COLORADO

CONTENTS

	Page
Map	270
Table 1.—Summary of wholesale trade, by principal classifications	271
Table 2.—Wholesalers only, by kinds of business	271
Table 3.—Wholesale trade, by kind of business	275
Table 4.—Wholesale trade, by type of establishment	281
Table 5.—Number of establishments, by type and kind of business	282
Table 6.—Net sales, by type of wholesale establishment and kind of business	284
Table 7.—Total expenses, by type of wholesale establishment and kind of business	285
Table 8.—Summary of wholesale trade, by character of organization	285
Table 9.—Wholesale trade, by the number of marketing units and kind of business	286
Table 10.—Employees engaged in wholesale trade, by kind of business	287
Table 11.—Classification of wholesale merchants according to net sales, by kind of business	290
Table 12.—Number of wholesale establishments, by kind of business for cities having 20,000 population and over	291
Table 13.—Commodity sales, by kind of business and type of establishment	292

WHOLESALE CENTERS IN COLORADO

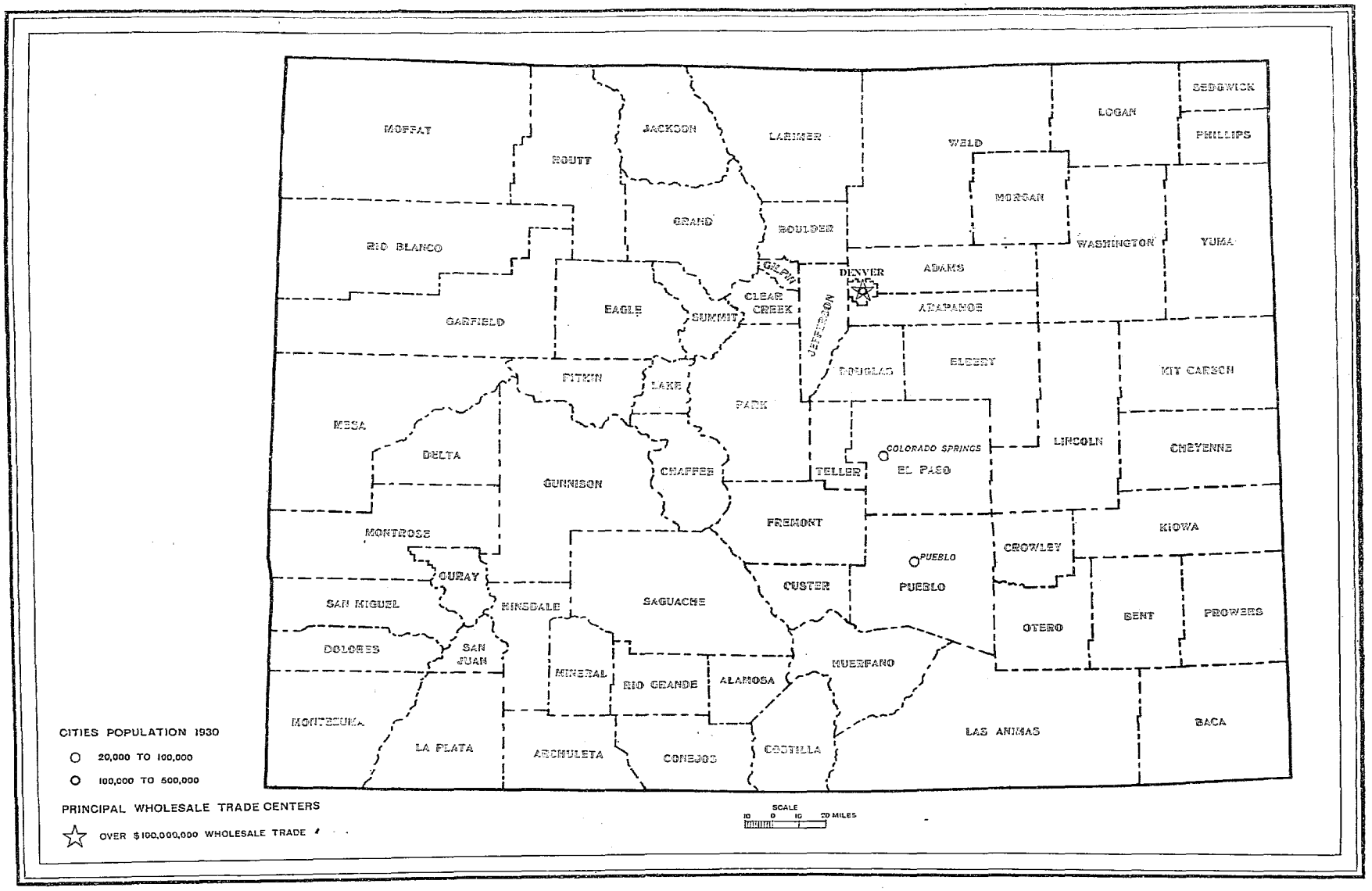

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	2,075	14,628	12,324	2,304	$23,947,236	$48,352,641	$37,448,597	$539,625,526	100.00
Amusement and sporting goods	33	421	258	163	644,563	1,318,751	552,089	5,456,250	1.01
Automotive	68	1,088	931	157	2,203,924	4,102,603	2,907,370	25,815,127	4.78
Chemicals, drugs, and allied products	41	506	396	110	914,247	1,665,418	2,265,529	13,426,150	2.49
Dry goods and apparel	62	356	267	89	540,685	1,122,314	946,153	7,591,374	1.41
Electrical	56	746	622	124	1,217,017	2,461,596	1,862,335	20,964,324	3.89
Farm products (not elsewhere specified)	357	1,018	910	108	1,088,575	3,655,588	4,787,764	142,450,705	26.40
Farm supplies (except machinery and equipment)	18	256	133	123	253,835	532,444	391,186	6,386,130	1.18
Food products (not elsewhere specified)	392	3,090	2,753	337	3,600,870	6,880,403	3,019,657	80,948,360	15.00
Forest products (except lumber)	4	75	71	4	112,658	124,896	108,810	341,437	.06
Furniture and house furnishings	28	270	198	72	477,798	811,189	966,444	6,492,598	1.20
Groceries and food specialties	104	1,712	1,419	293	3,132,026	7,328,437	6,077,687	78,470,500	14.54
Hardware	20	306	266	40	526,050	1,207,217	1,560,340	5,286,498	.98
Iron and steel scrap and other waste materials	22	99	78	21	95,195	181,600	160,432	2,282,092	.42
Jewelry and optical goods	16	106	82	24	187,429	331,511	425,761	1,177,068	.22
Leather and leather goods (except gloves and shoes)	9	79	67	12	149,293	290,369	472,973	1,190,699	.22
Lumber and building materials (other than metal)	44	484	418	66	921,653	1,824,125	618,111	13,765,210	2.55
Machinery, equipment, and supplies (except electrical)	149	1,229	1,017	212	2,325,750	4,269,308	3,634,023	26,423,030	4.90
Metals and minerals (except petroleum and scrap)	34	243	200	43	598,994	1,390,736	374,841	42,091,974	7.80
Paper and paper products	20	415	300	115	656,492	1,130,438	1,175,851	5,380,023	1.00
Petroleum and petroleum products	445	1,190	1,148	42	2,221,930	4,610,983	1,859,625	31,471,903	5.83
Plumbing and heating equipment and supplies	34	373	312	61	634,848	1,337,899	1,121,517	6,996,368	1.30
Tobacco and tobacco products (except leaf)	23	179	158	21	333,186	742,736	419,633	10,431,035	1.93
All other	36	387	320	67	510,299	1,026,080	750,566	4,777,171	.89

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, page 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 1,035,791)													
Total	813	9,018	7,395	1,623	$14,936,264	$29,387,591	$23,438,852	$224,380,829	100.00	$148,360,811	66.12	$6,744,039	$28,256,005
Types of wholesalers:													
Service wholesalers	752	8,376	6,866	1,510	13,761,461	27,356,166	21,486,338	210,863,820	93.98	137,271,801	65.10	6,610,789	22,753,032
Converters	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Exporters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Importers	3	27	17	10	50,105	99,374	70,970	357,247	.16	172,553	48.30	----------	----------
Wholesale merchants	747	8,285	6,840	1,445	13,698,267	27,232,725	21,394,206	210,327,224	93.74	137,044,989	65.16	6,610,789	22,753,032
Limited function wholesalers	20	73	55	18	100,426	212,451	94,210	2,175,427	.97	868,501	39.92	20,029	----------
Drop shippers	4	12	2	10	8,577	23,580	515	577,592	.26	185,192	32.06	----------	----------
Wagon distributors	13	51	44	7	79,816	161,895	84,795	1,417,858	.63	536,672	37.85	20,029	----------
Warehouses (distributing)	3	10	9	1	12,033	26,967	8,900	179,977	.08	146,637	81.48	----------	----------
Supply and machinery distributors	39	566	471	95	1,063,589	1,805,993	1,851,191	11,240,842	5.01	10,220,419	90.92	104,221	5,502,973
Cooperative buying associations	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Amusement and sporting goods	23	259	159	100	370,242	773,963	408,374	2,624,005	1.17	1,507,636	57.46	75,482	1,500
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	130	88	42	152,780	341,708	306,038	1,552,950	.69	1,343,676	86.52	75,482	1,500
Cameras and motion-picture equipment and supplies	14	129	71	58	217,462	432,255	12,336	1,071,053	.48	163,960	15.31	----------	----------
Cameras and photographic supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Moving-picture apparatus	1	------	------	------	----------	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Moving-picture films	11	113	62	51	203,220	407,301	10,326	1,027,045	.46	138,133	13.44	----------	----------
Automotive	44	811	694	117	1,601,889	2,937,255	1,728,052	17,091,546	7.62	5,227,756	30.59	3,232,847	13,532
Automobiles and other motor vehicles	10	330	286	44	653,953	1,392,214	709,266	10,714,245	4.78	----------	----------	3,000,410	----------
Automotive equipment	23	405	343	62	789,923	1,265,364	816,016	5,365,420	2.39	4,587,625	85.50	205,372	13,532
Automobile accessories	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Automotive equipment (general line)	16	330	280	50	658,450	1,067,905	689,303	4,674,492	2.08	4,020,944	86.02	180,441	13,532
Automotive equipment (specialty lines)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Automobile parts (new and used)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Chemicals, drugs, and allied products	26	441	348	93	761,765	1,394,953	2,061,413	9,051,026	4.03	8,457,698	93.44	83,506	377,250
Chemicals	3	16	12	4	28,002	49,812	38,745	337,339	.15	332,839	98.67	----------	198,000
Drugs and drug sundries (general line)	8	267	211	56	468,278	764,918	1,421,125	6,200,096	2.76	5,855,544	94.44	----------	200
Drugs and drug sundries (specialty)	4	15	10	5	23,174	37,876	39,119	167,664	.07	149,424	89.12	----------	----------
Paints, varnishes, lacquers, and enamels	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Toilet articles and preparations	1	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------

[1] Credit sales are not on a basis completely comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Dry goods and apparel	36	285	204	81	$508,684	$1,036,990	$910,637	$5,582,720	2.49	$5,430,706	97.28	$2,300	
Clothing and furnishings (other than millinery and footwear)	15	96	61	35	161,693	300,150	270,546	2,270,779	1.01	2,242,519	98.76	300	
Dry goods (general line)	3	112	78	34	214,276	481,067	438,064	2,065,700	.92	2,055,699	99.52		
Millinery and millinery supplies	6	35	30	5	60,887	125,167	50,572	453,042	.20	395,023	87.19		
Notions	3	11	9	2	19,175	29,647	24,246	159,451	.07	155,951	97.80		
Piece goods	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Shoes and other footwear	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Electrical	29	344	278	66	626,218	1,449,708	992,320	8,463,387	3.77	7,711,575	91.12	6,930	$2,030,283
Electrical goods (including appliances)	12	180	144	36	308,316	734,669	497,258	3,663,157	1.63	2,957,573	80.74	3,930	1,803,327
Electrical merchandise (general line)	9	143	117	26	259,421	644,334	377,758	3,039,655	1.35	2,895,873	95.27	3,930	1,381,076
Electrical appliances	3	37	27	10	48,895	90,335	119,500	623,502	.28	61,700	9.90		422,251
Electrical equipment and supplies	6	30	24	6	50,635	79,926	78,508	674,082	.30	649,737	96.39		225,956
Radios and radio equipment	11	134	110	24	267,267	635,113	417,054	4,126,148	1.84	4,104,265	99.47	3,000	1,000
Farm products (not elsewhere specified)	42	303	238	65	509,188	1,207,637	759,725	16,285,550	7.26	1,886,867	11.59	33,840	11,560,221
Flowers and nursery stock	10	151	116	35	223,609	448,708	111,833	1,598,884	.71	1,436,306	89.83	2,465	
Grain (general line)	8	35	28	7	55,916	113,269	66,044	4,273,695	1.90	131,201	3.07	20,163	1,746,216
Hides, skins, and furs	7	56	34	22	119,946	306,233	219,597	1,661,348	.74	314,691	18.94	2,212	1,226,212
Furs (raw)	3	39	18	21	94,996	258,345	159,738	1,100,768	.49	314,691	28.59		1,047,594
Hides and skins	4	17	16	1	24,950	47,888	59,859	560,580	.25			2,212	178,618
Horses and mules	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Livestock (other than horses and mules)	8	36	35	1	76,655	273,130	297,429	8,151,839	3.63				8,140,930
Other farm products	7	23	23		31,640	58,563	34,766	454,824	.20				437,824
Farm supplies (except machinery and equipment)	12	229	112	117	230,126	480,142	348,137	5,918,777	2.64	2,414,064	40.79	356,136	74,766
Farm supplies (except feed and fertilizer)	5	155	57	98	104,739	194,858	188,450	1,463,098	.65	1,175,256	80.33	133,916	
Feed	7	74	55	19	125,387	285,284	159,687	4,455,679	1.99	1,238,808	27.80	222,220	74,766
Food products (not elsewhere specified)	179	1,804	1,585	219	2,490,489	4,605,446	1,145,744	42,228,245	18.82	24,782,603	58.69	853,636	
Confectionery and soft drinks	19	199	137	62	249,040	395,527	206,394	1,586,544	.71	1,058,722	66.73	40,140	
Dairy products	19	328	292	36	488,395	923,365	107,903	5,581,251	2.49	3,232,307	57.91	533,264	
Poultry and poultry products	11	37	31	6	42,445	71,747	14,712	856,939	.38	445,385	51.97	4,893	
Dairy and poultry products	5	21	21		33,665	57,518	13,354	539,021	.24	138,704	25.73	5,000	
Fish and sea foods	5	54	50	4	70,963	128,750	74,511	993,059	.44	778,067	78.35		
Fruits and vegetables (fresh)	95	957	863	94	1,248,103	2,378,887	613,117	24,569,411	10.95	14,329,346	58.32	93,215	
Fruits	10	110	87	23	171,816	212,084	153,690	3,088,524	1.64	1,763,110	47.80		
Fruits and vegetables (general line)	50	484	439	45	639,213	1,318,820	288,402	11,700,991	5.26	8,984,491	76.16	82,325	
Produce	10	123	115	8	196,955	367,774	104,076	3,554,487	1.59	1,534,518	43.17	10,000	
Vegetables	25	240	222	18	240,119	480,209	66,949	5,529,409	2.46	2,047,227	37.02	890	
Meats and meat products	25	208	191	17	357,878	649,652	115,753	8,102,020	3.61	4,800,072	59.25	177,124	
Meats (fresh)	5	11	10	1	17,243	33,077	3,550	483,183	.21	415,565	86.01		
Meats and meat products (general line)	15	113	101	12	170,990	331,106	52,968	3,852,611	1.72	2,999,813	77.86	174,084	
Meats and provisions	5	84	80	4	169,645	285,469	59,235	3,766,226	1.68	1,384,694	36.77	3,040	
Forest products (except lumber)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Furniture and house furnishings	10	173	118	55	318,255	515,484	793,332	3,303,363	1.47	2,944,122	89.12	281	5,090
Furniture	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
House furnishings	4	85	58	27	150,100	229,396	423,937	1,662,227	.74	1,492,295	89.78		
Musical instruments and sheet music	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Groceries and food specialties	88	1,183	993	190	2,130,877	4,172,641	5,211,049	47,050,562	20.97	36,056,322	76.63	122,089	60,000
Groceries (general line)	58	981	836	145	1,708,194	3,235,376	4,361,992	35,348,268	15.75	33,373,049	94.41		
Food and grocery specialties	25	202	157	45	422,683	937,265	849,057	11,702,294	5.22	2,683,273	22.93	122,089	60,000
Bakery products	3	14	12	2	14,683	27,415	1,660	67,799	.03			4,990	
Beans (dried)	5	79	54	25	203,585	478,093	460,466	8,509,801	3.79	175,000	2.06	500	
Canned goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Coffee, tea, and spices	3	23	17	6	53,909	97,856	47,231	406,494	.18	223,906	55.08		
Delicatessen products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Flour	3	11	10	1	31,239	66,439	41,394	424,789	.19	363,174	85.50		
Flour and feed	3	17	17		23,594	49,601	48,519	374,578	.17	267,449	71.40	111,599	
Soap and soap powders	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Other food and grocery specialties	4	34	26	8	34,305	98,368	66,289	707,702	.32	473,613	66.92		
Hardware [1]	12	284	250	34	476,377	1,137,368	1,553,957	4,651,251	2.07	3,730,355	80.20	287,181	284,320
Iron and steel scrap and other waste materials	22	99	78	21	95,195	181,600	160,432	2,282,092	1.02	1,504,419	65.92	10,987	1,324,576
Jewelry and optical goods	13	70	55	15	124,057	217,114	389,848	886,674	.40	785,996	88.65	8,800	30,000
Jewelry	9	34	27	7	63,123	124,980	333,532	592,264	.27	496,577	83.84	8,800	30,000
Optical goods	4	36	28	8	60,934	92,134	56,316	294,410	.13	289,419	98.30		
Leather and leather goods (except gloves and shoes)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

[1] Includes 11 establishments in hardware (general line) and 1 in tools and cutlery.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Lumber and building materials (other than metal)	28	309	269	40	$588,404	$1,210,424	$355,635	$8,087,170	3.66	$7,865,775	97.26	$354,072	$1,115,734
Construction and building materials (other than metal and wood)	20	197	181	16	329,151	603,473	272,070	3,017,741	1.34	2,840,442	94.12		413,664
Lumber and mill work	8	112	88	24	259,253	606,951	83,565	5,069,429	2.26	5,025,333	99.13	354,072	702,070
Machinery, equipment, and supplies (except electrical)	69	780	650	136	1,429,630	2,452,083	2,327,278	13,918,797	6.20	12,204,722	87.69	125,221	5,721,112
Commercial equipment and supplies	10	59	52	7	103,180	210,420	94,190	901,058	.40	584,331	64.85		73,650
Construction equipment and supplies	4	18	14	4	32,728	88,630	26,433	573,261	.26	375,815	65.56		25,630
Farm machinery and equipment	5	36	32	4	69,432	99,270	67,453	502,850	.22	388,978	77.36	8,850	
Manufacturing, mining, and drilling machinery, equipment, and supplies	35	548	457	91	1,030,861	1,717,354	1,824,758	10,607,581	4.75	9,844,604	92.29	95,371	5,477,334
Service equipment and supplies	15	125	95	30	193,429	336,400	314,444	1,274,047	.57	1,010,994	79.35	21,000	144,489
Metals and minerals (except petroleum and scrap)	13	91	81	10	209,830	503,919	267,314	3,549,950	1.58	3,051,019	85.95		1,664,238
Coal	8	65	59	6	147,475	393,084	4,366	2,556,338	1.14	2,057,407	80.48		910,005
Iron and steel (except scrap)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paper and paper products	17	409	296	113	648,495	1,119,122	1,175,851	5,231,655	2.33	5,006,663	95.70		818,155
Petroleum and petroleum products	80	288	271	17	435,739	1,142,145	389,263	10,794,626	4.81	5,743,937	53.21	914,830	1,024,282
Plumbing and heating equipment and supplies	16	259	223	36	401,619	922,214	752,483	4,097,920	1.83	3,658,802	89.28	32,873	738,337
Plumbing equipment and supplies	10	193	167	26	290,751	688,450	579,395	3,218,768	1.44	2,823,060	87.71		613,337
Heating equipment and supplies	6	66	56	10	110,868	233,764	173,088	879,152	.39	835,742	95.06	32,873	125,000
Tobacco and tobacco products (except leaf)	19	139	119	20	245,082	560,892	415,243	7,295,860	3.25	4,042,364	55.41	12,003	
Cigars	7	75	61	14	163,596	420,188	238,979	3,458,736	1.54	2,106,938	63.52		
Cigars, cigarettes, and tobacco	12	64	58	6	81,486	140,704	176,264	3,837,124	1.71	1,845,426	48.09	12,003	
All other	30	305	243	62	486,113	983,870	748,655	4,587,083	2.04	3,351,523	73.06	228,261	1,262,129
Books, periodicals, and newspapers	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	8	61	41	20	116,361	272,770	265,097	1,265,650	.56	1,209,146	95.54	69,000	287,596
Miscellaneous kinds of business	17	147	125	22	173,774	331,020	101,809	1,023,018	.49	637,425	58.32	159,261	
DENVER (pop. 287,861)													
Total	551	7,188	5,840	1,348	$12,362,731	$24,410,155	$18,299,061	$176,063,081	100.00	$121,676,451	69.11	$5,798,250	$27,264,795
Types of wholesalers:													
Service wholesalers	504	6,575	5,336	1,239	11,240,041	22,497,754	16,416,712	163,200,220	92.69	110,805,043	67.90	5,738,563	21,827,022
Importers	3	27	17	10	50,105	99,374	70,970	357,247	.20	172,553	48.30		
Wholesale merchants [1]	501	6,548	5,319	1,229	11,189,936	22,398,380	16,345,742	162,842,973	92.49	110,632,490	67.94	5,738,563	21,827,022
Limited function wholesalers	12	53	38	15	68,444	127,676	64,042	1,818,563	1.03	694,462	38.19	29,029	
Drop shippers	4	12	2	10	8,577	23,589	515	577,592	.33	185,102	32.06		
Wagon distributors	5	31	27	4	47,834	77,120	54,627	1,060,994	.60	362,633	34.18	29,029	
Warehouses (distributing)	3	10	9	1	12,033	26,967	8,900	179,977	.10	146,637	81.48		
Supply and machinery distributors	35	560	466	94	1,054,246	1,784,725	1,818,307	11,044,278	6.27	10,176,946	92.15	30,658	5,437,773
Amusement and sporting goods	21	239	149	90	357,923	745,850	408,374	2,588,622	1.47	1,507,636	58.24	75,482	1,500
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	130	88	42	152,780	341,708	396,038	1,552,950	.88	1,343,676	86.52	75,482	1,500
Cameras and motion-picture equipment and supplies	12	109	61	48	205,143	404,142	12,336	1,035,672	.59	163,960	15.83		
Automotive	34	710	604	106	1,434,408	2,583,125	1,488,383	15,425,442	8.76	4,278,515	27.74	2,959,980	13,532
Automobiles and other motor vehicles	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Automotive equipment	16	330	277	53	661,233	997,081	630,579	4,275,278	2.43	3,712,029	86.83	129,942	13,532
Automobile parts (new and used)	7	56	48	8	114,165	174,390	165,883	645,407	.37	480,675	75.80	1,057	
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products [2]	21	385	304	81	683,710	1,263,597	1,774,533	8,118,687	4.61	7,540,878	92.88	83,506	377,250
Dry goods and apparel	34	264	191	73	466,023	960,239	850,677	5,307,791	3.01	5,155,777	97.14	2,300	
Clothing and furnishings (other than millinery and footwear)	13	75	48	27	119,032	223,399	210,586	1,995,850	1.13	1,967,590	98.58	300	
Dry goods (general line)	3	112	78	34	214,276	481,067	438,004	2,065,700	1.17	2,055,699	99.52		
Millinery and millinery supplies	6	35	30	5	60,887	125,167	50,572	453,042	.26	395,023	87.19		
Notions	3	11	9	2	19,175	29,647	24,246	159,451	.09	155,951	97.80		
Piece goods	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Shoes and other footwear	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	

[1] Includes 1 converter.

[2] Includes 2 establishments in chemicals, 4 in drugs and drug sundries (general line), 4 in drugs and drug sundries (specialty lines), 10 in paints and varnishes, and 1 in toilet preparations.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
DENVER—Continued													
Electrical	29	344	278	66	$626,218	$1,449,708	$992,820	$8,463,387	4.81	$7,711,575	91.12	$6,930	$2,030,283
Electrical goods (including appliances)	12	180	144	36	308,316	734,669	497,258	3,663,157	2.08	2,957,573	80.74	3,930	1,803,327
Electrical merchandise (general line)	9	143	117	26	259,421	644,334	377,758	3,039,655	1.73	2,895,873	95.27	3,930	1,381,076
Electrical appliances	3	37	27	10	48,895	90,335	119,500	623,502	.35	61,700	9.90	----------	422,251
Electrical equipment and supplies	6	30	24	6	50,635	79,026	78,508	674,082	.38	649,737	96.39	----------	225,956
Radios and radio equipment	11	134	110	24	267,267	635,113	417,054	4,126,148	2.34	4,104,265	99.47	3,000	1,000
Farm products (not elsewhere specified)	28	232	174	58	394,798	977,504	689,211	15,444,000	8.77	1,742,866	11.29	14,077	11,122,397
Flowers and nursery stock	8	111	82	29	154,272	301,374	93,579	1,464,209	.83	1,424,306	97.27	2,405	----------
Grain	6	26	19	7	42,233	90,323	51,650	4,063,544	2.31	----------	----------	10,000	1,746,246
Hides, skins, and furs	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Horses and mules	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Livestock (other than horses and mules)	6	36	35	1	76,655	271,230	207,429	8,149,939	4.63	----------	------	----------	8,149,939
Other farm products	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	----------	------	----------	----------
Farm supplies (except machinery and equipment)	9	141	81	60	169,482	396,522	298,812	5,542,130	3.15	2,295,064	41.41	326,136	74,766
Farm supplies (except feed and fertilizer)	3	86	43	43	90,295	167,098	155,014	1,235,662	.70	1,073,250	86.86	133,916	----------
Feed	6	55	38	17	79,187	229,424	143,798	4,306,468	2.45	1,221,808	28.37	192,220	74,766
Food products (not elsewhere specified)	123	1,335	1,170	165	1,982,350	3,614,102	708,219	32,365,735	18.38	21,745,988	67.21	732,000	----------
Confectionery and soft drinks	9	157	101	56	209,649	310,547	122,070	885,661	.50	651,675	73.58	20,750	----------
Dairy products	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Butter and cheese	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	----------
Cheese	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Dairy products (general line)	10	229	203	26	343,071	572,009	77,782	3,474,302	1.97	2,089,623	60.14	320,117	----------
Milk and cream	3	44	42	2	67,111	200,394	1,944	630,798	.36	562,355	89.15	184,521	----------
Poultry and poultry products	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Dairy and poultry products	4	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Fish and sea foods	4	44	41	3	67,613	114,050	53,511	933,059	.53	778,067	83.39	----------	----------
Fruits and vegetables (fresh)	69	616	559	57	880,070	1,602,060	323,902	17,141,460	9.74	12,464,052	72.71	21,215	----------
Fruits	5	32	27	5	54,079	85,114	16,809	2,107,702	1.20	1,571,697	74.57	----------	----------
Fruits and vegetables (general line)	37	289	259	30	471,767	954,215	206,925	8,533,659	4.85	7,401,211	86.73	10,325	----------
Produce	6	83	77	6	135,569	234,616	53,014	1,730,199	.98	1,443,917	83.45	10,000	----------
Vegetables	20	212	196	16	218,655	419,015	46,254	4,769,900	2.71	2,047,227	42.92	800	----------
Meats and meat products	17	191	174	17	340,564	594,156	104,201	7,771,553	4.41	4,570,185	58.81	177,124	----------
Forest products (except lumber)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Furniture and house furnishings	10	173	118	55	318,255	515,484	793,832	3,303,303	1.88	2,944,122	89.12	281	5,000
Furniture	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
House furnishings	4	85	58	27	150,100	229,396	423,937	1,662,227	.94	1,492,295	89.78	----------	----------
Musical instruments and sheet music	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	------	(x)	----------
Groceries and food specialties	26	672	555	117	1,248,452	2,488,416	2,694,559	23,825,287	13.53	20,337,512	85.36	5,500	60,000
Groceries (general line)	12	547	459	88	1,027,983	1,965,526	2,064,643	19,028,863	10.81	17,921,688	94.18	----------	----------
Food and grocery specialties	14	125	96	29	220,469	522,890	629,916	4,796,424	2.72	2,415,824	50.37	5,500	60,000
Hardware [1]	5	199	177	22	317,207	847,956	928,724	2,645,129	1.50	2,447,486	92.53	162,124	240,884
Iron and steel scrap and other waste materials	16	82	61	21	73,082	139,680	85,257	1,908,884	1.08	1,502,160	78.69	10,987	1,324,578
Jewelry and optical goods	12	66	52	14	116,988	204,737	385,764	848,121	.48	747,443	88.13	8,800	30,000
Leather and leather goods (except gloves and shoes)	6	62	52	10	121,819	233,462	367,861	934,637	.53	660,951	70.72	2,764	25,000
Lumber and building materials (other than metal)	23	280	241	39	567,501	1,176,495	354,122	8,024,917	4.56	7,847,824	97.79	354,072	1,099,459
Construction and building materials (other than metal and wood)	17	169	153	16	308,641	571,950	270,557	2,960,488	1.68	2,822,491	95.34	----------	397,389
Lumber and millwork	6	111	88	23	258,860	604,545	83,565	5,064,429	2.88	5,025,333	99.23	354,072	702,070
Machinery, equipment, and supplies (except electrical)	63	776	642	134	1,415,243	2,419,950	2,267,044	13,665,910	7.76	12,137,520	88.82	60,508	5,655,912
Commercial equipment and supplies	9	57	50	7	100,320	203,520	89,190	879,058	.50	574,331	65.33	----------	73,650
Construction equipment and supplies	4	18	14	4	32,728	88,639	26,433	573,201	.33	375,815	65.56	----------	25,039
Farm machinery and equipment	5	36	32	4	69,432	99,270	67,453	502,850	.28	388,978	77.35	8,850	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	31	542	452	90	1,021,518	1,696,086	1,791,874	10,471,017	5.95	9,801,131	93.60	30,658	5,412,134
Service equipment and supplies	14	123	94	29	191,245	332,435	292,094	1,239,724	.70	997,265	80.44	21,000	144,489
Metals and minerals (except petroleum and scrap)	11	78	69	9	188,542	413,152	243,498	2,863,432	1.63	2,364,501	82.58	----------	1,277,130
Coal	7	55	49	6	131,444	317,907	4,366	2,056,928	1.17	1,557,997	75.74	----------	710,005
Iron and steel (except scrap)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Metals and metal work (other than iron and steel)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Paper and paper products	14	382	275	107	607,536	1,024,727	1,086,785	4,787,594	2.72	4,669,340	97.53	----------	818,155
Petroleum and petroleum products	21	165	156	9	262,233	726,126	187,281	6,675,469	3.79	3,700,768	55.57	748,881	1,024,282
Plumbing and heating equipment and supplies	13	243	210	33	370,051	843,359	650,513	3,712,360	2.11	3,305,596	89.04	27,385	696,970
Plumbing equipment and supplies	8	183	158	25	268,783	630,297	523,368	2,942,983	1.67	2,574,854	87.49	----------	571,970
Heating equipment and supplies	5	60	52	8	101,268	213,062	127,145	769,377	.44	730,742	94.98	27,385	125,000
Tobacco and tobacco products (except leaf)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
All other	21	251	190	61	439,287	906,648	705,499	4,296,988	2.44	3,305,258	76.92	215,937	1,262,129

[1] Includes 4 establishments in hardware (general line) and 1 in tools and cutlery.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	2,075	14,628	12,324	2,304	$23,947,236	$48,352,641	$37,448,597	$539,625,526	100.00	$283,892,930	$7,419,520	$148,278,021
Wholesalers only	813	9,018	7,395	1,623	14,936,264	29,387,591	23,438,852	224,380,820	41.58	148,360,811	6,744,039	28,256,005
Assemblers and country buyers	455	1,255	1,154	101	1,202,124	2,605,866	5,478,989	50,802,477	11.08	5,960,691	304,609	
All other types of wholesale establishments	807	4,355	3,775	580	7,808,848	16,359,184	8,530,756	255,442,220	47.34	129,571,428	370,872	120,022,016
Amusement and sporting goods	33	421	258	163	644,563	1,318,751	552,989	5,456,250	1.01	1,389,845	116,474	1,500
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	167	118	49	203,600	473,909	537,403	2,139,818	.40	1,724,885	116,474	1,500
Cameras and motion-picture equipment and supplies	22	254	140	114	440,963	844,842	15,586	3,316,432	.61	164,960		
Cameras and photographic supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Moving-picture apparatus	1					(x)	(x)	(x)	(x)			
Moving-picture films	19	238	131	107	426,721	819,888	13,576	3,273,024	.61	139,133		
Automotive	68	1,088	931	157	2,203,924	4,102,603	2,997,370	25,815,127	4.78	9,186,018	3,255,755	149,157
Automobiles and other motor vehicles	12	388	335	53	760,503	1,552,628	1,157,597	13,158,207	2.44	18,400	3,000,410	3,000
Automobiles and other motor vehicles (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Automobiles (new and used)	9	348	303	45	678,001	1,388,447	982,988	11,559,756	2.14		2,842,190	
Motor cycles	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment	35	476	403	73	935,652	1,541,661	915,945	6,691,989	1.24	5,520,473	214,858	78,089
Automobile accessories	11	54	46	8	92,706	164,062	57,376	520,200	.10	360,002	6,112	18,744
Automotive equipment (general line)	21	362	309	53	713,333	1,175,650	747,800	5,370,104	.99	4,442,811	182,441	56,532
Automotive equipment (specialty lines)	3	60	48	12	129,613	201,949	110,769	801,685	.15	717,660	26,305	2,813
Automobile parts (new and used)	13	97	82	15	186,313	321,464	272,940	1,262,949	.23	770,159	17,929	1,909
Tires and tubes	8	127	111	16	321,366	686,850	650,888	4,701,982	.87	2,876,989	22,553	66,159
Chemicals, drugs, and allied products	41	506	396	110	914,247	1,665,418	2,265,529	13,426,150	2.49	12,617,909	83,656	4,200,144
Chemicals	9	52	42	10	127,500	213,405	205,691	4,331,933	.80	4,212,389		4,011,573
Drugs and drug sundries (general line)	9	271	215	56	481,726	782,909	1,438,468	6,275,304	1.16	5,930,752		200
Drugs and drug sundries (specialty)	9	26	20	6	44,928	99,786	53,003	410,360	.08	349,318		
Paints, varnishes, lacquers, and enamels	11	143	116	27	243,526	545,498	565,209	2,349,028	.44	2,119,891	83,506	188,371
Toilet articles and preparations	3	14	3	11	16,567	23,820	3,158	59,516	.01	5,559	150	
Dry goods and apparel	62	356	267	89	540,685	1,122,314	945,153	7,591,374	1.41	7,401,049	2,300	687
Clothing and furnishings (other than millinery and footwear)	31	164	122	42	188,045	368,368	302,081	3,859,933	.72	3,799,862	300	
Dry goods (general line)	5	113	78	35	215,176	485,347	438,064	2,187,700	.41	2,177,699		
Dry goods (specialty, other than specified)	1					(x)		(x)	(x)	(x)		
Millinery and millinery supplies	10	35	30	5	60,887	126,869	50,703	533,542	.10	469,023		
Notions	3	11	9	2	19,175	29,647	24,246	159,451	.03	155,951		
Piece goods	6	14	12	2	25,026	50,942	68,766	240,146	.04	196,812	1,500	687
Shoes and other footwear	6	19	16	3	32,376	58,821	61,293	548,602	.10	530,702	500	
Electrical [1]	56	746	622	124	1,217,017	2,461,506	1,862,335	20,964,324	3.99	19,298,876	13,873	11,709,067
Electrical goods (including appliances)	28	554	466	88	839,558	1,582,142	1,295,674	15,387,598	2.85	13,820,056	10,873	11,290,116
Electrical merchandise (general line)	19	358	293	65	645,600	1,237,226	1,036,554	13,908,953	2.58	13,381,314	10,873	10,850,018
Electrical appliances	9	196	173	23	193,958	344,916	259,120	1,478,645	.27	438,742		434,098
Electrical equipment and supplies	10	55	43	12	108,992	239,353	137,900	1,438,513	.27	1,374,555		417,951
Radios and radio equipment	12	137	113	24	268,467	640,011	428,761	4,138,213	.77	4,104,265	3,000	1,000
Farm products (not elsewhere specified)	357	1,018	910	108	1,688,575	3,655,598	4,787,764	142,459,705	26.40	10,989,461	327,699	77,101,951
Flowers and nursery stock	110	151	116	35	223,609	448,708	111,833	1,598,884	.30	1,436,306	2,465	
Grain	229	502	469	33	754,885	1,591,626	2,452,227	50,629,104	9.38	5,187,787	202,772	1,746,246
Hides, skins, and furs	17	74	51	23	140,010	356,061	205,320	2,479,828	.46	314,691	2,212	1,795,811
Furs (raw)	4	39	18	21	94,996	258,345	160,148	1,110,768	.21	314,691		1,047,594
Hides and skins	13	35	33	2	45,014	97,716	135,172	1,369,060	.25		2,212	748,217
Horses and mules	3	13	13		33,686	45,398	41,956	1,051,644	.19	30,339	10,250	
Livestock (other than horses and mules)	88	252	235	17	500,945	1,140,741	1,850,412	85,082,512	15.93	4,020,338	20,000	73,122,070
Cattle	22	81	77	4	143,714	385,571	1,801,499	14,334,713	2.66	626,091		11,123,590
Hogs	18	16	16		16,829	89,109	13,463	2,750,997	.51	4,200		780,449
Livestock (general line)	41	143	131	12	322,197	629,161	35,450	62,884,387	11.65	3,390,047	20,000	61,218,031
Sheep and lambs	7	12	11	1	18,205	36,900		6,003,415	1.11			
Wool and mohair	2	(x)	(x)		(x)	(x)		(x)	(x)			
Other farm products	8	(x)	(x)		(x)	(x)	(x)	(x)	(x)			(x)
Farm supplies (except machinery and equipment)	18	256	133	123	253,835	532,444	391,186	6,386,130	1.18	2,466,064	356,136	74,766
Farm supplies (except feed and fertilizer)	9	178	74	104	127,248	242,110	206,499	1,788,451	.33	1,225,256	133,916	
Feed	9	78	59	19	126,587	290,334	184,687	4,597,679	.85	1,240,808	222,220	74,766
Food products (not elsewhere specified)	392	3,090	2,753	337	3,600,870	6,880,403	3,919,657	80,948,860	15.00	37,113,514	905,091	
Confectionery and soft drinks	24	216	152	64	268,056	426,550	206,464	1,826,052	.34	1,297,375	40,140	
Confectionery and soft drinks (general line)	6	25	24	1	31,950	55,233	55,014	594,984	.11	384,764	4,390	
Confectionery	9	135	76	59	161,772	243,506	124,366	829,778	.15	748,612	15,000	
Soft drinks	9	56	52	4	74,334	127,811	27,084	401,290	.08	163,999	20,750	

[1] Includes 1 establishment specializing in electric refrigerators.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products—Continued.												
Dairy products	23	358	314	44	$514,790	$1,039,577	$123,010	$6,759,809	1.25	$3,961,806	$534,363	
Poultry and poultry products	32	113	100	13	77,640	152,537	26,316	2,401,063	.44	449,505	25,893	
Eggs	3	5	2	3	5,505	16,622	777	185,826	.03	28,354		
Poultry	9	52	50	2	19,206	40,546	4,386	699,643	.13	23,600	2,120	
Poultry and poultry products (general line)	20	56	48	8	52,929	95,369	21,153	1,515,594	.28	397,551	23,773	
Dairy and poultry products	25	75	50	25	85,124	179,348	114,192	2,332,825	.43	197,503	5,000	
Fish and sea foods	5	54	50	4	70,963	128,750	74,511	993,059	.19	778,067		
Fruits and vegetables (fresh)	242	1,863	1,711	152	1,840,928	3,537,053	3,054,358	46,407,787	8.60	17,507,603	122,571	
Fruits	21	242	218	24	251,888	361,931	265,293	5,054,240	.94	1,891,365	26,250	
Fruits and vegetables (general line)	83	607	550	57	746,372	1,536,286	358,702	16,765,941	3.11	10,845,110	82,325	
Produce	20	137	128	9	207,369	395,728	108,967	4,169,952	.77	1,681,310	12,690	
Vegetables	118	877	815	62	635,299	1,243,108	2,321,396	20,417,654	3.78	3,089,818	1,306	
Meats and meat products	41	411	376	35	743,369	1,416,588	320,806	20,228,265	3.75	12,921,655	177,124	
Meats (fresh)	6	11	10	1	17,243	33,377	3,550	490,183	.09	416,505		
Meats and meat products (general line)	20	132	120	12	200,020	394,917	68,083	5,078,387	.94	4,226,589	174,084	
Meats and provisions	15	268	246	22	526,106	988,204	249,173	14,659,695	2.72	8,280,501	3,040	
Forest products (except lumber)	4	75	71	4	112,658	124,896	109,810	341,437	.06	334,936		$127,070
Furniture and house furnishings	28	270	198	72	477,798	811,189	966,444	6,492,598	1.20	5,365,062	105,027	5,000
Furniture	13	88	73	15	215,840	366,984	380,631	3,364,607	.62	3,133,415		5,000
Furniture (general line)	4	8	6	2	18,940	42,811	24,360	336,651	.06	280,628		
Furniture (household)	9	80	67	13	196,900	324,173	356,271	3,028,016	.56	2,843,787		5,000
House furnishings	12	97	67	30	173,991	281,019	442,503	2,628,464	.49	1,921,697		
China, glassware, and crockery	4	30	20	10	65,935	97,031	113,024	497,707	.09	472,000		
Curtains and draperies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Floor coverings	4	5	5	------	14,870	25,011	6,401	754,802	.14	293,402		
House furnishings (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lamps and lamp shades	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)		
Musical instruments and sheet music	3	85	58	27	87,967	163,186	143,310	499,467	.09	309,950	105,027	
Groceries and food specialties	164	1,712	1,419	293	3,132,026	7,328,437	6,077,687	78,470,500	14.54	58,789,038	225,674	152,651
Groceries (general line)	75	1,057	888	169	1,853,242	3,492,569	4,430,220	41,914,439	7.77	38,067,277		
Food and grocery specialties	89	655	531	124	1,278,784	3,835,868	1,647,467	36,556,061	6.77	20,721,761	225,674	152,651
Bakery products	9	139	132	7	246,596	868,049	75,795	2,669,242	.49	524,505	4,900	
Beans (dried)	21	127	90	37	251,406	547,837	627,507	10,872,996	2.01	175,000	500	
Biscuits and crackers	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)		
Canned goods (general line)	3	25	21	4	82,903	146,354	170,448	3,337,339	.62	3,337,339		
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Coffee, tea, and spices	6	64	45	19	140,250	407,588	185,186	3,842,264	.71	3,693,536		
Delicatessen products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Extracts and spices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Flour	4	16	14	2	43,673	109,117	49,050	609,584	.11	434,183		
Flour and feed	4	38	37	1	60,465	124,103	146,484	1,153,516	.21	267,449	111,599	
Soaps and soap powders	5	60	44	16	147,820	819,832	148,659	4,074,063	.75	4,074,063	103,313	152,651
Sugar	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)		
Other food and grocery specialties	30	131	106	25	203,403	591,287	176,573	5,382,059	1.00	4,208,531		
Hardware	20	306	266	40	526,050	1,207,217	1,560,340	5,286,498	.98	4,215,220	287,181	385,397
Hardware (general line)	17	289	252	37	508,874	1,181,285	1,552,556	5,037,068	.93	4,013,695	287,181	287,852
Hardware (specialty)	3	17	14	3	17,176	25,932	7,784	249,430	.05	201,525		97,535
Iron and steel scrap and other waste materials	22	99	78	21	95,195	181,600	160,432	2,282,092	.42	1,504,419	10,987	1,324,576
Jewelry and optical goods	16	106	82	24	187,429	331,511	425,761	1,177,068	.22	1,076,390	8,800	34,061
Jewelry	9	34	27	7	63,123	124,980	333,532	592,264	.11	496,577	8,800	30,000
Optical goods	7	72	55	17	124,306	206,531	92,229	584,804	.11	579,813		4,051
Leather and leather goods (except gloves and shoes)	9	79	67	12	149,293	290,369	472,973	1,190,699	.22	793,015	2,764	157,064
Lumber and building materials (other than metal)	44	484	418	66	921,653	1,824,125	618,111	13,765,210	2.55	13,404,055	354,329	1,768,152
Construction and building materials (other than metal and wood)	30	366	329	37	656,620	1,199,387	534,540	7,570,626	1.40	7,268,927	757	737,332
Lumber and mill work	14	118	89	29	265,033	624,738	83,565	6,185,584	1.15	6,135,128	354,072	1,030,820
Machinery, equipment, and supplies (except electrical)	149	1,229	1,017	212	2,325,750	4,289,398	3,634,023	26,423,030	4.90	22,664,952	173,753	10,588,803
Commercial equipment and supplies	20	150	127	23	261,009	455,217	173,380	1,714,669	.32	1,222,368	1,332	126,449
Butchers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Filling-station equipment and supplies	3	15	13	2	21,337	41,144	16,420	189,426	.04	189,026		63,000
Office equipment and supplies (other than furniture)	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Soda-fountain equipment and supplies	4	24	22	2	47,605	106,900	37,283	462,389	.09	195,539		
Store equipment and supplies (general line)	8	21	17	4	42,514	72,174	29,791	317,323	.06	252,630		14,899
Construction equipment and supplies	8	44	34	10	117,339	239,794	86,402	1,385,629	.26	1,188,183		319,806
Construction machinery, equipment, and supplies (general line)	5	38	30	8	106,039	214,756	86,402	1,139,642	.21	977,183		108,800
Road machinery and equipment	3	6	4	2	11,300	25,038	----------	245,987	.05	211,000		211,006
Farm machinery and equipment	11	201	180	21	368,680	684,706	793,561	4,314,088	.80	3,507,005	48,850	223,803

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued												
Machinery, equipment, and supplies—Contd.												
Manufacturing, mining, and drilling machinery, equipment, and supplies	72	652	537	115	$1,246,312	$2,157,328	$2,125,459	$15,238,854	2.82	$14,104,272	$97,171	$8,546,176
Bakers' equipment and supplies	3	24	21	3	48,390	82,173	78,917	601,081	.11	591,081	10,000	----------
Bottles and bottling equipment	3	18	17	1	29,288	53,531	30,329	377,355	.07	254,802	6,713	61,501
Conveyor and hoisting machinery	2	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	----------	----------	(x)
Drilling machinery	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	(x)
Jewelers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Mechanical rubber goods	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Milland mine supplies (general line)	9	26	23	3	62,790	112,104	93,887	619,749	.11	534,289	----------	537,187
Oil-well machinery, equipment, and supplies	4	19	17	2	36,049	66,238	206,342	460,833	.09	437,135	----------	385,123
Power-house equipment	4	9	6	3	16,239	33,014	16,820	463,366	.09	463,366	1,800	449,268
Printers' and lithographers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Pumps, pump parts, and supplies	3	9	7	2	11,444	34,630	40,974	645,267	.12	641,733	50	900
Textile machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Welding equipment	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Other industrial machinery, equipment, and supplies	36	500	407	93	958,206	1,620,822	1,542,522	11,431,162	2.12	10,771,092	78,608	6,829,055
Professional equipment and supplies	6	34	27	7	77,657	150,052	106,863	518,281	.10	454,841	5,400	----------
Service equipment and supplies	19	137	103	34	225,127	406,312	333,607	1,477,595	.27	1,102,454	21,000	154,019
Transporation equipment and supplies	4	11	9	2	29,626	175,989	14,751	1,773,014	.33	1,025,829	----------	1,213,550
Metals and minerals (except petroleum and scrap)	34	243	200	43	598,904	1,390,736	374,841	42,091,974	7.80	39,404,021	----------	35,833,891
Coal	11	88	77	11	227,348	571,283	4,366	4,522,013	.84	4,023,082	----------	1,918,534
Iron and steel (except scrap)	19	141	111	30	333,079	766,255	244,557	36,558,476	6.77	34,369,454	----------	33,162,486
Metals and metal work (other than iron and steel)—Sheet metal products	4	14	12	2	38,477	53,198	125,918	1,011,485	.19	1,011,485	----------	752,871
Paper and paper products	20	415	300	115	656,492	1,130,438	1,175,851	5,380,023	1.00	5,146,204	----------	951,868
Paper and paper products (general line)	13	132	109	23	256,140	473,628	489,903	2,876,241	.53	2,723,794	----------	951,868
Paper and paper products (specialty, other than specified)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Stationery and stationery supplies	3	169	114	55	228,442	323,119	211,027	665,072	.12	612,528	----------	----------
Wall paper	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Petroleum and petroleum products	445	1,190	1,148	42	2,221,939	4,616,983	1,859,625	31,471,903	5.83	14,245,726	916,384	1,450,800
Plumbing and heating equipment and supplies	34	378	312	61	634,848	1,337,899	1,121,517	6,996,368	1.30	5,642,097	32,873	998,579
Plumbing equipment and supplies	17	262	220	42	414,324	874,490	759,030	4,797,265	.89	3,945,098	----------	782,880
Heating equipment and supplies	17	111	92	19	220,524	463,409	362,487	2,199,103	.41	1,666,399	32,873	215,699
Heating equipment (general line)	7	46	39	7	114,908	210,750	165,182	1,308,649	.24	1,039,284	16,137	135,000
Oil burners	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Stoves and ranges	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	23	179	158	21	333,186	742,736	419,633	10,431,035	1.93	6,818,448	12,003	728
Cigars	7	75	61	14	163,596	420,188	238,979	3,458,736	.64	2,196,938	----------	----------
Cigars, cigarettes, and tobacco	16	104	97	7	169,590	322,548	180,654	6,972,299	1.29	4,621,510	12,003	728
All other	36	387	320	67	510,299	1,026,080	750,566	4,777,171	.89	3,526,611	228,261	1,262,129
Books, periodicals, and newspapers	5	124	107	17	86,832	153,759	96,410	704,839	.13	80,204	----------	----------
Oils and greases (animal and vegetable)	2	------	------	------	----------	(x)	(x)	(x)	(x)	(x)	----------	----------
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Textiles and textile materials (other than dry goods)	8	61	41	20	116,361	272,770	265,097	1,265,650	.23	1,209,146	60,000	287,596
Bags and bagging	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Tents and awnings	4	38	25	13	82,098	186,619	218,767	775,172	.14	740,992	60,000	3,000
Textiles and textile materials (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Miscellaneous kinds of business	19	147	125	22	173,774	332,320	101,809	1,108,018	.22	997,425	159,261	----------
Advertising goods	3	7	1	6	3,471	11,236	100	74,586	.01	49,981	----------	----------
Ice	6	98	94	4	101,985	202,700	17,655	471,420	.09	323,015	146,937	----------
Novelties	5	29	20	9	53,664	83,048	64,570	410,630	.08	211,256	----------	----------
Smokers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Miscellaneous kinds of business (other than specified)	4	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
DENVER												
Total	934	10,564	8,672	1,892	$18,343,311	$37,109,154	$25,720,052	$395,958,075	100.00	$238,437,405	$6,139,803	$145,936,567
Wholesalers only	551	7,188	5,840	1,348	12,362,731	24,410,155	18,290,061	176,063,061	44.47	121,676,451	5,798,250	27,264,795
All other types of wholesale establishments	383	3,376	2,832	544	5,980,580	12,698,999	7,420,991	219,895,014	55.53	116,760,954	341,553	118,671,772
Amusement and sporting goods	31	401	248	153	632,244	1,290,638	552,989	5,420,869	1.37	1,889,845	116,474	1,500
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	167	118	49	203,600	473,909	537,403	2,139,818	.54	1,724,885	116,474	1,500
Cameras and motion-picture equipment and supplies	20	234	130	104	428,644	816,729	15,586	3,281,051	.83	164,960	----------	----------
Automotive	58	987	841	146	2,036,443	3,748,473	2,757,701	24,149,023	6.10	8,236,777	2,982,888	149,157
Automobiles and other motor vehicles	11	307	316	51	729,593	1,483,769	1,133,507	12,673,244	3.20	18,400	2,806,423	3,000
Automotive equipment	28	401	337	64	806,962	1,273,378	730,508	5,601,847	1.41	4,044,877	139,428	78,089
Automobile accessories	9	44	37	7	77,911	142,060	42,402	458,098	.11	310,859	6,112	18,744
Automotive equipment (general line)	16	297	252	45	599,438	929,369	577,337	4,342,064	1.10	3,616,358	107,011	56,532
Automotive equipment (specialty lines)	3	60	48	12	129,613	201,949	110,769	801,685	.20	717,660	26,305	2,813
Automobile parts (new and used)	11	92	77	15	178,522	304,476	242,708	1,171,950	.30	696,511	14,479	1,909
Tires and tubes	8	127	111	16	321,366	686,850	650,888	4,701,982	1.19	2,876,989	22,558	66,159

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DENVER—Continued												
Chemicals, drugs, and allied products	36	450	352	98	$836,192	$1,534,062	$1,978,649	$12,493,811	3.16	$11,701,089	$83,656	$4,209,144
Chemicals	8	51	41	10	126,498	210,103	201,946	4,301,594	1.09	4,182,050	----	4,011,573
Drugs and drug sundries (general line)	5	216	172	44	404,673	654,855	1,155,333	5,373,304	1.36	5,044,271	----	200
Drugs and drug sundries (specialty)	9	26	20	6	44,928	99,786	53,003	410,369	.10	349,318	----	----
Paints, varnishes, lacquers, and enamels	11	143	116	27	243,526	545,498	565,209	2,349,028	.59	2,119,891	83,500	188,371
Toilet preparations	3	14	3	11	16,567	23,820	3,158	59,516	.02	5,559	150	----
												687
Dry goods and apparel	60	335	254	81	498,024	1,045,563	885,193	7,316,445	1.85	7,126,120	2,300	----
Clothing and furnishings (other than millinery and footwear)	29	143	109	34	145,384	291,617	242,121	3,585,004	.91	3,524,933	300	----
Dry goods (general line)	5	113	78	35	215,176	485,347	438,064	2,187,700	.55	2,177,699	----	----
Dry goods (specialty, other than specified)	1	----	----	----	----	(x)	----	(x)	(x)	(x)	----	----
Millinery and millinery supplies	10	35	30	5	60,887	126,869	50,703	533,542	.13	499,023	----	----
Notions	3	11	9	2	19,175	29,647	24,246	159,451	.04	155,951	----	----
Piece goods	6	14	12	2	25,026	50,942	68,766	240,146	.06	196,812	1,500	657
Shoes and other footwear	6	19	16	3	32,376	58,821	61,293	548,602	.14	530,702	500	----
Electrical [1]	56	746	622	124	1,217,017	2,461,506	1,862,335	20,964,324	5.29	19,208,876	13,873	11,709,067
Electrical goods (including appliances)	28	554	466	88	839,558	1,582,142	1,295,674	15,387,598	3.88	13,820,056	10,873	11,290,116
Electrical merchandise (general line)	19	358	293	65	645,600	1,237,226	1,036,554	13,908,953	3.51	13,381,314	10,873	10,856,018
Electrical appliances	9	196	173	23	193,958	344,916	259,120	1,478,645	.37	438,742	----	434,098
Electrical equipment and supplies	16	55	43	12	108,992	239,353	137,900	1,438,513	.36	1,374,555	----	417,951
Radios and radio equipment	12	137	113	24	268,467	640,011	428,761	4,138,213	1.05	4,104,265	3,000	1,000
Farm products (not elsewhere specified)	63	432	360	72	848,425	1,860,231	1,149,148	94,494,196	23.86	7,958,054	24,927	76,664,127
Flowers and nursery stock	8	111	82	29	154,272	301,374	93,579	1,464,209	.37	1,424,306	2,465	----
Grain	12	46	38	8	84,116	248,658	417,031	9,145,700	2.31	2,174,980	10,000	1,746,246
Hides, skins, and furs	7	64	43	21	131,809	336,708	290,973	2,190,047	.55	314,091	2,212	1,795,811
Horses and mules	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Livestock (other than horses and mules)	32	195	181	14	441,872	913,478	307,609	80,596,636	20.33	4,015,138	----	73,122,070
Cattle	12	54	53	1	109,429	271,706	306,486	13,377,062	3.38	626,091	----	11,123,590
Hogs	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	(x)
Livestock (general line)	17	130	118	12	311,595	597,307	----	61,218,031	15.46	3,389,047	----	61,218,031
Sheep and lambs	2	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	----	----	----
Wool and mohair	1	(x)	(x)	----	(x)	(x)	----	(x)	(x)	----	----	----
Other farm products (not elsewhere classified)	1	(x)	(x)	----	(x)	(x)	----	(x)	(x)	----	----	----
Farm supplies (except machinery and equipment)	9	141	81	60	169,482	396,522	298,812	5,542,130	1.40	2,295,064	326,136	74,766
Farm supplies (except feed and fertilizer)	3	86	43	43	90,295	167,098	155,014	1,235,662	.31	1,073,256	133,916	----
Feed	6	55	38	17	79,187	229,424	143,798	4,306,468	1.09	1,221,808	192,220	74,766
Food products (not elsewhere specified)	147	1,709	1,496	213	2,398,384	4,441,202	1,908,280	47,451,878	11.98	26,736,896	734,690	----
Confectionery and soft drinks	14	174	116	58	228,665	341,570	122,140	1,125,169	.28	890,328	20,750	----
Dairy products	16	290	261	29	440,902	889,773	95,942	5,502,437	1.39	3,573,088	510,038	----
Poultry and poultry products	6	27	21	6	28,007	51,100	9,212	519,015	.13	308,124	2,273	----
Dairy and poultry products	5	51	33	18	68,169	150,512	101,639	1,567,323	.40	172,003	----	----
Fish and sea foods	4	44	41	3	67,613	114,050	53,511	933,059	.24	778,067	----	----
Fruits and vegetables (fresh)	82	836	767	69	1,031,970	1,942,445	1,378,427	24,013,271	6.06	14,310,101	23,905	----
Fruits	6	32	27	5	54,079	85,114	16,809	2,107,702	.53	1,571,697	----	----
Fruits and vegetables (general line)	47	312	276	36	513,432	1,055,227	208,450	11,586,480	2.93	8,734,106	10,325	----
Produce	7	84	78	6	135,912	237,526	53,914	1,757,134	.44	1,449,071	12,600	----
Vegetables	22	408	380	22	328,547	564,578	1,099,254	8,561,955	2.16	2,555,227	890	----
Meats and meat products	20	287	257	30	533,058	951,752	147,409	13,791,604	3.48	6,705,185	177,124	----
Forest products (except lumber)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Furniture and house furnishings	28	270	198	72	477,798	811,189	966,444	6,492,598	1.64	5,365,062	105,027	5,000
Furniture	13	88	73	15	215,840	366,984	380,631	3,364,667	.85	3,133,415	----	5,000
Furniture (general line)	4	8	6	2	18,940	42,811	24,360	336,651	.09	289,628	----	----
Furniture (household)	9	80	67	13	196,900	324,173	356,271	3,028,016	.76	2,843,787	----	5,000
House furnishings	12	97	67	30	173,991	281,010	442,503	2,628,464	.66	1,921,697	----	----
China, glassware, and crockery	4	30	20	10	65,935	97,931	113,024	497,707	.13	472,000	----	----
Curtains and draperies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----
Floor coverings	4	5	5	----	14,870	25,011	6,401	754,802	.19	293,402	----	----
Housefurnishings (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Lamps and lamp shades	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Musical instruments and sheet music	3	85	58	27	87,967	163,186	143,310	499,467	.13	309,950	105,027	----
Groceries and food specialties	65	1,047	844	203	2,031,345	5,088,063	3,271,278	49,071,044	12.39	42,607,433	109,085	152,051
Groceries (general line)	24	617	508	109	1,166,230	2,205,509	2,131,082	24,254,220	6.12	22,010,945	----	----
Food and grocery specialties	41	430	336	94	865,115	2,882,554	1,140,196	24,816,824	6.27	19,906,488	109,085	152,051
Bakery products	3	66	61	5	127,200	482,609	56,377	1,411,852	.36	244,814	----	----
Beans (dried)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Biscuits and crackers	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Canned goods (general line)	3	25	21	4	82,903	146,354	170,448	3,337,339	.84	3,337,339	----	----
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Coffee, tea, and spices	6	64	45	19	140,250	407,588	185,180	3,842,264	.97	3,693,536	----	----
Delicatessen products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Extracts and spices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Flour	3	12	11	1	36,473	82,670	30,204	547,969	.14	434,183	----	----
Soaps and soap powder	5	60	44	16	147,820	819,832	148,659	4,074,063	1.03	4,074,063	103,313	152,051
Sugar	1	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	(x)	----	----
Other food and grocery specialties	13	111	87	24	181,353	554,619	171,207	4,880,416	1.23	4,030,488	----	----

[1] Includes 1 establishment specializing in electric refrigerators.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DENVER—Continued												
Hardware	13	221	193	28	$366,940	$917,805	$935,107	$3,280,376	0.83	$2,932,351	$162,124	$341,951
Hardware (general line)	10	204	179	25	349,764	891,873	927,323	3,030,946	.77	2,730,826	162,124	244,416
Hardware (specialty)	3	17	14	3	17,176	25,932	7,784	249,430	.06	201,525		97,535
Iron and steel scrap and other waste materials	16	82	61	21	73,682	139,680	85,257	1,908,884	.48	1,502,169	10,987	1,324,576
Jewelry and optical goods	13	95	74	21	169,330	303,027	418,650	1,101,161	.28	1,000,483	8,800	34,051
Jewelry	9	34	27	7	63,123	124,980	333,532	592,264	.15	496,577	8,800	30,000
Optical goods	4	61	47	14	106,207	178,047	85,127	508,897	.13	503,906		4,051
Leather and leather goods (except gloves and shoes)	8	69	59	10	135,780	266,044	406,534	1,066,701	.27	793,015	2,764	157,064
Lumber and building materials (other than metal)	38	433	369	64	869,266	1,753,132	611,158	13,628,470	3.44	13,386,104	354,829	1,677,390
Construction and building materials (other than metal and wood)	26	316	280	36	604,626	1,130,800	527,503	7,447,886	1.88	7,250,976	757	646,570
Lumber and millwork	12	117	89	28	264,640	622,332	83,505	6,180,584	1.56	6,135,128	354,072	1,030,820
Machinery, equipment, and supplies (except electrical)	140	1,204	996	208	2,266,695	4,041,180	3,501,881	25,400,151	6.41	22,395,703	109,040	10,381,976
Commercial equipment and supplies	27	143	120	23	240,441	422,155	164,880	1,619,669	.41	1,162,368	1,332	126,450
Butchers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Filling station equipment and supplies	3	15	13	2	21,337	41,144	16,420	189,426	.05	189,026		63,000
Office equipment and supplies (other than furniture)	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Soda fountain equipment and supplies	4	24	22	2	47,605	106,000	37,283	462,389	.12	195,539		
Store equipment and supplies (general line)	8	21	17	4	42,514	72,174	29,791	317,323	.08	262,630		14,899
Construction equipment and supplies	8	44	34	10	117,330	239,794	86,402	1,385,620	.35	1,188,183		319,806
Construction machinery, equipment, and supplies (general line)	5	38	30	8	106,039	214,756	86,402	1,139,642	.29	977,183		108,806
Road machinery and equipment	3	6	4	2	11,300	25,038		245,987	.06	211,000		211,000
Farm machinery and equipment	11	201	180	21	368,680	684,706	793,561	4,314,088	1.09	3,507,005	48,850	223,803
Manufacturing, mining, and drilling machinery, equipment, and supplies	67	643	529	114	1,228,415	2,121,021	2,038,918	14,900,662	3.76	13,910,171	32,458	8,339,348
Professional equipment and supplies	6	34	27	7	77,657	150,052	100,863	518,281	.13	454,841	5,400	
Service equipment and supplies	18	135	102	33	222,943	402,347	311,257	1,443,272	.36	1,148,725	21,000	154,019
Transportation equipment and supplies	3	4	4		11,220	21,105		1,218,550	.31	1,025,500		1,218,550
Metals and minerals (except petroleum and scrap)	30	220	184	42	565,916	1,276,618	351,025	40,333,326	10.19	37,045,373		34,374,053
Coal	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Iron and steel (except scrap)	16	134	105	29	316,122	727,314	220,741	35,299,238	8.91	33,110,216		31,903,248
Metals and metal work (other than iron and steel)	4	14	12	2	38,477	53,198	125,018	1,011,485	.26	1,011,485		752,871
Paper and paper products	17	388	279	109	615,533	1,036,043	1,086,785	4,035,962	1.25	4,808,881		951,808
Paper and paper products (general line)	11	115	96	19	231,133	420,081	444,017	2,705,547	.68	2,659,838		951,808
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Stationery and stationery supplies	3	169	114	55	228,442	323,119	211,027	665,072	.17	612,528		
Wall paper	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products	36	523	495	28	830,449	1,892,739	678,737	12,660,735	3.20	6,307,005	748,881	1,450,800
Plumbing and heating equipment and supplies	29	333	279	54	567,909	1,227,457	969,377	6,224,204	1.57	5,252,001	27,385	895,212
Plumbing equipment and supplies	13	228	191	37	356,985	784,750	652,833	4,134,876	1.04	3,660,602		679,513
Heating equipment and supplies	16	105	88	17	210,924	442,707	316,544	2,089,328	.53	1,591,399	27,385	215,699
Tobacco and tobacco products (except leaf)	11	134	116	18	265,794	618,171	295,565	7,407,641	1.87	5,503,408		728
Cigars	6	72	58	14	159,216	412,679	230,087	3,382,234	.85	2,129,838		
Cigars, cigarettes, and tobacco	5	62	58	4	106,578	205,492	65,478	4,025,407	1.02	3,373,660		728
All other	27	333	267	66	463,473	948,858	767,410	4,487,076	1.13	3,480,346	215,937	1,262,129
Books, periodicals, and newspapers	3	119	102	17	81,062	144,993	94,050	661,500	.17	80,294		
Oils and greases (animal and vegetable)	2					(x)	(x)	(x)	(x)	(x)		
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	8	61	41	20	116,361	272,770	265,097	1,265,650	.32	1,209,146	69,000	287,596
Miscellaneous kinds of business	12	98	77	21	132,718	263,864	61,819	921,262	.23	651,160	146,937	
Advertising goods	3	7	1	6	3,471	11,236	100	74,586	.02	49,981		
Ice	3	61	57	4	91,039	179,830	9,655	437,958	.11	302,750	146,937	
Novelties	4	21	13	8	27,664	49,948	37,570	320,630	.08	211,256		
Smokers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Miscellaneous kinds of business (other than specified)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
PUEBLO (pop. 50,096)	65	711	636	75	$1,018,672	$2,074,289	$2,144,148	$18,965,425	100.00	$13,255,147	$172,020	$1,709,771
Automotive	4	35	30	5	64,528	116,228	102,226	479,640	2.53	464,240	31,324	
Farm products (not elsewhere specified)	3	9	8	1	16,837	31,239	19,475	413,634	2.18			326,078
Food products (not elsewhere specified)	14	194	183	11	172,477	380,971	156,182	4,023,405	21.21	2,762,679	4,890	
Groceries and food specialties	14	225	202	23	366,498	826,902	873,883	8,165,638	43.06	5,989,112		
Machinery, equipment, and supplies (except electrical)	4	10	8	2	23,480	39,858	34,752	261,770	1.38	100,719	64,718	65,200
Petroleum and petroleum products	5	46	46		60,672	143,974	159,253	851,490	4.49	365,999		
Plumbing and heating equipment and supplies	4	37	30	7	56,032	81,349	139,036	604,494	3.19	239,193	5,488	78,217
All other [1]	17	155	129	26	258,148	453,768	659,341	4,165,345	21.96	3,333,196	65,605	1,240,276
CITIES OF 20,000 TO 50,000 POPULATION												
COLORADO SPRINGS (pop. 33,237)	43	318	287	31	$491,118	$997,097	$493,407	$8,359,227	100.00	$4,873,679	$30,000	$200,000
Food products (not elsewhere specified)	17	121	108	13	169,420	333,173	71,633	3,777,440	45.19	1,800,359		
Groceries and food specialties	7	56	50	6	97,672	165,415	207,049	1,778,025	21.27	1,655,380		
Petroleum and petroleum products	7	28	26	2	50,992	147,170	75,822	1,209,356	14.47	576,224		
All other [2]	12	113	103	10	173,028	351,339	138,903	1,594,406	19.07	835,716	30,000	200,000
CITIES OF 5,000 TO 20,000 POPULATION												
ALAMOSA (pop. 5,107)	12	44	40	4	$100,037	$181,050	$112,438	$1,796,220		$561,788	$103,987	$22,350
BOULDER (pop. 11,223)	12	38	33	5	58,612	106,352	109,348	733,152		576,236	24,746	
CANON CITY (pop. 5,938)	12	52	47	5	54,553	115,193	53,360	798,170		158,381	15,000	
DURANGO (pop. 5,400)	13	52	42	10	62,596	123,642	111,022	1,131,329		576,022	20,476	20,802
ENGLEWOOD (pop. 7,980)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
FORT COLLINS (pop. 11,489)	12	63	59	4	101,551	207,146	252,341	2,901,759		1,396,853		
GRAND JUNCTION (pop. 10,247)	29	218	191	27	382,669	682,539	905,529	7,579,111		4,383,207		218,742
GREELEY (pop. 12,203)	23	186	126	60	203,194	426,926	276,899	4,911,267		802,693	12,419	
LA JUNTA (pop. 7,193)	10	27	25	2	46,597	89,047	55,861	676,681		442,807		
LONGMONT (pop. 6,029)	16	28	26	2	57,231	119,365	129,006	1,045,361		250,184	69,000	
LOVELAND (pop. 5,506)	7	14	14		28,724	65,726	66,226	642,783		62,282		
SALIDA (pop. 5,005)	7	42	39	3	36,560	79,293	47,995	459,870		114,381		
STERLING (pop. 7,195)	19	88	83	5	104,023	286,231	302,782	4,887,011		884,892	112,613	
TRINIDAD (pop. 11,732)	25	189	159	30	397,706	788,552	619,178	12,712,997		5,149,246	111,599	16,946
WALSENBURG (pop. 5,503)	11	34	32	2	62,812	150,986	142,999	1,372,039		1,116,968	3,450	11,216

[1] Includes 1 establishment handling amusement and sporting goods, 1 chemicals, drugs, and allied products, 2 dry goods and apparel, 1 hardware, 1 iron and steel scrap and other waste materials, 2 jewelry and optical goods, 1 leather and leather goods (except gloves and shoes), 2 lumber and building materials (other than metal), 2 metals and minerals (except petroleum and scrap), 2 paper and paper products, and 2 tobacco and tobacco products (except leaf).

[2] Includes 1 establishment handling chemicals, drugs, and allied products, 2 farm products (not elsewhere specified), 1 farm supplies (except machinery and equipment), 1 jewelry and optical goods, 2 lumber and building materials (other than metal), 1 metals and minerals (except petroleum and scrap), 1 paper and paper products, and 1 tobacco and tobacco products (except leaf).

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 6)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,075	14,628	12,324	2,304	$23,947,236	$43,352,641	$37,448,597	$539,625,526	$283,892,930	52.61	$7,419,520	$148,278,021	$260,060
Wholesalers only	813	9,018	7,395	1,623	14,936,264	29,387,591	23,438,852	224,380,829	148,360,811	66.12	6,744,039	28,256,005	275,991
Service wholesalers	752	8,376	6,866	1,510	13,761,461	27,356,166	21,486,338	210,863,820	137,271,891	65.10	6,610,789	22,753,032	280,404
Converters	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Exporters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------	(x)
Importers	3	27	17	10	50,105	99,374	70,970	357,247	172,553	48.30	----------	----------	119,082
Wholesale merchants	747	8,285	6,840	1,445	13,698,267	27,232,725	21,394,206	210,327,224	137,044,989	65.16	6,610,789	22,753,032	281,563
Limited function wholesalers	20	73	55	18	100,426	212,451	94,210	2,175,427	868,501	39.92	29,029	----------	108,771
Drop shippers	4	12	2	10	8,577	23,589	515	577,592	185,192	32.06	----------	----------	144,398
Wagon distributors	13	51	44	7	79,816	161,895	84,795	1,417,858	536,672	37.85	29,029	----------	109,066
Warehouses (distributing)	3	10	9	1	12,033	26,967	8,900	179,977	146,637	81.48	----------	----------	59,992
Supply and machinery distributors	39	566	471	95	1,063,589	1,805,993	1,851,191	11,240,842	10,220,419	90.92	104,221	5,502,973	288,227
Cooperative buying associations	2	(x)	(x)	------	(x)	(x)	(x)	(x)	----------	----------	----------	----------	(x)
Bulk tank stations	360	856	840	16	1,756,160	3,304,206	1,416,113	20,223,704	8,060,590	39.86	----------	426,101	56,177
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)
Manufacturers' sales branches	187	2,193	1,817	376	4,010,140	9,119,232	4,725,544	82,148,320	62,338,528	75.89	315,618	24,063,994	439,296
Agents and brokers	254	1,130	972	158	1,709,573	3,230,026	1,804,140	124,353,106	33,900,804	27.26	55,254	70,457,344	489,580
Brokers	44	130	106	24	221,564	532,357	44,338	23,396,206	9,033,351	42.46	2,690	8,181,066	531,732
Commission merchants	42	264	240	24	494,705	877,534	92,577	70,068,143	5,748,120	8.10	38,470	51,485,464	1,689,718
Manufacturers' agents	135	452	361	91	734,851	1,380,968	531,070	17,081,502	16,522,869	93.45	14,094	4,324,603	130,974
Selling agents	33	284	265	19	258,453	439,167	1,135,255	12,307,345	1,696,464	13.78	----------	6,466,211	372,950
Assemblers and country buyers	455	1,255	1,154	101	1,202,124	2,605,860	5,478,989	59,802,477	5,960,691	9.97	304,609	----------	131,434
Assemblers	149	373	346	27	344,588	776,815	1,035,064	15,988,474	491,462	3.07	42,000	----------	107,305
Country buyers on salary or commission	54	186	155	31	112,592	209,729	208,824	5,510,708	1,202,755	23.42	----------	----------	102,218
Cooperative marketing associations	57	198	174	24	134,529	275,528	1,197,072	7,550,410	513,265	6.80	----------	----------	132,463
Elevators (independent)	67	161	154	7	208,317	416,842	505,991	8,870,802	895,095	10.09	135,100	----------	132,400
Elevators (line)	112	190	185	5	317,337	717,972	1,602,215	19,821,602	2,645,910	13.35	127,500	----------	176,979
Packers and shippers	16	147	140	7	84,761	208,980	29,823	2,051,361	122,204	5.96	----------	----------	128,210
Wholesaling manufacturers	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)
CITIES OF 100,000 POPULATION AND OVER													
DENVER	934	10,564	8,672	1,892	$18,343,311	$37,109,154	$25,720,052	$395,958,075	$238,437,405	60.22	$6,139,803	$145,936,567	$423,938
Wholesalers only	551	7,188	5,840	1,348	12,362,731	24,410,155	18,200,061	176,063,061	121,676,451	69.11	5,798,250	27,264,795	319,534
Service wholesalers	504	6,575	5,336	1,239	11,240,041	22,497,754	16,416,712	163,200,220	110,805,043	67.90	5,738,563	21,827,022	323,810
Importers	3	27	17	10	50,105	99,374	70,970	357,247	172,553	48.30	----------	----------	119,082
Wholesale merchants[1]	501	6,548	5,319	1,229	11,189,936	22,398,380	16,345,742	162,842,973	110,632,490	67.94	5,738,563	21,827,022	325,036
Limited function wholesalers	12	53	38	15	68,444	127,676	64,042	1,818,503	694,462	38.19	29,029	----------	151,546
Drop shippers	4	12	2	10	8,577	23,589	515	577,592	185,192	32.06	----------	----------	144,398
Wagon distributors	5	31	27	4	47,834	77,120	54,627	1,060,994	362,633	34.18	29,029	----------	212,199
Warehouses (distributing)	3	10	9	1	12,033	26,967	8,900	179,977	146,637	81.48	----------	----------	59,992
Supply and machinery distributors	35	560	466	94	1,054,246	1,784,725	1,818,307	11,044,278	10,176,946	92.15	30,658	5,437,773	315,551
Bulk tank stations	12	314	304	10	540,315	1,000,681	440,503	5,554,200	2,256,171	40.62	----------	426,101	462,850
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)
Manufacturers' sales branches	145	1,940	1,582	358	3,581,003	8,015,037	4,408,429	71,108,788	53,782,777	75.63	314,519	22,788,237	490,405
Agents and brokers	218	970	822	148	1,553,759	2,938,940	1,725,124	111,652,035	33,331,520	29.85	27,034	70,457,344	512,165
Brokers	33	103	83	20	198,140	472,942	28,223	21,212,773	9,009,243	46.71	2,690	8,181,066	642,811
Commission merchants	25	158	139	19	391,940	705,548	33,346	60,961,460	5,299,334	8.69	10,250	51,485,464	2,438,458
Manufacturers' agents	133	441	351	90	714,624	1,351,449	528,300	17,571,612	16,425,979	93.48	14,094	4,324,603	132,117
Selling agents	27	268	249	19	249,055	409,001	1,135,255	11,906,190	1,696,464	14.25	----------	6,466,211	440,970
Wholesaling manufacturers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
All other	4	19	19	------	40,883	149,287	365,381	3,716,416	2,118,980	57.02	----------	----------	929,104
CITIES OF 50,000 TO 100,000 POPULATION													
PUEBLO	66	711	636	75	$1,018,672	$2,074,289	$2,144,148	$18,965,425	$13,255,147	69.89	$172,020	$1,709,771	--------
Wholesalers only	38	490	427	63	661,500	1,256,288	1,837,684	11,427,910	9,170,808	80.25	172,020	623,020	--------
All other types of wholesale establishments	27	221	209	12	357,172	818,001	306,464	7,537,515	4,084,339	54.19	----------	1,085,851	--------
CITIES OF 20,000 TO 50,000 POPULATION													
COLORADO SPRINGS	43	318	287	31	$491,118	$997,097	$493,407	$8,359,227	$4,873,679	58.30	$30,000	$200,000	--------
Wholesalers only	29	259	231	28	389,874	782,227	410,427	5,576,074	3,142,517	56.36	30,000	200,000	--------
All other types of wholesale establishments	14	59	56	3	101,244	214,870	82,980	2,783,153	1,731,162	62.20	----------	----------	--------

[1] Includes 1 converter.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Manufacturers' agents	Assemblers and country buyers [2]	All other [3]
THE STATE						
Total	2,075	786	187	135	455	512
Amusement and sporting goods	33	23	8	2	-----	-----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	9	2	-----	-----	-----
Cameras and motion-picture equipment and supplies	22	14	6	2	-----	-----
Automotive	68	44	10	11	-----	3
Automobiles and other motor vehicles	12	10	-----	1	-----	1
Automotive equipment	35	23	3	8	-----	1
Automobile parts (new and used)	13	9	1	2	-----	1
Tires and tubes	8	2	6	-----	-----	-----
Chemicals, drugs, and allied products	41	25	9	3	-----	4
Chemicals	9	3	3	2	-----	1
Drugs and drug sundries (general line)	9	8	1	-----	-----	-----
Drugs and drug sundries (specialty)	9	4	3	-----	-----	2
Paints, varnishes, lacquers, and enamels	11	9	1	-----	-----	1
Toilet articles and preparations	3	1	1	1	-----	-----
Dry goods and apparel	62	35	3	20	-----	4
Clothing and furnishings (other than millinery and footwear)	31	15	2	12	-----	2
Dry goods (general line)	5	3	1	-----	-----	1
Dry goods (specialty, other than specified)	1	-----	-----	1	-----	-----
Millinery and millinery supplies	10	6	-----	4	-----	-----
Notions	3	3	-----	-----	-----	-----
Piece goods	6	4	-----	1	-----	1
Shoes and other footwear	6	4	-----	2	-----	-----
Electrical	56	29	13	11	-----	3
Electrical goods (including appliances)	27	12	5	8	-----	2
Electrical equipment and supplies	16	6	7	3	-----	-----
Radios and radio equipment	12	11	-----	-----	-----	1
Refrigerators (electric)	1	-----	1	-----	-----	-----
Farm products (not elsewhere specified)	357	42	1	-----	283	31
Flowers and nursery stock	10	10	-----	-----	-----	-----
Grain	229	8	-----	-----	218	3
Hides, skins, and furs	17	7	1	-----	9	-----
Horses and mules	3	2	-----	-----	-----	1
Livestock (other than horses and mules)	88	8	-----	-----	54	26
Wool and mohair	2	-----	-----	-----	1	1
Other farm products	8	7	-----	-----	1	-----
Farm supplies (except machinery and equipment	18	11	-----	-----	5	2
Farm supplies (except feed and fertilizer)	9	4	-----	-----	4	1
Feed	9	7	-----	-----	1	1
Food products (not elsewhere specified)	302	169	20	2	151	50
Confectionery and soft drinks	24	16	2	2	-----	4
Dairy products	23	16	2	-----	2	3
Poultry and poultry products	32	11	-----	-----	20	1
Dairy and poultry products	25	4	1	-----	19	1
Fish and sea foods	5	5	-----	-----	-----	-----
Fruits and vegetables (fresh)	242	92	-----	-----	110	40
Meats and meat products	41	25	15	-----	-----	1
Forest products (except lumber)	4	3	-----	1	-----	-----
Boxes, shooks, and cooperage	1	1	-----	-----	-----	-----
Logs, railroad ties, piles, etc	2	2	-----	-----	-----	-----
Other forest products	1	-----	-----	1	-----	-----
Furniture and house furnishings	28	10	6	8	-----	4
Furniture	13	4	3	4	-----	2
House furnishings	12	4	2	4	-----	2
Musical instruments and sheet music	3	2	1	-----	-----	-----
Groceries and food specialties	164	79	37	8	16	24
Groceries (general line)	75	57	2	5	-----	11
Food and grocery specialties	89	22	35	3	16	13
Hardware	20	12	1	7	-----	-----
Hardware (general line)	17	11	-----	6	-----	-----
Hardware (specialty)	3	1	1	1	-----	-----
Iron and steel scrap and other waste materials	22	22	-----	-----	-----	-----
Iron and steel scrap	1	1	-----	-----	-----	-----
Junk and scrap	18	18	-----	-----	-----	-----
Waste rubber, rags, and paper	3	3	-----	-----	-----	-----
Jewelry and optical goods	16	13	3	-----	-----	-----
Jewelry	9	9	-----	-----	-----	-----
Optical goods	7	4	3	-----	-----	-----
Leather and leather goods (except gloves and shoes)	9	7	1	1	-----	-----
Leather and leather goods (general line)	1	1	-----	-----	-----	-----
Leather and leather belting	7	5	1	1	-----	-----
Saddlery and harness	1	1	-----	-----	-----	-----
Lumber and building material (other than metal)	44	27	6	9	-----	2
Construction and building materials (other than metal and wood)	30	19	6	3	-----	2
Lumber and millwork	14	8	-----	6	-----	-----
Machinery, equipment, and supplies (except electrical)	149	68	33	38	-----	10
Commercial equipment and supplies	29	9	7	10	-----	3
Construction equipment and supplies	8	4	-----	4	-----	-----
Farm machinery and equipment	11	5	5	-----	-----	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	72	35	13	19	-----	5
Professional equipment and supplies	6	-----	4	1	-----	1
Service equipment and supplies	19	15	3	1	-----	-----
Transportation equipment and supplies	4	-----	1	3	-----	-----
Metals and minerals (except petroleum and scrap)	34	13	16	1	-----	4
Coal	11	8	-----	-----	-----	3
Iron and steel (except scrap)	19	3	15	-----	-----	1
Metals and metal work (other than iron and steel)	4	2	1	1	-----	-----
Paper and paper products	20	17	-----	3	-----	-----
Paper and paper products (general line)	13	11	-----	2	-----	-----
Paper and paper products (specialty, other than specified)	3	3	-----	-----	-----	-----
Stationery and stationery supplies	3	2	-----	1	-----	-----
Wall paper	1	1	-----	-----	-----	-----
Petroleum and petroleum products	445	74	2	-----	-----	369
Plumbing and heating equipment and supplies	34	16	13	5	-----	-----
Plumbing equipment and supplies	17	10	5	2	-----	-----
Heating equipment and supplies	17	6	8	3	-----	-----
Tobacco and tobacco products (except leaf)	23	19	4	-----	-----	-----
All other	36	28	1	5	-----	2
Books, periodicals, and newspapers	5	3	1	1	-----	-----
Oils and greases (animal and vegetable)	2	-----	-----	2	-----	-----
Rubber goods (general line)	2	2	-----	-----	-----	-----
Textiles and textile materials (other than dry goods)	8	8	-----	-----	-----	-----
Miscellaneous kinds of business	19	15	-----	2	-----	2
DENVER						
Total	934	535	146	133	-----	121
Amusement and sporting goods	31	21	8	2	-----	-----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	9	2	-----	-----	-----
Cameras and motion-picture equipment and supplies	20	12	6	2	-----	-----
Automotive	58	34	10	11	-----	3
Automobiles and other motor vehicles	11	9	-----	1	-----	1
Automotive equipment	28	16	3	8	-----	1
Automobile parts (new and used)	11	7	1	2	-----	1
Tires and tubes	8	2	6	-----	-----	-----
Chemicals, drugs, and allied products	36	20	9	3	-----	4
Chemicals	8	2	3	2	-----	1
Drugs and drug sundries (general line)	5	4	1	-----	-----	-----
Drugs and drug sundries (specialty)	9	4	3	-----	-----	2
Paints, varnishes, lacquers, and enamels	11	9	1	-----	-----	1
Toilet articles and preparations	3	1	1	1	-----	-----
Dry goods and apparel	60	33	3	20	-----	4
Clothing and furnishings (other than millinery and footwear)	29	13	2	12	-----	2
Dry goods (general line)	5	3	1	-----	-----	1
Dry goods (specialty, other than specified)	1	-----	-----	1	-----	-----
Millinery and millinery supplies	10	6	-----	4	-----	-----
Notions	3	3	-----	-----	-----	-----
Piece goods	6	4	-----	1	-----	1
Shoes and other footwear	6	4	-----	2	-----	-----
Electrical	56	29	13	11	-----	3
Electrical goods (including appliances)	27	12	5	8	-----	2
Electrical equipment and supplies	16	6	7	3	-----	-----
Radios and radio equipment	12	11	-----	-----	-----	1
Refrigerators (electric)	1	-----	1	-----	-----	-----
Farm products (not elsewhere specified)	63	28	1	-----	-----	34
Flowers and nursery stock	8	8	-----	-----	-----	-----
Grain	12	6	-----	-----	-----	6
Hides, skins, and furs	7	6	1	-----	-----	-----
Horses and mules	2	1	-----	-----	-----	1

Footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Manufacturers' agents	Assemblers and country buyers [2]	All other [3]
DENVER—Continued						
Farms products—Continued.						
Livestock (other than horses and mules)	32	6	----	----	----	26
Wool and mohair	1	----	----	----	----	1
Other farm products	1	1	----	----	----	----
Farm supplies (except machinery and equipment)	9	9	----	----	----	----
Farm supplies (except feed and fertilizer)	3	3	----	----	----	----
Feed	6	6	----	----	----	----
Food products (not elsewhere specified)	147	116	6	2	----	23
Confectionery and soft drinks	14	8	2	2	----	2
Dairy products	16	12	1	----	----	3
Poultry and poultry products	6	5	----	----	----	1
Dairy and poultry products	5	3	1	----	----	1
Fish and sea foods	4	4	----	----	----	----
Fruits and vegetables (fresh)	82	67	----	----	----	15
Meats and meat products	20	17	2	----	----	1
Forest products (except lumber)	3	2	----	1	----	----
Boxes, shooks, and cooperage	1	1	----	----	----	----
Logs, railroad ties, piles, etc.	1	1	----	----	----	----
Other forest products	1	----	----	1	----	----
Furniture and house furnishings	28	10	6	8	----	4
Furniture	13	4	3	4	----	2
House furnishings	12	4	2	4	----	2
Musical instruments and sheet music	3	2	1	----	----	----
Groceries and food specialties	65	24	19	8	----	14
Groceries (general line)	24	11	2	5	----	6
Food and grocery specialties	41	13	17	3	----	8
Hardware	13	5	1	7	----	----
Hardware (general line)	10	4	----	6	----	----
Hardware (specialty)	3	1	1	1	----	----
Iron and steel scrap and other waste materials	16	16	----	----	----	----
Iron and steel scrap	1	1	----	----	----	----
Junk and scrap	12	12	----	----	----	----
Waste rubber, rags, and paper	3	3	----	----	----	----
Jewelry and optical goods	13	12	1	----	----	----
Jewelry	9	9	----	----	----	----
Optical goods	4	3	1	----	----	----
Leather and leather goods (except gloves and shoes)	8	6	1	1	----	----
Leather and leather goods (general line)	1	1	----	----	----	----
Leather and leather goods—Continued.						
Leather and leather belting	6	4	1	1	----	----
Saddlery and harness	1	1	----	----	----	----
Lumber and building materials (other than metal)	38	22	6	9	----	1
Construction and building materials (other than metal and wood)	26	16	6	3	----	1
Lumber and millwork	12	6	----	6	----	----
Machinery, equipment, and supplies (except electrical)	140	62	31	37	----	10
Commercial equipment and supplies	27	8	7	9	----	3
Construction equipment and supplies	8	4	----	4	----	----
Farm machinery and equipment	11	5	5	----	----	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	67	31	12	19	----	5
Professional equipment, and supplies	6	----	4	1	----	1
Service equipment and supplies	18	14	3	1	----	----
Transportation equipment and supplies	3	----	----	3	----	----
Metals and minerals (except petroleum and scrap)	30	11	14	1	----	4
Coal	10	7	----	----	----	3
Iron and steel (except scrap)	16	2	13	----	----	1
Metals and metal work (other than iron and steel)	4	2	1	1	----	----
Paper and paper products	17	14	----	3	----	----
Paper and paper products (general line)	11	9	----	2	----	----
Paper and paper products (specialty, other than specified)	2	2	----	----	----	----
Stationery and stationery supplies	3	2	----	1	----	----
Wall paper	1	1	----	----	----	----
Petroleum and petroleum products	36	20	1	----	----	15
Plumbing and heating equipment and supplies	29	13	12	4	----	----
Plumbing equipment and supplies	13	8	4	1	----	----
Heating equipment and supplies	16	5	8	3	----	----
Tobacco and tobacco products (except leaf)	11	9	2	----	----	----
All other	27	19	1	5	----	2
Books, periodicals, and newspapers	3	1	1	1	----	----
Oils and greases (animal and vegetable)	2	----	----	2	----	----
Rubber goods (general line)	2	2	----	----	----	----
Textiles and textile materials (other than dry goods)	8	8	----	----	----	----
Miscellaneous kinds of business	12	8	----	2	----	2

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown for the cities.
[3] The "All other" group consists of the following:

KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	State	Denver
Total	512	121
Brokers	44	33
Grain	1	1
Livestock (other than horses and mules)	9	9
Confectionery and soft drinks	1	1
Fruits and vegetables (fresh)	15	10
House furnishings	1	1
Groceries (general line)	8	4
Food and grocery specialties	7	5
Coal	1	1
Petroleum and petroleum products	1	1
Bulk tank stations	360	12
Petroleum and petroleum products	360	12
Commission merchants	42	25
Electrical goods (including appliances)	1	1
Grain	2	1
Horses and mules	1	1
Livestock (other than horses and mules)	16	16
Wool and mohair	1	1
Feed	1	----
Fruits and vegetables (fresh)	15	2
Furniture	1	1
Groceries (general line)	1	----
Food and grocery specialties	1	1
Coal	1	1
Petroleum and petroleum products	1	----
Converters	1	1
Piece goods	1	1
Cooperative buying associations	2	----
Petroleum and petroleum products	2	----
Distributing warehouses	3	3
Paints, varnishes, lacquers, and enamels	1	1
Confectionery and soft drinks	1	1
Meats and meat products	1	1
District and general sales offices	2	2
Automobiles and other motor vehicles	1	1
Iron and steel (except scrap)	1	1
Drop shippers	4	4
Fruits and vegetables (fresh)	1	1
Construction and building materials (other than metal and wood)	1	1
Commercial equipment and supplies	1	1
Miscellaneous kinds of business	1	1
Exporters	1	----
Farm supplies (except feed and fertilizer)	1	----
Importers	3	3
Groceries (general line)	1	1
Food and grocery specialties	1	1
Miscellaneous kinds of business	1	1
Selling agents	33	27
Automotive equipment	1	1
Automobile parts (new)	1	1
Chemicals	1	1
Drugs and drug sundries (specialty)	1	1
Clothing and furnishings (other than millinery and footwear)	2	2
Dry goods (general line)	1	1
Electrical goods (including appliances)	1	1
Radios and radio equipment	1	1
Livestock (other than horses and mules)	1	1
Poultry and poultry products	1	1
Selling agents—Continued.		
Fruits and vegetables (fresh)	7	1
Meats and meat products	1	1
Furniture	1	1
House furnishings	1	1
Groceries (general line)	1	1
Commercial equipment and supplies	2	2
Farm machinery and equipment	1	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	5
Professional equipment and supplies	1	1
Coal	1	1
Petroleum and petroleum products	1	1
Wagon distributors	13	5
Confectionery and soft drinks	2	----
Dairy products	3	3
Dairy and poultry products	1	1
Fruits and vegetables	1	----
Food and grocery specialties	2	----
Petroleum and petroleum products	4	1
Wholesaling manufacturers	4	2
Drugs and drug sundries (specialty)	1	1
Food and grocery specialties	2	1
Construction and building materials (other than metal and wood)	1	----
All other types	----	4

TABLE 6.—NET SALES BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total net sales	Wholesale merchants, including jobbers[1]	Wagon distributers	Bulk tank station	Manufacturer's sales branches	AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS[2]			All other
						Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
THE STATE													
Total	$539,628	$221,568	$1,418	$20,224	$82,148	$23,396	$70,966	$17,682	$12,307	$15,988	$7,550	$36,265	[3]$30,112
Amusement and sporting goods	5,456	2,624			(x)			(x)					
Automotive	25,815	17,091			4,799			1,129	(x)				(x)
Chemicals, drugs, and allied products	13,426	9,002			4,111			133	(x)				(x)
Dry goods and apparel	7,591	5,529			331			1,477	200				54
Electrical	20,964	8,463			11,318		(x)	1,123	(x)				
Farm products (not elsewhere specified)	142,460	16,285			(x)	9,618	67,444		(x)	10,163	1,926	30,374	
Farm supplies (except machinery and equipment)	6,386	5,794					(x)			392			(x)
Food products (not elsewhere specified)	80,949	40,613	1,048		14,414	3,891	1,022	(x)	3,831	5,070	5,458	4,056	(x)
Forest products (except lumber)	342	(x)						(x)					
Furniture and house furnishings	6,493	3,303			1,633	(x)	(x)	917	(x)				
Groceries and food specialties	78,471	46,712	(x)		14,308	9,363	(x)	3,934	(x)	363	166	1,835	1,341
Hardware	5,287	(x)			(x)			587					
Iron and steel scrap and other waste materials	2,282	2,282											
Jewelry and optical goods	1,177	887			290								
Leather and leather goods (except gloves and shoes)	1,191	1,059			(x)			(x)					
Lumber and building materials (other than metal)	13,765	8,035			3,633			1,971					126
Machinery, equipment, and supplies (except electrical)	26,423	13,879			6,629			(x)	233				(x)
Metals and minerals (except petroleum and scrap)	42,092	3,550			11,382	(x)	(x)	(x)	(x)				(x)
Paper and paper products	5,380	5,232						148					
Petroleum and petroleum products	31,472	10,378	(x)	20,224	(x)	(x)	(x)		(x)				(x)
Plumbing and heating equipment and supplies	6,996	4,098			2,670			228					
Tobacco and tobacco products (except leaf)	10,431	7,296			3,135								
All other	4,777	4,465			(x)			166					(x)
DENVER													
Total	$395,958	$173,833	$1,061	$5,554	$71,109	$21,213	$60,962	$17,572	$11,906				[4]$32,748
Amusement and sporting goods	5,421	2,589			(x)			(x)					
Automotive	24,149	15,425			4,799			1,129	(x)				(x)
Chemicals, drugs, and allied products	12,494	8,070			4,111			132	(x)				(x)
Dry goods and apparel	7,316	5,254			331			1,477	(x)				(x)
Electrical	20,964	8,463			11,318		(x)	1,123	(x)				
Farm products (not elsewhere specified)	94,494	15,444			(x)	9,618	59,066		(x)				3,716
Farm supplies (except machinery and equipment)	5,542	5,542											
Food products (not elsewhere specified)	47,452	30,793	996		7,978	3,217	(x)	(x)	3,430				567
Forest products (except lumber)	(x)	(x)						(x)					
Furniture and house furnishings	6,493	3,303			1,632	(x)	(x)	917	(x)				
Groceries and food specialties	49,071	23,540			12,802	7,854	(x)	3,934	(x)				551
Hardware	3,286	(x)			(x)			587					
Iron and steel scrap and other waste materials	1,909	1,909											
Jewelry and optical goods	1,101	(x)			(x)								
Leather and leather goods (except gloves and shoes)	1,067	935			(x)			(x)					
Lumber and building materials (other than metal)	13,628	7,973			(x)			1,971					(x)
Machinery, equipment, and supplies (except electrical)	25,401	(x)			5,933			5,569	233				(x)
Metals and minerals (except petroleum and scrap)	40,333	2,863			10,311	(x)	(x)	(x)	(x)				(x)
Paper and paper products	4,936	4,788						148					
Petroleum and petroleum products	12,661	6,610	65	5,554	(x)	400			(x)				
Plumbing and heating equipment and supplies	6,224	3,712			2,320			192					
Tobacco and tobacco products (except leaf)	7,408	5,200			2,208								
All other	(x)	4,175			24			166					(x)

[1] Includes supply and machinery distributors.

[2] Assemblers and country buyers are not shown for cities.

