dairy-products stores (including ice cream) 1 Milk dealers 1 Egg and poultry dealers. Delicatessen stores. Fruit stores and vegetable markets. Grocery stores (without meats). Combination stores (groceries and meats): Grocery stores with meats. Meat markets with groceries. Meat markets (including sea foods): Fish markets end ods. Meat markets. Bakerles—eat foods. Bakerles—eaterers:	22 22 62	24 27 63	11 46 49	10 8 38	22, 196 50, 982 66, 318	2, 980 1, 688 8, 215	20, 541 63, 625 87, 599	4, 670 20, 830 47, 250	415, 401 510, 426 922, 577	2
Grocery stores (without meats)  Combination stores (groceries and meats):  Grocery stores with meats	656 251	476 257	358 214	219 88	552, 326 298, 836	51, 982 21, 229	699, 887 380, 103	694, 650 285, 200	10, 178, 255 5, 119, 991	F F 1
Meat markets with groceries  Meat markets (including sea foods):	197	208	872	88 318	1, 223, 777	70,728	380, 103 839, 296	285, 200 867, 990	5, 119, 991 12, 840, 299	7.
Fish markets—sea foods. Meat markets. Bakeries—caterers:	28 58	30 57	28 62	<b>4</b> 9	42, 977 81, 945	1, 672 2, 233	55, 401 90, 815	10, 820 15, 080	476, 775 1, 117, 208	
Bakeries—bakery goods stores (except manufac- turing bakeries)————————————————————————————————————	93 2	95 (x)	152 (x)	17 (x)	177, 716 (x)	5, 628 (X)	145, 096 (x)	36, 930 (x)	1, 020, 190 (X)	(x)
Other food stores: Coffee, tea, spices General food stores.	6 2	(x)	(x)	(X)	28, 377 (x)	200 (x)	20, 603 (x)	11, 420 (x)	161, 829 (x)	(x)
General stores—groceries with apparel or dry goods	. 8	9	9	2	12, 216	1,000	7, 248	6, 750	106, 041	
General merchandise group		145	4, 124	234	4, 489, 268	70, 754	3, 611, 229	4, 420, 500	30, 460, 204	17,
Department stores without food departments Dry goods stores—piece-goods stores: Dry-goods stores	96	106	3, 490	133 28	4, 005, 902 43, 525	33, 629 5, 811	2, 955, 330 95, 009	3, 698, 790 262, 710	25, 376, 488 762, 518	1 4 94 97
Piece-goods stores General merchandise stores:	2	(x)	(x)	(x)	(x)	(x)	(X)	(x)	(x)	(x)
Department stores without food departments Dry goods stores—piece-goods stores: Dry-goods stores. Piece-goods stores General merchandise stores: With food departments. Without food departments. Army and Navy goods stores Variety, 5-and-10, and to-a-dollar stores.	15 1	(x) (x) 22	(x) 52 (x) 543	(x) 8	(X) 65, 169 (X) 371, 972	(x) 2,446 (x)	(x) 70, 472 (x)	(x) 122, 810 (x) 330, 890	(x) 479, 247 (x) 3, 825, 396	(x) (x) 2
Automotive group		365	2,091	65 113	3, 313, 560	28, 868 33, 251	488, 604 8, 076, 657	2, 492, 930	3, 825, 396 30, 176, 297	100
		30	959	5	1, 625, 697	1, 057	1, 686, 241	1, 510, 970		100
Used car establishments  Accessories, tires, and batteries:  Accessory stores with tires and batteries	17	16	58 92	8	119, 839	1,830	120, 968	185, 520	1, 443, 097	i Nes .
Motor-vehicle dealers: Automobile salesrooms—new and trade-in	36 31	15 88 22	79 186	12 8	145, 628 117, 270 192, 717	3, 936 4, 566 1, 584	135, 153 94, 312 214, 649	164, 000 75, 140 181, 830	611, 013	3
Filling stations—gasoline and oil Filling stations with tires and accessories Filling stations with other merchandise Motor-cycle dealers. Garages and repair shops:	82 42 46 3	7	103	8 5 11	268, 327 79, 877 152, 205 10, 160		81, 395	47, 620 68, 820 40, 730 14, 000	940, 975 1, 053, 403	5
Gergge (repairs and storoge geneline all seem	- 27	22	142	15	11	1	1	li i		
sories) Parking stations, parking garages, and lots Radlator shops (including repairs) Other automotive establishments	109 2 2 2 2	1 (3)	(x) (x)	(x) (x)	(x)	( <del>X</del> )	(x)	150, 610 (x) (x) (x) 11, 780	(x)	(X)
Apparel group	374	308	1, 654	455	2, 481, 800	116, 829	3, 076, 298	11	1	100 54
Men's and boys' clothing and furnishings stores:  Men's and boys' clothing stores.  Men's and boy's hat stores.		8	11	11 6	20, 977	2,219	176, 914 53, 212	40,560	266, 517	7.1 1953/96
Men's furnishings stores.  Men's clothing and furnishings stores.  Family clothing stores—men's, women's, children's.  Women's ready-to-wear specialty stores—apparel and	1	87 20 25	135	21 27 23	271, 712	7,815	322, 137	261, 910 444, 350	2, 001, 041	1 4 4
accessories Women's accessories stores: Corset and lingerie shops	_ 46	-		160	1				. 11	
Hosiery shops Knit goods shops	- 18 9	15	99 42 8	50 13 2 1 24	165, 918 48, 941 9, 979	696	219, 965 11, 845 13, 277	304, 540 20, 340 21, 860	1, 207, 312 212, 916 116, 463	2 5 3
Millinery stores. Costume accessories stores, including jeweiry, bags, and gloves. Umbrella shops—including parasols, canes.	2 1	18	(x) (x)	(X) (X)	77, 096 (x) (x)	3, 198 (x) (x)	122, 825 (x) (x)	28, 270 (x) (x)	(X) (X)	(X)
Children's specie ty share	,	68	3 158	1	3, 414	90	6, 492	12,000	42, 000 876, 44	0
Custom tailors  Custom tailors  Dressmakers  Infants' wear shops  Shoe stores:	1	(x)		(x)	- 8, 836 (x)	(x)	3,031 (x)	(x)		4 (x)
Shoe stores—men's Shoe stores—women's Family shoe stores—men's, women's, children's	- 8		- 17 15	12 9		2, 044 1, 589	80, 147 49, 558	67, 980 39, 240		8

# Table 16.—PROVIDENCE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri-		<del>*</del>	:1		 			
		etors	EMPL	OYEES	PAY R	OLL			NET SALE	8 (1929)
KIND OF BUSINESS	Num- ber of	firm		1		]	ALL OTHER REPORTED	STOCKS ON HAND END		ī
(Not synonymous with commodities sold. See Table 22)	stores	mem- bers	Full	Part	Total (full time and	Parttime	EXPENSES (includes	OF YEAR		Per cent
en en en en en en en en en en en en en e		(not on pay	time	time	part time)	only	rent)	(at cost)	Amount	of total sales
		roll)								
Furniture and household group	149	121	1, 337	31	\$2, 328, 776	810, 704	\$1,822,205	82, 136, 530	\$10, 796, 280	6. 22
Furniture stores	47	35	614	11	1, 161, 624	3, 636	1, 020, 841	1, 182, 340	5, 865, 699	3.88
stores:										
Draperies, curtains, and upholstery stores Floor-coverings stores Household-appliances stores:		5 7	18	1 1	3, 676 32, 745	150 372	5, 627 27, 212	7, 870 92, 350	56, 401 264, 653	.03
Household-appliances stores (electrical) Household-appliances stores Refrigerator dealers—electric only Other home furnishings and appliances stores:	15	6	253	1	368, 173	85	107, 874	90, 210	672, 812	.39
Refrigerator dealers—electric only	3 1	(x) <sup>2</sup>	34 (x)	(x)	54, 763 (x)	(x)	85, 269 (x)	141, 020 (x)	456, 415 (x)	. 26 (x)
Aluminumware	17	(x)	(x) 18	(x)		(x)	(x)	(x)	(x)	(x)
Aluminumware. Antique and used furniture dealers. Brushes and brooms.	7	(x) 9	18 (x)	(x)	(x) 27, 886 (x)	(x)	13, 745 (x)	40, 480 (x)	108, 244	.06
China, glassware, crockery, tinware, enamelware Picture and framing stores	3 4	3 4	1 8	1	1, 496 10, 900	456	6, 670 9, 677	6, 560 35, 950	(x) 30, 922	(x) .02
Picture and framing stores.  Picture and framing stores.  Stove and range dealers.  Antique shops.  Awnings, flags, banners, window shades, and tents.  Interior decorators.  Lamp and shade shops.	4 5	3 5	22 4	3 1	40, 844 5, 280	1,000 480	46, 320 10, 556	70, 130	51, 462 210, 957	.03 .12
Awnings, flags, banners, window shades, and tents Interior decorators	4 5	4 2	3 87	i	2,415	35	2, 552	18, 150 1, 800	74, 909 15, 856	. 04 . 01
		(x) <sup>2</sup>	(x)	(x) 1	188, 868 (x)	(x) 80	94, 999 (x)	99, 440 (x)	600, 366 (x)	. 35 (x)
Radio and electrical shops	22 13	. 19	108	7	166, 527	3, 634	142, 934	126, 320	905, 376	. 52
Restaurants, cafeterias, and eating places.		14	63	3	128, 066	776	167, 895	183, 400	879, 777	. 51
Destaurants cofatorios and lunch rooms		327	1, 621	118	1, 609, 921	38, 891	1, 461, 310	159, 170	8, 501, 031	4.90
Cafeterias Lunch rooms Restaurants with table service Lunch counters, refreshment stands, etc.: Refreshment stands Fountain—Junches Lockers Lockers Lockers Lockers Lockers Lockers Lockers Lockers Lockers Lockers Lockers	12 153	3 164	214 309	31 27	219, 463	9, 446 7, 719	231, 005	8, 260	1, 077, 249	. 62
Restaurants with table service  Lunch counters, refreshment stands, etc.	87	89	761	48	302, 342 733, 194	13, 089	282, 942 596, 373	22, 110 35, 580	1, 752, 495 3, 287, 582	I. 01 1, 90
Refreshment stands	2	(x)	(x)	(x)	(x)	(x)	(x)	( <b>x</b> )	(x)	(x)
Lunch counters	47	15 52	229 108	12	222, 468 132, 454	3, 637	241, 275 107, 773	84, 570 8, 250	1, 600, 834 769, 921	. 92 . 44
the control of the co	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building group		117	883	45	1, 444, 196	17, 256	924, 975	1, 873, 460	8, 728, 091	5, 03
Lumber and building material dealers	22 16	11 21	397 50	2 3	699, 638 64, 608	615 1,000	464, 813 22, 006	1, 336, 500 9, 970	5, 133, 579 257, 148	2, 96 15
Roofing Dealers in any other single building material Electrical shops (without radio)	6 11	9	17 102	10	9, 715 110, 751	5, 780	22, 006 1, 885 59, 909	10, 660 103, 670	257, 148 38, 900 802, 708	.02
Heating and plumbing shops:  Heating appliances and oil burners Plumbing shops—heating and ventilating	10	4	54	12	98, 029	3, 492	•	37, 680	297, 941	. 17
	36	35	151	9	270, 814	3, 578	46, 228 93, 935	131, 210	958, 276	. 55
Glass and mirror shops	4 29	3 21	10 102	4 5	20, 540 170, 101	1, 341 1, 500	26, 760 209, 439	13, 300 230, 470	113, 214	. 07
Other retail stores	805	789	2, 653	447		,		·	1, 126, 325	. 65
Hardware stores	51	56	187	18	3, 931, 935	111, 471	3, 822, 842	4, 577, 190	29, 610, 779	17. 07
Farmers' supplies:	- 1		101		271, 081	4, 353	272, 502	486, 210	2, 506, 240	1. 45
Feed stores (flour, feed, grain, fertilizer)  Harness shops. Seeds, bulbs, and nursery stock. Coal and feed stores.	4	3 4		2	13, 770 250	340 250	11, 267 1, 875	23, 450 8, 100	149, 272 9, 500	. 09
Coal and feed stores	2 1	(x)	(x)	(x) (x)	(x) (x)	(X) (X)	(x) (x) 56, 563	(x) (x)	(X) (X) 832, 548	(x) (x)
Cigar stores and cigar stands: Cigar stores with fountains	10	9	46	5	68, 037	848	. [	40, 200		. 19
Cigar stands	12 9	13 10	11 5	3 22	10, 404 11, 797	520 5, 322	19, 511 23, 670	9, 300 5, 140	160, 273 110, 253	.06
Cigar stores without fountains Coal and wood yards—ice dealers	80 38	74 39	43 698	19 82	63, 457 917, 983	3, 948 26, 384	223, 078 800, 017	106, 040 533, 920	1, 048, 345 8, 462, 855	. 60 4. 88
Drug stores: Drug stores Drug stores with fountains	29	23	67	9	94, 360	2,759	- 11	133, 360		.44
Drug stores with fountains. Florists. Gifts—novelties and toys—cameras:	163 45	141 44	407 93	62 32	540, 956 147, 491	21, 532 7, 735	96, 064 542, 148 137, 038	811, 610 81, 300	755, 313 5, 000, 008 784, 785	2.88 .45
Toy shops	3	2	29	1		250	37, 744	69, 810	188, 495	. 11
Toy shops. Art and gift shops. Novelty and souvenir shops.	6 12	5 13	8	1 11	29, 570 8, 800 9, 616	40 840	7, 227 22, 701	18, 940 50, 910	43, 038 156, 845	.03
Jewelry stores (installment gradit)	6		60	17	129, 868	3, 180	181, 506	238, 430	874, 714	.50
Jewelry stores Luggage and leather goods stores Music stores (without radio)	47 5	43 4	220 18	23	382, 987 39, 138	2, 045	383 034	925, 840 39, 620	2, 047, 192 143, 050	1. 18 . 08
Music stores (without radio)	18 52	17 50	41	3 49	73, 229 99, 928	638	26, 539 102, 702	155, 070	526, 347	. 30
News dealers. Office, school, and store supplies and equipment dealers: Office and school supplies. Office and store mechanical appliance dealers			76	2	1	6, 789	78, 042	87, 130	684, 921	. 40
Office and store mechanical appliance dealers	7	6	47		54, 348	260	58, 742	84, 650	395, 495	. 23
Office and store furniture and equipment dealers	8 11	7 3	86 53	1	180, 286 87, 049	176 156	44, 945 76, 769 18, 359 37, 449 72, 798	68, 760 81, 910	701, 545 631, 059	. 40
Store fixture dealers Typewriter dealers	4	3	19 46	1	33, 344 77, 152 90, 269	120	18, 359 37, 449	26, 770 33, 080	125, 955 292, 912	. 07 . 17
Opticians and optometrists.  Sporting-goods stores, including athletic and play-	29	26	42	. 3	- 1	1, 094		77, 510	391, 982	. 23
Scientific and medical instruments and supplies at	3	2	12		22, 328		30, 246	51, 700	172, 945	. 10
Stationers and printers:	2	(x)	(x)	(x)	(x)	(x)	(X)	(x)	(x)	(X)
Printers and lithographers	4	4 2	10 19	6	16, 174 26, 802	558	10, 225 20, 297	7, 050 30, 510	123, 446 153, 926	. 07
Monuments and tombstones Miscellaneous classifications (combined)	7 123	9 122	31 238	72	54, 790 351, 738	600 21, 234	20, 282 374, 360	26, 440 276, 080	209, 443 2, 272, 631	12 1, 31
Secondhand stores	80	83	103	24	133, 729	6, 197	149, 976	308, 780	2, 212, 031 828, 905	. 48
		1					1			

