

# LOUISIANA

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# WHOLESALE CENTERS IN LOUISIANA

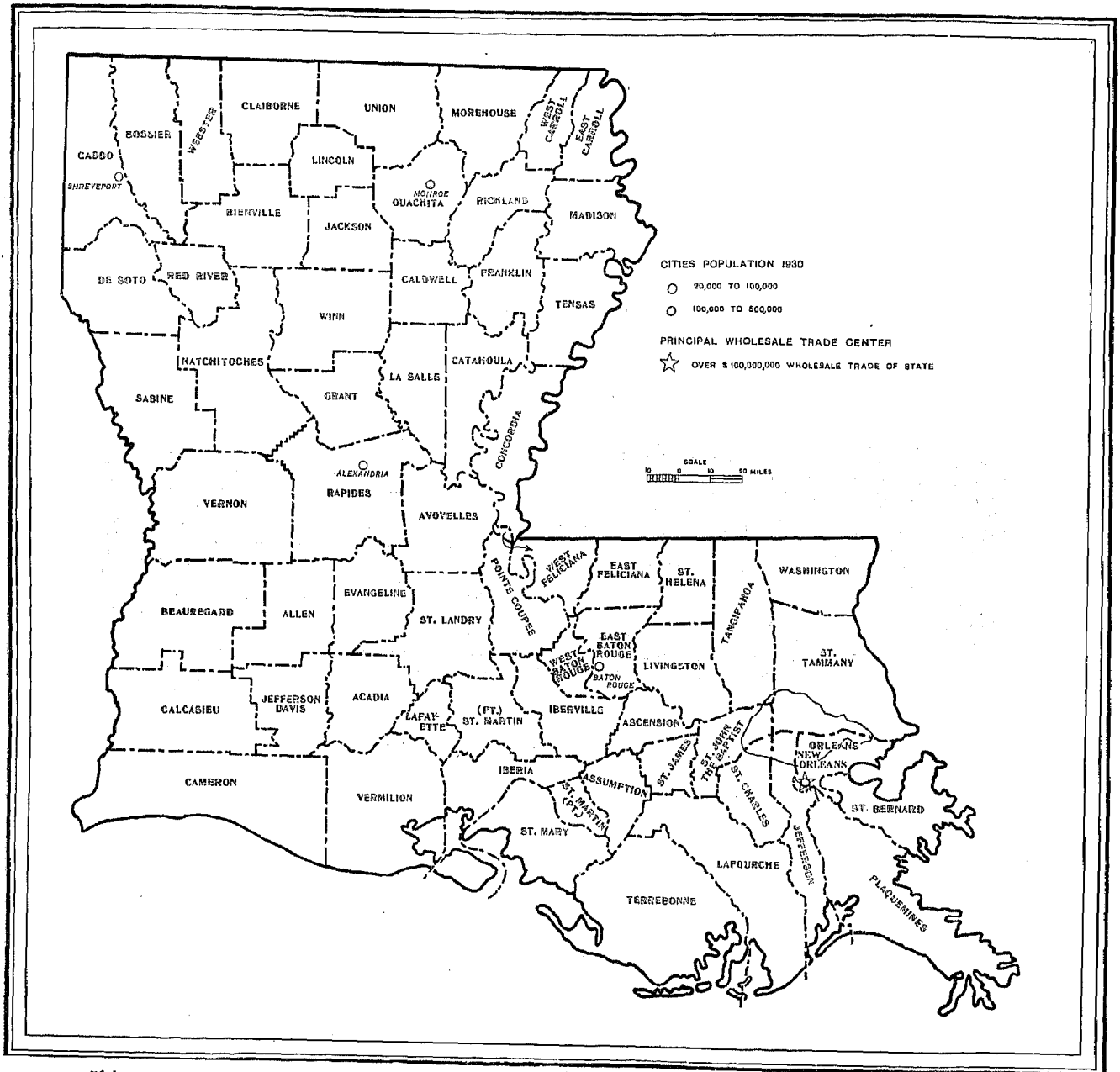


TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
<b>The State</b> .....	<b>1,729</b>	<b>17,493</b>	<b>16,226</b>	<b>2,267</b>	<b>\$29,396,618</b>	<b>\$88,269,954</b>	<b>\$58,965,589</b>	<b>\$896,197,033</b>	<b>100.00</b>
Amusement and sporting goods.....	17	237	120	117	379,471	761,138	61,251	3,137,510	0.38
Automotive.....	49	808	632	176	1,316,898	2,673,672	1,937,169	15,353,279	1.83
Chemicals, drugs, and allied products.....	38	866	682	184	1,484,409	2,731,479	2,537,317	19,322,499	2.31
Dry goods and apparel.....	68	883	742	141	1,743,016	3,807,670	4,138,021	30,272,342	3.62
Electrical.....	26	481	403	78	769,117	1,674,572	1,116,569	14,947,415	1.79
Farm products (not elsewhere specified).....	248	1,280	1,118	162	1,923,830	10,803,208	12,294,545	212,979,476	25.47
Farm supplies (except machinery and equipment).....	23	514	487	27	818,523	2,044,159	1,660,349	14,003,890	1.67
Food products (not elsewhere specified).....	245	2,100	1,901	199	2,519,175	5,434,590	1,697,003	67,552,898	8.08
Forest products (except lumber).....	42	208	199	9	175,801	280,244	219,561	2,343,837	.28
Furniture and house furnishings.....	21	182	152	30	392,247	714,612	487,537	5,000,943	.60
General merchandise.....	4	19	17	2	26,404	62,461	10,950	563,999	.07
Groceries and food specialties.....	295	3,291	2,912	379	5,027,689	13,361,599	13,611,011	246,679,651	29.50
Hardware.....	26	676	579	97	1,189,434	2,432,960	3,329,865	15,039,309	1.80
Iron and steel scrap and other waste materials.....	21	107	103	4	193,954	235,067	215,959	3,453,794	.41
Jewelry and optical goods.....	6	54	39	15	87,181	233,341	183,066	525,286	.06
Leather and leather goods (except gloves and shoes).....	8	39	34	5	56,564	113,053	172,932	473,423	.06
Lumber and building materials (other than metal).....	73	1,122	992	130	2,034,014	4,687,026	2,668,035	42,626,348	5.10
Machinery, equipment, and supplies (except electrical).....	124	1,718	1,527	191	3,474,938	6,220,335	5,887,624	36,106,156	4.32
Metals and minerals (except petroleum and scrap).....	28	462	421	41	799,889	1,743,023	706,080	23,315,785	2.79
Paper and paper products.....	19	278	219	59	471,521	745,027	723,615	4,267,052	.51
Petroleum and petroleum products.....	279	1,283	1,222	61	2,632,165	4,686,770	2,264,014	39,780,470	4.76
Plumbing and heating equipment and supplies.....	24	264	222	42	420,502	832,032	722,630	4,815,976	.57
Tobacco and tobacco products (except leaf).....	23	259	211	48	372,955	721,338	383,273	13,924,578	1.66
All other.....	22	302	232	70	486,921	1,040,073	1,629,263	19,711,617	2.36

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALEERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE (pop. 2,101,593)</b>													
Total.....	882	11,035	9,588	1,497	\$17,688,188	\$41,684,959	\$36,437,476	\$395,738,964	100.00	\$175,188,592	44.27	\$3,074,381	\$34,277,228
<b>Types of wholesalers:</b>													
Service wholesalers.....	826	10,147	8,718	1,429	15,869,380	38,261,316	33,353,945	369,604,330	93.40	163,140,390	44.14	2,989,331	24,337,873
Exporters.....	35	575	494	81	1,293,413	7,013,290	5,406,879	90,193,915	22.79	15,167,774	16.81		8,781,054
Importers.....	15	113	94	19	300,520	848,077	1,314,795	24,112,777	0.09	16,455,534	68.24		1,683,000
Wholesale merchants.....	776	9,459	8,130	1,329	14,270,436	30,399,949	26,632,271	255,297,644	64.52	131,527,088	51.52	2,989,331	13,892,919
Limited-function wholesalers.....	6	20	16	4	37,311	85,526	45,639	5,544,104	1.40	424,918	7.66		282,718
Cash and carry.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Drop shippers.....	4	5	3	2	7,380	30,994	9,000	380,840	.10	181,718	34.50		282,718
Wagon distributors.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Supply and machinery distributors.....	50	868	804	64	1,781,497	3,338,117	3,037,892	20,588,434	5.20	11,023,278	56.40	85,000	6,676,637
<b>Amusement and sporting goods.....</b>	<b>10</b>	<b>105</b>	<b>51</b>	<b>54</b>	<b>189,220</b>	<b>362,594</b>	<b>15,942</b>	<b>1,080,445</b>	<b>.27</b>	<b>119,768</b>	<b>11.29</b>	<b>100</b>	
<b>Automotive.....</b>	<b>38</b>	<b>668</b>	<b>516</b>	<b>152</b>	<b>972,619</b>	<b>1,983,208</b>	<b>1,278,581</b>	<b>9,578,486</b>	<b>2.42</b>	<b>3,281,069</b>	<b>34.26</b>	<b>1,928,474</b>	<b>98,000</b>
Automobiles and other motor vehicles.....	7	315	206	109	380,803	873,801	424,908	5,296,127	1.34	790,507	14.93	1,835,039	
Automobiles and other motor vehicles (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Automobiles (new and used).....	3	242	140	102	287,254	645,847	230,087	3,667,159				1,459,036	
Trucks and tractors.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Automotive equipment.....	18	273	235	38	463,164	905,479	728,808	3,474,941	.88	2,148,771	61.84	53,217	30,000
Automobile parts (new and used).....	7	37	33	4	46,713	68,628	69,078	347,461	.09	104,826	30.17		68,000
Tires and tubes.....	4	43	42	1	75,939	135,298	53,187	459,957	.11	237,565	51.05	40,218	
<b>Chemicals, drugs, and allied products.....</b>	<b>21</b>	<b>712</b>	<b>563</b>	<b>149</b>	<b>1,180,821</b>	<b>2,071,665</b>	<b>2,294,905</b>	<b>13,165,145</b>	<b>3.33</b>	<b>8,468,812</b>	<b>64.33</b>	<b>40,355</b>	<b>908,873</b>
Chemicals.....	6	53	48	5	95,806	168,660	59,118	2,077,981	.53	309,384	14.89		799,873
Drugs and drug sundries (general line).....	8	527	406	122	753,054	1,309,715	1,003,854	8,803,640	2.22	6,403,733	72.74		
Drugs and drug sundries (specialty).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Paints, varnishes, lacquers, and enamels.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	(x)
<b>Dry goods and apparel.....</b>	<b>56</b>	<b>819</b>	<b>691</b>	<b>128</b>	<b>1,603,588</b>	<b>3,471,973</b>	<b>3,956,297</b>	<b>21,389,416</b>	<b>5.40</b>	<b>15,694,165</b>	<b>73.37</b>	<b>5,873</b>	<b>75,000</b>
Clothing and furnishings (other than millinery and footwear).....	23	196	160	36	507,016	930,172	602,142	5,580,305	1.41	4,418,907	79.06		
Clothing (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Clothing and furnishings.....	10	106	88	18	346,205	642,774	437,205	3,003,424		2,547,212	72.74		
Clothing, men's and boys'.....	3	41	36	6	84,830	146,303	61,799	1,664,378		1,420,000			
Clothing, women's and children's.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Furnishings (general line).....	3	14	10	4	11,320	40,526	54,386	270,784					
Furs and fur clothing.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Hats and caps.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Hosiery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Dry goods (general line).....	15	384	339	45	980,150	1,724,233	2,162,900	10,203,435	2.58	8,023,039	78.63		
Dry goods (specialty, other than specified).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Millinery and millinery supplies.....	3	22	17	5	54,508	113,298	53,076	423,597	.11	359,290	84.11		
Notions.....	3	36	32	4	50,062	88,269	82,767	272,365	.07	208,948	76.72	5,873	
Piece goods.....	5	35	26	9	68,469	149,528	235,616	1,961,154	.50	1,746,788	89.07		75,000
Shoes and other footwear.....	6	139	112	27	221,888	440,823	814,896	2,904,560	.73	910,193	31.34		
<b>Electrical.....</b>	<b>13</b>	<b>261</b>	<b>206</b>	<b>55</b>	<b>456,911</b>	<b>1,061,064</b>	<b>695,601</b>	<b>6,027,495</b>	<b>1.52</b>	<b>4,412,534</b>	<b>73.21</b>		<b>1,316,402</b>
Electrical goods (including appliances).....	9	233	184	49	413,457	940,425	638,208	5,385,730	1.36	3,785,286	70.28		1,316,402
Radios and radio equipment.....	4	28	22	6	43,454	120,639	62,393	641,765	.16	627,248	97.74		
<b>Farm products (not elsewhere specified).....</b>	<b>66</b>	<b>620</b>	<b>501</b>	<b>119</b>	<b>957,484</b>	<b>7,032,042</b>	<b>5,743,899</b>	<b>85,571,213</b>	<b>21.82</b>	<b>6,854,768</b>	<b>8.01</b>	<b>228,915</b>	<b>12,800,755</b>
Cotton.....	25	304	249	55	566,707	4,735,164	4,949,504	63,726,582	16.10	5,632,051	8.84		12,193,911
Cotton.....	21	278	226	52	527,415	4,225,907	4,846,649	60,612,925		3,550,937			12,133,911
Cotton linters.....	3	19	16	3	31,945	493,914	100,231	2,071,114		2,081,114			65,000
Cotton and cottonseed.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Flowers and nursery stock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Grain.....	6	79	72	7	118,519	1,579,842	133,055	16,186,822	4.09	247,800	1.53		
Rice.....	3	53	52	1	28,917	117,802	125,827	904,503		170,199			
Grain (general line).....	3	26	20	6	89,602	1,462,040	7,228	15,222,319		77,601			
Hides, skins, and furs.....	21	110	100	10	149,712	296,927	389,851	3,853,056	.97	121,151	3.14		601,844
Furs, raw.....	13	61	54	7	84,105	151,211	307,010	2,444,695		121,151			321,151
Hides and skins.....	8	49	46	3	65,517	145,416	82,841	1,413,461		121,151			280,693
Horses and mules.....	7	15	14	1	25,410	97,209	22,882	344,766	.09	10,904	3.16		
Livestock (other than horses and mules).....	3	6	6		7,311	27,078	9,557	137,757	.03	52,328	37.99		
Tobacco (leaf).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Other farm products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
<b>Farm supplies (except machinery and equipment).....</b>	<b>16</b>	<b>120</b>	<b>107</b>	<b>13</b>	<b>391,123</b>	<b>632,110</b>	<b>507,899</b>	<b>7,704,381</b>	<b>1.95</b>	<b>391,204</b>	<b>5.08</b>	<b>98,853</b>	
Farm supplies (except feed and fertilizer).....	6	63	58	5	53,144	109,707	90,299	888,003	.23	236,420	26.62		
Feed.....	10	57	49	8	277,979	522,403	417,600	6,816,378	1.72	154,784	2.27	98,853	
<b>Food products (not elsewhere specified).....</b>	<b>124</b>	<b>892</b>	<b>821</b>	<b>71</b>	<b>919,711</b>	<b>2,137,923</b>	<b>363,008</b>	<b>19,224,969</b>	<b>4.86</b>	<b>8,720,711</b>	<b>45.36</b>	<b>34,670</b>	
Confectionery and soft drinks (general line).....	9	85	68	17	87,361	130,822	50,820	1,410,466	.36	525,933	37.05		
Dairy products.....	7	63	60	3	71,100	143,573	6,554	457,052	.12	65,050	13.98	19,420	
Poultry and poultry products.....	3	27	22	5	35,489	73,236	5,295	767,905	.19	454,030	59.12		
Fish and sea foods.....	23	165	160	5	124,481	285,775	23,232	1,400,573	.86	351,777	25.12	11,000	
Fruits and vegetables (fresh).....	43	433	399	34	453,094	1,212,287	232,772	12,337,126	3.12	6,455,076	52.32		
Fruits.....	4	18	17	1	12,277	36,476	228	1,741,165		590,241			
Fruits and vegetables (general line).....	34	382	361	31	405,107	1,069,848	227,661	9,983,243		5,514,774			
Vegetables.....	5	33	31	2	35,710	105,969	4,883	602,718		350,061			

See footnotes at end of table.



WHOLESALE DISTRIBUTION—LOUISIANA: 1929

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TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE—Continued</b>													
<b>Food products (not elsewhere specified)—Con.</b>													
Meats and meat products.....	39	119	112	7	\$148,120	\$292,230	\$44,332	\$2,842,847	0.72	\$870,275	30.61	\$4,250	
Meat (fresh).....	28	19	19		11,091	24,460	5,746	534,596		192,998		4,250	
Meats and meat products (general line).....	3	85	36	2	41,529	100,834	10,814	477,710		213,179			
Meats and provisions.....	8	62	57	5	95,500	166,936	27,778	1,830,535		404,101			
<b>Forest products (except lumber).....</b>	<b>35</b>	<b>180</b>	<b>176</b>	<b>5</b>	<b>129,708</b>	<b>206,849</b>	<b>84,873</b>	<b>1,818,126</b>	<b>.33</b>	<b>40,155</b>	<b>3.73</b>		<b>\$195,000</b>
Boxes, shooks, and cooperage.....	7	26	25	1	42,196	68,190	60,973	964,253	.24	9,155	.95		160,000
Logs, railroad ties, piles, etc.....	25	143	141	2	70,420	124,436	750	290,440	.07	40,000	13.77		35,000
Other forest products.....	3	11	9	2	11,092	14,214	22,650	63,433	.02				
<b>Furniture and house furnishings.....</b>	<b>15</b>	<b>138</b>	<b>121</b>	<b>17</b>	<b>225,070</b>	<b>439,460</b>	<b>433,038</b>	<b>3,213,926</b>	<b>.81</b>	<b>1,334,328</b>	<b>41.51</b>		
Furniture.....	9	78	70	8	131,285	253,520	270,881	1,991,064	.50	1,274,696	64.00		
House furnishings.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
Musical instruments and sheet music.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
<b>General merchandise.....</b>	<b>1</b>	<b>(x)</b>	<b>(x)</b>		<b>(x)</b>	<b>(x)</b>	<b>(x)</b>	<b>(x)</b>	<b>(x)</b>	<b>(x)</b>	<b>(x)</b>		
<b>Groceries (and food specialties).....</b>	<b>222</b>	<b>2,530</b>	<b>2,273</b>	<b>267</b>	<b>3,997,662</b>	<b>8,615,735</b>	<b>8,797,287</b>	<b>132,129,654</b>	<b>33.39</b>	<b>72,026,544</b>	<b>54.51</b>	<b>145,000</b>	<b>1,663,000</b>
Groceries (general line).....	160	1,902	1,792	170	3,030,376	5,577,935	6,106,852	68,847,780	17.46	48,552,204	70.55	145,000	
Food and grocery specialties.....	62	508	481	87	997,283	3,037,800	2,690,435	63,281,874	15.05	23,474,340	37.04		1,663,000
Bakery products.....	4	11	10	1	13,044	22,158	1,660	63,952					
Canned goods (general line).....	4	88	75	13	146,183	325,282	330,130	3,466,109		2,437,614			
Coffee.....	24	218	179	36	473,266	1,945,346	1,968,804	46,372,395		16,100,687			1,663,000
Extracts and spices.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
Flour.....	5	76	73	6	95,940	194,260	105,516	2,564,758		62,337			
Flour and feed.....	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)		
Fruits and vegetables (dried).....	3	28	21	7	26,500	100,510	92,000	1,198,159					
Sugar.....	6	54	48	6	74,737	140,055	31,000	6,493,924		3,252,252			
Other food and grocery specialties.....	13	72	58	14	101,860	236,483	131,428	2,308,892		813,702			
<b>Hardware.....</b>	<b>20</b>	<b>637</b>	<b>546</b>	<b>91</b>	<b>1,110,403</b>	<b>2,339,833</b>	<b>3,271,281</b>	<b>12,816,088</b>	<b>3.24</b>	<b>9,086,634</b>	<b>70.80</b>	<b>329,453</b>	<b>1,741,367</b>
Hardware (general line).....	17	597	513	84	993,879	2,123,205	3,070,870	11,537,495	2.92	7,991,670	69.27	329,453	1,735,367
Hardware (specialty).....	3	40	33	7	122,524	216,628	200,411	1,278,573	.32	1,095,058	85.65		6,000
<b>Iron and steel scrap and other waste materials.....</b>	<b>21</b>	<b>187</b>	<b>163</b>	<b>4</b>	<b>193,954</b>	<b>285,067</b>	<b>215,959</b>	<b>3,463,794</b>	<b>.87</b>	<b>2,788,691</b>	<b>80.16</b>		<b>660,100</b>
<b>Jewelry and optical goods.....</b>	<b>3</b>	<b>21</b>	<b>13</b>	<b>8</b>	<b>45,130</b>	<b>116,950</b>	<b>168,983</b>	<b>324,062</b>	<b>.08</b>	<b>50,000</b>	<b>15.43</b>		
<b>Leather and leather goods (except gloves and shoes).....</b>	<b>6</b>	<b>29</b>	<b>24</b>	<b>5</b>	<b>39,122</b>	<b>72,852</b>	<b>137,040</b>	<b>325,041</b>	<b>.08</b>	<b>161,609</b>	<b>46.04</b>		<b>89,725</b>
<b>Lumber and building materials (other than metal).....</b>	<b>43</b>	<b>719</b>	<b>641</b>	<b>78</b>	<b>1,229,618</b>	<b>3,036,948</b>	<b>1,753,915</b>	<b>29,200,753</b>	<b>7.38</b>	<b>15,261,860</b>	<b>52.27</b>	<b>14,000</b>	<b>816,784</b>
Construction and building materials (other than metal and wood).....	17	203	191	12	272,130	574,082	281,870	2,869,946	.73	859,018	29.93	14,000	306,410
Lumber and mill work.....	26	516	450	66	957,488	2,462,866	1,472,045	26,330,807	6.65	14,402,841	54.70		510,354
<b>Machinery, equipment, and supplies (except electrical).....</b>	<b>70</b>	<b>1,084</b>	<b>975</b>	<b>109</b>	<b>2,163,021</b>	<b>3,997,226</b>	<b>3,693,418</b>	<b>22,624,348</b>	<b>5.77</b>	<b>13,038,074</b>	<b>57.12</b>	<b>143,146</b>	<b>9,676,637</b>
Commercial equipment and supplies.....	5	73	58	15	161,888	232,177	189,609	620,058	.16	485,553	78.31		
Hotel and restaurant equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
Office equipment and supplies (other than furniture).....	3	14	14		16,699	24,460	16,504	46,451		1,646			
Store equipment and supplies (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
Construction equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
Farm machinery and equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
Manufacturing mining, and drilling machinery, equipment and supplies.....	39	784	728	56	1,630,235	3,034,324	2,776,103	18,900,771	4.79	10,386,204	54.76	85,000	3,898,155
Conveyor and hoisting machinery.....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)		
Jewelers' equipment and supplies.....	3	20	17	3	26,042	32,712	82,568	132,876		55,682			(x)
Mill and mine supplies (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
Oil-well machinery, equipment, and supplies.....	18	131	126	5	190,147	454,240	829,324	5,692,682		4,734,938			4,908,491
Textile machinery and equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
Welding equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
Other industrial machinery, equipment, and supplies.....	12	532	499	33	1,101,742	2,223,032	1,518,513	11,800,137		4,321,019		85,000	3,579,664
Professional equipment and supplies.....	6	81	67	14	143,331	240,007	274,360	835,489	.21	350,627	43.04		
School equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
Dental supplies and equipment.....	4	63	51	12	99,220	175,453	188,818	579,657		86,070			
Surgical, medical, and hospital equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		
Service equipment and supplies.....	7	54	39	15	71,033	151,688	142,700	599,565	.13	312,135	61.27	58,146	
Transportation equipment and supplies.....	9	73	66	7	127,084	262,381	250,634	1,480,671	.37	1,006,082	74.03		778,482
<b>Metals and minerals (except petroleum and scrap).....</b>	<b>11</b>	<b>323</b>	<b>302</b>	<b>21</b>	<b>475,254</b>	<b>1,136,761</b>	<b>361,528</b>	<b>3,221,565</b>	<b>.81</b>	<b>2,169,354</b>	<b>67.34</b>	<b>33,300</b>	<b>491,460</b>
Coal.....	4	177	165	12	237,260	754,178	80,540	1,679,471	.42	1,418,737	84.48		85,517
Iron and steel (except scrap).....	7	146	137	9	237,994	381,583	280,988	1,542,004	.39	750,507	43.67	33,300	405,943
<b>Paper and paper products.....</b>	<b>11</b>	<b>252</b>	<b>196</b>	<b>56</b>	<b>411,163</b>	<b>659,679</b>	<b>714,881</b>	<b>3,750,376</b>	<b>.95</b>	<b>2,838,729</b>	<b>75.69</b>		<b>245,162</b>

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE—Continued</b>													
Petroleum and petroleum products.....	39	330	314	18	\$388,570	\$756,338	\$144,601	\$4,308,976	1.09	\$1,464,417	33.99		\$87,500
Gasoline and oil.....	9	24	23	1	27,284	45,906	27,823	371,847	.10	87,279	23.47		
Lubricating oils and greases.....	4	131	127	4	153,390	249,439	19,971	1,038,285	.26	46,731	4.50		2,500
Petroleum and petroleum products (general line).....	26	175	164	11	202,390	460,993	96,807	2,898,844	.73	1,330,407	45.89		85,000
Plumbing and heating equipment and supplies.....	10	112	97	15	202,540	390,381	397,023	2,005,097	.51	914,273	45.60	\$46,528	155,190
Tobacco and tobacco products (except leaf).....	21	228	178	48	305,198	589,443	383,273	8,443,653	2.13	3,641,130	43.12	12,492	1,800
All other.....	12	86	80	26	145,258	272,046	1,021,619	4,561,131	1.15	1,331,421	29.19	8,172	3,257,793
Books, periodicals, and newspapers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Textiles and textile materials (other than dry goods).....	7	40	28	12	78,764	167,212	965,010	3,862,939	.98	1,225,613	31.73		3,182,446
Miscellaneous kinds of business.....	3	6	6		10,039	19,074	30	158,647	.04	105,808	66.60	8,172	75,348

NEW ORLEANS (pop. 458,762)

Total.....	423	6,619	5,471	1,148	\$11,099,644	\$28,983,714	\$23,802,874	\$285,679,161	100.00	\$102,804,874	35.92	\$2,050,197	\$26,082,507
Service wholesalers.....	392	6,315	5,220	1,095	10,234,891	27,407,330	22,271,881	273,292,905	95.07	96,111,395	35.17	1,965,197	21,343,643
Exporters.....	34	458	379	79	1,155,568	6,796,392	5,401,416	89,253,550	31.24	15,157,774	16.98		3,781,954
Importers.....	15	113	94	19	300,526	848,077	1,314,795	24,112,777	8.44	16,455,534	68.24		1,603,000
Wholesale merchants.....	343	5,744	4,753	991	8,778,797	19,762,807	15,556,670	159,926,578	55.98	64,498,087	40.33	1,065,197	10,868,659
Limited function wholesalers.....	4	9	7	2	21,185	43,749		5,079,846	1.78	121,718	2.40		121,718
Supply and machinery distributors.....	27	205	238	57	848,668	1,542,629	1,530,993	7,303,410	2.56	6,371,591	87.24	85,000	4,617,146
Amusement and sporting goods.....	10	105	51	54	189,220	362,594	15,942	1,060,446	.37	119,768	11.29	100	
Automotive.....	18	487	354	133	603,026	1,232,361	755,458	6,230,165	2.18	1,658,978	26.63	1,583,664	69,000
Automobiles and other motor vehicles.....	4	261	155	106	262,141	558,575	295,806	4,020,908	1.41	390,000	0.70	1,536,047	
Automotive equipment.....	10	186	102	24	270,512	568,189	395,200	1,880,194	.66	1,181,128	62.82	47,617	
Automobile parts (new and used).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Tires and tubes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Chemicals, drugs, and allied products.....	13	522	399	123	811,990	1,477,895	1,475,886	9,364,734	3.28	5,300,792	56.60	40,355	888,573
Chemicals.....	5	27	22	5	56,806	123,660	50,118	1,667,981	.58	309,384	18.06		790,573
Drugs and drug sundries (general line).....	3	385	280	99	471,584	847,209	1,151,885	5,742,829	2.01	3,514,713	61.20		
Drugs and drug sundries (specialty).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paints, varnishes, lacquers, and enamels.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Dry goods and apparel.....	41	668	563	105	1,294,680	2,830,876	3,177,044	17,311,848	6.06	12,985,504	74.89	5,873	75,000
Clothing and furnishings (other than millinery and footwear).....	17	162	130	32	432,240	778,363	458,262	4,606,452	1.61	3,584,072	77.81		
Dry goods (general line).....	10	300	264	36	524,450	1,354,600	1,642,292	7,532,812	2.64	6,363,413	84.45		
Millinery and millinery supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Notions.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Piece goods.....	5	35	26	9	68,469	149,528	235,516	1,961,154	.60	1,746,788	89.07		75,000
Shoes and other footwear.....	5	120	98	22	171,475	360,728	714,624	2,619,698	.92	710,193	27.11		
Electrical.....	10	200	157	43	332,165	770,117	506,226	4,133,851	1.45	2,793,259	67.57		961,063
Farm products (not elsewhere specified).....	38	451	336	115	800,224	6,658,918	5,481,642	80,979,192	28.35	6,416,795	7.92	228,915	12,520,062
Cotton.....	19	262	207	55	538,491	4,695,420	4,937,668	62,118,414	21.74	5,627,401	9.06		12,198,911
Cotton.....	10	243	191	52	508,546	4,201,508	4,837,437	59,147,300		3,546,287			12,138,911
Cotton linters.....	3	19	16	3	31,945	493,914	100,231	2,971,114		2,081,114			65,000
Flowers and nursery stock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Grain.....	4	27	20	7	90,369	1,479,195	10,280	15,307,088	5.36	170,190	1.11	(x)	(x)
Hides, skins, and furs.....	11	60	52	8	84,556	158,942	306,387	2,405,460	.84	121,151	5.04		321,151
Horses and mules.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Other farm products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment).....	6	43	36	7	162,854	290,494	406,311	6,512,543	2.28				
Food products (not elsewhere specified).....	51	471	418	53	509,770	1,164,117	161,525	13,033,313	4.56	5,021,648	38.53		
Confectionery and soft drinks.....	3	58	44	14	55,045	66,764	26,820	1,000,416	.35	250,000	24.99		
Dairy products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Poultry and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Fish and sea foods.....	3	20	17	3	28,435	63,885	9,486	447,204	.10	205,000	45.84		
Fruits and vegetables (fresh).....	33	263	257	26	278,909	789,240	91,194	8,974,415	3.14	3,927,547	43.76		
Fruits.....	4	18	17	1	12,277	36,475	228	1,741,165		590,241			
Fruits and vegetables (general line).....	25	237	214	23	233,322	649,702	86,083	6,690,532		2,987,245			
Vegetables.....	4	28	26	2	33,310	103,069	4,883	542,718		360,061			
Meats and meat products.....	9	78	72	6	117,520	199,542	27,640	2,257,245	.70	639,101	28.31		
Forest products (except lumber).....	11	42	37	5	65,988	108,084	83,123	1,121,647	.39	49,155	4.38		195,000
Boxes, shooks, and cooperage.....	7	26	25	1	41,696	68,190	60,973	964,253	.34	9,155	.95		160,000
Logs, railroad ties, piles, etc.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Other forest products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)

See footnotes at end of table

TABLE 2.—WHOLESALETS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>NEW ORLEANS—Continued</b>													
Furniture and house furnishings.....	12	124	109	15	\$185,580	\$394,788	\$286,511	\$2,129,586	0.75	\$1,240,567	58.26		
Furniture.....	0	64	58	6	91,795	208,854	130,358	907,324	.32	181,037	19.95		
House furnishings.....	5	56	48	8	90,413	178,249	150,185	1,184,476	.41	1,021,744	88.26		
Musical instruments and sheet music.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties.....	70	919	800	119	1,612,857	4,112,037	3,076,963	76,899,839	20.92	32,373,245	42.10		\$1,683,000
Groceries (general line).....	24	461	421	40	788,856	1,313,920	1,105,398	15,493,697	5.42	9,091,195	58.05		
Food and grocery specialties.....	46	458	379	79	824,001	2,798,117	2,571,557	61,406,142	21.50	23,282,050	37.91		1,663,000
Bakery products.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Canned goods (general line).....	4	88	75	13	146,183	325,282	330,136	3,456,109		2,437,614			
Coffee.....	16	192	155	37	462,919	1,007,132	1,952,635	46,068,814		16,064,055			1,663,000
Extracts and spices.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Flour.....	4	43	37	6	44,540	127,285	77,452	2,064,768		712,337			
Fruits and vegetables (dried).....	3	28	21	7	26,500	100,540	92,000	1,198,160					
Sugar.....	6	54	48	6	74,737	140,655	31,069	6,493,924		3,252,253			
Other food and grocery specialties.....	10	44	35	9	53,813	155,168	82,550	1,716,232		431,265			
Hardware.....	8	286	243	43	455,294	1,045,292	1,250,891	5,077,636	1.78	2,628,622	51.77		566,367
Hardware (general line).....	6	266	220	46	406,000	953,321	1,182,206	4,382,745	1.53	1,984,043	45.27		560,367
Hardware (specialty).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Iron and steel scrap and other waste materials.....	12	118	116	2	183,564	218,318	154,809	2,870,412	1.00	2,768,691	96.46		540,600
Jewelry and optical goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes).....	5	29	24	5	39,122	70,518	121,224	317,540	.11	150,109	47.27		86,725
Lumber and building materials (other than metal).....	26	836	265	71	694,645	2,186,698	1,140,338	23,303,669	8.16	12,572,130	53.95		151,718
Construction and building materials (other than metal and wood).....	9	99	91	8	129,070	221,907	175,825	1,728,344	.61	70,966	4.63		
Lumber and millwork.....	17	237	174	63	565,575	1,944,791	964,513	21,575,325	7.55	12,492,164	57.90		151,718
Machinery, equipment, and supplies (except electrical).....	38	867	772	95	1,815,695	3,223,845	2,531,426	15,658,269	5.47	7,231,325	46.24	137,326	4,617,146
Commercial equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Construction equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Manufacturing, mining, and drilling machinery, equipment and supplies.....	17	625	576	49	1,884,038	2,447,675	1,817,497	12,544,513	4.39	5,134,487	40.93	85,000	3,838,664
Professional equipment and supplies.....	4	58	47	11	88,220	153,359	167,522	600,091	.18	151,510	30.30		
Service equipment and supplies.....	4	43	29	14	67,351	116,724	95,009	404,116	.14	224,341	55.51	52,326	
Transportation equipment and supplies.....	9	73	66	7	127,084	262,381	260,634	1,480,671	.52	1,066,032	74.03		778,482
Metals and minerals (except petroleum and scrap).....	11	323	302	21	475,264	1,135,761	361,528	3,221,565	1.13	2,169,354	67.34	33,300	491,480
Coal.....	4	177	165	12	237,260	754,178	80,540	1,679,471	.59	1,418,787	84.48		85,517
Iron and steel (except scrap).....	7	146	137	9	237,994	381,583	280,988	1,542,094	.54	750,567	45.67	33,300	405,943
Paper and paper products.....	6	199	149	50	302,340	505,797	551,448	3,044,924	1.07	2,158,792	70.90		
Petroleum and petroleum products.....	7	125	117	8	110,835	278,525	42,376	1,464,286	.51	685,544	45.45		
Plumbing and heating equipment and supplies.....	5	47	40	7	71,213	114,873	180,566	776,784	.27	322,327	41.50		
Tobacco and tobacco products (except leaf).....	11	154	111	43	216,479	446,252	261,485	6,251,976	2.20	2,547,814	40.66	12,492	
All other.....	11	82	57	25	140,778	261,688	1,020,619	4,509,131	1.58	1,331,421	29.63	8,172	3,267,793
Books, periodicals, and newspapers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Textiles and textile materials (other than dry goods).....	7	40	28	12	78,764	157,212	955,010	3,862,939	1.35	1,225,613	31.73		3,182,445
Miscellaneous kinds of business.....	3	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		

1 Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.  
 2 Includes 24 establishments in lumber and 2 in lumber and millwork.  
 3 Includes 2 establishments handling rice and 2 grain (general line).  
 4 Includes 10 establishments handling furs, raw, and 1 in hides and skins.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
<b>THE STATE</b>												
Total.....	1,729	17,493	15,226	2,267	\$29,336,618	\$68,259,954	\$58,965,589	\$836,197,033	100.00	\$385,915,686	\$4,108,828	\$91,126,089
Wholesalers only.....	882	11,035	9,538	1,497	17,688,188	41,684,959	36,487,476	395,786,964	47.33	175,188,592	3,074,331	34,277,223
Assemblers and country buyers.....	229	667	630	37	536,740	1,762,205	709,515	53,381,917	6.38	14,636,482	-----	103,324
All other types of wholesale establishments.....	618	5,791	5,058	733	11,112,690	24,812,790	21,818,598	387,078,152	46.29	190,040,612	1,034,497	56,745,630
Amusement and sporting goods.....	17	237	120	117	379,471	761,138	61,251	3,137,510	.37	119,768	50,215	-----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cameras and motion-picture equipment and supplies.....	15	224	110	114	352,119	708,744	14,092	2,908,506	.35	117,268	-----	-----
Automotive.....	49	808	632	176	1,316,898	2,673,672	1,937,169	15,353,279	1.84	3,333,745	1,935,467	118,782
Automobiles and other motor vehicles.....	9	320	210	110	394,444	888,371	426,247	5,336,965	.64	811,289	1,842,032	20,782
Automobiles and other motor vehicles (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobiles (new and used).....	3	242	140	102	287,254	645,847	230,687	3,667,159	-----	-----	1,450,636	(x)
Trucks and tractors.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	18	273	235	38	463,164	905,479	728,808	3,474,941	.42	2,148,771	53,217	30,000
Automobile parts (new and used).....	8	39	35	4	55,847	91,103	88,241	300,780	.05	157,154	-----	68,000
Tires and tubes.....	14	176	152	24	403,443	788,719	609,873	6,141,584	.73	5,210,531	40,218	-----
Chemicals, drugs, and allied products.....	38	866	682	184	1,484,409	2,731,479	2,537,317	19,322,499	2.31	14,893,166	40,355	2,756,661
Chemicals.....	12	100	86	14	190,142	370,680	110,241	4,512,763	.54	2,515,958	-----	1,320,985
Chemicals (industrial).....	7	67	59	8	128,601	249,641	52,093	2,941,247	-----	2,514,147	-----	820,985
Naval stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other chemicals.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	8	527	405	122	753,054	1,309,715	1,903,854	8,803,640	1.05	6,403,733	-----	-----
Drugs and drug sundries (specialty).....	11	150	116	34	343,382	697,261	272,209	4,766,362	.67	4,761,560	-----	1,320,670
Drugs.....	8	130	101	29	296,875	612,754	254,686	4,418,413	(x)	4,413,611	-----	1,320,670
Patent medicines.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Alcoholic beverages (other than whiskey).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	7	89	75	14	197,831	353,823	251,013	1,239,734	.15	711,005	40,355	100,000
Dry goods and apparel.....	68	863	742	141	1,743,018	3,807,670	4,138,021	30,272,342	3.62	24,548,975	5,973	1,715,746
Clothing and furnishings (other than millinery and footwear).....	26	220	180	40	561,421	1,043,527	602,633	6,740,273	.81	5,504,104	-----	-----
Dry goods (general line).....	17	387	341	46	693,650	1,730,557	2,162,900	10,530,595	1.26	8,923,039	-----	-----
Dry goods (specialty other than specified).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies.....	3	22	17	5	54,508	113,298	53,076	423,597	.05	356,260	-----	-----
Notions.....	4	55	48	7	69,754	181,776	155,312	2,014,756	.24	1,951,339	5,873	12,870
Piece goods.....	11	53	39	14	130,300	281,039	254,154	7,623,551	.91	6,874,010	-----	1,702,876
Cotton goods.....	5	10	6	4	38,667	87,939	2,821	3,917,004	-----	3,506,819	-----	1,702,876
Linens.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear.....	6	139	112	27	221,883	440,823	314,896	2,904,560	.35	910,193	-----	-----
Electrical.....	28	481	408	78	769,117	1,674,672	1,118,569	14,947,415	1.79	10,840,313	1,165	6,674,244
Electrical goods (electrical merchandise, general line), including appliances.....	14	315	254	61	555,308	1,207,767	869,740	11,349,050	1.36	9,548,606	1,165	6,459,404
Electrical equipment and supplies.....	5	26	23	3	47,697	116,373	43,636	2,144,445	.25	186,949	-----	214,840
Radios and radio equipment.....	4	28	22	6	43,454	120,639	62,303	641,765	.08	627,248	-----	-----
Refrigerators (electric).....	5	112	104	8	122,658	220,793	140,840	812,155	.10	477,510	-----	-----
Farm products (not elsewhere specified).....	248	1,280	1,118	162	1,923,830	10,808,308	12,294,545	212,979,476	25.47	21,381,710	228,615	33,630,469
Cotton.....	135	767	679	88	1,801,683	8,030,399	10,604,888	164,798,395	19.71	19,181,701	-----	33,328,625
Cotton.....	100	653	574	79	1,198,208	7,340,285	10,448,770	155,923,118	-----	15,588,816	-----	33,263,625
Cotton linters.....	3	19	16	3	31,945	493,914	100,231	2,971,114	-----	2,081,144	-----	65,000
Cotton and cottonseed.....	32	95	89	6	71,630	196,200	55,887	5,004,163	-----	1,511,771	-----	-----
Flowers and nursery stock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grain.....	10	143	127	16	255,815	1,842,143	950,799	36,947,698	4.42	1,200,066	-----	-----
Grain (general line).....	8	65	55	10	175,396	1,638,899	818,614	30,208,224	-----	355,614	-----	-----
Rice.....	11	78	72	6	80,419	203,244	132,185	6,730,474	-----	844,452	-----	-----
Hides, skins, and furs.....	28	127	117	10	164,980	363,266	392,151	4,174,704	.60	121,151	-----	601,844
Furs, raw.....	15	62	55	7	84,695	152,036	307,010	2,520,095	-----	121,151	-----	321,151
Hides and skins.....	13	65	62	3	80,286	211,230	85,141	1,654,609	-----	349,756	-----	280,693
Horses and mules.....	8	15	14	1	25,416	97,819	22,853	349,756	.04	12,904	-----	-----
Livestock (other than horses and mules).....	32	76	76	-----	73,855	150,876	77,722	5,118,927	.61	60,456	-----	-----
Tobacco (leaf).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	23	54	52	2	23,835	56,206	53,101	454,849	.05	93,593	-----	-----
Cotton, cottonseed, and fertilizer.....	15	35	35	-----	10,662	20,251	2,146	239,778	-----	-----	-----	-----
Farm products (not elsewhere specified).....	8	19	17	2	13,173	35,955	60,955	215,071	-----	93,593	-----	-----
Farm supplies (except machinery and equipment).....	23	514	487	27	818,523	2,044,159	1,660,349	14,003,890	1.67	2,166,723	103,739	-----
Farm supplies (except feed and fertilizer).....	7	64	58	6	54,044	112,418	90,299	926,990	.11	236,420	98,853	-----
Feed.....	11	58	49	9	278,729	538,603	417,600	7,576,378	.91	154,734	-----	-----
Feed (exclusively).....	4	17	14	3	52,613	164,398	195,660	5,947,487	-----	140,715	-----	-----
Feed and fertilizer.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hay, grain, and feed.....	6	39	33	6	225,690	372,093	221,940	1,594,494	-----	14,069	-----	-----
Fertilizer and fertilizer materials.....	5	392	380	12	485,750	1,369,138	1,152,450	5,500,522	.60	1,775,519	4,886	-----

See footnotes at end of table.

WHOLESALE DISTRIBUTION—LOUISIANA: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
<b>THE STATE—Continued</b>												
<b>Food products (not elsewhere specified).....</b>	<b>245</b>	<b>2,100</b>	<b>1,901</b>	<b>199</b>	<b>\$2,519,175</b>	<b>\$5,434,590</b>	<b>\$1,697,003</b>	<b>\$87,552,398</b>	<b>8.08</b>	<b>\$31,790,422</b>	<b>\$34,670</b>	
Confectionery and soft drinks.....	10	88	71	17	95,516	158,348	50,820	1,460,508	.18	567,065		
Dairy products.....	7	93	90	3	71,166	143,573	6,554	457,052	.06	63,650	10,420	
Poultry and poultry products.....	14	41	34	7	46,629	105,639	7,734	1,158,774	.14	654,672		
Fish and sea foods.....	26	191	186	5	137,009	304,085	23,574	1,618,636	.19	549,269	11,000	
Fish and sea foods (fresh and cured).....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Fish and sea foods (fresh).....	14	124	122	2	74,061	150,340	6,833	602,883		178,320	11,000	
Fish and sea foods (cured).....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Fruits and vegetables (fresh).....	125	785	716	69	706,164	2,155,555	363,529	29,294,641	3.50	7,683,251		
Fruits.....	14	67	60	7	68,814	311,009	5,807	4,553,095		741,254		
Fruits and vegetables (general line).....	69	525	472	53	502,433	1,556,614	300,724	22,565,361		6,225,976		
Produce.....	6	9	9		9,530	20,452	8,880	99,112		28,142		
Vegetables.....	36	184	175	9	95,378	267,480	56,118	2,077,073		687,579		
Meats and meat products.....	63	932	834	98	1,402,691	2,567,300	1,239,792	33,562,697	4.01	22,272,515	4,250	
Meats (cured).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Meats (fresh).....	28	73	69	4	99,774	211,380	56,004	1,455,949		570,901		
Meats and meat products (general line).....	5	8	8		1,280,098	2,322,058	1,179,048	31,072,192		21,508,619		
Meats and provisions.....	29	837	744	93								
<b>Forest products (except lumber).....</b>	<b>42</b>	<b>208</b>	<b>199</b>	<b>9</b>	<b>175,801</b>	<b>280,244</b>	<b>219,661</b>	<b>2,343,837</b>	<b>.28</b>	<b>648,612</b>		<b>\$1,194,611</b>
Boxes, shooks, and cooperage.....	7	26	25	1	42,196	68,199	60,973	964,253	.12	9,155		160,000
Logs, railroad ties, piles, etc.....	28	166	163	3	115,720	180,024	30,563	1,098,652	.13	639,457		830,862
Logs, piles, and posts.....	25	156	155	1	78,360	114,630	750	284,179		40,000		35,000
Railroad ties.....	3	10	8	2	37,370	65,304	29,813	814,473		599,457		795,882
Other forest products.....	7	10	11	5	17,885	32,021	128,025	280,932	.03			203,749
<b>Furniture and house furnishings.....</b>	<b>21</b>	<b>182</b>	<b>162</b>	<b>80</b>	<b>332,247</b>	<b>714,612</b>	<b>487,637</b>	<b>5,000,943</b>	<b>.60</b>	<b>3,706,486</b>		<b>134,000</b>
Furniture.....	13	91	82	9	179,038	328,540	304,090	2,778,204	.33	2,018,340		134,000
House furnishings.....	7	87	67	20	149,837	378,387	170,577	2,184,953	.26	1,650,870		
China, glassware, and crockery.....	4	48	42	6	76,283	140,111	87,317	857,803		995,076		
Floor coverings.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
House furnishings (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Musical instruments and sheet music.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
<b>General merchandise.....</b>	<b>4</b>	<b>19</b>	<b>17</b>	<b>2</b>	<b>26,404</b>	<b>62,461</b>	<b>16,950</b>	<b>563,989</b>	<b>.07</b>	<b>273,844</b>		
<b>Groceries and food specialties.....</b>	<b>295</b>	<b>3,291</b>	<b>2,912</b>	<b>379</b>	<b>5,637,689</b>	<b>13,381,569</b>	<b>13,011,011</b>	<b>246,679,651</b>	<b>29.50</b>	<b>154,680,901</b>	<b>145,000</b>	<b>1,712,632</b>
Groceries (general line).....	173	2,038	1,844	194	3,132,207	5,862,775	6,346,204	80,274,214	9.60	49,171,911	145,000	1,712,632
Food and grocery specialties.....	122	1,253	1,068	185	2,495,392	7,518,824	7,664,807	166,406,437	19.90	105,508,990		
Bakery products.....	10	116	112	4	184,078	501,620	21,185	1,709,082		104,495		
Canned goods (general line).....	11	107	84	23	180,400	397,870	364,006	6,700,000		4,120,355		
Canned seafood.....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Cereals.....	4	5	3	2	9,174	21,673	10,070	1,202,892				1,663,000
Coifes.....	35	270	218	52	577,408	2,118,315	2,347,049	66,774,674		27,353,360		
Coffee, tea, and spices.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Extracts and spices.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour.....	7	84	77	7	107,153	223,109	115,777	2,802,224		1,073,249		
Flour and feed.....	3	18	17	1	29,290	64,516	42,468	688,674		672,574		
Fruits and vegetables (dried).....	3	28	21	7	26,500	100,540	92,000	1,198,159				(x)
Lard substitutes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Soaps and soap powders.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sugar.....	12	183	164	29	591,432	1,383,403	3,895,496	67,553,123		63,001,161		
Other food and grocery specialties.....	32	289	235	54	574,223	1,315,324	473,732	10,248,177		5,105,786		
<b>Hardware.....</b>	<b>26</b>	<b>676</b>	<b>579</b>	<b>97</b>	<b>1,189,434</b>	<b>2,482,960</b>	<b>3,326,865</b>	<b>15,039,309</b>	<b>1.79</b>	<b>8,444,586</b>	<b>329,453</b>	<b>2,658,643</b>
Hardware (general line).....	20	606	521	85	1,015,739	2,160,924	3,071,370	12,835,495	1.53	8,241,576	329,453	1,735,367
Hardware (specialty).....	6	70	58	12	173,695	322,036	255,495	2,203,814	.20	1,203,023		823,276
<b>Iron and steel scrap and other waste materials.....</b>	<b>21</b>	<b>167</b>	<b>163</b>	<b>4</b>	<b>193,954</b>	<b>285,067</b>	<b>215,959</b>	<b>3,453,794</b>	<b>.41</b>	<b>2,768,691</b>		<b>660,100</b>
<b>Jewelry and optical goods.....</b>	<b>6</b>	<b>54</b>	<b>39</b>	<b>15</b>	<b>87,181</b>	<b>233,841</b>	<b>183,068</b>	<b>626,286</b>	<b>.06</b>	<b>251,224</b>		
Jewelry.....	3	21	13	8	45,130	116,950	168,983	324,062	.04	50,000		
Optical goods.....	3	33	26	7	42,051	116,891	14,083	201,224	.02	201,224		
<b>Leather and leather goods (except gloves and shoes).....</b>	<b>8</b>	<b>39</b>	<b>34</b>	<b>5</b>	<b>56,564</b>	<b>113,053</b>	<b>172,932</b>	<b>473,423</b>	<b>.06</b>	<b>299,991</b>		<b>220,577</b>
<b>Lumber and building materials (other than metal).....</b>	<b>73</b>	<b>1,122</b>	<b>992</b>	<b>130</b>	<b>2,034,014</b>	<b>4,687,026</b>	<b>2,668,035</b>	<b>42,626,348</b>	<b>5.09</b>	<b>24,494,548</b>	<b>19,210</b>	<b>2,874,874</b>
Construction and building materials (other than metal and wood).....	33	443	402	41	836,645	1,608,338	654,587	10,155,599	1.21	6,655,089	14,210	349,326
Lumber and millwork.....	40	679	590	89	1,107,399	3,078,688	2,013,448	32,470,749	3.88	17,839,459	8,000	2,625,543
Lumber.....	37	640	559	81	1,132,089	2,939,335	1,893,972	30,690,990		16,377,722	8,000	2,625,543
Lumber and millwork.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Millwork.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
<b>Machinery, equipment, and supplies (except electrical).....</b>	<b>124</b>	<b>1,718</b>	<b>1,527</b>	<b>191</b>	<b>3,474,838</b>	<b>6,220,335</b>	<b>5,887,624</b>	<b>36,106,156</b>	<b>4.32</b>	<b>23,659,990</b>	<b>1,051,924</b>	<b>15,180,355</b>
Commercial equipment and supplies.....	13	110	93	17	220,540	326,610	216,871	908,328	.11	652,872	60,586	11,870
Hotel and restaurant equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Office equipment and supplies (other than furniture).....	6	30	20	1	45,491	64,199	28,714	183,323		88,260	21,060	5,265
Store equipment and supplies (general line).....	5	30	27	3	55,646	78,146	15,052	181,924		80,705	39,526	6,665
Other commercial machinery, equipment, and supplies.....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		

See footnotes at end of table.

## CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
<b>THE STATE—Continued</b>												
Machinery, equipment, and supplies (ex- cept electrical)—Continued.												
Construction equipment and supplies...	4	20	17	3	\$37,213	\$75,788	\$19,936	\$356,723	0.04	\$336,723		\$105,731
Farm machinery and equipment...	4	183	170	13	340,010	506,519	582,970	4,007,332	.48	3,440,921	\$810,029	
Manufacturing, mining, and drilling ma- chinery, equipment and supplies <sup>1</sup> ...	72	1,140	1,030	110	2,446,011	4,462,079	4,265,953	26,933,593	3.22	16,674,522	88,570	13,860,714
Professional equipment and supplies <sup>1</sup> ...	8	114	93	21	183,872	327,837	341,593	1,272,716	.15	778,835	34,503	172,063
Service equipment and supplies <sup>2</sup> ...	11	74	56	18	113,578	234,729	209,567	808,241	.10	529,172	58,146	
Transportation equipment and supplies...	12	77	68	9	133,714	286,723	260,734	1,819,223	.22	1,216,945		633,077
Railroad equipment and supplies...	3	4	2	2	6,630	17,072	100	338,552		159,863		151,505
Ship equipment and supplies...	9	73	66	7	127,084	269,651	250,634	1,480,671		1,006,082		778,482
Metals and minerals (except petroleum and scrap).....	28	462	421	41	799,889	1,743,028	706,030	23,916,785	2.79	21,919,400	67,268	14,022,635
Coal.....	5	181	169	12	254,760	778,618	80,540	1,744,471	.21	1,483,787		85,617
Iron and steel (except scrap).....	19	257	234	23	484,191	823,714	493,058	17,908,810	2.14	16,173,109	33,300	10,000,807
Metals and metal work (other than iron and steel).....	4	24	18	6	60,938	140,090	132,432	3,662,504	.44	3,662,504	33,958	3,540,221
Paper and paper products.....	19	278	219	59	471,621	745,027	728,615	4,267,052	.51	3,143,957	17,490	300,025
Paper and paper products (general line)...	11	253	197	56	417,888	669,051	714,510	3,841,007	.46	2,088,201		245,102
Paper and paper products (specialty, other than specified).....	4	6	5	1	23,043	27,976		270,149	.03	84,707		47,707
Stationery and stationery supplies.....	4	10	17	2	30,590	48,000	14,105	155,890	.02	71,049	17,490	7,766
Petroleum and petroleum products.....	279	1,283	1,222	61	2,632,165	4,686,770	2,264,014	39,780,470	4.76	9,044,745		104,600
Plumbing and heating equipment and sup- plies.....	24	264	222	42	420,502	932,032	722,630	4,816,976	.58	2,519,024	57,430	666,849
Plumbing equipment and supplies.....	19	243	204	39	386,369	864,765	706,912	4,345,670	.52	2,052,670	56,430	402,840
Pipe, valves, and fittings.....	1					(x)		(x)			(x)	
Plumbing and heating equipment and supplies (general line).....	11	202	169	33	330,905	773,996	632,003	3,955,466		1,880,592	46,523	467,849
Ventilating equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other plumbing and heating equip- ment and supplies.....	5	25	20	5	36,317	76,898	71,409	245,506		166,078		35,000
Heating equipment and supplies.....	5	21	18	3	34,133	67,267	15,718	470,406	.06	466,354	1,000	164,000
Tobacco and tobacco products (except leaf).....	23	269	211	48	372,955	721,338	383,273	13,924,578	1.67	9,122,055	12,492	1,300
All other.....	22	302	282	70	486,921	1,040,073	1,629,263	19,711,617	2.36	6,967,797	8,172	5,707,970
Books, periodicals, and newspapers.....	4	122	90	32	164,823	304,483	225,330	1,924,719	.23	1,333,137		
Oils and greases (animal and vegetable).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Textiles and textile materials (other than dry goods).....	10	52	36	16	109,473	258,490	1,016,112	5,965,566	.71	3,328,240		5,328,258
Miscellaneous kinds of business.....	6	42	40	2	66,519	119,574	25,443	660,118	.08	610,907	8,172	76,348

## NEW ORLEANS

Total.....	712	10,423	8,639	1,784	\$18,645,605	\$46,097,055	\$40,383,584	\$801,980,823	100.00	\$274,733,510	\$3,055,325	\$74,467,600
Wholesalers only.....	423	6,619	5,471	1,148	11,099,644	28,993,714	23,802,874	285,676,161	47.46	162,604,674	2,050,197	26,082,507
All other types of wholesale establishments.....	289	3,804	3,168	636	7,545,961	17,103,341	16,580,710	316,304,662	52.54	172,128,836	1,005,128	48,374,093
Amusement and sporting goods.....	17	237	120	117	379,471	761,138	61,251	3,137,510	.52	119,768	50,215	
Amusement and sporting goods (except cameras and motion-picture equip- ment and supplies).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Cameras and motion-picture equipment and supplies.....	15	224	110	114	352,110	708,744	14,692	2,908,506	.48	117,268		
Automotive.....	29	621	484	137	937,283	1,899,550	1,327,670	11,319,357	1.88	6,045,509	1,583,664	88,752
Automobiles and other motor vehicles...	5	263	156	107	265,381	565,358	297,205	4,041,690	.67	410,782	1,536,047	20,782
Automotive equipment.....	10	186	162	24	270,512	568,189	395,200	1,880,194	.31	1,181,128	47,617	
Automobile parts (new and used).....	3	16	14	2	28,326	47,633	35,465	145,066	.03	72,328		68,000
Tires and tubes.....	11	156	132	24	373,064	718,370	599,800	5,252,407	.87	4,381,271		
Chemicals, drugs, and allied products.....	28	669	514	155	1,095,144	2,075,642	1,718,298	14,743,469	2.45	10,448,517	40,355	2,466,704
Chemicals.....	9	67	56	11	130,708	263,613	110,241	3,314,144	.55	1,737,339		1,050,028
Chemicals (industrial).....	4	34	29	5	69,167	142,574	52,093	1,742,628		1,735,528		550,028
Naval stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other chemicals.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Drugs and drug sundries (general line)...	3	385	286	99	471,584	847,269	1,151,885	5,742,829	.95	3,514,713		
Drugs and drug sundries (specialty).....	11	150	116	34	343,382	697,261	272,209	4,766,362	.79	4,761,560		1,326,676
Paints, varnishes, lacquers, and enamels.....	5	67	66	11	140,470	267,499	183,963	920,134	.15	432,905	40,355	89,000

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
<b>NEW ORLEANS—Continued</b>												
Dry goods and apparel.....	53	732	614	118	\$1,434,108	\$3,166,572	\$3,358,768	\$26,194,774	4.35	\$20,920,314	\$5,873	\$1,715,746
Clothing and furnishings (other than millinery and footwear).....	20	186	150	36	488,645	882,718	548,803	5,757,420	.96	4,660,269		
Dry goods (general line).....	12	303	206	37	527,950	1,300,924	1,042,292	7,859,072	1.31	6,363,413		
Millinery and millinery supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions (general line).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Piece goods.....	11	53	39	14	130,300	281,039	254,154	7,623,561	1.27	6,874,010		1,702,876
Shoes and other footwear.....	5	120	98	22	171,475	360,728	714,624	2,610,068	.44	710,193		
Electrical.....	22	408	344	64	628,371	1,362,611	927,194	12,895,139	2.14	9,221,038	1,165	6,318,905
Electrical goods (including appliances).....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Electrical equipment and supplies.....	4	14	13	1	31,697	85,359	43,680	1,985,813	.33	186,949		214,840
Radios and radio equipment.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Refrigerators (electric).....	3	112	104	8	122,658	229,793	140,840	812,155	.13	477,510		
Farm products (not elsewhere specified).....	62	668	530	138	1,356,749	8,966,040	10,978,374	153,793,387	25.55	9,724,313	228,915	29,490,622
Cotton.....	34	437	367	70	970,486	6,770,763	9,624,462	115,820,827	10.24	8,211,401		20,169,471
Cotton linters.....	31	418	351	67	947,541	6,276,840	9,524,231	112,858,713		6,130,287		20,104,471
Flowers and nursery stock.....	3	19	16	3	31,945	493,014	100,231	2,071,114		2,081,114		65,000
Grain.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Grain (general line).....	12	63	48	15	200,882	1,692,012	803,115	34,294,920	5.70	886,199		
Rice.....	6	40	39	10	160,396	1,012,820	792,704	29,964,780		156,000		
Hides, skins, and furs.....	6	14	9	5	40,486	80,083	19,351	4,330,140		730,199		
Horses and mules.....	11	60	52	8	84,556	158,942	308,387	2,405,469	.40	121,151		321,151
Livestock (other than horses and mules).....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Other farm products (not elsewhere classified).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm supplies (except machinery and equipment).....	8	45	36	9	104,504	309,406	406,311	7,311,530	1.21			
Farm supplies (except feed and fertilizer).....	1	(x)		(x)	(x)	(x)		(x)	(x)			
Feed.....	7	44	36	8	163,004	306,694	406,311	7,272,543	1.21			
Feed (exclusively).....	3	11	8	3	45,326	149,146	190,350	5,806,772				
Hay, grain, and feed.....	4	33	28	5	118,278	157,548	215,961	1,465,771				
Food products (not elsewhere specified).....	66	1,020	890	130	1,337,347	2,747,077	792,171	31,836,371	5.26	17,593,739		
Confectionery and soft drinks.....	4	61	47	14	63,200	94,290		1,041,548	.17	201,132		
Dairy products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Poultry and poultry products (general line).....	3	14	11	3	13,372	35,015	3,241	503,310	.08	200,672		
Fish and sea foods.....	4	24	21	3	30,320	68,907	9,486	626,231	.10	364,640		
Fruits and vegetables (fresh).....	37	332	299	33	343,262	1,022,897	95,467	9,952,529	1.65	3,927,547		
Fruits.....	5	41	36	5	48,207	222,105	228	2,311,165		590,241		
Fruits and vegetables (general line).....	27	260	231	29	264,616	683,907	90,356	7,046,953		2,987,245		
Vegetables.....	5	35	32	3	40,486	110,835	4,883	594,411		350,061		
Meats and meat products.....	16	563	489	74	862,813	1,400,193	653,957	19,415,753	3.23	12,809,748		
Forest products (except lumber).....	13	44	37	7	67,968	112,121	83,123	1,328,052	.22	49,155		391,405
Boxes, shooks, and cooperage.....	7	26	25	1	41,696	68,199	60,973	964,253	.16	9,155		160,000
Logs, railroad ties, piles, etc.....	4	7	4	3	14,820	30,338		295,466	.05	40,000		231,405
Other forest products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Furniture and house furnishings.....	18	168	140	28	292,757	669,940	341,012	3,916,603	.65	2,612,837		134,000
Furniture.....	10	77	70	7	130,548	283,868	158,465	1,693,804	.28	924,681		
House furnishings.....	7	87	67	20	149,837	378,387	176,577	2,184,953	.30	1,050,370		
China, glassware, and crockery.....	4	48	42	6	76,283	146,111	87,317	857,803		695,076		
Floor coverings.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
House furnishings (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Musical instruments and sheet music.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise.....	3	13	13		19,092	48,134	4,530	448,593	.07	278,844		
Groceries and food specialties.....	121	1,478	1,247	231	3,019,465	8,023,592	8,558,751	184,135,500	30.69	116,533,636		1,712,632
Groceries (general line).....	30	524	407	57	874,700	1,561,902	1,343,634	23,937,516	3.98	12,309,303		
Food and grocery specialties.....	91	954	780	174	2,144,675	6,461,690	7,213,117	160,197,684	26.61	104,224,233		1,712,632
Bakery products.....	4	36	34	2	568,456	184,590	2,627	6,760,000		4,120,355		
Canned goods (general line).....	11	107	84	23	180,400	397,870	354,006					
Canned sea food.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Cereals.....	3	3	2	1	5,069	14,505	7,967	947,885				1,663,000
Coffee.....	27	244	194	50	557,061	2,080,101	2,331,480	66,471,093		27,317,658		
Coffee, tea, and spices.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Extracts and spices.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Flour.....	6	48	41	7	55,768	156,134	87,713	2,362,224		823,249		
Flour and feed.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (dried).....	3	28	21	7	26,500	109,540	92,000	1,198,159				(x)
Soap and soap powders.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Sugar.....	12	183	154	29	591,432	1,383,403	3,895,496	67,553,123		63,001,161		
Other food and grocery specialties.....	20	245	197	48	505,158	1,177,848	808,035	9,210,248		4,635,314		
Hardware.....	13	324	275	49	525,825	1,183,391	1,308,475	7,242,603	1.20	2,928,418		1,383,643
Hardware (general line).....	9	275	234	41	427,760	991,036	1,182,706	5,680,745	.94	2,234,043		560,367
Hardware (specialty).....	4	49	41	8	98,065	192,355	128,769	1,561,858	.26	694,370		823,270

See footnotes at end of table.



## CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUM- ERS (at total)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
<b>NEW ORLEANS—Continued</b>												
Iron and steel scrap and other waste mate- rials.....	12	118	116	2	\$163,564	\$218,318	\$164,809	\$2,870,412	0.48	\$2,768,691	-----	\$640,000
Jewelry and optical goods.....	3	41	29	12	69,652	167,811	160,164	426,577	.07	152,515	-----	-----
Leather and leather goods (except gloves and shoes).....	7	39	34	5	56,564	110,714	156,516	465,922	.08	298,401	-----	220,577
Lumber and building materials (other than metal).....	50	592	481	111	1,284,562	3,292,512	1,500,764	32,214,970	5.35	18,628,117	\$5,210	386,704
Construction and building materials (other than metal and wood).....	24	316	283	33	651,196	1,186,133	458,987	8,631,661	1.43	5,493,720	210	42,916
Lumber and millwork.....	26	276	198	78	933,366	2,109,379	1,041,777	23,583,289	3.02	13,134,307	5,000	343,788
Lumber.....	23	237	167	70	508,080	1,097,026	922,301	21,809,530	-----	11,572,600	5,000	343,788
Lumber and millwork.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Millwork.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Machinery, equipment, and supplies (ex- cept electrical).....	82	1,462	1,285	177	3,076,324	5,357,725	4,561,798	27,503,917	4.57	16,552,523	1,041,104	8,783,119
Commercial equipment and supplies.....	7	84	69	15	180,792	283,454	211,872	816,741	.14	634,037	60,586	11,970
Construction equipment and supplies.....	3	20	17	3	37,213	74,108	17,936	336,723	.06	336,723	(x)	195,731
Farm machinery and equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Manufacturing, mining, and drilling machinery, equipment and supplies.....	44	952	849	103	2,162,210	3,801,154	3,150,512	10,154,500	3.18	10,139,270	88,570	7,409,478
Professional equipment and supplies.....	6	91	73	18	128,761	241,239	234,755	937,313	.16	670,724	34,503	172,993
Service equipment and supplies.....	8	63	46	17	98,990	109,895	161,876	702,792	.12	441,328	52,320	-----
Transportation equipment and supplies.....	12	77	68	9	133,714	286,723	250,734	1,819,223	.30	1,246,945	-----	933,077
Railroad equipment and supplies.....	3	4	2	2	6,630	17,072	100	338,552	-----	150,863	-----	154,595
Ship equipment and supplies.....	9	73	66	7	127,084	269,651	250,634	1,480,671	-----	1,096,082	-----	778,482
Metals and minerals (except petroleum and scrap).....	27	459	418	41	794,484	1,734,429	793,943	23,258,110	3.86	21,256,725	67,258	14,559,990
Coal.....	5	181	169	12	254,760	778,618	80,540	1,744,471	.29	1,483,787	-----	86,517
Iron and steel (except scrap).....	18	254	231	23	478,780	815,115	490,071	17,846,135	2.96	16,110,434	33,300	10,934,223
Metals and metal work (other than iron and steel).....	4	24	18	6	60,938	140,696	132,432	3,662,504	.61	3,662,504	33,058	3,540,221
Paper and paper products.....	13	209	158	51	335,761	549,334	551,448	3,475,301	.58	2,395,971	-----	55,463
Paper and paper products (general line) Paper and paper products (specialty, other than specified).....	6	200	150	50	309,065	515,169	551,077	3,135,555	.52	2,308,294	-----	-----
Stationery and stationery supplies.....	3	6	5	1	23,043	27,976	-----	270,140	.05	84,707	-----	47,707
Petroleum and petroleum products.....	14	411	374	37	585,486	1,197,368	364,927	21,083,851	3.50	1,503,258	-----	-----
Plumbing and heating equipment and sup- plies.....	18	191	168	23	277,075	600,123	471,639	3,371,735	.56	1,927,078	10,902	501,059
Plumbing equipment and supplies.....	13	170	140	30	242,942	532,856	455,921	2,001,329	.48	1,460,724	9,002	337,650
Heating equipment and supplies (heat- ing equipment, general line).....	5	21	18	3	34,133	67,267	15,718	470,406	.08	466,354	1,000	164,000
Tobacco and tobacco products (except leaf).....	12	178	133	45	261,608	533,795	261,485	9,552,523	1.59	5,818,361	12,492	-----
All other.....	21	298	229	69	482,441	1,029,713	1,628,263	19,659,617	3.27	6,957,797	8,172	5,707,979
Books, periodicals, and newspapers.....	3	118	87	31	160,343	294,123	224,336	1,872,719	.31	1,333,137	-----	-----
Oils and greases (animal and vegetable).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Textiles and textile materials (other than dry goods).....	10	52	36	16	109,473	258,490	1,016,112	5,965,566	.99	3,328,240	-----	5,328,258
Miscellaneous kinds of business.....	6	42	40	2	66,519	119,574	25,443	666,118	.11	610,907	8,172	75,348

## CITIES OF 50,000 TO 100,000 POPULATION

SHREVEPORT * (pop. 76,655).....	136	1,861	1,689	172	\$3,236,307	\$6,784,218	\$6,322,156	\$74,022,679	100.00	\$47,195,245	\$665,543	\$12,668,901
Automotive.....	8	84	78	6	177,242	370,855	293,137	2,018,775	2.73	982,149	340,203	-----
Chemicals, drugs, and allied products.....	4	98	78	20	208,689	339,920	403,122	1,890,080	2.55	1,763,000	-----	20,000
Dry goods and apparel.....	6	109	92	17	227,336	456,774	624,410	3,057,704	4.13	2,837,705	-----	-----
Electrical.....	4	73	59	14	140,746	321,961	189,375	2,052,276	2.77	1,619,275	-----	355,339
Farm products (not elsewhere specified).....	10	51	47	4	103,984	244,788	480,518	18,488,394	24.98	9,205,930	-----	4,210,830
Farm supplies (except machinery and equipment).....	3	88	83	5	101,819	305,450	465,465	2,152,262	2.91	668,660	66,850	-----
Food products (not elsewhere specified).....	11	260	238	22	386,887	758,400	258,712	10,526,844	14.22	6,672,092	-----	-----
Groceries and food specialties.....	19	363	332	21	557,753	1,166,168	766,795	10,216,010	13.80	5,678,368	120,000	-----
Hardware.....	5	143	130	13	316,427	554,239	640,465	2,935,274	3.97	1,910,205	-----	-----
Lumber and building materials (other than metal).....	12	137	122	15	247,060	585,154	472,330	6,730,305	9.09	4,277,343	5,000	1,593,124
Machinery, equipment, and supplies (ex- cept electrical).....	27	206	194	12	326,530	736,104	1,178,039	7,233,196	9.77	6,066,040	10,000	5,463,496
Paper and paper products.....	3	51	44	7	100,526	159,214	153,190	604,336	.82	564,140	17,400	162,818
Petroleum and petroleum products.....	10	111	107	4	175,212	438,534	77,835	1,585,808	2.14	875,463	-----	92,500
Plumbing and heating equipment and sup- plies.....	3	33	28	5	56,556	172,975	103,671	762,997	1.03	536,046	-----	108,662
Tobacco and tobacco products (except leaf).....	4	39	35	4	47,859	87,067	17,107	2,635,582	3.56	2,461,908	-----	-----
All other.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----

See footnotes at end of table.



WHOLESALE DISTRIBUTION—LOUISIANA: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
<b>CITIES OF 20,000 TO 50,000 POPULATION</b>												
<b>ALEXANDRIA</b> <sup>9</sup> (pop. 23,025).....	44	404	430	34	\$689,688	\$1,493,920	\$1,267,604	\$14,711,740	100.00	\$7,590,797	\$160,853	\$758,848
Automotive.....	4	45	39	6	63,307	179,650	116,934	990,827	6.73	789,250	-----	-----
Farm products (not elsewhere specified).....	4	21	20	1	33,135	54,930	12,568	2,885,410	19.61	-----	-----	-----
Farm supplies (except machinery and equipment).....	3	40	42	4	33,841	65,458	63,786	579,895	3.94	122,486	36,889	-----
Food products (not elsewhere specified).....	9	104	100	4	163,761	343,066	194,357	3,119,008	21.21	1,603,489	1,000	-----
Groceries and food specialties.....	8	95	88	7	140,176	288,999	319,623	3,301,677	22.44	2,000,693	-----	-----
Lumber and building materials (other than metal).....	3	24	21	3	49,065	90,430	32,240	1,202,703	8.58	1,262,098	-----	750,000
Petroleum and petroleum products.....	5	32	32	-----	59,290	132,724	34,590	690,071	4.69	165,802	-----	7,000
<b>BATON ROUGE</b> <sup>10</sup> (pop. 30,729).....	32	379	334	45	583,571	1,059,525	1,072,332	9,760,381	100.00	6,784,083	192,309	145,585
Food products (not elsewhere specified).....	8	85	77	8	113,298	252,905	146,175	2,932,830	30.05	1,927,232	10,000	-----
Groceries and food specialties.....	10	130	158	22	268,414	479,401	441,167	4,958,571	50.80	3,635,296	-----	-----
Hardware.....	3	60	50	10	87,174	144,459	310,766	856,096	8.77	742,591	182,309	-----
<b>MONROE</b> <sup>11</sup> (pop. 26,028).....	36	429	385	44	632,444	1,681,643	1,366,136	12,671,048	100.00	6,142,538	70,528	507,496
Automotive.....	3	38	32	6	112,035	179,687	145,991	871,089	6.87	396,213	-----	30,000
Dry goods and apparel.....	5	31	27	4	71,284	148,036	125,852	794,475	6.27	730,756	-----	-----
Food products (not elsewhere specified).....	7	104	96	8	160,776	376,644	132,631	3,882,820	30.64	1,317,073	-----	-----
Groceries and food specialties.....	3	48	41	7	84,784	216,380	161,608	1,708,238	13.48	300,000	15,000	-----
Petroleum and petroleum products.....	3	14	14	-----	48,035	82,757	25,158	519,825	4.10	159,725	-----	-----

CITIES OF 5,000 TO 20,000 POPULATION

<b>BASTROP</b> (pop. 5,121).....	3	11	9	2	\$15,714	\$40,255	\$31,968	\$306,009	-----	\$5,564	-----	-----
<b>BOGALUSA</b> (pop. 14,020).....	11	48	44	4	75,794	129,669	212,760	1,530,382	-----	635,116	-----	\$203,749
<b>CROWLEY</b> (pop. 7,666).....	11	41	39	2	64,681	105,855	93,500	915,204	-----	391,619	-----	-----
<b>GREYNA</b> (pop. 6,584).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
<b>HAMMOND</b> (pop. 6,072).....	13	30	25	5	78,410	203,511	35,203	6,369,386	-----	304,480	-----	-----
<b>HOUMA</b> (pop. 6,531).....	22	248	243	5	179,705	380,754	201,942	3,291,997	-----	725,156	-----	-----
<b>LAFAYETTE</b> (pop. 14,635).....	22	123	119	4	140,467	254,826	194,132	3,430,411	-----	1,425,572	-----	-----
<b>LAKE CHARLES</b> (pop. 16,791).....	35	212	188	24	380,073	741,619	670,348	8,703,053	-----	5,007,741	\$30,600	1,452,717
<b>MINDEN</b> (pop. 6,623).....	8	29	28	1	85,823	129,414	76,742	1,411,168	-----	1,036,917	-----	-----
<b>MORGAN CITY</b> (pop. 5,985).....	6	31	28	3	47,822	94,940	86,125	627,603	-----	431,539	-----	-----
<b>NEW IBERIA</b> (pop. 8,003).....	17	100	80	11	133,830	243,905	306,357	3,334,467	-----	1,519,351	-----	-----
<b>OPELOUSAS</b> (pop. 6,290).....	15	103	99	4	146,871	771,525	198,510	8,327,837	-----	552,534	-----	-----
<b>PLAQUEMINE</b> (pop. 5,124).....	3	10	9	1	16,487	29,800	45,770	209,994	-----	156,669	-----	-----
<b>WEST MONROE</b> (pop. 6,566).....	4	19	18	1	41,032	69,750	54,357	830,376	-----	572,151	-----	-----

<sup>1</sup> Includes 1 establishment in clothing; 10 in clothing and furnishings; 3 in clothing, men's and boys'; 2 in clothing, women's and children's; 3 in furnishings; 1 in furnishings, men's and boys'; 2 in furnishings, women's and children's; 2 in furs and fur clothing; 1 in hats and caps; and 1 in hosiery.

<sup>2</sup> Includes 2 establishments in leather and leather goods (general line); 2 in leather and leather belting; 1 in saddlery and harness; and 3 in shoe findings.

<sup>3</sup> Includes 1 establishment in bottles and bottling equipment; 3 in conveyor and hoisting machinery; 3 in jewelers' equipment and supplies; 2 in mechanical rubber goods; 2 in mill and mine supplies; 22 in oil well machinery, equipment, and supplies; 5 in power house equipment; 1 in power engines; 1 in printers' and lithographers' supplies; 1 in pumps, pump parts, and supplies; 1 in shoe machinery; 1 in textile machinery and equipment; 2 in welding equipment; and 27 in other industrial machinery, equipment, and supplies.

<sup>4</sup> Includes 1 establishment in school equipment and supplies; 2 in surgical, medical, dental, and hospital equipment and supplies; 1 in other professional equipment and supplies; and 4 in dental supplies.

<sup>5</sup> Includes 1 establishment in service equipment and supplies; 6 in barber and beauty parlor equipment and supplies; 1 in dry cleaners' supplies and allied products; 1 in fire protection equipment; 1 in janitor's equipment and supplies; and 1 in warehouse equipment and supplies.

<sup>6</sup> Includes 10 establishments in furs, raw; and 1 in hides and skins.

<sup>7</sup> Includes 2 establishments in jewelry (general line); and 1 in optical goods.

<sup>8</sup> Includes also 1 establishment in forest products (except lumber); 2 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in leather and leather goods (except gloves and shoes); and 1 in metals and minerals (except petroleum and scrap).

<sup>9</sup> Includes also 1 establishment in chemicals, drugs, and allied products; 1 in dry goods and apparel; 1 in hardware; 1 in iron and steel scrap and other waste materials; 1 in jewelry and optical goods; 1 in machinery, equipment, and supplies (except electrical); 1 in paper and paper products; and 1 in tobacco and tobacco products (except leaf).

<sup>10</sup> Includes also 2 establishments in automotive; 2 in farm products (not elsewhere specified); 1 in iron and steel scrap and other waste materials; 1 in machinery, equipment, and supplies (except electrical); 1 in paper and paper products; 1 in petroleum and petroleum products; 2 in plumbing and heating equipment and supplies; and 1 in tobacco and tobacco products (except leaf).

<sup>11</sup> Includes also 2 establishments in chemicals, drugs, and allied products; 2 in farm products (not elsewhere specified); 1 in farm supplies (except machinery and equipment); 1 in furniture and house furnishings; 2 in hardware; 1 in iron and steel scrap and other waste materials; 1 in lumber and building materials (other than metal); 2 in machinery, equipment, and supplies (except electrical); 1 in paper and paper products; 1 in plumbing and heating equipment and supplies; and 1 in tobacco and tobacco products (except leaf).

CENSUS OF DISTRIBUTION

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
<b>THE STATE</b>													
Total.....	1,728	17,493	15,226	2,267	\$29,336,618	\$69,259,954	\$58,965,589	\$836,197,039	\$385,915,686	46.15	\$4,108,828	\$51,126,082	\$483,630
Wholesalers only.....	882	11,035	9,538	1,497	17,688,188	41,684,959	36,437,476	395,736,964	175,188,592	44.27	3,074,331	34,277,228	448,681
Service wholesalers.....	826	10,147	8,718	1,429	15,869,380	38,261,316	33,353,945	369,604,336	163,140,396	44.14	2,950,331	24,337,878	447,462
Exporters.....	35	575	494	81	1,298,418	7,013,290	5,406,879	90,193,915	15,157,774	16.81	.....	8,781,954	2,676,069
Importers.....	15	113	94	19	300,526	848,077	1,314,795	24,112,777	10,455,634	68.24	.....	1,063,000	1,607,518
Wholesale merchants <sup>1</sup> .....	776	9,459	8,130	1,329	14,270,436	30,399,949	26,632,271	255,297,644	131,527,088	51.52	2,950,331	13,802,919	328,001
Limited function wholesalers.....	6	20	16	4	37,311	85,526	45,639	5,544,194	424,918	7.60	.....	262,718	924,032
Cash and carry.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....	.....
Drop shippers.....	4	5	3	2	7,350	30,994	9,000	380,846	131,718	34.59	.....	262,718	95,212
Wagon distributors.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....	.....
Supply and machinery distributors.....	50	868	804	64	1,781,497	3,838,117	3,037,892	20,688,434	11,623,278	56.46	85,000	0,070,637	411,708
Bulk tank stations.....	238	844	825	19	2,031,074	3,615,661	1,945,692	18,147,006	7,580,328	41.77	.....	17,000	76,248
Chain-store warehouses <sup>2</sup> .....	3	61	46	15	74,596	197,487	232,572	5,231,947	.....	.....	.....	.....	1,749,982
District and general sales offices.....	3	111	85	26	217,589	324,548	173,721	17,446,671	.....	.....	.....	.....	5,815,524
Manufacturers' sales branches.....	200	3,401	2,914	487	6,407,289	14,298,262	11,027,927	171,859,069	142,990,679	83.21	1,000,210	30,324,408	850,295
Agents and brokers.....	170	1,002	825	177	1,050,695	5,390,059	7,227,292	170,997,926	44,328,037	25.92	5,902	20,404,937	1,005,870
Auction companies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....	.....
Brokers.....	55	192	145	47	333,225	909,912	509,686	67,475,137	25,002,093	37.05	.....	0,851,692	2,220,821
Commission merchants.....	32	278	234	44	631,818	1,826,356	5,227,339	64,115,063	4,759,128	7.42	.....	15,183,430	2,003,596
Export commission houses.....	4	20	18	2	27,948	82,382	1,569	619,382	324,633	52.11	.....	.....	154,846
Export manufacturers' agents.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....	.....
Manufacturers' agents.....	52	275	221	54	444,523	822,159	443,232	17,452,052	8,735,423	50.05	4,902	2,370,729	335,623
Purchasing agents.....	6	85	82	3	105,062	922,395	786,223	11,606,264	.....	.....	.....	.....	.....
Selling agents.....	19	140	119	27	396,319	744,812	259,243	6,584,723	5,606,760	83.03	1,000	1,098,186	346,564
Assemblers and country buyers.....	229	667	630	37	535,740	1,762,205	709,515	53,381,917	14,686,482	27.51	.....	103,324	233,109
Assemblers <sup>3</sup> .....	173	473	456	17	354,219	1,375,186	644,626	33,971,216	13,817,331	35.46	.....	103,324	225,267
Country buyers on salary or commission.....	29	57	56	1	63,870	111,772	6,149	6,978,392	114,253	1.64	.....	.....	240,034
Cooperative marketing associations.....	23	95	80	18	91,144	238,014	58,505	7,000,877	527,612	7.54	.....	.....	304,386
Packers and shippers.....	4	39	38	1	26,507	37,233	3,235	431,432	227,286	52.08	.....	.....	107,855
All other.....	4	372	363	9	422,447	950,773	1,211,394	3,395,633	1,135,568	33.44	22,376	.....	849,908
<b>CITIES OF 100,000 POPULATION AND OVER</b>													
NEW ORLEANS.....	712	10,423	8,839	1,784	\$18,645,605	\$46,097,055	\$40,383,584	\$801,980,823	\$274,738,510	45.64	\$3,055,325	\$74,457,500	\$846,470
Wholesalers only.....	423	6,619	5,471	1,148	11,099,644	28,993,714	23,802,874	285,070,161	102,604,674	35.92	2,050,197	20,082,507	675,357
Service wholesalers.....	392	6,315	5,226	1,089	10,234,801	27,407,336	22,271,881	273,292,005	90,111,395	35.17	1,965,197	21,343,043	697,176
Exporters.....	34	458	379	79	1,155,593	6,796,392	5,401,416	89,253,550	15,157,774	16.98	.....	8,781,954	2,625,104
Importers.....	15	113	94	19	300,526	848,077	1,314,795	24,112,777	10,455,634	68.24	.....	1,063,000	1,607,518
Wholesale merchants <sup>1</sup> .....	343	5,744	4,753	991	8,778,797	19,702,867	15,555,070	159,920,678	84,498,087	40.33	1,965,197	10,808,689	466,253
Limited function wholesalers <sup>4</sup> .....	4	9	7	2	21,185	43,749	.....	5,079,846	121,718	2.40	.....	1,269,962	1,269,962
Supply and machinery distributors.....	27	295	238	57	843,568	1,542,629	1,530,993	7,303,410	0,371,561	87.24	85,000	4,617,140	270,497
Bulk tank stations.....	5	177	174	3	262,132	604,072	148,730	2,295,083	837,714	36.50	.....	.....	459,017
Chain-store warehouses <sup>2</sup> .....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....	.....
District and general sales offices.....	3	111	85	26	217,589	324,548	173,721	17,446,671	.....	.....	.....	.....	5,815,524
Manufacturers' sales branches.....	140	2,650	2,209	441	5,329,576	11,313,355	9,326,267	144,574,471	127,091,571	87.91	999,226	27,635,918	990,236
Agents and brokers.....	132	803	650	153	1,646,955	4,637,870	6,711,840	144,287,996	41,615,551	28.84	5,902	20,730,075	1,093,091
Brokers.....	33	105	73	32	184,313	569,066	26,508	49,085,842	23,962,089	48.82	.....	2,106,405	1,487,450
Commission merchants.....	26	228	188	40	560,074	1,620,769	5,200,652	61,427,684	4,216,116	6.86	.....	14,983,430	2,362,603
Export commission houses.....	4	20	18	2	27,948	82,382	1,569	619,382	324,633	52.41	.....	.....	154,846
Export manufacturers' agents.....	49	262	209	53	423,476	784,485	439,732	16,185,402	8,735,423	53.97	4,902	2,370,729	330,314
Purchasing agents.....	3	55	54	1	101,576	917,696	786,223	11,515,033	.....	.....	.....	.....	3,838,344
Selling agents.....	17	133	108	25	349,569	662,972	257,156	5,454,653	4,376,690	80.24	1,000	1,185,511	320,862
All other.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....	.....
<b>CITIES OF 50,000 TO 100,000 POPULATION</b>													
SHREVEPORT.....	136	1,861	1,689	172	\$3,236,307	\$6,784,218	\$6,322,155	\$74,022,679	\$47,195,245	63.76	\$565,543	\$12,068,901	.....
Wholesalers only.....	57	1,303	1,173	130	2,341,411	4,770,170	4,421,064	34,476,938	20,771,320	77.66	536,174	5,807,853	.....
All other types of wholesale establishments.....	49	558	516	42	894,896	2,014,042	1,901,091	39,545,741	20,423,925	51.65	29,369	6,361,048	.....
<b>CITIES OF 20,000 TO 50,000 POPULATION</b>													
ALEXANDRIA.....	44	464	430	34	\$689,668	\$1,493,920	\$1,267,004	\$14,711,740	\$7,590,797	51.60	\$160,853	\$768,846	.....
Wholesalers only.....	29	354	324	30	485,864	1,019,764	1,118,164	7,844,238	5,510,979	70.26	160,853	1,840	.....
All other types of wholesale establishments.....	15	110	106	4	203,814	474,156	149,440	6,867,502	2,079,818	30.28	.....	767,000	.....
BATON ROUGE.....	32	379	334	45	583,571	1,059,525	1,072,332	9,790,381	6,784,063	69.51	192,309	145,595	.....
Wholesalers only.....	23	297	259	38	459,621	770,221	921,513	6,025,088	4,051,285	82.18	192,309	145,665	.....
All other types of wholesale establishments.....	9	82	75	7	123,950	289,304	150,819	3,765,293	1,832,778	49.07	.....	.....	.....
MONROE.....	30	429	385	44	832,444	1,681,643	1,309,135	12,071,046	6,142,538	48.48	70,528	567,495	.....
Wholesalers only.....	28	331	294	37	647,820	1,258,961	1,225,932	8,497,267	4,765,740	56.09	70,528	464,171	.....
All other types of wholesale establishments.....	2	98	91	7	184,624	422,682	143,203	4,173,779	1,876,798	32.99	.....	103,324	.....

<sup>1</sup> Includes 1 converter.  
<sup>2</sup> The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.  
<sup>3</sup> Includes 1 elevator (independent).  
<sup>4</sup> Includes 1 cash and carry wholesaler and 3 drop shippers.  
<sup>5</sup> Includes 1 export manufacturer's agent.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

THE STATE

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE								KIND OF BUSINESS (Establishments classified by major lines of merchandise)																				
	Number of establishments	Exporters	Wholesale merchants	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Country buyers and assemblers		All other types	Number of establishments	Exporters	Wholesale merchants	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Country buyers and assemblers	All other types										
<b>Total</b> .....	<b>1,729</b>	<b>55</b>	<b>825</b>	<b>300</b>	<b>55</b>	<b>32</b>	<b>52</b>	<b>229</b>	<b>301</b>	Groceries and food specialties.....	205	1	208	33	17	7	10	19	Groceries (general line).....	173	1	160	2	8	1	1	1	1	18
Amusement and sporting goods.....	17		10	7						Food and grocery specialties.....	122	1	48	31	0	6	0			Hardware.....	26		20	3			3		
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	2		1	1						Hardware (general line).....	20		17							Hardware (specialty).....	6		3	3					
Cameras and motion-picture equipment and supplies.....	15		9	6						Iron and steel scrap and other waste materials.....	21	1	20							Iron and steel scrap.....	2	1	1						
<b>Automotive</b> .....	<b>49</b>		<b>36</b>	<b>11</b>			<b>2</b>			Junk and scrap.....	18	18							Junk and scrap.....	18	18								
Automobiles and other motor vehicles.....	9		7	1			1			Waste rubber, rags, and paper.....	1	1							Waste rubber, rags, and paper.....	1	1								
Automotive equipment.....	18		18							<b>Jewelry and optical goods</b> .....	<b>6</b>		<b>3</b>	<b>3</b>					Jewelry.....	3		3							
Automobile parts (new and used).....	8		7	1						Optical goods.....	3		3						Optical goods.....	3		3							
Tires and tubes.....	14		4	9			1			Leather and leather goods (except gloves and shoes).....	8		6	2					Leather and leather goods (general line).....	2		1	1						
<b>Chemicals, drugs, and allied products</b> .....	<b>38</b>	<b>1</b>	<b>20</b>	<b>13</b>	<b>1</b>		<b>1</b>		<b>2</b>	Leather and leather belting.....	2		1	1					Leather and leather belting.....	2		1	1						
Chemicals.....	12		5	4	1				1	Saddlery and harness.....	1		1	1					Saddlery and harness.....	1		1	1						
Drugs and drug sundries (general line).....	8		8							Shoe findings and cut stock.....	3		3						Shoe findings and cut stock.....	3		3							
Drugs and drug sundries (specialty).....	11		1	8			1		1	<b>Lumber and building materials (other than metal)</b> .....	<b>73</b>	<b>11</b>	<b>31</b>	<b>15</b>	<b>3</b>	<b>1</b>	<b>6</b>	<b>6</b>	Lumber and building materials (other than metal).....	73	11	31	15	3	1	6			
Paints, varnishes, lacquers, and enamels.....	7		6	1						Construction and building materials (other than metal and wood).....	33		17	12					Construction and building materials (other than metal and wood).....	33		17	12						
<b>Dry goods and apparel</b> .....	<b>68</b>		<b>54</b>	<b>3</b>		<b>2</b>	<b>5</b>		<b>4</b>	Lumber and millwork.....	40		11	14	3	3	1	3	Lumber and millwork.....	40		11	14	3	3	1	3		
Clothing and furnishings (other than millinery and footwear).....	20		23	2			1			<b>Machinery, equipment, and supplies (except electrical)</b> .....	<b>124</b>	<b>1</b>	<b>67</b>	<b>36</b>			<b>10</b>	<b>10</b>	Machinery, equipment, and supplies (except electrical).....	124	1	67	36			10			
Dry goods (general line).....	17		14				2		1	Commercial equipment and supplies.....	13		5	7			1		Commercial equipment and supplies.....	13		5	7			1			
Dry goods (specialty other than specified).....	1		1							Construction equipment and supplies.....	4		2	1			1		Construction equipment and supplies.....	4		2	1			1			
Millinery and millinery supplies.....	3		3				1			Farm machinery and equipment.....	4		2	2					Farm machinery and equipment.....	4		2	2						
Notions.....	4		3							Manufacturing, mining, and drilling machinery, equipment, and supplies.....	72	1	37	21			7	6	Manufacturing, mining, and drilling machinery, equipment, and supplies.....	72	1	37	21			7		6	
Piece goods.....	11		6	1			2		3	Professional equipment and supplies.....	8		6	2					Professional equipment and supplies.....	8		6	2						
Shoes and other footwear.....	6		6							Service equipment and supplies.....	11		7	3			1		Service equipment and supplies.....	11		7	3			1			
<b>Electrical</b> .....	<b>26</b>		<b>13</b>	<b>8</b>	<b>1</b>		<b>3</b>		<b>1</b>	Transportation equipment and supplies.....	12		8						Transportation equipment and supplies.....	12		8							
Electrical goods (including appliances).....	15		9	4			1		1	<b>Metals and minerals (except petroleum and scrap)</b> .....	<b>28</b>		<b>11</b>	<b>13</b>	<b>1</b>		<b>1</b>	<b>2</b>	Metals and minerals (except petroleum and scrap).....	28		11	13	1		1		2	
Electrical equipment and supplies.....	4		2	1			1			Coal.....	5		4						Coal.....	5		4							
Radios and radio equipment.....	4		4							Iron and steel (except scrap).....	19		7	9	1		1	1	Iron and steel (except scrap).....	19		7	9	1		1		1	
Refrigerators (electric).....	3		2				1			Metals and metal work (other than iron and steel).....	4		4						Metals and metal work (other than iron and steel).....	4		4							
<b>Farm products (not elsewhere specified)</b> .....	<b>248</b>	<b>12</b>	<b>53</b>		<b>10</b>	<b>13</b>		<b>150</b>	<b>4</b>	<b>Paper and paper products</b> .....	<b>10</b>		<b>11</b>	<b>5</b>	<b>1</b>		<b>1</b>	<b>1</b>	Paper and paper products.....	10		11	5	1		1		1	
Cotton.....	135		10	15		13		87	2	Paper and paper products (general line).....	11		10	1					Paper and paper products (general line).....	11		10	1						
Flowers and nursery stocks.....	2		2							Paper and paper products (specialty, other than specified).....	4			2	1		1		Paper and paper products (specialty, other than specified).....	4			2	1		1			
Grain.....	10		2	4		3	4	5	1	Stationery and stationery supplies.....	4		1	2					Stationery and stationery supplies.....	4		1	2						
Hides, skins, and furs.....	28		20					7	1	<b>Petroleum and petroleum products</b> .....	<b>279</b>	<b>1</b>	<b>38</b>						Petroleum and petroleum products.....	279	1	38							
Horses and mules.....	8		7					1		<b>Plumbing and heating equipment and supplies</b> .....	<b>24</b>		<b>10</b>	<b>7</b>			<b>7</b>	<b>7</b>	Plumbing and heating equipment and supplies.....	24		10	7			7			
Livestock (other than horses and mules).....	32		3			1		28		Plumbing equipment and supplies.....	19		9	6			4	4	Plumbing equipment and supplies.....	19		9	6			4		4	
Tobacco (leaf).....	1		1							Heating equipment and supplies.....	5		1	1					Heating equipment and supplies.....	5		1	1						
Other farm products.....	23		1					22		<b>Tobacco and tobacco products (except leaf)</b> .....	<b>23</b>		<b>20</b>	<b>2</b>					Tobacco and tobacco products (except leaf).....	23		20	2					1	
<b>Farm supplies (except machinery and equipment)</b> .....	<b>23</b>	<b>3</b>	<b>13</b>	<b>2</b>	<b>2</b>	<b>1</b>			<b>2</b>	<b>All other</b> .....	<b>4</b>	<b>1</b>	<b>2</b>	<b>1</b>					All other.....	4	1	2	1						
Farm supplies (except feed and fertilizer).....	7		6		1					Books, periodicals, and newspapers.....	1				1				Books, periodicals, and newspapers.....	1				1					
Feed.....	11		3	7		1				Oils and greases (animal and vegetable).....	1				1				Oils and greases (animal and vegetable).....	1				1					
Fertilizer and fertilizer materials.....	5		7		2	1			2	Rubber goods (general line).....	1								Rubber goods (general line).....	1									
<b>Food products (not elsewhere specified)</b> .....	<b>245</b>		<b>124</b>	<b>24</b>	<b>9</b>	<b>8</b>		<b>76</b>	<b>4</b>	Textiles and textile materials (other than dry goods).....	10	1	6	3			2	Textiles and textile materials (other than dry goods).....	10	1	6	3			2				
Confectionery and soft drinks.....	10		9	1						Miscellaneous kinds of business.....	6		3	1					Miscellaneous kinds of business.....	6		3	1						
Dairy products.....	7		7																										
Poultry and poultry products.....	14		3			2		9																					
Fish and sea foods.....	26		23			1		2																					
Fruits and vegetables (fresh).....	125		43		8	5		65	4																				
Meats and meat products.....	63		39	23	1																								
<b>Forest products (except lumber)</b> .....	<b>42</b>	<b>3</b>	<b>31</b>	<b>1</b>	<b>3</b>			<b>3</b>	<b>1</b>																				
Boxes, shooks, and cooperage.....	7		3						1																				
Logs, railroad ties, piles, etc.....	28		25		2			1																					
Other forest products.....	7		3	1	1			2																					
<b>Furniture and house furnishings</b> .....	<b>21</b>		<b>14</b>	<b>6</b>					<b>1</b>																				
Furniture.....	13		9	4					1																				
House furnishings.....	7		4	2																									
<b>Musical instruments and sheet music</b> .....	<b>1</b>		<b>1</b>																										
<b>General merchandise</b> .....	<b>4</b>								<b>3</b>																				

See footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued  
NEW ORLEANS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments	Exporters	Wholesale mer- chants <sup>1</sup>	Manufacturers' sales branches	Brokers	Commission mer- chants	Manufacturers' agents	Country buyers and assemblers <sup>2</sup>	All other types <sup>3</sup>	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments	Exporters	Wholesale mer- chants <sup>1</sup>	Manufacturers' sales branches	Brokers	Commission mer- chants	Manufacturers' agents	Country buyers and assemblers <sup>2</sup>	All other types <sup>3</sup>
<b>Total</b> .....	712	34	369	146	33	26	48	---	56	Groceries and food specialties.....	121	1	56	17	11	7	10	---	16
Amusement and sporting goods.....	17	---	10	7	---	---	---	---	---	Groceries (general line).....	30	---	24	1	2	1	---	---	1
Amusement and sporting goods (ex- cept cameras and motion picture equipment and supplies).....	2	---	1	1	---	---	---	---	---	Food and grocery specialties.....	91	1	32	16	9	6	9	---	18
Cameras and motion picture equip- ment and supplies.....	15	---	9	6	---	---	---	---	---	Hardware.....	13	---	8	2	---	---	---	---	---
Automotive.....	29	---	18	9	---	---	2	---	---	Hardware (general line).....	9	---	6	---	---	---	---	---	---
Automobiles and other motor ve- hicles.....	5	---	4	---	---	---	1	---	---	Hardware (specialty).....	4	---	2	---	---	---	---	---	---
Automotive equipment.....	10	---	10	---	---	---	---	---	---	Iron and steel scrap and other waste materials.....	12	1	11	---	---	---	---	---	---
Automobile parts (new and used).....	3	---	2	1	---	---	---	---	---	Iron and steel scrap.....	1	---	---	---	---	---	---	---	---
Tires and tubes.....	11	---	2	8	---	---	1	---	---	Junk and scrap.....	10	---	10	---	---	---	---	---	---
Chemicals, drugs, and allied products.....	28	1	12	11	1	---	1	---	---	Waste, rubber, rags, and paper.....	1	---	1	---	---	---	---	---	---
Chemicals.....	9	1	4	2	1	---	---	---	---	Jewelry and optical goods.....	3	---	2	1	---	---	---	---	---
Drugs and drug sundries (general line).....	3	---	3	---	---	---	---	---	---	Jewelry.....	2	---	2	---	---	---	---	---	---
Drugs and drug sundries (specialty).....	11	---	1	8	---	---	1	---	---	Optical goods.....	1	---	1	---	---	---	---	---	---
Paints, varnishes, lacquers, and enamels.....	5	---	4	1	---	---	---	---	---	Leather and leather goods (except gloves and shoes).....	7	---	5	2	---	---	---	---	---
Dry goods and apparel.....	53	---	39	3	---	2	5	---	---	Leather and leather goods (general line).....	2	---	1	1	---	---	---	---	---
Clothing and furnishings (other than millinery and footwear).....	20	---	17	2	---	---	---	---	---	Leather and leather belting.....	1	---	1	---	---	---	---	---	---
Dry goods (general line).....	12	---	9	---	---	---	2	---	---	Saddlery and harness.....	1	---	1	---	---	---	---	---	---
Millinery and millinery supplies.....	2	---	2	---	---	---	---	---	---	Shoe findings and cut stock.....	3	---	3	---	---	---	---	---	---
Notions.....	3	---	2	---	---	---	1	---	---	Lumber and building materials (other than metal).....	50	11	14	13	3	---	5	---	4
Piece goods.....	11	---	4	1	---	1	2	---	---	Construction and building materials (other than metal and wood).....	24	---	9	11	---	---	3	---	1
Shoes and other footwear.....	5	---	5	---	---	---	---	---	---	Lumber and millwork.....	26	11	5	2	3	---	2	---	3
Electrical.....	22	---	10	8	---	---	3	---	---	Machinery, equipment, and supplies (except electrical).....	82	1	36	29	---	---	7	---	9
Electrical goods (including appli- ances).....	12	---	7	4	---	---	1	---	---	Commercial equipment and supplies.....	7	---	2	5	---	---	---	---	---
Electrical equipment and supplies.....	4	---	2	---	---	---	---	---	---	Construction equipment and supplies.....	3	---	2	1	---	---	---	---	---
Radios and radio equipment.....	3	---	3	---	---	---	---	---	---	Farm machinery and equipment.....	2	---	2	---	---	---	---	---	---
Refrigerators (electric).....	3	---	2	---	---	---	---	---	---	Manufacturing, mining, and drilling machinery, equipment, and sup- plies.....	44	1	16	10	---	---	6	---	5
Farm products (not elsewhere speci- fied).....	62	12	25	---	9	12	---	4	---	Professional equipment and supplies.....	6	---	4	2	---	---	---	---	---
Cotton.....	34	10	9	---	6	7	---	2	---	Service equipment and supplies.....	8	---	4	3	---	---	1	---	---
Flowers and nursery stock.....	2	---	2	---	---	---	---	---	---	Transportation equipment and sup- plies.....	12	---	8	---	---	---	---	---	---
Grain.....	12	2	2	---	3	4	---	1	---	Metals and minerals (except petro- leum and scrap).....	27	---	11	13	1	---	1	---	1
Hides, skins, and furs.....	11	10	---	---	---	---	---	1	---	Coal.....	5	---	4	---	---	---	---	---	---
Horses and mules.....	1	---	1	---	---	---	---	---	---	Iron and steel (except scrap).....	18	---	7	9	1	---	1	---	1
Livestock (except horses and mules).....	1	---	1	---	---	---	---	---	---	Metals and metal work (other than iron and steel).....	4	---	---	4	---	---	---	---	---
Other farm products.....	1	---	1	---	---	---	---	---	---	Paper and paper products.....	13	---	6	5	1	---	1	---	---
Farm supplies (except machinery and equipment).....	8	3	3	---	2	---	---	---	---	Paper and paper products (general line).....	6	---	5	1	---	---	---	---	---
Farm supplies (except feed and fer- tilizer).....	1	---	1	---	---	---	---	---	---	Paper and paper products (specialty, other than specified).....	4	---	2	1	---	---	1	---	---
Feed.....	7	3	3	---	1	---	---	---	---	Stationery and stationery supplies.....	3	---	1	2	---	---	---	---	---
Food products (not elsewhere speci- fied).....	66	51	7	2	5	---	1	---	---	Petroleum and petroleum products.....	14	---	7	---	---	---	---	---	7
Confectionery and soft drinks.....	4	---	3	1	---	---	---	---	---	Plumbing and heating equipment and supplies.....	18	---	5	6	---	---	7	---	---
Dairy products.....	2	---	2	---	---	---	---	---	---	Plumbing equipment and supplies.....	13	---	4	5	---	---	4	---	---
Poultry and poultry products.....	3	---	3	---	---	---	---	---	---	Heating equipment and supplies.....	5	---	1	1	---	---	3	---	---
Fish and sea foods.....	4	---	3	---	---	---	---	---	---	Tobacco and tobacco products (except leaf).....	12	---	11	1	---	---	---	---	---
Fruits and vegetables (fresh).....	37	33	---	1	2	---	---	---	---	All other.....	21	1	10	6	1	---	3	---	---
Meats and meat products.....	16	9	6	1	---	---	---	---	---	Books, periodicals, and newspapers.....	3	---	1	1	---	---	1	---	---
Forest products (except lumber).....	13	3	7	---	2	---	---	1	---	Oils and greases (animal and vege- table).....	1	---	---	1	---	---	---	---	---
Boxes, shooks, and cooperage.....	7	3	3	---	---	---	---	1	---	Rubber goods (general line).....	1	---	---	---	---	---	---	---	---
Logs, railroad ties, piles, etc.....	4	3	---	---	1	---	---	---	---	Textiles and textile materials (other than dry goods).....	10	1	6	3	---	---	---	---	---
Other forest products.....	2	1	---	---	1	---	---	---	---	Miscellaneous kinds of business.....	6	---	3	1	---	---	---	---	---
Furniture and house furnishings.....	18	11	6	---	---	---	---	1	---										
Furniture.....	10	6	4	---	---	---	---	---	---										
House furnishings.....	7	4	2	---	---	---	---	---	---										
Musical instruments and sheet music.....	1	---	1	---	---	---	---	---	---										
General merchandise.....	3	---	1	---	---	---	---	---	---										

<sup>1</sup> Includes jobbers and supply and machinery distributors.

<sup>2</sup> The "All other types" consist of the following:

<sup>3</sup> Assemblers and country buyers are not shown separately for cities, but are in-  
cluded in "All other types."

