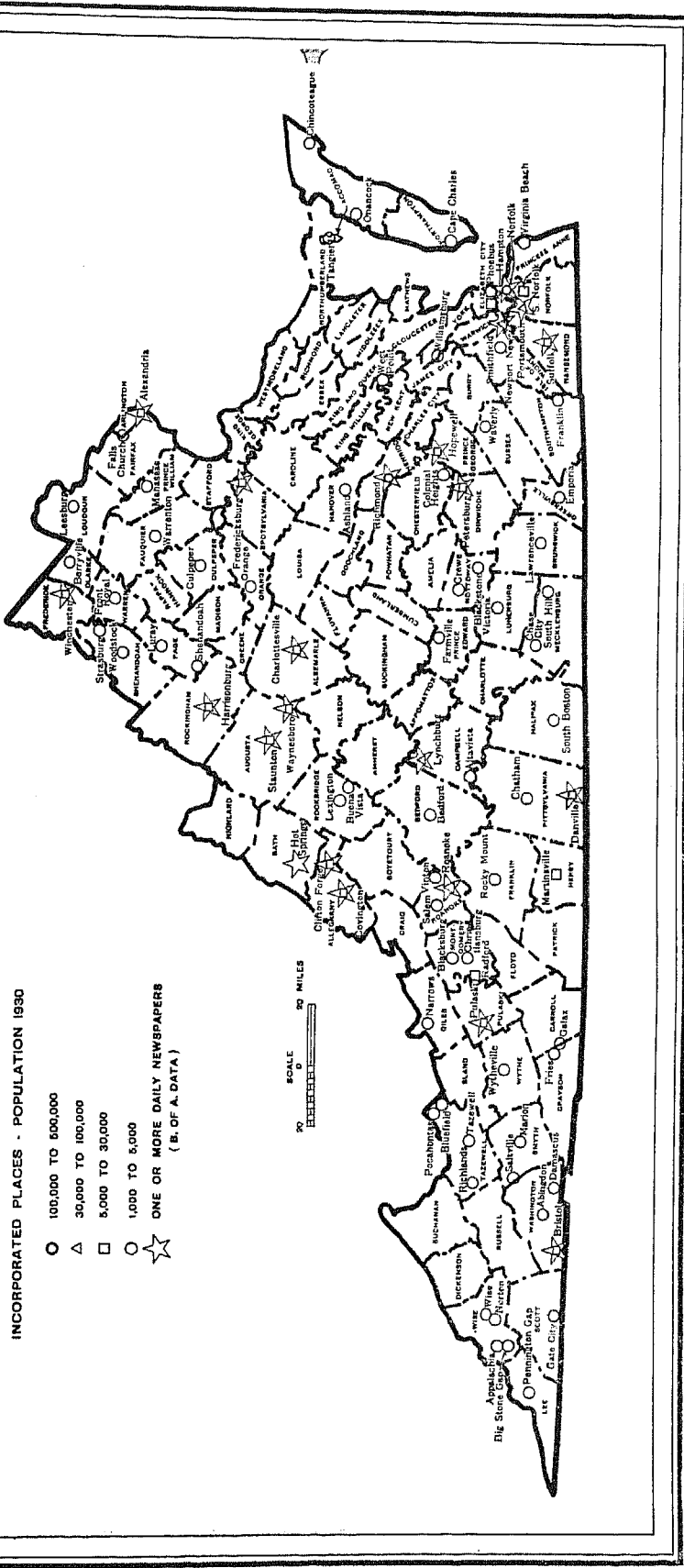


VIRGINIA



CONTENTS

	Page
Map of Virginia.....	1217
THE STATE	
(Population, 2,421,851)	
Table	Page
1.—Retail distribution, by kinds of business.....	1219
2.—Operating expenses, by kinds of business.....	1221
3.—Seasonal employment characteristics.....	1224
4.—Sales, by size of business.....	1226
5.—Retail distribution, by types of operation.....	1230
6.—Seventeen kinds of business, by types of operation...	1232
7.—Credit business.....	1233
8.—Credit business, by types of operation.....	1235
9.—Receipts other than from the sale of merchandise...	1235
10.—Merchandise manufactured by retailers, sales to other retailers, and returned goods—by kinds of business...	1236
11.—Retail sales by manufacturers and wholesalers— country buying (assembling) of farm products...	1237
12.—Forms of organization and negro proprietorship...	1238
13. {	These tables, showing sales analyzed by kind of business for counties, cities, and incorporated places of more than 1,000 population, were included in all the separate State reports, but they have been withdrawn from the State reports in this volume, and are included as Tables 13 and 14 in Volume I, Part I, Retail Distribution:
14. }	
15.—Sales by commodities.....	1240
RICHMOND	
(Population, 182,929)	
16.—Retail distribution, by kinds of business.....	1248
17.—Retail distribution, by types of operation.....	1250
18.—Seventeen kinds of business, by types of operation...	1250
19.—Sales classified according to degree of credit.....	1251
20.—Credit business, by kinds of business.....	1252
21.—Receipts other than from the sale of merchandise...	1253
22.—Sales by commodities.....	1253
NORFOLK	
(Population, 129,710)	
23.—Retail distribution, by kinds of business.....	1257
24.—Retail distribution, by types of operation.....	1259
25.—Seventeen kinds of business, by types of operation...	1259
26.—Credit business (sales classified according to degree of credit).....	1260
27.—Credit business (open-account and installment).....	1261
28.—Receipts other than from the sale of merchandise...	1261
ROANOKE	
(Population, 69,206)	
Table	Page
29.—Retail distribution, by kinds of business.....	1263
30.—Retail distribution, by types of operation.....	1264
31.—Seventeen kinds of business, by types of operation...	1264
PORTSMOUTH	
(Population, 45,705)	
32.—Retail distribution, by kinds of business.....	1265
33.—Retail distribution, by types of operation.....	1266
34.—Seventeen kinds of business, by types of operation...	1266
LYNCHBURG	
(Population, 40,661)	
35.—Retail distribution, by kinds of business.....	1267
36.—Retail distribution, by types of operation.....	1268
37.—Seventeen kinds of business, by types of operation...	1268
NEWPORT NEWS	
(Population, 34,417)	
38.—Retail distribution, by kinds of business.....	1269
39.—Retail distribution, by types of operation.....	1270
40.—Seventeen kinds of business, by types of operation...	1270
COMBINED CITIES	
(Population, 143,488)	
41.—Retail distribution, by kinds of business—all cities of 10,000 to 30,000 population combined.....	1271
42.—Retail distribution, by types of operation—all cities of 10,000 to 30,000 population combined.....	1272
43.—Seventeen kinds of business, by types of operation— all cities of 10,000 to 30,000 population combined...	1272
ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED	
(Population, 1,775,736)	
44.—Retail distribution, by kinds of business—all places of less than 10,000 population combined.....	1273
45.—Retail distribution, by types of operation—all places of less than 10,000 population combined.....	1274
46.—Seventeen kinds of business, by types of operation— all places of less than 10,000 population combined...	1274

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1219

TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
All groups.....	26,120	26,076	62,287	9,411	\$61,386,141	\$1,978,341	\$105,327,340	\$800,929,023	100.00
Food group.....	7,547	7,266	7,731	2,451	8,177,508	490,214	8,892,740	117,195,812	10.50
Candy and confectionery stores:									
Candy stores—nut stores.....	19	17	20	2	12,066	242	3,380	105,537	.02
Confectionery stores (candy and fountain).....	804	878	802	202	648,567	45,930	615,320	7,056,719	1.18
Dairy-products stores:									
Dairy-products stores (including ice cream).....	16	12	80	12	105,159	780	22,960	911,145	.15
Eggs and poultry dealers.....	27	29	13	4	8,712	388	9,110	312,321	.05
Milk dealers ¹	14	11	396	—	534,375	—	78,250	3,033,404	.51
Delicatessen stores.....	52	58	90	26	79,930	4,759	75,350	860,909	.14
Fruit stores and vegetable markets.....	152	169	138	52	123,887	10,583	92,820	1,377,709	.23
Grocery stores (without meats).....	3,591	3,193	1,927	900	2,270,293	173,675	3,587,110	40,317,001	6.71
Combination stores (groceries and meats):									
Grocery stores with meats.....	2,014	1,987	2,673	797	2,772,692	161,095	3,581,509	44,836,665	7.46
Meat markets with groceries.....	240	255	559	119	579,683	22,498	485,110	6,956,955	1.16
Meat markets (including sea foods):									
Fish markets—sea foods.....	194	216	230	160	197,845	28,863	32,340	1,700,817	.28
Meat markets.....	310	340	458	145	482,687	32,104	107,620	7,166,335	1.19
Bakeries—bakery-goods stores (except manufacturing bakeries).....	78	78	235	24	236,659	7,146	42,740	1,110,837	.19
Other food stores:									
Coffee, tea, spices.....	10	1	59	—	73,260	—	37,000	1,035,058	.17
Farm-products stores.....	13	14	12	2	12,104	600	8,200	182,569	.03
General food stores.....	5	4	1	4	851	175	6,250	34,310	—
Bottled waters and beverages.....	8	4	38	2	38,898	450	17,280	166,591	.03
General stores.....	5,623	6,423	2,932	845	2,876,936	153,740	20,534,040	75,780,569	12.61
General stores—groceries with apparel.....	188	203	112	34	127,560	4,775	607,640	2,499,045	.42
General stores—groceries with dry goods.....	1,908	2,156	662	243	886,435	43,188	4,803,820	18,213,542	3.03
General stores—groceries with other merchandise.....	3,532	4,069	2,158	568	2,162,941	110,777	15,122,580	55,067,982	9.16
General merchandise group.....	850	697	8,238	2,011	8,214,303	335,323	15,960,170	67,546,622	11.29
Department stores.....	69	28	4,696	774	5,164,625	180,901	6,490,640	35,344,049	5.88
Dry-goods stores.....	269	279	801	230	826,784	38,377	3,226,380	8,297,293	1.38
General merchandise stores:									
With food departments.....	76	67	170	15	189,418	3,540	506,370	3,073,224	.51
Without food departments.....	242	240	610	200	577,679	30,105	3,404,960	7,383,499	1.23
Army and Navy goods stores.....	26	10	41	7	56,053	1,640	172,320	534,952	.09
Women's exchanges.....	5	3	17	1	11,152	80	5,250	52,802	.01
Variety, 5-and-10, and to-a-dollar stores.....	163	70	1,903	784	1,388,592	81,179	2,154,250	13,160,803	2.19
Automotive group ¹	4,081	3,953	9,440	604	12,018,237	211,084	11,561,220	118,669,817	19.75
Motor-vehicle dealers:									
Automobile sales rooms—new and trade-in.....	663	581	5,163	170	7,085,471	53,323	8,037,290	78,364,754	13.04
Used-car establishments.....	9	10	24	—	21,793	—	34,600	195,653	.03
Automobile dealers with farm implements and machinery.....	6	6	57	2	85,259	550	110,390	826,199	.14
Accessories, tires, and batteries:									
Accessory stores with tires and batteries.....	62	44	309	15	451,681	6,017	540,110	3,162,808	.53
Battery and ignition shops—brake-repair shops.....	47	43	101	13	129,620	4,504	99,830	593,079	.10
Tire shops (including tire repairs).....	62	44	256	11	321,639	4,311	294,240	2,246,040	.37
Filling stations:									
Filling stations—gasoline and oil.....	387	332	444	51	520,112	15,060	247,660	5,053,405	.84
Filling stations with tires and accessories.....	373	333	608	72	683,678	26,739	516,300	7,334,739	1.22
Filling stations with other merchandise.....	1,356	1,303	846	222	902,612	44,626	723,510	11,222,085	1.87
Motor cycles, bicycles, and supplies:									
Motor-cycle dealers.....	7	7	17	3	21,632	2,229	28,480	164,619	.03
Bicycles, motor cycles, and supplies stores.....	5	6	7	—	6,683	—	14,480	49,276	.01
Bicycle shops.....	14	13	22	2	29,890	294	30,780	178,175	.03
Garages and repair shops:									
Body, fender, and paint shops.....	39	42	104	7	143,405	2,366	34,020	405,950	.07
Garages (repairs and storage, gasoline, oil, accessories).....	1,021	1,162	1,397	229	1,499,984	55,078	784,440	8,308,259	1.38
Parking stations, parking garages, and lots.....	18	13	58	6	70,482	1,387	15,640	411,286	.07
Radiator shops (including repairs).....	6	5	10	—	13,620	—	850	40,221	.01
Boats (motor boats, yachts, canoes).....	5	4	13	1	20,276	600	38,780	92,640	.01
Apparel group.....	1,332	1,091	4,114	835	5,775,402	189,263	12,811,970	47,256,167	7.86
Men's and boys' clothing and furnishings stores:									
Men's and boys' clothing stores.....	44	23	87	5	121,716	817	294,730	1,244,818	.21
Men's and boys' hat stores.....	11	3	18	10	33,377	2,774	44,610	236,075	.04
Men's furnishings stores.....	65	59	48	33	71,756	6,690	380,000	1,058,642	.18
Men's clothing and furnishings stores.....	248	244	856	89	1,461,202	10,888	4,236,560	11,824,526	1.97
Family clothing stores—men's, women's, children's.....	249	218	846	221	1,196,374	46,538	2,941,140	10,147,361	1.69
Women's ready-to-wear specialty stores—apparel and accessories.....	218	190	863	189	1,069,928	37,822	1,537,480	9,890,090	1.64
Women's accessories stores:									
Corset and lingerie shops.....	6	5	7	1	7,263	48	17,690	77,374	.01
Furriers—fur shops.....	7	7	61	11	102,149	4,599	216,480	556,367	.09
Hosiery shops.....	9	7	97	6	69,897	1,199	31,690	278,923	.05
Knit-goods shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery stores.....	133	97	244	62	255,744	10,791	153,990	1,801,791	.30
Costume-accessories stores, including jewelry, bags, and gloves.....	3	—	14	2	16,674	120	27,790	141,065	.02

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued
 NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES—Continued
 [An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1920)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
Apparel group—Continued.									
Other apparel stores:									
Children's specialty shops.....	9	12	14	3	88,819	\$1,200	\$55,070	\$205,062	0.03
Custom tailors.....	93	92	194	39	287,846	14,259	183,180	1,078,500	.18
Dressmakers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Infants' wear shop.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe stores:									
Shoe stores—men's.....	18	2	58	10	72,033	2,131	171,370	620,246	.10
Shoe stores—women's.....	20	3	73	13	114,298	5,084	169,960	917,352	.16
Family shoe stores—men's, women's, children's.....	193	122	531	141	834,870	35,323	2,317,460	7,006,829	1.17
Furniture and household group.....	824	709	3,763	194	5,413,832	54,918	7,994,870	32,986,408	5.49
Furniture stores:									
Furniture stores.....	330	292	1,711	74	2,632,241	19,752	4,279,970	17,592,568	2.93
Furniture and undertaker.....	41	52	96	18	121,359	4,416	392,270	1,023,917	.17
Furniture and hardware stores.....	52	58	87	14	120,407	3,150	606,160	1,673,659	.28
Floor coverings, draperies, curtains, and upholstery stores:									
Draperies, curtains, and upholstery stores.....	3	3	2		518		3,340	13,265	
Floor coverings stores.....	5	4	8		7,497		54,030	80,112	.01
Household appliances stores:									
Household appliances stores (electrical).....	96	22	510	18	711,564	6,733	582,890	2,694,429	.45
Household appliances stores.....	24	8	224		277,107		190,510	1,442,703	.24
Refrigerator dealers—electric only.....	6	4	43	3	79,143	848	42,880	409,524	.07
Refrigerator dealers—electric and gas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other home furnishings and appliances stores:									
Aluminumware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Antique and used furniture dealers.....	30	34	44	6	49,516	1,057	83,270	157,951	.03
Brushes and brooms.....	5	1	47		53,144			100,889	.02
China, glassware, crockery, tinware, enamelware.....	8	7	24	9	35,113	1,050	110,400	236,861	.04
Picture and framing stores.....	3	3	6	1	4,683	125	15,880	27,430	
Stove and range dealers.....	3	3	2		3,750		9,440	18,953	
Antique shops.....	47	54	93	1	153,513	200	373,440	934,418	.15
Awnings, flags, banners, window shades, and tents.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Interior decorators.....	8	7	105		142,376		135,960	519,987	.09
Lamp and shade shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radio and music stores:									
Radio and electrical shops.....	114	117	462	37	611,006	12,079	541,040	3,528,086	.59
Radio and musical instruments stores.....	43	36	271	13	382,082	5,508	566,050	2,417,053	.40
Restaurants, cafeterias, and eating places.....	1,684	1,864	3,521	387	2,460,851	68,546	462,250	15,032,261	2.50
Restaurants, cafeterias, and lunch rooms:									
Cafeterias.....	14	7	155	9	122,514	3,604	8,900	608,005	.10
Lunch rooms.....	853	932	909	137	574,153	21,985	181,390	4,600,429	.77
Restaurants with table service.....	527	617	2,281	192	1,633,868	35,340	222,230	8,740,098	1.45
Lunch counters, refreshment stands, etc.:									
Refreshment stands.....	76	78	29	19	18,688	2,474	12,610	215,074	.04
Fountain—lunches.....	17	13	38	9	32,685	1,636	7,250	198,424	.03
Lunch counters.....	140	159	93	18	65,743	3,172	23,000	543,910	.09
Soft-drink stands.....	57	58	16	3	13,200	245	6,870	120,321	.02
Lumber and building group.....	520	498	3,080	403	4,330,567	126,711	5,536,530	27,157,731	4.52
Lumber and building-material dealers:									
Lumber and building-material dealers.....	163	133	1,477	105	2,150,927	30,996	3,450,930	16,360,640	2.72
Lumber and hardware.....	43	41	294	42	375,908	19,335	1,004,180	3,637,052	.61
Roofing.....	31	39	115	51	152,056	17,199	98,580	581,273	.10
Dealers in any other building material.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical shops (without radio).....	63	65	270	36	364,080	10,800	213,910	1,324,635	.22
Heating and plumbing shops:									
Heating appliances and oil burners.....	7	1	33	11	56,674	2,260	20,710	224,750	.04
Plumbing shops—heating and ventilating.....	140	150	695	109	965,676	32,412	450,090	3,665,952	.61
Paint and glass stores:									
Glass and mirror shops.....	4	4	17	2	17,133	198	11,190	90,551	.01
Paint and glass stores.....	67	65	177	47	244,964	13,511	278,560	1,251,378	.21
Other retail stores.....	3,503	3,416	9,233	1,448	11,776,801	332,345	20,638,440	96,979,386	16.14
Hardware stores.....	258	250	675	69	876,045	11,656	3,431,590	9,014,207	1.50
Hardware and farm implement stores:									
Farm implements, machinery, and equipment dealers.....	36	33	93	11	128,722	3,641	397,660	1,430,033	.24
Farm implement dealers with hay, grain, and feed.....	18	24	43	8	43,742	1,240	162,710	1,326,086	.22
Hardware and farm implement stores.....	94	94	292	26	400,944	6,213	1,694,010	4,318,872	.72
Farmers' supplies:									
Feed stores (flour, feed, grain, fertilizer).....	169	163	311	78	354,877	14,919	770,800	7,807,428	1.30
Fertilizer stores.....	74	86	30	27	33,672	4,832	53,160	1,752,154	.29
Harness shops.....	24	30	10	4	17,129	900	51,530	157,003	.03
Farmers' supply stores.....	12	8	40	4	52,833	1,320	119,810	637,199	.11
Seeds, bulbs, and nursery stock.....	35	31	148	13	172,350	2,861	227,680	2,323,067	.39
Cooperage—barrels, boxes, crates, casks.....	9	12	6	11	5,367	1,857	6,640	121,271	.02
Coal and feed stores.....	40	47	137	17	130,631	2,678	169,780	1,793,317	.30
Feed stores with groceries.....	220	237	173	51	175,610	8,757	477,920	3,839,639	.64
Book stores.....	41	38	120	26	138,509	3,763	366,240	1,085,750	.18
Cigar stores and cigar stands:									
Cigar stores with fountains.....	41	27	188	9	185,222	3,404	107,940	1,626,855	.27
Cigar stands.....	136	143	153	17	134,820	3,677	58,670	760,790	.13
Cigar stores without fountains.....	62	60	86	10	77,678	1,478	81,230	711,269	.12
Coal and wood yards—ice dealers:									
Coal and wood yards.....	277	267	1,183	238	1,404,514	51,488	760,380	11,173,824	1.86
Ice dealers.....	35	19	191	9	248,772	1,367	20,760	1,080,304	.18
Drug stores:									
Drug stores.....	231	229	578	88	735,826	34,913	1,561,430	5,558,528	.92
Drug stores with fountains.....	540	488	1,922	316	2,277,952	87,945	3,589,260	17,151,228	2.85

See footnotes at end of table.

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1221

TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued
NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES—Continued

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
Other retail stores—Continued.									
Florists.....	93	91	355	80	\$469,311	\$11,447	\$204,650	\$1,810,274	0.30
Gifts—novelties and toys—cameras:									
Toy shops.....	3	3	8	12	4,568	1,120	31,110	57,528	.01
Art and gift shops.....	16	20	22	3	23,860	589	50,050	173,185	.03
Novelty and souvenir shops.....	15	13	13	9	9,362	711	34,840	100,518	.02
Camera dealers—photographic supplies.....	5	4	39	6	50,425	812	26,370	165,693	.03
Jewelry stores:									
Jewelry stores (installment credit).....	11	6	242	18	426,394	1,151	691,310	2,078,681	.35
Jewelry stores.....	255	257	465	85	737,654	20,938	2,701,720	4,715,198	.78
Luggage and leather goods stores.....	4	2	20	4	21,320	1,035	50,730	151,894	.03
Music stores (without radio).....	27	26	35	3	43,410	412	73,320	256,382	.04
News dealers.....	69	58	117	9	80,164	2,467	68,070	676,143	.11
Office, school, and store supplies and equipment dealers:									
Office and school supplies.....	13	3	117	2	178,196	600	215,570	956,891	.16
Office and store mechanical appliance dealers (retail).....	24	9	154	1	273,658	220	149,520	961,442	.16
Office and store furniture and equipment dealers.....	12	7	64	1	105,618	-----	199,510	929,740	.15
Store fixture dealers.....	3	1	17	-----	32,776	-----	22,460	290,727	.05
Typewriter dealers.....	8	2	69	-----	114,035	-----	44,640	309,413	.05
Opticians and optometrists.....	47	35	119	13	199,258	3,439	163,870	885,887	.15
Sporting goods stores, including athletic and playground equipment:									
Sporting goods specialty stores.....	10	17	55	15	74,279	3,970	187,330	560,409	.09
Sporting goods stores with toys and stationery.....	7	7	6	3	9,160	840	13,120	118,570	.02
Scientific and medical instruments and supplies, at retail.....	7	6	17	1	28,068	200	60,350	217,604	.03
Stationers and printers:									
Printers and lithographers.....	19	16	81	5	117,375	670	40,640	297,595	.05
Stationers and engravers.....	14	12	92	7	123,835	973	222,010	766,830	.13
Monuments and tombstones.....	32	31	76	16	121,189	5,522	142,310	433,084	.07
Miscellaneous classifications (combined).....	448	500	665	124	937,680	26,300	1,153,740	6,390,724	1.06
Secondhand stores ¹.....	151	163	235	33	\$43,644	10,672	\$35,310	2,024,255	.34
Tires, accessories, and parts (secondhand).....	15	14	40	2	38,736	375	43,580	160,389	.03
Furniture stores (secondhand).....	64	62	49	12	54,754	3,078	104,060	353,829	.06
Pawn shops (sales).....	35	35	82	8	157,802	1,807	631,469	628,927	.15
Clothing and shoe stores (secondhand).....	24	25	27	1	41,327	260	24,050	150,418	.03
Other secondhand stores.....	11	14	34	3	44,025	960	122,930	419,192	.07

¹ Further data will be shown in a special report on milk dealers.

² This total includes classifications in which the number of stores is less than 3, and concerning which no information can be disclosed.

TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense, per cent to total sales	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of total sales in leased premises
All groups ¹.....	26,120	\$61,368,141	\$28,710,960	\$88,097,101	\$57,442,544	24.22	14,312	\$14,878,524	\$415,840,683	3.58
Food group.....	7,547	8,177,598	7,166,122	15,333,690	8,535,925	20.37	4,404	2,571,918	89,452,421	2.84
Candy and confectionery stores:										
Candy stores—nut stores ²	19	12,066	10,051	22,117	11,771	32.11	9	7,480	69,214	10.81
Confectionery stores (candy and fountain) ²	804	648,597	649,378	1,207,945	980,868	32.16	596	464,559	6,037,330	7.69
Dairy-products stores:										
Dairy-products stores (including ice cream).....	16	105,159	15,660	120,819	117,664	26.17	11	6,822	439,935	1.55
Egg and poultry dealers.....	27	8,712	18,500	27,272	12,456	12.72	18	4,212	244,037	1.73
Milk dealers.....	14	534,375	14,839	549,214	347,070	20.55	6	19,440	1,608,332	1.21
Delicatessen stores.....	52	79,930	48,430	128,360	96,525	26.12	45	35,300	826,570	4.28
Fruit stores and vegetable markets.....	152	123,887	138,749	262,636	171,212	31.49	135	68,190	1,183,167	5.76
Grocery stores (without meats).....	3,591	2,270,293	3,473,984	5,744,277	2,559,976	20.60	1,638	756,987	31,919,441	2.37
Combination stores (groceries and meats):										
Grocery stores with meats.....	2,014	2,772,692	1,941,299	4,713,991	2,755,130	16.66	1,262	758,046	33,577,032	2.26
Meat markets with groceries.....	240	579,683	264,235	833,918	522,536	19.50	184	135,948	5,338,446	2.55
Meat markets (including sea foods):										
Fish markets—sea foods.....	194	197,845	158,760	356,605	188,986	32.08	140	53,745	1,318,835	4.08
Meat markets.....	310	482,587	334,560	817,147	514,147	18.58	265	177,871	5,537,203	3.21
Bakeries—bakery goods stores (except manufacturing bakeries) ²	78	236,659	76,206	312,865	158,163	42.40	60	57,387	1,012,826	5.67
Other food stores:										
Coffee, tea, spices.....	10	73,260	1,242	74,502	56,750	12.67	10	14,221	1,035,988	1.37
Farm products stores.....	13	12,104	13,421	25,525	15,780	22.62	8	5,300	140,304	3.78
General food stores.....	5	851	2,704	3,555	2,326	17.14	-----	-----	-----	-----
Bottled waters and beverages.....	8	38,898	4,044	42,942	24,565	40.52	6	5,420	139,591	3.88
General stores.....	5,628	2,876,936	5,862,183	8,739,119	3,201,517	15.76	1,417	485,139	28,691,459	1.62
General stores—groceries with apparel.....	188	127,560	222,488	350,048	121,150	18.86	58	18,802	1,023,402	1.84
General stores—groceries with dry goods.....	1,908	586,435	1,770,076	2,356,511	815,929	17.42	470	131,579	6,536,988	2.01
General stores—groceries with other merchandise.....	3,532	2,162,941	3,869,619	6,032,560	2,264,438	15.07	889	314,758	21,131,069	1.49

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense, per cent to total sales	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
General merchandise group	650	\$8,214,303	\$656,308	\$8,870,611	\$5,088,759	25.00	614	2,124,023	\$51,878,312	\$4.09
Department stores.....	69	5,164,625	29,798	5,194,333	4,254,483	26.73	58	783,121	24,162,403	3.24
Dry-goods stores—piece-goods stores:										
Dry-goods stores.....	269	826,784	274,536	1,101,320	946,541	24.68	185	209,592	7,039,280	4.26
General merchandise stores:										
With food departments.....	76	189,418	73,231	262,649	100,503	14.75	35	25,041	1,879,443	1.23
Without food departments.....	242	577,679	215,520	793,199	712,519	20.39	153	168,977	5,200,929	3.19
Army and Navy goods stores.....	26	56,053	13,270	69,323	98,036	31.28	26	35,345	534,962	6.01
Women's exchanges.....	5	11,152	1,953	13,105	5,710	35.63	5	2,700	62,802	5.11
Variety, 5-and-10, and to-a-dollar stores.....	163	1,388,592	48,090	1,436,682	1,880,967	25.21	152	809,247	12,918,503	6.26
Automotive group	4,061	12,016,237	4,369,853	16,386,090	9,808,481	22.07	2,137	1,958,817	78,305,764	2.60
Motor-vehicle dealers:										
Automobile sales rooms, new and trade-in.....	663	7,085,471	791,322	7,876,793	6,088,820	17.82	424	825,222	53,510,249	1.54
Used-car establishments.....	9	24,793	10,350	35,123	16,020	26.14	8	5,077	181,516	3.13
Automobile dealers with farm implements and machinery.....	6	85,259	8,916	94,175	49,066	17.34	3	5,155	244,289	2.11
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	62	454,651	63,888	518,539	415,079	20.62	51	95,707	2,742,277	3.49
Battery and junction shops—brake repair shops.....	47	129,620	51,729	181,349	93,887	46.41	44	27,574	544,862	5.02
Tire shops (including tire repairs).....	62	321,639	54,560	376,199	296,215	29.95	49	75,642	1,726,675	4.27
Filling stations:										
Filling stations—gasoline and oil.....	387	520,112	377,816	897,928	487,524	27.42	201	146,309	3,476,551	4.21
Filling stations with tires and accessories.....	373	683,078	363,969	1,047,047	497,809	21.06	220	183,620	4,851,399	3.89
Filling stations with other merchandise.....	1,356	902,612	1,326,312	2,228,924	793,610	26.93	533	220,928	4,885,536	4.52
Motor cycles, bicycles, and supplies:										
Motor-cycle dealers.....	7	21,632	7,987	29,619	14,899	27.04	6	5,280	131,314	4.02
Bicycles, motor cycles, and supplies stores.....	5	6,683	5,730	12,413	3,569	32.43	3	766	42,172	1.82
Bicycle shops.....	14	24,899	17,485	42,375	19,665	37.63	13	8,725	175,175	4.98
Garages and repair shops:										
Body, fender, and paint shops.....	39	143,405	56,952	200,357	75,317	67.91	30	28,080	318,804	8.81
Garages (repairs and storage, gasoline, oil, accessories).....	1,021	1,499,984	1,291,508	2,791,492	853,154	42.78	532	288,777	5,162,374	5.59
Parking stations, parking garages, and lots.....	18	79,482	15,483	95,965	86,306	41.89	13	32,500	199,300	16.31
Radiator shops (including repairs).....	6	13,620	6,810	20,430	3,708	60.01	5	2,110	33,121	6.37
Boats (motor boats, yachts, canoes).....	5	29,276	6,056	35,332	9,624	38.81				
Apparel group	1,392	5,775,492	1,501,873	7,277,275	6,843,859	29.88	1,152	2,662,708	41,863,883	6.36
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	44	121,716	31,970	153,686	199,600	28.38	39	100,722	1,146,810	8.78
Men's and boys' hat stores.....	11	33,377	5,100	38,477	58,809	41.21	10	33,240	217,260	15.30
Men's furnishings stores.....	65	71,755	79,982	151,738	158,903	29.34	60	80,551	1,022,935	7.87
Men's clothing and furnishings stores.....	248	1,491,202	410,896	1,872,098	1,588,618	29.27	208	546,336	10,290,241	5.31
Family clothing stores—men's, women's, children's.....	249	1,166,374	296,262	1,492,636	1,360,007	28.11	203	431,396	8,232,338	5.24
Women's ready-to-wear specialty stores—apparel and accessories.....	218	1,069,928	227,240	1,297,168	1,410,511	27.38	191	524,244	8,836,943	5.93
Women's accessories stores:										
Corset and lingerie shops.....	6	7,263	5,155	12,418	17,233	38.32	5	11,025	73,247	15.05
Furriers—fur shops.....	7	192,150	11,193	203,343	78,915	34.50	7	30,937	556,367	5.56
Hosiery shops.....	9	69,897	4,956	74,853	19,844	33.95	9	10,065	278,923	3.61
Millinery stores.....	136	255,744	97,388	353,132	381,157	40.75	107	253,514	1,674,753	15.14
Costume accessories stores, including jewelry, bags, and gloves.....	3	16,674		16,674	18,239	(x)	3	6,223	141,065	(x)
Other apparel stores:										
Children's specialty shops.....	9	8,819	6,531	15,350	35,437	24.77	9	18,064	205,062	8.82
Custom tailors.....	93	287,845	129,720	417,565	155,774	53.16	84	64,412	1,028,148	6.26
Shoe stores:										
Shoe stores—men's.....	18	73,033	2,410	74,443	142,430	34.97	17	61,950	615,246	10.07
Shoe stores—women's.....	29	114,298	4,488	118,786	180,038	32.57	19	80,975	882,462	9.18
Family shoe stores—men's, women's, children's.....	163	831,879	183,732	1,018,611	1,029,693	29.23	176	404,569	6,005,928	6.12
Furniture and household group	824	5,413,832	999,856	6,413,688	4,921,608	34.36	657	1,173,263	28,461,012	4.12
Furniture stores:										
Furniture stores.....	330	2,632,241	445,884	3,078,125	2,818,497	33.52	271	763,569	15,764,037	4.84
Furniture and undertaker.....	41	121,359	63,336	184,695	141,282	31.84	36	28,368	784,034	3.62
Furniture and hardware stores.....	52	120,407	78,184	198,591	141,592	20.33	26	30,127	914,804	3.29
Floor coverings, draperies, curtains, and upholstery stores:										
Draperies, curtains, and upholstery stores.....	3	518	777	1,295	2,143	(x)	3	680	13,265	(x)
Floor coverings stores.....	5	7,497	3,748	11,245	17,012	32.81	5	5,650	86,112	6.56
Household appliances stores:										
Household appliances stores (electrical).....	56	711,564	30,404	741,968	320,854	39.45	82	65,927	2,092,459	3.15
Refrigerator dealers—electric only.....	24	277,107	9,896	287,003	262,265	38.07	20	25,460	1,260,867	1.97
Other home furnishings and appliances stores.....	6	79,143	7,284	86,427	64,481	36.85	5	5,810	408,024	1.42
Antique and used furniture dealers.....	30	49,516	37,449	86,965	31,595	75.06	24	11,840	129,049	9.13
Brushes and brooms.....	5	53,144	1,131	54,275	4,168	54.68	3	2,011	68,653	2.93
China, glassware, crockery, tinware, enamelware.....	8	35,113	9,933	45,046	34,001	33.40	4	6,926	102,029	6.79
Picture and framing stores.....	3	4,683	2,279	6,962	4,322	(x)	3	2,658	27,430	(x)
Stove and range dealers.....	47	3,750	5,625	9,375	5,211	(x)				
Antique shops.....	47	153,513	89,046	242,559	126,034	39.45	37	23,380	825,320	2.83
Interior decorators.....	8	9,476	9,492	18,968	9,404	42.18	7	18,472	519,720	3.55
Radio and music stores:										
Radio and electrical shops.....	114	611,066	151,632	762,698	463,799	34.70	97	77,223	3,079,019	2.51
Radio and musical instrument stores.....	43	382,682	50,040	432,722	399,550	34.41	39	98,350	2,235,914	4.40

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 5A.—THE STATE—RETAIL DISTRIBUTION BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	26,120	26,676	52,287	9,411	\$61,386,141	\$1,978,341	\$57,442,544	\$105,327,340	\$600,928,023	100.00
Single-store independents.....	18,722	20,175	35,671	5,892	42,688,690	1,357,737	38,148,054	70,355,180	393,807,000	65.53
2-store independents.....	632	424	2,512	379	3,233,537	64,263	2,920,952	5,221,600	26,093,379	4.33
3-store independents.....	152	58	792	78	961,218	16,093	952,050	1,265,260	7,306,533	1.22
Local branch systems.....	6	1	69	—	130,732	—	132,935	79,910	536,621	.09
Local chains.....	601	30	2,497	318	3,369,775	118,016	3,170,989	4,167,850	30,840,655	5.13
Sectional chains.....	391	—	1,672	440	2,092,872	77,929	2,316,582	1,920,880	17,788,024	2.96
National chains.....	709	—	4,053	1,299	4,386,403	197,821	5,461,875	4,785,010	47,849,753	7.96
Other types of operation:										
Mail-order houses (catalogue only).....	3	4	5	1	7,495	95	5,430	11,040	90,314	.02
Direct selling (house-to-house).....	49	32	240	1	258,239	75	86,270	26,400	850,463	.14
Roadside markets or stands ¹	5	5	1	—	792	—	965	300	6,330	—
Itinerant vendors.....	10	10	—	2	400	400	2,693	1,210	19,812	—
Industrial stores (including commissaries).....	49	3	216	12	331,118	3,096	180,817	717,270	4,518,692	.75
Leased departments— independent operators.....	11	4	54	3	81,393	926	96,496	136,080	594,940	.10
Leased-department chains.....	39	9	208	8	321,857	1,313	392,043	291,800	1,988,505	.33
Utility-operated retail stores.....	55	—	301	14	405,728	5,973	276,987	383,900	2,228,556	.37
Manufacturer-controlled chains.....	47	—	462	1	745,570	173	339,903	428,210	2,452,603	.41
Cooperative stores ¹	13	—	34	8	42,729	1,000	20,793	86,000	788,160	.13
Cooperative buying associations ¹	9	—	36	1	44,130	75	26,447	153,220	1,447,121	.24
Retailers—country buyers ¹	4,490	5,174	1,832	609	1,576,160	109,305	2,119,856	13,694,270	51,736,413	8.61
Retailers—wholesalers ¹	129	145	618	136	728,303	24,141	789,507	1,502,840	10,070,029	1.68
All other types.....	1	2	—	—	—	—	—	60	1,220	—

¹ These classifications were used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

TABLE 5B.—THE STATE—COUNTY DISTRIBUTION BY TYPES OF OPERATION

[See Tables 13 and 14 for detailed county figures]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

COUNTIES (Including independent cities, which in Virginia have the status of counties)	TOTAL		INDEPENDENT STORES ¹			NATIONAL AND SECTIONAL CHAINS			OTHER TYPES OF OPERATION		
	Number of stores	Net sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales
Total	26,120	600,929	19,506	427,112	71	1,100	65,638	11	5,514	108,179	18
Accomac.....	552	8,165	404	4,820	59	4	162	2	144	3,183	39
Charlottesville city.....	287	11,793	232	10,535	89	19	876	8	6	383	3
Albemarle.....	201	2,639	167	1,877	71	1	(x)	(x)	33	(x)	(x)
Clifton Forge city.....	111	4,159	99	3,065	74	10	787	19	11	307	7
Alleghany.....	183	4,124	162	3,517	85	7	344	8	14	203	7
Amelia.....	78	865	46	540	62	—	—	—	32	325	38
Amherst.....	157	1,418	126	1,071	76	—	—	—	30	(x)	(x)
Appomattox.....	80	1,070	58	825	76	1	(x)	(x)	22	254	24
Alexandria city.....	265	9,058	227	6,381	70	35	2,406	23	3	178	2
Arlington.....	165	7,162	134	4,117	78	25	1,519	21	9	1,526	21
Staunton city.....	215	7,876	182	5,897	75	13	913	12	20	1,060	13
Augusta.....	259	5,207	188	3,485	67	3	148	3	98	1,674	30
Bath.....	71	1,395	59	1,269	91	1	(x)	(x)	11	(x)	(x)
Bedford.....	259	3,278	195	2,422	74	4	195	6	60	661	20
Blair.....	46	509	21	180	35	—	—	—	25	320	65
Botetourt.....	148	1,400	91	942	67	1	(x)	(x)	56	(x)	(x)
Brunswick.....	170	3,235	121	1,251	39	2	(x)	(x)	47	(x)	(x)
Buchanan.....	84	840	56	500	60	—	—	—	28	340	40
Buckingham.....	131	914	97	548	60	2	(x)	(x)	32	(x)	(x)
Lynchburg city.....	533	21,537	445	16,994	79	60	3,194	15	28	1,349	6
Campbell.....	199	2,644	136	1,705	65	—	—	—	63	939	35
Caroline.....	139	1,432	41	405	28	1	(x)	(x)	87	(x)	(x)
Carroll.....	160	1,321	53	554	42	—	—	—	107	767	68
Charles City (county).....	51	284	27	114	40	—	—	—	24	170	60
Charlotte.....	163	1,406	67	533	38	—	—	—	90	873	62
Chesterfield.....	171	1,831	170	(x)	(x)	1	(x)	(x)	—	—	—
Clarke.....	73	1,453	52	882	61	—	—	—	21	671	39
Craig.....	38	323	28	224	69	—	—	—	10	99	31
Culpeper.....	145	2,898	109	2,300	80	2	(x)	(x)	34	(x)	(x)
Cumberland.....	61	445	41	272	61	—	—	—	23	173	39
Dickenson.....	105	890	89	475	53	—	—	—	16	415	47
Petersburg city.....	458	14,259	405	10,512	74	36	2,285	16	17	1,492	10
Dinwiddie.....	133	1,274	114	945	74	—	—	—	19	329	26
Hampton city.....	156	4,998	137	3,969	79	5	302	6	14	727	15
Elizabeth City (county).....	134	2,322	129	1,618	70	1	(x)	(x)	4	(x)	(x)

¹ Exclusive of local branch systems.

NOTE.—The following cities, which in Virginia have the status of counties, are listed in this table immediately preceding the counties in which they are situated, but are not included in county figures:

- | | | |
|--------------------------------------|----------------------------------|----------------------------------|
| Alexandria (Arlington County) | Harrisonburg (Rockingham County) | Radford (Montgomery County) |
| Bristol (Washington County) | Hopewell (Prince George County) | Richmond (Henrico County) |
| Buena Vista (Rockbridge County) | Lynchburg (Campbell County) | Roanoke (Roanoke County) |
| Charlottesville (Albemarle County) | Martinsville (Henry County) | Staunton (Augusta County) |
| Clifton Forge (Alleghany County) | Newport News (Warwick County) | South Norfolk (Norfolk County) |
| Danville (Fittsylvania County) | Norfolk (Norfolk County) | Suffolk (Nansemond County) |
| Fredericksburg (Spotsylvania County) | Petersburg (Dinwiddie County) | Williamsburg (James City County) |
| Hampton (Elizabeth City County) | Portsmouth (Norfolk County) | Winchester (Frederick County) |

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1231

TABLE 5B.—THE STATE—COUNTY DISTRIBUTION BY TYPES OF OPERATION—Continued

[See Tables 13 and 14 for detailed county figures]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

COUNTIES (Including independent cities, which in Virginia have the status of counties)	TOTAL		INDEPENDENT STORES			NATIONAL AND SECTIONAL CHAINS			OTHER TYPES OF OPERATION		
	Number of stores	Net sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales
Essex.....	90	784	35	393	60	1	(x)	(x)	54	(x)	(x)
Fairfax.....	189	2,460	179	2,011	82	7	382	15	3	67	3
Fauquier.....	206	4,708	124	2,991	63	1	(x)	(x)	81	(x)	(x)
Floyd.....	90	630	20	203	32				70	427	68
Fluvanna.....	71	887	38	560	63				33	327	37
Franklin.....	188	2,518	88	1,426	57				100	1,092	43
Winchester city.....	239	0,562	218	8,076	85	15	1,272	13	6	214	2
Frederick.....	97	977	50	421	43				47	556	57
Giles.....	82	1,523	61	1,111	73	4	137	9	17	275	18
Gloucester.....	116	1,341	45	368	27				71	973	73
Goochland.....	91	515	55	106	38				36	319	62
Grayson.....	167	3,329	89	2,087	62	3	117	4	75	1,146	34
Greene.....	32	265	10	97	37				22	168	63
Greensville.....	144	2,399	136	1,747	73	2	(x)	(x)	6	(x)	(x)
Halifax.....	379	5,791	262	3,785	65	4	250	5	113	1,750	30
Hanover.....	174	2,602	117	1,856	71	3	121	5	54	625	24
Richmond city.....	2,558	104,043	2,186	79,735	77	246	16,985	16	126	7,373	7
Henrico.....	194	2,041	192	(x)	(x)	2	(x)	(x)			
Martinsville city.....	103	3,607	80	2,702	75	11	594	16	12	311	9
Henry.....	148	1,580	111	973	62	2	(x)	(x)	35	(x)	(x)
Highland.....	37	374	13	68	18				24	306	82
Isle of Wight.....	145	1,819	96	914	50	2	(x)	(x)	47	(x)	(x)
Williamsburg city.....	71	1,717	60	1,306	76	3	216	13	8	195	11
James City (county).....	36	313	17	86	27	1	(x)	(x)	18	(x)	(x)
King and Queen.....	79	456	13	84	18				66	372	82
King George.....	50	412	30	234	57				20	178	43
King William.....	101	1,410	49	867	61	2	(x)	(x)	50	(x)	(x)
Lancaster.....	127	1,606	75	939	58				52	667	42
Lee.....	182	3,843	97	1,574	41	6	618	16	79	1,651	43
Loudoun.....	208	3,500	115	1,853	53	7	462	13	86	1,185	34
Louisa.....	145	1,647	77	993	60	1	(x)	(x)	67	(x)	(x)
Lunenburg.....	126	1,722	116	1,479	86	2	(x)	(x)	8	(x)	(x)
Madison.....	65	779	24	310	40				41	460	60
Mathews.....	112	1,315	32	508	39				80	807	61
Mecklenburg.....	323	5,051	162	2,910	58	5	181	3	166	1,000	39
Middlesex.....	121	1,030	57	395	38				64	635	62
Radford city.....	97	2,033	92	1,852	93	4	(x)	(x)	1	(x)	(x)
Montgomery.....	198	3,196	167	2,373	74	8	397	13	23	426	13
Suffolk city.....	212	6,082	185	5,040	83	13	627	10	14	415	7
Nansmond.....	184	1,095	181	1,052	96	1	(x)	(x)	2	(x)	(x)
Nelson.....	153	1,460	78	762	52	1	(x)	(x)	74	(x)	(x)
New Kent.....	52	629	28	407	65				24	222	35
Norfolk city.....	2,133	67,087	1,842	49,563	74	131	9,052	13	160	8,472	13
Portsmouth city.....	587	13,553	529	10,679	79	24	1,464	11	34	1,410	10
South Norfolk city.....	94	1,120	86	835	75				8	285	25
Norfolk.....	221	2,058	211	1,678	81	1	(x)	(x)	9	(x)	(x)
Northampton.....	251	5,530	212	4,163	75	4	158	3	35	1,209	22
Northumberland.....	120	1,378	56	515	37				64	863	63
Nottoway.....	159	2,830	134	1,945	69	4	185	6	21	706	25
Orange.....	150	3,252	117	2,609	80	1	(x)	(x)	32	(x)	(x)
Page.....	193	2,137	122	1,596	75	2	(x)	(x)	69	(x)	(x)
Patriot.....	110	827	42	390	47				68	437	53
Danville city.....	337	12,631	285	8,662	69	30	2,043	16	22	1,926	15
Pittsylvania.....	421	4,865	234	2,305	47	1	(x)	(x)	186	(x)	(x)
Powhatan.....	55	482	24	185	38				31	297	62
Prince Edward.....	142	3,273	129	2,604	80	3	140	4	10	523	16
Hopewell city.....	178	3,743	160	3,040	81	10	458	12	8	245	7
Prince George.....	84	471	79	399	85				5	72	15
Prince William.....	157	2,530	116	1,739	69	2	(x)	(x)	39	(x)	(x)
Princess Anne.....	148	2,059	135	1,703	83	3	72	3	10	284	14
Pulaski.....	174	3,012	103	1,573	52	8	303	10	63	1,136	38
Rappahannock.....	57	599	17	166	28				40	433	72
Richmond.....	88	744	30	168	23				58	576	77
Roanoke city.....	985	42,782	803	31,932	74	130	6,701	16	52	4,149	10
Roanoke.....	230	3,807	212	2,856	70	13	475	12	14	446	12
Buena Vista city.....	46	727	38	643	88				8	84	12
Rockbridge.....	194	4,119	137	2,609	63	8	332	8	69	1,178	29
Harrisonburg city.....	126	7,332	98	5,027	69	14	695	9	14	1,610	22
Rockingham.....	214	3,412	118	1,433	42	3	26	1	93	1,953	57
Russell.....	227	2,733	79	1,154	42				148	1,579	58
Scott.....	166	1,494	53	478	32	3	174	12	110	842	56
Shenandoah.....	365	4,500	252	2,471	55	6	147	3	107	1,801	42
Smyth.....	203	3,401	109	1,919	56	5	172	5	89	1,310	39
Southampton.....	253	4,464	170	2,855	64	6	127	3	77	1,482	33
Fredericksburg city.....	188	6,171	157	4,170	67	13	1,093	18	18	908	15
Spotsylvania.....	79	905	29	437	48				50	468	52
Stafford.....	71	561	27	161	29				44	400	71
Surry.....	73	862	65	625	73				3	237	27
Sussex.....	161	1,946	120	1,143	59	2	(x)	(x)	8	(x)	(x)
Tazewell.....	287	6,276	171	3,311	53	7	311	5	109	2,654	42

CENSUS OF DISTRIBUTION

TABLE 5B.—THE STATE—COUNTY DISTRIBUTION BY TYPES OF OPERATION—Continued

[See Tables 13 and 14 for detailed county figures]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

COUNTIES (Including independent cities, which in Virginia have the status of counties)	TOTAL		INDEPENDENT STORES			NATIONAL AND SECTIONAL CHAINS			OTHER TYPES OF OPERATION		
	Number of stores	Net sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales
Warren	102	1,726	74	1,244	72	1	(x)	(x)	27	(x)	(x)
Newport News city	541	15,948	477	12,571	79	31	2,128	13	33	1,249	8
Warwick	104	1,220	99	1,089	89	18	976	15	5	131	11
Bristol city	184	6,372	159	5,190	80	5	242	7	7	206	5
Washington	234	3,296	180	2,002	61	5	242	7	79	1,052	32
Westmoreland	122	1,019	57	486	48	1	(x)	(x)	64	(x)	(x)
Wise	449	9,681	400	6,319	65	16	813	9	33	2,549	26
Wythe	135	3,392	104	2,718	81	3	114	3	29	530	16
York	123	1,051	107	540	51				16	511	49

TABLE 6.—THE STATE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	2-and 3-store independents and local branch systems	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores	69	31	3	6	6	22	1
Annual net sales	\$35,344,049	\$26,059,300	\$1,131,776	\$2,169,468	\$897,343	\$4,986,162	\$100,000
Per cent of total sales	100.00	73.73	3.20	6.14	2.54	14.11	.28
Variety, 5-and-10, and 10-and-a-dollar stores:							
Number of stores	163	62	5	10	17	69	
Annual net sales	\$13,160,803	\$44,869	\$80,222	\$304,515	\$954,061	\$10,977,136	
Per cent of total sales	100.00	6.42	.61	2.31	7.25	83.41	
Men's and boys' clothing and furnishings stores:							
Number of stores	368	299	32	3	18	9	7
Annual net sales	\$14,364,061	\$11,877,022	\$923,505	\$95,141	\$573,174	\$305,732	\$589,487
Per cent of total sales	100.00	82.69	6.43	.66	3.99	2.13	4.10
Family clothing stores—men's, women's, and children's:							
Number of stores	249	185	28	5	11	18	2
Annual net sales	\$10,147,361	\$8,552,112	\$1,343,714	\$240,495	\$876,123	\$910,845	\$424,072
Per cent of total sales	100.00	64.57	13.24	2.37	6.66	8.98	4.18
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores	218	174	13	9	6	11	5
Annual net sales	\$9,890,000	\$6,216,297	\$1,110,513	\$361,222	\$524,291	\$949,684	\$728,093
Per cent of total sales	100.00	62.96	11.23	3.65	5.30	9.60	7.36
Shoe stores:							
Number of stores	231	137	24	9	4	43	14
Annual net sales	\$8,544,427	\$3,650,522	\$1,242,266	\$1,310,577	\$177,908	\$1,692,951	\$470,213
Per cent of total sales	100.00	42.73	14.54	15.34	2.08	19.81	5.50
Furniture stores:							
Number of stores	423	372	33	4	8		6
Annual net sales	\$20,290,144	\$14,366,604	\$3,002,689	\$129,500	\$2,468,099		\$322,882
Per cent of total sales	100.00	70.81	14.80	.64	12.16		1.59
Radio and music stores:							
Number of stores	157	143	8	6			
Annual net sales	\$5,945,139	\$5,098,594	\$416,278	\$430,327			
Per cent of total sales	100.00	85.76	7.00	7.24			
Grocery stores (without meats):							
Number of stores	3,591	2,252	39	233	59	326	682
Annual net sales	\$40,317,091	\$12,206,982	\$812,796	\$7,334,327	\$1,804,866	\$14,560,123	\$3,607,907
Per cent of total sales	100.00	30.29	2.01	18.19	4.48	36.09	8.95
Combination stores (groceries and meats):							
Number of stores	2,254	1,826	70	81	15	101	161
Annual net sales	\$51,793,629	\$31,770,031	\$2,386,886	\$5,206,412	\$539,093	\$8,331,297	\$3,559,301
Per cent of total sales	100.00	61.34	4.61	10.05	1.04	16.09	6.87
Restaurants, cafeterias, and lunch rooms:							
Number of stores	1,394	1,350	23	7	1	4	3
Annual net sales	\$13,954,532	\$12,667,636	\$718,162	\$313,489	(x)	(x)	\$5,884
Per cent of total sales	100.00	90.78	5.15	2.25	(x)	(x)	.04
Cigar stores and cigar stands:							
Number of stores	239	206	8	9	1	15	
Annual net sales	\$3,098,914	\$1,926,047	\$150,915	\$154,871	(x)	(x)	
Per cent of total sales	100.00	62.15	4.87	5.00	(x)	(x)	
Filling stations:							
Number of stations	2,116	1,667	82	103	145	36	83
Annual net sales	\$23,010,829	\$14,184,248	\$1,652,044	\$3,138,800	\$2,744,221	\$1,409,097	\$392,419
Per cent of total sales	100.00	60.08	7.00	13.29	11.62	6.35	1.66
Coal and wood yards—ice dealers:							
Number of yards	312	285	5	7	12		3
Annual net sales	\$12,254,218	\$9,894,010	\$673,169	\$1,180,606	\$470,943		\$35,490
Per cent of total sales	100.00	80.74	5.49	9.64	3.84		.29
Drug stores:							
Number of stores	771	660	57	26	19	5	4
Annual net sales	\$22,709,756	\$16,435,537	\$1,926,087	\$1,684,399	\$2,171,574	\$501,280	\$290,879
Per cent of total sales	100.00	72.37	8.45	6.98	9.56	1.33	1.28
Hardware stores:							
Number of stores	258	228	10	4			16
Annual net sales	\$9,014,207	\$6,984,238	\$374,079	\$351,014			\$1,304,876
Per cent of total sales	100.00	77.48	4.15	3.89			14.48
Jewelry stores:							
Number of stores	266	245	14	1	5	1	
Annual net sales	\$6,793,879	\$4,895,371	\$517,434	(x)	(x)	(x)	
Per cent of total sales	100.00	72.06	7.62	(x)	(x)	(x)	

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1235

TABLE 8.—THE STATE—CREDIT BUSINESS, BY TYPES OF OPERATION

TYPE OF OPERATION	Number of stores reporting credit sales	Total net sales of such stores	Net credit sales of such stores	Ratio of credit sales to total sales in stores reporting credit sales	Installment sales of stores reporting installment sales (included also in credit sales) ¹	TYPE OF OPERATION	Number of stores reporting credit sales	Total net sales of such stores	Net credit sales of such stores	Ratio of credit sales to total sales in stores reporting credit sales	Installment sales of stores reporting installment sales (included also in credit sales) ¹
Total	14,787	\$387,876,362	\$207,081,313	53.41	\$34,336,184	Other types of operation.—Con.					
Independent stores ²	10,749	306,007,447	171,157,561	55.93	28,147,819	Leased departments—Independent operators.....	8	\$556,610	\$418,901	75.26	-----
Local chains.....	105	9,239,950	4,841,887	52.40	576,599	Utility-operated retail stores.....	42	1,935,183	1,005,432	51.96	\$733,386
Sectional chains.....	77	6,863,732	4,443,166	64.68	3,106,313	Manufacturer-controlled chains.....	18	1,161,551	966,549	83.21	269,872
National chains.....	44	4,130,873	2,968,115	71.85	1,098,231	Cooperative stores ³	9	588,327	161,037	27.37	-----
Other types of operation:						Retailers—country buyers ³	3,557	43,669,892	13,840,258	31.69	-----
Direct selling (house-to-house)	24	166,629	125,633	75.40	71,374	Retailers—wholesalers ³	90	8,885,032	5,274,357	59.36	-----
Industrial stores (including commissaries)	28	3,254,657	1,048,548	32.22	-----	All other types.....	16	1,210,559	809,869	66.90	332,690

¹ Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported in places having less than 10,000 inhabitants, nor by any stores with total sales of less than \$60,000 annually. Therefore this column cannot be related to the credit sales column because it is incomplete. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.
² Includes single-store independents, and 2 and 3-store independents.
³ These classifications are used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—REPORTED RECEIPTS FROM THE SALE OF MEALS¹

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	44,539	\$12,725,073	Other stores in which meals are served—Continued.		
Restaurants, cafeterias, and eating places.....	39,623	11,824,153	Combination stores—meat markets with groceries.....	15	\$3,900
Cafeterias.....	1,219	520,639	Bakeries—bakery goods stores (except manufacturing bakeries).....	162	31,653
Lunch rooms.....	14,939	3,431,728	General stores—groceries with dry goods.....	134	13,667
Restaurants with table service.....	22,435	7,589,229	Department stores.....	905	231,633
Refreshment stands.....	72	17,250	Women's exchanges.....	80	13,371
Fountain—lunches.....	156	55,413	Variety, 5-and-10, and to-a-dollar stores.....	60	24,867
Lunch counters.....	802	209,894	Filling stations with merchandise.....	915	81,946
Other stores in which meals are served.....	4,916	900,920	Feed stores with groceries.....	45	9,745
Confectionery stores (candy and fountain).....	1,524	330,135	Cigar stores with fountains.....	18	2,000
Delicatessen stores.....	65	25,333	Cigar stands.....	89	29,788
Fruit stores and vegetable markets.....	20	5,500	Cigar stores without fountains.....	68	10,820
Grocery stores (without meats).....	668	46,945	Drug stores with fountains.....	40	11,855
Combination stores—grocery stores with meats.....	76	16,652	News dealers.....	32	5,650

¹ This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of food sales.

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE¹

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipt from storage (incidental to merchandise sales)
Total	2,807	\$9,988,775	\$184,191	Automotive group—Continued.			
Food group.....	5	26,909	-----	Bicycles, motor cycles, and supplies stores.....	1	\$4,000	-----
Grocery stores (without meats).....	5	26,909	-----	Body, fender, and paint shops.....	74	245,758	-----
General stores.....	9	32,639	-----	Garages (repairs and storage, gasoline, oil, accessories).....	779	3,217,105	\$29,483
General stores—groceries with dry goods.....	3	9,047	-----	Parking stations, parking garages, and lots.....	9	9,532	48,863
General stores—groceries with other merchandise	6	23,592	-----	Radiator shops (including repairs).....	7	34,300	-----
Automotive group.....	2,773	9,860,761	184,191	Furniture and household group.....	3	14,989	-----
Automobile sales rooms—new and trade-in.....	1,591	5,191,480	102,287	Radio and electrical shops.....	3	14,989	-----
Used-car establishments.....	6	12,799	-----	Lumber and building group.....	6	18,500	-----
Automobile dealers with farm implements and machinery.....	19	33,937	-----	Glass and mirror shops.....	4	12,000	-----
Accessory stores with tires and batteries.....	47	168,095	-----	Paint and glass stores.....	2	7,500	-----
Battery and ignition shops—brake repair shops.....	49	222,203	-----	Other retail stores.....	2	8,044	-----
Tire shops (including tire repairs).....	52	175,589	-----	Hardware stores.....	1	2,650	-----
Filling stations—gasoline and oil.....	21	62,936	-----	Hardware and farm implement stores.....	-----	600	-----
Filling stations with tires and accessories.....	73	277,361	2,738	Harness shops.....	1	2,794	-----
Filling stations with other merchandise.....	44	108,670	1,000	Secondhand stores.....	8	27,930	-----
Motor-cycle dealers.....	1	6,996	-----				

¹ This table is based upon replies to a question as to the total receipts from automotive repairs and storage. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of automotive repairs and storage.

CENSUS OF DISTRIBUTION

TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except auto-motive)	KIND OF BUSINESS	Receipts from other repairs and service (except auto-motive)
Total	\$3,924,707	Furniture and household group—Continued.	
Food group	4,650	Interior decorators.....	\$26,973
Confectionery stores (candy and fountain).....	1,025	Radio and electrical shops.....	252,210
Grocery stores (without meats).....	3,625	Radio and musical instruments stores.....	31,185
General stores	3,058	Restaurants, cafeterias, and eating places	7,652
General stores—groceries with merchandise.....	3,058	Lunch rooms.....	1,162
General merchandise group	133,878	Restaurants with table service.....	4,000
Department stores.....	133,878	Lunch counters.....	2,500
Automotive group	85,278	Lumber and building group	990,904
Automobile sales rooms—new and trade-in.....	22,225	Lumber and building-material dealers.....	30,100
Battery and ignition shops—brake repair shops.....	600	Roofing.....	57,980
Filling stations with tires and accessories.....	5,000	Electrical shops (without radio).....	234,830
Filling stations with other merchandise.....	1,850	Heating appliances and oil burners.....	32,382
Motor-cycle dealers.....	4,844	Plumbing shops—heating and ventilating.....	469,016
Bicycle shops.....	23,843	Glass and mirror shops.....	9,000
Garages (repairs and storage, gasoline, oil, accessories).....	20,366	Paint and glass stores.....	157,596
Boats (motor boats, yachts, canoes).....	6,550	Other retail stores	1,484,167
Apparel group	183,959	Hardware stores.....	3,550
Men's and boys' clothing stores.....	1,594	Farm implements, machinery, and equipment dealers.....	5,300
Men's and boys' hat stores.....	9,632	Hardware and farm-implement stores.....	19,219
Men's furnishings stores.....	3,800	Harness shops.....	24,014
Men's clothing and furnishings stores.....	21,903	Coal and wood yards.....	126,807
Family clothing stores—men's, women's, children's.....	15,592	Florists.....	5,465
Women's ready-to-wear specialty stores—apparel and accessories.....	13,856	Art and gift shops.....	5,432
Furriers—fur shops.....	2,500	Camera dealers—photographic supplies.....	2,700
Millinery stores.....	21,250	Jewelry stores (installment credit).....	98,575
Custom tailors.....	39,812	Jewelry stores.....	459,746
Shoe stores—men's.....	2,000	Luggage and leather goods stores.....	6,400
Family shoe stores—men's, women's, children's.....	52,011	Music stores (without radio).....	8,625
Furniture and household group	936,226	News dealers.....	3,746
Furniture stores.....	41,414	Office and school supplies.....	19,459
Furniture and undertaker.....	1,830	Office and store mechanical appliance dealers (retail).....	95,741
Draperies, curtains, and upholstery stores.....	1,800	Office and store furniture and equipment dealers.....	10,163
Floor covering stores.....	3,500	Typewriter dealers.....	3,217
Household appliances stores (electric).....	27,602	Opticians and optometrists.....	42,370
Household appliances stores.....	493,768	Sporting goods specialty stores.....	38,484
Refrigerator dealers—electric only.....	3,586	Sporting goods stores with toys and stationery.....	800
Antique and used furniture dealers.....	45,305	Scientific and medical instruments and supplies, at retail.....	10,763
Antique shops.....	7,073	Printers and lithographers.....	7,272
		Monuments and tombstones.....	1,000
		Miscellaneous classifications (combined).....	519,310
		Secondhand stores	94,945

TABLE 10.—THE STATE—MERCHANDISE MANUFACTURED BY RETAILERS—SALES TO OTHER RETAILERS—RETURNED GOODS—BY KINDS OF BUSINESS

KIND OF BUSINESS	Merchandise manufactured on sales premises ¹	Sales to other retailers for use or resale ¹	Returned goods and allowances ¹	KIND OF BUSINESS	Merchandise manufactured on sales premises ¹	Sales to other retailers for use or resale ¹	Returned goods and allowances ¹
All groups	\$4,184,495	\$11,546,069	\$5,830,925	Automotive group	\$2,100	\$2,520,642	\$1,374,038
Food group	876,358	1,110,800	11,334	Motor-vehicle dealers:			
Confectionery stores (candy and fountain).....	41,071	6,396		Automobile sales rooms—new and trade-in.....		2,370,896	1,361,236
Dairy products stores:				Used-car establishments.....			1,272
Dairy products stores (including ice cream).....		6,000		Accessories, tires, and batteries:			
Egg and poultry dealers.....		31,500		Accessory stores with tires and batteries.....		76,250	7,318
Milk dealers.....	418,843	285,232	8,363	Battery and ignition shops—brake repair shops.....			31,800
Fruit stores and vegetable markets.....		7,000		Tire shops (including tire repairs).....			10,368
Grocery stores (without meats).....		379,630		Filling stations:			
Combination stores (groceries and meats):				Filling stations with tires and accessories.....		2,400	
Grocery stores with meats.....		192,282	2,971	Filling stations with other merchandise.....		14,650	
Meat markets with groceries.....	3,900	4,250		Garages and repair shops:			
Meat markets (including sea foods):				Body, fender, and paint shops.....	100	1,500	
Fish markets—sea foods.....		5,000		Garages, (repairs and storage, gasoline, oil, accessories).....			3,078
Meat markets.....		104,250		Apparel group	229,232	928,964	349,111
Bakeries—bakery goods stores (except manufacturing bakeries).....	406,156	80,320		Men's clothing and furnishings stores.....	70,500		39,973
Other food stores:				Family clothing stores—men's, women's, children's.....		313,004	60,201
General food stores.....	1,800			Women's ready-to-wear specialty stores—apparel and accessories.....			38,944
Bottled waters and beverages.....	4,588			Women's accessories stores:			
General stores	8,075	5,421,753		Furriers—fur shops.....	58,218		10,530
General stores—groceries with apparel.....		63,119		Millinery stores.....	16,150	15,050	
General stores—groceries with dry goods.....		797,393		Custom tailors.....	84,364		
General stores—groceries with general merchandise.....	8,075	4,561,241		Shoe stores:			
General merchandise group	4,000	32,302	2,075,532	Shoe stores—women's.....			27,536
Department stores.....	15,000	15,000	2,035,741	Family shoe stores—men's, women's, children's.....			171,927
Dry goods stores.....	4,000	4,658	28,525	Furniture and household group	799,962	69,938	1,318,542
General merchandise stores:				Furniture stores:			
Without food departments.....		2,900		Furniture stores.....		7,437	946,708
Army and Navy goods stores.....		7,744	11,266	Furniture and hardware stores.....		5,280	

¹ Merchandise manufactured on sales premises is a factor in retail distribution in that, like the sale of services and meals, it represents a proportion of total retail business for which there is no corresponding purchase of merchandise in kind. Sales to other retailers include merchandise for their use, such as supplies, and merchandise for resale, which is in the nature of wholesale business. Returned goods and allowances were not reported by stores in cities and places of less than 10,000 population, nor by stores with sales of less than \$50,000 annually. Blanks indicate that no returned goods were reported, not necessarily that no goods were returned.

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1237

TABLE 10.—THE STATE—MERCHANDISE MANUFACTURED BY RETAILERS—SALES TO OTHER RETAILERS—RETURNED GOODS—BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	Merchandise manufactured on sales premises	Sales to other retailers for use or resale	Returned goods and allowances	KIND OF BUSINESS	Merchandise manufactured on sales premises	Sales to other retailers for use or resale	Returned goods and allowances
Furniture and household group—Continued.				Other retail stores—Continued.			
Household appliances stores:				Farmers' supplies:			
Household appliances stores (electrical)		\$12,404	\$83,212	Feed stores (flour, feed, grain, fertilizer)	\$261,114	\$631,790	\$3,955
Household appliances stores	\$477,890	20,000	17,382	Fertilizer stores		49,000	
Other home furnishings and appliances stores:				Harness shops	10,600		
Antique and used furniture dealers	10,530			Farmers' supply stores		5,250	19,583
China, glassware, crockery, tinware, enamelware		20,847		Seeds, bulbs, and nursery stock		78,268	
Pictures and framing	3,487			Coal and feed stores		78,035	
Antique shops	230,728		16,119	Feed stores with groceries	7,800	145,128	
Interior decorators	71,317		6,959	Book stores	5,000		9,737
Radio and music stores:				Cigar stores without fountains	8,530	1,650	
Radio and electrical shops		4,000	13,856	Coal and wood yards—ice dealers:			
Radio and musical instruments stores			232,306	Coal and wood yards	97,704	244,954	17,026
Restaurants, cafeterias, and eating places	178,334	4,328		Ice dealers	197,982		
Restaurants, cafeterias, and lunch rooms:				Drug stores:			
Lunch rooms	12,000			Drug stores	15,923	4,879	
Restaurants with table service	158,794	2,920		Drug stores with fountains	16,700	22,200	
Lunch counters, refreshment stands, etc.				Florists	60,599	36,711	7,837
Refreshment stands	2,500	1,406		Art and gift shops	4,000		
Lunch counters	3,040			Jewelry stores:			
Lumber and building group	1,167,384	291,900	213,770	Jewelry stores (installment credit)			156,644
Lumber and building material dealers:				Jewelry stores	2,400		43,395
Lumber and building-material dealers	916,598	127,200	91,863	Music stores (without radio)			6,200
Lumber and hardware	157,575	15,000	12,345	News dealers		4,800	11,001
Roofing	21,011			Office, school, and store supplies and equipment dealers:			
Electrical shops without radio	23,000	101,350	50,085	Office and school supplies	24,501		23,935
Heating and plumbing shops:				Office and store mechanical appliance dealers (retail)		51,977	51,096
Heating appliances and oil burners			1,352	Office and store furniture and equipment dealers		16,000	
Plumbing shops, heating and ventilating	6,000		56,625	Store fixture dealers			22,000
Paint and glass stores:				Sporting goods specialty stores			8,000
Glass and mirror shops	9,500	10,000	1,500	Scientific and medical instruments and supplies, at retail		2,144	10,911
Paint and glass stores	33,700	38,350		Stationery and printers:			
Other retail stores	919,060	1,765,494	480,600	Printers and lithographers	137,555		
Hardware stores	8,902	121,476	10,133	Stationers and engravers			4,500
Hardware and farm implement stores:				Monuments and tombstones	30,000		
Farm implements, machinery, and equipment dealers			6,942	Miscellaneous classifications (combined)	24,500	22,525	23,000
Farm implement dealers with hay, grain, and feed		225,307		Secondhand stores	2,000		
Hardware and farm-implement stores	5,250	21,500	24,685				

TABLE 11A.—THE STATE—RETAIL SALES, BY CERTAIN MANUFACTURING ESTABLISHMENTS WHICH ARE INCLUDED IN THE CENSUS OF MANUFACTURES

[Manufacturing bakeries included herein are those which report that 25 per cent or more of their sales are to home consumers. Planing mills included herein are those which report that they sell principally to industrial and home consumers, for utilization rather than for resale. Power laundry sales include the full amount received for work done. The cleaning and dyeing establishments' sales include both retail and wholesale, the retail sales for the state aggregating \$2,768,421]

	MANUFACTURING BAKERIES		PLANING MILLS		POWER LAUNDRIES		CLEANING AND DYEING ESTABLISHMENTS	
	Number of establishments	Net sales, 1929	Number of mills	Net sales, 1929	Number of establishments	Net sales, 1929	Number of establishments	Net sales, 1929
Total	63	\$2,287,299	102	\$6,397,879	87	\$5,540,428	108	\$2,828,680
Norfolk	15	732,890	5	797,917	11	830,141	24	513,541
Richmond	14	471,095	7	712,388	6	1,131,470	20	711,288

TABLE 11B.—THE STATE—COUNTRY BUYING (ASSEMBLING) OF FARM PRODUCTS, BY RETAILERS WHO ARE ALSO ASSEMBLERS

[Retailers who are also country buyers are included in the Retail Census. That part of their business which is assembling of farm products is shown below]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)
Total	\$9,725,209	Caroline	\$60,197	Franklin	\$155,010
Accomac	342,941	Carroll	171,504	Frederick	156,747
Albemarle	17,575	Charles City	2,335	Giles	31,665
Alleghany	7,450	Charlotte	35,330	Gloucester	71,200
Amelia	16,230	Clarke	109,213	Goochland	12,705
Amherst	28,225				
Appomattox	45,359	Craig	13,600	Grayson	478,640
Augusta	404,622	Culpeper	62,623	Greene	42,777
Bath	5,850	Cumberland	17,346	Greensville	(x)
Bedford	127,567	Dickinson	4,681	Halifax	48,135
Bland	69,063	Dinwiddie	55,878	Hanover	41,823
Botetourt	23,700				
Brunswick	767,911	Essex	97,537	Henry	51,871
Buchanan	10,322	Fairfax	(x)	Highland	80,826
Buckingham	28,536	Fauquier	192,795	Isle of Wight	113,863
Campbell	41,160	Floyd	142,707	James City	8,666
		Fluvanna	17,115	King and Queen	52,572

CENSUS OF DISTRIBUTION

TABLE 11B.—THE STATE—COUNTRY BUYING (ASSEMBLING OF FARM PRODUCTS, BY RETAILERS WHO ARE ALSO ASSEMBLERS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)
King George.....	\$18,699	Patrick.....	\$110,038	Surry.....	\$101,286
King William.....	26,115	Pittsylvania.....	134,497	Sussex.....	225,142
Lancaster.....	36,340	Powhatan.....	9,947	Tazewell.....	50,331
Lee.....	307,605	Prince Edward.....	34,413	Warren.....	22,932
Loudoun.....	102,452	Prince George.....	11,500	Washington.....	163,660
Louisa.....	43,591	Prince William.....	20,575	Westmoreland.....	68,831
Lunenburg.....	5,300	Princess Anne.....	(x)	Wise.....	(x)
Madison.....	207,745	Pulaski.....	144,630	Wythe.....	44,746
Mathews.....	80,005	Rappahannock.....	59,749	York.....	12,800
Mecklenburg.....	141,894	Richmond.....	209,095	<i>Independent cities</i>	
Middlesex.....	47,900	Roanoke.....	6,182	Buena Vista.....	2,300
Montgomery.....	66,109	Rockbridge.....	164,297	Fredericksburg.....	(x)
Nelson.....	52,156	Rockingham.....	849,467	Harrisonburg.....	(x)
New Kent.....	7,225	Russell.....	121,830		
Norfolk.....	8,500	Scott.....	201,551		
Northampton.....	15,974	Shenandoah.....	429,104		
Northumberland.....	82,798	Smyth.....	235,169		
Nottoway.....	11,969	Southampton.....	215,489		
Orange.....	47,829	Spotsylvania.....	48,023		
Page.....	51,705	Stafford.....	89,982		

TABLE 11C.—THE STATE—RETAIL SALES BY WHOLESALE ESTABLISHMENTS CLASSIFIED BY KINDS OF BUSINESS

KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS		KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS	
	By wholesalers only ¹	By all types of wholesalers ¹		By wholesalers only ¹	By all types of wholesalers ¹
Total.....	\$5,761,654	\$6,272,968	Furniture and house furnishings.....	\$25,000	\$25,000
Amusement and sporting goods.....	55,939	55,939	General merchandise.....	12,420	12,420
Automotive.....	672,617	679,962	Groceries and food specialties.....	480,772	481,368
Automobiles and other motor vehicles.....	(x)	499,425	Groceries (general line).....	313,537	313,537
Automotive equipment.....	(x)	113,010	Food and grocery specialties.....	167,235	167,831
Automobile parts (new and used).....	(x)	59,682	Hardware (general line).....	814,459	814,459
Tires and tubes.....	(x)	7,845	Iron and steel scrap and other waste materials.....	11,323	11,323
Chemicals, drugs, and allied products; paints, varnishes, lacquers, and enamels.....	205,741	205,741	Iron and steel scrap.....	(x)	(x)
Dry goods and apparel.....	4,050	21,810	Junk and scrap.....	(x)	(x)
Clothing and furnishings (other than millinery and footwear).....	(x)	(x)	Lumber and building materials (other than metal).....	320,133	320,133
Millinery and millinery supplies.....	(x)	(x)	Construction and building materials (other than metal and wood).....	70,379	70,379
Electrical.....	206,818	322,216	Lumber and millwork.....	249,754	249,754
Electrical goods, including appliances.....	(x)	54,257	Machinery equipment and supplies (except electrical).....	105,539	366,77
Electrical equipment and supplies.....	(x)	4,060	Commercial equipment and supplies.....	9,500	65,196
Radios and radio equipment.....	(x)	57,511	Farm machinery and equipment.....	59,500	208,500
Refrigerators (electrical).....	(x)	206,448	Manufacturing, mining, and drilling machinery equipment and supplies.....	36,539	89,044
Farm products, not elsewhere specified.....		57,800	Service equipment and supplies.....		4,030
Farm supplies (except machinery and equipment).....	679,819	679,819	Metals and minerals (except petroleum and scrap); metals and metal work other than iron and steel.....	10,000	10,000
Farm supplies (except feed and fertilizer).....	91,130	91,130	Paper and paper products.....	158,265	158,265
Feed.....	588,304	588,304	Paper and paper products (general line).....	(x)	(x)
Fertilizer and fertilizer materials.....	385	385	Stationery and stationery supplies.....	(x)	(x)
Food products, not elsewhere specified.....	1,819,101	1,835,785	Petroleum and petroleum products.....	37,160	69,658
Confectionery and soft drinks.....	10,500	10,575	Plumbing and heating equipment and supplies.....	4,000	6,000
Dairy products.....	1,532,964	1,533,764	All other; miscellaneous kinds of business.....	138,500	138,500
Poultry and poultry products.....	75,959	75,959			
Fish and sea foods.....	3,900	3,900			
Fruits and vegetables (fresh).....	62,060	76,860			
Meats and meat products.....	133,718	134,727			

¹ Column 1, "Wholesalers only," includes those wholesalers and importers who sell to retailers for resale, although it does not include manufacturers' sales branches. For types of distributors included in "All types of wholesalers," reference should be made to the wholesale census, and especially to Table 4 therein.

TABLE 12A.—THE STATE—FORMS OF ORGANIZATION

	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES (full time)	TOTAL PAY ROLL (including part time)	STOCKSONHAND, END OF YEAR (at cost)	NET SALES (1929)	
						Amount	Per cent of total sales
Total.....	26,120	26,076	52,287	\$81,386,141	\$105,327,340	\$600,928,023	100.00
Proprietorships.....	20,514	23,078	24,677	25,194,298	62,790,070	313,892,276	52.23
Proprietorships which are also members of cooperative associations.....	16	25	142	150,236	250,100	1,477,404	.24
Corporations.....	3,641		26,328	35,080,432	40,426,840	274,865,511	45.74
Corporations which are also members of cooperative associations.....	15		364	448,415	709,750	3,230,797	.54
Cooperative associations.....	28		82	96,957	255,960	2,274,310	.38
Negro proprietorships.....	1,878	2,043	645	378,446	885,720	4,986,347	.83
Oriental mutual.....	26	30	42	21,523	4,080	165,750	.03
Unclassified.....	2		7	9,834	3,860	36,629	.01

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1239

TABLE 12B.—THE STATE—STORES OPERATED BY NEGRO PROPRIETORS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES (full time)	TOTAL PAY ROLL (including part time)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
						Amount	Per cent of total sales
All groups.....	1, 878	2, 043	645	\$378, 448	\$585, 720	\$4, 986, 547	100. 00
Food group.....	984	1, 015	185	85, 863	276, 000	2, 128, 400	42. 63
Candy and confectionery stores.....	103	109	21	7, 548	19, 120	180, 688	3. 62
Grocery stores (without meats).....	562	595	49	21, 814	101, 960	926, 487	18. 58
Combination stores (groceries and meats).....	197	205	47	29, 309	88, 480	734, 223	14. 72
Meat markets (including sea foods).....	73	78	40	21, 787	3, 830	199, 317	4. 00
Other food stores.....	29	28	8	5, 405	2, 610	87, 655	1. 76
General stores.....	185	231	27	11, 534	213, 850	680, 372	13. 65
General merchandise group ¹	11	12	11	5, 107	11, 270	24, 149	. 48
General merchandise stores.....	6	7	11	5, 107	10, 550	20, 600	. 41
Variety, 5-and-10, and to-a-dollar stores.....	3	3			270	2, 549	. 05
Automotive group ¹	130	147	44	25, 342	32, 680	351, 598	7. 05
Filling stations.....	85	99	19	7, 442	14, 280	151, 199	3. 03
Garages and repair shops.....	43	45	18	12, 757	5, 030	72, 790	1. 46
Apparel group.....	16	16	21	14, 046	7, 810	54, 686	1. 10
Men's and boys' clothing and furnishings stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)
Family clothing stores—men's, women's, children's.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Women's ready-to-wear specialty stores—apparel and accessories.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Women's accessories stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Other apparel stores.....	9	9	17	10, 402	2, 900	32, 174	. 64
Shoe stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and household group.....	6	7	10	11, 868	5, 070	35, 662	. 72
Furniture stores.....	3	4	3	4, 652	3, 370	19, 662	. 40
Other home furnishings and appliances stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)
Radio and music stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Restaurants, cafeterias, and eating places.....	355	365	172	61, 134	28, 890	529, 806	10. 62
Restaurants, cafeterias, and lunch rooms.....	296	305	166	58, 920	24, 970	483, 407	9. 70
Lunch counters, refreshment stands, etc.....	59	60	6	2, 214	3, 920	45, 899	. 92
Lumber and building group.....	6	6	9	4, 963	7, 600	18, 150	. 36
Lumber and building material dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Electrical shops (without radio).....	2	(x)	(x)	(x)	(x)	(x)	(x)
Paint and glass stores.....	3	3	6	3, 178	1, 900	8, 050	. 16
Other retail stores ¹	197	230	184	154, 645	297, 680	1, 148, 568	23. 03
Farmers' supplies.....	21	22	1	1, 016	13, 240	65, 867	1. 32
Cigar stores and cigar stands.....	16	16	12	6, 865	1, 440	32, 096	. 64
Coal and wood yards—ice dealers.....	37	38	23	11, 919	4, 640	92, 304	1. 85
Drug stores.....	21	23	26	17, 989	60, 120	215, 376	4. 32
Jewelry stores.....	4	4	13	26, 070	152, 920	140, 718	2. 82
Miscellaneous classifications (combined).....	96	131	108	89, 823	60, 320	583, 207	11. 70
Secondhand stores.....	8	8	2	944	4, 870	15, 258	. 31

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

TABLES 13 AND 14.—RETAIL DISTRIBUTION, BY COUNTIES AND INCORPORATED PLACES HAVING 1,000 INHABITANTS OR MORE

(These tables, which were included in the separate State bulletins, have been withdrawn and are included as Tables 13 and 14 of Volume I, Part 1, Retail Distribution)

TABLE 15.—THE STATE—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FOOD GROUP			FOOD GROUP—Continued		
Confectionery stores (candy and fountain): (Commodity coverage, 5.9 per cent)			Meat markets: (Commodity coverage, 40.0 per cent)		
Bottled beverages.....	5.0	0.5	Butter and cheese.....	5.6	4.1
Cigars, cigarettes, and tobacco.....	27.8	17.4	Canned goods and other groceries.....	8.8	.3
Confectionery and nuts.....	21.4	21.4	Delicatessen, ready-to-serve foods.....	4.4	.3
Fountain sales and ice cream.....	41.7	41.7	Eggs.....	6.4	4.8
Other nonfood products.....	(x)	.0	Fresh fish and other sea foods.....	2.0	.8
Receipts from sale of meals.....	22.6	18.4	Fruits and vegetables.....	25.0	1.1
Milk dealers: (Commodity coverage, 69.7 per cent)			Lard, cooking fats, etc.....		
Butter and cheese.....	10.2	9.8	Meats, including poultry.....	87.6	87.6
Eggs.....	.4	.1	Bakeries—bakery goods stores (except manufacturing bakeries): (Commodity coverage, 33.1 per cent)		
Ice cream.....	29.5	14.1	Bakery products, fresh.....	92.6	92.6
Milk and cream.....	76.0	76.0	Delicatessen, ready-to-serve foods.....	7.8	1.6
Grocery stores (without meats): (Commodity coverage, 17.9 per cent)			Receipts from sale of meals.....		
Bakery products, fresh.....	4.8	4.6		11.3	5.8
Bottled beverages.....	.8	.7	GENERAL MERCHANDISE GROUP		
Cigars, cigarettes, and tobacco.....	5.1	4.8	Department stores: (Commodity coverage, 85.0 per cent)		
Confectionery and nuts.....	2.3	.1	Antiques, art goods, gifts.....	.8	.3
Fruits and vegetables.....	13.7	13.2	Apparel and accessories (women's, misses', children's):		
Groceries—			Children's wear.....	2.0	1.6
Butter and cheese.....	2.4	2.4	Millinery.....	3.8	3.2
Eggs.....	2.7	2.7	Hosiery.....	6.4	5.0
Lard, cooking fats, etc.....	4.3	4.3	Coats, suits, and dresses.....	19.1	17.1
Flour.....	7.4	7.4	Underwear, negligees, corsets, etc.....	7.3	6.6
Sugar.....	8.6	8.8	Other apparel, except furs.....	3.1	2.7
Canned goods and other groceries.....	47.1	47.1	Appliances and supplies, electrical:		
Household supplies.....	1.8	.1	Household appliances, motor-driven.....	1.6	.6
Milk and cream.....	.4	.4	Household heating appliances—portable.....	.2	.1
Other nonfood products.....	(x)	.1	Lighting equipment.....	.3	.1
Poultry.....	4.2	3.3	Incandescent lamps.....	.6	.1
Combination stores—grocery stores with meats: (Commodity coverage, 20.9 per cent)			Automotive parts and accessories (except tires and tubes).....		
Bakery products, fresh.....	3.8	2.7	Clothing and furnishings (men's and boys').....	8.1	8.1
Bottled beverages.....	1.0	.6	Suits.....	2.4	
Cigars, cigarettes, and tobacco.....	4.6	2.4	Overcoats.....	.4	
Confectionery and nuts.....	1.5	.7	Hats and caps.....	.3	
Delicatessen, ready-to-serve foods.....	1.9	.2	Furnishings.....	4.3	
Fresh fish and other sea foods.....	2.5	.7	Work clothing.....	.3	
Fruits and vegetables.....	13.4	11.0	Other clothing.....	.4	
Groceries—			Confectionery and nuts.....	.4	.1
Butter and cheese.....	3.7	3.7	Drugs and drug sundries.....	1.4	.1
Eggs.....	2.8	2.8	Dry goods and notions:		
Lard, cooking fats, etc.....	4.2	4.2	Cotton piece goods.....	4.7	4.1
Flour.....	7.5	7.5	Linen goods.....	2.3	1.5
Sugar.....	5.8	5.8	Wool and wool-mixed goods.....	.6	.4
Canned goods and other groceries.....	34.8	34.8	Rayon piece goods.....	1.2	.6
Household supplies.....	3.2	.6	Silk and velvet piece goods.....	4.5	4.3
Meats, including poultry.....	29.7	20.7	Notions and small wares.....	3.8	3.8
Milk and cream.....	1.2	.7	Other dry goods.....	4.0	1.5
Other nonfood products.....	(x)	.8	Farm and garden equipment and supplies.....	.9	.1
Stationery and school supplies.....	.5	.1	Fountain sales and ice cream.....	.4	.1
Combination stores—meat markets with groceries: (Commodity coverage, 40.2 per cent)			Furniture, household.....	2.2	1.3
Bakery products, fresh.....	4.5	3.5	Bedroom.....	.3	
Bottled beverages.....	.8	.4	Living room, library, and hall.....	.1	
Cigars, cigarettes, and tobacco.....	2.4	.8	Dining room.....	.1	
Confectionery and nuts.....	1.2	.7	Kitchen.....	.1	
Delicatessen, ready-to-serve foods.....	4.1	2.0	Other household.....	.7	
Fresh fish and other sea foods.....	3.6	2.5	Furs and fur goods.....	1.5	1.1
Fruits and vegetables.....	15.7	15.7	Hardware.....	7.0	.6
Groceries—			Home furnishings:		
Butter and cheese.....	3.5	3.5	Draperies, upholstery, and curtains.....	3.6	3.0
Eggs.....	3.2	3.2	Floor coverings.....	2.4	1.8
Lard, cooking fats, etc.....	2.6	2.6	Bedding, mattresses, springs.....	1.2	.5
Flour.....	3.4	3.4	China, glassware, and crockery.....	2.0	.9
Sugar.....	3.9	3.9	Kitchen utensils.....	2.3	1.1
Canned goods and other groceries.....	13.2	13.2	Other home furnishings.....	3.4	2.4
Hardware.....	4.9	.1	Infants' wear.....	2.4	1.8
Ice cream.....	13.4	.4	Jewelry, silverware, and clocks.....	2.1	1.7
Household supplies.....	1.1	.1	Leather goods, billfolds, gloves, and handbags.....	2.2	1.5
Meats, including poultry.....	41.2	41.2	Luggage.....	.4	.3
Milk and cream.....	6.1	1.9	Miscellaneous merchandise.....	(x)	3.6
Other nonfood products.....	(x)	.5	Paints, varnishes, glass, and painters' supplies.....	3.2	.3
Receipts from sale of meals.....	1.9	.4	Radios and equipment.....	2.3	.8
Fish markets—sea foods: (Commodity coverage, 19.8 per cent)				0.8	
Eggs.....	.6	.1	Radio sets.....	.5	
Fresh fish and other sea foods.....	65.5	63.5	Radio parts and accessories.....	.3	
Fruits and vegetables.....	17.6	12.3	Receipts from sale of meals.....	2.5	.8
Meats, including poultry.....	28.2	22.1	Service.....	1.3	.5

NOTE.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity, in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the State. The percentages shown in this second column are applicable to the sales shown in Table 1. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal commodity classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions, p. 7 of this report.)

[(x) Indicates that a percentage for this classification is of no specific use and it has not been computed]

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1241

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			GENERAL MERCHANDISE GROUP—Continued		
Department stores—Continued.			General merchandise stores (with food departments)—Con.		
Shoes and other footwear.....	19.5	4.3	Drugs, patent medicines, etc.....	0.4	0.2
Men's.....	4.3		Drug sundries.....	.6	.3
Boys' and youths'.....			Dry goods and notions.....	5.8	5.8
Women's.....			Cotton piece goods.....	1.6	
Misses' and children's.....			Linen goods.....	.2	
Rubber and other footwear.....			Wool and wool-mixed goods.....	1.2	
Sporting goods, gymnasium and playground equipment.....	4.4	.4	Rayon piece goods.....	.3	
Stationery, books, and magazines:			Silk and velvet piece goods.....	.7	
Books.....	.7	.3	Notions and small wares.....	1.1	
Paper and paper goods.....	1.1	.8	Other dry goods.....	.7	
Other stationery.....	.8	.1	Fountain sales and ice cream.....	1.4	.2
Stoves, ranges, heaters, etc. (other than electric or gas).....	5.1	.5	Fresh fish and other sea foods.....	.7	.1
Tires, tubes, and tire accessories.....	20.8	2.6	Fruits and vegetables.....	6.1	2.7
Toilet articles and preparations.....	3.0	2.4	Furniture:		
Toiletries and cosmetics.....	1.9		Bedroom.....	2.9	.4
Toilet articles.....	.5		Dining room.....	.7	.1
Toys and games.....	1.2	.8	Kitchen.....	1.4	.2
Dry goods stores:			Gasoline.....	1.8	1.0
(Commodity coverage, 40.5 per cent)			Grain and feed.....	2.0	1.2
Antiques, art goods, gifts.....	5.8	.1	Groceries:		
Apparel and accessories (women's, misses', children's):			Butter and cheese.....	1.6	1.6
Children's wear.....	5.3	3.9	Eggs.....	1.4	1.4
Millinery.....	6.2	5.4	Lard, cooking fats, etc.....	7.7	7.7
Hosiery.....	9.2	9.2	Flour.....	0.7	0.7
Coats, suits, and dresses.....	24.6	23.4	Sugar.....	6.3	6.3
Underwear, negligees, corsets, etc.....	7.9	7.9	Canned goods and other groceries.....	14.2	14.2
Other apparel, except furs.....	4.0	2.1	Hay, straw, and alfalfa.....	.2	.1
Clothing and furnishings (men's and boys'):			Home furnishings:		
Suits.....	1.3	.5	Bedding, mattresses, springs.....	.2	.1
Overcoats.....	.6	.1	China, glassware, and crockery.....	.2	.1
Hats and caps.....	1.2	.4	Kitchen utensils.....	.3	.2
Furnishings.....	7.6	4.7	Other home furnishings.....	.3	.1
Work clothing.....	1.5	.7	Meats, including poultry.....	10.1	11.6
Other clothing.....	2.2	.3	Milk and cream.....	1.0	.5
Dry goods and notions:			Miscellaneous merchandise.....	(x)	3.3
Cotton piece goods.....	5.6	8.4	Oils and greases.....	.4	.1
Linen goods.....	2.9	2.8	Other hardware.....	2.7	1.5
Wool and wool-mixed goods.....	2.8	2.7	Phonographs and records.....	1.0	.4
Rayon piece goods.....	2.1	1.9	Prescriptions.....	.1	.1
Silk and velvet piece goods.....	4.8	4.5	Shoes and other footwear.....	8.3	8.3
Notions and small wares.....	5.8	5.5	Men's.....	2.3	
Other dry goods.....	3.1	1.3	Boys' and youths'.....	1.8	
Fur, and fur goods.....	2.8	.9	Women's.....	1.6	
Home furnishings:			Misses' and children's.....	1.8	
Draperies and curtains.....	2.9	1.3	Infants'.....	.4	
Floor coverings.....	2.1	.3	Rubber and other footwear.....	.4	
Other home furnishings.....	3.5	.8	Smokers' supplies.....	.4	.4
Infants' wear.....	1.4	.5	Stoves, ranges, heaters, etc. (other than electric or gas).....	.9	.5
Jewelry, costume.....	.4	.1	Tires, tubes, and tire accessories.....	.4	.1
Leather goods, gloves, and handbags.....	1.4	.5	Toilet articles.....	.4	.2
Luggage.....	.8	.2	Toiletries and cosmetics.....	.8	.5
Shoes and other footwear:			Wire fencing, gates, and posts.....	.7	.1
Men's.....	1.9	.5	General merchandise stores (without food departments):		
Boys' and youths'.....	1.4	.3	(Commodity coverage, 7.6 per cent)		
Women's.....	9.2	5.4	Apparel and accessories (women's, misses', children's):		
Misses' and children's.....	1.4	.7	Children's wear.....	2.7	1.2
Infants'.....	.4	.1	Millinery.....	2.7	2.4
Rubber and other footwear.....	1.0	.1	Hosiery.....	4.1	3.1
Toilet articles.....	1.7	.6	Coats, suits, and dresses.....	14.3	14.3
Toiletries and cosmetics.....	2.1	1.2	Underwear, negligees, corsets, etc.....	2.4	2.1
Toys and games.....	2.3	.7	Other apparel.....	1.3	1.0
General merchandise stores (with food departments):			Appliances and supplies, electrical:		
(Commodity coverage, 29.6 per cent)			Household appliances, motor driven.....	1.1	.5
Apparel and accessories (women's, misses', children's):	4.0	4.0	Household heating appliances—portable.....	.2	.1
Children's wear.....	.3		Lighting equipment.....	.6	.2
Millinery.....	.4		Construction materials.....	.2	.1
Hosiery.....	.4		Other appliances.....	.4	.2
Coats, suits, and dresses.....	1.8		Automotive parts and accessories (except tires, tubes, and batteries).....	5.9	2.5
Underwear, negligees, corsets, etc.....	.4		Batteries.....	.7	.3
Other apparel.....	.7		Bicycles and accessories.....	.9	.4
Bakery products, fresh.....	4.7	2.2	Clothing and furnishings (men's and boys'):		
Bottled beverages.....	2.1	1.3	Suits.....	7.5	5.0
Builders' and shelf hardware.....	1.6	.7	Overcoats.....	2.5	1.7
Chemicals, except drugs.....	2.0	.8	Hats and caps.....	1.9	1.3
Cigars, cigarettes, and tobacco.....	4.2	4.2	Furnishings.....	4.5	3.0
Clothing and furnishings (men's and boys').....	3.9	3.9	Work clothing.....	9.4	6.3
Custom tailoring.....	.1		Other clothing.....	2.3	1.0
Suits.....	1.1		Drugs, patent medicines, etc.....	.3	.1
Overcoats.....	.3		Drug sundries.....	.6	.3
Hats and caps.....	.3		Dry goods and notions:		
Furnishings.....	.5		Cotton piece goods.....	5.9	1.9
Work clothing.....	1.1		Linen goods.....	3.4	1.1
Other clothing.....	.5		Wool and wool-mixed goods.....	3.1	1.0
Confectionery and nuts.....	2.7	.6	Rayon piece goods.....	7.6	3.4
			Silk and velvet piece goods.....	2.8	.9
			Notions and small wares.....	7.4	6.5
			Other dry goods.....	2.2	1.2

CENSUS OF DISTRIBUTION

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			GENERAL MERCHANDISE GROUP—Continued		
General merchandise stores (without food departments)—Con.			Variety, 5-and-10, and to-a-dollar stores—Continued.		
Furniture:			Flour.....	1.0	0.1
Bedroom.....	2.5	1.1	Flowers, wreaths, etc.....	.4	.3
Living room, library, and hall.....	1.2	.5	Fountain sales and ice cream.....	9.0	5.0
Dining room.....	1.2	.5	Fruits and vegetables.....	2.0	.9
Kitchen.....	.6	.3	Hardware:		
Other household.....	.6	.3	Builders' and shelf.....	.5	.2
Hardware:			Carpenters' and mechanics' tools.....	1.8	1.1
Builders' and shelf.....	.3	.1	Other hardware.....	4.3	3.5
Carpenters' and mechanics' tools.....	.3	.1	Home furnishings:		
Other hardware.....	.3	.1	China, glassware, and crockery.....	3.0	2.5
Heating and plumbing equipment and supplies.....	1.6	.8	Kitchen utensils.....	2.0	1.2
Home furnishings.....	.7	.3	Other home furnishings.....	2.0	1.4
	13.1	9.8	Infants' wear.....	5.0	2.3
	9.8		Jewelry, silverware, and clocks.....	3.3	3.2
Draperies, upholstery, and curtains.....	.9		Leather goods, billfolds, purses, (often includes gloves and handbags).....	2.5	.9
Floor coverings.....	3.5		Meats, including poultry.....	6.3	.8
Beddings, mattresses, springs.....	3.5		Miscellaneous merchandise.....	(x)	6.0
Other home furnishings.....	1.9		Musical goods:		
Infants' wear.....	2.1	1.2	Phonograph records.....	1.8	1.4
Jewelry, silverware, and clocks.....	.5	.2	Sheet music, music books, etc.....	1.3	.3
Luggage.....	1.0	.6	Other musical goods.....	1.9	.1
Paints, varnishes, lacquers.....	.7	.3	Other stationery.....	5.2	2.2
Phonographs and records.....	.8	.4	Overcoats, boys'.....	3.2	.4
Radio parts and accessories.....	1.7	.7	Paints, varnishes, etc., and painters' supplies.....	2.2	1.3
Radio sets.....	1.1	.5	Paper and paper goods.....	3.6	2.6
Roofing materials.....	.3	.1	Seeds, bulbs, plants, and nursery stock.....	4.3	1.0
Shoes and other footwear:			Shoes and other footwear:	.8	.3
Men's.....	3.7	2.1	Men's.....	5.2	1.6
Boys' and youths'.....	1.5	.8	Boys' and youths'.....	2.3	.7
Women's.....	4.2	2.3	Women's.....	2.2	2.2
Misses' and children's.....	2.1	1.2	Misses' and children's.....	2.0	.2
Infants'.....	3.5	.5	Infants'.....	.9	.1
Rubber and other footwear.....	2.9	.4	Rubber and other footwear.....	3.7	1.3
Sporting goods, gymnasium and playground equipment.....	2.8	1.2	Sugar.....	1.4	.8
Stoves and ranges, gas.....	.6	.2	Suits, boys'.....	4.2	.8
Stoves, ranges, heaters, etc. (other than electric or gas).....	5.2	2.2	Toilet articles.....	.6	.3
Tires, tubes, and tire accessories.....	12.8	5.4	Toilettries and cosmetics.....	5.1	4.8
Toilet articles.....	.1	.1	Toys and games.....	5.5	5.2
Toilettries and cosmetics.....	1.0	.6			
Toys and games.....	4.8	2.1			
Army and Navy goods stores:			AUTOMOTIVE GROUP		
(Commodity coverage, 23.4 per cent)			Automobile sales rooms:		
Apparel and accessories (women's, misses', and children's):			(Commodity coverage, 49.6 per cent)		
Custom tailoring, dressmaking.....	2.2	1.3	Automobile sales rooms:		
Children's wear.....	1.1	.7	Automobiles, parts, and accessories:		
Hosiery.....	1.1	.7	Passenger automobiles, new, sold to dealers.....	12.7	6.2
Coats, suits, and dresses.....	1.7	1.0	Commercial cars and trucks, new, sold to dealers.....	3.8	.6
Underwear, negligees, corsets, etc.....	1.7	1.0	Parts and accessories sold to dealers.....	2.2	.5
Other apparel.....	1.7	1.0	Passenger automobiles, new.....	49.8	47.0
Clothing and furnishings (men's and boys'):			Used passenger cars.....	22.2	20.8
Suits.....	13.8	13.8	Buses.....	6.6	.2
Overcoats.....	2.0	2.0	Commercial cars and trucks, new.....	10.1	4.5
Hats and caps.....	1.3	1.3	Used commercial cars and trucks.....	4.2	1.6
Furnishings.....	4.0	4.0	Special-purpose vehicles, etc.....	1.5	.1
Work clothing.....	19.7	19.7	Automotive parts and accessories (except tires, tubes, and batteries).....	0.3	8.2
Other clothing.....	8.8	8.8	Tires, tubes, and tire accessories.....	2.0	1.2
Paints, varnishes, lacquers.....	2.3	2.3	Batteries.....	.5	.2
Shoes and other footwear:			Gasoline.....	2.3	1.3
Men's.....	36.1	36.1	Miscellaneous merchandise.....	(x)	.4
Boys' and youths'.....	3.3	3.3	Oils and greases.....	.9	.6
Women's.....	2.3	2.3	Radio sets.....	2.0	.1
Misses' and children's.....	.7	.7	Repairs and service.....	6.5	6.1
Variety, 5-and-10, and to-a-dollar stores: ¹			Storage.....	2.5	.4
(Commodity coverage, 20.1 per cent)			Used-car establishments:		
Apparel and accessories (women's, misses', children's):			(Commodity coverage, 83.2 per cent)		
Children's wear.....	3.0	2.2	Automotive parts and accessories (except tires, tubes, and batteries).....	15.4	5.1
Millinery.....	3.7	2.0	Batteries.....	9.5	1.8
Hosiery.....	8.1	0.1	Repairs and service.....	19.6	6.5
Dresses.....	9.0	1.8	Tires, tubes, and tire accessories.....	18.5	3.0
Underwear, negligees, corsets, etc.....	4.0	3.2	Used commercial cars and trucks.....	32.2	4.5
Other apparel.....	7.4	3.0	Used passenger cars.....	84.4	78.5
Appliances and supplies, electrical:			Accessory stores with tires and batteries:		
Incandescent lamps.....	.3	.2	(Commodity coverage, 68.0 per cent)		
Construction materials.....	3.2	2.2	Automotive parts and accessories (except tires, tubes, and batteries).....	37.3	37.3
Other appliances.....	1.0	1.2	Batteries.....	20.1	7.6
Art goods, gifts.....	1.7	1.2	Gasoline.....	24.1	14.7
Bakery products, fresh.....	1.1	.1	Miscellaneous merchandise.....	(x)	4.1
Batteries.....	.2	.1	Oils and greases.....	7.2	5.5
Bottled beverages.....	1.0	.1	Parts and accessories sold to dealers.....	11.0	1.5
Canned goods and other groceries.....	1.0	.1	Radio parts and accessories.....	7.8	2.8
Clothing and furnishings (men's and boys'):			Radio sets.....	16.5	5.9
Hats and caps.....	1.6	.3	Repairs and service.....	21.7	8.8
Furnishings.....	8.7	4.3	Tires, tubes, and tire accessories.....	20.3	13.0
Work clothing.....	2.6	.4	Battery and ignition shops—brake repair shops:		
Other clothing.....	2.0	.3	(Commodity coverage, 29.1 per cent)		
Confectionery and nuts.....	10.1	6.6	Automotive parts and accessories (except tires, tubes, and batteries).....	10.4	5.7
Dry goods and notions:			Batteries.....	40.1	39.5
Cotton piece goods.....	4.7	2.5			
Rayon piece goods.....	.8	.5			
Silk and velvet piece goods.....	.4	.2			
Notions and small wares.....	5.8	5.8			
Other dry goods.....	3.8	3.1			

¹ Many variety chains can not report commodity analyses except for the chain as a whole. See the Merchandising Series report on Retail Distribution by Variety chains, for commodity analysis of chain sales.