# TABLE 17.—PROVIDENCE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

		Proprie- tors and		NUMBER OF EMPLOYEES		PAY ROLL		STOCKS ON HAND END	NET SALES (	(1929)
TYPE OF OPERATION	Number of stores	firm members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	EXPENSES (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	4, 036	3, 603	16, 453	2, 217	\$22, 459, 811	\$577, 553	\$20, 607, 672	\$21,561,010	\$173, 489, 069	100.00
Single-store independents 2-store independents 3-store independents Local chains Sectional chains National chains Direct selling (house-to-house) Leased-department chains Manufacturer-controlled chains Other types of operation	106 190	3, 463 105 22 4 5	10, 697 971 881 1, 481 818 1, 467 187 121 322 8	1, 321 91 37 305 186 252 24 1	14, 496, 863 1, 580, 809 586, 433 1, 589, 610 1, 217, 480 1, 744, 597 234, 435 172, 031 607, 774 9, 779	334, 552 20, 041 7, 260 86, 841 46, 225 79, 388 3, 046 200	12, 835, 287 1, 463, 988 624, 853 1, 614, 811 1, 383, 947 2, 098, 587 54, 226 221, 078 298, 150 12, 746	14, 901, 740 1, 761, 110 740, 200 1, 171, 410 1, 077, 190 1, 397, 770 18, 100 146, 350 324, 220 22, 920	109, 652, 876 10, 392, 036 5, 525, 804 16, 538, 943 10, 422, 291 16, 270, 663 637, 389 1, 020, 337 2, 963, 503 65, 728	9, 38

## Table 18.—PROVIDENCE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single store independents	2 and 3 store independents	Local chains	Sectional chains	National chains	Other typ
epartment stores:					•		
Number of stores	7 \	6			1		
Annual net sales	\$25, 376, 488	(X)			(x)		
Per cent of total sales	100.00	(X)			(x)		
ariety, 5-and-10, and to-a-dollar stores:	29	20	9			7	
Number of stores	\$3, 825, 396		(*)			\$3, 561, 809	
Annual net sales Per cent of total sales en's and boys' clothing and furnishings stores:	100.00	(x) (x)	(x)			93. 11	
an's and hove' clothing and furnishings stores:	100.00	(/	(22)				
Number of stores	81	53	9	. 4	7	7	
Annual net sales	\$4, 390, 113	\$1, 689, 353	\$306, 913	\$62, 169		\$886,678	\$87,
Number of stores	100.00	38.48	6.99	1.42	30.91	20. 20	2
amily clothing stores—men's, women's, and	1		i		1		
		10	. 6			1	
Number of stores	\$1, 117, 267	\$506, 198				(4)	
Annual net sales Per cent of total sales /omen's ready-to-wear specialty stores—apparel	100.00	45.31	(x) (x)			( <del>x</del> )	
Aman's ready-to-wear specialty stores—apparel	100.00	20.01	(2)			<del>(-</del> )	
and accessories:							1
Number of stores	46	34	2	1	4	5	
Number of stores	\$6, 575, 154	\$2, 135, 886	(x) (x)	(x) (x)	\$408, 144		
Per cent of total sales	100.00	32.49	(x)	(x)	6. 21	10, 04	
hoe stores:	40.					12	1
Number of stores	68	\$1, 723, 744	8	1	\$335,009	\$656,800	(*)
Annual net sales Per cent of total sales	\$3, 969, 655	\$1, 723, 744 43, 42	\$513, 223 12, 93	(X) (X)	8.44	16.55	(X)
unmituus stemast	100.00	40.44	12.90	(A)	0.11	10.00	( )
Number of stores	47	87	l . a .			1	
Annual net sales	\$5, 865, 699	\$3, 618, 984	(x)			(x)	
Annual net sales Per cent of total sales	100.00	61.70	(x) (x)			(x)	
		1				' '	1
Number of stores	35	25	7	1	2		
Americal not color	\$1, 785, 153	\$757,405	\$577, 183	(x) (x)	(x) (x)		
Annual net sales. Per cent of total sales. rocery stores (without meats): Number of stores. Annual net sales. Per cent of total sales.	100.00	42.43	32. 33	(x)	(x)		.
rocery stores (without mests):			l _	l		0.5	
Number of stores	\$10, 178, 255	\$3, 303, 382	4000 400	\$408, 855	\$2,691,324	\$3, 546, 196	
Annual net sales	100.00	32.46	\$228, 498 2. 24	4.02	26, 44	34.84	
	100.00	04, 20	2, 24	4.02	20.71	""."	
Number of stores	448	395	16	17	4	16	
Annual net sales	\$17, 960, 290	\$9, 409, 253	\$400, 260	\$6, 514, 682	\$162, 132	\$1,473,983	
Annual not sales Per cent of total sales estaurants, cafeterias, and lunch rooms:	100,00	52, 39	2. 23	36. 27	.90	8, 21	
estaurants, cafeterias, and lunch rooms:			1		1	_	
Number of stores	252	232	7	4	7	2	
Annual net sales	\$6, 117, 276	\$4, 508, 723	\$521, 173	\$142,000	(x)	(x) (x)	
Annual net sales Per cent of total sales gar stores and cigar stands;	100.00	73. 71	8, 52	2.32	(X)	(x)	
Number of stores	101	90		. 2	1	8	
Annual net sales	\$1, 318, 871	\$841.805			· /v) *	\$381, 851	
Annual net sales Per cent of total sales	100.00	63, 83		(x)	(x) (x)	28.95	
iling stations!		1		(/	(32)		
Number of stations	170	84	14	14	39	19	
Annual net sales	\$4, 017, 848	\$1, 597, 190	\$250, 257 6. 23	\$428,895	\$955, 153	\$786, 353	
Per cent of total sales	100.00	39.75	6. 23	10.68	23.77	19. 57	
Number of yards							
Number of yards	\$8, 462, 355	\$8, 456, 005					\$
Annual net sales Per cent of total sales	100.00	\$5, 456, 003					
rug stores:	100.00	99.92					-
Number of stores	192	161	11	7	1	12	
Annual net sales	\$5, 755, 321	\$3, 373, 957	\$407. 264	\$414 400	(x) 1		
Annual net sales Per cent of total sales	100,00	58.62	\$407, 264 7. 08	\$414, 400 7. 20	(x)	(x)	
ardwara płover i			1				1
Number of stores	51	51					
Annual net sales	\$2, 506, 240	\$2, 506, 240			_		
Per cent of total sales	100,00	100.00					-
ewelry stores:	-				The second second		
Number of stores	\$2, 921, 906	44	7			1	(+1
Annual net sales Per cent of total sales	\$2, 921, 906 100. 00	\$1,807,816	\$726,046			(x) (x)	(x)
I OI COMP OI GUGAI SAICS	100,00	61. 87	24.85	1		. (X.)	1 (4)

#### TABLE 19.—PROVIDENCE—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS
[Sales expressed in thousands of dollars]

	то	TAL				PRO	PORTION	OF CRE	or Busi	NESS		
KIND OF BUSINESS	Num- ber of stores	Net sales	CASH	1 to 10 per cent credit	11 to 20 per cent credit	per cent	per cent	per cent	per cent	61 to 70 per cent credit	71 to 80 per cent credit	Over 80 per cent credit
Total, all stores reporting:   Number of stores  Per cent of total stores  Amount of net sales  Per cent of total sales	3, 651 100. 00	\$155, 667 100. 00	1, 935 53, 00 \$50, 622 32, 52	300 8, 21 \$17, 102 10, 99	197 5. 40 \$3, 356 2. 16	166 4, 55 \$5, 070 3, 26	125 3.42 \$17,858 11.47	265 7, 26 \$7, 938 5, 10	99 2. 71 \$9, 265 5. 95	120 3.29 \$7,712 4.95	131 3.59 \$8, 485 5.45	313 8, 57 \$28, 259 18, 15
Food group: Confectionery stores (candy and fountain) Dairy products stores (including ice cream) Delicatessen stores Fruit stores and vegetable markets	1 16	\$626 544 472 867	\$428 521 425 758	\$107 26	\$56 5 16	\$8 5	\$19 18	\$6 42 1	\$18	\$26		\$2
Grocery stores (without meats)— Combination stores (groceries and meats)— Grocery stores with meats. Meat markets with groceries. Meat markets (including sea foods)— Fish markets—sea foods.	634 247 190	10, 047 5, 073 11, 057	8, 200 2, 447 3, 416	352 153 4, 458	214 354 306	157 267 282	106 202 223	553 569 617	148 263 462	106 210 153	\$146 334 495	65 274 645
Meat markets.  Bakeries — bakery goods stores (except manufacturing bakeries)	26 55 86	420 1, 087 947	83 517 624	150 75	40 73 17	22 54	57 13	10 63	208	240 8 51	13 26	86 24
General merchandise group: Department stores: Without food departments. Dry-goods stores. General merchandise stores— Without food departments.	7 89 13	25, 377 677 437	730 475 90	4, 610 77	19	10 179	11, 022 18	15	6, 371 23	14 26	2, 644 21	5 86
Variety, 5-and-10, and to-a-dollar stores. Automobile sales rooms—new and trade-in. Accessories, tires, and batteries—	27	3, 807 18, 259	3, 775 1, 265	13 881	201	13 603	4, 222	3, 623	93	2, 719	2, 032	2, 620
Accessory stores with tires and batteries Tire shops (including tire repairs) Filling stations— Filling stations—gasoline and oil. Filling stations with tires and accessories	22 26 59 37	667 1, 030 1, 109 650	297 281 273 263	68 17 46 85	97 10 30 27	49 4 73 42	68 237 138	54 41 210 72	20	46 218 83	284	56 157 137
Filling stations with other merchandise	7 99	98 1,067	98 419	41	145	56	55	95	59		26	171
Men's and boys' clothing and furnishings stores— Men's and boys' clothing stores— Men's furnishings stores.  Men's clothing and furnishings stores.  Family clothing stores—men's, women's, and children's. Women's ready - to - wear specialty stores — apparel and accessories.	11 30 18 24	786 819 1, 983 1, 001	405 318 502 427	261 131 114 22	84	47 20 813	21	8	78	114	5 <b>3</b> 9 29	131 405
accessories Women's accessories stores— Furriers—fur shops. Millinery stores_ Shoe stores— Shoe stores—men's		6, 078 1, 116 525	1, 056 260 430 328	393 82 4	154 45	417 112 8	108 158	27 101	157	39	283 8	3, 444 358 75
Shoe stores—men's. Shoe stores—women's. Family shoe stores—men's, women's, and children's.  Furniture and household group: Furniture stores.		328 264 3, 202	151 2, 504	93		325	226	113 54				
Household-appliances stores  Household-appliances stores (electric)  Household-appliances stores  Radio and music stores————————————————————————————————————	8	5, 765 261 457	31	18	162	16	25	391 2	105	667	199	4, 086 229 439
Radio and electric shops	18	835 351 4, 214 783	185 10 76	6		12		2	6 4	244	25 32	855 305 4, 138
Electrical shops (without radio) Heating and plumbing shops— Ifeating appliances and oll burners Plumbing shops—heating and ventilating————————————————————————————————————	1 10	783 298 509 1, 095	423 104 123	7 80	5 104 28	6	117	70 21 61	72 7	15 6 8 25		345 139 267 641
Other retail stores:  Hardware stores. Feed stores (floor, feed, grain, fertilizer) Book stores Cigar stores without fountains.	46 4 9 68	1, 476 149 329 942	107 8 42 837	65 35 43	112	248 9 15	57 	62 16 115 5	186 62 3			629 90 101 29
Cigar stores without fountains. Coal and wood yards—ice dealers. Drug stores— Drug stores. Drug stores with fountains. Florists.	25 151	6, 088 483 4, 633 743	306 3,810 90	1,847 165 576 59	21 12 44 3	39 108	316 24 77	72	179 123 45	513	435 110	2, 277
Jewelry stores— Jewelry stores (installment credit) Jewelry stores Jewelry stores Music stores (without radio) Offlee, school, and store supplies and equipment dealers—	5 42	662 1, 019 520	405 87	136 239	94 160 8	31 277	5 50	5	19 28	1	20 18	431 136 51
Office, school, and store supplies and equipment dealers— Office and store mechanical appliances dealers (retail) Office and store furniture and equipment dealers Stationers and engravers	10	569 589 154						22 110	35	13	23	525 294 18

<sup>&</sup>lt;sup>1</sup> All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 16 except for 385 stores with sales of \$17,822,069 which failed to report as to their credit activities.