[3] Includes net sales amounting to $357,000 for importers, $578,000 for drop shippers, $180,000 for distributing warehouses, $1,132,000 for wholesaling manufacturers, and $27,865,000 for converters, exporters, cooperative buying associations, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[4] Includes net sales amounting to $357,000 for importers, $578,000 for drop shippers, $180,000 for distributing warehouses, and $27,639,000 for converters, district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total expenses	Wholesale merchants, including jobbers [1]	Wagon distributors	Bulk tank stations	Manufacturers' sales branches	AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS [2]			All other
						Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing association	All other	
THE STATE													
Total	$48,353	$29,039	$162	$3,304	$9,119	$532	$878	$1,381	$439	$777	$276	$1,553	[3] $893
Amusement and sporting goods	1,319	774			(x)			(x)					
Automotive	4,103	2,937			745			220	(x)				(x)
Chemicals, drugs, and allied products	1,665	1,381			223			13	(x)				(x)
Dry goods and apparel	1,122	1,025			21			58	7				13
Electrical	2,462	1,450			961		(x)	40	(x)				
Farm products (not elsewhere specified)	3,656	1,208			(x)	115	547		(x)	444	65	1,200	
Farm supplies (except machinery and equipment)	532	468					(x)			50			(x)
Food products (not elsewhere specified)	6,880	4,498	86		999	131	185	(x)	181	253	206	319	(x)
Forest products (except lumber)	125	(x)						(x)					
Furniture and house furnishings	811	516			244	(x)	(x)	21	(x)				
Groceries and food specialties	7,328	4,071	(x)		2,615	179	(x)	149	(x)	30	5	34	201
Hardware	1,207	(x)			(x)			53					
Iron and steel scrap and other waste materials	182	182											
Jewelry and optical goods	332	217			115								
Leather and leather goods (except gloves and shoes)	290	258			(x)			(x)					
Lumber and building materials (other than metal)	1,824	1,204			380			197					43
Machinery, equipment, and supplies (except electrical)	4,269	2,451			1,259			(x)	28				(x)
Metals and minerals (except petroleum and scrap)	1,391	504			312	(x)	(x)	(x)	(x)				(x)
Paper and paper products	1,131	1,119						12					
Petroleum and petroleum products	4,617	1,075	(x)	3,304	(x)	(x)	(x)		(x)				(x)
Plumbing and heating equipment and supplies	1,338	922			388			28					
Tobacco and tobacco products (except leaf)	743	561			182								
All other	1,026	956			(x)			22					(x)
DENVER													
Total	$37,109	$24,171	$77	$1,001	$8,016	$473	$706	$1,351	$409				[4] $905
Amusement and sporting goods	1,201	740			(x)			(x)					
Automotive	3,748	2,583			744			220	(x)				(x)
Chemicals, drugs, and allied products	1,534	1,250			223			13	(x)				(x)
Dry goods and apparel	1,045	948			21			57	(x)				(x)
Electrical	2,462	1,450			960		(x)	40	(x)				
Farm products (not elsewhere specified)	1,860	978			(x)	114	541		(x)				149
Farm supplies (except machinery and equipment)	397	397											
Food products (not elsewhere specified)	4,441	3,520	73		558	92	(x)	(x)	150				21
Forest products (except lumber)	(x)	(x)						(x)					
Furniture and house furnishings	811	515			244	(x)	(x)	21	(x)				
Groceries and food specialties	5,088	2,408			2,228	160	(x)	149	(x)				126
Hardware	918	(x)			(x)			53					
Iron and steel scrap and other waste materials	140	140											
Jewelry and optical goods	303	(x)			(x)								
Leather and leather goods (except gloves and shoes)	266	233			(x)			(x)					
Lumber and building materials (other than metal)	1,753	1,170			(x)			197					(x)
Machinery, equipment, and supplies (except electrical)	4,041	(x)			1,089			504	28				(x)
Metals and minerals (except petroleum and scrap)	1,277	413			289	(x)	(x)	(x)	(x)				395
Paper and paper products	1,036	1,025						11					
Petroleum and petroleum products	1,893	722	4	1,001	(x)	102			(x)				
Plumbing and heating equipment and supplies	1,227	843			359			25					
Tobacco and tobacco products (except leaf)	618	468			150								
All other	(x)	879			20			22					(x)

[1] Includes supply and machinery distributors.
[2] Assemblers and country buyers are not shown for cities.
[3] Includes expenses amounting to $99,000 for importers, $24,000 for drop shippers, $27,000 for distributing warehouses, $158,000 for wholesaling manufacturers, and $585,000 for converters, exporters, cooperative buying associations, and district and general sales offices, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.
[4] Includes expenses amounting to $99,000 for importers, $24,000 for drop shippers, $27,000 for distributing warehouses, $755,000 for converters, assemblers, wholesaling manufacturers, and district and general sales offices, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	2,075	14,628	12,324	2,304	$23,947,236	$48,352,641	$539,625,526	100.00
Individual	554	1,469	1,255	214	1,587,205	3,289,065	59,872,972	11.09
Partnership	189	942	794	148	1,192,290	2,508,936	68,783,393	12.75
Corporation	1,236	11,603	9,777	1,886	20,694,903	41,736,338	392,466,882	72.73
Cooperative association	80	449	415	34	352,172	579,571	15,192,035	2.82
Cooperative branch	13	48	45	3	38,221	112,371	1,959,534	.36
Not indicated	3	57	38	19	82,445	126,360	1,350,710	.25
DENVER	934	10,564	8,672	1,892	18,343,311	37,109,154	395,953,075	100.00
Individual	275	780	632	148	960,429	2,006,746	39,234,088	9.91
Partnership	99	653	526	127	887,112	1,797,300	52,014,927	13.14
Corporation	554	8,870	7,281	1,589	16,287,600	33,002,153	298,956,259	75.50
Cooperative association	4	206	197	9	127,225	179,745	4,486,091	1.13
Not indicated	2	55	36	19	80,945	123,210	1,266,710	.32

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	2,075	$539,626	$48,353	1,145	$277,905	100.00	$24,855	57	$23,324	$2,843	92	$43,889	$3,789
Amusement and sporting goods	33	5,456	1,319	12	1,494	.54	344	3	71	46			
Automotive	68	25,815	4,103	53	15,786	5.68	2,886	1	(x)	(x)			
Chemicals, drugs, and allied products	41	13,426	1,665	28	8,250	2.97	1,333	1	(x)	(x)	2	(x)	(x)
Dry goods and apparel	62	7,591	1,122	52	6,428	2.31	1,008	1	(x)	(x)	7	497	71
Electrical	56	20,964	2,462	37	5,943	2.14	794				2	(x)	(x)
Farm products (not elsewhere specified)	357	142,460	3,656	200	89,784	32.31	1,742	11	2,440	330	24	9,716	102
Farm supplies (except machinery and equipment)	18	6,386	532	15	6,063	2.18	479						
Food products (not elsewhere specified)	392	80,949	6,880	293	48,738	17.54	3,720	18	5,554	909	14	419	102
Forest products (except lumber)	4	342	125	4	342	.12	125						
Furniture and house furnishings	28	6,493	811	16	2,742	.99	261				4	378	44
Groceries and food specialties	164	78,471	7,328	70	26,761	9.63	1,568	13	12,030	674	20	22,285	2,135
Hardware	20	5,287	1,207	15	4,011	1.44	1,052	1	(x)	(x)	2	(x)	(x)
Iron and steel scrap and other waste materials	22	2,282	182	18	929	.33	107	3	313	43	1	(x)	(x)
Jewelry and optical goods	16	1,177	332	11	693	.25	157						
Leather and leather goods (except gloves and shoes)	9	1,191	290	8	1,135	.41	273						
Lumber and building materials (other than metal)	44	13,765	1,824	38	10,073	3.62	1,429	1	(x)	(x)	2	(x)	(x)
Machinery, equipment, and supplies (except electrical)	149	26,423	4,269	103	18,313	6.59	3,078	1	(x)	(x)	2	(x)	(x)
Metals and minerals (except petroleum and scrap)	34	42,092	1,391	13	3,957	1.42	564	3	1,660	133	1	(x)	(x)
Paper and paper products	20	5,380	1,131	19	4,499	1.62	993						
Petroleum and petroleum products	445	31,472	4,617	75	9,585	3.45	1,163				8	2,665	298
Plumbing and heating equipment and supplies	34	6,990	1,338	20	2,542	.91	474				2	(x)	(x)
Tobacco and tobacco products (except leaf)	23	10,431	743	18	6,795	2.45	597						
All other	36	4,777	1,026	27	3,047	1.10	708				1	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	224	$101,613	$6,367	105	$36,379	$4,379	411	$51,153	$5,705	41	$5,363	$416
Amusement and sporting goods	4	490	99	14	3,401	330						
Automotive	9	6,876	768	3	1,283	238	1	(x)	(x)	1	(x)	(x)
Chemicals, drugs, and allied products	7	905	100	3	4,191	204						
Dry goods and apparel	2	(x)	(x)									
Electrical	11	1,054	261	6	11,834	947						
Farm products (not elsewhere specified)	40	27,201	313	4	487	10	71	11,430	566	7	1,402	33
Farm supplies (except machinery and equipment)	2	(x)	(x)							1	(x)	(x)
Food products (not elsewhere specified)	25	7,666	890	14	3,531	221	12	12,880	869	16	2,161	169
Furniture and house furnishings	5	2,545	428	3	828	78						
Groceries and food specialties	31	8,980	1,167	8	4,488	913	20	3,371	775	2	(x)	(x)
Hardware	2	(x)	(x)									
Jewelry and optical goods				2	(x)	(x)	3	290	114			
Leather and leather goods (except gloves and shoes)	1	(x)	(x)									
Lumber and building materials (other than metal)	2	(x)	(x)	1	(x)	(x)						
Machinery, equipment, and supplies (except electrical)	29	4,175	712	10	1,340	146	2	(x)	(x)	2	(x)	(x)
Metals and minerals (except petroleum and scrap)	15	35,522	669	2	(x)	(x)						
Paper and paper products	1	(x)	(x)									
Petroleum and petroleum products	26	459	36	28	1,120	205	300	16,710	2,864	8	933	51
Plumbing and heating equipment and supplies	9	2,622	566	3	1,655	227						
Tobacco and tobacco products (except leaf)	3	(x)	(x)				2	(x)	(x)			
All other				4	628	128				4	109	32

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	2,075	893	14,628	12,324	2,304	$23,947,236	3,284	$6,885,253	695	$2,855,069	10,649	$14,206,914	13,094	13,918	14,648	13,817
Amusement and sporting goods	33	9	421	258	163	644,563	87	240,186	27	92,238	307	312,089	392	402	406	405
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	5	167	118	49	203,600	48	84,977	19	41,589	100	77,034	134	139	152	156
Cameras and motion-picture equipment and supplies	22	4	254	140	114	440,963	39	155,209	8	50,699	207	235,055	258	263	254	249
Automotive	68	37	1,088	931	157	2,203,924	198	548,033	65	272,322	825	1,383,569	1,091	1,164	1,126	1,093
Automobiles and other motor vehicles	12	1	388	335	53	760,593	2	1,688	2	1,000	384	757,905	427	457	430	397
Automotive equipment	35	30	476	403	73	935,652	114	320,774	38	168,019	324	437,859	448	481	479	478
Automobile parts (new and used)	13	6	97	82	15	186,313	25	51,937	13	50,566	59	83,810	97	101	102	96
Tires and tubes	8	------	127	111	16	321,366	57	164,634	12	52,737	58	103,995	119	125	115	122
Chemicals, drugs, and allied products	41	19	506	396	110	914,247	142	342,783	21	71,291	343	500,173	504	507	505	504
Chemicals	9	4	52	42	10	127,500	22	67,058	5	22,980	25	37,462	51	51	51	50
Drugs and drug sundries (general line)	9	4	271	215	56	481,726	45	122,348	6	17,561	220	341,817	271	273	272	271
Drugs and drug sundries (specialty)	9	5	26	20	6	44,928	11	25,811	------	------	15	19,117	26	26	26	26
Paints, varnishes, lacquers, and enamels	11	3	143	116	27	243,526	55	118,226	9	27,250	79	98,050	142	143	142	143
Toilet articles and preparations	3	3	14	3	11	16,567	9	9,340	1	3,500	4	3,727	14	14	14	14
Dry goods and apparel	62	45	356	267	89	540,685	150	252,425	25	108,983	181	179,277	336	343	347	348
Clothing and furnishings (other than millinery and footwear)	31	25	164	122	42	188,045	87	82,369	10	37,409	67	68,267	154	159	157	161
Dry goods (general line)	5	2	113	78	35	215,176	29	87,203	8	52,174	76	75,799	107	106	114	111
Dry goods (specialty, other than specified)	1	(x)	------	------	------	------	------	------	------	------	------	------	------	------	------	------
Millinery and millinery supplies	10	5	35	30	5	60,887	16	34,703	6	14,800	13	11,294	32	34	34	34
Notions	3	3	11	9	2	19,175	4	8,375	1	4,600	6	6,200	10	11	9	9
Piece goods	6	4	14	12	2	25,026	6	18,035	------	------	8	6,991	14	14	14	14
Shoes and other footwear	6	5	19	16	3	32,376	8	21,050	------	------	11	10,726	19	19	19	19
Electrical	56	18	746	622	124	1,217,017	217	385,102	46	189,501	483	642,354	661	668	671	666
Electrical goods (including appliances)	28	12	554	466	88	839,558	164	257,675	23	96,699	367	485,184	498	493	484	472
Electrical equipment and supplies	16	5	55	43	12	108,992	16	36,026	9	28,460	30	44,506	54	53	54	54
Radios and radio equipment	12	1	137	113	24	268,467	37	91,401	14	64,342	86	112,664	109	122	133	140
Farm products (not elsewhere specified)	357	195	1,018	910	108	1,688,575	100	259,078	45	196,000	873	1,233,497	925	961	1,053	988
Flowers and nursery stock	10	6	151	116	35	223,609	10	23,333	7	34,600	134	165,676	164	148	144	138
Grain	220	77	502	469	33	754,885	4	6,564	11	20,347	487	727,974	452	519	546	496
Hides, skins, and furs	17	20	74	51	23	140,010	6	3,760	5	53,107	63	78,143	58	53	72	73
Horses and mules	3	4	13	13	------	33,686	3	18,000	------	------	10	15,686	12	12	13	13
Livestock (other than horses and mules)	88	85	252	235	17	500,945	68	187,321	21	80,146	163	227,478	217	209	259	246
Wool and mohair	2	(x)	(x)	(x)	------	(x)	------	------	(x)	(x)	------	------	(x)	(x)	(x)	(x)
Other farm products	8	(x)	(x)	(x)	------	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	18	7	256	133	123	253,835	23	40,834	14	47,419	219	165,582	169	131	233	269
Farm supplies (except feed and fertilizer)	9	4	178	74	104	127,248	11	15,742	6	21,700	161	89,806	99	66	155	191
Feed	9	3	78	59	19	126,587	12	25,092	8	25,719	58	75,776	70	65	78	78
Food products (not elsewhere specified)	392	259	3,090	2,753	337	3,600,870	650	973,044	107	348,133	2,333	2,279,693	2,340	2,790	3,347	2,656
Confectionery and soft drinks	24	17	216	152	64	268,056	55	101,398	9	23,630	152	143,028	200	200	201	198
Dairy products	23	4	358	314	44	514,790	94	159,647	13	42,399	251	312,744	344	375	366	356
Poultry and poultry products	32	30	113	100	13	77,640	4	6,200	3	7,600	106	63,780	62	80	70	139
Dairy and poultry products	25	17	75	50	25	85,124	5	7,256	5	16,440	65	61,428	76	67	70	72
Fish and sea foods	5	------	54	50	4	70,963	23	21,055	6	15,000	25	34,908	52	50	51	52
Fruits and vegetables (fresh)	242	164	1,803	1,711	152	1,840,928	333	390,509	44	155,457	1,486	1,294,962	1,195	1,596	2,171	1,426
Meats and meat products	41	27	411	376	35	743,369	136	286,979	27	87,547	248	368,843	411	413	412	413
Forest products (except lumber)	4	3	75	71	4	112,658	1	2,400	------	------	74	110,258	75	75	75	75
Furniture and house furnishings	28	11	270	198	72	477,708	82	207,622	12	59,676	176	210,500	264	269	269	267
Furniture	13	5	88	73	15	215,840	22	98,547	4	23,100	62	94,193	86	87	89	88
House furnishings	12	6	97	67	30	173,991	25	68,967	6	29,345	66	75,679	95	98	94	96
Musical instruments and sheet music	3	------	85	58	27	87,967	35	40,108	2	7,231	48	40,628	83	84	86	83
Groceries and food specialties	164	56	1,712	1,419	293	3,132,026	475	1,149,992	67	300,339	1,170	1,681,695	1,643	1,663	1,665	1,656
Groceries (general line)	75	33	1,057	888	169	1,853,242	245	607,130	41	192,748	771	1,053,364	1,003	1,062	1,050	1,056
Food and grocery specialties	89	23	655	531	124	1,278,784	230	542,862	26	107,591	399	628,331	580	601	615	600
Hardware	20	9	306	266	40	526,050	67	132,846	12	76,737	227	316,467	301	309	313	306
Hardware (general line)	17	6	289	252	37	508,874	54	118,535	12	76,737	223	313,602	284	292	296	289
Hardware (specialty)	3	3	17	14	3	17,176	13	14,311	------	------	4	2,865	17	17	17	17
Iron and steel scrap and other waste materials	22	25	99	78	21	95,195	------	------	------	------	99	95,195	96	97	98	98
Iron and steel scrap	1	1	1	1	------	730	------	------	------	------	1	730	1	1	1	1
Junk and scrap	18	20	61	53	8	64,169	------	------	------	------	61	64,169	58	59	60	60
Waste rubber, rags, and paper	3	4	37	24	13	30,296	------	------	------	------	37	30,296	37	37	37	37
Jewelry and optical goods	16	6	106	82	24	187,429	12	25,133	11	43,678	83	118,618	107	107	106	105
Jewelry	9	6	34	27	7	63,123	11	21,436	5	16,400	18	25,287	35	34	33	33
Optical goods	7	------	72	55	17	124,306	1	3,697	6	27,278	65	93,331	72	73	73	72
Leather and leather goods (except gloves and shoes)	9	1	79	67	12	149,293	26	61,662	17	47,638	36	39,993	75	79	78	77
Lumber and building materials (other than metal)	44	20	484	418	66	921,653	86	189,271	27	154,352	371	578,030	492	518	484	428
Construction and building materials (other than metal and wood)	30	9	366	329	37	656,620	53	106,884	16	75,752	297	473,984	368	386	374	345
Lumber and millwork	14	11	118	89	29	265,033	33	82,387	11	78,600	74	104,046	124	132	110	83

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Machinery, equipment, and supplies (except electrical)	149	67	1,229	1,017	212	$2,325,750	276	$687,025	68	$233,893	885	$1,404,832	1,197	1,260	1,218	1,204
Commercial equipment and supplies	29	14	150	127	23	261,009	54	111,367	10	32,116	86	117,526	139	143	147	141
Construction equipment and supplies	8	4	44	34	10	117,339	2	2,053	5	17,347	37	97,939	44	44	44	44
Farm machinery and equipment	11	3	201	180	21	368,680	66	149,234	13	39,100	122	180,346	192	208	200	205
Manufacturing, mining, and drilling machinery, equipment, and supplies	72	35	652	537	115	1,246,312	103	294,849	21	90,963	528	860,500	649	691	642	632
Professional equipment and supplies	6	2	34	27	7	77,657	10	40,536	2	10,500	22	26,621	29	32	31	34
Service equipment and supplies	19	8	137	103	34	225,127	38	76,986	15	35,227	84	112,914	132	133	137	138
Transportation equipment and supplies	4	1	11	9	2	29,620	3	12,000	2	8,640	6	8,980	12	9	11	10
Metals and minerals (except petroleum and scrap)	34	3	243	200	43	598,004	65	242,884	25	131,085	153	224,935	228	236	244	224
Coal	11	1	88	77	11	227,348	19	49,572	16	89,475	53	88,301	77	82	88	70
Iron and steel (except scrap)	19	1	141	111	30	333,079	42	182,222	4	21,570	95	129,287	138	140	142	140
Metals and metal work (other than iron and steel)	4	1	14	12	2	38,477	4	11,000	5	20,040	5	7,347	13	14	14	14
Paper and paper products	20	6	415	300	115	656,492	142	195,500	24	122,231	249	338,761	344	357	400	411
Paper and paper products (general line)	13	3	132	109	23	256,140	41	93,104	8	44,792	83	118,244	117	129	131	128
Paper and paper products (specialty, other than specified)	3	1	105	70	35	141,027	16	34,880	9	35,199	80	70,948	101	101	105	105
Stationary and stationery supplies	3	2	169	114	55	228,442	82	59,211	5	27,030	82	142,201	117	118	155	169
Wall paper	1		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	445	54	1,190	1,148	42	2,221,939	215	441,801	31	86,475	944	1,693,663	1,101	1,122	1,120	1,147
Plumbing and heating equipment and supplies	34	13	373	312	61	634,848	88	228,077	20	97,001	265	309,770	351	347	360	354
Plumbing equipment and supplies	17	7	262	220	42	414,324	54	123,228	13	67,691	195	223,405	253	255	258	258
Heating equipment and supplies	17	6	111	92	19	220,524	34	104,849	7	29,310	70	86,365	98	92	102	96
Tobacco and tobacco products (except leaf)	23	15	179	158	21	333,186	85	196,636	9	66,623	85	69,927	177	184	171	170
All other	36	15	387	320	67	510,299	97	82,859	22	109,404	268	318,036	225	320	350	366
Books, periodicals, and newspapers	5	1	124	107	17	86,832	68	14,950			50	71,882	42	46	118	124
Oils and greases (animal and vegetable)	2	(x)														
Rubber goods (general line)	2		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	8	3	61	41	20	116,361	9	13,323	8	44,466	44	58,572	59	65	50	54
Miscellaneous kinds of business	19	9	147	125	22	173,774	2	2,418	8	39,738	137	131,618	74	166	128	135
DENVER																
Total	934	453	10,564	8,672	1,892	$18,343,311	2,847	$6,033,313	588	$2,508,883	7,129	$9,801,115	9,934	10,168	10,260	10,115
Amusement and sporting goods	31	9	401	248	153	682,244	87	240,186	27	92,288	287	299,770	372	382	386	371
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	5	167	118	49	203,600	48	84,977	19	41,589	100	77,034	134	139	152	155
Cameras and motion-picture equipment and supplies	20	4	234	130	104	428,644	39	155,209	8	50,699	187	222,736	238	243	234	216
Automotive	58	28	987	841	146	2,036,443	188	515,213	57	252,469	742	1,268,761	992	1,057	1,024	993
Automobiles and other motor vehicles	11		367	316	51	729,593	2	1,688	2	1,000	363	726,905	407	436	408	376
Automotive equipment	28	23	401	337	64	806,962	105	208,954	32	152,566	264	355,442	374	400	404	404
Automobile parts (new and used)	11	5	92	77	15	178,522	24	49,937	11	46,166	57	82,419	92	96	97	91
Tires and tubes	8		127	111	16	321,366	57	164,634	12	52,737	58	103,995	119	125	115	122
Chemicals, drugs, and allied products	36	19	450	352	98	836,192	136	335,858	16	61,566	208	438,768	447	450	449	448
Chemicals	8	4	51	41	10	126,498	22	67,058	5	22,980	24	36,460	50	50	50	49
Drugs and drug sundries (general line)	5	4	216	172	44	404,673	39	115,423	1	7,836	176	281,414	215	217	217	216
Drugs and drug sundries (specialty)	9	5	26	20	6	44,928	11	25,811			15	19,117	26	26	26	26
Paints, varnishes, lacquers, and enamels	11	3	143	116	27	243,526	55	118,226	9	27,250	79	98,050	142	143	142	143
Toilet articles and preparations	3	3	14	3	11	16,567	9	9,340	1	3,500	4	3,727	14	14	14	14
Dry goods and apparel	60	45	335	254	81	498,024	143	233,238	22	97,583	170	167,203	315	322	326	327
Clothing and furnishings (other than millinery and footwear)	29	25	143	109	34	145,384	80	63,182	7	26,009	56	56,193	133	138	136	140
Dry goods (general line)	5	2	113	78	35	215,176	29	87,203	8	52,174	76	75,799	107	106	114	111
Dry goods (specialty, other than specified)	1	(x)														
Millinery and millinery supplies	10	5	35	30	5	60,887	16	34,793	6	14,800	13	11,294	32	34	34	34
Notions	3	3	11	9	2	19,175	4	8,375	1	4,600	6	6,200	10	11	9	9
Piece goods	6	4	14	12	2	25,026	6	18,035			8	6,991	14	14	14	14
Shoes and other footwear	6	5	19	16	3	32,376	8	21,650			11	10,726	19	19	19	19
Electrical	56	18	746	622	124	1,217,017	217	385,162	46	189,501	483	642,354	661	668	671	666
Electrical goods (including appliances)	28	12	554	466	88	839,558	164	257,675	23	96,699	367	485,184	498	493	484	472
Electrical equipment and supplies	16	5	55	43	12	108,992	16	36,026	9	28,460	30	44,506	54	53	54	54
Radios and radio equipment	12	1	137	113	24	268,467	37	91,461	14	64,342	86	112,664	109	122	133	140
Farm products (not elsewhere specified)	63	43	432	360	72	848,425	91	243,978	42	184,773	299	419,674	381	349	422	424
Flowers and nursery stock	8	6	111	82	29	154,272	10	23,333	5	26,200	96	104,739	113	98	99	104
Grain	12	7	46	38	8	84,116	4	6,564	10	17,520	32	60,032	39	40	40	46
Hides, skins, and furs	7	5	64	43	21	131,869	6	8,760	5	53,107	53	70,002	50	46	64	64
Horses and mules	2	(x)	(x)	(x)		(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	32	22	195	181	14	441,872	68	187,321	21	86,146	106	168,405	164	151	197	200
Wool and mohair	1		(x)	(x)		(x)			(x)	(x)			(x)	(x)	(x)	(x)
Other farm products	1	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
DENVER—Continued																
Farm supplies (except machinery and equipment)	9	3	141	81	60	$169,482	23	$40,834	8	$27,119	110	$101,529	120	94	99	135
Farm supplies (except feed and fertilizer)	3	2	86	43	43	90,295	11	15,742	4	16,000	71	58,553	81	48	44	80
Feed	6	1	55	38	17	79,187	12	25,092	4	11,119	39	42,976	48	46	55	55
Food products (not elsewhere specified)	147	99	1,709	1,496	213	2,398,384	562	825,676	70	282,945	1,068	1,289,763	1,599	1,620	1,623	1,590
Confectionery and soft drinks	14	6	174	116	58	228,665	52	97,269	8	21,520	114	109,876	164	166	163	160
Dairy products	16	4	290	261	29	440,902	91	151,487	12	40,189	187	249,226	273	292	286	285
Poultry and poultry products	6	6	27	21	6	28,007	3	4,900	3	7,660	21	15,447	23	24	23	26
Dairy and poultry products	5	2	51	33	18	68,109	5	7,256	5	10,440	41	44,473	56	46	50	46
Fish and sea foods	4	------	44	41	3	67,613	17	18,055	5	14,750	22	34,808	42	40	41	42
Fruits and vegetables (fresh)	82	61	836	767	69	1,031,970	206	324,575	30	128,176	510	579,219	755	765	777	756
Meats and meat products	20	20	287	257	30	533,058	98	222,134	16	64,210	173	256,714	286	287	283	284
Forest products (except lumber)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	28	11	270	198	72	477,798	82	207,623	12	59,676	176	210,499	264	260	269	267
Furniture	13	5	88	73	15	215,840	22	98,548	4	23,100	62	94,192	86	87	89	88
House furnishings	12	6	97	67	30	173,991	25	68,967	6	20,345	66	75,679	95	98	94	96
Musical instruments and sheet music	3	------	85	58	27	87,967	35	40,108	2	7,231	48	40,628	83	84	86	83
Groceries and food specialties	65	25	1,047	844	203	2,031,345	350	919,537	37	192,929	660	918,879	1,024	1,024	1,004	993
Groceries (general line)	24	13	617	508	109	1,166,230	160	430,182	23	132,859	434	603,189	627	612	611	606
Food and grocery specialties	41	12	430	336	94	865,115	190	489,355	14	60,070	226	315,690	397	412	393	387
Hardware	13	5	221	193	28	366,940	54	107,006	11	70,737	156	189,197	211	222	226	221
Hardware (general line)	10	2	204	179	25	349,764	41	92,695	11	70,737	152	186,332	194	205	209	204
Hardware (specialty)	3	3	17	14	3	17,176	13	14,311	------	----------	4	2,865	17	17	17	17
Iron and steel scrap and other waste material	16	18	82	61	21	73,682	------	----------	------	----------	82	73,682	81	82	82	81
Jewelry and optical goods	13	6	95	74	21	169,330	12	25,133	9	38,497	74	105,700	96	96	95	94
Jewelry	9	6	34	27	7	63,123	11	21,436	5	16,400	18	25,287	35	34	33	33
Optical goods	4	------	61	47	14	106,207	1	3,697	4	22,097	56	80,413	61	62	62	61
Leather and leather goods (except gloves and shoes)	8	1	69	59	10	135,780	23	53,123	15	41,938	31	35,719	66	67	68	68
Lumber and building materials (other than metal)	38	16	433	369	64	869,266	73	184,462	23	142,652	337	542,152	446	459	439	391
Construction and building materials (other than metal and wood)	20	8	316	280	36	604,626	40	102,075	12	64,052	264	438,499	322	332	329	303
Lumber and millwork	12	8	117	89	28	264,640	33	82,387	11	78,600	73	103,653	124	127	110	83
Machinery, equipment, and supplies (except electrical)	140	59	1,204	906	298	2,266,695	269	665,271	60	221,237	869	1,380,187	1,171	1,237	1,194	1,194
Commercial equipment and supplies	27	13	143	120	23	240,441	52	105,367	9	24,500	82	110,574	132	136	140	134
Construction equipment and supplies	8	4	44	34	10	117,330	2	2,053	5	17,347	37	97,939	44	44	44	44
Farm machinery and equipment	11	3	201	180	21	368,680	66	149,234	13	30,100	122	189,346	192	208	209	205
Manufacturing, mining, and drilling machinery, equipment, and supplies	67	31	643	529	114	1,228,415	100	286,295	21	90,963	522	851,157	640	682	634	637
Professional equipment and supplies	6	2	34	27	7	77,057	10	40,530	2	10,500	22	26,021	29	32	31	34
Service equipment and supplies	18	5	135	102	33	222,943	38	76,936	15	35,227	82	110,730	130	131	135	136
Transportation equipment and supplies	3	1	4	4	------	11,220	1	4,800	1	3,600	2	2,820	4	4	4	4
Metals and minerals (except petroleum and scrap)	30	3	226	184	42	565,916	61	231,185	24	127,715	141	207,016	212	219	228	209
Coal	10	1	78	67	11	211,317	19	49,573	16	89,475	43	72,269	67	72	78	60
Iron and steel (except scrap)	16	1	134	105	29	316,122	38	170,522	3	18,200	93	127,400	132	133	136	135
Metals and metal work (other than iron and steel)	4	1	14	12	2	38,477	4	11,090	5	20,040	5	7,347	13	14	14	14
Paper and paper products	17	6	388	279	109	615,533	136	185,920	21	112,681	231	316,932	328	330	372	384
Paper and paper products (general line)	11	3	115	96	19	231,133	38	89,104	6	38,542	71	103,487	111	112	113	111
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery supplies	3	2	169	114	55	228,442	82	59,211	5	27,030	82	142,201	117	118	155	169
Wall paper	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	36	10	523	495	28	830,449	91	160,923	24	63,295	408	606,223	475	484	491	517
Plumbing and heating equipment and supplies	29	12	333	279	54	567,909	80	211,055	18	89,709	235	267,145	318	310	321	314
Plumbing equipment and supplies	13	6	228	191	37	356,985	48	110,931	11	60,399	169	185,655	226	224	225	224
Heating equipment and supplies	16	6	105	88	17	210,924	32	100,124	7	29,310	66	81,490	92	86	96	90
Tobacco and tobacco products (except leaf)	11	3	134	116	18	265,794	72	173,621	7	42,153	55	50,015	139	143	130	129
All other	27	12	333	267	66	463,473	91	80,904	24	117,415	213	265,154	202	279	336	284
Books, periodicals, and newspapers	3	------	119	102	17	81,062	67	12,950	------	----------	52	68,112	37	41	118	119
Oils and greases (animal and vegetable)	2	(x)	------	------	------	----------	------	----------	------	----------	------	----------	------	------	------	------
Textiles and textile materials (other than dry goods)	8	3	61	41	20	116,361	9	13,368	10	52,477	42	50,516	59	65	56	54
Miscellaneous kinds of business	14	7	153	124	29	266,050	20	54,586	14	64,938	119	146,521	106	173	167	111

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total	789	$221,925	$29,138	165	$2,039	$571	105	$3,777	$735	138	$10,153	$1,902	132	$18,678	$3,232
Amusement and sporting goods	23	2,624	774	5	26	16	7	224	109	3	195	83	5	738	198
Automotive	44	17,091	2,937	7	103	44	6	198	46	6	429	86	6	827	266
Chemicals, drugs, and allied products	25	9,002	1,381	4	58	14	5	201	28	4	316	71	2	208	86
Dry goods and apparel	35	5,529	1,025	5	70	13	5	182	30	11	881	179	8	1,159	218
Electrical	29	8,463	1,450	1	11	2	2	71	19	10	764	189	4	503	102
Farm products (not elsewhere specified)	42	16,285	1,208	14	173	61	3	97	12	2	127	23	7	1,055	306
Farm supplies (except machinery and equipment)	11	5,794	468							2	150	27	5	649	105
Food products (not elsewhere specified)	169	40,618	4,498	32	491	87	18	660	85	26	2,010	254	37	4,981	570
Forest products (except lumber)	3	340	125	1	15	3							1	111	8
Furniture and house furnishings	10	3,303	516	2	5	8				2	148	19	2	274	58
Groceries and food specialties	81	40,997	4,151	22	309	65	9	333	29	8	570	103	6	1,054	156
Hardware	12	4,651	1,137	3	34	7				1	73	14	2	276	50
Iron and steel scrap and other waste materials	22	2,282	132	8	31	13	3	107	27	7	426	66	1	(x)	(x)
Jewelry and optical goods	13	887	217	3	32	12	3	95	33	4	288	63	3	472	109
Leather and leather goods (except gloves and shoes)	7	1,059	258	1	15	3	1	28	14	1	61	18	2	275	59
Lumber and building materials (other than metal)	27	8,035	1,204	6	72	36	2	82	38	5	376	73	4	555	42
Machinery, equipment, and supplies (except electrical)	68	13,879	2,451	17	202	66	12	396	108	14	1,075	314	13	1,816	372
Metals and minerals (except petroleum and scrap)	13	3,550	504	2	15	7	1	46	3	1	97	14	2	333	20
Paper and paper products	17	5,232	1,119	4	37	12	1	50	10	2	130	24	3	412	53
Petroleum and petroleum products	74	10,378	1,075	19	289	43	20	739	98	18	1,207	141	7	919	72
Plumbing and heating equipment and supplies	16	4,098	922	1	3	5				4	247	48	4	558	142
Tobacco and tobacco products (except leaf)	19	7,296	561				2	81	7	2	(x)	(x)	4	652	43
All other	29	4,537	975	8	93	54	5	187	39	5	371	80	4	596	150

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	54	$12,632	$1,991	43	$14,756	$1,962	34	$15,362	$1,731	70	$48,369	$5,694	48	$96,159	$11,320
Amusement and sporting goods	1	287	114				1	(x)	(x)	1	(x)	(x)			
Automotive	2	402	108	2	674	161	4	1,886	363	4	2,532	433	7	10,035	1,440
Chemicals, drugs, and allied products	3	745	128	1	309	33	1	(x)	(x)	3	2,394	270	2	(x)	(x)
Dry goods and apparel	1	240	37	2	695	117				2	(x)	(x)	1	(x)	(x)
Electrical	2	(x)	(x)	3	1,029	199				6	3,882	488	1	(x)	(x)
Farm products (not elsewhere specified)	1	200	6	2	653	51	2	959	28	6	4,826	271	5	8,195	450
Farm supplies (except machinery and equipment)	1	203	22							2	(x)	(x)	1	(x)	(x)
Food products (not elsewhere specified)	12	2,897	235	10	3,502	397	14	6,141	438	12	7,789	814	8	12,142	1,618
Forest products (except lumber)	1	214	114												
Furniture and house furnishings				1	362	95				2	(x)	(x)	1	(x)	(x)
Groceries and food specialties	5	1,125	212	6	2,060	146	3	1,366	149	10	7,012	461	12	33,168	2,830
Hardware				2	(x)	(x)				3	1,985	322	1	(x)	(x)
Iron and steel scrap and other waste materials	2	493	27										1	(x)	(x)
Jewelry and optical goods															
Leather and leather goods (except gloves and shoes)	1	244	65				1	436	99						
Lumber and building materials (other than metal)	3	736	49	1	320	51	1	(x)	(x)	3	1,918	361	2	(x)	(x)
Machinery, equipment, and supplies (except electrical)	6	1,439	272	1	377	33	3	1,325	253	1	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum and scrap)	2	451	44	2	694	207	1	(x)	(x)	2	(x)	(x)			
Paper and paper products	2	474	118				1	(x)	(x)	3	2,209	576	1	(x)	(x)
Petroleum and petroleum products	2	426	70	3	1,007	43	1	(x)	(x)	2	1,497	158	2	(x)	(x)
Plumbing and heating equipment and supplies	4	903	189	1	316	49	1	(x)	(x)				1	(x)	(x)
Tobacco and tobacco products (except leaf)				5	1,743	89				5	3,301	284	1	(x)	(x)
All other	3	743	135	1	362	147				3	2,185	370			

[1] For the purpose of this tabulation, the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued.

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars.]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
DENVER															
Total	538	$174,190	$24,270	100	$1,216	$341	57	$2,059	$507	96	$7,092	$1,439	91	$12,980	$2,387
Amusement and sporting goods	21	2,589	746	4	19	10	6	196	87	3	196	83	5	738	198
Automotive	34	15,425	2,583	6	87	32	3	98	29	4	290	56	5	706	238
Chemicals, drugs, and allied products	20	8,070	1,250	3	36	11	4	171	25	4	316	71	1	(x)	(x)
Dry goods and apparel	33	5,254	948	5	70	13	5	183	31	10	792	162	7	973	157
Electrical	29	8,463	1,450	1	(x)	(x)	2	(x)	(x)	10	764	189	4	503	102
Farm products (not elsewhere specified)	28	15,444	978	7	88	30				1	(x)	(x)	5	799	157
Farm supplies (except machinery and equipment)	9	5,542	397							2	(x)	(x)	3	397	34
Food products (not elsewhere specified)	116	30,793	3,520	22	391	58	13	471	67	15	1,184	119	21	2,852	371
Forest products (except lumber)	2	(x)	(x)	1	(x)	(x)							1	(x)	(x)
Furniture and house furnishings	10	3,303	515	2	5	8				2	(x)	(x)	2	(x)	(x)
Groceries and food specialties	26	23,825	2,488	4	56	16	2	(x)	(x)	3	208	38	4	702	132
Hardware	5	2,645	848	2	(x)	(x)									
Iron and steel scrap and other waste materials	16	1,909	140	6	26	12	2	(x)	(x)	5	290	52			
Jewelry and optical goods	12	848	205	4	50	18	1	(x)	(x)	4	287	63	3	472	110
Leather and leather goods (except gloves and shoes)	6	935	233	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal)	22	7,973	1,170	1	(x)	(x)	2	(x)	(x)	5	376	74	4	555	42
Machinery, equipment, and supplies (except electrical)	62	13,626	2,419	15	168	55	9	303	91	14	1,072	314	12	1,693	367
Metals and minerals (except petroleum and scrap)	11	2,863	413	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Paper and paper products	14	4,788	1,025	4	37	12	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)
Petroleum and petroleum products	20	6,610	722	5	52	17	3	130	28	3	206	19	4	553	54
Plumbing and heating equipment and supplies	13	3,712	843	1	(x)	(x)				4	248	48	1	(x)	(x)
Tobacco and tobacco products (except leaf)	9	5,200	468				1	(x)	(x)				1	(x)	(x)
All other	20	4,247	898	4	44	23	1	(x)	(x)	4	284	51	4	596	150

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	46	$10,790	$1,607	26	$8,960	$1,529	24	$10,813	$1,218	57	$39,475	$4,865	41	$80,805	$10,377
Amusement and sporting goods	1	(x)	(x)				1	(x)	(x)	1	(x)	(x)			
Automotive	2	(x)	(x)	1	(x)	(x)	2	(x)	(x)	4	2,532	433	7	10,036	1,440
Chemicals, drugs, and allied products	2	(x)	(x)	1	(x)	(x)				3	2,394	270	2	(x)	(x)
Dry goods and apparel	1	(x)	(x)	2	(x)	(x)				2	(x)	(x)	1	(x)	(x)
Electrical	2	(x)	(x)	3	1,029	199				6	3,882	488	1	(x)	(x)
Farm products (not elsewhere specified)	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)	6	4,826	271	5	8,195	450
Farm supplies (except machinery and equipment)	1	(x)	(x)							2	(x)	(x)	1	(x)	(x)
Food products (not elsewhere specified)	11	2,689	205	7	2,414	200	11	4,864	351	10	6,536	635	6	9,302	1,424
Furniture and house furnishings				1	(x)	(x)				2	(x)	(x)	1	(x)	(x)
Groceries and food specialties	3	647	123	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	7	20,555	2,081
Hardware				1	(x)	(x)				1	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	2	(x)	(x)										1	(x)	(x)
Leather and leather goods (except gloves and shoes)	1	(x)	(x)				1	(x)	(x)						
Lumber and building materials (other than metal)	3	736	49	1	(x)	(x)	1	(x)	(x)	3	1,918	361	2	(x)	(x)
Machinery, equipment, and supplies (except electrical)	6	1,439	272	1	(x)	(x)	3	1,325	253	1	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	2	(x)	(x)				2	(x)	(x)			
Paper and paper products	1	(x)	(x)				1	(x)	(x)	3	2,270	576	1	(x)	(x)
Petroleum and petroleum products				1	(x)	(x)				2	(x)	(x)	2	(x)	(x)
Plumbing and heating equipment and supplies	4	903	189	1	(x)	(x)	1	(x)	(x)				1	(x)	(x)
Tobacco and tobacco products (except leaf)				1	(x)	(x)				5	3,301	283	1	(x)	(x)
All other	3	743	135	1	(x)	(x)				3	2,184	371			

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

(Table 12 is omitted for Colorado. The data for Denver, Colorado Springs, and Pueblo, the only cities over 20,000 population are shown in Table 3)

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$539,626	$444,248	82.3
Amusement and sporting goods	5,456	5,456	100.0
Automotive	25,815	24,283	94.1
Chemicals, drugs, and allied products	13,426	13,316	99.2
Dry goods and apparel	7,591	7,323	96.5
Electrical	20,964	20,718	98.8
Farm products (not elsewhere specified)	142,400	104,227	73.2
Farm supplies (except machinery and equipment)	6,386	5,908	92.5
Food products (not elsewhere specified)	80,949	62,263	76.9
Forest products (except lumber)	342	127	37.1
Furniture and house furnishings	6,493	6,401	98.6
Groceries and food specialties	78,471	57,613	73.4
Hardware	5,287	3,197	60.5
Iron and steel scrap and other waste materials	$2,282	$2,198	96.3
Jewelry and optical goods	1,177	1,177	100.0
Leather and leather goods (except gloves and shoes)	1,191	1,191	100.0
Lumber and building materials (other than metal)	13,765	13,752	99.9
Machinery, equipment, and supplies (except electrical)	26,423	25,540	96.7
Metals and minerals (except petroleum and scrap)	42,092	42,091	100.0
Paper and paper products	5,380	5,118	95.1
Petroleum and petroleum products	31,472	21,596	68.6
Plumbing and heating equipment and supplies	6,996	6,996	100.0
Tobacco and tobacco products (except leaf)	10,431	9,242	88.6
All other	4,777	4,515	94.5

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$539,626
Sales not reported by commodities	*95,378*
Reported commodity sales (100 per cent)	444,248
Aluminum ingots, bars, sheets, shapes, etc. *(less than 0.1 per cent of reported commodity sales)*	7
Hardware trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
Automobiles, trucks, and tractors, new and used *(3.0 per cent of reported commodity sales)*	13,377
Automotive trade:	
District and general sales offices	2,162
Manufacturers' agents	21
Selling agents	139
Wholesale merchants	9,178
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,717
Wholesale merchants	160
Automotive equipment, parts, and accessories *(3.0 per cent of reported commodity sales)*	13,131
Automotive trade:	
District and general sales offices	243
Manufacturers' agents	902
Manufacturers' sales branches	4,527
Selling agents	202
Wholesale merchants	5,179
Electrical trade:	
Manufacturers' sales branches	8
Wholesale merchants	5
Hardware trade:	
Manufacturer's agents	2
Wholesale merchants	152
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	77
Wholesale merchants	1,186
Petroleum and petroleum products trade:	
Wagon distributors	6
Wholesale merchants	9
All other trades:	
Wholesale merchants	633
Bakery products (cakes, biscuits, crackers, etc.) *(0.6 per cent of reported commodity sales)*	2,573
Grocery and food specialties trade:	
Brokers	12
Manufacturers' sales branches	2,324
Wagon distributors	48
Wholesale merchants	189
Barbers' equipment and supplies *(0.1 per cent of reported commodity sales)*	519
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	519
Books, magazines, and newspapers *(0.2 per cent of reported commodity sales)*	$772
Amusement and sporting goods trade:	
Manufacturers' sales branches	21
Wholesale merchants	11
Electrical trade:	
Manufacturers' sales branches	190
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	13
Paper and paper products trade:	
Wholesale merchants	3
All other trades:	
Manufacturers' agents	56
Manufacturers' sales branches	24
Wholesale merchants	454
Brick, tile, and terra cotta *(0.1 per cent of reported commodity sales)*	247
Electrical trade:	
Manufacturers' sales branches	102
Lumber and building materials (other than metal) trade:	
Wholesale merchants	132
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	13
Building materials (not elsewhere classified) *(0.3 per cent of reported commodity sales)*	1,427
Automotive trade:	
Manufacturers' sales branches	5
Chemical, drug, and allied products trade:	
Wholesale merchants	365
Hardware trade:	
Wholesale merchants	40
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	315
Manufacturers' sales branches	152
Wholesale merchants	472
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	78
Building materials (ornamental metal) *(0.1 per cent of reported commodity sales)*	383
Lumber and building materials (other than metal) trade:	
Drop shippers	52
Wholesale merchants	135
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	196
Building stone, slate, and concrete products *(0.1 per cent of reported commodity sales)*	433
Lumber and building materials (other than metal) trade:	
Wholesale merchants	433
Cameras and photographic supplies *(0.7 per cent of reported commodity sales)*	3,321
Amusement and sporting goods trade:	
Manufacturers' agents	41
Manufacturers' sales branches	2,183
Wholesale merchants	1,060
Electrical trade:	
Wholesale merchants	36
All other trades:	
Wholesale merchants	1
Canned goods (food products) *(1.9 per cent of reported commodity sales)*	$8,466
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	235
Wagon distributors	1
Wholesale merchants	31
Grocery and food specialties trade:	
Brokers	2,750
Importers	5
Manufacturers' agents	862
Selling agents	117
Wholesale merchants	4,405
Cement, lime, and plaster *(0.9 per cent of reported commodity sales)*	3,786
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	2,831
Wholesale merchants	952
Wholesaling manufacturers	3
Chemicals, industrial and heavy *(0.4 per cent reported commodity sales)*	1,560
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	669
Wholesale merchants	274
Electrical trade:	
Wholesale merchants	191
Grocery and food specialties trade:	
Manufacturers' sales branches	7
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	34
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	394
Chemicals, refined, and/or related products *(0.8 per cent of reported commodity sales)*	3,448
Chemical, drug, and allied products trade:	
Manufacturers' agents	26
Manufacturers' sales branches	3,090
Selling agents	109
Wholesale merchants	25
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Manufacturers' sales branches	26
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	30
Manufacturers' sales branches	37
Wholesale merchants	89
Petroleum and petroleum products trade:	
Wholesale merchants	14
China, glassware, and crockery *(0.1 per cent of reported commodity sales)*	517
Furniture and house furnishings trade:	
Brokers	45
Manufacturers' agents	74
Wholesale merchants	303
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	24
Wholesale merchants	7
All other trades:	
Wholesale merchants	4

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, page 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cigars, cigarettes, and tobacco (except leaf) *(2.2 per cent of reported commodity sales)*	$9,851
Grocery and food specialties trade:	
Manufacturers' agents	1
Wholesale merchants	1,197
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	3,107
Wholesale merchants	5,540
All other trades:	
Wholesale merchants	6
Clothing and furnishings, men's and boys' *(0.6 per cent of reported commodity sales)*	2,679
Amusement and sporting goods trade:	
Wholesale merchants	73
Dry goods and apparel trade:	
Manufacturers' agents	551
Manufacturers' sales branches	36
Selling agents	54
Wholesale merchants	1,809
Paper and paper products trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	146
Clothing, women's and children's *(0.7 per cent of reported commodity sales)*	2,950
Dry goods and apparel trade:	
Manufacturers' agents	746
Manufacturers' sales branches	255
Selling agents	100
Wholesale merchants	1,844
All other trades:	
Wholesale merchants	5
Coal and coke *(2.5 per cent of reported commodity sales)*	11,166
Lumber and building materials (other than metal) trade:	
Wholesale merchants	312
Metals and minerals (except petroleum and scrap) trade:	
Brokers	65
Commission merchants	970
District and general sales offices	6,069
Manufacturers' sales branches	502
Selling agents	931
Wholesale merchants	2,131
Petroleum and petroleum products trade:	
Bulk tank stations	125
Wholesale merchants	61
Confectionery and soft drinks *(0.8 per cent of reported commodity sales)*	3,697
Chemical, drug, and allied products trade:	
Wholesale merchants	35
Food products (not elsewhere specified) trade:	
Brokers	2
Manufacturers' sales branches	2
Wagon distributors	29
Warehouses (distributing)	101
Wholesale merchants	995
Grocery and food specialties trade:	
Brokers	27
Importers	1
Manufacturers' agents	159
Manufacturers' sales branches	404
Wholesale merchants	1,399
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	67
Wholesale merchants	3
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	28
Wholesale merchants	441
All other trades:	
Wholesale merchants	4
Copper ingots, bars, sheets, shapes, etc. *(0.5 per cent of reported commodity sales)*	2,189
Automotive trade:	
Manufacturers' agents	9
Electrical trade:	
Manufacturers' sales branches	1,990
Wholesale merchants	26
Hardware trade:	
Manufacturers' agents	31
Wholesale merchants	48
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	65
Wholesale merchants	10
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	8
Dairy products and eggs *(3.1 per cent of reported commodity sales)*	$13,761
Food products (not elsewhere specified) trade:	
Brokers	5
Country buyers	73
Manufacturers' sales branches	3,443
Selling agents	139
Wagon distributors	882
Wholesale merchants	5,112
Grocery and food specialties trade:	
Brokers	129
Importers	19
Manufacturers' agents	1,028
Manufacturers' sales branches	562
Selling agents	13
Wholesale merchants	2,356
Drugs and drug sundries *(1.3 per cent of reported commodity sales)*	5,879
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	256
Selling agents	21
Wholesale merchants	5,526
Wholesaling manufacturers	2
Dry goods and apparel trade:	
Wholesale merchants	11
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	58
Dry goods not elsewhere classified *(less than 0.1 per cent of reported commodity sales)*	105
Dry goods and apparel trade:	
Wholesale merchants	4
All other trades:	
Wholesale merchants	101
Electrical appliances, equipment, and supplies *(2.7 per cent of reported commodity sales)*	11,927
Automotive trade:	
Manufacturers' agents	20
Selling agents	34
Wholesale merchants	387
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Electrical trade:	
Commission merchants	12
Manufacturers' agents	1,021
Manufacturers' sales branches	6,012
Selling agents	32
Wholesale merchants	2,907
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	20
Manufacturers' sales branches	1
Wholesale merchants	1,383
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	58
Paper and paper products trade:	
Wholesale merchants	13
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	4
All other trades:	
Wholesale merchants	7
Farm products (not elsewhere specified) *(2.2 per cent of reported commodity sales)*	9,675
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1,377
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2,101
Grocery and food specialties trade:	
Wholesale merchants	6,197
Feeds mixed and other *(0.4 per cent of reported commodity sales)*	1,727
Farm products (not elsewhere specified) trade:	
Country buyers	767
Wholesale merchants	172
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	759
Grocery and food specialties trade:	
Manufacturers' sales branches	7
Wholesale merchants	22
Fertilizer and fertilizer materials *(less than 0.1 per cent of reported commodity sales)*	18
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Fertilizer and fertilizer materials—Con.	
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	$9
Grocery and food specialties trade:	
Manufacturers' sales branches	4
Fish and sea foods (fresh and processed) *(0.3 per cent of reported commodity sales)*	1,139
Food products (not elsewhere specified) trade:	
Wholesale merchants	1,063
Grocery and food specialties trade:	
Brokers	11
Manufacturers' agents	18
Wholesale merchants	47
Food products (not elsewhere specified) *(0.1 per cent of reported commodity sales)*	565
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	5
Wagon distributors	11
Wholesale merchants	3
Grocery and food specialties trade:	
Brokers	1
Importers	12
Manufacturers' agents	9
Manufacturers' sales branches	373
Wholesale merchants	151
Fruits and vegetables (fresh and dried) *(7.6 per cent of reported commodity sales)*	33,941
Food products (not elsewhere specified) trade:	
Assemblers	200
Brokers	3,412
Commission merchants	1,470
Drop shippers	436
Selling agents	3,685
Wagon distributors	19
Warehouses (distributing)	20
Wholesale merchants	20,759
Grocery and food specialties trade:	
Brokers	398
Commission merchants	38
Manufacturers' agents	29
Selling agents	30
Wholesale merchants	3,436
Furniture, wooden and metal *(0.8 per cent of reported commodity sales)*	3,433
Amusement and sporting goods trade:	
Wholesale merchants	29
Electrical trade:	
Manufacturers' agents	9
Wholesale merchants	50
Furniture and house furnishings trade:	
Commission merchants	208
Manufacturers' agents	521
Manufacturers' sales branches	527
Selling agents	231
Wholesale merchants	1,262
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	40
Manufacturers' agents	102
Manufacturers' sales branches	37
Selling agents	45
Wholesale merchants	312
Furs (dressed) and fur clothing *(less than 0.1 per cent of reported commodity sales)*	25
Dry goods and apparel trade:	
Manufacturers' agents	25
Glass, sheet *(0.2 per cent of reported commodity sales)*	818
Chemical, drug, and allied products trade:	
Wholesale merchants	157
Electrical trade:	
Manufacturers' sales branches	120
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	393
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	235
Grain (wheat, corn, oats, etc.) *(4.3 per cent of reported commodity sales)*	19,231
Farm products (not elsewhere specified) trade:	
Assemblers	519
Brokers	56
Commission merchants	9,687
Country buyers	3,388
Wholesale merchants	3,959
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,312
Grocery and food specialties trade:	
Wholesale merchants	310

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries (except canned goods) (*5.3 per cent of reported commodity sales*)	$23,427
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	30
Food products (not elsewhere specified) trade:	
Brokers	6
Manufacturers' sales branches	1,440
Wagon distributors	101
Wholesale merchants	577
Grocery and food specialties trade:	
Brokers	4,552
Commission merchants	152
Importers	239
Manufacturers' agents	911
Manufacturers' sales branches	6,693
Selling agents	30
Wagon distributors	6
Wholesale merchants	8,394
Wholesaling manufacturers	277
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	17
Wholesale merchants	2
Hardware (*0.7 per cent of reported commodity sales*)	3,158
Amusement and sporting goods trade:	
Wholesale merchants	3
Automotive trade:	
Manufacturers' agents	5
Electrical trade:	
Manufacturers' sales branches	162
Wholesale merchants	814
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	4
Hardware trade:	
Manufacturers' agents	314
Manufacturers' sales branches	48
Wholesale merchants	1,550
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	39
Lumber and building materials (other than metal) trade:	
Wholesale merchants	51
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
Manufacturers' sales branches	1
Wholesale merchants	91
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	27
Paper and paper products trade:	
Wholesale merchants	13
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	10
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	360
Farm products (not elsewhere specified) trade:	
Wholesale merchants	7
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	320
Grocery and food specialties trade:	
Wholesale merchants	33
Hides, skins, and raw furs (*0.4 per cent of reported commodity sales*)	1,840
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	560
Wholesale merchants	1,280
Horses and mules (*0.2 per cent reported commodity sales*)	1,051
Farm products (not elsewhere specified) trade:	
Commission merchants	907
Wholesale merchants	144
House furnishings and supplies (*0.7 per cent of reported commodity sales*)	3,259
Furniture and house furnishings trade:	
Manufacturers' agents	275
Manufacturers' sales branches	716
Selling agents	19
Wholesale merchants	1,464
Grocery and food specialties trade:	
Brokers	14
Manufacturers' agents	25
Wholesale merchants	642
Hardware trade:	
Manufacturers' agents	4
Wholesale merchants	98
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Iron and steel and products (except as classified) (*7.4 per cent of reported commodity sales*)	$32,999
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Electrical trade:	
Manufacturers' sales branches	81
Hardware trade:	
Manufacturers' agents	144
Wholesale merchants	133
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	390
Manufacturers' sales branches	2
Wholesale merchants	44
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1,202
Manufacturers' sales branches	88
Wholesale merchants	122
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	19,012
Manufacturers' sales branches	10,024
Wholesale merchants	736
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	197
Wholesale merchants	811
Jewelry (*0.2 per cent of reported commodity sales*)	842
Amusement and sporting goods trade:	
Wholesale merchants	211
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Jewelry and optical goods trade:	
Wholesale merchants	593
All other trades:	
Manufacturers' agents	1
Wholesale merchants	34
Junk and scrap (*0.5 per cent of reported commodity sales*)	2,245
Electrical trade:	
Manufacturers' sales branches	89
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2106
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	50
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	67
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	35
Wholesale merchants	22
Leather and cut stock (*0.1 per cent of reported commodity sales*)	424
Dry goods and apparel trade:	
Selling agents	6
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	416
All other trades:	
Wholesale merchants	2
Livestock (other than horses and mules) (*18.1 per cent of reported commodity sales*)	80,607
Farm products (not elsewhere specified) trade:	
Assemblers	83
Brokers	9,562
Commission merchants	56,705
Selling agents	6,090
Wholesale merchants	8,167
Logs, piles, poles, etc. (*0.2 per cent of reported commodity sales*)	945
Electrical trade:	
Manufacturers' sales branches	639
Forest products (except lumber) trade:	
Wholesale merchants	103
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	18
Wholesale merchants	141
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	30
Petroleum and petroleum products trade:	
Bulk tank stations	2
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	$303
Amusement and sporting goods trade:	
Manufacturers' sales branches	1
Wholesale merchants	207
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	150
All other trades:	
Wholesale merchants	5
Lumber, rough and dressed (*1.3 per cent of reported commodity sales*)	5,541
Forest products (except lumber) trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1,083
Wholesale merchants	4,450
Machinery, equipment, and supplies (industrial) (*2.9 per cent of reported commodity sales*)	12,853
Automotive trade:	
Manufacturers' agents	12
Manufacturers' sales branches	107
Electrical trade:	
Manufacturers' agents	9
Manufacturers' sales branches	28
Wholesale merchants	317
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	24
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	76
Manufacturers' sales branches	56
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3,227
Manufacturers' sales branches	1,079
Selling agents	99
Wholesale merchants	6,545
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
Paper and paper products trade:	
Manufacturers' agents	2
Wholesale merchants	16
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	15
Manufacturers' sales branches	207
Wholesale merchants	156
All other trades:	
Wholesale merchants	249
Machinery, equipment, and supplies (farm and garden) (*0.5 per cent of reported commodity sales*)	2,056
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,903
Selling agents	44
Wholesale merchants	103
Meats and meat products (fresh and cured) (*4.0 per cent of reported commodity sales*)	17,720
Food products (not elsewhere specified) trade:	
Brokers	22
Manufacturers' sales branches	8,910
Selling agents	7
Wholesale merchants	8,530
Grocery and food specialties trade:	
Brokers	170
Importers	7
Manufacturers' sales branches	1
Wholesale merchants	82
Musical instruments and parts (except radios) (*0.2 per cent of reported commodity sales*)	832
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Electrical trade:	
Wholesale merchants	383
Furniture and house furnishings trade:	
Manufacturers' sales branches	340
Wholesale merchants	108
Nonferrous metals (not elsewhere classified) (*less than 0.1 per cent of reported commodity sales*)	119
Hardware trade:	
Manufacturers' agents	8

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Nonferrous metals (not elsewhere classified)—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$7
Wholesale merchants	17
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	83
Manufacturers' sales branches	4
Nonmetallic minerals (crude) and their products *(less than 0.1 per cent of reported commodity sales)*	64
Lumber and building materials (other than metal) trade:	
Wholesaling manufacturers	32
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	32
Notions and dry goods, small wares *(0.1 per cent of reported commodity sales)*	527
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Dry good and apparel trade:	
Manufacturers' sales branches	20
Wholesale merchants	483
All other trades:	
Wholesale merchants	19
Office and store machines and equipment *(0.1 per cent of reported commodity sales)*	544
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	304
Manufacturers' sales branches	161
Selling agents	27
Wholesale merchants	52
Oils, animal and vegetable *(0.2 per cent of reported commodity sales)*	651
Chemical, drug, and allied products trade:	
Wholesale merchants	148
Grocery and food specialties trade:	
Manufacturers' sales branches	468
All other trades:	
Manufacturers' agents	35
Optical goods *(0.1 per cent of reported commodity sales)*	584
Jewelry and optical goods trade:	
Manufacturers' sales branches	290
Wholesale merchants	294
Paints, varnishes, and lacquers *(0.5 per cent of reported commodity sales)*	1,080
Chemical, drug, and allied products trade:	
Manufacturers' agents	100
Manufacturers' sales branches	9
Warehouses (distributing)	49
Wholesale merchants	1,543
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	255
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	24
Paper (wrapping, book, wall paper, etc.) *(0.8 per cent of reported commodity sales)*	3,497
Chemical, drug, and allied products trade:	
Wholesale merchants	47
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
Paper and paper products trade:	
Wholesale merchants	3,444
Paper products *(0.2 per cent of reported commodity sales)*	957
Amusement and sporting goods trade:	
Wholesale merchants	81
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	11
Paper and paper products trade:	
Manufacturers' agents	136
Wholesale merchants	729
Petroleum and petroleum products *(4.8 per cent of reported commodity sales)*	21,507
Automotive trade:	
Manufacturers' agents	71
Wholesale merchants	48
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	6
Wholesale merchants	7
Petroleum and petroleum products trade:	
Brokers	398
Bulk tank stations	13,623
Manufacturers' sales branches	16
Selling agents	30
Wagon distributors	246
Wholesale merchants	7,062
Piece goods, all kinds *(0.2 per cent of reported commodity sales)*	$828
Dry goods and apparel trade:	
Converters	54
Manufacturers' sales branches	20
Wholesale merchants	628
Furniture and house furnishings trade:	
Manufacturers' sales branches	4
All other trades:	
Wholesale merchants	122
Plumbing and heating equipment and supplies *(1.3 per cent of reported commodity sales)*	5,855
Automotive trade:	
Manufacturers' agents	3
Electrical trade:	
Manufacturers' sales branches	20
Wholesale merchants	117
Furniture and house furnishings trade:	
Commission merchants	64
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	110
Wholesale merchants	244
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	6
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	213
Manufacturers' sales branches	2,144
Wholesale merchants	2,932
Radio sets, parts, and accessories *(1.2 per cent of reported commodity sales)*	5,349
Amusement and sporting goods trade:	
Manufacturers' sales branches	246
Wholesale merchants	146
Automotive trade:	
Manufacturers' agents	61
Manufacturers' sales branches	107
Wholesale merchants	499
Electrical trade:	
Manufacturers' agents	84
Selling agents	12
Wholesale merchants	3,529
Furniture and house furnishings trade:	
Manufacturers' sales branches	50
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	125
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	486
Refrigerators, mechanical (household and commercial) *(0.3 per cent of reported commodity sales)*	1,299
Automotive trade:	
Wholesale merchants	309
Electrical trade:	
Manufacturers' sales branches	779
Wholesale merchants	69
Hardware trade:	
Wholesale merchants	129
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	3
Sand, gravel, and crushed stone *(0.1 per cent of reported commodity sales)*	303
Lumber and building materials (other than metal) trade:	
Wholesale merchants	324
Wholesaling manufacturers	39
Secondhand merchandise (all kinds) *(0.2 per cent of reported commodity sales)*	670
Forest products (except lumber) trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	578
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	80
All other trades:	
Wholesale merchants	4
Seeds (field and garden) and bulbs *(0.3 per cent of reported commodity sales)*	1,366
Farm products (not elsewhere specified) trade:	
Wholesale merchants	30
Farm supplies (except machinery and equipment) trade:	
Export merchants	125
Wholesale merchants	1,211
Sheet metal work *(0.2 per cent of reported commodity sales)*	$751
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	30
Manufacturers' sales branches	717
Wholesale merchants	4
Shoes and other footwear (including rubber) *(0.3 per cent of reported commodity sales)*	1,208
Amusement and sporting goods trade:	
Manufacturers' sales branches	5
Automotive trade:	
Manufacturers' sales branches	53
Dry goods and apparel trade:	
Manufacturers' agents	125
Wholesale merchants	428
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	170
All other trades:	
Wholesale merchants	517
Soaps and toilet preparations *(1.3 per cent of reported commodity sales)*	5,772
Chemical, drug, and allied products trade:	
Manufacturers' agents	7
Manufacturers' sales branches	46
Wholesale merchants	695
Electrical trade:	
Wholesale merchants	7
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	179
Grocery and food specialties trade:	
Brokers	12
Importers	2
Manufacturers' agents	814
Manufacturers' sales branches	3,119
Wholesale merchants	803
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	86
All other trades:	
Wholesale merchants	2
Sporting goods *(0.3 per cent of reported commodity sales)*	1,475
Amusement and sporting goods trade:	
Manufacturers' sales branches	335
Wholesale merchants	544
Farm products (not elsewhere specified) trade:	
Wholesale merchants	20
Furniture and house furnishings trade:	
Brokers	15
Hardware trade:	
Wholesale merchants	339
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	61
All other trades:	
Wholesale merchants	125
Stationery and stationery supplies *(0.3 per cent of reported commodity sales)*	1,309
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Electrical trade:	
Manufacturers' sales branches	202
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	240
Paper and paper products trade:	
Manufacturers' agents	9
Wholesale merchants	670
All other trades:	
Drop shippers	19
Wholesale merchants	165
Surgical, dental, and hospital equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	189
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	170
Selling agents	14
Textile products (not elsewhere classified) *(0.3 per cent of reported commodity sales)*	1,219
Amusement and sporting goods trade:	
Wholesale merchants	11
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	68
Farm products (not elsewhere specified) trade:	
Wholesale merchants	10
Furniture and house furnishings trade:	
Manufacturers' sales branches	3

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Textile products (not elsewhere classified)—Continued.	
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	$89
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	41
All other trades:	
Wholesale merchants	992
Tin, block (*less than 0.1 per cent of reported commodity sales*)	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Toilet articles (*Less than 0.1 per cent of reported commodity sales*)	16
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	7
All other trades:	
Wholesale merchants	4
Toys and games (*less than 0.1 per cent of reported commodity sales*)	199
Amusement and sporting goods trade:	
Wholesale merchants	181
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
All other trades:	
Wholesale merchants	3
Wood products (*0.2 per cent of reported commodity sales*)	1,038
Electrical trade:	
Manufacturers' sales branches	230
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3
Forest products (except lumber) trade:	
Manufacturers' agents	2
Furniture and house furnishings trade:	
Manufacturers' agents	44
Wood products—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	$15
Wholesale merchants	539
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4
Wholesale merchants	198
Paper and paper products trade:	
Wholesale merchants	3
Wool, raw (*0.1 per cent of reported commodity sales*)	501
Farm products (not elsewhere specified) trade:	
Commission merchants	145
Wholesale merchants	356
Yarns (*less than 0.1 per cent of reported commodity sales*)	49
Dry goods and apparel trade:	
Wholesale merchants	49
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	11
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	8
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
Miscellaneous commodities (*1.1 per cent of reported commodity sales*)	4,903
Amusement and sporting goods trade:	
Wholesale merchants	68
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	40
Wholesale merchants	29
Electrical trade:	
Manufacturers' sales branches	436
Farm products (not elsewhere specified) trade:	
Wholesale merchants	230
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	24
Miscellaneous commodities—Continued.	
Food products (not elsewhere specified) trade:	
Brokers	$2
Manufacturers' sales branches	59
Wagon distributors	4
Wholesale merchants	284
Grocery and food specialties trade:	
Brokers	140
Manufacturers' agents	69
Manufacturers' sales branches	320
Wholesale merchants	445
Hardware trade:	
Manufacturers' agents	3
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	220
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	140
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	277
Manufacturers' sales branches	605
Selling agents	1
Wholesale merchants	401
Paper and paper products trade:	
Wholesale merchants	68
Petroleum and petroleum products trade:	
Bulk tank stations	1
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	150
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	126
All other trades:	
Drop shippers	31
Importers	72
Manufacturers' agents	75
Wholesale merchants	552

CONNECTICUT

CONTENTS

	Page
Map	298
Table 1.—Summary of wholesale trade by principal classifications	299
Table 2.—Wholesalers only, by kinds of business	299
Table 3.—Wholesale trade, by kind of business	303
Table 4.—Wholesale trade, by type of establishment	312
Table 5.—Number of establishments, by type and kind of business	313
Tables 6, 7.—Net sales and total expenses, by type of establishment and kind of business	315
Table 8.—Summary of wholesale trade, by character of organization	315
Table 9.—Wholesale trade, by the number of marketing units and kind of business	316
Table 10.—Employees engaged in wholesale trade, by kind of business	317
Table 11.—Classification of wholesale merchants according to net sales, by kind of business	319
Table 12.—Number of wholesale establishments, by kind of business for cities having 20,000 population and over	320
Table 13.—Commodity sales, by kind of business and type of establishment	320

WHOLESALE CENTERS IN THE STATE OF CONNECTICUT

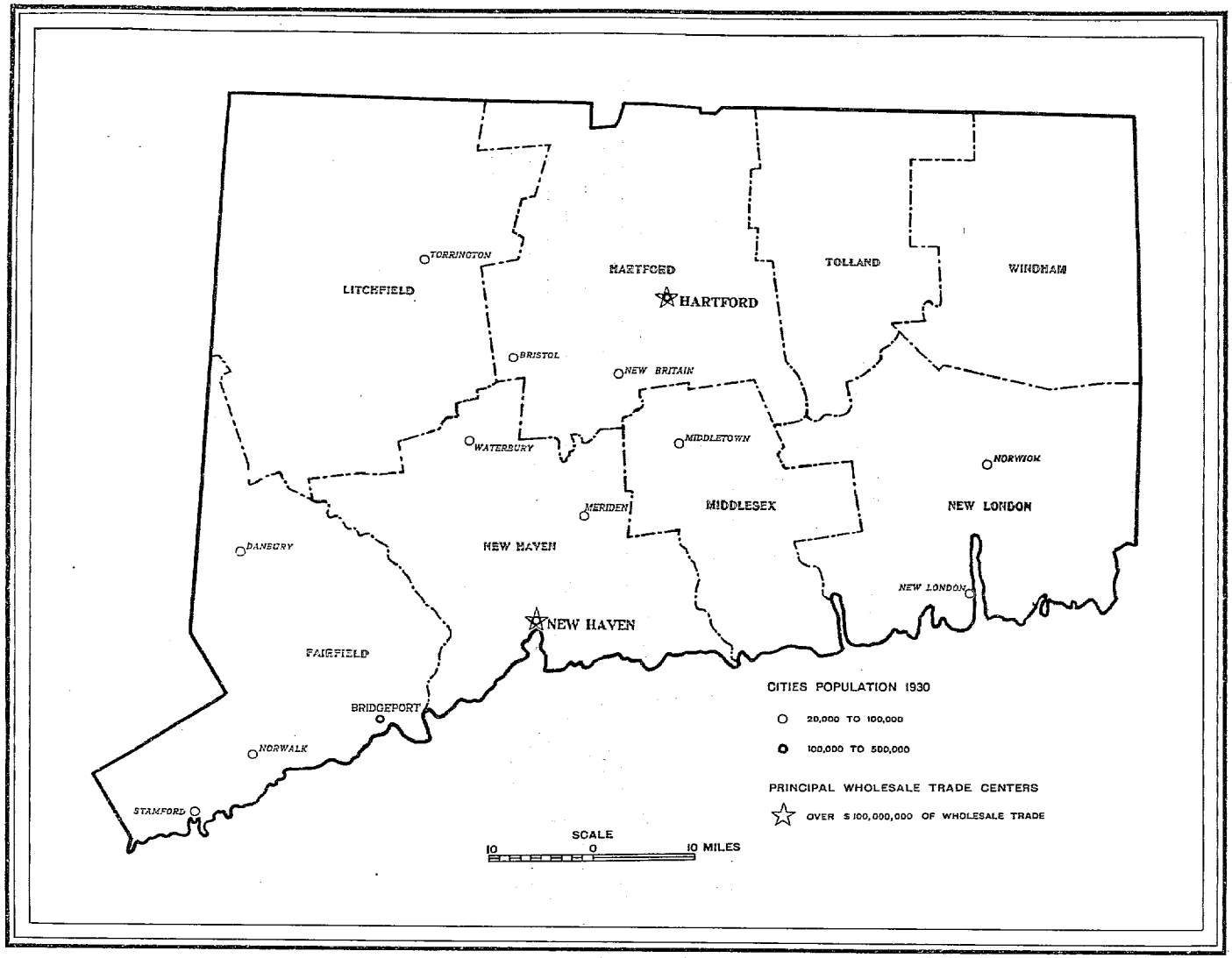

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	1,369	18,272	13,565	4,707	$28,098,521	$57,919,774	$48,438,491	$520,550,666	100.0
Amusement and sporting goods	18	170	87	83	307,386	614,551	110,802	4,392,168	.8
Automotive	56	658	561	97	1,466,093	4,197,237	2,090,825	22,336,536	4.3
Chemicals, drugs, and allied products	47	555	406	149	1,047,966	1,771,238	1,987,809	10,861,965	2.1
Dry goods and apparel	54	225	176	49	404,144	1,026,694	892,281	7,309,871	1.4
Electrical	55	1,208	899	309	2,546,193	5,875,119	6,373,697	50,229,884	9.6
Farm products (not elsewhere specified)	60	4,926	2,482	2,444	2,349,137	4,564,232	10,142,502	20,825,048	4.0
Farm supplies (except machinery and equipment)	19	201	180	21	492,257	945,977	620,596	8,614,823	1.6
Food products (not elsewhere specified)	305	2,704	2,472	232	4,790,265	9,815,552	3,133,340	129,033,578	24.8
Forest products (except lumber)	6	14	10	4	31,400	43,511	5,500	727,070	.1
Furniture and house furnishings	20	189	146	43	310,589	651,420	413,798	5,092,392	1.0
General merchandise	8	223	194	29	357,665	713,033	428,148	2,698,945	.5
Groceries and food specialties	140	1,859	1,571	288	3,158,405	6,608,936	5,074,373	72,073,107	13.9
Hardware	18	227	186	41	504,765	851,267	892,869	4,065,957	.8
Iron and steel scrap and other waste materials	71	335	249	86	541,129	1,113,453	497,946	7,145,397	1.4
Jewelry and optical goods	11	63	41	22	127,535	250,042	353,989	1,944,148	.4
Leather and leather goods (except gloves and shoes)	25	72	58	14	140,353	225,674	246,260	1,336,349	.3
Lumber and building materials (other than metal)	36	341	295	46	641,890	1,181,278	1,001,560	6,811,155	1.3
Machinery, equipment, and supplies (except electrical)	105	768	636	132	1,817,228	3,160,623	2,885,254	17,674,734	3.4
Metals and minerals (except petroleum and scrap	38	310	243	67	800,339	1,382,441	817,098	57,253,639	11.0
Paper and paper products	42	501	276	225	874,145	1,767,702	1,155,742	9,407,800	1.8
Petroleum and petroleum products	120	1,407	1,335	72	2,500,439	5,745,571	5,173,594	31,705,115	6.1
Plumbing and heating equipment and supplies	48	740	612	128	1,714,590	3,413,466	2,637,529	17,121,972	3.3
Tobacco and tobacco products (except leaf)	32	202	164	38	329,048	611,466	715,537	16,913,252	3.2
All other	35	374	286	88	845,560	1,388,097	786,842	14,975,752	2.9

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 1,606,903)													
Total	995	12,331	8,719	3,612	$17,547,697	$34,448,366	$26,140,926	$233,222,196	100.0	$154,001,084	66.0	$7,857,072	$28,586,667
Types of wholesalers:													
Service wholesalers	931	11,847	8,298	3,549	16,621,188	32,819,203	25,231,031	222,546,182	954	148,209,435	66.6	6,718,020	26,550,883
Importers	5	40	31	9	73,618	162,539	174,732	1,260,299	.5	992,131	78.7	----------	225,968
Wholesale merchants	926	11,807	8,267	3,540	16,547,570	32,656,664	25,056,299	221,285,883	94.9	147,217,304	66.5	6,718,020	26,324,915
Limited function wholesalers	38	226	203	23	398,269	710,745	330,753	5,451,023	2.4	1,400,388	25.7	1,136,322	142,627
Cash and carry	8	20	17	3	21,803	51,324	178,765	1,408,409	.6	831,668	59.1	----------	----------
Drop shippers	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Wagon distributors	25	146	134	12	250,521	374,037	31,946	2,106,203	.9	208,711	9.9	531,965	----------
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)	----------
Supply and machinery distributors	20	258	218	40	528,241	918,418	579,142	5,224,091	2.2	4,391,261	84.1	2,730	1,893,157
Amusement and sporting goods	11	85	42	43	154,008	322,322	96,682	1,266,156	.5	234,128	18.5	31,496	----------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	28	10	18	23,168	50,851	86,019	168,525	.1	131,758	78.2	31,496	----------
Cameras and motion-picture equipment and supplies	7	57	32	25	130,840	271,471	10,663	1,097,631	.4	102,370	9.3	----------	----------
Automotive	45	457	393	64	943,023	1,945,188	1,441,805	11,483,796	4.9	1,538,399	13.4	2,337,002	15,000
Automobiles and other motor vehicles	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Automotive equipment	22	164	141	23	320,558	621,662	509,811	2,502,057	1.1	1,086,361	43.4	83,547	11,500
Automobile accessories	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------	----------
Automotive equipment (general line)	14	99	86	13	175,455	370,962	233,118	1,329,629	----------	365,926	----------	65,955	500
Automotive equipment (specialty lines)	5	55	46	9	127,410	211,173	239,319	1,043,188	----------	720,435	----------	17,592	11,000
Automobile parts (new and used)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Tires and tubes	5	13	12	1	37,459	76,888	26,063	278,273	.1	122,825	44.1	8,535	----------
Chemicals, drugs, and allied products	45	542	395	147	1,016,387	1,712,130	1,942,173	10,301,111	4.4	7,824,035	76.0	570,998	530,896
Chemicals	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Drugs and drug sundries (general line)	7	227	166	61	462,761	681,102	640,020	4,967,578	2.1	3,366,670	67.8	373,629	60,780
Drugs and drug sundries (specialty)	10	69	34	35	79,210	135,017	130,067	787,366	.3	376,859	47.9	31,000	----------
Paints, varnishes, lacquers, and enamels	18	197	165	32	389,468	744,800	1,036,738	3,530,107	1.5	3,149,294	89.0	165,554	470,116
Toilet articles and preparations	7	39	24	15	62,563	91,321	112,064	704,324	.3	718,546	90.5	815	----------
Dry goods and apparel	47	160	129	31	261,081	558,372	842,085	5,360,749	2.3	4,456,740	83.1	9,250	----------
Clothing and furnishings (other than millinery and footwear)	24	101	77	24	171,438	347,494	437,201	3,306,717	1.4	2,838,425	85.8	----------	----------
Dry goods (general line)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Dry goods (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Notions	3	----------	----------	----------	----------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Piece goods	6	17	16	1	29,241	53,559	77,970	474,973	.2	380,543	80.1	2,250	----------
Shoes and other footwear	5	7	6	1	9,963	27,928	52,885	355,782	.2	250,816	70.5	----------	----------

[1] Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Electrical	40	548	405	143	$1,200,458	$2,392,755	$1,144,214	$14,162,707	6.1	$10,287,663	72.6	$362,777	$1,612,176
Electrical goods (including appliances)	15	256	191	65	535,270	1,063,211	611,422	6,843,992	2.9	6,336,500	92.6	151,596	1,407,578
Electrical equipment and supplies	9	42	33	9	75,974	132,322	108,591	748,261	.3	444,436	59.4	7,259	142,396
Radios and radio equipment	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Refrigerators (electric)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	46	3,938	1,954	1,984	1,767,609	3,733,632	4,687,052	13,025,759	5.6	8,210,752	63.0	1,054,239	6,132,465
Flowers and nursery stock	11	134	114	20	177,130	416,108	439,754	940,138	.4	847,928	90.2	536,430	300,554
Grain	5	88	75	13	111,010	219,918	79,015	1,818,935	.8	1,622,077	89.2	517,809	----
Hides, skins, and furs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Horses and mules	3	2	2	----	2,640	8,072	2,300	39,250	(1)	3,450	8.8	----	----
Livestock (other than horses and mules)	8	9	9	----	7,655	25,233	30,800	199,485	.1	39,000	19.6	----	----
Tobacco (leaf)	17	3,704	1,753	1,951	1,468,862	3,062,199	4,134,633	9,984,951	4.3	5,698,297	57.1	----	5,831,911
Farm supplies (except machinery and equipment)	15	153	135	18	284,261	502,159	430,845	4,755,052	2.0	2,575,159	54.2	125,207	----
Food products (not elsewhere specified)	249	1,812	1,636	176	3,156,815	6,742,849	2,070,769	56,015,733	24.0	31,755,106	56.7	1,521,569	----
Confectionery and soft drinks	57	207	186	21	377,779	719,349	448,810	4,967,206	2.1	3,073,685	61.9	15,527	----
Confectionery	41	171	151	20	321,640	571,951	417,521	4,504,067	----	2,845,731	----	12,000	----
Soft drinks	16	36	35	1	56,139	147,398	31,289	463,139	----	227,954	----	3,527	----
Dairy products	17	317	282	35	636,041	1,084,852	204,995	5,952,323	2.6	4,072,483	68.4	1,050,366	----
Poultry and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Dairy and poultry products	10	133	114	19	241,109	546,682	211,754	5,149,867	2.2	593,901	11.5	160,000	----
Fish and sea foods	21	285	255	30	346,910	577,846	528,763	977,097	.4	430,445	44.1	1,690	----
Fruits and vegetables (fresh)	93	598	543	55	1,057,513	2,801,050	391,247	25,938,145	11.1	13,843,365	53.4	248,860	----
Meats and meat products	49	265	249	16	489,624	998,028	283,987	12,916,462	5.5	9,701,387	75.1	35,600	----
Meats (cured)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----	----
Meats (fresh)	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Meats and meat products (general line)	17	85	80	5	129,761	247,271	96,687	3,280,405	----	1,406,629	----	----	----
Meats and provisions	19	143	134	9	315,815	663,878	163,526	8,535,882	----	7,391,093	----	35,600	----
Forest products (except lumber)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Furniture and house furnishings	12	79	62	17	145,215	287,848	256,188	1,895,403	.8	1,770,929	93.4	5,585	----
Furniture	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----
House furnishings	7	36	30	6	75,348	156,389	180,470	1,192,385	.5	1,121,175	94.0	----	----
Musical instruments and sheet music	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
General merchandise	8	223	194	29	357,665	713,633	428,148	2,698,945	1.2	2,245,395	83.2	94,109	135,527
Groceries and food specialties	95	969	779	190	1,690,179	3,323,083	3,480,587	28,319,658	12.6	22,627,536	77.2	185,322	----
Groceries (general line)	57	675	573	102	1,249,361	2,390,237	2,892,295	23,038,453	9.9	18,039,877	78.3	129,910	----
Food and grocery specialties	38	294	206	88	440,818	932,846	588,292	6,281,205	2.7	4,587,659	73.0	55,412	----
Hardware	15	221	181	40	492,266	829,765	892,869	3,902,389	1.7	3,525,960	90.4	242,098	796,237
Hardware (general line)	9	198	161	37	441,074	752,486	842,999	3,606,736	1.6	3,255,382	90.3	242,098	796,237
Hardware (specialty)	6	23	20	3	51,192	77,279	49,870	295,653	.1	270,578	91.5	----	----
Iron and steel scrap and other waste materials	71	335	249	86	541,129	1,113,453	497,946	7,145,397	3.1	5,997,392	83.9	3,500	4,645,451
Jewelry and optical goods	6	18	11	7	44,509	75,315	127,607	1,109,848	.5	1,058,947	95.4	----	----
Leather and leather goods (except gloves and shoes)	23	67	55	12	130,164	208,268	236,072	1,245,740	.5	871,910	70.0	22,640	142,127
Lumber and building materials (other than metal)	26	275	237	38	496,201	873,147	795,394	4,718,334	2.0	2,998,590	63.6	62,297	236,078
Construction and building materials (other than metal and wood)	19	174	147	27	346,355	577,500	351,499	2,581,236	1.1	1,583,207	61.3	62,297	236,078
Asbestos products	3	10	7	3	11,926	26,207	16,030	293,199	----	62,731	----	500	10,000
Brick and tile	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Glass	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----
Roofing materials (nonmetallic)	3	28	24	4	40,533	54,848	15,619	121,803	----	91,189	----	797	----
Sand, gravel, and crushed stone	3	20	19	1	32,478	52,148	2,400	101,682	----	77,782	----	----	----
Other building materials	7	101	83	18	223,608	386,016	258,266	1,741,206	----	1,078,641	----	51,000	226,078
Lumber and millwork	7	101	90	11	149,850	295,647	444,895	2,137,098	.9	1,415,383	66.2	----	----
Machinery, equipment, and supplies (except electrical)	68	470	382	88	837,048	1,541,528	1,152,963	8,001,886	3.4	6,053,070	7.56	11,228	1,998,137
Commercial equipment and supplies	10	50	41	9	51,069	129,207	114,941	579,698	.2	363,623	62.7	----	----
Construction equipment and supplies	4	28	22	6	50,614	121,698	144,710	1,412,206	.6	1,066,758	75.5	----	295,573
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Manufacturing, mining, and drilling machinery, equipment, and supplies	22	230	196	34	471,627	796,720	434,432	3,811,885	1.6	3,324,503	87.2	2,730	1,597,584
Professional equipment and supplies	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Service equipment and supplies	19	87	66	21	122,619	250,447	251,225	1,110,387	.5	817,980	73.7	8,498	----
Barber and beauty-parlor equipment and supplies	12	39	31	8	57,915	92,182	103,998	378,990	----	145,937	----	1,100	----
Plumbers' equipment and supplies	3	13	9	4	17,779	48,841	37,658	309,380	----	277,352	----	7,398	----
Shoe repairers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----	----
Undertakers' supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----

[1] Less than one-tenth of 1 per cent.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Metals and minerals (except petroleum and scrap)	22	193	166	27	$412,228	$786,765	$555,475	$7,669,615	3.3	$7,175,003	93.6	$80,559	$3,903,895
Coal	14	138	119	19	304,785	601,044	274,925	6,915,555	3.0	6,477,501	93.7	80,559	3,544,240
Iron and steel (except scrap)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Iron and steel (except scrap)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			(x)
Iron and steel product (not elsewhere classified)	6	51	43	8	97,661	158,494	209,511	651,873		597,171			267,458
Metals and metal work (other than iron and steel)	1						(x)	(x)	(x)	(x)	(x)		(x)
Paper and paper products	36	485	264	221	839,480	1,717,390	1,155,742	8,717,433	3.7	6,489,119	74.4	51,063	1,664,372
Petroleum and petroleum products	17	147	129	18	261,973	601,745	107,353	3,004,958	1.3	1,516,445	50.5	513,015	360,811
Plumbing and heating equipment and supplies	36	685	567	118	1,573,555	2,949,312	2,474,422	14,348,231	6.4	9,526,022	64.2	52,631	1,443,866
Plumbing equipment and supplies	31	575	482	93	1,173,582	1,994,712	2,411,447	12,160,525	5.2	9,082,858	74.7	33,024	1,285,069
Heating equipment and supplies	5	110	85	25	399,973	954,600	62,975	2,687,706	1.2	443,164	16.5	19,607	158,797
Tobacco and tobacco products (except leaf)	30	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
All other	28	271	198	73	615,599	917,768	603,498	7,935,001	3.4	5,012,682	63.2	62,424	4,371,855
Books, periodical, and newspapers	8	79	59	20	113,092	170,756	33,063	1,469,289	.6	317,982	21.6		
Oils and greases (animal and vegetable)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Textiles and textile materials (other than dry goods)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Miscellaneous kinds of business	15	92	76	16	186,337	314,161	294,465	1,880,049	.8	436,620	23.2	62,424	113,781
BRIDGEPORT (pop. 146,716)													
Total	106	1,001	818	183	$1,865,085	$4,338,468	$2,466,895	$25,968,190	100.0	$11,543,884	44.5	$1,168,146	$1,782,891
Types of wholesalers:													
Service wholesalers:													
Wholesale merchants	99	927	759	168	1,720,505	4,123,308	2,323,220	24,552,881	94.6	10,432,802	42.5	1,165,119	967,840
Limited function wholesalers:													
Wagon distributors	3	27	23	4	43,203	63,904	19,689	337,131	1.3	32,904	9.8	3,027	
Supply and machinery distributors	4	47	36	11	101,317	151,196	123,986	1,078,178	4.1	1,078,178	100.0		815,087
Automotive	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	5	33	25	8	44,874	72,839	76,013	354,492	1.4	239,505	67.6	18,328	
Dry goods and apparel	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	21	148	136	12	261,583	1,320,411	226,153	6,015,504	23.2	844,104	14.0	9,607	
Confectionery and soft drinks	6	22	20	2	38,358	81,531	45,869	513,507	2.0	79,104	15.4	3,027	
Dairy products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	8	66	62	4	126,544	928,621	138,310	3,044,541	11.7	70,000	2.3		
Meats and meat products	4	24	22	2	41,017	112,590	14,720	1,515,204	5.8	560,000	37.0	5,600	
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	13	145	124	21	271,246	544,091	341,328	4,898,699	18.9	3,628,013	74.1	95,515	
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste material	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes)	4	25	24	1	28,300	34,812	24,700	194,014	.8	121,000	62.4	2,500	
Lumber and building materials (other than metal)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Machinery, equipment, and supplies (except electrical)	14	93	72	21	174,203	295,409	267,425	1,053,399	6.4	1,496,709	90.5	600	920,067
Metals and minerals (except petroleum and scrap)	4	63	53	10	96,849	157,154	125,900	839,634	3.2	438,412	52.2	80,242	125,000
Paper and paper products	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Petroleum and petroleum products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Plumbing and heating equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Tobacco and tobacco products (except leaf)	3	19	16	3	39,374	65,585	71,838	1,366,578	5.3	864,770	63.3	22,462	
All other	4	32	22	10	45,387	66,038	36,979	587,723	2.3	162,000	27.0		

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES (see text, p. 50) Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
HARTFORD (pop. 164,072)													
Total	230	6,094	3,591	2,503	$6,160,363	$12,084,454	$10,268,306	$73,621,009	100.0	$48,433,226	65.8	$3,049,679	$12,370,650
Types of wholesalers:													
Service wholesalers	214	5,875	3,396	2,479	5,727,033	11,351,250	10,022,668	69,619,962	94.5	47,330,491	68.0	1,913,654	11,464,706
Importers	3	13	12	1	28,994	59,550	102,605	240,683	.3	92,131	38.2	----------	226,968
Wholesale merchants	211	5,862	3,384	2,478	5,698,039	11,291,700	9,920,063	69,379,279	94.2	47,238,360	68.1	1,913,654	11,238,738
Limited function wholesalers [1]	5	156	140	16	301,836	525,301	127,642	3,002,455	4.1	318,616	10.6	1,133,295	142,627
Supply and machinery distributors	11	63	55	8	131,494	207,903	117,996	998,592	1.4	784,119	78.5	2,730	763,257
Amusement and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Automotive	14	194	174	20	378,746	848,866	640,452	6,563,431	8.9	306,704	4.7	1,613,944	500
Chemicals, drugs, and allied products	13	165	120	45	324,377	574,214	437,389	3,767,773	5.1	2,128,302	56.5	395,182	----------
Dry goods and apparel	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Electrical	14	208	160	48	477,498	942,570	349,579	5,563,139	7.6	4,748,370	85.4	163,337	465,202
Farm products (not elsewhere specified)	20	3,630	1,680	1,950	1,447,177	3,081,637	3,891,342	9,547,001	13.0	5,718,693	60.9	27,230	5,831,911
Farm supplies (except machinery and equipment)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Food products (not elsewhere specified)	33	476	431	45	814,208	1,376,941	556,151	16,035,580	21.8	10,117,437	63.1	678,938	----------
Confectionery and soft drinks	6	29	24	5	54,681	93,621	46,257	615,920	.8	296,820	48.2	----------	----------
Dairy products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Fish and sea foods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Fruits and vegetables (fresh)	18	119	102	17	200,618	388,077	83,483	7,704,517	10.5	4,007,452	52.0	----------	----------
Meats and meat products	4	147	145	2	169,510	263,492	227,399	3,399,187	4.6	2,858,945	84.1	----------	----------
Furniture and house furnishings	6	30	26	4	58,997	128,636	165,834	957,824	1.3	875,364	91.4	----------	----------
General merchandise	1	----------	----------	----------	----------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Groceries and food specialties	19	231	188	43	480,769	1,037,662	974,550	7,209,364	9.8	5,922,178	82.1	----------	----------
Groceries (general line)	7	127	107	20	205,157	498,082	530,089	3,218,603	4.4	2,779,175	86.3	----------	----------
Food and grocery specialties	12	104	81	23	215,612	539,580	444,461	3,990,761	5.4	3,143,003	78.8	----------	----------
Hardware	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Iron and steel scrap and other waste materials	18	143	92	51	254,559	494,113	209,557	3,723,490	5.1	3,626,980	97.4	3,500	3,071,060
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Lumber and building material (other than metal)	5	71	62	9	163,532	305,712	239,730	1,240,606	1.7	651,940	52.6	----------	3,749
Machinery, equipment, and supplies (except electrical)	25	134	110	24	248,360	432,529	276,820	1,796,227	2.4	1,241,244	69.1	10,128	763,267
Metals and minerals (except petroleum and scrap)	3	14	11	3	33,023	73,381	111,578	381,434	.5	379,578	99.5	----------	205,445
Paper and paper products	7	279	100	179	429,258	953,148	460,761	4,355,900	5.9	4,271,789	98.1	3,540	1,030,372
Petroleum and petroleum products	4	36	32	4	63,047	144,134	23,452	573,921	.8	240,873	42.0	----------	17,829
Plumbing and heating equipment and supplies	11	164	137	27	333,095	551,217	657,191	3,204,168	4.4	2,267,387	70.8	52,631	263,855
Tobacco and tobacco products (except leaf)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
All other	6	54	42	12	91,051	176,418	55,995	734,942	1.0	196,789	26.8	24,753	100,507
NEW HAVEN (pop. 162,655)													
Total	300	2,678	2,217	461	$5,035,736	$9,418,759	$7,357,082	$73,284,263	100.0	$52,319,535	71.4	$1,146,067	$8,151,263
Types of wholesalers:													
Service wholesalers:													
Wholesale merchants	271	2,518	2,077	441	4,729,363	8,830,813	6,930,815	68,767,069	93.8	49,780,890	72.4	1,146,067	7,855,090
Limited function wholesalers	21	18	17	1	19,493	60,217	110,219	1,536,013	2.1	934,261	60.8	----------	----------
Cash and carry	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Drop shippers	1	----------	----------	----------	----------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Wagon distributors	16	10	10	----------	8,250	29,249	5,125	294,091	.4	76,200	25.9	----------	----------
Supply and machinery distributors	8	142	123	19	286,880	527,729	316,048	2,981,181	4.1	1,604,384	53.8	----------	295,573
Amusement and sporting goods	8	58	33	25	131,840	275,368	14,958	1,117,631	1.5	122,370	10.9	----------	----------
Automotive	8	67	57	10	141,461	247,954	251,623	1,074,971	1.5	530,798	49.4	9,878	10,000
Chemicals, drugs, and allied products	16	245	180	65	475,538	771,157	1,138,368	4,914,381	6.7	4,321,738	87.9	89,488	520,116
Dry goods and apparel	27	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Clothing and furnishings (other than millinery and footwear)	10	40	27	13	58,076	108,840	99,743	998,522	1.4	915,884	91.7	----------	----------
Dry goods (general line)	4	7	7	----------	7,350	14,576	31,000	134,000	.2	75,000	56.0	7,000	----------
Dry goods (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Notions	1	----------	----------	----------	----------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Piece goods	6	17	16	1	29,241	53,559	77,970	474,973	.6	380,543	80.1	2,250	----------
Shoes and other footwear	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Electrical	10	155	109	46	358,528	745,855	293,399	4,637,089	6.3	3,365,963	72.6	2,000	784,700
Farm products (not elsewhere specified)	7	14	14	----------	19,424	31,496	24,250	65,232	.1	48,450	74.3	1,200	----------
Farm supplies (except machinery and equipment)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Food products (not elsewhere specified)	93	673	612	61	1,159,017	2,169,663	1,120,921	20,384,061	27.8	10,567,174	51.8	613,379	----------
Confectionery and soft drinks	18	79	74	5	148,399	280,641	210,883	2,050,024	2.8	1,692,452	82.6	500	----------
Dairy and poultry products [2]	14	189	165	24	335,735	657,897	187,324	5,004,243	6.8	1,061,165	21.2	461,579	----------
Fish and sea foods	11	161	137	24	185,497	370,088	521,632	552,459	.8	131,018	23.7	1,300	----------
Fruits and vegetables (fresh)	35	149	147	2	329,616	549,653	65,496	8,572,976	11.7	4,684,487	54.6	150,000	----------
Meats and meat products	15	95	89	6	159,770	311,384	135,586	4,204,359	5.7	2,998,052	71.3	----------	----------

[1] Includes 1 cash and carry wholesaler, 2 drop shippers, 1 wagon distributor, and 1 distributing warehouse.
[2] Includes establishments specializing in dairy products.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
NEW HAVEN—Continued													
Forest products (except lumber)	3	8	4	4	$26,833	$33,724	$2,500	$612,112	0.8	$600,112	98.0		$596,784
Furniture and house furnishings	3	38	28	10	66,090	114,424	68,110	532,586	.7	512,749	96.3		
General merchandise	5	198	174	24	316,507	631,804	350,312	2,223,886	3.0	1,951,924	87.8	$94,109	135,527
Groceries and food specialties	23	144	123	21	246,667	452,919	620,725	6,127,386	8.4	4,657,531	76.0	39,410	
Groceries (general line)	14	132	114	18	229,928	416,068	614,005	5,632,599	7.7	4,181,954	74.2	39,410	
Food and grocery specialties	9	12	9	3	16,739	36,851	6,720	494,787	.7	475,577	96.1		
Hardware [1]	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Iron and steel scrap and other waste materials	18	71	50	21	107,159	277,717	105,093	1,367,916	1.9	1,211,606	88.6		1,044,490
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes)	5	10	8	2	24,083	39,759	59,559	268,465	.4	207,048	77.1		
Lumber and building materials (other than metal)	7	69	61	8	111,174	189,805	117,944	1,270,130	1.7	1,207,310	95.1	10,797	2,000
Construction and building materials (other than metal and wood)	4	55	50	5	88,281	143,707	85,973	594,789	.8	531,969	89.4	10,797	2,000
Lumber and millwork	3	14	11	3	22,893	46,098	31,971	675,341	.9	675,341	100.0		
Machinery, equipment, and supplies (except electrical)	21	206	170	36	388,470	735,261	540,803	3,034,015	5.3	2,980,561	76.0	500	295,573
Commercial equipment and supplies	3	4	4		3,574	10,042	15,000	58,114	.1	13,314	22.0		
Construction equipment and supplies	3	25	20	5	54,914	117,531	142,910	1,337,502	1.8	992,114	74.2		295,573
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	117	103	14	231,966	410,198	173,138	1,643,619	2.2	1,512,270	92.0		
Professional equipment and supplies	4	25	17	8	45,157	87,081	88,472	398,599	.5	156,544	39.3		
Service equipment and supplies	6	35	26	9	52,868	110,409	121,283	496,121	.7	315,319	63.6	500	
Metals and minerals (except petroleum and scrap)	11	94	86	8	240,734	492,530	295,429	6,078,643	8.3	6,048,643	99.5		3,541,083
Paper and paper products	9	86	67	19	176,965	356,667	278,484	1,964,694	2.7	1,066,842	54.3	9,446	625,000
Petroleum and petroleum products	3	12	10	2	21,884	48,349	3,930	241,690	.3	154,807	64.1		
Plumbing and heating equipment and supplies	5	275	232	43	552,834	937,537	1,091,137	5,613,745	7.7	4,858,346	86.5		595,090
Tobacco and tobacco products (except leaf)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
All other	6	64	51	13	145,150	197,367	211,292	1,713,907	2.3	230,884	13.5		

[1] Includes 2 establishments in hardware (general line) and 2 in hardware (specialty).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	1,369	18,272	13,565	4,707	$28,098,521	$57,919,774	$48,438,491	$520,550,666	100.0	$280,524,358	$8,221,285	$61,983,459
Wholesalers only	995	12,331	8,719	3,612	17,547,697	34,448,366	26,140,926	233,222,196	44.8	154,001,084	7,857,072	28,536,667
Assemblers and country buyers	10	957	499	458	503,118	766,669	3,908,722	5,838,088	1.1	201,240		4,117,406
All other types of wholesale establishments	364	4,984	4,347	637	10,042,706	22,704,739	18,388,843	281,490,382	54.1	126,322,525	364,213	29,259,386
Amusement and sporting goods	18	170	87	83	307,386	614,551	110,802	4,392,168	.8	373,843	66,277	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	37	18	19	40,050	89,256	99,889	372,433	.1	271,473	66,277	
Billiards, bowling equipment, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sporting goods	3	28	11	17	23,437	47,862	76,542	193,206		96,415	66,277	
Toys, novelties, and fireworks	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Cameras and motion picture equipment and supplies (moving-picture films)	12	133	69	64	267,336	525,295	10,913	4,019,735	.7	102,370		
Automotive	56	658	561	97	1,466,093	4,197,237	2,090,825	22,336,636	4.3	10,123,477	2,353,502	3,377,942
Automobiles and other motor vehicles	10	267	232	35	573,992	1,186,025	788,180	8,518,753	1.6	239,702	2,235,017	
Automotive equipment	25	184	158	26	407,272	2,041,753	509,811	7,540,113	1.5	4,114,165	100,047	3,267,705
Automobile accessories	5	20	17	3	86,093	1,426,120	37,374	5,057,296		2,934,304		3,256,205
Automotive equipment (general line)	15	109	95	14	193,769	404,460	233,118	1,439,629		459,426	82,455	500
Automotive equipment (specialty lines)	5	55	46	9	127,410	211,173	239,319	1,043,188		720,435	17,592	11,000
Automobile parts (new and used)	11	69	59	10	161,607	321,023	223,014	990,914	.2	701,906	9,903	105,400
Tires and tubes	10	138	112	26	323,222	647,836	569,820	5,286,756	1.0	5,067,704	8,535	4,837