Kind of business and type of establishment	State	New Orleans	Kind of business and type of establishment	State	New Orleans	Kind of business and type of establishment	State	New Orleans
<b>Total</b> .....	301	56	Drop shippers—Continued. Manufacturing, mining, and drill- ing machinery, equipment, and supplies.....	1	---	Selling agents—Continued. Construction and building mate- rials (other than metal and wood).....	1	1
Auction companies.....	1	---	Transportation equipment and supplies.....	1	---	Drugs and drug sundries (specialty).....	1	1
Fruits and vegetables.....	1	---	Export agents.....	5	5	Electrical goods (including appli- ances).....	1	---
Bulk tank stations.....	238	5	General merchandise.....	2	2	Electrical equipment and supplies.....	4	4
Petroleum and petroleum products.....	238	5	Lumber and millwork.....	1	1	Food and grocery specialties.....	1	---
Cash and carry.....	1	1	Piece goods.....	1	1	Iron and steel (except scrap).....	1	---
Food and grocery specialties.....	1	1	Importers.....	15	15	Lumber and millwork.....	1	---
Chain-store warehouses.....	3	2	Dry goods (general line).....	1	1	Manufacturing, mining, and drill- ing machinery, equipment, and supplies.....	5	6
Fruits and vegetables.....	1	1	Food and grocery specialties.....	12	12	Piece goods.....	1	1
General merchandise.....	1	---	Hides, skins, and furs.....	1	1	Transportation equipment and supplies.....	2	2
Groceries (general line).....	1	1	House furnishings.....	1	1	Wagon distributors.....	1	---
City buyer.....	1	1	Purchasing agents.....	6	3	Tobacco and tobacco products.....	1	---
Cotton.....	1	1	Cotton.....	2	1	Wholesaling manufacturers.....	4	---
Converters.....	1	1	Grain.....	1	1	Fertilizer and fertilizer materials.....	2	---
Piece goods.....	1	1	Food and grocery specialties.....	1	1	Lumber and millwork.....	1	---
District and general sales offices.....	3	3	Fruits and vegetables.....	2	---	Stationery and stationery supplies.....	1	---
Petroleum and petroleum products.....	2	2	Selling agents.....	10	17			
Transportation equipment and plies.....	1	1	Chemicals.....	1	1			
Drop shippers.....	4	3	Coal.....	1	1			
Boxes, shooks, and cooperage.....	1	1						
Lumber and millwork.....	1	1						

# WHOLESALE DISTRIBUTION—LOUISIANA: 1929

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**TABLES 6.—NET SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS**

[Table 6 is abbreviated in this State to avoid disclosure of individual operations]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Exporters	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	ASSEMBLERS AND COUNTRY BUYERS <sup>2</sup>			All other
								Assemblers	Cooperative marketing associations	All other	
<b>THE STATE</b>											
<b>Total</b>	<b>\$836,197</b>	<b>\$90,194</b>	<b>\$275,885</b>	<b>\$171,859</b>	<b>\$67,475</b>	<b>\$64,115</b>	<b>\$17,453</b>	<b>\$38,817</b>	<b>\$7,001</b>	<b>\$7,564</b>	<b>\$95,834</b>
Amusement and sporting goods	3,138		1,060	2,078			(x)				
Automotive	15,353		9,578	5,684			(x)				(x)
Chemicals, drugs, and allied products	19,323	(x)	11,943	4,130	(x)		(x)				928
Dry goods and apparel	30,272		21,388	1,911		(x)	2,197				(x)
Electrical	14,947		6,027	6,641	(x)		2,049				(x)
Farm products (not elsewhere specified)	212,979	59,833	25,004		21,155	50,680		36,399	1,369	6,906	(x)
Farm supplies (except machinery and equipment)	14,004	5,880	(x)	(x)		(x)					(x)
Food products (not elsewhere specified)	67,552		19,225	30,260	4,145	1,797		2,402	5,632	658	3,433
Forest products (except lumber)	2,344	808	(x)	(x)				16			(x)
Furniture and house furnishings	5,001		2,720	1,787							(x)
General merchandise	504		119								445
Groceries and food specialties	246,680	(x)	103,491	64,103	29,380	7,257	4,788				37,395
Hardware	15,039		12,816	925			1,298				
Iron and steel scrap and other waste materials	3,454	(x)	(x)								
Jewelry and optical goods	525		324	201							
Leather and leather goods (except gloves and shoes)	473		(x)	(x)							1,957
Lumber and building materials (other than metal)	42,626	17,468	11,611	7,953	1,250	(x)	1,828				866
Machinery, equipment, and supplies (except electrical)	36,106	(x)	22,674	11,250			1,308				(x)
Metals and minerals (except petroleum and scrap)	23,316		3,222	19,836	(x)		(x)				(x)
Paper and paper products	4,267		3,750	245	(x)		(x)				35,472
Petroleum and petroleum products	39,781	(x)	3,869				447				(x)
Plumbing and heating equipment and supplies	4,816		2,005	2,364							
Tobacco and tobacco products (except leaf)	13,925		8,121	(x)							
All other	19,712	1,130	3,481	4,052	9,460		1,630				
<b>NEW ORLEANS</b>											
<b>Total</b>	<b>\$601,981</b>	<b>\$89,254</b>	<b>\$187,229</b>	<b>\$144,574</b>	<b>\$49,086</b>	<b>\$61,428</b>	<b>\$16,120</b>				<b>\$74,299</b>
Amusement and sporting goods	3,138		1,060	2,078							
Automotive	11,919		6,250	4,998			(x)				(x)
Chemicals, drugs, and allied products	14,743	(x)	8,142	3,351	(x)		(x)				928
Dry goods and apparel	29,195		17,311	1,911		(x)	2,197				(x)
Electrical	12,895		4,134	6,641			2,049				(x)
Farm products (not elsewhere specified)	153,793	59,833	21,012		9,580	40,825					13,543
Farm supplies (except machinery and equipment)	7,312	5,880	(x)	(x)		(x)					(x)
Food products (not elsewhere specified)	31,636		13,033	16,699		(x)					(x)
Forest products (except lumber)	1,328	808	198								(x)
Furniture and house furnishings	3,917		(x)	1,787							(x)
General merchandise	448		119								37,395
Groceries and food specialties	184,135	(x)	48,261	59,767	26,401	7,257	4,788				
Hardware	7,243		5,077	(x)			1,298				
Iron and steel scrap and other waste materials	2,870	(x)	(x)								
Jewelry and optical goods	427		(x)								
Leather and leather goods (except gloves and shoes)	466		318	(x)							502
Lumber and building materials (other than metal)	32,215	17,468	5,714	6,727	1,250		654				725
Machinery, equipment, and supplies (except electrical)	27,504	(x)	15,628	9,894			1,249				(x)
Metals and minerals (except petroleum and scrap)	23,253		3,222	19,836	(x)		(x)				(x)
Paper and paper products	3,475		3,045	245	(x)		(x)				19,620
Petroleum and petroleum products	21,084		(x)	777			447				(x)
Plumbing and heating equipment and supplies	3,372		6,282	2,148							
Tobacco and tobacco products (except leaf)	9,553		3,379	(x)							
All other	19,660	1,130	3,379	4,052	9,460		1,639				

<sup>1</sup> Includes "supply and machinery distributors," and 1 converter in the dry goods and apparel trade.  
<sup>2</sup> Assemblers and country buyers are not shown separately for cities, but are included in "All other."  
<sup>3</sup> Includes net sales amounting to \$24,113,000 for importers; \$381,000 for drop shippers; \$18,147,000 for bulk tank stations; \$5,232,000 for chain store warehouses; \$17,447,000 for district and general sales offices; \$684,000 for export agents; \$11,596,000 for purchasing agents; \$6,555,000 for selling agents; \$3,398,000 for wholesaling manufacturers; and \$8,263,000 for cash and carry wholesalers, wagon distributors, and auction companies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.  
<sup>4</sup> Includes net sales amounting to \$24,113,000 for importers; \$240,000 for drop shippers; \$2,295,000 for bulk tank stations; \$17,447,000 for district and general sales offices; \$684,000 for export agents; \$11,515,000 for purchasing agents; \$5,456,000 for selling agents; and \$12,541,000 for cash and carry wholesalers, chain store warehouses, and assemblers and country buyers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

## CENSUS OF DISTRIBUTION

TABLE 7.—TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Table 7 is abbreviated in this State to avoid disclosure of individual operations]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Exporters	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	ASSEMBLERS AND COUNTRY BUYERS <sup>2</sup>			All other
								Assemblers	Cooperative marketing associations	All other	
<b>THE STATE</b>											
Total.....	\$68,260	\$7,018	\$33,738	\$14,298	\$910	\$1,826	\$822	\$1,364	\$288	\$170	\$7,881
Amusement and sporting goods.....	761		362	399							
Automotive.....	2,674		1,983	682			(x)				
Chemical, drugs, and allied products.....	2,731	(x)	2,026	575	(x)		(x)				(x)
Dry goods and apparel.....	3,808		3,472	100		(x)	43				69
Electrical.....	1,975		1,061	540	(x)		31				(x)
Farm products (not elsewhere specified).....	10,803	4,699	2,321		259	1,280		1,172	20	123	929
Farm supplies (except machinery and equipment).....	2,044	176	456	(x)	(x)	(x)					(x)
Food products (not elsewhere specified).....	5,435		2,138	2,288	204	224		175	218	47	111
Forest products (except lumber).....	280	58	(x)	(x)	50			7			(x)
Furniture and house furnishings.....	715		378	276							(x)
General merchandise.....	62		18								
Groceries and food specialties.....	13,382	(x)	7,753	3,736	208	170	82				44
Hardware.....	2,483		2,340	105			38				1,380
Iron and steel scrap and other waste materials.....	285	(x)	(x)								
Jewelry and optical goods.....	234		117	117							
Leather and leather goods (except gloves and shoes).....	113		(x)	(x)							
Lumber and building materials (other than metal).....	4,687	1,572	1,459	1,103	62	(x)	81				380
Machinery, equipment, and supplies (except electrical).....	6,220	(x)	3,972	1,914			196				136
Metals and minerals (except petroleum and scrap).....	1,743		1,136	572	(x)		(x)				(x)
Paper and paper products.....	745		660	34	(x)		(x)				(x)
Petroleum and petroleum products.....	4,687	(x)	539								3,931
Plumbing and heating equipment and supplies.....	932		391	482			50				
Tobacco and tobacco products (except leaf).....	721		569	(x)							(x)
All other.....	1,040	18	254	463	30		269				
<b>NEW ORLEANS</b>											
Total.....	\$46,087	\$6,796	\$21,306	\$11,313	\$570	\$1,620	\$778				\$3,714
Amusement and sporting goods.....	761		362	399							
Automotive.....	1,900		1,232	659			(x)				
Chemicals, drugs, and allied products.....	2,070	(x)	1,433	513	(x)		(x)				(x)
Dry goods and apparel.....	3,167		2,831	100		124	43				69
Electrical.....	1,353		770	540			31				(x)
Farm products (not elsewhere specified).....	8,966	4,699	1,948		72	1,280					967
Farm supplies (except machinery and equipment).....	309	176	(x)		(x)	(x)					(x)
Food products (not elsewhere specified).....	2,747		1,164	1,317	(x)	46					(x)
Forest products (except lumber).....	112	58	48		(x)						(x)
Furniture and house furnishings.....	670		(x)	276							(x)
General merchandise.....	48		18								(x)
Groceries and food specialties.....	8,024	(x)	3,250	2,917	172	170	82				1,380
Hardware.....	1,183		1,045	(x)			38				
Iron and steel scrap and other waste materials.....	218	(x)	(x)								
Jewelry and optical goods.....	158		(x)	(x)							
Leather and leather goods (except gloves and shoes).....	111		71	(x)							
Lumber and building materials (other than metal).....	3,292	1,572	589	982	62		47				40
Machinery, equipment and supplies (except electrical).....	5,358	(x)	3,220	1,835			186				114
Metals and minerals (except petroleum and scrap).....	1,734		1,136	572	(x)		(x)				(x)
Paper and paper products.....	549		506	34	(x)		(x)				(x)
Petroleum and petroleum products.....	1,197		(x)								918
Plumbing and heating equipment and supplies.....	600		115	426			50				
Tobacco and tobacco products (except leaf).....	534		446	(x)							(x)
All other.....	1,030	18	244	463	36		269				

<sup>1</sup> Includes "supply and machinery distributors," and 1 converter in the dry goods and apparel trade.<sup>2</sup> Assemblers and country buyers are not shown separately for cities, but are included in "All other."<sup>3</sup> Includes total expenses amounting to \$848,000 for importers, \$31,000 for drop shippers, \$3,616,000 for bulk tank stations, \$198,000 for chain store warehouses, \$325,000 for district and general sales offices, \$89,000 for export agents, \$922,000 for purchasing agents, \$744,000 for selling agents, \$981,000 for wholesaling manufacturers, and \$137,000 for cash and carry wholesalers, wagon distributors, and auction companies, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.<sup>4</sup> Includes total expenses amounting to \$848,000 for importers, \$9,000 for drop shippers, \$604,000 for bulk tank stations, \$325,000 for district and general sales offices, \$89,000 for export agents, \$918,000 for purchasing agents, \$663,000 for selling agents, and \$253,000 for cash and carry wholesalers, chain store warehouses, and assemblers and country buyers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

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TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
<b>THE STATE</b> .....	<b>1,729</b>	<b>17,493</b>	<b>15,226</b>	<b>2,267</b>	<b>\$29,336,618</b>	<b>\$68,259,054</b>	<b>\$338,197,033</b>	<b>100.00</b>
Individual.....	420	1,431	1,294	137	1,405,445	3,154,908	68,886,346	8.24
Partnership.....	189	1,112	1,001	111	1,393,961	4,814,548	118,561,408	14.18
Corporation.....	1,091	14,717	12,726	1,991	26,211,734	57,132,658	614,523,029	73.49
Cooperative association.....	26	118	99	19	111,320	284,652	8,107,610	.97
All other.....	3	116	106	9	214,158	2,873,188	26,119,040	3.12
<b>NEW ORLEANS</b> .....	<b>712</b>	<b>10,423</b>	<b>8,639</b>	<b>1,784</b>	<b>18,645,605</b>	<b>46,097,055</b>	<b>601,980,823</b>	<b>100.00</b>
Individual.....	144	603	504	99	732,724	1,626,994	40,343,795	6.70
Partnership.....	86	553	455	78	851,303	3,461,480	90,167,323	14.98
Corporation.....	479	9,179	7,582	1,597	16,847,176	38,123,722	444,812,180	73.89
Cooperative association.....	3	108	98	10	214,403	2,884,859	26,657,525	4.43

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			2 UNITS			3 TO 5 UNITS			
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
<b>The State</b> .....	<b>1,729</b>	<b>\$336,197</b>	<b>\$68,260</b>	<b>1,023</b>	<b>\$434,237</b>	<b>61.93</b>	<b>\$35,299</b>	<b>40</b>	<b>\$15,247</b>	<b>\$1,071</b>	<b>105</b>	<b>\$78,299</b>	<b>\$5,724</b>
Amusement and sporting goods.....	17	3,138	761	1	(x)		(x)				1	(x)	(x)
Automotive.....	49	15,353	2,674	33	9,108	69.32	1,364				4	196	37
Chemicals, drugs, and allied products.....	33	19,323	2,731	17	10,939	56.61	1,385				4	393	100
Dry goods and apparel.....	68	36,272	3,893	59	21,800	72.01	3,635	1	(x)	(x)	1	(x)	(x)
Electrical.....	26	14,947	1,675	10	5,634	37.69	670				3	402	118
Farm products (not elsewhere specified).....	248	212,979	10,893	208	134,773	63.28	5,493	2	(x)	(x)	14	5,591	421
Farm supplies (except machinery and equipment).....	23	14,004	2,044	17	2,827	20.19	482	2	(x)	(x)			
Food products (not elsewhere specified).....	245	67,552	5,435	202	31,268	46.29	3,011	8	310	58	1	(x)	(x)
Forest products (except lumber).....	42	2,344	280	41	1,868	80.89	256	1	(x)	(x)			
Furniture and house furnishings.....	21	5,001	715	12	2,724	54.47	377				1	(x)	(x)
General merchandise.....	4	564	62	4	564	100.00	62						
Groceries and food specialties.....	205	246,680	13,382	161	117,933	47.81	5,999	15	4,968	428	46	69,495	2,792
Hardware.....	26	15,039	2,483	22	13,966	92.87	2,363						
Iron and steel scrap and other waste materials.....	21	3,454	285	21	3,454	100.00	285						
Jewelry and optical goods.....	6	525	234	3	324	61.71	182						
Leather and leather goods (except gloves and shoes).....	8	473	113	4	177	37.42	47	2	(x)	(x)			
Lumber and building materials (other than metal).....	73	42,626	4,687	53	34,175	80.17	3,296	2	(x)	(x)	6	1,249	281
Machinery, equipment, and supplies (except electrical).....	124	36,108	6,220	68	17,434	48.29	3,545	4	921	195	12	3,125	760
Metals and minerals (except petroleum and scrap).....	28	23,310	1,743	10	1,978	8.48	518				4	1,426	612
Paper and paper products.....	19	4,267	745	9	1,831	42.91	340				4	1,215	233
Petroleum and petroleum products.....	270	39,781	4,687	32	3,361	8.45	601	2	(x)	(x)	1	(x)	(x)
Plumbing and heating equipment and supplies.....	24	4,816	932	16	2,021	41.96	346						
Tobacco and tobacco products (except leaf).....	23	13,925	721	17	4,177	30.00	282	1	(x)	(x)	3	2,279	241
All other.....	22	19,712	1,040	13	11,868	60.21	402						

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
<b>The State</b> .....	<b>144</b>	<b>\$167,187</b>	<b>\$11,363</b>	<b>108</b>	<b>\$51,030</b>	<b>\$5,624</b>	<b>272</b>	<b>\$83,580</b>	<b>\$9,894</b>	<b>37</b>	<b>\$6,617</b>	<b>\$295</b>
Amusement and sporting goods.....	2	(x)	(x)	13	3,007	682						
Automotive.....	2	(x)	(x)	8	3,480	476	2	(x)	(x)			
Chemicals, drugs, and allied products.....	13	5,083	764	3	2,440	439				1	(x)	(x)
Dry goods and apparel.....	7	0,256	226									
Electrical.....	6	689	174	7	8,222	704						
Farm products (not elsewhere specified).....	12	71,762	4,884							12	616	26
Farm supplies (except machinery and equipment).....	2	(x)	(x)				2	(x)	(x)			
Food products (not elsewhere specified).....	3	1,223	92	4	2,417	62	19	28,589	2,081	8	3,378	114
Forest products (except lumber).....												
Furniture and house furnishings.....	5	1,181	227	3	(x)	(x)						
General merchandise.....												
Groceries and food specialties.....	17	40,072	1,257	34	18,120	1,916	16	4,790	929	6	1,302	61
Hardware.....	3	925	104	1	(x)	(x)						
Iron and steel scrap and other waste materials.....							3	201	72			
Jewelry and optical goods.....												
Leather and leather goods (except gloves and shoes).....	2	(x)	(x)	3	1,400	273						
Lumber and building materials (other than metal).....	9	5,592	792	18	4,188	292	3	3,273	397	3	593	13
Machinery, equipment, and supplies (except electrical).....	26	6,632	1,018	2	(x)	(x)						
Metals and minerals (except petroleum and scrap).....	12	16,618	548	1	(x)	(x)						
Paper and paper products.....	5	1,218	171									
Petroleum and petroleum products.....	8	527	117	6	372	28	223	34,905	3,871	7	320	38
Plumbing and heating equipment and supplies.....	4	363	70	2	(x)	(x)	2	(x)	(x)			
Tobacco and tobacco products (except leaf).....							2	(x)	(x)			
All other.....	6	5,658	228	3	2,186	410						



## CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included) 1			SALESMEN 2		EXECUTIVES 2		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
<b>THE STATE</b>																
Total.....	1,720	827	17,493	15,226	2,267	\$29,336,618	3,391	\$8,680,206	712	\$3,769,915	13,390	\$16,896,497	17,478	16,767	17,161	17,019
Amusement and sporting goods.....	17	1	237	120	117	379,471	35	117,876	8	40,715	194	211,880	240	236	238	237
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cameras and motion-picture equipment and supplies (moving-picture films).....	15		224	110	114	352,119	26	94,448	8	40,715	100	207,956	227	223	225	224
Automotive.....	40	15	808	682	176	1,316,898	171	428,408	36	130,013	601	758,477	688	709	713	710
Automobile and other motor vehicles.....	0		320	210	110	304,444	11	20,050	6	13,187	303	641,207	219	221	223	223
Automotive equipment.....	18	8	273	235	38	468,164	80	191,136	10	68,180	174	208,848	260	276	275	273
Automobile parts (new and used).....	8	5	39	35	4	55,847	8	13,370	6	10,075	25	32,402	84	85	80	89
Tires and tubes.....	14	2	176	152	24	408,443	63	208,852	14	43,571	99	156,020	166	177	176	175
Chemicals, drugs, and allied products.....	38	6	806	682	184	1,484,409	193	504,747	43	250,379	630	729,283	840	848	847	812
Chemicals.....	12	1	100	86	14	190,142	31	63,161	3	25,600	66	101,821	100	100	100	69
Drugs and drug sundries (general line).....	8	2	527	405	122	753,054	77	196,437	24	114,529	420	442,088	516	515	510	484
Drugs and drug sundries (specialty).....	11	1	150	116	34	343,382	65	195,292	7	56,674	78	91,416	144	144	142	140
Paints, varnishes, lacquers, and enamel.....	7	2	89	75	14	197,831	20	49,857	9	53,516	60	94,458	89	89	89	89
Dry goods and apparel.....	68	44	883	742	141	1,743,016	325	803,524	46	303,531	512	635,961	886	873	890	876
Clothing and furnishings (other than millinery and footwear).....	26	23	220	180	40	561,421	104	265,139	21	170,917	95	125,365	214	208	216	213
Dry goods (general line).....	17	8	387	341	46	693,650	121	294,033	7	56,200	259	343,417	398	392	398	387
Dry goods (specialty, other than specified).....	1		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies.....	3	3	22	17	5	54,508	9	23,990	1	8,000	12	22,518	22	22	22	22
Notions.....	4	2	55	48	7	69,754	11	12,531	3	12,000	41	45,223	53	53	55	65
Piece goods.....	11	5	53	39	14	130,300	20	79,896	2	12,000	31	37,804	53	53	53	53
Shoes and other footwear.....	6	3	139	112	27	221,833	58	125,435	10	38,414	71	88,034	139	138	139	139
Electrical.....	26	5	481	403	78	769,117	148	274,881	18	90,244	315	403,992	435	433	432	422
Electrical goods, including appliances.....	14	1	315	254	61	555,305	66	195,039	12	67,200	237	293,069	315	316	316	316
Electrical equipment and supplies.....	5	4	26	23	3	47,697	6	16,099			20	31,598	27	27	27	26
Radios and radio equipment.....	4		28	22	6	43,454	9	13,469	4	13,400	15	16,585	26	25	23	24
Refrigerators (electric).....	3		112	104	8	122,658	07	50,274	2	0,644	43	62,740	67	65	66	56
Farm products (not elsewhere specified).....	248	210	1,280	1,118	162	1,923,830	48	138,566	51	342,948	1,181	1,442,316	1,099	1,094	1,348	1,288
Cotton.....	135	122	707	679	88	1,301,683	34	103,004	20	185,833	713	1,012,846	643	645	872	772
Flowers and nursery stock.....	2		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grain.....	19	6	143	127	16	255,815	6	7,362	11	93,759	136	154,104	134	125	139	144
Hides, skins, and furs.....	28	27	127	117	10	164,980	2	15,000	10	32,020	115	117,960	107	104	100	135
Horses and mules.....	8	7	15	14	1	25,416			2	13,200	13	12,216	15	15	15	15
Livestock (other than horses and mules).....	32	31	76	76		73,855	1	450			75	73,405	77	73	72	71
Tobacco (leaf).....	1		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	23	17	54	52	2	23,835			2	6,300	52	17,535	25	34	52	50
Farm supplies (except machinery and equipment).....	23	17	514	487	27	818,523	44	114,240	35	161,110	435	543,173	970	370	470	486
Farm supplies (except feed and fertilizers).....	7	7	64	58	6	54,044	8	16,130	4	11,700	52	26,214	63	40	40	40
Feed.....	11	8	58	49	9	278,729	5	20,680	11	98,023	42	159,426	68	58	60	60
Fertilizer and fertilizer material.....	5	2	392	380	12	485,750	31	77,430	20	50,737	341	357,533	840	272	370	386
Food products (not elsewhere specified).....	245	195	2,100	1,901	199	2,519,175	373	682,291	48	147,532	1,679	1,683,352	2,187	2,013	2,056	2,046
Confectionery and soft drinks.....	10	7	88	71	17	95,516	35	54,916	3	4,900	50	35,700	83	81	88	86
Dairy products.....	7	3	63	60	3	71,166	6	8,000	1	5,700	56	57,466	62	65	62	61
Poultry and poultry products.....	14	16	41	34	7	46,629	4	7,980	2	5,980	35	32,669	30	30	30	41
Fish and sea foods.....	26	30	191	186	5	137,009	5	12,325	2	4,369	184	120,315	138	142	190	190
Fruits and vegetables (fresh).....	125	99	785	716	69	766,164	100	132,015	21	54,865	664	579,284	614	744	724	715
Meats and meat products.....	63	40	932	834	98	1,402,691	223	467,055	19	71,718	690	863,918	951	942	953	951
Forest products (except lumber).....	42	43	208	199	9	175,801	2	8,100	5	22,406	201	145,295	210	215	210	214
Boxes, shooks, and cooperage.....	7	8	26	25	1	42,196					26	42,196	28	33	28	32
Logs, railroad ties, pile, etc.....	28	28	166	163	3	115,720	1	4,800	4	19,600	161	91,320	166	166	166	166
Other forest products.....	7	7	16	11	5	17,835	1	3,300	1	2,806	14	11,779	16	16	16	16
Furniture and house furnishings.....	21	6	182	152	30	332,247	69	176,178	8	33,950	105	122,119	176	178	180	180
Furniture.....	13	2	91	82	9	179,038	34	97,370	5	18,250	52	63,418	90	90	90	90
House furnishings.....	7	3	87	67	20	149,837	33	77,516	3	15,700	51	50,621	83	84	86	87
Musical instruments and sheet music.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise.....	4	1	19	17	2	26,404	6	12,296			13	14,108	17	17	19	19
Groceries and food specialties.....	205	113	3,291	2,912	379	5,627,689	654	1,687,054	157	816,174	2,480	3,124,461	3,189	3,251	3,247	3,250
Groceries (general line).....	173	49	2,038	1,844	194	3,132,297	256	619,450	84	358,137	1,698	2,154,710	1,966	1,980	2,018	2,034
Food and grocery specialties.....	122	64	1,253	1,068	185	2,495,392	398	1,067,604	73	458,037	782	969,751	1,223	1,262	1,229	1,225
Hardware.....	26	5	676	579	97	1,189,434	176	409,617	35	218,632	465	561,185	668	665	668	668
Hardware (general line).....	20	4	606	521	85	1,015,739	150	349,284	31	190,432	425	476,023	599	599	599	600
Hardware (specialty).....	6	1	70	58	12	173,695	26	60,333	4	28,200	40	85,162	69	66	69	68
Iron and steel scrap and other waste material.....	21	26	167	163	4	193,054	1	29,692	4	26,200	162	138,162	166	174	163	154
Jewelry and optical goods.....	6	2	54	39	15	87,181	5	13,440	7	29,450	42	44,291	55	55	54	54
Jewelry.....	3	2	21	13	8	45,130	5	13,440	4	10,500	12	12,190	21	21	21	21
Optical goods.....	3		33	26	7	42,051			3	9,950	30	32,101	34	34	33	33

See footnotes at end of table.



TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included) 1				SALESMEN 2		EXECUTIVES 2		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
<b>THE STATE—Continued</b>																
Leather and leather goods (except gloves and shoes).....	8	4	30	34	5	\$56,564	11	\$20,202	4	\$12,620	24	\$23,742	36	36	36	37
Lumber and building material (other than metal).....	73	24	1,122	992	130	2,034,014	168	644,238	40	275,195	905	1,114,581	1,140	1,151	1,158	1,096
Construction and building material (other than metal or wood).....	33	9	443	402	41	836,645	121	353,607	17	58,020	305	425,018	443	443	448	438
Lumber and millwork.....	40	15	679	590	89	1,197,369	47	290,631	32	217,175	600	689,563	697	708	710	658
Machinery, equipment, and supplies (except electrical).....	124	41	1,718	1,527	191	3,474,938	382	1,115,263	50	368,604	1,286	1,991,041	1,697	1,383	1,699	1,700
Commercial equipment and supplies.....	13	1	110	93	17	220,540	38	72,335	4	43,308	68	104,897	114	110	109	107
Construction equipment and supplies.....	4	2	20	17	3	37,213	2	4,800	2	8,400	16	24,013	19	19	19	20
Farm machinery and equipment.....	4	3	183	170	13	340,010	49	107,663	4	10,714	130	221,633	183	180	182	184
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	72	16	1,140	1,030	110	2,446,011	232	777,952	19	221,594	889	1,446,465	1,122	1,110	1,120	1,125
Professional equipment and supplies.....	8	1	114	93	21	183,872	30	81,630	11	39,488	73	62,754	112	113	112	113
Service equipment and supplies.....	11	7	74	56	18	113,578	14	27,777	4	7,100	56	78,701	75	77	70	74
Transportation equipment and supplies.....	12	11	77	68	9	133,714	17	43,136	6	38,000	54	52,578	72	74	72	77
Metals and minerals (except petroleum and scrap).....	28	5	402	421	41	799,889	60	207,141	22	112,919	380	479,829	429	430	420	439
Coal.....	5	1	181	169	12	254,760	6	15,160	5	47,432	170	192,168	155	163	162	165
Iron and steel (except scrap).....	19	4	257	234	23	484,191	46	157,617	15	50,647	106	269,927	249	250	240	250
Metals and metal work (other than iron and steel).....	4	---	24	18	6	60,938	8	34,304	2	8,840	14	17,734	25	26	25	24
Paper and paper products.....	19	3	278	219	59	471,521	64	104,741	21	100,787	193	205,993	281	280	282	282
Paper and paper products (general line).....	11	---	253	197	56	417,888	60	153,300	19	87,787	174	176,711	257	257	258	259
Paper and paper products (specialty, other than specified).....	4	2	6	5	1	23,043	3	9,323	2	13,000	1	720	7	6	7	6
Stationery and stationery supplies.....	4	1	19	17	2	30,590	1	2,028	---	---	18	28,562	17	17	17	17
Petroleum and petroleum products.....	279	30	1,283	1,222	61	2,632,165	219	631,090	24	88,330	1,040	1,912,745	1,268	1,249	1,227	1,235
Plumbing and heating equipment and supplies.....	24	6	264	222	42	420,502	66	142,518	10	72,740	179	205,244	259	250	251	253
Plumbing equipment and supplies.....	19	3	243	204	39	386,389	61	120,194	17	66,740	165	190,435	238	235	230	232
Heating equipment and supplies.....	5	3	21	18	3	34,133	5	13,324	2	6,000	14	14,809	21	21	21	21
Tobacco and tobacco products (except leaf).....	23	19	259	211	48	372,955	100	180,062	11	43,701	148	140,192	259	260	254	255
All other.....	22	6	302	232	70	486,921	71	174,111	11	62,735	220	250,075	276	272	293	290
Books, periodicals, and newspapers.....	4	1	122	90	32	164,823	22	43,006	3	17,000	97	104,757	101	93	110	112
Oils and greases (animal and vegetable).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	10	2	52	36	16	109,473	15	38,367	6	39,735	31	31,371	52	52	52	52
Miscellaneous kinds of business.....	6	2	42	40	2	66,519	7	18,143	2	6,000	33	42,376	43	43	38	40

NEW ORLEANS

Total.....	712	263	10,423	8,639	1,784	\$18,645,805	2,388	\$6,147,288	452	\$2,875,601	7,585	\$9,819,708	10,114	10,080	10,063	10,060
Amusement and sporting goods.....	17	1	237	120	117	379,471	35	117,876	8	40,715	194	211,880	240	236	238	237
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cameras and motion-picture equipment and supplies.....	15	---	224	110	114	352,110	26	94,448	8	49,715	190	207,956	227	223	225	224
Automotive.....	20	8	621	464	157	937,283	124	315,184	21	65,392	476	556,707	508	525	522	520
Automobiles and other motor vehicles.....	5	---	263	156	107	205,381	7	14,000	4	8,387	252	242,994	163	163	163	163
Automotive equipment.....	10	6	186	162	24	270,512	53	95,924	4	19,480	129	155,108	183	189	188	186
Automobile parts (new and used).....	3	2	16	14	2	28,326	4	6,320	3	5,000	9	17,006	16	16	16	16
Tires and tubes.....	11	1	156	132	24	373,064	60	198,940	10	32,525	86	141,599	146	137	155	155
Chemicals, drugs, and allied products.....	28	4	669	514	155	1,095,144	166	424,484	27	178,729	476	401,931	653	653	651	615
Chemicals.....	9	1	67	56	11	130,708	23	48,317	3	25,660	36	56,731	67	67	67	66
Drugs and drug sundries (general line).....	3	---	385	286	99	471,584	56	135,193	12	50,629	317	285,762	375	375	375	342
Drugs and drug sundries (specialty).....	11	1	150	116	34	343,382	65	195,292	7	56,674	78	91,416	144	144	142	140
Paints, varnishes, lacquers, and enamels.....	5	2	67	56	11	149,470	17	45,682	5	45,766	45	58,022	67	67	67	67
Dry goods and apparel.....	53	35	732	614	118	1,434,108	244	609,549	40	275,831	448	548,728	735	722	730	725
Clothing and furnishings (other than millinery and footwear).....	20	18	186	150	36	486,645	87	219,064	18	158,617	81	108,064	180	174	182	179
Dry goods (general line).....	12	8	303	266	37	527,950	73	187,333	7	56,200	223	284,417	314	308	314	303
Millinery and millinery supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Notions.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	11	5	63	39	14	130,300	20	70,896	2	12,600	31	37,804	53	53	53	53
Shoes and other footwear.....	5	3	120	98	22	171,475	46	89,375	9	28,414	65	53,686	120	119	120	120

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included) 1			SALESMEN 2		EXECUTIVES 2		ALL OTHER EMPLOYEES		TOTAL EMPLOYERS ON SPECIFIED DATES				
			Number of employees		Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15	
			Total	Male												Female
<b>NEW ORLEANS—Continued</b>																
Electrical.....	22	2	408	344	64	\$628,371	128	\$221,308	12	\$62,644	268	\$344,320	304	362	363	353
Electrical goods, including appliances.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies.....	4	1	14	13	1	31,697	6	16,099	8	15,598	8	15,598	15	15	15	14
Radios and radio equipment.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Refrigerators (electric).....	3	(x)	112	104	8	122,658	67	50,274	2	9,644	43	62,740	67	65	66	56
Farm products (not elsewhere specified).....	62	32	668	530	138	1,356,749	20	112,266	41	305,818	588	938,665	637	631	647	671
Cotton.....	34	12	437	367	70	979,486	29	86,704	14	162,903	394	729,879	422	420	435	430
Flowers and nursery stock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grain.....	12	5	63	48	15	200,882	6	7,862	11	93,759	46	99,261	63	64	65	64
Hides, skins, and furs.....	11	13	60	52	8	84,556	2	15,000	7	20,220	51	49,336	46	42	42	32
Horses and mules.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	8	5	46	36	9	164,504	4	18,400	10	96,823	31	40,281	45	45	46	46
Farm supplies (except feed and fertilizer).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed.....	7	4	44	36	8	163,604	4	18,400	10	96,823	30	48,381	44	44	44	44
Food products (not elsewhere specified).....	66	35	1,020	890	130	1,337,347	221	370,363	28	85,336	771	881,648	1,040	1,031	1,025	1,043
Confectionery and soft drinks.....	4	4	61	47	14	63,200	26	39,316	(x)	(x)	35	23,884	62	60	61	61
Dairy products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products.....	3	7	14	11	3	13,372	(x)	(x)	(x)	(x)	14	13,372	14	14	14	14
Fish and sea foods.....	4	3	24	21	3	30,320	5	12,325	(x)	(x)	19	17,995	17	15	24	24
Fruits and vegetables (fresh).....	37	11	332	299	33	343,262	69	67,373	19	47,975	244	227,914	333	332	328	331
Meats and meat products.....	16	9	563	489	74	862,813	120	250,749	9	37,301	434	574,703	588	584	572	587
Forest products (except lumber).....	13	10	44	37	7	67,968	1	4,800	3	6,806	40	56,362	46	51	46	50
Boxes, skooks, and cooperage.....	7	8	26	25	1	41,696	(x)	(x)	(x)	(x)	26	41,696	28	33	28	32
Logs, railroad ties, piles, etc.....	4	1	7	4	3	14,820	1	4,800	2	4,000	4	6,020	7	7	7	7
Other forest products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	18	4	168	140	28	202,757	62	147,888	7	29,150	99	115,710	162	164	166	166
Furniture.....	10	(x)	77	70	7	139,548	27	69,080	4	13,450	46	57,018	76	76	76	76
House furnishings.....	7	3	87	67	20	149,837	33	77,516	3	15,700	51	56,621	83	84	86	87
Musical instruments and sheet music.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise.....	3	(x)	13	13	(x)	10,092	6	12,296	(x)	(x)	7	6,706	13	13	13	13
Groceries and food specialties.....	121	54	1,478	1,247	231	3,019,465	452	1,200,343	87	626,735	939	1,292,387	1,440	1,470	1,452	1,436
Groceries (general line).....	30	11	524	467	57	874,790	99	221,558	27	107,437	398	545,795	514	516	532	523
Food and grocery specialties.....	91	43	954	780	174	2,144,675	353	978,785	60	419,298	541	746,592	926	954	920	913
Hardware.....	13	5	324	275	49	525,825	73	174,564	13	82,900	238	268,361	310	318	323	322
Hardware (general line).....	9	4	275	234	41	427,760	56	138,058	11	65,900	208	223,852	274	274	274	274
Hardware (specialty).....	4	1	49	41	8	98,065	17	36,566	2	17,000	30	44,509	42	44	40	48
Iron and steel scrap and other waste materials.....	12	3	118	116	2	163,564	1	29,592	3	25,000	114	108,072	117	125	114	105
Jewelry and optical goods.....	3	(x)	41	29	12	69,652	5	13,440	5	23,600	31	32,612	42	42	41	41
Leather and leather goods (except gloves and shoes).....	7	2	39	34	5	56,564	11	20,202	4	12,620	24	23,742	36	36	36	37
Lumber and building materials (other than metal).....	50	18	592	481	111	1,284,562	142	502,286	30	142,870	420	639,397	594	590	599	601
Construction and building materials (other than metal and wood).....	24	7	316	283	33	651,106	114	333,100	12	34,020	190	284,076	315	315	310	317
Lumber and millwork.....	26	11	276	198	78	633,366	28	169,186	18	108,859	230	355,321	279	281	280	284
Machinery equipment and supplies (except electrical).....	82	24	1,462	1,285	177	3,076,324	300	970,739	41	346,056	1,112	1,750,529	1,458	1,457	1,440	1,458
Commercial equipment and supplies.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Construction equipment and supplies.....	3	(x)	20	17	3	37,213	2	4,800	2	8,400	16	24,013	10	10	19	20
Farm machinery and equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	44	7	952	849	103	2,162,210	190	700,376	17	213,114	745	1,248,720	947	948	947	950
Professional equipment and supplies.....	6	1	91	73	18	128,761	18	39,764	9	33,648	64	55,340	90	91	90	91
Service equipment and supplies.....	8	5	63	46	17	98,996	10	20,627	2	3,600	51	74,769	64	66	65	63
Transportation equipment and supplies.....	12	11	77	68	9	133,714	17	43,136	6	38,000	54	52,578	72	74	72	77
Metals and minerals (except petroleum and scrap).....	27	5	459	418	41	704,484	59	204,076	20	110,579	380	479,829	426	436	423	436
Coal.....	5	1	181	169	12	254,760	6	15,160	5	47,432	170	192,168	155	163	152	165
Iron and steel (except scrap).....	18	4	254	231	23	478,786	46	154,552	13	54,307	196	260,927	246	247	246	247
Metals and metal work (other than iron and steel).....	4	(x)	24	18	6	60,938	8	34,364	2	8,840	14	17,734	25	26	25	24
Paper and paper products.....	13	3	209	158	51	335,761	49	128,701	9	59,821	151	147,239	216	215	215	215
Paper and paper products (general line).....	6	(x)	200	150	50	309,065	45	117,350	7	46,821	148	144,894	206	206	205	206
Paper and paper products (specialty, other than specified).....	4	2	6	5	1	23,043	3	9,323	2	13,000	1	720	7	6	7	6
Stationery.....	3	1	3	3	3	3,653	1	2,028	(x)	(x)	2	1,625	3	3	3	3
Petroleum and petroleum products.....	14	(x)	411	374	37	585,486	73	152,874	10	44,026	328	388,586	393	322	316	332
Plumbing and heating equipment and supplies.....	18	6	191	158	33	277,075	46	98,478	11	41,705	134	136,892	185	185	170	180
Plumbing equipment and supplies.....	13	3	170	140	30	242,942	41	85,154	9	35,705	120	122,083	164	164	158	159
Heating equipment and supplies.....	5	3	21	18	3	34,133	5	13,324	2	6,000	14	14,809	21	21	21	21
Tobacco and tobacco products (except leaf).....	12	2	176	133	43	261,068	68	127,346	11	43,701	97	90,561	176	177	172	173
All other.....	21	5	298	229	69	482,441	68	170,151	11	62,735	219	249,555	272	268	289	280
Books, periodicals, and newspapers.....	3	(x)	118	87	31	160,343	19	39,106	3	17,000	96	104,237	97	89	112	108
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	10	2	52	36	16	169,473	15	38,367	6	39,735	31	31,371	52	52	52	52
Miscellaneous kinds of business.....	6	2	42	40	2	66,519	7	18,143	2	6,000	33	42,376	43	43	38	40

1 Establishments in most cases reported average number on pay roll during year 1929, thus figures may not agree with total on specified dates.  
 2 Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS<sup>1</sup> ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

THE STATE  
VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS				Number of establishments	Net sales	Total expenses
				\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$999,999			
<b>Total</b>	<b>840</b>	<b>\$299, 513</b>	<b>\$34, 571</b>					<b>94</b>	<b>\$23, 383</b>	<b>\$3, 187</b>
Under \$25,000	151	1, 491	458					69	23, 076	2, 694
\$25,000 to \$49,999	68	2, 482	512					51	23, 004	2, 701
\$50,000 to \$99,999	122	8, 847	1, 567					86	59, 436	6, 460
\$100,000 to \$199,999	140	20, 434	3, 354					59	136, 760	13, 638

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$99, 999			\$100, 000 TO \$499, 999			\$500, 000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expense	Number of establishments	Net sales	Total expenses
<b>Total</b>	<b>840</b>	<b>\$299, 513</b>	<b>\$34, 571</b>	<b>341</b>	<b>\$12, 820</b>	<b>\$2, 537</b>	<b>354</b>	<b>\$90, 497</b>	<b>\$11, 936</b>	<b>145</b>	<b>\$198, 198</b>	<b>\$20, 098</b>
Amusement and sporting goods	10	1, 060	362	5	150	99	5	910	263			
Automotive	36	9, 578	1, 983	15	746	213	18	4, 571	1, 084	3	4, 261	686
Chemicals, drugs, and allied products	20	11, 943	2, 026	2	121	23	12	3, 317	645	6	8, 505	1, 358
Dry goods and apparel	55	20, 904	3, 457	20	1, 170	201	23	5, 059	928	12	14, 075	2, 328
Electrical	13	6, 027	1, 001	2	(x)	(x)	6	1, 620	329	5	4, 225	711
Farm products (not elsewhere specified)	54	25, 738	2, 333	23	926	178	19	4, 446	394	12	20, 366	1, 761
Farm supplies (except machinery and equipment)	13	1, 824	456	5	298	34	8	1, 526	422			
Food products (not elsewhere specified)	124	19, 225	2, 138	80	2, 201	379	35	8, 126	919	9	8, 898	840
Forest products (except lumber)	31	394	147	31	394	147						
Furniture and house furnishings	15	3, 214	430	6	182	28	9	2, 326	381	1	(x)	(x)
General merchandise	1	(x)	(x)				1	(x)	(x)			
Groceries and food specialties	220	127, 024	8, 528	30	1, 334	202	130	37, 650	2, 748	60	88, 040	5, 578
Hardware	20	12, 810	2, 340	4	206	25	6	1, 345	228	10	11, 265	2, 087
Iron and steel scrap and other waste materials	20	815	113	16	228	45	4	587	68			
Jewelry and optical goods	3	324	117	2	(x)	(x)	1	(x)	(x)			
Leather and leather goods (except gloves and shoes)	6	(x)	(x)	5	184	49	1	(x)	(x)			
Lumber and building materials (other than metal)	31	11, 011	1, 459	13	677	156	12	3, 231	777	6	7, 703	526
Machinery, equipment, and supplies (except electrical)	67	22, 674	3, 972	33	1, 527	416	22	4, 871	856	12	16, 276	2, 700
Metals and minerals (except petroleum and scrap)	11	3, 222	1, 136	3	152	36	7	1, 837	511	1	(x)	(x)
Paper and paper products	11	3, 750	600	3	127	24	5	1, 051	255	3	2, 572	381
Petroleum and petroleum products	38	3, 369	539	29	1, 299	155	8	1, 479	267	1	(x)	(x)
Plumbing and heating equipment and supplies	10	2, 005	391	4	171	41	6	1, 834	350			
Tobacco and tobacco products (except leaf)	20	8, 121	560	5	252	21	12	3, 193	213	3	4, 676	335
All other	11	3, 431	254	6	252	30	4	1, 005	153	1	(x)	(x)

NEW ORLEANS  
VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS				Number of establishments	Net sales	Total expenses
				\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$999,999			
<b>Total</b>	<b>384</b>	<b>\$190, 857</b>	<b>\$22, 139</b>					<b>40</b>	<b>\$9, 708</b>	<b>\$1, 865</b>
Under \$25,000	49	607	191					29	9, 979	1, 430
\$25,000 to \$49,999	24	859	209					24	10, 927	1, 164
\$50,000 to \$99,999	68	4, 959	962					41	31, 590	3, 592
\$100,000 to \$199,999	63	9, 166	1, 733					43	113, 062	10, 993

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$100, 000			\$100, 000 TO \$499, 999			\$500, 000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
<b>Total</b>	<b>384</b>	<b>\$190, 857</b>	<b>\$22, 139</b>	<b>141</b>	<b>\$6, 425</b>	<b>\$1, 362</b>	<b>156</b>	<b>\$89, 780</b>	<b>\$6, 192</b>	<b>87</b>	<b>\$144, 652</b>	<b>\$14, 585</b>
Amusement and sporting goods	10	1, 060	362	5	150	99	5	910	263			
Automotive	18	6, 230	1, 232	7	434	149	9	2, 239	595	2	(x)	(x)
Chemicals, drugs, and allied products	12	8, 142	1, 433	2	(x)	(x)	6	1, 229	322	4	6, 702	1, 088
Dry goods and apparel	40	16, 827	2, 816	13	847	132	18	3, 894	692	9	12, 086	1, 992
Electrical	10	4, 134	770	1	(x)	(x)	6	1, 630	328	3	2, 418	430
Farm products (not elsewhere specified)	26	21, 146	1, 960	8	459	93	8	1, 798	218	10	18, 889	1, 649
Farm supplies (except machinery and equipment)	3	633	114	1	(x)	(x)	2	(x)	(x)			
Food products (not elsewhere specified)	51	13, 033	1, 164	24	922	131	19	5, 008	445	8	7, 103	588
Forest products (except lumber)	7	198	48	7	198	48						
Furniture and house furnishings	12	2, 130	394	4	113	21	8	2, 017	373			
General merchandise	1	(x)	(x)				1	(x)	(x)			
Groceries and food specialties	68	71, 794	4, 025	9	411	79	30	9, 326	621	20	62, 057	3, 325
Hardware	8	5, 077	1, 045	3	111	12	2	(x)	(x)	3	4, 382	885
Iron and steel scrap and other waste materials	11	231	46	10	89	26	1	(x)	(x)			
Jewelry and optical goods	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Leather and leather goods (except gloves and shoes)	5	318	71	4	177	47	1	(x)	(x)			
Lumber and building materials (other than metal)	14	5, 714	589	6	431	106	4	916	241	4	4, 367	242
Machinery, equipment, and supplies (except electrical)	36	15, 628	3, 220	18	949	252	12	2, 955	563	6	11, 724	2, 405
Metals and minerals (except petroleum and scrap)	11	3, 222	1, 136	3	151	35	7	1, 839	512	1	(x)	(x)
Paper and paper products	6	3, 045	506	1	(x)	(x)	2	(x)	(x)	3	2, 574	381
Petroleum and petroleum products	7	1, 464	279	3	158	24	3	685	138	1	(x)	(x)
Plumbing and heating equipment and supplies	5	777	115	3	107	32	2	(x)	(x)			
Tobacco and tobacco products (except leaf)	11	6, 282	446	3	152	12	5	1, 455	99	3	4, 675	335
All other	10	3, 379	244	5	200	20	4	1, 004	153	1	(x)	(x)

<sup>1</sup> For the purposes of this tabulation, the term wholesale merchants is used to cover importers, supply and machinery distributors, and wholesale merchants (including obbers and semi-jobbers). It is not synonymous with "wholesalers only."

## CENSUS OF DISTRIBUTION

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION	CITIES OF 20,000 TO 50,000 POPULATION			KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION	CITIES OF 20,000 TO 50,000 POPULATION		
	New Orleans	Shreveport	Baton Rouge	Alexandria	Monroe		New Orleans	Shreveport	Baton Rouge	Alexandria	Monroe
<b>Total</b> .....	712	136	32	44	36						
Amusement and sporting goods.....	17					Jewelry and optical goods.....	3	1		1	
Automotive.....	29	8	2	4	3	Leather and leather goods (except gloves and shoes).....	7	1			
Chemicals, drugs, and allied products.....	28	4		1	2	Lumber and building materials (other than metal).....	50	12		3	1
Dry goods and apparel.....	53	6		1	5	Machinery, equipment, and supplies (except electrical).....	82	27	1	1	2
Electrical.....	22	4				Metals and minerals (except petroleum and scrap).....	27	1			
Farm products (not elsewhere specified).....	62	10	2	4	2	Paper and paper products.....	13	3	1	1	1
Farm supplies (except machinery and equipment).....	8	3		3	1	Petroleum and petroleum products.....	14	10	1	5	3
Food products (not elsewhere specified).....	66	11	8	9	7	Plumbing and heating equipment and supplies.....	18	3	2		1
Forest products (except lumber).....	13	1				Tobacco and tobacco products (except leaf).....	12	4	1	1	1
Furniture and house furnishings.....	18	2			1	All other.....	21	1			
General merchandise.....	3										
Groceries and food specialties.....	121	19	10	8	3						
Hardware.....	13	5	3	1	2						
Iron and steel scrap and other waste materials.....	12		1	1	1						

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT<sup>1</sup>

## COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage <sup>2</sup>	Per cent of commodity coverage	KIND OF BUSINESS (Establishment classified by major lines of merchandise)	Net sales	Volume of commodity coverage <sup>2</sup>	Per cent of commodity coverage
<b>Total</b> .....	\$336,197	\$735,595	88.0	Iron and steel scrap and other waste materials.....	\$3,454	\$3,109	90.0
Amusement and sporting goods.....	3,138	3,137	100.0	Jewelry and optical goods.....	525	475	90.5
Automotive.....	15,353	14,978	97.6	Leather and leather goods (except gloves and shoes).....	473	472	99.8
Chemicals, drugs, and allied products.....	19,323	18,741	97.0	Lumber and building materials (other than metal).....	42,626	42,230	99.1
Dry goods and apparel.....	30,272	30,128	99.5	Machinery, equipment, and supplies (except electrical).....	36,106	32,016	88.7
Electrical.....	14,947	14,903	99.7	Metals and minerals (except petroleum and scrap).....	23,316	22,929	98.3
Farm products (not elsewhere specified).....	212,979	178,244	83.7	Paper and paper products.....	4,267	4,208	98.6
Farm supplies (except machinery and equipment).....	14,004	13,629	97.3	Petroleum and petroleum products.....	39,781	32,031	80.5
Food products (not elsewhere specified).....	67,552	51,802	76.7	Plumbing and heating equipment and supplies.....	4,816	4,771	99.1
Forest products (except lumber).....	2,344	2,104	89.8	Tobacco and tobacco products (except leaf).....	13,925	13,305	95.5
Furniture and house furnishings.....	5,001	5,001	100.0	All other.....	19,712	19,584	99.4
General merchandise.....	564	448	79.4				
Groceries and food specialties.....	246,680	211,988	85.9				
Hardware.....	15,039	14,462	96.2				

<sup>1</sup> The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

<sup>2</sup> The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales.....	\$886,197	<b>Building materials—Continued.</b>		<b>Cigars, cigarettes, and tobacco—Continued.</b>	
Sales not reported by commodities.....	100,602	Lumber and building materials (other than metal) trade:		Grocery and food specialties trade:	
Reported commodity sales (100 per cent).....	785,595	Manufacturers' agents.....	\$30	Wholesale merchants.....	\$1,466
<b>Aluminum ingots, bars, sheets, shapes, etc. (less than 0.1 per cent of reported commodity sales).....</b>	<b>3</b>	Manufacturers' sales branches.....	54	Tobacco and tobacco products (except leaf) trade:	
Hardware trade:		<b>Building stone, slate, and concrete products (0.1 per cent of reported commodity sales).....</b>	<b>420</b>	Manufacturers' sales branches.....	5,481
Wholesale merchants.....	3	Lumber and building materials (other than metal) trade:		Wagon distributors.....	323
<b>Automobiles, trucks, and tractors, new and used (0.8 per cent of reported commodity sales).....</b>	<b>4,554</b>	Manufacturers' agents.....	127	Wholesale merchants.....	0,988
Automotive trade:		Wholesale merchants.....	293	<b>Clothing and furnishings, men's and boys' (0.7 per cent of reported commodity sales).....</b>	<b>5,517</b>
Manufacturers' agents.....	13	<b>Cameras and photographic supplies (0.4 per cent of reported commodity sales).....</b>	<b>2,008</b>	Dry goods and apparel trade:	
Manufacturers' sales branches.....	7	Amusement and sporting goods trade:		Manufacturers' sales branches.....	208
Wholesale merchants.....	4,533	Manufacturers' sales branches.....	1,831	Wholesale merchants.....	5,127
<b>Machinery, equipment, and supplies (except electrical) trade:</b>	<b>1</b>	Wholesale merchants.....	1,042	Paper and paper products trade:	
Wholesale merchants.....	1	<b>Chemical, drug, and allied products trade:</b>	<b>35</b>	Wholesale merchants.....	25
<b>Automotive equipment, parts, and accessories (1.5 per cent of reported commodity sales).....</b>	<b>11,307</b>	Wholesale merchants.....	35	All other trades:	
Automotive trade:		<b>Canned goods (food products) (2.1 per cent of reported commodity sales).....</b>	<b>15,464</b>	Manufacturers' sales branches.....	157
Manufacturers' agents.....	78	Food products (not elsewhere specified) trade:		<b>Clothing, women's and children's (0.4 per cent of reported commodity sales).....</b>	<b>3,223</b>
Manufacturers' sales branches.....	5,535	Farm products (not elsewhere specified) trade:		Dry goods and apparel trade:	
Wholesale merchants.....	4,157	Purchasing agents.....	782	Manufacturers' agents.....	66
Electrical trade:		Food products (not elsewhere specified) trade:		Wholesale merchants.....	3,059
Wholesale merchants.....	424	Brokers.....	291	Paper and paper products trade:	
Furniture and house furnishings trade:		Manufacturers' sales branches.....	580	Wholesale merchants.....	98
Wholesale merchants.....	30	Wholesale merchants.....	127	<b>Coal and coke (0.2 per cent of reported commodity sales).....</b>	<b>1,257</b>
Hardware trade:		<b>Grocery and food specialties trade:</b>	<b>742</b>	Farm supplies (except machinery and equipment) trade:	
Wholesale merchants.....	217	Brokers.....	2	Wholesale merchants.....	66
<b>Machinery, equipment, and supplies (except electrical) trade:</b>	<b>15</b>	Export merchants.....	2	Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents.....	60	Manufacturers' agents.....	3,084	Selling agents.....	65
Wholesale merchants.....	60	Selling agents.....	46	Wholesale merchants.....	1,128
<b>Petroleum and petroleum products trade:</b>	<b>29</b>	Wholesale merchants.....	9,810	<b>Confectionery and soft drinks (0.3 per cent of reported commodity sales).....</b>	<b>2,448</b>
Bulk tank stations.....	11	<b>Cement, lime, and plaster (0.1 per cent of reported commodity sales).....</b>	<b>1,074</b>	Chemical, drug, and allied products trade:	
Wholesale merchants.....	29	Lumber and building materials (other than metal) trade:		Manufacturers' sales branches.....	4
All other trades:		Manufacturers' sales branches.....	61	Wholesale merchants.....	43
Manufacturers' sales branches.....	751	Selling agents.....	150	Food products (not elsewhere specified) trade:	
<b>Bakery products (cakes, biscuits, crackers, etc.) (0.3 per cent of reported commodity sales).....</b>	<b>1,008</b>	Wholesale merchants.....	830	Manufacturers' sales branches.....	48
Grocery and food specialties trade:		Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	457
Manufacturers' sales branches.....	1,642	Wholesale merchants.....	33	Grocery and food specialties trade:	
Wholesale merchants.....	249	<b>Chemicals, industrial and heavy (0.5 per cent of reported commodity sales).....</b>	<b>3,332</b>	Manufacturers' agents.....	166
<b>Tobacco and tobacco products (except leaf) trade:</b>	<b>17</b>	Chemical, drug, and allied products trade:		Manufacturers' sales branches.....	34
Wholesale merchants.....	17	Manufacturers' agents.....	400	Wholesale merchants.....	1,470
<b>Barbers' equipment and supplies (less than 0.1 per cent of reported commodity sales).....</b>	<b>201</b>	Manufacturers' sales branches.....	2,207	Tobacco and tobacco products (except leaf) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	718	Wholesale merchants.....	226
Wholesale merchants.....	201	Grocery and food specialties trade:		<b>Copper, ingots, bars, sheets, shapes, etc. (0.3 per cent of reported commodity sales).....</b>	<b>1,150</b>
<b>Books, magazines, and newspapers (0.2 per cent of reported commodity sales).....</b>	<b>1,410</b>	Manufacturers' sales branches.....	3	Electrical trade:	
Amusement and sporting goods trade:		Wholesale merchants.....	1	Manufacturers' sales branches.....	541
Manufacturers' sales branches.....	22	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	16
Wholesale merchants.....	13	Wholesale merchants.....	3	Hardware trade:	
Machinery, equipment, and supplies (except electrical) trade:		<b>Chemicals, refined, and/or related products (0.3 per cent of reported commodity sales).....</b>	<b>2,537</b>	Manufacturers' agents.....	30
Manufacturers' sales branches.....	24	Chemical, drug, and allied products trade:		Wholesale merchants.....	111
Manufacturers' agents.....	958	Brokers.....	52	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	3	Export merchants.....	1,222	Wholesale merchants.....	76
Wholesale merchants.....	396	Manufacturers' sales branches.....	124	Metals and minerals (except petroleum and scrap) trade:	
<b>Brick, tile, and terra cotta (0.1 per cent of reported commodity sales).....</b>	<b>395</b>	Selling agents.....	215	Manufacturers' sales branches.....	360
Electrical trade:		Wholesale merchants.....	249	Wholesale merchants.....	25
Manufacturers' sales branches.....	32	Farm supplies (except machinery and equipment) trade:		<b>Cotton, raw, including linters (18.8 per cent of reported commodity sales).....</b>	<b>138,524</b>
Lumber and building materials (other than metal) trade:		Export merchants.....	31	Farm products (not elsewhere specified) trade:	
Manufacturers' agents.....	40	Wholesaling manufacturers.....	404	Assemblers.....	11,007
Manufacturers' sales branches.....	72	General merchandise trade:		Brokers.....	19,401
Wholesale merchants.....	240	Export commission houses.....	17	Commission merchants.....	35,229
<b>Plumbing and heating equipment and supplies trade:</b>	<b>5</b>	Hardware trade:		Converters.....	53
Wholesale merchants.....	5	Wholesale merchants.....	150	Export merchants.....	44,700
<b>Building materials not classified elsewhere (0.8 per cent of reported commodity sales).....</b>	<b>5,957</b>	Machinery, equipment, and supplies (except electrical) trade:		Purchasing agents.....	8,596
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	61	Wholesale merchants.....	18,908
Commission merchants.....	10	Metals and minerals (except petroleum and scrap) trade:		<b>Dairy products and eggs (1.5 per cent of reported commodity sales).....</b>	<b>11,573</b>
Hardware trade:		Manufacturers' sales branches.....	11	Food products (not elsewhere specified) trade:	
Wholesale merchants.....	70	Petroleum and petroleum products trade:		Commission merchants.....	244
Lumber and building materials (other than metal) trade:		Wholesale merchants.....	1	Manufacturers' sales branches.....	4,832
Manufacturers' agents.....	10	<b>China, glassware, and crockery (0.1 per cent of reported commodity sales).....</b>	<b>1,000</b>	Wholesale merchants.....	758
Manufacturers' sales branches.....	5,448	Chemical, drug, and allied products trade:		Grocery and food specialties trade:	
Wholesale merchants.....	408	Wholesale merchants.....	18	Brokers.....	250
<b>Machinery, equipment, and supplies (except electrical) trade:</b>	<b>11</b>	Furniture and house furnishings trade:		Manufacturers' agents.....	30
Wholesale merchants.....	11	Importers.....	346	Manufacturers' sales branches.....	2,256
<b>Building materials (ornamental metal) (less than 0.1 per cent of reported commodity sales).....</b>	<b>104</b>	Wholesale merchants.....	417	Wholesale merchants.....	3,183
Hardware trade:		Hardware trade:		<b>Drugs and drug sundries (1.4 per cent of reported commodity sales).....</b>	<b>10,518</b>
Wholesale merchants.....	20	Wholesale merchants.....	3	Chemical, drug, and allied products trade:	
		Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	950
		Wholesale merchants.....	225	Manufacturers' sales branches.....	1,725
		<b>Cigars, cigarettes, and tobacco (except leaf) (1.9 per cent of reported commodity sales).....</b>	<b>14,258</b>	Wholesale merchants.....	6,871
		Food products (not elsewhere specified) trade:		Dry goods and apparel trade:	
		Wholesale merchants.....	30	Manufacturers' sales branches.....	877
				Wholesale merchants.....	33
				<b>General merchandise trade:</b>	
				Export commission houses.....	25
				All other trades:	
				Manufacturers' sales branches.....	32

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued		COMMODITY SALES—Continued		COMMODITY SALES—Continued	
[Expressed in thousands of dollars]		[Expressed in thousands of dollars]		[Expressed in thousands of dollars]	
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Dry goods not classified elsewhere (0.1 per cent of reported commodity sales)	\$389	Fruits and vegetables, fresh and dried (2.5 per cent of reported commodity sales)	\$18,052	Hardware (1.1 per cent of reported commodity sales)	\$8,238
Dry goods and apparel trade:		Food products (not elsewhere specified) trade:		Chemical, drug, and allied products trade:	
Importers.....	1	Brokers.....	2,650	Wholesale merchants.....	21
Manufacturers' agents.....	127	Chain store warehouses.....	335	Electrical trade:	
Wholesale merchants.....	227	Commission merchants.....	991	Manufacturers' sales branches.....	55
General merchandise trade:		Manufacturers' sales branches.....	67	Furniture and house furnishings trade:	
Export commission houses.....	34	Wholesale merchants.....	11,265	Wholesale merchants.....	2
Electrical appliances, equipment, and supplies (1.8 per cent of reported commodity sales)	12,981	Grocery and food specialties trade:		General merchandise trade:	
Automotive trade:		Brokers.....	211	Wholesale merchants.....	54
Manufacturers' sales branches.....	2	Export merchants.....	260	Hardware trade:	
Wholesale merchants.....	78	Manufacturers' agents.....	229	Manufacturers' agents.....	245
Electrical trade:		Selling agents.....	5	Manufacturers' sales branches.....	817
Brokers.....	111	Wholesale merchants.....	2,639	Wholesale merchants.....	5,857
Manufacturers' agents.....	1,799	Furniture, wooden and metal (0.3 per cent of reported commodity sales)	2,523	Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches.....	5,007	Chemical, drug, and allied products trade:		Wholesale merchants.....	8
Selling agents.....	71	Wholesale merchants.....	62	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	4,002	Dry goods and apparel trade:		Manufacturers' sales branches.....	105
Furniture and house furnishings trade:		Wholesale merchants.....	15	Selling agents.....	62
Wholesale merchants.....	7	Furniture and house furnishings trade:		Wholesale merchants.....	915
Hardware trade:		Manufacturers' sales branches.....	579	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	259	Wholesale merchants.....	1,438	Wholesale merchants.....	87
Machinery, equipment, and supplies (except electrical) trade:		Grocery and food specialties trade:		Hay, straw, and alfalfa (less than 0.1 per cent of reported commodity sales)	48
Drop shippers.....	11	Wholesale merchants.....	20	Farm supplies (except machinery and equipment) trade:	
Manufacturers' agents.....	31	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	48
Manufacturers' sales branches.....	247	Manufacturers' agents.....	20	Hides, skins, and raw furs (0.4 per cent of reported commodity sales)	3,273
Wholesale merchants.....	527	Machinery, equipment, and supplies (except electrical) trade:		Farm products (not elsewhere specified) trade:	
All other trades:		Manufacturers' sales branches.....	60	Importers.....	122
Manufacturers' sales branches.....	229	Wholesale merchants.....	35	Wholesale merchants.....	3,040
Farm products (not elsewhere specified) (0.1 per cent of reported commodity sales)	429	Paper and paper products trade:		Grocery and food specialties trade:	
Farm products (not elsewhere specified) trade:		Wholesaling manufacturers.....	13	Importers.....	70
Assemblers.....	7	All other trades:		Wholesale merchants.....	35
Importers.....	7	Manufacturers' agents.....	281	Horses and mules (0.1 per cent of reported commodity sales)	464
Wholesale merchants.....	262	Furs (dressed) and fur clothing (less than 0.1 per cent of reported commodity sales)	50	Farm products (not elsewhere specified) trade:	
Farm supplies (except machinery and equipment) trade:		Dry goods and apparel trade:		Commission merchants.....	80
Brokers.....	3	Wholesale merchants.....	50	Wholesale merchants.....	375
Wholesale merchants.....	69	Glass, sheet (0.2 per cent of reported commodity sales)	1,219	House furnishings and supplies (0.3 per cent of reported commodity sales)	2,471
Food products (not elsewhere specified) trade:		Automotive trade:		Automotive trade:	
Purchasing agents.....	6	Wholesale merchants.....	1	Manufacturers' sales branches.....	3
Machinery, equipment, and supplies (except electrical) trade:		Chemical, drug, and allied products trade:		Dry goods and apparel trade:	
Wholesale merchants.....	75	Wholesale merchants.....	410	Wholesale merchants.....	90
Feeds (mixed and other) (0.9 per cent of reported commodity sales)	6,432	Electrical trade:		Farm products (not elsewhere specified) trade:	
Farm products (not elsewhere specified) trade:		Manufacturers' sales branches.....	44	Commission merchants.....	10
Brokers.....	5	Lumber and building materials (other than metal) trade:		Furniture and house furnishings trade:	
Commission merchants.....	70	Manufacturers' sales branches.....	677	Importers.....	99
Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	87	Manufacturers' sales branches.....	1,192
Brokers.....	400	Grain (wheat, corn, oats, etc.) (4.6 per cent of reported commodity sales)	34,050	Wholesale merchants.....	626
Export merchants.....	5,623	Farm products (not elsewhere specified) trade:		Grocery and food specialties trade:	
Wholesale merchants.....	323	Brokers.....	1,330	Wholesale merchants.....	272
Metals and minerals (except petroleum and scrap) trade:		Commission merchants.....	15,189	Hardware trade:	
Wholesale merchants.....	11	Export merchants.....	15,133	Wholesale merchants.....	66
Fertilizer and fertilizer materials (0.7 per cent of reported commodity sales)	5,462	Purchasing agents.....	1,561	Lumber and building materials (other than metal) trade:	
Chemical, drug, and allied products trade:		Wholesale merchants.....	174	Manufacturers' sales branches.....	108
Wholesale merchants.....	21	Farm supplies (except machinery and equipment) trade:		All other trades:	
Farm supplies (except machinery and equipment) trade:		Export merchants.....	226	Manufacturers' sales branches.....	4
Manufacturers' sales branches.....	2,576	Wholesale merchants.....	406	Wholesale merchants.....	1
Wholesale merchants.....	339	Lumber and building materials (other than metal) trade:		Iron and steel and products (except as classified) (5.4 per cent of reported commodity sales)	25,028
Wholesaling manufacturers.....	2,516	Export merchants.....	40	Electrical trade:	
Fish and sea foods, fresh and cured (0.1 per cent of reported commodity sales)	935	All other trades:		Manufacturers' sales branches.....	32
Food products (not elsewhere specified) trade:		Wholesale merchants.....	1	Farm products (not elsewhere specified) trade:	
Commission merchants.....	179	Groceries (except canned goods) (24.3 per cent of reported commodity sales)	178,696	Wholesale merchants.....	12
Wholesale merchants.....	685	Farm products (not elsewhere specified) trade:		Hardware trade:	
Grocery and food specialties trade:		Brokers.....	286	Manufacturers' agents.....	500
Export merchants.....	2	Farm supplies (except machinery and equipment) trade:		Manufacturers' sales branches.....	108
Importers.....	22	Wholesale merchants.....	10	Wholesale merchants.....	1,842
Wholesale merchants.....	47	Food products (not elsewhere specified) trade:		Iron and steel scrap and other waste materials trade:	
Food products (not elsewhere specified) (0.2 per cent of reported commodity sales)	1,162	Brokers.....	185	Export merchants.....	2,039
Food products (not elsewhere specified) trade:		Commission merchants.....	39	Wholesale merchants.....	4
Commission merchants.....	31	Manufacturers' sales branches.....	4,588	Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches.....	1	Wholesale merchants.....	227	Manufacturers' agents.....	74
General merchandise trade:		General merchandise trade:		Wholesale merchants.....	3
Export commission houses.....	93	Export commission houses.....	25	Machinery, equipment, and supplies (except electrical) trade:	
Brokers.....	75	Wholesale merchants.....	65	Manufacturers' sales branches.....	659
Manufacturers' sales branches.....	453	Grocery and food specialties trade:		Selling agents.....	155
Wholesale merchants.....	491	Brokers.....	26,656	Wholesale merchants.....	1,312
Tobacco and tobacco products (except leaf) trade:		Cash-and-carry wholesalers.....	4,840	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	18	Commission merchants.....	7,235	Brokers.....	101
		Export merchants.....	2	Manufacturers' sales branches.....	16,169
		Importers.....	23,435	Selling agents.....	63
		Manufacturers' agents.....	1,277	Wholesale merchants.....	1,362
		Manufacturers' sales branches.....	55,821		
		Purchasing agents.....	690		
		Selling agents.....	3,415		
		Wholesale merchants.....	49,836		
		Tobacco and tobacco products (except leaf) trade:			
		Wholesale merchants.....	64		



TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
<b>Iron and steel and products—Continued.</b>		<b>Lumber, rough and dressed (4.1 per cent of reported commodity sales)</b>	\$30,450	<b>Nonferrous metals (not classified elsewhere)—Continued.</b>	
Plumbing and heating equipment and supplies trade:		Forest products (except lumber) trade:		Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches.....	\$296	Drop shippers.....	10	Manufacturers' sales branches.....	\$254
Wholesale merchants.....	297	Export merchants.....	15	Plumbing and heating equipment and supplies trade:	
<b>Jewelry (less than 0.1 per cent of reported commodity sales)</b>	218	Wholesale merchants.....	23	Manufacturers' agents.....	9
Chemical, drug, and allied products trade:		Lumber and building materials (other than metal) trade:		<b>Nonmetallic minerals (crude) and their products (less than 0.1 per cent of reported commodity sales)</b>	76
Wholesale merchants.....	2	Brokers.....	1,124	Lumber and building materials (other than metal) trade:	
Furniture and house furnishings trade:		Commission merchants.....	529	Wholesale merchants.....	76
Wholesale merchants.....	5	Drop shippers.....	122		
Hardware trade:		Export commission houses.....	165		
Wholesale merchants.....	21	Export manufacturers' agents.....	65		
Jewelry and optical goods trade:		Export merchants.....	17,311		
Wholesale merchants.....	100	Manufacturers' agents.....	1,427		
<b>Junk and scrap (0.1 per cent of reported commodity sales)</b>	1,080	Manufacturers' sales branches.....	920		
Farm products (not elsewhere specified) trade:		Selling agents.....	1,067	<b>Notions and dry goods, small wares (0.5 per cent of reported commodity sales)</b>	3,611
Commission merchants.....	4	Wholesale merchants.....	7,664	Dry goods and apparel trade:	
Wholesale merchants.....	43	Metals and minerals (except petroleum and scrap) trade:		Commission merchants.....	1,742
Iron and steel scrap and other waste materials trade:		Wholesale merchants.....	14	Manufacturers' sales branches.....	218
Export merchants.....	600	<b>Machinery, equipment, and supplies (industrial) (3.3 per cent of reported commodity sales)</b>	24,028	Wholesale merchants.....	1,649
Wholesale merchants.....	431	Automotive trade:		Paper and paper products trade:	
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	93	Wholesale merchants.....	2
Wholesale merchants.....	1	Wholesale merchants.....	80	<b>Office and store machines and equipment (0.1 per cent of reported commodity sales)</b>	308
Metals and minerals (except petroleum and scrap) trade:		Dry goods and apparel trade:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	1	Commission merchants.....	106	Manufacturers' sales branches.....	275
<b>Lead pigs, bars, sheets, and pipe (less than 0.1 per cent of reported commodity sales)</b>	313	Electrical trade:		Wholesale merchants.....	93
Hardware trade:		Manufacturers' sales branches.....	100	<b>Oils, animal and vegetable (1.4 per cent of reported commodity sales)</b>	9,978
Wholesale merchants.....	18	General merchandise trade:		Chemical, drug, and allied products trade:	
Machinery, equipment, and supplies (except electrical) trade:		Export commission houses.....	17	Manufacturers' agents.....	400
Manufacturers' agents.....	45	Hardware trade:		Wholesale merchants.....	101
Wholesale merchants.....	1	Manufacturers' agents.....	50	Farm products (not elsewhere specified) trade:	
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	604	Importers.....	5
Manufacturers' sales branches.....	173	Leather and leather goods (except gloves and shoes) trade:		Hardware trade:	
Wholesale merchants.....	4	Manufacturers' sales branches.....	93	Wholesale merchants.....	2
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	14	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	32	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	4
Wholesale merchants.....	40	Export merchants.....	84	Metals and minerals (except petroleum and scrap) trade:	
<b>Leather and out stock (less than 0.1 per cent of reported commodity sales)</b>	59	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	6
Hardware trade:		District sales offices.....	122	All other trades:	
Wholesale merchants.....	4	Drop shippers.....	121	Brokers.....	9,460
Leather and leather goods (except gloves and shoes) trade:		Manufacturers' agents.....	1,053	<b>Optical goods (less than 0.1 per cent of reported commodity sales)</b>	201
Manufacturers' sales branches.....	11	Manufacturers' sales branches.....	5,384	Jewelry and optical goods trade:	
Wholesale merchants.....	44	Selling agents.....	289	Manufacturers' sales branches.....	201
<b>Livestock (other than horses and mules) (less than 0.1 per cent of reported commodity sales)</b>	44	Wholesale merchants.....	14,176	<b>Paints, varnishes, and lacquers (0.5 per cent of reported commodity sales)</b>	1,881
Farm products (not elsewhere specified) trade:		Metals and minerals (except petroleum and scrap) trade:		Automotive trade:	
Commission merchants.....	26	Wholesale merchants.....	50	Wholesale merchants.....	10
Wholesale merchants.....	18	Paper and paper products trade:		Chemical, drug, and allied products trade:	
<b>Logs, piles, poles, etc. (0.2 per cent of reported commodity sales)</b>	1,456	Wholesale merchants.....	174	Manufacturers' sales branches.....	6
Forest products (except lumber) trade:		Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	1,013
Brokers.....	769	Manufacturers' agents.....	50	General merchandise trade:	
Wholesale merchants.....	76	Manufacturers' sales branches.....	581	Export commission houses.....	25
General merchandise trade:		Wholesale merchants.....	376	Hardware trade:	
Export commission houses.....	50	All other trades:		Wholesale merchants.....	121
Lumber and building materials (other than metal) trade:		Export merchants.....	15	Lumber and building materials (other than metal) trade:	
Brokers.....	120	Manufacturers' sales branches.....	597	Export merchants.....	12
Export merchants.....	21	Wholesale merchants.....	300	Manufacturers' sales branches.....	413
Manufacturers' agents.....	100	<b>Machinery, equipment, and supplies (farm and garden) (0.7 per cent of reported commodity sales)</b>	5,080	Wholesale merchants.....	120
Manufacturers' sales branches.....	2	Hardware trade:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	300	Wholesale merchants.....	1,113	Manufacturers' agents.....	6
Metals and minerals (except petroleum and scrap) trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	101
Wholesale merchants.....	18	Drop shippers.....	10	Metals and minerals (except petroleum and scrap) trade:	
<b>Luggage, saddlery, harness, and gloves (except dress) (less than 0.1 per cent of reported commodity sales)</b>	202	Manufacturers' sales branches.....	3,770	Manufacturers' sales branches.....	44
Amusement and sporting goods trade:		Wholesale merchants.....	100	All other trades:	
Manufacturers' sales branches.....	1	<b>Meats and meat products, fresh and cured (3.2 per cent of reported commodity sales)</b>	23,656	Wholesale merchants.....	10
Farm products (not elsewhere specified) trade:		Food products (not elsewhere specified) trade:		<b>Paper (wrapping, book, wallpaper, etc.) (0.4 per cent of reported commodity sales)</b>	2,798
Wholesale merchants.....	3	Brokers.....	500	Hardware trade:	
Furniture and house furnishings trade:		Commission merchants.....	108	Wholesale merchants.....	2
Wholesale merchants.....	3	Manufacturers' sales branches.....	19,220	Lumber and building materials (other than metal) trade:	
Hardware trade:		Wholesale merchants.....	2,775	Wholesale merchants.....	30
Wholesale merchants.....	46	Grocery and food specialties trade:		Machinery, equipment, and supplies (except electrical) trade:	
Leather and leather goods (except gloves and shoes) trade:		Selling agents.....	55	Wholesale merchants.....	15
Manufacturers' sales branches.....	38	Wholesale merchants.....	998	Paper and paper products trade:	
Wholesale merchants.....	38	<b>Musical instruments and parts (except radios) (less than 0.1 per cent of reported commodity sales)</b>	81	Brokers.....	150
Machinery, equipment, and supplies (except electrical) trade:		Furniture and house furnishings trade:		Manufacturers' agents.....	35
Wholesale merchants.....	73	Wholesale merchants.....	79	Manufacturers' sales branches.....	147
<b>Nonferrous metals (not classified elsewhere) (0.1 per cent of reported commodity sales)</b>	406	Hardware trade:		Wholesale merchants.....	2,419
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	2	<b>Paper products (0.1 per cent of reported commodity sales)</b>	979
Manufacturers' agents.....	100	<b>Nonferrous metals (not classified elsewhere) (0.1 per cent of reported commodity sales)</b>	406	Grocery and food specialties trade:	
Wholesale merchants.....	43	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	45
		Manufacturers' agents.....	100	Hardware trade:	
		Wholesale merchants.....	43	Wholesale merchants.....	43

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued		COMMODITY SALES—Continued		COMMODITY SALES—Continued	
[Expressed in thousands of dollars]		[Expressed in thousands of dollars]		[Expressed in thousands of dollars]	
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paper products—Continued.		Secondhand merchandise—Continued.		Surgical, dental, and hospital equipment and supplies—Continued.	
Machinery, equipment, and supplies (except electrical) trade:		Furniture and house furnishings trade:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	\$26	Wholesale merchants.....	\$11	Manufacturers' sales branches.....	\$91
Metals and minerals (except petroleum and scrap) trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	770
Manufacturers' sales branches.....	41	Wholesale merchants.....	3	Textile products (not classified elsewhere) (0.7 per cent of reported commodity sales).....	5,423
Paper and paper products trade:		Metals and minerals (except petroleum and scrap) trade:		Dry goods and apparel trade:	
Manufacturers' sales branches.....	50	Manufacturers' sales branches.....	4	Wholesale merchants.....	330
Wholesale merchants.....	773	All other trades:		Furniture and house furnishings trade:	
All other trades:		Wholesale merchants.....	238	Manufacturers' sales branches.....	12
Export merchants.....	19	Seed (field and garden) and bulbs (0.1 per cent of reported commodity sales).....	762	Hardware trade:	
Manufacturers' sales branches.....	21	Farm products (not elsewhere specified) trade:		Wholesale merchants.....	13
Wholesale merchants.....	1	Wholesale merchants.....	652	All other trades:	
Petroleum and petroleum products (4.4 per cent of reported commodity sales).....	32,125	Farm supplies (except machinery and equipment) trade:		Drop shippers.....	1
Automotive trade:		Brokers.....	36	Export merchants.....	1,111
Wholesale merchants.....	31	Wholesale merchants.....	64	Manufacturers' sales branches.....	1,765
Machinery, equipment, and supplies (except electrical) trade:		Sheet metal work (0.4 per cent of reported commodity sales).....	2,892	Wholesale merchants.....	2,185
Wholesale merchants.....	10	Hardware trade:		Tin, block (less than 0.1 per cent of reported commodity sales).....	5
Petroleum and petroleum products trade:		Wholesale merchants.....	135	Metals and minerals (except petroleum and scrap) trade:	
Bulk tank stations.....	11,669	Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches.....	5
District and general sales offices.....	17,317	Manufacturers' sales branches.....	2,757	Tobacco, leaf (0.1 per cent of reported commodity sales).....	500
Export merchants.....	940	Shoes and other footwear (including rubber) (0.5 per cent of reported commodity sales).....	3,401	Farm products (not elsewhere specified) trade:	
Wholesale merchants.....	2,054	Amusement and sporting goods trade:		Wholesale merchants.....	390
All other trades:		Manufacturers' sales branches.....	3	General merchandise trade:	
Manufacturers' agents.....	104	Automotive trade:		Export commission houses.....	10
Piece goods, all kinds (1.8 per cent of reported commodity sales).....	13,094	Manufacturers' sales branches.....	37	Tobacco and tobacco products (except leaf) trade:	
Dry goods and apparel trade:		Wholesale merchants.....	5	Wholesale merchants.....	100
Commission merchants.....	2,000	Dry goods and apparel trade:		Toilet articles (less than 0.1 per cent of reported commodity sales).....	121
Converters.....	435	Export commission houses.....	2,904	Chemical, drug, and allied products trade:	
Export commission houses.....	121	Wholesale merchants.....	2,002	Wholesale merchants.....	120
Manufacturers' agents.....	1,974	Hardware trade:		Dry goods and apparel trade:	
Manufacturers' sales branches.....	608	Wholesale merchants.....	18	Wholesale merchants.....	1
Selling agents.....	802	All other trades:		Toys and games (less than 0.1 per cent of reported commodity sales).....	26
Wholesale merchants.....	7,097	Manufacturers' sales branches.....	432	Amusement and sporting goods trade:	
Furniture and house furnishings trade:		Soaps and toilet preparations (0.8 per cent of reported commodity sales).....	5,662	Wholesale merchants.....	5
Manufacturers' sales branches.....	4	Chemical, drug, and allied products trade:		Chemical, drug, and allied products trade:	
All other trades:		Manufacturers' sales branches.....	62	Wholesale merchants.....	2
Brokers.....	3	Wholesale merchants.....	1,336	Dry goods and apparel trade:	
Plumbing and heating equipment and supplies (0.5 per cent of reported commodity sales).....	3,940	Farm supplies (except machinery and equipment) trade:		Export commission houses.....	2
Furniture and house furnishings trade:		Brokers.....	360	Furniture and house furnishings trade:	
Wholesale merchants.....	73	Food products (not elsewhere specified) trade:		Wholesale merchants.....	9
General merchandise trade:		Manufacturers' sales branches.....	320	Hardware trade:	
Export commission houses.....	25	Grocery and food specialties trade:		Wholesale merchants.....	8
Hardware trade:		Manufacturers' sales branches.....	2,802	Wood products (0.3 per cent of reported commodity sales).....	2,367
Manufacturers' agents.....	25	Wholesale merchants.....	705	Electrical trade:	
Wholesale merchants.....	603	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	52
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	70	Farm products (not elsewhere specified) trade:	
Wholesale merchants.....	136	Wholesale merchants.....	70	Wholesale merchants.....	22
Metals and minerals (except petroleum and scrap) trade:		Petroleum and petroleum products trade:		Forest products (except lumber) trade:	
Wholesale merchants.....	4	Wholesale merchants.....	3	Brokers.....	10
Plumbing and heating equipment and supplies trade:		Tobacco and tobacco products (except leaf) trade:		Drop shippers.....	90
Manufacturers' agents.....	388	Wholesale merchants.....	4	Export merchants.....	793
Manufacturers' sales branches.....	1,405	Sporting goods (0.2 per cent of reported commodity sales).....	1,202	Manufacturers' sales branches.....	204
Wholesale merchants.....	1,220	Amusement and sporting goods trade:		Wholesale merchants.....	77
Radio sets, parts, and accessories (0.3 per cent of reported commodity sales).....	1,244	Manufacturers' sales branches.....	220	Hardware trade:	
Automotive trade:		Hardware trade:		Wholesale merchants.....	4
Wholesale merchants.....	25	Wholesale merchants.....	816	Lumber and building materials (other than metal) trade:	
Electrical trade:		Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	228
Wholesale merchants.....	990	Wholesale merchants.....	155	Wholesale merchants.....	600
Furniture and house furnishings trade:		All other trades:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	10	Manufacturers' sales branches.....	11	Export merchants.....	8
Hardware trade:		Stationery and stationery supplies (0.1 per cent of reported commodity sales).....	685	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	189	Chemical, drug, and allied products trade:		Wholesale merchants.....	57
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	76	Paper and paper products trade:	
Wholesale merchants.....	30	Dry goods and apparel trade:		Wholesale merchants.....	150
Refrigerators, mechanical (household and commercial) (0.1 per cent of reported commodity sales).....	1,041	Wholesale merchants.....	50	Wool, raw (less than 0.1 per cent of reported commodity sales).....	61
Electrical trade:		Electrical trade:		Farm products (not elsewhere specified) trade:	
Manufacturers' agents.....	250	Manufacturers' sales branches.....	34	Wholesale merchants.....	61
Manufacturers' sales branches.....	554	Furniture and house furnishings trade:		Yarns (less than 0.1 per cent of reported commodity sales).....	101
Hardware trade:		Wholesale merchants.....	50	Dry goods and apparel trade:	
Wholesale merchants.....	129	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	20
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	15	Manufacturers' sales branches.....	13
Wholesale merchants.....	40	Paper and paper products trade:		Wholesale merchants.....	58
All other trades:		Manufacturers' sales branches.....	48	Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales).....	11
Manufacturers' agents.....	68	Wholesale merchants.....	51	Metals and minerals (except petroleum and scrap) trade:	
Sand, gravel, and crushed stone (0.1 per cent of reported commodity sales).....	886	Wholesaling manufacturers.....	73	Manufacturers' sales branches.....	11
Lumber and building materials (other than metal) trade:		All other trades:		Manufacturers' sales branches.....	11
Wholesale merchants.....	886	Manufacturers' agents.....	144		
Secondhand merchandise (all kinds) (less than 0.1 per cent of reported commodity sales).....	277	Wholesale merchants.....	144		
Forest products (except lumber) trade:		Surgical, dental, and hospital equipment and supplies (0.1 per cent of reported commodity sales).....	861		
Wholesale merchants.....	21				



TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities (1.0 per cent of reported commodity sales).....	\$7,600	Miscellaneous commodities—Continued.		Miscellaneous commodities—Continued.	
Automotive trade:		Forest products (except lumber) trade:	\$10	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	5	Drop shippers.....		Manufacturers' agents.....	\$39
Wholesale merchants.....	276	Furniture and house furnishings trade:	9	Manufacturers' sales branches.....	230
Chemical, drug, and allied products trade:		Wholesale merchants.....		Selling agents.....	100
Brokers.....	13	General merchandise trade:	8	Wholesale merchants.....	352
Wholesale merchants.....	202	Export commission houses.....		Metals and minerals (except petroleum and scrap) trade:	
Dry goods and apparel trade:		Grocery and food specialties trade:	930	Wholesale merchants.....	70
Wholesale merchants.....	45	Brokers.....	21	Petroleum and petroleum products trade:	
Electrical trade:		Commission merchants.....	1,092	District and general sales offices.....	7
Manufacturers' sales branches.....	189	Manufacturers' sales branches.....	30	Plumbing and heating equipment and supplies trade:	
Farm products (not elsewhere specified) trade:		Selling agents.....	2,892	Manufacturers' sales branches.....	52
Wholesale merchants.....	42	Wholesale merchants.....		Wholesale merchants.....	10
Farm supplies (except machinery and equipment) trade:		Hardware trade:	77	Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants.....	120	Wholesale merchants.....		Wholesale merchants.....	83
Food products (not elsewhere specified) trade:		Jewelry and optical goods trade:	84	All other trades:	
Brokers.....	4	Wholesale merchants.....		Manufacturers' agents.....	33
Manufacturers' sales branches.....	109	Leather and leather goods (except gloves and shoes) trade:	5	Wholesale merchants.....	117
Wholesale merchants.....	100	Manufacturers' sales branches.....			
		Wholesale merchants.....	220		

# MAINE

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# WHOLESALE CENTERS IN MAINE

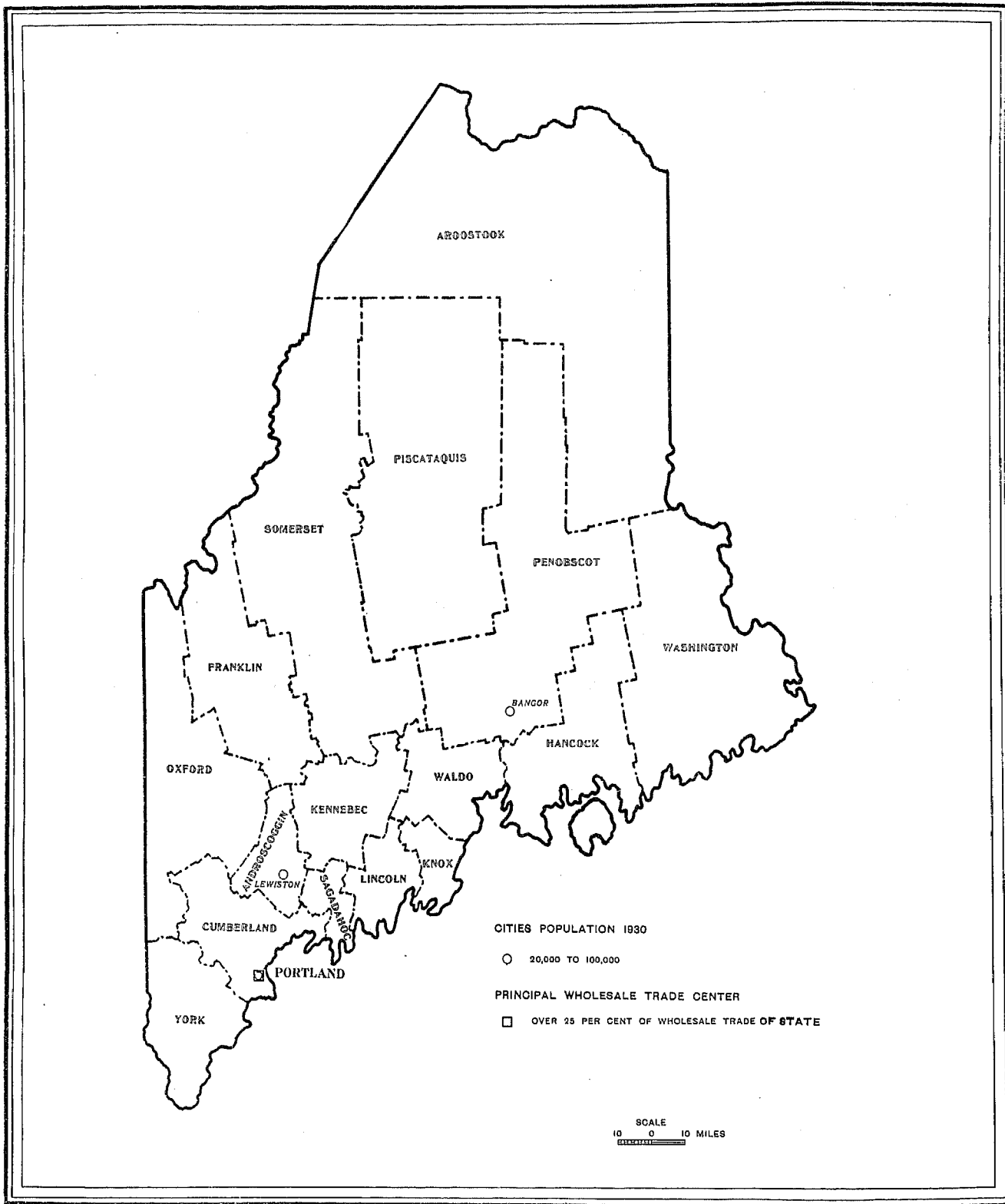


TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State.....	987	7,545	6,508	1,037	\$11,310,689	\$23,829,570	\$22,973,279	\$189,975,451	100.00
Amusement and sporting goods.....	7	60	32	18	62,241	120,716	111,090	752,844	.40
Automotive.....	26	354	293	61	704,705	1,406,597	1,025,983	8,965,261	4.72
Chemicals, drugs, and allied products.....	13	206	162	44	304,048	562,040	680,299	3,904,114	2.06
Dry goods and apparel.....	22	288	222	66	630,678	877,147	1,123,247	5,931,573	3.12
Electrical.....	18	254	214	40	421,302	708,927	584,654	3,582,092	1.88
Farm products (not elsewhere specified).....	78	156	134	22	211,467	450,788	339,596	5,264,498	2.77
Farm supplies (except machinery and equipment).....	14	104	98	6	129,495	254,482	464,680	5,146,067	2.71
Food products (not elsewhere specified).....	389	2,576	2,344	232	3,228,960	6,962,900	4,941,609	63,674,634	33.52
Forest products (except lumber).....	26	82	80	2	76,275	165,691	116,839	1,333,280	.70
Furniture and house furnishings.....	11	48	37	11	64,002	116,813	96,175	546,273	.29
Groceries and food specialties.....	85	1,022	881	211	1,666,594	3,894,410	4,490,621	43,499,816	22.90
Hardware.....	12	335	282	53	689,609	1,006,073	1,703,680	4,982,767	2.62
Iron and steel scrap and other waste materials.....	33	116	104	12	150,787	346,909	287,572	2,027,139	1.07
Jewelry and optical goods.....	8	37	29	8	57,340	97,794	101,022	336,725	.18
Leather and leather goods (except gloves and shoes).....	8	19	15	4	45,336	73,366	66,721	727,324	.38
Lumber and building materials (other than metal).....	20	100	140	20	234,860	424,789	328,293	3,342,220	1.76
Machinery, equipment, and supplies (except electrical).....	36	203	168	35	358,973	715,865	757,770	3,482,860	1.83
Metals and minerals (except petroleum and scrap).....	7	136	127	9	213,840	436,447	216,660	2,795,770	1.47
Paper and paper products.....	16	197	135	62	296,424	601,238	539,301	2,688,213	1.41
Petroleum and petroleum products.....	109	785	680	55	1,239,784	3,064,517	3,212,119	16,907,148	8.90
Plumbing and heating equipment and supplies.....	12	160	137	23	347,378	708,006	944,808	3,397,236	1.79
Tobacco and tobacco products (except leaf).....	14	66	59	7	96,879	224,625	193,705	3,806,632	2.03
All other.....	14	171	135	36	278,201	519,440	646,466	2,780,965	1.46

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE.....	521	4,834	3,981	853	\$7,845,012	\$16,678,107	\$14,733,714	\$104,863,919	100.00	\$55,437,477	52.87	\$6,426,759	\$4,475,276
Types of wholesalers:													
Service wholesalers.....	500	4,740	3,904	836	7,672,855	15,346,132	14,363,122	102,379,920	97.63	54,365,869	53.10	6,245,532	3,592,314
Wholesale merchants.....	500	4,740	3,904	836	7,672,855	15,346,132	14,363,122	102,379,920	97.63	54,365,869	53.10	6,245,532	3,592,314
Limited function wholesalers.....	6	11	9	2	21,364	39,479	49,386	1,029,478	.68	26,047	2.53	-----	8,000
Cash and carry.....	3	7	6	1	18,049	31,082	49,176	645,086	.62	26,047	4.04	-----	8,000
Drop shippers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	15	83	68	15	150,793	292,496	321,206	1,454,521	1.39	1,045,561	71.88	181,226	874,961
Amusement and sporting goods.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	23	329	274	55	625,200	1,237,140	831,135	7,329,659	6.99	1,250,362	17.08	2,007,880	-----
Automobiles and other motor vehicles.....	7	154	133	21	343,545	715,259	362,467	5,110,086	4.88	-----	-----	1,865,807	-----
Automotive equipment.....	10	157	126	31	264,971	489,310	446,447	2,020,260	1.93	1,238,927	61.14	105,928	-----
Automobile parts, new and used.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	13	208	162	44	304,048	562,040	680,299	3,904,114	3.72	658,051	16.86	51,951	35,639
Chemicals.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	3	156	118	38	226,704	390,752	542,914	3,239,605	3.09	163,837	5.06	-----	-----
Drugs and drug sundries, specialty.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	5	45	40	5	73,777	149,471	123,228	501,947	.48	449,304	89.51	51,951	3,000
Dry goods and apparel.....	20	276	212	64	608,559	843,755	1,050,968	5,671,153	5.41	3,475,736	61.29	240,325	48,369
Clothing and furnishings (other than millinery and footwear).....	7	32	26	6	58,740	133,304	133,321	811,080	.77	303,854	37.46	-----	-----
Dry goods (general line).....	6	149	112	37	281,220	437,616	530,171	2,970,522	2.83	2,188,043	73.66	229,060	-----
Dry goods (specialty, other than specified).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear.....	3	74	63	11	141,833	223,376	355,488	1,709,743	1.63	827,488	48.40	-----	-----

<sup>1</sup> Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer the inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

## CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
Electrical.....	18	241	203	38	\$410,450	\$772,318	\$537,611	\$3,493,542	3.33	\$2,280,652	65.28	\$472,180	\$364,968
Electrical goods, including appliances.....	10	174	151	23	300,981	510,578	325,247	1,823,675	1.74	1,284,284	70.42	195,907	35,825
Electrical merchandise (general line).....	6	123	105	18	259,718	437,578	273,509	1,459,780	-----	1,066,878	-----	195,907	35,825
Electrical appliances.....	4	51	40	5	41,263	73,000	51,738	333,895	-----	217,406	-----	-----	-----
Electrical equipment and supplies.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	33	125	106	19	187,366	376,611	275,849	2,882,731	2.75	1,708,030	59.25	194,658	1,900
Flowers and nursery stock.....	4	14	14	-----	16,111	27,422	11,300	52,131	.05	23,242	44.68	1,863	-----
Grain.....	8	71	58	13	121,969	213,854	154,095	2,081,665	1.99	1,342,573	64.50	158,888	-----
Hides, skins, and furs.....	7	25	21	4	35,334	78,740	75,911	507,289	.48	237,630	46.84	33,907	1,900
Horses and mules.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	13	10	9	1	7,092	26,044	17,957	152,791	.15	92,259	60.88	-----	-----
Cattle.....	3	1	1	-----	832	7,032	2,500	24,800	-----	20,000	-----	-----	-----
Hogs.....	3	1	1	-----	770	1,400	500	6,745	-----	2,140	-----	-----	-----
Livestock (general line).....	7	8	7	1	5,490	17,612	14,957	121,246	-----	70,119	-----	-----	-----
Farm supplies (except machin- ery and equipment).....	10	59	53	6	107,895	219,764	198,059	4,670,170	4.45	2,506,046	53.64	249,343	-----
Food products (not elsewhere specified).....	130	1,080	907	173	1,749,045	3,361,204	1,170,038	21,958,556	20.94	9,582,776	43.55	446,686	-----
Confectionery and soft drinks. Confectionery and soft drinks (general line).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Confectionery.....	28	109	67	42	120,594	259,257	212,214	2,087,736	-----	1,095,088	-----	55,945	-----
Soft drinks.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy products.....	11	180	132	48	259,123	459,002	9,923	2,133,163	2.03	1,014,184	47.54	36,285	-----
Poultry and poultry products Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	22	210	186	24	373,525	792,543	250,450	4,205,217	4.01	2,280,936	54.24	254,710	-----
Fish and sea foods (fresh and cured).....	13	143	126	17	281,462	607,678	167,800	3,106,654	-----	1,588,690	-----	254,710	-----
Fish and sea foods (fresh).....	9	67	60	7	92,063	184,865	82,650	1,098,563	-----	692,246	-----	-----	-----
Fruits and vegetables (fresh) Fruits.....	31	335	343	42	530,024	1,096,727	480,832	9,574,830	9.13	4,245,356	44.34	6,025	-----
Fruits and vegetables (general line).....	5	19	17	2	21,748	46,074	9,070	751,524	-----	535,040	-----	-----	-----
Vegetables.....	17	300	262	38	413,833	837,824	377,107	6,736,173	-----	3,523,321	-----	5,625	1,000
Meats and meat products.....	9	66	64	2	94,443	212,829	97,655	2,087,133	-----	186,989	-----	-----	-----
Meats (fresh).....	30	166	154	12	422,772	639,775	147,336	2,935,468	2.80	816,538	27.82	74,704	-----
Meats and meat products (general line).....	19	17	17	-----	20,621	45,918	9,461	424,892	-----	59,205	-----	73,974	-----
Meats and provisions.....	7	125	116	9	354,190	492,718	90,539	1,577,585	-----	215,848	-----	730	-----
Forest products (except lumber).....	4	24	21	3	47,961	101,139	47,336	932,991	-----	541,435	-----	-----	-----
Furniture and house furnish- ings.....	15	70	68	2	42,838	90,492	16,666	642,464	.61	129,474	20.15	-----	87,513
Furniture.....	8	43	33	10	55,231	97,255	77,688	453,542	.43	369,559	81.48	18,041	-----
House furnishings.....	3	3	2	1	6,760	20,653	12,022	214,166	.20	188,720	88.12	9,176	-----
Groceries and food specialties.....	5	40	31	9	48,481	70,002	65,661	239,370	.28	180,833	75.54	8,866	-----
Groceries (general line).....	55	786	594	172	1,199,923	2,670,763	4,021,329	22,940,007	21.88	15,268,511	66.56	268,853	-----
Food and grocery specialties.....	20	130	101	29	1,009,954	2,171,615	3,314,193	19,190,945	18.30	12,391,619	64.57	223,820	-----
Hardware.....	11	334	281	53	189,969	499,148	707,136	3,749,062	3.58	2,877,192	76.74	65,013	-----
Iron and steel scrap and other waste materials.....	11	334	281	53	587,789	1,002,302	1,896,808	4,948,433	4.72	3,760,062	75.98	493,882	216,870
Iron and steel scrap.....	38	118	104	12	150,787	340,909	287,572	2,027,139	1.93	1,065,609	52.57	8,718	653,175
Junk and scrap.....	3	39	36	3	62,711	151,434	71,700	656,786	.63	457,879	69.72	-----	432,879
Jewelry and optical goods.....	30	77	68	9	88,076	195,475	215,863	1,370,353	1.30	607,730	44.35	8,718	220,200
Leather and leather goods (ex- cept gloves and shoes).....	4	20	15	5	33,937	56,208	90,944	230,041	.22	73,980	32.16	-----	-----
Lumber and building materials (other than metal).....	7	16	12	4	22,180	47,918	65,739	303,111	.29	130,030	42.90	1,000	22,887
Construction and building materials (other than metal and wood).....	27	154	136	18	225,866	411,356	303,293	3,008,801	2.87	1,887,407	62.73	66,787	332,063
Lumber and millwork.....	9	65	61	4	116,731	205,343	149,394	689,829	.66	364,136	52.79	18,854	20,349
-----	18	89	75	14	100,135	206,013	153,899	2,318,972	2.21	1,523,271	65.69	47,933	311,714

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
Machinery, equipment, and supplies (except electrical)	25	161	134	27	\$274,545	\$559,033	\$692,424	\$2,587,905	2.47	\$1,882,088	72.73	\$258,878	\$879,961
Commercial equipment and supplies	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)	(x)		
Construction equipment and supplies	3	13	11	2	31,555	84,142	58,972	310,613	.30	115,173	37.08		103,049
Farm machinery and equip- ment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equip- ment, and supplies	10	50	48	11	103,501	180,821	221,269	1,022,132	.97	857,387	83.88	155,072	671,012
Professional equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Service equipment and sup- plies	5	18	16	2	26,683	42,897	22,655	165,080	.10	85,569	51.65	2,052	
Transportation equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	6	136	127	9	213,849	436,447	216,980	2,782,170	2.65	2,547,744	91.57	653,680	317,189
Paper and paper products	16	197	135	62	296,424	601,238	539,301	2,688,213	2.56	1,096,421	40.79	310,999	7,020
Paper and paper products (general line)	10	70	59	17	123,556	258,902	311,108	1,757,639	1.68	544,615	31.00		
Paper and paper products (specialty, other than speci- fied)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Stationery and stationery supplies	3	104	60	44	152,698	290,636	191,816	759,536	.72	410,234	54.01	310,999	7,020
Wall paper	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum prod- ucts	29	114	108	6	139,480	558,465	128,052	3,904,569	3.72	653,292	16.73	100,280	
Gasoline and oil	21	72	67	5	100,319	428,760	79,294	2,921,021	2.79	269,548	9.23	100,280	
Gasoline and naphtha	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products (general line)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Plumbing and heating equip- ment and supplies	10	150	128	22	333,135	683,006	913,925	3,257,688	3.11	2,337,144	71.74	118,610	1,383,792
Plumbing equipment and supplies	8	126	103	18	286,004	604,697	737,692	2,837,069	2.71	1,936,644	68.25	68,887	1,373,792
Heating equipment and sup- plies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	12	44	37	7	72,256	179,783	193,705	2,418,850	2.31	886,578	36.65	77,975	8,000
Cigars, cigarettes, and to- bacco	0	30	25	5	45,790	113,992	121,108	1,689,706	1.61	476,426	28.20	60,975	8,000
Tobacco	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Tobacco and tobacco prod- ucts (general line)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
All other	12	168	133	35	270,647	495,367	636,466	2,444,518	2.33	1,802,121	73.72	308,831	115,949
Books, periodicals, and news- papers	4	30	21	9	31,152	58,858	31,662	453,669	.43	165,987	36.59	16,832	(x)
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Textiles and textile materials (other than dry goods)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Miscellaneous kinds of busi- ness	5	100	91	18	196,462	338,627	507,034	1,650,490	1.57	1,497,634	90.74	202,185	53,949

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
<b>THE STATE (pop. 797,423)</b>												
Total.....	987	7,645	6,508	1,037	\$11,310,689	\$23,826,570	\$22,973,279	\$189,975,451	100.00	\$83,544,857	\$6,563,353	\$4,477,299
Wholesalers only.....	521	4,834	3,981	853	7,845,012	15,678,107	14,733,714	104,863,919	55.20	55,437,477	6,426,758	4,475,276
Assemblers and country buyers.....	276	1,160	1,130	36	911,163	2,457,251	3,434,094	23,064,291	12.14	2,070,548	32,238	-----
All other types of wholesale establishments.....	190	1,545	1,397	148	2,554,514	5,694,212	4,805,471	62,047,241	32.66	26,036,832	104,357	2,024
Amusement and sporting goods.....	7	50	32	18	82,241	120,718	111,090	752,844	.40	108,499	59,74	-----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Cameras and motion-picture equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----	-----	
Automotive.....	26	354	293	61	704,705	1,400,597	1,025,993	8,965,281	4.73	2,851,295	2,007,380	-----
Automobiles and other motor vehicles.....	7	154	133	21	343,545	715,259	362,407	5,119,080	2.69	-----	1,865,807	-----
Automotive equipment.....	10	157	120	31	264,971	489,310	446,447	2,026,250	1.07	1,238,927	105,928	-----
Automobile accessories.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Automotive equipment (general line).....	5	42	35	7	65,295	140,363	123,789	888,181	-----	55,282	29,625	-----
Automotive equipment (specialty lines).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Automobile parts, new and used.....	4	11	9	2	10,484	21,201	21,721	89,523	.05	10,435	7,645	-----
Tires and tubes.....	5	32	25	7	85,705	180,827	195,348	1,730,402	.91	1,001,933	28,500	-----
Chemicals, drugs, and allied products.....	13	206	162	44	304,048	562,040	680,299	3,904,114	2.05	658,051	51,951	35,639
Chemicals.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	3	150	118	38	226,704	396,752	542,014	3,239,605	1.71	163,337	-----	-----
Drugs and drug sundries, specialty.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Paints, varnishes, lacquers, and enamels.....	5	45	40	5	73,777	149,471	123,228	501,947	.26	449,304	51,951	3,000
Dry goods and apparel.....	22	288	222	66	530,678	877,147	1,123,247	5,931,673	3.12	3,734,150	240,325	48,399
Clothing and furnishings (other than millinery and footwear).....	8	36	30	6	65,740	141,704	161,321	956,080	.50	448,854	-----	-----
Dry goods (general line).....	6	140	112	37	281,220	437,616	530,171	2,970,522	1.56	2,183,043	229,000	-----
Dry goods specialty, other than specified.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Millinery and millinery supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear.....	4	82	69	13	156,952	248,368	399,767	1,825,163	.96	940,908	-----	-----
Electrical.....	18	254	214	40	421,802	798,927	584,654	3,582,092	1.89	2,322,718	477,931	364,963
Electrical goods (including appliances).....	10	174	151	23	300,981	510,578	325,247	1,823,075	.96	1,284,284	105,907	35,825
Electrical merchandise (general line).....	6	123	105	18	259,718	437,578	273,509	1,480,780	-----	1,069,878	195,907	35,825
Electrical appliances.....	4	51	46	5	41,263	73,000	51,738	333,895	-----	217,406	-----	-----
Electrical equipment and supplies.....	5	28	24	4	49,034	104,081	91,917	953,787	.50	371,703	18,535	320,143
Radios and radio equipment.....	3	52	39	13	71,187	184,268	167,490	804,630	.42	160,731	263,489	-----
Farm products (not elsewhere specified).....	78	156	134	22	211,467	450,788	339,596	5,264,498	2.77	1,894,778	204,975	1,900
Flowers and nursery stock.....	4	14	14	-----	16,111	27,422	11,300	52,131	.03	23,242	1,863	-----
Grain.....	10	79	65	14	131,770	230,584	171,187	3,717,538	1.96	1,394,671	159,888	-----
Hides, skins, and furs.....	8	25	21	4	35,334	78,849	75,989	610,170	.27	237,630	33,907	1,900
Horses and mules.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Livestock (other than horses and mules).....	53	32	29	3	21,232	82,780	64,134	875,978	.46	226,409	10,317	-----
Calves.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Cattle.....	13	4	3	1	1,714	14,931	10,095	167,920	-----	26,450	2,040	-----
Hogs.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Livestock (general line).....	33	27	25	2	18,748	65,679	53,139	693,928	-----	197,819	5,460	-----
Wool and mohair.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Farm supplies (except machinery and equipment).....	14	104	98	6	129,495	264,482	464,669	5,146,067	2.71	2,512,146	249,343	-----
Farm supplies, except feed and fertilizer.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Feed.....	10	58	53	5	108,595	206,891	198,217	4,570,857	2.41	2,512,146	249,343	-----
Fertilizer and fertilizer materials.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Food products (not elsewhere specified).....	389	2,576	2,344	232	3,228,966	6,962,900	4,941,609	63,674,634	33.52	27,597,027	473,995	-----
Confectionery and soft drinks.....	34	131	85	46	147,876	349,319	254,541	2,544,109	1.34	1,204,610	69,788	-----
Confectionery and soft drinks (general line).....	4	13	10	3	15,019	60,980	38,619	386,810	-----	68,542	13,848	-----
Confectionery.....	28	109	67	42	120,594	269,267	212,214	2,087,730	-----	1,093,088	55,945	-----
Soft drinks.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Dairy products.....	12	180	132	48	259,123	460,914	6,998	2,146,203	1.13	1,014,184	37,285	-----
Dairy products (general line).....	4	137	95	42	189,978	347,586	3,443	1,596,310	-----	994,584	4,000	-----
Milk and cream.....	8	43	37	6	69,145	113,328	3,555	549,953	-----	10,600	39,285	-----
Poultry and poultry products.....	3	3	2	1	1,584	6,276	2,079	57,181	.03	7,461	4,565	-----
Dairy and poultry products.....	3	7	7	-----	12,197	23,755	30,806	557,417	.30	-----	-----	-----
Fish and sea foods.....	22	210	180	24	373,525	792,543	250,450	4,205,217	2.21	2,280,936	254,719	-----
Fish and sea foods (fresh and cured).....	13	143	126	17	281,407	607,678	167,800	3,106,654	-----	1,585,690	254,719	-----
Fish and sea foods (fresh).....	9	67	60	7	92,063	184,865	82,650	1,098,563	-----	692,246	-----	-----
Fruits and vegetables (fresh).....	254	1,518	1,440	78	1,414,774	3,471,612	3,711,554	32,867,823	17.30	6,124,475	28,934	-----
Fruits.....	11	33	35	3	23,658	58,149	11,370	1,080,693	-----	547,406	13,600	-----
Fruits and vegetables (general line).....	23	331	288	43	455,613	953,241	536,935	8,387,107	-----	3,614,063	5,625	-----
Produce.....	5	2	2	-----	1,960	6,725	110	41,040	-----	2,600	500	-----
Vegetables.....	215	1,147	1,115	32	923,543	2,453,497	3,163,139	23,359,613	-----	1,960,406	9,300	-----
Meats and meat products.....	61	527	492	35	1,019,887	1,858,481	685,181	21,296,624	11.21	10,965,361	78,704	-----
Meats (fresh).....	23	18	18	-----	20,847	49,705	13,171	469,874	-----	69,230	77,674	-----
Meats and meat products (general line).....	10	146	137	9	337,297	662,913	104,233	2,633,238	-----	1,217,848	780	-----
Meats and provisions.....	28	363	337	26	611,649	1,245,863	507,772	18,196,362	-----	15,678,283	-----	-----

WHOLESALE DISTRIBUTION—MAINE: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYERS (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
<b>THE STATE—Continued</b>												
Forest products (except lumber).....	26	82	80	2	\$76,275	\$185,691	\$116,839	\$1,333,280	0.70	\$179,796	\$817	\$87,513
Furniture and house furnishings.....	11	48	37	11	64,902	116,813	98,175	548,273	.29	420,471	18,041	-----
Furniture.....	6	8	6	2	16,421	40,211	30,514	306,897	.16	239,638	9,176	-----
House furnishings.....	5	40	31	9	48,481	76,602	65,661	239,376	.13	180,833	8,865	-----
Groceries and food specialties.....	85	1,092	881	211	1,666,594	3,894,410	4,480,621	43,499,816	22.90	18,320,494	297,833	-----
Groceries (general line).....	40	730	581	155	1,129,851	2,512,442	3,704,096	35,800,425	18.85	14,302,895	223,820	-----
Food and grocery specialties.....	39	356	300	56	536,743	1,381,968	786,525	7,690,391	4.05	4,017,599	74,013	-----
Bakery products.....	16	120	110	10	170,539	522,189	54,547	1,701,302	-----	104,500	21,747	-----
Beans (dried).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----
Biscuits and crackers.....	3	33	33	-----	78,664	190,732	26,190	819,574	-----	749,603	-----	-----
Canned goods (general line).....	4	17	15	4	33,285	73,490	192,593	1,273,429	-----	572,968	-----	-----
Canned sea food.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----
Flour.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----
Flour and feed.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----
Other food and grocery specialties.....	9	125	103	22	180,000	345,885	54,408	1,616,881	-----	1,025,717	100	-----
Hardware.....	12	335	282	53	589,600	1,006,073	1,703,680	4,982,787	2.82	3,794,396	493,682	216,870
Iron and steel scrap and other waste materials.....	53	118	104	12	150,787	346,909	287,572	2,027,139	1.07	1,065,609	8,718	653,175
Iron and steel scrap.....	3	30	36	3	62,711	151,434	71,709	656,786	.35	457,879	-----	432,879
Junk and scrap.....	30	77	68	9	88,076	195,475	215,863	1,370,353	.72	607,730	8,718	220,296
Jewelry and optical goods.....	8	37	29	8	57,340	97,794	101,022	336,725	.18	180,674	-----	-----
Leather and leather goods (except gloves and shoes).....	8	19	15	4	45,936	73,356	66,721	727,324	.38	554,243	1,000	22,887
Lumber and building materials (other than metal).....	29	160	140	20	234,860	424,789	328,293	3,342,220	1.78	2,220,828	68,787	332,063
Construction and building materials (other than metal and wood).....	10	66	61	5	117,815	207,443	140,394	760,245	.40	434,552	18,854	20,849
Lumber and millwork.....	19	94	79	15	117,045	217,346	178,899	2,581,975	1.36	1,785,274	47,933	311,714
Lumber.....	14	56	46	10	69,140	133,892	96,401	2,111,080	-----	1,513,829	(x)	310,914
Lumber and millwork.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Millwork.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Machinery equipment, and supplies (except electrical).....	36	203	168	35	358,973	715,865	757,770	3,482,860	1.63	2,450,891	261,155	878,961
Commercial equipment and supplies.....	4	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Construction equipment and supplies.....	3	13	11	2	31,555	84,142	68,972	310,613	.16	115,173	-----	163,049
Farm machinery and equipment.....	3	33	28	5	57,009	144,000	285,166	709,828	.37	609,098	77,277	5,000
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	13	74	60	14	134,210	247,081	247,148	1,613,860	.85	1,325,788	155,072	671,012
Jewelers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Mill and mine supplies (general line).....	6	38	32	6	69,683	110,740	166,252	606,101	-----	599,065	132,970	398,308
Power engines.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Shoemachinery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Other industrial machinery, equipment, and supplies.....	4	12	10	2	20,405	49,150	45,591	379,747	-----	280,597	22,102	273,604
Professional equipment and supplies.....	3	30	24	6	42,957	80,531	67,347	275,044	.14	149,697	-----	-----
Service equipment and supplies.....	8	39	33	6	69,082	120,971	57,148	395,293	.21	163,207	2,652	-----
Transportation equipment and supplies (ship equipment and supplies).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap).....	7	136	127	9	213,849	436,447	216,980	2,795,770	1.47	2,547,744	653,680	317,169
Coal.....	4	134	126	8	212,419	428,433	206,045	2,742,108	1.44	2,512,744	653,680	314,169
Metals and metal work (other than iron and steel).....	3	2	1	1	1,430	8,014	10,915	53,662	.03	35,000	-----	3,000
Paper and paper products.....	16	197	136	62	296,424	601,238	539,301	2,688,213	1.41	1,098,421	310,999	7,020
Paper and paper products (general line).....	10	76	59	17	123,556	258,902	311,108	1,757,039	.92	544,615	-----	-----
Paper and paper products (specialty, other than specified).....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	310,999	7,020
Stationery and stationery supplies.....	3	104	60	44	152,608	290,636	191,816	750,536	.40	410,234	-----	-----
Wall paper.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	109	735	680	55	1,239,784	3,064,517	3,212,119	16,907,148	8.90	2,326,031	181,404	2,024
Fuel oil.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Gasoline and oil.....	23	83	76	7	112,820	473,603	62,417	3,234,084	1.70	408,730	109,869	-----
Gasoline and naphthas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lubricating oils and greases.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products (general line).....	82	639	592	47	1,118,800	2,532,010	3,097,921	13,317,888	7.01	1,916,236	71,545	-----
Plumbing and heating equipment and supplies.....	12	160	137	23	347,378	708,006	944,868	3,397,236	1.79	2,552,110	116,610	1,383,792
Plumbing equipment and supplies.....	9	131	112	19	290,578	610,334	738,659	2,852,035	1.50	1,951,610	68,887	1,373,792
Heating equipment and supplies.....	3	29	25	4	56,800	97,672	206,209	544,601	.29	400,500	47,723	10,000
Tobacco and tobacco products (except leaf).....	14	66	59	7	96,879	224,825	193,705	3,806,632	2.08	2,374,360	77,975	8,000
Cigars, cigarettes, and tobacco.....	11	62	47	5	70,413	158,834	121,108	3,177,488	1.67	1,964,208	69,975	-----
Tobacco.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco products (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	14	171	136	36	278,291	519,440	646,466	2,780,965	1.46	1,984,121	308,831	115,949
Books, periodicals, and newspapers.....	4	30	21	9	31,152	58,858	81,662	453,669	.24	165,987	16,832	-----
Books and periodicals.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Newspapers and magazines.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business.....	6	110	92	18	203,106	360,820	507,034	1,804,937	.95	1,497,634	202,185	53,949



CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
<b>CITIES OF 50,000 TO 100,000 POPULATION</b>												
<b>PORTLAND (pop. 70,810)</b> .....	<b>221</b>	<b>3,214</b>	<b>2,859</b>	<b>555</b>	<b>\$5,374,201</b>	<b>\$10,645,661</b>	<b>\$10,023,915</b>	<b>\$85,193,505</b>	<b>100.00</b>	<b>\$37,289,450</b>	<b>\$3,458,378</b>	<b>\$3,562,794</b>
Amusement and sporting goods.....	5	36	21	15	47,786	95,130	62,678	624,630	.73	59,888	24,475	-----
Automotive.....	13	203	163	37	421,962	813,980	640,800	5,257,864	6.17	2,675,284	991,835	-----
Chemicals, drugs, and allied products.....	7	184	140	44	276,742	488,490	597,748	3,472,700	4.08	400,617	24,514	2,000
Dry goods and apparel.....	11	187	158	29	340,264	504,941	721,265	3,824,047	4.40	1,871,990	11,295	48,369
Electrical.....	14	234	197	37	403,503	756,087	483,907	3,251,783	3.82	2,049,702	407,180	329,143
Farm products (not elsewhere specified).....	4	7	5	2	11,281	20,894	8,000	1,989,674	2.34	424,740	-----	1,900
Farm supplies (except machinery and equipment).....	3	22	20	2	40,435	80,689	40,369	2,500,072	2.93	939,353	39,343	-----
Food products (not elsewhere specified).....	31	582	504	78	930,102	1,727,174	605,803	15,233,178	17.88	0,173,390	221,707	-----
Furniture and house furnishings.....	7	40	32	8	55,707	98,133	74,923	407,804	.55	420,471	8,895	-----
Groceries and food specialties.....	34	606	490	116	930,515	2,353,825	2,273,101	29,395,006	34.50	9,314,151	39,071	-----
Hardware.....	5	169	136	33	329,136	518,606	725,830	2,359,498	2.75	1,469,084	229,920	133,604
Iron and steel scrap and other waste materials.....	15	66	61	5	100,108	213,355	162,763	993,652	1.17	450,045	8,718	432,879
Leather and leather goods (except gloves and shoes).....	3	6	4	2	10,286	21,368	25,452	132,295	.16	21,230	1,000	22,887
Lumber and building materials (other than metal).....	12	72	63	9	112,917	201,242	231,537	1,275,282	1.50	890,302	62,933	178,677
Machinery, equipment, and supplies (except electrical).....	20	121	98	23	205,754	399,910	355,910	17,797,778	2.09	1,176,740	161,201	786,550
Paper and paper products.....	5	156	106	50	247,960	509,677	423,084	2,005,881	2.35	660,088	310,690	7,020
Petroleum and petroleum products.....	10	200	183	17	346,565	719,970	1,357,089	3,471,659	4.07	167,177	-----	2,024
Plumbing and heating equipment and supplies.....	8	118	100	18	251,308	504,404	679,870	2,556,532	3.00	1,084,308	62,670	1,338,792
All other.....	14	205	175	30	302,780	557,877	484,721	4,621,561	5.42	3,500,369	792,673	268,049
<b>CITIES OF 20,000 TO 50,000 POPULATION</b>												
<b>BANGOR (pop. 28,749)</b> .....	<b>110</b>	<b>1,136</b>	<b>979</b>	<b>157</b>	<b>\$2,052,805</b>	<b>\$3,934,747</b>	<b>\$3,844,438</b>	<b>\$26,873,732</b>	<b>100.00</b>	<b>\$16,826,940</b>	<b>\$1,445,868</b>	<b>\$275,018</b>
Automotive.....	7	62	53	9	120,715	283,398	108,516	1,013,010	7.12	1,000	698,420	-----
Chemicals, drugs, and allied products.....	3	20	20	0	25,096	69,933	68,894	280,392	1.04	210,884	27,437	1,000
Dry goods and apparel.....	8	71	55	16	136,414	248,214	327,582	1,940,426	4.60	1,295,187	4,090	-----
Electrical.....	3	19	16	3	17,499	40,490	95,447	310,309	1.15	263,016	6,751	35,525
Farm products (not elsewhere specified).....	7	23	20	3	23,700	73,295	67,811	306,889	1.14	277,630	39,097	-----
Food products (not elsewhere specified).....	10	305	269	36	625,647	1,162,634	323,358	7,737,929	28.70	4,016,787	4,000	-----
Forest products (except lumber).....	5	5	4	1	7,227	41,918	40,000	477,403	1.77	90,000	-----	87,513
Groceries and food specialties.....	15	176	153	23	302,999	558,998	674,921	4,798,301	17.86	3,506,748	106,250	-----
Hardware.....	5	153	134	19	239,028	432,895	355,743	2,365,320	8.80	2,164,794	217,127	75,266
Iron and steel scrap and other waste materials.....	3	15	11	4	13,035	28,121	12,623	102,656	.61	90,123	-----	20,296
Lumber and building materials (other than metal).....	7	17	13	4	55,576	76,562	45,070	997,269	3.71	682,009	200	45,118
Machinery, equipment, and supplies (except electrical).....	6	30	23	7	58,161	106,348	176,168	681,644	2.54	470,846	200	-----
Petroleum and petroleum products.....	5	54	52	2	88,736	219,631	347,140	1,362,378	5.07	269,627	54,902	-----
Tobacco and tobacco products (except leaf).....	3	17	15	2	21,085	42,865	19,986	785,580	2.93	749,360	36,774	-----
All other.....	17	169	141	28	312,297	558,505	681,179	3,354,237	12.48	2,715,889	258,854	10,000
<b>LEWISTON (pop. 34,948)</b> .....	<b>36</b>	<b>252</b>	<b>208</b>	<b>44</b>	<b>\$80,776</b>	<b>\$61,148</b>	<b>\$39,758</b>	<b>\$6,920,518</b>	<b>100.00</b>	<b>\$4,400,081</b>	<b>\$66,444</b>	<b>\$80,997</b>
Food products (not elsewhere specified).....	7	63	49	4	78,169	134,705	89,444	2,263,726	32.71	2,085,337	14,083	-----
Groceries and food specialties.....	4	67	55	12	66,634	248,675	173,458	1,328,611	19.20	805,885	-----	-----
Iron and steel scrap and other waste materials.....	3	6	5	1	9,800	37,785	14,300	262,850	3.65	40,000	-----	200,000
Paper and paper products.....	3	18	8	10	15,986	31,894	27,023	147,922	2.14	3,300	-----	-----
Petroleum and petroleum products.....	4	22	21	1	35,465	135,735	30,467	710,106	10.26	102,670	-----	-----
Tobacco and tobacco products (except leaf).....	3	8	7	1	9,401	24,531	32,872	428,037	6.19	55,708	19,201	-----
All other.....	12	78	63	15	145,261	347,733	372,194	1,789,266	26.85	1,307,475	153,160	189,997
<b>CITIES AND TOWNS OF 5,000 TO 20,000 POPULATION</b>												
<b>Total</b> .....	<b>265</b>	<b>1,727</b>	<b>1,519</b>	<b>208</b>	<b>\$2,307,166</b>	<b>\$5,778,288</b>	<b>\$4,900,177</b>	<b>\$45,870,679</b>	<b>-----</b>	<b>\$20,587,125</b>	<b>\$976,895</b>	<b>\$104,411</b>
<b>CITIES</b>												
AUBURN (pop. 18,571).....	29	325	261	64	542,320	1,121,677	454,828	7,072,848	-----	3,685,152	273,902	8,000
AUGUSTA (pop. 17,198).....	12	82	71	11	120,465	237,987	292,728	2,769,914	-----	1,030,218	43,322	-----
BATH (pop. 9,110).....	3	16	15	1	29,002	60,529	27,355	631,655	-----	579,960	-----	-----
BIDDEFORD (pop. 17,633).....	14	95	85	10	169,246	325,416	306,520	3,081,066	-----	1,695,943	20,457	8,000
BREWSTER (pop. 6,329).....	7	30	27	3	42,138	105,335	16,907	535,877	-----	7,909	6,673	-----
CALAIS (pop. 5,470).....	7	35	28	7	38,237	82,340	118,730	739,223	-----	548,397	-----	-----
GARDNER (pop. 5,609).....	7	31	28	3	45,831	457,394	98,688	1,145,721	-----	145,721	102,199	-----
OLD TOWN (pop. 7,236).....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----
ROCKLAND (pop. 9,075).....	24	187	158	29	312,233	636,118	657,259	5,143,103	-----	3,380,321	38,615	-----
SACO (pop. 7,233).....	3	24	22	2	30,610	48,775	18,224	204,001	-----	-----	-----	-----
SOUTH PORTLAND (pop. 13,840).....	3	10	10	-----	19,042	78,096	1,665	322,519	-----	91,151	-----	-----
WATERVILLE (pop. 15,454).....	23	85	74	11	121,085	320,640	225,646	2,831,000	-----	1,572,353	96,897	88,411
<b>TOWNS</b>												
BRUNSWICK (pop. 7,604).....	3	35	13	22	43,540	122,438	191,342	904,004	-----	400,000	225,000	-----
CARIBOU (pop. 7,248).....	26	188	175	13	167,923	512,550	432,392	5,231,365	-----	592,999	-----	-----
FAIRFIELD (pop. 5,132).....	4	2	2	-----	830	2,427	1,100	15,000	-----	2,500	-----	-----
FORT FAIRFIELD (pop. 5,393).....	20	129	123	6	115,600	322,778	587,408	2,355,093	-----	35,350	-----	-----
HOULTON (pop. 6,865).....	28	150	144	6	170,569	410,828	403,801	3,984,548	-----	2,087,022	43,635	-----
MILLNOCKET (pop. 5,830).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----
PRESQUE ISLE (pop. 6,965).....	32	247	234	13	294,448	724,129	822,938	6,445,522	-----	3,312,087	1,000	-----
RUMFORD (pop. 10,340).....	6	25	21	4	35,225	113,930	67,494	1,152,248	-----	643,093	12,208	-----
SANFORD (pop. 13,392).....	7	7	6	1	7,662	26,934	35,865	281,681	-----	161,346	-----	-----
SKOWHEGAN (pop. 6,433).....	8	17	15	2	15,100	39,129	25,168	229,125	-----	65,612	-----	8,844

<sup>1</sup> No wholesale reports were received from the city of Westbrook (pop. 10,807) and it is not listed separately.