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1243

TABLE 15.—THE STATE SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
AUTOMOTIVE GROUP—Continued			APPAREL GROUP—Continued		
Battery and ignition shops—brake repair shops—Continued.			Men's and boys' hat stores: (Commodity coverage, 62.9 per cent)		
Gasoline.....	10.3	1.8	Furnishings.....	23.0	14.0
Oils and greases.....	6.5	1.2	Hats and caps.....	86.0	86.0
Parts and accessories sold to dealers.....	17.4	3.0			
Repairs and service.....	48.2	48.2	Men's clothing and furnishings stores: (Commodity coverage, 53.2 per cent)		
Tires, tubes, and tire accessories.....	12.5	.6	Custom tailoring.....	7.3	3.0
Tire shops (including tire repairs): (Commodity coverage, 83.0 per cent)			Furnishings.....	25.3	25.3
Automotive parts and accessories (except tires, tubes, and batteries).....	4.0	2.7	Hats and caps.....	7.3	7.2
Batteries.....	6.5	3.6	Luggage.....	.7	.3
Gasoline.....	32.2	25.5	Miscellaneous merchandise.....	(x) .7	3.2
Miscellaneous merchandise.....	(x) .2	.2	Other clothing.....	7.3	2.9
Oils and greases.....	4.7	3.8	Overcoats.....	12.5	12.5
Parts and accessories sold to dealers.....	1.8	.1	Service.....	(x) .2	.2
Radio sets.....	4.0	.6	Shoes, boys' and youths'.....	1.3	.2
Repairs and service.....	7.6	6.4	Shoes, men's.....	6.6	2.9
Tires and tubes sold to dealers.....	19.6	1.0	Sporting goods.....	5.0	1.4
Tires, tubes, and tire accessories.....	56.1	56.1	Suits.....	40.0	40.0
			Work clothing.....	3.0	.9
Filling stations (gasoline and oil): (Commodity coverage, 17.8 per cent)			Family clothing stores (men's, women's, children's): (Commodity coverage, 40.2 per cent)		
Gasoline.....	80.8	80.8	Apparel and accessories (women's, misses', children's):		
Oils and greases.....	17.8	17.8	Custom tailoring, dressmaking.....	9.0	2.7
Repairs and service.....	8.2	.7	Children's wear.....	3.4	2.0
Tires, tubes, and tire accessories.....	2.4	.7	Millinery.....	2.8	2.1
			Hosiery.....	2.3	1.6
Filling stations (with tires and accessories): (Commodity coverage, 17.3 per cent)			Coats, suits and dresses.....	25.1	19.6
Automotive parts and accessories (except tires, tubes, and batteries).....	4.6	1.8	Underwear, negligees, corsets, etc.....	4.8	3.3
Batteries.....	2.9	.8	Other apparel, except furs.....	16.9	9.5
Gasoline.....	65.7	65.7	Clothing and furnishings (men's and boys):		
Oils and greases.....	16.5	16.5	Custom tailoring.....	3.9	1.4
Repairs and service.....	5.8	3.7	Suits.....	24.2	20.4
Tires, tubes, and tire accessories.....	12.5	11.5	Overcoats.....	8.2	6.5
			Hats and caps.....	3.3	2.5
Filling stations (with other merchandise): (Commodity coverage, 10.1 per cent)			Furnishings.....	7.7	5.4
Automotive parts and accessories (except tires, tubes, and batteries).....	4.3	2.6	Work clothing.....	2.1	1.1
Batteries.....	4.4	1.6	Other clothing.....	18.3	8.9
Gasoline.....	73.6	73.6	Furs and fur goods.....	3.9	.4
Miscellaneous merchandise.....	(x) 3.2	3.2	Infants' wear.....	4.2	.2
Oils and greases.....	10.1	10.1	Jewelry, costume.....	2.7	.4
Radio sets.....	13.5	1.0	Leather goods, billfolds, gloves, and handbags.....	2.7	.1
Repairs and service.....	5.1	4.2	Luggage.....	.3	.1
Tires, tubes, and tire accessories.....	6.1	3.7	Miscellaneous merchandise.....	(x) .3	1.7
			Piece goods.....	3.7	.1
Motor-cycle dealers: (Commodity coverage, 56.4 per cent)			Service.....	10.6	.3
Batteries.....	1.7	.6	Sheet music.....	2.9	.2
Gasoline.....	27.1	9.7	Shoes and other footwear:		
Motor-cycles, bicycles, and accessories.....	68.3	68.3	Men's.....	0.7	3.3
Oils and greases.....	6.5	2.4	Boys' and youths'.....	2.9	1.1
Secondhand merchandise.....	18.3	11.7	Women's.....	8.8	3.8
Service.....	7.3	7.3	Misses' and children's.....	4.7	1.2
			Rubber and other footwear.....	2.4	.1
Body, fender, and paint shops: (Commodity coverage, 41.2 per cent)			Women's ready-to-wear specialty stores—apparel and accessories: (Commodity coverage, 61.7 per cent)		
Automotive parts and accessories (except tires and tubes).....	29.2	20.2	Children's wear.....	5.2	1.2
Gasoline.....	4.9	3.7	Coats, suits, and dresses.....	70.3	70.3
Oils and greases.....	1.4	1.1	Custom tailoring, dressmaking.....	24.8	5.1
Repairs and service.....	63.2	63.2	Furs and fur goods.....	7.5	3.5
Tires, tubes, and tire accessories.....	2.4	1.8	Hosiery.....	6.0	2.8
Used commercial cars and trucks.....	2.4	.8	Jewelry, costume.....	2.0	.1
Used passenger cars.....	.6	.2	Millinery.....	10.1	7.4
			Notions and small wares.....	6.2	3.3
Garages (repairs and storage, gasoline, oil, accessories): (Commodity coverage, 21.7 per cent)			Other apparel, except furs.....	11.3	4.1
Automotive parts and accessories (except tires, tubes, and batteries).....	21.0	18.3	Service.....	2.7	.1
Batteries.....	2.3	.9	Shoes, misses' and children's.....	6.2	.1
Commercial cars and trucks, new.....	13.4	.2	Shoes, women's.....	16.2	1.2
Gasoline.....	35.0	22.4	Underwear, negligees, corsets, etc.....	7.6	3.8
Miscellaneous merchandise.....	(x) 7.2	1.6	Furriers—fur shops: (Commodity coverage, 80.4 per cent)		
Oils and greases.....	8.2	5.0	Cotton piece goods.....	.2	.1
Parts and accessories sold to dealers.....	1.1	.1	Furs and fur goods.....	96.2	96.2
Radio parts and accessories.....	14.7	1.2	Service.....	12.6	2.6
Radio sets.....	41.2	41.2	Silk and velvet piece goods.....	2.5	1.1
Storage.....	22.8	3.5	Women's shoe stores: (Commodity coverage, 82.8 per cent)		
Tires, tubes, and tire accessories.....	9.6	5.4	Hosiery, women's.....	14.4	9.1
Used passenger cars.....	4.3	.1	Jewelry, costume.....	.4	.2
			Leather goods, gloves, and handbags.....	1.0	.4
APPAREL GROUP			Miscellaneous merchandise.....	(x) .4	.8
Men's and boys' clothing stores: (Commodity coverage, 44.6 per cent)			Rubber and other footwear.....	.4	.3
Custom tailoring.....	8.2	5.7	Shoes, women's.....	89.2	89.2
Other clothing.....	10.0	5.6	Family shoe stores (men's, women's, children's): (Commodity coverage, 46.5 per cent)		
Overcoats.....	22.8	22.8	Hosiery, women's.....	10.0	7.0
Suits.....	65.9	65.9	Jewelry, costume.....	.4	.1
			Leather goods, billfolds, purses, gloves, and handbags.....	.8	.2
			Luggage.....	2.3	.4
			Miscellaneous merchandise.....	(x) .6	.6

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
APPAREL GROUP—Continued			FURNITURE AND HOUSEHOLD GROUP—Continued		
Family shoe stores—(men's, women's, children's)—Contd.			Radio and electrical shops—Continued.		
<i>Shoes and other footwear:</i>			Household appliances, motor-driven (except refrigerators)..... 8.6 5.6		
Men's.....	18.8	18.8	Household heating appliances—portable.....	1.8	1.0
Boys' and youths'.....	7.0	6.3	Incandescent lamps.....	3.5	2.0
Women's.....	50.3	50.3	Lighting equipment.....	12.3	7.0
Misses' and children's.....	13.5	12.0	Miscellaneous merchandise.....	(X) 4.9	4.9
Infants'.....	2.4	2.0	Musical instruments and accessories.....	11.1	7.7
Rubber and other footwear.....	3.7	2.3	Other appliances.....	5.9	3.1
FURNITURE AND HOUSEHOLD GROUP			Radio parts and accessories..... 2.4 2.4		
Furniture stores:			Ranges, water heaters, etc..... 25.4 25.4		
(Commodity coverage, 64.1 per cent)			Refrigerators..... 3.2 2.1		
Furniture:			Service..... 20.2 13.2		
Bedroom.....	19.8	19.8	Stoves and ranges..... 12.0 9.9		
Living room, library, and hall.....	24.7	24.7	5.6 .5		
Dining room.....	11.9	11.9	Radio and musical instruments stores:		
Kitchen.....	7.5	7.5	(Commodity coverage, 74.8 per cent)		
Other household.....	11.8	8.7	Furniture, living room, library, and hall..... .9 .1		
Office and store.....	2.0	.3	Other musical instruments and accessories..... 3.3 1.9		
Home furnishings:			Phonographs and records..... 20.0 10.2		
Draperies, upholstery, and curtains.....	9.7	1.2	Pianos and accessories..... 28.5 24.0		
Floor coverings.....	9.3	6.7	Radio parts and accessories..... 5.6 5.6		
Bedding, mattresses, springs.....	3.0	4.7	Refrigerators..... 34.5 34.5		
China, glassware, and crockery.....	2.0	.4	Service..... 35.7 7.0		
Kitchen utensils.....	2.8	1.1	Sheet music, music books, etc..... 3.9 .7		
Other home furnishings.....	4.4	2.0	Stringed and band instruments..... 3.5 4.1		
Leather goods.....	10.1	.5	3.9 2.9		
Miscellaneous merchandise.....	(X) 9.7	.5	RESTAURANTS, CAFETERIAS, AND EATING PLACES		
Notions and small wares.....	3.0	.5	Cafeterias:		
Phonographs and records.....	1.2	.1	(Commodity coverage, 72.0 per cent)		
Radio parts and accessories.....	7.3	3.5	Bakery products, fresh..... 1.4 .2		
Radio sets.....	3.3	1.7	Bottled beverages..... .6 .2		
Refrigerators.....	4.8	.9	Cigars, cigarettes, and tobacco..... 5.4 5.4		
Secondhand furniture.....	3.1	.1	Confectionery and nuts..... 3.5 .6		
Service.....	5.3	1.3	Fountain sales and ice cream..... 25.2 3.7		
Stoves and ranges, gas.....	7.4	2.7	Other nonfood products..... 1.8 .3		
Stoves, ranges, heaters, etc. (other than electric or gas).....	.9	.1	Receipts from sale of meals..... 89.6 89.6		
Toys and games.....			Lunch rooms:		
Household appliances stores (electric):			(Commodity coverage, 5.8 per cent)		
(Commodity coverage, 46.2 per cent)			Bottled beverages..... 5.3 2.4		
Commercial and industrial appliances.....	1.9	1.2	Cigars, cigarettes, and tobacco..... 5.8 5.5		
Construction materials.....	6.7	5.2	Confectionery and nuts..... 4.2 1.8		
Household appliances, motor-driven (except refrigerators).....	30.4	30.4	Fountain sales and ice cream..... 10.1 1.6		
Household heating appliances—portable.....	7.8	6.3	Receipts from sale of meals..... 88.7 88.7		
Incandescent lamps.....	2.1	1.7	Restaurants with table service:		
Lighting equipment.....	1.1	.9	(Commodity coverage, 26.3 per cent)		
Miscellaneous merchandise.....	(X) 2.6	1.9	Bakery products, fresh..... 17.4 1.6		
Other appliances.....	5.0	2.3	Bottled beverages..... 2.1 .7		
Radio sets.....	30.6	32.0	Cigars, cigarettes, and tobacco..... 4.9 4.7		
Ranges, water heaters, etc.....	21.9	15.4	Confectionery and nuts..... 5.1 1.4		
Refrigerators.....	1.0	.2	Delicatessen, ready-to-serve foods..... 1.9 .1		
Service.....			Fountain sales and ice cream..... 19.8 3.3		
Household appliances stores:			Miscellaneous merchandise..... (X) 87.8 87.8		
(Commodity coverage, 44.1 per cent)			Receipts from sale of meals..... 7.7 .3		
Appliances and supplies, electrical:			Lunch counters:		
(Commodity coverage, 8.7 per cent)			(Commodity coverage, 8.7 per cent)		
Household appliances, motor-driven (except refrigerators).....	44.8	16.3	Bottled beverages..... 5.1 5.1		
Household heating appliances—portable.....	13.8	3.6	Cigars, cigarettes, and tobacco..... 4.6 4.1		
Lighting equipment.....	.4	.1	Confectionery and nuts..... 1.3 .4		
Incandescent lamps.....	.6	.2	Fountain sales and ice cream..... .9 .2		
Ranges, water heaters, etc.....	2.5	.7	Receipts from sale of meals..... 90.2 90.2		
Appliances and supplies, gas.....			LUMBER AND BUILDING GROUP		
Stoves and ranges.....	40.1	40.1	Lumber and building material dealers:		
Water heaters.....	7.7	7.7	(Commodity coverage, 50.9 per cent)		
Other appliances, except refrigerators.....	8.2	8.2	Builders' and shelf hardware..... 1.5 .1		
Heating and plumbing equipment and supplies.....	1.7	1.5	Building materials:		
Refrigerators.....	9.8	10.0	Brick, terra cotta, tile, etc..... 6.7 3.7		
Service.....	(X) 16.7	2.4	Building stone..... 2.2 .3		
Stoves, ranges, heaters, etc. (other than electric or gas).....			Cement..... 10.4 5.6		
Interior decorators:			Lime, plaster, etc..... 5.8 3.0		
(Commodity coverage, 80.3 per cent)			Lumber (rough and dressed)..... 52.8 48.7		
Antiques, art goods, gifts.....	10.3	4.3	Planing-mill products, woodwork..... 20.8 18.0		
Furniture:			Wood shingles and shakes..... 4.3 1.9		
Bedroom.....	5.7	2.4	Building paper, insulating boards with wood etc..... 4.0 2.0		
Living room, library, and hall.....	14.4	4.8	Wall boards (except wood base)..... 1.1 .4		
Other household.....	3.4	2.2	Other building materials..... 2.3 1.0		
Home furnishings:			Coal..... 13.6 6.3		
Draperies, upholstery, and curtains.....	41.2	41.2	Glass..... 19.9 4.9		
Floor coverings.....	15.4	11.7	Ice..... 25.7 2.5		
Other home furnishings.....	3.4	1.4	Miscellaneous merchandise..... 22.6 .6		
Paints, varnishes, lacquers.....	28.8	18.6	Paints, varnishes, lacquers..... (X) 3.5 .6		
Service.....	14.3	3.2	Wood, coke, and other fuels..... 8 .1		
Wall paper.....	15.8	10.2			
Radio and electrical shops:					
(Commodity coverage, 51.9 per cent)					
Batteries.....	6.3	.8			
Commercial and industrial appliances.....	3.2	1.2			
Construction materials.....	35.6	20.2			

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1245

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
LUMBER AND BUILDING GROUP—Continued			OTHER RETAIL STORES—Continued		
Lumber and hardware dealers: (Commodity coverage, 36.9 per cent)			Hardware stores—Continued.		
Building materials:			Coal.....	36.8	1.6
Brick, terra cotta, tile, etc.....	2.5	1.3	Farm and garden equipment and supplies:		
Cement.....	3.8	3.1	Farm machinery.....	1.1	.3
Lime, plaster, etc.....	3.0	2.4	Farm wagons.....	3.4	.1
Lumber (rough and dressed).....	37.3	14.7	Wire fencing, gates, and posts.....	6.1	1.2
Planing-mill products, woodwork.....	35.7	28.8	Other farm and garden equipment and supplies.....	6.1	1.6
Wood shingles and shakes.....	4.0	6.6	Furniture, household.....	10.0	1.8
Roofing materials (except wood shingles).....	9.4	9.4	Gasoline, oils, and greases.....	5.1	.5
Structural steel (at retail).....	3.0	.4	Glass.....	2.0	1.0
Iron and other building metal.....	2.7	.3	Hardware:		
Building paper, insulating boards with wood base, etc.....	2.0	.9	Builders' and shelf.....	26.2	26.2
Wall boards (except wood base).....	3.8	3.6	Carpenters' and mechanics' tools.....	5.7	5.7
Other building materials.....	9.1	5.0	Other hardware.....	23.7	17.2
Coal.....	22.1	4.1	Heating and plumbing equipment and supplies.....	13.8	1.6
Farm machinery.....	1.2	.1	Home furnishings:		
Glass.....	12.7	10.0	China, glassware, and crockery.....	3.9	.5
Grain and feed.....	8.5	1.0	Kitchen utensils.....	4.4	.9
Hardware:			Other home furnishings.....	.7	.1
Builders' and shelf.....	6.8	6.8	Miscellaneous merchandise.....	(x) 1.6	.2
Carpenters' and mechanics' tools.....	5.3	.8	Painters' supplies.....	1.6	.7
Other hardware.....	2.3	.3	Paints, varnishes, lacquers.....	15.6	10.6
Hay, straw, and alfalfa.....	2.8	.4	Photographic supplies.....	1.7	.1
Household heating appliances—portable electric.....	.6	.1	Radio sets.....	4.1	.7
Lighting equipment.....	3.2	.2	Radio parts and accessories.....	3.9	.2
Painters' supplies.....	.2	.1	Refrigerators.....	14.5	1.2
Paints, varnishes, lacquers.....	7.2	5.3	Seeds, bulbs, plants, and nursery stock.....	1.8	.1
Wood, coke, and other fuels.....	2.3	.3	Service.....	.8	.1
Electrical shops (without radio):			Sporting goods, gymnasium, and playground equipment.....	16.2	2.7
(Commodity coverage, 40.0 per cent)			Stoves and ranges, gas.....	.7	.1
Commercial and industrial appliances.....	7.9	7.9	Stoves, ranges, heaters, etc. (other than electric or gas).....	2.6	1.3
Construction materials.....	37.8	37.8	Wood, coke, and other fuels.....	12.3	.5
Household appliances, motor-driven.....	1.2	1.2	Farm implements, machinery, and equipment dealers:		
Household heating appliances—portable.....	.9	.0	(Commodity coverage, 58.0 per cent)		
Incandescent lamps.....	1.5	1.5	Farm machinery.....	42.1	42.1
Lighting equipment.....	16.7	16.7	Farm wagons.....	.9	.5
Other appliances.....	5.8	4.4	Fertilizers.....	5.1	1.5
Ranges, water heaters, etc.....	.5	.4	Grain and feed.....	1.8	.2
Service.....	38.3	29.2	Hardware.....	1.2	.1
Heating appliances and oil burners:			Leather goods.....	.6	.1
(Commodity coverage, 76.1 per cent)			Lime, plaster, etc.....	.6	.1
Heating equipment and supplies.....	56.2	56.2	Miscellaneous merchandise.....	(x) 2.2	2.2
Household appliances, motor-driven.....	5.0	3.0	Other farm and garden equipment and supplies.....	22.3	22.3
Other appliances, electrical.....	8.0	4.7	Roofing materials.....	3.0	.3
Ranges, water heaters, etc., electric.....	5.0	3.0	Seeds, bulbs, plants, and nursery stock.....	17.6	5.3
Service.....	17.3	17.3	Tractors.....	47.6	23.5
Stoves and ranges, gas.....	10.0	5.9	Wire fencing, gates, and posts.....	3.3	1.8
Stoves, ranges, heaters, etc. (other than electric or gas).....	15.0	8.7	Hardware and farm implement stores:		
Water heaters, gas.....	2.0	1.2	(Commodity coverage, 21.1 per cent)		
Plumbing shops—heating and ventilating:			Appliances and supplies, electrical:		
(Commodity coverage, 32.2 per cent)			Household appliances, motor-driven (except refrigerators).....	.5	.1
Appliances and supplies, gas:			Other appliances.....	.8	.1
Stoves and ranges.....	3.3	.9	Appliances and supplies, gas:		
Water heaters.....	3.5	1.9	Stoves and ranges.....	.7	.3
Other appliances, except refrigerators.....	7.1	1.8	Water heaters.....	.2	.1
Fuel oil.....	13.8	1.3	Other appliances, except refrigerators.....	.1	.1
Heating and plumbing equipment and supplies.....	75.2	75.2	Automotive parts and accessories (except tires, tubes, and batteries).....	.7	.3
Refrigerators.....	22.4	1.5	Batteries.....	.1	.1
Roofing materials.....	16.6	1.4	Bicycles and accessories.....	.3	.2
Service.....	24.7	15.7	Building materials:		
Stoves, ranges, heaters, etc. (other than electric or gas).....	13.3	1.3	Brick, terra cotta, tile, etc.....	.0	.4
Paint and glass stores:			Roofing materials.....	2.9	1.9
(Commodity coverage, 31.3 per cent)			Iron and other building metal.....	2.2	1.1
Glass.....	60.8	18.2	Building paper, insulating boards with wood base, etc.....	.4	.2
Painters' supplies.....	13.4	13.4	Wall boards (except wood base).....	4.5	.7
Paints, varnishes, lacquers.....	45.6	45.6	Other building materials.....	5.5	3.5
Service.....	(x) 21.5	21.5	China, glassware, and crockery.....	.2	.1
Wall paper.....	4.2	1.3	Farm and garden equipment and supplies:		
OTHER RETAIL STORES			Farm machinery.....	9.0	9.0
Hardware stores:			Farm wagons.....	.7	.5
(Commodity coverage, 21.3 per cent)			Wire fencing, gates, and posts.....	3.9	3.9
Appliances and supplies, electrical:			Other farm and garden equipment and supplies.....	9.2	8.2
Household appliances, motor-driven (except refrigerators).....	9.7	3.5	Glass.....	1.1	.9
Household heating appliances—portable.....	.5	.1	Hardware:		
Incandescent lamps.....	.3	.1	Builders' and shelf.....	32.0	32.0
Bicycles and accessories.....	5.7	.2	Carpenters' and mechanics' tools.....	6.5	6.2
Building materials:			Other hardware.....	11.5	5.3
Cement.....	2.0	.5	Heating and plumbing equipment and supplies.....	10.4	5.7
Lime, plaster, etc.....	1.5	.3	Jewelry, silverware, and clocks:		
Planing-mill products, woodwork.....	4.1	.6	Clocks.....	.1	.1
Roofing materials.....	29.2	9.0	Watches.....	.1	.1
Structural steel (at retail).....	3.5	.6	Plated silverware.....	.1	.1
Iron and other building metal.....	4.4	.9	Other jewelry.....	.1	.1
Wall boards.....	.9	.2	Kitchen utensils.....	1.1	.5
Other building materials.....	2.3	.3	Leather goods.....	1.3	.8
Clothing and furnishings (men's and boys).....	10.0	1.7	Leather goods.....	1.8	.9
			Oils and greases.....	.6	.4
			Painters' supplies.....	.6	.4

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Hardware and farm implement stores—Continued.			Coal and wood yards: (Commodity coverage, 56.4 per cent)		
Paints, varnishes, lacquers.....	6.2	5.2	Building materials:		
Professional and scientific instruments and equipment.....	1.1	.5	Brick, terra cotta, tile, etc.....	7.0	0.7
Radios and equipment.....	6.0	1.1	Building stone.....	7.1	.2
Refrigerators.....	1.8	.3	Cement.....	12.0	2.0
Seeds, bulbs, plants, and nursery stock.....	15.0	2.0	Lime, plaster, etc.....	5.8	.7
Stoves, ranges, heaters, etc. (other than electric or gas).....	1.7	1.3	Wall boards.....	1.7	.1
Tires, tubes, and tire accessories.....	7.5	5.2	Other building materials.....	4.3	.4
Toys and games.....	1.1	.5	Coal.....	82.7	82.7
Feed stores (flour, feed, grain, fertilizer).			Fuel oil.....	7.2	1.0
(Commodity coverage, 25.0 per cent)			Gasoline.....	20.0	.2
Farm machinery.....	10.3	.9	Ice.....	41.7	5.7
Farm wagons.....	1.3	.1	Miscellaneous merchandise.....	(x)	.2
Fertilizers.....	12.2	7.5	Service.....	(x)	2.0
Flour.....	11.1	2.0	Wood, coke, and other fuels.....	4.5	4.1
Grain and feed.....	49.4	49.4	Drug stores (without fountains):		
Hay, straw, and alfalfa.....	23.5	19.2	(Commodity coverage, 13.2 per cent)		
Miscellaneous merchandise.....	(x)	.5	Cigars, cigarettes, and tobacco.....	6.5	8.7
Other farm and garden equipment and supplies.....	4.6	1.5	Confectionery and nuts.....	5.2	2.2
Seeds, bulbs, plants, and nursery stock.....	32.7	18.8	Drugs, patent medicines, etc.....	39.2	39.2
Sugar.....	.9	.1	Miscellaneous merchandise.....	(x)	5.1
Farmers' supply stores:			Prescriptions.....	17.1	17.1
(Commodity coverage, 51.3 per cent)			Rubber goods.....	2.8	2.6
Farm machinery.....	10.6	7.4	Stationery, books, periodicals, etc.....	1.3	.4
Fertilizers.....	1.0	.7	Surgical and hospital supplies.....	1.8	.8
Hardware.....	17.6	4.6	Toilet articles.....	6.1	4.7
Other farm and garden equipment and supplies.....	87.3	87.3	Toiletries and cosmetics.....	23.4	19.2
Seeds, bulbs, and nursery stock:			Drug stores (with fountains):		
(Commodity coverage, 34.7 per cent)			(Commodity coverage, 15.1 per cent)		
Farm and garden equipment and supplies.....	15.6	3.4	Bottled beverages.....	1.6	.4
Fertilizers.....	6.3	6.3	Cigars, cigarettes, and tobacco.....	13.1	12.3
Flowers, wreaths, etc.....	7.1	1.6	Confectionery and nuts.....	5.8	4.0
Grain and feed.....	15.8	6.1	Drugs, patent medicines, etc.....	34.7	34.7
Home furnishings.....	10.6	2.3	Fountain sales and ice cream.....	21.8	21.8
Pet supplies.....	7.6	1.7	Miscellaneous merchandise.....	(x)	3.0
Seeds, bulbs, plants, and nursery stock.....	78.6	78.6	Prescriptions.....	10.8	10.8
Feed stores with groceries:			Rubber goods.....	2.9	1.8
(Commodity coverage, 17.7 per cent)			Stationery, books, periodicals, etc.....	1.4	.6
Bakery products, fresh.....	.5	.3	Surgical and hospital supplies.....	2.8	1.2
Bottled beverages.....	.4	.2	Toilet articles.....	4.4	3.5
Cement.....	.3	.1	Toiletries and cosmetics.....	7.3	5.9
Cigars, cigarettes, and tobacco.....	2.4	1.6	Florists:		
Confectionery and nuts.....	.3	.1	(Commodity coverage, 41.8 per cent)		
Fertilizers.....	5.4	2.3	Flowers, wreaths, etc.....	93.0	93.0
Fruits and vegetables.....	2.1	.8	Miscellaneous merchandise.....	(x)	.2
Grain and feed.....	32.0	32.0	Seeds, bulbs, plants, and nursery stock.....	18.4	6.8
Groceries:			Camera dealers—photographic supplies:		
Butter and cheese.....	1.2	.9	(Commodity coverage, 48.7 per cent)		
Eggs.....	.6	.5	Cameras.....	.3	.3
Lard, cooking fats, etc.....	2.3	1.8	Photo-finishing sales.....	93.5	93.5
Flour.....	10.8	10.8	Photographic supplies.....	6.2	6.2
Sugar.....	7.2	7.2	Jewelry stores (installment credit):		
Canned goods and other groceries.....	30.6	30.6	(Commodity coverage, 100.0 per cent)		
Hay, straw, and alfalfa.....	6.5	5.0	Antiques, art goods, gifts.....	4.6	.1
Lime, plaster, etc.....	.9	.1	China, glassware, and crockery.....	1.6	.4
Meats, including poultry.....	12.4	2.9	Clocks.....	1.1	.8
Roofing materials.....	.3	.1	Diamond jewelry.....	33.8	33.8
Seeds, bulbs, plants, and nursery stock.....	5.1	1.6	Gold and gold-filled jewelry.....	8.5	8.5
Shoes, men's.....	6.8	.8	Leather goods.....	.6	.3
Work clothing.....	2.7	.3	Other jewelry.....	6.1	4.4
Book stores:			Photographs and records.....	1.2	.3
(Commodity coverage, 41.2 per cent)			Plated silverware.....	4.5	3.8
Art goods, gifts.....	.7	.1	Radio parts and accessories.....	.7	.2
Books.....	52.0	52.0	Radio sets.....	17.9	0.0
Magazines and newspapers.....	10.0	2.3	Refrigerators.....	14.6	3.9
Miscellaneous merchandise.....	(x)	2.4	Rings, other than diamond.....	2.8	2.8
Office and store equipment.....	10.0	2.3	Service.....	10.1	3.3
Office and store furniture.....	21.6	4.5	Sterling silverware.....	3.3	2.9
Other stationery.....	15.2	9.9	Toilet articles.....	3.4	.9
Paper and paper goods.....	19.3	17.6	Watches.....	24.6	24.6
Sporting goods.....	19.3	8.9	Jewelry stores:		
Cigar stores (with fountains):			(Commodity coverage, 24.5 per cent)		
(Commodity coverage, 16.0 per cent)			Antiques, art goods, gifts.....	2.9	.5
Cigars, cigarettes, and tobacco.....	44.1	44.1	China, glassware, and crockery.....	4.6	.3
Confectionery and nuts.....	3.3	1.0	Clocks.....	3.3	2.7
Drugs, patent medicines, etc.....	6.1	1.9	Diamond jewelry.....	28.3	28.3
Drug sundries.....	6.1	1.9	Gold and gold-filled jewelry.....	0.7	.7
Fountain sales and ice cream.....	23.7	23.7	Leather goods.....	1.5	.6
Magazines and newspapers.....	13.7	12.8	Luggage.....	.3	.3
Smokers' supplies.....	2.3	2.3	Optical goods.....	1.2	2.4
Sporting goods.....	22.2	12.3	Other jewelry.....	18.6	6.0
Cigar stands (without fountains):			Plated silverware.....	8.6	7.1
(Commodity coverage, 30.3 per cent)			Rings, other than diamond.....	7.0	6.7
Cigars, cigarettes, and tobacco.....	67.2	67.2	Service.....	6.9	8.5
Smokers' supplies.....	7.5	7.5	Sterling silverware.....	15.3	3.3
Stationery, books, and magazines.....	35.9	25.3	Toilet articles.....	2.8	.3
			Watches.....	15.4	15.4

RETAIL RISTRIBUTION IN VIRGINIA: 1929

1247

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Luggage and leather goods stores: (Commodity coverage, 57.6 per cent)			Opticians and optometrists: (Commodity coverage, 42.8 per cent)		
Gifts.....	3.1	3.1	Cameras and photographic supplies.....	38.8	38.8
Leather goods, billfolds, purses, gloves, and handbags.....	22.0	22.6	.....	38.8	38.8
Luggage.....	21.0	21.0	.....	38.8	38.8
Novelties.....	24.7	24.7	Cameras.....	3.6	
Other stationery.....	8.2	8.0	Photographic supplies.....	23.0	
Paper and paper goods.....	10.4	16.1	Photo-finishing sales.....	12.2	
Service.....	4.8	4.5	Novelties.....	6.8	2.3
			Optical goods.....	54.0	54.0
Music stores: (Commodity coverage, 47.2 per cent)			Service.....	4.4	3.6
Other musical instruments and accessories.....	7.7	7.7	Stationery.....	5.6	1.3
Phonographs and records.....	9.5	9.5	Scientific and medical instruments and supplies, at retail: (Commodity coverage, 52.7 per cent)		
Pianos and accessories.....	71.2	71.2	Professional and scientific instruments and equipment.....	13.7	13.7
Radios and equipment.....	8.1	4.1	Surgical, dental, and hospital supplies.....	86.3	86.3
Sheet music, music books, etc.....	2.7	2.7			
Stringed and band instruments.....	4.8	4.8	Stationers and engravers: (Commodity coverage, 45.3 per cent)		
			Cameras.....	.8	.6
Office and school supplies: (Commodity coverage, 50.9 per cent)			Gifts.....	2.5	2.0
Books.....	2.1	.4	Leather goods, billfolds.....	.7	.1
Gifts.....	.6	.1	Office and store furniture.....	9.5	9.5
Leather goods.....	.8	.2	Other office and store equipment.....	6.2	6.2
Office and store equipment.....	46.5	37.2	Photo-finishing sales.....	11.2	6.6
Office and store furniture.....	20.9	4.2	Photographic supplies.....	3.0	2.4
Other stationery.....	41.0	30.0	Professional and scientific instruments and equipment.....	2.4	1.4
Paper and paper goods.....	29.7	23.0	Radios and equipment.....	12.5	10.0
Service.....	(x)	4.9	Stationery, books, and magazines.....	56.9	50.9
			.....	50.9	50.9
Office and store mechanical-appliance dealers (retail): (Commodity coverage, 70.8 per cent)			Books.....	24.0	
Adding and calculating machines and accessories.....	50.6	44.6	Magazines and newspapers.....	.1	
Office and store furniture.....	4.0	1.6	Paper and paper goods.....	16.7	
Other office and store mechanical appliances.....	30.5	20.2	Other stationery.....	16.1	
Service.....	12.3	11.2	Toys and games.....	.5	.3
Stationery.....	24.5	9.7	Typewriters and accessories.....	5.0	4.0
Typewriters and accessories.....	26.0	12.7			
			SECONDHAND STORES		
Office and store furniture and equipment dealers: (Commodity coverage, 69.4 per cent)			Automobile parts and accessories (secondhand): (Commodity coverage, 9.4 per cent)		
Adding and calculating machines and accessories.....	4.7	2.3	Automotive parts and accessories (except tires, tubes, and batteries).....	79.7	79.7
Leather goods.....	.5	.2	Batteries.....	1.4	.1
Office and store furniture.....	46.0	46.0	Tires, tubes, and tire accessories.....	7.1	.5
Other office and store equipment.....	23.5	23.5	Used passenger cars.....	19.7	19.7
Other stationery.....	15.3	7.6			
Paper and paper goods.....	5.0	2.5			
Sporting goods, gymnasium, and playground equipment.....	26.3	13.2			
Typewriters and accessories.....	9.3	4.7			
Typewriter dealers: (Commodity coverage, 32.7 per cent)					
Service.....	1.4	1.4			
Typewriters and accessories.....	98.6	98.6			

CENSUS OF DISTRIBUTION

TABLE 16.—RICHMOND—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 22 for commodities)	Number of stores	Propri- etors and firm mem- bers (not on pay roll)	EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups	2,355	2,231	10,614	1,541	\$13,778,833	\$360,547	\$11,965,854	\$14,365,790	\$104,043,258	100.00
Food group ¹	1,113	1,027	1,554	485	1,747,972	94,598	1,714,712	1,308,860	22,930,951	21.48
Candy and confectionery stores:										
Candy stores—nut stores.....	3	2	5	1	1,804	192	1,931	1,710	24,215	.02
Confectionery stores (candy and fountain).....	240	287	267	69	238,823	21,550	370,606	173,550	2,693,993	2.59
Dairy-products stores:										
Dairy-products stores (including ice cream) ²	3	3	1	3	1,144	416	2,845	600	26,650	.03
Egg and poultry dealers.....	6	7	3	3	2,262	338	4,112	480	59,035	.06
Fruit stores and vegetable markets.....	9	10	16	12	18,667	2,600	22,383	10,900	229,120	.22
Grocery stores (without meats).....	40	44	20	14	16,205	2,384	19,364	4,760	217,272	.21
Combination stores (groceries and meats):										
Grocery stores with meats.....	237	99	261	145	366,910	23,816	371,946	319,760	5,460,141	5.25
Meat markets with groceries.....	390	381	567	132	555,341	23,162	512,448	594,230	8,043,323	7.73
Meat markets (including sea foods):										
Meat markets.....	68	69	218	51	226,875	6,778	168,690	152,510	2,405,934	2.37
Fish markets—sea foods.....	32	34	45	15	38,780	2,284	28,505	3,300	381,401	.36
Meat markets.....	67	75	108	37	120,673	10,704	129,220	33,330	1,667,474	1.60
Bakeries—bakery goods stores (except manufac- turing bakeries).....	14	15	18	3	13,520	322	9,679	2,390	67,384	.06
Other food stores.....	3	1	12		19,355		12,736	7,810	178,387	.17
General stores—groceries with apparel or dry goods	21	21	14	1	16,446	104	17,596	28,770	286,887	.23
General merchandise group	97	80	2,388	451	2,728,279	116,355	2,285,883	2,601,180	18,798,341	18.06
Department stores (without food departments).....	8	2	1,995	233	2,350,668	83,935	1,708,013	1,827,850	14,888,864	14.31
Dry-goods stores.....	58	50	44	40	57,652	11,675	72,864	377,470	804,143	.77
General merchandise stores:										
With food departments.....	4	4	5		5,158		6,339	7,890	70,228	.07
Without food departments.....	9	11	12	4	19,505	1,712	20,425	55,870	186,087	.18
Army and Navy goods stores.....	6		9	4	13,765	900	28,508	36,000	167,324	.16
Variety, 5-and-10, and to-a-dollar stores.....	12	4	323	170	281,531	18,133	448,834	296,100	2,736,695	2.63
Automotive group ¹	284	219	1,483	68	2,210,204	18,281	1,867,600	1,707,200	18,545,013	17.83
Automobile sales rooms—new and trade-in.....	35	9	689	2	1,173,954	420	1,036,707	1,094,440	11,544,331	11.10
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	16	8	159	2	259,710	720	207,822	256,730	1,541,059	1.48
Battery and ignition—brake repair shops.....	5	2	11	2	12,015	244	7,437	1,470	42,096	.04
Tire shops (including tire repairs).....	18	6	100	5	123,765	2,325	121,573	140,040	991,170	.95
Filling stations:										
Filling stations—gasoline and oil.....	27	29	32	8	29,879	2,630	24,066	10,450	280,423	.27
Filling stations with tires and accessories.....	58	57	113	16	138,777	4,775	115,411	62,760	1,300,357	1.25
Filling stations with other merchandise.....	48	50	97	9	130,372	2,634	91,160	41,100	1,251,346	1.20
Motor cycles, bicycles, and supplies.....	6	4	16		20,567		14,583	26,070	140,897	.14
Garages and repair shops:										
Body, fender, and paint shops.....	10	10	60	3	76,556	736	34,586	21,330	213,054	.21
Garages (repairs and storage, gasoline, oil, accessories).....	59	58	173	21	206,920	4,397	149,040	39,700	951,746	.92
Parking stations, parking garages, and lots.....	5	3	25		31,672		48,016	9,630	233,380	.22
Apparel group	213	142	1,093	187	1,607,088	42,953	1,768,958	2,560,080	11,263,380	10.83
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	9	2	23	1	35,379	255	49,651	57,340	284,638	.27
Men's and boys' hat stores.....	3		5	3	11,048	239	30,755	16,760	101,230	.10
Men's furnishings stores.....	13	13	7	8	11,563	1,445	30,918	88,420	190,938	.18
Men's clothing and furnishings stores.....	24	14	215	18	350,195	1,779	304,200	721,590	2,351,612	2.26
Family clothing stores—men's, women's, chil- dren's.....	39	30	213	42	346,882	8,637	323,251	493,300	2,305,268	2.22
Women's ready-to-wear specialty stores—apparel and accessories.....	25	20	230	35	291,291	7,312	359,143	280,720	2,181,554	2.10
Women's accessories stores:										
Corset and lingerie shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furriers—fur shops.....	4	4	51	9	86,624	4,049	62,148	170,450	405,482	.39
Hosiery shops.....	3	1	38	3	31,398	441	5,946	8,520	104,349	.10
Millinery stores.....	23	16	85	16	103,648	3,404	158,630	32,710	663,945	.64
Other apparel stores:										
Children's specialty shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Custom tailors.....	22	23	29	12	63,466	2,961	34,951	34,040	202,934	.20
Shoe stores:										
Shoe stores—men's.....	4		9	3	15,539	774	41,431	39,630	159,192	.15
Shoe stores—women's.....	9		44	10	74,274	4,384	106,545	107,020	566,790	.54
Family shoe stores—men's, women's, chil- dren's.....	31	17	135	25	237,978	6,743	231,968	481,380	1,631,709	1.57
Furniture and household group	128	107	878	24	1,858,671	6,699	1,122,078	1,804,930	7,837,048	7.65
Furniture stores.....	58	41	464	8	748,677		678,017	1,017,620	4,517,124	4.34
Floor coverings stores.....	5	4	8		7,497	2,546	17,012	54,030	86,112	.08
Household appliances stores:										
Household appliances stores (electrical).....	10	7	90		121,020		76,887	70,680	476,778	.45
Household appliances stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Refrigerator dealers—electric only.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.² Further data will be shown in a special report on milk dealers.

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1249

TABLE 16.—RICHMOND—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 22 for commodities)	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Furniture and household group—Continued.										
Other home furnishings and appliances stores:										
Antique and used furniture dealers.....	6	9	5	4	\$5,989	\$517	\$3,342	\$6,640	\$27,975	0.03
Brushes and brooms.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
China, glassware, crockery, tinware, enamel- ware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Picture and framing stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stove and range dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Antique shops.....	19	21	50		110,962		59,282	265,830	656,749	.63
Interior decorators.....	5	5	77		105,876		48,720	92,340	366,720	.35
Radio and music stores:										
Radio and electrical shops.....	13	12	44	9	60,152	3,604	37,196	50,240	277,706	.27
Radio and musical instruments stores.....	5	4	76	2	103,056	312	97,651	146,496	451,611	.43
Restaurants, cafeterias, and eating places.....	191	214	721	68	597,297	12,559	459,392	68,600	3,098,852	2.97
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	4	2	58	2	53,702	730	28,410	2,920	271,719	.26
Lunch rooms.....	89	94	152	13	94,430	2,411	112,235	20,840	687,167	.66
Restaurants with table service.....	80	103	485	48	397,526	8,752	306,671	41,830	2,038,203	1.96
Lunch counters, refreshment stands, etc:										
Refreshment stands.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fountain—lunches.....	5	3	11	1	6,357	36	4,109	1,060	42,861	.04
Lunch counters.....	9	8	10	4	9,182	630	4,919	820	35,522	.03
Soft-drink stands.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building group.....	58	47	537	27	798,845	7,625	502,467	724,310	3,984,603	3.83
Lumber and building material dealers:										
Lumber and building material dealers.....	17	13	199	6	273,749	2,101	280,651	466,150	2,109,804	2.02
Lumber and hardware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Roofing.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical shops (without radio)	11	10	100	6	156,465	1,544	60,413	104,990	497,156	.48
Heating and plumbing shops:										
Heating appliances and oil burners.....	3	1	17	11	25,240	2,260	13,461	11,360	139,818	.14
Plumbing shops—heating and ventilating.....	15	13	168	4	206,648	1,720	93,194	65,920	815,936	.78
Paint and glass stores.....	7	6	41		53,158		20,237	62,450	316,529	.30
Other retail stores.....	420	338	1,889	223	2,591,838	58,727	2,175,896	3,279,420	17,622,692	17.23
Hardware stores.....	34	35	111	10	152,549	2,342	137,929	407,540	1,809,189	1.26
Farm implements, machinery and equipment dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	12	7	46	2	59,162	643	74,741	75,070	1,050,016	1.04
Harness shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supply stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Seeds, bulbs, and nursery stock.....	4	2	26	3	35,984	950	37,139	59,010	416,470	.40
Coal and feed stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed stores with groceries.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Book stores.....	7	3	32	2	36,438	650	29,221	80,210	203,582	.20
Cigar stores and cigar stands:										
Cigar stores with fountains.....	8		66		55,380		116,980	21,720	456,604	.44
Cigar stands.....	21	16	23	2	22,158	504	22,778	9,560	163,148	.16
Cigar stores without fountains.....	6	6	13		8,784		19,500	11,720	85,429	.08
Coal and wood yards—ice dealers.....	48	41	235	27	300,720	7,222	321,901	153,580	3,217,471	3.09
Drug stores:										
Drug stores.....	34	26	103	13	128,704	4,575	89,967	288,960	966,146	.93
Drug stores with fountains.....	80	70	337	86	394,680	24,991	344,217	506,160	2,904,527	2.79
Florists.....	18	15	147	19	213,763	2,553	134,111	79,750	663,251	.64
Gifts—novelties and toys—cameras:										
Toy shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Art and gift shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Novelty and souvenir shops.....	3	3		1	96	96	2,874	6,100	15,954	.02
Jewelry stores.....	41	37	135	23	274,019	7,320	216,010	634,620	1,395,316	1.34
Music stores (without radio).....	3	3	10		16,581		19,560	7,950	82,055	.08
News dealers.....	7	2	42	2	25,320	520	17,060	5,990	79,486	.08
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	7	2	67		105,142		77,283	127,800	454,862	.44
Office and store mechanical appliance dealers (retail).....	8	1	84	1	137,931	220	47,642	70,870	482,552	.46
Office and store furniture and equipment dealers.....	5	2	26		53,154		50,381	126,950	427,180	.41
Store fixture dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Typewriter dealers.....	3		47		76,293		35,576	31,010	290,112	.19
Opticians and optometrists.....	10	4	50		87,716		57,855	52,220	354,526	.34
Sporting goods specialty stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Scientific and medical instruments and supplies, at retail.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and engravers.....	3	2	17	5	23,852	787	18,417	53,580	161,304	.15
Monuments and tombstones.....	6	7	23		39,766		10,031	29,370	100,738	.10
Miscellaneous classifications (combined).....	39	41	192	12	269,140	3,219	203,369	299,110	1,748,347	1.68
Secondhand stores.....	35	35	57	7	90,268	2,048	71,272	282,440	531,841	.51

CENSUS OF DISTRIBUTION

TABLE 17.—RICHMOND—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1920)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	2,558	2,231	10,614	1,541	\$13,776,833	\$360,547	\$11,985,854	\$14,365,790	\$104,043,288	100.00
Single-store independents.....	2,068	2,135	7,552	1,026	9,978,720	275,529	7,968,374	10,674,860	74,387,328	71.50
2-store independents.....	92	63	414	54	586,133	9,073	482,593	788,510	3,802,761	3.65
3-store independents.....	26	11	171	24	225,653	4,413	168,928	180,540	1,645,026	1.49
Local branch systems.....	6	1	79	—	160,732	—	162,935	149,910	1,336,621	1.28
Local chains.....	77	8	308	42	437,141	10,502	406,963	465,040	2,936,762	2.82
Sectional chains.....	49	—	312	22	407,854	8,993	571,800	305,790	3,342,114	3.21
National chains.....	197	—	1,045	371	1,342,883	50,704	1,740,650	1,320,720	13,593,193	13.07
Direct selling (house-to-house).....	6	—	115	—	105,862	—	33,280	6,370	348,513	.33
Leased departments—Independent operators.....	5	2	39	—	64,874	—	56,009	95,820	383,894	.37
Leased-department chains.....	13	8	90	1	130,826	260	176,928	141,200	829,286	.80
Manufacturer-controlled chains.....	16	—	168	1	309,015	173	179,122	210,890	1,281,352	1.23
Other types of operation.....	3	3	21	—	27,140	—	28,212	26,140	266,438	.25

TABLE 18.—RICHMOND—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single store independents	Two and three store independent and local branch systems	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	8	6	—	—	—	2	—
Annual net sales.....	\$14,688,864	(x)	—	—	—	(x)	—
Per cent of total sales.....	100.00	(x)	—	—	—	(x)	—
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	12	3	—	—	—	9	—
Annual net sales.....	\$2,736,695	\$25,164	—	—	—	\$2,711,531	—
Per cent of total sales.....	100.00	.92	—	—	—	98.08	—
Men's and boys' clothing and furnishings stores:							
Number of stores.....	49	33	4	—	5	4	3
Annual net sales.....	\$2,928,418	\$2,441,240	\$78,171	—	\$165,514	\$148,366	\$95,127
Per cent of total sales.....	100.00	83.36	2.67	—	6.65	5.07	3.25
Family clothing stores—men's, women's, and children's:							
Number of stores.....	39	23	8	2	3	3	—
Annual net sales.....	\$2,305,293	\$1,299,577	(x)	(x)	\$202,869	\$219,506	—
Per cent of total sales.....	100.00	56.38	(x)	(x)	8.80	9.52	—
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	25	13	—	3	3	4	2
Annual net sales.....	\$2,181,554	\$821,025	—	\$195,388	\$372,905	\$368,793	\$423,443
Per cent of total sales.....	100.00	37.63	—	8.96	17.09	16.91	19.41
Shoe stores:							
Number of stores.....	44	21	1	2	2	11	7
Annual net sales.....	\$2,357,691	\$902,167	(x)	(x)	(x)	\$623,005	\$319,251
Per cent of total sales.....	100.00	38.26	(x)	(x)	(x)	26.45	13.64
Furniture stores:							
Number of stores.....	58	41	12	4	1	—	—
Annual net sales.....	\$4,517,124	\$2,016,210	\$966,343	(x)	(x)	—	—
Per cent of total sales.....	100.00	57.92	21.39	(x)	(x)	—	—
Radio and music stores:							
Number of stores.....	18	16	—	—	2	—	—
Annual net sales.....	\$720,317	(x)	—	(x)	—	—	—
Per cent of total sales.....	100.00	(x)	—	(x)	—	—	—
Grocery stores (without meats):							
Number of stores.....	237	90	7	33	—	106	1
Annual net sales.....	\$5,466,141	\$501,906	\$147,479	\$783,156	—	\$3,079,600	\$48,000
Per cent of total sales.....	100.00	9.19	2.70	14.34	—	72.89	.88
Combination stores (groceries and meats):							
Number of stores.....	458	416	11	4	—	23	4
Annual net sales.....	\$10,509,262	\$7,338,943	\$817,309	\$60,213	—	\$2,214,797	\$78,000
Per cent of total sales.....	100.00	69.83	7.78	.57	—	21.08	.74
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	173	162	6	4	—	1	—
Annual net sales.....	\$2,997,089	\$2,679,352	\$82,991	(x)	—	(x)	—
Per cent of total sales.....	100.00	89.40	2.77	(x)	—	(x)	—
Cigar stores and cigar stands:							
Number of stores.....	35	21	1	5	—	8	—
Annual net sales.....	\$705,181	\$147,277	(x)	(x)	—	\$456,604	—
Per cent of total sales.....	100.00	20.88	(x)	(x)	—	64.75	—
Filling stations:							
Number of stations.....	133	98	10	5	17	3	—
Annual net sales.....	\$2,832,136	\$1,878,722	\$231,969	\$247,760	\$465,763	\$7,922	—
Per cent of total sales.....	100.00	66.34	8.19	8.76	16.44	.28	—
Coal and wood yards—ice dealers:							
Number of yards.....	48	47	1	—	—	—	—
Annual net sales.....	\$3,217,471	(x)	(x)	—	—	—	—
Per cent of total sales.....	100.00	(x)	(x)	—	—	—	—
Drug stores:							
Number of stores.....	114	94	14	—	3	3	—
Annual net sales.....	\$3,870,673	\$2,603,009	\$544,725	—	\$482,539	\$240,400	—
Per cent of total sales.....	100.00	67.25	14.07	—	12.47	6.21	—
Hardware stores:							
Number of stores.....	34	32	—	2	—	—	—
Annual net sales.....	\$1,309,189	(x)	—	(x)	—	—	—
Per cent of total sales.....	100.00	(x)	—	(x)	—	—	—
Jewelry stores:							
Number of stores.....	41	37	3	—	—	1	—
Annual net sales.....	\$1,395,316	\$1,157,247	(x)	—	(x)	—	—
Per cent of total sales.....	100.00	82.94	(x)	—	(x)	—	—

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1251

TABLE 19.—RICHMOND—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS
[Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL		ALL CASH	PROPORTION OF CREDIT BUSINESS								
	Number of stores	Net sales		1-10 per cent credit	11-20 per cent credit	21-30 per cent credit	31-40 per cent credit	41-50 per cent credit	51-60 per cent credit	61-70 per cent credit	71-80 per cent credit	Over 80 per cent credit
Total all stores reporting :¹	2,418		1,270	107	97	93	78	156	75	98	153	291
Number of stores.....	2,418		1,270	107	97	93	78	156	75	98	153	291
Per cent of total stores.....	100.00		52.52	4.43	4.01	3.85	3.23	6.45	3.10	4.05	6.33	12.03
Amount of net sales.....		98,586	34,484	2,260	2,726	2,046	5,262	5,425	9,670	10,276	6,661	10,830
Per cent of total sales.....		100.00	34.98	2.30	2.76	2.08	5.28	5.50	9.81	10.42	6.76	20.11
Food group:												
Confectionery stores (candy and fountain).....	227	2,571	2,257	196	35	24	15	7	25			12
Dairy-products stores (including ice cream).....	3	27	27									
Delicatessen stores.....	9	226	193			8						25
Fruit stores and vegetable markets.....	40	217	173				12			19	13	
Grocery stores (without meats).....	236	5,458	5,045	46	3	47	18	75	50	10	68	90
Combination stores (groceries and meats)—												
Grocery stores with meats.....	388	8,020	2,796	129	245	182	269	457	298	1,001	1,326	1,317
Meat markets with groceries.....	66	2,433	774		58	43	27	144	20	473	713	181
Meat markets (including sea foods)—												
Fish markets—sea foods.....	31	380	103		3			106		18	52	8
Meat markets.....	63	1,620	688	16	111	53	147	110	121	61	187	146
Bakeries—bakery goods stores (except manufacturing bakeries).....	14	68	62		5	1						
General merchandise group:												
Department stores (without food departments).....	8	14,889	1,102				1,496	251	6,575	5,455		
Dry-goods stores.....	57	799	505	95		25	11	52			5	106
General merchandise stores—												
With food departments.....	4	70	1	32	4							33
Without food departments.....	9	186	103					16				67
Variety, 5-and-10, and to-a-dollar stores.....	12	2,737	2,724	12							1	
Automotive group:												
Automobile sales rooms—new and trade-in.....	30	10,426	2,586		107		1,825	2,365	1,143	797	455	1,148
Accessories, tires, and batteries—												
Accessory stores with tires and batteries.....	8	808	580	123						105		
Tire shops (including tire repairs).....	9	481	269	25				28		137	22	
Filling stations—												
Filling stations—gasoline and oil.....	24	272	77		39	38	41	16	40		21	
Filling stations with tires and accessories.....	50	998	517	112	111	41		100	84			33
Filling stations with other merchandise.....	28	609	200	71	6	205	25	80		19		
Garages (repairs and storage, gasoline, oil, accessories).....	43	765	368	63	44	50	3	61	64	35	2	75
Apparel group:												
Men's and boys' clothing and furnishings stores—												
Men's and boys' clothing stores.....	8	262	221		41							
Men's furnishings stores.....	13	191	121	15							39	16
Men's clothing and furnishings stores.....	23	2,264	603		120					182	1,127	232
Family clothing stores—men's, women's, children's.....	35	2,275	298	7	11		160	51			281	1,467
Women's ready-to-wear specialty stores—apparel and accessories.....	24	1,901	849		18			212	168	148	27	479
Women's accessories stores—												
Furriers—fur shops.....	4	409						59				347
Millinery stores.....	23	664	474		74			36	3	32		45
Shoe stores—												
Shoe stores—men's.....	3	141	141									27
Shoe stores—women's.....	8	543	303			213						181
Family shoe stores—men's, women's, children's.....	31	1,632	575	37	162	84	40	485				68
Furniture and household group:												
Furniture stores.....	57	4,515	244	80	65			8	185		134	3,709
Household appliances stores—												
Household appliances stores (electric).....	8	397	20					1				376
Radio and music stores—												
Radio and electrical shops.....	12	212	8	12					20			91
Radio and musical instruments stores.....	5	432									209	243
Lumber and building group:												
Lumber and building material dealers.....	15	1,849	731	34	460			12			94	518
Electrical shops (without radio).....	11	497				5		119				373
Heating and plumbing shops—							100					40
Heating appliances and oil burners.....	3	140										698
Plumbing shops—heating and ventilating.....	15	915	50	63							4	164
Paint and glass stores.....	5	273	64								51	
Other retail stores:												
Hardware stores.....	34	1,310	395	12	40	29	64	56	191	264	253	
Feed stores (flour, feed, grain, fertilizer).....	12	1,080	38				24	114		234	427	253
Book stores.....	6	199	18	3						127		51
Cigar stores without fountains.....	6	85	85									
Coal and wood yards.....	40	3,047	236	104			1	30	20		186	2,470
Drug stores—												
Drug stores.....	33	952	511	72	61	166	106	16				29
Drug stores with fountains.....	78	2,803	1,146	353	461	262	255	128		99		169
Florists.....	18	663	17				4	19	4	119	62	438
Jewelry stores.....	39	1,377	152	60	28	33	216	1	34	190	48	615
Music stores (without radio).....	3	82		6					15	61		
Office, school, and store supplies and equipment dealers—												
Office and store mechanical appliances dealers (retail).....	6	448	96		25							327
Office and store furniture and equipment dealers.....	5	427	18									409
Stationers and engravers.....	3	161			58			34				69

¹ All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 16 except for 140 stores with sales of \$5,457,388 which failed to report credit information.

CENSUS OF DISTRIBUTION

TABLE 20.—RICHMOND—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT, AND ON INSTALLMENT, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES			KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES		
		For cash	On open account	On installment ²			For cash	On open account	On installment ²
Total ³	1,148	35.26	52.10	12.64	Furniture and household group	94	13.57	45.76	40.67
Food group	464	37.68	62.32	.....	Furniture stores.....	50	10.37	41.44	48.10
Confectionery stores (candy and fountain).....	27	81.65	18.35	.....	Floor-coverings stores.....	5	17.07	82.93	.....
Fruit stores and vegetable markets.....	4	40.39	50.61	.....	Household appliances stores (electric).....	6	8.27	18.33	73.40
Grocery stores (without meats).....	37	43.42	56.58	.....	Antique shops.....	7	40.68	59.32	.....
Combination stores (groceries and meats):					Interior decorators.....	4	1.97	98.03	.....
Grocery stores with meats.....	200	34.76	65.24	.....	Radio and music stores:				
Meat markets with groceries.....	59	32.17	67.83	.....	Radio and electrical shops.....	10	25.25	74.75	.....
Meat markets (including sea foods):					Radio and musical instruments stores.....	5	10.60	19.20	70.20
Fish markets—sea foods.....	9	44.52	55.48	.....	Restaurants, cafeterias, and eating places	20	79.87	20.33	.....
Meat markets.....	32	46.61	53.39	.....	Restaurants, cafeterias, and lunch rooms:				
General stores	17	71.57	28.43	.....	Lunch rooms.....	11	74.89	25.11	.....
General stores—groceries with apparel or dry goods.....	16	49.84	50.16	.....	Restaurants with table service.....	6	80.00	20.00	.....
General merchandise group	29	41.40	57.81	7.9	Lumber and building group	46	23.48	65.49	11.03
Department stores without food departments.....	6	41.30	58.37	33	Lumber and building material dealers.....	13	42.24	57.76	.....
Dry-goods stores.....	16	50.37	49.63	.....	Electrical shops (without radio).....	12	15.55	46.96	37.49
General merchandise stores with food departments.....	3	50.93	49.07	.....	Heating and plumbing shops:				
Automotive group	128	47.12	12.88	40.00	Heating appliances and oil burners.....	3	53.64	28.48	17.88
Automobile sales rooms—new and trade-in.....	22	43.04	6.20	50.76	Plumbing shops—heating and ventilating.....	13	4.77	92.52	2.71
Accessories, tires, and batteries:					Paint and glass stores.....	3	14.15	85.85	.....
Accessory stores with tires and batteries.....	5	82.36	17.64	.....	Other retail stores	245	32.75	62.69	4.56
Tire shops (including tire repairs).....	6	41.78	58.22	.....	Hardware stores.....	24	44.96	55.04	.....
Filling stations:					Farmers' supplies:				
Filling stations—gasoline and oil.....	13	62.05	37.95	.....	Feed stores (flour, feed, grain, fertilizer).....	11	27.09	72.91	.....
Filling stations with tires and accessories.....	26	66.40	33.60	.....	Seeds, bulbs, and nursery stock.....	3	43.14	56.86	.....
Filling stations with other merchandise.....	18	70.28	29.72	.....	Book stores.....	3	27.36	46.40	26.24
Motor cycles, bicycles, and supplies.....	3	35.12	64.88	.....	Coal and wood yards—ice dealers.....	23	12.82	87.18	.....
Garages and repair shops:					Drug stores:				
Body, fender, and paint shops.....	4	69.53	30.47	.....	Drug stores.....	21	73.66	26.34	.....
Garages (repairs and storage, gasoline, oil, accessories).....	26	50.80	43.20	.....	Drug stores with fountains.....	50	71.83	28.17	.....
Parking stations, parking garages, and lots.....	3	18.02	81.98	.....	Florists.....	16	18.80	81.20	.....
Apparel group	96	29.13	65.44	5.43	Jewelry stores.....	23	36.54	63.46	.....
Men's and boys' clothing and furnishings stores:					Music stores (without radio).....	3	39.67	23.76	56.87
Men's furnishings stores.....	4	36.96	63.04	.....	Office, school, and store supplies and equipment dealers:				
Men's clothing and furnishings stores.....	13	24.80	75.20	.....	Office and school supplies.....	7	13.94	86.06	.....
Family clothing stores—men's, women's, children's.....	29	14.38	67.05	18.57	Office and store mechanical appliance dealers (retail).....	4	11.26	80.20	8.54
Women's ready-to-wear specialty stores—apparel and accessories.....	11	28.80	71.20	.....	Office and store furniture and equipment dealers.....	4	3.69	96.47	.....
Women's accessories stores:					Opticians and optometrists.....	6	54.10	45.90	.....
Furriers—fur shops.....	4	17.67	81.10	1.23	Stationers and engravers.....	3	49.09	50.01	.....
Millinery stores.....	8	44.80	55.20	.....	Miscellaneous classifications (combined).....	23	41.28	58.72	.....
Custom tailors.....	11	15.50	84.50	.....	Secondhand stores	9	30.29	69.71	.....
Family shoe stores—men's, women's, children's.....	12	54.04	45.96	.....				

¹ Total sales of above stores are \$64,102,000.

² Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$60,000 annually. The open-account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.

³ Classifications showing insignificant amounts have been eliminated from this table, but are included in the totals.

TABLE 21.—RICHMOND—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—REPORTED RECEIPTS FROM THE SALE OF MEALS¹

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	8,032	\$2,797,284	Other stores in which meals are served	1,101	\$368,914
Restaurants, cafeterias, and eating places	6,841	2,438,350	Confectionery stores (candy and fountain).....	686	171,140
Cafeterias.....	511	237,885	Combination stores—meat markets with groceries.....	15	3,900
Lunch rooms.....	2,150	495,220	Department stores.....	650	171,983
Restaurants with table service.....	4,082	1,682,731	Drug stores with fountains.....	40	11,885
Fountain—lunches.....	28	15,814			
Lunch counters.....	70	6,700			

¹ This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of food sales.

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total	457	\$1,510,853	\$42,811	Automotive group—Continued.			
Automotive group	457	1,506,425	40,811	Bicycles, motor cycles, and supplies stores.....		\$3,276	.....
Automobile sales rooms—new and trade-in.....	223	669,106	26,275	Body, fender, and paint shops.....	44	121,700	.....
Accessory stores with tires and batteries.....	2	81,007	.....	Garages (repairs and storage, gasoline, oil, accessories).....	105	455,897	\$12,736
Buttery and ignition shops—brake repair shops.....	5	24,261	.....	Parking stations, parking garages, and lots.....	2	1,069	3,800
Tire shops (including tire repairs).....	19	49,500	.....	Furniture and household group		6,428	.....
Filling stations—gasoline and oil.....	6	12,697	.....	Radio and electrical shops.....		6,428	.....
Filling stations with tires and accessories.....	24	70,865	.....			
Filling stations with other merchandise.....	7	23,287	.....			

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1253

TABLE 21.—RICHMOND—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total	\$738, 527	Furniture and household group—Continued.	
General merchandise group	12, 693	Radio and electrical shops.....	\$24, 594
Department stores.....	12, 693	Radio and musical instruments stores.....	11, 974
Automotive group	25, 737	Restaurants, cafeterias, and eating places	4, 000
Filling stations with tires and accessories.....	5, 000	Restaurants with table service.....	1, 500
Bicycles, motor cycles, and supplies stores.....	18, 987	Lunch counters.....	2, 500
Garages (repairs and storage, gasoline, oil, accessories).....	1, 800	Lumber and building group	75, 620
Apparel group	71, 176	Electrical shops (without radio).....	25, 463
Men's clothing and furnishings stores.....	15, 337	Heating appliances and oil burners.....	15, 700
Women's ready-to-wear specialty stores—apparel and accessories.....	5, 000	Plumbing shops—heating and ventilating.....	34, 457
Furriers—fur shops.....	2, 500	Other retail stores	\$71, 976
Millinery stores.....	19, 869	Florists.....	4, 735
Custom tailors.....	14, 400	Jewelry stores.....	129, 274
Family shoe stores—men's, women's, children's.....	14, 020	Music stores (without radio).....	6, 000
Furniture and household group	96, 697	Office and school supplies.....	17, 459
Furniture stores.....	8, 000	Office and store mechanical appliance dealers (retail).....	39, 224
Floor coverings stores.....	3, 500	Office and store furniture and equipment dealers.....	2, 205
Household appliances stores (electric).....	6, 598	Typewriter dealers.....	1, 417
Antique and used furniture dealers.....	17, 550	Opticians and optometrists.....	17, 177
Antique shops.....	4, 098	Miscellaneous classifications (combined).....	154, 385
Interior decorators.....	20, 473	Secondhand stores	80, 708

TABLE 22.—RICHMOND—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FOOD GROUP			FOOD GROUP—Continued		
Grocery stores (without meats): (Commodity coverage, 15.2 per cent)			Combination stores—meat markets with groceries—Contd.		
Bakery products, fresh.....	4.8	4.5	Groceries—		
Bottled beverages.....	.7	.7	Butter and cheese.....	3.4	3.4
Cigars, cigarettes, and tobacco.....	5.5	5.5	Eggs.....	3.4	3.4
Confectionery and nuts.....	4.5	.3	Lard, cooking fats, etc.....	2.6	2.6
Fruits and vegetables.....	13.6	12.8	Flour.....	4.0	4.0
Groceries—			Sugar.....	4.2	4.2
Butter and cheese.....	2.3	2.3	Canned goods and other groceries.....	14.2	14.2
Eggs.....	2.7	2.7	Meats, including poultry.....	41.1	41.1
Lard, cooking fats, etc.....	4.3	4.3	Milk and cream.....	.5	.1
Flour.....	7.3	7.3	Nonfood products—		
Sugar.....	7.0	7.0	Cigars, cigarettes, and tobacco.....	2.8	.3
Canned goods and other groceries.....	50.0	50.0	Household supplies.....	1.1	.1
Milk and cream.....	.4	.4	Other nonfood products.....	(x) 1.9	.8
Poultry.....	5.1	2.2	Receipts from sale of meats.....	1.9	.9
Combination stores—grocery stores with meats: (Commodity coverage, 24.8 per cent)			Fish markets—sea foods: (Commodity coverage, 46.9 per cent)		
Bakery products, fresh.....	6.3	1.9	Fresh fish and other sea foods.....	55.1	55.1
Bottled beverages.....	1.6	.4	Fruits and vegetables.....	23.8	23.8
Cigars, cigarettes, and tobacco.....	2.0	.6	Meats, including poultry.....	39.9	21.1
Confectionery and nuts.....	2.7	.6	Meat markets: (Commodity coverage, 35.8 per cent)		
Delicatessen, ready-to-serve foods.....	.8	.1	Butter and cheese.....	6.0	4.3
Fresh fish and other sea foods.....	3.9	1.3	Eggs.....	5.6	4.0
Fruits and vegetables.....	11.8	7.0	Fruits and vegetables.....	25.0	5.3
Groceries—			Meats, including poultry.....	86.4	86.4
Butter and cheese.....	3.5	3.5	GENERAL MERCHANDISE GROUP		
Eggs.....	3.0	3.0	Department stores (without food departments): (Commodity coverage, 100.0 per cent)		
Lard, cooking fats, etc.....	4.3	4.3	Antiques, art goods, gifts.....	.3	.1
Flour.....	10.3	10.3	Apparel and accessories (women's, misses', children's)—		
Sugar.....	5.8	5.8	Children's wear.....	2.8	1.3
Canned goods and other groceries.....	43.1	43.1	Millinery.....	3.4	2.8
Meats, including poultry.....	17.9	17.9	Hosiery.....	5.5	5.5
Milk and cream.....	1.0	.2	Coats, suits, and dresses.....	20.1	19.0
Combination stores—meat markets with groceries: (Commodity coverage, 54.0 per cent)			Underwear, negligees, corsets, etc.....	7.3	7.0
Bakery products, fresh.....	5.9	4.5	Other apparel, except furs.....	1.0	.8
Bottled beverages.....	1.4	.2	Automotive parts and accessories—		
Confectionery and nuts.....	1.4	.8	Automotive parts and accessories (except tires and tubes).....	7.0	.3
Delicatessen, ready-to-serve foods.....	6.3	3.7	Tires, tubes, and tire accessories.....	22.7	1.2
Fresh fish and other sea foods.....	3.1	2.6			
Fruits and vegetables.....	13.1	13.1			

NOTE.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity. In relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the city. The percentages shown in this second column are applicable to the sales shown in Table 16. Commodities reported in the form of indented items, with percentages shown in short, are a further break down of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions, page 7 of this report.)

(x) Indicates that a percentage for this classification is of no specific use and it has not been computed.

TABLE 22.—RICHMOND—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms—p. 1253)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms—p. 1253)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			AUTOMOTIVE GROUP—Continued		
Department stores without food departments—Continued.			Automobile sales rooms—Continued.		
Books.....	0.8	0.6	Parts and accessories sold to dealers.....	2.8	0.3
Clothing and furnishings (men's and boys').....	9.2	9.2	Batteries.....	.6	.2
Suits.....	4.3		Gasoline, oils, and greases.....	1.7	1.1
Overcoats.....	.6		Miscellaneous merchandise.....	(x)	.1
Hats and caps.....	.6		Radios and equipment.....	4.5	.1
Furnishings.....	3.7		Repairs and service.....	5.4	5.1
Drugs and drug sundries.....	1.4	.1	Storage.....	2.0	.2
Dry goods and notions—			Accessory stores with tires and batteries:		
Cotton piece goods.....	4.7	4.7	(Commodity coverage, 76.5 per cent)		
Linen goods.....	2.6	1.3	Automotive parts and accessories (except tires, tubes, and batteries).....	39.0	39.0
Wool and wool-mixed goods.....	.5	.2	Batteries.....	22.4	9.1
Rayon piece goods.....	1.0	.3	Gasoline.....	25.7	16.6
Silk and velvet piece goods.....	4.0	4.0	Miscellaneous merchandise.....	(x)	2.6
Notions and small wares.....	3.1	3.1	Oils and greases.....	10.8	9.0
Other dry goods.....	2.4	.1	Parts and accessories sold to dealers.....	16.0	1.2
Fountain sales and ice cream	2.3	1.8	Radio parts and accessories.....	2.6	.9
Furniture, household.....	1.4	1.2	Radio sets.....	17.7	8.9
Furs and fur goods.....	9.2	.5	Repairs and service.....	12.5	7.0
Hardware.....			Tires, tubes, and tire accessories.....	11.0	5.7
Home furnishings—			Battery and ignition shops—brake repair shops:		
Draperies, upholstery, and curtains.....	2.9	2.6	(Commodity coverage, 100.0 per cent)		
Floor coverings.....	2.0	1.8	Automotive parts and accessories (except tires, tubes, and batteries).....	1.7	.1
Bedding, mattresses, springs.....	1.3	.4	Batteries.....	31.5	31.5
China, glassware, and crockery.....	2.5	1.2	Gasoline.....	15.0	6.3
Kitchen utensils.....	2.6	1.3	Miscellaneous merchandise.....	(x)	.1
Other home furnishings.....	3.2	2.6	Oils and greases.....	10.5	4.4
Household appliances, motor-driven.....	1.2	.5	Repairs and service.....	57.5	57.5
Infants' wear.....	2.6	2.5	Tires, tubes, and tire accessories.....	3.6	.1
Jewelry, silverware, and clocks.....	2.1	2.0	Tire shops (including tire repairs):		
Leather goods, billfolds, gloves, and handbags.....	2.3	1.8	(Commodity coverage, 99.2 per cent)		
Luggage.....	.4	.2	Automotive parts and accessories (except tires, tubes, and batteries).....	4.1	3.0
Miscellaneous merchandise.....	(x)	5.6	Batteries.....	7.5	4.2
Paper and paper goods.....	1.2	1.0	Gasoline.....	35.3	27.6
Paints, varnishes, glass, and painters' supplies.....	2.7	.1	Miscellaneous merchandise.....	(x)	.1
Radios and equipment.....	1.1	.4	Oils and greases.....	4.9	4.0
Receipts from sale of meals.....	2.6	1.2	Radio sets.....	4.0	1.1
Shoes, women's.....	4.0	3.7	Repairs and service.....	6.9	5.0
Sporting goods, gymnasium and playground equipment.....	4.9	2.6	Tires, tubes, and tire accessories.....	55.0	55.0
Stoves, ranges, heaters, etc. (other than electric or gas).....	4.8	.2	Filling stations (with tires and accessories):		
Toilet articles and preparations.....	3.1	2.6	(Commodity coverage, 19.7 per cent)		
Toys and games.....	.9	.5	Automotive parts and accessories (except tires, tubes, and batteries).....	7.0	7.0
Variety, 5-and-10, and to-a-dollar stores:¹			Batteries.....	2.8	2.7
(Commodity coverage, 19.2 per cent)			Gasoline.....	61.3	61.3
Apparel and accessories (women's, misses', children's):			Oils and greases.....	10.3	10.3
Millinery.....	4.7	2.5	Repairs and service.....	12.1	10.7
Hosiery.....	12.2	6.7	Tires, tubes, and tire accessories.....	8.0	8.0
Underwear, negligees, corsets, etc.....	5.0	2.7	Filling stations (with other merchandise):		
Other apparel.....	9.4	5.2	(Commodity coverage, 28.3 per cent)		
Appliances and supplies, electrical.....	3.7	3.7	Automotive parts and accessories (except tires, tubes, and batteries).....	6.2	5.9
Dry goods and notions.....	6.9	6.9	Batteries.....	4.5	3.5
Confectionery and nuts.....	11.9	5.4	Gasoline.....	65.2	65.2
Flowers, wreaths, etc.....	.6	.3	Miscellaneous merchandise.....	(x)	2.6
Fountain sales and ice cream.....	13.4	6.1	Oils and greases.....	10.3	10.3
Fruits and vegetables.....	.7	.3	Radio sets.....	13.5	3.4
Furnishings, men's and boys'.....	8.6	4.7	Repairs and service.....	5.5	4.7
Hardware.....	2.7	2.7	Tires, tubes, and tire accessories.....	5.6	4.4
Home furnishings:			Body, fender, and paint shops:		
China, glassware, and crockery.....	3.6	1.6	(Commodity coverage, 76.3 per cent)		
Kitchen utensils.....	.5	.3	Automotive parts and accessories (except tires and tubes).....	28.5	28.5
Other home furnishings.....	1.9	1.0	Gasoline.....	4.9	3.8
Infants' wear.....	8.3	4.6	Oils and greases.....	1.4	1.1
Jewelry, costume.....	4.2	4.2	Repairs and service.....	63.6	63.6
Leather goods, billfolds, purses (often includes gloves and handbags).....	4.1	2.2	Tires, tubes, and tire accessories.....	2.4	1.9
Miscellaneous merchandise.....	(x)	13.1	Used commercial cars and trucks.....	2.4	.8
Optical goods.....	.3	.2	Used passenger cars.....	.6	.3
Paints, varnishes, lacquers.....	3.1	1.4	Garages (repairs and storage, gasoline, oil, accessories):		
Phonograph records.....	3.1	3.1	(Commodity coverage, 77.4 per cent)		
Radio parts and accessories.....	5.2	2.8	Automotive parts and accessories (except tires, tubes, and batteries).....	19.0	14.2
Rubber and other footwear.....	3.8	2.1	Batteries.....	2.1	.8
Seeds, bulbs, plants, and nursery stock.....	.4	.2	Gasoline.....	42.0	28.6
Sheet music, music books, etc.....	1.1	.5	Miscellaneous merchandise.....	(x)	3.2
Stationery.....	4.7	4.7	Oils and greases.....	6.9	4.7
Toiletries and cosmetics.....	5.2	5.2	Radio parts and accessories.....	9.1	1.4
Toys and games.....	5.6	5.6	Radio sets.....	6.1	1.1
			Repairs and service.....	38.6	38.6
			Storage.....	9.6	1.7
			Tires, tubes, and tire accessories.....	7.9	5.4
			Used passenger cars.....	4.3	.3
			APPAREL GROUP		
Automotive sales rooms:			Men's and boys' hat stores:		
(Commodity coverage, 99.0 per cent)			(Commodity coverage, 100.0 per cent)		
Automobiles, parts, and accessories:			Furnishings.....	13.9	7.9
Passenger automobiles, new.....	50.6	46.3	Hats and caps.....	92.1	92.1
Used passenger cars.....	19.9	18.1			
Busses.....	10.1	.5			
Commercial cars and trucks, new.....	11.0	5.6			
Used commercial cars and trucks.....	6.3	3.0			
Special-purpose vehicles, etc.....	1.5	.2			
Automotive parts and accessories (except tires, tubes, and batteries).....	10.5	9.4			
Tires, tubes, and tire accessories.....	1.6	.8			
Passenger automobiles, new, sold to dealers.....	14.3	8.2			
Commercial cars and trucks, new, sold to dealers.....	2.9	.7			
Used commercial cars and trucks sold to dealers.....	8.4	.1			

¹ Many variety chains can not report commodity analyses except for the chain as a whole. See the Merchandising Series report on Retail Distribution by Variety Chains, for commodity analysis of chain sales.

TABLE 22.—RICHMOND—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms—p. 1253)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms—p. 1253)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
APPAREL GROUP—Continued			FURNITURE AND HOUSEHOLD GROUP—Continued		
Men's clothing and furnishings stores: (Commodity coverage, 58.4 per cent)			Furniture stores—Continued.		
Furnishings.....	24.6	24.5	Miscellaneous merchandise.....	(x)	1.2
Hats and caps.....	9.6	9.6	Photographs and records.....	6.2	.5
Luggage.....	.7	.4	Plated silverware.....	5.2	.1
Other clothing.....	15.0	8.9	Radio sets.....	10.7	5.4
Overcoats.....	18.2	18.2	Refrigerators, electric and gas.....	2.1	1.4
Shoes and other footwear:			Secondhand furniture.....	8.8	1.5
Men's.....	8.4	4.3	Stoves and ranges, gas.....	6.3	1.8
Boys' and youths'.....	1.4	.5	Stoves, ranges, heaters, etc. (other than electric or gas).....	8.2	3.3
Suits.....	33.3	33.3	Household appliances stores (electrical): (Commodity coverage, 63.1 per cent)		
Work clothing.....	1.0	.3	Construction materials.....	3.4	2.4
Family clothing stores (men's, women's, children's): (Commodity coverage, 62.4 per cent)			Household appliances, motor-driven (except refrigerators).....	52.7	62.7
Apparel and accessories (women's, misses', children's):			Household heating appliances—portable.....	11.8	8.1
Custom tailoring, dressmaking.....	.6	.3	Incandescent lamps.....	.9	.6
Children's wear.....	.5	.4	Lighting equipment.....	3.3	3.3
Millinery.....	.5	.4	Other appliances.....	1.3	1.3
Hosiery.....	.3	.3	Ranges, water heaters, etc.....	7.9	5.4
Coats, suits, and dresses.....	18.2	16.4	Refrigerators.....	40.4	27.8
Underwear, negligees, corsets, etc.....	.3	.2	Service.....	1.2	.8
Other apparel, except furs.....	18.1	9.3	Interior decorators: (Commodity coverage, 74.6 per cent)		
Clothing and furnishings, men's and boys':			Antiques, art goods, gifts.....	10.3	6.6
Custom tailoring.....	.8	.1	Furniture:		
Suits.....	33.8	30.5	Bedroom.....	5.7	3.7
Overcoats.....	12.4	11.2	Living room, library, and hall.....	11.5	7.3
Hats and caps.....	4.2	3.5	Other household.....	3.4	3.4
Furnishings.....	11.4	7.5	Home furnishings:		
Work clothing.....	.8	.5	Draperies, upholstery, and curtains.....	26.2	26.2
Other clothing.....	20.2	6.4	Floor coverings.....	2.9	1.8
Furs and fur goods.....	1.4	.1	Other home furnishings.....	3.4	2.2
Jewelry, costume.....	3.0	.5	Paints, varnishes, lacquers.....	28.3	28.3
Luggage.....	.3	.1	Service.....	14.3	5.0
Miscellaneous merchandise.....	(x)	4.8	Wall paper.....	15.5	15.5
Sheet music.....	2.2	.2	Radio and musical instruments stores: (Commodity coverage, 92.9 per cent)		
Shoes and other footwear.....	10.7	7.4	Other musical instruments and accessories.....	1.0	.1
Women's ready-to-wear specialty stores—apparel and accessories: (Commodity coverage, 87.0 per cent)			Photographs and records.....	23.6	23.6
Coats, suits, and dresses.....	79.5	79.5	Pianos and accessories.....	27.9	27.9
Furs and fur goods.....	1.8	.3	Radio parts and accessories.....	2.2	2.2
Hosiery.....	5.9	1.9	Radio sets.....	38.1	38.1
Millinery.....	13.6	8.1	Service.....	4.1	2.5
Other apparel (except furs).....	7.2	3.4	Sheet music, music books, etc.....	3.6	3.1
Service.....	3.9	.3	Stringed and band instruments.....	4.1	2.5
Underwear, negligees, corsets, etc.....	13.8	6.5	RESTAURANTS, CAFETERIAS, AND EATING PLACES		
Furriers—fur shops: (Commodity coverage, 86.8 per cent)			Cafeterias: (Commodity coverage, 91.5 per cent)		
Cotton piece goods.....	.2	.1	Bakery products, fresh.....	1.4	.4
Furs and fur goods.....	95.2	95.2	Bottled beverages.....	.3	.1
Service.....	12.6	3.3	Cigars, cigarettes, and tobacco.....	5.3	5.3
Silk and velvet piece goods.....	2.5	1.4	Confectionery and nuts.....	2.8	.7
Women's shoe stores: (Commodity coverage, 82.2 per cent)			Fountain sales and ice cream.....	25.2	6.5
Hosiery, women's.....	12.3	9.1	Other nonfood products.....	(x)	.5
Jewelry, costume.....	.2	.1	Receipts from sale of meals.....	86.5	86.5
Leather goods, gloves, and handbags.....	.8	.4	Restaurants with table service: (Commodity coverage, 45.0 per cent)		
Miscellaneous merchandise.....	(x)	1.0	Bakery products, fresh.....	17.4	3.9
Shoes and other footwear:			Bottled beverages.....	1.6	.1
Women's.....	89.1	89.1	Cigars, cigarettes, and tobacco.....	7.0	6.8
Rubber and other footwear.....	.4	.3	Confectionery and nuts.....	5.9	3.0
Family shoe stores (men's, women's, children's): (Commodity coverage, 62.8 per cent)			Delicatessen, ready-to-serve foods.....	1.5	.2
Hosiery.....	8.7	6.0	Fountain sales and ice cream.....	26.3	7.8
Leather goods, billfolds, purses, gloves, and handbags.....	.3	.1	Miscellaneous merchandise.....	(x)	.3
Luggage.....	2.0	.9	Receipts from sale of meals.....	77.9	77.9
Miscellaneous merchandise.....	(x)	.4	LUMBER AND BUILDING GROUP		
Shoes and other footwear:			Lumber and building material dealers: (Commodity coverage, 85.5 per cent)		
Men's.....	12.2	12.2	Brick, terra cotta, tile, etc.....	8.8	3.3
Boys' and youths'.....	3.9	3.4	Building paper, insulating boards with wood base, etc.....	.7	.3
Women's.....	58.3	58.3	Cement.....	11.7	4.5
Misses' and children's.....	15.3	14.5	Lumber (rough and dressed).....	54.5	54.6
Infants'.....	3.2	2.0	Lime, plaster, etc.....	11.7	4.5
Rubber and other footwear.....	7.7	2.2	Other building materials.....	5.1	4.7
FURNITURE AND HOUSEHOLD GROUP			Planing-mill products, woodwork.....	31.0	27.2
Furniture stores: (Commodity coverage, 80.9 per cent)			Roofing materials (except wood shingles).....	.7	.3
Furniture:			Wall boards (except wood base).....	.9	.4
Bedroom.....	19.6	19.6	Wood shingles and shakes.....	.8	.3
Living room, library, and hall.....	21.9	21.9	Electrical shops (without radio): (Commodity coverage, 47.4 per cent)		
Dining room.....	11.1	11.1	Commercial and industrial appliances.....	2.5	2.5
Kitchen.....	6.7	6.7	Construction materials.....	53.0	53.0
Other household.....	10.2	7.3	Household appliances, motor-driven.....	.7	.7
Office and store.....	.8	.1	Household heating appliances—portable.....	1.2	1.2
Home furnishings:			Incandescent lamps.....	24.9	2.0
Draperies, upholstery, and curtains.....	8.6	.7	Lighting equipment.....	24.9	24.9
Floor coverings.....	12.6	9.7	Other appliances.....	2.0	1.3
Bedding, mattresses, springs.....	5.9	2.5	Ranges, water heaters, etc.....	6.6	.6
Other home furnishings.....	7.1	3.7	Service.....	27.0	13.8
Leather goods.....	20.1	1.5			

CENSUS OF DISTRIBUTION

TABLE 22.—RICHMOND—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms—p. 1253)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms—p. 1253)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
LUMBER AND BUILDING GROUP—Continued			OTHER RETAIL STORES—Continued		
Heating appliances and oil burners: (Commodity coverage, 71.5 per cent)			Coal and wood yards—Continued.		
Appliances and supplies, electrical:			Building materials—Continued.		
Household appliances, motor-driven.....	5.2	5.0	Wall boards.....	1.2	0.1
Ranges, water heaters, etc.....	5.0	5.0	Other building materials.....	4.3	.0
Other appliances.....	8.4	8.0	Coal.....	88.1	88.1
Appliances and supplies, gas:			Fuel oil.....	6.8	1.8
Stoves and ranges.....	10.0	10.0	Wood, coke, and other fuels.....	3.1	3.0
Water heaters.....	2.1	2.0	Drug stores (without fountains):		
Heating equipment and supplies.....	40.0	40.0	(Commodity coverage, 30.3 per cent)		
Service.....	15.0	15.0	Cigars, cigarettes, and tobacco.....	12.1	10.0
Stoves, ranges, heaters, etc. (other than electric or gas).....	15.0	15.0	Drugs, patent medicines, etc.....	44.7	44.7
Plumbing shops—heating and ventilating: (Commodity coverage, 63.2 per cent)			Prescriptions.....	11.4	11.4
Appliances and supplies, gas:			Rubber goods.....	1.4	1.1
Stoves and ranges.....	2.5	1.1	Toilet articles.....	5.2	4.3
Water heaters.....	4.3	1.9	Toiletries and cosmetics.....	34.5	28.5
Other appliances.....	11.4	3.8	Drug stores (with fountains):		
Fuel oil.....	13.8	2.7	(Commodity coverage, 12.0 per cent)		
Heating and plumbing equipment and supplies.....	84.5	84.5	Cigars, cigarettes, and tobacco.....	4.3	4.3
Service.....	3.1	3.2	Confectionery and nuts.....	3.4	3.4
Stoves, ranges, heaters, etc. (other than electric or gas).....	13.3	2.8	Drugs, patent medicines, etc.....	43.5	43.5
Paint and glass stores: (Commodity coverage, 51.0 per cent)			Fountain sales and ice cream.....	19.4	10.4
Glass.....	71.7	47.5	Miscellaneous merchandise.....	(x)	3.8
Painters' supplies.....	5.8	3.8	Prescriptions.....	13.4	13.4
Paints, varnishes, lacquers.....	40.7	40.7	Rubber goods.....	1.0	1.0
OTHER RETAIL STORES			Toilet articles and preparations.....	5.2	5.2
Hardware stores: (Commodity coverage, 52.5 per cent)			Toiletries and cosmetics.....	3.7	
Appliances and supplies, electrical:			Toilet articles.....	1.5	
Building materials:	9.7	3.3	Florists:		
Cement.....	4.3	1.1	(Commodity coverage, 76.1 per cent)		
Lime, plaster, etc.....	2.8	.7	Flowers, wreaths, etc.....	93.4	93.4
Planing-mill products, woodwork.....	3.5	.9	Miscellaneous merchandise.....	(x)	.3
Roofing materials.....	12.4	3.1	Seeds, bulbs, plants, and nursery stock.....	32.0	6.3
China, glassware, and crockery.....	.7	.2	Jewelry stores:		
Clothing, men's.....	10.0	4.1	(Commodity coverage, 26.7 per cent)		
Furniture, household.....	10.0	4.1	Antiques, art goods, gifts.....	2.9	1.6
Glass.....	3.2	1.9	Clocks.....	3.1	1.3
Hardware:			Diamond jewelry.....	33.2	33.2
Builders' and shelf.....	30.2	30.2	Gold and gold-filled jewelry.....	8.4	8.4
Carpenters' and mechanics' tools.....	10.5	10.5	Other jewelry.....	2.7	2.1
Other hardware.....	19.1	16.1	Plated silverware.....	11.4	11.4
Kitchen utensils.....	2.3	.6	Rings, other than diamond.....	4.5	4.5
Painters' supplies.....	1.0	1.1	Service.....	5.9	5.9
Paints, varnishes, lacquers.....	9.5	5.6	Sterling silverware.....	16.7	16.7
Radios and equipment.....	13.3	7.9	Watches.....	14.9	14.5
Radio sets.....	6.6		Office and school supplies:		
Radio parts and accessories.....	1.3		(Commodity coverage, 79.1 per cent)		
Sporting goods, gymnasium, and playground equipment.....	20.9	7.2	Art goods, gifts.....	.6	.1
Stoves, ranges, heaters, etc. (other than electric or gas).....	3.7	1.4	Books.....	2.1	.4
Feed stores (flour, feed, grain, fertilizer): (Commodity coverage, 75.9 per cent)			Leather goods.....	.8	.2
Farm and garden equipment and supplies:			Office and store equipment.....	46.5	37.2
Fertilizers.....	3.3	.5	Office and store furniture.....	20.9	4.2
Flour.....	16.2	4.8	Service.....	24.3	4.9
Grain and feed.....	16.7	4.7	Stationery.....	53.0	53.0
Hay, straw, and alfalfa.....	52.5	52.5	Office and store mechanical appliance dealers (retail):		
Miscellaneous merchandise.....	25.6	25.6	(Commodity coverage, 72.5 per cent)		
Seeds, bulbs, plants, and nursery stock.....	(x)	1.0	Adding and calculating machines and accessories.....	37.7	29.4
Seeds, bulbs, and nursery stock: (Commodity coverage, 95.4 per cent)			Office and store furniture.....	4.0	1.8
Farm and garden equipment and supplies:			Other office and store mechanical appliances.....	43.5	30.0
Fertilizers.....	15.6	7.0	Service.....	11.5	9.7
Flowers, wreaths, etc.....	6.4	6.4	Stationery.....	24.5	10.8
Grain and feed.....	7.1	3.2	Typewriters and accessories.....	29.1	18.3
Miscellaneous merchandise.....	13.8	6.1	Typewriter dealers:		
Pet supplies.....	(x)	4.7	(Commodity coverage, 50.5 per cent)		
Seeds, bulbs, plants, and nursery stock.....	7.6	3.4	Service.....	1.4	1.4
Book stores: (Commodity coverage, 87.4 per cent)			Typewriters and accessories.....	98.6	98.6
Books.....	64.3	64.3	Opticians and optometrists:		
Magazines and newspapers.....	10.0	7.1	(Commodity coverage, 69.1 per cent)		
Office and store equipment.....	10.0	7.1	Cameras and photographic supplies:		
Other stationery.....	20.0	14.4	Cameras.....	4.7	3.1
Paper and paper goods.....	10.0	7.1	Photographic supplies.....	20.1	10.6
Coal and wood yards: (Commodity coverage, 90.1 per cent)			Photo-finishing sales.....	10.6	10.6
Building materials:			Optical goods.....	60.9	60.9
Brick, terra cotta, tile, etc.....	7.0	1.5	Service.....	4.4	3.3
Building stone.....	2.4	.2	Stationery.....	5.0	2.0
Cement.....	12.9	3.3	Stationery and engravers:		
Lime, plaster, etc.....	5.2	1.1	(Commodity coverage, 42.8 per cent)		
			Books.....	16.0	16.0
			Magazines and newspapers.....	.3	.2
			Office and store equipment.....	.6	.4
			Office and store furniture.....	12.6	12.6
			Other stationery.....	34.7	34.7
			Paper and paper goods.....	36.1	36.1

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1257

 TABLE 23.—NORFOLK—RETAIL DISTRIBUTION BY KINDS OF BUSINESS
 NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	2,133	1,741	7,368	786	\$9,089,030	\$180,774	\$3,509,347	\$9,959,840	\$67,086,600	100.00
Food group.....	862	776	1,221	212	1,192,310	52,451	1,268,418	811,290	15,010,087	22.37
Candy and confectionery stores:										
Candy stores—nut stores.....	6	6	9	---	4,760	---	4,628	1,020	42,009	.06
Confectionery stores (candy and fountain).....	170	170	198	24	147,038	2,659	206,295	118,940	1,343,552	2.00
Dairy-products stores:										
Dairy-products stores (including ice cream).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Egg and poultry dealers.....	5	6	3	---	2,300	---	3,356	1,030	99,659	.15
Milk dealers.....	4	3	113	---	109,901	---	94,956	8,670	683,623	.99
Delicatessen stores.....	22	24	34	6	26,254	1,177	24,193	19,829	300,374	.45
Fruit stores and vegetable markets.....	43	46	52	2	47,160	---	42,854	28,210	482,696	.72
Grocery stores (without meats).....	142	62	125	90	224,794	21,863	246,418	186,070	3,194,530	4.76
Combination stores (groceries and meats):										
Grocery stores with meats.....	313	296	386	63	342,302	20,973	406,551	446,100	5,034,275	8.40
Meat markets with groceries.....	21	23	44	---	40,540	---	36,278	36,540	480,894	.72
Meat markets (including sea foods):										
Fish markets—sea foods.....	41	43	61	6	38,093	1,000	38,323	5,040	293,367	.44
Meat markets.....	63	68	93	18	107,081	3,063	104,176	36,230	1,813,813	2.70
Bakeries—bakery goods stores (except manufacturing bakeries).....	22	18	53	2	48,070	569	28,955	7,440	239,340	.36
Other food stores:										
Coffee, tea, spices.....	3	---	29	---	32,944	---	20,829	11,740	292,516	.44
Farm-products stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General food stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bottled waters and beverages.....	4	3	17	---	15,120	---	6,634	2,040	74,688	.11
General stores—groceries with apparel or dry goods.....	3	2	3	1	3,700	100	1,850	6,720	58,624	.09
General merchandise group¹.....	73	56	1,378	245	1,335,059	47,635	1,193,705	1,738,670	9,043,793	13.48
Department stores.....	9	3	1,007	153	1,034,082	37,007	806,483	1,207,040	6,308,713	9.40
Dry-goods stores.....	17	20	15	8	18,452	3,040	31,722	93,150	215,255	.32
General merchandise stores:										
With food departments.....	9	8	9	2	9,121	750	12,144	18,220	114,788	.17
Without food departments.....	12	11	10	---	14,252	---	12,851	51,920	141,327	.21
Army and Navy goods stores.....	4	3	6	---	7,316	---	13,695	24,600	66,704	.10
Variety, 5-and-10, and to-a-dollar stores.....	21	11	317	82	242,914	7,038	313,765	343,710	2,177,604	3.25
Automotive group.....	225	147	861	20	1,264,936	7,798	1,036,707	838,520	10,368,863	15.45
Automobile sales rooms—new and trade-in.....	24	4	403	---	664,284	---	579,631	574,960	6,883,725	10.26
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	9	4	31	---	42,211	---	53,093	63,710	448,691	.67
Battery and ignition shops—brake repair shops.....	5	3	13	---	19,485	---	11,890	10,630	68,078	.10
Tire shops (including tire repairs).....	8	4	48	1	78,547	86	62,577	30,390	351,265	.52
Filling stations:										
Filling stations—gasoline and oil.....	47	21	92	1	107,450	240	112,210	28,240	802,687	1.20
Filling stations with tires and accessories.....	11	10	18	1	17,170	250	18,288	8,730	101,900	.15
Filling stations with other merchandise.....	55	33	83	3	90,422	301	70,718	29,050	656,878	.98
Motor cycles, bicycles, and supplies:										
Motor-cycle dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bicycle shops.....	6	6	10	1	13,340	190	8,320	9,740	72,980	.11
Garages and repair shops:										
Body, fender, and paint shops.....	9	12	17	---	25,632	---	11,735	5,390	74,400	.11
Garages (repairs and storage, gasoline, oil, accessories).....	41	45	122	8	154,100	4,157	80,845	33,690	729,830	1.07
Parking stations, parking garages, and lots.....	5	3	8	2	9,853	345	13,335	890	41,295	.06
Radiator shops (including repairs).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other automotive establishments.....	2	---	8	---	15,176	---	9,324	36,830	80,140	.12
Apparel group.....	230	149	853	142	1,374,788	39,059	1,064,177	2,116,660	9,488,980	14.15
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	13	8	29	---	39,378	---	82,353	105,630	464,971	.69
Men's and boys' hat stores.....	7	1	11	7	19,990	2,535	26,155	27,620	123,554	.18
Men's furnishings stores.....	10	14	16	5	29,255	1,383	62,790	110,930	355,645	.53
Men's clothing and furnishings stores.....	24	20	207	4	409,523	1,776	383,424	695,510	2,228,596	3.32
Family clothing stores—men's, women's, children's.....	23	19	96	10	150,977	3,780	182,613	227,850	960,518	1.44
Women's ready-to-wear specialty shops—apparel and accessories.....	38	26	191	41	288,006	6,456	391,148	227,810	2,216,472	3.30
Women's accessories stores:										
Corset and lingerie shops.....	3	3	2	1	848	48	3,478	6,120	15,800	.02
Furriers—fur shops.....	3	3	10	2	15,515	550	16,767	40,030	150,885	.23
Hosiery shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery stores.....	17	7	47	10	55,541	2,385	88,104	19,800	366,035	.55
Costume accessories stores, including jewelry, bags, and gloves.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other apparel stores:										
Children's specialty shops.....	3	3	5	2	3,303	760	18,100	14,480	84,083	.13
Custom tailors.....	21	16	56	6	88,343	2,916	42,115	50,080	321,775	.48
Infants' wear shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe stores:										
Shoe stores—men's.....	9	2	17	5	30,165	973	64,393	77,190	253,087	.38
Shoe stores—women's.....	5	3	8	---	6,633	---	10,555	19,470	71,919	.11
Family shoe stores—men's, women's, children's.....	39	21	120	46	204,599	14,983	276,650	456,700	1,701,782	2.54

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 23.—NORFOLK—RETAIL DISTRIBUTION BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Furniture and household group	78	53	552	8	\$831,313	\$3,080	\$844,052	\$851,470	\$4,986,071	7.43
Furniture stores.....	45	32	321	6	485,010	2,300	585,811	580,280	3,181,448	4.74
Household appliances stores:										
Household appliances stores (electrical).....	3	2	19		27,497		9,687	12,090	55,808	.08
Household appliances stores.....	4	1	31		60,240		52,795	57,640	346,780	.52
Other home furnishings and appliances stores.....	9	7	67		83,131		36,983	52,350	286,895	.43
Radio and music stores:										
Radio and electrical shops.....	11	8	62	2	93,174	700	67,802	60,020	514,375	.77
Radio and musical instruments stores.....	6	3	52		82,261		90,074	89,090	600,675	.89
Restaurants, cafeterias, and eating places	202	208	722	32	492,541	3,158	411,102	57,240	2,585,286	3.85
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	3		62		46,532		42,045	1,600	195,787	.29
Lunch rooms.....	75	50	139	2	82,053	328	74,146	14,730	508,034	.75
Restaurants with table service.....	96	100	502	19	348,884	1,874	262,703	36,340	1,777,075	2.65
Lunch counters, refreshment stands, box lunches:										
Refreshment stands.....	4	5	4	7	5,574	836	6,314	1,280	30,886	.05
Lunch counters.....	8	8	2		1,224		2,427	430	10,640	.01
Soft-drink stands.....	14	15	3		1,777		7,182	1,050	38,033	.06
Lumber and building group	50	40	287	22	485,795	5,290	302,992	571,420	3,108,045	4.63
Lumber and building material dealers:										
Lumber and building material dealers.....	17	11	141	5	267,073	450	179,167	329,840	1,967,961	2.94
Lumber and hardware.....	3	2	55	1	98,705	96	80,874	182,300	659,133	.98
Roofing.....	3	3	2	3	1,720	200	1,669	1,280	21,700	.03
Electrical shops (without radio).....	9	7	47	2	61,727	750	14,652	23,710	185,407	.28
Heating and plumbing shops.....	5	5	9	2	13,891	1,000	4,514	5,400	74,250	.11
Paint and glass stores:										
Glass and mirror shops.....	3	3	12	2	13,243	198	12,148	9,190	68,344	.10
Paint and glass stores.....	10	9	21	7	20,436	2,596	9,968	19,700	129,250	.19
Other retail stores	379	274	1,433	98	2,018,846	20,256	1,672,083	2,559,820	11,812,164	17.61
Hardware stores.....	28	21	60	7	92,864	510	76,598	291,290	709,527	1.06
Hardware and farm implement stores:										
Farm implements, machinery and equipment dealers.....	5	(x)	25		40,402		18,185	72,770	201,000	.30
Farmers' supplies:										
Feed stores (hour, feed, grain, fertilizer).....	6	3	10	1	16,331	95	16,042	12,910	188,712	.28
Seeds, bulbs, and nursery stock.....	7	3	62		60,339		66,140	89,500	382,489	.57
Coal and feed stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed stores with groceries.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Book stores.....	5	5	18	4	17,862	1,101	16,600	93,140	180,024	.27
Cigar stores and cigar stands:										
Cigar stores with fountains.....	9	3	40	2	38,783	521	73,257	21,830	374,704	.56
Cigar stands.....	18	16	14		11,440		13,930	3,130	57,123	.09
Cigar stores without fountains.....	19	13	28	2	32,632	369	34,820	36,370	309,900	.46
Coal and wood yards—ice dealers.....	20	13	167	6	243,055	1,000	204,568	89,170	1,492,769	2.22
Drug stores:										
Drug stores.....	12	12	25	1	19,405	500	19,851	54,750	194,587	.29
Drug stores with fountains.....	72	46	372	22	450,228	7,764	332,545	524,990	2,811,593	4.19
Florists.....	25	22	57	6	62,034		690	54,910	282,624	.42
Camera dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Novelty and souvenir shops.....	3	2	4	6	3,778		275	7,222	8,770	.04
Jewelry stores:										
Jewelry stores (installment credit).....	5	1	187	16	323,419	1,003	272,724	495,040	1,402,031	2.09
Jewelry stores.....	30	24	58	6	93,413	2,149	81,334	212,040	489,600	.73
Luggage and leather goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	3									
News dealers.....	11	9	17		1,040		2,360	9,980	20,602	.03
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office and store mechanical appliance dealers (retail).....	5	2	31		62,903		20,426	35,000	175,483	.26
Office and store furniture and equipment dealers.....	4	2	23		36,462		16,492	37,910	110,835	.17
Typewriter dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Opticians and optometrists.....	11	6	33	4	60,782	741	50,002	48,640	228,534	.34
Sporting goods stores, including athletic and playground equipment.....	3	1	9		11,861		12,358	25,960	96,785	.14
Scientific and medical instruments and supplies, at retail.....	4	2	14	1	25,908	200	18,069	49,060	158,188	.24
Stationers and printers.....	3	2	5	1	6,810	90	6,982	13,520	20,650	.03
Monuments and tombstones.....	3	3	15	3	23,519	1,110	15,906	41,740	97,056	.14
Miscellaneous classifications (combined).....	55	48	123	2	216,881	300	165,427	160,840	1,313,934	1.96
Secondhand stores	51	36	58	6	88,814	1,767	114,261	307,930	631,738	.94

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1259

TABLE 24.—NORFOLK—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	2,133	1,741	7,368	788	\$9,088,030	\$180,774	\$5,509,347	\$9,959,640	\$87,080,600	100.00
Single-store independents.....	1,743	1,681	4,989	394	5,971,230	93,128	5,338,989	6,902,390	44,115,562	65.76
2-store independents.....	81	61	503	73	701,038	16,494	706,685	801,680	4,786,186	7.15
3-store independents.....	18	4	144	6	130,370	1,940	107,619	35,740	660,864	.97
Local chains.....	137	3	529	120	793,818	38,511	700,911	851,080	6,026,044	10.35
Sectional chains.....	61	—	353	40	458,301	8,452	531,591	371,360	3,163,830	4.70
National chains.....	70	—	642	150	697,340	21,331	888,634	770,400	6,898,455	8.79
Direct selling (house-to-house).....	4	—	65	—	58,350	—	19,878	4,189	150,744	.23
Licensed-department chains.....	8	—	70	2	181,793	823	129,543	122,960	676,825	1.01
Manufacturer-controlled chains.....	8	—	61	—	109,575	—	55,613	80,180	444,847	.66
Other types of operation.....	3	2	12	1	27,215	95	49,884	19,670	267,243	.40

TABLE 25.—NORFOLK—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Two and three store independents	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	9	5	2	—	1	1	—
Annual net sales.....	\$6,308,713	\$4,788,455	(x)	—	(x)	(x)	—
Per cent of total sales.....	100.00	.76	(x)	—	(x)	(x)	—
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	21	9	2	—	1	9	—
Annual net sales.....	\$2,177,604	\$97,220	(x)	—	(x)	\$1,987,368	—
Per cent of total sales.....	100.00	4.46	(x)	—	(x)	91.26	—
Men's and boys' clothing and furnishings stores:							
Number of stores.....	63	43	7	3	4	5	1
Annual net sales.....	\$3,172,756	\$1,952,047	\$303,738	\$95,141	\$205,673	\$157,365	\$459,891
Per cent of total sales.....	100.00	61.53	9.57	3.00	6.43	4.96	14.46
Family clothing stores—men's, women's, and children's:							
Number of stores.....	23	17	3	—	—	3	—
Annual net sales.....	\$966,518	\$479,055	\$262,104	—	—	\$225,359	—
Per cent of total sales.....	100.00	49.56	27.12	—	—	23.32	—
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	38	30	5	—	1	2	—
Annual net sales.....	\$2,216,472	\$1,091,093	\$776,950	—	(x)	(x)	—
Per cent of total sales.....	100.00	49.25	35.05	—	(x)	(x)	—
Shoe stores:							
Number of stores.....	53	30	6	4	—	11	2
Annual net sales.....	\$2,026,788	\$607,171	\$283,860	\$618,617	—	\$461,259	\$55,881
Per cent of total sales.....	100.00	29.96	14.00	30.52	—	22.76	2.76
Furniture stores:							
Number of stores.....	45	41	2	—	2	—	—
Annual net sales.....	\$3,181,448	\$2,252,098	(x)	—	(x)	—	—
Per cent of total sales.....	100.00	70.82	(x)	—	(x)	—	—
Radio and music stores:							
Number of stores.....	17	15	—	2	—	—	—
Annual net sales.....	\$1,115,050	(x)	—	(x)	—	—	—
Per cent of total sales.....	100.00	(x)	—	(x)	—	—	—
Grocery stores (without meats):							
Number of stores.....	142	59	1	70	—	12	—
Annual net sales.....	\$3,194,530	\$371,392	(x)	\$2,242,238	—	(x)	—
Per cent of total sales.....	100.00	11.63	(x)	70.19	—	(x)	—
Combination stores (groceries and meats):							
Number of stores.....	334	299	8	23	—	4	—
Annual net sales.....	\$6,115,169	\$3,691,152	\$99,200	\$2,031,689	—	\$293,128	—
Per cent of total sales.....	100.00	60.36	1.62	33.22	—	4.80	—
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	174	163	8	—	1	2	—
Annual net sales.....	\$2,475,896	\$1,917,619	\$359,950	—	(x)	(x)	—
Per cent of total sales.....	100.00	77.45	14.54	—	(x)	(x)	—
Cigar stores and cigar stands:							
Number of stores.....	46	39	2	—	—	5	—
Annual net sales.....	\$741,727	\$365,301	(x)	—	—	(x)	—
Per cent of total sales.....	100.00	49.25	(x)	—	—	(x)	—
Filling stations:							
Number of stations.....	113	65	3	13	30	—	2
Annual net sales.....	\$1,561,165	\$674,149	\$289,359	\$171,144	(x)	(x)	—
Per cent of total sales.....	100.00	43.18	18.53	10.96	(x)	(x)	—
Coal and wood yards—ice dealers:							
Number of yards.....	20	20	—	—	—	—	—
Annual net sales.....	\$1,492,769	\$1,492,769	—	—	—	—	—
Per cent of total sales.....	100.00	100.00	—	—	—	—	—
Drug stores:							
Number of stores.....	84	61	4	13	6	—	—
Annual net sales.....	\$3,006,180	\$1,531,820	\$22,597	\$869,693	\$582,100	—	—
Per cent of total sales.....	100.00	50.96	.75	28.63	19.36	—	—
Hardware stores:							
Number of stores.....	28	27	1	—	—	—	—
Annual net sales.....	\$709,527	(x)	(x)	—	—	—	—
Per cent of total sales.....	100.00	(x)	(x)	—	—	—	—
Jewelry stores:							
Number of stores.....	35	29	3	1	1	1	—
Annual net sales.....	\$1,891,631	\$763,362	\$83,292	(x)	(x)	(x)	—
Per cent of total sales.....	100.00	40.35	4.40	(x)	(x)	(x)	—

CENSUS OF DISTRIBUTION

TABLE 26.—NORFOLK—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL		ALL CASH	PROPORTION OF CREDIT BUSINESS								
	Number of stores	Net sales		1-10 per cent credit	11-20 per cent credit	21-30 per cent credit	31-40 per cent credit	41-50 per cent credit	51-60 per cent credit	61-70 per cent credit	71-80 per cent credit	Over 80 per cent credit
Total all stores reporting: 1												
Number of stores.....	1,883		1,107	92	62	39	56	132	41	80	90	178
Per cent of total stores.....	100.00		58.79	4.89	3.29	2.07	2.97	7.01	2.18	4.57	4.78	9.45
Amount of net sales.....		\$63,740	\$27,473	\$2,270	\$2,031	\$1,048	\$1,207	\$4,369	\$2,339	\$4,641	\$3,857	\$14,005
Per cent of total sales.....		100.00	43.10	3.56	3.19	1.64	1.89	6.86	4.46	7.28	6.05	21.97
Food group:												
Confectionery stores (candy and fountain).....	134	\$1,088	\$840	\$130	\$23	\$34	\$11	\$18		\$0	\$1	\$7
Delicatessen stores.....	18	278	170		77	9		22				
Fruit stores and vegetable markets.....	40	478	293	15	36		5	57			35	37
Grocery stores (without meats).....	130	3,141	2,929	19	4	8	23	93	\$34	10	7	14
Combination stores (groceries and meats)—												
Grocery stores with meats.....	304	5,549	2,928	211	77	42	188	391	109	486	481	636
Meat markets with groceries.....	29	477	46	58	20	3	5	63	101	131	50	
Meat markets (including sea foods)—												
Fish markets—sea foods.....	35	285	105	4	51		55	15	1		50	1
Meat markets.....	62	1,796	441	139	138	26	45	101	138	228		540
Bakeries—bakery goods stores (except manufacturing bakeries).....	17	214	146		60			8				
General merchandise group:												
Department stores.....	9	6,369	3,114			425		1,837		933		
Dry goods stores.....	13	204	146	13	10		21	14				
General merchandise stores—												
With food departments.....	9	114	4	4		5		14			39	48
Without food departments.....	9	135	131					4				
Variety, 5-and-10, and ten-dollar stores.....	18	2,157	2,117	2				38				
Automotive group:												
Automobile sales rooms—new and trade-in.....	22	6,692		16				471	1,307		987	3,851
Accessories, tires, and batteries—												
Accessory stores with tires and batteries.....	8	437	338	54				19		12	14	
Tire shops (including tire repairs).....	6	272	113								35	124
Filling stations—												
Filling stations—gasoline and oil.....	36	653	461	70	17	61		16		28		
Filling stations with tires and accessories.....	9	75	26	4			10	22		13		
Filling stations with other merchandise.....	22	215	34	10	59	2	47	43		9	11	
Garages (repairs and storage, gasoline, oil, accessories).....	38	694	383		16	21	34	146		70	18	
Apparel group:												
Men's and boys' clothing and furnishings stores—												
Men's and boys' clothing stores.....	11	373	373									
Men's furnishings stores.....	16	294	251		20						23	
Men's clothing and furnishings stores.....	24	2,229	360	5			103		626	818	230	87
Family clothing stores—men's, women's, children's.....	23	966	147							73	106	640
Women's ready-to-wear specialty stores—apparel and accessories.....	37	2,189	1,429	182	317	70		3		28		160
Women's accessories stores—												
Furriers—fur shops.....	3	151	34						21	96		
Millinery stores.....	15	332	260							31		41
Shoe stores—												
Shoe stores—men's.....	8	243	175		73							
Shoe stores—women's.....	4	67	67									
Family shoe stores—men's, women's, children's.....	38	1,665	831	70	229	40	370	49		70		
Furniture and household group:												
Furniture stores.....	45	3,182	399		3		45	125	63	10	10	2,527
Household appliances stores—												
Household appliances stores.....	4	347								90	18	239
Radio and music stores—												
Radio and electrical shops.....	10	494	182				47			31	4	280
Radio and musical instruments stores.....	6	601	350								77	174
Lumber and building group:												
Lumber and building material dealers.....	15	1,755	1,090		25							615
Electrical shops (without radio).....	9	186	27					41			40	78
Heating and plumbing shops.....	5	74	27	35								
Paint and glass stores.....	10	129	52	2				30	80	15		
Other retail stores:												
Hardware stores.....	25	667	98	26	106		45	73	28	141	150	
Feed stores (flour, feed, grain, fertilizer).....	6	185	44	63	10			35		36		
Book stores.....	5	180	2	136				16				
Cigar stores without fountains.....	16	226	212					5			9	
Coal and wood yards—ice dealers.....	20	1,492	65	73	25			64		339	474	462
Drug stores—												
Drug stores.....	10	183	141		42							
Drug stores with fountains.....	63	2,636	1,670	447	451	141		18				
Florists.....	23	273	17	8	3			17	5	79	60	75
Jewelry stores—												
Jewelry stores (installment credit).....	5	1,402										
Jewelry stores.....	29	487	127	50			7		5	144	534	750
Office, school, and store supplies and equipment dealers—												
Office and store mechanical appliances dealers (retail).....	4	173	13			5					79	76
Office and store furniture and equipment dealers.....	4	111			16						44	51

1 All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 23 except for 250 stores with sales of \$3,346,600, which failed to report as to their credit activities.

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1261

TABLE 27.—NORFOLK—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT, AND ON INSTALLMENT, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES			KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES		
		For cash	On open account	On installment ²			For cash	On open account	On installment ²
Total	778	35.11	41.01	23.88	Furniture and household group	52	17.18	22.41	60.41
Food group	336	40.51	59.49		Furniture stores.....	34	13.35	19.26	67.39
Confectionery stores (candy and fountain).....	28	82.66	17.34		Household appliances stores.....	4	12.35	18.64	69.61
Delicatessen stores.....	6	76.60	23.40		Radio and music stores:				
Fruit stores and vegetable markets.....	10	49.25	50.75		Radio and electrical shops.....	8	23.24	68.75	8.01
Grocery stores (without meats).....	28	53.28	46.72		Radio and musical instruments stores.....	5	16.87	12.24	70.89
Combination stores (groceries and meats):					Restaurant, cafeterias, and eating places	17	74.10	25.90	
Grocery stores with meats.....	198	40.44	59.56		Restaurants, cafeterias, and lunch rooms:				
Meat markets with groceries.....	16	48.86	51.14		Lunch rooms.....	9	78.55	21.45	
Meat markets (including sea foods):					Restaurants with table service.....	6	71.14	28.86	
Fish markets—sea foods.....	15	56.25	43.75		Lumber and building group	27	11.97	88.03	
Meat markets.....	23	38.69	61.31		Lumber and building material dealers:				
Bottled waters and beverages.....	4	68.73	31.27		Lumber and building material dealers.....	8	8.20	91.80	
General merchandise group	19	52.75	44.37	2.89	Lumber and hardware.....	3	6.24	93.76	
Department stores.....	4	53.28	43.65	3.07	Electrical shops (without radio).....	5	19.15	80.85	
Dry-goods stores.....	5	73.62	26.38		Paint and mirror stores:				
General merchandise stores with food departments.....	7	26.89	73.11		Glass and glass stores.....	3	5.50	94.44	
Automotive group	98	28.78	12.22	61.00	Paint and glass stores.....	4	43.14	56.86	
Automobile sales rooms—new and trade-in.....	22	22.50	5.31	72.19	Other retail stores	162	39.12	46.99	13.89
Accessories, tires, and batteries:					Hardware stores.....	15	50.07	42.37	7.56
Accessory stores with tires and batteries.....	4	72.01	27.99		Farmer's supplies:				
Tire shops (including tire repairs).....	4	16.29	83.71		Feed stores (flour, feed, grain, fertilizer).....	5	68.72	31.28	
Filling stations:					Seeds, bulbs, and nursery stock.....	4	43.16	56.84	
Filling stations—gasoline and oil.....	15	75.44	24.56		Book stores.....	4	85.44	14.56	
Filling stations with tires and accessories.....	5	53.04	46.96		Coal and wood yards—ice dealers.....	18	29.06	70.94	
Filling stations with other merchandise.....	16	64.91	35.09		Drug stores with fountains.....	19	88.30	11.70	
Bicycle shops.....	3	36.37	3.39	60.24	Florists.....	17	27.88	72.12	
Garage and repair shops:					Jewelry stores:				
Body, fender, and paint shops.....	7	34.72	65.28		Jewelry stores (installment credit).....	5	15.32	13.07	71.61
Garages (repairs and storage, gasoline, oil, accessories).....	16	45.15	54.85		Jewelry stores.....	12	33.12	66.88	
Apparel group	57	43.44	51.81	4.75	Office, school, and store supplies and equipment dealers:				
Men's clothing and furnishings stores.....	10	36.90	63.10		Office and store mechanical appliance dealers (retail).....	3	15.92	72.95	11.13
Family clothing stores—men's, women's, children's.....	14	6.85	65.65	27.50	Office and store furniture and equipment dealers.....	4	27.71	72.29	
Women's ready-to-wear specialty stores—apparel and accessories.....	13	70.65	29.35		Opticians and optometrists.....	5	56.26	43.64	
Custom tailors.....	3	35.87	64.13		Scientific and medical instruments and supplies, at retail.....	3	13.03	86.97	
Family shoe stores—men's, women's, children's.....	8	70.11	29.89		Miscellaneous classifications (combined).....	20	14.90	85.10	
					Secondhand stores	8	45.10	85.67	19.23

¹ Total sales of above stores are \$30,267,000.
² Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$60,000 annually. The open account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.
³ Classifications showing insignificant amounts have been eliminated from this table but are included in the totals.

TABLE 28.—NORFOLK—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—REPORTED RECEIPTS FROM THE SALE OF MEALS

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	6,268	\$2,220,264	Other stores in which meals are served	473	\$103,251
Restaurants, cafeterias, and eating places.....			Confectionery stores (candy and fountain).....	243	64,031
Cafeterias.....	5,815	2,117,013	Department stores.....	180	31,900
Lunch rooms.....	285	185,695	Cigar stores.....	50	7,320
Lunch rooms.....	2,001	367,266			
Restaurants with table service.....	3,511	1,555,353			
Fountain—lunches.....	18	8,699			

CENSUS OF DISTRIBUTION

TABLE 28.—NORFOLK—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total.....	287	\$935,434	\$34,169	Automotive group—Continued.			
Automotive group.....	271	767,437	34,169	Body, fender, and paint shops.....	11	\$55,760	
Automobile sales rooms—new and trade-in.....	155	345,855	26,001	Garages (repairs and storage, gasoline, oil, accessories).....	77	307,431	\$6,598
Accessory stores with tires and batteries.....	2	5,000		Furniture and household group.....	3	8,561	
Battery and ignition shops—brake repair shops.....	5	13,060		Radio and electrical shops.....	3	8,561	
Tire shops (including tire repairs).....	5	18,038		Lumber and building group.....	4	12,000	
Filling stations—gasoline and oil.....	5	14,727		Glass and mirror shops.....	4	12,000	
Filling stations with tires and accessories.....	4	11,315	1,550	Secondhand stores.....	9	27,438	
Filling stations with other merchandise.....	7	15,728					
Motor cycles, bicycles, and supplies.....		583					

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total.....	\$430,280	Lumber and building group—Continued.	
General merchandise group.....	57,805	Heating and plumbing shops.....	\$15,122
Department stores.....	57,805	Glass and mirror shops.....	9,000
Automotive group.....	18,769	Paint and glass stores.....	11,550
Motor cycles, bicycles, and supplies.....	7,200	Other retail stores.....	214,266
Garages (repairs and storage, gasoline, oil, accessories).....	11,569	Hardware stores.....	1,000
Apparel group.....	9,793	Farm implements, machinery, and equipment dealers.....	4,000
Custom tailors.....	7,794	Jewelry stores (installment credit).....	60,918
Shoe stores—men's.....	2,000	Jewelry stores.....	30,061
Furniture and household group.....	60,278	News dealers.....	3,500
Furniture stores.....	5,500	Office and store mechanical-appliance dealers (retail).....	25,062
Household appliances stores (electrical).....	3,071	Office and store furniture and equipment dealers.....	7,100
Household appliances stores.....	20,558	Opticians and optometrists.....	7,440
Other home furnishings and appliances stores.....	13,662	Sporting goods, including athletic and playground equipment.....	2,925
Radio and electrical shops.....	15,037	Scientific and medical instruments and supplies, at retail.....	4,763
Radio and musical instruments stores.....	2,400	Stations and printers.....	2,000
Lumber and building group.....	66,806	Monuments and tombstones.....	1,000
Roofing.....	1,180	Miscellaneous classifications (combined).....	65,407
Electrical shops (without radio).....	29,954	Secondhand stores.....	2,586

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1263

TABLE 29.—ROANOKE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups	985	797	4,635	552	\$5,738,430	\$112,379	\$5,626,051	\$9,051,820	\$42,782,019	100.00
Food group ¹	327	282	737	165	888,039	37,564	850,475	668,160	9,434,832	22.05
Candy and confectionery stores.....	28	30	39	9	32,407	1,020	31,387	24,410	345,055	.81
Dairy-products stores ²	4	1	18.6	—	281,501	—	281,501	63,010	1,449,822	3.37
Fruit stores and vegetable markets.....	11	13	13	7	12,614	2,544	10,070	14,030	109,448	.47
Grocery stores (without meats).....	155	96	174	64	189,495	14,011	203,506	188,130	2,850,827	6.66
Combination stores (groceries and meats).....	85	76	158	46	163,461	8,288	171,749	226,220	2,745,733	6.42
Meat markets (including sea foods).....	32	30	72	30	92,913	7,266	100,179	23,040	1,393,573	3.26
Bakeries—caterers.....	7	7	77	7	98,118	3,955	102,073	8,500	386,843	.90
Other food stores.....	4	2	16	2	16,730	480	17,210	15,820	66,903	.18
General stores—groceries—with apparel or dry goods	13	16	16	3	16,887	412	17,300	35,280	275,308	.64
General merchandise group	40	21	766	122	617,727	10,876	628,603	1,204,800	5,316,763	12.43
Department stores.....	5	—	377	62	366,305	5,415	371,720	802,900	2,869,952	6.71
Dry-goods stores—piece goods stores.....	4	3	33	10	30,299	780	31,079	88,990	241,215	.56
General merchandise stores.....	25	18	55	6	58,063	1,204	59,267	81,120	545,669	1.28
Variety, 5-and-10, and to-a-dollar stores.....	6	—	301	44	163,060	3,477	166,537	231,680	1,659,927	3.88
Automotive group	154	117	640	36	903,586	9,481	913,067	681,220	7,391,667	17.28
Motor-vehicle dealers (new and used).....	23	3	323	3	514,786	1,230	516,016	558,760	5,197,086	12.15
Accessories, tires, and batteries.....	23	20	72	4	78,097	1,640	79,737	52,070	454,361	1.06
Billing stations.....	63	46	106	17	129,774	3,761	133,535	45,380	1,282,799	2.93
Motor cycles, bicycles, and supplies.....	4	5	4	—	3,544	—	3,544	10,610	29,500	.07
Garages and repair shops.....	41	43	133	12	177,385	2,800	180,185	14,400	488,121	1.07
Apparel group	104	63	477	60	706,181	20,063	726,244	1,089,600	5,426,405	12.67
Men's and boys' clothing and furnishings stores.....	21	14	78	8	140,763	1,565	142,328	304,300	1,200,295	2.83
Family clothing stores—men's, women's, children's.....	25	15	134	34	228,051	8,904	236,955	302,970	1,366,150	3.26
Women's ready-to-wear specialty stores—apparel and accessories.....	18	11	110	20	151,988	5,540	157,528	166,660	1,441,693	3.37
Women's accessories stores.....	14	10	59	6	46,896	887	47,783	24,800	297,937	.70
Other apparel stores.....	10	11	32	3	38,103	662	38,765	23,570	115,672	.27
Shoe stores.....	16	2	64	9	100,350	2,535	102,885	271,810	960,652	2.24
Furniture and household group	48	34	575	11	765,861	2,622	768,483	914,100	4,227,784	9.88
Furniture stores.....	26	25	106	8	250,312	2,042	252,354	605,010	1,945,940	4.55
Household appliances stores.....	8	1	197	—	240,296	—	240,296	102,880	968,152	2.26
Other home furnishings and appliances stores.....	5	4	28	—	33,559	—	33,559	11,171	107,989	.25
Radio and music stores.....	9	4	154	3	211,594	580	212,174	192,010	1,205,703	2.82
Restaurants and eating places	87	104	255	18	187,404	5,121	192,525	28,210	1,025,873	2.40
Restaurants, cafeterias, and lunch rooms.....	66	83	231	18	171,101	5,121	176,222	25,280	889,354	2.03
Lunch counters, refreshment stands, etc.....	21	21	24	—	16,303	—	16,303	2,930	136,519	.32
Lumber and building group	35	29	390	25	613,837	5,394	619,231	464,060	2,748,316	6.43
Lumber and building material dealers.....	10	5	256	1	429,770	165	430,935	367,700	1,995,053	4.67
Electrical shops (without radio).....	3	3	4	2	4,366	300	4,666	2,984	22,066	.06
Heating and plumbing shops.....	12	10	97	4	133,894	1,253	135,147	54,430	527,057	1.23
Paint and glass stores.....	10	11	33	18	45,807	3,069	48,876	40,060	202,340	.47
Other retail stores	171	147	754	90	1,008,043	20,766	1,028,809	960,060	8,735,400	15.74
Hardware stores.....	3	1	7	—	7,198	—	7,198	25,760	68,447	.16
Hardware and farm implement stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies.....	11	14	28	4	47,380	1,054	48,434	57,490	744,488	1.74
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	25	25	60	3	77,922	751	78,673	41,020	564,006	1.22
Coal and wood yards—ice dealers.....	21	16	156	10	176,710	4,131	180,841	42,440	1,005,523	2.35
Drug stores.....	42	37	176	28	224,175	7,558	231,733	304,800	1,598,467	3.74
Florists.....	5	4	21	15	49,182	3,152	52,334	21,550	215,064	.50
Gifts—novelties and toys—cameras.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	17	11	52	16	79,653	2,960	82,613	260,190	673,272	1.34
Luggage and leather goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office, school, and store supplies and equipment dealers.....	10	4	65	—	102,417	—	102,417	63,578	780,399	1.84
Opticians and optometrists.....	4	4	7	—	8,223	—	8,223	14,708	78,479	.18
Sporting goods stores, including athletic and playground equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Scientific and medical instruments and supplies (at retail).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stations and printers.....	3	2	37	—	56,000	—	56,000	12,800	121,879	.28
Miscellaneous classifications (combined).....	20	18	100	1	127,513	160	127,673	34,740	650,964	1.29
Secondhand stores	6	4	25	2	35,865	100	36,865	76,640	205,671	.49

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.
² Further data will be shown in a special report on milk dealers.

