## NEW YORK

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## WHOLESALE CENTERS IN NEW YORK



Table 1.-SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

| Kind of business <br> (Establishments classified by major lines of merchandise) | Num ber of estab-lishments | NUMBER OF EMPLOYEES (propríetors not included) |  |  | $\underset{\text { walaries and }}{\text { was }}$ | TOTAL EXPRNSES (including salaries and wages) | STOCK ON HAND END OF YEAR (at cost) | VOLUME of businass |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Female |  |  |  | Amount | Percent of total |
| THE STATE | 25,311 | 291,056 | 227, 189 | 63, 857 | \$896, 202, 050 | 81, 441, 826, 286 | 81, 279, 191, 308 | 817, 604, 683, 820 | 200.00 |
| Amusement and sporting | 388 | 6,756 | 4,275 | 2,481 | 15, 497, | 31, 951, 229 | 23, 883,845 | 191, 428,495 | 1. 09 |
| Chemicals, drugs, and alied | ${ }_{901}$ | 16, 888 | 11, 262 | +1,726 | 44, | 46, $95.792,289$ | 33,528, ${ }_{56} \mathbf{7 7 8 , 1 2 7}$ | 370, 6482,800 |  |
| Dry goods and apparel | 4,920 | 58, 001 | 43, 201 | 14, 800 | 151, 442, 867 | 291, 062, 254 | 365, 017, 971 | 3,768, 305,493 | 21. 41 |
| Electrical | 711 | 13,043 | 10,760 | 2, 877 | 29, 574, 817 | 66, 256, 814 | 48, 603, 800 | 556, 953, 209 | 3.16 |
| Farm products (not elsowhere specified) | 1,376 | 6,783 | 4, 061 | 1,802 | 18, 525,982 | 42, 221, 089 | 84, 784, 088 | 1, 105, 278,020 | 6. 28 |
| Farm suppliss (excopt machinery and equipment) | 195 | 2,151 | 1,731 | 420 | 4,178, 139 | 10, 748, 831 | 13,785, 553 | 142, 115, 653 | . 81 |
| Food products (not elsowhere specified) | 3, 561 | 31, 796 | 27,836 | 3,859 | 68, 891,798 | 143, 099, 738 | 46, 476, 357 | 2, 124, 104, 779 | 12.06 |
| Forest products (except lumber) | 114 |  | 644 | 188 | 2, 193, 105 | 3,831,707 | 3,042, 502 | 57, 879, 675 | . 33 |
| Furniture and house furnishings | 990 | 10,303 | 7,996 | 2,397 | 20, 857, 562 | 57, 855, 030 | 55, 334, 383 | 888, 050, 209 | 2.27 |
| General merchandise. | 124 | 2,885 | 2,000 | 775 | 6, 564, 410 | 12,886, 776 | 24, 641, 722 | 333, 334,004 | 1. 89 |
| Groceries and food specialities | 1,852 | 27, 248 | 22,054 | 5,194 | 65, 692,589 | 117, 084,155 | 116,002,089 | 2, 109, 405, 028 | 11.98 |
| Hardwara | 404 | 5, 213 | 4, 060 | 1,153 | 11, 315,713 | 10, 138, 461 | 15, 400, 945 | 118, 402, 218 | . 64 |
| Iron and steal sorap and other | 623 | 2,169 | 1,779 | 390 | 3,703, 075 | 7,977, 849 | 4,190, 785 | 76, 977,083 | 44 |
| Jewelry and optical goods.. | 1,031 | 7,372 | 5,039 | 2,333 | 19,085, 225 | 40, 229, 290 | 71,020, 682 | 261, 601, 008 | 1. 49 |
| Leather and leather goods (except gloves and shoes) | 457 | 1, 041 | 1,357 | 284 | 4, 035, 202 | 8, 582,119 | 12,078,423 | 91, 201, 714 | . 62 |
| Lumber and building material (other than metal) | 741 | 11, 504 | 10, 108 | 1,396 | 27,816, 030 | 59, 0555 | 20, 688, 074 | 320, 722, 773 | 1.88 |
| Machinory, equipment, and supplies (except electrical) | 1, 984 | 22, 373 | 17, 624 | 4,849 | $57,390,884$ | 101, 772, 118 | $54,715,772$ | 628, 791, 616 | 3. 57 |
| Metals and minerals (except petroleum and scrap) | 648 | 6,701 | 5,170 | 1,591 | 20, 031,405 | 39, 213, 114 | 43, 132, 604 | 1,734, 112, 469 | 9.85 |
|  | 969 | 8, 010 | 7,016 | 2,030 | 23, 284, 238 | 39, 480, 570 | 23, 546, 506 | 368, 176, 060 | 2.09 |
| Petroleum and petroleum products. | 726 | 9,751 | 8,514 | 1,237 | 22,640, 245 | 51, 128, 529 | 39,770, 358 | 491, 557, 905 | 2.79 |
| Plumbing and heating equipment and suppl | 508 | 6, 047 | 5, 424 | 1,223 | 15, 301,446 | 28, 598, 492 | 21, 988, 354 | 160, 980, 496 | . 91 |
| Tobacco and tobacco products (except leat) | 302 | 3,704 | 3,124 | 640 | 8,772, 800 | 46,786, 467 | 18, 329, 109 | 525, 274,835 | 2. 98 |
| All other. | 1,167 | 16,813 | 11, 453 | 5,300 | 38, 820, 080 | 79, 142, 007 | 60, 570, 839 | 1,018, 553, 083 | 5. 79 |

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS
[An ( x ) indicates that the amount must be with held to avold disclosure of individual operations, but it is included in the totals]

| kind of business <br> (Establishments classified by mafor lines of merchandise) | $\left\|\begin{array}{l} \text { Num- } \\ \text { ber of } \\ \text { estab- } \\ \text { lish- } \\ \text { monts } \end{array}\right\|$ | NUMBER OF EMpLOYEES (proprietors not included) |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | TomalHXFENSES(Includingsalariesand wages) | BYOORON HAND,END OFYEAR(at cost) | net Sales |  | $\underset{(\text { see text, }}{\substack{\text { chent } \\ \text { 50) }}}$ |  | SALES TO ULTMMATE CON(atretail) | saleg to indugtrial consumbrs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Fomale |  |  |  | Amount | Por cent of total | Amount | Per cent net sales |  |  |

THE STATE (pop. 12,588,066)

| Total. | 17, 611 | 176, 785 | 139,220 | 37, 665 | $\left\lvert\, \begin{gathered} \text { Dollars } \\ 410,798,912 \\ \hline \end{gathered}\right.$ | $\left\lvert\, \begin{gathered} \text { Dollars } \\ 821,618,310 \end{gathered}\right.$ | Dollars $\mid 887,144,136$ | $\begin{gathered} \text { Dollars } \\ 7,881,108,142 \end{gathered}$ | 100.00 | $\begin{gathered} \text { Dollars } \\ 5,944,395,567 \\ \hline \end{gathered}$ | 75. 91 | $\begin{gathered} \text { Dollars } \\ 87,283,949 \end{gathered}$ | $\begin{gathered} \text { Dollars } \\ \hline 2,194,480,378 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Types of wholesaler Servico wholesa | 10, 728 | 170,452 | 134, 119 | 30, 333 | 305, 52 |  |  | 7, 058, 287, 427 | 07.7 | 824, 030, 722 | 76.0 | , 212, | 10 |
| Converter | 101 | 4,094 | 3,080 | 1,014 | 10, 600,850 | 22,109328 | 47, 664, 716 | 107, 370, 180 | 2.5 | 181, 578,481 |  |  | 63, 432,391 |
| Exporter | ${ }_{1} 328$ | 3,874 | 13, ${ }^{2} 878$ | 5,048 | 10,767,003 | $22,7688,767$ $105,578,380$ | 19, 924, 154 | 574, ${ }^{\text {571, }}$ 5120 | 7. | 347, 598, 783 | 60.52 72.58 | 4, 1962 | $55,342,845$ $795,469,932$ |
| Impo | 1, 688 | 184, 420 | 114, 791 | 5, 048 |  |  | 597, 2057 , 068 | I', 374, 534,685 |  |  | 78.11 | 80, 954,30 | 1,210, 301, 042 |
| Wholesale m | 14, 553 | 144, 064 | 114, 701 | 29, 273 | 323, 152, 614 | 643, 617, 034 | 597, 857, 066 | 8, 374, 534, 685 | 68.63 | 4, 188, 042,712 | 7.1. | 8, 854 | 1,210, 31,02 |
| Limited function | 38 | 1,844 | 1, 468 | 376 | 4, 338,410 | 7, 723, 701 | 7, 538, 715 | $10282028$ | 1. ${ }^{138}$ | $52,151,590$ | $\begin{array}{\|c\|c\|} \hline 61.78 \\ 1.700 \end{array}$ | $\begin{aligned} & 402,287 \\ & 148,856 \end{aligned}$ | $\begin{array}{r} 4,504,979 \\ 425,589 \end{array}$ |
| Cash and carr | 134 | 2386 |  | 195 | 2, 451, 647 | 880,297 $4,055,204$ | - 917,5878 | 10, 223, 028 45, 270, 756 | . 138 | $1,735,706$ $36,014,433$ | ${ }_{79.55}^{16.98}$ | 148, $7,4800^{\prime}$ | 17, 725,788 |
| Drop shippors--... | 124 | $\begin{array}{r}774 \\ 58 \\ \hline 8\end{array}$ | 579 | 195 22 | 2, 2411,108 | $4,055,264$ <br> 361,868 | 1, 0450,6302 | 45, 96707465 | . 01 | 36, 434,255 | 44.80 | 68, 46 | 17,724, |
| Mall order wholesalor | 89 | 320 | 296 | 24 | 572, 881 | 1,058, 876 | 561, 200 | 0,845, 80 | . 13 | 4, 539, 600 | 46.11 | 124, 262 | 88 |
| Warohouses (distributing). | 21 | 456 | 369 | 87 | 954, 835 | 1, 417,601 | 4, 363, 824 | 18,111, 275 | . 23 | 9, 427, 602 | 52.05 | 53, 200 | 5, 575,009 |
| Supply and maohinery distrib | 407 | 4,489 | 3,033 | 858 | 10, 034,069 | 19, 823, 103 | 12, 367, 017 | 88, 402, 38 | 1.13 | 67, 607, 230 | 76.48 | 1,669,243 | 45, 438, 384 |
| A musement and sportin | 288 | 3, 603 | 2,950 | 1,188 | 7,888, 861 | 14, 894, 396 | 15, 875, 845 | 72, 005,857 | 98 | 47, 774, 884 | 85. 63 | 1,711,734 | 1,512, 771 |
| Amusement and sporting goods (except cameras and motion-picture equipment and supplios) | 140 | 1,164 | 878 | 286 | 2,763, 278 | 5, 403, 481 | 4, 840, 120 | 31, 214, 000 | . 4 | 23,484, 505 | 75. 24 | 1, 329, 884 | 281, 137 |
| Amusement and sporting goods (genbral line) |  |  | (x) |  |  |  |  |  |  |  |  |  | 8,850 |
| Anusoment equipment and supplies. | 13 | $(x)^{55}$ | $(X)^{43}$ | $(x)^{12}$ | $\begin{gathered} 88,277 \\ (x) \end{gathered}$ | $\frac{207,310}{(\mathrm{x})}$ | $\frac{187,749}{(x)^{2}}$ | (X) |  | $\frac{612,}{(x)}$ |  |  |  |
| Blcycles and supplies.....- |  | (x) | (x) | $(x)$ |  |  |  |  |  |  |  |  |  |
| Billiards, bowling equipm supplies. | 7 | 27 | 25 | 2 | 86, 502 | 780 | - 93, 492 | $300$ |  |  |  |  |  |
| Sporting goods (general line) | 37 | 465 | 360 | 90 | 976, 148 | 1,760,029 | 1, 810, | -8, 8 230, 712 |  | 15,305, 364 |  | 1, 220,440 | 134, 287 |
| Toys, navelties, and freworks... | 85 | 694 | 420 | 174 | 1,669 | 3, 210,2 | 2, | 20,70, 18 |  |  |  |  |  |
| Cameras and motion-picture equipment and supplies | 92 | 2,339 | 1,472 | 887 | 5,100, 588 | 9, 500, 915 | 11, 135, 725 | 41,691,797 | . 53 | 24, 2900,1770 | 58, 28 |  | 1, 281, 534 |
| Cameras and photographie supplies | 17 | 151 | 114 | 37 | 268, 369 | - 453,254 | 1485, 637 | 2, 2110,205 |  | 1, 810,786 |  | 271, 344 |  |
| Moving-ploture apparatus |  |  | 77 <br> 617 | ${ }^{37}$ | 2, ${ }^{351,7}, 741$ | 6, 780,081 | 8,001, 202 | 31, 635,817 |  | 16, 600,854 |  |  | 1,281, 534 |
| Moving-picture films. <br> Talking-picture apparatus |  | $1, \frac{244}{830}$ | 664 | 166 | 1, 637, 187 | 2, 305, 758 | 2, 607,778 | 5, 957,418 |  | 5, 877, 418 |  |  |  |
| Automotive.. | 48 | 7,946 | 6, 002 | 1,344 | 17,801, 658 | 33, 009, 844 | 22, 388, 314 | 238, 444, 772 | 3.0 | 38, 090, 434 | 15. 1 | 31, 696, 874 | 1,210, 878 |
|  | 82 | 4, 321 | 3, 589 | 732 | 10, 603, 318 | 20,520,58 | 13, 095, 138 | 179, 295, 561 | 2.2 |  |  | 29, 239, 103 |  |
| Automobiles and other motor vohicles |  |  |  |  |  |  |  | 4, 422, 223 |  |  |  | 5, 942, 768 |  |
| (generai line) -........ | 14 | 11,503 | 1, ${ }^{1,448}$ | 370 | 5,570, 28 | $1,110,610$ | 9, 004,138 | 114, 108, 617 |  |  |  | 23, 242, 33 |  |
| Automobiles (new and used) <br> Antomobiles (used) | 6 | (x) | (x) | (x) | (x) | ( x ) | (x) | () |  |  |  | ( x ) |  |
| Trucks and tractors. |  | (x) | ( x ) | (x) | (x) | (x) |  | (x) |  |  |  |  |  |

[^0][^1]Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be with held to avoid disclosure of individual operations, but it is inctuded in the tolals]

| kind of business <br> (Establishments classified by major lines of merchandise) | $\left\|\begin{array}{l} \text { Num- } \\ \text { Ser of } \\ \text { betab } \\ \text { bstab- } \\ \text { Henh } \\ \text { ments } \end{array}\right\|$ | number of emPLOYEES(proprietors not included) |  |  | $\begin{array}{\|c} \substack{\text { SLLARILSS } \\ \text { AADDES }} \\ \hline \end{array}$ | $\left.\begin{array}{c}\text { ToTAI } \\ \text { EXPRNGS } \\ \text { (inclunlig } \\ \text { sclarieg } \\ \text { sand wages }\end{array}\right)$and | sTociss ON HAND, END OF <br> (at cost) | net sa |  | ORIDIT | Les | salies to OLTMATE | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\substack{\text { Fe- } \\ \text { male }}}{ }$ |  |  |  | Amount | Per cent of total | Amount |  |  | co |

THE STATE-Continued


Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is incluted in the totals]

| mind of business <br> (Establishments classified by major lines of merchandise) | Number of estabments | number of employees (proprietors not included) |  |  | $\begin{aligned} & \text { Salaries } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | TotalExpenses(includingsalariesand wages) | $\begin{gathered} \text { STOCK } \\ \text { ON HAND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (at cost) } \end{gathered}$ | net sales |  | CREDIT SALES(seo text, p. 6 ) |  | $\begin{gathered} \text { SALES TO } \\ \text { UETMAATE } \\ \text { COM- } \\ \text { SUMERS } \\ \text { (at retail) } \end{gathered}$ | SAEES TO industalal. consumeras |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total |  | Fe- |  |  |  | Amount | Per cent of total | Amount | ( Per $\begin{gathered}\text { cent } \\ \text { ofnt } \\ \text { salet } \\ \text { sas }\end{gathered}$ |  |  |

THE STATE-Continued


Tabli 2.-WhOLESALERS ONLY, BY KIND OF BUSINESS—Continued
[An $(\mathrm{x})$ indicates that the amount must be with held to avoid disclosure of individual operations, but it is included in the totate]


Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid disciosure of individunl operations, but it is included in the totals]

| hind of business <br> (Establishments classiffed by major lines of merchandise) | Number of ostab-lishments | number of employees (proprietors not included) |  |  | SalarizsANDWAGES | total EXPENSES(ineluding salaries and wages) | $\begin{gathered} \text { STOCK } \\ \text { ON RAND, } \\ \text { LND OF } \\ \text { YEAR } \\ \text { (at cost) } \end{gathered}$ | net galbs |  | credit sales |  | sales to ultimate CONsumers(at retail) | SAles TO industrialCONSUMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\text { ce- }}$ |  |  |  | Amount | Por cont of total | Amount | ( Per $\begin{gathered}\text { cent } \\ \text { ofnt } \\ \text { sales } \\ \text { sales }\end{gathered}$ |  |  |

THE STATE—Continued

| Leather and leather goods (except gloves and shoes) | 364 | 1,135 | 036 | 188 | Dollars 2,736, 874 | Dollars <br> 5, 922,810 | $\begin{aligned} & \text { Dollars } \\ & 9,154,461 \end{aligned}$ | Dollars $55,550,122$ | 0.71 | Dollats 45, 069, 797 | 81. 18 | Dollars <br> 254, 328 | $\begin{aligned} & \text { Dollars } \\ & 28,348,604 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lsather and leather goods (general lina)- | $\begin{array}{r} 8 \\ 136 \\ 11 \\ 125 \end{array}$ | 37 | 29 |  |  | $\begin{array}{r} 163,009 \\ 2,742,352 \\ 200,130 \\ 2,413,222 \end{array}$ | $\begin{array}{r} 185,565 \\ 4,305,702 \\ 408,682 \\ 3,807,020 \end{array}$ | $\begin{array}{r} 813,914 \\ 31,986,818 \\ 38,122,857 \\ 28,863,8191 \end{array}$ |  |  |  |  | 131,909 |
| ath |  | $\begin{aligned} & 546 \\ & 78 \\ & 408 \end{aligned}$ | $\begin{gathered} 438 \\ 03 \\ 375 \end{gathered}$ | $\begin{array}{r} 108 \\ 15 \\ \hline \end{array}$ | $1,445,834$ <br> 158, 480 |  |  |  | . 41 | 100 | 80. 65 | 5 | $\begin{aligned} & 17,163,671 \\ & 2,948,014 \end{aligned}$ |
| Bolting |  |  |  |  |  |  |  |  |  | , |  | 1, 150 |  |
| Leather |  |  |  | 93 | $1,292,354$ |  |  |  | --.. | 22, 708, 314 | ------- | 83, 504 | 14,215,657 |
| Luggage | $\begin{aligned} & 38 \\ & 29 \end{aligned}$ | 189 | $150$ | 26 |  | 806,300 | 572,063 | $\begin{array}{r} 28,863,061 \\ 3,730,868 \end{array}$ | . 05 | 3, 084,097 | 82, 68 | 11,228 | $\begin{aligned} & 50,712 \\ & 59,712 \end{aligned}$ |
| fied). |  | $\begin{gathered} 197 \\ 52 \\ 5 \end{gathered}$ |  |  | 255, 680 | 581, 317 | 450, 5 |  |  | 1,898,518 |  |  |  |
| uggag |  |  | 45 |  | 118,704 | 224, 992 | 121, 5 | 1,260, 148 |  | 1,080, 181 |  | 1,2 |  |
| Saddlery and h | $\begin{array}{r} 6 \\ 175 \\ 33 \\ 142 \\ 528 \end{array}$ | 43 | 36 | 7 |  | 154, 201 | 367, 8 |  | .01.23 | 810,254 | 01.47 | 15, 200 |  |
| Shoe |  | 320 | 277 | 43 | 747,954 | 2,05 | 3, 723, 2 | 18, 132, 700 |  | 14, 680,202 | 80.06 | 82,2 | $\begin{array}{r} 10,908,222 \\ 10,438,753 \\ 654,489 \end{array}$ |
| Gut stock (leat |  | 108 | 98 | 24 | 384, 724 | $1,073,037$ | 2, 537, 256 | 11, 101,820 |  | 10, 456,413 |  | 11, 200 |  |
| Shoe findings |  | $\begin{array}{r} 108 \\ 8,797 \end{array}$ | 170 | 19 | 363,230 |  | 1, 186, 009 | 0,970, 880 |  |  | …… 71,040 |  |  |
| Lumber and building then metal) |  |  | 7,871 | 928 | 20, 030,094 | 40,868,010 | 22, 593, 140 | 204, 310, 861 | 2. 81 | 168, 442, 241 | 81.46 | 3, 049, 608 | 48, 480, 685 |
| Construction and building materials (other than motal and wood) | 341 | 0,431 |  | 561 | 14, 312, 204 |  |  |  |  | $05,085,55580,91$ |  |  | $\begin{array}{r} 16,948,096 \\ 188,847 \end{array}$ |
| Asbestos produ | 11 | , 202 | ${ }^{163}$ | 30 | 459, 631 | $\left\|\begin{array}{c} 20,857,821 \\ 640,618 \end{array}\right\|$ | $\left.\begin{array}{\|c} 10,630,469 \\ 287,524 \end{array}\right)$ |  |  |  | 80, 01 | $\begin{array}{r} 1,281,880 \\ 1,110 \\ 48,500 \end{array}$ |  |
| Brick and tile | 52 | $\begin{gathered} 4600 \\ (x) \end{gathered}$ | $(\mathrm{x}){ }^{411}$ | $(\mathrm{x})^{49}$ | 1, 001, 117 | 2, $\left.{ }_{(13)}^{136}\right)^{825}$ | $\frac{1,218,858}{(x)}$ | 13, 548,002 |  |  | -...-- |  | (x) |
| Building stono | 15 |  |  | ${ }^{42}$ | 643, 762 | 1, 638,411 | ${ }^{637,347}$ | 11,684,429 |  | 8,702, 760 |  | 112,048 |  |
| Glass. | 40 | $\begin{gathered} 271 \\ 693 \end{gathered}$ | 229 600 |  |  |  |  |  |  | 8,008, 799 |  |  | $\begin{array}{r} 638,995 \\ 4,114,184 \end{array}$ |
| Granite and |  | $\begin{gathered} (x) \\ 302 \end{gathered}$ | (x) | (x) |  | 2, 779, ${ }^{\text {(x) }}$ ( 419 |  | 11, 838,470 |  |  |  | 177, 858 | ( ${ }_{\text {I }}$ ) 18.902 |
| Lime, plaster, | 4 |  | 307 | ( 25 | 957, 485 | 1, 864, 433 | 278, 845 | 1, 200, 407 |  | 11, 110.408 |  |  | 10,902 |
| Roofing materials | ${ }_{48}^{27}$ | 2,000 | 1.013 | 38 | ${ }^{\text {b20, }} 828$ | $12,280,379$ |  | 2, 008, 480 |  | 2,056, 354 |  |  | $\begin{array}{r} 495,101 \\ 2,881,380 \end{array}$ |
| Sand, grave | ${ }^{48} 10$ |  | 1,943 | 1780 | 3, 522, 747 | 0,431, 698 | 405, 871 | $\begin{array}{r} 24,050,1511 \\ 32,562,828] \end{array}$ |  | 27,017, 858 |  | 762, 224 | 5, 383,367 |
| Lumber | 188 | 2,366 |  | $\left.\begin{array}{r} 365 \\ 273 \\ 20 \\ 96 \end{array} \right\rvert\,$ | $\begin{aligned} & 5,717,830 \\ & 3,672,803 \\ & 601,203 \\ & 1,443,824 \end{aligned}$ | $\begin{gathered} 11,200,188 \\ 7 \\ 7 \end{gathered}$ | $\begin{aligned} & 11,063,671 \\ & 7,741 \\ & \hline 143 \end{aligned}$ | $\begin{gathered} 80,818,085 \\ 70 \\ 568 \\ \hline 176 \end{gathered}$ | 1.1 | 71,376, 880 57, 466, 562 $4,143,602$$0,708,622$ | 82. 21 | 1,707 | 889 |
| Lumber | 135 | $\begin{array}{r} 1,447 \mid \\ 1, \\ 320 \\ 503 \end{array}$ | $\begin{array}{r} 2, \\ 1,174 \\ 170 \\ 300 \\ 527 \end{array}$ |  |  |  |  |  |  |  |  | 1, 199, 181 | 28, 201, 322 |
| Lumber | 1 |  |  |  |  | 016, 180 | 1, 038 | b, 071 |  |  |  |  | 1, 488, 858 |
| Millw | 42 |  |  |  |  | 2, 623, 651 | 3, 178, 087 | 11, 178, 602 |  |  |  | 98, 820 | 1, 842, 409 |
| Maohinery, equipment, and supplies (except electrical) | 1,121 | 8, 674 | 7,492 | 2,182 | 22, 294, 489 | 41, 100, 124 | 26, 280, 701 | 190, 128, 145 | 2. | 142, 396, 188 | 74. 88 | 2,884, 075 | 67, 308, 820 |
| Commercial equipment and supp | 232 |  |  | 590 | 7 | 131 | 4 | 41,047 | , 53 | 523, 214 | 82.80 | $365,112$ |  |
| Automatic vending machinery | 16 | 200 | 1,838 | 141 | 7010 |  | 1, 104, 7 | 7,700, 648 |  | 7, 5184,828 |  | $\left.\begin{array}{\|c\|} 18,000 \\ 469 \end{array} \right\rvert\,$ | $\begin{aligned} & 116,699 \\ & 4,004,699 \end{aligned}$ |
| Filling-station equipment and supplies. | 10 | 20 | 14 | 16 | 115, 0901 | 1286 | 197, | 7 |  |  |  |  | 331,500 |
| Plorists supplies | 13 | 101 | 167 | 24 | 283, 003 | 531, 7 | 337,30 | 2, 063,861 |  | 1,825, 712 |  | 31, 400 |  |
| Hotel and rest and supplies.. | 64 | 054 | 734 | 220 | 052 | 3, 720, 105 | 2,40 | 15, |  | 13, 584, 851 |  | 103, 761 | 58, 808 |
| Office eguipment and supplios (other than (urniture) |  |  | 388 | 113 |  |  |  |  |  |  |  |  | 299 |
| Soda fountain oquipment and sup- |  |  |  |  |  |  |  |  |  |  |  |  | 500 |
| plies) | 19 | 120 | 95 | 25 |  |  |  |  |  |  |  |  | 500 |
| $\qquad$ | 41 | 201 | 222 | 30 |  | 1,194, 588 |  | 3, 98 |  |  |  | 2,0 | 3,500 |
| Other commorcial machinery, equipment, and supplios. |  |  | 17 | 12 |  |  |  |  |  |  |  |  | 100,000 |
| Construction equipn | 40 | 383 | 335 | 48 |  | 1,742 | 772, 322 | 7, 079, 772 | 08 | 5,252,983 |  | 28, | 561, 147 |
| Bullders' supplics- |  | 35 | 31 |  | 64, 280 | 210,906 | 75 , 980 | 1, |  |  |  | , |  |
| Construction equipment. |  | 20 | 18 | , | -62, 850 | 104, 845 | 145, 332 | 1, 3 , 1019,238 |  | 733,931 $2,019,012$ |  | 53, ${ }^{1,000}$ |  |
| Construction machinery | 22 | 215 | 182 | 33 | 520, 372 | 927, 580 | 390, 006 | 3, 101 |  | 2,019, |  | 53, 8.57 | 1,273, 577 |
| and supplios (general line) |  |  | 20 |  |  |  | 98, 432 | 729, 814 |  | 66, 022 |  |  |  |
| Road machinery and equipmen |  | 84 | 82 | 2 | 166, 618 | 285, 646 | 61,902 | 1, 171,40 |  | 899, 3 |  |  | 54 |
| rmmachinory and equipn | 17 | 148 | 107 | 42 |  |  |  | 12,7 | 18 | 2,380,178 |  | 1,000 | 845, 621 |
| Manalacturing, mining, and drilling machinery, equipment, and supplies |  |  |  |  | 0, 038, | 10, 247 | 10, 84.1 | , | 92 | 55, 880 | . 52 | 357, 140 | 3, 109, 475 |
| Bakers' ${ }^{\text {c }}$ (uipment and supplies |  | (x) | (x) | (x) | (x) | (x) |  | $3,784,045$ |  | 2,477,763 |  | 82, 70 | (x) ${ }_{852,731}$ |
| Bottles and bottlingequipment Conveyor and hoisting machin | 36 | $(x)$ | 171 | 45 | $\begin{aligned} & 473,716 \\ & (x) \end{aligned}$ | $\begin{aligned} & 805,170 \\ & (x) \end{aligned}$ | (x) ${ }^{738}$, 509 | $3,784,045$ $(\mathrm{x})$ |  | $\begin{array}{r} 2,47 \\ (x) \end{array}$ |  | 82, 70 | 802,731 |
| Foundry egnipment and su |  | (x) |  |  |  |  |  |  |  |  |  |  | (x) 321 |
| Jewelers' equipment and | 24 | ${ }^{162}$ | 127 | 18 | 867,070 | 570,072 | 607, 184 | 2, 256, 759 |  | 910, 072 |  | 10, | 321, 331 |
| Machine tools | 12 | 58 | 34 | 18 | 108, 888 | 210,6 | 108, 68 | 1,869, 0 |  | I, 1488,286 |  |  | 1, 420 , 889 |
| Mechanical rubber goods.- | 11 | 80 139 | 69 110 | 17 20 | 202,994 | 446, ${ }^{\text {536, }} 408$ | 185, | 1,942, 21021 |  | 1, 1887,336 |  |  | 2, 086, 40.4 |
| Oil-well machinery, equipme supplies. |  |  |  | 7 |  |  |  |  |  | 900, 709 |  | 707, | 244, 380 |
| Power engines | 6 | 15 | 12 | 3 | 29, 683 | 70, 917 | 48, 371 | 367, 220 |  | 32, 104 |  |  | 15, 000 |
| Power-house entuipment | 13 | 195 | 174 | 21 | 528, 542 | 681, 555 | 3581128 | 2,715,956 |  | $\begin{array}{r}2,605,817 \\ 850,858 \\ \hline\end{array}$ |  |  |  |
| Printers' and lithographers' supplies - | 10 | 73 | ${ }^{64}$ | 9 | 181, 942 | 315,489 178,949 | 254,014 35,568 | 1, 1771,704 |  | 871,204 |  |  | 568, 204 |
| Shoe machingery...-............ |  |  |  | 8 | 127, 13,318 | 1781, 31.602 | 35, ${ }^{37}$, 836 | 85, 730 |  | 47,736 |  |  | 67, 104 |
| Textile machinery | 30 | 388 | 297 | 91 | 823, 018 | 1, 138, 722 | 807,310 | 6,952, 885 |  | 5, 598, 447 |  | 15,7 | 2, 164, 099 |
| Welding equipment.-.-....- | 4 | 18 |  |  | 23,718 | 41, 408 | 12, 886 | 170, 658 |  | 128, 340 |  |  | 76, 085 |
| Other industrial machinery, equip ment, and supplies. | 220 |  |  | 420 | 5, 209, 801 | 10, 290, 416 | $\stackrel{5}{4}, 962,874$ | 350, 187 |  | 31, 569, 671 |  | 330, 158 | 25, 450,080 |

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is inoluded in the totals]


Table 2.-WhOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An ( X ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is inchuded in the totals]

| mind of business <br> (Establishments olassifled by major lines of merchandise) | $\left.\begin{array}{\|} \text { Num- } \\ \text { ber of } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \end{array} \right\rvert\,$ | $\begin{aligned} & \text { NUMBER OF RM- } \\ & \text { PLOYEES } \\ & \text { (proprietors not } \\ & \text { includod) } \end{aligned}$ |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { wage } \end{aligned}$ | TOTAL EXPENSES (including saluries and wages) | $\begin{aligned} & \text { STOCK } \\ & \text { ON HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | NET SALES |  | Credit bales |  | BALES TO ULTIMATE CONSUMERS (at retail) | sales to INDUSTRIAL CONBUMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { maie }}{\text { me- }}$ |  |  |  | Amount | Per cent of total | Amount | Per cent of net sales |  |  |

THE STATE-Continued

| Plumbing and heating equipment and supplies-Oontinued. |  |  |  |  |  | $\begin{aligned} & \text { Dollars } \\ & 1132 \end{aligned}$ | Dollars | Dollars 4, 086, 139 | . 05 | Dollars $2,539,846$ | 62.01 | $\begin{gathered} \text { Dollarg } \\ 130,805 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 981,591 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Furnace- | 1 | (x) | (x) | ( x ) | () |  | (x) | (x) |  | (x) |  |  |  |
| Heating equipment (general line) | 21 | 102 | 17 | 21 |  | 006 |  | , 713,708 |  | 89, 082 |  | 10,000 |  |
| Stoves and range | 8 | (x) | (x) | (x) | (x) ${ }^{\text {a }}$ | (x) | (x) | (x) |  | (x) |  | (x) |  |
| Tobaccoand | 288 | 2, 687 | 2, 197 | 400 | 6, 134, 330 | 24, 150, 444, | 9, 980, 862 | 220, 015, 920 | 2.81 | 184, 857,085 | 84.02 | 1,880, 565 | 455, 273 |
|  | 27 | 138 | 115 | 24 | 328, 059 | 582 | 290 | 4,613,719 | B | 99 | 2 |  | 33 |
| Clgars, c | 236 | 2,544 | 2,079 | 465 | 5,801, 470 | 23, 650, 680 | 0,662, 62 | 215, 127 | 2.75 | 180, 4488 , 6300 | 88 | 1,757, | 54, 7 |
| Tobacco |  |  |  |  |  | 17, | 2, |  |  |  |  |  |  |
| othe | 820 | 10, 317 | 7,371 | 2,846 | 23, 383, 678 | 44, 576, 588 | 48, 880,586 | 465, 049, 627 | 5. 94 | 835, 651, 395 | 72. 18 | 1,792, 092 | 235, 309, 015 |
| Books, periodicals, and | 81 | 3, 24 | 2,226 | 1, 017 | 6, 305, 797 | 12, 304 | 3,874 | 45, 405, 521 | . 58 | 27, 695, 4477 | 61.00 | 174, 100 | 447,991 |
| Books and periodicals. | 48 | 2, 552 | 1, 6749 | ${ }_{4} 975$ | 4, 4 c97, 577 | $9,784,743$ $2,619,841$ | $3,797,612$ <br> 77,310 | -32,689, 127 |  | $18,339,615$ <br> $9,355,882$ |  |  |  |
| Nowspapers and magazines. | 33 | 691 | 649 | 42 | 1, 098, 220 | 2, 519, 8 | 7,310 |  |  |  |  |  |  |
| Oils and greases (animal and vegetable)- | 28 | 410 | 33 | 80 | 1, 352, 703 | 2,373, 2 | 2, 425, 2 | 45, 638, 450 | . 68 | 21, 601, 030 | 47.41 |  | 30,600, |
| Animal oil (including grease and tallow) |  | 12 | 10 |  | 34, 011 | 82, 024 | 24, 477 | 957, 359 |  | 959, 359 |  |  | 44 |
| Essential oil | 12 | 267 | 200 | 67 | 950,374 | 1, 476, 850 | 2, 012, 801 | 8,774, 020 |  | 8, 577, 433 |  |  | $3,624,281$ $32,785,852$ |
| Vegotable oils (cottonseed, limseed, eto.). | 13 | 137 | 120 | 17 | 308, 318 | 814,407 | 387, 885 | 35, 805, 071 |  | 12, 054, 247 |  |  | 32,785, 852 |
| Rubber goods (general line) | 5 | 23 | 17 | 6 | 40, 356 | 67, 08 | 01, 52 | 321, 804 |  | 180, 118 | 55.97 | 7,000 | 219,680 |
| Textiles and textile materials (other than dry goods) | 308 | 3,081 | 2,210 | 802 | 7, 438, 585 | 13, 545,121 | 10, 513, 205 | 123, 3 $3,1793,121$ 0,208 | 1. 68 | $113,674,578$ $2,406,000$ | 92.17 | 238,402 10,000 | $3,725,352$ $1,308,184$ |
| Bags and bagging ${ }^{8}$ | 26 | 138 |  | 30 30 | 368,778 438,080 | 687, 836 | 374,448 385,422 | 5, 31 |  | 4, 044,054 |  | 22, 138 | 642, 043 |
| Cordage and twine- | 17 | 198 | 103 | 35 | 438, 980 | 687, 830 | 380, 22 | ¢, |  |  |  |  |  |
| Textiles and textile materials other than dry goods (general line) | 70 | 1,618 | 1,252 | 368 | 4, 078, 745 | 7,566 | 12, 013,220 | 42, 100, 070 |  | $\begin{gathered} 39,413,524 . \\ \hline 1 \mathbf{N}_{010} . \\ 134 \end{gathered}$ |  | 52,308 | $18,980,772$ 32,310 378 |
| Yarn--...-.-.-....- | $\stackrel{63}{132}$ | ${ }_{802} 82$ | 2184 | 107 | 1, 1077 , 950 | 2, 6554,265 | 3, 538,048 | 25, 741 , 305 |  | 22, 800, 260 |  | 27,488 | 20, 583,975 |
| Other textiles (exclusive of dry goods). | 132 | 802 | 484 | 318 | 467, 850 | 2, 654,200 | 3, 038, | 20, 74 |  |  |  |  |  |
| Miscellaneous kinds | 398 | 3, 554 | 2, 579 | 975 | 8, 130, 237 | 16, 2889,516 | $\begin{array}{r}20,485,548 \\ 230,280 \\ \hline\end{array}$ | $250,450,725$ 2331,293 | 3.20 | $172,510,213$ $1,893,159$ |  | 1, ${ }_{10} 10,623$ | 256, 882 |
| Advertising goods. | 3 | (x) | (x) | (x) | (x) | (x) | (x) |  |  |  |  |  | ( X ) |
| Artinkial | 7 |  |  |  | 143, 657 | 254, 784 | 123, 937 | 768, 318 |  | 737,818 |  |  |  |
| Boats |  |  |  | (x) |  | ( x ) | (x) | (x) |  |  |  |  |  |
| Flour, feed, | 10 | (x) | (x) | ( x ) | (x) | (x) |  | (X) |  | (x) |  |  | ( x |
| Novelitis | 142 | 1, 110 | 751 | 359 | 2, 101, 342 | 4, 084, 656 | 3, 729, 215 | 17,256, 899 |  | 14, 518,411 |  | 320, 77 | 42,270, 606 |
| Rublber (crude) | 10 | 148 | 113 | 35 | 583, 439 | 1, 6771,446 | 3, 811.5080 | 61, 915,679 |  | 1,858, 475 |  |  |  |
| Smokers' supplies. | 16 | 144 |  | 38 | 335, 431 | 601, 4 4 | 81, 50 |  |  |  |  |  |  |
| Miscellaneous kinds of business | 138 | 1,430 | 1,073 | 357 | 3,731, 572 | 0,980, 151 | 11,814, 985 | 158, 527,801 |  | 80, 161,452 |  | 654, 578 | 80, 010,371 |


| NEW YORK OITY (pop. 6,930,446) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total-------------------------------- | 14, 185 | 149, 950 | 112, 372 | 31, 578 | $\begin{gathered} \text { Dollars } \\ \mathbf{3 5 0}, 882,288 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dollars } \\ 708,140,148 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Dollars } \\ 0,820,380,728 \\ \hline \hline \end{gathered}$ | $100,00$ | $\begin{gathered} \text { Dollars } \\ 5,402,157,012 \end{gathered}$ | $77.88$ | $\begin{gathered} \text { Dollars } \\ \hline \hline 58,021,888 \\ \hline \hline \end{gathered}$ | $\begin{gathered} \text { Dollars } \\ 8,097,004,440 \\ \hline \end{gathered}$ |
| Types of wholesalers: Service wholesale | 13, 400 | 139, 123 | 108, 502 | 30, 621 | 338, 723, 854 | 680, 927, 787 | 771, 735, 202 | 6,795, 714, 8229 | 98. 07 | 5, 308,206, 750 | 78. 04 | 56, 940, 883 | 2, $037,282,260$ |
| - Converters | 160 | 4,075 | 3, 061 | 1,014 | 10, 609,813 | 22, 010,050 | 47, 684,540 | 197, 190, 821 | 2. 28. | 1817, 3993,116 | 60. 52 | 105, 571 | - $50,342,645$ |
| Exporters | 1.678 |  | 2, 13 13 814 | 5,032 | 10, 5007,743 | 105, 233, 210 | -201, 433, ${ }^{\text {a211 }}$ | 1, 510, 446,518 | 21.80 | 1,096, 170, 875 | 72.57 | 3, 997, 561 | 705, 022,586 |
| Importer | 11, 295 | 112, 797 | 80, 218 | 5, 578 | 266, 445, 735 | [30, 334,864 | 502, 724, 171 | 4, $514,061,110$ | 65.14 | 3, 678, 280, 990 | 81.49 | 52, 747, 701 | 1, 006. 651,043 |
|  |  |  |  |  |  |  | 6, 644,761 | 67, 307, 875 | . 97 | 47, 620, 473 | 70.75 | 256, 091 | 22, 574,810 |
| Limited function w | 301 | 1, 497 | 1, 174 | $\begin{array}{r}32 \\ 34 \\ \hline\end{array}$ | $3,088,863$ 373,607 | 0, 0888,161 | - ${ }^{495,} 4979$ | 5, 332, 657 | . 08 | 1, 105, 4771 | 20.73 | 79, 252 | 425,589 |
| Cash and carry <br> Drop shippers | 108 | ${ }_{658}^{178}$ | 402 | 166 | 1, 975,779 | 3, 5761311 | 957, 005 | 37,008, 025 | . 53 | 32, 795, 607 | 88.62 | 7, 190 | 15,885,629 |
| Drop shippers. <br> Mail-order wholes | 8 | 58 | 36 | 22 | 177, 938 | 361, 683 | 640, 5629 | 6, 904,465 | . 01 | 434,255 $3,857,538$ | 44.89 61.18 | 68,460 47,989 | 83 |
| Wagon distributors | 65 | 102 | 146 | ${ }^{16}$ | 292, 801 | 603, 810 | + 262,288 | - $77,694,815$ | .26 | 0, 32727,602 | 53.28 | 53, 200 | 5, 575,009 |
| Warehouses (distributing) | 17 | 110 | 355 | 85 | 938, 637 | 1,374, 270 | 4, 28 |  |  |  |  |  | 38,047,370 |
| Supply and machinery distri | 374 | 3,330 | 2, 096 | 634 | 8, 459, 576 | 15,608, 187 | 8,731, 101 | 66, 367, 024 | . 88 | 61, 270, 789 | 77,27 | 824,064 |  |
| musement and sporting | 182 | 3,090 | 2,080 | 1, 010 | 7,080,820 | 13, 507, 534 | 15, 130, 725 | 60, 021,79 | . 95 | 45, 007, 952 | 68.17 | 1,563,727 | 1,415,821 |
| Amusement and sporting goods (except cameras and motion-picture equipment and supplies) $\qquad$ | 121 | 976 | 730 | 246 | 2, 397, 800 | 4,735, 088 | 4, 123, 699 | 27, 543, 107 | . 40 | 21,248,672 | 77.15 | 1,171,877 | 134,287 |
| Amusemont and sporting goods (general line) $\qquad$ |  |  |  |  |  |  |  |  |  | 612, 552 |  | 70,240 |  |
| Amusement equipment and supplies- | 10 | $(x)^{39}$ | $(\mathrm{x})$ | $(\mathrm{x})^{9}$ | $(\mathrm{x}), 448$ | $\frac{169,674}{(\mathrm{x})}{ }^{104}$ | $\begin{aligned} & 174, \\ & (\mathbf{x}) \end{aligned}$ | $(\mathrm{x})$ |  | (x) |  |  |  |
| Bicycles and supplies.......-.-...-.-.- |  | (x) | (x) | (x) |  |  |  |  |  |  |  |  |  |
| supplles | ${ }^{4}$ | 383 |  | $7{ }_{74}^{2}$ | $\begin{array}{r} 48,656 \\ 805.266 \end{array}$ | $\begin{array}{r} 82,996 \\ 1,448,613 \end{array}$ | $\begin{array}{r} 79,794 \\ 1,429,257 \end{array}$ | $\begin{array}{r} 346,646 \\ 6,571,628 \end{array}$ |  | 5, 350, 207 |  | 004,950 |  |
| Sporting goods (ganeral line)-- | 29 75 | 388 528 | 309 307 | ( 75 | 1, 4145, | 2, 264,416 | $\begin{aligned} & 1,403,200 \\ & 2,403 \end{aligned}$ | 19, 499, 674 |  | 14,861, 293 |  | 100, 881 | 134,287 |
| Toys, novelties, and freworks | 75 | 526 | 307 | 159 | 1,445, 680 | 2, 264,40 | $2,403,20$ |  |  |  |  |  |  |
| Cameras and motion-picture equipmant and supplies. | 71 | 2,123 | 1,350 | 773 | 4, 680, 020 | 8, 772,446 | $11,007,026$ 317,241 | $38,478,684$ $1,883,875$ | . 55 | $\begin{array}{r} 23,750,280 \\ 902,421 \end{array}$ | 61.75 | $\begin{aligned} & 381,850 \\ & 10,500 \end{aligned}$ | 1,281, 534 |
| Cameras and photographic supplies--- | 5 | $(x)$ | $(x)^{06}$ | (x) |  |  | ${ }_{7}^{\text {(x) }}$ ( ${ }^{\text {(x) }}$ | ( X$)$ |  | ${ }_{15}{ }^{(x)} 325,068$ |  | ( X ) | 1,281, 534 |
| Moving-picture films. | 45 | $1,687$ | 526 | 541 | 2, 480, 784 | 5, 041,482 | 7,978, 451 | 28,787, 658 |  | $\stackrel{15,325}{(X)}$ |  |  | 1,281, 38 |



: Includes 2 establishments handing burlap.