# WHOLESALE DISTRIBUTION—MAINE: 1929

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TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
<b>THE STATE</b>													
Total.....	987	7,545	6,508	1,037	\$11,310,689	\$23,829,570	\$22,973,279	\$189,976,461	\$83,544,857	43.98	\$6,563,363	\$4,477,269	\$192,477
Wholesalers only.....	521	4,834	3,081	853	7,845,012	15,678,107	14,783,714	104,863,919	55,437,477	62.87	6,426,758	4,475,275	201,274
Service wholesalers.....	500	4,740	3,904	880	7,672,855	15,346,132	14,363,122	102,379,920	54,365,869	53.10	6,245,532	3,592,314	204,759
Wholesale merchants.....	500	4,740	3,904	836	7,672,855	15,346,132	14,363,122	102,379,920	54,365,869	53.10	6,245,532	3,592,314	204,759
Limited function wholesalers.....	6	11	9	2	21,364	39,479	49,386	1,029,478	26,047	2.53	-----	8,000	171,579
Cash and carry.....	3	7	6	1	18,049	31,082	49,176	645,085	26,047	4.04	-----	8,000	215,028
Drop shippers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
Wagon distributors.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
Supply and machinery distributors.....	15	83	68	15	150,793	292,496	321,206	1,454,521	1,045,561	71.88	181,226	874,961	-----
Bulk-tank stations.....	70	600	553	47	1,076,357	2,443,949	3,070,933	12,262,527	1,312,147	10.70	81,124	2,024	155,221
Chain-store warehouses <sup>1</sup> .....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
District sales offices.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
Manufacturers' sales branches.....	66	675	617	58	1,090,236	2,461,614	1,114,482	26,620,495	20,650,648	77.57	-----	-----	408,340
Agents and brokers.....	36	82	66	16	121,961	225,981	204,876	8,046,193	3,521,002	43.76	8,028	-----	223,505
Brokers.....	15	12	7	5	13,706	41,492	4,980	5,057,611	1,175,819	23.25	-----	-----	337,174
Commission merchants.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
Manufacturers' agents.....	14	59	49	10	95,334	164,073	121,560	2,620,696	2,023,480	77.21	8,028	-----	187,192
Resident buyers.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
Assemblers and country buyers.....	276	1,166	1,130	36	911,163	2,467,251	3,434,094	23,064,201	2,070,548	8.98	32,238	-----	83,566
Wholesaling manufacturers.....	7	40	35	5	75,353	115,838	26,768	265,404	187,663	70.71	15,205	-----	37,914
<b>CITIES OF 50,000 TO 100,000 POPULATION</b>													
PORTLAND.....	221	3,214	2,659	555	\$5,374,201	\$10,645,661	\$10,023,915	\$85,193,505	\$37,289,450	43.77	\$3,458,378	\$3,552,794	-----
Wholesalers only.....	170	2,554	2,082	472	4,327,006	8,386,698	7,765,066	52,155,830	27,396,608	52.53	3,456,101	3,550,770	-----
All other types of wholesale establishments.....	51	660	577	83	1,047,195	2,258,963	2,258,849	33,037,675	9,892,842	29.94	2,277	2,024	-----
<b>CITIES OF 20,000 TO 50,000 POPULATION</b>													
BANGOR.....	110	1,136	970	157	\$2,052,805	\$3,034,747	\$3,844,438	\$26,873,752	\$16,826,040	62.61	\$1,445,888	\$275,018	-----
Wholesalers only.....	87	906	774	132	1,687,271	3,137,063	3,230,251	20,334,746	12,369,874	60.83	1,431,137	275,018	-----
All other types of wholesale establishments.....	23	230	205	25	365,534	797,684	614,187	6,539,006	4,457,066	68.10	14,751	-----	-----
LEVISTON.....	36	252	208	44	380,776	961,148	739,758	6,920,518	4,400,081	63.58	186,444	380,907	-----
Wholesalers only.....	27	175	135	40	255,016	653,390	625,830	4,067,621	2,285,456	56.19	186,444	380,907	-----
All other types of wholesale establishments.....	9	77	73	4	125,760	307,758	113,928	2,852,897	2,114,625	74.12	-----	-----	-----

<sup>1</sup>The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Whole- sale merch- ants (includ- ing job- bers) 1	Manu- factur- ers' sales branches	As- sem- blers and coun- try buy- ers	All other types 2	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Whole- sale merch- ants (includ- ing job- bers) 1	Manu- factur- ers' sales branches	As- sem- blers and coun- try buy- ers	All other types 2
<b>Total</b> .....	<b>987</b>	<b>515</b>	<b>66</b>	<b>276</b>	<b>130</b>	Groceries and food specialties.....	85	52	17	1	15
Amusement and sporting goods.....	7	6	1			Groceries (general line).....	46	34	4		8
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	5	5				Food and grocery specialties.....	39	18	13	1	7
Cameras and motion-picture equipment and supplies.....	2	1	1			Hardware.....	12	11			1
Automotive.....	26	23	3			Hardware (general line).....	11	10			1
Automobiles and other motor vehicles.....	7	7				Hardware (specialty).....	1	1			
Automotive equipment.....	10	10				Iron and steel scrap and other waste materi- als.....	33	33			
Automobile parts (new and used).....	4	4				Iron and steel scrap.....	3	3			
Tires and tubes.....	5	2	3			Junk and scrap.....	30	30			
Chemicals, drugs, and allied products.....	13	13				Jewelry and optical goods.....	8	4	4		
Chemicals.....	3	3				Jewelry.....	2	2			
Drugs and drug sundries (general line).....	3	3				Optical goods.....	6	2	4		
Drugs and drug sundries (specialty).....	2	2				Leather and leather goods (except gloves and shoes).....	8	7			1
Paints, varnishes, lacquers, and enamels.....	5	5				Leather and leather belting.....	2	2			
Dry goods and apparel.....	22	20			2	Luggage and leather goods.....	2	2			
Clothing and furnishings (other than millinery and footwear).....	8	7			1	Saddlery and harness.....	1	1			
Dry goods (general line).....	6	6				Shoe findings and cut stock.....	3	2			1
Dry goods (specialty, other than spec- ified).....	1	1				Lumber and building materials (other than metal).....	29	27	1		1
Millinery and millinery supplies.....	1	1				Construction and building materials (other than metal and wood).....	10	9	1		
Notions.....	1	1				Lumber and mill work.....	19	18			1
Piece goods.....	1	1				Machinery, equipment, and supplies (ex- cept electrical).....	36	25	4		7
Shoes and other footwear.....	4	3			1	Commercial equipment and supplies.....	4	1	1		2
Electrical.....	18	16	1		1	Construction equipment and supplies.....	3	3			
Electrical goods (including appliances).....	10	10				Farm machinery and equipment.....	3	2			1
Electrical equipment and supplies.....	5	4			1	Manufacturing, mining, and drilling ma- chinery, equipment, and supplies.....	13	10	1		2
Radios and radio equipment.....	3	2	1			Professional equipment and supplies.....	3	2			1
Farm products (not elsewhere specified).....	78	33		44	1	Service equipment and supplies.....	8	5	2		1
Flowers and nursery stock.....	4	4				Transportation equipment and supplies.....	2	2			
Grain.....	10	8		1	1	Metals and minerals (except petroleum and scrap).....	7	6			1
Hides, skins, and furs.....	8	7				Coal.....	4	4			
Horses and mules.....	1	1				Metals and metal work (other than iron and steel).....	3	2			1
Livestock (other than horses and mules).....	53	13		40		Paper and paper products.....	16	16			
Wool and mohair.....	2			2		Paper and paper products (general line).....	10	10			
Farm supplies (except machinery and equipment).....	14	10	1	3		Paper and paper products (specialty other than specified).....	2	2			
Farm supplies (except feed and fertilizer).....	1			1		Stationery and stationery supplies.....	3	3			
Feed.....	10	8		2		Wall paper.....	1	1			
Fertilizer and fertilizer materials.....	3	2	1			Petroleum and petroleum products.....	109	29			80
Food products (not elsewhere specified).....	389	180	26	221	12	Plumbing and heating equipment and sup- plies.....	12	10	1		1
Confectionery and soft drinks.....	34	34				Plumbing equipment and supplies.....	9	8			1
Dairy products.....	12	11		1		Heating equipment and supplies.....	3	2	1		
Poultry and poultry products.....	3	1		2		Tobacco and tobacco products (except leaf).....	14	10	2		2
Dairy and poultry products.....	3	1		2		All other.....	14	12	1		1
Fish and seafoods.....	22	22				Books, periodicals, and newspapers.....	4	4			
Fruits and vegetables (fresh).....	254	31		215	8	Rubber goods (general line).....	2	2			
Meats and meat products.....	61	30	26	1	4	Textiles and textile materials (other than dry goods).....	2	1			1
Forest products (except lumber).....	26	14	1	7	4	Miscellaneous kinds of business.....	6	5	1		
Boxes, shooks, and coopers.....	2	1	1								
Logs, railroad ties, piles, etc.....	3	2			1						
Other forest products.....	21	11		7	3						
Furniture and house furnishings.....	11	8	3								
Furniture.....	6	3	3								
House furnishings.....	5	5									

1 Includes supply and machinery distributors.

2 The 130 "All other types" consist of the following:

Brokers.....	15	Commission merchants—Continued.		Manufacturers' agents—Continued.	
Food and grocery specialties.....	2	Manufacturing, mining, and drilling ma- chinery, equipment, and supplies.....	1	Manufacturing, mining, and drilling ma- chinery, equipment, and supplies.....	1
Fruits and vegetables.....	6	Metals and metal work (except iron and steel).....	1	Petroleum and petroleum products.....	1
Groceries (general line).....	5	Other forest products.....	1	Plumbing equipment and supplies.....	1
Grain.....	1	District and general sales offices.....	1	Professional equipment and supplies.....	1
Logs, ties, piles, etc.....	1	Food and grocery specialties.....	1	Shoes and other footwear.....	1
Bulk tank stations.....	79	Drop shippers.....	1	Shoe findings and cut stock.....	1
Petroleum and petroleum products.....	79	Other forest products.....	1	Textiles and textile materials.....	1
Cash-and-carry.....	3	Manufacturers' agents.....	14	Purchasing agents.....	1
Groceries (general line).....	1	Clothing and furnishings (other than mill- inery and footwear).....	1	Other forest products.....	1
Tobacco and tobacco products.....	2	Commercial equipment and supplies.....	2	Wagon distributors.....	2
Chain-store warehouses.....	1	Electrical equipment and supplies.....	1	Food and grocery specialties.....	2
Groceries (general line).....	1	Farm machinery and equipment.....	1	Wholesaling manufacturers.....	7
Commission merchants.....	6	Groceries (general line).....	1	Food and grocery specialties.....	2
Fruits and vegetables.....	2	Hardware (general line).....	1	Meats and meat products.....	4
Lumber and millwork.....	1			Service equipment and supplies.....	1

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TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 are consolidated and abbreviated in this State to avoid disclosure of individual operations]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants, including jobbers <sup>1</sup>	Manufac- turers' sales branches	Agents and brokers	Assemblers and country buyers	All other
The State.....	\$189,976	\$109,895	\$26,620	\$8,047	\$23,084	\$28,409
Amusement and sporting goods.....	753	(x)	(x)			
Automotive.....	8,965	7,330	1,635			
Chemicals, drugs, and allied products.....	3,904	3,904				
Dry goods and apparel.....	5,932	(x)		(x)		
Electrical.....	3,582	3,404	(x)	(x)		
Farm products (not elsewhere specified).....	5,264	2,883		(x)		
Farm supplies (except machinery and equipment).....	5,146	4,670	(x)		(x)	
Food products (not elsewhere specified).....	63,675	21,957	13,318	1,485	21,877	38
Forest products (except lumber).....	1,533	362	(x)	78	174	(x)
Furniture and house furnishings.....	546	454	92			
Groceries and food specialties.....	43,500	22,794	2,742	2,806	(x)	(x)
Hardware.....	4,983	(x)		(x)		
Iron and steel scrap and other waste materials.....	2,027	2,027				
Jewelry and optical goods.....	337	230	107			
Leather and leather goods (except gloves and shoes).....	727	(x)		(x)		
Lumber and building materials (other than metal).....	3,342	3,009	(x)	(x)		
Machinery, equipment, and supplies (except electrical).....	3,483	2,588	635	(x)		(x)
Metals and minerals (except petroleum and scrap).....	2,796	(x)		(x)		
Paper and paper products.....	2,688	2,688				
Petroleum and petroleum products.....	16,007	3,905		(x)		(x)
Plumbing and heating equipment and supplies.....	3,397	3,258	(x)	(x)		
Tobacco and tobacco products (except leaf).....	3,907	1,816	(x)			(x)
All other.....	2,781	2,445	(x)	(x)		

TOTAL EXPENSES

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants, including jobbers <sup>1</sup>	Manufac- turers' sales branches	Agents and brokers	Assemblers and country buyers	All other
The State.....	\$23,830	\$15,639	\$2,462	\$226	\$2,457	\$3,046
Amusement and sporting goods.....	121	(x)	(x)			
Automotive.....	1,407	1,237	170			
Chemicals, drugs, and allied products.....	562	562				
Dry goods and apparel.....	877	(x)		(x)		
Electrical.....	799	772	(x)	(x)		
Farm products (not elsewhere specified).....	451	377		(x)		
Farm supplies (except machinery and equipment).....	254	220	(x)		(x)	
Food products (not elsewhere specified).....	6,963	3,361	1,215	22	2,361	4
Forest products (except lumber).....	166	86	(x)	4	13	(x)
Furniture and house furnishings.....	117	97	20			
Groceries and food specialties.....	3,894	2,665	686	21	(x)	(x)
Hardware.....	1,008	(x)		(x)		
Iron and steel scrap and other waste materials.....	347	347				
Jewelry and optical goods.....	98	56	42			
Leather and leather goods (except gloves and shoes).....	73	(x)		(x)		
Lumber and building materials (other than metal).....	425	411	(x)	(x)		
Machinery, equipment, and supplies (except electrical).....	716	556	102	(x)		(x)
Metals and minerals (except petroleum and scrap).....	430	(x)		(x)		
Paper and paper products.....	601	601				
Petroleum and petroleum products.....	3,065	559		(x)		(x)
Plumbing and heating equipment and supplies.....	708	683	(x)	(x)		
Tobacco and tobacco products (except leaf).....	225	152	(x)			(x)
All other.....	519	495	(x)	(x)		

<sup>1</sup> Includes "Supply and machinery distributors."

<sup>2</sup> Includes net sales amounting to \$645,000 for cash-and-carry wholesalers, \$12,262,000 for bulk tank stations, \$265,000 for wholesaling manufacturers, and \$15,237,000 for drop shippers, wagon distributors, chain-store warehouses, and district sales offices, which are not shown separately, by kinds of business, in order to avoid disclosure of individual operations.

<sup>3</sup> Includes total expenses amounting to \$31,000 for cash-and-carry wholesalers, \$2,444,000 for bulk tank stations, \$116,000 for wholesaling manufacturers, and \$455,000 for drop shippers, wagon distributors, chain-store warehouses, and district sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establish- ments	NUMBER OF EMPLOYEES			SALARIES AND WAGES	TOTAL EXPENSES (including sala- ries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State.....	987	7,545	6,508	1,037	\$11,310,689	\$23,829,570	\$189,975,451	100.00
Individual.....	385	1,274	1,150	124	1,144,076	2,795,422	28,492,330	15.00
Partnership.....	123	499	440	59	478,864	1,288,122	12,210,041	6.43
Corporation.....	474	5,769	4,905	854	9,669,431	19,715,736	148,585,355	78.21
Cooperative association.....	4	12	12		15,918	27,378	654,013	.34
Not indicated.....	1	1	1		2,400	2,912	33,712	.02

## CENSUS OF DISTRIBUTION

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			2 UNITS			3 TO 5 UNITS			
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net expenses	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
<b>Total</b> .....	<b>987</b>	<b>\$189,975</b>	<b>\$23,830</b>	<b>687</b>	<b>\$92,451</b>	<b>48.66</b>	<b>\$13,044</b>	<b>49</b>	<b>\$8,204</b>	<b>\$1,222</b>	<b>66</b>	<b>\$16,907</b>	<b>\$2,099</b>
Amusement and sporting goods.....	7	753	121	5	243	32.27	62						
Automotive.....	26	8,965	1,407	19	4,269	47.51	865	1	(x)	(x)	2	(x)	(x)
Chemicals, drugs, and allied products.....	13	3,904	562	9	3,776	96.72	539	2	(x)	(x)			
Dry goods and apparel.....	22	5,932	877	20	4,905	82.69	762	2	(x)	(x)			
Electrical.....	18	3,582	709	13	2,535	70.77	714				5	1,047	85
Farm products (not elsewhere specified).....	78	5,264	451	70	3,925	74.56	272	4	146	8			
Farm supplies (except machinery and equipment).....	14	5,146	255	4	1,350	26.23	31	2	(x)	(x)	6	2,858	157
Food products (not elsewhere specified).....	389	63,675	6,663	242	28,610	44.95	3,938	25	1,707	284	36	3,050	373
Forest products (except lumber).....	26	1,333	165	24	1,272	95.42	160						
Furniture and house furnishings.....	11	546	117	9	477	87.36	103						
Groceries and food specialties.....	85	43,500	3,894	52	15,469	35.56	1,221	4	3,787	511	2	(x)	(x)
Hardware.....	12	4,983	1,006	12	4,983	100.00	1,006						
Iron and steel scrap and other waste materials.....	38	2,027	347	20	1,350	66.60	197	3	244	77			
Jewelry and optical goods.....	8	337	98	1	(x)	(x)	(x)	3	196	53			
Leather and leather goods (except gloves and shoes).....	8	727	73	8	727	100.00	73						
Lumber and building materials (other than metal).....	29	3,342	425	24	2,781	83.21	285				4	497	125
Machinery, equipment, and supplies (except electrical).....	36	3,483	716	30	2,704	77.63	600						
Metals and minerals (except petroleum and scrap).....	7	2,796	437	6	851	30.44	185				1	(x)	(x)
Paper and paper products.....	16	2,688	601	13	1,902	70.76	490	2	(x)	(x)			
Petroleum and petroleum products.....	109	16,907	3,065	17	2,887	17.08	385				8	1,443	226
Plumbing and heating equipment and supplies.....	12	3,397	708	9	2,820	83.19	579				1	(x)	(x)
Tobacco and tobacco products (except leaf).....	14	3,907	224	12	2,419	61.91	179						
All other.....	14	2,781	519	9	2,187	77.56	395	1	(x)	(x)	1	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
<b>Total</b> .....	<b>51</b>	<b>\$10,782</b>	<b>\$1,369</b>	<b>31</b>	<b>\$22,302</b>	<b>\$1,305</b>	<b>110</b>	<b>\$32,489</b>	<b>\$4,135</b>	<b>43</b>	<b>\$6,780</b>	<b>\$626</b>
Amusement and sporting goods.....				2	(x)	(x)						
Automotive.....				2	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Chemicals, drugs, and allied products.....				1	(x)	(x)				1	(x)	(x)
Dry goods and apparel.....												
Electrical.....												
Farm products (not elsewhere specified).....				4	1,193	171						
Farm supplies (except machinery and equipment).....	1	(x)	(x)							1	(x)	(x)
Food products (not elsewhere specified).....	30	5,377	582	3	2,154	131	22	17,177	1,134	31	5,582	521
Forest products (except lumber).....	1	(x)	(x)							1	(x)	(x)
Furniture and house furnishings.....	1	(x)	(x)	1	(x)	(x)						
Groceries and food specialties.....	6	2,623	306	5	15,970	612	15	2,472	650	1	(x)	(x)
Hardware.....												
Iron and steel scrap and other waste materials.....	1	(x)	(x)									
Jewelry and optical goods.....							4	107	42			
Leather and leather goods (except gloves and shoes).....												
Lumber and building materials (other than metal).....												
Machinery, equipment, and supplies (except electrical).....	3	761	111	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum and scrap).....												
Paper and paper products.....	1	(x)	(x)									
Petroleum and petroleum products.....	6	835	147	8	936	108	64	10,393	2,166	6	413	38
Plumbing and heating equipment and supplies.....				1	(x)	(x)	1	(x)	(x)			
Tobacco and tobacco products (except leaf).....							2	(x)	(x)			
All other.....	1	(x)	(x)	2	(x)	(x)						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES <sup>1</sup> (proprietors not included)			Salaries and wages	SALESMEN <sup>2</sup>		EXECUTIVES <sup>2</sup>		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees				Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State.....	987	542	7,545	6,608	1,037	\$11,310,689	1,168	\$2,386,264	380	\$1,598,304	6,017	\$7,320,121	6,967	6,694	7,878	7,678
Amusement and sporting goods.....	7	2	50	32	18	62,241	11	19,706	6	16,453	33	20,082	44	46	43	49
Automotive.....	26	8	354	293	61	794,706	47	111,635	16	44,256	291	548,914	373	388	357	345
Automobiles and other motor vehicles.....	7		154	133	21	343,545					154	343,545	184	187	162	156
Automotive equipment.....	10	4	157	126	31	264,971	36	72,075	11	30,273	110	162,623	146	150	153	149
Automobile parts (new).....	4	2	11	9	2	16,484	1	180	2	2,403	8	7,901	10	11	9	9
Tires and tubes.....	5	2	32	25	7	85,705	10	39,280	3	11,580	19	34,845	33	34	33	31
Chemicals, drugs, and allied products.....	13	9	206	162	44	304,048	42	76,604	11	37,800	153	180,644	204	213	204	203
Chemicals.....	3	3	3	3		1,947					3	1,947	3	11	1	1
Drugs and drug sundries (general line).....	3		156	113	38	226,704	28	50,500	9	27,700	119	148,504	154	155	156	156
Drugs and drug sundries (specialty).....	2		(x)	(x)	(x)	(x)	(x)	(x)				(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	5	6	45	40	5	73,777	12	24,484	2	10,100	31	39,193	45	45	45	44
Dry goods and apparel.....	22	13	288	222	66	530,678	79	215,636	22	96,622	187	218,420	279	280	281	286
Clothing and furnishings (other than millinery and footwear).....	8	8	36	30	6	65,740	14	31,031	3	12,132	19	22,577	36	36	36	36
Dry goods (general line).....	6	2	149	112	37	281,220	34	110,118	9	40,710	106	130,392	149	149	149	153
Dry goods (specialty, other than specified).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies.....	1		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Notions.....	1		(x)	(x)		(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	1	(x)														
Shoes and other footwear.....	4		82	69	13	156,952	25	59,722	8	40,300	49	50,930	73	74	75	76
Electrical.....	18	4	254	214	40	421,802	78	125,056	21	76,330	155	219,516	187	219	230	248
Electrical goods (including appliances).....	10	3	174	151	23	300,981	57	80,590	12	53,585	105	160,808	121	151	159	170
Electrical equipment and supplies.....	5	1	28	24	4	49,634	6	17,145	3	7,200	19	25,289	26	27	27	27
Radios and radio equipment.....	3		52	39	13	71,187	15	28,221	6	15,645	31	27,421	40	41	44	51
Farm products (not elsewhere specified).....	78	76	156	134	22	211,467	2	4,620	7	16,730	147	190,117	150	165	153	145
Flowers and nursery stock.....	4	4	14	14		16,111					14	16,111	12	18	13	12
Grain.....	10	2	79	65	14	131,770	1	1,820	2	5,200	76	124,750	79	79	79	79
Hides, skins, and furs.....	8	8	25	21	4	35,334			5	11,530	20	23,804	25	28	23	21
Horses and mules.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	53	59	32	20	3	21,232					32	21,232	26	31	30	27
Wool and mohair.....	2	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	14	5	104	98	6	129,495	4	9,700	11	42,859	89	76,936	121	66	66	70
Food products (not elsewhere specified).....	339	241	2,576	2,344	232	3,228,000	208	557,855	70	408,403	2,208	2,262,708	2,237	1,772	2,098	2,539
Confectionery and soft drinks.....	34	38	131	85	46	147,876	34	54,681	1	2,600	96	90,695	122	129	130	126
Dairy products.....	12	7	180	132	48	259,123	32	47,713	15	43,360	133	168,050	149	190	184	142
Poultry and poultry products.....	3	3	3	2	1	1,584					3	1,584	3	3	3	3
Dairy and poultry products.....	3	2	7	7		12,107	1	1,614	1	4,200	5	6,083	7	7	7	7
Fish and sea foods.....	22	19	210	186	24	373,525	13	59,090	3	20,425	194	294,009	193	206	211	205
Fruits and vegetables (fresh).....	254	131	1,518	1,440	78	1,414,774	70	112,907	16	47,092	1,432	1,254,715	1,269	690	1,959	1,543
Meats and meat products.....	61	41	527	492	35	1,019,887	148	281,550	34	290,725	345	447,612	494	538	528	513
Forest products (except lumber).....	26	25	82	80	2	76,275	2	10,500	2	17,340	78	48,435	32	52	31	32
Furniture and house furnishings.....	11	3	43	37	11	64,902	16	26,250	1	4,160	31	34,492	42	42	44	43
Furniture.....	6	2	8	6	2	16,421	4	12,073			4	4,348	3	3	6	6
House furnishings.....	5	1	40	31	9	48,481	12	14,177	1	4,160	27	30,144	34	34	38	37
Groceries and food specialties.....	85	46	1,092	881	211	1,666,594	264	580,093	48	207,721	780	878,780	1,031	1,071	1,094	1,074
Groceries (general line).....	40	25	736	581	155	1,129,851	124	302,446	31	143,677	581	683,728	714	733	737	722
Food and grocery specialties.....	39	21	356	300	56	536,743	140	277,647	17	64,044	199	195,052	317	338	357	352
Hardware.....	12	1	335	282	53	589,609	80	178,869	28	119,536	227	291,204	326	335	332	333
Iron and steel scrap and other waste materials.....	33	31	116	104	12	150,787			5	17,750	111	133,037	117	135	117	114
Iron and steel scrap.....	3	1	39	36	3	62,711			1	5,750	38	56,961	44	46	40	38
Junk and scrap.....	30	30	77	68	9	88,076			4	12,000	73	76,076	73	89	77	76
Jewelry and optical goods.....	8	3	87	29	8	57,346	1	5,000	4	12,220	32	40,126	36	38	35	37
Leather and leather goods (except gloves and shoes).....	8	5	19	15	4	45,336	3	7,141	3	24,674	13	13,521	20	21	21	20
Lumber and building materials (other than metal).....	29	16	160	140	20	234,860	15	35,968	10	71,826	129	127,066	136	174	149	125
Construction and building materials (other than metal and wood).....	10	3	66	61	5	117,815	4	8,900	4	29,334	58	79,581	64	86	65	48
Lumber and millwork.....	19	13	94	79	15	117,045	11	27,068	12	42,492	71	47,485	72	88	84	77

<sup>1</sup> Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.

<sup>2</sup> Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

## CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)			Salaries and wages	SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPEC- IFIED DATES			
			Number of employees				Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Fe- male											
Machinery, equipment, and supplies (except electrical).....	36	15	203	168	35	\$358,973	40	\$80,652	12	\$50,804	151	\$227,457	207	210	202	203
Commercial equipment and sup- plies.....	4	(x)	(x)	(x)		(x)	(x)	(x)	(x)				(x)	(x)	(x)	(x)
Construction equipment and sup- plies.....	3	1	13	11	2	31,555	6	16,946	1	3,000	6	10,709	13	13	13	13
Farm machinery and equipment. Manufacturing, mining, and drill- ing machinery, equipment and supplies.....	3		33	28	5	57,099	14	25,793	1	3,500	18	27,806	33	33	33	31
Professional equipment and sup- plies.....	13	8	74	60	14	134,219	9	17,004	5	25,291	60	91,924	81	84	73	70
Service equipment and supplies.....	3		30	24	6	42,957	1	689			29	42,268	30	30	30	30
Transportation equipment and supplies.....	8	5	39	33	6	69,082	4	9,852	2	10,100	33	49,130	39	39	39	39
	2		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petrole- um and scrap).....	7	4	136	127	9	213,840	5	12,633	4	17,593	127	183,653	120	120	120	133
Coal.....	4		134	126	8	212,419	5	12,633	4	17,593	125	182,223	118	118	118	131
Metals and metal work (other than iron or steel).....	3	4	2	1	1	1,430					2	1,430	2	2	2	2
Paper and paper products.....	16	6	197	135	62	296,424	53	94,070	17	56,542	127	144,912	186	188	192	202
Paper and paper products (gen- eral line).....	10	5	76	59	17	123,556	18	42,668	8	20,658	50	60,230	70	78	78	76
Paper and paper products (spe- cialty, other than specified).....	2		(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery sup- plies.....	3	1	104	60	44	152,698	33	50,402	7	30,000	64	72,296	93	93	97	100
Wall paper.....	1		(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products... ..	100	15	735	680	55	1,239,784	45	83,282	24	70,205	666	1,086,207	727	773	700	740
Plumbing and heating equipment and supplies.....	12		160	137	23	347,378	31	71,449	12	100,280	117	175,649	157	156	104	162
Plumbing equipment and sup- plies.....	9		131	112	19	290,578	21	51,984	12	100,280	98	138,314	120	126	131	131
Heating equipment and supplies.....	3		29	25	4	56,800	10	19,465			19	37,335	28	30	33	31
Tobacco and tobacco products (ex- cept leaf).....	14	9	66	59	7	96,879	38	48,009	5	14,048	23	34,732	67	67	67	65
All other.....	14	5	171	135	36	278,291	14	29,746	15	74,032	142	174,513	168	163	150	160
Books, periodicals, and news- papers.....	4	3	30	21	9	31,152					30	31,152	26	27	27	28
Rubber goods (general line).....	2		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	2	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business.....	6	1	110	92	18	203,106	12	25,342	12	62,832	86	114,932	112	108	101	101

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**TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS' ACCORDING TO NET SALES, BY KIND OF BUSINESS**

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

### VOLUME ANALYSIS

[Net sales and expenses expressed in thousands of dollars]

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS			Number of establishments	Net sales	Total expenses
<b>Total</b> .....	<b>515</b>	<b>\$103, 835</b>	<b>\$15, 639</b>				<b>37</b>	<b>\$0, 296</b>	<b>\$1, 475</b>
Under \$25,000.....	125	1, 194	288	\$200,000 to \$299,999.....			15	5, 055	377
\$25,000 to \$49,999.....	84	3, 050	674	\$300,000 to \$399,999.....			28	12, 377	1, 435
\$50,000 to \$99,999.....	87	6, 288	1, 115	\$400,000 to \$499,999.....			45	30, 250	4, 492
\$100,000 to \$199,999.....	77	11, 115	1, 801	\$500,000 to \$999,999.....			17	25, 200	3, 482
				\$1,000,000 and over.....					

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$100,000			\$100,000 TO \$499,999			\$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
<b>Total</b> .....	<b>515</b>	<b>\$103, 835</b>	<b>\$15, 639</b>	<b>296</b>	<b>\$10, 532</b>	<b>\$2, 077</b>	<b>157</b>	<b>\$37, 843</b>	<b>\$5, 583</b>	<b>62</b>	<b>\$55, 460</b>	<b>\$7, 074</b>
Amusement and sporting goods.....	6	317	72	6	317	72						
Automotive.....	23	7, 330	1, 237	11	400	109	8	2, 019	331	4	4, 851	797
Chemicals, drugs, and allied products.....	13	3, 904	562	8	275	66	3	585	123	2	(x)	(x)
Dry goods and apparel.....	20	5, 671	844	9	410	89	7	2, 092	350	4	3, 169	405
Electrical.....	16	3, 494	773	9	456	123	3	433	76	4	2, 605	574
Farm products (not elsewhere specified).....	33	2, 883	376	27	613	155	5	1, 333	69	1	(x)	(x)
Farm supplies (except machinery and equipment).....	10	4, 670	220	2	(x)	(x)	3	880	84	5	3, 677	122
Food products (not elsewhere specified).....	130	21, 957	3, 362	32	2, 763	425	30	9, 774	1, 401	9	9, 420	1, 580
Forest products (except lumber).....	14	363	80	14	303	86						
Furniture and house furnishings.....	8	453	97	6	115	37	2	(x)	(x)			
Groceries and food specialties.....	52	22, 794	2, 064	14	604	106	18	5, 426	516	20	16, 764	2, 042
Hardware.....	11	4, 948	1, 002	1	(x)	(x)	6	1, 858	394	4	3, 026	594
Iron and steel scrap and other waste materials.....	33	2, 027	347	28	637	135	5	1, 300	212			
Jewelry and optical goods.....	4	230	56	3	113	26	1	(x)	(x)			
Leather and leather goods (except gloves and shoes).....	7	303	48	6	201	28	1	(x)	(x)			
Lumber and building materials (other than metal).....	27	3, 009	412	16	739	194	10	1, 692	207	1	(x)	(x)
Machinery, equipment, and supplies (except electrical).....	25	2, 588	556	16	482	123	8	1, 575	330	1	(x)	(x)
Metals and minerals (except petroleum and scrap).....	6	2, 782	437	3	106	18	2	(x)	(x)	1	(x)	(x)
Paper and paper products.....	16	2, 688	601	11	474	114	2	(x)	(x)	3	1, 879	456
Petroleum and petroleum products.....	29	3, 905	559	13	653	57	15	2, 619	386	1	(x)	(x)
Plumbing and heating equipment and supplies.....	10	3, 258	683	1	(x)	(x)	8	1, 961	434	1	(x)	(x)
Tobacco and tobacco products (except leaf).....	10	1, 816	150	4	272	18	6	1, 544	132			
All other.....	12	2, 445	495	6	259	55	5	1, 039	235	1	(x)	(x)

<sup>1</sup> For the purpose of this tabulation the term "Wholesale merchants" is used to cover supply and machinery distributors and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

**TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER**

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION			KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 20,000 TO 50,000 POPULATION		
	Portland	Bangor	Lewiston		Portland	Bangor	Lewiston
<b>Total</b> .....	<b>221</b>	<b>110</b>	<b>38</b>				
Amusement and sporting goods.....	5	2		Iron and steel scrap and other waste materials.....	15	3	3
Automotive.....	13	7	1	Jewelry and optical goods.....	2	2	2
Chemicals, drugs, and allied products.....	7	3	1	Leather and leather goods (except gloves and shoes).....	3	2	1
Dry goods and apparel.....	11	8		Lumber and building materials (other than metal).....	12	7	1
Electrical.....	14	3		Machinery, equipment, and supplies (except electrical).....	20	6	2
Farm products (not elsewhere classified).....	4	7		Metals and minerals (except petroleum and scrap).....	2	1	
Farm supplies (except machinery and equipment).....	3	2		Paper and paper products.....	5	2	3
Food products (not elsewhere specified).....	31	10	7	Petroleum and petroleum products.....	10	5	4
Forest products (except lumber).....	1	5		Plumbing and heating equipment and supplies.....	8	2	2
Furniture and house furnishings.....	7	2		Tobacco and tobacco products (except leaf).....	2	3	3
Groceries and food specialties.....	34	15	4	All other.....	7	2	2
Hardware.....	5	5					



TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT<sup>1</sup>

## COMMODITY COVERAGE

(Net sales and volume of commodity coverage expressed in thousands of dollars)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage <sup>2</sup>	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage <sup>2</sup>	Per cent of commodity coverage
Total.....	\$189,975	\$131,280	69.1	Hardware.....	4,983	4,734	95.0
Amusement and sporting goods.....	753	705	93.6	Iron and steel scrap and other waste materials.....	2,027	1,953	96.3
Automotive.....	8,965	8,637	96.3	Jewelry and optical goods.....	337	333	98.8
Chemicals, drugs, and allied products.....	3,904	3,817	97.8	Leather and leather goods (except gloves and shoes).....	727	727	100.0
Dry goods and apparel.....	5,932	4,692	79.1	Lumber and building materials (other than metal).....	3,342	2,867	85.8
Electrical.....	3,582	3,467	96.5	Machinery, equipment, and supplies (except electrical).....	3,483	3,244	93.1
Farm products (not elsewhere specified).....	5,264	3,654	69.4	Metals and minerals (except petroleum and scrap).....	2,706	2,633	96.0
Farm supplies (except machinery and equipment).....	5,146	4,871	94.7	Paper and paper products.....	2,688	2,593	96.5
Food products (not elsewhere specified).....	63,675	35,263	55.4	Petroleum and petroleum products.....	16,907	12,635	74.8
Forest products (except lumber).....	1,333	1,010	75.8	Plumbing and heating equipment and supplies.....	3,307	3,394	100.0
Furniture and house furnishings.....	540	516	95.6	Tobacco and tobacco products (except leaf).....	3,907	3,343	85.6
Groceries and food specialties.....	43,500	23,208	53.4	All other.....	2,781	2,594	93.3

## COMMODITY SALES

(Expressed in thousands of dollars)

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales.....	\$189,975	Building materials (not classified elsewhere) (0.2 per cent of reported commodity sales).....	\$271	Chemicals, refined, and/or related products—Continued.....	
Sales not reported by commodities.....	53,695	Hardware trade.....	98	Hardware trade.....	
Reported commodity sales (100 per cent).....	131,280	Lumber and building materials (other than metal) trade.....	75	Wholesale merchants.....	\$18
Automobiles, trucks, and tractors, new and used (3.4 per cent of reported commodity sales).....	4,420	Wholesale merchants.....	16	Machinery, equipment, and supplies (except electrical) trade.....	
Automotive trade.....		Machinery, equipment, and supplies (except electrical) trade.....	20	Wholesale merchants.....	15
Wholesale merchants.....	4,251	Paper and paper products trade.....	62	All other trades.....	
Machinery, equipment, and supplies (except electrical) trade.....		Wholesale merchants.....	1	Wholesale merchants.....	14
Wholesale merchants.....	170	Building materials (ornamental metals) (less than 0.1 per cent of reported commodity sales).....	9	China, glassware, and crockery (0.1 per cent of reported commodity sales).....	181
All other trades.....	2	Furniture and house furnishings trade.....	0	Furniture and house furnishings trade.....	
Wholesale merchants.....		Manufacturers' sales branches.....	0	Wholesale merchants.....	163
Automotive equipment, parts, and accessories (3.2 per cent of reported commodity sales).....	4,254	Lumber and building materials (other than metal) trade.....	2	Machinery, equipment, and supplies (except electrical) trade.....	
Automotive trade.....		Wholesale merchants.....	1	Wholesale merchants.....	7
Manufacturers' sales branches.....	1,592	Cameras and photographic supplies (0.4 per cent of reported commodity sales).....	575	All other trades.....	
Wholesale merchants.....	1,900	Amusement and sporting goods trade.....	436	Wholesale merchants.....	0
Chemical, drug, and allied products trade.....		Manufacturers' sales branches.....	73	Cigars, cigarettes, and tobacco (except leaf) (3.9 per cent of reported commodity sales).....	5,122
Wholesale merchants.....	95	Wholesale merchants.....	39	Chemical, drug, and allied products trade.....	
Dry goods and apparel trade.....		Paper and paper products trade.....	27	Wholesale merchants.....	328
Wholesale merchants.....	26	Wholesale merchants.....	2	Food products (not elsewhere specified) trade.....	
Electrical trade.....		Canned goods (food products) (3.5 per cent of reported commodity sales).....	4,560	Wholesale merchants.....	60
Manufacturers' agents.....	5	Food products (not elsewhere specified) trade.....		Grocery and food specialties trade.....	
Wholesale merchants.....	132	Manufacturers' sales branches.....	351	Wholesale merchants.....	1,693
Hardware trade.....		Wholesale merchants.....	74	Tobacco and tobacco products (except leaf) trade.....	
Wholesale merchants.....	405	Grocery and food specialties trade.....	593	Cash-and-carry wholesalers.....	550
Machinery, equipment, and supplies (except electrical) trade.....		Brokers.....	28	Manufacturers' sales branches.....	1,458
Wholesale merchants.....	12	Cash-and-carry wholesalers.....	3,544	Wholesale merchants.....	1,693
All other trades.....		Cement, lime, and plaster (0.2 per cent of reported commodity sales).....	244	Clothing and furnishings, men's and boys' (1 per cent of reported commodity sales).....	1,367
Wholesale merchants.....	27	Lumber and building materials (other than metal) trade.....	215	Amusement and sporting goods trade.....	
Bakery products (cakes, biscuits, crackers, etc.) (2.0 per cent of reported commodity sales).....	2,620	Wholesale merchants.....	29	Wholesale merchants.....	10
Food products (not elsewhere specified) trade.....		Chemicals, industrial and heavy (less than 0.1 per cent of reported commodity sales).....	18	Automotive trade.....	
Wholesale merchants.....	1	Chemical, drug, and allied products trade.....	18	Wholesale merchants.....	34
Grocery and food specialties trade.....		Wholesale merchants.....	18	Dry goods and apparel trade.....	
Manufacturers' sales branches.....	1,240	Chemicals, refined, and/or related products (0.1 per cent of reported commodity sales).....	83	Wholesale merchants.....	1,290
Wagon distributors.....	104	Chemical, drug, and allied products trade.....	30	All other trades.....	
Wholesale merchants.....	1,131	Wholesale merchants.....	6	Wholesale merchants.....	23
Wholesaling manufacturers.....	144	Chemicals, refined, and/or related products (0.1 per cent of reported commodity sales).....	83	Clothing, women's and children's (0.9 per cent of reported commodity sales).....	292
Barbers' equipment and supplies (0.1 per cent of reported commodity sales).....	130	Chemical, drug, and allied products trade.....	30	Dry goods and apparel trade.....	
Machinery, equipment, and supplies (except electrical) trade.....		Wholesale merchants.....	2	Wholesale merchants.....	272
Wholesale merchants.....	130	Electrical trade.....	2	All other trades.....	
Books, magazines, and newspapers (0.4 per cent of reported commodity sales).....	569	Wholesale merchants.....	2	Wholesale merchants.....	20
Paper and paper products trade.....		Coal and coke (2.0 per cent of reported commodity sales).....	2,630	Metals and minerals (except petroleum and scrap) trade.....	
Wholesale merchants.....	110	Wholesale merchants.....	2,630	Wholesale merchants.....	2,630
All other trades.....		Confectionery and soft drinks (1.9 per cent of reported commodity sales).....	2,495	Chemical, drug, and allied products trade.....	
Wholesale merchants.....	453	Chemical, drug, and allied products trade.....	205	Wholesale merchants.....	205
Brick, tile, and terra cotta (0.1 per cent of reported commodity sales).....	146	Food products (not elsewhere specified) trade.....		Food products (not elsewhere specified) trade.....	
Hardware trade.....		Manufacturers' sales branches.....	2	Manufacturers' sales branches.....	2
Wholesale merchants.....	1	Wholesale merchants.....	1,730	Wholesale merchants.....	1,730
Lumber and building materials (other than metal) trade.....					
Wholesale merchants.....	145				

<sup>1</sup> The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities in each classification see complete text page 7.

<sup>2</sup> The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

(Expressed in thousands of dollars)

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
<b>Confectionery and soft drinks—Continued.</b>		<b>Fertilizer and fertilizer materials—Continued.</b>		<b>Hardware—Continued.</b>	
Grocery and food specialties trade:		Machinery, equipment, and supplies (except electrical) trade:		Lumber and building materials (other than metal) trade:	
Brokers.....	\$5	Wholesale merchants.....	\$12	Wholesale merchants.....	\$2
Wholesale merchants.....	263	All other trades:		Machinery, equipment, and supplies (except electrical) trade:	
Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	80	Wholesale merchants.....	263
Cash-and-carry wholesalers.....	44	<b>Fish and sea foods (fresh and processed) (2.8 per cent of reported commodity sales)</b>	2,991	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	246	Food products (not elsewhere specified) trade:		Wholesale merchants.....	2
<b>Copper ingots, bars, sheets, shapes, etc. (0.1 per cent of reported commodity sales)</b>	109	Manufacturers' sales branches.....	3	All other trades:	
Electrical trade:		Wholesale merchants.....	2,944	Wholesale merchants.....	100
Wholesale merchants.....	42	Grocery and food specialties trade:		<b>Hay, straw, and alfalfa (less than 0.1 per cent of reported commodity sales)</b>	3
Hardware trade:		Wholesale merchants.....	44	Farm products (not elsewhere specified) trade:	
Wholesale merchants.....	5	Food products (not elsewhere specified) (0.3 per cent of reported commodity sales)	367	Wholesale merchants.....	1
Machinery, equipment, and supplies (except electrical) trade:		Grocery and food specialties trade:		Farm supplies (except machinery and equipment) trade:	
Wholesale merchants.....	20	Manufacturers' sales branches.....	240	Wholesale merchants.....	1
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	118	All other trades:	
Wholesale merchants.....	2	<b>Fruits and vegetables (fresh and dried) (7.0 per cent of reported commodity sales)</b>	9,184	Wholesale merchants.....	1
Plumbing and heating equipment and supplies trade:		Food products (not elsewhere specified) trade:		<b>Hides, skins, and raw furs (0.3 per cent of reported commodity sales)</b>	421
Wholesale merchants.....	40	Brokers.....	401	Automotive trade:	
<b>Dairy products and eggs (4.7 per cent of reported commodity sales)</b>	6,236	Commission merchants.....	10	Wholesale merchants.....	1
Food products (not elsewhere specified) trade:		Wholesale merchants.....	7,546	Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches.....	4,008	Grocery and food specialties trade:		Wholesale merchants.....	420
Wholesale merchants.....	1,762	Brokers.....	174	<b>Horses and mules (0.1 per cent of reported commodity sales)</b>	125
Grocery and food specialties trade:		Manufacturers' agents.....	12	Farm products (not elsewhere specified) trade:	
Brokers.....	52	Wholesale merchants.....	1,041	Wholesale merchants.....	125
Manufacturers' sales branches.....	5	<b>Furniture, wooden and metal (0.1 per cent of reported commodity sales)</b>	167	<b>House furnishings and supplies (0.2 per cent of reported commodity sales)</b>	200
Wholesale merchants.....	409	Furniture and house furnishings trade:		Furniture and house furnishings trade:	
<b>Drugs and drug sundries (1.3 per cent of reported commodity sales)</b>	2,344	Manufacturers' sales branches.....	86	Wholesale merchants.....	222
Chemical, drug, and allied products trade:		Wholesale merchants.....	30	Grocery and food specialties trade:	
Wholesale merchants.....	2,303	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	23
Hardware trade:		Wholesale merchants.....	10	Hardware trade:	
Wholesale merchants.....	21	Paper and paper products trade:		Wholesale merchants.....	54
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	41	<b>Iron and steel and products (except as classified) (1.6 per cent of reported commodity sales)</b>	2,064
Wholesale merchants.....	5	<b>Furs (dressed) and fur clothing (less than 0.1 per cent of reported commodity sales)</b>	13	Hardware trade:	
All other trades:		Farm products (not elsewhere specified) trade:		Wholesale merchants.....	301
Wholesale merchants.....	15	Wholesale merchants.....	13	Iron and steel scrap and other waste materials trade:	
<b>Dry goods not classified elsewhere (less than 0.1 per cent of reported commodity sales)</b>	13	<b>Glass, sheet (0.1 per cent of reported commodity sales)</b>	127	Wholesale merchants.....	803
Dry-goods and apparel trade:		Hardware trade:		Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	13	Wholesale merchants.....	30	Wholesale merchants.....	17
<b>Electrical appliances, equipment, and supplies (1.6 per cent of reported commodity sales)</b>	2,042	Lumber and building materials (other than metal) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Automotive trade:		Wholesale merchants.....	87	Wholesale merchants.....	354
Manufacturers' sales branches.....	4	Machinery, equipment, and supplies (except electrical) trade:		Plumbing and heating equipment and supplies trade:	
Wholesale merchants.....	59	Wholesale merchants.....	1	Wholesale merchants.....	353
Chemical, drug, and allied products trade:		<b>Grain (wheat, corn, oats, etc.) (2.0 per cent of reported commodity sales)</b>	2,009	All other trades:	
Wholesale merchants.....	37	Farm products (not elsewhere specified) trade:		Wholesale merchants.....	140
Electrical trade:		Brokers.....	1,244	<b>Jewelry (0.2 per cent of reported commodity sales)</b>	213
Manufacturers' agents.....	42	Wholesale merchants.....	1,170	Chemical, drug, and allied products trade:	
Wholesale merchants.....	1,710	Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	23
Hardware trade:		Wholesale merchants.....	165	Hardware trade:	
Wholesale merchants.....	70	<b>Groceries (except canned goods) (10.0 per cent of reported commodity sales)</b>	13,145	Wholesale merchants.....	38
Iron and steel scrap and other waste materials trade:		Farm products (not elsewhere specified) trade:		Jewelry and optical goods trade:	
Wholesale merchants.....	25	Brokers.....	210	Wholesale merchants.....	162
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	46	<b>Junk and scrap (0.8 per cent of reported commodity sales)</b>	992
Wholesale merchants.....	22	Farm supplies (except machinery and equipment) trade:		Iron and steel scrap and other waste materials trade:	
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	135	Wholesale merchants.....	992
Wholesale merchants.....	17	Food products (not elsewhere specified) trade:		<b>Lead pigs, bars, sheets, and pipe (less than 0.1 per cent of reported commodity sales)</b>	22
All other trades:		Manufacturers' sales branches.....	1,873	Hardware trade:	
Wholesale merchants.....	56	Wholesale merchants.....	191	Wholesale merchants.....	13
<b>Farm products (not elsewhere specified) (less than 0.1 per cent of reported commodity sales)</b>	2	Grocery and food specialties trade:		Plumbing and heating equipment and supplies trade:	
Machinery, equipment, and supplies (except electrical) trade:		Brokers.....	1,252	Wholesale merchants.....	9
Wholesale merchants.....	2	Cash-and-carry wholesalers.....	11	<b>Leather and out stock (0.1 per cent of reported commodity sales)</b>	144
<b>Feeds (3.4 per cent of reported commodity sales)</b>	4,426	District and general sales offices.....	730	Automotive trade:	
Farm products (not elsewhere specified) trade:		Manufacturers' agents.....	716	Wholesale merchants.....	1
Brokers.....	40	Manufacturers' sales branches.....	1,132	Hardware trade:	
Wholesale merchants.....	171	Wholesale merchants.....	6,850	Wholesale merchants.....	1
Farm supplies (except machinery and equipment) trade:		<b>Hardware (1.9 per cent of reported commodity sales)</b>	2,513	Hardware trade:	
Wholesale merchants.....	4,190	Chemical, drug, and allied products trade:		Wholesale merchants.....	1
All other trades:		Wholesale merchants.....	20	Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants.....	16	Hardware trade:		Wholesale merchants.....	142
<b>Fertilizer and fertilizer materials (0.3 per cent of reported commodity sales)</b>	442	Wholesale merchants.....	2,121		
Farm supplies (except machinery and equipment) trade:		Leather and leather goods (except gloves and shoes) trade:			
Manufacturers' sales branches.....	350	Wholesale merchants.....	5		

## CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales	COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales	COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales
Livestock (except horses and mules) (0.1 per cent of reported commodity sales)		\$100	Musical instruments and parts (except radios) (0.1 per cent of reported commodity sales)		\$107	Petroleum and petroleum products—Con.		
Farm products (not elsewhere specified) trade:			Chemical, drug, and allied products trade:		2	Metals and minerals (except petroleum and scrap) trade:		\$7
Wholesale merchants.....		93	Wholesale merchants.....		105	Wholesale merchants.....		
All other trades:			Electrical trade:			Petroleum and petroleum products trade:		10,475
Wholesale merchants.....		7	Wholesale merchants.....			Bulk tank stations.....		2,457
Logs, piles, poles, etc. (0.4 per cent of reported commodity sales)		502	Nonferrous metals (not classified elsewhere) (less than 0.1 per cent of reported commodity sales)		24	Wholesale merchants.....		50
Forest products (except lumber) trade:			Hardware trade:			Piece goods, all kinds (0.8 per cent of reported commodity sales)		1,084
Brokers.....		8	Wholesale merchants.....		5	Dry-goods and apparel trade:		1,084
Commission merchants.....		49	Iron and steel scrap and other waste materials trade:		11	Wholesale merchants.....		
Drop shippers.....		280	Wholesale merchants.....		8	Plumbing and heating equipment and supplies (1.3 per cent of reported commodity sales)		2,300
Wholesale merchants.....		149	Machinery, equipment, and supplies (except electrical) trade:			Hardware trade:		8
Lumber and building materials (other than metal) trade:			Wholesale merchants.....		5	Wholesale merchants.....		10
Wholesale merchants.....		3	Nonmetallic minerals (crude) and their products (less than 0.1 per cent of reported commodity sales)		5	Machinery, equipment, and supplies (except electrical) trade:		4
Metals and minerals (except petroleum and scrap) trade:			Plumbing and heating equipment and supplies trade:		5	Wholesale merchants.....		15
Wholesale merchants.....		5	Wholesale merchants.....			Metals and minerals (except petroleum and scrap) trade:		4
All other trades:			Notions and dry goods, small wares (0.1 per cent of reported commodity sales)		180	Wholesale merchants.....		4
Wholesale merchants.....		8	Dry-goods and apparel trade:		179	Plumbing and heating equipment and supplies trade:		125
Luggage, saddlery, harness, and gloves (except dress) (0.1 per cent of reported commodity sales)		188	Wholesale merchants.....		1	Manufacturers' agents.....		1,602
Automotive trade:			Office and store machines and equipment (less than 0.1 per cent of reported commodity sales)		34	Wholesale merchants.....		530
Wholesale merchants.....		2	Machinery, equipment, and supplies (except electrical) trade:			Radio sets, parts, and accessories (1.4 per cent of reported commodity sales)		1,819
Chemical, drug, and allied products trade:		2	Manufacturers' agents.....		20	Amusement and sporting goods trade:		6
Wholesale merchants.....		2	Manufacturers' sales branches.....		13	Wholesale merchants.....		360
Farm products (not elsewhere specified) trade:			Wholesale merchants.....		1	Automotive trade:		360
Wholesale merchants.....		9	Oils, animal and vegetable (less than 0.1 per cent of reported commodity sales)		53	Wholesale merchants.....		37
Leather and leather goods (except gloves and shoes) trade:			Chemical, drug, and allied products trade:		53	Electrical trade:		8
Wholesale merchants.....		140	Wholesale merchants.....			Manufacturers' agents.....		30
Paper and paper products trade:			Optical goods (0.1 per cent of reported commodity sales)		181	Manufacturers' sales branches.....		1,133
Wholesale merchants.....		23	Jewelry and optical goods trade:		106	Wholesale merchants.....		144
All other trades:			Manufacturers' sales branches.....		75	Hardware trade:		101
Wholesale merchants.....		12	Wholesale merchants.....			Wholesale merchants.....		
Lumber, rough and dressed (1.3 per cent of reported commodity sales)		1,705	Paints, varnishes, and lacquers (0.9 per cent of reported commodity sales)		1,177	Refrigerators, mechanical (household and commercial) (less than 0.1 per cent of reported commodity sales)		5
Lumber and building materials (other than metal) trade:			Automotive trade:			Electrical trade:		1
Commission merchants.....		263	Wholesale merchants.....		4	Wholesale merchants.....		3
Wholesale merchants.....		1,442	Chemical, drug, and allied products trade:		358	Furniture and house furnishings trade:		3
Machinery, equipment, and supplies (industrial) (2.1 per cent of reported commodity sales)		2,696	Wholesale merchants.....		242	Wholesale merchants.....		1
Automotive trade:			Electrical trade:			Hardware trade:		
Manufacturers' sales branches.....		6	Wholesale merchants.....		533	Wholesale merchants.....		
Hardware trade:			Lumber and building materials (other than metal) trade:			Secondhand merchandise (all kinds) (less than 0.1 per cent of reported commodity sales)		36
Wholesale merchants.....		239	Wholesale merchants.....		3	Machinery, equipment, and supplies (except electrical) trade:		5
Iron and steel scrap and other waste materials trade:			Machinery, equipment, and supplies (except electrical) trade:		28	Commission merchants.....		31
Wholesale merchants.....		29	Wholesale merchants.....		9	Wholesale merchants.....		
Machinery, equipment, and supplies (except electrical) trade:			Paper (wrapping, book, wall paper, etc.) (0.3 per cent of reported commodity sales)		1,092	Seeds (field and garden) and bulbs (0.2 per cent of reported commodity sales)		208
Manufacturers' agents.....		118	Chemical, drug, and allied products trade:			Machinery, equipment, and supplies (except electrical) trade:		40
Manufacturers' sales branches.....		469	Wholesale merchants.....		4	Wholesale merchants.....		168
Wholesale merchants.....		740	Hardware trade:			All other trades:		
Metals and minerals (except petroleum and scrap) trade:			Wholesale merchants.....		3	Wholesale merchants.....		
Wholesale merchants.....		5	Lumber and building materials (other than metal) trade:			Sheet metal work (0.1 per cent of reported commodity sales)		158
Paper and paper products trade:			Wholesale merchants.....		1	Lumber and building materials (other than metal) trade:		70
Wholesale merchants.....		14	Paper and paper products trade:			Manufacturers' sales branches.....		5
Plumbing and heating equipment and supplies trade:			Wholesale merchants.....		1,084	Machinery, equipment, and supplies (except electrical) trade:		5
Wholesale merchants.....		1,006	Paper products (0.6 per cent of reported commodity sales)		820	Wholesale merchants.....		26
All other trades:			Chemical, drug, and allied products trade:			Metals and minerals (except petroleum and scrap) trade:		
Wholesale merchants.....		70	Wholesale merchants.....		16	Wholesale merchants.....		57
Machinery, equipment, and supplies (farm and garden) (0.3 per cent of reported commodity sales)		427	Grocery and food specialties trade:		803	Plumbing and heating equipment and supplies trade:		
Automotive trade:			Wholesale merchants.....		13,208	Wholesale merchants.....		
Wholesale merchants.....		4	Petroleum and petroleum products (10.1 per cent of reported commodity sales)			Shoes and other footwear (including rubber) (1.5 per cent of reported commodity sales)		1,025
Hardware trade:			Automotive trade:			Amusement and sporting goods trade:		3
Wholesale merchants.....		53	Wholesale merchants.....		201	Wholesale merchants.....		
Machinery, equipment, and supplies (except electrical) trade:			Hardware trade:					
Manufacturers' agents.....		9	Wholesale merchants.....		18			
Wholesale merchants.....		159						
Plumbing and heating equipment and supplies trade:								
Wholesale merchants.....		2						
All other trades:								
Wholesale merchants.....		200						
Meats and meat products (fresh and cured) (11.2 per cent of reported commodity sales)		14,758						
Food products (not elsewhere specified) trade:								
Manufacturers' sales branches.....		11,908						
Wholesale merchants.....		2,218						
Grocery and food specialties trade:								
Wholesale merchants.....		632						

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TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

(Expressed in thousands of dollars)

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Shoes and other footwear (including rubber)—Continued.		Surgical, dental, and hospital equipment and supplies—Continued.		Yarns ( <i>less than 0.1 per cent of reported commodity sales</i> ).....	\$7
Automotive trade:	\$30	Machinery, equipment, and supplies (except electrical) trade:		Dry-goods and apparel trade:	
Manufacturers' sales branches.....	7	Wholesale merchants.....	\$249	Wholesale merchants.....	2
Wholesale merchants.....				Hardware trade:	
Dry-goods and apparel trade:	110	Textile products (not classified elsewhere) ( <i>0.1 per cent of reported commodity sales</i> ).....	88	Wholesale merchants.....	5
Manufacturers' agents.....	1,083	Automotive trade:		Zinc bars, plates, shapes, and sheets ( <i>less than 0.1 per cent of reported commodity sales</i> ).....	13
Wholesale merchants.....		Wholesale merchants.....	2	Hardware trade:	
All other trades:	92	Dry-goods and apparel trade:		Wholesale merchants.....	11
Wholesale merchants.....		Manufacturers' agents.....	5	Metals and minerals (except petroleum and scrap) trade:	
Soaps and toilet preparations ( <i>0.5 per cent of reported commodity sales</i> ).....	000	Wholesale merchants.....	22	Wholesale merchants.....	2
Chemical, drug, and allied products trade:	73	Iron and steel scrap and other waste materials trade:		Miscellaneous commodities ( <i>1.4 per cent of reported commodity sales</i> ).....	1,787
Wholesale merchants.....		Wholesale merchants.....	3	Amusement and sporting goods trade:	
Dry-goods and apparel trade:	1	All other trades:		Wholesale merchants.....	21
Wholesale merchants.....		Wholesale merchants.....	50	Automotive trade:	
Food products (not elsewhere specified) trade:	159	Toilet articles ( <i>0.1 per cent of reported commodity sales</i> ).....	82	Manufacturers' sales branches.....	3
Manufacturers' sales branches.....	10	Chemical, drug, and allied products trade:		Wholesale merchants.....	9
Wholesale merchants.....		Wholesale merchants.....	82	Chemical, drug, and allied products trade:	
Grocery and food specialties trade:	3	Toys and games ( <i>less than 0.1 per cent of reported commodity sales</i> ).....	43	Wholesale merchants.....	59
Cash-and-carry wholesalers.....	354	Amusement and sporting goods trade:		Dry-goods and apparel trade:	
Wholesale merchants.....		Wholesale merchants.....	18	Wholesale merchants.....	1
Sporting goods ( <i>0.6 per cent of reported commodity sales</i> ).....	704	Machinery, equipment, and supplies (except electrical) trade:		Farm products (not elsewhere specified) trade:	
Amusement and sporting goods trade:		Wholesale merchants.....	3	Wholesale merchants.....	30
Wholesale merchants.....	137	All other trades:		Food products (not elsewhere specified) trade:	
Automotive trade:		Wholesale merchants.....	22	Manufacturers' sales branches.....	12
Wholesale merchants.....	107	Wood products ( <i>0.9 per cent of reported commodity sales</i> ).....	1,208	Grocery and food specialties trade:	
Farm products (not elsewhere specified) trade:		Forest products (except lumber) trade:		Wholesale merchants.....	623
Wholesale merchants.....	73	Manufacturers' sales branches.....	438	Hardware trade:	
Hardware trade:		Wholesale merchants.....	86	Wholesale merchants.....	16
Wholesale merchants.....	432	Grocery and food specialties trade:		Leather and leather goods (except gloves and shoes) trade:	
Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	1	Manufacturers' agents.....	424
Cash-and-carry wholesalers.....	9	Hardware trade:		Wholesale merchants.....	16
All other trades:		Wholesale merchants.....	80	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	6	Lumber and building materials (other than metal) trade:		Manufacturers' agents.....	9
Stationery and stationery supplies ( <i>0.4 per cent of reported commodity sales</i> ).....	515	Wholesale merchants.....	531	Manufacturers' sales branches.....	149
Chemical, drug, and allied products trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	91
Wholesale merchants.....	44	Wholesale merchants.....	5	Wholesaling manufacturers.....	14
Dry-goods and apparel trade:		Wholesaling manufacturers.....	63	Petroleum and petroleum products trade:	
Wholesale merchants.....	4	All other trades:		Bulk tank stations.....	53
Grocery and food specialties trade:		Wholesale merchants.....	4	Plumbing and heating equipment and supplies trade:	
Wholesale merchants.....	2	Wool, raw ( <i>less than 0.1 per cent of reported commodity sales</i> ).....	3	Wholesale merchants.....	22
Paper and paper products trade:		All other trades:		Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants.....	404	Wholesale merchants.....	3	Wholesale merchants.....	3
All other trades:				All other trades:	
Wholesale merchants.....	1			Manufacturers' sales-branches.....	155
Surgical, dental, and hospital equipment and supplies ( <i>0.2 per cent of reported commodity sales</i> ).....	251			Wholesale merchants.....	77
Chemical, drug, and allied products trade:					
Wholesale merchants.....	2				

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# WHOLESALE CENTERS IN MARYLAND

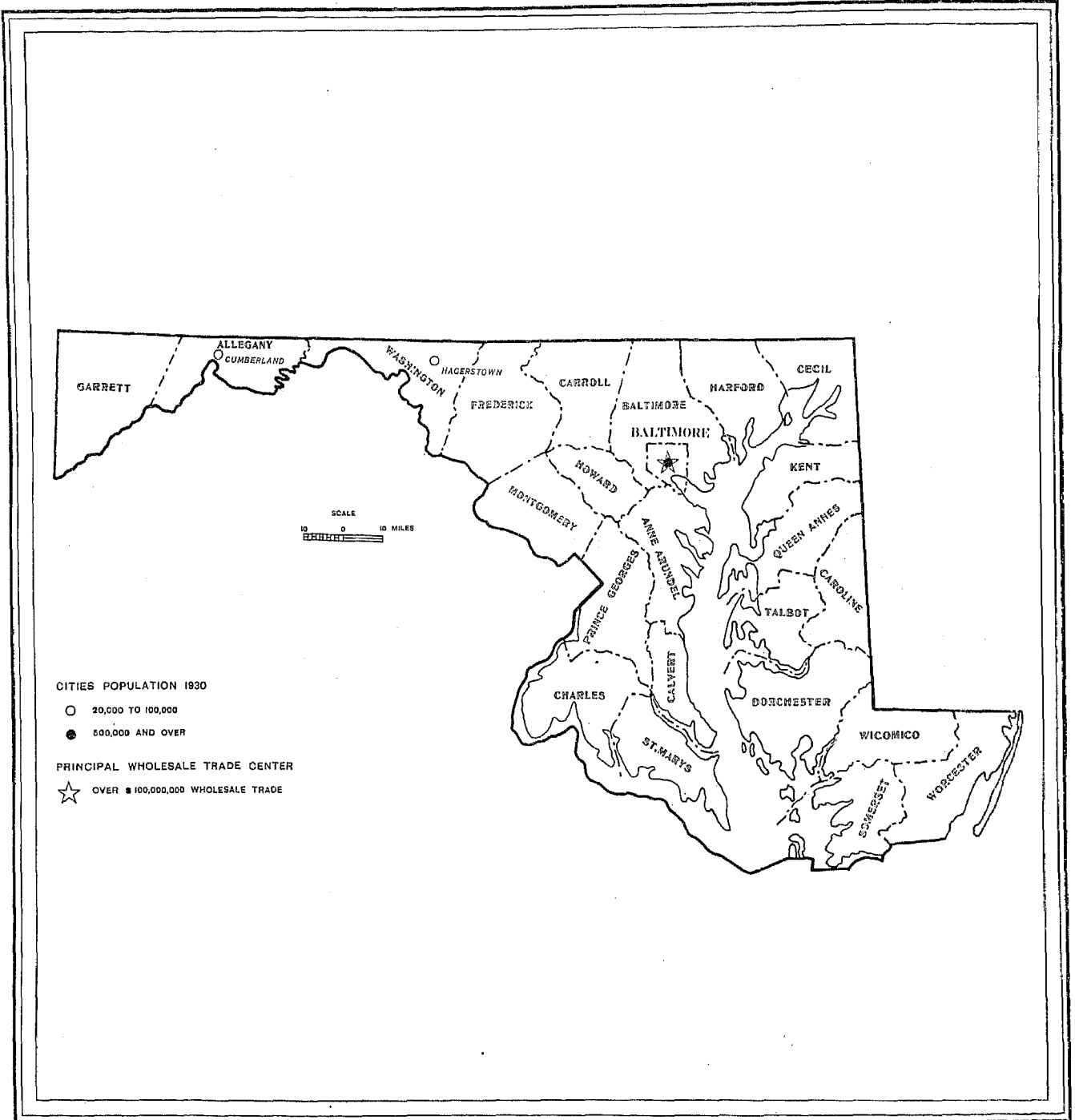


TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State.....	2,205	22,488	17,930	4,478	\$33,065,486	\$70,909,916	\$49,522,488	\$741,367,043	100.00
Amusement and sporting goods.....	10	165	109	56	193,707	495,163	194,534	2,353,740	.32
Automotive.....	40	782	679	103	1,511,248	2,630,007	1,737,601	14,069,743	1.90
Chemicals, drugs, and allied products.....	57	919	696	223	1,320,662	2,236,424	3,546,099	16,222,915	2.19
Food products and apparel.....	244	2,678	2,183	495	3,690,793	8,292,666	7,298,896	77,474,326	10.45
Electrical.....	48	948	788	160	1,672,752	3,108,453	1,666,763	29,538,865	3.98
Farm products (not elsewhere specified).....	137	319	276	43	467,931	1,072,456	2,802,645	32,984,397	4.45
Farm supplies (except machinery and equipment).....	45	424	358	66	718,098	1,710,293	1,528,577	36,053,949	4.86
Food products (not elsewhere specified).....	489	4,807	3,513	1,294	4,808,986	11,006,147	2,064,364	124,380,326	16.78
Forest products (except lumber).....	11	83	81	2	76,728	152,434	78,996	879,160	.12
Furniture and house furnishings.....	57	369	294	75	667,672	1,274,804	1,305,731	8,900,171	1.20
General merchandise.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	203	3,003	2,447	616	4,531,267	10,262,348	9,377,725	107,874,792	22.64
Hardware.....	27	367	315	52	608,237	1,190,206	1,309,912	8,577,330	1.16
Iron and steel scrap and other waste materials.....	74	620	489	131	594,243	1,035,697	776,848	6,416,059	.87
Jewelry and optical goods.....	13	76	68	8	117,937	294,471	255,470	1,423,801	.19
Leather and leather goods (except gloves and shoes).....	15	46	37	9	50,318	130,127	462,246	1,376,412	.19
Lumber and building materials (other than metal).....	94	1,494	1,375	119	2,355,661	5,425,691	2,971,300	33,174,670	4.47
Machinery, equipment, and supplies (except electrical).....	163	1,366	1,091	275	2,647,810	4,523,993	3,145,634	27,497,281	3.71
Metals and minerals (except petroleum and scrap).....	83	508	412	96	1,183,028	2,260,420	1,109,292	56,632,974	7.04
Paper and paper products.....	64	587	445	142	1,083,713	2,160,003	1,532,148	16,424,566	2.22
Petroleum and petroleum products.....	180	1,307	1,208	99	2,503,020	7,433,637	3,122,515	33,675,237	5.22
Plumbing and heating equipment and supplies.....	63	492	420	72	903,286	1,697,108	1,167,266	9,806,811	1.33
Tobacco and tobacco products (except leaf).....	33	284	260	24	437,306	730,324	628,181	17,172,783	2.32
All other.....	54	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE (pop. 1,631,526)</b>													
Total.....	1,229	15,790	12,432	3,358	\$21,350,458	\$44,578,889	\$36,312,369	\$348,387,631	100.00	\$256,212,211	73.54	\$5,804,682	\$39,247,006
Types of wholesalers:													
Service wholesalers.....	1,176	15,370	12,086	3,284	20,669,420	43,378,451	35,292,675	339,700,548	97.51	249,785,130	73.53	5,553,063	26,721,091
Exporters.....	6	21	16	5	64,585	325,753	535,932	4,952,341	1.42	1,403,473	28.34	.....	.....
Importers.....	5	64	37	17	87,961	170,842	171,875	801,210	.23	498,765	62.25	.....	.....
Wholesale merchants.....	1,165	15,295	12,033	3,262	20,516,874	42,881,856	34,584,868	333,946,988	95.86	247,882,902	74.23	5,553,063	26,721,091
Limited function wholesalers.....	15	40	37	3	40,216	71,135	80,954	2,080,180	.60	589,502	28.34	91,067	34,265
Cash and carry.....	5	11	11	.....	13,594	25,833	63,424	1,407,195	.42	168,000	11.45	17,000	(x)
Drop shippers.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors.....	5	14	12	2	14,050	19,746	2,650	150,500	.04	8,400	5.37	14,667	.....
Warehouses (distributing).....	1	(x)	(x)	.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	38	380	309	71	640,822	1,129,303	938,760	6,606,903	1.89	5,837,579	88.36	159,952	2,401,650
Amusement and sporting goods.....	9	106	68	48	116,600	266,445	112,407	1,073,352	.31	852,392	79.41	19,042	5,000
Automotive.....	26	546	470	75	937,166	1,677,501	1,045,049	8,564,988	2.46	3,577,661	41.82	1,670,893	51,128
Automobiles and other motor vehicles.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	14	342	287	55	606,938	1,016,881	724,284	4,742,937	1.36	3,242,245	68.36	293,699	61,128
Automobile parts (new and used).....	7	37	37	.....	54,881	78,561	98,961	370,010	.11	162,949	44.04	17,867	.....
Tires and tubes.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	32	702	532	170	980,238	1,547,300	1,043,210	10,401,294	2.99	9,835,028	95.52	3,912	587,171
Chemicals.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	11	550	404	152	792,116	1,229,449	1,402,904	7,971,643	2.29	7,048,374	95.94	.....	.....
Drugs and drug sundries (specialty).....	7	27	20	7	21,077	35,088	20,670	178,455	.05	164,300	92.10	.....	.....
Paints, varnishes, lacquers, and enamels.....	9	103	97	6	139,532	228,975	191,583	900,400	.26	771,498	85.68	3,912	487,171
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	146	2,489	2,021	468	3,361,189	7,702,273	7,016,327	55,217,795	15.85	52,834,982	95.68	937,850	1,029,143
Clothing and furnishings (other than millinery and footwear).....	61	505	375	130	722,151	1,444,584	1,512,362	11,122,768	3.19	10,800,093	97.10	925,850	.....
Clothing and furnishings.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Clothing, men's and boys'.....	20	251	189	62	307,785	593,028	1,101,004	6,111,978	.....	6,101,558	.....	922,850	.....
Clothing, women's and children's.....	21	171	113	58	291,238	616,195	203,501	3,017,009	.....	3,014,009	.....	3,000	.....
Furnishings (general line).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furnishings, men's and boys'.....	5	23	21	2	24,122	54,073	39,344	421,864	.....	265,214	.....	.....	.....
Furnishings, women's and children's.....	4	16	15	1	15,953	29,310	42,125	257,859	.....	243,739	.....	.....	.....
Hats and caps.....	3	23	20	3	60,984	83,799	28,796	443,553	.....	442,336	.....	.....	.....
Millinery.....	3	8	7	1	12,885	29,753	31,084	284,529	.....	157,721	.....	.....	.....

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, page 50)		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE—Continued</b>													
Dry goods and apparel—Continued.													
Dry goods (general line).....	21	1,453	1,223	230	\$1,719,985	\$4,020,636	\$3,485,880	\$28,044,404	8.31	\$28,556,888	98.66	\$7,000	-----
Dry goods, specialty, other than specified.	5	41	37	4	68,652	150,555	119,715	944,823	.27	861,072	91.23	-----	-----
Millinery and millinery supplies.....	6	93	69	27	120,644	183,832	30,875	967,892	.28	943,194	97.45	-----	-----
Notions.....	13	49	36	13	44,501	95,065	170,002	728,044	.21	441,562	60.65	-----	\$31,783
Piece goods.....	27	182	151	31	324,849	601,339	876,107	6,252,659	1.70	5,977,250	95.60	-----	904,360
Cotton goods.....	7	15	11	4	45,939	69,417	79,623	1,680,244	-----	1,680,244	-----	-----	530,517
Linens.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Piece goods (general line).....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Woolens and worsteds.....	12	38	32	6	66,529	165,344	180,094	1,402,404	-----	1,150,645	-----	-----	5,815
Shoes and other footwear.....	13	166	133	33	360,407	619,632	820,786	6,257,205	1.80	5,254,023	83.97	5,000	-----
Electrical.....	25	504	409	95	959,825	1,838,485	1,199,399	11,350,630	3.26	9,687,731	85.35	5,600	2,557,540
Electrical goods (including appliances).....	8	107	88	19	140,330	448,157	260,862	3,351,645	.96	2,063,822	88.43	2,000	1,871,884
Electrical equipment and supplies.....	6	118	104	14	189,528	326,545	229,527	1,251,768	.36	1,090,166	87.09	3,600	385,050
Radios and radio equipment.....	11	279	217	62	575,968	1,063,788	673,010	6,747,217	1.94	5,633,743	83.50	-----	300,900
Farm products (not elsewhere specified).....	31	119	98	21	189,976	487,301	956,792	13,176,986	3.78	9,662,967	73.33	-----	9,815,929
Cotton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Flowers and nursery stock.....	3	15	12	3	14,109	28,890	12,595	231,873	.07	226,173	98.84	-----	-----
Grain (general line).....	5	17	12	5	28,390	65,798	409,081	3,420,574	.98	700,542	22.23	-----	-----
Hides, skins, and furs.....	7	29	27	2	41,576	80,623	93,258	1,083,643	.31	915,116	84.45	-----	522,902
Furs (raw).....	4	20	19	1	26,128	47,846	32,533	747,557	-----	697,557	-----	-----	280,434
Hides and skins.....	3	9	8	1	15,448	32,778	60,725	336,086	-----	217,559	-----	-----	242,553
Livestock (other than horses and mules).....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Tobacco (leaf).....	8	32	26	6	50,187	134,508	312,804	5,361,622	1.54	5,071,622	94.59	-----	4,430,577
Wool and mohair.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Other farm products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Farm supplies (except machinery and equipment).....	23	262	219	43	426,056	1,028,942	1,343,266	14,355,662	4.12	3,964,067	27.62	408,757	2,000
Farm supplies (except feed and fertilizer).....	3	64	52	12	114,700	372,049	394,305	2,210,000	.64	424,000	19.11	-----	-----
Feed.....	15	113	97	16	151,414	330,450	294,294	3,979,498	1.14	1,735,093	43.00	405,757	2,000
Feed (exclusively).....	4	41	32	9	63,146	113,678	177,034	1,071,233	-----	625,000	-----	80,000	-----
Hay, grain, and feed.....	11	72	65	7	88,267	216,772	117,210	2,008,266	-----	1,110,093	-----	325,757	-----
Fertilizer and fertilizer materials.....	5	85	70	15	150,942	326,443	654,067	8,157,164	2.34	1,805,874	22.14	3,000	-----
Food products (not elsewhere specified).....	313	3,283	2,268	1,015	2,966,729	7,098,642	1,165,268	57,918,179	16.62	43,056,945	74.34	1,059,279	-----
Confectionery and soft drinks.....	44	437	395	42	751,066	2,484,935	383,320	11,466,230	3.20	10,025,701	92.07	10,609	-----
Dairy products.....	16	253	228	25	330,521	641,732	86,645	3,935,879	1.13	2,389,397	60.71	251,311	-----
Butter and cheese.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Cheese.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Dairy products (general line).....	10	202	184	18	266,674	825,875	40,771	2,945,229	-----	1,568,462	-----	216,130	-----
Ice cream.....	4	25	20	5	28,276	52,649	8,832	259,029	-----	132,600	-----	35,181	-----
Poultry and poultry products.....	9	29	26	3	36,506	102,502	12,803	1,645,624	.47	1,501,192	91.22	25,000	-----
Dairy and poultry products.....	10	44	41	3	63,478	122,507	199,400	3,696,420	1.06	2,257,495	61.07	50,000	-----
Fish and sea foods.....	123	1,093	1,111	882	969,310	1,797,845	182,042	10,970,222	3.15	6,492,314	59.18	347,629	-----
Fish and sea foods (fresh and cured).....	49	630	478	157	586,095	1,124,320	147,473	8,377,003	-----	5,964,494	-----	346,656	-----
Fish and sea foods (fresh).....	74	1,363	638	725	383,215	673,525	34,569	2,593,219	-----	527,820	-----	973	-----
Fruits and vegetables (fresh).....	89	357	310	47	586,741	1,184,323	222,945	21,190,844	6.08	16,167,227	76.29	237,080	-----
Fruits.....	11	25	22	3	42,662	93,101	7,071	2,382,095	-----	1,459,801	-----	22,268	-----
Fruits and vegetables (general line).....	61	241	209	32	406,157	809,170	143,819	15,085,221	-----	11,693,932	-----	214,812	-----
Produce.....	6	32	26	6	62,413	132,251	37,134	1,484,319	-----	1,383,800	-----	-----	-----
Vegetables.....	11	59	53	6	75,509	149,801	34,021	2,239,209	-----	1,729,664	-----	-----	-----
Meats and meat products.....	22	180	157	23	229,077	464,798	78,023	5,012,960	1.44	3,623,619	72.29	137,650	-----
Meats (cured).....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Meats (fresh).....	6	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Meats and meat products (general line).....	10	96	84	12	110,848	249,808	27,717	2,452,270	-----	1,252,478	-----	85,650	-----
Meats and provisions.....	4	68	57	11	101,167	178,612	40,236	1,887,905	-----	1,774,889	-----	-----	-----
Forest products (except lumber).....	10	76	76	1	59,386	99,442	63,399	700,132	.20	407,787	57.51	7,500	25,000
Furniture and house furnishings.....	22	245	201	44	405,402	784,834	1,117,089	4,509,590	1.29	4,802,956	95.42	20,000	21,543
Furniture.....	4	17	14	3	24,672	53,633	25,163	220,622	.06	191,831	86.95	-----	-----
House furnishings.....	18	228	187	41	380,730	730,371	1,091,926	4,288,968	1.23	4,111,125	95.85	20,000	21,543
Art goods.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Brooms and brushes.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
China, glassware, and crockery.....	7	70	55	15	73,509	128,730	175,208	695,710	-----	653,491	-----	20,000	21,543
Floor coverings.....	4	77	67	10	176,228	301,116	671,142	2,592,224	-----	2,573,403	-----	-----	-----
House furnishings (general line).....	3	64	49	15	95,049	249,176	210,006	810,708	-----	732,715	-----	-----	-----
Household supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
General merchandise.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----

See footnotes at end of table.



WHOLESALE DISTRIBUTION—MARYLAND: 1929

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, page 50)		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE—Continued</b>													
Groceries and food specialties.....	123	2,193	1,777	418	\$3,000,291	\$5,614,547	\$6,713,678	\$58,025,539	18.69	\$31,952,959	55.07	\$93,551	
Groceries (general line).....	62	1,079	932	147	1,539,901	3,093,070	4,596,986	34,740,357	9.97	16,750,033	48.21	5,000	
Food and grocery specialties.....	61	1,114	845	269	1,460,390	2,521,477	2,116,692	23,285,179	6.69	15,202,920	65.29	88,551	
Bakery products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Canned fruits and vegetables.....	4	14	10	4	20,970	52,873	40,037	988,837		119,744		800	
Canned goods (general line).....	5	45	38	7	96,441	192,911	190,327	3,203,841		2,834,270		(x)	
Coffee.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	18,970	
Coffee, tea, and spices.....	0	36	22	14	60,900	127,815	89,250	552,917		300,072			
Delicatessen products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Extracts and spices.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Flour.....	4	30	26	4	53,208	97,761	102,178	300,505		474,799			
Flour and feed.....	3	8	8		6,633	15,456	10,290	147,855		77,374		14,534	
Sugar.....	7	55	54	1	92,499	186,900	242,530	8,162,103		7,944,126		40,279	
Other food and grocery specialties.....	20	303	227	70	353,158	569,987	271,230	3,940,398		2,961,634		4,535	
Hardware.....	19	323	283	40	537,847	948,460	1,315,449	5,558,979	1.80	4,903,980	88.22	403,890	\$230,557
Hardware (general line).....	16	312	272	40	526,828	925,831	1,234,820	5,181,748	1.40	4,568,740	88.17	403,890	230,557
Hardware (specialty).....	3	11	11		11,019	22,629	80,620	377,231	.11	335,231	88.87		
Iron and steel scrap and other waste ma- terials.....	73	620	489	131	594,243	1,032,922	776,845	6,068,059	1.74	4,240,331	70.02	12,089	1,851,961
Jewelry and optical goods.....	11	60	45	15	97,023	235,138	242,884	1,224,365	.35	1,092,448	89.55	1,869	
Leather and leather goods (except gloves and shoes).....	15	48	37	9	59,318	130,127	462,246	1,376,412	.40	1,032,348	75.00	5,000	76,597
Leather and leather belting (leather).....	0	15	11	4	15,737	38,120	130,495	353,688	.10	252,180	71.30	5,000	76,497
Shoe findings and cut stock.....	9	31	20	5	43,581	91,998	331,751	1,022,724	.30	780,166	76.28		100
Lumber and building materials (other than metal).....	70	1,272	1,194	78	1,867,357	4,523,728	2,797,308	22,970,016	6.59	16,079,827	70.00	457,605	2,844,975
Construction and building materials (other than metal and wood).....	30	720	696	24	943,444	2,770,205	699,629	8,461,297	2.43	7,605,907	89.89	448,163	1,482,395
Lumber and millwork.....	40	552	498	54	923,913	1,753,523	2,097,677	14,508,719	4.16	8,473,926	58.41	9,442	1,362,580
Lumber.....	30	367	332	35	675,029	1,342,201	1,654,868	12,158,090		6,310,984		9,442	1,196,580
Lumber and millwork.....	5	21	18	3	25,590	41,342	68,701	925,834		603,884			160,000
Millwork.....	5	164	148	16	223,294	369,890	374,048	1,424,745		1,259,052			
Machinery, equipment, and supplies (ex- cept electrical).....	71	728	579	149	1,270,592	2,250,376	1,973,150	12,274,222	3.52	11,140,651	90.76	174,952	4,562,794
Commercial equipment and supplies.....	10	79	65	14	120,218	230,006	211,716	1,100,254	.32	1,045,656	95.04		300
Construction equipment and supplies.....	3	21	19	2	50,044	90,339	49,233	547,832	.16	545,800	99.04		15,900
Farm machinery and equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	29	306	246	60	477,204	829,737	656,298	4,491,790	1.29	3,856,463	85.86	130,418	2,374,049
Professional equipment and supplies.....	5	62	49	13	93,198	184,620	150,400	660,161	.10	525,890	78.51		
Service equipment and supplies.....	16	191	143	48	380,096	654,158	678,814	3,693,868	1.06	3,542,990	95.92		2,005,844
Barber and beauty parlor equipment and supplies.....	6	21	14	7	25,792	56,100	63,863	182,497		88,819			850,436
Laundry equipment and supplies.....	3	19	14	5	87,038	152,353	84,376	936,629		836,629			
Plumbers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Undertakers' supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Upholsterers' supplies.....	4	75	62	13	144,892	244,485	215,189	1,550,967		1,543,906			1,215,498
Transportation equipment and supplies (ship equipment and supplies).....	0	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap).....	47	339	276	53	686,421	1,291,152	930,365	13,376,646	3.84	11,638,399	87.01	241,481	3,860,715
Coal.....	28	129	107	22	328,783	598,722	28,676	8,727,430	2.50	8,344,127	95.61	124,895	2,168,178
Iron and steel (except scrap).....	14	120	109	11	139,318	304,127	596,403	3,028,577	.87	1,794,311	59.25		733,345
Iron and steel (except scrap).....	5	40	37	3	73,291	120,091	198,411	1,087,254		471,854			160,000
Iron and steel products, not elsewhere classified.....	9	80	72	8	116,027	234,136	397,992	1,961,323		1,322,457			633,345
Metals and metal work (other than iron and steel).....	5	80	60	20	170,320	328,308	305,286	1,620,639	.47	1,499,961	92.55	117,086	419,192
Paper and paper products.....	45	514	390	124	922,649	1,868,626	1,465,164	11,235,394	3.22	9,909,970	88.29	10,000	1,950,394
Paper and paper products (general line).....	17	205	135	70	385,365	686,021	500,377	4,842,105	1.39	4,778,774	98.69	10,000	536,980
Paper and paper products (specialty, other than specified).....	16	227	185	42	439,032	888,808	789,902	5,292,748	1.52	4,220,969	79.78		1,350,000
Stationery and stationery supplies.....	5	13	10	3	11,263	37,330	44,865	219,619	.06	201,619	91.80		63,405
Wall paper.....	7	69	60	9	86,989	256,467	180,020	880,922	.25	708,608	80.44		
Petroleum and petroleum products.....	29	283	243	40	509,948	1,570,505	1,798,749	12,896,681	3.70	9,566,509	74.10		246,937
Gasoline and oil.....	9	35	26	9	89,149	404,873	626,011	2,104,428	.60	1,514,277	71.96		109,437
Gasoline and naphthas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lubricating oils and greases.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products (general line).....	13	179	175	4	291,284	701,703	577,483	6,579,137	1.89	3,983,323	60.54		
Plumbing and heating equipment and sup- plies.....	25	324	282	32	564,158	1,099,429	939,814	6,168,863	1.77	5,368,671	87.03	2,073	546,378

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE—Continued</b>													
Tobacco and tobacco products (except leaf).....	29	245	222	23	\$364, 209	\$628, 212	\$624, 186	\$12, 759, 634	3.66	\$6, 947, 305	54.45	\$177, 138	
All other.....	38	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Books, periodicals, and newspapers.....	5	74	51	23	103, 047	169, 180	139, 946	767, 370	.22	426, 087	55.53	300	
Oils and greases, animal and vegetable (vegetable).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Textiles and textile materials (other than dry goods).....	13	333	117	216	233, 909	422, 957	247, 620	3, 602, 118	1.03	2, 802, 725	77.81	51, 413	\$2, 460, 563
Bags and bagging.....	3	29	24	5	20, 312	82, 025	35, 997	269, 353		168, 803			
Cordage and twine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Textile and textile materials, other than dry goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Other textiles (exclusive of dry goods).....	6	269	66	203	158, 537	259, 835	132, 832	2, 348, 321		1, 894, 073		50, 000	2, 097, 627
Miscellaneous kinds of business.....	14	76	60	16	89, 043	183, 405	98, 266	2, 252, 751	.65	463, 559	20.58	31, 400	20, 351

BALTIMORE (pop. 804,874)

Total.....	933	13, 058	10, 593	2, 465	19, 262, 561	40, 298, 694	33, 143, 803	318, 522, 580	100.00	241, 894, 433	75.94	4, 308, 562	28, 801, 647
Types of wholesalers:													
Service wholesalers, total.....	914	12, 053	10, 258	2, 395	18, 607, 488	39, 163, 898	32, 165, 828	310, 640, 430	97.52	236, 207, 352	76.04	5, 057, 943	26, 628, 232
Exporters.....	6	21	16	5	64, 855	325, 753	535, 932	4, 052, 341	1.55	1, 403, 473	23.34		
Importers.....	5	64	37	17	87, 061	170, 842	171, 875	801, 219	.25	498, 755	62.25		
Wholesale merchants <sup>2</sup> .....	903	12, 578	10, 205	2, 373	18, 454, 942	38, 067, 273	31, 458, 021	304, 880, 870	95.72	234, 305, 124	76.85	5, 057, 943	26, 628, 232
Limited function wholesalers.....	14	39	36	3	39, 991	60, 106	80, 954	1, 780, 180	.50	289, 602	16.26	91, 007	31, 765
Supply and machinery distributors.....	35	366	299	67	605, 072	1, 065, 720	897, 021	6, 101, 970	1.92	5, 397, 570	88.46	166, 952	2, 141, 650
Amusement and sporting goods.....	9	106	58	48	116, 600	266, 445	112, 407	1, 073, 352	.34	852, 392	79.41	19, 042	5, 000
Automotive.....	21	515	442	73	896, 593	1, 604, 527	981, 705	8, 302, 793	2.61	3, 559, 186	42.87	1, 037, 026	51, 128
Automobiles and other motor vehicles.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Automotive equipment.....	11	317	264	53	529, 589	952, 575	682, 904	4, 533, 610	1.42	3, 230, 970	71.27	293, 699	51, 128
Automobile parts (new and used).....	5	32	32		51, 628	89, 893	70, 997	327, 142	.10	155, 749	47.61	5, 000	
Tires and tubes.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Chemicals, drugs and allied products.....	31	701	532	169	979, 393	1, 546, 050	1, 043, 060	10, 398, 294	3.26	9, 035, 023	95.54	3, 912	587, 171
Chemicals.....	4	13	9	4	22, 213	43, 432	23, 493	1, 295, 796	.41	1, 295, 796	100.00		100, 000
Drugs and drug sundries (general line).....	11	550	401	152	792, 116	1, 229, 449	1, 402, 964	7, 971, 643	2.50	7, 048, 374	95.94		
Drugs and drug sundries (specialty).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Paints, varnishes, lacquers, and enamels.....	9	103	97	6	139, 532	228, 975	191, 583	900, 400	.28	771, 498	85.68	3, 912	487, 171
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Dry goods and apparel.....	143	2, 465	2, 000	465	3, 322, 491	7, 637, 167	6, 950, 464	54, 819, 910	17.21	52, 470, 559	95.73	987, 850	1, 029, 143
Clothing and furnishings (other than millinery and footwear).....	60	498	368	130	715, 823	1, 428, 139	1, 403, 284	11, 020, 209	3.46	10, 607, 534	97.07	925, 850	
Dry goods (general line).....	19	1, 436	1, 209	227	1, 687, 615	4, 571, 975	3, 439, 095	28, 649, 084	8.99	23, 301, 024	98.79	7, 000	
Dry goods (specialty, other than specified).....	5	41	37	4	68, 652	136, 585	119, 716	944, 823	.30	861, 972	91.23		
Millinery and millinery supplies.....	6	93	66	27	120, 644	183, 832	30, 878	967, 892	.31	943, 194	97.45		
Notions.....	13	49	39	13	44, 501	95, 665	170, 002	728, 044	.23	441, 662	60.65		34, 733
Piece goods.....	27	182	151	31	324, 840	601, 339	870, 107	6, 252, 659	1.96	5, 977, 250	95.60		994, 369
Shoes and other footwear.....	13	166	133	33	360, 407	619, 032	820, 786	6, 257, 205	1.96	5, 254, 023	83.97	5, 000	
Electrical.....	23	486	394	92	936, 119	1, 778, 159	1, 156, 235	11, 045, 556	3.47	9, 687, 731	87.71	5, 600	2, 557, 510
Electrical goods (including appliances).....	6	89	73	16	170, 633	387, 831	253, 698	3, 046, 571	.96	2, 963, 822	97.28	2, 000	1, 871, 854
Electrical equipment and supplies.....	6	118	104	14	189, 828	325, 545	229, 627	1, 251, 768	.39	1, 000, 166	87.00	3, 600	335, 656
Radios and radio equipment.....	11	279	217	62	576, 958	1, 063, 783	673, 010	6, 747, 217	2.12	5, 633, 743	83.50		300, 000
Farm products (not elsewhere specified).....	25	106	85	21	179, 601	468, 006	948, 807	12, 802, 811	4.02	9, 655, 432	75.42		6, 815, 929
Cotton.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Flowers and nursery stock.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Grain.....	5	17	12	5	28, 390	65, 758	409, 081	3, 420, 574	1.07	760, 542	22.23		
Hides and skins.....	6	28	20	2	41, 001	79, 448	93, 258	1, 033, 643	.32	915, 116	88.53		522, 992
Tobacco (leaf).....	6	21	15	6	49, 687	120, 208	307, 504	5, 071, 622	1.59	5, 071, 622	100.00		4, 430, 577
Other farm products <sup>4</sup> .....	4	23	19	4	44, 834	171, 039	126, 309	2, 786, 572	.87	2, 640, 252	94.76		1, 611, 360
Farm supplies (except machinery and equipment).....	17	248	206	42	407, 533	990, 992	1, 312, 587	13, 026, 606	4.28	3, 869, 967	28.40	388, 757	
Food products (not elsewhere specified).....	185	1, 581	1, 335	246	2, 192, 141	5, 515, 180	957, 084	50, 791, 204	15.95	40, 028, 108	78.81	813, 455	
Confectionery and soft drinks.....	23	374	339	35	674, 248	2, 336, 217	270, 137	10, 302, 178	3.23	9, 847, 379	95.60	10, 609	
Dairy products.....	7	163	147	16	174, 866	510, 628	74, 568	3, 000, 877	.94	1, 892, 372	63.06	101, 819	
Poultry and poultry products.....	9	29	26	3	36, 506	102, 592	12, 803	1, 045, 624	.52	1, 501, 192	91.22	25, 000	
Dairy and poultry products.....	10	44	41	3	68, 478	122, 507	199, 490	3, 696, 420	1.16	2, 257, 495	61.07	50, 000	
Fish and sea foods.....	40	523	396	127	529, 543	1, 056, 984	149, 038	7, 986, 047	2.51	6, 298, 287	78.87	347, 629	
Fruits and vegetables (fresh).....	81	323	278	45	512, 871	1, 083, 100	201, 233	20, 492, 693	6.43	15, 659, 398	76.41	226, 898	
Fruits.....	10	23	20	3	40, 082	88, 251	7, 221	2, 334, 095		1, 447, 801		22, 268	
Fruits and vegetables (general line).....	55	211	181	30	366, 467	719, 582	123, 207	14, 467, 068		11, 098, 133		204, 630	
Produce.....	5	30	24	6	60, 813	125, 535	36, 784	1, 452, 321		1, 383, 800			
Vegetables.....	11	50	33	6	75, 509	149, 801	34, 021	2, 239, 209		1, 720, 664			
Meats and meat products.....	15	125	108	17	170, 629	303, 173	49, 765	3, 697, 565	1.15	2, 571, 985	70.13	52, 000	
Meats (cured).....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Meats (fresh).....	4	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Meats and meat products (general line).....	6	53	46	7	67, 680	115, 687	13, 509	1, 499, 715		534, 844			
Meats and provisions.....	3	59	49	10	89, 387	156, 752	27, 236	1, 557, 905		1, 494, 889			

See footnotes at end of table.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
Forest products (except lumber).....	5	43	42	1	\$45,017	\$57,853	\$47,800	\$399,550	0.13	\$200,705	65.25	\$7,500	\$25,000
Furniture and house furnishings.....	20	236	192	44	403,024	775,844	1,108,089	4,477,438	1.41	4,280,404	95.60	20,000	21,543
Furniture.....	3	14	11	3	23,272	47,863	18,663	196,622	.06	177,431	90.24		
House furnishings.....	17	222	181	41	379,752	727,981	1,089,426	4,280,816	1.35	4,102,973	95.85	20,000	21,543
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties.....	86	1,754	1,403	351	2,440,292	4,515,418	5,301,809	46,531,552	14.61	25,610,570	55.04	53,978	
Groceries (general line).....	35	689	601	88	1,044,007	2,138,020	3,237,868	25,140,873	7.89	11,216,074	44.61		
Food and grocery specialties.....	51	1,065	802	263	1,396,685	2,377,398	2,063,941	21,390,679	6.72	14,394,496	67.29	53,978	
Hardware.....	13	214	180	25	380,617	651,403	729,771	3,677,674	1.15	3,476,003	94.52	251,736	200,557
Hardware (general line).....	10	203	178	25	369,598	628,774	649,151	3,300,443	1.04	3,140,772	95.16	251,736	200,557
Hardware (specialty).....	3	11	11		11,019	22,629	80,620	377,231	.12	335,231	88.87		
Iron and steel scrap and other waste materials.....	57	574	444	130	542,797	892,041	740,662	5,465,047	1.72	4,143,791	75.82	12,089	1,851,961
Iron and steel scrap.....	7	117	112	5	151,510	253,262	406,815	2,019,251	.63	1,465,094	72.55	12,089	793,592
Junk and scrap.....	47	363	293	70	303,507	601,484	318,297	2,602,927	.82	1,865,618	71.67		225,560
Waste rubber, rags, and paper.....	3	94	39	55	87,780	137,295	15,550	842,869	.27	813,109	96.47		832,869
Jewelry and optical goods.....	10	59	45	14	96,075	228,328	230,025	1,199,527	.38	1,071,588	89.33	1,858	
Leather and leather goods (except gloves and shoes).....	13	41	33	8	52,443	110,917	442,161	1,265,513	.40	1,008,816	79.72	5,000	76,497
Lumber and building materials (other than metal).....	58	1,177	1,103	74	1,704,591	4,241,156	2,655,613	20,680,521	6.49	15,086,805	72.95	457,605	2,801,716
Construction and building material (other than metal and wood).....	20	609	645	24	880,890	2,658,084	687,151	8,135,800	2.55	7,477,907	91.91	448,163	1,482,395
Sand, gravel, and crushed stone.....	3	313	311	2	384,317	1,710,865	103,827	2,720,490		2,662,281			
Other building materials.....	23	356	334	22	496,582	938,819	583,324	5,409,400		4,915,626		448,163	1,482,395
Lumber and millwork.....	32	508	458	50	823,692	1,582,472	1,908,462	12,544,631	3.94	7,608,898	60.65	9,442	1,810,321
Lumber.....	25	362	318	34	633,704	1,267,000	1,654,868	10,545,009		5,642,470		9,442	1,164,321
Lumber and millwork.....	4	19	16	3	23,000	38,033	41,635	870,884		868,884			155,000
Millwork.....	3	137	124	13	165,008	270,833	272,050	1,128,738		1,097,638			
Machinery, equipment, and supplies (ex- cept electrical).....	07	713	569	144	1,234,352	2,185,625	1,930,411	11,760,069	3.69	10,694,651	90.94	171,952	4,212,794
Commercial equipment and supplies.....	10	79	65	14	129,218	230,606	211,716	1,100,254	.35	1,045,056	95.04		300
Construction equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm machinery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturing, mining and drilling machinery, equipment, and supplies.....	26	292	230	56	441,454	766,154	614,559	3,980,857	1.25	3,410,463	85.69	127,418	2,024,040
Professional equipment and supplies.....	5	62	49	13	93,198	184,620	150,400	609,101	.21	525,390	78.51		
Service equipment and supplies.....	15	190	143	47	385,000	652,000	577,814	3,084,648	1.16	3,536,990	95.99		2,065,844
Transportation equipment and supplies.....	6	53	44	9	113,574	209,230	233,239	1,567,281	.49	1,436,247	91.58	29,534	101,701
Metals and minerals (except petroleum and scrap).....	46	309	257	62	668,620	1,256,809	926,245	13,251,945	4.10	11,638,399	87.82	241,481	3,360,715
Coal.....	27	109	88	21	308,982	504,379	24,550	8,002,729	2.70	8,344,127	96.09	124,395	2,158,178
Iron and steel (except scrap).....	14	120	100	11	189,318	364,127	596,403	3,028,577	.95	1,794,311	59.25		783,345
Metals and metal work (other than iron and steel).....	5	80	60	20	170,320	328,303	305,280	1,620,639	.51	1,409,061	92.55	117,086	419,192
Paper and paper products.....	43	465	348	117	868,049	1,723,226	1,263,164	10,484,394	3.20	9,758,970	93.08	10,000	1,930,394
Paper and paper products (general line).....	16	199	130	69	376,765	671,621	478,377	4,691,105	1.47	4,627,774	98.65	10,000	516,989
Paper and paper products (specialty, other than specified).....	15	184	148	36	393,032	757,808	599,602	4,692,748	1.47	4,220,969	89.95		1,350,000
Stationery and stationery supplies.....	5	13	10	3	11,263	37,330	44,865	219,619	.07	201,619	91.80		63,405
Wall paper.....	7	69	60	9	86,989	256,467	130,020	880,922	.28	708,608	80.44		
Petroleum and petroleum products.....	15	252	213	39	452,108	1,387,907	1,696,485	11,626,740	3.65	8,856,370	76.17		246,937
Plumbing and heating equipment and sup- plies.....	22	310	279	31	544,565	1,061,949	872,200	5,834,453	1.83	5,203,994	89.19	2,073	546,378
Tobacco and tobacco products (except leaf)	25	236	213	23	351,845	605,468	597,142	12,304,450	3.86	6,727,063	54.67	170,736	
All other.....	28	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers.....	4	71	48	23	101,007	165,614	139,946	741,370	.23	409,687	55.25		
Oils and greases (animal and vegetable).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Textiles and textile materials (other than dry goods).....	13	333	117	216	233,999	422,957	247,629	3,602,118	1.13	2,802,725	77.81	51,413	2,460,863
Miscellaneous kinds of business.....	10	43	28	15	62,644	139,694	79,035	1,988,730	.62	439,689	22.10	13,499	20,381

<sup>1</sup> Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

<sup>2</sup> Also includes 1 converter.  
<sup>3</sup> Includes 4 establishments handling milk and cream showing net sales of \$742,603.  
<sup>4</sup> Also includes 2 establishments handling wool and mohair.

## CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUSTRIAL CONSUM- ERS
		Total	Male	Fe- male				Amount	Per cent of total			
<b>THE STATE</b>												
Total.....	2,205	22,468	17,990	4,478	\$33,065,486	\$70,909,916	\$49,522,480	\$741,367,043	100.00	\$516,564,583	\$7,308,331	\$97,921,463
Wholesalers only.....	1,229	15,790	12,432	3,358	21,850,458	44,578,889	36,312,389	348,387,631	46.99	256,212,211	5,804,682	29,247,000
Assemblers and country buyers.....	168	485	365	120	295,205	683,683	500,715	12,407,050	1.68	1,037,744	74,785	12,819,207
All other types.....	808	6,193	6,193	1,000	11,419,763	25,042,339	12,709,382	380,511,702	51.33	259,314,628	1,426,864	63,674,463
Amusement and sporting goods.....	19	165	109	56	193,707	495,163	194,534	2,353,740	.32	2,083,843	28,698	5,000
Amusement and sporting goods (except cameras and motion-picture equip- ment and supplies).....	10	139	87	52	170,013	426,137	178,522	2,154,825	.29	1,980,593	15,698	5,000
Amusement equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Billiards, bowling equipment, and sup- plies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sporting goods (general line).....	3	55	21	34	63,430	127,843	78,043	823,027		770,953	9,956	
Toys, novelties, and fireworks.....	4	33	23	10	42,567	110,229	54,910	510,363		403,687	6,042	5,000
Cameras and motion-picture equipment and supplies.....	9	26	22	4	22,794	69,026	16,012	198,915	.03	193,250	13,000	
Cameras and photographic supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Moving-picture apparatus.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Moving-picture films.....	6	3	2	1	2,132	11,202	4,400	40,127				
Automotive.....	40	782	679	103	1,511,248	2,680,907	1,737,601	14,069,743	1.90	8,413,598	2,093,347	51,514
Automobiles and other motor vehicles.....	3	209	187	22	397,862	712,201	325,804	4,049,396	.55	537,000	1,740,871	
Automotive equipment.....	18	358	300	58	599,053	1,069,855	770,829	4,997,004	.67	3,374,888	306,763	51,128
Automobile parts (new).....	10	82	76	6	182,150	263,268	182,122	806,687	.12	823,933	17,807	
Tires and tubes.....	9	133	116	17	335,183	635,583	458,846	4,126,056	.59	3,977,775	27,850	396
Chemicals, drugs, and allied products.....	57	619	696	223	1,329,662	2,238,424	3,546,099	16,232,915	2.19	15,065,991	3,912	2,728,102
Chemicals.....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Chemicals (industrial).....	7	17	13	4	39,234	76,087	9,705	2,647,125		2,647,125		1,891,000
Naval stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other chemicals.....	4	17	15	2	42,754	69,354	25,561	273,280		89,755		
Drugs and drug sundries (general line).....	15	657	469	188	1,000,850	1,640,456	1,505,168	9,065,511	1.30	9,022,856		54,068
Drugs and drug sundries (specialty).....	14	101	83	18	75,382	150,553	1,773,526	1,305,169	.18	1,129,617		183,653
Drugs.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Drug sundries.....	3	13	10	3	18,815	33,755	17,673	240,244		240,244		
Patent medicines.....	3	6	1	5	3,995	19,473	868	28,725		20,330		
Rubber goods (druggists').....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sanitary supplies, insecticides, etc.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Whisky.....	3	65	56	9	43,855	80,204	1,749,075	940,140		836,683		188,683
Paints, varnishes, lacquers, and enamels.....	14	111	104	7	149,300	254,725	211,855	1,070,392	.14	935,200	3,912	518,401
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Dry goods and apparel.....	244	2,678	2,183	495	3,690,793	8,282,666	7,298,896	77,474,326	10.45	72,592,366	994,322	5,560,967
Clothing and furnishings (other than mil- linery and footwear).....	91	589	445	144	888,506	1,731,365	1,686,458	10,497,399	2.23	15,710,228	982,322	
Clothing and furnishings.....	3	9	7	2	9,984	24,213	49,508	556,104		556,104		
Clothing (men's and boys').....	29	295	224	71	403,286	762,759	1,216,867	8,907,408		8,893,518	960,083	
Clothing (women's and children's).....	26	172	113	59	291,838	620,288	203,501	3,749,840		3,745,009	3,000	
Furnishings (general line).....	7	12	11	1	15,145	26,274	30,055	642,147		301,482	10,230	
Furnishings (men's and boys').....	8	36	31	5	57,347	97,639	55,465	907,787		751,137		
Furnishings (women's and children's).....	4	16	15	1	15,953	29,310	42,125	257,859		243,749		
Hats and caps.....	6	35	32	3	77,785	120,879	40,215	699,784		599,507		
Hosiery.....	8	14	12	2	17,228	44,003	39,722	776,470		640,662		
Dry goods (general line).....	25	1,488	1,249	239	1,746,843	4,650,991	3,497,880	29,680,423	3.90	29,135,354	7,000	23,484
Dry goods (specialty, other than speci- fied).....	8	41	37	4	68,652	141,331	119,715	1,172,891	.16	1,090,040		
Millinery and millinery supplies.....	6	93	66	27	120,044	183,832	30,875	967,892	.13	943,194		
Notions.....	26	50	43	13	67,654	133,161	180,991	1,612,018	.22	847,356		223,470
Buttons.....	6	6	6		19,457	25,628	10,488	278,093		234,496		181,496
Gloves.....	5	18	13	5	10,275	31,024	52,722	649,140		107,763		9,000
Notions (general line).....	10	19	14	5	23,175	47,372	76,107	474,025		331,508		7,200
Tailors' trimmings and supplies.....	5	13	10	3	14,747	29,137	47,674	210,700		173,588		26,783
Piece goods.....	66	209	176	33	386,120	714,043	877,107	19,457,292	2.62	17,682,960		5,313,694
Cotton goods.....	25	32	26	6	98,836	156,304	79,923	10,666,293		10,010,409		3,936,451
Linen.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Piece goods (general line).....	22	134	113	21	216,735	383,238	604,090	6,439,446		5,796,784		856,000
Silks and velvets.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Woolens and worsteds.....	16	41	35	6	68,720	171,147	189,094	2,206,632		1,829,773		502,943
Shoes and other footwear.....	22	202	167	35	412,314	728,943	899,870	8,186,411	1.10	7,183,229	5,000	
Electrical.....	48	948	788	160	1,672,762	3,108,453	1,656,763	29,533,865	3.98	27,169,613	5,600	18,584,915
Electrical goods (including appliances).....	20	505	431	74	815,520	1,560,168	717,125	19,897,342	2.63	19,011,190	2,000	12,819,207
Electrical merchandise (general line).....	16	265	206	59	529,544	1,077,888	532,622	18,849,745		18,577,872	2,000	12,819,207
Electrical appliances.....	4	240	225	15	285,976	482,280	184,603	1,047,697		433,318		
Electrical equipment and supplies.....	15	142	123	19	239,993	404,141	243,044	2,432,788	.33	2,083,662	3,600	435,103
Radios and radio equipment.....	13	301	234	67	617,239	1,144,144	696,594	7,203,735	.97	6,074,761		309,000

See footnotes at end of table.

WHOLESALE DISTRIBUTION—MARYLAND: 1929

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUSTRIAL CONSUM- ERS
		Total	Male	Female				Amount	Per cent of total			
<b>THE STATE—Continued</b>												
Farm products (not elsewhere specified).....	137	319	270	43	\$407,931	\$1,072,450	\$2,802,645	\$32,984,397	4.45	\$17,438,855	\$15,700	\$9,178,190
Cotton.....	3	2	1	1	1,530	3,957	70	276,602	.04	55,602		237,875
Flowers and nursery stock.....	5	30	31	8	89,940	130,737	20,470	755,164	.10	752,464		
Grain.....	35	107	87	20	158,746	320,544	2,118,317	15,433,973	2.08	7,610,178		600,000
Hides, skins, and furs.....	13	20	27	2	41,576	81,735	93,428	1,424,136	.10	915,116		522,992
Furs (raw).....	7	20	10	1	26,128	48,845	32,703	765,557		697,557		280,433
Hides and skins.....	6	9	8	1	15,448	32,890	60,725	658,579		217,559		242,559
Horses and mules.....	2	(x)	(x)		(x)	(x)		(x)	(x)	(x)		
Livestock (other than horses and mules).....	47	53	51	2	33,353	125,724	45,469	2,256,769	.30	151,821	15,700	
Tobacco (leaf).....	23	57	51	6	80,502	202,750	392,242	4,697,469	1.31	5,268,422		6,175,963
Wool and mohair.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Other farm products (not elsewhere classified).....	7	14	12	2	14,384	25,391	35,659	187,500	.02			
Farm supplies (except machinery and equipment).....	45	424	358	66	718,088	1,716,293	1,528,577	36,053,949	4.86	5,380,998	428,715	2,745,528
Farm supplies (except feed and ferti- lizer).....	6	72	59	13	121,008	384,249	409,274	2,605,069	.35	473,373		
Feed.....	26	150	129	21	190,540	399,971	313,743	19,762,844	2.67	2,242,552	425,715	2,000
Feed (exclusively).....	4	41	32	9	63,146	113,678	177,084	1,971,233		625,000	80,000	2,000
Hay, grain, and feed.....	22	109	97	12	127,394	286,293	136,659	17,791,611		1,617,552	345,715	
Fertilizer and fertilizer materials.....	13	202	170	32	405,950	932,073	805,560	13,685,436	1.84	3,165,073	3,000	2,743,526
Food products (not elsewhere specified).....	489	4,807	3,613	1,294	4,808,986	11,006,147	2,084,364	124,380,328	16.78	93,220,870	1,428,499	
Confectionery and soft drinks.....	48	441	390	42	762,573	2,500,071	387,688	11,076,991	1.53	10,816,837	10,600	
Confectionery and soft drinks (gen- eral line).....	3	113	107	6	250,306	1,608,972	76,766	7,277,863		7,226,448		
Confectionery.....	41	254	221	33	372,455	586,404	302,949	3,756,394		3,134,253	10,009	
Soft drinks.....	4	74	71	3	133,752	313,695	7,973	642,734		456,136		
Dairy products.....	20	269	244	25	351,313	1,022,643	101,284	4,764,346	.64	3,082,139	251,311	
Butter and cheese.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Cheese.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dairy products (general line).....	11	100	95	5	274,650	849,330	43,674	3,113,911		1,746,596	216,130	
Ice cream.....	5	208	23	18	31,179	60,325	9,174	290,849		132,600	35,181	
Poultry and poultry products.....	44	96	86	10	105,724	202,833	33,563	5,150,008	.69	3,646,410	58,400	
Eggs.....	8	4	3	1	3,585	12,926	260	312,587		261,190		
Poultry.....	8	20	18	2	20,098	43,110	5,358	836,200		545,673		
Poultry and poultry products (gen- eral line).....	28	72	65	7	81,141	206,707	27,045	4,001,215		2,389,547	58,490	
Dairy and poultry products.....	34	77	65	12	86,135	196,424	208,634	9,694,876	1.31	7,651,439	67,727	
Fish and sea foods.....	148	2,278	1,301	977	1,108,031	2,029,202	191,246	13,125,268	1.77	7,875,390	578,632	
Fish and sea foods (fresh and cured).....	62	670	516	163	646,554	1,251,593	153,377	10,118,774		7,344,670	577,659	
Fish and sea foods (fresh).....	86	1,600	785	814	461,477	777,608	37,869	3,006,494		630,820	978	
Fruits and vegetables (fresh).....	160	703	596	107	1,132,247	2,127,328	277,028	46,750,329	6.31	30,753,903	324,080	
Fruits.....	21	76	60	16	139,889	243,087	9,771	9,932,470		7,375,483	22,298	
Fruits and vegetables (general line).....	99	447	380	67	709,339	1,367,905	190,384	28,673,560		16,479,349	284,812	
Produce.....	27	116	99	17	201,710	363,480	42,195	5,615,459		4,927,707	17,000	
Vegetables.....	13	64	57	7	81,309	162,856	34,678	2,528,834		1,970,364		
Meats and meat products.....	35	943	822	121	1,262,963	2,868,646	864,921	33,228,508	4.48	29,403,752	137,650	
Meats (cured).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Meats (fresh).....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Meats and meat products (general line).....	14	115	101	14	138,025	312,505	30,677	4,638,093		2,892,689	85,650	
Meats and provisions.....	12	810	703	107	1,107,626	2,500,320	823,374	27,877,720		25,914,811		
Forest products (except lumber).....	11	83	81	2	76,728	152,494	78,966	879,160	.12	577,815	7,500	25,000
Boxes, shooks, and cooperage.....	3	31	30	1	32,389	42,175	15,100	257,912	.04	188,705	7,500	25,000
Logs, railroad ties, piles, etc.....	5	33	33		14,369	41,589	15,599	309,582	.04	147,082		
Other forest products.....	3	19	18	1	29,970	68,720	48,267	311,666	.04	242,028		
Furniture and house furnishings.....	57	369	294	75	667,672	1,274,864	1,805,731	8,900,171	1.20	7,961,687	20,000	66,548
Furniture.....	18	95	78	17	227,925	401,134	174,449	2,044,432	.36	2,416,633	20,000	36,254
House furnishings.....	39	274	216	58	439,747	873,730	1,131,282	6,255,730	.84	5,644,954		
Art goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Brooms and brushes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
China, glassware, and crockery.....	15	80	61	19	87,268	149,191	172,408	1,676,825		1,507,116	20,000	36,254
Curtains and draperies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Floor coverings.....	8	81	70	11	180,164	314,403	690,259	2,753,168		2,734,377		
House furnishings (general line).....	7	80	63	26	129,541	345,655	229,645	1,343,703		932,830		
Household supplies.....	4	14	12	2	35,334	48,312	30,051	325,031		320,631		
Pictures and picture frames.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		

See footnotes at end of table.

## CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYERS (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUSTRIAL CONSUM- ERS
		Total	Male	Fe- male				Amount	Per cent of total			
<b>THE STATE—Continued</b>												
Groceries and food specialties.....	203	3,063	2,447	816	\$4,581,267	\$10,262,348	\$9,377,725	\$167,874,792	22.64	\$91,861,353	\$179,489	\$126,781
Groceries (general line).....	71	1,211	1,021	190	1,767,856	3,678,129	5,266,980	59,994,045	8.09	22,061,956	5,978	
Food and grocery specialties.....	132	1,852	1,426	426	2,813,411	6,584,219	4,110,745	107,880,747	14.55	69,799,387	173,511	126,781
Bakery products.....	10	174	104	10	266,886	741,540	66,501	2,769,115		66,169	30,060	
Beans (dried).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Canned fruits and vegetables.....	10	45	34	11	82,500	145,500	44,777	10,762,009		2,850,321		
Canned goods (general line).....	13	74	55	19	173,413	332,435	240,462	16,556,587		4,421,606	800	
Canned sea food.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Cereals.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee.....	6	18	14	4	31,382	45,271	19,757	3,199,886		2,118,453	57,433	
Coffee, tea, and spices.....	6	36	22	14	60,900	127,815	89,250	552,917		309,072	18,970	
Delicatessen products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Extracts and spices.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour.....	11	63	55	8	107,347	282,397	140,407	3,213,173		995,153		
Flour and feed.....	3	8	8		6,438	15,456	10,290	147,583		77,374	14,534	
Soaps and soap powders.....	3	96	81	15	230,397	996,383	317,279	8,258,788		8,258,788		123,656
Sugar.....	11	70	61	9	135,789	641,767	1,240,409	40,484,766		39,417,179	40,279	
Other food and grocery specialties.....	53	640	473	167	907,827	1,935,633	703,485	15,365,801		10,256,826	10,535	3,125
Hardware.....	27	367	315	52	668,237	1,199,026	1,309,912	8,577,339	1.16	7,662,340	403,890	423,217
Hardware (general line).....	18	322	280	42	583,634	987,909	1,287,292	5,502,387	.75	4,949,388	403,890	423,217
Hardware (specialty).....	9	45	35	10	114,603	211,297	82,620	3,014,952	.41	2,712,952		
Builders' hardware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Heavy hardware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Shelf hardware.....	3	23	17	6	72,958	139,999	18,000	776,207		509,207		
Other hardware.....	3	9	8	1	14,019	25,084	24,620	132,545		127,545		
Iron and steel scrap and other waste materials.....	74	620	489	131	594,243	1,035,697	776,848	6,416,059	.87	4,600,331	12,089	1,861,861
Iron and steel scrap.....	12	139	133	6	188,091	369,850	429,503	2,856,936	.39	1,900,004	12,089	793,592
Junk and scrap.....	59	387	317	70	318,372	528,552	340,795	2,710,554	.37	1,887,188		225,600
Waste rubber, rags, and paper.....	3	94	39	55	87,780	137,295	15,550	842,869	.11	813,109		832,869
Jewelry and optical goods.....	13	76	58	18	117,937	294,471	255,470	1,423,801	.19	1,295,362	1,868	
Jewelry.....	9	51	38	13	82,843	212,110	230,015	1,179,167	.16	1,061,198	1,518	
Optical goods.....	4	25	20	5	35,094	82,361	25,455	244,634	.03	234,164	340	
Leather and leather goods (except gloves and shoes).....	16	46	37	9	59,318	130,127	462,246	1,376,412	.19	1,032,346	5,000	76,597
Leather and leather belting.....	6	15	11	4	15,737	38,129	130,495	353,688	.05	252,180	5,000	76,497
Shoe findings and cut stock.....	9	31	26	5	43,581	91,998	331,751	1,022,724	.14	780,166		166
Lumber and building materials (other than metal).....	94	1,484	1,375	119	2,355,861	5,425,691	2,971,300	33,174,670	4.47	26,025,692	457,605	3,203,712
Construction and building materials (other than metal and wood).....	48	973	864	59	1,301,499	3,605,698	871,959	16,980,784	2.29	15,992,304	448,163	1,567,607
Asbestos products.....	3	76	64	12	172,802	327,746	27,945	1,414,473		1,125,603		
Brick and tile.....	8	29	22	7	58,956	132,611	149,751	2,727,229		2,668,978		196,562
Building stone.....	3	17	16	1	27,752	39,864	3,684	301,370		255,974		
Cement.....	4	82	29	3	83,338	160,538	6,917	1,805,718		1,805,718		4,060
Glass.....	5	195	182	13	264,956	396,527	349,598	1,471,407		1,423,247	5,402	84,206
Lime, plaster, etc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Roofing materials (non-metallic).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Sand, gravel, and crushed stone.....	6	334	332	2	411,862	1,786,943	108,325	2,955,618		2,690,281		
Other building materials.....	16	218	199	19	340,532	700,562	196,106	5,938,414		5,604,790	342,701	1,063,071
Lumber and millwork.....	46	571	511	60	964,162	1,819,993	2,099,341	16,193,886	2.18	10,123,298	9,442	1,630,105
Lumber.....	36	386	345	41	715,278	1,408,701	1,656,532	13,843,257		7,960,362	9,442	1,470,105
Lumber and millwork.....	5	21	18	3	25,590	41,342	68,761	925,884		903,884		160,000
Millwork.....	5	104	148	16	223,294	369,890	374,048	1,424,745		1,259,052		
Machinery, equipment, and supplies (ex- cept electrical).....	163	1,366	1,091	275	2,547,810	4,523,693	3,145,634	27,497,281	3.71	22,667,010	266,668	10,313,229
Commercial equipment and supplies.....	29	199	163	36	356,872	548,117	268,951	2,612,538	.35	2,293,878	51,887	130,722
Butchers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Filling station equipment and supplies.....	5	11	8	3	21,454	34,612	627	499,594		488,594		92,111
Hotel and restaurant equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Office equipment and supplies (other than furniture).....	6	46	30	16	77,664	96,231	14,907	409,037		261,665		6,820
Soda fountain equipment and supplies.....	3	31	28	3	64,852	108,939	20,909	625,248		511,769		
Store equipment and supplies (general line).....	11	74	71	3	151,256	216,867	63,768	691,460		556,467	51,887	31,491
Construction equipment and supplies.....	9	39	30	9	77,994	141,239	49,680	1,158,705	.16	916,863		347,521
Farm machinery and equipment.....	8	186	152	34	334,811	722,044	614,669	3,162,275	.43	1,593,775	25,000	130,000
Manufacturing, mining, and drilling ma- chinery, equipment, and supplies.....	78	591	476	115	1,117,141	1,938,329	1,220,069	12,286,722	1.66	10,051,111	100,247	5,014,438
Conveyor and hoisting machinery.....	5	18	16	2	66,798	89,531	1,934	487,553		280,362		110,547
Mechanical rubber goods.....	3	17	14	3	47,843	73,472	23,631	299,399		171,425		
Power-house equipment.....	4	7	4	3	16,648	29,683		309,323		258,303		221,486
Printers' and lithographers' supplies.....	6	39	32	7	104,370	196,930	98,511	740,309		409,382		324,158
Pumps, pump parts, and supplies.....	5	13	7	6	13,550	25,691	21,610	274,721		256,481	5,560	67,800
Other industrial machinery, equip- ment and supplies.....	42	378	307	71	666,004	1,187,076	883,555	7,932,219		6,888,791	128,113	3,585,087

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUSTRIAL CONSUM- ERS
		Total	Male	Fe- male				Amount	Per cent of total			
<b>THE STATE—Continued</b>												
Machinery, equipment, and supplies— Continued.												
Professional equipment and supplies.....	7	76	60	16	\$121,544	\$235,718	\$163,733	\$783,924	0.10	\$633,290	-----	-----
Service equipment and supplies.....	22	218	165	53	420,994	713,223	595,303	3,844,833	.62	3,661,843	-----	\$2,067,844
Barber and beauty parlor equipment and supplies.....	6	21	14	7	25,702	50,100	63,863	182,497	-----	88,819	-----	-----
Fire-protection equipment.....	4	19	16	3	15,568	34,133	307	40,412	-----	19,005	-----	2,000
Laundry equipment and supplies.....	3	19	14	5	87,038	162,363	84,876	930,629	-----	930,629	-----	850,436
Plumbers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Service equipment and supplies (gen- eral line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Undertakers' supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Upholsterers' supplies.....	4	75	62	13	144,892	244,485	215,189	1,550,967	-----	1,543,906	-----	1,215,408
Transportation equipment and supplies.....	10	57	45	12	118,454	225,323	233,229	3,648,284	.49	3,516,250	\$29,534	2,022,704
Railroad equipment and supplies.....	4	4	1	3	4,880	16,083	-----	2,081,003	-----	2,081,003	-----	1,921,063
Ship equipment and supplies.....	6	53	44	9	113,574	209,230	233,220	1,567,281	-----	1,435,247	20,534	101,701
Metals and minerals (except petroleum and scrap).....	83	508	412	96	1,183,028	2,260,428	1,109,292	56,632,974	7.64	54,223,259	241,481	38,103,308
Coal.....	41	181	148	33	455,822	820,899	31,471	13,835,567	1.87	13,042,427	124,395	3,322,008
Coal (general line).....	11	42	33	9	67,768	151,097	11,807	1,799,874	-----	1,678,633	124,395	421,098
Coal (anthracite).....	6	13	8	5	36,465	75,003	500	4,392,994	-----	4,343,645	-----	-----
Coal (bituminous).....	18	90	76	14	300,984	516,658	15,044	7,082,085	-----	6,615,508	-----	2,519,869
Coal and coke.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Fuel.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Iron and steel (except scrap).....	27	180	149	31	387,501	660,116	613,399	29,260,530	3.95	27,854,981	-----	25,534,800
Iron and steel (except scrap).....	7	48	43	5	89,230	156,681	214,893	1,176,292	-----	471,854	-----	150,000
Iron and steel products (not elsewhere classified).....	20	132	106	26	298,271	503,435	398,506	28,084,238	-----	27,383,127	-----	25,384,800
Metals and metal work (other than iron and steel).....	15	147	115	32	339,705	773,411	404,422	13,536,877	1.82	13,325,851	117,086	10,250,900
Brass and brass products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Lead and zinc.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Sheet-metal products.....	5	27	19	8	83,218	147,237	-----	7,804,757	-----	7,714,409	-----	7,470,159
Other metals and metal work.....	6	90	74	16	198,336	406,339	269,618	2,311,351	-----	2,208,621	20,482	980,349
Paper and paper products.....	64	587	445	142	1,083,713	2,180,003	1,532,148	16,424,566	2.22	15,052,631	10,000	3,481,621
Paper and paper products (general line).....	27	243	162	81	496,571	900,412	565,187	9,492,618	1.28	9,409,287	10,000	1,933,461
Paper and paper products (specialty, other than specified).....	18	229	186	43	443,632	806,130	789,902	5,445,519	.74	4,347,229	-----	1,440,247
Paper.....	10	197	158	39	388,601	759,397	725,153	4,546,593	-----	3,664,732	-----	1,200,000
Wrapping paper and paper bags.....	5	27	25	2	40,521	60,236	55,555	378,269	-----	328,351	-----	10,000
Other paper products.....	3	6	3	2	14,510	70,497	9,194	520,657	-----	354,140	-----	239,247
Stationery and stationery supplies.....	12	46	37	9	56,221	97,994	47,039	605,507	.08	587,507	-----	98,613
Wall paper.....	7	69	60	9	86,989	256,467	130,020	880,922	.12	708,608	-----	-----
Petroleum and petroleum products.....	180	1,807	1,208	99	2,503,020	7,433,587	3,122,515	38,675,237	5.22	13,604,120	118,169	894,983
Gasoline and oil.....	13	55	45	10	115,327	543,675	716,062	2,822,871	.38	2,133,049	-----	109,437
Gasoline and naphthas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Lubricating oils and greases.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Petroleum and petroleum products (gen- eral line).....	158	1,110	1,063	47	2,176,381	6,284,100	1,763,985	31,070,647	4.19	7,324,435	118,169	565,380
Plumbing and heating equipment and sup- plies.....	53	492	420	72	908,286	1,697,108	1,167,266	9,866,811	1.33	7,740,076	2,073	692,738
Plumbing equipment and supplies.....	41	383	327	56	712,994	1,338,407	1,070,640	8,251,243	1.11	7,132,686	2,073	671,378
Heating equipment and supplies.....	12	109	93	16	190,292	358,701	96,620	1,615,568	.22	616,390	-----	21,360
Tobacco and tobacco products (except leaf).....	33	284	200	24	437,366	739,324	628,181	17,172,783	2.32	11,380,454	177,138	-----
Cigars.....	6	39	38	1	57,031	97,232	21,843	1,471,554	.20	1,412,201	-----	-----
Cigars, cigarettes, and tobacco.....	27	245	222	23	379,435	642,092	606,333	15,701,229	2.12	9,948,183	177,138	-----
All other.....	54	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers.....	9	100	75	25	127,491	225,387	149,508	807,311	.12	556,028	300	(x)
Oils and greases (animal and vegetable).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	20	357	138	219	293,335	568,025	335,247	4,878,990	.66	3,847,170	56,779	2,022,377
Bags and bagging.....	3	29	21	8	20,312	82,025	35,997	269,353	-----	188,803	-----	112,451
Cordage and twine.....	4	29	22	7	57,430	101,184	61,339	1,111,377	-----	760,343	6,779	-----
Textiles and textile materials, other than dry goods (general line).....	4	23	20	3	47,807	104,363	87,300	947,199	-----	825,461	-----	688,051
Yarn.....	3	7	6	1	9,249	20,618	17,778	202,740	-----	202,490	-----	24,248
Other textiles (exclusive of dry goods).....	6	269	66	203	158,537	259,835	132,832	2,348,321	-----	1,894,073	50,000	2,097,627
Miscellaneous kinds of business.....	22	107	87	20	142,542	266,155	102,941	3,166,256	.43	602,032	347,499	20,381
Advertising goods.....	6	17	14	3	30,270	38,628	1,500	221,830	-----	78,443	-----	-----
Flour, feed, and coal.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Ice.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Novelties.....	5	22	16	6	38,024	77,141	63,465	246,708	-----	219,884	-----	13,499
Smokers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Miscellaneous kinds of business (other than specified).....	7	33	23	10	44,338	99,744	14,395	2,434,197	-----	303,705	334,000	20,381

See footnotes at end of table.



## CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued  
 [An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
<b>BALTIMORE</b>												
Total.....	1,589	18,465	15,042	3,423	\$29,350,807	\$82,532,488	\$45,118,911	\$651,095,982	100.00	\$494,422,016	\$9,938,983	\$97,048,252
Wholesalers only.....	963	13,058	10,593	2,465	19,252,551	40,208,694	33,143,803	318,522,580	48.92	241,804,433	5,306,592	28,801,047
All other types.....	626	5,407	4,449	958	10,098,356	22,233,794	11,975,108	332,573,402	51.08	252,617,582	1,332,421	68,247,205
Amusement and sporting goods.....	18	165	109	56	103,707	494,503	194,034	2,345,490	.30	2,080,843	28,698	5,000
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	9	139	87	52	170,913	425,477	178,022	2,140,584	.33	1,977,593	15,098	5,000
Cameras and motion-picture equipment and supplies.....	9	26	22	4	22,794	69,026	16,012	198,915	.03	103,250	13,000	-----
Automotive.....	34	748	648	100	1,465,536	2,596,305	1,051,286	13,730,524	2.11	8,305,121	2,067,420	51,514
Automobiles and other motor vehicles.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	14	329	274	55	553,594	993,921	706,478	4,701,253	.72	3,363,613	293,000	51,128
Automobile parts (new and used).....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes.....	9	133	116	17	335,183	635,583	458,846	4,120,056	.63	3,977,775	27,850	386
Chemicals, drugs, and allied products.....	56	918	696	222	1,328,822	2,235,174	3,545,040	16,219,015	2.40	15,085,001	3,012	2,723,102
Chemicals.....	13	47	38	9	98,770	180,334	51,050	4,126,843	.63	3,943,318	-----	1,000,000
Drugs and drug sundries (general line).....	16	657	469	188	1,000,850	1,640,456	1,505,168	9,065,511	1.48	9,022,856	-----	54,958
Drugs and drug sundries (specialty).....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	14	111	104	7	149,300	254,725	211,855	1,070,392	.16	935,200	3,912	518,401
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	241	2,654	2,162	492	3,652,005	8,227,560	7,233,033	77,070,447	11.84	72,233,943	904,322	5,560,957
Clothing and furnishings (other than millinery and footwear).....	90	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (general line).....	23	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (specialty, other than specialty).....	8	41	37	4	68,652	141,331	119,715	1,172,891	.18	1,000,040	-----	-----
Millinery and millinery supplies.....	6	93	66	27	120,644	183,832	30,875	967,892	.15	943,194	-----	-----
Notions.....	26	56	43	13	67,654	133,161	186,991	1,612,018	.25	847,355	-----	223,476
Piece goods.....	66	209	176	33	386,120	714,043	877,107	19,457,292	2.99	17,682,966	-----	5,313,004
Shoes and other footwear.....	22	202	167	35	412,314	728,943	899,870	8,180,411	1.20	7,183,220	5,000	-----
Electrical.....	46	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical goods (including appliances).....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies.....	15	142	123	19	299,993	404,141	243,044	2,432,788	.37	2,039,002	3,000	435,108
Radios and radio equipment.....	13	301	234	67	617,230	1,144,144	696,504	7,203,735	1.11	6,074,761	-----	300,000
Refrigerators (electric).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	51	188	149	39	372,914	822,634	2,002,917	28,185,166	4.33	17,118,305	-----	9,178,100
Cotton.....	3	2	1	1	1,530	3,957	70	276,602	.04	55,002	-----	237,875
Flowers and nursery stock.....	4	39	31	8	89,940	129,537	20,460	753,964	.12	752,464	-----	-----
Grain.....	17	55	37	18	114,072	220,436	2,071,541	13,550,513	2.08	7,411,449	-----	699,000
Hides, skins, and furs.....	8	28	26	2	41,001	79,400	99,268	1,352,717	.21	915,116	-----	622,002
Horses and mules.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco (leaf).....	13	34	28	6	74,587	178,380	351,279	9,122,320	1.40	5,268,422	-----	6,176,993
Wool and mohair.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	27	371	309	62	658,062	1,610,072	1,465,811	20,590,971	3.16	5,001,025	388,757	2,743,520
Food products (not elsewhere specified).....	266	2,656	2,267	389	3,729,179	8,804,212	1,755,915	106,611,901	16.37	87,374,461	1,143,548	-----
Confectionery and soft drinks.....	27	378	343	35	685,725	2,300,353	274,505	10,512,939	1.61	10,038,515	10,600	-----
Dairy products.....	9	170	154	16	184,770	560,399	85,962	3,602,042	.55	2,406,080	101,310	-----
Cheese.....	3	20	20	-----	30,236	77,262	47,436	1,084,254	-----	943,011	-----	-----
Dairy products (general line).....	6	150	134	16	154,534	483,147	38,526	2,518,388	-----	1,463,309	101,310	-----
Poultry and poultry products.....	22	70	62	8	86,527	211,466	26,781	4,205,492	.65	3,638,340	37,000	-----
Dairy and poultry products.....	13	52	47	5	75,356	151,039	208,429	9,063,980	1.39	7,604,510	60,000	-----
Fish and sea foods.....	53	572	439	133	590,002	1,184,232	154,992	9,727,818	1.50	7,678,363	678,632	-----
Fruits and vegetables (fresh).....	118	588	502	86	987,182	1,785,802	236,161	40,241,280	6.18	20,589,054	313,898	-----
Fruits.....	15	50	44	6	131,144	225,710	7,221	9,462,470	-----	7,015,483	22,268	-----
Fruits and vegetables (general line).....	73	370	313	57	583,131	1,062,519	153,002	22,933,345	-----	15,083,750	274,030	-----
Produce.....	17	104	88	16	101,598	334,717	40,660	5,206,637	-----	4,919,457	17,000	-----
Vegetables.....	13	64	57	7	81,300	162,856	34,078	2,528,834	-----	1,970,304	-----	-----
Meats and meat products.....	24	826	720	106	1,119,587	2,550,271	774,085	29,257,744	4.49	26,418,681	52,000	-----
Meats (cured).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Meats (fresh).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Meats and meat products (general line).....	10	72	63	9	94,857	178,384	16,469	3,685,448	-----	2,175,055	-----	-----
Meats and provisions.....	8	741	644	97	1,011,168	2,341,153	748,596	24,962,351	-----	23,761,374	-----	-----
Forest products (except lumber).....	6	50	48	2	62,359	119,895	63,397	569,578	.09	430,733	7,500	25,000
Boxes, shooks, and cooperage.....	3	31	30	1	32,389	42,175	15,100	257,912	.04	188,705	7,500	25,000
Other forest products.....	3	19	18	1	28,970	88,720	48,297	311,666	.05	242,028	-----	-----
Furniture and house furnishings.....	55	300	285	75	665,294	1,266,474	1,266,731	8,868,019	1.36	7,939,035	20,000	56,543
Furniture.....	17	92	75	17	226,525	395,134	167,949	2,620,432	.40	2,402,233	-----	20,294
House furnishings.....	38	208	210	58	438,769	871,340	1,128,782	6,247,587	.96	5,536,802	-----	30,254
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	148	2,483	1,945	538	3,786,394	8,640,797	7,795,279	141,676,006	21.70	85,319,042	82,796	120,781
Groceries (general line).....	43	820	689	131	1,272,212	2,722,506	3,907,043	50,389,829	7.74	16,523,275	978	-----
Food and grocery specialties.....	105	1,663	1,256	407	2,514,182	5,918,291	3,888,236	91,286,177	14.02	68,796,367	81,818	120,781
Bakery products.....	4	85	78	7	126,039	377,879	39,235	1,481,235	-----	66,169	-----	-----
Canned fruits and vegetables.....	7	17	13	4	35,945	59,662	24,777	3,160,321	-----	2,850,321	-----	-----
Other food and grocery specialties.....	94	1,561	1,165	396	2,351,298	5,480,750	3,824,224	86,654,021	-----	65,879,877	59,978	120,781

See footnotes at end of table.



WHOLESALE DISTRIBUTION—MARYLAND: 1929

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
<b>BALTIMORE—Continued</b>												
Hardware.....	21	258	221	37	\$511,007	\$902,149	\$784,234	\$6,696,034	1.03	\$6,234,363	\$251,730	\$393,217
Hardware (general line).....	12	213	186	27	390,404	690,852	701,014	3,081,082	.57	3,521,411	251,736	393,217
Hardware (specialty).....	9	45	35	10	114,603	211,297	82,620	3,014,952	.46	2,712,952	-----	-----
Iron and steel scrap and other waste materials.....	58	574	444	130	542,797	894,816	740,662	5,825,047	.89	4,503,791	12,089	1,851,961
Iron and steel scrap.....	8	117	112	5	151,510	256,037	406,815	2,379,251	.36	1,825,094	12,089	793,592
Junk and scrap.....	47	363	293	70	303,507	501,484	318,297	2,602,927	.40	1,805,618	-----	225,500
Waste rubber, rags, and paper.....	3	94	39	55	87,780	137,295	15,550	842,899	.13	813,109	-----	832,869
Jewelry and optical goods.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Leather and leather goods (except gloves and shoes).....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	79	1,379	1,267	112	2,153,343	5,058,905	2,829,007	20,934,279	4.60	24,117,563	457,005	3,151,928
Construction and building materials (other than metal and wood).....	43	854	797	57	1,291,208	3,412,303	859,481	15,748,795	2.42	14,897,812	448,163	1,567,607
Sand, gravel, and crushed stone.....	3	313	311	2	384,317	1,719,865	103,827	2,726,490	-----	2,592,281	-----	-----
Other building materials.....	40	541	486	55	906,891	1,692,498	755,654	13,022,305	-----	12,305,531	448,163	1,567,607
Lumber and millwork.....	36	525	470	55	862,135	1,646,602	1,970,126	14,185,484	2.18	9,249,751	9,442	1,584,321
Machinery, equipment, and supplies (except electrical).....	150	1,310	1,044	266	2,448,403	4,368,010	3,084,369	20,451,334	4.06	21,965,008	239,399	9,963,229
Commercial equipment and supplies.....	28	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Construction equipment and supplies.....	9	39	30	9	77,994	141,239	49,680	1,168,705	.18	916,863	-----	347,521
Farm machinery and equipment.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	74	568	457	111	1,060,334	1,844,124	1,178,804	11,596,510	1.78	9,420,107	132,978	5,264,438
Professional equipment and supplies.....	7	70	60	10	121,544	235,718	163,733	788,924	.12	633,290	-----	-----
Service equipment and supplies.....	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Transportation equipment and supplies.....	10	57	45	12	118,454	225,323	233,229	3,048,284	.50	3,516,250	29,634	2,022,704
Metals and minerals (except petroleum and scrap).....	82	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	62	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	30	813	723	90	1,613,067	4,800,554	2,266,931	23,605,810	3.63	10,299,023	118,169	475,657
Gasoline and oil.....	4	27	19	8	74,416	416,397	630,916	1,845,265	.28	1,420,180	-----	109,437
Gasoline and naphthas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lubricating oils and greases.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products (general line).....	17	644	604	40	1,327,339	3,778,435	993,547	16,978,826	2.61	4,733,407	118,169	146,054
Plumbing and heating equipment and supplies.....	50	478	407	71	883,093	1,659,628	1,099,722	9,532,401	1.46	7,584,399	2,073	692,738
Plumbing equipment and supplies.....	38	369	314	55	693,401	1,300,927	1,003,102	7,916,833	1.21	6,968,009	2,073	671,378
Plumbing and heating equipment and supplies (general line).....	25	309	275	34	569,260	1,091,538	870,431	6,077,602	-----	5,462,735	2,000	541,740
Other plumbing and heating equipment and supplies.....	13	60	39	21	124,141	209,359	123,671	1,839,231	-----	1,505,271	73	129,638
Heating equipment and supplies.....	12	109	93	16	190,292	358,701	96,620	1,615,598	.25	616,390	-----	21,360
Tobacco and tobacco products (except leaf).....	28	269	245	24	414,460	697,239	601,137	16,194,560	2.49	10,617,173	170,736	-----
All other.....	49	714	400	305	846,427	1,637,141	1,295,699	12,810,748	1.97	8,859,575	386,278	3,843,163

CITIES OF 20,000 TO 50,000 POPULATION

<b>CUMBERLAND (pop. 37,747)</b> .....	52	442	394	48	\$691,080	\$1,327,603	\$958,177	\$12,597,418	100.00	\$8,228,716	\$217,202	\$453,784
Food products (not elsewhere specified).....	14	130	110	20	185,722	333,594	77,034	3,464,994	27.51	3,136,520	162,581	-----
Groceries and food specialties.....	10	123	112	11	215,814	433,713	389,917	5,190,280	41.20	2,691,859	3,000	-----
Lumber and building materials (other than metal).....	8	58	54	4	87,182	137,552	97,849	757,919	6.02	599,798	-----	51,784
Petroleum and petroleum products.....	3	32	32	-----	59,482	129,721	43,274	819,375	6.50	-----	-----	-----
All other.....	17	99	86	13	145,930	293,023	351,103	2,364,850	18.77	1,800,539	51,621	402,000
<b>HAGERSTOWN (pop. 30,861)</b> .....	52	473	434	39	768,467	1,653,005	1,119,549	25,655,958	100.00	5,136,769	68,870	173,845
Food products (not elsewhere specified).....	8	50	47	3	86,437	219,589	67,166	1,230,006	4.79	1,015,235	-----	-----
Groceries and food specialties.....	10	99	91	8	160,456	333,379	295,212	3,205,143	12.49	1,283,991	22,039	-----
Iron and steel scrap and other waste material.....	3	17	16	1	32,076	109,000	13,578	488,523	1.79	76,200	-----	-----
Lumber and building materials (other than metal).....	5	39	36	3	93,746	174,142	42,184	2,319,397	9.04	1,245,331	-----	-----
Machinery, equipment, and supplies (except electrical).....	3	33	28	5	42,600	61,778	15,000	325,741	1.27	71,000	-----	-----
Petroleum and petroleum products.....	8	85	84	1	143,035	339,670	89,806	1,717,039	4.79	523,301	-----	173,545
All other.....	15	160	132	18	208,117	415,399	595,693	16,400,109	63.93	921,701	46,831	100

CITIES OF 5,000 TO 20,000 POPULATION<sup>1</sup>

<b>ANNAPOLIS (pop. 12,531)</b> .....	6	25	23	2	\$26,102	\$99,464	\$35,114	\$612,307	-----	\$42,743	-----	-----
<b>CAMBRIDGE (pop. 8,644)</b> .....	25	413	244	169	129,779	281,824	132,177	1,740,065	-----	468,739	-----	-----
<b>FREDERICK (pop. 14,434)</b> .....	24	167	156	11	255,467	565,702	342,892	3,423,337	-----	1,442,876	\$14,184	\$10,067
<b>FROSTBURG (pop. 5,588)</b> .....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
<b>SALISBURY (pop. 10,997)</b> .....	18	135	123	12	211,716	630,807	217,513	3,574,365	-----	1,650,080	-----	48,735

<sup>1</sup> Includes 5 establishments handling milk and cream showing net sales of \$921,285.

<sup>2</sup> Also includes establishments in additional trades as follows: Bakers' equipment and supplies, 2; bottles and bottling equipment, 2; machine tools, 2; power engines, 2; textile machinery and equipment, 2; and 1 each handling canning machinery, jewelers' equipment and supplies, and welding equipment. Complete data for these establishments must be withheld to avoid individual disclosures.

<sup>3</sup> No wholesale reports were received from the city of Takoma Park, and hence it is not listed separately.

CENSUS OF DISTRIBUTION

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) in column indicates the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
<b>THE STATE</b>													
Total.....	2,206	22,468	17,990	4,478	\$33,065,486	\$70,909,918	\$49,522,486	\$741,387,043	\$516,564,583	69.68	\$7,306,331	\$97,521,402	\$339,523
Wholesalers only.....	1,220	15,700	12,432	3,268	21,350,458	44,578,889	30,312,389	348,387,631	250,212,211	73.54	5,804,682	20,247,006	283,472
Service wholesalers.....	1,176	15,370	12,086	3,284	20,669,420	43,378,451	35,292,676	330,700,548	240,785,130	73.53	5,553,003	20,721,091	288,861
Exporters.....	6	21	16	5	64,585	325,753	335,932	4,052,341	1,403,473	28.34			523,300
Importers.....	5	54	37	17	87,961	170,842	171,875	801,219	498,755	62.25			160,243
Wholesale merchants <sup>1</sup> .....	1,165	15,295	12,033	3,262	20,516,874	42,881,856	34,584,868	333,946,988	247,882,902	74.23	5,553,003	20,721,091	266,649
Limited function wholesalers.....	15	40	37	3	40,216	71,135	80,954	2,080,180	580,502	28.34	91,667	34,285	138,678
Cash and carry.....	5	11	11		13,594	25,863	63,424	1,467,195	188,000	11.45	77,000		203,439
Drop shippers.....	4	6	5	1	6,355	13,857		413,102	413,102	100.00		34,285	103,275
Wagon distributors.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Warehouses (distributing).....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Supply and machinery distributors.....	38	380	300	71	640,822	1,129,303	938,760	6,006,903	5,837,579	88.36	159,952	2,401,060	173,865
Bulk tank stations.....	148	948	905	43	1,905,715	5,654,171	1,210,653	25,162,447	3,012,078	15.55	118,169	517,874	170,016
Chain store warehouses <sup>2</sup> .....	7	163	122	41	312,588	708,803	710,464	29,954,663	152,321	51	20,217		4,279,237
District and general sales offices.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Manufacturers' sales branches.....	212	3,601	3,000	601	6,671,815	14,741,267	8,406,462	176,188,470	160,164,701	90.91	501,212	50,820,402	831,677
Agents and brokers.....	434	1,340	1,045	295	2,321,665	4,170,965	2,158,461	147,732,377	94,140,705	63.72	692,913	17,336,180	340,397
Auction companies.....	11	40	38	2	90,741	171,550	35,075	6,486,403	4,125,446	63.60	316,000		589,673
Brokers.....	49	139	97	42	290,887	491,638	81,925	52,088,519	21,807,237	41.39	10,000	3,080,073	1,075,275
Commission merchants.....	89	435	353	82	704,717	1,224,291	1,439,449	35,018,065	22,700,988	64.85	320,450	3,034,095	363,401
Export agents.....	4	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Manufacturers' agents.....	240	588	443	145	905,978	1,717,931	462,378	41,547,754	37,045,400	89.16	40,454	7,037,845	173,115
Purchasing agents.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Selling agents.....	40	120	100	23	314,030	537,932	95,850	9,821,922	8,327,634	84.79	0,000	2,084,164	245,548
Assemblers and country buyers <sup>3</sup> .....	168	485	365	120	295,265	688,688	500,715	12,467,650	1,037,744	8.32	74,785		74,212
Assemblers.....	113	155	140	15	167,378	349,790	96,993	7,056,897	268,843	3.81	53,000		62,450
Country buyers on salary or commission.....	28	32	30	2	23,170	58,091	24,781	1,286,772	159,911	12.43	21,185		45,956
Cooperative marketing associations.....	7	41	28	13	59,171	121,973	8,626	2,623,129	40,921	1.50			374,732
Elevators (independent).....	4	12	11	1	16,622	39,840	300,265	856,423	540,674	63.13			214,105
Elevators (line).....	4	10	10		10,100	14,420	6,750	157,700	24,395	15.46			30,447
Packers and shippers.....	12	235	146	89	78,818	104,565	3,300	486,639	3,000	.62			40,553
Wholesaling manufacturers.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		

CITIES OF 100,000 POPULATION AND OVER

Baltimore.....	1,589	18,465	15,042	3,423	\$29,350,907	\$62,532,488	\$45,118,911	\$651,095,992	\$494,422,015	75.94	\$6,638,983	\$37,043,252	\$409,762
Wholesalers only.....	903	13,058	10,593	2,465	10,252,551	40,208,094	33,143,803	318,522,580	241,894,433	75.94	5,300,562	23,801,647	330,760
Service wholesalers.....	914	12,653	10,258	2,395	18,607,488	39,163,868	32,165,828	310,640,430	236,207,352	76.04	5,057,943	26,628,232	330,800
Exporters.....	6	21	16	5	64,585	325,753	335,932	4,952,341	1,403,473	28.34			523,300
Importers.....	5	54	37	17	87,961	170,842	171,875	801,219	498,755	62.25			160,243
Wholesale merchants <sup>1</sup> .....	903	12,578	10,205	2,373	18,458,942	38,667,273	31,458,021	304,880,870	234,306,124	76.85	5,057,943	26,628,232	337,637
Limited function wholesalers.....	14	39	36	3	30,991	69,106	80,954	1,780,180	280,502	16.26	91,667	31,705	127,155
Supply and machinery distributors.....	35	366	299	67	605,072	1,065,720	897,021	6,101,970	5,397,579	88.46	156,962	2,141,650	174,342
Bulk tank stations.....	12	485	450	35	1,073,602	3,203,646	452,633	11,362,961	1,308,020	11.52	118,169	98,548	940,913
Chain store warehouses <sup>2</sup> .....	7	163	122	41	312,588	708,803	710,464	29,954,663	152,321	51	20,217		4,279,237
District and general sales offices.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Manufacturers' sales branches.....	188	3,414	2,831	583	6,382,179	14,099,670	8,213,541	169,887,114	156,255,810	91.98	470,943	50,820,402	903,654
Agents and brokers.....	413	1,262	982	280	2,201,722	3,980,930	2,048,965	119,568,628	93,419,607	78.13	679,850	17,327,655	289,512
Auction companies.....	6	35	33	2	87,041	168,510	3,175	6,312,903	4,125,446	65.55	316,000		1,052,160
Brokers.....	43	107	71	36	229,541	418,063	81,775	29,732,011	21,732,237	73.04	10,000	3,080,073	891,907
Commission merchants.....	84	405	330	75	663,446	1,138,175	1,380,474	30,106,908	22,161,950	73.39	320,450	3,625,570	350,487
Export agents.....	4	7	7		13,700	26,117	43,775	2,133,895	125,000	5.86			533,473
Manufacturers' agents.....	237	582	438	144	899,468	1,702,743	438,607	41,422,459	37,012,400	89.35	27,400	7,037,848	174,778
Selling agents.....	39	126	103	23	308,526	529,322	91,850	9,750,422	8,262,634	84.74	0,000	2,984,164	250,010
Wholesaling manufacturers.....	3	72	54	18	105,104	206,737	182,742	915,361	865,301	94.54	37,233		305,120
All other.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)				

CITIES OF 20,000 TO 50,000 POPULATION

CUMBERLAND.....	52	442	394	48	\$991,030	\$1,327,603	\$958,177	\$12,597,418	\$8,228,716	65.32	\$217,202	\$453,784	
Wholesalers only.....	37	331	295	36	523,876	977,528	851,081	6,656,367	5,710,317	85.88	204,148	445,259	
All other types.....	15	111	99	12	167,204	350,075	107,096	5,941,051	2,512,399	42.29	13,054	8,525	
HAGERSTOWN.....	52	473	434	39	766,487	1,853,005	1,119,549	25,655,958	5,136,759	20.02	68,870	173,645	
Wholesalers only.....	37	311	283	28	501,644	1,075,951	996,404	8,018,308	3,255,696	40.60	68,870	100	
All other types.....	15	162	151	11	264,833	777,054	123,145	17,637,650	1,881,063	10.67		173,545	

<sup>1</sup> Includes 1 converter.  
<sup>2</sup> The total expenses for chain store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain store systems have so reported to the bureau.  
<sup>3</sup> Assemblers and country buyers not shown for cities but are included in "All other."

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE										BALTIMORE								
	Number of establishments	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS <sup>2</sup>			All other types <sup>3</sup>	Number of establishments	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types <sup>3</sup>
								Assemblers	Cooperative marketing associations	All other									
<b>Total</b> .....	<b>2,205</b>	<b>1,202</b>	<b>212</b>	<b>49</b>	<b>89</b>	<b>240</b>	<b>40</b>	<b>113</b>	<b>7</b>	<b>48</b>	<b>205</b>	<b>1,589</b>	<b>937</b>	<b>188</b>	<b>49</b>	<b>84</b>	<b>237</b>	<b>39</b>	<b>81</b>
Amusement and sporting goods.....	10	9	2			8						18	9	2			7		
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	10	7	2			1						9	7	2					
Cameras and motion-picture equipment and supplies.....	0	2				7						9	2				7		
Automotive.....	40	25	9			4	1				1	34	20	0			3	1	1
Automobiles and other motor vehicles.....	3	2	1									3	2	1					
Automotive equipment.....	18	13	1			3					1	14	10	1			2		1
Automobile parts (new and used).....	10	7	1			1	1					8	5	1			1	1	
Tires and tubes.....	9	3	6									9	3	6					
Chemicals, drugs, and allied products.....	57	32	10	2		8	4				1	56	31	10	2		8	4	1
Chemicals.....	13	4	5			1	3					13	4	5			1	3	
Drugs and drug sundries (general line).....	15	11	1			2					1	15	11	1			2		1
Drugs and drug sundries (specialty).....	14	7	1	2		3			1			13	6	1	2		3	1	
Paints, varnishes, lacquers and enamels.....	14	9	3			2						14	9	3			2		
Toilet articles and preparations.....	1	1										1	1						
Dry goods and apparel.....	244	143	11		3	74	7				6	241	140	11		3	74	7	6
Clothing and furnishings (other than millinery and footwear).....	91	61	4			23	1				2	90	60	4			23	1	2
Dry goods (general line).....	25	21	1			2					1	23	19	1			3		
Dry goods (specialty, other than specified).....	8	5				3						8	5						
Millinery and millinery supplies.....	6	6										6	6						
Notions.....	26	12	3			10					1	26	12	3			10		1
Piece goods.....	66	25	1		3	29	6				2	66	25	1		3	29	6	
Shoes and other footwear.....	22	13	2			7						22	13	2			7		
Electrical.....	48	25	12			10	1					46	23	12			10	1	
Electrical goods (including appliances).....	19	8	7			4						17	6	7			4		
Electrical equipment and supplies.....	15	6	4			4	1					15	6	4			4	1	
Radios and radio equipment.....	13	11				2						13	11				2		
Refrigerators (electric).....	1		1									1		1					
Farm products (not elsewhere specified).....	137	30		5	13		2	50	1	24	12	51	24		4	13		2	8
Cotton.....	3	3			1							3	3			1			
Flowers and nursery stock.....	5	3			2							4	2			2			
Grain.....	35	4		4	7			5	1	13	1	17	4		4				2
Hides, skins, and furs.....	13	7		1			2	3				8	6					2	2
Horses and mules.....	2											2							
Livestock (other than horses and mules).....	47	2						34		11	9	13	6			3			4
Tobacco (leaf).....	23	8			3			3				2	2						
Wool and mohair.....	2	2						5				2	2						
Other farm products.....	7	2										7	2						
Farm supplies (except machinery and equipment).....	45	23	8	6	2	1	1	4				27	17	3	4	2		1	
Farm supplies (except feed and fertilizer).....	6	3	3									2	2						
Feed.....	26	15	1	4	2			4				13	10		1	2			
Fertilizer and fertilizer materials.....	13	5	4	2		1	1					12	5	3	3			1	
Food products (not elsewhere specified).....	489	310	11	6	61	5		59	6	24	7	266	182	7	6	58	5		8
Confectionery and soft drinks.....	48	44	1			3						27	23	1			3		
Dairy products.....	20	16	3			1						9	7	1			1		
Poultry and poultry products.....	44	9		1	12			14	1	7		22	9		1	12			1
Dairy and poultry products.....	34	9			2	1		19		2	1	13	9		2		1		
Fish and sea foods.....	148	123		1	13					11		53	40		1	12			
Fruits and vegetables (fresh).....	160	87		1	34			24	5	4	5	118	79		1	32			6
Meats and meat products.....	35	22	7	3				2			1	24	15	5	3				1
Forest products (except lumber).....	11	9	1								1	6	4	1					
Boxes, shooks, and cooperage.....	3	3										3	3						
Logs, railroad ties, piles, etc.....	5	6																	
Other forest products.....	3	1										3	1	1					1
Furniture and house furnishings.....	57	22	10	1		21	3					55	20	10	7		21	3	
Furniture.....	18	4	7			6	1					17	3	7			6	1	
House furnishings.....	39	18	3	1		15	2					38	17	3	1		15	2	
General merchandise.....	2	2										1	1						
Groceries and food specialties.....	203	119	27	27	5	10	3				12	148	82	16	24	4	10	3	9
Groceries (general line).....	71	62	2	2	1	2					2	43	35	1	2	1	2		2
Food and grocery specialties.....	132	57	25	25	4	8	3				10	105	47	15	22	3	8	3	7
Hardware.....	27	19	4			4						21	13	4			4		
Hardware (general line).....	18	16	1			1						12	10	1			1		
Hardware (specialty).....	9	3	3			3						9	3	3			3		
Iron and steel scrap and other waste materials.....	74	73		1								58	57		1				
Iron and steel scrap.....	12	11		1								8	7						
Junk and scrap.....	59	59										47	47						
Waste rubber, rags, and paper.....	3	3										3	3						

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE									BALTIMORE									
	Number of establishments	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers, agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS <sup>2</sup>			All other types <sup>3</sup>	Number of establishments	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types <sup>3</sup>
								Assemblers	Cooperative marketing associations	All other									
Jewelry and optical goods.....	13	11	1			1						12	10	1			1		
Jewelry.....	9	8				1						9	8				1		
Optical goods.....	4	3	1									3	2	1					
Leather and leather goods (except gloves and shoes).....	15	15										13	13						
Leather and leather belting.....	6	6										6	6						
Shoe findings and cut stock.....	9	9										7	7						
Lumber and building materials (other than metal).....	04	07	10		4	0						79	56	9		3	9		2
Construction and building materials (other than metal and wood).....	48	30	10			8						43	26	9			8		
Lumber and mill work.....	46	37			4	1						36	30			3	1		2
Machinery, equipment and supplies (except electrical).....	163	71	38			46	8					156	67	36			46	7	
Commercial equipment and supplies.....	20	10	10			8	1					28	10	10			8		
Construction equipment and supplies.....	9	3	2			3	1					9	3	2			3	1	
Farm machinery and equipment.....	8	2	5			1	1					7	2	4			1	1	
Manufacturing, mining, and drilling machinery, equipment and supplies.....	78	20	16			20	4					74	26	15			20	4	
Professional equipment and supplies.....	7	5	2									7	5	2					
Service equipment and supplies.....	22	16	3			2	1					21	15	3			2	1	
Transportation equipment and supplies.....	10	6				4						10	6				4		
Metals and minerals (except petroleum and scrap).....	83	45	18	1		8	9					82	44	18	1		8	9	2
Coal.....	41	26	3	1		1	8					40	25	3	1		1	8	2
Iron and steel (except scrap).....	27	14	9			4						27	14	9			4		
Metals and metal work (except iron and steel).....	15	5	6			3	1					15	5	6			3	1	
Paper and paper products.....	04	45	13			6						02	43	13			6		
Paper and paper products (general line).....	27	17	7			3						26	16	7			3		
Paper and paper products (specialty, other than specified).....	18	16	1			1						17	15	1			1		
Stationery and stationery supplies.....	12	5	5			2						12	5	5			2		
Wall paper.....	7	7										7	7						
Petroleum and petroleum products.....	180	27	2			1				150		30	13	2			1		14
Plumbing and heating equipment and supplies.....	53	24	13			15				1		50	21	13			15		1
Plumbing equipment and supplies.....	41	24	7			10						38	21	7			10		
Heating equipment and supplies.....	12		6			5				1		12		6			5		1
Tobacco and tobacco products (except leaf).....	33	24	3			1				5		28	20	2			1		5
All other.....	54	32	9		1	8	1			3		49	27	9		1	8	1	3
Books, periodicals and newspapers.....	9	5	2			2						8	4	2			2		
Oils and greases (animal and vegetable).....	2	1	1									2	1	1					
Rubber goods (general line).....	1		1									1		1					
Textiles and textile materials (other than dry goods).....	20	13	3		1	3						20	13	3		1	3		3
Miscellaneous kinds of business.....	22	13	2			3	1			3		18	9	2			3	1	3

<sup>1</sup> Includes supply and machinery distributors.  
<sup>2</sup> Assemblers and country buyers not shown separately for cities.  
<sup>3</sup> The "All other types" consist of the following:

	The State	Balti- more		The State	Balti- more		The State	Balti- more
Auction companies.....	11	6	District and general sales offices.....	1	1	Importers—Continued.....		
Horses and mules.....	2	2	Dry goods (general line).....	1	1	Food and grocery specialties.....	2	2
Tobacco (leaf).....	5		Distributing warehouses.....	1	1	Miscellaneous kinds of business.....	1	1
Fruits and vegetables (fresh).....	2	2	Heating equipment and supplies.....	1	1	Purchasing agents.....	1	
Miscellaneous kinds of business.....	2	2	Drop shippers.....	4	3	Lumber and mill work.....	1	
Bulk tank stations.....	148	12	Piece goods.....	1	1	Wagon distributors.....	5	5
Petroleum and petroleum products.....	148	12	Lumber and mill work.....	1	1	Dairy and poultry products.....	1	1
Cash and carry.....	5	5	Coal.....	2	2	Fruits and vegetables (fresh).....	2	2
Tobacco and tobacco products.....	5	5	Exporters.....	6	6	Food and grocery specialties.....	2	2
Chain store warehouses.....	7	7	Automotive equipment.....	1	1	Wholesaling manufacturers.....	6	3
Drugs and drug sundries (general line).....	1	1	Grain.....	1	1	Clothing and furnishings (other than millinery and footwear).....	1	1
Clothing and furnishings (other than millinery and footwear).....	1	1	Lumber and mill work.....	2	2	Food and grocery specialties.....	5	2
Fruits and vegetables (fresh).....	1	1	Petroleum and petroleum products.....	2	2	All other.....		2
Meats and meat products.....	1	1	Export agents.....	4	4	Grain.....		1
Groceries (general line).....	2	2	Tobacco (leaf).....	4	4	Fruits and vegetables (fresh).....		1
Food and grocery specialties.....	1	1	Importers.....	5	5			
Converters.....	1	1	Notions.....	1	1			
Piece goods.....	1	1	Other forest products.....	1	1			

WHOLESALE DISTRIBUTION—MARYLAND: 1929

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE					BALTIMORE					
	Total	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers <sup>2</sup>	All other types <sup>3</sup>	Total	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Agents and brokers	All other types <sup>4</sup>
Total.....	\$741,367	\$339,862	\$176,188	\$147,732	\$12,468	\$65,117	\$661,096	\$310,297	\$169,887	\$119,568	\$61,344
Amusement and sporting goods.....	2,354	1,073	(x)	(x)	-----	-----	2,345	1,073	(x)	(x)	-----
Automotive.....	14,070	8,520	4,398	617	-----	35	13,781	8,269	4,897	630	35
Chemicals, drugs, and allied products.....	16,228	10,401	3,092	2,630	-----	100	16,220	10,398	3,092	2,630	100
Dry goods and apparel.....	77,474	54,296	3,967	17,973	-----	1,238	77,076	53,898	3,967	17,973	1,238
Electrical.....	29,594	11,351	16,918	1,265	-----	-----	20,220	11,045	16,910	1,265	-----
Farm products (not elsewhere specified).....	33,084	10,927	-----	15,038	4,769	2,250	28,185	10,553	-----	14,893	2,769
Farm supplies (except machinery and equipment).....	36,054	14,356	3,051	18,528	119	-----	20,591	13,027	2,640	4,324	-----
Food products (not elsewhere specified).....	124,390	57,806	26,604	20,533	7,580	2,797	106,612	50,739	23,803	28,970	3,100
Forest products (except lumber).....	879	629	(x)	(x)	(x)	(x)	570	320	(x)	(x)	(x)
Furniture and house furnishings.....	8,900	4,510	2,293	2,097	-----	-----	8,808	4,477	2,294	2,097	-----
General merchandise.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	167,875	57,500	44,858	37,223	-----	28,794	141,676	46,006	43,150	24,213	28,298
Hardware.....	8,577	5,550	822	2,196	-----	-----	6,696	3,678	822	2,196	-----
Iron and steel scrap and other waste materials.....	6,410	(x)	(x)	(x)	(x)	(x)	5,825	(x)	(x)	(x)	(x)
Jewelry and optical goods.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	1,376	1,376	-----	-----	-----	-----	1,266	1,266	-----	-----	-----
Lumber and building materials (other than metal).....	33,175	22,352	6,823	3,382	-----	618	29,934	20,362	5,916	3,338	318
Machinery, equipment, and supplies (except electrical).....	27,497	12,274	7,617	7,706	-----	-----	26,451	11,760	7,058	7,633	-----
Metals and minerals (except petroleum and scrap).....	56,033	13,324	38,412	4,844	-----	53	56,508	13,199	38,412	4,844	53
Paper and paper products.....	16,425	11,235	4,282	908	-----	-----	15,674	10,484	4,282	908	-----
Petroleum and petroleum products.....	38,075	10,548	(x)	(x)	-----	27,511	23,006	9,278	(x)	(x)	(x)
Plumbing and heating equipment and supplies.....	9,867	6,125	2,700	938	-----	44	9,532	5,790	2,760	938	44
Tobacco and tobacco products (except leaf).....	17,173	11,293	3,397	(x)	-----	(x)	16,195	10,837	(x)	(x)	1,467
All other.....	13,101	6,706	4,938	1,267	-----	130	12,810	6,476	4,937	1,267	130

<sup>1</sup> Includes "Supply and machinery distributors."

<sup>2</sup> Assemblers and country buyers are not shown for cities but are included in "All other."

<sup>3</sup> Includes net sales amounting to \$4,952,000 for exporters, \$801,000 for importers, \$1,467,000 for cash and carry wholesalers, \$413,000 for drop shippers, \$157,000 for wagon distributors, \$25,162,000 for bulk tank stations, \$29,955,000 for chain-store warehouses (\$26,042,000 of which is in the groceries and food specialties trade), \$1,411,000 for wholesaling manufacturers, and \$799,000 for converters, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

<sup>4</sup> Includes net sales amounting to \$4,952,000 for exporters, \$801,000 for importers, \$1,467,000 for cash and carry wholesalers, \$113,000 for drop shippers, \$157,000 for wagon distributors, \$11,363,000 for bulk tank stations, \$29,955,000 for chain-store warehouses, \$915,000 for wholesaling manufacturers, and \$1,621,000 for converters, distributing warehouses, district and general sales offices, and assemblers and country buyers, which are not shown separately, by kind of business in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE					BALTIMORE					
	Total	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers <sup>2</sup>	All other types <sup>3</sup>	Total	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Agents and brokers	All other types <sup>4</sup>
Total.....	\$70,910	\$43,991	\$14,741	\$4,171	\$689	\$7,318	\$62,532	\$39,713	\$14,100	\$3,980	\$4,739
Amusement and sporting goods.....	495	267	(x)	(x)	-----	-----	494	267	(x)	(x)	-----
Automotive.....	2,681	1,673	816	187	-----	6	2,696	1,600	815	176	5
Chemicals, drugs, and allied products.....	2,236	1,547	489	176	-----	24	2,235	1,546	489	176	24
Dry goods and apparel.....	8,293	7,057	319	225	-----	92	8,228	7,502	319	225	92
Electrical.....	3,109	1,830	1,136	134	-----	-----	3,048	1,778	1,136	134	-----
Farm products (not elsewhere specified).....	1,073	450	-----	344	242	28	823	440	-----	388	45
Farm supplies (except machinery and equipment).....	1,716	1,029	572	92	23	-----	1,610	991	559	60	-----
Food products (not elsewhere specified).....	11,006	7,095	2,417	932	424	138	8,804	5,511	2,233	908	147
Forest products (except lumber).....	153	93	(x)	-----	-----	(x)	111	51	(x)	-----	(x)
Furniture and house furnishings.....	1,275	784	359	132	-----	-----	1,266	776	359	131	-----
General merchandise.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	10,262	5,499	3,146	630	-----	987	8,041	4,399	2,881	526	835
Hardware.....	1,199	948	173	78	-----	-----	992	661	173	78	-----
Iron and steel scrap and other waste materials.....	1,036	(x)	(x)	(x)	(x)	(x)	895	(x)	(x)	(x)	(x)
Jewelry and optical goods.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	130	130	-----	-----	-----	-----	111	111	-----	-----	-----
Lumber and building materials (other than metal).....	5,426	4,497	761	151	-----	27	5,059	4,216	669	149	25
Machinery, equipment, and supplies (except electrical).....	4,524	2,250	1,708	566	-----	-----	4,368	2,186	1,024	558	-----
Metals and minerals (except petroleum and scrap).....	2,260	1,283	774	195	-----	8	2,226	1,249	776	194	8
Paper and paper products.....	2,160	1,868	275	17	-----	-----	2,015	1,723	276	16	-----
Petroleum and petroleum products.....	7,434	1,303	(x)	(x)	-----	5,922	4,800	1,120	(x)	(x)	(x)
Plumbing and heating equipment and supplies.....	1,697	1,087	479	119	-----	-----	1,660	1,050	479	119	-----
Tobacco and tobacco products (except leaf).....	739	902	63	(x)	-----	(x)	697	580	(x)	(x)	26
All other.....	1,684	785	745	112	-----	42	1,637	738	746	111	42

<sup>1</sup> Includes "Supply and machinery distributors."

<sup>2</sup> Assemblers and country buyers are not included in cities, but are included in "All other types."

<sup>3</sup> Includes total expenses amounting to \$326,000 for exporters, \$171,000 for importers, \$26,000 for cash and carry wholesalers, \$13,000 for drop shippers, \$20,000 for wagon distributors, \$6,664,000 for bulk tank stations, \$707,000 for chain-store warehouses (\$543,000 of which is for the groceries and food specialties trade), \$358,000 for wholesaling manufacturers, and \$43,000 for converters, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

<sup>4</sup> Includes total expenses amounting to \$326,000 for exporters, \$171,000 for importers, \$26,000 for cash and carry wholesalers, \$11,000 for drop shippers, \$20,000 for wagon distributors, \$3,203,000 for bulk tank stations, \$707,000 for chain-store warehouses, \$207,000 for wholesaling manufacturers, and \$68,000 for assemblers and country buyers, converters, distributing warehouses, and district and general sales offices, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

## CENSUS OF DISTRIBUTION

TABLE 8.—SUMMARY OF WHOLESALE TRADE BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
<b>THE STATE</b> .....	2,205	22,468	17,990	4,478	\$33,065,486	\$70,909,916	\$741,367,043	100.00
Individual.....	860	3,750	2,801	958	3,882,320	8,050,400	121,865,130	16.44
Partnership.....	374	3,410	2,420	990	3,548,704	6,886,446	96,927,962	13.07
Corporation.....	957	15,233	12,717	2,516	25,545,319	55,809,276	517,951,430	69.86
Cooperative association.....	13	48	35	13	75,873	145,344	4,431,143	.60
All other.....	1	9	8	1	13,270	18,450	191,278	.03
<b>BALTIMORE</b> .....	1,589	18,485	15,042	3,443	29,350,907	62,532,488	651,095,982	100.00
Individual.....	618	2,515	2,028	487	3,270,873	6,766,563	110,770,015	17.01
Partnership.....	248	2,221	1,674	547	2,920,998	5,750,673	70,402,733	11.73
Corporation.....	718	13,715	11,328	2,387	23,119,150	49,977,748	462,057,423	70.97
Cooperative association.....	4	5	4	1	11,616	19,054	1,074,533	.26
All other.....	1	9	8	1	13,270	18,450	191,278	.03

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			2 UNITS			3 TO 5 UNITS			
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
<b>The State</b> .....	2,205	\$741,367	\$70,910	1,033	\$385,575	52.01	\$37,086	57	\$38,999	\$2,756	99	\$47,733	\$6,846
Amusement and sporting goods.....	19	2,354	495	16	1,123	47.71	251	2	(x)	(x)			
Automotive.....	40	14,070	2,681	26	8,564	60.87	1,733	2	(x)	(x)	3	392	80
Chemicals, drugs, and allied products.....	57	16,223	2,236	43	11,626	71.06	1,425	1	(x)	(x)	3	(x)	(x)
Dry goods and apparel.....	244	77,474	8,293	212	61,002	79.51	7,368	6	4,045	208	6	3,488	320
Electrical.....	48	29,534	3,109	23	4,574	15.49	799	7	3,752	574	4	2,340	400
Farm products (not elsewhere specified).....	137	32,984	1,073	129	28,973	87.84	958	3	170	21	3	3,765	91
Farm supplies (except machinery and equipment).....	45	36,054	1,716	36	10,895	46.61	902	1	(x)	(x)	3	(x)	(x)
Food products (not elsewhere specified).....	489	124,380	11,006	438	71,732	57.67	6,784	4	624	161	10	10,855	1,844
Forest products (except lumber).....	11	879	153	0	614	69.85	85				1	(x)	(x)
Furniture and house furnishings.....	57	8,900	1,275	46	6,178	69.42	859				4	385	46
General merchandise.....	2	(x)	(x)	2	(x)	(x)	(x)						
Groceries and food specialties.....	203	167,875	10,262	143	66,193	39.43	3,677	6	8,787	315	15	12,951	1,958
Hardware.....	27	8,577	1,199	23	7,755	90.42	1,026						
Iron and steel scrap and other waste materials.....	74	6,416	1,036	70	5,211	81.22	792	4	1,205	244			
Jewelry and optical goods.....	13	1,424	294	10	1,183	83.08	212				1	(x)	(x)
Leather and leather goods (except gloves and shoes).....	15	1,376	130	15	1,376	100.00	130						
Lumber and building materials (other than metal).....	94	33,175	5,426	73	22,487	67.78	3,651	2	(x)	(x)	7	4,355	863
Machinery, equipment, and supplies (except electrical).....	163	27,497	4,524	108	17,032	61.94	2,354	7	817	166	9	745	195
Metals and minerals (except petroleum and scrap).....	83	50,633	2,260	53	12,385	21.87	1,101	3	1,172	230	7	3,140	74
Paper and paper products.....	64	16,425	2,160	43	8,270	50.36	1,118	3	1,350	310	5	633	158
Petroleum and petroleum products.....	180	38,675	7,434	10	6,675	17.26	622				10	2,315	482
Plumbing and heating equipment and supplies.....	53	9,867	1,697	36	5,711	57.88	940	1	(x)	(x)	2	(x)	(x)
Tobacco and tobacco products (except leaf).....	33	17,173	739	23	12,053	70.36	585	3	474	40	4	1,218	51
All other.....	54	(x)	(x)	37	7,122	(x)	721	2	(x)	(x)	2	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
<b>The State</b> .....	157	\$129,901	\$8,627	88	\$81,653	\$8,522	150	\$54,473	\$6,802	21	\$3,033	\$271
Amusement and sporting goods.....				1	(x)	(x)						
Automotive.....	2	(x)	(x)	5	2,379	422	2	(x)	(x)			
Chemicals, drugs, and allied products.....	6	2,543	440	4	231	67						
Dry goods and apparel.....	19	(x)	(x)	1	(x)	(x)						
Electrical.....	9	1,624	164	5	17,244	1,172						
Farm products (not elsewhere specified).....										2	76	8
Farm supplies (except machinery and equipment).....	4	5,068	775							1		
Food products (not elsewhere specified).....	6	9,720	1,018	12	6,968	621	7	22,113	1,452	12	2,368	156
Forest products (except lumber).....										1	(x)	(x)
Furniture and house furnishings.....	5	(x)	(x)	2	(x)	(x)						
General merchandise.....												
Groceries and food specialties.....	9	42,571	1,198	14	28,136	1,707	14	9,143	1,378	2	104	29
Hardware.....	4	822	173									
Iron and steel scrap and other waste materials.....												
Jewelry and optical goods.....	1	(x)	(x)				1	(x)	(x)			
Leather and leather goods (except gloves and shoes).....				2	(x)	(x)						
Lumber and building materials (other than metal).....	10	4,334	675	10	(x)	(x)						
Machinery, equipment, and supplies (except electrical).....	26	6,248	1,048	10	1,112	307	8	1,543	454			
Metals and minerals (except petroleum and scrap).....	16	32,383	691	3	(x)	(x)				1	(x)	(x)
Paper and paper products.....	11	(x)	(x)	2	(x)	(x)						
Petroleum and petroleum products.....	11	5,911	815	19	8,958	2,623	120	(x)	(x)	1	(x)	(x)
Plumbing and heating equipment and supplies.....	10	1,604	325	3	1,365	219	1	(x)	(x)			
Tobacco and tobacco products (except leaf).....	1	(x)	(x)				2	(x)	(x)			
All other.....	7	1,484	161	5	3,858	668				1	(x)	(x)

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TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES <sup>1</sup> (proprietors not included)				SALESMEN <sup>2</sup>		EXECUTIVES <sup>3</sup>		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
<b>Total</b> .....	<b>2, 206</b>	<b>1, 512</b>	<b>22, 468</b>	<b>17, 990</b>	<b>4, 478</b>	<b>\$33, 065, 486</b>	<b>4, 773</b>	<b>\$10, 480, 689</b>	<b>805</b>	<b>\$4, 087, 343</b>	<b>16, 860</b>	<b>\$18, 537, 454</b>	<b>21, 552</b>	<b>21, 405</b>	<b>22, 395</b>	<b>22, 149</b>
Amusement and sporting goods.....	19	10	165	100	66	193, 707	42	59, 530	5	20, 196	118	113, 072	154	142	142	147
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	10	5	130	87	52	170, 913	39	54, 677	5	20, 196	95	90, 040	128	116	110	121
Cameras and motion-picture equipment and supplies.....	9	11	20	22	4	22, 794	3	4, 802			23	17, 932	26	26	26	26
Automotive.....	40	26	782	679	103	1, 511, 248	178	418, 906	22	114, 086	582	978, 256	1, 229	1, 189	1, 017	938
Automobiles and other motor vehicles.....	3		209	187	22	397, 862	12	47, 700			197	350, 162	206	213	214	206
Automotive equipment.....	18	21	358	300	58	595, 053	83	127, 743	6	20, 573	269	447, 787	807	762	589	517
Automobile parts (new and used).....	10	2	82	76	6	132, 150	15	31, 102	10	65, 893	57	85, 155	78	78	77	81
Tires and tubes.....	9	3	133	116	17	335, 133	68	212, 361	6	27, 620	59	95, 202	138	136	137	134
Chemicals, drugs, and allied products.....	57	30	910	696	223	1, 329, 602	181	395, 229	38	178, 660	700	755, 773	848	848	885	915
Chemicals.....	18	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	15	10	657	469	188	1, 000, 850	119	278, 378	30	149, 573	508	672, 899	600	645	649	657
Drugs and drug sundries (specialty).....	14	13	101	83	18	75, 382	30	28, 476			71	46, 608	72	69	96	101
Paints, varnishes, lacquers, and enamels.....	14	6	111	104	7	149, 300	12	28, 787	6	18, 980	93	101, 593	67	85	92	108
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	244	218	2, 678	2, 183	495	3, 600, 793	537	1, 277, 473	90	620, 499	2, 045	1, 783, 821	2, 624	2, 566	2, 649	2, 647
Clothing and furnishings (other than millinery and footwear).....	91	78	680	445	144	888, 566	172	310, 613	30	155, 675	387	413, 278	506	567	601	591
Dry goods (general line).....	25	20	1, 488	1, 249	239	1, 746, 843	156	455, 517	31	290, 396	1, 301	1, 000, 930	1, 486	1, 456	1, 456	1, 457
Dry goods (specialty, other than specified).....	8	11	41	37	4	68, 652	21	35, 980	4	9, 250	16	23, 422	39	39	41	41
Millinery and millinery supplies.....	6	4	93	60	27	120, 044	30	71, 905	2	10, 400	61	38, 339	47	47	93	92
Notions.....	26	22	56	43	13	67, 654	28	43, 059			28	24, 595	51	52	53	55
Pieco goods.....	66	65	209	176	33	386, 120	55	158, 706	13	72, 450	141	154, 964	207	206	206	209
Shoes and footwear.....	22	18	202	167	35	412, 314	75	192, 693	16	91, 328	111	128, 293	198	199	199	202
Electrical.....	48	10	948	788	160	1, 672, 752	317	645, 563	44	244, 240	587	782, 919	830	846	855	851
Electrical goods (including appliances).....	20	4	505	431	74	815, 520	208	374, 463	17	85, 225	280	355, 832	416	432	411	405
Electrical equipment and supplies.....	15	5	142	123	19	239, 093	31	77, 711	5	22, 464	106	139, 818	141	141	142	142
Radios and radio equipment.....	13	1	301	234	67	617, 239	78	193, 419	22	130, 651	201	287, 269	273	273	302	304
Farm products (not elsewhere specified).....	137	140	319	276	43	467, 931	24	68, 559	17	80, 358	278	310, 014	300	316	316	312
Cotton.....	3	3	2	1	1	1, 530					2	1, 530	2	2	2	2
Flowers and nursery stock.....	5	5	39	31	8	89, 940	13	43, 400	1	5, 200	25	41, 340	34	33	38	30
Grain.....	35	31	107	87	20	158, 746	5	14, 800	8	30, 118	94	104, 819	98	110	104	101
Hides, skins, and furs.....	13	11	20	27	2	41, 516	5	8, 530	3	13, 800	21	19, 246	33	30	35	38
Horses and mules.....	2	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Livestock.....	47	60	63	51	2	33, 353					63	33, 353	63	49	51	61
Tobacco (leaf).....	23	33	57	51	6	39, 502	1	1, 820	3	20, 440	53	67, 242	59	62	50	40
Wool and mohair.....	2	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	7	2	14	12	2	14, 384			2	1, 800	12	12, 584	4	4	4	4
Farm supplies (except machinery and equipment).....	45	32	424	358	66	718, 008	93	184, 076	20	87, 166	311	446, 856	426	397	454	425
Farm supplies (except feed and fertilizer).....	6	3	72	59	13	121, 608	1	2, 000	1	6, 600	70	112, 508	75	77	87	72
Feed.....	26	22	150	129	21	190, 540	15	17, 974	8	23, 800	127	148, 766	116	118	151	151
Fertilizer and fertilizer materials.....	13	7	202	170	32	405, 950	77	163, 502	11	50, 866	114	185, 582	235	202	216	202
Food products (not elsewhere specified).....	480	436	4, 807	3, 513	1, 294	4, 808, 986	778	1, 209, 413	85	352, 938	3, 044	3, 246, 635	4, 151	3, 884	4, 709	4, 671
Confectionery and soft drinks.....	48	39	441	399	42	762, 573	216	116, 499	28	123, 280	197	222, 794	440	440	441	441
Dairy products.....	20	15	209	244	25	351, 318	63	96, 836	4	12, 046	202	242, 431	252	256	260	262
Poultry and poultry products.....	44	42	96	86	10	105, 724	10	12, 016	3	3, 840	83	90, 068	95	96	96	99
Dairy and poultry products.....	34	34	77	65	12	68, 135	5	8, 211	3	5, 460	69	72, 464	74	73	78	180
Fish and seafoods.....	148	178	2, 278	1, 301	977	1, 108, 031	154	80, 191	10	67, 288	2, 114	900, 552	1, 692	1, 239	2, 103	2, 800
Fruits and vegetables (fresh).....	160	107	703	596	107	1, 132, 247	100	195, 308	24	89, 060	579	847, 821	633	845	766	676
Meats and meat products.....	35	21	943	822	121	1, 292, 983	230	409, 294	13	52, 164	700	810, 505	915	935	963	939
Forest products (except lumber).....	11	16	83	81	2	76, 728	9	18, 800	2	2, 860	72	55, 098	83	73	73	83
Boxes, shooks, and coeprage.....	3	4	31	30	1	32, 389					31	32, 389	31	31	31	31
Logs, railroad ties, piles, etc.....	5	9	33	33		14, 360					33	14, 360	33	23	23	33
Other forest products.....	3	3	19	18	1	29, 970	9	18, 800	2	2, 860	8	8, 310	19	19	19	19
Furniture and house furnishings.....	57	44	369	294	75	607, 672	118	289, 061	23	76, 681	228	301, 930	366	367	369	366
Furniture.....	18	9	95	78	17	227, 925	28	103, 876	6	15, 367	61	108, 682	93	94	93	94
House furnishings.....	39	35	274	216	58	439, 747	90	185, 185	17	61, 314	167	193, 245	273	273	276	272
General merchandise.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	203	127	3, 063	2, 447	616	4, 581, 207	875	1, 753, 489	98	469, 953	2, 090	2, 357, 325	2, 934	2, 953	3, 070	3, 023
Groceries (general line).....	71	40	1, 211	1, 021	190	1, 767, 856	239	439, 699	37	168, 840	935	1, 158, 320	1, 092	1, 095	1, 226	1, 222
Food and grocery specialties.....	132	87	1, 852	1, 426	426	2, 813, 411	636	1, 313, 793	61	300, 113	1, 155	1, 199, 505	1, 842	1, 858	1, 844	1, 801
Hardware.....	27	23	367	315	52	668, 287	104	259, 880	18	84, 082	245	324, 275	372	372	368	367
Hardware (general line).....	18	12	322	280	42	553, 634	77	166, 200	18	84, 082	227	303, 352	327	328	323	323
Hardware (specialty).....	9	11	45	35	10	114, 653	27	93, 680			18	20, 923	45	44	45	44
Iron and steel scrap and other waste materials.....	74	56	620	489	131	594, 243	5	12, 670	4	5, 120	611	570, 453	551	624	635	625
Iron and steel scrap.....	12	6	139	133	6	188, 091	1	3, 050	3	3, 120	135	181, 921	135	142	138	131
Junk and scrap.....	59	50	387	317	70	318, 372	4	9, 620	1	2, 000	382	806, 752	322	388	403	400
Waste rubber, rags, and paper.....	3		94	39	55	87, 780					94	87, 780	94	94	94	94
Jewelry and optical goods.....	13	10	70	58	18	117, 937	10	44, 494	3	13, 292	54	60, 151	76	76	76	76
Jewelry.....	9	9	51	38	13	82, 843	10	36, 590	2	7, 992	33	38,				



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TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES <sup>1</sup> (proprietors not included)			SALESMEN <sup>2</sup>		EXECUTIVES <sup>2</sup>		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
<b>THE STATE—Continued</b>																
Leather and leather goods (except gloves and shoes).....	15	17	46	37	9	\$59,318	12	\$18,476			34	\$40,842	46	46	46	46
Leather and leather belting.....	6	6	15	11	4	15,737	3	3,744			12	11,993	15	15	15	15
Shoe findings and cut stock.....	9	11	31	26	5	43,881	9	14,732			22	28,849	31	31	31	31
Lumber and building materials (other than metal).....	94	43	1,494	1,375	119	2,355,661	188	524,449	62	\$329,646	1,244	1,501,566	1,446	1,468	1,472	1,459
Construction and building materials (other than metal and wood).....	48	21	923	864	59	1,391,499	130	363,938	22	106,157	771	921,404	885	910	912	893
Lumber and millwork.....	46	22	571	511	60	964,162	58	166,511	40	223,489	473	580,102	661	558	560	533
Machinery, equipment, and supplies (except electrical).....	163	60	1,366	1,091	275	2,547,810	297	797,422	70	356,021	909	1,304,367	1,295	1,341	1,333	1,336
Commercial equipment and supplies.....	29	10	199	163	36	359,872	55	127,939	5	30,528	139	198,405	182	193	189	188
Construction equipment and supplies.....	9	5	39	30	9	77,994	14	33,752	3	19,100	22	25,142	37	39	37	37
Farm machinery and equipment.....	8		186	152	34	334,811	44	101,459	5	33,320	137	200,032	180	181	182	184
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	78	30	591	476	115	1,117,141	119	374,828	33	137,644	439	604,669	562	585	585	578
Professional equipment and supplies.....	7	1	76	60	16	121,544	12	32,387	3	13,450	61	75,707	73	76	75	74
Service equipment and supplies.....	22	10	218	165	53	420,994	43	107,597	17	93,302	168	220,095	204	210	208	218
Transportation equipment and supplies.....	10	4	57	45	12	118,454	10	19,400	4	28,677	43	70,317	57	57	57	57
Metals and minerals (except petroleum and scrap).....	83	32	508	412	96	1,133,028	151	500,505	45	223,204	312	450,229	484	483	504	506
Coal.....	41	17	181	148	33	455,822	51	135,488	30	187,244	100	153,090	106	100	181	180
Iron and steel (except scrap).....	27	11	180	149	31	387,501	55	210,269	3	12,750	122	164,482	173	172	177	179
Metals and metal work (other than iron and steel).....	15	4	147	115	32	339,705	45	164,748	12	43,300	90	141,657	145	145	146	147
Paper and paper products.....	64	44	587	445	142	1,083,713	181	480,652	20	135,512	406	467,640	570	572	576	578
Paper and paper products (general line).....	27	17	243	162	81	496,571	79	200,216	9	72,720	155	163,635	237	237	239	240
Paper and paper products (specialty, other than specified).....	18	8	229	180	49	443,932	69	197,060	9	57,192	151	189,080	224	224	224	224
Stationery and stationery supplies.....	12	6	46	37	9	56,221	10	17,517	1	3,000	35	35,704	45	45	45	46
Wall paper.....	7	13	69	60	9	86,989	3	5,850	1	2,600	65	78,530	61	60	68	68
Petroleum and petroleum products.....	180	21	1,307	1,208	99	2,503,020	258	634,978	67	413,713	982	1,454,329	1,277	1,301	1,304	1,309
Plumbing and heating equipment and supplies.....	53	23	492	420	72	903,286	136	300,900	36	163,295	320	439,091	465	482	496	485
Plumbing equipment and supplies.....	41	20	383	327	56	712,994	88	208,077	30	143,921	205	360,996	359	378	386	383
Heating equipment and supplies.....	12	3	109	93	16	190,292	48	92,823	6	10,374	55	78,095	106	109	110	102
Tobacco and tobacco products.....	33	34	284	260	24	437,366	157	272,197	6	11,765	121	153,404	271	277	281	284
All other.....	54	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers.....	9	4	100	75	25	127,491	21	22,073	4	12,031	75	93,387	106	90	100	100
Oils and greases (animal and vegetable).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	20	18	357	138	219	293,335	28	65,900	8	34,816	321	192,619	351	384	363	302
Miscellaneous kinds of business.....	22	18	107	87	20	142,542	18	29,020	9	21,739	80	91,783	104	105	109	109
<b>BALTIMORE</b>																
Total.....	1,589	1,007	18,465	15,042	3,423	29,350,907	4,410	9,710,966	728	3,808,585	13,327	15,830,356	18,085	18,198	18,360	18,134
Amusement and sporting goods.....	18	14	165	109	56	193,707	42	59,539	5	20,196	118	113,972	154	142	142	147
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	9	3	139	87	52	170,913	39	54,677	5	20,196	95	96,040	128	116	116	121
Cameras and motion-picture equipment and supplies.....	9	11	26	22	4	22,794	3	4,862			23	17,932	26	26	26	26
Automotive.....	34	21	748	648	100	1,465,536	176	418,206	21	113,736	551	933,594	1,196	1,167	987	963
Automobiles and other motor vehicles.....	3		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	14	18	329	274	55	553,594	88	127,743	6	20,573	240	405,278	776	732	560	486
Automobile parts (new and used).....	8		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes.....	9	3	133	116	17	335,183	68	212,361	6	27,620	59	95,202	138	136	134	134
Chemicals, drugs, and allied products.....	56	36	918	696	222	1,328,822	180	394,389	38	178,660	700	755,773	847	847	884	914
Chemicals.....	13	6	47	38	9	98,770	19	55,888	2	10,107	26	33,075	40	40	45	46
Drugs and drug sundries (general line).....	15	10	657	499	188	1,004,850	119	278,378	30	149,573	508	572,899	660	645	649	667
Drugs and drug sundries (specialty).....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	14	6	111	104	7	149,300	12	28,787	6	18,980	93	101,593	67	85	92	108
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	241	215	2,654	2,102	492	3,652,095	528	1,268,553	94	620,499	2,032	1,768,043	2,600	2,542	2,625	2,623
Clothing and furnishings (other than millinery and footwear).....	90	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (general line).....	23	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (specialty, other than specified).....	8	11	41	37	4	68,652	21	35,980	4	9,250	16	23,422	39	39	41	41
Millinery and millinery supplies.....	6	4	93	66	27	120,044	30	71,905	2	10,400	61	38,339	47	47	93	92
Notions.....	26	22	50	43	13	67,654	28	43,059			28	24,595	52	53	54	56
Piece goods.....	66	65	209	176	33	386,120	55	158,706	13	72,450	141	154,964	208	205	205	208
Shoes and other footwear.....	22	18	202	107	35	412,814	75	192,693	16	91,328	111	128,293	198	199	199	202
Electrical.....	48	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Electrical goods (including appliances).....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies.....	15	5	142	123	19	239,993	31	77,711	5	22,464	106	139,818	141	141	142	142
Radios and radio equipment.....	13	1	301	234	67	617,239	78	193,419	22	136,551	201	287,269	273	273	302	304
Refrigerators (electric).....	1		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.



WHOLESALE DISTRIBUTION—MARYLAND: 1929

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TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES <sup>1</sup> (proprietors not included)				SALESMEN <sup>2</sup>		EXECUTIVES <sup>2</sup>		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
<b>BALTIMORE—Continued</b>																
Farm products (not elsewhere specified).....	51	51	188	149	39	\$872,914	24	\$68,559	17	\$80,358	147	\$223,997	180	181	190	186
Cotton.....	3	3	2	1	1	1,530					2	1,530	2	2	2	2
Flowers and nursery stock.....	4	4	39	31	8	89,940	13	43,400	1	5,200	25	41,340	34	33	38	39
Grain.....	17	16	55	37	18	114,072	5	14,809	3	39,118	42	60,145	52	54	53	53
Hides, skins, and furs.....	8	2	28	26	2	41,001	5	8,530	3	13,800	20	18,671	21	21	26	29
Horses and mules.....	2	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Tobacco (leaf).....	13	19	34	28	6	74,687	1	1,820	3	20,440	30	52,327	34	34	34	34
Wool and mohair.....	2	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	2	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	27	18	371	300	62	658,062	92	182,276	20	87,166	259	388,620	389	355	389	371
Food products (not elsewhere specified).....	206	166	2,650	2,267	389	3,720,179	715	1,107,575	80	337,087	1,861	2,284,517	2,391	2,421	2,541	2,554
Confectionery and soft drinks.....	27	19	378	343	35	685,725	201	392,373	27	120,280	150	173,072	378	377	379	380
Dairy products.....	9	9	170	154	16	184,770	46	68,002	3	8,295	121	108,473	155	156	162	165
Poultry and poultry products.....	22	18	70	62	8	75,527	10	12,016	3	3,640	57	70,871	60	67	67	70
Dairy and poultry products.....	13	12	62	47	15	75,386	5	8,211	3	5,400	44	61,715	52	51	56	54
Fish and seafoods.....	53	21	572	439	133	500,002	154	80,191	9	64,688	400	445,123	351	380	451	490
Fruits and vegetables (fresh).....	118	72	588	502	86	987,182	87	175,698	24	89,000	477	722,524	586	574	586	578
Meats and meat products.....	24	15	820	720	100	1,110,587	212	371,184	11	45,664	603	702,739	803	816	840	817
Forest products (except lumber).....	6	7	50	48	2	62,359	0	18,800	2	2,800	39	40,099	50	50	50	50
Boxes, shooks, and cooperage.....	3	4	31	30	1	32,389					31	32,389	31	31	31	31
Other forest products.....	3	3	19	18	1	29,970	9	18,800	2	2,800	8	8,310	19	19	19	19
Furniture and house furnishings.....	55	42	360	285	75	605,294	111	288,301	23	76,681	226	300,312	359	359	361	359
Furniture.....	17	9	92	75	17	226,525	26	103,476	6	15,367	60	107,682	92	92	91	93
House furnishings.....	38	33	268	210	58	438,769	85	184,825	17	61,314	166	192,630	267	267	270	266
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	148	85	2,483	1,945	538	3,786,394	782	1,575,878	79	393,418	1,622	1,817,098	2,439	2,455	2,454	2,411
Groceries (general line).....	43	18	820	689	131	1,272,212	171	310,139	26	126,316	623	835,758	781	783	800	800
Food and grocery specialties.....	105	67	1,663	1,256	407	2,514,182	611	1,265,739	53	267,103	999	981,340	1,658	1,672	1,654	1,611
Hardware.....	21	10	258	221	37	511,007	85	223,940	13	70,502	100	216,505	262	262	258	257
Hardware (general line).....	12	5	213	186	27	306,404	58	130,260	13	70,502	142	195,582	217	218	213	213
Hardware (specialty).....	9	11	46	35	10	114,093	27	93,680			18	20,923	45	44	45	44
Iron and steel scrap and other waste materials.....	58	40	574	444	130	542,797	5	12,670	3	2,000	566	528,127	503	573	584	577
Iron and steel scrap.....	8	4	117	112	5	151,510	1	3,050	2		114	148,460	110	116	112	106
Junk and scrap.....	47	36	363	293	70	393,507	4	9,620	1	2,000	358	291,887	299	363	378	377
Waste rubber, rags, and paper.....	3		94	39	55	87,780					94	87,780	94	94	94	94
Jewelry and optical goods.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	13	14	41	33	8	52,443	10	15,356			81	37,087	41	41	41	41
Lumber and building materials (other than metal).....	70	31	1,370	1,207	112	2,153,343	167	400,716	55	290,003	1,157	1,393,624	1,350	1,356	1,370	1,372
Machinery, equipment, and supplies (except electrical).....	156	57	1,310	1,044	266	2,448,403	204	786,890	67	339,935	940	1,321,578	1,243	1,280	1,281	1,284
Commercial equipment and supplies.....	28	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Construction equipment, and supplies.....	9	5	30	30	9	77,994	14	33,752	3	19,100	22	25,142	37	39	37	37
Farm machinery and equipment.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	74	1	568	457	111	1,060,334	110	364,296	30	121,558	422	574,480	539	562	562	555
Professional equipment and supplies.....	7	29	76	60	16	121,544	12	32,387	3	13,450	61	75,707	73	76	75	74
Service equipment and supplies.....	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Transportation equipment and supplies.....	10	4	57	46	12	118,454	10	19,460	4	28,677	43	70,317	57	57	57	57
Metals and minerals (except petroleum and scrap).....	82	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	62	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	30	12	813	723	90	1,613,067	150	350,706	45	343,415	618	918,946	781	809	810	806
Plumbing and heating equipment and supplies.....	50	22	478	407	71	883,693	133	295,600	34	159,435	311	428,658	451	468	482	471
Plumbing equipment and supplies.....	38	19	369	314	55	693,401	85	202,777	28	140,061	256	350,563	345	359	372	360
Heating equipment and supplies.....	12	3	109	93	16	100,292	48	92,823	6	19,374	55	78,095	106	109	110	102
Tobacco and tobacco products.....	28	30	269	245	24	414,460	146	252,775	5	9,945	118	151,740	250	262	260	269
All other.....	49	36	714	409	305	846,427	129	285,772	19	70,280	560	490,369	695	732	717	661

<sup>1</sup> Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.  
<sup>2</sup> Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.  
<sup>3</sup> Includes 1 establishment handling refrigerators (electric).

CENSUS OF DISTRIBUTION

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS' ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$25,000			\$25,000 TO \$49,999			\$50,000 TO \$99,999			\$100,000 TO \$199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
<b>THE STATE</b>															
Total.....	1,207	\$340,663	\$44,182	217	\$2,485	\$546	152	\$5,581	\$1,052	291	\$16,688	2,897	226	\$31,497	\$5,463
Amusement and sporting goods.....	9	1,073	207	2	30	12				4	320	114	1	(x)	(x)
Automotive.....	25	8,520	1,673	1	(x)	(x)	3	(x)	(x)	9	632	177	3	412	84
Chemicals, drugs, and allied products.....	32	10,401	1,547	9	63	23	2	65	15	5	374	103	5	555	110
Dry goods and apparel.....	144	54,466	7,679	13	188	24	23	898	104	34	2,387	304	38	5,064	729
Electrical.....	25	11,351	1,839				2	94	10	3	237	52	5	770	152
Farm products (not elsewhere specified).....	30	10,927	459	5	63	13	1		(x)	7	491	61	4	661	60
Farm supplies (except machinery and equipment).....	23	14,356	1,029	1	(x)	(x)	2	86	9	3	199	19	7	877	118
Food products (not elsewhere specified).....	310	57,866	7,095	70	823	174	46	1,700	314	55	3,973	523	52	7,008	1,459
Forest products (except lumber).....	10	709	100	2	11	3				6	454	85	2	244	12
Furniture and house furnishings.....	22	4,510	784	6	75	18	1	(x)	(x)	4	244	54	5	653	162
General merchandise.....	2	(x)	(x)							1	(x)	(x)			
Groceries and food specialties.....	121	57,921	5,599	13	156	23	9	333	72	19	1,343	202	20	2,730	280
Hardware.....	19	5,559	948				3	134	28	1	(x)	(x)	3	491	141
Iron and steel scrap and other waste materials.....	73	6,056	1,033	46	484	115	11	359	81	5	377	47	3	530	110
Jewelry and optical goods.....	11	1,224	235	4	66	10	1	(x)	(x)	3	240	76	2	281	53
Leather and leather goods (except gloves and shoes).....	15	1,376	130	2	45	6	5	104	21	6	428	41	1	(x)	(x)
Lumber and building materials (other than metal).....	67	22,352	4,497	3	42	8	8	289	124	10	716	188	12	1,766	343
Machinery, equipment, and supplies (except electrical).....	71	12,274	2,250	6	70	33	10	339	86	22	1,684	353	10	2,209	514
Metals and minerals (except petroleum and scrap).....	45	13,324	1,283	4	52	22	7	253	31	6	437	61	9	1,221	172
Paper and paper products.....	46	11,235	1,808	4	58	8	5	147	20	9	634	144	11	1,540	309
Petroleum and petroleum products.....	27	10,548	1,303	3	54	10	3	117	5	8	556	121	8	1,065	201
Plumbing and heating equipment and supplies.....	24	6,125	1,087	3	48	16	2	51	13	3	207	37	6	927	133
Tobacco and tobacco products (except leaf).....	24	11,293	602	7	84	6				4	274	28	3	475	20
All other.....	33	(x)	(x)	4	46	11	8	309	64	4	280	55	10	1,601	304

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$999,999			\$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total.....	112	\$27,998	\$3,940	78	\$25,803	\$3,528	43	\$19,125	\$2,177	84	\$57,685	\$6,739	66	\$163,911	\$17,860
Amusement and sporting goods.....	1	(x)	(x)	1	(x)	(x)				2	1,395	270	4	5,205	863
Automotive.....	3	757	249							3	1,953	440	4	5,687	521
Chemicals, drugs, and allied products.....	10	2,439	317	2	692	166	2	612	163	7	5,314	608	8	31,035	5,065
Dry goods and apparel.....	4	926	238	2	698	146	2	886	160	3	2,399	335	4	5,366	737
Farm products (not elsewhere specified).....	6	1,522	58	2	693	17	1	(x)	(x)	1	(x)	(x)	3	6,004	168
Farm supplies (except machinery and equipment).....	1	(x)	(x)	3	1,031	81	2	1,827	191	2	1,827	191	4	10,546	579
Food products (not elsewhere specified).....	32	7,920	969	17	5,819	754	7	3,240	297	15	9,933	781	7	17,450	1,824
Forest products (except lumber).....															
Furniture and house furnishings.....	1	(x)	(x)	3	1,079	130				1	(x)	(x)	1	(x)	(x)
General merchandise.....	1	(x)	(x)												
Groceries and food specialties.....	18	4,397	540	7	2,250	281	9	3,900	387	12	8,601	696	14	34,061	3,118
Hardware.....	5	1,354	203	2	680	136	1	(x)	(x)	4	2,357	372			
Iron and steel scrap and other waste materials.....	2	519	40	1	(x)	(x)	2	891	158	2	1,367	198	1	(x)	(x)
Jewelry and optical goods.....										1	(x)	(x)			
Leather and leather goods (except gloves and shoes).....	8	1,879	242	11	3,815	448	4	1,746	205	7	4,806	518	4	7,293	2,426
Lumber and building materials (other than metal).....															
Machinery, equipment, and supplies (except electrical).....	8	2,015	350	2	619	105	2	898	129	3	2,171	290	2	2,179	360
Metals and minerals (except petroleum and scrap).....	2	484	94	6	1,957	201	3	1,324	83	6	4,146	528	2	3,450	91
Paper and paper products.....	4	1,059	225	3	1,035	170	1	(x)	(x)	7	4,386	633	1	(x)	(x)
Petroleum and petroleum products.....				1	(x)	(x)	2	(x)	(x)				2	7,556	689
Plumbing and heating equipment and supplies.....	3	804	140	3	1,001	222				3	(x)	(x)	1	(x)	(x)
Tobacco and tobacco products (except leaf).....	1	(x)	(x)	1	(x)	(x)	2	807	72	4	2,014	123	2	6,462	321
All other.....	2	532	83	2	688	88	1	(x)	(x)				2	3,024	223

See footnote at end of table.