### TABLE 20.—PROVIDENCE—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT, AND ON INSTALLMENT, BY KINDS OF BUSINESS

	Num- ber of stores		NT OF R			Num- ber of stores	PER CE ING 8	NT OF R	RPORT-
KIND OF BUSINESS	report- ing credit sales i	For cash	On open ac- count	On installment	KIND OF BUSINESS	report- ing credit sales i	For eash	On open ac- count	
Total 3	1, 716	46. 32	36.27	17. 41	Furniture and household group—Continued. Household-appliances stores:				
Food group Confectionery stores (candy and fountain)	706 35	86. 18 87. 80	33, 82 12, 20		Household-appliances stores:  Household-appliances stores (electrical)  Household-appliances stores  Other home furnishings and appliances stores:		3. 96 3. 74	14. 88 66. 02	81. 1 30. 2
Dairy-products stores: Milk dealers Egg and poultry dealers	4 6	82, 31 78, 15	17. 69 21. 85		Other home furnishings and appliances stores; Antiques and used furniture dealers. Stove and range dealers.	3 4 5	7. 55 28. 87 4. 10	92. 45 49. 80	1 77.5
Delicatessen stores	12	53. 75 68. 18 61. 97	31.82		Interior decoratorsRadio and music stores: Radio and electrical shops	16	18.80	95, 90 39, 22	41.6
Combination stores (groceries and meats): Grocery stores with meats.	176	52. 01 73. 14	47. 99 26. 86		Radio and muscial instruments stores		8. 81 90. 75	91. 19 9. 25	
Meat markets with groceries  Meat markets (including sea foods): Fish markets—sea foods.	5	51. 13 58. 68	48.87		Restaurants, cafeterias, and lunch rooms Restaurants with table service Fountain—lunches	. 8	85. 14 94. 10 81. 39	14. 86 5. 90 18. 61	779
Meat markets  Bakeries—bakery goods stores (except manufacturing bakeries)  Coffee, tea, spices.	32	62. 18 61. 15	37.82		Lumber and building group	94	14,74	83, 72	0.54
General merchandise group  Department stores without food departments.	1	61. 18 61. 20	29. 56 29. 48	9, 26	Lumber and building naterial dealers  Roofing  Electrical shops (without radio)	14	4. 71 16. 24 10. 93	95. 29 83. 76 89. 07	Pera
Dry-goods stores	. 34	66. 99	33. 01 88. 10		Heating and plumbing shops: Heating appliances and oil burners Plumbing shops—heating and ventilating		43, 81 29, 43	30, 70 70, 57	25.
General merchandise stores without food de- partments. Variety, 5-and-10, and to-a-dollar stores		55. 34 80. 64	19.36		Paint and glass stores: Glass and mirror shops. Paint and glass stores.	4	53, 57 34, 35	42.86 65.65	3.
Automotive group  Motor-vehicle dealers: Automobile salesrooms—new and trade-		45. 57	11, 18		Other retail stores	344	46.10	46. 94	6.
Used-car establishments	- 17	46. 25 20. 65	1	79.83	Hardware stores Farmers' supplies: Feed stores (flour, feed, grain, fertilizer)	. 3	40. 26 39. 04	60.96	e e e e e e e e e e e e e e e e e e e
Accessory stores with tires and batteries.  Battery and ignition shops—brake-repair shops.	15	61.96 56.24		i i	Harness shops Book stores Cigar stores and cigar stands: Cigar stores with fountains	::  š	37. 14 33. 08	35.88	31,
Tire shops (including tire repairs) Filling stations: Filling stations—gasoline and oil	- 19	31. 72 51. 31	68. 28	1	Cigar stores with fountains	3 15 27	77, 20 68, 99 49, 47	22, 80 31, 01 45, 19	
Filling stations with tires and accessories Garages and repair shops:	- 21	69. 16 52. 89	30.84	l	Cigar stores without fountains. Coal and wood yards—ice dealers. Drug stores: Drug stores. Drug stores with fountains.	11 34			
Body, fender, and paint shops. Garages (repairs and storage, gasoline, oil, accessories).	. 52	1			FIGURES.		42. 56	57. 44	
Apparel group  Men's and boys' clothing and furnishings	142	36.38	54. 2	9. 39	II Jewairy stores:	4	76. 16	23, 84	T
stores:  Men's and boys' clothing stores  Men's furnishing stores	. 11	54. 37	45.6	3	Jewelry stores (installment credit)	- 19	64. 37 73. 30	35. 63 26. 70	}
Men's clothing and furnishings stores. Family clothing stores—men's, women's, and children's	16		1			12 9			33.
Women's ready-to-wear specialty stores—ap- parel and accessories stores:	26			1	ment dealers: Office and school suppliesOffice and store mechanical applianc	- 7			
Corset and lingerie shops. Furriers—fur shops Millinery stores Custom tailors	. 5 11 7	49, 19 25, 58	15.9	2 34.89	dealers (retail) Office and store furniture and equipmen ment dealers	t 4	13. 82	81.0	1 5
Custom tailors Family shoe stores—men's, women's, and children's	L }	26.90	73. 10	)	Store fixture dealers Typewriter dealers Opticians and optometrists	4 5 16	72. 17 5. 10	27. 8 94. 9 14. 5	3 0 2
Furniture and household group.  Furniture stores.		7.98	44.4	3 47. 58	Monuments and tombstones  Miscellaneous classifications (combined)		52, 66	47.3	4
Floor coverings stores.	59	21.99	78.0			21	38, 17		8

<sup>1</sup> Total sales of above stores are \$105,045,000.

Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$60,000 annually. The open account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.

Classifications showing insignificant amounts have been eliminated from this table but are included in the totals.

# TABLE 21.—PROVIDENCE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

#### A .- RECEIPTS FROM THE SALE OF MEALS 1

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total  Restaurants, cafeterias, and eating places Cafeterias Lunch rooms Restaurants with table service Fountain—lunches Lunch counters	12, 642 11, 647 526 4, 020 5, 872 392 837	86, 603, 824 6, 216, 868 529, 529 1, 607, 581 3, 108, 689 308, 097 662, 970	Confectionery stores (candy and fountain)  Dairy-products stores (including ice cream)  Delicatessen stores	58 150 56 8 80	\$386, 958 10, 970 63, 092 20, 880 4, 500 31, 969 26, 010 208, 312 21, 225

This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject is contained in the commodity table. Both tables should be taken into consideration in any study of food sales.

### B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Num- ber of repair employ- ees	Receipts from repair service	Re- ceipts from storage (inci- dental to mer- chan- dise sales)	KIND OF BUSINESS	Num- ber of repair employ- ees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total	10 45 40 16 8	\$2, 530, 011  2, 493, 387  843, 385  53, 281  188, 019  112, 047  107, 337  38, 089  5, 200  397, 509  748, 670	31, 387	Lumber and building group  Glass and mirror shops. Paint and glass stores.  Other retail stores.  Miscellaneous classifications (combined)	2 2 2 2 2	\$9, 487 8, 346 1, 141 12, 167 12, 167 14, 620	

#### C.-RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except auto- motive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total  Food group Confectionery stores (candy and fountain)  General merchandise group Department stores.  Automotive group Battery and ignition shops—brake-repair shops Filling stations—gasoline and oil  Apparel group Man's furnishings stores Men's clothing and furnishings stores Women's ready-to-wear specialty stores—apparel and accessories Furriers—fur shops Hosiery shops Knit-goods shops Millinery stores Custom tailors Dressmakers Shoe stores—women's Family shoe stores—men's, women's, and children's Furniture and household group Furniture stores Draperies, curtains, and upholstery stores Household-appliances stores (electric) Refrigerator dealers—electric only Antique and used furniture dealers Pioture and framing stores Stove and range dealers Arnique shops Annique shops Annique shops Annique shops Radio and electrical shops Radio and electrical shops Radio and musical instruments stores	2, 400 2, 400 49, 638 49, 638 10, 800 10, 000 267, 134 4, 012 5, 960 13, 150 179, 830 2, 500 4, 802 35, 662 27, 19, 511 299, 981 3, 159 37, 852 18, 700 4, 988 15, 004 37, 852 18, 700 2, 006 4, 764 3, 553 8, 040 75, 345		89, 846 10, 000 172, 355 22, 946 128, 427 12, 036 792, 387 3, 700 8, 570 8, 669 2, 675 5, 403 2, 718 3, 792 16, 827 159, 409 20, 130 13, 125 4, 080 2, 210 58, 245 8, 133 11, 206 33, 977 4, 500

### TABLE 22.—PROVIDENCE—SALES BY COMMODITIES

	Per cent of each	Per cent	and the second s	Per cent of each	Of eac
	commod-	commod-		commod- ity sold	committy sol
COMMODITY	ity sold to total	ity sold to total	COMMODITY	to total	to tota
(Read note carefully for explanation of terms)	sales of	sales of	(Read note carefully for explanation of terms)	sales of stores	sales o
(Read note catefully for explanation of columny	stores selling	all stores in same		selling	in san
	such com-	classifica-		such com- modity	classifi tion
	modity	tion			иоп
FOOD GROUP			GENERAL MERCHANDISE GROUP—Continued		
	. '		Department stores without food departments-Continued.		get.
airy products stores (including ice cream) : (Commodity coverage, 22.4 per cent)			Clothing and jurnishings (men's and boys)—Continued.	1	100
Release products (res)	4.4	4.4	Work clothing		
Bottled beverages.	16.6	16.6	Confectionery and nuts	0.7	
Canned goods and other groceries.	14.9	14.9	Dry goods and notions—		27.84
Bottled beverages. Butter and cheese. Canned goods and other groceries. Confectionery and nuts. Eggs	9,4	9.4	Cotton piece goods	2, 2	
Four- Fourtain sales and ice cream-	. 3	.3	Linen goods	2. 4 1. 0	
Fountain sales and ice creamLard, cooking fats, etc	3.8	3.8	Wool and wool-nixed goods Rayon piece goods	1,1	
Milk and cream	.1 10.1	10.1	Silk and velvet piece goods Notions and small wares	-1 1.11	
Descripts from sule of marks	. 482	37.3			
Sugar	1, 4	1.1			: 1
ruit stores and vegetable markets:	1		Furniture, household	- 1. 5 8. 8	
(Commodity coverage, 35.1 per cent)	70.6	70.6	Flowers, wreaths, etc.  Fountain sales and ice cream  Furniture, household  Furs and fur goods	1.3	
Fruits and vegetables Groceries	30.1	29. 4	Home jurnishings—	1	.
combination stores—grocery stores with meats:			Draperies, upholstery, and curtains Floor coverings Bedding, mattresses, and springs China, glassware, and crockery Kitchen utensils Other home furnishings Household appliances, motor-driven (except refrigerators Infants' wear.	3, 7	Ì
(Commodity coverage 9.5 per cent)		1	Bedding, mattresses, and springs	2, 8	3
Bakery products, (resh	- 4.3	1.6	China, glassware, and crockery	3, 2	
Bottled beverages. Confectionery and nuts.	1 15	.2	Other home furnishings	3. 3	3
Confections y and mady-to-serve foods  Fresh fish and other sea foods  Fruits and vegetables	6. 2	. 8	Household appliances, motor-driven (except refrigerators	9 2.1	
Fresh fish and other sea foods	3, 3	1.3 5.3	Jewelry, silverware, and clocks	1.1	1 2
Groceries	64.6		Jewelry, silverware, and clocks Leather goods, bill folds, purses, gloves, and handbags Luggage	- 1.7	
Butter and cheese	,	1	Miscellaneous merchandise	- (x)·6	'
Eggs 7.	í		be -1111		
Eggs 7. Lard, cooking fats, etc 2. Flour 4.6	4		Pinnos and accessories— Phonographs and records	1.4	
		1	Sheet music music books, etc.	. 1	
Canned goods and other groceries 31.  Meats, including poultry Milk and cream.	7	8 24, 8	Optical goods Radios and equipment	1 12.3	
Meats, including poultry	24. 2.		Receipts from sale of meals	2, 6	5
			Receipts from sale of meals	3	3
Combination stores—meat markets with groceries: (Commodity coverage, 59.1 per cent) Bakery products, fresh. Bottled beverages.		1 1	Service	1,2	2
Bakery products, fresh	4.		Shoes and other footwear	4. 8	9
			Stationery, books, and magazines—  Books	1.8	8
Delicatessen, ready-to-serve foods. Fresh fish and other sea foods.	4.	8 4.1	Books.  Magazines and newspapers.  Paper and paper goods.	\	
Fresh fish and other sea foodsFruits and vegetables	4. 13.		Paper and paper goods	 1. 1	
Groceries	27.	0 27.0	Other stationery. Stoves, ranges, heaters, etc. (other than electric or gas) Tires, tubes, and tire accessories.	1.5	2
	1		Tires, tubes, and tire accessories	. 3.6	
Butter and cheese	9		Toilet articles and preparations		9
Eggs 2. Lard, cooking fats, etc. 1. Flour 1.	5	ļ	Wall paper	·- ·	4
		. [	Variety, 5-and-10, and to-a-dollar stores: 1		
Canned goods and other groceries 16.	6		(Commodity coverage, 27.9 per cent) Apparel and accessories, women's, misses', children's—		.,.1
Canned goods and other groceries 16. Meats, including poultry Milk and cream.	47.		Apparel and accessories, women's, misses', children's— Children's wear————————————————————————————————————	2.	
Milk and cream-	**	' ' ' ' '	Millinery		2
Meat markets:			II Troniant	1 K	
(Commodity coverage, 14.0 per cent) Butter and cheese	1.	1 .9	Dresses. Underwear, negligees, corsets, etc. Appliances and supplies, electrical— Lighting equipment. Incandescent lamps. Construction materials.	14.	
Canned goods and other groceries.		1 .1	Appliances and supplies, electrical—		4
Eggs. Lard, cooking fats, etc. Meats, including poultry	1.	6 1.4	Incandescent lamps		4
Meats, including poultry	96.	8 96.9	Construction materials		4
GENERAL MERCHANDISE GROUP			Other appliances  Bottled beverages		5
	1		Clothing—men <sup>7</sup> s.		6
Department stores without food departments: (Commodity coverage, 97.2 per cent)			Confectionery and nuts	7.	2
Antiques, art goods, gifts	1.	3 .2	Dry goods and notions— Piece goods— Cotton piece goods—		
Apparel and accessories, women's, misses', children's— Children's wear————————————————————————————————————	,	l l	Cotton piece goods	18.	
Millinery	! 3.	4 .9 3 2,5	Notions and small wares	9.	8
TT-ai	1 4	3 4,2	I Other dry goods	15.	1
Costs, suits, and dresses Underwear, negligees, corsets, etc.	10. 7.			9,	7 5
- HILL WOLL, HURSENOOD, UUT 2000, UVU	2	7 7.4	Fruits and vegetables	5.	0
Other apparel, except furs					
Other apparel, except furs Clothing and furnishings (men's and boys')	15.	4 15, 4	Hardware	7.	5.
Other apparel, except furs	15.	4 15.4	Hardware  Home furnishings—  China, glassware, and crockery		7

Note.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of the stores included in the commodity breakdown are representative of the sales of all stores (in thind) in the State (or city, as the case may be). The percentages in the second column are applicable to the total sales shown in Table 16. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data savialable but also the small degree of availability of commodity data in these kinds of business.