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Chemicals, drugs, and allied products	47	555	406	149	$1,047,966	$1,771,238	$1,987,309	$10,861,965	2.1	$8,384,598	$622,947	$1,031,240
Chemicals	4	22	16	6	50,064	111,780	59,920	732,229	.1	732,229	51,949	467,544
Drugs and drug sundries (general line)	7	227	166	61	462,761	681,102	649,020	4,967,578	1.0	3,366,670	373,629	60,780
Drugs and drug sundries (specialty)	10	69	34	35	79,210	135,017	130,067	787,366	.1	376,850	31,000	----------
Paints, varnishes, lacquers, and enamels	19	198	166	32	393,368	752,018	1,036,738	3,580,468	.7	3,190,294	165,554	502,916
Toilet articles and preparations	7	39	24	15	62,563	91,321	112,064	794,324	.2	718,546	815	----------
Dry goods and apparel	54	225	176	49	404,144	1,026,694	892,281	7,309,871	1.4	6,332,169	17,977	----------
Clothing and furnishings (other than millinery and footwear)	27	134	105	29	273,257	728,705	443,525	4,742,610	.9	4,254,968	----------	----------
Clothing (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	----------	----------
Clothing and furnishings	6	49	41	8	90,466	163,277	129,796	1,678,125	------	1,465,997	----------	----------
Clothing, men's and boys'	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	----------	----------
Clothing, women's and children's	3	3	1	2	3,402	8,211	5,529	79,986	------	28,636	----------	----------
Furnishings (general line)	8	32	29	3	59,439	117,025	129,038	829,512	------	701,436	----------	----------
Furnishings, men's and boys'	3	4	3	1	7,500	14,711	25,750	319,454	------	294,454	----------	----------
Furnishings, women's and children's	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	----------	----------
Hats and caps	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	----------	----------	----------
Dry goods (general line)	8	45	32	13	61,128	139,673	160,767	997,202	.2	855,966	7,000	----------
Dry goods (specialty, other than specified)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Notions	3	----------	----------	----------	----------	(X)	(X)	(X)	(X)	(X)	----------	----------
Piece goods	6	17	16	1	20,241	53,559	77,970	474,973	.1	380,543	2,250	----------
Cotton goods	1	(X)	(X)	----------	(X)	(X)	(X)	(X)	------	(X)	----------	----------
Piece goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	----------	----------
Woolens and worsteds	3	6	6	----------	9,741	21,759	34,470	159,973	------	92,543	2,250	----------
Shoes and other footwear	8	14	10	4	16,350	41,625	66,757	456,825	.1	297,516	8,727	----------
Electrical	55	1,208	899	309	2,546,193	5,875,119	6,373,697	56,229,884	9.6	21,001,621	373,400	11,194,572
Electrical goods (including appliances)	24	423	317	106	815,388	1,464,703	851,140	16,465,394	3.2	15,701,894	102,219	10,236,471
Electrical merchandise (general line)	19	374	274	100	743,648	1,351,977	838,700	16,006,376	------	15,374,231	98,031	10,236,471
Electrical appliances	5	49	43	6	71,740	112,726	12,440	459,018	------	327,663	63,688	----------
Electrical equipment and supplies	12	304	272	122	991,348	2,897,850	4,727,984	25,720,412	4.9	1,005,939	7,259	896,399
Radio and radio equipment	15	221	168	53	505,245	1,094,519	550,183	6,008,259	1.1	3,555,560	40,585	----------
Refrigerators (electric)	4	170	142	28	234,212	418,047	244,300	2,035,819	.4	738,228	163,337	61,702
Farm products (not elsewhere specified)	60	4,926	2,482	2,444	2,349,137	4,564,232	10,142,502	20,825,048	4.0	9,007,461	1,054,239	10,983,007
Cotton	1	(X)	----------	(X)	(X)	(X)	----------	(X)	(X)	(X)	----------	(X)
Flowers and nursery stock	11	134	114	20	177,130	416,108	439,754	940,138	.2	847,928	536,430	300,554
Grain	7	93	79	14	117,710	228,718	90,215	1,934,935	.4	1,672,077	517,809	----------
Hides, skins, and furs	2	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	----------	----------	----------
Horses and mules	3	2	2	------	2,640	8,072	2,300	39,250	(1)	3,450	----------	----------
Livestock (other than horses and mules)	10	11	11	------	9,215	29,381	31,828	216,273	(1)	39,000	----------	----------
Cattle	6	9	9	------	7,775	21,648	15,800	170,885	------	22,000	----------	----------
Livestock (general line)	4	2	2	------	1,440	7,733	16,028	45,388	------	17,000	----------	----------
Tobacco (leaf)	26	4,684	2,275	2,409	2,041,073	3,876,109	9,577,855	17,301,452	3.3	6,095,006	----------	10,332,453
Farm supplies (except machinery and equipment)	19	201	180	21	492,257	945,977	620,596	8,614,823	1.6	6,175,159	194,548	----------
Farm supplies (except feed and fertilizer)	6	78	73	5	246,373	512,459	285,632	4,629,883	.9	4,484,535	138,684	----------
Farm supplies (general line)	3	20	18	2	25,187	38,407	33,395	513,110	------	428,535	----------	----------
Seeds	3	58	55	3	221,186	474,052	252,237	4,116,773	------	4,056,000	138,684	----------
Feed	9	50	39	11	123,725	227,318	89,351	1,810,081	.3	1,365,624	55,305	----------
Fertilizer and fertilizer materials	4	73	68	5	122,159	206,200	245,613	2,174,859	.4	325,000	----------	----------
Food products (not elsewhere specified)	305	2,704	2,472	232	4,790,265	9,815,552	3,133,340	129,033,578	24.8	83,591,024	1,539,601	----------
Confectionery and soft drinks	57	207	180	21	377,779	719,349	448,810	4,967,206	1.0	3,073,685	15,527	----------
Confectionery	41	171	151	20	321,640	571,951	417,521	4,504,067	------	2,845,731	12,000	----------
Soft drinks	16	36	35	1	56,139	147,398	31,289	463,139	------	227,954	3,527	----------
Dairy products	20	353	315	38	694,328	1,243,697	207,568	18,271,540	3.5	16,271,327	1,050,308	----------
Cheese	3	(X)	(X)	----------	(X)	(X)	(X)	(X)	------	(X)	----------	----------
Dairy products (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	----------	----------
Ice cream	5	37	33	4	88,768	210,389	5,182	762,050	------	370,081	6,608	----------
Milk and cream (fluid)	10	248	223	25	417,304	703,788	9,015	14,775,375	------	13,270,917	1,043,790	----------
Poultry and poultry products	8	36	32	4	66,443	120,351	6,006	1,929,625	.4	697,840	37,526	----------
Eggs	4	21	18	3	30,298	40,408	4,681	471,254	------	1,400	----------	----------
Poultry	4	15	14	1	36,145	79,943	1,325	1,458,371	------	696,440	37,526	----------
Dairy and poultry products	12	145	126	19	267,807	607,620	223,242	6,251,838	1.2	1,416,129	150,000	----------
Fish and sea foods	21	285	255	30	346,910	577,840	528,763	977,097	.2	430,445	1,690	----------
Fruits and vegetables (fresh)	106	663	599	64	1,185,911	3,090,088	431,376	34,968,254	6.7	10,116,307	248,860	----------
Fruits	19	57	52	5	88,897	160,273	124,462	4,572,817	------	2,100,788	----------	----------
Fruits and vegetables (general line)	82	559	500	59	1,077,308	2,897,320	297,434	30,126,300	------	13,931,272	206,644	----------
Vegetables	5	47	47	----------	19,706	32,495	9,480	269,137	------	84,247	42,216	----------
Meats and meat products	81	1,015	959	56	1,851,087	3,456,601	1,287,575	61,668,018	11.8	45,585,291	35,600	----------
Meats (cured)	1	----------	----------	----------	----------	(X)	(X)	(X)	------	----------	----------	----------
Meats (fresh)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	----------	----------
Meats and meat products (general line)	17	85	80	5	129,761	247,271	96,687	3,280,405	------	1,406,629	----------	----------
Meats and provisions	51	893	844	49	1,677,278	3,122,451	1,167,114	57,287,438	------	43,274,997	35,600	----------

(1) Less than one-tenth of 1 per cent.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Forest products (except lumber)	6	14	10	4	$31,400	$43,511	$5,500	$727,070	0.1	$715,070	----------	$703,502
Furniture and house furnishings	20	189	146	43	310,589	651,420	413,798	5,092,392	1.0	4,812,176	$5,585	400,678
Furniture	10	59	43	16	109,257	188,613	73,134	1,325,985	.3	1,179,319	5,585	----------
House furnishings	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Brooms and brushes	1	----------	----------	----------	----------	(x)	----------	(x)	----------	----------	----------	----------
Floor coverings	5	32	26	6	70,842	142,033	175,420	1,146,385	------	1,121,175	----------	----------
House furnishings (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	(x)
Household supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Musical instruments and sheet music	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
General merchandise	8	223	194	29	357,665	713,633	428,148	2,698,945	.5	2,245,396	94,109	135,527
Groceries and food specialties	140	1,859	1,571	288	3,158,405	6,008,936	5,074,373	72,073,107	13.9	24,871,219	185,322	----------
Groceries (general line)	67	992	815	177	1,860,204	3,463,954	4,314,103	56,038,213	10.8	18,282,002	129,910	----------
Food and grocery specialties	73	867	756	111	1,298,201	3,144,982	760,270	16,034,894	3.1	6,589,217	55,412	----------
Bakery products	28	488	476	12	730,576	1,821,473	125,352	7,721,288	------	814,738	6,515	----------
Canned goods (general line)	6	56	44	12	112,139	339,598	361,894	2,400,625	------	2,240,230	----------	----------
Canned sea food	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Coffee, tea, and spices	6	47	36	11	100,898	251,213	110,783	951,415	------	276,453	----------	----------
Delicatessen products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Flour and feed	5	31	26	5	68,066	157,584	63,069	2,051,506	------	1,127,688	----------	----------
Sugar	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Other groceries	25	190	120	70	218,711	438,341	86,461	2,108,739	------	1,416,307	48,897	----------
Hardware	18	227	186	41	504,765	851,267	892,869	4,065,957	.8	3,636,498	242,098	796,237
Hardware (general line)	9	198	161	37	441,074	752,486	842,999	3,606,736	.7	3,255,382	242,098	796,237
Hardware (specialty)	9	29	25	4	63,691	98,781	49,870	459,221	.1	381,116	----------	----------
Builders' hardware	4	16	13	3	46,346	70,209	33,881	234,960	------	220,689	----------	----------
Tools and cutlery	1	(x)	(x)	----------	----------	(x)	----------	(x)	------	----------	----------	----------
Other hardware	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Iron and steel scrap and other waste materials	71	335	249	86	541,129	1,113,453	497,946	7,145,397	1.4	5,997,392	3,500	4,645,451
Jewelry and optical goods	11	63	41	22	127,535	250,642	353,989	1,944,148	.4	1,893,247	----------	7,563
Jewelry	7	36	21	15	89,683	178,536	337,538	1,760,860	.3	1,718,959	----------	6,600
Optical goods	4	27	20	7	37,852	72,106	16,451	174,288	.1	174,288	----------	963
Leather and leather goods (except gloves and shoes)	25	72	58	14	140,353	225,674	246,260	1,336,349	.3	962,268	22,891	233,485
Leather and leather belting	13	29	21	8	72,063	118,050	118,343	727,715	.1	588,216	6,891	232,985
Belting (leather)	3	10	7	3	36,080	50,400	10,188	233,236	------	232,985	251	232,985
Leather	10	19	14	5	35,974	67,644	108,155	494,479	------	355,231	6,640	----------
Luggage and leather goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Shoe findings and cut stock	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	36	341	295	46	641,890	1,181,278	1,001,560	6,811,155	1.3	4,596,820	62,297	789,256
Construction and building materials (other than metal and wood)	27	233	199	34	474,150	856,575	522,957	4,514,363	.9	3,026,230	62,297	789,256
Asbestos products	3	10	7	3	11,926	26,207	16,030	293,199	------	62,731	500	10,000
Brick and tile	3	14	14	------	39,424	108,282	29,184	590,952	------	197,864	----------	385,606
Glass	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	(x)	----------
Roofing materials (nonmetallic)	3	28	24	4	40,533	54,848	15,619	121,803	------	91,189	797	----------
Sand, gravel, and crushed stone	3	20	19	1	32,478	52,148	2,400	101,082	------	77,782	----------	----------
Other building materials	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	(x)	(x)
Lumber and millwork	9	108	96	12	167,734	324,703	478,603	2,296,792	.4	1,570,590	----------	----------
Lumber	4	27	22	5	42,318	92,340	194,721	1,278,004	------	1,260,979	----------	----------
Lumber and millwork	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	----------	----------
Millwork	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Machinery, equipment, and supplies (except electrical)	105	768	636	132	1,817,228	3,160,623	2,885,254	17,674,734	3.4	14,362,726	56,608	8,207,121
Commercial equipment and supplies	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office equipment and supplies (other than furniture)	13	96	86	10	183,869	273,311	77,132	1,356,203	------	594,454	----------	----------
Store equipment and supplies (general line)	5	44	41	3	99,648	124,337	24,312	338,346	------	209,652	43,380	68,918
Other commercial machinery, equipment, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Construction equipment and supplies	4	28	22	6	56,614	121,698	144,710	1,412,206	.3	1,066,758	----------	295,573
Farm machinery and equipment (dairy equipment)	3	19	15	4	40,724	84,189	41,727	317,644	.1	257,492	----------	----------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies—Continued												
Manufacturing, mining, and drilling machinery, equipment, and supplies	42	363	300	63	$962,372	$1,521,813	$480,981	$8,504,051	1.6	$7,700,711	$4,730	$5,534,823
Bakers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Bottles and bottling equipment	5	20	18	2	27,894	51,585	20,649	344,519		88,295		44,252
Conveyor and hoisting machinery	3	10	9	1	30,545	33,540	2,572	190,287		190,287		
Drilling machinery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Jewelers' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Machine tools	3	10	8	2	43,063	65,975		1,107,329		1,158,908		1,109,608
Mechanical rubber goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Mill and mine supplies (general line)	3	52	30	13	103,598	174,486	122,161	1,439,155		1,436,155		1,413,880
Other industrial machinery, equipment, and supplies	22	187	160	27	417,381	776,990	308,543	3,941,360		3,436,701	4,730	1,584,790
Professional equipment and supplies	12	59	45	14	99,013	168,567	188,428	826,773	.2	222,714		104,930
Dental supplies and equipment	9	43	33	10	74,893	112,072	141,060	561,875		149,130		104,930
Surgical, medical, and hospital equipment, and supplies	3	16	12	4	24,120	56,495	47,368	264,898		73,584		
Service equipment and supplies	24	123	99	24	235,746	673,659	289,911	2,532,841	.5	1,945,142	8,498	
Barber and beauty parlor equipment and supplies	12	39	31	8	57,915	92,182	103,998	378,996		145,937	1,100	
Fire-protection equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Janitors' equipment and supplies	1	(x)	(x)		(x)	(x)		(x)				
Plumbers' equipment and supplies	3	13	9	4	17,779	48,841	37,658	309,380		277,352	7,398	
Service equipment and supplies (general line)	1	(x)	(x)		(x)	(x)		(x)		(x)		
Shoe repairers' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)				
Undertakers' supplies	4	41	30	11	67,669	151,004	144,583	687,025		394,691		
Transportation equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and minerals (except petroleum and scrap)	38	310	243	67	800,339	1,382,441	817,695	57,253,639	11.0	15,771,216	145,759	11,347,583
Coal	19	155	133	22	341,844	673,687	286,103	8,622,189	1.7	8,000,167	80,559	3,980,619
Iron and steel (except scrap)	15	86	70	16	195,451	324,936	467,176	2,146,331	.4	1,875,787	65,200	1,471,702
Iron and steel (except scrap)	4	19	15	4	49,910	95,695	109,449	605,404		402,689		404,545
Iron and steel products (not elsewhere classified)	11	67	55	12	145,541	229,241	357,727	1,540,867		1,473,098	65,200	1,067,157
Metals and metal work (other than iron and steel)	4	69	40	29	263,044	383,818	64,359	46,485,119	8.9	5,895,262		5,895,262
Paper and paper products	42	501	276	225	874,145	1,767,702	1,155,742	9,407,809	1.8	7,149,549	51,063	1,664,372
Paper and paper products (general line)	26	225	173	52	495,384	881,634	841,898	5,732,084	1.1	3,762,658	10,486	1,664,372
Paper and paper products (specialty, other than specified)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paper	4	231	64	167	299,435	731,999	225,369	3,008,634		3,008,634		
Wrapping paper and paper bags	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Other paper products	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Stationery and stationery supplies	8	26	24	2	37,984	66,841	67,778	393,630	.1	136,308	40,577	
Wall paper	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products	120	1,407	1,335	72	2,500,439	5,745,571	5,173,594	31,705,115	6.1	13,310,521	555,626	380,922
Plumbing and heating equipment and supplies	48	740	612	128	1,714,590	3,413,460	2,637,529	17,121,972	3.3	11,242,606	52,631	1,693,146
Plumbing equipment and supplies	38	607	507	100	1,266,456	2,362,654	2,516,983	14,017,985	2.7	10,647,219	33,024	1,534,349
Heating equipment and supplies	10	133	105	28	448,134	1,050,806	120,546	3,103,987	.6	595,387	19,607	158,797
Tobacco and tobacco products (except leaf)	32	202	164	38	329,048	611,468	715,537	16,913,252	3.2	12,537,059	458,063	
All other	35	374	286	88	845,560	1,388,097	786,842	14,975,752	2.9	11,431,744	63,241	4,371,955
Books, periodicals, and newspapers	11	99	77	22	151,824	243,992	36,279	1,941,607	.4	347,524		
Books and periodicals	5	51	37	14	85,644	122,857	22,059	927,367		29,542		
Newspapers and magazines	6	48	40	8	66,180	121,135	14,220	1,014,240		317,982		
Oils and greases (animal and vegetable)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Textiles and textile materials (other than dry goods)	5	127	80	47	452,621	762,730	454,460	10,922,810	2.1	10,616,068		4,258,074
Miscellaneous kinds of business	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Advertising goods	4	7	4	3	14,947	28,354	750	224,530		31,526		
Boats	1					(x)	(x)	(x)			(x)	
Ice	7	84	80	4	98,500	157,381	8,339	373,597		27,710	51,991	13,674
Novelties	1					(x)	(x)	(x)		(x)		
Miscellaneous kinds of business (other than specified)	5	53	42	11	122,119	179,199	267,376	1,387,361		381,916		100,107

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (employees not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of net sales			
BRIDGEPORT												
Total	145	1,893	1,566	327	$3,875,181	$11,255,020	$7,656,682	$74,573,953	100.0	$27,221,003	$1,246,355	$5,547,255
Wholesalers only	106	1,001	818	183	1,865,085	4,338,468	2,466,895	25,968,190	34.8	11,543,884	1,168,146	1,782,891
All other types of wholesale establishments	39	892	748	144	2,010,096	6,916,552	5,189,787	48,605,763	65.2	15,677,119	78,209	3,764,364
Amusement and sporting goods	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------
Automotive	10	135	107	28	349,238	1,993,988	327,700	7,651,965	10.3	3,125,513	657,679	3,259,705
Automobiles and other motor vehicles	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------
Automotive equipment	5	33	30	3	100,093	1,513,929	47,250	5,159,820	6.9	2,983,739	8,592	3,256,205
Automobile parts (new and used)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	5	33	25	8	44,874	72,839	76,013	354,492	.5	239,505	18,328	----------
Dry goods and apparel	6	38	30	8	101,235	391,937	66,600	1,832,735	2.5	1,767,735	----------	----------
Electrical	9	457	317	140	1,074,751	3,101,163	4,915,205	26,810,916	36.0	1,272,237	48,594	160,696
Food products (not elsewhere specified)	25	289	269	20	543,043	1,806,083	378,559	15,776,975	21.2	6,984,508	9,667	----------
Confectionery and soft drinks	6	22	20	2	38,358	81,531	45,869	513,507	.7	79,104	3,027	----------
Dairy products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------
Poultry and poultry products	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	----------
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Fruits and vegetables (fresh)	8	66	62	4	126,544	928,621	138,310	3,044,541	4.1	70,000	----------	----------
Meats and meat products	7	158	149	9	299,505	551,303	107,120	10,530,037	14.1	6,572,404	5,600	----------
Furniture	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Groceries and food specialties	19	238	213	25	448,269	988,545	361,480	5,827,102	7.8	3,996,088	95,515	----------
Groceries (general line)	12	137	110	18	248,800	520,257	330,945	3,869,955	5.2	3,680,503	89,000	----------
Food and grocery specialties	7	101	94	7	199,469	468,288	30,541	1,957,147	2.6	316,585	6,515	----------
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	4	25	24	1	28,300	34,812	24,700	194,014	.3	121,000	2,500	----------
Lumber and building materials (other than metal)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Machinery, equipment, and supplies (except electrical)	10	137	113	24	327,932	820,218	285,030	3,439,293	4.6	3,177,705	600	1,089,683
Commercial equipment and supplies	5	36	29	7	62,507	128,076	86,708	528,100	.7	402,835	----------	----------
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	53	42	11	148,217	283,256	134,180	1,531,618	2.1	1,531,118	----------	984,703
Professional equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Service equipment and supplies	6	31	29	2	90,904	372,763	17,668	1,150,326	1.5	1,124,446	600	----------
Metals and minerals (except petroleum and scrap)	14	63	53	10	96,849	157,154	125,900	839,634	1.1	438,412	80,242	125,000
Paper and paper products	6	39	32	7	72,070	131,473	104,642	1,122,910	1.5	107,691	1,139	----------
Petroleum and petroleum products	14	165	158	7	288,700	714,677	450,808	4,349,886	5.8	2,154,448	42,611	15,111
Plumbing and heating equipment and supplies	5	48	37	11	134,054	439,966	160,006	2,191,985	2.9	1,233,988	----------	467,951
Tobacco and tobacco products (except leaf)	3	19	16	3	39,374	65,585	71,838	1,366,578	1.8	864,770	22,462	----------
All other	6	87	75	12	97,601	129,232	37,105	775,366	1.0	171,730	817	----------
HARTFORD												
Total	323	7,804	4,915	2,889	$8,526,944	$16,617,215	$16,919,222	$125,187,201	100.0	$83,881,173	$3,125,502	$20,650,240
Wholesalers only	230	6,094	3,591	2,503	6,160,363	12,084,454	10,268,306	73,621,009	58.8	48,433,226	3,049,679	12,370,650
All other types of wholesale establishments	93	1,710	1,324	386	2,366,481	4,532,761	6,650,916	51,566,192	41.2	35,447,947	75,823	8,279,590
Amusement and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Automotive	20	321	276	45	672,448	1,435,547	1,196,622	11,618,665	9.3	5,251,583	1,613,944	5,337
Automobiles and other motor vehicles	5	130	124	12	268,707	622,480	507,057	5,652,909	4.5	----------	1,588,551	----------
Automotive equipment	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Tires and tubes	7	135	109	26	313,281	627,467	553,774	5,196,971	4.2	4,996,454	----------	4,837
Chemicals, drugs, and allied products	14	166	121	45	328,277	581,432	437,389	3,809,134	3.0	2,169,302	395,182	32,800
Chemicals	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Drugs and drug sundries (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Drugs and drug sundries (specialty)	3	11	1	10	3,400	7,850	8,225	47,736	(1)	----------	----------	----------
Paints, varnishes, lacquers, and enamels	7	58	47	11	123,188	240,174	201,586	1,014,027	.8	910,820	83,553	32,800
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Dry goods and apparel	11	50	44	6	103,909	214,714	237,191	1,786,669	1.4	1,388,508	----------	----------
Electrical	22	258	203	55	524,307	1,042,671	529,462	6,097,936	4.9	5,071,389	173,960	657,502
Electrical goods (including appliances)	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies	4	29	24	5	59,837	100,263	77,276	616,022	.5	177,652	----------	199,200
Radios and radio equipment	6	70	54	16	161,667	370,197	193,057	1,932,154	1.5	1,895,480	----------	----------
Refrigerators (electric)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

[1] Less than one-tenth of 1 per cent.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
HARTFORD—Continued												
Farm products (not elsewhere specified)	25	4,294	2,076	2,218	$1,845,271	$3,575,200	$7,244,693	$14,528,628	11.6	$6,101,829	$27,230	$10,332,453
Flowers and nursery stock	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Horses and mules	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Livestock (other than horses and mules)	1					(x)	(x)	(x)	(x)			
Tobacco (leaf)	20	4,270	2,061	2,218	1,820,353	3,532,105	7,208,617	14,435,296	11.5	6,081,433		10,332,453
Farm supplies (except machinery and equipment)	5	56	53	3	88,066	142,625	252,577	1,761,432	1.4	101,959	10,000	
Food products (not elsewhere specified)	40	557	504	53	1,080,738	1,898,226	585,398	37,657,483	30.1	27,294,941	678,938	
Confectionery and soft drinks	6	29	24	5	54,681	93,621	46,257	615,920	.5	296,820		
Dairy products	4	168	150	18	378,005	507,020	194,631	15,820,086	12.6	14,508,306	528,938	
Poultry and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fish and sea foods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	18	110	102	17	200,618	388,077	83,483	7,704,517	6.2	4,007,452		
Meats and meat products	8	205	196	9	385,311	684,321	244,058	11,791,110	9.4	7,214,221		
Forest products (except lumber)	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Furniture and house furnishings	10	117	94	23	179,121	429,106	296,334	3,676,241	2.9	3,479,239		400,678
Furniture	3	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		
House furnishings	6	109	87	22	160,953	390,326	271,334	3,427,334	2.7	3,307,034		400,678
Musical instruments and sheet music	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	1					(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	28	424	368	56	685,703	1,582,842	1,040,311	9,222,246	7.4	6,657,181		
Groceries (general line)	9	137	114	23	277,067	517,381	532,032	3,328,000	2.7	2,873,057		
Food and grocery specialties	19	287	254	33	408,636	1,065,511	508,279	5,894,156	4.7	3,784,124		
Hardware	7	99	84	15	257,628	403,523	478,111	1,627,696	1.3	1,502,075		405,330
Hardware (general line)	4	86	73	13	215,015	340,416	454,606	1,372,497	1.1	1,311,347		405,330
Hardware (specialty)	3	13	11	2	42,613	63,107	23,505	255,199	.2	260,728		
Iron and steel scrap and other waste materials	18	143	92	51	254,559	494,113	209,557	3,723,490	3.0	3,626,080	3,500	3,071,066
Jewelry and optical goods	4	35	24	11	58,445	146,421	247,385	795,711	.6	790,810		7,563
Leather and leather goods (except gloves and shoes)	4	12	9	3	39,329	54,126	23,706	228,589	.2	187,403		144,935
Lumber and building materials (other than metal)	8	81	70	11	189,220	347,375	276,443	1,470,160	1.2	881,500		36,232
Machinery, equipment, and supplies (except electrical)	38	220	187	33	481,851	773,212	312,424	4,987,628	4.0	3,895,894	10,128	2,941,919
Commercial equipment and supplies	6	56	53	3	146,288	169,897	17,229	892,276	.7	432,039		
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	18	90	76	14	215,797	367,323	132,371	3,265,989	2.6	3,007,276	2,730	2,941,919
Professional equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Service equipment and supplies	8	39	30	9	53,630	108,853	88,209	201,857	.2	194,579	7,398	
Metals and minerals (except petroleum and scrap)	8	31	24	7	87,580	153,889	259,794	1,286,855	1.0	1,231,805	65,200	1,002,044
Paper and paper products	11	291	110	181	456,099	991,560	460,761	4,865,815	3.9	4,781,537	3,540	1,039,372
Petroleum and petroleum products	16	331	316	15	570,143	1,202,500	1,841,628	7,331,741	5.9	3,139,703		17,820
Plumbing and heating equipment and supplies	16	185	153	32	388,101	648,482	697,339	3,768,203	3.0	2,581,446	52,631	287,905
Plumbing equipment and supplies	13	173	143	30	363,154	606,444	684,393	3,593,614	2.9	2,451,437	33,024	287,905
Heating equipment and supplies	3	12	10	2	24,947	42,038	12,946	174,589	.1	130,009	19,607	
Tobacco and tobacco products (except leaf)	7	57	47	10	87,645	171,624	185,697	3,548,092	2.8	3,316,804	35,000	
All other	7	68	54	14	120,858	225,322	57,995	1,177,718		196,789	24,753	100,507
NEW HAVEN												
Total	389	3,835	3,209	626	$7,328,696	$14,033,723	$11,364,857	$138,850,175	100.0	$81,356,583	$1,334,465	$16,190,981
Wholesalers only	300	2,678	2,217	461	5,035,736	9,418,759	7,357,082	73,284,263	52.8	52,319,535	1,146,067	8,151,263
All other types of wholesale establishments	89	1,157	992	165	2,292,960	4,614,964	4,007,775	65,565,912	47.2	29,037,048	188,398	8,039,722
Amusement and sporting goods[1]	14	139	74	65	277,943	554,586	19,324	4,179,450	3.0	262,085		
Automotive	9	77	66	11	159,775	272,452	251,623	1,184,971	.9	624,208	26,378	10,000
Chemicals, drugs, and allied products	17	257	190	67	503,217	823,047	1,184,004	5,433,874	3.9	4,841,231	141,437	987,660
Chemicals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Drugs and drug sundries (specialty)	5	42	23	19	49,850	89,414	104,642	596,287	.4	246,859	31,000	
Paints, varnishes, lacquers, and enamels	6	102	85	17	207,637	401,676	684,045	2,007,724	1.4	1,835,707	58,488	470,119
Toilet articles and preparations	3	26	18	8	47,697	65,541	91,744	694,130	.5	664,032		

[1] Includes 2 establishments in amusement and sporting goods (general line) and 12 in cameras and motion-picture equipment and supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NEW HAVEN—Continued												
Dry goods and apparel	28	87	69	18	$120,252	$258,247	$377,823	$2,491,491	1.8	$2,156,619	$16,477	
Clothing and furnishings (other than millinery and footwear)	10	40	27	13	58,076	108,840	99,743	998,522	.7	915,884		
Dry goods (general line)	4	7	7		7,350	14,576	31,000	134,000	.1	75,000	7,000	
Dry goods (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions	1					(x)	(x)	(x)	(x)	(x)		
Piece goods	6	17	16	1	29,241	53,559	77,970	474,973	.3	380,543	2,250	
Shoes and other footwear	5	8	6	2	7,417	24,120	40,674	305,032	.2	260,016	7,227	
Electrical	14	323	256	67	661,322	1,289,483	562,648	10,497,382	7.6	8,527,375	2,000	$4,945,269
Electrical goods (including appliances)	4	100	71	29	233,298	436,911	150,099	6,317,750	4.6	6,280,113		4,383,766
Electrical equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	6	81	63	18	109,072	412,612	112,570	2,253,343	1.6	1,029,217		
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm products (not elsewhere specified)	7	14	14		19,424	31,496	24,250	65,232	.1	48,450	1,200	
Farm supplies (except machinery and equipment)	3	53	47	6	211,510	473,017	136,224	4,004,852	2.9	3,870,000	69,342	
Food products (not elsewhere specified)	110	866	789	77	1,529,441	2,887,330	1,419,400	37,636,440	27.1	19,797,141	613,379	
Confectionery and soft drinks	18	79	74	5	148,399	280,641	210,883	2,050,024	1.5	1,602,452	500	
Dairy products	8	98	86	12	157,383	260,932	5,081	1,194,314	.9	931,864	461,579	
Poultry and poultry products	3	15	12	3	26,644	39,680	3,481	721,254	.5	521,400		
Dairy and poultry products	5	87	75	12	174,728	392,179	181,155	3,787,920	2.7	127,901		
Fish and sea foods	11	161	137	24	185,497	370,088	521,632	552,450	.4	131,018	1,300	
Fruits and vegetables (fresh)	46	200	191	9	427,437	784,505	102,416	17,030,600	12.2	6,742,820	150,000	
Meats and meat products	19	226	214	12	409,353	759,314	394,752	12,200,854	8.9	9,649,677		
Forest products (except lumber)	3	8	4	4	26,833	33,724	2,500	612,112	.4	600,112		596,784
Furniture and house furnishings [1]	7	61	44	17	111,340	177,526	95,220	1,011,153	.7	950,121		
General merchandise	5	198	174	24	316,507	631,864	350,312	2,223,886	1.6	1,951,924	94,109	135,527
Groceries and food specialties	33	374	318	56	584,848	1,342,253	1,240,007	28,008,709	20.2	5,167,775	39,410	
Groceries (general line)	17	230	182	48	364,138	790,289	1,189,998	24,645,034	17.8	4,234,582	39,410	
Food and grocery specialties	16	144	136	8	220,710	551,964	50,009	3,363,675	2.4	933,193		
Hardware	5	36	29	7	82,817	179,452	144,144	1,225,781	.9	1,195,177		
Iron and steel scrap and other waste materials	18	71	50	21	107,159	277,717	105,693	1,367,916	1.0	1,211,609		1,044,490
Jewelry and optical goods [2]	3	13	8	5	41,848	75,177	77,197	1,049,283	.8	1,049,283		
Leather and leather goods (except gloves and shoes)	5	10	8	2	24,083	39,756	59,559	268,465	.2	207,048		
Lumber and building materials (other than metal)	10	111	100	11	191,306	310,613	232,020	1,883,417	1.4	1,820,507	10,707	22,436
Construction and building materials (other than metal and wood)	7	97	89	8	168,503	264,515	200,049	1,208,076	.9	1,145,250	10,707	22,436
Lumber and mill work	3	14	11	3	22,803	46,098	31,971	675,341	.5	675,341		
Machinery, equipment, and supplies (except electrical)	37	299	247	52	677,500	1,139,389	2,207,140	7,691,535	5.5	6,067,805	43,880	3,250,307
Commercial equipment and supplies	6	32	31	1	76,464	97,939	25,720	283,093	.2	103,314	43,380	68,918
Construction equipment and supplies	3	25	20	5	54,914	117,531	142,910	1,337,502	1.0	992,114		295,573
Farm machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturing, mining, and drilling machinery, equipment, and supplies	13	139	119	20	285,858	490,169	180,567	2,602,271	1.9	2,242,061		683,049
Professional equipment and supplies	4	25	17	8	45,157	87,031	88,472	398,599	.3	156,544		
Service equipment and supplies	9	48	36	12	80,074	172,940	159,969	835,576	.6	371,035	500	
Transportation equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and minerals (except petroleum and scrap)	17	122	108	14	302,365	611,119	346,077	7,946,069	5.7	7,619,125		3,978,362
Coal	12	97	86	11	250,773	532,703	247,067	7,670,990	5.5	7,534,838		3,949,162
Iron and steel (except scrap)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	1						(x)	(x)	(x)	(x)		(x)
Paper and paper products	10	87	67	20	177,589	358,815	278,484	1,994,533	1.4	1,066,842	9,446	625,000
Petroleum and petroleum products	10	216	204	12	382,480	892,287	709,291	4,176,390	3.0	1,953,572		
Plumbing and heating equipment and supplies	10	291	247	44	588,448	1,014,619	1,159,803	6,027,320	4.3	4,964,740		595,090
Plumbing equipment and supplies	7	279	236	43	563,884	958,567	1,106,494	5,741,048	4.1	4,942,526		595,090
Heating equipment and supplies	3	12	11	1	24,564	56,052	53,309	286,272	.2	22,214		
Tobacco and tobacco products (except leaf)	5	55	42	13	73,599	144,047	176,632	6,014,664	4.3	5,121,345	266,610	
All other	9	67	54	13	151,000	214,708	211,482	1,700,245	1.3	282,222		

[1] Includes 5 establishments in furniture and 2 in house furnishings.
[2] Includes 2 establishments in jewelry and 1 in optical goods.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 100,000 POPULATION												
BRISTOL (pop. 28,451)	4	18	18		$23,694	$48,814	$17,392	$432,624	100.0	$285,822		
DANBURY (pop. 22, 261)	18	126	111	15	216,597	478,353	310,633	3,568,429	100.0	2,001,341	$31,069	
Food products (not elsewhere specified)	6	31	25	6	42,452	114,499	19,448	1,025,803	28.8	206,730		
Petroleum and petroleum products	5	51	49	2	85,146	233,808	86,915	1,207,029	33.8	762,983		
All other	7	44	37	7	88,999	130,046	204,270	1,335,597	37.4	1,031,622	31,069	
MERIDEN (pop. 38,481)	37	240	208	32	390,082	732,330	542,436	6,388,438	100.0	4,205,428	148,553	$416,889
Food products (not elsewhere specified)	9	55	51	4	98,421	191,534	61,492	2,173,073	34.0	1,495,818		
Groceries and food specialties	6	67	55	12	120,520	232,147	302,314	1,869,172	29.2	1,515,231		
Iron and steel scrap and other waste materials	9	35	32	3	68,429	118,928	18,317	559,770	8.8			241,436
All other	13	83	70	13	102,712	189,721	160,313	1,786,423	28.0	1,194,379	148,553	169,403
MIDDLETOWN (pop. 24,554)	12	132	116	16	245,105	460,604	332,727	3,312,005	100.0	2,288,700	409,367	101,000
Food products (not elsewhere specified)	4	24	21	3	44,006	59,232	8,385	915,068	27.6	521,344	32,492	
All other	8	108	95	13	201,099	401,372	324,342	2,396,937	72.4	1,767,356	377,375	101,000
NEW BRITAIN (pop. 68,128)	24	212	186	26	388,581	828,387	403,168	6,418,328	100.0	4,393,971	76,580	233,529
Food products (not elsewhere specified)	7	57	51	6	96,433	221,128	41,323	2,973,912	46.3	2,602,059	4,080	
Groceries and food specialties	5	36	34	2	59,140	157,437	91,502	1,009,094	15.7	537,153	1,500	
Petroleum and petroleum products	3	50	44	6	74,969	183,609	20,191	983,857	15.4	656,686		
All other	9	69	57	12	158,039	266,153	250,152	1,451,465	22.6	598,073	71,000	232,529
NEW LONDON (pop. 29,640)	29	311	282	29	556,237	1,045,859	826,848	9,781,806	100.0	6,305,467	94,484	
Food products (not elsewhere specified)	11	120	112	8	235,952	435,830	97,635	4,853,741	49.6	3,829,948	54,481	
Groceries and food specialties	5	37	33	4	46,538	80,599	179,104	1,397,178	14.3	476,722		
Petorleum and petroleum products	6	93	89	4	174,312	359,533	353,607	2,152,681	22.0	784,711		
All other	7	61	48	13	99,435	169,897	196,502	1,378,206	14.1	1,214,086	40,003	
NORWALK (pop. 36,019)	17	321	298	23	545,397	970,674	517,858	4,537,844	100.0	3,014,914	2,200	267,204
Food products (not elsewhere specified)	6	144	133	11	209,211	401,360	26,580	1,738,482	38.3	1,640,993		
Petroleum and petroleum products	3	105	97	8	230,852	356,378	342,730	1,394,244	30.7	377,955		
All other	8	72	68	4	105,334	212,936	148,548	1,405,118	31.0	995,966	2,200	267,204
NORWICH (pop. 23,021)	38	290	249	41	487,140	1,034,049	1,118,243	8,289,858	100.0	5,743,603	148,783	378,391
Chemicals, drugs, and allied products	3	29	23	6	53,017	93,450	165,160	538,330	6.5	531,810	61,380	10,780
Dry goods and apparel	3	11	8	3	13,510	45,684	120,058	382,177	4.6	251,621		
Food products (not elsewhere specified)	11	89	84	5	85,751	171,040	73,788	2,230,912	26.9	1,494,139	30,000	
Groceries and food specialties	5	30	35	4	57,584	200,347	101,419	1,263,554	15.3	667,034		
Petroleum and petroleum products	3	18	17	1	32,060	86,292	241,617	597,928	7.2	78,873		
All other	13	104	82	22	245,218	437,236	416,201	3,276,957	39.5	2,719,526	57,403	367,611
STAMFORD (pop. 46,346)	50	420	335	85	922,745	1,703,551	1,267,472	16,252,335	100.0	14,128,619	62,585	4,284,369
Automotive	5	23	20	3	57,860	102,984	94,360	492,822	3.0	121,000	9,000	1,000
Chemicals, drugs, and allied products	3	38	25	13	63,237	93,139	67,953	342,228	2.1	318,889	620	
Food products (not elsewhere specified)	14	88	83	5	173,734	302,359	82,490	5,687,913	35.0	5,392,646		
Groceries and food specialties	4	55	45	10	123,024	273,388	267,946	1,963,217	12.1	1,607,083		
Iron and steel scrap and other waste materials	3	8	7	1	10,188	18,882	12,550	95,383	.6	65,000		
Paper and paper products	4	27	20	7	70,583	121,721	112,673	627,441	3.8	415,997		
Petroleum and petroleum products	5	36	36		58,145	186,923	87,551	940,161	5.8	313,564		
Plumbing and heating equipment and supplies	5	50	43	7	107,418	165,428	248,155	953,618	5.9	898,829		25,285
All other	7	95	56	39	258,556	378,727	303,794	5,149,552	31.7	4,995,611	52,965	4,258,074
TORRINGTON (pop. 26,040)	15	59	52	7	98,643	196,413	147,329	2,253,930	100.0	1,433,581	55,919	
Food products (not elsewhere specified)	4	17	16	1	33,861	58,450	18,051	781,214	34.7	534,761		
Groceries and food specialties	3	11	10	1	21,867	41,110	55,648	454,349	20.1	251,774		
All other	8	31	26	5	42,915	96,853	73,630	1,018,367	45.2	647,046	55,919	
WATERBURY (pop. 99,902)	87	854	714	140	1,753,073	3,593,030	1,315,482	65,360,940	100.0	19,382,581	166,849	6,183,318
Automotive	4	20	18	2	46,093	77,311	63,334	273,902	.4	189,250	34,219	
Chemicals, drugs, and allied products	3	11	9	2	28,283	65,509	25,361	241,361	.4	221,361	6,000	
Dry goods and apparel	4	12	9	3	19,000	37,350	53,250	384,300	.6	355,500	1,500	
Electrical	3	43	29	14	89,630	151,761	87,403	826,999	1.3	431,325	1,250	75,000
Food products (not elsewhere specified)	16	228	206	22	414,910	746,397	192,031	9,525,000	14.6	7,547,789	49,526	
Groceries and food specialties	13	156	140	16	231,280	482,766	352,894	3,033,414	4.6	1,832,477	48,897	
Iron and steel scrap and other waste materials	9	22	16	6	25,018	65,220	38,693	375,044	.6	294,675		136,959
Leather and leather goods (except gloves and shoes)	3	11	7	4	24,120	38,781	38,140	234,564	.3	159,274	16,140	
Machinery, equipment, and supplies (except electrical)	3	2	1	1	2,750	5,170	2,112	30,040	.1	25,080	2,000	19,240
Metals and minerals (except petroleum and scrap)	3	74	45	29	278,850	396,194	72,361	44,635,792	68.3	6,014,160	317	5,918,519
Paper and paper products	4	36	28	8	73,656	95,137	102,316	369,547	.6	356,049		
Petroleum and petroleum products	9	74	70	4	155,990	359,005	102,423	1,667,659	2.5	659,628		
Plumbing and heating equipment and supplies	4	118	96	22	305,021	950,218	96,407	2,644,782	4.0	426,588		32,100
All other	9	47	40	7	58,463	122,211	89,197	1,118,536	1.7	869,425	7,000	1,500

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES[1] OF 5,000 TO 20,000 POPULATION												
Total	46	240	195	45	$339,085	$737,705	$683,191	$9,198,532		$5,133,614	$127,452	$148,000
ANSONIA CITY (pop. 19,808)	8	36	31	5	51,709	109,595	107,322	1,345,478		1,189,995		148,000
DERBY CITY (pop. 10,788)	3	37	31	6	36,630	93,673	219,307	1,465,109		1,066,831		
GREENWICH BOROUGH (pop. 5,981)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
NAUGATUCK BOROUGH (pop. 14,315)	4	8	7	1	14,115	20,913	15,188	181,765		52,955	44,854	
PUTNAM CITY (pop. 7,318)	4	14	11	3	17,911	58,927	36,095	867,227		833,501		
ROCKVILLE CITY (pop. 7,445)	4	16	15	1	25,018	52,175	28,300	683,181		516,336	71,020	
SHELTON CITY (pop. 10,113)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
WALLINGFORD BOROUGH (pop. 11,170)	2	(x)	(x)		(x)	(x)	(x)	(x)				
WILLIMANTIC CITY (pop. 12,102)	12	76	68	8	129,837	254,803	180,644	1,884,591		999,151	10,678	
WINSTED CITY (pop. 7,883)	6	32	14	18	32,824	75,067	68,195	2,305,707		131,602		
TOWNS[2] OVER 5,000 POPULATION												
ANSONIA TOWN (coextensive with Ansonia city)	8	36	31	5	$51,709	$109,595	$107,322	$1,345,478		$1,189,995		$148,000
BRIDGEPORT TOWN (coextensive with Bridgeport city)	145	1,893	1,566	327	3,875,181	11,255,020	7,656,682	74,573,953		27,221,003	$1,246,355	5,547,255
BRISTOL TOWN (coextensive with Bristol city)	4	18	18		23,694	48,814	17,302	432,624		285,822		
DANBURY TOWN (pop. 26,955) (includes Danbury city)	18	126	111	15	216,597	478,353	516,716	3,474,781		1,861,789	31,069	
DARIEN TOWN (pop. 6,951)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
DERBY TOWN (coextensive with Derby city)	3	37	31	6	36,630	93,673	219,307	1,465,109		1,066,831		
EAST HARTFORD TOWN (pop. 17,125)	6	277	231	46	630,198	975,941	930,916	15,374,081		966,768	49,804	
EAST HAVEN TOWN (pop. 7,815)	3	13	12	1	30,388	79,755	37,217	542,618		487,707		
ENFIELD TOWN (pop. 13,404)	2	(x)	(x)		(x)	(x)	(x)	(x)				
FAIRFIELD TOWN (pop. 17,218)	4	34	22	12	145,200	346,387	181,068	6,423,665		6,420,725	500	10,000
GREENWICH TOWN (pop. 33,112) (includes Greenwich borough)	6	38	34	4	56,821	194,774	49,305	1,050,554		650,054	303,515	
GROTON TOWN (pop. 10,770) (includes Groton borough)	6	24	22	2	30,605	101,502	27,077	553,913		337,755		
HAMDEN TOWN (pop. 19,020)	6	40	36	4	12,526	43,163	63,450	457,098		196,113		
HARTFORD TOWN (coextensive with Hartford city)	323	7,804	4,915	2,889	8,526,844	16,617,215	16,919,222	125,187,201		83,881,173	3,125,502	20,650,240
KILLINGLY TOWN (pop. 8,852) (includes Danielson borough)	3	18	15	3	28,499	63,348	33,713	255,002		52,768	32	
MANCHESTER TOWN (pop. 21,973)	3	13	12	1	33,286	62,601	110,737	557,998		312,111		
MERIDEN TOWN (coextensive with Meriden city)	37	240	208	32	390,082	732,330	542,436	6,388,438		4,205,428	148,553	410,839
MIDDLETOWN TOWN (coextensive with Middletown city)	12	132	116	16	245,105	460,604	332,727	3,312,005		2,288,700	409,867	101,900
MILFORD TOWN (pop. 12,660)	4	113	93	20	146,102	378,953	403,740	1,272,951		1,219,500	570,342	300,554
NAUGATUCK TOWN (coextensive with Naugatuck borough)	4	8	7	1	14,115	20,913	15,188	181,765		52,955	44,854	
NEW BRITAIN TOWN (coextensive with New Britain city)	24	212	186	26	388,581	828,387	403,168	6,418,328		4,303,971	76,580	233,529
NEW HAVEN TOWN (coextensive with New Haven city)	389	3,835	3,209	626	7,328,696	14,033,723	11,364,857	138,850,175		81,356,583	1,334,465	16,190,985
NEW LONDON TOWN (coextensive with New London city)	29	311	282	29	556,237	1,045,859	826,848	9,781,806		6,305,467	94,484	
NORWALK TOWN (coextensive with Norwalk city)	17	321	298	23	545,397	970,674	517,858	4,537,844		3,014,914	2,200	267,204
NORWICH TOWN (pop. 32,438) (includes Norwich city)	39	293	251	42	491,040	1,039,449	1,118,643	8,356,858		5,743,603	148,783	378,391
PLAINVILLE TOWN (pop. 6,301)	4	17	14	3	34,133	79,946	43,188	727,163		363,000	251	88,000
PLYMOUTH TOWN (pop. 6,070)	1					(x)	(x)	(x)		(x)		
PUTNAM TOWN (pop. 8,099) (includes Putnam city)	5	15	12	3	18,035	59,352	39,208	868,423		834,422		
SEYMOUR TOWN (pop. 6,890)	1	(x)	(x)		(x)	(x)		(x)				
SHELTON TOWN (coextensive with Shelton city)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
STAMFORD TOWN (pop. 56,765) (includes Stamford city)	50	420	335	85	922,745	1,703,551	1,267,472	16,252,335		14,128,619	62,585	4,284,359
STONINGTON TOWN (pop. 11,025) (includes Stonington borough)	5	12	12		16,215	40,339	40,350	291,535		8,750		
TORRINGTON TOWN (coextensive with Torrington city)	15	59	52	7	98,643	196,413	147,329	2,253,930		1,433,581	55,019	
VERNON TOWN (pop. 8,073) (includes Rockville city)	5	27	26	1	37,321	78,263	38,043	860,420		516,336	71,020	
WALLINGFORD TOWN (pop. 14,278) (includes Wallingford borough)	2	(x)	(x)		(x)	(x)	(x)	(x)				
WATERBURY TOWN (coextensive with Waterbury city)	87	854	714	140	1,753,073	3,593,030	1,315,482	65,360,940		19,382,581	166,849	6,183,318
WATERTOWN TOWN (pop. 8,192)	6	15	15		20,980	38,531	20,380	397,706		359,067	21,206	
WEST HARTFORD TOWN (pop. 24,941)	3	2	2		14,366	19,395	2,142	342,909		338,422		310,558
WEST HAVEN TOWN (pop. 25,808)	10	181	147	34	268,405	473,059	330,811	6,455,123		5,926,755		5,234,527
WETHERSFIELD TOWN (pop. 7,512)	3	29	28	1	89,013	121,760	43,430	650,450		120,800	130,468	342,982
WINCHESTER TOWN (pop. 8,674) (includes Winsted city)	6	32	14	18	32,824	75,067	68,195	2,305,707		131,602		
WINDHAM TOWN (pop. 13,733) (includes Willimantic city)	13	77	69	8	131,037	259,343	183,444	1,914,591		979,151	10,678	
WINDSOR TOWN (pop. 8,290)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		

[1] No wholesale schedules were received for Southington borough, and hence it is not listed separately.
[2] No wholesale schedules were received for the towns of Branford, Glastonbury, Griswold, New Canaan, Plainfield, Southington, Stafford, Stratford, and Westpoint.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 6)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	1,369	18,272	13,565	4,707	$28,098,521	$37,919,774	$48,438,491	$520,550,666	$280,524,858	53.9	$8,221,285	$61,963,459	$380,242
Wholesalers only	995	12,331	8,719	3,612	17,647,697	34,448,366	26,140,926	233,222,196	154,001,084	66.0	7,857,072	28,586,667	234,394
Service wholesalers	931	11,847	8,298	3,549	16,621,188	32,819,203	25,231,031	222,546,182	148,209,435	66.6	6,718,020	26,550,883	239,040
Importers	5	40	31	9	73,618	162,539	174,732	1,260,299	992,131	78.7		225,968	252,060
Wholesale merchants	926	11,807	8,267	3,540	16,547,570	32,656,664	25,056,299	221,285,883	147,217,304	66.5	6,718,020	26,324,915	238,970
Limited function wholesalers	38	226	203	23	398,268	710,745	330,753	5,451,923	1,400,388	25.7	1,136,322	142,627	143,472
Cash and carry	8	20	17	3	21,803	51,324	178,765	1,408,409	831,668	59.1		(x)	176,051
Drop shippers	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Wagon distributors	25	146	134	12	250,521	374,037	31,946	2,106,203	208,711	9.9	531,966		84,248
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)		
Supply and machinery distributors	26	258	218	40	528,241	918,418	579,142	5,224,091	4,391,261	84.1	2,730	1,893,157	200,927
Bulk tank stations	102	1,252	1,199	53	2,215,070	5,111,055	5,045,035	28,589,804	11,683,723	40.9	42,611	20,111	280,292
Chain store warehouses [1]	4	311	235	76	594,696	1,080,815	1,443,270	32,116,053					8,029,013
District and general sales offices	7	414	298	116	1,234,200	5,141,353	4,074,018	35,067,532	8,854,756	25.3	69,342		5,008,933
Manufacturers' sales branches	170	2,044	2,306	338	5,192,065	9,899,171	5,304,026	146,826,728	80,704,685	55.0	138,333	21,810,773	863,687
Agents and brokers	80	361	307	54	806,465	1,470,931	1,921,788	38,884,265	25,079,361	64.5	113,927	3,857,451	486,053
Brokers	12	22	16	6	42,950	115,673	30,528	8,304,079	350,000	4.2		350,000	699,557
Commission merchants	15	103	94	9	261,046	432,904	115,680	9,155,662	7,582,040	82.8	25,227	685,136	610,377
Manufacturers' agents	31	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Purchasing agents	1	(x)	(x)		(x)	(x)	(x)	(x)					
Selling agents	21	86	74	12	215,225	450,861	108,750	16,222,320	13,806,128	85.1	7,000	1,145,764	772,491
Assemblers and country buyers	10	957	499	458	508,118	766,669	3,908,722	5,838,088	201,249	3.4		4,117,406	583,809
Assemblers	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Country buyers on salary or commission	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
All other	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
CITIES OF 100,000 POPULATION AND OVER													
BRIDGEPORT	145	1,893	1,566	327	$3,875,181	$11,255,020	$7,656,682	$74,573,953	$27,221,003	36.5	$1,246,355	$5,547,255	$514,303
Wholesalers only	106	1,001	818	183	1,865,085	4,338,468	2,466,805	25,968,190	11,543,884	44.5	1,168,140	1,782,801	244,982
Service wholesalers: Wholesale merchants	99	927	759	168	1,720,505	4,123,308	2,323,220	24,552,881	10,432,802	42.5	1,165,119	967,804	248,009
Limited function wholesalers: Wagon distributors	3	27	23	4	43,263	63,964	19,680	337,131	32,904	9.8	3,027		112,377
Supply and machinery distributors	4	47	36	11	101,317	151,196	123,986	1,078,178	1,078,178	100.0		815,087	269,545
Bulk tank stations	13	159	153	6	281,470	704,682	442,215	4,244,091	2,154,448	50.8	42,611	15,111	326,468
District and general sales offices	6	383	270	113	1,064,639	4,744,941	4,544,920	30,567,156	5,354,756	17.5		3,571,051	5,261,192
Manufacturers' sales branches	16	295	276	19	525,487	1,227,022	132,227	8,984,030	4,160,415	46.3	35,508		561,501
Agents and brokers [2]	4	55	49	6	138,500	239,907	70,425	4,810,486	4,007,500	83.3		178,202	1,202,621
HARTFORD	323	7,804	4,915	2,889	8,526,844	16,617,215	16,919,222	125,187,201	83,881,173	67.0	3,125,502	20,650,240	387,576
Wholesalers only	230	6,094	3,591	2,503	6,160,363	12,084,454	10,268,306	73,621,009	48,433,226	65.8	3,049,679	12,370,650	320,091
Service wholesalers	214	5,875	3,396	2,479	5,727,033	11,351,250	10,022,668	69,619,962	47,330,491	68.0	1,913,654	11,464,766	325,326
Importers	3	13	12	1	2e,994	59,550	102,605	240,683	92,131	38.3		225,968	80,227
Wholesale merchants	211	5,862	3,384	2,478	5,698,039	11,291,700	9,920,063	69,379,279	47,238,360	68.1	1,913,654	11,238,798	328,811
Limited function wholesalers [3]	5	156	140	16	301,836	525,301	127,642	3,002,455	318,616	10.6	1,133,205	142,627	600,491
Supply and machinery distributors	11	63	55	8	131,494	207,903	117,996	998,592	784,119	78.5	2,730	763,257	90,781
Bulk tank stations	11	287	277	10	493,700	1,085,595	1,796,970	6,647,467	2,788,567	41.9			604,315
Manufacturers' sales branches	55	794	697	97	1,381,152	2,710,694	1,608,631	26,028,078	18,861,887	72.5	5,623	2,724,630	436,890
Agents and brokers	25	57	44	13	158,038	278,587	76,331	14,772,341	13,797,493	93.4	70,200	1,437,504	590,893
Brokers	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Commission merchants	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturers' agents	13	24	18	6	63,225	111,755	15,019	1,429,384	1,274,357	89.2	65,200	1,016,415	109,952
Selling agents	8	27	22	5	71,991	126,793	30,784	12,892,429	12,140,000	94.2	5,000	37,953	1,611,553
All other	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
NEW HAVEN	389	3,835	3,209	626	7,328,696	14,033,723	11,364,357	138,950,175	81,356,583	58.6	1,334,465	16,190,985	356,941
Wholesalers only	300	2,678	2,217	461	5,035,736	9,418,759	7,357,082	73,284,263	52,319,535	71.4	1,146,007	8,151,263	244,281
Service wholesalers: Wholesale merchants	271	2,518	2,077	441	4,729,363	8,830,813	6,930,815	68,767,069	49,780,890	72.4	1,146,007	7,855,690	253,756
Limited function wholesalers	21	18	17	1	19,493	60,217	110,219	1,536,013	934,261	60.8			73,143
Cash and carry	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Drop shippers	1					(x)	(x)	(x)	(x)				
Wagon distributors	16	10	10		8,250	20,249	5,125	294,091	76,200	25.9			18,380
Supply and machinery distributors	8	142	123	19	286,880	527,729	316,048	2,981,181	1,604,384	53.8		295,573	372,648
Bulk tank stations	7	204	194	10	360,596	843,938	705,361	3,933,700	1,846,581	46.9			561,957
Chain store warehouses [1]	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
General sales offices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Manufacturers' sales branches	46	604	503	101	1,341,099	2,444,721	2,468,329	26,833,770	18,273,370	68.1	95,329	6,560,734	583,342
Agents and brokers	33	111	93	18	285,585	522,206	111,931	12,975,413	5,417,093	41.7	23,727	1,478,988	393,194
Brokers	6	16	13	3	36,811	85,755		5,972,800					995,467
Commission merchants	8	25	23	2	63,861	124,813	24,155	3,352,163	2,981,704	88.9	7,227	302,000	419,020
Manufacturers' agents	13	40	33	7	86,639	123,286	11,960	1,044,358	769,761	73.7	16,500	563,685	80,335
Selling agents	6	30	24	6	98,274	188,352	75,866	2,606,092	1,665,628	63.9		613,303	434,349

[1] The total expenses for chain store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

[2] Includes 2 commission merchants, 1 manufacturers' agent, and 1 selling agent; combined in order to avoid disclosing data for individual establishments.

[3] Includes 1 cash and carry wholesaler, 2 drop shippers, 1 wagon distributor, and 1 distributing warehouse.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CITIES OF 20,000 TO 100,000 POPULATION													
BRISTOL	4	18	18	------	$23,694	$48,814	$17,392	$432,624	100.0	$285,822	66.1	----------	----------
DANBURY	18	126	111	15	216,597	478,353	310,633	3,568,429	100.0	2,001,341	56.1	$31,069	----------
Wholesalers only	13	62	51	11	114,250	204,945	219,653	1,713,570	48.0	1,238,358	72.3	31,069	----------
All other types of wholesale establishments	5	64	60	4	102,347	273,408	90,980	1,854,859	52.0	762,983	41.1	----------	----------
MERIDEN	37	240	208	32	390,082	732,330	542,436	6,388,438	100.0	4,205,428	65.8	148,553	$410,339
Wholesalers only	28	196	170	26	310,207	559,047	427,901	3,911,710	61.2	2,095,123	53.6	148,553	381,288
All other types of wholesale establishments	9	44	38	6	79,875	173,283	114,535	2,476,728	38.8	2,110,305	85.2	----------	29,551
MIDDLETON	12	132	116	16	245,105	460,604	332,727	3,312,005	100.0	2,288,700	69.1	409,867	101,900
Wholesalers only	9	94	82	12	134,417	243,412	90,179	2,615,820	78.9	1,869,196	71.4	409,867	----------
All other types of wholesale establishments	3	38	34	4	110,688	217,192	242,548	696,185	21.0	419,504	60.3	----------	101,900
NEW BRITAIN	24	212	186	26	388,581	828,387	403,168	6,418,328	100.0	4,393,971	68.5	76,580	233,529
Wholesalers only	17	141	118	23	251,980	502,573	361,743	3,007,174	46.9	1,565,906	52.1	76,580	222,829
All other types of wholesale establishments	7	71	68	3	136,601	325,814	41,425	3,411,154	53.1	2,828,065	83.0	----------	10,700
NEW LONDON	29	311	282	29	556,237	1,045,859	626,348	9,781,806	100.0	6,305,467	64.5	94,484	----------
Wholesalers only	18	163	145	18	275,602	482,056	363,778	4,534,390	46.4	3,260,302	71.9	94,484	----------
All other types of wholesale establishments	11	148	137	11	280,635	563,803	403,070	5,247,416	53.6	3,045,165	58.0	----------	----------
NORWALK	17	321	298	23	545,397	970,674	517,858	4,537,844	100.0	3,014,914	66.4	2,200	267,204
Wholesalers only	13	209	194	15	304,845	594,113	168,037	2,683,080	59.1	2,191,138	81.6	2,200	267,204
All other types of wholesale establishments	4	112	104	8	240,552	376,561	349,821	1,854,164	40.9	823,776	44.4	----------	----------
NORWICH	38	290	249	41	487,140	1,034,049	1,118,243	8,289,858	100.0	5,743,603	69.3	148,783	378,391
Wholesalers only	28	219	185	34	376,162	708,991	803,880	5,445,230	65.7	4,043,288	74.3	130,783	28,391
All other types of wholesale establishments	10	71	64	7	110,978	325,058	309,363	2,844,628	34.3	1,700,315	59.8	18,000	350,000
STAMFORD	50	420	335	85	922,745	1,703,551	1,267,472	16,252,335	100.0	14,123,619	87.0	62,585	4,284,359
Wholesalers only	41	324	240	84	736,800	1,237,446	1,117,765	10,684,750	65.7	9,602,786	90.7	62,585	4,284,359
All other types of wholesale establishments	9	96	95	1	185,945	466,105	149,707	5,567,585	34.3	4,435,833	79.8	----------	----------
TORRINGTON	15	59	52	7	98,643	196,413	147,329	2,253,930	100.0	1,433,581	63.6	55,919	----------
Wholesalers only	12	50	43	7	83,830	167,667	137,411	1,963,340	87.1	1,421,807	72.4	55,919	----------
All other types of wholesale establishments	3	9	9	------	14,813	28,746	9,918	290,590	12.9	11,774	4.1	----------	----------
WATERBURY	87	854	714	140	1,753,073	3,593,030	1,315,482	65,360,940	100.0	19,382,581	29.7	166,849	6,193,318
Wholesalers only	64	488	396	92	979,601	2,196,873	988,914	10,946,116	16.7	6,979,876	63.8	163,349	206,256
All other types of wholesale establishments	23	366	318	48	773,472	1,396,157	326,568	54,414,824	83.3	12,402,705	22.8	3,500	5,887,062
WEST HARTFORD	3	2	2	------	14,366	19,395	2,142	342,909	100.0	338,422	98.7	----------	310,558
WEST HAVEN	10	181	147	34	268,405	473,059	330,811	6,455,122	100.0	5,926,785	91.8	----------	5,234,527
Wholesalers only	4	12	9	3	20,384	49,094	15,912	348,753	5.4	264,480	73.0	----------	----------
All other types of wholesale establishments	6	169	138	31	248,021	423,965	314,899	6,106,369	94.6	5,672,305	92.9	----------	5,234,527

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	All other types [2]
Total	1,369	952	170	247
Amusement and sporting goods	18	11	7	------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	4	2	------
Cameras and motion-picture equipment and supplies	12	7	5	------
Automotive	56	44	8	4
Automobiles and other motor vehicles	10	8	1	1
Automotive equipment	25	22	----------	3
Automobile parts (new and used)	11	9	2	------
Tires and tubes	10	5	5	------
Chemicals, drugs, and allied products	47	44	2	1
Chemicals	4	3	1	------
Drugs and drug sundries (general line)	7	7	----------	------
Drugs and drug sundries (specialty)	10	10	----------	------
Paints, varnishes, lacquers, and enamels	19	18	1	------
Toilet articles and preparations	7	6	----------	1
Dry goods and apparel	54	45	2	7
Clothing and furnishings (other than millinery and footwear)	27	23	1	3
Dry goods (general line)	8	6	----------	2
Dry goods (specialty, other than specified)	2	2	----------	------
Notions	3	3	----------	------
Piece goods	6	6	----------	------
Shoes and other footwear	8	5	1	2
Electrical	55	40	8	7
Electrical goods (including appliances)	24	15	6	3
Electrical equipment and supplies	12	9	1	2
Radios and radio equipment	15	13	1	1
Refrigerators (electric)	4	3	----------	1
Farm products (not elsewhere specified)	60	46	----------	14
Cotton	1	----------	----------	1
Flowers and nursery stock	11	11	----------	------
Grain	7	5	----------	2
Hides, skins, and furs	2	2	----------	------
Horses and mules	3	3	----------	------
Livestock (other than horses and mules)	10	8	----------	2
Tobacco (leaf)	26	17	----------	9
Farm supplies (except machinery and equipment)	19	14	1	4
Farm supplies (except feed and fertilizer)	6	4	----------	2
Feed	9	8	----------	1
Fertilizer and fertilizer materials	4	2	1	1
Food products (not elsewhere specified)	305	228	33	44
Confectionery and soft drinks	57	51	----------	6
Dairy products	20	15	1	4
Poultry and poultry products	8	2	----------	6
Dairy and poultry products	12	10	1	1
Fish and sea foods	21	21	----------	------
Fruits and vegetables (fresh)	106	83	----------	23
Meats and meat products	81	46	31	4
Forest products (except lumber)	6	4	1	1
Boxes, shooks, and cooperage	2	2	----------	------
Logs, railroad ties, piles, etc.	2	1	----------	1
Other forest products	2	1	1	------
Furniture and house furnishings	20	12	6	2
Furniture	10	4	4	2
House furnishings	9	7	2	------
Musical instruments and sheet music	1	1	----------	------
General merchandise	8	8	----------	------

See footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	All other types [1]
Groceries and food specialties	140	85	39	16
Groceries (general line)	67	50	5	12
Food and grocery specialties	73	35	34	4
Hardware	18	15	1	2
Hardware (general line)	9	9		
Hardware (specialty)	9	6	1	2
Iron and steel scrap and other waste materials	71	71		
Iron and steel scrap	7	7		
Junk and scrap	62	62		
Waste rubber, rags, and paper	2	2		
Jewelry and optical goods	11	6	5	
Jewelry	7	6	1	
Optical goods	4		4	
Leather and leather goods (except gloves and shoes)	25	22	2	1
Leather and leather belting	13	10	2	1
Luggage and leather goods	1	1		
Shoe findings and cut stock	11	11		
Lumber and building materials (other than metal)	36	26	3	7
Construction and building materials (other than metal and wood)	27	19	2	6
Lumber and millwork	9	7	1	1
Machinery, equipment, and supplies (except electrical)	105	67	21	17
Commercial equipment and supplies	19	10	7	2
Construction equipment and supplies	4	4		
Farm machinery and equipment	3	2	1	
Manufacturing, mining, and drilling machinery, equipment, and supplies	42	21	9	12
Machinery, equipment—Continued.				
Professional equipment and supplies	12	11		1
Service equipment and supplies	24	19	3	2
Transportation equipment and supplies	1		1	
Metals and minerals (except petroleum and scrap)	38	19	11	8
Coal	19	12	2	5
Iron and steel (except scrap)	15	6	7	2
Metals and metal work (other than iron and steel)	4	1	2	1
Paper and paper products	42	36	4	2
Paper and paper products (general line)	26	24	2	
Paper and paper products (specialty other than specified)	7	5	1	1
Stationery and stationery supplies	8	6	1	1
Wallpaper	1	1		
Petroleum and petroleum products	120	17	1	102
Plumbing and heating equipment and supplies	48	36	9	3
Plumbing equipment and supplies	38	31	6	1
Heating equipment and supplies	10	5	3	2
Tobacco and tobacco products (except leaf)	32	28	2	2
All other	35	28	4	3
Books, periodicals, and magazines	11	8	2	1
Oils and greases (animal and vegetable)	1	1		
Textiles and textile materials (other than dry goods)	5	4	1	
Miscellaneous kinds of business	18	15	1	2

[1] Includes "Supply and machinery distributors."

[2] The 247 "Other types" consist of the following:

Assemblers and country buyers	10
Farm products (not elsewhere specified) trade	7
Food products (not elsewhere specified) trade	3
	2
Brokers	12
Farm products (not elsewhere specified) trade	1
Farm supplies (except machinery and equipment) trade	1
Food products (not elsewhere specified) trade	5
Groceries and food specialties trade	2
Lumber and building materials (other than metal) trade	1
Metals and minerals (except petroleum and scrap) trade	1
Bulk tank stations	102
Petroleum and petroleum products trade	102
Cash-and-carry wholesalers	8
Dry-goods and apparel trade	1
Food products (not elsewhere specified) trade	1
Groceries and food specialties trade	4
Tobacco and tobacco products (except leaf) trade	2
Chain-store warehouses	4
Dry-goods and apparel trade	1
Food products (not elsewhere specified) trade	1
Groceries and food specialties trade	2
Commission merchants	15
Dry-goods and apparel trade	1
Farm products (not elsewhere specified) trade	1
Farm supplies (except machinery and equipment) trade	1
Food products (not elsewhere specified) trade	9
Poultry and poultry products	3
Fruits and vegetables (fresh)	5
Meat and meat products	1
Forest products (except lumber) trade	1
Metals and minerals (except petroleum and scrap) trade	2
Distributing warehouses	1
Automotive trade	1
District and general sales offices	7
Automotive trade	2
Electrical trade	1
Farm supplies (except machinery and equipment) trade	1
Machinery, equipment, and supplies (except electrical) trade	2
Plumbing and heating equipment and supplies trade	1
Drop shippers	4
Farm supplies (except machinery and equipment) trade	1
Groceries and food specialties trade	1
Leather and leather goods (except gloves and shoes) trade	1
Metals and minerals (except petroleum and scrap) trade	1
Importers	5
Chemicals, drugs, and allied products trade	1
Dry-goods and apparel trade	1
Groceries and food specialties trade	1
Machinery, equipment, and supplies (except electrical) trade	1
Metals and minerals (except petroleum and scrap) trade	1
Manufacturers' agents	31
Automotive trade	1
Dry-goods and apparel trade	2
Electrical trade	2
Farm products (not elsewhere specified) trade	2
Furniture and house furnishings trade	2
Hardware trade	1
Lumber and building materials (other than metal) trade	3
Manufacturers' agents—Continued.	
Machinery, equipment, and supplies (except electrical) trade	11
Metals and minerals (except petroleum and scrap) trade	1
Paper and paper products trade	2
Plumbing and heating equipment and supplies trade	2
All other trades	2
Purchasing agents	1
Farm products (not elsewhere specified) trade	1
Selling agents	21
Dry-goods and apparel trade	1
Electrical trade	4
Farm products (not elsewhere specified) trade	1
Food products (not elsewhere specified) trade	5
Groceries and food specialties trade	1
Hardware trade	1
Lumber and building materials (other than metal) trade	3
Machinery, equipment, and supplies (except electrical) trade	3
Metals and minerals (except petroleum and scrap) trade	1
All other trades	1
Wagon distributors	25
Food products (not elsewhere specified) trade	20
Confectionery and soft drinks	5
Dairy products	2
Fruits and vegetables (fresh)	10
Meat and meat products	3
Groceries and food specialties trade	4
Metals and minerals (except petroleum and scrap) trade	1
All other	1
Groceries and food specialties trade	1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL		WHOLESALE MERCHANTS (INCLUDING JOBBERS) [1]		MANUFACTURERS' SALES BRANCHES		AGENTS AND BROKERS		ALL OTHER	
	Net sales	Total expenses	Net sales	Total expenses	Net sales	Total expenses	Net sales	Total expenses	Net sales	Total expenses
Total	**$520,551**	**$57,919**	**$226,510**	**$33,574**	**$146,826**	**$9,899**	**$38,885**	**$1,471**	**$108,330**	**$12,975**
Amusement and sporting goods	4,392	615	1,266	322	3,126	293				
Automotive	22,337	4,197	10,022	1,716	5,815	831	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	10,862	1,771	10,282	1,701	(x)	(x)			(x)	(x)
Dry goods and apparel	7,310	1,027	5,314	550	(x)	(x)	549	102	(x)	(x)
Electrical	50,230	5,875	14,163	2,303	11,134	694	714	157	(x)	(x)
Farm products (not elsewhere specified)	20,825	4,564	13,026	3,734			2,229	157	5,570	673
Farm supplies (except machinery and equipment)	8,615	946	4,639	490	(x)	(x)	(x)	(x)	3,616	408
Food products (not elsewhere specified)	129,034	9,815	54,428	6,448	46,059	2,413	24,403	500	4,144	454
Forest products (except lumber)	727	44	(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings	5,092	651	1,895	288	3,133	355	64	8		
General merchandise	2,699	714	2,699	714						
Groceries and food specialties	72,073	6,609	26,815	3,134	9,989	2,244	2,950	30	32,319	1,201
Hardware	4,066	851	3,902	830	(x)	(x)	(x)	(x)		
Iron and steel scrap and other waste materials	7,145	1,113	7,145	1,113						
Jewelry and optical goods	1,944	251	1,110	75	834	176				
Leather and leather goods (except gloves and shoes)	1,336	226	1,103	175	(x)	(x)			(x)	(x)
Lumber and building materials (other than metal)	6,811	1,181	4,718	873	671	140	1,422	168		
Machinery, equipment, and supplies (except electrical)	17,675	3,161	7,870	1,514	6,068	985	2,085	162	1,652	510
Metals and minerals (except petroleum and scrap)	57,254	1,382	7,265	729	46,130	544	3,454	51	405	58
Paper and paper products	9,408	1,768	8,717	1,717	615	41	76	10		
Petroleum and petroleum products	31,705	5,746	3,005	602	(x)	(x)			28,590	5,111
Plumbing and heating equipment and supplies	17,122	3,413	14,848	2,940	1,339	217	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	16,913	611	13,729	554	2,889	46			295	11
All other	14,976	1,388	7,935	918	6,565	420	476	50		

[1] Includes "Supply and machinery distributors."

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
Total	**1,369**	**18,272**	**13,565**	**4,707**	**$28,098,521**	**$57,919,774**	**$520,550,666**	**100.0**
Individual	441	1,607	1,364	243	2,195,101	4,582,726	39,243,979	7.5
Partnership	153	1,459	1,054	405	1,863,319	4,904,435	35,064,628	6.7
Corporation	769	15,174	11,121	4,053	23,978,434	48,341,550	432,394,876	83.1
Cooperative association	5	29	24	5	57,135	85,081	13,821,542	2.7
Not indicated	1	3	2	1	4,472	5,982	25,641	

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total	1,369	$520,551	$57,919	957	$237,100	45.55	$31,310	53	$17,672	$2,945	67	$25,920	$3,6[illegible]
Amusement and sporting goods	18	4,392	615	4	168	3.83	51						
Automotive	56	22,337	4,197	35	9,405	42.11	1,572	8	1,360	200	3	2,122	[illegible]
Chemicals, drugs, and allied products	47	10,862	1,771	37	7,527	69.30	1,271	2	(x)	(x)	1	(x)	(x)
Dry goods and apparel	54	7,310	1,027	52	5,977	81.76	668				1	(x)	(x)
Electrical	55	50,230	5,875	32	9,770	19.45	1,663	0	2,183	307	5	1,030	304
Farm products (not elsewhere specified)	60	20,825	4,504	44	14,271	68.53	3,172	0	948	538	8	4,327	731
Farm supplies (except machinery and equipment)	19	8,615	940	15	3,970	46.10	415				1	154	14
Food products (not elsewhere specified)	305	129,034	9,815	244	69,501	53.86	6,665	5	507	84	8	3,068	257
Forest products (except lumber)	6	727	44	4	(x)	(x)	(x)				1	(x)	(x)
Furniture and house furnishings	20	5,092	651	10	1,254	24.63	204	2	75	20	3	520	69
General merchandise	8	2,699	714	7	(x)	(x)	(x)				1	(x)	(x)
Groceries and food specialties	140	72,073	6,699	85	37,054	52.24	3,146	3	1,495	120	7	3,771	442
Hardware	18	4,066	851	16	(x)	(x)	(x)				1	(x)	(x)
Iron and steel scrap and other waste materials	71	7,145	1,113	70	6,741	94.35	1,090						
Jewelry and optical goods	11	1,944	251	6	1,110	57.10	76						
Leather and leather goods (except gloves and shoes)	25	1,330	226	22	1,103	82.56	175	1	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal)	30	6,811	1,181	25	5,085	74.66	930	4	193	27	4	840	75
Machinery, equipment, and supplies (except electrical)	105	17,675	3,161	65	7,638	43.21	1,621	8	2,170	209	7	1,602	148
Metals and minerals (except petroleum and scrap)	38	57,254	1,382	22	8,810	15.39	743				6	1,054	87
Paper and paper products	42	9,408	1,708	31	7,451	79.20	1,450	3	505	95	2	(x)	(x)
Petroleum and petroleum products	120	31,705	5,740	40	10,038	31.66	2,064	1	(x)	(x)	3	1,128	249
Plumbing and heating equipment and supplies	48	17,122	3,413	29	8,293	48.43	1,883	3	4,734	733	2	(x)	(x)
Tobacco and tobacco products (except leaf)	32	16,013	611	20	11,541	68.24	503	1	(x)	(x)			
All other	35	14,976	1,388	24	2,820	18.83	422				2	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	68	$70,172	$3,313	88	$90,967	$9,254	128	$75,279	$7,315	6	$532	$110
Amusement and sporting goods				14	4,224	504						
Automotive	1	(x)	(x)	7	6,805	1,718	2	(x)	(x)			
Chemicals, drugs, and allied products	2	(x)	(x)	5	1,004	225						
Dry goods and apparel	1	(x)	(x)									
Electrical	4	344	49	7	36,100	3,407				1	143	25
Farm products (not elsewhere specified)	1	(x)	(x)							1	11	13
Farm supplies (except machinery and equipment)	3	4,482	517									
Food products (not elsewhere specified)	10	4,198	340	5	6,060	116	31	44,805	2,317	2	235	56
Forest products (except lumber)										1	(x)	(x)
Furniture and house furnishings	3	2,761	307	2	473	51						
General merchandise												
Groceries and food specialties	4	2,194	341	13	21,960	1,459	26	4,964	1,118	2	26	7
Hardware	1	(x)	(x)									
Iron and steel scrap and other waste materials	1	(x)	(x)									
Jewelry and optical goods	1	(x)	(x)				4	(x)	(x)			
Leather and leather goods (except gloves and shoes)	1	(x)	(x)									
Lumber and building materials (other than metal)	2	(x)	(x)	1	(x)	(x)						
Machinery, equipment, and supplies (except electrical)	8	3,497	328	14	2,472	650	3	290	115			
Metals and minerals (except petroleum and scrap)	10	46,790	552									
Paper and paper products	5	758	125	1	(x)	(x)						
Petroleum and petroleum products	1	(x)	(x)	9	1,416	187	56	18,635	3,143	1	(x)	(x)
Plumbing and heating equipment and supplies	8	1,222	156	2	(x)	(x)	4	1,285	304			
Tobacco and tobacco products (except leaf)							2	(x)	(x)			
All other	1	(x)	(x)	8	7,423	402						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Total	1,369	701	18,272	13,565	4,707	$28,098,521	3,323	$7,928,423	811	$4,195,286	14,138	$15,974,812	15,986	17,204	18,296	18,226
Amusement and sporting goods	18	7	170	87	83	307,386	23	99,464	8	56,720	139	151,202	172	174	169	168
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	7	37	18	19	40,050	8	19,718	----	----	29	20,332	36	36	35	35
Cameras and motion-picture equipment and supplies	12	----	133	69	64	267,336	15	79,746	8	56,720	110	130,870	136	138	134	133
Automotive	56	27	658	561	97	1,466,093	145	391,539	14	88,159	499	986,395	655	668	665	665
Automobiles and other motor vehicles	10	3	267	232	35	573,992	13	21,351	----	----	254	552,641	267	272	265	260
Automotive equipment	25	8	184	158	26	407,272	50	134,094	8	60,500	126	212,678	183	182	183	184
Automobile parts (new and used)	11	13	69	59	10	161,607	31	82,133	2	5,520	36	73,954	72	76	79	80
Tires and tubes	10	3	138	112	26	323,222	51	153,961	4	22,139	83	147,122	133	138	138	141
Chemicals, drugs, and allied products	47	15	555	406	149	1,047,966	157	297,316	50	238,414	348	512,236	543	550	550	562
Chemicals	4	----	22	16	6	50,064	3	8,489	1	10,400	18	31,175	21	21	19	19
Drugs and drug sundries (general line)	7	1	227	166	61	402,761	43	121,854	14	110,176	170	230,731	217	222	228	227
Drugs and drug sundries (specialty)	10	2	69	34	35	79,210	30	22,756	8	22,220	31	34,234	69	69	69	69
Paints, varnishes, lacquers, and enamels	19	9	198	166	32	393,368	71	131,220	24	76,118	103	186,030	203	202	200	198
Toilet articles and preparations	7	3	39	24	15	62,563	10	12,997	3	19,500	26	30,066	33	36	40	40
Dry goods and apparel	54	57	225	176	49	404,144	88	208,839	6	22,127	131	173,178	227	224	227	227
Clothing and furnishings (other than millinery and footwear)	27	26	134	105	29	273,257	54	151,751	6	22,127	74	99,379	138	135	136	136
Dry goods (general line)	8	12	46	32	13	61,128	6	8,910	----	----	30	52,218	43	43	45	45
Dry goods (specialty, other than specified)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	(X)	(X)	(X)	(X)	(X)	(X)
Notions	3	(X)	----	----	----	----	----	----	----	----	----	----	----	----	----	----
Piece goods	6	5	17	16	1	20,241	9	18,429	----	----	8	10,812	17	17	17	17
Shoes and other footwear	8	7	14	10	4	16,360	9	13,133	----	----	5	3,217	14	14	14	14
Electrical	55	19	1,208	899	309	2,546,193	366	995,805	45	341,628	797	1,208,760	1,033	1,084	1,117	1,115
Electrical goods (including appliances)	24	6	423	317	106	815,388	95	233,405	29	161,002	299	419,991	387	404	418	417
Electrical equipment and supplies	12	8	394	272	122	991,348	108	473,413	5	49,600	281	468,335	361	380	385	393
Radios and radio equipment	15	3	221	168	53	505,245	72	195,678	10	122,326	139	187,241	169	183	197	201
Refrigerators (electric)	4	2	170	142	28	234,212	91	93,219	1	7,800	78	133,193	116	117	117	104
Farm products (not elsewhere specified)	60	51	4,926	2,482	2,444	2,349,137	32	66,012	37	345,068	4,857	1,938,057	2,143	3,000	4,159	4,028
Cotton	1	(X)	(X)	----	(X)	(X)	----	----	----	----	(X)	(X)	(X)	(X)	(X)	(X)
Flowers and nursery stock	11	14	134	114	20	177,136	10	18,000	5	11,240	119	147,896	129	121	130	126
Grain	7	----	93	79	14	117,710	10	19,013	3	10,264	80	88,433	94	87	95	93
Hides, skins, and furs	2	(X)	(X)	(X)	----	(X)	----	----	----	----	(X)	(X)	(X)	(X)	(X)	(X)
Horses and mules	3	3	2	2	----	2,640	----	----	----	----	2	2,640	2	4	4	2
Livestock (other than horses and mules)	10	10	11	11	----	9,215	----	----	----	----	11	9,215	11	11	11	11
Tobacco (leaf)	26	21	4,684	2,275	2,409	2,041,073	12	28,999	29	323,564	4,643	1,688,510	1,905	2,775	3,911	3,794
Farm supplies (except machinery and equipment)	19	10	201	180	21	492,257	29	83,785	21	176,828	151	231,644	226	190	176	190
Farm supplies (except feed and fertilizer)	6	2	78	73	5	246,373	9	40,160	8	105,400	61	100,813	75	73	76	78
Feed	9	7	50	39	11	123,725	6	15,441	9	50,300	35	48,084	48	51	51	51
Fertilizer and fertilizer materials	4	1	73	68	5	122,159	14	28,184	4	12,128	55	81,847	103	66	49	61
Food products (except groceries)	305	195	2,704	2,472	232	4,790,265	642	1,355,305	198	758,592	1,864	2,676,368	2,514	2,656	2,662	2,555
Confectionery and soft drinks	57	44	207	186	21	377,779	73	175,813	19	43,640	115	158,326	203	212	210	207
Dairy products	20	7	353	315	38	694,328	125	219,544	19	115,370	209	359,414	340	377	349	340
Poultry and poultry products	8	2	36	32	4	66,443	4	6,835	9	17,835	23	41,773	37	35	35	37
Dairy and poultry products	12	9	145	126	19	267,807	31	75,779	5	30,754	109	161,274	137	139	148	149
Fish and sea foods	21	18	285	255	30	346,910	3	2,576	8	35,662	274	308,672	230	262	287	275
Fruits and vegetables (fresh)	106	73	663	599	64	1,185,911	121	268,066	78	277,404	464	640,441	607	655	636	613
Meats and meat products	81	42	1,015	959	56	1,851,087	285	606,692	60	237,927	670	1,006,468	960	976	997	934
Forest products (except lumber)	6	4	14	10	4	31,400	3	16,017	2	9,520	9	5,863	9	9	13	13
Furniture and house furnishings	20	13	189	146	43	310,589	16	66,185	5	22,960	168	221,444	1,295	1,370	1,199	1,340
Furniture	10	7	59	43	16	109,257	10	40,522	----	----	49	68,735	62	62	61	62
House furnishings	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Musical instruments and sheet music	1	----	(X)	(X)	----	(X)	----	----	----	----	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	8	1	223	194	29	357,665	41	77,595	11	38,575	171	241,495	215	212	218	227
Groceries	140	47	1,859	1,571	288	3,158,405	578	1,003,824	118	458,640	1,163	1,695,941	1,785	1,788	1,861	1,866
Groceries (general line)	67	15	992	815	177	1,860,204	235	552,598	80	317,657	677	989,949	945	960	983	984
Groceries (specialty)	73	32	867	756	111	1,298,201	343	451,226	38	140,983	486	705,992	840	828	878	882
Hardware	18	7	227	186	41	504,765	70	169,591	24	130,709	133	204,465	243	243	242	242
Hardware (general line)	9	5	198	161	37	441,074	61	147,015	20	106,909	117	187,146	215	215	214	214
Hardware (specialty)	9	2	29	25	4	63,691	9	22,572	4	23,800	16	17,319	28	28	28	28
Iron and steel scrap and other waste materials	71	62	335	249	86	541,129	11	58,305	14	104,698	310	378,126	340	336	330	320
Iron and steel scrap	7	4	31	29	2	77,458	1	4,000	1	4,000	29	69,458	27	27	31	31
Junk and scrap	62	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Waste rubber, rags, and paper	2	(X)	(X)	(X)	----	(X)	----	----	----	----	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	11	5	63	41	22	127,535	12	40,200	12	40,187	39	47,148	57	62	60	61
Jewelry	7	5	36	21	15	80,683	12	40,200	8	28,117	16	21,366	31	33	33	34
Optical goods	4	----	27	20	7	37,852	----	----	4	12,070	23	25,782	26	29	27	27
Leather and leather goods (except gloves and shoes)	25	21	72	58	14	140,353	17	47,620	5	28,840	50	63,893	70	72	70	70
Leather and leather belting	13	9	29	21	8	72,063	8	23,920	5	28,840	16	19,303	27	29	27	27
Luggage and leather goods	1	----	(X)	(X)	(X)	(X)	(X)	(X)	----	----	(X)	(X)	(X)	(X)	(X)	(X)
Shoe findings and cut stock	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	(X)	(X)	(X)	(X)	(X)	(X)

[1] In the majority of cases, establishments reported the average number of employees, hence this figure may not agree with any of the figures under total employees on specified dates.