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TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS<sup>1</sup> ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$25,000			\$25,000 TO \$49,999			\$50,000 TO \$99,999			\$100,000 TO \$199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
<b>BALTIMORE</b>															
Total.....	942	\$311,098	\$39,884	126	\$1,595	\$334	111	\$4,054	\$761	187	\$13,485	\$2,154	182	\$25,508	\$4,401
Amusement and sporting goods.....	0	1,073	207	2	30	12				4	320	114	1	(x)	(x)
Automotive.....	20	8,269	1,600				2	77	22	6	423	112	3	412	84
Chemicals, drugs, and allied products.....	31	10,398	1,546	8	60	22	2	65	15	5	374	103	5	655	116
Dry goods and apparel.....	141	54,068	7,014	13	188	24	22	840	102	34	2,387	304	37	4,981	713
Electrical.....	23	11,045	1,778				2	94	19	2	139	22	5	770	152
Farm products (not elsewhere specified).....	24	10,563	440	2	20	0	1	(x)	(x)	5	341	57	3	471	49
Farm supplies (except machinery and equipment).....	17	13,627	901	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	5	657	102
Food products (not elsewhere specified).....	182	50,730	5,511	22	325	60	19	701	73	35	2,585	213	38	5,235	950
Forest products (except lumber).....	5	400	58							4	(x)	(x)	1	(x)	(x)
Furniture and house furnishings.....	20	4,477	776	4	42	10	1	(x)	(x)	4	244	54	5	653	162
General merchandise.....	1	(x)	(x)							1	(x)	(x)			
Groceries and food specialties.....	84	46,427	4,409	10	137	15	7	258	63	15	1,027	145	12	1,084	173
Hardware.....	13	3,678	651				3	133	23	1	(x)	(x)			(x)
Iron and steel scrap and other waste materials.....	57	5,465	892	32	340	51	10	333	77	5	377	47	3	536	110
Jewelry and optical goods.....	10	1,200	228	3	42	3	1	(x)	(x)	3	240	76	2	281	33
Leather and leather goods (except gloves and shoes).....	13	1,266	111	1	(x)	(x)	5	194	21	5	342	25	1	(x)	(x)
Lumber and building materials (other than metal).....	66	20,362	4,216	2	34	0	7	259	122	8	435	84	3	1,176	213
Machinery, equipment, and supplies (except electrical).....	67	11,760	2,180	3	17	0	10	339	86	22	1,684	353	18	2,200	514
Metals and minerals (except petroleum and scrap).....	44	13,199	1,249	4	52	22	7	253	31	6	437	61	8	1,098	138
Paper and paper products.....	43	10,484	1,723	4	58	8	5	147	20	0	634	144	10	1,389	280
Petroleum and petroleum products.....	13	9,278	1,120	2	35	0				3	315	52	4	476	150
Plumbing and heating equipment and supplies.....	21	5,790	1,050	3	48	16	1	(x)	(x)	3	207	37	4	622	101
Tobacco and tobacco products (except leaf).....	20	10,837	580	6	76	6				3	194	23	1	(x)	(x)
All other.....	28	(x)	(x)	4	46	11	5	180	48	3	215	50	9	1,406	278

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$999,999			\$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total.....	93	\$23,547	\$3,013	68	\$23,208	\$3,340	36	\$16,085	\$1,826	74	\$50,854	\$6,364	65	\$162,782	\$17,691
Amusement and sporting goods.....	1	(x)	(x)	1	(x)	(x)				2	1,395	270	4	5,205	863
Automotive.....	3	767	249							3	1,963	440	4	5,687	521
Chemicals, drugs, and allied products.....	9	2,182	270	2	692	166	2	912	163	7	5,314	608	8	34,035	5,065
Dry goods and apparel.....	3	718	207	2	698	146	2	886	160	3	2,369	335	4	5,365	737
Farm products (not elsewhere specified).....	6	1,522	58	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	3	6,004	168
Farm supplies (except machinery and equipment).....	1	(x)	(x)	2	676	71	2	1,327	191	2	1,327	191	4	10,545	576
Food products (not elsewhere specified).....	24	6,081	589	15	5,189	724	7	3,240	297	15	9,933	781	7	17,460	1,824
Forest products (except lumber).....															
Furniture and house furnishings.....	1	(x)	(x)	3	1,079	130				1	(x)	(x)	1	(x)	(x)
General merchandise.....															
Groceries and food specialties.....	12	3,039	150	5	1,600	218	5	2,270	243	5	3,500	533	13	32,912	2,959
Hardware.....	3	859	184	2	680	136				3	1,742	306			
Iron and steel scrap and other waste materials.....	2	519	40	1	(x)	(x)	1	(x)	(x)	2	1,367	198	1	(x)	(x)
Jewelry and optical goods.....										1	(x)	(x)			
Leather and leather goods (except gloves and shoes).....															
Lumber and other building materials (other than metal).....	8	1,879	242	9	3,159	420	4	1,746	205	6	4,381	498	4	7,293	2,426
Machinery, equipment, and supplies (except electrical).....	8	2,015	380	2	619	105	1	(x)	(x)	3	(x)	(x)	2	2,179	360
Metals and minerals (except petroleum and scrap).....	2	484	94	6	1,957	201	3	1,324	83	6	4,146	528	2	3,450	91
Paper and paper products.....	4	1,059	225	3	1,035	170	1	(x)	(x)	6	3,786	502	1	(x)	(x)
Petroleum and petroleum products.....							2	896	220				2	7,550	689
Plumbing and heating equipment and supplies.....	3	804	140	3	1,001	222				3	2,040	348	1	(x)	(x)
Tobacco and tobacco products (except leaf).....	1	(x)	(x)	1	(x)	(x)	2	807	72	4	2,614	123	2	6,462	321
All other.....	2	532	83	2	688	58	1	(x)	(x)				2	3,024	223

<sup>1</sup> For the purposes of this tabulation the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semifjobbers). It is not synonymous with "Wholesalers only."

## CENSUS OF DISTRIBUTION

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS  
FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 20,000 TO 50,000 POPULATION			KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 20,000 TO 50,000 POPULATION		
	Baltimore	Cumber-land	Hagers-town	Baltimore	Cumber-land	Hagers-town		Baltimore	Cumber-land	Hagers-town	Baltimore	Cumber-land	Hagers-town
<b>Total</b> .....	1,589	52	52				Hardware.....	21	2	2			
Amusement and sporting goods.....	18		1	Iron and steel scrap and other waste materials.....	58	1	3						
Automotive.....	34	2	1	Jewelry and optical goods.....	12	1							
Chemicals, drugs, and allied products.....	56		1	Leather and leather goods (except gloves and shoes).....	13		1						
Dry goods and apparel.....	241	2	1	Lumber and building materials (other than metal).....	79	8	5						
Electrical.....	46		2	Machinery, equipment, and supplies (except electrical).....	156	1	3						
Farm products (not elsewhere specified).....	51			Metals and minerals (except petroleum and scrap).....	82								
Farm supplies (except machinery and equipment).....	27	2	1	Paper and paper products.....	62	1	1						
Food products (not elsewhere specified).....	266	14	8	Petroleum and petroleum products.....	30	3	8						
Forest products (except lumber).....	6			Plumbing and heating equipment and supplies.....	50		2						
Furniture and house furnishings.....	55	2		Tobacco and tobacco products (except leaf).....	28	2	2						
General merchandise.....	1			All other.....	49	1							
Groceries and food specialties.....	148	10	10										

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT<sup>1</sup>

## COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS	Net sales	Volume of commodity coverage <sup>2</sup>	Per cent of commodity coverage	KIND OF BUSINESS	Net sales	Volume of commodity coverage <sup>2</sup>	Percent of commodity coverage
<b>Total</b> .....	\$741,387	\$663,879	89.5	Hardware.....	\$8,677	\$8,415	98.1
Amusement and sporting goods.....	2,354	2,341	99.4	Iron and steel scrap and other waste materials.....	6,416	6,347	98.9
Automotive.....	14,070	13,708	97.4	Jewelry and optical goods.....	1,424	1,424	100.0
Chemical, drug, and allied products.....	10,223	10,076	99.1	Leather and leather goods (except gloves and shoes).....	1,376	1,376	100.0
Dry goods and apparel.....	77,474	77,471	100.0	Lumber and building materials (other than metal).....	33,175	32,500	98.0
Electrical.....	29,534	29,404	99.6	Machinery, equipment, and supplies (except electrical).....	27,497	26,457	96.2
Farm products (not elsewhere specified).....	32,984	27,721	84.0	Metals and minerals (except petroleum and scrap).....	59,033	56,436	95.7
Farm supplies (except machinery and equipment).....	36,054	20,051	55.6	Paper and paper products.....	16,425	16,281	99.1
Food products (not elsewhere specified).....	124,380	108,202	87.0	Petroleum and petroleum products.....	38,675	37,320	96.5
Forest products (except lumber).....	879	565	64.3	Plumbing and heating equipment and supplies.....	9,867	9,862	99.9
Furniture and house furnishings.....	8,900	8,574	96.3	Tobacco and tobacco products (except leaf).....	17,173	17,102	99.6
General merchandise.....	301	96	31.9	All other.....	13,101	13,005	100.0
Grocery and food specialties.....	167,875	132,755	79.1				

## COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
<b>Total net sales</b> .....	\$741,387	Automotive equipment, parts, and accessories—Continued.		Barbers' equipment and supplies (less than 0.1 per cent of reported commodity sales).....	\$181
<i>Sales not reported by commodities</i> .....	77,488	Chemical, drug, and allied products trade:		Chemical, drug, and allied products trade:	
Reported commodity sales (100 per cent).....	663,879	Wholesale merchants.....	\$5	Wholesale merchants.....	14
Aluminum ingots, bars, sheets, shapes, etc. (less than 0.1 per cent of reported commodity sales).....	2	Dry goods and apparel trade:		Machinery, equipment, and supplies (except electrical) trade:	
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	102	Wholesale merchants.....	167
Wholesale merchants.....	2	Electrical trade:		Books, magazines, and newspapers (0.2 per cent of reported commodity sales).....	1,356
Automobiles, trucks, and tractors, new and used (0.6 per cent of reported commodity sales).....	4,213	Manufacturers' agents.....	70	All other trades:	
Automotive trade:		Wholesale merchants.....	344	Manufacturers' agents.....	50
Manufacturers' sales branches.....	765	Hardware trade:		Manufacturers' sales branches.....	63
Wholesale merchants.....	2,843	Wholesale merchants.....	12	Wholesale merchants.....	1,238
Machinery, equipment, and supplies (except electrical) trade:		Petroleum and petroleum products trade:		Brick, tile, and terra cotta (0.5 per cent of reported commodity sales).....	3,299
Manufacturers' sales branches.....	605	Iron and steel scrap and other waste materials trade:		Lumber and building materials (other than metal) trade:	
Automotive equipment, parts, and accessories (1.6 per cent of reported commodity sales).....	10,806	Wholesale merchants.....	5	Manufacturers' agents.....	508
Automotive trade:		Petroleum and petroleum products trade:		Manufacturers' sales branches.....	1,481
Export merchants.....	33	Bulk tank stations.....	6	Wholesale merchants.....	1,307
Manufacturers' agents.....	491	All other trades:		Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	3,018	Manufacturers' sales branches.....	1,681	Wholesale merchants.....	3
Selling agents.....	125	Wholesale merchants.....	57	Building materials not classified elsewhere (0.5 per cent of reported commodity sales).....	3,102
Wholesale merchants.....	3,057	Bakery products (cakes, biscuits, crackers, etc.) (0.4 per cent of reported commodity sales).....	2,627	Chemical, drug, and allied products trade:	
		Grocery and food specialties trade:		Wholesale merchants.....	5
		Chain store warehouses.....	107		
		Manufacturers' agents.....	108		
		Manufacturers' sales branches.....	2,255		
		Wholesale merchants.....	107		
		Wholesaling manufacturers.....	50		

<sup>1</sup> The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

<sup>2</sup> The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

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TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
<b>Building materials not classified elsewhere—Continued.</b>		<b>Chemicals, refined, and/or related products (0.2 per cent of reported commodity sales)...</b>	\$1,286	<b>Confectionery and soft drinks (2.0 per cent of reported commodity sales)...</b>	\$12,959
Hardware trade:		Chemical, drug, and allied products trade:		Food products (not elsewhere specified) trade:	
Wholesale merchants.....	\$27	Manufacturers' agents.....	284	Manufacturers' agents.....	114
Lumber and building materials (other than metal) trade:		Manufacturers' sales branches.....	27	Manufacturers' sales branches.....	60
Manufacturers' agents.....	210	Selling agents.....	300	Wholesale merchants.....	10,056
Manufacturers' sales branches.....	2,311	Wholesale merchants.....	178	Grocery and food specialties trade:	
Wholesale merchants.....	417	Furniture and house-furnishings trade:		Brokers.....	38
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	24	Chain-store warehouses.....	33
Manufacturers' agents.....	1	Grocery and food specialties trade:		Manufacturers' sales branches.....	84
Wholesale merchants.....	31	Manufacturers' sales branches.....	86	Wholesale merchants.....	1,223
Metals and minerals (except petroleum and scrap) trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesaling manufacturers.....	31
Wholesale merchants.....	100	Manufacturers' sales branches.....	343	Tobacco and tobacco products (except leaf) trade:	
<b>Building materials (ornamental metal) (0.2 per cent of reported commodity sales)...</b>	1,212	Wholesale merchants.....	33	Cash-and-carry wholesalers.....	224
Furniture and house-furnishings trade:		Petroleum and petroleum products trade:		Wholesale merchants.....	496
Manufacturers' sales branches.....	89	Wholesale merchants.....	2	<b>Copper ingots, sheets, shapes, etc. (0.2 per cent of reported commodity sales)...</b>	1,600
Lumber and building materials (other than metal) trade:		<b>China, glassware, and crockery (0.3 per cent of reported commodity sales)...</b>	2,172	Electrical trade:	
Manufacturers' agents.....	531	Dry goods and apparel trade:		Wholesale merchants.....	10
Wholesale merchants.....	15	Wholesale merchants.....	292	Metals and minerals (except petroleum and scrap) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Furniture and house-furnishings trade:		Manufacturers' sales branches.....	746
Manufacturers' agents.....	171	Brokers.....	65	Wholesale merchants.....	839
Manufacturers' sales branches.....	118	Manufacturers' agents.....	889	Plumbing and heating equipment and supplies trade:	
Selling agents.....	21	Manufacturers' sales branches.....	54	Wholesale merchants.....	5
Wholesale merchants.....	103	Selling agents.....	15	<b>Cotton, raw, including linters (0.1 per cent of reported commodity sales)...</b>	350
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	641	Farm products (not elsewhere specified) trade:	
Manufacturers' agents.....	126	Hardware trade:		Commission merchants.....	17
Manufacturers' sales branches.....	23	Wholesale merchants.....	8	Wholesale merchants.....	259
Wholesale merchants.....	15	Machinery, equipment, and supplies (except electrical) trade:		Machinery, equipment, and supplies (except electrical) trade:	
<b>Building stone, slate, and concrete products (less than 0.1 per cent of reported commodity sales)...</b>	309	Wholesale merchants.....	207	Wholesale merchants.....	14
Lumber and building materials (other than metal) trade:		All other trades:		All other trades:	
Manufacturers' agents.....	25	Wholesale merchants.....	1	Wholesale merchants.....	60
Wholesale merchants.....	284	<b>Cigars, cigarettes, and tobacco (except leaf) (2.7 per cent of reported commodity sales)...</b>	17,091	<b>Dairy products and eggs (3.2 per cent of reported commodity sales)...</b>	21,369
<b>Cameras and photographic supplies (less than 0.1 per cent of reported commodity sales)...</b>	193	Dry goods and apparel trade:		Food products (not elsewhere specified) trade:	
Amusement and sporting-goods trade:		Wholesale merchants.....	303	Commission merchants.....	798
Manufacturers' agents.....	94	Grocery and food specialties trade:		Manufacturers' agents.....	5,180
Wholesale merchants.....	96	Chain-store warehouses.....	45	Manufacturers' sales branches.....	4,041
Chemical, drug, and allied products trade:		Wholesale merchants.....	961	Wagon distributors.....	31
Wholesale merchants.....	3	Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	7,260
<b>Canned goods (food products) (4.3 per cent of reported commodity sales)...</b>	28,434	Cash-and-carry wholesalers.....	1,243	Grocery and food specialties trade:	
Food products (not elsewhere specified) trade:		Manufacturers' agents.....	1,015	Brokers.....	1,003
Manufacturers' agents.....	88	Manufacturers' sales branches.....	3,307	Chain-store warehouses.....	348
Manufacturers' sales branches.....	326	Wholesale merchants.....	10,727	Commission merchants.....	182
Wholesale merchants.....	136	<b>Clothing and furnishings, men's and boys' (2.5 per cent of reported commodity sales)...</b>	16,347	Manufacturers' agents.....	15
Grocery and food specialties trade:		Dry goods and apparel trade:		Manufacturers' sales branches.....	864
Brokers.....	11,745	Chain-store warehouses.....	84	Wholesale merchants.....	1,067
Chain-store warehouses.....	7,158	Manufacturers' agents.....	1,357	<b>Drugs and drug sundries (1.5 per cent of reported commodity sales)...</b>	9,725
Commission merchants.....	59	Manufacturers' sales branches.....	2,596	Chemical, drug, and allied products trade:	
Manufacturers' agents.....	2,032	Wholesale merchants.....	11,784	Brokers.....	290
Manufacturers' sales branches.....	1	Wholesaling manufacturers.....	85	Chain-store warehouses.....	100
Selling agents.....	35	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	210
Wholesale merchants.....	6,764	Wholesale merchants.....	8	Manufacturers' sales branches.....	1,757
Wholesaling manufacturers.....	90	All other trades:		Selling agents.....	20
<b>Cement, lime, and plaster (0.6 per cent of reported commodity sales)...</b>	3,868	Auction companies.....	105	Wholesale merchants.....	6,905
Chemical, drug, and allied products trade:		Manufacturers' sales branches.....	323	Dry goods and apparel trade:	
Wholesale merchants.....	1	<b>Clothing, women's and children's (1.9 per cent of reported commodity sales)...</b>	12,422	Wholesale merchants.....	303
Lumber and building materials (other than metal) trade:		Chemical, drug, and allied products trade:		General merchandise trade:	
Manufacturers' sales branches.....	1,883	Manufacturers' sales branches.....	30	Wholesale merchants.....	2
Wholesale merchants.....	1,898	Wholesale merchants.....	10,433	All other trades:	
Machinery, equipment, and supplies (except electrical) trade:		Importers.....	170	Manufacturers' sales branches.....	78
Wholesale merchants.....	83	Manufacturers' agents.....	1,523	<b>Dry goods not classified elsewhere (0.2 per cent of reported commodity sales)...</b>	1,423
Metals and minerals (except petroleum and scrap) trade:		Selling agents.....	20	Dry goods and apparel trade:	
Manufacturers' agents.....	3	Wholesale merchants.....	10,433	Commission merchants.....	254
<b>Chemicals, industrial and heavy (0.3 per cent of reported commodity sales)...</b>	2,149	General merchandise trade:		District and general sales offices.....	63
Chemical, drug, and allied products trade:		Wholesale merchants.....	22	Manufacturers' agents.....	54
Manufacturers' sales branches.....	1,178	All other trades:		Wholesale merchants.....	1,052
Selling agents.....	550	Auction companies.....	104	<b>Electrical appliances, equipment, and supplies (3.3 per cent of reported commodity sales)...</b>	21,898
Wholesale merchants.....	44	<b>Coal and coke (2.2 per cent of reported commodity sales)...</b>	14,319	Automotive trade:	
Grocery and food specialties trade:		Lumber and building materials (other than metal) trade:		Manufacturers' sales branches.....	4
Manufacturers' sales branches.....	13	Wholesale merchants.....	150	Wholesale merchants.....	529
Machinery, equipment, and supplies (except electrical) trade:		Metals and minerals (except petroleum and scrap) trade:		Chemical, drug, and allied products trade:	
Wholesale merchants.....	355	Brokers.....	163	Manufacturers' agents.....	3
		Drop shippers.....	53	Dry goods and apparel trade:	
		Manufacturers' agents.....	123	Wholesale merchants.....	10
		Manufacturers' sales branches.....	1,270	Electrical trade:	
		Selling agents.....	3,963	Manufacturers' agents.....	715
		Wholesale merchants.....	8,543	Manufacturers' sales branches.....	14,888
		All other trades:		Selling agents.....	23
		Wholesale merchants.....	51	Wholesale merchants.....	4,256

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

## COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Electrical appliances, equipment, and supplies—Continued.		Furniture, wooden and metal (0.4 per cent of reported commodity sales).....	\$2,727	Hay, straw, and alfalfa (0.1 per cent of reported commodity sales).....	\$714
Furniture and house furnishings trade:		Chemical, drug, and allied products trade:		Farm supplies (except machinery and equipment) trade:	
Manufacturers' agents.....	\$2	Wholesale merchants.....	1	Brokers.....	15
Wholesale merchants.....	2	Forest products (except lumber) trade:		Commission merchants.....	358
Hardware trade:		Importers.....	20	Wholesale merchants.....	331
Wholesale merchants.....	4	Furniture and house furnishings trade:		Machinery, equipment, and supplies (except electrical) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	415	Wholesale merchants.....	10
Manufacturers' agents.....	144	Manufacturers' sales branches.....	1,452		
Manufacturers' sales branches.....	306	Selling agents.....	11	Hides, skins, and raw furs (0.2 per cent of reported commodity sales).....	1,277
Wholesale merchants.....	62	Wholesale merchants.....	197	Farm products (not elsewhere specified) trade:	
Metals and minerals (except petroleum and scrap) trade:		Machinery, equipment, and supplies (except electrical) trade:		Selling agents.....	310
Manufacturers' agents.....	200	Manufacturers' sales branches.....	245	Wholesale merchants.....	958
Manufacturers' sales branches.....	355	Wholesale merchants.....	218		
Paper and paper products trade:		All other trades:		Horses and mules (0.1 per cent of reported commodity sales).....	342
Wholesale merchants.....	5	Auction companies.....	168	Farm products (not elsewhere specified) trade:	
Plumbing and heating equipment and supplies trade:		Furs (dressed) and fur clothing (less than 0.1 per cent of reported commodity sales).....	10	Auction companies.....	342
Manufacturers' sales branches.....	126	Dry goods and apparel trade:			
Wholesale merchants.....	4	Manufacturers' agents.....	10	House furnishings and supplies (1.2 per cent of reported commodity sales).....	8,237
All other trades:		Glass, sheet (0.2 per cent of reported commodity sales).....	1,235	Chemical, drug, and allied products trade:	
Manufacturers' sales branches.....	260	Chemical, drug, and allied products trade:		Manufacturers' sales branches.....	2
Farm products not classified elsewhere (0.1 per cent of reported commodity sales).....	918	Wholesale merchants.....	15	Dry goods and apparel trade:	
Farm products (not elsewhere specified) trade:		Lumber and building materials (other than metal) trade:		Wholesale merchants.....	2,972
Commission merchants.....	550	Manufacturers' sales branches.....	505	Furniture and house-furnishings trade:	
Wholesale merchants.....	368	Wholesale merchants.....	715	Manufacturers' agents.....	327
Feeds (0.4 per cent of reported commodity sales).....	2,613	Grain (wheat, corn, oats, etc.) (1.8 per cent of reported commodity sales).....	12,052	Manufacturers' sales branches.....	652
Chemical, drug, and allied products trade:		Farm products (not elsewhere specified) trade:		Selling agents.....	100
Manufacturers' sales branches.....	20	Brokers.....	4,520	Wholesale merchants.....	3,312
Farm products (not elsewhere specified) trade:		Commission merchants.....	4,365	Grocery and food specialties trade:	
Commission merchants.....	2	Country buyers.....	519	Brokers.....	100
Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	1,290	Chain-store warehouses.....	46
Wholesale merchants.....	69	Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	238
Brokers.....	2,027	Brokers.....	60	Hardware trade:	
Wholesale merchants.....	2	Commission merchants.....	313	Wholesale merchants.....	8
All other trades:		Wholesale merchants.....	976	Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches.....	20	Groceries (12.9 per cent of reported commodity sales).....	85,781	Manufacturers' sales branches.....	272
Wholesale merchants.....	475	Food products (not elsewhere specified) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Fertilizer and fertilizer materials (2.1 per cent of reported commodity sales).....	13,663	Brokers.....	410	Wholesale merchants.....	112
Farm products (not elsewhere specified) trade:		Manufacturers' sales branches.....	2,857	Paper and paper products trade:	
Commission merchants.....	10	Wholesale merchants.....	413	Wholesale merchants.....	60
Farm supplies (except machinery and equipment) trade:		Grocery and food specialties trade:		All other trades:	
Brokers.....	2,815	Brokers.....	10,644	Manufacturers' sales branches.....	32
Manufacturers' sales branches.....	2,030	Chain-store warehouses.....	366	Wholesale merchants.....	1
Selling agents.....	43	Commission merchants.....	126		
Wholesale merchants.....	8,150	Importers.....	420	Iron and steel products (except as classified (5.0 per cent of reported commodity sales).....	33,336
Fish and sea foods, fresh and processed (1.5 per cent of reported commodity sales).....	10,120	Manufacturers' agents.....	1,036	Hardware trade:	
Food products (not elsewhere specified) trade:		Manufacturers' sales branches.....	32,253	Manufacturers' agents.....	30
Brokers.....	25	Selling agents.....	1,195	Manufacturers' sales branches.....	60
Commission merchants.....	1,780	Wagon distributors.....	63	Wholesale merchants.....	198
Manufacturers' sales branches.....	4	Wholesale merchants.....	35,350	Iron and steel scrap and other waste-materials trade:	
Wholesale merchants.....	7,776	Wholesaling manufacturers.....	648	Brokers.....	360
Grocery and food specialties trade:		Hardware (1.4 per cent of reported commodity sales).....	9,546	Wholesale merchants.....	2,024
Brokers.....	178	Automotive trade:		Lumber and building materials (other than metal) trade:	
Chain-store warehouses.....	93	Export merchants.....	2	Manufacturers' agents.....	270
Wholesale merchants.....	253	Wholesale merchants.....	20	Wholesale merchants.....	144
Wholesaling manufacturers.....	11	Chemical, drug, and allied products trade:		Machinery, equipment, and supplies (except electrical) trade:	
Food products not classified elsewhere (0.1 per cent of reported commodity sales).....	960	Wholesale merchants.....	1	Manufacturers' agents.....	245
Food products (not elsewhere specified) trade:		Dry goods and apparel trade:		Selling agents.....	881
Manufacturers' sales branches.....	1	Wholesale merchants.....	9	Wholesale merchants.....	191
Grocery and food specialties trade:		Electrical trade:		Metals and minerals (except petroleum and scrap) trade:	
Brokers.....	18	Wholesale merchants.....	301	Manufacturers' agents.....	168
Commission merchants.....	100	Furniture and house-furnishings trade:		Manufacturers' sales branches.....	24,018
Manufacturers' sales branches.....	338	Manufacturers' agents.....	7	Wholesale merchants.....	3,067
Wagon distributors.....	42	Wholesale merchants.....	43	Plumbing and heating equipment and supplies trade:	
Wholesale merchants.....	470	Hardware trade:		Wholesale merchants.....	790
Fruits and vegetables, fresh and dried (0.3 per cent of reported commodity sales).....	40,923	Manufacturers' agents.....	2,166		
Food products (not elsewhere specified) trade:		Manufacturers' sales branches.....	481	Jewelry (0.3 per cent of reported commodity sales).....	1,765
Auction companies.....	5,278	Wholesale merchants.....	4,923	Chemical, drug, and allied products trade:	
Brokers.....	854	Jewelry and optical-goods trade:		Manufacturers' agents.....	1
Chain-store warehouses.....	2,466	Manufacturers' agents.....	18	Wholesale merchants.....	5
Commission merchants.....	9,343	Lumber and building materials (other than metal) trade:		Dry goods and apparel trade:	
Cooperative marketing associations.....	392	Wholesale merchants.....	5	Wholesale merchants.....	372
Wagon distributors.....	21	Machinery, equipment, and supplies (except electrical) trade:		Furniture and house furnishings trade:	
Wholesale merchants.....	20,153	Manufacturers' sales branches.....	28	Wholesale merchants.....	10
Grocery and food specialties trade:		Wholesale merchants.....	1,482	Jewelry and optical goods trade:	
Brokers.....	1,308	Metals and minerals (except petroleum and scrap) trade:		Manufacturers' agents.....	34
Chain-store warehouses.....	545	Wholesale merchants.....	30	Wholesale merchants.....	1,160
Commission merchants.....	98	Paper and paper products trade:		Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	35	Wholesale merchants.....	25	Wholesale merchants.....	75
Wholesale merchants.....	520	All other trades:		All other trades:	
		Wholesale merchants.....	5	Auction companies.....	100
				Wholesale merchants.....	12

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TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Junk and scrap (0.8 per cent of reported commodity sales)	\$5,488	Machinery, equipment, and supplies (farm and garden) (0.5 per cent of reported commodity sales)	\$1,907	Optical goods (less than 0.1 per cent of reported commodity sales)	\$210
Iron and steel scrap and other waste materials trade:		Farm products (not elsewhere specified) trade:		Jewelry and optical goods trade:	
Wholesale merchants	3,916	Wholesale merchants	1	Manufacturers' sales branches	147
Petroleum and petroleum products trade:		Farm supplies (except machinery and equipment) trade:		Wholesale merchants	63
Bulk tank stations	1	Wholesale merchants	10	Ores, metallic (less than 0.1 per cent of reported commodity sales)	44
All other trades:		Hardware trade:		Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1,571	Wholesale merchants	54	Wholesale merchants	44
Lead pigs, bars, sheets, and pipe (0.3 per cent of reported commodity sales)	1,835	Machinery, equipment, and supplies (except electrical) trade:		Paints, varnishes, and lacquers (0.2 per cent of reported commodity sales)	1,322
Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches	1,488	Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1,805	Selling agents	125	Manufacturers' agents	36
Wholesale merchants	19	Wholesale merchants	229	Manufacturers' sales branches	43
Plumbing and heating equipment and supplies trade:		Meats and meat products, fresh and cured (4.8 per cent of reported commodity sales)	30,717	Wholesale merchants	787
Wholesale merchants	11	Farm products (not elsewhere specified) trade:		Hardware trade:	
Leather and out stock (0.1 per cent of reported commodity sales)	456	Commission merchants	24	Wholesale merchants	47
Farm products (not elsewhere specified) trade:		Food products (not elsewhere specified) trade:		Lumber and building materials (other than metal) trade:	
Wholesale merchants	38	Brokers	1,686	Manufacturers' agents	13
Leather and leather goods (except gloves and shoes) trade:		Chain-store warehouses	1,278	Manufacturers' sales branches	329
Wholesale merchants	418	Commission merchants	1,727	Wholesale merchants	14
Logs, piles, poles, etc. (less than 0.1 per cent of reported commodity sales)	84	Manufacturers' sales branches	18,982	Machinery, equipment, and supplies (except electrical) trade:	
Lumber and building materials (other than metal) trade:		Wholesale merchants	4,656	Wholesale merchants	2
Export merchants	84	Grocery and food specialties trade:		Metals and minerals (except petroleum and scrap) trade:	
Luggage, saddlery, harness, and gloves (except dress) (less than 0.1 per cent of reported commodity sales)	80	Chain-store warehouses	77	Wholesale merchants	11
Dry goods and apparel trade:		Commission merchants	200	Paper and paper products trade:	
Wholesale merchants	50	Manufacturers' sales branches	1	Wholesale merchants	9
All other trades:		Wholesale merchants	3,286	Petroleum and petroleum products trade:	
Wholesale merchants	30	Musical instruments and parts (except radios) (less than 0.1 per cent of reported commodity sales)	202	Manufacturers' sales branches	26
Lumber, rough and dressed (2.1 per cent of reported commodity sales)	14,104	Electrical trade:		Wholesale merchants	5
Lumber and building materials (other than metal) trade:		Wholesale merchants	202	Paper (wrapping, book, wallpaper, etc.) (1.8 per cent of reported commodity sales)	10,929
Commission merchants	1,394	Nonferrous metals not classified elsewhere (0.8 per cent of reported commodity sales)	2,013	Furniture and house furnishings trade:	
Drop shippers	300	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	5
Export merchants	234	Manufacturers' agents	520	Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	305	Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants	1
Purchasing agents	35	Manufacturers' sales branches	1,307	Paper and paper products trade:	
Wholesale merchants	11,836	Wholesale merchants	185	Manufacturers' agents	150
Machinery, equipment, and supplies (industrial) (2.6 per cent of reported commodity sales)	17,266	Plumbing and heating equipment and supplies trade:		Manufacturers' sales branches	1,299
Amusement and sporting goods trade:		Wholesale merchants	1	Wholesale merchants	9,474
Manufacturers' sales branches	366	Nonmetallic minerals (crude), and their products (less than 0.1 per cent of reported commodity sales)	327	Paper products (0.7 per cent of reported commodity sales)	4,388
Wholesale merchants	54	Lumber and building materials (other than metal) trade:		Chemical, drug and allied products trade:	
Automotive trade:		Manufacturers' agents	6	Wholesale merchants	26
Manufacturers' sales branches	91	Wholesale merchants	197	Furniture and house furnishings trade:	
Wholesale merchants	30	All other trades:		Wholesale merchants	9
Dry goods and apparel trade:		Wholesale merchants	124	Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	25	Notions and dry goods, small wares (0.6 per cent of reported commodity sales)	4,078	Manufacturers' sales branches	1
Selling agents	55	Dry goods and apparel trade:		Paper and paper products trade:	
Electrical trade:		Manufacturers' agents	239	Manufacturers' agents	677
Manufacturers' sales branches	732	Manufacturers' sales branches	239	Manufacturers' sales branches	2,676
Furniture and house furnishings trade:		Wholesale merchants	3,566	Wholesale merchants	999
Manufacturers' agents	34	General merchandise trade:		Petroleum and petroleum products (5.6 per cent of reported commodity sales)	37,358
Wholesale merchants	1	Wholesale merchants	4	Automotive trade:	
Hardware trade:		Office and store machines and equipment (0.1 per cent of reported commodity sales)	876	Wholesale merchants	13
Manufacturers' sales branches	81	Electrical trade:		Chemical, drug, and allied products trade:	
Wholesale merchants	18	Wholesale merchants	2	Manufacturers' agents	70
Lumber and building materials (other than metal) trade:		Furniture and house furnishings trade:		Electrical trade:	
Wholesale merchants	10	Selling agents	7	Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:		Machinery, equipment, and supplies (except electrical) trade:		Petroleum and petroleum products trade:	
Manufacturers' agents	4,900	Manufacturers' agents	104	Bulk tank stations	24,452
Manufacturers' sales branches	3,194	Manufacturers' sales branches	645	Export merchants	2,348
Selling agents	198	Wholesale merchants	72	Manufacturers' agents	47
Wholesale merchants	4,300	Selling agents	16	Manufacturers' sales branches	542
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants	30	Wholesale merchants	9,801
Manufacturers' agents	5	Paper and paper products trade:		All other trades:	
Manufacturers' sales branches	204	Manufacturers' sales branches	30	Wholesale merchants	78
Paper and paper products trade:		Oils, animal and vegetable (0.9 per cent of reported commodity sales)	1,716	Piece goods, all kinds (1.2 per cent of reported commodity sales)	27,635
Wholesale merchants	290	Chemical, drug, and allied products trade:		Chemical, drug, and allied products trade:	
Plumbing and heating equipment and supplies trade:		Manufacturers' agents	360	Wholesale merchants	20
Manufacturers' agents	436	Wholesale merchants	52	Dry goods and apparel trade:	
Manufacturers' sales branches	76	Machinery, equipment, and supplies (except electrical) trade:		Commission merchants	3,200
Wholesale merchants	878	Manufacturers' agents	2	Drop shippers	691
All other trades:		All other trades:		Manufacturers' agents	80
Commission merchants	238	Manufacturers' sales branches	461	Manufacturers' sales branches	8,299
Manufacturers' sales branches	431	Wholesale merchants	841	Manufacturers' sales branches	177
Wholesale merchants	595			Selling agents	1,412
				Wholesale merchants	12,720
				Furniture and house furnishings trade:	
				Manufacturers' sales branches	2
				Wholesale merchants	172
				Machinery, equipment, and supplies (except electrical) trade:	
				Wholesale merchants	700



TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales
Piece goods, all kinds—Continued.			Shoes and other footwear (including rubber) (1.8 per cent of reported commodity sales)		\$10,877	Tobacco, leaf (1.7 per cent of reported commodity sales)		\$11,439
Paper and paper products trade:			Dry goods and apparel trade:			Farm products (not elsewhere specified) trade:		
Wholesale merchants		\$0	Manufacturers' agents		1,082	Commission merchants		2,380
All other trades:			Manufacturers' sales branches		850	Export commission houses		2,133
Manufacturers' sales branches		176	Wholesale merchants		8,293	Export merchants		2,250
Plumbing and heating equipment and supplies (1.3 per cent of reported commodity sales)		8,606	Machinery, equipment, and supplies (except electrical) trade:			Wholesale merchants		4,076
Furniture and house furnishings trade:			Wholesale merchants		10	Toilet articles (less than 0.1 per cent of reported commodity sales)		67
Wholesale merchants		54	All other trades:			Chemical, drug, and allied products trade:		
Hardware trade:			Manufacturers' sales branches		642	Wholesale merchants		62
Wholesale merchants		21	Soaps and toilet preparations (0.8 per cent of reported commodity sales)		5,325	Machinery, equipment, and supplies (except electrical) trade:		
Machinery, equipment, and supplies (except electrical) trade:			Chemical, drug, and allied products trade:			Wholesale merchants		5
Manufacturers' agents		25	Manufacturers' agents		49	Toys and games (0.2 per cent of reported commodity sales)		1,105
Wholesale merchants		998	Manufacturers' sales branches		18	Amusement and sporting goods trade:		
Metals and minerals (except petroleum and scrap) trade:			Wholesale merchants		933	Wholesale merchants		328
Wholesale merchants		15	Food products (not elsewhere specified) trade:			Chemical, drug, and allied products trade:		
Plumbing and heating equipment and supplies trade:			Manufacturers' sales branches		170	Wholesale merchants		2
Manufacturers' agents		500	Furniture and house furnishings trade:			Dry goods and apparel trade:		
Manufacturers' sales branches		2,557	Manufacturers' agents		7	Wholesale merchants		500
Warehouses (distributing)		37	General merchandise trade:			General merchandise trade:		
Wholesale merchants		4,399	Wholesale merchants		2	Wholesale merchants		25
Radio sets, parts, and accessories (1.1 per cent of reported commodity sales)		7,587	Grocery and food specialties trade:			Hardware trade:		
Amusement and sporting goods trade:			Brokers		10	Manufacturers' sales branches		130
Manufacturers' sales branches		157	Chain store warehouses		70	Paper and paper products trade:		
Wholesale merchants		10	Manufacturers' agents		450	Wholesale merchants		18
Automotive trade:			Manufacturers' sales branches		2,470	All other trades:		
Wholesale merchants		527	Wholesale merchants		1,132	Wholesale merchants		3
Chemical, drug and allied products trade:			Machinery, equipment, and supplies (except electrical) trade:			Wood products (0.4 per cent of reported commodity sales)		2,708
Manufacturers' agents		1	Manufacturers' agents		10	Dry goods and apparel trade:		
Electrical trade:			Wholesale merchants		4	Wholesale merchants		5
Manufacturers' agents		456	Sporting goods (0.2 per cent of reported commodity sales)		1,188	Forest products (except lumber) trade:		
Manufacturers' sales branches		278	Amusement and sporting goods trade:			Importers		60
Wholesale merchants		6,158	Manufacturers' agents		6	Manufacturers' sales branches		170
Refrigerators, mechanical (household and commercial) (0.2 per cent of reported commodity sales)		1,137	Manufacturers' sales branches		646	Wholesale merchants		315
Electrical trade:			Wholesale merchants		465	Furniture and house furnishings trade:		
Manufacturers' sales branches		904	Hardware trade:			Manufacturers' agents		100
Wholesale merchants		43	Wholesale merchants		42	Manufacturers' sales branches		20
Furniture and house furnishings trade:			All other trades:			Lumber and building materials (other than metal) trade:		
Manufacturers' agents		65	Manufacturers' sales branches		20	Manufacturers' agents		84
Machinery, equipment, and supplies (except electrical) trade:			Stationery and stationery supplies (0.3 per cent of reported commodity sales)		1,707	Wholesale merchants		1,832
Manufacturers' agents		60	Amusement and sporting goods trade:			Machinery, equipment, and supplies (except electrical) trade:		
Wholesale merchants		65	Wholesale merchants		113	Wholesale merchants		72
Sand, gravel, and crushed stone (0.4 per cent of reported commodity sales)		2,770	Chemical, drug, and allied products trade:			Wool, raw (0.4 per cent of reported commodity sales)		2,672
Lumber and building materials (other than metal) trade:			Wholesale merchants		31	Farm products (not elsewhere specified) trade:		
Wholesale merchants		39	Dry goods and apparel trade:			Wholesale merchants		2,072
Manufacturers' sales branches		2,730	Wholesale merchants		946	Yarn (less than 0.1 per cent of reported commodity sales)		315
Machinery, equipment, and supplies (except electrical) trade:			General merchandise trade:			Dry goods and apparel trade:		
Wholesale merchants		1	Wholesale merchants		26	Manufacturers' agents		88
Second-hand merchandise (all kinds) (0.1 per cent of reported commodity sales)		413	Paper and paper products trade:			Wholesale merchants		14
Iron and steel scrap and other waste materials trade:			Manufacturers' agents		81	Machinery, equipment, and supplies (except electrical) trade:		
Wholesale merchants		3	Manufacturers' sales branches		275	Wholesale merchants		11
Jewelry and optical goods trade:			Wholesale merchants		204	All other trades:		
Wholesale merchants		6	All other trades:			Manufacturers' agents		81
Machinery, equipment, and supplies (except electrical) trade:			Manufacturers' agents		31	Manufacturers' sales branches		121
Manufacturers' sales branches		15	Surgical, dental, and hospital equipment and supplies (0.1 per cent of reported commodity sales)		719	Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales)		67
Wholesale merchants		30	Chemical, drug, and allied products trade:			Metals and minerals (except petroleum and scrap) trade:		
All other trades:			Manufacturers' sales branches		3	Manufacturers' sales branches		66
Auction companies		139	Wholesale merchants		5	Wholesale merchants		1
Wholesale merchants		220	Hardware trade:			Miscellaneous commodities (1.0 per cent of reported commodity sales)		6,905
Seed (field and garden) and bulbs (0.3 per cent of reported commodity sales)		2,131	Manufacturers' sales branches		80	Amusement and sporting goods trade:		
Farm products (not elsewhere specified) trade:			Machinery, equipment, and supplies (except electrical) trade:			Wholesale merchants		6
Commission merchants		6	Manufacturers' agents		114	Automotive trade:		
Wholesale merchants		12	Wholesale merchants		517	Manufacturers' sales branches		20
Farm supplies (except machinery and equipment) trade:			Textile products not classified elsewhere (0.5 per cent of reported commodity sales)		3,326	Wholesale merchants		340
Wholesale merchants		2,163	Chemical, drug, and allied products trade:			Chemical, drug, and allied products trade:		
Sheet metal work (1.2 per cent of reported commodity sales)		8,154	Manufacturers' agents		250	Manufacturers' agents		188
Lumber and building materials (other than metal) trade:			Dry goods and apparel trade:			Manufacturers' sales branches		7
Wholesale merchants		17	Manufacturers' agents		225	Wholesale merchants		1,106
Machinery, equipment, and supplies (except electrical) trade:			Selling agents		187	Dry goods and apparel trade:		
Manufacturers' agents		108	Wholesale merchants		424	Manufacturers' agents		21
Metals and minerals (except petroleum and scrap) trade:			Furniture and house furnishings trade:			Wholesale merchants		6
Manufacturers' agents		25	Manufacturers' sales branches		50	Electrical trade:		
Manufacturers' sales branches		7,713	Manufacturers' agents		62	Manufacturers' sales branches		15
Selling agents		66	Manufacturers' sales branches		577	Farm supplies (except machinery and equipment) trade:		
Wholesale merchants		226	Wholesale merchants		1,234	Brokers		75
			Tin, block (less than 0.1 per cent of reported commodity sales)		6	Food products (not elsewhere specified) trade:		
			Metals and minerals (except petroleum and scrap) trade:			Commission merchants		460
			Wholesale merchants		6	Manufacturers' agents		3
						Manufacturers' sales branches		66
						Wholesale merchants		1



TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

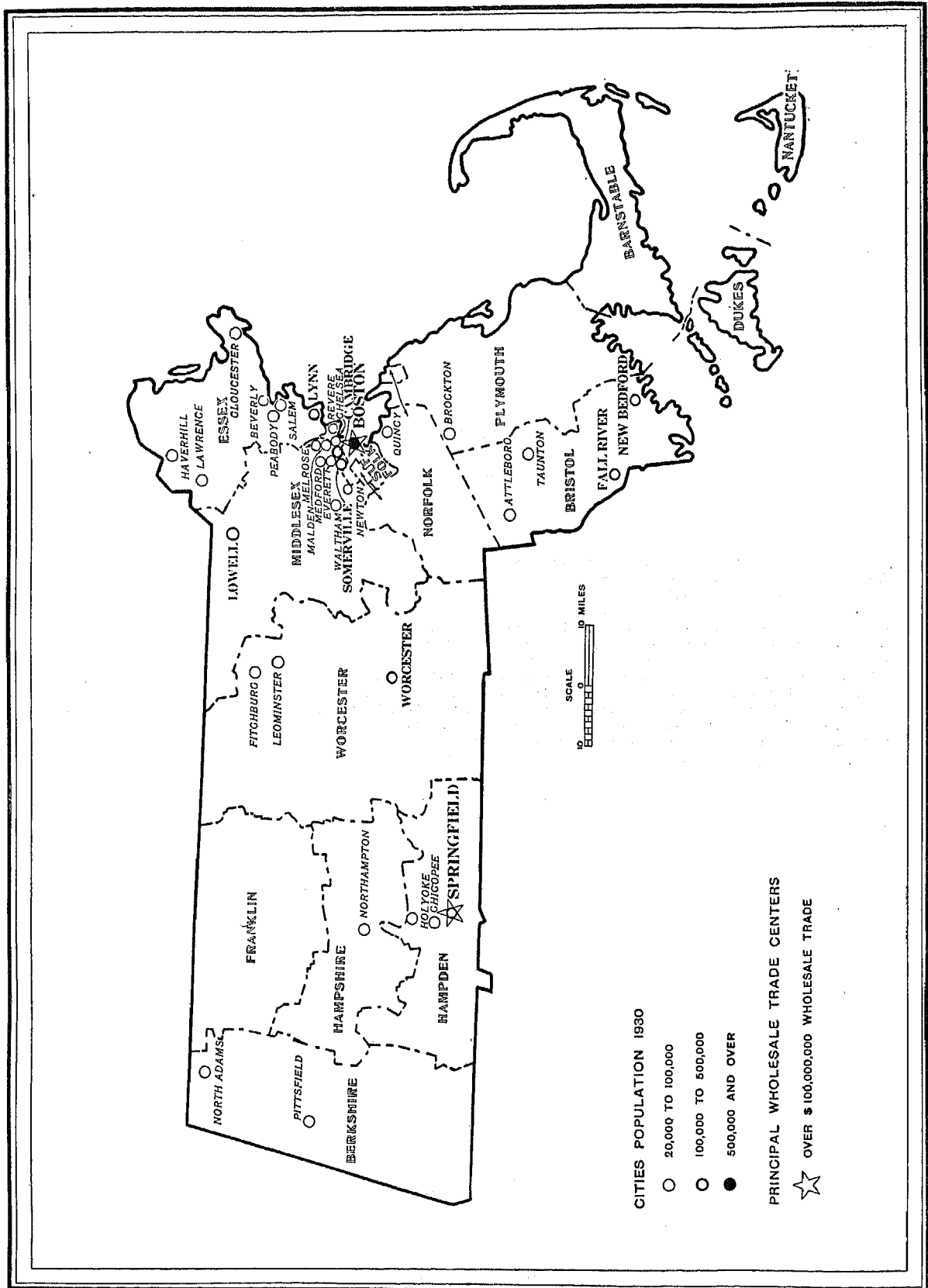
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued.		Miscellaneous commodities—Continued.		Miscellaneous commodities—Continued.	
Furniture and house furnishings trade:		Leather and leather goods (except gloves and shoes) trade:		Paper and paper products trade:	
Wholesale merchants.....	\$34	Wholesale merchants.....	\$958	Wholesale merchants.....	\$3
General merchandise trade:		Lumber and building materials (other than metal) trade:		Petroleum and petroleum products trade:	
Wholesale merchants.....	15	Wholesale merchants.....	51	Bulk tank stations.....	89
Grocery and food specialties trade:		Machinery, equipment, and supplies (except electrical) trade:		Plumbing and heating equipment and supplies trade:	
Brokers.....	82	Manufacturers' agents.....	67	Wholesale merchants.....	42
Commission merchants.....	20	Manufacturers' sales branches.....	155	All other trades:	
Manufacturers' sales branches.....	356	Wholesale merchants.....	1,105	Auction companies.....	76
Wholesale merchants.....	1,020	Metals and minerals (except petroleum and scrap) trade:		Importers.....	130
Hardware trade:		Wholesale merchants.....	27	Manufacturers' agents.....	42
Wholesale merchants.....	35			Manufacturers' sales branches.....	23
Iron and steel scrap and other waste materials trade:				Selling agents.....	39
Wholesale merchants.....	38			Wholesale merchants.....	184

# MASSACHUSETTS

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# WHOLESALE CENTERS IN MASSACHUSETTS



CITIES POPULATION 1930

- 20,000 TO 100,000
- 100,000 TO 500,000
- 500,000 AND OVER

PRINCIPAL WHOLESALE TRADE CENTERS



OVER \$100,000,000 WHOLESALE TRADE

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	6,066	72,929	57,962	14,967	\$145,957,895	\$299,921,104	\$221,504,696	\$8,065,855,588	100.00
Amusement and sporting goods	74	1,127	720	398	2,022,537	3,564,552	1,606,155	21,018,479	.69
Automotive	125	2,997	2,460	528	6,276,325	13,048,376	7,408,993	95,703,417	3.12
Chemicals, drugs, and allied products	199	2,405	1,816	589	5,232,070	10,225,366	7,337,694	82,570,353	2.09
Dry goods and apparel	700	7,345	5,185	2,210	14,255,490	27,446,832	30,426,982	280,205,270	9.14
Electrical	186	3,891	2,978	913	6,995,033	13,733,523	8,388,133	109,122,457	3.66
Farm products (not elsewhere specified)	363	2,386	1,061	425	6,034,601	15,231,793	28,042,177	418,907,938	13.66
Farm supplies (except machinery and equipment)	38	500	464	96	1,141,595	2,393,777	1,938,897	40,899,474	1.33
Food products (not elsewhere specified)	1,083	13,442	11,953	1,489	25,608,121	57,541,294	12,710,566	550,216,595	17.95
Forest products (except lumber)	33	294	257	37	3,827,452	1,077,053	3,430,240	10,215,209	.33
Furniture and house furnishings	133	1,864	1,303	561	3,363,221	6,781,000	5,839,157	35,859,694	1.16
General merchandise	5	40	32	8	87,478	138,884	59,160	2,026,806	.07
Groceries and food specialties	485	7,325	5,842	1,483	13,916,068	31,724,419	23,516,870	375,120,595	12.24
Hardware	67	1,154	847	307	2,387,227	4,678,890	3,486,251	20,373,306	.67
Iron and steel scrap and other waste materials	237	1,105	920	185	1,561,811	3,194,414	1,374,397	25,821,433	.83
Jewelry and optical goods	132	1,059	730	323	1,938,476	3,848,728	5,064,001	18,860,187	.62
Leather and leather goods (except gloves and shoes)	259	2,273	1,756	517	5,443,279	12,031,929	24,364,840	181,768,892	5.93
Lumber and building materials (other than metal)	219	2,991	2,538	453	6,808,576	12,264,086	8,188,565	87,087,248	2.66
Machinery, equipment, and supplies (except electrical)	511	5,058	4,067	991	10,606,617	18,358,154	10,645,522	90,210,350	2.94
Metals and minerals (except petroleum and scrap)	133	1,427	1,129	298	3,827,452	7,135,038	3,530,292	147,719,590	4.82
Paper and paper products	230	2,286	1,684	602	5,362,728	9,328,881	5,678,183	71,217,450	2.32
Petroleum and petroleum products	243	5,022	4,218	804	9,075,103	19,033,061	8,281,548	128,508,354	4.19
Plumbing and heating equipment and supplies	164	2,239	1,816	423	4,553,243	8,633,364	6,991,123	48,234,810	1.67
Tobacco and tobacco products (except leaf)	77	770	643	133	1,340,829	2,355,844	2,559,269	54,007,996	1.79
All other	370	3,803	2,069	1,194	7,744,589	15,651,246	13,746,971	169,383,267	5.53

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE (pop. 4,249,614)</b>													
Total	4,069	43,880	34,870	9,290	\$85,027,360	\$177,723,962	\$143,472,962	\$1,557,140,326	100.00	\$867,680,960	55.72	\$30,961,641	\$438,440,009
<b>Types of wholesalers:</b>	3,851	41,082	33,030	8,052	81,438,119	171,400,396	138,409,466	1,508,170,246	96.80	846,733,788	56.14	28,227,466	428,802,922
Service wholesalers	10	64	47	17	132,448	250,551	400,874	3,442,317	.22	2,108,187	61.24	500	2,520,188
Converters	12	149	119	30	274,848	670,121	224,690	14,456,564	.03	3,182,990	22.02	10,000	8,998,402
Exporters	87	915	654	261	2,816,792	4,435,264	5,978,303	72,512,508	4.66	40,709,549	68.55	201,207	33,608,941
Importers	3,742	40,854	32,210	8,644	78,714,031	160,044,460	131,799,599	1,417,758,897	91.05	791,733,153	55.84	28,015,759	383,615,391
Wholesale merchants	80	647	549	98	1,190,478	2,081,491	1,824,748	30,845,155	1.98	10,039,479	32.55	2,615,025	1,177,199
Limited-function wholesalers	26	431	383	48	776,967	1,277,522	1,583,598	15,931,924	1.02	23,823	.15	48,234,810	3,802
Cash and carry	25	66	35	31	178,049	330,650	1,781	10,599,888	.08	7,489,888	70.66		1,173,337
Drop shippers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Mail-order wholesalers	25	181	113	18	206,611	400,840	53,811	2,490,575	1.6	1,142,695	45.71	111,208	
Wagon distributors	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Warehouses (distributing)	138	1,231	991	240	2,308,703	4,242,075	3,238,748	18,124,025	1.10	10,907,713	60.18	119,150	8,459,888
Supply and machinery distributors	49	540	385	175	988,363	1,712,901	841,720	7,073,689	.45	2,620,618	37.05	562,392	7,335
Amusement and sporting goods	31	351	262	89	613,381	1,061,179	795,891	3,904,277	.25	2,533,959	64.90	548,392	2,000
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	1	(x)	(x)		(x)	(x)	(x)	(x)					
Amusement equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		1,593,723		535,147	2,000
Billiards, bowling equipment, and supplies	15	226	150	70	395,072	640,610	520,954	2,258,232		826,189		13,245	
Sporting goods (general line)	12	103	86	17	179,814	335,717	234,034	1,407,906					
Toys, novelties, and fireworks	18	189	103	86	372,982	651,722	45,829	3,169,312	.20	86,554	2.73	14,000	5,335
Cameras and motion-picture equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Cameras and photographic supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Moving-picture apparatus	14	105	91	74	349,776	600,168	37,749	3,051,816		23,845			5,335
Moving-picture films	98	2,132	1,749	383	4,305,871	8,805,343	5,071,266	78,499,152	4.72	5,730,638	7.80	13,248,733	260,132
Automotive	21	1,142	980	162	2,492,778	5,370,942	2,736,062	60,548,034	3.89			12,640,500	
Automobiles and other motor vehicles	56	844	638	206	1,440,939	2,735,283	1,940,828	10,519,999	.68	5,409,152	51.42	603,143	250,132
Automotive equipment	15	112	101	11	302,156	550,664	308,147	1,929,603	.12	244,740	12.08	5,000	
Automobile parts (new and used)	6	34	30	4	69,998	148,454	86,258	501,510	.03	76,740	15.30		
Tires and tubes													

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE—Continued</b>													
Chemicals, drugs, and allied products.....	112	1,291	974	317	\$2,827,465	\$5,497,077	\$3,661,880	\$35,847,098	2.30	\$29,442,671	82.13	\$350,724	\$12,219,295
Chemicals.....	48	408	340	68	1,181,045	2,118,463	989,045	18,687,521	1.20	15,490,813	82.89	70,035	11,751,867
Chemicals (industrial).....	30	241	212	29	643,744	1,247,245	684,288	11,255,076	.....	8,919,310	.....	70,035	7,394,678
Dyestuffs.....	9	90	67	23	312,133	541,244	204,606	5,102,903	.....	5,042,201	.....	.....	2,311,507
Dyes, dry-cleaning supplies, and allied products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Naval stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Other chemicals.....	7	40	31	9	94,218	134,204	60,655	1,419,874	.....	1,313,087	.....	.....	1,130,104
Drugs and drug sundries (general line).....	11	307	279	88	632,651	1,036,093	1,413,453	8,295,120	.58	8,012,447	96.59	.....	.....
Drugs and drug sundries (specialty).....	20	112	58	54	169,140	444,858	141,483	1,453,223	.00	938,853	64.00	2,137	5,000
Drugs.....	4	22	16	6	29,714	47,727	66,295	515,440	.....	460,349	.....	.....	(x)
Drug sundries.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Patent medicines.....	9	54	16	38	59,772	244,750	86,430	549,266	.....	124,867	.....	2,137	.....
Rubber goods (druggists).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Sanitary supplies, insecticides, etc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Paints, varnishes, lacquers, and enamels.....	29	318	270	48	604,800	1,219,646	938,304	5,995,862	.39	5,000,558	83.40	278,562	462,428
Toilet articles and preparations (toilet preparations).....	4	86	27	59	179,780	628,017	179,595	1,415,370	.09	.....	.....	.....	.....
Dry goods and apparel.....	505	4,966	3,465	1,501	9,089,410	17,884,653	18,926,929	138,004,663	8.84	78,687,932	59.16	\$55,892	10,319,070
Clothing and furnishings (other than millinery and footwear).....	218	2,379	1,651	728	4,183,020	8,059,788	6,300,984	51,550,134	3.31	23,307,950	45.21	139,807	87,458
Clothing (general line).....	9	823	536	287	1,417,126	2,572,578	2,027,428	11,972,427	.....	5,105,282	.....	38,248	.....
Clothing and furnishings.....	16	247	199	48	474,684	1,021,382	1,294,507	7,549,973	.....	4,281,510	.....	69,117	5,000
Clothing, men's and boys'.....	40	366	205	161	789,760	1,641,480	611,869	14,494,945	.....	4,831,941	.....	5,178	.....
Clothing, women's and children's.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Clothing, second hand.....	9	181	148	33	310,302	514,310	425,122	3,350,200	.....	2,925,897	.....	.....	.....
Furnishings (general line).....	26	490	380	110	679,528	1,226,977	1,025,017	6,409,234	.....	2,373,427	.....	11,014	.....
Furnishings, men's and boys'.....	0	61	27	34	90,704	224,451	173,565	1,272,023	.....	.....	.....	.....	.....
Furnishings, women's and children's.....	12	87	54	33	150,009	263,142	272,527	881,749	.....	143,301	.....	7,500	.....
Furs and fur clothing.....	8	56	46	10	87,913	200,721	185,214	955,091	.....	321,478	.....	10,750	.....
Hats and caps.....	6	38	32	6	102,522	235,293	200,226	2,907,014	.....	2,932,947	.....	.....	.....
Hosiery.....	39	290	170	120	540,886	941,775	1,392,444	8,602,909	.55	5,794,024	67.35	54,652	1,054,730
Dry goods, specialty, other than specified (knit goods).....	8	92	66	26	155,274	321,474	548,418	1,539,355	.10	718,345	40.07	.....	.....
Millinery and millinery supplies.....	12	221	105	115	277,813	504,093	150,194	1,977,720	.13	623,015	26.45	.....	60,208
Notions.....	29	179	133	46	317,239	610,136	1,019,213	3,873,700	.....	2,778,640	71.73	.....	1,429,031
Piece goods.....	86	800	521	279	1,701,694	3,277,304	3,375,933	26,112,855	1.68	17,003,112	67.41	12,381	6,750,143
Cotton goods.....	24	149	104	45	342,672	600,411	874,631	6,466,423	.....	4,179,250	.....	.....	1,888,508
Linen.....	3	6	3	3	8,735	15,088	11,689	187,017	.....	60,000	.....	.....	.....
Piece goods (general line).....	23	465	296	169	989,340	1,524,846	1,467,862	13,079,083	.....	9,821,971	.....	450	2,208,737
Rayons.....	3	11	8	3	7,490	21,793	100,654	726,193	.....	60,300	.....	.....	729,198
Silks and velvets.....	5	15	11	4	36,209	95,624	44,693	733,444	.....	687,810	.....	.....	442,083
Woolens and worsteds.....	28	154	129	25	317,248	659,632	827,194	4,330,035	.....	2,813,776	.....	11,931	1,427,017
Shoes and other footwear.....	113	1,005	818	187	1,922,575	4,170,044	6,049,743	39,341,924	2.52	27,062,846	71.08	140,552	37,500
Electrical.....	103	1,980	1,435	545	3,339,369	7,116,498	4,986,056	40,178,412	2.58	28,725,716	71.50	633,730	5,158,829
Electrical goods (including appliances).....	62	1,072	773	299	2,050,520	4,022,998	2,880,599	24,984,547	1.60	19,077,888	76.36	200,825	4,722,069
Electrical merchandise (general line).....	57	1,005	729	276	1,959,520	3,800,060	2,678,980	23,153,900	.....	18,142,761	.....	212,025	4,722,069
Electrical appliances.....	5	67	47	20	91,300	222,938	208,919	1,830,557	.....	935,127	.....	48,800	.....
Electrical equipment and supplies.....	16	211	187	24	312,450	537,342	649,309	1,892,636	.12	1,090,990	57.64	10,000	430,760
Batteries.....	3	29	26	3	49,724	90,104	101,619	289,637	.....	.....	.....	.....	.....
Electrical equipment and supplies (general line).....	8	106	94	12	129,533	237,436	207,554	933,875	.....	665,015	.....	10,000	10,750
Motors and generators.....	5	76	67	9	133,193	200,302	340,136	669,174	.....	426,931	.....	.....	425,071
Radios and radio equipment.....	22	630	422	208	862,663	2,310,010	1,405,792	12,015,955	.81	8,200,503	65.71	280,697	.....
Refrigerators (electric).....	3	97	63	14	113,480	194,648	50,355	685,274	.05	266,329	38.86	82,268	.....
Farm products (not elsewhere specified).....	283	1,901	1,601	300	4,926,138	12,830,896	25,122,917	287,032,919	18.43	104,397,424	36.37	410,819	244,356,453
Cotton.....	34	273	212	61	991,034	1,890,057	3,842,130	120,187,427	7.72	41,263,270	34.28	.....	103,482,279
Flowers and nursery stock.....	37	244	215	29	377,093	723,787	186,013	2,601,006	.17	1,842,411	70.83	214,497	.....
Grain.....	6	9	4	5	10,932	62,085	21,705	4,389,013	.28	500,000	11.39	.....	.....
Hides, skins, and furs.....	31	143	102	41	249,807	638,570	551,116	4,396,308	.28	4,018,707	91.41	140,322	2,067,754
Horses and mules (mules).....	2	(x)	(x)	.....	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Livestock (other than horses and mules).....	19	(x)	(x)	.....	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Tobacco (leaf).....	6	37	32	5	153,531	388,479	1,545,242	3,992,368	.20	2,784,597	69.75	50,000	2,537,830
Wool and mohair.....	93	1,143	995	153	3,048,242	8,905,445	13,850,130	149,779,337	9.02	53,340,886	36.61	.....	134,955,092
Other farm products.....	5	24	18	6	64,181	149,455	71,951	1,190,564	.08	360,635	30.13	.....	423,397
Farm supplies (except machinery and equipment).....	31	529	442	87	1,079,988	2,190,189	1,927,712	36,950,420	2.37	11,440,152	30.96	1,127,337	41,024

See footnotes at end of table.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE—Continued</b>													
Food products (not elsewhere specified).....	854	8,569	7,538	1,021	\$16,065,261	\$39,423,236	\$8,541,356	\$308,169,024	19.70	\$157,836,812	\$51.22	\$7,260,031	\$63,000
Confectionery and soft drinks.....	114	384	336	48	620,849	1,352,172	537,881	8,663,339	0.60	5,110,428	59.00	153,453	63,000
Confectionery and soft drinks (general line).....	14	48	45	3	74,405	104,933	70,092	1,277,120		867,500		7,000	
Confectionery.....	71	220	188	38	406,205	912,050	393,857	6,174,069		3,767,613		47,718	63,000
Soft drinks.....	29	110	103	7	149,239	276,183	64,932	1,212,144		484,316		98,765	
Dairy products.....	77	1,774	1,590	184	3,088,638	6,000,200	1,488,007	34,897,243	2.24	13,714,274	39.30	3,500,216	
Butter.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Cheese.....	4	8	7	1	11,400	19,584	15,332	354,944		76,711			
Dairy products (general line).....	61	1,701	1,527	174	2,949,483	5,686,493	1,415,485	32,583,449		12,306,547		3,539,049	
Ice cream.....	11	63	54	9	122,510	388,050	21,900	915,990		288,105		29,567	
Poultry and poultry products.....	53	200	247	52	621,204	1,217,577	1,024,512	22,358,034	1.44	13,248,411	59.26	663,833	
Eggs.....	7	13	11	2	20,795	49,017	10,886	548,609		436,260		30,000	
Poultry.....	28	133	120	13	233,347	412,943	130,867	4,225,774		1,900,696		560,903	
Poultry and poultry products (general line).....	18	153	116	37	367,162	755,617	876,759	17,583,651		10,551,455		72,930	
Dairy and poultry products.....	35	420	300	66	910,214	1,848,449	1,723,211	33,069,232	2.12	15,892,596	48.00	275,172	
Fish and sea foods.....	116	2,279	2,052	227	4,304,576	13,040,609	988,028	40,007,367	2.57	9,326,257	23.31	1,024,607	
Fish and sea foods (fresh and cured).....	38	1,220	1,103	126	2,329,727	5,702,120	542,515	19,160,016		7,551,237		726,144	
Fish and sea foods (fresh).....	72	975	881	94	1,923,272	7,834,946	405,390	20,251,185		1,508,292		298,463	
Fish and sea foods (cured).....	6	75	68	7	51,577	104,143	40,720	596,166		266,758			
Fruits and vegetables (fresh).....	200	1,860	1,583	277	3,273,830	9,091,074	1,208,514	63,267,169	5.99	58,432,457	62.65	321,776	
Fruits.....	52	189	155	34	369,137	893,542	154,428	19,522,735		11,481,503		55,000	
Fruits and vegetables (general line).....	100	1,282	1,008	189	2,215,936	5,008,173	702,556	56,540,988		34,892,689		154,776	
Produce.....	11	135	115	20	213,946	430,516	252,012	5,442,532		4,039,750		30,000	
Vegetables.....	43	254	220	34	471,511	1,853,443	99,518	11,760,904		8,018,615		82,000	
Meats and meat products.....	103	1,537	1,370	167	3,230,800	6,263,465	1,569,043	75,907,240	4.87	42,103,389	55.47	1,251,944	
Meats (cured).....	3	9	9		10,657	19,749	10,477	153,512		73,407			
Meats (fresh).....	51	249	221	28	497,522	920,079	106,986	14,679,230		12,012,787		304,175	
Meats and meat products (general line).....	53	540	484	56	981,979	2,128,830	634,812	19,460,365		12,977,990		400,882	
Meats and provisions.....	56	739	656	83	1,740,702	3,195,307	817,368	41,614,133		17,039,139		546,887	
Forest products (except lumber).....	29	272	245	27	489,498	912,006	437,478	8,155,464	.52	6,566,566	80.61	216,238	4,602,128
Furniture and house furnishings.....	81	1,456	1,042	414	2,600,224	5,091,849	5,318,591	22,670,285	1.45	13,140,378	58.22	1,042,226	157,769
Furniture.....	26	410	339	80	709,653	1,576,705	1,372,936	7,850,510	.50	4,808,135	61.25	115,810	
Furniture (general line).....	5	128	103	25	217,086	451,402	432,743	1,915,784		1,830,350		82,710	
Furniture (household).....	18	205	220	45	461,817	1,048,740	893,436	5,520,063		2,775,042		33,100	
Furniture (office).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Furniture (second hand).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
House furnishings.....	47	925	631	294	1,087,170	3,158,837	3,684,840	13,080,524	.88	7,781,187	56.88	830,373	
Art goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Brooms and brushes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
China, glassware, and crockery.....	12	306	241	125	554,122	1,123,951	1,037,572	2,750,388		2,185,952		595,861	
Curtains and draperies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Floor coverings.....	10	229	173	56	508,258	1,045,430	1,685,340	7,205,980		3,228,906		229,550	
Home furnishings (general line).....	5	172	108	64	298,548	433,040	517,238	2,274,003		1,820,229			
Household supplies.....	3	16	12	4	24,293	45,359	8,458	129,865		100,977			
Lamps and lamp shades.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Pictures and picture frames.....	3	42	35	7	82,934	193,389	112,898	454,225		370,001			
Musical instruments and sheet music.....	8	112	72	40	203,401	356,217	200,815	1,039,251	.07	551,056	53.02	96,048	157,769
Musical instruments, accessories and parts.....	5	51	39	12	93,681	155,169	110,572	538,097		172,287		96,043	
Sheet music.....	3	61	33	28	109,720	201,048	150,243	601,154		378,769			
General merchandise.....	6	41	33	8	87,478	138,894	59,160	2,026,806	.13	1,969,555	97.18	26,732	1,700,000
Groceries and food specialties.....	293	3,430	2,696	735	6,469,607	13,781,008	13,433,422	153,401,117	9.85	128,784,231	80.69	688,638	25,000
Groceries (general line).....	103	2,178	1,717	461	4,086,735	8,580,284	10,001,664	68,469,537	4.40	46,995,683	68.64	444,703	
Food and grocery specialties.....	190	1,252	978	274	2,373,172	5,191,724	2,331,758	84,931,580	5.45	76,785,548	90.41	253,875	25,000
Bakery products.....	24	284	251	33	490,525	1,224,996	57,038	2,119,100		78,473		56,911	
Biscuits and crackers.....	3	14	14		50,773	70,857	9,450	284,519		183,551			
Canned goods (general line).....	7	125	90	35	231,491	400,800	777,734	4,180,180		2,867,066			
Canned sea food.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Cereals.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Coffee.....	6	180	167	13	397,380	636,626	174,623	57,501,163		67,356,202		88,510	
Coffee, tea, and spices.....	21	216	165	51	395,445	982,545	545,077	5,157,194		3,687,660		1,000	
Extracts and spices.....	3	7	3	4	11,492	38,295	12,520	141,530		15,000		3,300	
Flour.....	12	44	36	8	130,245	194,127	58,864	1,321,694		778,146			
Flour and feed.....	4	19	16	3	26,041	54,195	53,931	406,032		283,382			(x)
Soap and soap powders.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Sugar.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Other food and grocery specialties.....	44	338	217	121	591,567	1,216,880	1,023,199	7,497,319		5,511,135		104,154	

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALEERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE—Continued</b>													
Hardware.....	43	932	668	264	\$1,911,219	\$8,660,502	\$2,952,304	\$14,814,677	0.95	\$12,560,571	84.79	\$694,777	\$3,125,466
Hardware (general line).....	32	816	564	252	1,739,176	3,243,840	2,731,453	13,841,869	.89	11,813,050	86.34	553,174	3,042,712
Hardware (specialty).....	11	116	104	12	172,043	416,663	220,851	972,808	.06	747,515	76.84	41,603	82,754
Iron and steel scrap and other waste materials.....	236	1,091	914	177	1,524,950	3,142,628	1,374,397	22,092,055	1.42	14,007,065	63.40	7,040	12,304,003
Iron and steel scrap.....	18	285	268	17	507,303	1,063,781	414,002	7,421,211	.48	6,213,324	83.72	1,098	6,115,763
Junk and scrap.....	190	405	350	55	520,045	1,183,962	661,212	10,833,878	.70	4,000,427	46.00	5,942	3,801,388
Waste rubber, rags, and paper.....	22	401	296	105	497,632	895,455	290,183	3,836,906	.24	2,803,314	73.06		2,386,862
Jewelry and optical goods.....	100	768	544	222	1,467,023	2,948,155	4,672,672	16,106,916	1.04	11,119,583	69.04	161,000	114,298
Jewelry.....	94	587	404	183	1,147,156	2,480,554	4,347,373	14,660,590	.94	10,072,464	68.70	160,000	97,427
Clocks and watches.....	4	23	19	4	52,153	108,671	116,236	315,448		86,074			
Diamonds and other precious stones.....	20	47	30	17	95,466	276,892	711,754	2,619,810		1,918,368			76,000
Jewelry (general line).....	65	488	335	153	932,330	1,945,620	3,332,656	10,751,172		7,731,902		160,000	21,427
Silverware.....	5	20	20	9	65,207	149,371	186,727	974,166		333,120			
Optical goods.....	15	179	140	39	310,867	467,001	325,299	1,446,320	.09	1,047,110	72.40	1,000	16,871
Leather and leather goods (except gloves and shoes).....	182	1,232	980	252	2,473,992	5,075,666	9,811,997	67,629,929	4.34	48,897,125	72.30	113,446	47,441,861
Leather and leather goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Leather and leather binding.....	101	812	691	121	1,770,813	4,208,437	8,288,896	55,720,540	3.58	41,892,744	75.18	100,245	42,547,281
Luggage and leather goods.....	3	31	26	5	61,210	151,451	147,077	533,497	.03	231,638	43.42		231,638
Saddlery and harness.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Shoe findings and cut stock.....	75	379	256	123	625,038	1,270,114	1,322,468	10,440,048	.67	6,772,743	64.82	13,201	4,662,442
Cut stock (leather).....	16	74	64	10	168,830	386,392	470,839	4,340,750		4,095,351			2,170,416
Shoe findings.....	59	305	192	113	456,202	883,722	851,629	6,108,298		2,077,392		13,201	2,483,026
Lumber and building materials (other than metal).....	156	2,313	1,968	345	4,770,296	8,944,090	7,045,419	64,379,706	4.14	46,273,217	71.88	1,128,708	13,130,565
Construction and building materials (other than metal and wood).....	75	1,038	936	102	1,945,274	3,631,363	2,196,400	13,395,114	.80	10,267,540	76.65	394,593	606,192
Asbestos products.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Brick and tile.....	5	54	44	10	126,243	262,712	222,409	2,405,466		2,405,365		301,289	
Building stone.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Cement.....	4	19	18	1	76,693	136,327	288,203	1,016,697		1,401,097			15,108
Glass.....	13	234	207	27	499,872	812,135	552,156	2,652,932		1,015,713		40,193	463,826
Roofing materials (nonmetallic).....	4	32	27	5	89,261	151,205	65,771	352,091		282,368			
Sand, gravel, and crushed stone.....	10	185	179	4	263,881	537,906	128,076	729,406		358,160			15,097
Other building materials.....	27	435	387	48	673,507	1,440,463	873,269	4,978,909		4,140,326		53,111	138,250
Lumber and millwork.....	81	1,275	1,032	243	2,825,022	5,312,697	4,849,010	50,984,692	3.28	36,005,677	70.62	734,115	12,434,403
Lumber.....	69	791	608	183	2,037,551	3,723,613	3,752,426	44,833,686		34,377,829		722,690	11,682,885
Lumber and millwork.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)
Millwork.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)
Machinery, equipment, and supplies (except electrical).....	259	2,513	1,944	569	4,758,141	8,470,354	5,944,047	32,619,997	2.10	20,469,920	62.75	244,971	10,867,764
Commercial equipment and supplies.....	37	302	221	81	424,388	887,751	570,345	3,489,840	.22	2,809,017	80.49	31,114	540,613
Automatic vending machinery.....	1					(x)	(x)	(x)					
Butchers' equipment and supplies.....	3	58	13	45	71,952	157,040	106,866	890,423		840,223		200	50,200
Filling station equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Florists' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Hotel and restaurant equipment and supplies.....	9	66	55	11	98,627	219,112	168,683	843,444		626,289			278,342
Office equipment and supplies (other than furniture).....	12	70	59	11	90,296	197,731	120,831	744,432		480,768		23,414	147,071
Soda fountain equipment and supplies.....	3	23	17	6	42,044	98,109	19,758	402,105		383,987			
Store equipment and supplies (general line).....	6	76	69	7	108,040	171,071	69,789	384,149		298,710			
Other commercial machinery, equipment, and supplies.....	1					(x)	(x)	(x)					
Construction equipment and supplies.....	9	97	81	16	287,369	502,988	374,725	2,879,695	.19	1,418,347	49.25		1,053,793
Farm machinery and equipment.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	116	1,024	817	207	1,890,881	3,327,518	2,533,583	13,402,330	.86	8,733,384	65.16	99,870	7,261,906
Bottles and bottling equipment.....	7	27	20	7	52,466	107,204	79,157	525,344		438,817		13,549	201,085
Jewelers' equipment and supplies.....	7	37	30	7	66,992	110,059	88,035	384,619		334,811			
Mechanical tools.....	3	48	39	9	87,524	161,717	157,637	948,794		270,406			922,454
Mechanical rubber goods.....	4	38	29	9	40,153	77,634	52,703	319,024		181,503			45,000
Mill and mine supplies (general line).....	18	80	66	20	181,645	314,998	206,116	1,060,211		1,058,148			884,718
Oil-well machinery, equipment, and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					

See footnotes at end of table.

WHOLESALE DISTRIBUTION—MASSACHUSETTS: 1929

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TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE—Continued</b>													
Machinery, equipment, and supplies—Continued.													
Power engine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Power house equipment.....	4	8	0	2	\$14,417	\$41,648	\$39,596	\$310,596		\$267,228			\$267,228
Printers' and lithographers' supplies.....	3	9	6	3	21,078	37,938	15,070	112,379		61,879			
Pumps, pump parts, and supplies.....	3	19	15	4	24,764	40,561	20,559	116,448		85,211		\$3,621	3,400
Shoe machinery.....	4	39	33	6	82,150	139,438	88,954	254,801		229,007			232,579
Textile machinery and equipment.....	12	211	171	40	377,438	620,650	593,713	2,378,477		2,235,680			982,835
Other industrial machinery, equipment, and supplies.....	49	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Professional equipment and supplies.....	38	540	388	152	907,751	1,040,149	1,330,055	5,610,153	0.36	3,600,345	65.78	79,960	712,110
Church equipment and supplies.....	6	27	19	8	41,151	74,556	123,361	330,876		85,000		9,707	
Dental equipment and supplies.....	20	246	177	69	419,006	652,455	449,855	2,272,406		1,027,934			647,110
Pharmacists' supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
School equipment and supplies.....	3	127	89	38	324,704	486,875	387,408	1,629,661		1,553,737			
Scientific and laboratory equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Surgical, medical, and hospital equipment and supplies.....	5	78	65	13	139,078	250,108	188,442	778,944		535,651		58,193	
Other professional equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Service equipment and supplies.....	44	355	259	96	748,474	1,408,942	732,547	4,862,383	.31	3,033,081	62.38	24,337	1,155,153
Barber and beauty parlor equipment and supplies.....	24	207	139	68	361,478	671,266	457,063	2,328,638		1,220,893		850	
Bootblack and hat cleaners' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Fire protection and equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Janitors' equipment and supplies.....	3	37	32	5	91,364	148,914	32,690	233,983		111,000		10,000	66,526
Laundry equipment and supplies.....	8	44	34	10	121,021	284,177	103,626	1,255,726		941,459			1,003,854
Shoe repairers' equipment and supplies.....	4	15	10	5	28,479	56,928	27,546	233,782		112,943		13,537	84,773
Undertakers' supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Upholsterers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Transportation equipment and supplies.....	13	110	93	17	220,513	411,569	330,440	1,842,000	.12	755,982	41.02	9,640	144,189
Metals and minerals (except petroleum and scrap).....	68	721	568	153	1,861,217	3,532,007	2,062,553	54,882,050	3.53	43,359,592	79.01	25,805	26,339,695
Coal.....	32	312	250	62	812,611	1,604,889	211,131	41,825,130	2.69	32,028,706	76.58		17,742,420
Coal (general line).....	18	118	85	33	320,776	590,301	106,490	10,258,610		4,534,273			5,187,449
Coal, anthracite.....	6	32	23	9	75,118	147,120	23,075	8,484,372		5,475,844			1,804,107
Coal, bituminous.....	3	127	117	10	305,222	681,261	57,335	14,212,575		13,277,585			10,438,822
Coal and coke.....	5	35	25	10	111,495	186,207	24,222	8,869,573		8,741,094			312,042
Iron and steel (except scrap).....	20	269	208	61	720,392	1,334,105	1,409,626	7,130,160	.46	5,723,491	80.27		5,020,236
Iron and steel (except scrap).....	8	102	81	21	202,837	300,716	464,239	2,222,030		1,854,474			908,238
Iron and steel products (not elsewhere classified).....	12	167	127	40	517,555	973,389	945,387	4,908,130		3,869,017			4,111,998
Metals and metal work (other than iron and steel).....	14	140	108	32	328,214	593,013	441,796	5,926,760	.38	5,607,305	94.61	25,605	3,677,039
Sheet metal products.....	5	51	43	8	114,148	197,561	108,427	308,027		806,748		9,667	33,151
Other metals and metal work.....	9	89	65	24	214,066	395,452	333,369	5,058,733		4,800,557		15,938	3,543,888
Paper and paper products.....	169	1,913	1,430	483	4,386,696	7,575,657	5,067,295	39,268,586	2.52	26,899,131	68.47	202,875	8,645,167
Paper and paper products (general line).....	101	1,214	901	313	2,878,732	4,899,287	3,243,406	27,518,160	1.77	19,619,313	71.30	152,894	6,527,547
Paper and paper products (specialty, other than specified).....	32	373	304	69	703,787	1,164,403	809,710	6,653,515	.43	5,441,021	81.78	16,994	2,007,395
Paper.....	21	297	240	57	591,738	956,681	586,596	5,173,402		4,401,850		16,994	1,901,645
Wrapping paper and paper bags.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Other paper products.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Stationery and stationery supplies.....	23	227	154	73	585,914	1,000,999	784,303	3,840,946	.24	1,075,419	27.93	21,817	53,552
Wall paper.....	13	99	71	28	217,163	400,908	229,876	1,246,965	.08	753,378	60.42	11,170	56,673
Petroleum and petroleum products.....	32	436	367	79	826,765	1,796,460	361,637	15,420,044	.99	5,061,563	32.82	679,520	3,144,513
Gasoline and oil.....	8	66	50	16	96,142	166,326	43,755	3,980,029	.58	105,500	1.17	83,000	
Gasoline and naphtha.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Lubricating oils and greases.....	6	179	142	37	301,273	903,829	152,283	2,493,800	.16	2,369,746	95.03		1,111,011
Petroleum and petroleum products (general line).....	15	181	150	31	348,768	679,067	160,112	3,782,596	.24	2,536,318	68.37	596,520	1,989,223
Other petroleum and petroleum products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Plumbing and heating equipment and supplies.....	91	1,462	1,197	265	2,791,110	5,467,764	4,637,223	25,612,397	1.65	19,212,034	75.01	261,742	4,398,624
Plumbing equipment and supplies.....	72	1,223	998	225	2,348,432	4,510,317	3,961,999	22,182,009	1.43	17,181,385	77.46	150,000	4,383,624
Heating equipment and supplies.....	19	239	199	40	442,678	957,447	675,224	3,430,888	.22	2,030,649	59.20	111,742	15,000
Heating equipment (general line).....	7	70	59	11	125,673	249,125	189,746	929,538		460,623			15,000
Oil burners.....	3	21	15	6	56,137	110,814	73,003	616,178		15,000		9,000	
Stoves and ranges.....	9	148	126	22	260,368	597,508	412,475	1,884,672		1,555,021		102,742	

See footnotes at end of table.



CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>THE STATE—Continued</b>													
Tobacco and tobacco products (except leaf).....	66	625	499	126	\$1,084,888	\$1,876,871	\$2,379,175	\$37,073,618	2.42	\$23,716,687	62.95	\$416,949	\$266,995
Cigars, cigarettes, and tobacco.....	63	618	494	124	1,075,444	1,856,673	2,290,348	36,765,490	2.36	22,855,977	62.17	397,055	266,995
Tobacco.....	3	7	5	2	9,444	20,198	82,827	908,126	.06	860,710	94.78	17,888	
All other.....	207	2,759	1,919	840	4,804,168	9,249,398	8,935,827	58,730,806	3.77	31,772,114	54.10	1,204,372	29,750,593
Books, periodicals, and newspapers.....	35	878	630	242	1,543,587	2,603,165	1,567,054	9,705,895	.62	2,083,696	21.47	17,300	
Books and periodicals.....	13	593	364	229	1,123,310	2,084,901	1,554,804	6,468,220		1,876,133		17,300	
Newspapers and magazines.....	22	285	272	13	420,277	618,264	13,150	3,239,675		707,568			
Oils and greases (animal and vegetable).....	4	36	30	6	103,146	195,112	225,081	981,884	.06	477,583	48.64	(x)	477,553
Rubber goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Textiles and textile materials (other than dry goods).....	171	1,459	933	526	2,782,753	5,342,634	6,681,844	44,302,092	2.85	27,124,219	61.23	1,046,363	27,929,230
Bags and bagging.....	16	149	94	55	102,453	319,760	138,830	1,504,079		733,535			955,700
Burlap.....	3	13	6		5,787	16,897	10,427	70,201		44,201			44,201
Cordage and twine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Textiles and textile materials, other than dry goods (general line).....	36	321	209	112	765,096	1,305,652	1,596,712	12,188,160		3,768,545		5,427	6,261,346
Yarn.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Other textiles (exclusive of dry goods).....	112	966	615	351	1,784,359	3,534,263	4,843,311	29,364,489		16,457,370		1,033,745	10,872,622
Miscellaneous kinds of business.....	55	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Advertising goods.....	4	24	16	8	40,483	79,917	24,736	211,153		29,917		715	
Artificial flowers, plants, etc.....	3	23	9	14	24,724	70,425	33,532	282,342		210,342			
Flour, feed, and coal.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Ice.....	24	209	202	7	187,304	388,567	37,113	696,154		293,742		76,053	18,589
Novelties.....	9	35	20	15	48,184	123,450	34,353	391,259		55,832		21,305	(x)
Rubber (crude).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Miscellaneous kinds of business (other than specified).....	13	69	54	15	114,435	333,117	161,196	923,483		461,493			404,562

BOSTON (pop. 781,188)

Total.....	2,243	29,907	23,137	6,770	\$61,454,709	\$129,313,535	\$110,459,517	\$1,244,794,332	100.00	\$678,117,186	54.45	\$22,523,611	\$389,272,083
<b>Types of wholesalers:</b>													
Service wholesalers.....	2,129	28,638	22,086	6,552	59,038,969	124,895,188	106,711,824	1,207,375,487	97.00	663,581,611	62.17	19,827,086	382,797,678
Converters.....	9	57	45	12	115,241	228,439	390,810	3,251,864	.26	1,917,734	58.97	500	2,530,188
Exporters.....	12	149	119	30	274,848	670,121	224,090	14,456,564	1.16	3,182,899	22.02	10,000	8,998,402
Importers.....	80	880	625	255	2,311,005	4,246,896	5,753,706	71,783,368	5.77	40,486,000	68.94	189,440	33,559,605
Wholesale merchants.....	2,028	27,552	21,297	6,255	56,417,875	119,749,732	100,342,618	1,117,883,691	89.81	608,994,078	54.48	10,627,746	337,629,453
Limited function wholesalers.....	36	488	426	62	988,556	1,704,590	1,530,177	25,055,240	2.01	7,017,928	28.01	2,590,536	817,961
Cash and carry.....	14	402	304	38	739,984	1,209,586	1,443,317	14,123,806	1.13	15,823	.11	2,495,939	3,862
Drop shippers.....	15	41	23	18	149,877	252,963	422	9,002,462	.72	6,000,307	67.32		814,099
Mail order wholesalers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Wagon distributors.....	4	42	37	5	93,504	209,645	19,639	1,498,826	.12	941,798	62.84	94,600	
Warehouses (distributing).....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			
Supply and machinery distributors.....	78	781	625	156	1,427,184	2,713,787	2,217,516	12,363,596	.99	7,517,647	60.80	105,339	5,656,444
<b>Amusement and sporting goods.....</b>	<b>36</b>	<b>483</b>	<b>326</b>	<b>157</b>	<b>922,676</b>	<b>1,584,090</b>	<b>690,331</b>	<b>6,546,602</b>	<b>.53</b>	<b>2,345,560</b>	<b>35.83</b>	<b>494,964</b>	<b>5,335</b>
Amusement and sporting goods (except cameras and motion picture equipment and supplies).....	19	309	228	81	564,964	956,412	645,773	3,411,424	.28	2,259,012	66.22	480,954	
Amusement equipment and supplies.....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Billiards, bowling equipment, and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Sporting goods (general line).....	7	204	137	67	357,428	555,296	353,803	1,859,738		1,338,443		471,299	
Toys, novelties, and fireworks.....	9	80	74	12	174,094	323,105	221,534	1,327,856		815,989		9,745	
Cameras and motion-picture equipment and supplies.....	17	174	98	76	357,712	627,678	44,558	3,134,178	.25	86,554	2.70	14,000	5,335
Cameras and photographic supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Moving picture apparatus.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Moving picture films.....	14	165	91	74	349,776	600,168	37,749	3,051,816		23,845			5,335
<b>Automotive.....</b>	<b>37</b>	<b>1,430</b>	<b>1,213</b>	<b>217</b>	<b>3,009,637</b>	<b>5,961,449</b>	<b>3,414,838</b>	<b>58,971,954</b>	<b>4.74</b>	<b>3,513,151</b>	<b>5.96</b>	<b>10,301,177</b>	<b>209,274</b>
Automobiles and other motor vehicles.....	9	915	790	125	2,033,865	4,278,291	2,172,277	52,523,782	4.22			9,954,828	
Automotive equipment.....	21	471	385	86	870,016	1,490,546	1,118,612	5,836,955	.47	3,325,987	56.98	345,349	209,274
Automobile parts (new and used).....	4	25	22	3	62,680	113,520	70,009	348,359	.03	110,418	31.70	1,000	
Tires and tubes.....	3	19	16	3	43,076	79,086	53,940	262,858	.02	76,746	29.20		

See footnotes at end of table.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>BOSTON—Continued</b>													
Chemicals, drugs, and allied products.	65	744	516	228	\$1,789,323	\$3,582,743	\$2,034,060	\$21,976,657	1.77	\$19,043,655	86.65	\$107,528	\$8,759,413
Chemicals.....	32	258	203	55	807,127	1,394,124	562,855	12,311,599	.99	11,896,025	96.62		8,520,032
Chemicals (industrial).....	18	130	107	23	401,200	721,671	315,194	5,801,232		5,540,735			5,069,421
Dyestuffs.....	9	90	67	23	312,133	541,244	204,606	5,102,093		5,042,203			2,311,507
Other chemicals.....	5	38	29	9	93,698	131,209	43,055	1,407,374		1,313,087			1,139,104
Drugs and drug sundries (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Drugs and drug sundries (specialty).....	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Drugs.....	3	21	15	6	27,894	44,047	66,095	510,420	.04	460,349	90.19		
Drug sundries.....	5	22	16	6	40,823	95,281	28,484	240,642		208,577			5,000
Patent medicines.....	4	47	14	33	56,332	235,434	32,139	512,360		124,867		2,137	
Rubber goods (druggists').....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Sanitary supplies, insecticides, etc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Paints, varnishes, lacquers, and enamels.....	13	147	119	28	371,933	710,507	447,989	2,959,282	.24	2,436,835	82.35	105,391	234,381
Toilet articles and preparations.....	4	86	27	59	179,730	628,017	179,595	1,415,370	.11				
Dry goods and apparel.....	410	4,601	3,213	1,388	8,527,877	16,630,023	17,031,099	124,249,184	0.98	72,359,018	58.24	222,133	9,482,410
Clothing and furnishings (other than millinery and footwear).....	186	2,272	1,532	690	4,019,192	7,022,084	5,089,301	49,104,739	3.94	21,687,761	44.17	123,749	5,000
Clothing (general line).....	6	19	16	3	40,798	116,244	90,770	1,611,108		232,872			
Clothing and furnishings.....	13	804	520	284	1,370,105	2,479,784	1,938,700	11,640,034		4,923,050		33,248	
Clothing, men's and boys'.....	39	233	187	46	401,228	907,030	1,242,502	7,120,107		3,990,126		60,481	5,000
Clothing, women's and children's.....	73	352	202	150	781,993	1,626,757	599,354	14,287,349		4,626,398		5,178	
Furnishings (general line).....	3	107	139	28	288,076	440,050	313,206	2,635,484		2,471,484			
Furnishings, men's and boys'.....	23	477	369	108	661,439	1,187,609	977,379	6,198,598		2,160,495		10,514	
Furnishings, women's and children's.....	5	45	21	24	74,450	140,541	136,521	1,048,906					
Furs and fur clothing.....	12	87	54	33	156,009	203,142	272,827	881,749		143,301		7,500	
Hats and caps.....	7	55	46	9	87,163	203,034	182,636	937,790		321,478		6,828	
Millinery.....	5	33	28	5	97,322	197,393	190,226	2,843,614		2,808,947			
Dry goods (general line).....	26	227	126	101	420,843	718,785	1,042,556	6,616,275	.53	4,015,035	60.68	1,000	1,954,730
Dry goods, specialty, other than specified.....	7	55	46	9	81,679	181,001	223,526	1,291,161	.10	718,345	55.64		60,298
Millinery and millinery supplies.....	12	221	106	115	277,813	504,093	150,194	1,977,720	.16	623,015	28.45		1,429,931
Notions.....	27	178	133	45	316,730	607,870	1,013,713	3,844,331	.31	2,754,265	71.64		
Piece goods.....	71	703	499	204	1,641,840	3,141,911	3,176,854	24,799,850	1.99	16,572,141	67.07	9,478	5,995,041
Cotton goods.....	19	124	90	34	300,635	607,303	742,985	5,656,284		3,593,852			1,477,381
Linen.....	3	6	3	3	8,735	15,088	11,589	187,617		50,000			
Piece goods (general line).....	20	464	266	198	988,990	1,822,050	1,453,287	13,654,918		9,809,971			2,265,737
Rayons.....	3	11	8	3	7,490	21,793	100,504	726,198		50,300			726,198
Silks and velvets.....	5	15	11	4	36,200	95,624	44,093	733,444		687,810			442,688
Woolens and worsteds.....	21	143	121	22	209,790	620,053	763,736	3,751,389		2,380,208		9,478	1,033,042
Shoes and other footwear.....	87	885	721	164	1,769,762	3,854,270	5,434,955	36,705,108	2.95	26,088,466	71.08	87,906	37,500
Electrical.....	52	1,540	1,093	453	2,577,085	5,668,076	4,021,781	31,629,490	2.54	23,300,080	73.67	453,217	4,354,294
Electrical goods (including appliances).....	30	760	536	230	1,488,437	2,937,307	2,116,466	13,078,115	1.45	14,252,997	78.84	208,520	3,923,323
Electrical equipment and supplies.....	11	199	177	22	292,980	642,094	611,951	1,608,336	.13	1,007,490	62.84		480,971
Radios and radio equipment.....	11	581	380	201	795,608	2,188,675	1,293,344	11,948,039	.96	8,039,587	67.29	244,697	
Farm products (not elsewhere specified).....	100	1,608	1,300	278	4,532,124	11,858,417	24,313,589	271,215,292	21.79	98,098,930	36.17	391,045	232,830,372
Cotton.....	23	240	187	53	882,417	1,713,646	3,766,264	107,424,450	8.63	37,931,527	85.31		93,502,870
Flowers and nursery stock.....	11	103	86	17	197,393	412,558	78,180	1,717,113	.14	1,459,789	85.01	194,723	
Grain.....	6	9	4	5	16,982	62,089	21,705	4,389,013	.35	500,000	11.39		
Hides, skins, and furs.....	25	127	87	40	227,840	577,229	503,373	3,660,457	.30	2,842,049	77.64	146,322	2,355,587
Furs (dressed).....	9	54	29	25	70,126	163,861	146,088	570,625		312,576		16,218	5,162
Furs (raw).....	3	4	4		11,066	92,880	46,376	154,607		60,000		3,316	14,130
Hides and skins.....	13	69	54	15	146,648	320,488	310,316	2,935,266		2,469,473		126,788	2,336,295
Tobacco (leaf).....	5	20	24	5	119,095	80,880	994,456	3,280,857	.26	2,073,086	63.19	50,000	1,826,425
Wool and mohair.....	93	1,148	995	153	3,045,242	8,908,445	18,880,130	149,779,837	12.03	53,164,949	35.50		134,955,092
Other farm products (not elsewhere classified).....	3	12	7	5	40,156	103,874	60,481	963,565	.08	127,530	13.24		190,398
Farm supplies (except machinery and equipment).....	15	229	176	53	584,563	1,126,310	877,757	21,542,533	1.73	4,923,335	22.85	503,959	28,624
Food products (not elsewhere specified).....	428	5,642	4,977	665	11,461,340	28,610,751	6,551,000	242,526,630	19.48	118,619,238	48.01	5,864,584	
Confectionery and soft drinks.....	16	81	74	7	184,204	331,379	108,156	2,305,412	.19	1,549,411	67.21	4,265	
Confectionery.....	7	46	40	6	125,212	208,701	70,325	1,691,581		1,244,689			
Soft drinks.....	9	35	34	1	58,992	122,678	37,831	618,831		304,822		4,265	
Dairy products.....	17	714	648	66	1,274,261	2,267,613	1,157,797	20,307,737	1.63	7,918,731	38.99	2,619,306	
Cheese.....	3	3	1		4,730	9,824	14,532	269,452		50,000			
Dairy products (general line).....	14	711	646	66	1,269,531	2,257,794	1,143,265	20,038,285		7,868,731		2,619,306	

See footnotes at end of table.

## CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
<b>BOSTON—Continued</b>													
Food products—Continued.													
Poultry and poultry products.....	20	227	188	32	\$620,506	\$995,751	\$1,005,548	\$20,329,600	1.63	\$11,865,779	58.37	\$611,333	
Dairy and poultry products.....	25	350	285	65	777,730	1,545,309	1,474,670	29,257,070	2.35	14,344,065	49.03	275,172	
Fish and sea foods.....	72	2,020	1,832	197	3,940,798	13,001,769	861,484	37,035,834	2.98	8,016,820	21.05	923,818	
Fish and sea foods (fresh and cured).....	29	1,104	991	113	2,115,060	5,422,247	499,197	18,154,160		7,107,024		640,430	
Fish and sea foods (fresh).....	30	850	773	77	1,783,161	7,506,329	351,587	18,309,249		643,085		277,338	
Fish and sea foods (cured).....	4	75	68	7	51,577	103,223	40,700	572,416		260,758			
Fruits and vegetables (fresh).....	167	1,042	878	164	2,096,289	5,184,201	616,422	70,615,758	5.07	42,775,633	60.58	235,001	
Fruits.....	36	154	127	27	329,291	786,688	142,308	18,694,587		11,157,140			
Fruits and vegetables (general line).....	98	638	532	106	1,242,326	2,472,368	342,312	38,176,304		22,357,405		163,001	
Produce.....	5	53	47	6	119,732	256,341	43,903	3,160,008		1,839,059			
Vegetables.....	28	197	172	25	404,940	1,668,804	87,899	10,584,859		7,422,029		82,000	
Meats and meat products.....	102	1,199	1,069	130	2,658,552	5,194,604	1,326,777	62,075,159	5.03	32,148,799	51.29	1,195,639	
Meats (fresh).....	35	220	197	23	457,105	815,120	97,961	13,086,193		11,621,261		298,175	
Meats and meat products (gen- eral line).....	34	453	403	50	828,472	1,850,898	587,793	16,233,156		10,810,448		383,232	
Meats and provisions.....	33	520	469	57	1,372,975	2,528,676	641,023	33,355,810		9,717,090		514,232	
Forest products (except lumber).....	9	111	100	11	253,035	493,656	194,240	6,686,799	.54	5,408,298	80.88		\$4,050,341
Boxes, shooks, and cooerage.....	3	16	14	2	30,524	92,790	1,785	548,680	.06	24,118	4.40		444,680
Other forest products.....	6	95	86	9	227,511	400,866	192,455	6,138,119	.49	5,384,180	87.72		3,005,691
Furniture and house furnishings.....	66	1,316	928	388	2,407,004	4,640,602	5,058,759	20,759,936	1.67	12,372,103	59.00	993,705	157,789
Furniture.....	20	343	278	65	616,273	1,279,949	1,285,116	6,743,243	.64	4,180,797	62.00	115,810	
House furnishings.....	39	882	598	284	1,626,515	3,056,222	3,547,266	13,100,167	1.05	7,640,250	58.32	822,700	
Art goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Brooms and brushes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
China, glassware, and crockery.....	8	344	224	120	510,632	1,069,811	1,001,635	2,558,819		2,101,459		593,210	
Floor coverings.....	18	227	171	56	504,098	1,033,095	1,637,840	7,014,449		3,228,906		229,550	
House furnishings (general line).....	4	163	101	62	285,048	418,940	482,238	2,149,603		1,820,229			
Household supplies.....	3	16	12	4	24,293	45,359	8,458	129,865		100,977			
Lamps and lamp shades.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Pictures and picture frames.....	3	42	35	7	82,934	103,389	112,898	454,225		370,061			
Musical instruments and sheet music.....	7	91	52	39	164,216	304,431	226,378	916,526	.07	551,056	60.12	55,135	157,769
General merchandise.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	127	1,804	1,339	465	3,598,652	7,706,534	7,235,423	111,970,663	9.00	96,839,676	86.49	537,477	25,000
Groceries (general line).....	56	992	741	251	1,983,682	4,373,505	5,169,316	32,786,382	2.63	23,061,078	67.29	360,345	
Food and grocery specialties.....	72	812	598	214	1,615,070	3,328,029	2,066,108	79,184,281	6.36	73,778,598	93.17	177,132	25,000
Bakery products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Canned goods (general line).....	4	115	81	34	214,908	361,117	738,820	3,883,221		2,645,466			
Canned sea food.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Cereals.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Coffee.....	5	174	162	12	385,000	619,108	170,254	67,434,368		57,289,407			
Coffee, tea, and spices.....	21	216	165	51	395,445	982,545	545,677	5,157,194		3,657,660		88,510	
Extracts and spices.....	3	7	3	4	11,492	38,295	12,820	141,530		16,000		1,000	
Flour.....	5	9	5	4	77,480	101,188	5,962	380,743		(x)			
Flour and feed.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Soaps and soap powders.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Sugar.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other food and grocery special- ties.....	25	244	147	97	439,826	790,635	453,685	5,670,760		3,986,103		87,622	
Hardware.....	22	426	257	169	1,012,874	1,895,067	1,297,450	9,182,429	.74	8,033,348	87.49	22,153	2,515,253
Hardware (general line).....	17	406	243	163	976,313	1,828,316	1,254,009	8,910,187	.72	7,866,111	88.28	22,153	2,515,253
Hardware (specialty).....	5	20	14	6	36,561	66,751	43,441	272,242	.02	167,237	61.43		
Iron and steel scrap and other waste materials.....	23	362	273	89	533,315	1,111,079	408,798	7,410,365	.60	4,716,242	63.64		0,188,088
Iron and steel scrap.....	4	66	60	6	142,880	293,907	130,797	3,144,751	.25	3,103,007	98.69		3,144,751
Junk and scrap.....	15	91	73	18	109,363	319,673	152,900	2,328,087	.19	256,672	11.03		2,201,113
Waste rubber, rags, and paper.....	4	205	140	65	281,072	497,499	125,101	1,937,527	.16	1,355,963	69.08		842,824
Jewelry and optical goods.....	106	746	526	220	1,435,077	2,906,332	4,607,272	15,863,852	1.27	10,895,519	68.68	151,600	97,427
Jewelry.....	92	569	388	181	1,120,274	2,446,550	4,321,173	14,514,213	1.16	9,945,081	68.52	150,600	97,427
Clocks and watches.....	4	23	19	4	52,153	108,671	116,236	315,448		89,074			
Diamonds and other precious stones.....	20	47	30	17	96,466	276,892	711,754	2,619,810		1,918,368			70,000
Jewelry (general line).....	64	475	323	152	915,951	1,935,057	3,815,836	10,667,331		7,604,519		150,600	21,427
Silverware.....	4	24	16	8	56,704	125,930	177,347	911,624		333,120			
Optical goods.....	14	177	138	39	314,803	459,782	286,099	1,349,639	.11	950,438	70.42	1,000	

See footnotes at end of table.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>BOSTON—Continued</b>													
Leather and leather goods (except gloves and shoes)	129	1,032	851	181	\$2,214,062	\$5,121,409	\$0,002,274	\$61,543,753	4.04	\$44,093,304	71.05	\$80,000	\$44,223,449
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	81	740	633	107	1,673,728	3,989,111	7,657,197	51,786,355	4.16	38,721,243	74.77	80,000	39,870,126
Luggage and leather goods	3	31	26	5	61,216	151,451	147,077	533,497	.04	231,638	43.42		231,638
Saddlery and harness	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock	42	251	185	66	403,093	941,183	1,144,444	8,297,057	.67	5,140,423	61.05		4,121,685
Cut stock	10	62	59	0	154,111	348,809	439,702	4,112,687		3,906,021			1,971,921
Shoe findings	32	189	132	57	308,982	592,374	704,682	4,284,370		1,233,602			2,149,764
Lumber and building materials (other than metal)	71	1,169	962	207	2,666,099	4,761,890	3,868,539	42,224,271	3.39	29,808,505	70.60	414,803	9,779,177
Construction and building materials (other than metal and wood)	24	372	331	41	860,564	1,419,093	1,021,585	7,417,721	.59	5,665,234	76.37	317,116	541,884
Asbestos products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Brick and tile	4	50	41	9	121,729	243,357	222,109	2,383,540		2,383,540		301,289	
Building stone	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cement	4	19	18	1	70,693	136,327	288,203	1,616,697		1,401,097			15,108
Glass	7	202	181	21	433,000	604,931	431,197	2,176,020		1,283,479		15,827	463,826
Roofing materials (nonmetallic)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other building materials	5	32	27	5	45,346	84,829	15,062	661,047		561,047			62,950
Lumber and mill work	47	797	631	166	1,805,535	3,342,797	2,846,954	34,806,550	2.80	24,143,271	69.36	97,687	9,237,293
Lumber	44	498	373	125	1,344,795	2,530,710	2,466,675	31,310,031		23,953,380		97,687	8,951,451
Millwork	3	299	258	41	460,740	812,087	381,279	3,496,519		189,891			285,842
Machinery, equipment, and supplies (except electrical)	154	1,047	1,257	390	3,054,047	5,540,599	4,040,094	22,420,628	1.80	13,861,280	61.82	191,077	7,169,199
Commercial equipment and supplies	20	256	185	71	359,654	752,433	470,697	2,951,326	.24	2,320,567	78.63	15,188	486,695
Automatic vending machinery	1					(x)	(x)	(x)		(x)			(x)
Butchers' equipment and supplies	3	58	13	45	71,952	157,040	166,866	890,423		840,223		200	50,200
Filling station equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Florists' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Hotel and restaurant equipment and supplies	7	61	50	11	94,427	190,504	157,083	804,777		616,280			278,342
Office equipment and supplies (other than furniture)	7	38	35	3	45,836	112,164	71,183	376,390		134,123		7,488	93,153
Soda fountain equipment and supplies	3	23	17	6	42,044	98,100	19,758	402,105		383,987			
Store equipment and supplies (general line)	5	67	62	5	91,966	140,928	30,789	252,344		166,905			
Other commercial machinery, equipment, and supplies	1					(x)	(x)	(x)					
Construction equipment and supplies	6	85	69	16	255,044	431,522	292,604	2,437,668	.20	1,161,940	47.67		753,342
Manufacturing, mining, and drilling machinery, equipment, and supplies	63	617	489	128	1,111,784	1,948,109	1,633,911	8,529,073	.68	5,906,257	69.25	95,749	4,758,913
Bottles and bottling equipment	3	15	10	5	38,223	79,412	44,112	371,784		340,649		13,549	291,686
Jewelers' equipment and supplies	7	37	30	7	66,091	110,059	88,035	384,019		334,811			922,454
Machinists' tools	3	48	39	9	87,524	161,717	167,537	984,794		270,406			45,000
Mechanical rubber goods	4	38	29	9	40,158	77,634	52,703	319,024		181,503			
Mill and mine supplies (general line)	4	30	24	6	64,448	108,669	74,329	531,474		516,156		(x)	516,155
Power engines	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Power house equipment	4	8	6	2	14,417	41,648	39,596	310,506		267,228			267,228
Printers' and lithographers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Pumps, pump parts, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Shoe machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Textile machinery and equipment	7	100	130	30	285,817	450,131	470,648	1,840,940		1,838,248			799,837
Other industrial machinery, equipment, and supplies	26	229	179	50	459,931	818,982	639,909	3,183,521		2,091,988		2,200	1,916,554
Professional equipment and supplies	25	338	249	89	612,799	1,005,227	818,068	3,035,665	.29	2,055,013	56.55	70,193	712,110
Service equipment and supplies	22	272	198	74	554,410	1,069,182	533,813	3,470,041	.28	1,967,153	56.69	307	313,950
Transportation equipment and supplies	9	79	67	12	160,356	334,126	201,001	1,396,855	.11	449,450	32.18	9,640	144,169
Metals and minerals (except petroleum and scrap)	42	509	402	107	1,371,015	2,559,121	1,166,470	49,749,098	4.00	40,010,342	80.42	25,605	23,469,676
Coal	19	229	181	48	709,544	1,417,211	78,004	40,290,801	3.24	31,494,214	78.17		17,028,439
Coal (general line)	12	69	43	26	270,259	529,118	67,439	9,545,772		4,210,408			5,128,068
Coal, anthracite	3	17	11	6	56,468	101,041	(x)	8,243,734		5,844,727			1,804,107
Coal, bituminous	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Coal and coke	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Iron and steel (except scrap)	13	152	122	30	361,602	618,651	682,926	3,901,653	.31	3,266,960	83.73		2,335,788
Iron and steel (except scrap)	8	102	81	21	202,837	360,716	464,239	2,222,030		1,854,474			908,238
Iron and steel products (not elsewhere classified)	5	50	41	9	158,765	257,935	218,687	1,079,623		1,412,486			1,427,550
Metals and metal work (other than iron and steel)	10	128	99	29	299,869	523,259	405,540	5,556,644	.45	5,249,168	94.47	25,605	3,505,449
Sheet-metal products	4	44	38	6	92,145	143,210	75,271	689,797		532,997		9,667	33,151
Other metals and metal work	6	84	61	23	207,724	380,049	330,269	4,966,847		4,716,171		15,938	3,472,298

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>BOSTON—Continued</b>													
Paper and paper products.....	90	1,330	1,018	312	\$3,232,321	\$5,420,966	\$3,625,080	\$28,014,289	2.32	\$18,572,184	64.23	\$48,404	\$6,220,074
Paper and paper products.....	40	782	579	203	1,981,029	3,241,206	2,010,464	18,709,000	1.50	12,340,978	66.01	2,083	4,362,795
Paper and paper products (specialty, other than specified).....	24	282	244	38	551,502	923,024	733,810	5,773,224	.46	4,701,494	81.44	16,094	1,760,054
Stationery and stationery supplies.....	15	180	133	47	512,335	803,265	709,560	3,383,544	.27	910,178	20.91	18,247	53,552
Wall paper.....	11	86	62	24	187,465	393,471	171,240	1,048,521	.09	610,178	58.10	11,170	60,673
Petroleum and petroleum products.....	12	203	212	51	487,208	1,141,829	193,815	11,819,384	.05	2,702,745	22.87	341,722	1,414,012
Gasoline and oil.....	3	52	43	9	71,648	120,284	27,317	8,608,702	.70	83,000	.05	83,000	-----
Lubricating oils and greases.....	6	179	142	37	361,273	908,329	152,283	2,493,800	.20	2,369,745	95.03	-----	1,111,011
Petroleum and petroleum products (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other petroleum and petroleum products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Plumbing and heating equipment and supplies.....	45	970	807	172	1,861,790	3,584,967	2,945,853	16,061,945	1.20	11,822,509	73.01	212,742	3,021,404
Plumbing equipment and supplies.....	31	796	653	143	1,500,181	2,814,313	2,406,733	13,375,582	1.07	10,057,056	75.10	110,000	3,005,404
Heating equipment and supplies.....	14	183	154	29	362,618	770,654	539,120	2,686,363	.22	1,765,453	65.72	102,742	15,000
Tobacco and tobacco products (except leaf).....	15	321	263	58	625,004	1,030,620	1,102,782	18,609,257	1.50	11,558,376	61.81	135,862	266,905
All other.....	115	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers.....	10	647	444	203	1,283,133	2,184,103	1,411,371	6,616,953	.53	1,075,154	16.25	7,500	-----
Oils and greases, animal and vegetable.....	3	17	15	2	36,939	58,195	81,040	505,583	.04	477,583	94.46	-----	477,583
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	79	741	485	256	1,716,971	3,487,671	4,931,132	31,368,522	2.52	20,277,250	64.64	977,022	21,070,075
Bags and bagging.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cordage and twine.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials other than dry goods (general line).....	31	275	179	96	666,631	1,221,926	1,270,975	10,055,073	-----	6,812,808	-----	-----	5,006,768
Yarn.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other textiles (exclusive of dry goods).....	45	431	283	148	981,017	2,157,352	3,564,113	20,106,821	-----	12,295,605	-----	977,022	14,202,950
Miscellaneous kinds of business.....	22	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Advertising goods.....	3	23	15	8	37,758	76,952	23,801	181,236	-----	-----	-----	-----	-----
Artificial flowers, plants, etc.....	3	23	9	14	24,724	70,425	33,532	282,342	-----	210,342	-----	-----	-----
Novelties.....	5	23	15	8	30,585	101,534	27,746	337,385	-----	15,811	-----	21,305	-----
Rubber, crude.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business (other than specified).....	10	45	33	12	81,802	273,627	155,385	711,801	-----	354,145	-----	-----	217,010

WORCESTER (pop. 195,311)

Total.....	202	2,100	1,675	425	\$3,693,059	\$7,465,866	\$4,963,635	\$46,404,035	100.00	\$31,840,715	68.63	\$1,284,630	\$5,135,101
Types of wholesalers:													
Service wholesalers.....	196	2,074	1,656	418	3,600,086	7,386,803	4,877,338	45,701,923	-----	31,684,040	-----	1,284,630	5,112,002
Wholesale merchants <sup>2</sup> .....	196	2,074	1,656	418	3,600,086	7,386,803	4,877,338	45,701,923	98.48	31,684,040	69.33	1,284,630	5,112,002
Limited function wholesalers <sup>4</sup> .....	3	10	8	2	13,147	26,125	21,553	441,806	.95	40,810	11.27	-----	23,099
Supply and machinery distributors.....	2	16	11	5	39,920	62,438	64,744	260,306	.56	112,865	43.36	-----	-----
Amusement and sporting goods.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	9	210	137	82	336,430	742,480	424,934	2,446,804	5.27	286,025	11.60	462,364	-----
Chemicals, drugs, and allied products.....	5	157	145	12	329,079	601,789	446,225	4,054,978	8.74	3,872,048	95.49	50,000	1,027,304
Dry goods and apparel.....	35	92	57	35	137,511	337,390	453,922	2,637,311	5.68	2,026,370	76.83	57,888	343,975
Clothing and furnishings (other than millinery and footwear).....	15	36	17	19	42,688	160,823	162,736	945,251	2.04	668,893	70.76	5,030	-----
Dry goods (general line).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	9	11	8	3	17,458	41,179	60,033	589,861	1.27	433,567	73.50	2,753	343,975
Shoes and other footwear.....	4	23	18	5	33,104	71,836	113,087	668,381	1.44	601,441	98.96	2,347	-----
Electrical.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products, not elsewhere specified (hides, skins, and furs).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	39	370	323	47	610,383	1,171,055	318,146	10,160,744	21.90	6,436,643	63.35	112,810	-----
Confectionery and soft drinks.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy products.....	10	103	92	11	176,004	353,128	5,606	1,233,727	2.66	983,169	59.76	92,816	-----
Dairy and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (fresh).....	14	181	156	25	261,989	511,140	212,831	4,688,870	10.10	3,564,049	76.83	10,000	-----
Meats and meat products.....	7	88	32	6	71,411	137,368	15,130	2,570,372	5.55	1,459,727	55.88	10,000	-----
Furniture and house furnishings.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	16	315	281	34	599,548	1,500,772	897,868	6,684,961	14.41	5,187,041	77.60	-----	-----
Hardware (general line).....	3	116	91	25	178,650	314,574	369,886	900,507	1.94	665,634	73.92	155,627	159,404

See footnotes at end of table.