(x) indicates that a percentage for this classification is of no specific use and it has not been computed.

1 Many variety chains can not report commodity analyses except for the chain as a whole. See the Merchandising Series report on Retail Distribution by Variety of Chains, for commodity analysis of chain sales.

### TABLE 22.—PROVIDENCE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same classifica- tion	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod ity sold to total sales of all stores in same classifica- tion
GENERAL MERCHANDISE GROUP—Continued			AUTOMOTIVE GROUP—Continued		
/ariety, 5-and-10, and to-a-dollar stores—Continued. Infants' wear	0.8	0.1	Garages—Continued. Gasoline. Miscellaneous merchandise. Oils and greases. Parts and accessories sold to dealers. Radio parts and accessories.	13.2	12.7
Jewelry, costume Miscellaneous merchandise	(x) <sup>2.8</sup>	2.4 1.8	Oils and greases.	7.6 4.9	1.9 7.3 2.7
Musical accessories— Phonograph records. Sheet music, music books, etc. Paints, varnishes, lacquers.	1, 9	1.9	Radio parts and accessories Sold to dealers	6.0 28.8	2. 4 11. 6
Paints, varnishes, lacquers	2.3 3.9	2. 0 3. 3	Radio sets	34, 6 9, 0	34. 6 4. 1
Paints, varnisnes, incquers  Pats (goldfish, etc.)  Radio parts and accessories  Seeds, bulbs, plants, and nursery stock	1. 1 . 7	.9	Used commercial cars and trucks	5.1	
Toiletries and cosmetics	6.2	6.0 6.2	APPAREL GROUP		
Toys and games	4.5	4.5	Men's and boys' clothing stores: (Commodity coverage, 89.9 per cent)		
AUTOMOTIVE GROUP			Hats and caps Overcoats	23.6	23.6
Automobile salesrooms:  (Commodity coverage, 81.1 per cent)			Suits	1	76.0
Automobiles, parts and accessories— Passenger automobiles, new Used passenger cars	53. 1 19. 4	45. 6 15. 2	Men's and boys' hat stores: (Commodity coverage, 89.5 per cent) Furnishings. Hats and caps.	7.5	3.9
Buses	J 19.6	2.3 8.3	Hats and caps	96.1	96.
Special-purpose vehicles, etc.	. 3.4	4.5	Men's furnishings stores: (Commodity coverage, 26.4 per cent)		
Automotive parts and accessories (except tires and tubes)	1 00	4.7	(Commodity coverage, 26.4 per cent) Hats and caps. Furnishings	23, 6 83, 1	15. 83.
Tires, tubes, and tire accessories	1, 0 23, 7 8, 6	9.9 1.5	Shoes—men's	5.0	1.
Parts and accessories sold to dealers.	5.2	1.2	Men's clothing and furnishings stores: (Commodity coverage, 88.7 per cent) Furnishings.	23.2	23.
Miscellaneous merchandise	(x) <sup>2.3</sup>	.8	Hats and caps	7.9 3.8	7.
Oils and greases Repairs and service Storage		.3 4.6	OvercoatsSuits	20.3	20. 46.
	1.3	.2	Family clothing stores men's, women's, and children's:		
Used-car establishments: (Commodity coverage, 98.7 per cent)		1.7	Family clothing stores response, women's, and children's:  (Commodity coverage, 82.7 per cent)  Apparel and accessories, women's, misses', children's  Children's wear  0.4  Millinery 8	48.6	48.
Gasoline, oll, and grease	5. 9 19. 3 98. 1	1, 7 . 2 98, 1	Millinery 8	İ	
Accessory stores with tires and hatteries:	30,1	80,1	Minimery		
(Commodity coverage, 21.3 per cent) Automotive parts and accessories (except tires, tubes, and			Clothing and furnishings (men's and boys')	45.8	45.
batteries)Batteries	10.9	74.6 4.9	Uvercoats		
Oils and greases Radio parts and accessories Radio sets	20. 2	9.2 2.2	Furnishings	5	
Repairs and service Tires, tubes, and tire accessories	(x)	3.4 4.9	Infants' wear. Shoes and other footwear.	15.0 12.0	1.
Battery and ignition shonghrske-rensir shons:			Tires, tubes, and tire accessories Toys and games	1.3 1.0	:
(Commodity coverage, 41.2 per cent) Automotive parts and accessories (except batteries) Batteries. Repairs and service.	71. 7	43. 3	Women's ready-to-wear specialty stores—apparel and acces-	1, 315 3 5 5 3 3 4 5 9 5	
Repairs and service	41. 3 15. 4	41. 3 15. 4	sories: (Commodity coverage, 92.8 per cent)	1 1 20	
Fire shops (including tire repairs): (Commodity coverage, 73.8 per cent) Automotive parts and accessories (except tires, tubes, and			Apparel and accessories, women's, misses', children's— Custom tailoring, dressmaking— Children's wear—	18.7 5.0	1. 2.
Automotive parts and accessories (except tires, tubes, and batteries)	7.6	3. 2	Millinery Hosiery Coats, suits, and dresses	6.8	4. 3.
Batteries Gasoline Miscellaneous merchandise	. 8	8.9	Underwear, negligees, corsets, etc.	0.4	67. 3.
Oils and pragent	10.1	1.8 4.3	Other apparel, except furs	6.7	10. 3.
Radio sets Repairs and service Tires and tubes sold to dealers	14. 6 6. 1 20. 2	1.3 3.9	Furs and fur goods	2.6	î.
Tires and tubes sold to dealers.	75. 3	75.3	Leather goods, gloves, and handbags Notions and small wares	2, 8 4, 5	1.
Filling stations—gasoline and oil: (Commodity coverage, 14.8 per cent)			Service	1 2.8	
(Commodity coverage, 14.8 per cent) Gasoline. Oils and greases. Repairs and service.	79. 9 11. 1	79. 9 11. 1		, 5	
and the second s	28. 5	9.0	Furriers—fur shops: (Commodity coverage, 82.3 per cent)	26.4	13.
filling stations with tires and accessories:  (Commodity coverage, 38.9 per cent)			Furs and fur goods Service	76.4	76.
Automotive parts and accessories (except tires, tubes, and batteries)  Batteries.	5. I 1. 6	4.2	Hosiery shops:		
Oils and greases	13.0	61.1	(Commodity coverage, 40.6 per cent)	23.0	5. 93.
Repairs and service. Tires, tubes, and tire accessories.	6, 6 21, 3	1.9	Hosiery Other apparel	93. 2 7. 2	93,
arages (repairs and storage, gasoline, oil, accessories):		1.1.1	Custom tailors: (Commodity coverage, 26.9 per cent)		
(Commodity coverage, 28.3 per cent) Automotive parts and accessories (except tires, tubes, and	05.7	00.7	Custom talloringOther clothing	94.0 19.2	
batteries	35.7 2.8	20.7	Service	3. 2	5

## TABLE 22.—PROVIDENCE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same classifica- tion	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per ce of eac comme ity sol to tot sales c all stor inysan classifi tion
APPAREL GROUP—Continued			FURNITURE AND HOUSEHOLD GROUP—Continued		.0
hoe stores-men's:			Interior decorators—Continued.		494S
(Commodity coverage, 16.1 per cent) Boys' and youths'	25.0	15.8	Interior decorators—Continued.  Building materials— Brick, terra cotta, tile, etc. Planing-mill products, woodwork Other building materials.  Furniture, household—	9.8	195
Men's	10.01	78.0	Planing-mill products, woodwork	3.7	154
Rubber and other footwear	10.0	6, 2	Furniture, household—	0.7	1
hoe stores—women's:			Furniture, household— Bedroom. Living room, library, and hall. Dining room.	2. 1 12. 3	- 1
Hosiery	15.8 3.2	12. 2 1. 4			
Hosiery.  Leather goods, gloves, and handbags. Miscellaneous merchandise.  Service. Shoes and other footwear— Women's. Rubber and other footwear.	(x)	.5	Draperies, upholstery, and curtains. Floor coverings Miscellaneous merchandise. Secondhand merchandise.	24.5	1 1 1 1 1 1 1 1 1
Service	.1	.1	Miscellaneous merchandise	(x) 5.7	1,3
Women's	85.0 1.0	85.0			1.00
Rubber and other lootwear	1.0	. "	Wall paper	19, 5	
Family shoe stores—men's, women's, and children's:  (Commodity coverage, 65.4 per cent)  Furnishings, nen's  Hosiery, women's  Miscellaneous merchandise			Radio and electrical shops:		ro Odasoji
Furnishings, men's	1.3 15.6	10, 2	(Commodity coverage, 61.6 per cent)		des
Miscellaneous merchandise	(x)	.2	Radio and electrical shops : (Commodity coverage, 61.6 per cent) Appliances and supplies, electrical— Household appliances, motor-driven Lighting equipment Other appliances Radio parts and accessories Radio sets. Service	5.4	i i
OUL VICULATION TO THE PROPERTY OF THE PROPERTY		.5	Other appliances	14.8 8.6	.1
Shoes and other footwear— Men's Boys' and youths' Women's Misses' and children's	16. 1 9. 4	16.1 4.3	Radio parts and accessories	19. 2 58. 3	1
Women's	55. 5	55, 5	Service	17. 5	
Misses' and children's	12.3 8.8	10,4	Radio and musical instruments stores: (Commodity coverage, 60.1 per cent) Household appliances, motor-driven. Musical instruments and accessories. Pianos and accessories. Phonographs and records. Stringed and band instruments. Other musical instruments and accessories. Radio parts and accessories.		H i
Infants'	2,9	1,7	(Commodity coverage, 60.1 per cent)		
FURNITURE AND HOUSEHOLD GROUP			Household appliances, motor-driven	3.9	1
Furniture stores:			Planes and accessories	22. 0 14. 0	
(Commodity coverage, 92.8 per cent) Appliances and supplies, gas	2.7		Stringed and band instruments	7.3	1 -40
Appliances and supplies, gas	2. /	.8	Other musical instruments and accessories	16.0	* P.31,70
Furniture household—	23. 4	23, 4	Radio parts and accessories Radio sets Service	40.8	1 / 2874
Living room, library, and hall	2 8 18.8	18.8	Service	1.4	1 .
Furniture— Furniture household— Bedroom. Living room, library, and hall	- 14.5 8.4	8.4	RESTAURANTS AND EATING PLACES		A FEET PARK
Other household	6. 1 18. 5		Cafeterias:		1990) 1971
Home furnishings—		1.	Cafeterias:  (Commodity coverage, 25.3 per cent)  Cigars, cigarettes, and tobacco	5.3	· Logg!f
Floor coverings	- 1.4 - 13.7	7.4	Receipts from sale of meals	94.7	- 100,000
Bedding, mattresses, springs	9.4		Tunch rooms	1	
Kitchen utensils	9. 3 15. 6	1,4	(Commodity coverage, 17.3 per cent) Cigars, cigarettes, and tobacco	5.2	e sed Persell
Home furnishings— Draperies, upholstery, and curtains Floor coverings————————————————————————————————————	2.2	.4	Receipts from sale of meals	94.8	1000
Secondhand furniture Stoves, ranges, heaters, etc. (other than electric or gas)	16. 1 5. 3		Restaurants with table service:		to (sell)
			Restaurants with table service: (Commodity coverage, 36.1 per cent) Cigars, eigarettes, and tobacco Confectionery and nuts Receipts from sale of meals	2.8	
Floor coverings stores: (Commodity coverage, 57.9 per cent)		1	Confectionery and nuts	2. 2 96. 8	11
Appliances and supplies, gasHome furnishings—	12.1		N Control of the Cont	- 00,0	ora gua
Home furnishings— Floor coverings	85. 0 5. 0				1.2.26
	1	, , , , , ,	(Commodity coverage, 87.8 per cent)  Bakery products, fresh	14, 8 22, 9	
Household appliances stores (electrical): (Commodity coverage, 31.4 per cent)		1	Fountain sales and lunches	48.7	
Household appliances stores (electrical): (Commodity coverage, 31.4 per cent)  Appliances and supplies, electrical— Household appliances, motor-driven————————————————————————————————————	99, 2	63. 1	Nonfood products— Cigars, cigarettes, and tobacco—————Other nonfood products————————————————————————————————————	20, 3	3
Household heating appliances—portable	60. 0	19.6	Other nonfood products	(x)	1 364
Other appliances	- 10.0	1	LUMBER AND BUILDING GROUP		1.020
Home (urnishings— China, glassware, and crockery Kitchen utensils Miscellaneous merchandise.	12.0 10.8		LUMBER AND BUILDING GROUP  Lumber and building materials dealers: (Commodity coverage, 84.5 per cent)  Brick, terra cotta, tile, etc. Building paper, insulating boards with wood base, etc Cement.		110000
Miscellaneous merchandise	(x)	1, 5	(Commodity coverage, 84.5 per cent)		9 0 8
Plated silverware	(. )	2.4	Building paper, insulating boards with wood base, etc	10.0	ő
					5   2001 P 1
Household appliances stores: (Commodity coverage, 96.1 per cent)			Lime, plaster, etc.	8.	D 14.6 184
Other appliances, gas	33. 1 43. 8	5 43.5	Other building materials	89. 1.	7
Water heaters, gas	23.6	3 23, 5	Lime, plaster, etc. Lumber (rough and dressed) Other building materials Planing-mill products, woodwork. Roofing materials (except wood shingles) Structural steel (at retail) Wall boards (except wood base) Wood shingles and shakes.	14. 5.	9
Stove and range dealers:			Structural steel (at retail)	- i.	
(Commodity coverage, 57.1 per cent)  Heating and plumbing equipment and supplies Secondhand merchandise	20.0	10.0	Wall boards (except wood base) Wood shingles and shakes	1. 2.	5 l
Secondhand merchandise	14.2 14.8	2 7.1	Plantwing shows (without we di-		
Stoves and ranges, gas	68.		(Commodity coverage, 83.1 per cent)		
Interior decorators:			Electrical shops (without radio): (Commodity coverage, 83.1 per cent) Appliances and supplies, electrical— Incandescent lamps. Construction materials. Commercial and industrial appliances. Other appliances		5
(Commodity coverage 05 0 per cent)	9,6		Construction materials	56.	9
Antiques, art goods, gifts.  Appliances and supplies, electrical— Lighting equipment. Incandescent lamps	3,1		Commercial and industrial appliances. Other appliances. Miscellaneous merchandise.	30.	6
Lighting equipment	15. · 17. ·		Miscellaneous merchandise	(x)	1200