CENSUS OF DISTRIBUTION

TABLE 30.—ROANOKE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
Total	935	797	4,635	552	\$5,798,430	\$112,979	\$5,523,877	\$8,051,820	\$42,782,019	100.00
Single-store independents.....	753	755	3,192	332	4,107,247	77,071	3,591,517	4,233,190	28,681,179	67.04
2-store independents.....	43	27	282	8	371,345	2,771	382,064	453,780	2,937,065	6.86
3-store independents.....	7	5	25	3	34,231	460	46,204	38,610	313,273	.73
Local chains.....	32	7	227	64	244,661	8,732	353,378	479,890	2,423,739	5.67
Sectional chains.....	63		231	70	257,819	14,346	285,043	215,930	2,603,603	6.09
National chains.....	67		486	71	391,635	8,570	580,827	465,840	4,097,168	9.58
Direct selling (house-to-house).....	3		55		54,960		19,285	3,290	198,608	.46
Lease-department chains.....	7		27	3	35,498	179	51,536	23,560	321,478	.75
Manufacturer-controlled chains.....	4		34		49,084		19,677	28,080	132,448	.31
Other types of operation.....	6		166	1	191,920	250	194,286	109,650	1,073,158	2.51

TABLE 31.—ROANOKE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains	Other types
Department stores:						Combination stores (groceries and meats):					
Number of stores.....	5		3	1	1	Number of stores.....	85	57	10	17	1
Annual net sales.....	\$2,859,952	(x)	(x)	(x)	(x)	Annual net sales.....	\$2,745,733	\$1,208,291	\$708,546	\$587,408	\$241,488
Per cent of total sales.....	100.00	(x)	(x)	(x)	(x)	Per cent of total sales.....	100.00	44.01	25.81	21.39	8.79
Variety, 5-and-10, and to-a-dollar stores:						Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	6				6	Number of stores.....	66	64		2	
Annual net sales.....	\$1,659,927				\$1,659,927	Annual net sales.....	\$889,354	(x)	(x)		
Per cent of total sales.....	100.00				100.00	Per cent of total sales.....	100.00	(x)	(x)		
Men's and boys' clothing and furnishings stores:						Cigar stores and cigar stands:					
Number of stores.....	21	17		2	2	Number of stores.....	25	20	4	1	
Annual net sales.....	\$1,209,295	\$1,012,467	(x)	(x)		Annual net sales.....	\$564,066	\$433,491	(x)	(x)	
Per cent of total sales.....	100.00	86.21	(x)	(x)		Per cent of total sales.....	100.00	76.86	(x)	(x)	
Family clothing stores—men's, women's, and children's:						Filling stations:					
Number of stores.....	25	18	4	3	3	Number of stations.....	63	37	18	8	
Annual net sales.....	\$1,395,196	\$1,045,429	\$171,017	\$178,710		Annual net sales.....	\$1,252,799	\$648,183	\$449,326	\$155,290	
Per cent of total sales.....	100.00	74.93	12.26	12.81		Per cent of total sales.....	100.00	51.74	35.87	12.39	
Women's ready-to-wear specialty stores—apparel and accessories:						Coal and wood yards—ice dealers:					
Number of stores.....	18	11	1	3	3	Number of yards.....	21	20	1		
Annual net sales.....	\$1,441,693	\$801,884	(x)	\$163,120	(x)	Annual net sales.....	\$1,005,523	(x)	(x)		
Per cent of total sales.....	100.00	56.18	(x)	11.31	(x)	Per cent of total sales.....	100.00	(x)	(x)		
Shoe stores:						Drug stores:					
Number of stores.....	16	5	5	4	2	Number of stores.....	42	35	5	2	
Annual net sales.....	\$960,632	\$252,817	\$514,913	\$138,633	\$51,229	Annual net sales.....	\$1,598,487	\$1,070,446	(x)	(x)	
Per cent of total sales.....	100.00	26.32	53.60	14.44	5.64	Per cent of total sales.....	100.00	66.97	(x)	(x)	
Furniture stores:						Hardware stores:					
Number of stores.....	29	23	2	1		Number of stores.....	3	3			
Annual net sales.....	\$1,945,946	\$1,186,326	(x)	(x)		Annual net sales.....	\$68,447	\$68,447			
Per cent of total sales.....	100.00	60.97	(x)	(x)		Per cent of total sales.....	100.00	100.00			
Radio and music stores:						Jewelry stores:					
Number of stores.....	9	8	1			Number of stores.....	17	14	1	2	
Annual net sales.....	\$1,295,703	(x)	(x)			Annual net sales.....	\$573,272	\$452,439	(x)	(x)	
Per cent of total sales.....	100.00	(x)	(x)			Per cent of total sales.....	100.00	78.92	(x)	(x)	
Grocery stores (without meats):											
Number of stores.....	155	84	5	65	1						
Annual net sales.....	\$2,850,527	\$597,033	\$209,462	\$1,908,606	\$54,426						
Per cent of total sales.....	100.00	20.94	10.19	66.96	1.91						

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1265

TABLE 32.—PORTSMOUTH—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	587	531	1,176	230	\$1,360,758	\$54,284	\$1,463,148	\$1,907,970	\$13,553,161	100.00
Food group ¹	298	281	257	92	263,313	19,950	307,894	269,040	4,289,910	31.65
Candy and confectionery stores.....	32	35	21	4	17,932	1,056	31,779	21,780	231,847	1.71
Dairy products stores ²	3	2	8		7,500		9,205	523	66,535	.49
Delicatessen stores.....	6	5	9	4	8,479	457	9,737	5,600	71,428	.53
Fruit stores and vegetable markets.....	13	14	8	1	7,775	156	8,238	1,530	67,978	.50
Grocery stores (without meats).....	83	58	44	32	76,378	7,184	87,507	80,780	1,194,144	8.81
Combination stores (groceries and meats).....	123	122	121	29	108,432	6,792	116,394	148,440	2,052,573	15.14
Meat markets (including sea foods).....	27	25	37	22	34,788	4,895	37,670	6,270	407,619	3.01
General stores—groceries with apparel or dry goods.....	7	7		2	458	459	3,175	8,890	92,122	.74
General merchandise group.....	28	22	118	60	67,339	6,174	148,613	264,570	1,181,840	8.72
Dry-goods stores—piece goods stores.....	11	12	28	14	24,999	1,352	44,561	110,560	393,792	2.91
General merchandise stores.....	14	10	21	12	18,668	936	18,797	72,770	220,921	1.63
Variety, 5-and-10, and to-a-dollar stores.....	3		69	24	54,272	3,886	85,255	81,240	567,127	4.18
Automotive group.....	48	38	167	10	199,491	2,321	232,977	199,890	2,299,545	16.97
Motor vehicle dealers (new and used).....	9	9	88	2	104,987	960	135,020	122,770	1,589,866	11.73
Accessories, tires, and batteries.....	6	3	31	1	35,001	100	43,685	38,120	260,606	1.92
Filling stations.....	25	17	34	5	40,557	897	41,800	22,930	344,613	2.55
Motor cycles, bicycles, and supplies.....	3	3	5	1	5,966	104	3,516	8,660	43,518	.32
Garages and repair shops.....	5	6	9	1	12,980	350	8,956	6,410	61,042	.45
Apparel group.....	40	33	110	18	152,190	4,406	217,632	343,970	1,438,584	10.61
Men's and boys' clothing and furnishings stores.....	15	14	37	8	56,988	2,238	88,641	141,590	472,186	3.48
Family clothing stores—men's, women's, children's.....	3	3	4		3,608		9,644	14,400	47,320	.35
Women's ready-to-wear specialty stores—apparel and accessories.....	10	7	40		46,781		38,085	60,240	457,252	3.37
Women's accessories stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other apparel stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe stores.....	8	6	25	8	42,166	1,856	72,903	121,030	425,852	3.14
Furniture and household group.....	24	20	87	17	150,877	6,719	141,180	196,440	999,404	7.37
Furniture stores.....	12	11	52	4	96,346	817	104,656	141,190	626,856	4.62
Household appliances stores.....	3		15		23,838		13,251	21,310	132,752	.98
Other home furnishings and appliances stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radio and music stores.....	7	7	18	12	29,598	5,777	21,985	29,740	232,906	1.72
Restaurants, cafeterias, and eating places.....	47	52	94	3	66,616	456	67,948	9,610	395,568	2.92
Restaurants, cafeterias, and lunch rooms.....	43	47	92	3	55,836	456	56,437	8,460	356,210	2.85
Lunch counters, refreshment stands, etc.....	4	5	2		780		1,511	1,150	9,358	.07
Lumber and building group ¹	5	4	43		57,499		34,243	43,880	302,208	2.23
Lumber and building material dealers.....	4	3	43		57,498		32,943	37,930	300,208	2.22
Other retail stores.....	84	78	280	35	363,431	8,538	299,837	485,430	2,509,492	18.82
Hardware stores.....	9	12	23		33,396		36,522	76,990	433,701	3.20
Hardware and farm implement stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies.....	4	1	16	4	23,393	900	11,129	9,530	97,477	.72
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	5	4	9	1	10,436	520	12,095	4,720	69,332	.51
Coal and wood yards—ice dealers.....	13	11	81	14	95,382	3,879	87,271	42,650	555,858	4.10
Drug stores.....	25	22	80	12	93,247	2,960	68,961	131,276	692,812	5.11
Florists.....	4	3	6		8,800		3,580	1,820	65,710	.49
Jewelry stores.....	4	2	27		50,694		31,520	140,390	366,883	2.27
Music stores (without radio).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	3	2	4		2,560		8,272	3,850	37,440	.28
Office, school, and store supplies and equipment dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Opticians and optometrists.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting goods stores, including athletic and playground equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	9	13	10	2	11,872	213	14,504	13,470	113,175	.84
Secondhand stores.....	16	16	20	9	24,545	4,842	20,619	68,560	104,472	.77

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

² Further data will be shown in a special report on milk dealers.

CENSUS OF DISTRIBUTION

TABLE 33.—PORTSMOUTH—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	587	531	1,176	236	\$1,360,758	\$54,284	\$1,483,148	\$1,907,970	\$13,553,161	100.00
Single-store independents.....	501	517	887	143	977,988	36,841	1,056,336	1,464,209	9,801,631	72.32
2-store independents.....	17	11	42	19	47,763	2,570	50,933	119,740	382,340	2.82
3-store independents.....	11	3	52	1	78,062	510	58,473	73,003	495,292	3.65
Local chains.....	31	.....	59	30	112,983	7,800	118,336	102,060	1,321,567	9.75
Sectional chains.....	10	.....	27	10	34,257	1,623	32,305	19,270	345,064	2.65
National chains.....	14	.....	195	33	91,882	4,940	139,009	116,050	1,119,101	8.26
Other types of operation.....	3	.....	13	.....	17,823	.....	7,766	11,850	88,166	.65

TABLE 34.—PORTSMOUTH—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, or that no stores reported under the classification]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units	Sectional and national chains	KIND OF BUSINESS	Total	Single-store independents	Local multi-units	Sectional and national chains
Department stores	(x)	(x)	(x)	(x)	Combination stores (groceries and meats):				
Variety, 5-and-10, and to-a-dollar stores:					Number of stores.....	123	114	8	1
Number of stores.....	3	.....	.....	3	Annual net sales.....	\$2,052,573	\$1,721,530	(x)	(x)
Annual net sales.....	\$567,127	.....	.....	\$567,127	Per cent of total sales.....	100.00	83.87	(x)	(x)
Per cent of total sales.....	100.00	.....	.....	100.00	Restaurants, cafeterias, and lunch rooms:				
Men's and boys' clothing and furnishings stores:					Number of stores.....	43	43	.....	.....
Number of stores.....	15	13	2	.....	Annual net sales.....	\$386,210	\$386,210	.....	.....
Annual net sales.....	\$472,186	(x)	(x)	.....	Per cent of total sales.....	100.00	100.00	.....	.....
Per cent of total sales.....	100.00	(x)	(x)	.....	Cigar stores and cigar stands:				
Family clothing stores (men's, women's, and children's):					Number of stores.....	5	4	.....	1
Number of stores.....	3	3	.....	.....	Annual net sales.....	\$69,332	(x)	.....	(x)
Annual net sales.....	\$47,329	\$47,329	.....	.....	Per cent of total sales.....	100.00	(x)	.....	(x)
Per cent of total sales.....	100.00	100.00	.....	.....	Filling stations:				
Women's ready-to-wear specialty stores—apparel and accessories:					Number of stations.....	25	18	1	6
Number of stores.....	10	10	.....	.....	Annual net sales.....	\$344,613	\$199,584	(x)	(x)
Annual net sales.....	\$457,282	\$457,282	.....	.....	Per cent of total sales.....	100.00	57.92	(x)	(x)
Per cent of total sales.....	100.00	100.00	.....	.....	Coal and wood yards—ice dealers:				
Shoe stores:					Number of yards.....	13	13	.....	.....
Number of stores.....	8	4	2	2	Annual net sales.....	\$555,888	\$555,888	.....	.....
Annual net sales.....	\$425,852	\$130,835	(x)	(x)	Per cent of total sales.....	100.00	100.00	.....	.....
Per cent of total sales.....	100.00	32.13	(x)	(x)	Drug stores:				
Furniture stores:					Number of stores.....	25	18	5	2
Number of stores.....	12	10	2	.....	Annual net sales.....	\$692,812	\$328,744	(x)	(x)
Annual net sales.....	\$626,856	(x)	(x)	.....	Per cent of total sales.....	100.00	47.45	(x)	(x)
Per cent of total sales.....	100.00	(x)	(x)	.....	Hardware stores:				
Radio and music stores:					Number of stores.....	9	8	1	.....
Number of stores.....	7	6	1	.....	Annual net sales.....	\$433,791	(x)	(x)	.....
Annual net sales.....	\$232,666	(x)	(x)	.....	Per cent of total sales.....	100.00	(x)	(x)	.....
Per cent of total sales.....	100.00	(x)	(x)	.....	Jewelry stores:				
Grocery stores (without meats):					Number of stores.....	4	4	.....	.....
Number of stores.....	83	58	22	3	Annual net sales.....	\$306,883	\$306,883	.....	.....
Annual net sales.....	\$1,194,144	\$249,358	\$813,888	\$125,898	Per cent of total sales.....	100.00	100.00	.....	.....
Per cent of total sales.....	100.00	20.88	68.58	10.54					

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1267

TABLE 35.—LYNCHBURG—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups.....	633	441	2,344	459	\$2,961,728	\$88,058	\$2,553,204	\$3,296,300	\$21,537,596	100.00
Food group¹.....	168	131	278	86	288,214	14,689	294,401	287,400	4,144,606	19.24
Candy and confectionery stores.....	8	8	5	2	2,510	82	8,574	4,970	48,022	.22
Dairy-products stores ¹	3	5	29		25,151		38,747	8,430	244,822	1.14
Fruit stores and vegetable markets.....	3	3	3		1,980		5,432	990	22,846	.10
Grocery stores (without meats).....	71	52	56	28	65,112	5,259	81,098	72,100	1,147,829	5.33
Combination stores (groceries and meats).....	55	47	141	41	147,141	7,050	103,615	132,310	2,050,007	9.66
Meat markets (including sea foods).....	11	12	27	14	31,175	2,193	41,025	5,510	450,975	2.09
Bakeries—caterers.....	3	3	10		6,000		6,084	3,370	43,218	.20
Other food stores.....	1		4		6,135		6,114	3,220	75,365	.35
General stores—Groceries with apparel or dry goods.....	4	5	3	4	2,560	352	3,860	10,470	85,511	.40
General merchandise group.....	21	12	518	122	544,455	14,348	553,600	787,140	3,914,315	18.17
Department stores.....	7		331	51	351,616	6,254	364,832	475,250	2,367,070	10.99
Dry-goods stores—piece goods stores.....	4	5	83	13	110,800	1,320	85,943	100,960	617,951	2.87
General merchandise stores.....	6	7	10	2	10,577	228	18,785	37,070	207,262	.96
Variety, 5-and-10, and 25-cent stores.....	4		94	56	71,462	6,514	84,040	83,830	722,023	3.36
Automotive group¹.....	73	49	398	14	528,424	4,844	380,400	591,940	4,039,237	18.75
Motor vehicle dealers (new and used).....	13	4	173	3	263,064	1,436	171,665	220,480	2,129,586	9.89
Accessories, tires, and batteries.....	11	10	44	3	80,959	1,350	52,414	86,000	451,858	2.24
Filling stations.....	26	10	43	5	54,746	838	42,182	9,920	453,638	2.24
Garages and repair shops.....	21	24	93	3	88,083	1,290	82,693	29,840	374,010	1.74
Apparel group.....	59	35	174	56	249,951	9,778	296,747	541,400	1,880,890	8.73
Men's and boys' clothing and furnishing stores.....	16	12	56	6	105,423	798	104,731	291,010	736,063	3.42
Family clothing stores—men's, women's, and children's.....	15	10	38	20	41,268	3,167	55,738	86,350	319,454	1.48
Women's ready-to-wear specialty stores—apparel and accessories.....	8	3	26	7	32,966	1,099	36,779	41,630	272,988	1.27
Women's accessories stores.....	5	1	14	5	16,787	412	31,265	2,500	126,987	.59
Other apparel stores.....	3	3	6	5	5,420	1,540	4,838	6,130	37,248	.17
Shoe stores.....	12	6	34	13	48,082	2,762	63,390	113,690	387,650	1.80
Furniture and household group.....	28	26	142	15	236,864	3,432	214,673	232,320	1,322,198	6.14
Furniture stores.....	13	13	82	14	166,723	3,182	163,632	182,550	904,769	4.62
Household appliances stores.....	4	1	30		34,288		21,188	19,710	90,694	.42
Other home furnishings and appliances stores.....	4	6	1		634		2,711	5,050	12,833	.06
Radio and music stores.....	7	6	29	1	35,229	250	27,342	25,010	224,112	1.04
Restaurants, cafeterias, and eating places.....	51	62	150	21	143,335	3,634	107,041	21,070	830,935	3.89
Restaurants, cafeterias, and lunch rooms.....	45	54	143	20	138,977	3,134	100,715	18,490	786,364	3.65
Lunch counters, refreshment stands, etc.....	6	8	7	1	4,358	500	6,326	2,680	50,671	.24
Lumber and building group.....	33	24	266	47	398,772	17,445	205,282	358,650	1,929,433	8.96
Lumber and building material dealers.....	10	6	171	18	247,188	8,500	149,190	271,070	1,361,882	6.32
Electrical shops (without radio).....	3	3	9	12	20,093	3,754	7,240	8,650	52,604	.24
Heating and plumbing shops.....	12	9	43	10	73,422	2,115	20,163	32,340	295,876	1.33
Paint and glass stores.....	8	6	38	7	68,079	3,076	28,680	46,470	229,171	1.07
Other retail stores.....	101	90	403	81	549,982	18,083	484,458	688,230	3,283,998	15.25
Hardware stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hardware and farm implement stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies.....	8	6	22	4	26,093	993	16,600	46,970	312,353	1.45
Book stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	10	12	21	7	16,111	1,164	21,141	5,580	95,937	.45
Coal and wood yards—ice dealers.....	11	13	59	30	53,714	6,398	40,414	34,950	340,601	1.58
Drug stores.....	20	11	110	16	166,656	4,544	138,701	216,570	998,239	4.64
Florists.....	10	14	33	16	39,154	633	42,236	11,750	173,214	.80
Gifts—novelties and toys—cameras.....	4	4	11	3	13,700	689	10,826	24,550	82,064	.38
Jewelry stores.....	7		28		37,748		43,971	86,680	281,703	1.31
Music stores (without radio).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	4	2	4	2	3,223	404	6,602	3,830	35,147	.16
Office, school, and store supplies and equipment dealers.....	3		18		47,365		14,890	17,040	151,692	.70
Opticians and optometrists.....	5	6	1	1	2,734	550	4,038	7,270	23,578	.11
Sporting goods stores, including athletic and playground equipment.....	1	3	22	3	32,819	1,500	36,388	63,210	215,696	1.00
Stations and printers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	8	6	27	6	40,677	1,451	35,240	39,540	195,039	.91
Secondhand stores.....	7	7	14	3	19,189	770	12,542	27,800	109,473	.47

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

¹ Further data will be shown in a special report on milk dealers.

CENSUS OF DISTRIBUTION

TABLE 36.—LYNCHBURG—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	533	441	2,344	459	\$2,061,720	\$89,058	\$2,553,204	\$3,296,300	\$21,537,696	100.00
Single-store independents.....	418	427	1,744	302	2,178,406	65,239	1,782,814	2,510,310	15,468,001	71.82
2-store independents.....	23	14	131	16	173,469	2,349	137,529	166,290	1,042,833	4.84
3-store independents.....	4	4	43	4	74,891	595	92,720	124,880	483,302	2.24
Local chains.....	19	19	59	21	104,474	4,420	78,567	118,760	1,043,609	4.85
Sectional chains.....	28	28	124	47	145,982	3,423	156,674	131,550	1,167,762	5.42
National chains.....	32	32	196	66	201,327	11,309	200,972	210,440	2,026,608	9.41
Leased-department chains.....	3	3	19	1	13,590	51	21,278	2,000	94,111	.44
Manufacturer-controlled chains.....	4	4	34	1	64,656	---	22,179	21,320	170,678	.79
Other types of operation.....	2	2	3	2	4,931	676	471	10,750	40,692	.19

TABLE 37.—LYNCHBURG—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid the disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Department stores:						Combination stores (groceries and meats):					
Number of stores.....	7	3	---	4	---	Number of stores.....	55	45	8	2	---
Annual net sales.....	\$2,367,079	\$1,777,963	---	\$589,116	---	Annual net sales.....	\$2,080,007	\$1,497,918	(x)	(x)	---
Per cent of total sales.....	100.00	75.11	---	24.89	---	Per cent of total sales.....	100.00	72.02	(x)	(x)	---
Variety, 5-and-10, and to-a-dollar stores:						Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	4	---	---	4	---	Number of stores.....	45	43	2	---	---
Annual net sales.....	\$722,023	---	---	\$722,023	---	Annual net sales.....	\$786,364	(x)	(x)	---	---
Per cent of total sales.....	100.00	---	---	100.00	---	Per cent of total sales.....	100.00	(x)	(x)	---	---
Men's and boys' clothing and furnishings stores:						Cigar stores and cigar stands:					
Number of stores.....	16	13	1	2	---	Number of stores.....	10	8	2	---	---
Annual net sales.....	\$736,663	\$693,749	(x)	(x)	---	Annual net sales.....	\$95,937	(x)	(x)	---	---
Per cent of total sales.....	100.00	94.17	(x)	(x)	---	Per cent of total sales.....	100.00	(x)	(x)	---	---
Family clothing stores—men's, women's, and children's:						Filling stations:					
Number of stores.....	15	11	---	4	---	Number of stations.....	26	10	1	15	---
Annual net sales.....	\$319,454	\$193,738	---	\$125,716	---	Annual net sales.....	\$484,538	(x)	(x)	\$253,383	---
Per cent of total sales.....	100.00	60.65	---	39.35	---	Per cent of total sales.....	100.00	(x)	(x)	52.40	---
Women's ready-to-wear specialty stores—apparel and accessories:						Coal and wood yards—ice dealers:					
Number of stores.....	8	4	1	3	---	Number of yards.....	11	9	1	1	---
Annual net sales.....	\$272,988	(x)	(x)	\$122,452	---	Annual net sales.....	\$340,601	(x)	(x)	(x)	---
Per cent of total sales.....	100.00	(x)	(x)	44.86	---	Per cent of total sales.....	100.00	(x)	(x)	(x)	---
Shoe stores:						Drug stores:					
Number of stores.....	12	5	3	2	2	Number of stores.....	20	16	2	2	---
Annual net sales.....	\$387,550	\$224,988	\$74,433	(x)	(x)	Annual net sales.....	\$998,239	\$655,069	(x)	(x)	---
Per cent of total sales.....	100.00	57.72	18.95	(x)	(x)	Per cent of total sales.....	100.00	65.62	(x)	(x)	---
Furniture stores:						Hardware stores:					
Number of stores.....	13	10	3	---	---	Number of stores.....	1	1	---	---	---
Annual net sales.....	\$994,759	\$594,056	\$428,703	---	---	Annual net sales.....	(x)	(x)	---	---	---
Per cent of total sales.....	100.00	59.90	44.10	---	---	Per cent of total sales.....	(x)	(x)	---	---	---
Radio and music stores:						Jewelry stores:					
Number of stores.....	7	7	---	---	---	Number of stores.....	7	5	1	1	---
Annual net sales.....	\$224,112	\$224,112	---	---	---	Annual net sales.....	\$281,708	(x)	(x)	(x)	---
Per cent of total sales.....	100.00	100.00	---	---	---	Per cent of total sales.....	100.00	(x)	(x)	(x)	---
Grocery stores (without meats):											
Number of stores.....	71	51	9	11	---						
Annual net sales.....	\$1,147,829	\$326,578	\$355,668	\$471,581	---						
Per cent of total sales.....	100.00	27.93	30.96	41.08	---						

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1269

TABLE 38.—NEWPORT NEWS—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups.....	541	491	1,467	422	\$1,963,408	\$91,341	\$1,789,869	\$2,677,130	\$15,947,718	100.00
Food group.....	204	181	239	132	289,390	29,502	310,996	259,680	4,187,945	26.28
Candy and confectionery stores.....	36	43	29	17	25,099	3,832	36,987	32,180	303,631	1.00
Delicatessen stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruit stores and vegetable markets.....	5	5	2	1	1,137	170	2,796	930	33,792	.21
Grocery stores (without meats).....	75	53	43	34	70,306	6,591	83,309	74,450	1,165,490	7.31
Combination stores (groceries and meats).....	77	70	138	66	167,784	16,079	179,110	140,070	2,397,433	15.03
Meat markets (including sea foods).....	6	7	12	14	11,244	2,830	4,230	1,230	58,652	.37
Bakeries—caterers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other food stores.....	2		8		8,337		8,100	8,550	185,058	1.16
General merchandise group.....	20	13	259	109	326,096	14,476	245,975	461,220	2,369,148	14.85
Department stores.....	3	1	153	69	207,031	6,636	120,439	230,010	1,330,502	8.34
Dry-goods stores—piece goods stores.....	5	3	30	23	52,772	5,272	42,613	94,280	347,073	2.18
General merchandise stores, including 1 general store.	9	9	11	7	11,633	1,430	22,718	72,000	165,260	1.22
Variety, 5-and-10, and to-a-dollar stores.....	3		65	10	54,660	1,138	60,205	55,930	495,282	3.11
Automotive group.....	56	44	221	11	293,661	3,027	248,096	312,380	2,352,032	14.75
Motor vehicle dealers (new and used).....	12	9	158		214,462		183,334	268,330	1,792,448	11.24
Accessories, tires, and batteries.....	7	6	11	5	12,547	1,540	10,079	18,460	76,460	.48
Filling stations.....	26	17	37	5	49,845	1,337	38,380	23,480	410,797	2.67
Garages and repair shops.....	11	12	15	1	16,807	150	11,303	2,110	72,927	.46
Apparel group¹.....	87	58	141	34	195,342	6,080	248,322	618,140	1,810,177	11.35
Men's and boys' clothing and furnishings stores.....	20	20	46	7	80,346	1,632	98,325	236,270	718,422	4.50
Women's ready-to-wear specialty stores—apparel and accessories.....	14	15	43	12	43,649	1,816	59,544	76,950	445,456	2.79
Women's accessories stores.....	5	2	9	3	7,757	328	10,878	5,300	66,072	.40
Other apparel stores.....	10	11	8	3	5,767	850	8,549	9,300	55,456	.35
Shoe stores.....	16	10	23	9	41,099	1,451	56,819	167,660	421,048	2.64
Furniture and household group¹.....	34	31	136	20	245,613	5,145	238,281	328,180	1,544,962	9.69
Furniture stores.....	21	22	64	9	135,974	2,859	154,111	201,770	922,459	5.78
Household appliances stores.....	3		22		28,888		10,390	24,140	97,078	.61
Other home furnishings and appliances stores.....	3	3	1	6	1,112		250	9,740	29,741	.19
Radio and music stores.....	6	6	48	5	79,303	2,056	65,381	90,190	458,448	3.06
Restaurants, cafeterias, and eating places.....	47	56	121	9	67,459	1,908	64,358	10,860	454,054	2.85
Restaurants, cafeterias, and lunch rooms.....	38	43	113	7	62,575	1,523	57,130	7,070	358,261	2.25
Lunch counters, refreshment stands, etc.....	9	13	8	2	4,884	380	7,228	3,790	95,793	.60
Lumber and building group¹.....	17	16	73	29	96,473	6,711	58,669	91,720	537,582	3.37
Lumber and building-material dealers.....	4	2	29	17	55,267	5,316	40,121	76,540	324,770	2.03
Heating and plumbing shops.....	6	7	22	11	28,006	1,325	11,870	9,350	128,952	.81
Paint and glass stores.....	5	4	19	1	11,235	70	4,902	4,830	73,080	.46
Other retail stores.....	90	86	303	78	444,805	24,497	372,514	686,490	2,650,877	18.62
Hardware stores.....	11	11	31	1	38,672	240	49,950	241,040	380,306	2.38
Farmers' supplies.....	7	6	10	4	12,973	1,297	11,210	18,610	159,219	1.00
Cigar stores and cigar stands.....	16	17	21	5	20,190	2,294	23,408	28,510	224,253	1.41
Coal and wood yards—ice dealers.....	6	6	75	30	149,193	9,606	110,687	29,100	669,300	4.20
Drug stores.....	19	13	93	12	114,709	5,522	74,979	146,940	623,821	3.91
Florists.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	8	11	19	4	31,000	791	34,017	129,660	200,302	1.26
Music stores (without radio).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office, school, and store supplies and equipment dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Opticians and optometrists.....	4	6	8	3	10,213	1,368	12,297	10,850	54,122	.34
Scientific and medical instruments and supplies (at retail).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	11	9	24	10	35,851	3,350	30,524	34,500	203,279	1.27
Secondhand stores.....	6	6	4		5,558		6,668	28,460	41,339	.20

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 39.—NEWPORT NEWS—RETAIL DISTRIBUTION BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
Total	641	491	1,497	422	\$1,963,406	\$91,341	\$1,769,869	\$2,677,130	\$15,947,716	100.00
Single-store independents.....	452	468	1,106	308	1,356,551	74,587	1,226,003	2,038,110	11,207,203	70.28
2-store independents.....	19	16	90	38	185,862	6,065	151,496	280,040	1,233,514	7.73
3-store independents.....	6	7	12	6	17,551	403	16,238	17,740	129,876	.81
Local chains.....	29	.....	114	20	160,729	5,220	115,730	88,400	1,123,869	7.05
Sectional chains.....	8	.....	25	1	64,432	357	79,368	47,880	435,243	2.73
National chains.....	23	.....	126	49	146,220	4,619	184,849	181,000	1,692,449	10.61
Other types of operation.....	4	.....	24	.....	32,220	.....	16,155	23,960	125,563	.79

TABLE 40.—NEWPORT NEWS—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid the disclosure of individual operations, or because no stores were reported under this classification]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains
Department stores:					Combination stores (groceries and meats):				
Number of stores.....	3	2		1	Number of stores.....	77	63	11	3
Annual net sales.....	\$1,330,592	(x)		(x)	Annual net sales.....	\$2,397,433	\$1,697,284	\$409,126	\$291,023
Per cent of total sales.....	100.00	(x)		(x)	Per cent of total sales.....	100.00	70.80	17.06	12.14
Variety, 5-and-10, and to-a-dollar stores:					Restaurants, cafeterias, and lunch rooms:				
Number of stores.....	3			3	Number of stores.....	38	38		
Annual net sales.....	\$495,283			\$495,283	Annual net sales.....	\$368,261	\$358,261		
Per cent of total sales.....	100.00			100.00	Per cent of total sales.....	100.00	100.00		
Men's and boys' clothing and furnishing stores:					Cigar stores and cigar stands:				
Number of stores.....	20	18	2		Number of stores.....	16	16		
Annual net sales.....	\$718,422	(x)	(x)		Annual net sales.....	\$224,253	\$224,253		
Per cent of total sales.....	100.00	(x)	(x)		Per cent of total sales.....	100.00	100.00		
Family clothing stores—men's, women's, and children's:					Filling stations:				
Number of stores.....	(x)	(x)	(x)	(x)	Number of stations.....	26	15	4	7
Annual net sales.....					Annual net sales.....	\$410,797	\$138,171	\$163,161	\$109,466
Per cent of total sales.....					Per cent of total sales.....	100.00	33.63	39.72	26.65
Women's ready-to-wear specialty stores—apparel and accessories:					Coal and wood yards—ice dealers:				
Number of stores.....	14	14			Number of yards.....	6	4	2	
Annual net sales.....	\$445,486	\$445,486			Annual net sales.....	\$669,300	(x)	(x)	
Per cent of total sales.....	100.00	100.00			Per cent of total sales.....	100.00	(x)	(x)	
Shoe stores:					Drug stores:				
Number of stores.....	16	10	2	4	Number of stores.....	19	14	5	
Annual net sales.....	\$421,045	\$219,188	(x)	(x)	Annual net sales.....	\$623,821	\$421,571	\$202,250	
Per cent of total sales.....	100.00	52.05	(x)	(x)	Per cent of total sales.....	100.00	67.58	32.42	
Furniture stores:					Hardware stores:				
Number of stores.....	21	20		1	Number of stores.....	11	11		
Annual net sales.....	\$322,439	(x)		(x)	Annual net sales.....	\$380,306	\$380,306		
Per cent of total sales.....	100.00	(x)		(x)	Per cent of total sales.....	100.00	100.00		
Radio and music stores:					Jewelry stores:				
Number of stores.....	6	6			Number of stores.....	8	6	2	
Annual net sales.....	\$488,448	\$488,448			Annual net sales.....	\$200,392	(x)	(x)	
Per cent of total sales.....	100.00	100.00			Per cent of total sales.....	100.00	(x)	(x)	
Grocery stores (without meats):									
Number of stores.....	75	52	15	8					
Annual net sales.....	\$1,165,490	\$303,406	\$430,385	\$431,699					
Per cent of total sales.....	100.00	26.03	36.93	37.04					

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1271

TABLE 41.—COMBINED CITIES—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups¹	2,375	2,178	8,135	1,248	\$3,243,658	\$257,557	\$3,065,225	\$14,827,250	\$61,409,030	100.00
Food group	856	827	1,193	304	1,215,651	57,614	1,216,929	1,234,360	17,278,015	21.22
Candy and confectionery stores.....	74	74	169	22	70,609	3,764	105,742	61,300	790,498	.67
Dairy-products stores ²	6	7	20	1	20,324	189	10,844	3,840	258,801	.32
Delicatessen stores.....	10	14	17	1	14,379	191	25,403	24,770	154,251	.19
Fruit stores and vegetable markets.....	10	24	28	4	27,227	762	40,192	32,170	226,389	.28
Grocery stores (without meats).....	306	322	325	97	343,771	18,851	356,821	465,660	5,788,859	7.11
Combination stores (groceries and meats).....	297	297	551	164	602,677	31,267	572,063	607,630	8,842,386	10.86
Meat markets (including sea foods).....	70	74	117	14	88,719	2,150	76,813	26,540	840,822	1.03
Bakeries—caterers.....	8	9	14	—	14,503	—	11,632	3,180	87,271	.11
Other food stores.....	5	6	12	1	15,442	500	18,019	9,290	289,548	.35
General stores—Groceries with apparel or dry goods	7	7	4	1	3,975	75	6,608	12,180	89,139	.11
General merchandise group	138	91	1,372	358	1,241,472	57,198	1,353,673	3,002,620	11,508,504	14.14
Department stores.....	21	3	573	147	571,318	28,074	586,543	1,088,170	4,570,080	5.61
Dry-goods stores—piece goods stores.....	34	34	258	23	232,598	3,109	261,279	766,109	2,250,809	2.77
General merchandise stores.....	53	51	187	32	169,775	6,717	191,161	690,460	2,285,263	2.79
Variety, 5-and-10, and to-a-dollar stores.....	30	3	354	156	256,811	19,297	314,590	457,890	2,419,352	2.97
Automotive group	303	239	1,399	69	1,850,880	20,577	1,668,663	1,806,080	17,373,161	21.34
Motor vehicle dealers (new and used).....	84	62	879	15	1,182,155	5,607	1,180,367	1,219,940	12,317,418	15.13
Accessories, tires, and batteries.....	34	33	106	9	137,278	4,220	114,437	142,229	852,591	1.05
Filling stations.....	111	62	250	32	344,980	7,073	263,162	176,270	3,373,195	4.14
Motor cycles, bicycles, and supplies.....	3	4	5	—	4,783	—	2,353	9,680	32,275	.04
Garages and repair shops.....	71	78	159	13	181,684	3,677	110,344	67,970	707,682	.88
Apparel group	243	203	732	158	885,390	36,055	1,032,125	2,463,010	8,051,215	9.69
Men's and boys' clothing and furnishings stores.....	74	76	158	31	242,788	7,321	314,927	952,040	2,586,595	3.18
Family clothing stores—men's, women's, and children's.....	45	33	163	47	210,218	10,212	247,625	516,960	1,876,096	2.31
Women's ready-to-wear specialty stores—apparel and accessories.....	44	43	123	37	128,842	7,556	187,137	317,890	1,564,773	1.92
Women's accessories stores.....	21	14	122	8	68,359	776	39,959	55,980	345,204	.42
Other apparel stores.....	15	15	53	10	74,241	5,309	42,386	58,520	261,896	.32
Shoe stores.....	44	22	113	25	160,942	4,890	200,191	561,620	1,416,651	1.74
Furniture and household group³	123	94	679	24	931,031	7,455	765,648	1,370,070	4,855,738	5.96
Furniture stores.....	50	45	293	10	417,221	2,787	426,943	812,440	2,599,062	3.19
Household appliances stores.....	24	5	187	3	279,644	1,368	141,747	238,720	973,997	1.20
Other home furnishings and appliances stores.....	18	15	56	5	65,863	1,090	34,775	102,500	221,810	.27
Radio and music stores.....	29	27	141	6	168,031	2,210	151,330	215,410	1,054,850	1.29
Restaurants, cafeterias, and eating places	184	223	567	41	386,003	10,446	362,605	68,910	2,280,203	2.80
Restaurants, cafeterias, and lunch rooms.....	153	186	531	33	355,099	8,306	333,178	62,400	2,088,947	2.57
Lunch counters, refreshment stands, etc.....	31	37	36	8	30,904	2,140	29,327	6,410	191,256	.23
Lumber and building group	83	79	611	74	803,496	25,543	515,147	1,128,230	5,101,171	6.27
Lumber and building material dealers.....	32	31	356	32	462,617	9,053	354,702	915,680	3,679,547	4.52
Electrical shops (without radio).....	9	8	51	—	61,730	—	17,168	31,240	231,877	.31
Heating and plumbing shops.....	31	28	185	31	248,716	13,112	110,677	116,440	934,144	1.15
Paint and glass stores.....	11	12	19	11	30,433	2,778	26,700	64,870	235,603	.29
Other retail stores	420	399	1,552	217	1,898,552	42,384	1,719,895	3,848,720	14,625,184	17.97
Hardware stores.....	24	23	121	18	157,140	1,044	128,333	670,780	1,397,138	1.72
Hardware and farm implement stores.....	12	12	94	2	139,618	375	124,135	538,730	1,318,857	1.62
Farmers' supplies.....	47	46	129	30	166,893	5,795	151,527	309,290	2,787,351	3.42
Book stores.....	12	9	32	11	42,400	1,070	36,165	115,520	335,878	.41
Cigar stores and cigar stands.....	40	52	73	5	66,517	685	73,436	35,039	390,499	.48
Coal and wood yards—ice dealers.....	45	37	283	29	262,001	3,378	349,727	111,150	1,791,955	2.13
Drug stores.....	92	74	402	60	478,291	17,893	351,911	780,570	3,492,158	4.29
Florists.....	11	13	44	10	45,425	992	45,243	15,930	45,665	.05
Gifts—novelties and toys—cameras.....	4	3	9	—	6,113	—	5,518	17,740	201,256	.25
Jewelry stores.....	42	43	110	14	169,093	2,905	153,276	763,610	1,040,552	1.28
Music stores (without radio).....	6	5	3	1	2,110	100	7,624	10,440	25,724	.03
News dealers.....	14	11	21	2	16,571	627	23,038	19,650	194,307	.24
Office, school, and store supplies and equipment dealers.....	6	7	14	—	14,023	—	14,652	34,230	154,741	.19
Opticians and optometrists.....	9	6	14	3	20,048	424	18,274	20,860	95,206	.12
Sporting goods stores, including athletic and playground equipment.....	6	6	9	7	11,632	660	15,393	60,860	84,101	.10
Stationers and printers.....	13	13	60	4	82,700	306	56,180	78,570	391,784	.48
Miscellaneous classifications (combined).....	37	39	134	21	211,067	6,120	163,463	179,740	934,682	1.15
Secondhand stores	19	16	27	2	37,408	620	38,134	103,180	243,660	.30

¹ These totals include that part of the city of Bristol located in Virginia.

² Further data will be shown in a special report on milk dealers.

³ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 42.—COMBINED CITIES—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1926)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	2,975	2,176	9,135	1,249	\$9,243,855	\$257,857	\$8,985,225	\$14,827,290	\$81,406,030	100.00
Single-store independents	1,553	2,057	5,604	688	6,433,383	157,029	5,814,443	10,705,560	56,801,187	69.88
2-store independents	107	77	559	43	611,908	7,761	607,663	1,243,610	4,801,409	6.01
3-store independents	24	4	158	23	209,480	5,235	205,173	293,230	1,406,447	1.84
Local chains	82	7	574	58	624,876	12,492	581,670	909,050	5,484,228	6.74
Sectional chains	59	—	240	96	315,029	14,158	330,394	448,410	2,670,593	3.28
National chains	139	—	794	337	793,881	59,214	959,314	1,056,600	9,275,253	11.39
Leased-department chains	3	—	4	—	4,013	—	5,825	540	26,973	.03
Utility-operated retail stores	8	—	—	3	93,542	1,368	32,424	121,420	397,275	.49
Manufacturer-controlled chains	7	—	55	—	117,163	—	35,063	47,180	226,193	.28
Other types of operation	2	5	15	—	19,562	—	3,553	1,680	46,472	.06

† These totals include that part of the city of Bristol located in Virginia.

TABLE 43.—COMBINED CITIES—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION
ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains	Other types
Department stores:					
Number of stores	21	2	5	14	—
Annual net sales	\$4,570,030	\$618,810	\$1,658,343	\$2,292,927	—
Per cent of total sales	100.00	13.54	36.29	50.17	—
Variety, 5-and-10, and 25-cent stores:					
Number of stores	30	3	—	27	—
Annual net sales	\$2,419,252	\$32,370	—	\$2,386,882	—
Per cent of total sales	100.00	1.34	—	95.66	—
Men's and boys' clothing and furnishings stores:					
Number of stores	74	61	9	3	1
Annual net sales	\$2,556,595	\$2,268,870	\$261,007	\$27,622	\$9,096
Per cent of total sales	100.00	88.49	10.00	1.07	.35
Family clothing stores—men's, women's, and children's:					
Number of stores	45	26	7	12	—
Annual net sales	\$1,876,096	\$1,005,485	\$286,908	\$583,703	—
Per cent of total sales	100.00	53.00	15.29	31.11	—
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores	44	38	5	1	—
Annual net sales	\$1,564,773	\$1,339,958	(X)	(X)	—
Per cent of total sales	100.00	85.63	(X)	(X)	—
Shoe stores:					
Number of stores	44	20	6	9	—
Annual net sales	\$1,416,651	\$351,442	\$301,869	\$263,340	—
Per cent of total sales	100.00	60.10	21.31	18.59	—
Furniture stores:					
Number of stores	50	43	6	1	—
Annual net sales	\$2,599,062	\$1,920,908	(X)	(X)	—
Per cent of total sales	100.00	74.25	(X)	(X)	—
Radio and music stores:					
Number of stores	29	23	6	—	—
Annual net sales	\$1,054,850	\$708,926	\$345,924	—	—
Per cent of total sales	100.00	67.21	32.79	—	—
Grocery stores (without meats):					
Number of stores	366	204	28	44	—
Annual net sales	\$5,788,859	\$2,714,740	\$708,873	\$2,275,240	—
Per cent of total sales	100.00	46.90	13.80	39.30	—
Combination stores (groceries and meats):					
Number of stores	297	241	30	26	—
Annual net sales	\$8,842,486	\$5,285,033	\$1,304,236	\$2,252,617	—
Per cent of total sales	100.00	59.78	14.75	25.47	—
Restaurants, cafeterias, and lunch rooms:					
Number of stores	153	150	2	1	—
Annual net sales	\$2,058,947	\$2,051,615	(X)	(X)	—
Per cent of total sales	100.00	98.21	(X)	(X)	—
Cigar stores and cigar stands:					
Number of stores	40	39	1	—	—
Annual net sales	\$390,459	(X)	(X)	—	—
Per cent of total sales	100.00	(X)	(X)	—	—
Filling stations:					
Number of stations	111	54	31	26	—
Annual net sales	\$3,373,195	\$1,512,456	\$1,268,823	\$591,916	—
Per cent of total sales	100.00	45.73	37.61	16.66	—
Coal and wood yards—ice dealers:					
Number of yards	45	42	1	2	—
Annual net sales	\$1,731,955	\$1,583,445	(X)	(X)	—
Per cent of total sales	100.00	91.42	(X)	(X)	—
Drug stores:					
Number of stores	92	76	11	5	—
Annual net sales	\$3,492,158	\$2,378,758	\$600,654	\$512,846	—
Per cent of total sales	100.00	68.12	17.20	14.68	—
Hardware stores:					
Number of stores	24	22	2	—	—
Annual net sales	\$1,397,138	(X)	(X)	—	—
Per cent of total sales	100.00	(X)	(X)	—	—
Jewelry stores:					
Number of stores	42	39	3	—	—
Annual net sales	\$1,040,552	\$915,711	\$124,841	—	—
Per cent of total sales	100.00	88.00	12.00	—	—

† These totals include that part of the city of Bristol located in Virginia.

RETAIL DISTRIBUTION IN VIRGINIA: 1929

1273

TABLE 44.—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	16,408	17,066	16,513	4,167	\$17,263,100	\$833,106	\$16,972,020	\$52,241,410	\$254,572,613	100.00
Food group ¹	2,742	3,801	2,252	974	2,288,670	183,848	2,523,393	4,102,340	40,519,719	15.92
Candy and confectionery stores.....	226	234	140	56	109,982	11,087	160,231	178,840	1,369,394	.54
Dairy-products stores ²	21	18	50	9	57,012	225	75,262	18,540	544,315	.21
Fruit stores and vegetable markets.....	18	20	12	23	9,789	4,450	17,980	10,200	127,291	.05
Grocery stores (without meats).....	2,462	2,451	899	410	933,527	76,100	1,117,342	2,200,160	19,515,181	7.67
Combination stores (groceries and meats).....	825	891	965	324	697,822	64,234	948,706	1,682,820	17,050,937	6.70
Meat markets (including sea foods).....	155	182	116	135	116,666	24,127	149,567	89,589	1,559,395	.61
Bakeries—caterers.....	23	25	61	11	54,158	2,390	42,978	16,369	276,381	.11
Other food stores.....	11	9	5	4	3,245	175	4,029	7,550	34,511	.01
General stores—Groceries with apparel or dry goods.....	5,572	6,369	2,892	833	2,632,910	157,239	3,145,024	20,428,640	74,955,178	29.46
General merchandise group.....	434	403	1,439	534	1,323,846	65,378	1,465,512	5,902,970	15,727,661	6.19
Department stores.....	16	19	260	59	283,605	13,550	223,538	850,900	3,008,859	1.18
Dry-goods stores—piece goods stores.....	136	143	310	99	250,442	11,838	263,090	1,504,730	3,429,998	1.35
General merchandise stores.....	108	189	489	154	406,217	21,494	618,789	2,644,180	6,909,012	2.71
Variety, 5-and-10, and to-a-dollar stores.....	84	52	380	242	263,582	21,696	280,095	603,670	2,382,792	.94
Automotive group ¹	2,938	3,100	4,273	578	4,765,155	144,105	3,664,714	5,824,990	56,803,509	22.12
Motor vehicle dealers (new and used).....	470	498	2,464	145	2,956,955	43,670	2,361,715	4,008,840	37,049,933	14.50
Automobile dealers with farm implements and machinery.....	5	6	17	2	26,636	550	19,383	66,030	280,280	.11
Accessories, tires, and batteries.....	34	32	43	7	46,325	2,577	30,761	94,340	432,732	.17
Filling stations.....	1,619	1,641	901	243	962,830	55,779	844,489	1,029,170	13,352,586	5.25
Garages and repair shops.....	805	928	750	178	735,309	40,929	397,409	613,260	5,143,229	2.02
Other automotive establishments.....	4	4	8	1	8,100	600	4,500	11,650	33,530	.01
Apparel group.....	376	407	534	181	544,474	30,859	604,038	3,175,110	7,902,556	3.10
Men's and boys' clothing and furnishings stores.....	110	121	121	31	155,372	7,203	263,438	1,206,860	2,539,726	1.00
Family clothing stores—men's, women's, children's.....	97	108	186	68	195,546	11,838	296,131	1,276,600	3,130,831	1.23
Women's ready-to-wear specialty stores—apparel and accessories.....	61	65	100	37	86,505	8,043	129,053	366,140	1,309,842	.51
Women's accessories stores.....	54	55	32	14	22,011	2,591	28,087	62,770	240,688	.09
Other apparel stores.....	16	20	25	2	23,657	1,037	17,937	21,210	133,304	.05
Shoe stores.....	38	38	70	11	59,383	1,184	69,332	241,590	548,195	.22
Furniture and household group.....	361	344	715	75	893,702	19,786	648,559	2,297,100	7,713,149	3.03
Furniture stores.....	198	213	422	47	543,744	10,805	629,874	1,737,540	5,502,517	2.16
Household appliances stores.....	67	16	159	17	194,227	5,893	90,980	236,009	1,095,776	.43
Other home furnishings and appliances stores.....	32	38	25	1	25,141	450	32,030	114,070	220,103	.09
Radio and music stores.....	64	77	109	10	130,590	2,638	95,705	208,500	894,753	.35
Restaurants, cafeterias, and eating places.....	875	945	891	195	560,196	31,289	587,034	297,650	4,857,511	1.71
Restaurants, cafeterias, and lunch rooms.....	702	764	837	173	523,520	28,384	543,938	182,560	3,972,411	1.56
Lunch counters, refreshment stands, etc.....	173	181	64	22	36,676	2,885	43,066	26,290	385,100	.15
Lumber and building group.....	241	260	673	179	1,076,851	58,703	696,556	2,158,780	9,448,373	3.71
Lumber and building material dealers.....	130	134	624	115	769,277	41,049	728,931	1,809,280	8,073,247	3.17
Electrical shops (without radio).....	26	31	62	14	58,344	4,452	32,247	42,750	303,945	.12
Heating and plumbing shops.....	63	78	182	46	232,524	11,877	97,569	176,460	985,569	.39
Paint and glass stores.....	16	17	16	4	15,706	1,325	7,809	35,290	85,612	.03
Other retail stores.....	1,839	2,004	2,619	616	2,926,324	138,194	3,026,157	8,120,270	37,439,685	14.71
Hardware stores.....	148	147	316	33	382,490	7,520	378,832	1,685,840	4,673,891	1.84
Hardware and farm implement stores.....	124	137	281	39	345,592	9,404	341,883	1,483,129	4,935,776	1.94
Farmers' supplies.....	468	517	481	149	466,259	25,534	565,435	1,057,520	11,933,060	4.69
Book stores.....	13	16	28	6	22,814	817	27,059	69,010	241,061	.09
Cigar stores and cigar stands.....	62	66	50	9	37,367	1,751	48,861	28,630	307,980	.12
Coal and wood yards—ice dealers.....	148	149	328	83	372,511	17,241	420,214	278,100	3,240,711	1.27
Drug stores.....	375	406	796	154	943,653	46,551	774,333	2,196,650	8,427,387	3.31
Florists.....	18	17	39	14	40,329	3,517	44,729	20,140	173,678	.07
Gifts—novelties and toys—cameras.....	15	18	8	2	9,106	340	12,156	29,510	89,757	.04
Jewelry stores.....	112	121	91	24	109,090	4,961	136,680	650,010	1,104,125	.43
Music stores (without radio).....	10	10	8	1	5,836	260	5,796	25,390	51,631	.02
News dealers.....	28	31	26	3	17,853	916	21,966	28,710	210,669	.08
Office, school, and store supplies and equipment dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Opticians and optometrists.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting goods stores, including athletic and playground equipment.....	10	10	14	6	17,700	1,750	7,584	12,590	171,132	.07
Scientific and medical instruments and supplies (at retail).....	7	7	15	2	16,030	360	9,898	21,870	73,410	.03
Miscellaneous classifications (combined).....	296	360	132	89	132,514	16,672	222,248	489,890	1,735,656	.68
Secondhand stores.....	31	33	80	4	41,972	525	20,983	22,800	165,261	.06

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

² Further data will be shown in a special report on milk dealers.

CENSUS OF DISTRIBUTION

TABLE 45.—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

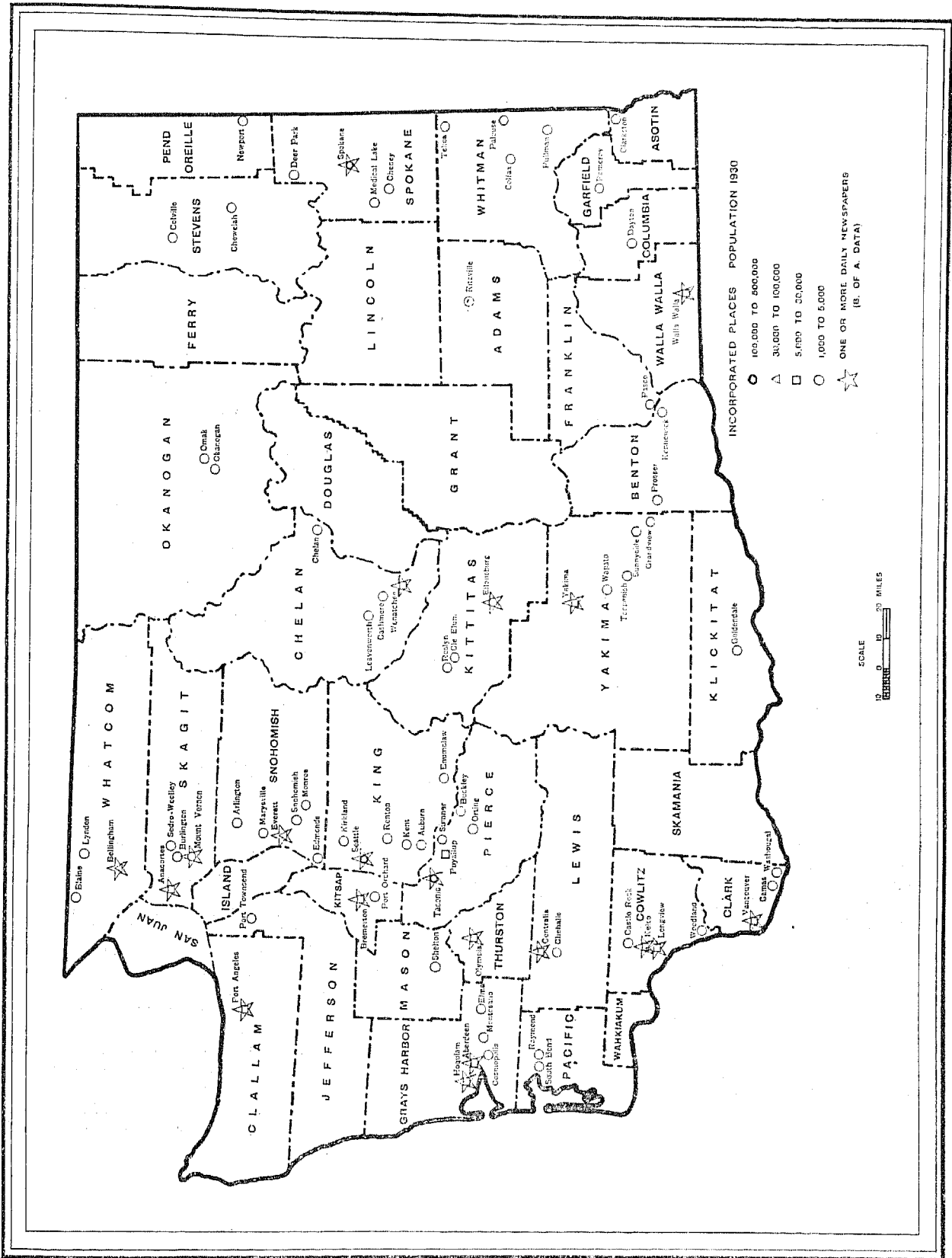
TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	16,495	17,666	16,518	4,167	\$17,253,100	\$233,106	\$16,972,020	\$52,241,410	\$254,572,613	100.00
Single-store independents.....	10,831	12,160	11,387	2,699	11,685,165	577,522	11,379,578	31,826,560	153,255,809	60.20
2-store independents.....	270	165	491	123	555,023	16,290	401,959	1,367,950	6,917,271	2.72
3-store independents.....	55	24	187	11	191,210	2,347	166,635	500,620	2,186,454	.86
Local chains.....	194	5	626	163	861,102	30,339	785,734	1,082,670	8,780,837	3.45
National chains.....	113		310	163	379,157	26,577	329,317	389,690	4,060,615	1.60
Other types of operation:	176		664	222	721,235	37,134	727,620	663,960	10,147,826	3.99
Direct selling (house-to-house).....	32	32		1	75	75	13,113	12,560	109,162	.04
Roadside markets or stands.....	5	5	1		792		965	300	6,330	.01
Itinerant vendors.....	10	10		2	400	400	2,693	1,210	19,812	.01
Industrial stores (including commis- saries).....	46	2	201	12	305,831	3,096	131,422	684,630	4,220,778	1.65
Utility-operated retail stores.....	41		70	12	94,812	4,805	53,638	144,830	655,158	.26
Manufacturer-controlled chains.....	6		59		65,905		20,688	29,560	149,215	.06
Cooperative stores.....	13		34	8	42,729	1,090	20,793	86,000	788,160	.31
Cooperative buying associations.....	9		36	1	44,130	75	26,447	153,220	1,447,121	.57
Retailers—country buyers.....	4,499	5,174	1,832	699	1,575,160	109,305	2,119,856	13,694,270	51,736,413	20.32
Retailers—wholesalers.....	129	145	618	136	728,363	24,141	789,607	1,592,840	10,070,029	3.95
All other types.....	4	4	2		1,165		2,025	10,540	13,023	.01

1 These classifications were used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

TABLE 46.—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION
ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store in- dependents	Local multi-units including local chains	Sectional and national chains	Other types
Department stores:					
Number of stores.....	16	10	1	4	1
Annual net sales.....	\$3,008,859	\$2,108,773	(x)	\$649,862	(x)
Per cent of total sales.....	100.00	70.09	(x)	21.60	(x)
Variety, 5-and-10, and to-a-dollar stores:					
Number of stores.....	84	47	13	24	
Annual net sales.....	\$2,382,792	\$600,115	\$377,437	\$1,315,240	
Per cent of total sales.....	100.00	28.96	16.84	55.20	
Men's and boys' clothing and furnishings stores:					
Number of stores.....	110	101	5	2	2
Annual net sales.....	\$2,539,726	\$2,401,126	\$93,417	(x)	(x)
Per cent of total sales.....	100.00	94.54	3.68	(x)	(x)
Family clothing stores—men's, women's, and children's:					
Number of stores.....	97	89	0		2
Annual net sales.....	\$3,130,831	\$2,425,920	\$280,839		\$424,072
Per cent of total sales.....	100.00	77.48	8.97		13.55
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores.....	61	54	7		
Annual net sales.....	\$1,309,842	\$1,138,825	\$171,017		
Per cent of total sales.....	100.00	86.94	13.06		
Shoe stores:					
Number of stores.....	38	33	2	2	1
Annual net sales.....	\$548,195	\$457,214	(x)	(x)	(x)
Per cent of total sales.....	100.00	83.40	(x)	(x)	(x)
Furniture stores:					
Number of stores.....	108	184	6	2	6
Annual net sales.....	\$5,502,517	\$4,839,243	\$220,757	(x)	(x)
Per cent of total sales.....	100.00	87.95	4.01	(x)	(x)
Radio and music stores:					
Number of stores.....	64	61	3		
Annual net sales.....	\$894,753	\$847,857	\$40,896		
Per cent of total sales.....	100.00	94.76	5.24		
Grocery stores (without meats):					
Number of stores.....	2,462	1,566	82	136	678
Annual net sales.....	\$19,515,151	\$7,169,592	\$2,277,884	\$6,583,253	\$3,484,452
Per cent of total sales.....	100.00	36.74	11.07	33.73	17.86
Combination stores (groceries and meats):					
Number of stores.....	825	591	38	40	156
Annual net sales.....	\$17,050,957	\$9,329,280	\$1,452,340	\$3,029,524	\$3,239,813
Per cent of total sales.....	100.00	54.71	8.52	17.77	19.00
Restaurants, cafeterias and lunch rooms:					
Number of stores.....	792	693	6		3
Annual net sales.....	\$3,972,411	\$3,820,172	\$146,355		\$5,884
Per cent of total sales.....	100.00	96.17	3.68		.15
Cigar stores and cigar stands:					
Number of stores.....	62	59	2	1	
Annual net sales.....	\$307,950	\$278,685	(x)	(x)	
Per cent of total sales.....	100.00	90.49	(x)	(x)	
Filling stations:					
Number of stations.....	1,619	1,370	99	67	63
Annual net sales.....	\$13,352,586	\$8,945,795	\$1,812,911	\$2,201,461	\$392,419
Per cent of total sales.....	100.00	66.99	13.68	16.49	2.94
Coal and wood yards—ice dealers:					
Number of yards.....	148	130	6	9	3
Annual net sales.....	\$3,240,711	\$1,896,852	\$1,038,105	\$270,264	\$35,490
Per cent of total sales.....	100.00	58.53	32.03	8.34	1.10
Drug stores:					
Number of stores.....	375	347	23	1	4
Annual net sales.....	\$8,427,387	\$7,481,448	\$585,044	(x)	(x)
Per cent of total sales.....	100.00	88.78	6.94	(x)	(x)
Hardware stores:					
Number of stores.....	148	124	8		16
Annual net sales.....	\$4,673,961	\$3,114,658	\$254,367		\$1,304,936
Per cent of total sales.....	100.00	66.64	5.44		27.92
Jewelry stores:					
Number of stores.....	112	111	1		
Annual net sales.....	\$1,104,125	(x)	(x)		
Per cent of total sales.....	100.00	(x)	(x)		

WASHINGTON



CONTENTS

	Page
Map of Washington.....	1275
THE STATE	
(Population 1,563,396)	
Table	Page
1.—Retail distribution, by kinds of business.....	1277
2.—Operating expenses, by kinds of business.....	1279
3.—Seasonal employment characteristics.....	1282
4.—Sales, by size of business.....	1284
5.—Retail distribution, by types of operation.....	1288
6.—Seventeen kinds of business, by types of operation..	1289
7.—Credit business.....	1290
8.—Credit business, by types of operation.....	1292
9.—Receipts other than from the sale of merchandise...	1292
10.—Merchandise manufactured by retailers, sales to other retailers, and returned goods—by kinds of business..	1294
11.—Retail sales by manufacturers and wholesalers— country buying (assembling) of farm products... 1295	1295
12.—Forms of organization and negro proprietorship....	1296
13. {	
14. {	
These tables, showing sales analyzed by kind of busi- ness or counties, cities, and incorporated places of more than 1,000 population, were included in all the separate State reports, but they have been withdrawn from the State reports in this volume, and are included as Tables 13 and 14 in Volume I, Part 1, Retail Distribution.	
15.—Sales by commodities.....	1297
SEATTLE	
(Population 365,533)	
16.—Retail distribution, by kinds of business.....	1305
17.—Operating expenses, by kinds of business.....	1307
18.—Retail distribution, by types of operation.....	1309
19.—Seventeen kinds of business, by types of operation..	1309
20.—Credit business.....	1310
21.—Credit business, by kinds of business.....	1311
22.—Receipts other than from the sale of merchandise...	1312
23.—Sales by commodities.....	1313
SPOKANE	
(Population 115,514)	
24.—Retail distribution, by kinds of business.....	1318
25.—Retail distribution, by types of operation.....	1320
26.—Seventeen kinds of business by types of operation..	1320
27.—Credit business.....	1321
Table	Page
28.—Credit business, by kinds of business.....	1322
29.—Receipts other than from the sale of merchandise...	1323
TACOMA	
(Population 106,817)	
30.—Retail distribution, by kinds of business.....	1324
31.—Retail distribution, by types of operation.....	1325
32.—Seventeen kinds of business, by types of operation..	1326
33.—Credit business.....	1327
34.—Credit business, by kinds of business.....	1328
35.—Receipts other than from the sale of merchandise...	1329
BELLINGHAM	
(Population 30,823)	
36.—Retail distribution, by kinds of business.....	1330
37.—Retail distribution, by types of operation.....	1331
38.—Seventeen kinds of business, by types of operation..	1331
EVERETT	
(Population 30,567)	
39.—Retail distribution, by kinds of business.....	1332
40.—Retail distribution, by types of operation.....	1333
41.—Seventeen kinds of business, by types of operation..	1333
COMBINED CITIES	
(Population 914,092)	
42.—Retail distribution, by kinds of business—all cities of 10,000 to 30,000 population combined.....	1334
43.—Retail distribution, by types of operation—all cities of 10,000 to 30,000 population combined.....	1335
44.—Seventeen kinds of business, by types of operation— all cities of 10,000 to 30,000 population combined..	1335
45.—Retail distribution, by kinds of business—all places of less than 10,000 population combined.....	1336
46.—Retail distribution, by types of operation—all places of less than 10,000 population combined.....	1337
47.—Seventeen kinds of business, by types of operation— all places of less than 10,000 population combined..	1337

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1277

TABLE I.—THE STATE—RETAIL DISTRIBUTION BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Percent of total sales
All groups.....	22,110	21,228	58,768	10,752	\$83,444,307	\$2,992,623	\$110,410,230	\$761,808,034	100.00
Food group ¹	6,140	6,014	7,483	2,545	11,043,642	653,954	9,651,020	183,563,595	21.47
Candy and confectionery stores:									
Candy stores—nut stores.....	38	32	39	15	48,205	4,308	21,850	370,260	.05
Confectionery stores (candy and fountain).....	792	859	504	254	522,989	58,178	576,260	6,991,637	.02
Dairy products stores:									
Dairy products stores (including ice cream).....	84	67	185	58	257,137	17,011	103,030	3,589,191	.47
Egg and poultry dealers.....	33	41	55	3	40,331	182	21,700	1,029,688	.14
Milk dealers.....	21	13	348	6	701,421	3,079	25,400	3,993,917	.52
Deli-essens stores.....	41	43	57	24	72,059	5,947	41,640	898,751	.11
Fruit stores and vegetable markets:									
Fruit stores (without meats).....	251	266	396	169	543,390	39,514	113,880	5,448,809	.72
Combination stores (groceries and meats):									
Grocery stores with meats.....	629	552	1,266	371	1,926,383	92,644	1,902,050	27,394,348	3.60
Meat markets with groceries.....	174	203	296	80	450,413	21,966	373,240	6,404,369	.85
Meat markets (including sea foods):									
Fish markets—sea foods.....	75	82	113	18	155,796	5,627	38,090	1,449,440	.19
Meat markets.....	841	810	1,295	339	2,289,332	90,414	747,540	32,542,145	4.27
Bakeries—bakery goods stores (except manufacturing bakeries).....	222	166	436	84	450,828	21,977	87,170	3,204,120	.42
Other food stores:									
Coffee, tea, spices.....	33	14	116	37	202,839	8,712	41,530	1,229,776	.16
Farm products stores.....	11	12	1	7	955	565	90	17,211	.00
General food stores.....	17	20	11	4	8,739	1,260	14,320	159,759	.02
General stores.....	1,601	1,084	1,321	301	1,778,810	70,101	6,290,260	85,884,457	4.71
General stores—groceries with apparel.....	42	40	46	8	69,235	2,374	210,550	1,213,461	.16
General stores—groceries with dry goods.....	351	401	301	107	360,723	23,446	1,470,300	8,595,431	1.13
General stores—groceries with other merchandise.....	608	643	974	186	1,348,792	44,281	4,609,410	26,055,505	3.42
General merchandise group.....	734	554	12,110	2,086	14,800,981	519,227	23,689,560	109,329,496	14.35
Department stores:									
With food departments.....	17	4	3,903	499	5,347,400	157,764	5,253,320	30,884,822	4.05
Without food departments, including 1 mail-order house.....	98	7	5,592	1,049	6,637,082	255,409	11,019,760	51,540,550	6.77
Dry-goods stores.....	264	268	476	145	612,323	30,378	2,793,490	6,268,645	.82
General merchandise stores:									
With food departments.....	100	95	398	55	578,401	14,368	1,370,350	7,285,912	.96
Without food departments.....	83	35	297	118	399,208	17,795	1,832,320	3,654,814	.48
Army and Navy goods stores.....	13	11	19	1	31,946	450	121,310	264,885	.03
Women's exchanges.....	3	3					2,500	5,400	.00
Variety, 5-and-10 and to-a-dollar stores.....	156	131	1,426	199	1,144,531	43,033	1,770,510	9,427,458	1.24
Automotive group.....	4,801	4,786	10,818	1,185	16,305,797	326,825	16,403,900	170,098,894	22.33
Motor vehicle dealers:									
Automobile salesrooms—new and trade-in.....	633	469	6,333	125	9,931,406	39,276	11,661,370	111,601,599	14.65
Used-car establishments.....	46	35	118	9	217,253	3,313	219,040	1,981,846	.26
Automobile dealers with farm implements and machinery.....	22	18	108	7	160,218	1,212	351,470	2,214,253	.29
Accessories, tires, and batteries:									
Accessories stores with tires and batteries.....	86	51	263	13	474,270	4,348	724,440	3,752,208	.49
Battery and ignition shops—brake-repair shops.....	117	117	166	22	232,758	4,173	210,420	1,650,196	.22
Tire shops (including tire repairs).....	122	105	325	35	504,828	9,028	554,540	3,801,037	.50
Filling stations:									
Filling stations—gasoline and oil.....	603	644	236	109	299,016	30,883	165,290	5,323,941	.70
Filling stations with tires and accessories.....	862	852	894	309	1,088,497	83,215	751,240	14,516,968	1.91
Filling stations with other merchandise.....	992	1,036	373	244	479,066	68,748	531,550	8,575,542	1.13
Motor cycles, bicycles, and supplies:									
Motor-cycle dealers.....	12	9	40	3	60,598	755	72,510	401,234	.05
Bicycles, motor cycles, and supplies stores.....	5	6	6	2	11,847	210	16,720	73,781	.01
Bicycle shops.....	20	19	16	5	21,533	815	49,640	188,730	.02
Garages and repair shops:									
Body, fender, and paint shops.....	73	80	239	20	363,884	9,374	57,410	1,102,476	.14
Garages (repairs and storage, gasoline, oil, accessories).....	1,188	1,326	1,683	272	2,416,659	68,661	985,950	14,672,185	1.93
Parking stations, parking garages, and lots.....	5	5	8	4	11,110	955	910	73,560	.01
Radiator shops (including repairs).....	8	9	10	6	13,208	1,859	2,210	68,612	.01
Boats (motor boats, yachts, canoes).....	7	5	10		12,737		16,190	103,731	.01
Apparel group ¹	1,423	1,238	4,021	731	6,368,868	200,708	18,608,250	49,930,398	6.55
Men's and boys' clothing and furnishings stores:									
Men's and boys' clothing stores.....	20	20	39	6	81,740	1,614	302,240	752,321	.10
Men's and boys' clothing stores.....	12	12	22	6	42,216	1,435	78,740	334,334	.04
Men's and boys' hat stores.....	105	98	113	53	204,062	13,079	972,070	2,672,661	.35
Men's furnishings stores.....	166	231	659	146	1,242,666	40,836	4,864,030	12,278,075	1.61
Men's clothing and furnishings stores.....	260	231	659	59	686,300	12,105	1,274,790	4,836,617	.64
Family clothing stores—men's, women's, children's.....	66	51	458						
Women's ready-to-wear specialty stores—apparel and accessories.....	212	197	1,124	115	1,502,802	36,795	1,607,520	11,740,865	1.54
Women's accessories stores:									
Corset and lingerie shops.....	15	14	21	11	21,049	2,075	72,100	256,948	.03
Furriers—fur shops.....	31	24	137	14	249,583	5,171	591,050	1,636,265	.21
Hosiery shops.....	12	6	100	6	149,734	1,910	22,200	384,573	.05
Millinery stores.....	130	91	244	75	302,236	22,645	151,140	2,083,876	.27
Costume accessories stores, including jewelry, bags, and gloves.....	9	7	13	7	13,652	2,265	37,450	120,068	.02
Other apparel stores:									
Children's specialty shops.....	4	3	15		12,942		40,830	133,957	.02
Custom tailors.....	246	248	441	58	695,856	17,173	514,810	2,873,440	.38
Dressmakers.....	11	12	14	5	14,576	1,360	2,550	38,548	.01
Infants' wear shops.....	10	11	4	1	3,762	60	27,190	151,531	.02
Shoe stores:									
Shoe stores—men's.....	23	13	36	3	59,035	419	142,930	467,934	.06
Shoe stores—women's.....	17	5	79	13	162,535	2,629	250,930	1,406,589	.18
Family shoe stores—men's, women's, children's.....	238	195	490	145	812,268	36,947	2,642,400	7,612,801	1.00

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.
² Further data will be shown in a special report on milk dealers.

CENSUS OF DISTRIBUTION

TABLE 1.—THE STATE—RETAIL DISTRIBUTION BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1920)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Percent of total sales
Furniture and household group.....	620	655	3,073	370	\$5,947,803	\$142,958	\$8,864,210	\$38,186,675	5.01
Furniture stores:									
Furniture stores.....	238	224	1,433	58	2,452,698	18,486	4,305,580	10,244,250	2.13
Furniture and undertaker.....	10	18	14	5	25,292	1,158	123,760	290,976	.04
Furniture and hardware stores.....	95	100	151	26	242,035	6,534	993,090	2,859,858	.37
Floor coverings, draperies, curtains, and upholstery stores:									
Draperies, curtains, and upholstery stores.....	9	11	3	6	5,287	2,859	9,320	56,316	.01
Floor covering stores.....	14	10	42	4	70,132	1,125	116,730	552,205	.07
Household appliances stores:									
Household appliances stores (electrical).....	226	45	953	135	1,496,189	67,100	1,322,070	7,975,882	1.05
Household appliances stores.....	22	3	91	1	147,767	300	142,240	552,346	.07
Refrigerator dealers—electric only.....	7	2	36	17	87,677	7,357	36,500	394,959	.05
Refrigerator dealers—electric and gas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other home furnishings and appliances stores:									
Aluminumware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Antique and used furniture dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Brushes and brooms.....	5	1	50	1	91,986	---	9,460	212,620	.03
China, glassware, crockery, tinware, enamelware.....	12	7	40	1	67,016	176	127,180	387,947	.05
Picture and framing stores.....	16	17	22	6	37,472	1,387	99,030	184,867	.02
Stove and range dealers.....	10	3	15	1	23,141	---	94,610	352,106	.05
Antique shops.....	12	14	4	3	5,479	1,424	64,140	84,373	.01
Awnings, flags, banners, window shades, and tents.....	7	8	6	1	5,054	300	9,950	45,447	.01
Interior decorators.....	6	3	22	4	43,601	1,365	54,880	191,139	.03
Lamp and shade shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radio and music stores:									
Radio and electrical shops.....	164	172	335	72	441,049	22,348	487,660	3,467,645	.45
Radio and musical instrument stores.....	69	42	391	25	665,310	10,508	863,570	4,159,169	.55
Restaurants, cafeterias, and eating places.....	1,872	3,165	6,701	1,153	7,334,023	339,891	835,860	34,398,692	4.52
Restaurants, cafeterias, and lunch rooms:									
Cafeterias.....	21	21	306	66	343,400	14,446	13,660	1,402,312	.18
Lunch rooms.....	1,166	1,380	2,591	592	2,775,830	179,857	273,030	14,770,442	1.94
Restaurants with table service.....	347	493	3,819	286	3,699,777	92,759	224,800	15,008,575	1.97
Lunch counters, refreshment stands, etc.:									
Refreshment stands.....	49	39	77	63	90,304	17,773	9,750	577,958	.08
Fountain—lunches.....	56	61	141	38	143,850	10,227	41,880	795,459	.11
Lunch counters.....	211	234	234	98	246,171	20,925	64,630	1,909,347	.22
Soft-drink stands.....	22	27	33	10	34,621	3,904	8,110	144,490	.02
Lumber and building group.....	795	583	2,752	351	4,776,604	113,788	5,331,270	29,957,706	3.93
Lumber and building material dealers:									
Lumber and building material dealers.....	215	79	919	128	1,581,257	49,680	2,350,380	12,638,928	1.66
Lumber and hardware.....	114	53	463	45	1,836,520	12,656	1,237,520	6,954,366	.91
Roofing.....	36	44	83	10	128,165	1,681	40,420	483,272	.06
Dealers in any other single building material.....	3	---	---	2	617	617	6,620	7,183	---
Electrical shops (without radio).....	100	99	225	42	384,478	15,216	269,220	1,628,186	.22
Heating and plumbing shops:									
Heating appliances and oil burners.....	36	13	223	3	363,078	1,043	121,000	1,070,200	.14
Plumbing shops—heating and ventilating.....	155	165	455	76	870,258	22,401	401,790	3,900,356	.51
Paint and glass stores:									
Glass and mirror shops.....	12	14	28	3	43,335	588	32,230	227,748	.03
Paint and glass stores.....	124	116	356	42	538,896	9,906	872,000	3,041,467	.40
Other retail stores.....	3,963	3,655	9,475	1,961	14,623,432	663,613	24,755,830	126,664,370	16.63
Hardware stores:									
Hardware and farm implement stores:									
Farm implements, machinery and equipment dealers.....	38	34	122	29	266,550	7,904	621,080	3,526,731	.46
Farm implement dealers with hay, grain, and feed.....	6	5	9	3	14,956	900	95,430	306,861	.04
Hardware and farm implement stores.....	73	66	197	20	378,335	8,153	1,035,210	3,478,102	.46
Farmers' supplies:									
Feed stores (flour, feed, grain, fertilizer).....	167	95	458	64	675,124	7,786	947,440	19,189,447	2.52
Fertilizer stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Harness shops.....	31	34	10	7	13,226	2,452	77,500	217,186	.03
Farmers' supply stores.....	16	18	55	13	91,098	2,011	275,690	1,421,340	.19
Seeds, bulbs, and nursery stock.....	37	29	226	57	277,377	16,780	534,330	1,215,216	.16
Cooperage—barrels, boxes, crates, casks.....	10	3	19	51	88,138	39,719	41,370	318,006	.04
Coal and feed stores.....	33	41	74	19	116,995	5,908	204,980	2,276,238	.30
Feed stores with groceries.....	100	116	118	32	166,525	7,130	332,289	3,893,299	.50
Book stores.....	45	43	287	137	248,714	34,197	439,580	1,588,542	.21
Cigar stores and cigar stands:									
Cigar stores with fountains.....	42	44	109	20	152,856	5,551	86,500	1,148,013	.15
Cigar stands.....	325	378	486	108	756,758	27,392	318,940	4,433,702	.58
Cigar stores without fountains.....	341	342	504	85	763,800	23,646	609,300	6,314,718	.83
Coal and wood yards—ice dealers:									
Coal and wood yards.....	302	255	1,174	248	1,874,120	107,217	1,198,790	11,742,683	1.54
Ice dealers.....	7	6	117	5	207,138	255	1,920	606,627	.09
Drug stores:									
Drug stores.....	443	440	798	172	1,246,156	50,316	3,305,960	11,969,278	1.57
Drug stores with fountains.....	403	330	1,137	172	1,572,046	80,748	2,599,940	13,146,801	1.73
Florists.....	128	126	255	118	338,824	19,593	126,620	1,988,094	.26
Gifts—novelties and toys—cameras:									
Toy shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Art and gift shops.....	43	44	28	17	33,586	1,942	159,160	342,500	.04
Novelty and souvenir shops.....	28	42	46	16	71,684	5,704	207,940	371,251	.05
Camera dealers—photographic supplies.....	8	4	54	2	81,353	355	110,580	525,067	.07
Jewelry stores:									
Jewelry stores (installment credit).....	17	4	195	26	400,886	13,149	1,278,560	3,071,178	.40
Jewelry stores.....	334	532	351	87	607,820	22,011	3,137,280	5,104,634	.67
Luggage and leather goods stores.....	23	19	41	9	57,763	3,526	290,700	676,181	.09
Music stores (without radio).....	36	23	103	13	144,428	3,914	353,730	1,068,049	.14
News dealers.....	31	20	143	24	145,488	5,814	33,810	696,887	.09

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1279

TABLE 1.—THE STATE—RETAIL DISTRIBUTION BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	EMPLOYEES		PAY ROLL		STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
Other retail stores—Continued.									
Office, school, and store supplies and equipment dealers:									
Office and school supplies.....	32	16	346	16	\$485,656	\$4,482	\$944,440	\$2,783,358	0.37
Office and store mechanical appliance dealers (retail).....	24	5	210	7	404,232	1,744	244,870	1,351,059	.18
Office and store furniture and equipment dealers.....	9	4	45	4	61,921	367	134,260	473,859	.06
Store-fixture dealers.....	5	7	14	3	27,721	1,437	48,530	166,013	.02
Typewriter dealers.....	22	9	127	7	219,688	1,237	144,250	766,376	.10
Opticians and optometrists.....	53	42	64	12	137,413	4,315	127,920	771,486	.10
Sporting-goods stores:									
Sporting goods specialty stores.....	32	35	94	8	153,593	3,465	318,630	1,130,813	.15
Sporting-goods stores with toys and stationery.....	10	9	14	4	19,548	1,802	34,370	196,320	.03
Athletic and playground equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Scientific and medical instruments and supplies, at retail.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Monuments and tombstones.....	16	17	17	9	39,223	7,016	162,450	208,705	.03
Stationers and printers:									
Paper and paper-products stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Printers and lithographers.....	15	13	20	7	52,689	2,451	16,100	254,056	.03
Stationers and engravers.....	15	19	15	10	22,306	2,355	77,089	207,970	.03
Miscellaneous classifications (combined).....	363	324	614	134	\$81,324	33,389	933,070	6,538,991	.86
Secondhand stores.....	452	464	409	89	466,369	31,560	1,150,070	3,802,853	.59
Tires, accessories, and parts (secondhand).....	81	81	115	19	145,833	5,725	152,950	815,915	.11
Furniture stores (secondhand).....	176	190	67	29	73,657	6,975	337,230	1,177,060	.15
Pawn shops (sales).....	51	52	40	8	67,356	3,618	436,810	751,519	.10
Clothing and shoe stores (secondhand).....	66	63	68	12	50,294	5,430	72,110	290,573	.04
Building materials and hardware stores (secondhand).....	20	19	50	12	49,668	7,875	45,860	233,022	.03
Book stores (secondhand).....	7	7	6	1	7,186	156	20,560	40,119	.01
Office appliances (secondhand).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radio, phonographs, musical instruments (secondhand).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other secondhand stores.....	47	44	61	8	70,175	1,781	104,950	463,022	.06

TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (in- cludes proprietors' services)	All other reported expenses (includes rent)	Total operating expense (per cent to total sales)	RENTAL COST (Included in "All other expenses" column)			Per cent of rent to sales in leased premises
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	
All groups¹.....	22, 110	\$83, 444, 307	\$28, 045, 555	\$111, 489, 862	\$83, 564, 623	25.60	15, 136	\$22, 493, 516	\$532, 472, 957	4.21
Food group.....	6, 140	11, 043, 642	7, 820, 593	18, 884, 235	11, 236, 307	18.40	4, 292	3, 070, 903	116, 574, 093	3.06
Candy and confectionery stores: ²										
Candy stores—nut stores.....	38	48,205	36,632	84,237	91,523	47.47	32	54,998	354,957	15.53
Confectionery stores (candy and fountain) ²	792	522,959	819,658	1,342,647	\$32,477	31.11	252	375,865	5,572,665	6.74
Dairy products stores:										
Dairy products stores (including ice cream).....	84	257,137	56,666	344,103	283,951	17.50	70	101,824	2,823,545	3.61
Milk dealers.....	23	701,421	26,091	727,512	502,491	50.80	3	5,509	313,546	1.75
Egg and poultry dealers.....	31	40,931	47,519	88,430	64,568	14.86	22	10,969	201,601	5.33
Deliicatessen stores.....	41	72,659	49,837	121,896	85,018	24.69	36	49,198	808,984	6.08
Fruit stores and vegetable markets.....	251	543,356	338,352	881,748	577,108	26.77	223	241,888	4,386,580	6.43
Grocery stores (without meats).....	2, 876	3, 368, 975	3, 614, 142	6, 983, 117	3, 846, 882	13.74	1, 867	1, 292, 668	50, 994, 950	2.54
Combination stores (groceries and meats):										
Grocery stores with meats.....	629	1, 926, 383	805, 930	2, 732, 303	1, 730, 636	16.25	370	300, 391	17, 868, 691	2.18
Meat markets with groceries.....	174	459, 413	293, 741	744, 134	406, 350	17.60	100	99, 131	3, 337, 683	2.29
Meat markets (including sea foods):										
Fish markets—sea foods.....	75	155, 796	168, 978	264, 774	170, 818	30.05	66	58, 219	1, 021, 352	5.70
Meat markets.....	841	2, 284, 332	1, 384, 929	3, 674, 261	2, 082, 362	17.69	650	649, 516	24, 632, 787	2.65
Bakeries—bakery goods stores (except manufac- turing bakeries) ²	222	450, 828	163, 344	614, 172	426, 639	32.48	183	172, 050	2, 808, 296	6.13
Other food stores:										
Coffee, tea, spices.....	38	292,839	23,436	226,275	129,633	29.11	22	28,393	822,882	3.45
Farm products stores.....	11	995	3,169	6,155	3,123	53.91	10	518	9,711	5.33
General food stores.....	17	8,733	13,000	22,339	10,871	26.79	11	7,515	110,149	6.82
General stores.....	1, 091	1, 773, 310	1, 368, 698	3, 147, 598	1, 555, 810	13.11	303	198, 399	9, 669, 728	2.05
General stores—groceries with apparel.....										
General stores—groceries with dry goods.....	251	360,723	449,521	810,244	401,831	14.10	146	83,753	3,775,925	2.22
General stores—groceries with other merchandise.....	608	1,347,792	869,977	2,209,759	1,102,396	12.71	142	107,351	5,592,595	1.92
General merchandise group.....	734	14, 800, 961	643, 738	15, 444, 699	15, 048, 035	27.89	571	2, 955, 421	84, 680, 875	3.49
Department stores:										
With food departments.....	17	5,347,409	5,320	5,352,720	4,436,836	31.70	12	466,894	13,415,457	3.03
Without food departments, including 1 mail- order house.....	98	6,657,682	8,050	6,665,132	7,661,389	27.85	95	1,547,315	59,493,853	3.07
Dry-goods stores.....	264	612,823	327,794	940,637	787,252	27.56	211	259,821	5,658,198	5.14

¹ Group totals may include figures for stores which are omitted from the detail to avoid disclosure of individual operations.

² Undoubtedly this expense includes some production costs, especially pay roll of some employees engaged both in selling and in making candies and fancy baked goods.

CENSUS OF DISTRIBUTION

TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	Number of stores	Total payroll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (includes proprietors' services)	All other reported expenses (includes rent)	Total operating expense (per cent to total sales)	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
General merchandise group—Continued.										
General merchandise stores:										
With food departments.....	100	\$578,401	\$134,615	\$713,016	\$390,857	15.15	34	\$33,053	\$1,454,794	2.27
Without food departments.....	83	399,208	44,940	444,148	410,666	23.41	71	107,028	3,183,584	3.30
Army and navy good stores.....	13	31,596	18,240	50,245	42,144	34.88	13	27,880	264,885	10.53
Women's exchanges.....	3		3,537	3,537	1,728	(x)	3	900	5,400	(x)
Variety, 5-and-10, and to-a-dollar stores.....	156	1,144,551	101,263	1,245,814	1,317,223	27.19	132	512,520	8,834,704	5.80
Automotive group.....	4,801	16,305,797	6,119,015	22,424,815	16,497,183	22.88	2,669	3,718,795	113,929,918	3.28
Motor vehicle dealers:										
Automobile salesrooms, new and trade-in.....	633	9,931,446	732,478	10,663,884	9,613,026	18.17	434	1,286,812	75,372,558	1.71
Used-car establishments.....	46	217,253	63,455	280,708	215,921	25.06	33	64,066	1,609,466	3.57
Automobile dealers with farm implements and machinery.....	22	160,218	26,496	186,714	236,243	19.10	9	17,105	1,030,452	1.60
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	86	474,270	91,137	565,407	497,994	28.34	75	136,112	3,369,713	4.05
Battery and ignition shops—brake repair shops.....	117	232,758	171,405	404,163	284,817	41.75	102	90,972	1,447,226	6.29
Tire shops (including tire repairs).....	122	501,828	130,250	632,078	488,667	30.35	97	118,440	3,061,861	3.87
Filling stations:										
Filling stations—gasoline and oil.....	663	399,916	734,169	1,134,169	557,538	39.90	275	222,781	3,297,139	6.70
Filling stations with tires and accessories.....	862	1,088,347	957,618	2,046,145	1,194,736	22.33	565	483,370	9,462,055	5.11
Filling stations with other merchandise.....	992	478,696	1,139,699	1,618,395	701,972	27.06	294	183,703	3,564,548	5.21
Motor cycles, bicycles, and supplies:										
Motor-cycle dealers.....	12	66,568	14,814	81,412	44,953	31.49	11	10,591	382,565	2.77
Bicycles, motor cycles, and supplies stores.....	5	11,847	11,649	23,497	7,634	42.76	5	3,105	72,780	4.27
Bicycle shops.....	29	21,633	24,665	46,138	26,916	38.71	16	7,787	178,120	4.37
Garages and repair shops:										
Body, fender, and paint shops.....	73	363,884	118,640	482,524	186,856	60.72	58	64,058	801,935	7.99
Garages (repairs and storage, gasoline, oil, accessories).....	1,188	2,146,659	1,849,770	4,266,429	2,398,207	45.42	697	1,007,375	9,244,447	10.90
Parking stations, parking garages, and lots.....	5	11,119	6,355	17,474	11,764	39.75	5	9,076	73,590	13.55
Radiator shops (including repairs).....	8	13,295	10,215	23,423	10,424	49.33	7	4,560	65,862	6.92
Boats (motor boats, yachts, canoes).....	7	12,737	6,370	19,107	19,435	37.16	6	5,370	100,731	5.33
Apparel group.....	1,423	6,568,860	1,921,298	8,288,164	8,523,506	33.68	1,300	3,273,183	46,483,073	7.04
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	29	81,740	41,100	122,840	125,945	33.07	19	46,565	739,716	6.29
Men's and boys' hat stores.....	12	42,216	22,248	64,464	110,348	52.44	11	47,400	333,044	14.25
Men's furnishings stores.....	105	204,062	165,620	369,682	433,632	30.06	99	228,022	2,437,333	0.38
Men's clothing and furnishings stores.....	269	1,242,666	421,344	1,664,010	1,962,953	29.55	239	612,493	10,653,325	5.75
Family clothing stores—men's, women's, children's.....	66	686,309	75,072	761,372	917,564	34.71	53	342,391	4,620,887	7.41
Women's ready-to-wear specialty stores—apparel and accessories.....	212	1,592,802	272,648	1,865,450	2,001,004	32.93	197	623,108	11,493,994	5.42
Women's accessories stores:										
Corset and lingerie shops.....	15	31,049	19,320	50,369	44,075	36.76	14	25,476	247,498	10.29
Furriers—fur shops.....	31	249,583	42,816	292,399	268,711	34.29	30	87,529	1,484,724	5.00
Hosiery shops.....	12	149,734	8,868	158,602	28,200	48.57	12	15,307	384,573	3.08
Millinery stores.....	130	392,236	104,286	496,522	474,884	42.30	110	331,427	2,039,032	16.25
Custom accessories stores, including jewelry, bags, and gloves.....	9	13,652	6,132	19,784	30,780	42.11	9	16,078	120,068	13.39
Other apparel stores:										
Children's specialty shops.....	4	12,942	2,589	15,531	24,953	(x)	4	10,250	133,957	(x)
Custom tailors.....	246	693,856	381,672	1,077,528	517,670	55.51	227	207,948	2,740,400	7.69
Dressmakers.....	11	14,576	11,328	25,904	10,281	93.87	11	5,456	38,548	14.15
Infants' wear shops.....	10	3,762	10,186	13,948	12,965	14.83	8	4,905	54,736	8.96
Shoe stores:										
Shoe stores—men's.....	23	59,035	21,164	80,199	84,591	35.28	22	50,736	463,209	10.95
Shoe stores—women's.....	17	162,535	10,120	172,655	207,268	27.01	17	88,840	1,406,589	6.32
Family shoe stores—men's, women's, children's.....	298	812,268	304,785	1,117,053	1,240,624	31.09	207	518,343	6,969,407	7.44
Furniture and household group.....	929	5,047,803	1,049,365	6,088,168	6,483,345	35.22	718	1,495,188	31,221,197	4.79
Furniture stores:										
Furniture stores.....	238	2,452,698	386,848	2,839,546	3,051,919	39.27	196	735,409	13,777,881	5.34
Furniture and undertaker.....	10	28,292	30,966	59,258	44,855	34.76	5	5,926	214,121	2.77
Furniture and hardware stores.....	95	242,035	159,000	399,035	399,657	24.75	66	86,906	2,282,154	3.81
Floor coverings, draperies, curtains, and upholstery stores:										
Draperies, curtains, and upholstery stores.....	9	5,287	8,899	14,186	8,723	40.68	9	4,041	56,316	7.18
Floor coverings stores.....	14	70,132	16,450	86,582	98,347	33.49	10	25,996	366,120	7.10
Household appliances stores:										
Household appliances stores (electrical).....	226	1,496,189	67,455	1,563,644	1,019,729	32.30	149	203,585	5,417,954	3.76
Household appliances stores.....	22	147,767	4,863	152,630	123,999	50.08	16	23,662	332,584	7.11
Refrigerator dealers—electric only.....	7	87,677	4,462	92,139	53,882	36.97	6	7,040	324,346	2.36
Other home furnishings and appliances stores:										
Brushes and brooms.....	5	91,985	1,150	93,136	6,332	46.78	5	4,191	212,620	1.97
China, glassware, crockery, tinware, enamel ware.....	12	67,016	11,697	78,713	80,331	41.00	12	21,246	387,947	5.48
Picture and framing stores.....	16	37,472	27,880	65,352	48,648	61.61	15	31,681	184,567	17.17
Stove and range dealers.....	10	23,141	4,629	27,770	34,723	17.75	6	10,525	328,106	3.21
Antique shops.....	12	5,479	14,196	19,675	17,797	44.41	8	6,306	77,049	8.12
Awnings, flags, banners, window shades, and tents.....	7	5,684	6,376	11,460	10,232	47.73	7	4,520	45,447	9.95
Interior decorators.....	6	43,691	5,760	49,451	24,109	38.44	6	10,607	191,139	5.55
Radio and music stores:										
Radio and electrical shops.....	164	441,049	215,000	656,049	413,013	30.83	134	97,652	2,871,270	3.40
Radio and musical instruments stores.....	69	665,310	70,350	735,660	1,054,208	43.03	61	209,598	3,960,413	6.28

RETAIL DISTRIBUTION IN WASHINGTON: 1929

TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	Number of stores	Total payroll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (includes proprietors' services)	All other reported expenses (includes rent)	Total operating expense (per cent to total sales)	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
Restaurants, cafeterias, and eating places.....	1, 872	\$7, 334, 023	\$2, 183, 441	\$9, 522, 464	\$5, 379, 138	43. 32	1, 565	\$2, 030, 160	\$31, 612, 575	6. 42
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	21	343, 490	22, 575	366, 065	217, 779	41. 63	19	80, 215	1, 357, 764	5. 01
Lunch rooms.....	1, 166	2, 775, 830	1, 382, 760	4, 158, 590	2, 149, 944	42. 71	993	878, 833	13, 603, 638	6. 46
Restaurants with table service.....	347	3, 699, 777	433, 061	4, 137, 838	2, 493, 323	44. 18	285	832, 071	13, 842, 713	6. 08
Lunch counters, refreshment stands, etc.:										
Refreshment stands.....	49	90, 304	36, 738	127, 042	87, 759	37. 17	41	43, 982	549, 405	8. 01
Fountain—lunches.....	56	143, 830	57, 823	201, 653	127, 728	41. 41	50	67, 655	748, 456	9. 04
Lunch counters.....	211	246, 171	225, 342	471, 513	250, 956	44. 28	167	194, 805	1, 395, 683	7. 51
Soft-drink stands.....	22	34, 621	25, 137	59, 758	21, 649	56. 34	10	12, 555	114, 896	10. 93
Lumber and building group.....	795	4, 776, 604	979, 498	5, 756, 102	2, 785, 468	28. 51	441	374, 251	13, 247, 479	2. 83
Lumber and building material dealers:										
Lumber and building material dealers.....	215	1, 581, 257	131, 693	1, 712, 950	981, 495	21. 32	55	66, 935	3, 570, 258	1. 60
Lumber and hardware.....	114	839, 529	94, 237	933, 766	614, 479	22. 22	38	36, 337	2, 368, 753	1. 54
Roofing.....	36	128, 165	67, 056	195, 221	33, 513	47. 33	29	11, 381	327, 778	3. 47
Dealers in any other single building material.....	3	617		617	160	(X)				
Electrical shops (without radio).....	100	384, 478	162, 459	546, 937	217, 869	46. 97	84	54, 447	1, 476, 568	3. 69
Heating and plumbing shops:										
Heating appliances and oil burners.....	36	393, 078	22, 854	415, 932	151, 145	52. 60	23	16, 948	677, 933	2. 50
Plumbing shops—heating and ventilating.....	155	870, 253	307, 395	1, 177, 648	326, 623	38. 67	99	48, 279	1, 938, 347	2. 49
Paint and glass stores:										
Glass and mirror shops.....	12	43, 335	21, 378	64, 713	23, 171	38. 59	12	7, 453	227, 748	3. 27
Paint and glass stores.....	124	538, 896	172, 376	711, 272	437, 033	37. 75	100	132, 361	2, 708, 300	4. 89
Other retail stores.....	3, 963	14, 623, 432	5, 424, 776	20, 048, 208	15, 408, 261	27. 99	2, 943	4, 569, 264	82, 564, 123	5. 40
Hardware stores.....	292	1, 307, 803	433, 362	1, 741, 165	1, 170, 927	26. 16	237	348, 948	8, 691, 445	4. 01
Hardware and farm implement stores:										
Farm implements, machinery, and equipment dealers.....	38	260, 550	72, 080	338, 630	282, 479	17. 61	18	15, 568	1, 377, 182	1. 13
Farm implement dealers with hay, grain, and feed.....	6	14, 956	7, 810	22, 766	13, 050	11. 68	2	417	34, 000	1. 23
Hardware and farm implement stores.....	73	378, 335	124, 014	502, 349	280, 469	22. 51	36	32, 809	1, 567, 261	2. 09
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	167	675, 124	138, 415	813, 539	749, 380	8. 14	45	46, 293	2, 319, 712	2. 00
Harness shops.....	31	13, 226	36, 618	49, 844	23, 297	33. 68	17	9, 159	134, 051	6. 83
Farmers' supply stores.....	16	91, 698	29, 160	120, 858	97, 117	15. 29	8	10, 139	343, 844	2. 95
Seeds, bulbs, and nursery stock.....	37	277, 377	33, 437	310, 814	212, 153	43. 63	18	29, 262	704, 647	4. 15
Cooperage—barrels, boxes, crates, casks.....	10	88, 138	7, 644	95, 782	34, 029	34. 53	10	7, 362	712, 084	1. 03
Coal and feed stores.....	33	110, 993	61, 541	178, 536	129, 568	13. 74	10	19, 351	983, 239	1. 97
Feed stores with groceries.....	100	169, 525	156, 716	326, 241	149, 513	12. 43	34	60, 630	865, 928	7. 00
Book stores.....	45	248, 714	33, 589	282, 303	215, 592	31. 34	38	60, 630	865, 928	7. 00
Cigar stores and cigar stands:										
Cigar stores with fountains.....	42	152, 856	59, 444	212, 300	160, 338	32. 46	36	32, 446	1, 103, 891	7. 47
Cigar stands.....	325	750, 758	567, 378	1, 324, 136	611, 875	43. 67	246	277, 637	3, 976, 789	6. 98
Cigar stores without fountains.....	341	763, 800	501, 630	1, 264, 830	839, 096	33. 32	301	514, 755	5, 797, 183	8. 88
Coal and wood yards—ice dealers:										
Coal and wood yards.....	302	1, 874, 129	383, 775	2, 257, 904	1, 631, 803	33. 12	141	114, 570	5, 867, 514	1. 97
Ice dealers.....	7	207, 138	10, 608	217, 746	111, 108	49. 33	3	7, 587	116, 636	6. 50
Drug stores:										
Drug stores.....	443	1, 246, 156	659, 560	1, 905, 716	1, 389, 946	27. 53	360	560, 374	10, 771, 485	5. 20
Drug stores with fountains.....	403	1, 572, 046	432, 960	2, 005, 006	1, 799, 901	28. 02	359	719, 433	12, 380, 337	5. 81
Florists.....	128	338, 824	137, 752	496, 576	585, 290	54. 42	94	169, 492	1, 748, 123	9. 70
Gifts—novelties, toys—cameras:										
Art and gift shops.....	43	33, 586	49, 720	83, 306	76, 281	46. 58	36	47, 085	332, 943	14. 14
Novelty and souvenir shops.....	28	71, 684	60, 228	131, 912	83, 404	58. 00	27	36, 318	367, 751	9. 88
Camera dealers—photographic supplies.....	8	84, 353	6, 224	90, 577	80, 060	33. 64	7	21, 358	521, 747	4. 09
Jewelry stores:										
Jewelry stores (installment credit).....	17	400, 886	7, 952	408, 838	562, 562	31. 63	17	153, 555	3, 071, 178	5. 00
Jewelry stores.....	334	607, 820	554, 108	1, 161, 928	1, 055, 136	43. 63	301	428, 217	4, 746, 391	9. 02
Luggage and leather goods stores.....	23	57, 763	25, 137	82, 900	112, 473	28. 89	22	62, 141	616, 591	10. 08
Music stores (without radio).....	36	144, 428	31, 372	175, 800	268, 567	41. 61	34	77, 389	1, 031, 644	7. 50
News dealers.....	31	145, 488	19, 540	165, 028	178, 692	40. 32	17	14, 321	313, 103	4. 57
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	32	485, 685	22, 256	507, 941	484, 282	35. 65	30	108, 686	2, 690, 269	4. 18
Office and store mechanical appliance dealers (retail).....	24	499, 262	9, 710	508, 972	152, 428	42. 29	23	39, 567	1, 350, 878	2. 93
Office and store furniture and equipment dealers.....	9	61, 921	5, 472	67, 393	60, 103	26. 91	8	11, 897	392, 329	3. 94
Store fixture dealers.....	5	29, 724	14, 147	43, 871	24, 061	40. 02	4	6, 725	162, 013	4. 15
Typewriter dealers.....	22	219, 688	15, 480	235, 168	153, 506	50. 72	22	28, 647	760, 376	3. 74
Opticians and optometrists.....	53	157, 413	87, 360	244, 773	295, 982	55. 83	53	94, 018	771, 486	12. 19
Sporting goods stores, including athletic and playground equipment:										
Sporting goods specialty stores.....	32	153, 593	55, 895	209, 488	183, 890	34. 79	29	50, 605	1, 101, 069	4. 60
Sporting goods stores with toys and stationery.....	10	19, 548	11, 403	30, 951	15, 719	23. 75	8	6, 691	173, 120	3. 86
Stationers and printers:										
Printers and lithographers.....	15	52, 689	21, 775	74, 464	24, 203	38. 74	14	8, 050	137, 915	5. 84
Stationers and engravers.....	15	22, 306	25, 232	47, 538	29, 889	37. 23	12	12, 890	168, 530	7. 65
Monuments and tombstones.....	16	39, 223	32, 215	71, 438	23, 354	45. 42	8	4, 430	110, 244	4. 02
Miscellaneous classifications (combined).....	365	881, 324	457, 305	1, 338, 629	1, 147, 770	(X)	261	266, 635	4, 405, 600	(X)
Secondhand stores.....	452	466, 369	539, 130	1, 005, 499	662, 490	43. 66	374	307, 979	3, 073, 496	10. 02

TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS

KIND OF BUSINESS	Number of stores reporting seasonal variation data	TOTAL EMPLOYEES (full time and part time)		PART-TIME EMPLOYEES (included in total column)		PROPRIETORS AND FIRM MEMBERS (not on pay roll)		SEASONAL VARIATION IN EMPLOYMENT							
		Men	Women	Men	Women	Men	Women	Ratios at specified dates (total full-time and part-time employees) 100 per cent represents year's average				Proportion of part-time employees to total employees (ratio of part-time employees at specified dates to total full-time and part-time employees at same dates)			
		Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec. 15
All groups ¹	14,183	65	35	58	42	90	10	95	99	101	105	14	14	14	15
Food group	3,453	74	26	69	31	91	9	96	101	104	99	25	24	23	24
General stores	647	73	27	61	39	89	11	95	104	100	101	14	16	15	17
General merchandise group	520	34	66	23	77	82	18	88	90	97	125	13	13	15	18
Automotive group	2,711	93	7	87	13	97	3	97	105	102	96	7	8	8	7
Apparel group	936	49	51	52	48	79	21	97	98	102	105	14	18	14	15
Furniture and household group	639	78	22	71	29	92	8	98	98	101	103	8	8	8	8
Restaurants and eating places	1,433	43	57	28	72	76	24	96	102	103	99	13	14	14	13
Lumber and building group	686	92	8	53	7	96	4	95	102	106	97	9	10	9	9
Other retail stores	2,868	77	23	72	28	93	7	96	99	102	103	15	16	16	17
Secondhand stores	215	79	21	88	12	94	6	97	102	100	101	14	15	16	14
Food group	3,453	74	26	69	31	91	9	96	101	104	99	25	24	23	24
Candy and confectionery stores:															
Candy stores—nut stores	24	10	90	29	71	87	13	97	97	104	102	23	23	26	20
Confectionery stores—candy and fountain	377	33	67	25	75	86	14	95	106	101	98	57	32	30	29
Dairy-products stores:															
Dairy-products stores (including ice cream)	67	57	43	34	66	93	7	95	107	101	97	23	23	23	23
Egg and poultry dealers	9	73	27	100	0	100	0	98	98	101	103	8	8	8	8
Milk dealers	19	91	9	83	17	100	0	99	100	101	100	1	2	2	2
Delicatessen stores	39	23	77	32	68	68	32	100	100	99	101	27	26	26	26
Fruit stores and vegetable markets	162	82	18	75	25	97	3	81	86	132	101	33	36	22	28
Grocery stores (without meats)	1,325	77	23	74	26	98	12	97	102	101	100	28	30	29	29
Combination stores (groceries and meats):															
Grocery stores with meats	433	83	17	76	24	92	8	96	100	103	101	20	20	22	22
Meat markets with groceries	134	88	12	89	11	96	4	95	102	102	101	21	20	20	21
Meat markets (including sea foods):															
Fish markets—sea foods	38	77	23	100	0	100	0	96	91	105	108	13	14	13	12
Meat markets	642	93	7	91	9	98	2	102	103	103	92	19	20	20	21
Bakeries—bakery-goods stores (except manufacturing bakeries)	150	32	68	25	75	82	18	92	101	103	104	15	14	15	14
Other food stores:															
Coffee, tea, spices	27	57	43	43	57	100	0	99	98	102	101	27	25	27	25
General food stores	9	60	40	100	0	88	12	81	95	95	129	25	21	20	16
General stores	647	73	27	61	39	89	11	95	104	100	101	14	16	15	17
General stores—groceries with apparel	23	81	19	67	33	81	19	99	101	101	99	12	14	14	12
General stores—groceries with dry goods	183	68	32	61	39	87	13	92	102	103	103	21	23	23	24
General stores—groceries with other merchandise	441	74	26	62	38	91	9	95	104	100	101	11	14	12	15
General merchandise group	520	34	66	23	77	82	18	88	90	97	125	13	13	15	18
Department stores:															
With food departments	16	30	70	24	76	100	0	88	89	96	127	13	11	13	10
Without food departments	96	35	65	28	72	60	40	87	89	99	125	13	14	16	20
Dry-goods stores	164	25	75	10	90	80	20	91	97	94	118	15	18	17	26
General merchandise stores:															
With food departments	78	72	28	45	55	87	13	96	104	101	99	7	10	9	9
Without food departments	74	46	54	21	79	92	8	85	94	99	122	16	19	23	32
Army and navy goods stores	7	83	17	100	0	100	0	108	108	92	92	8	8	9	9
Variety, 5-and-10, and 25-and-50-cent stores	94	17	83	7	93	80	20	82	83	87	148	20	18	19	38
Automotive group	2,711	93	7	87	13	97	3	97	105	102	96	7	8	8	7
Motor-vehicle dealers:															
Automobile subrooms—new and trade-in	586	91	9	82	18	98	2	98	105	101	96	1	2	2	2
Used-car establishments	37	97	3	100	0	100	0	97	100	105	92	7	7	7	7
Automobile dealers with farm implements and machinery	22	96	4	100	0	100	0	100	106	100	94	3	5	2	3
Accessories, tires, and batteries:															
Accessory stores with tires and batteries	73	92	8	82	18	97	3	96	106	100	98	5	5	5	5
Battery and ignition shops—brake-repair shops	79	93	7	89	20	100	0	95	99	101	105	6	6	8	11
Tire shops (including tire repairs)	75	90	10	75	25	96	4	95	102	104	99	9	9	9	7
Filling stations:															
Filling stations—gasoline and oil	246	99	1	98	2	96	4	90	106	105	99	27	31	29	29
Filling stations with tires and accessories	595	97	3	96	4	97	3	94	105	104	97	21	23	23	21
Filling stations with other merchandise	278	80	20	70	30	91	9	88	113	107	92	34	38	38	34
Motor cycles, bicycles, and supplies:															
Motor cycle dealers	11	95	5	100	0	75	25	103	103	98	96	5	7	5	2
Bicycle shops	5	89	11	100	0	100	0	98	99	99	104	16	16	16	20
Garages and repair shops:															
Body, fender, and paint shops	53	94	6	92	8	100	0	99	109	98	94	8	8	7	8
Garages (repairs and storage, gasoline, oil, accessories)	726	96	4	90	10	98	2	96	104	103	97	9	12	11	10
Parking stations, parking garages, and lots	4	100	0	100	0	75	25	94	102	102	102	27	33	33	33
Boats (motor boats, yachts, canoes)	5	100	0	100	0	100	0	100	100	100	100	0	0	0	0
Apparel group	936	49	51	52	48	79	21	97	98	102	105	14	18	14	15
Men's and boys' clothing and furnishings stores:															
Men's and boys' clothing stores	18	86	14	100	0	86	14	97	101	103	99	7	11	13	9
Men's and boys' hat stores	10	79	21	100	0	100	0	95	98	105	102	19	22	21	21
Men's furnishings stores	63	83	17	86	14	94	6	89	95	93	123	24	27	26	35
Men's clothing and furnishings stores	210	78	22	63	37	94	6	96	95	98	111	14	14	14	19
Family clothing stores, men's, women's, children's	40	42	58	42	58	93	7	96	96	96	102	12	12	15	13
Women's ready-to-wear specialty stores—apparel and accessories	151	8	92	16	84	43	57	100	96	101	103	8	8	8	8

¹ Group totals may include figures for classifications which were omitted from the detail to avoid disclosure of individual operations.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1283

TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS—Continued

KIND OF BUSINESS	Number of stores reporting seasonal variation data	TOTAL EMPLOYEES (full time and part time)		PART-TIME EMPLOYEES (included in total column)		PROPRIETORS AND FIRM MEMBERS (not on pay roll)		SEASONAL VARIATION IN EMPLOYMENT											
		Men	Women	Men	Women	Men	Women	Ratios at specified dates (total full-time and part-time employees) 100 per cent represents year's average				Proportion of part-time employees (ratio of part-time employees at specified dates to total full-time and part-time employees at same dates)							
								Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec. 15				
Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent		
Apparel group—Continued.																			
Women's accessories stores:																			
Corset and lingerie shops.....	9	13	87	33	67	60	40	92	99	95	114	28	23	33	42				
Furriers—fur shops.....	31	44	55	71	29	76	21	82	98	116	104	9	9	12	9				
Millinery stores.....	93	3	97	1	99	16	84	112	94	111	83	23	21	24	17				
Costume accessories stores, including jewelry, bags, and gloves.....	8	11	89	14	86	40	60	75	90	90	145	40	33	39	28				
Other apparel stores:																			
Custom tailors.....	145	74	25	68	32	98	2	100	97	101	102	10	10	10	11				
Dressmakers.....	9		100		100	11	89	111	78	117	94	35	21	33	18				
Shoe stores:																			
Shoe stores, men's.....	20	96	4	100		100		103	101	98	98	8	3	3	3				
Shoe stores, women's.....	15	76	24	100		50	50	97	102	100	101	15	14	14	14				
Family shoe stores, men's, women's, children's.....	158	84	16	87	13	94	6	93	97	101	106	20	20	19	21				
Furniture and household group.....	639	78	22	71	29	92	8	98	98	101	103	8	8	8	8				
Furniture stores:																			
Furniture stores.....	173	76	24	64	36	89	11	99	97	99	105	3	3	3	3				
Furniture and undertaker.....	9	67	33	57	43	100		89	93	102	116	20	19	22	27				
Furniture and hardware stores.....	65	85	15	61	39	94	6	97	101	101	101	12	12	12	13				
Floor coverings, draperies, curtains, and upholstery stores:																			
Draperies, curtains, and upholstery stores.....	5	100		50	50	60	40	100	100	100	100	57	57	57	57				
Floor coverings stores.....	13	87	13	100		89	11	98	98	104	100	7	5	11	7				
Household appliances stores:																			
Household appliances stores (electrical).....	143	82	18	80	20	95	5	95	102	103	100	13	12	12	12				
Household appliances stores.....	20	83	17			100		102	105	96	94								
Refrigerator dealers—electric only.....	5	84	16	100		100		110	119	95	76	50	51	29	32				
Other home furnishings and appliances stores:																			
China, glassware, crockery, tinware, enamelware, picture and framing shops.....	8	50	50		100	100		92	95	95	118		6	6	5				
Stove and range dealers.....	10	70	30	20	80	100		98	90	93	114	12	13	24	31				
Antique shops.....	8	100						100	100	100	100								
Awnings, flags, banners, window shades, and tents.....	5	25	75	25	75	40	60	70	87	104	139	50	40	33	50				
Interior decorators.....	4	75	25	100		75	25	87	122	104	87	20	14	17	20				
Radio and music shops:																			
Radio and electrical shops.....	104	86	14	85	15	96	4	90	96	108	106	16	16	16	17				
Radio and musical instruments stores.....	57	65	35	62	38	96	4	101	98	100	101	6	5	6	6				
Restaurants, cafeterias, and eating places.....	1,439	43	57	23	72	76	24	86	102	103	99	13	14	14	13				
Restaurants, cafeterias, and lunch rooms:																			
Cafeterias.....	21	43	57	32	68	100		105	98	100	97	17	17	17	18				
Lunch rooms.....	866	39	61	23	77	75	25	96	102	103	99	16	17	17	17				
Restaurants with table service.....	336	47	53	32	68	80	20	95	102	104	99	7	7	8	8				
Lunch counters, refreshment stands, etc.:																			
Refreshment stands.....	35	54	46	52	48	81	19	73	114	109	104	38	44	50	46				
Fountain—lunches.....	49	34	66	37	63	78	22	94	102	102	102	20	23	19	17				
Lunch counters.....	122	34	66	26	74	73	27	96	102	103	99	30	28	28	27				
Soft-drink stands.....	10	43	57	44	56	92	8	87	99	102	102	22	21	23	23				
Lumber and building group.....	686	92	8	93	7	96	4	95	102	106	97	8	10	9	9				
Lumber and building material dealers:																			
Lumber and building material dealers.....	199	95	5	93	7	93	7	95	101	103	101	8	10	10	10				
Lumber and hardware.....	110	92	8	94	6	100		99	102	102	97	8	8	8	8				
Roofing.....	27	99	1	100		90	10	91	108	115	86	8	8	8	8				
Electrical shops (with or without radio).....	73	87	13	93	7	93	7	100	99	103	98	15	15	13	14				
Heating and plumbing shops:																			
Heating appliances and oil burners.....	33	89	11	100		100		65	92	143	100	1	1	1	1				
Plumbing shops—heating and ventilating.....	130	92	8	98	2	100		99	103	103	95	11	10	10	13				
Paint and glass stores:																			
Glass and mirror shops.....	10	87	13	100		100		99	99	103	99	7	7	6	7				
Paint and glass stores.....	97	89	11	83	17	94	6	101	106	105	88	10	10	6	7				
Other retail stores.....	2,668	77	23	72	28	93	7	98	99	102	103	15	16	16	17				
Hardware stores.....	205	87	13	80	20	96	4	99	101	102	98	9	10	10	11				
Hardware and farm implement stores:																			
Farm implements, machinery, and equipment dealers.....	26	90	10	96	4	100		94	107	101	98	10	19	16	14				
Farm implement dealers with hay, grain, and feed.....	5	90	10	100		100		102	102	112	84	18	18	25					
Hardware and farm implements.....	62	92	8	86	14	98	2	108	105	96	91	7	12	8	6				
Farmers' supplies stores:																			
Feed stores (flour, feed, grain, fertilizer).....	140	90	10	90	10	93	7	96	103	99	102	10	13	10	11				
Harness shops.....	14	100		100		100		114	82	108	98	43	30	31	25				
Farmers' supply stores.....	14	92	8	100		100		97	108	102	93	13	17	15	11				
Seeds, bulbs, plants, and nursery stock.....	20	90	10	83	17	100		113	106	97	84	25	13	17	12				
Cooperage—barrels, boxes, crates, casks.....	10	74	26	72	28	100		35	36	212	117	21	17	41	80				
Coal and feed stores.....	26	97	3	100		100		93	94	123	99	20	14	21	18				
Feed stores with groceries.....	63	82	18	75	25	89	11	92	103	105	100	16	21	21	17				
Book stores.....	35	81	19	45	55	86	14	82	100	112	106	29	47	45	28				
Cigar stores and cigar stands:																			
Cigar stores with fountains.....	35	94	6	89	11	97	3	96	101	102	101	12	14	14	14				
Cigar stands.....	201	94	6	93	7	97	3	95	103	102	100	15	17	17	17				
Cigar stores without fountains.....	239	90	10	85	15	98	2	99	100	101	100	13	13	14	13				
Coal and wood yards—ice dealers:																			
Coal and wood yards.....	249	93	7	97	3	96	5	96	89	106	109	15	15	18	17				
Ice dealers.....	4	98	2		100	100		78	158	97	67		3	3					
Drug stores:																			
Drug stores.....	354	75	25	70	30	92	8	97	101	100	102	16	17	17	18				
Drug stores with fountains.....	333	57	43	71	29	97	3	98	100	101	101	17	17	17	17				
Florists.....	93	67	33	47	53	74	26	109	90	84</									

CENSUS OF DISTRIBUTION

TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS—Continued

KIND OF BUSINESS	Number of stores reporting seasonal variation data	TOTAL EMPLOYEES (full time and part time)		PART-TIME EMPLOYEES (included in total column)		PROPRIETORS AND FIRM MEMBERS (not on pay roll)		SEASONAL VARIATION IN EMPLOYMENT							
		Men	Women	Men	Women	Men	Women	Ratios at specified dates (total full-time and part-time employees) 100 per cent represents year's average				Proportion of part-time employees to total employees (ratio of part-time employees at specified dates to total full-time and part-time employees at same dates)			
								Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec. 15
		Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent	Per cent
Other retail stores—Continued.															
Gifts—novelties and toys—cameras:															
Art and gift shops.....	23	21	79	20	80	38	62	80	83	88	149	17	16	41	
Novelty and souvenir shops.....	14	56	44	71	29	85	15	61	98	120	121	19	12	31	
Camera dealers—photographic supplies.....	5	52	48	20	80	100		92	101	98	109			8	
Jewelry stores:															
Jewelry stores (installment credit).....	16	67	33	73	27	100		84	88	104	124	3	3	3	0
Jewelry stores.....	201	71	29	61	39	98	2	95	90	96	113	14	15	16	23
Luggage and leather goods stores.....	21	71	29	70	30	92	8	92	90	98	114	15	16	12	25
Music stores (without radio).....	29	61	39	58	42	82	18	96	94	100	110	10	12	11	11
News dealers.....	19	78	22	84	16	80	20	100	100	102	98	19	19	19	21
Office, school, and store supplies and equipment dealers:															
Office and school supplies.....	28	69	31	54	46	88	12	97	97	99	107	3	3	4	6
Office and store mechanical appliance dealers (retail).....	21	85	15	50	50	100		101	101	100	98	2	2	1	2
Office and store furniture and equipment dealers.....	9	71	29	50	50			97	101	99	103	9	10	8	10
Store fixture dealers.....	4	88	12					94	100	100	100	25	12	17	12
Typewriter dealers.....	13	85	15	86	14	100		101	101	101	97	11	11	11	13
Opticians and optometrists.....	31	82	18	50	50	94	6	90	101	101	99	11	11	12	13
Sporting-goods stores, including athletic and playground equipment:															
Sporting-goods specialty stores.....	20	82	18	75	25	100		97	90	101	103	7	7	7	7
Sporting-goods stores with toys and stationery.....	8	46	54	100		86	14	98	111	105	86	13	22	18	
Stationers and printers:															
Printers and lithographers.....	10	70	30	57	43	88	12	98	101	106	95	18	20	16	15
Stationers and engravers.....	11	47	53	75	25	92	8	126	81	81	112	50	28	22	28
Monuments and tombstones.....	12	96	4	88	12	100		107	90	103	91	37	36	35	39
Miscellaneous classifications (combined).....	225	64	36	55	45	83	17	101	102	99	98	18	20	18	18
Secondhand stores.....	215	79	21	88	12	94	0	97	102	100	101	14	15	16	14

TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	STATE TOTALS (includes Table 4B)		STORES WITH ANNUAL SALES OF \$109,000 TO \$199,000		STORES WITH ANNUAL SALES OF \$50,000 TO \$99,999		STORES WITH ANNUAL SALES OF \$30,000 TO \$49,999		STORES WITH ANNUAL SALES OF \$20,000 TO \$29,999		STORES WITH ANNUAL SALES OF \$10,000 TO \$19,999		STORES WITH ANNUAL SALES OF \$5,000 TO \$9,999		STORES WITH ANNUAL SALES OF LESS THAN \$5,000	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
All groups 1.....	22,110	\$761,608	828	\$112,993	2,014	\$138,305	2,682	\$98,058	2,561	\$92,075	4,734	\$37,877	3,680	\$26,884	5,282	\$13,229
Per cent of total stores and sales.....	100.00	100.00	3.74	14.83	9.11	18.15	11.59	12.87	11.58	8.15	21.41	8.91	16.04	3.53	23.89	1.74
Food group.....	6,140	183,564	190	25,287	617	41,851	851	\$2,616	771	19,752	1,394	19,957	1,038	7,661	1,243	3,148
Candy and confectionery stores:																
Candy stores—nut stores.....	38	370					3	132			9	151	7	46	19	42
Confectionery stores (candy and fountain).....	792	6,992	1	106	3	191	18	627	55	1,332	170	2,324	218	1,584	327	828
Dairy products stores:																
Dairy products stores (including ice cream).....	84	3,559	6	711	11	719	25	982	17	402	14	209	5	34	4	8
Egg and poultry dealers.....	33	1,630			2	141	4	139			3	38	2	17	20	24
Milk dealers.....	21	3,604	2	283	3	228	4	146	1	26	7	85				
Delicatessen stores.....	41	859			4	272	2	86	12	295	10	140	5	40	8	25
Fruit stores and vegetable markets.....	254	5,449	4	461	15	1,049	30	1,126	26	619	62	871	43	303	70	172
Grocery stores (without meats).....	2,876	68,815	69	9,059	309	20,245	393	15,201	330	8,048	644	9,124	527	3,896	606	1,557
Combination stores (groceries and meats):																
Grocery stores with meats.....	629	27,394	43	5,881	131	9,102	138	5,279	109	2,708	126	1,867	51	397	26	62
Meat markets with groceries.....	174	6,464	10	1,429	30	2,054	41	1,559	31	741	36	513	16	186	10	33
Meat markets (including sea foods):																
Fish markets—sea foods.....	75	1,449	3	439	3	176	6	207	8	192	17	250	19	137	19	49
Meat markets.....	841	32,542	48	6,386	167	7,123	164	6,290	147	3,531	288	3,508	70	524	51	158
Bakeries—bakery-goods stores (except manufacturing bakeries):																
Other food stores.....	222	3,204	2	242	5	335	19	680	27	666	48	681	58	430	63	170
Coffee, tea, spices.....	33	1,221	2	283	3	225	3	130	6	145	7	99	9	74	2	5
Farm products stores.....	11	18											1	8	10	10
General food stores.....	17	160							1	32	2	47	3	21	8	23
General stores.....	1,001	35,864	49	6,523	148	10,263	202	7,814	154	3,722	914	3,145	112	892	113	302
General stores—groceries with apparel:																
General stores—groceries with dry goods.....	42	1,213	3	423	1	71	0	338	6	143	11	181	4	33	8	24
General stores—groceries with dry goods.....	351	8,595	3	384	26	1,532	58	2,218	57	1,371	86	1,237	58	421	62	161
General stores—with other merchandise.....	608	26,056	43	5,716	121	8,360	135	5,258	91	2,208	117	1,727	50	378	43	117
General merchandise group.....	734	109,329	69	10,139	85	5,908	75	2,878	86	2,088	126	1,816	91	659	115	308
Department stores:																
With food departments.....	17	30,885	4	652												
Without food departments, including 1 mail-order house.....	98	51,541	42	6,118	1	82	1	44								
Dry-goods stores.....	264	6,298	8	1,157	18	1,192	21	810	47	1,130	60	864	49	354	59	153

1 Group totals may include figures or classifications which are omitted from the detail to avoid disclosure of individual operations.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1285

TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS—Continued

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES—Continued
 (Sales expressed in thousands of dollars)

KIND OF BUSINESS	STATE TOTALS (includes Table 4B)		STORES WITH ANNUAL SALES OF \$100,000 TO \$199,000		STORES WITH ANNUAL SALES OF \$50,000 TO \$99,999		STORES WITH ANNUAL SALES OF \$30,000 TO \$49,999		STORES WITH ANNUAL SALES OF \$20,000 TO \$29,999		STORES WITH ANNUAL SALES OF \$10,000 TO \$19,999		STORES WITH ANNUAL SALES OF \$5,000 TO \$9,999		STORES WITH ANNUAL SALES OF LESS THAN \$5,000	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
General merchandise group—Continued.																
General merchandise stores:																
With food departments.....	100	\$7,286	6	\$934	22	\$1,475	19	\$726	12	\$305	16	\$237	9	\$64	9	\$26
Without food departments.....	83	3,652	1	195	33	2,310	17	665	11	254	14	189	3	26	4	13
Army and navy goods stores.....	13	265					3	115	1	25	7	112	1	6	1	3
Women's exchanges.....	3	5													3	5
Variety, 5-and-10, and to-a-dollar stores.....	156	9,427	8	1,053	11	849	14	518	15	366	29	414	25	203	39	103
Automotive group.....	4,801	170,100	181	24,968	272	19,138	317	11,041	417	10,010	1,019	14,400	869	6,258	1,561	3,082
Motor vehicle dealers:																
Automobile salesrooms—new and trade-in.....	633	111,601	146	20,186	127	9,328	74	2,899	38	942	52	764	25	179	14	41
Used car establishments.....	46	1,982	7	1,050	6	419	6	232	3	75	10	140	6	41	8	25
Automobile dealers with farm implements and machinery.....	22	2,214	3	404	12	595	3	110	2	54						
Accessories, tires, and batteries:																
Accessory stores with tires and batteries.....	80	3,752	5	624	21	1,543	16	619	8	187	16	255	9	64	9	33
Battery and ignition shops—brake repair shops.....	117	1,650			4	290	6	244	15	354	31	462	28	207	33	94
Tire shops (including tire repairs).....	122	3,801	4	522	16	1,054	11	428	15	370	24	335	14	90	35	90
Filling stations:																
Filling stations—gasoline and oil.....	603	5,323	1	120	5	336	20	690	40	959	132	1,856	114	834	291	538
Filling stations with tires and accessories.....	862	14,517	5	712	28	1,874	84	3,156	133	3,190	262	3,798	178	1,311	172	467
Filling stations with other merchandise.....	902	8,576	4	543	10	613	20	759	59	1,400	197	2,704	215	1,510	487	1,046
Motor cycles, bicycles, and supplies:																
Motor-cycle dealers.....	12	401			4	299			1	25	4	55	2	17	1	4
Bicycles, motor cycles, and supplies stores.....	5	73					1	39			2	23	1	6	1	4
Bicycle shops.....	20	189	1	110							1	18	2	18	16	44
Garages and repair shops:																
Body, fender, and paint shops.....	73	1,102			4	259	10	405	1	26	19	249	15	99	24	65
Garages (repairs and storage, gasoline, oil, accessories).....	1,188	14,672	5	697	35	2,288	63	2,255	101	2,395	264	3,671	259	1,870	460	1,193
Parking stations, parking garages, and lots.....	5	74					1	42			2	22			2	9
Radiator shops (including repairs).....	8	69							1	24	2	30			5	14
Boats (motor boats, yachts, canoes).....	7	104					2	73			1	18	1	6	3	0
Apparel group.....	1,423	49,930	66	9,177	180	11,008	192	7,439	180	3,903	305	4,451	197	1,457	316	857
Men's and boys' clothing and furnishings stores:																
Men's and boys' clothing stores.....	20	752	2	293	4	259	1	31	3	70	4	61	3	27	3	11
Men's and boys' hat stores.....	12	334	1	169			2	71	1	21	3	49	3	20	2	4
Men's furnishings stores.....	105	2,673	2	318	8	460	23	944	10	254	30	563	14	107	9	27
Men's clothing and furnishings stores.....	260	12,276	20	3,009	39	2,717	64	2,501	47	1,180	49	765	26	221	10	31
Family clothing stores—men's, women's, children's.....	66	4,836	4	516	15	1,031	11	413	4	89	16	243	4	36	7	10
Women's ready-to-wear specialty stores—apparel and accessories.....	212	11,741	13	1,742	36	2,559	25	944	10	461	35	492	19	141	55	121
Women's accessories stores:																
Corset and lingerie shops.....	15	257			1	70	1	46	1	22	5	85	2	19	5	14
Furriers—fur shops.....	31	1,636	4	521	6	444	5	185	2	47	7	104	1	9	5	18
Hosiery shops.....	12	385	1	113	3	212	1	30			3	22	4	8		
Millinery stores.....	130	2,084	3	351	7	497	3	121	13	302	39	527	25	179	40	107
Costume accessories stores, including jewelry, bags, and gloves.....	9	120							3	76	2	27	2	14	2	2
Other apparel and furnishings stores:																
Children's specialty shops.....	4	134			1	75	1	45			1	10			1	4
Custom tailors.....	246	2,873	2	235	5	334	10	392	10	398	40	581	61	422	111	311
Dressmakers.....	11	39									1	11	1	5	9	23
Infants' wear shops.....	10	182	1	124					1	20	2	25			6	13
Shoe stores:																
Shoe stores—men's.....	23	408			2	140	3	127	2	51	7	100	5	35	4	14
Shoe stores—women's.....	17	1,407	2	320	4	303	7	240			1	16	1	8		
Family shoe stores—men's women's, children's.....	238	7,613	10	1,348	29	1,907	35	1,349	38	912	54	792	27	192	42	126
Furniture and household group.....	929	38,197	49	6,584	133	9,827	127	5,013	124	3,032	185	2,388	143	1,039	169	458
Furniture stores:																
Furniture stores.....	238	16,244	18	2,476	48	3,550	35	1,351	30	770	35	552	29	221	33	95
Furniture and undertaker.....	10	291			1	99	3	160	3	69	1	11	1	9	1	3
Furniture and hardware stores.....	95	2,860	1	158	18	1,245	19	578	22	529	16	243	10	68	13	38
Floor coverings, draperies, curtains, and upholstery stores:																
Draperies, curtains, and upholstery stores.....	9	56									2	23	4	24	3	9
Floor coverings stores.....	14	553	2	221	2	121	2	87	2	48	5	72			1	4
Household appliances stores:																
Household appliances stores (electrical).....	226	7,977	14	1,906	24	1,659	30	1,225	22	533	48	685	39	280	44	119
Household appliances stores.....	22	552	2	265	1	82	1	41	2	54	6	75	2	12	8	23
Refrigerator dealers—electric only.....	7	395	1	141	3	199	1	45					1	9	1	1
Other home furnishings and appliances stores:																
Brushes and brooms.....	5	213			1	83	2	65	1	25	1	10				
China, glassware, crockery, tinware, enamelware.....	12	388	2	206	1	63	1	36	2	42	2	29	1	7	3	7
Picture and framing stores.....	16	185					1	49	2	45	4	40	4	29	5	12
Stove and range dealers.....	10	352					1	45	2	45	2	24	3	22	3	12
Antique shops.....	12	84							1	26	2	24	3	24	6	10
Awnings, flags, banners, window shades, and tents.....	7	45									2	24	2	12	3	10
Interior decorators.....	6	191			1	62	2	77	2	49					1	3

CENSUS OF DISTRIBUTION

TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS—Continued

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES—Continued

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	STATE TOTALS (Includes Table 4B)		STORES WITH ANNUAL SALES OF \$100,000 TO \$199,999		STORES WITH ANNUAL SALES OF \$50,000 TO \$99,999		STORES WITH ANNUAL SALES OF \$30,000 TO \$49,999		STORES WITH ANNUAL SALES OF \$20,000 TO \$29,999		STORES WITH ANNUAL SALES OF \$10,000 TO \$19,999		STORES WITH ANNUAL SALES OF \$5,000 TO \$9,999		STORES WITH ANNUAL SALES OF LESS THAN \$5,000	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
Furniture and household group—Contd.																
Radio and music stores:																
Radio and electrical shops.....	164	\$3,468	2	\$239	14	\$936	26	\$998	19	\$468	35	\$492	34	\$247	34	\$86
Radio and musical instruments stores.....	69	4,159	6	896	19	1,428	7	296	14	329	6	86	8	56	6	18
Restaurants, cafeterias, and eating places.....	1,672	34,369	35	4,758	115	7,879	164	6,231	172	4,232	403	5,696	416	3,605	562	1,355
Restaurants, cafeterias, and lunch rooms:																
Cafeterias.....	21	1,462	4	515	4	274	6	241	3	68	2	25	1	7		
Lunch rooms.....	1,165	14,770	3	386	25	1,654	87	3,283	107	2,641	264	3,781	290	2,077	300	969
Restaurants with table service.....	347	15,069	28	3,857	81	5,673	55	2,278	35	868	70	970	42	310	29	81
Lunch counters, refreshment stands, etc.:																
Refreshment stands.....	49	578					5	171	8	199	7	97	8	65	21	46
Fountain-lunches.....	59	796			2	124	3	108	5	117	24	334	12	86	10	27
Lunch counters.....	211	1,699			3	154	5	170	11	269	34	468	59	430	99	290
Soft-drink stands.....	22	145							3	70	2	21	4	30	13	23
Lumber and building group.....	795	29,957	35	4,623	104	7,071	122	4,628	118	2,879	160	2,374	100	757	133	337
Lumber and building material dealers:																
Lumber and building material dealers.....	215	12,639	17	2,313	46	3,048	42	1,650	30	752	30	474	17	138	18	46
Lumber and hardware.....	114	6,954	11	1,363	32	2,164	26	736	22	533	22	322			2	4
Roofing.....	36	483					7	257	3	75	6	85	3	23	17	44
Dealers in any other single build- ing material.....	3	7													3	7
Electrical shops (without radio).....	100	1,628	1	114	2	165	9	335	16	393	28	420	19	143	25	68
Heating and plumbing shops:																
Heating appliances and oil burners.....	36	1,076	1	144	4	285	7	283	10	254	4	61	5	38	5	10
Plumbing shops—heating and ventilating.....	155	3,901	1	112	11	741	16	617	19	449	42	616	32	238	32	91
Paint and glass stores:																
Glass and mirror shops.....	12	238			1	55	2	66	2	46	3	42	1	9	3	9
Paint and glass stores.....	124	3,041	4	576	8	613	19	684	16	377	25	354	23	168	28	68
Other retail stores.....	3,993	128,683	162	20,904	372	25,169	500	19,013	536	12,910	878	12,674	616	4,497	831	2,198
Hardware stores:																
Hardware and farm implement stores— Farm implements, machinery, and equipment dealers.....	33	3,527	1	125	6	485	7	277	5	120	6	89	1	9	6	8
Farm implement dealers with hay, grain, and feed.....	6	297			3	224	1	48			2	34				
Hardware and farm implement stores.....	73	3,478	2	264	18	1,160	25	927	6	145	11	173	8	58	2	7
Farmers' supplies:																
Feed stores (flour, feed, grain, fertilizer).....	167	19,189	37	5,454	41	2,790	20	783	12	292	15	210	3	23	18	47
Harness shops.....	31	217							2	46	6	77	8	60	15	34
Farmers' supply stores.....	16	1,421	3	403	3	218	1	30	3	72	1	14	2	16	1	4
Seeds, bulbs, and nursery stock.....	37	1,215	3	343	7	496	4	140	4	106	5	82	2	15	12	32
Cooperage—barrels, boxes, crates, casks.....	10	318			3	180	2	62	2	50	1	19			2	5
Coal and feed stores.....	33	2,276	7	930	10	648	8	346	2	55	3	47	1	5	1	2
Feed stores with groceries.....	100	3,803	6	777	17	1,088	16	643	22	536	18	259	9	66	10	22
Book stores.....	45	1,588	3	411	4	292	7	261	2	46	10	132	13	93	5	16
Cigar stores and cigar stands:																
Cigar stores with fountains.....	42	1,148			7	496	8	316	4	96	12	171	6	50	5	19
Cigar stands.....	325	4,434	5	650	9	614	14	552	27	624	84	1,184	72	504	114	306
Cigar stores without fountains.....	341	6,315	3	318	19	1,240	45	1,720	49	1,163	84	1,219	58	442	83	222
Coal and wood yards—ice dealers:																
Coal and wood yards.....	362	11,743	15	2,071	49	3,498	49	1,893	41	1,004	45	641	41	291	54	135
Ice dealers.....	7	697	1	111	1	55							1	6	3	4
Drug stores:																
Drug stores.....	443	11,969	10	1,481	39	1,937	80	2,964	86	2,072	142	2,157	47	346	45	134
Drug stores with fountains.....	493	13,147	16	2,233	36	2,340	77	2,890	92	2,221	114	1,627	41	307	22	63
Florists.....	123	1,988	3	390	6	436	6	226	16	380	21	301	24	167	62	118
Gifts—novelties, toys—camera:																
Art and gift shops.....	43	343					2	80	2	53	6	96	8	56	25	57
Novelty and souvenir shops.....	28	371			1	83	2	80	2	46	6	81	7	48	10	32
Camera dealers—photographic supplies.....	8	525			1	84			2	52	1	18	1	7	2	7
Jewelry stores:																
Jewelry stores (installment credit).....	17	3,071	7	1,076	3	236	1	32	2	49						
Jewelry stores.....	334	5,165	6	778	14	937	19	755	32	760	75	1,018	83	596	105	261
Luggage and leather goods stores.....	23	676			4	245	4	142	9	225	4	54	1	9	1	2
Music stores (without radio).....	36	1,068	1	147	6	409	7	275	2	51	9	131	5	39	6	16
News dealers.....	31	697			2	218	4	140	6	154	9	132	6	45	3	8
Office, school, and store supplies and equipment dealers:																
Office and school supplies.....	32	2,783	2	242	5	387	8	321	4	99	4	58	2	15	3	
Office and store mechanical appli- cance dealers (retail).....	24	1,351	2	242	3	195			7	176	5	81	3	20	2	4
Office and store furniture and equipment dealers.....	9	474	1	172	2	155	2	72	2	52	1	14	1	9		
Store fixture dealers.....	5	169			1	59	2	78							2	7
Typewriter dealers.....	22	709	2	286	4	255	1	38	2	43	7	106	5	34	1	5
Opticians and optometrists.....	53	771			3	298	4	167	4	85	14	198	11	85	17	58
Sporting goods stores, including ath- letic and playground equipment:																
Sporting goods specialty stores.....	32	1,131	2	325	1	51	5	185	4	98	5	75	7	50	7	22
Sporting goods stores with toys and stationery.....	19	197			1	71	1	32	1	21	3	48	2	16	2	9
Stationers and printers:																
Printers and lithographers.....	15	255	1	117	1	93									13	45
Stationers and engravers.....	15	208							4	94	5	80	2	14	4	10
Monuments and tombstones.....	16	208					1	35	3	71	5	65	4	31	3	7
Miscellaneous classifications (com- bined).....	365	6,540	9	1,101	12	747	22	808	23	550	69	954	85	612	139	389
Secondhand stores.....	452	3,865			8	491	12	485	23	543	70	976	100	719	239	591

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1287

TABLE 4B.—THE STATE—SALES BY SIZE OF BUSINESS
STORES WITH SALES OF MORE THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES
[Sales expressed in thousands of dollars]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	TOTAL (included in State totals, Table 4A)		STORES WITH ANNUAL SALES EXCEEDING \$1,000,000		STORES WITH ANNUAL SALES OF \$500,000 TO \$999,999		STORES WITH ANNUAL SALES OF \$300,000 TO \$499,999		STORES WITH ANNUAL SALES OF \$200,000 TO \$299,999	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
All groups.....	451	\$242,957	38	\$88,695	71	\$50,190	149	\$96,988	193	\$49,708
Per cent of total stores and sales.....	2.04	31.82	0.17	11.63	0.32	6.59	0.68	7.47	0.87	6.13
Food group.....	28	\$14,298	1	\$2,253	2	\$1,097	16	\$5,742	19	\$4,016
Dairy products stores:										
Dairy products stores (including ice cream).....	2	(x)								
Egg and poultry dealers.....	2	(x)								
Milk dealers.....	4	(x)								
Fruit stores and vegetable markets.....	1	(x)								
Grocery stores (without meats).....	7	1,700					1	381	6	1,225
Grocery stores (with meats).....	5	2,042			1	830	2	797	2	465
Meat markets.....	16	4,962					9	3,162	7	1,800
Coffee, tea, spices.....	1	(x)								
General stores.....	9	3,262			1	972	4	1,338	4	952
General stores—groceries with dry goods.....	1	(x)								
General stores—groceries with other merchandise.....	8	(x)								
General merchandise.....	67	85,539	16	56,377	17	12,169	29	11,007	25	5,986
Department stores:										
With food departments.....	13	30,254	4	25,753	3	2,372	5	1,898	1	231
Without food departments.....	53	45,291	11	29,118	8	5,664	18	6,705	16	3,804
Dry-goods stores.....	2	(x)								
General merchandise stores.....	7	(x)								
Variety, 5-and-10, and to-a-dollar stores.....	12	5,922	1	1,506	3	2,059	2	860	6	1,457
Automotive group.....	165	79,701	12	19,571	34	22,943	54	21,163	65	16,024
Automobile salesroom—new and trade-in.....	157	77,262	12	19,571	33	22,413	51	20,233	61	15,045
Automobile dealers with farm implements and machinery.....	2	(x)								
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	2	(x)								
Tire shops (including tire repairs).....	3	896					2	627	1	269
Garages (repairs and storage, gasoline, oil, accessories).....	1	(x)								
Apparel group.....	27	11,638	4	4,310	1	619	11	4,094	11	2,615
Men's clothing and furnishings stores.....	5	1,852			1	619	2	749	2	484
Family clothing stores—men's, women's, children's.....	5	2,439	1	1,040			3	1,233	1	216
Women's ready-to-wear specialty stores—apparel and accessories.....	10	5,282	3	3,270			2	793	5	1,219
Furriers—fur shops.....	1	(x)								
Custom tailors.....	1	(x)								
Shoe stores:										
Shoe stores—women's.....	2	(x)								
Family shoe stores—men's, women's, children's.....	3	986					2	698	1	288
Furniture and household group.....	19	10,157	3	3,801	4	2,889	3	1,290	9	2,177
Furniture stores.....	10	7,229	3	3,801	3	2,217	1	468	3	743
Household appliances stores (electric).....	5	1,549					2	822	3	727
Stove and range dealers.....	1	(x)								
Radio and musical instruments stores.....	3	(x)								
Restaurants, cafeterias, and eating places.....	5	1,214							5	1,214
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	1	(x)								
Restaurants with table service.....	4	(x)								
Lumber and building group.....	23	7,266			2	1,338	8	2,993	13	2,955
Lumber and building material dealers:										
Lumber and building material dealers.....	15	4,216			1	513	4	1,456	10	2,247
Lumber and hardware.....	5	1,833					4	1,537	1	296
Plumbing shops—heating and ventilating.....	2	(x)								
Paint and glass stores.....	1	(x)								
Other retail stores.....	78	29,292	2	2,293	10	7,569	24	9,261	42	10,189
Hardware stores.....	9	3,838	1	1,117	1	844	1	466	6	1,411
Hardware and farm implements stores:										
Farm implements, machinery, and equipment dealers.....	6	2,411			1	512	4	1,640	1	259
Hardware and farm implements stores.....	1	(x)								
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	21	9,591	1	1,176	4	3,400	5	3,116	8	1,899
Farmers' supply stores.....	2	(x)								
Coal and feed stores.....	1	(x)								
Feed stores with groceries.....	2	(x)								
Book stores.....	1	(x)								
Coal and wood yards—ice dealers:										
Coal and wood yards.....	8	2,269					2	769	6	1,440
Ice dealers.....	1	(x)								
Drug stores:										
Drug stores.....	3	879					1	360	2	519
Drug stores with fountains.....	5	1,462					2	712	3	750
Camera dealers—photographic supplies.....	1	(x)								
Jewelry stores (installment credit).....	4	1,677			2	1,163			2	514
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	4	1,650			1	904			3	755
Office and store mechanical appliances dealers (retail).....	2	(x)								
Office and store mechanical appliances dealers (retail).....	1	(x)								
Sporting goods specialty stores.....	1	(x)								
Miscellaneous classifications (combined).....	6	1,391							6	1,391

CENSUS OF DISTRIBUTION

TABLE 5A.—THE STATE—RETAIL DISTRIBUTION BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	22,110	21,225	58,768	10,752	\$53,444,307	\$2,992,623	\$83,564,623	\$110,410,230	\$761,808,034	100.00
Single-store independents.....	18,546	20,029	39,300	7,607	55,721,853	2,145,172	50,155,360	75,799,800	521,678,316	68.48
2-store independents.....	843	609	4,935	672	6,042,639	180,715	6,282,457	8,407,950	45,578,900	5.98
3-store independents.....	237	103	1,843	176	2,745,579	48,005	2,820,826	3,253,740	19,472,234	2.56
Local branch systems.....	5	5	23	5	21,242	1,035	21,187	8,650	153,039	.02
Local chains.....	729	82	3,669	425	5,359,864	123,502	5,167,288	5,822,350	49,376,662	6.48
Sectional chains.....	671	.....	2,858	567	4,295,471	175,652	4,405,688	4,276,210	38,634,590	5.07
National chains.....	363	.....	3,747	921	4,936,768	197,106	5,378,135	6,933,850	47,200,814	6.20
Other types of operation:										
Direct-selling (house-to-house).....	21	9	321	4	382,949	713	128,402	11,630	974,932	.13
Roadside markets or stands ¹	5	6	1	.....	330	.....	155	560	9,561	.....
Curbside markets or stands.....	5	5	5	3	7,304	1,072	7,157	1,980	94,607	.01
Itinerant vendors.....	3	3	2	1	2,295	175	631	60	10,740	.....
Industrial stores (including commissaries).....	25	4	51	7	97,572	2,013	20,086	157,900	1,441,798	.19
Leased departments— independent operators.....	19	11	70	13	74,475	3,104	79,225	59,270	355,848	.05
Leased department chains.....	43	8	95	31	143,061	8,380	203,102	125,520	891,318	.12
Utility-operated retail stores.....	145	.....	374	94	622,578	62,011	363,905	876,960	4,571,865	.60
Manufacturer controlled chains.....	42	1	659	100	995,250	22,700	445,735	728,520	4,518,149	.59
Cooperative stores ¹	27	.....	91	13	130,057	2,662	77,303	286,250	2,327,904	.31
Retailers—country buyers ¹	286	315	408	99	552,886	23,436	593,236	1,538,790	13,115,961	1.72
Retailers—wholesalers ¹	43	52	196	13	299,407	4,926	276,908	326,970	2,899,464	.38
All other types.....	2	1	980	1	992,667	124	1,122,831	1,663,180	8,496,212	1.11

¹ These classifications were used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

TABLE 5B.—THE STATE—COUNTY DISTRIBUTION BY TYPES OF OPERATION

[See Tables 13 and 14 for detailed county figures]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Sales expressed in thousands of dollars]

COUNTIES	TOTAL		INDEPENDENT STORES ¹			NATIONAL AND SECTIONAL CHAINS			OTHER TYPES OF OPERATION		
	Number of stores	Net sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales
Total	22,110	\$761,808	10,676	\$566,730	77	1,034	\$85,841	11	1,400	\$89,237	12
Adams.....	37	2,700	84	2,128	79	5	256	9	8	316	12
Asotin.....	73	1,678	65	1,396	81	2	(x)	(x)	6	(x)	(x)
Benton.....	155	3,590	133	2,731	76	6	378	11	16	481	13
Chelan.....	420	22,643	375	190,018	84	21	2,107	9	24	1,518	7
Chilliwack.....	286	8,628	261	6,917	80	7	779	9	18	932	11
Clark.....	511	13,446	460	10,927	81	26	1,489	11	25	1,030	8
Columbia.....	47	1,705	40	1,474	82	3	205	11	4	116	7
Cowlitz.....	473	13,880	422	9,869	71	27	2,912	21	24	1,099	8
Douglas.....	70	1,146	59	880	86	1	(x)	(x)	10	(x)	(x)
Ferry.....	56	778	53	723	93	.....	.....	.....	3	55	7
Franklin.....	83	2,269	73	1,782	70	6	326	14	4	158	7
Garfield.....	51	2,468	44	1,219	40	1	(x)	(x)	6	(x)	(x)
Grant.....	135	1,789	114	1,427	79	.....	.....	.....	21	372	21
Grays Harbor.....	910	30,422	843	24,651	82	24	3,485	12	43	1,886	6
Island.....	63	1,414	54	737	82	.....	.....	.....	9	677	48
Jefferson.....	118	2,948	108	2,208	75	2	(x)	(x)	8	(x)	(x)
King.....	6,793	278,092	5,985	212,267	76	385	30,079	11	423	35,746	13
Kitsap.....	414	12,176	376	8,995	74	9	1,163	9	29	2,018	17
Kittitas.....	287	8,026	266	6,161	77	13	940	12	8	925	11
Klickitat.....	166	2,891	156	2,586	90	3	128	4	7	177	6
Lewis.....	548	16,524	474	10,976	66	32	2,384	15	42	3,164	19
Lincoln.....	197	4,713	161	3,353	71	7	275	6	29	1,085	23
Mason.....	154	3,682	145	3,112	84	4	367	10	5	203	6
Okanogan.....	230	5,657	195	3,946	69	7	372	7	28	1,369	24
Pacific.....	248	5,244	233	4,303	82	11	385	7	4	556	11
Pend Oreille.....	113	2,948	103	1,733	85	3	122	6	7	193	9
Pierce.....	2,256	74,157	2,014	57,067	77	137	10,470	14	105	6,620	9
San Juan.....	35	962	27	645	67	.....	.....	.....	8	317	33
Skagit.....	538	14,763	471	10,082	74	24	1,568	11	43	2,218	15
Skamania.....	34	472	33	467	99	.....	.....	.....	1	5	1
Snohomish.....	1,126	31,585	1,035	24,729	78	40	3,568	11	51	3,288	11
Spokane.....	2,018	80,286	1,773	62,213	77	109	10,275	13	136	7,798	10
Stevens.....	224	4,465	202	3,285	74	6	502	11	16	678	15
Thurston.....	432	11,919	393	9,434	79	17	1,173	10	22	1,312	11
Wahkiakum.....	37	923	34	607	66	.....	.....	.....	3	816	34
Walla Walla.....	385	16,073	347	13,364	83	20	2,062	13	18	647	4
Whatcom.....	922	27,365	831	19,591	72	27	2,724	10	64	5,047	18
Whitman.....	385	11,995	313	9,057	76	16	967	8	56	1,971	16
Yakima.....	1,020	36,559	921	29,697	81	33	8,921	11	66	2,941	8

¹ This classification does not include local branch systems.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1289

TABLE 6.—THE STATE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single store independents	2 and 3 store independent and local branch systems	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	115	33	5	5	4	66	2
Annual net sales.....	\$82,425,382	\$46,881,592	\$4,396,059	\$1,477,419	\$1,514,322	\$19,772,660	\$9,383,330
Per cent of total sales.....	100.00	55.66	5.33	1.79	1.84	23.99	11.39
Varie y, 5-and-10, and to-a-dollar stores:							
Number of stores.....	150	95	21	4	2	(x) 34	
Annual net sales.....	\$9,427,458	\$955,999	\$1,706,402	\$67,604	(x)	(x)	
Per cent of total sales.....	100.00	10.14	18.10	.72	(x)	(x)	
Men's and boys' clothing and furnishings stores:							
Number of stores.....	397	310	57	11	15	3	1
Annual net sales.....	\$16,034,391	\$10,693,588	\$2,926,742	\$367,021	\$1,728,725	\$305,710	\$12,605
Per cent of total sales.....	100.00	66.69	18.25	2.29	10.78	1.91	.08
Family clothing stores—men's, women's, and children's:							
Number of stores.....	66	52	3	6	4		1
Annual net sales.....	\$4,836,617	\$2,139,815	\$1,101,150	\$1,260,068	\$320,928		\$14,660
Per cent of total sales.....	100.00	44.24	22.77	26.05	6.64		.30
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	212	171	19	12	9	1	
Annual net sales.....	\$11,740,865	\$6,500,486	\$2,294,510	\$992,706	(x)	(x)	
Per cent of total sales.....	100.00	55.37	19.54	8.46	(x)	(x)	
Shoe stores:							
Number of stores.....	278	186	47	12	11	14	8
Annual net sales.....	\$9,487,324	\$4,156,969	\$2,635,598	\$562,648	\$831,830	\$1,067,845	\$232,034
Per cent of total sales.....	100.00	43.81	27.78	5.93	8.77	11.25	2.46
Furniture stores:							
Number of stores.....	343	297	28	14	3		1
Annual net sales.....	\$19,395,090	\$14,554,464	\$3,569,876	\$1,103,392	\$321,928		\$8,820
Per cent of total sales.....	100.00	75.04	18.10	5.69	1.74		.03
Radio and music stores:							
Number of stores.....	233	203	14	5	10		1
Annual net sales.....	\$7,626,814	\$5,229,920	\$915,019	\$149,659	\$1,253,441		\$78,775
Per cent of total sales.....	100.00	68.57	12.00	1.96	16.44		1.03
Grocery stores (without meats):							
Number of stores.....	2,876	2,383	86	98	158	66	55
Annual net sales.....	\$68,815,336	\$44,666,273	\$2,398,722	\$4,352,859	\$8,032,406	\$7,840,210	\$1,474,866
Per cent of total sales.....	100.00	64.91	3.49	6.33	11.74	11.39	2.14
Combination stores (groceries and meats):							
Number of stores.....	893	593	29	54	87	16	24
Annual net sales.....	\$33,858,717	\$19,973,777	\$1,504,554	\$4,477,101	\$5,106,279	\$1,568,245	\$1,228,761
Per cent of total sales.....	100.00	58.99	4.45	13.22	15.08	4.63	3.63
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	1,534	1,409	42	10	7	3	3
Annual net sales.....	\$31,181,329	\$27,284,281	\$2,074,562	\$911,550	\$854,360	\$21,888	\$34,688
Per cent of total sales.....	100.00	87.50	6.65	2.93	2.74	.07	.11
Cigar stores and cigar stands:							
Number of stores.....	708	631	41	26		9	1
Annual net sales.....	\$11,896,433	\$9,557,796	\$1,143,338	\$828,722		\$363,077	\$3,500
Per cent of total sales.....	100.00	80.34	9.61	6.97		3.05	.03
Filling stations:							
Number of stations.....	2,457	2,295	75	29	127	8	13
Annual net sales.....	\$28,415,451	\$23,293,216	\$1,881,926	\$1,574,155	\$1,275,713	\$315,339	\$166,102
Per cent of total sales.....	100.00	81.66	6.62	5.54	4.49	1.11	.58
Coal and wood yards—ice dealers:							
Number of yards.....	309	283	(x) 10	(x)	15		
Annual net sales.....	\$12,409,310	\$9,513,719	(x)	(x)	\$1,861,254		
Per cent of total sales.....	100.00	76.67	(x)	(x)	15.00		
Drug stores:							
Number of stores.....	846	683	96	59		8	
Annual net sales.....	\$25,116,079	\$16,186,006	\$3,462,559	\$4,310,831		\$1,156,683	
Per cent of total sales.....	100.00	64.44	13.79	17.16		4.61	
Hardware stores:							
Number of stores.....	292	262	14	13		2	1
Annual net sales.....	\$11,130,933	\$8,891,890	\$434,596	\$1,483,340		(x)	(x)
Per cent of total sales.....	100.00	79.88	3.90	13.33		(x)	(x)
Jewelry stores:							
Number of stores.....	351	329	9	13			
Annual net sales.....	\$8,175,812	\$5,533,068	\$900,078	\$1,652,666			
Per cent of total sales.....	100.00	67.68	12.11	20.21			

TABLE 7.—THE STATE—CREDIT BUSINESS
 NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS
 [Sales expressed in thousands of dollars]

KIND OF BUSINESS	PROPORTION OF CREDIT BUSINESS																						
	TOTAL		ALL CASH		1-10 per cent credit		11-20 per cent credit		21-30 per cent credit		31-40 per cent credit		41-50 per cent credit		51-60 per cent credit		61-70 per cent credit		71-80 per cent credit		More than 80 per cent credit		
	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	Num-ber of stores	Net sales	
Total, all stores reporting:	18,977	3,554,964	100.00	1,440	1,116	910	1,007	681	1,282	1,350	1,429	1,509	1,683	1,769	1,855	1,941	2,027	2,113	2,199	2,285	2,371	2,457	
Number of stores	18,977			1,440		910		1,007		1,350		1,429		1,509		1,683		1,769		1,855		1,941	
Per cent of total sales		30.7		31.4		25.1		29.2		34.1		36.2		38.3		40.4		42.5		44.6		46.7	
Amount of net sales		1,094,400		1,116		227,400		349,000		531,700		817,500		1,044,500		1,305,000		1,565,000		1,825,000		2,085,000	
Per cent of total sales		30.8		31.4		25.1		29.2		34.1		36.2		38.3		40.4		42.5		44.6		46.7	
Food group:	631	\$3,732		58	\$734	16	\$148	16	\$274	16	\$148	16	\$274	16	\$148	16	\$274	16	\$148	16	\$274	16	\$148
Confectionery stores (candy and fountain)	631	\$3,732		58	\$734	16	\$148	16	\$274	16	\$148	16	\$274	16	\$148	16	\$274	16	\$148	16	\$274	16	\$148
Dairy products stores (including ice cream)	69	3,923		4	337	2	362	2	362	2	362	2	362	2	362	2	362	2	362	2	362	2	362
Public houses	81	4,176		1	30	1	10	1	10	1	10	1	10	1	10	1	10	1	10	1	10	1	10
Fruit stores and vegetable markets	202	4,012		16	970	6	971	6	971	6	971	6	971	6	971	6	971	6	971	6	971	6	971
Grocery stores (without meats)	2,914	63,783		164	2,839	119	1,683	131	2,818	182	3,875	281	3,459	248	6,355	272	7,084	181	7,901	1	110	1	110
Confectionery stores (groceries and meats)	586	28,546		172	9,355	19	374	23	499	53	1,085	49	1,283	83	3,474	86	3,876	66	4,682	66	4,682	66	4,682
Fruit stores with meats	163	6,313		27	1,088	14	673	9	187	7	195	8	196	16	355	23	833	20	1,085	15	1,901	15	1,901
Meat markets (including seafoods)	62	1,172		1	7	2	71	5	51	3	21	2	49	1	55	1	55	1	55	1	55	1	55
Fish markets—seafoods	714	24,414		208	2,285	45	1,297	58	1,994	98	3,234	71	2,618	69	2,668	47	1,852	25	1,401	2	174	2	174
Bakeries—bakery goods stores (except manufac-turing bakeries)	189	3,733		7	290	4	152	1	12	3	207	3	207	3	207	3	207	3	207	3	207	3	207
General merchandise group:	16	20,700		1	394																		
Department stores	16	20,700		1	394																		
With food departments	80	48,092		44	13,740	7	5,833	7	4,565	7	5,833	7	4,565	7	5,833	7	4,565	7	5,833	7	4,565	7	5,833
Without food departments, including 1 mail order house	236	5,833		25	783	15	588	17	781	17	588	17	781	17	588	17	781	17	588	17	781	17	588
Dry-goods stores	98	6,328		20	442	2	34	1	34	1	34	1	34	1	34	1	34	1	34	1	34	1	34
General merchandise stores	66	2,770		44	1,608	4	212	2	212	2	212	2	212	2	212	2	212	2	212	2	212	2	212
With food departments	132	9,169		110	7,493	12	1,858	2	34	1	13	1	4										
Without food departments																							
Variety, 5-and-10, and 10-and-3-dollar stores	574	103,408		42	4,307	35	3,886	45	10,922	45	10,922	45	10,922	45	10,922	45	10,922	45	10,922	45	10,922	45	10,922
Automotive group:	73	2,951		27	1,335	3	43	9	183	6	219	4	250	6	155	1	16	4	100	9	437	4	213
Automotive stores—new and trade-in	101	3,168		26	759	5	50	12	185	4	39	8	160	15	285	4	124	6	184	8	203	13	1,129
Accessories, tires, and batteries																							
Accessory stores (tires and batteries)																							
Filling stations	524	4,825		59	562	45	415	40	569	35	385	44	388	14	169	10	220	8	82	6	163	6	163
With food departments	733	13,272		185	2,165	100	1,572	81	1,388	87	1,674	86	1,688	30	674	49	2,049	11	237	10	170	9	129
Without food departments	865	7,591		400	2,913	116	1,246	83	727	60	611	54	582	30	273	30	272	11	34	9	129	9	129
Garages (repairs and storage, gasoline, oil, acces-sories)	1,065	13,581		292	3,534	70	761	103	1,024	98	1,154	95	1,546	172	1,870	77	1,085	63	1,287	57	687	38	683
Apparel group:	19	745		4	176	3	199	1	62														
Men's and boys' clothing and furnishings stores—Men's and boys' clothing stores	89	2,363		6	186	1	186	6	186	1	186	1	186	1	186	1	186	1	186	1	186	1	186
Men's furnishings stores	230	12,159		82	2,908	25	1,243	11	452	31	1,486	18	1,245	16	1,121	7	1,681	3	414	9	673	9	673
Men's clothing and furnishings stores—men's, women's, and children's	57	3,686		5	152	3	307	1	12	2	56	2	56	2	121	1	47	2	372	10	1,523	10	1,523
Women's ready-to-wear specialty stores—apparel and accessories	181	10,657		74	1,992	18	405	9	253	7	326	11	232	13	432	11	766	15	940	13	3,172	10	2,189
Women's accessories stores	29	1,482		12	325			6	172	1	152	4	102	1	134	3	372	2	164	2	82	1	82
Furriers—fur shops	109	1,830		68	1,202	12	107	5	40	5	49	6	194	6	114	2	86						
Millinery stores	17	350		14	217																		
Shoe stores—men's	14	1,397		8	763																		
Shoe stores—women's																							
Family shoe stores—men's, women's and children's	171	5,780		118	3,568	7	80	18	744	10	717	6	485	1	65	2	30	30	30	30	30	30	30

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1291

Category	215	15,417	32	623	10	212	14	1,443	6	1,115	7	272	6	174	12	250	30	1,235	39	3,865	59	6,198
Furniture and household group:																						
Furniture stores.....	119	3,053	17	293	2	8			1	25	3	75	3	24	2	313	13	235	15	226	63	1,884
Household appliances stores (electric).....	19	507			2	13											2	14	2	122	13	358
Household appliances stores.....	144	3,055	19	242	10	125	10	153	5	91	9	105	8	185	8	114	11	178	19	342	45	1,520
Radio and music stores.....	62	3,930	5	123	2	164					3	83	2	85	7	386	3	150	7	317	33	2,622
Radio and electrical shops.....																						
Radio and musical instruments stores.....																						
Lumber and building group:																						
Lumber and building material dealers.....	191	11,567	15	254	2	49	10	392	4	195	4	127	6	107	6	239	17	494	31	1,326	96	8,384
Electrical shops (with out radio).....	87	1,589	17	187	2	10	6	75	2	26	4	80	4	68	9	161	5	86	9	139	20	751
Heating and plumbing shops.....	33	1,013	6	52			3	84	1	3	1	28	11	339	1	16	2	74			8	417
Heating appliances and oil burners.....	138	3,451	24	297	4	244	3	75	8	98	7	68	12	200	10	228	7	50	18	252	45	1,969
Plumbing shops—heating and ventilating.....	113	2,881	26	338	6	91	7	53	6	88	5	78	9	84	9	185	11	472	17	404	17	1,088
Paint and glass stores.....																						
Other retail stores:																						
Hardware stores.....	250	9,918	61	722	24	503	19	400	20	588	23	591	30	942	30	907	27	1,942	10	582	15	2,681
Feed stores (flour, feed, grain, fertilizer).....	153	17,941	18	331	5	177	1	20	8	953	6	236	12	815	15	1,369	12	1,153	23	2,226	53	10,631
Book stores.....	39	1,513	24	408	2	58	2	341	1	12	1	131	3	86			1	60	2	51	3	366
Cigar stores (without fountain).....	300	3,373	204	4,918	27	464	2	33	1	10	4	45										
Coal and wood yards.....	281	11,288	57	1,198	9	251	13	292	14	476	16	635	37	1,382	30	1,111	39	1,790	42	2,514	24	1,683
Drug stores—																						
Drug stores.....	377	10,088	153	2,322	70	1,785	53	1,516	30	1,448	22	1,056	10	459	5	75	3	74	3	43		
Drug stores with tonnaires.....	341	11,886	143	3,073	98	2,500	38	1,545	7	928	22	678	11	391	3	68	2	49	1	11	1	235
Florists.....	116	1,872	48	431	6	45	1	140	2	26	8	61	10	251	10	144	12	323	5	37	1	134
Camera dealers—photographic supplies.....	8	625	4	62																		
Jewelry stores.....	17	3,071																				
Jewelry stores (installment credit).....	294	4,800	141	1,183	27	301	27	431	21	354	14	320	20	769	10	240	13	532	12	422	9	1,843
Music stores (without radio).....	33	937	13	227	2	39	1	13			2	18					2	73	2	28	11	559
Music stores.....																						
Office, school, and store supplies, and equipment dealers.....																						
Office and store mechanical-appliance dealers (retail).....	15	1,179	1	24					1	15	1	11	2	35			1	5	3	207	9	882
Office and store furniture and equipment dealers.....	8	437	2	186													1	84	1	9	4	159
Sporting-goods stores including athletic and playground equipment.....																						
Sporting-goods specialty stores.....	24	869	9	75	3	48	1	81			3	47	3	335	1	33	2	55	1	182	1	43
Sporting-goods stores with toys and stationery.....	7	165	4	69	1	70	1	21	1	5												
Stationers and engravers.....	12	202	5	89	1	24	3	32			1	19									2	39

* All stores have not reported as to their credit activities or whether they sell entirely for cash. This table includes all stores in the State which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table I except for 3,133 stores with sales of \$76,314,634 which failed to report credit information.

CENSUS OF DISTRIBUTION

TABLE 8.—THE STATE—CREDIT BUSINESS BY TYPES OF OPERATION

TYPE OF OPERATION	STORES REPORTING CREDIT					TYPE OF OPERATION	STORES REPORTING CREDIT				
	Number of stores	Total net sales	Net credit sales	Ratio of credit sales to total sales	Installment sales of stores reporting installments (included also in credit sales) ¹		Number of stores	Total net sales	Net credit sales	Ratio of credit sales to total sales	Installment sales of stores reporting installments (included also in credit sales) ¹
Total.....	10,955	\$508,938,000	\$273,678,034	54.05	\$50,712,219	Other types of operation—Continued.					
Independent stores ²	10,095	423,160,546	225,253,807	53.23	40,227,889	Utility-operated retail stores.....	66	\$1,530,435	\$1,195,949	78.14	\$1,007,361
Local chains.....	315	31,310,010	22,214,071	70.95	3,927,453	Manufacturer-controlled chains.....	14	2,901,575	2,199,058	75.81	1,098,110
Sectional chains.....	84	10,258,817	7,348,037	71.63	2,387,093	Cooperative stores ³	18	1,577,824	855,558	54.22	-----
National chains.....	59	11,353,903	4,520,703	39.82	1,454,077	Retailers—country buyers ³	231	10,994,474	6,527,141	59.37	-----
Other types of operation:						Retailers—wholesalers ³	31	2,511,427	1,739,115	69.25	-----
Direct selling (house to house).....	13	204,416	169,243	82.70	127,031	All other types.....	14	9,846,735	1,062,411	10.79	483,205
Industrial stores (including commissaries).....	15	1,287,838	892,371	69.29	-----						

¹ Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported in places having less than 10,000 inhabitants, nor by any stores with total sales of less than \$50,000 annually. Therefore this column can not be related to the credit sales column because it is incomplete. Installment dealers frequently did not report as installment sales those transactions in which the customers' notes are handled through finance companies.
² Includes single store independents, 2 and 3 store independents.
³ These classifications are used only in rural areas and cities of less than 10,000 population. These stores are usually independently operated.

TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—RECEIPTS FROM THE SALE OF MEALS¹

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total.....	75,192	\$32,463,055	Other stores in which meals are served—Continued.		
Restaurant, cafeterias, and eating places.....	69,829	29,554,824	Coffee, tea, spices.....	505	\$167,193
Cafeterias.....	3,518	1,365,135	General stores—groceries with other merchandise.....	72	9,124
Lunch rooms.....	37,589	13,046,556	Department stores with food departments.....	1,638	515,298
Restaurants with table service.....	21,318	12,595,745	Department stores without food departments.....	647	137,303
Refreshment stands.....	258	109,057	General merchandise stores.....	14	2,400
Fountain—hunches.....	1,001	397,129	Variety, 5-and-10, and to-a-dollar stores.....	168	85,974
Lunch counters.....	3,055	1,041,202	Filling stations—gasoline and oil.....	24	2,364
Other stores in which meals are served.....	8,363	2,908,231	Filling stations with tires and accessories.....	38	2,500
Confectionery stores (candy and fountain).....	1,734	340,858	Filling stations with other merchandise.....	534	27,376
Dairy products stores.....	18	12,000	Cigar stores with fountains.....	201	196,135
Delicatessen stores.....	120	56,472	Cigar stands.....	415	345,999
Grocery stores (without meats).....	861	323,232	Cigar stores without fountains.....	529	422,351
Combination stores—grocery stores with meats.....	67	8,931	Drug stores.....	20	7,500
Meat markets.....	20	9,762	Drug stores with fountains.....	213	55,726
Bakeries—bakery-goods stores (except manufacturing bakeries).....	542	171,164	Art and gift shops.....	20	2,659
			Sporting goods stores with toys and stationery.....	20	6,000

¹ This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of food sales.

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE¹

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total.....	5,514	\$16,954,158	\$755,672	Automotive group—Continued.			
Food group.....	10	15,639	-----	Bicycles, motor cycles and supplies.....	5	\$6,952	-----
Grocery stores (without meats).....	8	8,529	-----	Body, fender, and paint shops.....	187	633,126	-----
Combination stores—grocery stores with meats.....	2	7,100	-----	Garages (repairs and storage, gasoline, oil accessories).....	1,250	4,970,454	\$283,507
General stores.....	6	5,368	-----	Parking stations, parking garages, and lots.....	1	600	7,716
General stores—groceries with dry goods.....	3	4,646	-----	Radiator shops (including repairs).....	13	38,900	-----
General stores with merchandise.....	3	720	-----	Furniture and household group.....	1	900	-----
Automotive group.....	5,485	16,779,567	755,672	Radio and electrical shops.....	1	900	-----
Automobile salesrooms—new and trade-in.....	3,172	8,624,968	445,153	Lumber and building group.....	4	15,221	-----
Used-car establishments.....	19	32,544	-----	Plumbing shops—heating and ventilating.....	1	10,396	-----
Automobile dealers with farm implements and machinery.....	47	115,493	-----	Glass and mirror shops.....	3	4,825	-----
Accessory stores with tires and batteries.....	89	270,476	-----	Other retail stores.....	26	44,224	-----
Battery and ignition shops—brake repair shops.....	159	572,643	-----	Farm implements, machinery, and equipment dealers.....	12	24,407	-----
Tire shops (including tire repairs).....	180	364,448	2,010	Harness shops.....	4	8,155	-----
Filling stations—gasoline and oil.....	51	157,222	8,250	Miscellaneous classifications (combined).....	12	11,062	-----
Filling stations with tires and accessories.....	162	770,794	4,636	Secondhand stores.....	30	83,241	-----
Filling stations with other merchandise.....	53	179,831	-----				
Motor-cycle dealers.....	17	41,056	-----				

¹ This table is based upon replies to a question as to the total receipts from automotive repairs and storage. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of automotive repairs and storage.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1293

TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE ¹

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total	86,218,233	Furniture and household group—Continued.	
Food group	57,909	Household appliances stores.....	\$2,027
Confectionery stores (candy and fountain).....	15,921	Refrigerator dealers—electric only.....	20,259
Grocery stores (without meats).....	41,988	Picture and framing stores.....	1,250
General stores	9,198	Antique shops.....	1,800
General stores—groceries with dry goods.....	2,811	Awnings, flags, banners, window shades, and tents.....	5,828
General stores—groceries with other merchandise.....	6,387	Interior decorators.....	10,534
General merchandise group	801,777	Radio and electrical shops.....	188,205
Department stores with food departments.....	471,798	Radio and musical instruments stores.....	147,418
Department stores without food departments.....	306,429	Restaurants, cafeterias, and eating places	3,776
Dry-goods stores.....	10,950	Lunch rooms.....	3,276
General merchandise stores with food departments.....	6,600	Lunch counters.....	500
Variety, 5-and-10, and to-a-dollar stores.....	1,000	Lumber and building group	1,285,876
Automotive group	415,998	Lumber and building material dealers.....	10,397
Automobile salesrooms—new and trade-in.....	95,172	Lumber and hardware.....	10,360
Automobile dealers with farm implements and machinery.....	19,517	Roofing.....	135,167
Battery and ignition shops—brake-repair shops.....	61,036	Electrical shops (without radio).....	176,364
Tire shops (including tire repairs).....	9,009	Heating appliances and oil burners.....	101,893
Filling stations—gasoline and oil.....	35,271	Plumbing shops—heating and ventilating.....	631,480
Filling stations with tires and accessories.....	8,313	Glass and mirror shops.....	6,500
Filling stations with other merchandise.....	25,914	Paint and glass stores.....	204,515
Bicycle shops.....	24,568	Other retail stores	2,415,193
Garages (repairs and storage, gasoline, oil, accessories).....	93,468	Hardware stores.....	87,536
Parking stations, parking garages, and lots.....	40,000	Farm implements, machinery, and equipment dealers.....	10,340
Boats (motor boats, yachts, canoes).....	3,730	Hardware and farm implement stores.....	11,551
Apparel group	592,006	Feed stores (flour, feed, grain, fertilizer).....	33,621
Men's and boys' clothing stores.....	5,200	Harness shops.....	18,759
Men's and boys' hat stores.....	10,729	Farmers' supply stores.....	2,170
Men's furnishings stores.....	20,922	Seeds, bulbs, and nursery stock.....	11,099
Men's clothing and furnishings stores.....	14,410	Coal and leek stores.....	3,194
Family clothing stores—men's, women's, and children's.....	2,439	Coal and wood yards.....	321,806
Women's ready-to-wear specialty stores—apparel and accessories.....	22,764	Drug stores.....	13,700
Furriers—fur shops.....	135,974	Drug stores with fountains.....	615
Millinery stores.....	3,400	Art and gift shops.....	6,325
Costume accessories stores.....	2,575	Novelty and souvenir shops.....	4,500
Custom tailors.....	98,243	Camera dealers—photographic supplies.....	10,751
Dressmakers.....	6,591	Jewelry stores (installment credit).....	103,415
Shoe stores—men's.....	45,546	Jewelry stores.....	630,667
Shoe stores—women's.....	1,360	Luggage and leather goods stores.....	4,428
Family shoe stores—men's, women's, and children's.....	212,552	Music stores (without radio).....	6,735
Furniture and household group	513,807	Office and store mechanical appliance dealers (retail).....	152,045
Furniture stores.....	42,357	Typewriter dealers.....	63,547
Draperies, curtains, and upholstery stores.....	7,535	Opticians and optometrists.....	14,025
Floor-coverings stores.....	29,094	Sporting goods specialty stores.....	1,800
Household appliances stores (electric).....	50,602	Stationers and engravers.....	9,934
		Monuments and tombstones.....	851,759
		Miscellaneous classifications (combined) ²	
		Secondhand stores	120,893

¹ This table is based upon replies to a question as to the total receipts from repairs and service (except automotive). Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of repairs and service (except automotive).

² Includes cigar stores and cigar stands.

CENSUS OF DISTRIBUTION

TABLE 10.—THE STATE—MERCHANDISE MANUFACTURED BY RETAILERS—SALES TO OTHER RETAILERS—RETURNED GOODS—BY KINDS OF BUSINESS

KIND OF BUSINESS	Merchandise manufactured on sales premises ¹	Sales to other retailers for use or resale ¹	Returned goods and allowances ¹	KIND OF BUSINESS	Merchandise manufactured on sales premises ¹	Sales to other retailers for use or resale ¹	Returned goods and allowances ¹
Total	\$7,490,004	\$12,209,293	23,514,245	Furniture and household group—Continued.			
Food group	1,620,739	2,095,517		Household appliances stores:			
Candy and confectionery stores:				Household appliances stores (electric).....	\$93,072	\$8,256	\$182,300
Candy stores—nut stores.....	3,068	1,305		Household appliances stores.....	55,208		108,632
Confectionery stores (candy and fountain).....	150,826	18,636		Refrigerator dealers—electric only.....			66,053
Dairy products stores:				Other home furnishings and appliances stores:			
Dairy products stores (including ice cream).....	400,473	225,100		Picture and framing stores.....	29,800		1,349
Milk dealers.....	48,427	181,642		Antique shops.....	13,500	1,000	
Egg and poultry dealers.....		147,600		Awnings, flags, banners, window shades, and tents.....	8,908		
Delicatessen stores.....	1,400	1,700		Interior decorators.....	7,237		2,743
Fruit stores and vegetable markets.....	2,949	692,897		Radio and music stores:			
Grocery stores (without meats).....	134,178	90,805		Radio and electrical shops.....	12,200	40,183	1,794
Combination stores (groceries and meats):				Radio and musical instruments stores.....			145,907
Grocery stores with meats.....	324,920	47,418		Restaurants, cafeterias, and eating places.	134,941	17,817	
Meat markets with groceries.....	34,730	72,308		Restaurants, cafeterias, and lunch rooms:			
Meat markets (including sea foods):				Lunch rooms.....	49,534	0,665	
Fish markets—sea foods.....		6,594		Restaurants with table service.....	33,200		
Meat markets.....	167,649	590,634		Lunch counters, refreshment stands, etc.:			
Bakeries—baker goods stores (except manufacturing bakeries).....	349,628	44,168		Fountain—lunches.....	4,111	1,000	
Coffee, tea, spices.....	4,500	4,800		Lunch counters.....	48,096	10,152	
General stores	152,539	369,912		Lumber and building group	1,149,431	545,238	98,239
General stores—groceries with dry goods.....		8,338		Lumber and building material dealers:			
General stores—groceries with other merchandise.....	152,539	352,574		Lumber and building material dealers.....	842,906	143,138	38,400
General merchandise group	345,486	338,694	4,403,865	Lumber and hardware.....	99,638	226,226	13,647
Department stores:				Roofing.....	54,600		
With food departments.....	281,138	290,688	2,424,079	Electrical shops (without radio).....	17,353	3,838	
Without food departments.....	42,691	24,503	2,046,813	Heating and plumbing shops:			
Dry-goods stores.....			21,983	Heating appliances and oil burners.....	15,014	22,337	7,483
General merchandise stores with food departments.....			13,473	Plumbing shops—heating and ventilating.....	8,300	7,000	2,505
Variety, 5-and-10, and to-dollar stores.....	21,657			Paint and glass stores:			
Automotive group	121,525	7,028,993	775,262	Glass and mirror shops.....	25,500		33,664
Motor vehicle dealers:				Paint and glass stores.....	86,120	137,699	33,664
Automobile salesrooms—new and trade-in.....		6,770,350	707,816	Other retail stores	2,790,155	1,504,378	805,747
Used car establishments.....			25,749	Hardware stores.....	50,000	98,986	93,778
Automobile dealers with farm implements and machinery.....		30,460		Hardware and farm implement stores:			
Accessories, tires, and batteries:				Farm implements, machinery, and equipment dealers.....	6,125	3,143	20,108
Accessory stores with tires and batteries.....	4,650	7,016		Farm implement dealers with hay, grain, and feed.....		12,250	
Battery and ignition shops—brake repair shops.....	20,504	32,039		Hardware and farm implement stores.....	67,703		
Tire shops (including tire repairs).....	67,491	105,289	6,710	Farmers' supplies:			
Filling stations:				Feed stores (flour, feed, grain, fertilizer).....	2,158,023	455,458	23,956
Filling stations with tires and accessories.....	1,290	16,340	19,882	Farmers' shops.....	23,470		
Filling stations with other merchandise.....			15,105	Farmer's supply stores.....	32,312	6,779	2,701
Bicycle shops.....		40,509		Seeds, bulbs, and nursery stock.....	4,000	25,600	8,250
Garages and repair shops:				Coverage—barrels, boxes, crates, casks.....	12,900		
Body fender and paint shops.....	21,875	16,650		Coal and feed stores.....		238,800	
Garages (repairs and storage, gasoline, oil, accessories).....	5,715	3,400		Feed stores with groceries.....	2,000	47,093	
Apparel group	652,129	130,534	887,214	Book stores.....	23,163	7,255	51,965
Men's and boys' clothing and furnishings stores:				Cigar stores and cigar stands:			
Men's and boys' clothing stores.....	82,574	82,574	3,450	Cigar stores with fountains.....	2,030	1,448	
Men's clothing and furnishings stores.....	14,378	2,582	55,977	Cigar stands.....		11,616	
Family clothing stores—men's, women's, and children's.....	101,120		53,644	Cigar stores without fountains.....	3,073	57,768	
Women's ready-to-wear specialty stores—apparel and accessories.....	34,059	46,593	643,219	Coal and wood yards—ice dealers:			
Women's accessories stores:				Coal and wood yards.....	24,019	237,184	10,235
Corset and lingerie shops.....		2,524		Ice dealers.....	4,045		2,164
Furriers—fur shops.....	309,906	23,482	14,302	Drug stores:			
Millinery stores.....	8,500	2,098		Drug stores.....	52,805	91,378	
Custom tailors.....	314,522	24,303	2,698	Drug stores with fountains.....	13,345	13,184	
Shoe stores:				Florists.....	28,650	14,554	8,210
Shoe stores—women's.....			6,847	Art and gift shops.....	4,900	1,600	
Family shoe stores—men's, women's, and children's.....			106,493	Camera dealers—photographic supplies.....	17,000		1,068
Furniture and household group	319,659	112,592	1,444,215	Jewelry stores:			
Furniture stores:				Jewelry stores (installment credit).....			242,642
Furniture stores.....	33,624	63,153	919,870	Jewelry stores.....	10,130		102,812
Furniture and hardware stores.....	65,609			Luggage and leather goods stores.....	12,500		
Floor coverings, draperies, curtains, and upholstery stores:				Music stores (without radio).....		2,013	
Draperies, curtains, and upholstery stores.....	1,000			News dealers.....			46,738
Floor coverings stores.....			15,507	Office, school, and store supplies and equipment dealers:			
				Office and school supplies.....	46,499	49,594	47,600
				Office and store mechanical appliance dealers (retail).....			64,861
				Office and store furniture and equipment dealers.....	5,000	2,428	1,707
				Store fixture dealers.....	32,461	2,983	1,785
				Typewriter dealers.....			4,362
				Opticians and optometrists.....	32,652	2,041	
				Sporting goods specialty stores.....	10,450	65,410	11,460
				Printers and lithographers.....	21,875	1,100	2,932
				Monuments and tombstones.....	15,500		
				Miscellaneous classifications (combined).....	64,451		5,087
				Secondhand stores		19,245	1,763

¹ Merchandise manufactured on sales premises is a factor in retail distribution in that, like the sale of services and meals, it represents a proportion of total retail business for which there is no corresponding purchase of merchandise in kind. Sales to other retailers include merchandise for their use, such as supplies, and merchandise for resale, which is in the nature of wholesale business. Returned goods and allowances were not reported by stores in cities and places of less than 10,000 population, nor by stores with sales of less than \$50,000 annually. Blanks indicate that no returned goods were reported, not necessarily that no goods were returned.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1295

TABLE 11A.—THE STATE—RETAIL SALES, BY CERTAIN MANUFACTURING ESTABLISHMENTS WHICH ARE INCLUDED ONLY IN THE CENSUS OF MANUFACTURES

(Manufacturing bakeries included herein are those which report that 25 per cent or more of their sales are to home consumers. Planing mills included herein are those which report that they sell principally to industrial and home consumers, for utilization rather than for resale. Power laundry sales include the full amount received for work done. The cleaning and dyeing establishments' sales includes both retail and wholesale, the retail sales for the State aggregating \$2,610,259)

	MANUFACTURING BAKERIES		PLANING MILLS		POWER LAUNDRIES		CLEANING AND DYEING ESTABLISHMENTS	
	Number of establishments	Net sales, 1929	Number of mills	Net sales, 1929	Number of establishments	Net sales, 1929	Number of establishments	Net sales, 1929
State total.....	176	\$4,653,422	68	\$9,721,233	146	\$9,609,901	66	\$3,186,045
Seattle.....	67	2,041,026	28	3,275,175	41	4,483,822	21	1,427,127
Spokane.....	14	433,560	12	2,013,672	11	1,189,472	11	591,877
Tacoma.....	19	630,286	13	2,657,093	11	852,081	10	254,507

TABLE 11B.—THE STATE—COUNTRY BUYING (ASSEMBLING) OF FARM PRODUCTS, BY RETAILERS WHO ARE ALSO ASSEMBLERS

[Retailers who are also country buyers are included in the Retail Census. That part of their business which is the assembling of farm products is shown below]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)
Total.....	\$2,725,240	Grant.....	\$0,063	Pierce.....	\$324,415
Adams.....	7,655	Grays Harbor.....	7,199	San Juan.....	190,580
Asotin.....	(x)	Island.....	44,520	Skagit.....	129,707
Benton.....	(x)	Jefferson.....	(x)	Snohomish.....	62,622
Challum.....	7,018	King.....	255,166	Spokane.....	44,418
Clark.....	8,482	Kitsap.....	337,194	Stevens.....	83,590
Columbia.....	(x)	Kittitas.....	(x)	Thurston.....	(x)
Cowlitz.....	68,096	Klickitat.....	61,207	Wahkiakum.....	(x)
Douglas.....	3,757	Lewis.....	32,983	Walla Walla.....	27,462
Ferry.....	(x)	Lincoln.....	420,095	Whitcom.....	65,381
Franklin.....	(x)	Okanoguh.....	5,507	Whitman.....	161,607
Garfield.....	8,574	Pacific.....	66,997	Yakima.....	61,608
		Pend Oreille.....	1,753		

TABLE 11C.—THE STATE—RETAIL SALES BY WHOLESALE ESTABLISHMENTS CLASSIFIED BY KINDS OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS		KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS	
	By wholesalers only ¹	By all types of wholesalers ¹		By wholesalers only ¹	By all types of wholesalers ¹
Total.....	\$10,501,680	\$11,920,284	Groceries and food specialties.....	\$261,365	\$261,365
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	45,466	89,655	Groceries (general line).....	108,053	108,053
Automotive.....	5,149,437	5,149,437	Food and grocery specialties.....	153,312	153,312
Automobiles and other motor vehicles.....	4,781,984	4,781,984	Hardware.....	405,861	455,629
Automotive equipment.....	151,731	151,731	Hardware (general line).....	402,379	402,379
Automobile parts (new and used).....	(x)	176,110	Hardware (specialty).....	6,282	52,950
Tires and tubes.....	(x)	39,612	Iron and steel scrap and other waste materials—junk and scrap.....	68,000	68,000
Chemicals, drugs, and allied products.....	234,892	332,361	Jewelry and optical goods—jewelry.....	75,000	75,000
Chemicals.....	79,793	79,793	Lumber and building materials (other than metal).....	281,759	360,389
Drugs and drug sundries (specialty).....	250	250	Construction and building materials (other than metal and wood).....	24,147	72,747
Paints, varnishes, lacquers, and enamels.....	154,849	252,318	Lumber and millwork.....	237,642	287,642
Dry goods and apparel—piece goods.....		27,000	Machinery, equipment, and supplies (except electrical).....	1,581,640	1,897,398
Electrical.....	377,740	492,887	Commercial equipment and supplies.....		5,090
Electrical goods, including appliances.....	(x)	198,952	Construction equipment and supplies.....	49,996	134,996
Electrical equipment and supplies.....	28,100	64,278	Farm machinery, mining, and drilling machinery, equipment and supplies.....	185,847	317,507
Radios and radio equipment.....	49,379	49,379	Professional equipment and supplies.....	1,016,434	1,072,404
Refrigerators (electrical).....	(x)	110,278	Service equipment and supplies.....	298,743	300,658
Farm products (not elsewhere specified).....	517,591	611,134	Metals and minerals (except petroleum and scrap).....	61,453	61,453
Flowers and nursery stock.....	(x)	3,106	Coal.....	651	651
Grain.....	(x)	408,028	Iron and steel (except scrap).....	30,659	30,659
Hides, skins, and furs.....	200,000	200,000	Metals and metal work, other than iron and steel.....	30,143	30,143
Farm supplies (except machinery and equipment).....	153,942	153,942	Paper and paper products.....	5,215	5,215
Farm supplies (except feed and fertilizer).....	(x)	12,000	Petroleum and petroleum products.....	78,050	78,050
Feed.....	141,642	141,642	Plumbing and heating equipment and supplies—plumbing equipment and supplies.....	25,236	65,236
Fertilizer and fertilizer materials.....	(x)	800	Tobacco and tobacco products (except leaf).....	23,525	23,525
Food products (not elsewhere specified).....	1,082,386	1,082,028	All other.....	38,298	38,298
Confectionery and soft drinks.....	10,000	10,000	Textile and textile materials (other than dry goods).....	13,177	13,177
Dairy products.....	821,119	826,119	Miscellaneous kinds of business.....	25,121	25,121
Poultry and poultry products.....	1,050	1,050			
Dairy and poultry products.....	12,250	12,250			
Fish and sea foods.....	29,347	29,347			
Fruits and vegetables (fresh).....	35,000	615,669			
Meats and meat products.....	173,620	197,693			
Forest products (except lumber).....	25,513	25,513			
Boxes, shooks, and coopers.....	(x)	9,250			
Other forest products.....	(x)	16,263			
Furniture and house furnishings—house furnishings.....	31,881	31,881			

¹ "Wholesalers only," includes those wholesalers and importers who sell to retailers for resale, although it does not include manufacturers' sales branches. For types of distributors included in "all types of wholesalers," reference should be made to the wholesale census, and especially to Table 4 therein.

CENSUS OF DISTRIBUTION

TABLE 12.—THE STATE—FORMS OF ORGANIZATION

	Number of stores	PROPRIETORS AND FIRM MEMBERS (not on pay roll)	NUMBER OF EMPLOYEES (full time)	TOTAL PAY ROLL (including part time)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
						Amount	Per cent of total sales
Total	22, 110	21, 228	58, 768	\$83, 444, 307	\$110, 410, 230	\$761, 808, 034	100. 00
Proprietorships.....	17, 895	20, 960	22, 333	29, 526, 397	48, 513, 600	347, 632, 195	45. 63
Proprietorships which are also members of cooperative associations.....	49	60	211	323, 987	357, 920	3, 580, 724	. 47
Corporations.....	3, 942		34, 108	50, 493, 497	58, 684, 310	383, 236, 430	50. 32
Corporations which are also members of cooperative associations.....	44		1, 636	2, 598, 873	2, 189, 550	15, 200, 347	2. 00
Cooperative associations.....	63		196	288, 652	454, 790	9, 986, 931	1. 30
Negro proprietorships ¹	18	21	18	17, 899	10, 440	175, 521	. 02
Oriental mutuals.....	99	187	266	279, 002	199, 620	1, 875, 886	. 26

¹ Stores operated by Negro proprietors include 4 candy and confectionery stores with 5 proprietors, stocks on hand of \$2,070 valued at cost, and total net sales of \$16,436; 7 lunch rooms with 9 proprietors, 1 full-time employee, a total pay roll of \$14,358, stocks on hand of \$1,430 valued at cost, and total net sales of \$80,365. The other 7 stores are in classifications in which the number of stores is less than 3 and no detailed information can be given without disclosure of individual operations.

TABLES 13 AND 14.—RETAIL DISTRIBUTION, BY COUNTIES AND INCORPORATED PLACES HAVING 1,000 INHABITANTS OR MORE

(These tables, which were included in the separate State bulletins, have been withdrawn and are included as Tables 13 and 14 of Volume I, Part 1, Retail Distribution)

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1297

TABLE 15.—THE STATE—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FOOD GROUP			FOOD GROUP—Continued		
Dairy products stores (including ice cream): (Commodity coverage, 40.0 per cent)			Combination stores—meat markets with groceries—Cont'd.		
Bakery products, fresh	3.1	0.7	Delicatessen, ready-to-serve foods	8.1	2.3
Bottled beverages	1.1	.2	Fresh fish and other sea foods	4.9	3.3
Butter and cheese	49.3	49.3	Fruits and vegetables	11.7	8.6
Canned goods and other groceries	6.4	2.3	Groceries—		
Cigars, cigarettes, and tobacco	.5	.1	Butter and cheese	5.7	5.7
Confectionery and nuts	.9	.1	Eggs	2.9	2.9
Delicatessen, ready-to-serve foods	10.4	3.0	Lard, cooking fats, etc.	1.7	1.7
Eggs	15.5	14.2	Flour	2.0	2.0
Fresh fish and other sea foods	23.3	1.7	Sugar	2.5	2.5
Fruits and vegetables	4.0	.1	Canned goods and other groceries	18.9	18.9
Ice cream	12.1	0.8	Meats, including poultry	46.0	46.0
Lard, cooking fats, etc.	5.2	.5	Milk and cream	3.6	1.9
Milk and cream	25.7	19.0	Nonfood products—		
Miscellaneous merchandise	(x)	.2	Cigars, cigarettes, and tobacco	.8	.3
Poultry	13.8	1.8	Household supplies	.7	.1
			Stationery and school supplies	.5	.1
			Other nonfood products	(x)	.1
Egg and poultry dealers: (Commodity coverage, 48.0 per cent)			Meat markets: (Commodity coverage, 9.4 per cent)		
Eggs	64.5	64.5	Butter and cheese	2.6	1.2
Hay, grain, and feed	14.3	10.2	Canned goods and other groceries	2.1	.2
Poultry	89.0	25.3	Delicatessen, ready-to-serve foods	24.5	4.7
			Eggs	1.7	.8
Milk dealers: (Commodity coverage, 13.2 per cent)			Fresh fish and other sea foods		
Butter and cheese	10.4	10.4	Lard, cooking fats, etc.	10.0	4.6
Ice cream	11.6	1.9	Meats, including poultry	2.5	2.5
Milk and cream	87.7	87.7	Nonfood products	85.8	85.8
				(x)	.2
Grocery stores (without meats): (Commodity coverage, 14.0 per cent)			Bakeries—bakery-goods stores (except manufacturing bakeries): (Commodity coverage, 5.4 per cent)		
Bakery products, fresh	0.0	4.7	Bakery products, fresh	71.9	71.9
Bottled beverages	.4	.1	Canned goods and other groceries	19.9	8.3
Confectionery and nuts	1.5	1.1	Confectionery and nuts	.7	.3
Delicatessen, ready-to-serve foods	2.9	.2	Delicatessen, ready-to-serve foods	7.2	4.2
Fruits and vegetables	15.2	13.2	Receipts from sale of meals	36.8	15.3
Groceries—					
Butter and cheese	9.1	0.1	GENERAL MERCHANDISE GROUP		
Eggs	4.6	4.6	Department stores (with food departments): (Commodity coverage, 94.3 per cent)		
Lard, cooking fats, etc.	2.3	2.3	Antiques, art goods, gifts	.6	.6
Flour	4.1	4.1	Apparel and accessories, women's, misses', children's—		
Sugar	6.2	6.2	Children's wear	1.4	1.3
Canned goods and other groceries	46.1	46.1	Millinery	2.7	2.6
Milk and cream	7.1	4.5	Hosiery	4.6	4.6
Nonfood products—			Coats, suits, and dresses	12.8	12.3
Cigars, cigarettes, and tobacco	1.5	1.0	Underwear, negligees, corsets, etc.	5.5	5.5
Household supplies	1.5	.1	Other apparel, except furs	3.1	3.0
Other nonfood products	(x)	1.1	Appliances and supplies, electrical—		
Poultry	7.1	.4	Household appliances, motor driven	.7	.6
Receipts from sale of meals	(x)	1.2	Household heating appliances—portable	.3	.2
			Lighting equipment	.0	.5
Combination stores—grocery stores with meats: (Commodity coverage, 24.5 per cent)			Incandescent lamps		
Bakery products, fresh	8.4	7.2	Bakery products, fresh	1.0	1.0
Bottled beverages	.5	.3	Clothing and furnishings (men's and boys')—		
Confectionery and nuts	2.0	1.8	Suits	2.1	1.9
Delicatessen, ready-to-serve foods	2.7	1.1	Overcoats	.7	.7
Fresh fish and other sea foods	1.5	1.0	Hats and caps	.3	.3
Fruits and vegetables	11.5	10.0	Furnishings	6.1	6.1
Groceries—			Work clothing	.5	.5
Butter and cheese	8.8	8.8	Other clothing	.6	.6
Eggs	4.0	4.0	Confectionery and nuts	.6	.6
Lard, cooking fats, etc.	2.1	2.1	Cigars, cigarettes, and tobacco	2.2	.1
Flour	2.3	2.3	Delicatessen, ready-to-serve foods	1.9	.7
Sugar	3.7	3.7	Drug sundries	1.8	.2
Canned goods and other groceries	35.3	35.3	Dry goods and notions—		
Ice cream	2.8	.4	Cotton-piece goods	2.7	2.7
Meats, including poultry	17.4	17.4	Linen goods	.4	.2
Milk and cream	2.5	2.0	Wool and wool-mixed goods	1.0	.5
Nonfood products—			Rayon piece goods	1.0	.5
Cigars, cigarettes, and tobacco	3.0	1.7	Silk and velvet piece goods	2.8	2.8
Hardware	.5	.1	Notions and small wares	3.2	3.1
Household supplies	1.7	.3	Other dry goods	.5	.3
Other nonfood products	(x)	.5	Fertilizers	5.8	.4
			Flowers, wreaths, etc.	.8	.4
Combination stores—meat markets with groceries: (Commodity coverage, 21.7 per cent)			Fountain sales and ice cream		
Bakery products, fresh	5.5	2.9		1.2	1.0
Confectionery and nuts	1.3	.7			

NOTE.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity, in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the State. The percentages in the second column are applicable to the sales shown in Table 1. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions.)

(x) Indicates that a percentage for this classification is of no specific use and it has not been computed.

CENSUS OF DISTRIBUTION

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			GENERAL MERCHANDISE GROUP—Continued		
Department stores (with food departments)—Continued.			Department stores (without food departments)—Continued.		
Fruits and vegetables.....	1.7	0.4	Farm and garden equipment and supplies—		
Furniture, household—			Farm machinery.....	1.9	0.9
Bedroom.....	.7	.6	Wire fencing, gates, and posts.....	.5	.1
Living room, library, and hall.....	2.7	2.4	Other farm and garden equipment and supplies.....	.8	.4
Dining room.....	.7	.6	Fountain sales and ice cream.....	.6	.1
Kitchen.....	.2	.2	Furniture.....	2.2	1.5
Other household.....	.6	.4	Bedroom.....	1.6	1.1
Furs and fur goods.....	.9	.8	Living room, library, and hall.....	1.3	.9
Groceries—			Dining room.....	.7	.4
Butter and cheese.....	.9	.2	Kitchen.....	.3	.2
Eggs.....	.6	.1	Other household.....	.5	.1
Lard, cooking fats, etc.....	.3	.1	Office and store furniture.....	.9	.2
Flour.....	1.1	.3	Furs and fur goods.....	6.0	2.9
Sugar.....	1.1	.6	Hardware.....		
Canned goods and other groceries.....	2.5	2.5		2.9	
Hardware.....	2.6	.2	Builders' and shelf hardware.....	0.6	
Hay, grain, and feed.....	4.4	.1	Carpenters' and mechanics' tools.....	.6	
Home furnishings—			Other hardware.....	1.7	
Draperies, upholstery, and curtains.....	2.8	2.8	Heating and plumbing equipment and supplies.....	2.9	1.3
Floor coverings.....	3.3	3.3	Home furnishings—		
Bedding, mattresses, springs.....	.6	.6	Draperies, upholstery and curtains.....	2.5	2.2
China, glassware, and crockery.....	1.4	1.4	Floor coverings.....	2.3	1.9
Kitchen utensils.....	1.7	1.0	Bedding, mattresses, springs.....	1.2	.4
Other home furnishings.....	3.3	3.0	China, glassware, and crockery.....	.8	.8
Infants' wear.....	1.8	1.7	Kitchen utensils.....	.4	.1
Leather goods, billfolds, gloves, and handbags.....	1.9	1.9	Other home furnishings.....	3.0	2.2
Luggage.....	.5	.5	Infants' wear.....	1.7	1.1
Meats, including poultry.....	1.9	.3	Jewelry, silverware, and clocks.....	3.6	1.8
Miscellaneous merchandise.....	(x)	1.5	Leather goods, billfolds, gloves, and handbags.....	1.0	.4
Paints, varnishes, lacquers.....	.2	.1	Luggage.....	.6	.4
Phonographs and records.....	.1	.1	Miscellaneous merchandise.....	(x)	1.3
Photo-finishing sales.....	.1	.1	Motor cycles, bicycles, and accessories.....	.9	.1
Radio parts and accessories.....	.1	.1	Musical instruments and accessories.....		
Radio sets.....	.9	.6	Phonographs and records.....	.6	.3
Receipts from sale of meals.....	2.0	1.7	Other musical instruments and accessories.....	.6	.3
Secondhand furniture.....	3.3	.3	Optical goods.....	.2	.1
Seeds, bulbs, plants, and nursery stock.....	4.7	.1	Paints, varnishes, glass, and painters' supplies.....	2.0	1.2
Service.....	2.8	2.6	Radio parts and accessories.....	1.0	.5
Shoes and other footwear—			Radio sets.....	2.5	1.7
Men's.....	.7	.7	Receipts from sale of meals.....	1.7	.3
Boys' and youths'.....	.3	.3	Roofing materials.....	1.4	.6
Women's.....	3.3	3.3	Seeds, bulbs, plants, and nursery stock.....	.3	.1
Misses' and children's.....	1.0	1.0	Service.....	14.1	.7
Rubber and other footwear.....	.3	.1	Shoes and other footwear—		
Sporting goods—gymnasium and playground equipment.....	.8	.6	Men's.....	2.2	1.9
Stationery, books, and magazines—			Boys' and youths'.....	.5	.3
Books.....	.5	.4	Women's.....	4.1	3.8
Magazines and newspapers.....	.1	.1	Misses' and children's.....	.7	.4
Paper and paper goods.....	1.4	1.4	Rubber and other footwear.....	1.6	1.2
Other stationery.....	.3	.1	Sporting goods—gymnasium and playground equipment.....	2.6	1.7
Tires, tubes, and tire accessories.....	.4	.1	Stationery and books—		
Toilet articles.....	.5	.5	Books.....	.8	.6
Toiletries and cosmetics.....	1.7	1.4	Paper and paper goods.....	.5	.4
Toys and games.....	1.1	1.1	Other stationery.....	.4	.3
Wallpaper.....	.1	.1	Stoves and ranges, gas.....	.4	.1
Department stores (without food departments):			Stoves, ranges, heaters, etc. (other than electric or gas).....	2.2	1.5
(Commodity coverage, 68.7 per cent)			Toilet articles and preparations.....	2.3	1.4
Antiques, art goods, gifts.....	2.2	.8		1.4	
Apparel and accessories, women's, misses', children's—			Toiletries and cosmetics.....	1.1	
Children's wear.....	2.9	1.7	Toilet articles.....	.3	
Millinery.....	1.9	1.4	Toys and games.....		1.4
Hosiery.....	4.6	4.6	Wall paper.....		.8
Coats, suits, and dresses.....	16.7	8.7			
Underwear, negligees, corsets, etc.....	5.5	5.6	Dry goods stores:		
Other apparel, except furs.....	3.0	2.0	(Commodity coverage, 25.1 per cent)		
Appliances and supplies, electrical—			Apparel and accessories, women's, misses', children's—		
Household appliances, motor driven.....	1.6	1.2	Children's wear.....	.9	.4
Household heating appliances—portable.....	.4	.1	Millinery.....	4.3	2.0
Lighting equipment.....	.8	.2	Hosiery.....	8.5	7.1
Construction materials.....	.8	.4	Coats, suits, and dresses.....	30.3	28.5
Other appliances.....	.6	.1	Underwear, negligees, corsets, etc.....	12.6	11.2
Automotive parts and accessories—			Other apparel.....	19.6	10.4
Automotive parts and accessories (except tires, tubes, and batteries).....	3.7	1.8	Art goods, gifts.....	2.8	.9
Tires, tubes, and tire accessories.....	5.9	3.3	Clothing and furnishings (men's and boys').....		
Batteries.....	.6	.1	Furnishings.....	13.9	3.1
Cigars, cigarettes, tobacco, and smokers' supplies.....	.7	.3	Other clothing.....	10.0	1.1
Clothing and furnishings (men's and boys')—			Dry goods and notions—		
Custom tailoring.....	.5	.1	Cotton piece goods.....	5.7	5.7
Suits.....	3.3	3.1	Linen goods.....	4.8	3.1
Overcoats.....	.9	.5	Wool and wool-mixed goods.....	.2	.2
Hats and caps.....	.6	.2	Rayon piece goods.....	.6	.5
Furnishings.....	5.5	5.2	Silk and velvet piece goods.....	7.0	7.0
Work clothing.....	1.7	1.2	Notions and small wares.....	9.2	7.7
Other clothing.....	1.1	.6	Other dry goods.....	.7	.2
Confectionery and nuts.....	.5	.1	Home furnishings—		
Drugs and drug sundries.....	2.1	1.2	Draperies and curtains.....	2.7	1.5
Dry goods and notions—			Bedding, pillows, etc.....	4.1	1.8
Cotton piece goods.....	3.5	2.8	Other home furnishings.....	2.2	.6
Linen goods.....	1.5	1.0	Infants' wear.....	1.6	.5
Wool and wool-mixed goods.....	1.1	.5	Jewelry, costume.....	3.5	.7
Rayon piece goods.....	1.9	.2	Leather goods, gloves, and handbags.....	1.8	.6
Silk and velvet piece goods.....	3.7	2.9	Miscellaneous merchandise.....	(x)	1.0
Notions and small wares.....	3.4	3.4	Service.....	5.1	1.0
Other dry goods.....	2.4	.5			

CENSUS OF DISTRIBUTION

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			AUTOMOTIVE GROUP—Continued		
Variety, 5-and-10, and to-a-dollar stores—Continued.			Tire shops (including tire repairs): (Commodity coverage, 43.5 per cent)		
Smokers' supplies.....	0.1	0.1	Automotive parts and accessories (except tires, tubes, and batteries).....	2.5	2.2
Sporting goods.....	.8	.6	Batteries.....	1.1	.8
Stationery and books—			Gasoline.....	23.7	17.9
Books.....	.2	.1	Miscellaneous merchandise.....	(x) 2.7	.1
Paper and paper goods.....	3.1	2.7	Oils and greases.....	7.0	2.0
Other stationery.....	4.6	3.9	Repairs and service.....	7.0	7.0
Toilet articles.....	.2	.2	Tires, tubes, and tire accessories.....	70.0	70.0
Toiletries and cosmetics.....	2.1	1.8			
Toys and games.....	4.9	4.3			
AUTOMOTIVE GROUP			Filling stations with tires and accessories: (Commodity coverage, 11.0 per cent)		
Automobile salesrooms: (Commodity coverage, 52.4 per cent)			Automotive parts and accessories (except tires, tubes, and batteries).....		
Automobiles, parts, and accessories—			Batteries.....	2.9	2.5
Passenger automobiles, new.....	44.4	42.4	Gasoline.....	57.6	57.6
Used passenger cars.....	21.3	20.4	Oils and greases.....	11.0	11.0
Buses.....	11.6	.5	Repairs and service.....	6.8	6.0
Commercial cars and trucks, new.....	12.0	5.0	Tires and tubes sold to dealers.....	1.6	.1
Used commercial cars and trucks.....	3.2	1.0	Tires, tubes, and tire accessories.....	19.2	18.5
Tractors.....	7.1	.3			
Special-purpose vehicles, etc.....	.9	.1	Filling stations with other merchandise: (Commodity coverage, 7.3 per cent)		
Automotive parts and accessories (except tires, tubes, and batteries).....	8.0	7.5	Automotive parts and accessories (except tires, tubes, and batteries).....	4.0	1.0
Tires, tubes, and tire accessories.....	1.9	1.2	Batteries.....	.8	.2
Automobiles, new, sold to dealers.....	18.7	10.1	Gasoline.....	48.6	48.6
Commercial cars and trucks, new, sold to dealers.....	2.2	.4	Miscellaneous merchandise.....	(x) 0.8	15.6
Parts and accessories sold to dealers.....	3.3	.8	Oils and greases.....	4.6	6.6
Batteries.....	.5	.1	Radio sets.....	5.1	1.0
Gasoline.....	1.3	.9	Repairs and service.....	36.2	2.8
Miscellaneous merchandise.....	(x) .6	.6	Tires, tubes, and tire accessories.....		23.6
Oils and greases.....	.6	.5			
Radio sets.....	2.6	.3	Garages (repairs and storage, gasoline, oil, accessories): (Commodity coverage, 9.4 per cent)		
Repairs and service.....	7.4	7.3	Automotive parts and accessories (except tires, tubes, and batteries).....	8.8	7.2
Storage.....	5.9	.6	Batteries.....	20.8	9.9
			Gasoline.....	27.0	24.2
Used-car establishments: (Commodity coverage, 23.0 per cent)			Miscellaneous merchandise.....	(x) 1.4	1.4
Automotive parts and accessories (except tires, tubes, and batteries).....	15.2	14.3	Oils and greases.....	5.1	4.7
Batteries.....	19.3	1.1	Repairs and service.....	20.8	20.8
Gasoline.....	1.6	1.5	Storage.....	26.4	15.5
Oils and greases.....	.4	.4	Tires, tubes, and tire accessories.....	20.4	16.2
Repairs and storage.....	5.1	4.7	Used passenger cars.....	3.7	.1
Tires, tubes, and tire accessories.....	5.5	3.9			
Used cars sold to dealers.....	6.6	.4	APPAREL GROUP		
Used commercial cars and trucks.....	3.3	1.1	Men's and boys' clothing stores: (Commodity coverage, 38.6 per cent)		
Used passenger cars.....	72.6	72.6	Other clothing.....	8.4	4.1
			Overcoats.....	17.7	17.7
Automobile dealers with farm implements and machinery: (Commodity coverage, 24.0 per cent)			Suits.....	78.2	78.2
Automotive parts and accessories (except tires and tubes).....	6.7	6.7	Men's furnishings stores: (Commodity coverage, 11.9 per cent)		
Commercial cars and trucks, new.....	14.8	14.0	Furnishings.....	68.3	68.3
Farm and garden equipment and supplies—			Hats and caps.....	31.7	31.7
Farm machinery.....	16.8	16.8	Men's clothing and furnishings stores: (Commodity coverage, 46.1 per cent)		
Other farm and garden equipment and supplies.....	10.1	10.1	Clothing and furnishings (men's and boys')—		
Gasoline, oil, and grease.....	1.7	1.7	Custom tailoring.....	14.5	.4
Passenger automobiles, new.....	24.7	24.7	Suits.....	40.1	40.1
Repairs and service.....	7.7	7.7	Overcoats.....	13.1	13.1
Tires, tubes, and tire accessories.....	1.8	1.8	Hats and caps.....	7.8	7.6
Tractors.....	2.0	2.0	Furnishings.....	22.7	22.7
Used passenger cars.....	14.5	14.5	Work clothing.....	8.2	2.9
			Other clothing.....	12.4	2.4
Accessory stores with tires and batteries: (Commodity coverage, 49.3 per cent)			Hosiery, women's.....	4.3	.4
Automotive parts and accessories (except tires, tubes, and batteries).....	39.3	29.3	Service.....	.6	.1
Batteries.....	13.1	10.2	Shoes and other footwear—		
Gasoline.....	11.0	8.0	Men's.....	13.0	4.0
Miscellaneous merchandise.....	(x) 3.1	2.1	Women's.....	5.6	.1
Oils and greases.....	.5	.5	Rubber and other footwear.....	1.4	.2
Radios and equipment.....	4.5	3.5			
Repairs and service.....	10.2	7.2	Family clothing stores—men's, women's and children's: (Commodity coverage, 70.0 per cent)		
Tires and tubes sold to dealers.....	14.3	.5	Apparel and accessories, women's, misses', children's—		
Tires, tubes, and tire accessories.....	30.7	29.0	Children's wear.....	.3	.1
			Millinery.....	3.7	3.0
Battery and ignition shops—brake repair shops: (Commodity coverage, 9.1 per cent)			Hosiery.....	2.4	115
Automotive parts and accessories (except tires, tubes, and batteries).....	14.0	14.0	Coats, suits, and dresses.....	31.5	31.5
Batteries.....	26.9	26.9	Underwear, negligees, corsets, etc.....	2.5	1.7
Gasoline, oil, and grease.....	25.5	13.2	Other apparel, except furs.....	4.5	2.2
Miscellaneous merchandise.....	(x) 11.0	4.3	Bedding, pillows, etc.....	3.5	0.1
Radios and equipment.....	20.9	29.9	Clothing and furnishings (men's and boys')—		
			Suits.....	30.2	30.2
Radio sets.....	21.0		Overcoats.....	10.5	10.2
Radio parts and accessories.....	8.9		Hats and caps.....	3.2	2.9
Repairs and service.....	9.2	9.2	Furnishings.....	12.2	9.5
Tires and tubes.....	5.7	2.5			

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1301

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
APPAREL GROUP—Continued			FURNITURE AND HOUSEHOLD GROUP—Continued		
Family clothing stores—men's, women's, and children's—Con.			Furniture stores—Continued.		
Clothing and furnishings (men's and boy's)—Con.			Dry goods and notions.....	3.3	0.3
Work clothing.....	2.9	0.1	Furniture—		
Other clothing.....	4.9	2.3	Bedroom.....	13.2	13.2
Dry goods and notions—			Living room, library, and hall.....	19.2	19.2
Piece goods.....	3.5	.1	Dining room.....	7.5	7.5
Wool and wool-mixed goods.....	3.3	.2	Kitchen.....	2.0	2.0
Notions and small wares.....	.3	.1	Other household.....	5.4	4.4
Furs and fur goods.....	3.0	.5	Office and store furniture.....	16.6	.3
Leather goods, billfolds, gloves, and handbags.....	.4	.1	Heating and plumbing equipment and supplies.....	.4	.1
Luggage.....	.8	.3	Home furnishings—		
Miscellaneous merchandise.....	(X)	.6	Draperies, upholstery, and curtains.....	6.0	4.2
Shoes and other footwear—			Floor coverings.....	16.6	15.4
Men's.....	4.4	1.4	Bedding, mattresses, springs.....	8.5	6.1
Boys' and youths'.....	.2	.1	China, glassware, and crockery.....	4.0	2.6
Women's.....	3.2	1.3	Kitchen utensils.....	2.0	1.1
Women's ready-to-wear specialty stores—apparel and accessories:			Other home furnishings.....	3.0	1.1
(Commodity coverage, 48.9 per cent)			Luggage.....	.5	.2
Art goods, gifts.....	1.4	.3	Miscellaneous merchandise.....	(X)	.6
Apparel and accessories, women's, misses, children's:			Musical instruments and accessories—		
Custom tailoring.....	25.8	1.7	Pianos and accessories.....	2.0	.3
Children's wear.....	5.6	1.4	Phonographs and records.....	.6	.2
Millinery.....	9.0	6.8	Plated silverware.....	.7	.2
Hosiery.....	5.9	4.2	Radio parts and accessories.....	.8	.4
Coats, suits, and dresses.....	65.4	65.4	Radio sets.....	6.2	4.7
Underwear, negligees, corsets, etc.....	7.4	5.9	Refrigerators, electric and gas.....	1.7	.5
Other apparel except furs.....	12.0	8.2	Secondhand furniture.....	5.8	4.1
Furs and fur goods.....	4.7	2.2	Secondhand goods, other.....	1.6	.7
Jewelry, costume.....	1.2	.3	Service.....	1.3	.1
Leather goods, gloves, and handbags.....	4.2	1.6	Sporting goods, gymnasium, and playground equipment.....	.3	.1
Luggage.....	.8	.2	Sterling silverware.....	.4	.1
Notions and small wares.....	2.8	.6	Stoves and ranges, gas.....	1.3	.2
Service.....	3.3	.1	Stoves, ranges, heaters, etc. (other than electric or gas).....	8.5	7.0
Toilet articles.....	.5	.1	Tires, tubes, and tire accessories.....	.6	.2
Toiletries and cosmetics.....	2.6	1.0	Toys and games.....	1.1	.6
Furriers—fur shops:			Furniture and hardware stores:		
(Commodity coverage, 9.3 per cent)			(Commodity coverage, 7.3 per cent)		
Furs and fur goods.....	81.4	81.4	Appliances and supplies, electrical—		
Service.....	15.6	15.6	Household appliances, motor driven (except refrigerators)	.5	.3
Hosiery shops:			Household heating appliances—portable.....	.3	.3
(Commodity coverage, 10.6 per cent)			Lighting equipment.....	.8	.5
Hosiery.....	62.2	62.2	Incandescent lamps.....	.8	.8
Other apparel.....	25.8	23.4	Building paper, insulating boards, with wood base, etc.....	.7	.3
Underwear, negligees, corsets, etc.....	14.4	14.4	Farm and garden equipment and supplies—		
Children's specialty shops:			Wire fencing, gates, and posts.....	.7	.3
(Commodity coverage, 56.1 per cent)			Other farm and garden equipment and supplies.....	.8	.8
Apparel and accessories, misses', children's—			Fertilizers.....	1	.1
Children's wear.....	31.6	31.6	Furniture, household—		
Hosiery.....	24.1	24.1	Bedroom.....	3.5	3.5
Underwear, negligees, etc.....	28.1	28.1	Living room, library, and hall.....	2.5	2.5
Infants wear.....	16.2	16.2	Dining room.....	1.5	1.5
Custom tailors:			Kitchen.....	1.7	1.7
(Commodity coverage, 10.8 per cent)			Other household.....	1.2	1.2
Other clothing.....	.9	.3	Gasoline.....	4.7	1.4
Overcoats.....	16.2	16.2	Hardware—		
Suits.....	83.5	83.5	Builders' and shelf hardware.....	35.6	38.6
Women's shoe stores:			Carpenters' and mechanics' tools.....	2.9	2.9
(Commodity coverage, 66.3 per cent)			Other hardware.....	18.3	18.3
Hosiery, women's.....	14.3	14.3	Home furnishings—		
Miscellaneous merchandise.....	(X)	.3	Floor coverings.....	1.0	.7
Shoes and other footwear—			Bedding, mattresses, springs.....	.4	.4
Women's.....	85.3	85.3	Kitchen utensils.....	.3	.1
Rubber and other footwear.....	1.0	.1	Miscellaneous merchandise.....	(X)	.1
Family shoe stores—men's, women's, and children's:			Oils and greases.....	.8	.2
(Commodity coverage, 28.3 per cent)			Paints, varnishes, glass, and painters' supplies—		
Hosiery.....	9.7	6.6	Paints, varnishes, lacquers.....	12.1	8.4
Miscellaneous merchandise.....	(X)	.1	Glass.....	.6	.4
Service.....	12.7	1.9	Painters' supplies.....	1.0	.7
Shoes and other footwear—			Radios and equipment.....	11.7	11.7
Men's.....	28.3	28.3	Refrigerators, electric and gas.....	.4	.1
Boys' and youths'.....	6.5	3.2	Seeds, bulbs, plants, and nursery stock.....	.2	.1
Women's.....	53.9	53.9	Sporting goods, gymnasium, and playground equipment.....	5.7	2.0
Misses' and children's.....	6.1	3.3	Wall paper.....	.2	.1
Infants'.....	1.9	.9	Floor coverings stores:		
Rubber and other footwear.....	4.7	2.4	(Commodity coverage, 12.5 per cent)		
FURNITURE AND HOUSEHOLD GROUP			Draperies, upholstery, and curtains.....	7.5	7.3
Furniture stores:			Floor coverings.....	87.9	87.9
(Commodity coverage, 71.8 per cent)			Service.....	6.5	4.8
Appliances and supplies, electrical—			Household appliance stores (electrical):		
Household appliances, motor driven (except refrigerators)	2.9	1.2	(Commodity coverage, 18.0 per cent)		
Household heating appliances—portable.....	.7	.2	Appliances and supplies, electrical—		
Ranges, water heaters, etc.....	1.7	0.4	Household appliances, motor driven (except refrigerators)	22.7	22.7
Other appliances.....	5.5	.5	Household heating appliances—portable.....	8.5	6.7
			Lighting equipment.....	4.3	.8
			Incandescent lamps.....	3.6	2.7
			Construction materials.....	3.2	.6
			Commercial and industrial appliances.....	3.7	.7
			Ranges, water heaters, etc.....	44.0	38.7
			Other appliances.....	15.4	9.0

CENSUS OF DISTRIBUTION

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FURNITURE AND HOUSEHOLD GROUP—Continued			LUMBER AND BUILDING GROUP—Continued		
Household appliances stores—Continued.			Lumber and building material dealers—Continued.		
Heating and plumbing equipment and supplies.....	20.7	2.4	Building materials—Continued.		
Radio parts and accessories.....	3.8	.5	Building paper, insulating boards with wood base, etc.	2.3	0.6
Radio sets.....	9.4	1.5	Wall boards (except wood base).....	3.3	2.3
Refrigerators.....	18.5	12.1	Other building materials.....	5.7	2.4
Service.....	1.5	.2	Fuel—		
Miscellaneous merchandise.....	12.1	1.4	Coal.....	18.0	1.4
Household appliances stores (gas):			Wood, coke, and other fuels.....		
(Commodity coverage, 47.3 per cent)			Paints, varnishes, lacquers.....	4.5	.6
Other appliances, gas.....	38.4	38.4		1.1	.1
Stoves and ranges, gas.....	43.7	43.7	Lumber and hardware:		
Water heaters, gas.....	17.9	17.9	(Commodity coverage, 45.1 per cent)		
Interior decorators:			Building materials—		
(Commodity coverage, 32.2 per cent)			Brick, terra cotta, tile, etc.....	1.0	1.0
Furniture, household—			Building stone.....	1.3	.3
Bedroom.....	.8	.8	Cement.....	5.1	4.2
Living room, library, and hall.....	8.9	8.9	Lime, plaster, etc.....	2.8	1.9
Dining room.....	1.6	1.6	Lumber (rough and dressed).....	55.1	55.1
Home furnishings—			Planing-mill products, woodwork.....	9.7	9.4
Draperies, upholstery, and curtains.....	65.0	65.0	Wood shingles and shakes.....	0.7	0.7
Floor coverings.....	11.4	11.4	Roofing materials (except wood shingles).....	4.7	2.7
Service.....	12.5	11.8	Iron and other building metal.....	.9	.3
Wall paper.....	1.5	.5	Building paper, insulating boards with wood base, etc.	.5	.4
Radio and electrical shops:			Wall boards (except wood base).....		
(Commodity coverage, 14.3 per cent)			Other building materials.....	1.8	1.4
Appliances and supplies, electrical—			Farm and garden equipment and supplies.....	2.5	.9
Household appliances, motor driven (except refrigerators).....	49.1	38.4	Fuel.....	2.8	.1
Lighting equipment.....	2.6	.3	Coal.....	17.0	7.3
Incandescent lamps.....	2.9	.9	Wood, coke, and other fuels.....	4.3	1.8
Construction materials.....	67.2	8.2	Gasoline.....	2.4	.1
Commercial and industrial appliances.....	4.1	.5	Hardware—		
Batteries.....	1.8	.2	Builders' and shelf hardware.....	2.2	2.2
Bicycles and accessories.....	5.4	.9	Carpenters' and mechanics' tools.....	1.5	.4
Radio parts and accessories.....	5.3	5.3	Other hardware.....	3.0	.6
Radio sets.....	42.2	42.2	Miscellaneous merchandise.....	(x)	1.0
Refrigerators.....	1.5	.5	Paints, varnishes, glass, and painters' supplies—		
Service.....	3.0	2.5	Paints, varnishes, lacquers.....	3.2	1.8
Radio and musical instruments stores:			Glass.....		
(Commodity coverage, 69.4 per cent)			Painters' supplies.....	.4	.1
Appliances and supplies, electrical.....	19.1	1.0	Heating appliances and oil burners:		
Batteries.....	1.2	.1	(Commodity coverage, 14.5 per cent)		
Cameras and photographic supplies—			Heating equipment and supplies.....	76.5	76.5
Cameras.....	.6	.2	Miscellaneous merchandise.....	(x)	.5
Photographic supplies.....	.3	.1	Refrigerators, electric and gas.....	20.8	20.8
Furniture, household.....	(x)	.6	Service.....	5.1	2.2
Leather goods.....	5.3	.1	Paint and glass stores:		
Musical instruments and accessories—			(Commodity coverage, 37.0 per cent)		
Pianos and accessories.....	24.3	20.3	Art goods, gifts.....	2.7	.7
Phonographs and records.....	8.9	8.4	Building materials—		
Stringed and hand instruments.....	9.4	6.4	Roofing materials.....	16.3	2.5
Sheet music, music books, etc.....	8.3	5.6	Building paper, insulating boards with wood base, etc.	1.0	.1
Other musical instruments and accessories.....	4.5	1.1	Glass.....	2.7	2.0
Radio parts and accessories.....	2.9	2.9	Miscellaneous merchandise.....	(x)	1.6
Radio sets.....	47.6	47.6	Paints, varnishes, lacquers.....	48.7	48.7
Repairs and service.....	5.8	4.7	Painters' supplies.....	13.4	10.1
Stationery, books, and magazines—			Radios and equipment.....	29.5	4.3
Books.....	6.7	.1	Service.....	(x)	11.0
Magazines and newspapers.....	15.0	.3	Wall paper.....	19.0	19.0
Paper and paper goods.....	16.7	.4	OTHER RETAIL STORES		
Other stationery.....	10.9	.2	(Commodity coverage, 21.7 per cent)		
RESTAURANTS, CAFETERIAS, AND EATING PLACES			Appliances and supplies, electrical—		
Restaurants with table service:			Household appliances, motor driven (except refrigerators).....		
(Commodity coverage, 11.8 per cent)			Household heating appliances—portable.....	1.1	.5
Bakery products, fresh.....	10.5	4.9	Incandescent lamps.....	1.0	.5
Bottled beverages.....	1.1	.2	Construction materials.....	2.1	1.4
Canned goods and other groceries.....	25.7	8.0	Other appliances.....	1.2	.5
Cigars, cigarettes, and tobacco.....	1.6	.8	Automotive parts and accessories (except tires and tubes).....	.9	.3
Confectionery and nuts.....	3.6	2.0	Building materials—	13.5	5.9
Fountain sales and ice cream.....	9.5	3.4	Roofing materials.....	3.8	1.8
Receipts from sale of meals.....	80.1	80.1	Building paper insulating boards with wood base, etc.	.8	.5
LUMBER AND BUILDING GROUP			Wall boards (except wood base).....		
Lumber and building material dealers:			Other building materials.....		
(Commodity coverage, 30.8 per cent)			Farm and garden equipment and supplies—		
Building materials—			Wire fencing, gates, and posts.....	.7	.4
Brick, terra cotta, tile, etc.....	7.8	2.4	Other farm and garden equipment and supplies.....	.0	.4
Cement.....	16.6	7.6	Fertilizers.....	.4	.2
Lime, plaster, etc.....	12.5	5.3	Hardware—		
Lumber (rough and dressed).....	65.1	58.9	Builders' and shelf hardware.....	18.5	18.5
Planing-mill products, woodwork.....	17.6	20.5	Carpenters' and mechanics' tools.....	8.8	8.8
Wood shingles and shakes.....	3.9	2.8	Other hardware.....	25.4	25.4
Roofing materials (except wood shingles).....	2.7	1.9	Home furnishings.....	22.3	5.2
Structural steel (at retail).....	9.6	.8	China, glassware, and crockery.....	1.1	.1
Iron and other building metal.....	10.8	2.4	Kitchen utensils.....	3.0	1.7
			Miscellaneous merchandise.....	(x)	.3
			Oils and greases.....	.8	.1
			Paints, varnishes, glass, and painters' supplies:		
			Paints, varnishes, lacquers.....	11.5	9.2
			Glass.....	1.7	.8
			Painters' supplies.....	1.9	.8