TABLE 2.—WHOLESALE DISTRIBUTION—MASSACHUSETTS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>WORCESTER—Continued</b>													
Iron and steel scrap and other waste materials.....	6	55	52	3	\$96,217	\$144,761	\$67,001	\$934,733	2.03	\$899,891	95.35	-----	\$765,542
Iron and steel scrap.....	3	51	49	2	93,057	137,821	63,701	912,413	1.96	899,891	98.63	-----	765,542
Junk and scrap.....	3	4	3	1	3,160	6,940	3,300	31,320	.07	-----	-----	-----	-----
Leather and leather goods (except gloves and shoes).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Lumber and building materials (other than metal).....	11	108	87	21	260,244	450,715	237,221	2,732,026	5.80	1,927,085	70.54	\$241,106	607,252
Construction and building materials (other than metal and wood).....	4	50	44	6	94,349	150,304	38,518	502,252	1.08	184,875	36.81	2,111	-----
Lumber and mill work.....	7	58	43	15	165,895	300,411	198,703	2,229,774	4.81	1,742,210	78.13	238,995	607,252
Machinery, equipment, and supplies (except electrical).....	11	84	60	24	149,216	242,208	253,808	921,556	1.99	631,977	68.58	19,163	50,000
Commercial equipment and supplies.....	3	31	24	7	50,817	87,099	62,841	260,911	.56	251,514	96.40	9,396	50,000
Professional equipment and supplies.....	3	23	16	7	42,591	77,722	92,825	308,898	.67	221,980	71.86	9,767	-----
Metals and minerals (except petroleum and scrap).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	52,882	23,654
Paper and paper products.....	8	82	63	19	160,718	303,012	228,569	1,095,578	2.36	703,503	64.07	-----	-----
Plumbing and heating equipment and supplies.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Tobacco and tobacco products (except leaf).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	6,191	1,009,179
All other.....	20	110	73	46	174,093	355,406	212,482	2,163,828	4.66	1,570,607	72.68	-----	-----

SPRINGFIELD (pop. 149,900)

Total.....	104	1,948	1,430	458	\$3,795,598	\$8,342,858	\$5,219,410	\$52,134,791	100.00	\$35,280,485	67.67	\$1,337,277	\$4,682,705
Types of wholesalers:													
Service wholesalers.....	181	1,882	1,440	442	3,084,044	8,114,671	5,078,110	50,141,636	96.18	33,802,396	67.41	1,337,277	4,265,835
Wholesale merchants.....	181	1,882	1,440	442	3,084,044	8,114,671	5,078,110	50,141,636	96.18	33,802,396	67.41	1,337,277	4,265,835
Limited function wholesalers.....	5	22	13	9	27,268	52,768	18,122	1,083,123	2.08	910,709	84.08	-----	20,749
Supply and machinery distributors.....	8	44	37	7	84,284	175,410	123,178	910,032	1.74	567,380	62.35	-----	390,121
Amusement and sporting goods.....	3	10	9	10	21,725	35,673	13,118	123,353	.24	68,595	55.61	7,391	-----
Automotive.....	12	241	198	43	612,435	1,131,397	400,542	0,185,782	11.80	1,622,785	26.23	1,109,008	-----
Automobiles and other motor vehicles.....	4	97	81	16	180,089	405,423	212,138	3,407,912	6.54	-----	-----	1,054,194	-----
Automotive equipment.....	5	94	71	23	151,263	322,549	121,725	1,691,529	3.24	1,500,898	88.73	47,814	-----
Automobile parts (new and used).....	3	50	46	4	174,483	313,425	126,679	1,086,341	2.08	1,211,822	11.21	4,000	-----
Chemicals, drugs, and allied products.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	13	83	62	21	168,223	282,600	423,803	1,959,649	3.76	1,815,774	92.66	-----	-----
Electrical.....	12	150	117	33	264,840	481,989	348,633	3,236,071	6.21	2,549,971	78.80	118,258	410,132
Farm products (not elsewhere specified).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Farm supplies, except machinery and equipment (feed).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Food products (not elsewhere specified).....	36	341	291	50	690,141	2,391,478	346,336	12,137,140	23.28	9,081,768	74.83	-----	-----
Confectionery and soft drinks.....	8	28	22	6	38,824	75,074	54,354	555,201	1.06	330,433	60.60	-----	-----
Dairy products.....	3	22	20	2	53,514	101,615	33,212	1,133,366	2.17	710,182	63.19	-----	-----
Poultry and poultry products.....	4	9	6	3	14,086	33,049	9,460	351,994	.68	289,568	85.11	-----	-----
Dairy and poultry products.....	3	16	15	1	29,829	69,571	34,728	1,274,480	2.44	15,000	1.18	-----	-----
Fruits and vegetables (fresh).....	13	109	144	25	306,189	1,865,003	135,626	6,603,634	12.67	5,568,503	84.32	-----	-----
Meats and meat products.....	5	97	84	13	146,790	245,666	78,956	2,213,465	4.26	2,146,082	96.74	-----	-----
Furniture and house furnishings.....	5	31	25	6	43,770	81,910	78,683	528,824	1.01	294,275	55.65	-----	-----
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Groceries and food specialties.....	22	146	114	32	227,475	430,298	523,684	3,000,502	5.76	1,938,032	64.59	33,684	-----
Groceries (general line).....	14	95	72	23	153,403	322,233	459,622	2,373,234	4.56	1,655,183	69.74	25,000	-----
Food and grocery specialties.....	8	51	42	9	74,072	108,065	69,062	627,268	1.20	282,849	45.09	8,684	-----
Hardware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Iron and steel scrap and other waste materials.....	9	58	51	7	79,671	172,175	59,366	1,032,110	2.08	359,992	33.27	-----	570,332
Leather and leather goods (except gloves and shoes).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Lumber and building materials (other than metal).....	8	95	62	33	345,743	566,599	322,019	8,395,302	16.10	6,062,823	72.22	-----	1,560,300

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALEERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>SPRINGFIELD—Continued</b>													
Machinery, equipment, and supplies (except electrical).....	17	100	86	23	\$196,556	\$304,081	\$247,221	\$1,672,218	3.21	\$988,477	50.11	\$6,530	\$394,030
Commercial equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Construction equipment and supplies.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	6	34	27	7	56,842	111,575	47,877	524,401	1.01	353,270	67.37	-----	89,670
Professional equipment and supplies.....	4	43	35	8	83,152	116,402	60,804	364,530	.70	209,661	57.52	-----	-----
Service equipment and supplies.....	3	14	9	5	21,003	49,730	43,932	188,720	.36	2,500	1.32	-----	-----
Metals and minerals (except petroleum and scrap).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Paper and paper products.....	15	127	89	38	315,582	566,122	299,429	2,462,856	4.72	2,118,477	86.02	15	98,107
Paper and paper products (general line).....	8	73	55	18	195,478	340,356	178,886	1,609,261	3.09	1,488,610	92.50	15	29,740
Paper and paper products (specialty, other than specified).....	3	25	22	3	70,604	101,418	33,568	490,835	.94	469,360	95.62	-----	71,358
Stationery and stationery supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Wall paper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Petroleum and petroleum products.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	(x)
Plumbing and heating equipment and supplies.....	8	134	109	25	259,211	466,194	383,368	2,099,416	4.03	1,870,926	89.12	-----	99,676
Tobacco and tobacco products (except leaf).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
All other.....	6	161	78	83	259,885	419,248	203,211	1,652,575	3.17	880,056	53.29	0,800	41,543
<b>FALL RIVER (pop. 115,274)</b>													
Total <sup>8</sup> .....	95	562	487	75	\$862,892	\$1,719,180	\$1,372,442	\$19,234,469	100.00	\$10,346,835	53.79	\$482,178	\$5,534,997
Types of wholesalers:													
Service wholesalers.....	91	545	475	70	824,495	1,610,874	1,354,659	18,792,441	97.70	10,181,835	53.79	482,178	5,534,997
Wholesale merchants <sup>9</sup> .....	91	545	475	70	824,495	1,610,874	1,354,659	18,792,441	97.70	10,181,409	54.18	482,178	5,371,335
Supply and machinery distributors.....	4	17	12	5	38,397	108,556	17,783	442,028	2.30	165,429	37.43	-----	163,662
Chemicals, drugs, and allied products.....	4	51	45	6	76,093	197,152	149,050	2,745,585	14.27	810,681	29.53	7,500	450
Dry goods and apparel.....	9	34	23	11	46,995	116,907	201,201	1,399,293	7.27	1,340,276	95.78	7,150	251,769
Farm products, not elsewhere specified.....	4	11	9	2	33,051	54,205	62,860	5,808,151	30.20	1,553,512	26.75	-----	5,052,016
Food products (not elsewhere specified).....	25	162	150	12	245,409	421,830	66,607	2,534,500	13.18	1,901,362	75.02	272,522	-----
Groceries and food specialties.....	16	107	90	17	169,231	292,187	398,750	3,680,751	19.14	2,682,240	72.87	53,050	-----
Iron and steel scrap and other waste materials.....	8	40	38	2	61,589	132,510	21,120	392,748	2.04	255,800	65.13	1,000	19,000
Lumber and building materials, (other than metal).....	6	36	32	4	41,542	132,907	79,858	393,893	2.05	310,843	78.92	-----	10,000
Machinery equipment and supplies (except electrical).....	6	20	15	5	39,541	112,476	21,033	475,734	2.47	185,429	38.98	-----	163,662
Paper and paper products.....	4	21	19	2	35,655	56,941	67,281	320,516	1.67	289,000	90.17	49,030	-----
Tobacco and tobacco products (except leaf).....	3	11	9	2	11,440	19,123	26,600	517,756	2.69	432,128	83.46	-----	-----
<b>CAMBRIDGE (pop. 113,643)</b>													
Total <sup>10</sup> .....	78	1,141	877	264	\$2,347,211	\$4,753,544	\$3,451,437	\$22,608,532	100.00	\$18,919,471	83.68	\$346,411	\$5,359,678
Types of wholesalers:													
Service wholesalers.....	74	1,118	856	262	2,289,422	4,641,867	3,369,594	22,198,816	98.19	18,865,592	84.98	346,411	5,032,144
Wholesale merchants <sup>11</sup> .....	74	1,118	856	262	2,289,422	4,641,867	3,369,594	22,198,816	98.10	18,865,592	84.98	346,411	5,032,144
Cooperative buying associations.....	4	23	21	2	57,789	111,677	81,843	409,716	1.81	53,879	13.16	-----	326,532
Food products (not elsewhere specified).....	9	77	70	7	139,806	432,342	44,345	1,858,834	8.22	1,165,491	62.70	-----	-----
Forest products (except lumber).....	6	21	19	2	27,743	47,580	16,375	226,722	1.00	224,722	99.12	-----	7,500
Groceries and food specialties.....	6	188	147	41	355,211	782,278	631,823	4,310,395	19.07	3,831,261	88.88	-----	-----
Hardware.....	4	115	87	28	248,031	519,243	414,128	1,488,916	6.59	1,266,461	85.06	-----	-----
Iron and steel scrap and other waste materials.....	6	16	14	2	17,448	72,849	68,780	944,197	4.18	40,000	4.24	-----	-----
Machinery, equipment, and supplies (except electrical) <sup>12</sup> .....	9	191	135	56	449,476	759,730	497,153	2,556,689	11.31	2,138,744	83.65	10,000	1,167,735
Manufacturing, mining, and drilling machinery equipment and supplies.....	4	23	21	2	57,789	111,677	81,843	409,716	1.81	53,879	13.16	-----	326,532
Metals and minerals (except petroleum and scrap).....	3	72	60	22	261,902	533,030	457,205	2,301,038	10.18	2,301,038	100.00	-----	2,301,038
Paper and paper products.....	3	81	47	34	111,974	192,795	70,562	774,741	3.43	752,873	97.18	-----	169,983
Tobacco and tobacco products (except leaf).....	3	10	8	2	11,282	16,703	17,000	870,699	3.85	398,622	45.78	-----	-----

See footnotes at end of table.



WHOLESALE DISTRIBUTION—MASSACHUSETTS: 1929

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TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>NEW BEDFORD (pop. 112,597)</b>													
Total <sup>13</sup>	137	906	747	158	\$1,384,580	\$2,665,357	\$1,893,049	\$23,979,494	100.00	\$9,778,212	40.78	\$949,043	\$7,864,406
Types of wholesalers:													
Service wholesalers	127	871	723	148	1,330,669	2,477,240	1,844,175	23,138,172	96.40	9,675,521	41.82	935,435	7,530,526
Importers	3	9	9		12,837	35,110	46,641	139,284	.58	134,734	96.77	2,000	19,336
Wholesale merchants	124	862	714	148	1,317,832	2,442,130	1,797,534	22,098,888	5.90	9,540,737	41.48	933,435	7,511,190
Limited function wholesalers <sup>14</sup>	0	17	12	5	15,514	38,068	31,001	300,234	1.67	72,000	18.03	13,608	-----
Supply and machinery distributors	4	17	12	5	38,397	150,049	17,783	442,023	1.84	30,691	6.94	-----	333,880
Farm products (not elsewhere specified)	8	21	17	4	75,982	123,992	13,800	6,062,826	29.04	1,778,229	25.54	-----	4,926,793
Food products (not elsewhere specified)	42	261	238	23	390,339	878,023	272,770	6,056,128	25.26	3,734,391	61.66	251,612	-----
Confectionery and soft drinks	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Dairy products	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Dairy and poultry products	3	30	20	1	56,702	145,709	155,137	1,092,844	4.66	898,577	79.48	20,000	-----
Fish and sea foods	5	22	20	2	21,539	52,684	32,254	344,630	1.44	100,771	29.24	-----	-----
Fruits and vegetables (fresh)	11	73	62	11	104,919	272,781	24,713	2,250,875	9.39	1,399,458	62.17	-----	-----
Meats and meat products	13	50	55	4	100,948	192,948	34,786	1,469,464	6.09	800,720	54.80	22,800	-----
Groceries and food specialties	15	114	97	17	149,934	283,603	200,651	2,104,141	8.77	1,606,933	76.37	24,058	-----
Iron and steel scrap and other waste materials	24	34	28	6	33,730	65,088	17,265	262,187	1.05	41,354	16.40	98	3,000
Lumber and building materials (other than metal)	3	74	72	2	94,872	179,877	158,975	661,165	2.72	577,523	88.69	53,583	20,791
Machinery, equipment, and supplies (except electrical)	10	64	53	11	111,729	180,231	125,388	552,450	2.30	45,691	8.27	-----	333,880
Paper and paper products	3	14	12	2	22,625	38,316	104,029	349,627	1.46	343,515	98.17	-----	36,381
All other	6	152	87	65	210,373	279,822	407,371	2,607,693	10.87	-----	-----	8,000	2,384,472

SOMERVILLE (pop. 103,908)

Total	22	448	397	51	\$847,867	\$1,891,306	\$872,157	\$7,159,890	100.00	\$3,559,152	49.71	\$800	\$692,491
Types of wholesalers:													
Service wholesalers	22	448	397	51	847,867	1,891,306	872,157	7,159,890	100.00	3,559,152	49.71	800	692,491
Wholesale merchants <sup>15</sup>	22	448	397	51	847,867	1,891,306	872,157	7,159,890	100.00	3,559,152	49.71	800	692,491
Food products (not elsewhere specified)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Groceries and food specialties	6	104	91	13	108,177	328,349	293,115	1,699,690	23.74	1,495,850	88.01	-----	-----
Lumber and building materials (other than metal)	3	62	55	7	95,108	266,738	233,966	866,794	12.11	115,676	13.35	-----	115,676
Machinery, equipment, and supplies (except electrical)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
All other	6	86	78	8	168,490	363,025	184,038	1,515,689	21.17	539,563	35.60	300	505,905

LYNN (pop. 102,320)

Total <sup>16</sup>	107	567	470	97	\$923,199	\$1,763,322	\$1,033,428	\$10,018,154	100.00	\$5,715,599	57.05	\$337,837	\$1,087,511
Types of wholesalers:													
Service wholesalers	94	505	421	84	794,129	1,546,384	877,308	9,231,470	92.15	5,093,038	55.22	337,837	866,881
Wholesale merchants	94	505	421	84	794,129	1,546,384	877,308	9,231,470	92.15	5,093,038	55.22	337,837	866,881
Limited function wholesalers <sup>17</sup>	6	5	2	3	6,630	17,828	22,970	313,518	3.13	197,468	62.98	-----	-----
Supply and machinery distributors	7	57	47	10	122,440	199,110	133,150	473,166	4.72	420,093	88.78	-----	260,629
Automotive	4	29	24	5	39,142	74,326	74,610	437,623	4.37	500	.11	97,240	-----
Dry goods and apparel	8	6	5	1	7,314	26,955	54,805	391,915	3.91	65,500	16.71	-----	5,000
Electrical	4	20	15	5	27,573	49,620	39,032	297,799	2.97	82,451	27.69	3,000	-----
Food products (not elsewhere specified)	14	111	96	15	180,092	256,841	20,520	1,640,936	16.38	1,033,900	63.01	40,600	-----
Confectionery and soft drinks	4	18	12	6	14,815	30,729	15,716	181,800	1.81	108,427	59.64	2,600	-----
Dairy products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Poultry and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Fruits and vegetables (fresh)	6	5	5	-----	5,886	12,352	1,120	181,821	1.81	116,913	64.30	8,000	-----
Meats and meat products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Groceries and food specialties (groceries, general line)	3	22	19	3	31,410	110,542	71,390	710,350	7.09	160,164	22.55	-----	-----
Iron and steel scrap and other waste materials	15	21	18	3	30,111	54,261	19,715	276,378	2.76	3,000	1.09	2,600	23,787
Leather and leather goods (except gloves and shoes)	14	21	18	3	34,795	74,048	37,333	701,017	7.00	442,593	63.14	-----	804,721
Leather and leather belting	3	7	6	1	16,589	33,709	17,000	445,492	4.45	289,679	65.02	-----	263,686
Shoe findings and cut stock	11	14	12	2	18,209	40,339	20,333	255,525	2.55	152,914	59.84	-----	51,935
Lumber and building materials (other than metal)	6	50	46	4	107,699	239,963	105,073	781,537	7.80	487,255	62.35	47,955	75,000
Paper and paper products (general line)	6	45	25	20	51,908	89,418	108,390	431,207	4.30	339,149	78.65	37,164	21,488
Tobacco and tobacco products (except leaf)	3	11	10	1	19,536	28,922	38,663	602,300	6.02	500,000	82.95	1,700	-----
All other	9	61	54	7	84,266	160,893	35,450	738,024	7.37	542,005	73.44	12,500	-----

See footnotes at end of table.



TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES <sup>1</sup> (see text, p. 60)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
<b>LOWELL (pop. 100,234)</b>													
Total <sup>18</sup> .....	65	372	318	58	\$827, 448	\$1, 097, 591	\$782, 457	\$7, 848, 850	100.00	\$5, 084, 922	66.22	\$154, 759	376, 789
Types of wholesalers:													
Service wholesalers.....	60	355	302	53	605, 194	1, 059, 089	750, 811	7, 436, 431	97.22	5, 002, 139	67.27	154, 759	3, 400
Wholesale merchants <sup>19</sup> .....	60	355	302	53	605, 194	1, 059, 089	750, 811	7, 436, 431	97.22	5, 002, 139	67.27	154, 759	3, 400
Supply and machinery distributors.....	5	17	14	3	22, 252	38, 502	31, 640	212, 419	2.78	62, 783	20.56		73, 389
Food products (not elsewhere specified).....	19	175	148	27	294, 304	450, 500	76, 334	3, 248, 778	42.47	2, 454, 098	75.56		
Confectionery and soft drinks.....	7	12	11	1	12, 935	27, 009	10, 584	256, 061	3.35	111, 441	43.42		
Dairy products.....	3	100	86	14	172, 749	222, 501	952	924, 108	12.08	544, 180	58.89		
Fruits and vegetables (fresh).....	4	45	38	7	73, 652	129, 773	55, 333	1, 238, 302	16.19	1, 104, 529	89.20		
Meats and meat products.....	5	18	13	5	35, 023	71, 127	9, 465	829, 707	10.85	694, 548	83.71		
Groceries and food specialties.....	10	63	55	8	107, 703	221, 442	297, 579	1, 732, 216	23.30	1, 150, 509	64.55	7, 380	
Groceries (general line).....	6	45	37	8	70, 000	153, 393	261, 334	1, 399, 163	18.29	940, 509	67.22		
Food and grocery specialties.....	4	18	18		37, 703	68, 049	36, 245	333, 053	5.01	210, 000	54.82	7, 380	
Iron and steel scrap and other waste materials.....	9	31	30	1	50, 131	85, 728	8, 680	316, 199	4.13	175, 110	55.38	500	
Machinery, equipment, and supplies (except electrical).....	8	31	24	7	39, 687	63, 961	59, 287	236, 557	3.75	124, 791	43.55	3, 621	70, 789
Paper and paper products.....	3	11	8	3	16, 331	28, 488	30, 850	191, 362	2.50	177, 307	92.06	15, 290	

<sup>1</sup> Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

<sup>2</sup> Includes 1 establishment handling butter.

<sup>3</sup> Includes 1 importer and 195 wholesale merchants.

<sup>4</sup> Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 1 wagon distributor.

<sup>5</sup> Includes also 1 establishment handling construction equipment and supplies, 2 handling manufacturing, mining, and drilling machinery, equipment, and supplies, and 2 handling service equipment and supplies.

<sup>6</sup> Includes 1 importer and 1 converter.

<sup>7</sup> Includes 1 cash-and-carry wholesaler and 4 drop shippers.

<sup>8</sup> Includes 1 establishment handling amusement and sporting goods, 1 handling furniture and house furnishings, 2 handling hardware, 2 handling leather and leather goods (except gloves and shoes), 1 handling metals and minerals (except petroleum and scrap), 1 handling plumbing and heating equipment and supplies, and 2 handling "all other."

<sup>9</sup> Includes 1 wagon distributor.

<sup>10</sup> Includes 1 establishment handling automotive; 4 handling chemicals, drugs, and allied products; 1 handling dry goods and apparel; 3 handling electrical; 9 handling lumber and building materials (other than metal); 1 handling petroleum and petroleum products; 3 handling plumbing and heating equipment and supplies; and 2 handling "all other."

<sup>11</sup> Includes 1 wagon distributor.

<sup>12</sup> Includes 2 establishments handling professional equipment and supplies, and 3 handling service equipment and supplies.

<sup>13</sup> Includes 1 establishment handling amusement and sporting goods; 2 handling automotive; 2 handling chemicals, drugs, and allied products; 3 handling dry goods and apparel; 2 handling electrical; 1 handling farm supplies (except machinery and equipment); 1 handling forest products (except lumber); 3 handling hardware; 2 handling leather and leather goods (except gloves and shoes); 2 handling metals and minerals (except petroleum and scrap); 2 handling petroleum and petroleum products; 1 handling plumbing and heating equipment and supplies, and 4 handling tobacco and tobacco products (except leaf).

<sup>14</sup> Includes 1 cash-and-carry wholesaler and 5 wagon distributors.

<sup>15</sup> Includes 1 importer and 2 supply and machinery distributors.

<sup>16</sup> Includes 2 establishments handling chemicals, drugs, and allied products; 2 handling farm products (not elsewhere specified); 2 handling farm supplies (except machinery and equipment); 2 handling forest products (except lumber); 7 handling machinery, equipment, and supplies (except electrical); and 6 handling plumbing and heating equipment and supplies.

<sup>17</sup> Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 4 wagon distributors.

<sup>18</sup> Includes 1 establishment handling automotive; 2 handling chemicals, drugs, and allied products; 1 handling dry goods and apparel; 1 handling electrical; 1 handling general merchandise; 2 handling leather and leather goods (except gloves and shoes); 1 handling metals and minerals (except petroleum and scrap); 1 handling petroleum and petroleum products; 2 handling plumbing and heating equipment and supplies; and 4 handling tobacco and tobacco products (except leaf).

<sup>19</sup> Includes 2 wagon distributors.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>THE STATE</b>												
<b>Total</b> .....	6,086	72,939	57,902	14,967	\$145,957,895	\$239,921,104	\$221,504,686	\$3,065,855,586	100.00	\$1,701,092,339	\$41,694,074	\$985,518,911
Wholesale only.....	4,000	43,800	34,570	9,290	85,027,360	177,723,062	143,472,982	1,557,140,326	50.79	867,680,980	30,061,641	438,440,009
Assemblers and country buyers.....	11	20	21	8	58,286	187,217	28,024	6,009,958	.22	2,955,559	300	300
All other types.....	1,980	29,040	23,371	5,669	60,872,249	122,009,925	78,003,700	1,502,105,302	48.99	830,455,800	10,632,133	447,078,902
<b>Amusement and sporting goods</b> .....	74	1,127	729	398	2,022,537	3,584,552	1,606,155	21,018,479	.60	3,776,139	1,194,638	203,335
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	46	628	463	165	1,034,970	1,850,522	1,480,320	7,580,028	.25	3,682,235	1,175,638	2,000
Amusement equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Billiards, bowling equipment, and supplies.....	4	55	45	10	77,700	196,146	57,453	575,809	.....	499,522	.....	.....
Sporting goods (general line).....	25	440	310	136	736,516	1,255,406	1,167,745	5,013,250	.....	2,063,789	1,162,398	2,000
Toys, novelties, and fireworks.....	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Cameras and motion-picture equipment and supplies.....	28	409	268	233	987,507	1,705,080	125,835	13,429,451	.44	93,004	19,000	201,335
Cameras and photographic supplies.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Moving-picture apparatus.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Moving-picture films.....	23	400	248	218	948,824	1,082,610	109,537	13,282,554	.....	23,845	.....	201,335
<b>Automotive</b> .....	125	2,997	2,489	528	6,278,325	13,048,376	7,408,998	95,703,417	3.12	22,890,894	15,103,893	475,887
Automobiles and other motor vehicles.....	23	1,349	1,106	183	2,077,970	6,211,803	3,242,700	65,619,742	2.14	1,241,000	14,382,969	.....
Automobiles and other motor vehicles (general line).....	3	159	143	13	247,233	770,780	345,466	4,323,359	.....	.....	2,104,604	.....
Automobiles (new and used).....	17	1,004	930	164	2,506,031	5,142,507	2,607,204	59,650,662	.....	.....	11,523,295	.....
Automobiles (used).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Trucks and tractors.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Automotive equipment.....	64	950	732	218	1,055,904	3,128,441	2,108,569	12,220,571	.40	6,866,290	715,024	473,234
Automotive accessories.....	9	120	46	74	184,245	447,824	127,443	1,498,303	.....	922,531	.....	169,493
Automotive equipment (general line).....	46	659	564	105	1,110,339	1,983,022	1,542,631	7,465,977	.....	3,558,595	642,742	262,720
Automotive equipment (specialty lines).....	9	171	132	30	355,410	697,595	438,495	3,256,291	.....	2,385,164	73,182	41,081
Automobile parts (new and used).....	18	133	120	13	353,526	606,470	373,492	2,257,936	.07	535,011	5,000	.....
Tires and tubes.....	20	505	451	114	1,288,835	3,041,602	1,684,172	15,605,168	.51	14,248,093	.....	2,603
<b>Chemicals, drugs, and allied products</b> .....	199	2,405	1,816	589	5,232,078	10,225,368	7,337,694	82,570,353	2.69	68,119,245	1,058,786	31,914,626
Chemicals.....	88	720	570	144	1,988,595	3,740,870	1,680,814	44,605,305	1.45	34,470,956	468,614	30,916,857
Chemicals (industrial).....	55	401	332	69	1,052,462	2,158,724	1,107,982	32,822,587	.....	25,032,485	455,663	23,902,281
Dyestuffs.....	13	145	110	35	477,308	872,292	387,553	7,870,653	.....	7,441,773	7,051	4,703,127
Dyes, dry-cleaning supplies, and allied products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Naval stores.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Other chemicals.....	17	136	103	33	325,805	519,776	141,394	2,007,474	.....	1,780,480	.....	1,404,871
Drugs and drug sundries (general line).....	18	744	550	188	1,252,625	2,150,028	3,401,574	21,179,186	.69	20,777,843	.....	17,263
Drugs and drug sundries (specialty).....	31	182	106	76	338,200	720,688	200,455	2,736,623	.09	1,006,580	2,137	5,000
Drugs.....	7	49	36	13	85,499	143,710	95,665	890,542	.....	640,114	.....	.....
Drug sundries.....	6	34	28	6	62,909	107,757	28,484	315,647	.....	208,577	.....	5,000
Patent medicines.....	12	67	18	49	74,078	269,058	38,645	605,956	.....	142,037	.....	.....
Rubber goods (druggists').....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Sanitary supplies, insecticides, etc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Other alcoholic beverages.....	3	13	10	3	70,333	121,156	26,155	420,661	.....	414,810	.....	.....
Paints, varnishes, lacquers, and enamels.....	53	654	536	118	1,445,199	2,020,535	1,708,051	12,183,975	.40	10,577,055	590,832	975,516
Toilet articles and preparations.....	9	105	42	63	207,391	678,345	244,770	1,865,314	.05	386,811	2,153	.....
Toilet articles.....	3	9	8	1	10,429	17,807	54,675	170,454	.....	110,000	.....	.....
Toilet preparations.....	6	90	34	62	196,962	660,538	190,095	1,694,860	.....	276,811	.....	.....
<b>Dry goods and apparel</b> .....	700	7,345	5,185	2,210	14,255,490	27,446,832	30,436,982	280,205,270	9.14	169,821,325	2,320,354	33,406,485
Clothing and furnishings (other than millinery and footwear).....	312	2,860	1,965	895	5,359,189	10,484,034	8,792,958	77,245,048	2.52	41,015,856	233,552	111,301
Clothing (general line).....	12	43	33	10	78,439	178,760	120,864	1,824,995	.....	276,363	.....	.....
Clothing and furnishings.....	16	823	536	287	1,417,126	2,672,678	2,027,428	11,972,427	.....	5,105,282	33,248	.....
Clothing (men's and boys').....	53	318	252	66	701,319	1,420,458	1,791,874	8,895,934	.....	8,895,934	66,117	5,000
Clothing (women's and children's).....	126	558	310	248	1,222,962	2,550,052	983,439	25,097,446	.....	11,212,467	12,978	(x)
Clothing (secondhand).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Furnishings (general line).....	13	201	164	37	374,550	706,203	503,008	4,441,795	.....	3,645,203	.....	11,972
Furnishings (men's and boys').....	35	575	439	136	875,199	1,048,355	1,784,041	9,378,055	.....	5,135,550	.....	.....
Furnishings (women's and children's).....	12	97	56	41	195,825	386,080	304,016	3,023,219	.....	1,107,862	84,502	.....
Furs and fur clothing.....	19	98	61	37	170,946	368,854	276,827	2,200,604	.....	684,153	7,500	.....
Hats and caps.....	11	73	55	18	122,815	259,190	186,737	1,510,039	.....	540,826	16,750	.....
Hosiery.....	11	50	45	11	160,722	330,241	291,874	4,756,689	.....	3,542,415	(x)	(x)
Other clothing and furnishings.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Dry goods (general line).....	51	495	280	215	956,055	1,577,478	1,818,624	20,458,525	.67	9,906,178	231,356	3,469,417
Dry goods (specialty, other than speckled).....	10	172	120	52	377,705	767,638	963,445	3,169,090	.10	718,345	.....	60,208
Millinery and millinery supplies.....	15	221	106	115	277,813	508,537	160,691	2,099,978	.07	540,473	.....	.....

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYERS (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>THE STATE—Continued</b>												
<b>Dry goods and apparel—Continued.</b>												
Notions.....	38	260	190	70	\$489,750	\$886,810	\$1,144,275	\$7,872,280	0.26	\$9,160,417		\$3,984,075
Buttons.....	2	(x)	(x)		(x)	(x)	(x)	(x)				
Gloves.....	2	2	2	2	4,388	13,378	8,514	338,324				
Laces and embroideries.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Notions (general line).....	21	160	117	49	309,564	563,976	483,841	5,592,321		4,531,240		3,589,737
Tailors' trimmings and supplies.....	11	85	65	20	165,827	293,934	638,769	1,866,213		1,589,177		694,833
<b>Piece goods.....</b>	125	1,118	748	370	2,753,745	4,821,129	5,427,757	72,613,155	2.37	47,674,592	\$12,381	25,742,981
Cotton goods.....	44	349	235	114	1,024,759	1,051,342	2,057,417	38,471,944		25,313,887		13,765,202
Linens.....	3	6	3	3	8,735	15,988	11,589	187,617		50,000		
Piece goods (general line).....	81	530	321	209	1,194,722	2,085,908	1,699,638	24,285,431		10,439,495	450	6,874,557
Rayons.....	3	11	8	3	7,490	21,793	160,564	726,198		50,300		720,195
Silks and velvets.....	11	50	39	11	166,022	326,309	171,370	3,634,181		2,809,432		2,593,420
Woolen and worsteds.....	33	172	142	30	352,026	720,689	827,104	5,297,784		3,012,008	11,931	2,093,607
<b>Shoes and other footwear.....</b>	149	2,219	1,726	493	4,040,633	8,401,206	12,129,232	96,747,104	3.16	63,805,464	1,843,063	37,500
<b>Electrical.....</b>	186	3,891	2,978	913	6,995,093	13,733,523	8,368,133	108,122,457	3.56	87,046,071	1,790,841	51,010,778
Electrical goods (including appliances).....	99	2,422	1,852	570	4,749,705	8,618,820	5,018,011	79,193,081	2.58	68,625,488	562,501	46,935,269
Electrical merchandise (general line).....	86	2,252	1,721	531	4,452,369	8,078,632	4,760,674	75,920,569		66,481,867	307,996	40,903,251
Electrical appliances.....	13	170	131	39	296,336	640,188	267,437	3,272,422		2,193,571	254,595	32,018
Electrical equipment and supplies.....	50	403	336	67	781,195	1,573,772	1,037,824	10,543,224	.34	6,166,750	11,295	3,300,060
Batteries.....	8	113	101	12	208,624	467,679	180,307	2,698,729		1,844,492		649,893
Electrical equipment and supplies (general line).....	30	188	152	36	385,004	741,183	482,833	6,258,466		3,563,226	10,000	1,799,190
Motors and generators.....	12	102	83	19	187,667	364,910	374,179	1,586,039		759,932	1,295	851,067
Radios and radio equipment.....	29	723	488	235	962,324	2,614,954	2,000,286	15,827,280	.52	10,684,886	284,667	373,840
Refrigerators (electric).....	8	343	302	41	601,809	925,977	332,612	3,568,892	.12	1,668,997	932,268	401,600
<b>Farm products (not elsewhere specified).....</b>	363	2,388	1,981	426	6,034,691	15,231,793	28,042,177	418,907,938	13.66	146,274,140	410,819	320,010,759
Cotton.....	55	353	270	83	1,298,844	2,330,216	4,186,705	145,886,078	4.70	41,769,700		108,886,092
Flowers and nursery stock.....	40	250	220	30	380,973	742,742	186,613	2,893,520	.09	2,071,841	214,497	
Florists (flowers).....	30	189	162	27	305,091	598,960	116,181	2,278,336		1,735,089	213,810	
Flowers and nursery stock.....	10	61	58	3	81,882	143,782	70,432	816,190		386,761	651	
Grain.....	13	14	7	7	26,002	84,139	21,805	12,403,298	.40	703,907		3,125,000
Hides, skins, and furs.....	58	298	137	71	389,210	913,863	712,707	31,787,994	1.04	10,745,095	146,322	10,533,514
Furs (dressed).....	15	63	32	31	82,863	202,271	146,688	1,162,895		312,576	10,218	5,162
Furs (raw).....	5	5	5		11,323	95,838	49,470	132,612		63,000	3,316	14,130
Hides and skins.....	38	140	100	40	295,024	617,754	616,609	30,442,487		10,370,119	120,788	19,514,222
Horses and mules.....	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Livestock (other than horses and mules).....	21	16	16		24,875	61,317	11,000	1,681,435	.05	266,522		
Tobacco (leaf).....	6	37	32	5	153,831	389,476	1,645,242	3,992,368	.13	2,784,597	50,000	2,537,030
Wool and mohair.....	159	1,466	1,246	220	3,710,944	10,488,327	21,295,044	218,210,143	7.12	87,393,440		103,710,505
Other farm products.....	9	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
<b>Farm supplies (except machinery and equipment).....</b>	38	560	464	96	1,141,595	2,393,777	1,938,897	40,899,474	1.33	11,774,712	1,260,837	41,024
Farm supplies (except feed and fertilizer).....	3	30	25	5	63,436	136,171	172,311	798,362	.02	657,718		
Feed.....	31	428	355	73	886,395	1,792,401	1,725,416	37,093,010	1.21	9,737,397	662,292	41,024
Feed (exclusively).....	4	27	19	8	58,722	178,148	181,070	3,121,488		2,701,408		
Hay, grain, and feed.....	27	401	336	65	827,673	1,614,343	1,544,346	33,972,431		7,036,929	662,292	41,024
Fertilizer and fertilizer materials.....	4	102	84	18	191,765	465,115	41,170	3,007,193	.10	1,370,597	588,045	
<b>Food products (not elsewhere specified).....</b>	1,083	13,442	11,953	1,489	25,608,121	57,541,294	12,710,568	550,216,895	17.95	281,814,037	8,128,712	63,000
Confectionery and soft drinks.....	131	531	453	78	1,128,456	2,516,891	921,381	13,750,217	.45	9,788,725	165,890	63,000
Confectionery and soft drinks (general line).....	16	61	58	3	109,687	273,145	86,917	1,629,334		1,212,758	7,000	
Confectionery.....	79	312	247	65	754,317	1,664,831	690,432	9,538,108		7,042,244	47,718	63,000
Soft drinks.....	36	158	149	10	267,452	678,915	144,032	2,585,725		1,533,723	111,178	
Dairy products.....	110	3,534	3,187	347	6,668,631	12,435,522	2,000,333	70,429,104	2.30	22,514,048	3,573,956	
Butter.....	3	6	5	1	12,620	25,394	62,044	2,102,851		2,102,851		
Cheese.....	7	38	33	5	58,700	278,219	141,374	2,682,370		2,417,331		
Dairy products.....	81	3,279	2,968	310	6,211,240	10,972,588	1,733,414	62,849,617		17,379,469	3,539,649	
Ice cream.....	19	211	186	25	386,065	1,155,321	63,501	2,794,266		613,997	89,307	
Poultry and poultry products.....	58	312	258	54	639,689	1,250,516	1,025,922	23,228,088	.76	14,042,981	664,833	
Eggs.....	9	16	14	2	25,545	55,752	11,648	614,720		437,887	30,000	
Poultry.....	20	134	121	13	235,632	417,318	136,867	4,272,484		1,907,406	560,903	
Poultry and poultry products (general line).....	20	162	123	39	378,512	777,446	877,407	18,340,834		11,607,688	73,930	
Dairy and poultry products.....	41	459	386	73	1,002,935	1,984,479	1,946,008	37,406,740	1.22	19,722,545	275,172	
Fish and sea foods.....	124	2,346	2,115	231	4,504,018	13,935,638	1,009,292	45,036,029	1.47	9,326,267	1,024,607	
Fish and sea foods (fresh and cured).....	44	1,280	1,152	128	2,467,338	5,920,611	558,967	23,357,719		7,512,237	726,144	
Fish and sea foods (fresh).....	74	991	895	96	1,985,103	7,910,884	409,605	21,082,144		1,508,262	298,463	
Fish and sea foods (cured).....	6	75	68	7	61,577	104,143	40,720	596,166		266,758		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>THE STATE—Continued</b>												
<b>Food products—Continued.</b>												
Fruits and vegetables (fresh)	362	2,309	2,046	353	\$4,303,633	\$11,657,444	\$1,421,148	\$139,082,732	4.53	\$74,569,071	\$322,076	
Fruits	66	306	254	55	537,327	1,245,082	163,590	29,031,260		17,136,223	55,000	
Fruits and vegetables (general line)	229	1,656	1,419	237	2,967,558	7,944,448	899,060	88,582,105		44,940,502	185,076	
Produce	12	136	115	20	213,946	437,691	252,012	5,792,532		4,039,750		
Vegetables	55	299	258	41	584,802	2,029,323	106,486	15,676,835		8,452,596	82,000	
Meats and meat products	257	3,841	3,508	353	7,300,759	13,700,804	4,386,482	221,283,985	7.22	131,850,410	2,097,172	
Meats (cured)	3	9	9			19,749	10,477	153,512		73,467		
Meats (fresh)	54	275	245	30	540,416	1,009,084	117,905	17,900,231		14,282,317	304,175	
Meats and meat products (general line)	83	1,033	955	78	1,846,904	3,648,290	1,093,280	63,992,136		20,258,822	863,766	
Meats and meat products	117	2,544	2,290	245	4,902,782	9,035,711	3,164,820	139,148,106		97,235,804	929,231	
Forest products (except lumber)	33	294	257	37	578,330	1,077,053	439,240	10,215,209	.33	7,401,788	218,238	\$6,651,456
Boxes, shooks, and cooerage	11	52	47	5	95,202	213,045	33,959	989,535	.03	430,876		685,338
Boxes and box shooks	4	17	15	2	31,824	94,762	2,700	556,480		31,018		452,480
Cooerage	7	35	32	3	63,378	118,283	31,199	433,055		398,858		232,858
Logs, railroad ties, piles, etc.	4	19	14	5	49,478	79,239	4,000	1,254,534	.04	126,254		1,063,233
Other forest products	18	223	196	27	433,650	784,769	401,281	7,971,140	.26	6,844,658	216,238	4,002,885
Furniture and house furnishings	133	1,864	1,303	561	3,363,221	6,781,000	5,839,157	35,369,894	1.16	21,945,481	1,042,326	871,511
Furniture	47	508	404	104	1,005,535	2,288,603	1,714,269	11,889,197	.39	7,543,360	115,810	342,504
Furniture (general line)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Furniture (household)	31	361	302	59	669,782	1,513,486	1,137,421	8,273,936		4,263,709	33,100	342,504
Furniture (office)	8	66	51	15	170,137	290,909	128,234	1,447,195		1,203,030		
Furniture (secondhand)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
House furnishings	76	1,139	731	408	2,030,078	3,917,107	3,819,803	21,954,447	.71	13,374,266	830,473	371,238
Art goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Brooms and brushes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
China, glassware, and crockery	26	394	258	136	619,097	1,228,357	1,037,972	4,652,540		3,000,239	505,861	305,081
Curtains and draperies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Floor coverings	25	261	199	62	627,675	1,408,016	1,702,688	12,137,654		7,316,887	229,550	6,157
House furnishings (general line)	10	210	133	77	356,438	578,313	570,982	3,087,735		1,981,742		
Household supplies	4	20	16	4	26,630	52,160	9,658	171,351		100,977		
Lamps and lamp shades	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Pictures and picture frames	3	42	35	7	82,934	193,389	112,898	454,225		370,001		
Musical instruments and sheet music	10	157	108	49	267,613	575,290	305,085	1,516,050	.05	1,027,855	96,043	157,769
Musical instruments, accessories, and parts	7	96	75	21	157,893	374,242	154,842	1,014,896		649,086	96,043	157,769
Sheet music	3	61	33	28	109,720	201,048	150,243	501,154		378,769		
General merchandise	5	41	33	8	87,478	138,884	59,180	2,026,806	.07	1,969,555	26,732	1,700,000
Groceries and food specialties	485	7,325	5,842	1,483	13,916,088	31,734,419	23,516,570	375,120,895	12.24	200,714,373	2,873,057	3,450,275
Groceries (general line)	197	3,388	2,658	730	5,919,129	12,021,684	14,763,899	164,829,402	5.38	54,826,658	444,768	
Food and grocery specialties	288	3,937	3,184	753	7,996,959	10,702,735	8,752,671	210,291,493	6.86	145,887,715	2,428,294	3,450,275
Bakery products	50	1,000	937	63	1,032,853	4,502,397	227,033	14,826,191		1,421,988	88,329	
Beans (dried)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Biscuits and crackers	10	265	242	23	422,273	1,181,547	140,595	2,707,915		610,851		
Canned fruits and vegetables	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Canned goods (general line)	21	201	149	52	467,943	756,250	832,964	15,332,323		4,164,706		
Canned sea food	3	55	9	46	80,158	270,309	212,279	1,654,959		1,218,380		
Cereals	3	64	39	25	143,367	359,727	112,311	6,957,710		1,729,779		
Coffee	11	190	170	14	423,183	677,317	174,023	61,317,354		40,824,970		
Coffee, tea, and spices	28	472	352	120	987,611	2,571,049	926,700	11,109,537		4,377,880	204,093	
Extracts and spices	3	7	3	4	11,492	38,295	12,820	141,530		15,000	1,000	
Flour	32	193	152	41	547,852	1,092,424	224,100	12,175,289		4,079,076	3,300	1,150,274
Flour and feed	6	27	21	6	50,934	92,784	58,016	541,793		329,719		
Fruits and vegetables (dried)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Soaps and soap powders	7	255	179	79	561,290	3,004,341	3,125,563	10,187,512		10,145,141	2,022,418	2,294,001
Sugar	3	20	13	7	51,766	451,792	297,342	24,979,904		24,979,904		
Other food and grocery specialties	101	1,177	909	268	2,638,742	4,044,571	2,407,319	45,825,684		30,979,344	109,154	
Hardware	87	1,154	847	307	2,387,227	4,578,890	3,466,251	20,373,308	.87	15,582,153	701,138	4,957,305
Hardware (general line)	42	912	642	270	1,918,320	3,563,998	2,944,169	15,719,950	.51	12,525,601	659,535	3,719,358
Hardware (specialty)	25	242	205	37	468,907	1,014,892	522,082	4,653,356	.15	3,056,492	41,603	1,237,947
Builders' hardware	7	25	15	10	46,617	80,036	59,116	522,914		427,740	(x)	(x)
Heavy hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Shelf hardware	4	18	14	4	48,261	101,418	17,597	706,647		494,014		(x)
Tools and cutlery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other hardware	10	112	105	7	170,045	396,471	122,082	877,941		732,087	13,000	122,278
Iron and steel scrap and other waste materials	237	1,105	920	185	1,561,811	3,194,414	1,374,397	25,521,453	.83	17,436,443	7,040	15,733,881
Iron and steel scrap	18	285	268	17	567,303	1,063,781	414,002	7,421,211	.24	6,213,324	1,098	6,115,753
Junk and scrap	197	419	356	63	556,876	1,255,148	661,212	14,263,256	.47	8,419,805	5,942	7,230,766
Waste rubber, rags, and paper	22	401	296	105	497,632	895,485	299,183	3,836,966	.12	2,803,314		2,386,862

## CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>THE STATE—Continued</b>												
Jewelry and optical goods.....	132	1,059	738	323	\$1,938,476	\$3,848,728	\$5,084,001	\$18,860,187	0.62	\$13,949,063	\$151,600	\$118,932
Jewelry.....	104	640	444	196	1,246,941	2,637,412	4,470,369	15,670,797	.51	10,909,682	150,600	97,427
Clocks and watches.....	5	33	27	6	72,947	138,552	129,813	394,173		167,799		
Diamonds and other precious stones.....	20	47	30	17	96,406	276,892	711,754	2,619,810		1,918,398		76,000
Jewelry (general line).....	72	526	304	102	990,376	2,039,965	3,461,575	11,180,831		8,042,553	150,600	21,427
Silverware.....	7	34	23	11	87,152	182,003	180,727	1,501,933		780,937		
Optical goods.....	28	419	202	127	691,536	1,211,316	584,632	3,183,390	.10	2,439,401	1,000	21,505
Leather and leather goods (except gloves and shoes).....	259	2,273	1,766	517	5,443,279	12,631,929	24,384,840	181,768,892	5.93	124,415,891	125,516	140,734,297
Leather and leather goods (general line).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather belting.....	160	1,697	1,355	342	4,291,187	10,195,718	22,674,380	156,507,158	5.10	115,874,570	100,314	123,574,350
Belting (leather).....	3	25	19	6	87,494	137,595	99,206	281,584		171,414	80,000	85,600
Leather.....	163	1,672	1,336	336	4,203,693	10,058,123	22,575,180	156,225,574		115,703,150	20,314	123,478,649
Luggage and leather goods.....	8	85	63	22	123,306	266,306	215,738	958,911	.03	447,774	3,000	231,638
Leather goods (not elsewhere classified).....	4	12	9	3	25,094	49,594	37,059	423,145		387,122		231,638
Luggage.....	4	73	54	19	102,312	216,712	173,670	535,766		60,652	3,000	
Saddlery and harness.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shoe findings and cut stock.....	70	474	325	149	983,210	2,055,783	1,416,970	22,815,899	.74	7,508,467	13,201	16,433,220
Cut stock (leather).....	19	166	130	36	517,682	1,149,338	564,059	16,491,339		4,704,893		13,733,982
Shoe findings.....	60	308	195	113	465,528	906,445	852,917	6,324,510		2,803,574	13,201	2,699,238
Lumber and building materials (other than metal).....	219	2,991	2,538	453	6,606,876	12,264,686	8,188,566	87,687,248	2.86	62,274,700	1,229,208	16,615,600
Construction and building materials (other than metal and wood).....	128	1,631	1,434	197	3,539,654	6,581,747	3,121,104	33,730,437	1.10	23,021,600	305,093	2,807,338
Asbestos products.....	7	103	146	17	400,108	708,174	115,675	3,291,596		2,504,099		88,911
Brick and tile.....	10	78	60	18	220,331	421,938	388,956	3,708,730		3,306,710	301,280	24,273
Building stone.....	4	24	16	8	56,616	98,099	14,850	702,931				
Cement.....	8	56	49	7	185,419	307,250	288,203	4,340,859		4,125,859		508,852
Glass.....	17	394	352	42	847,743	1,272,051	894,379	4,677,648		3,588,570	40,193	403,820
Granite and marble.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Roofing materials (nonmetallic).....	7	49	42	7	168,622	340,457	73,227	1,837,796		718,644		(x)
Sand, gravel, and crushed stone.....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Other building materials.....	57	661	572	89	1,251,101	2,547,747	1,084,318	13,027,539		8,320,133	53,611	625,057
Lumber and millwork.....	91	1,360	1,104	256	3,065,922	5,682,939	5,067,461	53,950,811	1.76	38,363,004	834,116	13,803,208
Lumber.....	72	794	610	184	2,047,333	3,737,305	3,752,426	45,192,407		34,474,166	722,699	11,770,212
Lumber and millwork.....	6	111	106	5	198,761	400,359	539,243	2,255,844		1,464,527	106,000	450,000
Millwork.....	13	455	388	67	819,828	1,545,275	775,792	6,502,560		2,424,411	5,416	1,679,056
Machinery, equipment, and supplies (except electrical).....	511	5,058	4,087	991	10,606,617	18,358,164	10,845,522	90,216,360	2.94	69,566,180	844,606	38,219,941
Commercial equipment and supplies.....	81	984	847	137	1,820,029	2,759,266	1,082,749	11,480,211	.37	7,177,243	236,843	895,657
Automatic vending machinery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Butchers' equipment and supplies.....	4	61	15	46	77,328	170,858	169,366	921,605		840,223	200	50,200
Filling station equipment and supplies.....	3	48	37	11	116,417	179,105	64,250	851,300		851,300	(x)	298,471
Florists' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Hotel and restaurant equipment and supplies.....	12	143	124	19	262,486	454,485	205,374	1,414,592		1,102,854		278,342
Office equipment and supplies (other than furniture).....	30	365	330	35	691,522	960,908	262,928	3,723,039		2,101,438	102,181	258,357
Soda-fountain equipment and supplies.....	3	23	17	6	42,044	98,109	19,758	402,105		383,087		
Store equipment and supplies (general line).....	23	323	305	18	594,571	792,138	228,872	3,192,737		886,703	120,902	100,287
Other commercial machinery, equipment, and supplies.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Construction equipment and supplies.....	19	170	143	27	520,906	937,199	863,653	6,045,048	.20	4,188,301		3,251,412
Construction equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Construction machinery.....	8	92	75	17	289,723	471,892	609,979	2,869,600		1,462,895		920,884
Construction machinery, equipment, and supplies (general line).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Road machinery and equipment.....	3	36	33	3	104,018	225,520	148,455	1,207,835		857,215		707,093
Farm machinery and equipment.....	5	232	212	20	493,103	865,059	586,025	3,410,704	.11	2,377,146	264,600	713,143
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	266	2,210	1,762	448	4,834,537	8,606,312	5,004,152	49,368,044	1.61	34,093,603	223,870	20,686,798
Bottles and bottling equipment.....	11	93	73	20	211,994	361,988	130,811	1,764,200		600,777	13,549	543,685
Conveyor and hoisting machinery.....	5	58	50	8	156,919	297,575	12,618	764,506		510,827		254,993
Foundry equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Jewelers' equipment and supplies.....	7	37	30	7	66,902	110,059	88,035	384,019		334,811		
Mechanical tools.....	19	175	143	32	367,949	638,930	362,549	5,595,470		3,442,013	13,523	4,643,601
Mechanical rubber goods.....	15	95	75	20	201,652	360,418	133,759	1,602,636		1,379,229	171	687,095
Mill and mine supplies (general line).....	22	136	102	34	320,840	545,674	292,179	3,462,160		2,820,030		2,689,667
Oil-well machinery, equipment, and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Power engines.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Power-house equipment.....	20	92	66	26	246,034	399,953	81,145	3,597,055		2,013,966	29,148	3,123,924
Printers' and lithographers' supplies.....	13	143	111	32	319,991	613,644	335,425	2,804,740		1,698,611		1,683,900
Pumps, pump parts, and supplies.....	9	69	52	17	143,521	246,506	70,617	1,588,722		1,526,818	51,621	1,317,033

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>THE STATE—Continued</b>												
Machinery, equipment, etc.—Contd.	10	119	99	20	\$263,629	\$557,248	\$230,944	\$3,782,949		\$3,731,610		\$232,579
Shoe machinery	19	250	202	48	471,790	798,042	714,549	2,353,410		2,435,351		1,323,615
Textile machinery and equipment	116	901	724	177	2,018,020	3,684,707	2,488,467	20,109,283		13,530,554	\$35,804	13,141,456
Other industrial machinery, equipment, and supplies	49	715	533	182	1,338,259	2,120,016	1,404,627	7,287,337	0.24	4,941,003	80,260	776,397
Church equipment and supplies	5	27	19	8	41,151	74,656	123,361	330,879		95,000		9,767
Dental supplies and equipment	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Pharmacists' supplies	3	19	17	2	25,317	54,085	29,329	193,523		149,830		12,832
School equipment and supplies	3	127	89	38	324,704	486,875	387,468	1,629,661		1,553,737		
Scientific and laboratory equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Surgical, medical, and hospital equipment and supplies	10	100	91	18	212,768	376,293	214,580	1,423,662		1,092,707	58,493	4,455
Other professional equipment and supplies	5	105	90	15	186,160	225,007	60,400	571,243		414,012	12,000	112,000
Service equipment and supplies	72	615	462	153	1,315,051	2,547,715	1,278,285	9,540,484	.31	5,699,742	39,387	1,732,845
Barber and beauty-parlor equipment and supplies	26	220	145	75	384,628	708,940	458,063	2,416,346		1,286,101	850	
Boot black and hat cleaners' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Dry cleaners' supplies and allied products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Fire-protection equipment	9	51	36	15	131,726	204,238	139,306	1,026,590		704,655	15,000	109,126
Janitors' equipment and supplies	8	48	42	6	103,055	174,326	37,293	324,624		160,784	10,000	116,310
Laundry equipment and supplies	9	68	52	16	107,204	376,206	118,590	1,605,191		1,290,924		1,003,854
Service equipment and supplies (general line)	3	27	24	3	64,126	97,520	34,405	319,948		235,492		
Shoe repairers' equipment and supplies	7	52	44	8	99,239	186,558	155,624	611,344		481,380	13,537	84,773
Undertakers' supplies	5	116	90	26	316,787	606,270	254,032	2,423,944		1,129,656		(x)
Upholsterers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Warehouse equipment and supplies	1											
Transportation equipment and supplies	19	132	108	24	284,732	513,587	366,031	3,084,532	.10	1,083,522	9,640	1,163,689
Railroad equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Ship equipment and supplies	13	119	99	20	241,708	442,594	354,160	2,052,604		755,982	9,640	132,187
Other transportation equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Metals and minerals (except petroleum and scrap)	133	1,427	1,129	298	3,827,452	7,135,038	3,530,292	147,719,390	4.82	109,215,378	27,729	82,996,836
Coal	41	519	436	83	1,254,351	2,200,800	246,131	58,630,040	1.91	41,014,429		20,658,043
Coal (general line)	20	140	105	41	460,177	801,539	106,499	17,111,261		4,534,273		5,190,191
Coal (anthracite)	9	58	42	16	138,285	268,056	23,075	14,689,216		11,580,688		1,804,107
Coal (bituminous)	7	280	204	16	544,394	1,044,068	92,335	16,163,374		16,153,374		13,361,703
Coal and coke	5	35	25	10	111,495	186,207	24,222	8,869,573		8,741,094		312,042
Iron and steel (except scrap)	62	606	465	141	1,770,883	3,043,432	2,514,005	57,511,768	1.88	48,064,318	2,124	45,192,087
Metals and metal work (other than iron and steel)	30	302	228	74	802,218	1,791,746	770,156	31,568,582	1.03	20,136,631	25,005	17,146,706
Paper and paper products	230	2,286	1,684	602	5,362,728	9,328,881	5,578,183	71,217,450	2.32	51,596,251	282,887	20,702,600
Paper and paper products (general line)	120	1,374	1,009	365	3,332,862	5,662,833	3,353,998	46,947,684	1.53	36,125,265	157,694	13,864,670
Paper and paper products (specialty, other than specified)	50	462	369	96	970,039	1,688,109	834,060	10,282,258	.53	11,731,303	16,994	6,630,701
Paper	28	323	254	69	668,440	1,212,832	556,946	11,926,290		8,892,240	16,994	4,940,447
Wrapping paper and paper bags	10	85	69	16	152,551	270,503	232,564	2,427,545		1,010,719		1,075,593
Other paper products	12	54	43	11	149,048	204,834	14,550	1,928,423		1,328,344		623,661
Stationery and stationery supplies	36	308	208	100	776,017	1,381,262	1,103,403	6,402,755	.21	2,648,517	77,029	141,556
Wall paper	15	142	101	41	283,810	596,617	286,632	1,584,753	.05	1,061,166	11,170	56,673
Petroleum and petroleum products	243	5,022	4,218	804	9,075,103	16,033,061	8,281,548	128,508,854	4.19	37,371,158	796,285	3,669,550
Gasoline and oil	10	75	65	10	106,304	199,581	51,789	9,152,802	.30	149,500	83,000	4,000
Gasoline and naphtha	3	5	5		5,336	32,333	2,818	146,340		146,340		
Lubricating oils and greases	11	224	179	45	504,629	1,157,938	208,681	3,271,393	.11	2,702,692	33,498	1,632,021
Petroleum and petroleum products (general line)	219	4,718	3,969	749	8,458,334	17,643,159	8,018,260	115,937,819	3.78	34,518,965	679,787	2,033,020
Plumbing and heating equipment and supplies	184	2,239	1,816	423	4,553,243	8,633,364	6,991,123	48,234,816	1.67	33,197,989	305,558	6,698,954
Plumbing equipment and supplies	120	1,747	1,401	346	3,492,727	6,521,887	5,689,161	38,143,333	1.24	28,405,599	190,770	6,511,694
Pipe, valves, and fittings	15	182	140	42	363,665	655,950	605,903	5,733,973		3,300,321	38,270	1,776,941
Plumbing and heating equipment and supplies (general line)	81	1,376	1,119	257	2,678,688	5,083,087	4,348,674	27,782,618		22,056,032	150,000	4,443,030
Ventilating equipment and supplies	5	9	6	3	25,729	54,706		417,105		328,998		124,112
Other plumbing and heating equipment and supplies	19	180	136	44	424,645	728,144	734,584	4,209,637		2,720,253	500	167,611
Heating equipment and supplies	44	492	415	77	1,060,516	2,111,477	1,301,962	10,091,483	.33	4,792,390	114,788	187,260
Furnaces	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Heating equipment (general line)	25	261	219	42	635,406	1,214,454	751,485	6,317,618		2,860,342		187,260
Oil burners	8	63	52	11	126,529	231,504	116,240	1,645,542		321,357	12,046	
Stoves and ranges	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>Tobacco and tobacco products (except leaf)</b> .....	77	776	648	133	\$1,340,829	\$2,355,844	\$2,559,269	\$54,097,096	1.79	\$38,655,289	\$416,643	\$267,011
Cigars.....	6	45	39	6	82,531	150,352	25,324	652,234	.02	642,941	4,700	-----
Cigars, cigarettes, and tobacco.....	68	724	599	125	1,248,854	2,176,294	2,451,118	53,437,586	1.74	37,151,638	393,139	267,011
Tobacco.....	3	7	6	2	9,444	20,198	82,827	908,126	.03	800,710	17,088	-----
<b>All other.....</b>	370	3,868	2,699	1,164	7,744,889	15,651,246	13,746,971	169,383,267	5.53	114,884,604	1,300,792	66,096,312
Books, periodicals, and newspapers.....	49	1,127	768	359	2,033,344	3,842,107	2,684,767	14,309,696	.47	5,783,218	91,071	281,058
Books and periodicals.....	24	832	488	344	1,595,616	3,289,294	2,671,617	10,979,018	-----	5,027,638	90,915	268,882
Newspapers and magazines.....	25	295	280	15	437,728	552,805	13,150	3,330,678	-----	755,450	769	12,776
Oils and greases (animal and vegetable)	10	108	98	10	246,889	501,855	407,176	8,770,426	.29	4,133,376	2,089	1,673,329
Animal oil (including grease and tallow)	5	84	76	8	186,036	395,368	264,206	6,398,671	-----	2,534,788	-----	-----
Essential oils.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Vegetable oils (cottonseed, linseed, etc.).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Rubber goods (general line).....	5	156	113	43	521,240	1,079,707	1,986,343	13,461,772	.44	13,359,499	41,399	200,200
Textiles and textile materials (other than dry goods).....	238	1,963	1,251	712	4,413,167	8,412,833	8,319,089	127,946,582	4.17	88,789,294	1,045,363	92,161,892
Bags and bagging.....	16	149	94	55	192,453	319,766	138,830	1,504,079	-----	733,835	-----	965,700
Burlap.....	3	13	7	6	8,787	16,897	10,427	70,201	-----	44,201	-----	44,201
Cordage and twine.....	7	53	39	14	129,942	298,347	245,676	2,865,619	-----	2,629,113	-----	844,866
Textiles and textile materials, other than dry goods (general line).....	55	470	302	168	1,266,599	2,388,336	2,288,993	26,708,699	-----	20,746,492	5,427	14,981,313
Yarn.....	32	245	161	94	809,925	1,430,726	437,406	60,280,201	-----	46,133,527	6,191	40,880,472
Other textiles (exclusive of dry goods).....	125	1,033	658	375	1,945,401	3,899,761	5,197,757	36,622,883	-----	18,502,123	1,033,745	25,465,310
Miscellaneous kinds of business.....	68	509	439	70	529,943	1,214,744	450,596	4,894,791	.16	2,819,217	120,270	1,509,173
Advertising goods.....	10	66	53	13	92,600	149,855	27,358	520,185	-----	151,659	27,075	4,393
Artificial flowers, plants, etc.....	3	23	9	14	24,724	70,425	33,532	282,342	-----	210,342	-----	-----
Boats.....	1	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Flour, feed, and coal.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Ice.....	25	289	282	7	195,346	400,137	37,113	721,240	-----	323,828	76,053	18,889
Novelties.....	10	39	23	16	55,169	158,298	56,749	472,281	-----	61,157	21,805	(x)
Rubber (crude).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Smokers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Miscellaneous kinds of business (other than specified).....	15	72	57	15	128,475	351,597	189,996	1,450,651	-----	988,661	-----	655,562

BOSTON

<b>Total.....</b>	3,653	48,704	37,607	11,097	\$103,800,739	\$208,943,685	\$161,069,870	\$2,357,016,604	100.00	\$1,331,288,638	\$26,995,671	\$796,360,084
Wholesalers only.....	2,243	29,907	23,137	6,770	61,454,709	129,313,535	110,469,617	1,244,794,332	52.81	678,117,180	22,623,611	889,272,063
All other types of wholesale establishments.....	1,410	18,797	14,470	4,327	42,346,030	79,630,150	50,610,353	1,112,222,272	47.19	653,171,502	6,472,060	407,088,001
<b>Amusement and sporting goods.....</b>	57	1,051	676	376	1,926,661	3,379,349	1,407,187	20,189,827	.86	3,493,842	1,066,349	201,335
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	31	576	421	155	969,901	1,719,220	1,290,841	6,824,911	.29	3,407,288	1,052,349	-----
Amusement equipment and supplies.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Billiards, bowling equipment, and supplies.....	3	52	42	10	72,677	159,305	56,086	501,600	-----	490,055	-----	-----
Sporting goods (general line).....	14	414	283	131	682,220	1,134,567	991,233	4,343,632	-----	1,808,609	1,042,004	-----
Toys, novelties, and fireworks.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Cameras and motion-picture equipment and supplies.....	26	475	255	220	956,760	1,600,129	116,346	13,364,916	.57	86,554	14,000	201,335
Cameras and photographic supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Moving-picture apparatus.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Moving-picture films.....	23	466	248	218	948,824	1,632,019	109,537	13,282,654	-----	23,845	-----	201,335
<b>Automotive.....</b>	62	2,186	1,852	334	4,708,949	9,426,571	5,568,445	73,753,822	3.34	18,290,950	12,156,337	424,070
Automobiles and other motor vehicles.....	11	1,122	976	146	2,519,057	5,119,152	2,678,975	57,695,490	2.44	1,241,000	11,097,207	-----
Automotive equipment.....	29	577	479	98	1,085,071	1,883,704	1,286,363	7,537,627	.32	4,783,125	458,130	422,376
Automobile accessories.....	3	13	10	3	43,249	67,187	37,058	951,735	-----	916,924	-----	109,433
Automotive equipment (general line).....	23	492	412	80	859,025	1,491,781	1,055,092	5,271,207	-----	3,157,743	384,948	211,862
Automotive equipment (specialty lines).....	3	72	57	15	182,797	324,736	194,293	1,314,585	-----	708,458	73,182	41,081
Automobile parts (now and used).....	7	46	41	6	114,050	229,332	135,354	676,692	.03	400,089	1,000	-----
Tires and tubes.....	15	441	356	85	1,050,771	2,194,383	1,467,763	12,944,113	.55	11,866,142	-----	2,093
<b>Chemicals, drugs, and allied products.....</b>	140	1,775	1,294	481	3,975,910	7,804,117	5,512,640	63,644,407	2.70	52,833,360	803,888	25,442,804
Chemicals.....	66	541	416	125	1,532,087	2,865,287	1,228,103	35,034,757	1.49	27,786,319	303,679	24,682,071
Chemicals (industrial).....	39	284	222	62	793,732	1,591,964	738,432	24,363,392	-----	18,651,558	385,628	18,574,673
Dyestuffs.....	12	139	106	33	464,640	850,085	382,216	7,765,874	-----	7,441,773	7,951	4,703,127
Dyes, dry-cleaning supplies, and allied products.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Other chemicals.....	14	117	87	30	271,745	419,930	107,066	2,897,478	-----	1,692,893	-----	1,404,871



TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYERS (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>BOSTON—Continued</b>												
Chemicals, drugs, etc.—Continued.												
Drugs and drug sundries (general line).....	9	526	389	137	\$886,618	\$1,482,177	\$2,784,759	\$16,763,125	.71	\$16,537,338		\$17,253
Drugs and drug sundries (specialty).....	24	160	103	66	330,786	709,134	201,986	2,684,788	.11	1,908,580	\$2,137	5,000
Drugs.....	6	48	35	13	83,679	140,030	95,466	865,522		640,114		
Drug sundries.....	6	34	28	6	52,909	107,757	28,484	815,647		208,577		5,000
Patent medicines.....	6	55	16	39	68,418	255,284	34,346	559,151		142,087	2,137	
Rubber goods (druggists').....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sanitary supplies, insecticides, etc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other alcoholic beverages.....	3	13	10	3	70,333	121,156	26,155	420,661		414,810		
Paints, varnishes, lacquers, and enamels.....	34	448	357	91	1,037,727	2,102,911	1,117,822	7,618,688	.32	6,493,623	408,172	737,970
Toilet articles and preparations.....	7	91	29	62	183,602	644,603	180,471	1,548,049	.07	110,000		
Dry goods and apparel.....	586	6,003	4,237	1,820	11,946,982	23,146,289	23,239,690	231,461,962	0.82	148,977,618	1,883,107	32,240,626
Clothing and furnishings (other than millinery and footwear).....	275	2,720	1,880	849	5,141,230	9,978,397	8,287,528	74,062,307	3.14	38,000,037	217,009	5,333
Clothing (general line).....	10	45	35	10	79,178	177,629	545,875	2,108,240		582,489		333
Clothing and furnishings.....	13	804	820	284	1,370,105	2,479,784	1,983,560	11,640,034		4,923,650	33,248	
Clothing, men's and boys'.....	46	304	240	64	687,863	1,375,106	1,738,929	11,734,525		8,604,544	60,481	5,000
Clothing, women's and children's.....	121	544	307	237	1,214,905	2,635,329	970,924	24,889,850		11,006,924	12,978	
Furnishings (general line).....	6	184	152	32	339,231	618,195	379,964	3,690,505		3,190,700		
Furnishings, men's and boys'.....	32	562	428	134	857,110	1,608,827	1,736,403	9,107,429		4,931,518	11,472	
Furnishings, women's and children's.....	10	80	49	31	169,688	301,702	261,084	2,604,671		1,107,362	84,502	
Furs and fur clothing.....	10	98	61	37	170,946	368,864	276,827	2,200,604		684,156	7,500	
Hats and caps.....	9	58	48	10	99,263	224,034	182,636	1,401,501		450,189	6,828	
Hosiery.....	9	50	40	10	152,941	288,867	219,726	4,616,038		3,418,415		
Dry goods (general line).....	30	425	234	191	823,829	1,338,770	1,454,070	18,361,115	.78	8,127,180	177,704	3,469,417
Dry goods (specialty, other than specialties).....	8	58	48	10	87,985	190,160	228,308	1,469,673	.06	718,345		
Millinery and millinery supplies.....	15	221	109	115	277,813	508,537	160,691	2,099,978	.09	540,473		60,208
Notions.....	36	259	100	69	489,250	884,554	1,138,776	7,842,905	.33	6,136,042		3,984,075
Buttons.....	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Gloves.....	3	2	2		4,388	13,378	6,514	338,324				
Laces and embroideries.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Notions (general line).....	20	165	117	48	309,004	562,650	481,841	5,577,946		4,516,865	3,880,737	
Tailors' trimmings and supplies.....	10	85	65	20	165,527	293,004	632,759	1,850,213		1,579,177	694,338	
Piece goods.....	103	909	650	319	2,287,888	4,121,039	3,604,070	62,113,184	2.04	46,643,621	9,478	24,684,093
Cotton goods.....	32	212	145	67	676,701	993,627	901,263	23,574,834		24,727,983		13,040,286
Linen.....	3	6	3	3	8,735	16,088	11,589	187,617		50,000		
Piece goods (general line).....	28	529	321	208	1,194,372	2,083,112	1,595,648	24,271,266		16,427,465		6,574,557
Rayons.....	3	11	8	3	7,490	21,793	100,564	726,198		50,300		726,198
Silks and velvets.....	11	50	39	11	166,022	326,309	171,370	3,634,181		2,809,432		2,593,420
Woolens and worsteds.....	20	161	134	27	334,568	681,110	763,736	4,710,088		2,578,441	9,478	1,749,632
Shoes and other footwear.....	113	1,402	1,120	273	2,838,987	6,115,826	8,376,248	65,522,710	2.78	47,911,911	1,478,916	37,500
Electrical.....	128	3,145	2,350	795	5,702,234	11,207,437	6,949,610	96,907,223	4.11	80,072,679	600,484	48,845,781
Electrical goods (including appliances).....	65	2,080	1,578	502	4,045,180	7,185,789	4,081,816	71,493,935	3.03	63,655,460	440,492	45,177,661
Electrical merchandise (general line).....	55	1,961	1,480	481	3,832,864	6,974,708	3,972,228	69,717,290		62,345,750	304,491	45,145,643
Electrical appliances.....	10	119	98	21	212,316	391,081	89,590	1,776,645		1,309,703	136,001	32,018
Electrical equipment and supplies.....	45	301	326	65	761,725	1,528,029	999,966	10,253,024	.44	6,083,250	1,295	3,204,271
Batteries.....	7	104	94	10	193,314	437,042	161,687	2,580,531		1,844,492		649,803
Electrical equipment and supplies (general line).....	26	185	149	36	380,844	726,077	464,100	6,087,354		3,479,726		1,793,401
Motors and generators.....	12	102	83	19	187,567	364,910	374,179	1,586,039		759,032	1,295	851,067
Radios and radio equipment.....	18	674	446	228	895,329	2,493,619	1,887,837	15,159,364	.64	10,333,970	248,697	373,849
Farm products (not elsewhere specified).....	277	2,114	1,720	394	5,533,383	14,064,610	27,136,689	382,253,743	16.22	140,709,580	391,045	313,616,905
Cotton.....	28	283	217	66	1,026,112	1,955,208	4,051,403	112,466,315	4.77	38,327,959		95,039,815
Flowers and nursery stock.....	14	109	91	18	207,273	431,513	78,180	2,009,543	.09	1,689,219	194,723	
Florists (flowers).....	10	99	82	17	193,825	407,455	76,680	1,744,223		1,512,789	194,723	
Flowers and nursery stock.....	4	10	9	1	13,448	24,048	1,500	265,320				
Grain.....	12	14	7	7	26,002	83,854	21,805	12,331,920	.53	703,907		3,125,000
Hides, skins, and furs.....	51	190	120	70	364,059	856,700	620,090	30,896,799	1.31	10,237,816	146,322	19,831,347
Furs (dressed).....	15	63	32	31	82,833	202,271	146,688	1,162,895		312,576	16,218	5,162
Furs (raw).....	3	4	4		11,066	92,880	46,370	154,567		60,000	3,310	14,103
Hides and skins.....	33	123	84	39	270,130	561,549	426,942	29,579,337		9,865,240	120,788	18,912,056
Livestock (other than horses and mules).....	1	(x)	(x)		(x)	(x)		(x)		(x)		1,826,425
Tobacco (leaf).....	5	29	24	5	119,005	30,880	994,456	3,280,857	.14	2,073,086	50,000	
Wool and mohair.....	159	1,466	1,246	220	3,710,944	10,488,327	21,293,344	218,210,143	9.26	87,393,440		193,710,505
Other farm products.....	7	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Farm supplies (except machinery and equipment).....	22	260	198	62	646,170	1,329,808	888,942	25,491,587	1.08	5,257,896	626,959	28,624

See footnotes at end of table.



CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>Food products (not elsewhere specified) ..</b>	<b>547</b>	<b>7,891</b>	<b>7,024</b>	<b>807</b>	<b>\$16,036,354</b>	<b>\$37,182,481</b>	<b>\$8,151,747</b>	<b>\$370,654,883</b>	<b>16.11</b>	<b>\$182,479,987</b>	<b>\$3,245,682</b>	
Confectionery and soft drinks .....	23	143	125	18	372,739	751,714	197,197	4,605,626	.19	3,739,179	10,823	
Confectionery .....	11	86	71	15	204,441	500,281	157,866	2,880,267		2,420,102		
Soft drinks .....	12	57	54	3	108,348	251,433	39,331	1,625,258		1,310,074	10,823	
Dairy products .....	29	1,483	1,380	103	2,873,918	4,763,800	1,345,594	33,351,114	1.42	13,133,509	2,610,306	
Butter .....	3	6	5	1	12,820	29,394	1,024	2,102,851		2,102,851		
Cheese .....	6	35	30	5	52,291	268,459	140,574	2,696,878		2,301,020		
Dairy products (general line) .....	20	1,442	1,345	97	2,809,077	4,466,037	1,142,070	28,651,385		8,639,608	2,610,306	
Poultry and poultry products .....	32	236	195	41	534,115	1,021,006	1,006,490	21,000,361	.90	12,022,012	612,333	
Eggs .....	3	1	1		2,999	6,066	300	34,341		20,073		
Poultry .....	12	86	76	10	100,588	263,398	130,117	2,091,727		1,001,835	538,403	
Poultry and poultry products (general line) .....	17	149	118	31	370,528	761,542	876,079	18,124,293		11,510,104	73,930	
Dairy and poultry products .....	31	383	314	69	864,451	1,681,339	1,607,373	33,594,578	1.43	18,174,014	275,172	
Fish and sea foods .....	80	2,096	1,895	201	4,140,240	13,386,828	882,148	42,064,496	1.78	8,016,820	923,818	
Fish and sea foods (fresh and cured) .....	35	1,155	1,040	115	2,262,671	5,040,738	485,640	22,351,872		7,107,023	646,480	
Fish and sea foods (fresh) .....	41	866	787	79	1,844,992	7,042,867	355,802	10,140,208		843,038	277,388	
Fish and sea foods (cured) .....	4	75	68	7	51,577	103,223	40,700	672,410		200,758		
Fruits and vegetables (fresh) .....	223	1,556	1,320	236	3,086,951	7,627,011	814,303	112,514,091	4.77	55,663,071	235,001	
Fruits .....	46	264	219	45	476,310	1,087,890	150,654	25,181,197		13,818,618		
Fruits and vegetables (general line) .....	133	1,005	852	153	1,980,290	4,460,841	530,579	69,643,953		32,160,719	153,001	
Produce .....	6	53	47	6	119,732	257,516	43,903	3,510,908		1,830,058		
Vegetables .....	38	234	202	32	510,619	1,820,764	89,167	14,278,933		7,844,776	82,000	
Meats and meat products .....	129	1,984	1,795	199	4,154,800	7,950,693	2,208,036	132,594,718	5.62	71,131,325	1,560,120	
Meats (fresh) .....	37	235	211	24	457,746	871,535	100,366	14,615,239		12,405,227	298,175	
Meats and meat products (general line) .....	49	707	641	66	1,316,032	2,729,975	750,109	48,884,280		15,282,855	750,722	
Meats and provisions .....	43	1,052	943	109	2,351,113	4,349,183	1,358,101	69,035,199		43,883,243	514,232	
Forest products (except lumber) .....	13	133	112	21	346,867	657,803	196,002	8,746,544	.37	6,243,730		\$0,000,674
Boxes, shooks, and coeprage .....	3	16	14	2	30,524	92,790	1,785	548,680	.02	24,118		444,080
Logs, railroad ties, piles, etc. .....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other forest products .....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings .....	112	1,702	1,171	531	3,123,517	6,245,710	5,517,972	32,778,184	1.39	20,685,512	993,805	871,511
Furniture .....	35	470	385	85	925,671	1,907,720	1,565,095	10,010,769	.42	6,424,328	115,810	342,504
Furniture (general line) .....	6	132	107	25	228,724	466,061	439,743	2,071,486		1,985,652	82,710	
Furniture (household) .....	22	282	233	49	559,362	1,183,502	1,009,664	6,686,734		3,235,746	33,100	
Furniture (office) .....	7	86	45	11	167,585	287,557	115,688	1,253,649		1,203,030		342,504
House furnishings .....	68	1,096	668	398	1,960,418	3,814,492	3,682,220	21,374,090	.91	13,233,329	822,800	371,238
Art goods .....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Brooms and brushes .....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
China, glassware, and crockery .....	22	372	241	131	684,607	1,174,217	1,002,035	4,400,971		2,915,740	503,210	305,081
Curtains and draperies .....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Floor coverings .....	24	259	197	62	623,515	1,396,272	1,662,188	11,946,117		7,810,887	229,550	6,157
House furnishings (general line) .....	9	201	126	75	845,938	563,813	535,082	2,942,735		1,981,742		
Household supplies .....	4	20	16	4	26,630	52,160	9,658	171,351		100,977		
Lamps and lamp shades .....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pictures and picture frames .....	3	42	35	7	82,934	193,389	112,898	454,228		370,061		
Musical instruments and sheet music .....	9	136	88	48	228,428	523,504	270,648	1,393,825	.06	1,027,856	55,135	157,709
Musical instruments, accessories, and parts .....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Phonographs and phonograph supplies .....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sheet music .....	3	61	33	28	109,720	201,048	150,243	501,154		378,700		157,709
General merchandise .....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties .....	234	3,850	2,950	900	8,013,675	16,863,862	11,565,140	263,787,488	11.19	155,732,500	653,060	1,688,167
Groceries (general line) .....	76	1,710	1,311	399	3,047,704	6,364,887	7,345,148	88,400,544	3.75	26,863,089	360,345	
Food and grocery specialties .....	169	2,140	1,639	501	4,965,971	10,498,975	4,220,001	175,326,944	7.44	128,869,411	292,715	1,688,167
Bakery products .....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Beans, dried .....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Biscuits and crackers .....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Canned fruits and vegetables .....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Canned goods (general line) .....	18	191	140	51	451,360	716,567	794,050	15,035,370		3,943,106		
Canned sea food .....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cereals .....	3	64	39	25	143,367	350,727	112,311	6,957,716		1,729,779		
Coffee .....	10	154	171	13	410,803	659,799	170,254	81,250,559		60,768,175		
Coffee, tea, and spices .....	28	472	352	120	987,511	2,571,049	926,700	11,109,537		4,377,880	204,093	
Extracts and spices .....	3	7	3	4	11,492	38,295	12,820	141,530		15,000	1,000	
Flour .....	23	103	75	28	356,678	678,147	76,431	8,288,258		1,878,200		1,156,274
Flour and feed .....	4	16	12	4	86,291	66,499	23,163	287,172		131,940		
Fruits and vegetables (dried) .....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Soaps and soap powders .....	5	71	66	5	221,318	902,575	40,816	2,739,487		2,697,116		531,883
Sugar .....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other grocery and food specialties .....	54	873	653	220	2,023,277	3,462,760	1,701,737	30,743,992		26,111,065	87,022	

BOSTON—Continued

WHOLESALE DISTRIBUTION—MASSACHUSETTS: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>BOSTON—Continued</b>												
Hardware.....	41	577	373	204	\$1,323,967	\$2,427,732	\$1,470,792	\$12,103,530	0.51	\$9,317,981	\$30,414	\$3,694,314
Hardware (general line).....	24	449	276	173	1,056,494	1,958,025	1,321,120	9,636,580	.40	8,226,613	30,414	2,617,292
Hardware (specialty).....	17	128	97	31	268,473	469,707	149,672	2,567,944	.11	1,091,368		1,007,022
Builders' hardware.....	6	20	12	8	35,717	62,230	37,150	462,209		387,035		
Shelf hardware.....	4	18	14	4	48,261	101,418	17,597	706,647		494,014		
Tools and cutlery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Other hardware.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Iron and steel scrap and other waste materials.....	24	370	279	97	570,146	1,162,865	408,798	10,839,743	.46	8,145,620		9,618,066
Iron and steel scrap.....	4	66	00	0	142,880	293,007	130,797	3,144,751	.13	3,103,607		3,144,751
Junk and scrap.....	10	105	79	26	146,194	371,459	152,000	5,767,465	.26	3,686,050		5,630,491
Waste rubber, rags, and paper.....	4	205	140	65	281,072	497,400	125,101	1,937,527	.08	1,355,963		84,8242
Jewelry and optical goods.....	121	1,002	686	316	1,800,189	3,728,216	4,975,800	18,401,512	.78	12,909,348	151,600	102,001
Jewelry.....	102	622	428	194	1,220,059	2,603,408	4,453,109	15,530,454	.60	10,782,279	150,600	97,427
Clocks and watches.....	5	33	27	6	72,947	138,552	120,313	394,173		167,799		
Diamonds and other precious stones.....	20	47	30	17	96,466	276,892	711,764	2,619,810		1,918,368		76,000
Jewelry (general line).....	70	508	348	160	963,494	2,005,061	3,425,375	11,014,488		7,915,175	150,600	21,427
Silverware.....	7	34	23	11	87,152	182,003	186,727	1,501,933		789,937		
Optical goods.....	19	380	258	122	640,130	1,124,808	522,681	2,871,058	.12	2,127,069	1,000	4,634
Leather and leather goods (except gloves and shoes).....	202	1,855	1,464	391	4,694,604	10,914,241	20,716,580	153,492,858	6.51	101,606,356	95,000	119,510,806
Leather and leather goods (general line).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Leather and leather belting.....	144	1,452	1,165	287	3,761,759	8,907,556	10,266,513	130,611,368	5.54	94,762,353	95,000	102,046,488
Belting (leather).....	3	25	19	6	87,494	137,595	99,206	281,584		171,414	80,000	95,690
Leather.....	141	1,427	1,146	281	3,674,262	8,769,961	10,167,307	130,329,784		94,590,939	15,000	102,850,798
Luggage and leather goods.....	7	41	33	8	74,006	173,379	153,375	785,521	.03	447,639		231,638
Leather goods (not elsewhere classified).....	4	12	9	3	25,994	49,594	37,059	423,145		387,122		231,638
Luggage.....	3	29	24	5	48,012	129,285	110,316	362,376		60,517		
Saddlery and harness.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Shoe findings and cut stock.....	46	346	254	92	821,265	1,720,852	1,238,952	20,063,003	.88	5,996,147		15,802,463
Cut stock, leather.....	13	154	119	35	502,967	1,111,755	532,982	16,163,320		4,516,433		13,626,437
Shoe findings.....	33	192	135	57	318,308	609,097	705,970	4,500,682		1,449,714		2,305,976
Lumber and building materials (other than metal).....	122	1,771	1,462	309	4,337,709	7,792,341	4,689,273	62,015,965	2.63	414,633,768	414,803	13,167,861
Construction and building materials (other than metal and wood).....	70	935	804	131	2,374,823	4,221,520	1,842,319	25,105,831	1.07	18,649,407	317,110	2,653,030
Asbestos products.....	4	147	132	15	303,887	658,149	109,132	3,172,042		2,440,185		25,000
Brick and tile.....	8	71	55	16	200,022	394,130	830,034	3,494,118		3,104,891	301,289	24,273
Building stone.....	4	24	16	8	56,016	98,999	14,859	702,031				
Cement.....	8	50	49	7	185,419	397,250	288,250	4,340,859		4,125,859		598,852
Glass.....	10	346	311	35	735,410	1,083,399	700,363	3,880,343		2,944,949	15,827	468,826
Granite and marble.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Roofing materials (nonmetallic).....	4	21	19	2	85,561	198,311	12,387	1,526,063		471,747		
Other building materials.....	31	249	205	44	607,521	1,142,050	203,189	6,990,053		4,571,354		550,637
Lumber and millwork.....	52	836	658	178	1,962,886	3,870,821	2,846,954	39,910,134	1.67	25,984,361	97,637	10,514,831
Lumber.....	46	501	375	126	1,354,577	2,543,477	2,465,675	31,672,525		23,953,380	97,637	8,951,451
Millwork.....	6	335	283	52	608,309	1,027,344	381,279	5,337,609		2,030,981		1,563,380
Machinery, equipment, and supplies (except electrical).....	358	3,760	3,011	749	8,004,307	13,645,410	7,637,622	69,201,294	2.94	44,855,847	799,002	31,402,685
Commercial equipment and supplies.....	64	892	769	123	1,602,925	2,496,111	951,239	10,348,620	.44	6,438,441	220,917	831,148
Automatic vending machinery.....	1						(x)	(x)		(x)		
Butchers' equipment and supplies.....	4	61	15	46	77,328	170,858	169,366	921,605		840,223	200	60,200
Filling station equipment and supplies.....	3	48	37	11	116,417	179,105	64,250	851,300		851,300		208,471
Florists' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Hotel and restaurant equipment and supplies.....	9	124	106	18	235,286	400,777	276,874	1,250,028		1,042,854		278,342
Office equipment and supplies (other than furniture).....	21	308	284	24	500,436	800,362	196,006	2,938,648		1,760,833	86,255	204,439
Soda fountain equipment and supplies.....	3	23	17	6	42,044	98,109	10,758	402,105		383,987		
Store equipment and supplies (general line).....	18	307	291	16	565,753	743,237	182,784	3,009,201		728,596	126,962	89,696
Other commercial machinery, equipment, and supplies.....	4	14	13	1	26,961	75,103	25,701	850,333		790,648		
Construction equipment and supplies.....	13	131	107	24	411,066	693,989	689,199	4,604,801	.20	3,143,652		2,323,735
Construction equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Construction machinery.....	5	74	59	15	245,190	374,269	547,970	2,293,626		925,598		782,300
Construction machinery, equipment, and supplies (general line).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Road machinery and equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)

## CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTI- MATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total sales			
<b>BOSTON—Continued</b>												
Farm machinery and equipment.....	3	147	127	20	\$304,338	\$573,622	\$513,673	\$2,878,008	0.12	\$2,347,382	\$254,600	\$713,143
Manufacturing, mining, and drilling machinery, equipment, and sup- plies.....	186	1,519	1,197	322	3,478,782	6,005,835	3,287,195	36,445,199	1.55	25,193,522	198,256	25,138,652
Bottles and bottling equipment.....	4	21	15	6	46,779	94,108	40,412	441,584		340,049	13,540	343,685
Conveyor and hoisting machinery.....	5	58	50	8	156,919	207,575	12,619	704,506		510,827		254,093
Foundry equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Jewelers' equipment and supplies.....	7	37	30	7	66,992	110,059	88,035	384,619		334,811		
Machine tools.....	15	174	142	32	366,140	637,186	362,849	5,530,804		3,442,013	13,523	4,578,920
Mechanical rubber goods.....	14	94	74	20	200,842	356,766	133,759	1,582,636		1,370,220	171	687,095
Mill and mine supplies (general line).....	7	74	56	18	195,118	319,200	112,756	2,080,899		2,025,519	(x)	2,055,680
Power engines.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Power house equipment.....	10	75	51	24	207,203	333,988	55,658	3,407,468		2,013,900	20,148	3,123,924
Printers' and lithographers' supplies.....	11	136	106	30	300,293	578,492	320,255	2,708,861		1,652,732		1,083,660
Pumps, pump parts, and supplies.....	8	61	45	16	133,210	220,152	64,667	1,554,159		1,406,876	48,000	1,313,633
Shoe machinery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				1,140,617
Textile machinery and equipment.....	13	197	160	37	371,230	605,830	591,484	2,517,246		2,032,910		
Other industrial machinery, equip- ment, and supplies.....	80	551	434	117	1,388,333	2,451,020	1,440,758	14,020,280		0,055,981	13,864	9,898,346
Professional equipment and supplies.....	35	513	394	119	953,307	1,491,463	952,505	5,308,004	.22	3,306,871	70,193	771,042
Church equipment and supplies.....	4	24	17	7	37,407	68,790	98,361	300,003		91,224		
Dental supplies and equipment.....	13	250	178	72	423,914	666,827	441,653	2,278,941		1,210,514		647,110
Pharmacists' supplies.....	3	19	17	2	25,317	54,656	29,329	193,523		149,836		12,832
School equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Scientific and laboratory equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Surgical, medical, and hospital equipment and supplies.....	7	76	66	10	146,242	270,247	143,598	1,041,776		701,039	58,193	
Other professional equipment and supplies.....	5	105	90	15	186,160	225,007	60,400	571,248		414,012	12,000	112,000
Service equipment and supplies.....	42	457	335	122	969,314	1,948,246	917,150	7,068,085	.30	3,593,980	15,307	460,076
Barber and beauty parlor equip- ment and supplies.....	13	185	124	61	339,573	614,463	354,193	2,034,441		1,174,717		
Bootblack and hat cleaners' equip- ment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Dry cleaners' supplies and allied products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Fire protection equipment.....	8	45	31	14	101,803	254,709	137,539	674,308		652,383	15,000	100,126
Janitors' equipment and supplies.....	3	24	19	5	36,497	65,423	18,569	174,838		37,000		37,000
Laundry equipment and supplies.....	3	14	12	2	34,202	92,959	35,933	394,955		126,055		229,177
Service equipment and supplies (general line).....	3	27	24	3	64,126	97,520	34,405	310,048		235,402		
Shoe repairers' equipment and sup- plies.....	4	32	24	8	46,805	103,301	28,089	358,620		238,656	307	84,773
Undertakers' supplies.....	5	116	90	26	316,707	606,270	254,032	2,423,944		1,120,056		
Upholsterers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Transportation equipment and sup- plies.....	15	101	82	19	224,575	436,144	326,592	2,638,487	.11	781,090	9,040	1,163,689
Railroad equipment and supplies.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Ship equipment and supplies.....	9	88	73	15	181,551	305,151	314,721	1,006,550		440,450	9,040	132,187
Other transportation equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Metals and minerals (except petroleum and scrap).....	102	1,131	901	230	3,129,564	5,044,270	2,346,024	138,975,291	5.90	102,484,471	27,729	77,910,014
Coal.....	27	428	359	69	1,137,421	2,004,122	78,004	56,988,658	2.42	40,479,847		20,428,009
Coal (general line).....	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Coal, anthracite.....	6	43	30	13	110,635	221,977		14,348,578		11,440,671		1,804,107
Coal, bituminous.....	6	205	251	14	513,989	937,661		17,580,163		10,158,374		13,235,650
Coal and coke.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Iron and steel (except scrap).....	51	427	336	91	1,274,164	2,093,094	1,026,514	51,472,890	2.18	42,010,862	2,124	40,461,889
Metals and metal work other than iron and steel.....	24	276	206	70	717,979	1,547,054	641,506	30,513,734	1.30	10,093,762	25,605	17,020,116
Paper and paper products.....	143	1,637	1,230	407	4,018,147	6,704,435	3,805,263	52,274,612	2.22	36,142,442	108,506	15,369,576
Paper and paper products (general line).....	63	904	602	242	2,331,803	3,835,228	2,073,476	33,933,811	1.44	24,866,159	6,883	8,782,987
Paper and paper products (specialty, other than specified).....	41	361	303	58	793,203	1,263,443	758,160	12,165,230	.52	8,991,776	10,004	6,388,360
Paper.....	22	239	206	33	520,354	843,874	559,378	8,098,218		6,344,330	10,004	4,689,106
Wrapping paper and paper bags.....	7	68	54	14	123,801	214,735	184,332	2,138,589		819,052		1,075,693
Other paper products.....	12	54	43	11	149,048	204,834	14,550	1,928,423		1,828,344		623,661
Stationery and stationery supplies.....	26	243	173	70	639,039	1,076,644	745,595	4,780,262	.20	1,336,541	73,459	141,556
Wall paper.....	13	120	92	28	254,102	529,120	228,032	1,380,309	.06	947,966	11,170	56,673
Petroleum and petroleum products.....	33	1,984	1,346	588	3,878,794	6,791,320	3,108,836	57,872,235	2.46	20,866,208	375,220	1,935,022
Gasoline and oil.....	3	52	43	9	71,648	120,284	27,317	8,098,702	.37	83,000	83,000	
Gasoline and naphtha.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Lubricating oils and greases.....	10	222	177	45	501,467	1,150,337	204,512	3,248,328	.14	2,679,627	33,498	1,632,021
Petroleum and petroleum products (general line).....	18	1,651	1,118	533	3,286,181	5,495,110	2,874,438	45,853,920	1.95	18,103,581	268,722	258,722
Other petroleum and petroleum prod- ucts.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>BOSTON—Continued</b>												
Plumbing and heating equipment and supplies.....	101	1,633	1,325	308	\$3,383,727	\$6,282,135	\$4,797,914	\$34,741,984	1.47	\$25,119,675	\$251,012	\$5,820,038
Plumbing equipment and supplies.....	67	1,231	985	246	2,468,514	4,467,430	3,693,438	26,390,855	1.12	20,648,151	148,270	5,632,778
Pipe, valves, and fittings.....	12	172	132	40	331,948	567,699	463,633	4,164,922	-----	3,300,321	38,270	1,765,953
Plumbing and heating equipment and supplies (general line).....	37	920	752	168	1,799,177	3,297,360	2,669,087	18,527,074	-----	14,461,668	110,000	3,632,680
Ventilating equipment and supplies.....	4	9	6	3	25,729	54,306	-----	394,105	-----	328,993	-----	124,112
Other plumbing and heating equipment and supplies.....	14	130	95	35	311,660	538,065	560,718	3,310,754	-----	2,557,169	-----	110,024
Heating equipment and supplies.....	34	402	340	62	915,213	1,824,705	1,104,476	8,345,129	.35	4,471,524	102,742	187,260
Heating equipment (general line).....	28	212	177	35	563,223	1,078,860	624,917	5,804,006	-----	2,616,146	-----	187,260
Oil burners.....	3	39	35	4	83,350	129,289	51,964	516,357	-----	306,357	-----	-----
Stoves and ranges.....	8	151	128	23	268,640	616,556	427,595	2,024,766	-----	1,540,021	102,742	-----
Tobacco and tobacco products (except leaf).....	22	428	363	65	818,233	1,393,429	1,372,876	23,678,703	1.00	14,152,044	135,862	267,011
Cigars.....	4	43	37	6	80,207	156,060	21,324	637,166	.02	635,323	-----	-----
Cigars, cigarettes, and tobacco.....	18	385	326	59	737,966	1,237,369	1,351,552	23,041,537	.98	13,516,721	135,862	267,011
All other.....	204	2,412	1,570	842	5,714,010	11,077,081	9,005,962	137,835,231	5.85	94,452,793	1,125,838	86,412,144
Books, periodicals, and newspapers.....	21	890	570	320	1,756,245	3,401,876	2,427,833	11,165,963	.47	4,751,225	81,115	281,658
Books and periodicals.....	18	748	430	318	1,456,356	3,069,493	2,427,833	9,684,211	-----	4,703,338	81,115	288,882
Newspapers and magazines.....	3	142	140	2	299,889	332,383	-----	1,481,752	-----	47,887	-----	12,776
Oils and greases (animal and vegetable).....	7	28	23	5	66,180	122,892	142,970	7,558,682	.32	3,409,555	2,089	1,673,329
Animal oil (including grease and tallow).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Essential oils.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Vegetable oils (cottonseed, linseed, etc.).....	4	20	18	2	48,920	79,596	119,970	1,991,937	-----	1,220,760	-----	1,369,395
Rubber goods (general line).....	3	128	91	37	394,896	650,042	506,623	3,886,352	.17	3,893,003	17,947	290,260
Textiles and textile materials (other than dry goods).....	142	1,199	770	429	3,228,500	6,246,912	6,155,252	111,874,814	4.75	80,470,148	977,022	83,024,265
Bags and bagging.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Cordage and twine.....	6	52	38	14	128,642	295,580	239,006	2,833,457	-----	2,620,116	-----	844,866
Textiles and textile materials, other than dry goods (general line).....	47	412	262	150	1,110,802	2,031,648	1,763,700	22,903,934	-----	17,318,578	-----	13,243,548
Yarn.....	31	244	150	94	865,501	1,475,461	420,314	60,103,055	-----	45,962,602	(x)	49,880,472
Other textiles (exclusive of dry goods).....	37	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Miscellaneous kinds of business.....	31	167	116	51	268,183	655,359	283,284	3,349,520	.14	1,893,862	47,065	1,142,632
Advertising goods.....	8	65	52	13	80,035	145,730	26,483	486,268	-----	111,742	26,360	4,393
Artificial flowers, plants, etc.....	3	23	9	14	24,724	70,425	33,532	282,342	-----	210,342	-----	-----
Boats.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Novelties.....	6	27	18	9	43,560	136,382	50,142	418,407	-----	21,136	21,305	-----
Rubber, grade.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Miscellaneous kinds of business (other than specified).....	11	47	35	12	90,642	283,427	164,385	988,029	-----	630,313	-----	217,910

WORCESTER

Total.....	246	2,781	2,292	489	\$4,876,297	\$9,978,631	\$6,136,947	\$69,454,709	100.00	\$47,448,644	\$1,404,051	\$8,881,333
Wholesalers only.....	202	2,100	1,075	425	3,663,053	7,465,366	4,963,635	40,404,035	67.79	31,846,715	1,284,030	5,135,101
All other types of wholesale establishments.....	44	681	617	64	1,213,244	2,513,265	1,173,312	22,050,674	32.21	15,602,929	119,421	3,726,232
Amusement and sporting goods.....	5	17	15	2	32,477	71,332	80,477	305,702	.38	112,720	46,220	-----
Automotive.....	9	219	137	82	336,430	742,480	424,934	2,446,894	3.57	286,025	462,364	-----
Chemicals, drugs, and allied products.....	7	169	152	17	335,678	673,825	509,399	4,110,341	6.00	3,872,048	52,153	1,027,304
Dry goods and apparel.....	35	92	57	35	137,511	337,399	453,922	2,637,311	3.85	2,026,370	57,888	343,975
Clothing and furnishings (other than millinery and footwear).....	15	36	17	19	42,088	150,823	102,730	945,251	1.38	668,863	5,636	-----
Dry goods (general line).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Piece goods.....	9	11	8	3	17,458	41,179	66,033	880,861	.86	433,507	2,753	343,975
Shoes and other footwear.....	4	23	18	5	33,104	71,836	118,087	668,381	.98	661,441	2,347	-----
Electrical.....	10	114	100	14	187,215	355,405	232,328	1,782,180	2.60	1,204,541	-----	810,708
Farm products (not elsewhere specified).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Farm supplies (except machinery and equipment).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Food products (not elsewhere specified).....	40	566	501	65	949,020	1,758,877	549,253	19,102,027	27.90	12,840,067	202,765	-----
Confectionery and soft drinks.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Dairy products.....	10	103	92	11	176,004	363,128	5,666	1,233,727	1.80	663,160	92,810	-----
Dairy and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Fruits and vegetables (fresh).....	14	181	150	25	261,939	611,149	212,831	4,686,570	6.85	3,554,049	10,000	-----
Meats and meat products.....	13	232	208	24	407,790	721,012	245,504	11,502,367	16.80	7,743,151	99,444	-----
Furniture and house furnishings.....	4	38	32	6	63,384	107,068	62,365	405,095	.59	-----	40,908	-----

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>WORCESTER—Continued</b>												
Groceries and food specialties.....	21	381	342	39	\$700,236	\$1,780,440	\$959,337	\$7,832,129	11.44	\$5,332,638		
Groceries (general line).....	10	174	153	21	323,316	635,794	862,727	5,469,693	7.99	5,085,945		
Food and grocery specialties.....	11	207	189	18	376,920	1,144,646	106,610	2,362,436	3.45	246,693		
Hardware.....	5	134	109	25	243,608	509,857	564,886	2,285,353	3.34	2,050,480	\$155,927	\$247,876
Iron and steel scrap and other waste materials.....	6	55	52	3	90,217	144,761	67,001	943,733	1.38	899,891		705,512
Iron and steel scrap.....	3	51	49	2	93,057	137,821	63,701	912,413	1.33	899,891		705,512
Junk and scrap.....	3	4	3	1	3,160	6,940	3,300	31,320	.05			
Jewelry and optical goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes).....	5	13	9	4	19,643	49,874	35,052	457,082	.67	390,296		54,803
Lumber and building materials (other than metal).....	11	108	87	21	260,244	450,715	237,221	2,732,026	3.90	1,927,085	241,106	607,252
Construction and building materials (other than metal and wood).....	4	50	44	6	94,349	150,304	38,518	502,252	.73	184,875	2,111	
Lumber and millwork.....	7	58	43	15	165,895	300,411	198,703	2,229,774	3.26	1,742,210	238,996	607,252
Machinery, equipment, and supplies (except electrical).....	18	129	101	28	246,141	398,428	316,402	1,576,959	2.30	780,977	19,163	60,591
Commercial equipment and supplies.....	7	59	50	9	111,995	171,731	75,435	653,135	.95	399,614	9,399	60,591
Construction equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	4	30	24	6	69,784	115,754	107,924	447,089	.65	90,568		
Professional equipment and supplies.....	3	23	16	7	42,591	77,722	92,825	308,898	.45	221,980	9,797	
Service equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Metals and minerals (except petroleum and scrap).....	3	61	45	16	105,567	222,062	65,062	2,691,692	3.93	2,406,951		2,030,760
Paper and paper products.....	8	82	63	19	180,718	303,012	238,559	1,086,578	1.60	708,603	52,382	23,654
Petroleum and petroleum products.....	9	257	243	14	408,467	808,460	285,447	3,433,129	5.02	1,399,837		
Plumbing and heating equipment and supplies.....	7	83	65	18	146,621	297,110	281,636	1,355,209	1.98	1,078,458	30,000	7,763
Tobacco and tobacco products (except leaf).....	6	125	93	32	293,921	397,634	375,677	9,157,477	13.38	7,050,910	30,784	
All other.....	28	125	79	46	221,343	519,854	392,650	3,653,418	5.34	3,060,197	0,191	2,481,356
Books, periodicals, and newspapers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Textiles and textile materials (other than dry goods).....	25	113	69	44	197,930	478,702	356,102	3,420,001	5.00	3,018,784	0,191	2,481,356
Miscellaneous kinds of business.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		

SPRINGFIELD

Total.....	254	3,513	2,843	670	\$6,357,098	\$14,103,359	\$7,589,495	\$116,560,454	100.00	\$52,838,360	\$1,416,570	\$7,624,674
Wholesalers only.....	104	1,948	1,490	458	3,795,596	8,342,858	5,219,410	52,134,791	45.11	35,280,485	1,337,277	4,682,705
All other types of wholesale establishments.....	60	1,565	1,353	212	2,561,502	5,760,501	2,370,085	63,425,663	54.89	17,557,875	79,293	3,241,969
Amusement and sporting goods.....	3	19	9	10	21,725	35,673	13,118	123,353	.11	68,595	7,391	
Automotive.....	12	241	198	43	512,435	1,131,397	460,542	6,185,782	5.35	1,622,785	1,106,008	
Automobiles and other motor vehicles.....	4	97	81	16	186,689	495,423	212,138	3,407,912	2.95		1,054,194	
Automotive equipment.....	6	94	71	23	151,283	322,549	121,725	1,691,529	1.40	1,500,963	47,814	
Automobile parts (new and used).....	3	50	40	4	174,433	313,425	126,679	1,086,311	.94	121,822	4,000	
Chemicals, drugs, and allied products.....	11	132	99	33	243,872	404,530	448,486	4,224,260	3.66	4,070,505	50,550	2,300,080
Dry goods and apparel.....	14	85	64	21	171,801	293,202	433,856	2,012,177	1.74	1,868,302		
Clothing and furnishings (other than millinery and footwear).....	7	22	19	3	40,475	79,605	83,068	602,024	.52	503,443		
Dry goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Piece goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shoes and other footwear.....	3	37	29	8	75,586	124,307	237,853	608,240	.60	687,239		
Electrical.....	16	370	320	44	628,328	1,232,778	648,084	5,008,745	4.39	3,014,089	188,052	1,316,077
Electrical goods (including appliances).....	7	108	91	17	288,278	657,719	486,532	3,237,911	2.80	2,270,491	69,794	1,316,077
Radios and radio equipment.....	5	24	21	3	28,053	52,500	46,268	299,310	.26	96,322	30,000	
Refrigerators (electric).....	4	238	214	24	311,997	522,560	165,284	1,531,824	1.33	647,276	82,258	
Farm products (not elsewhere specified).....	5	15	13	2	42,880	133,690	559,347	906,378	.78	861,041		711,511
Farm supplies, except machinery and equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Food products (not elsewhere specified).....	47	1,009	829	180	1,662,925	4,468,943	1,133,377	38,018,003	33.42	16,717,572		
Confectionery and soft drinks.....	8	28	22	6	38,824	75,974	54,354	555,201	.45	336,433		
Dairy products.....	6	222	169	53	380,184	828,862	273,449	12,820,949	11.09	1,025,446		
Poultry and poultry products.....	4	9	6	3	14,086	33,649	9,460	351,994	.30	299,568		
Dairy and poultry products.....	3	16	15	1	29,829	69,571	84,728	1,274,480	1.10	16,000		
Fruits and vegetables (fresh).....	17	178	152	26	320,636	1,892,398	137,101	7,395,907	6.40	5,957,190		
Meats and meat products.....	9	556	465	91	878,466	1,568,489	624,285	16,219,472	14.04	9,084,025		
Furniture and house furnishings.....	8	48	39	9	83,331	148,503	117,680	1,129,063	.98	783,969		
Furniture.....	5	32	24	8	54,726	98,812	35,907	801,645	.69	657,032		
House furnishings.....	3	16	15	1	28,605	49,691	78,683	327,418	.29	126,937		

WHOLESALE DISTRIBUTION—MASSACHUSETTS: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>SPRINGFIELD—Continued</b>												
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties.....	34	455	388	67	\$601,930	\$1,806,383	\$1,149,168	\$26,497,877	22.93	\$3,032,900	\$33,684	\$130,950
Groceries (general line).....	17	181	134	47	321,755	713,064	1,026,915	20,025,505	17.85	1,801,121	25,000	
Food and grocery specialties.....	17	274	254	20	370,184	1,183,319	122,253	5,872,312	5.08	2,131,785	8,684	130,950
Hardware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Iron and steel scrap and other waste materials.....	9	58	51	7	79,071	172,175	59,366	1,082,110	.94	359,902		570,332
Jewelry and optical goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods except gloves and shoes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal).....	11	112	78	34	302,502	643,330	306,086	8,891,018	7.69	0,470,543		1,656,627
Construction and building materials (other than metal and wood).....	4	29	25	4	75,802	125,644	103,908	658,996	.57	518,534		300
Lumber and millwork.....	7	83	53	30	310,700	517,686	292,118	8,232,022	7.12	5,952,009		1,656,327
Machinery, equipment, and supplies (except electrical).....	24	153	122	31	272,997	521,900	278,458	2,228,562	1.93	1,417,127	0,530	394,039
Commercial equipment and supplies.....	6	25	20	5	37,827	64,624	36,045	408,625	.35	288,121	0,530	3,918
Construction equipment and supplies.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	6	34	27	7	56,842	111,575	47,877	524,401	.45	353,270		89,670
Professional equipment and supplies.....	4	43	35	8	83,152	116,492	60,304	364,530	.32	200,601		
Service equipment and supplies.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Metals and minerals (except petroleum and scrap).....	5	39	28	11	95,500	171,372	206,059	1,059,178	.92	357,960		450,000
Paper and paper products.....	15	127	89	38	315,582	566,122	299,420	2,462,856	2.18	2,118,477	15	98,107
Paper and paper products (general line).....	8	73	55	18	195,478	340,856	178,880	1,609,201	1.30	1,488,610	15	26,749
Paper and paper products (specialty, other than specified).....	3	25	22	3	70,504	101,418	33,598	400,835	.42	469,360		71,358
Stationery and stationery supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Wall paper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products.....	10	241	224	17	418,788	1,015,063	440,145	5,331,820	4.61	1,706,205		122,768
Plumbing and heating equipment and supplies.....	11	144	117	27	278,884	506,614	424,635	2,283,774	1.98	1,806,284		122,334
Tobacco and tobacco products (except leaf).....	5	62	57	5	113,005	191,834	210,120	4,927,159	4.26	3,900,326	4,540	
All other.....	7	103	80	23	261,500	424,303	203,304	1,658,613	1.44	886,694	9,800	41,943
<b>FALL RIVER</b>												
Total.....	190	898	801	97	\$1,467,204	\$3,323,430	\$2,098,165	\$55,143,866	100.00	\$14,882,571	\$484,778	\$9,368,714
Wholesalers only.....	95	502	487	75	862,892	1,710,130	1,372,442	19,234,469	34.88	10,346,835	482,178	5,534,997
All other types of wholesale establishments.....	35	330	314	22	604,312	1,604,300	725,723	35,909,387	65.12	4,535,736	2,600	3,833,717
Chemicals, drugs, and allied products.....	4	51	45	6	70,093	197,152	149,059	2,746,585	4.98	810,681	7,500	450
Dry goods and apparel.....	15	38	27	11	50,129	130,797	201,201	5,372,722	9.74	1,340,276	7,150	555,558
Farm products, not elsewhere specified.....	16	41	31	10	116,551	215,776	122,302	23,522,175	42.66	1,063,512		8,582,644
Food products (not elsewhere specified).....	31	305	284	21	509,823	937,568	102,490	8,407,202	15.25	5,683,762	272,522	
Confectionery and soft drinks.....	8	25	23	2	29,370	51,082	28,009	284,762	.52	95,187	1,200	
Dairy products.....	4	106	100	6	196,640	378,480	8,422	1,240,305	2.26	403,167	193,358	
Poultry and poultry products.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Dairy and poultry products.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods.....	3	27	23	4	48,151	74,611	4,846	313,161	.57	194,087	77,964	
Fruits and vegetables (fresh).....	7	45	39	6	54,388	126,764	21,182	968,661	1.76	787,902		
Meats and meat products.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties.....	19	135	116	19	216,347	426,949	410,601	4,170,340	7.56	2,720,031	53,950	
Groceries (general line).....	14	103	86	17	163,189	283,971	397,456	3,612,680	6.55	2,067,309	51,968	
Food and grocery specialties.....	5	32	30	2	53,158	142,978	18,145	557,660	1.01	52,722	1,982	
Iron and steel scrap and other waste materials.....	8	40	38	2	61,589	132,510	21,120	392,748	.71	255,800	1,000	19,000
Lumber and building materials (other than metal).....	6	36	32	4	41,542	132,907	79,868	393,893	.71	310,843	10,000	
Machinery, equipment, and supplies (except electrical).....	6	20	15	5	39,541	112,476	21,033	475,734	.86	185,429		163,662
Paper and paper products.....	4	21	19	2	35,055	56,941	67,281	320,516	.58	289,000	49,030	
Petroleum and petroleum products.....	6	118	117	1	180,073	733,536	448,341	7,724,283	14.01	470,098		
Tobacco and tobacco products (except leaf).....	3	11	9	2	11,440	19,123	26,600	517,756	.94	432,128		
All other.....	3	19	16	3	27,605	56,379	76,480	226,417	.41	150,872	2,600	

See footnotes at end of table.

## CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTI- MATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>CAMBRIDGE</b>												
Total.....	121	2,659	2,164	505	\$5,432,038	\$12,449,574	\$8,150,895	\$55,754,824	100.00	\$37,992,007	\$3,247,361	\$8,522,210
Wholesalers only.....	78	1,141	877	264	2,347,211	4,753,544	3,451,437	22,608,532	40.55	18,919,471	346,411	5,358,070
All other types of wholesale estab- lishments.....	43	1,518	1,277	241	3,085,427	7,696,030	4,699,458	33,146,292	59.45	19,072,536	2,900,950	3,163,543
Amusement and sporting goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	6	13	11	2	21,208	43,852	15,917	385,074	.69	380,574	8,516	71,833
Dry goods and apparel.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical.....	4	87	74	13	143,831	262,526	178,542	1,374,815	2.47	534,122	850,000	400,000
Food products (not elsewhere specified).....	18	339	285	54	746,531	1,804,452	325,409	7,101,411	12.90	5,132,208	2,000,000	400,000
Forest products (except lumber).....	6	21	19	2	27,743	47,580	16,376	226,722	.41	224,722	7,800	7,800
Groceries and food specialties.....	13	657	518	139	1,221,349	4,078,700	3,893,708	17,565,750	31.50	13,235,378	2,022,418	1,631,168
Groceries (general line).....	4	172	136	36	347,065	647,711	442,635	4,109,830	7.37	3,654,036	2,022,418	1,631,168
Food and grocery specialties.....	9	485	382	103	874,284	3,430,989	3,451,113	13,455,920	24.13	9,580,742	2,022,418	1,631,168
Hardware.....	4	115	87	28	248,031	519,243	414,128	1,488,916	2.67	1,266,401	40,000	40,000
Iron and steel scrap and other waste ma- terials.....	6	16	14	2	17,448	72,849	68,780	944,197	1.60	40,000	40,000	40,000
Lumber and building materials (other than metal).....	10	128	114	14	269,335	486,755	459,686	3,399,573	6.10	2,024,422	327,895	150,439
Construction and building materials (other than metal and wood).....	5	76	68	8	181,077	310,626	194,922	2,411,877	4.33	1,036,726	1,000	1,000
Lumber and millwork.....	5	62	46	6	88,258	176,129	364,764	987,696	1.77	987,696	320,895	150,439
Machinery, equipment, and supplies (except electrical).....	19	310	233	77	761,904	1,342,994	668,609	5,189,162	9.31	3,426,711	10,000	2,150,250
Construction equipment and supplies.....	3	27	24	3	77,515	171,744	92,333	998,320	1.79	788,242	10,000	627,226
Manufacturing, mining, and drilling machinery, equipment and supplies.....	9	106	87	19	256,899	473,982	154,886	1,978,903	3.55	488,533	600,043	600,043
Professional equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap).....	6	112	84	28	369,850	775,005	678,289	3,502,542	6.28	3,502,542	2,371,038	2,371,038
Paper and paper products.....	3	81	47	34	111,974	192,795	70,562	774,741	1.39	752,873	169,983	169,983
Petroleum and petroleum products.....	6	456	409	47	911,820	1,590,776	302,796	6,331,202	11.36	1,404,308	1,381,248	1,381,248
Plumbing and heating equipment and supplies (plumbing equipment and supplies).....	10	109	92	17	191,596	382,686	382,506	2,128,027	3.82	1,736,810	140,460	140,460
Tobacco and tobacco products (except leaf).....	3	10	8	2	11,282	16,703	17,000	870,609	1.56	398,622	398,622	398,622
All other.....	3	100	95	11	197,037	390,560	321,209	2,529,335	4.54	2,529,335	2,529,335	2,529,335
<b>NEW BEDFORD</b>												
Total.....	167	1,193	1,016	177	\$1,695,023	\$3,767,204	\$2,255,367	\$35,836,866	100.00	\$15,019,153	\$1,063,303	\$3,269,833
Wholesalers only.....	137	905	747	158	1,384,580	2,665,357	1,808,049	23,079,484	66.91	9,778,212	940,043	7,804,406
All other types of wholesale estab- lishments.....	30	288	269	19	510,443	1,121,847	367,318	11,857,382	33.09	5,240,941	114,260	305,427
Dry goods and apparel.....	4	12	9	3	18,000	64,233	84,182	395,509	1.10	193,536	9,922	9,922
Farm products (not elsewhere specified).....	12	30	23	7	96,697	101,018	13,800	9,905,535	27.64	1,778,229	5,204,033	5,204,033
Food products (not elsewhere specified).....	47	329	306	23	502,333	1,070,225	363,770	9,823,480	27.41	7,343,434	253,503	253,503
Confectionery and soft drinks.....	7	20	19	1	39,520	64,301	22,793	350,833	.98	172,718	92,150	92,150
Dairy products.....	5	62	58	4	81,625	179,221	4,310	629,624	1.76	392,147	118,552	118,552
Dairy and poultry products.....	3	30	29	1	56,702	145,789	155,137	1,092,844	3.05	868,577	20,000	20,000
Fish and sea foods.....	5	22	20	2	21,539	52,684	32,254	344,639	.96	100,771	100,771	100,771
Fruits and vegetables (fresh).....	11	73	62	11	104,919	272,781	24,713	2,250,875	6.28	1,399,458	22,800	22,800
Meats and meat products.....	16	122	118	4	204,028	370,469	124,563	5,154,665	14.38	4,409,763	22,800	22,800
Groceries and food specialties.....	20	175	156	19	251,118	553,695	273,504	3,155,715	8.81	1,690,771	24,058	24,058
Groceries (general line).....	11	60	52	8	85,253	185,892	250,311	1,812,730	5.06	1,013,808	3,950	3,950
Food and grocery specialties.....	9	115	104	11	165,865	367,703	23,193	1,342,935	3.75	676,963	20,108	20,108
Hardware.....	4	41	35	6	85,646	159,700	131,761	621,680	1.73	118,284	115,958	82,754
Iron and steel scrap and other waste ma- terials.....	24	34	28	6	33,739	65,688	17,265	252,187	.70	41,354	98	3,000
Lumber and building materials (other than metal).....	3	74	72	2	94,872	179,877	158,975	651,165	1.82	577,623	53,583	20,791
Machinery, equipment, and supplies (except electrical).....	12	67	55	12	122,150	199,539	128,118	857,250	2.30	51,858	333,880	333,880
Commercial equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment and supplies.....	5	53	43	10	107,201	161,742	96,270	758,235	2.12	30,691	333,880	333,880
Professional equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies.....	3	2	2	2	1,300	4,075	750	13,800	.04	5,000	5,000	5,000
Paper and paper products.....	3	14	12	2	22,625	38,316	104,029	349,927	.98	348,515	14,270	96,831
Petroleum and petroleum products.....	11	107	100	7	186,846	454,903	185,892	2,390,188	6.67	507,390	14,270	14,270
Tobacco and tobacco products (except leaf).....	5	30	23	7	42,348	67,059	110,038	1,989,280	5.55	1,561,092	510	510
All other.....	6	152	87	65	210,373	279,822	407,371	2,607,693	7.28	2,561,092	8,000	2,884,472

See footnotes at end of table.



TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>SOMERVILLE</b>												
Total.....	31	938	803	135	\$1,665,322	\$3,526,498	\$2,110,520	\$32,093,117	100.00	\$8,840,120	\$800	\$692,491
Wholesalers only.....	22	448	397	51	847,867	1,801,306	872,157	7,180,890	21.70	3,559,152	800	692,491
All other types of wholesale establishments.....	9	490	406	84	817,455	1,635,192	1,238,363	25,833,227	78.30	5,280,968		
Food products (not elsewhere specified).....	6	214	192	22	435,952	1,053,577	193,121	6,037,534	18.30	4,412,186		
Dry goods and food specialties.....	9	469	378	91	804,125	1,535,680	1,390,030	23,201,364	70.32	3,400,050		
Lumber and building materials (other than metal).....	3	62	55	7	95,168	266,738	233,066	866,794	2.63	115,070		115,676
Machinery, equipment, and supplies (except electrical).....	4	15	13	2	30,716	44,641	30,540	124,286	.38	78,825	500	70,907
All other.....	9	178	165	13	299,361	625,902	262,863	2,763,149	8.37	824,383	300	508,908

**LYNN**

Total.....	119	830	709	121	\$1,469,056	\$2,750,244	\$1,171,970	\$17,231,041	100.00	\$10,090,713	\$342,837	\$1,067,510
Wholesalers only.....	107	507	470	97	923,109	1,703,322	1,033,428	10,018,154	58.14	5,715,599	337,837	1,067,510
All other types of wholesale establishments.....	12	263	239	24	546,457	986,922	138,542	7,212,887	41.86	4,384,114	5,000	
Automotive.....	4	29	24	5	30,142	74,320	74,610	437,623	2.54	600	97,240	
Dry goods and apparel.....	8	6	5	1	7,314	26,955	54,805	391,915	2.27	65,600		
Electrical.....	4	20	15	5	27,573	40,520	30,032	297,799	1.73	82,451	3,000	5,000
Food products (not elsewhere specified).....	18	279	255	24	545,500	807,074	87,338	6,303,126	36.58	4,187,559	40,600	
Confectionery and soft drinks.....	4	18	12	6	14,815	30,729	15,716	181,800	1.06	108,427	2,000	
Dairy products.....	4	205	190	15	442,203	632,702	10,266	2,570,300	14.92	814,369		
Poultry and poultry products.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fruits and vegetables (fresh).....	6	5	5		5,880	12,352	1,120	181,821	1.06	110,913	8,000	
Meats and meat products.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties.....	5	32	20	6	43,441	128,103	72,600	793,993	4.61	199,713	5,000	
Iron and steel scrap and other waste materials.....	15	21	18	3	30,111	54,261	19,715	276,378	1.60	3,000	2,500	23,787
Leather and leather goods (except gloves and shoes).....	14	21	18	3	34,795	74,048	37,883	701,017	4.07	442,593		304,721
Leather and leather belting.....	3	7	6	1	16,589	33,709	17,000	445,492	2.59	289,679		253,686
Shoe findings and cut stock.....	11	14	12	2	18,206	40,339	20,383	255,526	1.48	152,914		51,035
Lumber and building materials (other than metal).....	6	50	46	4	107,690	230,903	105,073	781,537	4.54	487,256	47,955	75,000
Machinery, equipment, and supplies, except electrical.....	9	37	73	14	195,004	360,770	170,022	1,652,998	9.59	1,500,925		260,629
Paper and paper products (general line).....	6	45	25	20	51,908	89,418	108,390	431,207	2.50	339,149	37,164	21,488
Plumbing and heating equipment and supplies.....	7	32	25	7	84,173	194,028	126,191	1,614,880	9.37	409,894	9,000	34,040
Tobacco and tobacco products (except leaf).....	3	11	10	1	10,536	28,922	38,663	602,800	3.50	500,000	1,700	
All other.....	10	61	54	7	84,266	162,053	35,450	748,024	4.34	552,005	12,500	
Books, periodicals, and newspapers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Textiles and textile materials (other than dry goods).....	3	7	5	2	8,975	13,988	3,350	36,127	.21	28,827		
Miscellaneous kinds of business.....	5	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	

**LOWELL**

Total.....	83	704	607	97	\$1,175,751	\$2,178,330	\$1,253,371	\$24,043,146	100.00	\$16,300,327	\$190,177	\$893,684
Wholesalers only.....	65	372	310	56	627,446	1,097,591	732,457	7,643,850	31.81	5,064,922	154,759	76,789
All other types of wholesale establishments.....	24	332	291	41	548,305	1,080,739	470,914	16,394,296	68.19	11,235,405	31,418	816,895
Dry goods and apparel.....	3	23	10	13	38,620	52,632	36,987	200,476	.83	148,732	4,908	
Food products (not elsewhere specified).....	23	254	227	27	428,019	674,658	173,991	7,438,237	30.94	5,131,659		
Confectionery and soft drinks.....	7	12	11	1	12,935	27,099	10,584	256,661	1.07	111,441		
Dairy products.....	3	100	86	14	172,749	222,591	932	924,108	3.84	644,130		
Fruits and vegetables (fresh).....	5	50	43	7	79,313	141,129	59,058	1,447,506	6.02	1,104,529		
Meats and meat products.....	8	92	87	5	103,022	233,929	103,397	4,810,013	20.01	3,371,509		
Groceries and food specialties.....	18	121	108	13	187,884	393,593	309,515	2,420,672	10.07	1,203,395	38,798	
Confectionery (general line).....	6	45	37	8	70,000	153,393	261,334	1,399,153	5.82	940,506		
Food and grocery specialties.....	12	76	71	5	117,884	240,200	48,181	1,021,519	4.25	262,889	38,798	
Iron and steel scrap and other waste materials.....	9	31	30	1	50,131	85,728	8,680	316,199	1.32	175,110	500	
Machinery, equipment, and supplies (except electrical).....	9	40	32	8	61,041	94,237	61,258	337,878	1.41	124,791	3,621	76,789
Paper and paper products.....	3	11	8	3	16,331	28,488	30,850	191,302	.80	177,307	15,200	
Petroleum and petroleum products.....	7	117	108	9	181,757	400,111	127,735	2,291,610	9.53	757,700		
Tobacco and tobacco products (except leaf).....	5	18	17	1	20,680	39,184	51,611	7,646,943	31.81	7,465,748	104,000	

See footnotes at end of table.



CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>CITIES OF 50,000 TO 100,000 POPULATION</b>												
<b>BROOKTON (pop. 63,797)</b> .....	78	802	666	146	\$1,232,230	\$2,430,387	\$3,332,049	\$28,673,172	100.00	\$16,896,828	\$127,706	\$522,176
Automotive.....	4	21	19	2	31,278	51,287	37,692	286,672	1.00	11,500	2,300	-----
Dry goods and apparel.....	7	180	112	68	288,566	667,943	1,870,801	12,779,995	44.57	7,262,169	51,331	-----
Electrical.....	3	32	26	6	41,602	70,623	88,018	342,700	1.20	266,678	48,899	20,458
Food products (not elsewhere specified).....	12	95	90	5	139,732	284,443	107,643	4,730,821	16.67	2,762,673	1,900	-----
Groceries and food specialties.....	10	167	145	22	292,223	647,028	543,571	4,211,593	14.69	2,375,959	-----	-----
Iron and steel scrap and other waste materials.....	8	3	3	-----	2,800	5,350	3,000	45,500	.10	500	-----	-----
Leather and leather goods (except gloves and shoes).....	9	27	18	9	26,780	60,231	188,372	1,047,471	3.65	939,340	11,660	141,051
Machinery, equipment, and supplies (except electrical).....	6	74	65	9	82,894	171,014	111,550	1,221,773	4.26	1,202,236	650	118,183
Paper and paper products.....	3	26	21	5	47,409	113,944	95,741	421,754	1.47	301,000	-----	-----
Petroleum and petroleum products.....	6	128	117	11	214,425	441,571	144,587	2,313,896	8.07	401,023	-----	-----
All other.....	10	49	40	9	65,121	117,203	191,979	1,221,037	4.26	673,421	11,655	32,853
<b>HOLYOKE (pop. 56,537)</b> .....	74	646	531	115	1,135,058	2,069,079	1,691,270	16,977,401	100.00	10,563,600	209,099	4,322,631
Farm products (not elsewhere specified).....	9	11	11	-----	7,347	33,672	2,000	188,830	1.18	101,555	-----	-----
Food products (not elsewhere specified).....	13	123	110	13	180,417	369,958	71,877	4,355,009	27.29	2,136,092	177,691	-----
Groceries and food specialties.....	8	93	81	12	178,637	297,977	277,866	2,463,178	15.42	1,138,720	8,832	-----
Iron and steel scrap and other waste materials.....	8	46	24	21	69,415	109,569	46,303	582,566	3.64	549,415	-----	533,315
Lumber and building materials (other than metal).....	7	74	70	4	117,325	266,797	308,368	1,322,634	8.28	418,398	100,000	184,317
Machinery, equipment, and supplies (except electrical).....	5	7	5	2	9,335	26,547	47,836	298,770	1.87	277,379	-----	207,524
Paper and paper products.....	8	86	64	22	289,025	413,412	398,272	3,859,778	24.16	3,754,480	-----	2,480,044
Plumbing and heating equipment and supplies.....	3	53	42	11	81,684	127,617	98,173	659,673	4.13	654,202	10,000	303,047
All other.....	13	154	124	30	201,373	423,630	440,555	2,246,898	14.06	1,533,320	2,570	401,454
<b>LAWRENCE (pop. 85,068)</b> .....	59	558	487	71	905,898	1,948,760	978,775	16,947,536	100.00	7,932,254	531,483	200,000
Food products (not elsewhere specified).....	25	226	207	19	410,550	923,384	207,481	9,150,166	57.38	4,399,813	5,000	-----
Groceries and food specialties.....	12	85	74	11	136,210	308,876	183,618	1,884,147	11.81	591,406	3,200	-----
Tobacco and tobacco products (except leaf).....	3	13	11	2	19,364	28,061	59,000	1,149,234	7.21	207,044	16,064	-----
All other.....	19	234	195	39	339,684	688,439	527,776	3,793,989	23.00	2,733,031	607,219	200,000
<b>MALDEN (pop. 68,936)</b> .....	44	337	300	37	535,648	1,165,012	1,022,025	7,885,061	100.00	4,566,892	56,173	181,717
Automotive.....	4	19	15	4	32,285	63,085	80,898	314,874	3.99	12,500	4,014	-----
Chemicals, drugs, and allied products.....	4	11	9	2	15,543	40,033	45,966	193,591	2.45	109,500	41,432	11,600
Farm products (not elsewhere specified).....	3	8	8	-----	7,314	11,205	24,510	45,697	.58	-----	-----	-----
Food products (not elsewhere specified).....	6	80	77	3	145,607	237,653	12,416	1,538,507	19.51	607,930	-----	-----
Iron and steel scrap and other waste materials.....	7	2	2	-----	720	4,237	2,370	38,200	.49	-----	-----	-----
Machinery, equipment, and supplies (except electrical).....	3	2	2	-----	1,950	7,276	2,075	51,755	.69	35,300	300	10,455
All other.....	17	215	187	28	332,124	800,923	844,790	5,702,437	72.32	3,742,012	13,427	153,062
<b>MEDFORD (pop. 59,714)</b> .....	7	110	93	17	235,511	366,871	29,698	3,330,685	100.00	2,615,199	2,000	2,237,218
<b>NEWTON (pop. 65,276)</b> .....	7	68	66	2	111,791	323,820	112,177	660,126	100.00	358,002	500	-----
<b>QUINCY (pop. 71,983)</b> .....	30	242	213	29	497,339	1,069,242	1,146,151	6,807,465	100.00	4,910,676	89,747	1,123,184
Automotive.....	3	5	5	-----	8,118	25,052	10,349	76,926	1.13	45,000	750	-----
Electrical.....	3	8	8	-----	13,030	24,608	32,588	184,521	2.71	100,658	10,000	-----
Food products (not elsewhere specified).....	5	88	82	6	181,380	324,645	25,215	2,149,404	31.57	1,155,086	-----	-----
Groceries and food specialties.....	5	66	68	8	150,980	293,516	518,172	1,871,488	27.49	1,647,909	-----	-----
Iron and steel scrap and other waste materials.....	5	3	3	-----	3,300	7,526	2,950	24,150	.36	-----	-----	-----
All other.....	9	72	57	15	141,421	393,995	556,877	2,500,970	36.74	1,902,023	78,997	1,123,184

CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION

<b>ARLINGTON TOWN (pop. 36,094)</b> .....	4	21	18	3	\$27,879	\$108,695	\$54,340	\$738,572	100.00	\$587,055	\$1,000	-----
<b>ATTLEBORO (pop. 21,760)</b> .....	11	75	68	7	112,408	218,550	68,863	894,493	100.00	315,263	13,701	\$133,000
<b>BELMONT TOWN (pop. 21,748)</b> .....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
<b>BEVERLY (pop. 25,036)</b> .....	9	130	118	12	223,154	420,279	623,689	1,998,599	100.00	1,140,642	44,485	373,510
<b>BROOKLINE TOWN (pop. 47,490)</b> .....	4	70	57	13	136,804	237,587	181,431	1,855,858	100.00	191,500	586,595	-----
<b>CHELSEA (pop. 45,816)</b> .....	130	1,065	895	170	1,643,239	3,458,918	2,783,330	29,868,044	100.00	16,632,001	107,902	7,921,200
Chemicals, drugs, and allied products.....	3	41	34	7	143,550	208,370	51,466	1,070,326	3.58	379,057	-----	1,070,326
Dry goods and apparel.....	4	49	46	3	126,033	276,647	514,500	4,595,535	15.39	4,595,535	-----	263,247
Food products (not elsewhere specified).....	6	22	19	3	39,000	93,535	10,667	579,242	1.94	479,773	-----	-----
Forest products (except lumber).....	3	15	13	2	20,500	31,799	4,000	116,146	.39	-----	-----	-----
Iron and steel scrap and other waste materials.....	32	255	220	26	331,892	696,528	494,841	7,583,339	25.39	6,185,075	-----	3,580,701
Lumber and building materials (other than metal).....	7	214	189	25	280,581	643,558	589,707	1,768,355	5.92	1,503,500	5,410	-----
Machinery, equipment and supplies (except electrical).....	4	27	26	1	23,913	33,267	35,438	474,382	1.59	456,340	-----	430,782
Paper and paper products.....	8	26	20	6	41,036	76,787	46,206	292,503	.98	22,000	-----	32,000
Petroleum and petroleum products.....	5	84	78	6	192,344	564,255	389,828	7,020,030	23.50	-----	-----	-----
All other.....	58	332	241	91	444,190	834,170	646,647	6,368,186	21.32	3,000,881	102,546	2,532,093

See footnotes at end of table.

WHOLESALE DISTRIBUTION—MASSACHUSETTS: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION—Continued</b>												
CHICOPEE (pop. 43,930).....	10	78	67	11	\$144,340	\$778,621	\$181,272	\$2,155,761	100.00	\$1,590,470		
Food products (not elsewhere specified).....	3	22	20	2	38,168	221,615	74,128	850,032	39.43	611,348		
Iron and steel scrap and other waste materials.....	3					834	535	6,300	.29			
All other.....	4	56	47	0	106,172	551,172	56,609	1,299,420	60.28	979,122		
EVERETT (pop. 48,424).....	14	391	347	44	520,261	1,425,434	444,743	8,438,189	100.00	5,768,370	\$3,000	\$254,668
Chemicals, drugs, and allied products.....	3	51	42	9	107,797	412,027	118,978	2,430,159	28.80	2,430,159		854,668
Food products (not elsewhere specified).....	3	77	68	9	104,579	298,600	15,058	976,843	11.65	96,731		
All other.....	8	263	237	26	187,885	714,807	310,707	5,031,167	59.62	3,241,480	3,000	
FITCHBURG (pop. 40,692).....	47	494	418	76	758,893	2,001,365	1,104,480	18,723,495	100.00	7,710,177	87,422	824,542
Food products (not elsewhere specified).....	9	84	76	8	134,979	288,347	99,603	3,293,359	17.50	2,325,699		
Groceries and food specialties.....	8	100	84	22	172,848	505,761	286,172	2,653,490	14.17	507,134		
Iron and steel scrap and other waste materials.....	4	31	26	5	20,112	56,918	65,350	369,880	1.98	328,769		
Paper and paper products.....	4	23	8	15	40,477	235,553	10,433	3,460,820	18.48	2,104,122		75,000
Petroleum and petroleum products.....	5	47	44	3	64,919	207,191	74,211	1,258,898	6.72	585,698		
All other.....	17	203	180	23	316,558	700,595	668,811	7,637,042	41.06	1,858,815	87,422	749,542
FRAMINGHAM TOWN (pop. 22,210).....	12	89	80	9	143,369	327,316	147,311	2,969,053	100.00	2,002,062	25,745	82,428
Food products (not elsewhere specified).....	5	39	35	4	71,008	135,030	43,056	1,727,789	58.19	1,307,447	20,692	
Petroleum and petroleum products.....	3	34	33	1	47,071	146,642	34,124	843,899	28.42	331,729		
All other.....	4	16	12	4	25,290	46,144	70,131	397,365	13.39	362,836	5,053	82,428
GLOUCESTER (pop. 24,204).....	53	329	261	68	590,596	1,071,995	740,199	6,276,598	100.00	3,075,798	427,226	128,446
Food products (not elsewhere specified).....	24	141	130	11	262,250	395,642	114,270	2,861,063	45.58	1,365,957	382,344	
Groceries and food specialties.....	3	54	11	43	75,928	242,926	180,809	1,207,377	19.24	713,980		
Iron and steel scrap and other waste materials.....	7	3	3		3,000	15,434	1,500	38,784	.62			
Machinery, equipment, and supplies (except electrical).....	4	31	26	5	60,157	77,443	39,439	446,045	7.11	300,532		
Petroleum and petroleum products.....	4	20	27	2	62,070	130,823	54,304	628,480	10.01			
All other.....	11	71	64	7	127,190	209,727	349,377	1,094,847	17.44	689,324	44,882	128,446
HAVERHILL (pop. 48,710).....	51	407	316	91	630,444	1,318,986	682,992	9,706,554	100.00	4,815,223	246,069	2,142,045
Food products (not elsewhere specified).....	12	110	100	10	173,501	331,480	39,065	2,482,874	25.58	924,335	235,000	
Groceries and food specialties.....	5	54	48	6	77,717	181,902	241,590	1,393,502	14.36	31,000		
Leather and leather goods (except gloves and shoes).....	8	83	41	42	114,188	227,081	70,430	1,696,705	17.48	1,310,181		1,074,860
Machinery, equipment, and supplies (except electrical).....	8	51	35	16	102,179	231,066	186,271	2,011,140	20.72	1,935,604		710,337
Petroleum and petroleum products.....	5	76	70	6	124,758	263,878	206,417	1,254,099	12.92	545,103		
All other.....	13	33	22	11	38,101	82,860	79,218	808,234	8.94	60,000	11,069	359,848
LEOMINSTER (pop. 21,810).....	9	21	20	1	31,325	85,855	59,348	703,644	100.00	287,928		251,000
Iron and steel scrap and other waste materials.....	4	1	1		500	4,019	560	11,659	1.66			
All other.....	5	20	19	1	31,325	81,836	58,789	691,985	98.34	287,928		
MELROSE (pop. 23,170).....	1	(x)	(x)		(x)	(x)		(x)				(x)
METHUEN TOWN (pop. 21,000).....	3	16	15	1	29,273	52,740	44,387	259,800	100.00	107,923	300	112,773
NORTH ADAMS (pop. 21,621).....	27	183	161	22	254,732	648,035	685,110	6,430,517	100.00	4,478,028	202,950	
Food products (not elsewhere specified).....	7	61	56	5	80,841	222,012	63,877	2,450,135	38.10	2,247,674	550	
Groceries and food specialties.....	4	32	27	5	54,759	126,022	233,214	1,299,617	20.21	738,087		
Iron and steel scrap and other waste materials.....	4	19	15	4	23,799	56,125	11,500	390,045	6.06			
Petroleum and petroleum products.....	4	22	21	1	37,516	116,863	92,054	621,417	8.11	52,190		
All other.....	8	49	42	7	67,817	127,413	234,465	1,769,400	27.52	1,390,071	202,400	
NORTHAMPTON (pop. 24,381).....	10	59	57	2	224,661	568,038	158,963	2,521,352	100.00	1,132,827		4,000
Food products (not elsewhere specified).....	3	27	26	1	172,000	226,450	56,233	1,655,382	65.65	795,177		4,000
Petroleum and petroleum products.....	5	24	23	1	38,728	114,583	72,540	768,482	30.48	261,203		
All other.....	2	8	8		13,053	16,991	30,190	97,488	3.87	76,387		
PEABODY (pop. 21,345).....	10	219	199	50	508,596	1,200,506	2,840,814	22,528,052	100.00	18,203,279	18,651	17,952,716
PITTSFIELD (pop. 49,677).....	65	413	362	51	681,066	1,502,538	1,026,455	10,853,355	100.00	5,996,679	11,000	544,182
Food products (not elsewhere specified).....	14	111	104	7	198,227	380,580	109,469	3,695,066	34.05	2,301,873	7,000	
Groceries and food specialties.....	12	75	65	10	130,553	290,828	323,809	2,351,613	21.67	806,957		
Iron and steel scrap and other waste materials.....	8	14	13	1	18,412	30,462	16,448	149,163	1.37	870		
Lumber and building materials (other than metal).....	4	24	23	1	29,963	51,339	31,315	245,040	2.26	228,848		15,007
Machinery, equipment, and supplies (except electrical).....	3	15	12	3	37,352	66,932	61,244	348,841	3.21	18,000		295,174
Petroleum and petroleum products.....	8	71	67	4	99,141	264,921	90,656	1,571,524	14.48	691,988	4,000	
All other.....	16	103	78	25	167,418	417,470	393,514	2,492,108	22.96	2,048,107		233,911

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
<b>CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION—Continued</b>												
REVERE (pop. 35,680).....	4	18	10	2	\$23,977	\$39,070	\$13,200	\$300,839	100.00	\$160,800		
SALEM (pop. 43,353).....	71	468	422	46	810,448	1,685,250	676,285	13,300,434	100.00	7,692,038	\$78,887	\$864,238
Dry goods and apparel.....	5	29	25	4	26,485	48,575	42,930	746,601	5.61	61,481		
Food products (not elsewhere specified).....	27	184	170	14	332,732	732,791	70,442	5,510,287	41.43	3,333,243		5,025
Groceries and food specialties.....	11	81	73	8	146,435	313,546	222,472	1,073,122	14.84	1,064,628		
Iron and steel scrap and other waste materials.....	4	16	14	2	47,392	69,698	0,000	502,236	3.78	439,541	2,042	494,293
Machinery, equipment, and supplies (except electrical).....	3	7	7		12,202	10,011	1,025	40,559	.30	27,374		3,461
Paper and paper products.....	3	15	12	3	19,336	45,556	51,168	213,089	1.60	40,985		51,231
Petroleum and petroleum products.....	5	54	48	6	98,053	250,383	60,040	1,836,789	13.81	898,870	67,520	
All other.....	13	82	73	9	127,813	208,700	217,699	2,477,751	18.63	1,715,916	2,500	415,251
TAUNTON (pop. 37,355).....	37	94	83	11	152,022	332,941	159,721	2,252,902	100.00	1,390,478		110,053
Farm products (not elsewhere specified).....	5	1	1		257	1,513	3,000	24,030	1.07	7,000		
Food products (not elsewhere specified).....	9	17	16	1	25,660	56,665	16,203	1,023,084	45.41	861,685		
Groceries and food specialties.....	3	14	9	5	26,491	45,033	40,032	305,198	13.55	204,650		
Iron and steel scrap and other waste materials.....	7	10	8	2	11,000	17,156	775	60,128	2.67	5,000		
Metals and minerals (except petroleum and scrap).....	3	19	18	1	28,124	87,609	55,900	233,849	10.38	12,796		110,053
Petroleum and petroleum products.....	4	24	24		48,134	105,374	18,431	391,700	17.38	34,025		
All other.....	6	9	7	2	12,306	19,591	19,380	214,913	9.54	205,913		
WALTHAM (pop. 39,247).....	19	253	219	34	480,387	960,657	333,188	3,879,462	100.00	2,017,312	6,203	
Dry goods and apparel.....	3	5	5		17,316	18,899	28,024	245,636	0.33			
Farm products (not elsewhere specified).....	3	37	35	2	55,202	79,469	26,615	214,132	5.52			651
Food products (not elsewhere specified).....	3	27	24	3	49,384	170,679	11,230	1,014,999	20.17	821,490		1,750
Plumbing and heating equipment and supplies.....	3	14	13	1	16,306	27,245	14,495	79,604	2.05	30,601		3,046
All other.....	7	170	142	28	322,059	604,365	252,224	2,325,061	60.93	1,165,221		760
WATERTOWN TOWN (pop. 34,913).....	11	274	240	34	592,495	2,081,734	1,620,783	12,038,691	100.00	10,730,133	4,200	

CITIES AND TOWNS OF 5,000 TO 20,000 POPULATION:

ABINGTON (pop. 5,872).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
ADAMS (pop. 12,697).....	3	30	25	5	\$39,856	\$101,121	\$103,456	\$605,297		\$149,160	\$8,945	
AGAWAM (pop. 7,095).....	4	1	1		60	4,120		79,686		20,933		
AMESBURY (pop. 11,890).....	6	17	12	5	23,372	49,093	47,240	540,392		433,913	15,000	\$243,820
AMHERST (pop. 5,833).....	1							(x)				
ANDOVER (pop. 9,360).....	4	11	9	2	17,992	42,421	41,564	258,495		253,466		136,000
ATHOL (pop. 10,677).....	7	29	25	4	46,194	115,377	82,522	914,833		612,708	37,170	
BARNSTABLE (pop. 7,271).....	11	83	78	5	127,921	278,473	136,821	1,756,093		1,131,868		
BILLERICA (pop. 5,830).....	1				(x)	(x)	(x)	(x)		(x)		
BRAINTREE (pop. 15,712).....	7	67	65	2	96,545	260,576	59,239	1,644,476		664,490	2,250	5,000
BRIDGEWATER (pop. 9,055).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
CHELMSFORD (pop. 7,022).....	1				(x)	(x)	(x)	(x)		(x)	(x)	(x)
CLINTON (pop. 12,817).....	12	50	54	5	68,564	188,397	55,243	1,071,034		89,605	3,200	
CONCORD (pop. 7,477).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
DANVERS (pop. 12,957).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
DARTMOUTH (pop. 8,778).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
DEDHAM (pop. 15,136).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
EASTHAMPTON (pop. 11,323).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
FOXBOROUGH (pop. 5,347).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
GARDNER (pop. 19,390).....	7	64	60	4	92,687	237,307	116,689	1,696,801		1,279,945	90,000	97,914
GRAFTON (pop. 7,030).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
GREAT BARRINGTON (pop. 5,934).....	3	9	9		18,735	50,009	16,148	263,014		37,789	6,000	
GREENFIELD (pop. 15,500).....	19	111	103	8	207,062	469,331	309,526	3,299,250		761,156		5,468
HUDSON (pop. 8,469).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
IPSWICH (pop. 5,599).....	4	22	21	1	12,600	16,542	40	167,400				
LEXINGTON (pop. 9,467).....	4	11	9	2	31,967	88,681	142,270	1,570,475		1,424		10,988
MARBLEHEAD (pop. 8,608).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
MARLBOROUGH (pop. 15,587).....	8	366	245	121	479,792	784,575	179,663	2,535,967		797,499	305,503	
MIDDLEBOROUGH (pop. 8,008).....	10	48	37	11	65,331	161,228	135,128	3,036,860		3,119,661		
MILFORD (pop. 14,741).....	10	44	38	6	73,663	137,080	56,241	1,135,922		611,489		100,000
MILLBURY (pop. 6,957).....	3	24	23	1	47,852	140,818	120,974	444,018			8,765	347,531
MILTON (pop. 16,434).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
NATICK (pop. 13,589).....	4	44	36	8	70,954	134,305	88,256	1,457,237		920,976		
NEEDHAM (pop. 10,845).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
NEWBURYPORT (pop. 15,034).....	15	67	62	5	100,996	211,505	121,328	1,073,564		319,476	5,200	134,328
NORTH ANDOVER (pop. 6,961).....	3	51	44	7	86,361	153,076	52,137	668,438		65,450		
NORTH ATTLEBOROUGH (pop. 10,197).....	3	15	15		23,258	66,800	66,562	1,143,331		619,786		
NORWOOD (pop. 15,049).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
ORANGE (pop. 5,365).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
PALMER (pop. 9,577).....	5	31	29	2	56,704	140,030	24,291	656,665		125,155	18,048	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
<b>CITIES AND TOWNS OF 5,000 TO 20,000 POPULATION—Continued</b>												
PLYMOUTH (pop. 13,042)	14	32	30	2	\$41,204	\$141,710	\$48,931	\$850,763		\$520,894	\$450	
READING (pop. 9,767)	4	14	13	1	10,747	35,468	2,922	61,852		18,257	3,600	
ROCKLAND (pop. 7,524)	6	6	6		7,129	13,067	6,479	81,458		44,828	4,766	
SAUGUS (pop. 14,700)	2	(x)	(x)		(x)	(x)	(x)	(x)				
SHREWSBURY (pop. 6,910)	2	(x)	(x)		(x)	(x)	(x)	(x)				
SOUTHBRIDGE (pop. 14,264)	6	23	20	3	36,453	76,925	60,904	604,686		457,144	2,670	\$16,871
SPENCER (pop. 6,272)	1	(x)	(x)		(x)	(x)	(x)	(x)				
STONEHAM (pop. 10,060)	3	38	36	2	66,094	142,324	35,250	772,932		15,000	1,500	
STOUGHTON (pop. 8,204)	1	(x)	(x)		(x)	(x)	(x)	(x)				
SWAMPSCOTT (pop. 10,346)	5	79	77	2	133,600	313,138	8,215	446,384		313,774		
TEWKSBURY (pop. 5,586)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	
UXBRIDGE (pop. 6,285)	1	(x)	(x)		(x)	(x)	(x)	(x)				
WAKEFIELD (pop. 16,318)	3	117	75	42	201,320	672,078	735,137	1,712,784		13,367		13,367
WALPOLE (pop. 7,273)	2	(x)	(x)		(x)	(x)	(x)	(x)				
WARE (pop. 7,385)	6	30	28	2	42,216	90,129	44,110	812,108		609,742	21,632	
WARRENHAM (pop. 5,686)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	
WEBSTER (pop. 12,992)	13	110	106	4	48,957	138,672	79,473	1,388,514		697,879	57,155	12,400
WELLESLEY (pop. 11,439)	1	(x)	(x)		(x)	(x)	(x)	(x)				
WESTFIELD (pop. 19,775)	8	48	34	14	67,130	107,179	23,050	974,271		468,413	20,516	
WEST SPRINGFIELD (pop. 16,684)	7	83	73	10	119,002	290,044	106,853	1,014,310		207,584	285,802	
WHITMAN (pop. 7,638)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	
WINCHENDON (pop. 6,202)	3	12	12		15,490	28,400	30,901	139,338		19,500	14,087	
WINCHESTER (pop. 12,719)	2	(x)	(x)		(x)	(x)	(x)	(x)				
WINTHROP (pop. 16,852)	1	(x)	(x)		(x)	(x)	(x)	(x)				(x)
WOBURN (pop. 10,434)	4	20	19	1	31,528	115,680	47,435	593,736		256,830	2,237	

1 Includes 54 establishments handling milk and cream with net sales of \$27,562,127.  
 2 Includes 2 establishments handling refrigerators (electric).  
 3 Includes 1 establishment handling amusement and sporting goods, 1 handling furniture and house furnishings, 2 handling hardware, 1 handling jewelry and optical goods, 2 handling leather and leather goods (except gloves and shoes), 1 handling metals and minerals (except petroleum and scrap), and 1 handling plumbing and heating equipment and supplies.  
 4 Includes 1 establishment handling amusement and sporting goods, 2 handling automotive, 2 handling chemicals, drugs, and allied products, 2 handling electrical, 1 handling farm supplies (except machinery and equipment), 1 handling forest products (except lumber), 1 handling jewelry and optical goods, 2 handling leather and leather goods (except gloves and shoes), 2 handling metals and minerals (except petroleum and scrap), and 2 handling plumbing and heating equipment and supplies.  
 5 Includes 2 establishments handling chemicals, drugs, and allied products, 2 handling farm products (not elsewhere specified), 2 handling farm supplies (except machinery and equipment), 2 handling forest products (except lumber), 1 handling jewelry and optical goods, and 1 handling petroleum and petroleum products.  
 6 Includes 1 establishment handling automotive, 2 handling chemicals, drugs, and allied products, 2 handling electrical, 1 handling general merchandise, 2 handling leather and leather goods (except gloves and shoes), 1 handling metals and minerals (except petroleum and scrap), 2 handling plumbing and heating equipment and supplies, and 1 handling all other.  
 7 No wholesale reports were received from the town of Weymouth (pop. 20,882).  
 8 No wholesale reports were received from the towns of Auburn (pop. 6,147), Canton (pop. 5,816), Dracut (pop. 6,912), Easton (pop. 5,293), Fairhaven (pop. 10,951), Franklin (pop. 7,028), Hingham (pop. 6,657), Ludlow (pop. 8,876), Mansfield (pop. 6,304), Maynard (pop. 7,156), Montague (pop. 8,081), Northbridge (pop. 9,713), Randolph (pop. 6,553), Somerset (pop. 5,398), South Hadley (pop. 6,773), and Westborough (pop. 6,409), and they are not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 60)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
<b>THE STATE</b>													
Total	6,089	72,929	67,982	14,987	\$145,957,895	\$299,921,104	\$221,504,680	\$3,065,855,586	\$1,701,092,339	55.49	\$41,594,074	\$885,518,911	\$505,416
Wholesalers only	4,089	43,860	34,670	9,290	85,027,360	177,723,962	143,472,962	1,557,140,326	897,680,980	56.72	30,991,641	438,440,000	382,683
Service wholesalers	3,851	41,982	33,030	8,952	81,438,119	171,400,399	138,409,469	1,508,170,246	846,733,788	56.14	28,227,466	428,802,922	391,690
Converters	10	64	47	17	132,448	250,551	408,874	3,442,317	2,108,187	61.24	10,600	2,830,188	344,231
Exporters	12	149	119	30	274,848	670,121	224,090	14,456,564	3,182,899	22.02	10,000	8,998,409	1,204,713
Importers	87	915	654	261	2,315,792	4,435,264	5,978,303	72,512,508	49,709,649	68.55	201,207	33,608,941	833,477
Wholesale merchants	3,742	40,864	32,210	8,644	78,714,031	166,044,400	131,799,599	1,417,768,857	791,733,153	55.84	28,016,769	383,616,391	378,877
Limited function wholesalers	80	647	549	98	1,190,478	2,081,491	1,824,748	30,845,155	10,039,479	32.55	2,615,025	1,177,199	385,564
Cash and carry	26	431	333	48	776,967	1,277,622	1,583,508	15,931,924	23,823	0.15	2,503,817	3,862	612,766
Drop shippers	25	66	35	31	178,049	330,650	1,731	10,599,888	7,489,888	70.69		1,173,337	423,995
Mail-order wholesalers	2	(x)	(x)		(x)	(x)	(x)	(x)					
Wagon distributors	26	131	113	18	206,611	400,846	53,811	2,490,675	1,142,695	45.71	111,298		60,983
Warehouses (distributing)	2	(x)	(x)		(x)	(x)	(x)	(x)					
Supply and machinery distributors	138	1,231	991	240	2,398,763	4,242,075	3,238,748	18,124,925	10,907,713	60.18	119,150	8,459,888	131,340
Bulk tank stations	201	3,332	3,148	284	5,604,243	13,659,194	6,348,320	90,052,609	21,881,653	23.02	79,267	4,127	472,898
Chain store warehouses	28	1,591	1,195	396	2,180,614	4,793,539	7,185,251	117,434,833	6,697,151	5.70		4,195,886	
District and general sales offices	8	957	554	403	3,077,056	4,244,646	2,364,659	34,110,544	12,279,173	36.00	889,059	47,000	4,263,818
Manufacturers' sales branches	940	18,300	14,946	3,354	38,814,871	70,959,877	50,474,806	751,981,161	597,989,114	75.53	8,413,374	224,990,436	799,979
Cooperative sales agencies	11	(x)	(x)		(x)	(x)	(x)	(x)					

See footnotes at end of table.

## CENSUS OF DISTRIBUTION

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
<b>THE STATE—Continued</b>													
Agents and brokers.....	791	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Auction companies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Brokers.....	182	435	285	150	\$1,085,559	\$2,033,592	\$490,516	\$150,084,383	\$27,233,349	17.45	\$49,478,542	\$857,000	
Commission merchants.....	141	977	781	196	2,308,111	5,228,030	4,204,020	123,099,499	74,760,774	58.09	\$55,697	59,261,042	912,702
Export agents.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Import agents <sup>2</sup> .....	8	105	71	34	235,524	564,126	271,911	4,860,451	821,043	16.90	115,583	1,207,153	607,550
Manufacturers' agents.....	292	1,427	1,062	365	3,500,060	6,413,145	2,438,471	82,182,647	46,248,107	56.27	137,031	31,933,552	281,447
Purchasing agents.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Selling agents.....	163	1,301	862	439	3,151,549	6,023,548	3,217,850	120,780,283	68,840,900	57.00	698,674	76,972,050	740,983
Assemblers and country buyers <sup>3</sup> .....	11	29	21	8	58,286	187,217	28,024	0,609,058	2,955,559	44.71	300	-----	600,005
Assemblers <sup>4</sup> .....	6	8	6	2	15,801	28,044	1,545	432,435	30,480	9.13	300	-----	72,072
Cooperative marketing associations.....	5	21	15	6	42,485	159,173	26,479	6,177,523	2,916,079	47.20	-----	-----	1,235,504
Wholesaling manufacturers.....	17	431	356	75	699,880	1,727,730	625,026	4,318,659	535,391	12.40	143,448	-----	254,038

## CITIES OF 100,000 POPULATION AND OVER

<b>BOSTON</b> .....	3,693	48,704	37,607	11,097	\$103,800,739	\$208,943,685	\$161,069,870	\$2,367,016,604	\$1,331,288,688	56.48	\$28,995,671	\$798,360,084	\$645,227
Wholesalers only.....	2,243	29,907	23,137	6,770	61,454,709	129,313,535	110,459,517	1,244,794,332	678,117,186	54.48	22,523,611	389,272,083	554,908
Service wholesalers.....	2,129	28,638	22,086	6,552	50,038,060	124,895,188	106,711,824	1,207,375,487	603,581,611	54.96	10,827,686	382,797,678	567,160
Converters.....	9	57	45	12	115,241	228,439	390,810	3,251,864	1,917,734	58.97	500	2,580,188	361,318
Exporters.....	12	149	119	30	274,848	670,121	224,690	14,456,564	3,182,899	22.02	10,000	8,998,402	1,204,713
Importers.....	80	880	625	255	2,231,005	4,246,898	5,753,706	71,783,368	49,486,900	68.04	189,440	33,589,605	897,292
Wholesale merchants.....	2,028	27,552	21,297	6,255	50,417,875	119,749,732	100,342,618	1,117,883,691	608,994,078	54.48	10,627,746	337,620,483	551,224
Limited function wholesalers.....	36	488	426	62	988,550	1,704,690	1,530,177	25,055,249	7,017,928	28.01	2,590,530	817,001	695,070
Cash and carry.....	14	402	364	38	739,084	1,209,586	1,443,317	14,123,860	15,823	.11	2,495,936	3,862	1,008,847
Drop shippers.....	15	41	23	18	149,877	252,003	422	9,002,462	6,060,307	67.32	-----	814,099	600,194
Mail-order wholesalers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors.....	4	42	37	5	93,504	209,045	10,639	1,498,826	941,798	62.84	94,600	-----	374,700
Warehouses (distributing).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	78	781	625	156	1,427,184	2,713,757	2,217,510	12,303,596	7,517,047	60.80	105,389	5,656,444	158,507
Bulk tank stations.....	15	538	400	48	939,307	2,377,014	1,410,107	20,094,667	7,709,580	26.70	-----	-----	1,930,644
Chain store warehouses <sup>1</sup> .....	16	865	674	191	1,138,174	2,544,263	2,708,016	50,131,003	529,745	1.06	-----	-----	3,133,187
District and general sales offices.....	6	772	430	342	2,458,053	3,295,924	329,806	27,535,784	12,279,173	44.60	980,059	47,000	4,008,267
Manufacturers' sales branches.....	673	12,630	9,980	2,650	28,081,555	52,259,883	36,460,306	550,077,452	426,451,571	77.53	4,484,027	101,616,065	817,351
Cooperative sales agencies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Agents and brokers.....	692	3,801	2,750	1,051	9,283,320	17,935,288	9,173,355	448,099,743	204,835,771	45.71	998,374	216,324,036	647,542
Auction companies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Brokers.....	156	361	229	132	911,636	1,696,073	379,346	135,246,032	25,232,907	18.60	-----	47,445,488	866,907
Commission merchants.....	124	924	738	186	2,205,036	4,944,800	4,170,471	118,535,834	72,459,724	61.13	55,697	50,215,507	665,934
Export agents.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Import agents <sup>2</sup> .....	8	105	71	34	235,524	564,126	271,911	4,860,451	821,043	16.90	115,583	1,207,153	607,550
Manufacturers' agents.....	252	1,221	907	314	3,018,921	5,223,575	1,730,730	70,594,322	40,420,085	57.20	133,170	31,933,505	280,136
Purchasing agents.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Selling agents.....	148	1,133	756	377	2,850,492	5,355,006	2,612,427	115,354,187	65,683,305	56.94	693,918	75,877,083	770,420
Wholesaling manufacturers.....	3	175	133	42	412,061	1,121,122	442,880	2,072,170	255,656	8.60	-----	-----	900,720
All other.....	4	14	11	3	28,340	120,709	25,863	3,561,444	300,000	8.42	-----	100,000	890,301
<b>WORCESTER</b> .....	240	2,781	2,292	489	4,878,297	9,978,631	6,136,947	68,464,709	47,449,644	69.32	1,404,051	8,861,333	278,271
Wholesalers only.....	202	2,100	1,675	425	3,663,053	7,405,366	4,963,635	46,404,035	31,840,715	68.63	1,284,630	5,135,101	229,722
Service wholesalers—													
Wholesale merchants <sup>5</sup> .....	196	2,074	1,656	418	3,609,986	7,386,803	4,877,338	45,701,923	31,634,040	69.33	1,284,630	5,112,002	233,173
Limited function wholesalers <sup>6</sup> .....	3	10	8	2	13,147	26,125	21,553	441,806	40,810	11.27	-----	23,096	147,268
Supply and machinery distributors.....	3	16	11	5	30,920	52,438	64,744	260,306	112,805	43.30	-----	-----	86,708
Bulk tank stations.....	9	257	243	14	408,467	808,400	235,447	3,433,129	1,366,837	39.81	-----	-----	381,458
Chain store warehouses.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' sales branches.....	25	339	300	39	650,572	1,453,476	787,544	17,385,306	14,015,321	80.62	20,472	3,720,232	695,412
Agents and brokers—													
Manufacturers' agents.....	8	49	40	9	92,982	154,146	61,952	657,426	135,000	20.53	505	-----	32,178
All other.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>SPRINGFIELD</b> .....	254	3,613	2,843	670	6,357,098	14,103,359	7,589,495	115,560,454	52,838,360	45.72	1,416,570	7,924,074	454,932
Wholesalers only.....	194	1,948	1,490	458	3,795,596	8,342,858	5,219,410	52,134,701	35,280,485	67.67	1,337,277	4,682,705	268,736
Service wholesalers—													
Wholesale merchants <sup>5</sup> .....	181	1,882	1,440	442	3,684,044	8,114,671	5,078,110	50,141,636	33,802,396	67.41	1,337,277	4,265,835	277,025
Limited function wholesalers <sup>7</sup> .....	5	22	13	9	27,268	52,768	18,122	1,033,123	910,709	84.08	-----	26,749	216,024
Supply and machinery distributors.....	8	44	37	7	84,284	175,419	123,178	910,032	567,380	62.35	-----	390,121	113,754

See footnotes at end of table.

# WHOLESALE DISTRIBUTION—MASSACHUSETTS: 1929

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TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
<b>CITIES OF 100,000 POPULATION AND OVER—Continued</b>													
<b>SPRINGFIELD—Contd.</b>													
Bulk tank stations.....	0	230	222	17	\$415,151	\$1,004,325	\$443,577	\$5,200,052	\$1,706,205	32.75			\$578,783
Chain store warehouses.....	2	(x)	(x)	(x)									
Manufacturers' sales branches.....	34	1,135	1,011	124	1,849,275	4,029,340	1,103,783	28,300,873	14,732,308	52.04	\$79,298	\$3,120,284	832,555
Agents and brokers—													
Brokers.....	4	5	4	1	10,840	21,699		894,068	473,590	52.92		90,327	223,742
Commission merchants.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturers' agents.....	8	30	27	9	72,224	159,999	26,900	858,727	617,838	71.95		25,358	107,340
Selling agents.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			
<b>FALL RIVER.....</b>	<b>130</b>	<b>898</b>	<b>801</b>	<b>97</b>	<b>1,467,204</b>	<b>3,323,430</b>	<b>2,098,155</b>	<b>55,143,856</b>	<b>14,882,571</b>	<b>28.99</b>	<b>484,778</b>	<b>9,368,714</b>	<b>424,183</b>
Wholesalers only.....	95	562	487	75	862,892	1,719,130	1,372,442	10,234,460	10,340,835	58.79	482,178	5,534,997	202,468
Service wholesalers—													
Wholesale merchants <sup>9</sup> .....	91	545	475	70	824,495	1,610,574	1,354,659	18,792,441	10,181,406	54.18	482,178	5,371,335	206,510
Supply and machinery distributors.....	4	17	12	5	38,397	108,556	17,783	442,028	165,429	37.43		163,662	110,507
Bulk tank stations.....	0	118	117	1	186,073	733,536	448,341	7,724,283	470,098	6.09			1,287,360
Manufacturers' sales branches.....	11	184	171	13	331,605	696,303	217,940	6,497,648	3,955,638	60.88	2,600		590,695
Agents and brokers.....	18	34	26	8	86,634	175,461	59,436	21,687,456	110,000	.51		3,833,717	1,204,858
Brokers.....	14	20	15	5	38,741	89,697	27,438	15,470,519	110,000	.71		1,523,887	1,105,037
Commission merchants.....	4	14	11	3	47,893	85,764	31,998	6,216,937				2,309,830	1,554,234
<b>CAMBRIDGE.....</b>	<b>121</b>	<b>2,659</b>	<b>2,154</b>	<b>505</b>	<b>5,432,638</b>	<b>12,448,574</b>	<b>8,150,895</b>	<b>55,754,824</b>	<b>37,992,007</b>	<b>68.14</b>	<b>3,247,861</b>	<b>8,522,219</b>	<b>460,783</b>
Wholesalers only.....	78	1,141	877	264	2,347,211	4,758,544	3,451,437	22,608,532	18,919,471	83.68	346,411	5,358,076	289,852
Service wholesalers—													
Wholesale merchants.....	73	1,114	852	262	2,287,022	4,637,807	3,307,594	22,174,816	18,865,592	85.08	346,411	5,032,144	303,764
Limited function wholesalers.....	1	(x)	(x)		(x)	(x)	(x)	(x)					
Supply and machinery distributors.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Bulk tank stations.....	3	316	289	27	506,822	1,021,821	260,025	3,976,206					1,325,402
Manufacturers' sales branches.....	28	1,092	895	107	2,229,627	6,075,134	4,075,056	23,697,324	15,074,341	63.61	2,900,950	2,880,756	846,333
Agents and brokers.....	12	110	93	17	288,978	599,075	364,377	5,472,762	3,908,195	73.09		282,784	456,063
Manufacturers' agents.....	7	42	34	8	130,604	342,408	156,400	2,862,891	1,473,736	51.48		67,784	408,984
Selling agents.....	5	68	59	9	158,284	256,667	207,977	2,609,871	2,524,459	96.73		215,000	521,974
<b>NEW BEDFORD.....</b>	<b>167</b>	<b>1,193</b>	<b>1,016</b>	<b>177</b>	<b>1,895,023</b>	<b>3,787,204</b>	<b>2,255,367</b>	<b>35,836,866</b>	<b>15,019,153</b>	<b>41.91</b>	<b>1,063,303</b>	<b>8,259,833</b>	<b>214,692</b>
Wholesalers only.....	137	905	747	158	1,384,580	2,665,357	1,893,049	23,979,484	9,778,212	40.78	949,043	7,864,406	175,032
Service wholesalers—													
Importers.....	3	9	9		12,837	35,110	46,641	139,284	134,784	96.77	2,000	19,336	46,428
Wholesale merchants.....	124	862	714	148	1,317,832	2,442,130	1,797,534	22,998,838	9,540,737	41.48	933,435	7,511,190	185,474
Limited function wholesalers <sup>9</sup> .....	6	17	12	5	15,514	38,068	31,091	399,284	72,000	18.03	13,608		66,547
Supply and machinery distributors.....	4	17	12	5	38,397	150,049	17,783	442,028	30,691	6.94		333,880	110,507
Bulk tank stations.....	8	65	59	6	161,856	408,250	112,799	2,195,836	607,390	23.11	14,270		274,479
Manufacturers' sales branches.....	12	100	155	5	275,177	573,805	183,672	6,096,678	4,034,384	76.01	93,100		508,056
Agents and brokers <sup>10</sup> .....	9	29	21	8	66,546	120,845	65,074	3,513,523	99,167	2.82	350	395,427	390,391
Brokers.....	5	9	6	3	20,615	38,155		3,006,800				337,840	601,390
All other.....	1	4	4		6,864	19,247	778	51,345			1,540		51,345
<b>SOMERVILLE.....</b>	<b>31</b>	<b>938</b>	<b>803</b>	<b>135</b>	<b>1,665,322</b>	<b>3,526,498</b>	<b>2,110,520</b>	<b>32,993,117</b>	<b>8,840,120</b>	<b>28.79</b>	<b>800</b>	<b>692,491</b>	<b>1,064,294</b>
Wholesalers only.....	22	448	397	51	847,867	1,891,306	872,157	7,150,890	3,559,152	49.71	800	692,491	325,449
Service wholesalers—													
Wholesale merchants <sup>11</sup> .....	22	448	397	51	847,867	1,891,306	872,157	7,150,890	3,559,152	49.71	800	692,491	325,449
Bulk tank stations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Chain-store warehouses.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Manufacturers' sales branches.....	6	89	87	2	200,001	431,130	114,202	4,209,543	3,041,206	63.63			701,590
Agents and brokers.....													
Brokers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
<b>CITIES OF 100,000 POPULATION AND OVER—Continued</b>													
LYNN.....	119	890	709	121	\$1,489,656	\$2,750,244	\$1,171,970	\$17,231,041	\$10,099,713	58.61	\$342,837	\$1,067,510	\$144,798
Wholesalers only.....	107	607	470	97	923,199	1,763,322	1,033,428	10,018,154	5,715,509	57.05	337,837	1,067,510	93,027
Service wholesalers:													
Wholesale merchants.....	94	605	421	84	704,129	1,546,384	877,308	9,231,470	5,098,038	55.22	337,837	806,881	93,207
Limited function wholesalers <sup>12</sup> .....	6	5	2	3	6,630	17,828	22,970	313,518	197,408	62.98	-----	-----	62,253
Supply and machinery distributors.....	7	57	47	10	122,440	199,110	133,160	473,166	420,093	88.78	-----	260,629	67,695
Bulk tank stations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	738,774
Manufacturers' sales branches.....	8	208	193	15	445,846	813,206	107,504	5,910,194	4,308,114	73.01	(x)	(x)	-----
Agents and brokers <sup>13</sup> .....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Wholesaling manufacturers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
LOWELL.....	89	704	607	97	1,175,761	2,175,330	1,253,371	24,043,146	16,300,327	67.80	186,177	893,684	270,147
Wholesalers only.....	65	372	316	50	627,448	1,097,691	782,487	7,648,860	5,064,922	66.22	154,769	70,789	117,674
Service wholesalers:													
Wholesale merchants <sup>14</sup> .....	60	355	302	53	605,194	1,059,089	750,811	7,436,431	5,002,139	67.27	154,769	3,400	123,040
Supply and machinery distributors.....	5	17	14	3	22,252	38,502	31,646	212,419	62,783	29.56	-----	73,880	42,483
Bulk tank stations.....	6	116	107	9	181,133	403,978	123,914	2,188,865	757,700	34.02	-----	-----	304,810
Chain-store warehouses.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Manufacturers' sales branches.....	7	105	103	2	176,802	342,287	105,808	11,551,042	9,844,747	85.22	-----	-----	1,050,234
Agents and brokers <sup>15</sup> .....	5	56	41	16	114,995	232,645	224,893	2,327,475	521,721	22.42	-----	810,895	466,405
All other.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
<b>CITIES OF 50,000 TO 100,000 POPULATION</b>													
BROCKTON.....	78	802	656	146	\$1,232,230	\$2,430,337	\$3,332,049	\$28,673,172	\$16,806,828	58.93	\$127,705	\$322,175	-----
Wholesalers only.....	55	234	193	41	345,819	664,526	701,973	5,776,180	4,163,796	72.00	127,705	203,902	-----
All other types.....	23	568	463	105	886,911	1,765,811	2,570,076	22,896,992	12,733,032	55.61	-----	118,183	-----
HOLYOKE.....	74	646	531	115	1,135,058	2,069,079	1,691,270	15,977,401	10,563,600	66.12	299,099	4,322,531	-----
Wholesalers only.....	62	510	409	101	866,626	1,528,660	1,036,435	9,766,135	7,157,425	73.29	190,099	3,450,294	-----
All other types.....	12	136	122	14	268,432	540,419	654,835	6,211,266	3,406,175	54.84	100,000	872,237	-----
LAWRENCE.....	59	558	487	71	905,808	1,948,760	978,775	15,947,536	7,032,254	49.74	531,483	200,000	-----
Wholesalers only.....	46	354	294	60	513,224	988,144	836,744	8,823,484	5,002,727	57.72	526,483	200,000	-----
All other types.....	13	204	193	11	392,584	960,616	142,031	7,124,052	2,839,527	39.86	5,000	-----	-----
MALDEN.....	44	337	300	37	535,548	1,165,012	1,022,025	7,885,061	4,566,892	57.92	59,173	181,717	-----
Wholesalers only.....	37	123	101	22	212,484	488,177	522,690	4,714,512	3,062,262	64.04	53,873	177,262	-----
All other types.....	7	214	199	15	323,064	676,835	499,335	3,170,549	604,030	19.07	5,300	4,455	-----
MEDFORD <sup>16</sup> .....	7	110	93	17	235,511	360,571	29,698	3,330,685	2,615,199	78.52	2,000	2,237,218	-----
NEWTON <sup>16</sup> .....	7	58	56	2	111,791	323,820	112,177	690,126	368,002	54.23	500	-----	-----
QUINCY.....	30	242	213	29	407,339	1,060,242	1,146,151	6,807,465	4,910,676	72.14	89,747	1,123,184	-----
Wholesalers only.....	24	137	119	18	289,174	566,704	661,242	3,640,008	2,387,935	65.60	24,750	10,000	-----
All other types.....	6	105	94	11	208,165	472,538	484,909	3,167,457	2,522,691	79.64	64,997	1,113,184	-----
<b>CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION</b>													
ARLINGTON <sup>17</sup> .....	4	21	18	3	\$27,870	\$108,005	\$54,340	\$738,572	\$587,055	79.49	\$1,000	-----	-----
ATTLEBORO.....	11	75	68	7	112,408	218,550	68,863	824,483	315,263	38.24	13,701	\$133,000	-----
Wholesalers only.....	8	59	52	7	83,517	57,012	57,014	606,164	266,611	43.08	13,701	133,000	-----
All other types.....	3	16	16	-----	28,891	161,538	11,849	218,319	48,652	22.28	-----	-----	-----
BELMONT.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	-----	-----	-----	-----
BEVERLY <sup>18</sup> .....	9	130	118	12	223,154	420,270	623,689	1,098,599	1,146,042	67.37	44,485	373,510	-----
BROOKLINE <sup>19</sup> .....	4	70	57	13	185,804	237,587	161,431	1,855,358	191,500	10.32	566,695	-----	-----
CHELSEA.....	130	1,065	895	170	1,643,239	3,458,016	2,783,330	29,868,044	16,632,061	55.69	107,962	7,021,200	-----
Wholesalers only.....	122	925	763	162	1,340,199	2,682,126	1,832,566	17,966,990	11,922,373	66.36	107,962	7,502,427	-----
All other types.....	8	140	132	8	303,040	826,790	950,764	11,901,048	4,709,688	39.57	-----	418,782	-----
CHICOPEE.....	10	78	67	11	144,340	773,621	131,272	2,155,761	1,590,470	73.78	-----	-----	-----
Wholesalers only.....	7	22	17	5	34,450	212,767	2,063	267,667	11,848	4.24	-----	-----	-----
All other types.....	3	56	50	6	109,890	560,854	128,309	1,888,094	1,579,122	83.64	-----	-----	-----
EVERETT.....	14	391	347	44	520,261	1,425,434	444,743	8,493,160	5,768,370	68.30	3,000	854,668	-----
Wholesalers only.....	7	99	84	15	168,419	373,405	179,802	1,769,781	929,326	52.61	-----	-----	-----
All other types.....	7	292	263	29	351,842	1,052,029	264,941	6,668,388	4,839,044	72.67	3,000	854,668	-----

See footnotes at end of table.



# WHOLESALE DISTRIBUTION—MASSACHUSETTS: 1929

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TABLE 4. WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
<b>CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION—Continued</b>													
FITCHBURG.....	47	494	418	76	\$758,893	\$2,001,365	\$1,104,480	\$18,723,495	\$7,710,177	41.18	\$87,422	\$824,542	.....
Wholesalers only.....	30	330	269	61	490,838	1,206,833	947,473	10,683,196	2,931,387	27.44	87,422	257,363	.....
All other types.....	17	164	149	15	268,055	794,532	157,007	8,040,299	4,778,790	59.44	.....	567,179	.....
FRAMINGHAM.....	12	80	80	9	143,300	327,816	147,311	2,969,053	2,002,062	67.43	25,745	82,428	.....
Wholesalers only.....	6	28	25	3	37,642	69,149	7,363	404,568	.....	.....	.....	.....	.....
All other types.....	6	61	55	6	105,727	258,667	139,948	2,564,485	2,002,062	78.07	25,745	82,428	.....
GLOUCESTER.....	53	320	261	68	500,595	1,071,905	740,199	6,270,596	3,075,793	49.00	427,226	128,446	.....
Wholesalers only.....	43	225	202	23	410,739	627,214	376,873	4,027,740	2,507,582	62.26	44,882	128,446	.....
All other types.....	10	104	59	45	179,856	444,781	363,326	2,242,856	668,211	25.27	382,344	.....	.....
HAVERHILL.....	51	407	316	91	630,444	1,318,960	882,992	9,706,554	4,815,223	49.61	246,069	2,142,945	.....
Wholesalers only.....	39	278	200	78	407,885	823,371	557,954	6,251,328	3,019,997	48.31	246,069	2,033,139	.....
All other types.....	12	129	116	13	222,559	495,589	325,038	3,455,226	1,795,226	51.96	.....	108,906	.....
LEOMINSTER.....	9	21	20	1	31,825	85,855	50,349	703,644	287,926	40.92	.....	251,000	.....
Wholesalers only.....	6	2	2	.....	500	6,686	21,475	124,763	.....	.....	.....	.....	.....
All other types.....	3	19	18	1	31,325	79,169	27,874	578,881	287,926	49.74	.....	251,000	.....
MELROSE.....	1	(x)	(x)	.....	(x)	(x)	.....	(x)	.....	.....	.....	(x)	.....
METHUEN <sup>17</sup> .....	3	16	15	1	20,273	52,746	44,387	259,800	107,923	41.54	300	112,773	.....
NORTH ADAMS.....	27	183	161	22	254,732	648,035	635,110	6,430,517	4,478,028	69.64	202,950	.....	.....
Wholesalers only.....	20	134	113	21	172,532	443,553	484,697	4,083,007	2,650,078	64.91	202,950	.....	.....
All other types.....	7	49	48	1	82,200	204,482	150,413	2,347,510	1,827,950	77.87	.....	.....	.....
NORTHAMPTON <sup>20</sup> .....	10	59	57	2	224,081	358,038	168,963	2,521,352	1,132,827	44.93	.....	4,000	.....
PEABODY.....	10	219	169	50	508,569	1,200,500	2,840,814	22,528,052	18,203,279	80.80	18,651	17,952,716	.....
Wholesalers only.....	7	40	33	7	363,432	109,463	59,303	401,698	252,563	54.71	18,651	.....	.....
All other types.....	3	179	136	43	445,014	1,091,037	2,781,511	22,066,354	17,950,716	81.35	.....	17,950,716	.....
PITTSFIELD.....	65	413	302	51	681,068	1,502,538	1,026,455	10,853,355	5,996,679	55.25	11,000	544,182	.....
Wholesalers only.....	47	207	250	47	501,852	1,014,326	884,590	7,432,452	4,622,325	62.10	7,000	529,243	.....
All other types.....	18	116	112	4	179,214	488,212	141,865	3,420,903	1,374,354	40.18	4,000	14,939	.....
REVERE <sup>17</sup> .....	4	18	16	2	23,977	39,670	13,260	300,839	160,800	53.45	.....	.....	.....
SALEM.....	71	468	422	46	810,448	1,685,250	676,285	13,300,434	7,582,038	57.01	78,887	964,236	.....
Wholesalers only.....	56	231	205	20	363,439	750,452	490,685	5,823,413	3,820,338	65.60	76,887	964,236	.....
All other types.....	15	237	217	20	447,009	934,798	185,600	7,477,021	3,761,700	60.31	2,500	.....	.....
TAUNTON.....	37	94	83	11	152,022	332,941	159,721	2,252,902	1,390,478	61.72	.....	116,053	.....
Wholesalers only.....	32	55	44	11	76,303	164,277	102,445	1,251,232	794,186	63.47	.....	.....	.....
All other types.....	5	39	39	.....	75,719	168,664	57,276	1,001,670	696,292	59.53	.....	116,053	.....
WALTHAM.....	19	253	219	34	460,267	990,057	333,188	3,879,462	2,017,312	52.00	6,203	.....	.....
Wholesalers only.....	11	158	131	27	283,064	647,376	230,032	1,458,641	985,822	67.68	2,401	.....	.....
All other types.....	8	95	88	7	177,203	312,781	103,155	2,422,821	1,031,490	42.67	3,802	.....	.....
WATERTOWN.....	11	274	240	34	592,495	2,031,734	1,020,793	12,036,691	10,730,133	89.15	4,200	.....	.....
Wholesalers only.....	7	63	55	8	139,141	205,002	91,693	815,732	536,127	65.72	4,200	.....	.....
All other types.....	4	211	185	26	453,354	1,826,732	1,029,200	11,220,959	10,194,006	99.85	.....	.....	.....
WYMOUTH <sup>21</sup> .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....

<sup>1</sup> The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

<sup>2</sup> Includes 1 import commission merchant, 1 import manufacturers' agent, and 6 import selling agents.

<sup>3</sup> Assemblers and country buyers are not shown for cities but are included in "all other."

<sup>4</sup> Includes 1 cream station.

<sup>5</sup> Includes 1 importer.

<sup>6</sup> Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 1 wagon distributor.

<sup>7</sup> Includes 1 cash-and-carry wholesaler, and 1 drop shipper.

<sup>8</sup> Includes 1 wagon distributor.

<sup>9</sup> Includes 1 cash-and-carry wholesaler and 5 wagon distributors.

<sup>10</sup> Includes 1 commission merchant, 2 manufacturers' agents, and 1 selling agent.

<sup>11</sup> Includes 1 importer and 2 supply and machinery distributors.

<sup>12</sup> Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 4 wagon distributors.

<sup>13</sup> Includes 1 commission merchant and 1 selling agent.

<sup>14</sup> Includes 2 wagon distributors.

<sup>15</sup> Includes 2 commission merchants, 2 manufacturers' agents, and 1 selling agent.

<sup>16</sup> Includes 5 wholesalers only and 2 other types of wholesale establishments.

<sup>17</sup> All establishments in "wholesalers only" type.

<sup>18</sup> Includes 7 wholesalers only and 2 other types.

<sup>19</sup> Includes 3 wholesalers only and 1 other type.

<sup>20</sup> Includes 1 wholesaler only and 9 other types of wholesale establishments.

<sup>21</sup> No wholesale reports were received from this town.



## CENSUS OF DISTRIBUTION

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE											BOSTON											
	Number of establishments	Importers	Wholesale merchants, including jobbers <sup>1</sup>	Cash and carry	Chain store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers <sup>2</sup>	All other types*	Number of establishments	Importers	Wholesale merchants, including jobbers <sup>1</sup>	Cash and carry	Chain store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types*
Total.....	6,066	87	3,880	28	28	940	182	141	292	183	11	316	3,653	80	2,106	14	16	675	156	124	262	148	84
Amusement and sporting goods.....	74		49		2	15			2	5		1	57		36		1	13			2	5	
Amusement and sporting goods (except cameras and motion picture equipment and supplies).....	46		31		2	8			2	3			31		19		1	6			2	3	
Cameras and motion picture equipment and supplies.....	28		18			7				2		1	26		17			7				2	
Automotive.....	125	1	96	1		21			3	2		1	92	1	35	1		19			3	2	1
Automobiles and other motor vehicles.....	23		21			1						1	11		9			1					1
Automotive equipment.....	64	1	54	1		5			3				29	1	19	1		5			3		
Automobile parts (new and used).....	18		15			2				1			7		4			2				1	
Tires and tubes.....	20		6			13				1			15		3			11				1	
Chemicals, drugs, and allied products.....	199	4	106		1	68	2	3	16	7		2	140	4	60		1	60	2	2	14	6	1
Chemicals.....	88	3	44			23	1	2	8	6		1	66	3	28			19	1	1	7	6	1
Drugs and drug sundries (general line).....	18		11			5			2				9		2			5			2		
Drugs and drug sundries (specialty).....	31		20			5	1		5				24		14			5	1		4		
Paints, varnishes, lacquers and enamels.....	53		28		1	22		1				1	34		13		1	19			1		
Toilet articles and preparations.....	9	1	3			3			1	1			7	1	3			2			1		
Dry goods and apparel.....	700	5	486	1	9	92	13	16	42	20		16	586	5	398	1	2	84	6	10	42	20	13
Clothing, and furnishings (other than millinery and footwear).....	312		217	1	2	57		4	26	4		1	275		185	1	1	54		4	26	4	
Dry goods (general line).....	51	1	37		1	2	2		3	4		1	36	1	24			2	1		3	4	1
Dry goods (specialty, other than specified).....	10		8					1					8		7								
Millinery and millinery supplies.....	15		12						3				15		12						3		
Notions.....	38	1	27			4		2	3			1	36	1	25			4			2	3	1
Piece goods.....	125	3	76		6	11	7	5	9		8		103	3	62			6	5	7	5	9	6
Shoes and other footwear.....	149		109		6	23		2	2	3		4	113		83		1	18		2	2	3	4
Electrical.....	186		103			54			24	5			128		52			48			23	5	
Electrical goods (including appliances).....	99		62			27			8	2			63		30			23			8	2	
Electrical equipment and supplies.....	50		16			20			12	2			45		11			20			12	2	
Radio and radio equipment.....	29		22			3			3	1			18		11			3			3	1	
Refrigerators (electric).....	8		3			4			1				2					2					
Farm products (not elsewhere specified).....	363	12	216	2		4	79	21	6	14	2	7	277	12	140	2		3	66	17	6	14	8
Cotton.....	55	2	30				17	4				2	28	2	19			5					2
Flowers and nursery stock.....	40		36	1			3						14		10	1				3			
Grain.....	13		5			6						2	12		5			5					2
Hides, skins, and furs.....	58	2	28	1		1	14	1	5	5		1	51	2	22	1		14	1	5	5	1	
Horses and mules.....	2		2										1										
Livestock (other than horses and mules).....	21		19				1				1		1										
Tobacco (leaf).....	6		6										5		5								
Wool and mohair.....	159	8	85		1	42	12		8	1	2		159	8	85		1	42	12		8	3	
Other farm products.....	9		5			2			1	1			7		3			2			1	1	
Farm supplies (except machinery and equipment).....	38		29			1	2	2		2		2	22		13			1	2	2		2	2
Farm supplies (except feed and fertilizer).....	3		3										2		2								
Feed.....	31		24			2	1			2		2	16		9				2	1		2	2
Fertilizer and fertilizer materials.....	4		2			1		1					4		2			1		1			
Food products (not elsewhere specified).....	1,083		832	7	3	120	32	51	6	1	9	22	547		410	5	2	32	30	45	3	1	10
Confectionery and soft drinks.....	131		109	1		10			4			7	23		14	1		5			1		2
Dairy products.....	110		68	3	1	26	1	1		1	2	7	20		13	3		8	1	1		1	2
Poultry and poultry products.....	58		52			1	2				2	1	32		28			1	2				1
Dairy and poultry products.....	41		35		1	2	2	1					31		25			1	2		1		
Fish and sea foods.....	124		116		1	2	5						80		72		1	2	5				
Fruits and vegetables (fresh).....	362		292	3	1	21	37			5	3		223		160	1	1	19	32				4
Meats and meat products.....	287		160			83	5	4	1		4		129		101		1	18	5	3	1		1
Forest products (except lumber).....	33		28			2			1			2	13		9			2			1		1
Boxes, shooks, and cooperage.....	11		11										3		3								
Logs, railroad ties, plies, etc.....	4		2			1						1	1					1					
Other forest products.....	18		15			1			1				9		6			1			1		1
Furniture and house furnishings.....	133	5	74			30	1	2	16	2		3	112	5	61			26		2	15	2	1
Furniture.....	47		24			15	1	1	4			2	35		20			11		1	3		
House furnishings.....	79	5	42			13		1	12	2		1	68	5	34			13		1	12	2	1
Musical instruments and sheet music.....	10		8			2							9		7			2					
General merchandise.....	5	1	3									1	2	1	1								

\* See footnotes on p. 49.

<sup>1</sup> Includes "Supply and machinery distributors."<sup>2</sup> Assemblers and country buyers are not shown for cities, but are included in "All other types."

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE—Continued											BOSTON—Continued										
	Number of establishments	Importers	Wholesale merchants, including jobbers <sup>1</sup>	Cash and carry	Chain store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers <sup>2</sup>	All other types*	Number of establishments	Importers	Wholesale merchants, including jobbers	Cash and carry	Chain store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents
Groceries and food specialties.....	485	22	255	7	11	99	35	6	21	9	20	234	19	103	4	8	31	34	5	19	5	6
Groceries (general line).....	197	11	145	6	11	9	3	8	2	2	2	75	8	43	4	8	1	3	7	1	1	1
Food and grocery specialties.....	288	11	110	1	1	90	32	6	13	7	18	159	11	60	1	1	30	31	6	12	4	6
Hardware.....	67	43	14	14	7	3	24	17	5	5	2	41	22	9	2	2	7	3	1	1	1	1
Hardware (general line).....	42	32	7	2	1	24	17	5	5	2	2	24	17	4	4	4	2	2	2	1	1	1
Hardware (specialty).....	25	11	7	5	2	17	5	5	2	1	1	17	5	5	5	5	5	5	5	2	2	2
Iron and steel scrap and other waste materials.....	237	1	232	1	1	1	1	1	1	1	3	24	1	21	1	1	1	1	1	1	1	1
Iron and steel scrap.....	18	18	1	1	1	1	1	1	1	1	3	4	1	4	1	1	1	1	1	1	1	1
Junk and scrap.....	197	1	192	1	1	1	1	1	1	1	3	16	1	13	1	1	1	1	1	1	1	1
Waste rubber, rags, and paper.....	22	22	1	1	1	1	1	1	1	1	1	4	1	4	1	1	1	1	1	1	1	1
Jewelry and optical goods.....	122	10	99	1	14	1	5	2	121	10	96	1	6	1	6	1	5	2	104	9	86	1
Jewelry.....	104	9	86	1	12	1	5	2	102	9	83	1	4	2	2	1	5	2	28	1	14	1
Optical goods.....	28	1	14	1	1	1	1	1	19	1	13	1	1	1	1	1	1	1	19	1	13	1
Leather and leather goods (except gloves and shoes).....	259	7	169	31	18	11	10	7	202	7	118	28	18	11	16	4	5	160	7	93	25	
Leather goods (general line).....	5	1	2	1	1	1	1	1	4	1	4	1	1	1	1	1	1	1	166	7	93	25
Leather and leather belting.....	166	7	93	25	17	8	16	1	144	7	73	23	17	8	15	1	1	1	8	3	2	2
Luggage and leather goods.....	8	1	7	1	1	1	1	1	7	1	7	2	2	2	2	2	2	2	1	1	1	1
Saddlery and harness.....	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	79	71	2	1
Shoe findings and cut stock.....	79	71	2	1	1	1	1	1	46	40	2	1	1	1	1	1	1	1	1	1	1	1
Lumber and building materials (other than metal).....	219	1	147	39	2	1	15	5	122	1	64	31	1	1	12	5	7	128	1	73	33	
Construction and building materials (other than metal and wood).....	128	1	73	33	2	1	14	5	70	1	22	29	1	11	5	1	1	91	74	0	2	
Lumber and millwork.....	91	74	0	2	1	14	5	1	8	52	2	1	11	5	1	1	1	1	1	1	1	
Machinery, equipment, and supplies (except electrical).....	511	7	251	154	1	4	65	27	2	358	5	148	128	1	2	48	24	2	81	1	35	26
Commercial equipment and supplies.....	81	1	35	26	1	12	5	1	64	1	27	21	1	9	4	1	1	19	9	2	2	
Construction equipment and supplies.....	19	9	6	1	3	13	6	3	13	6	4	3	3	3	3	3	3	3	5	2	3	
Farm machinery and equipment.....	5	2	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	266	3	113	92
Manufacturing, mining, and drilling machinery, equipment and supplies.....	266	3	113	92	1	3	39	15	186	2	61	77	1	1	31	13	1	1	49	2	36	8
Professional equipment and supplies.....	49	2	36	8	2	1	2	1	35	1	24	7	1	2	1	1	1	1	72	44	16	11
Service equipment and supplies.....	72	44	16	11	1	1	1	1	42	22	13	6	1	1	1	1	1	1	19	1	12	3
Transportation equipment and supplies.....	19	1	12	3	2	1	1	1	15	1	8	3	2	1	1	1	1	1	1	1	1	
Metals and minerals (except petroleum and scrap).....	133	3	90	44	3	9	10	4	102	3	37	40	2	8	9	3	41	1	28	1	1	
Coal.....	41	1	28	1	1	1	1	1	27	1	16	1	1	1	1	1	1	1	62	2	18	32
Iron and steel (except scrap).....	62	2	18	32	2	6	2	2	51	2	11	29	2	6	1	1	1	1	30	14	11	3
Metals and metal work (other than iron and steel).....	30	14	11	3	2	24	10	2	24	10	10	2	2	2	2	2	2	2	15	13	2	
Paper and paper products.....	230	166	42	2	2	11	4	3	143	88	38	1	1	9	4	2	120	99	17	1	2	
Paper and paper products (general line).....	120	99	17	1	2	5	3	2	63	39	15	1	4	3	1	1	1	1	50	31	12	5
Paper and paper products (specialty, other than specified).....	50	31	12	5	1	1	1	1	41	23	12	4	1	1	1	1	1	1	30	23	11	1
Stationery and stationery supplies.....	30	23	11	1	1	1	1	1	26	15	9	1	1	1	1	1	1	1	15	13	2	
Wall paper.....	15	13	2	1	1	1	1	1	13	11	2	1	1	1	1	1	1	1	1	1	1	
Petroleum and petroleum products.....	243	32	7	1	1	2	202	33	12	5	16	3	1	1	1	1	1	1	104	90	45	
Petroleum equipment and supplies.....	104	90	45	1	21	5	2	101	44	30	13	4	1	1	1	1	1	1	120	72	29	
Plumbing and heating equipment and supplies.....	120	72	29	16	3	2	67	31	13	16	9	3	1	1	1	1	1	1	44	18	16	
Heating equipment and supplies.....	44	18	16	1	5	2	2	34	13	16	4	1	1	1	1	1	1	1	77	59	7	
Tobacco and tobacco products (except leaf).....	77	59	7	1	9	1	22	14	1	1	5	1	1	1	1	1	1	1	370	8	255	
All other.....	370	8	255	1	45	13	9	10	24	5	204	6	106	85	13	9	10	21	49	34	1	
Books, periodicals, and newspapers.....	49	34	1	10	1	3	21	10	7	1	2	2	2	2	2	2	2	2	10	2	2	
Oils and greases (animal and vegetable).....	10	2	2	4	2	7	3	3	7	1	2	2	2	2	2	2	2	2	5	2	2	
Rubber goods (general line).....	5	2	2	3	1	4	4	4	7	1	3	3	3	3	3	3	3	3	238	4	164	
Textiles and textile materials (other than dry goods).....	238	4	164	23	10	9	7	17	142	4	72	20	10	9	7	16	4	68	2	53	5	
Miscellaneous kinds of business.....	68	2	53	5	1	2	4	1	31	1	21	3	1	2	3	3	3	3	1	1	1	

\* See footnotes on p. 49.  
<sup>1</sup> Includes "Supply and machinery distributors."  
<sup>2</sup> Assemblers and country buyers are not shown for cities, but are included in "All other types."

CENSUS OF DISTRIBUTION

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

\* The "All other types" consist of the following:

Kind of business and type of establishment	State	Boston	Kind of business and type of establishment	State	Boston	Kind of business and type of establishment	State	Boston
Wool and mohair		1	Chemicals	1	1	House furnishings	1	2
Dairy products		1	Notions	1	1	Food and grocery specialties		1
Fruits and vegetables (fresh)		2	Cotton	1	1	Textiles and textile materials (other than dry goods)	1	1
Auction companies	2	2	Grain	1	1	Mail order wholesalers	2	2
Fruits and vegetables (fresh)	1	1	Feed	1	1	Shoes and other footwear	2	3
Jewelry	1	1	Poultry and poultry products	1	1	Purchasing agents	2	1
Bulk tank stations	201	15	Meats and meat products	1	1	Groceries (general line)	1	1
Petroleum and petroleum products	201	15	Logs, railroad ties, piles, etc.	1	1	Lumber and millwork	1	1
Converters	10	9	Furniture	2	2	Wagon distributors	25	4
Piece goods	7	6	Junk and scrap	2	2	Confectionery and soft drinks	4	1
Textiles and textile materials (other than dry goods)	3	3	Construction and building materials (other than metal and wood)	1	1	Dairy products	6	1
Cooperative sales agencies	1	1	Lumber and millwork	5	3	Fruits and vegetables (fresh)	1	1
Fruits and vegetables (fresh)	1	1	Coal	3	2	Meats and meat products	2	1
Distributing warehouses	2	1	Paper and paper products (general line)	2	1	General merchandise	1	1
Paints, varnishes, lacquers, and enamels	1	1	Paper and paper products (specialty, other than specified)	1	1	Groceries (general line)	7	7
Heating equipment and supplies	1	1	Export agents	1	1	Food and grocery specialties	2	1
District and general sales offices	8	6	Exporters	12	12	Shoe findings and cut stock	1	1
Automobiles and other motor vehicles	1	1	Grain	1	1	Commercial equipment	1	1
Dry goods (specialty, other than specified)	1	1	Dry goods (general line)	1	1	Wholesaling manufacturers	17	3
Piece goods	2	2	Shoes and other footwear	2	2	Cameras and motion-picture equipment and supplies	1	1
Food and grocery specialties	1	1	Cotton	1	1	Colting and furnishings (other than millinery and footwear)	1	1
Professional equipment and supplies	1	1	Food and grocery specialties	1	1	Confectionery and soft drinks	3	1
Coal	1	1	Junk and scrap	1	1	Dairy products	1	1
Petroleum and petroleum products	1	1	Leather and leather goods (general line)	1	1	Meats and meat products	6	1
			Leather and leather belting	1	1	Food and grocery specialties	1	1
			Shoe findings and cut stock	2	2	Jewelry	1	1
			Lumber and millwork	2	2	Luggage and leather goods	1	1
			Import agents	8	8	Heating equipment and supplies	1	1
			Hides, skins, and furs	1	1	Miscellaneous kinds of business	1	1
			Wool and mohair	1	2			
			Other forest products	1	1			

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES							TOTAL EXPENSES								
	Total	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other	Total	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other
<b>THE STATE</b>																
Total	\$3,065,860	\$1,435,884	\$751,981	\$156,094	\$128,701	\$82,189	\$120,779	\$390,244	\$299,921	\$170,297	\$76,960	\$2,033	\$5,229	\$6,419	\$6,024	\$32,975
Amusement and sporting goods	21,018	7,073	11,419			(x)	1,923	(x)	3,566	1,713	1,267			(x)	456	(x)
Automotive	95,703	73,414	18,047			200	(x)		13,048	8,788	3,445			96	(x)	(x)
Chemicals, drugs, and allied products	82,570	33,674	32,097	(x)	877	5,634	4,673	(x)	10,225	5,314	3,960	(x)	23	270	407	(x)
Dry goods and apparel	280,205	124,243	67,438	5,933	19,739	7,889	17,810	37,153	27,447	10,764	5,593	42	520	338	725	3,405
Electrical	109,122	40,178	62,085			6,009	850		13,734	7,110	0,171			382	65	
Farm products (not elsewhere specified)	418,908	238,988	482	75,639	32,683	743	10,345	54,028	15,232	11,784	65	749	952	33	472	1,177
Farm supplies (except machinery and equipment)	40,000	35,400	(x)	(x)	(x)		(x)	1,550	2,394	2,173	(x)	(x)	(x)		(x)	17
Food products (not elsewhere specified)	550,217	296,226	151,838	31,977	35,657	\$16	(x)	(x)	57,541	38,125	14,223	382	2,335	85	(x)	(x)
Forest products (except lumber)	10,216	8,029	(x)			92	(x)		1,077	909	(x)			5		(x)
Furniture and house furnishings	35,360	21,146	10,538	(x)	(x)	1,662	(x)	1,561	6,781	4,652	1,485	(x)	(x)	172	(x)	448
General merchandise	2,027	314						1,713	189	98						41
Groceries and food specialties	375,121	132,896	91,541	23,652	1,238	10,265	4,332	111,197	31,721	12,391	11,083	703	33	480	455	6,696
Hardware	20,373	14,815	4,873			613	72		4,579	3,061	807			100	11	
Iron and steel scrap and other waste materials	25,522	10,839		(x)				(x)	3,194	2,856			(x)			(x)
Jewelry and optical goods	18,860	14,686	1,730			219		(x)	3,849	2,747	510		(x)	24		(x)
Leather and leather goods (except gloves and shoes)	181,760	60,525	69,056		18,537	2,912	23,401	7,278	12,632	5,425	5,010		604	267	930	337
Lumber and building materials (other than metal)	87,687	60,983	18,684	(x)	(x)	3,298	791	3,522	12,265	8,745	2,965	(x)	(x)	279	51	202
Machinery, equipment, and supplies (except electrical)	90,217	31,653	40,113	(x)	732	12,093	4,475	(x)	18,358	8,273	7,032	(x)	30	1,939	718	(x)
Metals and minerals (except petroleum and scrap)	147,719	50,097	71,410		1,430	4,856	8,304	11,622	7,135	3,307	2,632		90	385	270	436
Paper and paper products	71,218	38,918	23,200	(x)	(x)	6,697	645	351	9,320	7,552	1,266	(x)	(x)	407	33	24
Petroleum and petroleum products	128,508	15,420	(x)				(x)	108,374	10,033	1,706	(x)				(x)	15,100
Plumbing and heating equipment and supplies	48,235	25,408	18,231		(x)	3,575	107	(x)	8,033	5,449	2,510		(x)	567	67	(x)
Tobacco and tobacco products (except leaf)	54,098	36,450	15,402			(x)		(x)	2,356	1,842	429		(x)			(x)
All other	169,383	55,509	36,839	12,515	11,622	14,366	35,126	3,406	15,651	8,894	4,175	94	412	567	1,150	369

See footnotes at end of table.

# WHOLESALE DISTRIBUTION—MASSACHUSETTS: 1929

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TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS—  
Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]  
[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES							TOTAL EXPENSES								
	Total	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Brokers	Commis- sion mer- chants	Manufacturers' agents	Selling agents	All others	Total	Wholesale merchants, including jobbers <sup>1</sup>	Manufacturers' sales branches	Brokers	Commis- sion mer- chants	Manufacturers' agents	Selling agents	All other
<b>BOSTON</b>																
<b>Total</b> .....	\$2,357,017	\$1,130,247	\$550,079	\$135,247	\$118,536	\$70,594	\$115,355	\$236,900	\$208,944	\$122,463	\$52,260	\$1,096	\$4,944	\$5,294	\$5,356	\$17,001
Amusement and sporting goods.....	20,190	6,546	11,297			(x)	1,923	(x)	3,379	1,684	1,232			(x)	455	(x)
Automotive.....	78,754	53,888	15,624			200	(x)	(x)	9,427	5,944	2,608			96	381	175
Chemicals, drugs, and allied products.....	63,644	21,188	27,447	(x)	(x)	5,510	4,397	911	7,804	3,440	3,605	(x)	(x)	244	275	1,502
Dry goods and apparel.....	231,462	115,677	57,777	1,895	19,739	7,839	17,810	10,675	23,146	15,531	4,566		520	275	725	1,502
Electrical.....	90,907	31,630	58,930			5,488	860		11,207	5,668	5,160			314	65	
Farm products (not elsewhere specified).....	382,254	223,169	328	61,180	26,464	743	10,345	54,025	14,065	10,811	55	650	867	33	472	1,177
Farm supplies (except machinery and equipment).....	25,492	19,992	(x)	(x)	(x)		(x)	1,550	1,330	1,100	(x)	(x)	(x)		(x)	17
Food products (not elsewhere specified).....	370,656	231,433	64,275	31,199	33,378	504	(x)	(x)	37,182	27,457	5,481	343	2,236	24	(x)	(x)
Forest products (except lumber).....	8,747	6,687	(x)			92	(x)	(x)	658	491	(x)			5	5	410
Furniture and house furnishings.....	32,778	19,537	9,842			1,602	(x)	1,360	6,246	4,233	1,424		(x)	150	(x)	(x)
General merchandise.....	(x)	(x)						(x)	(x)	(x)			33	480	148	(x)
Groceries and food specialties.....	203,787	92,492	65,823	22,278	1,225	9,959	1,779	70,231	16,864	6,321	4,179	526		100	11	(x)
Hardware.....	12,104	9,182	2,237			613	72		2,428	1,895						(x)
Iron and steel scrap and other waste materials.....	10,840	5,407			(x)			(x)	1,163	837			(x)	24		(x)
Jewelry and optical goods.....	18,401	14,443	1,514		(x)	219		(x)	3,728	2,705	437		(x)			(x)
Leather and leather goods (except gloves and shoes).....	153,493	54,498	47,039		(x)	2,912	23,401	7,040	10,914	4,878	3,933		(x)	267	939	243
Lumber and building materials (other than metal).....	62,016	30,594	16,917	(x)	(x)	1,647	791	(x)	7,792	4,578	2,707	(x)	(x)	246	51	(x)
Machinery, equipment, and supplies (except electrical).....	99,291	21,514	32,050	(x)	(x)	10,041	4,182	1,080	13,646	5,367	5,725	(x)	(x)	1,527	669	332
Metals and minerals (except petroleum and scrap).....	138,975	45,050	69,015		1,315	4,301	7,788	11,536	5,644	2,345	2,408		39	252	180	425
Paper and paper products.....	52,275	28,500	19,318	36	693	2,609	645	324	6,705	5,397	1,018	4	13	216	33	24
Petroleum and petroleum products.....	57,872	11,819	3,637					42,416	6,791	1,142	1,741					3,908
Plumbing and heating equipment and supplies.....	34,742	15,858	16,980			1,586	114	204	6,282	3,506	2,283			387	27	19
Tobacco and tobacco products (except leaf).....	23,679	18,612	3,058			(x)		(x)	1,304	1,028	313			(x)		(x)
All other.....	(x)	(x)	24,613	12,515	11,622	14,366	33,554	2,848	(x)	(x)	2,699	94	412	557	1,008	207

<sup>1</sup> Includes "Supply and machinery distributors."  
<sup>2</sup> Includes net sales (000 omitted) by type of wholesaler and trade group as follows: Converters, \$3,442; exporters, \$14,457; dry goods, \$1,152; leather, \$2,792; importers, \$72,512; chemicals, \$709; dry goods, \$5,240; farm products, \$38,097; furniture, \$1,223; groceries, \$15,552; jewelry, \$1,421; leather, \$5,254; machinery, \$963; metals, \$1,525; all other \$7,212; chemicals, \$709; dry goods, \$5,240; farm products, \$38,097; furniture, \$1,223; groceries, \$15,552; jewelry, \$1,421; leather, \$5,254; machinery, \$963; metals, \$1,525; wagon distributor group, \$1,525; cash and carry wholesalers, \$15,932; food products, \$9,605; groceries, \$4,627; tobacco, \$1,224; drop shippers, \$10,600; lumber, \$2,880; metals, \$3,539; wagon distributors, \$2,500; food products, \$2,182; groceries, \$242; bulk-tank stations, \$95,053; chain-store warehouses, \$117,485; food products, \$13,547; groceries, \$79,305; district and general sales offices, \$34,110; import agents, \$4,860; assemblers and country buyers, \$6,010; wholesaling manufacturers, \$4,318; food products, \$851; groceries, \$2,918; mail order wholesalers, distributing warehouses, cooperative sales agencies, auction companies, export and purchasing agents, \$8,364. To avoid disclosure of individual operations, greater detail is not shown.  
<sup>3</sup> Includes total expenses (000 omitted) by type of wholesaler and trade group as follows: Converters, \$250; exporters, \$670; dry goods, \$160; leather, \$82; importers, \$4,435; chemicals, \$137; dry goods, \$829; farm products, \$370; furniture, \$408; groceries, \$1,160; jewelry, \$201; leather, \$161; machinery, \$156; metal, \$153; all other group, \$207; cash and carry wholesalers, \$1,277; food products, \$942; groceries, \$268; tobacco, \$35; drop shippers, \$331; lumber, \$130; metal, \$67; wagon distributors, \$401; food products, \$350; groceries, \$41; bulk-tank stations, \$13,659; chain-store warehouses, \$4,794; food products, \$429; groceries, \$2,573; district and general sales offices, \$4,264; import agents, \$564; assemblers and country buyers, \$187; wholesaling manufacturers, \$1,728; food products, \$391; groceries, \$1,100; mail order wholesalers, distributing warehouses, cooperative sales agencies, auction companies, export and purchasing agents, \$434. To avoid disclosure of individual operations, greater detail is not shown.  
<sup>4</sup> Includes net sales (000 omitted) by type of wholesaler and trade group as follows: Converters, \$3,252; exporters, \$14,457; importers, \$71,783; grocery trade, \$15,384; all other group trade, \$1,024; cash and carry wholesalers, \$14,124; grocery trade, \$4,054; drop shippers, \$9,002; wagon distributors, \$1,499; bulk-tank stations, \$29,095; chain-store warehouses, \$50,131; food products trade, \$1,495; district and general sales offices, \$27,536; import agents, \$4,860; wholesaling manufacturers, \$2,972; mail order wholesalers, distributing warehouses, cooperative sales agencies, auction companies, export and purchasing agents, \$3,249. To avoid disclosure of individual operations, greater detail is not shown.  
<sup>5</sup> Includes total expenses (000 omitted) by type of wholesaler and trade group as follows: Converters, \$228; exporters, \$670; importers, \$4,247; grocery trade, \$1,188; all other group trade, \$63; cash and carry wholesalers, \$1,210; grocery trade, \$238; drop shippers, \$253; wagon distributors, \$210; bulk-tank stations, \$2,377; chain-store warehouses, \$2,644; food products trade, \$252; district and general sales offices, \$3,266; import agents, \$564; wholesaling manufacturers, \$1,121; mail order wholesalers, distributing warehouses, cooperative sales agencies, auction companies, export and purchasing agents, \$311. To avoid disclosure of individual operations, greater detail is not shown.