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An $(\mathrm{x})$ indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| IIND OF BUSINESS <br> (Establishments classified by major lines of merchandise) | $\left\|\begin{array}{l} \text { Num- } \\ \text { ber of } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \end{array}\right\|$ | number of em. ployees (proprietors not includad) |  |  | $\begin{aligned} & \text { SALARIEG } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | TotalEXPENses(includingsalariesand wages) | $\begin{gathered} \text { STOCKS } \\ \text { ON HA ND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (at cost) } \end{gathered}$ | net saleg |  | cnedit sales |  | $\begin{gathered} \text { SALEB FO } \\ \text { OLTMATEE } \\ \text { CON } \\ \text { SUMERS } \\ \text { (at retail) } \end{gathered}$ | gales 10 ndusteraj. consumbes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\text { Fe- }}$ |  |  |  | Amount | Por cent of total | Amount | Por cont ofnt sales |  |  |

NEW YORK CITY-Continuod


Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An $(\mathrm{x})$ indicates that the amount must be withheld to avoid disclosure of indioidual operations, but it is included in the totals]

| rind of business <br> (Establishments classified by major lines of merchandise) | $\left.\begin{aligned} & \text { Num- } \\ & \text { ber of } \\ & \text { estab- } \\ & \text { lish- } \\ & \text { ments } \end{aligned} \right\rvert\,$ | NUMBER OF BMPLOYEES (proprietors not included) |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { ANAGES } \end{aligned}$ | $\begin{array}{\|c\|} \text { TORAL } \\ \text { EXPENGES } \\ \text { (including } \\ \text { salaries } \\ \text { and wages) } \end{array}$ | STOCKON HAND,END OFYEAR(at $\cos$ ) | NET sales |  | credit sales |  | sales to <br> ultimate CONsumers (at retail) | bales to industrial CONSUMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Female |  |  |  | Amount | Per cent of total | Amount | Per $\begin{gathered}\text { cornt } \\ \text { ofnt } \\ \text { sales } \\ \text { sal }\end{gathered}$ |  |  |

NEW YORK CITY-Continued


Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
$[A n(x)$ indicates that the amount musi be withheld to avoid disclosure of individual operations, but it is included in the totals]

| kind of buginess <br> (Establishments classified by major lines of merchandise) | Num. ber of estab-lishments | $\begin{aligned} & \text { Numbria or em- } \\ & \text { PLovees } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGESS } \end{aligned}$ | TotalEXPENSES(Includingsalariesand wages) | $\begin{aligned} & \text { STOCR } \\ & \text { ONHAND, } \\ & \text { END OF } \\ & \text { YTAR } \\ & \text { (at Cost) } \end{aligned}$ | net saleg |  | credit sales |  | gales to <br> ULIIMATE CON(atretail) (at retail) | $\begin{aligned} & \text { BALEE TO } \\ & \text { INDUSTRALA, } \\ & \text { CONSUMERS } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\mathrm{Fe}}{\mathrm{Fe}} \text { male }$ |  |  |  | Amount | Per cant of total | Amount | ( Por $\begin{gathered}\text { cont } \\ \text { of net } \\ \text { salos }\end{gathered}$ |  |  |

NEW YORK CITY-Oontinued


Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued
[An ( $x$ ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| kind of buiness <br> (Establishments classifled by major lines of merchandise) | $\left\|\begin{array}{l} \text { Num- } \\ \text { ber of } \\ \text { bestab- } \\ \text { lish- } \\ \text { ments } \end{array}\right\|$ | $\begin{aligned} & \text { NUMBER OF EM- } \\ & \text { PLoYEES } \\ & \text { (proprietors not } \\ & \text { Included) } \end{aligned}$ |  |  | $\begin{gathered} \text { SALARIES } \\ \text { ANDESS } \end{gathered}$ | TOTALEXPENSEs(Includingsalariesand wages) | $\begin{gathered} \text { STOCKS } \\ \text { ON HAND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (at cost) } \end{gathered}$ | net sates |  | credit sales |  | SALES TO <br> ULTIMATE CON(at retail) | sALES TO industrial CONSUMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Tota | Male | $\underset{\text { male }}{\text { Fe- }}$ |  |  |  | Amount | Per cent of totaj | Amount | ( Per $\begin{gathered}\text { cont } \\ \text { ofnt } \\ \text { sates } \\ \text { sal }\end{gathered}$ |  |  |

NEW YORK CITY-Continued


Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]


## Tabli 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued

$[A n(x)$ indicates that the amount must be witheld to avoid disclosure of individual operations, but it is included in the totals]


MANHATTAN BOROUGH (pop. $1,867,312$ )


Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be wilhheld to avoid disclosure of individual operations, but it is included in the totals]

| mind of business <br> (Establishments classified by major lines of merchandise) | Num- <br> ber of estab-lishments | $\begin{aligned} & \text { NUMBER OR EM- } \\ & \text { PLoYEES } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGESS } \end{aligned}$ | $\begin{array}{\|c\|\|} \text { TOTAL } \\ \text { EXPENSES } \\ \text { (Including } \\ \text { salaries } \\ \text { and wages) } \end{array}$ | $\begin{gathered} \text { STOCK } \\ \text { ON HAND, } \\ \text { END OF } \\ \text { YEAR } \\ (\text { at cosi) } \end{gathered}$ | net Sales |  | credit Saleg |  | $\left\|\begin{array}{c} \text { SALES TO } \\ \text { ULTIMATE } \\ \text { CON- } \\ \text { SUMERS } \\ \text { (at retail) } \end{array}\right\|$ | adles TO ind consumers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Female |  |  |  | Amount | Por cont of total | Amount | Per cont ofnt sales sales |  |  |

MANIMATIPAN BOROUGB-Continued


Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| kind of business <br> (Establishments classifled by major lives of merchandise) | Num-Ber ofbstab-lish-ments | number of em(proprietors not included) |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | $\left\|\begin{array}{c} \text { TOTAL } \\ \text { EXPENSES } \\ \text { (including } \\ \text { sndaries } \\ \text { and wages) } \end{array}\right\|$ | $\begin{aligned} & \text { STOCK } \\ & \text { ON HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | net Sales |  | Credit sales |  | SALES TO ultimate CONsumbrs (at retail) | bales to industrial consumers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\mathrm{Fe}-$ male |  |  |  | Amount | Por cent of total | Amount | ( Por ${ }_{\text {cont }}^{\text {cont }}$ ofnet |  |  |

MANHATTAN BOROUGK-Continued

| Dry goods and apparel-Oontinued. Mrilinery and millinary supplies.- | 175 | 1,632 | 1,207 | 425 | $\begin{aligned} & \text { Dollats } \\ & 3,735,833 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 0,000,887 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 7,764,537 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 51,540,088 \end{aligned}$ | 0.81 | $\begin{aligned} & \text { Dollars } \\ & 50,058,818 \end{aligned}$ | 97.13 | $\begin{gathered} \text { Dollars } \\ 283,220 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 25,623,295 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Notions | 503 | 4, 101 | 3, 022 | 1,130 | 8, 023,7 | 16, 448, | 19, 107, 972 | 85, 620,744 | 1.35 | 80, 617, 409 | 94. 15 |  |  |
| Buttons | 47 | 302 | 219 | 83 | 076, 649 | 1, 179, 417 | 859, 173 | 5, 755, 083 |  | 5, 409,805 |  |  | 2,700,788 |
| Gloves. | 47 | 654 | 478 | 170 | 1, 585, 980 | 3, 440, 152 | 4, 690, 846 | 20,748, 580 |  | 19, 085 , 274 |  | 21,913 |  |
| Laces aud embroiderios | 85 | 672 | 6.09 | 103 | 1, 561,573 | 2, 812,004 | 3, 802, 712 | 10, 330,137 |  | 15, 280, 433 |  | E, 400 | 8, 470,512 |
| Notions (goneral line) | 207 | 2, 441 | 1, 745 | 690 | 4, 960 , 408 | 8,740, 880 | 9, 221, 703 | 40, 410,150 |  | 38,255, 944 |  | 136,960 | 15, 139, 057 |
| 'Tallors' trimmings and | 27 |  |  | 21 | 130, 219 | 270, 374 | 524, 530 | 2, 367, 184 |  | 1, 926, 007 |  | 7,828 | 1, 030, 640 |
| Piece goods | 1,220 | 16, 253 | 12,746 | 3, 507 | 42, 305, 283 | 84, 491, 220 | 163, 037, 568 | 803, 242, 908 | 12.68 | 747,559, 427 | 93.07 | 1,841, 169 | 126, 159, 952 |
| Cotton goo | 325 | 5, 157 | 3,859 | 1,298 | 13, 154, 061 | 27, 404, 203 | 50, 879, 299 | 241, 240, 721 |  | 217,877, 951 |  | 100, 130 | 103, 148,702 |
| Linens | 855 | 789 | -649 | ${ }_{02}^{140}$ | 1, 885, 237 | 3, 339,017 | 6,832, 561 | 24, 791, 388 |  | 23, 770,245 |  | 3,500 | 1 769, 687 |
| Piecegoods | 339 | 4, 639 | 3,714 | ${ }^{925}$ | 12,042, 131 | 23, 029,018 | 43, 092, 8477 | 200, 408,073 |  | 188, 013,833 |  | 288, 754 | 100, 122, 875 |
| Rayons.---7l | 288 28 | 4, 476 | 3, 3218 | 865 | 10, 9080,505 | 21, ${ }^{1} 1041,082$ | $4,810,671$ $48,112,626$ | $18,129,428$ $250,932,038$ |  | $\begin{array}{r} 17,304,548 \\ 240,620,786 \end{array}$ |  | 1,247, 783 | 10,907, 772 |
| Woolens and wo | 167 | 1,235 | 1,015 | 220 | 3, 354, 482 | 6, 722, 078 | 6, 300, 064 | 01, 740, 657 |  | 50, 20B, 064 |  | 1, 143, 083 | 30, 288,020 |
| Shoes and other footwear | 08 | 1,227 | 000 | 258 | 3, 384, 420 | 6,321, | 6, 032, | , 800, 733 | 80 | 40, 595, 009 | 70. | 32,572 | 820,438 |
| Electrical | 225 | 3, 000 | 2,822 | 778 | 8,004, 000 | 15, 875, 011 | 8, 364, 480 | 03, 885, 300 | 1. 48 | 74, 201, 889 | 79.01 | 2,403, 653 | 18, 245, 614 |
| Electrical goods (including appliancos). Electricul merchandise (general line)- | $86$ | 1,089 1,039 | 1,588 1,539 | 400 400 | $\begin{aligned} & 4,350,708 \\ & 4,206,644 \end{aligned}$ | $\begin{aligned} & 8,345,259 \\ & 8,000,811 \end{aligned}$ | $5,144,324$ <br> $5,040,809$ | $\begin{aligned} & 44,513,131 \\ & 43,431,578 \end{aligned}$ | . 70 | $\begin{aligned} & 33,332,128 \\ & 32,748,365 \end{aligned}$ | 74.8 | 1,006, 754 | $\begin{aligned} & 10,050,238 \\ & 10,721,183 \end{aligned}$ |
| Electrical appliances...................- | 11 |  |  | 0 | 144, 164 | 254, 418 | -07, 718 | 1, 081,563 |  | 683, 763 |  | 10, 000 | -220,053 |
| Electrical | 84 | ${ }^{630}$ | 0 B | 134 | 1, | 2,357, 763 | 1,384,804 | 13, 106, 562 | 21 | , 745, 175 | 81.08 | 370, 409 | 3, 722,875 |
|  |  | (x) | (x) | (x) | x) |  |  |  |  | ( X ) |  |  |  |
| (goneral line). | 63 | (x) | (x) | (x) | (x) |  |  |  |  | (x) |  |  | x) |
| Motors and generators. | 10 | 37. |  |  | 103, 350 | 109, 047 | 108, 980 | 000, 124 |  | 672, 648 |  | 36, 000 | .504, 792 |
| Radios and radio | 65 | 972 | 734 | 238 | 2,353, | 5, 172, 880 | 1,835, 352 | 30 | . 67 | 30, 184, 586 | 83.00 | 127,400 | 572,503 |
| Farm produc | 778 | 4,037 | 2,872 | 1,105 | 11, 515, 834 | 29, 981, 193 | 67, 180, 103 | 620, 200, 287 | 9.77 | 478, 241, 225 | 77.11 | 206, 781 | 308, 478, 137 |
| Cotton | 4 | 20 | 10. | 7 | 02, 4 | 203, | 243, | 9, 08 | . 14 | 3,450, 052 | 38.0 |  | 0, 777; 426 |
| Flowers and nursery | 32 | 229 | 168 | 61 | 585, 997 | 1,200, 1588 | 1, 074, 002 | 8,422 | 13 | 7,300, 258 | 80.07 | 0, 500 |  |
| Florists (llowers). | 14 | 55 | 41 | 14 | 108, 172 | 278,490 | 19,828 | 2,220, |  | 1,840, 210 |  |  |  |
| Flowers and nursery sto |  | 27 | 24 | 3 | 60, 757 | 123, 835 | 1, 2, 297 | 1, 178, 208 |  | 814, 856 |  | 10,000 |  |
| Seeds, bulbs, and nurscry s | 12 | 147 | 103 | 44 | 410, 068 | 798, 227 | 1,052, 507 | 5, 010, 870 |  | 4, 645, 100 |  |  |  |
| Grain. | 21 | 273 | 218 | 64 | 918, 247 | 2, 270, 408 | 8,773, 2 | 171, 041, 179 | 2.71 | 75,754, 000 | 4. |  |  |
| Hides, skins, | 577 | 2, 201 | 1,819 | 382 | 6, 568,788 | 18, 080,075 | 34, 42 | 220, 083, 032 | 3.47 | 203, 430, 840 | 92.4 | 27, 760 | 35 |
| Furs (dressed) | 120 | 543 | 468 | 75 | 1, 277, 502 | 3, 322,621 | 4, 693,703 | 27, 081,125 |  | 25, 408, 300 |  | 25, 844 | 10, 185, 075 |
| Furs (raw) | 338 | 1,152 | 942 | 210 | 3, 458, 100 | 10, 084, 404 | 21, 276, 636 | 127, 100, 670 |  | 115, 199, 728 |  | 72, 225 | 96, 039,303 |
| Hides and skins | 119 | 508 | 109 | 97 | 1, 833, 125 | 4, 053, 800 | 8, 649, 710 | 36, 841,837 |  | 62, 768, 812 |  |  | 47, 112, 257 |
| Horses and mules. | 1 | (x) | (x) |  | ( x ) | ( X ) |  | (i) | (x) | ( x ) | (x) |  |  |
| Livestock, other than horses and mulos (genoral liae) |  | (x) |  |  |  |  |  | (x) | (x) |  | (x) | (x) |  |
| Slik (raw) | 20. | 208 | 108 | 08 | 1, 306,020 | 2, 701,783 | 10, 135, 419 | 145, 478, 315 | 2.20 | 131, 211,446 | 90. 18 |  | 92, 192, 811 |
| Tobacco (leat) | 80 | 820 | 292 | 628 | 1, 378, 102 | 4, 052,000 | 10, 336,608 | 42, 980,820 | 08 | 37, 894, 287 | 88.17 | 14, 245 | 33, 770, 375 |
| Wool and moh |  | 0 |  | 3 | 44,047 | 149,081 | 279,3 | 5; 182,411 | . 08 | 3, 309, 024 | 63.85 |  | 4, 232, 270 |
| All other farm produ | 36 | 180 | 124 | 62 | 499, 873 | 1, 171, 877 | 1,009,821 | 16, 072,020 | . 25 | 15,356, 419 | 95. 54 |  | 8,868,020 |
| Bristles and hair.- | 11. | 49 | 34 | 15 | 194, 368 | 452, 701 | 1, 089, 265 | 6, 231, 510 |  | 5,178, 170 |  |  | 6, 200, 519 |
| Farm products not fled | 10 | 88 |  |  | 248,355 |  |  | 9, 746, 610 |  | 0, 698, 288 |  |  |  |
| Fenthers | 15 | 49. | 22. | 27 | 57, 150 | 1.40, 714 | 247, 353 | 1,004, 491 |  | 681, 980 |  |  | $833,438$ |
| Farm supplios (except machinery and qquipment) | 40 | 04.7 | 480 | 161 | 1, 965, 042 | 5, 430,787 | 11,043,101 | 81, 572,685 | 1,29 | 10, 844, 653 | 13. 29 | 2,030,772 | 61, 251, 328 |
| Farm supplies excent feed and fertilizer) | 11 | 81 | 63 | 18 | 157, | 311,3 | 230,13 | 2,121,510 | . 03 | , 575,140 | 74.25 | 10,000 | 305,665 |
| Feed | 16. | 95 | 78. | 22 | 301,396 | 2,095, 047 | 1, 452,387 | 24, 315,788 | 3 | 1,008, 368 | 20.07 | 100,355 | 5, 894, 028 |
| Feed (exclusively) | 6. | 51 | 37 | 14 | 192,751 | 1,840,595 | 1, 321, 188 | 17, 570, 247 |  | 902, 630 |  |  | 4, 450,068 |
| Hay, grain, and leo | 10 | 44 | 36 | 8 | 108,645. | 249,352 | 131, 198 | 0,739,541 |  | 6, 105, 728 |  | 100, 35 | 1, 643,070 |
| ertilizer and fertiliz | 13 | 471 | 350 | 121 | 1, 500, 054 | 3, 023,484 | 0,354,581 | 55, 135, 387 | 88 | 2, 201, 155 | 3.98 | 1,880, 117 | 44, 951,735 |
| Food products (not elsowhere classified). | 1,244 | 0,514 | 8,342 | 1,202 | 24, 025, 170 | 40, 613, 127 | 18, 088, 806 | 680, 129, 675 | 10.81 | 542, 394, 858 | 70.05 | 4, 011,880 | 33,500 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Confectionery and soft drinks Confectionery and soft drinks. | 93 | 836 | 635 | 201 | 1,789; 10 | 3, 183, 3 | 1, 300, | 10,202 | . 2 | 13,758 | 84. | 75, | 8,606 |
| eral linol |  |  |  | 2 | 8,754 | 20,794 | 17,647 | 174, 057 |  | 141, 601 |  |  |  |
| Confectioner | 75 | 722 | 539 | 183 | 1, 409,603 | 2, 056, 124 | 1, 145, 058 | 14, 671, 273 |  | 12, 715,557 |  | 75, 059 |  |
| Soft drinks | 14 | 107 | 91 | 18 | 320, 812 | 488, 433 | 138, 203 | 1, 416, 739 |  | 901, 825 |  |  | 8,506 |
| Dairy prod | 110 | 1,202 | 1,052 | 150 | 2,967,590 | 0, 037,710 | 3, 242,482 | 102, 519, 008 | 1.62 | 87, 890, 630 | 85.73 | 814, 829 |  |
| Butter | 31 | 313 | 281 | 52 | 816,368 | 1,661,518 | 1, 540, 312 | 44, 888,604 |  | 38, 548, 823 |  |  |  |
| Butter and ch | 50 | $\stackrel{43}{4}$ | 37 | $3{ }^{6}$ | 131, 849 | 240, 323 | $\begin{array}{r} 204,720 \\ +069127 \end{array}$ | $\begin{gathered} 6,790,590 \\ 11, \end{gathered}$ |  | 0,583, 704 |  |  |  |
| Dalry products (general line) | 30 | 205 | 173 | 32 | 476, 116 | 915,430 |  | 39, ${ }^{11,584, ~} 239$ |  | - $33,380,850$ |  | 254,009 |  |
| Dairy products (general line) ${ }^{5}$ | 41 | 641 | 581 | 60 | 1,543, 237 | 3, 820,433 | 359, 303 | 39, 824, 239 |  | 33, 380, 850 |  | 254,009 |  |
| Poultry and p | 208 | 942 | 731 | 211 | 2,224, 632 | 5, 232, 547 | 4,288, 337 | 121, 876,880 | 1.92 | $108,478,288$ | 89.01 | 574, 488 | 25,000 |
| $\mathrm{Eggs}^{\text {d }}$ | 165 | 505 | 340 | 165 | 1,000,578 | 2, 554, 946 | 1, 880,080 | $78,865,120$ |  |  |  |  |  |
| Poultry. | $30 \mid$ | 397 | 358 | 391 | 1, 005,884 | 2, 449,510: | 2, 384, 715 | 30, 443, 456 |  | 32, $0.07,820$ |  | 629,781 | 25,000 |

${ }^{5}$ Includes 25 establishments handling milk and orcam showing net sales of $\$ 17,671,772$,

Table 2．－WHOLESALERS ONLY，BY KIND OF BUSINESS—Continued
［An（ x$)$ indicates that the amount must be withheld to avold disclosure of individeal operations，but it is inctuded in the totats］

| mind of business <br> （Establishments classified by major lines of merchandise） | $\begin{array}{\|c\|} \text { Num. } \\ \text { ber of } \\ \text { estab- } \\ \text { lish- } \\ \text { lients } \end{array}$ | number of rmb－ ployees （proprietors not included） |  |  | $\begin{aligned} & \text { Salaries } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | TOTALLxxPRNSES（Includingsalarigsand wages） | $\begin{aligned} & \text { STOCKS } \\ & \text { ON EAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | NET SAles |  | criedit sales |  | $\left\|\begin{array}{c} \text { SAILESTO } \\ \text { ULIMARES } \\ \text { CON- } \\ \text { SUMRRS } \\ \text { (atretail) } \end{array}\right\|$ | sales to industrial． consumers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Malo | $\mathrm{Fe}-$ male |  |  |  | Amount | Por cont of total | Amount | （ Per $\begin{gathered}\text { cent } \\ \text { of net } \\ \text { sales } \\ \text { sal }\end{gathered}$ |  |  |

MANHATRAN BOROUGH－Continued

| Food products（not elsewhere classified）－ Conitinued． <br> Poultry and poultry products（gen＊ eral line） $\qquad$ | 7 | 40 | 33 | 7 | $\begin{aligned} & \text { Dollars } \\ & 128,520 \end{aligned}$ | $\begin{gathered} \text { Dollars } \\ 228,082 \end{gathered}$ | $\begin{gathered} \text { Dollars } \\ 230,942 \end{gathered}$ | $\underset{\substack{\text { Dollars } \\ \\ \hline \\ \hline \\ \hline \\ \hline \\ \hline}}{ }$ |  | Dollars $0,500,433$ |  | Dollars | Dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dairy and poultry produc | 104 | 1，116 | 928 | 188 | 2， 012,014 | 4，894， 892 | 2，507， 873 | 80，128， 743 | 1． 26 | 73，050， 732 | $01.17 \mid$ | $\begin{gathered} 170,035 \\ 91_{0}^{\prime}, 031 \end{gathered}$ |  |
| Fish and sea foods． | 108 | 841 | 770 | 62 | 2，383， 767 | 4，407， 045 | 1，199， 855 | 20，734， 083 | ． 47 |  |  |  |  |
| Frults and vegetables（ | 450 | 2，983 | 2，705 | 258 | 7，800， 342 | 16，630， 055 | 3，951， 919 | 222，417， 593 | 3.50 | 148，535， 347 | 06． 78 | $\begin{aligned} & 081,80 . \\ & 200,689 \end{aligned}$ |  |
| Fruits．．． | 172 | 733 | 668 | 85 | 1，876， 296 | 4， 4 ， 291,400 | －$2,154,638$ <br> $1,021,045$ | $73,565,320$ $97,060,318$ |  | 62， 508,017 |  | 200,689 450,181 |  |
| Fruits and vegetablos（general Hng）．－ | 178 | 1，463 | 1，339 | 124 | 4，190， 816 1538 1,880 | $7,955,760$ 225,823 | $1,021,845$ 391,389 | $\begin{array}{r}\text { 97，} \\ 13,056,318 \\ \hline\end{array}$ |  | 13，055， 320 |  | 400， 181 |  |
| Produce <br> Vegetables | ${ }_{97}^{8}$ | 725 | 685 | 62 | 1， 1789,400 | 4， 157,072 | 384， 352 | 38，140， 925 |  | 23，801， 137 |  | 25，000 |  |
| Meats an | 171 | 1，644 | 1，512 | 132 | 4，147， 056 | 8，786，927 | 2，197， 251 | 113，196， 348 | 1．78 | 80，005， 751 | 76.88 | 2，102， 767 |  |
| Lard．－ | 析 |  | 16 | 9 | 54,318 <br> 130,150 | 463,783 232692 | 156， 1110 | $\begin{array}{r}14, \\ 2,042,418 \\ \hline\end{array}$ |  | 7， $2,804,500$ |  |  |  |
| Meats（cured） | 10 | 41 | 404 | 20 | 130,150 $1,077,769$ | 2， 2149,593 | 200， 033 | － $33,352,213$ |  | 20， 825,285 |  | 441，907 |  |
| Meats（fresh）－at－${ }^{\text {Meats and }}$ meat products（goneral | 72 | 424 | 404 | 20 | 1，077， 769 | 2， 140,58 |  | 3， 32, |  |  |  |  |  |
| line）－－－ | 45 | 650 | 582 | ${ }^{88}$ | 1，682， 117 | 3，735， 445 | 930， 171 | 34，876， 720 |  | 25， 024,250 |  | 887， 760 |  |
| Meats and | 40 | 504 | 460 | 35 | 1，202， 702 | 2，205， 414 | 733， 271 | 27，403， 858 |  |  |  |  |  |
| Forest products（except lumber | 47 | 405 | 328 | 77 | 1，072，882 | 1，759，617 | 1，030， 639 | 16， 688,086 | 20 | 12，603， 702 | 75．52 | 23，800 | 11，650，200 |
| Boxes，shook | 10 | 71 | ${ }^{63}$ | 8 | 162， 425 | 30 | 277, | 2，371， 540 | 04 | 1，202， 064 | 64．48 | 20，100 | 852， $0^{07}$ |
| Logs，railroad ties，piles， | 7 | 73 | 65 | 8 | 144， 138 | 242 ， | 35， | 2，215， 778 |  |  |  |  |  |
| Other forest products．．． | 24. | 261 | 200 | 61 | 760， 209 | 1，213， 188 | 1，326， 013 | 12，101， 862 | ． 18 | 9，180， 327 | 75． 03 | 3，700 |  |
| Furniture and house furnishing | 593 | 6，338 | 4，827 | 1，511 | 15， 088,631 | 32，229， 348 | 39，400， 844 | 185，015， 420 | 2.02 | 167，331， 974 | 00． 44 | 2，671，828 | 1，504， 642 |
| Furniture． | 111 | 1，108 | 805 | 263 | 2，070， 026 | 6， 520,343 | 4，016， 505 | 20，761，821 | 12 | 20，850， 779 | 77． 83 | $024,034$ | $003,110$ |
| Antique goods | 15 | （ ${ }_{15}{ }^{15}$ | ${ }^{(x)}$ | ${ }^{(\mathrm{x})}{ }_{34}$ | ${ }^{(\mathrm{X})}{ }_{396} 619$ | ${ }_{9}(\mathrm{x}){ }^{\text {a }}$ ， 610 | （ x ） | 4，284，483 |  | 3，${ }^{\text {a }}$ ） 19,317 |  |  | 807，000 |
| Furniture（general ${ }^{\text {Furniture（household }}$ | 67 | 885 | 680 | 199 | 2，211， 827 | 4，848， 608 | 3，078， 306 | 18， 527,302 |  | 13，784， 956 |  | 673， 565 | 94， 387 |
| Furniture（office） | 11 | 41 | 32 |  | （2） 677 | 166， 377 | （ 109,053 | $703,401$ |  | $\text { ( } \mathbf{x})$ |  | $(\mathrm{x}) \mathrm{x})$ | 231， 32 |
| Other furniture（specia |  | （x） | （x） | （ x ） |  |  |  | （ x ） |  | $(x)$ |  |  |  |
| House furnishi | 444 | 4，513 | 3，427 | 1，086 | 11，344， 160 | 22，471， 674 | 30，083， 657 | 147，169， 704 | 2． 32 | 130，205， 304 | 02． 65 | 1，584， 001 | 221，523 |
| 人rt goods． | 29 | 320 | 226 | 94 | 700， 591 | 1，454， 531 | 1，783， 028 | 4， 312,111 |  | 3， 893,8895 |  | 43,840 2,500 | 114，017 |
| Chrooms and brushes－ | ${ }_{93}^{11}$ | －${ }_{\text {52 }}$ ， 045 | 43 759 |  | 104， 316 $2,783,268$ | 178,653 $5,174,439$ | 4， 8789,074 | 24， 681,550 |  | 22， 742,077 |  | 76， 312 | 411， 009 |
| China，glassware，and | ${ }^{93}$ | 1,045 <br> 108 | 759 | 19 | $\begin{array}{r}2,783,268 \\ \hline 141,320\end{array}$ | $5,174,439$ 243,100 | $\begin{array}{r}\text { 4，} 579,074 \\ 270,205 \\ \hline\end{array}$ | 24， $1,4004,054$ |  | 2， $1,444,644$ |  | 70，312 | 161，675 |
| Floor coverings． | 178 | 1，792 | 1，470 | 322 | 4，022， 450 | 10，442，351 | 20，781，785 | 94，756， 222 |  | 87， 626,307 |  | 1，803， 510 | 70，427 |
| House furnishings（gener | 75 | 717 | 504 | ${ }_{19}^{213}$ | 1， 029,742 | 3，164， 43948 | 2， 593,374 | 16， 825,022 |  | 14，459， 228 |  | 138， 478 |  |
| Housebold supplies． | $2{ }^{7}$ | 332 | 238 | 99 | 616， 283 | 1，${ }^{4304,785}$ | 284， 238 | 3，144， 007 |  | 3， 3122,335 |  | 11，838 | 4，705 |
| Pictures and picture frames | 17 | 5 | 67 | 25 | 219， 011 | 1，372， 357 | 377， 432 | $1,244,106$ |  | 1，146， 510 |  | 6， 627 | 95，000 |
| Musical instruments | 38 | 657 | 405 | 162 | 1，671， 539 | 3，237，331 | 3，500，592 | 11，083， 001 | 18 | 10，272， 801 | 92， 88 | 403， 733 | 120， 0001 |
| Musical instruments，accessories and |  |  |  |  |  |  |  |  |  |  |  |  | （x） |
|  | $\stackrel{4}{24}$ | ${ }^{(x)} 40$ | ${ }^{(x)} 29$ | ${ }_{11}{ }_{11}$ | $(\mathrm{x}) 7 \mathrm{7}, 722$ | $\begin{aligned} & (\mathrm{x}) \\ & 239,107 \end{aligned}$ | （x） 63042 | 1，115， 408 |  | 1，104， 203 |  | 79，030 |  |
| Phonographs and phonograph sup－ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| plies． | 1 | （ X | ${ }_{101}$ | 24 | （ ${ }_{262,} 117$ | （ x ） | （ X ） | $1,744,856$ |  | $1,620,288$ |  | 40,471 |  |
| General merch | 51 |  | 1, | 426 | 4,240 | 7， | 18，553， 256 | 225，630， 858 | 3.50 | 151，262， 010 | 87． 04 | 108， 023 | 140，132，530 |
| Groceries and food special | 640 | 8，032 | 6，407 | 1，625 | 18，809， 019 | 37，440，457 | 41，133， 883 | 486，048， 020 | 7.07 | 302，810， 007 | 80.07 | 1，927， 171 | 8，701， 218 |
| Grocaries（general line） | 181 | 3，497 | 2，881 | 616 | 8，053，420 | 14，264， 852 | 16，786， 116 | 115，682， 115 | 1.82 | 107，362， 943 | 02． 81 | 505， 38 |  |
| Food and grocery spe | 459 | 4， 535 | 3，526 | 1，009 | 10，755， 580 | 23，175， 605 | 24，347， 667 | 371，265， 911 | 5.85 | 285，453， 064 | 76.89 | 1，421，791 | 8，701，218 |
| Bakery products． | 6 | 265 | 224 | 41 | 579， 075 | 827， 026 | 630， 443 | 4， 626,449 |  | 4，140， 019 |  | 7， 691 |  |
| Beans（dried）．． | 5 | 12 | 7 | 5 | 23， 074 | 160，144 | 227， 273 | 1，328， 950 |  | 1，158， 954 |  |  |  |
| Canned fruits and vegetable | ${ }^{6}$ | 80 | 77 | 3 | 166， 636 | 262， 262 | 408， 2177 | 2，388， 293 |  | 855， 334 |  | 80， 400 |  |
| Canned goods（general line） | ${ }_{11} 1$ | 320 | 249 | 71 | 883,103 | 2，228， 641 | 4，147， 268 | 18， 087,316 |  | 16， 528,414 |  | 60， 16 |  |
| Canned sea food | 11 |  |  |  | 205， 054 | 379， 734 | 775， 711 | 4，513， 713 |  | 4， 321,071 |  |  |  |
| Coreals． | ${ }_{85}^{1}$ | ${ }_{(8)}^{444}$ | （x） | ${ }^{(x)}$ | 1，（x） | 2，${ }^{(x)}$ | 1，（x） | ${ }_{50}$（x） 204,120 |  | 33， 874 （ 054 |  | 140， 427 |  |
| Coffee，tea，and spic | 30 | 107 | 317 | 90 | 1，009， 335 | 2， 070,511 | 2，555， 932 | 18， 889,290 |  | 10，106， 754 |  | 28，960 |  |
| Delicatessen products | 3 | （x） | （x） | （x） | （ X ） | （x） | （x） | （ X ） |  | （ x ） |  |  | 8，242 |
| Extracts and spices． | 19 | 93 | 03 | 30 | 197， 987 | 443， 016 | 757， 048 | 8，880，354 |  | 7，454， 811 |  | 15，217 | 8， 242 |
| Fruits | 5 | 147 | 83 | 64 | 278， 013 | 1， 272 ， 422 | 684， 218 | 12， 224,858 |  | 8， 643,540 |  | 31， 974 |  |
| Lard substitutes． | 1 | （x） | （x） | （x） | （x） | （x） | （x）${ }^{\text {（ }}$（ 1 ， | （ x ） |  | （X） |  |  |  |
| Soaps and soap | 9 | 02 | 89 | 3 | 252，923 | 883， 053 | 171， 811 | 4，174， 681 |  | 3， 839,147 |  |  | 737，889 |
| Sugar | 14 | 208 | 156 | 52 | 757， 845 | 1，631，837 | 2，570，888 | 96， 613,815 |  | 82，030， 020 |  |  |  |
| Other food and grocary specialt | 188 | 2，001 | 1，583 | 608 | 4，534， 438 | 9，716， 268 | 8，885， 004 | 115，262，869 |  | 91，140， 024 |  | 907， 512 | 7，055，087 |
| Hardware． | 177 | 2，144 | 1，700 | 444 | 4，575， 897 | 7，677， 430 | 6，848， 443 | 36，532， 800 | ． 58 | 31，634， 669 | 86.32 | 1，216，884 | 0，032，742 |
| Hardware（general | 111 | 1，606 | 1，348 | 318 | 3，623， 958 | 6，087， 125 | 5，784，782 | 28，312，120 | ． 45 | 24，945， 471 | 88.1 | 1，003， 123 | 8，881，084 |
| Hardware（specialty） | 68 | 478 | 352 | 126 | 951， 939 | 1，590， 305 | 1，083， 661 | 8，220， 677 | ． 13 | 0，589， 098 | 80.16 | 123， 811 | 3，050， 768 |
| Builders＇hardware | 17 | 97 | 70 | 27 | 198， 271 | 334， 322 | 102， 175 | 2，338，344 |  | 1，813， 767 |  |  |  |
| Heavy hardware | 11 | 155 | 127 | 28 | 289， 154 | 491，875 | 212， 107 | 2，284， 570 |  | 2， 056,218 |  | 70，080 | 1，264， 449 |
| Sheli hardware． | 7 | 47 | 26 | 21 | 88， 809 | 145， 412 | 115， 148 | 677， 346 |  | 250，529 |  |  | 19， 368 |
| Other hardware | ${ }_{8}^{23}$ | 152 | 108 | 46 | 314， 534 | 501， 362 | 520， 180 | 2，435， 807 |  | 2， 015,055 |  |  | 109， 370 |
| on and steel scrap and other wasto mate－ | 。 | 2 | 23 | 4 | 61， 171 | 117，334 | 54,053 | 484， 601 |  | 48， 220 |  |  |  |
| Iron and steel scrap and other wasto mate－ risls． | 169 | 649 | 54 | 104 | 1，270， 084 | 2，857， 338 | 828， 105 | 28，836， 622 | 45 | 24，868， 760 | 86.24 |  | $25.074,168$ |
| Iron and steel scra |  | ${ }^{63}$ | 50 | 13 | 201， 111 | 390， 659 | 117， 853 | 7，097， 822 | 11 | 6， 265,755 | 88.28 |  | 6，824， 444 |
| Junk and scrap．． | 87 | 163 | 141 | 22 | 277， 420 | 543， 072 | 214， 271 | 7，926， 062 | ． 12 | B， 971,826 | 87.90 |  | 6，798，968 |
| Waste rubber，rags，and paper． | 60 | 423 | 354 | 69 | 800， 563 | 1，923， 007 | 405， 0811 | 13，812， 738 | ． 22 | 11，631， 179 |  |  | 11，450，746 |

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An ( $x$ ) indicates that the amount must be witheld to avoid discosure of individual operations, but it is included in the totats]

| mind of business <br> (Establishments classified by major lines of merchandise) | $\left\|\begin{array}{c} \text { Num- } \\ \text { berof } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \end{array}\right\|$ | number of emPLOYEES (proprietors not included) |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { FAGES } \end{aligned}$ | TOTALEXPENSEs(includimgsalariesand wages) | $\left\|\begin{array}{c} \text { STOCK } \\ \text { ON EAND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (at cost) } \end{array}\right\|$ | net sales |  | cridit sales |  | $\left\|\begin{array}{c} \text { SALES YO } \\ \text { OLIMATE } \\ \text { CON- } \\ \text { SUMERS } \\ \text { (atrotail) } \end{array}\right\|$ | gales to industrial. CONSUMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\text { Fo- }}$ |  |  |  | Amount | Per cent of total | Amount | Per cent net sales |  |  |

MANHATTAN BOROUGH-Continted

| Jewelry and | 877 | 5,765 | 3,8 | 1,88 | $\begin{gathered} \text { Dollars } \\ 16,154,099 \end{gathered}$ | $\left.\begin{array}{c\|} \text { Dollars } \\ 32,045,190 \end{array} \right\rvert\,$ | $\left.\begin{gathered} \text { Dollars } \\ 03,949,946 \end{gathered} \right\rvert\,$ | $\underset{\substack{\text { Dollarss } \\ 208,271,417}}{ }$ | 3.2 | $\begin{gathered} \text { Dollars } \\ \text { 109, 883,520 } \end{gathered}$ | 81.5 | $\begin{gathered} \text { Dollars } \\ 2,652,850 \end{gathered}$ | $\begin{aligned} & \text { 2l, 504 } 5,186 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jowelry - | $\begin{aligned} & 861 \\ & \hline 87 \\ & 346 \\ & 348 \\ & 38 \\ & 73 \\ & 77 \\ & 26 \\ & 26 \\ & 230 \end{aligned}$ |  |  | $\begin{array}{r} 1,804 \\ \hline 204 \\ 350 \\ 783 \\ 338 \\ 398 \\ 80 \\ 184 \\ 184 \\ \hline \end{array}$ | 15, 516,435 $4,020,94$$4,740,49$ 8 |  | 82, 694, 162 <br> $36,67,342$ $16,347,020$ <br> 1,3950 $2,366,84$ 1 |  | 3.22 |  | 81.56 | $\begin{gathered} 2,641,688 \\ \hline 20,478 \\ 70,380 \end{gathered}$ |  |
| Dlamond |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Jesis |  |  |  |  |  |  |  |  |  |  |  | 1, 518,224 | 1, ${ }^{1} 10,498$ |
| Other jarve |  |  |  |  |  |  |  |  |  |  |  | 3589,676 40,000 | $\begin{aligned} & 262,298 \\ & 1,627,428 \end{aligned}$ |
| Optical good |  |  |  |  |  | 162, | 1,255, 784 | 4, 123, 477 | . 08 | 3,300, 270 | 81.0 | 1, 292 | 75, 25 |
| th |  |  |  |  | $2,347,974$ | 3,054,74 | 7,733,062 | 48, 650,730 | . 77 | 41, 103, 608 | 84.01 | 56, 37 | 20,687,60 |
| he |  |  | 18 | 4 | 59, | 83, 0 | 88,00 |  | 01 |  | 00.34 | ----... | 67,917 |
| thar | $\begin{gathered} 103 \\ 5 \\ 08 \end{gathered}$ | $\begin{aligned} & 450 \\ & 40 . \\ & 405 \end{aligned}$ | $\begin{aligned} & 331 \\ & 324 \\ & 327 \end{aligned}$ | $\begin{aligned} & 80 \\ & 1 \\ & 18 \\ & 78 \end{aligned}$ | $\begin{aligned} & 1,287,084 \\ & 188,70 \\ & 1.198,382 \end{aligned}$ |  | $\begin{aligned} & 3_{r} 7298,667 \\ & 381,937 \end{aligned}$$3,841,720$ |  | .-10 |  | 8 | 4,2 | $16,866,260$ $\substack{687,779}$ |
| Leather- |  |  |  |  |  |  |  |  |  | $\begin{array}{r} 23,820,636 \\ 21,765,202, \\ 21,076,304 \end{array}$ |  |  | $2,28,178,481$ 13 |
| Lugrago |  |  | 153 |  | 309, 527 | 790, | 504, | 3, 600, 289 | 06 | 070, 997 | 83.08 | ,630 | 54,712 |
|  |  | 13660 | ${ }_{3}$ |  | 254,640114,878 | ${ }_{217}^{579,4378}$ | 440,521 <br> 115,321 |  |  |  |  | 2,530 | , 7 |
| Luggago. |  |  |  |  |  |  |  | 2, $\begin{aligned} & 2,150,720 \\ & 1,230,567\end{aligned}$ |  | 1, 1, $1,077,181$ |  |  |  |
| Saddior |  |  |  |  |  |  |  | 920 |  | 631, 019 |  |  |  |
| Shos findings and cut stock | 85212464 | $\begin{gathered} 229 \\ 102 \\ 102 \end{gathered}$ | $\begin{aligned} & 195 \\ & 788 \\ & 17 \end{aligned}$ |  |  |  | $\begin{aligned} & 3,052,406 \\ & 2,438,402 \\ & 2,410 \end{aligned}$ | 14, 558, 56 10, 001, 408 | 23 | $\begin{gathered} 13,240,674 \\ 10,332,048 \\ 2007 \\ 2007 \end{gathered}$ |  | 19,5501,200 | $\begin{array}{r} 10,708,740 \\ 10,38,788 \\ 328,458 \end{array}$ |
| Shoo fli |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lumber and building matorials | 197 |  | 3,498 | 501 | 9, 630,530 | 18,475, 7 | 8,020, 2 |  | 1.74 | 3,081,575 | 03, 23 | 3,245 | 634, |
| Construction and building materials |  |  |  |  |  |  |  |  | , |  | 02, 08 |  |  |
| Asbess |  |  |  | , | 7, 262, 98 $271,551$ | $\begin{aligned} & 12,979,766 \\ & 1,24,260 \\ & 1,057,661 \end{aligned}$ |  |  | . 98 | 55, 710, 480 |  | 08,790 |  |
| Briok |  |  |  |  |  |  |  |  |  | 8, 1722,433 |  | 42,0 |  |
| Coment |  |  |  | 27 | 258, | 635, 676 |  | 6,356, ${ }^{\text {a }}$ |  | 4, 517 ; |  |  |  |
| Glass |  |  |  |  |  |  |  | $4,681,555$ <br> $(\mathrm{x})$ $\mathrm{x})$ <br> 12. ${ }^{9810,290}$ | ------ |  | 30,405 |  |  |
| ${ }_{\text {L }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{\text {Raoflig mat }}$ Sand |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other buildidng materi |  |  |  |  |  | 2, ${ }^{4,728,888} 8$ | - 608,277 | 112,837, 1771 |  | 10, 701,455 |  |  |  |
| Lumber nad millwork |  |  |  |  |  |  |  |  | . 80 |  |  |  |  |
| ber |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ber |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Machinery, copt elec |  |  |  |  |  | 30, 230, 084 | 17, 683, 641 | 138, 924,100 |  | 107, 083, 784 |  | ,731, 812 | 3, 637,3 |
| Commerchal eq | $\begin{array}{r} 150 \\ \hline 6 \\ 146 \end{array}$ |  |  |  | 4, 493, 131 | 8, 133 | 4,433 |  | 5 |  | 88. |  | $5,345,562$ 116,699 <br> 3, 915 , 479 |
| Antomatic vonding maohinory |  |  |  | 116 | 734, | $\begin{aligned} & 1.488, f \end{aligned}$ |  |  |  | 202, 321 |  |  |  |
| $\underset{\text { Filling station equipment }}{ }$ |  | $\begin{gathered} 39 \\ 134 \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| Florists ${ }^{\text {a }}$ suppies, | 3 |  | $\begin{gathered} 32 \\ 110 \end{gathered}$ |  | $\begin{array}{r} 63,058 \\ 215,020 \end{array}$ |  | 307,444 | 1,780, |  | 1,57 |  | 30,49 |  |
| Hotel and res |  | 821 | 622 | 199 | 1,78,766 | 3, | 1,800, | 13,187,91 |  | 11,00 |  | 47,73 | 7,8 |
| Offes oquipmen <br> than furniture | , |  | 315 | 80 | 834, 266 |  |  |  |  |  |  | 106, 33 | 470,076 |
| Soda fountain plies. |  |  |  |  |  |  |  |  |  |  |  |  | 500 |
| Store eadip |  |  | 190 |  |  |  |  |  |  |  |  |  | 3,500 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construetion equipm Farm machinery and | $10^{9}$ | ${ }_{86}^{99}$ | 688 | ${ }_{18}^{15}$ | 223,418 | $\begin{aligned} & 480,657 \\ & 407,742 \end{aligned}$ | $\begin{aligned} & 274,18 \\ & 138,71 \end{aligned}$ | $\begin{aligned} & 2,917 \\ & 11, ~ \end{aligned}$ | :04 | 1, $1,432,362$ | 12. | $\begin{aligned} & 1,5 \\ & 1,0 \end{aligned}$ | $\begin{aligned} & 2,007,508 \\ & 8,845,621 \end{aligned}$ |
| Manufacturing, mini machinery, equip plies. |  |  |  |  |  |  |  |  | 74 |  | 80.04 | 2, |  |
| ers' |  |  |  |  | ( ${ }_{20}$ ) |  |  |  |  |  |  |  |  |
| Foundry equip |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Jewalors Macuip |  | ${ }_{45}^{135}$ |  |  |  | 176, 240 |  | ${ }_{1}^{1,244}$ |  | , |  |  |  |
| Mechanical |  |  |  |  |  |  |  | 1, 588 , |  | , 300 |  |  |  |
| Ofl woll ma |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | 边 63,219 | ${ }_{254}$ | 2, 2,35744 |  | 2, $85150,441$. |  |  | 858, |
|  |  |  |  |  | 1 |  |  |  |  | $\begin{aligned} & (X) \\ & (x) \end{aligned}$ |  |  |  |