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1303

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Hardware stores—Continued.			Cigar stands—Continued.		
Radio parts and accessories.....	1.3	0.6	Service.....	(x)	13.1
Radio sets.....	6.2	4.2	Smokers' supplies.....	4.1	4.1
Refrigerators, electric and gas.....	9.4	2.6	Sporting goods.....	.4	.2
Seeds, bulbs, plants, and nursery stock.....	4.2	1.0	Cigar stores without fountains:		
Service.....	(x)	.5	(Commodity coverage, 10.4 per cent)		
Sporting goods, gymnasium, and playground equipment.....	8.2	6.4	Cigars, cigarettes, and tobacco.....	74.0	74.0
Stoves and ranges, gas.....	.6	.2	Confectionery and nuts.....	11.1	6.9
Stoves, ranges, heaters, etc. (other than electric or gas).....	1.0	.4	Radio parts and accessories.....	.9	.2
Tires, tubes, and tire accessories.....	.8	.1	Radio sets.....	3.7	.6
Toys and games.....	1.0	.1	Receipts from sale of meals.....	37.6	8.0
Farm implements, machinery and equipment dealers:			Smokers' supplies.....	10.3	10.3
(Commodity coverage, 44.0 per cent)			Coal and wood yards:		
Automotive parts and accessories.....	17.6	5.8	(Commodity coverage, 43.9 per cent)		
Buses.....	6.8	1.1	Building materials—		
Farm machinery.....	20.8	12.4	Cement.....	12.6	1.5
Farm wagons.....	20.5	4.9	Lime, plaster, etc.....	16.8	.5
Household appliances, motor-driven.....	3.2	.7	Lumber (rough and dressed).....	10.6	1.1
Machinery, other.....	14.4	3.6	Other building materials.....	18.4	1.2
Repairs and service.....	1.4	.7	Fuel—		
Tractors.....	67.6	67.6	Coal.....	70.8	70.8
Tractors sold to dealers.....	17.9	3.0	Fuel oil.....	3.6	.6
Feed stores (flour, feed, grain, fertilizer):			Wood, coke, and other fuels.....	18.3	17.6
(Commodity coverage, 17.7 per cent)			Gasoline, oil, and grease.....	20.4	1.2
Drugs, patent medicines, etc.....	.9	.2	Ice.....	15.9	1.0
Eggs.....	(x)	15.9	Miscellaneous merchandise.....	(x)	1.0
Farm and garden equipment and supplies—			Service.....	11.6	4.5
Farm machinery.....	2.3	.2	Ice dealers:		
Other farm and garden equipment and supplies.....	3.4	1.3	(Commodity coverage, 73.7 per cent)		
Fertilizers.....	4.7	1.0	Ice.....	99.2	99.2
Flour.....	4.7	2.0	Refrigerators.....	.8	.8
Fuel—			Drug stores:		
Coal.....	6.2	.7	(Commodity coverage, 15.7 per cent)		
Wood, coke, and other fuels.....	7.4	.5	Bottled beverages.....	4.6	.1
Grain and feed.....	68.2	68.2	Cigars, cigarettes, and tobacco.....	2.9	1.6
Hardware.....	1.7	.1	Confectionery and nuts.....	2.4	1.1
Hay, straw, and alfalfa.....	7.3	7.1	Drugs, patent medicines, etc.....	42.6	42.6
Miscellaneous merchandise.....	(x)	.0	Miscellaneous merchandise.....	(x)	13.7
Seeds, bulbs, plants, and nursery stock.....	3.9	2.1	Prescriptions.....	23.2	23.2
Tractors.....	.8	.1	Rubber goods.....	1.8	1.5
Seeds, bulbs, and nursery stock:			Stationery, books, periodicals, etc.....	.8	.4
(Commodity coverage, 29.8 per cent)			Surgical and hospital supplies.....	10.2	6.3
Farm and garden equipment and supplies—			Toilet articles.....	3.6	2.5
Farm machinery.....	10.0	2.8	Toiletries and cosmetics.....	9.1	7.0
Wire fencing, gates, and posts.....	.4	.2	Drug stores with fountains:		
Other farm and garden equipment and supplies.....	8.9	6.2	(Commodity coverage, 31.6 per cent)		
Fertilizers.....	24.8	24.8	Bottled beverages.....	.9	.2
Grain and feed.....	13.7	6.8	Cigars, cigarettes, and tobacco.....	4.6	3.8
Miscellaneous merchandise.....	(x)	1.4	Confectionery and nuts.....	6.7	5.8
Paints, varnishes, lacquers.....	11.7	3.2	Drugs, patent medicines, etc.....	31.4	31.4
Seeds, bulbs, plants, and nursery stock.....	54.6	54.6	Fountain sales and ice cream.....	22.6	22.6
Book stores:			Miscellaneous merchandise.....	(x)	1.3
(Commodity coverage, 25.0 per cent)			Prescriptions.....	7.2	7.2
Antiques, art goods, gifts.....	.9	.8	Rubber goods.....	4.5	4.2
Books.....	52.0	52.0	Stationery, books, periodical, etc.....	2.2	.8
Office and store equipment—			Surgical and hospital supplies.....	1.5	.4
Adding and calculating machines and accessories.....	17.6	2.7	Toilet articles.....	6.7	6.5
Typewriters and accessories.....	6.0	.9	Toiletries and cosmetics.....	17.0	15.8
Other office and store equipment.....	8.4	1.3	Camera dealers—photographic supplies:		
Sporting goods.....	0.7	8.2	(Commodity coverage, 84.1 per cent)		
Stationery and magazines—			Cameras.....	10.1	10.1
Magazines and newspapers.....	3.3	.5	Miscellaneous merchandise.....	(x)	1.6
Paper and paper goods.....	21.0	21.0	Photo-finishing sales.....	8.5	8.5
Other stationery.....	12.6	12.6	Photographic supplies.....	79.8	79.8
Cigar stores with fountains:			Jewelry stores (installment credit):		
(Commodity coverage, 23.3 per cent)			(Commodity coverage, 68.6 per cent)		
Bottled beverages.....	1.5	.8	Antiques, art goods, gifts.....	1.8	.1
Cigars, cigarettes, and tobacco.....	37.8	37.8	China, glassware, and crockery.....	6.0	.7
Confectionery and nuts.....	11.2	5.9	Household heating appliances—portable electric.....	4.3	2.6
Fountain sales and ice cream.....	28.0	28.0	Jewelry, silverware, and clocks—		
Fruits and vegetables.....	2.0	.4	Clocks.....	1.6	1.5
Photographic supplies.....	1.4	.4	Watches.....	28.8	28.8
Receipts from sale of meals.....	35.4	5.5	Diamond jewelry.....	30.1	30.1
Smokers' supplies.....	3.7	3.7	Rings, other than diamond.....	5.3	5.3
Stationery and magazines—			Gold and gold-filled jewelry.....	4.3	4.3
Magazines and newspapers.....	27.2	14.4	Plated silverware.....	6.7	6.2
Paper and paper goods.....	.2	.1	Sterling silverware.....	3.0	2.4
Cigar stands:			Other jewelry.....	9.6	9.6
(Commodity coverage, 11.2 per cent)			Leather goods.....	1.4	.2
Bottled beverages.....	2.7	.6	Optical goods.....	8.3	2.7
Cigars, cigarettes, and tobacco.....	43.3	43.3	Service.....	6.3	5.0
Confectionery and nuts.....	6.0	6.0	Stationery, books, and magazines.....	3.0	.1
Ice cream.....	3.3	1.2	Toilet articles.....	.9	.4
Receipts from sale of meals.....	40.6	31.5			

CENSUS OF DISTRIBUTION

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Jewelry stores: (Commodity coverage, 29.5 per cent)			Office and store mechanical appliance dealers (retail): (Commodity coverage, 45.5 per cent)		
Antiques, art goods, gifts.....	1.1	0.1	Office and store mechanical appliances—		
Jewelry, silverware, and clocks—			Adding and calculating machines and accessories.....	17.5	17.5
Clocks.....	2.5	2.2	Typewriters and accessories.....	21.0	17.4
Watches.....	21.8	21.8	Other office and store mechanical appliances.....	33.3	33.5
Diamond jewelry.....	34.1	34.1	Office and store furniture.....	4.0	3.3
Rings, other than diamond.....	4.6	4.6	Service.....	8.7	7.9
Gold and gold-filled jewelry.....	11.3	11.3	Stationery.....	24.6	20.4
Plated silverware.....	12.4	11.3	Office and store furniture and equipment dealers: (Commodity coverage, 51.6 per cent)		
Sterling silverware.....	20.3	7.7	Cameras and photographic supplies—		
Other jewelry.....	6.1	3.1	Cameras.....	.2	.1
Leather goods.....	2.6	.2	Photographic supplies.....	1.8	1.2
Miscellaneous merchandise.....	(x)	.7	Photo-finishing sales.....	6.6	4.7
Optical goods.....	1.9	.2	Office and store equipment—		
Paper and paper goods.....	3.2	.1	Typewriters and accessories.....	.4	.1
Service.....	5.9	2.6	Other office and store equipment.....	34.4	10.0
Luggage and leather goods stores: (Commodity coverage, 19.2 per cent)			Office and store furniture.....	36.0	36.0
Leather goods, billfolds, purses, gloves and handbags.....	35.8	35.8	Professional and scientific instruments and equipment.....	5.1	3.6
Luggage.....	61.0	61.0	Stationery.....	44.3	44.3
Service.....	6.3	3.2	Typewriter dealers: (Commodity coverage, 17.3 per cent)		
Music stores (without radio): (Commodity coverage, 7.4 per cent)			Office and store equipment—		
Other musical instruments and accessories.....	16.0	16.6	Adding and calculating machines and accessories.....	4.0	2.1
Phonographs and records.....	42.4	26.5	Typewriters and accessories.....	59.2	59.2
Pianos and accessories.....	4.7	1.8	Other office and store equipment.....	22.8	12.0
Sheet music, music books, etc.....	50.1	50.1	Office and store furniture.....	5.6	2.6
Stringed and band instruments.....	13.2	5.0	Radio sets.....	11.9	5.6
Office and school supplies: (Commodity coverage, 43.5 per cent)			Stationery.....	10.6	9.3
Miscellaneous merchandise.....	(x)	2.4	Service.....	9.2	9.2
Office and store equipment—			Sporting goods specialty stores: (Commodity coverage, 33.6 per cent)		
Adding and calculating machines and accessories.....	1.7	.4	Incandescent lamps.....	2.0	.7
Typewriters and accessories.....	19.7	5.7	Radios and equipment.....	37.3	24.3
Office and store furniture.....	23.7	21.5	Service.....	3.4	1.2
Professional and scientific instruments and equipment.....	2.4	1.0	Sporting goods, gymnasium and playground equipment.....	73.8	73.8
Stationery and books—					
Books.....	8.3	4.2			
Paper and paper goods.....	5.6	.4			
Other stationery.....	64.4	64.4			

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1305

TABLE 16.—SEATTLE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
 NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operation, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 23)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
All groups	5,625	4,997	23,623	3,465	\$34,012,303	\$1,070,124	\$33,771,450	\$252,169,006	100.00
Food group	1,913	1,800	2,421	910	3,848,190	247,067	2,773,540	51,610,845	20.47
Candy and confectionery stores:									
Candy stores—nut stores.....	18	15	27	4	31,554	1,753	16,460	254,604	.10
Confectionery stores (candy and fountain).....	120	123	87	43	103,631	12,041	84,230	1,179,282	.47
Dairy products stores:									
Dairy products stores (including ice cream).....	30	33	31	25	47,450	5,910	46,610	1,242,090	.49
Egg and poultry dealers.....	24	35	4	3	5,342	382	3,570	207,127	.08
Milk dealers.....	4	254	33	26	545,031	-----	11,710	2,759,080	1.19
Delicatessen stores.....	25	26	33	18	43,157	4,353	30,280	587,782	.23
Fruit stores and vegetable markets.....	136	149	139	82	204,512	21,166	27,040	1,897,233	.75
Grocery stores (without meats).....	954	905	745	353	1,042,689	107,502	1,774,070	22,033,090	8.74
Combination stores (groceries and meats):									
Grocery stores with meats.....	144	127	409	114	642,721	27,509	538,130	7,443,636	2.95
Meat markets with groceries.....	32	37	64	20	131,542	6,171	53,850	1,367,960	.54
Meat markets (including sea foods):									
Fish markets—sea foods.....	30	35	22	7	34,574	2,497	10,770	401,057	.16
Meat markets.....	275	237	389	129	787,093	40,288	135,750	10,516,917	.47
Bakeries—bakery goods stores (except manufacturing bakeries).....	34	43	154	32	124,908	8,183	20,820	1,005,967	.40
Other food stores:									
Coffee, tea, spices.....	13	7	53	23	82,105	6,725	10,300	567,723	.23
Farm products stores.....	11	12	1	7	935	565	90	17,211	.01
General food stores.....	11	14	8	2	7,147	868	10,760	110,121	.05
General stores—groceries with apparel or dry goods	23	34	9	8	8,213	2,332	40,010	361,365	.14
General merchandise group	144	138	6,043	685	7,319,524	186,049	7,787,080	47,780,923	18.95
Department stores:									
With food departments.....	3	-----	2,845	414	3,905,629	133,282	3,043,960	22,799,853	9.04
Without food departments (including 1 mail-order house).....	9	-----	2,420	126	2,747,113	32,535	3,515,930	19,746,263	7.83
Dry goods stores.....	77	84	69	22	85,850	4,619	356,640	557,686	.34
General merchandise stores:									
With food departments.....	11	21	29	3	21,856	377	57,980	247,049	.10
Without food departments.....	8	7	18	8	20,067	2,322	110,590	583,388	.12
Army and Navy goods stores.....	7	5	15	-----	24,883	-----	80,590	161,631	.06
Variety, 5-and-10, and to-a-dollar stores.....	27	19	611	92	514,029	22,884	614,890	3,075,433	.46
Automotive group	803	684	3,495	277	5,500,935	92,893	4,949,960	49,284,855	19.54
Motor-vehicle dealers:									
Automobile sales rooms—new and trade-in.....	64	22	1,870	5	3,060,764	1,500	3,015,749	33,212,205	13.17
Used car establishments.....	18	8	67	2	142,717	831	113,429	1,349,101	.53
Accessories, tires, and batteries:									
Accessory stores with tires and batteries.....	18	11	72	2	122,746	676	182,700	940,935	.33
Battery and ignition shops—brake repair shops.....	23	26	44	9	66,237	1,453	45,490	376,405	.15
Tire shops (including tire repairs).....	29	16	149	6	249,959	2,271	258,060	1,540,299	.61
Filling stations:									
Filling stations—gasoline and oil.....	121	130	86	42	122,467	13,049	40,930	1,934,916	.77
Filling stations with tires and accessories.....	189	162	315	100	384,752	32,303	151,920	4,115,177	1.63
Filling stations with other merchandise.....	75	45	86	44	140,021	20,222	46,170	1,256,501	.50
Motor cycles, bicycles, and supplies.....	6	5	15	3	28,790	316	36,069	150,800	.06
Garages and repair shops:									
Body, fender, and paint shops.....	17	20	52	4	132,601	2,458	6,740	369,526	.15
Garages (repairs and storage, gasoline, oil, accessories).....	231	234	693	56	1,020,240	16,949	139,170	3,985,983	1.58
Parking stations, parking garages, and lots.....	5	5	8	4	11,119	655	910	73,560	.03
Apparel group	479	362	2,209	318	3,589,859	90,082	5,407,070	23,684,374	9.39
Men's and boys' clothing and furnishings stores:									
Men's and boys' clothing stores.....	5	2	19	2	33,613	584	174,060	371,030	.15
Men's and boys' hat stores.....	9	9	15	4	32,984	818	70,420	285,406	.11
Men's furnishings stores.....	51	41	67	29	128,161	6,806	329,250	1,841,664	.61
Men's clothing and furnishings stores.....	55	30	235	31	497,279	8,645	1,313,810	3,816,224	1.51
Family clothing stores—men's, women's, children's.....	13	6	296	23	494,173	5,705	324,700	2,810,043	1.12
Women's ready-to-wear specialty stores—apparel and accessories.....	58	48	660	55	947,455	20,361	758,090	5,950,869	2.36
Women's accessories stores:									
Corset and lingerie shops.....	8	8	13	6	17,038	974	36,820	132,187	.05
Furriers—fur shops.....	19	13	78	7	181,823	3,302	393,730	1,223,656	.49
Hosiery shops.....	7	2	61	6	51,181	1,910	20,460	202,386	.08
Knit goods shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery stores.....	34	23	96	23	118,075	7,563	40,230	779,702	.31
Costume accessories stores, including jewelry, bags, and gloves.....	7	5	10	4	9,635	1,460	23,710	78,853	.03
Other apparel stores:									
Children's specialty shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Custom tailors.....	123	122	340	35	557,594	9,324	325,370	1,900,923	.79
Dressmakers.....	9	10	12	4	13,236	1,220	2,350	33,498	.01
Infants' wear shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe stores:									
Shoe stores—men's.....	13	4	18	2	36,984	412	83,880	336,557	.13
Shoe stores—women's.....	4	1	33	6	87,425	1,329	99,160	734,800	.29
Shoe stores—men's, women's, children's.....	60	36	244	76	398,111	17,428	961,610	3,262,602	1.29
Furniture and household group	231	160	1,455	81	2,379,073	19,807	2,609,300	13,829,486	5.48
Furniture stores:									
Furniture stores.....	60	54	633	6	1,067,475	1,459	1,385,070	6,423,073	2.55
Furniture and hardware stores.....	5	4	10	-----	13,261	-----	42,100	185,978	.07
Floor coverings, draperies, curtains, and upholstery stores:									
Draperies, curtains, and upholstery stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Floor coverings stores.....	7	5	20	2	45,583	625	62,620	323,303	.13

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 16.—SEATTLE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 23)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1920)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
Furniture and household group—Continued.									
<i>Household appliances stores:</i>									
Household appliances stores (electrical).....	46	12	304	8	\$498,016	\$3,240	\$288,830	\$2,497,404	0.99
Household appliances stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Refrigerator dealers—electric only.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<i>Other home furnishings and appliances stores:</i>									
Aluminumware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Antique and used furniture dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Brushes and brooms.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
China, glassware, crockery, tinware, enamelware.....	7	3	28	1	43,239	176	83,150	212,454	.08
Picture and framing stores.....	6	6	16	3	29,095	466	60,230	113,055	.05
Store and range dealers.....	8	2	12	—	15,330	—	82,510	300,023	.12
Antique shops.....	8	9	3	2	4,649	1,074	52,070	40,373	.02
Awnings, flags, banners, window shades, and tents.....	5	6	4	1	4,002	300	4,000	28,722	.01
Interior decorators.....	6	3	22	4	43,601	1,365	54,880	191,139	.08
Lamp and shade shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<i>Radio and music stores:</i>									
Radio and electrical shops.....	52	47	149	27	217,225	9,702	183,330	1,490,948	.59
Radio and musical instruments stores.....	10	3	139	2	244,840	900	297,630	1,488,689	.59
Restaurants, cafeterias and eating places.....									
<i>Restaurants, cafeterias, and lunch rooms:</i>									
Cafeterias.....	10	9	166	23	205,326	6,671	6,470	811,012	.32
Lunch rooms.....	398	496	1,181	285	1,320,687	100,966	107,480	6,710,442	2.66
Restaurants with table service.....	87	84	1,570	132	1,578,662	43,012	85,720	7,462,348	2.96
<i>Lunch counters, refreshment stands, etc.:</i>									
Refreshment stands.....	22	9	53	28	60,306	8,403	4,000	385,549	.16
Fountain—lunches.....	20	23	44	10	47,656	3,489	15,640	329,017	.13
Lunch counters.....	60	72	100	43	104,599	9,282	10,140	631,037	.25
Soft drink stands.....	6	9	12	3	10,627	722	4,070	77,025	.03
Lumber and building group¹.....									
<i>Lumber and building material dealers:</i>									
Lumber and building material dealers.....	38	14	208	19	412,080	14,229	447,680	3,713,640	1.47
Lumber and hardware.....	19	7	84	4	176,868	1,720	146,200	1,345,489	.53
Roofing.....	13	13	28	2	40,860	605	5,330	166,276	.07
Electrical shops (without radio).....	26	24	76	3	107,531	1,028	51,190	381,771	.15
<i>Heating and plumbing shops:</i>									
Heating appliances and oil burners.....	17	6	67	3	116,272	1,043	36,600	399,770	.16
Plumbing shops—heating and ventilating.....	23	21	148	10	351,033	3,012	77,280	1,230,612	.49
<i>Paint and glass stores:</i>									
Glass and mirror shops.....	7	7	20	2	30,347	428	22,200	132,041	.05
Paint and glass stores.....	33	20	95	10	138,309	3,202	354,560	1,020,242	.41
Other retail stores.....									
<i>Hardware stores:</i>									
Hardware stores.....	91	78	288	25	450,206	9,292	906,120	3,438,677	1.36
<i>Farm implements, machinery, and equipment dealers:</i>									
Farm implements, machinery, and equipment dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<i>Farmers' supplies:</i>									
Feed stores (flour, feed, grain, fertilizer).....	10	8	17	2	23,592	706	16,510	539,225	.23
Harness shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Seed, bulbs, and nursery stock.....	10	7	89	5	100,424	1,424	341,490	468,034	.19
Copperage—barrels, boxes, crates, casks.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Coal and feed stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Book stores.....	21	16	245	109	165,091	20,550	261,200	1,092,085	.43
<i>Cigar stores and cigar stands:</i>									
Cigar stores and cigar stands.....	5	6	3	3	3,437	983	1,780	59,730	.02
Cigar stands.....	43	43	126	18	232,098	4,659	55,220	583,990	.23
Cigar stores without fountains.....	125	90	211	23	355,307	7,001	289,920	2,949,511	1.17
Coal and wood yards—ice dealers.....	168	72	502	90	962,320	57,449	534,770	5,223,042	2.07
<i>Drug stores:</i>									
Drug stores.....	66	62	136	18	258,985	5,669	373,630	1,702,962	.68
Drug stores with fountains.....	162	136	717	149	1,096,892	55,434	1,192,310	7,383,518	2.93
Florists.....	52	40	121	43	163,709	4,073	28,480	975,421	.39
<i>Gifts—novelties and toys—cameras:</i>									
Art and gift shops.....	15	13	10	5	16,239	707	74,610	143,702	.06
Novelty and souvenir shops.....	17	25	43	13	68,741	4,896	170,890	290,250	.12
Camera dealers—photographic supplies stores.....	4	—	44	1	74,165	105	92,610	462,956	.18
<i>Jewelry stores:</i>									
Jewelry stores (installment credit).....	7	3	130	20	260,711	11,114	958,800	2,094,861	.83
Jewelry stores.....	88	86	116	8	205,040	3,514	1,020,660	1,607,826	.64
Luggage and leather goods stores.....	9	8	15	3	18,156	751	107,050	223,413	.09
Music stores (without radio).....	18	8	71	12	107,352	3,683	211,130	707,545	.28
News dealers.....	7	2	77	1	78,636	546	7,710	269,962	.11
<i>Office, school, and store supplies and equipment dealers:</i>									
Office and school supplies.....	15	8	243	5	346,303	860	588,670	1,663,376	.66
Office and stores mechanical appliance dealers (retail).....	9	2	132	4	251,710	766	145,870	842,745	.33
Office and store furniture and equipment dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Store fixture dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Typewriter dealers.....	11	5	93	5	159,704	494	94,370	513,182	.20
Opticians and optometrists.....	24	17	36	4	73,675	2,122	69,960	466,879	.19
Sporting goods specialty stores.....	13	9	60	4	109,276	2,015	197,060	718,088	.28
Monuments and tombstones.....	4	5	1	4	4,664	3,366	12,520	45,823	.02
<i>Stationers and printers:</i>									
Paper and paper products stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Printers and lithographers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and engravers.....	5	—	5	5	8,958	1,430	23,990	65,411	.03
Miscellaneous classifications (combined).....	121	72	360	33	472,177	7,083	415,760	3,283,127	1.30
Secondhand stores.....									
Secondhand stores.....	149	145	214	31	253,733	12,817	501,440	1,763,353	.70

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

² Further data will be shown in a special report on milk dealers.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1307

TABLE 17.—SEATTLE—OPERATING EXPENSES, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense; per cent to total sales	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
All groups ¹	5,625	\$34,012,303	\$6,947,551	\$40,959,854	\$32,800,005	29.25	4,598	\$10,079,246	\$202,276,619	4.99
Food group	1,913	3,846,190	2,605,169	6,451,359	3,583,080	19.44	1,683	1,451,291	42,403,961	3.42
Candy and confectionery stores:										
Candy stores—nut stores.....	18	31,554	16,545	48,099	65,962	44.80	13	38,967	239,401	16.28
Confectionery stores (candy and fountain).....	120	108,631	130,530	245,161	164,649	34.75	101	95,649	1,039,188	9.20
Dairy-products stores:										
Dairy-products stores (including ice cream).....	30	47,480	44,253	91,733	65,957	12.70	27	41,067	1,219,895	3.37
Egg and poultry dealers.....	24	5,342	43,400	48,742	18,784	32.60	18	7,529	163,604	4.60
Milk dealers.....	4	548,081	548,081	548,081	378,646	(x)	1	(x)	(x)	(x)
Delicatessen stores.....	25	43,157	30,550	73,707	55,229	21.94	22	34,118	544,366	6.27
Fruit stores and vegetable markets.....	136	204,512	196,531	401,043	215,332	32.49	127	141,433	1,799,312	7.56
Grocery stores (without meats).....	954	1,042,589	1,305,915	2,349,504	1,265,658	16.40	774	555,581	19,035,071	2.92
Combination stores (groceries and meats):										
Grocery stores with meats.....	144	642,721	191,008	833,729	426,781	16.93	99	134,140	5,993,379	2.24
Meat markets with groceries.....	32	131,542	72,446	203,988	75,231	20.41	20	23,745	1,076,228	2.76
Meat markets (including sea foods):										
Fish markets—sea foods.....	30	34,574	51,030	85,604	42,338	31.90	28	26,607	330,318	8.07
Meat markets.....	275	787,698	455,277	1,242,975	600,000	17.52	247	203,070	9,513,184	2.77
Bakeries—bakery goods stores (except manufacturing bakeries).....	84	124,908	32,594	157,502	124,278	28.01	72	61,218	829,839	7.39
Other food stores:										
Coffee, tea, spices.....	13	82,105	9,954	92,050	70,801	28.69	11	13,333	466,620	2.86
Farm products stores.....	11	995	5,160	6,155	3,123	53.91	10	518	9,711	5.33
General food stores.....	11	7,147	10,990	18,137	7,834	23.58	8	5,580	67,710	8.24
General stores—groceries with apparel or dry goods	28	8,212	22,202	30,414	21,318	14.72	20	10,218	225,994	4.52
General merchandise group	144	7,319,524	148,573	7,468,097	7,383,466	31.08	134	1,226,061	34,582,899	3.55
Department stores:										
With food departments.....	3	3,905,629	-----	3,905,629	3,247,747	(x)	3	252,177	9,802,386	(x)
Without food departments (including 1 mail-order house).....	9	2,747,113	-----	2,747,113	3,393,390	31.10	9	646,037	19,746,263	3.27
Dry-goods stores.....	77	85,850	98,808	184,718	130,222	36.72	72	74,722	827,384	9.03
General merchandise stores:										
With food departments.....	11	21,856	15,591	37,417	20,688	23.52	9	11,065	236,549	4.68
Without food departments.....	8	20,067	6,902	26,969	28,533	19.26	7	10,846	250,374	4.33
Army and navy goods stores.....	7	24,983	8,330	33,313	26,827	37.20	7	17,950	161,651	11.12
Variety, 5-and-10, and to-a-dollar stores.....	27	514,026	14,554	528,580	534,871	28.93	25	212,524	3,533,692	6.01
Automotive group	803	5,500,935	931,243	6,432,178	4,969,877	23.14	668	1,398,723	34,889,508	4.00
Motor-vehicle dealers:										
Automobile salesrooms, new and trade-in.....	64	3,069,794	36,102	3,105,896	2,647,474	17.32	52	366,039	21,704,487	1.69
Used-car establishments.....	18	142,717	16,944	159,661	148,890	22.87	14	44,120	1,262,977	3.49
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	18	122,746	18,045	141,391	135,876	32.97	18	40,227	840,939	4.78
Battery and ignition shops—brake repair shops.....	28	68,237	38,272	104,509	50,584	42.80	25	23,580	335,845	7.02
Tire shops (including tire repairs).....	29	249,989	20,508	270,597	197,409	39.05	27	45,856	1,210,869	3.79
Filling stations:										
Filling stations—gasoline and oil.....	121	122,467	165,360	287,827	259,795	28.30	94	89,090	1,406,052	6.34
Filling stations with tires and accessories.....	189	354,752	181,278	566,030	345,637	22.14	159	174,547	2,844,244	5.93
Filling stations with other merchandise.....	75	140,021	62,685	202,706	117,063	25.45	57	46,787	1,060,826	4.97
Motor cycles, bicycles, and supplies.....	6	28,790	8,422	37,212	15,458	34.92	6	5,232	150,800	3.47
Garages and repair shops:										
Body, fender, and paint shops.....	17	132,601	31,740	164,341	76,074	65.06	15	20,275	310,795	9.15
Garages (repairs and storage, gasoline, oil, accessories).....	231	1,020,240	338,832	1,359,072	941,123	57.71	195	506,394	3,365,757	15.05
Parking stations, parking garages, and lots.....	5	11,119	6,355	17,474	11,764	39.75	5	9,976	73,660	13.66
Apparel group	470	3,588,869	580,408	4,170,267	4,407,937	34.22	460	1,676,867	21,911,929	7.65
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	5	38,613	4,004	42,617	74,203	31.49	5	21,210	371,030	5.72
Men's and boys' hat stores.....	9	32,984	19,296	52,280	91,409	50.35	8	40,410	284,116	14.22
Men's furnishings stores.....	51	128,161	74,210	202,371	275,215	30.98	49	153,356	1,352,712	11.34
Men's clothing and furnishings stores.....	55	467,279	58,560	525,839	640,941	30.57	54	167,460	2,775,791	6.03
Family clothing stores—men's, women's, and children's.....	13	494,173	9,900	504,073	605,762	39.50	13	244,405	2,810,043	8.70
Women's ready-to-wear specialty stores—apparel and accessories.....	58	947,455	67,440	1,014,895	1,135,234	36.13	56	317,641	8,880,755	5.40
Women's accessories stores:										
Corset and lingerie shops.....	8	17,038	9,888	26,926	25,082	39.34	7	15,901	122,737	12.85
Furriers—fur shops.....	19	181,823	29,757	211,580	168,632	31.07	13	62,689	1,072,115	5.85
Hosiery shops.....	7	51,181	1,616	52,797	23,983	37.94	7	12,442	202,386	6.15
Millinery stores.....	34	118,075	26,473	144,548	193,674	43.38	32	148,494	778,340	19.08
Costume accessories stores, including jewelry, bags, and gloves.....	7	9,635	4,090	13,725	22,850	46.38	7	12,898	78,853	16.36
Other apparel stores:										
Custom tailors.....	123	557,594	196,786	754,380	381,502	57.05	120	144,693	1,933,231	7.46
Dressmakers.....	9	13,236	10,010	23,246	7,461	61.67	9	4,856	33,498	14.50
Shoe stores:										
Shoe stores—men's.....	13	36,984	8,128	45,112	55,010	29.75	13	35,708	336,557	10.61
Shoe stores—women's.....	4	87,425	2,266	89,691	105,276	(x)	4	42,263	734,800	(x)
Family shoe stores—men's, women's, and children's.....	60	393,111	56,160	454,271	670,069	31.58	54	239,393	3,005,691	7.90

¹ Group totals may include figures for classifications which are omitted from the detail to avoid disclosure of individual operations.

CENSUS OF DISTRIBUTION

TABLE 17.—SEATTLE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense; per cent to total sales	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Per cent of rent to sales in leased premises
Furniture and household group.....	231	\$2,379,073	\$242,770	\$2,621,843	\$2,540,538	37.33	202	\$734,775	\$12,608,907	5.83
Furniture stores:										
Furniture stores.....	60	1,067,475	60,936	1,128,411	1,339,821	38.56	54	403,790	6,260,168	6.45
Furniture and hardware stores.....	5	13,261	5,304	18,565	16,090	18.63	5	7,480	135,970	4.02
Floor coverings stores.....	7	45,583	8,645	54,228	74,067	39.08	6	20,916	217,537	9.61
Household appliances stores (electrical).....	46	493,916	19,572	513,488	262,116	31.26	40	82,015	1,856,418	4.39
Other home furnishings and appliances stores:										
China, glassware, crockery, tinware, enamelware.....	7	43,239	4,614	47,853	43,281	42.90	7	12,504	212,454	5.89
Picture and framing stores.....	6	29,095	10,734	39,829	32,071	63.00	6	21,499	113,055	19.02
Stove and range dealers.....	8	15,330	2,559	17,889	26,594	14.78	4	7,800	276,923	2.82
Antique shops.....	8	4,649	10,728	15,377	12,661	69.45	5	3,966	36,640	10.82
Awnings, flags, banners, window shades, and tents.....	5	4,062	5,559	9,621	7,986	61.08	5	2,920	28,732	10.17
Interior decorators.....	6	43,061	5,760	48,821	24,109	38.44	6	10,607	191,139	5.55
Radio and music stores:										
Radio and electrical shops.....	52	217,225	65,471	282,696	183,606	31.28	44	48,257	1,270,366	3.77
Radio and musical instruments stores.....	10	244,840	5,265	250,105	413,412	44.57	9	95,452	1,415,977	6.74
Restaurants, cafeterias, and eating places.....	603	3,636,853	736,031	4,372,884	2,763,697	43.40	574	1,167,281	15,913,367	7.33
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	19	205,323	10,773	216,099	135,744	43.35	9	57,510	799,395	7.19
Lunch rooms.....	398	1,820,687	512,368	1,833,055	1,049,710	42.90	377	455,094	6,423,758	7.10
Restaurants with table service.....	87	1,578,652	98,190	1,676,842	1,348,430	44.50	85	535,671	7,372,833	7.26
Lunch counters, refreshment stands, etc.:										
Refreshment stands.....	22	60,306	8,811	69,117	57,574	32.86	22	31,526	385,549	8.18
Fountains—lunches.....	26	47,656	23,092	70,748	44,750	35.01	19	26,461	318,906	8.30
Lunch counters.....	66	104,599	68,416	173,015	118,894	46.29	57	54,159	543,301	9.67
Soft-drink stands.....	6	19,627	14,175	33,802	8,586	55.03	5	6,060	74,625	8.12
Lumber and building group.....	178	1,670,660	168,740	1,839,400	862,188	29.05	134	161,937	4,983,908	3.24
Lumber and building-material dealers:										
Lumber and building-material dealers.....	38	412,660	26,782	439,442	307,578	20.10	19	39,321	2,187,021	1.80
Lumber and hardware.....	19	178,768	14,595	193,363	136,801	24.40	10	8,874	547,048	1.62
Roofing.....	13	46,660	21,385	68,045	15,539	50.27	12	5,162	126,142	4.69
Electrical shops (without radio).....	26	167,531	33,624	201,155	72,739	56.03	25	19,123	380,845	5.02
Heating and plumbing shops:										
Heating appliances and oil burners.....	17	116,272	10,320	126,592	67,697	48.45	12	9,113	287,323	3.17
Plumbing shops—heating and ventilating.....	23	351,093	49,392	400,485	81,967	39.21	18	8,426	368,663	2.49
Paint and glass stores:										
Glass and mirror shops.....	7	39,347	10,472	49,819	14,346	41.78	7	4,630	132,041	3.73
Paint and glass stores.....	33	138,309	28,440	166,749	166,121	32.44	31	66,388	984,812	6.74
Other retail stores.....	1,098	6,098,264	1,318,827	7,417,091	5,968,932	34.27	978	2,119,264	33,512,327	6.32
Hardware stores.....	91	450,206	116,356	566,562	435,646	29.15	85	156,367	3,354,031	4.66
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	10	23,592	10,768	34,360	34,461	11.68	4	6,410	172,371	3.71
Seeds, bulbs, and nursery stock.....	10	100,424	7,781	108,205	93,632	43.04	7	15,281	270,493	5.65
Book stores.....	21	105,691	11,846	117,537	154,624	33.14	17	31,625	532,532	5.94
Cigar stores and cigar stands:										
Cigar stores with fountains.....	5	3,437	4,908	8,345	5,946	23.03	5	4,910	59,730	8.27
Cigar stands.....	43	232,098	77,916	310,014	170,767	48.95	39	86,897	965,239	9.00
Cigar stores without fountains.....	125	355,307	148,590	503,897	386,569	39.19	116	270,008	2,307,075	9.62
Coal and wood yards—ice dealers.....	108	962,320	126,648	1,088,968	648,874	33.27	67	74,987	2,985,256	2.61
Drug stores:										
Drug stores.....	66	258,985	115,506	374,491	222,123	35.09	61	125,385	1,561,051	8.03
Drug stores with fountains.....	192	1,066,892	180,472	1,247,364	1,034,112	30.00	186	465,829	7,237,345	6.44
Florists.....	52	163,709	52,760	216,469	240,499	46.85	50	77,704	966,700	8.04
Gifts—novelties and toys—cameras:										
Art and gift shops.....	15	16,239	20,189	36,428	34,540	40.39	14	22,511	142,039	15.75
Novelty and souvenir shops.....	17	68,741	37,125	105,866	68,169	50.95	17	25,008	239,290	8.61
Camera dealers—photographic supplies.....	4	74,165		74,165	72,144	(x)	4	16,163	462,956	(x)
Jewelry stores:										
Jewelry stores (installment credit).....	7	266,711	5,898	272,609	378,693	31.09	6	81,696	1,473,681	5.54
Jewelry stores.....	88	205,046	149,382	354,428	338,505	43.10	84	225,362	2,219,326	10.15
Luggage and leather-goods stores.....	9	18,156	9,280	27,436	44,194	32.06	9	27,194	223,413	12.17
Music stores (without radio).....	18	107,352	11,680	119,032	174,677	41.51	17	56,644	707,645	8.01
News dealers.....	7	78,636	2,028	80,664	45,881	40.88	4	6,135	125,538	4.89
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	15	346,303	11,376	357,679	332,366	41.48	14	67,698	1,622,876	4.17
Office and store mechanical appliance dealers (retail).....	9	251,710	8,802	260,512	79,991	39.81	9	21,846	842,745	2.69
Typewriter dealers.....	11	159,704	8,560	168,264	103,078	52.87	11	17,908	518,182	3.49
Opticians and optometrists.....	24	73,675	33,796	107,471	108,637	46.29	24	52,615	466,879	11.27
Sporting goods specialty stores.....	13	109,276	16,002	125,278	116,474	33.65	12	28,480	714,110	3.90
Stationers and engravers.....	5	8,958	19,542	28,500	9,633	44.54	5	6,600	65,411	10.15
Monuments and tombstones.....	4	4,664	6,460	11,124	6,064	(x)	3	2,780	32,623	(x)
Miscellaneous classifications (combined).....	121	472,177	131,784	603,961	558,746	(x)	102	139,461	2,525,064	(x)
Secondhand stores.....	148	253,733	166,688	420,421	299,002	40.74	132	149,429	1,461,119	9.82

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1309

TABLE 18.—SEATTLE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full-time	Part-time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	5, 625	4, 987	23, 628	3, 465	\$34, 012, 503	\$1, 079, 124	\$32, 800, 005	\$33, 771, 450	\$252, 169, 008	100. 00
Single-store independents.....	4, 529	4, 784	14, 459	2, 207	21, 114, 163	712, 946	20, 027, 754	20, 252, 260	104, 114, 571	05. 08
2-store independents.....	289	172	1, 090	296	3, 029, 070	98, 836	3, 341, 915	3, 940, 750	18, 390, 033	7. 29
3-store independents.....	101	29	1, 128	93	1, 640, 165	25, 380	1, 500, 068	1, 086, 160	9, 497, 041	3. 77
Local branch systems.....	4	17	17	4	17, 012	1, 010	17, 564	4, 690	122, 123	. 05
Local chains.....	258	19	1, 709	237	2, 463, 356	76, 206	2, 344, 872	1, 605, 020	16, 956, 408	6. 72
Sectional chains.....	260	1, 252	241		1, 943, 414	94, 413	1, 921, 186	1, 821, 530	15, 577, 380	6. 18
National chains.....	103	1, 202	206		1, 693, 711	42, 451	1, 805, 587	1, 700, 050	12, 820, 910	5. 08
Other types of operation:										
Direct-selling (house to house).....	6		228		228, 235		116, 761	5, 740	638, 315	. 25
Leased departments—Independent operators.....	15	8	58	10	65, 798	2, 738	75, 612	49, 510	322, 084	. 13
Leased-department chains.....	11	2	39	9	57, 424	2, 164	86, 399	45, 790	345, 125	. 14
Utility-operated retail stores.....	24		82	1	177, 382	200	66, 959	197, 250	1, 607, 963	1. 04
Manufacturer-controlled chains.....	21		482	160	677, 111	22, 700	311, 727	539, 180	3, 275, 854	1. 30
All other types.....	4	3	981	1	993, 662	80	1, 123, 601	1, 663, 490	8, 501, 094	3. 37

TABLE 19.—SEATTLE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	2 and 3 store independent and local branch systems	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	12	4	2	1		4	
Annual net sales.....	\$42, 546, 116	\$27, 404, 600	(x)	(x)		\$3, 425, 502	(x)
Per cent of total sales.....	100. 00	64. 55	(x)	(x)		8. 05	(x)
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	27	14	6			7	
Annual net sales.....	\$3, 075, 433	\$74, 495	\$1, 343, 287			\$2, 257, 651	
Per cent of total sales.....	100. 00	2. 03	36. 55			61. 42	
Men's and boys' clothing and furnishings stores:							
Number of stores.....	120	80	23	10	6	1	
Annual net sales.....	\$8, 014, 324	\$2, 471, 320	\$1, 847, 482	\$363, 406	(x)	(x)	
Per cent of total sales.....	100. 00	41. 09	30. 72	6. 04	(x)	(x)	
Family clothing stores—men's, women's, and children's:							
Number of stores.....	13	7	1	3	2		
Annual net sales.....	\$2, 810, 043	\$530, 880	(x)	\$1, 005, 038	(x)		
Per cent of total sales.....	100. 00	18. 89	(x)	35. 79	(x)		
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	58	47	4	3	4		
Annual net sales.....	\$5, 950, 569	\$2, 511, 037	\$1, 307, 320	\$504, 671	\$1, 027, 781		
Per cent of total sales.....	100. 00	42. 20	21. 97	8. 48	27. 35		
Shoe stores:							
Number of stores.....	77	42	12	5	7	7	4
Annual net sales.....	\$4, 338, 959	\$1, 273, 693	\$1, 463, 002	\$204, 440	\$535, 863	\$680, 113	\$145, 069
Per cent of total sales.....	100. 00	29. 39	32. 39	6. 79	12. 37	15. 69	3. 37
Furniture stores:							
Number of stores.....	65	55	8	1	1		
Annual net sales.....	\$6, 614, 951	\$3, 870, 200	(x)	(x)	(x)		
Per cent of total sales.....	100. 00	58. 51	(x)	(x)	(x)		
Radio and music stores:							
Number of stores.....	62	47	7	5	2		1
Annual net sales.....	\$2, 979, 637	\$1, 454, 754	\$600, 747	\$149, 650	(x)		(x)
Per cent of total sales.....	100. 00	48. 82	20. 16	5. 02	(x)		(x)
Grocery stores (without meats):							
Number of stores.....	954	795	38	33	61	27	
Annual net sales.....	\$22, 038, 690	\$15, 283, 891	\$964, 081	\$1, 229, 082	\$3, 298, 454	\$1, 203, 182	
Per cent of total sales.....	100. 00	69. 35	4. 37	5. 58	14. 97	5. 73	
Combination stores (groceries and meats):							
Number of stores.....	176	135	8	22		11	
Annual net sales.....	\$8, 811, 596	\$5, 001, 416	\$377, 567	\$2, 464, 251		\$668, 362	
Per cent of total sales.....	100. 00	56. 70	4. 28	27. 97		10. 99	
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	495	460	24	5	5		1
Annual net sales.....	\$14, 984, 402	\$12, 508, 895	\$1, 356, 500	\$463, 373	\$647, 494		\$8, 140
Per cent of total sales.....	100. 00	83. 48	9. 05	3. 09	4. 32		. 06
Cigar stores and cigar stands:							
Number of stores.....	173	124	17	26		6	
Annual net sales.....	\$3, 993, 231	\$2, 482, 023	\$455, 284	\$828, 722		\$227, 202	
Per cent of total sales.....	100. 00	62. 16	11. 40	20. 75		5. 09	
Filling stations:							
Number of stations.....	385	289	19	15	61	1	
Annual net sales.....	\$7, 306, 594	\$4, 837, 935	\$535, 394	\$1, 126, 305	(x)	(x)	
Per cent of total sales.....	100. 00	66. 21	7. 33	15. 41	(x)	(x)	
Coal and wood yards—ice dealers:							
Number of yards.....	108	89	7		12		
Annual net sales.....	\$5, 223, 042	\$2, 957, 448	\$748, 977		\$1, 516, 620		
Per cent of total sales.....	100. 00	56. 62	14. 34		29. 04		
Drug stores:							
Number of stores.....	258	181	26	45		6	
Annual net sales.....	\$9, 080, 480	\$4, 067, 541	\$857, 475	\$3, 341, 133		\$820, 331	
Per cent of total sales.....	100. 00	44. 76	9. 44	36. 77		9. 03	
Hardware stores:							
Number of stores.....	91	74	7	8		2	
Annual net sales.....	\$3, 438, 677	\$1, 706, 643	\$262, 476	(x)		(x)	
Per cent of total sales.....	100. 00	49. 63	7. 64	(x)		(x)	
Jewelry stores:							
Number of stores.....	95	90	2	3			
Annual net sales.....	\$3, 702, 687	\$2, 084, 755	(x)	(x)			
Per cent of total sales.....	100. 00	56. 30	(x)	(x)			

CENSUS OF DISTRIBUTION

TABLE 20.—SEATTLE—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL		ALL CASH	PROPORTION OF CREDIT BUSINESS										
	Number of stores	Net sales		1-10 per cent credit	11-20 per cent credit	21-30 per cent credit	31-40 per cent credit	41-50 per cent credit	51-60 per cent credit	61-70 per cent credit	71-80 per cent credit	Mora than 80 per cent credit		
Totals, all stores reporting: ¹														
Number of stores.....	4,720		2,429	205	225	174	188	284	217	275	306	327		
Per cent of total stores.....	100.00		51.46	0.25	4.77	3.68	3.98	6.02	4.60	5.83	6.48	6.93		
Amount of net sales.....		\$227,682	\$59,747	\$17,209	\$26,042	\$10,406	\$9,273	\$10,170	\$10,548	\$31,585	\$10,518	\$33,234		
Per cent of total sales.....		100.00	26.24	7.56	11.44	4.57	4.07	4.47	4.63	13.85	8.57	14.00		
Food group:														
Confectionery stores (candy and fountain).....	98	\$990	\$790	\$171		\$26	\$3		\$103	\$22	\$9			
Dairy-products stores (including ice cream).....	22	878	704	21										\$22
Delicatessen stores.....	21	318	478			\$16								
Fruit stores and vegetable markets.....	102	1,590	1,207	111		32	5		6	11	128			
Grocery stores (without meats).....	853	18,924	7,521	1,030		572	831	755	1,046	1,163	1,859	2,308		\$1,839
Combination stores (groceries and meats)—														
Grocery stores with meats.....	140	7,324	1,067			68	55	50	177	421	1,140	1,314		2,126
Meat markets with groceries.....	29	1,329	208			111	28	155	66	83	111	175		186
Meat markets (including sea foods)—														
Fish markets.....	23	342	196			6	66	8	12		55			
Meat markets.....	233	9,249	3,101	1,410		428	542	548	524	900	645	818		237
Bakeries—bakery goods stores (except manufacturing bakeries).....	73	878	705	18		150	5							
General merchandise group:														
Department stores—														
With food departments.....	3	22,800				8,943					13,857			
Without food departments (including 1 mail-order house).....	8	19,484	806	8,481	2,782	3,849						1,891		1,675
Dry-goods stores.....	69	793	419	72		23	66	9	100	14				
General merchandise stores—														
With food departments.....	11	247	122					8		86	31			
Without food departments.....	7	250	194	56										
Variety, 5-and-10, and 1-to-a-dollar stores.....	25	3,658	2,335	1,323										
Automotive group:														
Automobile salesrooms—new and trade-in.....	53	29,509	624		0,319	1,659	4,054	1,711	3,496	6,265	1,256	4,125		
Accessories, tires, and batteries—														
Accessory stores with tires and batteries.....	13	362	124			25	23	16			46	100		
Tire shops (including tire repairs).....	24	1,250	180			14		66			93	200		703
Filling stations—														
Filling stations—gasoline and oil.....	103	1,673	824	148		95	48	91	47	70	152	48		150
Filling stations with tire and accessories.....	150	3,774	758	422		340	340	228	278	138	1,174	56		28
Filling stations with other merchandise.....	61	922	542	105		30	105	83	32	14	62	19		19
Garages (repairs and storage, gasoline, oil accessories).....	208	3,701	1,376	105		115	205	366	367	372	408	195		193
Apparel group:														
Men's and boys' clothing and furnishings stores—														
Men's and boys' clothing stores.....	4	363	70			150								143
Men's furnishings stores.....	41	1,312	950	291		35								36
Men's clothing and furnishings stores.....	45	4,410	1,819	35		574	28	189	41		1,367	357		
Family clothing stores—men's, women's, and children's.....	11	1,760	382				216							1,162
Women's ready-to-wear specialty stores—apparel and accessories.....	55	5,939	731	206			120	33	108		94	2,646		2,001
Women's accessories stores—														
Furriers—fur shops.....	18	1,104	179			106	151	62	134	308	164			
Millinery stores.....	27	654	408	29		21		38	49	84	24			1
Shoe stores—														
Shoe stores—men's.....	7	219	30					90			43			
Shoe stores—women's.....	4	735	344			207		184						
Family shoe stores—men's, women's, and children's.....	39	2,505	1,146			629	613				16			40
Furniture and household group:														
Furniture stores.....	53	6,021	103	27		1,265		3	136	31	352	2,029		2,075
Household appliances stores (electrical).....	25	934	139	7			25		12		1	48		702
Radio and music stores—														
Radio and electrical shops.....	44	1,319	111	31		87	30	61	23	9	7	109		851
Radio and musical instruments stores.....	10	1,489		164							266	92		967
Lumber and building group:														
Lumber and building material dealers.....	34	3,627	123					97	42		101	315		2,949
Electrical shops (without radio).....	22	362	23	4		34	16	2	7	17		82		177
Heating and plumbing shops—														
Heating appliances and oil burners.....	15	337	42			35			28	112	16	74		30
Plumbing shops—heating and ventilating.....	22	1,226	88					7	117	102	7	26		879
Paint and glass stores.....	29	972	140	45		21		56	44	31	304	115		216
Other retail stores:														
Hardware stores.....	80	2,906	261	119		208	155	252	196	135	165	379		1,036
Feed stores (flour, feed, grain, fertilizer).....	9	566	15						48		41	198		264
Book stores.....	18	1,033	242	58		337		131				51		214
Cigar stores (without fountains).....	105	2,530	2,386	42										111
Coal and wood yards.....	101	4,589	236	51		75	135	233	545	746	1,085	1,230		253
Drug stores—														
Drug stores.....	54	1,394	660	123		196	188	227			105	61		
Drug stores with fountains.....	161	6,824	4,618	1,184		445	288	143			62	265		2
Florists.....	47	968	270	2		150		37			84			111
Camera dealers—photographic supplies.....	4	463				17								362
Jewelry stores—														
Jewelry stores (installment credit).....	7	2,095							151		232			1,430
Jewelry stores.....	78	1,532	377	50		191	117	204	237	41	203	92		20
Music stores (without radio).....	17	642	190	38				10		59				345
Office and store mechanical appliance dealers (retail).....	7	712												658
Sporting goods specialty stores.....	8	464	16	6		81			19			20		43
Stationers and engravers.....	5	65	21			5			285	33				39

¹ All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 16 except for 995 stores with sales of \$24,437,006 which failed to report credit information.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1311

TABLE 21.—SEATTLE—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT, AND ON INSTALLMENT, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES			KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES		
		For cash	On open account	On installment ²			For cash	On open account	On installment ²
Total	2,291	48.02	37.23	14.75	Furniture and household group	152	29.47	14.54	55.69
Food group	896	45.78	54.22		Furniture stores:	42	33.20	.68	66.12
Confectionery stores (candy and fountain).....	13	91.22	8.78		Furniture and hardware stores.....	5	69.07	23.99	6.94
Dairy-products stores:					Floor-coverings stores.....	5	10.40	89.60	
Dairy-products stores (including ice cream).....	4	82.14	17.86		Household appliances stores (electrical).....	16	15.30	39.70	45.00
Milk dealers.....	5	50.47	49.53		Other home furnishings and appliances stores:				
Fruit stores and vegetable markets.....	18	63.85	36.15		China, glassware, crockery, tinware, enamelware.....	3	27.09	20.45	43.46
Grocery stores (without meats).....	543	44.54	55.46		Stove and range dealers.....	8	27.67	14.78	57.55
Combination stores (groceries and meats):					Antique shops.....	6	34.16	65.84	
Grocery stores with meats.....	105	26.35	73.65		Awnings, flags, banners, window shades, and tents.....	3	35.26	64.74	
Meat markets with groceries.....	26	35.82	64.18		Interior decorators.....	6	19.64	80.36	
Meat markets (including sea foods):					Radio and music stores:				
Fish markets—sea foods.....	5	57.78	42.42		Radio and electrical shops.....	40	24.13	51.23	24.64
Meat markets.....	162	58.98	41.02		Radio and musical instruments stores.....	10	25.41	5.02	69.57
Bakeries—bakery goods stores (except manufacturing bakeries).....	7	83.70	16.21		Restaurants, cafeterias, and eating places:				
Coffee, tea, spices.....	3	65.09	34.91		Restaurants, cafeterias, and lunch rooms:				
General stores—groceries with dry goods or apparel:	17	35.84	64.36		Lunch rooms.....	26	90.14	9.86	
General merchandise group	37	64.09	32.76	3.15	Restaurants with table service.....	3	96.37	3.63	
Department stores:					Lunch counters.....	3	87.71	12.29	
With food departments.....	3	53.14	42.57	4.29	Lumber and building group	132	16.66	82.36	1.08
Without food departments.....	5	74.89	23.09	2.11	Lumber and building material dealers:				
Dry-goods stores.....	18	64.00	35.40		Lumber and building material dealers.....	29	9.75	90.12	.10
General merchandise stores with food departments.....	6	39.42	60.58		Lumber and hardware.....	18	16.33	83.44	.23
Variety, 5-and-10, and to-a-dollar stores.....	3	99.56	.44		Roofing.....	9	21.45	78.55	
Automotive group	494	48.40	19.78	31.76	Electrical shops (without radio).....	19	26.51	73.49	
Motor-vehicle dealers:					Heating and plumbing shops:				
Automobile salesrooms—new and trade-in.....	52	49.75	11.36	38.89	Heating appliances and oil burners.....	12	48.72	29.36	21.92
Used-car establishments.....	16	13.40	14.56	72.04	Plumbing shops—heating and ventilating.....	15	11.58	87.54	.88
Accessories, tires, and batteries:					Paint and glass stores:				
Accessory stores with tires and batteries.....	9	35.39	64.61		Glass and mirror shops.....	7	15.95	84.05	
Battery and ignition shops—brake repair shops.....	19	40.43	59.57		Paint and glass stores.....	23	30.90	69.04	
Tire shops (including tire repairs).....	15	13.53	86.47		Other retail stores:	407	40.61	45.58	13.81
Filling stations:					Hardware stores.....	57	32.70	47.74	19.56
Filling stations—gasoline and oil.....	46	50.78	44.46	4.76	Farmers' supplies:				
Filling stations with tires and accessories.....	108	57.69	42.31		Feed stores (flour, feed, grain, fertilizer).....	8	22.68	77.32	
Filling stations with other merchandise.....	27	66.29	33.71		Seeds, bulbs, and nursery stock.....	6	59.35	49.65	
Garages and repair shops:					Book stores.....	8	55.15	18.28	26.62
Body, fender, and paint shops.....	5	21.03	78.97		Cigar stores without fountains.....	5	30.26	68.59	1.15
Garages (repairs and storage, gasoline, oil, accessories).....	128	54.22	45.78		Coal and wood yards.....	64	38.31	61.69	
Parking stations, parking garages, and lots.....	3	53.02	46.98		Drug stores:				
Apparel group	148	40.92	40.71	12.37	Drug stores.....	16	78.30	21.70	
Men's clothing and furnishings stores:					Drug stores with fountains.....	70	85.75	14.25	
Men's furnishings stores.....	7	86.36	13.64		Florists.....	18	50.15	49.85	
Men's clothing and furnishings stores.....	13	47.19	52.81	.27	Camera dealers—photographic supplies.....	4	24.42	75.58	
Family clothing stores—men's, women's, and children's.....	7	23.00	8.48	68.52	Jewelry stores:				
Women's ready-to-wear specialty stores—apparel and accessories.....	30	25.09	66.27	8.64	Jewelry stores (installment credit).....	7	23.37	3.19	73.44
Women's accessories stores:					Jewelry stores.....	35	56.80	43.20	
Corset and lingerie shops.....	3	86.49	7.37	6.14	Music stores (without radio).....	9	19.37	31.06	49.57
Furriers—fur shops.....	12	45.11	33.26	21.63	Office, school, and store supplies and equipment dealers:				
Millinery stores.....	10	58.81	24.58	18.61	Office and school supplies.....	13	22.82	76.98	.20
Custom tailors.....	45	48.23	51.77		Office and store mechanical appliance dealers (retail).....	7	12.98	74.89	12.13
Shoe stores:					Typewriter dealers.....	5	11.57	68.93	19.50
Shoe stores, men's.....	3	55.15	44.85		Opticians and optometrists.....	10	85.39	14.61	
Family shoe stores, men's, women's, and children's.....	13	73.43	26.57		Sporting goods, specialty stores.....	5	54.69	23.95	21.36
					Stationers and engravers.....	3	19.95	80.05	
					Miscellaneous classifications (combined).....	35	26.17	72.77	2.00
					Secondhand stores	35	63.60	35.52	.88

¹ Total sales of above stores are \$167,935,851.
² Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$60,000 annually. The open account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.
³ Classifications showing insignificant amounts have been eliminated from this table, but are included in the totals.

CENSUS OF DISTRIBUTION

TABLE 22.—SEATTLE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—RECEIPTS FROM THE SALE OF MEALS¹

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	28, 075	\$15, 228, 426	Other stores in which meals are served—Continued.		
Restaurants, cafeterias, and eating places	25, 446	14, 030, 213	Grocery stores (without meats).....	162	\$95, 493
Cafeterias.....	1, 911	808, 918	Bakeries—bakery goods stores (except manufacturing bakeries).....	221	85, 285
Lunch rooms.....	14, 485	5, 906, 244	Coffee, tea, spices.....	365	103, 212
Restaurants with table service.....	7, 338	6, 574, 086	Department stores with food departments.....	798	340, 354
Refreshment stands.....	28	20, 996	Department stores without food departments.....	100	14, 314
Fountain—lunches.....	359	178, 552	Variety, 5-and-10, and to-a-dollar stores.....	156	85, 674
Lunch counters.....	1, 285	481, 417	Cigar stores with fountains.....	18	13, 125
Other stores in which meals are served	2, 629	1, 198, 213	Cigar stands.....	104	127, 110
Confectionery stores (candy and fountain).....	251	88, 547	Cigar stores without fountains.....	264	196, 369
Deli-caterers stores.....	62	19, 696	Drug stores with fountains.....	98	26, 383
			Art and gift shops.....	20	2, 659

¹ This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of food sales.

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE¹

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total	1, 662	\$4, 605, 504	\$334, 491	Automotive group—Continued.			
Automotive group	1, 648	4, 555, 472	\$34, 491	Garages (repairs and storage, gasoline, oil, accessories).....	534	\$1, 742, 261	\$111, 036
Automobile salesrooms—new and trade-in.....	868	2, 085, 569	208, 424	Parking stations, parking garages, and lots.....	1	600	7, 716
Used-car establishments.....	6	16, 940		Lumber and building group	1	3, 000	
Accessory stores with tires and batteries.....	21	43, 591		Glass and mirror shops.....	1	3, 000	
Battery and ignition shops—brake-repair shops.....	42	166, 622		Other retail stores	5	6, 732	
Tire shops (including tire repairs).....	29	79, 463		Miscellaneous classifications (combined).....	5	6, 732	
Filling stations—gasoline and oil.....	24	32, 198	6, 690	Secondhand stores	10	40, 300	
Filling stations with tires and accessories.....	70	217, 939	715				
Filling stations with other merchandise.....	8	27, 892					
Body, fender, and paint shops.....	43	148, 457					

¹ This table is based upon replies to a question as to the total receipts from automotive repairs and storage. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of automotive repairs and storage.

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE¹

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total	\$2, 902, 876	Furniture and household group—Continued.	
Food group	1, 250	Picture and framing stores.....	\$1, 250
Confectionery stores (candy and fountain).....	1, 250	Interior decorators.....	16, 534
General-merchandise group	619, 200	Radio and electrical shops.....	56, 969
Department stores with food departments.....	436, 457	Radio and musical instruments stores.....	121, 394
Department stores without food departments.....	180, 963	Restaurants, cafeterias, and eating places	1, 516
Dry-goods stores.....	810	Lunch rooms.....	1, 516
Variety, 5-and-10, and to-a-dollar stores.....	1, 000	Lumber and building group	398, 715
Automotive group	83, 500	Lumber and hardware.....	10, 000
Battery and ignition shops—brake repair shops.....	15, 904	Roofing.....	41, 596
Tire shops (including tire repairs).....	6, 871	Electrical shops (without radio).....	36, 966
Filling stations—gasoline and oil.....	27, 459	Heating appliances and oil burners.....	42, 359
Bicycle shops.....	3, 256	Plumbing shops—heating and ventilating.....	244, 966
Garages (repairs and storage, gasoline, oil, accessories).....	30, 010	Glass and mirror shops.....	2, 500
Apparel group	196, 843	Paint and glass stores.....	18, 328
Men's and boys' hat stores.....	3, 340	Other retail stores	1, 261, 319
Men's clothing and furnishings stores.....	4, 902	Hardware stores.....	48, 563
Women's ready-to-wear specialty stores—apparel and accessories.....	20, 063	Seeds, bulbs, and nursery stock.....	11, 099
Furriers—fur shops.....	109, 093	Coal and wood yards.....	183, 269
Costume accessory stores, including jewelry, bags, and gloves.....	2, 475	Art and gift shops.....	1, 426
Custom tailors.....	28, 641	Novelty and souvenir shops.....	3, 000
Dressmakers.....	8, 061	Jewelry stores (installment credit).....	67, 031
Shoe stores—men's.....	2, 000	Jewelry stores.....	243, 331
Shoe stores—women's.....	1, 300	Music stores (without radio).....	3, 236
Family shoe stores—men's, women's, and children's.....	25, 398	Office and store mechanical appliance dealers (retail).....	97, 910
Furniture and household group	268, 309	Typewriter dealers.....	18, 461
Furniture stores.....	26, 345	Opticians and optometrists.....	38, 789
Floor-coverings stores.....	22, 150	Sporting goods specialty stores.....	832
Household-appliances stores (electric).....	23, 667	Miscellaneous classifications (combined).....	544, 212
		Secondhand stores	74, 734

¹ This table is based upon replies to a question as to the total receipts from repairs and service (except automotive). Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of repairs and service (except automotive).

² Includes cigar stores and cigar stands.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1313

TABLE 23.—SEATTLE—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FOOD GROUP			FOOD GROUP—Continued		
Dairy products stores: (Commodity coverage, 43.2 per cent)			Meat markets: (Commodity coverage, 10.9 per cent)		
Butter and cheese.....	49.4	49.4	Delicatessen, ready-to-serve foods.....	24.5	12.5
Bakery products, fresh.....	5.0	.6	Fresh fish and other sea foods.....	13.9	7.1
Canned goods and other groceries.....	5.2	1.9	Butter and cheese.....	1.9	.9
Delicatessen, ready-to-serve foods.....	19.8	6.9	Eggs.....	2.7	1.4
Eggs.....	24.4	24.4	Lard, cooking fats, etc.....	1.0	.5
Fresh fish and other sea foods.....	23.3	4.5	Canned goods and other groceries.....	2.1	.4
Lard, cooking fats, etc.....	.2	.2	Meats, including poultry.....	77.2	77.2
Milk and cream.....	23.5	7.2	Bakeries—bakery goods stores (except manufacturing bakeries): (Commodity coverage, 17.2 per cent)		
Poultry.....	13.9	4.9	Bakery products, fresh.....	71.9	71.9
Egg and poultry dealers: (Commodity coverage, 35.3 per cent)			Canned goods and other groceries.....	19.9	5.3
Eggs.....	10.3	10.3	Confectionery and nuts.....	.7	.5
Poultry.....	89.7	89.7	Delicatessen, ready-to-serve foods.....	7.2	4.2
Milk dealers: (Commodity coverage, 16.1 per cent)			Receipts from sale of meals.....	36.8	15.3
Butter and cheese.....	11.6	11.6	GENERAL MERCHANDISE GROUP		
Milk and cream.....	88.4	88.4	Department stores (with food departments): (Commodity coverage, 100.0 per cent)		
Grocery stores (without meats): (Commodity coverage, 22.1 per cent)			Antiques, art goods, gifts.....	.6	.6
Bakery products, fresh.....	5.7	3.7	Apparel and accessories, women's, misses', children's—		
Bottled beverages.....	.5	.1	Children's wear.....	1.5	1.5
Confectionery and nuts.....	1.6	1.2	Millinery.....	2.8	2.7
Delicatessen, ready-to-serve foods.....	10.6	.4	Hosiery.....	5.0	5.0
Fruits and vegetables.....	15.8	13.1	Coats, suits, and dresses.....	13.6	13.1
Groceries—			Underwear, negligees, corsets, etc.....	5.9	5.9
Butter and cheese.....	9.0	9.0	Other apparel, except furs.....	2.9	2.9
Eggs.....	4.7	4.7	Appliances and supplies, electrical—		
Lard, cooking fats, etc.....	1.8	1.8	Household appliances, motor driven.....	.6	.6
Flour.....	2.6	2.6	Household heating appliances—portable.....	.3	.2
Sugar.....	4.0	4.0	Lighting equipment.....	.6	.6
Canned goods and other groceries.....	50.5	50.5	Incandescent lamps.....	.1	.1
Milk and cream.....	7.8	5.4	Bakery products, fresh.....		
Nonfood products—			Cigars, cigarettes, and tobacco.....	2.3	.9
Cigars, cigarettes, and tobacco.....	1.3	.9	Clothing and furnishings (men's and boys')—		
Household supplies.....	1.8	.3	Suits.....	2.0	1.9
Poultry.....	9.3	.3	Overcoats.....	.6	.6
Receipts from sale of meals.....	(x)	1.1	Hats and caps.....	.3	.3
Combination stores (grocery stores with meats): (Commodity coverage, 46.9 per cent)			Furnishings.....	0.7	0.7
Bakery products, fresh.....	6.9	6.0	Work clothing.....	.2	.1
Bottled beverages.....	.5	.4	Other clothing.....	.5	.5
Confectionery and nuts.....	3.0	2.9	Confectionery and nuts.....	.7	.6
Delicatessen, ready-to-serve foods.....	2.8	1.6	Delicatessen, ready-to-serve foods.....	1.9	.7
Fresh fish and other sea foods.....	1.7	1.7	Dry goods and notions—		
Fruits and vegetables.....	11.0	10.3	Cotton piece goods.....	2.7	2.7
Groceries—			Wool and wool-mixed goods.....	.6	.6
Butter and cheese.....	7.2	7.2	Rayon piece goods.....	.5	.5
Eggs.....	3.4	3.4	Silk and velvet piece goods.....	2.0	2.0
Lard, cooking fats, etc.....	1.8	1.8	Notions and small wares.....	3.5	3.5
Flour.....	1.7	1.7	Other dry goods.....	.2	.1
Sugar.....	3.2	3.2	Fertilizer.....	11.6	.4
Canned goods and other groceries.....	34.2	34.2	Flowers, wreaths, etc.....	.8	.4
Ice cream.....	2.7	.7	Fountain sales and ice cream.....	1.4	1.3
Meats, including poultry.....	18.6	18.6	Furniture, household—		
Milk and cream.....	2.0	2.8	Bedroom.....	.6	.6
Nonfood products—			Living room, library, and hall.....	2.8	2.8
Cigars, cigarettes, and tobacco.....	3.2	2.3	Dining room.....	.6	.6
Hardware.....	.5	.1	Kitchen.....	.2	.2
Household supplies.....	1.0	.3	Other household.....	.7	.4
Other nonfood products.....	(x)	.2	Furs and fur goods.....	1.0	.9
Combination stores (meat markets with groceries): (Commodity coverage, 50.8 per cent)			Groceries—		
Bakery products, fresh.....	5.0	4.2	Sugar.....	2.3	.1
Bottled beverages.....	.2	.1	Canned goods and other groceries.....	2.2	2.2
Confectionery and nuts.....	.9	.6	Hardware.....	4.4	.2
Delicatessen, ready-to-serve foods.....	21.6	3.6	Home furnishings—		
Fresh fish and other sea foods.....	1.6	1.3	Draperies, upholstery, and curtains.....	3.2	3.1
Fruits and vegetables.....	14.8	14.8	Floor coverings.....	3.4	3.3
Groceries—			Bedding, mattresses, springs.....	.6	.5
Butter and cheese.....	5.8	5.8	China, glassware, and crockery.....	1.6	1.6
Eggs.....	2.8	2.8	Kitchen utensils.....	1.8	1.9
Lard, cooking fats, etc.....	1.1	1.1	Other home furnishings.....	3.5	3.5
Flour.....	1.5	1.5	Infants' wear.....		
Sugar.....	2.3	2.3	Jewelry, silverware, and clocks—		
Canned goods and other groceries.....	25.1	25.1	Plated silverware.....	.3	.3
Meats, including poultry.....	33.0	33.0	Sterling silverware.....	.2	.2
Milk and cream.....	4.0	3.3	Other jewelry.....	.7	.7
Nonfood products—			Leather goods, billfolds, gloves, and handbags.....	.9	.9
Cigars, cigarettes, and tobacco.....	.7	.4	Luggage.....	.6	.6
Household supplies.....	.5	.1	Miscellaneous merchandise.....		
			Musical instruments and accessories—	(x)	.3
			Phonographs and records.....	.1	.1
			Sheet music, music books, etc.....	.1	.1

Note.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity, in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the city. The percentages in this second column are applicable to the sales shown in Table 16. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions.)

(x) Indicates that a percentage for this classification is of no specific use and it has not been computed.

CENSUS OF DISTRIBUTION

TABLE 23.—SEATTLE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			GENERAL MERCHANDISE GROUP—Continued		
Department stores (with food departments)—Continued.			General merchandise stores (with food departments): (Commodity coverage, 43.8 per cent)		
Paints, varnishes, lacquers.....	0.2	0.1	Apparel and accessories, women's, misses', children's—	0.6	0.5
Photographic supplies.....	.1	.1	Children's wear.....	.1	.1
Radio parts and accessories.....	.1	.1	Millinery.....	.9	.7
Radio sets.....	.7	.4	Hosiery.....	1.4	1.1
Receipts from sale of meals.....	1.6	1.5	Underwear, negligees, corsets, etc.....	1.3	1.0
Service.....	2.0	1.9	Bottled beverages.....	.3	.2
Shoes and other footwear—			Clothing and furnishings (men's and boys')—		
Men's.....	.7	.7	Suits.....	2.0	2.0
Boys' and youths'.....	.3	.3	Hats and caps.....	1.0	1.0
Women's.....	3.2	3.2	Furnishings.....	2.0	2.0
Misses' and children's.....	1.1	1.1	Work clothing.....	.9	.9
Sporting goods—gymnasium and playground equipment.....	.5	.5	Other clothing.....	1.2	1.2
Stationery, books, and magazines—			Confectionery and nuts.....	.7	.6
Books.....	.5	.5	Dry goods and notions—		
Magazines and newspapers.....	.1	.1	Cotton piece goods.....	1.3	1.3
Paper and paper goods.....	1.6	1.6	Wool and wool-mixed goods.....	.2	.2
Other stationery.....	.1	.1	Rayon piece goods.....	.1	.1
Toilet articles.....	.6	.6	Silk and velvet piece goods.....	.2	.2
Toiletries and cosmetics.....	1.7	1.7	Notions and small wares.....	18.2	18.2
Toys and games.....	1.3	1.3	Other dry goods.....	.7	.7
Wallpaper.....	.1	.1	Fruits and vegetables.....	11.1	8.0
Department stores (without food departments): (Commodity coverage, 88.5 per cent)			Groceries—		
Antiques, art goods, gifts.....	1.4	.5	Butter and cheese.....	.7	.7
Apparel and accessories, women's, misses', children's—			Eggs.....	2.3	2.3
Children's wear.....	3.2	2.4	Lard, cooking fats, etc.....	.4	.4
Millinery.....	1.6	1.4	Flour.....	.4	.4
Hosiery.....	4.6	4.5	Sugar.....	3.8	3.8
Coats, suits, and dresses.....	10.3	8.3	Canned goods and other groceries.....	47.0	47.0
Underwear, negligees, corsets, etc.....	5.4	5.3	Home furnishings—		
Other apparel.....	3.0	1.8	Bedding, mattresses, springs.....	.6	.5
Appliances and supplies, electrical—			China, glassware, and crockery.....	.7	.5
Household appliances, motor driven.....	1.1	.8	Kitchen utensils.....	.3	.3
Construction materials.....	.9	.6	Infant's wear.....	.7	.6
Other appliances.....	1.2	.2	Leather goods, billfolds, gloves, and handbags.....	.1	.1
Automotive parts and accessories (except tires and tubes).....	3.0	2.0	Meats, including poultry.....	.2	.2
Cigars, cigarettes, tobacco, and smokers' supplies.....	.5	.4	Milk and cream.....	.5	.4
Clothing and furnishings, (men's and boys')—			Shoes—boys' and youths'.....	.7	.5
Custom tailoring.....	.4	.3	Toilet articles.....	.7	.5
Suits.....	3.1	3.0	Toiletries and cosmetics.....	.7	.5
Overcoats.....	.9	.3	Toys and games.....	.5	.4
Furnishings.....	5.0	4.9	Variety, 5-and-10, and 25-cent stores: (Commodity coverage, 35.4 per cent)		
Work clothing.....	1.6	1.3	Apparel and accessories, women's, misses', children's—	1.5	1.5
Other clothing.....	.9	.7	Children's wear.....	3.6	3.6
Drugs and drug sundries.....	2.1	1.4	Hosiery.....	1.3	1.3
Dry goods and notions—			Underwear, negligees, corsets, etc.....	.7	.7
Cotton piece goods.....	3.4	3.3	Appliances and supplies, electrical—		
Linens.....	.8	.5	Household heating appliances—portable.....	.1	.1
Wool and wool-mixed goods.....	.9	.3	Incandescent lamps.....	.7	.7
Silk and velvet piece goods.....	11.6	2.6	Construction materials.....	1.9	1.9
Notions and small wares.....	3.6	3.6	Art goods, gifts.....	1.8	1.8
Farm and garden equipment and supplies—			Bottled beverages.....	.7	.7
Farm machinery.....	2.3	1.5	Canned goods and other groceries.....	4.6	3.0
Other farm and garden equipment and supplies.....	.8	.5	Cigars, cigarettes, and tobacco.....	.2	.2
Fountain sales and ice cream.....	.5	.1	Clothing and furnishings (men's and boys')—		
Furniture, household.....	4.7	3.1	Hats and caps.....	.5	.5
Hardware.....	5.3	3.6	Furnishings.....	1.3	1.3
Heating and plumbing equipment and supplies.....	3.0	1.9	Confectionery and nuts.....	7.6	7.6
Home furnishings—			Drug sundries.....	4.4	4.4
Draperies, upholstery, and curtains.....	3.2	3.1	Dry goods and notions—		
Floor coverings.....	1.9	1.8	Piece goods.....	1.3	1.3
Bedding, mattresses, springs.....	1.4	.4	Notions and small wares.....	13.3	13.3
China, glassware, and crockery.....	8.1	4	Fountain sales and ice cream.....	5.9	5.9
Other home furnishings.....	3.4	2.8	Hardware—		
Infants' wear.....	2.2	1.0	Builders' and shelf hardware.....	1.7	1.7
Jewelry, silverware, and clocks.....	2.2	2.1	Carpenters' and mechanics' tools.....	1.1	1.1
Leather goods, billfolds, gloves, and handbags.....	1.2	1.1	Other hardware.....	3.7	3.7
Luggage.....	.8	.4	Heating and plumbing supplies.....	.1	.1
Miscellaneous merchandise.....	(x)	1.1	Home furnishings—		
Musical instruments and accessories—			Draperies and curtains.....	.6	.6
Phonographs and records.....	.8	.6	Floor coverings.....	.4	.4
Other musical instruments and accessories.....	.8	.5	China, glassware, and crockery.....	8.1	8.1
Optical goods.....	.2	.1	Kitchen utensils.....	4.7	4.7
Paints, varnishes, glass, and painters' supplies.....	2.1	1.4	Other home furnishings.....	1.7	1.7
Radios and equipment.....	1.9	1.2	Infant's wear.....	.2	.2
Receipts from sale of meals.....	.4	.1	Jewelry, silverware, and clocks—		
Roofing materials.....	1.4	.9	Gold-filled jewelry.....	.2	.2
Seeds, bulbs, plants, and nursery stock.....	.3	.2	Plated silverware.....	.1	.1
Service.....	2.1	.7	Other jewelry.....	3.7	3.7
Shoes and other footwear—			Leather goods, billfolds, purses (often includes gloves and hand bags).....	.8	.8
Men's.....	3.1	2.7	Luggage.....	.4	.4
Women's.....	3.8	3.7	Optical goods.....	.1	.1
Misses' and children's.....	.5	.1	Painters' supplies.....	.4	.4
Rubber and other footwear.....	1.7	1.5	Paints, varnishes, lacquers.....	1.2	1.2
Sporting goods—gymnasium and playground equipment.....	3.5	2.3	Receipts from sale of meals.....	5.0	5.0
Stationery, books, and magazines.....	1.4	1.4	Rubber and other footwear.....	.4	.4
Stoves, ranges, heaters, etc. (other than electric or gas).....	2.3	1.5	Seeds, bulbs, plants and nursery stock.....	.5	.5
Tires, tubes, and tire accessories.....	4.1	2.7			
Toilet articles and preparations.....	3.2	1.1			
Toys and games.....	1.6	1.4			
Wall paper.....	1.0	.6			

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1315

TABLE 23.—SEATTLE—SALES BY COMMODITIES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			APPAREL GROUP		
Variety, 5-and-10, and to-a-dollar stores—Continued			Men's and boys' clothing stores: (Commodity coverage, 35.5 per cent)		
Smokers' supplies.....	0.1	0.1	Other clothing.....	8.4	8.4
Sporting goods.....	.8	.8	Overcoats.....	16.7	16.7
Stationery and books—			Suits.....	74.9	74.9
Books.....	0.1	0.1	Men's furnishings stores: (Commodity coverage, 20.6 per cent)		
Paper and paper goods.....	3.1	3.1	Furnishings.....	63.3	63.3
Other stationery.....	4.7	4.7	Hats and caps.....	31.7	31.7
Toilet articles.....	.2	.2	Men's clothing and furnishings stores: (Commodity coverage, 37.8 per cent)		
Toiletries and cosmetics.....	2.0	2.0	Furnishings.....	21.7	21.7
Toys and games.....	4.8	4.8	Hats and caps.....	7.7	7.7
AUTOMOTIVE GROUP			Other clothing.....	6.1	1.2
Automobile sales rooms: (Commodity coverage, 53.3 per cent)			Overcoats.....	14.5	14.5
Automobiles, parts and accessories—			Service.....	.6	.2
Passenger automobiles, new.....	42.4	39.0	Shoes.....	22.1	5.2
Used passenger cars.....	17.5	16.4	Suits.....	47.9	47.9
Buses.....	13.1	.6	Work clothing.....	6.8	1.6
Commercial cars and trucks, new.....	12.1	6.3	Family clothing stores—men's, women's, and children's: (Commodity coverage, 59.0 per cent)		
Used commercial cars and trucks.....	3.0	1.3	Apparel and accessories, women's, misses', children's—		
Tractors.....	1.0	.1	Children's wear.....	.3	.1
Automobile parts and accessories (except tires, tubes, and batteries).....	8.3	8.0	Millinery.....	2.9	2.4
Tires, tubes, and tire accessories.....	1.2	.4	Hosiery.....	1.9	1.2
Automobiles, new, sold to dealers.....	25.5	16.2	Coats, suits, and dresses.....	27.8	27.8
Commercial cars and trucks, new, sold to dealers.....	1.1	.3	Underwear, negligees, corsets, etc.....	2.6	2.1
Parts and accessories sold to dealers.....	2.9	.7	Other apparel, except furs.....	2.1	1.0
Batteries.....	.4	.1	Bedding, pillows, etc.....	3.5	.2
Gasoline.....	1.0	.6	Clothing and furnishings (men's and boys')—		
Miscellaneous merchandise.....	(x)	.6	Suits.....	34.8	34.8
Oils and greases.....	.4	.3	Overcoats.....	11.9	11.5
Radio parts and accessories.....	4.1	.6	Hats and caps.....	3.4	3.0
Radio sets.....	4.1	.6	Furnishings.....	11.1	8.9
Repairs and service.....	6.9	6.8	Other clothing.....	4.0	2.6
Storage.....	8.3	.7	Dry goods and notions—		
Used-car establishments: (Commodity coverage, 25.7 per cent)			Piece goods.....	3.5	.2
Automotive parts and accessories (except tires, tubes, and batteries).....	16.7	15.5	Wool and wool-mixed goods.....	3.3	.2
Batteries.....	.6	.3	Notions and small wares.....	.3	.1
Gasoline, oil, and grease.....	1.5	1.4	Furs and fur goods.....	2.8	.5
	1.4		Leather goods, billfolds, gloves, and handbags.....	.4	.2
Gasoline.....	0.9		Luggage.....	.8	.3
Oils and greases.....	.5		Miscellaneous merchandise.....	(x)	.8
Repairs and service.....	5.3	4.9	Shoes and other footwear—		
Tires, tubes, and tire accessories.....	5.5	5.1	Men's.....	5.2	1.0
Used cars sold to dealers.....	6.6	.5	Boys' and youths'.....	.2	.1
Used commercial cars and trucks.....	3.3	1.5	Women's.....	.3	.1
Used passenger cars.....	70.8	70.8	Women's ready-to-wear specialty stores—apparel and accessories: (Commodity coverage, 59.2 per cent)		
Accessory stores with tires and batteries: (Commodity coverage, 38 per cent)			Apparel and accessories, women's, misses', children's—		
Automotive parts and accessories (except tires, tubes, and batteries).....	56.5	50.5	Children's wear.....	5.6	2.2
Batteries.....	5.4	5.4	Millinery.....	8.7	7.1
Gasoline.....	4.4	4.4	Hosiery.....	6.9	5.3
Radios and equipment.....	4.7	4.7	Coats, suits, and dresses.....	50.1	59.1
Tires, tubes, and tire accessories.....	29.0	29.0	Underwear, negligees, corsets, etc.....	8.7	7.3
Tire shops (including tire repairs): (Commodity coverage, 65.2 per cent)			Other apparel, except furs.....	12.5	9.3
Automotive parts and accessories (except tires, tubes, and batteries).....	1.2	1.0	Furs and fur goods.....	4.4	2.9
Batteries.....	1.6	1.3	Gift merchandise.....	1.4	.5
Gasoline.....	15.0	10.3	Jewelry, costume.....	1.4	.4
Oils and greases.....	1.3	1.3	Leather goods, gloves, and handbags.....	4.2	2.7
Repairs and service.....	4.0	4.0	Luggage.....	.8	.3
Tires, tubes, and tire accessories.....	82.1	82.1	Notions and small wares.....	2.8	1.0
Filling stations with tires and accessories: (Commodity coverage, 29.3 per cent)			Service.....	5.5	.2
Automotive parts and accessories (except tires, tubes, and batteries).....	1.7	1.6	Toilet articles.....	.5	.1
Batteries.....	3.0	3.0	Toiletries and cosmetics.....	2.6	1.6
Gasoline.....	60.9	60.9	Furriers—fur shops: (Commodity coverage, 12.4 per cent)		
Oils and greases.....	11.0	11.0	Furs and fur goods.....	84.4	84.4
Repairs and service.....	4.7	4.4	Service.....	15.6	15.6
Tires, tubes, and tire accessories.....	19.1	19.1	Hosiery shops: (Commodity coverage, 37.3 per cent)		
Garages (repairs and storage, gasoline, oil, accessories): (Commodity coverage, 14.0 per cent)			Hosiery.....	62.2	62.2
Automotive parts and accessories (except tires, tubes, and batteries).....	9.8	5.6	Other apparel.....	23.4	23.4
Batteries.....	33.3	21.6	Underwear, negligees, corsets, etc.....	14.4	14.4
Gasoline.....	25.1	25.1	Women's shoe stores: (Commodity coverage, 75.0 per cent)		
Miscellaneous merchandise.....	(x)	3.3	Hosiery.....	11.9	11.9
Oils and greases.....	3.7	3.2	Shoes, women's.....	83.1	83.1
Repairs and service.....	13.2	13.2	Family shoe stores—men's, women's, and children's: (Commodity coverage, 37.5 per cent)		
Storage.....	42.9	20.8	Hosiery.....	11.8	8.1
Tires, tubes, and tire accessories.....	3.7	2.2	Miscellaneous merchandise.....	(x)	.1
			Service.....	.9	.2

CENSUS OF DISTRIBUTION

TABLE 23.—SEATTLE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such com- modity	Per cent of each commodity sold to total sales of all stores in same clas- sification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such com- modity	Per cent of each commodity sold to total sales of all stores in same clas- sification
APPAREL GROUP—Continued			RESTAURANTS, CAFETERIAS, AND EATING PLACES		
Family shoe stores—men's, women's, and children's—Con. Shoes and other footwear—			Restaurants with table service: (Commodity coverage, 12.7 per cent)		
Men's.....	32.3	32.3	Bakery products, fresh.....	9.7	5.8
Boys' and youths'.....	4.8	2.2	Bottled beverages.....	1.8	.3
Women's.....	53.5	53.5	Canned goods and other groceries.....	20.2	8.6
Misses' and children's.....	5.0	2.3	Cigars, cigarettes, and tobacco.....	1.3	.5
Rubber and other footwear.....	3.4	1.3	Confectionery and nuts.....	2.4	1.5
			Fountain sales and ice cream.....	19.1	3.2
			Receipts from sale of meals.....	80.1	80.1
FURNITURE AND HOUSEHOLD GROUP			Fountain—lunches: (Commodity coverage, 20.1 per cent)		
Furniture stores: (Commodity coverage, 51.9 per cent)			Confectionery and nuts.....	25.0	25.0
Antiques, art goods, gifts.....	1.8	.1	Fountain sales and ice cream.....	10.0	10.0
Appliances and supplies, electrical—			Nonfood products—		
Household appliances, motor driven (except refrigerators).....	2.5	1.1	Cigars, cigarettes, and tobacco.....	15.0	15.0
Household heating appliances—portable.....	.8	.3	Other nonfood products.....	(x)	15.0
Lighting equipment.....	1.6	.1	Receipts from sale of meals.....	35.0	35.0
Ranges, water heaters, etc.....	1.1	.5			
Furniture—			LUMBER AND BUILDING GROUP		
Bedroom.....	12.2	12.2	Lumber and building material dealers: (Commodity coverage, 65.4 per cent)		
Living room, library, and hall.....	19.2	19.2	Building materials—		
Dining room.....	7.8	7.8	Brick, terra cotta, tile, etc.....	11.4	2.3
Kitchen.....	1.9	1.9	Cement.....	6.0	1.4
Other household.....	4.9	4.3	Lime, plaster, etc.....	16.2	3.8
Office and store furniture.....	4.2	.7	Lumber (rough and dressed).....	73.8	73.8
Home furnishings—			Planing-mill products, woodwork.....	14.8	9.3
Draperies, upholstery, and curtains.....	5.7	4.0	Wood shingles and shakes.....	2.6	1.9
Floor coverings.....	16.8	15.3	Roofing materials (except wood shingles).....	1.6	1.0
Bedding, mattresses, springs.....	9.3	8.4	Iron and other building metal.....	20.6	2.7
China, glassware, and crockery.....	2.9	2.4	Building paper, insulating boards with wood base, etc.....	1.2	.6
Kitchen utensils.....	2.4	1.9	Wall boards (except wood base).....	4.1	2.6
Other home furnishings.....	2.1	1.0	Other building materials.....	1.7	.5
Luggage.....	.6	.3	Paints, varnishes, lacquers.....	1.2	.1
Plated silverware.....	.9	.3			
Radio parts and accessories.....	1.0	.7	Electrical shops (without radio): (Commodity coverage, 20.9 per cent)		
Radio sets.....	5.0	4.4	Household appliances, motor driven.....	4.8	3.8
Refrigerators, electric, and gas.....	1.1	.1	Household heating appliances—portable.....	2.8	2.5
Secondhand furniture.....	7.2	5.9	Lighting equipment.....	12.6	12.5
Secondhand goods, other.....	1.4	.9	Incandescent lamps.....	1.9	1.9
Service.....	2.3	.1	Construction materials.....	10.0	10.0
Stoves and ranges, gas.....	1.0	.3	Ranges, water heaters, etc.....	.8	.6
Stoves, ranges, heaters, etc. (other than electric or gas).....	5.4	4.5	Service.....	68.7	68.7
Tires, tubes, and tire accessories.....	.5	.3			
Toys and games.....	1.5	1.0	Heating appliances and oil burners: (Commodity coverage, 21.8 per cent)		
			Heating equipment and supplies.....	92.7	92.7
Household appliances stores (electrical): (Commodity coverage, 18.8 per cent)			Miscellaneous merchandise.....	(x)	.8
Household appliances, motor driven (except refrigerators).....	26.1	26.1	Refrigerators, electric and gas.....	6.5	6.5
Household heating appliances—portable.....	9.7	7.0			
Incandescent lamps.....	3.9	2.8	Plumbing shops—heating and ventilating: (Commodity coverage, 7.1 per cent)		
Ranges, water heaters, etc.....	77.8	56.3	Heating and plumbing equipment and supplies.....	94.9	94.9
Other appliances.....	21.6	6.0	Paints, varnishes, glass, and painter's supplies.....	.7	.6
Refrigerators, electric.....	2.5	1.8	Roofing materials.....	2.7	2.5
			Secondhand merchandise.....	2.2	2.0
Interior decorators: (Commodity coverage, 32.2 per cent)			Paint and glass stores: (Commodity coverage, 48.0 per cent)		
Furniture, household—			Art goods, gifts.....	6.3	.4
Bedroom.....	.8	.8	Paints, varnishes, lacquers.....	51.1	51.1
Living room, library, and hall.....	8.9	8.9	Glass.....	2.4	1.9
Dining room.....	1.6	1.6	Painters' supplies.....	22.1	22.1
Home furnishings—			Wall paper.....	24.5	24.5
Draperies, upholstery, and curtains.....	65.0	65.0			
Floor coverings.....	11.4	11.4	OTHER RETAIL STORES		
Service.....	11.8	11.8	Hardware stores: (Commodity coverage, 22.3 per cent)		
Wall paper.....	.5	.5	Appliances and supplies, electrical—		
			Household appliances, motor driven.....	.8	.5
Radio and electrical shops: (Commodity coverage, 27.6 per cent)			Household heating appliances—portable.....	.8	.7
Appliances and supplies, electrical—			Lighting equipment.....	.3	.1
Household appliances, motor driven (except refrigerators).....	49.1	46.2	Incandescent lamps.....	2.7	2.5
Lighting equipment.....	2.6	.4	Construction materials.....	1.4	1.0
Incandescent lamps.....	2.9	1.1	Building materials.....	8.9	5.4
Construction materials.....	(x)	9.9			
Commercial and industrial appliances.....	4.1	.6	Roofing materials.....	2.3	
Radio parts and accessories.....	2.4	2.4	Building paper, insulating boards with wood base, etc.....	2.3	
Radio sets.....	37.3	37.3	Wall boards (except wood base).....	.8	
Refrigerators, electric.....	1.5	.6	Farm and garden equipment and supplies—		
Service.....	1.9	1.5	Wire fencing, gates, and posts.....	.6	.1
			Other farm and garden equipment and supplies.....	1.7	.6
Radio and musical instrument stores: (Commodity coverage, 62.3 per cent)			Fertilizers.....	.5	.2
Cameras and photographic supplies—			Hardware—		
Cameras.....	.5	.4	Builders' and shelf hardware.....	21.7	21.7
Photographic supplies.....	.2	.2	Carpenters' and mechanics' tools.....	14.1	14.1
Musical instruments and accessories—			Other hardware.....	14.3	10.8
Pianos and accessories.....	30.3	23.7	Heating and plumbing equipment and supplies.....	23.2	10.8
Phonographs and records.....	4.6	4.6			
Stringed and band instruments.....	6.1	4.3			
Sheet music, music books, etc.....	8.3	5.9			
Radio parts and accessories.....	2.6	2.6			
Radio sets.....	49.4	49.4			
Service.....	9.5	8.9			

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1317

TABLE 23.—SEATTLE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Hardware stores—Continued.			Drug stores (with fountains)—Continued.		
Home furnishings.....	6.4	4.3	Fountain sales and ice cream.....	24.7	24.7
Floor coverings.....	4.3		Other merchandise.....	(x) 1.2	1.2
China, glassware, and crockery.....	2		Prescriptions.....	6.2	6.2
Kitchen utensils.....	3.4		Rubber goods.....	3.3	3.3
Other home furnishings.....	2		Stationery, books, periodicals, etc.....	2.1	.6
Miscellaneous merchandise.....	(x)	.1	Surgical and hospital supplies.....	1.4	.9
Notions and small wares.....	1.5	.1	Toilet articles and preparations.....	22.1	22.1
Paints, varnishes, glass, and painters' supplies—					
Paints, varnishes, lacquers.....	13.1	13.1	Toiletries and cosmetics.....	15.7	
Glass.....	.9	.6	Toilet articles.....	6.4	
Painters' supplies.....	2.0	2.0	Camera dealers—photographic supplies:		
Radio parts and accessories.....	.8	.2	(Commodity coverage, 95.4 per cent)		
Radio sets.....	4.9	2.5	Cameras.....	10.1	10.1
Seeds, bulbs, plants, and nursery stock.....	6.6	2.8	Miscellaneous merchandise.....	(x) 1.6	1.6
Service.....	(x)	1.6	Photo-finishing sales.....	8.5	8.5
Sporting goods, gymnasium, and playground equipment.....	4.5	3.7	Photographic supplies.....	79.8	79.8
Stoves, ranges, heaters, etc. (other than electric or gas).....	.5	.1	Jewelry stores (installment credit):		
Toys and games.....	1.0	.2	(Commodity coverage, 62.9 per cent)		
Feed stores (flour, feed, grain, fertilizer):			Household heating appliances—portable.....	3.9	1.9
(Commodity coverage, 34.0 per cent)			Jewelry, silverware and clocks—		
Farm and garden equipment and supplies.....	38.0	14.0	Clocks.....	1.6	1.4
Fertilizers.....	21.8	8.0	Watches.....	51.6	31.0
Grain and feed.....	53.5	53.5	Diamond jewelry.....	31.1	31.1
Hay, straw, and alfalfa.....	31.4	13.5	Rings, other than diamond.....	4.5	4.5
Seeds, bulbs, plants, and nursery stock.....	30.0	11.0	Gold and gold-filled jewelry.....	4.9	4.9
Seeds, bulbs, and nursery stock:			Plated silverware.....	7.5	6.6
(Commodity coverage, 40.8 per cent)			Sterling silverware.....	1.9	1.3
Farm and garden equipment and supplies.....	12.4	5.3	Other jewelry.....	9.8	8.5
Fertilizers.....	36.0	36.0	Leather goods.....	1.1	.1
Grain and feed.....	13.3	7.6	Optical goods.....	8.8	3.6
Miscellaneous merchandise.....	(x)	2.5	Service.....	6.5	5.1
Seeds, bulbs, plants, and nursery stock.....	48.6	48.6	Toilet articles.....	.8	.3
Book stores:			Jewelry stores:		
(Commodity coverage, 30.9 per cent)			(Commodity coverage, 61.8 per cent)		
Antiques, art goods, gifts.....	.9	.8	Art goods, gifts.....	1.1	.2
Books.....	59.9	59.9	Jewelry, silverware, and clocks—		
Sporting goods.....	9.7	9.5	Clocks.....	1.7	1.5
Stationery.....			Watches.....	22.1	22.1
Paper and paper goods.....	20.2	26.2	Diamond jewelry.....	37.9	37.9
Other stationery.....	9.6	9.6	Rings, other than diamond.....	2.8	2.8
Cigar stands:			Gold and gold-filled jewelry.....	10.5	10.5
(Commodity coverage, 32.2 per cent)			Plated silverware.....	13.9	13.9
Bottled beverages.....	2.7	.9	Sterling silverware.....	20.4	5.7
Cigars, cigarettes, and tobacco.....	32.5	32.5	Other jewelry.....	4.1	2.1
Confectionery and nuts.....	4.7	4.7	Optical goods.....	.9	.1
Fountain sales and ice cream.....	1.2	.4	Service.....	8.5	3.2
Receipts from sale of meals.....	40.0	40.0	Music stores (without radio):		
Service.....	31.0	20.4	(Commodity coverage, 11.2 per cent)		
Smokers' supplies.....	.8	.8	Other musical instruments and accessories.....	16.6	16.6
Sporting goods.....	.8	.3	Phonographs and records.....	42.4	26.5
Cigar stores without fountains:			Pianos and accessories.....	4.7	1.8
(Commodity coverage, 20.0 per cent)			Sheet music, music books, etc.....	50.1	50.1
Cigars, cigarettes, and tobacco.....	77.3	77.3	Stringed and hand instruments.....	13.2	5.0
Confectionery and nuts.....	11.2	7.7	Office and school supplies:		
Radio parts and accessories.....	.9	.2	(Commodity coverage, 25.0 per cent)		
Radio sets.....	3.7	.7	Office and store furniture.....	27.9	23.5
Receipts from sale of meals.....	30.3	3.9	Stationery.....	64.3	64.3
Smokers' supplies.....	10.2	10.2	Typewriters and accessories.....	37.2	12.2
Coal and wood yards:			Office and store mechanical appliance dealers (retail):		
(Commodity coverage, 56.2 per cent)			(Commodity coverage, 46.5 per cent)		
Building materials—			Office and store mechanical appliances—		
Cement.....	8.3	0.4	Adding and calculating machines and accessories.....	21.2	21.2
Lime, plaster, etc.....	16.8	.9	Typewriters and accessories.....	21.0	15.4
Fuel—			Other office and store mechanical appliances.....	34.9	34.9
Fuel oil.....	6.1	.7	Office and store furniture.....	4.0	2.9
Wood, coke, and other fuels.....	13.5	12.8	Service.....	7.7	7.7
Coal.....	77.0	77.0	Stationery.....	24.5	17.9
Gasoline, oil, and grease.....	24.3	1.6	Typewriter dealers:		
Gasoline.....	1.3		(Commodity coverage, 13.7 per cent)		
Oils and greases.....	.3		Adding and calculating machines and accessories.....	4.4	4.0
Service.....	11.7	6.6	Other office and store equipment and supplies.....	23.8	22.8
Drug stores (with fountains):			Service.....	6.7	6.7
(Commodity coverage, 41.7 per cent)			Typewriters and accessories.....	66.5	66.5
Bottled beverages.....	1.0	.2	Opticians and optometrists:		
Cigars, cigarettes, and tobacco.....	3.1	2.8	(Commodity coverage, 14.1 per cent)		
Confectionery and nuts.....	7.4	7.1	Miscellaneous merchandise.....	(x) 29.1	29.1
Drugs, patent medicines, etc.....	31.5	31.5	Optical goods.....	70.0	70.0
			Service.....	.9	.9

CENSUS OF DISTRIBUTION

TABLE 24.—SPOKANE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Parttime only			Amount	Per cent of total sales
All groups.....	1,698	1,558	6,768	879	\$9,368,158	\$261,859	\$9,779,391	\$11,249,300	\$74,889,815	100.00
Food group.....	508	463	744	185	1,141,436	49,844	1,253,381	712,350	15,123,062	20.20
Candy and confectionery stores:										
Candy stores—nut stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Confectionery stores (candy and fountain).....	60	69	65	22	73,074	6,961	78,016	51,740	715,729	.06
Dairy products stores:										
Dairy products stores (including ice cream).....	11	8	34	4	43,848	862	59,128	10,630	592,569	.79
Egg and poultry dealers.....	3	4	1		624		5,065	700	25,400	.03
Milk dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delicatessen stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruit stores and vegetable markets.....	26	21	63	21	101,446	4,082	109,217	15,410	947,110	1.26
Grocery stores (without meats).....	169	169	73	31	89,601	7,697	149,624	195,060	2,359,131	3.19
Combination stores (groceries and meats):										
Grocery stores with meats.....	133	101	270	57	420,095	17,453	480,193	310,460	6,129,077	8.18
Meat markets with groceries.....	18	20	32	11	38,574	2,322	40,601	34,770	597,432	.80
Meat markets (including sea foods):										
Fish markets—sea foods.....	7	7	8	1	16,010	500	22,249	13,320	229,280	.31
Meat markets.....	47	33	78	18	181,373	4,640	185,097	56,960	2,340,806	2.99
Bakeries—bakery-goods stores (except manufacturing bakeries).....	24	11	51	15	51,392	4,404	47,849	5,510	455,932	.61
Other food stores.....	4	2	30	3	61,619	813	26,634	12,490	324,770	.44
General stores—groceries with apparel or dry goods.....	44	43	27	9	32,884	2,139	40,608	79,580	766,810	1.02
General-merchandise group.....	33	23	1,078	199	1,653,559	73,227	1,978,803	3,168,670	12,978,030	17.32
Department stores.....	11		1,505	194	1,700,651	71,538	1,805,642	2,923,110	11,430,223	15.26
Dry-goods stores.....	8	10	3	2	3,950	800	7,180	34,570	121,123	.16
General-merchandise stores:										
With food departments.....	7	8	7	2	8,757	700	11,758	22,270	214,555	.29
Without food departments.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Army and Navy goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Variety, 5-and-10, and to-a-dollar stores.....	4	1	157	1	119,996	189	137,335	139,550	1,101,499	1.47
Automotive group.....	291	284	1,198	87	1,845,113	27,905	1,918,030	1,471,960	17,811,549	23.79
Motor-vehicle dealers:										
Automobile salesrooms—new and trade-in.....	33	15	715	14	1,188,232	2,896	1,254,119	1,156,260	12,473,841	16.66
Used-car establishments.....	6	5	7	2	11,721	1,148	12,418	10,180	108,213	.15
Accessories, tires, and batteries:										
Accessory stores with tires and batteries.....	10	8	28	2	49,847	775	61,833	76,840	473,506	.63
Battery and ignition shops—brake-repair shops.....	9	11	16		16,738		20,911	6,940	123,472	.17
Tire shops (including tire repairs).....	12	9	38	2	70,285	800	59,043	41,280	530,600	.71
Filling stations:										
Filling stations—gasoline and oil.....	13	7	12		14,641		9,266	1,830	250,135	.33
Filling stations with tires and accessories.....	85	83	94	29	86,469	8,062	94,258	51,670	1,430,170	1.91
Filling stations with other merchandise.....	25	31	22	11	29,392	3,293	47,052	22,500	555,343	.74
Bicycle shops.....	5	5	13	1	17,287	36	14,632	29,850	117,841	.16
Garages and repair shops:										
Body, fender, and paint shops.....	8	7	55	4	70,577	3,120	33,337	10,060	188,450	.25
Garages (repairs and storage, gasoline, oil, accessories).....	80	98	184	18	273,920	6,145	280,635	48,850	1,424,180	1.90
Radiator shops (including repairs).....	4	5	8	4	10,210	1,630	7,374	1,840	47,743	.06
Apparel group.....	140	111	507	82	794,599	24,324	1,105,917	1,662,560	6,224,455	8.31
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	4	7	3	3	12,663	780	24,237	50,410	176,073	.23
Men's and boys' hat stores.....	3	3	7	2	9,232	617	19,439	8,320	48,928	.07
Men's furnishings stores.....	9	10	14	7	21,096	1,362	36,954	87,530	229,317	.31
Men's clothing and furnishings stores.....	26	20	83	22	157,235	7,004	259,284	577,020	1,446,928	1.93
Family clothing stores—men's, women's, and children's.....	4	2	56		75,200		112,496	194,330	529,256	.71
Women's ready-to-wear specialty stores—apparel and accessories.....	18	12	99	10	148,279	3,171	209,365	165,300	1,345,056	1.80
Women's accessories stores:										
Corset and lingerie shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furriers—fur shops.....	6	6	47	3	50,105	881	85,869	161,680	325,424	.43
Hosiery shops.....	3	2	22		64,992		2,881	1,500	122,123	.16
Millinery stores.....	14	7	53	12	70,000	5,082	97,074	22,870	433,225	.58
Costume accessories stores, including jewelry, bags, and gloves.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other apparel stores:										
Children's specialty shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Custom tailors.....	17	19	9	5	14,345	1,820	26,994	34,360	219,986	.29
Dressmakers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe stores:										
Shoe stores—men's.....	3	2	11		12,328		14,031	22,840	51,565	.07
Shoe stores—women's.....	9	1	26	2	45,970	350	85,780	85,780	373,720	.50
Family shoe stores—men's, women's, children's.....	21	16	57	12	93,431	2,312	125,471	200,310	741,159	.99

See footnote at end of table.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1319

TABLE 24.—SPOKANE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued
 NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Parttime only			Amount	Per cent of total sales
Furniture and household group¹	59	42	416	21	\$731,962	\$6,741	\$764,055	\$998,530	\$3,976,619	5.31
Furniture stores:										
Furniture stores.....	13	13	175	7	342,600	2,326	413,800	556,970	1,728,003	2.32
Furniture and hardware stores.....	5	5	12	3	21,223	1,131	30,941	100,730	245,630	.33
Floor coverings, draperies, curtains, and upholstery stores.....	5	4	11	2	17,145	820	17,122	46,190	131,240	.17
Household appliances stores:										
Household-appliances stores (electrical).....	8	4	67	1	100,682	75	43,236	56,940	501,750	.67
Household-appliances stores.....	4	1	47	1	88,749	500	48,268	47,470	295,412	.40
Other home furnishings and appliances stores.....	11	9	37	2	55,556	550	50,181	71,259	310,888	.42
Radio and music stores:										
Radio and electrical shops.....	5	3	19	1	15,870	214	24,392	24,630	201,591	.27
Radio and musical-instruments stores.....	7	3	42	4	51,035	1,325	127,012	94,350	480,591	.64
Restaurants, cafeterias, and eating places	188	172	894	69	910,892	19,607	636,679	78,440	3,853,796	5.15
Restaurants, cafeterias, and lunch rooms:										
Lunch rooms.....	90	108	309	30	309,051	6,471	190,847	18,060	1,434,535	1.02
Restaurants with table service, including cafeterias.....	33	27	487	35	510,154	5,263	375,352	32,100	2,011,251	2.69
Lunch counters, refreshment stands, etc.:										
Refreshment stands.....	6	9	9	14	10,627	3,690	9,092	1,670	54,967	.07
Pountain-lunches.....	4	2	27	5	28,640	976	19,357	5,100	94,927	.12
Lunch counters.....	21	22	83	10	43,419	2,585	34,897	20,990	234,748	.31
Soft-drink stands.....	4	4	19	5	9,001	682	7,164	430	29,193	.04
Lumber and building group²	55	49	250	16	441,739	3,556	279,601	336,930	2,139,733	2.66
Lumber and building-material dealers:										
Lumber and building-material dealers.....	8	6	27	1	37,628	168	50,711	104,630	464,029	.62
Lumber and hardware.....	13	6	67	6	160,220	1,460	123,561	122,330	753,175	1.01
Roofing.....	5	9	15	3	15,846	496	3,345	5,000	75,359	.10
Electrical shops (without radio).....	5	3	23		39,065		14,361	40,420	106,774	.14
Heating and plumbing shops:										
Heating appliances and oil burners.....	3	2	30		60,910		17,609	17,170	178,068	.24
Plumbing shops—heating and ventilating.....	10	10	32	3	71,699	1,045	36,523	19,740	246,519	.33
Paint and glass stores:										
Glass and mirror shops.....	3	5	1	1	2,174	160	1,981	1,550	25,825	.05
Paint and glass stores.....	7	9	55	1	102,080	200	31,347	25,390	277,267	.37
Other retail stores	322	290	997	155	1,543,848	48,403	1,666,636	2,513,740	11,969,855	15.22
Hardware stores.....	15	9	47	2	93,750	526	69,077	249,780	749,217	1.00
Farm implements, machinery, and equipment dealers.....	5	2	39	1	96,265	200	77,550	182,530	951,331	1.27
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	11	8	26	1	34,650	100	39,571	14,430	214,898	.29
Harness shops.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Seeds, bulbs, and nursery stock.....	7	6	13	19	22,190	7,710	14,067	37,100	115,840	.15
Coal and feed stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed stores with groceries.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands:										
Cigar stores with fountains.....	7	2	5	1	5,210	250	5,960	10,520	28,402	.04
Cigar stores.....	7	7	14	3	17,356	920	22,163	15,960	213,639	.28
Cigar stands.....	20	25	85	7	139,139	2,814	60,518	15,280	518,371	.69
Cigar stores without fountains.....	23	28	29	6	39,469	1,351	62,792	43,920	472,674	.63
Coal and wood yards—ice dealers.....	44	37	201	26	270,433	10,019	339,526	260,360	2,804,142	3.74
Drug stores:										
Drug stores.....	20	26	123	8	106,421	2,169	200,331	370,629	1,425,620	1.90
Drug stores with fountains.....	27	25	43	14	67,222	4,188	80,309	150,650	640,674	.87
Florists.....	13	13	33	29	44,030	5,240	80,153	16,230	308,919	.41
Gifts—novelties and toys—cameras:										
Toy shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Art and gift shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Novelty and souvenir shops.....	3	4		1	500	500	8,129	8,450	42,265	.06
Jewelry stores.....	30	29	76	5	137,079	1,397	223,542	648,770	1,009,821	1.35
Luggage and leather goods.....	5	4	14	3	29,343	1,691	28,960	77,690	194,792	.26
Music stores (without radio).....	5	6	13		10,406		35,514	66,640	96,435	.13
News dealers.....	4	2	22		18,273		28,982	4,650	87,319	.12
Office, school, and store supplies and equipment dealers.....	12	3	113	1	194,688	409	116,235	183,730	685,177	.91
Opticians and optometrists.....	3	2	10	2	26,998	650	25,275	13,080	67,045	.09
Sporting goods specialty stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Scientific and medical instruments and supplies, at retail.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Printers and lithographers.....	11	11	8	4	8,045	1,026	9,203	2,530	40,063	.05
Monuments and tombstones.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	33	27	61	13	70,669	3,551	61,545	50,930	349,794	.47
Secondhand stores	86	91	65	26	70,124	6,083	136,01	236,560	815,401	.92

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 25.—SPOKANE—RETAIL DISTRIBUTION BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1920)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	1,896	1,553	6,766	879	\$9,366,156	\$261,859	\$9,779,391	\$11,249,300	\$74,869,315	100.00
Single store independents.....	1,418	1,504	4,717	673	6,360,495	209,963	6,820,617	8,415,610	51,074,170	69.00
2-store independents.....	61	41	477	49	665,745	12,763	629,672	682,450	5,707,703	7.62
3-store independents.....	12	5	52	9	99,425	993	74,998	57,760	569,378	.76
Local chains.....	80	4	503	18	735,819	5,813	826,078	581,250	5,491,585	7.33
Sectional chains.....	81		409	70	611,837	16,496	706,314	690,140	5,494,102	7.34
National chains.....	24		456	63	586,218	13,839	614,268	733,070	4,583,050	6.12
Direct-selling (house to house).....	3		48		91,010		2,565	500	164,396	.22
Leased-department chains.....	7	1	15	4	21,614	1,000	30,348	12,860	138,068	.18
Manufacturer-controlled chains.....	6		67		159,680		68,169	68,190	715,823	.96
All other types of operation.....	4	3	22	2	34,313	992	5,402	6,570	350,440	.47

TABLE 26.—SPOKANE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single store independents	2 and 3 store independents	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	11	5			1	4	1
Annual net sales.....	\$11,430,223	\$7,405,854			(x)	\$2,059,142	(x)
Per cent of total sales.....	100.00	64.79			(x)	18.02	(x)
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	4	1				3	
Annual net sales.....	\$1,101,499	(x)				(x)	
Per cent of total sales.....	100.00	(x)				(x)	
Men's and boys' clothing and furnishings stores:							
Number of stores.....	42	35	4		3		
Annual net sales.....	\$1,901,251	\$1,646,834	\$102,419		\$151,968		
Per cent of total sales.....	100.00	86.62	5.39		7.99		
Family clothing stores—men's, women's, and children's:							
Number of stores.....	4	3		1			
Annual net sales.....	\$529,256	(x)		(x)			
Per cent of total sales.....	100.00	(x)		(x)			
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	18	15		3			
Annual net sales.....	\$1,345,056	\$1,132,624		\$212,432			
Per cent of total sales.....	100.00	84.21		15.79			
Shoe stores:							
Number of stores.....	30	18	6	1	1	4	
Annual net sales.....	\$1,166,444	\$554,050	\$186,301	(x)	(x)	(x)	
Per cent of total sales.....	100.00	47.50	15.97	(x)	(x)	(x)	
Furniture stores:							
Number of stores.....	18	13	4		1		
Annual net sales.....	\$1,984,233	\$1,632,661	(x)		(x)		
Per cent of total sales.....	100.00	82.28	(x)		(x)		
Radio and music stores:							
Number of stores.....	12	11			1		
Annual net sales.....	\$682,482	(x)			(x)		
Per cent of total sales.....	100.00	(x)			(x)		
Grocery stores (without meats):							
Number of stores.....	169	160	2	6			1
Annual net sales.....	\$2,389,131	\$2,126,496	(x)	\$125,710			(x)
Per cent of total sales.....	100.00	89.01	(x)	5.26			(x)
Combination stores (groceries and meats):							
Number of stores.....	151	95	2	1	50		3
Annual net sales.....	\$6,726,509	\$2,980,014	(x)	(x)	\$2,954,551		\$593,090
Per cent of total sales.....	100.00	44.31	(x)	(x)	43.92		8.82
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	123	107	9	5	1	1	
Annual net sales.....	\$3,445,846	\$2,480,977	\$495,953	(x)	(x)	(x)	
Per cent of total sales.....	100.00	72.00	14.39	(x)	(x)	(x)	
Cigar stores and cigar stands:							
Number of stores.....	50	45	4			1	
Annual net sales.....	\$1,204,634	\$1,055,018	(x)			(x)	
Per cent of total sales.....	100.00	87.65	(x)			(x)	
Filling stations:							
Number of stations.....	123	102	2	6	13		
Annual net sales.....	\$2,235,648	\$1,792,004	(x)	(x)	\$44,634		
Per cent of total sales.....	100.00	80.16	(x)	(x)	2.00		
Coal and wood yards—ice dealers:							
Number of yards.....	44	41	3				
Annual net sales.....	\$2,804,142	\$2,532,807	\$271,337				
Per cent of total sales.....	100.00	90.32	9.68				
Drug stores:							
Number of stores.....	56	45	5	4		2	
Annual net sales.....	\$2,075,294	\$1,129,969	\$138,150	(x)		(x)	
Per cent of total sales.....	100.00	54.45	6.66	(x)		(x)	
Hardware stores:							
Number of stores.....	15	10		5			
Annual net sales.....	\$749,217	\$454,328		\$294,889			
Per cent of total sales.....	100.00	60.64		39.36			
Jewelry stores:							
Number of stores.....	30	29		1			
Annual net sales.....	\$1,069,921	(x)		(x)			
Per cent of total sales.....	100.00	(x)		(x)			

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1321

TABLE 27.—SPOKANE—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS

[Sales expressed in thousands of dollars]

Kind of business	TOTAL		ALL CASH	PROPORTION OF CREDIT BUSINESS								
	Number of stores	Net sales		1-10 per cent credit	11-20 per cent credit	21-30 per cent credit	31-40 per cent credit	41-50 per cent credit	51-60 per cent credit	61-70 per cent credit	71-80 per cent credit	More than 80 per cent credit
Total all stores reporting: 1												
Number of stores.....	1,467		684	128	70	59	77	86	79	98	92	94
Per cent of total stores.....	100.00		46.62	8.73	4.77	4.02	5.25	5.80	5.39	6.68	6.27	6.41
Amount of net sales.....		\$71,172	\$23,436	\$2,914	\$3,395	\$7,160	\$4,736	\$3,758	\$7,470	\$8,119	\$4,510	\$5,674
Per cent of total sales.....		100.00	32.93	4.09	4.77	10.06	6.65	5.25	10.50	11.41	6.34	7.97
Food group:												
Confectionery stores (candy and fountain).....	44	\$622	\$392	\$164		\$43	\$2	\$12			\$9	
Dairy products stores (including ice cream).....	10	575	257	59		229						
Fruit stores and vegetable markets.....	23	910	855	25								
Grocery stores (without meats).....	148	2,259	606	151	\$141	25	135	205	\$182	\$941	262	\$211
Combination stores (groceries and meats)—												
Grocery stores with meats.....	126	6,053	3,213	89	19	38	51	79	143	876	1,077	468
Meat markets with groceries.....	17	534	78	106				20	94	150	70	66
Meat markets (including sea foods)—												
Fish markets—sea foods.....	7	229	210								19	
Meat markets.....	41	2,135	1,486		99	18	319	20	69	36	19	79
Bakeries—bakery goods stores (except manufacturing bakeries).....	20	358	376							12		
General merchandise group:												
Department stores.....	11	11,431	3,430		902	902	545		2,623	3,029		
Dry-goods stores.....	5	1,066	105									
General merchandise stores with food departments.....	7	245	27	77			9			85	44	
Variety, 5-and-10, and to-a-dollar stores.....	4	1,101	1,101									
Automotive group:												
Automobile salesrooms—new and trade-in.....	32	12,007	10	70	893	3,434	2,259	1,127	2,277	1,324		613
Accessories, tires, and batteries—												
Accessory stores with tires and batteries.....	7	384	212				18			6	148	
Tire shops (including tire repairs).....	10	522	309			10		22		86	90	5
Filling stations—												
Filling stations—gasoline and oil.....	11	241	175	42			24					
Filling stations with tires and accessories.....	64	1,260	259	205	130	146	163	160	77	117		
Filling stations with other merchandise.....	23	530	249	48	67	61	91			14		
Garages (repairs and storage, gasoline, oil, accessories).....	71	1,395	510	21	32	63	36	77	112	338	106	100
Apparel group:												
Men's and boys' clothing and furnishings stores—												
Men's and boys' clothing stores.....	4	176		176								
Men's furnishings stores.....	9	229	119	32	32	46						
Men's clothing and furnishings stores.....	25	1,428	223	212		147	276	266	249			55
Family clothing stores—men's, women's, and children's.....	4	529		20							206	203
Women's ready-to-wear specialty stores—apparel and accessories.....	16	1,332	409		41	86			586	216		
Women's accessories stores—												
Furriers—fur shops.....	5	291	106			61		100		24		
Millinery stores.....	14	433	298	11		8	115		1			
Shoe stores—												
Shoe stores—men's.....	3	52	52									
Shoe stores—women's.....	5	328	207					30		91		
Family shoe stores—men's, women's, and children's.....	14	501	432	9			4	56				
Furniture and household group:												
Furniture stores.....	10	1,555			84	1,056				6	138	271
Household appliances stores—												
Household appliances stores (electrical).....	4	256		1					268		12	5
Household appliances stores.....	4	295		2							119	174
Radio and music stores—												
Radio and electrical shops.....	5	202	49					59	84		19	
Radio and musical instruments stores.....	7	481									65	416
Lumber and building group:												
Lumber and building material dealers.....	7	453		44	2		5				20	382
Electrical shops (without radio).....	5	107	23								6	41
Heating and plumbing shops—												
Heating appliances and oil burners.....	3	179			25			90				64
Plumbing shops—heating and ventilating.....	10	247	4	42	30			28	27		6	110
Paint and glass stores.....	7	277	6						30		11	230
Other retail stores:												
Hardware stores.....	13	731	63				52	61	11	251		263
Feed stores (flour, feed, grain, fertilizer).....	9	207	105		20		50	4	27			
Book stores.....	3	28	28									
Cigar stores (without fountains).....	23	473	473									
Coal and wood yards.....	41	2,688	606	50	49	222	156	294	155	335	324	488
Drug stores—												
Drug stores.....	27	1,414	437	283	127	364	101	102				
Drug stores with fountains.....	21	523	237	146	67	26	7			33		
Florists.....	12	254	48			14	10	24		99	27	32
Jewelry stores.....	30	1,610	148	29	8	1	87	222	26	66	260	163
Music stores (without radio).....	5	96	5							14		77
Office and store mechanical appliance dealers (retail).....	3	231	24								136	71

¹ All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 24 except for 229 stores with sales of \$3,717,315 which failed to report as to their credit activities.