TABLE 8.—SUMMARY OF WHOLESALE TRADE BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
<b>THE STATE</b> .....	6,068	72,929	57,902	14,987	\$145,957,895	\$299,921,104	\$3,065,855,588	100.00
Individual.....	2,071	6,928	5,344	1,584	10,571,707	25,748,999	314,316,945	10.25
Partnerships.....	748	5,121	3,885	1,236	8,744,413	21,467,868	330,283,859	10.77
Corporations.....	3,222	60,545	48,472	12,073	125,840,966	250,773,664	2,385,899,815	77.82
Cooperative associations.....	15	209	164	45	468,532	989,717	20,771,661	.68
All other.....	10	126	97	29	332,277	949,859	14,633,506	.48
<b>BOSTON</b> .....	3,653	48,704	37,607	11,097	108,800,789	208,943,685	2,857,016,604	100.00
Individual.....	1,121	3,974	2,891	1,083	6,676,219	16,963,858	236,074,158	10.02
Partnerships.....	443	3,371	2,483	888	6,233,048	14,824,096	278,670,638	11.82
Corporations.....	2,073	41,116	32,044	9,072	90,289,972	175,644,632	1,811,602,876	76.86
Cooperative associations.....	11	171	135	36	392,491	812,134	17,572,933	.75
All other.....	5	72	54	18	209,009	608,065	13,035,999	.55

CENSUS OF DISTRIBUTION

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			2 UNITS			3 TO 5 UNITS			
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State.....	6,066	\$3,065,866	\$299,921	4,484	\$1,626,631	63.06	\$165,035	142	\$118,378	\$11,600	390	\$275,843	\$26,741
Amusement and sporting goods.....	74	21,018	3,565	42	4,510	21.46	1,147	4	450	102	6	1,798	472
Automotive.....	125	95,703	13,043	77	56,106	58.63	7,026	6	3,051	825	17	11,253	1,424
Chemicals, drugs, and allied products.....	199	82,570	10,225	111	32,710	39.61	4,137	13	1,372	310	22	20,895	2,175
Dry goods and apparel.....	700	280,205	27,447	605	192,695	68.73	19,601	15	17,819	2,042	36	22,624	1,884
Electrical goods.....	186	109,122	13,734	77	25,482	23.35	3,976	5	1,094	186	32	17,633	3,374
Farm products (not elsewhere specified).....	363	418,908	15,232	322	275,469	65.76	12,993	12	15,721	386	14	28,690	454
Farm supplies (except machinery and equipment).....	38	40,900	2,394	26	31,410	76.80	1,358	2	(x)	(x)	3	1,278	123
Food products (not elsewhere specified).....	1,083	550,217	57,541	801	323,932	58.87	38,838	11	3,092	276	28	16,803	1,423
Forest products (except lumber).....	33	10,216	1,077	27	7,449	72.92	688	1	(x)	(x)	2	(x)	(x)
Furniture and house furnishings.....	133	35,360	6,751	94	21,059	59.56	4,687	4	601	112	14	3,944	670
General merchandise.....	5	2,027	139	3	203	10.01	67				1	(x)	(x)
Groceries and food specialties.....	485	375,121	31,724	343	182,978	48.78	13,247	13	11,880	1,901	23	14,980	1,097
Hardware.....	67	20,373	4,679	51	15,130	74.26	3,402	3	1,974	441	5	348	60
Iron and steel scrap and other waste materials.....	237	25,522	3,194	231	21,135	82.81	2,496	3	1,053	342			
Jewelry and optical goods.....	132	18,860	3,849	115	16,084	85.28	2,852	2	(x)	(x)			
Leather and leather goods (except gloves and shoes).....	269	181,769	12,632	231	107,286	59.02	8,515	11	34,800	1,421	12	22,616	2,021
Lumber and building materials (other than metal).....	219	87,687	12,265	169	65,989	75.26	8,848	3	3,302	504	19	10,832	1,594
Machinery, equipment, and supplies (except electrical).....	511	90,217	18,353	308	38,146	42.28	8,628	12	3,321	813	42	10,520	2,205
Metals and minerals (except petroleum and scrap).....	133	147,719	7,135	65	41,538	28.12	3,075	2	(x)	(x)	17	18,065	824
Paper and paper products.....	230	71,218	9,329	170	34,650	48.66	5,726	8	2,378	180	26	10,027	1,533
Petroleum and petroleum products.....	243	128,508	19,033	32	13,393	10.42	1,055				7	2,000	433
Plumbing and heating equipment and supplies.....	164	48,235	8,633	102	12,690	26.11	4,584	3	141	35	22	7,724	1,688
Tobacco and tobacco products (except leaf).....	77	54,998	2,350	53	18,642	33.71	934	1	(x)	(x)	8	4,802	153
All other.....	370	169,383	15,651	284	88,244	52.10	7,155	8	5,355	247	34	38,980	1,007

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Amusement and sporting goods.....	6	1,077	192	16	13,174	1,652						
Automotive.....	15	12,100	1,868	8	7,633	1,255	2	(x)	(x)			
Chemicals, drugs, and allied products.....	43	22,448	2,573	10	5,145	1,030						
Dry goods and apparel.....	42	46,264	3,186	2	(x)	(x)						
Electrical goods.....	46	14,155	2,837	24	50,513	3,347				2	275	14
Farm products (not elsewhere specified).....	14	97,483	1,387				1	(x)	(x)			
Farm supplies (except machinery and equipment).....	4	2,941	472							3	4,426	370
Food products (not elsewhere specified).....	32	20,051	2,146	45	50,721	8,040	73	113,471	6,604	3	1,547	145
Forest products (except lumber).....	1	(x)	(x)	2	(x)	(x)				3		
Furniture and house furnishings.....	16	7,970	1,048	5	1,886	255						
General merchandise.....	1	(x)	(x)									
Groceries and food specialties.....	27	55,763	4,982	23	88,853	5,601	55	20,025	4,212	1	42	44
Hardware.....	8	2,921	670									
Iron and steel scrap and other waste materials.....	3	3,334	356									
Jewelry and optical goods.....	3	522	49				11	1,170	447	1	591	289
Leather and leather goods (except gloves and shoes).....	5	16,998	672									
Lumber and building materials (other than metal).....	25	4,475	481	3	3,029	538						
Machinery, equipment, and supplies (except electrical).....	122	34,253	5,732	23	2,861	796	4	1,116	184			
Metals and minerals (except petroleum and scrap).....	45	83,776	2,924	4	3,588	202						
Paper and paper products.....	23	14,011	1,551	2	(x)	(x)				1	534	36
Petroleum and petroleum products.....	10	4,406	1,376	53	40,233	4,400	139	68,170	11,618			
Plumbing and heating equipment and supplies.....	29	19,091	1,273	5	6,273	638	3	2,411	515	2	306	55
Tobacco and tobacco products (except leaf).....	5	11,888	823				5	14,303	104			
All other.....	29	19,611	3,721	13	16,181	2,256	1	(x)	(x)	1	348	73

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount has been withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES <sup>1</sup> (proprietors not included)			SALESMEN <sup>2</sup>		EXECUTIVES <sup>3</sup>		ALL OTHER EMPLOYEES		TOTAL NUMBER EMPLOYEES ON SPECIFIED DATES				
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
<b>Total</b> .....	<b>6,000</b>	<b>2,848</b>	<b>72,928</b>	<b>57,962</b>	<b>14,067</b>	<b>\$146,867,895</b>	<b>18,636</b>	<b>\$49,730,042</b>	<b>3,355</b>	<b>\$19,965,163</b>	<b>50,938</b>	<b>\$78,262,090</b>	<b>71,177</b>	<b>72,166</b>	<b>72,249</b>	<b>71,348</b>
Amusement and sporting goods.....	74	30	1,127	729	398	2,022,637	310	772,417	31	223,746	780	1,026,374	1,068	1,091	1,072	1,084
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	40	28	628	463	165	1,034,970	227	437,646	21	111,755	380	485,569	578	608	587	592
Cameras and motion-picture equipment and supplies.....	28	2	499	266	233	987,567	83	334,771	10	111,991	406	540,805	490	483	485	492
Automotive.....	125	38	2,907	2,469	628	6,276,325	407	1,161,687	60	261,001	2,521	4,852,707	3,369	3,412	3,340	3,109
Automobiles and other motor vehicles.....	24	2	1,349	1,106	183	2,977,970	18	59,312	—	—	1,331	2,018,058	1,608	1,601	1,608	1,503
Automobile equipment.....	64	26	960	732	218	1,665,994	175	422,769	40	118,284	735	1,114,941	990	1,028	983	935
Automobile parts (new and used).....	18	9	193	120	73	353,526	17	60,552	12	48,831	104	244,143	160	102	129	131
Tires and tubes.....	20	1	565	451	114	1,288,835	197	619,024	17	94,846	351	574,965	542	561	560	540
Chemicals, drugs, and allied products.....	199	64	2,405	1,816	589	5,232,076	775	2,342,122	164	995,813	1,406	1,894,141	2,343	2,384	2,380	2,303
Chemicals.....	88	27	720	670	144	1,988,595	253	948,205	51	334,871	416	705,619	705	705	703	701
Drugs and drug sundries (general line).....	18	4	744	550	188	1,252,625	170	471,603	37	253,230	537	527,732	732	735	787	724
Drugs and drug sundries (specialty).....	31	21	182	100	76	338,266	65	151,342	13	73,620	104	113,804	173	176	173	173
Paints, varnishes, lacquers, and enamels.....	53	10	654	536	118	1,445,199	246	607,425	53	201,022	355	480,752	622	633	618	613
Toilet articles and preparations.....	9	2	105	42	63	207,391	41	103,487	10	43,070	54	60,834	81	85	99	92
Dry goods and apparel.....	700	376	7,345	5,135	2,210	14,255,490	2,275	6,770,045	365	2,131,328	4,705	6,354,117	6,943	6,776	7,081	7,047
Clothing and furnishings (other than millinery and footwear).....	312	163	2,860	1,965	895	5,350,189	840	2,256,298	147	733,161	1,878	2,369,730	2,640	2,568	2,757	2,756
Dry goods (general line).....	51	24	495	280	215	956,655	100	325,877	24	140,752	371	490,026	453	439	438	488
Dry goods (specialty, other than specified).....	10	12	172	120	52	277,705	60	109,349	4	41,048	108	143,308	154	153	155	164
Millinery and millinery supplies.....	15	8	221	106	115	277,813	47	100,809	3	18,820	171	168,124	240	182	225	184
Notions.....	38	25	200	190	70	480,750	90	238,050	15	67,360	149	184,334	257	258	263	260
Piece goods.....	125	80	1,118	748	370	2,758,745	320	944,420	60	549,343	720	1,259,982	1,009	1,050	1,009	1,051
Shoes and other footwear.....	149	67	2,210	1,729	493	4,040,633	808	1,711,176	103	580,844	1,313	1,748,613	2,130	2,126	2,174	2,154
Electrical.....	180	40	3,891	2,978	913	6,095,032	1,327	2,918,990	139	726,974	2,425	3,340,099	3,510	3,464	3,521	3,440
Electrical goods (including appliances).....	99	24	2,422	1,852	570	4,479,705	772	1,948,543	81	428,391	1,609	2,372,771	2,828	2,411	2,418	2,225
Electrical equipment and supplies.....	50	20	408	336	67	781,196	116	336,444	17	81,347	270	363,404	374	325	349	342
Radio and radio equipment.....	29	5	723	488	235	662,324	280	469,201	80	169,423	413	323,700	538	452	610	652
Refrigerators (electric).....	8	—	343	302	41	501,800	159	164,772	11	47,813	173	289,224	277	270	244	230
Farm products (not elsewhere specified).....	363	200	2,386	1,961	425	6,034,601	408	1,600,920	162	1,304,966	1,816	3,033,399	2,205	2,309	2,259	2,197
Cotton.....	55	48	353	270	83	1,238,844	99	600,038	30	345,489	218	384,317	348	348	349	348
Flowers and nursery stock.....	40	20	250	220	30	386,973	44	108,161	4	26,510	202	249,302	254	229	214	225
Grain.....	13	13	14	7	7	26,002	2	4,800	4	10,200	8	10,942	14	13	13	13
Hides, skins, and furs.....	58	37	208	137	71	389,210	44	132,870	11	61,938	153	194,402	200	201	204	203
Horses and mules.....	21	(x)	(x)	(x)	(x)	(x)	1	2,500	2	11,920	13	10,255	16	16	10	10
Livestock (other than horses and mules).....	6	2	37	32	5	153,831	15	20,532	7	97,875	15	35,424	20	32	34	124
Tobacco (leaf).....	160	120	1,464	1,246	220	3,710,944	196	780,303	98	338,034	1,172	2,092,607	1,303	1,428	1,387	1,226
Wool and mohair.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	38	17	500	404	96	1,141,695	121	327,402	37	191,294	402	622,809	563	561	565	562
Farm supplies (other than machinery and equipment).....	3	—	30	25	5	63,435	6	11,580	1	5,000	23	46,849	32	31	31	31
Farm supplies (except feed and fertilizer).....	31	17	428	355	73	886,305	78	241,297	21	135,798	329	509,305	420	428	432	430
Feed.....	4	—	102	84	18	191,765	37	74,519	15	50,601	50	66,745	102	102	102	101
Fertilizer and fertilizer materials.....	1,083	500	13,442	11,063	1,489	25,608,121	3,507	8,426,057	586	2,700,878	9,259	14,481,186	13,630	13,981	13,861	13,651
Food products (not elsewhere specified).....	131	92	531	463	78	1,128,450	217	465,527	43	221,787	271	441,142	517	552	529	531
Confectionery and soft drinks.....	110	54	3,534	2,558	54	6,068,631	1,224	2,791,243	75	319,209	2,235	3,558,179	3,331	3,639	3,449	3,364
Dairy products.....	58	33	612	388	73	1,002,935	158	412,230	41	187,878	223	402,827	452	464	452	439
Poultry and poultry products.....	41	22	450	215	231	4,504,018	239	409,632	113	660,719	1,994	3,433,687	2,942	2,845	3,001	2,987
Dairy and poultry products.....	124	53	2,846	2,116	231	4,504,018	239	409,632	113	660,719	1,994	3,433,687	2,942	2,845	3,001	2,987
Fish and sea foods.....	362	106	2,399	2,046	353	4,303,633	600	1,754,430	109	469,692	1,690	2,079,461	2,211	2,301	2,293	2,249
Fruits and vegetables (fresh).....	257	80	3,801	3,508	353	7,360,759	1,097	2,445,078	178	701,003	2,580	4,214,078	3,831	3,871	3,818	3,783
Meats and meat products.....	33	23	204	257	37	678,330	29	100,522	16	00,162	249	387,646	280	287	279	289
Forest products (except lumber).....	11	11	52	47	5	95,202	2	7,081	3	10,388	47	77,733	49	51	52	51
Boxes, shooks, and cooperage.....	4	3	19	14	5	49,478	3	19,010	1	12,932	15	17,530	19	17	19	19
Logs, railroad ties, piles, etc.....	18	9	223	196	27	433,650	24	74,431	12	66,842	187	292,377	212	219	208	219
Other forest products.....	133	59	1,804	1,303	561	3,363,221	511	1,320,520	80	447,725	1,273	1,594,076	1,711	1,762	1,827	1,862
Furniture and house furnishings.....	47	21	568	464	104	1,065,535	109	447,081	13	70,576	386	547,878	507	515	538	541
Furniture.....	76	34	1,189	731	408	2,030,073	297	811,233	67	331,096	785	887,744	1,069	1,088	1,144	1,154
House furnishings.....	10	4	157	108	49	267,613	45	62,206	10	46,063	102	159,354	135	158	145	157
Musical instruments and sheet music.....	5	2	40	32	8	87,478	14	42,059	4	7,604	22	36,955	40	39	37	37
General merchandise.....	456	194	7,325	5,842	1,483	13,916,068	2,524	5,665,618	318	1,823,836	4,483	6,426,614	7,180	7,326	7,383	7,275
Groceries and food specialties.....	197	79	3,388	2,658	730	8,019,129	804	1,990,360	145	725,716	2,430	3,203,063	3,848	3,373	3,478	3,451
Groceries (general line).....	288	115	3,937	3,184	753	7,996,939	1,720	3,075,258	172	1,098,120	2,044	3,223,561	3,841	3,653	3,905	3,824
Food and grocery specialties.....	67	24	1,154	847	307	2,887,227	399	951,719	72	465,024	650	909,884	1,146	1,152	1,136	1,135
Hardware.....	12	10	912	642	270	1,913,320	294	731,105	56	404,259	562	782,053	915	915	890	899
Hardware (general line).....	25	8	242	205	37	468,907	102	220,611	16	61,305	124	186,931	231	237	246	236
Hardware (specialty).....	237	221	1,105	920	185	1,561,811	35	102,307								

CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

Table with columns: KIND OF BUSINESS, Number of establishments, Number of proprietors and firm members, TOTAL PAID EMPLOYEES (proprietors not included), SALEMEN, EXECUTIVES, ALL OTHER EMPLOYEES, TOTAL NUMBER EMPLOYEES ON SPECIFIED DATES (Apr. 15, July 15, Oct. 15, Dec. 15).

THE STATE—Continued

BOSTON

Detailed table for BOSTON with columns: Business category, and columns for Number of establishments, Number of proprietors and firm members, Total Paid Employees (Total, Male, Female), Salaries and wages, Salesmen (Number, Salaries), Executives (Number, Salaries), All Other Employees (Number, Salaries), and Total Number Employees on specified dates (Apr. 15, July 15, Oct. 15, Dec. 15).

See footnotes at end of table.



# WHOLESALE DISTRIBUTION—MASSACHUSETTS: 1929

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TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued  
*[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]*

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	TOTAL PAID EMPLOYEES <sup>1</sup> (proprietors not included)				SALESMEN <sup>2</sup>		EXECUTIVES <sup>3</sup>		ALL OTHER EMPLOYEES		TOTAL NUMBER EMPLOYEES ON SPECIFIED DATES				
		Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 16	Oct. 15	Dec. 15	
		Total	Male	Female												
<b>BOSTON—Continued</b>																
Farm supplies (except machinery and equipment)	22	12	260	198	62	\$646,170	100	\$265,534	32	\$174,461	128	\$206,175	260	260	259	258
Food products, (not elsewhere specified)	547	197	7,891	7,024	867	16,036,354	1,073	5,034,876	354	1,932,046	5,504	9,069,432	8,334	8,344	8,431	8,389
Confectionery and soft drinks	23	20	143	125	18	872,789	81	192,520	13	116,035	49	64,234	142	146	141	138
Dairy products	29	12	1,433	1,380	103	2,873,918	402	1,010,452	20	132,712	1,001	1,721,754	1,436	1,493	1,444	1,405
Poultry and poultry products	32	15	236	195	41	534,115	60	145,007	27	130,990	149	248,058	231	238	238	238
Dairy and poultry products	81	16	333	314	69	864,451	123	330,304	38	177,978	222	356,079	377	381	378	367
Fish and sea foods	80	12	2,006	1,895	201	4,149,240	232	402,432	102	618,729	1,762	3,128,029	2,717	2,632	2,773	2,768
Fruits and vegetables (fresh)	223	80	1,556	1,320	236	3,086,951	435	1,439,489	79	393,427	1,051	1,284,035	1,461	1,460	1,499	1,500
Meats and meat products	129	42	1,994	1,795	199	4,154,890	580	1,504,472	84	383,175	1,330	2,267,243	1,970	1,988	1,958	1,973
Forest products (except lumber)	13	3	133	112	21	346,867	23	93,691	11	73,920	99	179,256	128	132	131	130
Boxes, shooks, and cooperage	3	1	16	14	2	30,524	1	5,581	3	10,388	12	14,555	13	15	16	15
Legs, railroad ties, piles, etc.	1		(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other forest products	9		(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	112	46	1,702	1,171	531	3,128,517	459	1,138,339	76	435,115	1,187	1,550,093	1,574	1,627	1,601	1,714
Furniture	35	14	470	385	85	925,671	130	389,820	19	70,870	327	465,275	434	442	404	466
House furnishings	68	29	1,096	698	398	1,900,418	287	992,157	55	325,760	784	951,505	1,026	1,047	1,102	1,112
Musical instruments and sheet music	0	3	136	88	48	228,428	42	59,362	8	38,783	86	133,283	114	138	125	136
General merchandise	2		18	13	5	46,404	10	33,599			8	13,041	18	17	15	15
Groceries and food specialties	234	88	3,850	2,950	900	8,013,675	1,367	3,414,418	193	1,263,589	2,290	3,335,668	3,792	3,800	3,825	3,864
Groceries (general line)	75	15	1,710	1,311	399	3,047,704	399	1,090,169	75	440,313	1,236	1,641,222	1,696	1,699	1,700	1,782
Food and grocery specialties	159	73	2,140	1,639	501	4,965,971	968	2,348,249	118	823,270	1,054	1,794,446	2,096	2,101	2,116	2,082
Hardware	41	21	577	373	204	1,323,907	182	548,337	30	205,745	365	509,885	560	570	576	577
Hardware (general line)	24	14	449	270	173	1,055,494	133	416,133	26	256,684	290	382,777	448	448	447	440
Hardware (specialty)	17	7	128	97	31	268,473	49	132,204	4	9,161	75	127,108	118	122	129	128
Iron and steel scrap and other waste materials	4	15	370	279	97	570,146	17	54,631	20	129,070	339	386,445	383	393	369	362
Iron and steel scrap	2	1	69	60	9	142,880	7	23,800	6	38,420	53	80,660	66	66	66	66
Junk and scrap	16	14	105	79	26	146,104	3	10,030	8	41,250	94	94,864	115	125	100	95
Waste rubber, rags, and paper	4		205	140	65	281,072	7	20,751	6	49,400	192	210,921	202	202	203	201
Jewelry and optical goods	121	89	1,002	680	316	1,860,180	211	501,309	44	289,455	747	979,425	932	949	950	971
Jewelry	102	81	622	428	194	1,220,059	144	427,761	27	186,432	451	605,876	557	567	569	591
Optical goods	19	8	380	258	122	640,130	67	163,538	17	103,023	296	373,549	375	382	381	380
Leather and leather goods (except gloves and shoes)	202	101	1,855	1,464	391	4,694,004	466	1,622,721	47	1,127,196	1,342	1,944,687	1,837	1,843	1,850	1,850
Leather and leather goods (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	144	59	1,452	1,135	287	3,761,756	358	1,273,619	17	898,701	1,077	1,589,436	1,423	1,431	1,442	1,443
Luggage and leather goods	7	5	41	33	8	74,006	26	52,710			16	21,296	41	39	43	51
Saddlery and harness	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock	46	28	346	264	92	821,265	77	275,064	30	228,405	239	317,700	357	357	358	340
Lumber and building materials (other than metal)	122	41	1,771	1,462	309	4,337,709	497	1,526,745	101	828,122	1,173	1,982,842	1,693	1,693	1,600	1,668
Construction and building materials (other than metal or wood)	70	20	935	804	131	2,374,823	311	950,915	38	280,479	586	1,143,429	920	939	934	928
Lumber and millwork	52	21	836	668	178	1,962,886	186	675,830	63	547,643	587	830,413	773	764	756	740
Machinery, equipment and supplies (except electrical)	358	126	3,760	3,011	749	8,004,307	1,021	3,106,971	154	784,081	2,585	4,053,255	3,603	3,622	3,504	3,602
Commercial equipment and supplies	64	27	892	760	123	1,002,925	280	618,903	24	139,705	538	904,317	803	834	800	864
Construction equipment and supplies	13	3	131	107	24	411,095	42	198,670	11	55,742	78	156,654	127	126	128	129
Farm machinery and equipment	3		147	127	20	304,335	41	108,458	3	20,084	103	175,796	147	154	146	142
Manufacturing, mining, and drilling machinery, equipment and supplies	186	58	1,519	1,197	322	3,478,782	417	1,602,746	80	411,050	1,022	1,564,086	1,403	1,467	1,452	1,482
Professional equipment and supplies	35	12	513	304	116	953,307	94	260,165	21	70,943	398	622,190	497	495	497	507
Service equipment and supplies	42	19	457	335	122	939,314	123	403,873	12	64,657	322	500,784	466	447	449	450
Transportation equipment and supplies	15	7	101	82	19	224,675	24	74,156	3	21,900	74	128,519	100	99	92	88
Metals and minerals (except petroleum and scrap)	102	29	1,131	901	230	3,129,504	313	1,284,455	52	491,985	766	1,353,124	1,096	1,120	1,142	1,130
Coal	27	8	428	359	69	1,137,421	70	326,252	21	274,541	337	536,628	410	418	431	435
Iron and steel (except scrap)	51	14	427	336	91	1,274,104	149	626,508	15	121,083	293	526,573	413	423	426	422
Metals and metal work (other than iron and steel)	24	7	276	206	70	717,079	94	331,695	16	96,361	166	289,923	264	279	285	273
Paper and paper products	143	68	1,637	1,230	407	4,018,147	625	1,812,259	92	718,276	920	1,487,612	1,620	1,617	1,617	1,610
Paper and paper products (general line)	63	21	904	662	242	2,331,803	364	923,704	87	494,462	483	913,637	904	901	906	904
Paper and paper products (specialty, other than specified)	41	20	361	303	58	793,203	135	389,173	21	135,709	205	268,321	351	350	346	350
Stationery and stationery supplies	26	16	243	173	70	630,039	90	400,576	8	53,205	145	176,158	233	240	243	239
Wall paper	13	11	129	92	37	254,125	30	80,806	6	34,800	87	129,490	132	126	122	120
Petroleum and petroleum products	33	6	1,934	1,346	588	3,878,794	201	829,287	69	459,095	1,664	2,590,412	1,900	2,096	1,913	1,915
Plumbing and heating equipment and supplies	101	32	1,633	1,325	308	3,383,727	400	1,287,792	72	442,147	1,101	1,653,788	1,569	1,575	1,606	1,574
Plumbing equipment and supplies	37	12	1,231	985	246	2,468,514	312	893,230	60	372,765	850	1,202,519	1,402	1,406	1,420	1,398
Heating equipment and supplies	64	20	402	340	62	915,213	139	394,562	12	69,382	251	451,269	167	169	186	176
Tobacco and tobacco products (except leaf)	22	13	428	363	65	818,238	169	375,809	16	112,764	244	330,070	428	423	419	418
All other	204	89	2,412	1,570	842	5,714,010	544	1,660,278	122	1,032,037	1,746	3,015,645	2,368	2,346	2,399	2,370
Books, periodicals, and newspapers	21	13	890	570	320	1,750,245	144	266,380	20	162,969	726	1,336,896	890	903	899	857
Oils and greases (animal and vegetable)	7	3	28	23	5	66,186	11	33,699	6	18,700	11	13,787	24	24	24	24
Rubber goods (general line)	3		128	91	37	394,896	53	150,295	9	52,169	66	192,431	128	126	127	128
Textiles and textile materials (other than dry goods)	142	56	1,199	770	429	3,228,500	287	1,136,731	79	775,098	833					



CENSUS OF DISTRIBUTION

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS<sup>1</sup> ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$25,000			\$25,000 TO \$40,999			\$50,000 TO \$99,999			\$100,000 TO \$199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
<b>THE STATE</b>															
Total.....	3,967	\$1,508,398	\$174,722	763	\$8,448	\$2,322	468	\$17,067	\$3,749	671	\$48,462	\$10,224	705	\$102,051	\$18,267
Amusement and sporting goods.....	49	7,073	1,713	10	98	52	13	479	167	12	840	182	5	601	204
Automotive.....	97	73,491	8,802	18	166	66	11	400	143	19	1,477	357	15	2,100	538
Chemicals, drugs, and allied products.....	110	34,383	5,451	20	215	63	14	480	180	15	1,114	324	23	3,037	763
Dry goods and apparel.....	491	129,483	17,593	67	826	182	52	1,914	274	97	7,164	1,120	107	15,341	2,162
Electrical.....	103	40,178	7,110	7	66	18	16	586	98	24	1,051	382	25	3,350	1,007
Farm products (not elsewhere specified).....	228	277,085	12,654	40	441	171	19	719	145	27	1,900	475	24	3,325	410
Farm supplies (except machinery and equipment).....	20	35,400	2,173				2	(x)	(x)	1	(x)	(x)	5	751	68
Food products (not elsewhere specified).....	832	296,226	38,125	127	1,582	284	87	3,105	573	123	8,965	1,572	101	23,609	3,503
Forest products (except lumber).....	28	8,029	909	10	148	47	2	(x)	(x)	6	430	92	4	599	84
Furniture and house furnishings.....	79	22,369	5,060	9	150	57	11	380	118	13	1,169	289	17	2,649	618
General merchandise.....	4	2,014	187							1	(x)	(x)	2	(x)	(x)
Groceries and food specialties.....	277	143,448	13,464	30	397	124	26	950	206	49	8,632	623	53	7,789	1,231
Hardware.....	43	14,815	3,661	5	84	38	3	112	45	8	541	130	12	1,809	480
Iron and steel scrap and other waste materials.....	233	20,094	2,806	164	1,051	269	16	595	97	20	1,340	315	8	1,215	141
Jewelry and optical goods.....	109	16,107	2,948	26	380	91	21	788	145	21	1,407	280	10	2,908	677
Leather and leather goods (except gloves and shoes).....	176	64,779	5,586	35	463	99	29	1,076	142	26	1,797	265	27	4,007	545
Lumber and building materials (other than metal).....	148	61,233	8,700	18	208	106	13	497	161	25	1,738	549	25	3,517	968
Machinery, equipment, and supplies (except electrical).....	258	32,616	8,469	58	676	217	49	1,730	532	54	3,887	1,057	48	6,549	1,561
Metals and minerals (except petroleum and scrap).....	63	51,343	3,465	9	105	31	6	249	68	8	571	84	10	1,477	209
Paper and paper products.....	160	38,918	7,552	41	546	110	13	464	83	36	2,689	788	36	5,294	1,104
Petroleum and petroleum products.....	32	15,420	1,766	7	85	19	2	(x)	(x)	5	360	107	9	1,061	188
Plumbing and heating equipment and supplies.....	90	25,408	5,449	7	77	30	7	252	76	13	1,017	220	13	2,810	628
Tobacco and tobacco products (except leaf).....	59	36,450	1,842	6	49	12	3	97	6	5	359	28	9	1,447	57
All other.....	263	57,034	9,101	52	641	230	53	1,932	451	60	4,284	923	42	5,946	928

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$1,000,000			OVER \$1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
<b>THE STATE</b>															
Total.....	379	\$92,220	\$14,023	200	\$68,877	\$10,307	149	\$66,291	\$10,189	360	\$253,688	\$36,095	272	\$651,293	\$70,525
Amusement and sporting goods.....	2	(x)	(x)	1	(x)	(x)	2	(x)	(x)	4	3,187	556			
Automotive.....	6	1,334	263	5	1,759	715	1	(x)	(x)	10	7,551	1,544	13	55,216	6,106
Chemicals, drugs, and allied products.....	9	2,169	699	2	(x)	(x)	8	3,603	435	10	7,764	1,470	9	15,289	1,301
Dry goods and apparel.....	59	13,603	1,819	24	8,057	1,059	16	7,065	1,018	50	34,252	4,008	22	41,262	5,892
Electrical.....	5	1,295	306	2	(x)	(x)	6	2,043	474	7	5,048	646	11	24,332	3,551
Farm products (not elsewhere specified).....	19	4,674	348	11	3,752	329	8	3,517	249	26	19,115	1,165	54	239,642	9,362
Farm supplies (except machinery and equipment).....	5	1,297	134	5	1,733	199	2	(x)	(x)	3	2,898	214	6	27,820	1,453
Food products (not elsewhere specified).....	105	25,555	3,226	54	18,715	2,193	30	13,239	1,453	92	64,407	8,442	53	137,049	16,883
Forest products (except lumber).....	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)
Furniture and house furnishings.....	4	983	377	4	1,453	240	4	1,719	383	10	7,074	1,499	4	6,197	1,579
General merchandise.....													1	(x)	(x)
Groceries and food specialties.....	35	8,438	983	19	6,533	838	14	6,097	680	33	22,767	3,293	13	61,765	5,486
Hardware.....	2	(x)	(x)	4	1,420	450	1	(x)	(x)	5	3,854	885	3	6,074	1,149
Iron and steel scrap and other waste materials.....	7	1,754	260	5	1,642	342	4	1,738	401	6	4,019	416	3	6,739	635
Jewelry and optical goods.....	9	2,042	285				7	3,062	482	4	2,623	571	2	(x)	(x)
Leather and leather goods (except gloves and shoes).....	17	4,277	482	6	2,054	192	6	2,691	202	15	9,931	1,152	15	38,483	2,447
Lumber and building materials (other than metal).....	17	4,137	701	12	4,265	553	8	3,617	825	15	11,450	1,561	15	31,804	3,306
Machinery, equipment, and supplies (except electrical).....	20	5,066	1,389	9	2,910	725	5	2,273	723	15	9,525	2,265			
Metals and minerals (except petroleum and scrap).....	5	1,276	190	6	2,154	308	1	(x)	(x)	8	6,711	743	8	38,360	1,712
Paper and paper products.....	10	2,320	500	6	2,071	402	7	3,248	605	10	5,604	894	9	16,782	2,910
Petroleum and petroleum products.....	3	665	140	1	(x)	(x)	2	(x)	(x)				3	11,920	1,174
Plumbing and heating equipment and supplies.....	16	3,959	800	10	3,421	667	8	3,523	739	8	5,904	1,435	3	4,445	854
Tobacco and tobacco products (except leaf).....	12	2,932	94	4	1,350	48	4	1,797	59	11	6,973	451	6	21,415	1,687
All other.....	14	3,275	624	9	3,041	455	4	1,803	292	17	12,155	1,609	12	23,957	3,569

<sup>1</sup> For the purposes of this tabulation the term "wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$25,000			\$25,000 TO \$49,999			\$50,000 TO \$99,999			\$100,000 TO \$199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
<b>BOSTON</b>															
Total.....	2,186	\$1,202,080	\$126,710	228	\$3,031	\$850	222	\$8,226	\$1,819	368	\$26,576	\$5,480	404	\$69,918	\$10,475
Amusement and sporting goods.....	36	9,540	1,584	6	64	44	10	371	113	6	454	107	5	691	204
Automotive.....	30	58,966	5,958	1	(x)	(x)	3	93	46	9	732	219	5	582	180
Chemicals, drugs, and allied products.....	64	21,897	3,577	7	87	28	7	232	83	10	737	224	13	1,094	472
Dry goods and apparel.....	403	120,917	16,300	38	503	134	42	1,510	210	80	5,924	977	88	12,642	1,793
Electrical.....	52	31,630	5,068	2	(x)	(x)	4	156	30	11	796	106	14	2,162	671
Farm products (not elsewhere specified).....	161	261,266	11,681	8	91	44	12	472	82	18	1,328	325	18	2,402	289
Farm supplies (except machinery and equipment).....	13	19,992	1,109				1	(x)	(x)	1	(x)	(x)	3	450	37
Food products (not elsewhere specified).....	419	231,433	27,457	21	298	58	26	983	181	54	3,921	643	73	11,138	1,399
Forest products (except lumber).....	0	6,087	494				2	(x)	(x)	3	(x)	(x)	3	454	44
Furniture and house furnishings.....	66	20,760	4,641	7	120	43	10	348	107	12	893	226	13	2,010	406
General merchandise.....	2	(x)	(x)										1	(x)	(x)
Groceries and food specialties.....	122	107,876	7,460	10	147	41	13	473	138	17	1,272	203	27	3,865	640
Hardware.....	22	9,182	1,895	4	74	17	2	(x)	(x)	2	(x)	(x)	8	1,208	300
Iron and steel scrap and other waste materials.....	22	5,662	847	11	103	24	2	(x)	(x)				1	(x)	(x)
Jewelry and optical goods.....	106	15,864	2,900	25	361	90	21	788	145	20	1,311	271	18	2,781	644
Leather and leather goods (except gloves and shoes).....	125	58,752	5,039	23	310	73	13	520	72	19	1,371	200	20	2,044	401
Lumber and building materials (other than metal).....	65	39,844	4,023	3	38	10	4	104	30	9	643	147	8	1,173	240
Machinery, equipment, and supplies (except electrical).....	153	22,417	5,540	25	298	106	25	888	303	35	2,459	648	32	4,367	1,111
Metals and minerals (except petroleum and scrap).....	40	46,296	2,503	4	40	13	2	78	24	5	382	62	6	865	194
Paper and paper products.....	88	28,590	5,397	20	267	49	7	242	37	18	1,328	421	15	2,240	416
Petroleum and petroleum products.....	12	11,819	1,142	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	3	335	61
Plumbing and heating equipment and supplies.....	44	15,858	3,590	4	48	19	2	(x)	(x)	5	382	97	8	1,253	330
Tobacco and tobacco products (except leaf).....	14	18,612	1,028												
All other.....	112	39,341	6,193	7	102	32	15	637	122	31	2,131	400	22	3,260	540

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$1,000,000			OVER \$1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses

**BOSTON**

Total.....	246	\$59,940	\$9,580	198	\$43,205	\$5,862	99	\$42,316	\$6,280	270	\$188,979	\$25,727	228	\$770,839	\$61,648
Amusement and sporting goods.....	2	(x)	(x)	1	(x)	(x)	2	(x)	(x)	4	3,188	554			
Automotive.....	1	(x)	(x)	3	1,035	307				0	4,303	994	8	51,930	4,147
Chemicals, drugs, and allied products.....	8	1,953	581	2	(x)	(x)	7	3,171	320	4	2,873	703	6	10,438	940
Dry goods and apparel.....	48	11,095	1,474	21	6,993	940	15	6,629	975	49	33,750	3,995	22	41,262	5,802
Electrical.....	3	770	170	1	(x)	(x)	4	1,780	351	2	(x)	(x)	11	24,332	3,064
Farm products (not elsewhere specified).....	18	4,398	337	9	3,060	303	7	3,078	243	23	10,860	808	48	229,487	9,250
Farm supplies (except machinery and equipment).....	1	(x)	(x)	3	1,030	118				1	(x)	(x)	3	17,362	847
Food products (not elsewhere specified).....	71	17,143	1,988	34	11,831	1,000	10	8,321	813	76	52,758	7,340	45	126,040	14,055
Forest products (except lumber).....				1	(x)	(x)				1	(x)	(x)	2	(x)	(x)
Furniture and house furnishings.....	3	736	265	4	1,468	240	3	1,310	277	10	7,674	1,499	4	6,196	1,578
General merchandise.....													1	(x)	(x)
Groceries and food specialties.....	14	3,807	344	9	3,082	475	7	3,005	315	11	7,349	925	14	85,376	4,379
Hardware.....				2	(x)	(x)				1	(x)	(x)	3	6,073	1,140
Iron and steel scrap and other waste materials.....	1	(x)	(x)				2	(x)	(x)	4	2,430	264	1	(x)	(x)
Jewelry and optical goods.....	9	2,042	285				7	3,062	482	4	2,623	571	2	(x)	(x)
Leather and leather goods (except gloves and shoes).....	12	2,983	384	4	1,327	87	5	2,220	249	15	9,931	1,152	14	37,140	2,412
Lumber and building materials (other than metal).....	11	2,743	230	7	2,481	222	2	(x)	(x)	11	8,432	1,124	10	23,246	2,375
Machinery, equipment, and supplies (except electrical).....	14	3,500	896	7	2,280	593	4	1,818	405	11	6,747	1,478			
Metals and minerals (except petroleum and scrap).....	3	786	119	4	1,399	197	1	(x)	(x)	8	5,444	477	7	36,853	1,382
Paper and paper products.....	6	1,405	399	2	(x)	(x)	5	2,290	463	7	4,962	774	8	15,206	2,716
Petroleum and petroleum products.....	2	(x)	(x)	1	(x)	(x)							2	(x)	(x)
Plumbing and heating equipment and supplies.....	8	2,091	369	4	1,404	302	4	1,639	402	6	4,618	1,177	3	4,445	854
Tobacco and tobacco products (except leaf).....	4	1,041	28	1	(x)	(x)				4	2,487	264	4	14,636	714
All other.....	7	1,622	373	6	2,030	294	2	(x)	(x)	12	8,969	1,102	10	19,769	3,232

CENSUS OF DISTRIBUTION

TABLE 12.—NUMBER OF ESTABLISHMENTS BY KIND OF BUSINESS, FOR CITIES AND TOWNS HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER								CITIES OF 50,000 TO 100,000 POPULATION							
	Boston	Cambridge	Fall River	Lowell	Lynn	New Bedford	Somerville	Springfield	Worcester	Brockton	Holyoke	Lawrence	Malden	Medford	Newton	Quincy
Total	3,653	121	130	89	119	167	31	254	240	78	74	59	44	7	7	30
Amusement and sporting goods	57	1	1	1	4	1	---	3	5	---	---	1	---	---	---	---
Automotive	82	2	---	---	---	2	---	12	9	---	---	2	4	---	---	3
Chemicals, drugs, and allied products	140	6	4	2	2	2	---	11	7	---	1	4	---	---	---	1
Dry goods and apparel	586	1	15	3	3	4	---	14	35	---	7	---	---	---	---	---
Electrical	128	4	---	2	4	2	1	16	10	---	3	1	---	---	---	3
Farm products (not elsewhere specified)	277	---	16	---	2	12	1	5	1	---	9	---	3	1	---	1
Farm supplies (except machinery and equipment)	22	---	---	---	---	1	---	2	1	---	---	1	---	---	---	---
Food products (not elsewhere specified)	547	18	31	23	18	47	6	47	46	12	13	25	6	2	---	5
Forest products (except lumber)	13	6	---	---	2	1	---	1	---	---	1	---	---	---	---	---
Furniture and house furnishings	112	---	1	---	---	---	1	8	4	---	---	---	2	---	---	---
General merchandise	2	---	---	1	---	---	---	1	---	---	---	---	---	---	---	---
Groceries and food specialties	234	13	19	18	5	20	9	34	21	10	8	12	2	1	---	5
Hardware	41	4	2	---	---	4	---	1	5	---	1	1	1	---	---	---
Iron and steel scrap and other waste materials	24	6	8	9	15	24	---	9	6	8	8	2	7	---	1	5
Jewelry and optical goods	121	---	1	---	1	1	---	1	1	1	---	---	---	---	---	---
Leather and leather goods (except gloves and shoes)	202	---	2	2	14	2	---	2	5	9	3	---	---	1	---	---
Lumber and building materials (other than metal)	122	10	6	---	6	3	3	11	11	1	7	2	2	---	4	1
Machinery, equipment, and supplies (except electrical)	358	19	6	9	9	12	4	24	18	6	5	2	3	---	---	1
Metals and minerals (except petroleum and scrap)	102	6	1	1	1	2	---	1	5	2	1	---	---	---	---	1
Paper and paper products	143	3	4	3	6	3	---	15	8	3	8	1	---	1	1	1
Petroleum and petroleum products	33	6	6	7	1	11	2	10	9	6	1	2	1	---	1	2
Plumbing and heating equipment and supplies	101	10	1	2	7	2	---	11	7	1	3	---	2	---	---	1
Tobacco and tobacco products (except leaf)	22	3	3	5	3	5	---	5	6	2	2	3	---	---	---	1
All other	204	3	3	1	10	6	2	7	28	2	5	4	2	1	---	---

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION																								
	Arlington town	Attleboro	Belmont town	Beverly	Brookline town	Chelsea	Chilcopee	Everett	Fitchburg	Framingham town	Gloucester	Haverhill	Leominster	Melrose	Methuen town	North Adams	Northampton	Peabody	Pittsfield	Revere	Salem	Taunton	Waltham	Watertown town	
Total	4	11	1	9	4	130	10	14	47	12	53	51	9	1	3	27	10	10	65	4	71	37	19	11	
Amusement and sporting goods	---	---	---	---	---	---	---	---	---	---	2	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Automotive	2	---	---	2	1	1	---	1	---	---	---	---	---	---	1	---	---	---	2	---	---	---	---	---	2
Chemicals, drugs, and allied products	---	1	---	1	3	3	---	3	---	---	1	2	---	---	1	---	---	2	1	---	5	---	---	---	---
Dry goods and apparel	---	---	---	2	4	---	---	---	---	---	---	2	---	---	---	2	---	---	1	---	---	---	3	---	---
Electrical	---	---	---	2	1	---	---	2	---	---	---	---	---	---	---	---	---	1	---	---	2	1	---	---	2
Farm products (not elsewhere specified)	---	---	---	---	---	---	---	2	2	1	1	---	---	---	1	---	---	1	1	---	2	5	3	---	---
Farm supplies (except machinery and equipment)	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Food products (not elsewhere specified)	2	2	1	---	6	3	3	9	5	24	12	---	1	---	7	3	---	14	---	---	27	9	3	1	
Forest products (except lumber)	---	---	---	---	3	1	1	---	---	---	---	---	---	---	---	---	---	1	---	---	1	---	---	---	---
Furniture and house furnishings	---	---	---	---	1	---	---	---	---	---	1	---	---	---	---	---	---	1	---	---	---	---	---	---	---
General merchandise	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Groceries and food specialties	---	1	---	2	1	1	---	8	1	3	5	1	---	---	1	4	1	---	12	---	11	3	---	---	1
Hardware	---	---	---	---	1	---	---	---	1	---	---	---	---	---	---	---	---	1	---	---	---	---	---	---	---
Iron and steel scrap and other waste materials	1	---	---	---	32	3	1	4	---	7	1	4	---	---	4	---	---	---	8	---	4	7	---	---	---
Jewelry and optical goods	---	2	---	---	---	---	---	1	---	---	---	---	---	---	---	---	---	---	1	---	---	---	---	---	---
Leather and leather goods (except gloves and shoes)	---	---	---	1	1	7	1	2	---	---	8	---	---	---	---	---	---	2	1	---	1	---	---	---	---
Lumber and building materials (other than metal)	---	---	---	---	---	---	---	1	---	1	---	1	---	---	---	1	---	---	4	---	1	1	---	---	2
Machinery, equipment, and supplies (except electrical)	---	---	---	---	1	4	---	1	---	4	8	---	---	---	1	---	---	3	3	2	3	---	1	---	1
Metals and minerals (except petroleum and scrap)	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	1	---	---	---	3	1	---	---
Paper and paper products	---	---	---	---	8	---	---	4	---	1	2	---	---	---	1	---	---	2	---	---	3	1	2	---	---
Petroleum and petroleum products	2	---	1	---	5	---	2	5	3	4	5	2	---	---	---	4	5	---	8	---	5	4	2	---	---
Plumbing and heating equipment and supplies	---	---	---	---	---	1	---	1	---	1	---	---	---	---	1	---	---	---	2	---	1	---	---	---	---
Tobacco and tobacco products (except leaf)	---	---	1	---	1	---	1	1	---	1	2	---	---	---	---	---	---	---	1	---	1	2	---	---	1
All other	2	---	1	---	52	---	1	3	---	3	1	1	---	---	---	---	---	1	---	2	---	1	---	---	---

# WHOLESALE DISTRIBUTION—MASSACHUSETTS: 1929

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**TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT<sup>1</sup>**

**COMMODITY COVERAGE**

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage <sup>2</sup>	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage <sup>2</sup>	Per cent of commodity coverage
<b>Total</b> .....	\$3,065,856	\$2,923,200	95.3	Hardware.....	\$20,373	\$20,185	99.1
Amusement and sporting goods.....	21,018	20,921	99.5	Iron and steel scrap and other waste materials.....	25,522	25,087	98.3
Automotive.....	95,703	94,432	98.7	Jewelry and optical goods.....	18,860	17,826	94.5
Chemical, drug, and allied products.....	82,570	80,219	97.2	Leather and leather goods (except gloves and shoes).....	181,769	181,001	99.6
Dry goods and apparel.....	280,205	272,198	97.1	Lumber and building materials (other than metal).....	87,687	85,641	97.7
Electrical.....	109,122	107,218	98.3	Machinery, equipment, and supplies (except electrical).....	90,217	86,215	95.6
Farm products (not elsewhere specified).....	418,908	418,504	99.9	Metals and minerals (except petroleum and scrap).....	147,719	147,252	99.7
Farm supplies (except machinery and equipment).....	40,900	36,333	88.8	Paper and paper products.....	71,218	70,013	98.6
Food products (not elsewhere specified).....	550,217	535,831	97.4	Petroleum and petroleum products.....	128,508	127,681	99.4
Forest products (except lumber).....	10,216	8,246	80.7	Plumbing and heating equipment and supplies.....	48,235	46,914	97.3
Furniture and house furnishings.....	35,360	34,971	98.9	Tobacco and tobacco products (except leaf).....	54,998	43,937	79.9
General merchandise.....	2,027	2,024	99.9	All other.....	169,383	167,043	98.6
Grocery and food specialties.....	375,121	292,608	78.0				

**COMMODITY SALES**

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
<b>Total net sales</b> .....	\$3,065,856	<b>Automotive equipment, parts, and accessories—Continued.</b>		<b>Brick, tile, and terra cotta (0.1 per cent of reported commodity sales)</b> .....	\$3,491
<i>Sales not reported by commodities</i> .....	142,606	Metals and minerals (except petroleum and scrap) trade:		Electrical trade:	
<b>Reported commodity sales (100 per cent)</b> .....	2,923,200	Manufacturers' sales branches.....	\$306	Manufacturers' sales branches.....	155
Aluminum ingots, bars, sheets, shapes, etc. (0.2 per cent of reported commodity sales).....	5,421	Petroleum and petroleum products trade:		Lumber and building materials (other than metal) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Bulk tank stations.....	1	Drop shippers.....	20
Wholesale merchants.....	4	Wholesale merchants.....	9	Manufacturers' agents.....	277
Metals and minerals (except petroleum and scrap) trade:		All other trades:		Manufacturers' sales branches.....	914
Manufacturers' sales branches.....	5,310	Manufacturers' sales branches.....	902	Selling agents.....	23
Selling agents.....	21	Wholesale merchants.....	13	Wholesale merchants.....	1,555
Wholesale merchants.....	86	Bakery products (cakes, biscuits, crackers, etc.) (0.6 per cent of reported commodity sales).....	18,134	Machinery, equipment, and supplies (except electrical) trade:	
Automobiles, trucks, and tractors, new and used (2.2 per cent of reported commodity sales).....	63,998	Food products (not elsewhere specified) trade:		Manufacturers' sales branches.....	136
Automotive trade:		Wholesale merchants.....	1	All other trades:	
District and general sales offices.....	3,252	Grocery and food specialties trade:		Manufacturers' sales branches.....	373
Manufacturers' sales branches.....	1,488	Chain-store warehouses.....	567	Wholesale merchants.....	38
Wholesale merchants.....	53,297	Export merchants.....	1	<b>Building materials not classified elsewhere (0.3 per cent of reported commodity sales)</b> .....	8,436
Electrical trade:		Manufacturers' agents.....	129	Chemical, drug, and allied products trade:	
Manufacturers' sales branches.....	5	Manufacturers' sales branches.....	14,892	Manufacturers' sales branches.....	3
Hardware trade:		Wagon distributors.....	109	Farm supplies (except machinery and equipment) trade:	
Wholesale merchants.....	3	Wholesale merchants.....	2,246	Wholesale merchants.....	26
Machinery, equipment, and supplies (except electrical) trade:		Wholesaling manufacturers.....	189	Hardware trade:	
Manufacturers' sales branches.....	699	<b>Barbers' equipment and supplies (0.1 per cent of reported commodity sales)</b> .....	1,530	Wholesale merchants.....	41
Selling agents.....	100	Machinery, equipment, and supplies (except electrical) trade:		Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	154	Manufacturers' agents.....	23	Commission merchants.....	16
Automotive equipment, parts, and accessories (1.0 per cent of reported commodity sales).....	30,079	Manufacturers' sales branches.....	65	Manufacturers' agents.....	58
Amusement and sporting goods trade:		Wholesale merchants.....	1,451	Manufacturers' sales branches.....	5,972
Chain-store warehouses.....	7	<b>Books, magazines, and newspapers (0.6 per cent of reported commodity sales)</b> .....	10,763	Selling agents.....	501
Automotive trade:		Amusement and sporting goods trade:		Wholesale merchants.....	1,700
Cash-and-carry wholesalers.....	8	Manufacturers' sales branches.....	52	Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices.....	125	Wholesale merchants.....	22	Wholesale merchants.....	35
Importers.....	77	Chemical, drug, and allied products trade:		Paper and paper products trade:	
Manufacturers' agents.....	190	Wholesale merchants.....	6	Wholesale merchants.....	43
Manufacturers' sales branches.....	14,237	Dry goods and apparel trade:		Plumbing and heating equipment and supplies trade:	
Selling agents.....	466	Manufacturers' sales branches.....	68	Manufacturers' agents.....	35
Wholesale merchants.....	12,408	Electrical trade:		<b>Building materials (ornamental metal) (0.1 per cent of reported commodity sales)</b> .....	3,096
Electrical trade:		Manufacturers' sales branches.....	938	Furniture and house furnishings trade:	
Manufacturers' agents.....	135	Grocery and food specialties trade:		Manufacturers' sales branches.....	257
Manufacturers' sales branches.....	148	Wholesale merchants.....	15	Selling agents.....	62
Wholesale merchants.....	202	Machinery, equipment, and supplies (except electrical) trade:		Hardware trade:	
Furniture and house furnishings trade:		Importers.....	29	Manufacturers' agents.....	93
Wholesale merchants.....	2	Manufacturers' sales branches.....	235	Manufacturers' sales branches.....	2
Hardware trade:		Wholesale merchants.....	17	Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches.....	42	Paper and paper products trade:		Manufacturers' agents.....	407
Wholesale merchants.....	388	Manufacturers' agents.....	485	Manufacturers' sales branches.....	340
Leather and leather goods (except gloves and shoes) trade:		Manufacturers' sales branches.....	931	Selling agents.....	76
Manufacturers' sales branches.....	1	Wholesale merchants.....	169	Wholesale merchants.....	42
Lumber and building materials (other than metal) trade:		All other trades:		Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	60	Cash-and-carry wholesalers.....	10	Manufacturers' agents.....	24
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	145	Manufacturers' sales branches.....	182
Manufacturers' sales branches.....	60	Manufacturers' sales branches.....	3,858	Wholesale merchants.....	173
Wholesale merchants.....	184	Selling agents.....	601	Metals and minerals (except petroleum and scrap) trade:	
		Wholesale merchants.....	9,182	Manufacturers' agents.....	673

<sup>1</sup> The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

<sup>2</sup> The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued		COMMODITY SALES—Continued	
[In thousands of dollars]		[In thousands of dollars]	
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
<b>Building materials—Continued.</b>		<b>Chemicals, industrial and heavy—Contd.</b>	
Metals and minerals—Continued.		Chemical, drug, and allied products trade—	
Manufacturers' sales branches.....	\$640	Continued.	
Wholesale merchants.....	101	Manufacturers' agents.....	\$3,630
Plumbing and heating equipment and supplies trade:		Manufacturers' sales branches.....	6,846
Selling agents.....	24	Selling agents.....	3,712
		Wholesale merchants.....	9,445
<b>Building stone, slate, and concrete products (less than 0.1 per cent of reported commodity sales).</b>	995	Farm products (not elsewhere specified) trade:	
Lumber and building materials (other than metal) trade:		Wholesale merchants.....	9
Manufacturers' agents.....	200	Grocery and food specialties trade:	
Manufacturers' sales branches.....	645	Manufacturers' sales branches.....	18
Wholesale merchants.....	140	Iron and steel scrap and other waste materials trade:	
Plumbing and heating equipment and supplies trade:		Commission merchants.....	135
Wholesale merchants.....	10	Lumber and building materials (other than metal) trade:	
		Wholesale merchants.....	393
<b>Cameras and photographic supplies (0.5 per cent of reported commodity sales).</b>	13,835	Machinery, equipment, and supplies (except electrical) trade:	
Amusement and sporting goods trade:		Wholesale merchants.....	428
Chain store warehouses.....	21	Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches.....	9,094	Manufacturers' sales branches.....	32
Selling agents.....	1,034	Paper and paper products trade:	
Wholesale merchants.....	3,183	Manufacturers' agents.....	8
Wholesaling manufacturers.....	29	Manufacturers' sales branches.....	64
Chemicals, drugs, and allied products trade:		All other trades:	
Manufacturers' sales branches.....	2	Manufacturers' sales branches.....	251
Grocery and food specialties trade:			
Wholesale merchants.....	1	<b>Chemicals, refined, and/or related products (0.6 per cent of reported commodity sales).</b>	16,042
Hardware trade:		Chemical, drug, and allied products trade:	
Wholesale merchants.....	9	Importers.....	117
Jewelry and optical goods trade:		Manufacturers' agents.....	153
Chain store warehouses.....	219	Manufacturers' sales branches.....	4,692
Wholesale merchants.....	1	Selling agents.....	307
Machinery, equipment, and supplies (except electrical) trade:		Warehouses (distributing).....	68
Manufacturers' sales branches.....	166	Wholesale merchants.....	5,890
Wholesale merchants.....	65	Dry goods and apparel trade:	
Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	2
Wholesale merchants.....	15	Electrical trade:	
All other trades:		Wholesale merchants.....	1
Manufacturers' sales branches.....	6	Farm products (not elsewhere specified) trade:	
		Brokers.....	96
<b>Canned goods (food products) (1.1 per cent of reported commodity sales).</b>	32,835	Wholesale merchants.....	128
Food products (not elsewhere specified) trade:		Grocery and food specialties trade:	
Brokers.....	95	Manufacturers' sales branches.....	1,902
Cash-and-carry wholesalers.....	226	Hardware trade:	
Manufacturers' agents.....	160	Wholesale merchants.....	90
Manufacturers' sales branches.....	938	Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants.....	262	Wholesale merchants.....	27
Grocery and food specialties trade:		Lumber and building materials (other than metal) trade:	
Brokers.....	7,710	Wholesale merchants.....	104
Cash-and-carry wholesalers.....	145	Machinery, equipment, and supplies (except electrical) trade:	
Chain store warehouses.....	344	Manufacturers' agents.....	20
Commission merchants.....	250	Manufacturers' sales branches.....	2,012
Export merchants.....	4	Selling agents.....	22
Importers.....	720	Wholesale merchants.....	441
Manufacturers' agents.....	2,870	Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches.....	4,462	Manufacturers' sales branches.....	74
Purchasing agents.....	426	Paper and paper products trade:	
Selling agents.....	883	Wholesale merchants.....	20
Wagon distributors.....	24	Petroleum and petroleum products trade:	
Wholesale merchants.....	12,766	Manufacturers' sales branches.....	102
		Wholesale merchants.....	210
<b>Cement, lime, and plaster (0.2 per cent of reported commodity sales).</b>	0,792	Tobacco and tobacco products (except leaf) trade:	
Chemical, drug, and allied products trade:		Wholesale merchants.....	1
Wholesale merchants.....	32	All other trades:	
Farm supplies (except machinery and equipment) trade:		Manufacturers' sales branches.....	380
Wholesale merchants.....	95	Wholesale merchants.....	74
Hardware trade:			
Wholesale merchants.....	39	<b>China, glassware, and crockery (0.2 per cent of reported commodity sales).</b>	5,431
Lumber and building materials (other than metal) trade:		Amusement and sporting goods trade:	
Commission merchants.....	159	Manufacturers' agents.....	21
Drop shippers.....	40	Wholesale merchants.....	1
Importers.....	250	Chemical, drug, and allied products trade:	
Manufacturers' agents.....	80	Wholesale merchants.....	62
Manufacturers' sales branches.....	2,837	Electrical trade:	
Wholesale merchants.....	3,107	Wholesale merchants.....	3
Machinery, equipment, and supplies (except electrical) trade:		Forest products (except lumber) trade:	
Manufacturers' sales branches.....	18	Wholesale merchants.....	5
All other trades:		Furniture and house furnishings trade:	
Wholesale merchants.....	36	Commission merchants.....	44
		Importers.....	504
<b>Chemicals, industrial and heavy (0.9 per cent of reported commodity sales).</b>	27,530	Import selling agents.....	137
Automotive trade:		Manufacturers' agents.....	570
Wholesale merchants.....	20	Manufacturers' sales branches.....	739
Chemical, drug, and allied products trade:		Selling agents.....	280
Brokers.....	2,000	Wholesale merchants.....	2,308
Commission merchants.....	12	General merchandise trade:	
Drop shippers.....	80	Wholesale merchants.....	43
Importers.....	447	Hardware trade:	
		Wholesale merchants.....	15
		<b>China, glassware, and crockery—Continued.</b>	
		Machinery, equipment, and supplies (except electrical) trade:	
		Manufacturers' agents.....	\$91
		Manufacturers' sales branches.....	86
		Wholesale merchants.....	469
		Paper and paper products trade:	
		Wholesale merchants.....	7
		All other trades:	
		Wholesale merchants.....	36
		<b>Cigars, cigarettes, and tobacco (except leaf) (1.5 per cent of reported commodity sales).</b>	45,098
		Farm products (not elsewhere specified) trade:	
		Wholesale merchants.....	3
		Food products (not elsewhere specified) trade:	
		Manufacturers' sales branches.....	12
		Wholesale merchants.....	61
		Furniture and house furnishings trade:	
		Wholesale merchants.....	10
		Grocery and food specialties trade:	
		Chain-store warehouses.....	66
		Purchasing agents.....	439
		Wagon distributors.....	1
		Wholesale merchants.....	2,000
		Tobacco and tobacco products (except leaf) trade:	
		Cash-and-carry wholesalers.....	1,081
		Chain-store warehouses.....	1,872
		Manufacturers' agents.....	50
		Manufacturers' sales branches.....	16,402
		Wholesale merchants.....	23,059
		All other trades:	
		Manufacturers' sales branches.....	40
		Wholesale merchants.....	12
		<b>Clothing and furnishings, men's and boys' (1.0 per cent of reported commodity sales).</b>	20,431
		Amusement and sporting goods trade:	
		Manufacturers' sales branches.....	454
		Wholesale merchants.....	276
		Dry goods and apparel trade:	
		Chain-store warehouses.....	220
		Manufacturers' agents.....	210
		Manufacturers' sales branches.....	7,907
		Selling agents.....	335
		Wholesale merchants.....	10,510
		Wholesaling manufacturers.....	91
		Leather and leather goods (except gloves and shoes) trade:	
		Wholesale merchants.....	20
		Tobacco and tobacco products (except leaf) trade:	
		Wholesale merchants.....	13
		All other trades:	
		Manufacturers' sales branches.....	200
		Wholesale merchants.....	25
		<b>Clothing, women's and children's (1.0 per cent of reported commodity sales).</b>	45,807
		Amusement and sporting goods trade:	
		Wholesale merchants.....	191
		Dry goods and apparel trade:	
		Cash-and-carry wholesalers.....	350
		Chain-store warehouses.....	1,113
		Commission merchants.....	715
		Manufacturers' agents.....	3,316
		Manufacturers' sales branches.....	9,325
		Selling agents.....	93
		Wholesale merchants.....	30,065
		All other trades:	
		Wholesale merchants.....	40
		<b>Coal and coke (2.0 per cent of reported commodity sales).</b>	58,504
		Farm supplies (except machinery and equipment) trade:	
		Wholesale merchants.....	99
		Metals and minerals (except petroleum and scrap) trade:	
		Commission merchants.....	378
		Drop shippers.....	3,539
		District and general sales offices.....	0,837
		Importers.....	665
		Manufacturers' agents.....	110
		Manufacturers' sales branches.....	2,340
		Selling agents.....	7,520
		Wholesale merchants.....	37,015
		All other trades:	
		Wholesale merchants.....	1
		<b>Confectionery and soft drinks (0.7 per cent of reported commodity sales).</b>	20,105
		Chemical, drug, and allied products trade:	
		Manufacturers' sales branches.....	2,800
		Wholesale merchants.....	76
		Food products (not elsewhere specified) trade:	
		Brokers.....	1
		Cash-and-carry wholesalers.....	8
		Manufacturers' sales branches.....	6,385

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TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
<b>Confectionery and soft drinks—Continued.</b>		<b>Drugs and drug sundries—Continued.</b>		<b>Farm products not classified elsewhere—Continued.</b>	
<b>Food products—Continued.</b>		<b>Chemical, drug, and allied products trade:</b>		<b>Farm products—Continued.</b>	
Wagon distributors.....	\$271	Brokers.....	\$320	Commission merchants.....	\$202
Wholesale merchants.....	4,444	Importers.....	5	Manufacturers' agents.....	109
Wholesaling manufacturers.....	351	Manufacturers' agents.....	244	Manufacturers' sales branches.....	85
<b>Grocery and food specialties trade:</b>		Wholesale merchants.....	7,077	Wholesale merchants.....	14,811
Brokers.....	12	<b>Dry goods and apparel trade:</b>		<b>Farm supplies (except machinery and equipment) trade:</b>	
Cash-and-carry wholesalers.....	20	Manufacturers' sales branches.....	671	Commission merchants.....	135
Chain-store warehouses.....	841	Wholesale merchants.....	6	Wholesale merchants.....	125
Manufacturers' agents.....	412	<b>Grocery and food specialties trade:</b>		<b>Food products (not elsewhere specified) trade:</b>	
Manufacturers' sales branches.....	504	Wholesale merchants.....	30	Manufacturers' sales branches.....	6
Purchasing agents.....	238	<b>Hardware trade:</b>		Wholesale merchants.....	721
Wholesale merchants.....	2,891	Wholesale merchants.....	1	<b>Grocery and food specialties trade:</b>	
Wholesaling manufacturers.....	55	<b>Machinery, equipment, and supplies (except electrical) trade:</b>		Wagon distributors.....	3
<b>Machinery, equipment, and supplies (except electrical) trade:</b>		Manufacturers' sales branches.....	120	<b>Machinery, equipment, and supplies (except electrical) trade:</b>	
Manufacturers' sales branches.....	31	Wholesale merchants.....	58	Wholesale merchants.....	75
<b>Paper and paper products trade:</b>		<b>Paper and paper products trade:</b>		<b>Feeds (0.6 per cent of reported commodity sales).</b>	16,901
Wholesale merchants.....	1	Wholesale merchants.....	33	<b>Farm products (not elsewhere specified) trade:</b>	
<b>Tobacco and tobacco products (except leaf) trade:</b>		<b>Tobacco and tobacco products (except leaf) trade:</b>		Brokers.....	105
Cash-and-carry wholesalers.....	113	Cash-and-carry wholesalers.....	16	Wholesale merchants.....	178
Wholesale merchants.....	1,201	Wholesale merchants.....	112	<b>Farm supplies (except machinery and equipment) trade:</b>	
<b>All other trades:</b>		<b>All other trades:</b>		Brokers.....	1,305
Wholesale merchants.....	5	Converters.....	21	Commission merchants.....	400
<b>Copper ingots, sheets, shapes, etc. (0.4 per cent of reported commodity sales)</b>	11,310	Wholesale merchants.....	11	Drop shippers.....	99
<b>Electrical trade:</b>		<b>Dry goods not classified elsewhere (0.2 per cent of reported commodity sales)</b>	4,001	Selling agents.....	207
Manufacturers' sales branches.....	358	<b>Dry goods and apparel trade:</b>		Wholesale merchants.....	14,590
Wholesale merchants.....	206	Chain store warehouses.....	7	<b>Grocery and food specialties trade:</b>	
<b>Hardware trade:</b>		Commission merchants.....	277	Wholesale merchants.....	2
Wholesale merchants.....	14	Export merchants.....	66	<b>Iron and steel scrap and other waste materials trade:</b>	
<b>Lumber and building materials (other than metal) trade:</b>		Importers.....	128	Wholesale merchants.....	3
Wholesale merchants.....	3	Manufacturers' agents.....	288	<b>All other trades:</b>	
<b>Machinery, equipment, and supplies (except electrical) trade:</b>		Manufacturers' sales branches.....	13	Wholesale merchants.....	12
Selling agents.....	3	Selling agents.....	155	<b>Fertilizer and fertilizer materials (0.1 per cent of reported commodity sales)</b>	3,097
Wholesale merchants.....	14	Wholesale merchants.....	3,329	<b>Farm products (not elsewhere specified) trade:</b>	
<b>Metals and minerals (except petroleum and scrap) trade:</b>		<b>Furniture and house furnishings trade:</b>		Import selling agents.....	30
Manufacturers' agents.....	110	Importers.....	30	Wholesale merchants.....	8
Manufacturers' sales branches.....	8,823	<b>General merchandise trade:</b>		<b>Farm supplies (except machinery and equipment) trade:</b>	
Selling agents.....	545	Wholesale merchants.....	9	Manufacturers' sales branches.....	448
Wholesale merchants.....	1,217	<b>Paper and paper products trade:</b>		Wholesale merchants.....	2,425
<b>Plumbing and heating equipment and supplies trade:</b>		Wholesale merchants.....	3	<b>Grocery and food specialties trade:</b>	
Wholesale merchants.....	8	<b>All other trades:</b>		Manufacturers' sales branches.....	45
<b>Cotton, raw, including linters (5.1 per cent of reported commodity sales)</b>	150,489	Commission merchants.....	185	<b>Hardware trade:</b>	
<b>Dry goods and apparel trade:</b>		Manufacturers' agents.....	406	Wholesale merchants.....	4
Brokers.....	505	Wholesale merchants.....	5	<b>Iron and steel scrap and other waste materials trade:</b>	
<b>Farm products (not elsewhere specified) trade:</b>		<b>Electrical appliances, equipment, and supplies (2.7 per cent of reported commodity sales)</b>	79,109	Wholesale merchants.....	12
Brokers.....	19,041	<b>Amusement and sporting goods trade:</b>		<b>All other trades:</b>	
Commission merchants.....	6,217	Chain store warehouses.....	10	Brokers.....	124
Drop shippers.....	260	<b>Automotive trade:</b>		Wholesale merchants.....	1
Export merchants.....	8,400	Manufacturers' sales branches.....	11	<b>Fish and sea foods, fresh and processed (1.5 per cent of reported commodity sales)</b>	45,142
Importers.....	22,992	Wholesale merchants.....	420	<b>Food products (not elsewhere specified) trade:</b>	
Wholesale merchants.....	88,484	<b>Chemical, drug, and allied products trade:</b>		Brokers.....	290
<b>Food products (not elsewhere specified) trade:</b>		Selling agents.....	1	Chain store warehouses.....	485
Manufacturers' sales branches.....	62	<b>Electrical trade:</b>		Commission merchants.....	4,293
<b>Forest products (except lumber) trade:</b>		Manufacturers' agents.....	4,709	Wholesale merchants.....	39,815
Wholesale merchants.....	67	Manufacturers' sales branches.....	48,202	<b>Grocery and food specialties trade:</b>	
<b>All other trades:</b>		Selling agents.....	393	Brokers.....	4
Manufacturers' sales branches.....	1,557	Wholesale merchants.....	22,607	Chain store warehouses.....	110
Wholesale merchants.....	2,854	<b>Furniture and house furnishings trade:</b>		Importers.....	75
<b>Dairy products and eggs (4.4 per cent of reported commodity sales)</b>	128,075	Wholesale merchants.....	4	Selling agents.....	68
<b>Food products (not elsewhere specified) trade:</b>		<b>Hardware trade:</b>		Wholesale merchants.....	33
Brokers.....	1,540	Manufacturers' sales branches.....	10	<b>Food products not classified elsewhere (0.1 per cent of reported commodity sales)</b>	4,160
Cash-and-carry wholesalers.....	7,569	Wholesale merchants.....	91	<b>Food products (not elsewhere specified) trade:</b>	
Chain-store warehouses.....	10,024	<b>Jewelry and optical goods trade:</b>		Manufacturers' sales branches.....	1,479
Commission merchants.....	1,464	Wholesale merchants.....	2	Wholesale merchants.....	435
Cooperative marketing associations.....	205	<b>Machinery, equipment, and supplies (except electrical) trade:</b>		<b>Grocery and food specialties trade:</b>	
Country buyers.....	293	Importers.....	21	Brokers.....	180
Drop shippers.....	17	Manufacturers' agents.....	88	Cash-and-carry wholesalers.....	147
Manufacturers' agents.....	90	Manufacturers' sales branches.....	599	Export merchants.....	17
Manufacturers' sales branches.....	35,536	Wholesale merchants.....	165	Importers.....	223
Selling agents.....	587	<b>Metals and minerals (except petroleum and scrap) trade:</b>		Manufacturers' sales branches.....	988
Wagon distributors.....	643	Manufacturers' sales branches.....	996	Selling agents.....	225
Wholesale merchants.....	60,468	<b>Paper and paper products trade:</b>		Wagon distributors.....	13
<b>Grocery and food specialties trade:</b>		Manufacturers' sales branches.....	4	Wholesale merchants.....	459
Brokers.....	164	Wholesale merchants.....	6	<b>Fruits and vegetables, fresh and dried (4.8 per cent of reported commodity sales)</b>	139,919
Cash-and-carry wholesalers.....	35	<b>Plumbing and heating, equipment and supplies trade:</b>		<b>Food products (not elsewhere specified) trade:</b>	
Chain-store warehouses.....	1,852	Manufacturers' sales branches.....	50	Auction companies.....	208
Export merchants.....	5	Wholesale merchants.....	11	Brokers.....	12,094
Importers.....	715	<b>Tobacco and tobacco products (except leaf) trade:</b>		Cash-and-carry wholesalers.....	196
Manufacturers' agents.....	1,530	Wholesale merchants.....	19	Chain store warehouses.....	2,920
Manufacturers' sales branches.....	3,029	<b>All other trades:</b>		Commission merchants.....	23,930
Purchasing agents.....	49	Manufacturers' sales branches.....	805	Cooperative marketing associations.....	5,077
Selling agents.....	7	Selling agents.....	22		
Wholesale merchants.....	2,163	Wholesale merchants.....	1		
<b>Drugs and drug sundries (0.6 per cent of reported commodity sales)</b>	17,824	<b>Farm products not classified elsewhere (0.6 per cent of reported commodity sales)</b>	16,393		
<b>Amusement and sporting goods trade:</b>		<b>Chemical, drug, and allied products trade:</b>			
Wholesale merchants.....	5	Wholesale merchants.....	5		
		<b>Farm products (not elsewhere specified) trade:</b>			
		Cash-and-carry wholesalers.....	28		



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TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fruits and vegetables, fresh and dried—Continued.		Groceries (0.6 per cent of reported commodity sales)	\$192,004	Hides, skins, and raw furs (1.1 per cent of reported commodity sales)	\$32,575
Food products—Continued.		Farm supplies (except machinery and equipment) trade:		Farm products (not elsewhere specified) trade:	
Cooperative sales agencies	\$750	Wholesale merchants	236	Brokers	20,167
Wagon distributors	3	Food products (not elsewhere specified) trade:		Commission merchants	1,132
Wholesale merchants	89,502	Cash-and-carry wholesalers	1,587	Importers	513
General merchandise trade:		Chain store warehouses	117	Import selling agents	824
Wholesale merchants	25	Commission merchants	3	Manufacturers' agents	500
Grocery and food specialties trade:		Manufacturers' sales branches	3,785	Manufacturers' sales branches	155
Brokers	1,139	Wholesale merchants	1,824	Selling agents	3,927
Cash-and-carry wholesalers	75	Grocery and food specialties trade:		Wholesale merchants	3,444
Chain store warehouses	701	Brokers	10,138	Iron and steel scrap and other waste materials trade:	
Commission merchants	176	Cash-and-carry wholesalers	2,470	Wholesale merchants	28
Importers	28	Chain store warehouses	5,568	Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	30	Commission merchants	811	Manufacturers' agents	1,002
Manufacturers' sales branches	734	District and general sales offices	3,727	Manufacturers' sales branches	244
Purchasing agents	40	Importers	13,577	Wholesale merchants	632
Wagon distributors	15	Import manufacturers' agents	231	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	2,273	Import selling agents	2,211	Selling agents	7
Wholesaling manufacturers	3	Manufacturers' agents	3,690	Horses and mules (less than 0.1 per cent of reported commodity sales)	50
Furniture, wooden and metal (0.4 per cent of reported commodity sales)	11,725	Manufacturers' sales branches	43,778	Farm products (not elsewhere specified) trade:	
Forest products (except lumber) trade:		Purchasing agents	718	Wholesale merchants	43
Wholesale merchants	3	Selling agents	3,008	Food products (not elsewhere specified) trade:	
Furniture and house furnishings trade:		Wagon distributors	75	Manufacturers' sales branches	7
Brokers	16	Wholesale merchants	91,632	House furnishings and supplies (0.7 per cent of reported commodity sales)	19,779
Commission merchants	50	Wholesaling manufacturers	2,736	Chemical, drug, and allied products trade:	
Drop shippers	201	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches	11
Importers	76	Importers	4	Dry goods and apparel trade:	
Manufacturers' agents	248	Tobacco and tobacco products (except leaf) trade:		Wholesale merchants	33
Manufacturers' sales branches	2,507	Wholesale merchants	15	Furniture and house furnishings trade:	
Wholesale merchants	6,467	All other trades:		Importers	568
Hardware trade:		Wholesale merchants	73	Manufacturers' agents	436
Manufacturers' agents	12	Hardware (0.6 per cent of reported commodity sales)	18,183	Manufacturers' sales branches	6,036
Lumber and building materials (other than metal) trade:		Amusement and sporting goods trade:		Wholesale merchants	10,386
Manufacturers' agents	14	Wholesale merchants	23	Grocery and food specialties trade:	
Manufacturers' sales branches	311	Automotive trade:		Cash-and-carry wholesalers	10
Wholesale merchants	15	Manufacturers' sales branches	201	Chain store warehouses	7
Machinery, equipment, and supplies (except electrical) trade:		Chemical, drug, and allied products trade:		Purchasing agents	18
Manufacturers' agents	70	Manufacturers' sales branches	57	Wagon distributors	1
Manufacturers' sales branches	934	Wholesale merchants	40	Wholesale merchants	214
Selling agents	19	Electrical trade:		Hardware trade:	
Wholesale merchants	582	Manufacturers' sales branches	155	Manufacturers' sales branches	6
Paper and paper products trade:		Forest products (except lumber) trade:		Wholesale merchants	108
Wholesale merchants	117	Wholesale merchants	7	Lumber and building materials (other than metal) trade:	
All other trades:		Furniture and house furnishings trade:		Manufacturers' sales branches	630
Wholesale merchants	2	Manufacturers' agents	1	Wholesale merchants	23
Furs (dressed) and fur clothing (0.1 per cent of reported commodity sales)	2,563	General merchandise trade:		Machinery, equipment, and supplies (except electrical) trade:	
Dry goods and apparel trade:		Wholesale merchants	0	Manufacturers' agents	209
Commission merchants	228	Hardware trade:		Manufacturers' sales branches	57
Manufacturers' agents	865	Manufacturers' agents	494	Wholesale merchants	10
Selling agents	230	Manufacturers' sales branches	3,894	Paper and paper products trade:	
Wholesale merchants	833	Selling agents	72	Wholesale merchants	68
Farm products (not elsewhere specified) trade:		Wholesale merchants	10,828	All other trades:	
Cash-and-carry wholesalers	15	Jewelry and optical goods trade:		Importers	5
Manufacturers' agents	53	Wholesale merchants	1	Manufacturers' sales branches	2
Selling agents	33	Leather and leather goods (except gloves and shoes) trade:		Wholesale merchants	041
Wholesale merchants	241	Wholesale merchants	3	Iron and steel and products (except as classified) (2.3 per cent of reported commodity sales)	63,383
Glass, sheet (0.1 per cent of reported commodity sales)	4,143	Lumber and building materials (other than metal) trade:		Electrical trade:	
Chemical, drug, and allied products trade:		Manufacturers' agents	3	Manufacturers' sales branches	857
Wholesale merchants	24	Wholesale merchants	20	Wholesale merchants	65
Electrical trade:		Machinery, equipment, and supplies (except electrical) trade:		Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	29	Manufacturers' agents	52	Manufacturers' agents	76
Furniture and house furnishings trade:		Manufacturers' sales branches	831	Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	15	Wholesale merchants	732	Wholesale merchants	1
Hardware trade:		Metals and minerals (except petroleum and scrap) trade:		Hardware trade:	
Wholesale merchants	5	Manufacturers' sales branches	6	Manufacturers' sales branches	63
Lumber and building materials (other than metal) trade:		Wholesale merchants	316	Wholesale merchants	402
Manufacturers' sales branches	1,540	Paper and paper products trade:		Iron and steel scrap and other waste materials trade:	
Selling agents	52	Manufacturers' sales branches	13	Wholesale merchants	7,874
Wholesale merchants	2,423	Wholesale merchants	130	Lumber and building materials (other than metal) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Plumbing and heating equipment and supplies trade:		Manufacturers' agents	65
Wholesale merchants	50	Wholesale merchants	496	Manufacturers' sales branches	414
Grain (wheat, corn, oats, etc.) (0.9 per cent of reported commodity sales)	26,300	Hay, straw, and alfalfa (0.1 per cent of reported commodity sales)	1,976	Wholesale merchants	261
Farm products (not elsewhere specified) trade:		Farm products (not elsewhere specified) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Brokers	4,763	Wholesale merchants	3	Importers	15
Drop shippers	1,197	Farm supplies (except machinery and equipment) trade:		Manufacturers' agents	99
Export commission merchants	3,125	Wholesale merchants	1,850	Manufacturers' sales branches	047
Wholesale merchants	3,013	Food products (not elsewhere specified) trade:		Wholesale merchants	65
Farm supplies (except machinery and equipment) trade:		Manufacturers' sales branches	11	Metals and minerals (except petroleum and scrap) trade:	
Brokers	1,370	Grocery and food specialties trade:		Commission merchants	1,052
Commission merchants	35	Manufacturers' sales branches	90		
Drop shippers	1,462	Wholesale merchants	15		
Selling agents	48	All other trades:			
Wholesale merchants	11,193	Wholesale merchants	7		
Grocery and food specialties trade:					
Wholesale merchants	75				
All other trades:					
Wholesale merchants	38				



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TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
<b>Iron and steel and products—Continued.</b>		<b>Leather and cut stock—Continued.</b>		<b>Machinery, equipment, and supplies—Con.</b>	
Metals and minerals—Continued.		Leather and leather goods—Continued.		Lumber and building materials (other than metal) trade:	
Importers.....	\$518	Importers.....	\$4, 230	Wholesale merchants.....	\$18
Manufacturers' agents.....	3, 368	Manufacturers' agents.....	1, 720	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	41, 650	Manufacturers' sales branches.....	68, 108	Brokers.....	11
Selling agents.....	211	Selling agents.....	23, 262	Commission merchants.....	588
Wholesale merchants.....	6, 743	Wagon distributors.....	31	District and general sales offices.....	170
<b>Paper and paper products trade:</b>		Wholesale merchants.....	54, 245	Importers.....	312
Wholesale merchants.....	8	<b>Machinery, equipment, and supplies (except electrical) trade:</b>		Manufacturers' agents.....	7, 646
<b>Plumbing and heating equipment and supplies trade:</b>		Wholesale merchants.....	70	Manufacturers' sales branches.....	25, 042
Manufacturers' agents.....	4	All other trades:		Selling agents.....	2, 304
Manufacturers' sales branches.....	433	Manufacturers' sales branches.....	624	Wholesale merchants.....	11, 543
Wholesale merchants.....	3, 454	Wholesale merchants.....	204	<b>Metals and minerals (except petroleum and scrap) trade:</b>	
<b>All other trades:</b>		<b>Livestock (except horses and mules) (0.1 per cent of reported commodity sales).</b>		Importers.....	64
Wholesale merchants.....	3	Farm products (not elsewhere specified) trade:	1, 532	Manufacturers' sales branches.....	205
<b>Jewelry (0.6 per cent of reported commodity sales).</b>		Commission merchants.....	1, 253	Wholesale merchants.....	54
Amusement and sporting goods trade:	15, 283	Wholesale merchants.....	279	<b>Paper and paper products trade:</b>	
Chain store warehouses.....	4	<b>Logs, piles, poles, etc. (less than 0.1 per cent of reported commodity sales).</b>		Drop shippers.....	5
Dry goods and apparel trade:		Forest products (except lumber) trade:	1, 368	Manufacturers' sales branches.....	64
Wholesale merchants.....	43	Drop shippers.....	119	Selling agents.....	15
<b>Furniture and house furnishings trade:</b>		Manufacturers' sales branches.....	647	Wholesale merchants.....	1, 410
Wholesale merchants.....	115	Wholesale merchants.....	83	<b>Petroleum and petroleum products trade:</b>	
<b>General merchandise trade:</b>		<b>Iron and steel scrap and other waste materials trade:</b>		Manufacturers' sales branches.....	42
Wholesale merchants.....	4	Commission merchants.....	264	Selling agents.....	23
<b>Hardware trade:</b>		Lumber and building materials (other than metal) trade:		Wholesale merchants.....	19
Wholesale merchants.....	26	Wholesale merchants.....	255	<b>Plumbing and heating equipment and supplies trade:</b>	
<b>Jewelry and optical goods trade:</b>		<b>Luggage, saddle, harness, and gloves (except dress) (less than 0.1 per cent of reported commodity sales).</b>		Manufacturers' agents.....	1, 902
Auction companies.....	40	Amusement and sporting goods trade:	1, 300	Manufacturers' sales branches.....	4, 423
Commission merchants.....	20	Chain store warehouses.....	1	Selling agents.....	22
Importers.....	1, 232	Dry goods and apparel trade:		Wholesale merchants.....	3, 307
Manufacturers' agents.....	210	Wholesale merchants.....	10	<b>All other trades:</b>	
Manufacturers' sales branches.....	527	Farm products (not elsewhere specified) trade:		Manufacturers' agents.....	29
Wholesale merchants.....	12, 122	Wholesale merchants.....	4	Manufacturers' sales branches.....	2, 681
Wholesaling manufacturers.....	211	Jewelry and optical goods trade:		Selling agents.....	1, 691
<b>Machinery, equipment, and supplies (except electrical) trade:</b>		Wholesale merchants.....	45	Wholesale merchants.....	273
Manufacturers' sales branches.....	456	Leather and leather goods (except gloves and shoes) trade:		<b>Machinery, equipment, and supplies (farm and garden) (0.1 per cent of reported commodity sales).</b>	
Wholesale merchants.....	148	Manufacturers' agents.....	83	Farm supplies (except machinery and equipment) trade:	
<b>Metals and minerals (except petroleum and scrap) trade:</b>		Manufacturers' sales branches.....	348	Wholesale merchants.....	4
Wholesale merchants.....	105	Wholesale merchants.....	632	Hardware trade:	
<b>Paper and paper products trade:</b>		Wholesaling manufacturers.....	173	Wholesale merchants.....	85
Wholesale merchants.....	11	Machinery, equipment, and supplies (except electrical) trade:		<b>Machinery, equipment, and supplies (except electrical) trade:</b>	
<b>Junk and scrap (0.8 per cent of reported commodity sales).</b>		Manufacturers' agents.....	1	Manufacturers' sales branches.....	1, 634
Chemical, drug, and allied products trade:	16, 431	Paper and paper products trade:	3	Wholesale merchants.....	39
Manufacturers' agents.....	90	Wholesale merchants.....	3	<b>Meats and meat products, fresh and cured (7.4 per cent of reported commodity sales).</b>	
Dry goods and apparel trade:		<b>Lumber, rough and dressed (1.6 per cent of reported commodity sales).</b>		Food products (not elsewhere specified) trade:	
Wholesale merchants.....	4	Forest products (except lumber) trade:	40, 178	Brokers.....	17, 641
<b>Electrical trade:</b>		Manufacturers' sales branches.....	252	Commission merchants.....	4, 496
Manufacturers' sales branches.....	512	Wholesale merchants.....	215	Cooperative marketing associations.....	5
<b>Iron and steel scrap and other waste materials trade:</b>		Lumber and building materials (other than metal) trade:		Drop shippers.....	140
Commission merchants.....	2, 625	Brokers.....	96	Manufacturers' agents.....	120
Drop shippers.....	220	Drop shippers.....	2, 810	Manufacturers' sales branches.....	101, 256
Export merchants.....	1, 747	Export merchants.....	267	Wagon distributors.....	1, 261
Importers.....	228	Manufacturers' agents.....	564	Wholesale merchants.....	87, 470
Wholesale merchants.....	10, 134	Manufacturers' sales branches.....	179	Wholesaling manufacturers.....	425
<b>Leather and leather goods (except gloves and shoes) trade:</b>		Purchasing agents.....	125	<b>Grocery and food specialties trade:</b>	
Wholesale merchants.....	40	Wholesale merchants.....	41, 670	Chain store warehouses.....	1, 149
<b>Lumber and building materials (other than metal) trade:</b>		<b>Machinery, equipment, and supplies (industrial) (2.5 per cent of reported commodity sales).</b>		Export merchants.....	12
Wholesale merchants.....	18	Amusement and sporting goods trade:	72, 170	Manufacturers' sales branches.....	75
<b>Metals and minerals (except petroleum and scrap) trade:</b>		Wholesale merchants.....	6	Wagon distributors.....	1
Wholesale merchants.....	126	Automotive trade:		Wholesale merchants.....	2, 660
<b>Paper and paper products trade:</b>		Manufacturers' sales branches.....	1, 065	<b>Musical instruments and parts (except radios) (0.1 per cent of reported commodity sales).</b>	
Wholesale merchants.....	40	Wholesale merchants.....	102	Amusement and sporting goods trade:	
<b>Plumbing and heating equipment and supplies trade:</b>		Chemical, drug, and allied products trade:		Chain store warehouses.....	1
Wholesale merchants.....	2	Commission merchants.....	3	Wholesale merchants.....	6
<b>All other trades:</b>		Manufacturers' agents.....	34	<b>Electrical trade:</b>	
Wholesale merchants.....	636	Dry goods and apparel trade:	60	Wholesale merchants.....	652
<b>Lead pigs, bars, sheets, and pipe (less than 0.1 per cent of reported commodity sales).</b>		Manufacturers' agents.....	60	<b>Furniture and house furnishings trade:</b>	
Electrical trade:	1, 441	Electrical trade:		Manufacturers' sales branches.....	466
Wholesale merchants.....	15	Manufacturers' agents.....	43	Wholesale merchants.....	1, 047
<b>Hardware trade:</b>		Manufacturers' sales branches.....	3, 583	<b>Nonferrous metals not classified elsewhere (0.3 per cent of reported commodity sales).</b>	
Wholesale merchants.....	17	Wholesale merchants.....	187	Iron and steel scrap and other waste materials trade:	
<b>Metals and minerals (except petroleum and scrap) trade:</b>		<b>Hardware trade:</b>		Wholesale merchants.....	44
Manufacturers' sales branches.....	1, 189	Manufacturers' sales branches.....	71	Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	186	Wholesale merchants.....	1, 066	Manufacturers' agents.....	51
<b>Plumbing and heating equipment and supplies trade:</b>		<b>Iron and steel scrap and other waste materials trade:</b>		<b>Machinery, equipment, and supplies (except electrical) trade:</b>	
Wholesale merchants.....	34	Importers.....	27	Manufacturers' sales branches.....	214
<b>Leather and cut stock (5.9 per cent of reported commodity sales).</b>		Wholesale merchants.....	9	Selling agents.....	190
Farm products (not elsewhere specified) trade:	173, 710	<b>Jewelry and optical goods trade:</b>		Wholesale merchants.....	42
Brokers.....	39	Chain store warehouses.....	50	<b>Metals and minerals (except petroleum and scrap) trade:</b>	
Commission merchants.....	525	Leather and leather goods (except gloves and shoes) trade:		Manufacturers' agents.....	25
Wholesale merchants.....	383	Manufacturers' agents.....	106	Manufacturers' sales branches.....	6, 047
<b>Leather and leather goods (except gloves and shoes) trade:</b>		Manufacturers' sales branches.....	354	Wholesale merchants.....	1, 845
Commission merchants.....	18, 305	Wholesale merchants.....	551	<b>Plumbing and heating equipment and supplies trade:</b>	
Export merchants.....	1, 955			Wholesale merchants.....	109

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

## COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
<b>Nonmetallic minerals (crude), and their products (less than 0.1 per cent of reported commodity sales)</b> .....	\$945	<b>Optical goods—Continued.</b>		<b>Paper products—Continued.</b>	
Chemical, drug, and allied products trade:		Jewelry and optical goods trade—Contd.		Grocery and food specialties trade:	
Manufacturers' sales branches.....	202	Importers.....	\$183	Wholesale merchants.....	\$4
Furniture and house furnishings trade:		Manufacturers' sales branches.....	1,202	Hardware trade:	
Manufacturers' agents.....	1	Wholesale merchants.....	1,262	Wholesale merchants.....	30
Hardware trade:		<b>Ores, metallic (less than 0.1 per cent of reported commodity sales).</b>	15	Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	5	Plumbing and heating equipment and supplies trade:		Manufacturers' sales branches.....	10
Lumber and building materials (other than metal) trade:		Wholesale merchants.....	15	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents.....	100	<b>Paints, varnishes, and lacquers (0.5 per cent of reported commodity sales).</b>	14,445	Manufacturers' sales branches.....	1
Wholesale merchants.....	589	Amusement and sporting goods trade:		Wholesale merchants.....	9
Paper and paper products trade:		Wholesale merchants.....	2	Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches.....	34	Automotive trade:		Manufacturers' sales branches.....	177
All other trades:		Wholesale merchants.....	18	Paper and paper products trade:	
Wholesale merchants.....	14	Chemical, drug, and allied products trade:		Commission merchants.....	10
<b>Notions and dry goods, small wares (0.5 per cent of reported commodity sales)</b> .....	0,358	Chain store warehouses.....	122	Drop shippers.....	1
Amusement and sporting goods trade:		Commission merchants.....	34	Manufacturers' agents.....	837
Wholesale merchants.....	3	Manufacturers' agents.....	231	Manufacturers' sales branches.....	5,053
Chemical, drug, and allied products trade:		Manufacturers' sales branches.....	6,394	Selling agents.....	4
Manufacturers' sales branches.....	155	Selling agents.....	110	Wholesale merchants.....	10,700
Dry goods and apparel trade:		Warehouses (distributing).....	1,246	Tobacco and tobacco products (except leaf) trade:	
Chain store warehouses.....	7	Wholesale merchants.....	4,608	Cash-and-carry wholesalers.....	13
Commission merchants.....	1,067	Forest products (except lumber) trade:		Wholesale merchants.....	6
Converters.....	190	Wholesale merchants.....	1	All other trades:	
Drop shippers.....	17	Hardware trade:		Wholesale merchants.....	124
Importers.....	29	Manufacturers' sales branches.....	14	<b>Petroleum and petroleum products (4.5 per cent of reported commodity sales)</b> .....	120,614
Manufacturers' agents.....	8	Wholesale merchants.....	316	Automotive trade:	
Manufacturers' sales branches.....	3,624	Lumber and building materials (other than metal) trade:		District and general sales offices.....	8
Wholesale merchants.....	3,973	Manufacturers' sales branches.....	515	Wholesale merchants.....	150
Hardware trade:		Wholesale merchants.....	386	Chemical, drug, and allied products trade:	
Manufacturers' sales branches.....	14	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	16
Wholesale merchants.....	2	Wholesale merchants.....	12	Hardware trade:	
Leather and leather goods (except gloves and shoes) trade:		Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	22
Wholesale merchants.....	10	Manufacturers' sales branches.....	124	Machinery, equipment, and supplies (except electrical) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	1	Manufacturers' agents.....	26
Wholesale merchants.....	1	Paper and paper products trade:		Wholesale merchants.....	11
Paper and paper products trade:		Manufacturers' sales branches.....	57	Paper and paper products trade:	
Wholesale merchants.....	18	Wholesale merchants.....	138	Manufacturers' sales branches.....	18
Tobacco and tobacco products (except leaf) trade:		Petroleum and petroleum products trade:		Petroleum and petroleum products trade:	
Wholesale merchants.....	2	Manufacturers' sales branches.....	36	Bulk tank stations.....	94,304
All other trades:		Plumbing and heating equipment and supplies trade:		District and general sales offices.....	13,321
Manufacturers' agents.....	5	Wholesale merchants.....	52	Manufacturers' sales branches.....	4,417
Manufacturers' sales branches.....	51	All other trades:		Selling agents.....	81
Wholesale merchants.....	173	Manufacturers' agents.....	27	Wholesale merchants.....	14,231
<b>Office and store machines and equipment (0.1 per cent of reported commodity sales)</b> .....	4,018	Manufacturers' sales branches.....	1	<b>Piece goods, all kinds (3.1 per cent of reported commodity sales)</b> .....	00,021
Furniture and house furnishings trade:		<b>Paper (wrapping, book, wall paper, etc.) (1.6 per cent of reported commodity sales)</b> .....	42,091	Dry goods and apparel trade:	
Manufacturers' sales branches.....	260	Chemical, drug, and allied products trade:		Brokers.....	5,010
Wholesale merchants.....	3	Manufacturers' agents.....	4	Commission merchants.....	10,670
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	7	Converters.....	1,637
Commission merchants.....	143	Wholesale merchants.....	76	District and general sales offices.....	5,124
Manufacturers' agents.....	1,580	Grocery and food specialties trade:		Importers.....	5,080
Manufacturers' sales branches.....	882	Wholesale merchants.....	28	Manufacturers' agents.....	2,609
Selling agents.....	90	Iron and steel scrap and other waste materials trade:		Manufacturers' sales branches.....	8,033
Wholesale merchants.....	1,045	Wholesale merchants.....	435	Selling agents.....	10,849
Paper and paper products trade:		Leather and leather goods (except gloves and shoes) trade:		Wholesale merchants.....	20,080
Wholesale merchants.....	9	Wholesale merchants.....	2	Farm products (not elsewhere specified) trade:	
All other trades:		Lumber and building materials (other than metal) trade:		Brokers.....	441
Wholesale merchants.....	16	Wholesale merchants.....	5	Wholesale merchants.....	1
<b>Oils, animal and vegetable (0.4 per cent of reported commodity sales)</b> .....	10,737	Machinery, equipment, and supplies (except electrical) trade:		Furniture and house furnishings trade:	
Chemical, drug, and allied products trade:		Manufacturers' sales branches.....	126	Manufacturers' sales branches.....	29
Brokers.....	1,000	Wholesale merchants.....	77	Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents.....	266	Paper and paper products trade:		Selling agents.....	199
Manufacturers' sales branches.....	429	Brokers.....	75	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	520	Commission merchants.....	1,286	Manufacturers' agents.....	10
Farm products (not elsewhere specified) trade:		Drop shippers.....	346	Selling agents.....	267
Brokers.....	193	Manufacturers' agents.....	5,340	Wholesale merchants.....	623
Wholesale merchants.....	25	Manufacturers' sales branches.....	13,341	Paper and paper products trade:	
Farm supplies (except machinery and equipment) trade:		Selling agents.....	617	Manufacturers' sales branches.....	14
Wholesale merchants.....	1	Wholesale merchants.....	21,155	Wholesale merchants.....	12
Grocery and food specialties trade:		Tobacco and tobacco products (except leaf) trade:		All other trades:	
Manufacturers' sales branches.....	400	Wholesale merchants.....	7	Brokers.....	1,600
Hardware trade:		All other trades:		Commission merchants.....	1,233
Wholesale merchants.....	15	Cash-and-carry wholesalers.....	22	Importers.....	602
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	34	Manufacturers' agents.....	758
Wholesale merchants.....	9	Wholesale merchants.....	2	Manufacturers' sales branches.....	2,651
Paper and paper products trade:		<b>Paper products (0.6 per cent of reported commodity sales)</b> .....	17,633	Selling agents.....	3,009
Wholesale merchants.....	1	Amusement and sporting goods trade:		Wholesale merchants.....	839
Petroleum and petroleum products trade:		Wholesale merchants.....	1	<b>Plumbing and heating equipment and supplies (1.1 per cent of reported commodity sales)</b> .....	33,066
Wholesale merchants.....	165	Chemical, drug, and allied products trade:		Automotive trade:	
All other trades:		Wholesale merchants.....	11	Wholesale merchants.....	42
Brokers.....	5,042	Farm supplies (except machinery and equipment) trade:		Electrical trade:	
Importers.....	801	Wholesale merchants.....	1	Wholesale merchants.....	33
Manufacturers' sales branches.....	1,658	Food products (not elsewhere specified) trade:		Furniture and house furnishings trade:	
Wholesale merchants.....	242	Wholesale merchants.....	15	Wholesale merchants.....	7
<b>Optical goods (0.1 per cent of reported commodity sales)</b> .....	2,912	Furniture and house furnishings trade:		Hardware trade:	
Jewelry and optical goods trade:		Wholesale merchants.....	21	Wholesale merchants.....	64
Chain store warehouses.....	265			Machinery, equipment, and supplies (except electrical) trade:	
				Manufacturers' agents.....	170
				Manufacturers' sales branches.....	50
				Wholesale merchants.....	26

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
<b>Plumbing and heating equipment and supplies—Continued.</b>		<b>Second-hand merchandise—Continued.</b>		<b>Soaps and toilet preparations—Continued.</b>	
Metals and minerals (except petroleum and scrap) trade:		Jewelry and optical goods trade:		Iron and steel scrap and other waste materials trade:	
Manufacturers' agents.....	\$6	Wholesale merchants.....	\$4	Wholesale merchants.....	\$1
Manufacturers' sales branches.....	214	Leather and leather goods (except gloves and shoes) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	5	Wholesale merchants.....	53	Manufacturers' agents.....	232
Paper and paper products trade:		Lumber and building materials (other than metal) trade:		Wholesale merchants.....	803
Wholesale merchants.....	1	Wholesale merchants.....	160	Paper and paper products trade:	
Petroleum and petroleum products trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	6
Wholesale merchants.....	287	Manufacturers' agents.....	3	Petroleum and petroleum products trade:	
Wholesale merchants.....		Wholesale merchants.....	824	Wholesale merchants.....	89
Plumbing and heating equipment and supplies trade:		Metals and minerals (except petroleum and scrap) trade:		Tobacco and tobacco products (except leaf) trade:	
Commission merchants.....	264	Wholesale merchants.....	9	Wholesale merchants.....	5
Manufacturers' agents.....	1,544	Plumbing and heating equipment and supplies trade:		All other trades:	
Manufacturers' sales branches.....	13,183	Manufacturers' sales branches.....	123	Manufacturers' sales branches.....	4
Selling agents.....	152	All other trades:		Sporting goods (0.2 per cent of reported commodity sales).....	5,594
Warehouses (distributing).....	204	Manufacturers' sales branches.....	38	Amusement and sporting goods trade:	
Wholesale merchants.....	16,795	Wholesale merchants.....	755	Chain store warehouses.....	212
Wholesaling manufacturers.....	20	Seed (field and garden) and bulbs (less than 0.1 per cent of reported commodity sales).....	185	Manufacturers' sales branches.....	1,573
<b>Radio sets, parts, and accessories (0.7 per cent of reported commodity sales).....</b>	10,372	Farm products (not elsewhere specified) trade:		Selling agents.....	647
Amusement and sporting goods trade:		Wholesale merchants.....	7	Wholesale merchants.....	1,876
Manufacturers' sales branches.....	100	Farm supplies (except machinery and equipment) trade:		Automotive trade:	
Automotive trade:		Wholesale merchants.....	173	Manufacturers' sales branches.....	43
Wholesale merchants.....	654	Hardware trade:		Chemical, drug, and allied products trade:	
Electrical trade:		Wholesale merchants.....	3	Warehouses (distributing).....	60
Manufacturers' agents.....	599	Plumbing and heating equipment and supplies trade:		Dry goods and apparel trade:	
Manufacturers' sales branches.....	1,858	Manufacturers' agents.....	2	Wholesale merchants.....	3
Selling agents.....	450	Sheet metal work (0.1 per cent of reported commodity sales).....	4,083	Electrical trade:	
Wholesale merchants.....	14,079	Automotive trade:		Wholesale merchants.....	171
Furniture and house furnishings trade:		Manufacturers' sales branches.....	22	Hardware trade:	
Manufacturers' sales branches.....	9	Hardware trade:		Manufacturers' sales branches.....	80
Wholesale merchants.....	80	Manufacturers' sales branches.....	397	Wholesale merchants.....	71
Hardware trade:		Lumber and building materials (other than metal) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	11	Manufacturers' sales branches.....	993	Manufacturers' sales branches.....	4
Wholesale merchants.....	300	Wholesale merchants.....	35	All other trades:	
Machinery, equipment, and supplies (except electrical) trade:		Machinery, equipment, and supplies (except electrical) trade:		Brokers.....	28
Wholesale merchants.....	14	Manufacturers' sales branches.....	173	Manufacturers' sales branches.....	802
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	3	Wholesale merchants.....	15
Manufacturers' sales branches.....	192	Metals and minerals (except petroleum and scrap) trade:		Stationery and stationery supplies (0.3 per cent of reported commodity sales).....	9,253
Plumbing and heating equipment and supplies trade:		Manufacturers' agents.....	555	Amusement and sporting goods trade:	
Wholesale merchants.....	5	Manufacturers' sales branches.....	1,814	Manufacturers' agents.....	11
All other trades:		Wholesale merchants.....	90	Wholesale merchants.....	33
Wholesale merchants.....	15	Plumbing and heating equipment and supplies trade:		Chemical, drug, and allied products trade:	
Refrigerators, mechanical (household and commercial) (0.1 per cent of reported commodity sales).....	3,730	Wholesale merchants.....	1	Manufacturers' sales branches.....	952
Electrical trade:		Shoes and other footwear (including rubber) (3.3 per cent of reported commodity sales).....	105,691	Dry goods and apparel trade:	
Manufacturers' agents.....	522	Amusement and sporting goods trade:		Wholesale merchants.....	1
Manufacturers' sales branches.....	2,235	Manufacturers' sales branches.....	168	Electrical trade:	
Wholesale merchants.....	653	Automotive trade:		Manufacturers' sales branches.....	578
Furniture and house furnishings trade:		Manufacturers' sales branches.....	804	Furniture and house furnishings trade:	
Wholesale merchants.....	35	Chemical, drug, and allied products trade:		Importers.....	20
Hardware trade:		Manufacturers' sales branches.....	14	Wholesale merchants.....	3
Wholesale merchants.....	40	Dry goods and apparel trade:		Jewelry and optical goods trade:	
Machinery, equipment, and supplies (except electrical) trade:		Chain store warehouses.....	20,065	Wholesale merchants.....	13
Manufacturers' agents.....	3	Commission merchants.....	782	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	171	Export merchants.....	1,035	Manufacturers' agents.....	82
Wholesale merchants.....	45	Mail order wholesalers.....	226	Manufacturers' sales branches.....	47
Paper and paper products trade:		Manufacturers' agents.....	511	Wholesale merchants.....	89
Wholesale merchants.....	3	Manufacturers' sales branches.....	34,500	Paper and paper products trade:	
Plumbing and heating equipment and supplies trade:		Selling agents.....	763	Brokers.....	36
Wholesale merchants.....	21	Wholesale merchants.....	38,029	Manufacturers' agents.....	9
All other trades:		Leather and leather goods (except gloves and shoes) trade:		Manufacturers' sales branches.....	3,007
Wholesale merchants.....	2	Wholesale merchants.....	23	Selling agents.....	8
Rubber, crude (less than 0.1 per cent of reported commodity sales).....	1,120	All other trades:		Wholesale merchants.....	3,835
All other trades:		Manufacturers' sales branches.....	8,638	All other trades:	
Manufacturers' agents.....	200	Wholesale merchants.....	23	Wholesale merchants.....	529
Wholesale merchants.....	920	Soaps and toilet preparations (0.3 per cent of reported commodity sales).....	23,226	Surgical, dental, and hospital equipment and supplies (0.2 per cent of reported commodity sales).....	4,618
Sand, gravel, and crushed stone (0.1 per cent of reported commodity sales).....	1,617	Chemical, drug, and allied products trade:		Chemical, drug, and allied products trade:	
Lumber and building materials (other than metal) trade:		Importers.....	140	Manufacturers' sales branches.....	554
Manufacturers' sales branches.....	450	Manufacturers' sales branches.....	2,123	Wholesale merchants.....	165
Wholesale merchants.....	1,166	Selling agents.....	542	Hardware trade:	
All other trades:		Wholesale merchants.....	1,051	Manufacturers' sales branches.....	55
Wholesale merchants.....	1	Dry goods and apparel trade:		Machinery, equipment, and supplies (except electrical) trade:	
Second-hand merchandise (all kinds) (0.1 per cent of reported commodity sales).....	3,188	Chain store warehouses.....	28	Manufacturers' sales branches.....	798
Automotive trade:		Food products (not elsewhere specified) trade:		Selling agents.....	83
Wholesale merchants.....	7	Manufacturers' sales branches.....	715	Wholesale merchants.....	2,963
Chemical, drug, and allied products trade:		Grocery and food specialties trade:		Textile products not classified elsewhere (2.1 per cent of reported commodity sales).....	60,383
Manufacturers' agents.....	297	Cash-and-carry wholesalers.....	75	Amusement and sporting goods trade:	
Dry goods and apparel trade:		Chain store warehouses.....	122	Selling agents.....	192
Wholesale merchants.....	115	Manufacturers' agents.....	65	Automotive trade:	
Electrical trade:		Manufacturers' sales branches.....	15,583	Manufacturers' sales branches.....	7
Wholesale merchants.....	83	Purchasing agents.....	99	Wholesale merchants.....	21
Forest products (except lumber) trade:		Wagon distributors.....	1	Chemical, drug, and allied products trade:	
Wholesale merchants.....	663	Wholesale merchants.....	961	Wholesale merchants.....	455
Furniture and house furnishings trade:				Dry goods and apparel trade:	
Wholesale merchants.....	61			District and general sales offices.....	1,451
Iron and steel scrap and other waste materials trade:				Manufacturers' agents.....	21
Wholesale merchants.....	3			Manufacturers' sales branches.....	1,203
				Wholesale merchants.....	3,643
				Farm products (not elsewhere specified) trade:	
				Brokers.....	55
				Wholesale merchants.....	5,304

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales
<b>Textile products—Continued.</b>			<b>Wood products—Continued.</b>			<b>Miscellaneous commodities—Continued.</b>		
Furniture and house furnishings trade:			Forest products (except lumber) trade:			Dry goods and apparel trade:		
Manufacturers' sales branches	\$51		Drop shippers	\$7		Chain store warehouses	\$232	
Wholesale merchants	35		Import selling agents	69		Manufacturers' sales branches	42	
General merchandise trade:			Manufacturers' sales branches	835		Wholesale merchants	82	
Importers	716		Wholesale merchants	5,016		Electrical trade:		
Iron and steel scrap and other waste materials trade:			Furniture and house furnishings trade:			Manufacturers' sales branches	461	
Drop shippers	30		Manufacturers' sales branches	19		Wholesale merchants	317	
Wholesale merchants	827		Wholesale merchants	68		Farm products (not elsewhere specified) trade:		
Leather and leather goods (except gloves and shoes) trade:			Grocery and food specialties trade:			Brokers	21	
Wholesale merchants	25		Manufacturers' sales branches	400		Importers	110	
Machinery, equipment, and supplies (except electrical) trade:			Wholesale merchants	87		Manufacturers' sales branches	156	
Wholesale merchants	151		Hardware trade:			Selling agents	308	
Metals and minerals (except petroleum and scrap) trade:			Manufacturers' sales branches	15		Wholesale merchants	296	
Wholesale merchants	7		Wholesale merchants	13		Farm supplies (except machinery and equipment) trade:		
Paper and paper products trade:			Lumber and building material (other than metal) trade:			Wholesale merchants	15	
Wholesale merchants	279		Manufacturers' agents	47		Food products (not elsewhere specified) trade:		
Petroleum and petroleum products trade:			Manufacturers' sales branches	1,864		Auction companies	10	
Wholesale merchants	1		Selling agents	137		Brokers	351	
All other trades:			Wholesale merchants	6,292		Cash-and-carry wholesalers	18	
Brokers	672		Machinery, equipment, and supplies (except electrical) trade:			Manufacturers' agents	120	
Commission merchants	2,707		Manufacturers' sales branches	50		Manufacturers' sales branches	292	
Converters	1,644		Wholesale merchants	625		Wholesale merchants	119	
Importers	69		Metals and minerals (except petroleum and scrap) trade:			Forest products (except lumber) trade:		
Import selling agents	159		Wholesale merchants	104		Manufacturers' agents	92	
Manufacturers' agents	280		Paper and paper products trade:			Wholesale merchants	175	
Manufacturers' sales branches	5,194		Manufacturers' agents	8		Furniture and house furnishings trade:		
Selling agents	4,551		Wholesale merchants	192		Importers	25	
Wholesale merchants	30,873		Plumbing and heating equipment and supplies trade:			Manufacturers' agents	390	
Tin, block (less than 0.1 per cent of reported commodity sales)	1,420		Wholesale merchants	6		Manufacturers' sales branches	42	
Hardware trade:			Tobacco and tobacco products (except leaf) trade:			Wholesale merchants	41	
Wholesale merchants	1		Wholesale merchants	4		General merchandise trade:		
Metals and minerals (except petroleum and scrap) trade:			All other trades:			Importers	984	
Manufacturers' sales branches	82		Manufacturers' agents	81		Wagon distributors	13	
Wholesale merchants	1,340		Wool raw (7.0 per cent of reported commodity sales)	203,413		Wholesale merchants	164	
Tobacco, leaf (0.1 per cent of reported commodity sales)	4,014		Dry goods and apparel trade:			Grocery and food specialties trade:		
Farm products (not elsewhere specified) trade:			Wholesale merchants	274		Brokers	6	
Wholesale merchants	3,988		Farm products (not elsewhere specified) trade:			Chain store warehouses	113	
Food products (not elsewhere specified) trade:			Brokers	30,674		District and general sales offices	8	
Manufacturers' sales branches	26		Commission merchants	23,261		Manufacturers' agents	1,463	
Toilet articles (less than 0.1 per cent of reported commodity sales)	273		Cooperative marketing associations	800		Manufacturers' sales branches	4,604	
Chemical, drug, and allied products trade:			Importers	14,470		Purchasing agents	263	
Manufacturers' agents	15		Import commission merchants	377		Selling agents	140	
Manufacturers' sales branches	222		Import selling agents	822		Wholesale merchants	3,664	
Dry goods and apparel trade:			Selling agents	12,020		Wholesaling manufacturers	10	
Wholesale merchants	5		Wholesale merchants	117,806		Hardware trade:		
General merchandise trade:			All other trades:			Manufacturers' sales branches	6	
Wholesale merchants	5		Brokers	221		Wholesale merchants	862	
Jewelry and optical goods trade:			Selling agents	60		Iron and steel scrap and other waste materials trade:		
Wholesale merchants	24		Wholesale merchants	2,020		Commission merchants	405	
Machinery, equipment, and supplies (except electrical) trade:			Yarn (1.8 per cent of reported commodity sales)	53,523		Wholesale merchants	39	
Wholesale merchants	1		Dry goods and apparel trade:			Jewelry and optical goods trade:		
Paper and paper products trade:			Brokers	218		Wholesale merchants	184	
Wholesale merchants	1		Manufacturers' sales branches	1,151		Leather and leather goods (except gloves and shoes) trade:		
Toys and games (0.1 per cent of reported commodity sales)	1,609		Selling agents	213		Commission merchants	231	
Amusement and sporting goods trade:			Wholesale merchants	10		Export merchants	97	
Chain store warehouses	2		Farm products (not elsewhere specified) trade:			Importers	24	
Manufacturers' agents	148		Brokers	46		Wagon distributors	28	
Wholesale merchants	1,142		Wholesale merchants	222		Wholesale merchants	4,196	
Chemical, drug, and allied products trade:			All other trades:			Lumber and building materials (other than metal) trade:		
Manufacturers' sales branches	2		Brokers	4,807		Manufacturers' agents	15	
Dry goods and apparel trade:			Commission merchants	7,439		Manufacturers' sales branches	990	
Wholesale merchants	3		Manufacturers' agents	12,435		Wholesale merchants	12	
Furniture and house furnishings trade:			Manufacturers' sales branches	3,375		Machinery, equipment, and supplies (except electrical) trade:		
Manufacturers' agents	6		Selling agents	22,667		Importers	504	
Wholesale merchants	88		Wholesale merchants	940		Manufacturers' agents	1,068	
General merchandise trade:			Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales)	209		Manufacturers' sales branches	1,875	
Wholesale merchants	55		Hardware trade:			Selling agents	580	
Hardware trade:			Wholesale merchants	9		Wagon distributors	4	
Wholesale merchants	15		Lumber and building materials (other than metal) trade:			Wholesale merchants	5,067	
Leather and leather goods (except gloves and shoes) trade:			Wholesale merchants	1		Metals and minerals (except petroleum and scrap) trade:		
Wholesale merchants	32		Metals and minerals (except petroleum and scrap) trade:			Manufacturers' sales branches	198	
Paper and paper products trade:			Wholesale merchants	109		Wholesale merchants	40	
Wholesale merchants	13		Miscellaneous commodities (1.8 per cent of reported commodity sales)	38,898		Paper and paper products trade:		
Tobacco and tobacco products (except leaf) trade:			Amusement and sporting goods trade:			Manufacturers' agents	4	
Wholesale merchants	1		Chain store warehouses	20		Wholesale merchants	181	
All other trades:			Manufacturers' sales branches	57		Petroleum and petroleum products trade:		
Wholesale merchants	2		Wholesale merchants	37		Bulk tank stations	278	
Wood products (0.8 per cent of reported commodity sales)	16,256		Automotive trade:			Manufacturers' sales branches	14	
Amusement and sporting goods trade:			Manufacturers' sales branches	108		Wholesale merchants	51	
Manufacturers' agents	13		Wholesale merchants	164		Plumbing and heating equipment and supplies trade:		
Wholesale merchants	188		Chemical, drug, and allied products trade:			Manufacturers' sales branches	16	
Electrical trade:			Manufacturers' agents	5		Wholesale merchants	97	
Manufacturers' sales branches	109		Manufacturers' sales branches	8		Tobacco and tobacco products (except leaf) trade:		
Wholesale merchants	7		Wholesale merchants	79		Wholesale merchants	31	
						All other trades:		
						Brokers	21	
						Importers	25	
						Manufacturers' sales branches	2,589	
						Selling agents	168	
						Wholesale merchants	2,489	
						Wholesaling manufacturers	25	