[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Lumber and building materials (other than metal)	36	17	341	295	46	$641,890	52	$147,042	20	$104,720	269	$390,128	335	336	323	297
Construction and building materials (other than metal and wood)	27	15	233	199	34	474,156	36	98,617	13	73,220	184	302,319	246	248	247	224
Lumber and millwork	9	2	108	96	12	167,734	16	48,425	7	31,500	85	87,809	89	88	26	73
Machinery, equipment, and supplies (except electrical)	105	47	768	636	132	1,817,228	170	733,926	34	161,704	555	921,598	757	765	772	770
Commercial equipment and supplies	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Construction equipment and supplies	4	1	28	22	6	56,614	8	22,618	2	3,000	18	30,996	28	28	28	28
Farm machinery and equipment	3	1	19	15	4	40,724	4	5,756	2	5,000	13	29,968	19	19	19	19
Manufacturing, mining and drilling machinery, equipment, and supplies	42	20	363	300	63	962,372	66	416,813	14	55,174	283	490,385	367	367	370	375
Professional equipment and supplies	12	7	59	45	14	99,013	6	15,353			53	83,660	58	58	58	58
Service equipment and supplies	24	13	123	99	24	235,746	37	100,660	10	36,910	76	98,176	113	121	120	122
Transportation equipment and supplies	1		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	38	15	310	243	67	800,339	58	225,380	30	230,966	222	343,993	269	275	297	303
Coal	19	6	155	133	22	341,844	22	56,224	17	105,420	116	180,200	122	124	146	159
Iron and steel (except scrap)	15	8	86	70	16	105,451	22	75,356	6	30,046	58	90,049	83	84	84	75
Metals and metal work (other than iron and steel)	4	1	69	40	29	263,044	14	93,800	7	95,500	48	73,744	64	67	67	69
Paper and paper products	42	22	501	276	225	874,145	107	303,440	30	145,127	364	425,578	500	505	503	495
Paper and paper products (general line)	20	11	225	173	52	495,384	76	199,576	21	88,585	128	207,223	224	226	226	223
Paper and paper products (specialty, other than specified)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery supplies	8	8	26	24	2	37,084	9	17,816	4	7,032	13	13,136	21	23	21	25
Wall paper	1		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	120	10	1,407	1,335	72	2,500,439	238	509,509	45	168,080	1,124	1,822,850	1,363	1,382	1,406	1,412
Plumbing and heating equipment and supplies	48	13	740	612	128	1,714,590	352	808,208	45	306,773	343	599,609	698	703	714	725
Plumbing equipment and supplies	38	9	607	507	100	1,266,456	288	623,261	33	152,401	286	490,794	580	590	598	606
Heating equipment and supplies	10	4	133	105	28	448,134	64	184,947	12	154,372	57	108,815	118	113	116	119
Tobacco and tobacco products (except leaf)	32	15	202	164	38	320,048	96	178,594	15	43,827	91	106,627	198	205	195	200
All other	35	21	374	286	88	845,560	11	44,922	22	172,424	341	628,214	339	339	362	366
Books, periodicals, and newspapers	11	6	99	77	22	151,824			2	1,924	97	149,900	100	100	98	99
Oils and greases (animal and vegetable)	1		(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	5	1	127	80	47	452,621	5	36,000	17	144,500	105	272,121	135	135	129	126
Miscellaneous kinds of business	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**957**	**$227,770**	**$33,737**	**213**	**$2,471**	**$627**	**129**	**$4,571**	**$1,397**	**155**	**$11,371**	**$2,172**	**161**	**$22,490**	**$3,851**
Amusement and sporting goods	11	1,266	322	3	53	24	1	(x)	(x)	2	(x)	(x)	3	431	106
Automotive	44	10,022	1,716	4	75	18	11	375	118	11	777	174	8	1,047	332
Chemicals, drugs, and allied products	45	10,301	1,712	13	181	50	7	237	105	4	287	45	9	1,204	288
Dry goods and apparel	46	5,329	554	7	118	18	8	247	25	11	752	77	14	1,948	226
Electrical	40	14,163	2,393	4	71	15	2	(x)	(x)	4	342	125	10	1,384	309
Farm products (not elsewhere specified)	46	13,026	3,734	19	230	80	5	161	280	4	320	78	5	702	80
Farm supplies (except machinery and equipment)	14	4,639	490				1	(x)	(x)	4	285	28	4	625	65
Food products (not elsewhere specified)	228	54,428	6,448	48	595	132	29	1,103	227	47	3,485	615	35	4,836	666
Forest products (except lumber)	4	614	35	3	(x)	(x)									
Furniture and house furnishings	12	1,895	288	3	46	3	2	(x)	(x)	2	(x)	(x)	1	(x)	(x)
General merchandise	8	2,699	714	1	(x)		1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Groceries and food specialties	86	27,815	3,227	11	128	27	8	291	56	10	667	92	9	1,202	92
Hardware	15	3,902	830	4	57	6	2	(x)	(x)	1	(x)	(x)	2	(x)	(x)
Iron and steel scrap and other waste materials	71	7,145	1,113	42	328	89	9	207	94	6	435	91	4	555	154
Jewelry and optical goods	6	1,110	75	2	(x)	(x)	2	(x)	(x)						
Leather and leather goods (except gloves and shoes)	22	1,103	175	5	67	7	7	232	46	8	517	77	2	(x)	(x)
Lumber and building materials (other than metal)	26	4,718	873	4	51	15	5	146	58	4	260	76	4	567	78
Machinery, equipment, and supplies (except electrical)	68	8,002	1,542	24	242	70	8	208	81	13	902	228	12	1,720	370
Metals and minerals (except petroleum and scrap)	20	7,359	756	2	(x)	(x)	4	131	44	3	237	48	5	604	104
Paper and paper products	36	8,717	1,717	3	39	10	6	200	69	10	818	176	5	643	142
Petroleum and petroleum products	17	3,005	602				4	152	57	3	220	45	5	721	121
Plumbing and heating equipment and supplies	36	14,848	2,949	2	(x)	(x)	3	108	9	2	(x)	(x)	10	1,465	255
Tobacco and tobacco products (except leaf)	28	13,729	554	1	(x)	(x)				3	245	22	6	978	102
All other	28	7,935	918	8	86	33	4	133	18	2	(x)	(x)	7	918	190

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**85**	**$20,937**	**$3,126**	**57**	**$19,889**	**$2,888**	**36**	**$16,153**	**$1,990**	**77**	**$53,813**	**$7,509**	**44**	**$76,075**	**$10,177**
Amusement and sporting goods	1	(x)	(x)	1	(x)	(x)									
Automotive	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)	4	5,161	680
Chemicals, drugs, and allied products	3	747	111	1	(x)	(x)	1	(x)	(x)	4	2,462	476	3	4,295	533
Dry goods and apparel	4	962	92	1	(x)	(x)				1	(x)	(x)			
Electrical	5	1,136	157	4	1,369	264	4	1,842	380	3	2,424	315	4	5,528	820
Farm products (not elsewhere specified)	4	953	140	2	(x)	(x)	1	(x)	(x)	3	2,633	428	3	6,865	2,550
Farm supplies (except machinery and equipment)	1	(x)	(x)				1	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Food products (not elsewhere specified)	17	4,048	675	13	4,590	556	6	2,851	289	20	12,508	1,876	13	20,412	1,412
Forest products (except lumber)										1	(x)	(x)			
Furniture and house furnishings	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)						
General merchandise				2	(x)	(x)				2	(x)	(x)			
Groceries and food specialties	11	2,866	334	13	4,449	661	3	1,306	94	15	10,042	1,232	6	6,864	630
Hardware	3	798	109							2	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	2	(x)	(x)	1	(x)	(x)	3	1,292	138	3	2,142	274	1	(x)	(x)
Jewelry and optical goods							1	(x)	(x)	1	(x)	(x)			
Leather and leather goods (except gloves and shoes)															
Lumber and building materials (other than metal)	3	750	86	2	(x)	(x)	2	(x)	(x)	2	(x)	(x)			
Machinery, equipment, and supplies (except electrical)	5	1,143	169	3	1,079	147				3	2,558	471			
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	1	(x)	(x)				2	(x)	(x)	2	(x)	(x)
Paper and paper products	5	1,278	215	2	(x)	(x)	2	(x)	(x)	1	(x)	(x)	2	(x)	(x)
Petroleum and petroleum products	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Plumbing and heating equipment and supplies	6	1,493	274	5	1,698	248	4	1,706	349	2	(x)	(x)	2	(x)	(x)
Tobacco and tobacco products (except leaf)	5	1,227	61	2	(x)	(x)	4	1,768	65	6	(x)	(x)	1	(x)	(x)
All other	4	948	194				1	(x)	(x)	1	(x)	(x)	1	(x)	(x)

[1] For the purposes of this tabulation the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 50,000 TO 100,000 POPULATION		CITIES OF 20,000 TO 50,000 POPULATION										
	Bridgeport	Hartford	New Haven	New Britain	Waterbury	Bristol	Danbury	Meriden	Middletown	New London	Norwalk	Norwich	Stamford	Torrington	West Hartford Town	West Haven Town
Total	145	323	389	24	37	4	18	37	12	29	17	33	50	15	3	10
Amusement and sporting goods	1	2	14													
Automotive	10	20	9		4			1	2	1			5	2		1
Chemicals, drugs, and allied products	5	14	17		3					1		3	3			
Dry goods and apparel	6	11	28		4			1				3				
Electrical	9	22	14		3			1		1	1		2			1
Farm products (not elsewhere specified)		25	7		1			1	2			1				
Farm supplies (except machinery and equipment)		5	3		1						2	2		1		
Food products (not elsewhere specified)	25	40	110	7	16	3	6	0	4	11	6	11	14	4		3
Forest products (except lumber)		1	3													
Furniture and house furnishings	1	10	7													
General merchandise	2	1	5													
Groceries and food specialties	19	28	33	5	13		1	0	1	5	2	5	4	3		
Hardware	2	7	5	1												
Iron and steel scrap and other waste materials	1	18	18	1	9		1	9				2	3			
Jewelry and optical goods	1	4	3		2							1	1			
Leather and leather goods (except gloves and shoes)	4	4	5	2	3		1	1				1	1	1		
Lumber and building materials (other than metal)	2	8	10	1	2			1	1			1			2	
Machinery, equipment, and supplies (except electrical)	19	38	37	2	3			1								
Metals and minerals (except petroleum and scrap)	4	8	17		3			1							1	2
Paper and paper products	6	11	10	1	4					2		2	4			
Petroleum and petroleum products	14	16	10	3	0		5	2	1	0	3	3	5	2		3
Plumbing and heating equipment and supplies	5	16	10		4		2	1		1	2	1	5			
Tobacco and tobacco products (except leaf)	3	7	5	1	2	1	2	1	1	1	1	1	2	1		
All other	6	7	9		1			1				1	1	1		

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$520,551	$485,661	93.3
Amusement and sporting goods	4,392	4,344	98.9
Automotive	22,337	21,847	97.8
Chemicals, drugs, and allied products	10,862	10,834	99.7
Dry goods and apparel	7,310	6,745	92.3
Electrical	50,230	50,070	99.7
Farm products (not elsewhere specified)	20,825	20,047	96.3
Farm supplies (except machinery and equipment)	8,615	8,237	95.6
Food products (not elsewhere specified)	129,034	122,201	94.7
Forest products (except lumber)	727	707	97.2
Furniture and house furnishings	5,092	4,785	94.0
General merchandise	2,699	2,309	85.6
Groceries and food specialties	72,073	57,839	80.3
Hardware	$4,066	$3,646	89.7
Iron and steel scrap and other waste materials	7,145	7,058	98.8
Jewelry and optical goods	1,944	1,944	100.0
Leather and leather goods (except gloves and shoes)	1,336	1,287	96.3
Lumber and building materials (other than metal)	6,811	6,519	95.7
Machinery, equipment, and supplies (except electrical)	17,075	13,703	78.0
Metals and minerals (except petroleum and scrap)	57,264	55,038	96.1
Paper and paper products	9,408	9,346	99.3
Petroleum and petroleum products	31,705	30,676	96.8
Plumbing and heating equipment and supplies	17,122	16,703	97.6
Tobacco and tobacco products (except leaf)	16,913	14,835	87.7
All other	14,976	14,851	99.2

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, page 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$520,551
Sales not reported by commodities	34,890
Reported commodity sales (100 per cent)	485,661
Aluminum ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	8
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	8
Automobiles, trucks, and tractors, new and used (*1.7 per cent of reported commodity sales*)	8,160
Automotive trade:	
Manufacturers' sales branches	296
Warehouses (distributing)	1,308
Wholesale merchants	6,213
Electrical trade:	
Manufacturers' sales branches	44
General merchandise trade:	
Wholesale merchants	260
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	40
Automotive equipment, parts, and accessories (*3.0 per cent of reported commodity sales*)	14,608
Automotive trade:	
District sales offices	4,106
Manufacturers' agents	110
Manufacturers' sales branches	5,310
Warehouses (distributing)	81
Wholesale merchants	3,117
Electrical trade:	
General sales offices	713
Manufacturers' sales branches	12
Selling agents	36
Wholesale merchants	389
General merchandise trade:	
Wholesale merchants	28
Hardware trade:	
Wholesale merchants	337
Petroleum and petroleum products trade:	
Bulk tank stations	43
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	324
Bakery products (cakes, biscuits, crackers, etc.) (*1.8 per cent of reported commodity sales*)	8,850
Food products (not elsewhere specified) trade:	
Wholesale merchants	11
Grocery and food specialties trade:	
Chain store warehouses	1,282
Manufacturers' sales branches	7,281
Wholesale merchants	285
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	186
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	184
Books, magazines, and newspapers (*0.5 per cent of reported commodity sales*)	2,280
Amusement and sporting goods trade:	
Manufacturers' sales branches	17
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Electrical trade:	
Manufacturers' sales branches	85
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	198
Wholesale merchants	13
All other trades:	
Manufacturers' sales branches	29
Selling agents	443
Wholesale merchants	1,487
Brick, tile, and terra cotta (*0.2 per cent of reported commodity sales*)	1,025
Electrical trade:	
Manufacturers' sales branches	98
General merchandise trade:	
Wholesale merchants	90
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	202
Selling agents	386
Wholesale merchants	228
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	19
Building materials not classified elsewhere (*0.1 per cent of reported commodity sales*)	$560
Hardware trade:	
Wholesale merchants	17
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	20
Selling agents	110
Wholesale merchants	391
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
Paper and paper products trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Building materials (ornamental metals) (*0.1 per cent of reported commodity sales*)	353
Furniture and house furnishings trade:	
Manufacturers' sales branches	50
Hardware trade:	
Wholesale merchants	20
Lumber and building materials (other than metal) trade:	
Selling agents	98
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	36
Wholesale merchants	84
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	65
Building stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	14
Lumber and building materials (other than metal) trade:	
Wholesale merchants	14
Cameras and photographic supplies (*0.8 per cent of reported commodity sales*)	4,003
Amusement and sporting goods trade:	
Manufacturers' sales branches	2,902
Wholesale merchants	1,098
General merchandise trade:	
Wholesale merchants	3
Canned goods (food products) (*2.0 per cent of reported commodity sales*)	9,717
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	389
Wholesale merchants	46
Grocery and food specialties trade:	
Brokers	990
Cash-and-carry wholesalers	236
Chain store warehouses	1,529
Importers	200
Wholesale merchants	6,327
Cement, lime, and plaster (*0.3 per cent of reported commodity sales*)	1,675
General merchandise trade:	
Wholesale merchants	371
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	572
Wholesale merchants	732
Chemicals, industrial and heavy (*0.2 per cent of reported commodity sales*)	1,190
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	522
Wholesale merchants	668
Chemicals, refined, and other related products (*less than 0.1 per cent of reported commodity sales*)	235
Chemical, drug, and allied products trade:	
Wholesale merchants	197
Farm supplies (except machinery and equipment) trade:	
General sales offices	6
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Paper and paper products trade:	
Wholesale merchants	4
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	273
General merchandise trade:	
Wholesale merchants	48
China, glassware, and crockery—Continued.	
Hardware trade:	
Wholesale merchants	86
Lumber and building materials (other than metal) trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	160
Paper and paper products trade:	
Wholesale merchants	12
All other trades:	
Wholesale merchants	17
Cigars, cigarettes, and tobacco (except leaf) (*2.9 per cent of reported commodity sales*)	14,020
Grocery and food specialties trade:	
Chain store warehouses	441
Manufacturers' sales branches	1
Wholesale merchants	544
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	274
Manufacturers' sales branches	2,889
Wholesale merchants	9,871
Clothing and furnishings, men's and boys' (*0.3 per cent of reported commodity sales*)	1,565
Amusement and sporting goods trade:	
Manufacturers' sales branches	6
Dry goods and apparel trade:	
Selling agents	2
Wholesale merchants	1,556
General merchandise trade:	
Wholesale merchants	1
Clothing, women's and children's (*0.6 per cent of reported commodity sales*)	2,716
Dry goods and apparel trade:	
Cash-and-carry wholesalers	32
Manufacturers' sales branches	1,315
Selling agents	17
Wholesale merchants	1,351
General merchandise trade:	
Wholesale merchants	1
Coal and coke (*1.7 per cent of reported commodity sales*)	8,428
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	14
Wholesale merchants	15
General merchandise trade:	
Wholesale merchants	48
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	307
Drop shippers	176
Manufacturers' sales branches	134
Selling agents	994
Semi-jobbers	22
Wagon distributors	135
Wholesale merchants	6,476
Petroleum and petroleum products trade:	
Wholesale merchants	47
Confectionery and soft drinks (*1.7 per cent of reported commodity sales*)	8,239
Chemical, drug, and allied products trade:	
Wholesale merchants	9
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	104
Wholesale merchants	1,077
General merchandise trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Cash-and-carry wholesalers	14
Chain-store warehouses	427
Wagon distributors	58
Wholesale merchants	4,914
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	25
Paper and paper products trade:	
Wholesale merchants	16
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	20
Wholesale merchants	1,564
All other trades:	
Wholesale merchants	9
Copper ingots, bars, sheets, shapes, etc. (*5.6 per cent of reported commodity sales*)	27,358
Electrical trade:	
Manufacturers' sales branches	2
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	37

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Copper ingots, bars, sheets, shapes, etc.—Con.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	$27,080
Wholesale merchants	25
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	150
Cotton, raw, including linters (*0.1 per cent of reported commodity sales*)	350
Farm products (not elsewhere specified) trade:	
Brokers	350
Dairy products and eggs (*7.0 per cent of reported commodity sales*)	34,148
Food products (not elsewhere specified) trade:	
Commission merchants	314
Manufacturers' sales branches	7,479
Selling agents	12,450
Wagon distributors	1,206
Wholesale merchants	8,274
Grocery and food specialties trade:	
Cash-and-carry wholesalers	108
Chain-store warehouses	3,168
Importers	100
Manufacturers' sales branches	25
Wagon distributors	141
Wholesale merchants	883
Drugs and drug sundries (*1.0 per cent of reported commodity sales*)	4,764
Chemical, drug, and allied products trade:	
Wholesale merchants	4,507
General merchandise trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	89
Paper and paper products trade:	
Wholesale merchants	84
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	79
All other trades:	
Wholesale merchants	1
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	487
Dry goods and apparel trade:	
Wholesale merchants	438
General merchandise trade:	
Wholesale merchants	49
Electrical appliances, equipment, and supplies (*8.4 per cent of reported commodity sales*)	40,772
Automotive trade:	
Manufacturers' sales branches	8
Wholesale merchants	49
Electrical trade:	
General sales offices	23,505
Manufacturers' agents	1
Manufacturers' sales branches	8,255
Selling agents	568
Wholesale merchants	6,342
General merchandise trade:	
Wholesale merchants	57
Hardware trade:	
Wholesale merchants	0
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	34
Paper and paper products trade:	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	48
Wholesale merchants	916
All other trades:	
Wholesale merchants	983
Farm products not classified elsewhere (*0.2 per cent of reported commodity sales*)	1,036
Farm products (not elsewhere specified) trade:	
Assemblers	5
Wholesale merchants	125
Farm supplies (except machinery and equipment) trade:	
General sales offices	31
Wholesale merchants	120
Food products (not elsewhere specified) trade:	
Commission merchants	746
Feeds (mixed and other) (*0.2 per cent of reported commodity sales*)	771
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	756
Grocery and food specialties trade:	
Wholesale merchants	15
Fertilizer and fertilizer materials (*0.4 per cent of reported commodity sales*)	$2,115
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	3
Farm supplies (except machinery and equipment) trade:	
Brokers	35
General sales offices	21
Manufacturers' sales branches	154
Wholesale merchants	1,896
General merchandise trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	2
Fish and sea foods, fresh and processed (*0.2 per cent of reported commodity sales*)	775
Food products (not elsewhere specified) trade:	
Wholesale merchants	682
Grocery and food specialties trade:	
Wholesale merchants	93
Food products not classified elsewhere (*0.5 per cent of reported commodity sales*)	2,315
Dry goods and apparel trade:	
Importers	4
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Wholesale merchants	1,116
Grocery and food specialties trade:	
Drop shippers	41
Importers	600
Manufacturers' sales branches	484
Wholesale merchants	69
Fruits and vegetables (fresh and dried) (*8.1 per cent of reported commodity sales*)	30,561
Food products (not elsewhere specified) trade:	
Brokers	3,072
Chain-store warehouses	2,288
Commission merchants	2,943
Selling agents	709
Wagon distributors	118
Wholesale merchants	25,219
Grocery and food specialties trade:	
Brokers	750
Cash-and-carry wholesalers	3
Chain-store warehouses	2,823
Wholesale merchants	1,636
Furniture, wooden and metal (*0.2 per cent of reported commodity sales*)	1,141
Electrical trade:	
Selling agents	2
Furniture and house furnishings trade:	
Manufacturers' agents	64
Manufacturers' sales branches	248
Wholesale merchants	647
Hardware trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical trade):	
Wholesale merchants	180
Paper and paper products trade:	
Wholesale merchants	1
All other trades:	
Wholesale merchants	33
Glass, sheet (*0.1 per cent of reported commodity sales*)	610
Chemical, drug, and allied products trade:	
Wholesale merchants	21
Electrical trade:	
Manufacturers' sales branches	3
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	307
Wholesale merchants	89
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	125
Grain (wheat, corn, oats, etc.) (*0.5 per cent of reported commodity sales*)	2,413
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	86
Wholesale merchants	1,581
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	746
Groceries (*4.7 per cent of reported commodity sales*)	$22,827
Farm products (not elsewhere specified) trade:	
Wholesale merchants	203
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	152
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,353
Wholesale merchants	932
Grocery and food specialties trade:	
Brokers	1,166
Cash-and-carry wholesalers	711
Chain-store warehouses	3,090
Importers	100
Manufacturers' sales branches	2,200
Selling agents	9
Wagon distributors	101
Wholesale merchants	12,690
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	111
Hardware (*0.9 per cent of reported commodity sales*)	4,538
Amusement and sporting goods trade:	
Wholesale merchants	37
Automotive trade:	
District sales offices	822
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Electrical trade:	
Manufacturers' sales branches	35
Wholesale merchants	100
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	3
General merchandise trade:	
Wholesale merchants	188
Hardware trade:	
Selling agents	53
Wholesale merchants	1,716
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	136
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	9
Selling agents	38
Wholesale merchants	639
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	28
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	726
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	246
Farm supplies (except machinery and equipment) trade:	
Drop shippers	110
Wholesale merchants	127
Grocery and food specialties trade:	
Wholesale merchants	3
Hides, skins, and raw furs (*less than 0.1 per cent of reported commodity sales*)	43
Farm products (not elsewhere specified) trade:	
Wholesale merchants	8
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	35
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	34
Farm products (not elsewhere specified) trade:	
Wholesale merchants	34
House furnishings and supplies (*0.9 per cent of reported commodity sales*)	4,467
Automotive trade:	
Manufacturers' sales branches	14
Furniture and house furnishings trade:	
Manufacturers' sales branches	2,539
Wholesale merchants	1,202
General merchandise trade:	
Wholesale merchants	225
Grocery and food specialties trade:	
Chain-store warehouses	275
Wholesale merchants	63
Hardware trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	148

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net Sales
Iron and steel and products (except as classified) (*1.3 per cent of reported commodity sales*)	$6,436
Electrical trade:	
Manufacturers' sales branches	55
General merchandise trade:	
Wholesale merchants	2
Hardware trade:	
Manufacturers' sales branches	50
Wholesale merchants	537
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,663
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Wholesale merchants	769
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	27
Importers	94
Manufacturers' sales branches	1,335
Wholesale merchants	413
Paper and paper products trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1,416
All other trades:	
Wholesale merchants	54
Jewelry (*0.4 per cent of reported commodity sales*)	1,830
Chemical, drug, and allied products trade:	
Wholesale merchants	4
General merchandise trade:	
Wholesale merchants	24
Hardware trade:	
Wholesale merchants	7
Jewelry and optical goods trade:	
Manufacturers' sales branches	660
Wholesale merchants	1,110
All other trades:	
Wholesale merchants	25
Junk and scrap (*1.1 per cent of reported commodity sales*)	5,475
Electrical trade:	
Manufacturers' sales branches	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	5,395
Machinery equipment and supplies (except electrical) trade:	
Wholesale merchants	23
All other trades:	
Wholesale merchants	56
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	27
Hardware trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	24
Leather and cut stock (*0.1 per cent of reported commodity sales*)	649
Dry goods and apparel trade:	
Wholesale merchants	13
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	636
Livestock (except horses and mules) (*less than 0.1 per cent of reported commodity sales*)	16
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
Farm supplies (except machinery and equipment) trade:	
General sales offices	9
Wholesale merchants	1
Logs, piles, poles, etc. (*less than 0.1 per cent of reported commodity sales*)	198
Electrical trade:	
Manufacturers' sales branches	24
Forest products (except lumber) trade:	
Wholesale merchants	173
All other trades:	
Wholesale merchants	1
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	44
Hardware trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	34
All other trades:	
Wholesale merchants	9

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net Sales
Lumber, rough and dressed (*0.3 per cent of reported commodity sales*)	$1,577
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	9
Wholesale merchants	20
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	26
Wholesale merchants	1,522
Machinery, equipment, and supplies (industrial) (*2.8 per cent of reported commodity sales*)	13,402
Automotive trade:	
Manufacturers' sales branches	95
Electrical trade:	
Manufacturers' sales branches	131
Wholesale merchants	19
General merchandise trade:	
Wholesale merchants	8
Hardware trade:	
Wholesale merchants	211
Leather and leather goods (except gloves and shoes) trade:	
Drop shippers	143
Manufacturers' sale branches	85
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	20
Wholesale merchants	219
Machinery, equipment, and supplies (except electrical) trade:	
District sale offices	1,519
Importers	132
Manufacturers' agents	1,580
Manufacturers' sales branches	2,285
Selling agents	95
Wholesale merchants	2,376
Paper and paper products trade:	
Wholesale merchants	146
Plumbing and heating equipment and supplies trade:	
District sales offices	901
Manufacturers' sales branches	397
Wholesale merchants	3,031
All other trades:	
Wholesale merchants	2
Machinery, equipment, and supplies (farm and garden) (*0.1 per cent of reported commodity sales*)	603
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	1
Farm supplies (except machinery and equipment) trade:	
General sales offices	2
Wholesale merchants	167
Hardware trade:	
Wholesale merchants	216
Lumber and building materials (other than metal) trade:	
Wholesale merchants	75
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	141
Paper and paper products trade:	
Wholesale merchants	1
Meats and meat products, fresh and cured (*10.6 per cent of reported commodity sales*)	51,428
Food products (not elsewhere specified) trade:	
Commission merchants	4,193
Manufacturers' sales branches	30,245
Wagon distributors	139
Wholesale merchants	10,498
Grocery and food specialties trade:	
Chain store warehouses	207
Manufacturers' sales branches	1
Wagon distributors	68
Wholesale merchants	77
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	67
Furniture and house furnishings trade:	
Wholesale merchants	35
All other trades:	
Wholesale merchants	32
Nonferrous metals not classified elsewhere (*3.6 per cent of reported commodity sales*)	17,425
Hardware trade:	
Wholesale merchants	27
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	17,398

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net Sales
Notions and dry goods, small wares (*less than 0.1 per cent of reported commodity sales*)	$200
Amusement and sporting goods trade:	
Wholesale merchants	4
Dry goods and apparel trade:	
Wholesale merchants	142
General merchandise trade:	
Wholesale merchants	6
Paper and paper products trade:	
Wholesale merchants	44
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	1
Office and store machines and equipment (*0.2 per cent of reported commodity sales*)	938
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	69
Manufacturers' sales branches	525
Wholesale merchants	344
Oils, animal and vegetable (*less than 0.1 per cent of reported commodity sales*)	72
Chemical, drug, and allied products trade:	
Wholesale merchants	51
All other trades:	
Wholesale merchants	21
Optical goods (*less than 0.1 per cent of reported commodity sales*)	174
Jewelry and optical goods trade:	
Manufacturers' sales branches	174
Paints, varnishes, and lacquers (*0.8 per cent of reported commodity sales*)	3,843
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	41
Wholesale merchants	3,268
Electrical trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	33
Hardware trade:	
Wholesale merchants	29
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	116
Wholesale merchants	44
All other trades:	
Wholesale merchants	307
Paper (wrapping, book, wallpaper, etc.) (*1.3 per cent of reported commodity sales*)	6,286
Chemical, drug, and allied products trade:	
Wholesale merchants	328
General merchandise trade:	
Wholesale merchants	79
Paper and paper products trade:	
Manufacturers' sales branches	403
Wholesale merchants	5,464
All other trades:	
Wholesale merchants	12
Paper products (*0.5 per cent of reported commodity sales*)	2,523
General merchandise trade:	
Wholesale merchants	67
Hardware trade:	
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	68
Paper and paper products trade:	
Manufacturers' agents	46
Manufacturers' sales branches	126
Wholesale merchants	2,156
All other trades:	
Wholesale merchants	25
Petroleum and petroleum products (*6.3 per cent of reported commodity sales*)	30,582
Automotive trade:	
Warehouses (distributing)	7
Wholesale merchants	37
General merchandise trade:	
Wholesale merchants	72
Hardware trade:	
Wholesale merchants	1
Petroleum and petroleum products trade:	
Bulk tank stations	28,267
Manufacturers' sales branches	110
Wholesale merchants	2,088
Piece goods, all kinds (*0.1 per cent of reported commodity sales*)	694
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Dry goods and apparel trade:	
Wholesale merchants	686
Paper and paper products trade:	
Wholesale merchants	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Plumbing and heating equipment and supplies (*1.8 per cent of reported commodity sales*)	$8,837
General merchandise trade:	
Wholesale merchants	37
Hardware trade:	
Wholesale merchants	78
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	42
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	74
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	31
Manufacturers' sales branches	809
Wholesale merchants	7,676
Radio sets, parts, and accessories (*1.4 per cent of reported commodity sales*)	6,673
Automotive trade:	
Wholesale merchants	190
Electrical trade:	
Manufacturers' sales branches	88
Selling agents	107
Wholesale merchants	6,192
Hardware trade:	
Wholesale merchants	96
Refrigerators, mechanical (household and commercial) (*0.5 per cent of reported commodity sales*)	2,336
Electrical trade:	
Manufacturers' sales branches	1,233
Wholesale merchants	1,103
Sand, gravel, and crushed stone (*less than 0.1 per cent of reported commodity sales*)	103
Lumber and building materials (other than metal) trade:	
Wholesale merchants	102
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Secondhand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	527
Electrical trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	476
All other trades:	
Wholesale merchants	28
Seeds (field and garden) and bulbs (*1.0 per cent of reported commodity sales*)	4,628
Farm products (not elsewhere specified) trade:	
Wholesale merchants	813
Farm supplies (except machinery and equipment) trade:	
District and general sales offices	3,376
Wholesale merchants	434
Hardware trade:	
Wholesale merchants	5
Sheet-metal work (*less than 0.1 per cent of reported commodity sales*)	102
Electrical trade:	
Manufacturers' sales branches	70
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	32
Shoes and other footwear (including rubber) (*0.1 per cent of reported commodity sales*)	530
Amusement and sporting goods trade:	
Manufacturers' sales branches	3
Automotive trade:	
Manufacturers' sales branches	81
Dry goods and apparel trade:	
Chain-store warehouses	20
Commission merchants	16
Manufacturers' sales branches	64
Wholesale merchants	342
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	4
Soaps and toilet preparations (*0.6 per cent of reported commodity sales*)	2,749
Chemical, drug, and allied products trade:	
Wholesale merchants	1,030
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	310
Grocery and food specialties trade:	
Cash-and-carry wholesalers	4
Chain-store warehouses	523
Wholesale merchants	727
Soaps and toilet preparations—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$114
Paper and paper products trade:	
Wholesale merchants	35
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	1
Sporting goods (*0.1 per cent of reported commodity sales*)	462
Amusement and sporting goods trade:	
Manufacturers' sales branches	198
Wholesale merchants	59
Dry goods and apparel trade:	
Manufacturers' agents	101
General merchandise trade:	
Wholesale merchants	31
Hardware trade:	
Wholesale merchants	71
Paper and paper products trade:	
Wholesale merchants	2
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	609
Amusement and sporting goods trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Electrical trade:	
Manufacturers' sales branches	107
General merchandise trade:	
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	18
Paper and paper products trade:	
Manufacturers' agents	30
Manufacturers' sales branches	85
Wholesale merchants	280
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	54
Surgical, dental, and hospital equipment and supplies (*0.8 per cent of reported commodity sales*)	813
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
Wholesale merchants	780
Textile products not classified elsewhere (*2.3 per cent of reported commodity sales*)	11,241
Dry goods and apparel trade:	
Wholesale merchants	636
Metals and minerals (except petroleum and scrap) trade:	
Semi-jobbers	3
All other trades:	
Manufacturers' sales branches	6,359
Wholesale merchants	4,243
Tin, block (*less than 0.1 per cent of reported commodity sales*)	3
Hardware trade:	
Wholesale merchants	3
Tobacco, leaf (*3.5 per cent of reported commodity sales*)	16,818
Farm products (not elsewhere specified) trade:	
Assemblers	5,125
Commission merchants	383
Country buyers on salary or commission basis	69
Purchasing agents	1,208
Selling agents	105
Wholesale merchants	9,814
Farm supplies (except machinery and equipment) trade:	
Brokers	10
All other trades:	
Wholesale merchants	44
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	87
Chemical, drug, and allied products trade:	
Wholesale merchants	70
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Paper and paper products trade:	
Wholesale merchants	3
Toys and games (*0.1 per cent of reported commodity sales*)	$257
Amusement and sporting goods trade:	
Wholesale merchants	12
General merchandise trade:	
Wholesale merchants	110
Hardware trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	92
All other trades:	
Wholesale merchants	25
Wood products (*0.3 per cent of reported commodity sales*)	1,524
Electrical trade:	
Manufacturers' sales branches	28
Forest products (except lumber) trade:	
Wholesale merchants	428
Hardware trade:	
Wholesale merchants	22
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	129
Wholesale merchants	334
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	17
Paper and paper products trade:	
Wholesale merchants	61
All other trades:	
Wholesale merchants	5
Zinc bars, plate, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	3
Hardware trade:	
Wholesale merchants	3
Miscellaneous commodities (*0.8 per cent of reported commodity sales*)	3,986
Automotive trade:	
Wholesale merchants	3
Chemical, drug, and allied products trade:	
Wholesale merchants	84
Dry goods and apparel trade:	
Importers	10
Electrical trade:	
Manufacturers' sales branches	639
Farm products (not elsewhere specified) trade:	
Brokers	7
Farm supplies (except machinery and equipment) trade:	
General sales offices	55
Wholesale merchants	8
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	115
Wholesale merchants	172
Forest products (except lumber) trade:	
Manufacturers' sales branches	103
General merchandise trade:	
Wholesale merchants	429
Grocery and food specialties trade:	
Brokers	35
Cash-and-carry wholesalers	6
Wholesale merchants	306
Hardware trade:	
Wholesale merchants	28
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	5
Wholesale merchants	337
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	275
Wholesale merchants	251
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	184
Paper and paper products trade:	
Wholesale merchants	94
Petroleum and petroleum products trade:	
Bulk tank stations	119
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	155
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	17
All other trades:	
Manufacturers' sales branches	178
Wholesale merchants	367

DELAWARE

CONTENTS

	Page
Map	326
Table 1.—Summary of wholesale trade, by principal classifications	327
Table 2.—Wholesalers only, by kinds of business	327
Table 3.—Wholesale trade, by kind of business	329
Table 4.—Wholesale trade, by type of establishment	331
Table 5.—Number of establishments, by type and kind of business	332
Tables 6, 7.—Net sales and total expenses, by type of establishment and kind of business	333
Table 8.—Summary of wholesale trade, by character of organization	333
Table 9.—Wholesale trade, by the number of marketing units and kind of business	334
Table 10.—Employees engaged in wholesale trade, by kind of business	335
Table 11.—Classification of wholesale merchants according to net sales, by kind of business	336
Table 12.—Number of wholesale establishments, by kind of business, for cities having 20,000 population and over	336
Table 13.—Commodity sales, by kind of business and type of establishment	336

WHOLESALE CENTERS IN DELAWARE

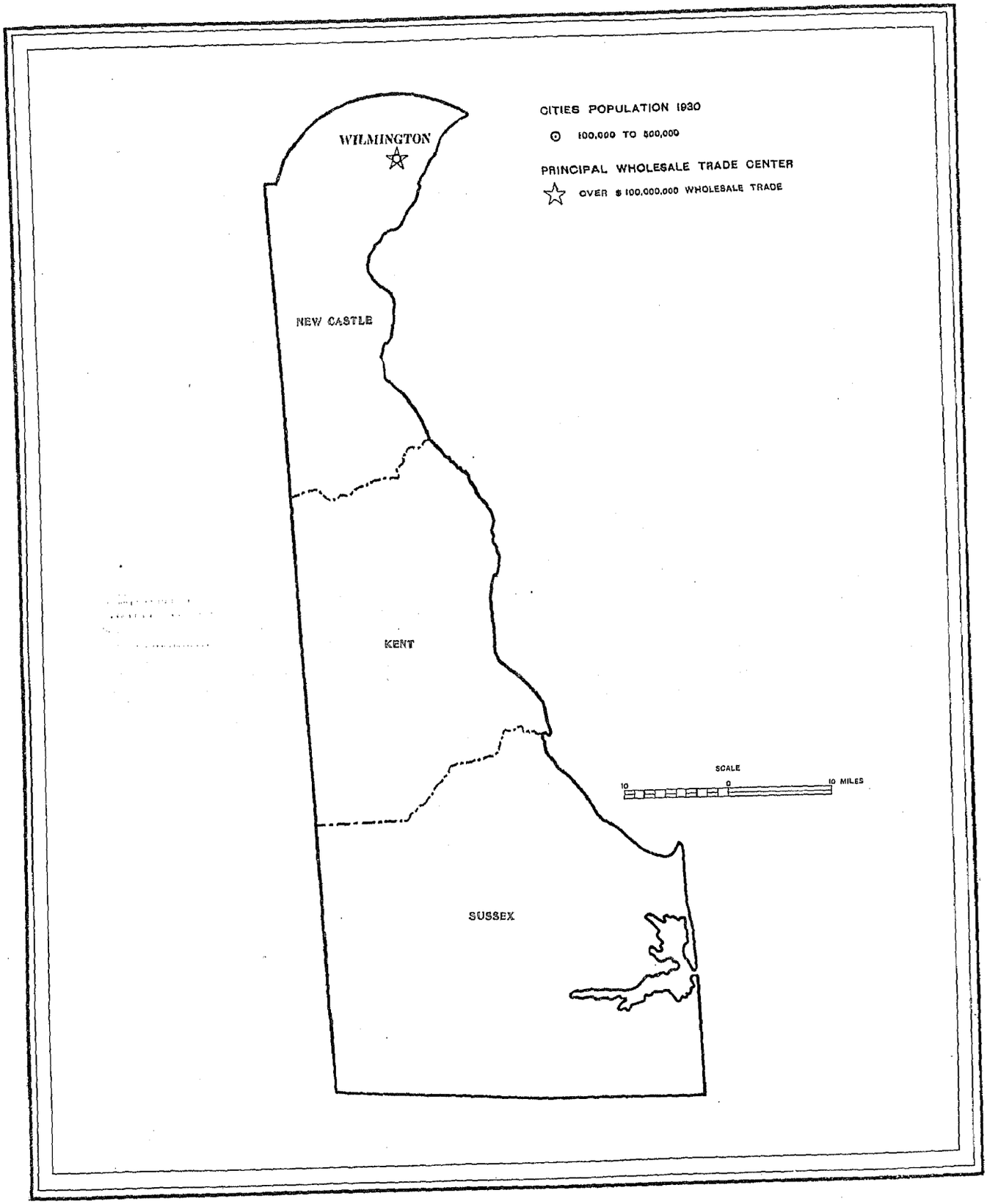

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State [1]	286	2,094	1,715	379	$3,778,297	$7,328,768	$10,514,193	$118,086,590	100.00
Automotive	4	54	41	13	120,049	178,035	224,286	1,032,327	.87
Chemicals, drugs, and allied products	12	692	512	180	1,323,607	2,456,623	6,358,463	68,841,307	58.30
Dry goods and apparel	3	15	14	1	30,104	54,732	59,809	426,595	.36
Electrical	5	74	59	15	169,230	233,584	148,992	1,249,973	1.06
Farm products (not elsewhere specified)	26	37	36	1	32,677	119,226	63,883	1,876,112	1.59
Food products (not elsewhere specified)	104	272	245	27	331,932	666,900	215,586	11,738,594	9.94
Forest products (except lumber)	12	47	43	4	43,522	77,685	205,377	938,266	.79
Groceries and food specialties	20	241	212	29	440,986	843,919	536,380	5,316,861	4.50
Hardware	8	48	43	5	92,820	167,077	241,041	858,936	.73
Iron and steel scrap and other waste materials	9	25	24	1	32,278	53,092	52,781	389,761	.33
Lumber and building materials (other than metal)	14	158	137	21	282,314	454,974	430,873	4,097,633	3.98
Machinery, equipment, and supplies (except electrical)	5	52	33	19	109,720	395,541	679,363	5,751,592	4.87
Paper and paper products	4	5	2	3	14,613	17,038	205	219,620	.19
Petroleum and petroleum products	40	193	180	13	341,818	976,359	203,464	7,233,805	6.13
Plumbing and heating equipment and supplies	4	43	36	7	65,863	122,981	156,397	947,841	.80
Tobacco and tobacco products (except leaf)	8	56	41	15	97,670	163,969	96,393	2,509,357	2.13
All other	4	36	21	15	107,956	210,933	441,358	2,010,509	1.70

[1] The total includes 2 establishments in farm supplies (except machinery and equipment), 2 in furniture and house furnishings, 1 in general merchandise, 1 in jewelry and optical goods, 2 in leather and leather goods (except gloves and shoes), and 1 in metals and minerals (except petroleum and scrap).

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 238,380)													
Total	125	889	717	172	$1,523,113	$2,560,342	$2,697,295	$21,280,665	100.00	$13,573,127	63.78	$1,104,362	$1,660,930
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants [2]	118	859	694	165	1,436,418	2,419,770	2,616,508	19,117,159	89.83	11,963,696	62.58	1,080,725	687,965
Limited-function wholesalers	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Supply and machinery distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Automotive	4	54	41	13	120,049	178,035	224,286	1,032,327	4.85	608,331	58.93	153,185	
Automobiles and other motor vehicles	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Automotive equipment	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Chemicals, drugs, and allied products	4	99	58	41	131,830	220,483	327,418	1,403,352	6.59	1,232,983	87.86	221,631	71,009
Dry goods and apparel	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Electrical	5	74	59	15	169,230	233,584	148,992	1,249,973	5.87	1,161,381	92.91	44,951	343,001
Farm products (not elsewhere specified)	7	7	7		10,836	49,581	18,114	331,881	1.56	98,000	29.53		
Farm supplies (except machinery and equipment)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Food products (not elsewhere specified)	31	70	60	10	81,501	177,625	57,362	1,861,397	8.75	191,675	10.30	8,975	
Confectionery and soft drinks	7	21	18	3	25,202	61,166	38,504	365,265	1.72	111,800	30.61		
Confectionery and soft drinks (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Confectionery	4	9	7	2	13,567	27,089	17,504	209,665					
Soft drinks	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Dairy products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Poultry and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Dairy and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			(x)	
Fish and sea foods	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	13	30	24	6	32,716	71,474	9,591	966,819	4.54	3,500	.36	850	
Meats and meat products	7	10	10		11,814	22,412	2,860	216,442	1.02	51,475	23.78	7,825	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Forest products (except lumber)	10	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
General merchandise	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Groceries and food specialties	12	150	125	25	$272,124	$491,808	$512,314	$4,032,736	18.95	$2,978,417	73.86	$178,150	----------
Groceries (general line)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Food and grocery specialties	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Hardware	3	48	43	5	92,820	167,077	241,041	858,936	4.04	782,117	91.06	60,473	----------
Iron and steel scrap and other waste materials	9	25	24	1	32,273	53,092	52,781	389,761	1.83	850	.22	----------	----------
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Lumber and building materials (other than metal)	11	151	132	19	272,627	436,758	424,137	4,580,458	21.52	3,015,848	65.84	44,202	$1,032,093
Construction and building materials (other than metal and wood)	4	63	56	7	105,015	156,656	54,406	958,092	4.50	944,860	98.62	44,202	200,000
Lumber and millwork	7	88	76	12	167,612	280,102	369,731	3,622,366	17.02	2,070,988	57.17	----------	832,093
Machinery, equipment, and supplies (except electrical)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Petroleum and petroleum products	3	7	7	------	29,572	30,972	10,877	251,113	1.18	242,011	96.38	----------	----------
Plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Tobacco and tobacco products (except leaf)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
All other	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
WILMINGTON (pop. 106,597)													
Total [3]	79	755	596	159	$1,351,727	$2,208,752	$2,221,342	$17,820,919	100.00	$11,917,673	66.87	$1,004,362	$1,660,630
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants [2]	72	725	573	152	1,265,032	2,068,180	2,140,555	15,657,413	87.86	10,215,121	65.24	982,733	639,165
Limited-function wholesalers	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Supply and machinery distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	4	99	58	41	131,830	220,483	327,418	1,403,352	7.87	1,232,983	87.86	221,631	71,000
Electrical	5	74	59	15	169,230	233,584	148,992	1,249,973	7.01	1,161,381	92.91	44,951	343,001
Food products (not elsewhere specified)	16	49	40	9	57,262	128,863	35,493	1,479,949	8.30	108,475	7.33	8,975	----------
Confectionery and soft drinks	3	13	11	2	19,317	46,207	24,604	298,704	1.68	98,800	33.07	----------	----------
Poultry and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Dairy and poultry products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)	----------
Fruits and vegetables (fresh)	10	29	23	6	31,316	66,301	8,091	933,069	5.24	----------	----------	850	----------
Meats and meat products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Groceries and food specialties	8	100	85	15	189,224	349,595	309,959	2,665,431	14.96	2,184,281	81.95	178,150	----------
Groceries (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Food and grocery specialties	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Iron and steel scrap and other waste materials	6	22	21	1	24,252	42,097	36,706	237,261	1.33	850	.36	----------	----------
Lumber and building materials (other than metal)	10	151	132	19	272,627	434,465	424,137	4,524,852	25.39	3,015,848	66.65	44,202	1,032,093

[1] Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 importer.

[3] The total includes 3 establishments in the automotive trade, 2 in dry goods and apparel, 1 in farm supplies (except machinery and equipment), 1 in forest products (except lumber), 1 in furniture and house furnishings, 1 in general merchandise, 2 in hardware, 1 in jewelry and optical goods, 2 in leather and leather goods (except gloves and shoes), 3 in machinery, equipment, and supplies (except electrical), 2 in paper and paper products, 1 in petroleum and petroleum products, 2 in plumbing and heating equipment and supplies, 6 in tobacco and tobacco products (except leaf), and 2 in all other kinds of business.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	286	2,094	1,715	379	$3,778,297	$7,328,768	$10,514,193	$118,086,590	100.00	$99,236,674	$1,494,102	$70,494,886
Wholesalers only	125	880	717	172	1,523,113	2,560,342	2,697,205	21,280,665	18.02	13,573,127	1,104,362	1,660,930
Assemblers and country buyers	79	115	107	8	86,605	207,075	107,122	5,885,306	4.98	704,627		
All other types of wholesale establishments	82	1,099	891	199	2,168,579	4,561,351	7,709,776	90,920,619	77.00	84,958,920	389,740	68,833,956
Automotive	4	54	41	13	120,049	178,035	224,286	1,032,327	.87	608,331	153,135	
Automobiles and other motor vehicles	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Automotive equipment	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Chemicals, drugs, and allied products	12	692	512	180	1,323,607	2,456,623	6,358,463	68,841,807	58.30	68,661,887	221,631	61,162,101
Chemicals	6	581	451	130	1,167,620	2,211,354	5,609,800	64,475,581	54.60	64,475,581		58,137,778
Chemicals (industrial)	3	146	129	17	164,391	312,612	2,093,533	30,275,522		30,275,522		24,561,708
Explosives	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other chemicals	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Drugs and drug sundries (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (specialty)	1	(x)		(x)	(x)	(x)		(x)	(x)			
Paints, varnishes, lacquers, and enamels	3	36	29	7	65,128	107,878	499,724	3,429,495	2.90	3,380,323	122,622	2,999,323
Dry goods and apparel	3	15	14	1	30,194	54,732	59,909	426,595	.36	177,922	90,735	
Electrical	5	74	59	15	109,230	233,584	148,992	1,249,973	1.06	1,161,381	44,951	343,001
Farm products (not elsewhere specified)	26	37	36	1	32,677	119,226	63,683	1,876,112	1.59	245,256		
Flowers and nursery stock	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Grain (general line)	9	24	23	1	22,357	70,960	28,208	1,402,576	1.19	211,028		
Hides, skins, and furs	4	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Livestock (other than horses and mules)	11	10	10		6,220	29,083	23,600	340,500	.29	24,500		
Farm supplies (except machinery and equipment)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Food products (not elsewhere specified)	104	272	245	27	331,932	666,900	215,586	11,738,594	9.94	5,468,893	16,575	
Confectionery and soft drinks	7	21	18	3	25,202	61,166	38,504	365,205	.31	111,800		
Confectionery and soft drinks (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Confectionery	4	9	7	2	13,567	27,089	17,504	200,665				
Soft drinks	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Dairy products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Poultry and poultry products	14	29	26	3	17,054	41,109	7,200	656,201	.56	30,000		
Eggs	2	(x)		(x)	(x)	(x)		(x)				
Poultry	4	(x)	(x)		(x)	(x)	(x)	(x)				
Poultry and poultry products (general line)	8	14	12	2	10,104	24,809	1,700	302,201		30,000		
Dairy and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)		(x)	
Fish and sea foods	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)		
Fruits and vegetables (fresh)	67	112	97	15	107,578	249,219	73,015	5,466,886	4.63	564,871	8,450	
Fruits	13	18	17	1	17,529	39,230	5,300	1,770,104		65,500		
Fruits and vegetables (general line)	47	84	70	14	80,854	187,722	63,515	3,245,403		320,992	8,450	
Produce	5	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Vegetables	2	(x)	(x)		(x)	(x)		(x)				
Meats and meat products	11	76	71	5	113,323	169,366	87,925	4,603,812	3.90	4,267,322	7,825	
Meats (fresh)	2					(x)	(x)	(x)		(x)		
Meats and meat products (general line)	6	10	10		11,814	20,108	2,719	298,042		160,475	7,825	
Meats and provisions	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Forest products (except lumber)	12	47	43	4	43,522	77,685	205,377	938,266	.79	834,583		691,683
Boxes, shooks, and cooperage	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Logs, railroad ties, piles, etc	8	36	36		24,040	40,887	117,000	233,883	.20	140,000		
Other forest products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Furniture and house furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	20	241	212	29	440,986	843,919	536,380	5,316,861	4.50	3,230,745	178,150	
Groceries (general line)	8	83	66	17	129,396	246,923	353,067	2,509,753	2.12	1,600,602	500	
Food and grocery specialties	12	158	146	12	311,590	596,996	183,313	2,807,108	2.58	1,630,143	177,650	
Bakery products	5	93	90	3	198,187	386,267	17,146	1,661,022		664,517	103,727	
Canned goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Flour and feed	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Other food and grocery specialties	4	22	19	3	37,936	80,699	8,247	290,593		245,501		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Hardware	3	48	43	5	$92,820	$167,077	$241,041	$858,936	0.73	$782,117	$60,473	
Iron and steel scrap and other waste materials	9	25	24	1	32,278	58,092	52,781	389,761	.33	350		
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	14	158	137	21	282,314	454,974	430,873	4,697,633	3.98	3,124,423	44,202	$1,153,208
Construction and building materials (other than metal and wood)	7	70	61	9	114,702	174,872	61,142	1,075,267	.91	1,053,435	44,202	271,115
Lumber and mill work	7	88	76	12	167,612	280,102	369,731	3,622,366	3.07	2,070,988		882,093
Machinery, equipment, and supplies (except electrical)	5	52	33	19	169,720	395,541	679,353	5,751,592	4.87	5,387,370	46,329	4,964,242
Metals and minerals (except petroleum and scrap)	1	(x)		(x)	(x)	(x)		(x)	(x)	(x)		(x)
Paper and paper products	4	5	2	3	14,613	17,038	295	219,620	.19	217,263		
Petroleum and petroleum products	40	193	180	13	341,818	976,359	203,464	7,233,805	6.13	4,971,751	357,440	1,807,715
Plumbing and heating equipment and supplies	4	43	36	7	65,863	122,981	156,397	947,841	.80	941,233		25,184
Tobacco and tobacco products (except leaf)	8	56	41	15	97,670	163,969	96,393	2,509,357	2.13	1,771,698	75,970	
All other	4	36	21	15	107,956	210,933	[illegible]441,358	2,010,509	1.70	151,410		90,872
WILMINGTON												
Total	127	1,742	1,391	351	$33,319,264	$6,234,278	$9,331,074	$102,114,388	100.00	$91,408,205	$1,374,010	$366,801,329
Wholesalers only	79	755	596	159	1,351,727	2,208,752	2,221,342	17,820,919	17.45	11,917,073	1,004,362	1,660,930
All other types of wholesale establishments	48	987	795	192	1,967,537	4,025,526	7,109,732	84,293,469	82.55	79,490,532	369,648	65,140,399
Automotive	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	3	15	14	1	30,194	54,732	59,809	426,595	.42	177,922	90,735	
Electrical	5	74	59	15	169,230	233,584	148,992	1,249,073	1.22	1,101,381	44,951	343,091
Farm supplies (except machinery and equipment)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Food products (not elsewhere specified)	28	151	133	18	213,611	401,267	127,585	6,726,569	6.59	4,004,122	16,575	
Confectionery and soft drinks	3	13	11	2	19,317	46,297	24,604	298,794	.29	98,800		
Dairy products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Poultry and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Dairy and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)		(x)	
Fruit and vegetables (fresh)	17	49	39	10	54,944	124,363	12,962	1,540,291	1.51	34,000	8,450	
Meats and meat products	5	68	63	5	103,069	149,134	85,456	4,407,485	4.32	4,226,322	7,825	
Forest products (except lumber)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	15	190	171	19	356,166	698,911	333,881	3,933,560	3.85	2,428,611	178,150	
Groceries (general line)	4	33	26	7	46,496	104,710	150,712	1,142,448	1.12	806,466	500	
Food and grocery specialties	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Iron and steel scrap and other waste materials	6	22	21	1	24,252	42,097	36,706	237,261	.23	350		
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building material (other than metal)	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Construction and building materials (other than metal and wood)	7	70	61	9	114,702	174,872	61,142	1,075,267	1.05	1,053,435	44,202	271,115
Lumber and mill work	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Machinery, equipment, and supplies (except electrical)	5	52	33	19	169,720	395,541	679,353	5,751,592	5.63	5,387,370	46,329	4,964,242
Metals and minerals (except petroleum and scrap)	1	(x)		(x)	(x)	(x)		(x)	(x)	(x)		(x)
Paper and paper products	4	5	2	3	14,613	17,038	295	219,620	.22	217,263		
Petroleum and petroleum products	9	116	104	12	208,736	573,914	110,088	4,536,057	4.44	3,356,367	337,348	1,759,164
Plumbing and heating equipment and supplies	4	43	36	7	65,863	122,981	156,397	947,841	.93	941,233		25,184
Tobacco and tobacco products (except leaf)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
All other	3	35	20	15	104,197	199,702	433,295	1,958,406	1.92	151,410		90,872

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	286	2,094	1,715	379	$3,778,297	$7,328,768	$10,514,193	$118,086,590	$99,236,674	84.04	$1,494,102	$70,494,886	$412,890
Wholesalers only	125	889	717	172	1,523,113	2,560,342	2,697,295	21,280,665	13,573,127	63.78	1,104,362	1,660,930	170,245
Service wholesalers: Wholesale merchants [1]	118	859	694	165	1,436,418	2,419,770	2,616,508	19,117,159	11,903,696	62.58	1,086,725	687,965	162,009
Limited-function wholesalers	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Supply and machinery distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Bulk tank stations	36	183	170	13	284,806	905,711	192,587	5,233,556	2,980,604	56.95	357,440	58,579	145,376
Manufacturers' sales branches [2]	27	871	693	178	1,816,560	3,516,608	7,500,083	82,516,102	79,487,205	96.33	24,700	66,098,226	3,056,151
Agents and brokers	19	36	28	8	67,213	138,942	17,106	3,170,961	2,491,111	78.56	7,600	2,077,151	166,892
Commission merchants	8	22	18	4	24,828	70,662	7,871	682,222	34,000	4.98	7,600		85,277
Manufacturers' agents	8	12	9	3	38,623	62,800	9,235	2,339,819	2,324,611	99.35		2,077,151	292,477
Selling agents	3	2	1	1	3,762	5,480		148,920	132,500	88.97			49,640
Assemblers and country buyers	79	115	107	8	86,605	207,075	107,122	5,885,306	704,627	11.97			74,497
Assemblers	71	110	102	8	84,630	201,218	106,622	5,033,806	645,627	11.46			79,349
Country buyers on salary or commission	8	5	5		1,975	5,857	500	251,500	59,000	23.46			31,347
CITIES OF 100,000 POPULATION AND OVER													
WILMINGTON	127	1,742	1,391	351	$3,319,264	$6,234,278	$9,331,074	$102,114,388	$91,408,205	89.52	$1,374,010	$66,801,329	$804,050
Wholesalers only	79	755	596	159	1,351,727	2,208,752	2,221,342	17,820,910	11,917,673	66.87	1,004,362	1,660,930	225,581
Service wholesalers: Wholesale merchants [1]	72	725	573	152	1,265,032	2,068,180	2,140,555	15,657,413	10,215,121	65.24	982,733	639,165	217,464
Limited-function wholesalers	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Supply and machinery distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x))	(x)	(x)	(x)	(x)	(x)
Bulk tank station	7	108	96	12	151,016	504,642	106,088	2,550,910	1,380,220	53.92	337,348	10,028	365,701
Manufacturers' sales branches [2]	23	845	673	172	1,749,608	3,304,542	6,990,038	78,637,598	75,619,201	96.16	24,700	63,053,220	3,419,026
Agents and brokers	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Commission merchants	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturers' agents	8	12	9	3	38,623	62,800	9,235	2,339,819	2,324,611	99.35		2,077,151	292,477
Selling agents	3	2	1	1	3,762	5,480		148,920	132,500	88.97			49,640

[1] Includes 1 importer.

[2] Includes 2 general sales offices.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers[1]	Manufacturers' sales branches	All Other types[2]
The State	286	119	25	142
Automotive	4	4		
Automobiles and other motor vehicles	1	1		
Automotive equipment	3	3		
Chemicals, drugs, and allied products	12	4	6	2
Chemicals	6		4	2
Drugs and drug sundries (general line)	2	2		
Drugs and drug sundries (specialty)	1		1	
Paints, varnishes, lacquers, and enamels	3	2	1	
Dry goods and apparel	3	2		1
Clothing and furnishings (other than millinery and footwear)	2	1		1
Dry goods (general line)	1	1		
Electrical	5	5		
Electrical goods (including appliances)	2	2		
Electrical equipment and supplies	2	2		
Radios and radio equipment	1	1		
Farm products (not elsewhere specified)	20	7		19
Flowers and nursery stock	2	2		
Grain	9	1		8
Hides, skins, and furs	4	4		
Livestock (other than horses and mules)	11			11
Farm supplies (except machinery and equipment)	2	2		
Farm supplies (except feed and fertilizer)	1	1		
Feed	1	1		
Food products (not elsewhere specified)	104	31	5	68
Confectionery and soft drinks	7	7		
Dairy products	3	1	2	
Poultry and poultry products	14	1		13
Dairy and poultry products	1	1		
Fish and sea foods	1	1		
Fruits and vegetables (fresh)	67	13		54
Meats and meat products	11	7	3	1
Forest products (except lumber)	12	10	1	1
Boxes, shooks, and cooperage	1	1		
Logs, railroad ties, piles, etc	8	8		
Other forest products	3	1	1	1
Furniture and house furnishings	2	1	1	
General merchandise	1	1		
Groceries and food specialties	20	12	8	
Groceries (general line)	8	7	1	
Food and grocery specialties	12	5	7	
Hardware	3	3		
Iron and steel scrap and other waste materials	9	9		
Iron and steel scrap	2	2		
Junk and scrap	7	7		
Jewelry and optical goods	1	1		
Leather and leather goods (except gloves and shoes)	2	2		
Leather and leather belting	1	1		
Shoe findings and cut stock	1	1		
Lumber and building materials (other than metal)	14	8		6
Construction and building material (other than metal and wood)	7	4		3
Lumber and millwork	7	4		3
Machinery, equipment, and supplies (except electrical)	5	3	1	1
Manufacturing, mining and drilling machinery, equipment, and supplies	4	2	1	1
Service equipment and supplies	1	1		
Metals and minerals (except petroleum and scrap)	1			1
Paper and paper products	4	2	1	1
Paper and paper products (general line)	1	1		
Paper and paper products (specialty, other than specified)	2	1		1
Stationery and stationery supplies	1		1	
Petroleum and petroleum products	40	3		37
Plumbing and heating equipment and supplies	4	2		2
Plumbing equipment and supplies	2	2		
Heating equipment and supplies	2			2
Tobacco and tobacco products (except leaf)	8	6	1	1
All other	4	1	1	2

[1] Includes "Supply and machinery distributors."

[2] The 142 "All other types" include:

Assemblers and country buyers	79
Grain	8
Livestock (other than horses and mules)	10
Poultry and poultry products	13
Fruits and vegetables (fresh)	47
Other forest products	1
Bulk tank stations	36
Petroleum and petroleum products	36
Cash-and-carry wholesalers	1
Tobacco and tobacco products (except leaf)	1
Commission merchants	8
Livestock (other than horses and mules)	1
Fruits and vegetables (fresh)	7
Drop shippers	4
Lumber and millwork	3
Miscellaneous kinds of business	1
General and district sales office	2
Chemicals	2
Importers	1
Miscellaneous kinds of business	1
Manufacturers' agents	8
Construction and building materials (other than metal and wood)	3
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Manufacturers' agents—Continued.	
Metals and metal work (other than iron and steel)	1
Petroleum and petroleum products	1
Heating equipment and supplies	2
Selling agents	3
Clothing and furnishings (other than millinery and footwear)	1
Meats and meat products	1
Paper and paper products (specialty, other than specified)	1

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

(Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations)

[In thousands of dollars]

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES			EXPENSES		
	Total	Wholesale merchants, including jobbers [1]	All other types [2]	Total	Wholesale merchants, including jobbers [1]	All other types [3]
The State	$118,087	$19,677	$98,410	$7,329	$2,445	$4,884
Automotive	1,032	1,032		178	178	
Chemicals, drugs and allied products	68,841	1,403	67,438	2,458	220	2,238
Dry goods and apparel	427	(x)	(x)	54	(x)	(x)
Electrical	1,250	1,250		234	234	
Farm products (not elsewhere specified)	1,876	332	1,544	118	50	68
Farm supplies (except machinery and equipment)	(x)	(x)		(x)	(x)	(x)
Food products (not elsewhere specified)	11,738	1,861	9,877	667	178	489
Forest products (except lumber)	938	(x)	(x)	78	(x)	(x)
Furniture and house furnishings	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	(x)	(x	(x)	(x)	(x)	(x)
Groceries and food specialties	5,317	4,033	1,284	844	492	352
Hardware	859	859		107	107	
Iron and steel scrap and other waste materials	390	390		53	53	
Jewelry and optical goods	(x)	(x)		(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	(x)	(x)		(x)	(x)	(x)
Lumber and building materials (other than metal)	4,008	3,235	1,403	455	349	106
Machinery, equipment, and supplies (except electrical)	5,751	(x)	(x)	395	(x)	(x)
Metals and minerals (except petroleum and scrap)	(x)		(x)	(x)		(x)
Paper and paper products	220	(x)	(x)	17	(x)	(x)
Petroleum and petroleum products	7,234	251	6,983	976	31	945
Plumbing and heating equipment and supplies	948	(x)	(x)	123	(x)	(x)
Tobacco and tobacco products (except leaf)	2,509	(x)	(x)	104	(x)	(x)
All other	2,011	(x)	(x)	211	(x)	(x)

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $106,000 for cash-and-carry, $1,437,000 for drop shippers, $5,234,000 for bulk tank stations, $79,053,000 for manufacturers' sales branches, $682,000 for commission merchants, $2,340,000 for manufacturers' agents, $149,000 for selling agents, $5,885,000 for assemblers and country buyers, and $3,519,000 for importers and district and general sales offices, which are not shown separately by kind of business in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $6,000 for cash-and-carry, $95,000 for drop shippers, $906,000 for bulk tank stations, $3,135,000 for manufacturers' sales branches, $71,000 for commission merchants, $63,000 for manufacturers' agents, $5,000 for selling agents, $207,000 for assemblers and country buyers, and $396,000 for importers and district and general sales offices, which are not shown separately by kind of business in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	286	2,094	1,715	379	$3,778,297	$7,328,768	$118,086,590	100.00
Individual	126	240	209	31	275,080	514,010	7,240,093	6.13
Partnership	39	128	105	23	133,354	310,246	4,967,663	4.21
Corporation	120	1,711	1,380	322	3,340,457	6,458,011	105,107,013	89.01
All other	1	15	12	3	20,406	46,001	771,821	.65

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[Net sales and expenses expressed in thousands of dollars]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total				
The State	286	$118,087	$7,329	212	$32,947	27.90	$2,506	3	$844	$97
Automotive	4	1,032	178	2	(x)	(x)	(x)			
Chemicals, drugs, and allied products	12	68,841	2,458	7	7,564	10.99	245			
Dry goods and apparel	3	427	54	2	(x)	(x)	(x)			
Electrical	5	1,250	234	4	847	67.76	108			
Farm products (not elsewhere specified)	26	1,876	118	26	1,876	100.00	118			
Farm supplies (except machinery and equipment)	2	(x)	(x)	2	(x)	(x)	(x)			
Food products (not elsewhere specified)	104	11,738	667	96	6,842	58.29	357	1	(x)	(x)
Forest products (except lumber)	12	938	78	11	246	26.23	46			
Furniture and house furnishings	2	(x)	(x)	1	(x)	(x)	(x)			
General merchandise	1	(x)	(x)	1	(x)	(x)	(x)			
Groceries and food specialties	20	5,317	844	10	2,737	51.48	299	1	(x)	(x)
Hardware	3	859	167	3	859	100.00	167			
Iron and steel scrap and other waste materials	9	390	53	9	390	100.00	53			
Jewelry and optical goods	1	(x)	(x)	1	(x)	(x)	(x)			
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	2	(x)	(x)	(x)			
Lumber and building materials (other than metal)	14	4,698	455	11	3,868	82.33	314			
Machinery, equipment, and supplies (except electrical)	5	5,751	395	4	811	14.10	50			
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	1	(x)	(x)	(x)			
Paper and paper products	4	220	17	2	(x)	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products	40	7,234	976	4	342	4.73	40			
Plumbing and heating equipment and supplies	4	948	123	3	796	83.97	99			
Tobacco and tobacco products (except leaf)	8	2,509	164	6	1,642	65.44	128			
All other	4	2,011	211	4	2,011	100.00	211			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	3 TO 5 UNITS			6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	8	$5,166	$242	14	$43,540	$2,765	11	$27,644	$876	38	$7,946	$843
Automotive	1	(x)	(x)	1	(x)	(x)						
Chemicals, drugs, and allied products	1	(x)	(x)	3	34,200	1,899	1	(x)	(x)			
Dry goods and apparel				1	(x)	(x)						
Electrical				1	(x)	(x)						
Food products (not elsewhere specified)	2	(x)	(x)	2	(x)	(x)				3	4,277	147
Forest products (except lumber)	1	(x)	(x)									
Furniture and house furnishings	1	(x)	(x)									
Groceries and food specialties				1	(x)	(x)	2	(x)	(x)	6	644	183
Lumber and building materials (other than metal)	2	(x)	(x)	1	(x)	(x)						
Machinery, equipment, and supplies (except electrical)				1	(x)	(x)						
Paper and paper products							1	(x)	(x)			
Petroleum and petroleum products				1	(x)	(x)	6	2,118	383	29	3,025	513
Plumbing and heating equipment and supplies				1	(x)	(x)						
Tobacco and tobacco products (except leaf)				1	(x)	(x)	1	(x)	(x)			

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	286	200	2,094	1,715	379	$3,778,297	506	$1,262,087	114	$372,543	1,474	$1,843,667	2,046	2,149	2,182	2,098
Automotive	4	3	54	41	13	120,049					54	120,049	53	54	55	55
Automobiles and other motor vehicles	1	------	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment	3	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	12	------	692	512	180	1,323,607	191	551,123	36	188,931	465	583,553	681	697	701	705
Chemicals	6	------	581	451	130	1,167,029	176	530,012	24	161,204	381	476,413	570	586	590	594
Drugs and drug sundries (general line)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (specialty)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---------	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	3	------	36	29	7	65,128	5	8,350	7	12,000	24	44,778	36	36	36	36
Dry goods and apparel	3	1	15	14	1	30,194	2	6,500	3	11,302	10	12,392	15	15	15	15
Electrical	5	1	74	59	15	160,230	12	31,765	7	51,526	55	85,939	81	77	79	75
Farm products (not elsewhere specified)	26	31	37	36	1	32,677					37	32,677	29	57	50	33
Flowers and nursery stock	2	(x)	(x)	(x)	------	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Grain	9	13	24	23	1	22,357					13	22,357	17	45	38	20
Hides, skins, and furs	4	(x)	(x)	(x)	------	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	11	11	10	10	------	6,220					11	6,220	9	9	9	10
Farm supplies (except machinery and equipment)	2	(x)	(x)	(x)	------	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	104	110	272	245	27	331,932	40	80,663	7	29,683	225	221,586	269	313	326	278
Confectionery and soft drinks	7	6	21	18	3	25,202	7	13,467	1	2,300	13	9,435	20	24	21	20
Dairy products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products	14	17	29	26	3	17,954					29	17,954	25	25	27	27
Dairy and poultry products	1	(x)	(x)	(x)	------	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods	1	------	(x)	(x)	------	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (fresh)	67	74	112	97	15	107,578	6	8,010	------	---------	106	99,568	121	158	163	118
Meats and meat products	11	11	76	71	5	113,323	23	47,293	4	15,040	49	50,990	70	80	80	79
Forest products (except lumber)	12	13	47	43	4	43,522	4	11,130	------	---------	43	32,392	38	42	44	45
Boxes, shooks, and cooperage	1	(x)	(x)	(x)	------	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Logs, railroad ties, piles, etc	8	10	36	36	------	24,040					36	24,040	32	36	38	38
Other forest products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	---------	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	1	(x)	(x)	(x)	------	(x)	(x)	(x)					(x)	(x)	(x)	(x)
Groceries and food specialties	20	7	241	212	29	440,986	98	208,630	10	38,217	133	194,139	233	237	240	225
Groceries (general line)	8	5	83	66	17	129,396	6	10,869	1	1,950	76	116,577	81	83	82	83
Food and grocery specialties	12	2	158	146	12	311,590	92	197,761	9	36,267	57	77,562	152	154	158	142
Hardware	3	------	48	43	5	92,820	17	27,768	5	32,200	26	32,852	48	48	48	48
Iron and steel scrap and other waste materials	9	12	25	24	1	32,278			3	8,026	22	24,252	36	36	36	36
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	14	3	158	137	21	282,314	14	51,709	12	81,849	132	148,756	156	153	159	152
Construction and building materials (other than metal and wood)	7	3	70	61	9	114,702	3	3,990	3	28,840	64	81,872	69	67	73	66
Lumber and mill work	7	------	88	76	12	167,612	11	47,719	9	53,009	68	66,884	87	86	86	86
Machinery, equipment, and supplies (except electrical)	5	2	52	33	19	169,720	21	64,389	4	73,850	27	31,481	51	51	52	52
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	------	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	4	2	5	2	3	14,613					5	14,613	6	6	5	5
Petroleum and petroleum products	40	1	193	180	13	341,818	52	98,220	8	60,998	133	182,600	189	192	193	193
Plumbing and heating equipment and supplies	4	1	43	36	7	65,863	10	19,056	2	19,000	31	27,807	27	27	43	43
Tobacco and tobacco products (except leaf)	8	1	56	41	15	97,670	28	46,488	7	28,777	21	22,405	51	55	55	55
All other	4	2	36	21	15	107,956	6	32,050	8	39,709	22	36,197	34	45	37	36

[1] Establishments in most cases reported average number of employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Table 11 consolidated in this State into fewer net sales group classifications in order to prevent disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
The State	120	$19,738	$2,460	$200,000 to $299,999	11	$2,657	$335
				$300,000 to $399,999	3	1,010	135
Under $25,000	34	378	86	$400,000 to $499,999	3	1,265	171
$25,000 to $49,999	15	500	82	$500,000 to $999,999	12	7,033	905
$50,000 to $99,999	16	1,165	134	$1,000,000 and over	1	1,496	151
$100,000 to $199,999	25	3,628	460				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $99,999			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	120	$19,738	$2,460	65	$2,049	$302	42	$8,560	$1,101	13	$9,129	$1,057
Automotive	4	1,032	178				4	1,032	178			
Chemicals, drugs, and allied products	4	1,408	220				3	582	101	1	(x)	(x)
Dry goods and apparel	2	(x)	(x)				2	(x)	(x)			
Electrical	5	1,250	234	1	(x)	(x)	4	1,213	218			
Farm products (not elsewhere specified)	7	332	50	6	133	19	1	(x)	(x)			
Farm supplies (except machinery and equipment)	2	(x)	(x)				2	(x)	(x)			
Food products (not elsewhere specified)	31	1,861	178	25	859	92	6	1,002	80			
Forest products (except lumber)	10	244	45	9	118	34	1	(x)	(x)			
Furniture and house furnishings	1	(x)	(x)				1	(x)	(x)			
General merchandise	1	(x)	(x)	1	(x)	(x)						
Groceries and food specialties	12	4,033	492	3	116	13	4	675	110	5	3,242	369
Hardware	3	859	107				2	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	9	390	53	7	134	35	2	(x)	(x)			
Jewelry and optical goods	1	(x)	(x)				1	(x)	(x)			
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	2	(x)	(x)						
Lumber and building materials (other than metal)	8	3,235	340	2	(x)	(x)	3	506	70	3	2,525	275
Machinery, equipment, and supplies (except electrical)	3	671	49	2	(x)	(x)				1	(x)	(x)
Paper and paper products	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Petroleum and petroleum products	3	251	31	2	(x)	(x)	1	(x)	(x)			
Plumbing and heating equipment and supplies	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)
Tobacco and tobacco products (except leaf)	6	1,642	128	2	(x)	(x)	3	838	66	1	(x)	(x)
All other	2	(x)	(x)	2	(x)	(x)						

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

(Table 12 is omitted for Delaware. The data for Wilmington, the only city having 20,000 population and over, are shown in Table 3.)

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Percent of commodity coverage
The State	$118,087	$108,158	91.6	Iron and steel scrap and other waste materials	$390	$236	60.5
				Jewelry and optical goods	(x)	(x)	(x)
Automotive	1,032	784	76.0	Leather and leather goods (except gloves and shoes)	70	70	100.0
Chemicals, drugs, and allied products	68,841	68,841	100.0	Lumber and building materials (other than metal)	4,698	4,632	98.6
Dry goods and apparel	427	427	100.0	Machinery, equipment, and supplies (except electrical)	5,751	5,612	97.6
Electrical	1,250	1,158	92.6	Metals and minerals (except petroleum and scrap)	257	257	100.0
Farm products (not elsewhere specified)	1,876			Paper and paper products	220	220	100.0
Farm supplies (except machinery and equipment)	(x)	(x)	(x)	Petroleum and petroleum products	7,234	7,214	99.7
Food products (not elsewhere specified)	11,738	6,647	56.6	Plumbing and heating equipment and supplies	948	947	99.9
Forest products (except lumber)	938	699	74.5	Tobacco and tobacco products (except leaf)	2,509	2,283	91.0
Furniture and house furnishings	(x)	(x)	(x)	All other	2,011	1,898	94.4
General merchandise	73						
Groceries and food specialties	5,317	4,201	79.0				
Hardware	859	705	82.1				

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification, see complete text, page 51.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$118,087
Sales not reported by commodities	*9,929*
Reported commodity sales (100 per cent)	108,158
Automobiles, trucks, and tractors, new and used (*0.3 per cent of reported commodity sales*)	292
Automotive trade:	
Wholesale merchants	292
Automotive equipment, parts, and accessories (*0.5 per cent of reported commodity sales*)	541
Automotive trade:	
Wholesale merchants	492
Hardware trade:	
Wholesale merchants	45
Petroleum and petroleum products trade:	
Bulk tank stations	4
Bakery products (cakes, biscuits, crackers, etc.) (*1.6 per cent of reported commodity sales*)	1,733
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Grocery and food specialties trade:	
Manufacturers' sales branches	987
Wholesale merchants	745
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	51
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	51
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	96
Lumber and building materials (other than metal) trade:	
Wholesale merchants	96
Building materials not classified elsewhere (*0.2 per cent of reported commodity sales*)	176
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	37
Wholesale merchants	139
Building materials (ornamental metals) (*less than 0.1 per cent of reported commodity sales*)	89
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	55
Wholesale merchants	34
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	62
Lumber and building materials (other than metal) trade:	
Wholesale merchants	62
Cameras and photographic supplies (*less than 0.1 per cent of reported commodity sales*)	10
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Canned goods (food products) (*0.3 per cent of reported commodity sales*)	323
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	37
Grocery and food specialties trade:	
Wholesale merchants	286
Cement, lime, and plaster (*0.1 per cent of reported commodity sales*)	162
Lumber and building materials (other than metal) trade:	
Wholesale merchants	162
Chemicals, industrial and heavy (*20.6 per cent of reported commodity sales*)	22,321
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	22,289
Wholesale merchants	32
Chemicals, refined, and/or related products (*38.6 per cent of reported commodity sales*)	41,790
Chemical, drug, and allied products trade:	
District and general sales offices	3,068
Manufacturers' sales branches	38,722
China, glassware, and crockery (*less than 0.1 per cent of reported commodity sales*)	41
Jewelry and optical goods trade:	
Wholesale merchants	41
Cigars, cigarettes, and tobacco (except leaf) (*1.9 per cent of reported commodity sales*)	2,054
Grocery and food specialties trade:	
Wholesale merchants	50
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	79
Manufacturers' sales branches	761
Wholesale merchants	1,164
Clothing and furnishings, men's and boys' (*0.1 per cent of reported commodity sales*)	109
Dry goods and apparel trade:	
Selling agents	1
Wholesale merchants	108
Clothing, women's and children's (*0.1 per cent of reported commodity sales*)	130
Dry goods and apparel trade:	
Selling agents	16
Wholesale merchants	114
Confectionery and soft drinks (*1.1 per cent of reported commodity sales*)	1,233
Chemical, drug, and allied products trade:	
Wholesale merchants	25
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	468
Grocery and food specialties trade:	
Wholesale merchants	461
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	26
Wholesale merchants	253
Copper ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Dairy products and eggs (*1.2 per cent of reported commodity sales*)	1,342
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,158
Wholesale merchants	115
Grocery and food specialties trade:	
Manufacturers' sales branches	1
Wholesale merchants	68
Drugs and drug sundries (*0.7 per cent of reported commodity sales*)	750
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	9
Wholesale merchants	741
Dry goods not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	27
Dry-goods and apparel trade:	
Wholesale merchants	27
Electrical appliances, equipment and supplies (*0.8 per cent of reported commodity sales*)	860
Electrical trade:	
Wholesale merchants	855
Hardware trade:	
Wholesale merchants	5
Feed (mixed and other) (*0.1 per cent of reported commodity sales*)	73
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	60
Grocery and food specialties trade:	
Wholesale merchants	13
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	1
Hardware trade:	
Wholesale merchants	1
Fish and sea foods (fresh and processed) (*0.1 per cent of reported commodity sales*)	70
Food products (not elsewhere specified) trade:	
Commission merchants	15
Wholesale merchants	15
Grocery and food specialties trade:	
Wholesale merchants	40
Food products (not elsewhere specified) (*0.2 per cent of reported commodity sales*)	222
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2
Grocery and food specialties trade:	
Manufacturers' sales branches	201
Wholesale merchants	19
Fruits and vegetables (fresh and dried) (*1.4 per cent of reported commodity sales*)	1,520
Food products (not elsewhere specified) trade:	
Commission merchants	589
Wholesale merchants	903
Grocery and food specialties trade:	
Wholesale merchants	28
Furniture, wooden and metal (*less than 0.1 per cent of reported commodity sales*)	24
Furniture and house furnishings trade:	
Wholesale merchants	21
Lumber and building materials (other than metal) trade:	
Wholesale merchants	
Glass, sheet (*0.1 per cent of reported commodity sales*)	65
Chemical, drug, and allied products trade:	
Wholesale merchants	65
Grain (wheat, corn, oats, etc.) (*less than 0.1 per cent of reported commodity sales*)	18
Grocery and food specialties trade:	
Wholesale merchants	18
Groceries (except canned goods) (*1.0 per cent of reported commodity sales*)	1,122
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	144
Grocery and food specialties trade:	
Manufacturers' sales branches	94
Wholesale merchants	884
Hardware (*0.4 per cent of reported commodity sales*)	472
Hardware trade:	
Wholesale merchants	471
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	77
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	68
Grocery and food specialties trade:	
Wholesale merchants	9
House furnishings and supplies (*0.9 per cent of reported commodity sales*)	963
Furniture and house furnishings trade:	
Manufacturers' sales branches	815
Wholesale merchants	100
Grocery and food specialties trade:	
Wholesale merchants	48
Iron and steel and products (except as classified) (*1.3 per cent of reported commodity sales*)	1,404
Hardware trade:	
Wholesale merchants	122
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	147
Lumber and building materials (other than metal) trade:	
Wholesale merchants	218
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	256
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	163
All other trades:	
Manufacturers' sales branches	498
Jewelry (*0.3 per cent of reported commodity sales*)	201
Electrical trade:	
Wholesale merchants	10
Jewelry and optical goods trade:	
Wholesale merchants	191
Junk and scrap (*0.1 per cent of reported commodity sales*)	89
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	89
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	15
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	15

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Leather and cut stock (*less than 0.1 per cent of reported commodity sales*)	30
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	30
Logs, piles, poles, etc. (*0.2 per cent of reported commodity sales*)	216
Lumber and building materials (other than metal) trade:	
Drop shippers	216
Lumber, rough and dressed (*2.8 per cent of reported commodity sales*)	3,000
Lumber and building materials (other than metal) trade:	
Drop shippers	1,130
Wholesale merchants	1,870
Machinery, equipment, and supplies (industrial) (*5.3 per cent of reported commodity sales*)	5,682
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4,940
Wholesale merchants	621
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	102
Machinery, equipment, and supplies (farm and garden) (*less than 0.1 per cent of reported commodity sales*)	7
Hardware trade:	
Wholesale merchants	7
Meats and meat products (fresh and cured) (*2.9 per cent of reported commodity sales*)	3,167
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,904
Selling agents	109
Wholesale merchants	154
Nonferrous metals (not classified elsewhere (*0.6 per cent of reported commodity sales*)	685
All trades:	
Manufacturers' sales branches	685
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	79
Dry goods and apparel trade:	
Wholesale merchants	79
Oils, animal and vegetable (*less than 0.1 per cent of reported commodity sales*)	25
Chemical, drug, and allied products trade:	
Wholesale merchants	25
Paints, varnishes, and lacquers (*3.1 per cent of reported commodity sales*)	3,334
Chemical, drug, and allied products trade:	
District and general sales offices	1
Manufacturers' sales branches	2,957
Wholesale merchants	362
Hardware trade:	
Wholesale merchants	14
Paper (wrapping, book, wallpaper, etc.) (*0.2 per cent of reported commodity sales*)	213
Paper and paper products trade:	
Selling agents	20
Wholesale merchants	193
Paper products (*less than 0.1 per cent of reported commodity sales*)	3
Paper and paper products trade:	
Wholesale merchants	3
Petroleum and petroleum products (*6.7 per cent of reported commodity sales*)	7,209
Petroleum and petroleum products trade:	
Bulk tank stations	5,220
Manufacturers' agents	1,749
Wholesale merchants	231
Piece goods, all kinds (*less than 0.1 per cent of reported commodity sales*)	12
Dry goods and apparel trade:	
Wholesale merchants	12
Plumbing and heating equipment and supplies (*0.6 per cent of reported commodity sales*)	662
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	76
Wholesale merchants	586
Radio sets, parts, and accessories (*0.3 per cent of reported commodity sales*)	291
Electrical trade:	
Wholesale merchants	291
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	223
Lumber and building materials (other than metal) trade:	
Wholesale merchants	223
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	2
Electrical trade:	
Wholesale merchants	2
Seeds (field and garden) and bulbs (*less than 0.1 per cent of reported commodity sales*)	17
Grocery and food specialties trade:	
Wholesale merchants	15
Hardware trade:	
Wholesale merchants	2
Shoes and other footwear (including rubber) (*0.1 per cent of reported commodity sales*)	57
Dry goods and apparel trade:	
Wholesale merchants	57
Soaps and toilet preparations (*0.2 per cent of reported commodity sales*)	237
Chemical, drug, and allied products trade:	
Wholesale merchants	52
Dry goods and apparel trade:	
Wholesale merchants	1
Food products not elsewhere specified trade:	
Manufacturers' sales branches	31
Grocery and food specialties trade:	
Wholesale merchants	153
Sporting goods (*less than 0.1 per cent of reported commodity sales*)	$14
Dry goods and apparel trade:	
Wholesale merchants	12
Hardware trade:	
Wholesale merchants	2
Stationery and stationery supplies (*less than 0.1 per cent of reported commodity sales*)	6
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Paper and paper products trade:	
Manufacturers' sales branches	1
Surgical, dental, and hospital equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	28
Chemical, drug, and allied products trade:	
Wholesale merchants	28
Textile products (not classified elsewhere) (*less than 0.1 per cent of reported commodity sales*)	3
Paper and paper products trade:	
Selling agents	3
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	25
Chemical, drug, and allied products trade:	
Wholesale merchants	25
Wood products (*1.6 per cent of reported commodity sales*)	1,709
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	3
Forest products (except lumber) trade:	
Manufacturers' sales branches	691
Wholesale merchants	8
Furniture and house furnishings trade:	
Manufacturers' sales branches	31
Lumber and building materials (other than metal) trade:	
Wholesale merchants	352
All other trades:	
Manufacturers' sales branches	624
Miscellaneous commodities (*0.8 per cent of reported commodity sales*)	689
Chemical, drug, and allied products trade:	
District and general sales offices	389
Wholesale merchants	33
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2
Grocery and food specialties trade:	
Manufacturers' sales branches	1
Wholesale merchants	80
Hardware trade:	
Wholesale merchants	33
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	40
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	9
Wholesale merchants	10
Petroleum and petroleum products trade:	
Bulk-tank stations	1
All other trades:	
Drop shippers	91

DISTRICT OF COLUMBIA

CONTENTS

	Page
Table 1.—Summary of wholesale trade, by principal classifications	341
Table 2.—Wholesalers only, by kinds of business	341
Table 3.—Wholesale trade, by kind of business	342
Table 4.—Wholesale trade, by types of establishment	344
Table 5.—Number of establishments, by type and kind of business	345
Tables 6, 7.—Net sales and total expenses, by type of wholesale establishment, and kind of business	346
Table 8.—Summary of wholesale trade, by character of organization	346
Table 9.—Wholesale trade, by the number of marketing units and kind of business	347
Table 10.—Employees engaged in wholesale trade, by kind of business	348
Table 11.—Classification of wholesale merchants according to net sales, by kind of business	349
Table 12.—Number of establishments, by kind of business for cities having 20,000 population and over	349
Table 13.—Commodity sales, by kind of business and type of establishment	350

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
District of Columbia	496	7,575	6,450	1,125	$13,700,384	$25,135,409	$14,305,374	$261,083,044	100.00
Amusement and sporting goods	22	383	223	160	704,657	1,704,819	279,715	7,898,976	3.03
Automotive	30	595	525	70	1,126,659	2,129,309	1,619,743	31,862,676	12.20
Chemicals, drugs, and allied products	14	358	236	122	548,281	826,447	1,253,868	12,001,074	4.60
Dry goods and apparel	11	64	59	5	114,567	210,294	266,711	1,511,526	.58
Electrical	28	1,022	894	128	1,667,170	2,577,023	2,313,137	21,558,626	8.26
Farm products (not elsewhere specified)	4	122	116	6	233,771	374,934	38,010	1,099,731	.42
Farm supplies (except machinery and equipment)	3	22	20	2	25,990	44,856	34,000	454,000	.17
Food products (not elsewhere specified)	108	1,730	1,607	123	2,948,497	5,804,151	1,142,791	62,551,037	23.96
Forest products (except lumber)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	7	39	29	10	125,722	202,809	33,491	1,451,184	.56
General merchandise	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Groceries and food specialties	46	1,395	1,177	218	2,594,890	4,522,123	2,837,749	51,625,065	19.77
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	28	201	141	60	160,774	272,075	51,535	1,332,320	.51
Jewelry and optical goods	5	30	20	10	86,554	126,844	216,834	2,422,124	.93
Leather and leather goods (except gloves and shoes)	7	8	7	1	9,940	33,022	118,061	433,052	.17
Lumber and building materials (other than metal)	30	298	268	30	586,480	944,416	606,678	6,669,883	2.55
Machinery, equipment and supplies (except electrical)	55	320	253	67	688,384	1,159,026	724,747	9,837,282	3.77
Metals and minerals (except petroleum and scrap)	19	102	82	20	300,097	546,858	274,590	12,695,186	4.86
Paper and paper products	24	202	182	20	430,207	891,851	749,263	6,225,970	2.38
Petroleum and petroleum products	4	150	150		282,731	836,893	365,462	10,655,530	4.08
Plumbing and heating equipment and supplies	23	304	262	42	657,594	1,196,544	909,908	7,932,250	3.04
Tobacco and tobacco products (except leaf)	13	122	115	7	245,160	419,213	321,537	8,308,559	3.18
All other	10	78	59	19	112,145	226,023	81,583	1,253,576	.48

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
DISTRICT OF COLUMBIA (pop. 486,869)													
Total	330	4,107	3,571	536	$7,212,080	$12,721,096	$9,066,445	$98,178,901	100.00	$56,646,261	57.70	$2,372,384	$6,188,319
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants	318	4,023	3,493	530	7,052,698	12,470,473	8,876,001	96,491,490	98.28	55,578,081	57.60	2,338,446	5,842,404
Limited-function wholesalers	5	38	36	2	74,982	111,526	50,528	968,958	.99	559,682	57.76	23,938	
Cash and carry	3	9	9		10,364	20,444	7,500	180,005	.18	4,550	2.53	23,938	
Drop shippers	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		
Wagon distributors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Supply and machinery distributors	7	46	42	4	84,400	139,097	130,916	718,453	.73	508,498	70.78	10,000	345,915
Amusement and sporting goods	15	175	107	68	317,458	577,110	182,059	2,234,227	2.28	422,389	18.93	44,250	
Automotive	22	334	296	38	617,381	1,255,112	738,281	9,045,877	9.21	935,777	10.34	1,304,380	75,918
Automobiles and other motor vehicles	5	158	140	18	309,054	703,423	431,728	7,110,124	7.24			1,242,332	
Automotive equipment	10	118	105	13	194,172	368,523	199,089	1,303,357	1.33	641,116	49.19	33,248	75,918
Automobile parts (new and used)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products	9	127	71	56	216,095	343,960	583,466	3,145,787	3.20	809,110	25.72	45,965	6,000
Dry goods and apparel	9	63	58	5	114,267	208,719	253,211	1,498,776	1.53	1,334,335	89.06		100,000
Electrical	20	508	452	54	946,282	1,434,830	1,461,774	6,807,813	6.93	6,268,772	92.08	369,061	693,361
Farm products (not elsewhere specified)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment)	3	22	20	2	25,990	44,856	34,000	454,000	.46	394,000	86.78	56,000	
Food products (not elsewhere specified)	84	1,079	1,010	69	1,786,828	3,068,224	654,021	27,058,831	27.56	13,512,974	49.94	345,754	
Confectionery and soft drinks	12	74	69	5	126,824	198,703	96,079	1,209,557	1.23	553,376	45.75	10,000	
Dairy products	3	224	213	11	388,763	684,511	24,597	2,752,743	2.80	765,060	27.79		
Poultry and poultry products	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dairy and poultry products	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	14	66	64	2	97,653	180,559	12,118	1,321,905	1.35	839,196	63.48	88,264	
Fruits and vegetables (fresh)	24	187	177	10	315,976	602,777	110,557	6,711,770	6.84	3,624,048	54.00	6,000	
Meats and meat products	12	400	372	28	642,095	980,091	317,277	9,514,163	9.69	4,452,686	46.80	202,129	
Forest products (except lumber)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	3	24	16	8	94,683	160,755	17,983	792,103	.81	775,201	97.87		

[1] Credit sales are not on a basis completely comparable to net sales in some kinds of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 6)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
DISTRICT OF COLUMBIA—Continued													
Groceries and food specialties	24	302	274	28	$620,976	$898,419	$1,368,593	$10,429,540	10.62	$6,003,758	57.56	$63,304	
Groceries (general line)	14	191	179	12	309,860	497,081	1,157,384	6,841,279	6.97	3,711,376	54.25	1,500	
Groceries (specialty)	10	111	95	16	211,116	401,338	211,209	3,588,261	3.65	2,292,382	63.89	61,804	
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Iron and steel scrap and other waste materials	28	201	141	60	160,774	272,075	51,535	1,332,320	1.36	496,464	37.26	10,750	$856,012
Iron and steel scrap	6	25	22	3	28,336	57,258	13,800	247,508	.25	25,614	10.35	10,750	92,002
Junk and scrap	22	176	119	57	132,438	214,817	37,735	1,084,812	1.11	470,850	43.40		574,850
Jewelry and optical goods	3	21	13	8	72,051	90,780	202,782	2,314,756	2.36	220,756	9.54		
Leather and leather goods (except gloves and shoes)	7	8	7	1	9,940	33,622	118,061	433,052	.44	209,005	48.26	10,150	
Lumber and building materials (other than metal)	15	221	198	23	406,437	680,951	507,141	4,471,461	4.55	3,657,196	81.79	16,670	
Construction and building materials (other than metal and wood)	12	199	177	22	352,840	613,547	408,911	3,777,838	3.85	3,098,302	82.01	11,670	
Lumber and mill work	3	22	21	1	53,597	67,404	98,230	693,623	.70	558,894	80.58	5,000	
Machinery, equipment, and supplies (except electrical)	22	176	143	33	341,612	584,724	564,835	2,664,663	2.71	1,738,680	65.25	37,500	345,015
Commercial equipment and supplies	8	87	68	19	173,240	315,558	240,317	1,273,867	1.30	922,842	72.44	27,500	
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	4	35	32	3	61,044	96,473	118,610	464,768	.47	310,364	66.78	10,000	275,915
Professional equipment and supplies	5	26	18	8	34,708	58,136	117,827	426,839	.43	187,577	43.95		
Service equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Transportation equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and minerals (except petroleum and scrap)	7	64	56	8	106,534	220,954	272,539	3,607,666	3.67	2,819,844	78.16		1,433,344
Paper and paper products	19	191	173	18	393,352	837,222	748,463	5,836,523	5.94	4,413,489	75.62	1,000	1,601,807
Petroleum and petroleum products	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Plumbing and heating equipment and supplies	11	242	217	25	477,964	893,499	773,177	5,890,830	6.00	4,690,487	79.62	34,400	379,531
Tobacco and tobacco products (except leaf)	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
All other	8	66	49	17	95,704	175,551	80,970	1,137,291	1.16	156,191	13.73	8,000	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DISTRICT OF COLUMBIA												
Total	496	7,575	6,450	1,125	$13,700,384	$25,135,409	$14,305,374	$261,083,044	100.00	$116,502,353	$3,092,425	$29,106,390
Wholesalers only	330	4,107	3,571	536	7,212,080	12,721,096	9,066,445	98,178,901	37.60	56,646,261	2,372,384	6,188,310
All other types	166	3,468	2,879	589	6,488,304	12,414,313	5,238,929	162,904,143	62.40	59,856,092	720,041	22,918,071
Amusement and sporting goods	22	383	223	160	704,657	1,704,819	279,715	7,898,976	3.03	422,889	113,580	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	5	59	45	14	92,912	206,825	217,039	1,012,120	.39	227,400	113,580	
Cameras and motion-picture equipment and supplies	17	324	178	146	611,745	1,497,994	62,676	6,886,856	2.64	195,489		
Cameras and photographic supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Moving-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Moving-picture films	14	285	157	128	564,184	1,424,688	38,561	6,609,667		70,131		
Automotive	30	595	525	70	1,126,659	2,129,309	1,619,748	31,862,676	12.20	2,992,572	1,343,273	75,918
Automobiles and other motor vehicles	8	348	313	35	666,073	1,292,247	942,196	27,775,607	10.64		1,281,225	
Automotive equipment	11	124	110	14	204,454	385,238	207,609	1,348,463	.52	641,116	33,248	75,918
Automobile parts (new and used)	6	51	44	7	97,156	139,088	77,978	403,939	.15	109,661	3,500	
Tires and tubes	5	72	58	14	158,976	312,136	391,965	2,334,667	.89	2,241,795	25,300	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DISTRICT OF COLUMBIA—Continued												
Chemicals, drugs, and allied products	14	358	236	122	$548,281	$826,447	$1,253,868	$12,001,074	4.60	$920,202	$395,965	$6,000
Chemicals	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Drugs and drug sundries (general line)	3	272	174	98	351,211	469,645	970,266	9,222,024	3.53	78,805		
Drugs and drug sundries (specialty)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Paints, varnishes, lacquers, and enamels	7	63	51	12	137,246	244,646	239,985	1,359,508	.52	794,006	45,965	6,000
Toilet articles and toilet preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Dry goods and apparel	11	64	59	5	114,567	210,294	266,711	1,511,526	.58	1,334,835		100,000
Electrical	28	1,022	894	128	1,667,170	2,577,023	2,313,137	21,558,026	8.26	20,130,444	369,061	11,266,476
Electrical goods (including appliances)[1]	13	833	730	103	1,341,880	1,877,835	2,037,318	16,758,119	6.42	15,415,025	355,661	11,042,860
Electrical merchandise[1]	10	773	675	98	1,260,368	1,764,013	2,028,543	16,524,837		15,310,847	355,661	11,042,860
Electrical appliances	3	60	55	5	82,521	113,822	8,775	233,282		104,178		
Electrical equipment and supplies	5	72	63	9	152,432	294,200	93,503	2,835,082	1.09	2,817,727	3,400	223,616
Radio and radio equipment	10	117	101	16	172,849	404,979	182,316	1,965,425	.75	1,807,692	10,000	
Farm products (not elsewhere specified)	4	122	116	6	233,771	374,934	38,010	1,099,731	.42	535,959		207,000
Farm supplies (except machinery and equipment)	3	22	20	2	25,990	44,856	34,000	454,000	.17	394,000	56,000	
Food products (not elsewhere specified)	108	1,730	1,607	123	2,948,497	5,804,151	1,142,791	62,551,937	23.96	36,204,258	345,754	
Confectionery and soft drinks	12	74	69	5	126,824	198,703	96,079	1,209,557	.46	553,376	10,000	
Confectionery	9	54	50	4	93,120	150,000	65,466	960,460		391,784	10,000	
Soft drinks	3	20	19	1	33,704	48,703	30,613	249,097		161,592		
Dairy products	6	434	396	38	790,781	2,000,915	82,455	14,234,471	5.45	6,902,610		
Poultry and poultry products	16	88	81	7	133,687	257,713	26,441	3,977,584	1.52	2,425,589	30,361	
Dairy and poultry products	6	55	48	7	110,345	221,208	105,582	2,882,571	1.11	1,911,775		
Fish and sea foods	14	66	64	2	97,653	180,559	12,118	1,321,005	.51	830,196	88,264	
Fruits and vegetables (fresh)	33	312	293	19	539,516	969,918	155,603	11,227,407	4.30	5,500,809	6,000	
Meats and meat products	21	701	656	45	1,149,691	1,975,135	664,513	27,698,442	10.61	18,070,843	202,129	
Meats (fresh)	4	15	15		20,970	52,866	4,603	1,434,948		786,748	54,066	
Meats and meat products (general line)	5	258	238	20	393,350	529,255	245,149	5,007,613		3,325,174		
Meats and provisions	12	428	403	25	726,371	1,393,014	414,761	21,255,881		13,958,921	138,033	
Forest products (except lumber)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	7	39	29	10	125,722	202,809	33,491	1,451,184	.56	1,094,282		
General merchandise	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		
Groceries and food specialties	46	1,395	1,177	218	2,594,890	4,522,123	2,837,749	51,625,065	19.77	10,074,677	109,188	
Groceries (general line)	19	606	533	73	1,116,046	1,753,856	2,475,871	38,232,085	14.64	3,807,521	47,384	
Food and grocery specialties	27	789	644	145	1,478,844	2,768,267	361,878	13,392,980	5.13	6,267,156	61,804	
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Iron and steel scrap and other waste materials	28	201	141	60	160,774	272,075	51,535	1,332,320	.51	496,464	10,750	656,912
Iron and steel scrap	6	25	22	3	28,336	57,258	13,800	247,508	.09	25,614	10,750	82,062
Junk and scrap[2]	22	176	119	57	132,438	214,817	37,735	1,084,812	.42	470,850		574,850
Jewelry and optical goods	5	30	20	10	86,554	126,844	216,834	2,422,124	.93	2,386,124		
Leather and leather goods (except gloves and shoes)	7	8	7	1	9,940	33,622	118,061	433,052	.17	209,005	10,150	
Lumber and building materials (other than metal)	30	298	268	30	586,480	944,415	606 678	6,669,883	2.55	5,274,043	16,670	62,994
Construction and building materials (other than metal and wood)	24	271	242	29	518,283	850,196	504,448	5,565,997	2.13	4,511,363	11,670	62,994
Lumber and mill work	6	27	26	1	68,197	94,219	102,230	1,103,886	.42	762,680	5,000	
Machinery, equipment, and supplies (except electrical)	55	320	253	67	688,384	1,159,026	724,747	9,837,282	3.77	4,247,214	163,182	5,805,889
Commercial equipment and supplies	10	158	122	36	305,364	502,474	231,112	2,063,847	.79	1,194,790	94,182	10,340
Hotel and restaurant equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Office equipment and supplies (other than furniture)	7	64	45	19	122,940	193,174	83,437	853,415		189,488		
Soda fountain equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Store equipment and supplies (general line)	8	37	32	5	69,699	109,962	74,774	319,042		150,362	66,682	10,340
Other commercial machinery, equipment, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Construction equipment and supplies	3	9	8	1	23,691	49,389	16,741	312,995	.12	175,116		160,000
Manufacturing, mining, and drilling machinery, equipment and supplies	14	68	57	11	149,525	271,652	173,251	2,705,964	1.04	2,265,929	10,000	2,121,907
Professional equipment and supplies	8	38	28	10	63,869	100,841	137,152	614,383	.23	364,612	59,000	
Service equipment and supplies	7	37	30	7	94,080	152,212	111,926	595,811	.23	223,749		
Transportation equipment and supplies	4	10	8	2	51,255	82,458	4,565	3,544,282	1.36	23,018		3,513,592

[1] Includes 1 establishment handling electric refrigerators.
[2] Includes 1 establishment handling waste paper.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DISTRICT OF COLUMBIA—Continued												
Metals and minerals (except petroleum and scrap)	19	102	82	20	$300,097	$546,858	$274,590	$12,695,186	4.86	$11,128,765	----------	$8,159,720
Coal	3	34	31	3	54,662	160,064	188,715	3,170,956	1.21	2,491,219	----------	----------
Iron and steel (except scrap)	10	28	20	8	144,693	235,421	7,111	8,283,920	3.17	7,625,321	----------	7,412,495
Metals and metal work (other than iron and steel)	6	40	31	9	100,742	151,373	78,764	1,240,310	.48	1,012,225	----------	746,225
Paper and paper products	24	202	182	20	430,267	891,851	749,263	6,225,970	2.38	4,626,820	$1,000	1,097,098
Paper and paper products (general line)	11	115	101	14	246,949	378,372	300,502	3,834,101	1.47	3,483,973	1,000	1,147,776
Paper and paper products (specialty, other than specified)	4	34	32	2	101,078	335,560	352,943	1,546,647	.59	603,571	----------	548,232
Stationery and stationery supplies	4	12	10	2	20,744	31,449	2,666	184,104	.07	178,791	----------	----------
Wall paper	5	41	39	2	61,496	143,470	93,152	661,028	.25	360,485	----------	1,000
Petroleum and petroleum products	4	150	150	-------	282,731	336,893	365,462	10,655,580	4.08	434,800	----------	----------
Plumbing and heating equipment and supplies	23	304	262	42	657,594	1,196,544	909,968	7,932,250	3.04	5,913,514	124,652	471,492
Plumbing equipment and supplies	17	271	233	38	575,545	1,058,728	855,802	7,228,803	2.77	5,834,514	124,652	216,230
Heating equipment and supplies	6	33	29	4	82,049	137,816	54,166	703,447	.27	79,000	----------	255,262
Tobacco and tobacco products (except leaf)	13	122	115	7	245,160	419,213	321,537	8,308,559	3.18	6,119,591	17,000	----------
Cigars	4	19	18	1	38,311	57,654	52,819	897,314	.34	430,000	----------	----------
Cigars, cigarettes, and tobacco	9	103	97	6	206,849	361,559	268,718	7,411,245	2.84	5,689,591	17,000	----------
All other	10	78	59	19	112,145	226,023	81,583	1,253,576	.48	267,195	8,000	----------
Books, periodicals, and newspapers	4	68	52	16	96,975	187,612	56,574	1,093,808	.42	161,004	----------	----------
Rubber goods (general line)	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Textiles and textile materials (other than dry goods)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Miscellaneous kinds of business	4	4	2	2	4,638	13,011	12,009	114,032	.04	61,131	8,600	----------

TABLE 4.—WHOLESALE TRADE BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
DISTRICT OF COLUMBIA													
Total	498	7,575	6,450	1,125	$13,700,384	$25,135,409	$14,305,374	$261,083,044	$116,502,353	44.62	$3,092,425	$29,106,390	$526,377
Wholesalers only	330	4,107	3,571	536	7,212,080	12,721,096	9,066,445	98,178,901	56,646,261	57.70	2,372,384	6,188,319	297,511
Service wholesalers: Wholesale merchants	318	4,023	3,493	530	7,052,698	12,470,473	8,876,001	96,491,490	55,578,081	57.60	2,338,446	5,842,404	303,432
Limited function wholesalers	5	38	36	2	74,982	111,526	50,528	968,958	559,682	57.76	23,938	----------	193,791
Cash and carry	3	9	9	-------	10,364	20,444	7,500	180,005	4,550	2.53	23,938	----------	60,001
Drop shippers	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	----------	(x)
Wagon distributors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Supply and machinery distributors	7	46	42	4	84,400	139,097	139,916	718,453	508,498	70.78	10,000	345,915	102,636
Bulk tank stations	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Chain store warehouses [1]	4	605	495	110	1,034,145	1,552,064	1,929,673	37,681,802	16,465	.04	45,884	----------	9,420,450
District and general sales offices	5	520	430	90	942,616	2,213,401	580,614	21,444,109	6,755,603	31.50	369,548	----------	4,288,821
Manufacturers' sales branches	97	1,958	1,624	334	3,658,226	6,477,512	2,220,406	77,135,298	45,123,501	58.50	195,012	19,298,854	795,209
Cooperative sales agencies	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------	-------	----------	----------	(x)
Agents and brokers	55	261	207	54	604,551	1,460,775	159,060	16,079,001	7,602,434	47.28	109,597	3,619,217	292,345
Brokers	9	11	7	4	35,377	56,127	19,353	2,514,122	889,607	35.38	----------	----------	279,346
Commission merchants	12	173	147	26	349,421	991,926	77,854	5,374,512	2,458,615	45.75	19,345	----------	447,876
Manufacturers' agents	22	54	39	15	133,149	245,650	49,453	3,444,943	2,126,203	61.72	90,252	1,339,217	156,588
Selling agents	12	23	14	9	86,604	167,072	12,400	4,745,424	2,128,009	44.84	----------	2,280,000	395,452
Wholesaling manufacturers	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [2]
District of Columbia	496	325	97	55	19
Amusement and sporting goods	22	15	6	1	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	5	4	1		
Cameras and motion-picture equipment and supplies	17	11	5	1	
Automotive	30	22	6	1	1
Automobiles and other motor vehicles	8	5	1	1	1
Automotive equipment	11	10	1		
Automobile parts (new and used)	6	5	1		
Tires and tubes	5	2	3		
Chemicals, drugs, and allied products	14	9	3		2
Chemicals	2	1	1		
Drugs and drug sundries (general line)	3	2			1
Drugs and drug sundries (specialty)	1				1
Paints, varnishes, lacquers, and enamels	7	6	1		
Toilet articles and preparations	1		1		
Dry goods and apparel	11	8	1	1	1
Clothing and furnishings (other than millinery and footwear)	4	2	1	1	
Dry goods (general line)	2	2			
Millinery and millinery supplies	2	2			
Notions	2	2			
Piece goods	1				1
Electrical	28	20	5	3	
Electrical goods (including appliances)	12	8	2	2	
Electrical equipment and supplies	5	3	2		
Radios and radio equipment	10	9		1	
Refrigerators (electric)	1		1		
Farm products (not elsewhere specified)	4	3		1	
Flowers and nursery stock	3	2		1	
Other farm products	1	1			
Farm supplies (except machinery and equipment)	3	2			1
Farm supplies (except feed and fertilizer)	1	1			
Feed	2	1			1
Food products (not elsewhere specified)	108	84	9	13	2
Confectionery and soft drinks	12	12			
Dairy products	6	3	1	1	1
Poultry and poultry products	16	14		2	
Dairy and poultry products	6	5	1		
Fish and sea foods	14	14			
Fruits and vegetables (fresh)	33	24		8	1
Meats and meat products	21	12	7	2	
Forest products (except lumber)	2	2			
Boxes, shooks, and cooperage	1	1			
Other forest products	1	1			
Furniture and house furnishings	7	3	1	3	
Furniture	5	2	1	2	
House furnishings	2	1		1	
General merchandise	1			1	
Groceries and food specialties	46	22	12	6	6
Groceries (general line)	19	14	1	1	3
Food and grocery specialties	27	8	11	5	3
Hardware	2	2			
Iron and steel scrap and other waste materials	28	28			
Iron and steel scrap	6	6			
Junk and scrap	21	21			
Waste rubber, rags, and paper	1	1			
Jewelry and optical goods	5	3	1	1	
Jewelry	3	2		1	
Optical goods	2	1	1		
Leather and leather goods (except gloves and shoes)	7	7			
Leather and leather goods (general line)	1	1			
Leather and leather belting	1	1			
Shoe findings and cut stock	5	5			
Lumber and building materials (other than metal)	30	15	12	2	1
Construction and building materials (other than metal and wood)	24	12	11	1	
Lumber and millwork	6	3	1	1	1
Machinery, equipment, and supplies (except electrical)	55	22	21	11	1
Commercial equipment and supplies	19	8	7	4	
Construction equipment and supplies	3	2		1	
Manufacturing, mining, and drilling machinery, equipment, and supplies	14	4	7	3	
Professional equipment and supplies	8	5	1	1	1
Service equipment and supplies	7	2	5		
Transportation equipment and supplies	4	1	1	2	
Metals and minerals (except petroleum and scrap)	19	7	7	4	1
Coal	3	2		1	
Iron and steel (except scrap)	10	2	5	2	1
Metals and metal work (except iron and steel)	6	3	2	1	
Paper and paper products	24	19	2	3	
Paper and paper products (general line)	11	10		1	
Paper and paper products (specialty, other than specified)	4	2	1	1	
Stationery and stationery supplies	4	2	1	1	
Wall paper	5	5			
Petroleum and petroleum products	4	2			2
Plumbing and heating equipment and supplies	23	11	9	3	
Plumbing equipment and supplies	17	9	6	2	
Heating equipment and supplies	6	2	3	1	
Tobacco and tobacco products (except leaf)	13	11	1		1
All other	10	8	1	1	
Books, periodicals, and newspapers	4	3	1		
Rubber goods (general line)	1	1			
Textiles and textile materials (other than dry goods)	1	1			
Miscellaneous kinds of business	4	3		1	