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An (x) indicates thal the amount must be withheld to avoid disclosure of individual operations, but it is included in the lotals]

| kind of business <br> (Establishments classified by major lines of merchandise) | Num-ber ofcstab-1sh-ments | $\begin{aligned} & \text { NUMBRR OR EM- } \\ & \text { proyees } \\ & \text { (proprfetors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | TOTALnXPENSEs(includingsalarlesand wages) | $\begin{aligned} & \text { sTocrs } \\ & \text { ON HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | net sateg |  | credit sales |  | $\left\|\begin{array}{c} \text { sALES TE } \\ \text { ULITMATE } \\ \text { CON- } \\ \text { SUMERS } \\ \text { (at retail) } \end{array}\right\|$ | gaides to industrias CONSUMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\mathrm{Fe}-$ male |  |  |  | Amount | Por cont of total | Amount | Per cent ofnt sales |  |  |

MANHATTAN BOROUGH-Continued

| Machinery, equipment and supplies (except electrical)-Continued. Manufacturing, mining, and drilling machinery, equipment, and sup-plies-Dontinued. <br> Textilo machinery and equipment.... Other industrial machinery, equip. ment and supplies. | 17 162 | $\begin{array}{r}292 \\ 1,384 \\ \hline\end{array}$ | 222 1,101 | 70 283 | Dollars <br> $\cdot 028,205$$3,083,052$ | $\begin{gathered} \text { Dollars } \\ 822,888 \\ 7,727,639 \end{gathered}$ | Dollars 616,944 $3,857,652$ | Dollars <br> 28,226, 971 |  | $\begin{aligned} & \text { Dollars } \\ & 4,838,314 \\ & 23,046,451 \end{aligned}$ |  | $\begin{gathered} \text { Dollats } \\ 10_{7} 757 \\ 210,687 \end{gathered}$ | Dollars 2,0004371 <br> 20, 238, 44 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| fessional equ | 12 | 908 | 656 | 258 | 4 | 3, 72 | 3,395,156 | 16, 820 | 0.2 | 14,311, 251 | 85.05 |  | 90 |
| Art supplies. |  | 71 | 53 | 18 | 143, 865 | 272, 608 | 460, | 1, 407, 267 |  | 1, 421, 122 |  | 56, | 3.440 |
| Church equipment and supplies | 10 | 61 | 45 | 16 | 222,867 | 389, 765 | 623, 650 | 1, 548,767 |  | 1, 287, 837 |  | 10,000 |  |
| Dental equipment and supplies | 25 | 127 | 03 | 84 | 271, 577 | 512, 253 | 429, 250 | 2, 906, 508 |  | 2, 471, 325 |  | 104,938 |  |
| School equipment and supplies.- | 3 | 64 | 50 | 14 | 136, 281 | 211,513 | 112, 370 | 2,747, 337 |  | 045,413 |  | 54, 250 |  |
| Scientific and laboratory equipment and supplies. | 13 | 116 | 1 | 45 | 273, 392 | 454, | 457, 353 | 1,598, 911 |  | 1, 630,450 |  |  | 369,882 |
| Surgical, medieal, and hospital equipment and supplies. | 52 | 311 | 218 | 98 | 822,030 | 1,350, 121 | 781, 108 | 4,881, 620 |  | 3,410, 774 |  | 821 | 131,793 |
| Other professional equipment and supplies. | 12 | 159 | 126 | 33 | 315, | 530, | 530, | 3, 646, 533 |  | 3, 537,530 |  | 470,200 | 404, 268 |
| Service equipme | 112 | 845 | 596 | 240 |  |  |  |  | 28 |  | 89.32 |  |  |
| Barber and beauty-parlor equip |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bootblack and hat cleaners eo | 5 |  | 280 | 165 |  | 2, | 1, 161, | 7,30 |  |  |  | 70,844 | 470,022 |
| ment supplies. | 15 | 25 | 22 | 3 | 47 , | 170, | 177, 057 | 736, 007 |  | 627, 040 |  | 780 |  |
| Dry oleaners'supplies and allied products. |  | (x) | (x) | (x) |  |  |  |  |  |  |  |  | (x) |
| Fire-protoction equipment. | 9 | 74 | 62 | 12 | 184, 318 | 273, 110 | 76, 284 | 1,100, 118 |  | 1, 101, 074 |  |  | 430,692 |
| Janitors' equipment and supplies. | 13 | 90 | ${ }^{67}$ | 23 | 182, 325 | 300,487 | 122, 302 | 1, 534, 546 |  | 1, 257, 158 |  | 8,000 |  |
| Laundry equipment and supplies. | 7 | (89 |  |  | 284, 644 | 591, 404 | ( P$)^{46}$, 444 | 8, 878 , 384 |  | 3, 706,230 |  |  | $3,034,560$ |
| Service equipment and supplies (general line) | 2 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 | (x) | (x) | (x) | (x) | (x) | (x) | (x) |  | (x) ${ }^{1}$ |  |  | $\left(x^{12,000}\right.$ |
| Upholsterers' supplies.... Warehouse equipment and | 4 | ${ }^{(x)} 10$ | (x) ${ }_{0}$ | $\mathrm{CX}_{4}$ | ( X ) ${ }^{4}, 866$ | ( ${ }_{\text {(x) }}^{37,684}$ | (x) 7,211 | (x) 136,343 |  | (x) 110,496 |  | (x) | (x) 115.78 |
| Transportation equipment and sup- <br> plles. | 38 | 2 | 98 | 74 | 933, 541 |  |  |  |  |  |  |  |  |
| Rallroad equipment and sup | 11 | 80 | 67 | 13 | 299 , | 528, 099 |  |  |  |  |  |  |  |
| Ship equipment and supplie | 27 | 292 | 231 | 61 | 633, 845 | 1, 150, 264 | 655, 105 | 5, 801, 405 |  | 4, 6077,605 |  | 178, | 1, 1.585 , 100 |
| Metals and minerals (except petroleum and scrap) $\qquad$ | 192 | 1,971 | 1,520 | 451 | 6, 192, 048 | 11, 998, 560 | 29, 413, 468 | 497, 197, 661 | 7.83 | 381, 041, 260 | 67.31 | 016, 328 | 420, 730, 745 |
| Coal - .n....- | 62 | 13 | 494 | 156 | 2, 854,30 | 4, 393, | 6,543, | 145, 809,120 | 2. |  | 00. 22 |  |  |
| Coal (genoral line | 19 | 139 | 105 |  | 360, 879 | 046, 755 | 3, 005, 462 | 30, 332, 487 |  | 35, 254, 002 |  |  | 35, 516,447 |
| Coal (bituminou | 15 22 | 303 <br> 151 | 245 101 | 58 50 50 | 1, 195, 376 | 2, 545, 5222 | 3, 277, 551 | 75, 304, 308 |  | 74, 849, 690 |  | 201, | -4, 354, 330 |
| Coal and coke. | 2 | 57 | 43 | 14 | -224, 893 | $\begin{aligned} & 802, \\ & 349,147 \end{aligned}$ | $\begin{array}{r} 54,804 \\ 205,338 \end{array}$ | $\left.\begin{aligned} & 19,428,733 \\ & 11,683,651 \end{aligned} \right\rvert\,$ |  | $\begin{aligned} & 18,690,469 \\ & 11,497,052 \end{aligned}$ |  | 85,780 | $\begin{aligned} & 0,108,083 \\ & 3,406,204 \end{aligned}$ |
| Iron and steel (except | 85 |  |  | 152 |  |  |  |  |  |  |  |  |  |
| Castings (metal) | 2 | (x) | (x) | --10 | (x) | $\frac{800}{}(x)$ | $\begin{aligned} & 2,965, \\ & (X) \end{aligned}$ | $\begin{array}{r} 27,676 \\ (x) \end{array}$ |  | $\begin{gathered} 25,047,706 \\ (x) \end{gathered}$ | 73.77 |  | 17,071,730 (x) |
| Iron and steel (except serap) | 25 |  |  | 49 | 562, 839 | 1, 082, 342 | 1,188,870 | 0, 200 |  | $0,187,704$ |  | 53, | 1,407,153 |
| classified)... | 68 | (x) | (x) | (x) | (x) | (x) | (x) | (x) |  | ( X ) |  | (x) | (x) |
| Metals and metal and steel) | 45 |  |  |  |  |  |  |  |  |  |  |  |  |
| Copper--- | 2 | ( x ) | (x) | (x) | $\begin{gathered} 1,822, \\ (\mathrm{x})^{\prime} \end{gathered}$ | (x) | 10, ${ }^{(\mathrm{x})}$ | $\begin{gathered} 323,718, \\ (\mathrm{x}) \end{gathered}$ | 5.10 | 108, 300, 357 | 52.02 | 68, 037 | 301, 140, 845 |
| sheet-metal | 11 | ${ }_{(x)}^{104}$ | (x) ${ }^{84}$ | 20 | 202, 643 | 435, 534 | 312,127 | 3, 180, 217 |  | 2,081,147 |  |  | 2,025,804 |
| $\mathrm{Tin}_{1}$ |  | (X) |  |  |  | $(\mathrm{x})$ |  |  |  |  |  |  |  |
| Other | 28 | 447 | 337 | 110 | 1, 537,547 | 3, 055,876 | 19, 501,618 | $283,(\mathrm{x})$ |  | $157,432,013$ |  | 08, 03 | $208,(x), 242,240$ |
| Paper and paper p | 487 | 5,681 | 4,546 | 1,135 | 13, 107, 626 | 22, 559, 003 | 15, 801, 977 | 143, 782, 93 | 2.27 | 128, 745, 344 | 80.6 | 1,084,00 | 52, 500,205 |
| Paper and paper products (general line) $\qquad$ | 218 | 2,387 | 1,88 | 508 | 701 | 0, |  |  |  |  |  |  |  |
| Paper and paper products (speoialty other than specified) | 95 | 1, 404 | 1,100 | 295 | 4, 182, 635 | 7,123,070 | 4, 078, 969 |  | 88 |  | 00.81 |  |  |
| Wrapping paper and | 82 | 1,284 | 1, 018 | 286 | 3, 759, 404 | 6, 552,381 | 3, 702, 282 | 50, 372, 882 |  | 48, 138, |  | 1, 000 | 28, 0000,070 |
| Other paper products........-- | 8. | 90 30 | 71 20 | 19 10 | 345,003 78,228 | 454, 673 | 330,956, | 5, 274, 914 |  | 5, 004, 002 |  |  | 755, 690 |
|  |  |  | 20 | 10. | 78, 228 | 116, 022 | 15,731 | 411, 630 |  | 260, 883 |  | 0,100 | 236,854 |
| Stationery and stationerysu <br> Wall paper | 160 | 1,582 | 1,321 | 201 | 2, 728 | 5, 209, 969 | 4, 049 | 24, 099,979 | 38 | 20,409, 701 | 85.08 |  |  |
|  | 14 | 308 | 234 | 74 | 495, 185 | 1, 044, 204 | 832, 493 | 2, 430, 245 | . 04 | 1, 820, 124 | 74.89 | 11, 027 | 233, 311 |
| Petroleum a | 50 | 754 | 587 | 167 | 2,446,514 | 6, 905, 596 | 10, 068, 546 | 216, 154, 925 | 3.41 | 183, 532, 024 | 75.60 | 33, 000 | 13, 727, 620 |
| Crude oil |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fuel oil | $\frac{1}{2}$ | (x) | (x) | $(\mathrm{x})$ | ( ${ }^{\text {x }}$ ) | (x) | (8) |  | (x) |  |  |  | (x) |
| Gasoline and oil | 4 | 114 | 85 | ${ }_{20}$ | 433, 138 | 888, 41 l |  | (X) ${ }^{\text {(x) }}$ | (x) | (x) | (x) |  |  |
| Labricating oils and gr | 24. | 150 | 135 | 8 | 25, 637 | 891, 707 | 14, ${ }_{1}$ | 4, ${ }^{\text {4, }} 1224,9424$ | . 07 | 3, ${ }^{\text {1, }} 3784,724$ | ${ }^{90.75} 9$ |  | 965,778 85,090 |
| Petroleum and petroleum products | ${ }^{24}$ |  |  | 24 | 450, 357 | 750, 745 | 168, 236 | 0, 093, 354 | . 10 | 2, 868,791 | 47.08 | 33,000 | 937, 022 |
| Other petroleum and petroleum prod- | 10 | 359 | 270 | 80 | 1, 241, 801 | 4, 203, 598 | 10, 225, 688 | 190,0 | 3. 00 | 148, 395, 7 |  |  |  |
| ucts.........................-..........-- |  | 09 | $88:$ | 13 | 260, 045 |  |  |  |  |  |  |  | ,802,100 |

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount musl be wilhheld to avoid disclosure of individual operations, but it is included in the totals]

| tind of business <br> ( ${ }^{\text {sitablishmonts classificd by major }}$ lines of merchandise) | $\left\lvert\, \begin{aligned} & \text { Num- } \\ & \text { ber of } \\ & \text { estab- } \\ & \text { lish- } \\ & \text { ments } \end{aligned}\right.$ | number of employees (proprictors not included) |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | $\left\|\begin{array}{c} \text { Total } \\ \text { EXPENGEs } \\ \text { (including } \\ \text { sand waies } \\ \text { and wages } \end{array}\right\|$ | $\begin{gathered} \text { sTook } \\ \text { ON IIAND, } \\ \text { END OV } \\ \text { YEAR } \\ \text { (ni cost) } \end{gathered}$ | NET SALES |  | Cridit sales |  | $\left\lvert\, \begin{gathered} \text { SALES To } \\ \text { Cotimate } \\ \text { cUMERS } \\ \text { (at retail) } \end{gathered}\right.$ | sales to indUstrial CONSUMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Fe- |  |  |  | Amount | Per cent of total | Amount | Per cent of net salcs |  |  |



BUFFALO (pop. 573,076)

| Total | 752 | 9,278 | 7,423 | 1,855 | $\begin{gathered} \text { Dollars } \\ 18,390,284 \end{gathered}$ | $\begin{array}{c\|} \text { Dollars } \\ 33,977,194 \end{array}$ | $\begin{gathered} \text { Dollars } \\ 27,445,187 \end{gathered}$ | $\begin{gathered} \text { Tollars } \\ 292,823,980 \\ \hline \end{gathered}$ | 100.00 | $\begin{gathered} \text { Dollars } \\ 175,842,887 \\ \hline \end{gathered}$ | B0. 03 | $\begin{gathered} \text { Dollars } \\ 0,072,097 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 41,508,300 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Types of wholesalers: <br> Service wholesalers. <br> Importers <br>  | $\begin{gathered} 885 \\ 683 \\ 683 \end{gathered}$ | $\begin{gathered} 8 ; 731 \\ (x) \\ (x) \end{gathered}$ | $\begin{gathered} 6,983 \\ (x) \\ (x) \end{gathered}$ | $\begin{aligned} & 1,748 \\ & (\mathrm{x}) \\ & (\mathrm{x}) \end{aligned}$ | $\begin{gathered} 17,105,072 \\ (\mathrm{x}) \\ (\mathrm{x}) \end{gathered}$ | $\begin{gathered} 31,780,427 \\ (x) \\ (x) \end{gathered}$ | $\begin{gathered} 25,543,831 \mid \\ (\mathrm{x}) \\ (\mathrm{x}) \end{gathered}$ | $\begin{gathered} 277,092,837 \\ (\mathrm{x}) \\ (\mathrm{x}) \end{gathered}$ | $\begin{aligned} & 94.600 \\ & (x) \\ & (x) \end{aligned}$ | $\begin{gathered} 167,102,847 \\ (x) \\ (x) \end{gathered}$ | $\begin{gathered} 60.34 \\ (x) \\ (x) \end{gathered}$ | 6, 743,309 | 30.865, 187 |
|  |  |  |  |  |  |  |  |  |  |  |  | --- | (x) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Limileit | 25 | 168 | 146 | 22 | 358, 575 | 608,800 | 302,505 | 8, 657, 112 | 2.95 | $2,959,681$ | 34.19 24.40 | $\begin{array}{r} 123,697 \\ 60,063 \\ 60, \end{array}$ | 37, 325 |
| Cash and carry | 13 | 15 | 11 | ${ }_{18}^{4}$ | 178, 645 | 37, 169 | 104, 01.427 | 5, 5 , 62,102 | 1.73 | 2, 474, 435 | 48.88 |  | 1,237,325 |
| Drop shipners---- | 7 | (x) ${ }^{68}$ | (x) ${ }^{51}$ | 18 | (x) ${ }^{1706}$ | (x) ${ }^{382}$ | (x) | (x) | ( ${ }_{(0)}$ | (X) | (x) | (x) |  |
| Warohouses (distributing) | 1 | (x) | (x) |  | (x) | (x) | (x) | (x) | ( x ) |  |  |  |  |
|  | 42 | 379 | 294 | 85 | 925, 737 | 1,587,958 | 1,508,881 | 7, 174, 031 | 2.45 | 8, 690, 550 | 79.32 | 105, 001 | 3,405,704 |
| A musement and sporting goods......---- | 16 | 175 | 115 | $=$ | 346, 806 | 642, 650 | 205, 144 | 2,849,595 | . 97 | 506, 869 | 20.95 | …-...--- |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Amusoment and sporting goods (except cameras and motion-picture equipment and supplies) $\qquad$ | 4 | 40 | 36 | ${ }^{4}$ | 80, 553 | 113,367 | 85,720 | 470, 214 | . 10 | 191, 201 | 40.66 |  |  |
| Cameras and motion-pictureequipment and supplies. | 12 | 135 |  |  | 206, 253 | 520, 283 | (19, 424 | 2, 379,381 | . 81 | 405, 668 | 17.05 |  |  |
| Cameras and photographic supplies-- | 1 | (x) | (x) | $(\mathrm{x})$ | $(\mathrm{x})$ | $\left(\begin{array}{l}\text { (x) } \\ \text { ( }\end{array}\right.$ |  |  |  |  |  |  |  |
| Motion-picture apparatus... | 1 | $(x)$ |  | ${ }_{(x)}{ }_{49}$ | 214, 924 | 446, 671 | (16, 976 | 1, 930,930 |  | (x) 211457 |  |  |  |
| Moving-pioturo film-....... | 1 | $(x)^{103}$ | $(x)^{b G}$ | $(x)^{4.4}$ | $(x)$ | $(\mathrm{x})^{t}$ | (x) |  |  |  |  |  |  |
| Automotiv | 39 | 781 | 75 | 106 | 1, 51.5, 081 | 2, 890, 419 | 1, 791, 152 | 23, 303, 048 | 7.96 | 3,377, 072 | 14. 40 | 3, 190, 178 | 23,160 |
|  | 12 |  |  | (x) | (x) | (x) | (x) | ( X ) | (x) |  |  | ( x ) |  | 126978-33-64

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| kind of bubiniess <br> (Establishments classined by major lines of merchandise) | Number of estab-lishments | NUMBER OF EMployees (proprietors not included) |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | TotalExpenses(includingsalariesand wages) | $\begin{gathered} \text { STOCRS } \\ \text { ON HAND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (at cost) } \end{gathered}$ | NET SALes |  | CREDIT SALES |  | $\left\|\begin{array}{c} \text { SALESTGO } \\ \text { OLTMMATE } \\ \text { conmens } \\ \text { (at retail) } \end{array}\right\|$ | SALEE ToINDUGTMILCONGUMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\mathrm{Fe}-$ malo |  |  |  | Amount | Per cont of total | Amount | Per cont onnet sales |  |  |

BUFEALO-Continued

| Automotive-Continued. Automotive equipment | 10 | 305. | 255 | 50 | $\begin{aligned} & \text { Dollars } \\ & 680,573 \end{aligned}$ | Dollars <br> 1, 076, 748 | Dollars 537, 746 | Dollars <br> 4, 312, 145 | 1.49 | Dollars $2,868,779$ | 68.85 | Dollars 61, 995 | $\begin{aligned} & \text { Doliars } \\ & 20,387 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Automobilo accessories. | 6 | 32. | 26 | 6 | 65, 211 | 1,86, 996 | 40, 74.4 | 288, 704 |  | 2, 160,457 |  | 8, 736 | 4, 1068 |
| Automotive equipment (general line)- | 10. | 151 | 132 | 19 | 802, 129 | 499, 480 | 273, 041 | 1,772,085 |  | 865, 811 |  | 53, 259 | 15,359 |
| Automotive equipment (specialty <br> lines) |  | 122 | 97 | 25 | 313, 2 | 80, 272 | 23, | 2, 251, 356 |  | 1, 042,511 |  |  |  |
| Automobile parts, new and used (now) Tries and tubes. | 7 | $(\mathrm{x})^{149}$ | $(x)^{138}$ | 10 | $\frac{282,249}{(\mathrm{x})}{ }^{249}$ | $\begin{aligned} & \delta 20,573 \\ & (x) \end{aligned}$ | $\frac{425,647}{(\mathrm{x})} \mathbf{0 4 7}$ | $\underset{(x)}{3,962,247}$ | $\frac{1.35}{(x)}$ | $(\mathrm{x})$ | 10.33. |  | 2,782 |
| Ohemicals, drugs, and allied | 28 | 483 | 342 | 141 | 922, 533 | 2,122,085 | 1,389, 842 | 9, 714, 598 | 3.32 | 4,956, 324 | 51.02 | 376, 675 | 1,125,112 |
| Chemical | 3 | 117 | 75 | 42 | 216, 669 | 830 | 251 | 1, 374, 928 |  | 1,166, 161 | 84. 00 |  | 717 |
| Drugs and drug sundries (general line)- | 4 | 201. | 104 | 37 | 386, 544 | 573, 071 | 718, 591 | 5, 265, 511 | 1.80 | 1, 471,970 | 27. 06 |  | 3, 1007 |
| Drugs and drug sundries (specialty) --- | 6 | 41 | 15 | 26 | 64, 619 | 213, 337 | 34,752 | 576, 800 | 20 | 5,304 | 93 |  | 2,633 |
| Paints, varnishes, lacquers, and enamels | 10 | 124 | 88 | 36 | 254, 701 | 4, 7 | 385, | 2, 407, 263 | 85 | 2, 322,823 | 03. | 376 | 000, 813 |
| Dry goods and appare | 32 | 518 | 395 | 123 | 866, 202 | 1,479,609 | 1.718, 104 | 8,417,137 | 2.87 | 5, 723, 077 | 67. 09 | 180, 000 | 5,723 |
| Clothing and furnishings (other than millinery and footwear) | 12 | 103 | 77 | 20 | 225, 204 | 401,514 | 593, 35 | 2,387, 897 | . 82 | 550, 346 | 23.05 | 6,000 |  |
| Dry goods (general line) |  | 206 | 165 | 41 | 380, 074 | 506, 970 | 726, 755 | 3, 958, 676 | 1.35 | 3, 539, 634 | 89.41 |  |  |
| Dry goods, specialty other <br> fied (knit goods) | 2 | (x) | ( x ) | (x) |  |  |  |  | (x) | (x) | (x) |  |  |
| Millinery and millinery supplies. | 4 | 87 | 63 | 24 | 140, 522 | 216,633 | 20, 530 | 912, 042 | . 31 | 867, 895 | 95.10 |  |  |
| Notions. <br> Shoes and other footwear | $\begin{aligned} & 7 \\ & 3 \end{aligned}$ | $572$ | (x) ${ }^{54}$ | (x) ${ }^{18}$ | ${ }_{(\mathrm{x})}{ }^{81} 728$ | $\begin{aligned} & 126,081 \\ & (\mathrm{x}) \end{aligned}$ | $304,949$ | $\begin{aligned} & 692,840 \\ & (x) \end{aligned}$ | $\dot{(x)}$ | $\begin{aligned} & 468,808 \\ & (x) \end{aligned}$ | $\begin{gathered} 66.22 \\ (\mathrm{x}) \end{gathered}$ | 175,00 | 72 |
| Electrical | 27 | 785 | 657 | 128 | 1,733, 984 | 2,880,117 | 1,635,905 | 13, 478, 384 | 4.60 | 10,045, 982 | 74.63 | 400, 810 | 2, 214, 695 |
| Electrical goods, including appliances (electrical merchandise, general line) | 15 | 639 | 542 | 97 | 1,408, 8 | 2,305,410 | 1,252, | 9, 039, 658 | 3. 3 | 6, 874, 093 | 69. 16 | 56 | 2, 211, 605 |
| Electrical equipment and supplies (general Hines) |  | 32 |  |  |  |  |  |  |  |  |  |  |  |
| Radios and radio equipmont | 9 | 114 | 87 | 27 | 285, 34 | 510,722 | 345, 074 | 3,344, 774 | 1.14 | 3,028, 445 | 90.54 |  |  |
| Farm produ | 18 | 02 | 65 | 27 | 301, | 513, 3 | 2,003, | 29, 522,499 | 10.0 | 320, | 1.11 | 25,000 | 201,085 |
| Farm supplies (except machinery and equipment) | 16 | 14 | 173 | 41 | 502, | 1,281 | 952, | 1 | 4.31 | 8,909, 780 | 65.07 | 43, 336 | 262, 131 |
| Food procucts (not elsewhere spec | 142 | 1,252. | 1,042 | 210 | 2, 154, 00 | 4,867, 10 | 1, 941,0 | 57, 434, 404 | 19.61 | 44, 033, 102 | 76. 67 | 616, 862 |  |
| Ooniectionery and sott drinks | 18 | 100 | 71 | 99 |  |  |  |  |  |  |  |  |  |
| Dairy products. | 17 | (x) | (x) | (x) |  | ( ${ }^{\text {) }}$ |  |  |  | (x) | (x) |  |  |
| Poultry and poultry produc | 5 | 18 | 14 |  | 29, 114 | 55, 220 | 9,076 | 964, 855 | 33 | 741,041 | 76.80 | 7,000 |  |
| Dairy and poultry products.... Fish and sea foods (fresh and cu | 14 | $(\mathrm{x}) \mid$ | $(\mathrm{x})$ | $(x)^{44} \\|$ | $(x)$ | $\begin{aligned} & 87,503 \\ & (x) \end{aligned}$ | $711,792$ | $13,502,903$ | $\begin{array}{r} 1.06 \\ 4.01 \end{array}$ | $\frac{11,605,869}{(x)}$ | 85.95 | 2, 000 |  |
| Fruits and 7 | 64 | 322 | 248 | 74 | 549, 1 | 1,102 | 306, 241 | 22,833, 848 | 7.80 | 786, 408 | 73.52 | 88,400 |  |
| Fruits... | 9 | 29 | 26 | 3 | 54, 475 | 89,130 |  | 4, 230, 076 |  | 2, 615,549 |  | 18.400 |  |
| Fruits and vegetables ( | 48 | 252 | 198 | 54 | 418,428 | 874, 888 | 337, 227 | 10,721, 438 |  | 12,731, 052 |  | 60, 000 |  |
| Produce- |  | 15 | 10 | 5 | 32, 040 | 131, 148 |  | 696,456 |  | 454, 214 |  | 10,000 |  |
| Vegetable |  | 26 | 14 | 12 | 11, 212 | 06, 908 | 15,755 | 1,179,878 |  | 984, 691 |  |  |  |
| Meats and meat | 17 | 116 | 103 | 13 | 350, | 710, 1 | 304, 68 | 8, 915,392 | 3.04 | 8,047, 621 | 90.27 | 92, 09 |  |
| Forest products (except lumber) | 0 |  | 88 |  |  |  |  |  | . 17 |  | 10. |  | 15, |
| Furniture and house furnishing General merchandise | 10 2 | $(x)^{77}$ | $(x)^{63}$ | 14 | $107,212$ | $258,200$ | $\begin{array}{r} 01,000 \\ 184,924 \end{array}$ | $1,215,423$ | 41 | 639, 117 | 52.58 | 47, 882 | 29, 000 |
| Groceries and food spe | 59 | 22 | 498 | 25 | 1, 197, 687 | 2,315, 784 | 2, 678, 816 | 22, 618, 105 | 7.72 | 19, 664, 708 | 86. 94 | 56, 30 |  |
| Groceries (genera | 23 | 41 | 324 | 89 | 853, | 1,050, 9 | 2,150, 1 | 13, 580 | 4.0 | 12, 800, 205 | 94. | 0,995 |  |
| Food and grocer | 36 | 210 |  |  | 344, | 664, | 529, | 9, 037 | 3.0 | 6, 864, 593 | 75. | 48,30 |  |
| Oamery products...-- | 6 |  |  | (x) ${ }^{5}$ |  |  |  | E74 |  |  |  |  |  |
| Coffee..........- | 1 | (x) | (x) ${ }^{20}$ | (x) | $\left(\begin{array}{l} (\mathrm{x})^{\prime} \end{array}\right.$ |  | (x) ${ }^{24,}$ | (x) ${ }^{\text {J74, }}$ (280 |  | , 441 |  | (x) |  |
| Ooffee, toa, and spices | , |  |  |  |  | 2, 241 | (2, 957 |  |  | 28, 471 |  |  |  |
| Dolicatessen products | 2 | (x) | ( ${ }^{\text {d }}$ | (x) | (x) | (x) | (x) |  |  |  |  |  |  |
| Flour and foed | ${ }_{3}$ | ${ }^{21}$ | 19 | (x) ${ }^{2}$ | ( 42,741 | 100, 332 | (8) 3,556 | 1, 282, 299 |  | 915, 073 |  |  |  |
| Sutar-.....- |  |  | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | ( X ) |  |  |  |  |  |  |  |  |  |
| Other food and grocery specialios | 17 |  | ${ }_{80}$ | ${ }^{18}$ | 143, 6 | 235, 033 | 163, 151 | 2, 197, 841 |  | 045, 127 |  | 42,04 |  |
| Hardware | 5 | 79 | 95 | 84 | 538, | 894, | 712 | 806 | 1.64 | 4, 767, 707 | 09, | 20, | 3,280, 632 |
| Iron and steel scrap and other wastematerials | 39 |  |  |  |  |  |  |  |  |  |  |  |  |
| Jewarry and optical goods | 25 | 35 | 149 | 86 | 433, 8 | 764, 1 | 1,253,754 | 3, 173, 683 | 1.08 | 2,390, 888 | 75. 34 | 8,001 |  |
| Leather and leather goods (except gloves and shoes).-................................. | 13 | 41 | 32 | 0 | 71, | 128, | 222, | $675,384$ | . 23 | 486, 138 | 71. | 18, | 25, 288 |
| Lumber and building materials (other than metal) | 54 | 1,038 | 19 | 110 | 2,090, 014 | 3,833, 103 | 3, 322, 008 | 19, 462,415 | 6.6 | 12,827, 414 | 65.91 | 688, 59 | 6,000,035 |
| Construction and building materials (other than metal and wood). | 34 | 621 | 573 | 48 | 1,239, | 2,395, | 1,097, 0 | 8, 177, 442 | 2.7 | 5, 476, 703 | 66. | 439,582 | 1, 342,588 |
| Lumber and millwork. | 20 | 417 | 340 |  |  | 1, 437, 649 | 2, 224, 060 | 11, 284, 973 | 3.85 | 7,351,711 | 65.15 | 240, 005 | 4, 604, 047 |
| Lumber---7a-silou- | 17 | 248 |  |  | 541, 782 | 1, 990, 878 | 1, 828, 511 | 9, 523, 703 |  | 6, 475, 301 |  | 29,000 | 4,224, 037 |
| Lumber $\qquad$ | 1 | ( X ) | $\left(\frac{\mathrm{x}}{\mathrm{x}}\right)$ | ( ${ }_{\text {( }}$ ( $)$ | $(\mathrm{x})$ | $\left(\begin{array}{l}\text { ( } \\ \text { ( }\end{array}\right.$ | (x) | (x) |  | (X) |  | (x) | (x) |

- Includes 2 establishnents handling electric refrigerators.

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be withheld to avold disclosure of individual operations, but it is included in the totala]


ROCHESTER (pop. 328,132)


TAbLi 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is ineluded in the totals]

| mind of business <br> (Fstablisbments classfied by major lines of merchandise) | Num. ber of ostabments | NUMBER OF EMployees (proprietors not included) |  |  | $\begin{gathered} \text { SAlamies } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | $\begin{array}{\|c\|} \text { ToTAL } \\ \text { ExPrenses } \\ \text { (including } \\ \text { salaries } \\ \text { and wages) } \end{array}$ | $\begin{gathered} \text { STOCE } \\ \text { ONHAND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (nt cost) } \end{gathered}$ | net sales |  | credit sat.es |  | SALES TO <br> ditimate CONSUMERS (atretail) | sales to indostriaj. consumers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { me- }}{\text { male }}$ |  |  |  | Amount | Per cont of total | Amount | Per $\begin{gathered}\text { Per } \\ \text { cent } \\ \text { of net } \\ \text { salos }\end{gathered}$ |  |  |

ROCHOSTER-Continued


SYRACUSE (pop. 209,326)


Treludes 8 establishments handling radios and radio equipment.
a Include 2 cash and carry establishments and 1 wagon distributor.

Table 2.-WhOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[ $A n$ ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is incluled in the totals]

| kind of business <br> (Establishments classified by major lines of merchandise) | Number of estabmonts | $\begin{aligned} & \text { NUMBER OF EM- } \\ & \text { (proprictions not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{aligned} & \text { salaries } \\ & \text { AND } \\ & \text { WAEES } \end{aligned}$ | Totalexpenses(includingsalariesand wages) | $\begin{array}{\|c} \text { STOCK } \\ \text { ON HAND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (at cost) } \end{array}$ | net sales |  | Credit sales |  | $\left\|\begin{array}{c} \text { SAlLS TO } \\ \text { viTIMATE } \\ \text { con } \\ \text { SUMERS } \\ \text { (atretail) } \end{array}\right\|$ | sales to industral consumers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\text { Fe- }}$ |  |  |  | Amount | ( $\begin{gathered}\text { Per } \\ \text { cent } \\ \text { of } \\ \text { total }\end{gathered}$ | Amount | ( Per $\begin{gathered}\text { cent } \\ \text { ofnet } \\ \text { sales }\end{gathered}$ |  |  |

SYRACUSE-Continued



-

## Dollars

T
Dollurs
${ }_{982} \mid 90.77$
T


YONKERS (pop. 134,646)

| Total | 68 | 524 | 454 | 70. | $\begin{aligned} & \text { Dollars } \\ & 1,070,520 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 2,005,648 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 2,340,074 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 16,908,209 \end{aligned}$ | 100.00 | $\begin{gathered} \text { Dollars } \\ 12,035,018 \\ \hline \end{gathered}$ | 71.18 | $\begin{gathered} \text { Dollars } \\ 239,248 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 382,211 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Types of wholesalers: <br> Service wholesalers- <br> Wholesale merchants ${ }^{9}$ $\qquad$ | 63 | 524 | 454 | 70 | 1,079,520 | 2,005, 646 | 2, 346,074 | 10, 008, 208 | 100.00 | 12,035, 918 | 71.18 | 239, 240 | 382, 211 |
| Chemicals, drugs, and allied products | 3 | 75 | 57 | 18 | 145, 282 | 287, 911 | 248,307 | 2,277, 163 | 13.47 | 2,221,900, | 97.58 | 40,746 |  |
| Iron and steel sorap and other waste materials. | 9 | 15 | 11. | 1 | 26,002 | 41,970 | 6,078 | 174, 434 | 1.08 | 90, 151 | 56.84 |  | 90, 154 |
| Leather and leather goods (except gloves and shoes) | 3 | 4 | 3 | 1. | 6,080 | 24,180 | 36,000 | 176,000 | 1.04 | 48,500 | 27.56 | 30,000 |  |
| Plumbing and heating equipment and supplies | 4 | 31 | 24 | 7 | 69,345 | 126, 731 | 80,010 | 884, 801 | 5. 23 | 476, 744 | 53. 88 |  | 283, 057 |
| Tobacco and tobaceo products (except leaf) | 3 | 68 | 50 | 9 | 113, 251 | 164, 818 | 1,040,241 | 3, 688, 731 | 21. 82 | $3,561,731$ | 96.56 | 65, 500 |  |
| All other ${ }^{10}$ | 41 | 331 | 297 | 34) | 718, 020 | 1,359, 997 | 935, 438 | 0,707, 080 | 57.41 | 5, 627, 829 | 57.98 | 04,000 |  |

${ }^{3}$ Includes 1 supply and machinery distributor. 19 establishments handling food products (not elsewhere specified); 4 each handling groceries and food specialties and machinery, equipment, and supplies (except electrical); 2 each handling nutomotive, eleatrical, farm products (not elsewhere specified), hardware, paper and paper products, and all other; and 1 each in amuse(except electricai); 2 each handling automotive, eleatrical, farm products (notelse

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[an (x) indicates that the amount must be withheld to avoid dsclosure of individual operations, but it is included in the totals]


UTICA (pop. 101,740)

| Total | 142 | 1,621 | 1,2 | 268 | $\begin{aligned} & \text { Dollars } \\ & 2,836, \text { B88 } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & \mathbf{5 , 2 5 4 , 0 3 4} \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 4,493,177 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 42,600,140 \\ & \hline \end{aligned}$ | 100.00 | $\begin{aligned} & \text { Dollars } \\ & 26,000,321 \\ & \hline \end{aligned}$ | 63.21 | $\begin{aligned} & \text { Dollars } \\ & 1,650,248 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & \mathbf{7}, 500, \$ 14 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Types of wholesalers: <br> Service wholesalers - <br> Wholesale merchants.. | 133 | 1,473. | 1,214 | 259 | 2,730, 852 | 6,081, 457 | 4, 428, 074 | 41, 549, 727 | 07.63 | 20,623, 880 | 63.84 | 1, 650, 246 | 7,024, 650 |
| Limited function wholesalers 11 Supply and machinery distributors.- | $\stackrel{3}{6}$ |  | 34 |  | $\begin{aligned} & 16,231 \\ & 88,610 \\ & \hline \end{aligned}$ | $\begin{array}{r} 21,885 \\ 151,592 \\ \hline \end{array}$ | $\begin{array}{r} 6,144 \\ 58,359 \end{array}$ | $\begin{aligned} & 312,904 \\ & 697,518 \\ & \hline \end{aligned}$ | $\begin{array}{r} .73 \\ 1.04 \\ \hline \end{array}$ | $\begin{aligned} & 129,822 \\ & 240,600 \\ & \hline \end{aligned}$ | $\begin{array}{r} 41.40 \\ 35.36 \\ \hline \end{array}$ |  | $\begin{array}{r} 106,760 \\ 270,005 \\ \hline \end{array}$ |
| Amusement and sporting goods |  | (x) | (X) |  | (x) | (x) | (x) | ( x ) | (x) | (x) | (x) |  |  |
| Automotive. | 11 | ${ }^{198}$ | 167 | 31 | 427, 0 | 801, | 420, 3 | 4,880, 238 | 11.47 | 100,541 | 3.41 | 1, 318, 192 | 10,000 |
| Automobiles and other motor vehicle Automotive equipmont | 4 |  |  |  | 123,7 |  | (x) 182,778 18 |  | ( ${ }_{2}$ ( 58 |  | 12.87 |  | 5,000 |
| Automoblle parts (new and used)---- | 1 | (x) | (x) | (X) | (X) | (x) | (x) | 1, $\mathbf{x}$ ), | (x) |  | (x) |  | (x) |
| Chemicals, drugs, and allied pro | 7 | 54. | 42 | 12 | 108, 06 | 187, | 148,029 | 749, 015 | 1.76 | 688,084 | 91.88 | 18, 258 |  |
| Dry goods and apparel ........- | 7 | 180 | 129 | 51 | 366, 845 | 731, 150 | 709, 508 | 3, 805, 574 | 8.94 | 3,379,995 | 88. 82 | 61, 475 |  |
| Flectrical products (not elsewhere specifed)-- | 7 | ${ }^{156}$ | $\begin{array}{r}135 \\ 28 \\ \hline 18\end{array}$ | 21 | 320,422 52,509 | $\begin{gathered} 590,688 \\ 86,882 \end{gathered}$ | 173,818 300 | $\begin{aligned} & 3,221,345 \\ & 2,604,359 \end{aligned}$ | 7.57 6.26 | $1,737,010$ 72,000 | 53.02 <br> 2.70 | 15,550 | $\begin{array}{r} 408,002 \\ 2,572,359 \end{array}$ |
| Food products (not elsewhere specifiod).- | 21 | 128 | 112 | 16 | 108, 389 | 421, 875 | 442, 936 | 4, 594, 953 | 10.80 | 2, 413, 639 | 52, 53 | 1,000 |  |
| Confectionery and soft drinks. |  |  |  |  | 26, 668 | 43,755 | 38, 129 | 397, 729 |  | 172, 470 | 43,37 |  |  |
| Dairy products ------ |  | $(\mathrm{x})_{21}$ | (x) ${ }^{7}$ |  | (x) ${ }^{\text {a }}$, 14 | (x) | ( ${ }^{7}$ ) | (x) ${ }^{\text {(1) }}$ | (x) | (x) | (x) |  |  |
| Dairy aud poultry products Fruits and vegetables (fresh) | $10^{4}$ | $\text { (X) } 21 \\|$ | $(x)^{17}$ | $\text { (x) }{ }^{4}$ | $(\mathrm{x}), 414$ | $(\mathrm{x})$ | $\begin{aligned} & 276,230 \\| \\ & (x) \end{aligned}$ | ${ }_{\text {1, }}^{(\mathrm{X})}$ (23, 258 | ${ }_{\text {2 }}^{2.04}$ | 1, ${ }_{(\mathrm{X})} \mathbf{0 7 8}, 080$ | (x) 06 | 1,000 |  |

it Includes 2 drop shippers and 1 wagon distributor,

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS-Continued
[A1n (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| kind of business <br> (Establishments classified by major lines of merchandise) | Number of estab${ }_{\text {ments }}^{\text {lish- }}$ | number of em ployees (proprietors not included) |  |  | $\begin{aligned} & \text { SALARIRS } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | ToralEXPENSES(includingsalariesand wages) | $\begin{aligned} & \text { SHOCR } \\ & \text { ON HAND, } \\ & \text { TND OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | NET SALES |  | crndit sales |  | SALES To ULTMMATE CONSUMERS (at retall) | $\begin{gathered} \text { SALES TO } \\ \text { INDDSTRIAL } \\ \text { CONSUMERES } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\text { Fe- }}$ |  |  |  | A.nount | Per ${ }_{\text {cort }}^{\text {of }}$ of | Amount | Per $\begin{gathered}\text { Per } \\ \text { cont } \\ \text { ofnet } \\ \text { sales }\end{gathered}$ |  |  |