CENSUS OF DISTRIBUTION

TABLE 28.—SPOKANE—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT AND ON INSTALLMENT, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES			KIND OF BUSINESS	Number of stores reporting credit sales ¹	PER CENT OF REPORTING STORES' SALES		
		For cash	On open account	On installment ²			For cash	On open account	On installment ²
Total ³	783	49.78	38.14	14.10	Furniture and household group.....	48	40.54	19.22	40.24
Food group.....	219	45.81	54.83	-----	Furniture stores:	11	54.23	8.51	37.26
Confectionery stores (candy and fountain).....	12	84.74	15.23	-----	Furniture and hardware stores.....	5	48.74	49.43	1.83
Grocery stores (without meats).....	99	45.99	54.44	-----	Household appliances stores:	4	46.07	3.35	50.58
Combination stores (groceries and meats):	70	30.63	69.37	-----	Household appliances stores (electrical).....	4	10.64	24.89	64.47
Grocery stores with meats.....	14	40.51	59.49	-----	Household appliances stores.....	3	23.66	76.34	-----
Meat markets with groceries.....	14	60.36	39.64	-----	Antique shops.....	3	48.09	35.57	16.34
Meat markets (including sea foods).....	14	60.36	39.64	-----	Radio and music stores:	7	6.08	21.68	72.24
General stores—groceries with apparel or dry goods.....	33	33.81	66.19	-----	Radio and electrical shops.....	3	48.09	35.57	16.34
General merchandise group.....	18	51.68	39.03	8.98	Radio and musical instruments stores.....	7	6.08	21.68	72.24
Department stores.....	6	51.46	39.11	9.43	Restaurants, cafeterias, and eating places.....	20	88.78	11.24	-----
General merchandise stores with food departments.....	11	57.38	42.62	-----	Lunch rooms.....	13	88.18	11.82	-----
Automotive group.....	172	57.68	14.33	27.94	Lunch counters.....	5	84.24	16.76	-----
Motor-vehicle dealers:					Lumber and building group.....	61	22.78	75.34	1.88
Automobile salesrooms—new and trade-in.....	31	59.41	0.04	34.55	Lumber and building material dealers:	7	11.82	88.18	-----
Used-car establishments.....	3	25.48	2.19	72.42	Lumber and building material dealers.....	13	21.54	78.46	-----
Accessories, tires, and batteries:					Lumber and hardware.....	5	25.53	74.47	-----
Accessory stores with tires and batteries.....	4	25.20	74.80	-----	Roofing.....	4	25.21	74.79	-----
Battery and ignition shops—brake repair shops.....	5	48.08	51.92	-----	Electrical shops (without radio).....	4	46.15	33.40	20.39
Tire shops (including tire repairs).....	6	38.95	59.98	1.07	Heating and plumbing shops:	9	39.55	60.45	-----
Filling stations:					Heating appliances and oil burners.....	4	46.15	33.40	20.39
Filling stations—gasoline and oil.....	4	82.66	17.34	-----	Plumbing shops—heating and ventilating.....	9	39.55	60.45	-----
Filling stations with tires and accessories.....	50	66.52	33.48	-----	Paint and glass stores.....	6	7.29	92.71	-----
Filling stations with other merchandise.....	15	74.35	25.65	-----	Other retail stores.....	145	44.11	54.40	1.49
Garages and repair shops:					Hardware stores.....	6	32.80	67.20	-----
Body, fender, and paint shops.....	7	33.92	66.08	-----	Farm implements, machinery, and equipment dealers.....	3	19.88	71.20	8.92
Garages (repairs and storage, gasoline, oil, accessories).....	42	40.90	59.10	-----	Feed stores (flour, feed, grain, fertilizer).....	4	59.82	40.18	-----
Radiator shops (including repairs).....	3	38.56	61.44	-----	Cigar stores and cigar stands:				
Apparel group.....	59	55.43	36.96	7.61	Cigar stores with fountains.....	3	97.40	2.51	-----
Men's and boys' clothing and furnishings stores:					Cigar stands.....	3	86.60	13.40	-----
Men's and boys' clothing stores.....	4	94.42	5.58	-----	Coal and wood yards.....	33	35.40	64.60	-----
Men's furnishings stores.....	4	81.53	18.47	-----	Drug stores:				
Men's clothing and furnishings stores.....	17	62.37	30.39	7.24	Drug stores.....	16	79.54	20.46	-----
Family clothing stores—men's, women's, and children's.....	4	25.01	40.53	34.46	Drugs stores with fountains.....	13	81.86	18.14	-----
Women's ready-to-wear specialty stores—apparel and accessories.....	8	46.80	53.20	-----	Florists.....	9	38.01	61.99	-----
Women's accessories stores:					Jewelry stores.....	18	36.20	63.80	-----
Furriers—fur shops.....	3	79.37	20.63	-----	Music stores (without radio).....	4	10.68	89.32	-----
Millinery stores.....	4	71.05	28.92	-----	Printers and lithographers.....	6	42.94	57.06	-----
Custom tailors.....	6	61.29	38.71	-----	Miscellaneous classifications (combined).....	13	72.87	27.13	-----
Family shoe stores—men's, women's, and children's.....	4	16.18	38.82	-----	Secondhand stores.....	20	49.48	50.52	-----

¹ Total sales of above stores are \$47,736,624.² Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$50,000 annually. The open account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customers' notes are handled through finance companies.³ Classifications showing insignificant amounts have been eliminated from this table but are included in the totals.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1323

TABLE 29.—SPOKANE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—RECEIPTS FROM THE SALE OF MEALS

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	7,184	\$3,748,842	Other stores in which meals are served—Continued.		
Restaurants and eating places.....			Grocery stores (without meats).....	65	\$13,600
Lunch rooms.....	5,673	3,305,012	Meat markets.....	20	9,762
Restaurants with table service, including cafeterias.....	2,783	1,246,478	Bakeries—bakery goods stores (except manufacturing bakeries).....	45	14,796
Refreshment stands.....	2,372	1,858,222	Coffee, tea, and spices.....	30	20,897
Fountain—lunches.....	10	6,192	Department stores.....	1,047	234,194
Lunch counters.....	84	63,977	Cigar stands.....	79	72,532
Other stores in which meals are served.....	1,611	442,830	Cigar stores without fountains.....	15	1,550
Confectionery stores (candy and fountain).....	301	71,740	Drug stores with fountains.....	9	3,650

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total	573	\$1,684,703	\$186,462	Furniture and household group	1	\$900	
Automotive group.....	563	1,682,144	189,462	Radio and electrical shops.....	1	900	
Automobile salesrooms—new and used.....	337	935,522	81,113	Lumber and building group	2	1,825	
Used-car establishments.....	1	3,991		Glass and mirror shops.....	2	1,825	
Accessory stores with tires and batteries.....	9	23,860		Other retail stores	4	12,500	
Battery and ignition shops—brake repair shops.....	18	60,548		Farm implements, machinery, and equipment dealers.....	2	9,500	
Tire shops (including tire repairs).....	20	57,177		Miscellaneous merchandise.....	2	3,000	
Filling stations—gasoline and oil.....	1	3,140		Secondhand stores	3	7,334	
Filling stations with tires and accessories.....	18	57,700					
Filling stations with other merchandise.....	2	4,977					
Body, fender, and paint shops.....	40	134,217					
Garages (repairs and storage, gasoline, oil, accessories).....	110	359,972	108,349				
Radiator shops (including repairs).....	7	21,450					

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total	\$695,056	Lumber and building group	\$158,659
General merchandise group.....	30,941	Lumber and building material dealers.....	1,600
Department stores.....	30,941	Roofing.....	11,760
Automotive group.....	12,617	Electrical shops (without radio).....	14,666
Bicycle shops.....	9,490	Heating appliances and oil burners.....	24,011
Garages (repairs and storage, gasoline, oil, accessories).....	3,121	Plumbing shops—heating and ventilating.....	31,888
Apparel group.....	169,125	Glass and mirror shops.....	4,000
Men's and boys' clothing stores.....	2,400	Paint and glass stores.....	68,934
Men's and boys' hat and cap stores.....	7,339	Other retail stores	254,269
Men's furnishings stores.....	13,507	Hardware stores.....	4,333
Furriers—fur shops.....	33,561	Farm implements, machinery, and equipment dealers.....	2,778
Custom tailors.....	16,218	Feed stores (flour, feed, grain, fertilizer).....	31,743
Shoe stores—men's.....	36,907	Coal and wood yards.....	1,401
Shoe stores—women's.....	89,193	Novelty and souvenir shops.....	1,500
Furniture and household group.....	27,457	Jewelry stores.....	121,498
Floor coverings, draperies, curtains, and upholstery stores.....	8,800	Luggage and leather goods stores.....	2,000
Household appliances stores (electric).....	3,680	Music stores (without radio).....	3,200
Household appliances stores.....	2,027	Office and store mechanical appliance dealers (retail).....	36,823
Antique shops.....	1,800	Opticians and optometrists.....	12,186
Radio and electrical shops.....	7,040	Miscellaneous classifications (combined) ¹	36,634
Radio and musical instruments stores.....	4,140	Secondhand stores	13,987

¹ Includes cigar stores and cigar stands.

CENSUS OF DISTRIBUTION

TABLE 30.—TACOMA—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES, (Includes rent)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total, (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	1,804	1,458	5,300	831	\$7,535,143	\$213,167	\$7,659,593	\$9,270,710	\$61,745,155	100.00
Food group.....	577	549	653	199	885,814	50,488	928,798	873,480	14,513,440	23.51
Candy and confectionery stores—										
Candy stores—nut stores.....	3	1	5	2	5,293	235	11,184	1,650	31,249	.05
Confectionery stores (candy and fountain).....	85	98	60	19	56,732	5,431	87,900	54,560	802,246	1.40
Dairy-products stores—										
Dairy-products stores (including ice cream).....	11	6	13	5	16,931	2,669	23,215	6,370	545,004	.56
Egg and poultry dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Milk dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delicatessen stores.....	3	2	4	1	6,615	60	7,628	2,160	82,786	.13
Fruit and vegetable markets.....	27	20	28	8	28,501	1,622	45,824	11,020	463,011	.75
Grocery stores (without meats).....	268	235	222	94	285,696	21,635	368,556	416,920	6,378,107	10.33
Combination stores (groceries and meats)—										
Grocery stores with meats.....	54	68	80	21	114,503	5,564	71,773	86,500	1,575,324	2.55
Meat markets with groceries.....	18	21	23	5	26,930	1,556	35,391	23,340	548,407	.89
Meat markets (including sea foods)—										
Fish markets—sea foods.....	6	8	8	2	12,590	520	12,123	4,280	163,437	.27
Meat markets.....	60	55	123	35	214,963	9,692	175,658	43,010	2,897,638	4.69
Bakeries—bakery goods stores (except manufacturing bakeries).....	30	19	48	7	39,677	2,104	51,622	9,150	430,995	.70
Other food stores.....	3	1	12		17,823		3,661	4,820	72,462	.12
General stores—groceries with apparel or dry goods.....	30	31	16	11	17,147	3,399	20,835	48,720	479,434	.78
General merchandise group.....	54	37	1,253	316	1,830,526	69,030	1,556,698	2,484,550	10,410,814	16.86
Department stores.....	11		1,051	290	1,464,780	60,871	1,347,133	2,145,330	8,713,807	14.11
Dry-goods stores.....	20	19	10	8	12,346	1,304	24,502	86,150	192,787	.31
General merchandise stores—										
With food departments.....	11	10	23	4	28,259	872	26,552	66,330	399,070	.65
Variety, 5-and-10, and to-a-dollar stores.....	12	8	139	14	125,111	5,983	158,321	185,740	1,105,141	1.79
Automotive group ¹	255	238	1,088	72	1,639,480	17,248	1,751,698	1,773,190	14,863,355	24.07
Motor-vehicle dealers—										
Automobile salesrooms—new and trade-in.....	39	14	625	6	1,014,744	1,759	1,088,218	1,304,480	10,109,113	16.37
Used car establishments.....	9	6	28	2	38,676	794	37,363	51,570	337,076	.55
Accessories, tires, and batteries—										
Accessory stores with tires and batteries.....	10	5	44		67,337		60,941	95,050	485,360	.79
Battery and ignition shops—brake repair shops.....	10	11	12		16,767		21,751	15,910	137,470	.22
Tire shops (including tire repairs).....	14	11	71	1	98,240	60	105,655	123,120	679,277	1.10
Filling stations—										
Filling stations—gasoline and oil.....	39	45	39	7	43,359	972	78,104	27,210	494,716	.80
Filling stations with tires and accessories.....	67	56	69	24	63,298	4,088	96,089	44,090	923,316	1.50
Filling stations with other merchandise.....	33	28	29	20	41,354	6,323	44,735	10,520	469,307	.76
Motor-cycles, bicycles, and supplies—										
Motor-cycle dealers.....	3	1	15	1	26,135	262	16,200	29,490	149,633	.24
Bicycle shops.....	4	3	2		1,907		5,470	3,300	27,087	.04
Garages and repair shops—										
Body, fender, and paint shops.....	10	8	32		40,008		21,484	10,220	138,944	.23
Garages (repairs and storage, gasoline, oil, accessories).....	43	45	120	11	175,415	2,000	173,187	42,520	872,791	1.41
Boats (motor boats, yachts, canoes).....	3	3	2		3,250		1,931	4,060	27,104	.04
Apparel group.....	137	109	390	41	588,813	11,019	847,328	1,245,710	4,729,942	7.66
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores.....	5	4	11		18,141		13,122	13,250	72,514	.12
Men's furnishing stores.....	9	5	11	2	22,289	800	39,539	75,900	230,618	.37
Men's clothing and furnishings stores.....	22	10	66	8	111,929	1,645	215,278	508,220	1,161,420	1.88
Family clothing stores—men's, women's, children's.....	8	6	29	2	45,917	342	66,446	67,480	310,467	.52
Women's ready-to-wear specialty stores—apparel and accessories.....	22	24	131	5	169,792	1,569	185,861	126,700	1,249,955	2.03
Women's accessories stores:										
Corset and lingerie shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furriers—fur shops.....	5	4	12	2	17,447	780	13,490	32,640	82,385	.13
Hosiery shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery stores.....	17	9	35	8	47,033	1,338	81,941	18,440	333,261	.54
Other apparel stores:										
Custom tailors.....	17	17	10	4	17,641	1,504	19,794	17,960	101,114	.16
Infants' wear shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe stores.....	29	19	62	7	94,643	2,213	109,615	365,890	1,048,505	1.70
Furniture and household group ¹	73	58	428	15	878,783	4,342	655,028	829,270	3,508,284	5.65
Furniture stores.....	22	23	217	2	349,422	230	355,233	502,120	1,951,151	3.16
Floor coverings stores.....	3	2	5		7,724		7,799	8,720	99,057	.16
Household appliances stores.....	18	7	37	2	143,037	1,001	104,667	140,110	616,071	1.00
Other home furnishings and appliances stores.....	9	8	24	3	23,551	821	15,556	32,300	127,623	.21
Radio and music stores:										
Radio and electrical shops.....	10	10	13	5	7,245	1,215	9,344	10,990	75,931	.12
Radio and musical instruments stores.....	9	6	72	2	130,304	525	161,500	133,830	626,480	1.02

See footnotes at end of table.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1325

TABLE 30.—TACOMA—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES, EXCEPT PAY ROLL (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total, (full time and part time)	Part time only			Amount	Per cent of total sales
Restaurants, cafeterias, and eating places.....	100	119	398	46	\$428, 109	\$14, 872	\$258, 477	\$30, 230	\$2, 094, 492	9.39
Restaurants, cafeterias and lunch rooms:										
Lunch rooms.....	74	91	179	24	182, 134	7, 006	130, 911	14, 940	1, 013, 075	1.64
Restaurants with table service (including one cafeteria).....	11	13	203	17	228, 807	6, 530	141, 249	11, 250	956, 454	1.55
Lunch counters, refreshment stands, etc.:										
Refreshment stands.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fountain-lunches.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lunch counters.....	11	11	11	3	12, 505	476	8, 521	2, 900	90, 733	.15
Lumber and building group ¹	58	48	404	32	684, 823	12, 240	320, 082	444, 740	2, 663, 979	4.39
Lumber and building material dealers:										
Lumber and building material dealers.....	8	2	141	2	237, 824	955	79, 738	128, 180	876, 481	1.42
Lumber and hardware.....	6	4	47		93, 701		70, 252	130, 460	509, 829	.83
Roofing.....	4	6	12		25, 085		3, 350	3, 620	84, 642	.14
Electrical shops (without radio).....	11	10	35	6	59, 428	3, 106	26, 412	31, 000	245, 630	.40
Heating and plumbing shops:										
Heating appliances and oil burners.....	6	2	89		139, 843		41, 805	43, 530	299, 230	.48
Plumbing shops—heating and ventilating.....	14	15	48	23	82, 924	7, 859	35, 477	34, 640	364, 813	.59
Paint and glass stores.....	8	9	27	1	37, 270	320	58, 854	67, 520	239, 328	.39
Other retail stores.....	281	242	644	96	977, 810	29, 359	1, 250, 937	1, 667, 510	8, 281, 632	13.41
Hardware stores.....	18	16	40	3	72, 598	1, 130	78, 757	203, 710	450, 637	.73
Farmers' supplies:										
Feed stores (flour, feed, grain fertilizer).....	4	1	15		26, 474		26, 695	30, 150	1, 105, 302	1.79
Harness shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supply stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Seeds, bulbs, and nursery stock.....	5	4	28	2	35, 588	103	29, 646	35, 610	166, 077	.27
Book stores.....	7	8	9	4	9, 990	750	17, 859	45, 930	182, 606	.21
Cigar stores and cigar stands:										
Cigar stores with fountains.....	4	2	25	1	37, 027	120	40, 292	9, 750	215, 548	.35
Cigar stands.....	3	8	3	1	3, 272	305	7, 742	1, 720	32, 662	.05
Cigar stores without fountains.....	29	26	50	5	89, 893	2, 165	103, 951	46, 830	641, 956	1.04
Coal and wood yards.....	22	23	82	12	131, 364	6, 725	134, 051	53, 710	645, 902	1.05
Drug stores:										
Drug stores.....	37	32	81	16	116, 258	4, 886	129, 237	268, 090	983, 767	1.59
Drug stores with fountains.....	17	13	59	9	50, 251	3, 094	125, 834	146, 180	796, 096	1.29
Florists.....	17	20	25	14	36, 938	2, 663	36, 733	21, 720	207, 142	.34
Gifts—novelties and toys—cameras:										
Art and gift shops.....	5	7	7	1	7, 592	100	17, 699	29, 440	88, 366	.14
Novelty and souvenir shops.....	3	7	2		1, 800		3, 103	5, 400	15, 001	.02
Jewelry stores.....	30	28	58	8	99, 032	2, 816	210, 819	348, 230	866, 622	1.40
Luggage and leather goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	4	2	7	1	15, 153	231	29, 335	24, 720	129, 037	.21
News dealers.....	3	4	12	1	13, 746	520	30, 527	2, 460	122, 946	.20
Office, school, and store supplies and equipment dealers.....	11	8	77	1	113, 799	134	113, 073	217, 290	871, 414	1.41
Opticians and optometrists.....	4	2	5	2	11, 610	396	17, 157	11, 200	55, 874	.09
Sporting goods specialty stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Printers and lithographers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Monuments and tombstones.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	29	23	42	9	65, 175	2, 051	84, 408	108, 360	614, 825	1.00
Second hand stores.....	29	30	26	3	24, 858	1, 200	38, 812	73, 310	211, 808	.34

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

TABLE 31.—TACOMA—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	1, 604	1, 458	5, 300	831	\$7, 535, 143	\$213, 187	\$7, 659, 593	\$9, 270, 710	\$81, 745, 155	100.00
Single-store independents.....	1, 289	1, 365	3, 309	488	4, 744, 090	138, 350	4, 637, 198	6, 118, 100	40, 040, 725	64.85
2-store independents.....	91	64	461	147	590, 721	21, 649	646, 315	978, 270	4, 133, 923	6.69
3-store independents.....	29	13	245	5	369, 424	1, 755	390, 374	357, 530	3, 063, 747	4.97
Local chains.....	54	14	430	38	613, 467	10, 246	650, 001	610, 200	4, 167, 693	6.75
Sectional chains.....	83		305	58	432, 403	16, 339	459, 865	264, 710	4, 189, 898	6.79
National chains.....	39		431	90	599, 413	23, 609	753, 562	789, 459	5, 354, 679	8.63
Direct selling (house-to-house).....	3		43		61, 191		2, 482	599	110, 597	.18
Leased-department chains.....	9	2	16	5	24, 263	1, 219	49, 939	37, 830	225, 059	.36
Utility-operated retail stores.....	3		30		44, 979		31, 176	65, 110	197, 444	.32
Manufacturer-controlled chains.....	4		29		50, 192		26, 696	48, 010	250, 355	.41

CENSUS OF DISTRIBUTION

TABLE 32.—TACOMA—SEVENTEEN KINDS OF BUSINESS BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	2 and 3 store independents	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	11	3	1	2		5	
Annual net sales.....	\$8,713,807	(x)	(x)	\$701,953		\$2,447,709	
Per cent of total sales.....	100.00	(x)	(x)	8.06		28.09	
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	12	5	2	1		4	
Annual net sales.....	\$1,165,141	\$32,856	(x)	(x)		\$1,023,335	
Per cent of total sales.....	100.00	2.97	(x)	(x)		92.60	
Men's and boys' clothing and furnishings stores:							
Number of stores.....	36	25	9	1		1	
Annual net sales.....	\$1,464,552	\$1,053,358	(x)	(x)		(x)	
Per cent of total sales.....	100.00	73.07	(x)	(x)		(x)	
Family clothing stores—men's, women's, and children's:							
Number of stores.....	6	3	1	2	2		
Annual net sales.....	\$319,457	\$43,733	(x)	(x)	(x)		
Per cent of total sales.....	100.00	13.71	(x)	(x)	(x)		
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	22	12	6	3		1	
Annual net sales.....	\$1,249,655	\$569,088	\$447,339	(x)		(x)	
Per cent of total sales.....	100.00	45.53	35.79	(x)		(x)	
Shoe stores:							
Number of stores.....	29	15	3	5	2	3	1
Annual net sales.....	\$1,048,605	\$436,525	\$153,203	\$163,645	(x)	\$141,879	(x)
Per cent of total sales.....	100.00	41.63	14.61	17.52	(x)	13.53	(x)
Furniture stores:							
Number of stores.....	22	19		2	1		
Annual net sales.....	\$1,951,181	\$1,710,110		(x)	(x)		
Per cent of total sales.....	100.00	87.64		(x)	(x)		
Radio and music stores:							
Number of stores.....	19	17			2		
Annual net sales.....	\$702,411	(x)			(x)		
Per cent of total sales.....	100.00	(x)			(x)		
Grocery stores (without meats):							
Number of stores.....	268	209	9	5	34	11	
Annual net sales.....	\$6,378,197	\$3,772,629	\$171,528	\$163,166	\$1,512,866	\$758,218	
Per cent of total sales.....	100.00	59.15	2.69	2.56	23.71	11.89	
Combination stores (groceries and meats):							
Number of stores.....	72	69	2		1		
Annual net sales.....	\$2,123,731	\$2,018,091	(x)		(x)		
Per cent of total sales.....	100.00	94.96	(x)		(x)		
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	55	52	2		1		
Annual net sales.....	\$1,670,129	\$1,700,011	(x)		(x)		
Per cent of total sales.....	100.00	89.36	(x)		(x)		
Cigar stores and cigar stands:							
Number of stores.....	36	28	0			2	
Annual net sales.....	\$850,166	\$544,741	(x)			(x)	
Per cent of total sales.....	100.00	61.20	(x)			(x)	
Filling stations:							
Number of stations.....	139	112	8		19		
Annual net sales.....	\$1,887,359	\$1,602,107	\$137,762		\$147,470		
Per cent of total sales.....	100.00	84.89	7.30		7.81		
Coal and wood yards—ice dealers:							
Number of yards.....	22	21			1		
Annual net sales.....	\$645,962	(x)			(x)		
Per cent of total sales.....	100.00	(x)			(x)		
Drug stores:							
Number of stores.....	54	34	14	6			
Annual net sales.....	\$1,779,893	\$1,043,904	\$633,894	\$202,095			
Per cent of total sales.....	100.00	58.65	30.00	11.35			
Hardware stores:							
Number of stores.....	18	18					
Annual net sales.....	\$450,637	\$450,637					
Per cent of total sales.....	100.00	100.00					
Jewelry stores:							
Number of stores.....	30	25	4	1			
Annual net sales.....	\$866,622	\$495,631	(x)	(x)			
Per cent of total sales.....	100.00	57.12	(x)	(x)			

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1327

TABLE 33.—TACOMA—CREDIT BUSINESS

NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT FOR SELECTED KINDS OF BUSINESS

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL		ALL CASH	PROPORTION OF CREDIT BUSINESS								
	Number of stores	Net sales		1-10 per cent credit	11-20 per cent credit	21-30 per cent credit	31-40 per cent credit	41-50 per cent credit	51-60 per cent credit	61-70 per cent credit	71-80 per cent credit	More than 80 per cent credit
Total, all stores reporting: 1												
Number of stores.....	1,467		778	82	62	44	40	109	58	53	85	117
Per cent of total stores.....	100.00		53.03	5.59	4.23	3.00	3.34	7.43	3.95	5.06	5.79	7.98
Annual net sales.....		\$56,719	\$19,426	\$3,219	\$1,854	\$1,877	\$1,430	\$5,334	\$6,281	\$3,582	\$3,177	\$10,509
Per cent of total sales.....		100.00	34.25	5.68	3.32	3.31	2.52	9.40	11.07	6.32	5.60	18.53
Food group:												
Confectionery stores (candy and fountain).....	78	\$772	\$674	\$69	\$2	\$1		\$18				\$3
Dairy products stores (including ice cream).....	9	277	262					15				
Delicatessen stores.....	3	83	53	30								
Fruit stores and vegetable markets.....	24	411	367	26					\$18			
Grocery stores (without meats).....	264	6,274	2,045	232	42	91	\$67	311	296	\$520	\$1,158	603
Combination stores (groceries and meats)—												
Grocery stores with meats.....	53	1,523	338	8	39	8	10	147	177	315	6	475
Meat markets with groceries.....	18	548	106		17		40	52	71	110	119	24
Meat markets (including sea foods)—												
Fish markets—sea foods.....	5	151	110						35			
Meat markets.....	56	1,992	759	31	34	64	29	587	248	218	22	
Bakeries—bakery goods stores (except manufacturing bakeries).....	28	395	304					7				22
General merchandise group:												
Department stores.....	11	8,713	2,326		463			1,787	4,137			
Dry goods stores.....	20	193	42	67	54	1	29					
General merchandise stores with food departments.....	11	399	88	11						146	154	
Variety, 5-and-10, and to-a-dollar stores.....	11	1,093	860	227								
Automotive group:												
Automobile salesrooms—new and trade-in.....	33	9,013	1,578	865	259	984	364	458	640	1,313	622	1,930
Accessories, tires, and batteries—												
Accessory stores with tires and batteries.....	10	485	356	22	10	5				43		40
Tire shops (including tire repairs).....	12	573	181					36	41			315
Filling stations—												
Filling stations—gasoline and oil.....	37	465	104	25	84	62	71	91	1		27	
Filling stations with tires and accessories.....	53	834	184	97	100	131	94	122	4	71	31	
Filling stations with other merchandise.....	31	456	229	25	57	15	61	47		21		
Garages (repairs and storage, gasoline, oil, accessories).....	43	873	326	60	36	77	100	163	12	13	70	16
Apparel group:												
Men's and boys' clothing and furnishings stores—												
Men's and boys' clothing stores.....	5	72	47		25							
Men's furnishings stores.....	9	231	138		47	46						
Men's clothing and furnishings stores.....	22	1,161	167	289	63		181	181	211			69
Family clothing stores—men's, women's, and children's.....	8	320	95								60	159
Women's ready-to-wear specialty stores—apparel and accessories.....	18	767	363	47				105		177		75
Women's accessories stores—												
Furriers—fur shops.....	5	82	42							40		
Millinery stores.....	13	285	282		3							
Shoe stores.....	24	849	744		2			103				
Furniture and household group:												
Furniture stores.....	19	1,755	348	26	79		40			8	14	1,240
Household appliances stores (electric).....	11	248	38					9		30	49	122
Radio and music stores—												
Radio and electrical shops.....	10	76	21			14	5				3	33
Radio and musical instruments stores.....	8	550	20					4				526
Lumber and building group:												
Lumber and building material dealers.....	8	877	19					10	72			776
Electrical shops (without radio).....	11	245	33		24		30	15	18			125
Heating and plumbing shops—												
Heating appliances and oil burners.....	6	299	10					45				244
Plumbing shops—heating and ventilating.....	12	324	28	97	45	11			21		65	57
Paint and glass stores.....	8	239	48	5								186
Other retail stores:												
Hardware stores.....	18	451	62		45	88		73	22	136		25
Feed stores (flour, feed, grain, fertilizer).....	4	1,105	31	27						155		892
Book stores.....	6	126	83					43				
Cigar stores without fountains.....	28	619	572	47								
Coal and wood yards.....	21	619	123	40	22		58	251	28	68	29	
Drug stores—												
Drug stores.....	32	839	414	94	88	215	28					237
Drug stores with fountains.....	17	796	283	197	46	35						7
Florists.....	16	206	68		1			97	30		3	227
Jewelry stores.....	30	867	106		2	12		126		112	222	94
Music stores (without radio).....	4	129	19								16	

1 All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes all stores in the city which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table 30 except for 137 stores with sales of \$5,024,155 which failed to report credit information.

CENSUS OF DISTRIBUTION

TABLE 34.—TACOMA—CREDIT BUSINESS

NUMBER OF STORES AND PER CENT OF SALES FOR CASH, ON OPEN ACCOUNT, AND ON INSTALLMENT, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores reporting credit sales ¹	Per cent of reporting stores' sales			KIND OF BUSINESS	Number of stores reporting credit sales ¹	Per cent of reporting stores' sales		
		For cash	On open account	On installment ²			For cash	On open account	On installment ²
Total ³	689	41.04	44.20	14.76	Apparel group.....	38	53.12	37.98	8.90
Food group.....	274	40.48	50.54	-----	Men's clothing and furnishings stores.....	14	02.63	37.12	8.25
Confectionery stores (candy and fountain).....	13	81.37	18.63	-----	Family clothing stores—men's, women's, and children's.....	4	11.90	38.63	49.38
Fruit stores and vegetable markets.....	3	74.35	25.65	-----	Women's ready-to-wear specialty stores—apparel and accessories.....	8	43.91	40.35	15.74
Grocery stores (without meats).....	154	36.52	63.48	-----	Custom tailors.....	4	71.16	28.84	-----
Combination stores (groceries and meats):					Furniture and household group.....	38	13.98	23.04	62.40
Grocery stores with meats.....	46	20.61	79.39	-----	Furniture stores.....	12	15.56	21.80	62.64
Meat markets with groceries.....	16	38.84	61.16	-----	Household appliances stores (electrical).....	10	19.59	48.49	31.92
Meat markets.....	33	49.07	50.93	-----	Radio and music stores:				
Bakeries—bakery goods stores (except manufacturing bakeries).....	3	16.63	83.37	-----	Radio and electrical shops.....	6	30.55	52.70	16.75
General stores.....	26	39.56	60.64	-----	Radio and musical instruments stores.....	6	8.31	14.73	76.96
General stores—groceries with apparel or dry goods.....	25	39.36	60.64	-----	Restaurants, cafeterias, and eating places.....	14	80.13	19.87	-----
General merchandise group.....	27	49.76	47.71	2.53	Lunch rooms.....	14	80.13	19.87	-----
Department stores.....	6	49.42	47.81	2.77	Lumber and building group.....	35	20.84	72.63	6.48
Dry-goods stores.....	12	53.69	16.31	-----	Lumber and building material dealers:				
General merchandise stores with food departments.....	9	32.75	67.25	-----	Lumber and building material dealers.....	6	12.48	85.77	1.75
Automotive group.....	154	45.26	24.28	30.46	Lumber and hardware.....	5	18.84	31.16	-----
Motor-vehicle dealers:					Electrical shops (without radio).....	9	30.71	69.29	-----
Automobile salesrooms—new and trade-in.....	26	43.64	17.40	39.56	Heating and plumbing shops:				
Used-car establishments.....	4	12.85	10.53	76.32	Heating appliances and oil burners.....	4	8.43	47.43	44.14
Accessories, tires, and batteries:					Plumbing shops—heating and ventilating.....	8	55.52	41.95	2.53
Accessory stores with tires and batteries.....	6	54.44	45.56	-----	Other retail stores.....	80	37.07	55.39	7.55
Tire shops (including tire repairs).....	6	16.64	83.01	.35	Hardware stores.....	10	40.66	50.34	-----
Filling stations:					Farmers' supplies:				
Filling stations—gasoline and oil.....	23	66.29	33.71	-----	Food stores (flour, feed, grain, fertilizer).....	3	17.43	82.57	-----
Filling stations with tires and accessories.....	33	67.09	32.91	-----	Seeds, bulbs, and nursery stock.....	3	48.80	48.60	2.45
Filling stations with other merchandise.....	13	68.85	31.15	-----	Coal and wood yards.....	10	52.04	47.36	-----
Garages and repair shops:					Drug stores:				
Body, fender, and paint shops.....	6	45.68	54.32	-----	Drug stores.....	14	80.53	19.47	-----
Garages (repairs and storage, gasoline, oil, accessories).....	20	58.00	42.00	-----	Drug stores with fountains.....	10	51.97	48.03	-----
					Florists.....	7	45.52	54.48	-----
					Jewelry stores.....	10	41.41	58.59	-----
					Music stores (without radio).....	3	14.23	26.85	58.92
					Miscellaneous classifications (combined).....	6	30.09	69.91	-----
					Secondhand stores.....	3	74.97	25.03	-----

¹ Total sales of these stores are \$37,263,162.² Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported by stores with total sales of less than \$50,000 annually. The open account sales include any installment business that may have been done by these smaller stores. Installment dealers frequently did not report as installment sales those transactions in which the customer's notes are handled through finance companies.³ Classifications showing insignificant amounts have been eliminated from this table but are included in the totals.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1329

TABLE 35.—TACOMA—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—RECEIPTS FROM THE SALE OF MEALS

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total.....	4, 283	\$2, 033, 413	Other stores in which meals are served.....	447	\$225, 073
Restaurants and eating places.....	3, 836	1, 809, 340	Confectionery stores (candy and fountain).....	183	72, 003
Cafeterias.....	125	59, 000	Bakeries—bakery goods stores (except manufacturing bakeries).....	28	15, 000
Lunch rooms.....	2, 420	924, 479	Department stores.....	35	10, 683
Restaurants with table service.....	1, 186	772, 834	Cigar stores with fountains.....	112	60, 151
Lunch counters.....	99	52, 027	Cigar stores without fountains.....	99	67, 256

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to chandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to chandise sales)
Total.....	511	\$1, 573, 982	\$44, 567	Automotive group—Continued.....			
Automotive group.....	511	1, 573, 982	44, 567	Filling stations—gasoline and oil.....	11	\$35, 274	\$1, 650
Automobile salesrooms—new and trade-in.....	301	768, 613	.....	Filling stations with tires and accessories.....	15	54, 765	.....
Used-car establishments.....	3	7, 915	.....	Filling stations with other merchandise.....	4	14, 267	.....
Accessory stores with tires and batteries.....	18	40, 239	.....	Motor-cycle dealers.....	5	13, 955	.....
Battery and ignition shops—brake-repair shops.....	15	68, 942	.....	Body, fender, and paint shops.....	19	59, 091	.....
Tire shops (including tire repairs).....	18	38, 305	.....	Garages (repairs and storage, gasoline, oil, accessories).....	102	472, 536	42, 917

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total.....	\$426, 654	Furniture and household group.....	\$25, 073
Food group.....	1, 525	Furniture stores.....	10, 742
Confectionery stores (candy and fountain).....	1, 525	Floor coverings stores.....	3, 344
General merchandise group.....	112, 444	Household appliances stores.....	3, 633
Department stores.....	112, 444	Radio and electrical shops.....	3, 416
Automotive group.....	33, 176	Radio and musical instruments stores.....	7, 538
Filling stations—gasoline and oil.....	6, 637	Lumber and building group.....	164, 420
Filling stations with tires and accessories.....	4, 662	Lumber and building material dealers.....	1, 631
Filling stations with other merchandise.....	13, 152	Roofing.....	10, 280
Bicycle shops.....	4, 995	Electrical shops (without radio).....	41, 088
Boats (motor boats, yachts, canoes).....	3, 730	Heating appliances and oil burners.....	16, 261
Apparel group.....	23, 979	Plumbing shops—heating and ventilating.....	75, 780
Men's and boys' clothing stores.....	2, 800	Paint and glass stores.....	12, 380
Family clothing stores—men's, women's, and children's.....	795	Other retail stores.....	68, 137
Furriers—fur shops.....	1, 510	Hardware stores.....	3, 350
Custom tailors.....	1, 400	Coal and wood yards.....	9, 426
Family shoe stores—men's, women's, and children's.....	16, 474	Jewelry stores.....	33, 148
		Opticians and optometrists.....	677
		Miscellaneous classifications (combined) ¹	16, 263

¹ Includes cigar stores and cigar stands.

CENSUS OF DISTRIBUTION

TABLE 36.—BELLINGHAM—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Num-ber of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups	575	557	1,515	281	\$2,083,583	\$38,178	\$2,046,402	\$2,896,540	\$19,745,816	100.00
Food group	179	198	223	78	\$69,013	17,094	281,871	272,170	4,782,598	24.22
Candy and confectionery stores.....	24	23	15	8	15,499	2,477	21,728	12,180	212,900	1.08
Dairy products stores ¹	7	7	15	7	13,765	1,945	14,661	3,110	185,865	.94
Fruit stores and vegetable markets.....	3	2	6	10	23,424	1,432	13,278	2,620	129,266	.65
Grocery stores (without meats).....	92	112	75	23	94,670	4,732	92,641	136,500	1,654,676	9.00
Combination stores (groceries and meats).....	28	29	72	18	103,597	3,743	77,578	96,570	1,270,894	6.44
Meat markets (including sea foods).....	17	18	31	6	45,314	1,641	40,368	19,170	926,062	4.69
Bakeries—caterers.....	3	4	3	2	3,376		520	160	37,946	.19
Other food stores.....	5	3	6	4	9,368	604	9,291	1,860	65,059	.33
General stores—groceries with apparel or dry goods	3	4	1	1	200	200	950	2,450	23,200	.12
General merchandise group	18	7	319	44	\$53,021	10,337	450,459	688,560	2,712,375	13.74
Department stores.....	6	1	168	35	185,637	8,492	224,547	260,060	1,435,772	7.27
Dry goods stores—piece goods stores.....	6	3	93	9	119,527	1,845	156,468	254,970	817,576	4.14
General merchandise stores.....	3	2			2,160		3,438	8,870	38,700	.20
Variety, 5-and-10, and 25-cent stores.....	3	1	56		45,697		66,016	62,650	420,327	2.13
Automotive group ²	124	112	287	29	\$83,960	5,839	424,008	389,870	4,187,228	21.10
Motor vehicle dealers (new and used).....	15	9	201	5	265,532	913	264,438	309,400	2,973,734	15.09
Accessories, tires, and batteries.....	13	9	23	3	39,456	445	50,530	32,780	255,850	1.29
Filling stations.....	69	67	43	20	55,115	4,320	70,976	39,970	769,084	3.88
Garages and repair shops.....	29	26	19	1	22,527	155	31,212	5,770	156,660	.79
Apparel group	49	38	115	19	186,783	4,656	219,925	\$68,330	1,441,018	7.30
Men's and boys' clothing and furnishings stores.....	11	10	33	3	55,659	609	88,131	169,310	488,211	2.47
Women's ready-to-wear specialty stores—apparel and accessories.....	9	7	41	6	75,984	1,605	62,140	61,040	475,789	2.41
Women's accessories stores.....	9	6	13	6	11,903	1,450	17,141	6,100	94,723	.48
Other apparel stores.....	8	8	7		9,337		6,604	9,520	44,039	.23
Shoe stores.....	12	5	21	4	33,895	992	45,900	122,270	337,676	1.71
Furniture and household group	20	17	134	45	\$61,815	\$8,464	\$54,769	\$401,050	\$1,478,190	7.49
Furniture stores.....	6	5	73	1	103,518	160	95,972	227,450	781,506	3.96
Household appliances stores.....	7	3	36	43	74,103	28,826	25,460	111,680	473,168	2.40
Radio and music stores.....	7	9	25	1	24,194	478	33,337	61,920	223,616	1.13
Restaurants, cafeterias, and eating places	41	48	155	21	\$78,790	\$6,981	\$104,675	\$15,780	\$11,033	4.11
Restaurants, cafeterias, and lunch rooms.....	32	35	138	15	157,481	5,901	86,314	10,750	699,751	3.55
Lunch counters, refreshment stands, etc.....	9	11	17	6	21,309	1,080	18,361	5,030	111,282	.5
Lumber and building group ²	14	14	61	4	\$44,413	\$1,145	\$7,079	\$202,860	\$87,030	4.39
Lumber and building material dealers.....	3		43	2	65,431	574	49,525	108,170	525,617	2.66
Heating and plumbing shops.....	7	6	18	1	32,897	430	12,683	16,130	110,971	.56
Paint and glass stores.....	3	6	29		43,144		23,252	76,660	205,726	1.04
Other retail stores	105	99	181	31	\$23,252	\$9,814	\$294,485	\$500,010	\$3,284,733	18.83
Hardware stores.....	6	5	7	3	13,603	360	14,405	39,610	129,786	.66
Farmers' supplies.....	5	2	15		20,997		25,029	36,400	1,344,241	6.81
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	27	31	39	6	39,271	1,893	61,954	49,490	481,486	2.44
Coal and wood yards—ice dealers.....	9	10	8	6	14,012	2,780	18,096	500	76,862	.39
Drug stores.....	18	14	52	4	86,194	610	72,218	140,100	585,185	2.96
Florists.....	4	6	6	1	4,889	104	10,532	2,870	67,816	.34
Gifts—novelties and toys—cameras.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	12	10	15	3	25,820	855	37,957	92,740	186,290	.94
Luggage and leather goods stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office, school, and store supplies and equipment dealers.....	3		14	2	24,043	350	18,432	75,180	103,934	.55
Opticians and optometrists.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting goods stores, including athletic and playground equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	12	12	17	2	29,983	1,110	20,285	15,530	176,223	.89
Secondhand stores	22	24	10	9	\$12,336	\$2,848	\$28,183	\$7,870	\$178,211	.80

¹ Further data will be shown in a special report on milk dealers.² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1331

TABLE 37.—BELLINGHAM—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	575	557	1,515	281	\$2,063,583	\$89,178	\$2,048,402	\$2,896,540	\$19,745,616	100.00
Single-store independents.....	488	526	1,075	155	1,428,032	40,451	1,459,663	2,059,670	12,948,154	65.57
2-store independents.....	27	25	109	17	174,055	3,333	115,474	114,950	1,447,833	7.33
3-store independents.....	9	4	34	4	47,950	1,244	76,301	126,570	476,022	2.41
Local chains.....	15	67	13	13	113,057	3,634	72,882	75,920	1,810,063	9.17
Sectional chains.....	14	57	13	13	62,545	2,249	88,407	79,130	905,628	4.59
National chains.....	10	138	33	33	163,513	7,664	204,686	285,700	1,706,362	8.64
Leased-department chains.....	6	1	11	4	12,701	1,337	13,263	15,060	70,504	.36
All other types of operation.....	0	1	24	42	61,700	28,261	15,666	109,420	381,050	1.93

TABLE 38.—BELLINGHAM—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units, including local chains	Sectional and national chains	Other types
Number of stores.....	6	2	1	3		Combination stores (groceries and meats):					
Annual net sales.....	\$1,435,772	(x)	(x)	\$937,726		Number of stores.....	25	21	7		
Per cent of total sales.....	100.00	(x)	(x)	65.31		Annual net sales.....	\$1,270,591	\$667,699	\$603,195		
Variety, 5-and-10, and to-a-dollar stores:						Per cent of total sales.....	100.00	52.54	47.46		
Number of stores.....	3	1		2		Restaurants, cafeterias, and lunch rooms:					
Annual net sales.....	\$420,327	(x)		(x)		Number of stores.....	32	28	3		1
Per cent of total sales.....	100.00	(x)		(x)		Annual net sales.....	\$699,751	\$549,552	\$143,742		\$6,467
Men's and boys' clothing and furnishings stores:						Per cent of total sales.....	100.00	78.54	20.54		.92
Number of stores.....	11	10		1		Cigar stores and cigar stands:					
Annual net sales.....	\$485,211	(x)		(x)		Number of stores.....	27	24			3
Per cent of total sales.....	100.00	(x)		(x)		Annual net sales.....	\$481,456	\$433,448			\$48,038
Family clothing stores—men's, women's, and children's:						Per cent of total sales.....	100.00	90.02			9.98
Women's ready-to-wear specialty stores—apparel and accessories:						Filling stations:					
Number of stores.....	9	6	2	1		Number of stations.....	69	60	4		5
Annual net sales.....	\$476,769	\$323,495	(x)	(x)		Annual net sales.....	\$765,984	\$612,414	\$121,422	\$32,148	
Per cent of total sales.....	100.00	68.00	(x)	(x)		Per cent of total sales.....	100.00	79.95	15.85	4.20	
Shoe stores:						Coal and wood yards—ice dealers:					
Number of stores.....	12	7	2	1	2	Number of yards.....	9	9			
Annual net sales.....	\$337,070	\$174,753	(x)	(x)	\$29,387	Annual net sales.....	\$76,862	\$76,862			
Per cent of total sales.....	100.00	51.75	(x)	(x)	8.70	Per cent of total sales.....	100.00	100.00			
Furniture stores:						Drug stores:					
Number of stores.....	6	6				Number of stores.....	18	18			
Annual net sales.....	\$781,506	\$781,506				Annual net sales.....	\$555,185	\$555,155			
Per cent of total sales.....	100.00	100.00				Per cent of total sales.....	100.00	100.00			
Radio and music stores:						Hardware stores:					
Number of stores.....	7	7				Number of stores.....	6	4	2		
Annual net sales.....	\$223,516	\$223,516				Annual net sales.....	\$129,786	(x)	(x)		
Per cent of total sales.....	100.00	100.00				Per cent of total sales.....	100.00	(x)	(x)		
Grocery stores (without meats):						Jewelry stores:					
Number of stores.....	92	85	4	3		Number of stores.....	12	10	2		
Annual net sales.....	\$1,954,676	\$1,305,867	\$253,630	\$305,183		Annual net sales.....	\$186,290	(x)	(x)		
Per cent of total sales.....	100.00	71.41	12.98	15.61		Per cent of total sales.....	100.00	(x)	(x)		

CENSUS OF DISTRIBUTION

TABLE 39.—EVERETT—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	535	500	1,698	351	\$2,491,114	293,567	\$2,457,819	\$2,913,890	\$21,395,198	100.00
Food group¹.....	173	169	273	99	414,674	21,423	378,772	288,130	6,387,113	26.18
Candy and confectionery stores.....	29	29	22	4	23,041	939	52,529	17,270	227,184	1.06
Dairy-products stores ²	4		31	2	53,108	312	38,052	4,140	309,718	1.45
Delicatessen stores.....	3	4	2	1	1,560	220	4,082	1,750	37,951	.19
Fruit stores and vegetable markets.....	5	6	10	8	11,612	1,637	10,883	12,030	173,631	.81
Grocery stores (without meats).....	83	84	83	45	120,515	9,552	115,235	160,220	2,156,435	10.03
Combination stores (groceries and meats).....	18	21	54	16	88,238	3,624	66,843	54,450	1,106,222	5.17
Meat markets (including sea foods).....	26	22	61	19	106,266	4,094	74,276	26,010	1,254,232	5.86
Other food stores.....	3	1	9	3	19,230	881	11,382	1,510	102,240	.47
General stores—groceries with apparel or dry goods.....	11	13	4	4	3,470	291	9,214	16,280	172,870	.81
General merchandise group.....	13	6	297	54	411,021	12,719	454,544	687,480	2,722,749	12.73
Department stores.....	6	1	258	51	364,112	11,924	400,374	610,900	2,205,755	10.74
Dry-goods stores—piece-goods stores.....	3	2	13	1	17,637	300	21,341	41,880	169,186	.79
General merchandise stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Variety, 5-and-10, and 10-a-dollar stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive group.....	93	82	355	28	550,615	8,360	486,674	433,350	6,024,891	23.50
Motor-vehicle dealers (new and used).....	14	7	258		403,678		344,311	332,260	3,895,308	18.21
Accessories, tires, and batteries.....	11	5	41	2	65,199	510	58,398	69,020	423,371	1.98
Filling stations.....	36	33	28	16	36,798	4,752	39,611	16,810	453,125	2.12
Motor cycles, bicycles, and supplies.....	3	3	2	1	1,716	468	2,103	5,180	22,904	.11
Garages and repair shops.....	29	34	28	7	43,124	2,620	42,251	10,080	230,183	1.08
Apparel group¹.....	51	44	124	29	190,255	7,585	277,641	428,510	1,596,414	7.47
Men's and boys' clothing and furnishings stores.....	15	11	38	9	69,686	1,900	111,143	190,940	671,356	3.14
Women's ready-to-wear specialty stores—apparel and accessories.....	4	3	33	3	40,857	960	66,343	45,550	364,758	1.71
Women's accessories stores.....	9	6	12	5	15,417	1,682	22,058	20,400	120,052	.57
Other apparel stores.....	7	7	19	2	22,959	1,143	9,310	13,530	89,726	.42
Shoe stores.....	15	16	22	9	41,286	1,850	68,246	154,200	346,022	1.62
Furniture and household group¹.....	25	22	114	34	235,809	15,130	301,641	275,920	1,345,342	6.29
Furniture stores.....	9	12	18	2	44,517	742	95,385	104,190	403,416	1.89
Household appliances stores.....	8	1	65	27	131,366	12,084	127,457	120,550	592,678	2.77
Radio and music stores.....	7	8	29	4	57,891	1,500	77,819	50,830	342,948	1.60
Restaurants and eating places.....	37	45	143	17	150,300	5,094	85,920	20,590	738,790	3.48
Restaurants, cafeterias, and lunch rooms.....	30	25	132	10	135,272	3,603	70,592	17,050	660,905	3.09
Lunch counters, refreshments stands, etc.....	7	8	16	7	15,028	1,491	15,328	3,540	77,825	.37
Lumber and building group.....	19	22	59	11	89,841	2,375	43,377	86,890	513,824	2.40
Lumber and building material dealers.....	5	5	30		35,046		21,228	47,120	272,178	1.27
Electrical shops (without radio).....	4	4	7	7	19,849	1,693	6,937	8,070	67,548	.32
Heating and plumbing shops.....	6	9	12	4	19,915	712	10,489	13,220	105,681	.49
Paint and glass stores.....	4	4	10		14,131		4,723	18,480	67,417	.32
Other retail stores.....	93	80	308	68	427,067	17,368	395,419	643,770	3,750,735	17.54
Hardware stores.....	5	4	15	1	20,882	76	23,815	93,860	181,099	.85
Hardware and farm implement stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies.....	7	4	25	2	33,940	886	33,214	37,160	1,394,514	6.52
Book stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	14	13	46	6	71,912	1,620	56,896	32,780	388,884	1.82
Coal and wood yards—ice dealers.....	4	2	96	5	117,031	255	32,320	58,830	325,805	1.52
Drug stores.....	15	12	47	10	56,304	3,198	79,510	165,880	612,014	2.86
Florists.....	3	3	10	8	8,108		9,466	10,000	49,043	.23
Gifts—novelties and toys—cameras.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	11	9	25	2	39,865	575	68,744	126,100	268,517	1.26
Luggage and leather goods stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office, school, and store supplies and equipment dealers.....	3	2	12	1	17,559		11,090	18,560	122,298	.57
Opticians and optometrists.....	1		3		6,024	280	8,411	8,760	34,055	.16
Sporting-goods stores, including athletic and playground equipment.....	4	4	1	2	1,790	750	6,335	15,200	37,126	.17
Miscellaneous classifications (combined).....	14	13	18	10	38,100	3,449	49,455	35,480	202,835	.95
Secondhand stores.....	20	19	19	9	18,185	3,234	26,617	34,980	193,400	.82

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.
² Further data will be shown in a special report on milk dealers.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1333

TABLE 40.—EVERETT—RETAIL DISTRIBUTION BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Totals	535	500	1,693	551	\$2,491,114	\$93,567	\$2,457,919	\$2,913,880	\$21,395,123	100.00
Single-store independents.....	440	466	1,219	260	1,798,168	66,453	1,729,294	2,077,120	14,923,858	69.81
2-store independents.....	26	23	107	14	127,937	2,192	127,617	196,250	1,182,850	5.53
3-store independents.....	12	4	36	11	77,011	3,245	196,638	166,430	588,520	2.75
Local chains.....	10	2	35	9	55,747	1,799	61,830	56,640	1,375,240	6.43
Sectional chains.....	17	-----	136	9	180,623	4,351	128,542	101,850	1,167,600	5.46
National chains.....	10	-----	112	30	170,331	7,009	169,391	247,420	1,798,362	8.41
Leased departments— independent operators.....	3	3	11	3	7,277	426	3,613	5,760	26,241	.12
Leased-department chains.....	4	2	7	3	10,821	1,050	11,894	7,230	58,416	.23
Utility-operated retail stores.....	3	-----	28	12	45,011	6,532	47,666	44,010	220,003	1.03
Other types of operation.....	1	-----	7	-----	18,163	-----	4,434	11,080	38,950	.18

TABLE 41.—EVERETT—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains	Other types	KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains	Other types
Number of stores.....	6	3	-----	3	-----	Combination stores (groceries and meats):					
Annual net sales.....	\$2,295,758	\$1,311,190	-----	\$984,559	-----	Number of stores.....	18	14	(x)	3	1
Per cent of total sales.....	100.00	57.11	-----	42.89	-----	Annual net sales.....	\$1,109,232	\$508,428	(x)	(x)	-----
Variety, 5-and-10, and to-a-dollar stores:						Per cent of total sales.....	100.00	73.08	(x)	(x)	-----
Number of stores.....	2	1	-----	-----	-----	Restaurants, cafeterias, and lunch rooms:					
Annual net sales.....	(x)	(x)	-----	(x)	-----	Number of stores.....	30	28	(x)	2	-----
Per cent of total sales.....	(x)	(x)	-----	(x)	-----	Annual net sales.....	\$600,965	(x)	(x)	-----	-----
Men's and boys' clothing and furnishings stores:						Per cent of total sales.....	100.00	(x)	(x)	-----	-----
Number of stores.....	16	13	1	1	-----	Cigar stores and cigar stands:					
Annual net sales.....	\$671,356	(x)	(x)	(x)	-----	Number of stores.....	14	14	-----	-----	-----
Per cent of total sales.....	100.00	(x)	(x)	(x)	-----	Annual net sales.....	\$388,884	\$388,884	-----	-----	-----
Family clothing stores—men's, women's, and children's:						Per cent of total sales.....	100.00	100.00	-----	-----	-----
Number of stores.....	1	1	-----	-----	-----	Filling stations:					
Annual net sales.....	(x)	(x)	-----	-----	-----	Number of stations.....	36	31	-----	-----	5
Per cent of total sales.....	(x)	(x)	-----	-----	-----	Annual net sales.....	\$453,125	\$402,782	-----	-----	\$50,343
Women's ready-to-wear specialty stores—apparel and accessories:						Per cent of total sales.....	100.00	88.89	-----	-----	11.11
Number of stores.....	4	2	2	-----	-----	Coal and wood yards—ice dealers:					
Annual net sales.....	\$364,758	(x)	(x)	-----	-----	Number of yards.....	4	3	-----	-----	1
Per cent of total sales.....	100.00	(x)	(x)	-----	-----	Annual net sales.....	\$325,807	(x)	-----	(x)	-----
Shoe stores:						Per cent of total sales.....	100.00	(x)	-----	(x)	-----
Number of stores.....	15	10	4	-----	1	Drug stores:					
Annual net sales.....	\$346,022	\$175,124	(x)	-----	(x)	Number of stores.....	15	8	-----	7	-----
Per cent of total sales.....	100.00	50.48	(x)	-----	(x)	Annual net sales.....	\$612,014	\$287,413	\$324,601	-----	-----
Furniture stores:						Per cent of total sales.....	100.00	46.96	\$3.04	-----	-----
Number of stores.....	9	7	2	-----	-----	Hardware stores:					
Annual net sales.....	\$403,416	(x)	(x)	-----	-----	Number of stores.....	5	4	(x)	1	-----
Per cent of total sales.....	100.00	(x)	(x)	-----	-----	Annual net sales.....	\$181,069	(x)	(x)	-----	-----
Radio and music stores:						Per cent of total sales.....	100.00	(x)	(x)	-----	-----
Number of stores.....	7	6	-----	(x)	1	Jewelry stores:					
Annual net sales.....	\$342,948	(x)	-----	(x)	-----	Number of stores.....	11	9	(x)	2	-----
Per cent of total sales.....	100.00	(x)	-----	(x)	-----	Annual net sales.....	\$268,517	(x)	(x)	-----	-----
Grocery stores (without meats):						Per cent of total sales.....	100.00	(x)	(x)	-----	-----
Number of stores.....	83	75	4	4	-----						
Annual net sales.....	\$2,156,435	\$1,647,039	\$125,721	\$383,675	-----						
Per cent of total sales.....	100.00	76.38	5.83	17.79	-----						

CENSUS OF DISTRIBUTION

TABLE 42.—COMBINED CITIES—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1920)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	2,657	2,435	8,592	1,517	\$12,925,256	\$427,092	\$12,598,164	\$17,332,680	\$118,416,550	100.00
Food group.....	708	678	1,900	346	1,929,408	83,812	1,845,596	1,512,420	27,029,547	22.83
Candy and confectionery stores.....	89	96	70	31	70,853	6,725	120,702	78,100	925,322	.78
Dairy-products stores ¹	18	8	76	7	116,532	2,795	98,667	41,460	1,040,229	.88
Fruit stores and vegetable markets.....	6	5	11	3	16,808	1,194	8,267	3,200	72,772	.06
Grocery stores (without meats).....	21	20	100	14	145,900	3,487	135,590	26,040	1,545,508	1.31
Combination stores (groceries and meats).....	355	354	471	169	716,846	43,567	685,684	911,910	12,493,690	10.55
Meat markets (including sea foods).....	81	66	204	64	293,762	17,836	288,081	326,100	4,522,953	3.82
Meat markets (including sea foods).....	109	106	277	48	446,050	15,489	409,922	490,340	5,735,045	4.84
Bakeries—caterers.....	20	19	84	9	123,637	2,665	111,402	18,130	581,490	.49
Other food stores.....	7	4	7	1	11,014	54	9,360	13,080	112,538	.10
General stores—groceries with apparel or dry goods.....	12	15	27	8	39,317	1,926	32,461	74,780	594,121	.50
General merchandise group.....	103	42	1,379	339	1,708,294	75,689	1,747,219	3,692,080	15,196,818	12.83
Department stores.....	35	6	842	263	1,125,838	67,432	1,152,391	2,354,030	10,277,572	8.08
Dry-goods stores—piece-goods stores.....	23	15	107	35	164,772	9,352	160,572	575,600	1,342,725	1.13
General merchandise stores.....	17	10	137	8	196,583	3,916	169,001	305,630	1,748,833	1.48
Variety, 5-and-10, and to-a-dollar stores.....	28	11	293	33	216,091	4,959	265,255	396,700	1,827,688	1.54
Automotive group¹.....	526	482	1,810	149	2,744,668	44,727	2,921,018	2,644,970	30,953,795	26.14
Motor-vehicle dealers (new and used).....	122	80	1,189	25	1,776,182	8,058	1,885,799	1,897,020	22,470,038	18.97
Accessories, tires, and batteries.....	70	51	141	18	248,635	4,893	298,697	386,280	2,170,660	1.83
Filling stations.....	209	219	222	70	319,399	22,432	352,059	183,680	4,092,077	3.46
Motor cycles, bicycles, and supplies.....	9	9	8	3	8,058	698	7,425	12,270	62,001	.05
Garages and repair shops.....	115	123	216	33	343,874	8,646	302,684	86,580	1,629,147	1.38
Apparel group.....	234	225	451	122	696,127	34,800	1,073,774	2,360,670	7,372,814	6.23
Men's and boys' clothing and furnishings stores.....	74	76	162	44	281,589	13,098	481,050	1,330,510	3,273,015	2.76
Family clothing stores—men's, women's, and children's.....	7	7	24	7	20,314	2,867	56,654	129,500	320,767	.27
Women's ready-to-wear specialty stores—apparel and accessories.....	38	36	113	15	151,701	3,607	233,727	238,520	1,579,494	1.33
Women's accessories stores.....	30	24	31	18	34,971	4,244	55,901	42,340	274,103	.23
Other apparel stores.....	42	42	46	10	63,320	2,764	55,462	77,550	440,037	.37
Shoe stores.....	43	40	75	28	138,232	8,220	190,980	542,250	1,485,398	1.27
Furniture and household group.....	152	112	563	74	922,770	31,678	1,086,920	1,688,470	6,877,329	5.61
Furniture stores.....	60	53	228	17	402,076	5,874	492,556	1,085,300	3,394,682	2.87
Floor coverings, draperies, curtains, and upholstery stores.....	4	6	5	5	1,535	1,535	3,360	6,700	3,224,689	2.72
Household appliances stores.....	43	10	194	35	331,399	17,881	324,212	333,720	1,999,528	1.69
Other home furnishings and appliances stores.....	4	4	4	1	4,118	4,118	4,026	13,000	42,150	.03
Radio and music stores.....	41	39	137	17	183,642	6,388	260,772	249,600	1,417,378	1.20
Restaurants, cafeterias, and eating places.....	220	243	899	112	964,077	35,823	627,046	101,000	4,280,556	3.61
Restaurants, cafeterias, and lunch rooms.....	181	208	845	93	898,430	28,510	564,397	86,140	3,896,899	3.29
Lunch counters, refreshment stands, etc.....	39	35	54	19	65,447	7,313	62,649	14,860	383,457	.32
Lumber and building group.....	123	100	524	61	898,420	20,366	478,549	1,094,730	5,461,550	4.61
Lumber and building material dealers.....	34	17	218	15	381,438	7,225	222,352	671,220	3,224,689	2.72
Electrical shops (without radio).....	17	17	53	15	110,466	5,989	57,559	84,500	498,470	.42
Heating and plumbing shops.....	37	35	144	11	241,071	3,823	95,736	127,400	902,909	.76
Paint and glass stores.....	35	31	109	20	159,445	3,324	102,902	211,610	835,782	.71
Other retail stores.....	522	474	1,602	296	2,854,783	85,722	2,618,487	3,989,869	20,095,831	16.97
Hardware stores.....	31	21	204	11	415,142	2,827	278,026	678,150	3,095,180	2.61
Hardware and farm implement stores.....	8	8	97	17	218,500	3,974	127,224	279,410	1,770,940	1.50
Farmers' supplies.....	38	28	264	34	201,160	8,507	238,483	469,660	3,295,977	2.78
Book stores.....	3	4	9	2	10,645	240	14,421	37,960	100,791	.09
Cigar stores and cigar stands.....	113	136	233	44	346,504	13,334	299,386	192,000	2,217,498	1.87
Coal and wood yards—ice dealers.....	33	22	231	59	345,894	17,931	301,624	159,450	1,893,707	1.60
Drug stores.....	94	68	311	34	446,568	12,957	533,637	992,700	3,982,142	3.36
Florists.....	21	26	48	8	59,377	2,048	172,335	26,240	289,479	.25
Gifts—novelties and toys—cameras.....	6	7	3	3	1,100	368	8,431	28,110	35,451	.03
Jewelry stores.....	55	51	78	30	161,497	9,116	234,414	630,900	1,236,938	1.05
Luggage and leather goods stores.....	4	4	3	1	3,666	200	12,696	26,240	75,254	.06
Music stores (without radio).....	5	4	6	1	7,097	-----	19,392	35,500	74,625	.06
News dealers.....	4	1	6	-----	6,807	-----	13,784	8,230	35,979	.03
Office, school, and store supplies and equipment dealers.....	23	9	49	16	73,797	4,826	84,086	170,400	595,518	.50
Opticians and optometrists.....	11	11	7	2	18,209	360	30,855	18,600	111,377	.09
Sporting goods stores, including athletic and playground equipment.....	11	16	22	1	31,356	500	23,472	62,300	255,908	.22
Stationers and printers.....	3	2	16	3	27,990	1,525	21,322	26,300	142,668	.12
Miscellaneous classifications (combined).....	69	56	76	31	124,484	6,419	107,039	157,710	886,399	.75
Secondhand stores.....	59	64	37	10	42,482	2,679	82,643	173,700	554,089	.47

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1335

TABLE 43.—COMBINED CITIES—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	2, 657	2, 455	8, 592	1, 517	\$12, 525, 356	\$427, 092	\$12, 555, 813	\$17, 332, 680	\$119, 416, 550	100. 00
Single-store independents.....	2, 238	2, 326	6, 387	1, 031	9, 392, 560	309, 742	9, 235, 645	12, 656, 040	87, 264, 560	73. 69
2-store independents.....	114	77	390	66	611, 507	19, 658	661, 071	1, 034, 290	5, 896, 599	4. 98
3-store independents.....	55	21	208	34	308, 317	10, 272	347, 300	432, 680	2, 794, 697	2. 36
Local chains.....	70	10	293	49	479, 555	11, 257	498, 755	698, 880	5, 055, 140	4. 27
Sectional chains.....	76	-----	316	58	472, 439	17, 903	508, 497	632, 760	4, 792, 958	4. 05
National chains.....	74	-----	894	235	1, 082, 059	50, 096	1, 144, 258	1, 665, 640	11, 493, 874	9. 63
Leased department chains.....	6	-----	7	6	11, 238	1, 610	11, 268	6, 670	53, 546	. 04
Utility-operated retail stores.....	15	-----	48	7	85, 900	6, 529	105, 044	146, 090	855, 940	. 72
Manufacturer-controlled chains.....	8	1	43	-----	77, 445	-----	28, 443	55, 760	298, 300	. 18
All other types of operation.....	1	-----	6	1	3, 330	25	3, 623	3, 960	30, 911	. 03

TABLE 44.—COMBINED CITIES—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units and local chains	Sectional and national chains	KIND OF BUSINESS	Total	Single-store independents	Local multi-units and local chains	Sectional and national chains
Department stores:					Combination stores (groceries and meats):				
Number of stores.....	35	10	1	24	Number of stores.....	81	60	15	6
Annual net sales.....	\$10, 277, 572	(x)	(x)	\$6, 582, 768	Annual net sales.....	\$4, 522, 953	\$2, 860, 329	\$1, 066, 615	\$595, 809
Per cent of total sales.....	100. 00	(x)	(x)	64. 05	Per cent of total sales.....	100. 00	63. 25	23. 58	13. 17
Variety, 5-and-10, and to-a-dollar stores:					Restaurants, cafeterias, and lunch rooms:				
Number of stores.....	28	10	3	15	Number of stores.....	181	179	2	-----
Annual net sales.....	\$1, 827, 688	\$288, 634	\$80, 249	\$1, 502, 805	Annual net sales.....	\$3, 890, 899	(x)	(x)	-----
Per cent of total sales.....	100. 00	13. 06	4. 72	82. 22	Per cent of total sales.....	100. 00	(x)	(x)	-----
Men's and boys' clothing and furnishings stores:					Cigar stores and cigar stands:				
Number of stores.....	74	61	8	5	Number of stores.....	113	106	7	-----
Annual net sales.....	\$3, 273, 016	\$2, 616, 606	\$343, 810	\$312, 590	Annual net sales.....	\$2, 217, 498	\$2, 049, 757	\$167, 741	-----
Per cent of total sales.....	100. 00	79. 95	10. 50	9. 55	Per cent of total sales.....	100. 00	92. 44	7. 56	-----
Family clothing stores—men's, women's, and children's:					Filling stations:				
Number of stores.....	7	7	-----	-----	Number of stations.....	209	186	10	13
Annual net sales.....	\$320, 767	\$320, 767	-----	-----	Annual net sales.....	\$4, 092, 077	\$3, 459, 406	\$428, 233	\$204, 438
Per cent of total sales.....	100. 00	100. 00	-----	-----	Per cent of total sales.....	100. 00	84. 54	10. 46	5. 00
Women's ready-to-wear specialty stores—apparel and accessories:					Coal and wood yards—ice dealers:				
Number of stores.....	38	30	5	3	Number of yards.....	33	32	-----	1
Annual net sales.....	\$1, 579, 494	\$1, 199, 781	\$191, 545	\$188, 168	Annual net sales.....	\$1, 893, 707	(x)	-----	(x)
Per cent of total sales.....	100. 00	75. 96	12. 13	11. 91	Per cent of total sales.....	100. 00	(x)	-----	(x)
Shoe stores:					Drug stores:				
Number of stores.....	43	30	13	-----	Number of stores.....	94	66	28	-----
Annual net sales.....	\$1, 485, 398	\$899, 745	\$585, 653	-----	Annual net sales.....	\$3, 982, 142	\$2, 544, 162	\$1, 437, 980	-----
Per cent of total sales.....	100. 00	60. 57	39. 43	-----	Per cent of total sales.....	100. 00	63. 89	36. 11	-----
Furniture stores:					Hardware stores:				
Number of stores.....	60	46	14	-----	Number of stores.....	31	30	1	-----
Annual net sales.....	\$3, 394, 632	\$2, 475, 032	\$919, 600	-----	Annual net sales.....	\$3, 095, 180	(x)	(x)	-----
Per cent of total sales.....	100. 00	72. 91	27. 09	-----	Per cent of total sales.....	100. 00	(x)	(x)	-----
Radio and music stores:					Jewelry stores:				
Number of stores.....	41	36	3	2	Number of stores.....	55	51	4	-----
Annual net sales.....	\$1, 417, 378	\$1, 125, 011	(x)	(x)	Annual net sales.....	\$1, 236, 938	\$1, 006, 465	\$230, 473	-----
Per cent of total sales.....	100. 00	79. 37	(x)	(x)	Per cent of total sales.....	100. 00	81. 37	18. 63	-----
Grocery stores (without meats):									
Number of stores.....	355	295	26	33					
Annual net sales.....	\$12, 493, 660	\$8, 158, 609	\$1, 318, 984	\$3, 016, 097					
Per cent of total sales.....	100. 00	65. 30	10. 56	24. 14					

CENSUS OF DISTRIBUTION

TABLE 45.—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	9,418	9,723	11,289	3,428	\$15,450,852	\$929,636	\$16,285,600	\$92,975,670	\$213,457,984	100.00
Food group¹.....	2,084	2,170	1,870	729	2,597,107	173,615	2,944,754	3,418,910	45,117,490	21.14
Candy and confectionery stores.....	400	496	188	136	179,071	26,903	316,058	280,100	2,911,568	1.36
Dairy-products stores ²	21	20	54	13	74,753	5,297	78,710	17,910	882,847	.41
Fruit stores and vegetable markets.....	33	39	50	26	28,001	6,028	46,975	18,620	293,050	.14
Grocery stores (without meats).....	955	934	725	318	1,019,098	76,641	1,160,484	1,931,690	21,404,517	10.03
Combination stores (groceries and meats).....	277	262	344	125	515,034	29,132	564,514	753,700	8,206,802	4.36
Meat markets (including sea foods).....	333	375	411	92	605,284	25,680	682,140	382,020	9,627,234	4.51
Bakeries—caterers.....	59	48	96	18	107,731	3,907	85,272	35,250	672,200	.32
Other food stores.....	4	2	2	1	6,272	27	685	1,030	25,622	.01
General stores—groceries with apparel or dry goods.....	873	944	1,238	259	1,677,580	69,844	1,430,424	6,018,560	33,478,657	15.68
General-merchandise group.....	369	501	1,141	448	1,530,016	82,208	1,476,018	5,193,100	17,532,787	8.21
Department stores.....	34	3	370	175	531,722	37,009	521,001	1,310,700	5,720,137	2.68
Dry-goods stores—piece-goods stores.....	127	135	181	68	288,241	12,128	286,887	1,443,600	2,767,562	1.29
General-merchandise stores.....	123	73	476	148	694,747	23,978	538,220	2,084,970	7,970,999	3.74
Variety, 5-and-10, and to-a-dollar stores.....	80	90	114	53	95,306	9,003	129,908	353,840	1,062,080	.50
Automotive group.....	2,676	2,904	2,555	541	3,640,582	129,773	4,027,940	4,740,600	47,984,217	22.48
Motor-vehicle dealers (new and used).....	359	338	1,493	73	2,231,011	24,690	2,145,941	2,792,770	26,054,726	12.49
Automobile dealers with farm implements and machinery.....	21	18	74	7	111,598	1,212	162,480	272,280	1,684,507	.79
Accessories, tires, and batteries.....	91	109	65	25	100,844	5,666	146,350	185,150	1,160,196	.54
Filling stations.....	1,496	1,626	458	277	541,745	63,024	893,711	801,760	11,674,684	5.47
Motor cycles, bicycles, and supplies.....	4	5					2,693	5,120	17,168	.01
Garages and repair shops.....	706	815	495	159	652,384	35,181	676,606	683,200	6,799,666	3.18
Other automotive establishments.....	2	2					150	320	3,270	
Apparel group.....	393	351	225	120	319,430	28,232	605,985	2,136,610	4,881,379	2.29
Men's and boys' clothing and furnishings stores.....	99	114	80	45	144,128	12,235	263,433	1,112,130	2,221,682	1.04
Family clothing stores—men's, women's, and children's.....	33	29	42	20	44,556	3,141	75,671	357,280	854,094	.40
Women's ready-to-wear specialty stores—apparel and accessories.....	63	67	47	21	58,734	5,522	108,331	211,660	774,964	.36
Women's accessories stores.....	24	24	4	10	5,313	1,767	12,615	22,290	92,053	.05
Other apparel stores.....	42	44	15	3	14,672	678	31,462	35,060	170,166	.08
Shoe stores.....	72	73	37	15	52,027	4,889	104,473	398,090	708,420	.36
Furniture and household group.....	369	274	568	121	799,594	35,964	869,388	2,061,670	7,183,443	3.37
Furniture stores.....	163	173	232	52	375,933	14,236	566,633	1,445,440	4,285,170	2.00
Household-appliances stores.....	117	11	235	35	288,548	11,449	214,652	365,640	1,628,990	.76
Other home furnishings and appliances stores.....	4	4					2,166	0,570	10,836	.01
Radio and music stores.....	85	86	101	34	135,113	10,209	175,937	244,120	1,278,441	.60
Restaurants, cafeterias, and eating places.....	713	840	1,091	399	1,085,568	84,069	872,644	150,310	6,207,194	2.91
Restaurants, cafeterias, and lunch rooms.....	588	698	1,006	277	999,460	72,190	767,600	121,450	5,523,337	2.59
Lunch counters, refreshment stands, etc.....	125	142	85	53	72,106	11,870	105,144	34,860	683,857	.32
Lumber and building group.....	348	238	698	172	1,137,708	48,309	714,612	2,018,320	9,921,153	4.65
Lumber and building material dealers.....	209	88	545	129	911,215	36,645	545,474	1,708,300	8,065,162	3.75
Electrical shops (without radio).....	36	39	30	10	39,198	3,280	38,242	52,280	303,277	.14
Heating and plumbing shops.....	68	72	90	23	140,712	5,515	78,382	137,120	1,137,153	.53
Paint and glass stores.....	35	39	33	10	46,583	2,860	52,514	120,530	416,561	.20
Other retail stores¹.....	1,562	1,610	1,815	693	2,699,398	184,784	3,213,365	7,129,200	40,796,337	19.11
Hardware stores.....	126	126	161	49	241,022	9,062	270,301	1,037,100	3,086,337	1.45
Hardware and farm-implement stores.....	102	94	174	42	310,789	12,633	322,678	1,202,340	4,074,363	1.91
Farmers' supplies.....	280	259	521	173	829,760	61,200	825,124	1,370,800	10,557,210	9.16
Book stores.....	8	8	17	17	24,516	5,339	20,437	64,270	216,867	.10
Cigar stores and cigar stands.....	295	340	226	86	277,829	21,389	332,303	260,150	2,720,474	1.27
Coal and wood yards—ice dealers.....	80	95	171	54	240,153	12,313	248,426	132,890	1,439,860	.68
Drug stores.....	351	382	366	163	503,197	39,049	717,536	2,105,700	6,995,071	3.23
Florists.....	18	18	12	15	21,764	3,220	35,572	21,080	90,374	.04
Gifts—novelties and toys—cameras.....	16	16	4	5	2,781	338	7,180	19,820	39,002	.02
Jewelry.....	114	120	48	36	73,656	5,773	134,994	580,350	904,837	.42
News dealers.....	11	9	25	7	23,416	1,228	58,013	10,450	141,691	.07
Office, school, and store supplies and equipment dealers.....	3	3	1		1,500		2,291	4,700	21,671	.01
Opticians and optometrists.....	6	6	1		1,500		5,888	2,120	16,715	.01
Sporting-goods stores, including athletic and playground equipment.....	10	10	9	4	12,390	1,809	11,661	34,480	129,656	.06
Stationers and printers.....	8	19	7	4	9,765	655	11,449	37,040	92,905	.04
Miscellaneous classifications (combined).....	110	104	69	38	119,934	10,776	202,872	233,320	1,228,146	.57
Secondhand stores.....	88	91	38	14	44,671	2,810	50,472	102,440	346,607	.16

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.
² Further data will be shown in a special report on milk dealers.

RETAIL DISTRIBUTION IN WASHINGTON: 1929

1337

TABLE 46.—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	9,418	9,723	11,269	3,428	\$15,450,652	\$829,636	\$16,280,288	\$32,975,670	\$213,457,264	100.00
Single-store independents	8,135	9,069	8,134	2,733	10,884,315	667,266	12,551,581	24,101,009	150,767,278	70.60
2-store independents	235	201	561	92	842,684	22,279	720,393	1,550,950	8,819,064	4.13
3-store independents	69	32	140	20	263,257	5,116	244,738	426,610	2,476,820	1.16
Local chains	242	33	632	61	898,863	14,637	711,970	2,034,440	14,520,464	6.80
Sectional chains	140		382	88	562,205	23,901	602,817	686,060	6,506,939	3.05
National chains	103		514	264	781,517	51,598	674,583	1,451,530	9,474,577	4.44
Other types of operation:										
Direct-selling (house to house)	9	9	2		2,513					
Roadside markets or stands ¹	5	6	1	4	330	713	6,594	4,890	61,624	.63
Industrial stores (including commissaries)	25	4	51	7	97,572	2,013	28,086	157,999	1,441,798	.68
Utility-operated retail stores	97		157	33	194,891	10,664	102,991	319,500	1,080,278	.51
Cooperative stores ¹	27		91	13	130,057	2,662	77,363	280,250	2,327,904	1.09
Retailers—country buyers ¹	286	315	408	99	552,886	23,436	593,236	1,538,790	13,116,901	6.14
Retailers—wholesalers ¹	43	52	196	13	299,407	4,926	276,908	326,970	2,890,464	1.31
All other types	2	2	1	1	125	1,321	150	150	14,512	.06

¹ These classifications are used only in rural areas and cities of less than 10,000 population. These stores are usually independently operated.

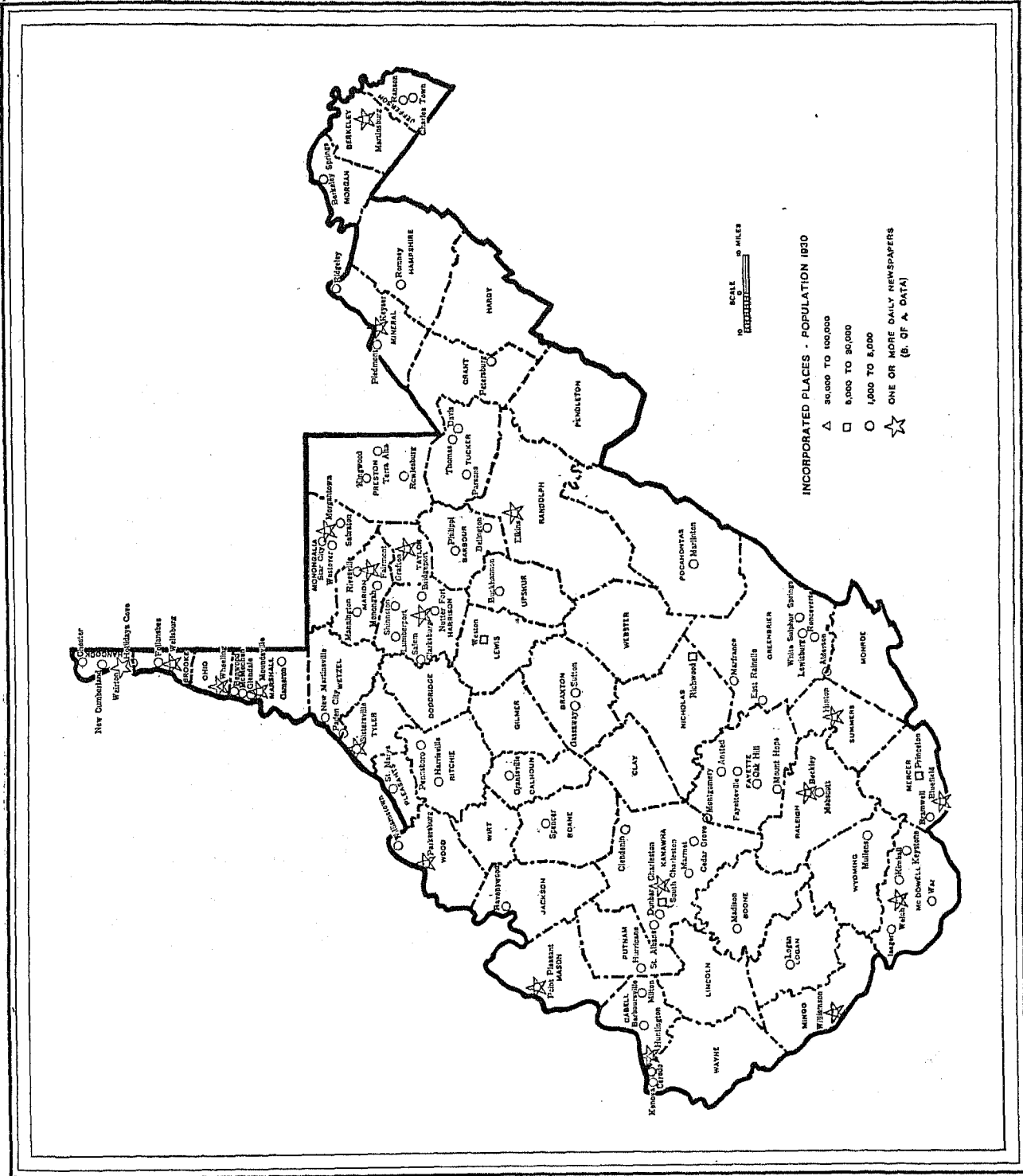
TABLE 47.—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Total	Single-store independents	Local multiunits and local chains	Sectional and national chains	Other types
Department stores:					
Number of stores	31	6	2	25	
Annual net sales	\$5,726,137	(x)	(x)	\$3,786,479	
Per cent of total sales	100.00	(x)	(x)	66.13	
Variety, 5-and-10, and to-a-dollar stores:					
Number of stores	89	63	13	4	
Annual net sales	\$1,062,089	\$553,367	\$295,550	\$208,172	
Per cent of total sales	100.00	52.57	27.82	19.61	
Men's and boys' clothing and furnishings stores:					
Number of stores	99	86	12		1
Annual net sales	\$2,221,682	\$1,932,259	\$276,818		\$12,605
Per cent of total sales	100.00	86.97	12.46		.57
Family clothing stores—men's, women's, children's:					
Number of stores	33	31	1		1
Annual net sales	\$854,694	\$821,724	(x)		(x)
Per cent of total sales	100.00	96.21	(x)		(x)
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores	63	59	3	1	
Annual net sales	\$774,964	\$716,641	(x)	(x)	
Per cent of total sales	100.00	92.47	(x)	(x)	
Shoe stores:					
Number of stores	72	64	8		
Annual net sales	\$768,420	\$643,109	\$125,311		
Per cent of total sales	100.00	83.69	16.31		
Furniture stores:					
Number of stores	163	151	11		1
Annual net sales	\$4,265,170	\$3,805,233	\$454,057		\$5,820
Per cent of total sales	100.00	89.22	10.64		.14
Radio and music stores:					
Number of stores	85	79	4	2	
Annual net sales	\$1,278,441	\$1,135,369	(x)	(x)	
Per cent of total sales	100.00	88.81	(x)	(x)	
Grocery stores (without meats):					
Number of stores	955	763	57	81	54
Annual net sales	\$21,404,517	\$12,281,752	\$2,382,758	\$5,385,141	\$1,354,865
Per cent of total sales	100.00	57.38	11.13	25.16	6.33
Combination stores (groceries and meats):					
Number of stores	277	199	23	34	21
Annual net sales	\$9,256,502	\$5,638,490	\$1,104,673	\$1,918,058	\$635,671
Per cent of total sales	100.00	60.65	11.88	20.63	6.84
Restaurants, cafeterias, and lunch rooms:					
Number of stores	588	585		2	1
Annual net sales	\$5,523,337	\$5,490,639		(x)	(x)
Per cent of total sales	100.00	99.40		(x)	(x)
Cigar stores and cigar stands:					
Number of stores	295	290	4		1
Annual net sales	\$2,729,474	\$2,603,925	113,949		\$3,509
Per cent of total sales	100.00	95.68	4.10		.13
Filling stations:					
Number of stations	1,496	1,425	40	18	13
Annual net sales	\$11,674,684	\$10,496,563	\$767,955	\$305,039	\$165,102
Per cent of total sales	100.00	89.91	6.67	2.61	1.41
Coal and wood yards—ice dealers:					
Number of yards	89	88	1		
Annual net sales	\$1,439,850	(x)	(x)		
Per cent of total sales	100.00	(x)	(x)		
Drug stores:					
Number of stores	351	331	20		
Annual net sales	\$6,995,071	\$6,527,832	\$467,239		
Per cent of total sales	100.00	93.32	6.68		
Hardware stores:					
Number of stores	126	122	3		1
Annual net sales	\$3,686,337	\$2,956,337	\$90,600		\$40,600
Per cent of net sales	100.00	79.75	2.92		1.30
Jewelry stores:					
Number of stores	118	115	3		
Annual net sales	\$904,837	\$868,737	\$36,080		
Per cent of total sales	100.00	96.01	3.99		

WEST VIRGINIA



CONTENTS

		Page
	Map of West Virginia.....	1330
	THE STATE (Population, 1,729,205)	
Table		Page
1	Retail distribution, by kinds of business.....	1341
2	Operating expenses, by kinds of business.....	1344
3	Seasonal employment characteristics.....	1346
4	Sales by size of business.....	1348
5	Retail distribution, by types of operation.....	1352
6	Seventeen kinds of business, by types of operation.....	1353
7	Credit business.....	1354
8	Credit business, by types of operation.....	1356
9	Receipts other than from the sale of merchandise.....	1356
10	Merchandise manufactured by retailers, sales to other retailers, and returned goods—by kinds of business.....	1357
11	Retail sales by manufacturers and wholesalers—country buying (assembling) of farm products.....	1358
12	Forms of organization, and negro proprietorship.....	1359
13	These tables, showing sales analyzed by kind of business for counties, cities and incorporated places of more than 1,000 population, were included in all the separate State reports, but they have been withdrawn from the State reports in this volume, and are included as Tables 13 and 14 in Volume I, Part I. Retail Distribution.	
14		
15	Sales by commodities.....	1360
	HUNTINGTON (Population, 75,572)	
16	Retail distribution, by kinds of business.....	1366
17	Retail distribution, by types of operation.....	1367
18	Seventeen kinds of business, by types of operation.....	1367
19	Sales by commodities.....	1368
	WHEELING (Population, 61,659)	
Table		Page
20	Retail distribution, by kinds of business.....	1370
21	Retail distribution, by types of operation.....	1371
22	Seventeen kinds of business, by types of operation.....	1371
23	Sales by commodities.....	1372
	CHARLESTON	
24	Retail distribution, by kinds of business.....	1375
25	Retail distribution, by types of operation.....	1376
26	Seventeen kinds of business, by types of operation.....	1376
	COMBINED CITIES (Population, 158,150)	
27	Retail distribution, by kinds of business—all cities of 10,000 to 30,000 population combined.....	1377
28	Retail distribution, by types of operation—all cities of 10,000 to 30,000 population combined.....	1378
29	Seventeen kinds of business by, types of operation—all cities of 10,000 to 30,000 population combined.....	1378
	ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED (Population, 1,373,416)	
30	Retail distribution, by kinds of business—all places of less than 10,000 population combined.....	1379
31	Retail distribution, by types of operation—all places of less than 10,000 population combined.....	1380
32	Seventeen kinds of business, by types of operation—all places of less than 10,000 population combined.....	1381

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1341

TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
All groups.....	17,244	17,377	32,532	6,484	\$42,106,175	\$1,140,163	\$72,676,956	\$447,376,614	100.00
Food group.....	4,407	4,422	4,287	1,075	5,008,031	224,829	5,355,378	80,951,990	17.88
Candy and confectionery stores:									
Candy stores—nut stores.....	14	12	12	3	11,118	450	4,780	53,549	.02
Confectionery stores (candy and fountain).....	607	695	392	113	343,454	30,677	460,910	4,762,941	1.06
Dairy products stores:									
Dairy products stores (including ice cream).....	34	28	104	6	106,799	1,422	26,780	387,476	.20
Egg and poultry dealers.....	13	12	10	6	10,598	358	3,000	154,616	.03
Milk dealers.....	27	34	133	6	164,951	1,150	7,390	1,151,506	.26
Delicatessen stores.....	16	16	10	7	9,356	918	11,720	134,673	.05
Fruit stores and vegetable markets.....	94	104	62	31	72,302	6,651	40,680	1,023,100	.23
Grocery stores (without meats).....	1,832	1,660	1,090	358	1,338,814	71,638	1,916,840	24,868,694	5.55
Combination stores (groceries and meats):									
Grocery stores with meats.....	1,367	1,415	1,693	401	2,000,770	80,147	2,378,540	34,894,686	7.79
Meat markets with groceries.....	174	206	385	63	477,661	14,701	358,710	6,028,265	1.48
Meat markets (including sea foods):									
Fish markets—sea foods.....	15	15	25	3	30,402	506	5,030	235,562	.05
Meat markets.....	126	137	187	58	272,188	11,578	78,160	3,741,526	.84
Bakeries—bakery goods stores (except manufacturing bakeries).....	57	58	136	12	137,720	2,316	41,120	970,091	.22
Other food stores:									
Coffee, tea, spices.....	8	6	12	2	15,193	810	14,890	260,632	.06
Farm products stores.....	17	17	3	6	4,279	1,179	2,000	123,284	.03
General food stores.....	3	3	4	4	3,860	-----	270	11,650	-----
Bottled waters and beverages.....	4	4	9	-----	8,503	-----	3,950	59,439	.01
General stores.....	3,789	3,973	3,861	598	5,210,672	122,860	16,647,670	50,612,859	21.57
General stores—groceries with apparel.....	117	117	117	17	145,161	3,913	375,300	2,592,734	.58
General stores—groceries with dry goods.....	1,403	1,567	888	183	987,264	37,067	4,196,080	23,091,355	5.15
General stores—groceries with other merchandise.....	2,269	2,289	2,376	398	4,058,147	81,530	12,375,690	76,928,800	16.84
General merchandise group ¹.....	366	462	4,916	1,161	5,424,935	173,418	10,644,820	47,917,605	10.70
Department stores:									
With food departments.....	5	4	454	2	432,065	450	670,970	3,241,980	.73
Without food departments.....	49	8	2,166	345	2,683,394	54,118	3,797,120	13,477,955	4.25
Dry goods stores.....	173	190	148	162	555,692	26,713	1,884,460	5,650,823	1.26
General merchandise stores:									
With food departments.....	48	42	172	18	205,598	5,435	391,960	2,912,670	.65
Without food departments.....	157	162	374	129	455,084	24,206	2,204,730	5,754,474	1.28
Army and Navy goods stores.....	19	19	24	12	36,150	1,663	160,540	522,670	.12
Variety, 5-and-10 and to-a-dollar stores.....	133	68	1,256	493	1,056,322	62,533	1,534,950	10,346,570	2.31
Automotive group ².....	2,634	2,599	5,916	586	8,806,469	101,510	8,505,659	25,047,718	18.99
Motor vehicles dealers:									
Automobile sales rooms—new and trade-in.....	495	462	3,320	149	5,140,443	55,555	6,030,820	54,744,807	12.33
Used car dealers.....	10	22	23	3	26,374	952	55,070	345,501	.08
Automobile dealers with farm implements and machinery.....	4	3	33	4	45,008	666	58,920	513,417	.11
Accessories, tires, and batteries:									
Accessory stores with tires and batteries.....	75	62	164	17	255,300	4,365	371,890	2,061,978	.46
Battery and ignition shops—brake repair shops.....	48	51	57	6	84,281	1,337	70,460	505,497	.13
Tire shops (including tire repairs).....	60	55	157	10	260,041	2,470	271,190	1,864,308	.42
Filling stations:									
Filling stations—gasoline and oil.....	415	266	488	72	657,047	16,323	297,620	5,858,852	1.31
Filling stations with tires and accessories.....	309	324	410	63	548,819	15,430	438,640	6,410,255	1.43
Filling stations with other merchandise.....	477	441	256	108	441,733	21,142	215,230	5,718,859	1.28
Motor cycles, bicycles, and supplies:									
Motor cycle dealers.....	8	7	10	2	16,317	388	24,340	127,104	.03
Bicycle shops.....	3	4	1	-----	1,200	-----	1,090	13,370	-----
Garages and repair shops:									
Body, fender, and paint shops.....	32	40	119	13	190,672	3,411	29,430	476,915	.10
Garages (repairs and storage, gasoline, oil, accessories).....	704	856	751	137	621,303	38,410	625,670	6,220,119	1.39
Parking stations, parking garages, and lots.....	4	2	18	-----	20,027	-----	1,950	79,346	.02
Radiator shops (including repairs).....	3	3	8	1	6,458	226	820	19,346	-----
Apparel group.....	1,052	921	2,711	652	3,785,439	122,583	9,625,070	25,074,865	7.96
Men's and boys' clothing and furnishings stores:									
Men's and boys' clothing stores.....	31	20	59	15	95,639	3,119	205,310	1,018,678	.23
Men's and boys' hat stores.....	7	7	13	2	27,648	497	32,160	347,791	.06
Men's furnishings stores.....	42	45	47	11	68,129	2,141	33,270	732,109	.16
Men's clothing and furnishings stores.....	166	139	458	95	823,116	17,712	2,852,040	7,802,856	1.74
Family clothing stores—men's, women's, children's.....	251	223	742	199	1,060,930	34,747	3,037,270	9,825,160	2.10
Women's ready-to-wear specialty stores—apparel and accessories.....	179	171	600	135	729,306	24,240	1,255,520	8,125,762	1.81
Women's accessories stores:									
Corset and lingerie shops.....	5	5	2	2	3,666	666	5,530	45,541	.01
Furriers—fur shops.....	4	3	9	4	10,817	1,195	28,850	110,707	.02
Hosiery shops.....	6	2	115	1	118,681	500	5,880	265,863	.06
Millinery stores.....	112	88	146	62	142,134	10,449	143,140	1,042,126	.23
Umbrella shops, including parasols, canes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

¹ Further data will be shown in a special report on milk dealers.