[1] Includes "Supply and machinery distributors."
[2] The 19 "All other types" consist of the following:

Bulk tank stations	2	Cooperative sales agencies	1	Drop shippers	1
Petroleum and petroleum products	2	Fruits and vegetables (fresh)	1	Feed	1
Cash and carry wholesalers	3	District and general sales offices	5	Wagon distributors	1
Piece goods	1	Automobiles and other motor vehicles	1	Food and grocery specialties	2
Food and grocery specialties	1	Drugs and drug sundries (specialty)	1	Wholesaling manufacturers	1
Tobacco and tobacco products	1	Dairy products	1	Lumber and millwork	1
Chain-store warehouses	4	Food and grocery specialties	1	Professional equipment and supplies	1
Drugs and drug sundries (general line)	1	Iron and steel (except scrap)	1		
Groceries (general line)	3				

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES					TOTAL EXPENSES				
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [2]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [3]
DISTRICT OF COLUMBIA										
Total	$261,083	$97,210	$77,135	$16,079	$70,659	$25,135	$12,610	$6,477	$1,461	$4,587
Amusement and sporting goods	7,899	2,234	(x)	(x)		1,705	577	(x)	(x)	
Automotive	31,863	9,046	16,320	(x)	(x)	2,129	1,255	601	(x)	(x)
Chemicals, drugs, and allied products	12,001	3,146	131		8,724	826	344	52		430
Dry goods and apparel	1,512	1,474	(x)	(x)	25	210	204	(x)	(x)	5
Electrical	21,559	6,808	14,616	135		2,577	1,435	1,116	26	
Farm products (not elsewhere specified)	1,100	(x)		(x)		375	(x)		(x)	
Farm supplies (except machinery and equipment)	454	(x)			(x)	45	(x)			(x)
Food products (not elsewhere specified)	62,552	27,059	19,078	5,602	10,813	5,804	3,068	1,131	392	1,213
Forest products (except lumber)	(x)	(x)				(x)	(x)			
Furniture and house furnishings	1,451	792	(x)	(x)		203	161	(x)	(x)	
General merchandise	(x)			(x)		(x)			(x)	
Groceries and food specialties	51,625	9,696	5,623	2,061	34,245	4,522	799	1,735	36	1,952
Hardware	(x)	(x)				(x)	(x)			
Iron and steel scrap and other waste materials	1,332	1,332				272	272			
Jewelry and optical goods	2,422	2,315	(x)	(x)		127	91	(x)	(x)	
Leather and leather goods (except gloves and shoes)	433	433				34	34			
Lumber and building materials (other than metal)	6,670	4,471	1,717	(x)	(x)	944	681	229	(x)	(x)
Machinery, equipment, and supplies (except electrical)	9,837	2,665	4,368	2,769	35	1,159	585	448	115	11
Metals and minerals (except petroleum and scrap)	12,695	3,608	6,426	2,375	286	547	221	215	82	29
Paper and paper products	6,226	5,836	(x)	(x)		892	837	(x)	(x)	
Petroleum and petroleum products	10,655	(x)			(x)	837	(x)			(x)
Plumbing and heating equipment and supplies	7,932	5,891	1,529	512		1,197	893	177	127	
Tobacco and tobacco products (except leaf)	8,309	6,608	(x)		(x)	419	383	(x)		(x)
All other	1,254	1,137	(x)	(x)		226	175	(x)	(x)	

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $180,000 for cash-and-carry wholesalers, $37,682,000 for chain-store warehouses, $21,444,000 for district and general sales offices, and $11,353,000 for drop shippers, wagon distributors, bulk-tank stations, cooperative sales agencies, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $20,000 for cash-and-carry wholesalers, $1,552,000 for chain store warehouses, $2,213,000 for district and general sales offices, and $802,000 for drop shippers, wagon distributors, bulk tank stations, cooperative sales agencies, and wholesaling manufacturers, which are not shown separately by the kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
District of Columbia	496	7,575	6,450	1,125	$13,700,384	$25,135,409	$261,083,044	100.0
Individual	150	644	568	76	922,359	1,680,250	18,442,425	7.06
Partnership	53	346	315	31	541,204	1,072,063	12,131,245	4.65
Corporation	288	6,522	5,506	1,016	12,110,387	22,162,967	227,671,176	87.20
Cooperative association	3	25	24	1	44,834	95,211	2,122,632	.81
All other	2	38	37	1	81,600	124,918	715,566	.28

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total				
DISTRICT OF COLUMBIA										
Total	496	$261,083	$25,135	321	$92,946	35.60	$11,000	26	$6,075	$1,265
Amusement and sporting goods	22	7,899	1,705	7	697	8.82	186	1	(x)	(x)
Automotive	30	31,863	2,129	19	5,270	16.54	1,004	1	(x)	(x)
Chemicals, drugs, and allied products	14	12,001	826	10	4,495	37.46	443			
Dry goods and apparel	11	1,512	210	9	1,449	95.83	195	1	(x)	(x)
Electrical	28	21,559	2,577	15	5,171	23.99	1,206	4	735	145
Farm products (not elsewhere specified)	4	1,100	375	3	(x)	(x)	(x)			
Farm supplies (except machinery and equipment)	3	454	45	3	454	100.00	45			
Food products (not elsewhere specified)	108	62,552	5,804	93	31,553	50.44	3,427	1	(x)	(x)
Forest products (except lumber)	2	(x)	(x)	1	(x)	(x)	(x)			
Furniture and house furnishings	7	1,451	203	5	(x)	(x)	(x)			
General merchandise	1	(x)	(x)	1	(x)	(x)	(x)			
Groceries and food specialties	46	51,625	4,522	28	11,426	22.13	989	1	(x)	(x)
Hardware	2	(x)	(x)	2	(x)	(x)	(x)			
Iron and steel scrap and other waste materials	28	1,332	272	26	(x)	(x)	(x)	2	(x)	(x)
Jewelry and optical goods	5	2,422	127	4	(x)	(x)	(x)			
Leather and leather goods (except gloves and shoes)	7	433	34	7	433	100.00	34			
Lumber and building materials (other than metal)	30	6,670	944	11	2,661	39.90	351	4	1,637	212
Machinery, equipment, and supplies (except electrical)	55	9,837	1,150	27	4,862	49.43	553	3	(x)	(x)
Metals and minerals (except petroleum and scrap)	19	12,695	547	6	2,745	21.62	180	2	(x)	(x)
Paper and paper products	24	6,226	802	15	3,374	54.19	425	3	1,209	110
Petroleum and petroleum products	4	10,655	837	3	(x)	(x)	(x)			
Plumbing and heating equipment and supplies	23	7,932	1,197	9	3,525	44.44	504	1	(x)	(x)
Tobacco and tobacco products (except leaf)	13	8,309	419	10	5,936	71.44	315	2	(x)	(x)
All other	10	1,254	226	7	491	39.15	66			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	3 TO 5 UNITS			6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	31	$35,212	$2,395	59	$32,687	$2,265	42	$47,327	$4,826	17	$46,836	$3,384
Amusement and sporting goods				2	(x)	(x)	12	6,577	948			
Automotive	1	(x)	(x)	5	10,740	601	2	(x)	(x)	2	(x)	(x)
Chemicals, drugs, and allied products	2	(x)	(x)	2	(x)	(x)						
Dry goods and apparel	1	(x)	(x)									
Electrical	2	(x)	(x)	4	3,323	301	3	12,164	900			
Farm products (not elsewhere specified)	1	(x)	(x)									
Farm supplies (except machinery and equipment)												
Food products (not elsewhere specified)	4	2,135	165	2	(x)	(x)	3	11,452	1,220	5	15,218	810
Forest products (except lumber)	1	(x)	(x)									
Furniture and house furnishings							2	(x)	(x)			
General merchandise												
Groceries and food specialties	3	20,758	958	2	(x)	(x)	7	13,358	1,131	5	5,470	1,357
Hardware												
Iron and steel scrap and other waste materials												
Jewelry and optical goods										1	(x)	(x)
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)	3	(x)	(x)	11	1,757	277	1	(x)	(x)			
Machinery, equipment, and supplies (except electrical)	6	701	126	12	3,473	314	6	581	130	1	(x)	(x)
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	8	8,734	228	1	(x)	(x)			
Paper and paper products	3	1,099	315	2	(x)	(x)	1	(x)	(x)			
Petroleum and petroleum products										1	(x)	(x)
Plumbing and heating equipment and supplies	2	(x)	(x)	9	1,603	240	1	(x)	(x)	1	(x)	(x)
Tobacco and tobacco products (except leaf)										1	(x)	(x)
All other							3	763	160			

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
DISTRICT OF COLUMBIA																
Total	496	267	7,575	6,450	1,125	$13,700,384	1,718	$4,014,453	286	$1,504,619	5,571	$8,181,312	7,163	7,440	7,402	7,440
Amusement and sporting goods	22	4	383	223	160	704,657	70	256,490	14	75,129	299	373,038	379	384	377	374
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	5	3	59	45	14	92,912	16	36,166	------	------	43	56,746	58	59	59	59
Cameras and motion-picture equipment and supplies	17	1	324	178	146	611,745	54	220,324	14	75,129	256	316,292	321	325	318	315
Automotive	30	12	595	525	70	1,126,659	41	114,442	8	23,824	546	988,393	620	638	617	611
Automobiles and other motor vehicles	8	1	348	313	35	666,073	------	------	------	------	348	666,073	370	383	366	360
Automotive equipment	11	6	124	110	14	204,454	11	23,492	2	6,500	111	174,462	131	134	132	120
Automobile parts (new and used)	6	3	51	44	7	97,156	9	28,000	3	3,900	39	65,256	53	52	51	51
Tires and tubes	5	2	72	58	14	158,976	21	62,950	3	13,424	48	82,602	66	69	68	71
Chemicals, drugs, and allied products	14	7	358	236	122	518,281	17	45,731	26	130,405	315	372,145	326	342	349	352
Chemicals	2	(x)	(x)	(x)	------	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line)	3	------	272	174	98	351,211	1	2,340	9	43,621	262	305,250	241	257	263	266
Drugs and drug sundries (specialty)	1	------	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	7	5	63	51	12	137,246	15	39,265	8	45,600	40	52,381	62	62	63	63
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	11	9	64	59	5	114,567	29	53,507	7	32,200	28	28,860	60	60	63	63
Electrical	28	7	1,022	804	128	1,667,170	255	469,421	37	126,752	730	1,070,997	815	916	890	910
Electrical goods (including appliances)[3]	13	4	833	730	103	1,341,889	193	338,441	25	101,732	615	901,716	660	754	719	725
Electrical equipment and supplies	5	1	72	63	9	152,432	17	50,390	1	3,900	54	98,142	68	69	70	72
Radio and radio equipment	10	2	117	101	16	172,849	45	80,590	11	21,120	61	71,139	87	93	101	113
Farm products (not elsewhere specified)	4	2	122	116	6	233,771	4	18,133	7	42,057	111	173,581	124	121	122	121
Flowers and nursery stock	3	1	88	83	5	163,771	4	18,133	3	17,057	81	128,581	88	88	88	88
Other farm products	1	1	34	33	1	70,000	------	------	4	25,000	30	45,000	36	33	34	33
Farm supplies (except machinery and equipment)	3	1	22	20	2	25,990	5	5,068	1	3,000	16	17,322	22	22	22	22
Food products (not elsewhere specified)	103	89	1,730	1,607	123	2,948,497	402	1,076,311	45	221,912	1,193	1,650,274	1,715	1,762	1,762	1,721
Confectionery and soft drinks	12	8	74	69	5	126,824	21	46,919	5	11,700	48	68,205	71	75	74	73
Dairy products	6	2	434	396	38	790,781	144	301,998	8	43,380	282	444,803	466	473	455	443
Poultry and poultry products	16	17	88	81	7	133,687	25	44,492	5	13,000	58	76,195	79	80	84	88
Dairy and poultry products	6	3	55	48	7	110,345	21	48,355	2	11,450	32	50,540	53	53	54	55
Fish and sea foods	14	16	66	64	2	97,653	19	40,851	------	------	47	56,802	65	64	65	65
Fruits and vegetables (fresh)	33	25	312	293	19	539,516	97	227,021	13	54,080	202	258,415	311	308	302	297
Meats and meat products	21	18	701	656	45	1,149,691	165	366,675	12	87,702	524	695,314	670	709	728	700
Forest products (except lumber)	2	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	7	2	39	29	10	125,722	11	53,758	3	37,972	25	33,992	38	38	37	37
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	46	27	1,395	1,177	218	2,594,890	330	600,584	47	283,761	1,018	1,710,545	1,263	1,327	1,321	1,304
Groceries (general line)	19	10	606	533	73	1,116,046	60	124,037	26	172,836	520	819,173	575	600	605	612
Food and grocery specialties	27	17	789	644	145	1,478,844	270	476,547	21	110,925	498	891,372	688	727	716	782
Hardware (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	28	25	201	141	60	160,774	1	2,000	2	4,750	198	154,024	194	192	199	202
Iron and steel scrap	6	5	25	22	3	28,336	------	------	------	------	25	28,336	26	25	28	25
Junk and scrap [4]	22	20	176	119	57	132,438	1	2,000	2	4,750	173	125,688	168	167	171	177
Jewelry and optical goods	5	3	30	20	10	86,554	1	1,800	3	36,500	26	48,254	26	25	27	27
Leather and leather goods (other than gloves and shoes)	7	12	8	7	1	9,940	2	1,976	------	------	6	7,964	8	8	8	8
Lumber and building materials (other than metal)	30	7	298	268	30	586,480	58	191,645	21	69,034	219	325,801	300	309	297	289
Construction and building materials (other than metal and wood)	24	4	271	242	29	518,283	54	180,165	17	51,614	200	286,504	274	277	268	264
Lumber and millwork	6	3	27	26	1	68,197	4	11,480	4	17,420	19	39,297	26	32	29	25
Machinery, equipment, and supplies (except electrical)	55	23	320	253	67	688,384	91	267,508	14	104,488	215	316,388	324	321	324	323
Commercial equipment and supplies	19	9	158	122	36	305,364	35	97,913	4	32,300	119	175,151	168	163	161	161
Construction equipment and supplies	3	------	9	8	1	23,691	5	17,295	------	------	4	6,396	9	9	9	9
Manufacturing, mining, and drilling machinery, equipment, and supplies	14	4	68	57	11	149,525	27	75,707	4	17,500	37	56,318	68	68	68	68
Professional equipment and supplies	8	4	38	28	10	63,869	4	12,400	1	4,000	33	47,469	36	36	39	38
Service equipment and supplies	7	3	37	30	7	94,680	16	42,603	3	25,688	18	26,389	33	35	37	37
Transportation equipment and supplies	4	3	10	8	2	51,255	4	21,590	2	25,000	4	4,665	10	10	10	10
Metals and minerals (except petroleum and scrap)	19	5	102	82	20	300,097	27	152,264	4	27,900	71	119,933	100	96	99	105
Coal	3	4	34	31	3	54,662	5	18,243	------	------	29	36,419	32	27	32	37
Iron and steel (except scrap)	10	1	28	20	8	144,693	11	84,177	2	21,300	15	39,216	31	30	28	28
Metals and metal work (other than iron and steel)	6	------	40	31	9	100,742	11	49,844	2	6,600	27	44,298	37	39	39	40
Paper and paper products	24	13	202	182	20	430,267	42	130,236	17	107,466	143	192,565	197	201	200	201
Paper and paper products (general line)	11	4	115	101	14	246,949	31	88,609	8	53,246	76	105,094	111	113	113	114
Paper and paper products (specialty other than specified)	4	2	34	32	2	101,078	8	36,127	7	52,620	19	12,331	34	34	34	34
Stationery and stationery supplies	4	2	12	10	2	20,744	------	------	2	1,600	10	19,144	13	13	12	12
Wall paper	5	5	41	39	2	61,496	3	5,500	------	------	38	55,996	39	41	41	41

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes 1 establishment handling refrigerators (electric).
[4] Includes 1 establishment handling waste paper.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
DISTRICT OF COLUMBIA—Continued																
Petroleum and petroleum products	4	------	150	150	------	$282,731	112	$218,361	4	$17,700	34	$46,670	150	142	142	150
Plumbing and heating equipment and supplies	23	1	304	262	42	657,594	65	205,730	10	132,145	220	319,719	284	310	315	297
Plumbing equipment and supplies	17	------	271	233	38	575,545	49	146,782	18	129,545	204	299,218	30	31	33	33
Heating equipment and supplies	6	1	33	29	4	82,049	16	58,948	1	2,600	16	20,501	254	279	282	264
Tobacco and tobacco products (except leaf)	13	8	122	115	7	245,160	55	128,534	4	19,674	63	96,952	123	123	123	125
All other	10	6	78	59	19	112,145	------	------	3	7,950	75	104,195	67	75	78	78
Books, periodicals, and newspapers	4	1	68	52	16	96,975	------	------	------	------	68	96,975	57	65	68	68
Rubber goods (general line)	1	------	(x)	(x)	------	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	1	------	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business	4	5	4	2	2	4,088	------	------	------	------	4	4,088	4	4	4	4

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[*An* (x) *indicates that amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

SALES GROUPS	VOLUME ANALYSIS			SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
District of Columbia	**325**	**$97,210**	**$12,610**	$200,000 to $299,999	27	$6,675	$1,369
Under $25,000	51	603	186	$300,000 to $399,999	18	6,342	924
$25,000 to $49,999	49	1,734	374	$400,000 to $499,999	16	7,226	571
$50,000 to $99,999	45	3,234	703	$500,000 to $999,999	36	26,199	2,807
$100,000 to $199,999	62	9,177	1,541	$1,000,000 and over	21	36,020	4,045

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
District of Columbia	**325**	**$97,210**	**$12,610**	**145**	**$5,571**	**$1,263**	**123**	**$29,420**	**$4,405**	**57**	**$62,219**	**$6,942**
Amusement and sporting goods	15	2,234	577	6	161	61	9	2,073	516	------	------	------
Automotive	22	9,046	1,265	9	441	151	9	1,652	447	4	6,953	667
Chemicals, drugs, and allied products	9	3,146	344	4	197	37	3	637	88	2	2,312	219
Dry goods and apparel	8	1,474	204	6	229	31	1	(x)	(x)	1	(x)	(x)
Electrical	20	6,808	1,435	6	221	37	10	2,097	481	4	4,490	917
Farm products (not elsewhere specified)	3	799	305	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Farm supplies (except machinery and equipment)	2	(x)	(x)	------	------	------	2	(x)	(x)	------	------	------
Food products (not elsewhere specified)	84	27,059	3,068	31	1,424	270	41	10,688	930	12	14,947	1,868
Forest products (except lumber)	2	(x)	(x)	1	(x)	(x)	------	------	------	1	(x)	(x)
Furniture and house furnishings	3	792	161	2	(x)	(x)	------	------	------	1	(x)	(x)
Groceries and food specialties	22	9,696	799	10	387	84	4	1,525	115	8	7,784	600
Hardware	2	(x)	(x)	2	(x)	(x)	------	------	------	------	------	------
Iron and steel scrap and other waste materials	28	1,332	272	25	520	123	3	803	149	------	------	------
Jewelry and optical goods	3	2,315	91	2	(x)	(x)	------	------	------	1	(x)	(x)
Leather and leather goods (except gloves and shoes)	7	433	34	5	140	10	2	293	24	------	------	------
Lumber and building materials (other than metal)	15	4,471	681	3	136	59	10	2,174	301	2	2,163	321
Machinery, equipment and supplies (except electrical)	22	2,665	585	13	504	101	8	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum, and scrap)	7	3,608	221	1	(x)	(x)	4	(x)	(x)	2	2,779	96
Paper and paper products	19	5,836	837	8	512	103	6	1,191	176	5	4,133	558
Petroleum and petroleum products	2	(x)	(x)	------	------	------	2	(x)	(x)	------	------	------
Plumbing and heating equipment and supplies	11	5,891	893	3	135	36	2	407	69	6	5,349	788
Tobacco and tobacco products (except leaf)	11	6,608	383	1	(x)	(x)	5	(x)	(x)	5	5,204	289
All other	8	1,137	175	6	112	34	1	(x)	(x)	1	(x)	(x)

[1] For the purpose of this tabulation the term "wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

[TABLE 12 IS OMITTED AS THE CITY OF WASHINGTON IS COEXTENSIVE WITH THE DISTRICT OF COLUMBIA]

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**261,083**	**249,901**	**95.7**
Amusement and sporting goods	7,899	7,830	99.1
Automotive	31,863	31,570	99.1
Chemicals, drugs, and allied products	12,001	12,001	100.0
Dry goods and apparel	1,512	1,509	99.8
Electrical	21,559	21,121	98.0
Farm products (not elsewhere specified)	1,100	1,100	100.0
Farm supplies (except machinery and equipment)	454	454	100.0
Food products (not elsewhere specified)	62,552	61,904	99.0
Forest products (except lumber)	(x)	(x)	(x)
Furniture and house furnishings	1,451	1,451	100.0
General merchandise	(x)	(x)	(x)
Groceries and food specialties	51,625	42,142	81.6
Hardware	(x)	(x)	(x)
Iron and steel scrap and other waste materials	1,332	1,332	100.0
Jewelry and optical goods	2,422	2,422	100.0
Leather and leather goods (except gloves and shoes)	433	433	100.0
Lumber and building materials (other than metal)	6,669	6,668	100.0
Machinery, equipment, and supplies (except electrical)	9,837	9,649	98.1
Metals and minerals (except petroleum and scrap)	12,695	12,694	100.0
Paper and paper products	6,226	6,226	100.0
Petroleum and petroleum products	10,655	10,655	100.0
Plumbing and heating equipment and supplies	7,932	7,880	99.3
Tobacco and tobacco products (except leaf)	8,309	8,307	100.0
All other	1,254	1,253	100.0

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	**$261,083**
Sales not reported by commodities	*11,182*
Reported commodity sales (100 per cent)	249,901
Aluminum ingots, bars, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	581
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	581
Automobiles, trucks, and tractors, new and used (*10.1 per cent of reported commodity sales*)	25,348
Automotive trade:	
Commission merchants	199
District and general sales offices	5,827
Manufacturers' sales branches	12,545
Wholesale merchants	6,676
Electrical trade:	
Manufacturers' sales branches	81
General merchandise trade:	
Manufacturers' agents	20
Automotive equipment, parts, and accessories (*2.7 per cent of reported commodity sales*)	6,816
Automotive trade:	
Commission merchants	1
District and general sales offices	463
Manufacturers' sales branches	3,677
Wholesale merchants	2,023
Electrical trade:	
Manufacturers' sales branches	20
Wholesale merchants	478
General merchandise trade:	
Manufacturers' agents	122
Grocery and food specialties trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	31
Bakery products (cakes, biscuits, crackers, etc.) (*1.9 per cent of reported commodity sales*)	4,848
Grocery and food specialties trade:	
Cash-and-carry wholesalers	100
Chain-store warehouses	802
Manufacturers' sales branches	3,803
Wagon distributors	30
Wholesale merchants	53
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	263
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	37
Wholesale merchants	226
Books, magazines, and newspapers (*0.6 per cent of reported commodity sales*)	$1,532
Amusement and sporting goods trade:	
Manufacturers' sales branches	23
Wholesale merchants	14
Electrical trade:	
Manufacturers' sales branches	380
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	90
Paper and paper products trade:	
Manufacturers' sales branches	43
All other trades:	
Manufacturers' sales branches	61
Wholesale merchants	921
Brick, tile, and terra cotta (*0.4 per cent of reported commodity sales*)	911
Electrical trade:	
Manufacturers' sales branches	240
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	207
Wholesale merchants	357
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	107
Building materials not classified elsewhere (*0.1 per cent of reported commodity sales*)	372
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	35
Wholesale merchants	326
Wholesaling manufacturers	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	8
Building materials (ornamental metal) (*0.2 per cent of reported commodity sales*)	414
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	335
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	79
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	296
Lumber and building materials (other than metal) trade:	
Selling agents	126
Wholesale merchants	170
Cameras and photographic supplies (*2.7 per cent of reported commodity sales*)	$6,743
Amusement and sporting goods trade:	
Commission merchants	529
Manufacturers' sales branches	4,487
Wholesale merchants	1,713
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Canned goods (food products) (*2.1 per cent of reported commodity sales*)	5,185
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	146
Grocery and food specialties trade:	
Brokers	500
Chain-store warehouses	1,904
Manufacturers' agents	400
Selling agents	300
Wagon distributors	70
Wholesale merchants	1,822
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	43
Cement, lime, and plaster (*1 per cent of reported commodity sales*)	2,402
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	628
Wholesale merchants	1,774
Chemicals, industrial and heavy (*less than 0.1 per cent of reported commodity sales*)	58
Chemical, drug, and allied products trade.	
Manufacturers' sales branches	20
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	38
Chemicals, refined, and/or related products (*0.1 per cent of reported commodity sales*)	294
Chemical, drug, and allied products trade:	
Wholesale merchants	68
Farm products (not elsewhere specified) trade:	
Wholesale merchants	207
Grocery and food specialties trade:	
Manufacturers' agents	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Petroleum and petroleum products trade:	
Wholesale merchants	3

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	$308
Furniture and house furnishings trade:	
Manufacturers' agents	20
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	280
Cigars, cigarettes, and tobacco (except leaf) (*4.2 per cent of reported commodity sales*)	10,598
Chemical, drug, and allied products trade:	
Chain-store warehouses	2,491
Grocery and food specialties trade:	
Chain-store warehouses	358
Wholesale merchants	109
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	40
Manufacturers' sales branches	1,045
Wholesale merchants	5,955
Clothing and furnishings, men's and boys' (*0.1 per cent of reported commodity sales*)	233
Amusement and sporting goods trade:	
Manufacturers' sales branches	26
Dry goods and apparel trade:	
Manufacturers' sales branches	7
Wholesale merchants	104
General merchandise trade:	
Manufacturers' agents	36
Clothing, women's and children's (*0.3 per cent of reported commodity sales*)	701
Dry goods and apparel trade:	
Selling agents	6
Wholesale merchants	695
Coal and coke (*1.3 per cent of reported commodity sales*)	3,161
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	1,491
Wholesale merchants	1,670
Confectionery and soft drinks (*4.3 per cent of reported commodity sales*)	10,803
Chemical, drug, and allied products trade:	
Chain-store warehouses	844
Food products (not elsewhere specified) trade:	
District and general sales offices	7,010
Manufacturers' sales branches	985
Wholesale merchants	381
Grocery and food specialties trade:	
Chain-store warehouses	204
Manufacturers' agents	35
Manufacturers' sales branches	17
Wholesale merchants	722
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	4
Wholesale merchants	541
Copper ingots, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	500
Electrical trade:	
Manufacturers' sales branches	450
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	78
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	30
Dairy products and eggs (*6.0 per cent of reported commodity sales*)	14,989
Food products (not elsewhere specified) trade:	
Commission merchants	192
District and general sales offices	3,218
Manufacturers' agents	190
Manufacturers' sales branches	2,386
Wholesale merchants	5,746
Grocery and food specialties trade:	
Chain-store warehouses	2,784
Manufacturers' sales branches	2
Wagon distributors	169
Wholesale merchants	302
Drugs and drug sundries (*2.4 per cent of reported commodity sales*)	6,110
Chemical, drug, and allied products trade:	
Chain-store warehouses	2,923
District and general sales offices	1,349
Wholesale merchants	1,835
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	$317
Dry-goods and apparel trade:	
Wholesale merchants	298
Paper and paper products trade:	
Wholesale merchants	19
Electrical appliances, equipment, and supplies (*5.1 per cent of reported commodity sales*)	12,645
Automotive trade:	
Manufacturers' sales branches	5
Wholesale merchants	30
Electrical trade:	
Manufacturers' sales branches	9,305
Selling agents	58
Wholesale merchants	3,117
Furniture and house furnishings trade:	
Wholesale merchants	9
General merchandise trade:	
Manufacturers' agents	1
Hardware trade:	
Wholesale merchants	19
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Wholesale merchants	58
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	7
Wholesale merchants	35
Farm products not classified elsewhere (*0.2 per cent of reported commodity sales*)	549
Farm products (not elsewhere specified) trade:	
Commission merchants	301
Wholesale merchants	248
Feeds (*0.1 per cent of reported commodity sales*)	125
Farm products (not elsewhere specified) trade:	
Wholesale merchants	50
Farm supplies (except machinery and equipment) trade:	
Drop shippers	25
Wholesale merchants	37
Lumber and building materials (other than metal) trade:	
Wholesale merchants	13
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	62
Farm products (not elsewhere specified) trade:	
Wholesale merchants	22
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	40
Fish and sea foods, fresh and processed (*0.6 per cent of reported commodity sales*)	1,456
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2
Wholesale merchants	1,342
Grocery and food specialties trade:	
Chain-store warehouses	107
Wholesale merchants	5
Food products not classified elsewhere (*0.3 per cent of reported commodity sales*)	665
Food products (not elsewhere specified) trade:	
Wholesale merchants	85
Grocery and food specialties trade:	
Manufacturers' sales branches	238
Wagon distributors	342
Fruits and vegetables, fresh and dried (*6.5 per cent of reported commodity sales*)	16,309
Food products (not elsewhere specified) trade:	
Brokers	282
Commission merchants	8,726
Cooperative marketing associations	505
Wholesale merchants	6,793
Grocery and food specialties trade:	
Brokers	373
Chain-store warehouses	4,360
Wholesale merchants	270
Furniture, wooden and metal (*0.4 per cent of reported commodity sales*)	1,023
Furniture and house furnishings trade:	
Brokers	340
Manufacturers' agents	25
Manufacturers' sales branches	102
Wholesale merchants	436
General merchandise trade:	
Manufacturers' agents	4
Furniture, wooden and metal—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	$35
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Wholesale merchants	19
Glass, sheet (*0.2 per cent of reported commodity sales*)	390
Chemical, drug, and allied products trade:	
Wholesale merchants	57
Electrical trade:	
Manufacturers' sales branches	32
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	212
Wholesale merchants	89
Grain (wheat, corn, oats, etc.) (*0.1 per cent of reported commodity sales*)	130
Farm supplies (except machinery and equipment) trade:	
Drop shippers	55
Wholesale merchants	75
Groceries (*7.0 per cent of reported commodity sales*)	17,439
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	666
Wholesale merchants	317
Grocery and food specialties trade:	
Brokers	363
Chain-store warehouses	5,732
District and general sales offices	3,194
Manufacturers' agents	25
Manufacturers' sales branches	1,556
Wagon distributors	22
Wholesale merchants	5,556
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	8
Hardware (*0.2 per cent of reported commodity sales*)	569
Chemical, drug, and allied products trade:	
Wholesale merchants	20
Electrical trade:	
Manufacturers' sales branches	73
General merchandise trade:	
Manufacturers' agents	79
Hardware trade:	
Wholesale merchants	140
Lumber and building materials (other than metal) trade:	
Wholesale merchants	126
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	60
Wholesale merchants	21
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	25
Paper and paper products trade:	
Wholesale merchants	25
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	135
Farm supplies (except machinery and equipment) trade:	
Drop shippers	75
Wholesale merchants	38
Lumber and building materials (other than metal) trade:	
Wholesale merchants	
Hides, skins, and raw furs (*0.1 per cent of reported commodity sales*)	256
Farm products (not elsewhere specified) trade:	
Wholesale merchants	242
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	14
House furnishings and supplies (*0.4 per cent of reported commodity sales*)	962
Furniture and house furnishings trade:	
Manufacturers' sales branches	112
Wholesale merchants	302
Grocery and food specialties trade:	
Chain-store warehouses	390
Wholesale merchants	16
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	125
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	17

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Iron and steel and products (except as classified) *(4.7 per cent of reported commodity sales)*	$11,699
Electrical trade:	
Manufacturers' sales branches	86
General merchandise trade:	
Manufacturers' agents	3
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	436
Lumber and building materials (other than metal) trade:	
Wholesale merchants	418
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	1,704
Wholesale merchants	118
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	286
Manufacturers' agents	595
Manufacturers' sales branches	5,506
Selling agents	169
Wholesale merchants	1,624
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	753
Jewelry *(0.9 per cent of reported commodity sales)*	2,368
Furniture and house furnishings trade:	
Wholesale merchants	15
Jewelry and optical goods trade:	
Brokers	12
Wholesale merchants	2,201
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	50
Junk and scrap *(0.4 per cent of reported commodity sales)*	898
Electrical trade:	
Manufacturers' sales branches	13
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	882
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Lead pigs, bars, sheets, and pipe *(less than 0.1 per cent of reported commodity sales)*	88
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	87
Leather and cut stock *(0.1 per cent of reported commodity sales)*	195
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	195
Logs, piles, poles, etc. *(0.4 per cent of reported commodity sales)*	991
Electrical trade:	
Manufacturers' sales branches	483
Forest products (except lumber) trade:	
Wholesale merchants	503
General merchandise trade:	
Manufacturers' agents	5
Luggage, saddlery, harness, and gloves (except dress) *(less than 0.1 per cent of reported commodity sales)*	2
Amusement and sporting goods trade:	
Manufacturers' sales branches	2
Lumber, rough and dressed *(0.3 per cent of reported commodity sales)*	841
Forest products (except lumber) trade:	
Wholesale merchants	80
General merchandise trade:	
Manufacturers' agents	15
Lumber and building materials (other than metal) trade:	
Brokers	190
Wholesale merchants	550
Wholesaling manufacturers	6
Machinery, equipment, and supplies (industrial) *(2.4 per cent of reported commodity sales)*	5,931
Amusement and sporting goods trade:	
Wholesale merchants	26
Automotive trade:	
Manufacturers' sales branches	50
Electrical trade:	
Manufacturers' sales branches	2
Machinery, equipment—Continued.	
General merchandise trade:	
Manufacturers' agents	$53
Hardware trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	585
Manufacturers' sales branches	1,638
Selling agents	2,000
Wholesale merchants	403
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	333
Selling agents	30
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	226
Wholesale merchants	551
All other trades:	
Wholesale merchants	30
Machinery, equipment, and supplies (farm and garden) *(less than 0.1 per cent of reported commodity sales)*	45
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	31
General merchandise trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	13
Meats and meat products, fresh and cured *(12.6 per cent of reported commodity sales)*	31,591
Food products (not elsewhere specified) trade:	
Brokers	400
Commission merchants	428
Manufacturers' sales branches	14,713
Selling agents	384
Wholesale merchants	11,731
Grocery and food specialties trade:	
Chain-store warehouses	3,515
Wholesale merchants	420
Musical instruments and parts (except radios) *(less than 0.1 per cent of reported commodity sales)*	1
Furniture and house furnishings trade:	
Wholesale merchants	1
Nonferrous metals not classified elsewhere *(0.1 per cent of reported commodity sales)*	164
General merchandise trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	5
Selling agents	90
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	67
Notions and dry goods, small wares *(0.1 per cent of reported commodity sales)*	200
Dry goods and apparel trade:	
Cash-and-carry wholesalers	1
Wholesale merchants	182
General merchandise trade:	
Manufacturers' agents	4
Paper and paper products trade:	
Wholesale merchants	8
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	5
Office and store machines and equipment *(0.3 per cent of reported commodity sales)*	795
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	31
Manufacturers' sales branches	408
Wholesale merchants	356
Oils, animal and vegetable *(0.1 per cent of reported commodity sales)*	249
Chemical, drug, and allied products trade:	
Wholesale merchants	65
General merchandise trade:	
Manufacturers' agents	184
Optical goods *(0.1 per cent of reported commodity sales)*	119
Jewelry and optical goods trade:	
Manufacturers' sales branches	95
Wholesale merchants	24
Paints, varnishes, and lacquers *(0.5 per cent of reported commodity sales)*	$1,259
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	90
Wholesale merchants	843
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	88
Wholesale merchants	191
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	4
Paper and paper products trade:	
Wholesale merchants	34
Paper (wrapping, book, wall paper, etc.) *(2.1 per cent of reported commodity sales)*	5,332
Farm products (not elsewhere specified) trade:	
Wholesale merchants	27
Lumber and building materials (other than metal) trade:	
Wholesale merchants	32
Wholesaling manufacturers	1
Paper and paper products trade:	
Wholesale merchants	5,272
Paper products *(0.2 per cent of reported commodity sales)*	503
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	25
Paper and paper products trade:	
Brokers	53
Manufacturers' agents	174
Wholesale merchants	341
Petroleum and petroleum products *(4.3 per cent of reported commodity sales)*	10,660
Automotive trade:	
Wholesale merchants	18
Electrical trade:	
Wholesale merchants	43
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	7
Petroleum and petroleum products trade:	
Bulk tank stations	9,798
Wholesale merchants	793
Piece goods, all kinds *(0.1 per cent of reported commodity sales)*	195
Dry goods and apparel trade:	
Cash-and-carry wholesalers	24
Wholesale merchants	125
All other trades:	
Wholesale merchants	16
Plumbing and heating equipment and supplies *(2.4 per cent of reported commodity sales)*	5,802
Lumber and building materials (other than metal) trade:	
Wholesale merchants	119
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	43
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	50
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	466
Manufacturers' sales branches	1,222
Wholesale merchants	3,992
Radio sets, parts, and accessories *(0.9 per cent of reported commodity sales)*	2,314
Electrical trade:	
Manufacturers' agents	75
Wholesale merchants	2,237
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Refrigerators, mechanical (household and commercial) *(0.9 per cent of reported commodity sales)*	2,370
Electrical trade:	
Manufacturers' sales branches	1,488
Wholesale merchants	810
Furniture and house furnishings trade:	
Wholesale merchants	21

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical—Continued.	
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	33
Wholesale merchants	16
Sand, gravel, and crushed stone (*0.1 per cent of reported commodity sales*)	233
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	63
Wholesale merchants	170
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	93
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	81
All other trades:	
Wholesale merchants	11
Seed (field and garden) and bulbs (*less than 0.1 per cent of reported commodity sales*)	78
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	78
Sheet metal work (*less than 0.1 per cent of reported commodity sales*)	58
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	58
Shoes and other footwear (including rubber) (*less than 0.1 per cent of reported commodity sales*)	80
Amusement and sporting goods trade:	
Manufacturers' sales branches	48
Automotive trade:	
Manufacturers' sales branches	32
Soaps and toilet preparations (*0.9 per cent of reported commodity sales*)	2,160
Chemical, drug, and allied products trade:	
Chain-store warehouses	1,117
Manufacturers' sales branches	9
Wholesale merchants	8
Dry goods and apparel trade:	
Wholesale merchants	7
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	132
Wholesale merchants	1
Grocery and food specialties trade:	
Chain-store warehouses	563
Manufacturers' agents	8
Wholesale merchants	311
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	4
Sporting goods (*0.2 per cent of reported commodity sales*)	571
Amusement and sporting goods trade:	
Manufacturers' sales branches	550
Wholesale merchants	20
General merchandise trade:	
Manufacturers' agents	1
Stationery and stationery supplies (*0.3 per cent of reported commodity sales*)	653
Amusement and sporting goods trade:	
Wholesale merchants	104
Electrical trade:	
Manufacturers' sales branches	219
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Paper and paper products trade:	
Manufacturers' agents	56
Manufacturers' sales branches	64
Wholesale merchants	91
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	6
Wholesale merchants	1
All other trades:	
Wholesale merchants	111
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	493
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	11
Selling agents	34
Wholesale merchants	413
Wholesaling manufacturers	35
Textile products not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	8
General merchandise trade:	
Manufacturers' agents	7
Grocery and food specialties trade:	
Wholesale merchants	1
Tin, block (*less than 0.1 per cent of reported commodity sales*)	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Toys and games (*0.1 per cent of reported commodity sales*)	232
Amusement and sporting goods trade:	
Wholesale merchants	232
Wood products (*0.2 per cent of reported commodity sales*)	412
Electrical trade:	
Manufacturers' sales branches	62
Forest products (except lumber) trade:	
Wholesale merchants	18
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	55
Wholesale merchants	112
Wholesaling manufacturers	157
Wood products—Continued.	
Paper and paper products trade:	
Wholesale merchants	8
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	3
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1
Miscellaneous commodities (*1.4 per cent of reported commodity sales*)	3,505
Amusement and sporting goods trade:	
Wholesale merchants	56
Automotive trade:	
Manufacturers' sales branches	10
Wholesale merchants	14
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	10
Wholesale merchants	245
Electrical trade:	
Manufacturers' sales branches	1,369
Food products (not elsewhere specified) trade:	
District and general sales offices	80
Manufacturers' sales branches	47
Wholesale merchants	16
Grocery and food specialties trade:	
District and general sales offices	10
Manufacturers' agents	50
Manufacturers' sales branches	2
Wholesale merchants	100
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	238
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	226
Wholesale merchants	396
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	141
Paper and paper products trade:	
Wholesale merchants	38
Petroleum and petroleum products trade:	
Bulk tank stations	61
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	255
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	38
All other trades:	
Selling agents	55
Wholesale merchants	48

FLORIDA

CONTENTS

	Page
Map	356
Table 1.—Summary of wholesale trade, by principal classifications	357
Table 2.—Wholesalers only, by kinds of business	357
Table 3.—Wholesale trade, by kind of business	361
Table 4.—Wholesale trade, by type of establishment	368
Table 5.—Number of establishments, by type and kind of business	370
Tables 6, 7.—Net sales and total expenses, by type of establishment, and kind of business	371
Table 8.—Summary of wholesale trade, by character of organization	371
Table 9.—Wholesale trade, by the number of marketing units and kind of business	372
Table 10.—Employees engaged in wholesale trade, by kind of business	373
Table 11.—Classification of wholesale merchants according to net sales, by kind of business	374
Table 12.—Number of wholesale establishments, by kind of business for cities having 20,000 population and over	375
Table 13.—Commodity sales, by kind of business and type of establishment	375

WHOLESALE CENTERS IN FLORIDA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	2,054	20,075	16,930	3,145	$26,750,859	$56,500,450	$33,481,547	$466,534,961	100.00
Amusement and sporting goods	10	87	54	33	129,562	260,768	74,278	1,256,362	.27
Automotive	78	811	715	96	1,642,125	3,079,426	3,218,034	17,510,678	3.75
Chemicals, drugs, and allied products	48	437	341	96	920,769	1,793,458	2,727,429	33,504,738	7.18
Dry goods and apparel	19	198	170	28	376,815	691,039	917,719	4,821,845	1.03
Electrical	44	452	381	71	739,389	1,563,124	1,131,102	10,663,209	2.29
Farm products (not elsewhere specified)	77	463	340	123	342,915	653,215	658,561	5,256,464	1.13
Farm supplies (except machinery and equipment)	45	307	273	34	553,940	1,098,035	705,813	13,113,511	2.81
Food products (not elsewhere specified)	560	9,991	8,138	1,853	8,269,845	17,907,686	2,775,406	124,290,652	26.64
Forest products (except lumber)	9	50	49	1	62,505	108,422	29,647	841,574	.18
Furniture and house furnishings	24	124	103	21	271,052	520,420	685,109	3,389,109	.73
General merchandise	4	21	20	1	35,882	81,624	103,982	1,077,627	.23
Groceries and food specialties	274	2,580	2,175	405	3,842,248	9,126,631	7,597,485	103,811,799	22.25
Hardware	11	235	221	14	427,661	853,507	1,477,353	2,951,917	.63
Iron and steel scrap and other waste materials	58	190	182	8	157,664	287,768	142,762	1,843,661	.40
Jewelry and optical goods	9	45	39	6	62,016	104,977	30,533	232,863	.05
Leather and leather goods (except gloves and shoes)	5	16	15	1	31,328	67,270	60,039	338,868	.07
Lumber and building materials (other than metal)	100	809	717	92	1,466,959	3,263,408	1,035,949	23,958,918	5.14
Machinery, equipment, and supplies (except electrical)	88	586	512	74	946,056	1,815,143	1,950,552	7,434,848	1.59
Metals and minerals (except petroleum and scrap)	18	101	92	9	193,818	287,547	108,293	2,188,730	.47
Paper and paper products	23	215	190	25	387,625	703,989	747,608	3,258,433	.70
Petroleum and petroleum products	474	1,834	1,745	89	5,077,628	10,411,104	4,559,360	86,017,360	18.44
Plumbing and heating equipment and supplies	23	169	145	24	314,137	779,834	1,038,615	3,185,898	.68
Tobacco and tobacco products (except leaf)	26	242	221	21	358,187	743,507	605,949	14,094,130	3.02
All other	27	112	92	20	140,733	288,948	180,869	1,491,767	.32

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 1,468,211)													
Total	1,045	8,715	7,663	1,052	$13,108,972	$27,751,176	$22,144,026	$189,764,791	100.00	$95,913,148	50.54	$4,406,081	$11,719,283
Types of wholesalers:													
Service wholesalers	986	8,367	7,352	1,015	12,519,787	26,610,321	20,986,999	184,866,959	97.42	92,120,457	49.83	4,329,222	9,557,915
Exporters	16	98	83	15	227,119	496,807	222,672	10,150,957	5.35	1,391,088	13.70	34,032	476,680
Importers	4	7	7	------	8,420	16,839	69,049	263,256	.14	249,056	94.61	------	118,000
Wholesale merchants	966	8,262	7,262	1,000	12,284,248	26,096,585	20,695,278	174,452,746	91.93	90,480,313	51.87	4,295,190	8,963,226
Limited function wholesalers	30	34	31	3	42,358	130,968	23,169	970,584	.51	686,173	70.70	18,750	400,000
Cash and carry	24	24	24	------	21,070	36,620	3,490	162,355	.09	------	------	18,750	------
Drop shippers	4	7	4	3	18,435	86,665	------	719,247	.38	625,191	86.92	------	400,000
Wagon distributors	1	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Warehouses (distributing)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Supply and machinery distributors	29	314	280	34	540,827	1,009,887	1,133,858	3,927,248	2.07	3,106,518	79.10	58,109	1,761,368
Amusement and sporting goods	8	58	38	20	79,596	168,438	38,205	550,695	.29	291,428	52.92	------	1,000
Automotive	64	568	504	64	1,043,630	1,846,176	1,557,882	8,959,955	4.72	2,656,285	29.65	1,694,473	50,362
Automobiles and other motor vehicles	5	196	171	25	355,808	630,866	482,864	4,210,694	2.22	------	------	1,499,867	------
Automotive equipment	38	291	259	32	528,988	897,722	831,048	3,560,610	1.87	2,205,095	61.93	194,606	49,402
Automobile parts (new and used)	16	57	52	5	88,961	160,717	147,088	621,911	.33	250,086	40.21	------	950
Tires and tubes	5	24	22	2	69,873	156,871	96,882	566,740	.30	201,104	35.48	------	------
Chemicals, drugs, and allied products	29	367	284	83	707,899	1,363,089	2,607,935	21,209,307	11.18	8,146,674	38.41	4,500	3,821,153
Chemicals	11	43	35	8	92,006	282,192	997,353	14,754,686	7.78	2,696,550	18.28	4,500	3,812,873
Chemicals (industrial)	1	------	------	------	------	(x)	(x)	(x)	------	------	------	------	------
Explosives	2	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	------	(x)	------
Naval stores	7	30	22	8	64,381	243,080	965,152	14,572,208	------	2,592,550	------	------	3,812,873
Other chemicals	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	------	------	------	------
Drugs and drug sundries (general line)	10	292	224	68	563,970	963,242	1,424,814	6,003,841	3.16	5,306,473	88.38	------	7,280
Drugs and drug sundries (specialty)	3	7	6	1	4,250	18,583	14,383	133,408	.07	45,510	34.11	------	1,000
Paints, varnishes, lacquers, and enamels	5	25	19	6	47,673	99,972	171,385	317,372	.17	98,141	30.92	------	------
Dry goods and apparel	18	197	170	27	374,895	688,250	917,719	4,812,242	2.54	3,471,696	72.14	22,183	5,000
Electrical	30	271	223	48	489,922	1,048,849	757,356	6,168,338	3.25	4,483,259	72.68	61,760	571,919
Electrical goods (including appliances)	16	166	135	31	302,640	695,077	454,501	3,599,187	1.90	2,387,840	66.34	48,004	571,094
Electrical equipment and supplies	3	14	12	2	19,823	39,856	57,596	286,429	.15	91,083	31.80	10,132	------
Radios and radio equipment	11	91	76	15	167,459	313,916	245,259	2,282,722	1.20	2,004,336	87.80	3,624	825

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm products (not elsewhere specified)	28	379	262	117	$295,274	$563,170	$570,572	$2,202,052	1.16	$791,762	35.96	$40,580	$515,998
Cotton	1							(x)	(x)				
Flowers and nursery stock	7	157	134	23	212,839	420,450	345,168	557,728	.29	495,103	88.77	40,580	
Florists (flowers)	4	37	30	7	19,195	55,315	12,308	165,097		136,543		40,580	
Seeds, bulbs, and nursery stocks	3	120	104	16	193,644	365,135	332,860	392,631		359,560			
Hides, skins, and furs	8	34	31	3	23,656	42,987	37,773	644,400	.63				397,998
Livestock (other than horses and mules)	3	6	6		6,565	8,750		528,661	.28				
Tobacco (leaf)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Other farm products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Farm supplies (except machinery and equipment)	25	230	205	25	373,459	792,648	449,391	8,195,081	4.32	4,995,413	60.96	508,491	10,000
Farm supplies (except feed and fertilizer)	5	21	15	6	30,598	73,521	36,070	345,826	.18	148,491	42.94	30,000	10,000
Feed	16	169	160	9	244,724	522,931	396,321	5,896,979	3.11	3,910,825	66.32	264,805	
Fertilizer and fertilizer materials	4	40	30	10	98,137	196,196	17,000	1,952,276	1.03	936,097	47.95	213,686	
Food products (not elsewhere specified)	287	2,440	2,156	284	2,733,218	6,385,922	1,152,442	29,158,265	15.37	11,068,254	37.96	965,564	
Confectionery and soft drinks	48	165	146	19	218,011	374,750	202,275	2,466,429	1.30	834,869	33.85	250	
Dairy products	18	310	283	27	554,115	2,110,874	227,468	4,334,218	2.28	1,530,996	35.32	501,828	
Poultry and poultry products (general line)	5	20	20		18,284	42,469	1,744	599,090	.30	315,000	55.35	42,742	
Dairy and poultry products	3	23	22	1	36,996	70,855	15,249	663,431	.35	200,000	30.15		
Fish and sea foods	103	1,017	857	160	850,774	1,673,272	63,873	5,273,167	2.78	1,799,718	34.13	77,515	
Fruits and vegetables (fresh)	73	585	528	57	594,254	1,207,947	234,565	8,744,668	4.61	3,345,760	38.26	159,929	
Fruits	12	160	147	13	141,915	399,163	53,630	967,117		138,811		131,079	
Fruits and vegetables (general line)	51	326	286	40	335,054	616,313	119,220	5,824,994		1,790,752		18,850	
Produce	10	99	95	4	117,285	192,471	61,715	1,952,557		1,416,197		10,000	
Meats and meat products	37	320	300	20	461,782	905,755	407,468	7,107,262	3.75	3,041,911	42.80	183,300	
Meats (fresh)	20	84	83	1	74,741	151,165	36,052	927,447	.49	412,233	44.45	90,960	
Meats and meat products (general line)	10	133	123	10	247,675	473,659	217,464	4,118,025	2.17	1,429,350	34.71	2,340	
Meats and provisions	7	103	94	9	139,366	280,931	153,952	2,061,790	1.09	1,200,328	58.22	90,000	
Forest products (except lumber)	7	48	47	1	57,825	101,109	29,647	737,674	.39	499,111	67.67		499,111
Furniture and house furnishings	16	104	87	17	220,651	427,802	633,685	2,708,643	1.43	1,953,501	72.12	14,857	
Furniture	13	71	61	10	164,411	297,110	515,441	1,800,992	.95	1,111,939	61.74	14,857	
House furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Musical instruments and sheet music	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	3	21	20	1	35,382	81,244	103,982	877,627	.46	120,000	13.67	1,500	
Groceries and food specialties	169	1,466	1,353	113	2,411,826	4,887,341	5,661,432	51,862,041	27.33	32,320,258	62.32	161,897	
Groceries (general line)	148	1,402	1,296	106	2,327,304	4,655,047	5,383,050	49,823,950	26.26	30,766,406	61.75	157,797	
Food and grocery specialties	21	64	57	7	84,522	232,294	278,382	2,038,091	1.07	1,553,852	76.24	4,100	
Hardware	10	234	220	14	425,261	647,985	1,477,353	2,923,620	1.54	1,589,348	54.36	252,886	135,387
Iron and steel scrap and other waste materials	58	190	182	8	157,664	287,768	142,762	1,843,661	.97	187,778	10.19	1,500	244,650
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Leather and leather goods (except gloves and shoes)	5	16	15	1	31,328	67,270	69,039	338,868	.18	240,865	71.08		
Lumber and building materials (other than metal)	78	654	586	68	1,114,383	2,644,935	1,610,656	18,036,764	9.50	8,258,744	45.79	529,220	3,028,552
Construction and building materials (other than metal and wood)	38	353	319	34	561,069	1,486,279	928,612	4,988,939	2.63	3,690,602	73.98	106,185	379,000
Brick and tile	6	7	5	2	5,557	38,793	31,001	114,589		90,435		720	
Building stone	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Glass	4	40	35	5	58,884	119,839	80,607	345,066		286,180		20,064	
Roofing materials (nonmetallic)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Sand, gravel, and crushed stone	5	87	83	4	80,551	145,214	3,200	486,598		341,469		23,133	
Other building materials	19	204	183	21	392,335	1,141,095	718,737	3,920,416		2,861,047		53,000	379,000
Lumber and millwork	40	301	267	34	553,314	1,158,656	682,044	13,047,825	6.87	4,568,142	35.01	423,035	2,647,552
Lumber	37	253	222	31	473,604	1,035,510	547,620	12,572,967		4,350,914		423,035	2,647,552
Millwork	3	48	45	3	79,710	123,146	134,424	474,858		217,228			
Machinery, equipment, and supplies (except electrical)	57	459	398	61	708,028	1,348,609	1,591,002	5,287,276	2.79	3,913,049	74.01	61,594	1,774,731
Commercial equipment and supplies	6	34	25	9	43,529	77,004	145,215	391,430	.21	287,284	73.39		
Hotel and restaurant equipment and supplies	4	23	22	1	34,309	63,224	131,484	360,912		283,284			
Office equipment and supplies (other than furniture)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Store equipment and supplies (general line)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm machinery and equipment	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	23	264	235	29	472,277	877,333	995,733	3,351,060	1.77	2,680,553	79.99	43,109	1,610,789
Professional equipment and supplies	11	64	54	10	61,697	123,390	138,840	563,115	.30	310,552	55.15		
Service equipment and supplies	10	45	37	8	53,528	123,327	132,934	392,620	.21	199,317	50.77	3,485	500
Transportation equipment and supplies (ship equipment and supplies)	4	29	26	3	52,916	82,580	122,536	386,511	.20	246,210	63.70	15,000	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Metals and minerals (except petroleum and scrap)	9	61	55	6	$107,466	$140,499	$30,791	$1,000,976	.53	$330,817	33.05		$294,369
Coal	3	31	28	3	64,676	69,166	707	757,210	.40	226,425	29.90		226,425
Iron and steel (except scrap)	6	30	27	3	42,790	71,333	30,084	243,766	.13	104,392	42.82		67,944
Paper and paper products	20	180	156	24	338,250	626,562	673,916	2,657,189	1.40	1,405,013	52.88		173,765
Petroleum and petroleum products	57	292	279	13	676,196	1,792,393	337,831	7,237,576	3.81	3,680,035	50.86		76,069
Fuel oil	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Gasoline and oil	4	17	17		24,222	40,192	10,543	454,309	.24	45,000	9.91		
Gasoline and naphtha	1					(x)		(x)	(x)	(x)	(x)		
Lubricating oils and greases	4	6	5	1	6,600	12,701	8,324	70,069	.04	47,600	67.36		6,069
Petroleum and petroleum products (general line)	46	223	218	5	528,971	1,421,743	254,997	5,074,589	2.67	2,051,990	40.44		
Plumbing and heating equipment and supplies (general line)	19	154	134	20	282,091	706,970	977,795	2,954,205	1.56	2,132,490	72.18	$55,000	154,888
Tobacco and tobacco products (except leaf)	24	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
All other	22	96	81	15	122,760	252,634	132,345	1,055,203	.56	198,462	18.81	30,076	64,339
Books, periodicals, and newspapers	8	40	37	9	62,429	89,672	29,211	544,704	.29				
Textiles and textile materials, other than dry goods (tents and awnings)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Miscellaneous kinds of business	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
JACKSONVILLE (pop. 129,549)													
Total	207	2,367	2,061	306	$4,194,728	$9,017,779	$3,034,787	$68,663,097	100.00	$34,502,280	50.25	$2,073,700	$8,707,166
Types of wholesalers:													
Service wholesalers	195	2,242	1,950	292	3,976,225	8,537,793	7,574,116	66,379,702	96.68	32,493,039	48.95	2,058,700	7,164,746
Exporters	5	27	21	6	51,720	142,214	166,231	3,692,578	5.38	401,924	10.88		427,259
Wholesale merchants	190	2,215	1,929	286	3,924,505	8,395,579	7,407,885	62,687,124	91.30	32,091,115	51.19	2,058,700	6,737,487
Limited function wholesalers [2]	3	6	4	2	16,735	77,118	500	667,552	.97	602,554	90.26		400,000
Supply and machinery distributors	9	119	107	12	201,768	402,868	460,171	1,615,843	2.35	1,406,687	87.06	15,000	1,142,420
Amusement and sporting goods	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive	15	302	269	33	585,221	997,814	743,174	5,095,622	7.42	1,071,059	21.02	1,236,100	22,822
Automobiles and other motor vehicles	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Automotive equipment	7	100	93	7	194,263	324,308	243,324	1,042,284	1.52	920,739	88.34	2,141	21,872
Automobile parts (new and used)	3	20	18	2	34,714	56,864	64,978	271,440	.40	150,320	55.38		950
Tires and tubes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Chemicals, drugs, and allied products	11	142	102	40	290,604	582,839	1,223,605	14,475,062	21.08	4,615,882	31.89		3,816,299
Chemicals	6	24	19	5	53,781	202,980	716,152	12,179,197	17.74	2,592,550	21.29		3,812,873
Drugs and drug sundries (general line)	3	104	72	32	213,931	330,556	447,070	2,044,665	2.98	1,988,522	97.25		3,426
Drugs and drug sundries (specialty)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paints, varnishes, lacquers, and enamels	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Dry goods and apparel	7	94	81	13	169,018	300,591	367,581	2,491,977	3.63	2,080,747	83.50		
Electrical	11	146	114	32	291,830	585,809	404,245	3,515,676	5.12	3,112,786	88.54	48,760	247,925
Electrical goods (including appliances)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Radios and radio equipment	5	55	44	11	118,833	213,019	148,604	1,675,622	2.44	1,646,858	98.28	624	825
Farm products (not elsewhere specified)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment)	7	71	64	7	96,411	215,385	167,439	1,897,084	2.76	1,243,426	65.54	79,654	10,900
Food products (not elsewhere specified)	33	289	261	28	446,846	1,021,284	304,995	7,908,442	11.52	3,364,299	42.54	60,855	
Confectionery and soft drinks	5	26	24	2	40,739	65,907	32,477	442,040	.64	26,260	5.94		
Dairy products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dairy and poultry products	1	(x)	(x)		(x)	(x)		(x)	(x)				
Fish and sea foods	8	46	42	4	73,464	162,731	24,162	996,426	1.45	162,564	16.31	58,515	
Fruits and vegetables (fresh)	11	108	97	11	141,961	263,586	54,881	2,902,823	4.23	868,565	29.92		
Meats and meat products	6	80	73	7	128,295	306,562	251,101	3,033,670	4.42	2,028,471	66.87	2,340	
Forest products (except lumber)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Furniture and house furnishings	7	95	54	11	129,823	256,277	440,309	1,804,886	2.63	1,350,661	74.83	14,857	
Groceries and food specialties	20	291	268	23	578,610	1,288,632	1,427,944	12,462,553	18.15	7,063,159	56.68	83,700	
Groceries (general line)	17	273	253	20	543,853	1,170,726	1,226,054	11,124,623	16.20	5,753,229	51.72	83,700	
Food and grocery specialties	3	18	15	3	34,757	117,906	201,890	1,337,930	1.95	1,309,930	97.91		
Hardware	4	142	135	7	277,553	610,068	787,533	1,790,469	2.61	839,681	46.90	43,000	435,387
Iron and steel scrap and other waste materials	9	53	52	1	46,160	88,610	55,772	795,136	1.16	2,000	.25	1,500	
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	31	277	242	35	460,433	1,234,450	564,309	6,940,823	10.11	4,281,692	61.69	400,003	2,060,045

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
JACKSONVILLE—Continued													
Machinery, equipment, and supplies (except electrical)	18	162	135	27	$251,607	$517,718	$600,073	$2,009,261	2.93	$1,611,429	80.20	$16,485	$1,142,429
Commercial equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	81	73	8	143,409	301,037	320,252	1,152,753	1.68	1,088,687	94.44		991,841
Professional equipment and supplies	3	8	6	2	15,814	35,901	41,525	159,216	.22	85,000	53.39		
Service equipment and supplies	4	21	16	5	21,405	60,799	72,796	188,826	.28	103,742	54.94	1,485	
Transportation equipment and supplies	3	26	23	3	47,516	70,575	106,536	312,511	.46	175,000	56.00	15,000	
Paper and paper products	4	70	58	12	150,487	297,076	300,902	1,032,636	1.50	686,000	66.43		71,885
Petroleum and petroleum products	5	36	35	1	55,475	261,921	59,212	486,586	.71	235,875	48.48		6,099
Plumbing and heating equipment and supplies	5	60	49	11	118,836	205,128	287,757	928,160	1.35	791,522	85.28	55,000	63,372
Tobacco and tobacco products (except leaf)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
All other	5	28	23	5	36,517	62,043	33,173	278,879	.41	63,871	22.90	24,696	44,059
MIAMI (pop. 110,637)													
Total	186	1,270	1,149	127	$2,090,890	$4,755,113	$3,133,976	$25,963,144	100.00	$13,344,274	51.40	$623,497	$680,149
Types of wholesalers:													
Service wholesalers	158	1,207	1,086	121	2,003,883	4,598,861	2,908,286	25,403,076	97.84	13,102,451	51.58	566,638	489,339
Exporters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Importers	1					(x)	(x)	(x)	(x)				
Wholesale merchants	156	1,199	1,079	120	1,988,823	4,571,919	2,878,920	25,150,211	96.87	12,879,159	51.21	566,638	485,045
Limited function wholesalers:													
Cash and carry	24	24	24		21,070	36,620	3,490	162,355	.63			18,750	
Supply and machinery distributors	6	45	39	6	65,937	119,632	222,200	397,713	1.53	241,823	60.80	43,109	190,810
Automotive	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	7	87	73	14	150,317	338,970	452,864	1,848,892	7.12	1,448,886	78.37	4,500	1,376
Dry goods and apparel	5	34	28	6	61,405	111,384	177,861	727,036	2.80	439,376	60.43	22,183	5,000
Electrical	8	39	35	4	55,333	127,847	101,845	956,207	3.68	589,043	61.60	10,000	127,194
Farm products, not elsewhere specified (flowers and nursery stock)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Farm supplies (except machinery and equipment)	3	21	17	4	41,724	68,846	46,016	933,208	3.59	748,000	80.15		
Food products (not elsewhere specified)	64	386	364	22	643,437	1,823,408	371,730	7,195,405	27.71	2,670,365	37.11	374,670	
Confectionery and soft drinks	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dairy products	5	144	137	7	283,460	1,047,341	199,341	2,295,925	8.84	652,424	28.42	237,828	
Poultry and poultry products	3	19	19		17,964	41,569	1,494	564,890	2.18	315,000	55.76	42,742	
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	7	27	24	3	27,857	86,322	5,313	267,267	1.03	72,536	27.14		
Fruits and vegetables (fresh)	35	116	109	7	190,349	425,863	70,622	2,291,788	8.83	1,225,305	53.47	93,860	
Meat and meat products	4	33	30	3	60,048	100,101	50,270	880,182	3.42	63,000	7.31		
Furniture and house furnishings	4	25	21	4	54,184	108,496	115,649	649,973	2.50	437,589	67.32		
Groceries and food specialties	18	157	141	16	261,492	448,285	510,184	4,330,679	16.68	1,768,857	40.84	2,277	
Groceries (general line)	13	147	132	15	247,476	414,769	497,344	4,170,764	16.06	1,640,567	39.33	2,277	
Food and grocery specialties	5	10	9	1	14,016	33,516	12,840	159,915	.62	128,290	80.22		
Iron and steel scrap and other waste materials (junk and scrap)	6	33	33		24,510	54,618	18,720	302,302	1.16	35,000	11.58		113,000
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Leather and leather goods (except gloves and shoes)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials, other than metal (construction and building materials, other than metal and wood)	14	72	64	8	95,013	207,662	125,328	1,013,862	3.91	737,552	72.75	3,720	4,000
Machinery, equipment, and supplies (except electrical)	14	74	68	6	105,614	203,705	327,545	732,349	2.82	474,713	64.82	45,109	204,173
Metals and minerals, except petroleum and scrap (iron and steel, except scrap)	5	29	26	3	40,043	66,924	18,388	225,035	.87	104,392	46.39		67,944
Paper and paper products	5	35	31	4	61,449	109,688	104,447	588,457	2.27	240,038	40.79		48,130
Petroleum and petroleum products	6	74	68	6	165,105	434,105	56,604	2,097,918	8.08	1,474,297	70.27		70,000
Plumbing and heating equipment, and supplies (plumbing equipment and supplies)	3	31	28	3	47,251	134,554	223,928	880,709	3.23	523,305	62.32		19,032
Tobacco and tobacco products (except leaf)	4	47	43	4	69,137	149,066	142,231	1,911,232	7.36	724,503	37.91		
All other	6	22	17	5	30,657	47,376	30,372	336,368	1.30	96,551	28.70		
Books, periodicals, and newspapers	3	15	11	4	21,739	26,094	9,122	216,367	.84				
Miscellaneous kinds of business	3	7	6	1	8,918	21,282	21,250	120,001	.46	96,551	80.46		

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
TAMPA (pop. 101,161)													
Total [3]	162	1,619	1,445	174	$2,532,573	$5,164,147	$5,117,831	$37,352,985	100.00	$21,941,649	58.74	$814,091	$1,126,418
Types of wholesalers:													
Service wholesalers	154	1,567	1,401	166	2,441,979	4,953,967	4,919,917	36,486,675	97.68	21,181,560	58.05	844,091	698,280
Exporters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Importers	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Wholesale merchants	150	1,528	1,367	161	2,355,679	4,758,245	4,836,764	33,576,636	89.89	20,696,632	61.64	844,091	534,544
Limited function wholesalers—													
Drop shippers	2	(x)		(x)	(x)	(x)		(x)	(x)	(x)	(x)		
Supply and machinery distributors	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Chemicals, drugs, and allied products	7	112	88	24	201,774	327,786	556,807	2,022,267	5.41	1,040,185	96.39		3,478
Dry goods and apparel	3	58	51	7	124,127	227,955	291,274	1,200,304	3.21	916,950	76.39		
Electrical	8	67	58	9	114,090	272,856	190,252	1,380,679	3.70	541,696	39.23	3,000	196,860
Food products (not elsewhere specified)	21	274	253	21	361,261	617,413	131,346	4,114,271	11.01	1,457,747	35.43	279,000	
Furniture and house furnishings (furniture)	4	13	11	2	36,292	62,325	71,727	250,261	.67	161,728	64.62		
Groceries and food specialties	30	361	332	29	556,845	1,183,632	1,224,146	12,503,715	33.47	9,395,675	75.14	100	
Groceries (general line)	27	353	325	28	545,705	1,160,453	1,194,173	12,280,373	32.87	9,362,425	76.24	100	
Food and grocery specialties	3	8	7	1	11,140	23,179	29,973	223,342	.60	33,250	14.89		
Iron and steel scrap and other waste materials	14	56	51	5	48,407	81,581	40,065	483,268	1.29	144,870	29.98		131,650
Lumber and building materials (other than metal)	10	100	87	13	243,217	515,586	485,179	4,263,761	11.41	1,082,800	25.40	42,268	120,736
Machinery, equipment, and supplies (except electrical)	13	117	100	17	150,971	323,522	348,011	1,354,310	3.63	1,079,351	79.70		428,138
Paper and paper products	5	51	45	6	96,645	169,347	217,434	708,515	2.14	352,600	44.16		53,750
All other	6	28	23	5	34,149	74,763	58,006	286,711	.77	27,900	9.73		

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 2 drop shippers and 1 wagon distributor.

[3] Includes establishments in additional trades as follows: Amusement and sporting goods, 2; automotive, 12; farm products (not elsewhere specified), 6; farm supplies (except machinery and equipment), 7; petroleum and petroleum products, 2; plumbing and heating equipment and supplies, 6; and 1 each in forest products (except lumber), general merchandise, hardware, jewelry, and optical goods, leather and leather goods (except gloves and shoes), and tobacco and tobacco products (except leaf). The data for these establishments must be withheld to avoid disclosure of individual operations.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amounts must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	2,054	20,075	16,930	3,145	$26,750,859	$56,500,450	$33,481,547	$468,534,961	100.00	$191,657,812	$4,734,208	$19,082,948
Wholesalers only	1,045	8,715	7,663	1,052	13,108,972	27,751,176	22,144,026	189,764,701	40.68	95,913,148	4,406,081	11,719,283
Assemblers and country buyers	269	5,970	4,740	1,230	3,878,633	7,567,765	484,880	50,899,835	10.91	5,100,532		
All other types	740	5,390	4,527	863	9,763,254	21,181,509	10,852,641	225,870,335	48.41	90,644,132	328,127	7,363,665
Amusement and sporting goods	10	87	54	33	129,562	269,768	74,278	1,256,362	.27	291,423		1,000
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	25	15	10	26,943	66,763	46,491	355,707	.08	138,897		
Cameras and motion-picture equipment and supplies	6	62	39	23	102,619	203,005	27,787	900,655	.19	152,531		1,000
Automotive	78	811	715	96	1,642,125	3,079,426	3,218,634	17,510,678	3.75	8,894,287	1,708,440	50,352
Automobiles and other motor vehicles	8	331	288	43	633,243	1,103,637	1,257,266	7,515,461	1.61	1,113,455	1,513,834	
Automotive equipment	40	293	261	32	534,861	911,455	833,538	3,658,884	.78	2,303,369	194,606	49,402
Automobile accessories	11	27	27		27,835	69,106	63,364	580,449		159,436	15,018	
Automotive equipment (general line)	23	149	128	21	275,435	504,821	518,941	1,807,096		1,147,151	14,588	31,102
Automotive equipment (specialty lines)	6	117	106	11	231,591	337,528	251,233	1,271,339		996,782	165,000	18,300
Automobile parts (new and used)	17	59	54	5	93,068	170,884	158,053	649,875	.14	250,086		950
Automobile parts (new)	14	54	49	5	90,252	164,294	156,503	633,375		250,086		950
Automobile parts (used)	3	5	5		2,816	6,590	2,150	16,500				
Tires and tubes	13	128	112	16	380,953	888,450	909,177	5,686,458	1.22	5,227,377		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Chemicals, drugs, and allied products	48	437	341	96	$920,769	$1,793,458	$2,727,429	$33,504,738	7.18	$8,596,557	$20,500	$4,603,416
Chemicals	23	95	79	16	269,454	625,214	1,023,623	26,587,363	5.70	2,966,132	20,500	4,595,136
Chemicals (industrial)	4	18	16	2	64,806	103,814	6,535	1,114,037	-------	110,501	----------	137,140
Dyes, dry-cleaning supplies, and allied products	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	-------	(x)	----------	----------
Explosives	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	-------	(x)	(x)	----------
Naval stores	13	52	40	12	129,316	411,825	967,441	24,521,493	-------	2,608,550	16,000	4,457,996
Other chemicals	3	13	12	1	59,907	82,731	22,147	660,315	-------	----------	----------	----------
Drugs and drug sundries (general line)	11	205	227	68	568,825	976,542	1,469,715	6,249,416	1.34	5,306,473	----------	7,280
Drugs and drug sundries (specialty)	6	11	6	5	14,819	32,032	14,383	153,524	.03	45,510	----------	1,000
Paints, varnishes, lacquers, and enamels	8	36	29	7	67,671	159,070	219,708	514,435	.11	278,442	----------	----------
Dry goods and apparel	19	198	170	28	376,815	691,089	917,719	4,821,845	1.03	3,481,299	22,183	5,000
Clothing and furnishings (other than millinery and footwear)	6	27	23	4	47,408	108,787	156,337	726,676	.16	677,720	6,000	----------
Dry goods (general line)	10	150	130	20	298,084	510,869	730,763	3,583,695	.77	2,640,317	16,183	5,000
Dry goods (specialty, other than specified)	1	(x)	-------	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	----------
Shoes and other footwear	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Electrical	44	452	381	71	739,389	1,563,124	1,131,102	10,663,209	2.29	8,068,482	61,760	3,385,389
Electrical goods (including appliances)	25	237	197	40	410,099	875,734	658,133	6,768,941	1.45	5,543,006	48,004	3,279,504
Electrical appliances	5	46	44	2	28,094	32,822	4,958	194,561	-------	159,880	----------	----------
Electrical merchandise (general line)	20	191	153	38	382,005	842,912	653,175	6,574,380	-------	5,383,126	48,004	3,279,504
Electrical equipment and supplies	5	15	12	3	21,915	49,623	57,696	416,629	.09	190,083	10,132	105,000
Radios and radio equipment	11	91	76	15	167,459	313,916	245,259	2,282,722	.49	2,004,336	3,624	825
Refrigerators (electric)	3	109	96	13	139,916	323,851	170,014	1,194,917	.26	325,057	----------	----------
Farm products (not elsewhere specified)	77	463	340	123	342,915	653,215	658,561	5,256,464	1.13	1,005,317	40,580	1,515,908
Cotton	10	7	7	-------	2,578	5,006	4,784	531,913	.11	----------	----------	----------
Cotton	6	2	2	-------	300	1,274	1,984	101,663	-------	----------	----------	----------
Cotton and cottonseed	4	5	5	-------	2,278	3,732	2,800	430,250	-------	----------	----------	----------
Flowers and nursery stock	18	173	147	26	224,503	441,856	347,328	629,293	.13	542,458	40,580	----------
Grain (general line)	1	(x)	-------	(x)	(x)	(x)	----------	(x)	(x)	----------	----------	----------
Hides, skins, and furs	9	34	31	3	23,656	43,297	37,773	649,400	.14	----------	----------	397,908
Horses and mules	1	-------	-------	-------	----------	(x)	(x)	(x)	(x)	----------	----------	----------
Livestock (other than horses and mules)	23	31	30	1	23,068	39,023	63,714	976,651	.21	46,200	----------	----------
Cattle	4	12	12	-------	12,338	16,458	59,264	42,665	-------	----------	----------	----------
Hogs	7	5	5	-------	210	3,010	2,200	176,661	-------	1,200	----------	----------
Livestock (general line)	12	14	13	1	10,520	19,555	2,250	757,325	-------	45,000	----------	----------
Tobacco (leaf)	10	201	109	92	51,837	98,008	182,422	1,501,121	.32	296,659	----------	1,118,000
Other farm products	5	16	16	-------	15,973	23,665	21,540	570,455	.12	120,000	----------	----------
Farm supplies (except machinery and equipment)	45	307	273	34	553,940	1,098,635	705,813	13,113,511	2.81	5,612,830	508,491	801,482
Farm supplies (except feed and fertilizer)	8	24	18	6	31,598	74,771	36,520	405,826	.09	150,491	30,000	10,000
Feed	20	173	163	10	245,784	529,658	397,321	6,838,679	1.46	3,910,825	264,805	----------
Feed (exclusively)	4	12	10	2	15,696	26,270	10,393	483,969	-------	60,156	14,000	----------
Feed and fertilizer	3	20	19	1	34,400	57,370	37,000	387,500	-------	278,000	----------	----------
Hay, grain, and feed	13	141	134	7	195,688	446,018	349,928	5,967,210	-------	3,572,669	250,805	----------
Fertilizer and fertilizer materials	17	110	92	18	276,558	494,206	271,972	5,869,006	1.26	1,551,514	213,686	791,482
Food products (not elsewhere specified)	560	9,991	8,138	1,853	8,269,845	17,907,686	2,775,406	124,290,652	26.64	40,991,023	1,232,433	----------
Confectionery and soft drinks	48	165	146	19	218,011	374,750	202,275	2,466,429	.53	834,869	250	----------
Confectionery and soft drinks (general line)	4	24	21	3	38,069	63,135	46,700	353,064	-------	137,128	----------	----------
Confectionery	32	111	96	15	139,575	239,161	145,555	1,895,711	-------	664,141	----------	----------
Soft drinks	12	30	29	1	40,367	72,454	10,020	217,654	-------	33,600	250	----------
Dairy products [1]	21	403	355	48	659,114	2,375,413	274,512	5,875,221	1.26	1,764,605	708,697	----------
Poultry and poultry products	18	29	27	2	23,894	58,007	3,791	926,173	.20	315,000	42,742	----------
Dairy and poultry products	3	23	22	1	35,996	70,855	15,249	663,431	.14	200,000	----------	----------
Fish and sea foods	104	1,022	862	160	857,527	1,680,227	63,773	5,343,380	1.14	1,799,718	77,515	----------
Fish and sea foods (fresh and cured)	15	218	155	63	148,595	369,269	4,265	1,182,395	-------	576,229	10,000	----------
Fish and sea foods (fresh)	89	804	707	97	708,932	1,319,958	59,508	4,160,985	-------	1,223,489	67,515	----------
Fruits and vegetables (fresh)	302	7,308	5,766	1,542	4,892,554	10,098,799	686,490	69,747,375	14.95	9,888,619	159,929	----------
Fruits	119	5,641	4,408	1,233	3,528,619	7,124,923	311,584	37,659,375	-------	1,592,824	131,079	----------
Fruits and vegetables (general line)	97	1,113	928	185	902,303	1,806,293	242,659	18,693,776	-------	4,297,839	18,850	----------
Produce	22	121	116	5	133,729	231,077	65,285	2,356,928	-------	1,450,197	10,000	----------
Vegetables	64	433	314	119	327,903	846,506	66,971	11,037,296	-------	2,547,759	----------	----------
Meats and meat products	64	1,041	960	81	1,582,740	3,240,635	1,529,307	39,268,643	8.42	26,188,212	183,300	----------
Meats (fresh)	21	84	83	1	74,741	151,420	36,212	929,847	-------	414,153	90,960	----------
Meats and meat products (general line)	12	189	171	18	322,957	609,331	290,741	6,179,154	-------	1,429,350	2,840	----------
Meats and provisions	31	768	706	62	1,185,051	2,479,884	1,202,354	32,159,642	-------	24,344,709	90,000	----------

[1] Includes 7 establishments handling milk and cream, with net sales by $2,218,048.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Forest products (except lumber)	9	50	49	1	$62,505	$108,422	$29,647	$841,574	0.18	$563,111		$803,111
Boxes, shooks, and cooperage (boxes and box shooks)	1					(x)	(x)	(x)	(x)			
Logs, railroad ties, piles, etc.	6	33	32	1	43,625	69,573	10,224	643,709	.14	503,111		603,111
Logs, piles, and posts	3	2	2		4,680	9,331		140,998		64,000		104,000
Railroad ties	3	31	30	1	38,945	60,242	10,224	502,711		499,111		499,111
Other forest products	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Furniture and house furnishings	24	124	103	21	271,052	520,420	685,109	3,389,109	.73	2,629,593	$14,857	
Furniture	20	90	76	14	213,023	386,993	565,310	2,473,973	.53	1,780,920	14,857	
House furnishings	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Musical instruments and sheet music (accessories and parts)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	4	21	20	1	35,882	81,624	103,982	1,077,627	.23	120,000	1,500	
Groceries and food specialties	274	2,580	2,175	405	3,842,248	9,126,631	7,597,485	103,811,799	22.25	44,641,874	162,859	97,565
Groceries (general line)	203	1,801	1,638	163	2,991,632	6,236,664	6,770,226	87,918,938	18.84	38,022,413	157,797	
Food and grocery specialties [2]	71	779	537	242	850,616	2,889,967	827,259	15,892,861	3.41	6,619,461	4,862	97,565
Bakery products	14	153	147	6	224,554	802,814	97,901	2,830,782		17,650	762	
Canned goods (general line)	4	225	122	103	208,560	323,967	413,445	3,470,565		1,909,565		
Coffee, tea, and spices	3	4	3	1	3,109	11,398	3,050	82,886		51,511	3,600	
Flour	4	15	12	3	36,768	114,007	37,444	1,556,758		537,937		
Flour and feed	6	37	34	3	67,000	118,032	40,548	809,054		733,000		
Other food and grocery specialties	27	119	105	14	137,151	307,311	86,903	2,031,225		692,423	500	
Hardware	11	235	221	14	427,661	853,507	1,477,353	2,951,917	.63	1,617,645	252,886	435,387
Iron and steel scrap, and other waste materials	58	190	182	8	157,664	287,768	142,762	1,843,661	.40	187,778	1,500	244,650
Iron and steel scrap	6	26	26		22,092	40,470	51,331	393,747	.09	3,872		
Junk and scrap	52	164	156	8	135,572	247,298	91,431	1,449,914	.31	183,906	1,500	244,650
Jewelry and optical goods	9	45	39	6	62,016	104,977	39,533	232,863	.05	207,975		
Leather and leather goods (except gloves and shoes)	5	16	15	1	31,328	67,270	69,039	338,868	.07	240,865		
Lumber and building materials (other than metal)	100	809	717	92	1,466,959	3,263,408	1,935,949	23,958,918	5.14	13,006,881	529,220	3,595,878
Construction and building material (other than metal and wood)	52	440	395	45	736,000	1,830,970	1,221,715	6,799,599	1.46	5,301,203	106,185	515,595
Brick and tile	8	8	6	2	11,760	51,056	31,001	227,494		131,535	720	76,450
Building stone	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Glass	4	40	35	5	58,884	119,830	80,607	345,066		286,180	20,064	
Roofing materials (nonmetallic)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Sand, gravel, and crushed stone	7	88	84	4	83,989	195,727	3,200	850,270		705,141	23,133	
Other building materials	29	289	257	32	557,625	1,423,010	1,011,840	5,254,499		4,067,476	53,000	439,145
Lumber and mill work	48	369	322	47	730,959	1,432,438	714,234	17,159,319	3.68	7,705,678	423,035	3,080,283
Lumber	44	319	275	44	649,169	1,302,827	579,810	16,624,461		7,440,450	423,035	3,080,283
Mill work	4	50	47	3	81,790	129,611	134,424	534,858		265,228		
Machinery, equipment, and supplies (except electrical)	88	596	512	74	946,056	1,815,143	1,950,552	7,434,848	1.59	5,393,592	92,123	2,401,277
Commercial equipment and supplies	18	85	72	13	115,327	191,189	191,912	588,543	.13	405,163	28,245	9,538
Hotel and restaurant equipment and supplies	4	23	22	1	34,309	63,224	131,484	360,912		283,284		
Office equipment and supplies	3	21	13	8	24,618	47,293	12,547	71,285		29,396		
Store equipment and supplies (general line)	11	41	37	4	56,400	80,672	47,881	156,346		92,483	28,245	9,538
Construction equipment and supplies	7	33	27	6	44,656	109,368	181,076	494,795	.10	448,165		374,901
Farm machinery and equipment	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	33	316	283	33	601,304	1,135,408	1,160,941	4,832,166	1.03	3,667,246	45,393	2,003,475
Bottles and bottling equipment	3	12	10	2	19,072	53,363	15,854	119,859		93,000		25,000
Jewelers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Machine tools	1					(x)		(x)				
Mill and mine supplies (general line)	3	36	31	5	77,720	139,151	153,049	687,156		616,556		61,000
Power engines	3	8	7	1	19,688	37,145	9,871	413,775		11,505		295,516
Power house equipment	1	(x)	(x)		(x)	(x)		(x)		(x)	(x)	(x)
Other industrial machinery, equipment, and supplies	20	253	230	23	477,003	804,602	963,142	3,556,260		2,907,914	43,109	1,601,403
Professional equipment and supplies	12	66	55	11	65,337	134,503	142,864	588,569	.13	327,866		
Service equipment and supplies	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Barber and beauty parlor equipment and supplies	8	38	30	8	49,114	115,815	129,078	378,576		187,242	3,485	
Janitors' equipment and supplies	3	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Service equipment and supplies (general line)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Transportation equipment and supplies	5	35	32	3	57,143	96,080	122,786	466,511	.10	286,210	15,000	

[1] Also includes 2 establishments handling canned fruits and vegetables, 2 handling cereals, 2 handling coffee, 1 handling delicatessen products, 2 handling extracts and spices, 1 handling fruits and vegetables (dried), 1 handling lard substitutes, 1 handling soaps and soap powders and 1 handling sugar.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Metals and minerals (except petroleum and scrap)	18	101	92	9	$193,818	$287,547	$108,293	$2,188,730	.47	$1,129,031		$802,779
Coal	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Iron and steel (except scrap)	14	68	63	5	122,842	209,593	96,565	1,332,877	.29	902,006		576,364
Metal and metal work, other than iron and steel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Paper and paper products	23	215	190	25	337,625	703,939	747,698	3,259,433	.70	2,005,301		190,235
Paper and paper products (general line)	15	149	135	14	277,834	449,663	481,282	2,347,877	.50	1,712,159		48,130
Paper and paper products, specialty, other than specified	4	48	40	8	84,544	213,502	222,663	760,524	.16	257,200		119,035
Stationery and stationery supplies	4	18	15	3	25,247	40,824	43,663	150,032	.03	36,032		22,470
Petroleum and petroleum products	474	1,834	1,745	89	5,077,628	10,411,104	4,559,360	86,017,360	18.44	32,067,259		90,069
Fuel oil	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Gasoline and oil	16	68	68		83,832	208,210	48,832	1,572,724	.34	807,207		
Gasoline and naphthas	2					(x)		(x)	(x)	(x)		
Lubricating oils and greases	5	8	6	2	8,300	16,722	10,524	93,309	.02	58,000		6,009
Petroleum and petroleum products (general line)	449	1,712	1,632	80	4,869,093	9,858,875	4,436,537	82,473,253	17.68	29,650,017		14,600
Plumbing and heating, equipment and supplies	23	199	145	24	314,137	779,834	1,038,615	3,185,898	.68	2,363,183	$55,000	104,421
Tobacco and tobacco products (except leaf)	26	242	221	21	358,187	743,507	605,949	14,094,130	3.02	8,303,949		
All other	27	112	92	20	140,733	283,948	180,869	1,491,767	.32	238,462	30,076	64,339
Books, periodicals, and newspapers	9	52	41	11	71,299	101,672	37,134	639,579	.14			
Books and periodicals	4	34	26	8	46,434	64,476	17,506	312,258				
Newspapers and magazines	5	18	15	3	24,865	37,196	19,628	327,321				
Textiles and textile marerials (other than dry goods)	4	14	11	3	14,243	33,809	62,048	284,854	.06	43,140		58,105
Miscellaneous kinds of business	14	46	40	6	55,191	153,467	81,687	567,334	.12	195,322	30,076	6,174
JACKSONVILLE												
Total	346	4,234	3,693	541	$7,692,956	$16,990,793	$13,567,932	$180,779,118	100.00	$81,408,126	$2,121,053	$13,943,226
Wholesalers, only	207	2,367	2,061	306	4,194,728	9,017,779	8,034,787	68,663,097	37.98	34,502,280	2,073,700	8,707,166
All other types	139	1,867	1,632	235	3,498,228	7,973,014	5,533,145	112,116,021	62.02	46,905,846	47,353	5,236,060
Amusement and sporting goods	5	62	38	24	109,029	228,289	44,613	1,144,434	.63	207,623		
Automotive	24	531	468	63	1,151,627	2,142,280	2,161,500	12,253,053	6.78	5,033,147	1,230,208	22,822
Automobiles and other motor vehicles	6	304	263	41	581,857	978,213	1,173,552	6,792,931	3.76	1,063,455	1,237,157	
Automotive equipment	7	100	93	7	194,263	324,308	243,324	1,042,284	.58	920,739	2,141	21,872
Automobile parts (new and used)	4	22	20	2	38,821	67,031	76,543	299,404	.16	150,320		950
Tires and tubes	7	105	92	13	336,686	772,728	668,081	4,118,434	2.28	3,798,633		
Chemicals, drugs, and allied products	26	202	153	49	480,257	965,779	1,308,435	26,547,044	14.68	4,894,624	16,000	4,465,367
Chemicals	17	75	62	13	224,429	536,868	735,424	23,878,679	13.21	2,755,576	16,000	4,401,941
Drugs and drug sundries (general lines)	4	107	75	32	218,786	343,856	491,971	2,290,240	1.27	1,988,522		3,426
Drugs and drug sundries (specialty)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paints, varnishes, lacquers, and enamels	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods and apparel	7	94	81	13	169,018	300,591	367,581	2,491,977	1.38	2,080,747		
Electrical	16	271	226	45	463,571	932,962	752,480	6,706,259	3.76	6,068,031	48,760	2,662,702
Electrical goods (including appliances)	7	110	93	26	224,551	471,959	429,589	4,314,702	2.30	3,955,738	38,004	2,550,937
Electrical equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	5	55	44	11	118,333	213,019	148,604	1,675,622	.93	1,646,858	624	825
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm products (not elsewhere specified)	6	33	30	3	29,328	56,953	48,189	1,347,843	.75	85,868		397,908
Farm supplies (except machinery and equipment)	12	121	106	15	222,430	429,246	389,051	4,227,634	2.34	1,848,843	79,654	801,482
Farm supplies (except feed and fertilizer)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fertilizer and fertilizer materials	4	40	42	7	125,419	211,821	221,612	2,261,850	1.25	605,417		791,482
Food products (not elsewhere specified)	43	556	493	63	808,346	1,787,294	653,120	17,493,300	9.68	10,688,476	60,855	
Confectionery and soft drinks	5	26	24	2	40,739	65,907	32,477	442,040	.24	26,260		
Dairy products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dairy and poultry products	1	(x)	(x)		(x)	(x)		(x)	(x)			
Fish and sea foods	8	46	42	4	73,464	162,731	24,162	996,426	.55	162,564	58,515	
Fruits and vegetables (fresh)	16	129	117	12	164,415	306,023	61,496	3,481,412	1.93	1,068,556		
Meats and meat products	11	326	285	41	467,341	1,030,135	532,611	12,039,939	6.66	9,152,657	2,340	
Forest products (except lumber)	4	28	27	1	33,561	54,301	7,982	529,883	.29	452,885		492,885
Furniture and house furnishings	14	81	67	14	168,220	327,438	483,171	2,375,596	1.31	1,916,097	14,857	
Furniture	11	52	45	7	120,431	211,796	386,658	1,564,882	.87	1,156,657	14,857	
House furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Musical instruments and sheet music	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	52	664	593	71	1,206,103	3,672,442	2,419,711	46,493,930	25.72	14,402,051	83,700	97,565
Groceries (general line)	35	467	420	47	867,103	1,961,592	2,029,130	36,010,209	19.92	9,457,892	83,700	
Food and grocery specialties	17	197	173	24	338,940	1,710,850	390,581	10,483,721	5.80	4,944,159		97,565

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
JACKSONVILLE—Continued												
Hardware	5	143	136	7	$270,953	$615,590	$787,533	$1,818,766	1.01	$867,978	$43,000	$435,387
Iron and steel scrap and other waste materials	9	53	52	1	46,160	88,610	55,772	795,136	.44	2,000	1,500	----
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Lumber and building materials (other than metal)	41	396	343	53	744,286	1,686,674	788,213	11,052,346	6.11	8,335,604	409,003	2,216,521
Construction and building materials (other than metal and wood)	17	164	144	20	290,961	803,011	522,101	2,658,758	1.47	2,505,219	20,000	49,395
Lumber and mill work	24	232	199	33	453,325	883,663	266,112	8,393,588	4.64	5,830,385	389,003	2,167,126
Machinery, equipment, and supplies (except electrical)	32	235	201	34	413,699	841,238	844,901	3,650,978	2.02	2,862,133	44,730	1,610,807
Commercial equipment and supplies	7	40	30	10	47,513	67,177	42,039	114,408	.06	48,063	28,245	4,599
Construction equipment and supplies	3	17	14	3	21,753	61,058	89,005	337,807	.19	330,228	----	203,851
Manufacturing, mining and drilling machinery, equipment and supplies	10	118	108	10	251,154	528,511	479,492	2,468,087	1.37	2,052,539	----	1,312,357
Professional equipment and supplies	4	10	7	3	19,454	47,014	45,549	184,670	.10	102,314	----	----
Service equipment and supplies	5	24	19	5	26,309	66,903	81,080	239,495	.13	153,989	1,485	----
Transportation equipment and supplies	3	26	23	3	47,516	70,575	106,536	312,511	.17	175,000	15,000	----
Metals and minerals, (except petroleum and scrap)	4	24	22	2	66,424	114,175	55,421	932,548	.52	773,410	----	508,410
Paper and paper products	5	71	59	12	151,469	299,078	300,902	1,039,938	.58	693,302	----	79,187
Petroleum and petroleum products	14	471	431	40	790,546	1,706,910	1,328,911	29,791,956	16.48	11,575,088	----	6,069
Plumbing and heating equipment and supplies (plumbing equipment and supplies)	8	74	60	14	150,792	367,826	347,777	1,158,853	.64	1,022,215	55,000	101,905
Tobacco and tobacco products (except leaf)	7	61	56	5	115,426	216,611	111,064	7,887,233	4.36	6,393,758	----	----
All other	10	44	34	10	54,490	98,357	81,697	715,443	.40	103,871	24,696	44,059
Books, periodicals, and newspapers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----
Textiles and textile materials (other than dry goods)	3	13	10	3	13,343	31,165	54,048	264,574	.15	33,000	----	37,885
Miscellaneous kinds of business	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
MIAMI												
Total	247	1,727	1,562	165	$2,974,025	$6,831,156	$4,082,481	$48,753,026	100.00	$22,612,368	$639,356	$864,195
Wholesalers only	188	1,276	1,149	127	2,090,890	4,755,113	3,133,976	25,963,144	53.25	13,344,274	628,497	680,149
All other types	59	451	413	38	883,135	2,076,043	948,505	22,789,882	46.75	9,268,094	10,859	184,046
Automotive	15	108	91	17	194,234	353,040	424,481	1,726,460	3.54	1,204,840	176,897	20,300
Automobiles and other motor vehicles	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Automotive equipment	8	81	66	15	144,929	237,747	213,046	861,470	1.77	590,338	166,038	20,300
Automobile parts (new and used)	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Tires and tubes	4	15	13	2	28,203	68,828	179,378	715,758	1.47	632,002	----	----
Chemicals, drugs, and allied products	9	95	78	17	165,252	374,383	480,530	1,936,772	3.97	1,513,471	4,500	1,376
Chemicals	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Drugs and drug sundries (general line)	3	68	56	12	122,762	275,326	337,364	1,678,032	3.24	1,290,821	----	1,376
Drugs and drug sundries (specialty)	1	(x)	----	(x)	(x)	(x)	----	(x)	(x)	----	----	----
Paints, varnishes, lacquers, and enamels	3	16	13	3	30,990	77,946	115,666	203,770	.42	118,650	----	----
Dry goods and apparel	5	34	28	6	61,405	111,384	177,861	727,036	1.49	439,376	22,183	5,000
Electrical	9	41	36	5	56,378	131,628	102,589	971,026	1.99	603,772	10,000	127,194
Electrical goods (including appliances)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Radios and radio equipment	3	13	12	1	11,292	30,864	31,556	241,138	.49	120,744	----	----
Farm products (not elsewhere specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----
Farm supplies (except machinery and equipment	.3	21	17	4	41,724	68,840	46,016	933,208	1.91	748,000	----	----
Food products (not elsewhere specified)	78	557	525	32	931,970	2,401,800	631,515	17,772,632	36.45	6,320,894	374,670	----
Confectionery and soft drinks	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Dairy products	5	144	137	7	283,460	1,047,341	199,341	2,205,925	4.71	662,424	237,828	----
Poultry and poultry products	3	19	19	----	17,964	41,569	1,494	564,890	1.16	315,000	42,742	----
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Fish and seafoods	7	27	24	3	27,857	86,322	5,313	267,267	.55	72,536	----	----
Fruits and vegetables (fresh)	45	141	128	13	252,576	578,142	77,327	5,914,748	12.13	1,480,766	93,850	----
Meats and meat products	8	179	172	7	286,960	526,214	303,350	7,843,449	16.09	3,454,068	----	----
Furniture and house furnishings	4	25	21	4	54,184	108,496	115,649	649,973	1.33	437,589	----	----
Groceries and food specialties	35	265	235	30	427,947	897,111	750,869	9,316,737	19.11	4,066,029	2,277	----
Groceries (general line)	24	198	173	25	359,168	689,079	716,012	8,314,108	17.05	3,771,336	2,277	----
Food and grocery specialties	11	67	62	5	68,779	207,432	34,857	1,002,629	2.06	294,693	----	----
Iron and steel scrap and other waste materials	6	33	33	----	24,510	54,618	18,720	302,302	.62	35,000	----	113,000
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Lumber and building materials (other than metal)	18	77	68	9	107,993	233,183	125,328	1,247,488	2.56	905,607	3,720	80,450