UTICA-Continued

| Furniture and house furnishings | 1 | (x) | ( x ) | (x) | $\underset{(\mathrm{x})}{\text { Dollars }}$ | $\underset{(\mathrm{x})}{\text { Dollars }}$ | $\underset{(\mathrm{x})}{\text { Dollars }^{2}}$ | $\underset{(\mathrm{x})}{\text { Dollars }}$ | (x) | Dollars |  | Dollars | Dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Groceries and food specialties. | 17 | 172 | 146 | 26 | 249, 818 | 472,075 | 918,554 | 5, 756, 022 | 13. 52 | 4, 324, 867 | 75.13 | 34,000 | B, 500 |
| Groceries (general line). | 14 | 150 | 135 | 24 | 240, 88.4 | 454, 108 | 908, 324 | 5, 667, 583 | 13.31 | 4, 243, 657 | 74.88 | 30,000 |  |
| Food and grocery spocialties. | 3 | 13 | 11 | 2 | 8,834 | 17, 087 | 12, 230 | 88, 439 | . 21 | 81, 000 | 01.69 | 4,000 | 6,500 |
| Hardware (genoral line) | 2 | (x) | ( x ) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | ( x ) |
| Iron and steel scrap and other waste materials. | 4 |  |  |  |  |  |  |  | (x) ${ }^{47}$ | 152,000 | 78.48 | 1,000 |  |
| Jewelry and optical goods-------1.-...- | 2 | (x) | (x) | (x) | (x) | (x) |  |  | (x) |  | ( x ) | (x) |  |
| Leather and leathor goods (oxcept gloves and shoos) | 3 | 11 | 10 | 1 | 16,006 | 47, 427 | 84, 0.1. | - 325, 836 | . 77 | 268, 300 | 82.34 | 7,700 |  |
| Lumber and building materials (other than motal) | ${ }^{8}$ | 77 | 70 | 7 | 148,333 | 250, 428 | 163, 460 | 1, 227, 834 | 2.80 | 1, 154, 104 | 93.09 | 15, 012 |  |
| Machinery, equipmont and supplies (excopt electrical) | 16 | 06 | 76 | 20 | 100, 210 | 372, 328 | 282, 200 | 1,707, 012 | 4. 22 | 1,139,871 | 63.43 | 12, 500 | 279, 005 |
| Metals and minerals (excopt petroleum and scrap) | 8 |  | (x) | (x) |  |  |  |  | (x) | (x) | (x) |  | (k) |
| Paper and paper products--.-.-.-. | 8 | (x) | (x) | (x) | ( x | (x) | (x) | (x) | (x) | (x) | ( x ) | (x) |  |
| Petroleurn and petroleum products.-...- | 1 | (x) | (x) | (x) | (x) | (x) |  |  | (x) |  | (x) |  |  |
| Plumbing and heating equipment and supplios | 4. | 143 | 110 | 24 | 251, 294 | 371, 592 | 410,154 | 2, 100, 138 | 5.15 | 2, 173,082 | 99.25 |  | 75,000 |
| Tobacco and tobacco products (except leaf) | 6 | 33 | 25 | 8 | 62, 240 |  | 130, 373 | 1,800, 366 | 4.30 | 1, 205, 921 | 67.72 | 1,100 |  |
| All other.. | 7 | 50 | 30 | 14 | 00, 514 | 157, 910 | 48, 210 | 602, 420 | 1.03 | 417,372 | 60.28 | 5,000 | 309, 800 |

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS
[An (x) indicates that the amount must be withield to avoid disclosure of individual operations, but it is included in the totals]

| kind of business <br> (Establishments classified by major lines of merohandise) | Number of estab-lishments | $\begin{gathered} \text { NUMBTR or } \\ \text { EMPLovEEE } \\ \text { (propriotors not } \\ \text { included) } \end{gathered}$ |  |  | $\begin{gathered} \text { SALARILS } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | total expidNEES (including salaries and wages) | stoct on HAND, END OI YISAR(at cost) | ner sales |  | $\begin{gathered} \text { CREDIT } \\ \text { ALLES } \end{gathered}$ | SALES TO ULTIMATR CONsUMERA(at retail) | sales to nddustrial CONsumens |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | To- |  |  |  | Amount | Por cont of total |  |  |  |

THE STATE

| Total | 25, 311 | 801, 056 | 227, 199 | 03, 857 | $\left(\begin{array}{cc} \text { Dollars } \\ \text { e9a, 202, } 900 \end{array}\right.$ | $\begin{gathered} \text { Dollars } \\ 1,441,828,266 \end{gathered}$ | $\left\lvert\, \begin{gathered} \text { Dollars } \\ 1,273,101,808 \end{gathered}\right.$ | $\left\lvert\, \begin{gathered} \text { Dollars } \\ 17,801,683,820 \end{gathered}\right.$ | 100.0 | Dollars | $\left\|\begin{array}{c} \text { Dollars } \\ 118,821,62 \theta \end{array}\right\|$ | $\begin{gathered} \text { Dollars } \\ 6,310,890,308 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesalers only Country buyors a | 17, 611 | $\left\|\begin{array}{r} 170,786 \\ 2, \\ 2,37 \end{array}\right\|$ | $\left\|\begin{array}{c} 130,220 \\ 1,953 \end{array}\right\|$ | 37, 5681 | $\left\|\begin{array}{c} 410,796, \\ 3,512 \\ 3 \end{array}\right\|$ | $\begin{array}{r} 821,618,310 \\ 7,853,085 \end{array}$ | $\begin{array}{r} 887,141,136 \\ 2,651,661 \end{array}$ | $\begin{array}{r} 7,881,108,142 \\ 177,270,441 \end{array}$ | $\left\|\begin{array}{r} 44.48 \\ 1 \\ 1.01 \\ 60 \end{array}\right\|$ | $\begin{gathered} 6,044,305,567 \\ 14,161,687 \end{gathered}$ | $\begin{aligned} & 87,283,949 \\ & 201,896 \\ & \hline \end{aligned}$ | $\begin{aligned} & 2,101,480,373 \\ & 134,005 \end{aligned}$ |
| All other types... | 7,073 | 111, 034 | 86, 026 | 20,608 | 281, 805,852 | 012, 304, 291 | 383, 308, 011 | 9, 586, 240, 246 | 54.51 | 6, $838,461,317$ | 31, 335,784 | 3, 125, 284, 235 |
| Amusement and sporting good | 968 | 0, 750 | 4, 276 | 2,481 | 15, 407, 087 | 31, 851,229 | 23, 883, 845 | 191, 428,495 | 1.08 | 115, 622, 849 | 3, 225,388 | 8,908, 601 |
| Amusoment and sporting goods (oxcept cameras and motion picture equipmont and supplies) | 230 | 2,100 | 1,544 | 625 | 5, 440, 141 | 10, 307, 872 | 8, 703, 040 | 62, 500, 852 | . 36 | 46, 105, 713 | 2, 367, 288 | 258, 137 |
| Amusement and sporting goods (genoral line) |  |  | (x) |  |  |  |  |  |  |  | 76,240 | 6, 850 |
| Amusement equipment and supplies. Bicycles and supplies. | 20 | $(x)^{211}$ | $(x) 131$ | $(x)^{80}$ | $\begin{aligned} & 73,208 \\ & (\mathrm{x}) \end{aligned}$ | $\frac{1,284}{(x)} 082$ | ${ }_{(1)}^{1,378,317}$ | (X) ${ }^{\text {8, }}$ ( 02,071 |  | (X) ${ }^{\text {(xise }}$ | 7, 14 | 90,800 |
| Billiards, bowilng equapment, and supplies. | 11 | ${ }^{63}$ | 52 | 教111 | 136, 334 | 263, 720 | 159,426 | 1,120, 240 |  | 972, 279 | 2061,065 |  |
| Sparting goods (general line).........-- | ${ }_{1}^{182}$ | 1, 0484 | 773 667 | 275 | $2,333,308$ $2,194,761$ | $4,283,222$ $4,380,302$ | $3,613,810$ $3,508,809$ | 20, $321,206,139$ |  | 11, ${ }^{15,820,493}$ | 220,983 | 159,287 |
| Camoras aud motion pleture bquipment and supplios. | 138 | 4, 587 | 2,731 | 1,856 | 10, 050, 046 | 21, 643, 357 | 15,280, 796 | 128,918, 643 | . 73 | 69,617, 186 | 968, 005 |  |
| Oameras nad photographic supplies |  |  | ${ }_{66}$ | ${ }^{300}$ | 2, ${ }_{440,591}$ | 1, 231,581 | 4, ${ }^{190}$ | 3, 117,279 |  | 1, 819,786 | 271, 344 |  |
| Motion pioture apparatus. <br> Motion pioture fllms. | 10 | 2, ${ }^{147}$ | 1,362 | 1, 2410 | 5, ${ }^{4674,591}$ | 10, 10831,8384 | 8, 174, 528 | 71, 372,912 |  | 15, 082,169 |  | 1, 395, 244 |
| Talking pioture apparatus | , | 2, |  | , 175 | 1,710, 01.9 | 2, 436, 445 | 2, 618,700 | 6,388, 068 |  |  |  |  |
| tomotiv | 585 | 10, 889 | 8,895 | 1,874 | 24, 098,892 | 46, 651, 288, | 38, 528, 220 | 870, 592, 300 | 2.11 | 102, 804, 130 | 34, 680, 016 | 13, 101, 204 |
| Automobiles | 94 | 5, 330 | 4,420 | 010 | 12,770, 388 | 24, 242,732 | 16, 456, 808 | 233, 024, 080 | 1.33 | 3, 905,405 | 31, 812, 446 | 1,481, 677 |
| Automobiles and other vehicles (general line) | 16 |  |  | 363 | 5, 221, 823 | 9,511,562 | 4, 018, 530 | 66,471, 705 |  |  | 5, 5 , 942,768 |  |
| Automobilos (new and used) | 65 | 3, 020 | 3, 086 | 534 | 7, 132, 251 | 14, 070,675 | 11,995, 272 | 162, 277, 5744 |  | 1, 103, 000 | 24, 255,600 |  |
| Automobiles (ased) | 8 | $116{ }^{17}$ | ${ }_{143}^{16}$ | 12 | 38,255 380,059 | $\begin{aligned} & 121,651 \\ & 538,840 \end{aligned}$ | $\begin{gathered} 46,873 \\ 360,223 \end{gathered}$ | 4, 450,350 |  | $2,802,465$ | 1,560, 078 | 1,481, 077 |
|  |  |  |  |  |  |  |  |  | . 33 |  | 1,329,657 | 5,048,736 |
| Automotive equipment. | 279 | 3, 282 | $2,693$ | $568$ | $\begin{aligned} & 6,800,015 \\ & 1.147322 \end{aligned}$ | $\begin{array}{r} 11,381,611 \\ 1,883,333 \end{array}$ | $\begin{aligned} & 7,141,382 \\ & 1,286,015 \end{aligned}$ | $\begin{gathered} 57,801,155 \\ 10,347,260 \\ \hline \end{gathered} .$ | . 3 | 7, 460, 885 | 1, 149, 623 | 757, 022 |
| Automobile accessories--...-. Antomotive oquipment (goneralino)- | $\begin{array}{r}72 \\ 178 \\ \hline\end{array}$ | 2, 2244 | 1436 1,865 | 108 | $\begin{array}{r} 1,147,322 \\ 4,554,094 \end{array}$ | 1,883, 7838 | $1,286,015$ $4,547,088$ | 10, 3886,317 . |  | 22,824,707 | 1, 148, 163 | 4, 209, 327 |
| Automotive equipment (specialty lines). | 29 | 408 | 302 | 108 | 1, 098, 599 | 1,868, 008 | 1, 308, 279 | 8, 657,6021 |  |  | 31,871 | 82,387 |

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINIESS-Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| mind of business <br> (Establishments classifled by major lines of merchandise) | Number of estabments ments | $\begin{gathered} \text { NUMBER OE } \\ \text { Empoyers } \\ \text { (propriletors not } \\ \text { included) } \end{gathered}$ |  |  | salarites <br> AND. <br> wages | TOTAL EXPENSES (ineluding salaries and wages) | $\begin{aligned} & \text { STOCKS ON } \\ & \text { HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | NET SALES |  | $\begin{aligned} & \text { CREDIT } \\ & \text { GRLES } \end{aligned}$ | SALES To vlitmate CON(at rotail) | gales to endustrat cos. sumens |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\mathrm{cos}}{\mathrm{Fe}}$ |  |  |  | Amount | Per cent of total |  |  |  |

THE STATE-Continued

| Automotive-Continued. <br> Automobile parts (new and used). | 122 | 908 | 757 | 151 | Dollars $1,828,654$ | $\begin{aligned} & \text { Dollars } \\ & 3,437,254 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 3,105,537 \end{aligned}$ | Dollars <br> 16, 446, 413 | 0.09 | Dollars $0,476,043$ | Dallats 212,000 | Dollars 1, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Autumobilo parts (now)......... | 118 | 901 | 751 | 150 | 1,818, 885 | 3, 416, 691 | 3, 175, 105 | 10, 302, 709 | 0.0 | 0, $4.52,91.6$ | 151, 600 | 1, $1,50,163$ |
| Antomobile parts (used) | 4 | , | , | , | 0,700 | 20, 563 | 20, 142 | 143, 704 |  | 23, 127 | 58, 000 |  |
| Tires and tu | 90 | 1,369 | 1,125 | 244 | 3, 593,335 | 7,589, 642 | 8, 734, 603 | 62, 320, 603 | .36 | 52, 716, 847 | 1,225, 313 | $5.050,748$ |
| Ohemicals, drugs, and allied | 961 | 15, 088 | 11,268 | 4,728 | 40, 994, 039 | 95,702, 289 | 66,778, 127 | 648, 885, 946 | 3. 69 | 518, 411, 507 | 4,796,770 | $300,183,840$ |
| Chomicals | 280 | 4,870 | 3,608 | 1, 264 | 15, 032, 028 | 32,647, 802 | 19, 078, 738 | 321, 288, 608 | 1.83 | 240, 980, 421 | 18, 054, 458 | 235, 25, 45 |
| Chemicals (industrial) | 130 | 2,239 | 1,650 | 580 | 6, 702, 062 | 15,583, 574 | 7,788, 281 | 208, 665, 208 |  | 153, 228, 621 | 004, 1338 |  |
| Dyestuffs | 20 | 781 | 574 | 207 | 2, 554, 818 | 4,301,598 | $5,054,858$ | 20, 234, 313 |  | 18, 128,775 | 5, 003 | 7, 401, 134 |
| Dyes, dry cloaning supplies, and allied products. | . | 45 | 32 | 13 | 105, 634 | 160, 862 | 72, 691 | 955, 711 |  | 846, 803 | 42,000 | 14, 4.40 |
| Explosives--- | 8 | 116 | 00 | 17 | 272, 810 | 445, 210 | 174, 765 | 0, 175, 54] |  | 5, 718, 477 |  | 1, 137, 02 |
| Tnsectioidos | 5 | 29 | 17 | 12 | 105, 379 | 186, 340 | 22, 310 | 409, 279 |  | 301, 554 | 4,580 | 19, $8 \cdot 6$ |
| Naval store | 8 | 57 | 44 | 13 | 160,430 | 389, 802 | 271, 853 | 8, 251, 500 |  | 1,270, 616 |  | 3, 0ft, mit |
| Other chemic | 80 | 1,603 | 1,181 | 422 | 6, 130,881 | 11, 480, 416 | $5,693,980$ | 76,500, 966 |  | 67, 465,575 | 708,380 | 74, 743 yin |
| Drugs, and drug sundries (general line)- | 100 | 3,063 | 2,290 | 773 | 6, 070, 025 | 11, 532, 170 | 11, 717, 445 | 99, 690, 286 | . 57 | 68, 801, 801 | 38,502 | 5, 007, 1023 |
| Drugs and drug sundries (specialty) ...- | 230 | 2,788 | 1,897 | 891 | 7, 026, 372 | 22, 771, 681 | 9, 385, 942 | 78,500, 433 | . 44 | 65, 043, 409 | 224, 172 | 4,242, पn |
| Drugs. | 77 | 1, 047 | 672 | 375 | 2, 324, 777 | 4,900,538 | 2,327, 360 | 23, 368, 071 |  | 19,780, 514 | 35, 081 | 2,145081 |
| Drue sundrics. | 00 | 432 | 300 | 123 | 097, 659 | 1,775, 810 | 004, 749 | 11, 494, 575 |  | 6, 387,301 | 82, 27] | (0), $0^{6}$ |
| Patent medicines. | 45 | 822 | 360 | 202 | 1, 548, 114 | 11, 818, 358 | 1,680, 511 | 27, 513, 721 |  | 24, 820, 221 | 60, 894 | It |
| Rubher goods (druggists') | 10 | 102 | 136 | 66 | 033, 158 | 1, 890,254 | 1,748, 761 | $5,002,733$ |  | 5, 271, 420 | 1,027 | 180, mil |
| Snnitary supplios, insecticide | 17 | 121 | 94 | 27 | 256, 556 | 620, 197 | 79,069 | 1, 114, 502 |  | 1,000, 540 | 1,750 | 2:16, 1 ha |
| Whiskey | 20 | 88 | 63 | 25 | 425, 013 | 616, 088 | 2, 340, 031 | 4, 107, 823 |  | 3, 270, 019 |  |  |
| Other alcoholic boverages | 22 | 286 | 263 | 23 | 841, 095 | 1,249,532 | 285, 461 | 4,090, 008 |  | 4, 507,460 | 42,519 | 4(1), 105 |
| Paints, varnishes, lacquers, and enamels. | 197 | 2, 660 | 2,108 | 501 | 6, 732,084 | 14, 104, 505 | 11, 083, 917 | 95, 433, 104 | . 54 | 80, 142,272 | 2, 584, 070 | $5 \pm, 000,30 \mathrm{mj}$ |
| Toilet articles a | 142 | 2, 508 | 1,301 | 1,237 | 6, 133, 235 | 14,746, 035 | 6, 512, 085 | 53, 053, 455 | .31 | 49, 103,514 | 144, 577 | 2, 12, |
| Toilet articles | 48 | 307 | 276 | 121 | 1, 012,990 | $1,789,036$ | 1,641, 249 | 9, 695, 221 |  | $8,079,180$ | 1, 8083 | $214, \operatorname{lng}$ |
| Toilot proparati | 04 | 2, 201 | 1,085 | 1,116 | 5, 120,245 | 12, 056,900 | 3, 870, 836 | 44, 258, 234 |  | 41, 324,328 | 142,714 | $1,801,8 \mathrm{ma}$ |
| Dry goods and appar | 4,920 | 68, 091 | 43,291 | 14,800 | 151, 442, 867 | 291, 062, 264 | 305, 017, 971 | 3, 769, 305, 498 | 21.41 | 3, 388, 358, 548 | 6,652,154 | 1,386, D11, 763 |
| Clothing and furnishings (other than millinery and footwear) | 1,500 | 13, 544 | 9,731 | 3, 813 | 35, 165, 300 | 69, 074, 070 | 72, 089, 153 | 798, 480, 088 | 4. 54 | 709, 391, 943 | 2, 617, 857 | 21, 42, 417 |
| Clothing (general line)----------- | 24 | 153 | 106 | 47 | 300,770 | 005,796 | 543, 522 | 7, 383, 032 |  | 0, 822, 288 | 87, 875 |  |
| Clothing and furnishings | 84 | 625 | 475 | 150 | 1,297, 706 | 2,745, 350 | 2,880,771 | 25, 716, 540 |  | $20,598,057$ | 125,485 | 12, 20 |
| Clothing, Inen's and boys | 167 | 1,144 | 903 | 241 | 3, 830,502 | 7,971, 612 | 11, 5988,674 | 97, 073,784 |  | 77, 894, 708 | 285, 040 | $\mathrm{CiH}_{4} \pm \underline{4}$ |
| Clothing, women's and ch | 367 | 2, 874 | 1,833 | 1, 041 | 7, 195, 631 | $13,785,405$ | 10, 174, 206 | 161, 394, 014 |  | 130, 420, 712 | 438, 857 | 0ild, ribu |
| Clothing, secondhand | 51 | 132 | 121 | 11 | 224, 524 | 503, 521 | 336, 516 | 2, 837, 016 |  | 1, 065, 381 | 14, 000 | 116. |
| Furnishings (general lino) | 118 | 1,155 | 877 | 278 | 2,790, 136 | $5,186,410$ | 5, 521, 685 | 73, 127, 805 |  | 06, 560,470 | 157,228 | 2, 5ider 514 |
| Furnishings, men's and boys' | 182 | 1,567 | 1,161 | 406 | 4,354, 800 | 8, 523, 491 | 11, 181, 975 | 73, 402, 205 |  | 605, 077, 058 | 153,644 | 1080 |
| Furnishings, women's and children's | 174 | 1, 828 | 1,340 | 488 | 4, 244, 703 | 8, 180, 616 | 8, 377, 358 | 60, 662, 247 |  | 62, 535, 086 | 4,309 | 1,354, 142 |
| Furs and fur clothing- | 88 | 423 | 314 | 109 | 1,223,481 | 2,912, 594 | 2,025, 682 | 21, 824,889 |  | 20, 009, 300 | 052, 832 | 1, 850, 6 , 6 |
| Hats and caps. | 103 | 756 | 614 | 142 | 2, 019.313 | 3,753, 091 | 3, 351, 615 | 31, 364, 723 |  | 28, 384, 696 |  | $2,16 \%$, 32 |
| Hoslery | 205 | 2,885 | 1,958 | 877 | 7, 460,768 | 15, 568,788 | 15, 855, 145 | 233, 115, 627 |  | 224, 173, 807 | 261, 221 |  |
| Other cothing and furn | 6 | 52 | 1, 20 | 23 | 126, 069 | 257, 058 | - 233, 154 | 1,028, 010 |  | 948, 874 | 37, 220 | 294, $5 \pm 0$ |
| Dry goods (general | 308 | 0,551 | 4,771 | 1, 780 | 16, 430, 372 | 28, 021,002 | $20,883,336$ | 399, 272, 218 | 2. 27 | 345, 186, 770 | 337,773 | 101,360, 6,50 |
| Dry goods (specialty other than specifled) | 238 | 2, 039 | 1,448 | 501 | 5, 301, 747 | 8, 894, 513 | 7, 233, 671 | 69 | . 63 | 78, 300, 595 | 386,560 | , 851, 122 |
| Knit goods | 126 | 888 | 687 | 221 | 2, 324,983 | 4, 106, 549 | 2, 520, 893 | 49, 974, 274 |  | 45, 120, 073 | 139, 127 | 246, 28 |
| Other dry good | 113 | 1,151 | 781 | 370 | 2,976,764 | 4,787,964 | 4, 712, 778 | 43, 021, 205 |  | 33, 270, 522 | 197,423 | 2, 54515,5$]$ |
| Millinery and millinery | 231 | 1,983 | 1,426 | 557 | 4, 554, 638 | 8, 509,817 | 8,038, 676. | 70, 612, 356 | . 40 | 67, 204, 271 | 330,208 | 20,350, 012 |
| Notions | 046 | 6, 489 | 3,976 | 1,513 | 12, 367,711 | 22,790, 271 | 23, 020, 301 : | 129, 473, 348 | . 74 | 119, 128, 380 | 308,028 | 41, 47, 921 |
| Buttons | ${ }^{68}$ | 447 | 340 | 107 | ], 050, 055 | 1,780, 173 | 1, 437, 749, | 9,764, 458 |  | 9,372,789 |  | $0,030,124$ |
| Gloves. | 74 | 866 | 641 | 225 | 2, 158, 280 | 4, 603, 387 | $5,418,925$ | 30, 045, 717 |  | 25, 718, 672 | 21, 013 | 8, 6.73 |
| Laces and embroiderie | 101 | 765 | 680 | 185 | 1,960,558 | 3,538, 738 | 4, 178, 058 | 20, 124, 810 |  | 18, 932, 221 | 5,400 | $8,207,180$ |
| Notlons (general line) | 361 | 3, 249 | 2, 287 | 962 | 6, 840, 029 | 12, 310, 370 | 11, 359, 822 | 65, 305, 800 |  | $61,510,420$ | 362,887 | 24, 670, 727 |
| Tailors' trimmings and sid | 42 | 162 | 128 | 34 | 343, 189 | 548, 053 | 625,747 | 4, 142, 563 |  | 3,594, 278 | 7,828 | 2,534. 16 |
| Piece goods. | 1,714 | 25, 531 | 19,572 | 5,959 | 70, 775, 966 | 140, 780, 620 | 210, 450, 156 | 2, 171, 790, 096 | 12.38 | 2, 005, 306, 638 | 2, 600, 114 | 1, 102, 677,791 |
| Cotton good | 448 | 7, 802 | 5,702 | 2,100 | 21, 644, 206 | 44, 255, 190 | 55, 432, 485. | 866, 360, 998 |  | 775, 832, 154 | 309, 672 | 409, 312,341 |
| Linens. | 102 | 938 | 790 | 148 | 2, 118, 252 | 4, 090, 777 | 7, 297, 419 | 20, 230, 931 |  | 20, 437, 421 | 43, 500 | (in) , bio |
| Plece goods | 448 | 6, 487 | 5, 060 | 1, 427 | 18, 095, 492 | 34, 229,735 | 49, 918, 612 | 498, 805, 308 |  | 474, 001, 797 | 325, 010 | 239, 108, dra |
| Rayous. | 41. | 785 | 581 | 204 | 2, 302, 327 | 4, 108, 369 | 6, 100, 691 | 47, 390, 049 |  | 45, 312, 159 |  | 23, 40, 59, |
| Silks and velvets | 413 | 6, 654 | 5, 170 | 1,484 | 18, 482, 320 | 30, 410, 305 | 80, 477, 088 | 456, 547, 081 |  | 434, 852, 880 | 1, 247, 783 | 313, 378, 140 |
| Woolens and wors | 267 | 2,865 | 2,260 | 596 | 8, 133,300 | 17, 680, 250 | 11, 222, 961 | 273, 388,774 |  | 248, 870, 225 | 764, 148 | 214, 351, 660 |
| Shoes and other foot | 158 | 2,954 | 2, 367 | 587 | 6, 841, 124 | 12, 091, 265 | 14, 302, 678 | 105, 662, 918 | . 60 | 63, 659, 944 | 41, 510 | 069, |
| Electrical | 711 | 13, 643 | 10,786 | 2, 877 | 29, 574, 817 | 68, 256, 014 | 48, 608, 800 | 650, 053, 209 | 3.18 | 465, 775, 581 | 7,618, 620 | 219, 615,600 |
| Electrical goods (including appliances) - | 338 | 7, 354 | 5, 844 | 1,510 | 14, 705, 214 | 25, 175, 674 | 15, 611, 346 | 236, 471, 813 | 1. 34 | 200, 668, 132 | 2, 327, 677 | 130, 2900.615 |
| Electrical marchandise (general line) .- | 272 | 6, 058 | 4,731 | 1, 327 | 12, 583, 504 | 21, 745, 339 | 14, 852,714 | 223, 590, 604 |  | 198,850, 681 | 2,587, 970 | 135, 257, 473 |
| Electrioal appliances. | 66 | 1,200 | 1, 113 | 183 | 2, 171, 710 | 3,430,335 | 758, 632 | 12, 880, 909 |  | 10, 708, 541 | 229,598 | 1, 030,031 |
| Electrical equipment and supplies | 208 | 2, 456 | 1, 863 | 593 | $6,160,838$ | 10, 821, 412 | 5, 087,750 | 125, 733, 932 | 71 | 86, 311,762 | 928,678 | 77, 032,485 |
| Batteries | 16 | 357 | 296 | 61 | 847, 650 | 1, 882, 250 | 357, 146 | 10, 492, 547 |  | 8, 685, 297 | 107, 140 | 3, $370,40 \mathrm{l}$ |
| Electrical equipment and supplies (general line) | 163 | 1,943 | 1,441 | 502 | 5, 021, 822 | 8,413,589 | 5, 200, 784 | 110, 847, 171 |  | 74, 482,852 | 613,954 | $70,323,95,5$ |
| Motors and generators------------------ | 29 | 156) | 126 | 30\| | 300, 355 | 525,573 | 420, 820 | 4,394, 214 |  | 3, 143, 613 | 207, 584 | $3,338,102$ |

Table 3.-WhOLESALE TRADE, BY KIND OF BUSINESS-Continued
(An (X) indicates that the amount must be witheld to avoid disclosure of individual operations, but it is included in the tolats]

| kind of businges <br> (Establishments classified by major lines of merchandiso) | $\left.\begin{aligned} & \text { Num. } \\ & \text { ber of } \\ & \text { estab- } \\ & \text { lish- } \\ & \text { rients } \end{aligned} \right\rvert\,$ | $\begin{aligned} & \text { NUMBER OF } \\ & \text { EMPLOYEES } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | TOTAL EXPENSES (including salaries and wages) | $\begin{aligned} & \text { STOCKS ON } \\ & \text { HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | Net sales |  | $\begin{aligned} & \text { CREDIT } \\ & \text { SALESE } \end{aligned}$ | SALES TO ultimate CON(at rotail) | $\begin{gathered} \text { SALES TO } \\ \text { INDUSTRIL } \\ \text { CON- } \\ \text { SUMERS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 'Total | Male | $\underset{\text { male }}{\substack{\text { Fe- }}}$ |  |  |  | Amount | Per cent of total |  |  |  |

THE STATE-Continued


Includes 1 establishment handling feod and fertilizer.
Includes 140 establishments handling inilk and cream showing not sales of $\$ 60,003,387$

Tably 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
(An ( X ) indicates that the amount must be zoithheld to avoid disclosure of individual operations, but it is included in the totals]

| IIND of business <br> (Establishments classiffed by major lines of merchandise) | Number of estab-lishments | $\begin{gathered} \text { NUMBER OF } \\ \text { EMPLOYEES } \\ \text { (propribtors not } \\ \text { included) } \end{gathered}$ |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | motal EXPENSES (Including salaries and wages) | $\begin{gathered} \text { sTocks On } \\ \text { HAND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (at cost) } \end{gathered}$ | NET SALES |  | $\begin{aligned} & \text { CREDIT } \\ & \text { SALEES } \end{aligned}$ | SALIES TO ULTIMATE CONsumers (at retail) | sales to INDUSTHIAL CONsumen |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Female |  |  |  | Amount | Per cont of total |  |  |  |

THE STATM-Oontinued

| Food prod |  | 0, 088 | 8,489 | 598 | Dollars <br> 18, 268,391 | Dollars <br> 34, 757, 813 | Dollars <br> 13, 293,563 | Dollars <br> 598, 934,814 | 3.40 | Dollars $410,706,693$ | $\begin{aligned} & \text { Dollars } \\ & 9,760,850 \end{aligned}$ | Dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lard. | 08 | $\begin{array}{r}0,038 \\ \hline 28\end{array}$ | 8,48 10 | 5 | 18, 60,356 | - ${ }^{\text {3477, }} 285$ | 101, 1023 | 14, 772, 282 |  | 7, 564, 364 |  |  |
| Meats (cured) | 24 | 119 | 108 | 10 | 206, 750 | 658, 770 | 181, 613 | 0,252, 005 |  | 0, 005,390 | 751 |  |
| Meats (fresh). | 203 | 884 | 841 | 43 | 2, 118, 123 | 4, 079,209 | 660, 064 | 73, 714, 169 |  | 52, 005, 122 | 518, 297 |  |
| Meats and meat products 1ine) | 132 | 2,441 | 2,276 | 165 | 5, 460, 575 | 10, 580,378 | 4, 202, 906 | 153, 725, 723 |  | 82, 231, 813 | 3,730,750 |  |
| Meats and provisions | 223 | 5, 616 | 5,244 | 372 | 10, 327, 587 | 10, 062, 173 | 7,988, 057 | 347, 460,735 |  | 207,249,895 | 5, 510, 852 |  |
| Forest products (except lumber) | 114 | 810 | 644 | 188 | 2, 188, 105 | 3,891,707 | 3,042, 502 | 57, 879, 675 | 83 | 37, 697, 872 | 187, 850 | 30, 413, 872 |
| Boxes, shooks, and coopor | 40 | 156 | 125 | 31 | 390, 760 | 690, 449 | 423, 422 | 7, 569, 695 | 04 | 5, 400, 709 | 24, 618 | 74 |
| Boxes and box shooks-. | 17 | 68 | 49 | 18 | 195, 710 | 346, 748 | 60, 870 | 4, 727, 103 |  | 4, 00 |  |  |
| Oooperage | 23. | 88 | 76 | 12 | 195, 058 | 343, 701 | 362, 552 | 2, 832, 592 |  | 45 | 4, 418 |  |
| Logs, railroad ti | 16 |  | 73 | 15 | 209, 430 | 375, 938 | 281, 550 | 4, 200,575 | $.02$ | $\begin{gathered} 4,013,019 \\ 00 \end{gathered}$ | $24,704$ | $\text { 2, } 780,051$ |
| Other forest products | 58 | 566 | 440 | 120 | 1, 592, 809 | 2, 765, 320 | 2,337, 530 | 46, 113, 405 | . 26 | 28,124, 144 | 88, 028 |  |
| Furniture | 999 | 10,393 | 7,096 | 2, 397 | 26, 857, 562 | 67, 855, 030 | 55, 384, 393 | 398, 950,209 | 2.27 | 324, 881, 724 | 5, 488, 20 B | 5, 240,268 |
| Farnitu | 200 | 2,806 | 2,345 | 551 | 7,888,648 | 106 | 8, 512, 421 | 119, 521, 173 | 68 | 77, 361, 703 | 754, 803 | 899 |
| Antique goods | 17 | 5. | 60 | 15 | 255, 2 | 689, 190 | 1, 163, 271 | 2, 936, 397 |  | 2, 288,083 | 8, 7 |  |
| Furniture (general | 34 | 289 | 210 | 70 | 823, 235 | 1,677, 278 | 1, 087, 018 | 10, 406, 616 |  | 8, 083, 0365 | 44, 004 | 489 |
| Furniture (household) Furniture (office) | 204 | 2, ${ }_{337}$ | 1, 714 | 410 | $5,078,830$ 966,101 | $1.0,878,807$ $1,701,675$ | 5, 833,848 | $95,381,623$ $8,624,497$ |  | $59,105,755$ $8,167,03$ | 058,520] | 2, ${ }^{4084,} 1210$ |
| Furniture (secondhand) | 硡 | 19 | 17 | , | 47,321 | 97, 885 | 37, 430 | 374, 330 |  |  |  |  |
| Other furnitura (special | 10 | 52 | 41 | 11 | 127, 874 | 221,752 | 34, 024 | 1, 797, 805 |  | 1, 707, 017 | 1,000 |  |
| House furnishi | 643 | 6, 138 | 4, 642 | 1, 497 | 15,740, 244 | 33, 742, 154 | 40, 816, 775 | 252, 172, 284 | 1.43 | 224, 630,978 | I, 925,108 | 1, 880, 810 |
| Art goods. | 33 | 331 | 231 | 100 | 720, 806 | 1, 504, | 1,700, 933 | 4, 557,855 |  | 4, 139,579 | 43,846 |  |
| Brooms and brushes. Ching, glassware, and | 148 | $\begin{array}{r}\text { 1, } 905 \\ \hline 105\end{array}$ | 940 | 355 | $\begin{aligned} & 174,010 \\ & 3,360,103 \end{aligned}$ | $\begin{gathered} 288,908 \\ 6,160,250 \end{gathered}$ | $\begin{array}{r} 158,033 \\ 4,981,319 \end{array}$ | $1,303,762$ $34,310,119$ |  | 29, 2015,281 | 132, 810 | 1820, 105 |
| Ourtains and draperles | 13 | 1,298 | 71 | 220 | 3, 2411 , 416 | 6, 1372, 272 | 4, 308, 097 | 2, 042,787 |  | 1, 828, 403 | 61, 202 | 72, 74 |
| Floor coverings. | 219 | 2,491 | 1,986 | 505 | 7, 138, 315 | 17, 953,312 | 29, 119, 200 | 168, 163,133 |  | 151, 491,144 | 1,403, 010 | O2,216 |
| House furnishings | 134 | 1,187 | 860 | 327 | 2, 696,517 | 6, 078, 485 | 3, 407, 880 | 33, 379,731 |  | 28, 543, 124 | 156, 603 |  |
| Household supplies | 14 | 147 | 121 | 26 | 389, 449 | 695, 080 | 307, 767 | 3, 529,010 |  | 2, 389, 671 | 11.838 | 0,300 |
| Lamps and lamp shade | 35. | 370 | 265 | 115 | 728,325 | 1, 178,559 | 310, 847 | $4,774,024$ $2,110,074$ |  | $\begin{aligned} & 4,673,208 \\ & \mathbf{1}, 428,484 \end{aligned}$ | 41,336 |  |
| Pictures and pioture frames | 28 | 130 | 98 | 32 | 291, 243 | 511, 603 | 432, 000 | $2,110,074$ |  | $\mathfrak{i}, 428,484$ | 41,336 | 134, 03 |
| Musical | 60 | 1,3 | 1,009 | 349 | 3,228 | 8, 046, 488 | 6,005 | 27, 26 | . 16 | 22, 808, 053 | 2,808, 205 | 463,630 |
| Musical parts. | 30 | 222 | 442 | 180 | 1, | 3,035, 125 | 2,742,442 |  |  |  |  |  |
| pianos | 12 | 260 | 234 | 26 | , 515,883 | 2, 729, 631 | 2, 171, 920 | 10,044, 010 |  | 8,701, 882 | 1,800,200 | 328, 600 |
| Phonographs and phonograph supplies. |  |  | 77 | 49 |  | 822, 637 |  | 4, 503, 945 |  |  |  |  |
| Sheet mus | 12 | 350 | 256 | 94 | 788, 505 | 1, 359, 096 | 961, 117 | 3, 699,320 |  | 3, 285, 376 | 592, 403 |  |
| General merohan | 124 | 2,885 | 2,080 | 75 | 6,584 | 12, 888 | 24, 841, 722 | 333, 334, 084 | 1. 89 | 212, 258, 032 | 268, 837 | 101, 405,895 |
| Groceries and food specialti | 1,852 | 27, 248 | 28, 054 | 5, 194 | 55, 692, 689 | 117, 684, 155 | 118, 002, 089 | 2, 109, 405, 028 | 11.98 | 1,259, 684, 748 | 7,528, 868 | 11, 950,688 |
| Grocories (genoral | 585 | 11,49 | 0, 296 | 2,201 | 21, 906, | 41, 636, | 50, 304, | 824, 780 | 3.55 | 250, 870, 410 | 461, 008 |  |
| Food and grocery speci | 1,267 | 15,751 | 12,758 | 2,903 | 33,786, 650 | 70, 047, 581 | 65, 697, 400 | 1, 484, 676, 023 | 8.43 | 1, 008, 705, 328 | 6,006,005 | 11, 950, 688 |
| Bakery produ |  | 2, 826 | 2,678 | 148 | 5, 360, 197 | 12, 805, 847 | 1, 055, 824 | 63, 485,733 |  | 15, 806, 657 | 53, 067 |  |
| Beans, dried. ${ }^{\text {Bra }}$ | ${ }_{12} 9$ | 100 | ${ }_{152}^{62}$ | $4{ }_{4}^{4}$ | 140,111 | 307, 397 | $\begin{array}{r} 646,154 \\ 010 \end{array}$ | 10, 107,421 |  | 2, 484, 465 | 350 |  |
| Biscuits and crackers | 2 | 173 | 153 | , | 354, 362 | 978, 668 | $\begin{aligned} & 293,211 \\ & 824,439 \end{aligned}$ | 3,899, 13,988 13 |  | $\begin{aligned} & 2,088,812 \\ & 7,605,605 \end{aligned}$ |  |  |
| Canned fruits and vege <br> Canned goods (general | $\begin{array}{r}24 \\ 108 \\ \hline\end{array}$ | 167 | 135 |  |  |  | $\begin{array}{r}\text { 924, } \\ \text { 5, } 890 \\ \hline 876\end{array}$ |  |  | 41, 795,847 |  |  |
| Canned goods (genera Canned ser food...... | 108 15 | 704 75 | 538 | ${ }_{23}^{166}$ | $1,881,830$ 215,170 | $4,024,432$ 395,903 | $5,890,876$ 805,711 | 82, 777, ${ }_{5} 595$ |  | 41,795, $54.088,607$ | 68, 700 |  |
| Cereals..- | 12 | 370 | 236 | 134 | 742,578 | 1,714, 317 | 350, 760 | 17, 815, 794 |  | 6, 048,097 |  |  |
| Coffog. | 117 | 772 | 641 | 131 | 2, 075, 937 | 4, 459, 721 | 3, 016,183 | 161, 138, 832 |  | 90, 182, 037 | 247,687 |  |
| Ooffee, | 62 | 616 | , | 127 | 1, 471, 123 | 3, 129, 843 | 2, 971, 696 | 36, 739,046 |  | 19, 024, 826 | 40,702 |  |
| Delicatessen produc | 13. | 69 | 69 | 10 | 124,684 | 201, 451 | 103, 115 | 1,789, 323 |  | 661, 832 | 40,000 |  |
| Extrants aud sp | 28 | ${ }^{153}$ | 97 | 56 | 298, 786 | 623, 308 | 816, 588 | 18, 168, 215 |  | 9, 167, 822 | 10, 541 | 8,242 |
| Flour | 77 | 767 <br> 9 | ${ }_{81}^{614}$ | 153 | $1,638,323$ 174,685 | 4, 5100,128 | 2, 940, 098 | 74, 1012,223 |  | 44, 783,356 | 154, 500 | , 408, 317 |
| Fruits and vegota | 50 | 240 | 135 | 105 | 398, 318 | 821, 207 | 1,027,802 | 23, ${ }^{4}, 811,075$ |  | 14, 030,853 | 36, 374 | B, ${ }^{\text {a }}$ |
| Lard substitutes. | 3 | 38 | 32 | 6 | 77,504 | 123, 1919 | 1,194, 410 | 3, 268,831 |  | 3, 219, 176 | 2,300 |  |
| Soaps and soap powd | 26 | 648 | 454 | 104 | 1, 382, 775 | 6, 997, 431 | 974, 533 | 29, 217, 385 |  | 24, 943,125 | 3, 500, 442 | 1,462,403 |
| Sugar-............-. | 78 | 914 | 713 5,589 | 1,427 | 12,548,546 | 6, 262, 693 | 8, 8 , 185, 8389 | 602, 574,585 |  | $474,709,500$ $241,373,869$ | 1, 478, 7109 |  |
| Other food and grocery | 510 | 7,010 | 5,589 | 1,427 | 12,445,506 | 23, 054,569 | 35, 287, 522 | 335, 802, 071 |  | 241, 373,86 | 1,478, 709 | 8, 005, 687 |
| Hardware | 404 | 6. 213 | 4,060 | 1,153 | 11, 315, 713 | 19, 138, 491 | 15,400,545 | 113, 402, 218 | . 64 | 88, 281, 421 | 2, 874, 368 | 24,731,808 |
| Hardware (goneral lin | 265 | 4, 2465 | 3,347 | 918 | 0, 193, | 15, 680,403 | 13, 165, 537 | 90, 325 | . 1 | 78,473, 18 | 630, 704 | 18,298,054 |
| Hardware (specialty) | 139 | 94 | 713 | 235 | 2,122, 525 | 3, 5088,058 | 2, 235, 408 | 23, 076,280 | . 13 | 19,808, | 143.664 | 6, 432,948 |
| Builders' hardwa | 36 | 257 | 192 | 65 | ${ }^{637}$, | 998, 307 | 431, 450 | 6, 233, 438 |  | 5,401 , |  | 1,274, 774 |
| Beavy hardware | 15 | 187 | 137 | 30 | 312, 224 | 630, 042 | ${ }_{271,634}{ }^{46}$ | - $2,503,142$ |  | $2,240,880$ $2,718,509$ | 76,080 | 1. 2001.449 |
| Tools and catier | ${ }_{45} 18$ | 294 | 1203 | 88 | 595, 230 | 1,021,395 | 973, 713 | 6, 293, 532 |  | ह, 287, 168 | -38,000 | 1, 019.809 |
| Othor hardwaro | 25 | 80 | 72 | 17 | 276, 420 | 429, 098 | 311, 660 | 4, 764, 267 |  | 4, 153, 643 | 4, 884 | 2,856,253 |
| Iron and steel sorap and other waste materials. | 628 | 2,188 | 1,779 | 390 | 3,703,075 | 7,977, 848 | 4, 190, 785 | 76, 977, 088 | . 44 | 55, 282, 681 | 82, 178 | 63, 917,683 |
| Iron nad steel sarap | 95 | 520 | 469 | 51 | 1,078, 656 | 2,053, 509 | 1,126, 390 | 25, 808, 352 | 15 | 16, 700, 105 |  | 20, 2f5, bit |
| Junk and scrap. | 414 | 934 | 704 | 170 | 1, 346, 560 | 3, 117, 768 | 1, 645, 133 | 20, 497, 368 | . 17 | 20, 675, 441. | 22, 883 | 15, $031,6 \mathrm{6} 10$ |
| Waste rubber, rags, and pap | 114 | 715 | 540 | 109 | 1,277, 859 | 2, 806, 572 | 1,419, 253 | 21, | 12 | 17,907, 075 | 57, 793 | 17.720,36 |
| Paner (wasto) | 51 | 463 | 349 | 114 | 674, 511 | 1,605, 81.9 | 217, 601 | O, 253,23 |  | 7, 653, 003 |  | 6, $981,30 \mathrm{l}$ |
| Rags | 53 | 185 | 143 | 42 | 413,527 | 894, 232 | 424, 481 | 8,427, 612 |  | 6, 580, 025 | 14,200 | 6, 9808.88 |
| Rubber (scrap). | 10 | 67 | 54 | 13 | 180, 821 | 306, 521 | 777, 171 | 3, 989, 898 |  | 3, 673,447 | 43,503 | 3, 752, |