² This total includes one classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
Apparel group—Continued.									
Other apparel stores:									
Children's specialty shops.....	4	4	5	2	\$5,450	\$665	\$31,150	\$32,500	0.02
Custom tailors.....	58	86	153	12	201,592	3,586	178,190	1,053,775	.24
Infants' wear shops.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe stores:									
Shoe stores—men's.....	5	2	6	1	9,367	208	27,060	123,026	.03
Shoe stores—women's.....	10	0	24	4	40,640	653	82,280	372,980	.08
Family shoe stores—men's, women's, children's.....	139	93	331	116	498,554	22,655	1,403,210	4,819,866	1.08
Furniture and household group.....	532	476	2,386	147	3,648,359	31,029	5,947,550	24,971,036	5.58
Furniture stores:									
Furniture stores.....	164	154	947	37	1,576,111	5,540	2,649,850	11,488,057	2.57
Furniture and undertaker.....	45	67	159	10	261,149	2,520	590,890	2,027,426	.45
Furniture and hardware stores.....	84	77	177	24	299,934	4,093	1,080,060	3,217,669	.72
Floor coverings, draperies, curtains, and upholstery stores:									
Draperies, curtains, and upholstery stores.....	3	3	6	3	8,586	1,050	8,180	41,724	.01
Floor coverings stores.....	3	4	9	2	9,482	945	40,600	129,717	.03
Household appliances stores:									
Household appliances stores (electrical).....	79	31	461	8	587,890	2,245	454,670	2,400,552	.54
Household appliances stores.....	18	2	29	1	21,022	75	70,110	162,519	.04
Refrigerator dealers—electric only.....	0	2	40	(x)	96,313	(x)	40,710	704,074	.16
Refrigerator dealers—electric and gas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other home furnishings and appliances stores:									
Antique and used furniture dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Brushes and brooms.....	4	1	47	(x)	70,242	(x)	200	143,887	.03
China, glassware, crockery, tinware, enamelware.....	6	8	23	2	16,419	143	36,430	136,994	.03
Picture and framing stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Antique shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Awnings, flags, banners, window shades, and tents.....	4	3	21	(x)	24,670	(x)	16,270	138,132	.03
Lamp and shade shops.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radio and music stores:									
Radio and electrical shops.....	51	70	239	29	340,258	6,303	395,550	2,436,109	.54
Radio and musical instruments stores.....	48	36	176	27	319,028	7,408	609,050	1,856,450	.41
Restaurants, cafeterias, and eating places.....	1,643	1,872	2,749	287	2,169,165	66,391	517,910	14,067,826	3.14
Restaurants, cafeterias, and lunch rooms:									
Cafeterias.....	14	13	106	2	79,433	690	11,050	409,950	.09
Lunch rooms.....	762	862	732	118	505,397	24,850	187,740	4,435,033	.99
Restaurants with table service.....	381	498	1,532	90	1,273,894	20,904	205,930	6,477,477	1.45
Lunch counters, refreshment stands, etc.:									
Refreshment stands.....	87	92	23	15	22,110	1,998	17,030	294,487	.06
Fountain—lunches.....	20	13	103	12	85,112	4,015	18,080	472,938	.11
Lunch counters.....	306	330	216	51	162,864	11,074	62,060	1,711,594	.38
Soft-drink stands.....	73	64	37	9	40,385	2,230	13,820	266,338	.06
Lumber and building group.....	439	418	1,780	240	2,780,429	69,060	3,684,240	15,921,298	3.55
Lumber and building material dealers:									
Lumber and building material dealers.....	100	64	639	73	1,034,403	23,076	1,841,660	7,555,009	1.69
Lumber and hardware.....	36	26	343	29	522,215	7,501	652,270	3,078,469	.69
Roofing.....	29	33	69	17	80,681	4,043	37,020	301,704	.07
Electrical shops (without radio).....	35	40	86	14	159,409	3,769	154,390	706,772	.16
Heating and plumbing shops:									
Heating appliances and oil burners.....	11	7	34	2	63,194	500	56,950	281,482	.06
Plumbing shops—heating and ventilating.....	150	162	405	87	647,211	24,781	496,420	2,834,075	.64
Paint and glass stores:									
Glass and mirror shops.....	3	3	6	2	11,250	200	11,780	42,271	.01
Paint and glass stores.....	73	81	205	16	264,802	5,130	329,970	1,042,700	.23
Other retail stores.....	2,088	2,102	3,877	709	5,341,833	165,505	11,313,920	46,784,428	10.45
Hardware stores.....	167	166	377	48	591,188	12,391	2,240,800	5,890,220	1.32
Hardware and farm implement stores:									
Farm implements, machinery, and equipment dealers.....	7	10	7	3	7,770	750	29,590	176,103	.04
Farm implement dealers with hay, grain, and feed.....	9	12	16	5	16,745	757	50,250	401,067	.09
Hardware and farm implement stores.....	43	54	89	17	107,767	2,898	481,830	1,407,863	.31
Farmers' supplies:									
Feed stores (flour, feed, grain, fertilizer).....	154	175	175	33	207,011	6,973	374,240	4,504,702	1.01
Fertilizer stores.....	6	5	2	2	200	200	9,800	92,000	.02
Harness shops.....	18	18	3	2	3,987	560	40,200	92,000	.02
Farmers' supply stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Seeds, bulbs, and nursery stock.....	3	2	4	2	5,300	1,100	7,060	70,865	.02
Coal and feed stores.....	6	8	16	1	19,013	350	23,460	284,115	.06
Feed stores with groceries.....	194	239	165	36	193,641	9,295	386,130	3,788,658	.85
Book stores.....	17	15	39	7	60,405	1,422	104,020	443,407	.10
Cigar stores and cigar stands:									
Cigar stores with fountains.....	7	6	24	4	22,751	1,045	15,810	181,477	.04
Cigar stands.....	170	175	166	28	171,295	7,034	79,970	1,159,305	.26
Cigar stores without fountains.....	41	39	36	13	41,021	2,560	88,060	553,479	.12
Coal and wood yards—ice dealers:									
Coal and wood yards.....	65	83	129	43	171,322	9,780	42,880	1,157,422	.25
Ice dealers.....	7	8	18	6	16,145	1,650	100,997	100,997	.02
Drug stores:									
Drug stores.....	167	161	360	53	497,801	14,778	1,193,980	4,282,421	.96
Drug stores with fountains.....	398	286	878	132	1,077,078	37,032	2,121,610	9,062,285	2.02
Florists.....	59	62	143	62	183,817	7,319	110,950	1,175,090	.26

* This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1343

TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS—Continued

NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
Other retail stores—Continued.									
Gifts—novelties and toys—cameras:									
Art and gift shops.....	10	9	7	1	\$5,614	\$60	\$32,890	\$66,200	0.01
Novelty and souvenir shops.....	4	3	10	10	3,133	3,133	10,390	73,745	.02
Camera dealers—photographic supplies.....	5	6	7	3	6,509	745	9,850	53,839	.01
Jewelry stores:									
Jewelry stores (installment credit).....	12	4	77	12	154,449	1,765	341,750	1,092,133	.24
Jewelry stores.....	190	205	273	53	448,040	9,066	2,049,410	2,986,691	.67
Luggage and leather goods stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	13	10	12	3	16,352	650	40,220	164,105	.04
News dealers.....	77	68	128	44	85,851	6,240	149,550	1,074,145	.24
Office, school, and store supplies and equipment dealers:									
Office and school supplies.....	13	3	98	1	161,887	300	258,730	880,085	.20
Office and store mechanical appliance dealers (retail).....	18	1	110	3	252,514	961	127,840	934,467	.21
Office and store furniture and equipment dealers.....	4	(x)	19	1	24,656	65	48,950	132,843	.03
Store fixture dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Typewriter dealers.....	10	6	28	1	41,568	434	20,320	157,489	.04
Opticians and optometrists.....	13	13	22	1	45,180		28,670	171,481	.04
Sporting goods stores, including athletic and play-ground equipment:									
Sporting goods specialty stores.....	4		9	3	18,806	1,326	35,140	131,809	.03
Sporting goods stores with toys and stationery.....	3	4	2		4,852		9,180	66,994	.01
Scientific and medical instruments and supplies, at retail.....									
Stationers and printers:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Blank books, accounting and legal forms.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Printers and lithographers.....	13	10	38	3	78,636	1,170	14,770	202,998	.04
Stationers and engravers.....	3	3	14	2	14,715	500	47,840	112,851	.02
Monuments and tombstones.....	23	27	44	23	74,224	7,400	93,460	431,818	.10
Miscellaneous classifications (combined).....	210	209	300	48	447,641	12,429	566,560	3,985,150	.69
Secondhand stores.....									
Tires, accessories, and parts (secondhand).....	18	22	31		31,178		50,480	166,554	.04
Furniture stores (secondhand).....	47	52	35	7	86,332	1,252	53,820	345,722	.08
Pawn shops (sales).....	7	5	15	6	25,147	814	98,850	200,142	.04
Clothing and shoe stores (secondhand).....	14	11	8	1	9,004	300	23,480	67,880	.02
Other secondhand stores.....	8	10	1	5	1,322	802	4,220	16,631	

CENSUS OF DISTRIBUTION

TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense (per cent of sales)	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Rental cost (per cent of sales) in leased premises
All groups	17,244	842,108,175	820,567,591	862,073,566	840,087,834	22.94	9,363	810,875,744	6298,080,871	3.65
Food group	4,407	5,008,031	4,852,438	9,860,469	6,385,947	18.04	2,486	1,670,137	60,258,477	2.77
Candy and confectionery stores:										
Candy stores—nut stores ¹	14	11,118	10,668	21,786	17,388	40.89	10	13,133	80,409	16.33
Confectionery stores (candy and fountain) ²	697	343,454	554,610	898,093	576,342	30.96	400	310,326	3,741,450	8.29
Dairy products stores:										
Dairy products stores (including ice cream)	34	109,799	28,561	135,163	87,689	25.11	27	13,791	575,311	2.40
Egg and poultry dealers	13	10,598	12,452	22,850	11,273	22.07	9	4,480	114,485	3.91
Milk dealers	27	164,951	41,888	206,839	264,944	40.97	9	15,010	589,171	2.55
Delicatessen stores	15	9,386	13,552	22,928	26,393	21.02	13	9,372	200,689	4.07
Fruit stores and vegetable markets	94	72,302	110,136	182,428	96,068	27.22	73	38,745	942,020	4.11
Grocery stores (without meats)	1,832	1,338,814	1,930,580	3,260,391	1,593,463	19.19	835	447,799	19,257,589	2.33
Combination stores (groceries and meats):										
Grocery stores with meats	1,597	2,000,770	1,604,610	3,695,380	1,967,016	15.97	816	580,340	26,142,094	2.24
Meat markets with groceries	174	477,661	247,818	725,482	458,326	17.86	131	123,264	5,031,367	2.45
Meat markets (including sea foods):										
Fish markets—sea foods	15	30,402	17,760	48,162	31,456	35.30	14	8,135	224,285	3.63
Meat markets	126	272,188	190,978	463,166	221,412	18.30	94	64,125	2,427,854	2.64
Bakeries—bakery goods stores (except manufacturing bakeries) ³	57	137,720	57,768	195,488	85,668	28.99	36	25,692	613,371	4.10
Other food stores:										
Coffee, tea, spices	8	15,193	7,194	22,387	13,847	13.90	6	4,773	239,471	1.09
Farm products stores	17	4,279	17,591	21,840	9,794	25.66	11	4,012	60,249	6.66
General food stores	3	3,890	2,919	6,809	1,990	(X)				
Bottled waters and beverages	4	8,503	3,780	12,283	12,253	(X)				
General stores	3,798	5,230,572	5,015,642	10,240,214	4,601,798	16.37	1,101	749,510	43,438,820	1.73
General stores—groceries with apparel	117	145,161	141,219	147,632	107,692	15.20	42	18,502	908,418	2.04
General stores—groceries with dry goods	1,408	987,261	1,678,690	2,663,854	920,313	15.52	412	173,349	9,173,824	1.89
General stores—groceries with other merchandise	2,264	4,608,147	3,197,733	7,295,880	3,573,851	15.32	647	557,659	33,854,878	1.69
General merchandise group	586	5,424,955	553,417	5,978,372	5,843,866	24.72	410	1,514,613	37,335,878	4.03
Department stores:										
With food departments	5	432,065	3,804	435,869	360,363	24.56	4	87,125	3,058,004	2.85
Without food departments	49	2,683,394	9,624	2,693,018	2,656,226	27.60	40	445,444	14,679,314	3.06
Dry goods stores	173	555,692	224,390	780,082	629,275	24.90	118	181,562	4,473,155	4.06
General merchandise stores:										
With food departments	48	205,898	48,930	254,828	184,023	15.07	26	41,049	1,889,287	2.17
Without food departments	157	455,084	186,810	641,894	596,134	21.51	101	146,288	3,795,738	3.85
Army and Navy goods stores	19	36,150	27,303	63,453	56,093	22.87	16	20,960	427,811	7.00
Variety, 5-and-10, and to-a-dollar stores	133	1,056,322	52,206	1,108,528	1,361,468	23.87	104	583,011	9,112,067	6.40
Automotive group	2,654	8,606,409	3,374,740	11,981,149	7,397,215	22.79	1,268	1,540,195	52,902,469	2.91
Motor vehicle dealers:										
Automobile sales rooms, new and trade-in	495	5,140,443	707,784	5,848,227	4,588,486	19.06	293	715,922	36,774,080	1.95
Used-car dealers	16	26,374	24,310	50,684	30,958	23.62	9	9,397	200,412	3.12
Automobile dealers with farm implements and machinery	4	45,008	4,092	40,010	20,271	(X)				
Accessories, tires, and batteries:										
Accessory stores with tires and batteries	75	255,399	94,869	350,160	226,698	27.08	52	78,058	1,461,234	5.34
Battery and ignition shops—brake repair shops	48	84,301	74,295	158,486	82,463	42.61	40	26,594	417,465	6.37
Tire shops (including tire repairs)	60	250,041	86,735	336,776	229,743	30.39	53	63,360	1,793,498	3.81
Filling stations:										
Filling stations—gasoline and oil	415	667,047	349,258	1,006,305	472,085	25.23	154	152,257	2,641,200	5.76
Filling stations with tires and accessories	369	548,819	421,524	970,343	512,879	23.14	151	149,256	4,131,123	3.61
Filling stations with other merchandise	477	441,733	520,821	962,554	531,384	26.12	132	58,517	1,586,132	3.79
Motor cycles, bicycles, and supplies:										
Motor-cycle dealers	8	16,317	11,151	27,468	11,872	30.94	7	3,748	113,156	3.31
Bicycle shops	3	1,200	4,800	6,000	1,054	(X)				
Garages and repair shops:										
Body, fender, and paint shops	32	199,672	62,960	253,632	63,881	66.68	25	24,801	298,104	8.32
Garages (repairs and storage, gasoline, oil, accessories)	704	921,363	1,006,656	1,927,959	598,190	40.55	314	241,190	3,233,905	7.46
Parking stations, parking garages, and lots	4	20,027	2,226	22,253	12,919	(X)				
Radiator shops (including repairs)	3	6,458	2,337	8,795	3,513	(X)				
Apparel group	1,052	3,785,439	1,255,868	5,041,307	4,843,660	27.71	881	1,920,703	31,722,967	8.05
Men's and boys' clothing and furnishings stores:										
Men's and boys' clothing stores	31	95,639	31,369	126,999	173,962	29.54	23	75,374	967,046	7.79
Men's and boys' hat stores	7	27,648	14,623	42,271	38,476	32.50	7	18,610	247,791	7.51
Men's furnishings stores	42	68,129	65,180	133,309	117,705	34.48	41	62,632	712,720	8.79
Men's clothing and furnishings stores	166	823,116	279,681	1,102,797	1,010,979	27.09	143	339,978	6,801,216	4.99
Family clothing stores—men's, women's, children's	251	1,009,930	293,022	1,302,952	1,245,944	25.94	207	417,807	8,237,973	5.07
Women's ready-to-wear specialty stores—apparel and accessories	179	729,366	209,925	930,291	1,060,479	24.50	154	425,778	7,437,140	5.73
Women's accessories stores:										
Corset and lingerie shops	5	3,663	7,500	11,166	6,907	39.89	3	4,275	43,691	9.73
Furriers—fur shops	4	10,817	3,267	14,084	29,775	(X)	4	11,415	110,707	(X)
Hosiery shops	6	118,681	2,000	120,741	6,552	47.88	6	3,780	265,883	1.42
Millinery stores	112	142,134	79,376	221,510	186,265	39.13	80	117,069	829,555	14.11
Other apparel stores:										
Children's specialty shops	4	5,450	13,195	18,645	12,709	(X)	4	6,720	82,560	(X)
Custom tailors	88	201,592	111,284	312,876	161,193	44.98	71	83,458	963,940	8.66
Shoe stores:										
Shoe stores—men's	5	9,367	3,654	12,421	27,452	32.25	5	14,096	123,626	11.40
Shoe stores—women's	10	40,640	14,991	55,634	56,118	29.96	10	31,446	372,960	8.43
Family shoe stores—men's, women's, children's	139	498,554	133,734	632,288	713,792	27.63	121	305,265	4,514,470	6.76

¹ Group totals may include figures for stores which are omitted from the detail to avoid disclosure of individual operations.
² Undoubtedly this expense includes some production costs, especially pay roll, of some employees engaged both in selling and in making candies and fancy baked goods.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1345

TABLE 2.—THE STATE—OPERATING EXPENSES, BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	Number of stores	Total pay roll reported	Value of proprietors' services at same rate as that paid full-time employees	Total wage cost (including proprietors' services)	All other reported expenses (includes rent)	Total operating expense (per cent of sales)	RENTAL COST (Included in "All other expenses" column)			
							Number of stores in leased premises	Rent paid for leased premises	Net sales of stores in leased premises	Rental cost (per cent of sales) in leased premises
Furniture and household group.....	552	\$3,646,359	\$754,734	\$4,401,093	\$3,424,575	31.34	354	\$728,224	\$17,880,100	4.07
Furniture stores:										
Furniture stores.....	104	1,576,111	255,332	1,531,443	1,739,060	31.08	121	387,740	8,587,432	4.52
Furniture and undertaker.....	45	261,140	115,508	376,657	263,853	31.59	18	32,820	677,293	4.85
Furniture and hardware stores.....	84	209,034	128,744	428,678	318,306	23.22	44	68,008	2,039,496	3.33
Floor coverings, draperies, curtains, and upholstery stores:										
Draperies, curtains, and upholstery stores.....	3	8,586	3,798	12,354	8,242	(X)	3	3,000	41,724	(X)
Floor coverings stores.....	3	9,482	3,796	13,278	18,690	(X)	3	9,390	120,717	(X)
Household appliance stores:										
Household appliance stores (electrical).....	79	587,890	39,370	627,260	357,653	41.03	55	54,707	1,905,211	2.88
Household appliance stores.....	18	21,022	1,444	22,466	19,099	25.58	14	8,087	100,049	7.42
Refrigerator dealers—electric only.....	6	98,313	4,816	103,129	63,521	23.39	6	9,580	704,074	1.36
Other home furnishings and appliance stores:										
Brushes and brooms.....	4	70,242	1,495	71,737	(X)	(X)	3	2,541	140,762	(X)
China, glassware, crockery, tinware, enamelware.....	6	16,410	5,644	22,054	3,888	34.05	4	4,080	82,120	5.70
Awnings, flags, banners, window shades, and tents.....	4	24,670	3,525	28,195	22,647	(X)	4	5,530	138,132	(X)
Radio and music stores:										
Radio and electrical shops.....	81	340,253	110,363	450,621	221,151	27.58	60	47,059	1,553,673	3.03
Radio and musical instruments stores.....	48	310,026	63,756	382,782	349,049	30.42	41	91,924	1,746,798	3.29
Restaurants, cafeterias, and eating places.....	1,643	2,169,165	1,370,118	3,539,283	1,868,445	38.65	1,174	887,728	11,501,852	7.72
Restaurants, cafeterias, and lunch rooms:										
Cafeterias.....	14	79,433	9,659	89,092	57,912	35.86	12	25,578	352,592	6.69
Lunch rooms.....	782	505,397	565,472	1,070,869	594,660	37.55	543	310,273	3,406,536	9.05
Restaurants with table service.....	381	1,273,504	407,364	1,681,228	916,574	40.11	315	388,120	5,449,631	7.12
Lunch counters, refreshment stands, etc.:										
Refreshment stands.....	87	22,110	60,408	102,518	28,291	44.42	44	12,415	166,168	7.47
Fountain—lunches.....	20	85,112	10,231	95,343	71,977	35.38	14	27,935	421,067	6.62
Lunch counters.....	306	162,864	231,600	393,864	187,574	33.97	206	98,500	1,381,977	7.13
Soft-drink stands.....	73	40,885	55,984	108,369	41,457	55.50	40	18,907	202,961	9.31
Lumber and building group.....	439	2,790,429	623,514	3,413,943	1,529,147	31.05	248	188,128	8,577,108	2.17
Lumber and building material dealers:										
Lumber and building material dealers.....	100	1,034,403	101,312	1,135,715	672,008	23.93	35	34,069	2,675,250	1.27
Lumber and hardware.....	36	522,215	39,026	561,241	313,134	28.32	17	22,741	2,200,501	1.03
Roofing.....	29	80,681	38,313	118,994	34,408	50.85	19	9,724	214,374	4.54
Electrical shops (without radio).....	35	159,409	72,400	231,809	61,662	41.62	23	16,396	646,515	2.54
Heating and plumbing shops:										
Heating appliances and oil burners.....	11	63,194	12,894	76,088	35,946	39.80	10	6,397	271,406	2.36
Plumbing shops—heating and ventilating.....	150	947,211	248,994	896,205	272,555	40.52	94	60,261	1,770,793	2.84
Paint and glass stores:										
Glass and mirror shops.....	3	11,250	5,526	16,776	6,017	(X)	3	1,080	42,271	(X)
Paint and glass stores.....	73	264,802	102,627	367,429	128,607	47.51	40	44,462	752,182	5.91
Other retail stores.....	2,058	5,341,833	2,656,020	7,997,853	5,047,401	27.88	1,388	1,625,541	33,883,708	4.80
Hardware stores.....	167	591,188	254,810	845,998	556,180	23.81	92	141,690	3,047,076	3.59
Hardware and farm implement stores:										
Farm implements, machinery, and equipment dealers.....	7	7,770	10,030	17,800	14,754	18.49	6	3,642	150,456	2.42
Farm implement dealers with hay, grain, and feed.....	9	16,745	11,988	28,733	17,805	11.60	4	825	125,349	(X)
Hardware and farm implement stores.....	43	107,767	63,612	171,379	111,606	20.10	21	15,300	538,386	2.84
Farmers' supplies:										
Feed stores (flour, feed, grain, fertilizer).....	154	207,011	200,025	407,036	210,369	13.71	59	24,009	2,127,826	1.13
Fertilizer stores.....	6	200	6,875	6,875	155	71.73	3	155	70,865	(X)
Harness shops.....	18	3,987	20,556	24,543	9,390	36.38	12	4,890	51,065	9.58
Seeds, bulbs, and nursery stock.....	3	5,300	2,100	7,400	6,941	(X)	3	3,600	70,865	(X)
Coal and feed stores.....	6	19,013	9,328	28,341	20,740	17.28	3	1,328	1,998,016	2.35
Feed stores with groceries.....	104	193,641	263,612	457,253	168,809	16.52	71	46,886	240,370	6.97
Book stores and cigar stands:										
Cigar stores with fountains.....	7	22,751	5,424	28,175	81,023	32.62	5	17,047	156,577	10.89
Cigar stands.....	170	171,266	172,975	344,241	192,235	46.28	113	113,754	968,227	11.79
Cigar stores without fountains.....	41	41,021	41,652	82,673	65,816	26.53	32	38,574	447,427	8.62
Coal and wood yards—ice dealers:										
Coal and wood yards.....	65	171,322	103,916	275,238	189,692	35.85	25	10,378	791,854	1.31
Ice dealers.....	7	16,145	6,432	22,577	16,995	39.18	3	1,328	1,998,016	2.35
Drug stores:										
Drug stores.....	167	497,801	216,062	713,863	475,141	27.76	121	156,636	3,423,080	4.58
Drug stores with fountains.....	308	1,077,978	339,196	1,417,174	1,026,250	26.96	260	421,677	8,027,677	5.25
Florists.....	59	183,817	76,508	260,325	189,584	38.22	38	47,040	930,347	5.06
Gifts—novelties and toys—cameras:										
Art and gift shops.....	10	5,614	7,137	12,751	8,633	32.30	5	4,800	60,995	7.87
Novelty and souvenir shops.....	4	3,133	4,005	7,138	12,446	(X)	3	1,328	1,998,016	2.35
Camera dealers—photographic supplies.....	5	6,509	4,938	11,447	6,414	30.36	4	2,760	40,059	6.90
Jewelry stores:										
Jewelry stores (installment credit).....	12	154,449	7,932	162,381	211,457	34.23	12	47,696	1,092,183	4.37
Jewelry stores.....	190	448,040	330,050	778,090	471,417	41.84	156	200,253	2,530,677	7.91
Music stores (without radio).....	13	16,352	13,090	29,442	10,406	24.28	9	5,150	107,685	4.78
News dealers.....	77	85,851	42,296	128,147	122,174	23.30	67	74,934	999,593	7.50
Office, school, and store supplies and equipment dealers:										
Office and school supplies.....	13	161,387	4,932	166,319	126,823	33.31	12	39,039	862,896	4.63
Office and store mechanical appliance dealers (retail).....	18	253,514	253,514	507,028	74,719	35.13	14	16,778	917,356	1.83
Office and store furniture and equipment dealers.....	4	24,686	1,296	25,982	31,422	(X)	3	6,139	110,390	(X)
Typewriter dealers.....	10	41,668	8,910	50,578	29,477	42.65	9	7,750	185,689	4.17
Opticians and optometrists.....	13	45,180	26,442	71,622	29,454	58.94	12	15,406	160,981	9.06
Sporting goods stores, including athletic and playground equipment:										
Sporting goods specialty stores.....	4	18,806	18,806	37,612	21,334	(X)	4	8,650	131,500	(X)
Sporting goods stores with toys and stationery.....	3	4,552	9,704	14,556	7,017	(X)	3	4,160	66,994	(X)
Stationers and printers:										
Printers and lithographers, at retail.....	13	78,636	20,390	99,026	30,720	63.91	11	7,425	192,387	3.89
Stationers and engravers.....	3	14,715	3,045	17,760	19,456	(X)	3	1,328	1,998,016	2.35
Monuments and tombstones.....	23	74,224	41,013	115,237	61,983	41.03	14	8,315	260,729	3.19
Miscellaneous classifications (combined).....	210	447,641	303,259	750,900	444,327	(X)	120	101,231	1,880,495	(X)
Secondhand stores.....	84	102,983	110,900	213,883	118,482	41.45	73	52,987	681,494	8.11

CENSUS OF DISTRIBUTION

TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS

KIND OF BUSINESS	Number of stores reporting seasonal variation data	TOTAL EMPLOYEES (full time and part time)		PART-TIME EMPLOYEES (included in total column)		PROPRIETORS AND FIRM MEMBERS (not on pay roll)		SEASONAL VARIATION IN EMPLOYMENT												
		Men	Women	Men	Women	Men	Women	Ratios at specified dates (total full-time and part-time employees) 100 per cent represents year's average				Proportion of part-time employees to total employees (ratio of part-time employees at specified dates to total full-time and part-time employees at same dates)								
		Per cent 69	Per cent 31	Per cent 57	Per cent 43	Per cent 91	Per cent 9	Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec. 15					
All groups¹	9,662																			
Food group.....	1,970	72	28	59	41	90	10	99	100	100	101	19	19	19	20					
Candy and confectionery stores:																				
Candy stores—nut stores.....	4	9	91	33	67	100	—	114	83	82	121	17	23	23	16					
Confectionery stores (candy and fountain).....	247	50	50	53	47	90	10	97	101	100	102	20	21	21	22					
Dairy products stores:																				
Dairy products stores (including ice cream).....	26	76	24	67	33	85	15	100	100	99	95	5	5	6	5					
Egg and poultry dealers.....	5	75	25	33	67	75	25	71	100	114	115	—	29	38	38					
Milk dealers.....	22	91	9	100	—	75	25	98	103	101	98	3	4	4	2					
Delicatessen stores.....	8	36	64	40	60	67	33	92	98	105	105	40	38	41	41					
Fruit stores and vegetable markets.....	39	68	32	53	47	100	—	100	102	100	98	34	34	34	34					
Grocery stores (without meats).....	582	65	35	48	52	92	8	99	100	101	100	24	24	24	24					
Combination stores (groceries and meats):																				
Grocery stores with meats.....	751	78	22	66	34	90	10	99	100	100	101	17	17	18	19					
Meat markets with groceries.....	139	83	17	70	30	93	7	99	100	101	100	14	14	14	14					
Meat markets (including sea foods):																				
Fish markets—sea foods.....	6	86	14	50	50	100	—	100	100	100	100	9	9	9	9					
Meat markets.....	53	93	7	94	6	96	4	101	99	100	100	23	22	24	24					
Bakeries—bakery goods stores (except manufacturing bakeries).....	42	70	30	40	60	79	21	101	101	99	99	8	9	9	8					
Other food stores:																				
Coffee, tea, spices.....	5	89	11	50	50	75	25	100	100	100	100	18	18	18	18					
Farm products stores.....	6	62	38	67	33	36	64	100	100	100	100	44	44	44	44					
Bottled waters and beverages.....	4	78	22	—	—	100	—	100	100	100	100	—	—	—	—					
General stores.....	1,594	77	23	70	30	92	8	97	100	100	103	10	11	11	12					
General stores—groceries with apparel.....	50	78	22	80	20	91	9	98	100	100	102	10	10	11	13					
General stores—groceries with dry goods.....	529	72	28	65	35	93	7	97	99	101	103	13	14	14	16					
General stores—groceries with other merchandise.....	1,015	78	22	72	28	92	8	97	100	100	103	9	10	10	11					
General merchandise group.....	471	29	71	15	85	85	15	94	93	96	117	15	15	16	24					
Department stores:																				
With food departments.....	5	25	75	100	—	25	75	102	92	96	110	—	1	1	1					
Without food departments.....	47	31	69	23	77	100	—	95	89	94	122	10	8	10	21					
Dry goods stores.....	124	27	73	18	82	83	17	90	103	93	114	16	27	17	30					
General merchandise stores:																				
With food departments.....	37	74	26	63	47	90	10	99	100	100	101	10	9	9	9					
Without food departments.....	129	39	61	23	77	87	13	96	95	100	109	16	17	20	26					
Army and Navy goods stores.....	15	93	7	100	—	100	—	96	95	96	113	25	25	25	36					
Variety, 5-and-10, and to-a-dollar stores.....	113	19	81	6	94	84	16	90	96	98	116	26	24	26	33					
Automotive group.....	1,845	93	7	92	8	96	4	98	102	101	99	7	8	8	7					
Motor-vehicle dealers:																				
Automobile sales rooms—new and trade-in.....	446	92	8	95	5	98	2	100	102	100	98	4	4	4	3					
Used-car dealers.....	10	100	—	100	—	100	—	98	102	102	98	10	14	14	10					
Automobile dealers with farm implements and machinery.....	4	89	11	100	—	100	—	97	103	103	97	6	11	8	3					
Accessories, tires, and batteries:																				
Accessory stores with tires and batteries.....	59	94	6	100	—	92	8	100	101	101	98	8	8	8	8					
Battery and ignition shops—brake repair shops.....	33	92	8	75	25	96	4	97	98	102	103	10	10	8	9					
Tire shops (including tire repairs).....	40	94	6	88	12	92	8	87	108	106	99	6	6	5	4					
Filling stations:																				
Filling stations—gasoline and oil.....	215	97	3	98	2	95	5	100	101	100	99	12	13	13	12					
Filling stations with tires and accessories.....	194	96	4	96	4	95	5	97	101	102	100	10	11	10	10					
Filling stations with other merchandise.....	210	86	14	81	19	81	19	97	104	102	97	20	23	22	19					
Motor-cycle dealers.....	7	100	—	100	—	100	—	93	93	102	112	—	—	—	17					
Garages and repair shops:																				
Body, fender, and paint shops.....	25	96	4	100	—	100	—	98	107	99	99	7	7	8						
Garages (repairs and storage, gasoline, oil, accessories).....	398	97	3	94	6	98	2	96	102	103	99	10	13	13	12					
Apparel group.....	816	50	50	37	63	84	16	98	97	99	106	15	15	15	20					
Men's and boys' clothing and furnishings stores:																				
Men's and boys' clothing stores.....	19	85	15	75	25	100	—	98	87	94	121	21	14	22	17					
Men's and boys' hat stores.....	6	87	13	100	—	100	—	100	100	100	100	13	13	13	13					
Men's furnishings stores.....	24	78	22	90	10	90	10	98	98	98	108	11	11	8	14					
Men's clothing and furnishings stores.....	144	83	17	78	22	93	7	97	95	98	107	11	11	11	19					
Family clothing stores—men's, women's, children's.....	212	45	55	27	73	94	6	98	97	98	107	10	16	16	21					
Women's ready-to-wear specialty stores—apparel and accessories.....	143	17	83	11	89	72	28	99	95	98	108	14	12	14	20					
Women's accessories stores:																				
Furriers—fur shops.....	4	18	82	—	100	100	—	80	80	130	110	25	25	31	18					
Hosiery shops.....	5	63	37	—	100	100	—	100	100	100	100	1	1	1	1					
Millinery stores.....	68	90	10	90	10	100	—	104	94	106	96	27	24	26	26					

¹ Group totals may include figures for stores which are omitted from the detail to avoid disclosure of individual operations.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1347

TABLE 3.—THE STATE—SEASONAL EMPLOYMENT CHARACTERISTICS—Continued

KIND OF BUSINESS	Number of stores reporting seasonal variation data	TOTAL EMPLOYEES (full time and part time)		PART-TIME EMPLOYEES (included in total column)		PROPRIETORS AND FIRM MEMBERS (not on pay roll)		SEASONAL VARIATION IN EMPLOYMENT							
		Men	Women	Men	Women	Men	Women	Ratios at specified dates (total full-time and part-time employees) 100 per cent represents year's average				Proportion of part-time employees to total employees (ratio of part-time employees at specified dates to total full-time and part-time employees at same dates)			
								Apr. 15	July 15	Oct. 15	Dec. 15	Apr. 15	July 15	Oct. 15	Dec. 15
Apparel group—Continued.															
Other apparel stores:															
Children's specialty shops.....	4														
Custom tailors.....	63	81	100	88	100	33	67	90	91	103	116	29	29	23	22
Shoe stores:															
Shoe stores—women's.....	9	79	21	50	50	86	14	94	94	106	106	17	13	12	15
Family shoe stores—men's, women's, children's.....	110	68	32	54	46	94	6	99	98	99	104	22	22	23	26
Furniture and household group.....	419	81	19	75	25	89	11	99	99	100	102	3	3	4	6
Furniture stores:															
Furniture stores.....	127	82	18	67	33	87	13	100	99	99	102	1	2	2	3
Furniture and undertaker.....	32	82	18	100		94	6	97	99	101	103	4	4	5	7
Furniture and hardware stores.....	63	90	10	57	43	91	9	99	93	100	103	4	4	7	11
Household appliances stores:															
Household appliances stores (electrical).....	63	83	17	50	50	88	12	100	100	99	101	1	1	1	1
Household appliances stores.....	12	83	17			50	50	91	91	103	115				
Refrigerator dealers—electric only.....	5	81	19			100		101	101	102	96				
China, glassware, crockery, tinware, enamelware.....	6	36	64	100		80	20	90	102	102	106		4	4	4
Radio and music stores:															
Radio and electrical shops.....	56	87	13	96	4	92	8	96	98	102	104	6	6	9	10
Radio and musical instruments stores.....	39	69	31	80	20	96	4	99	99	99	103	8	11	11	14
Restaurants, cafeterias, and eating places.....	900	52	48	55	45	81	19	99	101	102	98	8	9	9	8
Restaurants, cafeterias, and lunch rooms:															
Cafeterias.....	9	26	74	50	50	50	50	100	100	100	100	2	2	2	2
Lunch rooms.....	365	51	49	61	39	81	19	99	102	103	96	12	13	14	10
Restaurants with table service.....	349	51	49	44	56	81	19	100	100	100	100	5	5	5	5
Lunch counters, refreshment stands, etc.:															
Refreshment stands.....	22	74	26	78	22	86	14	92	111	108	89	36	29	27	33
Fountain—lunches.....	16	50	50	100		83	17	96	107	102	95	8	17	13	7
Lunch counters.....	113	57	43	41	59	81	19	97	103	104	96	15	15	18	15
Soft-drink stands.....	26	79	21	50	50	100		98	100	102	100	19	21	18	16
Lumber and building group.....	362	92	8	98	2	98	2	95	101	105	99	10	11	11	9
Lumber and building material dealers:															
Lumber and building material dealers.....	96	94	6	100		98	2	97	99	106	98	8	9	9	3
Lumber and hardware.....	34	96	4	100		96	4	86	104	110	100	8	7	6	7
Roofing.....	24	94	6	100		100		99	100	102	99	20	17	16	12
Electrical shops (without radio).....	23	93	7	100		95	5	95	101	103	101	10	12	15	13
Heating and plumbing shops:															
Heating appliances and oil burners.....	9	84	16	100		100		82	106	114	98	7	5	5	6
Plumbing shops—heating and ventilating.....	126	91	9	97	3	97	3	98	98	102	102	16	17	18	17
Paint and glass stores.....	45	82	18	75	25	97	3	100	102	100	98	7	7	7	8
Other retail stores.....	1,436	78	22	78	22	94	6	100	98	100	102	14	13	13	15
Hardware stores:															
Hardware stores.....	120	86	14	74	26	97	3	100	101	99	100	8	9	9	11
Hardware and farm implement stores:															
Farm implements, machinery, and equipment dealers.....	6	100		100		100		91	91	91	127	30	30	30	43
Farm implement dealers with hay, grain, and feed.....	8	95	5	80	20	88	12	97	103	98	102	16	20	16	25
Hardware and farm implement stores.....	28	83	17	78	22	87	13	97	103	97	103	11	16	11	17
Farmers' supplies:															
Feed stores (flour, feed, grain, fertilizer).....	97	95	5	96	4	99	1	97	101	103	99	11	13	14	11
Coal and feed stores.....	5	100		100		83	17	100	100	100	100	6	6	6	6
Feed stores with groceries.....	88	86	14	80	20	99	1	100	101	101	98	17	18	17	17
Book stores.....	14	67	33	57	43	90	10	97	88	95	120	10	11	10	12
Cigar stores and cigar stands:															
Cigar stores with fountains.....	6	72	28			100		100	100	100	100				
Cigar stands.....	95	88	12	88	12	98	2	100	100	100	100	15	16	16	16
Cigar stores without fountains.....	26	85	15	91	9	100		95	102	105	98	23	29	28	22
Coal and wood yards—ice dealers:															
Coal and wood yards.....	50	96	4	100		99	1	98	95	102	105	35	38	35	35
Ice dealers.....	5	94	6	100		100		86	116	117	81		26	26	
Drug stores:															
Drug stores.....	134	73	27	78	22	89	11	99	100	100	101	12	12	12	12
Drug stores with fountains.....	269	69	31	79	21	94	6	98	100	100	102	12	12	13	13
Florists.....	44	66	34	45	55	81	19	129	82	80	109	42	9	6	31
Gifts—novelties and toys—cameras:															
Art and gift shops.....	4	14	86			14	86	96	97	97	110				
Camera dealers—photographic supplies.....	5	50	50			100		100	100	100	100	22	22	22	22
Jewelry stores:															
Jewelry stores (installment credit).....	12	73	27	100		100		90	91	92	127	4	4	4	12
Jewelry stores.....	126	72	28	62	38	94	6	95	97	98	110	7	8	8	17
Music stores (without radio).....	4	80	20	100		100		100	100	100	100	10	10	10	10
News dealers.....	58	72	28	94	6	93	7	69	101	100	100	24	26	24	26
Office, school, and store supplies and equipment dealers:															
Office and school supplies.....	12	68	32	100		100		102	97	100	101		1	1	2
Office and store mechanical appliance dealers (retail).....	18	88	12	100				100	101	102	97	3	3	2	3
Typewriter dealers.....	7	82	18			100		100	100	100	100				
Opticians and optometrists.....	7	65	35			100		100	100	100	100	4	4	4	4
Sporting goods specialty stores.....	4	92	8	67	33			100	100	100	100	25	25	25	33
Printers and lithographers.....	11	85	15	100		71	29	100	100	100	100	8	8	8	8
Monuments and tombstones.....	16	92	8	95	5	86	14	99	100	100	101	35	34	34	34
Miscellaneous classifications, (combined).....	134	77	23	85	15	99	10	97	95	104	104	11	11	14	13
Secondhand stores.....	46	88	17	73	27	100		99	99	99	103	16	16	16	10

CENSUS OF DISTRIBUTION

TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	STATE TOTALS (including totals shown in Table 4B)		STORES WITH ANNUAL SALES OF \$100,000 TO \$199,999		STORES WITH ANNUAL SALES OF \$50,000 TO \$99,999		STORES WITH ANNUAL SALES OF \$30,000 TO \$49,999		STORES WITH ANNUAL SALES OF \$20,000 TO \$29,999		STORES WITH ANNUAL SALES OF \$10,000 TO \$19,999		STORES WITH ANNUAL SALES OF \$5,000 TO \$9,999		STORES WITH ANNUAL SALES OF LESS THAN \$5,000	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
All groups ¹	17,244	447,577	579	79,285	1,357	32,177	1,746	67,031	1,582	36,358	3,267	46,340	3,478	25,821	4,995	10,995
Per cent of total stores and sales.....	100.00	100.00	3.36	17.70	7.87	20.53	10.12	14.97	9.17	8.50	18.95	10.35	20.16	5.72	28.97	2.45
Food group	4,407	80,092	70	6,202	326	22,213	417	10,201	335	8,144	802	11,290	931	6,926	1,514	3,147
Candy and confectionery stores:																
Candy stores—nut stores.....	14	84			5	352	15	579	16	386	112	1,486	181	1,362	273	507
Confectionery stores (candy and fountain).....	607	4,763														
Dairy products stores:																
Dairy products stores (including ice cream).....	34	887	1	141	4	335	2	81	4	95	13	187	5	35	5	14
Egg and poultry dealers.....	13	155			1	60	1	30	1	20	1	10	5	32	4	6
Milk dealers.....	27	1,151	3	428	4	281	1	33	1	21	11	154	4	28	2	2
Delicatessen stores.....	15	235					1	34	5	125	2	32	5	36	2	3
Fruit stores and vegetable markets.....	94	1,023			4	221	6	216	6	142	18	261	13	104	47	70
Grocery stores (without meats).....	1,832	24,869	8	952	120	8,019	139	5,591	86	2,099	244	3,367	372	2,076	801	1,735
Combination stores (groceries and meats):																
Grocery stores with meats.....	1,367	34,895	47	6,183	134	9,240	190	7,276	163	3,952	311	4,457	280	2,146	237	545
Meat markets with groceries.....	174	6,628	8	1,054	36	2,492	40	1,530	26	632	38	562	15	123	10	25
Meat markets (including sea foods):																
Fish markets—sea foods.....	15	226			1	94			1	25	4	61	5	37	4	8
Meat markets.....	126	3,741	3	444	13	881	16	678	15	370	30	451	19	132	28	62
Bakeries—bakery goods stores (except manufacturing bakeries).....	57	970			4	248	4	167	9	217	12	176	17	137	11	25
Other food stores:																
Coffee, tea, spices.....	8	261									3	45	1	9	3	0
Farm products stores.....	17	123					1	35			1	10	7	56	8	23
General food stores.....	3	12									1	11			2	1
Bottled waters and beverages.....	4	59					1	42					2	13	1	4
General stores	3,729	98,613	153	21,058	274	18,962	339	12,934	374	9,001	836	11,760	925	6,931	777	2,008
General stores—groceries with apparel.....	117	2,593	4	576	8	484	7	250	7	185	29	425	28	220	33	97
General stores—groceries with dry goods.....	1,468	23,691	21	2,658	55	3,673	121	4,567	142	3,380	311	4,332	382	2,843	373	913
General stores—groceries with other merchandise.....	2,204	70,929	130	17,824	211	14,805	211	8,087	225	5,436	496	7,003	515	3,828	371	998
General merchandise group	590	47,018	62	8,958	85	5,874	93	3,526	67	1,623	119	1,785	61	456	47	106
Department stores:																
With food departments.....	5	3,241	2	313												
Without food departments.....	49	19,478	17	2,540												
Dry-goods stores.....	173	5,660	8	1,001	11	730	27	1,027	24	570	53	788	28	504	20	30
General merchandise stores:																
With food departments.....	43	2,913	5	648	12	871	10	375	4	101	10	150	5	33		
Without food departments.....	157	5,754	4	637	35	2,658	42	1,595	22	536	32	496	14	106	8	26
Army and Navy goods stores.....	19	323			2	110	3	114	9	218	4	71	1	9		
Variety, 5-and-10, and 10-a-dollar stores.....	133	10,347	26	3,749	25	1,805	11	415	8	198	20	280	13	104	17	42
Automotive group	2,654	85,048	114	15,770	195	12,287	251	9,431	213	5,179	437	6,280	495	3,571	870	1,855
Motor vehicle dealers:																
Automobile sales rooms—new and trade-in.....	495	54,745	98	13,680	112	7,941	76	2,914	41	1,010	52	774	26	200	14	35
Used-car dealers.....	16	346	1	119	1	59	1	31	2	49	4	50	5	31	2	7
Automobile dealers with farm implements and machinery.....	4	514			2	122	1	33								
Accessories, tires, and batteries:																
Accessory stores with tires and batteries.....	75	2,062	3	368	7	478	18	670	9	213	14	227	9	71	15	34
Battery and ignition shops—brake repair shops.....	48	566			3	197	2	66	1	24	12	155	13	83	17	41
Tire shops (including tire repairs).....	60	1,864	4	551	10	768	5	179	5	116	11	149	11	82	14	30
Filling stations:																
Filling stations—gasoline and oil.....	415	5,859	4	500	19	1,240	34	1,270	34	847	68	955	63	450	192	357
Filling stations with tires and accessories.....	309	6,410	1	185	18	1,107	37	1,414	40	997	80	1,175	67	500	65	177
Filling stations with other merchandise.....	477	5,719			14	798	44	1,651	38	915	74	1,033	127	925	180	397
Motor cycles, bicycles, and supplies:																
Motor-cycle dealers.....	8	127							3	68	3	52	1	5	1	2
Bicycle shops.....	3	13											2	13	1	1
Garages and repair shops:																
Body, fender, and paint shops.....	32	477			3	177	3	108	1	21	5	82	7	50	13	38
Garages (repairs and storage, gasoline, oil, accessories).....	704	6,229	3	367	6	410	29	1,057	37	878	112	1,598	104	1,161	353	757
Parking stations, parking garages, and lots.....	4	79					1	38	2	41					1	1
Radiator shops (including repairs).....	3	19									1	11			2	8
Apparel group	1,092	35,675	54	7,108	146	9,968	200	7,913	154	3,750	193	2,841	120	878	173	449
Men's and boys' clothing and furnishings stores:																
Men's and boys' clothing stores.....	31	1,019	2	243	3	184	6	210	2	52	4	61	4	27	9	17
Men's and boys' hat stores.....	7	248									1	19	1	6		
Men's furnishings stores.....	42	722			2	153			3	70	1	19	8	6		
Men's clothing and furnishings stores.....	166	7,803	13	1,697	29	1,973	43	1,683	27	648	30	450	13	102	6	17
Family clothing stores—men's, women's, children's.....	251	9,825	12	1,572	48	3,215	59	2,386	51	1,265	47	694	21	148	11	40
Women's ready-to-wear specialty stores—apparel and accessories.....	179	8,126	16	2,117	37	2,661	33	1,283	23	580	31	450	13	95	22	56

¹ Group totals may include figures for stores which are omitted from the detail to avoid disclosure of individual operations.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1349

TABLE 4A.—THE STATE—SALES BY SIZE OF BUSINESS—Continued

STORES WITH SALES OF LESS THAN \$200,000, GROUPED ACCORDING TO AMOUNT OF ANNUAL SALES—Continued

[Sales expressed in thousands of dollars]

KIND OF BUSINESS	STATE TOTALS (including totals shown in Table 4R)		STORES WITH ANNUAL SALES OF \$100,000 TO \$199,999		STORES WITH ANNUAL SALES OF \$50,000 TO \$99,999		STORES WITH ANNUAL SALES OF \$30,000 TO \$49,999		STORES WITH ANNUAL SALES OF \$20,000 TO \$29,999		STORES WITH ANNUAL SALES OF \$10,000 TO \$19,999		STORES WITH ANNUAL SALES OF \$5,000 TO \$9,999		STORES WITH ANNUAL SALES OF LESS THAN \$5,000	
	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
Apparel group—Continued.																
Women's accessories stores:																
Corset and lingerie shops.....	5	45			1	35	1	35					1	6	3	5
Furriers—fur shops.....	4	111			1	57	1	35					2	19		
Hosiery shops.....	6	266			2	157	2	81					1	9		
Millinery stores.....	112	1,042			1	50	6	227	7	164	23	350	21	141	52	110
Other apparel stores:																
Children's specialty shops.....	4	82					1	46	1	23			1	9	1	4
Custom tailors.....	88	1,054			2	152	7	278	6	138	18	248	21	120	34	87
Shoe stores:																
Shoe stores—men's.....	5	123					3	114					1	5	1	4
Shoe stores—women's.....	10	373			4	239	1	35	3	73	1	19	1	6		
Family shoe stores—men's, women's, children's.....	130	4,820	11	1,479	17	1,067	31	1,247	23	551	22	324	9	75	26	77
Furniture and household group.....	552	24,071	40	5,693	93	5,622	85	3,354	67	1,610	92	1,814	94	612	84	178
Furniture stores:																
Furniture stores.....	164	11,488	23	3,378	28	1,936	20	791	24	568	26	372	16	132	17	31
Furniture and undertaker.....	45	2,027	1	113	9	626	7	280	4	86	11	156	6	45	5	10
Furniture and hardware stores.....	84	3,218	3	396	16	1,063	19	743	13	317	17	253	10	82	5	11
Floor coverings, draperies, curtains, and upholstery stores:																
Draperies, curtains, and upholstery stores.....	3	42							1	27			2	15		
Floor coverings stores.....	3	130			1	69	1	46			1	15				
Household appliances stores:																
Household appliances stores (electrical).....	79	2,401	5	691	11	769	10	371	9	223	14	200	17	117	13	30
Household appliances stores.....	18	162			1	53			3	70			3	22	11	17
Refrigerator dealers—electric only.....	6	704	2	312	1	66			1	25		12				
Other home furnishings and appliances stores:																
Brushes and brooms.....	4	144					3	141								3
China, glassware, crockery, tinware, enamelware.....	6	137			1	53	2	72					1	6	2	6
Awnings, flags, banners, window shades, and tents.....	4	138			2	106			1	24			1	9		
Radio and music stores:																
Radio and electrical shops.....	81	2,436	2	319	6	436	14	592	7	178	11	153	19	158	29	44
Radio and musical instruments stores.....	48	1,856	4	484	7	445	8	333	4	92	9	120	7	59	8	24
Restaurants, cafeterias, and eating places.....	1,643	14,068	7	917	22	1,395	53	2,013	26	2,095	244	3,304	232	2,917	268	1,724
Restaurants, cafeterias, and lunch rooms:																
Cafeterias.....	14	410			4	305			2	52	3	42	1	7	4	3
Lunch rooms.....	762	4,435			1	42	10	363	27	647	86	1,125	178	1,257	460	651
Restaurants with table service.....	331	6,477	6	790	12	719	37	1,435	45	1,100	105	1,452	161	795	75	217
Lunch counters, refreshment stands, etc.:																
Refreshment stands.....	87	295					1	34	1	29	5	63	10	74	70	95
Fountain—lunches.....	20	473	1	127	1	52	1	34	4	101	7	121	4	39	2	7
Lunch counters.....	306	1,712			3	175	4	157	5	113	36	480	61	415	197	268
Soft-drink stands.....	73	266			1	52			2	46	2	21	8	65	60	83
Lumber and building group.....	439	15,921	32	4,649	49	3,168	41	1,529	44	1,068	74	1,089	57	663	101	242
Lumber and building material dealers:																
Lumber and building material dealers.....	100	7,555	19	2,875	26	1,727	11	446	13	366	7	121	9	67	9	29
Lumber and hardware.....	36	3,078	5	769	5	342	5	188	6	153	4	71	3	25	3	9
Roofing.....	29	362					1	32	2	48	8	122	12	83	6	17
Electrical shops (without radio).....	35	707	2	292	2	128	3	105	1	26	4	51	8	65	15	49
Heating and plumbing shops:																
Heating appliances and oil burners.....	11	281			2	127	1	40	2	49	4	56	1	5	1	3
Plumbing shops—heating and ventilating.....	150	2,884	6	713	9	530	11	423	14	350	34	498	36	277	40	93
Paint and glass stores:																
Glass and mirror shops.....	3	42							1	21	1	13	1	5		
Paint and glass stores.....	73	1,043			5	312	9	295	4	88	12	157	17	133	26	56
Other retail stores.....	2,088	46,784	45	5,980	175	11,625	262	9,940	238	5,802	460	6,554	390	2,824	508	1,138
Hardware stores.....	167	5,890	10	1,358	21	1,515	26	970	26	610	38	566	25	189	19	37
Hardware and farm implement stores:																
Farm implements, machinery, and equipment dealers.....	7	176			2	115			2	47			2	11	1	3
Farm implement dealers with hay, grain, and feed.....	9	401	1	118	2	153	3	112					3	17		
Hardware and farm implement stores.....	43	1,408			8	554	8	307	5	119	8	124	6	43	7	19
Farmers' supplies:																
Feed stores (flour, feed, grain, fertilizer).....	154	4,505	8	1,061	18	1,218	24	914	11	272	34	492	27	296	31	67
Fertilizer stores.....	6	10													6	19
Harness shops.....	18	62					1	33					5	32	12	27
Seeds, bulbs, and nursery stock.....	3	71							3	71						
Coal and feed stores.....	6	284	1	144	1	63	1	31	1	22	2	24				
Feed stores with groceries.....	104	3,789	3	410	20	1,341	18	725	20	460	32	444	37	260	64	148
Book stores.....	17	443			3	235	1	42	2	47	6	92	3	23	2	5
Cigar stores and cigar stands:																
Cigar stores with fountains.....	7	181			1	52	2	75	1	24	2	29			1	1
Cigar stands.....	170	1,159			3	156	2	83	4	103	27	376	34	241	160	291
Cigar stores without fountains.....	41	554			1	72	5	179	3	67	11	151	8	63	13	27

CENSUS OF DISTRIBUTION

TABLE 5A.—THE STATE—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1920)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	17,244	17,377	32,532	5,484	\$42,106,175	\$1,140,153	\$40,087,834	\$72,075,950	\$447,876,614	100.00
Single-store independents	13,588	15,311	21,437	3,442	27,165,354	749,834	25,888,940	50,361,850	287,770,812	64.25
2-store independents	491	303	1,571	242	2,204,991	52,169	2,188,885	3,573,780	20,413,274	4.56
3-store independents	179	84	821	118	1,198,124	30,132	1,138,043	1,963,410	10,916,807	2.44
Local chains	365	35	1,662	147	2,351,532	27,038	2,577,581	2,951,990	20,847,206	4.66
Sectional chains	372		1,596	257	1,956,690		1,920,260	2,101,170	17,078,594	3.95
National chains	522		2,806	917	3,352,611	131,035	3,800,705	3,115,910	37,969,401	8.48
Other types of operation:										
Direct selling (house-to-house)	19	7	223	2	360,724	150	53,563	17,950	891,911	.20
Roadside markets or stands ¹	5	5	3	1	1,570	210	923	710	19,211	(?)
Itinerant vendors	5	5					1,600	130	21,725	(?)
Industrial stores (including commissaries)	227	8	950	87	1,591,927	16,441	863,276	3,033,520	23,113,558	5.16
Leased-department chains	38		91	35	101,787	4,001	112,139	102,370	642,461	.14
Utility-operated retail stores	45		200	9	215,751	2,170	208,481	265,380	1,196,339	.27
Manufacturer-controlled chains	29		274		471,790		154,728	193,050	1,274,400	.28
Cooperative stores ²	6		18	4	21,423	1,025	12,838	37,370	234,232	.06
Cooperative associations ¹	6		5	3	6,466	458	3,399	9,880	141,027	.03
Retailers—country buyers ¹	1,232	1,521	535	170	519,752	34,896	650,230	3,665,280	17,164,794	3.83
Retailers—wholesalers ¹	112	95	455	48	640,397	13,354	508,958	1,269,600	7,499,486	1.68
All other types	3	3	6	2	5,280	750	3,195	12,000	31,230	.01

¹ These classifications are used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.
² Less than one-hundredth of 1 per cent.

TABLE 5B.—THE STATE—COUNTY DISTRIBUTION, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[See Tables 13 and 14 for detailed county figures]

[Sales expressed in thousands of dollars]

COUNTY	TOTAL		INDEPENDENT STORES			SECTIONAL AND NATIONAL CHAINS			OTHER TYPES OF OPERATION		
	Number of stores	Net sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales	Number of stores	Net sales	Per cent of total sales
Total	17,244	\$447,877	14,258	\$319,101	71	564	\$55,648	13	2,092	\$73,128	16
Barbour	212	2,629	198	2,096	76	4	149	6	10	474	18
Berkeley	323	8,583	273	6,624	77	21	1,167	14	20	792	9
Boone	214	4,670	162	3,138	67				52	1,532	33
Braxton	203	2,635	122	1,375	52	1	(x)	(x)	80	(x)	(x)
Brooke	230	6,085	201	4,181	69	18	1,036	17	11	868	14
Cabell	1,032	34,874	812	25,466	73	112	7,087	20	103	2,321	7
Calhoun	90	1,980	25	446	45				65	543	55
Clay	78	1,592	75	1,556	98	1	(x)	(x)	2	(x)	(x)
Doddridge	71	1,321	46	857	67	2	(x)	(x)	23	(x)	(x)
Fayette	636	17,720	550	9,632	56	23	1,365	8	63	6,432	36
Gilmer	120	1,292	87	696	47	1	(x)	(x)	62	(x)	(x)
Grant	93	1,020	88	922	90	2	(x)	(x)	3	(x)	(x)
Greenbrier	266	6,845	196	4,962	73	13	552	8	57	1,331	19
Hampshire	123	1,534	118	1,388	90	2	(x)	(x)	3	(x)	(x)
Hancock	363	8,784	347	8,030	92	13	647	7	3	107	1
Hardy	84	1,251	81	1,186	95				3	65	5
Harrison	894	24,789	749	18,890	76	49	3,268	13	96	2,631	11
Jackson	175	1,969	164	1,719	86	1	(x)	(x)	10	(x)	(x)
Jefferson	252	3,472	241	3,107	90	3	120	3	8	245	7
Kanawha	1,550	56,750	1,321	43,153	76	124	8,562	15	105	5,045	9
Lewis	241	5,040	230	4,368	87	7	555	11	4	117	2
Lincoln	140	2,081	101	1,462	70	1	(x)	(x)	38	(x)	(x)
Logan	361	12,536	298	7,793	62	13	622	5	50	4,121	33
McDowell	611	22,412	499	12,147	54	35	1,766	5	77	8,499	38
Marion	627	21,019	516	14,209	65	47	4,487	20	64	3,228	15
Marshall	520	9,679	441	7,482	77	17	948	10	62	1,249	13
Mason	194	1,523	151	1,875	74	30	482	19	7	166	7
Mercer	569	18,454	454	12,095	65	55	2,911	16	60	3,448	19
Mineral	147	3,564	125	2,591	73	11	667	19	11	306	8
Mingo	389	9,393	334	5,586	59	14	1,021	11	41	2,786	30
Monongalia	436	12,630	369	9,745	77	27	1,932	15	40	953	8
Monroe	125	1,322	58	848	44	1	(x)	(x)	66	(x)	(x)
Morgan	71	1,130	66	962	85				6	168	15
Nicholas	177	3,522	141	2,700	77				5	813	23
Ohio	1,065	43,829	902	32,828	70	101	8,002	18	62	2,699	6
Pendleton	56	764	56	764	100						
Pleasants	73	1,243	66	1,102	89	1	(x)	(x)	6	(x)	(x)
Pocahontas	149	2,267	92	1,417	63				57	850	37
Preston	332	5,156	275	3,850	75	8	429	8	49	877	17
Putnam	177	1,719	171	1,399	81				6	320	19
Raleigh	521	17,637	452	11,558	65	10	519	5	59	5,260	30
Randolph	257	4,599	213	3,621	79	7	439	9	17	539	12
Ritchie	212	2,852	128	1,594	56	2	(x)	(x)	82	(x)	(x)
Roane	171	3,055	137	2,201	72	8	253	8	26	601	20
Summers	200	3,985	130	2,442	61	7	529	13	63	1,014	26
Taylor	279	4,590	255	3,499	76	13	750	16	11	341	8
Tucker	124	2,101	108	1,421	68	4	178	8	12	502	24
Tyler	168	3,050	93	1,758	58	9	240	8	66	1,042	34
Upshur	157	2,757	106	1,852	67	4	272	10	47	633	23
Wayne	216	2,319	201	2,010	87	6	107	5	9	163	8
Webster	114	2,215	78	1,701	77	1	(x)	(x)	35	(x)	(x)
Wetzel	271	5,293	199	3,009	58	7	285	5	65	1,909	37
Wirt	46	407	27	247	61				19	1,160	39
Wood	635	19,617	556	15,306	78	49	3,131	16	30	1,180	6
Wyoming	424	3,764	404	2,318	62	3	305	8	17	1,141	30

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1353

TABLE 6.—THE STATE—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single store independents	Two and three store independents	Local chains	Sectional chains	National chains	Other types
Department stores:							
Number of stores.....	54	24	1	7	5	17	
Annual net sales.....	\$22,719,936	\$13,102,381	(x)	(x)	\$1,608,936	\$6,090,509	
Per cent of total sales.....	100.00	57.93	(x)	(x)	7.35	26.81	
Variety, 5-and-10, and to-a-dollar stores:							
Number of stores.....	133	53	9		20	51	
Annual net sales.....	\$10,346,570	\$975,296	\$147,488		\$1,667,113	\$7,559,673	
Per cent of total sales.....	100.00	9.43	1.43		16.11	73.03	
Men's and boys' clothing and furnishings stores:							
Number of stores.....	216	207	25	2	6	2	4
Annual net sales.....	\$9,791,434	\$7,932,353	\$1,186,113	(x)	\$275,494	(x)	\$78,210
Per cent of total sales.....	100.00	81.01	12.11	(x)	2.82	(x)	.80
Family clothing stores—men's, women's, and children's:							
Number of stores.....	251	169	24	15	22	15	6
Annual net sales.....	\$9,825,160	\$5,802,285	\$1,285,263	\$799,457	\$914,569	\$871,869	\$151,737
Per cent of total sales.....	100.00	59.06	13.08	8.14	9.31	8.87	1.54
Women's ready-to-wear specialty stores—apparel and accessories:							
Number of stores.....	179	141	22	2		13	1
Annual net sales.....	\$8,125,762	\$5,585,907	\$1,249,893	(x)		\$1,046,526	(x)
Per cent of total sales.....	100.00	68.74	15.39	(x)		12.88	(x)
Shoe stores:							
Number of stores.....	154	92	15	10	6	29	2
Annual net sales.....	\$5,316,472	\$2,619,873	\$691,621	\$297,036	\$437,779	\$1,186,527	\$83,326
Per cent of total sales.....	100.00	49.28	13.01	5.59	8.23	22.32	1.57
Furniture stores:							
Number of stores.....	293	252	14	15	2	2	8
Annual net sales.....	\$16,733,152	\$12,837,067	\$1,274,050	\$1,705,343	(x)	(x)	\$684,819
Per cent of total sales.....	100.00	76.72	7.61	10.19	(x)	(x)	4.09
Radio and music stores:							
Number of stores.....	129	108	16	3	1		1
Annual net sales.....	\$4,292,559	\$3,550,952	\$588,964	\$144,624	(x)		(x)
Per cent of total sales.....	100.00	82.72	13.71	3.36	(x)		(x)
Grocery stores (without meats):							
Number of stores.....	1,832	1,367	19	20	55	232	159
Annual net sales.....	\$24,868,994	\$9,479,468	\$473,510	\$454,203	\$906,254	\$12,449,734	\$1,105,825
Per cent of total sales.....	100.00	38.12	1.90	1.83	3.64	50.00	4.45
Combination stores (groceries and meats):							
Number of stores.....	1,541	1,249	59	71	2	85	75
Annual net sales.....	\$41,522,951	\$26,423,158	\$2,112,231	\$3,684,375	(x)	(x)	\$1,894,908
Per cent of total sales.....	100.00	63.64	5.09	8.87	(x)	(x)	4.56
Restaurants, cafeterias, and lunch rooms:							
Number of stores.....	1,157	1,127	21	2	3		4
Annual net sales.....	\$11,322,469	\$10,758,866	\$392,579	(x)	(x)		\$50,027
Per cent of total sales.....	100.00	95.02	3.47	(x)	(x)		.44
Cigar stores and cigar stands:							
Number of stores.....	215	199	11		1	5	2
Annual net sales.....	\$1,594,261	\$1,533,073	\$118,051		(x)	(x)	\$11,500
Per cent of total sales.....	100.00	81.04	6.23		(x)	(x)	.61
Filling stations:							
Number of stations.....	1,201	859	58	56	175	24	29
Annual net sales.....	\$17,687,966	\$8,191,663	\$2,143,309	\$1,720,560	\$4,831,180	\$317,572	\$783,682
Per cent of total sales.....	100.00	45.54	11.92	9.66	26.86	1.77	4.36
Coal and wood yards—ice dealers:							
Number of yards.....	72	67	1		1		3
Annual net sales.....	\$1,258,419	\$1,002,427	(x)		(x)		(x)
Per cent of total sales.....	100.00	79.66	(x)		(x)		(x)
Drug stores:							
Number of stores.....	475	397	46	25	4	1	2
Annual net sales.....	\$13,344,706	\$10,401,175	\$1,546,229	\$930,111	(x)	(x)	\$76,943
Per cent of total sales.....	100.00	77.94	11.59	6.97	(x)	(x)	.57
Hardware stores:							
Number of stores.....	167	156	6				5
Annual net sales.....	\$5,890,220	\$4,823,805	\$201,824				\$864,591
Per cent of total sales.....	100.00	81.89	3.43				14.68
Jewelry stores:							
Number of stores.....	211	194	11	3	1	2	
Annual net sales.....	\$4,078,824	\$3,030,565	\$539,368	\$146,591	(x)	(x)	
Per cent of total sales.....	100.00	74.30	13.22	3.60	(x)	(x)	

CENSUS OF DISTRIBUTION

TABLE 7.—THE STATE—CREDIT BUSINESS
NUMBER OF STORES AND AMOUNT OF SALES CLASSIFIED ACCORDING TO DEGREE OF CREDIT, FOR SELECTED KINDS OF BUSINESS
[Sales expressed in thousands of dollars]

KIND OF BUSINESS	PROPORTION OF CREDIT BUSINESS										ALL CASH		TOTAL	
	11 to 10 per cent credit	21 to 30 per cent credit	31 to 40 per cent credit	41 to 50 per cent credit	51 to 60 per cent credit	61 to 70 per cent credit	71-80 per cent credit	Over 80 per cent credit	Number of stores	Net sales	Number of stores	Net sales	Number of stores	Net sales
Total, all stores reporting: 1	15,029	100,060	1,011	1,158	671	810	746	1,166	15,029	100,060	1,011	1,158	671	810
Number of stores	15,029	100,060	1,011	1,158	671	810	746	1,166	15,029	100,060	1,011	1,158	671	810
Net sales	\$80,565	\$134,853	\$31,435	\$22,712	\$27,359	\$25,038	\$26,389	\$26,389	\$80,565	\$134,853	\$31,435	\$22,712	\$27,359	\$25,038
Per cent of total sales	80.565	134.853	31.435	22.712	27.359	25.038	26.389	26.389	80.565	134.853	31.435	22.712	27.359	25.038
Amount of net sales	80,565	134,853	31,435	22,712	27,359	25,038	26,389	26,389	80,565	134,853	31,435	22,712	27,359	25,038
Per cent of total sales	80.565	134.853	31.435	22.712	27.359	25.038	26.389	26.389	80.565	134.853	31.435	22.712	27.359	25.038
Per cent of total sales	80.565	134.853	31.435	22.712	27.359	25.038	26.389	26.389	80.565	134.853	31.435	22.712	27.359	25.038
Food group:	521	\$4,660	56	\$509	7	\$12	11	\$108	4	\$20	5	\$10	4	\$10
Confectionery stores (candy and fountain)	521	\$4,660	56	\$509	7	\$12	11	\$108	4	\$20	5	\$10	4	\$10
Dairy products stores (including ice cream)	27	705	1	11	1	1	1	18	1	1	1	1	1	1
Delicatessen stores	13	223	1	1	1	1	1	1	1	1	1	1	1	1
Fruit stores and vegetable markets	85	676	6	162	1	5	1	1	1	1	1	1	1	1
Grocery stores (without meats)	1,075	23,688	147	1,363	77	378	138	704	79	518	95	804	103	1,214
Combination stores (groceries and meats)	1,266	32,410	114	2,141	44	742	83	1,348	62	1,130	104	1,777	142	3,632
Meat markets with groceries	153	5,794	21	579	4	41	6	408	11	410	15	565	20	1,144
Meat markets (including sea foods)	12	173	1	7	1	2	1	9	1	6	2	17	5	91
Fish markets—sea foods	48	875	11	792	4	58	8	213	6	667	2	17	5	91
Meat markets	29	411	4	68	1	1	3	109	2	55	3	46	2	27
Bakeries—bakery goods stores (except manufacturing bakeries)	45	787	4	68	1	1	3	109	2	55	3	46	2	27
General merchandise group:	5	3,242	1	3,085	1	304	2	1,84	1	1,011	1	620	1	170
Department stores—	5	3,242	1	3,085	1	304	2	1,84	1	1,011	1	620	1	170
With food departments	45	18,264	23	5,979	1	504	4	925	5	1,938	3	2,312	1	312
Without food departments	151	5,180	58	1,451	20	476	11	1,332	7	161	4	597	1	14
Dry goods stores	45	2,643	12	481	1	423	3	139	1	14	4	140	8	365
General merchandise stores—	142	5,281	62	2,200	23	757	13	492	11	719	3	111	1	7
With food departments	120	10,072	116	10,030	2	17	12	465	15	719	3	111	1	7
Without food departments	22	2,643	12	481	1	423	3	139	1	14	4	140	8	365
Variety, 5-and-10, and ten-dollar stores	430	46,501	36	3,014	32	3,308	47	5,287	51	5,619	26	3,655	43	4,944
Automotive group:	59	1,466	4	106	5	240	2	47	3	95	3	119	2	125
Automobile sales rooms—new and trade-in	59	1,466	4	106	5	240	2	47	3	95	3	119	2	125
Accessories, tires, and batteries	46	1,455	18	635	4	36	4	36	2	20	2	97	7	165
Accessory stores with tires and batteries	46	1,455	18	635	4	36	4	36	2	20	2	97	7	165
Tire shops (including tire repairs)	259	2,792	141	873	29	540	21	364	15	260	4	16	12	238
Filling stations	288	5,155	112	1,744	36	439	24	301	20	474	11	275	5	46
Filling stations with tires and accessories	338	2,555	195	1,177	40	523	19	182	6	88	9	64	2	18
Filling stations with other merchandise	619	5,362	262	1,585	52	545	69	443	29	411	24	496	13	110
Garages (repairs and storage, gasoline, oil, accessories)	31	1,019	26	950	35	1	6	1	1	19	1	1	2	2
Apparel group:	37	640	5	140	2	48	1	48	3	36	1	8	1	15
Men's and boys' clothing and furnishings stores—	37	640	5	140	2	48	1	48	3	36	1	8	1	15
Men's clothing stores	146	7,302	48	1,729	16	609	15	278	10	609	10	771	13	1,402
Men's clothing and furnishings stores	222	8,731	106	2,910	29	780	14	596	8	314	7	482	2	95
Family clothing stores—men's, women's, children's	158	7,226	71	3,023	18	483	10	398	9	147	5	185	10	651
Women's ready-to-wear specialty stores—apparel and accessories	4	111	4	111	11	106	4	56	3	20	2	33	2	13
Women's accessories stores—	104	978	72	692	11	106	4	56	3	20	2	33	2	13
Furriers—fur shops	5	124	5	124	9	354	9	354	9	354	9	354	9	354
Shoe stores—	9	354	9	354	9	354	9	354	9	354	9	354	9	354
Shoe stores—men's	9	354	9	354	9	354	9	354	9	354	9	354	9	354
Shoe stores—women's	9	354	9	354	9	354	9	354	9	354	9	354	9	354
Family shoe stores—men's, women's, children's	118	4,047	78	2,597	15	428	8	214	5	368	4	118	2	16

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1355

	151	10,862	19	738	3	57	4	102	5	104	4	207	14	222	2	119	11	334	24	921	65	8,058
Furniture and household group:																						
Furniture stores.....	54	1,707	5	37			1	2	7	30	2	20	3	46	3	26	3	30	7	484	23	1,032
Household appliances stores—	12	47	2	23					1	1	1	7						3			7	13
Household appliances stores (electrical).....																						
Household appliances stores.....	74	1,843	8	47	5	87	4	96	2	39	3	13	4	30	5	140	7	212	12	420	24	759
Radio and musical stores.....	46	1,822	9	72	4	79	2	15	1	4	2	55	2	14				239	4	258	15	1,056
Radio and musical instruments stores.....																						
Lumber and building group:																						
Lumber and building material dealers.....	83	6,323	14	270	4	308	1	182	3	227	1	18	3	484	4	67	7	404	8	406	38	3,057
Electrical shops (without radio).....	33	702	9	156	3	17	4	66	2	84	2	27	2	54	1	36	3	19			2	243
Electrical shops (with radio).....																						
Heating and plumbing shops.....	10	217	2	38				10													5	88
Heating appliances and oil burners.....	138	2,597	34	343	13	131	12	127	7	102	7	94	6	73	6	79	6	117	5	172	33	1,850
Plumbing shops—heating and ventilating.....	63	973	19	271	4	36	1	1	3	50	2	15	6	76	3	118	8	57	11	257	6	92
Paint and glass stores.....																						
Other retail stores:																						
Hardware stores.....	146	4,933	41	810	12	298	9	130	13	386	8	228	23	617	15	407	13	750	10	792	2	425
Feed stores (flour, feed, grain, fertilizer).....	132	3,951	31	433	16	358	8	111	5	195	10	168	19	604	10	287	15	635	15	1,065	3	205
Book stores.....	15	303	9	117	1	24					3	32									1	95
Cigar stores without fountains.....	35	488	31	423	2	20															2	45
Cigar stores with fountains.....	58	1,145	20	174	5	52	2	51	2	3	1	3	3	29			4	46	9	500	12	278
Drug stores.....	145	3,802	80	1,045	27	818	22	668	6	95	5	153	2	33	2	54			1	36	2	27
Drug stores with fountains.....	253	7,401	129	3,623	59	1,356	26	1,083	10	566	14	429	5	113	1	19			1	16	2	78
Florists.....	55	1,093	12	113	4	40	1	63	6	87	3	42	3	117	6	74	16	354	3	20	1	
Jewelry stores.....	4	40	2	7	1	7	1	26														
Camera dealers—photographic supplies.....																						
Jewelry stores—	12	1,092			1	83					1	113									9	856
Jewelry stores (installment credit).....	157	2,402	66	568	27	288	13	140	8	98	10	320	12	218	4	133	5	136	5	278	4	223
Musical stores (without radio).....	12	162	4	17					2	31	1	5	1	21	2	39			1	47	1	2
Music stores (with radio).....																						
Office, school, and store supplies and equipment dealers—	10	844	1	114																		
Office and store mechanical appliances dealers (retail).....																						
Office and store furniture and equipment dealers.....	3	68	1	10	1	13																
Sporting goods specialty stores.....	3	82	1	34					1	20												
Stationers and engravers.....	3	113											1	63								

1 All stores did not report as to their credit activities or whether they sell entirely for cash. This table includes stores in the State which have reported either that they sell entirely for cash or that they sell on credit. The totals agree with Table I except for 2,218 stores with sales of \$33,311,614 which failed to report as to their credit activities.

CENSUS OF DISTRIBUTION

TABLE 8.—THE STATE—CREDIT BUSINESS, BY TYPES OF OPERATION

TYPE OF OPERATION	Number of stores reporting credit sales	Total net sales of such stores	Net credit sales of such stores	Ratio of credit sales to total sales in stores reporting credit sales	Installment sales of stores reporting (installments included also in credit sales) ¹
Total	8,601	\$254,712,877	\$131,082,428	51.46	\$21,126,621
Independent stores ¹	7,123	200,266,403	103,197,582	51.53	-----
Local chains.....	144	11,562,202	7,335,561	63.44	1,271,840
Sectional chains.....	77	6,876,930	3,722,237	54.13	710,101
National chains.....	34	3,204,161	1,976,703	60.01	-----
Other types of operation:					
Industrial stores (including commissaries).....	87	10,407,943	3,766,228	36.19	232,344
Utility-operated retail stores.....	29	892,468	785,375	88.00	627,881
Manufacturer-controlled chains.....	12	766,229	637,430	83.19	92,960
Retailers—country buyers ²	999	13,750,993	5,823,184	42.35	-----
Retailers—wholesalers ³	80	6,103,098	3,473,233	56.91	-----
All other types.....	16	792,450	364,893	46.05	133,417

¹ Includes the initial cash payment which is usually a consideration in installment selling. Installment sales were not reported in places having less than 10,000 inhabitants, nor by any stores with total sales of less than \$60,000 annually. Therefore, this column can not be related to the credit sales column because it is incomplete. Installment dealers frequently did not report as installment sales those transactions in which the customers' notes are handled through finance companies.

² Includes single-store independents, and 2 and 3 store independents.

³ These classifications are used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE

A.—REPORTED RECEIPTS FROM THE SALE OF MEALS ¹

KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals	KIND OF BUSINESS	Normal seating capacity	Receipts from sale of meals
Total	28,547	\$10,071,157	Other stores in which meals are served—Continued.		
Restaurants, cafeterias, and eating places.....	26,017	9,639,429	Grocery stores (without meats).....	425	\$65,134
Cafeterias.....	863	402,114	Combination stores—grocery stores with meats.....	117	35,500
Lunch rooms.....	10,389	2,811,090	Bakeries—bakery goods stores (except manufacturing bakeries).....	24	3,500
Restaurants with table service.....	12,900	5,637,875	General stores—groceries with apparel.....	26	18,760
Refreshment stands.....	38	3,049	General stores—groceries with other merchandise.....	68	7,670
Fountain—lunches.....	386	113,996	Department stores.....	200	29,183
Lunch counters.....	1,450	670,405	Variety, 5-and-10, and to-a-dollar stores.....	40	18,326
Other stores in which meals are served.....	2,530	431,728	Filling stations with merchandise.....	625	72,901
Confectionery stores (candy and fountain).....	710	79,139	Cigar stands.....	109	64,561
Dairy products stores (including ice cream).....	29	6,095	Cigar stores without fountains.....	12	3,760
Delicatessen stores.....	30	7,602	Drug stores.....	124	10,627

¹ This table is based upon replies to a question as to the total receipts from the sale of meals. Not all stores selling meals replied in detail. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of food sales.

B.—RECEIPTS FROM AUTOMOTIVE REPAIRS AND STORAGE ¹

KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)	KIND OF BUSINESS	Number of repair employees	Receipts from repair service	Receipts from storage (incidental to merchandise sales)
Total	2,073	\$7,287,006	\$486,092	Automotive group—Continued.			
Food group.....	2	5,850	-----	Motor cycle dealers.....	4	\$6,200	-----
Grocery stores (without meats).....	2	5,850	-----	Body, fender and paint shops.....	100	430,140	\$2,665
General stores.....	8	26,081	900	Garages (repairs and storage, gasoline, oil, accessories).....	529	2,210,673	93,770
General stores—groceries with dry goods.....	1	2,050	-----	Radiator shops (including repairs).....	4	12,361	-----
General stores—groceries with other merchandise.....	7	23,431	900	Furniture and household group.....	2	3,000	-----
Automotive group.....	2,047	7,202,582	485,192	Radio and electrical shops.....	2	3,000	-----
Automobile sales rooms.....	1,208	3,721,755	390,214	Lumber and building group.....	5	20,300	-----
Used-car dealers.....	12	31,719	-----	Roofing.....	5	12,000	-----
Automobile dealers with farm implements and machinery.....	6	18,981	-----	Paint and glass stores.....	-----	8,300	-----
Accessory stores with tires and batteries.....	45	187,115	-----	Other retail stores.....	7	19,496	-----
Battery and ignition shops—brake-repair shops.....	30	159,070	2,352	Hardware stores.....	7	13,996	-----
Tire shops (including tire repairs).....	44	149,849	3,600	Miscellaneous classifications (combined).....	-----	5,500	-----
Filling stations—gasoline and oil.....	13	35,329	-----	Secondhand stores.....	2	9,700	-----
Filling stations with tires and accessories.....	41	202,065	2,500				
Filling stations with other merchandise.....	11	37,325	-----				

¹ This table is based upon replies to a question as to the total receipts from automotive repairs and storage. Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of automotive repairs and storage.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1357

TABLE 9.—THE STATE—RECEIPTS OTHER THAN FROM THE SALE OF MERCHANDISE—Continued

C.—RECEIPTS FROM OTHER REPAIRS AND SERVICE¹

KIND OF BUSINESS	Receipts from other repairs and service (except automotive)	KIND OF BUSINESS	Receipts from other repairs and service (except automotive)
Total	\$1,865,680	Furniture and household group—Continued.	
Food group		Household appliances stores (electrical).....	\$40,629
Confectionery stores (candy and fountain).....	7,085	Household appliances stores.....	4,000
Grocery stores (without meats).....	2,015	Refrigerator dealers—electric only.....	2,149
General stores		Radio and electrical shops.....	97,411
General stores—groceries with dry goods.....	23,744	Radio and musical instruments stores.....	3,463
General stores—groceries with other merchandise.....	1,800	Restaurants, cafeterias, and eating places	7,805
General merchandise group		Lunch rooms.....	3,400
Department stores with food departments.....	2,815	Soft-drink stands.....	4,205
Department stores without food departments.....	100,854	Lumber and building group	700,289
Automotive group		Lumber and building material dealers.....	70,361
Automobile dealers with farm implements and machinery.....	10,680	Lumber and hardware.....	46,500
Battery and ignition shops—brake repair shops.....	3,860	Roofing.....	49,431
Motor cycle dealers.....	2,570	Electrical shops (without radio).....	83,600
Bicycle shops.....	850	Heating appliances and oil burners.....	22,019
Garages (repairs and storage, gasoline, oil, accessories).....	2,500	Plumbing shops—heating and ventilating.....	309,877
Apparel group		Paint and glass stores.....	117,901
Men's and boys' clothing stores.....	91,781	Other retail stores	716,641
Men's furnishings stores.....	5,767	Hardware stores.....	22,262
Men's clothing and furnishings stores.....	2,700	Hardware and farm implement stores.....	6,885
Women's ready-to-wear specialty stores—apparel and accessories.....	6,600	Harness shops.....	3,425
Custom tailors.....	1,698	Jewelry stores (installment credit).....	22,018
Shoe stores—men's.....	53,334	Jewelry stores.....	238,762
Family shoe stores—men's, women's, children's.....	4,700	News dealers.....	600
Furniture and household group		Office and school supplies.....	2,000
Furniture stores.....	168,335	Office and store mechanical appliance dealers, retail.....	89,486
Furniture and hardware stores.....	7,780	Opticians and optometrists.....	1,185
Draperies, curtains, and upholstery stores.....	906	Printers and lithographers.....	84,584
	6,000	Monuments and tombstones.....	800
		Miscellaneous classifications (combined).....	244,033
		Secondhand stores	35,871

¹ This table is based upon replies to a question as to the total receipts from repairs and service (except automotive). Additional data on this subject are contained in the commodity table. Both tables should be considered in any study of repairs and service (except automotive).

TABLE 10.—THE STATE—MERCHANDISE MANUFACTURED BY RETAILERS—SALES TO OTHER RETAILERS—RETURNED GOODS—BY KINDS OF BUSINESS

KIND OF BUSINESS	Merchandise manufactured on sales premises ¹	Sales to other retailers for use or resale ¹	Returned goods and allowances ¹	KIND OF BUSINESS	Merchandise manufactured on sales premises ¹	Sales to other retailers for use or resale ¹	Returned goods and allowances ¹
Total	\$1,136,715	\$3,987,428	\$2,428,994	Apparel group—Continued			
Food group				Family shoe stores—men's, women's, and children's.....			\$22,477
Confectionery stores (candy and fountain).....	289,011	289,087		Furniture and household group	\$17,432	\$117,000	981,925
Dairy products stores:	44,867			Furniture stores:			
Dairy products stores (including ice cream).....	73,417	5,812		Furniture stores.....		117,000	757,568
Milk dealers.....	71,372	62,149		Furniture and undertaker.....			12,043
Grocery stores (without meats).....	5,000	54,550		Furniture and hardware stores.....			3,323
Combination stores (groceries and meats):				Draperies, curtains, and upholstery stores.....	1,000		
Grocery stores with meats.....	5,000	42,290		Household appliances stores (electrical).....			72,355
Meat markets with groceries.....	3,744	54,306		Awnings, flags, banners, window shades, and tents.....	16,432		
Bakeries—bakery goods stores (except manufacturing bakeries).....	78,850	65,250		Radio and music stores:			
Other food stores:				Radio and electrical shops.....			27,101
Farm products stores.....	6,761	4,010		Radio and musical instruments stores.....			109,530
Bottled waters and beverages.....				Lumber and building group	363,451	430,517	35,786
General stores		1,134,289	20,931	Lumber and building material dealers:			
General stores—groceries with apparel.....		7,155		Lumber and building material dealers.....	105,959	270,370	21,056
General stores—groceries with dry goods.....		256,631		Lumber and hardware.....	204,192	160,147	11,000
General stores—groceries with other merchandise.....				Roofing.....	13,300		
General merchandise group		870,493	20,931	Electrical shops (without radio).....	30,000		
Department stores:				Heating appliances and oil burners.....			1,742
With food departments.....				Paint and glass stores.....			1,938
Without food departments.....				Other retail stores	377,519	290,347	173,955
Dry goods stores.....				Hardware stores.....		14,035	21,419
General merchandise stores with food departments.....		16,981		Hardware and farm implement stores:			
Automotive group	10,430	1,719,255	309,046	Farm implement dealers with hay, grain, and feed.....		2,500	
Motor-vehicle dealers:				Hardware and farm implement stores.....			15,043
Automobile sales rooms—new and trade-in.....		1,514,459	201,409	Farmers' supplies:			
Used-car dealers.....		31,549	3,396	Feed stores (hour, feed, grain, fertilizer).....	51,163	63,372	
Accessories, tires, and batteries:				Harness shops.....	15,934		
Accessory stores with tires and batteries.....		8,000	2,460	Feed stores with groceries.....			32,941
Battery and ignition shops—brake repair shops.....				Book stores.....			14,983
Tire shops (including tire repairs).....		12,000	3,270	Cigar stores without fountains.....	1,775		
Filling stations:				Coal and wood yards—ice dealers:			
Filling stations with tires and accessories.....	8,190	92,367		Coal and wood yards.....	25,740		
Filling stations with other merchandise.....		2,645		Ice dealers.....	20,761		10,000
Motor cycle dealers.....			5,878	Drug stores with fountains.....			20,794
Body, fender, and paint shops.....	2,240		2,633	Florists.....	41,626		1,768
Apparel group				Jewelry stores (installment credit).....			60,698
Men's clothing and furnishings stores.....	88,879		155,275	Office, school, and store supplies and equipment dealers:			
Family clothing stores—men's, women's, children's.....	64,627		51,021	Office and school supplies.....		9,180	7,476
Women's ready-to-wear specialty stores—apparel and accessories.....				Office and store mechanical appliance dealers (retail).....		85,607	51,243
Custom tailors.....	24,282		28,535	Printers and lithographers.....	50,582		
				Monuments and tombstones.....	81,735		
				Miscellaneous classifications (combined).....	88,190	20,250	2,923
				Secondhand stores			2,700

¹ Merchandise manufactured on sales premises is a factor in retail distribution in that, like the sale of services and meals, it represents a proportion of total retail business for which there is no corresponding purchase of merchandise in kind. Sales to other retailers include merchandise for their use, such as supplies, and merchandise for resale, which is in the nature of wholesale business. Returned goods and allowances were not reported by stores in cities and places of less than 10,000 population, nor by stores with sales of less than \$60,000 annually. Blanks indicate that no returned goods were reported, not necessarily that no goods were returned.

CENSUS OF DISTRIBUTION

TABLE 11A.—THE STATE—RETAIL SALES, BY CERTAIN MANUFACTURING ESTABLISHMENTS WHICH ARE INCLUDED IN THE CENSUS OF MANUFACTURES

[Manufacturing bakeries included herein are those which report that 25 per cent or more of their sales are to home consumers. Planing mills included herein are those which report that they sell principally to industrial and home consumers, for utilization rather than for resale. Power laundry sales include the full amount received for work done. The cleaning and dyeing establishments' sales include both retail and wholesale, the retail sales for the State aggregating \$1,719,142]

	MANUFACTURING BAKERIES		PLANING MILLS		POWER LAUNDRIES		CLEANING AND DYEING ESTABLISHMENTS	
	Number of establishments	Net sales (1929)	Number of mills	Net sales (1929)	Number of establishments	Net sales (1929)	Number of establishments	Net sales (1929)
Total.....	43	\$1,038,489	41	\$4,434,363	56	\$3,793,224	83	\$1,864,993

TABLE 11B.—THE STATE—COUNTRY BUYING (ASSEMBLING) OF FARM PRODUCTS BY RETAILERS WHO ARE ALSO ASSEMBLERS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Retailers who are also country buyers are included in the Retail Census. That part of their business which is the assembling of farm products is shown below]

COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)	COUNTY	Country buying (assembling)
Total.....	\$2,250,146	Jackson.....	\$14,053	Pleasants.....	\$1,525
Barbour.....	(x)	Jefferson.....	(x)	Pocahontas.....	65,101
Berkeley.....	36,131	Kanawha.....	7,330	Preston.....	72,916
Boone.....	8,625	Lewis.....	(x)	Raleigh.....	6,200
Braxton.....	126,637	Lincoln.....	50,250	Randolph.....	22,968
Brooke.....	(x)	Logan.....	105,420	Ritchie.....	136,831
Cabell.....	51,000	Marion.....	35,450	Roane.....	235,196
Calhoun.....	82,643	Marshall.....	64,034	Summers.....	82,793
Clay.....	(x)	Mason.....	82,769	Tucker.....	(x)
Doddridge.....	21,070	Mercer.....	30,761	Tyler.....	67,459
Fayette.....	6,853	Mineral.....	(x)	Upshur.....	37,692
Gilmer.....	50,459	Mingo.....	6,780	Wayne.....	7,900
Grant.....	(x)	Monongalia.....	25,421	Webster.....	26,907
Greenbrier.....	135,145	Monroe.....	220,696	Wetzel.....	70,146
Hancock.....	(x)	Morgan.....	20,857	Wirt.....	33,790
Harrison.....	77,959	Nicholas.....	53,365	Wood.....	18,465
		Ohio.....	895		

TABLE 11C.—THE STATE—RETAIL SALES, BY WHOLESALE ESTABLISHMENTS CLASSIFIED BY KINDS OF BUSINESS

KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS		KIND OF BUSINESS	SALES TO ULTIMATE CONSUMERS	
	By wholesalers only ¹	By all types of wholesalers ¹		By wholesalers only ¹	By all types of wholesalers ¹
Total.....	\$4,291,333	\$5,646,774	Groceries and food specialties.....	\$158,212	\$160,019
Automotive.....	2,347,323	2,347,323	Groceries (general line).....	124,855	124,855
Automobiles and other motor vehicles.....	(x)	(x)	Food and grocery specialties.....	33,327	35,134
Automobile parts (new and used).....	(x)	(x)	Hardware.....	160,220	160,220
Chemicals, drugs and allied products.....	93,293	333,293	Hardware (general line).....	137,910	137,910
Chemicals.....		245,000	Hardware (specialty).....	22,310	22,310
Drugs and drug sundries (general line).....	15,000	15,000	Iron and steel scrap and other waste materials.....	12,972	12,972
Paints, varnishes, lacquers, and enamels.....	78,293	78,293	Iron and steel scrap.....	2,972	2,972
Dry goods and apparel.....	24,440	24,440	Junk and scrap.....	10,000	10,000
Clothing and furnishings (other than millinery and footwear).....	13,000	13,000	Lumber and building materials (other than metal).....	294,872	294,872
Shoes and other footwear.....	11,440	11,440	Construction and building materials (other than metal and wood).....	25,000	25,000
Electrical.....	15,760	15,760	Lumber and mill work.....	269,872	269,872
Electrical goods including appliances.....	10,000	10,000	Machinery, equipment, and supplies (except electrical).....	163,702	185,114
Electrical equipment and supplies.....	5,760	5,760	Commercial equipment and supplies.....		24,162
Farm supplies (except machinery and equipment):			Farm machinery and equipment.....		7,250
Feed.....	(x)	59,673	Manufacturing, mining, and drilling machinery, equipment, and supplies.....	163,702	163,702
Food products (not elsewhere specified).....	694,143	774,843	Metals and minerals (except petroleum and scrap):		
Confectionery and soft drinks.....		10,000	Coal.....		996,522
Dairy products.....	186,500	242,800	Petroleum and petroleum products.....	130,637	130,637
Poultry and poultry products.....		1,400	Plumbing and heating equipment and supplies.....	25,098	25,098
Dairy and poultry products.....		12,400	All other.....	68,777	60,777
Fruits and vegetables (fresh).....	6,643	7,243	Books, periodicals, and newspapers.....	48,068	46,068
Meats and meat products.....	501,000	501,000	Miscellaneous kinds of business.....	20,709	20,709
General merchandise.....	(x)	44,809			

¹ "Wholesalers only," includes those wholesalers and importers who sell to retailers for re-sale, although it does not include manufacturers' sales branches. For types of distributors included in "All types of wholesalers," reference should be made to the wholesale census, and especially to Table 4 therein.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1359

TABLE 12A.—THE STATE—FORMS OF ORGANIZATION

	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES (full time)	TOTAL PAY ROLL (including part time)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
						Amount	Per cent of total sales
Total.....	17,244	17,377	32,532	\$42,106,175	\$72,675,950	\$447,576,614	100.00
Proprietorships.....	14,162	17,005	15,367	17,260,461	41,009,920	230,003,878	51.35
Proprietorships which are also members of cooperative associations.....	19	23	52	59,761	113,590	945,066	.21
Corporations.....	2,723		16,871	24,601,526	31,280,650	214,864,906	47.97
Corporations which are also members of cooperative associations.....	5		21	37,562	65,160	478,394	.11
Cooperative associations.....	22		27	21,475	45,770	382,920	.09
Negro proprietorships.....	310	344	177	117,419	160,070	1,169,006	.26
Oriental mutuals.....	3	5	17	7,970	790	32,444	.01

TABLE 12B.—THE STATE—STORES OPERATED BY NEGRO PROPRIETORS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES (full time)	TOTAL PAY ROLL (including part time)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES (1929)	
						Amount	Per cent of total sales
Total.....	310	344	177	\$117,419	\$160,070	\$1,169,006	100.00
Food group ¹	92	193	21	10,183	37,670	280,488	22.28
Candy and confectionery stores.....	17	19	3	1,173	3,380	36,078	3.09
Grocery stores (without meats).....	41	44	6	3,090	17,610	24,145	8.05
Combination stores (groceries and meats).....	24	30	9	4,902	13,700	100,713	8.62
Other food stores.....	8	8	3	1,018	2,220	27,173	2.32
General stores—groceries with dry goods or apparel.....	18	26	10	5,526	38,580	211,981	18.13
Automotive group.....	13	14	9	6,008	3,040	40,218	3.44
Filling stations.....	4	4	1	600	370	6,600	.56
Garages and repair shops.....	9	10	8	5,408	2,670	33,618	2.83
Apparel group ¹	10	10	3	2,438	4,970	25,384	2.17
Men's and boys' clothing and furnishings stores.....	3	3	1	300	890	5,350	.46
Women's ready-to-wear stores.....	3	3			1,100	8,500	.73
Shoe stores.....	3	3	1	936	1,980	8,984	.77
Restaurants, cafeterias, and eating places.....	149	157	100	55,643	24,820	351,553	29.64
Restaurants, cafeterias, and lunch rooms.....	107	114	92	49,728	19,990	320,041	27.38
Lunch counters, refreshment stands, etc.....	42	43	8	5,915	4,830	61,492	5.26
Other retail stores.....	25	31	33	39,923	52,340	243,154	20.97
General merchandise stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Furniture stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Other home furnishings and appliance stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Hardware stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	6	7	3	2,016	1,800	13,056	1.12
Coal and wood yards—ice dealers.....	1	(x)	(x)	(x)	(x)	(x)	(x)
Drug stores.....	11	15	21	22,479	29,960	149,903	12.74
Miscellaneous classifications (combined).....	3	4	2	2,050	1,410	22,553	1.95
Secondhand stores.....	3	3	1	703	650	4,300	.37

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

TABLES 13 AND 14—RETAIL DISTRIBUTION, BY COUNTIES AND INCORPORATED PLACES HAVING 1,000 INHABITANTS OR MORE

(These tables, which were included in the separate State bulletins, have been withdrawn and are included as Tables 13 and 14 of Volume I, Part 1, Retail Distribution)

CENSUS OF DISTRIBUTION

TABLE 15.—THE STATE—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FOOD GROUP			GENERAL MERCHANDISE GROUP		
Dairy products stores (including ice cream): (Commodity coverage, 20.8 per cent)			Department stores (with food departments): (Commodity coverage, 90.4 per cent)		
Bakery products, fresh.....	12.2	1.1	Antiques, art goods, gifts.....	1.3	0.4
Butter and cheese.....	32.2	17.9	Apparel and accessories (women's, misses', children's)—		
Delicatessen, ready-to-serve foods.....	24.9	11.7	Children's wear.....	1.2	.8
Eggs.....	37.1	17.3	Millinery.....	3.3	3.3
Ice cream.....	38.5	20.5	Hosiery.....	9.0	4.3
Milk and cream.....	32.9	28.2	Coats, suits, and dresses.....	15.0	15.0
Receipts from sale of meals.....	37.1	3.3	Underwear, negligees, corsets, etc.....	9.3	9.3
			Other apparel, except furs.....	2.7	1.8
			Appliances and supplies, electrical—		
Milk dealers: (Commodity coverage, 39.5 per cent)			Household appliances, motor-driven (except refrigerators).....	1.4	.9
Butter and cheese.....	11.3	3.6	Household heating appliances—portable.....	.5	.2
Eggs.....	2.3	.5	Cigars, cigarettes, tobacco and smokers' supplies.....	.9	.6
Ice cream.....	2.9	.3	Clothing and furnishings (men's and boys').....	9.9	9.9
Milk and cream.....	65.6	95.6	Confectionery and nuts.....	.5	.5
			Dry goods and notions.....	13.4	13.4
			Piece goods.....	5.4	
Combination stores—Grocery stores with meats: (Commodity coverage, 15.2 per cent)			Notions and small wares.....	4.4	
Bakery products, fresh.....	6.4	5.5	Other dry goods.....	3.0	
Bottled beverages.....	1.2	.7	Fountain sales, ice cream, lunches.....	1.5	1.0
Confectionery and nuts.....	1.3	.8	Furniture, household.....	4.2	4.2
Delicatessen, ready-to-serve foods.....	1.5	.3	Furs and fur goods.....	1.6	1.1
Fresh fish and other sea foods.....	1.3	.7	Groceries.....	6.0	6.0
Fruits and vegetables.....	17.3	16.6	Home furnishings—		
Groceries—			Draperies, upholstery, and curtains.....	3.2	3.2
Butter and cheese.....	5.8	5.8	Floor coverings.....	1.5	1.5
Eggs.....	3.6	3.6	China, glassware and crockery.....	.7	.7
Lard, cooking fats, etc.....	3.3	3.3	Kitchen utensils.....	1.2	1.2
Flour.....	4.0	4.0	Other home furnishings.....	4.2	4.2
Sugar.....	4.9	4.9	Infants' wear.....	3.7	3.7
Canned goods and other groceries.....	25.4	25.4	Jewelry, silverware, and clocks.....	.8	.5
Ice cream.....	1.9	.1	Leather goods, billfolds, gloves, and handbags.....	.9	.5
Meats, including poultry.....	21.2	21.2	Luggage.....	.5	.5
Milk and cream.....	3.2	2.6	Musical instruments and accessories.....	.2	.1
Nonfood products:			Paints, varnishes, glass, and painters' supplies.....	.5	.2
Cigars, cigarettes, and tobacco.....	3.0	2.1	Radios and equipment.....	1.0	.6
Hardware.....	1.3	.1	Receipts from sale of meals.....	3.2	1.0
Household supplies.....	2.9	.6	Refrigerators, electric and gas.....	2.7	1.0
Stationery and school supplies.....	.6	.2	Seeds, bulbs, plants, and nursery stock.....	.3	.1
Other nonfood products.....	(x)	1.3	Service.....	.3	.1
Receipts from sale of meals.....	5.7	.2	Shoes and other footwear.....	4.0	3.0
			Stationery and books—		
Combination stores—Meat markets with groceries: (Commodity coverage, 44.7 per cent)			Books.....	.4	.1
Bakery products, fresh.....	6.9	4.2	Paper and paper goods.....	1.1	.7
Bottled beverages.....	.7	.3	Toilet articles and preparations.....	3.2	3.2
Confectionery and nuts.....	1.4	.6	Toys and games.....	.3	.3
Delicatessen, ready-to-serve foods.....	7.9	1.9	Wallpaper.....	.3	.2
Fresh fish and other sea foods.....	3.1	1.6			
Fruits and vegetables.....	14.3	12.3	Department stores (without food departments): (Commodity coverage, 87.1 per cent)		
Groceries—			Antiques, art goods, gifts.....	1.5	.4
Butter and cheese.....	3.5	3.8	Apparel and accessories (women's, misses', children's)—		
Eggs.....	2.3	2.3	Children's wear.....	2.2	1.3
Lard, cooking fats, etc.....	2.1	2.1	Millinery.....	3.3	3.0
Flour.....	3.5	3.5	Hosiery.....	5.0	4.5
Sugar.....	3.3	3.3	Coats, suits, and dresses.....	16.2	15.0
Canned goods and other groceries.....	10.3	10.3	Underwear, negligees, corsets, etc.....	5.8	5.3
Meats, including poultry.....	49.7	49.7	Other apparel, except furs.....	2.9	2.5
Milk and cream.....	1.9	1.0	Appliances and supplies, electrical—		
Nonfood products:			Household appliances, motor-driven.....	2.2	1.3
Cigars, cigarettes, and tobacco.....	2.7	.8	Household heating appliances—portable.....	.7	.2
Household supplies.....	2.3	.2	Lighting equipment.....	.6	.2
Other nonfood products.....	(x)	4	Other appliances.....	.9	.2
Receipts from sale of meals.....	(x)	1.7	Automotive parts and accessories—		
			Automotive parts and accessories (except tires, tubes, and batteries).....	8.5	1.4
Meat markets: (Commodity coverage, 43.8 per cent)			Tires, tubes, and tire accessories.....	10.4	3.8
Bakery products, fresh.....	4.0	.2	Batteries.....	.6	.1
Butter and cheese.....	10.4	5.1	Bicycles and accessories.....	.8	.1
Canned goods and other groceries.....	.5	.1	Clothing and furnishings (men's and boys')—		
Eggs.....	3.1	2.4	Custom tailoring.....	.4	.2
Flour.....	2.0	.1	Suits.....	5.9	5.1
Fresh fish and other sea foods.....	2.2	.7	Overcoats.....	1.2	.9
Fruits and vegetables.....	1.7	1.4	Hats and caps.....	.7	.5
Lard, cooking fats, etc.....	3.3	2.6	Furnishings.....	5.4	4.2
Meats, including poultry.....	54.4	54.4	Work clothing.....	1.3	.9
			Other clothing.....	1.0	.7

NOTE.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity, in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores of the same kind in the State. The percentages shown in this second column are applicable to the sales shown in Table I. Commodities reported in the form of *included items*, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions.)

(x) indicates that a per cent for this classification is of no specific use and it has not been computed.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1361

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			GENERAL MERCHANDISE GROUP—Continued		
Department stores (without food departments)—Continued.			General merchandise stores (with food departments)—Con.		
Dry goods and notions:	0.5	0.2	Bakery products, fresh	2.3	1.3
Cotton piece goods:			Bottled beverages	3.8	1.5
Linen goods	4.0	3.9	Cigars, cigarettes, and tobacco	8.6	1.7
Wool and wool-mixed goods	1.4	.9	Clothing and furnishings (men's and boys')—		
Rayon piece goods	.9	.7	Custom tailoring	4.8	2.3
Silk and velvet piece goods	2.1	1.2	Suits	6.5	3.9
Notions and small wares	3.0	2.4	Overcoats	1.3	.8
Other dry goods	2.8	2.6	Hats and caps	2.9	1.8
Fountain sales, ice cream, lunches	2.9	1.5	Furnishings	2.7	1.6
Furniture—	1.1	.2	Work clothing	3.5	2.8
Bedroom	1.8	.9	Other clothing	1.7	.8
Living room, library, and hall	1.8	.4	Confectionery and nuts	4.6	1.8
Dining room	1.0	.5	Deli-casens, ready-to-serve foods	6.7	1.3
Kitchen	.6	.3	Drugs, patent medicines, etc.	5.0	1.0
Other household	.6	.3	Dry goods and notions		
Furs and fur goods	2.0	1.0	Cotton piece goods	6.1	4.9
Hardware	3.3	.5	Linen goods	.3	.2
Heating and plumbing equipment and supplies	1.7	.1	Wool and wool-mixed goods	1.5	.9
Home furnishings—			Rayon piece goods	2.5	2.0
Draperies, upholstery, and curtains	3.6	2.7	Silk and velvet piece goods	3.5	2.8
Floor coverings	3.6	2.7	Notions and small wares	1.1	.5
Bedding, mattresses, springs	1.0	.2	Other dry goods	1.1	.5
China, glassware, and crockery	1.1	.6	Fountain sales, ice cream, lunches	1.2	.2
Kitchen utensils	1.6	.3	Fruits and vegetables	7.1	2.8
Other home furnishings	3.8	2.5	Fuel—		
Infants' wear	2.6	1.9	Coal	4.6	.9
Jewelry, silverware, and clocks	.9	.7	Wood, coke, and other fuels	.4	.1
Leather goods, bill folds, gloves, and handbags	1.1	.6	Furs and fur goods	5.0	1.6
Luggage	.6	.4	Groceries—		
Miscellaneous merchandise	(x)	2.0	Butter and cheese	2.7	1.8
Musical instruments and accessories	4.2	.3	Eggs	1.8	1.2
Paints, varnishes, glass, and painters' supplies	2.6	.4	Lard, cooking fats, etc.	3.4	2.3
Radios and equipment	4.1	2.0	Flour	3.1	2.1
Service	1.6	.6	Sugar	3.4	2.3
Shoes and other footwear—			Canned goods and other groceries	4.7	3.2
Men's	1.5	1.0	Hardware—		
Boys' and youths'	1.2	.8	Builders' and sheet hardware	2.3	.5
Women's	5.3	4.0	Other hardware	1.8	.4
Misses' and children's	1.7	1.3	Home furnishings	6.2	1.7
Rubber and other footwear	.6	.3	Infants' wear	3.2	1.9
Sporting goods, gymnasium and playground equipment	3.8	.6	Jewelry and clocks—		
Stationery and books—			Clocks	.7	.1
Books	.7	.4	Watches	1.3	.3
Paper and paper goods	.5	.2	Luggage	4.2	2.2
Stoves and ranges, gas	.2	.1	Meats, including poultry	14.3	5.7
Stoves, ranges, heaters, etc. (other than electric or gas)	4.1	.6	Milk and cream	2.6	1.0
Toilet articles and preparations	2.1	1.4	Paints, varnishes, glass, and painters' supplies	5.3	2.3
Toys and games	1.4	1.1	Shoes and other footwear—		
Wall paper	.8	.4	Men's	8.0	6.4
			Boys' and youths'	1.9	1.5
			Women's	6.1	4.9
			Misses' and children's	1.9	1.5
			Infants'	.8	.5
			Rubber and other footwear	.7	.6
			Smokers' supplies	1.4	.3
			Stationery, books, and magazines	1.0	.3
			Toys and games	2.1	.6
			Wall paper	12.4	3.5
Dry goods stores:			General merchandise stores (without food departments):		
(Commodity coverage, 34.4 per cent)			(Commodity coverage, 25.3 per cent)		
Apparel and accessories (women's, misses', children's)—			Art goods, gifts	9.4	5.5
Children's wear	1.9	.7	Apparel and accessories (women's, misses', children's)	25.4	22.9
Millinery	3.0	1.6	Custom tailoring	1.7	
Hosiery	9.8	9.8	Children's wear	1.1	
Coats, suits, and dresses	20.4	19.4	Millinery	1.7	
Underwear, negligees, corsets, etc.	8.0	8.0	Hosiery	6.7	
Other apparel, except furs	5.5	4.8	Coats, suits, and dresses	5.9	
Clothing and furnishings (men's and boys')—			Underwear, negligees, corsets, etc.	5.6	
Suits	.9	.1	Other apparel	1.1	
Furnishings	9.2	7.5	Automotive parts and accessories—		
Work clothing	.5	.2	Automotive parts and accessories (except tires and tubes)	3.9	.1
Dry goods and notions—			Tires, tubes, and tire accessories	4.4	.1
Cotton piece goods	16.7	16.7	Clothing and furnishings (men's and boys')	30.4	27.4
Linen goods	3.9	.9	Suits	8.3	
Wool and wool-mixed goods	3.4	3.1	Overcoats	3.1	
Rayon piece goods	3.8	.9	Hats and caps	1.5	
Silk and velvet piece goods	7.3	6.7	Furnishings	6.2	
Notions and small wares	5.0	4.6	Work clothing	5.2	
Other dry goods	2.1	1.7	Other clothing	3.1	
Furs and fur goods	2.0	.2	Drug sundries	4.1	.3
Gift merchandise	1.4	.3	Dry goods and notions	26.1	24.7
Home furnishings—			Cotton piece goods	7.8	
Draperies, and curtains	5.0	3.0	Linen goods	3.3	
Bedding and pillows	2.1	.1	Wool and wool-mixed goods	2.9	
China, glassware, and crockery	5.0	.6	Rayon piece goods	1.3	
Other home furnishings	4.0	.7	Silk and velvet piece goods	.8	
Infants' wear	3.8	2.0	Notions and small wares	4.5	
Jewelry, silverware, and clocks	3.0	1.1	Other dry goods	4.1	
Leather goods, gloves, and handbags	1.3	.2	Furniture, household	2.1	.1
Miscellaneous merchandise	(x)	.7	Hardware—		
Shoes and other footwear	6.4	2.0	Carpenters' and mechanics' tools	4.9	.4
Toiletries and cosmetics	1.8	.7	Other hardware	4.4	.8
Toys and games	1.6	.2			
General merchandise stores (with food departments):					
(Commodity coverage, 11.9 per cent)					
Apparel and accessories (women's, misses', children's)—					
Children's wear	3.2	1.9			
Millinery	6.5	3.9			
Hosiery	2.0	1.2			
Coats, suits, and dresses	6.8	3.5			
Underwear, negligees, corsets, etc.	.7	.4			

CENSUS OF DISTRIBUTION

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			AUTOMOTIVE GROUP		
General merchandise stores (without food departments)—Con.			Automobile salesrooms:		
Home furnishings—			(Commodity coverage, 53.0 per cent)		
Floor coverings.....	2.0	0.5	Automobiles, parts and accessories—		
Bedding, mattresses, springs.....	2.2	.1	Passenger automobiles, new.....	48.7	46.6
China, glassware, and crockery.....	12.9	3.0	Used passenger cars.....	22.3	19.4
Kitchen utensils.....	1.6	.3	Buses.....	8.9	.2
Infants' wear.....	2.4	.2	Commercial cars and trucks, new.....	13.5	7.3
Jewelry, silverware, and clocks—			Used commercial cars and trucks.....	2.9	1.2
Clocks.....	2.9	.2	Special-purpose vehicles, etc.....	5.9	.2
Rings, other than diamond.....	1.9	.1	Automotive parts and accessories (except tires, tubes, and batteries).....	8.4	7.3
Gold and gold-filled jewelry.....	2.5	.1	Tires, tubes, and tire accessories.....	2.0	1.2
Plated silverware.....	13.4	.7	Automobiles, new, sold to dealers.....	11.7	5.6
Luggage.....	1.8	.3	Used cars sold to dealers.....	4.6	.1
Miscellaneous merchandise.....	(x)	.2	Commercial cars and trucks, new, sold to dealers.....	3.7	1.0
Radios and equipment.....	2.8	.1	Parts and accessories sold to dealers.....	2.4	.3
Sheet music, music books, etc.....	1.4	.1	Batteries.....	1.0	.2
Shoes and other footwear.....	22.1	14.4	Gasoline.....	2.9	1.3
Men's.....	7.4		Miscellaneous merchandise.....	(x)	.3
Boys' and youths'.....	1.7		Oils and greases.....	.7	.4
Women's.....	3.1		Radios and equipment.....	3.8	.3
Misses' and children's.....	1.1		Repairs and service.....	6.2	6.1
Infants'.....	.4		Storage.....	8.9	1.0
Rubber and other footwear.....	.7				
Stationery, books, and magazines.....	6.2	.8	Used-car dealers:		
Stoves, ranges, heaters, etc. (other than electric or gas).....	5.1	.1	(Commodity coverage, 75.2 per cent)		
Toilet articles.....	2.5	.4	Automobiles, new, sold to dealers.....	25.7	11.7
Toiletries and cosmetics.....	2.5	.4	Miscellaneous merchandise.....	(x)	.3
Toys and games.....	6.3	1.0	Parts and accessories sold to dealers.....	.8	.4
Wallpaper.....	2.0	.2	Repairs and service.....	14.1	2.8
			Used commercial cars and trucks.....	8.4	.1
			Used passenger cars.....	84.7	84.7
Variety, 5-and-10, and 25-cent stores: 1			Accessory stores with tires and batteries:		
(Commodity coverage, 19.5 per cent)			(Commodity coverage, 23.1 per cent)		
Apparel and accessories (women's, misses', children's)—			Automotive parts and accessories (except tires, tubes, and batteries).....	64.7	48.9
Children's wear.....	17.8	1.4	Batteries.....	21.3	11.1
Millinery.....	2.2	1.8	Gasoline.....	8.5	.6
Hosiery.....	8.3	5.8	Miscellaneous merchandise.....	(x)	.1
Dresses.....	7.6	.2	Oils and greases.....	2.5	.2
Underwear, negligees, corsets, etc.....	5.6	4.1	Radios and equipment.....	18.8	2.4
Other apparel.....	10.9	3.9	Repairs and service.....	12.6	6.7
Appliances and supplies, electrical—			Tires, tubes, and tire accessories.....	42.3	30.0
Household appliances, motor-driven.....	.9	.5	Battery and ignition shops—brake-repair shops:		
Lighting equipment.....	1.3	.2	(Commodity coverage, 22.9 per cent)		
Incandescent lamps.....	1.3	1.1	Automotive parts and accessories (except tires, tubes, and batteries).....	8.1	5.1
Construction materials.....	2.0	1.4	Batteries.....	58.2	58.2
Other appliances.....	1.5	1.1	Parts and accessories sold to dealers.....	3.3	1.5
Art goods, gifts.....	1.7	.2	Radio parts and accessories.....	3.4	.2
Batteries.....	.9	.2	Repairs and service.....	34.6	33.0
Bottled beverages.....	.5	.1	Storage.....	3.8	1.8
Clothing and furnishings (men's and boys')—			Tires, tubes, and tire accessories.....	3.3	.2
Furnishings.....	9.9	3.2	Tire shops (including tire repairs):		
Work clothing.....	1.9	.2	(Commodity coverage, 83.6 per cent)		
Other clothing.....	3.3	.8	Automotive parts and accessories (except tires, tubes, and batteries).....	10.4	6.2
Confectionery and nuts.....	11.5	6.7	Batteries.....	3.1	1.8
Deli-cassens, ready-to-serve foods.....	6.9	1.7	Gasoline.....	9.4	4.2
Drugs and drug sundries.....	.8	.2	Miscellaneous merchandise.....	(x)	.1
Dry goods and notions—			Oils and greases.....	2.1	1.0
Notions and small wares.....	5.4	5.0	Repairs and service.....	22.2	16.3
Other dry goods.....	0.2	5.7	Tires and tubes sold to dealers.....	19.5	4.4
Flowers, wreaths, etc.....	.7	.6	Tires, tubes, and tire accessories.....	66.0	66.0
Fountain sales, ice cream, lunches.....	14.8	8.6	Filling stations (gasoline and oil):		
Fruits and vegetables.....	.3	.2	(Commodity coverage, 49.5 per cent)		
Hardware—			Gasoline.....	84.8	84.8
Builders' and shelf hardware.....	1.5	1.1	Oils and greases.....	14.1	14.1
Carpenters' and mechanics' tools.....	1.4	.7	Repairs and service.....	(x)	1.1
Other hardware.....	3.7	2.6	Filling stations (with tires and accessories):		
Home furnishings—			(Commodity coverage, 5.6 per cent)		
Draperies and curtains.....	.4	.1	Automotive parts and accessories (except tires, tubes, and batteries).....	8.0	8.0
China, glassware, and crockery.....	3.0	2.6	Batteries.....	1.0	.8
Kitchen utensils.....	2.9	2.2	Gasoline.....	75.5	75.5
Other home furnishings.....	3.9	2.9	Oils and greases.....	6.5	6.5
Infants' wear.....	3.8	1.8	Repairs and service.....	7.2	1.8
Jewelry, silverware, and clocks.....	3.9	3.8	Tires, tubes, and tire accessories.....	7.4	7.4
Leather goods, billfolds, purses (often includes gloves and handbags).....	1.7	.8	Filling stations (with other merchandise):		
Miscellaneous merchandise.....	(x)	3.9	(Commodity coverage, 4.2 per cent)		
Musical accessories—			Automotive parts and accessories (except tires, tubes, and batteries).....	8.4	1.9
Phonograph records.....	1.8	1.7	Batteries.....	3.8	1.8
Sheet music, music books, etc.....	1.4	.6	Gasoline.....	64.6	64.6
Optical goods.....	.4	.1	Miscellaneous merchandise.....	(x)	3.0
Painters' supplies.....	1.1	.8	Oils and greases.....	5.4	5.4
Paints, varnishes, lacquers.....	1.1	.8	Radios and equipment.....	38.6	18.1
Radio parts and accessories.....	4.3	1.2	Repairs and service.....	3.6	.7
Rubber and other footwear.....	3.6	1.0	Tires, tubes, and tire accessories.....	9.6	4.5
Seeds, bulbs, plants, and nursery stock.....	.7	.5			
Sporting goods.....	1.8	.2			
Stationery and books—					
Books.....	.7	.6			
Paper and paper goods.....	6.0	4.2			
Other stationery.....	.8	.4			
Toilet articles.....	1.8	1.1			
Toiletries and cosmetics.....	5.0	4.6			
Toys and games.....	5.2	4.5			

1 Many variety chains can not report commodity analyses except for the chain as a whole. See the Merchandising Series report on retail distribution by Variety Chains for commodity analysis of chain sales.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1363

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
AUTOMOTIVE GROUP—Continued			FURNITURE AND HOUSEHOLD GROUP		
Garages (repairs and storage, gasoline, oil, accessories): (Commodity coverage, 5.3 per cent)			Furniture stores: (Commodity coverage, 65.6 per cent)		
Automotive parts and accessories (except tires, tubes, and batteries).....	11.6	11.0	Appliances and supplies, gas (except refrigerators).....	6.2	3.0
Batteries.....	16.6	4.3	Furniture—		
Gasoline.....	22.3	22.9	Bedroom.....	19.6	19.6
Miscellaneous merchandise.....	(x) 1.6	1.6	Living room, library, and hall.....	26.9	26.9
Oils and greases.....	7.7	6.5	Dining room.....	11.4	11.4
Repairs and service.....	36.8	36.8	Kitchen.....	6.9	6.9
Storage.....	23.6	4.8	Other household.....	3.1	2.3
Tires, tubes, and tire accessories.....	14.3	12.1	Hardware—		
APPAREL GROUP			Home furnishings—		
Men's and boys' clothing stores: (Commodity coverage, 54.6 per cent)			Draperies, upholstery, and curtains.....	4.0	2.0
Custom tailoring.....	5.3	2.3	Floor coverings.....	11.6	9.6
Other clothing.....	10.5	4.6	Bedding, mattresses, springs.....	6.8	5.1
Overcoats.....	22.0	22.6	China, glassware, and crockery.....	1.0	.2
Suits.....	70.5	70.5	Other home furnishings.....	6.4	3.2
Men's clothing and furnishings stores: (Commodity coverage, 45.9 per cent)			Household appliances, motor driven (except refrigerators).....	.8	.1
Custom tailoring.....	5.1	2.8	Lighting equipment.....	8.9	.1
Furnishings.....	28.6	28.6	Luggage.....	.5	.1
Hats and caps.....	6.9	6.7	Pets and pet supplies.....	2.7	.3
Leather goods, billfolds, gloves.....	.5	.1	Phonographs and records.....	1.3	.2
Luggage.....	1.1	.4	Radio parts and accessories.....	.6	.3
Miscellaneous merchandise.....	(x) .2	.2	Radio sets.....	5.7	3.1
Other clothing.....	3.0	1.8	Refrigerators.....	1.8	.7
Overcoats.....	8.5	8.5	Secondhand furniture.....	7.2	2.9
Shoes and other footwear—			Stoves, ranges, heaters, etc. (other than electric or gas).....	5.7	1.2
Men's.....	10.9	5.7	Toys and games.....	2.9	.3
Boys' and youths'.....	1.6	.4	Wall paper.....	1.8	.2
Women's.....	4.3	1.3	Furniture and undertaker: (Commodity coverage, 29.9 per cent)		
Misses' and children's.....	1.1	.3	Caskets and undertakers' supplies.....	11.0	11.0
Sporting goods.....	1.3	.1	Furniture—		
Suits.....	39.7	39.7	Bedroom.....	23.6	23.6
Work clothing.....	5.4	3.4	Living room, library, and hall.....	13.3	13.3
Family clothing stores (men's, women's, and children's): (Commodity coverage, 27.9 per cent)			Dining room.....	14.9	14.9
Apparel and accessories (women's, misses', children's)—			Kitchen.....	5.8	5.8
Custom tailoring.....	7.1	2.2	Other household.....	7.4	7.4
Children's wear.....	3.1	1.6	Home furnishings—		
Millinery.....	3.3	2.8	Draperies, upholstery, and curtains.....	2.3	2.3
Hosiery.....	2.6	1.6	Floor coverings.....	10.0	10.0
Coats, suits, and dresses.....	39.0	30.1	Bedding, mattresses, springs.....	4.2	4.2
Underwear, negligees, corsets, etc.....	.9	.5	Other home furnishings.....	3.8	3.3
Other apparel.....	19.5	14.1	Radio parts and accessories.....	.3	.2
Clothing and furnishings (men's and boys')—			Radio sets.....	3.3	3.1
Suits.....	21.8	18.3	Secondhand furniture.....	.2	.2
Overcoats.....	7.2	5.9	Stoves and ranges, gas.....	.8	.7
Hats and caps.....	1.7	1.3	Furniture and hardware stores: (Commodity coverage, 7.7 per cent)		
Furnishings.....	3.9	2.6	Antiques, art goods, gifts.....	5.0	1.8
Work clothing.....	1.3	.8	Appliances and supplies, electrical—		
Other clothing.....	14.8	11.9	Household appliances, motor driven (except refrigerators).....	2.2	.8
Dry goods and notions.....	8.3	.6	Household heating appliances, portable.....	.5	.2
Gift merchandise.....	2.6	.3	Incandescent lamps.....	.5	.2
Infant's wear.....	7.9	1.0	Construction materials.....	.5	.2
Jewelry, costume.....	1.1	.3	Commercial and industrial appliances.....	.5	.2
Luggage.....	1.4	.2	Ranges, water heaters, etc.....	.5	.2
Miscellaneous merchandise.....	(x) .4	.4	Other appliances.....	2.2	.8
Shoes and other footwear.....	10.3	3.4	Building paper, insulating boards with wood base, etc.....	.1	.1
Toys and games.....	1.7	.1	Fertilizers.....	.4	.2
Women's ready-to-wear specialty stores (apparel and accessories): (Commodity coverage, 60.9 per cent)			Furniture—		
Children's wear.....	3.4	1.0	Bedroom.....	6.8	6.8
Coats, suits, and dresses.....	77.4	77.4	Living room, library, and hall.....	12.1	12.1
Furs and fur goods.....	8.3	2.8	Dining room.....	3.2	3.2
Hosiery.....	9.7	5.7	Kitchen.....	5.2	5.2
Jewelry, costume.....	.3	.1	Other household.....	1.4	1.3
Leather goods, gloves and handbags.....	5.1	.3	Glass.....	1.1	.4
Luggage.....	2.7	.1	Hardware—		
Millinery.....	9.0	5.9	Builders' and shelf hardware.....	19.5	19.5
Other apparel, except furs.....	5.9	2.0	Carpenters' and mechanics' tools.....	5.3	5.3
Shoes, women's.....	38.6	1.8	Other hardware.....	29.7	18.9
Underwear, negligees, corsets, etc.....	7.0	2.9	Heating and plumbing equipment and supplies.....	1.4	.6
Women's shoe stores: (Commodity coverage, 80.1 per cent)			Home furnishings—		
Hosiery, women's.....	9.0	8.5	Floor coverings.....	2.8	1.2
Jewelry, costume.....	3.5	1.5	Bedding, mattresses, springs.....	2.9	.8
Shoes, women's.....	90.0	90.0	China, glassware, and crockery.....	1.0	.5
Family shoe stores (men's, women's, and children's): (Commodity coverage, 45.9 per cent)			Kitchen utensils.....	2.9	1.3
Hosiery.....	4.2	1.8	Other home furnishings.....	1.7	.6
Shoes and other footwear—			Miscellaneous merchandise.....	(x) .5	.2
Men's.....	18.5	18.5	Other appliances and supplies, gas (except refrigerators).....	2.0	.7
Boys' and youths'.....	5.0	3.8	Other farm and garden equipment and supplies.....	4.2	1.6
Women's.....	61.4	61.4	Paints, varnishes, lacques.....	1.7	.7
Misses' and children's.....	12.5	10.6	Phonographs and records.....	.7	.2
Infants'.....	1.2	.7	Radio parts and accessories.....	.7	.2
Rubber and other footwear.....	5.6	3.2	Radio sets.....	8.4	8.6
			Refrigerators.....	5.5	2.0
			Roofing materials.....	.4	.2
			Seeds, bulbs, plants, and nursery stock.....	1.0	.4
			Sporting goods, gymnasium and playground equipment.....	2.6	.4
			Stoves and ranges, gas.....	.6	.2
			Stoves, ranges, heaters, etc. (other than electric or gas).....	4.6	2.0
			Tires, tubes, and tire accessories.....	2.0	.7
			Toys and games.....	2.5	.9
			Wall paper.....	1.0	.2
			Wire fencing, gates, and posts.....	.9	.3