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MIAMI—Continued												
Machinery, equipment, and supplies (except electrical)	22	96	85	11	$140,255	$269,506	$429,738	$1,011,219	2.07	$619,224	$45,109	$301,269
Commercial equipment and supplies	6	14	13	1	22,234	40,495	84,446	199,506	.41	178,714	----------	----------
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Farm machinery and equipment	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	8	54	46	8	84,057	146,321	233,216	525,364	1.08	241,823	43,109	236,856
Professional equipment and supplies	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Service equipment and supplies	4	11	11	-------	11,764	22,212	12,656	55,044	.11	17,575	2,000	500
Metals and minerals (except petroleum and scrap)	6	34	31	3	46,743	77,374	24,588	291,035	.60	106,892	----------	67,044
Paper and paper products	5	35	31	4	61,449	109,688	104,447	588,457	1.21	240,038	----------	48,130
Petroleum and petroleum products	15	190	182	8	495,204	1,276,354	240,950	8,108,526	16.63	3,882,804	----------	80,500
Plumbing and heating equipment and supplies (plumbing equipment and supplies)	3	31	28	3	47,251	134,554	223,928	839,709	1.72	523,305	----------	10,032
Tobacco and tobacco products (except leaf)	4	47	43	4	69,137	149,966	142,231	1,911,232	3.92	724,503	----------	----------
All other	6	22	17	5	30,657	47,376	30,372	336,368	.69	96,551	----------	----------
Books, periodicals, and newspapers	3	15	11	4	21,739	26,094	9,122	216,367	.44	----------	----------	----------
Miscellaneous kinds of business	3	7	6	1	8,918	21,282	21,250	120,001	.25	96,551	----------	----------
TAMPA												
Total	223	2,406	2,118	288	$4,076,437	$8,196,088	$6,301,989	$82,678,603	100.00	$35,107,797	$844,091	$2,807,390
Wholesalers only	162	1,619	1,445	174	2,532,573	5,164,147	5,117,831	37,352,985	45.18	21,941,649	844,091	1,126,418
All other types	61	787	673	114	1,543,864	3,032,541	1,184,158	45,325,618	54.82	13,166,148	----------	1,740,972
Amusement and sporting goods (cameras and motion-picture equipment and supplies)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Automotive	13	79	71	8	155,341	323,513	350,431	2,175,045	2.63	1,150,817	272,492	7,230
Automobiles and other motor vehicles	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------
Automotive equipment	5	36	32	4	83,141	137,107	136,653	574,838	.70	304,423	6,674	7,230
Automobile parts (new and used)	5	14	13	1	17,591	40,134	26,456	92,789	.11	49,652	----------	----------
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Chemicals, drugs, and allied products	8	113	88	25	203,256	329,708	556,807	2,025,241	2.45	1,949,185	----------	3,478
Dry goods and apparel	3	58	51	7	124,127	227,955	291,274	1,200,364	1.45	916,950	----------	----------
Electrical	12	92	81	11	156,738	336,507	210,570	1,965,641	2.38	1,103,207	3,000	595,433
Farm products (not elsewhere specified)	7	30	31	8	21,803	61,610	56,817	1,241,892	1.50	183,294	40,580	1,118,000
Farm supplies (except machinery and equipment)	8	92	85	7	131,189	291,223	216,763	4,433,991	5.36	2,427,399	205,151	----------
Food products (not elsewhere specified)	28	566	491	75	1,020,196	1,829,178	432,069	25,680,742	31.06	7,215,582	279,000	----------
Confectionery and soft drinks	7	33	28	5	38,987	67,548	22,444	352,260	.43	196,253	----------	----------
Dairy products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------
Poultry and poultry products	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Fish and sea foods	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Fruit and vegetables (fresh)	8	223	182	41	476,819	820,022	48,199	15,801,443	19.11	862,134	----------	----------
Meats and meat products	9	272	246	26	458,830	858,665	360,376	9,180,539	11.10	6,157,195	90,000	----------
Forest products (except lumber)	1	----------	----------	----------	----------	(x)	(x)	(x)	(x)	----------	----------	----------
Furniture and house furnishings (furniture)	5	17	14	3	48,294	83,782	85,789	360,017	.44	271,484	----------	----------
General merchandise	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------
Groceries and food specialties	52	531	479	52	837,223	1,911,914	1,503,170	19,967,988	24.15	11,009,097	100	----------
Groceries (general line)	41	445	403	42	699,310	1,514,618	1,391,720	17,913,295	21.67	10,626,020	100	----------
Food and grocery specialties	11	86	76	10	137,913	397,296	111,450	2,054,693	2.48	383,068	----------	----------
Hardware (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Iron and steel scrap, and other waste materials	14	56	51	5	48,407	81,581	40,665	483,268	.58	144,870	----------	131,650
Iron and steel scrap	3	11	11	-------	10,481	15,657	11,831	95,375	.11	----------	----------	----------
Junk and scrap	11	45	40	5	37,926	65,924	28,834	387,893	.47	144,870	----------	131,650
Jewelry and optical goods (optical goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Lumber and building materials (other than metal)	14	123	106	17	202,226	604,121	585,368	5,446,356	6.59	1,219,310	42,268	457,136
Construction and building materials (other than metal and wood)	9	80	71	9	188,942	370,489	536,774	1,683,014	2.04	839,704	42,268	85,750
Lumber and millwork	5	43	35	8	103,284	233,632	48,594	3,763,342	4.55	379,606	----------	371,386
Machinery equipment and supplies (except electrical)	18	142	124	18	184,814	389,880	360,288	1,508,774	1.82	1,141,838	----------	433,077
Commercial equipment and supplies	5	31	29	2	45,580	83,517	65,427	274,629	.33	178,386	----------	4,939
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Manufacturing, mining, and drilling machinery equipment, and supplies	5	40	34	6	73,423	170,330	163,408	681,229	.82	627,487	----------	428,138
Professional equipment and supplies	4	41	35	6	26,594	54,272	53,515	231,094	.28	110,000	----------	----------
Service equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Transporation equipment and supplies	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
TAMPA—Continued												
Metals and minerals (except petroleum and scrap)	3	5	4	1	$7,378	$12,112	$12,163	$113,111	0.14			
Paper and paper products	5	51	45	6	96,645	169,347	217,434	798,515	.97	$352,600		$53,750
Petroleum and petroleum products	10	256	234	22	473,954	907,749	346,334	11,958,229	14.46	4,192,069		
Plumbing and heating equipment and supplies	7	47	42	5	82,086	204,304	306,979	733,042	.89	682,107		66,636
Tobacco and tobacco products (except leaf)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
All other	6	28	23	5	34,149	74,763	58,006	286,711	.35	27,900		
CITIES OF 20,000 TO 50,000 POPULATION												
ORLANDO (pop. 27,330)	46	930	706	224	$812,623	$1,784,340	$628,822	$12,970,618	100.00	$3,343,886		9,168
Automotive	4	12	11	1	26,620	52,186	44,055	255,463	1.97	113,995		
Food products (not elsewhere specified)	9	735	519	216	426,058	1,097,781	101,474	8,405,261	64.81	2,151,719		
Groceries and food specialties	8	43	43		71,331	110,942	130,287	1,156,280	8.92	129,855		
Paper and paper products	3	9	9		14,205	21,148	15,170	96,476	.74	61,168		9,168
Petroleum and petroleum products	7	36	36		97,898	206,264	45,569	1,075,157	8.29	395,455		
All other	15	95	88	7	176,451	296,019	292,267	1,980,979	15.27	491,703		
PENSACOLA (pop. 31,579)	58	481	448	33	915,834	1,830,312	1,363,854	19,997,204	100.00	9,003,305	$159,073	226,425
Food products (not elsewhere specified)	11	135	129	6	184,446	386,020	165,139	3,763,692	18.86	2,409,315	75,000	
Groceries and food specialties	20	150	139	11	283,291	546,525	712,886	6,807,577	34.11	4,667,073	40,041	
Iron and steel scrap and other waste materials	3	9	8	1	8,227	13,082	6,000	65,172	.33	2,372		
Lumber and building materials (other than metal and wood)	8	29	26	3	79,099	144,726	11,471	3,518,731	17.63	500,000	34,032	
Metals and minerals (except petroleum and scrap)	3	31	28	3	64,676	99,166	707	757,210	3.79	226,425		226,425
Petroleum and petroleum products	5	101	97	4	257,570	573,519	119,315	2,220,171	11.16	1,156,280		
All other	8	26	21	5	38,525	96,374	348,336	2,818,651	14.12	41,300	10,000	
ST. PETERSBURG (pop. 40,425)	49	385	340	45	402,856	1,083,701	421,581	6,198,859	100.00	1,529,203	382,353	20,280
Food products (not elsewhere specified)	10	160	135	25	138,133	427,945	60,265	2,093,946	33.78	907,045	332,948	
Groceries and food specialties	5	25	20	5	28,177	44,372	80,758	892,352	14.39	23,900	35,770	
Iron and steel scrap and other waste materials	4	9	9		9,024	12,863	6,250	87,384	1.41	1,200		
Machinery, equipment, and supplies (except electrical)	4	6	6		9,718	17,048	18,300	65,291	1.05	25,000		
Petroleum and petroleum products	8	41	40	1	73,801	242,636	69,222	1,296,851	20.92	237,037		
Tobacco and tobacco products (except leaf)	4	15	13	2	22,670	40,337	38,453	632,636	10.21	114,775		
All other	14	129	117	12	121,264	297,000	148,333	1,130,399	18.24	280,240	13,626	20,280
WEST PALM BEACH (pop. 26,610)	50	340	315	25	614,348	1,630,073	597,737	8,367,688	100.00	3,751,734	17,064	39,748
Automotive	3	21	19	2	31,345	59,080	40,604	206,349	2.47	143,967		
Electrical	3	6	6		6,819	18,138	9,499	126,696	1.51	71,100		
Food products (not elsewhere specified)	9	136	125	11	222,478	831,801	104,173	3,697,658	44.19	2,362,106		
Groceries and food specialties	8	30	28	2	55,729	118,486	92,858	1,124,294	13.44	167,631		30,000
Lumber and building materials (other than metal)	3	21	18	3	27,103	41,198	3,112	97,870	1.17	8,532	17,064	
Machinery, equipment, and supplies (except electrical)	5	37	35	2	71,200	84,836	47,269	253,091	3.02	118,000		
Petroleum and petroleum products	8	41	40	1	125,993	313,525	81,356	1,637,891	19.57	402,513		2,900
All other	11	48	44	4	73,681	163,009	218,866	1,223,839	14.63	387,885		6,848
CITIES OF 5,000 TO 20,000 POPULATION												
BARTOW (pop. 5,260)	10	71	48	23	$81,283	$125,232	$50,326	$634,692		$230,351		
BRADENTOWN (pop. 5,986)	12	96	80	16	157,590	250,087	71,807	2,284,256		169,828	$2,284	$20,556
CLEARWATER (pop. 7,607)	8	135	131	4	235,354	661,322	92,339	1,553,444		385,404		
CORAL GABLES (pop. 5,697)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
DAYTONA BEACH (pop. 16,598)	17	67	62	5	121,322	268,687	168,423	2,140,636		757,341		
DE LAND (pop. 5,246)	11	30	28	2	78,199	139,670	48,779	673,341		217,658		
FORT LAUDERDALE (pop. 8,666)	17	39	34	5	111,464	291,736	130,560	1,433,777		401,042		800
FORT MYERS (pop. 9,082)	14	93	88	5	132,890	274,703	91,950	2,138,824		474,831		
GAINESVILLE (pop. 10,465)	19	110	107	3	223,419	379,676	231,733	2,548,154		1,610,109	209,886	
KEY WEST (pop. 12,831)	22	71	67	4	117,639	227,493	154,386	2,095,791		1,032,760		400
LAKELAND (pop. 18,554)	28	358	307	51	804,770	853,208	320,224	5,745,350		3,596,411	213,686	
LAKE WORTH (pop. 5,940)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
MIAMI BEACH (pop. 6,494)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
OCALA (pop. 7,281)	25	95	87	8	268,891	502,959	171,769	3,104,922		1,228,547	28,233	
PALATKA (pop. 6,500)	18	68	61	7	124,080	236,640	158,355	4,447,141		2,750,552		110,226
PANAMA CITY (pop. 5,402)	13	47	45	2	82,746	173,856	86,294	1,007,000		581,802		
PLANT CITY (pop. 6,800)	12	82	55	27	109,299	527,988	41,477	2,102,077		203,185		
RIVER JUNCTION (pop. 5,624)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
ST. AUGUSTINE (pop. 12,111)	13	43	35	8	81,863	173,303	32,709	664,478		248,139		
SANFORD (pop. 10,100)	27	309	231	78	377,453	864,141	358,832	7,398,850		944,217		
SARASOTA (pop. 8,398)	16	72	70	2	105,111	194,318	76,821	1,691,583		732,854		
SOUTH JACKSONVILLE (pop. 5,597)	4	6	6		6,639	17,727	5,268	151,231		20,075		
TALLAHASSEE (pop. 10,700)	16	69	66	3	119,203	213,715	200,709	1,891,358		1,106,920	10,000	
WINTER HAVEN (pop. 7,130)	11	669	434	235	333,948	628,611	85,546	1,936,091		205,210		5,568

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,054	20,075	16,930	3,145	$26,750,859	$56,500,450	$33,481,547	$466,534,961	$191,657,812	41.08	$4,734,208	$19,082,948	$227,134
Wholesalers only	1,045	8,715	7,663	1,052	13,103,972	27,751,176	22,144,026	189,764,791	95,913,148	50.54	4,406,081	11,719,283	181,593
Service wholesalers	982	8,367	7,352	1,015	12,519,787	26,610,321	20,986,999	184,866,959	92,120,457	49.83	4,329,222	9,557,915	187,491
Exporters	16	98	83	15	227,119	496,597	222,672	10,150,957	1,391,088	13.70	34,032	476,689	634,434
Importers	4	7	7	-----	8,420	16,839	69,049	263,256	249,056	94.61	-----	118,000	65,814
Wholesale merchants	966	8,262	7,262	1,000	12,284,248	26,096,585	20,695,278	174,452,746	90,480,313	51.87	4,295,190	8,903,226	180,592
Limited function wholesalers	30	34	31	3	42,358	130,968	23,169	970,584	686,173	70.70	18,750	400,000	32,352
Cash and carry	24	24	24	-----	21,070	36,620	3,490	162,355	-----	-----	18,750	-----	6,764
Drop shippers	4	7	4	3	18,435	86,665	-----	719,247	625,191	86.92	-----	400,000	179,811
Wagon distributors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Supply and machinery distributors	29	314	280	34	546,827	1,099,887	1,133,858	3,927,248	3,106,518	79.10	58,109	1,761,368	135,422
Bulk tank stations	412	1,301	1,286	15	3,086,440	8,018,030	3,961,531	55,674,700	20,739,716	37.25	-----	14,600	135,132
Chain store warehouses [1]	13	334	284	50	479,905	1,328,267	1,253,111	22,457,181	275,085	1.22	266,869	-----	1,727,475
District and general sales offices	4	321	246	75	589,858	802,503	763,589	25,016,318	7,626,608	30.49	-----	-----	6,254,079
Manufacturers' sales branches	164	1,837	1,657	180	3,237,550	7,745,431	4,177,590	70,736,162	48,436,232	68.47	44,496	4,714,816	431,318
Agents and brokers	141	1,207	865	342	1,217,095	2,846,552	390,915	50,513,918	12,242,784	24.24	16,762	2,034,249	358,254
Auction companies	1	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----	-----	-----
Brokers	55	112	85	27	200,725	431,693	106,679	20,031,256	4,891,808	24.42	-----	1,502,731	364,201
Commission merchants	26	888	619	269	610,433	1,721,774	80,107	20,352,426	2,496,067	12.26	16,000	-----	782,785
Export agents	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	(x)	-----
Manufacturers' agents	44	95	62	33	154,001	319,505	146,687	3,804,406	1,630,724	42.20	702	336,735	87,827
Purchasing agents	4	7	6	1	17,813	27,413	2,490	1,591,274	122,274	7.68	-----	24,000	397,818
Selling agents	10	82	71	11	218,851	333,515	54,952	3,866,569	3,101,821	80.22	-----	125,660	386,656
Assemblers and country buyers [2]	269	5,970	4,740	1,230	3,878,633	7,567,765	484,880	50,899,835	5,100,532	10.02	-----	-----	189,218
Assemblers	87	246	156	90	148,754	287,401	102,398	5,108,275	1,066,875	20.89	-----	-----	58,715
Country buyers on salary or commission	23	20	18	2	16,325	44,919	6,150	1,989,620	106,145	5.33	-----	-----	86,505
Cooperative marketing associations	84	3,160	2,532	628	2,050,631	3,694,095	132,084	30,338,541	2,602,627	8.58	-----	-----	361,173
Packers and shippers	75	2,544	2,034	510	1,662,923	3,541,350	244,248	13,463,399	1,324,885	9.84	-----	-----	179,511
All other	6	390	189	201	252,406	350,726	305,905	1,472,056	1,323,707	89.92	-----	-----	245,342
CITIES OF 100,000 POPULATION AND OVER													
JACKSONVILLE	346	4,234	3,693	541	$7,632,956	$16,990,793	$13,367,932	$180,779,118	$81,408,126	45.03	$2,121,053	$13,943,226	$522,483
Wholesalers only	207	2,367	2,061	306	4,194,728	9,017,779	8,034,787	68,663,097	34,502,280	50.25	2,073,700	8,707,166	331,705
Service wholesalers	195	2,242	1,950	292	3,976,225	8,537,793	7,574,116	66,379,702	32,493,030	48.95	2,058,700	7,164,746	340,403
Exporters	5	27	21	6	51,720	142,214	166,231	3,692,578	401,924	10.88	-----	427,259	738,515
Wholesale merchants	190	2,215	1,929	286	3,924,505	8,395,579	7,407,885	62,687,124	32,091,115	51.19	2,058,700	6,737,487	329,932
Limited function wholesalers [3]	3	6	4	2	16,735	77,118	500	667,552	602,554	90.26	-----	400,000	222,517
Supply and machinery distributors	9	119	107	12	201,768	402,868	460,171	1,615,843	1,406,687	87.06	15,000	1,142,420	179,538
Bulk tank stations	0	286	285	1	468,279	1,064,783	1,014,707	14,525,714	6,894,178	47.46	-----	-----	1,613,968
Chain store warehouses [1]	4	149	133	16	231,963	624,732	804,197	17,618,758	-----	-----	-----	-----	4,404,689
District and general sales offices	3	235	182	53	443,358	685,539	763,589	16,953,590	4,445,635	26.22	-----	-----	5,651,196
Manufacturers' sales branches	70	987	865	122	1,867,463	4,727,754	2,612,837	37,809,383	28,313,955	74.89	31,353	4,142,757	540,134
Agents and brokers	53	210	167	43	487,165	870,156	137,815	25,208,576	7,252,078	28.77	16,000	1,093,303	475,633
Brokers	16	41	30	11	77,134	152,238	49,705	7,867,493	2,814,581	35.77	-----	177,081	491,718
Commission merchants	10	55	48	7	134,108	298,315	20,623	9,761,629	619,606	6.35	16,000	-----	976,162
Export agents	1	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----	(x)	-----
Manufacturers' agents	18	37	23	14	69,073	120,787	47,009	1,817,484	846,826	46.59	-----	218,535	100,971
Purchasing agents	2	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)	-----	(x)	-----
Selling agents	6	70	61	9	191,599	281,053	20,478	3,623,847	2,947,065	81.32	-----	28,564	603,974
MIAMI	247	1,727	1,562	165	2,974,025	6,831,156	4,032,481	48,753,026	22,612,368	46.38	639,356	864,195	197,380
Wholesalers only	188	1,276	1,149	127	2,090,890	4,755,113	3,133,976	25,963,144	13,344,274	51.40	628,497	680,149	138,101
Service wholesalers	158	1,207	1,086	121	2,003,883	4,598,861	2,908,286	25,403,076	13,102,451	51.58	566,638	489,339	160,778
Exporters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----
Importers	1	-----	-----	-----	(x)	(x)	(x)	(x)	-----	-----	-----	-----	-----
Wholesale merchants	156	1,199	1,079	120	1,988,823	4,571,919	2,878,920	25,150,211	12,879,159	51.21	566,638	485,045	161,219
Limited function wholesalers: Cash and carry	24	24	24	-----	21,070	36,620	3,490	162,355	-----	-----	18,750	-----	6,764
Supply and machinery distributors	6	45	39	6	65,937	119,632	222,200	397,713	241,823	60.80	43,109	100,810	66,285
Bulk tank stations	8	111	109	2	330,099	832,559	181,446	5,770,608	2,399,507	41.58	-----	10,500	721,320
Chain store warehouses [1]	3	26	21	5	53,728	172,241	205,981	1,509,749	-----	-----	-----	-----	-----
Manufacturers' sales branches	16	228	217	11	327,913	707,536	438,266	8,455,204	4,179,554	49.43	10,859	-----	528,450

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail store since practially all chain-store systems have so reported to the bureau.
[2] Assemblers and country buyers not shown for cities but are included in all other.
[3] Includes 2 drop shippers and 1 wagon distributor.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
Agents and brokers	30	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Brokers	10	30	23	7	$53,175	$120,566	$7,642	$3,417,658	$1,704,106	49.86			$341,765
Commission merchants	7	18	14	4	30,274	109,175	9,916	1,959,614	60,461	3.09			279,944
Manufacturers' agents	11	22	16	6	40,320	73,625	85,442	787,507	669,466	85.01		$76,450	71,591
Selling agents	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
All other	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			
TAMPA	223	2,406	2,118	288	4,076,437	8,196,688	6,301,989	82,678,603	35,107,797	42.46	$844,091	2,867,390	370,756
Wholesalers only	162	1,619	1,445	174	2,532,573	5,164,147	5,117,831	37,352,985	21,941,649	58.74	844,091	1,126,418	230,573
Service wholesalers	154	1,567	1,401	166	2,441,979	4,953,967	4,919,917	36,486,675	21,181,560	58.05	844,091	698,280	236,926
Exporters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Importers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Wholesale merchants	150	1,528	1,367	161	2,355,679	4,758,245	4,836,764	33,576,636	20,696,632	61.64	844,091	534,544	223,844
Limited function wholesalers:													
Drop shippers	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			
Supply and machinery distributors	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Bulk tank stations	7	152	152		287,290	572,046	329,784	3,470,586	886,308	25.54			495,798
Chain store warehouses	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
District and general sales offices	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			
Manufacturers' sales branches	24	315	280	35	566,275	1,215,747	608,134	11,405,915	8,004,079	70.17		403,572	475,246
Agents and brokers	26	75	59	16	124,046	250,027	77,741	7,612,716	911,222	11.97		1,337,400	292,796
Brokers	14	37	29	8	64,156	143,393	49,032	6,938,273	368,211	5.31		1,325,650	495,590
Commission merchants	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturers' agents	8	10	6	4	8,367	17,636	10,859	106,990	13,394	12.52		11,750	13,373
Selling agents	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
All other	1	(x)	(x)	(x)	(x)	(x)		(x)					
CITIES OF 20,000 TO 50,000 POPULATION													
ORLANDO	46	930	706	224	$812,623	$1,784,340	$628,822	$12,970,616	$3,343,886	25.78		$9,168	
Wholesalers only	26	156	148	8	302,077	509,654	477,509	3,413,514	768,866	22.52			
All other types	20	774	558	216	510,546	1,274,686	151,313	9,557,102	2,575,020	26.94		9,168	
PENSACOLA	58	481	448	33	915,834	1,830,312	1,363,854	19,957,204	9,003,365	45.11	$159,073	226,425	
Wholesalers only	38	384	353	31	741,653	1,426,218	1,198,258	15,109,965	6,720,349	44.48	159,073	226,425	
All other types	20	97	95	2	174,181	404,094	165,596	4,847,239	2,283,016	47.10			
ST. PETERSBURG	49	385	340	45	402,850	1,083,701	421,581	6,198,859	1,589,203	25.64	382,353	20,280	
Wholesalers only	37	234	219	15	218,673	521,251	310,760	2,952,265	547,847	18.56	115,484	20,280	
All other types	12	151	121	30	184,183	562,450	110,821	3,246,594	1,041,356	32.08	266,869		
WEST PALM BEACH	50	340	315	25	614,348	1,630,073	597,737	8,367,688	3,751,734	44.84	17,004	39,748	
Wholesalers only	33	254	231	23	413,641	1,142,514	446,189	4,439,181	1,315,656	29.64	17,004	6,848	
All other types	17	86	84	2	200,707	487,559	151,548	3,928,507	2,436,078	62.01		32,900	

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]
The State	2,054	995	164	141	269	485
Amusement and sporting goods	10	8	2			
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	3	1			
Cameras and motion-picture equipment and supplies	6	5	1			
Automotive	78	64	11	2		1
Automobile and other motor vehicles	8	5	2			1
Automotive equipment	40	38		2		
Automobile parts (new and used)	17	16	1			
Tires and tubes	13	5	8			
Chemicals, drugs, and allied products	48	28	7	11		2
Chemicals	23	10	4	8		1
Drugs and drug sundries (general line)	11	10				1
Drugs and drug sundries (specialty)	6	3		3		
Paints, varnishes, lacquers, and enamels	8	5	3			
Dry goods and apparel	19	18	1			
Clothing and furnishings (other than millinery and footwear)	6	6				
Dry goods (general line)	10	10				
Dry goods (specialty, other than specified)	1		1			
Millinery and millinery supplies						
Notions						
Piece goods						
Shoes and other footwear	2	2				
Electrical	44	29	8	6		1
Electrical goods, including appliances	25	15	7	2		1
Electrical equipment and supplies	5	3		2		
Radio and radio equipment	11	11				
Refrigerators (electric)	3		1	2		
Farm products (not elsewhere specified)	77	27		3	46	1
Cotton	10	1			9	
Flowers and nursery stock	18	7			11	
Grain	1			1		
Hides, skins, and furs	9	8			1	
Horses and mules	1				1	
Livestock	23	3			20	
Silk						
Tobacco	10	7		2		1
Wool and mohair						
Other farm products	5	1			4	
Farm supplies (except machinery and equipment)	45	25	12	3	4	1
Farm supplies (except feed and fertilizer)	8	5			3	
Feed	20	16		3	1	
Fertilizer and fertilizer material	17	4	12			1
Food products (not elsewhere specified)	560	263	28	24	219	26
Confectionery and soft drinks	48	48				
Dairy products	21	18	2			1
Poultry and poultry products	18	5			13	
Dairy and poultry products	3	3				
Fish and sea foods	104	103			1	
Fruits and vegetables (fresh)	302	49		24	204	25
Meats and meat products	64	37	26		1	
Forest products (except lumber)	9	6		2		1
Boxes, shooks, and cooperage	1	1				
Logs, railroad ties, piles, etc	6	3		2		1
Other forest products	2	2				
Furniture and house furnishings	24	16	6	2		
Furniture	20	13	5	2		
House furnishings	3	2	1			
Musical instruments and sheet music	1	1				
General merchandise	4	3		1		
Groceries and food specialties	274	165	48	44		17
Groceries (general line)	203	146	8	38		11
Food and grocery specialties	71	19	40	6		6
Hardware	11	10	1			
Hardware (general line)	10	10				
Hardware (specialty)	1		1			
Iron and steel scrap and other waste materials	58	58				
Iron and steel scrap	6	6				
Junk and scrap	52	52				
Waste rubber, rags, and paper						
Jewelry and optical goods	9	2	7			
Jewelry						
Optical goods	9	2	7			
Leather and leather goods (except gloves and shoes)	5	5				
Leather and leather goods (general line)						
Leather and leather belting	3	3				
Luggage and leather goods						
Saddlery and harness						
Shoe findings and cut stock	2	2				
Lumber and building materials (other than metal)	100	60	7	15		18
Construction and building materials (other than metal and wood)	52	36	7	7		2
Lumber and millwork	48	24		8		16
Machinery, equipment and supplies (except electrical)	88	57	10	15		
Commercial equipment and supplies	18	6	7	5		
Construction equipment and supplies	7	2	1	4		
Farm machinery and equipment	1	1				
Manufacturing, mining, and drilling machinery, equipment and supplies	33	23	4	6		
Professional equipment and supplies	12	11	1			
Service equipment and supplies	12	10	2			
Transportation equipment and supplies	5	4	1			
Metals and minerals (except petroleum and scrap)	18	9	4	4		1
Coal	3	3				
Iron and steel (except scrap)	14	6	3	4		1
Metals and metal work other than iron and steel	1		1			
Paper and paper products	23	20	1	1		1
Paper and paper products (general line)	15	14				1
Paper and paper products (specialty, other than specified)	4	4				
Stationery and stationery supplies	4	2	1	1		
Wall paper						
Petroleum and petroleum products	474	57		2		415
Plumbing and heating equipment and supplies	23	19	2	2		
Plumbing equipment and supplies	22	19	2	1		
Heating equipment and supplies	1			1		
Tobacco and tobacco products (except leaf)	26	24	1	1		
All other	27	22	2	3		
Books, periodicals, and newspapers	9	8		1		
Oils and greases (animal and vegetable)						
Rubber goods (general line)						
Textiles and textile materials (other than dry goods)	4	2	2			
Miscellaneous kinds of business	14	12		2		

[1] Includes supply and machinery distributors.

[2] The 485 "All other types" consist of the following:

Bulk tank stations	412
Petroleum and petroleum products	412
Cash and carry wholesalers	24
Fruits and vegetables (fresh)	24
Chain store warehouses	13
Drugs and drug sundries (general line)	1
Fertilizer and fertilizer materials	1
Dairy products	1
Fruits and vegetables (fresh)	1
Groceries (general line)	9
Distributing warehouses	1
Food and grocery specialties	1
District and general sales offices	4
Automobiles and other motor vehicles	1
Petroleum and petroleum products	3
Drop shippers	4
Logs, railroad ties, piles, etc	1
Construction and building materials (other than metal and wood)	1
Lumber and millwork	2
Exporters	16
Chemicals	1
Electrical goods, including appliances	1
Lumber and millwork	14
Importers	4
Tobacco (leaf)	1
Groceries (general line)	2
Construction and building materials (other than metal and wood)	1
Wagon distributors	1
Food and grocery specialties	1
All other	6
Food and grocery specialties	4
Iron and steel (except scrap)	1
Paper and paper products (general line)	1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants (including jobbers)[1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types[2]	Total	Wholesale merchants (including jobbers)[1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types[3]
The State	**$466,535**	**$178,380**	**$70,736**	**$50,514**	**$50,900**	**$116,005**	**$56,500**	**$27,106**	**$7,745**	**$2,848**	**$7,567**	**$11,234**
Amusement and sporting goods	1,256	(x)	(x)				270	(x)	(x)			
Automotive	17,511	8,960	6,279	(x)		(x)	3,079	1,846	914	(x)		(x)
Chemicals, drugs, and allied products	33,505	18,709	545	11,505		2,746	1,793	1,338	88	328		39
Dry goods and apparel	4,822	(x)	(x)				691	(x)	(x)			
Electrical	10,663	5,919	3,728	767		249	1,563	1,023	384	130		26
Farm products (not elsewhere specified)	5,256	2,076		1,556	1,498	126	653	555		18	73	7
Farm supplies (except machinery and equipment)	13,113	8,195	3,842	918	83	75	1,099	793	295	4	3	4
Food products (not elsewhere specified)	124,291	28,995	33,065	12,048	49,310	864	17,908	6,350	2,374	1,423	7,491	270
Forest products (except lumber)	841	700		(x)		(x)	108	99		(x)		(x)
Furniture and house furnishings	3,389	2,709	(x)	(x)			520	428	(x)	(x)		
General merchandise	1,078	(x)		(x)			82	(x)		(x)		
Groceries and food specialties	103,812	51,040	12,099	17,605		22,468	9,127	4,870	2,482	414		1,361
Hardware	2,952	(x)	(x)				853	(x)	(x)			
Iron and steel scrap and other waste materials	1,844	1,844					288	288				
Jewelry and optical goods	233	(x)	(x)				105	(x)	(x)			
Leather and leather goods (except gloves and shoes)	339	339					67	67				
Lumber and building materials (other than metal)	23,959	9,949	1,444	4,478		8,088	3,264	2,114	326	293		531
Machinery, equipment, and supplies (except electrical)	7,435	5,287	1,650	498			1,815	1,349	334	132		
Metals and minerals (except petroleum and scrap)	2,189	1,001	1,013	99		76	288	140	117	21		10
Paper and paper products	3,258	2,657	(x)	(x)		585	704	627	(x)	(x)		74
Petroleum and petroleum products	80,017	7,238		(x)		(x)	10,411	1,792		(x)		(x)
Plumbing and heating equipment and supplies	3,186	2,954	(x)	(x)			780	707	(x)	(x)		
Tobacco and tobacco products (except leaf)	14,994	8,963	(x)	(x)			743	665	(x)	(x)		
All other	1,492	1,055	(x)	(x)			289	253	(x)	(x)		

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $10,151,000 for exporters, $263,000 for importers, $163,000 for cash and carry wholesalers, $719,000 for drop shippers, $55,675,000 for bulk-tank stations, $22,457,000 for chain-store warehouses, $25,016,000 for district and general sales offices, and $1,561,000 for wagon distributors, distributing warehouses, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $497,000 for exporters, $17,000 for importers, $36,000 for cash and carry wholesalers, $37,000 for drop shippers, $8,018,000 for bulk-tank stations, $1,328,000 for chain-store warehouses, $892,000 for district and general sales offices, and $350,000 for wagon distributors, distributing warehouses, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**2,054**	**20,075**	**16,930**	**3,145**	**$26,750,859**	**$56,500,450**	**$466,534,961**	**100.00**
Individual	511	2,087	1,709	318	1,838,945	3,677,216	38,450,698	8.24
Partnership	164	1,395	1,133	262	1,133,416	2,198,635	21,507,403	4.61
Corporation	1,294	13,480	11,535	1,954	21,786,834	46,891,978	375,814,574	80.56
Cooperative association	85	3,104	2,493	611	2,041,664	3,732,621	30,762,286	6.59

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	2,054	$466,535	$56,500	1,091	$205,101	43.96	$23,047	80	$27,956	$3,067	119	$25,668	$4,897
Amusement and sporting goods	10	1,256	270	4	226	17.99	55				1	(x)	(x)
Automotive	78	17,511	3,079	45	7,461	42.61	1,149	6	251	71	9	553	472
Chemicals, drugs, and allied products	48	33,505	1,793	19	14,992	44.75	681	8	(x)	(x)	8	7,606	222
Dry goods and apparel	19	4,822	691	19	4,822	100.00	691						
Electrical	44	10,663	1,503	18	2,529	23.72	412	5	1,583	255	7	1,499	303
Farm products (not elsewhere specified)	77	5,256	653	63	4,633	88.15	241				2	(x)	(x)
Farm supplies (except machinery and equipment)	45	13,113	1,099	22	4,833	36.86	306	6	2,906	288	3	519	88
Food products (not elsewhere specified)	560	124,291	17,908	429	72,848	58.61	9,464	21	2,763	586	29	1,814	1,638
Forest products (except lumber)	9	841	108	6	160	19.02	14	2	(x)	(x)			
Furniture and house furnishings	24	3,389	520	12	2,528	74.59	379						
General merchandise	4	1,078	82	4	1,078	100.00	82						
Groceries and food specialties	274	103,812	9,127	163	53,317	51.36	3,822	20	11,994	1,127	15	5,137	507
Hardware	11	2,952	853	6	2,366	80.15	638				4	(x)	(x)
Iron and steel scrap and other waste materials	58	1,844	288	58	1,844	100.00	288						
Jewelry and optical goods	9	233	105										
Leather and leather goods (except gloves and shoes)	5	339	67	5	339	100.00	67						
Lumber and building materials (other than metal)	100	23,959	3,264	83	19,239	80.30	2,473	4	1,967	156	7	1,195	294
Machinery, equipment, and supplies (except electrical)	88	7,435	1,815	62	3,957	53.22	1,028	3	159	43	8	2,065	426
Metals and minerals (except petroleum and scrap)	18	2,180	288	13	1,158	52.90	165	1	(x)	(x)	3	607	49
Paper and paper products	23	3,258	704	11	1,547	47.48	308				4	787	196
Petroleum and petroleum products	474	86,017	10,411	18	2,792	3.25	460	1	(x)	(x)	3	(x)	(x)
Plumbing and heating equipment and supplies	23	3,186	780	7	539	16.92	143	2	246	47	3	528	57
Tobacco, and tobacco products (except leaf)	26	14,094	743	12	1,287	9.13	95	1	(x)	(x)	5	2,008	123
All other	27	1,492	280	12	606	40.62	80				8	537	91

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	117	$30,485	$4,336	106	$47,973	$7,388	481	$119,591	$12,158	60	$9,761	$1,307
Amusement and sporting goods				4	1,008	204				1	(x)	(x)
Automotive	6	3,095	491	5	2,801	518	5	3,324	372	2	26	6
Chemicals, drugs, and allied products	4	144	58	8	2,906	487				1	(x)	(x)
Dry goods and apparel												
Electrical	6	591	65	8	4,461	523						
Farm products (not elsewhere specified)	8	428	373							4	(x)	(x)
Farm supplies (except machinery and equipment)	12	4,852	415							2	3	2
Food products (not elsewhere specified)	5	4,207	427	12	8,785	2,793	24	28,924	1,956	40	4,950	1,044
Forest products (except lumber)	1	(x)	(x)									
Furniture and house furnishings	9	410	72	3	451	69						
General merchandise												
Groceries and food specialties	26	6,365	908	13	20,940	1,484	28	5,032	1,146	9	1,018	133
Hardware	1	(x)	(x)									
Iron and steel scrap and other waste materials												
Jewelry and optical goods	2	(x)	(x)				7	(x)	(x)			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)	2	(x)	(x)	3	676	157				1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	5	1,064	206	6	141	66	4	49	46			
Metals and minerals (except petroleum and scrap)				1	(x)	(x)						
Paper and paper products	8	924	200									
Petroleum and petroleum products	7	1,704	259	37	5,351	1,497	408	75,908	8,184			
Plumbing and heating equipment and supplies	7	853	245				4	1,020	288			
Tobacco and tobacco products (except leaf)	7	5,106	305				1	(x)	(x)			
All other	1	(x)	(x)	6	(x)	(x)						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount has been withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES[1] (proprietors not included)				SALESMEN[2]		EXECUTIVES[2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	**2,054**	**826**	**20,075**	**16,930**	**3,145**	**$26,750,859**	**2,494**	**$6,452,633**	**549**	**$2,607,855**	**17,032**	**$17,690,371**	**20,765**	**13,342**	**18,827**	**23,303**
Amusement and sporting goods	10	5	87	54	33	120,562	17	41,089	4	17,599	66	70,874	79	85	84	84
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	4	3	25	15	10	26,943	4	9,429	------	------	21	17,514	19	24	24	24
Cameras and motion picture equipment and supplies	6	2	62	39	23	102,619	13	31,660	4	17,599	45	53,360	60	61	60	60
Automotive	78	33	811	715	96	1,642,125	152	402,156	37	162,263	622	1,077,706	823	816	788	805
Automobiles and other motor vehicles	8	1	331	288	43	633,243	10	24,770	------	------	321	608,473	332	333	322	351
Automotive equipment	40	18	293	261	32	534,861	79	178,281	26	92,551	188	264,029	294	293	276	290
Automobile parts	17	14	59	54	5	93,068	10	17,635	2	6,240	47	69,193	60	57	61	58
Tires and tubes	13	------	128	112	16	380,953	53	181,470	9	63,472	66	136,011	137	133	129	106
Chemicals, drugs and allied products	48	6	437	341	96	920,769	72	226,292	49	240,014	316	454,463	416	417	423	446
Chemicals	23	2	95	79	16	269,454	13	52,613	15	89,184	67	127,657	94	93	95	95
Drugs and drug sundries (general line)	11	------	295	227	68	508,825	43	136,612	30	137,026	222	295,187	277	280	281	302
Drugs and drug sundries (specialty)	6	3	11	6	5	14,819	4	9,889	------	------	7	4,930	8	8	11	11
Paints, varnishes, lacquers and enamels	8	1	36	29	7	67,671	12	27,178	4	13,804	20	26,689	37	36	36	38
Dry goods and apparel	19	14	198	170	28	376,815	75	151,176	17	88,060	106	137,579	188	170	182	182
Clothing and furnishings (other than millinery and footwear)	6	5	27	23	4	47,408	12	25,705	1	6,900	14	14,683	24	23	25	26
Dry goods (general line)	10	5	150	130	20	298,084	57	119,147	14	71,028	79	107,009	143	137	150	150
Dry goods (specialty, other than specified)	1	------	(x)	------	(x)	(x)	------	------	------	------	(x)	(x)	(x)	------	------	(x)
Shoes and other footwear	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	44	7	452	381	71	739,389	184	226,606	21	120,993	207	391,790	398	395	401	403
Electrical goods (including appliances)	25	2	237	197	40	410,099	60	127,547	12	53,910	165	228,642	218	217	226	233
Electrical equipment and supplies	5	1	15	12	3	21,015	3	5,662	1	3,640	11	12,613	16	14	14	15
Radios and radio equipment	11	4	91	76	15	167,459	20	39,375	6	51,743	65	76,341	85	85	92	90
Refrigerators (electric)	3	------	109	96	13	139,916	51	54,022	2	11,700	56	74,194	79	79	69	65
Farm products (not elsewhere specified)	77	64	463	340	123	342,915	15	17,893	6	3,820	442	321,202	349	336	497	578
Cotton	10	11	7	7	------	2,578	------	------	------	------	7	2,578	------	6	9	6
Flowers and nursery stock	18	6	173	147	26	224,503	5	5,590	3	------	165	218,913	122	112	131	199
Grain	1	(x)	(x)	------	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Hides skins and furs	9	10	34	31	3	23,656	2	3,400	------	------	32	20,256	28	28	28	28
Horses and mules	1	(x)	------	------	------	------	------	------	------	------	------	------	------	------	------	------
Livestock (other than horses and mules)	23	20	31	30	1	23,068	2	4,105	------	------	29	18,963	21	21	32	32
Tobacco (leaf)	10	9	201	109	92	51,837	6	4,738	3	3,820	192	43,270	153	153	281	288
Other farm products	5	6	16	16	------	15,973	------	------	------	------	16	15,973	24	15	15	15
Farm supplies (other than machinery and equipment)	45	25	307	273	34	553,940	72	166,756	26	94,395	209	292,789	306	302	307	313
Farm supplies (except feed and fertilizer)	8	4	24	18	6	31,598	4	4,478	1	4,800	19	22,320	24	24	24	24
Feed	20	20	173	163	10	245,784	31	60,748	14	50,195	128	134,841	167	166	169	176
Fertilizer and fertilizer material	17	1	110	92	18	276,558	37	101,530	11	39,400	62	135,628	115	112	114	113
Food products (not elsewhere specified)	560	347	9,991	8,138	1,853	8,269,845	491	1,019,912	104	378,607	9,396	6,871,326	11,127	3,736	8,917	13,169
Confectionery and soft drinks	48	32	165	146	19	218,011	43	64,249	9	16,770	113	136,992	147	155	160	163
Dairy products	21	6	403	355	48	659,114	44	97,665	10	39,808	349	521,641	410	396	403	412
Poultry and poultry products	18	14	29	27	2	23,894	3	4,060	1	2,400	25	17,434	25	21	24	28
Dairy and poultry products	3	------	23	22	1	35,990	6	7,884	6	18,632	11	9,480	15	12	12	23
Fish and sea-foods	104	102	1,022	862	160	857,527	17	16,031	6	17,110	999	824,386	949	745	1,357	1,399
Fruits and vegetable (fresh)	302	167	7,308	5,766	1,542	4,802,554	152	364,603	28	154,930	7,128	4,373,021	8,530	1,429	5,977	10,110
Meats and meat products	64	26	1,041	960	81	1,582,749	226	465,420	44	128,957	771	988,372	1,051	978	984	1,034
Forest products (except lumber)	9	4	50	49	1	62,505	1	4,380	1	4,200	48	53,925	52	48	51	50
Boxes, shooks and cooperage	1	(x)	------	------	------	------	------	------	------	------	------	------	------	------	------	------
Logs, railroad ties, piles, etc.	6	3	33	32	1	43,625	1	4,380	1	4,200	31	35,045	35	31	34	33
Other forest products	2	------	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	24	2	124	103	21	271,052	35	104,346	11	54,500	78	112,206	120	122	124	124
Furniture	20	2	90	76	14	213,023	27	81,786	11	54,500	52	76,737	86	88	90	90
House furnishings	3	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Musical instruments and sheet music	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	1	3	21	20	1	35,882	------	------	------	------	21	35,882	21	21	21	21
Groceries and food specialties	274	108	2,580	2,175	405	3,842,248	524	1,075,850	60	656,197	1,996	2,110,201	2,582	2,485	2,584	2,691
Groceries (general line)	203	90	1,801	1,638	163	2,991,632	322	714,934	32	551,981	1,447	1,724,717	1,766	1,749	1,799	1,763
Food and grocery specialties	71	18	779	537	242	850,616	202	360,916	28	104,216	549	385,484	816	736	735	928
Hardware	11	------	235	221	14	427,661	47	96,837	13	58,903	175	271,921	249	248	243	246
Iron and steel scrap and other waste materials	58	54	190	182	8	157,664	2	3,000	2	8,200	186	146,464	181	180	192	198
Iron and steel scrap	6	8	26	26	------	22,092	------	------	------	------	26	22,092	29	32	31	31
Junk and scrap	52	46	164	156	8	135,572	2	3,000	2	8,200	160	124,372	152	148	161	167
Jewelry and optical goods (optical goods)	9	------	45	39	6	62,016	------	------	8	19,098	37	42,918	30	33	45	45
Leather and leather goods (except gloves an shoes)	5	4	16	15	1	31,328	2	4,020	4	12,800	10	14,508	16	16	16	16
Lumber and building materials (other than metal)	100	48	809	717	92	1,466,959	140	359,444	57	242,992	612	864,523	709	764	784	787
Construction and building materials (other than metal and wood)	52	27	440	395	45	736,000	61	151,577	22	77,123	357	507,300	396	408	427	430
Lumber and millwork	48	21	369	322	47	730,959	79	207,867	35	165,869	255	357,223	313	356	357	357

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount has been withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Machinery equipment and supplies (except electrical)	88	38	586	512	74	$946,056	117	$234,086	46	$99,744	423	$612,226	545	533	547	548
Commercial equipment and supplies	18	10	85	72	13	115,327	30	42,064	1	2,400	54	70,863	78	79	89	82
Construction equipment and supplies	7	3	33	27	6	44,656	6	12,876	1	1,137	26	30,643	32	27	26	26
Farm machinery and equipment	1	------	(x)	(x)	------	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining and drilling machinery equipment and supplies	33	14	316	283	33	601,304	54	131,126	25	52,389	237	417,789	305	298	300	306
Professional equipment and supplies	12	5	66	55	11	65,337	6	9,730	13	26,753	47	28,584	48	48	48	48
Service equipment and supplies	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Transportation equipment and supplies	5	2	35	32	3	57,143	------	----------	------	----------	35	57,143	40	35	35	35
Metals and minerals (except petroleum and scrap)	18	6	101	92	9	193,818	14	45,668	12	45,170	75	102,980	93	100	103	95
Coal	3	------	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel (except scrap)	14	6	68	63	5	122,842	14	45,668	3	6,489	51	70,685	62	75	72	64
Metal and metal work (other than iron and steel)	1	------	(x)	(x)	(x)	(x)	------	----------	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	23	12	215	190	25	387,625	62	139,130	9	66,125	144	182,370	191	173	200	212
Paper and paper products (general line)	15	8	149	135	14	277,834	45	104,371	3	45,000	101	128,463	127	107	140	146
Paper and paper products (specialty, other than specified)	4	1	48	40	8	84,544	9	24,360	4	15,125	35	45,059	47	48	48	48
Stationery and stationery supplies	4	3	18	15	3	25,247	8	10,399	2	6,000	8	8,848	17	18	18	18
Petroleum and petroleum products	474	12	1,834	1,745	89	5,077,628	383	1,871,936	40	153,403	1,411	3,052,289	1,831	1,805	1,814	1,829
Plumbing and heating equipment and supplies	23	2	169	145	24	314,137	41	85,731	12	50,015	116	178,391	172	170	168	169
Tobacco and tobacco products (except leaf)	26	23	242	221	21	368,187	83	154,104	4	16,397	155	187,686	180	273	270	188
All other	27	9	112	92	20	140,733	15	22,221	6	14,360	91	104,152	107	108	104	104
Books, periodicals, and newspapers	9	3	52	41	11	71,299	8	10,550	1	3,300	43	57,449	52	52	51	52
Textiles and textile materials (other than dry goods)	4	------	14	11	3	14,243	2	4,533	1	2,600	11	7,110	13	13	13	13
Miscellaneous kinds of business	14	6	46	40	6	55,191	5	7,138	4	8,460	37	39,593	42	43	40	39

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Net sales and expenses expressed in thousands of dollars]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total	999	$178,643	$27,123	$200,000 to $299,999	78	$19,005	$3,519
				$300,000 to $399,999	65	22,894	3,590
Under $25,000	271	2,912	934	$400,000 to $499,999	21	9,234	1,520
$25,000 to $49,999	134	4,706	1,143	$500,000 to $999,999	59	39,939	5,958
$50,000 to $99,999	174	12,391	2,633	$1,000,000 and over	27	42,807	3,890
$100,000 to $199,999	170	24,755	3,927				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $99,999			$100,000 TO $299,999			$300,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	999	$178,643	$27,123	579	$20,009	$4,710	248	$43,760	$7,446	86	$32,128	$5,119	86	$82,746	$9,848
Amusement and sporting goods	8	551	168	6	201	72	2	350	96	------	----------	----------	------	----------	----------
Automotive	64	8,960	1,846	44	1,654	454	15	(x)	(x)	1	(x)	(x)	4	4,112	614
Chemicals, drugs, and allied products	28	18,709	1,338	11	454	120	4	(x)	(x)	1	(x)	(x)	12	17,211	1,086
Dry goods and apparel	18	4,812	688	4	180	23	8	1,271	174	4	1,355	277	2	2,000	214
Electrical	29	5,919	1,023	11	583	113	11	2,016	344	6	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified)	28	2,202	562	22	602	147	3	414	25	3	1,186	390	------	----------	----------
Farm supplies (except machinery and equipment)	25	8,195	793	10	413	63	6	970	69	3	1,033	104	6	5,779	557
Food products (not elsewhere specified)	263	28,995	6,350	188	5,714	1,435	51	8,542	1,832	10	3,841	803	14	10,898	2,280
Forest products (except lumber)	6	700	99	3	20	4	2	(x)	(x)	1	(x)	(x)	------	----------	----------
Furniture and house furnishings	16	2,709	428	8	306	73	5	994	191	2	(x)	(x)	1	(x)	(x)
General merchandise	3	878	82	2	(x)	(x)	------	----------	----------	------	----------	----------	1	(x)	(x)
Groceries and food specialties	107	51,773	4,879	45	2,158	268	64	12,011	934	29	10,497	1,045	29	27,107	2,632
Hardware	10	2,924	848	4	236	35	------	----------	----------	4	1,638	517	2	1,050	296
Iron and steel scrap and other waste materials	58	1,844	288	54	997	224	3	(x)	(x)	1	(x)	(x)	------	----------	----------
Jewelry and optical goods	2	(x)	(x)	2	(x)	(x)	------	----------	----------	------	----------	----------	------	----------	----------
Leather and leather goods (except gloves and shoes)	5	339	67	4	(x)	(x)	1	(x)	(x)	------	----------	----------	------	----------	----------
Lumber and building materials (other than metal)	61	9,953	2,115	31	1,190	365	17	3,157	882	9	3,367	470	4	2,239	398
Machinery, equipment, and supplies (except electrical)	57	5,287	1,349	41	1,279	431	12	1,892	438	1	(x)	(x)	3	(x)	(x)
Metals and minerals (except petroleum and scrap)	9	1,001	140	6	244	71	2	(x)	(x)	1	(x)	(x)	------	----------	----------
Paper and paper products	20	2,657	627	9	310	66	10	(x)	(x)	1	(x)	(x)	------	----------	----------
Petroleum and petroleum products	57	7,238	1,792	44	1,877	368	9	1,568	475	2	692	235	2	3,101	719
Plumbing and heating equipment and supplies	19	2,954	707	7	511	137	10	1,727	371	2	716	199	------	----------	----------
Tobacco and tobacco products (except leaf)	24	8,963	665	4	154	23	10	1,772	119	5	1,940	141	5	5,097	382
All other	22	1,055	253	19	626	156	3	429	97	------	----------	----------	------	----------	----------

[1] For the purposes of this tabulation the term wholesale merchants is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with Wholesalers Only.

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER [1]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 20,000 TO 50,000 POPULATION				KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 20,000 TO 50,000 POPULATION			
	Jacksonville	Miami	Tampa	Orlando	Pensacola	St. Petersburg	West Palm Beach		Jacksonville	Miami	Tampa	Orlando	Pensacola	St. Petersburg	West Palm Beach
Total	346	247	223	46	58	49	50	Iron and steel scrap and other waste materials	9	6	14	2	3	4	2
								Jewelry and optical goods	1	2	2	1	1	1	1
Amusement and sporting goods	5	----	2	----	----	1	----	Leather and leather goods (except gloves and shoes)	1	1	1	1	1	----	----
Automotive	24	15	13	4	1	2	3								
Chemicals, drugs, and allied products	20	9	8	2	1	----	1	Lumber and building materials (other than metal)	41	18	14	----	8	2	3
Dry goods and apparel	7	5	3	1	1	----	----								
Electrical	16	9	12	2	----	1	3	Machinery, equipment, and supplies (except electrical)	32	22	18	1	----	4	5
Farm products (not elsewhere specified)	6	1	7	----	----	----	1								
Farm supplies (except machinery and equipment)	12	3	8	1	2	----	----	Metals and minerals (except petroleum and scrap)	4	6	3	----	3	1	----
Food products (not elsewhere specified)	43	78	28	9	11	10	9	Paper and paper products	5	5	5	3	----	2	1
Forest products (except lumber)	4	----	1	----	----	----	1	Petroleum and petroleum products	14	15	10	7	5	8	8
Furniture and house furnishings	14	4	5	----	1	----	----	Plumbing and heating equipment and supplies	8	3	7	1	----	1	2
General merchandise	----	----	1	----	----	----	----								
Groceries and food specialties	52	35	52	8	20	5	8	Tobacco and tobacco products (except leaf)	7	4	2	2	----	4	2
Hardware	5	----	1	----	----	----	----	All other	10	6	6	1	----	3	----

[1] This State has no cities of 50,000 to 100,000 population.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$466,535	$388,708	83.3	Hardware	$2,952	$2,271	76.9
				Iron and steel scrap and other waste materials	1,844	1,811	98.2
Amusement and sporting goods	1,256	1,253	99.8	Jewelry and optical goods	233	233	100.0
Automotive	17,511	16,476	94.1	Leather and leather goods (except gloves and shoes)	339	337	99.4
Chemical, drug, and allied products	33,505	33,437	99.8				
Dry goods and apparel	4,822	4,786	99.3	Lumber and building materials (other than metal)	23,959	22,585	94.3
Electrical	10,663	10,297	96.6	Machinery, equipment, and supplies (except electrical)	7,435	6,614	89.0
Farm products (not elsewhere specified)	5,256	2,799	53.3				
Farm supplies (except machinery and equipment)	13,113	12,959	98.8	Metals and minerals (except petroleum and scrap)	2,189	2,135	97.5
Food products (not elsewhere specified)	124,291	82,858	66.7	Paper and paper products	3,258	3,062	94.0
Forest products (except lumber)	841	835	99.3	Petroleum and petroleum products	86,017	85,264	99.1
Furniture and house furnishings	3,389	3,389	100.0	Plumbing and heating equipment and supplies	3,186	3,182	99.9
General merchandise	1,078	13	1.2	Tobacco and tobacco products (except leaf)	14,094	13,477	95.6
Grocery and food specialties	103,812	77,157	74.3	All other	1,402	1,478	99.1

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$466,535
Sales not reported by commodities	77,827
Reported commodity sales (100 per cent)	388,708
Aluminum ingots, bars, sheets, shapes, etc. *(less than 0.1 per cent of reported commodity sales)*	1
Hardware trade:	
Wholesale merchants	1
Automobiles, trucks, and tractors, new and used *(1.6 per cent of reported commodity sales)*	6,115
Amusements and sporting goods trade:	
Wholesale merchants	12
Automotive trade:	
District and general sales offices	1,872
Manufacturers' sales branches	675
Wholesale merchants	3,486
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	70
Automotive equipment, parts, and accessories *(2.3 per cent of reported commodity sales)*	$9,083
Automotive trade:	
District and general sales offices	258
Manufacturers' sales branches	4,944
Purchasing agents	98
Wholesale merchants	3,695
Electrical trade:	
Wholesale merchants	43
Hardware trade:	
Wholesale merchants	45
Bakery products (cakes, biscuits, crackers, etc. *(0.9 per cent of reported commodity sales)*	3,591
Food products (not elsewhere specified) trade:	
Chain store warehouses	7
Groceries and food specialties trade:	
Brokers	7
Chain store warehouses	81
Manufacturers' agents	1
Manufacturers' sales branches	2,797
Wholesale merchants	698
Barbers' equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	$166
Chemical, drug, and allied products trade:	
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	144
Books, magazines, and newspapers *(0.2 per cent of reported commodity sales)*	637
Amusement and sporting goods trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	2
All other trades:	
Manufacturers' agents	85
Wholesale merchants	541
Brick, tile, and terra cotta *(0.1 per cent of reported commodity sales)*	434
Electrical trade:	
Manufacturers' sales branches	26

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Brick, tile, and terra cotta—Continued.	
Lumber and building materials (other than metal) trade:	
Importers	$4
Manufacturers' agents	77
Manufacturers' sales branches	36
Wholesale merchants	330
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	11
Building materials not classified elsewhere (*0.3 per cent of reported commodity sales*)	1,121
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	39
Manufacturers' sales branches	455
Wholesale merchants	489
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	98
Wholesale merchants	10
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	30
Building materials (ornamental metal) (*0.1 per cent of reported commodity sales*)	255
Automotive trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Manufacturers' sales branches	24
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	75
Manufacturers' sales branches	38
Wholesale merchants	78
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	3
Wholesale merchants	32
Building stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	58
Lumber and building materials (other than metal) trade:	
Drop shippers	8
Wholesale merchants	50
Cameras and photographic supplies (*0.2 per cent of reported commodity sales*)	903
Amusement and sporting goods trade:	
Manufacturers' sales branches	486
Wholesale merchants	386
Chemical, drug, and allied products trade:	
Wholesale merchants	31
Canned goods (food products) (*3.9 per cent of reported commodity sales*)	15,278
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	68
Food products (not elsewhere specified) trade:	
Chain store warehouses	1
Commission merchants	10
Manufacturers' sales branches	501
Wholesale merchants	531
Grocery and food specialties trade:	
Brokers	4,357
Chain store warehouses	815
Commission merchants	134
Importers	43
Manufacturers' agents	336
Wholesale merchants	7,873
Wholesaling manufacturers	609
Cement, lime, and plaster (*0.4 per cent of reported commodity sales*)	1,547
Forest products (except lumber) trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Drop shippers	3
Manufacturers' sales branches	60
Wholesale merchants	1,467
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	16
Chemicals, industrial and heavy (*0.4 per cent of reported commodity sales*)	25,058
Chemical, drug, and allied products trade:	
Commission merchants	8,717
Export commission houses	645
Export merchants	2,500
Manufacturers' sales branches	68
Purchasing agents	1,469
Wholesale merchants	11,577
Chemicals, industrial and heavy—Continued.	
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	$23
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	9
Wholesale merchants	2
All other trades:	
Wholesale merchants	48
Chemicals, refined, and/or related products (*0.3 per cent of reported commodity sales*)	1,109
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	271
Selling agents	637
Wholesale merchants	104
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Export merchants	46
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	17
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	22
All other trades:	
Wholesale merchants	9
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	209
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Manufacturers' sales branches	7
Wholesale merchants	7
Hardware trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	131
All other trades:	
Wholesale merchants	42
Cigars, cigarettes, and tobacco (except leaf) (*3.7 per cent of reported commodity sales*)	14,237
Chemical, drug, and allied product trade:	
Wholesale merchants	72
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	43
Food products (not elsewhere specified) trade:	
Wholesale merchants	56
Grocery and food specialties trade:	
Chain store warehouses	18
Wholesale merchants	1,612
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	5,125
Wholesale merchants	7,306
Clothing and furnishings, men's and boys' (*0.4 per cent of reported commodity sales*)	1,529
Amusement and sporting goods trade:	
Manufacturers' sales branches	4
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	1,519
All other trades:	
Wholesale merchants	1
Clothing, women's and children's (*0.2 per cent of reported commodity sales*)	664
Dry goods and apparel trade:	
Wholesale merchants	661
General merchandise trade:	
Wholesale merchants	3
Coal and coke (*0.2 per cent of reported commodity sales*)	722
Lumber and building materials (other than metal) trade:	
Export merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	719
Confectionery and soft drinks (*1.1 per cent of reported commodity sales*)	4,143
Chemical, drug, and allied products trade:	
Wholesale merchants	85
Food products (not elsewhere specified) trade:	
Chain store warehouses	160
Wholesale merchants	2,513
Confectionery and soft drinks—Continued.	
Grocery and food specialties trade:	
Brokers	$62
Chain store warehouses	119
Manufacturers' agents	2
Manufacturers' sales branches	1
Wholesale merchants	183
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1,013
Copper ingots, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	604
Electrical trade:	
Manufacturers' sales branches	460
Wholesale merchants	106
Hardware trade:	
Wholesale merchants	43
Lumber and building materials (other than metal) trade:	
Wholesale merchants	52
All other trades:	
Wholesale merchants	3
Dairy products and eggs (*4.3 per cent of reported commodity sales*)	10,699
Food products (not elsewhere specified) trade:	
Chain store warehouses	468
Commission merchants	3
Manufacturers' sales branches	6,856
Wholesale merchants	4,675
Grocery and food specialties trade:	
Brokers	962
Chain store warehouses	226
Importers	10
Manufacturers' agents	10
Manufacturers' sales branches	853
Wholesale merchants	2,630
Drugs and drug sundries (*1.3 per cent of reported commodity sales*)	4,920
Chemical, drug, and allied products trade:	
Chain store warehouses	141
Manufacturers' agents	29
Wholesale merchants	4,765
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	208
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Dry goods and apparel trade:	
Manufacturers' sales branches	10
Wholesale merchants	205
Furniture and house furnishings trade:	
Wholesale merchants	80
Electrical appliances, equipment, and supplies (*1.4 per cent of reported commodity sales*)	5,387
Amusement and sporting goods trade:	
Wholesale merchants	7
Automotive trade:	
Manufacturers' sales branches	6
Wholesale merchants	67
Electrical trade:	
Export merchants	249
Manufacturers' agents	117
Manufacturers' sales branches	2,253
Selling agents	25
Wholesale merchants	2,492
Hardware trade:	
Wholesale merchants	67
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	10
Manufacturers' sales branches	69
Wholesale merchants	21
Metals and minerals (except petroleum and scrap) trade:	
Wholesaling manufacturers	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Farm products not classified elsewhere (*0.1 per cent of reported commodity sales*)	335
Farm products (not elsewhere specified) trade:	
Assemblers	19
Brokers	239
Wholesale merchants	77
Feeds (*0.8 per cent of reported commodity sales*)	2,978
Chemical, drug, and allied products trade:	
Wholesale merchants	23
Farm supplies (except machinery and equipment) trade:	
Brokers	562
Manufacturers' agents	36
Wholesale merchants	2,157

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Feeds—Continued.	
Forest products (except lumber) trade:	
Wholesale merchants	$50
Grocery and food specialties trade:	
Brokers	150
Fertilizer and fertilizer materials (*1.5 per cent of reported commodity sales*)	5,877
Amusement and sporting goods trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	3
Farm supplies (except machinery and equipment) trade:	
Chain store warehouses	75
Manufacturers' sales branches	3,842
Wholesale merchants	1,948
Lumber and building materials (other than metal) trade:	
Wholesale merchants	7
Fish and sea foods, fresh and processed (*0.5 per cent of reported commodity sales*)	1,974
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Wholesale merchants	1,913
Grocery and food specialties trade:	
Brokers	1
Chain store warehouses	2
Importers	6
Wholesale merchants	51
Food products not elsewhere specified (*0.1 per cent of reported commodity sales*)	566
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	38
Wholesale merchants	2
Grocery and food specialties trade:	
Manufacturers' sales branches	421
Wholesale merchants	92
All other trades:	
Wholesale merchants	13
Fruits and vegetables, fresh and dried (*9.8 per cent of reported commodity sales*)	38,103
Food products (not elsewhere specified) trade:	
Assemblers	45
Brokers	1,148
Cash-and-carry wholesalers	162
Chain store warehouses	65
Commission merchants	9,493
Cooperative marketing associations	14,364
Wholesale merchants	8,271
Grocery and food specialties trade:	
Brokers	583
Chain store warehouses	177
Commission merchants	314
Manufacturers' agents	110
Wholesale merchants	3,273
Wholesaling manufacturers	98
Furniture, wooden and metal (*0.5 per cent of reported commodity sales*)	2,086
Food products (not elsewhere specified) trade:	
Wholesale merchants	17
Furniture and house furnishings trade:	
Manufacturers' sales branches	435
Selling agents	110
Wholesale merchants	1,402
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	38
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers agents	5
Wholesale merchants	73
All other trades:	
Wholesale merchants	6
Glass, sheet (*0.2 per cent of reported commodity sales*)	848
Electrical trade:	
Manufacturers' sales branches	38
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	259
Wholesale merchants	471
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	80
Grain (wheat, corn, oats, etc.) (*0.5 per cent reported commodity sales*)	1,962
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Farm products (not elsewhere specified) trade:	
Brokers	149

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Grain (wheat, corn, oats, etc.)—Continued.	
Farm supplies (except machinery and equipment) trade:	
Brokers	$113
Wholesale merchants	1,315
Grocery and food specialties trade:	
Brokers	350
All other trades:	
Selling agents	25
Groceries (*10.6 per cent of reported commodity sales*)	41,047
Farm products (not elsewhere specified) trade:	
Brokers	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	771
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,673
Wholesale merchants	1,027
Grocery and food specialties trade:	
Brokers	7,062
Chain stores warehouses	5,850
Commission merchants	432
Importers	69
Manufacturers' agents	1,101
Manufacturers' sales branches	5,112
Wholesale merchants	10,034
All other trades:	
Selling agents	15
Hardware (*0.4 per cent of reported commodity sales*)	1,406
Chemical, drug, and allied products trade:	
Wholesale merchants	14
Electrical trade:	
Manufacturers' sales branches	46
Farm products (not elsewhere specified) trade:	
Brokers	3
Forest products (except lumber) trade:	
Wholesale merchants	3
General merchandise trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	938
Lumber and building materials (other than metal) trade:	
Wholesale merchants	97
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	1
Wholesale merchants	241
Paper and paper products trade:	
Wholesale merchants	6
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	50
All other trades:	
Wholesale merchants	5
Hay, straw, and alfalfa (*0.4 per cent of reported commodity sales*)	1,418
Chemical, drug, and allied products trade:	
Wholesale merchants	28
Farm supplies (except machinery and equipment) trade:	
Brokers	75
Manufacturers' agents	20
Wholesale merchants	1,289
Forest products (except lumber) trade:	
Wholesale merchants	6
Hides, skins, and raw furs (*0.1 per cent of reported commodity sales*)	558
Farm products (not elsewhere specified) trade:	
Wholesale merchants	398
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	125
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	35
House furnishings and supplies (*0.3 per cent of reported commodity sales*)	974
Dry goods and apparel trade:	
Wholesale merchants	72
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Furniture and house furnishings trade:	
Manufacturers' sales branches	100
Wholesale merchants	396
Groceries and food specialties trade:	
Brokers	27
Chain-store warehouses	36
Wholesale merchants	182

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	$62
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	76
All other trades:	
Selling agents	2
Iron and steel and products (except as classified) trade: (*0.9 per cent of reported commodity sales*)	3,496
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	9
Electrical trade:	
Manufacturers' sales branches	27
Wholesale merchants	175
Hardware trade:	
Manufacturers' sales branches	28
Wholesale merchants	286
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	644
Lumber and building materials (other than metal) trade:	
Export merchants	34
Manufacturers' agents	10
Wholesale merchants	340
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	8
Selling agents	1
Wholesale merchants	222
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	60
Manufacturers' sales branches	858
Selling agents	18
Wholesale merchants	187
Wholesaling manufacturers	22
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	531
All other trades:	
Selling agents	25
Wholesale merchants	6
Jewelry (*less than 0.1 per cent of reported commodity sales*)	71
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	44
Junk and scrap (*0.3 per cent of reported commodity sales*)	987
Automotive trade:	
Wholesale merchants	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	981
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	23
Hardware trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	19
Leather and cut stock (*0.1 per cent of reported commodity sales*)	227
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	157
Paper and paper products trade:	
Wholesale merchants	70
Livestock (except horses and mules) (*0.1 per cent of reported commodity sales*)	489
Farm products (not elsewhere specified) trade:	
Wholesale merchants	489

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Logs, piles, poles, etc. (*0.2 per cent of reported commodity sales*)	$736
Forest products (except lumber) trade:	
Brokers	80
Drop shippers	37
Purchasing agents	24
Wholesale merchants	499
Lumber and building materials (other than metal) trade:	
Export merchants	31
Wholesale merchants	65
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	48
Dry goods and apparel trade:	
Wholesale merchants	10
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	37
Lumber, rough and dressed (*4.0 per cent of reported commodity sales*)	15,394
Lumber and building materials (other than metal) trade:	
Brokers	1,069
Drop shippers	650
Export merchants	7,280
Selling agents	2,876
Wholesale merchants	3,519
Machinery, equipment, and supplies (industrial) (*1.1 per cent of reported commodity sales*)	4,445
Automotive trade:	
Manufacturers' sales branches	127
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	50
Electrical trade:	
Manufacturers' agents	16
Manufacturers' sales branches	200
Hardware trade:	
Wholesale merchants	96
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	55
Commission merchants	71
Manufacturers' agents	126
Manufacturers' sales branches	1,108
Selling agents	60
Wholesale merchants	2,011
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	14
Wholesale merchants	7
Paper and paper products trade:	
Wholesale merchants	7
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	38
Wholesale merchants	360
All other trades:	
Wholesale merchants	94
Machinery, equipment, and supplies (farm and garden) (*0.2 per cent of reported commodity sales*)	842
Automotive trade:	
Manufacturers' sales branches	434
Wholesale merchants	29
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	60
Forest products (except lumber) trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	156
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	119
Wholesale merchants	25
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	2
Wholesaling manufacturers	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	10
Meats and meat products, fresh and cured (*7.6 per cent of reported commodity sales*)	29,470
Food products (not elsewhere specified) trade:	
Commission merchants	23
Manufacturers' sales branches	22,704
Wholesale merchants	4,781
Meats and meat products, fresh and cured—Continued.	
Grocery and food specialties trade:	
Brokers	$319
Chain store warehouses	121
Importers	5
Manufacturers' agents	331
Manufacturers' sales branches	1
Wholesale merchants	1,185
Musical instruments and parts (except radios) (*0.1 per cent of reported commodity sales*)	201
Amusement and sporting goods trade:	
Wholesale merchants	1
Furniture and house furnishings trade:	
Wholesale merchants	200
Nonferrous metals not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	1
Hardware trade:	
Wholesale merchants	1
Nonmetallic minerals (crude), and their products (*less than 0.1 per cent of reported commodity sales*)	76
Lumber and building materials (other than metal) trade:	
Brokers	52
Wholesale merchants	8
All other trades:	
Wholesale merchants	16
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	269
Dry goods and apparel trade:	
Wholesale merchants	262
General merchandise trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	4
Office and store machines and equipment (*less than 0.1 per cent of reported commodity sales*)	190
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	50
Manufacturers' sales branches	95
Selling agents	17
Wholesale merchants	28
Oils, animal and vegetable (*less than 0.1 per cent of reported commodity sales*)	37
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	8
Wholesale merchants	25
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
Optical goods (*0.1 per cent of reported commodity sales*)	233
Jewelry and optical goods trade:	
Manufacturers' sales branches	208
Wholesale merchants	25
Paints, varnishes, and lacquers (*0.3 per cent of reported commodity sales*)	1,030
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	175
Wholesale merchants	294
Hardware trade:	
Wholesale merchants	44
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Manufacturers' sales branches	198
Wholesale merchants	267
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	27
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Paper (wrapping, book, wallpaper, etc.) (*0.5 per cent of reported commodity sales*)	2,064
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Forest products (except lumber) trade:	
Wholesale merchants	4
General merchandise trade:	
Wholesale merchants	1
Paper (wrapping, book, wallpaper, etc.)—Continued.	
Lumber and building materials (other than metal) trade:	
Wholesale merchants	$11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Paper and paper products trade:	
Wholesale merchants	1,420
Wholesaling manufacturers	585
All other trades:	
Wholesale merchants	22
Paper products (*0.2 per cent of reported commodity sales*)	947
Chemical, drug, and allied products trade:	
Wholesale merchants	31
Dry goods and apparel trade:	
Wholesale merchants	42
Food products (not elsewhere specified) trade:	
Wholesale merchants	10
General merchandise trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
Paper and paper products trade:	
Wholesale merchants	847
All other trades:	
Wholesale merchants	9
Petroleum and petroleum products (*22.0 per cent of reported commodity sales*)	85,556
Automotive trade:	
Wholesale merchants	211
Electrical trade:	
Wholesale merchants	7
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	63
Lumber and building materials (other than metal) trade:	
Wholesale merchants	9
Petroleum and petroleum products trade:	
Bulk tank stations	55,629
Commission merchants	262
District and general sales offices	22,842
Wholesale merchants	6,525
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
Piece goods, all kinds (*0.3 per cent of reported commodity sales*)	1,155
Dry goods and apparel trade:	
Wholesale merchants	1,144
Furniture and house furnishings trade:	
Wholesale merchants	8
All other trades:	
Wholesale merchants	3
Plumbing and heating equipment and supplies (*0.6 per cent of reported commodity sales*)	2,369
Furniture and house furnishings trade:	
Wholesale merchants	40
Hardware trade:	
Wholesale merchants	165
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	135
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	1
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	1
Manufacturers' sales branches	192
Wholesale merchants	1,836
Radio sets, parts, and accessories (*0.9 per cent of reported commodity sales*)	3,317
Automotive trade:	
Wholesale merchants	305
Electrical trade:	
Wholesale merchants	2,417
Furniture and house furnishings trade:	
Wholesale merchants	510
Hardware trade:	
Wholesale merchants	27
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	58
Refrigerators, mechanical (household and commercial) (*0.3 per cent of reported commodity sales*)	1,212
Electrical trade:	
Manufacturers' agents	605
Manufacturers' sales branches	575

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical (household and commercial)—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$10
Selling agents	13
Wholesale merchants	9
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	661
Lumber and building materials (other than metal) trade:	
Brokers	75
Drop shippers	21
Wholesale merchants	552
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	8
Second-hand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	102
Amusement and sporting goods trade:	
Wholesale merchants	11
Automotive trade:	
Wholesale merchants	15
Food products (not elsewhere specified) trade:	
Wholesale merchants	17
Hardware trade:	
Wholesale merchants	16
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	57
Lumber and building materials (other than metal) trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	36
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	3
All other trades:	
Wholesale merchants	3
Seeds (field and garden) and bulbs (*0.1 per cent of reported commodity sales*)	331
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	330
Forest products (except lumber) trade:	
Wholesale merchants	1
Sheet metal work (*less than 0.1 per cent of reported commodity sales*)	70
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	15
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	53
Shoes and other footwear (including rubber) (*0.2 per cent of reported commodity sales*)	823
Amusement and sporting goods trade:	
Manufacturers' sales branches	13
Automotive trade:	
Manufacturers' sales branches	53
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Dry goods and apparel trade:	
Wholesale merchants	751
Soaps ant toilet preparations (*1.4 per cent of reported commodity sales*)	5,618
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Chain-store warehouses	105
Wholesale merchants	1,072
Dry goods and apparel trade:	
Wholesale merchants	5
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	229
Grocery and food specialties trade:	
Brokers	70
Chain store warehouses	149
Manufacturers' agents	6
Manufacturers' sales branches	2,484
Wholesale merchants	1,304
Soaps and toilet preparations—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$176
All other trades:	
Wholesale merchants	17
Sporting goods (*0.1 per cent of reported commodity sales*)	538
Amusement and sporting goods trade:	
Manufacturers' sales branches	202
Automotive trade:	
Manufacturers' sales branches	12
Electrical trade:	
Wholesale merchants	141
Hardware trade:	
Wholesale merchants	162
Lumber and building materials (other than metal) trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	7
Stationery and stationery supplies (*less than 0.1 per cent of reported commodity sales*)	180
Chemical, drug, and allied products trade:	
Wholesale merchants	15
Dry goods and apparel trade:	
Wholesale merchants	16
Electrical trade:	
Manufacturers' sales branches	29
Paper and paper products trade:	
Manufacturers' agents	7
Manufacturers' sales branches	9
Wholesale merchants	92
All other trades:	
Manufacturers' agents	10
Wholesale merchants	2
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	471
Chemical, drug, and allied products trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	25
Wholesale merchants	438
Textile products not classified elsewhere (*0.1 per cent of reported commodity sales*)	456
Dry goods and apparel trade:	
Wholesale merchants	86
Furniture and house furnishings trade:	
Wholesale merchants	47
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	48
All other trades:	
Manufacturers' sales branches	227
Wholesale merchants	48
Tin, block (*less tha 0.1 per cent of reported commodity sales*)	2
Hardware trade:	
Wholesale merchants	2
Tobacco, leaf (*0.3 per cent of reported commodity sales*)	1,336
Farm products (not elsewhere specified) trade:	
Auction companies	163
Brokers	1,000
Importers	126
Wholesale merchants	47
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	102
Chemical, drug, and allied products trade:	
Wholesale merchants	33
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	69
Toys and games (*less than 0.1 per cent of reported commodity sales*)	11
Dry goods and apparel trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	9
Wood products (*0.4 per cent of reported commodity sales*)	1,517
Chemical, drug, and allied products trade:	
Wholesale merchants	151
Wood products—Continued.	
Electrical trade:	
Manufacturers' sales branches	$45
Forest products (except lumber) trade:	
Wholesale merchants	126
Furniture and house furnishings trade:	
Wholesale merchants	19
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	70
Wholesale merchants	1,046
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	9
Wholesale merchants	9
Paper and paper products trade:	
Wholesale merchants	10
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	22
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	4
Hardware trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
Miscellaneous commodities (*1.7 per cent of reported commodity sales*)	6,525
Amusement and sporting goods trade:	
Wholesale merchants	121
Automotive trade:	
Manufacturers' sales branches	6
Wholesale merchants	164
Chemical, drug, and allied products trade:	
Commission merchants	17
Manufacturers' sales branches	18
Wholesale merchants	203
Dry goods and apparel trade:	
Wholesale merchants	1
Electrical trade:	
Manufacturers' sales branches	1
Wholesale merchants	204
Farm products (not elsewhere specified) trade:	
Wholesale merchants	88
Farm supplies (except machinery and equipment) trade:	
Brokers	50
Manufacturers' agents	2
Wholesale merchants	109
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	62
Wholesale merchants	31
Furniture and house furnishings trade:	
Manufacturers' agents	4
General merchandise trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Brokers	648
Chain-store warehouses	39
Manufacturers' agents	218
Manufacturers' sales branches	430
Wholesale merchants	2,904
Hardware trade:	
Wholesale merchants	145
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	140
Lumber and building materials (other than metal) trade:	
Wholesale merchants	95
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	109
Selling agents	13
Wholesale merchants	366
Petroleum and petroleum products trade:	
Bulk tank stations	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	96
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	13
All other trades:	
Manufacturers' agents	40
Selling agents	8
Wholesale merchants	113

GEORGIA

CONTENTS

	Page
Map	382
Table 1.—Summary of wholesale trade by principal classifications	383
Table 2.—Wholesalers only, by kinds of business	383
Table 3.—Wholesale trade, by kind of business	387
Table 4.—Wholesale trade, by type of establishment	395
Table 5.—Number of establishments, by type and kind of business	396
Table 6.—Net sales, by type of establishment and kind of business	398
Table 7.—Total expenses, by type of establishment and kind of business	399
Table 8.—Summary of wholesale trade, by character of organization	399
Table 9.—Wholesale trade, by the number of marketing units, and kind of business	400
Table 10.—Employees engaged in wholesale trade, by kind of business	401
Table 11.—Classification of wholesale merchants according to net sales, by kind of business	404
Table 12.—Number of wholesale establishments, by kind of business, for cities having 20,000 population and over	406
Table 13.—Commodity sales, by kind of business, and type of establishment	406

WHOLESALE CENTERS IN GEORGIA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of net sales
The State	3,183	22,735	18,961	3,774	$36,895,640	$77,707,370	$62,219,664	$1,016,495,832	100.00
Amusement and sporting goods	31	435	256	179	759,518	1,699,351	415,361	8,036,322	.79
Automotive	81	1,202	1,024	178	2,472,726	5,093,911	3,924,427	33,452,016	3.29
Chemicals, drugs, and allied products	65	844	688	156	1,645,933	4,140,720	5,280,294	58,656,892	5.77
Dry goods and apparel	88	1,006	716	290	1,672,693	3,231,597	3,938,129	25,565,359	2.51
Electrical	66	1,578	1,268	310	2,811,113	4,920,024	3,438,003	56,995,087	5.61
Farm products (not elsewhere specified)	906	2,571	2,074	497	1,887,050	5,927,068	13,697,967	261,017,754	25.68
Farm supplies (except machinery and equipment)	70	805	753	52	968,643	2,256,412	1,352,810	20,237,494	1.99
Food products (not elsewhere specified)	341	2,629	2,131	498	3,119,058	7,329,162	2,386,350	85,601,894	8.42
Forest products (except lumber)	30	64	61	3	80,589	149,382	149,707	1,473,805	.15
Furniture and housefurnishings	29	572	473	99	978,488	2,167,956	840,304	9,666,326	.95
General merchandise	10	73	65	8	98,560	227,910	358,480	2,303,787	.23
Groceries and food specialties	388	3,379	2,935	444	5,205,585	12,865,167	9,922,940	194,565,979	19.14
Hardware	24	393	335	58	767,649	1,510,896	2,243,164	8,026,942	.79
Iron and steel scrap and other waste materials	56	391	308	83	300,660	544,575	243,041	3,974,082	.39
Jewelry and optical goods	9	129	106	23	240,881	434,218	387,976	1,753,971	.17
Leather and leather goods (except gloves and shoes)	12	110	94	16	269,200	450,070	473,796	2,207,208	.22
Lumber and building materials (other than metal)	84	735	656	79	1,412,246	2,094,841	963,685	18,131,545	1.78
Machinery, equipment, and supplies (except electrical)	147	1,686	1,424	262	3,343,836	5,990,362	3,455,305	29,447,279	2.90
Metals and minerals (except petroleum and scrap)	44	290	236	54	754,983	1,420,697	399,815	23,551,975	2.32
Paper and paper products	29	247	208	39	429,691	713,290	519,947	5,087,062	.50
Petroleum and petroleum products	563	1,894	1,787	107	4,972,892	8,752,416	4,488,344	110,965,899	10.92
Plumbing and heating equipment and supplies	33	341	288	53	760,181	1,521,602	1,056,547	8,073,944	.79
Tobacco and tobacco products (except leaf)	24	245	231	14	503,314	881,806	461,906	17,888,935	1.76
All other	53	1,116	844	272	1,450,152	2,783,928	1,821,366	29,808,675	2.93

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES [1] [see text, p. 50] Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE (pop. 2,908,506)													
Total	1,076	11,026	9,180	1,846	$16,772,491	$34,456,610	$37,587,216	$415,437,286	100.00	$189,271,939	45.56	$4,639,089	$120,066,580
Types of wholesalers:													
Service wholesalers	1,016	10,277	8,516	1,761	15,590,487	32,370,823	35,926,460	402,764,066	96.95	182,397,218	45.29	4,561,139	117,288,956
Converters	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Exporters	12	161	132	29	345,394	963,508	1,075,141	49,045,529	11.81	4,377,345	8.93	----------	37,276,091
Importers	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Wholesale merchants	1,000	10,072	8,344	1,728	15,148,569	31,246,794	33,801,500	352,342,372	84.81	177,599,194	50.41	4,561,139	79,902,740
Limited function wholesalers	30	379	326	53	437,890	784,190	460,362	6,154,612	1.48	1,010,297	16.42	30,950	121,376
Cash and carry	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Drop shippers	9	246	209	37	209,838	314,594	109,216	2,846,043	.69	161,488	5.67	21,250	104,642
Wagon distributors	12	94	84	10	172,317	348,180	25,506	938,260	.23	734,334	78.27	9,700	16,734
Warehouses (distributing)	1	(x)	(x)	----	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	----------
Supply and machinery distributors	30	370	338	32	744,114	1,301,597	1,200,394	6,518,608	1.57	5,864,424	89.96	47,000	2,656,248
Amusement and sporting goods	19	205	118	87	374,794	811,850	243,103	2,873,079	.69	1,182,456	41.16	2,500	----------
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	5	35	29	6	55,834	160,790	176,743	744,485	.18	646,048	86.78	----------	----------
Cameras and motion picture equipment and supplies	14	170	89	81	308,960	651,060	66,357	2,128,594	.51	536,408	25.20	2,500	----------
Automotive	41	598	520	78	1,046,990	1,942,780	1,478,097	10,820,844	2.60	2,825,809	26.11	1,332,122	5,398
Automobiles and other motor vehicles	7	222	192	30	360,767	817,154	558,797	6,255,785	1.50	200,600	3.21	1,232,112	----------
Automotive equipment	24	205	254	41	557,784	901,396	819,147	3,852,819	.93	2,305,899	59.85	91,150	4,398
Automobile accessories	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
Automotive equipment (general line)	14	174	150	24	304,816	494,319	508,963	2,436,559	-------	1,194,800	-------	52,912	4,398
Automotive equipment (specialty lines)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
Automobile parts, new and used	10	81	74	7	128,439	224,230	100,153	712,240	.17	319,310	44.83	8,860	1,000
Chemicals, drugs, and allied products	31	535	441	94	974,412	2,168,155	3,410,977	30,164,581	7.26	9,532,780	31.60	97,560	16,398,974
Chemicals	9	92	70	22	206,002	520,447	1,536,174	21,130,643	5.09	1,179,470	5.58	7,560	16,185,817
Chemicals (industrial)	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	-------	(x)	-------	----------	(x)
Naval stores	6	79	61	18	179,184	476,171	1,511,454	20,912,490	-------	1,001,317	-------	----------	16,032,764
Other chemicals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	(x)
Drugs and drug sundries (general line)	15	368	301	67	619,288	1,067,775	1,696,129	7,803,898	1.88	7,154,868	91.68	90,000	38,000
Drugs and drug sundries (specialty)	3	31	30	1	60,685	352,606	45,736	491,324	.12	473,500	96.37	----------	----------
Paints, varnishes, lacquers, and enamels	4	44	40	4	88,437	225,327	132,938	738,716	.17	724,942	98.14	----------	75,157

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] [see text, p. 50]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Dry goods and apparel [2]	68	856	611	243	$1,349,716	$2,493,262	$3,430,462	$16,944,064	4.08	$12,829,389	75.72	$47,608	$82,500
Clothing and furnishings (other than millinery and footwear)	24	159	121	38	269,971	503,585	547,543	3,362,435	.81	1,920,416	57.29	21,247	2,500
Dry goods (general line)	22	415	326	89	669,991	1,186,800	2,258,632	9,001,503	2.17	7,611,540	84.56	----------	----------
Piece goods	4	38	34	4	84,538	150,194	158,185	1,366,602	.33	411,116	30.08	----------	60,000
Electrical	20	485	389	96	830,651	1,860,330	1,215,849	10,498,185	2.53	10,070,784	95.93	114,607	1,225,420
Electrical goods, including appliances	10	177	141	36	346,302	669,059	373,604	4,096,126	.99	3,998,495	97.62	2,607	1,213,702
Radios and radio equipment	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Farm products (not elsewhere specified)	68	460	427	33	901,010	3,245,877	9,412,963	133,453,420	32.12	9,165,657	6.87	5,500	90,142,427
Cotton	34	344	319	25	761,364	2,959,328	9,175,583	130,735,817	31.47	8,808,059	6.81	----------	89,821,446
Grain	3	12	11	1	14,443	23,915	40,519	309,026	.07	171,068	55.25	----------	----------
Hides, skins, and furs	10	61	56	5	78,812	165,716	131,785	1,638,754	.39	61,805	3.77	500	320,981
Horses and mules	13	20	20	------	16,555	28,557	18,575	362,336	.09	32,725	9.02	----------	----------
Livestock (other than horses and mules)	5	8	8	------	8,614	26,849	13,722	161,515	.04	2,000	1.24	5,000	----------
Other farm products	3	15	13	2	21,222	41,512	32,779	244,872	.06	----------	------	----------	----------
Farm supplies (except machinery and equipment)	19	152	133	19	192,146	511,087	286,528	6,019,714	1.45	1,665,264	27.66	301,374	----------
Farm supplies (except feed and fertilizer)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Feed	13	89	82	7	100,249	218,984	236,247	4,099,999	.99	1,209,507	29.50	203,017	----------
Fertilizers and fertilizer materials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Food products (not elsewhere specified)	177	1,313	970	343	1,462,626	3,645,732	778,497	41,497,837	9.99	31,971,166	77.04	356,782	----------
Confectionery and soft drinks	41	206	188	18	384,738	1,261,257	269,643	22,359,201	5.38	20,982,529	93.84	----------	----------
Confectionery and soft drinks (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Confectionery	34	132	115	17	176,846	290,314	147,474	1,807,874	------	739,930	------	----------	----------
Soft drinks	5	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Dairy products	12	168	153	15	239,514	595,613	16,804	1,538,821	.37	1,091,845	70.95	113,469	----------
Butter	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Dairy products (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Milk and cream	7	135	124	11	188,643	378,335	10,377	1,039,589	------	765,427	------	113,469	----------
Poultry and poultry products	6	47	41	6	55,565	94,771	8,330	1,402,240	.34	543,254	38.74	23,003	----------
Fish and sea foods	16	336	78	258	100,720	340,011	74,453	1,469,097	.35	730,970	49.76	8,756	----------
Fish and sea foods (fresh and cured)	13	319	69	250	94,912	328,129	74,110	1,438,185	------	730,970	------	100	----------
Fish and sea foods (fresh)	3	17	9	8	5,808	11,882	343	30,912	------	----------	------	8,656	----------
Fruits and vegetables (fresh)	65	460	424	36	581,948	1,160,940	343,369	12,319,905	2.97	7,740,470	62.83	15,745	----------
Fruits	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	----------
Fruits and vegetables (general line)	39	270	247	23	378,745	756,752	259,452	7,849,439	------	4,666,679	------	5,700	----------
Produce	16	139	130	9	153,359	299,541	73,919	2,741,086	------	2,011,396	------	----------	----------
Vegetables	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Meats and meat products	37	96	86	10	100,141	193,140	65,898	2,408,573	.58	882,098	36.62	195,809	----------
Meats (cured)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	------	----------	----------
Meats (fresh)	27	39	36	3	30,605	58,575	18,404	666,636	------	368,224	------	69,144	----------
Meats and meat products (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	----------
Meats and provisions	5	32	29	3	47,547	92,105	28,176	1,035,702	------	167,768	------	24,033	----------
Forest products (except lumber)	20	54	52	2	71,829	126,698	37,782	1,156,579	.28	776,073	67.10	7,000	52,734
Boxes, shooks, and cooperage	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Logs, railroad ties, piles, etc	15	38	38	------	33,464	50,639	6,842	228,995	.06	5,489	2.40	----------	----------
Other forest products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	------	----------	----------
Furniture and house furnishings	10	134	116	18	242,296	459,818	552,431	2,457,443	.59	2,228,734	90.69	41,635	----------
General merchandise	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Groceries and food specialties	269	2,258	2,063	195	3,287,185	6,196,934	8,023,525	90,744,732	21.84	60,182,793	66.32	667,018	----------
Groceries (general line)	237	1,983	1,826	157	2,866,717	5,195,533	7,531,448	82,086,268	19.76	52,360,821	63.79	521,816	----------
Food and grocery specialties	32	275	237	38	400,468	1,001,401	492,077	8,658,464	2.08	7,821,972	90.34	145,202	----------
Hardware	17	369	318	51	719,933	1,417,640	2,197,253	7,143,744	1.72	5,522,430	77.30	284,540	13,781
Iron and steel scrap and other waste materials	56	391	308	83	300,660	544,575	243,041	3,974,082	.96	2,564,732	64.54	32,230	2,263,843
Jewelry and optical goods	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	9	103	88	15	238,026	371,387	437,309	1,774,238	.43	1,396,296	78.70	10,297	293,486
Lumber and building materials (other than metal)	51	452	408	44	715,426	1,410,359	632,882	9,408,735	2.26	6,864,102	72.97	434,027	1,864,947
Construction and building materials (other than metal and wood)	24	328	305	23	439,008	868,308	510,382	3,311,921	.80	2,480,590	74.90	421,500	528,063
Lumber and millwork	27	124	103	21	276,418	542,051	122,500	6,094,814	1.46	4,383,512	71.92	12,527	1,336,884
Lumber	24	94	78	16	229,243	451,024	27,151	5,513,161	------	3,852,967	------	12,527	1,288,884
Lumber and millwork	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	(x)
Millwork	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] [see text, p. 50]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies (except electrical)	61	856	727	129	1,348,754	$2,332,658	$1,883,124	$11,371,419	2.74	$8,574,860	75.41	$385,152	$3,117,657
Commercial equipment and supplies	9	69	63	6	102,725	202,928	125,306	1,150,904	.28	1,015,797	88.26	----------	320,000
Construction equipment and supplies (road machinery and equipment)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Farm machinery and equipment	3	13	10	3	24,856	41,743	58,272	166,592	.04	136,818	82.13	----------	----------
Manufacturing, mining, and drilling machinery, equipment and supplies	26	336	308	28	681,514	1,154,600	1,117,611	5,895,927	1.42	5,325,536	90.33	47,000	2,656,248
Professional equipment and supplies	5	61	47	14	123,442	211,554	184,508	823,319	.20	487,859	59.26	37,852	----------
Service equipment and supplies	14	343	269	74	353,617	574,836	314,644	2,711,996	.65	1,069,962	39.45	300	141,409
Metals and minerals (except petroleum and scrap)	12	101	84	17	237,350	349,557	298,745	3,391,720	.82	3,279,593	96.69	95,195	617,821
Coal	4	25	19	6	48,263	73,543	21,582	796,860	.19	728,554	91.43	95,195	217,847
Iron and steel (except scrap)	4	39	31	8	94,459	141,070	43,903	1,035,043	.25	1,014,722	98.04	----------	395,696
Metals and metal work other than iron and steel	4	37	34	3	94,628	134,944	231,260	1,559,817	.38	1,536,317	98.49	----------	4,278
Paper and paper products	20	213	179	34	361,206	581,202	506,313	3,377,993	.81	2,833,421	83.88	15,000	240,885
Paper and paper products (general line)	17	181	150	31	325,490	528,079	481,133	3,132,213	.75	2,612,438	83.41	----------	215,885
Paper and paper products (specialty, other than specified)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Stationery and stationery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	36	210	197	13	343,570	705,370	260,668	3,918,443	.94	2,203,839	56.24	----------	15,000
Fuel oil	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Gasoline and oil	7	35	33	2	45,760	77,148	30,068	586,293	.14	257,746	43.96	----------	----------
Lubricating oils and greases	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Petroleum and petroleum products (general line)	20	118	111	7	183,205	439,442	166,997	2,679,988	.65	1,331,782	49.69	----------	----------
Plumbing and heating equipment and supplies	14	173	153	20	358,982	667,447	610,099	3,127,945	.75	2,330,907	74.52	37,595	658,791
Tobacco and tobacco products (except leaf)	18	126	113	13	230,314	430,093	461,906	7,610,509	1.83	4,146,797	54.49	36,382	----------
All other	30	858	662	196	1,038,611	1,819,563	579,446	11,101,327	2.67	5,420,997	48.83	634,965	3,192,916
Books, periodicals, and newspapers	8	122	71	51	271,687	497,879	122,159	1,866,670	.45	1,481,825	79.38	----------	----------
Textiles and textile materials (other than dry goods)	9	264	141	123	240,527	497,229	235,914	6,140,311	1.48	2,701,863	44.00	----------	3,183,902
Miscellaneous kinds of business	13	472	450	22	526,397	824,455	221,373	3,094,346	.74	1,237,309	39.99	634,965	9,014
Advertising goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	------	----------	----------
Ice	3	385	373	12	359,550	556,005	6,728	1,514,234	------	644,057	------	602,640	----------
Smokers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	------	----------	----------
Miscellaneous kinds of business (other than specified)	7	81	74	7	157,074	253,716	209,416	1,524,922	------	593,252	------	32,316	9,014
ATLANTA (pop. 270,366)													
Total	329	5,446	4,523	923	$9,117,261	$19,231,046	$17,704,863	$204,719,211	100.00	$91,001,256	44.45	$2,887,942	$87,512,248
Types of wholesalers:													
Service wholesalers	290	4,784	3,936	848	8,109,886	17,447,858	16,367,247	194,575,169	95.04	85,155,720	43.76	2,850,192	84,894,184
Converters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Exporters	3	60	57	3	129,075	286,394	153,385	19,751,643	9.65	262,805	1.33	----------	13,914,442
Importers	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Wholesale merchants	284	4,711	3,868	843	7,942,958	17,104,367	16,208,275	174,402,847	85.19	84,472,242	48.44	2,850,192	65,869,617
Limited function wholesalers	16	343	296	47	378,585	672,047	370,290	4,707,850	2.30	923,922	19.63	13,250	61,072
Cash and carry	6	21	20	1	32,509	64,685	245,432	1,509,931	.74	105,700	7.00	----------	----------
Drop shippers	6	234	198	36	181,159	272,232	101,042	2,370,759	1.16	101,488	4.28	6,250	44,338
Wagon distributors	4	88	78	10	164,917	335,130	23,816	827,160	.40	716,734	86.65	7,000	16,734
Supply and machinery distributors	23	319	291	28	628,790	1,111,141	967,320	5,436,192	2.66	4,921,608	90.53	24,500	2,556,992
Amusement and sporting goods	18	199	113	86	358,199	803,275	230,106	2,809,853	1.37	1,119,230	39.83	2,500	----------
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	4	29	24	5	49,239	152,215	103,749	681,259	.33	582,822	85.55	----------	----------
Cameras and motion picture equipment and supplies	14	170	89	81	308,960	651,060	66,357	2,128,594	1.04	536,408	25.20	2,500	----------
Automotive	21	410	355	55	667,750	1,285,230	921,823	8,292,239	4.05	1,369,098	16.51	1,261,327	1,000
Automobiles and other motor vehicles	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	------	(x)	----------
Automotive equipment	12	167	144	23	283,264	459,119	392,923	2,079,817	1.02	1,351,098	64.96	29,215	----------
Automobile accessories	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Automotive equipment (general line)	7	111	93	18	169,926	289,292	316,652	1,478,046	------	922,104	------	29,215	----------
Automotive equipment (specialty lines)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Automobile parts (new and used)	5	40	34	6	58,626	107,470	36,438	317,396	.16	18,000	5.67	----------	1,000
Chemicals, drugs, and allied products	12	230	194	36	376,374	1,001,104	835,046	4,490,892	2.19	4,366,066	97.22	7,560	263,210
Chemicals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line)	5	149	120	29	205,564	390,700	647,652	3,151,699	1.54	3,045,471	96.63	----------	35,000
Drugs and drug sundries (specialty)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Paints, varnishes, lacquers, and enamels	3	42	38	4	86,937	222,687	123,438	712,716	.35	701,942	98.49	----------	75,157

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] [See text, p. 50]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
ATLANTA—Continued													
Dry goods and apparel [3]	30	411	267	144	$727,483	$1,225,168	$1,288,795	$6,936,700	3.39	$5,437,981	78.39	$32,008	$62,500
Clothing and furnishings (other than millinery and footwear)	15	119	91	28	224,275	374,378	395,066	2,333,510	1.14	1,144,661	49.05	21,247	2,500
Dry goods (general line)	5	77	72	5	196,883	302,876	534,097	1,854,297	.91	1,786,317	96.33	----------	----------
Electrical	16	457	366	91	787,502	1,766,240	1,173,188	9,968,042	4.87	9,555,586	95.86	112,000	952,620
Electrical goods, including appliances	6	149	118	31	303,153	574,969	330,943	3,565,983	1.74	3,483,297	97.68	----------	940,992
Radios and radio equipment	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Farm products (not elsewhere specified)	10	198	187	11	537,765	1,759,741	5,908,036	81,287,333	39.71	355,801	.44	----------	77,510,707
Farm supplies (except machinery and equipment)	9	97	85	12	151,053	433,750	232,229	4,822,480	2.36	1,533,341	31.80	299,374	----------
Food products (not elsewhere specified)	39	496	447	49	807,209	2,218,182	332,959	30,358,955	14.83	27,621,708	90.98	55,530	----------
Confectionery and soft drinks	9	126	114	12	302,173	1,113,204	184,616	21,143,612	10.33	20,682,150	97.82	----------	----------
Dairy products	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Poultry and poultry products (general line)	5	44	38	6	54,541	93,237	7,930	1,385,931	.68	543,254	39.20	21,250	----------
Fruits and vegetables (fresh)	20	205	186	19	230,259	453,982	126,751	6,522,494	3.19	5,318,364	81.54	10,045	----------
Fruits	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
Fruits and vegetables (general line)	9	119	105	14	137,766	278,657	94,339	3,829,637	-------	3,337,244	-------	----------	----------
Produce	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Meats and meat products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Forest products (except lumber)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	7	126	109	17	239,551	452,919	541,161	2,340,965	1.14	2,166,875	92.56	41,635	----------
Furniture	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
House furnishings	4	81	69	12	193,538	348,575	497,592	1,930,565	.95	1,856,856	95.74	41,635	----------
Musical instruments and sheet music	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	-------	----------	----------
Groceries and food specialties	36	414	382	32	687,261	1,450,752	1,413,283	14,410,292	7.04	10,114,557	70.19	40,763	----------
Groceries (general line)	23	230	219	11	379,878	655,768	1,063,623	8,593,069	4.20	4,767,240	55.46	34,263	----------
Food and grocery specialties	13	184	163	21	307,383	794,984	349,660	5,817,223	2.84	5,347,317	91.92	6,500	----------
Hardware	3	142	117	25	263,030	658,570	716,271	2,776,842	1.36	2,637,884	95.00	----------	----------
Iron and steel scrap and other waste materials	16	186	114	72	119,172	216,065	87,034	1,341,456	.66	1,014,249	75.61	31,500	1,048,934
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	4	81	72	9	204,112	206,493	347,077	1,337,082	.65	993,592	74.31	----------	203,486
Lumber and building materials (other than metal)	15	227	207	20	338,664	696,089	420,189	2,676,512	1.31	2,248,704	84.02	274,756	501,427
Construction and building materials (other than metal and wood)	12	192	178	14	287,412	597,454	323,590	2,016,182	.99	1,591,482	78.94	274,756	501,427
Lumber and millwork	3	35	29	6	51,252	98,635	96,599	660,330	.32	657,222	99.53	----------	----------
Machinery, equipment, and supplies (except electrical)	46	775	658	117	1,196,138	2,047,695	1,581,073	9,973,900	4.87	7,491,941	75.12	62,352	3,018,401
Commercial equipment and supplies	8	68	62	6	102,635	202,433	125,306	1,150,454	.56	1,015,347	88.26	----------	320,000
Construction equipment and supplies	4	34	30	4	62,600	146,997	82,783	622,681	.30	538,888	86.54	----------	----------
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	19	285	261	24	566,190	964,144	884,543	4,813,511	2.35	4,382,720	91.05	24,500	2,550,992
Professional equipment and supplies	4	60	46	14	122,922	210,204	182,346	796,118	.39	487,859	61.28	37,852	----------
Service equipment and supplies	9	319	252	67	322,485	490,208	261,339	2,458,383	1.20	964,148	39.22	----------	141,409
Metals and minerals (except petroleum and scrap)	6	61	48	13	167,337	240,174	141,193	2,360,834	1.15	2,360,834	100.00	5,000	436,238
Coal	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel (except scrap)	3	34	26	8	87,753	130,372	26,456	964,722	.47	964,722	100.00	----------	391,196
Metals and metal work, other than iron and steel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Paper and paper products	7	133	107	26	245,774	400,542	311,541	2,302,599	1.12	2,065,478	89.70	15,000	218,885
Petroleum and petroleum products	5	40	39	1	62,634	102,011	22,426	473,330	.23	231,518	48.91	----------	----------
Plumbing and heating equipment and supplies	7	108	95	13	249,675	471,877	332,357	2,092,352	1.02	1,543,120	73.75	----------	415,076
Tobacco and tobacco products (except leaf)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
All other	14	526	454	72	703,988	1,231,582	225,434	7,498,046	3.66	3,463,423	46.19	602,649	2,773,030
Books, periodicals, and newspapers	5	107	58	49	254,091	468,145	120,572	1,696,312	.83	1,395,853	82.29	----------	----------
Textiles and textile materials (other than dry goods)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Miscellaneous kinds of business	4	387	372	15	367,323	568,739	11,957	1,559,074	.76	641,057	41.12	602,649	----------

[1] Credit sales are not completely comparable to net sales in some kind of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 establishment in dry goods (specialty, other than specified), 5 in millinery and millinery supplies, 3 in notions (general line), and 9 in shoes and other footwear.