Tabli 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| mind of business <br> (Establishments classified by major lines of merchandise) | $\left\|\begin{array}{l} \text { Num- } \\ \text { ber or } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \end{array}\right\|$ | $\begin{aligned} & \text { NUMBER of } \\ & \text { RMPLorems } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{gathered} \text { BALARILS } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | Total exrensics (includtrig salaries and wages) | $\begin{aligned} & \text { gTocks on } \\ & \text { HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | net salds |  | $\begin{aligned} & \text { CREDITIT } \\ & \hline \end{aligned}$ | sales to ulimate CON(at retail) | sales to industrial CONsumers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Fomale |  |  |  | Amount | $\underset{\substack{\text { Per } \\ \text { oft } \\ \text { total } \\ \text { total }}}{ }$ |  |  |  |

THE STATE-Continued

| Jewelry and optical goods. | 1,031 | 7,372 | 5,030 | 2, 393 | $\begin{gathered} \text { Dollars } \\ 19,085,225 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 40,229,280 \end{aligned}$ | $\begin{gathered} \text { Dollars } \\ 71,020,092 \end{gathered}$ | $\underset{261,001,008}{\text { Dollars }}$ | 1.48 | $\underset{197,898,850}{\substack{\text { Dollars }}}$ | $\begin{gathered} \text { Dollars } \\ 3,620,282 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 33,000,344 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jowelry | 978 | 6, 578 | 4,423 | 2,153 | 18, 208, 194 | 37, 356 | 68, 710, 124 | 252, 210,212 | 1.43 | 190, 159, 748 | 3, 452, 950 | 33, 228, 670 |
| Clocks and watches | 80 | 1,388 | 1,086 | 302 | 4, 444, 111 | 7, 437, 947 | 0, 402, 578 | 40, 408, 429 |  | 30, 984 , | 35, 478 | 242, 402 |
| Diamonds and other preelous stones.- | 372 | 1, 0540 | ${ }^{6} 618$ | 303 | 4, 110, 301 | 10, 887,707 | 36, 928, 072 | 105, 709,368 |  | 82, 296, 419 | 712, 880 | 18, 222,430 |
| Jewelry (general line) | 408 | 2, 449 | 1,510 | 939 | Б, 564, 370 | 10, 710, 106 | 19, 475, 546 | 65, 011, 867 |  | 50, 040,792 | 1,766, 415 | 2, 300, 958 |
| Silvarware | 38 80 | 701 | 505 | 196 | -1, $2,227,218$ | 4, $4.242,530$ | $3,341,181$ $2,562,140$ | 16, 198, 709 |  | 15,419, 547 | 898, 217 | 202, 208 |
| Optical | 53 | 790 | 010 | 180 | 1, 477 | 2,872 | 2,310 | 0, 38 | . 5 | 7,738,802 | 78, 292 | 671,708 |
| Leather and leather goods (excep Igloves and shoes) | 457 | 1,641 | 1, 357 | 284 | 4, 085, 2682 | 8, 682, 110 | 12, 078,428 | 91, 201, 714 | 62 | 74, 852, 687 | 254, 889 | 68, 009, 682 |
| Leather and leather goods (g | 14 | 84 | 68 | 16 | 238, | 608, 7 | 393, 3 | 3, 604 | , 02 | 3,44 | 01, | 2,851,175 |
| Lenthor and leathe | 188 | 807 | 088 | 144 | 2, 150, 9 | 4, 120, | 6, 084 | 55, | . 31 | 4, 277, 721 | 85, 015 | 08 |
| Belting (leathe | 77 | 103 | 82 | 21 | 251, 827 | 474, 514 | 675, |  |  | 3,777, 505 | 1, 511 | 3, 588,975 |
| Leather. | 171 | 704 | 681 | 123 | 1, 008, 092 | 3, 055, 201 | 6, 400, 038 | $51,600,121$ |  | 40, 500, 210 | 83, 504 | 31, 045,433 |
| Luggag | 63 | 308 | 254 | 62 | 634, 336 | 1,2 | 740 | 7,20 | 04 | 6,12 | 11, | 467 |
| Lenthor goods (not elsewhere classified) | 43 | 207 | 析 | 37 | 300, 0 |  |  | 4, 262, 325 |  |  |  |  |
|  | 20 | 00 | 4 | 16 | 243, 378 | 477, 218 | 105, 450 | 3, 006, 362 |  | 2,731 | 11, 228 |  |
| Saddlery and | 8 | 43 | 86 | 7 | 80,01 | 150 | 307, 8 | 85. | 01 | 810, 2 | 15, 200 |  |
| Shoe findin | 188 | 401 | 336 | 05 | 921 , | 2, 40 | 4, 482 | 23, | 14 | 20,101 | 82 | 15, 152, 632 |
| Cut stock, loa | 39 | 100 | 146 | 45 | 531, 4 | 1,386, 261 | 3,220,321 | 10, 432, 645 |  | 15, 700 | 11, | 14, 450, 563 |
| Shou findings. | 147 | 211 | 191 | 20 | 380,650 | 1, 020, 402 | 1,202,303 | 7, 540, 130 |  | 4, 493, 198 | 71, 040 | 701, 009 |
| Lumber and building materials (other than metal) | 741 | 11, 584 | 10, 188 | 1,388 | 27, 815, 030 | 50, 655, 400 | 26, 688, 074 | 320, 720, 778 | 1. 88 | 260, 389, 623 | 3, 670, 489 | 83, 868, 448 |
| Construction and building materials (othor than metal and wood) | 480 | 8,710 | 7,703 | 063 | 20, 047, 460 | 45, 188, 128 | 13, 260, 619 | 205, 092, 279 | 1. 17 | 102, 483, 011 | 283, 009 | 37, 020, 006 |
| Asbestos products. | 21 | 460 | 879 | 81 | 1,277, 000 | 2, 137, 7 | 350, 801 | 10, 571,514 |  | 11, 623,510 | 1,110 | 1, 420, 397 |
| Brick and tile. | 75 | 673 | 588 | 86 | 1, 650, 523 | 3, 887, 283 | 1, 6922,210 | 21, 532, 168 |  | 17,787, 007 | 48, 500 | 3, 809, 511 |
| Bullding stone | 18 | 137 | 115 | 22 | 241, 279 | ${ }^{6469} 7002$ | 722, | - ${ }^{4,287,808}$ |  | 31,298,847 |  | 88 |
| Glass | 80 | 1, 123 | 985 | 138 | 2, 582,807 | 3, 880,826 | 3, 380, ${ }^{\text {, } 427}$ | 22, 104, 245 |  | 18, 300,351 | 177, 656 | 5, 002,787 |
| Granito and marb | 6 | 96 | 77 | 19 | 348, 336 | 667,351 | 1, 634, 281 | 3,444, 240 |  | 3, 094,740 |  | 1, 007, 922 |
| Lime, plastor, eto | 7 | 413 | 884 | 29 | 1, 019, 124 | 1, 953, 500 | 289, 008 | 11,010, 875 |  | 11, 498,363 | 2,677 | 30,779 |
| Rooning materials (non | 84 | 449 | 395 | 54 | 1, 125, 028 | 2, 100, 688 | 768, 112 | 0, 450, 424 |  | 2,840, 27 | 12,777 | , 337, 688 |
| Sand, gravel, and crushed | 50 | 2,008 | 1,940 | 59 | 6, 042, 485 | 12, 311, 029 | 405, 871 | 25, 090, 742 |  | 17,049, 502 | 133, 096 | 2, 831,386 |
| Other building materdals. | 177 | 2, 005 | 2,517 | 388 | 6, 384, 041 | 14, 765, 673 | 3,407, 848 | 65, 110, 722 |  | 65, 058,744 | 763, 440 | 14, 817,480 |
| Lumber and | 255 | 2,848 | 2, 405 | 443 | 0,808 | 14, 460 | 13,30 | 121, 030,494 | 60 | 07, 005,712 | 2, 296, 300 | 46, 845,840 |
| Lumber | 185 | 1,839 | 1, 508 | 833 | 4, 510, 015 | 10, 473, 280 | 0, 054, 900 | 98,010, 082 |  | 78,033, 809 | 1,719,283 | 41, 403, 011 |
| Lumber and millw | 14 | 352 | 321 | 31 | 608, 814 | 1, 085, 918 | 1,078,772 | 6, 403, 840 |  | 5, 550, 990 | 478, 301 | 1, 070,009 |
| Millwork | 56 | 657 | 578 | 79. | 1, 653, 385 | 2,010,083 | 3, 173, 887 | 10, 210, 872 |  | 14, 311, 844 | 98,826 | 3, 482,820 |
| Machinery, equipment, and supplies (except electrioal) | 1,984 | 22, 378 | 17, 524 | 4,849 | 57, 390, 864 | 101, 772, 118 | 54, 715, 772 | 688, 701, 518 | 3. 57 | 470, 842,802 | 5, 567, 862 | 320, 447, 244 |
| Commercial equipmont and supp | 357 | 4,981 | 949 | 1, 032 | 11, 423, 300 | 20,480, 008 |  | $82,358,751$ | . 47 |  | 677, 381 |  |
| Automatic vending machinery | 12 | 40 | 158 | 141 | 88,318 790,786 | -156,830 | 80, 029 | $\begin{array}{r} 665, \\ 7,905,1250 \end{array}$ |  | $\begin{array}{r} 3223,394 \\ 7.607,511 \end{array}$ | 18, 000 | $\begin{array}{r} 118,899 \\ 4,004,099 \end{array}$ |
| Butchors' ectuipmont and supplies...- | 18 | 292 | 151 | 141 | 796,786 | 1, 570,084 | 1, 100, 502 | 7,900, 125 |  | 7, 007,011 |  | 4, 104, 099 |
| plies - | 13 | 215 | 168 | 47 | 620, 016 | 933,037 631,782 | 502,096 337,304 | $4,082,029$ $2,063,801$ |  | 2, $1,8880,049$ | 31, 48 | 2, 012,000 |
| Florists' supplios. | 13 | 191 | 107 | 24 | 283, 903 | 531, 782 | 337. |  |  | 1,820,712 | 31,48 |  |
| Hotel and restaurant oquipment and supplies. | 68 | 1,007 | 782 | 225 | 2, 225, 151 | 4, 002,800 | 2,762,066 | 17, 518,814 |  | 1.5, 530, 910 | 103, 761 | 729, 207 |
| omice equipmont and supplies (othor then furniture | 109 |  | 1,732 | 432 | 6, 020, 539 |  | 1, 208 | 30,497, 327 |  | 23, 111, 692 | 434, 243 | 1,388, 245 |
| Soda fountain equipment and surplios. | 28 | 234 | 106 | 38 | 588, 618 | 1, 067, 214 | 473, 745 | 4, 817, 460 |  | 4,394,141 | 10,789 | 29, 503 |
| storeequipment and supplios (general linc) | 84 | 088 | 603 | 85 | 1, 585, 905 | 2,609, 062 | 038, 250 | 578 |  | $8,422,360$ | 78, 579 | 313,065 |
| Other commurcial machinery, equipment, and supplics. | 12 | 144 | 112 | 32 | 310, 012 | 729,380 | 303, 620 | 2, 714, 212 |  | 900, |  | 121,702 |
| Construction eguipmen | 72 | 620 | 517 | 103 | 1,711, 313 | 3, 405 | 1,403, 5 | 22,489, 234 | 13 | 14, 870,853 | 318, 320 | 10,709, 805 |
| Builders' supplies.... | , | 36 | 31 | 5 | 64, 481 | 221, 646 | 78, 052 | 1,040,887 |  | 934,028 | 73, 463 | 152, 485 |
| Construction equipment | 3 | 20 | 15 | 2 | 62, 850 | 104, 845 | ${ }^{145,332}$ | 1, 050, 238 |  | \% 733,031 | 1,000 | 740,031 |
| Construction machinery- | 36 | 361 | 304 | 57 | 1, 023,036 | 1, 834, 354 | 894, 663 | 10,944, 491 |  | 8,744, 93 | 63, 805 | 7,051,937 |
| Construction machinery equipment, and supplies (generalline) | 18 | 91 | 66 | 25 |  |  | 211,0 |  |  | 1,598,780 | 100,000 | 1,779,970 |
| Road machivery and oquipment......- | 10 | 112 | 101 | 11 | 288, 700 | 651, 383 | 74, 446 | 3,356, 00 |  | 2,881, 175 |  | 1,074,482 |
| Frrin machinery and equipme | 42 | 692 | 562 | 130 | 1, 498, 031 | 2, 731, 384 | 2,590,000 | 28,708, 817 | 16 | 10, 004, 089 | 308, 152 | 9, 809, 144 |
| Manafacturing, mining, and drilling machinery eruipment and supplies | 916 |  | 8,117 | 2, 053 | 27, 194, 327 | 46, 302, 896 | 27, 006, 403 | 311, 719, 120 | 1. 77 | 246, 476,046 | 2, 083, 867 | 206, 097, 600 |
| Bakers' ${ }^{\text {erumipment and }}$ supplies...---- | 11 | 135 | ${ }^{8} 119$ | 10 | 442, 116 | 1, 010, 174 | 301, 141 | 3,675, 409 |  | 3,305, 808 |  | 872,334 |
| Bottles and bottling equipment. | 47 | 681 | 493 | 88 | 883, 808 | 1, 413, 202 | 1, 055, 622 | 9, 089, 822 |  | 3, 9051716 | 85,200 | 2,776, 300 |
| Convayor and hoisting maohinery. | 23 | 109 | 142 | 27 | 648, 098 | 898, 887 | 74, 331 | 6, 290,309 |  | $5,321,369$ | 5,500 | 3, 602,818 |
| Drilling machinery | 3 | ${ }_{7}^{67}$ | 65 | ${ }^{12}$ | 228,928 80,410 | 131, 1384 | 55, 227 | 4, 8358, 368 |  | 4, 701,702 |  | - 832,080 |
| Foundry equipment and supplies | ${ }_{26}^{6}$ | 1275 | ${ }_{121}^{21}$ | ${ }^{6}$ | 369, 570 | 584, 016 | 607, 884 | 2, 206, 700 |  | 1,916,410 | 17,422 | 1, 704, 437 |
| Teweiars' equipment and supplics | 25 53 | ${ }_{278}$ | 200 | 70 | 987, 401 | 1,564, 814 | 498, 033 | 17, 202, 102 |  | 14, 393,462 | 131, 008 | 12, 01,417 |
| Mechanical rubber good | 80 | 499 | 371 | 128 | 1, 657,642 | 2, 676, 254 | 1, 038, 368 | 12,255, 210 |  | 10, 209, 603 | 12, 000 | 8, 937, 380 |
| Mill and mine supplies (general line) | 31 | 199 | 1.68 | 41 | 542,912 | 844, 011 | 842, 048 | 5,81, 200 |  | + 380,020 | , | 4,708,863 |

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the toials]

| kind of business <br> (Establishments classified by major lines of merchandise) | Num. ber of estabments | $\begin{aligned} & \text { NUMBER OF } \\ & \text { EMPLOEEES } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | total exPENses (including salaries and wages) | $\begin{aligned} & \text { STOCRS ON } \\ & \text { HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | net sales |  | crebir | sales to ULTIbLATE CON8UMERS (at retail) | $\begin{gathered} \text { SALES TO } \\ \text { INDUSTRAL } \\ \text { COM- } \\ \text { SUMERS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Fe- male |  |  |  | Amount | Per cerrt of total |  |  |  |

THE ETATE-Continued


Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An ( x$)$ indicates that the amount must be withheld to avoid discosure of individual operations, but it is included in the totals]

| hind of business <br> (Establistuments classified by major lines of merchandiso) | $\left.\begin{aligned} & \text { Num- } \\ & \text { ber of } \\ & \text { estab- } \\ & \text { lish- } \\ & \text { ments } \end{aligned} \right\rvert\,$ | $\begin{aligned} & \text { NUMBER of } \\ & \text { mMr.LYEEES } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | total exPENSES (including salaries and wages) | $\begin{gathered} \text { STocks on } \\ \text { HAND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (at cost) } \end{gathered}$ | net sales |  | $\begin{aligned} & \text { CRLDIT } \\ & \text { SALEES } \end{aligned}$ | SALES TO ULTIMATE CON(at rotaid) | $\begin{gathered} \text { SALES TO } \\ \text { IADUSTRIL } \\ \text { CON- } \\ \text { SUMERS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { Fe- }}{\mathrm{Fe}}$ |  |  |  | Amount | Per cent of total |  |  |  |

THE STATE-Continued

| Petroleum and petroleum produc | 726 | 8,751 | 8,514 | 1,237 | $\begin{gathered} \text { Dollars } \\ 22,640,245 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 51,126,529 \end{aligned}$ | $\begin{gathered} \text { Dollars } \\ \mathbf{3 9}, 770,358 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dollars } \\ 41,557,805 \end{gathered}$ | 2.70 | $\begin{aligned} & \text { Dollars } \\ & 286,698,084 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 1,717,143 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 42,041,018 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Crude ol | $\begin{array}{r} 1 \\ 4 \\ 96 \\ 13 \\ 78 \\ 524 \\ 524 \\ 10 \\ \\ 508 \end{array}$ | $(\mathrm{x})$$(\mathrm{x})$837037577,0511178,647 | $\begin{aligned} & \left(\left.\begin{array}{l} x \\ (x) \\ 760 \\ 51 \\ 610 \\ 0,071 \\ 6,071 \\ 101 \\ \\ 5,424 \end{array} \right\rvert\,\right. \end{aligned}$ |  | $\begin{array}{c\|} \hline(x) \\ (x) \\ 1,024, \\ 132,072 \\ 2,057,203 \\ 18,455,367 \\ 303,020 \\ \\ 15,301,448 \end{array}$ | $\begin{gathered} (x) \\ (x) \\ 4,121,965 \\ 324,975 \\ 4,048,606 \\ 41,466,415 \\ 657,420 \\ \\ 28,698,402 \end{gathered}$ | $(\mathrm{x})$$(\mathrm{x})$800,47437,073086,471$37,771,946$422,411$21,988,854$ | $\begin{gathered} (\mathrm{x}) \\ (\mathrm{x}) \\ 22,393,436 \\ 3,107,274 \\ 23,500,046 \\ 428,201,352 \\ 10,082,235 \\ \\ 160,989,490 \end{gathered}$ | $\begin{gathered} (x) \\ (\mathrm{x}) \\ .13 \\ .02 \\ .13 \\ 2.43 \\ .08 \\ \\ .91 \end{gathered}$ | $\begin{array}{r} (x) \\ 8,247,796 \\ 15,682,631 \\ 15,167,429 \\ 254,180,736 \\ 5,355,623 \\ 130,121,684 \end{array}$ | $\begin{array}{r} 201,169 \\ 8,000 \\ 189,369 \\ 1,258,605 \end{array}$ | $\begin{aligned} & (x) \\ & (x) \\ & 1,250,267 \\ & 77,236 \end{aligned}$ |
| Tuel oil |  |  |  |  |  |  |  |  |  |  |  |  |
| Gasoline and oil.-- |  |  |  |  |  |  |  |  |  |  |  |  |
| Gasoline and naphthas...... <br> Lubricating oils and creases |  |  |  |  |  |  |  |  |  |  |  |  |
| Labricating oils and greases. <br> Fetroleum and petroleum products |  |  |  |  |  |  |  |  |  |  |  | 6, 258, 851 |
| (genoral |  |  |  |  |  |  |  |  |  |  |  | 119 |
| products. |  |  |  |  |  |  |  |  |  |  |  | 5, 986, 994 |
| Plumbing and suppilies.... |  |  |  |  |  |  |  |  |  |  | 1, 108,039 | 27, 425,699 |
| Plumbing equipment and sum | $\begin{gathered} 409 \\ 40 \end{gathered}$ | $\begin{array}{r} 5,480 \\ 637 \\ 4,254 \\ 51 \\ 00 \\ 478 \end{array}$ | $\begin{array}{r} 4,402 \\ 522 \end{array}$ | $\begin{gathered} 1,018 \\ 115 \end{gathered}$ | $\begin{array}{r} 12,566,053 \\ 1,587,040 \end{array}$ | $\begin{array}{r} 22,966,088 \\ 2,643,446 \end{array}$ | $\begin{array}{r} 19,391,069 \\ 1,772,800 \end{array}$ | $\begin{array}{r} 138,918,823 \\ 22,293,127 \end{array}$ | . 79 | $\begin{gathered} 115,423,005 \\ 20,033,170 \end{gathered}$ | $\begin{array}{r} 1,013,734 \\ 00,305 \end{array}$ | $\begin{array}{r} 24,504,982 \\ 7,363,554 \end{array}$ |
| Pipe, valves, and fittings--- Plumbing and leating |  |  |  |  |  |  |  |  |  |  |  |  |
| and supplies (general line) | $\begin{array}{r\|} 315 \\ 3 \\ 13 \end{array}$ |  | 3,470 | 778 | 0,578, 513 | $\begin{gathered} 17,927,032 \\ 166,008 \\ \hline \end{gathered}$ | $\begin{array}{r} 10,419,331 \\ 156,147 \end{array}$ | $\begin{array}{r} 102,361,050 \\ 880,027 \\ 0800,020 \end{array}$ |  | $83,881,019$490,200$2,427,227$ | $806,604$$41,002$ | 4, 303, 309 |
| Plumbing and mill supplies. |  |  | 30 | 10 | 114, 205 |  |  |  |  |  |  |  |
| Ventilating equipment and sup |  |  | 4 | 16 | 166, 450 | 210, 732 | 20, 704 | 2, 580, 923 |  |  |  | 620, 835 |
| ment nud supplies | $38$ |  | 384 | 91 | 1,119,845 | 2008 | 1, 022, 027 | 0,8 |  | 7, 7 | 08, | ,951,881 |
| Heatio | 2 | $\begin{aligned} & 1,107 \\ & (\mathrm{x}) \end{aligned}$ | $\begin{gathered} 002 \\ (\mathrm{x}) \\ 555 \\ 237 \\ (\mathrm{x}) \end{gathered}$ | $\begin{gathered} 205 \\ (x) \\ 108 \\ (x) \\ (x) \end{gathered}$ | $\begin{gathered} 2,735,303 \\ (x) \\ 1,634,639 \\ 703,333 \\ (\mathrm{x}) \end{gathered}$ | $\begin{aligned} & 5,632,404 \\ & (\mathrm{x}), 68 \\ & 3,297,072 \\ & 1,889,628 \\ & (\mathrm{x}) \end{aligned}$ | $\begin{gathered} 2,597,285 \\ (\mathrm{x}) \\ 1,208,782 \\ 719,808 \\ (\mathrm{x}) \end{gathered}$ | $\begin{gathered} 22,070,673 \\ (\mathrm{x}) \\ 15,269,680 \\ 3,678,628 \\ (\mathrm{x}) \end{gathered}$ | . 12 | $\begin{gathered} 14,688,070 \\ (x) \end{gathered}$ | 184, 305 | $\begin{aligned} & 2,020,017 \\ & (x) \end{aligned}$ |
| Turnaces---il |  |  |  |  |  |  |  |  |  |  | 28, |  |
| Oil burners | 16. | 303 |  |  |  |  |  |  |  | 2,334, 688 |  | 094 |
| Stoves and ran | 18 |  |  |  |  |  |  |  |  |  |  |  |
| Tobaceo a | 302 | 3,704 | 3, 124 | 040 | 8,772, 80 | 40, 760,48 | 18, 329, 10 | 525, 274, 8 | 2.98 | 470, 711, | 1, 830, 6 | 55, 847 |
| Clgar | $\begin{array}{r} 45 \\ 251 \\ 25 \\ 107 \end{array}$ | $\begin{array}{r} 689 \\ 3,371 \\ 4 \\ 16,818 \end{array}$ | $\begin{array}{r} 474 \\ 2,647 \\ 3 \\ 11,458 \end{array}$ | $\begin{array}{r} 115 \\ 524 \\ 1 \\ 1 \end{array}$ | $\begin{array}{r} 1,556,410 \\ 7,211,880 \\ 4,501 \end{array}$ | $\begin{array}{r} 2,851,142 \\ 43,809,164 \\ 37,161 \end{array}$ | $\begin{array}{r} 974,261 \\ 17,327,148 \\ 27,700 \\ \hline \end{array}$ | $\begin{array}{r} 24,539,540 \\ 500,40,284 \\ 275,011 \end{array}$ | $\begin{array}{r} .14 \\ 2.84 \end{array}$ | $\begin{array}{r} 23,630,004 \\ 446,914,651 \\ 140,000 \\ 774,285,977 \end{array}$ | $\begin{array}{r} 73,311 \\ 1,757,344 \end{array}$ | $\begin{array}{r} 400,533 \\ 55,314 \end{array}$ |
| Cigars, |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 olhe |  |  |  | 5, 300 | 38,820,680 | 79, 142, | 69, 570, 930 | 1,018, 653,888 | 5.7 |  | 3,999,002 | 92, 270,854 |
| Books, periodicals, and | $\begin{array}{r} 122 \\ 85 \\ 37 \end{array}$ | $\begin{aligned} & 5,071 \\ & 5,215 \\ & 5,0, \\ & 756 \end{aligned}$ | $\begin{aligned} & 3,400 \\ & 2,780 \\ & 2,704 \end{aligned}$ | $\begin{aligned} & 2,481 \\ & 2,429 \\ & 2,42 \end{aligned}$ | $\begin{aligned} & 11,030,802 \\ & 10,087,232 \end{aligned}$ | $\begin{aligned} & 25,920,156 \\ & 23,224,072 \end{aligned}$ | $\begin{aligned} & 8,512,448 \\ & 8,434,138 \end{aligned}$ | $\begin{aligned} & 71,10,0,008 \\ & 13,338 \end{aligned}$ | 48 | $\left.\begin{array}{r} 62,360,026 \\ 52,801,192 \\ 0,565,734 \end{array}\right]$ | 1,286, 868 | 777,304 <br> 511,170 <br> 201 |
| Books and periodicals |  |  |  |  |  |  |  |  |  |  |  |  |
| Nowspapers and maga |  |  |  |  | 1, 852, 570 | 2, 702, 08.4 | 78,310 |  |  |  |  | 208, 104 |
| Oils and greases (animal and vegetable). | 56 |  | 680 | 140 | 2, 129, 7 | 4, 471,002 | 4, 330 |  | . 70 | 78, 484, 884 |  | 88,471, 009 |
| Arimal oil (includiug grense and tallow) |  |  | 73330 | $\left.\begin{array}{r} 9 \\ 100 \end{array}\right)$ | $\begin{array}{r} 152,577 \\ 1,402,605 \end{array}$ | - $\begin{array}{r}\text { 436, } 251 \\ 2,371,205\end{array}$ |  |  |  |  |  |  |
| Essential ols |  | $\begin{array}{r} 82 \\ 430 \end{array}$ |  |  |  |  | $\begin{array}{r} 166,715 \\ 3,697,619 \end{array}$ | $\begin{array}{r} 6,523,460 \\ 15,556,104 \end{array}$ |  | $\begin{array}{r} 5,905,920 \\ 15,320,647 \end{array}$ | $\begin{array}{r} 630 \\ 7,409 \end{array}$ | $\begin{aligned} & 4,852,189 \\ & 0,486,783 \end{aligned}$ |
| Vegetable oils etc.) |  |  |  |  |  | , |  | 101, 637, 920 |  | 240 |  | 133,027 |
| Rubbe |  | 58 | 160 | 125 | 1,145 | 1,936 | 1,025, 3 | , 488, 778 | . 08 | 13, 289,022 | 7,000 | , 164,951 |
| Textiles and toxtilo than dry gooris). | 42. | 4,668 | 3,376 <br> 118 | 1,202 | 12, 201, 242 | 24, 478, 486 |  | 319, 175, 288 | 1.81 |  | $\begin{aligned} & 1,160,494 \\ & 10,000 \end{aligned}$ | $\begin{array}{r} 213,462,405 \\ 9,445,498 \\ 2,000,18 \\ 8,406,812 \end{array}$ |
| Bags and bageing | 27 | ${ }^{160}$ |  |  |  | 621,791 |  | 11, 140, 820 |  | $\begin{array}{r} 285,906,272 \\ 10,542,914 \\ 2,530,246 \end{array}$ |  |  |
| Burlap.. |  |  | 304 | 0. |  |  |  | 20, 7850,559 |  | 18, |  |  |
| Cordage and twine. | 27 | 398 |  |  |  | 1,825, | 2,2 | 20,785, 565 |  |  |  |  |
| thaud | 110 | 2, 1090 | 1,672 | ${ }^{527} 5$ | $\begin{aligned} & 5,720,838 \\ & 2,892,008 \end{aligned}$ | $\begin{array}{r} 11,155,331 \\ 0,720,644 \end{array}$ | $\begin{aligned} & 14,618,956 \\ & 11,552,314 \end{aligned}$ | $\begin{array}{r} 82,807,880 \\ 157,412,644 \end{array}$ |  | $\begin{array}{r} 71,852,620 \\ 143,545,738 \\ 38,808,220 \end{array}$ | 126,460 |  |
| Yarn | 112 | ${ }^{910}$ | -651 |  |  |  |  |  |  |  |  |  |
| Other textiles (exclusive of dry | 143 |  | 㫜 | 00 | 2, 182, 45 | 4,114, 2 | 3, 733, | 42, 973,2 |  |  | 77,406 | $\begin{array}{r} 125,921,405 \\ 24,000,265 \end{array}$ |
| Miscellaneous kind | $\begin{array}{r}563 \\ 63 \\ 67 \\ \hline 8\end{array}$ | 4, 803 | 3, 5411 | 1,322 | 11,350, 156 | $22,330,278$$1,822,862$ | $\begin{aligned} & 180,020 \\ & 208,421 \end{aligned}$ | $\begin{gathered} 7,84,076 \\ 6,888,736 \end{gathered}$ | 2. 71 | $\begin{array}{r} 834,238,873 \\ 4,199,103 \\ 3,607,870 \end{array}$ | 1,536, 001 | 85, 394, 045 |
| Advertising goods |  | 629 |  | 103 | 1,145, 527 |  |  |  |  |  | 43,6 | 320, 274 |
| Artificial flowers, p |  | 27671 | 18864 |  | 607,578 | 1, 355, 085 | 498, 357 | 3,733, 803 |  |  |  | , 794 |
| Baskots.. |  |  |  | 7 | 171, 256 | 317, 258 | 105, 082 | 1,060, 842 |  | 700, 341 |  |  |
| Boats. | 5 |  |  |  | 35, 165 | 101, 60 | 51, 844 | 789,444 |  |  | 120,000 | 157,415 |
| Flour, fe |  | (x) | (x) | (x) | (x) |  |  |  |  |  |  |  |
| Ice | 11 | 205 | ${ }_{256}$ |  | 615, 392 | 4, 940,68 | 3,812, 129 | 21, 214,211 |  | $\begin{array}{r}\text { 2, } \\ 18,593,90 \\ \hline 18\end{array}$ | 326, 77 |  |
| Novelties | 164 | 1,263 | 825 | ${ }^{438}$ | 1, $1,083,777$ | 2, 753,820 | 3, 507,084 | 221, 156,134 |  | 171, 558,542 |  | 7, 508, 805 |
| Smokers' supplies | 18. | 178 | 136 | 42 | 440, 297 | 779, 057 | 976, 225 | 2, 707,608 |  | 2, 650,40 |  |  |
| Miscellaneous kinds of business (other than specified) |  | (x) | (x) | (x) | (x) | (x) | ( X ) | ( x ) |  | (x) | (x) | (x) |

NEW YORK CITY

| Total | 10, 618 | 237, 291 | 188, 268 | 54, 023 | $\left\|\begin{array}{c} \text { Dollars } \\ 606,863,582 \end{array}\right\|$ | $\left\lvert\, \begin{gathered} \text { Dollars } \\ 1,282,020,651 \end{gathered}\right.$ | $\left\|\begin{array}{c} \text { Dollars } \\ 1,109,344,703 \end{array}\right\|$ | Dollars <br> 15, 631, 148, 128 | 100.00 | $\begin{gathered} \text { Dollars } \\ 11,782,010,692 \end{gathered}$ | $\begin{array}{\|c\|} \text { Dollars } \\ 85,086,616 \\ \hline \end{array}$ | $\begin{gathered} \text { Dollars } \\ 4,090,604,600 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesalers only | 14, 135 | 143, 950 | $\left\lvert\, \begin{array}{ll} 122,372 \\ 70,896 \end{array}\right.$ | $\left\{\begin{array}{l} 31,578 \\ \hline 22,46 \end{array}\right.$ | $\left\|\begin{array}{l} 350,882,283 \\ 245,081,299 \end{array}\right\|$ | $\begin{aligned} & 703,140,148 \\ & 5288,880,503 \end{aligned}$ | $\begin{aligned} & 787,111,247 \\ & 322,233,456 \end{aligned}$ | $\begin{array}{r} 6,929,389,728 \\ 8,701,758,395 \\ \hline \end{array}$ | $\left\lvert\, \begin{aligned} & 44.33 \\ & 55.67 \end{aligned}\right.$ | $\begin{aligned} & 5,402,157,012 \\ & 0,370,853,680 \end{aligned}$ | $\begin{aligned} & 58,021,888 \\ & 27,081,728 \end{aligned}$ | $\begin{aligned} & 2,097,904,440 \\ & 2,001,600,160 \end{aligned}$ |
| A musement and sporting goods | 298 | 5,286 | 3, 402 | 1,884 | 12, 284, 168 | 22, 800, 927 | 10, 156, 657 | 131, 609, 815 | . 84 | 68,779, 895 | 2,380,111 | 2, 613, 211 |
| A musement and sporting grods (except cameras and motion-picture equipment and supplies) Amusement and sporing goods (general Iine). | 196 | 1,808 | 1,382 | 500 | 4,933, 666 | $\begin{gathered} 9,339,432 \\ (\mathrm{x}) \end{gathered}$ | $\begin{gathered} 7,826,185 \\ (\mathrm{x}) \end{gathered}$ | $\begin{gathered} 57,451,021 \\ \text { (x) } \end{gathered}$ | $\begin{gathered} .37 \\ (x) \end{gathered}$ | $43,360,208$ | 1,098, 261 | 159,287 |

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]


NEW YORE CITY-Oontinued


Tabla 3.-WHOLESALE TRADE, BY KIND OF BUSINESS—Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| mind of business <br> (Establishments classified by major lines of merchandise) | $\left.\begin{aligned} & \text { Num- } \\ & \text { ber of } \\ & \text { estah- } \\ & \text { lish- } \\ & \text { feents } \end{aligned} \right\rvert\,$ | $\begin{gathered} \text { NUMBER or } \\ \text { LMMPLEYEES } \\ \text { (proprietors not } \\ \text { included) } \end{gathered}$ |  |  | $\begin{aligned} & \text { Salaries } \\ & \text { AND } \end{aligned}$ | Toral ex-penses(Includingsalariesand wages) | $\begin{gathered} \text { STocks on } \\ \text { HAND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (at cost) } \end{gathered}$ | Nef sales |  | $\begin{aligned} & \text { CREDIT } \\ & { }_{2} \text { CLEES } \end{aligned}$ | SALES TO Ul.tymate CONSUMERS(at rotail) | $\begin{gathered} \text { SALES TO } \\ \text { INDUSTRIL } \\ \text { CON- } \\ \text { STMMERS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Te* male |  |  |  | Amount | Per cent of total |  |  |  |

NEW YORIK CTTY-Continued

| Dry goods (general line)-Continued. Pieca goods. | 1,701 | 25, 500 | 19,501 |  | $\begin{gathered} \text { Dollars } \\ 70,710,489 \end{gathered}$ | Dollars 141, 027, 78 | Dollar8 $210,103,533$ | Dollars <br> 2, 167, 609, 645 | 13.87 | Dollars | Dollars <br> 2, 678, 13 | Dollars <br> 188, 764, 008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cottongue |  | 7,787 | ${ }^{6}$, 694 | 2, 1038 | 21, 6077 , 636 | 44, 148, 045 | 55, 175 , 628 | 2, 864, 885 , 761 |  | 2, 774, 366,791 | 309, 6 | 406, 314,376 |
| Tincos goods (generai iinè) | 102 | 0, 178 | ${ }_{5}{ }^{7} 005$ | 1,423 | $2,118,252$ <br> 18,070 | $4,000,777$ $34,605,082$ |  | - $499,2621,536$ |  | - $471,674,436$ | - 43,500 |  |
|  |  |  |  |  | 2, 302,3 | 4,108, 368 | 6,100, 181 | 47, 399, 019 |  | $44^{5}, 312,159$ |  | 29, 410,382 |
| Sillis and volvets. | ${ }_{4} 13$ | 0, 654 | 5, 170 | 1,484 | 18, 282,320 | 36, 110,305 | 80, 477,188 | 456, 617 , |  | 131, 852, 880 | 1,247,783 | 306, 378, 140 |
| Woolens and worsteds. | 203 | 2,887 | 2,271 |  | 8, 129, 32t | 17, 058, 304 | 11, 172, 578 | 273, 078, |  | 248, 651,645 | 704, 143 | 214, 259,706 |
| Shoes nud other | 134 | 2,192 | 1,745 | 447 | 5,180, 148 | 9, 000, 872 | 10,547, 517 | 800, | . 52 | 68, 354, | 32,572 | 820,438 |
| Electrical | 623 | 10,092 | 8,046 | 2,346 | 24,215,356 | 56, 395, 834 | 42, 097,866 | 481, 830,843 | 3. 08 | 405, 079, 895 | 6, 033,726 | 188, 476,423 |
| Eleotrical goods (including anpliances) Electrical merchandise (general line) | ${ }_{101}^{210}$ | 5,700 <br> 4,670 | 4, $\begin{gathered}4,638 \\ 3,67\end{gathered}$ | 1,162 |  | 10, 187, 143 | 12,203, 8188 | $187,120,380$ $175,517,618$ 1 | 1.20 |  | ${ }_{2}^{2,433,505}$ | 108, 100, 801 107, 157,764 |
| Eleotrical appliances-.. | 49 |  | 861 | 163 | 1,846, | 3, 007, 193 | 717, 338 | 1,0 |  | 0,733, 317 | 00, 733 |  |
| Eleatrifal equipment | 171 14 | 2, 150 | 1, 619 | $\begin{aligned} 540 \\ 530 \end{aligned}$ | $\begin{aligned} & 5,050,088 \\ & 755,818 \end{aligned}$ | $\begin{aligned} & 9,757,088 \\ & 1,735,352 \end{aligned}$ | 5, 158, 751 | 118, 073, 230 $0,928,400$ | 76 | 81, 775,777 | 843,740 | 74, 351,004 |
| Electrical bquipment and supplies (general line) | 34 |  | 1,265 | ${ }_{4}^{464}$ | 4, 0038,369 | 7, 691,764 |  |  |  |  |  | 68, ${ }^{637,574}$ |
| Motors and generators...- |  |  | 75 | $23 \mid$ | 281,751 | 429, 872 | 242, 508 | 3,70 |  | 3,000,769 | 141,004 | 3,039,803 |
| Radios and radio equipment. Refrigorators (electric)......... | $\begin{gathered} 101 \\ 10 \end{gathered} \\|$ | 2,541 | $\begin{aligned} & 1,002 \\ & 527 \end{aligned}$ | $\begin{gathered} 579 \\ \hline 00 \end{gathered}$ | $\begin{aligned} & 5,977,887 \\ & 1,267,367 \end{aligned}$ | $\begin{array}{r} 24,073,373 \\ 2,478,230 \end{array}$ | $\begin{gathered} 23,007,427 \mid \\ 1,427,830 \end{gathered}$ | 100, 722, 242 10, 008,085 | $\begin{array}{rl} 1 . & 02 \\ 1 & 11 \end{array}$ | $\begin{array}{r} 148,809,500 \\ 7,140,020 \end{array}$ | $\begin{array}{r} 335,659 \\ 3,020,810 \end{array}$ | $\begin{aligned} & 5,178,558 \\ & 750,000 \end{aligned}$ |
| Farm products (not elsowhere specifled).- | 1,000 | 5,208 | 3,868 | 1,400 | 14, 069,005 | 37,975,543 | 80, 476, 004 | 1,001,304, 409 | 6.41 | 727, 037,013 | 421,500 | 307, 823, 211 |
| Cotton |  | ${ }^{65}$ | 37 | 18 | 174,0 | 1, 580, 78 | 588, 3 | $46,821,075$ | . 20 | 8,777 |  | 40,788, 018 |
| Flowers and nursery sto | 10.1 | (0, | 562 | 113 | 1,423, | 2, 866, | 1,271, | 10, 881, 058 | . 13 | 15, 870,407 | 135, 335 |  |
| Fiorists (finwers) | ${ }^{105}$ | ${ }_{206}^{286}$ | ${ }_{180}^{239}$ | ${ }^{47}$ |  | 1, 792 , | ${ }_{72}^{112,}$ | 9,880, 490 |  | ${ }^{7,4775}$ | 887, 211 |  |
| Seods, bulbs, and nursery | 15 | 173 | 127 | 40 | 439,015 | 869,460 | 1,082, 202 | $0^{4}, 211,548$ |  | $4,007,477$ | 26, 124 |  |
| Grain. | ${ }^{4} 3$ | 372 | 295 | 77 | 1,250,34 | 3,250, 5 | 14,011, 568 | 380, 100, | 47 | 250, 037, 559 |  | 7,010,680 |
| Rico. |  | (x) | (x) |  | (x) |  |  | x) | (x) |  |  |  |
| Wheat | 0 |  |  |  | 116, 124 | 233, 194 | 1,004, 015 | 30, 519, 162 |  | 31, 005, 249 |  | 7,010, 680 |
| Grain (goneral line) | 29 | 224 | 183 | 41 | 820, 87 | 2, 457, 431 | 13, 171, 037 | 342, 093, 41 |  | 225, 910, 870 |  |  |
| Hidos, | 050 | 2,034 | 2,1 | 448 | 7, | 45 | 40, 119 | 810, 184, 056 | 1.8 | 222, 11 |  | 178, 036, 768 |
| Furs ciress | ${ }_{396}^{125}$ |  |  |  | ${ }^{1,299,}$ | 11, | 4,661, 788 | 288, |  | 20, 124,163, | ${ }_{72,220}^{2,24}$ | - $20,183,272$ |
| Hides and skins | 159 | 1, 776 | ${ }^{1} 1047$ | 129 | 2,480,607 | 0, $022,25^{2}$ | 10,045, 101 | 90, 885, 510 |  | $72,103,38$ |  | 65, $661^{\prime}$, 838 |
| Horses and mulos... | 3 | 14 | 12 | 2 | 32, 00 | 69,00 | 5, 181 | 1,000, 003 | . 01 | 738 , |  |  |
| Livestoc |  |  |  |  |  | 181, 040 | 20, | 2, 0 65L, 304 |  | 2,218,988 | 174, |  |
| Cattle |  | ( ${ }^{\text {x }}$ ) |  |  |  |  |  |  | $\left(\begin{array}{l}\text { ( } \\ \text { x }\end{array}\right.$ |  |  |  |
| Livestocoik (genorailiño | 3 | ${ }_{20}$ | ${ }_{27}$ |  | 80,742 | 101, 207 | 10, 043 | 2,369, 058 |  | 2,053, 888 | 174,24 |  |
| Silk (raw) | 30 |  |  | 80 |  | 3, | 10, 103, 243 | 166, 900, 795 | 1.06 | 148, 255, 22 |  | 100, 668, 303 |
| Wool and mobirio.-- | $\left.\begin{aligned} & 01 \\ & 10 \end{aligned} \right\rvert\,$ | $\left.\begin{gathered} 831 \mid \\ 15 \end{gathered} \right\rvert\,$ | 299 | 682 | $1,433,711 \mid$ | $4,189,347]$ | $10,416,434 \\|$ | $\begin{aligned} & 48,510,037 \\ & 13,577,688 \end{aligned}$ | . 31 | $\begin{gathered} 39,888,945 \\ 7,688,017 \end{gathered}$ | 4,245 | 38, 170,795 |
| Other farm products. |  | 341 | 219 | 122 | 1, 013, 183 | 2, 194, 550 |  | 30,755 | . 20 | 25, 629,512 |  | 12, 775, 083 |
| Bristles and hair- | 12 | 60 | 34 | 16 | 106,048 | 455, 010 | 1,089, 2 | 5, 245 , |  | 5, 182, 615 |  | ${ }^{5}, 220,004$ |
| ${ }_{\text {Farm }}{ }_{\text {fied }}$ products |  |  |  |  |  |  |  |  |  |  |  |  |
| Feathers | 19 | 82 | ${ }_{53}$ | 29 | 132, 177 | 263, 43 | 287, 637 | 1, 820, 805 |  | 1,249, 704 |  | 1,003, 182 |
| Farm supplies (except machinery and | 76 | 048 | 735 | 213 | 2, 601,659 | 7,009, 173 | 11, 228, 212 | 98, 305, 88 | 03 | 20,788, 538 | 2, 085,38 | 64, 581,073 |
| Farm supp tilizer) |  |  |  |  |  |  |  |  |  |  | 11,00 | 300, 660 |
| Farm supplies (general line) <br> Seeds | 1 16 |  | 55 | ${ }^{(x)} 20$ | (X) ${ }_{177}$ | ${ }_{346}(\mathrm{x}){ }^{\text {a }} 32$ |  | ( ${ }^{\text {(x) } 180,781}$ |  | ( ${ }_{2}, 370,477$ | 11,000 | 10, 108 |
| Straw.-. |  |  | (x) | (x) |  | $(x)$ |  |  | (x) |  |  | (x) |
|  | 36 | 225 |  |  |  | 2,825 |  | ${ }^{32}$ | 21 | 2, 561,585 | 243, 06 | 16, 280, 258 |
| Fead (exclusivel | 13 |  |  |  | 234, | (8) |  | , 20, |  |  |  |  |
| Hay, maln, and food.--- | 22 | $\left(\begin{array}{l} (x) \\ (x) \end{array}\right.$ | $\left(\frac{x}{x}\right)$ | $\left(\begin{array}{l} \mathrm{x} \\ (\mathrm{x}) \end{array}\right.$ | $\left(\begin{array}{l} (x) \\ (x) \end{array}\right.$ | $\left(\begin{array}{l} (x) \\ (x) \end{array}\right.$ | (x) | $(x)$ | (x) | (x) | (x) | (x) |
| tilizar | 23 | 016 |  | 146 | 784, | 3,799, | 9,371, | 01, 500, 185 | . 30 | b, 328, 245 | 1,830,4 | 47,006, 850 |
| Fooid products (not elsewhere specifiod)... | 2,290 | 23, 346 | 20, 828 | 2,720 | 55, 274, 018 | 114, 738, 231 | 33, 344, 902 | 1, 739, 489, 817 | 11.13 | 1,087, 215, 551 | 12,846,73 | 183, 245 |
| Confectlonery and | 211 | 2, 021 | 1,493 | 628 | 4,3 | 11, 887, | 4,408, | 48, 894, 159 | . 31 | 33,355, | 198,71 | 88,009 |
| Confectionery and soft drinks (general line) |  |  |  |  |  |  |  |  |  | 4,182, |  |  |
| Confectionery-. | 165 | 1,465 | 1,012 | ${ }^{453}$ | 2, ${ }_{1}, 16$ |  | 3, 349, 343 | 33, 896,892 |  | 20, 661,622 |  | 68,000 |
|  |  |  |  |  |  |  |  |  | 2.00 | 150, 80 |  |  |
| Butter. |  |  |  | 82 | 1,079, 534 | 2, | 1,921 | 55, 383, 086 |  | 98 | 10,734 |  |
| Butter and che | 7 | ${ }_{7}{ }^{65}$ | 91 | ${ }^{6} 8{ }^{6}$ |  |  | 2,778, 008 | 39, 6881,402 |  | 34, 007 ', 418 | 70, 520 |  |
| Dairy products (genera | 108 |  | 2,069 | 339 | 5, 5123,882 | 12,11 | ${ }^{670}$ | 195, 620,024 |  | 69, 892, 986 | 744, 183 |  |
| Ice cream. |  |  |  | 29.\| | 1,783, | 4, 91 | 141, |  |  | 7,32 |  |  |

- Incudes 68 establishments handling milk and cream, showing net sales of $\$ 43,949736$.