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FURNITURE AND HOUSEHOLD GROUP—Continued			LUMBER AND BUILDING GROUP—Continued		
Household-appliance stores (electric): (Commodity coverage, 52.8 per cent)			Lumber and building material dealers—Continued. Building materials—Continued.		
Commercial and industrial appliances.....	2.0	0.1	Building paper, insulating boards with wood base, etc.....	2.5	0.8
Construction materials.....	6.4	.9	Wall boards (except wood base).....	4.3	2.5
Household appliances, motor driven (except refrigerators).....	55.5	50.9	Other building materials.....	24.4	8.6
Household heating appliances, portable.....	5.4	3.6	Coal.....	1.6	.2
Incandescent lamps.....	2.8	2.1	Farm and garden equipment and supplies—		
Lighting equipment.....	2.7	.5	Farm machinery.....	1.1	.1
Other appliances.....	5.8	3.8	Wire fencing, gates, and posts.....	1.6	.1
Radio parts and accessories.....	.6	.2	Other farm and garden equipment and supplies.....	1.6	.1
Radio sets.....	8.7	5.7	Fertilizers.....	1.5	.1
Ranges, water heaters, etc.....	9.4	5.0	Hardware—		
Refrigerators.....	29.8	21.9	Builders' and shell hardware.....	3.5	.7
Service.....	5.1	2.7	Carpenters' and mechanics' tools.....	5.3	.2
Stoves and ranges, gas.....	3.5	1.7	Other hardware.....	5.3	.2
Water heaters, gas.....	2.4	.9	Household appliances, motor-driven.....	1.1	.1
Household-appliance stores: (Commodity coverage, 40.4 per cent)			Kitchen utensils.....	1.6	.1
Appliances and supplies, gas—			Miscellaneous merchandise.....	(x) 2.0	.1
Stoves and ranges.....	51.3	51.3	Office and store equipment.....	2.9	.7
Water heaters.....	12.3	12.3	Paints, varnishes, lacquers.....	2.9	.1
Other appliances (except refrigerators).....	23.1	23.1	Seeds, bulbs, plants, and nursery stock.....	13.2	.8
Refrigerators.....	13.3	13.3	Service.....	3.2	.1
Refrigerator dealers (electric): (Commodity coverage, 94.4 per cent)			Sporting goods, gymnasium and playground equipment.....		
Lighting equipment.....	10.2	1.8	Lumber and hardware: (Commodity coverage, 42.8 per cent)		
Refrigerators.....	97.9	97.9	Appliances and supplies, gas—		
Service.....	3.3	.3	Stoves and ranges.....	2.9	1.1
Radio and electrical shops: (Commodity coverage, 41.5 per cent)			Water heaters.....	1.0	.4
Appliances and supplies, electrical.....	64.3	54.0	Other appliances.....	5.0	.4
Household appliances, motor driven (except refrigerators).....	1.9		Building materials—		
Household heating appliances, portable.....	.4		Brick, terra cotta, tile, etc.....	4.7	2.6
Lighting equipment.....	.4		Cement.....	20.8	17.0
Incandescent lamps.....	3.1		Lime, plaster, etc.....	4.9	4.0
Construction materials.....	14.2		Lumber (rough and dressed).....	51.3	31.2
Commercial and industrial appliances.....	14.9		Planing-mill products, woodwork.....	12.3	7.5
Other appliances.....	18.1		Wood shingles and shakes.....	1.4	.8
Automotive parts and accessories (except batteries).....	11.6	2.0	Roofing materials (except wood shingles).....	7.2	7.2
Batteries.....	12.7	2.2	Iron and other building metal.....	1.2	.3
Miscellaneous merchandise.....	(x) 5.8	4.0	Building paper, insulating boards with wood base, etc.....	3.4	2.9
Radio parts and accessories.....	25.0	25.9	Wall boards (except wood base).....	1.2	.7
Radio sets.....	.9	.2	Other building materials.....	9.3	3.9
Refrigerators.....	14.9	5.9	Hardware—		
Service.....			Builders' and shell hardware.....	0.8	6.3
Radio and musical instruments stores: (Commodity coverage, 55.4 per cent)			Carpenters' and mechanics' tools.....	.9	.9
Furniture, household.....	21.0	2.9	Other hardware.....	2.8	1.5
Jewelry, silverware, and clocks.....	4.2	.3	Heating and plumbing equipment and supplies.....	4.8	1.9
Other musical instruments and accessories.....	3.0	1.3	Home furnishings.....	.6	.2
Phonographs and records.....	25.3	24.8	Household appliances, motor-driven.....	1.3	.6
Pianos and accessories.....	30.0	24.4	Paints, varnishes, glass, and painters' supplies:		
Radio parts and accessories.....	4.5	4.5	Paints, varnishes, lacquers.....	4.5	3.8
Radio sets.....	31.1	31.1	Glass.....	.6	.5
Service.....	1.8	.2	Painters' supplies.....	.5	.3
Sheet music, music books, etc.....	3.3	2.2	Tires, tubes, and tire accessories.....	1.2	.5
Stringed and band instruments.....	5.2	3.3	Wire fencing, gates, and posts.....	.1	.1
RESTAURANTS, CAFETERIAS, AND EATING PLACES			Heating appliances and oil burners: (Commodity coverage, 42.8 per cent)		
Restaurants with table service: (Commodity coverage, 6.5 per cent)			Heating equipment and supplies.....	87.0	87.0
Bottled beverages.....	4.4	.6	Service.....	28.0	13.0
Confectionery and nuts.....	4.9	.7	Plumbing shops—heating and ventilating: (Commodity coverage, 29.0 per cent)		
Fountain sales and ice cream.....	3.0	.4	Appliances and supplies, electrical.....	33.5	3.7
Fruits and vegetables.....	4.9	.7	Appliances and supplies, gas—		
Nonfood products—			Stoves and ranges.....	1.9	.4
Cigars, cigarettes, and tobacco.....	7.8	7.8	Water heaters.....	5.0	1.0
Stationery and school supplies.....	1.0	.1	Other appliances.....	3.8	.7
Receipts from sale of meals.....	89.7	89.7	Building materials—		
Fountain—Lunches: (Commodity coverage, 53.1 per cent)			Roofing materials.....	22.6	7.5
Bakery products, fresh.....	6.7	4.6	Iron and other building metal.....	38.4	2.8
Bottled beverages.....	1.7	1.3	Heating and plumbing equipment and supplies.....	72.3	72.3
Cigars, cigarettes, and tobacco.....	9.7	7.5	Miscellaneous merchandise.....	(x) 7.3	.6
Confectionery and nuts.....	9.3	7.2	Service.....	(x) 1.1	10.9
Fountain sales, lunches, ice cream.....	78.1	78.1	Stoves, ranges, heaters, etc. (other than electric or gas).....		.1
Milk and cream.....	1.9	1.3	Paint and glass stores: (Commodity coverage, 21.3 per cent)		
LUMBER AND BUILDING GROUP			Paints, varnishes, glass and painters' supplies—		
Lumber and building material dealers: (Commodity coverage, 27.5 per cent)			Paints, varnishes, lacquers.....	79.5	79.5
Building materials—			Glass.....	9.1	6.5
Brick, terra cotta, tile, etc.....	13.9	4.4	Painters' supplies.....	9.0	8.3
Building stone.....	4.4	.4	Wallpaper.....	19.3	5.7
Cement.....	8.1	3.7	OTHER RETAIL STORES		
Lime, plaster, etc.....	4.3	1.4	Hardware stores: (Commodity coverage, 22.6 per cent)		
Lumber (rough and dressed).....	59.8	47.4	Appliances and supplies, electrical.....		
Planing-mill products, woodwork.....	23.0	10.2	Household appliances, motor-driven (except refrigerators).....	7.4	3.4
Wood shingles and shakes.....	5.9	2.9	Household heating appliances—portable.....	1.4	.5
Roofing materials (except wood shingles).....	7.2	6.6	Lighting equipment.....	3.3	.4
Structural steel (at retail).....	8.4	.5	Incandescent lamps.....	3.8	2.0
Iron and other building metal.....	3.0	.8	Construction materials.....	1.9	.2
			Other appliances.....	1.1	.2

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1365

TABLE 15.—THE STATE—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
OTHER RETAIL STORES—Continued			OTHER RETAIL STORES—Continued		
Hardware stores—Continued.			Drug stores (without fountains):		
Appliances and supplies, gas—			(Commodity coverage, 12.0 per cent)		
Stoves and ranges.....	5.1	3.7	Bottled beverages.....	0.5	0.1
Water heaters.....	1.1	.4	Cigars, cigarettes, and tobacco.....	6.1	5.6
Other appliances (except refrigerators).....	.0	.2	Confectionery and nuts.....	2.1	1.5
Building materials—			Drugs, patent medicines, etc.....	50.1	50.1
Cement.....	1.5	.3	Miscellaneous merchandise.....	10.5	9.2
Lime, plaster, etc.....	1.7	.5	Prescriptions.....	7.8	7.8
Planing-mill products, woodwork.....	13.0	2.3	Rubber goods.....	5.2	4.1
Roofing materials.....	7.7	3.7	Stationery, books, periodicals, etc.....	1.5	.2
Building paper, insulating boards with wood base, etc.....	1.4	.1	Surgical and hospital supplies.....	11.7	7.2
Wall boards (except wood base).....	3.3	.5	Toilet articles.....	7.6	6.1
Other building materials.....	4.8	1.2	Toiletries and cosmetics.....	9.1	8.2
Farm and garden equipment and supplies—			Drug stores (with fountains):		
Farm machinery.....	3.2	.6	(Commodity coverage, 27.6 per cent)		
Wire fencing, gates, and posts.....	1.0	.3	Bottled beverages.....	1.7	.8
Other farm and garden equipment and supplies.....	.6	.1	Cigars, cigarettes, and tobacco.....	13.0	13.3
Fertilizers.....	1.4	.6	Confectionery and nuts.....	5.1	3.0
Hardware—			Drugs, patent medicines, etc.....	24.9	24.9
Builders' and shelf hardware.....	19.3	10.3	Fountain sales, ice cream, lunches.....	23.3	23.3
Carpenters' and mechanics' tools.....	11.6	11.6	Miscellaneous merchandise.....	5.2	3.3
Other hardware.....	29.1	20.2	Prescriptions.....	0.7	.7
Heating and plumbing equipment and supplies.....	4.7	.8	Rubber goods.....	6.0	5.1
Home furnishings—			Stationery, books, periodicals, etc.....	1.6	1.1
China, glassware, and crockery.....	10.6	.5	Surgical and hospital supplies.....	2.7	2.0
Kitchen utensils.....	5.6	1.2	Toilet articles.....	4.5	4.0
Leather goods.....	2.0	.1	Toiletries and cosmetics.....	10.4	9.5
Miscellaneous merchandise.....	(x)	1.7	Florists:		
Paints, varnishes, glass, and painters' supplies—			(Commodity coverage, 35.8 per cent)		
Paints, varnishes, lacquers.....	16.0	13.0	Flowers, wreaths, etc.....	90.2	90.2
Glass.....	2.7	1.1	Seeds, bulbs, plants, and nursery stock.....	15.0	9.8
Painter's supplies.....	1.7	1.0	Jewelry stores (installment credit):		
Radio parts and accessories.....	1.1	.2	(Commodity coverage, 50.4 per cent)		
Radio sets.....	7.3	1.9	Jewelry, silverware, and clocks—		
Refrigerators, electric and gas.....	3.8	.4	Clocks.....	1.4	1.3
Seeds, bulbs, plants, and nursery stock.....	2.9	1.5	Watches.....	35.4	35.4
Service.....	7.8	.6	Diamond jewelry.....	33.2	33.2
Sporting goods, gymnasium and playground equipment.....	4.9	1.0	Rings, other than diamond.....	6.9	6.9
Stoves, ranges, heaters, etc. (other than electric or gas).....	2.6	.9	Gold and gold-filled jewelry.....	6.6	6.6
Toys and games.....	3.5	.8	Plated silverware.....	3.8	3.1
Wallpaper.....	6.9	.4	Sterling silverware.....	6.4	2.7
Hardware and farm implement stores:			Other jewelry.....	7.2	4.7
(Commodity coverage, 22.5 per cent)			Leather goods.....	4.8	1.7
Appliances and supplies, electrical—			Radios and equipment.....	0.0	2.3
Household appliances, motor-driven (except refrigerators).....	5.1	5.1	Service.....	4.6	2.3
Lighting equipment.....	3.6	3.6	Toilet articles.....	1.6	.4
Incandescent lamps.....	.4	.3	Jewelry stores:		
Other appliances.....	1.2	1.2	(Commodity coverage, 24.3 per cent)		
Bicycles and accessories.....	.4	.4	Adding and calculating machines and accessories.....	6.8	.2
Farm and garden equipment and supplies—			China, glassware, and crockery.....	3.7	1.0
Farm machinery.....	5.9	5.0	Jewelry, silverware, and clocks—		
Wire fencing, gates, and posts.....	1.3	1.3	Clocks.....	6.4	6.4
Other farm and garden equipment and supplies.....	.7	.7	Watches.....	19.2	19.2
Fertilizers.....	2.2	2.2	Diamond jewelry.....	27.5	27.5
Gasoline, oil, and grease.....	1.3	.3	Rings, other than diamond.....	7.6	7.5
Hardware—			Gold and gold-filled jewelry.....	5.0	5.0
Builders' and shelf hardware.....	2.7	2.7	Plated silverware.....	5.0	4.2
Carpenters' and mechanics' tools.....	5.3	5.3	Sterling silverware.....	9.2	9.4
Other hardware.....	20.3	20.3	Other jewelry.....	5.2	4.5
Heating and plumbing equipment and supplies.....	9.0	2.2	Leather goods.....	1.0	.2
Home furnishings, including refrigerators.....	32.0	32.0	Musical instruments and accessories.....	20.4	3.6
Jewelry, silverware, and clocks.....	.3	.1	Optical goods.....	9.4	2.2
Leather goods.....	.3	.1	Radio parts and accessories.....	2.1	.4
Miscellaneous merchandise.....	(x)	1.0	Radio sets.....	12.6	2.4
Paints, varnishes, glass, and painters' supplies.....	3.0	3.0	Service.....	10.2	5.4
Radios and equipment.....	2.6	.9	Office and school supplies:		
Roofing materials.....	2.8	2.8	(Commodity coverage, 81.0 per cent)		
Seeds, bulbs, plants, and nursery stock.....	2.7	2.1	Art goods, gifts.....	2.5	.3
Service.....	.6	.2	Cameras and photographic supplies.....	6.2	3.5
Sporting goods, gymnasium and playground equipment.....	2.1	1.6	Leather goods.....	.4	.3
Stoves and ranges, gas.....	3.0	3.0	Miscellaneous merchandise.....	(x)	1.8
Stoves, ranges, heaters, etc. (other than electric and gas).....	.5	.5	Office and store equipment—		
Toys and games.....			Adding and calculating machines and accessories.....	.2	.1
Feed stores (flour, feed, grain, fertilizer):			Typewriters and accessories.....	3.0	2.5
(Commodity coverage, 14.7 per cent)			Other office and store equipment.....	24.5	4.1
Building materials.....	18.0	11.6	Office and store furniture.....	25.8	24.2
Fertilizers.....	4.0	2.6	Service.....	8.0	.3
Flour.....	26.9	9.5	Sporting goods, gymnasium, and playground equipment.....	7.5	4.8
Grain and feed.....	69.0	69.0	Stationery, books, and magazines—		
Hay, straw, and alfalfa.....	9.2	7.0	Books.....	7.6	6.7
Seeds, bulbs, plants, and nursery stock.....	2.6	.3	Magazines and newspapers.....	2.7	.2
Book stores:			Paper and paper goods.....	36.3	35.0
(Commodity coverage, 35.0 per cent)			Other stationery.....	34.4	14.7
Books.....	62.4	62.4	Wall paper.....	1.0	.6
Leather goods.....	.3	.1	Office and store mechanical appliance dealers (retail):		
Magazines and newspapers.....	27.7	27.7	(Commodity coverage, 85.0 per cent)		
Paper and paper goods.....	24.8	9.7	Office and store equipment—		
Toys and games.....	.3	.1	Adding and calculating machines and accessories.....	56.3	53.5
Cigar stores (without fountains):			Typewriters and accessories.....	14.5	6.9
(Commodity coverage, 21.4 per cent)			Other office and store mechanical appliances.....	51.0	16.0
Cigars, cigarettes, and tobacco.....	90.0	90.0	Office and store furniture.....	16.6	6.7
Smokers' supplies.....	10.0	10.0	Service.....	10.2	10.2
			Stationery.....	18.0	7.7

CENSUS OF DISTRIBUTION

TABLE 16.—HUNTINGTON—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 19)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1928)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	918	811	3,097	419	\$3,937,341	\$37,625	\$3,835,465	\$4,923,930	\$33,359,925	100.00
Food group ¹	378	394	380	97	458,127	20,175	501,938	441,890	7,511,318	22.52
Candy and confectionery stores.....	46	53	60	7	47,685	1,514	71,039	31,680	453,741	1.36
Dairy products stores (including milk dealers) ²	5	3	16	1	13,251	150	11,088	6,880	109,087	0.33
Fruit stores and vegetable markets.....	8	8	3		1,770		4,012	640	62,737	.19
Grocery stores (without meats).....	112	97	83	28	115,664	5,796	140,456	115,910	1,868,929	5.60
Combination stores (groceries and meats).....	186	211	190	54	244,819	11,585	243,601	276,320	4,604,962	13.80
Meat markets (including sea foods).....	10	9	15	5	22,665	650	22,791	7,270	296,984	.89
Bakeries—caterers.....	5	7	11		9,853		5,073	1,650	61,050	.18
Other food stores.....	5	5	1	1	1,320	420	2,127	1,130	38,229	.12
General stores—groceries with apparel or dry goods.....	12	12	18	3	38,167	698	18,269	35,050	474,413	1.42
General merchandise group.....	30	20	671	114	648,703	20,591	747,304	1,010,740	5,461,554	16.34
Department stores.....	7		441	38	417,935	4,020	461,172	649,720	3,287,399	9.86
Dry goods stores.....	8	9	68	9	86,815	4,279	108,603	136,170	595,407	1.78
General merchandise stores.....	8	11	17	4	15,933	1,495	22,099	86,500	306,356	.92
Variety, 5-and-10, and to-a-dollar stores.....	7		145	63	126,020	10,797	155,430	138,350	1,262,402	3.78
Automotive group ¹	181	82	538	29	769,616	5,452	664,445	569,570	6,700,822	20.09
Motor vehicle dealers (new and used).....	21	12	273	1	406,905	461	390,110	413,140	4,345,893	13.03
Accessories, tires, and batteries.....	19	18	76	2	122,243	811	69,632	105,360	701,083	2.10
Filling stations.....	65	23	97	19	124,627	3,995	131,534	23,960	1,235,514	3.71
Garages and repair shops.....	24	27	90	7	133,016	585	67,180	18,120	373,755	1.12
Apparel group.....	90	53	354	81	518,432	16,352	692,271	872,450	4,272,088	12.81
Men's and boys' clothing and furnishings stores.....	21	13	89	14	167,655	3,487	221,339	370,200	1,330,561	3.99
Family clothing stores—men's, women's, and children's.....	14	9	58	6	79,711	1,017	118,239	125,010	650,611	1.95
Women's ready-to-wear specialty stores—apparel and accessories.....	14	9	64	13	91,938	3,253	137,681	77,630	1,010,804	3.03
Women's accessories stores.....	16	5	69	23	69,861	3,396	42,748	12,350	263,685	.79
Other apparel stores.....	6	4	17		23,522		19,190	39,440	125,790	.38
Shoe stores.....	19	13	57	25	85,745	5,199	153,174	247,820	890,637	2.67
Furniture and household group ¹	31	21	244	4	394,735	1,194	312,086	548,370	2,298,008	6.89
Furniture stores.....	17	12	154		273,898		235,163	406,760	1,764,352	5.29
Floor coverings, draperies, curtains, and upholstery stores.....	3	3	12	1	13,578	450	16,820	35,030	108,055	.31
Household appliances stores.....	3	2	23		34,926		14,472	17,600	119,722	.36
Radio and music stores.....	7	4	39	3	50,535	744	44,428	88,980	266,740	.80
Restaurants, cafeterias, and eating places.....	74	91	219	20	186,022	4,781	148,668	25,720	956,735	2.87
Restaurants, cafeterias, and lunch rooms.....	64	83	191	14	163,890	2,756	129,827	20,220	801,736	2.40
Lunch counters, refreshment stands, etc.....	10	8	28	6	22,132	2,025	19,041	5,500	154,999	.47
Lumber and building group.....	23	18	144	7	218,586	1,417	125,198	272,150	1,082,025	3.24
Lumber and building material dealers.....	9	8	71	4	98,274	312	75,144	177,000	575,407	1.72
Heating and plumbing shops.....	8	7	58	2	94,433	625	41,728	56,070	336,117	1.16
Paint and glass stores.....	6	3	15	1	25,879	480	8,326	37,880	120,501	.36
Other retail stores.....	181	101	424	61	671,221	16,617	590,241	1,084,330	4,411,086	13.22
Hardware stores.....	9	9	24	4	65,594	1,089	43,884	179,830	463,479	1.39
Hardware and farm implement stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farmers' supplies.....	4	4	13		19,264		22,188	37,010	210,137	.63
Book stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	13	8	20	4	24,034	1,086	24,070	12,020	160,338	.48
Drug stores.....	46	47	152	25	170,135	8,123	172,881	340,980	1,479,519	4.44
Florists.....	7	7	15	16	20,012	1,500	23,016	11,800	145,091	.44
Gifts, novelties, and toys.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry stores.....	9	7	40	3	75,204	464	92,489	239,840	563,171	1.66
Music stores (without radio).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office, school, and store supplies and equipment dealers.....	12	(x)	58	1	109,393	397	66,122	96,640	437,089	1.31
Opticians and optometrists.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting goods stores, including athletic and playground equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers.....	3	1	21	2	46,453	1,070	20,686	10,970	117,972	.35
Miscellaneous classifications (combined).....	16	11	57	2	122,918	402	79,012	76,470	564,630	1.69
Secondhand stores.....	16	19	15	3	15,732	350	34,845	88,660	201,876	.60

¹ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

² Further data will be shown in a special report on milk dealers.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1367

TABLE 17.—HUNTINGTON—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	916	811	3,607	418	\$2,937,341	\$87,623	\$2,655,465	\$4,923,859	\$38,359,925	100.00
Single-store independents.....	705	773	1,845	230	2,531,249	55,859	2,355,205	3,402,180	21,704,066	65.00
Two-store independents.....	39	24	160	12	300,034	2,132	335,692	457,340	2,161,040	6.48
Three-store independents.....	9	4	22	1	31,875	654	46,936	49,210	270,923	.81
Local chains.....	20	7	96	2	118,936	300	120,281	124,959	1,069,237	3.21
Sectional chains.....	78	.....	110	21	165,483	2,405	165,204	95,550	1,268,399	4.10
National chains.....	3	.....	602	120	593,520	23,249	719,090	654,530	6,004,945	18.00
Direct selling (house-to-house).....	8	.....	71	.....	85,742	.....	15,251	4,809	253,530	.76
Leased department chains.....	13	.....	28	25	28,401	2,276	39,993	59,720	231,239	.69
Manufacturer-controlled chains.....	6	.....	40	.....	72,601	.....	36,499	34,850	278,042	.83
Other types of operation.....	1	3	3	2	3,509	750	1,309	9,800	18,204	.06

TABLE 18.—HUNTINGTON—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multi-units including local chains	Sectional and national chains	Other types
Department stores:					
Number of stores.....	7	3	1	3	
Annual net sales.....	\$3,287,389	(x)	(x)	\$1,483,042	
Per cent of total sales.....	100.00	(x)	(x)	45.11	
Variety, 5-and-10, and to-a-dollar stores:					
Number of stores.....	7	2		5	
Annual net sales.....	\$1,262,402	(x)		(x)	
Per cent of total sales.....	100.00	(x)		(x)	
Men's and boys' clothing and furnishings stores:					
Number of stores.....	21	14	5	2	
Annual net sales.....	\$1,330,561	\$1,001,328	(x)	(x)	
Per cent of total sales.....	100.00	75.26	(x)	(x)	
Family clothing stores—men's, women's, and children's:					
Number of stores.....	14	8	2	4	
Annual net sales.....	\$650,611	\$219,305	(x)	(x)	
Per cent of total sales.....	100.00	33.71	(x)	(x)	
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores.....	14	8	1	5	
Annual net sales.....	\$1,010,804	(x)	(x)	\$366,640	
Per cent of total sales.....	100.00	(x)	(x)	36.27	
Shoe stores:					
Number of stores.....	19	7	5	6	1
Annual net sales.....	\$890,637	\$232,428	\$254,848	\$337,089	\$66,272
Per cent of total sales.....	100.00	26.10	28.61	37.85	7.44
Furniture stores:					
Number of stores.....	17	11	4	1	1
Annual net sales.....	\$1,704,352	\$1,183,837	\$462,677	(x)	(x)
Per cent of total sales.....	100.00	67.10	25.66	(x)	(x)
Radio and music stores:					
Number of stores.....	7	7			
Annual net sales.....	\$266,740	\$266,740			
Per cent of total sales.....	100.00	100.00			
Grocery stores (without meats):					
Number of stores.....	112	85	4	23	
Annual net sales.....	\$1,868,929	\$811,203	\$75,916	\$981,810	
Per cent of total sales.....	100.00	43.41	4.06	52.53	
Combination stores (groceries and meats):					
Number of stores.....	185	161	13	12	
Annual net sales.....	\$4,604,982	\$3,299,782	\$473,500	\$831,680	
Per cent of total sales.....	100.00	71.66	10.28	18.06	
Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	64	64			
Annual net sales.....	\$501,736	\$501,736			
Per cent of total sales.....	100.00	100.00			
Cigar stores and cigar stands:					
Number of stores.....	13	7	5	1	
Annual net sales.....	\$160,338	\$67,214	(x)	(x)	
Per cent of total sales.....	100.00	41.92	(x)	(x)	
Filling stations:					
Number of stations.....	65	22	4	39	
Annual net sales.....	\$1,235,514	\$336,572	\$170,091	\$727,951	
Per cent of total sales.....	100.00	27.24	13.84	58.92	
Coal and wood yards—ice dealers.....	(x)	(x)	(x)	(x)	(x)
Drug stores:					
Number of stores.....	46	40	5	1	
Annual net sales.....	\$1,479,519	\$1,204,154	(x)	(x)	
Per cent of total sales.....	100.00	81.39	(x)	(x)	
Hardware stores:					
Number of stores.....	9	9			
Annual net sales.....	\$463,479	\$463,479			
Per cent of total sales.....	100.00	100.00			
Jewelry stores:					
Number of stores.....	9	7	1	1	
Annual net sales.....	\$553,171	(x)	(x)	(x)	
Per cent of total sales.....	100.00	(x)	(x)	(x)	

CENSUS OF DISTRIBUTION

TABLE 19.—HUNTINGTON—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FOOD GROUP			GENERAL MERCHANDISE GROUP—Continued		
Grocery stores without meats: (Commodity coverage, 17.0 per cent)			Department stores—Continued. Clothing and furnishings (men's and boys')—Continued.		
Bakery products, fresh.....	1.4	1.0	Furnishings.....	1.4	1.2
Bottled beverages.....	4.2	1.3	Work clothing.....	1.4	1.2
Cigars, cigarettes, and tobacco.....	2.0	1.2	Other clothing.....	.8	.7
Confectionery and nuts.....	1.2	1.1	Confectionery and nuts.....	.3	.2
Fruits and vegetables.....	14.7	13.4	Dry goods and notions—		
Groceries—			Cotton piece goods.....	2.3	1.9
Butter and cheese.....	2.9	2.9	Linen goods.....	1.0	.9
Eggs.....	3.0	3.0	Wool and wool-mixed goods.....	1.3	1.1
Lard, cooking fats, etc.....	2.5	2.5	Silk and velvet piece goods.....	3.0	2.5
Flour.....	10.3	10.3	Notions and small wares.....	2.7	2.7
Sugar.....	10.9	10.9	Other dry goods.....	1.5	1.5
Canned goods and other groceries.....	50.2	50.2	Furniture—		
Milk and cream.....	1.4	1.1	Bedroom.....	1.4	1.4
Poultry.....	1.2	1.1	Living room, library, and hall.....	.6	.6
Combination stores—grocery stores with meats (\$4,024,380): (Commodity coverage, 22.4 per cent)			Dining room.....	.6	.6
Bakery products, fresh.....	7.6	5.1	Kitchen.....	.3	.3
Bottled beverages.....	2.0	1.5	Other household.....	.3	.3
Confectionery and nuts.....	2.0	1.3	Furs and fur goods.....	1.3	.9
Delicatessen, ready-to-serve foods.....	1.9	1.2	Hardware.....	4.0	1.4
Fountain sales and ice cream.....	2.4	.3	Heating and plumbing equipment and supplies.....	1.2	.2
Fresh fish and other sea foods.....	1.9	1.4	Home furnishings—		
Fruits and vegetables.....	15.1	13.8	Draperies, upholstery, and curtains.....	3.1	2.6
Groceries—			Floor coverings.....	2.3	2.0
Butter and cheese.....	7.3	7.3	Bedding, mattresses, springs.....	1.1	.2
Eggs.....	4.8	4.8	China, glassware, and crockery.....	1.7	1.5
Lard, cooking fats, etc.....	4.9	4.9	Kitchen utensils.....	1.7	1.1
Flour.....	4.9	4.9	Other home furnishings.....	1.5	1.2
Sugar.....	4.6	4.6	Infants' wear.....	1.5	1.3
Canned goods and other groceries.....	22.6	22.6	Jewelry, silverware, and clocks.....	1.1	1.1
Meats, including poultry.....	17.2	17.2	Leather goods, billfolds, gloves, and handbags.....	1.3	1.1
Milk and cream.....	5.0	4.8	Luggage.....	.3	.3
Nonfood products—			Motorcycles, bicycles, and accessories.....	1.1	.2
Cigars, cigarettes, and tobacco.....	4.4	2.5	Musical instruments and accessories.....	3.6	2.9
Household supplies.....	1.5	.3	Paints, varnishes, glass, and painters' supplies.....	2.4	.8
Stationery and school supplies.....	1.2	.4	Radios and equipment.....	8.8	3.0
Other nonfood products.....	(x)	1.1	Roofing materials.....	.4	.1
Combination stores—meat markets with groceries (\$580,082): (Commodity coverage, 79.6 per cent)			Service.....	1.7	1.2
Bakery products, fresh.....	3.7	3.0	Shoes and other footwear—		
Cigars, cigarettes, and tobacco.....	1.9	1.0	Men's.....	.6	.2
Confectionery and nuts.....	1.0	.3	Boys' and youths'.....	.2	.1
Delicatessen, ready-to-serve foods.....	.9	.3	Women's.....	3.4	3.4
Fresh fish and other sea foods.....	2.3	1.3	Misses' and children's.....	.7	1.4
Fruits and vegetables.....	8.6	6.5	Sporting goods, gymnasium and playground equipment.....	4.4	1.7
Groceries—			Stoves, ranges, heaters, etc. (other than electric or gas).....	4.1	1.3
Butter and cheese.....	8.4	8.4	Tires, tubes, and tire accessories.....	24.9	7.7
Eggs.....	3.6	3.6	Toilet articles and preparations.....	2.4	2.0
Lard, cooking fats, etc.....	2.6	2.6	Toys and games.....	1.0	1.0
Flour.....	3.6	3.6	Wall paper.....	.6	.2
Sugar.....	3.1	3.1	AUTOMOTIVE GROUP		
Canned goods and other groceries.....	54.2	10.2	Automobile salesrooms (\$4,156,672):		
Meats, including poultry.....	54.3	54.3	(Commodity coverage, 100.0 per cent)		
Milk and cream.....	2.0	1.6	Automobiles, parts, and accessories—		
Meat markets (\$253,054): (Commodity coverage, 53.4 per cent)			Automobiles, new, sold to dealers.....		
Butter and cheese.....	4.2	1.1	Commercial cars and trucks, new, sold to dealers.....	21.3	12.4
Eggs.....	7.1	1.9	Parts and accessories sold to dealers.....	6.5	2.4
Fresh fish and other sea foods.....	3.3	.9	Passenger automobiles, new.....	2.6	1.0
Meats, including poultry.....	90.1	90.1	Used passenger cars.....	44.1	40.7
GENERAL MERCHANDISE GROUP			Used passenger cars.....	14.6	12.1
Department stores: (Commodity coverage, 48.2 per cent)			Busses.....	8.9	1.1
Antiques, art goods, gifts.....	1.7	1.2	Commercial cars and trucks, new.....	20.0	11.4
Apparel and accessories (women's, misses', children's)—			Used commercial cars and trucks.....	2.8	1.3
Children's wear.....	1.5	1.1	Special-purpose vehicles, etc.....	12.0	1.3
Millinery.....	3.9	3.3	Automotive parts and accessories (except tires and tubes).....	9.2	8.0
Hosiery.....	5.0	5.0	Tires, tubes, and tire accessories.....	.9	.4
Coats, suits, and dresses.....	14.4	12.3	Gasoline.....	2.3	1.2
Underwear, negligees, corsets, etc.....	7.0	6.0	Oils and greases.....	.5	.3
Other apparel, except furs.....	2.9	2.9	Radios and equipment.....	.9	.1
Appliances and supplies, electrical.....	3.6	3.6	Repairs and service.....	6.5	6.2
Automotive parts and accessories (except tires, tubes, and batteries).....	8.2	2.5	Storage.....	.6	.1
Batteries.....	.5	.1	Used-car dealers (\$219,821): (Commodity coverage, 100.0 per cent)		
Books.....	1.3	1.1	Automobiles, sold to dealers.....		
Clothing and furnishings (men's and boys')—			Miscellaneous merchandise.....		
Suits.....	2.1	2.1	Parts and accessories sold to dealers.....	(x)	.5
Overcoats.....	.5	.4	Repairs and service.....	14.3	1.3
Hats and caps.....	.2	.2	Used passenger cars.....	83.5	83.5
			Tire shops (including tire repairs) (\$456,279): (Commodity coverage, 97.7 per cent)		
			Automotive parts and accessories (except tires, tubes, and batteries).....		
			Batteries.....		

NOTE.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed in the table. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity, in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the city. Total net sales are shown for classifications which do not appear separately in Table 16. For all other kinds of business, apply the percentages in second column to the sales shown in Table 16. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal commodity classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions.)

(x) Indicates that a percentage for this classification is of no specific use and it has not been computed.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1369

TABLE 19.—HUNTINGTON—SALES BY COMMODITIES—Continued

COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY <small>(Read note carefully for explanation of terms)</small>	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
AUTOMOTIVE GROUP—Continued			FURNITURE AND HOUSEHOLD GROUP—Continued		
Tire shops (including tire repairs)—Continued.			Furniture stores—Continued.		
Gasoline.....	13.0	3.5	Household appliances, motor driven (except refrigerators).....	0.6	0.1
Oils and greases.....	1.5	.4	Luggage.....	2.9	.4
Repairs and service.....	6.5	6.5	Pets and pet supplies.....	2.6	.3
Tires, tubes, and tire accessories.....	80.8	80.8	Photographs and records.....	1.2	.2
Filling stations (gasoline and oil) (\$642,209): (Commodity coverage, 40.5 per cent)			Radio parts and accessories.....	1.1	.2
Gasoline.....	87.0	87.0	Radio sets.....	4.2	1.1
Oils and greases.....	13.0	13.0	Refrigerators.....	.6	.1
Garages (repairs and storage, gasoline, oil, accessories) (\$501,459): (Commodity coverage, 43.0 per cent)			Secondhand furniture.....	15.5	2.2
Automotive parts and accessories (except tires, tubes, and batteries).....	7.8	7.8	Stoves and ranges, gas.....	4.2	1.4
Batteries.....	21.0	12.6	Stoves, ranges, heaters, etc. (other than electric or gas).....	5.0	.8
Gasoline.....	25.9	25.9	Toys and games.....	2.8	.4
Miscellaneous merchandise.....	(x) 4.0	4.0	RESTAURANTS, CAFETERIAS, AND EATING PLACES		
Oils and greases.....	4.9	4.9	Restaurants with table service (\$546,462): (Commodity coverage, 23.4 per cent)		
Repairs and service.....	26.6	26.6	Cigars, cigarettes, and tobacco.....	2.2	2.2
Storage.....	22.8	9.1	Receipts from sale of meals.....	97.8	97.3
Tires, tubes, and tire accessories.....	8.5	8.5	LUMBER AND BUILDING GROUP		
APPAREL GROUP			Plumbing shops—heating and ventilating (\$321,526): (Commodity coverage, 88.6 per cent)		
Men's clothing and furnishings stores (\$1,102,947): (Commodity coverage, 92.4 per cent)			Appliances and supplies, gas—		
Custom tailoring.....	3.9	1.6	Stoves and ranges.....	2.8	.6
Furnishings.....	21.5	21.5	Water heaters.....	17.2	1.3
Hats and caps.....	5.0	4.4	Other appliances.....	13.8	1.4
Luggage.....	1.2	.3	Commercial and industrial electrical appliances.....	33.8	3.5
Other clothing.....	4.1	2.4	Heating and plumbing equipment and supplies.....	77.8	77.3
Overcoats.....	9.5	9.5	Iron and other building metal.....	38.4	8.1
Radio sets.....	.6	.1	Miscellaneous merchandise.....	(x) 7.2	1.1
Shoes, men's.....	16.7	10.2	Roofing materials.....	11.1	3.5
Suits.....	42.0	42.0	Service.....		2.2
Work clothing.....	15.4	8.0	OTHER RETAIL STORES		
Family clothing stores (men's, women's, and children's): (Commodity coverage, 56.8 per cent)			Hardware stores: (Commodity coverage, 32.0 per cent)		
Apparel and accessories (women's, misses', children's)—			Appliances and supplies, electrical—		
Children's wear.....	3.7	.9	Household appliances, motor driven (except refrigerators).....	.2	.2
Millinery.....	2.9	2.9	Household heating appliances, portable.....	.1	.1
Hosiery.....	1.7	1.3	Incandescent lamps.....	1.5	1.5
Coats, suits, and dresses.....	41.1	36.7	Cement.....	.8	.7
Underwear, negligees, corsets, etc.....	.2	.2	Fertilizers.....	1.2	1.2
Other apparel.....	8.3	8.1	Glass.....	5.3	5.3
Clothing and furnishings (men's and boys)—			Hardware—		
Suits.....	28.5	28.5	Builders' and shelf hardware.....	8.1	8.1
Overcoats.....	5.3	5.3	Carpenters' and mechanics' tools.....	7.7	7.7
Hats and caps.....	2.8	2.7	Other hardware.....	42.8	42.8
Furnishings.....	8.1	7.9	Painters' supplies.....	1.5	1.3
Work clothing.....	.5	.5	Paints, varnishes, lacquers.....	10.0	10.0
Other clothing.....	2.9	2.8	Refrigerators.....	3.9	3.4
Infants' wear.....	.2	.1	Roofing materials.....	9.3	8.1
Shoes, boys' and youths'.....	.3	.2	Seeds, bulbs, plants, and nursery stock.....	10.6	1.3
Shoes, men's.....	3.0	1.9	Stoves and ranges, gas.....	7.7	6.7
Women's ready-to-wear specialty stores (apparel and accessories): (Commodity coverage, 100.0 per cent)			Wire fencing, gates, and posts.....	5.3	.7
Coats, suits, and dresses.....	80.3	80.3	Drug stores (with fountains) (\$927,139): (Commodity coverage, 40.7 per cent)		
Furs and fur goods.....	7.9	2.7	Bottled beverages.....	.5	.2
Hosiery.....	9.5	6.9	Cigars, cigarettes, and tobacco.....	18.3	18.3
Jewelry, costume.....	2.5	.1	Confectionery and nuts.....	3.8	3.1
Leather goods, gloves, and purses.....	1.3	.1	Drugs, patent medicines, etc.....	31.8	31.3
Millinery.....	6.4	4.3	Fountain sales, ice cream, lunches.....	32.3	32.3
Miscellaneous merchandise.....	(x) 2.7	.5	Miscellaneous merchandise.....	2.4	1.4
Other apparel, except furs.....	10.1	4.1	Prescriptions.....	4.0	4.0
Underwear, negligees, corsets, etc.....			Rubber goods.....	1.1	.9
Women's shoe stores (\$216,930): (Commodity coverage, 87.2 per cent)			Stationery, books, periodicals, etc.....	.5	.2
Hosiery, women's.....	5.3	4.3	Surgical and hospital supplies.....	1.5	1.2
Jewelry, costume.....	3.6	1.5	Toilet articles.....	3.5	2.7
Shoes, women's.....	94.2	94.2	Toiletries and cosmetics.....	4.4	3.5
Family shoe stores (men's, women's, and children's) (\$629,672): (Commodity coverage, 71.8 per cent)			Jewelry stores (installment credit) (\$359,779): (Commodity coverage, 89.7 per cent)		
Shoes and other footwear—			Clocks.....	1.4	1.4
Men's.....	14.1	14.1	Diamond jewelry.....	32.8	32.8
Boys' and youths'.....	4.4	2.2	Gold and gold-filled jewelry.....	6.9	6.9
Women's.....	60.2	60.2	Leather goods.....	6.0	3.9
Misses' and children's.....	17.5	13.8	Other jewelry.....	11.9	4.0
Infants'.....	1.2	.6	Plated silverware.....	3.9	3.9
Rubber and other footwear.....	14.1	9.1	Radios and equipment.....	9.0	5.8
FURNITURE AND HOUSEHOLD GROUP			Rings, other than diamond.....	7.1	7.1
Furniture stores: (Commodity coverage, 71.3 per cent)			Service.....	2.8	1.0
Furniture—			Toilet articles.....	1.6	1.1
Bedroom.....	23.2	23.2	Watches.....	32.1	32.1
Living room, library, and hall.....	30.9	30.9	Office and school supplies (\$221,147): (Commodity coverage, 85.4 per cent)		
Dining room.....	14.7	14.7	Art goods, gifts.....	2.5	1.1
Kitchen.....	3.6	3.6	Books.....	4.8	3.8
Other household.....	5.1	2.8	Leather goods.....	1.0	.7
Home furnishings—			Magazines and newspapers.....	1.0	.7
Draperies, upholstery, and curtains.....	1.5	.8	Office and store furniture.....	27.2	21.2
Floor coverings.....	5.7	5.7	Other stationery.....	54.1	54.1
Bedding, mattresses, springs.....	6.5	3.5	Paper and paper goods.....	14.7	14.7
China, glassware, and crockery.....	.5	.2	Service.....	3.0	1.1
Other home furnishings.....	15.5	7.5	Typewriters and accessories.....	7.4	2.6
			Office and store mechanical appliance dealers (retail) (\$129,044): (Commodity coverage, 80.4 per cent)		
			Adding and calculating machines and accessories.....	53.2	70.0
			Other office and store mechanical appliances.....	96.8	15.7
			Service.....	14.3	14.3

CENSUS OF DISTRIBUTION

TABLE 20.—WHEELING—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold. See Table 16)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1926)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	980	690	3,995	682	\$5,502,138	\$116,230	\$4,916,305	\$6,334,270	\$42,487,057	100.00
Food group.....	391	369	1,536	149	682,368	31,348	654,181	488,600	8,778,208	20.66
Candy and confectionery stores.....	55	57	68	10	73,821	2,592	84,433	42,130	655,478	1.54
Dairy products stores (including milk dealers) ¹	23	26	30	4	20,607	1,061	41,109	5,740	420,601	.99
Delicatessen stores.....	9	10	8	6	7,402	858	15,116	6,510	146,162	.34
Fruit stores and vegetable markets.....	23	26	24	13	22,433	2,797	26,133	5,380	333,500	.79
Grocery stores (without meats).....	123	88	156	43	199,916	9,360	194,400	178,940	2,466,079	5.81
Combination stores (groceries and meats).....	123	130	182	53	212,877	10,735	210,679	221,550	3,276,243	7.71
Meat markets (including sea foods).....	22	21	70	14	106,304	3,185	58,855	16,850	1,172,822	2.76
Bakeries—caterers.....	5	5	7	—	9,845	—	9,200	5,700	59,871	.14
Other food stores.....	8	6	11	3	10,143	754	14,266	10,840	247,452	.58
General stores.....	4	4	10	1	8,582	50	9,183	19,000	169,764	.40
General merchandise group.....	30	16	1,069	274	1,252,190	24,825	1,079,035	1,326,210	8,823,470	20.77
Department stores.....	7	—	812	96	958,234	4,138	781,050	893,580	5,982,146	13.96
Dry goods stores.....	7	6	92	56	131,330	5,407	91,189	133,090	1,055,482	2.48
General merchandise stores.....	11	10	31	10	37,949	3,466	46,998	145,940	521,283	1.23
Variety, 5-and-10, and 25-cent stores.....	5	—	134	112	124,677	11,814	159,828	163,600	1,314,659	3.10
Automotive group².....	120	94	493	26	805,053	7,548	800,946	703,490	7,391,871	17.40
Motor vehicle dealers (new and used).....	23	23	233	2	368,681	450	373,462	469,580	4,065,427	9.57
Accessories, tires, and batteries.....	21	16	50	7	79,477	1,220	94,454	116,080	675,672	1.59
Filling stations.....	40	16	125	12	235,632	4,500	243,793	70,190	2,099,443	4.94
Garages and repair shops.....	35	35	84	5	119,043	1,288	87,911	44,840	531,088	1.25
Apparel group.....	109	67	498	65	673,070	14,828	634,203	1,264,910	5,115,712	12.04
Men's and boys' clothing and furnishings stores.....	26	15	132	16	228,936	2,836	285,427	596,110	1,675,454	3.94
Family clothing stores—men's, women's, children's.....	11	4	62	16	71,234	2,074	122,222	121,020	629,653	1.48
Women's ready-to-wear specialty stores—apparel and accessories.....	14	8	105	21	120,015	3,592	159,805	163,190	1,081,362	2.55
Women's accessories stores.....	19	13	58	13	52,854	2,624	72,216	29,240	294,025	.69
Other apparel stores.....	15	14	45	1	45,210	390	53,753	49,870	224,981	.53
Shoe stores.....	24	13	91	18	151,791	3,310	160,720	318,480	1,210,237	2.85
Furniture and household group.....	39	31	341	19	637,838	7,490	455,592	710,670	3,534,133	8.32
Furniture stores, including furniture and undertaker.....	15	14	165	6	277,903	1,983	283,121	450,210	1,878,138	4.42
Household appliances stores.....	7	7	70	2	98,993	—	49,294	80,920	573,405	1.35
Other home furnishings and appliances stores.....	4	2	31	2	38,875	360	10,640	43,620	150,822	.35
Radio and music stores.....	12	8	75	11	122,577	5,117	103,537	135,920	982,208	2.20
Restaurants, cafeterias, and eating places.....	84	101	251	17	280,447	7,162	219,288	27,360	1,381,496	3.25
Restaurants, cafeterias, and lunch rooms.....	65	83	224	11	233,052	4,636	187,820	23,120	1,197,732	2.82
Lunch counters, refreshment stands, etc.....	19	18	27	6	27,395	2,516	31,468	4,240	183,764	.43
Lumber and building group.....	44	35	224	45	408,480	9,891	155,918	296,630	1,622,395	3.82
Lumber and building material dealers.....	14	9	99	6	194,917	1,255	62,284	100,960	839,513	1.98
Electrical shops (without radio).....	3	3	10	1	20,657	200	10,329	13,350	79,612	.19
Heating and plumbing shops.....	20	18	79	33	136,827	7,284	52,904	98,650	503,310	1.18
Paint and glass stores.....	7	5	36	5	56,029	1,162	36,401	74,670	199,960	.47
Other retail stores.....	156	150	564	65	855,132	14,300	691,769	1,457,440	5,637,078	13.03
Hardware stores.....	8	8	31	—	43,056	—	48,026	170,690	406,042	.96
Hardware and farm implement stores.....	4	7	43	3	48,227	1,000	42,003	138,910	479,523	1.13
Farmers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Book stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigar stores and cigar stands.....	26	26	30	8	36,893	2,521	56,044	33,520	469,782	1.10
Coal and wood yards—ice dealers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drug stores.....	33	29	164	17	203,493	3,839	179,119	302,740	1,430,410	3.37
Florists.....	8	11	20	10	26,800	731	28,021	9,970	232,302	.55
Jewelry stores, including installment credit.....	18	16	72	10	154,489	1,375	146,227	562,550	806,862	1.90
Luggage and leather goods stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Music stores (without radio).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
News dealers.....	7	9	10	4	9,337	520	13,040	11,840	110,217	.26
Office, school, and store supplies and equipment dealers.....	10	2	64	—	130,234	—	50,399	88,200	525,109	1.23
Opticians and optometrists.....	3	2	10	—	28,260	—	8,489	12,300	69,546	.16
Sporting goods stores, including athletic and playground equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers.....	3	4	0	—	4,440	—	5,326	1,720	21,428	.05
Miscellaneous classifications (combined).....	28	29	83	9	111,347	3,434	84,698	95,860	744,205	1.75
Secondhand stores.....	13	13	14	4	18,728	890	16,150	40,060	183,430	.31

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1371

TABLE 21.—WHEELING—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	990	880	3,995	682	\$5,502,138	\$118,230	\$4,516,805	\$8,834,270	\$42,487,057	100.00
Single-store independents.....	789	847	2,867	393	3,758,507	69,226	3,224,571	4,760,450	29,087,893	68.46
Two-store independents.....	41	29	133	53	207,556	7,698	217,672	308,680	1,811,645	4.26
Three-store independents.....	11	3	143	8	296,818	3,992	279,701	312,550	2,062,287	4.85
Local chains.....	24	2	145	15	225,962	2,352	239,213	174,970	1,650,222	3.85
Sectional chains.....	42	—	141	42	198,714	12,488	226,403	206,310	1,764,161	4.15
National chains.....	61	—	386	193	531,888	23,116	621,414	493,180	5,172,292	12.17
Direct selling (house-to-house).....	5	—	65	—	169,879	—	31,423	10,350	384,377	.91
Leased-department chains.....	9	—	30	3	39,644	364	32,461	28,896	147,408	.35
Utility-operated retail stores.....	2	—	23	—	32,380	—	8,684	33,780	156,109	.37
Manufacturer-controlled chains.....	6	—	59	—	109,585	—	34,789	41,130	350,668	.83

TABLE 22.—WHEELING—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multiunits, including local chains	Sectional and national chains	Other types
Department stores:					
Number of stores.....	7	4	—	3	—
Annual net sales.....	\$5,932,146	\$3,864,132	—	\$2,068,014	—
Per cent of total sales.....	100.00	65.14	—	34.86	—
Variety, 5-and-10, and 25-cent stores:					
Number of stores.....	5	—	—	5	—
Annual net sales.....	\$1,314,559	—	—	\$1,314,559	—
Per cent of total sales.....	100.00	—	—	100.00	—
Men's and boys' clothing and furnishings stores:					
Number of stores.....	29	14	5	4	3
Annual net sales.....	\$1,675,454	\$940,398	\$390,289	\$291,567	\$53,210
Per cent of total sales.....	100.00	56.13	23.29	17.40	3.18
Family clothing stores—men's, women's, and children's:					
Number of stores.....	11	4	2	5	—
Annual net sales.....	\$629,653	(x)	(x)	\$315,448	—
Per cent of total sales.....	100.00	(x)	(x)	50.10	—
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores.....	14	9	2	3	—
Annual net sales.....	\$1,081,362	(x)	(x)	\$285,144	—
Per cent of total sales.....	100.00	(x)	(x)	26.37	—
Shoe stores:					
Number of stores.....	24	9	6	9	—
Annual net sales.....	\$1,210,237	\$554,251	\$295,524	\$390,462	—
Per cent of total sales.....	100.00	45.80	21.94	32.26	—
Furniture stores:					
Number of stores.....	15	11	3	1	—
Annual net sales.....	\$1,878,138	\$831,433	(x)	(x)	—
Per cent of total sales.....	100.00	44.27	(x)	(x)	—
Radio and music stores:					
Number of stores.....	12	10	2	—	—
Annual net sales.....	\$932,268	(x)	(x)	—	—
Per cent of total sales.....	100.00	(x)	(x)	—	—
Grocery stores (without meats):					
Number of stores.....	123	85	3	35	—
Annual net sales.....	\$2,466,079	\$859,269	\$190,540	\$1,416,270	—
Per cent of total sales.....	100.00	34.84	7.73	57.43	—
Combination stores (groceries and meats):					
Number of stores.....	123	109	8	6	—
Annual net sales.....	\$3,276,243	\$2,553,098	\$269,855	\$453,380	—
Per cent of total sales.....	100.00	77.92	8.24	13.84	—
Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	65	65	—	—	—
Annual net sales.....	\$1,197,732	\$1,197,732	—	—	—
Per cent of total sales.....	100.00	100.00	—	—	—
Cigar stores and cigar stands:					
Number of stores.....	26	24	—	2	—
Annual net sales.....	\$469,782	(x)	—	(x)	—
Per cent of total sales.....	100.00	(x)	—	(x)	—
Filling stations:					
Number of stations.....	40	14	15	11	—
Annual net sales.....	\$2,099,443	\$357,685	\$1,374,755	\$367,003	—
Per cent of total sales.....	100.00	17.04	65.48	17.48	—
Coal and wood yards—ice dealers:					
Number of yards.....	2	2	—	—	—
Annual net sales.....	(x)	(x)	—	—	—
Per cent of total sales.....	(x)	(x)	—	—	—
Drug stores:					
Number of stores.....	33	25	8	—	—
Annual net sales.....	\$1,430,410	\$660,944	\$770,466	—	—
Per cent of total sales.....	100.00	45.51	54.49	—	—
Hardware stores:					
Number of stores.....	8	8	—	—	—
Annual net sales.....	\$406,042	\$406,042	—	—	—
Per cent of total sales.....	100.00	100.00	—	—	—
Jewelry stores:					
Number of stores.....	18	15	3	—	—
Annual net sales.....	\$806,562	\$680,130	\$126,732	—	—
Per cent of total sales.....	100.00	84.29	15.71	—	—

CENSUS OF DISTRIBUTION

TABLE 23.—WHEELING—SALES BY COMMODITIES

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
FOOD GROUP			GENERAL MERCHANDISE GROUP—Continued		
Combination stores—grocery stores with meats (\$2,875,825): (Commodity coverage, 27.3 per cent)			Department stores—Continued.		
Bakery products, fresh.....	7.5	7.5	Home furnishings—		
Bottled beverages.....	1.9	1.7	Draperies, upholstery, and curtains.....	4.2	3.1
Confectionery and nuts.....	1.7	1.5	Floor coverings.....	4.7	3.3
Delicatessen, ready-to-serve foods.....	.9	.2	Bedding, mattresses, springs.....	3.6	.1
Fresh fish and other sea foods.....	1.1	.7	China, glassware, and crockery.....	1.2	.6
Fruits and vegetables.....	18.0	18.0	Other home furnishings.....	9.0	4.4
Groceries—			Infants' wear.....	2.5	1.8
Butter and cheese.....	4.6	4.6	Jewelry, silverware, and clocks.....	1.1	1.0
Eggs.....	3.1	3.1	Leather goods, bill folds, gloves and handbags.....	1.4	1.0
Lard, cooking fats, etc.....	2.0	2.0	Luggage.....	.3	.2
Flour.....	4.3	4.3	Miscellaneous merchandise.....	(x)	.1
Sugar.....	6.1	6.1	Paints, varnishes, glass, and painters' supplies.....	4.3	.5
Canned goods and other groceries.....	19.3	19.3	Radios and equipment.....	2.7	2.2
Ice cream.....	1.9	.5	Service.....	1.3	.9
Meats, including poultry.....	22.8	22.8	Shoes and other footwear.....	6.6	6.5
Milk and cream.....	1.8	1.6	Sporting goods, gymnasium and playground equipment.....	5.4	.6
Nonfood products—			Stationery and books—		
Cigars, cigarettes, and tobacco.....	2.9	2.9	Books.....	.9	.6
Hardware.....	2.3	.3	Paper and paper goods.....	.6	.4
Household supplies.....	1.2	.1	Stoves and ranges, gas.....	.3	.1
Stationery and school supplies.....	1.0	.5	Stoves, ranges, heaters, etc. (other than electric or gas).....	5.7	.6
Other nonfood products.....	(x)	.9	Toilet articles and preparations.....	2.3	1.7
Receipts from sale of meals.....	5.7	1.4	Toys and games.....	1.5	1.4
			Wall paper.....	.5	.4
Combination stores—meat markets with groceries (\$100,718): (Commodity coverage, 34.3 per cent)			Dry goods stores:		
Bakery products, fresh.....	4.2	2.2	(Commodity coverage, 92.8 per cent)		
Bottled beverages.....	2.1	1.1	Apparel and accessories (women's, misses', children's)—		
Confectionery and nuts.....	.7	.4	Children's wear.....	.9	.1
Fresh fish and other sea foods.....	.6	.3	Millinery.....	4.3	.5
Fruits and vegetables.....	21.2	10.9	Hosiery.....	9.4	9.4
Groceries.....	31.5	51.5	Coats, suits, and dresses.....	18.3	18.3
Meats, including poultry.....	45.1	48.1	Underwear, negligees, corsets, etc.....	8.2	8.2
Nonfood products—			Other apparel.....	6.0	6.0
Cigars, cigarettes, and tobacco.....	4.6	2.0	Clothing and furnishings (men's and boys')—		
Other nonfood products.....	(x)	3.5	Suits.....	.9	.1
Meat markets (\$1,019,142): (Commodity coverage, 72.4 per cent)			Overcoats.....	.9	.1
Butter and cheese.....	13.1	13.0	Hats and caps.....	.4	.1
Canned goods and other groceries.....	2.5	1.1	Furnishings.....	9.7	9.7
Eggs.....	2.5	2.5	Work clothing.....	.9	.1
Fresh fish and other sea foods.....	2.1	.6	Draperies and curtains.....	6.6	5.9
Lard, cooking fat, etc.....	3.7	3.7	Dry goods and notions—		
Meats, including poultry.....	80.1	80.1	Cotton piece goods.....	28.6	28.6
			Linen goods.....	.9	.1
			Wool and wool-mixed goods.....	4.0	4.0
			Rayon piece goods.....	.9	.1
			Silk and velvet piece goods.....	5.6	4.9
			Notions and small wares.....	4.3	3.8
			Other dry goods.....	2.2	2.2
			Infants' wear.....	2.7	2.7
			Toiletries and cosmetics.....	.4	.1
			Variety, 5-and-10, and to-a-dollar stores:		
			(Commodity coverage, 41.7 per cent)		
			Apparel and accessories (women's, misses', children's)—		
			Millinery.....	1.0	1.0
			Hosiery.....	6.4	6.4
			Underwear, negligees, corsets, etc.....	2.6	2.6
			Other apparel.....	6.4	2.0
			Appliances and supplies, electrical—		
			Lighting equipment.....	.7	.5
			Incandescent lamps.....	1.8	1.3
			Construction materials.....	2.5	1.7
			Other appliances.....	2.1	2.1
			Batteries.....	1.1	.3
			Bottled beverages.....	.5	.3
			Clothing and furnishings (men's and boys')—		
			Furnishings.....	12.2	3.9
			Other clothing.....	3.6	2.5
			Confectionery and nuts.....	13.0	9.3
			Delicatessen, ready-to-serve foods.....	3.8	2.6
			Drugs and drug sundries.....	.8	.6
			Dry goods and notions—		
			Notions and small wares.....	5.5	5.5
			Other dry goods.....	3.7	3.7
			Flowers, wreaths, etc.....	1.2	1.2
			Fountain sales, ice cream, lunches.....	4.5	3.1

NOTE.—Both columns of percentages apply strictly to the kind of business designated. Sales of similar commodities in other kinds of stores are reported separately. Not all stores of any given classification sell every commodity listed thereunder. Thus the first percentage column represents the importance of the commodity in all of the stores of a given kind which report sales of that commodity, and in no other kind of store. The second percentage column shows the relative importance of each commodity, in relation to the total sales of all stores (included in the classification) which reported their sales by commodities. The commodity coverage shows the degree to which the total sales of the stores included in the commodity breakdown are representative of the sales of all stores (of the same kind) in the city. Total net sales are shown for classifications which do not appear separately in table 20. For all other kinds of business, apply the percentages in second column to the sales shown in table 20. Commodities reported in the form of indented items, with percentages shown in short, are a further breakdown of the principal classification under which they are indented. That form of presentation indicates that a greater proportion of sales was reported under the principal classification (without further detail) than was reported in detail. Always the further detail represents a substantial sample but less than 50 per cent of the principal classification. Several classifications in these commodity tables represent a small degree of coverage. They are included reluctantly and for the purpose not only of showing the data available but also the small degree of availability of commodity data in these kinds of business. Such percentages should be used with caution. (See General Definitions.) (X) indicates that a percentage for this classification is of no specific use and it has not been computed.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1373

TABLE 23.—WHEELING—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification	COMMODITY (Read note carefully for explanation of terms)	Per cent of each commodity sold to total sales of stores selling such commodity	Per cent of each commodity sold to total sales of all stores in same classification
GENERAL MERCHANDISE GROUP—Continued			APPAREL GROUP		
Variety, 5-and-10, and to-a-dollar stores—Continued.			Men's and boys' clothing stores (\$426,528): (Commodity coverage, 83.4 per cent)		
Hardware—			Overcoats..... 22.2 22.2		
Builders' and shelf hardware..... 0.8 0.8			Suits..... 77.8 77.8		
Carpenters' and mechanics' tools..... 2.0 1.3			Family clothing stores (men's, women's, and children's): (Commodity coverage, 94.0 per cent)		
Other hardware..... 1.8 1.2			Apparel and accessories (women's, misses', children's)—		
Home furnishings—			Custom tailoring..... 22.6 10.5		
Draperies, and curtains..... .6 .4			Children's wear..... 1.7 .9		
Floor coverings..... .1 .1			Millinery..... 4.4 3.4		
China, glassware, and crockery..... 3.8 2.6			Hosiery..... .7 .3		
Kitchen utensils..... 3.2 3.2			Coats, suits, and dresses..... 28.8 15.0		
Other home furnishings..... 3.3 4.3			Underwear, negligees, corsets, etc..... .6 .3		
Infants' wear..... 2.4 2.4			Other apparel (except furs)..... 27.6 17.9		
Jewelry..... 3.4 3.4			Clothing and furnishings (men's and boys')—		
Leather goods, bill folds, purses (often includes gloves and handbags)..... 1.4 1.4			Suits..... 15.0 13.1		
Miscellaneous merchandise..... (x) 3.3			Overcoats..... 11.1 8.5		
Musical accessories—			Hats and caps..... 1.3 1.0		
Phonograph records..... 2.0 2.0			Furnishings..... .6 .4		
Sheet music, music books, etc..... 2.3 1.6			Other clothing..... 19.8 17.7		
Optical goods..... .3 .1			Dry goods and notions..... 8.3 2.6		
Painters' supplies..... .5 .3			Furs and fur goods..... 1.6 .2		
Paints, varnishes, incoers..... 1.4 1.0			Jewelry, costume..... 3.5 1.1		
Radio parts and accessories..... 2.1 .7			Miscellaneous merchandise..... (x) 1.6 1.6		
Rubber and other footwear..... 3.4 1.1			Shoes and other footwear..... 15.6 8.0		
Seeds, bulbs, plants, and nursery stock..... 1.1 .7			Toys and games..... 1.7 .5		
Stationery and books:			Women's ready-to-wear specialty stores—apparel and accessories: (Commodity coverage, 82.3 per cent)		
Books..... .7 .7			Children's wear..... 4.6 2.3		
Paper and paper goods..... 5.2 3.6			Coats, suits, and dresses..... 50.7 86.7		
Other stationery..... 1.8 1.2			Hosiery..... 4.1 2.5		
Toilet articles..... 3.2 2.1			Millinery..... 7.4 5.1		
Toiletries and cosmetics..... 4.2 4.2			Other apparel..... 7.0 4.8		
Toys and games..... 5.7 5.7			Underwear, negligees, corsets, etc..... 9.5 4.6		
AUTOMOTIVE GROUP			Family shoe stores (men's, women's, and children's) (\$1,079,861): (Commodity coverage, 75.8 per cent)		
Automobile salesrooms (\$1,044,037): (Commodity coverage, 90.6 per cent)			Hosiery..... 3.7 1.2		
Automobiles, parts, and accessories—			Shoes and other footwear..... 98.8 98.8		
Passenger automobiles, new..... 45.5 42.2			Men's..... 27.1		
Used passenger cars..... 20.2 17.2			Boys' and youths'..... 4.7		
Commercial cars and trucks, new..... 13.3 5.8			Women's..... 56.6		
Used commercial cars and trucks..... 1.0 .3			Misses' and children's..... 7.1		
Automotive parts and accessories (except tires, tubes, and batteries)..... 5.7 5.2			Rubber and other footwear..... 3.4		
Tires, tubes, and tire accessories..... 3.0 2.9			FURNITURE AND HOUSEHOLD GROUP		
Automobiles, new, sold to dealers..... 20.4 15.0			Furniture stores (\$1,048,568): (Commodity coverage, 75.1 per cent):		
Used cars sold to dealers..... 3.0 .8			Furniture, household..... 81.8 81.8		
Commercial cars and trucks, new, sold to dealers..... 3.5 1.5			Home furnishings..... 18.7 17.2		
Parts and accessories sold to dealers..... 1.5 .8			Office and store furniture..... .5 .1		
Batteries..... .4 .1			Radios and equipment..... 1.3 .8		
Gasoline..... 2.5 1.5			Wallpaper..... 1.0 .1		
Miscellaneous merchandise..... (x) .3			Furniture and undertaker (\$829,552): (Commodity coverage, 59.3 per cent)		
Oils and greases..... .6 .5			Caskets and undertakers supplies..... 13.0 13.0		
Repairs and service..... 5.8 5.7			Furniture—		
Storage..... 3.1 .2			Bedroom..... 26.4 26.4		
Tire shops (including tire repairs) (\$392,583): (Commodity coverage, 58.4 per cent)			Living room, library, and hall..... 11.8 11.8		
Automotive parts and accessories (except tires, tubes, and batteries)..... 3.8 3.3			Dining room..... 17.1 17.1		
Batteries..... .8 .5			Kitchen..... 6.6 6.6		
Gasoline..... 17.5 12.7			Other household..... 8.1 8.1		
Miscellaneous merchandise..... (x) .4			Home furnishings—		
Oils and greases..... 1.6 1.4			Draperies, upholstery, and curtains..... 2.0 2.0		
Repairs and service..... 3.4 2.2			Floor coverings..... 7.2 7.2		
Tires and tubes sold to dealers..... 9.6 4.7			Bedding, mattresses, springs..... 4.2 3.7		
Tires, tubes, and tire accessories..... 74.8 74.8			Radio parts and accessories..... .6 .3		
Filling stations (gasoline and oil) (\$365,450): (Commodity coverage, 89.2 per cent)			Radio sets..... 4.4 3.8		
Gasoline..... 77.3 77.3			Radio and electrical shops (\$754,163): (Commodity coverage, 79.3 per cent)		
Oils and greases..... 22.7 22.7			Appliances and supplies, electrical..... 79.5 79.5		
Filling stations (with tires and accessories) (\$1,424,431): (Commodity coverage, 22.3 per cent)			Household heating appliances—portables..... 0.5		
Automotive parts and accessories (except tires, tubes, and batteries)..... 7.1 7.1			Lighting equipment..... .5		
Batteries..... 7.1 6.1			Incandescent lamps..... 5.2		
Gasoline..... 74.6 74.6			Construction materials..... 29.2		
Oils and greases..... 6.1 6.1			Other appliances..... 44.1		
Tires, tubes, and tire accessories..... 6.2 6.2			Radio parts and accessories..... 2.0 2.0		
Garages (repairs and storage, gasoline, oil, accessories) (\$456,207): (Commodity coverage, 38.3 per cent)			Radio sets..... 14.9 14.9		
Automotive parts and accessories (except tires and tubes)..... 15.2 15.2			Refrigerators, electric..... 1.2 .2		
Gasoline..... 27.0 23.4			Service..... 24.8 5.4		
Oils and greases..... 9.5 8.2					
Repairs and service..... 22.5 32.5					
Storage..... 25.3 3.4					
Tires, tubes, and tire accessories..... 20.0 17.3					

CENSUS OF DISTRIBUTION

TABLE 23.—WHEELING—SALES BY COMMODITIES—Continued

COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation	COMMODITY (Read note carefully for explanation of terms)	Per cent of each com- modity sold to total sales of stores selling such com- modity	Per cent of each com- modity sold to total sales of all stores in same classifi- cation
FURNITURE AND HOUSEHOLD GROUP—Continued			OTHER RETAIL STORES—Continued		
Radio and musical instruments stores (\$178,105): (Commodity coverage, 95.5 per cent)			Hardware and farm implement stores: (Commodity coverage, 87.5 per cent)		
Musical instruments and accessories—			Appliances and supplies, electrical—		
Pianos and accessories.....	42.6	42.6	Household appliances, motor-driven (except refrig- erators).....	5.2	5.2
Phonographs and records.....	13.5	13.5	Lighting equipment.....	3.6	3.6
Stringed and band instruments.....	3.7	3.7	Incandescent lamps.....	.3	.3
Sheet music, music books, etc.....	4.2	2.9	Other appliances.....	1.2	1.2
Other musical instruments and accessories.....	1.9	.5	Bicycles and accessories.....	.4	.4
Radio parts and accessories.....	3.6	3.6	Farm and garden equipment and supplies—		
Radio sets.....	32.0	32.0	Farm machinery.....	5.9	5.9
Service.....	1.8	1.2	Wire fencing, gates and posts.....	1.3	1.3
LUMBER AND BUILDING GROUP			Other farm and garden equipment and supplies.....		
Lumber and building material dealers: (Commodity coverage, 55.4 per cent)			Fertilizers.....		
Building materials—			Gasoline, oil, and grease.....		
Brick, terra cotta, tile, etc.....	19.1	14.3	Hardware—	1.3	.3
Building stone.....	4.2	2.8	Builders' and shelf hardware.....	2.7	2.7
Cement.....	5.9	5.9	Carpenters' and mechanics' tools.....	5.3	5.3
Lime, plaster, etc.....	3.2	3.2	Other hardware.....	20.2	20.2
Lumber (rough and dressed).....	50.0	50.0	Heating and plumbing equipment and supplies.....	9.0	2.2
Planing-mill products, woodwork.....	7.3	5.5	Miscellaneous merchandise.....	(x)	1.8
Wood shingles and shakes.....	1.4	1.4	Paints, varnishes, lacquers.....	3.0	3.0
Roofing materials (except wood shingles).....	1.0	1.0	Radio and equipment.....	.9	.9
Structural steel, at retail.....	2.9	4.0	Home furnishings, including refrigerators.....	32.0	32.0
Iron and other building metal.....	1.7	1.7	Roofing materials.....	2.6	.6
Wall boards.....	5.8	3.8	Seeds, bulbs, plants, and nursery stock.....	2.8	2.8
Other building materials.....	1.3	.6	Service.....	2.7	2.1
Coal.....	12.5	4.0	Sporting goods, gymnasium and playground equipment.....	.6	.2
Service.....			Stoves and ranges, gas.....	2.1	1.6
Heating appliances and oil burners (\$89,745): (Commodity coverage, 44.8 per cent)			Stoves, ranges, heaters, etc. (other than electric or gas).....		
Heating equipment and supplies.....	69.1	69.1	Toys and games.....	.5	.5
Service.....	30.9	30.9	Cigar stores (without fountains) (\$211,881): (Commodity coverage, 34.0 per cent)		
Plumbing shops—heating and ventilating (\$413,562): (Commodity coverage, 40.8 per cent)			Cigars, cigarettes, and tobacco.....		
Appliances and supplies, electrical.....	33.3	12.4	Smokers' supplies.....	90.0	90.0
Heating and plumbing equipment and supplies.....	87.6	87.6	Jewelry stores (except installment jewelers) (\$554,858): (Commodity coverage, 51.8 per cent)		
OTHER RETAIL STORES			China, glassware, and crockery.....		
Hardware stores: (Commodity coverage, 55.6 per cent)			Jewelry, silverware, and clocks.....		
Appliances and supplies, electrical.....	5.0	1.5	Clocks.....	8.1	80.9
Appliances and supplies, gas.....	5.0	1.5	Watches.....	13.6	
Building materials.....	2.0	.6	Diamond jewelry.....	22.8	
Farm and garden equipment and supplies.....	2.0	.6	Rings, other than diamond.....	16.3	
Fertilizers.....	2.0	.6	Gold and gold-filled jewelry.....	12.5	
Hardware—			Plated silverware.....	4.9	
Builders and shelf hardware.....	15.2	15.2	Sterling silverware.....	3.8	
Carpenters' and mechanics' tools.....	21.7	21.7	Other jewelry.....	4.9	
Other hardware.....	25.6	25.6	Leather goods.....		1.0
Heating and plumbing equipment and supplies.....	10.0	2.9	Phonographs and records.....		9.1
Kitchen utensils.....	5.0	5.0	Radio parts and accessories.....		2.5
Paints, varnishes, glass, and painters' supplies.....	11.7	11.7	Radio sets.....		11.5
Radios and equipment.....	1.0	.3	Service.....		8.7
Seeds, bulbs, plants, and nursery stock.....	1.8	1.8	Office and store mechanical appliance dealers (\$379,619): (Commodity coverage, 73.9 per cent)		
Sporting goods, gymnasium and playground equipment.....	12.5	8.8	Office and store equipment:		
Stoves, ranges, heaters, etc. (other than electric or gas).....	1.9	1.9	Adding and calculating machines and accessories.....	54.7	50.1
Toys and games.....	1.0	.3	Typewriters and accessories.....	19.7	7.5
			Other office and store mechanical appliances.....	52.3	24.3
			Office and store furniture.....	4.1	1.6
			Service.....	9.0	9.0
			Stationery.....	19.6	7.5

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1375

TABLE 24.—CHARLESTON—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups.....	886	724	3,693	324	\$5,149,494	\$67,735	\$5,227,635	\$5,978,160	\$42,839,074	100.00
Food group.....	283	241	491	51	592,139	11,829	599,597	444,930	8,463,243	19.76
Candy and confectionery stores.....	53	57	50	5	41,031	1,008	77,992	37,830	545,425	1.27
Dairy products stores (including milk dealers) ¹	5	1	18		24,602		31,268	1,420	214,298	.50
Delicatessen stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruit stores and vegetable markets.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grocery stores (without meats).....	64	51	50	11	56,903	2,219	69,383	57,730	959,371	2.31
Combination stores (groceries and meats).....	142	118	315	29	387,097	6,468	360,662	329,950	5,867,381	13.70
Meat markets (including sea foods).....	6	6	34	6	64,835	1,534	40,841	8,290	616,032	1.44
Bakeries—caterers.....	7	2	17		11,062		5,732	3,300	109,021	.26
Other food stores.....	2	2	4		3,120		3,120	1,060	42,660	.10
General stores—groceries with apparel or dry goods.....	6	7	7	4	5,220	672	4,167	12,000	167,000	.39
General merchandise group.....	41	30	671	116	794,900	22,290	960,084	1,396,620	6,481,100	15.13
Department stores.....	9	2	470	51	598,313	0,360	661,516	984,309	4,431,588	10.35
Dry goods stores.....	7	7	10	1	8,547	63	9,834	71,560	151,463	.35
General merchandise stores.....	18	21	23	1	26,037	100	47,321	123,190	307,489	.69
Variety, 5-and-10, and to-a-dollar stores.....	7		103	63	162,003	12,777	242,293	187,570	1,500,570	3.60
Automotive group ¹.....	141	83	805	37	1,285,153	6,514	1,178,330	897,150	10,317,860	24.68
Motor vehicle dealers (new and used).....	25	10	485	9	847,724	3,570	780,588	703,440	7,643,215	17.64
Accessories, tires, and batteries.....	23	16	75	3	127,316	446	121,122	130,139	828,949	1.93
Filling stations.....	53	15	120	22	147,635	1,835	109,371	26,460	1,330,922	3.11
Garages and repair shops.....	39	38	124	2	161,092	388	91,420	24,020	495,548	1.16
Apparel group.....	112	86	384	70	605,327	14,328	790,889	1,086,260	5,648,604	13.18
Men's and boys' clothing and furnishings stores.....	26	28	90	18	193,952	3,699	239,783	460,830	1,733,128	4.04
Family clothing stores—men's, women's, children's.....	17	10	61	9	101,119	1,511	121,428	137,090	734,295	1.71
Women's ready-to-wear specialty stores—apparel and accessories.....	20	16	98	19	126,467	3,644	205,609	171,900	1,655,920	3.86
Women's accessories stores.....	13	7	47	7	55,905	2,260	43,836	42,890	311,148	.73
Other apparel stores.....	15	14	24	1	29,939	312	37,317	47,300	256,030	.60
Shoe stores.....	21	11	64	16	67,945	2,902	142,416	226,260	953,077	2.24
Furniture and household group.....	35	28	300	9	573,717	2,950	622,197	630,326	3,768,049	8.50
Furniture stores.....	18	13	163	2	340,482	600	438,703	463,540	2,465,028	5.76
Household appliances stores.....	9	8	45	1	104,604	226	47,732	41,840	519,125	1.21
Other home furnishings and appliances stores.....	3	2	20		23,074		26,031	23,270	136,125	.32
Radio and music stores.....	5	3	42	6	105,557	1,925	109,721	96,670	647,773	1.51
Restaurants, cafeterias, and eating places.....	99	107	324	6	284,309	1,835	208,643	33,670	1,587,511	3.71
Restaurants, cafeterias, and lunch rooms.....	85	93	292	4	257,267	1,560	188,499	31,350	1,421,289	3.22
Lunch counters, refreshment stands, etc.....	14	14	32	2	27,042	275	18,144	2,320	166,222	.39
Lumber and building group.....	25	28	210	5	263,830	1,625	201,614	397,500	1,546,010	3.61
Lumber and building material dealers.....	3		109		111,545		123,969	249,100	776,281	1.81
Electrical shops (without radio).....	4	8	7		12,070		14,125	29,860	145,249	.34
Heating and plumbing shops.....	12	12	55	3	92,391	1,025	43,336	79,300	494,862	1.16
Paint and glass stores.....	6	8	39	2	47,824	800	800	39,240	129,618	.30
Other retail stores ¹.....	132	104	471	26	710,709	5,492	644,225	1,078,310	4,718,324	11.01
Hardware stores.....	7	6	23		49,807		40,710	102,280	380,933	.89
Farmers' supplies.....	8	10	20	1	26,369	423	13,576	43,900	402,733	.94
Cigar stores and cigar stands.....	9	5	17	1	16,279	260	19,590	11,160	110,301	.26
Drug stores.....	44	33	160	8	212,054	2,381	192,875	309,620	1,454,385	3.39
Florists.....	4	3	18	1	22,012	50	29,152	15,790	209,282	.49
Jewelry stores.....	19	15	64	11	109,914	1,288	136,539	323,420	753,662	1.76
News dealers.....	5	2	8		6,725		6,570	3,010	49,340	.11
Office, school, and store supplies and equipment dealers.....	9	1	92		177,163		101,971	185,820	859,608	2.01
Opticians and optometrists.....	3	4	7		11,836		10,551	11,910	50,499	.12
Miscellaneous classifications (combined).....	22	23	60	4	78,834	1,090	87,207	54,620	433,321	1.01
Secondhand stores.....	12	13	30		34,160		24,799	31,340	141,853	.33

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 25.—CHARLESTON—RETAIL DISTRIBUTION, BY TYPES OF OPERATION
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total	868	724	3,693	324	\$5,149,484	\$67,735	\$5,227,835	\$6,978,150	\$42,839,074	100.00
Single-store independents	669	690	2,650	143	3,815,113	30,853	3,800,517	4,740,860	30,974,137	72.30
Two-store independents	49	26	181	13	247,663	4,644	239,624	244,760	1,961,981	4.58
Three-store independents	8	3	31	1	39,512	354	67,094	43,970	240,694	.58
Local chains	41	5	169	2	180,739	368	194,001	263,260	1,857,776	4.34
Sectional chains	34		146	44	208,223	5,980	236,353	139,490	1,735,160	4.05
National chains	75		455	119	542,560	25,188	655,018	513,620	5,710,099	13.33
Leased department chains	5		13	2	14,959	350	8,148	6,120	91,250	.21
Manufacturer-controlled chains	4		37		50,275		20,405	26,070	225,531	.53
Other types of operation	1		17		20,439		775		36,576	.08

TABLE 26.—CHARLESTON—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local-multi-units including branch systems and local chains	Sectional and national chains	Other types
Department stores:					
Number of stores	9	5	1	3	
Annual net sales	\$4,431,588	\$3,394,834	(x)	(x)	
Per cent of total sales	100.00	76.61	(x)	(x)	
Variety, 6-and-10, and to-a-dollar stores:					
Number of stores	7			7	
Annual net sales	\$1,500,570			\$1,500,570	
Per cent of total sales	100.00			100.00	
Men's and boys' clothing and furnishings stores:					
Number of stores	26	21	4	1	
Annual net sales	\$1,733,128	\$1,456,972	(x)	(x)	
Per cent of total sales	100.00	84.07	(x)	(x)	
Family clothing stores—men's, women's, and children's:					
Number of stores	17	9	5	3	
Annual net sales	\$734,295	\$356,358	\$189,157	\$188,780	
Per cent of total sales	100.00	48.53	25.76	25.71	
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores	20	16		4	
Annual net sales	\$1,655,920	\$1,341,003		\$314,017	
Per cent of total sales	100.00	81.04		18.96	
Shoe stores:					
Number of stores	21	8	7	5	1
Annual net sales	\$958,077	\$364,271	\$192,542	\$384,200	\$17,064
Per cent of total sales	100.00	38.02	20.10	40.10	1.78
Furniture stores:					
Number of stores	18	18			
Annual net sales	\$2,465,026	\$2,465,026			
Per cent of total sales	100.00	100.00			
Radio and music stores:					
Number of stores	5	5			
Annual net sales	\$647,773	\$647,773			
Per cent of total sales	100.00	100.00			
Grocery stores (without meats):					
Number of stores	64	48	1	15	
Annual net sales	\$669,371	(x)	(x)	\$494,020	
Per cent of total sales	100.00	(x)	(x)	49.93	
Combination stores (groceries and meats):					
Number of stores	142	101	14	27	
Annual net sales	\$5,867,381	\$2,869,093	\$969,398	\$2,028,890	
Per cent of total sales	100.00	48.90	18.52	34.58	
Restaurants, cafeterias, and lunch rooms:					
Number of stores	85	75	10		
Annual net sales	\$1,421,289	\$1,272,673	\$148,716		
Per cent of total sales	100.00	89.54	10.46		
Cigar stores and cigar stands:					
Number of stores	9	5	3	1	
Annual net sales	\$110,201	\$58,166	(x)	(x)	
Per cent of total sales	100.00	52.78	(x)	(x)	
Filling stations:					
Number of stations	53	12	11	30	
Annual net sales	\$1,330,922	\$242,050	\$204,878	\$883,094	
Per cent of total sales	100.00	18.26	15.39	66.35	
Coal and wood yards—ice dealers:					
Drug stores:					
Number of stores	44	29	13	2	
Annual net sales	\$1,454,385	\$900,214	(x)	(x)	
Per cent of total sales	100.00	61.90	(x)	(x)	
Hardware stores:					
Number of stores	7	7			
Annual net sales	\$380,033	\$380,033			
Per cent of total sales	100.00	100.00			
Jewelry stores:					
Number of stores	10	10	1	2	
Annual net sales	\$753,662	\$438,314	(x)	(x)	
Per cent of total sales	100.00	58.16	(x)	(x)	

RETAIL DISTRIBUTION IN WISCONSIN: 1929

1385

TABLE 1.—THE STATE—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
NUMBER OF STORES, PERSONNEL, PAY ROLL, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Not synonymous with commodities sold—See Table 15)	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only		Amount	Per cent of total sales
All groups	39,474	38,571	88,535	20,806	\$121,077,476	\$4,990,456	\$183,388,430	\$1,237,442,318	100.00
Food group¹	9,534	9,676	12,611	4,203	16,829,168	946,962	12,823,050	283,968,632	21.38
Candy and confectionery stores:									
Candy stores—nut stores.....	64	51	92	17	84,470	2,764	33,700	762,216	.06
Confectionery stores (candy and fountain).....	1,252	1,373	320	513	772,541	110,065	625,690	10,311,837	.83
Dairy products stores:									
Dairy products stores (including ice cream).....	50	37	367	24	512,681	5,022	113,660	5,354,371	.43
Egg and poultry dealers.....	10	10	9	3	9,891	305	6,510	285,747	.02
Milk dealers ²	130	123	1,729	24	2,959,063	5,388	315,540	19,745,000	1.60
Delicatessen stores.....	141	159	100	55	109,870	12,827	105,820	1,918,668	.16
Fruit stores and vegetable markets.....	194	206	339	190	391,523	44,846	196,320	6,363,628	.51
Grocery stores (without meats).....	3,991	3,768	3,457	1,743	4,116,571	388,557	6,491,670	91,934,085	7.43
Combination stores (groceries and meats):									
Grocery stores with meats.....	1,265	1,329	1,902	696	2,560,233	155,657	2,634,550	48,166,907	3.89
Meat markets with groceries.....	674	737	901	314	1,358,473	82,160	860,270	25,317,846	2.05
Meat markets (including sea foods):									
Fish markets—sea foods.....	59	75	100	16	134,472	5,904	70,550	1,139,589	.09
Meat markets.....	1,363	1,472	1,883	488	2,742,986	105,132	929,860	46,697,633	3.77
Bakeries—bakery goods stores (except manufacturing bakeries).....	291	310	463	107	484,151	25,028	146,000	3,481,640	.28
Other food stores:									
Coffee, tea, spices.....	26	17	309	10	473,547	2,595	259,990	1,937,021	.16
General food stores.....	10	12	13	2	7,869	262	10,620	42,296	.04
Bottled waters and beverages.....	12	6	53	1	91,477	450	19,090	433,258	.04
General stores	2,288	2,551	3,487	936	3,579,021	192,781	19,122,900	77,870,371	6.29
General stores—groceries with apparel.....	214	281	375	105	404,219	22,575	1,938,240	8,353,588	.68
General stores—groceries with dry goods.....	927	1,054	1,158	317	1,131,674	68,016	6,719,050	26,655,711	2.15
General stores—groceries with other merchandise.....	1,117	1,216	1,954	514	2,043,128	102,190	10,465,610	42,861,072	3.46
General merchandise group	1,065	821	14,681	3,152	18,070,824	719,454	29,886,930	139,561,681	11.28
Department stores:									
With food departments.....	37	11	4,753	308	6,136,256	86,097	6,507,080	41,690,080	3.37
Without food departments.....	106	23	5,578	1,412	7,604,492	389,211	9,759,430	52,338,546	4.23
Dry goods stores—piece goods stores:									
Dry goods stores.....	377	378	950	287	1,132,545	56,701	3,820,570	10,784,374	.87
Piece goods stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise stores:									
With food departments.....	122	123	722	135	848,736	33,752	2,377,650	10,919,480	.88
Without food departments.....	119	99	340	194	352,334	52,208	1,725,030	4,055,163	.33
Army and Navy goods stores.....	12	13	10	11	18,421	2,825	112,230	336,471	.03
Women's exchanges.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Variety, 5-and-10, and to-a-dollar stores.....	289	173	2,276	797	1,922,640	117,045	2,503,010	19,176,739	1.55
Automotive group¹	6,729	6,203	14,879	2,179	22,585,484	644,081	23,305,870	249,884,646	20.19
Motor vehicle dealers:									
Automobile sales rooms—new and trade-in.....	1,694	1,805	8,765	656	13,657,993	220,273	15,673,160	160,701,663	12.99
Used car establishments.....	87	97	183	52	279,518	9,528	367,140	3,233,064	.26
Automobile dealers with farm implements and machinery	96	100	432	58	662,965	16,581	1,390,800	7,722,665	.62
Accessories, tires, and batteries:									
Accessory stores with tires and batteries.....	216	189	455	60	670,133	14,837	1,219,950	6,367,064	.51
Battery and ignition shops—brake repair shops.....	138	150	267	47	406,361	16,214	16,214	2,363,477	.19
Tire shops (including tire repairs).....	233	229	374	65	551,302	14,938	749,580	4,815,871	.39
Filling stations:									
Filling stations—gasoline and oil.....	1,691	766	1,991	334	3,070,158	103,599	1,346,190	33,843,177	2.73
Filling stations with tires and accessories.....	527	546	440	235	550,724	66,712	475,630	9,871,702	.80
Filling stations with other merchandise.....	557	596	222	193	239,493	39,704	297,370	5,240,756	.42
Motor cycles, bicycles, and supplies:									
Motor cycle dealers.....	10	10	18	4	25,869	760	29,790	219,111	.02
Bicycles, motor cycles, and supplies stores.....	7	8	7	2	9,247	725	16,180	84,474	.01
Bicycle shops.....	32	35	9	10	12,847	2,167	42,000	186,723	.02
Garages and repair shops:									
Body, fender, and paint shops.....	73	77	216	23	361,477	8,550	60,540	972,071	.08
Garages (repairs and storage, gasoline, oil, accessories).....	1,311	1,525	1,416	414	1,980,712	121,896	1,232,440	13,449,994	1.09
Parking stations, parking garages, and lots.....	23	29	45	6	54,799	3,347	16,350	470,768	.04
Radiator shops (including repairs).....	22	28	21	5	36,017	1,250	7,870	139,583	.01
Boats (motor boats, yachts, canoes).....	11	13	15	14	15,619	2,480	21,710	173,483	.01
Apparel group	2,963	2,556	7,082	1,982	11,009,556	580,867	23,839,600	93,062,083	7.52
Men's and boys' clothing and furnishings stores:									
Men's and boys' clothing stores.....	51	33	116	30	215,477	7,715	504,690	2,325,754	.19
Men's and boys' hat stores.....	5	2	10	2	22,550	307	44,590	187,753	.02
Men's furnishings stores.....	149	132	174	86	321,532	19,838	992,140	3,081,542	.25
Men's clothing and furnishings stores.....	512	454	1,171	365	2,260,468	182,718	7,723,240	21,596,450	1.75
Family clothing stores—men's, women's, and children's	197	173	532	112	835,547	29,914	2,092,230	7,497,457	.61
Women's ready-to-wear specialty stores—apparel and accessories.....	389	306	2,237	479	3,120,442	123,244	3,248,940	25,049,260	2.02
Women's accessories stores:									
Corset and lingerie shops.....	28	28	23	8	25,125	1,693	90,160	305,887	.02
Furriers—fur shops.....	79	56	255	43	439,321	12,139	1,092,680	3,278,554	.26
Hosiery shops.....	50	30	191	52	188,595	13,417	170,880	1,049,421	.08
Knit goods shops.....	21	15	41	15	31,460	2,789	131,940	435,096	.03
Millinery stores.....	426	374	512	169	587,629	35,016	344,300	4,533,127	.37

¹ This total includes 1 classification in which the number of stores is less than 3 and concerning which no information can be disclosed.
² Further data will be shown in a special report on milk dealers.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1377

TABLE 27.—COMBINED CITIES—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS
ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Percent of total sales
All groups¹.....	2,234	1,063	7,309	1,222	\$9,570,753	\$243,533	\$9,928,017	\$13,859,870	\$57,730,366	100.00
Food group.....	706	679	1,065	300	1,267,232	61,682	1,513,655	1,118,130	19,075,333	21.74
Candy and confectionery stores.....	117	131	76	25	61,574	6,577	126,767	79,430	1,021,651	1.17
Dairy products stores (including milk dealers) ²	13	5	123	6	157,176	359	235,475	10,320	914,463	1.04
Delicatessen stores.....	3	3					2,032	1,000	20,500	.02
Fruit stores and vegetable markets.....	12	14	15	6	15,036	1,152	29,459	9,940	247,385	.28
Grocery stores (without meats).....	226	181	209	93	260,165	18,965	324,915	304,450	5,104,561	5.89
Combination stores (groceries and meats).....	307	317	579	148	713,167	30,308	714,743	688,300	10,881,460	12.40
Meat markets (including sea foods).....	17	16	38	16	52,164	3,326	63,305	18,180	643,500	.73
Bakeries—caterers.....	7	10	21	5	29,193	910	13,892	2,593	143,889	.17
Other food stores.....	4	2	4	1	8,757	55	6,094	3,760	37,534	.04
General stores—groceries with apparel or dry goods.....	49	53	73	11	76,707	2,346	65,880	165,430	1,424,041	1.09
General merchandise group.....	116	71	1,363	340	1,560,358	54,133	1,672,161	2,776,940	13,503,662	15.40
Department stores.....	24	5	844	128	1,034,493	28,972	1,020,774	1,725,450	7,914,708	0.02
Dry goods stores.....	16	14	77	8	91,729	1,437	103,626	255,766	762,639	.87
General merchandise stores.....	42	45	94	25	121,020	5,262	141,518	243,800	1,682,254	1.92
Variety, 5-and-10, and to-a-dollar stores.....	34	7	348	179	313,116	18,462	406,243	451,990	3,146,091	3.59
Automotive group³.....	389	267	1,353	72	2,010,302	17,657	1,996,850	1,698,810	20,305,054	23.15
Motor vehicle dealers (new and used).....	85	70	849	13	1,264,086	3,801	1,267,482	1,534,030	14,205,423	16.19
Accessories, tires, and batteries.....	56	46	119	6	175,110	2,375	181,712	241,750	1,521,098	1.73
Filling stations.....	126	61	270	33	378,809	4,955	358,762	169,180	3,793,806	4.32
Motor cycles, bicycles, and supplies.....	5	5	7		11,023		5,047	9,840	59,888	.07
Garages and repair shops.....	66	82	102	20	147,069	6,726	79,067	38,510	662,739	.76
Apparel group.....	271	206	798	182	1,106,870	35,237	1,458,656	2,663,050	10,062,431	11.49
Men's and boy's clothing and furnishings stores.....	71	65	147	34	245,717	6,335	336,610	689,400	2,577,679	2.94
Family clothing stores—men's, women's, and children's.....	47	27	206	50	292,865	8,363	343,878	622,940	2,368,368	2.70
Women's, ready-to-wear specialty stores—apparel and accessories.....	56	48	229	36	284,118	6,237	409,128	408,050	2,898,123	3.30
Women's accessories stores.....	25	20	57	8	47,357	2,267	30,507	26,770	236,607	.27
Other apparel stores.....	23	19	46	5	72,864	1,660	57,959	46,790	349,844	.40
Shoe stores.....	49	27	113	49	163,949	10,435	230,307	508,470	1,651,720	1.88
Furniture and household group³.....	114	94	635	52	1,006,520	9,069	1,054,371	1,637,780	6,512,780	7.42
Furniture stores.....	55	53	286	30	511,977	4,056	639,781	1,106,410	3,977,602	4.53
Household appliances stores.....	17	2	169		208,034		197,530	174,600	1,001,948	1.14
Other home furnishings and appliances stores.....	8	10	32	2	37,373	312	15,997	14,970	143,626	.16
Radio and music stores.....	32	26	146	16	245,166	3,156	192,788	328,960	1,336,474	1.52
Restaurants, cafeterias, and eating places.....	178	214	667	34	547,265	8,532	461,282	98,870	3,164,526	3.61
Restaurants, cafeterias, and lunch rooms.....	140	177	585	24	474,191	5,622	384,862	76,540	2,624,424	2.90
Lunch counters, refreshment stands, etc.....	38	37	82	10	73,074	2,910	76,420	22,330	540,102	.62
Lumber and building group.....	80	70	420	35	667,565	10,237	870,353	786,220	3,591,643	4.09
Lumber and building material dealers.....	25	13	241	13	403,927	3,118	244,126	530,950	2,597,365	2.86
Electrical shops (without radio).....	5	3	5	0	11,425	2,419	10,721	18,680	89,242	.10
Heating and plumbing shops.....	25	22	78	7	132,523	2,302	64,762	118,240	573,932	.65
Paint and glass stores.....	25	32	96	9	119,690	2,898	50,744	118,360	421,104	.43
Other retail stores³.....	357	315	918	193	1,280,818	43,940	1,318,334	2,693,180	9,861,403	11.24
Hardware stores.....	28	19	101	13	175,349	2,241	158,895	594,450	1,345,470	1.53
Hardware and farm implement stores.....	4	5	10	1	9,932	110	10,533	17,560	132,214	.15
Farmers' supplies.....	18	15	28	7	37,656	1,673	59,306	67,560	937,856	1.07
Book stores.....	3	4	5		8,060		1,000	12,448	32,280	.06
Cigar stores and cigar stands.....	48	54	81	14	85,560	3,541	109,360	40,640	492,252	.56
Coal and wood yards—ice dealers.....	13	14	70	3	102,877	490	77,286	11,070	475,815	.54
Drug stores.....	85	75	279	59	378,649	17,060	375,236	717,840	3,295,376	3.76
Florists.....	19	17	76	28	99,739	3,968	92,261	50,680	471,560	.54
Jewelry stores.....	48	43	93	20	151,431	3,909	188,550	722,040	1,012,548	1.19
Music stores (without radio).....	3	3	1	1	770	50	1,932	4,050	7,447	.01
News dealers.....	23	23	47	16	30,091	2,378	47,552	62,240	416,077	.47
Office, school, and store supplies and equipment dealers.....	11	4	45	3	76,643	500	42,327	76,190	328,883	.33
Sporting goods stores, including athletic and playground equipment.....	3	2	5	1	11,500	550	13,941	18,810	92,681	.11
Stationers and printers.....	9	6	16	3	19,589	600	21,229	31,390	134,209	.15
Miscellaneous classifications (combined).....	35	29	58	21	90,592	5,436	103,097	122,020	660,501	.68
Secondhand stores.....	24	24	17	3	17,116	300	14,445	21,460	147,463	.17

¹ These totals include figures for the unincorporated town of Weirton.

² Further data will be shown in a special report on milk dealers.

³ This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 28.—COMBINED CITIES—RETAIL DISTRIBUTION, BY TYPE OF OPERATION
ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED
NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total ¹	2,254	1,933	7,309	1,222	\$9,570,753	\$242,533	\$9,826,017	\$13,859,870	\$97,730,366	100.00
Single-store independents.....	1,757	1,898	4,808	639	6,335,539	140,189	6,452,465	9,986,690	50,243,297	67.53
Two-store independents.....	109	66	426	64	579,754	11,422	700,734	845,300	5,036,997	5.74
Three-store independents.....	51	20	320	64	440,222	15,106	398,388	589,590	3,379,560	3.85
Local chains.....	81	9	335	44	472,178	8,380	516,387	736,940	4,008,517	4.57
Sectional chains.....	84	—	454	91	671,206	22,079	687,265	611,420	4,787,754	5.46
National chains.....	134	—	753	316	891,879	45,419	1,068,846	939,320	10,182,497	11.61
Leased department chains.....	9	—	17	4	21,624	935	28,382	6,990	157,242	.18
Utility-operated retail stores.....	8	—	95	—	106,898	—	138,433	99,300	620,400	.71
Manufacturer-controlled chains.....	6	—	62	—	99,352	—	31,702	42,120	207,420	.23
Other types of operation.....	4	—	53	—	52,101	—	3,415	2,200	106,682	.12

¹ These totals include figures for the unincorporated town of Weirton.

TABLE 29.—COMBINED CITIES—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION
ALL CITIES OF 10,000 TO 30,000 POPULATION COMBINED

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multiunits including branch systems and local chains	Sectional and national chains	Other types
Department stores:					
Number of stores.....	24	10	4	10	
Annual net sales.....	\$7,914,705	\$3,930,827	\$991,878	\$2,992,003	
Per cent of total sales.....	100.00	49.67	12.53	37.80	
Variety, 5-and-10, and to-a-dollar stores:					
Number of stores.....	34	7	2	25	
Annual net sales.....	\$3,146,091	(x)	(x)	\$2,897,889	
Per cent of total sales.....	100.00	(x)	(x)	90.20	
Men's and boys' clothing and furnishings stores:					
Number of stores.....	71	63	7	1	
Annual net sales.....	\$2,577,679	\$2,265,939	(x)	(x)	
Per cent of total sales.....	100.00	87.91	(x)	(x)	
Family clothing stores—men's, women's, and children's:					
Number of stores.....	47	24	9	14	
Annual net sales.....	\$2,368,365	\$1,106,341	\$468,555	\$793,472	
Per cent of total sales.....	100.00	46.71	19.79	33.50	
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores.....	56	34	17	4	1
Annual net sales.....	\$2,898,123	\$1,427,361	\$1,102,760	\$286,087	\$81,025
Per cent of total sales.....	100.00	49.25	38.05	9.90	2.80
Shoe stores:					
Number of stores.....	49	27	7	15	
Annual net sales.....	\$1,651,720	\$863,122	\$275,743	\$512,855	
Per cent of total sales.....	100.00	52.26	16.69	31.05	
Furniture stores:					
Number of stores.....	55	46	8	1	
Annual net sales.....	\$3,977,662	\$3,262,289	(x)	(x)	
Per cent of total sales.....	100.00	82.02	(x)	(x)	
Radio and music stores:					
Number of stores.....	32	21	10	1	
Annual net sales.....	\$1,336,474	\$585,283	(x)	(x)	
Per cent of total sales.....	100.00	60.24	(x)	(x)	
Grocery stores (without meats):					
Number of stores.....	226	164	5	56	1
Annual net sales.....	\$5,164,561	\$2,000,093	\$178,083	\$2,981,421	\$3,764
Per cent of total sales.....	100.00	38.74	3.46	57.73	.07
Combination stores (groceries and meats):					
Number of stores.....	307	247	38	21	1
Annual net sales.....	\$10,881,460	\$7,034,973	\$1,886,704	\$1,862,799	\$107,074
Per cent of total sales.....	100.00	64.65	17.34	17.03	.98
Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	140	134	5	1	
Annual net sales.....	\$2,624,424	\$2,418,811	(x)	(x)	
Per cent of total sales.....	100.00	92.17	(x)	(x)	
Cigar stores and cigar stands:					
Number of stores.....	48	45	1	2	
Annual net sales.....	\$492,252	\$429,599	(x)	(x)	
Per cent of total sales.....	100.00	87.27	(x)	(x)	
Filling stations:					
Number of stations.....	126	50	31	39	
Annual net sales.....	\$3,793,800	\$1,328,925	\$1,012,529	\$1,452,352	
Per cent of total sales.....	100.00	35.03	26.69	38.28	
Coal and wood yards—ice dealers:					
Number of yards.....	13	11	1	1	
Annual net sales.....	\$475,815	(x)	(x)	(x)	
Per cent of total sales.....	100.00	(x)	(x)	(x)	
Drug stores:					
Number of stores.....	85	61	23	1	
Annual net sales.....	\$3,295,376	\$2,529,478	(x)	(x)	
Per cent of total sales.....	100.00	76.76	(x)	(x)	
Hardware stores:					
Number of stores.....	28	28			
Annual net sales.....	\$1,345,470	\$1,345,470			
Per cent of total sales.....	100.00	100.00			
Jewelry stores:					
Number of stores.....	48	42	6		
Annual net sales.....	\$1,042,648	\$803,980	\$238,668		
Per cent of total sales.....	100.00	77.12	22.88		

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1379

TABLE 30.—RETAIL DISTRIBUTION, BY KINDS OF BUSINESS

ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
All groups.....	13,318	12,969	14,523	2,837	\$17,946,475	\$623,030	\$16,132,212	\$41,579,750	\$241,460,192	100.00
Food group.....	2,649	2,739	1,793	491	1,078,165	69,785	2,115,916	2,561,570	96,253,858	15.02
Candy and confectionery stores.....	350	409	150	69	130,461	18,830	233,439	273,610	2,170,195	.90
Dairy products stores (including milk dealers) ¹	23	39	60	7	57,712	1,361	44,856	12,810	634,549	.22
Fruit stores and vegetable markets.....	49	64	18	12	20,463	2,732	36,449	23,630	353,141	.15
Grocery stores (without meats).....	1,307	1,243	612	153	706,161	35,234	774,396	1,284,820	14,880,054	5.96
Combination stores (groceries and meats).....	753	845	812	180	620,474	35,752	695,657	1,221,100	16,892,905	6.99
Meat markets (including sea foods).....	56	100	55	20	56,622	3,639	67,076	33,240	1,237,660	.51
Bakeries—caterers.....	53	34	30	3	77,747	1,406	51,820	27,910	590,230	.25
Other food stores.....	13	16	8	3	8,525	760	12,277	6,350	89,124	.04
General stores—groceries with apparel or dry goods.....	3,668	3,597	3,772	579	5,101,596	113,796	4,504,207	16,716,190	94,217,671	39.06
General merchandise group.....	369	255	1,141	317	1,170,504	51,579	1,384,372	4,164,310	18,655,549	8.06
Department stores.....	7	5	73	34	108,484	8,033	92,077	215,040	1,154,105	.43
Dry goods stores.....	135	154	201	88	237,271	15,527	316,023	1,287,940	3,094,842	1.25
General merchandise stores.....	147	137	406	119	496,543	18,931	578,598	2,057,890	6,283,954	2.60
Variety, 5-and-10, and to-a-dollar stores.....	80	50	461	76	330,506	8,983	357,674	603,440	3,122,948	1.30
Automotive group.....	1,923	2,074	2,727	422	3,716,285	123,929	2,761,554	4,356,630	40,533,052	18.70
Motor vehicle dealers (new and used).....	357	309	1,503	127	2,249,421	48,255	1,698,802	2,965,700	24,830,500	10.28
Automobile dealers with farm implements and machinery.....	3	3	27	4	37,803	996	24,271	43,920	451,417	.19
Accessories, tires, and batteries.....	64	70	58	15	55,476	3,320	71,974	120,220	765,171	.32
Filling stations.....	917	913	642	157	763,496	37,920	612,928	671,010	9,328,281	3.94
Motor cycles, bicycles, and supplies.....	3	3	1	2	1,844	835	873	4,300	16,128	.01
Garages and repair shops.....	579	716	490	117	578,240	33,050	352,976	531,450	4,741,595	1.96
Apparel group.....	470	509	632	234	881,740	42,140	1,068,012	3,741,460	10,556,030	4.37
Men's and boys' clothing and furnishing stores.....	102	110	119	41	178,272	7,112	257,963	946,240	2,474,612	1.03
Family clothing stores—men's, women's, and children's.....	162	173	355	118	465,001	21,782	540,181	2,031,160	5,442,233	2.25
Women's ready-to-wear specialty stores—apparel and accessories.....	75	90	104	46	106,708	7,514	148,296	383,880	1,479,553	.61
Women's accessories stores.....	55	54	42	9	50,061	2,113	33,052	74,650	364,362	.15
Other apparel stores.....	35	42	26	7	32,507	1,940	27,865	30,940	189,469	.08
Shoe stores.....	41	40	36	13	49,131	1,670	60,655	274,630	605,801	.25
Furniture and household group ²	333	306	816	63	1,153,549	10,366	980,429	2,420,410	8,855,065	3.67
Furniture stores.....	188	206	476	33	733,444	5,224	724,451	1,900,880	6,648,034	2.75
Household appliances stores.....	68	21	226	9	204,093	2,320	133,054	261,210	1,076,229	.45
Other home furnishings and appliances stores.....	3	4	1	1	43	43	1,253	3,340	8,842	.00
Radio and music stores.....	73	74	113	20	135,449	2,769	119,728	264,050	1,109,304	.46
Restaurants, cafeterias, and eating places.....	1,208	1,359	1,288	220	891,122	44,091	862,364	552,160	6,977,558	2.89
Restaurants, cafeterias, and lunch rooms.....	803	637	1,035	157	736,294	31,900	678,138	254,090	5,277,288	2.19
Lunch counters, refreshment stands, etc.....	405	422	203	63	154,828	12,191	184,226	78,100	1,700,270	.70
Lumber and building group.....	267	267	782	148	1,222,018	45,660	876,064	1,851,740	8,078,255	3.33
Lumber and building material dealers.....	116	95	534	96	835,900	29,935	519,447	1,467,120	6,265,432	2.60
Electric shops (without radio).....	23	26	64	7	115,257	1,150	26,477	92,500	392,669	.16
Heating and plumbing shops.....	96	110	169	44	254,231	14,105	105,771	200,510	1,207,336	.50
Paint and glass stores.....	32	30	25	1	26,630	500	24,369	71,010	218,788	.09
Other retail stores.....	1,312	1,432	1,860	364	1,828,953	85,156	1,962,862	5,150,060	22,266,567	9.21
Hardware stores.....	115	124	198	31	256,482	8,464	264,665	1,193,540	3,295,196	1.37
Hardware and farm implement stores.....	49	60	69	20	73,073	2,845	82,917	336,360	1,360,446	.54
Farmers' supplies.....	361	414	321	68	860,307	16,382	327,400	675,920	7,203,022	2.98
Book stores.....	11	10	10	5	7,958	422	11,866	55,850	242,230	.09
Cigar stores and cigar stands.....	122	127	78	18	72,266	2,631	80,130	77,590	661,688	.27
Coal and wood yards—ice dealers.....	57	74	77	43	84,070	10,450	77,996	32,060	772,324	.32
Drug stores.....	267	263	474	76	611,448	20,467	581,250	1,644,410	5,685,016	2.36
Florists.....	21	24	14	7	15,254	1,070	17,134	13,710	115,955	.05
Gifts, novelties and toys.....	11	9	4	10	7,083	3,133	18,741	35,220	120,457	.05
Jewelry stores.....	117	128	80	21	111,461	4,719	119,069	643,310	522,681	.23
Music stores (without radio).....	7	5	9	1	12,720	240	3,312	27,770	103,066	.04
News dealers.....	25	34	55	24	35,416	3,342	42,360	70,550	462,521	.19
Office, school, and store supplies and equipment dealers.....	5	3	6	1	7,539	420	6,657	17,730	63,095	.02
Opticians and optometrists.....	4	4	4	1	1,000	100	1,100	1,550	11,760	.01
Sporting goods stores, including athletic and play-ground equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationers and printers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous classifications (combined).....	137	150	303	38	144,683	10,212	158,625	320,940	1,233,150	.51
Secondhand stores.....	29	31	14	9	17,247	1,489	26,472	54,330	172,307	.07

¹ Further data will be shown in a special report on milk dealers.

² This total includes 1 classification in which the number of stores is less than 3, and concerning which no information can be disclosed.

CENSUS OF DISTRIBUTION

TABLE 31.—RETAIL DISTRIBUTION, BY TYPES OF OPERATION

ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

NUMBER OF STORES, PERSONNEL, EXPENSES, STOCKS, AND SALES

TYPE OF OPERATION	Number of stores	Proprietors and firm members (not on pay roll)	NUMBER OF EMPLOYEES		PAY ROLL		ALL OTHER REPORTED EXPENSES (includes rent)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES (1929)	
			Full time	Part time	Total (full time and part time)	Part time only			Amount	Per cent of total sales
Total.....	12, 218	12, 969	14, 528	2, 837	\$17, 946, 479	\$928, 030	\$16, 182, 212	\$41, 579, 730	\$241, 460, 192	100. 00
Single-store independents.....	9, 665	11, 101	9, 267	2, 031	10, 726, 946	453, 713	10, 056, 182	27, 470, 670	140, 761, 419	60. 78
Two-store independents.....	262	161	638	100	869, 974	26, 264	695, 263	1, 687, 700	9, 441, 611	3. 91
Three-store independents.....	100	64	269	44	389, 697	10, 023	345, 924	968, 099	4, 957, 443	2. 05
Local chains.....	199	12	823	84	1, 353, 736	16, 140	1, 507, 699	1, 661, 870	12, 361, 454	5. 12
Sectional chains.....	173		735	69	813, 064	12, 416	795, 035	1, 054, 400	8, 023, 120	3. 32
National chains.....	174		610	194	787, 269	35, 663	736, 337	545, 280	10, 899, 698	4. 51
Other types of operation:										
Direct selling (house-to-house).....	8	7	20	2	35, 643	150	4, 555	2, 800	123, 528	. 05
Roadside markets or stands.....	5	5	3	1	1, 570	240	923	710	19, 211	. 01
Itinerant vendors.....	5	5					1, 690	130	21, 725	. 01
Industrial stores (including commis- saries).....	227	8	959	87	1, 591, 927	16, 441	563, 276	3, 033, 520	23, 113, 558	9. 57
Utility-operated retail stores.....	25		82	9	75, 473	2, 170	61, 390	132, 300	419, 830	. 17
Manufacturer-controlled chains.....	7		76		109, 977		25, 333	49, 480	212, 829	. 09
Cooperative stores.....	0		18	4	21, 429	1, 026	13, 838	37, 370	284, 232	. 12
Cooperative buying associations.....	0		5	3	6, 466	458	3, 399	9, 880	141, 027	. 06
Retailers—country buyers.....	1, 232	1, 521	535	170	519, 752	84, 896	650, 230	3, 065, 280	17, 164, 794	7. 11
Retailers—wholesalers ¹	112	95	455	48	640, 397	18, 354	508, 958	1, 269, 600	7, 499, 436	3. 11
All other types.....	2		3	1	3, 159	76	3, 150	650	15, 327	. 01

¹ These classifications are used only in rural areas and cities having less than 10,000 inhabitants. These stores are usually independently operated.

RETAIL DISTRIBUTION IN WEST VIRGINIA: 1929

1381

TABLE 32.—SEVENTEEN KINDS OF BUSINESS, BY TYPES OF OPERATION
ALL PLACES OF LESS THAN 10,000 POPULATION COMBINED

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Total	Single-store independents	Local multiunits including branch systems and local chains	Sectional and national chains	Other types
Department stores:					
Number of stores.....	7	(x) 2	(x) 2	3	
Annual net sales.....	\$1,154,105	(x)	(x)	\$561,220	
Per cent of total sales.....	100.00	(x)	(x)	48.63	
Variety, 5-and-10, and to-a-dollar stores:					
Number of stores.....	80	46	5	29	
Annual net sales.....	\$3,122,948	\$720,366	\$56,049	\$2,336,513	
Per cent of total sales.....	100.00	23.39	1.79	74.82	
Men's and boys' clothing and furnishings stores:					
Number of stores.....	102	95	6		1
Annual net sales.....	\$2,474,612	\$2,267,716	\$181,896		\$25,000
Per cent of total sales.....	100.00	91.64	7.35		1.01
Family clothing stores—men's, women's, and children's:					
Number of stores.....	162	124	21	11	6
Annual net sales.....	\$5,442,233	\$3,579,324	\$1,109,137	\$202,635	\$151,737
Per cent of total sales.....	100.00	71.28	20.38	3.55	2.79
Women's ready-to-wear specialty stores—apparel and accessories:					
Number of stores.....	75	71	4		
Annual net sales.....	\$1,479,553	\$1,319,738	\$159,815		
Per cent of total sales.....	100.00	89.20	10.80		
Shoe stores:					
Number of stores.....	41	41			
Annual net sales.....	\$605,801	\$605,801			
Per cent of total sales.....	100.00	100.00			
Furniture stores:					
Number of stores.....	188	166	14	1	7
Annual net sales.....	\$6,648,034	\$5,094,482	\$878,077	(x)	(x)
Per cent of total sales.....	100.00	76.63	13.22	(x)	(x)
Radio and music stores:					
Number of stores.....	73	65	7		1
Annual net sales.....	\$1,109,304	\$982,841	\$125,779		\$064
Per cent of total sales.....	100.00	88.60	11.34		.06
Grocery stores (without meats):					
Number of stores.....	1,307	985	26	138	158
Annual net sales.....	\$14,380,654	\$5,359,075	\$439,451	\$7,482,467	\$1,162,661
Per cent of total sales.....	100.00	37.27	2.04	52.03	7.66
Combination stores (groceries and meats):					
Number of stores.....	783	631	57	21	74
Annual net sales.....	\$16,892,965	\$10,006,302	\$2,197,149	\$2,241,620	\$1,787,834
Per cent of total sales.....	100.00	63.14	13.01	13.27	10.58
Restaurants, cafeterias, and lunch rooms:					
Number of stores.....	803	789	8	2	
Annual net sales.....	\$5,277,285	\$5,068,014	\$169,858	(x)	(x)
Per cent of total sales.....	100.00	96.03	2.08	(x)	(x)
Cigar stores and cigar stands:					
Number of stores.....	122	118	2		2
Annual net sales.....	\$661,688	\$626,369	(x)		(x)
Per cent of total sales.....	100.00	94.66	(x)		(x)
Filling stations:					
Number of stations.....	917	755	53	80	29
Annual net sales.....	\$9,528,281	\$5,625,511	\$1,160,716	\$1,718,352	\$783,682
Per cent of total sales.....	100.00	62.19	11.55	18.02	8.23
Coal and wood yards—ice dealers:					
Number of yards.....	57	54			3
Annual net sales.....	\$772,324	\$592,877			\$179,447
Per cent of total sales.....	100.00	76.77			23.23
Drug stores:					
Number of stores.....	267	242	22	1	2
Annual net sales.....	\$5,685,016	\$5,116,385	\$451,859	(x)	(x)
Per cent of total sales.....	100.00	90.09	7.95	(x)	(x)
Hardware stores:					
Number of stores.....	115	104	6		5
Annual net sales.....	\$3,295,196	\$2,228,781	\$201,824		\$864,591
Per cent of total sales.....	100.00	67.64	6.12		26.24
Jewelry stores:					
Number of stores.....	117	114	3		
Annual net sales.....	\$922,581	\$904,793	\$17,788		
Per cent of total sales.....	100.00	98.07	1.93		