[3] Includes 1 establishment in dry goods (specialty other than specified), 2 in millinery and millinery supplies, 2 in notions, 2 in piece goods, and 3 in shoes and other footwear.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	3,183	22,735	18,961	3,774	$36,895,640	$77,707,370	$62,219,664	$1,016,495,832	100.00	$456,332,927	$6,392,614	$208,830,493
Wholesalers, only	1,076	11,026	9,180	1,846	16,772,491	34,456,610	37,587,216	415,437,286	40.87	189,271,939	4,639,089	120,066,580
Assemblers and country buyers	910	1,079	1,447	632	779,615	2,168,193	2,408,465	76,193,522	7.50	1,079,663	301,473	----
All other types of wholesale establishments	1,197	9,730	8,334	1,396	19,343,534	41,082,567	22,223,983	524,865,024	51.63	265,981,325	1,452,052	88,763,913
Amusement and sporting goods	31	435	256	179	759,518	1,699,351	415,361	8,036,322	.79	2,064,544	86,999	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	95	79	16	156,767	491,003	347,304	2,170,176	.21	1,524,136	34,499	----
Cameras and motion-picture equipment and supplies	22	340	177	163	602,751	1,208,348	67,557	5,866,146	.58	540,408	2,500	----
Cameras and photographic supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	----
Moving picture apparatus	3	19	9	10	30,072	59,923	10,580	138,797	----	74,244	----	----
Moving picture films	16	305	156	149	544,138	1,065,988	16,369	5,437,676	----	194,457	----	----
Talking picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Automotive	81	1,202	1,024	178	2,472,725	5,093,911	3,924,427	33,452,616	3.29	16,971,669	1,384,084	50,436
Automobiles and other motor vehicles	10	345	297	48	603,656	1,217,755	966,837	12,261,192	1.21	272,608	1,232,112	----
Automobiles and other motor vehicles (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	(x)	----
Automobiles (new and used)	5	270	235	35	456,339	855,184	763,520	10,246,858	----	----	882,982	----
Trucks and tractors	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Automotive equipment	35	394	333	61	740,534	1,378,341	972,107	6,209,536	.61	4,084,666	107,750	4,398
Automobile accessories	9	96	83	13	196,773	306,746	191,511	1,177,825	----	742,795	8,400	----
Automotive equipment (general line)	22	258	218	40	478,686	949,987	661,923	4,357,953	----	2,973,567	69,512	4,398
Automotive equipment (specialty lines)	4	40	32	8	65,075	121,608	118,673	673,758	----	368,304	29,838	----
Automobile parts (new and used)	20	121	109	12	217,225	395,249	200,237	1,310,288	.13	389,033	8,860	45,435
Tires and tubes	16	342	285	57	911,310	2,102,566	1,725,246	13,671,600	1.34	12,225,362	35,362	603
Chemicals, drugs, and allied products	65	844	688	156	1,645,933	4,140,720	5,280,294	58,656,892	5.77	16,849,454	426,267	24,539,368
Chemicals	24	254	209	45	537,140	1,814,109	2,716,944	45,694,083	4.49	6,070,033	335,549	24,232,406
Chemicals (industrial)	3	7	5	2	21,978	40,831	5,710	223,881	----	223,881	8,989	214,891
Naval stores	17	217	179	38	468,890	1,692,230	2,653,246	45,173,323	----	5,816,666	319,000	24,013,129
Other chemicals	4	30	25	5	46,272	81,048	57,988	296,879	----	29,486	7,560	4,386
Drugs and drug sundries (general line)	19	444	359	85	816,209	1,437,921	2,236,953	10,230,659	1.01	8,274,255	90,000	60,239
Drugs and drug sundries (specialty)	9	59	46	13	100,351	426,141	123,391	1,242,285	.12	1,171,833	----	----
Drugs	5	36	27	9	59,545	99,417	89,250	846,980	----	796,833	----	----
Patent medicines	4	23	19	4	40,806	326,724	34,141	395,305	----	375,000	----	----
Paints, varnishes, lacquers, and enamels	13	87	74	13	192,233	462,549	203,006	1,489,865	.15	1,333,333	718	246,723
Dry goods and apparel	88	1,006	716	290	1,672,693	3,231,597	3,938,129	25,565,359	2.51	20,512,715	52,158	2,335,619
Clothing and furnishings (other than millinery and footwear)	35	228	174	54	437,841	883,443	720,138	5,954,884	.59	3,588,396	21,247	2,500
Clothing and furnishings	8	44	40	4	132,957	239,200	321,079	1,481,345	----	292,503	20,247	----
Clothing, men's and boys'	4	24	17	7	18,781	29,971	31,960	346,432	----	346,432	----	----
Clothing, women's and children's	8	47	33	14	66,378	133,062	48,276	1,277,710	----	863,622	----	----
Clothing (second hand)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Furnishings (general line)	3	19	17	2	14,650	31,645	43,165	95,484	----	10,420	----	----
Furnishings, men's and boys'	3	46	39	7	114,912	258,036	124,314	1,363,691	----	1,361,691	1,000	2,500
Furnishings, women's and children's	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Hosiery	6	21	16	5	34,345	88,831	64,431	795,918	----	322,109	----	----
Dry goods (general line)	22	415	326	89	669,991	1,186,800	2,258,632	9,001,593	.89	7,611,546	----	----
Dry goods (specialty, other than specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----
Millinery and millinery supplies	6	161	55	106	192,639	330,897	75,898	1,237,425	.12	1,160,759	----	----
Notions	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Piece goods	9	52	46	6	133,655	287,629	158,185	6,188,324	.61	5,232,838	----	2,333,119
Cotton goods	6	19	15	4	68,095	162,396	2,953	4,827,538	----	4,827,538	----	2,165,469
Piece goods (general line)	3	33	31	2	65,560	125,233	155,232	1,360,786	----	405,300	----	167,650
Shoes and other footwear	10	115	98	17	192,387	456,355	666,311	2,588,549	.25	2,557,875	26,361	----
Electrical	66	1,578	1,268	310	2,811,113	4,920,024	3,438,003	56,995,087	5.61	51,511,688	142,194	35,651,621
Electrical goods (including appliances)	38	1,025	819	206	1,814,997	2,593,551	2,138,817	41,222,407	4.06	40,005,864	30,194	33,447,202
Electrical merchandise (general line)	30	822	649	173	1,531,987	2,044,345	2,075,363	39,265,149	----	38,242,383	16,279	32,920,832
Electrical appliances	8	203	170	33	283,010	549,206	63,454	1,957,258	----	1,763,481	13,915	526,370
Electrical equipment and supplies	16	122	90	32	325,131	768,515	292,766	6,658,546	.65	3,261,555	----	2,181,826
Batteries	5	45	35	10	105,307	306,209	54,386	1,727,660	----	972,502	----	379,051
Electrical equipment and supplies (general line)	11	77	55	22	219,824	462,306	238,380	4,930,886	----	2,289,053	----	1,802,775
Radios and radio equipment	9	222	172	50	375,769	972,393	682,699	6,510,782	.64	6,275,073	----	22,593
Refrigerators (electric)	3	209	187	22	295,216	585,565	323,721	2,603,352	.26	1,969,196	112,000	----

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Farm products (not elsewhere specified)	906	2,571	2,074	497	$1,887,050	$5,927,068	$13,697,967	$261,017,754	25.68	$15,050,571	$306,973	$104,054,839
Cotton	424	894	811	83	1,308,615	4,718,189	12,753,016	225,378,995	22.17	12,112,815	103,223	102,734,649
Cotton	358	742	689	53	1,215,896	4,480,231	12,399,449	216,293,779	-------	11,730,146	----------	99,896,682
Cotton linters	4	17	13	4	31,397	96,482	31,275	3,851,259	-------	328,056	----------	2,927,967
Cotton and cottonseed	62	135	109	26	61,322	132,476	322,292	5,233,957	-------	54,613	103,223	----------
Grain	13	26	24	2	21,830	46,721	83,794	1,211,910	.12	496,768	----------	350,000
Corn	4	8	8	-------	3,800	10,250	12,275	141,000	-------	1,700	----------	----------
Rice	3	9	8	1	12,043	22,685	38,519	599,626	-------	471,568	----------	----------
Grain (general line)	6	9	8	1	5,987	13,786	33,000	471,284	-------	23,500	----------	350,000
Hides, skins, and furs	14	68	63	5	84,682	182,374	157,510	1,914,237	.19	61,805	500	407,881
Horses and mules	17	33	33	-------	23,575	45,308	23,375	1,975,647	.20	40,025	----------	----------
Horses and mules	13	27	27	-------	21,780	40,691	18,875	1,958,190	-------	33,025	----------	----------
Mules	4	6	6	-------	1,795	4,617	4,500	17,457	-------	7,000	----------	----------
Livestock (other than horses and mules)	144	197	192	5	94,974	241,012	105,575	6,878,665	.68	880,934	5,000	378,925
Calves	3	-------	-------	-------	----------	300	----------	1,720	-------	----------	----------	----------
Cattle	24	10	10	-------	1,105	7,922	16,765	142,228	-------	3,000	----------	----------
Hogs	7	3	2	1	980	4,716	2,040	81,524	-------	----------	----------	----------
Livestock (general line)	110	184	180	4	92,889	228,074	86,770	6,653,193	-------	877,934	5,000	378,925
Tobacco (leaf)	28	901	506	395	135,599	249,632	----------	10,003,248	.98	1,070,676	----------	123,384
Other farm products	266	392	385	7	217,775	443,832	574,097	13,655,052	1.34	387,548	108,250	----------
Cottonseed	175	201	197	4	70,767	182,130	198,569	2,478,647	-------	17,056	----------	----------
Cotton, cottonseed, and fertilizer	81	172	171	1	129,467	229,123	255,996	11,022,651	-------	328,128	106,000	----------
Farm products (not elsewhere classified)	10	19	17	2	17,541	32,579	120,132	153,754	-------	42,364	2,250	----------
Farm supplies (except machinery and equipment)	70	805	753	52	958,643	2,256,412	1,352,810	20,237,494	1.99	4,654,492	351,051	142,000
Farm supplies (except feed and fertilizer)	14	49	44	5	41,513	80,185	71,581	1,192,351	.12	91,441	2,000	----------
Farm supplies (general line)	4	24	23	1	19,115	31,970	24,125	276,042	-------	86,441	----------	----------
Seeds	10	25	21	4	22,398	48,215	47,456	916,309	-------	5,000	2,000	----------
Feed	20	98	87	11	114,744	254,620	236,247	7,368,416	.72	2,459,567	203,017	----------
Feed (exclusively)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	----------
Feed and fertilizer	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	----------
Hay, grain, and feed	11	61	56	5	58,553	125,997	71,108	2,833,636	-------	1,190,232	20,000	----------
Fertilizer and fertilizer materials	36	658	622	36	802,386	1,921,607	1,044,982	11,676,727	1.15	2,103,484	146,034	142,000
Food products (not elsewhere specified)	341	2,629	2,131	498	3,119,058	7,329,162	2,386,350	85,601,894	8.42	62,657,653	356,782	----------
Confectionery and soft drinks	48	230	209	21	422,567	1,343,210	273,681	22,791,661	2.24	21,150,638	----------	----------
Confectionery and soft drinks (general line)	3	47	45	2	185,447	961,693	101,057	20,228,767	-------	20,228,767	----------	----------
Confectionery	36	140	122	18	182,686	304,364	147,824	2,032,118	-------	739,030	----------	----------
Soft drinks	9	43	42	1	54,434	77,153	24,800	530,776	-------	181,941	----------	----------
Dairy products	18	421	362	59	514,632	1,433,521	147,411	5,118,773	.50	4,066,107	113,469	----------
Butter	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Cheese	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Dairy products (general line)	5	49	43	6	78,535	342,507	3,690	428,091	-------	217,896	----------	----------
Milk and cream	10	151	138	13	211,444	418,103	10,377	1,537,799	-------	765,427	113,469	----------
Poultry and poultry products	36	57	51	6	60,375	110,276	9,747	1,659,111	.16	549,354	23,003	----------
Poultry	10	3	3	-------	1,024	2,619	775	65,974	-------	50	1,753	----------
Poultry and poultry products (general line) [1]	26	54	48	6	59,351	107,657	8,972	1,593,137	-------	549,304	21,250	----------
Dairy and poultry products	24	23	13	10	21,032	77,407	13,042	487,041	.05	22,780	----------	----------
Fish and sea foods	16	336	78	258	100,720	340,011	74,453	1,469,097	.15	730,970	8,756	----------
Fish and sea foods (fresh and cured)	13	319	69	250	94,912	328,129	74,110	1,438,185	-------	730,970	100	----------
Fish and sea foods (fresh)	3	17	9	8	5,808	11,882	343	30,912	-------	----------	8,656	----------
Fruits and vegetables (fresh)	134	660	613	47	784,613	1,595,927	404,985	17,794,021	1.75	9,458,055	15,745	----------
Fruits	29	108	99	9	94,135	236,063	19,816	3,373,120	-------	1,657,672	10,045	----------
Fruits and vegetables (general line)	50	334	307	27	464,397	920,306	274,289	10,084,729	-------	4,961,905	5,700	----------
Produce	39	195	184	11	212,283	405,735	99,395	4,087,248	-------	2,787,378	----------	----------
Vegetables	16	23	23	-------	13,798	33,823	11,485	248,924	-------	51,100	----------	----------
Meats and meat products	65	902	805	97	1,214,219	2,428,810	1,463,031	36,282,190	3.57	26,679,749	105,809	----------
Meats (cured)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	----------	----------	----------
Meats (fresh)	27	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	----------
Meats and meat products (general line)	7	151	128	23	201,164	369,717	197,505	5,914,587	-------	346,106	102,632	----------
Meats and provisions	29	708	638	70	979,430	1,992,872	1,243,522	29,539,267	-------	25,965,419	24,033	----------
Forest products (except lumber)	30	64	61	3	80,589	149,382	149,707	1,478,805	.15	794,524	7,000	215,009
Boxes, shooks, and cooperage	4	10	9	1	22,365	47,259	11,940	777,584	.08	770,584	7,000	52,734
Logs, railroad ties, piles, etc	24	46	45	1	39,664	61,112	13,142	388,946	.04	23,940	----------	----------
Firewood	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Logs, piles and posts	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Railroad ties	13	11	11	-------	5,829	14,824	6,872	184,040	-------	900	----------	----------
Other forest products	2	8	7	1	18,560	41,011	124,625	312,275	.03	----------	----------	162,275

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Furniture and house furnishings	29	572	473	99	$978,488	$2,167,956	$340,304	$9,666,326	0.95	$8,241,671	$41,635	$275,700
Furniture	12	344	284	60	513,414	975,546	125,534	3,477,597	.34	3,281,074		21,900
Furniture (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Furniture (household)	8	325	270	55	486,465	895,920	84,852	3,099,969		2,958,371		
Furniture (office)	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
House furnishings	13	142	110	23	342,223	708,148	585,753	5,133,258	.51	4,068,908	41,635	253,800
Art goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
China, glassware, and crockery	5	19	17	2	28,455	37,042	8,290	397,922		347,000		253,800
Curtains and draperies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Floor coverings	4	35	30	5	107,286	277,571	43,611	2,656,566		1,823,347	(x)	(x)
House furnishings (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Musical instruments and sheet music	4	86	70	16	122,851	484,262	129,017	1,055,471	.10	891,689		
General merchandise	10	73	65	8	98,560	227,910	358,480	2,303,787	.23	1,398,013		
Groceries and food specialties	388	3,379	2,935	444	5,205,585	12,865,167	9,922,940	194,565,979	19.14	112,141,138	1,032,642	104,298
Groceries (general line)	284	2,257	2,042	215	3,357,393	6,329,364	8,331,819	130,227,196	12.81	67,153,461	521,816	
Food and grocery specialties	104	1,122	893	229	1,848,192	6,535,803	1,591,121	64,338,783	6.33	44,987,677	510,826	104,298
Bakery products	13	131	127	4	233,113	843,014	69,368	3,058,804		12,547		
Beans (dried)	1							(x)				
Canned fruits and vegetables	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Canned goods (general line)	6	43	35	8	80,547	214,801	212,713	3,031,858		2,368,057		
Canned sea foods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee, tea, and spices	3	30	30		71,405	270,742	1,200	672,692		670,492		
Flower	6	30	17	13	39,369	105,753	26,211	3,363,281		1,287,695		
Flour and feed	11	117	110	7	185,706	333,014	165,663	4,327,497		2,674,702		
Lard substitutes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Soaps and soap powders	4	204	160	44	453,734	2,292,189	507,469	13,781,272		13,781,272	365,624	104,298
Sugar	8	77	72	5	120,273	249,674	100,239	21,165,050		18,027,648	107,402	
Other food and grocery specialties	46	347	223	124	410,824	1,243,108	374,192	8,048,183		4,408,614	37,800	
Hardware	24	393	335	58	767,649	1,510,896	2,243,164	8,026,942	.79	5,825,357	284,540	458,576
Hardware (general line)	20	381	327	54	748,611	1,470,644	2,231,969	7,539,444	.74	5,589,379	284,540	345,532
Hardware (specialty)	4	12	8	4	19,038	40,252	11,195	487,498	.05	235,978		113,044
Iron and steel scrap and other waste materials	56	391	308	83	300,660	544,575	243,041	3,974,082	.39	2,564,732	32,230	2,263,843
Iron and steel scrap	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Junk and scrap	50	289	217	72	184,376	344,358	150,534	2,079,867	.20	949,199	32,230	1,032,279
Waste rubber, rags, and paper	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Jewelry and optical goods	9	129	106	23	240,881	434,218	387,976	1,753,971	.17	1,604,152		46,846
Jewelry	3	46	35	11	115,275	220,690	224,583	1,350,220	.13	1,253,060		
Optical goods	6	83	71	12	125,606	213,528	163,393	403,742	.04	351,092		46,846
Leather and leather goods (except gloves and shoes)	12	110	94	16	269,200	450,070	473,796	2,207,208	.22	1,829,266	10,297	710,970
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather belting	5	27	23	4	75,968	124,280	59,236	631,452	.06	601,621		97,225
Luggage and leather goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Saddlery and harness	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Shoe findings and cut stock	3	12	9	3	16,112	35,027	61,463	302,530	.03	285,022		
Lumber and building materials (other than metal)	84	735	656	79	1,412,246	2,694,841	963,685	18,131,545	1.78	13,828,251	447,027	3,276,026
Construction and building materials (other than metal and wood)	55	611	553	58	1,135,828	2,150,990	841,185	12,004,731	1.18	9,444,739	434,500	1,939,142
Asbestos products	3	71	66	5	143,670	301,945	18,141	1,483,473		1,416,634	552	12,473
Brick and tile	4	11	10	1	29,233	58,370		627,819		461,672		85,000
Building stone	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Cement	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Glass	3	8	7	1	11,274	22,717	10,770	177,937		162,292		
Roofing materials (nonmetallic)	2	(x)	(x)		(x)	(x)	(x)	(x)				(x)
Sand, gravel, and crushed stone	4	86	84	2	54,958	104,760	500	186,705		80,000		
Other building materials	37	403	357	46	798,469	1,431,554	771,268	7,671,083		6,520,324	433,948	1,078,152
Lumber and millwork	29	124	103	21	276,418	543,851	122,500	6,126,814	.60	4,383,512	12,527	1,336,884
Lumber	26	94	78	16	229,243	452,824	27,151	5,545,161		3,852,967	12,527	1,288,884
Lumber and millwork	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Millwork	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Machinery, equipment, and supplies (except electrical)	147	1,686	1,424	262	3,343,836	5,990,362	3,455,305	29,447,279	2.90	20,367,232	291,925	10,458,673
Commercial equipment and supplies	21	171	154	17	331,573	562,726	199,577	2,411,403	.24	1,859,801	25,730	303,329
Filling station equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		x)
Florists' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Hotel and restaurant equipment and supplies	4	52	45	7	88,759	174,352	111,795	695,671		571,894		45,000
Office equipment and supplies (other than furniture)	4	32	29	3	43,182	59,019	11,956	277,727		129,592	25,730	2,858
Soda fountain equipment and supplies	3	19	16	3	59,475	95,819	32,121	288,684		252,336		
Store equipment and supplies (general line)	7	62	58	4	129,607	199,602	38,944	658,678		523,122		40,471
Other commercial machinery, equipment, and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)				

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical)—Continued.												
Construction equipment and supplies	8	62	55	7	$160,365	$329,005	$128,025	$2,004,652	0.20	$1,550,609		$1,381,971
Construction machinery	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Construction machinery, equipment, and supplies (general line)	2	(x)	(x)		(x)	(x)		(x)		(x)		(x)
Road machinery and equipment	5	54	48	6	118,559	251,979	128,025	1,147,953		933,160		525,272
Farm machinery and equipment	10	169	146	23	303,467	592,705	555,959	2,428,466	.24	2,012,674	$151,287	203,281
Dairy equipment	3	17	12	5	30,129	67,223	47,067	303,592		233,482		203,281
Farm machinery and equipment	7	152	134	18	273,338	525,482	508,892	2,124,874		1,779,192	151,287	
Manufacturing, mining, and drilling machinery, equipment, and supplies	76	719	628	91	1,609,782	2,780,573	1,764,034	15,363,949	1.51	10,486,542	76,756	7,439,412
Bakers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Bottles and bottling equipment	5	55	45	10	140,780	250,586	63,128	1,355,899		134,500	22,500	132,000
Conveyor and hoisting machinery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Jewelers' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Machine tools	3	10	8	2	26,282	52,417	6,276	285,460		275,704	9,756	
Mill and mine supplies (general line)	5	78	74	4	209,300	336,556	359,740	1,633,292		1,573,256	12,000	381,905
Power house equipment	8	28	21	7	78,893	139,263	4,780	1,611,065		1,275,446		1,472,446
Printers' and lithographers' supplies	7	51	38	13	91,403	133,871	130,225	570,157		326,637		111,465
Pumps, pump parts, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Textile machinery and equipment	5	49	42	7	92,668	138,021	160,935	807,654		740,258		473,280
Other industrial machinery, equipment, and supplies	37	402	360	42	867,663	1,500,675	1,017,821	8,118,287		5,215,657	32,500	4,091,782
Professional equipment and supplies	9	108	85	23	218,857	367,629	258,483	1,466,780	.14	937,774	37,852	
Service equipment and supplies	23	457	356	101	719,792	1,357,724	549,227	5,772,029	.57	3,519,832	300	1,070,680
Barber and beauty parlor equipment and supplies	9	95	56	39	106,329	203,774	137,702	613,302		361,272	300	
Fire protection equipment	3	40	26	14	182,262	383,644	49,446	1,601,570		1,069,263		
Janitors' equipment and supplies	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Laundry equipment and supplies	3	249	213	36	252,368	395,120	178,876	2,441,811		1,060,848		520,197
Service equipment and supplies (general line)	3	49	38	11	119,285	271,457	130,158	720,241		682,554		409,074
Upholsterers' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Warehouse equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Metals and minerals (except petroleum and scrap)	44	290	236	54	754,983	1,420,697	399,815	23,551,975	2.32	18,729,217	95,195	11,797,068
Coal	7	37	25	12	74,580	129,639	21,582	2,362,405	.23	2,294,099	95,195	493,347
Iron and steel (except scrap)	27	188	157	31	505,494	988,913	103,037	13,879,313	1.37	11,541,530		8,151,972
Metals and metal work (other than iron and steel)	10	65	54	11	174,909	302,145	275,196	7,310,257	.72	4,893,588		3,151,749
Lead and zinc	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Sheet metal products	6	48	42	6	118,354	181,651	231,260	3,248,456		3,224,956		1,692,917
Other metals and metal work	3	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Paper and paper products	29	247	208	39	429,691	713,299	519,947	5,087,062	.50	4,519,078	26,706	624,931
Paper and paper products (general line)	20	202	167	35	383,340	641,583	494,767	4,703,015	.46	4 183,240		508,789
Paper and paper products (specialty)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Stationery and stationery supplies	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	563	1,894	1,787	107	4,972,892	8,752,416	4,488,344	110,965,899	10.92	39,885,959		95,958
Fuel oil	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Gasoline and oil	16	92	90	2	143,618	256,719	60,906	1,271,677	.13	308,404		
Lubricating oils and greases	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Petroleum and petroleum products (general line)	534	1,734	1,636	98	4,687,637	8,271,027	4,363,535	108,939,302	10.72	38,862,226		
Plumbing and heating equipment and supplies	33	341	288	53	780,181	1,521,602	1,056,547	8,073,944	.79	7,046,091	345,562	1,603,107
Plumbing equipment and supplies	29	280	240	40	622,598	1,226,571	968,370	6,692,318	.66	5,745,569	345,562	1,595,107
Heating equipment and supplies	4	61	48	13	137,583	295,031	88,177	1,381,626	.13	1,300,522		8,000
Tobacco and tobacco products (except leaf)	24	245	231	14	503,314	881,806	461,906	17,888,935	1.76	12,880,382	36,382	13,754
All other	53	1,116	844	272	1,450,152	2,783,928	1,321,366	29,808,675	2.93	14,405,078	634,966	10,111,851
Books, periodicals, and newspapers	15	207	112	95	435,080	872,459	835,674	3,510,143	.35	2,846,798		166,660
Books and periodicals	11	189	97	92	414,284	837,540	831,785	3,284,901		2,760,826		166,660
Newspapers and magazines	4	18	15	3	20,796	34,919	3,889	225,242		85,972		
Oils and greases, animal and vegetable	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	16	298	171	127	274,765	578,714	304,492	8,054,660	.79	3,081,142		4,448,481
Miscellaneous kinds of business	19	567	482	25	569,442	893,013	230,837	3,678,414	.36	1,617,909	634,965	159,014
Advertising goods	5	8	3	5	12,418	22,374	500	357,441		206,600		150,000
Flour, feed, and coal	1					(x)	(x)	(x)				
Ice	3	385	373	12	359,550	556,005	6,728	1,514,234		644,057	602,649	
Smokers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Miscellaneous kinds of business (other than specified)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ATLANTA												
Total	750	11,866	9,750	2,116	$21,756,044	$46,806,420	$30,571,567	$498,917,474	100.00	$268,171,150	$3,950,599	$154,430,448
Wholesalers only	329	5,446	4,523	923	9,117,261	19,231,046	17,704,863	204,719,211	41.03	91,001,256	2,887,942	87,512,248
All other types of wholesale establishments	421	6,420	5,227	1,193	12,638,783	27,577,374	12,866,704	294,198,263	58.97	177,169,894	1,062,657	66,918,200
Amusement and sporting goods	30	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)[2]	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Sporting goods (general line)	3	34	26	8	73,246	159,288	160,174	834,001		258,885	84,499	
Cameras and motion-picture equipment and supplies	22	340	177	163	602,751	1,208,348	67,557	5,866,146	1.18	540,408	2,500	
Cameras and photographic supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Moving-picture apparatus	3	19	9	10	30,072	59,923	10,580	138,797		74,244		
Moving-picture films	16	305	156	149	544,138	1,065,988	16,309	5,437,676		194,457		
Talking-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Automotive	59	1,006	851	155	2,083,368	4,412,451	3,288,504	30,444,509	6.10	15,041,869	1,313,296	46,033
Automobiles and other motor vehicles	6	321	277	44	562,800	1,105,489	875,286	11,837,090	2.37	15,000	1,232,119	
Automotive equipment	23	266	223	43	466,014	936,064	545,883	4,436,534	.89	3,129,805	45,815	
Automobile accessories	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Automotive equipment (general line)	15	195	161	34	343,796	744,960	469,612	3,399,440		2,700,871	45,815	
Automotive equipment (specialty lines)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Automobile parts (new and used)	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Tires and tubes	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	32	392	318	74	743,880	1,727,247	1,550,670	8,616,217	1.73	6,867,391	16,549	521,994
Chemicals	6	36	30	6	67,770	119,364	62,198	480,760	.10	253,367	16,549	219,277
Chemicals (industrial)	3	7	5	2	21,978	40,831	5,710	223,881		223,881	8,989	214,891
Other chemicals	3	29	25	4	45,792	78,533	56,488	256,879		29,486	7,560	4,386
Drugs and drug sundries (general line)	9	225	178	47	402,485	758,846	1,188,476	5,578,460	1.12	4,164,358		57,232
Drugs and drug sundries (specialty)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paints, varnishes, lacquers, and enamels	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Dry goods and apparel	50	550	364	186	1,050,460	1,963,503	1,796,461	15,557,995	3.12	13,121,307	37,158	2,335,619
Clothing and furnishings (other than millinery and footwear)[3]	26	188	144	44	392,145	754,236	567,661	4,925,959	.99	2,806,641	21,247	2,500
Clothing and furnishings	4	31	28	3	109,348	169,391	217,461	1,002,413		30,000	20,247	
Furnishings, men's and boys'	3	46	39	7	114,912	258,036	124,314	1,363,691		1,361,691	1,000	2,500
Hosiery	6	21	16	5	34,345	88,831	64,431	795,918		322,109		
Dry goods (general line)	5	77	72	5	196,883	302,876	534,097	1,854,297	.37	1,786,317		
Dry goods (specialty, other than specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Millinery and millinery supplies	3	146	44	102	173,338	267,725	56,428	1,007,656	.20	998,910		
Notions	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Piece goods	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Shoes and other footwear	4	90	76	14	180,319	404,217	588,357	2,104,661	.42	2,093,300	11,361	
Electrical	62	1,550	1,245	305	2,767,964	4,825,934	3,395,343	56,464,944	11.32	50,996,490	139,594	35,378,828
Electrical goods (including appliances)	34	997	796	201	1,771,848	2,499,461	2,096,156	40,692,264	8.16	39,490,666	27,594	33,174,409
Electrical merchandise (general line)	26	794	626	168	1,488,838	1,950,255	2,032,702	38,735,006		37,727,185	13,679	32,648,039
Electrical appliances	8	203	170	33	283,010	549,206	63,454	1,957,258		1,763,481	13,915	526,370
Electrical equipment and supplies	16	122	90	32	325,131	768,515	202,766	6,658,546	1.33	3,261,555		2,181,826
Batteries	5	45	35	10	105,307	306,209	54,386	1,727,660		972,502		379,051
Electrical equipment and supplies (general line)	11	77	55	22	219,824	462,306	238,380	4,930,886		2,289,053		1,802,775
Radios and radio equipment	9	222	172	50	375,769	972,303	682,699	6,510,782	1.30	6,275,073		22,593
Refrigerators (electric)	3	209	187	22	295,216	585,505	323,721	2,603,352	.52	1,969,196	112,000	
Farm products (not elsewhere specified)	17	297	268	29	695,846	2,398,254	6,045,033	103,783,921	20.80	933,040		79,680,285
Cotton	12	271	243	28	654,322	2,323,469	6,030,958	102,256,929	20.50	328,056		79,500,505
Cotton	8	254	230	24	622,925	2,226,987	5,999,683	98,405,670				76,572,538
Cotton linters	4	17	13	4	31,397	96,482	31,275	3,851,259		328,056		2,927,967
Hides, skins, and furs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Livestock (other than horses and mules)	3	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment)	14	139	121	18	248,197	648,864	232,229	8,787,545	1.76	2,772,335	299,374	
Feed	10	71	65	6	100,749	220,579	207,347	5,727,671	1.15	2,296,553	203,017	
Feed (exclusively)	4	12	8	4	22,926	61,652	130,016	2,949,886		1,150,000	35,000	
Feed and fertilizer	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Hay, grain, and feed	5	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fertilizer and fertilizer materials	4	68	56	12	147,448	428,285	24,882	3,059,874	.61	475,782	96,357	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ATLANTA—Continued												
Food products (not elsewhere specified)	57	1,194	1,047	147	$1,686,012	$4,148,289	$1,089,351	$50,629,392	10.15	$42,268,204	$55,536	
Confectionery and soft drinks	13	143	129	14	334,994	1,185,403	185,184	21,538,758	4.32	20,850,259		
Confectionery and soft drinks (general line)	3	47	45	2	185,447	961,693	101,057	20,228,767		20,228,767		
Confectionery	6	73	61	12	117,758	181,956	75,531	1,019,360		509,492		
Soft drinks	4	23	23		31,789	41,754	8,596	290,631		112,000		
Dairy products	5	327	276	51	421,320	1,182,273	141,479	4,094,331	.82	3,870,804	208	
Poultry and poultry products	5	44	38	6	54,541	93,237	7,930	1,385,931	.28	543,254	21,250	
Fruits and vegetables (fresh)	27	266	242	24	302,283	597,686	150,722	8,874,753	1.78	6,855,851	10,045	
Fruits	7	40	35	5	35,052	78,635	5,321	2,093,260		1,030,172	10,045	
Fruits and vegetables (general line)	13	136	120	16	159,841	326,186	97,270	4,747,172		3,582,470		
Produce	7	90	87	3	107,390	192,865	48,131	2,034,321		1,034,209		
Meats and meat products	7	414	362	52	572,874	1,089,690	604,036	14,735,619	2.95	10,148,036	24,033	
Forest products (except lumber)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	22	544	447	97	947,458	2,120,841	811,214	9,123,129	1.83	7,853,003	41,635	$275,700
Furniture	7	331	273	58	498,384	950,111	96,444	3,099,400	.62	2,057,496		21,900
House furnishings	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Musical instruments and sheet music	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Groceries and food specialties	72	1,150	990	160	2,150,510	6,797,353	2,945,089	78,569,788	15.75	42,570,385	406,387	104,298
Groceries (general line)	32	432	385	47	770,680	1,537,672	1,726,678	38,511,118	7.72	16,799,789	34,203	
Food and grocery specialties [4]	40	718	605	113	1,379,830	5,259,681	1,218,411	40,058,670	8.03	25,770,596	372,124	104,298
Coffee, tea, and spices	3	30	30		71,405	270,742	1,200	672,692		670,492		
Flour and feed	5	86	81	5	120,866	227,774	125,701	2,732,194		2,340,702		
Other food and grocery specialties	11	130	108	22	259,404	850,252	236,968	5,382,632		3,250,278	6,500	
Hardware	9	162	131	31	307,446	744,177	762,182	3,408,520	.68	2,940,811		444,799
Iron and steel scrap and other waste materials	16	186	114	72	119,172	216,065	87,034	1,341,456	.27	1,014,249	31,500	1,048,934
Jewelry and optical goods	5	111	91	20	222,349	405,683	375,285	1,693,029	.34	1,549,511		46,846
Jewelry	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather goods (except gloves and shoes)	7	88	78	10	235,286	375,176	383,564	1,770,052	.35	1,426,562		710,970
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather belting	4	20	19	1	62,066	92,293	40,467	521,643	.10	503,344		97,225
Luggage and leather goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Lumber and building materials (other than metal)	43	493	439	54	1,000,165	1,903,096	718,169	10,682,331	2.14	8,660,826	287,742	1,827,505
Construction and building materials (other than metal and wood) [5]	40	458	410	48	948,913	1,804,461	621,570	10,022,001	2.01	8,003,604	287,742	1,827,505
Asbestos products	3	71	66	5	143,670	301,945	18,141	1,483,473		1,416,634	552	12,473
Glass	3	8	7	1	11,274	22,717	10,770	177,937		162,292		
Other building materials	26	294	256	38	657,804	1,161,811	552,153	6,302,625		5,529,964	287,190	1,051,513
Lumber and millwork	3	35	29	6	51,252	98,635	96,599	660,330	.13	657,222		
Machinery, equipment, and supplies (except electrical)	125	1,562	1,315	247	3,056,057	5,472,092	3,026,477	26,869,973	5.39	18,770,516	249,125	9,795,135
Commercial equipment and supplies	18	165	148	17	319,145	543,003	195,077	2,314,053	.46	1,798,826	25,730	363,329
Filling station equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Florists' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Hotel and restaurant equipment and supplies	4	52	45	7	88,759	174,352	111,795	695,671		571,894		45,000
Office equipment and supplies (other than furniture)	3	31	28	3	43,092	58,524	11,956	277,277		120,142	25,730	2,358
Soda fountain equipment and supplies	3	19	16	3	59,475	95,819	32,121	288,684		252,336		
Store equipment and supplies (general line)	5	57	53	4	117,269	180,464	34,444	561,778		402,597		40,471
Other commercial machinery, equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)				
Construction equipment and supplies	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm machinery and equipment	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	66	650	564	86	1,427,592	2,480,930	1,453,931	13,728,918	2.75	9,484,726	34,256	7,301,146
Bakers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		
Bottles and bottling equipment	4	53	43	10	138,856	247,895	62,128	1,333,399		132,000		132,000
Conveyor and hoisting machinery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Jewelers' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Machine tools	3	10	8	2	26,282	52,417	6,276	285,460		275,704	9,756	
Mill and mine supplies (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Power house equipment	8	28	21	7	78,893	139,263	4,780	1,611,065		1,275,446		1,472,446
Printers' and lithographers' supplies	6	46	33	13	84,037	173,904	129,690	559,087		326,637		111,465
Pumps, pump parts, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Textile machinery and equipment	5	49	42	7	92,608	138,021	169,935	807,654		740,258		473,280
Other industrial machinery, equipment, and supplies	30	369	330	39	784,763	1,361,259	915,769	7,273,840		4,955,355	12,500	3,953,516

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amounts must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ATLANTA—Continued												
Machinery, equipment, and supplies except electrical—Continued.												
Professional equipment and supplies	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Service equipment and supplies	18	433	339	94	$688,660	$1,273,096	$495,922	$5,518,416	1.11	$3,414,018		$1,070,680
Barber and beauty parlor equipment and supplies	4	71	39	32	75,197	119,146	84,397	359,689		255,458		
Fire protection equipment	3	40	26	14	182,262	383,644	49,446	1,601,570		1,069,263		
Janitors' equipment and supplies	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Laundry equipment and supplies	3	249	213	36	252,368	395,120	178,876	2,441,811		1,060,848		520,197
Service equipment and supplies (general line)	3	49	38	11	119,285	271,457	130,158	720,241		682,554		409,074
Upholsterers' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Warehouse equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Metals and minerals (except petroleum and scrap)	37	204	154	50	562,368	1,056,032	219,206	21,533,007	4.32	16,822,376	$5,000	11,615,490
Coal	5	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Iron and steel (except scrap)	25	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	7	52	41	11	155,925	265,519	155,073	6,817,916	1.37	4,424,747		3,147,464
Lead and zinc	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Sheet metal products	3	35	29	6	99,370	145,025	111,737	2,755,115		2,755,115		1,033,632
Other metals and metal work	3	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Paper and paper products	15	166	135	31	313,784	531,784	325,175	4,008,953	.80	3,748,420	26,706	602,931
Paper and paper products (general line)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Stationery and stationery supplies	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	20	536	480	56	864,259	1,575,139	690,355	17,119,335	3.43	5,388,934		80,958
Gasoline and oil	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Lubricating oils and greases	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Petroleum and petroleum products (general line)	13	461	408	53	719,840	1,330,302	661,240	16,361,349	3.28	5,086,220		
Plumbing and heating equipment and supplies	23	232	193	39	569,179	1,089,029	630,915	6,118,638	1.23	5,345,085	307,967	1,293,025
Plumbing equipment and supplies	19	171	145	26	431,596	793,998	542,738	4,737,012	.95	4,044,563	307,967	1,285,025
Heating equipment and supplies	4	61	48	13	137,583	295,031	88,177	1,381,626	.28	1,300,522		8,000
Tobacco and tobacco products (except leaf)	5	134	125	9	295,127	536,206	238,845	9,629,995	1.93	6,015,208	36,382	13,758
All other	27	720	576	144	1,046,294	2,069,976	1,419,620	24,130,082	4.84	12,046,504	602,649	8,590,606
Books, periodicals, and newspapers	11	189	97	92	414,284	837,540	831,785	3,284,901	.66	2,760,826		166,660
Oils and greases, animal and vegetable	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	6	35	26	9	85,777	207,674	125,515	4,405,876	.88	1,578,792		2,936,255
Miscellaneous kinds of business	7	392	374	18	375,368	585,020	11,957	1,873,847	.38	847,657	602,649	150,000
CITIES OF 50,000 TO 100,000 POPULATION												
AUGUSTA (pop. 60,342)	118	839	763	76	$1,236,611	$2,942,825	$3,913,239	$33,764,069	100.00	$14,513,467	$295,490	$10,995,156
Chemicals, drugs, and allied products	3	31	26	5	52,913	84,447	166,339	621,538	.74	585,612		
Dry goods and apparel	7	29	26	3	69,248	151,465	206,776	880,447	1.05	561,014		
Farm products (not elsewhere specified)	23	117	102	15	198,515	844,754	1,954,598	31,666,771	37.80	2,653,345		9,955,769
Farm supplies (except machinery and equipment)	7	75	70	5	84,626	253,965	214,034	2,906,015	3.47	223,070	2,000	62,000
Food products (not elsewhere specified)	16	151	135	16	177,506	346,236	224,500	5,191,767	6.20	3,171,129	149,616	
Groceries and food specialties	27	158	146	12	257,187	532,033	455,081	16,486,161	19.68	4,596,877	3,300	
Lumber and building materials (other than metal)	3	19	18	1	34,286	51,917	39,216	450,667	.54	171,938	111,972	68,297
Petroleum and petroleum products	9	95	94	1	151,648	299,975	272,743	20,622,818	24.62	606,266		15,000
Plumbing and heating equipment and supplies	3	32	29	3	47,357	75,000	86,128	442,019	.53	248,952		30,286
Tobacco and tobacco products (except leaf)	5	21	20	1	34,060	55,371	32,783	1,412,401	1.69	1,308,565		
All other	15	111	97	14	129,265	247,662	261,041	3,083,465	3.68	386,699	28,602	863,804
MACON (pop. 53,829)	89	1,011	851	160	1,530,740	3,057,200	2,411,942	25,500,310	100.00	14,842,126	454,598	420,507
Automotive	4	58	50	8	118,987	238,857	180,877	800,922	3.14	617,892	38,698	
Dry goods and apparel	5	50	45	5	84,851	142,685	177,142	1,001,735	3.93	933,815		
Farm products (not elsewhere specified)	5	25	24	1	35,360	104,866	48,746	1,434,214	5.62	3,000		
Food products (not elsewhere specified)	16	179	164	15	253,285	535,021	208,681	5,853,588	22.96	3,302,230		
Groceries and food specialties	16	125	116	9	218,472	409,518	382,032	4,645,474	18.22	1,779,475	276,134	
Hardware	3	77	66	11	149,244	260,916	433,931	1,155,364	4.53	422,302	91,874	13,781
Iron and steel scrap and other waste materials	4	28	28		24,246	57,253	33,520	220,576	.87			60,000
Lumber and building materials (other than metal)	3	26	24	2	49,631	106,718	19,096	1,056,417	4.14	729,929		93,643
Machinery, equipment, and supplies (except electrical)	3	12	10	2	15,356	25,532	24,376	79,514	.31	33,839		
Petroleum and petroleum products	11	95	91	4	167,027	383,483	163,670	2,037,509	7.99	707,853		
Tobacco and tobacco products (except leaf)	4	26	25	1	50,961	94,372	66,969	2,907,793	11.40	2,252,854		
All other	15	310	208	102	363,320	697,979	666,902	4,307,214	16.89	4,058,937	47,892	253,083

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION—Continued												
SAVANNAH (pop. 85,024)	183	1,891	1,598	293	$3,088,363	$7,191,331	$9,498,407	$120,578,715	100.00	$59,680,690	$696,086	$36,468,974
Automotive	3	46	42	4	126,984	187,503	173,916	714,885	.59	324,731		
Chemicals, drugs, and allied products	17	236	184	52	629,991	1,943,016	2,957,835	46,732,106	38.76	7,267,026	319,718	24,014,354
Dry goods and apparel	14	201	132	69	188,140	422,530	1,203,151	3,368,835	2.79	3,120,999		
Farm products (not elsewhere specified)	12	74	66	8	133,984	323,361	1,727,268	11,829,708	9.81	5,838,329	500	10,922,050
Farm supplies (except machinery and equipment)	3	7	5	2	11,271	14,881		228,446	.19	80,000		80,000
Food products (not elsewhere specified)	28	277	246	31	363,583	949,370	393,979	9,009,115	7.47	5,603,088	102,032	
Groceries and food specialties	45	369	320	49	498,326	1,167,506	872,721	25,822,867	21.42	22,348,238	185,848	
Lumber and building materials (other than metal)	9	92	82	10	154,394	278,561	151,803	1,889,251	1.57	1,761,325	34,772	1,030,000
Machinery, equipment, and supplies (except electrical)	7	49	43	6	114,404	212,501	240,010	1,094,388	.91	971,016	20,300	138,256
Metals and minerals (except petroleum and scrap)	3	18	18		25,690	47,274	133,970	561,162	.46	518,841		8,778
Paper and paper products	3	9	7	2	7,654	16,143	12,765	85,131	.07	74,244		
Petroleum and petroleum products	11	286	260	26	391,008	851,028	890,557	14,218,200	11.79	7,437,123		
Plumbing and heating equipment and supplies	4	43	34	9	70,293	197,357	169,248	805,093	.67	796,684		48,716
Tobacco and tobacco products (except leaf)	5	34	32	2	62,276	91,937	80,254	1,448,944	1.20	1,111,713		
All other	19	150	127	23	310,305	488,363	490,930	2,770,584	2.30	2,427,333	32,316	226,820
CITIES OF 20,000 TO 50,000 POPULATION												
COLUMBUS (pop. 43,131)	63	581	509	72	$910,175	$1,757,785	$1,379,024	$17,462,421	100.00	$8,651,121	$8,400	$1,154,909
Automotive	5	35	29	6	56,747	96,487	75,209	374,601	2.15	290,635	8,400	
Dry goods and apparel	4	52	42	10	84,528	166,636	164,399	1,145,459	6.56	145,692		
Food products (not elsewhere specified)	11	102	98	4	142,146	307,309	154,505	3,547,202	20.31	2,950,635		
Groceries and food specialties	18	151	142	9	256,868	525,152	528,276	6,046,703	34.63	2,541,103		
Iron and steel scrap and other waste materials	3	54	50	4	91,819	154,232	47,797	1,670,402	9.57	1,539,878		1,154,909
Machinery, equipment, and supplies (except electrical)	4	16	15	1	23,426	36,137	19,150	221,689	1.27	194,089		
Paper and paper products	3	27	27		32,871	49,726	38,568	356,715	2.04	316,888		
Petroleum and petroleum products	6	38	38		91,766	183,269	77,208	1,109,678	6.35	275,439		
All other	9	106	68	38	130,004	238,837	273,912	2,989,972	17.12	396,762		
LA GRANGE (pop. 20,131)	19	111	104	7	174,913	461,296	338,466	2,977,866	100.00	1,661,958	3,472	128,591
Farm products (not elsewhere specified)	3	2	2		3,160	7,015	35,375	220,664	7.41			
Food products (not elsewhere specified)	3	11	11		9,121	19,123	11,947	263,748	8.86	237,500		
Groceries and food specialties	5	38	33	5	30,015	102,672	135,363	1,376,446	46.22	1,152,974		
Petroleum and petroleum products	6	18	17	1	60,358	103,391	42,160	427,556	14.36	142,996		
All other	2	42	41	1	72,259	229,095	113,621	689,452	23.15	128,488	3,472	128,591
ROME (pop. 21,843)	37	219	195	24	392,632	850,831	1,171,293	14,511,131	100.00	4,821,523	295,080	1,732,915
Farm products (not elsewhere specified)	6	9	9		10,200	146,652	506,798	6,869,610	47.34	569,367		1,304,907
Food products (not elsewhere specified)	5	30	27	3	55,097	105,817	44,053	1,046,345	7.21	888,706		
Groceries and food specialties	6	55	49	6	77,575	147,068	236,084	3,577,311	24.65	1,727,551		
Petroleum and petroleum products	7	32	31	1	73,320	151,670	62,036	866,252	5.97	235,817		
All other	13	93	79	14	176,440	299,624	322,342	2,151,604	14.83	1,400,082	295,080	338,008
CITIES OF 5,000 TO 20,000 POPULATION[6]												
ALBANY (pop. 14,507)	40	472	430	42	$725,759	$1,427,005	$1,120,436	$22,901,902		$8,497,728		$525,272
AMERICUS (pop. 8,760)	20	71	68	3	140,647	245,916	239,533	3,509,344		1,986,724		
ATHENS (pop. 18,192)	43	257	240	17	386,323	768,727	631,093	17,529,012		2,649,464	$127,070	1,831,560
BAINBRIDGE (pop. 6,141)	16	141	62	79	102,796	221,426	168,909	1,799,871		910,516		
BRUNSWICK (pop. 14,022)	33	414	161	253	267,311	481,349	518,704	19,753,347		12,896,960	21,154	102,275
CARROLLTON (pop. 5,052)	21	53	49	4	78,350	154,536	365,346	3,841,117		954,293		
CARTERSVILLE (pop. 5,250)	14	56	51	5	96,351	172,918	175,250	3,528,066		278,230	193,223	
CEDARTOWN (pop. 8,124)	11	58	53	5	92,456	348,121	656,309	7,860,439		6,612,775		
CORDELE (pop. 6,880)	24	90	86	4	111,557	221,935	246,266	6,558,374		1,127,358		
DALTON (pop. 8,160)	12	31	29	2	72,309	128,477	83,985	1,134,304		626,534		
DECATUR (pop. 13,276)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
DUBLIN (pop. 6,681)	22	86	71	15	124,383	277,216	187,071	2,743,114		1,168,218		
EAST POINT (pop. 9,512)	3	66	65	1	151,735	327,480	72,185	1,508,678		1,299,077		
FITZGERALD (pop. 6,412)	10	42	40	2	50,824	78,418	65,774	908,784		140,851		
GAINESVILLE (pop. 8,624)	28	129	117	12	221,817	435,870	640,534	5,913,221		2,997,080		
GRIFFIN (pop. 10,321)	15	168	160	8	255,896	452,977	452,101	5,165,182		3,496,251	8,656	54,560
MARIETTA (pop. 7,638)	12	29	27	2	69,282	149,735	53,735	2,729,377		242,586		
MILLEDGEVILLE (pop. 5,534)	14	67	62	5	99,618	180,153	201,145	2,222,960		126,075	35,489	
MOULTRIE (pop. 8,027)	30	77	70	7	173,005	339,207	201,733	9,136,712		1,789,326		
NEWNAN (pop. 6,386)	10	40	38	2	71,351	162,721	258,943	3,342,151		466,685		
THOMASVILLE (pop. 11,733)	28	133	120	13	241,511	469,938	234,934	3,314,634		1,164,454		
VALDOSTA (pop. 13,482)	36	207	193	14	304,333	521,897	477,282	7,511,740		4,586,175	133,499	260,978
WAYCROSS (pop. 15,510)	22	98	90	8	164,066	277,848	195,453	7,259,656		4,203,286	13,413	123,384

[1] Includes 1 establishment handling eggs.

[2] Includes 1 establishment in amusement equipment and supplies; 1 in bicycles and supplies; 1 in billiards, bowling equipment, and supplies; 1 in toys, novelties, and fireworks; 1 in other amusement and sporting goods.

[3] Includes 1 establishment in clothing, men's and boys'; 7 in clothing, women's and children's; 1 in clothing, secondhand; 2 in furnishings (general line); and 2 in furnishings, women's and children's.

[4] Includes 2 establishments in bakery products; 1 in canned fruits and vegetables; 5 in canned goods (general line); 2 in cereals; 1 in coffee; 4 in flour; 1 in lard substitutes; 3 in soaps and soap powders; and 2 in sugar.

[5] Includes 2 establishments in brick and tile; 1 in building stone; 1 in cement; 2 in roofing materials (nonmetallic); and 2 in sand, gravel, and crushed stone.

No wholesale reports were received from the city of College Park (pop. 6,604) and it is not listed separately

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	3,183	22,735	18,961	3,774	$36,895,640	$77,707,370	$82,219,664	$1,016,495,832	$456,332,927	44.89	$6,392,614	$208,830,493	$319,352
Wholesalers only	1,076	11,026	9,180	1,846	16,772,491	34,456,610	37,587,216	415,437,286	189,271,939	45.56	4,639,089	120,066,580	386,094
Service wholesalers	1,016	10,277	8,516	1,761	15,590,487	32,370,823	35,926,460	402,764,066	182,397,218	45.29	4,561,139	117,288,956	396,421
Converters	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Exporters	12	161	132	29	345,394	953,568	1,075,141	49,045,529	4,377,345	8.93		37,276,091	4,087,127
Importers	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Wholesale merchants	1,000	10,072	8,344	1,728	15,148,569	31,246,794	33,801,500	352,342,372	177,599,194	50.41	4,561,139	79,902,740	352,342
Limited function wholesalers	30	379	326	53	437,890	784,190	460,362	6,154,612	1,010,297	16.42	30,950	121,376	205,154
Cash and carry	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Drop shippers	9	246	209	37	200,838	314,594	109,216	2,846,043	161,488	5.67	21,250	104,642	316,227
Wagon distributors	12	94	84	10	172,317	348,180	25,506	938,260	734,334	78.27	9,700	16,734	78,188
Warehouses (distributing)	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)			(x)
Supply and machinery distributors	30	370	338	32	744,114	1,301,597	1,200,394	6,518,608	5,864,424	89.96	47,000	2,656,248	217,287
Bulk tank stations	519	1,409	1,390	19	4,170,492	7,339,446	3,956,119	87,936,403	31,519,364	35.84			169,434
Chain-store warehouses [1]	8	97	85	12	167,720	520,353	875,827	10,049,035					2,381,129
District and general sales offices	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	354	5,793	4,796	997	11,203,074	25,337,872	11,715,572	215,592,524	165,736,992	76.88	1,033,152	53,033,367	609,018
Cooperative sales agencies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Agents and brokers	302	1,676	1,414	262	2,670,201	5,949,418	4,381,244	173,739,864	61,587,965	35.45	372,695	35,730,546	575,298
Auction companies	9	120	120		52,133	94,750		4,679,706	900,670	19.25		123,384	519,967
Brokers	89	252	188	64	393,593	832,380	178,082	87,485,995	31,389,317	35.88		9,920,556	982,989
Commission merchants	76	490	447	43	678,533	1,418,170	2,604,486	43,871,602	10,327,151	23.54	319,000	9,531,799	577,258
Export commission houses	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Manufacturers' agents	90	334	258	76	672,130	1,872,760	783,679	17,111,961	8,928,964	52.18	33,000	3,961,345	190,133
Selling agents	37	451	379	72	797,719	1,581,607	159,979	12,849,553	9,241,396	71.92	20,695	4,452,415	347,285
Assemblers and country buyers	910	1,979	1,447	532	779,615	2,168,193	2,408,465	76,103,522	1,079,663	1.42	301,473		83,729
Assemblers [2]	699	1,696	1,187	509	494,728	1,256,288	1,833,782	51,064,719	920,411	1.80	301,473		73,054
Country buyers on salary or commission	175	133	130	3	90,608	192,180	483,350	16,848,080	159,252	.95			96,275
Cooperative marketing associations	36	150	130	20	194,279	719,725	91,327	8,280,714					230,020
Wholesaling manufacturers	8	365	354	11	437,866	883,979	649,599	2,922,350	702,788	24.05	46,205		365,294
CITIES OF 100,000 POPULATION AND OVER													
ATLANTA	750	11,866	9,750	2,116	$21,756,044	$46,806,420	$30,571,567	$498,917,474	$268,171,150	53.75	$3,950,599	$154,430,448	$665,223
Wholesalers only	329	5,446	4,523	923	9,117,261	19,231,046	17,704,863	204,719,211	91,001,256	44.45	2,887,942	87,512,248	622,247
Service wholesalers	290	4,784	3,936	848	8,109,886	17,447,858	16,367,247	194,575,169	85,155,726	43.76	2,850,192	84,804,184	670,949
Converters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Exporters	3	60	57	3	129,075	286,394	153,385	19,751,643	262,805	1.33		18,914,442	6,583,881
Importers	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Wholesale merchants	284	4,711	3,808	843	7,942,958	17,104,367	16,208,275	174,402,847	84,472,242	48.44	2,850,192	65,809,617	614,095
Limited function wholesalers	16	343	296	47	378,585	672,047	370,200	4,707,850	923,022	19.63	13,250	61,072	294,241
Cash and carry	6	21	20	1	32,509	64,685	245,432	1,509,931	105,700	7.00			251,655
Drop shippers	6	234	198	36	181,159	272,232	101,042	2,370,759	101,488	4.28	6,250	44,338	395,127
Wagon distributors	4	88	78	10	164,917	335,130	23,816	827,160	716,734	86.65	7,000	16,734	206,790
Supply and machinery distributors	23	319	291	28	628,700	1,111,141	967,326	5,436,192	4,921,608	90.53	24,500	2,556,992	236,356
Bulk tank stations	10	309	307	2	479,601	1,015,383	405,131	4,641,114	1,247,802	26.89			464,111
Chain-store warehouses [1]	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
District and general sales offices	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	268	4,753	3,834	919	9,719,534	21,589,906	9,875,082	179,584,369	139,465,155	77.66	1,028,962	52,355,943	670,091
Agents and brokers	132	800	713	177	1,615,143	3,077,891	1,023,396	67,734,977	32,641,281	48.19	33,695	14,562,257	513,144
Brokers	25	110	81	29	195,778	382,110	95,748	44,010,480	13,218,413	30.03		7,251,056	1,760,419
Commission merchants	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Manufacturer's agents	66	289	225	64	576,691	1,031,841	340,386	9,070,635	6,923,438	76.33	13,000	3,397,073	137,434
Selling agents	31	421	354	67	725,080	1,445,415	143,479	10,099,088	8,781,009	86.95	20,695	3,566,697	325,777
All other [3]	2	84	68	16	134,393	586,519	77,597	5,736,953	7,000	.12			2,868,477
CITIES OF 50,000 TO 100,000 POPULATION													
AUGUSTA	118	839	763	76	$1,236,611	$2,942,825	$3,913,239	$83,764,069	$14,513,467	71.33	$295,490	$10,995,150	
Wholesalers only	65	512	467	45	788,123	1,842,093	2,124,808	31,063,619	7,007,987	22.56	295,490	5,057,904	
All other types	53	327	296	31	448,488	1,100,732	1,788,431	52,700,450	7,505,480	14.24		5,937,192	
MACON	89	1,011	851	160	1,530,740	3,057,200	2,411,942	25,500,310	14,842,126	58.20	454,598	420,507	
Wholesalers only	65	785	636	149	1,145,830	2,163,210	2,079,118	16,587,780	8,910,677	53.72	454,598	317,467	
All other types	24	226	215	11	384,910	893,990	332,824	8,912,530	5,931,449	66.55		103,040	
SAVANNAH	183	1,891	1,598	293	3,088,363	7,191,331	9,498,407	120,578,715	59,680,690	49.50	696,086	36,468,974	
Wholesalers only	116	1,114	930	184	1,761,530	3,398,621	4,391,897	33,691,440	19,461,249	57.76	356,308	5,579,690	
All other types	67	777	668	109	1,326,833	3,792,710	5,106,510	86,887,275	40,219,441	46.29	339,778	30,889,284	

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

[2] Includes 2 elevators (independent); combined in order to avoid disclosing data for individual establishments.

[3] Includes 1 wholesaling manufacturer and 1 cooperative marketing association.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 20,000 TO 50,000 POPULATION													
COLUMBUS	63	531	509	72	$910,175	$1,757,785	$1,379,024	$17,462,421	$8,651,121	49.54	$8,400	$1,154,909	
Wholesalers only	45	449	385	64	659,513	1,216,611	1,160,400	10,835,708	5,780,229	53.34	8,400	1,154,909	
All other types	18	132	124	8	250,662	541,174	218,624	6,626,713	2,870,892	43.32			
LA GRANGE	19	111	104	7	174,913	461,296	338,466	2,977,866	1,661,958	55.81	3,472	128,591	
Wholesalers only	9	42	38	4	37,502	120,080	165,057	1,653,342	1,256,974	76.03			
All other types	10	69	66	3	137,411	341,216	173,409	1,324,524	404,984	30.58	3,472	128,591	
ROME	37	219	195	24	392,632	850,831	1,171,293	14,511,131	4,821,523	33.23	295,680	1,732,915	
Wholesalers only	25	161	141	20	247,842	562,658	1,009,311	10,771596	3,905,473	36.26	295,680	1,625,712	
All other types	12	58	54	4	144,790	288,173	161,982	3,739,535	916,050	24.50		107,203	

TABLE 5.—NUMBER OF ESTABLISHMENTS BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS	THE STATE											ATLANTA								
	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other [3]	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other [3]
Total	3,183	1,030	9	12	354	89	76	90	37	910	576	750	307	6	4	268	25	10	66	31	33
Amusement and sporting goods	31	19			10			1	1			30	18			10			1	1	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	5			4							8	4			4					
Cameras and motion-picture equipment and supplies	22	14			6			1	1			22	14			6			1	1	
Automotive	81	41			26			11	2		1	59	21			24			11	2	1
Automobiles and other motor vehicles	10	7			1			1			1	6	4						1		1
Automotive equipment	35	24			5			6				23	12			5			6		
Automobile parts (new and used)	20	10			5			4	1			15	5			5			4	1	
Tires and tubes	16				15				1			15				14				1	
Chemicals, drugs, and allied products	65	30			17	1	8	4	2		3	32	12			16			1	2	1
Chemicals	24	8			2	1	8	1	2		2	6	2			2				2	
Drugs and drug sundries (general line)	19	15			3						1	9	5			3					1
Drugs and drug sundries (specialty)	9	3			3			3				6	2			3			1		
Paints, varnishes, lacquers, and enamels	13	4			9							11	3			8					
Dry goods and apparel	88	63	1	1	7		2	3	5		6	50	27		1	7		2	3	5	5
Clothing and furnishings (other than millinery and footwear)	35	24			4			2	2		3	26	15			4			2	2	3
Dry goods (general line)	22	22										5	5								
Dry goods (specialty, other than specified)	1	1										1	1								
Millinery and millinery supplies	6	5						1				3	2						1		
Notions	5	2		1	2							4	1		1		2				
Piece goods	9	1					2		3		3	7						2		3	2
Shoes and other footwear	10	8	1		1							4	3			1					
Electrical	66	20			39			4	3			62	16			39			4	3	
Electrical goods (including appliances)	38	10			23			3	2			34	6			23			3	2	
Electrical equipment and supplies	16				14			1	1			16				14			1	1	
Radios and radio equipment	9	8			1							9	8			1					
Refrigerators (electric)	3	2			1							3	2			1					
Farm products (not elsewhere specified)	906	57			1	12	41			774	21	17	7				3	3			4
Cotton	424	23				10	29			351	11	12	5				3				4
Grain	13	3				2	1			7											
Hides, skins, and furs	14	10			1					3		2	2								
Horses and mules	17	13					1			3											
Livestock (other than horses and mules)	144	5					5			134		3						3			
Tobacco (leaf)	28						3			16	9										
Other farm products	266	3					2			260	1										
Farm supplies (except machinery and equipment)	70	17	2		13	9	1	13	1	11	3	14	8	1		3	2				
Farm supplies (except feed and fertilizer)	14	3	1							10											
Feed	20	12	1			6				1		10	7	1			2				
Fertilizer and fertilizer materials	36	2			13	3	1	13	1		3	4	1			3					
Food products (not elsewhere specified)	341	170	1	6	32	10	9	2		108	3	57	36	1	2	10	5	3			
Confectionery and soft drinks	48	39		2	3	1		2			1	13	8		1	3	1				
Dairy products	18	11		1	1	1				3	1	5	3		1	1					
Poultry and poultry products	36	5	1							30		5	4	1							
Dairy and poultry products	24				1					23											
Fish and seafoods	16	16																			
Fruits and vegetables (fresh)	134	62		3		7	9			52	1	27	20				4	3			
Meats and meat products	65	37			27	1						7	1			6					
Forest products (except lumber)	30	19		1	1	3	2			4		2	1		1						
Boxes, shooks, and cooperage	4	3		1								1			1						
Logs, railroad ties, piles, etc	24	15				3	2			4		1	1								
Other forest products	2	1			1																

See footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS	THE STATE											ATLANTA									
	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other [3]	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other [3]
Furniture and house furnishings	29	9	-----	-----	13	2	-----	3	1	-----	1	22	7	-----	-----	11	-----	-----	3	1	-----
Furniture	12	3	-----	-----	6	-----	-----	1	1	-----	1	7	1	-----	-----	4	-----	-----	1	1	-----
House furnishings	13	4	-----	-----	5	2	-----	2	-----	-----	-----	11	4	-----	-----	5	-----	-----	2	-----	-----
Musical instruments and sheet music	4	2	-----	-----	2	-----	-----	-----	-----	-----	-----	4	2	-----	-----	2	-----	-----	-----	-----	-----
General merchandise	10	7	-----	-----	-----	2	1	-----	-----	-----	-----	1	1	-----	-----	-----	-----	-----	-----	-----	-----
Groceries and food specialties	388	257	-----	4	48	42	5	4	3	12	13	72	30	-----	-----	20	11	-----	1	2	8
Groceries (general line)	284	228	-----	1	4	32	4	3	-----	-----	12	32	17	-----	-----	2	5	-----	-----	-----	8
Food and grocery specialties	104	29	-----	3	44	10	1	1	3	12	1	40	13	-----	-----	18	6	-----	1	2	-----
Hardware	24	17	-----	-----	4	1	-----	2	-----	-----	-----	9	3	-----	-----	4	-----	-----	2	-----	-----
Hardware (general line)	20	17	-----	-----	2	-----	-----	1	-----	-----	-----	6	3	-----	-----	2	-----	-----	1	-----	-----
Hardware (specialty)	4	-----	-----	-----	2	1	-----	1	-----	-----	-----	3	-----	-----	-----	2	-----	-----	1	-----	-----
Iron and steel scrap and other waste materials	56	56	-----	-----	-----	-----	-----	-----	-----	-----	-----	16	16	-----	-----	-----	-----	-----	-----	-----	-----
Iron and steel scrap	5	5	-----	-----	-----	-----	-----	-----	-----	-----	-----	1	1	-----	-----	-----	-----	-----	-----	-----	-----
Junk and scrap	50	50	-----	-----	-----	-----	-----	-----	-----	-----	-----	14	14	-----	-----	-----	-----	-----	-----	-----	-----
Waste rubber, rags, and paper	1	1	-----	-----	-----	-----	-----	-----	-----	-----	-----	1	1	-----	-----	-----	-----	-----	-----	-----	-----
Jewelry and optical goods	9	3	-----	-----	6	-----	-----	-----	-----	-----	-----	5	2	-----	-----	3	-----	-----	-----	-----	-----
Jewelry	3	1	-----	-----	2	-----	-----	-----	-----	-----	-----	3	1	-----	-----	2	-----	-----	-----	-----	-----
Optical goods	6	2	-----	-----	4	-----	-----	-----	-----	-----	-----	2	1	-----	-----	1	-----	-----	-----	-----	-----
Leather and leather goods (except gloves and shoes)	12	9	-----	-----	3	-----	-----	-----	-----	-----	-----	7	4	-----	-----	3	-----	-----	-----	-----	-----
Leather and leather goods (general line)	2	2	-----	-----	-----	-----	-----	-----	-----	-----	-----	2	2	-----	-----	-----	-----	-----	-----	-----	-----
Leather and leather belting	5	3	-----	-----	2	-----	-----	-----	-----	-----	-----	4	2	-----	-----	2	-----	-----	-----	-----	-----
Luggage and leather goods	1	-----	-----	-----	1	-----	-----	-----	-----	-----	-----	1	-----	-----	-----	1	-----	-----	-----	-----	-----
Saddlery and harness	1	1	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
Shoe findings and cut stock	3	3	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
Lumber and building materials (other than metal)	84	49	2	-----	17	2	-----	11	3	-----	-----	43	14	1	-----	16	-----	-----	10	2	-----
Construction and building materials (other than metal and wood)	55	23	1	-----	17	-----	-----	11	3	-----	-----	40	11	1	-----	16	-----	-----	10	2	-----
Lumber and mill work	29	26	1	-----	-----	2	-----	-----	-----	-----	-----	3	3	-----	-----	-----	-----	-----	-----	-----	-----
Machinery, equipment and supplies (except electrical)	147	59	1	-----	53	-----	2	22	7	-----	3	125	44	1	-----	52	-----	-----	20	6	2
Commercial equipment and supplies	21	9	-----	-----	10	-----	-----	2	-----	-----	-----	18	8	-----	-----	8	-----	-----	2	-----	-----
Construction equipment and supplies	8	4	-----	-----	3	-----	-----	1	-----	-----	-----	7	4	-----	-----	3	-----	-----	-----	-----	-----
Farm machinery and equipment	10	3	-----	-----	5	-----	1	-----	1	-----	-----	8	2	-----	-----	5	-----	-----	-----	1	-----
Manufacturing, mining, and drilling machinery, equipment, and supplies	76	25	-----	-----	23	-----	1	18	6	-----	3	66	18	-----	-----	24	-----	-----	17	5	2
Professional equipment and supplies	9	5	-----	-----	3	-----	-----	1	-----	-----	-----	8	4	-----	-----	3	-----	-----	1	-----	-----
Service equipment and supplies	23	13	1	-----	9	-----	-----	-----	-----	-----	-----	18	8	1	-----	9	-----	-----	-----	-----	-----
Metals and minerals (except petroleum and scrap)	44	11	1	-----	24	1	1	3	3	-----	-----	37	5	1	-----	23	1	1	3	3	-----
Coal	7	4	-----	-----	-----	1	1	-----	1	-----	-----	5	2	-----	-----	-----	1	1	-----	1	-----
Iron and steel (except scrap)	27	3	1	-----	18	-----	-----	3	2	-----	-----	25	2	1	-----	17	-----	-----	3	2	-----
Metals and metal work (other than iron and steel)	10	4	-----	-----	6	-----	-----	-----	-----	-----	-----	7	1	-----	-----	6	-----	-----	-----	-----	-----
Paper and paper products	29	20	-----	-----	6	-----	-----	1	2	-----	-----	15	7	-----	-----	5	-----	-----	1	2	-----
Paper and paper products (general line)	20	17	-----	-----	2	-----	-----	-----	1	-----	-----	9	6	-----	-----	2	-----	-----	-----	1	-----
Paper and paper products (specialty, other than specified)	1	1	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
Stationery and stationery supplies	8	2	-----	-----	4	-----	-----	1	1	-----	-----	6	1	-----	-----	3	-----	-----	1	1	-----
Petroleum and petroleum products	563	36	-----	-----	1	1	-----	1	2	-----	522	20	5	-----	-----	-----	1	-----	1	1	12
Plumbing and heating equipment and supplies	33	14	-----	-----	16	-----	-----	2	1	-----	-----	23	7	-----	-----	13	-----	-----	2	1	-----
Plumbing equipment and supplies	29	14	-----	-----	13	-----	-----	1	1	-----	-----	19	7	-----	-----	10	-----	-----	1	1	-----
Heating equipment and supplies	4	-----	-----	-----	3	-----	-----	1	-----	-----	-----	4	-----	-----	-----	3	-----	-----	1	-----	-----
Tobacco and tobacco products (except leaf)	24	18	-----	-----	6	-----	-----	-----	-----	-----	-----	5	3	-----	-----	2	-----	-----	-----	-----	-----
All other	53	29	1	-----	11	3	4	3	1	-----	1	27	13	1	-----	7	2	1	3	-----	-----
Books, periodicals, and newspapers	15	8	-----	-----	5	-----	2	-----	-----	-----	-----	11	5	-----	-----	5	-----	1	-----	-----	-----
Oils and greases (animal and vegetable)	2	-----	-----	-----	-----	2	-----	-----	-----	-----	-----	2	-----	-----	-----	-----	2	-----	-----	-----	-----
Rubber goods (general line)	1	-----	-----	-----	1	-----	-----	-----	-----	-----	-----	1	-----	-----	-----	1	-----	-----	-----	-----	-----
Textiles and textile materials (other than dry goods)	16	8	1	-----	5	-----	1	-----	1	-----	-----	6	4	1	-----	1	-----	-----	-----	-----	-----
Miscellaneous kinds of business	19	13	-----	-----	-----	1	1	3	-----	-----	1	7	4	-----	-----	-----	-----	-----	3	-----	-----

[1] Includes supply and machinery distributors.

[2] Assemblers and country buyers are not shown separately for cities, but are included in "All other."

[3] "All other types" consist of the following:

Types of establishment and kind of business	State	Atlanta
Auction companies (tobacco (leaf))	9	-----
Bulk tank stations	519	10
Cash and carry (groceries (general line))	8	6
Chain store warehouses	8	6
Drugs and drug sundries (general line)	1	1
Clothing and furnishings (other than millinery and footwear)	3	3
Groceries (general line)	4	2
Converters (piece goods)	3	2
Cooperative sales agencies	2	-----
Fruits and vegetables (fresh)	1	-----
Food and grocery specialties	1	-----
Distributing warehouses (furniture)	1	-----
District and general sales offices	4	3
Automobiles and other motor vehicles	1	1
Petroleum and petroleum products	3	2
Export agents (chemicals)	1	-----
Exporters	12	3
Chemicals	1	-----
Cotton	11	3
Importers (manufacturing, mining, and drilling machinery, equipment, and supplies)	1	1
Wholesaling manufacturers	8	1
Fertilizer and fertilizer materials	3	-----
Confectionery and soft drinks	1	-----
Dairy products	1	-----
Manufacturing, mining, and drilling machinery, equipment and supplies	2	-----
Miscellaneous kinds of business	1	-----
All other (cotton)	-----	1

TABLE 6.—NET SALES BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other
THE STATE											
Total	1,016,496	358,861	2,846	938	215,592	87,486	43,871	17,112	12,850	76,194	[3] 200,746
Amusement and sporting goods	8,036	2,873			5,154			(x)	(x)		
Automotive	33,453	10,821			14,481			1,841	(x)		(x)
Chemicals, drugs, and allied products	58,657	16,106			3,072	(x)	10,811	5,718	(x)		22,717
Dry goods and apparel	25,566	15,533	(x)	(x)	2,935		(x)	282	3,792		1,702
Electrical	56,995	10,498			44,422			1,077	98		
Farm products (not elsewhere specified)	261,018	98,467			(x)	24,178	25,896			72,603	(x)
Farm supplies (except machinery and equipment)	20,237	4,981	(x)		6,519	3,067	(x)	252	(x)	255	2,493
Food products (not elsewhere specified)	85,602	40,579	(x)	812	36,640	3,032	1,477	(x)		2,475	450
Forest products (except lumber)	1,479	1,133		(x)	(x)	79	(x)			54	
Furniture and house furnishings	9,666	2,448			4,459	(x)		369	(x)		(x)
General merchandise	2,304	1,941				(x)	(x)				
Groceries and food specialties	194,566	88,321		62	37,302	42,616	1,782	1,803	1,446	747	20,487
Hardware	8,027	7,144			565	(x)		(x)			
Iron and steel scrap and other waste materials	3,974	3,974									
Jewelry and optical goods	1,754	668			1,086						
Leather and leather goods (except gloves and shoes)	2,207	1,774			433						
Lumber and building materials (other than metal)	18,131	9,185	(x)		7,092	(x)		930	671		
Machinery, equipment, and supplies (except electrical)	29,447	9,939	(x)		13,656		(x)	2,944	970		98
Metals and minerals (except petroleum and scrap)	23,552	3,372	(x)		18,092	(x)	(x)	210	1,048		
Paper and paper products	5,087	3,378			1,323			(x)	(x)		
Petroleum and petroleum products	110,966	3,918			(x)	(x)		(x)	(x)		106,875
Plumbing and heating equipment and supplies	8,074	3,128			4,601			(x)	(x)		
Tobacco and tobacco products (except leaf)	17,889	7,611			10,278						
All other	29,809	11,069	(x)		3,160	12,027	1,281	315	(x)		232
ATLANTA											
Total	498,917	179,839	2,371	827	179,584	44,010	4,555	9,070	10,099		[4] 68,562
Amusement and sporting goods	7,973	2,810			5,154			(x)	(x)		
Automotive	30,444	8,292			14,001			1,841	(x)		(x)
Chemicals, drugs, and allied products	8,616	4,491			2,968			(x)	(x)		917
Dry goods and apparel	15,557	6,556		(x)	2,935		(x)	283	3,792		837
Electrical	56,465	9,968			44,422			1,977	100		
Farm products (not elsewhere specified)	103,784	61,535				15,498	1,269				5,730
Farm supplies (except machinery and equipment)	8,788	4,013	(x)		2,127	(x)					
Food products (not elsewhere specified)	50,629	29,488	(x)	(x)	17,702	1,734	834				
Forest products (except lumber)	(x)	(x)		(x)							
Furniture and house furnishings	9,123	2,341			4,207			(x)	(x)		
General merchandise	(x)	(x)									
Groceries and food specialties	78,570	12,900			33,792	11,950		(x)	(x)		18,767
Hardware	3,409	2,777			(x)			(x)			
Iron and steel scrap and other waste materials	1,341	1,341									
Jewelry and optical goods	1,693	(x)			(x)						
Leather and leather goods (except gloves and shoes)	1,770	1,337			433						
Lumber and building materials (other than metal)	10,682	2,627	(x)		6,960			914	(x)		
Machinery, equipment, and supplies (except electrical)	26,870	8,541	(x)		13,559			2,300	970		(x)
Metals and minerals (except petroleum and scrap)	21,533	2,341	(x)		17,104	(x)	(x)	210	1,048		
Paper and paper products	4,009	2,303			1,320			(x)	(x)		
Petroleum and petroleum products	17,119	474				(x)		(x)	(x)		16,545
Plumbing and heating equipment and supplies	6,119	2,092			3,682			(x)	(x)		
Tobacco and tobacco products (except leaf)	9,630	(x)			(x)						
All other	24,130	7,466	(x)			(x)	(x)	315			

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for cities, but are included in "All other."

[3] Includes net sales amounting to $1,206,000 for converters, $49,045,000 for exporters; $2,362,000 for cash-and-carry wholesalers; $87,937,000 for bulk tank stations; $19,049,000 for chain-store warehouses of which $17,036,000 is in the groceries and food specialties trade; $24,865,000 for district and general sales offices; $4,680,000 for auction companies; $2,922,000 for wholesaling manufacturers, of which $2,493,000 is in farm supplies (except machinery and equipment) trade; and $8,590,000 for importers, distributing warehouses, cooperative sales agencies, and export agents which are not shown separately by kind of business in order to avoid disclosure of individual operations.

[4] Includes net sales amounting to $19,752,000 for exporters; $1,510,000 for cash-and-carry wholesalers; $4,641,000 for bulk tank stations; $17,831,000 for district and general sales offices; and $428,000 for converters, importers, and wholesaling manufacturers which are not shown separately by kind of business in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other
THE STATE											
Total	$77,707	$32,548	$314	$348	$25,338	$833	$1,418	$1,873	$1,582	$2,168	[3] $11,285
Amusement and sporting goods	1,699	812			884			(x)	(x)		
Automotive	5,094	1,943			2,452			175	(x)		(x)
Chemicals, drugs, and allied products	4,141	1,821			626	(x)	354	720	(x)		552
Dry goods and apparel	3,232	2,340	(x)	(x)	480		(x)	42	120		222
Electrical	4,920	1,860			2,921			99	40		
Farm products (not elsewhere specified)	5,027	2,039			(x)	86	621			1,849	(x)
Farm supplies (except machinery and equipment)	2,256	487	(x)		991	50	(x)	9	(x)	25	662
Food products (not elsewhere specified)	7,329	3,310	(x)	329	2,997	142	102	(x)		203	173
Forest products (except lumber)	149	119		(x)	(x)	7	(x)			2	
Furniture and house furnishings	2,168	459			857	(x)		56	(x)		(x)
General merchandise	228	205				(x)	(x)				
Groceries and food specialties	12,865	6,065		9	5,572	415	46	17	102	89	121
Hardware	1,511	1,418			74	(x)		(x)			
Iron and steel scrap and other waste materials	545	545									
Jewelry and optical goods	434	159			275						
Leather and leather goods (except gloves and shoes)	450	371			79						
Lumber and building materials (other than metal)	2,695	1,387	(x)		1,076	(x)		154	53		
Machinery, equipment, and supplies (except electrical)	5,990	2,061	(x)		2,803		(x)	484	168		39
Metals and minerals (except petroleum and scrap)	1,421	348	(x)		992	(x)	(x)	9	33		
Paper and paper products	713	581			115			(x)	(x)		
Petroleum and petroleum products	8,752	705			(x)	(x)		(x)	(x)		7,590
Plumbing and heating equipment and supplies	1,522	667			789			(x)	(x)		
Tobacco and tobacco products (except leaf)	882	430			452						
All other	2,784	1,816	(x)		713	71	74	16	(x)		50
ATLANTA											
Total	$46,806	$18,216	$272	$335	$21,590	$382	$219	$1,032	$1,445		[4] $3,315
Amusement and sporting goods	1,691	804			884			(x)	(x)		
Automotive	4,412	1,285			2,428			175	(x)		(x)
Chemicals, drugs, and allied products	1,727	1,001			596			(x)	(x)		55
Dry goods and apparel	1,963	1,191		(x)	480		(x)	42	120		100
Electrical	4,826	1,766			2,921			99	40		
Farm products (not elsewhere specified)	2,398	1,474				14	41				869
Farm supplies (except machinery and equipment)	649	424	(x)		194	(x)					
Food products (not elsewhere specified)	4,148	1,886	(x)	(x)	1,776	70	75				
Forest products (except lumber)	(x)	(x)		(x)							
Furniture and house furnishings	2,121	453			838			(x)	(x)		
General merchandise	(x)	(x)									
Groceries and food specialties	6,798	1,386			4,727	182		(x)	(x)		431
Hardware	744	650			(x)			(x)			
Iron and steel scrap and other waste materials	216	216									
Jewelry and optical goods	406	(x)			(x)						
Leather and leather goods (except gloves and shoes)	375	296			79						
Lumber and building materials (other than metal)	1,903	694	(x)		1,048			154	(x)		
Machinery, equipment, and supplies (except electrical)	5,472	1,776	(x)		2,874			378	168		(x)
Metals and minerals (except petroleum and scrap)	1,056	238	(x)		737	(x)	(x)	9	33		
Paper and paper products	532	400			115			(x)	(x)		
Petroleum and petroleum products	1,575	102				(x)		(x)	(x)		1,437
Plumbing and heating equipment and supplies	1,089	472			551			(x)	(x)		
Tobacco and tobacco products (except leaf)	536	(x)			(x)						
All other	2,070	1,228	(x)		703	(x)	(x)	16			

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown separately for cities, but are included in "All other."

[3] Includes total expenses amounting to $145,000 for converters; $954,000 for exporters; $121,000 for cash and carry wholesalers; $7,339,000 for bulk tank stations; $520,000 for chain store warehouses of which $388,000 is for the groceries and food specialties trade; $996,000 for district and general sales offices; $94,000 for auction companies; $884,000 for wholesaling manufacturers, of which $662,000 is for farm supplies (except machinery and equipment) trade; and $232,000 for importers, distributing warehouses, cooperative sales agencies, and export agents which are not shown separately by kind of business in order to avoid disclosure of individual operations.

[4] Includes total expenses amounting to $286,000 for exporters; $65,000 for cash and carry wholesalers; $1,015,000 for bulk tank stations; $807,000 for district and general sales offices; and $61,000 for converters, importers, and wholesaling manufacturers which are not shown separately by kind of business in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	3,183	22,735	18,961	3,774	$36,895,640	$77,707,370	$1,016,495,832	100.00
Individual	1,115	2,689	2,230	459	2,146,256	4,086,798	122,096,802	12.01
Partnership	427	2,100	1,825	275	2,377,122	5,886,832	144,986,683	14.26
Corporation	1,597	17,766	14,752	3,014	32,134,833	66,335,368	739,511,545	72.75
Cooperative association	41	173	148	25	227,929	783,909	9,712,172	.96
Not indicated	3	7	6	1	9,500	14,463	188,630	.02
ATLANTA	750	11,866	9,750	2,116	21,756,044	46,808,420	498,917,474	100.00
Individual	121	500	405	95	607,030	1,203,658	17,102,135	3.45
Partnership	70	711	595	116	1,136,086	2,752,255	86,220,994	17.28
Corporation	556	10,561	8,673	1,888	19,868,452	42,246,445	388,847,297	77.94
Cooperative association	3	94	77	17	144,476	604,062	6,657,048	1.33

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**3,183**	**$1,016,496**	**$77,707**	**1,986**	**$415,797**	**40.90**	**$28,157**	**59**	**$36,014**	**$2,279**	**109**	**$74,033**	**$3,764**
Amusement and sporting goods	31	8,036	1,699	9	972	12.10	228				2	(x)	(x)
Automotive	81	33,453	5,994	43	7,771	23.23	1,446	5	624	177	7	1,398	235
Chemicals, drugs, and allied products	65	58,657	4,141	27	25,105	42.80	2,069	5	10,173	367	8	17,812	631
Dry goods and apparel	88	25,566	3,232	67	15,891	62.16	2,330	1	(x)	(x)	7	(x)	(x)
Electrical	66	56,995	4,920	15	6,027	10.57	844	2	(x)	(x)	6	592	152
Farm products (not elsewhere specified)	906	261,018	5,927	815	149,062	57.11	3,724	3	449	27	33	12,848	289
Farm supplies (except machinery and equipment)	70	20,237	2,256	49	9,501	46.95	353	1	(x)	(x)	1	(x)	(x)
Food products (not elsewhere specified)	341	85,602	7,329	286	31,176	36.42	2,918	5	1,606	153	1	(x)	(x)
Forest products (except lumber)	30	1,479	140	25	592	40.03	75	2	(x)	(x)	1	(x)	(x)
Furniture and house furnishings	29	9,666	2,168	12	2,625	27.19	438	1	(x)	(x)			
General merchandise	10	2,304	228	6	1,779	77.21	163	3	476	34			
Groceries and food specialties	388	194,566	12,865	286	104,685	53.80	5,289	16	7,429	426	16	20,408	585
Hardware	24	8,028	1,511	18	5,710	71.13	1,022				1	(x)	(x)
Iron and steel scrap and other waste materials	56	3,974	545	54	3,935	99.02	536	1	(x)	(x)	1	(x)	(x)
Jewelry and optical goods	9	1,754	434	1	(x)	(x)	(x)						
Leather and leather goods (except gloves and shoes)	12	2,207	450	9	1,774	80.38	371						
Lumber and building materials (other than metal)	84	18,131	2,695	60	8,795	48.51	1,214	1	(x)	(x)	2	(x)	(x)
Machinery, equipment, and supplies (except electrical)	147	29,447	5,990	68	11,328	38.47	2,373	2	(x)	(x)	8	1,376	225
Metals and minerals (except petroleum and scrap)	44	23,552	1,421	12	1,886	8.01	147	4	2,459	373	3	1,305	94
Paper and paper products	29	5,087	713	21	3,278	64.44	546	1	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products	563	110,966	8,752	40	3,916	3.53	698	4	291	27	1	(x)	(x)
Plumbing and heating equipment and supplies	33	8,074	1,522	12	1,721	21.32	323				1	(x)	(x)
Tobacco and tobacco products (except leaf)	24	17,889	882	17	6,687	37.38	387						
All other	53	29,808	2,784	31	10,966	36.78	1,535	2	(x)	(x)	9	1,718	310

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**302**	**$216,777**	**$18,937**	**104**	**$96,675**	**$9,664**	**558**	**$165,612**	**$13,297**	**65**	**$11,588**	**$609**
Amusement and sporting goods	6	(x)	(x)	14	6,005	1,259						
Automotive	16	15,073	1,975	7	6,307	1,034	3	2,280	177			
Chemicals, drugs, and allied products	14	2,488	551	8	1,786	312	1	(x)	(x)	2	(x)	(x)
Dry goods and apparel	12	7,722	647							1	(x)	(x)
Electrical	34	12,341	1,902	9	36,980	1,857						
Farm products (not elsewhere specified)	11	87,565	1,473	9	2,403	38	1	(x)	(x)	34	(x)	(x)
Farm supplies (except machinery and equipment)	12	8,218	1,302				4	1,729	587	3	(x)	(x)
Food products (not elsewhere specified)	5	4,310	428	8	5,364	1,079	26	30,418	1,985	7	(x)	(x)
Forest products (except lumber)	1	(x)	(x)							1	(x)	(x)
Furniture and house furnishings	12	3,804	791	4	(x)	(x)						
General merchandise										1	(x)	(x)
Groceries and food specialties	20	17,381	2,514	19	27,188	2,034	20	15,179	1,878	11	2,296	139
Hardware	5	(x)	(x)									
Iron and steel scrap and other waste materials												
Jewelry and optical goods	4	788	124				4	(x)	(x)			
Leather and leather goods (except gloves and shoes)	3	433	79									
Lumber and building materials (other than metal)	18	5,938	1,010	3	2,012	306						
Machinery, equipment, and supplies (except electrical)	56	13,590	2,739	10	886	222	3	(x)	(x)			
Metals and minerals (except petroleum and scrap)	23	16,099	750	2	(x)	(x)						
Paper and paper products	3	700	44	3	(x)	(x)						
Petroleum and petroleum products	23	3,668	503	3	125	39	488	102,826	7,463	4	(x)	(x)
Plumbing and heating equipment and supplies	16	4,227	708	1	(x)	(x)	3	(x)	(x)			
Tobacco and tobacco products (except leaf)	2	(x)	(x)				5	(x)	(x)			
All other	6	6,659	447	4	1,974	419				1	(x)	(x)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	3,183	1,900	22,735	18,961	3,774	$36,895,640	4,892	$12,484,197	944	$4,315,826	16,899	$20,095,617	20,753	21,553	21,676	21,506
Amusement and sporting goods	31	4	435	256	179	759,518	96	265,280	17	95,569	322	398,669	441	435	420	407
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	2	95	79	16	156,767	31	68,332	5	16,200	59	72,235	93	90	92	78
Cameras and motion-picture equipment and supplies	22	2	340	177	163	602,751	65	196,948	12	79,369	263	326,434	348	345	328	329
Automotive	81	41	1,202	1,024	178	2,472,725	269	840,098	30	122,003	903	1,510,624	1,205	1,234	1,221	1,218
Automobiles and other motor vehicles	10	3	345	297	48	603,656	2	3,052	------	------	343	600,604	375	395	370	364
Automotive equipment	35	25	394	333	61	740,534	85	245,004	8	33,614	301	461,916	363	378	386	390
Automobile parts (new and used)	20	13	121	109	12	217,225	11	24,329	6	16,449	104	176,447	119	119	122	122
Tires and tubes	16	------	342	285	57	911,310	171	567,713	16	71,940	155	271,657	348	342	343	342
Chemicals, drugs, and allied products	65	12	844	688	156	1,645,933	168	470,398	77	427,729	599	747,806	820	824	832	845
Chemicals	24	5	254	209	45	537,140	21	44,085	31	209,539	202	283,516	251	249	248	253
Drugs and drug sundries (general line)	19	3	444	359	85	816,209	98	284,576	35	163,632	311	368,001	425	431	437	446
Drugs and drug sundries (specialty)	9	1	59	46	13	100,351	11	29,949	5	31,200	43	39,202	60	60	60	59
Paints, varnishes, lacquers, and enamels	13	3	87	74	13	192,233	38	112,288	6	23,358	43	56,587	84	84	87	87
Dry goods and apparel	88	62	1,006	716	290	1,672,693	300	688,352	77	366,644	629	617,697	991	935	1,020	968
Clothing and furnishings (other than millinery and footwear)	35	26	228	174	54	437,841	77	160,202	28	125,427	123	152,212	212	210	224	229
Dry goods (general line)	22	12	415	326	89	669,991	121	249,491	35	175,637	259	244,863	356	376	378	377
Dry goods (specialty, other than specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies	6	4	161	55	106	102,639	20	79,624	7	40,080	125	66,935	222	149	219	161
Notions	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods	9	8	52	46	6	133,655	18	83,325	------	------	34	50,330	52	52	52	52
Shoes and other footwear	10	10	115	98	17	192,387	50	101,426	4	14,100	61	76,861	111	112	112	114
Electrical	66	14	1,578	1,268	310	2,811,113	491	1,133,048	54	229,266	1,033	1,448,799	1,468	1,491	1,564	1,569
Electrical goods (including appliances)	38	7	1,025	819	206	1,814,997	290	649,971	24	102,380	711	1,062,646	999	1,025	1,027	1,031
Electrical equipment and supplies	16	1	122	90	32	325,131	61	212,001	3	15,174	58	97,956	125	123	123	128
Radios and radio equipment	9	2	222	172	50	375,769	46	130,256	17	77,412	159	168,101	174	181	210	216
Refrigerators (electric)	3	4	209	187	22	295,216	94	140,820	10	34,300	105	120,096	170	162	195	194
Farm products (not elsewhere specified)	906	1,050	2,571	2,074	497	1,887,050	117	298,818	89	317,664	2,365	1,270,568	1,133	2,202	1,768	1,687
Cotton	424	525	894	811	83	1,308,615	73	270,079	53	248,797	768	789,739	619	634	852	906
Grain	13	15	26	24	2	21,330	5	5,340	2	5,000	19	11,490	25	24	28	34
Hides, skins, and furs	14	15	68	63	5	84,682	5	5,604	5	22,800	58	56,278	68	66	66	68
Horses and mules	17	25	33	33	------	23,575	------	------	------	------	33	23,575	17	16	31	34
Livestock (other than horses and mules)	144	166	197	192	5	94,974	------	------	4	13,200	193	81,774	142	146	194	194
Tobacco (leaf)	28	22	961	566	395	135,599	34	17,795	20	9,067	907	107,837	19	1,065	108	29
Other farm products	266	282	392	385	7	217,775	------	------	5	17,900	387	199,875	243	251	480	422
Farm supplies (except machinery and equipment)	70	55	805	753	52	958,643	134	283,339	29	108,181	642	567,123	1,110	500	593	682
Farm supplies (except feed and fertilizer)	14	13	49	44	5	41,513	4	6,060	3	11,300	42	24,153	45	31	41	53
Feed	20	17	98	87	11	114,744	22	34,774	7	26,132	69	53,838	97	86	96	86
Fertilizer and fertilizer materials	36	25	658	622	36	802,386	108	242,505	19	70,749	531	489,132	968	383	456	543
Food products (not elsewhere specified)	341	251	2,629	2,131	498	3,119,058	513	998,037	93	361,878	2,023	1,759,143	2,314	2,561	2,661	2,531
Confectionery and soft drinks	48	42	230	209	21	422,567	79	154,613	17	122,921	134	145,033	222	222	228	222
Dairy products	18	11	421	362	59	514,632	60	152,650	8	43,763	353	318,219	385	437	426	394
Poultry and poultry products	36	33	57	51	6	60,375	5	9,100	1	3,600	51	47,675	57	57	57	57
Dairy and poultry products	24	23	23	13	10	21,932	2	4,211	5	6,227	16	11,494	23	25	23	21
Fish and sea foods	16	15	336	78	258	100,720	------	------	2	4,970	334	95,741	188	180	337	339
Fruits and vegetables (fresh)	134	83	660	613	47	784,613	152	226,230	34	105,469	474	452,914	594	776	642	607
Meats and meat products	65	44	902	805	97	1,214,219	215	451,233	26	74,919	661	688,067	845	864	948	891
Forest products (except lumber)	30	27	64	61	3	80,589	10	32,697	3	8,000	51	39,892	114	96	85	89
Boxes, shooks, and cooperage	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Logs, railroad ties, piles, etc	24	25	46	45	1	39,664	1	4,582	2	6,000	43	29,082	97	79	67	71
Other forest products	2	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	29	5	572	473	99	978,488	100	251,233	17	153,542	455	573,713	496	511	558	527
Furniture	12	1	344	284	60	513,414	11	47,251	6	67,799	327	398,364	306	294	343	310
House furnishings	13	4	142	119	23	342,223	44	152,761	8	67,475	90	121,987	134	134	135	136
Musical instruments and sheet music	4	------	86	70	16	122,851	45	51,221	3	18,268	38	53,362	56	83	80	81
General merchandise	10	4	73	65	8	98,560	13	21,348	------	------	60	77,212	69	71	74	75