#### TABLE 22.—PROVIDENCE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carofully for explanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	ity sold to total sales of all stores in same	COMMODITY (Read note carefully forexplanation of terms)	Per cent of each commod- ity sold to total sales of stores selling such com- modity	Per cent of each commod- ity sold to total sales of all stores in same classifica- tion
LUMBER AND BUILDING GROUP—Continued			OTHER RETAIL STORES—Continued		
Heating appliances and oil burners: (Commodity coverage, 82.7 per cent) Heating equipment and supplies Miscellaneous merchandise. Service.		89.7 1.2 9.1	Jewelry stores (installment)—Continued. Jewelry, silverware, and clocks—Continued. Gold and gold-filled jewelry————————————————————————————————————	6.9 4.7 10.6 6.4	6. 9 3. 8 1. 3 6. 4
Plumbing shops—heating and ventilating: (Commodity coverage, 53.1 per cent) Heating and plumbing equipment and supplies. Service	213	96.3 3.6 .1	Plated silverware. Sterling silverware. Other jewelry. Leather goods. Optical goods Service. Tollet articles.	5.3 10.0 2.3 1.5	2.9 2.0 2.0
OTHER RETAIL STORES			Jewelry stores: (Commodity coverage, 78.4 per cent) Antiques, art goods, gifts	12.2	8. 3
Hardware stores: (Commodity coverage, 66.0 per cent) Appliances and supplies, electrical:					1.9
Household heating appliances—portable	10. 0 25. 0 5. 0	1.1	Floor coverings China, glassware, and crockery Other home furnishings. Jewalry, silvarware, and clocks—	9.0	8.1
Hardware stores:  (Commodity coverage, 68.0 per cent)  Appliances and supplies, electrical:  Household heating appliances—portable.  Lighting equipment.  Automotive parts and accessories.  Hardware.  Builders' and shelf hardware.  Other hardware.  Paints, varnishes, lacquers.  Radios and equipment.		95.7	Clocks Watches Diamond jewelry Rings, other than diamond Gold and gold filled jewelry	11.8 20.3 5.4 5.3	2.3 11.8 20.3 5.4 5.3 5.7
Feed stores (flour, feed, grain, fertilizer):	3.0	2.4	Sterling silverware Other jewelry Lighting seving and alectric	11.7 5.7 2.5	11.2 2.2 1.6
Feed stores (flour, feed, grain, fertilizer): (Commodity coverage, 60.9 per cent) Grain and feed	66. 0 34. 0	66. 0 34. 0	Flated Silverware Sterling silverware Other jewelry Lighting equipment, electric Luggage Paper and paper goods Religious books and magazines	7.6 5.3 5.0	4. 8 3. 4
Book stores: (Commodity coverage, 81.4 per cent)	61.6	61.6	Tolletries and cosmetics	4. 4 2. 4	3, 5 1, 5
Books. Service. Stationery and magazines— Magazines and newspapers. Paper and paper goods. Other stationery.		2. 7 15. 2 . 9 19. 6	Office and school supplies:  (Commodity coverage, 69.4 per cent)  Office and store furniture	38.6 61.4	38.6 61.4
Cigar stores without fountains:  (Commodity coverage, 30.5 per cent)  Cigars, cigarettes, and tobacco  Confectionery and nuts  Smokers' supplies	ļ	83. 1 3. 6	Office and store mechanical appliance dealers (retail): (Commodity coverage, 83.5 per cent) Office and store mechanical appliances— Adding and calculating machines and accessories. Typewriters and accessories. Other office and store mechanical appliances. Office and store furniture.	48. 4 4. 0	32. 2 10. 6 35. 1 2. 0
Coal and wood yards: (Commodity coverage, 76.2 per cent)  Coal  Wood, coke, and other fuels	93. 0 18. 7	93. 0 7. 0	Stationery	24.5	7.8 12.3
Drug stores with fountains: (Commodity coverage, 10.0 per cent) Bottled beverages. Cigars, cigarettes, and tobacco Confectionery and nuts. Drugs, patent medicines, etc. Fountain sales and ice cream	3. 5 16. 9 12. 6 26. 4 30. 9	1. 2 15. 4 11. 7 26. 4	Office and store furniture and equipment dealers: (Commodity coverage, 81.3 per cent) Office and store equipment— Adding and calculating machines and accessories— Typewriters and accessories— Other office and store equipment— Office and store furniture— Service— Stationery	21. 8 65. 1 4. 6	12,8 65.1 1,4
Prescriptions Rubber goods Stationery, books, periodicals, etc	9. 5 1. 4 1. 9	3 . 5	Typewriter dealers:  (Commodity coverage, 19.2 per cent)  Service	1.8 98.2	1.8
Surgical and hospital supplies Tollet articles Tolletries and cosmetics	3.1	1.4	Opticians and optometrists:		
Toy shops: (Commodity coverage, 74.3 per cent)	2, 2	2.0	Optical goods	96. 2 5. 0	96. 2 3. 8
Service	15. 2	13.1	(Commodity coverage, 73.0 per cent)	.9	.9
Jewelry stores (installment): (Commodity coverage, 76.8 per cent) Jewelry, silverware, and clocks— Clocks. Western	2. 5 32. 4	2. 2 32. 4	Leather goods.  Miscellaneous merchandise.  Office and store equipment.  Office and store furniture.	(x) 1, 1 3, 9	4. 5 15. 8 . 9 3. 6 6. 2
Watches. Dlamond jeweiry Rings, other than diamond.	34. 3 6. 9	34.3	Paper and paper goods	. 50.3	50.3

## Table 28.—PAWTUCKET—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri- etors and	NUMB!		PAY	ROLL	ALL OTHER	етолия от	NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REFORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cen of total sales
All groups	1,056	905	3, 154	855	\$4, 309, 973	\$190, 290	<b>\$4, 44</b> 7, <b>00</b> 5	\$4, 925, 380	\$40, 762, 858	100.0
Food group	441	359	680	212	844, 933	60, 754	731, 726	701, 150	10, 819, 455	26, (
Candy and confectionery stores  Dairy-products stores  Delicatessen stores.  Fruit stores and vegetable markets  Grocery stores (without meats)  Combination stores (groceries and meats)  Meat markets (including sea foods)  Bakeries—caterers.  Other food stores	37 5 5 12 214 131 15 20 2	38 3 4 13 140 125 14 20 2	34 30 8 18 125 363 15 33 4	12 2 1 6 55 124 7 4 1	35,033 50,082 7,738 23,336 181,597 491,165 17,319 33,901 4,762	2,777 354 350 950 11,752 41,923 1,783 735	49, 787 49, 029 13, 174 21, 429 197, 800 352, 386 12, 959 28, 440 6, 722	26, 790 76, 650 2, 720 10, 560 234, 850 307, 550 11, 020 14, 670 10, 340	313, 040 660, 908 125, 606 294, 386 3, 242, 133 5, 687, 350 247, 420 224, 015 24, 539	1.6 7.9 13.6
General stores—groceries with dry goods or apparel	4	4	1		1,040	[	1, 928	5,700	28, 250	), åpp.
General merchandise group 1	41	40	521	262	412, 578	38, 257	623, 735	696, 750	4, 057, 830	9.9
Dry-goods stores—piece-goods stores General merchandise stores Variety, 5-and-10, and to-a-dollar stores	26 4 9	29 4 7	53 20 184	34 15 98	55,897 17,612 111,969	5, 268 3, 298 11, 841	73, 954 25, 841 155, 576	129,950 38,320 186,270	434, 447 179, 254 1, 183, 206	1. ( 2. §
Automotive group 1	185	109	431	22	648, 520	7, 612	886, 175	576, 970	6, 873, 737	16 1
Motor-vehicle dealers (new and used) Accessories, tires, and batteries Filling stations Garages and repair shops.	1 29	5 31 33 39	258 39 90 44	2 3 9 8	413,004 51,318 121,005 63,193	900 1, 220 2, 018 3, 474	679, 743 67, 371 95, 088 43, 053	380, 740 108, 540 50, 540 30, 650	5, 036, 767 536, 042 1, 008, 350 286, 563	12.3 1.8 2.4
Apparel group	1	83	318	206	456, 467	38, 851	670, 845	840, 090	5, 243, 540	12, 8
Men's and boys' clothing and furnishings stores. Family clothing stores—men's, women's, and culldren's.	35 12	30 5	41 85	31 44	65,373 148,639	6,491 7,362	126, 428 188, 823	258, 320 192, 910	846, 137 1, 118, 213	2.0 2.7
women's accessories stores.  Other apparel stores. Shoe stores.	10 24 7 20	8 18 7 15	78 59 8 42	80 20 9 22	84,870 57,075 15,009 85,501	12, 569 2, 606 4, 250 5, 573	104, 400 102, 126 15, 782 133, 286	102,840 64,160 11,970 209,890	1,735,888 500,458 121,052 922,297	4.5 1.5 .2 2.5
Furniture and household group		29	205	19	337, 923	5, 210	812, 674	501, 280	2, 534, 310	1 to 2 8 pt
Furniture stores	22 3 6	12 4 4 3 6	99 1 81 74	5 1 4	201, 499 832 43, 535 92, 057	834 208 964 3, 204	200, 804 5, 068 15, 084 758 90, 960	316, 100 9, 600 75, 530 3, 650 96, 400	1, 379, 230 32, 000 417, 454 10, 000 695, 626	3. 1.
Restaurants, cafeterias, and eating places	. 58	68	156	17	151,743	5, 108	147, 355	18, 890	1, 002, 279	2.
Restaurants, cafeterias, and lunch roomsLunch counters, refreshment stands, etc	1	42 26	85 71	10	80, 455 71, 288	3, 266 1, 837	86, 203 61, 152	5, 290 13, 600	507, 238 495, 041	1.5
Lumber and building group 2		24	439	6	763, 541	2, 473	457, 194	646, 540	4, 631, 956	11.
Lumber and building material dealers.  Heating and plumbing shops.  Paint and glass stores.		6 13 5	279 93 22	3 1	495, 214 145, 394 28, 848	652 1,321 500	368, 141 46, 033 33, 626	515, 110 46, 760 52, 810	3, 297, 881 762, 405 248, 556	8. 1.
Other retail stores	188	181	438	108	664, 328	30, 710	604, 472	928, 640	5, 512, 022	13.
Hardware stores.  Hardware and farm implement stores. Farmers' supplies. Cigar stores and cigar stands. Coal and wood yards—ice dealers. Drug stores. Florists. Gifts—novelties and toys—cameras. Jewelry stores. Music stores (without radio). News dealers. Office, school, and store supplies and equipment dealers. Opticians and optometrists. Sporting-goods stores, including athletic and playground	1 12 12 50 7 6 9 4 19 2 3	3 21 (x) 3	30 19 (x) 8 114 125 23 11 90 7 15 (x) 4	10 3 27 (x)	36, 729 31, 455 (X) 9, 420 195, 902 180, 832 37, 105 12, 343 42, 168 12, 432 19, 074 (X)	(X) 160 2, 282 12, 913 936 1, 159 2, 404 1, 000 6, 690 (X)	(x) 6,935	149, 010 271, 130 3, 970 26, 000 131, 580 21, 500 24, 970 (x) 9, 770	375,845 504,257 (X) 148,716 1,448,819 1,596,865 105,312 51,780 373,292 71,389 191,645 (X) 34,881	(x)
equipment. Stationers and printers. Miscellaneous classifications (combined).	-1 1	(x) (x) 39	(x) (x) 40	(x) 0	(x) (x) 52,725	(x) (x) 1,765	(x) (x) 65, 450	(x) (x) 49,920	(X) (X) 400,778	i
Secondhand stores	. 8	8	20	8	28, 900	1, 320	10, 901	9, 370	59, 979	

<sup>1</sup> Further data will be shown in a special report on milk dealers.
2 This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

#### Table 24.—PAWTUCKET—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

	Number	Propri- etors and firm	NUMBER OF EMPLOYEES		PAY R	orr.	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES (1929)	
TYPE OF OPERATION	of stores		Full time	Part time	Total (full time and part time)	Part time only	EXPENSES (includes rent)	includes of YEAR		Per cent of total
Total	1,056	905	3, 154	855	84, 309, 973	\$190, 290	84, 447, 005	84, 925, 380	\$40, 762, 858	100.00
Single-store independents	818 51 19 29 80 49 6 3	864 27 8 6	1, 791 420 132 322 201 243 20 18 7	442 90 84 70 82 83 2	2, 560, 908 578, 744 124, 550 466, 241 263, 351 17, 366 28, 748 6, 250	99, 482 17, 392 12, 546 16, 264 28, 110 14, 990 1, 306	2, 458, 165 873, 972 142, 835 360, 075 232, 001 330, 404 25, 856 23, 697	197, 620	22, 371, 861 5, 424, 685 2, 064, 643 4, 550, 502 2, 777, 350 3, 140, 100 133, 111 180, 599 170, 017	54. 88 13. 31 5. 07 11. 16 6. 81 7. 70 . 33 . 32 . 42