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| kind of business <br> (Establishments classified by major lines of merchandise) | Number of estab-lish-ments | NUMBRR OF EMPLOYEES (propriators not included) |  |  | salariesAndwages | total exPENSES (including salaries and wages) | STOCKS ONMAD,END OFYEAR(at cost) | Nift sales |  | $\begin{aligned} & \text { CREDIT } \\ & \text { SALESS } \end{aligned}$ | sales to uthmate CONSUMiERS (at retall) | sales to industhial CONsumens |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { mala }}{\text { Fe- }}$ |  |  |  | Amount | Per cent of total |  |  |  |

NEW YORK CITY-Continued

| Food products-Continued, | 319 | 1,713 | 1,438 | 275 | Dollars <br> 4.490 .091 | Dollars $\begin{array}{r} 9,803,945 \end{array}$ | $\begin{aligned} & \text { Dollars } \\ & 4,891,830 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 229,248,3 c 0 \end{aligned}$ | 1.47 | $\begin{gathered} \text { Dollars } \\ 196,877,800 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 1,456,508 \end{aligned}$ | $\begin{gathered} \text { Dollnrs } \\ 115,230 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Poutry and poultry products Eges | 189 | 1, 561 | ${ }^{1} 387$ | 174 | 1, 202, 783 | 2, 797, 020 | 1,725, 062 | 87, 464, 372 |  | 76, 647, 257 | 1, 601, 898 |  |
| Pougitry | 123 | 1,112 | 1,018 | 94 | 3,158,788 | 6, 778, 243 | 2, 920,828 | 135, 065, 674 |  |  |  | 239 |
| Poultry and poultry products (general line) | 7 | 40 | 33 | 7 | 128, 520 | 228, 082 | 236, 942 | 6,768,254 |  | 6,500, 433 |  |  |
| Dairy and poultry | 147 | 1,380 | 1,104 | 225 | 3, 209,53 | 5, 749,818 | 2,983, | 102, 629, 219 | . 66 | 89, 630, 500 | 178, |  |
| Fish and sea fo | 169 | 1,395 | 1,207 | 98 | 4,015, | 7, 283, | 1,587, 7 | 54, 245,088 | 35 | 42, 126, 532 | $121,031$ |  |
| Fish and sea foods (resh and cured).- | 51 | ${ }^{504}$ | 468 | 41 | $1,435,434$ <br> 2,347 | $2,880,694$ $3,738,072$ | 748, 2885 | 20, $28.075,077$ |  | 21, 1080,773 | 40, 459 |  |
| Fish and sea foods (fresh) | $\stackrel{91}{27}$ | 799 98 | 758 71 | 41 | $2,347,092$ <br> 232,901 | 3, 738, 672 | 618, 423 | ${ }^{20} 5,586,040$ |  | 4, 060,772 | 43, 433 |  |
| Fish and sea foods (cured) | 27 | 92 | 71 |  | 232, 001 | 064, 042 | 618, 42 |  |  |  |  |  |
| Fruits and vegetal | 802 | 5,576 | 5,041 | 535 | 15, 226, 293 | 30, 04 | -5, | 570, 084, 63 | 3.65 | 279, 110,522 | 1, 123, 232 |  |
| Fruits | 285 | 1,322 | 1,160 | 153 | 3,876, 758 | 7,869,752 | 2, 525, | , 3338 |  | 120, 500, 194 | 857, 543 |  |
| Fruits and vegetables | 393 | 2,912 | 2,631 | 281 | 8, 044,885 | 15, 732, 259 | ${ }^{2} 2.2959,418$ | 13, 1308,038 |  | 13, 708, 409. |  |  |
| Prodtuce. | 177 |  |  | 04 | 3, 105, 527 | 0, 723, 298 | 700, 759 | 76, 623,995 |  | 49, 050, 705 | 65, 000 |  |
| Vegetables | 177 |  |  |  |  |  |  |  |  |  |  |  |
| Meats and | 368 | 6, 660 | 6,239 | 421 | 13,963, 566 | 2f, 550 | 7, 827, 234 | 421, 053, 510 | 2.60 | 289, 303, 402 | 8, 942,312 |  |
| Lard | ${ }_{19}^{5}$ | 28 | 84 |  | 250, 937 | 468,351 | 167,510 | - $14,452,840$ |  | $5,031,325$ |  |  |
| Meats (cured) | $194$ | 780 | 744 | 36 | 2, 2006,462 | 3, $8.48,371$ | 602, 417 | 71, 340, 151 |  | 52, 401, 816 | 176, |  |
| Meats (fresh) |  | \% |  |  |  |  |  |  |  |  |  |  |
| line) | 104 | 2,016 | 1,872 | 144. | 4, 545, 298 | 8,961,277 | 2,369, 409 | 115, 350,465 |  | 55, 236, 066 |  |  |
| Meats and | 116 | 3,744 | 3,520 | $22^{4}$ | 7, 100, 813 | 12, 804, 483 | 4, 520,869 | 211, 137, 766 |  | 168, 111,831 |  |  |
| Forest products (except | 01 | 050 | 499 | 161 | 1, 944,457 | 3, 346, 442 | 2, 633,517 | 55, 518, 398 | . 30 | 36, 108, 630 | 23, 800 | 39, 071, 398 |
| Boxes, | 31 | 132 | 103 | 29 | 300, | 638 | 339, 120 | 7, 18 | 05 | 5, 360, 829 | $20,100$ | 5, 003,704 |
| Boxes and | 16 | 63. | 44 | 19. | 100, 920 | 339, 580 | 60, 577 | 4, 707, 223 |  | 3, $1,387,743$ $1,370,080$ | 20,000 | 139,408 024,356 |
| Cooperage | 15 | 69 | 59 | 10 | 169, 405 | 299, 220 | 278, 543 | 2, 476, 353 |  | 1, 370, 080 | 20,000 |  |
| Logs, ralloa | 14 | ${ }^{85}$ | 72 | ${ }^{13}$ | 204, | 350 | 273, 272 | 4, 090, 030 | 03 | 3, 128, 010. |  | 2,780,951 |
| Firawood. | - | (X) |  | 9 | (X) ${ }^{\text {(43) }} 908$ | $(x)$ | 248, 272 | (09, |  | 3, 028,011- |  | 2,780,951 |
| Logs, piles, an Railroad ties. | 4 | (x) | (X) ${ }^{22}$ | (x) ${ }^{4}$ | $\begin{aligned} & 143,998 \\ & (\mathrm{x}) \end{aligned}$ | $\underset{(x)}{272,056}$ | $\begin{aligned} & 2,48 \\ & (\mathrm{x}) \end{aligned}$ | (x) | (x) ${ }^{-}$ | (x) |  |  |
| Other forest | 46. | ) | 324 | 108 | 1, 379, 47 | 2,350, | 2,021, 12 | 44, 234, 881 | . 28 | 20, 813, 788 | 3,70 | , 220,683 |
| Furniture an | 937 | 9,915 | 7,040 | 2,209 | 26, 020.221 | 55, 630, 190 | 50, 877, 579 | 366, 602, 271 | 2.35 | 204, 338, 180 | 5, 427, 107 | 4, 945, 337 |
| Furniture | 267 | 2,740 | 2,209 | 631 | 7,552, 873 | 14, 591 | 8, 089, 698 | 114 | . 73 | 3, 2 | 51, | 2,800, 859 |
| Antique goods | , | 75 |  | 15 | 255, 281 | 1589, 140 | 1, 103, 071 | 2, 933,397 |  | 2, 288,083 | 4.604 |  |
| Furniture (general | 182 | 1,986 | 1,593 | ${ }^{69}$ | 798,093 $5,380,031$ | 10,385, 807 | \% ${ }^{1,247,010}$ | 90, 883,601 |  | 85, 408,113 | 658, 520 | 407, 940 |
| Furniture (househol | 26. | ${ }^{1,382}$ | 1, 200 | 42 | ${ }^{5}, 0418,111$ | 1, 1080,94 | -556, 230 | 8, 469, 171 |  | 0, 0051077 | 43,970 | 2,081,310 |
| Furniture (secondtan | 3 | 19 | 17 | , | 47,321 | 97, 885 | 37, 430 | 374, 336 |  |  |  |  |
| Other furniture (special | 9 | 50 | 40 | 10 | 126, 136 | 216, 987 | 32, 024 | 1,770, 123 |  | 1, 707, 017 | 1,000 |  |
| House furnis | 012 | 5,827 | 4,438 | 1,389 | 15, 250, 834 | 32, 134 | 30, 791, 428 | 224, 80 | 1.41 | 198, 201, 455 | 1, 867,099 | 1.4005, 918 |
| Art goods. | 33 | 331 | 231 | 100 | 720,806 | 1, 504, 896 | 1,700, 033 | 4, 557,850 |  | 4, 139,570 | , 3,849 |  |
| Broorns and brushes | 16 | 62 | 研 | 12 | 125, 918 | 218,517 | -90,069 | 1,090, 631 |  | 28,808, 8947 | 126, 1200 | -120, 683 |
| China, glassware, and | 141 | 1,258 ${ }^{23}$ | 913 | 343 | 3, 2941,871 | 0, 0411.308 | 4, 8 850, 118 | 33,611, ${ }_{2,042}$ |  | 28, $1,888,403$ | 81, 202 | 72, 743 |
| Curtains and drape | 213 | 2,388 | 1,444 | 444 | - $6,2463,518$ | 16, 815, 105 | 25, 744,385 | 141, 220, 239 |  | 126, 875,503 | 1,463.019 | 02, 215 |
| House furnishings (ge | $12{ }^{\text {c }}$ | 1,083. | 782 | 301 | 2,552, 420 | 4, 801, 221 | 3, 025 5, 057 | 32, 139, 830 |  | 27, 345, 859 | 151, 503 |  |
| Household supplies | 13 | 143 | 118 | 25 | 378, 529 | 673, 694 | 287, 490 | 3, 390, 222 |  | 2, 389, 671 | 11, 838 |  |
| Lamps and lamp shade | 35 | 370 | 255 | 115 | 728, 325 | 1, 178,559 | 310, 847 | 4, 774,924 |  | 4, 4 , 73,296 | 11, 8,838 | 132, 565 |
| Pictures and pieture frames | 22 | 101 | 74 | 27 | 245, 021 | 439,387 | 384, 432 | 1, 963,543 |  | 1,304, 840 |  |  |
| Musical instruments and sheet m | 58 | 1,348 | 990 | 49 | 3,216, | 8,013,470 | 5, 906, 553 | 27, 155, | 18 | 22, 815, 732 | 2, 805, 20 | 33,530 |
| Musical instruments, accessories, and parts | 29 | 617 | 437 | 180 | 1, 571 | 3,023 | 2,733,798 | 0,02 |  | 7,562, 602 | 343, 123 | 135, 080 |
| Planos...-.........-. | 12 | 260 | 234 | 26 | 515, 883 | 2, 729,031 | $2,171,920$ | 10,044, 610 |  | 8,794, 832 | 1,800,209 | 323,450 |
| Phonographs and phonograph supplies |  | 121 | 72 | 49 | 340,548 | 1,801,645 | 129, 718 | 4, 491, 021 |  | 3, 172, 832 | 00. |  |
| Sheet music. | 12 | 350 | 256 | 94 | 788, 505 | 1,359, 096 | 961, 117 | 3,509, 320 |  | 3, 285, 376 | 502,403 |  |
| General merch | 116 | 2,00 |  | 730 | 6,010 | 12, 079 | 23,717, 078 | 8, | 2. 10 | 208, | 176, 6 | 1, 465, 895 |
| Groceries and food speci | 1,293 | 20,450 | 10; 339 | 3,920 | 44, 200, 504 | 90, 738, 497 | 03, 159, 005 | 1,789, 504, 161 | 11.4 | 1, 147, 486, 130 | 0, 354, 280 | 17, 838,055 |
| Groceries (general line) | 355 | 7,885 | 6,399 | 1,486 | 15,871, | 27, 464, 0 | 32, 678, 780 | 417, 424, 705 | 2. 67 | 175, 153 | 835,215 |  |
| Food and grocerys | 438 | 12,574 | 10, 140 | 2, 434 | 28, 388,85 | 63, 274, 491 | 60, 480, 2250 | 1,372, 079, 456 | 8.78 | 972, 332, 895 | 5, 519,071 7 | 17,838, 95 |
| Bakery produc | 37 | 1, 027 | 1,830 | ${ }^{97}$ | 3, 762, 733 | 8, 132, 745 | 773, 555 | 34, 590, 779 |  | 11, 416. 612 | 7,691 |  |
| Beans, dried. | 10 | ${ }^{1}$ |  |  |  |  | 463, 882 | $3,521,338$ $2,386,284$ |  | 2, $2,088,812$ |  |  |
| Biscuits and crackers.-.-- | 18 | 147 | 43 126 | ${ }_{21}^{18}$ | 172, 591 | 634,471 505,009 | 238, 972 | $2,386.284$ $11,811,524$ |  | 7, $7,137,438$ |  |  |
| Canned fruits and vegetables | ${ }_{88}^{18}$ | 1220 | 482 | ${ }_{14} 14$ | 1, 828,154 | 3,683, 440 | $5_{5} 545 \mathrm{~L}, 037$ | 69, 118, 108 |  | 30, 981,111 | 68,700 |  |
| Canned seafood. | 15 | 75 | 52 | 23 | 215, 170 | 395, 003 | 805, 711 | 5. 701, 704 |  | 5, 888,667 |  |  |
| Cereals | 7 | 128 | 88 | 40 | 300, 347 | 625,988 | 307, 995 | 11, 665,272 |  | 89, 8709,1266 | 241, 427 |  |
| Coffee | 110 | 726 | 602 | 124 | 1,984, 558 | 4, 273,769 | 2.953, 780 | 160, 095, ${ }^{35} 698$ |  | 19, 431,758 | 49, 792 |  |
| Coffee, tea, and spic | 53 | 548 40 | $\begin{array}{r}434 \\ \hline 35 \\ \hline\end{array}$ | 114 | I, 344, 380 | ${ }^{2,891,149} 1$ | $2,825,873$ 48,265 | - $1,243,036$ |  | 3, 343, 626 |  |  |
| Extracts and spices | 26 | 124 | 83 | 41 | 259, 070 | 537, 110 | 777, 398 | 17, 330, 494 |  | 8, 552, 050 | 15, 217 | 8,242 |
| Flour. | 57 | 543 |  | 114 | 1, 160, 265 | 3, 268, 061 | 1, 186, 888 | 60, 885, 061 |  | 40, 352, 705 | 154, 660 | 1,789, 138 |
| Flour and f | 1. | ${ }^{(x)}{ }_{187}$ | (X) |  | (x) | $(\mathrm{x})$ | ${ }_{735}(1) 28$ | $21.600,280$ |  | 13, 590,567 | 17, 974 |  |
| Fruits and vegetab | $\stackrel{4}{3}$ | $\begin{array}{r}187 \\ 38 \\ \hline\end{array}$ | 32 |  | 77,504 | 723, 919 | 194, 410 | 21,200, ${ }^{2} 831$ |  | 3, 219, 176 | 2,300 |  |
| Soaps and soap pow | 21 | 530 | 360 | 179 | 1, 125, 820 | 4, 858, 722 | 519, 621 | 19, 127, 933 |  | 14, 887, 673 | 3, 500, 442 | 277 |
| Sugar $\begin{aligned} & \text { Other food and grocery special }\end{aligned}$ | 72 368 | (x) ${ }^{800}$ | $(x)^{672}$ | $\frac{194}{(\mathrm{x})}$ | $2,467,214$ | $\theta_{(x)}, 124,482$ | $8,099,674$ | $598,430,977$ | (X) | $\begin{aligned} & 471,322,048 \\ & \quad(x) . \end{aligned}$ | $\left(\frac{47,110}{x}\right)$ | (x) |

Tably 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| HIND Of business <br> (Establishments classffied by major lines of morchandiso) | $\left\|\begin{array}{c} \text { Num- } \\ \text { ber or } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \end{array}\right\|$ | $\begin{aligned} & \text { NUMBER of } \\ & \text { EmployEES } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | SALARIESANDWAGES | TOTAL EX. IENSES (including salaries and wages) | srocks on <br> HAND, <br> END OF <br> YEAR <br> (at cost) | NET SALes |  | credit <br> bales | sales to Ulitimate CONSUMERS (at retail) | $\begin{gathered} \text { SALES TO } \\ \text { NNOUSTRIL } \\ \text { CON- } \\ \text { SUMERS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\mathrm{Fo}$ male |  |  |  | Amount | ( Por $\begin{gathered}\text { cent } \\ \text { of } \\ \text { of } \\ \text { total }\end{gathered}$ |  |  |  |

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| Hardwn | 349 | 3,043 | 3,087 | 876 | $\begin{aligned} & \text { Dollars } \\ & 8,048,343 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 15,178,722 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 10,524,687 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 92,101,820 \end{aligned}$ | 0.50 | $\begin{aligned} & \text { Dollars } \\ & 70,241,488 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 1,048,647 \end{aligned}$ | Dollars <br> 18, 411, 701 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hardware (genoral line) | 210 | 3,016 | 2,370 | 646 | 6, 879, | 11, 697, 109 | 8, 344, 189 | 69, 624, 977 | 45 | 59, 717, 854 | 1, 610, 888 | 12, 053,087 |
| Hardware (speci | 130 | 027 | 697 | 230 | 2,008, 776 | 3,481,523 | 2, 180, 408 | 22,478, 840 | 14 | 10, 524, 134 | 137, 604 | 6, 358, 614 |
| Builders' hardw | 14 | 255 | 191 | ${ }^{64}$ | 632, 628. | 993, 453 | 431, 250 | 6, 190, 220 |  | 5, 401, 235 |  | 1, 274, 974 |
| Heavy hardwaro | 14 | 1163 | 133 | 30 | 303, 024 | 518,735 | 220,801 208,509 | 2, 426, 601 |  | $2,183,340$ $2,718,509$ | 70, 080 | $1,254,449$ 20,463 |
| Shelf hardware | 474 | 1138 | ${ }_{201}$ | 37 <br> 84 | 291, 573 | 1,008, 5080 | 9017, 718 | 6, ${ }^{3,223,198}$ |  | 6, 287, 008 | 000 | 952, 475 |
| Other har | 21 | 79 | 64 | 15 | 251,281 | 1302, 120 | 208, 135 | 4, 340, 564 |  | 3, 033,082 | 4, 684 | 2, 850, 253 |
| Irom and steel scrap and other waste matarials. | 420 | 1,363 | 1,161 | 202 | 2,005, 232 | 5, 635, 223 | 2, 125, 327 | 57, 812, 3145 | 37 | 42, 404, 033 | 14,700 | 41, 025, 100 |
| Iron and | 03 | 321 | 288 | 37 | 721, | 1,309, 800 |  | 3 | 13 | $14,801,176$ |  | 2, 873,319 |
| Junk and sera | 261 | 447 | 300 | 57 | 799, 4 | 1,717, 007 | 523, 550 | 20, 130, 313 | 13 | 14, 801, 176 | 500 | 2,463,424 |
| Waster | 108 | 596 | 487 | 108 | 1, 144, 332 | 2,518,320 | 947, 2100 | 20, 147, 639 | 13 | 16, 533, 295 | 14,200 | 57 |
| Paper | 45 | 348 | 295 | ${ }^{63}$ | 549, 328 | 1, 8344,336 | 145, 8188 | 7,812, 216 |  | 6, 318,446 | 14,200 | 5, 549, 204 |
| Rags | 53 | 185 | 143 | 42 | 413, 527 | 804, 232 | 424, 481 | 8, $3,007,781$ |  | 6, $3,084,825$ |  | 8,752,781 |
| Rubber |  | 132 | 49 | 13 | 181, |  |  |  |  |  |  |  |
| Jewelry and optical g | 960 | 0, 670 | 4,576 | 2,100 | 18, 394, 830 | 35, 061, 430 | 67, 564,538 | 252, 080,575 | 1.02 | 101,752, 098 | 3,260, 001 | 33, 800,095 |
| ewolry | 936 | 6, | 4,116 | 1, 052 | 17, 180, | 33, 000 , | 05, 529, 360 | 244, 775, 592 | 1,5 | 184, 842, 246 | 3, 254, | 3, 228, 776 |
| Clocks a | 79 | 1,387 | 1,085 | 302 | 4, 142, 277 | 7, 470, 681 | 11, 395, 0187 | 40,451, |  | 31, 209,887 | 35,478 712.880 | 942,462 |
| Diamonds and | 370 | 1,041 | - 880 | 381 | 4, 4033,016 | 9, 804,171 | $30,874,054$ <br> 17,390 <br> 297 |  |  | 81, 434,518 | 712, 880 | 2, $2,320,430$ |
| Jowelry (gener | 371 30 | 2, 163 | 1,327 | 8 | 5, ${ }^{5} 1.345,734$ | 2, $2,274,044$ | 17, $2,290,502$ | 14, 500, 485 |  | 13, 810, 32 | 8988, 217 | 202, 298 |
| Other jewe | 80 | 984 | 631 | 353 | 2,256, 048 | $4,242,484$ | 2, 562, 140 | 23, 830, 851 |  | 11,418,103 | 40, 000 | 11, 500,428 |
| Optical goo | 33 | 008 | 50 | 148 | 1,205, | 2,352 | 2, 025, 170 | 7,013 | . 05 | 6, 90 | 11, | B02, 110 |
| Leather and leather goods (excent gloves and shoes) | 381 | 1,423 | 1,188 | 240 | 3, 043, 580 | 7, 751, 222 | 11,404, 007 | 81,784, 813 | 62 | 68,881,030 | 114,740 | 47,073, 177 |
| Leat | 9 | 67 | 65 | 12 | 211, | 529, | 203,788 | 3, 150, 742 | . 02 | 3, 141; 804 |  | 2, 777,093 |
| Leather nad leather | 146 | 661 | 547 | 114 | 1,800, 428 | 3, 567, 040 | 5, 880, 853 | 4 | . 30 | 39,4 | 0, | 3, 072, 002 |
| Belting (leather) | 12 | 05 | 49 | 10 | 172, 275 | 310, 460 | 401,887 | 3,429,400 |  | 3, 313,854 |  | 99 |
| Leather | 134 | 606 | 08 | 08 | 1,724, 151 | 3, 257, 486 | 51, 418, 0006 | 44, 412, 38 |  | 30, 141, 31.3 | 40, 400 | 5, 788,803 |
| Luggage and | 02 | 305 | 253 | 52 | 633, | 1, 275, 530 | 747, 057 | 7,260, 088 | . 05 | 6, 116, 802 | 5, 828 | 301, 467 |
| Leather goods(not elsowhere classified) | 43 | 207 | 170 | 15 | 3100, | 800,457 | 584,308 | 4, 262, 325 |  | 3, 304,221 |  | 301, 467 |
| Luggage.-..............................-- | 19 |  | 83 | 15 | 242,878 | 475, 073 | 103,259 | 2, 094, 662 |  | 2 |  |  |
| Saddlery and | 3 | 25 | 21 |  | 63, | 105, 5 | 301, 080 | 002, |  | 631,019 |  |  |
| Shoo findings and | 101 | 366 | 307 | 58 |  | 2,272 | 4,230 | 1 | . 16 | 10, 5 | 68 , | 4,002, 015 |
| Cut stock (leather | 35 | 188 | 141 | 45 | 525, 97 | 1,373,776 | 3, 177,416 | 10,320,871 |  | 15, 080, 988 |  | 63 |
| Shoe findings.- | 126 | 170 | 100 | 13 | 322, 402 | 808,800 | 1, 053, 204 | 0, 534,350 |  | 3,855, 210 | 66, 801 | 511,452 |
| Lumber and building materials (othar than metal) | 24 | 7,888 | 6,818 | 1,020 | 10, 828, 013 | 42, 280, 043, | 16,770, 150 | 240, 046, 020 | 1,68 | 208, 097, 070 | 1, 015,788 | 70, 760, 095 |
| onstruction and building matorials (other than metal and wood) |  | 0, 082 | 5,368 | 724 | 15, 214, 457 | 31, 604, 257 | 0, 550, 778 | 153, 517, 305 | 98 | 128, 412,149 | 202, 024 | 31, 857,459 |
| Asbestos products |  | 288 | 230 | 58 | 854, 247 | 1,411,300 | 144, 250 | 11, 489,1610 | .... | 8, 830, 363 |  | 1, 252, 015 |
| Brick and tile. | 58 | 558 | 488 | 73 | 1,511, 040 | 3, 2129,779 | 1,551,258 | 20, 03014147 |  | 10, ${ }^{\text {a }}$, 1218,888 | 42,000 | 3, 706, 598 |
| Building | 14 <br> 22 <br> 20 | 350 | 7888 | ${ }_{62}^{20}$ | 1. ${ }^{1941}$, 6478 | 2, 2060201 | 699, 651 | 17, 889,970 |  | 15', 000,280 |  | 4, 420,109 |
| Glass | 57 | 837 | 728 | 109 | 2, 238,025 | 3,073, 677 | 2, 607, 041 | 18, 761, 300 |  | 15, 442, 973 | 137, 95 | 4, 441, 188 |
| Granite and marbl | , | , | 77 | 19 | 348, 336 | 667, 351 | 1, 534, 281 | 3, 444, 240 |  | 3, 084, 740 |  | 1, 007, 022 |
| Lime, plaster, etc. | 6 | 413 | 384 | 29 | I, 019, 124 | 1,953, 500 | 289, 9088 | 11, 909, 783 |  | 11, 408,353 | 2, ${ }^{2} 2777$ | 36,779 337,688 |
| Roofing materials (nonme | 20 | ${ }^{202}$ | - 2224 | 8 | - 689, 687 | 1, 300, 1790 | 343, 288 | 15, ${ }^{6,308,185}, 188$ |  | 13, 1346,727 | 12, 7 | 1, $1,366,821$ |
| Sand, gravel, and cru | $\begin{array}{r}14 \\ 104 \\ \hline\end{array}$ | 1,201 1,019 | 1,224 | 270 | $3,208,942$ <br> $4,337,440$ | - $11,7568,197$ | 1,562, 128 | 44, 706, 141 |  | 38, 124, , 255 | (77, 51 | 12, 683,224 |
| Lumber and millwork | 180 | I, 757 | 1,461 | 206 | 4, 614,150 | 10, 085,880 | 7, 210, 372 | 93,428, 634 | 60 | 70, 884,930 | 1,652, 884 | 38,023,536 |
| Litumer | 138 | 1,203 | 1, 029 | 234 | 3, 298, 072 | 8,450, 110 | 4, 0506,581 | 70,271, 778 |  | 66, 742, 000 | 1,628, | 35, 648, 205 |
| Lumber and | 1 | 71 | 61 | 10 | 174, 916 | 318, 364 | 186,917 | 2, 500, 200 |  | 2, 343, 871 | 12, 300 | -683,273 |
| Millwork | 38 | 423 | 371 | 52 | 1, 141, 409 | 1,911, 212 | 2,075, 874 | 11, 500, 650 |  | 10, 598, 16 | 13, | , 682,068 |
| Machinery, equipment and supplles (excapt electrical | 1,533 | 17, 914 | 13,930 | 3,984 | 48, 059, 486 | 86, 542,850 | 41, 464, 430 | 620, 424, 696 | 3.30 | 300, 003,406 | 3,912, 189 | 281, 587,372 |
| Oommercial equipment and supp | 273 | 4, 478 | 3, 627 | 52 | 10, 479,678 | 18,798, 235 | 87, 668 | 75, 712, | 48 | 60, 72 | 18, | 613, 829 |
| Automatic vonding machinery | 12 | 46 | 38 | 8 | 86, 318 | 158,830 | 89, 029 | 78055,339 |  | $7{ }^{323}$, 38 | 18, 469 | 110,699 |
| Butchers' equipment and supplies. Filline station ecuipment and simpiles |  |  |  | $\begin{array}{r}141 \\ 38 \\ \hline\end{array}$ | 783,788 441,398 | 1, 7501,604 | 1, ${ }_{3212}$, 2202 | 7, $4,815,905$ |  | 7, 71818,231 |  | 3, $3,510,621$ |
| Filling station equipmont and supplies Flarists' supplies | 12 | 158 | 121 164 | 38 24 | 441, <br> 270,783 | 731,993 494,443 | 321,226 <br> 325,304 | 4, 4 , 018,801 |  | 1,783, 712 | 30,490 | 2, 510,0 |
| Fiorsts supplies. $-\quad$ and | 12 |  |  | 2 | 27, 30 |  |  |  |  |  |  |  |
| supplies....-.-.-........... | 54 | 895 | 684 | 211 | 1, 068, 132 | 3, 580, 642 | 2,307, 846 | 15,8 |  | ; 364,742 | 76, 8 | 423,985 |
| Office equipment and supplies (other than furniture) | 77 | 2, 003 | 1,604 | 309 |  | 8, 409,234 |  | 28,731, 310 |  | 22,480, 539 | 379,586 | 201,772 |
| Soda-fountain equlpment and supplies | 27 | 2, 225 | 190 | 35 | .558, 764 | 1,022, 548 | 415,745 | 4,706,057 |  | $4,288,632$ | 10, 7 | 29,503 |
| Store equipment and supplies (general |  |  |  |  |  |  |  | 0, 220, 615 |  | 7,093, | 2,000 | 105, 088 |
|  | 57 | 650 |  | 70 | 1,330, | 2,177 | \%05, |  |  |  |  |  |
| Other commercial machinery, equipment and supplies. | 8 | 128 | 100 | 28 | 281, 038 | 673,373 | 282, 152 | 2,411, 516 |  | 964, 600 |  | 121,702 |
| Construction equipment and supplies . <br> Builders' supplies. <br> Construction equipment. | 42 1 3 | $\frac{(x)}{(x)}$ | $\begin{gathered} 350 \\ (\mathrm{x}) \\ \hline \end{gathered}$ | $\begin{array}{r} 78 \\ \hdashline(x) \end{array}$ | $\underset{\substack{1,264,889 \\(x) \\(x)}}{ }$ | $\begin{aligned} & 2,534,082 \\ & (x) \\ & (x) \end{aligned}$ | $\begin{gathered} 1,084,054 \\ (\mathrm{x}) \\ (\mathrm{x}) \end{gathered}$ | $\underset{\substack{18,348,958 \\(\mathrm{x}) \\(\mathrm{x})}}{ }$ | $\left(\dot{x}_{\left(x^{1}\right.}\right)^{12}$ | $\underbrace{12,142,240}_{(x)}$ | $\left.\begin{aligned} & 128,320 \\ & (\mathrm{X}) \\ & (\mathrm{X}) \end{aligned} \right\rvert\,$ | $\begin{aligned} & 9,247,208 \\ & (x) \\ & (x) \end{aligned}$ |

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS—Continued
[An ( $x$ ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]


Tabla 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued.
[An (X) indicates that the amount must be withheld to avoild disclosure of individual operations, but it is included in the totals]

| kind of business <br> (Establishments classifled by major lines of merchandise) | Num ber of estab ment ments | $\begin{aligned} & \text { NUMBRR OF } \\ & \text { EMPLovEES } \\ & \text { (propriotors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{aligned} & \text { SALARIEG } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | rotal exPENEES (including salaries and wages) | $\begin{gathered} \text { SYOCRS ON } \\ \text { HAND, } \\ \text { WND or } \\ \text { YFAR } \\ \text { (at cost) } \end{gathered}$ | Net sales |  | CREDIT | sales to ultimate CONRUMFRS(at retail) | SALEE To industrial CONsumbrs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\sim}{\mathrm{Fe}} \mathrm{\sim}$ |  |  |  | Amount | Por cont of total |  |  |  |

NEW YORK CITY-Continued


Table 3.-WhoLmsale Trade, BY Kind of Business-Continued
[An ( X ) indicates that the a mount must be witheld to avoid disclosure of individual operations, but ti ts included in the totals]

| tind of buginess <br> (Establishments classified by major lines of merchandise) | Number of estab-lishments | $\begin{aligned} & \text { NUMBER OF } \\ & \text { EMPLOYEES } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | total exPENSES (including salaries and wages) | stocks On HAND, END OF $\underset{\text { (at cost) }}{\text { YEAR }}$ | net sales |  | $\begin{aligned} & \text { CREDIT } \\ & \text { BALEE } \end{aligned}$ | SALES TO ULTMMATE CONsumbrs (at retall) | saleg to InDUETMLAL CONgUMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\text { Fe- }}$ |  |  |  | Amount | Por cont of total |  |  |  |