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Groceries and food specialties	388	112	3,379	2,935	444	$5,205,585	851	$1,998,239	150	$520,548	2,378	$2,686,798	3,270	3,268	3,353	3,327
Groceries (general line)	284	72	2,257	2,042	215	3,357,393	408	944,356	109	372,503	1,740	2,040,534	2,233	2,224	2,243	2,239
Food and grocery specialties	104	40	1,122	893	229	1,848,192	443	1,053,883	41	148,045	638	646,264	1,037	1,044	1,110	1,088
Hardware	24	3	393	335	58	767,649	131	347,247	31	137,687	231	282,715	417	411	411	413
Hardware (general line)	20	2	381	327	54	748,611	127	333,447	31	137,687	223	277,477	406	399	399	401
Hardware (specialty)	4	1	12	8	4	19,038	4	13,800	------	----------	8	5,238	11	12	12	12
Iron and steel scrap and other waste materials	56	55	391	308	83	300,660	5	11,000	11	56,806	375	232,854	364	374	379	392
Iron and steel scrap	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Junk and scrap	50	50	289	217	72	184,376	3	3,500	4	16,306	282	164,570	277	287	286	200
Waste rubber, rags, and paper	1	------	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry and optical goods	9	------	129	106	23	240,881	20	60,580	11	47,899	98	132,402	101	103	131	130
Jewelry	3	------	46	35	11	115,275	10	37,480	5	30,000	31	47,795	47	48	46	47
Optical goods	6	------	83	71	12	125,606	10	23,100	6	17,899	67	84,607	54	55	85	83
Leather and leather goods (except gloves and shoes)	12	6	110	94	16	269,200	33	101,528	12	95,600	65	72,072	109	109	110	110
Leather and leather goods (general line)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	5	2	27	23	4	75,968	4	11,556	5	37,400	18	27,012	26	26	27	27
Luggage and leather goods	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Saddlery and harness	1	(x)	(x)	(x)	------	(x)	------	----------	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock	3	3	12	9	3	16,112	1	1,506	------	----------	11	14,606	12	12	12	12
Lumber and building materials (other than metal)	84	49	735	656	79	1,412,246	179	527,262	33	145,016	523	739,968	665	700	738	723
Construction and building materials (other than metal or wood)	55	22	611	553	58	1,135,828	157	469,352	25	107,516	429	558,960	547	575	611	598
Lumber and millwork	29	27	124	103	21	276,418	22	57,910	8	37,500	94	181,008	118	125	127	125
Machinery, equipment, and supplies (except electrical)	147	49	1,686	1,424	262	3,343,836	616	1,493,088	76	430,971	994	1,410,777	1,580	1,607	1,611	1,672
Commercial equipment and supplies	21	4	171	154	17	331,573	79	167,368	9	42,190	83	122,015	164	156	165	168
Construction equipment and supplies	8	1	62	55	7	160,365	23	70,196	4	15,750	35	74,419	60	61	61	61
Farm machinery and equipment	10	5	169	146	23	303,467	61	133,248	8	23,862	100	146,357	160	165	171	171
Manufacturing, mining, and drilling machinery, equipment, and supplies	76	28	719	628	91	1,609,782	190	609,723	33	240,608	496	759,451	694	706	679	711
Professional equipment and supplies	9	1	108	85	23	218,857	42	113,203	11	57,143	55	48,511	102	104	107	105
Service equipment and supplies	23	10	457	356	101	719,792	221	399,350	11	60,418	225	260,024	400	415	428	456
Metals and minerals (except petroleum and scrap)	44	8	290	236	54	754,983	111	369,694	18	115,684	161	269,605	273	277	282	284
Coal	7	1	37	25	12	74,580	6	17,258	7	24,500	24	32,822	31	31	33	33
Iron and steel (except scrap)	27	3	188	157	31	505,494	83	270,501	8	56,184	97	178,809	184	183	184	186
Metals and metal work (other than iron and steel)	10	4	65	54	11	174,909	22	81,935	3	35,000	40	57,974	58	63	65	65
Paper and paper products	29	16	247	208	39	420,691	63	170,416	17	85,662	167	173,613	239	244	251	252
Paper and paper products (general line)	20	12	202	167	35	383,340	42	148,135	17	85,662	143	149,543	193	197	206	207
Paper and paper products (specialty, other than specified)	1	(x)	(x)	(x)	------	(x)	------	----------	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery supplies	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	503	30	1,894	1,787	107	4,972,892	299	1,103,688	30	154,031	1,565	3,715,173	1,871	1,886	1,889	1,879
Plumbing and heating equipment and supplies	33	9	341	288	53	760,181	98	274,513	21	127,355	222	358,313	350	352	356	369
Plumbing equipment and supplies	29	9	280	240	40	622,598	74	203,249	19	109,855	187	309,494	288	291	298	312
Heating equipment and supplies	4	------	61	48	13	137,583	24	71,264	2	17,500	35	48,819	62	61	58	57
Tobacco and tobacco products (except leaf)	24	10	245	231	14	503,314	154	346,314	17	66,727	74	90,273	258	255	246	243
All other	53	28	1,116	844	272	1,450,152	121	397,480	31	132,364	964	920,308	1,095	1,107	1,123	1,114
Books, periodicals, and newspapers	15	13	207	112	95	435,080	43	173,748	11	36,521	153	224,811	205	210	215	209
Oils and greases (animal and vegetable)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	16	6	298	171	127	274,765	23	85,195	5	11,931	270	177,639	309	305	311	303
Miscellaneous kinds of business	19	9	507	482	25	569,442	17	45,840	14	80,012	476	442,690	494	486	494	498

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
ATLANTA																
Total	760	262	11,866	9,750	2,116	$21,756,044	3,486	$9,061,454	519	$2,638,132	7,861	$10,056,458	11,368	11,537	11,781	11,723
Amusement and sporting goods	30	2	429	251	178	752,923	94	261,080	16	94,369	319	396,874	435	429	414	401
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	8	------	89	74	15	150,172	29	64,732	4	15,000	56	70,440	87	84	86	72
Cameras and motion-picture equipment and supplies	22	2	340	177	163	602,751	65	196,948	12	79,369	263	326,434	348	345	328	329
Automotive	59	27	1,006	851	155	2,083,308	237	749,071	24	100,583	745	1,232,814	1,001	1,037	1,030	1,024
Automobiles and other motor vehicles	6	1	321	277	44	562,800	------	------	------	------	321	562,800	338	364	346	338
Automotive equipment	23	19	266	223	43	466,014	59	168,390	6	19,814	201	277,810	240	255	263	266
Automobile parts (new and used)	15	7	80	69	11	147,412	7	13,868	3	10,020	70	123,515	78	78	81	81
Tires and tubes	15	------	339	282	57	907,142	171	567,713	15	70,740	153	268,689	345	340	340	339
Chemicals, drugs, and allied products	32	2	392	318	74	743,330	119	300,851	29	118,745	244	264,234	377	381	383	391
Chemicals	6	------	36	30	6	67,770	21	44,085	3	13,865	12	9,820	34	33	32	33
Drugs and drug sundries (general line)	9	------	225	178	47	402,485	55	185,888	15	50,322	155	166,275	214	219	219	227
Drugs and drug sundries (specialty)	6	------	53	43	10	95,842	9	28,590	5	31,200	39	36,052	54	54	54	53
Paints, varnishes, lacquers, and enamels	11	2	78	67	11	177,733	34	102,288	6	23,358	38	52,087	75	75	78	78
Dry goods and apparel	50	26	550	364	186	1,050,460	177	471,781	46	219,727	327	358,952	603	529	610	558
Clothing and furnishings (other than millinery and footwear)	26	14	188	144	44	392,145	60	143,852	28	125,427	100	122,866	172	170	184	189
Dry goods (general line)	5	3	77	72	5	196,883	35	91,078	6	33,200	36	71,705	77	77	77	77
Dry goods (specialty, other than specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies	3	2	146	44	102	173,338	25	70,864	6	43,700	115	58,774	208	137	205	146
Notions	4	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods	7	4	20	16	4	74,595	13	64,410	------	------	7	10,185	20	20	20	20
Shoes and other footwear	4	1	90	76	14	180,319	42	96,393	3	12,000	45	71,926	94	95	95	97
Electrical	62	11	1,550	1,245	305	2,767,964	499	1,146,504	56	236,503	995	1,384,957	1,439	1,462	1,536	1,541
Electrical goods (including appliances)	34	4	997	796	201	1,771,848	298	663,427	26	109,617	673	998,804	970	996	999	1,003
Electrical equipment and supplies	16	1	122	90	32	325,131	61	212,001	3	15,174	58	97,956	125	123	123	128
Radios and radio equipment	9	2	222	172	50	375,709	46	130,256	17	77,412	159	168,101	174	181	219	210
Refrigerators (electric)	3	4	209	187	22	295,216	94	140,820	10	34,300	105	120,096	170	162	195	194
Farm products (not elsewhere specified)	17	21	297	268	29	695,846	64	247,629	26	142,682	207	305,535	212	214	212	295
Cotton	12	17	271	243	28	654,322	64	247,629	20	121,082	187	285,611	186	188	186	269
Hides, skins, and furs	2	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	3	(x)	(x)	(x)	------	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	14	6	139	121	18	248,197	58	110,579	14	55,632	67	81,986	139	135	135	135
Feed	10	6	71	65	6	100,749	21	34,174	7	26,132	43	40,443	70	69	69	69
Fertilizer and fertilizer materials	4	------	68	56	12	147,448	37	76,405	7	29,500	24	41,543	69	66	66	66
Food products (not elsewhere specified)	57	43	1,194	1,047	147	1,686,012	304	606,790	36	213,649	854	865,573	1,136	1,210	1,226	1,150
Confectionery and soft drinks	13	8	143	129	14	334,904	55	123,402	13	112,556	75	98,976	140	142	141	138
Dairy products	5	1	327	276	51	421,320	55	144,737	7	43,763	265	232,820	310	360	336	298
Poultry and poultry products	5	6	44	38	6	54,541	5	9,100	1	3,600	38	41,841	44	44	44	44
Fruits and vegetables (fresh)	27	27	266	242	24	302,283	83	112,284	13	27,187	170	162,812	255	255	268	266
Meats and meat products	7	1	414	362	52	572,874	106	217,207	2	26,543	306	329,124	387	409	437	404
Forest products (except lumber)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	22	2	544	447	97	947,458	97	242,430	17	153,542	430	551,486	475	490	536	505
Furniture	7	------	331	273	58	498,384	8	38,448	6	67,799	317	392,137	293	281	330	297
House furnishings	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Musical instruments and sheet music	4	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	72	27	1,150	990	160	2,150,510	524	1,264,288	56	221,523	570	664,699	1,142	1,149	1,137	1,118
Groceries (general line)	32	11	432	385	47	770,080	170	396,108	30	119,438	232	255,134	418	422	428	431
Food and grocery specialties	40	16	718	605	113	1,379,830	354	868,180	26	102,085	338	409,565	724	727	709	687
Hardware	9	1	162	131	31	307,446	58	143,036	8	40,400	96	124,010	183	177	177	179
Hardware (general line)	6	------	154	126	28	291,708	54	129,236	8	40,400	92	122,072	176	169	169	171
Hardware (specialty)	3	1	8	5	3	15,738	4	13,800	------	------	4	1,938	7	8	8	8
Iron and steel scrap and other waste materials	16	15	186	114	72	119,172	3	3,500	7	20,806	176	94,866	184	188	186	186
Jewelry and optical goods	5	------	111	91	20	222,349	20	60,580	8	43,942	83	117,827	94	96	112	112
Leather and leather goods (except gloves and shoes)	7	2	88	78	10	235,286	32	100,022	10	85,200	46	50,064	87	87	88	88
Lumber and building material (other than metal)	43	19	493	439	54	1,000,165	138	420,805	19	89,887	336	489,473	432	460	495	481
Construction and building materials (other than metal and wood)	40	16	458	410	48	948,913	131	406,926	18	84,887	309	457,100	397	425	460	446
Lumber and millwork	3	3	35	29	6	51,252	7	13,879	1	5,000	27	32,373	35	35	35	35

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
ATLANTA—Continued																
Machinery, equipment, and supplies (except electrical)	125	32	1,562	1,315	247	$3,056,057	587	$1,422,038	68	$374,271	907	$1,259,748	1,455	1,483	1,484	1,547
Commercial equipment and supplies	18	3	165	148	17	319,145	78	167,278	9	42,190	78	109,677	158	150	158	161
Construction equipment and supplies	7	1	42	37	5	104,406	23	70,196	4	15,750	15	18,460	40	41	41	41
Farm machinery and equipment	8	3	165	143	22	297,917	60	129,648	8	23,862	97	144,407	156	161	167	167
Manufacturing, mining and drilling machinery, equipment, and supplies	66	20	650	564	86	1,427,592	169	553,723	25	174,908	456	698,961	624	637	608	642
Professional equipment and supplies	8	------	107	84	23	218,337	42	113,203	11	57,143	54	47,991	101	103	106	104
Service equipment and supplies	18	5	433	339	94	688,660	215	387,990	11	60,418	207	240,252	376	391	404	432
Metals and minerals (except petroleum and scrap)	37	5	204	154	50	562,368	78	295,335	7	56,306	119	210,727	192	196	201	202
Coal	5	1	15	7	8	30,257	6	17,258	1	1,500	8	11,499	13	13	15	15
Iron and steel (except scrap)	25	4	137	106	31	376,186	52	200,942	3	19,806	82	155,438	134	133	134	135
Metals and metal work (other than iron and steel)	7	------	52	41	11	155,925	20	77,135	3	35,000	29	43,790	45	50	52	52
Paper and paper products	15	6	166	135	31	313,784	39	116,426	15	77,262	112	120,096	158	163	170	171
Paper and paper products (general line)	9	3	137	109	28	286,540	22	100,863	15	77,262	100	108,415	128	132	141	142
Stationery and stationery supplies	6	3	29	26	3	27,244	17	15,563	------	----------	12	11,681	30	31	29	29
Petroleum and petroleum products	20	4	536	480	56	864,259	93	258,942	16	91,224	427	514,093	529	537	535	532
Plumbing and heating equipment and supplies	23	4	232	193	39	569,179	72	208,692	18	112,880	142	247,607	238	236	231	232
Plumbing equipment and supplies	19	3	171	145	26	431,596	48	137,428	16	95,380	107	198,788	176	175	173	175
Heating equipment and supplies	4	1	61	48	13	137,583	24	71,264	2	17,500	35	48,819	62	61	58	57
Tobacco and tobacco products (except leaf)	5	1	134	125	9	295,127	91	236,005	3	12,047	40	47,075	145	142	137	133
All other	27	6	720	576	144	1,046,294	94	315,140	19	74,952	607	656,202	691	715	725	721
Books, periodicals, and newspapers	11	2	189	97	92	414,284	42	172,188	10	34,521	137	207,575	185	190	197	192
Oils and greases (animal and vegetable)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	6	------	35	26	9	85,777	11	42,200	5	11,931	19	31,646	27	27	33	33
Miscellaneous kinds of business	7	4	392	374	18	375,308	3	8,055	3	25,500	386	341,813	392	392	392	392

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

THE STATE

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total	1,031	358,941	32,573	$200,000 to $299,999	119	29,267	3,766
				$300,000 to $399,999	83	29,066	3,176
Under $25,000	193	1,854	437	$400,000 to $499,999	43	19,447	2,095
$25,000 to $49,999	98	3,527	754	$500,000 to $999,999	90	62,662	7,610
$50,000 to $99,999	163	11,755	2,078	$1,000,000 and over	54	173,976	8,626
$100,000 to $199,999	188	27,387	4,031				

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

THE STATE—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	1,031	358,941	32,573	454	17,136	3,269	433	105,167	13,068	144	236,638	16,236
Amusement and sporting goods	19	2,873	812	9	500	204	10	2,373	608			
Automotive	41	10,321	1,943	19	1,001	240	17	3,142	861	5	6,678	842
Chemicals, drugs, and allied products	30	16,106	1,821	7	223	64	12	3,172	774	11	12,711	983
Dry goods and apparel	63	15,533	2,339	29	1,498	279	25	6,636	1,012	9	7,399	1,048
Electrical	20	10,498	1,860	3	130	36	10	1,967	428	7	8,401	1,396
Farm products (not elsewhere specified)	57	98,467	2,639	28	901	142	13	3,860	177	16	93,706	2,320
Farm supplies (except machinery and equipment)	17	4,981	487	8	333	28	6	1,576	119	3	3,072	340
Food products (not elsewhere specified)	170	40,579	3,310	118	3,964	607	42	8,873	1,149	10	27,742	1,554
Forest products (except lumber)	19	1,133	119	17	281	53	1	(x)	(x)	1	(x)	(x)
Furniture and house furnishings	9	2,447	459	5	263	54	3	706	180	1	(x)	(x)
General merchandise	7	1,940	205	1	(x)	(x)	6	1,883	196			
Groceries and food specialties	257	88,321	6,067	41	2,090	193	172	45,379	3,111	44	40,852	2,763
Hardware	17	7,144	1,418	3	170	40	10	3,008	611	4	3,966	767
Iron and steel scrap and other waste materials	56	3,974	544	48	881	224	6	1,012	118	2	(x)	(x)
Jewelry and optical goods	3	668	159	2	(x)	(x)				1	(x)	(x)
Leather and leather goods (except gloves and shoes)	9	1,774	371	3	157	24	5	982	194	1	(x)	(x)
Lumber and building materials (other than metal)	49	9,186	1,387	24	1,096	256	20	4,087	661	5	4,003	470
Machinery, equipment, and supplies (except electrical)	60	10,019	2,086	34	1,461	415	19	4,148	751	7	4,410	920
Metals and minerals (except iron and steel scrap)	11	3,372	348	3	122	15	6	1,609	175	2	(x)	(x)
Paper and paper products	20	3,378	581	8	360	64	10	1,743	328	2	(x)	(x)
Petroleum and petroleum products	36	3,918	705	23	839	142	12	2,300	416	1	(x)	(x)
Plumbing and heating equipment and supplies	14	3,128	667	2	(x)	(x)	11	2,401	490	1	(x)	(x)
Tobacco and tobacco products (except leaf)	18	7,611	430	5	142	9	9	2,024	183	4	5,445	238
All other	29	11,069	1,816	14	481	107	8	1,956	497	7	8,632	1,212

ATLANTA

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total	308	179,919	18,241	$200,000 to $299,999	34	8,458	1,759
				$300,000 to $399,999	27	9,475	1,669
Under $25,000	30	346	111	$400,000 to $499,999	9	4,015	740
$25,000 to $49,999	32	1,179	327	$500,000 to $999,999	43	29,818	4,600
$50,000 to $99,999	43	3,017	774	$1,000,000 and over	27	114,336	6,325
$100,000 to $199,999	63	9,275	1,936				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	308	179,919	18,241	105	4,542	1,212	133	31,223	6,104	70	144,154	10,925
Amusement and sporting goods	18	2,810	803	8	437	196	10	2,373	607			
Automotive	21	8,292	1,285	8	385	102	8	1,229	341	5	6,678	842
Chemicals, drugs, and allied products	12	4,491	1,001	3	111	50	5	1,243	564	4	3,137	387
Dry goods and apparel	27	6,556	1,191	12	533	79	10	2,538	455	5	3,485	657
Electrical	16	9,968	1,766	1	(x)	(x)	8	1,535	361	7	8,401	1,396
Farm products (not elsewhere specified)	7	61,535	1,474	1	(x)	(x)	2	(x)	(x)	4	61,014	1,428
Farm supplies (except machinery and equipment)	8	4,013	424	1	(x)	(x)	4	911	80	3	3,073	340
Food products (not elsewhere specified)	36	29,488	1,886	13	665	71	16	3,600	570	7	25,223	1,245
Forest products (except lumber)	1	(x)	(x)				1	(x)	(x)			
Furniture and house furnishings	7	2,341	453	3	155	48	3	798	180	1	(x)	(x)
General merchandise	1	(x)	(x)				1	(x)	(x)			
Groceries and food specialties	30	12,900	1,386	5	146	22	15	4,231	392	10	8,523	972
Hardware	3	2,777	659				1	(x)	(x)	2	(x)	(x)
Iron and steel scrap and other waste materials	16	1,341	216	12	277	68	3	523	79	1	(x)	(x)
Jewelry and optical goods	2	(x)	(x)	1	(x)	(x)				1	(x)	(x)
Leather and leather goods (except gloves and shoes)	4	1,337	296				3	702	143	1	(x)	(x)
Lumber and building materials (other than metal)	14	2,627	694	7	372	130	6	1,620	360	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	45	8,621	1,801	22	1,049	329	17	3,918	700	6	3,654	772
Metals and minerals (except petroleum and scrap)	5	2,341	238	1	(x)	(x)	2	(x)	(x)	2	(x)	(x)
Paper and paper products	7	2,303	400				5	1,027	212	2	(x)	(x)
Petroleum and petroleum products	5	474	102	2	(x)	(x)	3	433	79			
Plumbing and heating equipment and supplies	7	2,092	472	1	(x)	(x)	5	1,443	317	1	(x)	(x)
Tobacco and tobacco products (except leaf)	3	4,845	221							3	4,845	221
All other	13	7,466	1,228	4	102	23	5	1,115	331	4	6,249	874

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION			CITIES OF 20,000 TO 50,000 POPULATION		
	Atlanta	Augusta	Macon	Savannah	Columbus	LaGrange	Rome
Total	**750**	**118**	**89**	**183**	**63**	**19**	**37**
Amusement and sporting goods	30						
Automotive	59	2	4	3	5		
Chemicals, drugs, and allied products	32	3	2	17	2		1
Dry goods and apparel	50	7	5	14	4		1
Electrical	62			2			2
Farm products (not elsewhere specified)	17	23	5	12		3	6
Farm supplies (except machinery and equipment)	14	7	1	3	2	1	2
Food products (not elsewhere specified)	57	16	16	28	11	3	5
Forest products (except lumber)	2		1	1			
Furniture and house furnishings	22	1	1	2	1		
General merchandise	1		1	1			
Groceries and food specialties	72	27	16	45	18	5	6
Hardware	9		3	2	1		2
Iron and steel scrap and other waste materials	16	1	4	2	3		2
Jewelry and optical goods	5	2	1	1			
Leather and leather goods (except gloves and shoes)	7	1	2	1			
Lumber and building materials (other than metal)	43	3	3	9			
Machinery, equipment, and supplies (except electrical)	125	2	3	7	4		1
Metals and minerals (except petroleum and scrap)	37			3			1
Paper and paper products	15	1	2	3	3		
Petroleum and petroleum products	20	9	11	11	6	0	7
Plumbing and heating equipment and supplies	23	3	2	4	1		
Tobacco and tobacco products	5	5	4	5	1		
All other	27	5	2	7	1	1	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**1,016,496**	**851,906**	**83.8**
Amusement and sporting goods	8,036	8,011	99.7
Automotive	33,453	32,886	98.3
Chemicals, drugs, and allied products	58,657	58,415	99.6
Dry goods and apparel	25,566	22,903	89.8
Electrical	56,995	55,676	97.7
Farm products (not elsewhere specified)	261,018	182,871	70.1
Farm supplies (except machinery and equipment)	20,237	19,463	96.2
Food products (except groceries)	85,602	60,295	70.4
Forest products (except lumber)	1,479	1,155	78.1
Furniture and house furnishings	9,666	9,548	98.8
General merchandise	2,304	936	40.6
Groceries and food specialties	194,566	149,401	76.8
Hardware	8,027	7,049	87.8
Iron and steel scrap and other waste materials	3,974	3,511	88.3
Jewelry and optical goods	1,754	1,754	100.0
Leather and leather goods (except gloves and shoes)	2,207	2,038	92.3
Lumber and building materials (other than metal)	18,131	14,828	81.8
Machinery, equipment, and supplies (except electrical)	29,447	28,828	97.9
Metals and minerals (except petroleum and scrap)	23,552	23,552	100.0
Paper and paper products	5,087	4,972	97.7
Petroleum and petroleum products	110,966	109,241	98.4
Plumbing and heating equipment and supplies	8,074	7,970	98.7
Tobacco and tobacco products (except leaf)	17,889	17,669	98.8
All other	29,809	28,874	96.9

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	**1,016,496**
Sales not reported by commodities	*164,590*
Reported commodity sales (100 per cent)	851,906
Aluminum ingots, bars, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	784
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	784
Automobiles, trucks, and tractors, new and used (*1.5 per cent of reported commodity sales*)	12,900
Automotive trade:	
District and general sales offices	5,294
Manufacturers' agents	15
Manufacturers' sales branches	51
Wholesale merchants	5,486
Automobiles, trucks, and tractors, new and used—Continued.	
Electrical trade:	
Manufacturers' sales branches	22
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,606
Wholesale merchants	426
Automotive equipment, parts, and accessories (*2.6 per cent of reported commodity sales*)	22,529
Automotive trade:	
District and general sales offices	563
Manufacturers' agents	1,756
Manufacturers' sales branches	13,519
Selling agents	384
Wholesale merchants	4,236
Automotive equipment, parts, and accessories—Continued.	
Dry goods and apparel trade:	
Wagon distributors	3
Electrical trade:	
Manufacturers' sales branches	175
Wholesale merchants	535
Hardware trade:	
Wholesale merchants	227
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	132
All other trades:	
Manufacturers' sales branches	962
Wholesale merchants	35

[1] The first part of this table indicates the extent of commodity coverage; i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, page 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Bakery products (cakes, biscuits, crackers, etc.) *(0.4 per cent of reported commodity sales)*	$3,526
Grocery and food specialties trade:	
Brokers	35
Cash-and-carry wholesalers	30
Chain store warehouses	19
Manufacturers' sales branches	2,994
Wagon distributors	15
Wholesale merchants	426
All other trades:	
Wholesale merchants	7
Barbers' equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	424
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	424
Books, magazines, and newspapers *(0.5 per cent of reported commodity sales)*	4,208
Amusement and sporting goods trade:	
Manufacturers' sales branches	37
Wholesale merchants	17
Dry goods and apparel trade:	
Manufacturers' sales branches	10
Electrical trade:	
Manufacturers' sales branches	313
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	70
Paper and paper products trade:	
Wholesale merchants	164
All other trades:	
Commission merchants	622
Manufacturers' agents	108
Manufacturers' sales branches	1,019
Wholesale merchants	1,848
Brick, tile, and terra cotta *(0.2 per cent of reported commodity sales)*	1,464
Electrical trade:	
Manufacturers' sales branches	368
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	64
Manufacturers' sales branches	31
Selling agents	601
Wholesale merchants	377
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	21
Building materials (not classified elsewhere) *(0.5 per cent of reported commodity sales)*	3,942
Hardware trade:	
Wholesale merchants	16
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	134
Manufacturers' sales branches	3,410
Wholesale merchants	296
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	45
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	40
All other trades:	
Wholesale merchants	1
Building materials (ornamental metals) *(0.1 per cent of reported commodity sales)*	1,030
Electrical trade:	
Wholesale merchants	80
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	335
Manufacturers' sales branches	511
Wholesale merchants	56
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	48
Building stone, slate, and concrete products *(0.1 per cent of reported commodity sales)*	490
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	213
Manufacturers' sales branches	258
Wholesale merchants	19
Cameras and photographic supplies *(0.7 per cent of reported commodity sales)*	$5,709
Amusement and sporting goods trade:	
Manufacturers' agents	1
Manufacturers' sales branches	3,692
Selling agents	8
Wholesale merchants	1,943
Chemical, drug, and allied products trade:	
Wholesale merchants	41
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	24
Canned goods (food products) *(1.7 per cent of reported commodity sales)*	14,561
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	607
Wholesale merchants	898
Grocery and food specialties trade:	
Brokers	3,510
Cash-and-carry wholesalers	620
Chain store warehouses	259
Commission merchants	357
Manufacturers' agents	32
Manufacturers' sales branches	237
Selling agents	346
Wagon distributors	1
Wholesale merchants	7,071
All other trades:	
Wholesale merchants	23
Cement, lime, and plaster *(0.2 per cent of reported commodity sales)*	1,551
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	890
Wholesale merchants	625
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	31
Chemicals, industrial and heavy *(5.2 per cent of reported commodity sales)*	44,489
Chemical, drug, and allied products trade:	
Brokers	4
Commission merchants	9,866
Export commission houses	7,741
Export merchants	14,021
Manufacturers' agents	5,704
Manufacturers' sales branches	4
Selling agents	71
Wholesale merchants	6,977
Farm supplies (except machinery and equipment) trade:	
Brokers	50
Furniture and house furnishings trade:	
Manufacturers' agents	4
Grocery and food specialties trade:	
Manufacturers' sales branches	4
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	43
Chemicals, refined, and/or related products *(0.2 per cent of reported commodity sales)*	1,598
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	228
Selling agents	158
Wholesale merchants	73
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	95
General merchandise trade:	
Wholesale merchants	98
Grocery and food specialties trade:	
Manufacturers' sales branches	61
Hardware trade:	
Wholesale merchants	80
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	280
Wholesale merchants	521
Petroleum and petroleum products trade:	
Wholesale merchants	4
China, glassware, and crockery *(0.1 per cent of reported commodity sales)*	646
Amusement and sporting goods trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Wholesale merchants	8
China, glassware, and crockery—Continued.	
Forest products (except lumber) trade:	
Wagon distributor	$2
Furniture and house furnishings trade:	
Manufacturers' agents	184
Manufacturers' sales branches	48
Wholesale merchants	4
General merchandise trade:	
Wholesale merchants	24
Hardware trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	66
Manufacturers' sales branches	7
Wholesale merchants	297
Paper and paper products trade:	
Wholesale merchants	3
Cigars, cigarettes, and tobacco (except leaf) *(2.5 per cent of reported commodity sales)*	21,139
Chemical, drug, and allied products trade:	
Wholesale merchants	26
Food products (not elsewhere classified) trade:	
Wholesale merchants	10
Grocery and food specialties trade:	
Brokers	2
Cash-and-carry wholesalers	267
Chain store warehouses	12
Wholesale merchants	3,983
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	10,278
Wholesale merchants	6,561
Clothing and furnishings, men's and boys' *(0.4 per cent of reported commodity sales)*	3,498
Amusement and sporting goods trade:	
Manufacturers' sales branches	42
Wholesale merchants	25
Dry goods and apparel trade:	
Chain store warehouses	118
Manufacturers' sales branches	1,276
Selling agents	27
Wagon distributors	2
Wholesale merchants	1,948
General merchandise trade:	
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Paper and paper products trade:	
Wholesale merchants	21
Clothing, women's and children's *(0.6 per cent of reported commodity sales)*	5,096
Dry goods and apparel trade:	
Chain store warehouses	316
Manufacturers' agents	282
Manufacturers' sales branches	510
Selling agents	60
Wagon distributors	8
Wholesale merchants	3,866
General merchandise trade:	
Wholesale merchants	38
Paper and paper products trade:	
Wholesale merchants	16
Coal and coke *(0.3 per cent of reported commodity sales)*	2,282
Lumber and building materials (other than metal) trade:	
Wholesale merchants	23
Metals and minerals (except petroleum and scrap) trade:	
Brokers	45
Commission merchants	705
Selling agents	755
Wholesale merchants	694
Confectionery and soft drinks *(2.9 per cent of reported commodity sales)*	24,381
Amusement and sporting goods trade:	
Wholesale merchants	12
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Wholesale merchants	227
Food products (not elsewhere specified) trade:	
Brokers	217
Manufacturers' sales branches	147
Wagon distributors	77
Wholesale merchants	1,028
Wholesaling manufacturers	179

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued.	
Grocery and food specialties trade:	
Brokers	$131
Cash-and-carry wholesalers	140
Chain store warehouses	46
Manufacturers' agents	30
Manufacturers' sales branches	2
Wagon distributors	5
Wholesale merchants	21,291
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	104
Paper and paper products trade:	
Wholesale merchants	81
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	663
Copper ingots, bars, sheets, shapes, etc. *(1.0 per cent of reported commodity sales)*	8,264
Electrical trade:	
Manufacturers' sales branches	6,616
Wholesale merchants	36
Hardware trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,599
Wholesale merchants	7
Cotton, raw, including linters *(20.1 per cent of reported commodity sales)*	171,244
Farm products (not elsewhere specified) trade:	
Brokers	21,567
Commission merchants	19,889
Cooperative marketing associations	5,730
Export merchants	34,986
Wholesale merchants	88,405
Farm supplies (except machinery and equipment) trade:	
Brokers	408
All other trades:	
Brokers	169
Wholesale merchants	90
Dairy products and eggs *(1.9 per cent of reported commodity sales)*	15,812
Farm supplies (except machinery and equipment) trade:	
Cooperative marketing associations	5
Food products (not elsewhere specified) trade:	
Brokers	395
Commission merchants	40
Drop shippers	11
Manufacturers' sales branches	8,582
Wagon distributors	687
Wholesale merchants	1,215
Grocery and food specialties trade:	
Brokers	1,303
Cash-and-carry wholesalers	74
Chain store warehouses	26
Manufacturers' agents	38
Manufacturers' sales branches	2,173
Wagon distributors	2
Wholesale merchants	1,261
Drugs and drug sundries *(1.1 per cent of reported commodity sales)*	9,088
Chemical, drug, and allied products trade:	
Chain-store warehouses	580
Manufacturers' agents	14
Manufacturers' sales branches	1,695
Wholesale merchants	6,599
Dry goods and apparel trade:	
Wagon distributors	7
Food products (not elsewhere specified) trade:	
Wholesale merchants	3
General merchandise trade:	
Wholesale merchants	106
Paper and paper products trade:	
Wholesale merchants	45
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	25
All other trades:	
Manufacturers' sales branches	12
Wholesale merchants	2
Dry goods, not classified elsewhere *(less than 0.1 per cent of reported commodity sales)*	356
Amusement and sporting goods trade:	
Wholesale merchants	38
Chemical, drug, and allied products trade:	
Wholesale merchants	4

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Dry goods, not classified elsewhere—Contd.	
Dry goods and apparel trade:	
Chain-store warehouses	$1
Commission merchants	38
Wagon distributors	5
Wholesale merchants	266
Food products (not elsewhere specified) trade:	
Wholesale merchants	4
Electrical appliances, equipment, and supplies *(3.8 per cent of reported commodity sales)*	32,759
Amusement and sporting goods trade:	
Wholesale merchants	4
Automotive trade:	
Manufacturers' sales branches	5
Wholesale merchants	120
Chemical, drug, and allied products trade:	
Wholesale merchants	16
Electrical trade:	
Manufacturers' agents	1,879
Manufacturers' sales branches	25,656
Selling agents	93
Wholesale merchants	3,655
General merchandise trade:	
Wholesale merchants	24
Hardware trade:	
Manufacturers' agents	1
Wholesale merchants	42
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	48
Wholesale merchants	26
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	215
Manufacturers' agents	98
Manufacturers' sales branches	253
Wholesale merchants	230
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	239
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	60
All other trades:	
Manufacturers' sales branches	25
Wholesale merchants	66
Farm products not classified elsewhere *(0.1 per cent of reported commodity sales)*	525
Food products (not elsewhere specified) trade:	
Cooperative marketing associations	7
All other trades:	
Brokers	517
Commission merchants	1
Feeds (mixed and other) *(0.7 per cent of reported commodity sales)*	6,037
Farm products (not elsewhere specified) trade:	
Brokers	88
Farm supplies (except machinery and equipment) trade:	
Brokers	1,831
Drop shippers	809
Wholesale merchants	1,143
Food products (not elsewhere specified) trade:	
Wholesale merchants	37
Grocery and food specialties trade:	
Brokers	144
All other trades:	
Brokers	1,985
Fertilizer and fertilizer materials *(1.5 per cent of reported commodity sales)*	12,503
Farm products (not elsewhere specified) trade:	
Commission merchants	23
Wholesale merchants	111
Farm supplies (except machinery and equipment) trade:	
Brokers	638
Manufacturers' sales branches	6,521
Selling agents	726
Wholesale merchants	1,991
Wholesaling manufacturers	2,493
Fish and sea foods, fresh and processed *(0.1 per cent of reported commodity sales)*	1,114
Food products (not elsewhere specified) trade:	
Commission merchants	129
Manufacturers' sales branches	12
Wholesale merchants	850

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fish and sea foods, fresh and processed—Continued.	
Grocery and food specialties trade:	
Brokers	$5
Manufacturers' sales branches	5
Wholesale merchants	113
Food products, not classified elsewhere *(0.1 per cent of reported commodity sales)*	948
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Grocery and food specialties trade:	
Brokers	21
Commission merchants	232
Manufacturers' sales branches	158
Wholesale merchants	536
Fruits and vegetables (fresh and dried) *(2.1 per cent of reported commodity sales)*	18,138
Food products (not elsewhere specified) trade:	
Brokers	1,593
Commission merchants	1,283
Wagon distributors	26
Wholesale merchants	11,514
Grocery and food specialties trade:	
Brokers	1,668
Cash-and-carry wholesalers	222
Chain store warehouses	44
Commission merchants	170
Selling agents	81
Wholesale merchants	1,537
Furniture, wooden and metal *(0.5 per cent of reported commodity sales)*	3,937
Amusement and sporting goods trade:	
Wholesale merchants	7
Furniture and house furnishings trade:	
Brokers	50
Manufacturers' agents	87
Manufacturers' sales branches	559
Selling agents	2,206
Warehouses (distributing)	0
Wholesale merchants	298
General merchandise trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	44
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	582
Wholesale merchants	73
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	5
Paper and paper products trade:	
Wholesale merchants	7
Glass, sheet *(0.2 per cent of reported commodity sales)*	1,711
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Electrical trade:	
Manufacturers' sales branches	517
Furniture and house furnishings trade:	
Wholesale merchants	10
General merchandise trade:	
Wholesale merchants	24
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	760
Wholesale merchants	378
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	16
Grain (wheat, corn, oats, etc.) *(0.2 per cent of reported commodity sales)*	1,958
Farm products (not elsewhere specified) trade:	
Brokers	551
Commission merchants	1
Wholesale merchants	310
Farm supplies (except machinery and equipment) trade:	
Brokers	639
Wholesale merchants	390
Food products (not elsewhere specified) trade:	
Wholesale merchants	47
Grocery and food specialties trade:	
Brokers	20
Groceries *(9.7 per cent of reported commodity sales)*	82,981
Farm products (not elsewhere specified) trade:	
Brokers	75
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	30

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries—Continued.	
Food products (not elsewhere specified) trade:	
Brokers	97
Commission merchants	8
Manufacturers' sales branches	5,532
Wholesale merchants	267
Grocery and food specialties trade:	
Brokers	30,870
Cash-and-carry wholesalers	599
Chain store warehouses	188
Cooperative sales agencies	489
Commission merchants	954
Manufacturers' agents	410
Manufacturers' sales branches	21,142
Selling agents	582
Wagon distributors	26
Wholesale merchants	21,447
All other trades:	
Wholesale merchants	215
Hardware (*0.6 per cent of reported commodity sales*)	5,086
Automotive trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	20
Wholesale merchants	60
Electrical trade:	
Manufacturers' sales branches	646
Furniture and house furnishings trade:	
Manufacturers' agents	1
Wholesale merchants	4
General merchandise trade:	
Commission merchants	51
Wholesale merchants	8
Hardware trade:	
Manufacturers' agents	37
Manufacturers' sales branches	451
Wholesale merchants	2,903
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	19
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	102
Wholesale merchants	574
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	25
All other trades:	
Wholesale merchants	78
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	810
Farm products (not elsewhere specified) trade:	
Brokers	5
Farm supplies (except machinery and equipment) trade:	
Brokers	174
Wholesale merchants	390
Food products (not elsewhere specified) trade:	
Wholesale merchants	16
Grocery and food specialties trade:	
Brokers	225
Hides, skins, and raw furs (*0.2 per cent of reported commodity sales*)	1,324
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	147
Wholesale merchants	1,161
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	16
Horses and mules (*0.2 per cent of reported commodity sales*)	1,655
Farm products (not elsewhere specified) trade:	
Commission merchants	1,596
Wholesale merchants	59
House furnishings and supplies (*0.7 per cent of reported commodity sales*)	5,932
Automotive trade:	
Manufacturers' sales branches	7
Dry goods and apparel trade:	
Wholesale merchants	25
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	7
Furniture and house furnishings trade:	
Brokers	50
Manufacturers' sales branches	2,958
Wholesale merchants	1,801
General merchandise trade:	
Wholesale merchants	60
House furnishings and supplies—Contd.	
Grocery and food specialties trade:	
Brokers	72
Cash-and-carry wholesalers	33
Chain-store warehouses	12
Wholesale merchants	300
Hardware trade:	
Wholesale merchants	245
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	225
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	34
Paper and paper products trade:	
Wholesale merchants	37
All other trades:	
Manufacturers' sales branches	24
Wholesale merchants	42
Iron and steel and products (except as classified) (*2.4 per cent of reported commodity sales*)	20,540
Automotive trade:	
Wholesale merchants	8
Electrical trade:	
Manufacturers' agents	98
Manufacturers' sales branches	742
Hardware trade:	
Manufacturers' agents	25
Manufacturers' sales branches	114
Wholesale merchants	272
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,811
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	20
Manufacturers' sales branches	425
Wholesale merchants	26
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	32
Manufacturers' agents	55
Manufacturers' sales branches	452
Selling agents	205
Wholesale merchants	385
Metal and minerals (except petroleum and scrap) trade:	
Drop shippers	20
Manufacturers' agents	156
Manufacturers' sales branches	11,788
Selling agents	203
Wholesale merchants	2,472
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	447
Wholesale merchants	393
All other trades:	
Manufacturers' sales branches	75
Wholesale merchants	226
Jewelry (*0.1 per cent of reported commodity sales*)	1,243
Chemical, drug, and allied products trade:	
Wholesale merchants	20
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
General merchandise trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	6
Jewelry and optical goods trade:	
Manufacturers' sales branches	735
Wholesale merchants	432
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	44
Junk and scrap (*0.2 per cent of reported commodity sales*)	1,781
Electrical trade:	
Manufacturers' sales branches	21
Forest products (except lumber) trade:	
Wagon distributors	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,684
Metals and minerals (except petroleum and scrap), trade:	
Manufacturers' sales branches	3
Paper and paper products trade:	
Wholesale merchants	9
All other trades:	
Wholesale merchants	63
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	98
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	25
Wholesale merchants	1
Lead pigs, bars, sheets, and pipe—Contd.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	172
Leather and cut stock (*0.1 per cent of reported commodity sales*)	827
Farm products (not elsewhere specified) trade:	
Wholesale merchants	126
General merchandise trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	33
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	12
Wholesale merchants	638
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
All other trades:	
Manufacturers' agents	4
Livestock (except horses and mules) (*0.2 per cent of reported commodity sales*)	1,580
Farm products (not elsewhere specified) trade:	
Commission merchants	1,468
Wholesale merchants	112
Logs, piles, poles, etc. (*0.2 per cent of reported commodity sales*)	1,903
Electrical trade:	
Manufacturers' sales branches	1,816
Forest products (except lumber) trade:	
Wholesale merchants	77
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	10
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	355
Amusement and sporting goods trade:	
Manufacturers' sales branches	4
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	8
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	107
Wholesale merchants	206
All other trades:	
Wholesale merchants	25
Lumber, rough and dressed (*0.4 per cent of reported commodity sales*)	3,078
Forest products (except lumber) trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Drop shippers	171
Wholesale merchants	2,903
Machinery, equipment, and supplies (industrial) (*2.4 per cent of reported commodity sales*)	20,839
Automotive trade:	
Manufacturers' sales branches	781
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	6
Dry goods and apparel trade:	
Wholesale merchants	2
Electrical trade:	
Manufacturers' sales branches	2,672
Furniture and house furnishings trade:	
Manufacturers' agents	6
Hardware trade:	
Manufacturers' agents	4
Wholesale merchants	314
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	308
Wholesale merchants	409
Lumber and building materials (other than metal) trade:	
Selling agents	14
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	221
Drop shippers	540
Importers	50
Manufacturers' agents	2,423
Manufacturers' sales branches	7,077
Selling agents	310
Wholesale merchants	4,396
Wholesaling manufacturers	19
Paper and paper products trade:	
Wholesale merchants	4

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENTS—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment and supplies (industrial)—Continued.	
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	734
Wholesale merchants	425
All other trades:	
Manufacturers' sales branches	106
Machinery, equipment, and supplies (farm and garden) *(0.8 per cent of reported commodity sales)*	2,951
Automotive trade:	
Manufacturers' sales branches	10
Wholesale merchants	53
Farm supplies (except machinery and equipment) trade:	
Brokers	25
Wholesale merchants	79
Hardware trade:	
Wholesale merchants	979
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,396
Selling agents	154
Wholesale merchants	217
All other trades:	
Wholesale merchants	38
Meats and meat products, fresh and cured *(3.0 per cent of reported commodity sales)*	25,610
Food products (not elsewhere specified) trade:	
Brokers	309
Commission merchants	10
Drop shippers	96
Manufacturers' sales branches	21,330
Wholesale merchants	2,248
Grocery and food specialties trade:	
Brokers	38
Cash-and-carry wholesalers	8
Chain-store warehouses	42
Commission merchants	4
Wholesale merchants	1,509
All other trades:	
Wholesale merchants	16
Musical instruments and parts (except radios) *(0.3 per cent of reported commodity sales)*	2,137
Amusement and sporting goods trade:	
Wholesale merchants	14
Electrical trade:	
Wholesale merchants	1,125
Furniture and house furnishings trade:	
Manufacturers' sales branches	849
Wholesale merchants	145
General merchandise trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	2
Nonferrous metals, not classified elsewhere *(0.1 per cent of reported commodity sales)*	1,256
Furniture and house furnishings trade:	
Manufacturers' agents	76
Lumber and building materials (other than metal) trade:	
Wholesale merchants	9
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	150
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	994
Wholesale merchants	10
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	17
Nonmetallic minerals (crude), and their products *(less than 0.1 per cent of reported commodity sales)*	161
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	157
Wholesale merchants	4
Notions and dry goods, small wares *(0.2 per cent of reported commodity sales)*	1,953
Dry goods and apparel trade:	
Chain-store warehouses	47
Converters	128
Wagon distributors	11
Wholesale merchants	1,732
General merchandise trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Paper and paper products trade:	
Wholesale merchants	5
Office and store machines and equipment *(0.1 per cent of reported commodity sales)*	722
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	707
Wholesale merchants	10
Oils, animal and vegetable *(1.3 per cent of reported commodity sales)*	11,191
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	123
Wholesale merchants	28
Farm products (not elsewhere specified) trade:	
Brokers	711
Wholesale merchants	86
Furniture and house furnishings trade:	
Manufacturers' agents	8
All other trades:	
Brokers	10,235
Optical goods *(less than 0.1 per cent of reported commodity sales)*	405
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Jewelry and optical goods trade:	
Manufacturers' sales branches	351
Wholesale merchants	53
Paints, varnishes, and lacquers *(0.3 per cent of reported commodity sales)*	2,694
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	691
Wholesale merchants	674
Electrical trade:	
Wholesale merchants	13
General merchandise trade:	
Wholesale merchants	146
Hardware trade:	
Wholesale merchants	146
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	521
Wholesale merchants	412
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	17
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	7
Petroleum and petroleum products trade:	
Wholesale merchants	11
All other trades:	
Wholesale merchants	51
Paper (wrapping, book, wall paper, etc.) *(0.4 per cent of reported commodity sales)*	3,357
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	3
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
General merchandise trade:	
Wholesale merchants	6
Paper and paper products trade:	
Manufacturers' sales branches	1,145
Selling agents	293
Wholesale merchants	1,908
Paper products *(0.2 per cent of reported commodity sales)*	1,480
Chemical, drug, and allied products trade:	
Wholesale merchants	8
Dry goods and apparel trade:	
Manufacturers' sales branches	193
Food products (not elsewhere specified) trade:	
Wholesale merchants	46
General merchandise trade:	
Wholesale merchants	33
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	90
Wholesale merchants	38
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	8
Paper and paper products trade:	
Manufacturers' sales branches	133
Wholesale merchants	839
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	9
All other trades:	
Wholesale merchants	83
Petroleum and petroleum products *(12.8 per cent of reported commodity sales)*	109,491
Automotive trade:	
Wholesale merchants	180
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Petroleum and petroleum products trade:	
Brokers	39
Bulk tank stations	87,123
District and general sales offices	18,937
Manufacturers' agents	12
Manufacturers' sales branches	22
Selling agents	100
Wholesale merchants	2,986
Piece goods, all kinds *(1.2 per cent of reported commodity sales)*	10,272
Dry goods and apparel trade:	
Chain store warehouses	14
Commission merchants	1,079
Converters	1,168
Selling agents	3,705
Wholesale merchants	3,354
All other trades:	
Manufacturers' sales branches	355
Wholesale merchants	597
Plumbing and heating equipment and supplies *(0.7 per cent of reported commodity sales)*	5,745
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	4
Electrical trade:	
Manufacturers' sales branches	31
Hardware trade:	
Wholesale merchants	202
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	15
Wholesale merchants	81
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	178
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	305
Manufacturers' sales branches	2,775
Selling agents	54
Wholesale merchants	2,099
Radio sets, parts, and accessories *(0.7 per cent of reported commodity sales)*	6,208
Amusement and sporting goods trade:	
Manufacturers' sales branches	284
Wholesale merchants	4
Automotive trade:	
Manufacturers' agents	70
Wholesale merchants	111
Electrical trade:	
Manufacturers' sales branches	1,544
Wholesale merchants	3,020
Furniture and house furnishings trade:	
Manufacturers' sales branches	52
Wholesale merchants	8
General merchandise trade:	
Wholesale merchants	49
Hardware trade:	
Wholesale merchants	130
All other trades:	
Wholesale merchants	30
Refrigerators, mechanical (household and commercial) *(0.3 per cent of reported commodity sales)*	2,228
Electrical trade:	
Manufacturers' sales branches	973
Wholesale merchants	1,089
Hardware trade:	
Wholesale merchants	54
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	35
Manufacturers' sales branches	15
Wholesale merchants	4
All other trades:	
Wholesale merchants	58
Sand, gravel, and crushed stone *(less than 0.1 per cent of reported commodity sales)*	327
Lumber and building materials (other than metal) trade:	
Drop shippers	50
Manufacturers' sales branches	28
Wholesale merchants	228
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	21

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Secondhand merchandise (all kinds) *(0.1 per cent of reported commodity sales)*	482
Amusement and sporting goods trade:	
Wholesale merchants	3
Dry goods and apparel trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	171
Wholesale merchants	8
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	157
All other trades:	
Wholesale merchants	129
Seeds (field and garden) and bulbs *(0.1 per cent of reported commodity sales)*	860
Chemical, drug, and allied products trade:	
Wholesale merchants	32
Farm supplies (except machinery and equipment) trade:	
Drop shippers	230
Wholesale merchants	598
Sheet-metal work *(0.2 per cent of reported commodity sales)*	1,891
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,833
Wholesale merchants	58
Shoes and other footwear (including rubber) *(0.4 per cent of reported commodity sales)*	3,431
Amusement and sporting goods trade:	
Manufacturers' sales branches	57
Automotive trade:	
Manufacturers' sales branches	200
Dry goods and apparel trade:	
Drop shippers	75
Manufacturers' sales branches	944
Wholesale merchants	1,600
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	213
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
All other trades:	
Manufacturers' sales branches	337
Soaps and toilet preparations *(1.5 per cent of reported commodity sales)*	12,787
Chemical, drug, and allied products trade:	
Chain store warehouses	230
Manufacturers' sales branches	279
Wholesale merchants	857
Dry goods and apparel trade:	
Wagon distributors	2
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	312
Grocery and food specialties trade:	
Cash-and-carry wholesalers	185
Chain store warehouses	52
Manufacturers' sales branches	9,724
Wholesale merchants	922
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	128
Paper and paper products trade:	
Wholesale merchants	5
Petroleum and petroleum products trade:	
Wholesale merchants	1
Sporting goods *(0.2 per cent of reported commodity sales)*	1,857
Amusement and sporting goods trade:	
Manufacturers' sales branches	800
Wholesale merchants	310
Automotive trade:	
Manufacturers' sales branches	25
Wholesale merchants	2
Dry goods and apparel trade:	
Wagon distributors	2
Hardware trade:	
Wholesale merchants	675
Paper and paper products trade:	
Wholesale merchants	14
All other trades:	
Manufacturers' sales branches	29
Stationery and stationery supplies *(0.1 per cent of reported commodity sales)*	756
Amusement and sporting goods trade:	
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Chain store warehouses	4
Wholesale merhcnats	58
Dry goods and apparel trade:	
Wholesale merchants	8
Electrical trade:	
Manufacturers' sales branches	401
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Stationery and stationery supplies—Contd.	
General merchandise trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	29
Paper and paper products trade:	
Manufacturers' agents	70
Manufacturers' sales branches	45
Selling agents	23
Wholesale merchants	74
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
All other trades:	
Commission merchants	2
Wholesale merchants	8
Surgical, dental, and hospital equipment and supplies *(0.1 per cent of reported commodity sales)*	1,099
Chemical, drug, and allied products trade:	
Chain store warehouses	3
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	72
Manufacturers' sales branches	415
Wholesale merchants	598
All other trades:	
Wholesale merchants	1
Textile products, not classified elsewhere *(0.8 per cent of reported commodity sales)*	6,831
Dry goods and apparel trade:	
Wholesale merchants	31
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	722
All other trades:	
Drop shippers	32
Manufacturers' sales branches	200
Selling agents	801
Wholesale merchants	5,045
Tin, block *(less than 0.1 per cent of reported commodity sales)*	4
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	4
Tobacco, leaf *(0.6 per cent of reported commodity sales)*	5,376
Farm products (not elsewhere specified) trade:	
Assemblers	2,070
Auction companies	1,024
Commission merchants	1,274
Country buyers	108
Toilet articles *(less than 0.1 per cent of reported commodity sales)*	85
Chemical, drug, and allied products trade:	
Chain store warehouses	9
Wholesale merchants	53
Dry goods and apparel trade:	
Wholesale merchants	22
All other trades:	
Wholesale merchants	1
Toys and games *(0.1 per cent of reported commodity sales)*	646
Amusement and sporting goods trade:	
Manufacturers' sales branches	203
Wholesale merchants	225
Chemical, drug, and allied products trade:	
Wholesale merchants	9
Dry goods and apparel trade:	
Wholesale merchants	64
Electrical trade:	
Wholesale merchants	11
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
General merchandise trade:	
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	56
Wood products *(0.3 per cent of reported commodity sales)*	2,318
Electrical trade:	
Manufacturers' sales branches	613
Forest products (except lumber) trade:	
Manufacturers' sales branches	162
Wagon distributors	16
Wholesale merchants	888
Furniture and house furnishings trade:	
Wholesale merchants	128
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Selling agents	51
Wholesale merchants	383
Wood products—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	28
Manufacturers' sales branches	4
Wholesale merchants	9
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	26
Wool, raw *(less than 0.1 per cent of reported commodity sales)*	94
Farm products (not elsewhere specified) trade:	
Wholesale merchants	94
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	2
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2
Miscellaneous commodities *(1.7 per cent of reported commodity sales)*	14,516
Amusement and sporting goods trade:	
Wholesale merchants	210
Automotive trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Commission merchants	911
Export merchants	38
Manufacturers' sales branches	10
Wholesale merchants	106
Electrical trade:	
Manufacturers' sales branches	4
Wholesale merchants	6
Farm products (not elsewhere specified) trade:	
Brokers	80
Wholesale merchants	172
Farm supplies (except machinery and equipment) trade:	
Brokers	126
Cooperative marketing associations	10
Wholesale merchants	10
Food products (not elsewhere specified) trade:	
Brokers	196
Manufacturers' sales branches	131
Wholesale merchants	83
Forest products (except lumber) trade:	
Wagon distributors	3
Furniture and house furnishing trade:	
Manufacturers' agents	3
General merchandise trade:	
Commission merchants	162
Grocery and food specialties trade:	
Brokers	1,202
Cash-and-carry wholesalers	110
Chain store warehouses	14
Commission merchants	60
Manufacturers' agents	41
Manufacturers' sales branches	996
Selling agents	436
Wholesale merchants	4,260
Hardware trade:	
Wholesale merchants	36
Jewelry and optical goods trade:	
Wholesale merchants	183
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	4
Wholesale merchants	135
Lumber and building materials (other than metal) trade:	
Selling agents	4
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Manufacturers' sales branches	120
Selling agents	6
Wholesale merchants	1,005
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	489
Paper and paper products trade:	
Wholesale merchants	31
Petroleum and petroleum products trade:	
Bulk tank stations	5
District and general sales offices	1
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	411
Wholesale merchants	68
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	105
All other trades:	
Manufacturers' agents	203
Wholesale merchants	2,279

IDAHO

CONTENTS

	Page
Map	414
Table 1.—Summary of wholesale trade, by principal classifications	415
Table 2.—Wholesalers only, by kind of business	415
Table 3.—Wholesale trade, by kind of business	416
Table 4.—Wholesale trade, by type of establishment	418
Table 5.—Number of establishments, by type and kind of business	419
Tables 6, 7.—Net sales and total expenses, by type of wholesale establishment and kind of business	419
Table 8.—Summary of wholesale trade, by character of organization	420
Table 9.—Wholesale trade, by the number of marketing units and kind of business	420
Table 10.—Employees engaged in wholesale trade, by kind of business	421
Table 11.—Classification of wholesale merchants according to net sales, by kind of business	422
Table 12.—Number of establishments, by kind of business, for cities having 20,000 population and over	422
Table 13.—Commodity sales, by kind of business and type of establishment	423

WHOLESALE CENTERS IN IDAHO

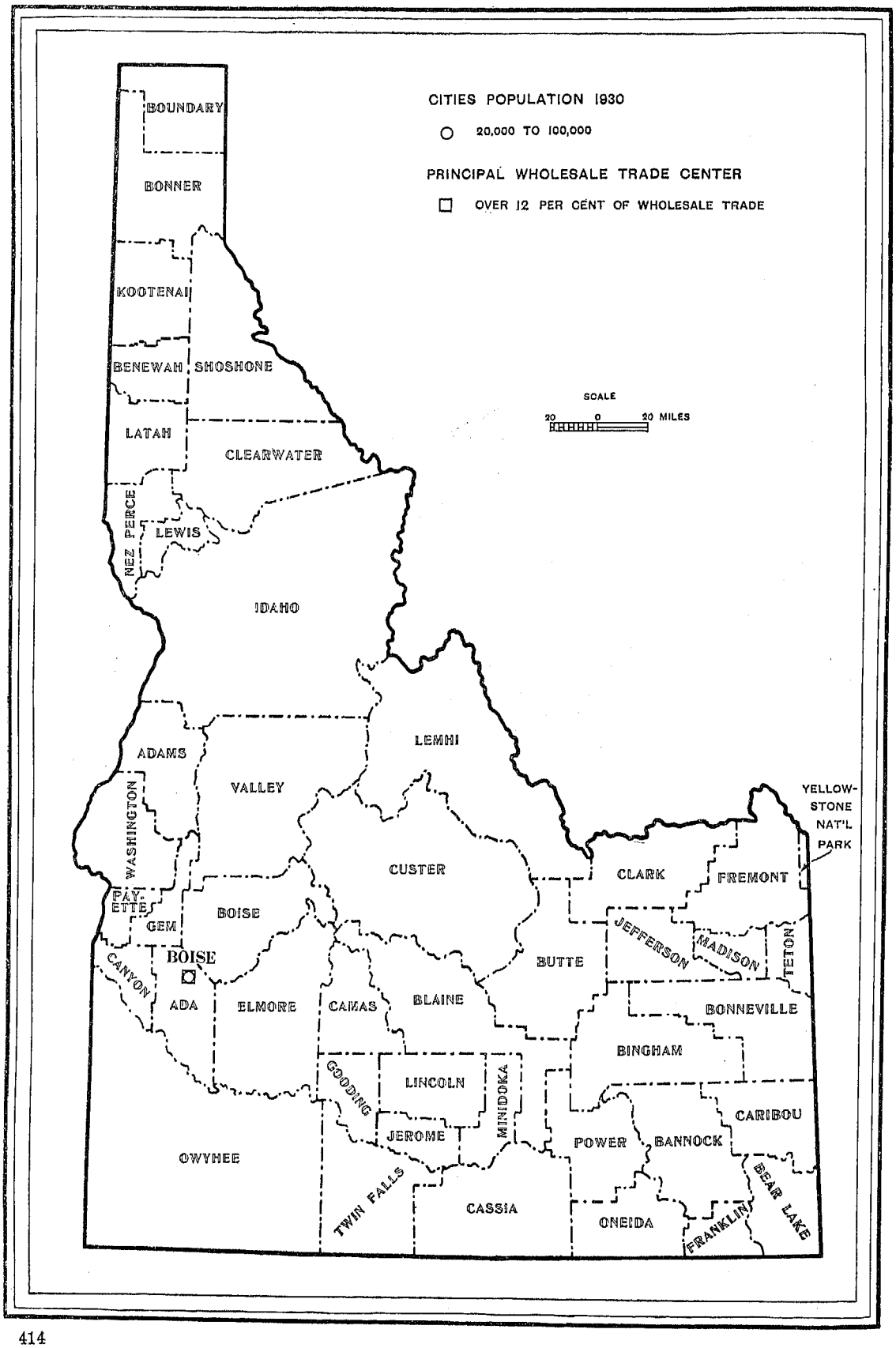

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	681	3,386	2,964	422	$4,523,524	$9,728,657	$10,917,602	$121,193,295	100.00
Amusement and sporting goods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Automotive	12	57	52	5	107,493	193,663	295,090	1,105,087	.91
Chemicals, drugs, and allied products	3	15	14	1	38,205	55,729	41,176	274,608	.23
Dry goods and apparel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	211	560	549	11	735,493	1,568,451	2,966,611	52,513,316	43.33
Farm supplies (except machinery and equipment)	13	189	111	78	107,850	305,948	470,993	3,499,340	2.89
Food products (not elsewhere specified)	149	1,397	1,193	204	1,086,553	2,231,044	826,895	22,243,506	18.35
Furniture and house furnishings	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	52	425	367	58	701,410	1,694,309	3,185,495	20,231,944	16.69
Hardware	7	124	103	21	308,720	564,985	1,340,303	4,601,791	3.80
Iron and steel scrap and other waste materials	6	11	10	1	17,599	35,738	35,145	319,745	.26
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	5	44	39	5	86,692	175,505	170,433	826,405	.68
Machinery, equipment, and supplies (except electrical)	8	43	37	6	66,543	170,727	116,368	804,185	.66
Paper and paper products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	193	383	374	9	929,674	2,198,404	929,959	11,014,830	9.09
Plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	8	31	25	6	56,524	121,959	119,675	1,715,280	1.42
All other	3	31	23	8	47,192	102,811	51,312	796,579	.66

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State	164	1,188	979	209	$2,044,043	$4,225,745	$5,760,552	$36,587,788	100.00	$21,702,447	59.32	$982,569	$865,512
Types of wholesalers:													
Wholesale merchants	160	1,176	968	208	2,024,779	4,151,988	5,708,896	35,978,282	98.33	21,579,250	59.98	982,569	865,512
All other wholesalers[2]	4	12	11	1	19,264	73,757	51,656	609,506	1.67	123,197	20.21		
Amusement and sporting goods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			(x)	
Automotive	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	3	15	14	1	38,205	55,729	41,176	274,608	.75	224,965	81.92	23,077	
Dry goods and apparel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Farm products (not elsewhere specified)	10	70	67	3	115,771	297,519	502,304	3,985,112	10.89	113,212	2.84		303,637
Grain	7	62	59	3	105,597	277,029	474,374	3,502,344	9.57				
Hides, skins, and furs	3	8	8		10,174	20,490	27,930	482,768	1.32	113,212	23.45		303,637
Farm supplies (except machinery and equipment)	5	167	91	76	163,181	308,965	220,235	1,862,933	5.09	1,848,247	99.21		
Food products (not elsewhere specified)	26	150	128	22	203,508	443,867	144,427	3,571,122	9.76	1,953,471	54.70	20,633	
Confectionery and soft drinks	4	16	12	4	19,024	47,570	37,021	260,576	.71	155,837	59.81		
Dairy products	1	(x)		(x)	(x)	(x)		(x)					
Fruits and vegetables (fresh)	12	68	66	2	87,046	226,658	38,644	2,360,828	6.45	1,185,940	50.23		
Meats and meat products	9	65	50	15	96,578	169,379	68,762	946,658	2.59	611,694	64.62	20,633	
Furniture and house furnishings	1					(x)	(x)	(x)	(x)				
Groceries and food specialties	32	320	278	42	569,696	1,186,137	2,292,849	14,331,138	39.17	8,035,838	56.07	103,267	
Groceries (general line)	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Food and grocery specialties	13	49	41	8	71,089	161,226	90,156	1,183,539	3.24	603,089	51.01	103,267	
Bakery products	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Flour	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Flour and feed	5	8	8		9,823	20,802	49,371	288,087					
Other food and grocery specialties	1	(x)	(x)		(x)	(x)	(x)	(x)					
Hardware	7	124	103	21	308,720	564,985	1,340,303	4,601,791	12.58	4,475,901	97.26	426,174	177,200
Iron and steel scrap and other waste materials	6	11	10	1	17,599	35,738	35,145	319,745	.87	108,367	33.89		

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 wagon distributor, 2 supply and machinery distributors, and 1 cooperative buying association.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES, (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Lumber and building materials (other than metal)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Machinery, equipment, and supplies (except electrical)	5	23	19	4	$32,147	$100,233	$83,270	$535,202	1.46	$411,405	76.87	120	$235,248
Paper and paper products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Petroleum and petroleum products	35	86	79	7	186,173	458,985	150,287	2,386,951	6.52	1,072,305	44.92	42,164	----------
Gasoline and oil	4	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Petroleum and petroleum products (general line)	31	78	71	7	177,313	441,114	140,785	2,141,537	5.85	1,056,868	49.35	42,164	----------
Plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Tobacco and tobacco products (except leaf)	7	(x)	(x	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
All other	3	31	23	8	47,192	102,811	51,312	796,579	2.18	474,337	59.55	34,819	----------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (pop. 445,032)												
Total	681	3,386	2,964	422	$4,523,524	$9,728,657	$10,917,602	$121,193,295	100.00	$36,130,805	$1,414,404	$1,104,074
Wholesalers only	164	1,188	979	209	2,044,043	4,225,745	5,760,552	36,587,788	30.19	21,702,447	982,569	805,512
Assemblers and country buyers	327	1,572	1,437	135	1,350,358	2,894,215	3,701,588	66,805,124	55.12	5,362,595	421,695	----------
All other types of wholesale establishments	190	626	548	78	1,129,123	2,608,697	1,395,462	17,800,383	14.69	9,065,763	10,140	298,562
Amusement and sporting goods	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------
Automotive	12	57	52	5	107,493	193,663	295,090	1,105,087	.91	808,436	88,004	30,000
Automobiles and other motor vehicles	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Automotive equipment	5	22	19	3	40,452	81,190	131,475	380,800	.31	208,847	22,715	30,000
Automobile parts (new and used)	5	24	22	2	36,515	57,985	103,877	304,178	.25	136,516	43,934	----------
Tires and tubes	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Chemicals, drugs, and allied products	3	15	14	1	38,205	55,729	41,176	274,608	.23	224,965	23,077	----------
Dry goods and apparel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Electrical	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Farm products (not elsewhere specified)	211	560	549	11	735,493	1,568,451	2,966,611	52,513,316	43.33	2,652,749	336,695	303,637
Grain	164	497	487	10	682,361	1,436,589	2,860,865	48,337,600	39.88	2,514,282	336,695	----------
Grain (general line)	150	468	458	10	663,321	1,407,846	2,796,190	25,577,378	-------	2,514,282	336,695	----------
Wheat	14	29	29	------	19,040	28,743	64,675	22,760,222	-------	----------	----------	----------
Hides, skins, and furs	12	16	16	------	11,771	26,923	38,985	577,403	.48	113,212	----------	303,637
Livestock (other than horses and mules)	31	45	44	1	39,786	109,477	59,173	3,311,782	2.73	25,255	----------	----------
Wool and mohair	4	2	2	------	1,575	4,462	7,588	286,531	.24	----------	----------	----------
Farm supplies (except machinery and equipment)	13	189	111	78	197,859	365,948	470,993	3,499,340	2.89	1,944,101	----------	----------
Food products (not elsewhere specified)	149	1,397	1,193	204	1,086,553	2,231,044	826,895	22,243,508	18.35	6,418,726	105,633	----------
Confectionery and soft drinks	4	16	12	4	19,024	47,570	37,021	260,576	.22	155,837	----------	----------
Dairy products	4	94	79	15	101,481	126,392	170,530	619,989	.51	173,080	----------	----------
Poultry and poultry products	11	86	54	32	72,934	170,171	60,079	1,512,702	1.25	238,071	----------	----------
Dairy and poultry products	11	97	61	36	82,616	233,835	75,695	2,670,339	2.20	43,923	----------	----------
Fruits and vegetables (fresh)	106	993	894	99	647,248	1,352,534	355,737	14,443,528	11.92	3,492,739	85,000	----------
Fruits	20	234	182	52	118,377	191,019	27,160	1,672,777	-------	215,073	----------	----------
Fruits and vegetables (general line)	36	443	424	19	294,067	723,663	136,259	8,186,477	-------	3,175,123	85,000	----------
Produce	3	3	3	------	412	863	----------	17,812	-------	----------	----------	----------
Vegetables	47	313	285	28	234,392	436,989	192,318	4,566,462	-------	101,943	----------	----------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products—Continued.												
Meats and meat products	13	111	93	18	$163,250	$300,542	$127,833	$2,736,372	2.26	$2,314,176	$20,633	----
Meats (cured)	1	(x)	(x)	----	(x)	(x)	----	(x)	----	----	----	----
Meats (fresh)	4	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	----
Meats and meat products (general line)	4	50	37	13	83,958	147,458	52,326	916,436	----	648,340	20,633	----
Meats and provisions	4	54	49	5	76,241	145,182	71,087	1,745,647	----	1,640,683	----	----
Furniture and house furnishings	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----
Groceries and food specialties	52	425	367	58	701,410	1,094,309	3,185,495	20,231,944	16.69	10,198,465	103,267	----
Groceries (general line)	21	293	255	38	538,331	1,120,942	2,385,096	14,940,549	12.33	9,100,455	----	----
Food and grocery specialties	31	132	112	20	163,079	573,367	800,399	5,291,395	4.37	1,098,010	103,267	----
Bakery products	7	38	31	7	54,649	130,302	16,642	383,268	----	36,689	58,267	----
Beans, dried	7	38	36	2	41,793	71,212	540,264	3,132,345	----	328,334	----	----
Flour	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	----
Flour and feed	6	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	----
Other food and grocery specialties	9	33	24	9	32,750	283,083	173,144	708,260	----	93,552	----	----
Hardware	7	124	103	21	308,720	564,935	1,340,303	4,601,791	3.80	4,475,901	426,174	$177,200
Iron and steel scrap and other waste materials	6	11	10	1	17,599	35,738	35,145	319,745	.26	108,367	----	----
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Lumber and building materials (other than metal)	5	44	39	5	86,992	175,505	170,433	826,405	.68	666,596	19,140	37,250
Machinery, equipment, and supplies (except electrical)	8	43	37	6	66,543	170,727	116,368	804,185	.66	616,500	120	293,143
Paper and paper products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Petroleum and petroleum products	193	383	374	9	929,674	2,198,404	929,959	11,014,830	9.09	5,094,048	45,164	143,417
Gasoline and oil	5	10	10	----	9,358	19,995	10,767	281,802	.23	16,837	----	----
Petroleum and petroleum products (general line)	188	373	364	9	920,316	2,178,409	919,192	10,732,908	8.86	5,067,211	45,164	143,417
Plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Tobacco and tobacco products (except leaf)	8	31	25	6	56,524	121,959	119,675	1,715,290	1.42	1,375,603	----	----
All other	3	31	23	8	47,192	102,811	51,312	796,579	.66	474,337	34,819	----
CITIES OF 20,000 TO 50,000 POPULATION												
BOISE (pop. 21,544)	46	359	312	47	$785,019	$1,962,301	$2,059,821	$14,883,500	100.00	$9,272,908	$319,209	$578,655
Automotive	4	16	14	2	33,446	64,462	104,030	530,312	3.62	470,364	16,800	30,000
Food products (not elsewhere specified)	5	42	41	1	65,426	168,123	43,361	1,423,997	9.57	1,363,135	----	----
Groceries and food specialties	8	80	66	14	145,950	398,070	625,164	4,500,242	30.28	1,703,199	----	----
Hardware	3	45	35	10	105,390	293,744	630,408	1,864,802	12.53	1,812,487	132,175	112,174
Machinery, equipment, and supplies (except electrical)	3	6	4	2	9,970	39,859	27,358	270,706	1.82	176,157	120	----
Petroleum and petroleum products	5	52	52	----	145,014	581,019	156,050	2,106,214	14.15	1,122,134	----	13,417
Tobacco and tobacco products (except leaf)	3	14	13	1	23,512	61,530	29,378	938,712	6.31	933,395	----	----
All other [1]	15	104	87	17	196,311	355,494	444,003	3,233,425	21.72	1,692,097	170,114	423,064
CITIES OF 5,000 TO 20,000 POPULATION												
Total	158	1,199	1,063	136	$1,750,938	$3,723,159	$4,501,157	$36,987,944	----	$16,739,441	$404,063	$337,524
COEUR D'ALENE (population 8,297)	8	26	25	1	41,370	71,927	76,083	690,083	----	503,073	----	----
IDAHO FALLS (population 9,429)	40	159	145	14	224,206	525,914	444,054	8,041,840	----	3,782,533	64,893	----
LEWISTON (population 9,403)	27	274	252	22	503,930	1,029,798	1,246,778	8,700,397	----	3,202,913	312,826	37,250
NAMPA (population 8,206)	18	90	82	8	134,046	254,661	284,762	2,830,064	----	1,478,425	20,633	----
POCATELLO (population 16,471)	28	310	263	47	496,816	1,033,484	1,271,584	7,547,664	----	4,492,172	----	300,274
TWIN FALLS (population 8,787)	37	340	296	44	350,474	807,375	1,177,896	9,177,290	----	3,280,325	5,711	----

[1] Includes 1 establishment in dry goods and apparel; 1 electrical; 2 in farm products, not elsewhere specified; 1 in farm supplies except machinery and equipment); 1 in furniture and house furnishings; 2 in iron and steel scrap and other waste materials; 1 in jewelry and optical goods; 1 in leather and leather goods (except gloves and shoes); 2 in lumber and building materials (other than metal); 1 in paper and paper products establishments, and 2 in all other.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	681	3,386	2,964	422	$4,523,524	$9,728,657	$10,917,602	$121,193,295	$36,130,805	29.81	$1,414,404	$1,104,074	$177,963
Wholesalers only	164	1,188	979	209	2,044,043	4,225,745	5,760,552	36,587,788	21,702,447	59.32	982,509	805,512	223,006
Wholesale merchants	160	1,176	968	208	2,024,779	4,151,988	5,708,896	35,978,282	21,579,250	59.98	982,509	805,512	224,864
All other wholesalers [1]	4	12	11	1	19,264	73,757	51,656	609,506	123,197	20.21			152,376
Bulk tank stations	157	297	295	2	743,501	1,737,206	776,748	8,615,300	4,011,743	46.57	3,000	143,417	54,874
Chain store warehouses	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Manufacturers' sales branches	22	267	212	55	299,675	655,200	407,023	5,752,032	3,235,714	56.25	7,140	95,145	261,456
Cooperative sales agencies	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)				
Agents and brokers	9	40	23	17	47,855	120,636	20,288	1,728,705	400,000	23.14			192,085
Brokers	2	(x)	(x)		(x)	(x)		(x)					
Commission merchants	4	36	20	16	38,646	97,516	25,364	645,809					161,452
Manufacturers' agents	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Assemblers and country buyers	327	1,572	1,437	135	1,350,358	2,894,215	3,761,588	66,805,124	5,362,595	8.03	421,695		204,297
Assemblers	146	549	513	36	544,006	1,227,274	554,788	16,915,565	4,509,451	26.66			115,860
Country buyers on salary or commission	36	101	96	5	92,041	152,571	179,901	5,322,014	97,579	1.83			147,833
Cooperative marketing associations	29	252	173	79	222,783	600,168	970,201	6,677,193	429,567	6.43	85,000		230,248
Elevators (independent)	11	37	34	3	59,256	104,663	122,717	2,398,649	74,140	3.09	330,695		218,059
Elevators (line)	91	205	205	0	286,941	621,233	1,999,862	33,367,968	47,156	.14			366,680
Packers and shippers	14	428	416	12	145,331	188,306	24,029	2,123,736	204,702	9.64			151,695
CITIES OF 20,000 TO 50,000 POPULATION													
BOISE	48	359	312	47	$785,019	$1,962,301	$2,059,821	$14,883,500	$9,272,968	62.30	$319,209	$676,055	
Wholesalers only	32	241	205	36	534,041	1,059,167	1,519,151	8,224,294	5,101,716	62.03	319,209	505,238	
All other types	14	118	107	11	250,978	903,134	540,670	6,659,206	4,171,252	62.64		13,417	

[1] Includes 1 wagon distributor, 2 supply and machinery distributors, and 1 cooperative buying association.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants (including jobbers)[1]	Manufacturers' sales branches	Assemblers and country buyers	All other types[2]
The State	**681**	**162**	**22**	**327**	**170**
Amusement and sporting goods	1	1			
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	1	1			
Automotive	12	11	1		
Automobiles and other motor vehicles	1	1			
Automotive equipment	5	5			
Automobile parts (new and used)	5	5			
Tires and tubes	1		1		
Chemicals, drugs, and allied products	3	3			
Chemicals	2	2			
Paints, varnishes, lacquers, and enamels	1	1			
Dry goods and apparel	1	1			
Dry goods (general line)	1	1			
Electrical	1	1			
Electrical goods (including appliances)	1	1			
Farm products (not elsewhere specified)	211	10		201	
Grain	164	7		157	
Hides, skins, and furs	12	3		9	
Livestock (other than horses and mules)	31			31	
Wool and mohair	4			4	
Farm supplies (except machinery and equipment)	13	5		8	
Farm supplies (except feed and fertilizer)	11	5		6	
Feed	2			2	
Food products (not elsewhere specified)	149	26	7	109	7
Confectionery and soft drinks	4	4			
Dairy products	4	1	1	2	
Poultry and poultry products	11			11	
Dairy and poultry products	11		2	9	
Fruits and vegetables (fresh)	106	12		87	7
Meats and meat products	13	9	4		
Furniture and house furnishings	2	1	1		
Furniture	1		1		
House furnishings	1	1			
Groceries and food specialties	52	30	9	9	4
Groceries (general line)	21	18			3
Food and grocery specialties	31	12	9	9	1
Hardware	7	7			
Iron and steel scrap and other waste materials	6	6			
Jewelry and optical goods	2	2			
Leather and leather goods (except gloves and shoes)	1	1			
Lumber and building materials (other than metal)	5	4	1		
Construction and buildings materials (other than metal and wood)	5	4	1		
Machinery, equipment, and supplies (except electrical)	8	5	2		1
Commercial equipment and supplies	1				1
Construction equipment and supplies	1	1			
Farm machinery and equipment	2	1	1		
Manufacturing, mining, and drilling machinery, equipment, and supplies	2	1	1		
Professional equipment and supplies	1	1			
Service equipment and supplies	1	1			
Paper and paper products	1	1			
Petroleum and petroleum products	193	35			158
Plumbing and heating equipment and supplies	2	2			
Tobacco and tobacco products (except leaf)	8	7	1		
All other	3	3			
Textiles and textile materials (other than dry goods)	2	2			
Miscellaneous kinds of business	1	1			

[1] Includes "Supply and machinery distributors."

[2] The 170 "All other types" consist of the following:

Brokers	2	Commission merchants	4	Manufacturers' agents	3
Fruits and vegetables (fresh)	2	Fruits and vegetables (fresh)	4	Groceries (general line)	1
Bulk tank stations	157	Cooperative buying association	1	Commercial equipment and supplies	1
Petroleum and petroleum products	157	Groceries (general line)	1	Petroleum and petroleum products	1
Chain store warehouses	1	Cooperative sales agencies	1	Wagon distributors	1
Groceries (general line)	1	Fruits and vegetables (fresh)	1	Food and grocery specialties	1

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

(In thousands of dollars)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES				EXPENSES			
	Total	Wholesale[1] merchants, including jobbers	Assemblers and country buyers	All other	Tota	Wholesale[1] merchants, including jobbers	Assemblers and country buyers	All other
The State	**$121,193**	**$86,215**	**$66,806**	**$18,172**	**$9,729**	**$4,209**	**$2,894**	**$2,626**
Amusement and sporting goods	(x)	(x)			(x)	(x)		
Automotive	1,105	830		275	194	185		9
Chemicals, drugs, and allied products	275	275			56	56		
Dry goods and apparel	(x)	(x)			(x)	(x)		
Electrical	(x)	(x)			(x)	(x)		
Farm products (not elsewhere specified)	52,513	3,985	48,528		1,568	297	1,271	
Farm supplies (except machinery and equipment)	3,499	1,863	1,636		366	309	57	
Food products (not elsewhere specified)	22,243	3,571	12,893	5,779	2,231	444	1,234	553
Furniture and house furnishings	(x)	(x)		15	(x)	(x)		2
Groceries and food specialties	20,232	13,958	3,749	2,525	1,694	1,169	332	193
Hardware	4,602	4,602			565	565		
Iron and steel scrap and other waste materials	320	320			36	36		
Jewelry and optical goods	(x)	(x)			(x)	(x)		
Leather and leather goods	(x)	(x)			(x)	(x)		
Lumber and building materials (other than metal)	826	711		115	176	143		33
Machinery, equipment, and supplies (except electrical)	804	535		269	171	100		71
Paper and paper products	(x)	(x)			(x)	(x)		
Petroleum and petroleum products	11,015	2,387		8,628	2,198	459		1,739
Plumbing and heating equipment and supplies	(x)	(x)			(x)	(x)		
Tobacco and tobacco products (except leaf)	1,715	1,149		566	122	96		26
All other	797	797			103	103		

[1] Includes "Supply and machinery distributors."

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	681	3,386	2,964	422	$4,523,524	$9,728,657	$121,193,295	100.00
Individual	135	452	404	48	402,460	816,572	12,237,717	10.10
Partnership	72	334	320	14	412,712	1,188,518	10,827,329	8.93
Corporation	441	2,303	2,025	278	3,447,930	7,202,854	90,802,512	74.97
Cooperative association	32	293	211	82	256,362	511,057	7,234,239	5.97
Not indicated	1	4	4		4,060	9,656	31,498	.03

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

(Net sales and expenses expressed in thousands of dollars)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	681	$121,193	$9,729	246	$44,071	100.00	$3,671	22	$4,308	$403	47	$10,578	$855
Amusement and sporting goods	1	(x)	(x)	1	(x)		(x)						
Automotive	12	1,105	194	9	596	1.35	116						
Chemicals, drugs, and allied products	3	275	56	2	(x)		(x)						
Dry goods and apparel	1	(x)	(x)	1	(x)		(x)						
Electrical	1	(x)	(x)	1	(x)		(x)						
Farm products (not elsewhere specified)	211	52,513	1,568	82	14,194	32.21	677	2	224	12	13	3,104	103
Farm supplies (except machinery and equipment)	13	3,499	366	4	650	1.47	24	3	1,333	125			
Food products (not elsewhere specified)	149	22,243	2,231	97	11,037	25.04	931	5	323	33	10	2,084	110
Furniture and house furnishings	2	(x)	(x)	1	(x)		(x)						
Groceries and food specialties	52	20,232	1,694	18	10,922	24.78	967	5	1,707	123	9	2,727	184
Hardware	7	4,602	565	4	2,908	6.60	382				2	1,412	120
Iron and steel scrap and other waste materials	6	320	36	2	9	.02	4	3	250	26	1	61	6
Jewelry and optical goods	2	(x)	(x)										
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	1	(x)		(x)						
Lumber and building materials (other than metal)	5	826	176	2	(x)		(x)	2	(x)	(x)			
Machinery, equipment, and supplies (except electrical)	8	804	171	4	306	.69	70				1	207	28
Paper and paper products	1	(x)	(x)								1	(x)	(x)
Petroleum and petroleum products	193	11,015	2,198	10	627	1.42	77				8	343	43
Plumbing and heating equipment and supplies	2	(x)	(x)	1	(x)		(x)						
Tobacco and tobacco products (except leaf)	8	1,715	122	4	901	2.04	78	2	(x)	(x)	1	(x)	(x)
All other	3	797	103	2	367	.83	66				1	430	37

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	102	$11,128	$1,882	39	$25,411	$538	185	$17,887	$1,823	40	$7,809	$757
Automotive	1	88	23				1	275	9	1	146	46
Chemicals, drugs, and allied products	1	(x)	(x)									
Farm products (not elsewhere specified)	30	1,818	136	9	22,425	20	64	9,132	502	11	1,616	118
Farm supplies (except machinery and equipment)	3	1,255	188							3	261	29
Food products (not elsewhere specified)	5	974	120	13	2,583	420	5	3,422	389	14	1,820	219
Furniture and house furnishings				1	(x)	(x)						
Groceries and food specialties	4	1,149	98	1	19	2	7	273	67	8	3,435	253
Hardware	1	282	63									
Jewelry and optical goods				2	(x)	(x)						
Lumber and building materials (other than metal)	1	(x)	(x)									
Machinery, equipment, and supplies (except electrical)	3	291	73									
Petroleum and petroleum products	53	5,119	1,120	13	318	79	106	4,077	787	3	531	92
Plumbing and heating equipment and supplies							1	(x)	(x)			
Tobacco and tobacco products (except leaf)							1	(x)	(x)			

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	681	291	3,386	2,964	422	$4,523,524	203	$438,060	68	$236,639	3,115	$3,846,825	2,453	2,913	4,404	3,455
Amusement and sporting goods	1	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	12	7	57	52	5	107,493	14	29,637	1	3,000	42	74,85	51	54	54	50
Automobiles and other motor vehicles	1	------	(x)	(x)	------	------	------	------	------	------	(x)	(x)	------	------	------	------
Automobile equipment	5	6	22	19	3	40,542	8	19,020	1	3,000	13	18,522	16	16	18	18
Automobile parts (new and used)	5	1	24	22	2	36,515	6	10,617	------	------	18	25,898	21	22	22	21
Tires and tubes	1	------	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	3	------	15	14	1	38,205	------	------	------	------	15	38,205	14	14	15	15
Dry goods and apparel	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	211	86	560	549	11	735,493	1	2,223	1	2,500	558	730,770	457	589	733	491
Grain	164	34	497	487	10	682,361	------	------	------	------	497	682,361	409	531	672	439
Hides, skins, and furs	12	14	16	16	------	11,771	1	2,223	1	2,500	14	7,048	13	13	14	14
Livestock (other than horses and mules)	31	36	45	44	1	39,786	------	------	------	------	45	39,786	33	44	46	37
Wool and mohair	4	2	2	2	------	1,575	------	------	------	------	2	1,575	2	1	1	1
Farm supplies (except machinery and equipment)	13	11	189	111	78	197,859	------	------	3	18,700	186	179,159	113	142	181	172
Food products (not elsewhere specified)	149	117	1,397	1,193	204	1,086,553	45	85,022	27	68,509	1,325	932,422	712	964	2,063	1,457
Confectionery and soft drinks	4	6	16	12	4	19,024	------	------	------	------	16	19,024	14	21	16	14
Dairy products	4	1	94	79	15	101,481	3	4,903	1	3,445	90	93,133	78	89	94	93
Poultry and poultry products	11	6	86	54	32	72,934	------	------	------	------	86	72,934	79	77	75	86
Dairy and poultry products	11	5	97	61	36	82,616	------	------	7	12,371	90	70,245	79	110	102	143
Fruits and vegetables (fresh)	106	90	993	894	99	647,248	26	52,612	14	39,638	953	554,998	357	549	1,666	1,011
Meats and meat products	13	9	111	93	18	163,250	16	28,107	5	13,055	90	122,088	105	108	110	110
Furniture and house furnishings	2	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	52	22	425	367	58	701,410	52	107,230	21	75,999	352	518,181	381	386	558	517
Groceries (general line)	21	2	293	255	38	538,331	28	90,198	17	60,304	248	387,829	268	263	363	360
Food and grocery specialties	31	20	132	112	20	163,079	24	17,032	4	15,695	104	130,352	113	123	195	157
Hardware	7	------	124	103	21	308,720	8	18,475	3	31,370	113	258,875	142	150	148	144
Iron and steel scrap and other waste materials	6	8	11	10	1	17,599	1	720	------	------	10	16,879	11	12	10	11
Jewelry and optical goods	2	------	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	5	1	44	39	5	86,692	7	16,121	3	11,007	34	59,564	45	47	46	45
Machinery, equipment, and supplies (except electrical)	8	3	43	37	6	66,543	11	24,326	1	3,300	31	38,917	32	35	36	37
Paper and paper products	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	193	24	383	374	9	920,674	25	62,936	5	13,962	353	852,776	366	395	399	380
Plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	8	6	31	25	6	50,524	11	20,547	1	3,900	19	32,077	30	30	30	30
All other	3	3	31	23	8	47,102	13	24,126	------	------	18	23,066	31	31	64	31

[1] Establishments in most cases reported average number of employees on pay roll during 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in cities and towns under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld in order to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	162	$36,215	$4,209	28	$347	$75	27	$993	$219	27	$1,865	$309	27	$3,714	$691
Amusement and sporting goods	1	(x)	(x)	1	(x)	(x)									
Automotive	11	330	185				3	90	14	5	330	76	3	410	95
Chemicals, drugs, and allied products	3	275	50				1	(x)	(x)				2	(x)	(x)
Dry goods and apparel	1	(x)	(x)												
Electrical	1	(x)	(x)												
Farm products (not elsewhere specified)	10	3,985	297	1	16	2	1	35	4	4	27	17	1	126	5
Farm supplies (except machinery and equipment)	5	1,863	309	1	9	10							1	147	22
Food products (not elsewhere specified)	26	3,571	444	5	48	5	4	147	32	5	360	47	2	268	51
Furniture and house furnishings	1	(x)	(x)	1	(x)	(x)									
Groceries and food specialties	30	13,958	1,169	5	55	15	3	119	21	2	141	48	1	(x)	(x)
Hardware	7	4,602	565							1	86	5			
Iron and steel scrap and other waste materials	6	320	36	2	8	4	1	30	3	2	128	12	1	145	17
Jewelry and optical goods	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)						
Leather and leather goods (except gloves and shoes)	1	(x)	(x)							1	(x)	(x)			
Lumber and building materials (other than metal)	4	(x)	(x)										3	(x)	(x)
Machinery, equipment, and supplies (except electrical)	5	535	100	1	(x)	(x)	2	(x)	(x)						
Paper and paper products	1	(x)	(x)										1	(x)	(x)
Petroleum and petroleum products	35	2,387	459	9	137	21	11	416	79	6	473	85	7	880	167
Plumbing and heating equipment and supplies	2	(x)	(x)										1	(x)	(x)
Tobacco and tobacco products (except leaf)	7	(x)	(x)	1	(x)	(x)				1	(x)	(x)	3	540	50
All other	3	797	103										1	105	52

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	22	$5,379	$712	4	$1,302	$89	6	$2,746	$236	17	$11,362	$1,139	4	$8,507	$739
Dry goods and apparel	1	(x)	(x)												
Electrical	1	(x)	(x)												
Farm products (not elsewhere specified)	1	(x)	(x)	1	(x)	(x)							1	(x)	(x)
Farm supplies (except machinery and equipment)							1	474	71	2	1,233	206			
Food products (not elsewhere specified)	8	1,909	274	1	354	29	1	425	6						
Groceries and food specialties	3	711	32				3	1,417	122	11	7,378	576	2	(x)	(x)
Hardware	1	282	62							4	2,751	357	1	1,483	141
Lumber and building materials (other than metal)				1	(x)	(x)									
Machinery, equipment, and supplies (except electrical)	2	(x)	(x)												
Petroleum and petroleum products	2	481	107												
Plumbing and heating equipment and supplies	1	(x)	(x)												
Tobacco and tobacco products (except leaf)	1	(x)	(x)	1	(x)	(x)									
All other	1	262	14				1	430	37						

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semi-jobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

[Table 12 is omitted for Idaho. The data for Boise, the only city having 20,000 population and over are shown in Table 3.]

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[An (x) indicates that the amount must be withheld in order to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
The State	$121,193	$30,749	25.4	Iron and steel scrap and other waste materials	$320	$316	98.8
Amusement and sporting goods	(x)	(x)	(x)	Jewelry and optical goods	(x)	(x)	(x)
Automotive	1,105	608	55.0	Leather and leather goods (except gloves and shoes)	(x)	(x)	(x)
Chemicals, drugs, and allied products	275	37	13.4	Lumber and building materials (other than metal)	826	519	62.8
Dry goods and apparel	(x)	(x)	(x)	Machinery, equipment, and supplies (except (electrical)	804	773	96.1
Electrical	(x)	(x)	(x)	Paper and paper products	(x)	(x)	(x)
Farm products (not elsewhere specified)	52,513	821	1.6	Petroleum and petroleum products	11,015	5,924	53.8
Farm supplies (except machinery and equipment)	3,499	1,975	56.4	Plumbing and heating equipment and supplies	(x)	(x)	(x)
Food products (not elsewhere specified)	22,243	7,535	33.9	Tobacco and tobacco products (except leaf)	1,715	960	55.9
Furniture and house furnishings	(x)	(x)	(x)	All other	797	535	67.1
Groceries and food specialties	20,232	7,260	35.9				
Hardware	4,602	2,515	54.7				

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$121,193
Sales not reported by commodities	*90,444*
Reported commodity sales (100 per cent)	30,749
Automobiles, trucks, and tractors, new and used *(0.4 per cent of reported commodity sales)*	110
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	68
Wholesale merchants	42
Automotive equipment, parts, and accessories *(2.1 per cent of reported commodity sales)*	641
Automotive trade:	
Manufacturers' sales branches	265
Wholesale merchants	277
Electrical trade:	
Wholesale merchants	82
Petroleum and petroleum products trade:	
Bulk tank stations	5
All other trades:	
Wholesale merchants	12
Bakery products (cakes, biscuits, crackers, etc.) *(0.7 per cent of reported commodity sales)*	207
Grocery and food specialties trade:	
Chain-store warehouses	30
Manufacturers' sales branches	126
Wagon distributors	31
Wholesale merchants	20
Barbers' equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
Building materials not classified elsewhere *(0.2 per cent of reported commodity sales)*	59
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	8
Wholesale merchants	51
Canned goods (food products) *(4.1 per cent of reported commodity sales)*	1,275
Food products (except grocery) trade:	
Manufacturers' sales branches	28
Grocery and food specialties trade:	
Chain-store warehouses	227
Manufacturers' agents	57
Wholesale merchants	963
Cement, lime, and plaster *(less than 0.1 per cent of reported commodity sales)*	6
Lumber and building materials (other than metal) trade:	
Wholesale merchants	6
Chemicals, refined, and/or related products *(0.1 per cent of reported commodity sales)*	$42
Chemical, drug, and allied products trade:	
Wholesale merchants	37
Petroleum and petroleum products trade:	
Bulk tank stations	1
All other trades:	
Wholesale merchants	4
Cigars, cigarettes, and tobacco (except leaf) *(3.6 per cent of reported commodity sales)*	1,116
Grocery and food specialties trade:	
Chain-store warehouses	125
Wholesale merchants	122
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	566
Wholesale merchants	303
Clothing and furnishings, men's and boys' *(0.2 per cent of reported commodity sales)*	52
Dry goods and apparel trade:	
Wholesale merchants	52
Confectionery and soft drinks *(0.6 per cent of reported commodity sales)*	197
Grocery and food specialties trade:	
Chain-store warehouses	27
Wholesale merchants	79
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	91
Dairy products and eggs *(7.8 per cent of reported commodity sales)*	2,411
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,101
Grocery and food specialties trade:	
Chain-store warehouses	76
Manufacturers' agents	17
Manufacturers' sales branches	14
Wholesale merchants	203
Drugs and drug sundries *(less than 0.1 per cent of reported commodity sales)*	5
All trades:	
Wholesale merchants	5
Dry goods not elsewhere classified *(less than 0.1 per cent of reported commodity sales)*	1
Dry goods and apparel trade:	
Wholesale merchants	1
Electrical appliances, equipment, and supplies *(0.3 per cent of reported commodity sales)*	87
Automotive trade:	
Wholesale merchants	46
Electrical trade:	
Wholesale merchants	41
Feeds (mixed and other) *(0.3 per cent of reported commodity sales)*	$101
Farm products (not elsewhere specified) trade:	
Wholesale merchants	77
Grocery and food specialties trade:	
Wholesale merchants	24
Fertilizer and fertilizer materials *(less than 0.1 per cent of reported commodity sales)*	3
All trades:	
Wholesale merchants	3
Fish and sea foods (fresh and processed) *(less than 0.1 per cent of reported commodity sales)*	4
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Grocery and food specialties trade:	
Chain-store warehouses	3
Fruits and vegetables (fresh and dried) *(11.1 per cent of reported commodity sales)*	3,420
Food products (not elsewhere specified) trade:	
Assemblers	1,784
Commission merchants	338
Wholesale merchants	1,236
Grocery and food specialties trade:	
Chain-store warehouses	15
Manufacturers' agents	4
Wholesale merchants	43
Furniture, wooden and metal *(0.1 per cent of reported commodity sales)*	15
Furniture and house furnishings trade:	
Manufacturers' sales branches	15
Glass, sheet *(0.7 per cent of reported commodity sales)*	207
Hardware trade:	
Wholesale merchants	44
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	19
Wholesale merchants	144
Grain (wheat, corn, oats, etc.) *(1.2 per cent of reported commodity sales)*	359
Farm products (not elsewhere specified) trade:	
Assemblers	224
Wholesale merchants	135
Groceries (except canned goods) *(15.5 per cent of reported commodity sales)*	4,771
Farm products (not elsewhere specified) trade:	
Wholesale merchants	77
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	363

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities in each classification see complete text, p. 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries—Continued.	
Grocery and food specialties trade:	
Chain-store warehouses	$534
Cooperative marketing associations	609
Manufacturers' agents	391
Manufacturers' sales branches	211
Wholesale merchants	2,586
Hardware (*7.3 per cent of reported commodity sales*)	2,237
Hardware trade:	
Wholesale merchants	2,233
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	2
Wholesale merchants	2
Hay, straw, and alfalfa (*less than 0.1 per cent of reported commodity sales*)	12
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	8
Hides, skins, and raw furs (*0.9 per cent of reported commodity sales*)	276
Farm products (not elsewhere specified) trade:	
Wholesale merchants	272
Iron and steel scrap and other waste materials trade:	
Wholesale merchan s	4
House furnishings and supplies (*0.2 per cent of reported commodity sales*)	68
Furniture and house furnishings trade:	
Wholesale merchants	5
Grocery and food specialties trade:	
Chain-store warehouses	12
Manufacturers' agents	15
Wholesale merchants	36
Iron and steel and products (except as classified) (*0.3 per cent of reported commodity sales*)	104
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	65
Lumber and building materials (other than metal) trade:	
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	30
Junk and scrap (*0.8 per cent of reported commodity sales*)	188
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	188
Leather and cut stock (*less than 0.1 per cent of reported commodity sales*)	2
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	2
Luggage, saddlery, harness, and gloves (except dress) (*0.3 per cent of reported commodity sales*)	90
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	66
All other trades:	
Wholesale merchants	24
Lumber, rough and dressed (*0.1 per cent of reported commodity sales*)	23
Lumber and building materials (other than metal) trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (industrial) (*1.4 per cent of reported commodity sales*)	416
Automotive trade:	
Manufacturers' sales branches	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	58
Wholesale merchants	317
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	33
Machinery, equipment, and supplies (farm and garden) (*0.5 per cent of reported commodity sales*)	$155
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	90
Wholesale merchants	52
Meats and meat products (fresh and cured) (*5.5 per cent of reported commodity sales*)	1,701
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,638
Grocery and food specialties trade:	
Wholesale merchants	63
Notions and dry goods (small wares) (*0.6 per cent of reported commodity sales*)	178
Dry goods and apparel trade:	
Wholesale merchants	178
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	26
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
Oils, animal and vegetable (*0.1 per cent of reported commodity sales*)	30
Farm products (not elsewhere specified) trade:	
Wholesale merchants	8
Hardware trade:	
Wholesale merchants	22
Optical goods (*0.2 per cent of reported commodity sales*)	51
Jewelry and optical goods trade:	
Wholesale merchants	51
Paints, varnishes, and lacquers (*1.1 per cent of reported commodity sales*)	327
Hardware trade:	
Wholesale merchants	136
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	68
Wholesale merchants	123
Paper (wrapping, book, wall paper, etc.) (*0.4 per cent of reported commodity sales*)	129
Paper and paper products trade:	
Wholesale merchants	124
All other trades:	
Wholesale merchants	5
Paper products (*less than 0.1 per cent of reported commodity sales*)	8
All trades:	
Wholesale merchants	8
Petroleum and petroleum products (*19.4 per cent of reported commodity sales*)	5,981
Electrical trade:	
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	26
Petroleum and petroleum products trade:	
Bulk tank stations	5,737
Manufacturers' agents	13
Wholesale merchants	168
Piece goods, all kinds (*less than 0.1 per cent of reported commodity sales*)	10
Dry goods and apparel trade:	
Wholesale merchants	10
Plumbing and heating equipment and supplies (*0.2 per cent of reported commodity sales*)	56
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	56
Radio sets, parts, and accessories (*0.1 per cent of reported commodity sales*)	31
Automotive trade:	
Wholesale merchants	10
Electrical trade:	
Wholesale merchants	21
Refrigerators, mechanical (household and commercial) (*0.2 per cent of reported commodity sales*)	$55
Electrical trade:	
Wholesale merchants	55
Second-hand merchandise (all kinds) (*0.2 per cent of reported commodity sales*)	48
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	48
Seeds (field and garden) and bulbs (*6.4 per cent of reported commodity sales*)	1,954
Farm supplies (except machinery and equipment) trade:	
Assemblers	721
Wholesale merchants	1,233
Shoes and other footwear (including rubber) (*less than 0.1 per cent of reported commodity sales*)	2
Automotive trade:	
Manufacturers' sales branches	2
Soaps and toilet preparations (*0.7 per cent of reported commodity sales*)	218
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	28
Grocery and food specialties trade:	
Chain-store warehouses	70
Wholesale merchants	110
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	9
All other trades:	
Wholesale merchants	1
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	35
Paper and paper products trade:	
Wholesale merchants	35
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	48
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	48
Textile products not elsewhere classified (*0.2 per cent of reported commodity sales*)	68
All trades:	
Wholesale merchants	68
Wood products (*1.8 per cent of reported commodity sales*)	541
Hardware trade:	
Wholesale merchants	72
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	17
Wholesale merchants	47
All other trades:	
Wholesale merchants	405
Wool, raw (*0.1 per cent of reported commodity sales*)	24
Farm products (not elsewhere specified) trade:	
Wholesale merchants	24
Miscellaneous commodities (*1.8 per cent of reported commodity sales*)	502
Dry goods and apparel trade:	
Wholesale merchants	45
Food products (except groceries) trade:	
Manufacturers' sales branches	18
Grocery and food specialties trade:	
Chain-store warehouses	186
Manufacturers' agents	3
Wholesale merchants	237
Hardware trade:	
Wholesale merchants	8
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	31
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	23