#### TABLE 25.—PAWTUCKET—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, or that no stores were reported]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units including chains	Sectional and national chains	Other types
epartment stores ariety, 5-and-10, and to-a-dollar stores: Number of stores.	(x)	(x)	(x)	(x)	(x)
Number of stores	\$1, 183, 206	\$420, 947		3 \$762, 259	
Per cent of total sales	\$1, 183, 206 100. 00	35. 58		64. 12	
(en's and boys' clothing and furnishings stores:  Number of stores.	35	30	1	4 Page 1900	
Annual net sales Per cent of total sales	\$846, 137 100. 00	(x)	(x) (x)		
amily clothing stores—men's, women's, and children's:  Number of stores————————————————————————————————————	12	10	1	. 1	
Annual net sales Per cent of total sales	\$1, 118, 213 100, 00	(x) (x)	(x) (x)	(x) (x)	
/omen's ready-to-wear specialty stores—apparel and accessories: Number of stores	10	6	2	1	
Annual net sales	\$1,735,383	\$158, 084 9, 11	(x) (x)	(x)	\$42, 3 2.
Per cent of total saleshoe stores;	100.00		(1)	2	-
Number of stores	\$922, 297	13 \$324, 093	\$354,436	(x) (x)	(x) (x)
Per cent of total salesurniture stores:	100.00	35. 14	38.43	(32)	(X)
Number of stores	\$1,379,230	\$1, 086, 889	\$292,391		
Per cent of total salesadio and music stores:	100.00	78.80	21.20		
Number of stores	11	7	3	(4)	
Annual net sales Per cent of total sales	\$695,626 100.00	\$369, 130 53. 07	(x) (x)	(X)	
rocery stores (without meats): Number of stores	214	133	2	79	
Annual net salesPer cent of total sales	\$3, 242, 133 100, 00	( <u>X</u> )	(X) (X)	\$2,432,150 75.02	
combination stores (groceries and meats): Number of stores.		103	20	8	
Annual net sales. Per cent of total sales.	\$5, 687, 359 100, 00	\$2, 206, 423 38. 80	\$2, 331, 600 40, 99	\$1, 149, 836 20, 21	
testaurants, cafeterias, and lunch rooms:	1	33.30	1	1	
Number of stores. Annual net sales	\$507, 238	(x)	(x) (x)	(x) (x)	
Per cent of total salesigar stores and cigar stands:		[	(X)		
Number of stores	\$148, 716	(x) 10		(xx) 2	
Per cent of total sales	100.00	(x)		1 1	
Number of stations	\$1,008,350	30 \$471, 548	\$137, 739	\$399, 063	
Annual net sales	100.00	46.76	13.66	89, 58	
oal and wood yards—ice dealers: Number of yards. Annual pat soles	12	12			
Per cent of total sales		\$1,448,819			
orug stores: Number of stores	1	42	7		
Annual net sales. Per cent of total sales	\$1,596,865	\$1, 119, 031 70. 08	(x)	(x) (x)	
lardware stores:	1	15	,		
Number of stores Annual net sales	\$375,845	(X)	(x) (x)	*************	
Per cent of total salesewelry stores:	. 100.00	(X)		1	
Number of stores. Annual net sales	\$373, 292	\$124, 417	(x) 2	(x) 1	
Per cent of total sales		33.33	(x)	(x)	

# TABLE 26.—WOONSOCKET—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expensess, Stocks, and Sales

,		Propri- etors	NUMBI EMPLO		PAY B	OFF	ALL OTHER		NET SALES	(1929)
KIND OF BUSINESS	Num- ber of stores	and firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	Amount	Per cent of total sales
All groups.	733	656	1, 694	620	\$2, 188, 731	<b>\$124, 160</b>	\$2, 453, 695	<b>\$</b> 3, <b>4</b> 35, 820	\$23, 136, 560	100.00
Food group 1	329	303	363	147	491, 832	35, 907	535, 720	443, 950	7, 254, 159	31.3
Candy and confectionery stores	80 9 10 102 108 12 6	80 9 12 62 121 11 7	23 22 9 60 207 15 20 6	14 4 6 34 85 3 1	22, 377 26, 331 9, 859 86, 368 294, 795 20, 641 19, 916 10, 505	3, 782 903 2, 293 6, 339 21, 686 604 240	65, 137 27, 437 16, 354 124, 911 252, 345 31, 686 10, 822 6, 110	57, 320 3, 230 9, 500 137, 680 218, 630 8, 650 3, 700 5, 140	484, 268 387, 928 171, 005 1, 702, 002 4, 096, 416 276, 029 82, 383 40, 628	2.0 1.6 7.3 17.7 1.1 2.3
General merchandise group	25	21	375	239	373, 974	28, 529	394, 270	530, 280	2, 745, 549	11,8
Department stores  Dry-goods stores—plece-goods stores  General merchandise stores (including 1 general	3 12	1 16	183 6	144 2	257, 247 4, 667	15, 742 196	234, 845 14, 362	216, 690 92, 820	1, 452, 339 208, 376	6.2
General merchandise stores (including 1 general store) Variety, 5-and-10, and to-a-dollar stores.	5 5	3 1	36 150	19 74	25, 022 87, 038	2, 571 10, 020	19, 601 125, 462	116, 160 104, 610	177, 949 906, 885	3.9
Automotive group		72	221	25	297, 484	9,091	308, 409	385, 030	4, 091, 570	17.6
Motor-vehicle dealers (new and used) Accessories, tires, and batteries Filling stations Motor cycles, bicycles, and supplies Garages and repair shops	17 16 22 3 30	8 14 16 3 31	141 26 21 1 32	5 3 7 1 9	192, 801 33, 604 24, 778 1, 256 45, 025	3, 360 1, 098 1, 338 216 3, 079	202, 499 36, 148 22, 169 2, 929 44, 664	266, 520 60, 980 16, 630 9, 820 31, 080	3, 113, 349 349, 294 254, 250 30, 555 344, 122	1
Apparel group		54	176	116	260, 934	26, 290	848, 513	714, 480	2, 258, 887	9.1
Men's and boys' clothing and furnishings stores.  Family clothing stores—men's, women's, and children's.  Weren's ready to year specialty stores—appeared	ī	11	38	22	52, 817	4,779	82, 118	215, 960	583, 832	T. 1974
dren's ready-to-wear specialty stores—apparel and accessories.  Women's accessories stores.  Other apparel stores. Shoe stores.	12 16 5	10 7 10 4 12	22 35 23 4 54	20 14 11 5 44	39, 762 42, 143 23, 428 5, 404 97, 380	6, 014 2, 877 2, 306 1, 394 8, 920	36, 421 66, 395 39, 624 7, 227 111, 728	93, 560 55, 850 59, 820 9, 660 279, 630	320, 585 380, 293 211, 103 50, 665 712, 409	10 1. 10 2. 10 3.0 0.00
Furniture and household group	1	38	135	10	205, 213	1, 896	264, 809	395, 780	1, 748, 670	71.17.
Furniture stores	15		63	4		687	161, 224 6, 697	209, 150 14, 050	885, 924 37, 164	
stores Household-appliances stores Other home furnishings and appliances stores Radio and music stores	5 3 12	2 3	20 7 39	6	4, 239 30, 011 5, 511 42, 281		14, 875 13, 470 68, 543	59, 170 15, 580	299, 794 54, 783 469, 005	1. 5 2.
Restaurants, cafeterias, and eating places		-[]	109	15	-  <u>-</u> -	_	74, 486	7, 360	629, 394	
Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, etc	- 23 - 19	28 21	74 35		70, 068 41, 440		51, 742 22, 744	5, 490 1, 870	380, 702 248, 692	2 1
Lumber and building group		-	-	_			82, 265	245, 680	821, 828	785
Lumber and building material dealers Electrical shops (without radio). Heating and plumbing shops Paint and glass stores	- 4 - 3	3	1 20	3	34, 243 27, 541	1, 240	31, 226 28, 433 13, 281 9, 325	109, 990 35, 160 69, 120 31, 410	376, 882 146, 131 205, 503 93, 312	13 0705 (6) 3
Other retail stores		98	236	56	336, 038	14, 413	442, 106	688, 140	3, 522, 769	_
Hardware stores Farmers' supplies Cigar stores and eigar stands. Coal and wood yards—lee dealers. Drug stores. Florists. Gift shops, novelties, and toys. Jewelry stores Luggage and leather goods stores. Nows dealers. Office, school, and store supplies and equipmen dealers.	14	13 12 12 20 13 14 15 15 15 15 15 15 15 15 15 15 15 15 15	24 39 62 (x) 11 (x)	(x) (x) (x)	6, 904 54, 226 97, 417 8, 177 (x) 28, 786 (x)	1, 736 3, 654 7 3, 861 7 (x) 3 1, 459 5	11, 279 84, 865 110, 016 14, 528 (x) 33, 956 (x) 2, 858	13, 490 18, 190 56, 640 189, 050 9, 350 (x) 114, 930 (x) 2, 480	114, 52 493, 26' 852, 16' 82, 79' (x) 208, 91' (x) 25, 49'	4 2. 3 3 0 (x) 1 (x) 9 (x)
dealers. Opticians and optometrists. Stationers and printers. Miscellaneous classifications (combined)	1	(x)			(x) (x) (x) (x) 17, 85		(x) (x) (x) (x) 33,839 8,111	11	11	1 100

<sup>&</sup>lt;sup>1</sup> This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

Further data will be shown in a special report on milk dealers.

# TABLE 27.—WOONSOCKET—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores		EMPLOTEES		PAY RO	OLL	ALL OTHER	STOCKS ON	NET SALES	(1929)
	of stores	members (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	EXPENSES OF YEAR		Per cent of total sales
Total	783	656	1, 694	620	\$2, 188, 731	\$124, 160	<b>82, 453, 69</b> 5	<b>\$3, 485, 820</b>	\$23, 136, 560	100.00
Single-store independents 2-store independents 3-store independents Local chains Sectional chains National chains Leased-department chains Manufacturer-controlled chains Other types of operation	7	629 25 1	1, 133 104 35 119 91 186 4 12 10	411 49 6 27 42 81 1 3	1, 524, 211 120, 592 39, 532 206, 392 123, 040 134, 305 1, 543 22, 071 17, 045	84, 272 8, 862 830 8, 733 7, 307 12, 933 1,050	1, 689, 484 140, 980 55, 847 208, 306 167, 174 165, 833 2, 427 15, 942 7, 702	2, 509, 590 242, 110 99, 490 166, 790 169, 500 8, 450 27, 710 49, 590	15, 999, 193 1, 337, 856 538, 207 1, 887, 743 1, 390, 167 1, 627, 029 14, 285 93, 392 248, 688	69. 15 5. 78 2. 33 8. 16 6. 01 7. 03 . 06 . 40 1. 05

# Table 28.—WOONSOCKET—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

Department stores:	KIND OF BUSINESS	Total	Single- store independ- ents	Local multi- units, includ- ing local chains	Sectional and national chains	Other	KIND OF BUSINESS	Total	Single- store independ- ents	Local multi- units, includ- ing local chains	Sectonal and national chains	Other
Annual net sales	Number of stores	\$1, 452, 339	3 \$1,452,339 100.00				Number of stores  Annual net sales  Per cent of total sales  Combination stores (groceries and meats):	\$1, 702, 002	\$536, 941	\$86, 302 5. 07	36 \$1, 078, 759 63. 38	
Annual net sales	Annual net sales  Per cent of total sales  Men's and boys' clothing and furnishing stores:	100.00	(x) /		(x) (x)		Annual net sales Per cent of total sales Restaurants, cafeterias, and lunch rooms:	\$4, 096, 416 100. 00	\$3, 131, 056	(x) (x)	(x) (x)	
Annual net sales	Annual net sales Per cent of total sales Family clothing stores—men's, women's, and children's:	\$583, 832	\$401, 455		(x) (x)		Annual net sales Per cent of total sales Cigar stores and cigar stands: Number of stores	\$380, 702 100. 00 14	100.00 18			
Number of stores. 12 9 1 (x) (x) (x) Shoe stores: 100.00 57.74 (x) (x) (x) (x) (x) (x) (x) (x) (x) (x)	Annual net sales Per cent of total sales Women's ready-to-wear specialty stores—apparel and accessories:	\$320, 585			*********		Filling stations: Number of stations Annual net sales	100.00 22 \$254.250	16 \$166, 102		(x) 5	
Annual net sales \$712, 400   \$262, 174 \$277, 205   \$142, 587 \$30, 393   Number of stores \$24	Number of stores Annual net sales Per cent of total sales Shoe stores: Number of stores	100.00	\$219, 594 57. 74	(x) 1 (x) 2	(x) (x)	(x)	Coal and wood yards—ice dealers: Number of yards Annual net sales Per cent of total sales	12 \$493, 267	12 \$493, 267		, , ,	
Per cent of total sales	Annual net sales Per cent of total sales Furniture stores: Number of stores Annual net sales	\$712, 409 100.00	36. 80 13	38. 92 2	\$142, 587 20, 01	\$30, 393	Number of stores Annual net sales Per cent of total sales Hardware stores: Number of stores	\$852, 168 100.00	70, 20	j		******
100.00 (X) (X) (X) Per cent of total sales. 100.00 100.00 100.00	Per cent of total sales Radio and music stores: Number of stores	100.00	(x)		(x) 1 (x)		Annual net sales Per cent of total sales Jewelry stores:	\$208, 911	\$208.911			