manmattan borough

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Total \& 16, 848 \& 205, 838 \& 155, 867 \& 40, 889 \& \[
\left|\begin{array}{c}
\text { Dollars } \\
682,209,207
\end{array}\right|
\] \& \[
\begin{gathered}
\text { Dollars } \\
\mid 1,106,458,596
\end{gathered}
\] \& \[
\begin{gathered}
\text { Dollars } \\
1,030,889,888
\end{gathered}
\] \& \[
\left\lvert\, \begin{gathered}
\text { Dollars } \\
14,620,672,022
\end{gathered}\right.
\] \& 100.00 \& \begin{tabular}{l}
Dollars \\
11, 165, 363, 662
\end{tabular} \& \[
\begin{aligned}
\& \text { Dollars } \\
\& \text { B0, } 883,330
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { Dolldars } \\
\& 4,024,033,766
\end{aligned}
\] \\
\hline Wholesalers on All other typos \& \[
\begin{array}{|c}
11,808 \\
5,140
\end{array}
\] \& \[
\begin{array}{r}
12 \overline{0}, 275 \\
80,561
\end{array}
\] \& \[
\begin{aligned}
\& 98,122 \\
\& 50,845
\end{aligned}
\] \& \[
\left\{\begin{array}{l}
29,153 \\
20,716
\end{array}\right.
\] \& \[
\left|\begin{array}{c}
311,707,883 \\
220,501,314
\end{array}\right|
\] \& \[
\begin{aligned}
\& 629,271,361 \\
\& 477,187,234
\end{aligned}
\] \& \[
\begin{aligned}
\& 738,545,651 \\
\& 291,844,237
\end{aligned}
\] \& \[
\begin{aligned}
\& 6,346,843,917 \\
\& 8,183,028,105
\end{aligned}
\] \& \[
\begin{aligned}
\& 43.68 \\
\& 56.32
\end{aligned}
\] \& \[
\begin{aligned}
\& 5,030,209,768 \\
\& 0,125,083,894
\end{aligned}
\] \& \[
44,281
\] \& \\
\hline A musemen \& 76 \& 5,033 \& 3,231 \& 1,802 \& 11,692, 017 \& 21,739,300 \& 17, 718,200 \& 124, 854, 313 \& . 80 \& 65, 314, 820 \& 2,310, 241 \& 2,613,211 \\
\hline Amusement and sporting goods (except cameras and motion picture equipment and supplies) \& 180 \& 1,755 \& 1,244 \& - 511 \& 4, 599, 704 \& 8, 591,35 \& , 434, 0 \& 63, 631, 833 \& . 37 \& 39, 081 \& 73, \& 150,287 \\
\hline Amusement and sporting goods (genernl line). \& \& \& \& \& \& \& \& \& \& , \& -1, \& 1512 \\
\hline Amusement equipment and suppiies. Biceles and supplies \& 16 \& \& \& \& \[
487,050
\] \& \[
694,914
\] \& \[
\frac{188,537}{(v)}
\] \& 335,721 \& \& \[
5,435,850
\] \& 70,240 \& \\
\hline Billiards, bowling equipment, and supplies \& \& (x) 14 \& 11 \& \& ( \& \& \& \& \& \& \& \\
\hline Sporting goods (general line) \& 48 \& 920 \& 678 \& 242 \& 2, 044, 377 \& 3, 793, 329 \& 3,116, 637 \& 17, 015,288 \& \& 9,524, 008 \& 1, 715,421 \& \\
\hline Toys, novelties, and fre work \& 106 \& 693 \& 165 \& 228 \& 1,981, 362 \& 3, 025,040 \& 2,081, 445 \& 29, 560,701 \& \& 24, 443, 298 \& 181, 730 \& 159,27 \\
\hline Cameras and motion-picture equipment supplies. \& 96 \& 3, 278 \& 1,087 \& 1,291 \& \& 13, 147, 946 \& , 284 \& \& 49 \& 25, 333, 690 \& \& 4 \\
\hline Cameras and photographic supplies.-Moving-pleture apparatus \& 18 \& \[
\begin{aligned}
\& 126 \\
\& 137 \\
\& \hline
\end{aligned}
\] \& 86
90 \& 39
47 \& \begin{tabular}{|c}
257,043 \\
411,747
\end{tabular} \& \[
\begin{array}{r}
408,802 \\
1,189,075
\end{array}
\] \& \begin{tabular}{l}
375, 005 \\
163, 030
\end{tabular} \& \(2,946,689\)
\(3,215,171\) \& \& 2,088, 011 \& 74, 71,506 \& 1, 058, 60 \\
\hline Moving-picture films. \& 63 \& 2,135 \& 1,104 \& 1,031 \& 4, 727,389 \& 0, 093, 624 \& 8, 139, 277 \& 68, 782, 654 \& \& 15,010, 181 \& \& 3,24 \\
\hline Talking-picture apparatu \& 8 \& 881 \& 707 \& 174 \& 1, 695, 444 \& 2, 400, 355 \& 2,605, 406 \& 6, 278, 060 \& \& 5,093, 032 \& \& \\
\hline Automotive \& 243 \& 5,003 \& 4,875 \& 1,088 \& 15, 537,002 \& 20, 211, 371 \& 20, 736, 174 \& 248, 261,349 \& 1.71 \& 65, 911, 101 \& 14, 002,008 \& 12,310,010 \\
\hline Automobiles and other motor vehicles.. Automobiles and other motor vehicles \& 37 \& 3,290 \& 2,730 \& 660 \& \begin{tabular}{l}
\(9,104,042\) \\
4 \\
\hline
\end{tabular} \& 17, 308, \& 12, 368, \& 165, 380 \& 1.14 \& 2, 584,077 \& 13, 815, 322 \& 481,677 \\
\hline A general line)-..... \& 9 \& 1,298 \& \& 34 \& \(4,853,077\)
\(4,142,872\) \& 8,8 \& 3,790 \& 63, 572, 746 \& \& \& 4,703,082 \& \\
\hline Automobiles (use \& 19 \& 17 \& \& 214
1 \& 39,255 \& 8, 1203,651 \& 40,873 \& , 72424,380 \& \& \& 8, 050 \& \\
\hline Trueks and tractors. \& 4 \& 23 \& 20 \& 3 \& 68, 838 \& 88, 127 \& 35, 270 \& 1, 400, 677 \& \& 1, 481, 677 \& 7,760 \& \\
\hline Automotive equipmen \& 127 \& 1, 189 \& 1,215 \& 274 \& 3,411, 95 \& 5, 631, 668 \& 3,02 \& 45 \& . 24 \& \& \& \\
\hline Automobile accessorie \& 4 \& 355 \& 281 \& 74 \& 820, 807 \& 1, 315, 107 \& \& 7, 107, 476 \& \& 0,020, 10 \& 62, 070 \& \\
\hline \begin{tabular}{l}
Automotive equipment (general line)- \\
Automotive equipment (specialty
\end{tabular} \& 77. \& 1, 078 \& 000 \& 178 \& 2, 442, 327 \& 4, 074, 957 \& 2,002, 500 \& 25, 097, 437 \& \& 14, 326, 187 \& 406, 283 \& 3,727,178 \\
\hline lines) -...-......... \& 6 \& 56 \& 34 \& 22 \& 142,820 \& 241, \& 10 \& 1,531,532 \& \& 1515 \& \& 2,257 \\
\hline Auto \& 44 \& 368 \& 278 \& 30 \& 881,781 \& 1,507, 793 \& 1,037 \& 7, 027, 347 \& 05 \& 6, 072, 873 \& 88,238 \& \\
\hline Tires and tubes. \& 35 \& 析 \& 52 \& 164 \& 2,189, \& 4,762 \& 4, 305, 528 \& 41, 531,446 \& . 28 \& 35, 401, 377 \& 633, 055 \& 4, 732, 934 \\
\hline Chemicals, drugs, \& 713 \& 12, 627 \& 8, 678 \& 3, 948 \& 34, 067, 015 \& 81,707, 409 \& 45, 225, 654 \& 571, 674, 170 \& 3.93 \& 450, 180, 430 \& 2,677,304 \& 278, 445, 227 \\
\hline Chemicals \& 216 \& 4, 107 \& 2, 098 \& 1,109 \& \[
\begin{gathered}
13,400,586 \\
5 \\
\hline
\end{gathered}
\] \& 28,77 \& \& 304 \& 2.10 \& 227, \& 403, 705 \& 18, 0183,561 \\
\hline Chamicals (industrial) \& 109 \& 1, 8176 \& 1, 288 \& \({ }_{204}^{529}\) \& 6, 740,476
\(2,549,273\) \& 14, 095, 056 \& \[
6,720,957
\] \& 197, 146, 370 \& \& 143, 225,329 \& \& 60, 450,278 \\
\hline Dyestuifs-.-........... \& 22 \& 776 \& 572 \& 204 \& 2, 540, 273 \& 4, 288, 075 \& 5, 051, 058 \& 20, 107, 04 s \& \& 17, 902,405 \& \(\square_{\text {b }}\), 003 \& 7,270,824 \\
\hline allied prod \& 3 \& 22 \& 17 \& 5 \& 57, \& \& \& 552, 024 \& \& \& \& 000 \\
\hline Explosives \& 3 \& 82 \& 76 \& 16 \& 220, 168 \& 365, \& 160, 954 \& 5,713,455 \& \& 5,661, 880 \& \& 137,024 \\
\hline Insecticides. Naval stores \& 6 \& 2.9 \& 17 \& 12 \& 105, 379 \& 185, 690 \& 22, 110 \& 400, 890 \& \& 301, 554 \& 3,800 \& 10, 860 \\
\hline Other chemi \& 67 \& \& 095 \& 332 \&  \& 338,822
\(9,410,483\) \& 227,404 \& 7, 050,120 \& \& 1,002,331 \& \& 780, 3 ff6 \\
\hline \& 67 \& \& 095 \& 332 \& 4, 581,7 \& 9,410 \& 5, 275, 703 \& 73, 067, 063 \& \& 68, 694, 365 \& 708,339 \& 46,901,24 \\
\hline rugs an \& 70 \& 1,00 \& 1,470 \& 521 \& 3,875 \& 7,712 \& 6,352 \& 67, 008,300 \& . 46 \& 43, \& 37,002 \& 684,022 \\
\hline Drugs and \& 102 \& 2, 407 \& 1,716 \& 781 \& 6, 500, 721 \& 21,403 \& 8,870 \& 74, 610,154 \& 51 \& 10 \& 171,878 \& \\
\hline Drugs--- \& \({ }_{68} 88\) \& 988 \& 024 \& 365 \& 2, 231,117 \& 4, 740,856 \& 2, 214 \& 22,797, 303 \& \& 19,700, 688 \& 36,081 \& , 760, 883 \\
\hline Patent medein \& 42 \& 5 \& 204 \& 212 \& 1,353, 572 \& 1, 463,7800 \& \& 9,740, 967 \& \& 5,103, 228 \& 82,271 \& 84,164 \\
\hline Rubbor goods (druggists') \& 15 \& 192 \& 136 \& 56 \& \({ }^{1}, 033,158\) \& 1, \(1,800,264\) \& 1, \(1,748,761\) \& 26, \(5,902,783\) \& \& 6, 271, 429 \& 10, 1,027 \& \\
\hline Sanitary sup \& 12 \& 80 \& 68 \& 12 \& 150, 433 \& 270, 542 \& -05, 592 \& 767, 347 \& \& 718, 437 \& \& \\
\hline Whisky \& 4 \& 88 \& 83 \& 25 \& 425, 013 \& 616, 883 \& 2,300, 031 \& 4, 107, 823 \& \& 3, 270, 019 \& \& \\
\hline Other alcoholic bever \& 20 \& 277 \& 257 \& 20 \& 824, 666 \& 1, 200, 066 \& 220,380 \& 4, 759, 098 \& \& 4, 107, 469 \& 42, \& 401, 025 \\
\hline Paints, \& 104 \& 1, \& 1,1 \& 303 \& 4, 163, \& 0,060, 475 \& \& 70, \& . 49 \& 68, \& 830, 142 \& 60, 1 \\
\hline Toilet articles an \& 181 \& 2,076 \& 1,341 \& 1,234 \& 6,115 \& \& \& \& 37 \& \& \& \\
\hline Toilet articles. \& 49 \& 410 \& 286 \& 124 \& 1,066, 208 \& 1, 780, 036 \& \& 9, 009,009 \& \& 8, 079,186 \& \& 2, 310,182 \\
\hline Toilet prepar \& 82 \& 2, 165 \& 1,055 \& 1,110 \& 5, 049, 258 \& 12, 997, 600 \& 3, 817, 334 \& 43, 606, 267 \& \& 40, 861, 004 \& 142; 714 \& 1,804, 800 \\
\hline Dry goods and apparel \& 4,713 \& 65, 624 \& 41, 465 \& 14,159 \& 140, 471, 086 \& 283, 069, 215 \& 349, 407, 873 \& 3, 087, 059, 138 \& 25. 38 \& 3, 338, 034, 085 \& 8,273, 815 \& 1, 880, 139,488 \\
\hline Clothing and furnishings (other than millinery and footweur) \& 1,501 \& 12,971 \& 332 \& \& \& \& \& \& 5. 20 \& \& \& \\
\hline Olothing (general line).. \& 24 \& 12, 163 \& \({ }^{+} 106\) \& 47 \& -3, 390,770 \& \[
\begin{aligned}
\& , 561,075 \\
\& 660,795
\end{aligned}
\] \&  \& \[
\begin{array}{r}
769,069,733 \\
7,383,032
\end{array}
\] \& 6. 2 \&  \& 2, 436,008 \& 21, 142,317 \\
\hline Clothing and furnishing \& 71 \& 520 \& 396 \& 124 \& 1,105, 402 \& 2,407,379 \& 2, 244, 911 \& 23, 627,949 \& \& 19, 238, 259 \& 69,787 \& 12,295 \\
\hline Clathing, men's and boys \& 155 \& 1, 030 \& 810 \& 220 \& 3,346, 110 \& 7, 180, 348 \& 0, 880, 240 \& 81, 672, 025 \& \& 65, 019,851 \& 285, 090 \& 348,288 \\
\hline Clothing, womon's and clin \& 358 \& 2, 833 \& 1, 828 \& 1, 007 \& 7, 158, 563 \& 13, 776, 688 \& 10, 157, 505 \& 160, 845,573 , \& \& 130, 151, 120 \& 438, 857 7 \& 014, 670 \\
\hline Furnishings (general line) \& 105 \& 1, 132 \& 773 \& 247 \& 2,526, 160 \& 4, 5038,721 \& - 336,516 \& 2, 837, 010 \& \& 1, 006 , 381 \& 14, 000 \& 416.202 \\
\hline Furnishings, men's and boy \& 174 \& 1, 489 \& 1, 104 \& 385 \& 4, 213, 275 \& 8, \(8,313,400\) \&  \& -69,356, \(71,419,948\) \& \& \(64,789,789\)
\(07,938,108\) \& 141, 143 \& 2, \(6.68,507000\) \\
\hline Turnishings, women's and c \& 171 \& 1, 821 \& 1,336 \& 485 \& 4, 237, 175 \& 8, 119, 498 \& 8, 374,278 \& 69, 628,144 \& \& 62, 501, 783 \& 4,399 \& 1, 365, 442 \\
\hline Furs and fur clothing \& 80 \& 423 \& 314 \& 109 \& 1, 223, 481 \& 2, 112, 594 \& 2, 025,882 \& 21, 827, 689 \& \& 20, 000, 300 \& 052,882 \& 1,850, 00 H \\
\hline Hats nad caps \& 98 \& 690 \& 57 \& 113 \& 1,939,353 \& 3,689,489 \& 3, 304, 432 \& 30, 896, 736 \& \& 28, 226, 696 \& 0 2, \& 2, 663,128 \\
\hline Hosiery \& 199 \& 2, 808 \& 1,940

29 \& 863 \& 7, 409, 331
126,969 \& 15, 160, 555 \& 15, 302 \& 228, 546, 016 \& \& 210, 881, 841 \& 261, 2 \& 00 <br>

\hline ry goods (general line) \& 330 \& 5, 020 \& 4,304 \& 1,016 \& 15, 255, 280 \& 25, 898, 458 \& 26, 904, 553 \& - $384,419,838$ \& 2. 05 \& | 18 |
| ---: | ---: |
| $333,359,447$ | \& 37,220

309,447 \& 101, 088 <br>
\hline
\end{tabular}

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
$[A n(x)$ indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| HIND of business <br> (Establishments classified by major lines of merchandise) | Number of cstablish. ments | $\begin{aligned} & \text { NUMBER OF } \\ & \text { EMPLoyEES } \\ & \text { (propriotors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{aligned} & \text { Salaries } \\ & \text { ANDE } \\ & \text { WAGES } \end{aligned}$ | total hixPENSES (including salaries and wages) | $\begin{aligned} & \text { STOCKS ON } \\ & \text { HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | net sales |  | $\begin{gathered} \text { CREDIT } \\ \text { SALES } \end{gathered}$ | gALes to ulitmate CONsUMERS (at retail) | $\begin{array}{\|c} \text { SALES TO } \\ \text { INDUSTRTAL } \\ \text { CON- } \\ \text { SUMERS } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\text { Fo- }}$ |  |  |  | Amount | Per cent, of total |  |  |  |

MANHATTAN BOROUGH-Oontinued

| Dry goods and apparel-Continued. Dry goods (specialty, other than specifod) | 226 | 2,013 | 1,430 |  | Dollars | Dollars | Dollars | Dollars | 0.63 | Dollars | Dollars | Dollars $2,685,534$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Knit goods. | 114 |  | 649 | 21.3 | 2, 286, | 4, OGB7, | 2,43 | 49, 102, 966 |  |  |  |  |
| Other dry | 112 | 1,151 | 781 | 370 | 2, 076, 764 | 4,787, 431 | 4,712,378 |  |  | 33, 170, 522 |  |  |
| Millinery a | ${ }^{223}$ | 1,82 | 1,335 | 487 | 301, | 7, 091, 000 | 7,973,756 | 69, 170, 185 | . 18 | 60, 254, 376 | 285, 298 | , 012 |
| Notions. | ${ }_{604}^{604}$ | b, | 3,854 | 1,458 | 12, 055 | 22, 277, 348 | $\begin{aligned} & 22,39 \\ & 1,39 \end{aligned}$ | 5, 701, 2738 | . 87 | 0,62 | 223,028 | $\begin{aligned} & 9,690,003 \\ & 5,655,535 \end{aligned}$ |
| Gutio | ${ }_{6} 6$ | 825 | ${ }^{60}$ | 10t | 2, 097 , | , 48 | 6, 366, 842 | 28, 887 , 738 |  | 25, 258, 153 | 21,013. |  |
| Laces and | 100 |  |  | 184 | 1, 060 , | 3, 337 , 1 | 4,141, 503 | 20, 106, 147 |  | 18, 813,568 | 5400 | 8, 207, 159 |
| Notions (ge | ${ }_{3}^{345}$ | 3, 1478 | ${ }^{2,225} 1$ | ${ }_{28}{ }^{23}$ | $\begin{array}{r}0,701,685 \\ 327,351 \\ \hline\end{array}$ | $12,080,203$ 603,007 | $10,058,624 \mid$ | 3, 417,445 |  | 2,973, 918 | 7 7,828 | 2, 059 , 537 |
| Piece goods. | 1,693 |  | 10,527 | ${ }_{0}^{5}, 143$ | 70, 82 | 140, 850 | 200, 880, 205 | 2,100,40 | 14.91 | 2, 000, 210, 423 | 2, 650,852 | 41 |
| otton |  | 7,787 | 5, 89 | 2, 0938 | ${ }^{21}, 0$ | 44, 19 | ${ }^{56,16}$ |  |  | (28, $, 137,42 \times$ | 43 |  |
| Plinece goo | 438 | 0,4 | 5,041 | 1,420 | 18, 0137 | 34, 521 | 49,786, 490 | 406, 884,5653 |  | 471, 1655 , 444 | 285, 764 | 7, 460, 438 |
| Reyons |  |  |  |  | 2,267 | 4,051 | 0,094, | 47, 8000498 |  | 46, 4377 | 24 | ${ }^{23} 23,400,3828$ |
| ${ }^{\text {Silks }}$ | ${ }_{26}^{413}$ | ce, |  | 1, ${ }^{485}$ | - | -17, 622,28 | 11, 1000 , | 272, 817, 420 |  | 248, 402,678 | 76 | 213, 009,829 |
|  |  |  |  |  | ${ }^{5}, 0077$ | 9, 006, 070 | 10,001,779 | $80,105,409$ | . 55 | 66,774, 103 | 32,572 | 820,438 |
|  |  |  |  | 2,0 | 21,001, | 60, 091, 121 | 38,381,805 | 432,008, 0 | 2.97 | 368, 023, 985 | 3, 584, | $170,888,075$ |
| Ele |  |  |  |  |  |  |  |  |  |  |  |  |
| ctrical | 201 | 5,128 | 27 | 1, 055 | 10,3 | 17,51 |  |  | 1.15 |  |  |  |
| Electrical merchandise (gener Etectrical appliances. | ${ }_{4}^{154}$ | $\begin{aligned} & 4,125 \\ & 1,003 \end{aligned}$ | 846 | ${ }^{57}$ | $\begin{gathered} 8,520, \\ 1,810, \end{gathered}$ | 2, 41816 | ${ }^{687}$ | 11, 2 |  | 9,710 | 90, 733 |  |
| Electrical | 120 | 1,8 | 1,387 | 404 | 4,958 | 8,477, 756 | 178, | $\begin{array}{r} 107,2 \\ 8,1 \end{array}$ | . 74 | $72,710,328$ <br> 0,500 <br> 143 | 420, 5 | $\begin{aligned} & 2,40,40,879 \\ & 8,009 ; 609 \end{aligned}$ |
| Rateerries- |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{\text {Electrical }}$ (general linu). | 103 | 1, 632 | 1,097 | 436 | 4, 107, | 0, 680,007 | 3,760, 843 | $\begin{gathered} ; \\ 1,307,7006 \\ 100010 \end{gathered}$ |  | 63, 109, 410 | $\begin{aligned} & 334,400 \\ & 80\left[\begin{array}{l} 404 \end{array}\right. \\ & \hline \end{aligned}$ | 60, 401,360 |
| Motors and genera |  |  |  |  |  |  |  |  |  |  |  |  |
| Ractos and radio equipmen | 88 | 2,2 | 1,604 | ${ }^{8} 42$ | 5, 379 | 23,747, 500 | ${ }^{23,025}$ | $\begin{aligned} & 18,00 \\ & 0.50 \end{aligned}$ | 02 | $\begin{gathered} 141,301 \\ 2,753 \end{gathered}$ | 157, 186 | 4, 220, 746 |
|  |  |  |  |  |  | 37, 235 | 80, 240, | 097, 100, 50 | 0.86 | 722, 607 | 302, 857 | 300, 419,417 |
| Farm products (not elsawher | 86 | E, 025 | 3,650 | 1,375 | 14, 278,041 | 37, |  |  |  |  |  |  |
| Cotton |  | 析 | 36 | 17 | 170, 4 | 1, 672, | 680, 35 | 45,1 | . 31 | 0,300 |  | 939 |
| Flowers and nursery s | 80 | 476 | ${ }^{38}$ |  | 1,165 | 2,320, 870 | 087 | 18,27 | . 13 | 151 | 16, 659 |  |
| Fitrists (flowers). | 40 | ${ }_{112}^{212}$ | 176 |  | ${ }_{281}^{473}$ | 1,004 |  | ${ }_{4}^{1,232,721}$ |  | 3, 2 | 10, 000 |  |
| Flowers and nursery s | 13 | ${ }_{140}^{115}$ | $\begin{array}{r}102 \\ 100 \\ \hline\end{array}$ | ${ }_{44}^{13}$ | - 410,80 |  | 1,063, 702 | 5, 029,000 |  | d, ${ }^{\text {d, }}$, 1217 , |  |  |
| Gratu | 43 | 372 | 295 | 77 | 1,269, 344 |  | 14, 611,568 | 388, 10 | 208 | 250,037, 65 |  | 7,010, 5 |
| Oats. |  |  |  |  |  |  |  |  | ( ${ }_{\text {x }}$ |  |  |  |
| Rico-- |  | (x) 32 | ) |  | 1110, 12 |  | 1,004, 915 | 30, 110,18 |  | 31,005, 240 |  | 7,010,680 |
| Grain (goneral | 29 | 224 | 183 | 41 | 820,82 | 2,157, 431 | 13, 471, 337 | 342, 003,444 |  | 225, 040,670 |  |  |
| Hides, skins, | 650 | 2,634 | 2,188 |  | $\begin{aligned} & 7,679 \\ & 1,629 \end{aligned}$ |  |  | $\begin{gathered} 288,00 \\ 28,1 \end{gathered}$ | 1.96 | $222,112,894$ <br> $26,846,412$ | $97,54$ | $\begin{aligned} & 178,0186,7688 \\ & 20,188,278 \\ & 208 \end{aligned}$ |
| Fars (raw |  | 1,305 | 1,004 | 241 | 3,897, 793 | 11, 388,794 | 25, 211 , 321 | 158, 144, 79 |  | 124, 103, 038 | 72, 22 | 104, 108, 658 |
| Hides and | 159 | ${ }^{1} 778$ | ${ }^{1} 84$ | 120 | 2, 480, | 6, ${ }^{\text {(x)2, } 252}$ | 10,645, 101 | 09, 835,540 |  | 72, 103, 889 |  | 53, 954,838 |
| Horses and | 1 | (x) | (x) |  | (x) | (x) |  | ( x ) | ( x ) | ( x ) |  |  |
| Livestock, other <br> (general lina) |  |  |  |  |  |  |  | 2, 369,0588 |  | 2, 2065,980 | 174, 247 |  |
|  | 910 | ${ }_{831}$ | ${ }_{268}^{220}$ |  | 1, 1,43,7 | 4, 180, 314 | 10, 418,434 | 48, 610,03 | . 33 | 39,928, 045 | 14,24 | 88, 179, 705 |
| Wooll and mohair.... | ${ }^{91}$ | 边 | ${ }^{24}$ |  | ${ }_{65,774}$ | ${ }^{4} 181,688$ | ${ }^{2}$ 270, 313 | 13, 5777088 | . 08 | 7,688, 017 |  | 11, 369, 054 |
| Other far |  |  |  |  |  |  |  |  | (x) |  |  |  |
| Bristles and ha | 12 |  |  |  |  |  |  |  |  |  |  |  |
| focd). | ${ }^{23}$ | 10 | (8) |  | (x) | ( ${ }^{\text {c }}$ |  | ( ${ }_{1}$ ( 09 | (x) | ${ }_{681}{ }_{6}$ |  | 633, |
| Faathers----------1 | 15 |  |  |  |  |  |  |  |  |  |  |  |
| Farm supplies (oxeept machinery and | 57 | 787 | 591 | 196 | 2, 278, 977 | 0, 295, 00 | 11,082, 082 | 93, 440, 855 | . 04 | 16,418, 489 | 2, 030,77 | 34, 681, 873 |
| Farmsup |  | 87 | 00 | 21 |  |  |  | 3,430, |  | 2,843, | 10,0 | 305, 566 |
|  | 23 | 29 | 97 |  |  | 2, 24 |  | 28,610 | . 20 | 8, 802, 428 | 190,3 | 16, 280, 258 |
| Feed (exolusively) |  |  | (x) | (x) |  |  |  | ( |  |  |  |  |
| Hay, grain, and feed. | 12 |  |  |  | ( |  |  |  |  |  |  |  |
| lize | 20 | 571 |  | 143 | 1,713, | 3, 808 | 0,370, | 400 |  |  |  | 17, 890,8 |
| Food products (not ejsewhere specii | 1, 8 | 18, 261 | 14, 171 |  | 40, 472,10 | 88, 003, 65 | 20,822, | 1,404,756,491 | 9.67 | 807, 815,4 | 4, 558, 4 | 03,009 |
| ry | 114 | 1,330 | 1, 110 | 320 | 2,938, 3 | 8,277, 118 | 3, 229, | 31, 360, 631 |  | 25,773, 080 | 181, | 8,0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Confectionery |  |  | 627 | 240 |  |  |  |  |  |  |  |  |
| Soft drinks. | 25 | 32 | 271 | ${ }^{68}$ | 825, | 2,268, | 428, | 9,445, |  | 8,384, 140 | , | 68, |

${ }^{5}$ Also includes 2 establishments handing grey goods exclusively.

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[ $A n(\mathrm{x})$ indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| kind of business <br> (Establishments classified by rasjor lines of merchandise) | Number of estabments | $\begin{aligned} & \text { NUMBER of } \\ & \text { EMPLoress } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | galariesANDWAGES | total exPENSES (including salaries and wages) | $\begin{aligned} & \text { STOCRS ON } \\ & \text { HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | net sales |  | $\begin{aligned} & \text { CREDIT } \\ & \text { SALIS } \end{aligned}$ | SALES TO ULTIMATE Con(at rotail) | gales to indusifilat CONsurcens |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\mathrm{Fe}-$ male |  |  |  | Amount | Por cent of total |  |  |  |

MANHATTAN ROROUGH-Continued

| Food product |  |  |  |  | $\begin{aligned} & \text { Dol } l_{0} \\ & \text { Rol } \end{aligned}$ |  |  |  | 1.81 |  | oollars | Dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Buiry products |  | ${ }^{2} 818$ | ${ }^{2} 313$ | 5 | 6, 990,577 | 1,980, 223 | 1, $1,899,847$ |  |  | 46, 639,784 |  |  |
| Butter an | 5 | 43 | 37 | 16 | ${ }^{1311}$ | 240, 233 | - 264,720 | 6,796, |  |  | 70 |  |
| Dairy products (generail line ) | S | 1, 374 | 1,108 | 268 | ${ }^{1,236,450}$ | $7,176,888$ |  | 181, 080 , 184 |  | 37, 878 , 9770 | 251, 009 |  |
| Ice craa | 3 | ${ }^{423}$ | 414 |  | 777, 016 | 2, 628, 760 | 71, 230 | 7,724, 388 |  | 3, 082,8 |  |  |
| Poultry and poultry products. | ${ }^{244}$ | 1,285 | 1,027 | 258 | 3,400, 136 | 7,691, 111 | 4,7 | 203, 520, 444 | 1.40 | ${ }^{180,108,5}$ | , | 5,00 |
| ${ }_{\text {Prgs }}^{\text {Egitry }}$ | 65 | ${ }_{717}{ }^{528}$ | ${ }_{636} 388$ | 170 | ${ }_{2}^{1}, 116,294$ | 4, ${ }^{2,787,007}$ | 2, 840,400 | 111, 210, 004 |  | 97, 809, 808 | 549, 770 | 2ij, |
| Poultry and pouitry products (general line) |  |  | 33 |  | 128, 520 | 228, 082 | 2, | 8, 768, 254 |  | ¢, |  |  |
| Dairy and poul | 113 | 1, 182 | 983 | 198 | 2,776, 898 | 4,0 | 2, 579, 642 | 91, 053,708 | . 63 | 1,371 | 170, 03 |  |
| Fish and sea foods- | 168 | 1,3 | 1,205 | 9 | 3, 910 | 7,1 | 1,517,860 | 53, 444, 533 | . 37 | $\frac{41}{15,73}$ | 01, 931 |  |
| Fish and sea foods (rish |  | 794 | ${ }_{753}^{451}$ | - | ${ }_{2}^{1,332}$ | - 2,800, | ${ }_{245}^{74,}$ | 27, 97 |  |  |  |  |
| Fish and sea foods (cured). | 22 | 77 | 6. | , | ${ }^{2085}$, 2 | 577, 285 | 657, 214 | 5,130, 560 |  | 4, 673,282 | 43, 133 |  |
| Fruits and vegetables (tresh) | ${ }^{624}$ | 4, 405 | 3,959 | ${ }^{446}$ | 12,63 | ${ }^{25,54}$ | 4, 808 | 505, 083, 751. | 3.48 | 248, 809, 040 | 1,133, 232 |  |
| Fruits and vegetables (gene | 24 | 2, 157 | 1, 043 | ${ }_{214}$ | ${ }^{8,322,105}$ | 12, 321, | 1 1,514, | 182, 542, 841 |  | 101, 914,340 | 857, 543 |  |
| Vroduce---.....-......- | 127 | 066 | ${ }_{886} 88$ | 80 |  |  | ${ }^{3944,38} 4$ |  |  | 40, 440,40, | 65, |  |
| Meats and |  | 3, 82 | 3,5 | 247 |  |  |  | 257, 600, 295 | 1.77 | 05, 428, 846 | 2,102,707 |  |
|  |  |  |  |  |  | , 177 | ${ }^{\text {4, } 181,023}$ |  |  |  |  |  |
| M Mats ( coured ). | 15 | 析 |  | ${ }^{6}$ | 215,622 | \% 3797,200 | 160, 16 | 7,671,763 |  | 5, 360,814 |  |  |
| Mioats (rresh) -mat |  |  |  |  | 1,223, 72 | 2,463, 8 |  | 42, 845,774 |  | 31, 275, 410 | 441,807 |  |
| H1ae) --- |  | 1,128 | 1,033 | 113 | 2, 588, 929 | 5,240, 279 | 1,149, | 69, 054, 073 |  | 38,22n | 773, 101 |  |
| Meats and provision | ${ }^{7}$ |  |  |  | 4, 3 a, |  |  | 123, 22 |  | , | 88 , |  |
| Forest products (except | s0 | 665 | 120 | 145 | 1,775, 52 | 3,017, 225 | 2, 528, 838 | 64, 430, 348 | . 38 | 35, 405, 847 | 23, 800 | 38, 053, 270 |
| Boxas, shooks, and coo |  |  |  |  | 300,71 <br> 143 |  |  | 6,922, 4.818 | . 05 |  | 20,100 | ${ }_{40}^{610}$ |
| Boxes and <br> Cooperage | 12 | 82 | ${ }_{53}^{29}$ |  | 165,80 | 274, 264 | 272, 268 | 2, 401,0 |  | 1,329, | 20, 00 | S, 101 |
| Lo | ${ }^{3}$ |  |  |  | 202, 500 |  |  | 4,000 |  | 3, 02 |  | 2,780,051 |
| s, p |  |  |  |  |  |  |  |  |  |  |  |  |
| Railioad ties... |  | (x) | ( | (x) |  |  |  |  | (x) |  |  |  |
| Other forest product | 41 |  |  |  | , 72,3 | 124, | 1,934, 5 | 43, 423, | 30 | 26, 341, 022 | 3,70 |  |
| niture and house | 872 | 8,868 | 0,737 | 2, | 23, 22, 699 | 60,915; 873 | 48, 134, 244 | 339, 000, 380 | 2.2 | 282, 423, 838 | 5, 132, 16 | 4, 335,271 |
| Fu |  | 2,276 | 1,781 |  | 6, 680,7 | 838 |  |  | . 60 | 27 |  | , 880, 613 |
| Futque | ${ }_{31}$ | 278 | 209 | ${ }_{69} 6$ |  |  | ${ }^{1} 1,053,233$ | 10, 106, |  | 7.852 |  |  |
| Furniture (houselold) | 163 | 1, 631 | 1,174 | 357 | 4, 503 , | 8 8, 649,031 | 3, 800, 7511 | 75, 799 , 773 |  | 52,409, 667 | 845, 405 | 05 |
| Furniture (ofice) - -- | ${ }^{25}$ | , |  |  | 946 | 1,677, 635 |  | 8, 455, 773 |  | 5, 901, 870 | 43,970 | 2, 034, 310 |
| Other furniture (specialty in |  | 41 | 31 | 10 | 110, 0 | 204, 384 | 32,024 | 1, 737,860 |  | i, $\overline{674} \overline{4}, 2 \overline{20}$ | 1, 1 ¢000 |  |
| House furni | 574 | 5,45] | 4, 145 | 1,306 | 14, 345, | 30, 230 | 35, 033 | 214, 503 | 1. 48 | 180, 748, 700 | 1, 685, | 1,005,018 |
| Art goods- | 15 |  |  | 11 | 120, 881 | 1, 20404,416 |  | ${ }_{\text {l }}$ |  | ${ }_{7} 70$, |  |  |
| China, plassware, and | 124 | 1,157 | 826 | 331 | 3,101, | 5,664, | 4, 610, 690 | 31, 786 6, 500 |  | 27, 750,120 | 70, 31 | 10 |
| Curtains and drape | 120 | 2,184 |  | ${ }^{389}$ | ${ }^{6}$, ${ }^{2373}$, | 15,576,517 | 25, 2340,178 | ${ }^{134}$ |  | 120, 440, | 303 | 02,215 |
| House furnishings | 116 | , | ${ }^{1,743}$ | 290 | 2,465, 721 | 4,755,438 | 2, 893, 644 | ${ }_{31}{ }^{1} 271,2653$ |  | 20, 548,842 | 140, |  |
| Housebold suppies | 12 | ${ }^{1276}$ | 104 |  | ${ }^{2} \times 323,779$ | , 550,761 | ${ }^{2} 232,408$ | 2, 814,542 |  | 2, 880 |  | 68,300 |
| Pictures and pieturs Irames. | ${ }_{22}^{8.8}$ | ${ }_{101}^{37}$ | 74 | 27 | 245, 21 |  | 810, 884 | ${ }_{1}^{4,863,543}$ |  | ${ }_{1}^{4,364,840}$ | 11, 83 | 132, 60.5 |
| Musteal instrum | 52 | 1,141 | 811 | 330 | 2,915, 8 | 141,4 | 5,858,694 | ,088, |  | 22, 398, 546 | 2,806, | 48, |
| Musical | 28 |  |  |  |  |  |  |  |  |  |  |  |
| Pianos... |  | , | 50 | 18 | ${ }^{1}$ 2098, 4 | 1,900, | $\begin{aligned} & 2,753,788 \\ & 2,081,164 \end{aligned}$ | $9,004$ |  | 8, 302, 726 | $\begin{gathered} 348,230 \\ 1,860,209 \end{gathered}$ | 322,40 |
| Phonograpls and p plies |  |  |  |  |  |  |  |  |  |  |  |  |
| Sheet music-a---. | 12 | 100 | 268 | 94 | 788, 50 |  | 981, 117 | 3,699, 32 |  | 3,285, 376 | 592,409 |  |
| Genaral merchandise. | 10 | 2,687 |  | ${ }^{28}$ | 5,887, 8 | 12, 010 | 2 | 327, 500, 575 |  | , 6 | 168, 023 | 101, 40 |
| roceries and | 1,038 | 13,876 | 11,056 | 2,823 | 32, 202, 112 | 08, 255, 47 | 76,093, 018 | 1,510,018, 058 |  | 1,040, 530, 361 | 2, 0941 | 1,32 |
| Groceries (gouera) | 225 | 4, | 3,704 | ${ }^{77}$ | 9,881, | 17,125, | 19, 595 | 228, 427, |  | 5, 082, 7 | 514, |  |
| Fo | 813 | 0,401 | 52 | 2,049 | 22, $1,221,064$ | 40, 12? | 50,497, | 1, 59 | 8.82 | 13, 567, | , 332 | 17,320,30 |
| Beans (dried) |  |  |  |  | ${ }_{65,}{ }^{6}$ | ${ }_{233}$ | ${ }_{377,273}$ | ${ }_{2}$ |  | ${ }_{1}$ | 7,01 |  |
| Biscuits and cra |  | ) | ( ${ }^{1}$ ) | (X) |  |  |  |  | ( x ) |  |  |  |
| Canned goods (general line) | 84 |  | 55 | 141 | 1,765, | 3, 590, 088 | 4, 5237,773 | 67, ${ }^{\text {c39, }}$, 240 |  | 36, 217 \% 24 | 68,700 |  |
| ${ }_{\text {Camned }}$ Cereals | ${ }^{15}$ | 128 | ${ }_{88}^{52}$ | 40 | ${ }^{2150}$, 347 | ${ }_{625,}^{335}$ | - 800 \%, 711 | 5,701,704 |  | 5, ${ }^{5888}$ |  |  |

${ }^{6}$ Includes 29 establishments handling milk and cream showing net sales of $\$ 22,885,900$.

Tablil 3.-WHOLESALE TRADE, BY KIND OF BUSINESS—Continued
[An (x) indicates that the amount must be witheld to avoid disclosure of individual operations, but it is included in the totals]

| hind of business <br> (Establishments classified by major lines of merchandise) | Num ber of estab lishmonts | $\begin{aligned} & \text { NUMBER of } \\ & \text { EMPLEPEES } \\ & \text { (proprifotors not } \\ & \text { included) } \end{aligned}$ |  |  | SalariesANDWAgEs | total ex. PENSES (including salaries and wages) | $\begin{aligned} & \text { STOORS ON } \\ & \text { HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | NeT balds |  | $\underset{\text { SALEDT }}{\text { CREDIT }}$ | Salers To ULTMMATE CONSUMERS (at retail) | SALES TOINDUSTRILCON-SUMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Fo. male |  |  |  | Amount | Per cort of total |  |  |  |

MANHATTAN BOROUGH-Continued

| Groceries and food specialtios-Con. Food and grocery specialties-Con. |  |  |  |  | Dollars | Dollars | Dollars | Dollars |  | Dollars |  | Dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Coffeb- | 104. | 672 | 552 | 120 | 1, 848, 518 | 3,973,041 | 2,885, 827 | 157, 927, 370 |  | 87,391, 680 | 215, 427 | Dollars |
| Coffee, tea, and spice | 50 | 631 | 418 | 113 | 1,311,331 | 2, 833, 448 | 2, 816, 728 | 35, 433, 788 |  | 19, 202, 461 | 31,160 |  |
| Dellcatessen product | 4 | 18 | 16 | ${ }^{8}$ | 37, 652 | 60, 273 | 30, 000 | 550, 0208 |  | 308, 826 |  |  |
| Fixtracts and spices. | 26 | ${ }^{124} 8$ | 83 | 41 | 250, 070 | 537, 110 | 777, 398 | 17, 330, 408 |  | 8, 562, 050 | 15,217 | 8,242 |
|  | 30 | 181 | 420 | 7 | 1,361, 602 | 3, 240,781 | 1, 728,300 | 21, 559,671 |  | 29, 388,884 | 104, 60 | 9, 138 |
| Lard substitutes...- | 2 | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) |  |  |
| Soaps and soap pow | 177 | 223 | 193 | 30 | 674, 343 | 1, 669, 833 | 398, 776 | 10, 824, 881 |  | 6, 608,201 | 2, 523 | 758, 508 |
| Sugar | 65 | 750 | 584 | 172 | 2, 212, 564 | 5, 554, 826 | 6, 720, 153 | 565, 036, 248 |  | 445, 408, 819 | 15,110 |  |
| Other food and grocery specialt | 303 | 4, 682 | 3,622 | 1,000 | 10,403, 815 | 21, 713, 117 | 33, 280, 736 | 202, 876, 140 |  | 228, 130, 211 | 1,037,030 | 14, 764, 511 |
| Hardware | 310 | 8, 667 | 2,772 | 705 | 8,067, 874 | 13,732,871 | 9, 284, 357 | 85, 040,718 | 0.60 | 75, 150, 658 | 1,204, 631 | 16, 055, 183 |
| Hardware (general | 101 | 2,882 | 2,109 | 573 | 6, 100, 976 | 10,438,677 | 7, 222, 220 | 01, 322,482 | . 44 | 56, 352, 015 | 1,130,967 | 10, 602, 224 |
| Hardware (speelalty) | 119 | 885 | 603 | 222 | 1,900, 808 | 3,294, 194 | 2, 062, 187 | 21,618,236 | . 15 | 18,797,748 | 133,004 | 6,082, 869 |
| Builders' hardwa | 32 <br> 12 | ${ }_{155}^{249}$ | 187 | ${ }_{28}^{88}$ | 605, 744 | 955, 606 492,290 | 4112, 107 | 6, $2,340,029$ |  | 5, ${ }_{2}$, 043,218 | 70, 080 | 1, 103, 254,449 |
| Shelf hardware. | 15 | 128 | 02 | 38 | 279, 075 | 532, 107 | 253, 852 | 3, 225, 986 |  | 2, 689,004 |  | 1, 230,4898 |
| Tools and cutlery | 42 | 280 | 205 | 84 | 587, 258 | 1,001, 008 | 951, 470 | 6, 180, 259 |  | 5, 265, 23i, | 59,000 | 950,738 |
| Other hardware. | 18 | 64 | 52 | 12 | 198, 767 | 313, 098 | 233, 258 | 3, 058,383 |  | 3, 645,256 | 4, 584 | 2,734,805 |
| Iron and steel serap and other waste materials. | 184 | 723 | 698 | 130 | 1, 005, 630 | 3, 353, 025 | 1,218, 685 | 30, 813, 662 | 27 | 32, 673,988 |  | 32, 284, 648 |
| Irou and steel | 18 | 92 | 70 | 22 | 325,112 | 505, | 194 | 11, 095, | . 08 | 7,024, 487 |  | 309,856 |
| Junk and sera | 01 | 172 | 145 | 27 | 305, | 505, |  |  | . 07 | 8,872, 326 |  | 7, 632, 150 |
| Waste rubber, rags | 75 | 468 | 378 | 81 | 975, 0085 | 2, 102, 000 | 809, | 17,058, 084 | 12 | 15,777, 125 |  | 15, 342, 542 |
| Paper (waste) | 33 | 285 | 243 | 42 | 472, 0133 | 1, 125, 788 | 112, 289 | 7,002, 644 |  | 6, 146, 731 |  | 5, 512,594 |
| Rubber (scrap) | , | 34 | 24 | 10 | 148, 267 | 240, 371 | 330, 851 | 3, 643,292 |  | 3, 634, 824 |  | 3, 643, 292 |
| Jewelry and optical good | 001 | 6, 811 | 4,510 | 2,002 | 18,204, 275 | 35,785, 411 | 67,489, 680 | 251, 815,975 | 1.73 | 101, 073,809 | 3, 215, 140 | 33, 800,695 |
| Jewerry. | 932 | 0,046 | 4, 097 | 1,949 | 17, 148, 153 | 33, 631, 681 | 65, 187 | 244, 140, 842 | 1.68 | 184, 395, 607 | 3, 203, | 33, 228,576 |
| clocks and watches, | 78 | 1,384 | 1,082 | 302 | ${ }^{1}, 488,278$ | 7, 402,088 | 6,381, 967 | 40, 41.151 |  | $31,169,887$ | 80, 478 |  |
| Diamonds snd otner | 309 | 1, ${ }_{2}^{1,159}$ | 675 1,324 | 360 885 |  | 9, 9805,404 | -30,871, 1785 | - $60,728,120$ |  | 81, ${ }_{46} 812,1814$ | 1, $1.18,284$ | 18, $2,300,958$ |
| Silverwaro | $3{ }^{3} 5$ | ${ }^{2} 484$ | ${ }^{1} 3885$ | 00 | 1, 334,528 | 2, 248, 307 | 2, 286,070 | 14,474, 227 |  | 13, 695 , 016 | 897, 266 | 262, 298 |
| Other jewelry | 80 | 084 | 631 | 858 | 2,250, 008 | 4, 242, 484 | 2,562, 140 | 23,836, 851 |  | 11, 418, 103 | 40,000 | 11, 500, 428 |
| Optical goods | 29 | 66 | 422 | 143 | 1,140,122 | 2, 268, 780 | 2,002, 307 | 7, 675, 133 | 05 | 6, 678, 202 | 11,202 | 662,119 |
| Lenther and leather goods (oxcept gloves and shoes) | 304 | 1,353 | 1,115 | 238 | 3, 518, 282 | 7, 473, 960 | 10, 013, 408 | 78, 550,025 | . 54 | 67, 741, 554 | 50,740 | 46, 700, 112 |
| Leather and leather goods (general line). | 9 | 67 | 56 | 12 | 211, 114 | 529, 633 | 203, 788 | 3, 160, 742 | 02 | 3, 141, 804 |  | 98 |
| Leathor and leather bolting. | 140 | 065 | 541 | 114 | 1, 888, 220 | 3, 542, 843 | 5, 830, 100 | 47, 569,071 | 33 | 30, 25000338 | 34, 651 | 28, 9485 |
| Belting (leather) | 10 | 62 | 46 | 16 | 106, 875 | 200, 040 | 4.58, 348 | 3,388, 68 |  | 3,287, 020 |  | 3, 188, 799 |
| Leather. | 130 | 598 | 495 | 98 | 1,710,351 | 3, 242, 703 | 8, 377, 761 | 44, 180, 384 |  | 35, 063,013 | 34, 290 | 25, 761, 203 |
| Luggage and leather goods. | 60 | 303 | 251 | 52 | 629, 470 | 1, 268, 324 | 742,638 | 7,234, 100 | . 05 | 6, 111, 892 | 2,539 | 366, 467 |
| Leather goods (not elsewhere classi- |  |  |  |  |  |  |  | , 325 |  |  |  |  |
| Luggage. | 18 | 97 | 82 | 15 | $\begin{gathered} 580,918 \\ 209,552 \end{gathered}$ | $\begin{aligned} & 880,078 \\ & 400,747 \end{aligned}$ | $\begin{aligned} & 000,048 \\ & 199,288 \end{aligned}$ | 2,976, 781 |  | 2, 722, 071 | 2,530 |  |
| Saddlery and harness | 8 | 25 | 21 | 4 | 53, 745 | 105, 632 | 301, 080 | 662, 018 |  | 681, 018 |  |  |
| Shoo findings and cut | 02 | 303 | 247 | 56 | 737, 727 | 2, 028,137 | 3,730,787 | 19, 925 , 987 | 14 | 18, 600, 806 | 19,5 | 14, 720, 550 |
| Cut stock (leather) | 20 | 168 | 123 | 45 | 494,780 | 1, 320, 101 | 3, 119, 827 | 15, 03778323 |  | 15, 577, 4 | 1, 200 | 14, 397, 098 |
| Shoe findigs..... | 00 | 135 | 124 | 11 | 242, 947 | 701, 736 | 619, 060 | 3, 888, 804 |  | 3,020, | 18,350 | 323, 452 |
| Lumber and building materials (other than metal) | 336 | 5,435 | 4,631 | 804 | 14, 467, 436 | 32, 355, 867 | 9,027, 050 | 201, 531, 720 | 1.38 | 173, 884, 480 | 1,330, 588 | 64, 298, 008 |
| Construction and building materials (other than matal and wood) |  |  |  | 557 | 11, 377, 621 | 24, 391, 994 | 6, 510, 103 | 119, 567, 223 | . 82 | 102, 547, 092 | 100, 009 | 27, 508, 307 |
| Asbestos products........... | 7 | , 288 | 230 | 58 | 11,854, 247 | 1, 411, 300 | 144, 250 | 11, 480, 010 |  | 8, 830, 353 |  | 1, 252, 015 |
| Brick and tilo. | 35 | 382 | 326 | 56 | 1, 135, 608 | 2, 738, 524 | 1, 119, 449 | 16, 010,829 |  | 13, 508, 233 | 42,000 | 3, 686, 779 |
| Building stone | 8 | 30 | 20 | 10 | 84, 106 | 206, 134 | $6{ }^{65}$, | 2, 464, 087 |  | 2, 319,809 |  | 1,440, 870 |
| Coment | 11 | 183 | 144 | 5 | 682,14 | $1,244,053$ | $1{ }^{44} 070$ | 9, 762 , 408 |  | 8, 348 , 625 | 66, 49 | 3, 137 , 753 |
| Grass | 35 | 283 30 | 231 | ${ }_{13}$ | 167, 603 | 1, 391 , 159 | 1, 195, 550 | 2,368, 803 |  | 2, 308,803 |  | 280, 534 |
| Lime, plaster, ete | 3 | 392 | 386 | 20 | 975, 830 | 1,859,746 | ${ }^{1} \mathbf{2 7 3}$ 27,276 | 11, 655,328 |  | 11, 405,828 |  | 19,877 |
| Roofing materials (nommetalic) | 11 | 213 | 182 | 31 | 580, 800 | 1, 199, 684 | 277, 676 | $5,450,286$ |  | 1,244, 187 |  | 842, 587 |
| Sand, gravel, and crushed stone | 6 | 1,086 | 1,058 | 29 | 2, 807, 301 | 4,708,988 | 859, 8.205 |  |  |  |  |  |
| Other building materials. | 76 | 1, 168 | 1,235 | 283 | 3,331, 308 | $9,173,029$ | 856, 205 | 85, 883, 835 |  | 30,772,727 | 21,514 | 11, 412, 611 |
| Lumber and | 141 | 1,062 | 815 | 247 | 3, 089, 915 | 7, 903, 878 | 2,517, 457 | 81, 00 | . 57 | 71, 337, 388 | 1,239,527 | 36, 730, 511 |
| Lumber. | 112 | 864 | 652 | 212 | 2, 521,637 | 6, 950, 712 | 2,616, 904 | 73, 148, 655 |  | 63, 346, 548 | 1, 220, 220 | 33, 637,180 |
| Lumber and mil | 7 | 39 | 33 | 6 | 123, 209 | 233, 945 | 92733 | 2, 217, 710 |  | $2,107,38$ | 11, 10 |  |
| Millwork | 22 | 169 | 130 | 29 | 444, 979 | 779, 218 | 807, 820 | 6, 698, 141 |  | 5,883, 409 | 11, 10 | 2, 600, 068 |
| Machinery, equipment, and supplies (except electrical). | 1,332 | 15, 657 | 11, 990 | 3,007 | 42, 415, 101 | 76, 895, 185 | 33, 263, 798 | 478, 230, 876 | 3.28 | 369, 487, 452 | 3, 672, 405 | 268, 364, 700 |
| Commorcial equipment and supplies..Automatic vending machinery- | 230 9 | $\begin{array}{\|c\|} \hline 4,122 \\ 30 \\ \hline \end{array}$ | 3,232 <br> 20 | ${ }^{890}$ | $\begin{array}{r} 9,630,329 \\ 70,262 \\ \hline \end{array}$ | $\begin{aligned} & 17,684,700 \\ & 120,151 \end{aligned}$ | $\begin{array}{r} 6,987,560 \\ 58,229 \end{array}$ | $70,290,508$ | . 48 | $\begin{array}{r} 58,500,455 \\ 320,894 \\ \hline \end{array}$ | 487,402 18,000 | 8, 566, 763 11669 |
| Butchers' equipment and supplies... | 15 | 254 | 138 | 116 | 736, 010 | 1, 491, 250 | 1,044, 345 . | 7, 102, 211 |  | 6,804, 597] |  | 3, 915, 479 |