### Table 29.—CRANSTON—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri- etors and		OYEES	PAY	ROLL	ALL OTHER REPORTED		NET SALE	S (1929)
EIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	EXPENSES EXCEPT PAY ROLL (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	Amount	Per cent tota sale
All groups	316	286	327	119	<b>\$442</b> , 505	<b>\$32, 399</b>	\$407, 804	\$554, 210	85, 491, 760	100
Food group	148	125	119	49	179, 750	12, 642	189, 849	166, 450	2, 760, 627	50,
Candy and confectionery stores Dairy products stores Delicatessen stores Fruit stores and vegetable markets. Grocery stores (without meats) Combination stores (groceries and meats) Meat markets (including sea foods) Bakeries—caterers. Other food stores	1.	9 (x) (x) (x) 49 44 (x) 7	2 15 (x) (x) (x) 48 45 (x) 8 2	3 2 (x) (x) (x) 29 14 (x)	3, 404 24, 673 (x) (x) 74, 624 69, 131 (x) 7, 098 300	760 380 (x) (x) 7, 180 4, 022 (x)	5, 701 26, 999 (x) (x) 83, 309 62, 344 (x) 6, 275 930	3, 350 1, 720 (x) (x) 83, 850 74, 060 (x) 1, 280	55, 360 294, 232 (x) (x) 1, 202, 857 1, 116, 788 (x) 46, 590 7, 800	1. 5. (x) (x) (21. 20. (x)
General merchandise group	12	13	3	8	5, 674	214	8, 489	58, 180	188, 222	
Dry-goods stores—piece-goods stores. General merchandise stores Variety, 5-and-10, and to-a-dollar stores		(x) (x)	(x) (x)	(x) (x)	5, 624 (x) (x)	164 (x) (x)	6, 417 (x) (x)	46, 980 (x) (x)	114, 522 (x) (x)	2. (x) (x)
Automotive group 2	60	56	87	12	104, 419	4, 558	76 367	91, 570	1, 021, 403	18.
Motor-vehicle dealers (new and used) Filling stations. Garages and repair shops Other automotive establishments	7 37 14 1	7 34 14	16 42 28	8 2 2	13, 309 50, 595 38, 475 1, 000	2, 788 770 1, 000	17, 053 35, 023 22, 852 525	39, 680 36, 160 13, 930 1, 500	240, 464 598, 794 166, 189 12, 000	4. 10, 3.
Apparel group	9	9	2	4	2, 230	850	8, 128	14, 300	58, 951	1.06
Family clothing stores—men's, women's, and children's. Women's ready-to-wear specialty stores—apparel and accessories	1	( <b>x</b> )	(X)	(x)	(x)	(X)	(x)	(x)	(x)	(x)
accessories Women's accessories stores Other apparel stores. Shoe stores.	1 1 3	(x) (x) 3	(x) (x)	(x) (x) 1	(x) (x) 30 1, 110	(X) (X) 30 250	(x) (x) 2, 041 3, 520	(x) (x)	(x) (x) 5, 364	(x) (x)
furniture and household group	3	3		4	788	788	1, 344	8, 400	30, 087	1.00
Other home furnishings and appliances stores	1 2	(x) (x)	(x) (x)	(x)	(x) (x)	(X) (X)	(x) (x)	(X) (X)	(x) (x)	(x) (x)
estaurants, cafeterias, and eating places	14	13	22	15	20, 268	3, 443	14, 796	14.11.1		- Oglivi
Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, etc	11	11 2	10 12	15	11,825	3, 443	11, 452	950	78, 346	2, 8
umber and building group	9	8	33	3	8, 443		3, 344	50	64, 220	1.1
Heating and plumbing shops.	<del></del>	7	19	3	43, 272	1, 575	30, 310	28, 850	342, 881	6, 9
ther retail stores	61	59	61	29	28, 927 86, 104	1, 575	5, 192	7, 880	109, 203	1.9
Hardware stores	10	9	7	2		8, 329	78, 541	187, 600	1, 016, 676	18, 5
Farmers' supplies Cigar stores and cigar stands. Coal and wood yards—ice dealers Drug stores. Florists Gifts—novelties and toys—cameras News dealers. Miscellaneous classifications (combined).  I Further data will be shown in a special report on milk degrees.	2 9 1 22 9 1 4	(x) (x) (x) 10 (x) 4 2	(x) 4 (x) 21 (x) 9 (x) 2 8	(x) 2 (x) 1 (x) 6 (x) 3	8, 577 (x) 4, 174 (x) 28, 032 11, 334 (x) 2, 462 18, 565	724 (x) 520 (x) 4, 664 2, 094 (x) 327	9, 757 (x) 4, 581 (x) 35, 589 4, 097 (x) 2, 416 9, 521	59, 400 (x) 6, 550 (x) 82, 000 12, 800 (x) 3, 060 4, 590	160, 628 (x) 61, 863 (x) 405, 603 38, 671 (x) 22, 047 77, 732	2.9 (x ) 1.1 (x) 7.3 (x) (x) 4( 1,45

#### TABLE 30.—CRANSTON—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

Number of Stores, Personnel, Expenses, Stocks, and Sales

TYPE OF OPERATION	Number	Propri- etors and firm	NUME EMPL		PAY ROLL		ALL OTHER REPORTED	STOCKS ON	NET SALES	(1929)
TYPE OF OPERATION	Number of stores		Full time	Part time	Total (full time and part time)	Part time only	EXPENSES (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	316	286	327	119	<b>\$44</b> 2, 505	<b>\$32, 399</b>	\$407, 804	2554, 210	\$5, 491, 760	100.00
Single-store independents 2-store independents Local chains Sectional chains National chains Other types of operations	7 4 18 12	3 282 233 36 7 7 3 13 3 4 4 17 47 13 8 26 13		304, 688 10, 023 28, 501 42, 649 50, 752 5, 892	15, 245 1, 160 7, 738 2, 780 5, 356 120	290, 968 7, 292 18, 929 39, 313 48, 351 2, 951	465, 480 3, 710 17, 150 32, 360 23, 010 12, 500	3, 909, 993 95, 649 288, 699 445, 394 711, 961 40, 064	71. 20 1, 74 5. 26 8. 11 12. 96 . 73	

#### TABLE 31.—CRANSTON—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

KIND OF BUSINESS	Total	Single- store in- depend- ents	Local multi- units, in- cluding local chains	Sectional and na- tional chains	KIND OF BUSINESS	Total -	Single- store in- depend- ents	Local multi- units, in- cluding local chains	Sectional and na- tional chains
Department stores. Variety, 5-and-10, and to-a-dollar stores: Number of stores. Annual net sales. Per cent of total sales. Men's and boys' clothing and furnishings	(x) (x)				Combination stores (groceries and meats); Number of stores. Annual net sales. Per cent of total sales. Resiaurants, cafeterias, and lunch rooms; Number of stores.	\$1, 116, 788 100. 00	79, 29	(x) (x)	(x) 2 (x)
stores Family clothing stores—men's, women's, and children's: Number of stores Annual net sales Per cent of total sales Women's ready-to-wear specialty stores—apparel and accessories:	(x) (x)	(x) (x)			Annual net sales. Per cent of total sales. Cigar stores and cigar stands: Number of stores Annual net sales. Per cent of total sales. Pilling stations:	\$61, 853 100. 00	9 \$61,853 100.00		
Number of stores Annual net sales Per cent of total sales Shee stores: Number of stores Annual net sales Per cent of total sales Furniture stores Furniture stores	(x) (x) (x) 3 \$30,087 100.00	(x) (x) 3 \$30, 087			Number of stations. Annual net sales. Per cent of total sales. Coal and wood yards—ice dealers: Number of yards. Annual net sales. Per cent of total sales. Drug stores:	\$598, 794 100. 00	\$470, 628 78, 60		\$128, 166 21. 40
Radio and music stores: Number of stores. Annual net sales. Per cent of total sales. Grocery stores (without meats): Number of stores. Annual net sales. Per cent of total sales.	(X) (X) 74 \$1, 202, 857	(x) (x) (x) \$255, 312 21, 22	\$107, 600 8. 95	23	Number of stores Annual net sales. Per cent of total sales. Hardware stores: Number of stores Annual net sales.	\$405, 603 100, 00 10 \$160, 628 100, 00	\$160 628	\$52, 254 12. 88	

### Table 32.—COMBINED CITIES—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED 1

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri- etors and	NUMB) EMPLO		PAY R	DIT.	ALL OTHER	STOCKS ON	NET SALES	(1929)
kind of Business	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	REPORTED EXPENSES (includes rent)	HAND, END OF YEAR (at cost)	Amount	Per cent of total sales
All groups	2, 294	2, 214	4, 213	1, 183	\$5, 172, 286	\$243, 808	84, 657, 504	<b>37,</b> 582, 050	\$55, 128, 563	100,00
Food group	1,000	913	1, 098	336	1, 439, 158	76, 913	1, 388, 657	1, 268, 760	20, 935, 454	37. 97
Candy and confectionery stores.  Dairy-products stores <sup>1</sup> Delicatessen stores. Fruit stores and vegetable markets. Grocery stores (without meats). Combination stores (groceries and meats). Meat markets (including sea foods). Bakeries—caterers. Other food stores.	137 16 6 17 417 308 53 44 2	146 13 6 18 314 312 58 44 2	71 61 7 14 231 546 57 107	32 7 5 119 139 19	59, 765 94, 083 5, 891 10, 874 330, 093 749, 417 67, 001 110, 363 5, 071	5, 725 495 806 838 26, 840 35, 611 5, 227 1, 371	90, 119 109, 154 14, 545 21, 628 420, 410 604, 240 63, 836 62, 304 2, 521	102, 260 11, 010 7, 020 7, 780 467, 650 628, 660 18, 140 20, 390 5, 850	896, 918 941, 504 116, 022 172, 636 6, 209, 292 11, 214, 166 772, 370 527, 728 24, 818	1,6 1,7 .2 .3 11,3 20,3 1,4
General stores—groceries with dry goods or apparel	19	26	27	3	31, 761	540	21, 373	109, 270	387, 973	.70
General merchandise group	101	91	477	104	388, 199	16, 692	482, 987	1, 065, 110	3, 898, 359	7.0
Department stores	7 55 23 16	6 58 20 7	138 94 42 203	35 32 24 13	143, 841 106, 557 32, 966 104, 835	7, 596 4, 632 2, 417 2, 047	156, 190 132, 548 45, 593 148, 656	362, 290 364, 240 177, 110 161, 470	1, 221, 305 1, 095, 953 472, 869 1, 108, 232	2, 2 1, 9 , 8 2, 0
Automotive group	350	343	573	63	763, 611	17, 134	685, 098	917, 740	10, 255, 375	18, 6
Motor-vehicle dealers (new and used) Accessories, tires, and batteries. Filling stations Motor cycles, bicycles, and supplies. Garages and repair shops	70 32 162 3 83	60 32 155 3 93	327 48 107 2 89	11 9 33 10	449, 256 65, 104 133, 780 952 114, 519	3, 556 2, 124 8, 769 2, 685	430, 786 60, 781 116, 476 1, 891 75, 164	598, 600 123, 670 142, 700 2, 150 50, 620	6, 958, 572 600, 899 2, 049, 145 10, 750 636, 009	3.7
Apparel group	163	151	207	98	251, 113	19, 713	298, 759	975, 690	2, 688, 458	4.8
Men's and boys' clothing and furnishings stores. Fam'ly clothing stores—men's, women's, and children's. Women's ready-to-wear specialty stores—apparel and	31 24	26 25	57 29	32 25	79, 940 30, 298	6, 487 3, 988	81, 290 49, 448	395, 610 159, 760	855, 816 471, 339	
accessories Women's accessories stores Other apparel stores Shoe stores	14 26 21 47	21 23 45	35 19 19 48	9 4 2 26	42, 580 11, 642 19, 875 66, 778	778 697 520 7, 243	47, 937 22, 250 18, 299 79, 535	94, 170 38, 200 24, 590 263, 360	407, 090 127, 041 113, 384 713, 782	asa 1.
Furniture and household group	78	78	307	40	483, 284	22, 664	359, 387	756, 250	2, 860, 592	5,
Furniture stores	28	23	121	15	171, 194	8, 142	172, 154	481, 980	1, 323, 122	2.
Furniture stores Floor coverings, draperies, curtains, and uphoistery stores Household-appliances stores. Other home furnishings and appliances stores Radio and music stores	3 4 15 28	3 2 17 31	11 9 38 128	2 1 16 6	10, 176 15, 390 78, 207 208, 317	870 500 10, 467 2, 685	3, 170 18, 573 49, 427 116, 063	17, 210 37, 050 91, 410 128, 600	71, 293 117, 483 256, 507 1, 092, 187	
Restaurants, cafeterias, and eating places	142	153	871	286	314, 605	26, 229	256, 746	34, 470	1, 808, 313	8.
Restaurants, cafeteries, and lunch rooms	32	126 27	282 89	243 43	229, 101 85, 504	19, 499 6, 730	195, 977 60, 769	20, 260 14, 210	1, 400, 229 408, 084	
Lumber and building group	1	54	381	26	528, 786	6, 954	253, 468	525, 190	2, 784, 985	-
Lumber and building material dealers Electrical shops (without radio) Heating and plumbing shops Paint and glass stores	16 5 27 9		180 25 138 38	2 9 11 4	243, 068 42, 785 205, 239 35, 694	306 2, 700 2, 028 1, 920	186, 978 7, 112 48, 663 10, 715	369, 460 29, 470 90, 330 35, 930	1, 744, 517 139, 771 774, 172 106, 505	1.
Other retail stores 1	370	390	748	221	941,718	54, 836	893, 637	1, 901, 540	9, 413, 984	17.
Hardware stores Hardware and farm implement stores Farmers' supplies Book stores Cigar stores and cigar stands Coal and wood yard—ice dealers Drug stores Florists Gift shops, novelities, and toys. Jewelry stores New dealers Office, school, and store supplies and equipment dealers Opticians and optometrists. Sporting-goods stores, including athletic and play-	17 3 49 38 93 13 12 23 33	3 15 4 48 49 95 15 14 21	38 19 93 3 23 196 194 18 14 43 43	16 1 3 1 12 51 42 21 7 3 46 1	1,720 21,833 275,686	3, 292 250 1, 250 170 2, 363 19, 486 15, 077 1, 110 5, 830 540 270	103, 538 3, 601 35, 089 240, 165 198, 426 21, 272 19, 532 59, 389 37, 164 4, 757	229, 960 83, 590 265, 210 8, 950 38, 430 192, 280 510, 700 15, 570 66, 720 287, 800 64, 340 23, 190 7, 000	231, 293 1, 694, 942 36, 464 433, 829 2, 221, 389 2, 339, 160 131, 880 116, 984 401, 722 504, 000	3. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4.
Sporting-goods stores, including athletic and play- ground equipment	1	7 4	8 9 41	3 1 11	6, 840 12, 424 51, 600	354 360 3, 181	12, 989 2, 943	36, 580 5, 170 79, 450	94, 007 32, 181	: :
Secondhand stores	ì	II.	24	6	32,051	2, 133	17, 392	28, 030	115, 090	

<sup>1</sup> Includes the incorporated cities of Newport and Central Falls; also the following towns all of which exceed 10,000 in population: Bristol, Warwick, West Warwick, Cumberland, East Providence, Lincoln, North Providence, and Westerly.

1 Further data will be shown in a special report on Milk Dealers.

2 This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

#### TABLE 33.—COMBINED CITIES—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

#### ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

Number of Stores, Personnel, Expenses, Stocks, and Sales

	Number	Proprie- tors and firm			PAY R	OLL	ALL OTHER REPORTED	STOCKS ON HAND, END	NET SALES (1929)	
TYPE OF OPERATION	of stores	members	Full time	Part time	Total (full time and part time)	Part time only	EXPENSES (includes rent)	includes OF YEAR		Per cent of total sales
Total	2, 294	2, 214	4, 213	1, 183	85, 172, 286	8243, 808	<b>\$4,</b> 657, 504	\$7, 582, 050	855, 128, 563	100. 00
Single-store independents 2-store independents 3-store independents Local chains Sectional chains National chains Cleased-department chains Other types of operations	1,971 83 27 21 108 75 4 5	2,143 59 9	3, 101 327 57 125 176 412 6 9	823 150 18 8 80 101 1	3, 903, 627 376, 490 72, 332 137, 876 250, 692 409, 365 5, 630 16, 274	192, 011 9, 689 1, 936 2, 594 17, 665 19, 123 155 635	3, 502, 976 269, 623 47, 905 147, 426 221, 796 441, 643 8, 405 17, 730	6, 167, 910 409, 050 64, 800 225, 720 244, 090 364, 250 23, 990 22, 240	40, 707, 109 3, 176, 610 686, 304 2, 141, 971 2, 872, 928 5, 383, 727 40, 875 119, 039	73, 84 5, 76 1, 24 3, 89 5, 21 9, 77 . 07 . 22

#### TABLE 34.—COMBINED CITIES—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

#### ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

kind of Business	Total	Single store independ- ents	Local multi- units, in- cluding local chains	Sectional and national chains	Other types	RIND OF BUSINESS	Total	Single store independ- ents	Local multi- units, in- cluding local chains	Sectional and national chains	Other types
Department stores: Number of stores	100.00	(x)		(x)		Grocery stores (without meats): Number of stores Annual net sales Per cent of total sales Combination stores (groceries and meats):	\$6, 269, 292 100. 00	\$2, 130, 559 33. 98	\$117, 636 1.88	64, 11	\$1,870
Number of storesAnnual net salesPer cent of total salesMen's and boys' clothing and furnishings stores:	\$1, 108, 232 100. 00	(x) (x)	(x) (x)	\$1, 044, 132		Number of stores  Annual net sales  Per cent of total sales  Restaurants, cafeterias, and lunch rooms:	\$11, 214, 166 100. 00	\$7, 569, 903	\$1, 470, 712	\$2, 139, 667	\$33, 884 . 30
furnishings stores: Number of stores. Annual net sales. Per cent of total sales. Family clothing stores—men's, women's, and children's	\$855, 816	\$792, 987	(x)	(x) (x)	(x) (x)		1 100 00	103 \$1, 018, 616 72. 75	\$381, 613 27, 25		
Number of stores Annual not sales Per cent of total sales Women's ready-to-wear spe-	\$471, 339 100, 00	\$418, 240	(x)	(x) (x)		Annual net sales. Per cent of total sales Filling stations: Number of stations Annual net sales	100.00	80.41	¥.00	13 \$204, 508	3
cialty stores—apparel and ac- cessories: Number of stores————————————————————————————————————	l \$407.096	\$310,977	(x) (x)	(x) (x)		Annua not saies  Per cent of total sales  Coal and wood yards—ice dealers:  Number of yards  Annual net sales  Per cent of total sales	100.00	77.86	12,16	9. 98	3
Shoe stores: Number of stores. Annual net sales. Per cent of total sales. Furniture stores:	\$713, 782	\$586, 179	(x) (x)	(x) (x)		Annual net sales Per cent of total sales Drug stores: Number of stores Annual net sales Per cent of total sales			(x) (x) 7 (x) (x)	(x)	
Furniture stores: Number of stores Annual net sales. Per cent of total sales Radio and music stores: Number of stores Annual net sales	\$1, 323, 122 100. 00 28	\$1, 323, 122 100. 00	4	1		Hardware stores:  Number of stores  Annual net sales  Per cent of total sales	29 \$632, 024	(x) 28	1	(X)	
Annual net sales Per cent of total sales	\$1, 092, 187 100. 00	\$659, 977 60. 43	(x)	(x) (x)		Jewelry stores: Number of stores. Annual net sales. Per cent of total sales	\$401,722	\$226, 358 \$6. 85	\$143, 025 35, 60		(X) (X)

### TABLE 35 .- RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

#### ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

Number of Stores, Personnel, Expenses, Stocks, and Sales

		Propri- etors and		er of Ovees	PAY	ROLL	ALL OTHER	amonta ox	NET SALES	(1920)
KIND OF BUSINESS	Num- ber of stores	firm mem- bers (not on pay roll)	Full time	Part time	Total (full time and part time)	Part time only	HEPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	Amount	Per cen of total sales
All groups	1, 107	1,085	1, 440	317	<b>81, 609, 548</b>	<b>8</b> 72, 008	\$1, 400, 800	<b>82,</b> 805, 090	\$20, 286, 286	100,0
ood group	385	360	344	118	454, 882	27, 779	412, 328	517, 860	7, 427, 026	36, 6
Candy and confectionery stores.  Dairy-products stores! Fruit stores and vegetable markets. Grocery stores (without meats). Combination stores (groceries and meats). Meat markets (including sea foods) Bakeries—caterers	57 8 6 169 123 14 8	60 7 6 131 135 14	24 11 92 198 11 8	9 3 3 30 65 2	17, 064 14, 732 300 126, 370 274, 330 12, 071 10, 015	1, 583 1, 112 300 7, 348 16, 599 837	22, 713 10, 758 2, 580 137, 965 214, 477 17, 655 6, 180	21, 710 6, 080 1, 550 192, 570 278, 680 10, 940 6, 330	258, 112 171, 864 30, 900 2, 226, 877 4, 430, 736 246, 680 61, 848	1, 2 , 8 , 1 10, 6 21, 8 1, 2
deneral stores—groceries with dry goods or apparel	1	81	70	8	78, 572	2, 526	58, 298	245, 320	1, 455, 871	7.1
Seneral merchandise group 1	1	49	156	18	98, 112	2, 220	77, 711	324, 350	1, 067, 218	5, :
Dry-goods stores—piece-goods stores. General merchandise stores. Variety, 5-and-10, and to-a-dollar stores.	19 8 26	19 8 22	21 24 95	4 1 13	18, 220 29, 720 34, 772	502 170 1, 548	13, 192 18, 472 44, 587	90, 730 95, 140 102, 080	241, 938 314, 261 396, 091	1. i 1. i
Automotive group	302	805	256	58	285, 770	15, 125	243, 488	888, 030	3, 419, 785	16.
Motor-vehicle dealers (new and used)	1 121	20 9 188 88	96 4 68 88	12 2 27 15	105, 541 6, 504 53, 516 120, 209	4, 737 364 6, 177 3, 847	96, 378 5, 065 56, 499 85, 546	190, 310 19, 600 86, 590 86, 530	1, 501, 253 93, 249 951, 584 873, 699	7. 4. 4.
Apparel group 1	29	29	20	10	24, 651	2, 648	38, 799	151, 840	428, 579	2,
Men's and boys' clothing and furnishings stores. Family clothing stores—men's, women's, and children's. Women's accessories stores. Other apparel stores. Shoe stores.	7 3 4 5 9	7 4 3 5 9	6 7 1	1 5	9, 546 6, 364 1, 240 7, 501	1, 034 240 1, 374	11, 637 12, 977 2, 024 1, 761 9, 925	56, 930 31, 850 4, 260 2, 050 56, 150	151, 838 100, 356 17, 154 5, 550 143, 081	
Furniture and household group ?	14	14	34	1	42, 876	250	35, 542	92, 870	299, 217	ı,
Furniture stores. Other home furnishings and appliances stores Radio and music stores.	4 5 4	4 5 4	26 3 5	1	36, 430 2, 050 4, 396	250	25, 870 2, 880 6, 592	68, 720 9, 900 14, 100	220, 941 17, 576 59, 500	1.
Restaurants, cafeterias, and eating places	94	97	120	50	94, 530	9, 498	62, 379	24, 000	495, 792	2
Restaurants, cafeterias, and lunch rooms Lunch counters, refreshment stands, etc	•	75 22	108 12	36 14	88, 090 6, 440	8, 448 1, 050	55, 122 7, 257	20, 090 3, 910	439, 197 56, 595	2
Lumber and building group		42	182	9	282, 541	3, 943	227, 160	555, 840	2, 591, 135	19
Lumber and building material dealers Electrical shops (without radio) Heating and plumbing shops Paint and glass stores.	17 3 21 3	12 2 24 4	136 7 37 2	6 1	172, 040 9, 905 48, 346 2, 250	2, 897 150	202, 116 5, 658 17, 327 2, 059	513, 390 3, 670 28, 980 9, 800	2, 292, 568 48, 447 232, 385 17, 740	11
Other retail stores	127	125	258	47	302, 614	8, 019	244, 042	505, 480	8, 098, 547	. 15
Hardware stores.  Hardware snd farm implement stores. Farmers' supplies. Cig ar stores and cigar stands. Coal and wood yards—ice dealers. Drug stores. Florists. Git shops, novelties, and toys. Jewelry stores. News dealers. Miscellaneous classifications (combined).	30 6 32 22 33 33	22 4 14 6 30 24 3 3 3 0	16 2 58 3 119 41 7	3 1 2 13 4 5 4	19, 115 2, 150 73, 530 5, 580 135, 846 42, 828 7, 436 4, 324 11, 025	273 150 950 2,870 552 1,060 1,004	20, 464 2, 750 44, 346 5, 734 111, 139 32, 063 4, 951 755 2, 877 5, 546 13, 417	135, 220 6, 700 112, 360 3, 850 85, 320 122, 390 6, 150 2, 750 10, 880 9, 580 10, 330	288, 185 22, 000 1, 320, 890 40, 260 763, 852 427, 474 33, 380 6, 075 38, 079 70, 468 83, 884	(
econdhand stores	1	8	]	1	, -100		1, 058	4,500	8, 116	1

Further data will be shown in a special report on milk dealers.
This total includes I classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

### Table 36.—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

### ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

Number of Stores, Personnel, Expenses, Stock, and Sales

TYPE OF OPERATION	Number	Proprie- tors and firm		ER OF	PAY I	ROLL	ALL OTHER REPORTED	STOCKS ON	NET SALES	(1929)
TIPE OF OPERATION	of stores	members (not on pay roll)	Full Part time		Total (full time and part time)	Part time only	EXPENSES (includes rent)	OF YEAR (at cost)	Amount	Per cent of total sales
Total	1, 107	1, 085	1, 440	317	<b>81, 609, 548</b>	872, 008	\$1, 400, 800	\$2, 805, 090	\$20, 286, 286	100, 00
Bingle-store independents 2-store independents	4	1,036 14 1 1 1 4 24 6	976 66 33 41 61 162	262 6 1 15 21 2 2	1, 130, 232 80, 243 28, 733 41, 313 81, 255 128, 544 512 13, 471 35, 119 70, 126	59, 060 2, 069 268 3, 463 4, 455 512 1, 656 525	990, 669 45, 550 43, 907 35, 938 77, 952 119, 632 1, 950 5, 177 22, 037 57, 988	2, 175, 120 224, 380 41, 750 57, 530 79, 790 115, 550 130 12, 180 75, 190 23, 470	14, 204, 974 1, 003, 161 565, 906 663, 039 1, 056, 300 1, 651, 432 16, 480 176, 885 573, 333 374, 716	70. 02 4. 94 2. 79 3. 27 5. 21 8. 14 . 08 . 87 2. 83 1. 85

<sup>1</sup> These classifications are used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

#### Table 37 .— SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

#### ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

KIND OF BUSINESS	Total	Single- store in- depend- ents	Local multi- units, includ- ing local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single- store in- depend- ents	Local multi- units, includ- ing local chains	Sectional and national chains	Other types
Department stores Variety, 5-and-10, and to-a-dollar stores; Number of stores. Annual net sales. Per cent of total sales. Men's and boys' clothing and furnishings stores; Number of stores. Annual net sales. Per cent of total sales. Family clothing stores—men's, women's, and children's; Number of stores. Annual net sales. Per cent of total sales. Women's ready-to-wear specialty stores—apparel and accessories. Shoe stores; Number of stores. Annual net sales. Per cent of total sales. Furniture stores; Number of stores. Annual net sales. Purniture stores; Number of stores. Annual net sales.	\$396, 091 100, 00 7 \$151, 838 100, 00 3 \$106, 356 100, 00 	\$150, 383 37, 97 \$151, 838 100, 00 \$106, 356 100, 00	(x)	\$245, 708 62. 03		Combination stores (groceries and meats): Number of stores. Annual net sales. Per cent of total sales. Restaurants, cafeterias, and lunch rooms: Number of stores. Annual net sales. Per cent of total sales. Cigar stores and cigar stands: Number of stores. Annual net sales. Per cent of total sales. Filling stations: Number of stations. Annual net sales. Per cent of total sales. Coal and wood yards—ice dealers: Number of yards. Annual net sales. Per cent of total sales. Drug stores: Number of stores. Number of stores. Number of stores. Number of stores. Number of stores. Number of stores. Number of stores. Number of stores. Number of stores.	\$439, 197 100. 00 6 \$40, 290 100. 00 181 \$951, 584 100. 00 32 \$763, 352 100. 00	\$3, 165, 979 71, 45 73 \$439, 197 100, 00 \$40, 260 100, 00 169 \$856, 995 90, 06 31 \$603, 774 79, 09	\$145, 257 3, 28	19.80	\$1, 305 . 14 \$1,59,578 20, 91
Per cent of total sales Radio and music stores: Number of stores Annual net sales Per cent of total sales Grocery stores (without meats): Number of stores Annual net sales Per cent of total sales	100.00 4 \$59,500 100.00 169 \$2,226,877	\$59,500 100.00	2 (x)	\$1, 477, 816 66. 36		Per cent of total sales  Hardware stores:  Number of stores  Annual net sales  Per cent of total sales  Jewelry stores:  Number of stores  Annual net sales  Per cent of total sales  Per cent of total sales	100.00 20 \$288,185 100.00	20 \$288, 185 100, 00 3 \$38, 079			