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An ( X ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is inoluded in the totals]

| kind of business <br> (Establishments classified by major lines of morchandise) | Num ber of estab ments ments | NUMBER OF EMPLOFEES (propriators not included) |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | TOTAL EXpenses (including salaries and wages) | $\begin{aligned} & \text { STOCES ON } \\ & \text { HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | net bales |  | $\begin{aligned} & \text { CREDIT } \\ & \text { SALESS } \end{aligned}$ | sales to Ulitimate CONsUMERS (at retail) | $\begin{gathered} \text { SALEE TO } \\ \text { INDUSTRAL } \\ \text { CON- } \\ \text { SUMERS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\mathrm{Fe}$ male |  |  |  | Amount | Per cent of total |  |  |  |

MANHATRAN BOROUGH-Continued

| Machinery, equipment, and supplies-Continued, <br> Commerofal equipment and sup-plles-Continued. <br> Filling station equipment and sup- <br> plies. | 7 | 05 | 76 | 10 | $\begin{aligned} & \text { Dollars } \\ & 258,071 \end{aligned}$ | $\begin{gathered} \text { Dollars } \\ 488,833 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 144,802 \end{aligned}$ | Dollars $2,847,155$ |  | Dollars $1,770,381$ | Dollarz | Dollars $2,477,555$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10 | 134 | 116 | 18 | 215, 920 | 355, 837 | 307, 444 | 1,760, 210 |  | 1, 578,460 | 30,400 |  |
| Hotel and restaurant oquip supplies | 18 | 858 | 656 | 202 | 1,912, 324 | 3, 473, 615 | 2, 214, 175 | 15, 159, 713 |  | 13, 008, 265 | 47,732 | 418, 885 |
| Ofice oquipment and supphes (other than furniture) | 68 | 1,92 | 1,527 | 387 | , | $3,43,0$ | 917,302 | 27, 688, 018 |  | ,274, 058 | 377,922 | 291,772 |
| Soda fountain equipment and supplies. | 18 |  | 1, | 33 | 473, | 892, | 380, | 4, 211, 393 |  | 3, 023, 632 | 10,789 | 20,503 |
| Store equipment and supplios (general line) | 48 | 507 | 437 | 70. | 1,212, | 2, 027 | 638, | 5, 633, 605 |  | 3, 946, 500 | 2,000 | 15, 008 |
| Other commercial machinery, equipment, and supplios | $8$ |  | 100 | 28 | 281 | 673, | 282, | 2, 414,546 |  | 964,600 |  | 121,702 |
| Construction oquipment and supplies. Construction equipment | $\begin{aligned} & 27 \\ & 2 \\ & 2 \end{aligned}$ | $\left(x_{178:}^{205}\right.$ | $\begin{gathered} 206 \\ x \\ { }_{147} \end{gathered}$ | $(x)_{21}^{59}$ |  | $\begin{aligned} & 1,871,450 \\ & (\mathrm{x}) \end{aligned}$ | $\begin{aligned} & 847, \\ & (\mathrm{X}) \\ & (0) 9 \end{aligned}$ | $16,027,403$ | $\stackrel{0.11}{(x)}$ | $\begin{gathered} 10,320,028 \\ (\mathrm{x}) \end{gathered}$ | 1, 631 | $0,033,721$ |
| Construction machinery-------------- | 15 |  | 47 | 31 | 624,880 | 1, 105, 513 | 622, 1 | 8, 030, 470 |  | 6, 082, 055 | 1 | 0,820, 004 |
| Construction machinery, equipment, and supplies (general line) Road machinery and equipment.-...- | 6 | (x) | ${ }_{(x)}$ | ${ }^{(x)} 8$ |  | $212,$ | $(\mathrm{x}), 418$ |  | (x) | $\begin{gathered} (x) \\ 1,760,973 \end{gathered}$ |  | $(\mathrm{x})$ |
| Farm machiner | 19 | 1.36 |  | 40 |  |  |  |  | 10 |  | 175, 144 | 8, 800, 402 |
| Dalry equipment | 6 |  | 35 | 11 |  |  |  |  |  | , |  |  |
| Farmi mploments --------ip | 13 | ( X ( ${ }^{\text {( }}$ | (x) | ( x ( x ) | (X) | $(\mathrm{x})$ | ( X ) | (x) | $(\bar{x})$ |  | ---- | $(\bar{x})$ |
| Manufacturing, mining, and drilliug machinery, equipment, and supplles. | 65 | 6, 49 | 047 |  |  |  | 14, 663, 900 |  | 1. 55 |  | 140, 324 |  |
| Bukers equipment and suppli | 5 | 200 | 48 | 7 | 222, 066 | 055 | 88, 703 | 1, 37 |  | 1,505, 270 |  |  |
| $B$ Bottles and bottling equipment | 23 | 230 | 1.95 | 35 | 462, 577 | 733, 458 | 302, 013 | 5, 512,169 |  | 3, $1,002,203$ | 02, 0.00 | 447, 860 |
| Conveyor and hoisting machiner | 17 | 153 | 128 | 24 | 611, 377 | 849, 310 | 87,761 | 5, 980, 438 |  | 5, 200, 083 |  | 3,359,740 |
| Drilling machinery |  | ( x ) | $(\mathrm{x})$ | $(\mathrm{x})$ | (x) | ( ${ }^{(x)}$ | $(\mathrm{x})$ | (x) | (x) |  |  |  |
| Jewelers' ${ }^{\text {equapment }}$ | 21 | ${ }_{138}$ | ${ }^{(105}$ | ${ }_{(x)}$ | 291, 36 | (468, 872 | 470,1 | 2,010, 344 |  | (x) |  |  |
| Machine tools. | 35 | 282 | 173 | 59. | 827, 350 | 1,274, 977 | 475, 353 | 13, 042,886 |  | 11, 800, 258 | 130, 27 | 10, 929, 448 |
| Mechanical rubber | 26 | 429 | 323 | 106 | 1, 432, 054 | 2, 369, 161 | 795, 355 | 10, 470, 878 |  | 8,537, 080 | 12,000 | 7,262, 867 |
| Mill and mine supplies (general line) Oil well machinory, equipment, and | 12 | 81 | 71 | 10 | 280, 209 | 414,206 | 377, 338 | 2, 288, 086 |  | 1,984, 785 | 38, 317 | 2,083,315 |
| supplies ---.............. | ${ }^{9}$ | 44 | 31 | 18 | 108, 478 | 222, 971 |  | 37 |  | 5, 120, 737 | 149, 600 | 631, 102 |
| Power engines | 13 | 40 | 29. | 11 | 128, 707 | 235, 040 | 87, 571 | 4, 080, 326 |  | 2, 846, 374 |  | 3, 062, 585 |
| Power-housa equipment | 41 | 385 | 294 | 71 | 1, 128, 701 | 1,902, 638 | 410, 108 | 13, 208, 092 |  | 11, 259, 242 |  | 11, 115, 179 |
| Printers' and lithographer | 25 | 330 | 264 | 72 | 1,295, 300 | 2, 288, 270 | 1, 068, 172 | 10, 979, 300 |  | 6, 707, 026 | 67, 012 | 8, 345, 002 |
| Pumps, pump parts, and | 20 | 204 | 161 | 63 | 638, 411 | 996,748 | 137, 021 | 10, 002, 348 |  | 9, 438 | 130, 000 | , 310,473 |
| Shoe machinery. | 5 | 43 | 41 | 2 | 105, 520 | 164, 94.5 | 70, 507 | 047, 981 |  | 922 , |  | 32, 104 |
| Textila machimery am | 27 | ${ }^{395}$ | 303 | 92 | 911) 607 | I, 305, 313 | 782, 483 | 15, 417, 056 |  | 13, 410, 810 | 5 | 678, 366 |
| Welding equipmen |  | ( K ) | (x) |  | (x) | (x) | ( x ) | (x) | (x) | (x) |  | ( |
| ment, and supplies | 372 | 3, 882 | 2,838 | 844 | 10, 085, 116 | 19,363, | 0, 468, 952 | 119, |  | 96, 309, 76 | 419, 08 | 84, 816,609 |
| Professional eqqu | 166 | 2,028 | 1,512 | 516 | 4, 517, | 7,77 | 24 |  | 3 | , 4 | 174 |  |
| Art supplies | 7 | 71 | , | 18 | 143, 865 | 272, 698 | 460,632 | 1, 497, 267 |  | 1, 421,022 | ${ }^{56}$, | 3,449 |
| Ohurch equipment and supplies | 10 | 104 | 75 | 20. | 350, 899 | 661, 200 | 727, 47 L | 2,637,004 |  | 1, 928, 442 | 18,000 |  |
| Dental supplies and equipment | 28 | 273 | 214 | 69. | 628, 893 | 1,065, 735 | 766, 106 | 4, 809, 070 |  | 3, 442, 230 | 104, 038 |  |
| Pharmacists' supplies. | 1 | (x) |  |  |  |  |  | (x) |  |  |  |  |
| School oquipment and | 8 | 198 |  | 50 | 386, | 713, 08 | 437, | 4, 022 |  | 1,164, 033 | 54, 250 | , 502 |
| and supplies | 21 | 188 | 118 | 70 | 440,438 |  |  | 3,730,861 |  | 2, 600, 600 | 10, | 600, 204 |
| Surgical, medical, and hospital equipment and supplies. | 68 | ( x ) | (x) | (x) |  |  |  |  | ( x ) |  |  | (x) |
| Otber professional equipment, and supplies | 17 | 42 | 388 | ${ }^{(x)}$ | 723, | 1,324, | , 268 | 19, 3 |  |  |  | 607, 003 |
| Service equip | 150 | 1, 0 | 1,17 | 493 |  |  |  |  | 23 | 24 | 275 | 13,410 |
| Barber and heauty parlor equ |  |  |  |  |  |  |  |  |  |  |  | 13, 10,04 |
| and supplies--........ | 58 | 650 | 377 | 273 | 1, | 3,43 | 1,663 | 10, 738 |  | 9, 710 |  | 470, 022 |
| Bootblack and hat cleaners' ment and suppilies. | 15 | 25 | 22 | 3 | 47, |  |  |  |  |  | 78 |  |
| Dry cleaners' supplies and products. | 2 | (x) | (x) | (x) |  |  |  |  | (x) |  |  |  |
| Fireprotection equipment | 18 | 101 | 114 | 47 | 401, 408 | 941, 802 | 126, 810 | 2, 172, 030 |  | 1,771,534 |  | 601, 820 |
| Janitors' equipment and supplies | 15 | 140 | 117 | 29 | 298, 181 | 460, 773 | 156, 636 | 2,016, 154 |  | 1,738, 706 | 8,000 | 280, 698 |
| Laundry equipment and supplies | 13 | $x^{304}$ | $\begin{array}{r} 223 \\ \times 29 \end{array}$ | ${ }^{(x)}{ }^{67}$ | $910,572$ | $1,882,704$ | 830,112 | 10,549, 357 |  | 6, 300, 411 |  | 9, 805,542 |
| Service equipmont and supplies | ${ }^{2}$ |  |  |  |  |  |  |  | (x) |  |  |  |
| shoe repairers equipment |  |  |  | (x) ${ }^{22}$ | $(x)$ |  |  |  |  |  | 310 | 316 |
|  | 1 | ${ }^{(\mathrm{x})}{ }_{126}$ | ${ }^{(x)} 98$ | (x) ${ }_{28}$ | ${ }_{32}{ }^{\text {x }}$ ) 034 | ( ${ }_{\text {(x) }}^{536}$ ) 402 | (x) ${ }_{329,575}$ | $2,898,040$ | (x) |  | 78, 200 |  |
| Upholsterers' supplies... | 7 | 37 | 30 | 7 | 87, 456 | 149, 719 | 227, 410 | 948 , 56 |  | 834, 099 | 14,225 | 209, 2 |
| Warehouse equipment and suppl | 6 | 14 | 9 | 5 | 34, 001 | 49,877 | 10,317 | 202, 858 |  | 145, 982 |  | 124, 0 |
| Tr | 84 |  |  | 225 | 4, 133, 881 | 0, 002, 598 | 1,214,770 | 68, 087 |  | 50, 388, 589 | 400, 751 | 1.758, |
| Airoraft and geromautical equipm | 44 |  | 442 | (x) 140 | $\begin{gathered} (\mathrm{x}) \\ 3,305,023 \end{gathered}$ | ( ${ }_{5} \times 135,887$ |  | $60.840,353$ |  |  |  |  |
| Ship equipment and supplies........ | ${ }_{39}{ }^{4}$ | (x) ${ }^{\text {d }}$ | (x) ${ }^{4}$ | (x) | ${ }_{(\mathrm{x})}{ }^{\text {3 }}$, | ${ }^{\circ}(\mathrm{X})$. ${ }^{\text {a }}$ | $(x)$ | $\frac{60,840,353}{(x)}$ | (x) | $\begin{gathered} 44,817,751 . \\ (x) \end{gathered}$ | (x) | $\begin{gathered} 50,700,0 \\ (x) \end{gathered}$ |

Tabli 3.-WHOLESALI TRADE, BY KIND OF BUSINESS—Continued
[ $4 n(\mathrm{x})$ indicates that the amount must be withheld to avoid disclosure of individual operations, but it is inctuded in the totats]

| kind of business <br> (Establishments classifled by major lines of merchaudise) | Num-bor orestab-lish-ments | $\begin{aligned} & \text { NUMBER OF } \\ & \text { EmpLopeers } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{gathered} \text { galaries } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | total ex. PENSES (including salaries and wages) | $\begin{aligned} & \text { STOCRS ON } \\ & \text { MAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | NET SATLES |  | credit <br> SALES | sales to ditimate CON(at retail) | $\begin{gathered} \text { SALES TO } \\ \text { INDUGTRIAL } \\ \text { CON- } \\ \text { SUMERS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Malo | $\underset{\text { malo }}{\text { Fo- }}$ |  |  |  | Arnount | Per cent of total |  |  |  |

MANHATMAN BOROUGM-Continued


Table 3.-WhoLesale Trade, By Kind of business-Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totats]

| mind of business (Establishments classified by major lines of merchaudise) | $\left\|\begin{array}{l} \text { Num- } \\ \text { ber of } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \end{array}\right\|$ | $\begin{aligned} & \text { Number of } \\ & \text { Empleqees } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{gathered} \text { SALARILS } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | TOTAL EXPENSES (including salartes and wages) | $\begin{aligned} & \text { STOCES ON } \\ & \text { HAND, } \\ & \text { END OF } \\ & \text { YLAR } \\ & \text { (at cost) } \end{aligned}$ | net salis |  | $\begin{aligned} & \text { CREDIT } \\ & \text { SALESS } \end{aligned}$ | SALIES TO Ultimate CONsumers (at retail) | $\begin{gathered} \text { SLISS To } \\ \text { NDUST RIA. } \\ \text { con- } \\ \text { sUMERS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\mathrm{Fe}-$ male |  |  |  | A mount | Por cent of total |  |  |  |

MANHATTAN BOROUGB-Continued

| All other-C |  |  |  |  |  |  | Dollars | Dollars |  |  | 887,330 | Dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Textiles and toxtile materials-Oont | 24 | 374 | 283 | 91 | 918, 281 | 1, 722, 201 | 1, 527, 136 | 17, 596, 174 |  | 15, 435, 150 | 887, 330 | $5,468,720$ |
| Textiles and textile matorials, other |  |  |  | 465 |  |  | 13, 887,009 | 72, 228, 304 |  | 62, 205,479 | 53, 308 | 41, 546,710 |
| than dry goods (geueral line).......- | ${ }_{104}^{100}$ | 2,015 | 1,650 | 452 | 2, 2341,190 | $8,658,514$ | 10, 455, 658 | 152, 503, 908 |  | 138, 822, 808 | 126, 400 | $121,330,688$ $20,027,342$ |
| Yarn-2-ror texiles (exclusive of dry goods). | 121 | 665 | 447 | 218 | 1, $1,059,379$ | 3, 257, ${ }^{\text {a }}$, ${ }^{\text {a }}$ | 3, 217, 932 | 37,844, 550 |  | 34,300, 779 | 69, 490 | 20, 027, 342 |
| ciscallan | 484 | 4,230 | 2,989 | 1,241 | 10, 087, 0 | 20,080, 4577 | 21, 270, | 466, 1 | 3.21 | 325, ${ }^{4}, 74,803$ | 775,088 43,045 | $\begin{array}{r} 188.080,351 \\ 1.325 .274 \end{array}$ |
| Advertising goods. | 53 | 600 | 443 | 157 | 1,061, 781 | 1,711,277 | -290, 418.85 | ${ }^{6}$, 8268,355 |  | 3,801, 43 | 50, 000 | 1, 356, 701 |
| Artifcial Dowers, plants, | 35 | 283 | 183 | 80 | -694, 2095 | -, 315,348 | 103, 082 | 1, 052, 842 |  | 760, 341 |  |  |
| Raskets.-. | 8 |  | 61 | 3 | 103, 185 | 615, 900 | 25, 344 | 1,759, 444 | ( | 00, 000 | 120,000 | 157,415 |
| Boa | 1 | ( x ) | (x) |  | (x) | ( x ) 88 |  | ${ }_{21}^{(x)} 054,020$ | (x) | 18,402 | 325, 773 | 412, 935 |
| Novelties | 154 | 1,213 | 704 | 419 | 2,331, 672 | ${ }_{2}^{4,753,880}$ | 3, 3 3, 507,084 | 221, 456,134 |  | 171, 5688,542 |  | 87, 568,305 |
| Rubber (crude) | 35 16 | $\begin{gathered} 291 \\ 173 \end{gathered}$ | 2075 | 888 |  | 2,740, 045 | -962, 475 | 2, 572,328 |  | 2, 515, 124 |  |  |
| Smokors' supplies <br> Miscellaneous kinds of business (othor than specifled) $\qquad$ | 18 | (x) | (x) | ( x ) | (x) | (X) | ( X ) | (x) | (x) | (X) | ( x ) | (x) |



Table 8.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[A $n(\mathrm{x})$ indicates that the amount must be with held to avoid disclosure of individual operations, but it is included in the totals]

| hind of business <br> (Establishments classified by major lines of morchandiso) | $\left\|\begin{array}{l} \text { Num- } \\ \text { ber of } \\ \text { estab- } \\ \text { lish. } \\ \text { ments } \end{array}\right\|$ | $\begin{aligned} & \text { NUMBER of } \\ & \text { EMPLOEEES } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{gathered} \text { salaries } \\ \text { AND } \\ \text { wages } \end{gathered}$ | total EXPENSES (including sularies and wages) | $\begin{aligned} & \text { STOCRS ON } \\ & \text { HAND, } \\ & \text { MND OP } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | NET SALES |  | $\begin{aligned} & \text { CREDIT } \\ & \text { SALEES } \end{aligned}$ | aless to ulitimate CONsumers (at retail) | galits to industrial CONsumers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\text { Fer }}$ |  |  |  | Amount | Per cent of total |  |  |  |

BROOKLYN BOROUGR-Continued


BRONX BOROUGH (pop. 1,265,258)

| Total | 975 | 4,690 | 4,075 | 815 | $\underset{0,702,570}{\substack{\text { Dollars }}}$ | $\begin{aligned} & \text { Dollars } \\ & 18,480,762 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 16,046,421 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 187,019,167 \\ & \hline \end{aligned}$ | 100.00 | Dollars <br> 88,788, 675 | Dollars <br> 1,743,917 | $\begin{aligned} & \text { Dollars } \\ & 10,508,298 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesalers only-.. All other types. | $\begin{array}{r} 230 \\ 36 \\ \hline \end{array}$ | $\begin{aligned} & 3,175 \\ & 1,515 \\ & 1,515 \end{aligned}$ | $\begin{aligned} & 2,823 \\ & 1,262 \end{aligned}$ | $\begin{aligned} & 362 \\ & 263 \end{aligned}$ | $\begin{aligned} & 6,506,091 \\ & 3,196,478 \end{aligned}$ | $\begin{array}{r} 12,353,135 \\ 6,077,617 \\ \hline \end{array}$ | $\begin{aligned} & 8,113,126 \\ & 7,989,295 \end{aligned}$ | $\begin{aligned} & 09,950,703 \\ & 87,962,454 \end{aligned}$ | $\left\|\begin{array}{l} 58.19 \\ 46.81 \end{array}\right\|$ | $\begin{aligned} & 57,983,3 i 8 \\ & 30,800,328 \end{aligned}$ | $\left.\begin{array}{r} 1,620,364 \\ 117,563 \end{array} \right\rvert\,$ | $\begin{aligned} & 6,620,921 \\ & 3,887,378 \end{aligned}$ |
| Amusoment and sporting goods. Automotive Chemicals, drugs, and alied pro | 8 17 | $\begin{array}{r} \hline 141 \\ \hline 46 \\ 63 \end{array}$ | $\begin{aligned} & 90 \\ & 43 \\ & 56 \end{aligned}$ | 51 | $\begin{array}{r} 426,836 \\ 91,492 \\ 142,328 \end{array}$ | $\begin{aligned} & 889,332 \\ & 159,077 \\ & 247,218 \end{aligned}$ | $\begin{array}{r} 1,310,301 \\ 2995,18 \\ 248, \end{array}$ | $\left.\begin{array}{l} 3,429,596 \\ 2, \\ 2,0090, \\ 2,907 \end{array}\right]$ | $\begin{gathered} 1.82 \\ 1.86 \\ 1.09 \end{gathered}$ | $\begin{aligned} & 2,866,475 \\ & 348,902 \\ & 1,346,118 \end{aligned}$ | $\begin{array}{r} 8,353 \\ 28,301 \\ 95,422 \end{array}$ | 34,177 47,125 |

I Includes 2 establishments handling luggage and leather goods
Includes 2 establishments bandling wall paper.

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the tatals]

| mind of business <br> (Establishments classified by major lines of merchandise) | Num bero estab monts | $\begin{aligned} & \text { NUMBER OF } \\ & \text { EMPLOYEES } \\ & \text { (propriforors not } \\ & \text { included) } \end{aligned}$ |  |  | $\underset{\text { SND }}{\text { SALARIES }}$ <br> wages | rotal exPENSES (includines salaries and wages) | $\begin{gathered} \text { STOCRS ON } \\ \text { HAND, } \\ \text { END OF } \\ \text { FEAR } \\ \text { (at cost) } \end{gathered}$ | NET GALES |  | credit <br> sales | sales to ULTIMATE CONsumers (at retail) | SALEE To industrant CONsumenas |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\mathrm{Fe}-$ male |  |  |  | Amount | Per cent of total |  |  |  |

BRONX BOROUGH-Continued

| Dry goods and appare | 5 | 19 | 11 | 8 | $\begin{gathered} \text { Dollary } \\ 33,041 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 52,227 \end{aligned}$ | $\begin{gathered} \text { Dollars } \\ 39,640 \end{gathered}$ | Dollars | 0.44 | $\begin{gathered} \text { Dollars } \\ 783,943 \end{gathered}$ | $\begin{gathered} \text { Dollars } \\ 21,392 \end{gathered}$ | Dollars 151000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electrical. | 14. | 95 | 83 | 12 | 187,881 | 392, 046 | 644, 438 | 4, 508,483 | 2.40 | 2,001,002 | 100, 602 | 313, 807 |
| Farm supplios (excent machinery aud oquipment) |  | 20 | 28 | 1 | 58,012 | 08,515 | 12,522 | 783, 240 | 42 | 708,440 | 800 |  |
| Food products (not olsewhero specifie | 91 | 1,072 | 1,002 | 70 | 2,351, 958 | 4,435,685 | 1,117, 513 | 65, 821, 800 | 20.71 | 34, 372, 198 | 402, 082 |  |
| Furniture and house furnishings | 16 | 256 | 240 | 16 | 343, 019 | 263, 153 | 180, 920 | 2, 028, 353 | 1.08 | 1,264, 375 | 21, 375 | 30, 083 |
| Groceries and food specialites. | 40 | 1,325 | 1,131 | 194 | 2,387,024 | 4, 239, 094 | 5, 566,483 | 75, 758, 775 | 40.32 | 11,313,444 | 50, 400 |  |
| Hardware- | 11 | 122 | 103 | 19 | 296, 122 | 402, 141 | 366,296 | 1,094,040 | 1.06 | 1,654, 305 | 146, 008 | 300,867 |
| Iron and stoel scrap and othor waste matarials. | 29 | 124 | 108 | 16 | 218, 516 | 487, 560 | 108, 048 | 3, 082,804 | 1.0 | 2,172,957 |  | 2,710,157 |
| Leather and loather goods (excopt gloves and shoes) | 13 | 10 | 10 |  | 2, 100 | 49,692 | 109, 969 | 85, 544 | . 36 | 157,010 | 5,000 | 180,000 |
| Lumber and buiding matorials (other than metal) | 28 | 420 | 2 | 58 | 703, | 1,736,005 | 1, 175, 452 | 7,061, 971 | 4.2 | 5, 006,818 | 322, 631 | , 504, 877 |
| Machinory, oquipment, and supplies (oxcept electrical) | 28 | 277 | 240 | 37 | 813, 085 | 1, 503, | 3, 055,000 | 6, 817, 204 | 3.03 | 0, 184,038 | 35, 368 | 4, 054,272 |
| Metals and minorals (excent potroleum and scrap) | 7 | 51 | 43 |  | 109, 641 | 218, 2 | 162, 637 | 1,242,483 | . 66 | 1,207, 691 |  | 351, 631 |
| Paper and paper products | 21 | 96 | 83 | 13 | 205, 612 | 361,645 | 224, 066 | 1,921, 681 | 1.02 | 1,683,434 | 68,783 |  |
| Potroloum and potroloum products - --.-- Plumbing and hoating oquipment and | 3 | 57 | 52 | 5 | 138, 896 | 274, 528 | 24, 864 | 1,044, 587 | 1.03 | 1,500,777 |  |  |
|  | 20. | 371 | 287 | 84 | 888, 347 | 1,498,625 | 1,281, 959 | 7,483, 218 | 3.98 | 6,408,766 | 100,053 | 20,000 |
| Tobaceo and tobacoo products (excent lea. 5 | 7 | 78 | 72 | 6 | 173, 376 |  | 215, 655 | 7,618, 384 | 4.05 | 5,342,183 | 210,734 |  |
| All other. | 6 | 38 | 31 | 7 | 53,417 | 108, 015 | 21, 272 | 1, 288,687 | . 09 | 841, 445 | 061 | 844,050 |

QUEENS BOROUGII (pop. 1,079,120)


Table 3.-WhoLesale TRADE, BY Kind OF BUSINESS—Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

$\because$ Also includes 2 establishments handing refrigerators (electric).

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid discosure of individual operations, but it is included in the totals]


Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An $(\mathrm{x})$ indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]


BUFEALO-Oontinued


Tabli 3.-Wholesale TRADE, BY KIND OF BUSINESS-Continued
[An ( $x$ ) indicates that the amount must be witheld to avoid disclosure of individual operations, but it is inctided in the totats]


BUFFALO-Continued

| Paper and paper products | 30 | 399 | 292 | 107 | $\begin{aligned} & \text { Dollars } \\ & 772,446 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 1,455,749 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 1,181,942 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 8,972,375 \end{aligned}$ | 1.34 | $\begin{gathered} \text { Dollars } \\ 5,320,335 \end{gathered}$ | $\begin{gathered} \text { Dollars } \\ 33,340 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 2,068,738 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Paper and paper products (general line). | 16 | 275 | 204 | 71 | 534, 598 | 836, 7 | 851, | 6,311, 383 | . 94 | $3,413,623$ |  | 2, 406, 508 |
| Paper and paper products (specialty, other than specified) | 11 | $\begin{aligned} & 29 \\ & 45 \\ & 50 \end{aligned}$ | $\left.\begin{aligned} & 19 \\ & 28 \\ & 41 \\ & 41 \end{aligned} \right\rvert\,$ |  |  | $\begin{gathered} 131,238 \\ 74,149 \end{gathered}$ |  | $\begin{aligned} & 1,104,918 \\ & 497,737 \end{aligned}$ |  | $\begin{aligned} & 916,841 \\ & 305,626 \end{aligned} .$ |  | $\begin{aligned} & 134,253 \\ & 122,979 \end{aligned}$ |
| Stationery and stationery supplies.-...- |  |  |  |  |  |  |  |  |  |  |  |  |
| Wall paper......- |  |  |  |  | 18,797 | 413, 629 | 22a, 051 | 1,058,307 | . 16 | (i84, 240 |  |  |
| Petroleum and petroleum prod | 18 | 484 | 425 | 59 | 949, 381 | 3, 128, 004 | 493, 463 | 21, 503, 014 | 3. 20 | 14,018,878 | 75,000 | 1,415, 465 |
| Plumbing and heatiug equipment and supplies. | 42 | 464 | 375 | 89 | 984, 294 | 1,789, 035 | 1,189, 446 | 10, 073, 103 | 1. 50 | 7,700, 058 | 46, 474 | 1,688,600 |
| Plumbing equipment and |  | $\begin{array}{r}327 \\ 25 \\ \hline 20\end{array}$ | $\begin{array}{r}268 \\ 22 \\ \hline\end{array}$ | 69 | $\begin{array}{r} 673,837 \\ 42,462 \end{array}$ | $\begin{array}{r\|} \hline 1,163,057 \\ 68,061 \end{array}$ | $\begin{array}{r} 1,048,873 \\ 86,064 \end{array}$ | $6,871,9041$ | 1.02 | $\begin{array}{r} 5,547,488 \\ 315,950 \\ 31 \end{array}$ | 42,074 | $\begin{array}{r} 1,405,778 \\ 316,065 \end{array}$ |
| Pipe, yalves, and fittings...... |  |  |  |  |  |  |  |  |  |  |  |  |
| Plumbing and heating equipment and supplies (general fine) |  | $\begin{array}{r} 272 \\ 9 \end{array}$ | $\begin{array}{r} 222 \\ 7 \end{array}$ | 50 | $\begin{array}{r} 547,270 \\ 31,685 \end{array}$ | $\begin{array}{r} 959,010 \\ 38,462 \end{array}$ | 887, 398 | 5, 802, 122 |  | 4,541,890 | 32, 874 | $\begin{array}{r} 1,029,822 \\ 60,000 \end{array}$ |
| Ventilating equipment and supplies.- | 3 |  |  |  |  |  |  | 450, 278 |  | 450, 278 |  |  |
| Other plumbing and heating equipment and supplies | 3 | 21 | 17 |  | 51, | 97, | 75, | 253,842 |  | 239,368 | 10, |  |
| Treating equip | 18 | 137 | 107 | 30 |  | 5, | 140,773 | 3, 201, 200 |  | 2, 162, 575 | 3,500 | 152,021 |
| Tobacco and tobacco products (except leaf) | 34 | 178 | 157 | 21 | 372, 344 | 629,757 | 630, 101 | 13,092, 052 | 1,05 | 9,546, 849 | 64, 108 | 35,000 |
| Cigars | 272727 | $\begin{gathered} 59 \\ 119 \\ (\mathrm{x}) \end{gathered}$ | $\begin{array}{r} 50 \\ 107 \\ (\mathrm{x}) \end{array}$ | $\begin{array}{r} r^{9} \\ { }^{12} \end{array}$ | $\begin{aligned} & 163,481 \\ & 208,860 \\ & (\mathrm{x}) \end{aligned}$ | $\begin{aligned} & 291,838 \\ & 337,919 \\ & (\mathrm{x}) \end{aligned}$ | $\begin{aligned} & 112,177 \\ & 517,084 \\ & (\mathrm{x}) \end{aligned}$ | $\begin{array}{r} 2,261,599 \\ 10,830,453 \end{array}$ <br> (x) | $\begin{aligned} & .34 \\ & 1.01 \\ & (\mathrm{x}) \end{aligned}$ | $\mathbf{2}, 145,141$ $7,401,708$ <br> (x) | $\begin{aligned} & 2,5000 \\ & 61 ; 003 \\ & (\mathrm{x}) \end{aligned}$ | $(\mathrm{x})$ |
| Cigars, cigarettes, |  |  |  |  |  |  |  |  |  |  |  |  |
| All other |  |  |  |  |  |  |  |  |  |  |  |  |
| Books, perlodicals, and newspaper | 11 | $\begin{gathered} (\mathrm{x}) \\ 137 \\ 137 \\ 34 \\ 103 \\ 103 \\ 10 \\ (\mathrm{x}) \\ (\mathrm{x}) \\ (\mathrm{x}) \\ 18 \end{gathered}$ |  |  | $\begin{gathered} 08,038 \\ (\mathrm{X}) \\ 298,785 \\ 97,108 \\ 222,008 \\ 30,352 \\ (X) \\ (X) \\ (\mathrm{X}) \\ 20,002 \end{gathered}$ | 184,078 <br> $\left(\begin{array}{c}x \\ 5 \\ 516,001 \\ 195,734 \\ 404,120 \\ 42,100 \\ (x) \\ (x) \\ (x) \\ 44,475\end{array}\right.$ | 78,408 <br> 485,736 <br> 562,343 <br> 57,344 <br> $(X)$ <br> $(x)$ <br> 34,081 | $1,041,567$ <br> $(\mathrm{X})$ <br> $3,341,833$ <br> $6,207,828$ <br> $1,505,001$ <br> 216,231 <br> $(\mathrm{X})$ <br> $(\mathrm{x})$ <br> $(\mathrm{x})$ <br> 305,270 |  | 456,205 <br> $(\mathrm{X})$ <br> $3,202,585$ <br> $6,218,762$ <br> 673,581 <br> $(\mathrm{X})$ <br> $(\mathrm{X})$ <br> $(\mathrm{x})$ <br> 180,745 |  | (x)$271,407$ |
| Oils and greases (animal and vegetable)- |  |  |  |  | 7,000 |  |  |  |  |  |  |  |
| Textiles and textile materials, other |  |  |  |  |  |  |  |  |  |  |  |  |  |
| than dry goods (general line)........... |  |  |  |  | 215, 422 |  |  |  |  |  |  |  |
| Miscelnneous kinds |  |  |  |  | 353, 575 |  |  |  |  |  | 257,163 |  |
|  |  |  |  |  | (x) |  |  |  |  |  | (x) |  |
| Novelties. |  |  |  |  |  |  |  |  |  |  |  |  |
| Smokers' supplies |  |  |  |  |  |  |  |  |  |  |  |  |
| than speeiffed) |  |  |  |  | 32, 020 |  |  |  |  |  | 162,072 |  |

BOCHESTER

| Total | 571 | 8, 189 | 4,011 | 1,278 | $\begin{gathered} \text { Dollars } \\ 11,188,588 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 25,261,715 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & \text { 18, 863, } 821 \end{aligned}$ | $\begin{gathered} \text { Dollars } \\ 2268,080,880 \end{gathered}$ | 100.00 | $\begin{aligned} & \text { Dollars } \\ & 142,347,831 \end{aligned}$ | Dollars <br> 3, 000, 793 | $\begin{aligned} & \text { Dollars } \\ & 38,764, \text {,65s } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesalers only All other types.. | 401 | $\begin{aligned} & 4,210 \\ & 1,970 \end{aligned}$ | $\begin{aligned} & 3,420 \\ & 1,491 \end{aligned}$ | $\begin{aligned} & 799 \\ & 479 \end{aligned}$ | $\begin{aligned} & 6,827,510 \\ & 4,341,056 \end{aligned}$ | $\begin{aligned} & 13,791,361 \\ & 11,470,354 \end{aligned}$ | $\begin{array}{r} 13,096,561 \\ 5,967,260 \end{array}$ | $\begin{array}{r} 94,923,026 \\ 131,107,663 \end{array}$ | $\begin{aligned} & 42.00 \\ & 58.00 \end{aligned}$ | $\begin{aligned} & 54,021,830 \\ & 87,725,501 \end{aligned}$ | $\begin{array}{r} 2,081,267 \\ 828,520 \end{array}$ | $\begin{aligned} & 10,207,987 \\ & 23,656,668 \end{aligned}$ |
| Amusement and sporting goods. | 9 | 710 | 408 | 302 | 1, 791, | 6, 242, 027 | 2, 743, 494 | 40, 829, 400 | 18.00 | $39,421,312$ | 025,406 | $4,108,600$ |
| Amusement and sporting goods (except cameras and motion-picture equipment and supplies) | 6 | 42 | 32 | 10 | 77,947 | 64,519 | 100, | , 177 | 33 | 140,386 | 40, 251 |  |
| Cameras and motion-picture equipment and supplies. |  | 668 | 376 | 292 | 1,713, | ©,078, 00 | 2, 552, 671 | 40, 080, 223, | 17.73 | 39, 274, 916 | 676, 245 | 4,198,600 |
| Automotive | 29 | 443 | 387 | 56 | 692,959 | 1, 430, 275 | 970,0 | 9,796, 944 | 4.33 | 3,036,705 | 1, 800,301 | 14,777 |
| Automobiles and othar moto | 15 | 214 195 | 189 | 25 27 | 275, 957 | 625, 756 | 384, 431 | 6, 020,495 | 2. 68 |  | 1, 751, 795 |  |
| Automotive equipment <br> Automobile parts (new and used) | 15 | 195 8 | 168 | 27 | 335,936 14,368 | $\begin{array}{r}636 \\ \hline 25,598 \\ \hline 888\end{array}$ | 380,480 17,045 | 2, 240, 769 | . 89 | 1, 631, 192 | 57, 506 | 14,777 |
| Tires and tubes.. | 5 | 26 | 22 | 4 | 60, 700 | 142, 322 | 180, 012 | 1, 476, 035 | 85 | 1,346, 120 |  |  |
| Chemicals, drugs, and | 17 | 193 | 145 | 48 | 343, 986 | 543, 020 | 725, 114 | 4,900, 201 | 2.17 | 4, 148, 900 | 144, 047 | 1, 780,937 |
| Ohemicals - .i. .-..---- | ${ }_{5}^{5}$ |  |  | 13 | 09,8 | 135, 97 | 70, 1 | 1, 899, 535 | . 84 | 1,705, 170 | 40, 000 | (x) 241 |
| Drags and drug sundries (general line <br> Drugs and drug sundries (specialty) | 4 | (x) | (x) | (x) |  |  |  |  |  |  |  |  |
| Paints, varnishes, lacquers, and ename | 6 | 70 | 56 | 14 | 114, 028 | 190, 868 | 270, 256 | 1,035, 997 | ${ }^{-16}$ | 564, 450 | 104,047 | 50,000 |
| Dry goods and apparel | 37 | 348 | 282 | 66 | 944,690 | 1,450, | 万, 221, | 20,748,795 | 9.18 | 16,355, 163 | 27,086 | 2,705,309 |
| Clothing and furnishings | 12 | 138 | 116 | 22 |  | 785, | , 331 | 13, 493, 322 | 5.97 |  |  |  |
| Dry goods (general line) | , | 59 | 50 | 9 | 106, 451 | 174, 922 | 306,4 | 1, 720, 035 | . 76 | 1,606, 433 |  |  |
| Notions-...------ | 8 | 31 | 20 | 11 | 105, 850 | 155, 853 | 107, 662 | -936, 549 | 41 | , 708, 600 |  | 811,688 |
| Piece goods. | 9 | 12 | 9 | , | 27,247 | 58, 202 | 72, 637 | 2, 654, 523 | 1. 18 | 2, 650,420 | 12, 000 | 1,787, 941 |
| Shoes and other footwea | 4 | 108 | 87 | 21 | 171, 835 | 284, 228 | 403,456 | 1,943,768 |  | 1,012,300 |  | 165, 770 |
| Electrical. | 35. | 452 | 362 | 00 | 746, 833 | 1, 536, 223 , | 1, 010,351 | 9,780,442 | 4.38 | B, 615,920 | 239, 112 | 2,852,434 |
| Electrical goods (inoluding appliances) -- | 16 | 287 | 231 | ${ }^{56}$ | 456, 249 | 802, 358 | ${ }^{482,743}$ | 6,505, 876 | 2. 44 | 4, 660, 438 | 172, 682 | 1, 670,034 |
| Electrical equipment and supplies.....- | 10 | 84 | 88 | 16 | 104, 505 | 248, 396 | 276, 286 | 2, 000, 463 | . 88 | , 937, 300 | 68, 680 | 970,400 |
| Radios and radio equipment-------- | 9 | 81 | 83 | 18 | 186, 079 | 396, 169 | 260, 322 | 2, 274, 103 | 1.01 | 1,009, 128 |  | 187, 000 |
| Farm products (not elsewhere specified).. | 8 | 242 | 183 | 59 | 235,743 | 488, 292 | 593, 030 | 1, 523, | . 67 | 1,155, 141 | 16, 000 | 145,000 |
| Flowors and nursery stock. | 5 | 237 | 179 | 58 | 22,9, 843 | 471, 160 | 552, 036 | 1. 371.080 | . 60 | 1, 110, 141 | 18,000 |  |
| Bides, skins, and furs.. | 3 | , | 4 | 1 | 5, 800 | 17, 132 | 41,000 | 142, 568 | . 07 | 45, 000 |  | 145,000 |

Table 3.-WhOLeSale Trade, By Kind of Business-Continued [An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

mochesterm-Continued

| Farm supplles (exeept machinery and equipment) | 2 | ( x ) | (x) | ( x ) | $\underset{(\mathrm{x})}{\text { Dollars }}$ | Dollars (X) | $\begin{aligned} & \text { Dollars } \\ & (\mathrm{x}) \end{aligned}$ | $\begin{gathered} \text { Dollars } \\ (x) \end{gathered}$ | (x) | $\begin{gathered} \text { Dollars } \\ (\mathrm{x}) \end{gathered}$ | $\underset{(\mathrm{x})}{\text { Dollars }}$ | Dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food products (not elsewhere spe | 82 | 670 | 585 | 85 | 1, 100,430 | 2, 500, 015 | 895, 464 | 25,965,505 | 11.49 | 15, 937, 110 | 381, 929 |  |
| Confectionery and soft drinks | 18 | 82 | 67 | 15 | 124, 403 | 224, 403 | 131, 745 | 1,235, 278 | . 5. | 232, 370 | 23,585 |  |
| Dairy products.-.... | 7 | 105 | 09 | 6 | 230, 002 | (x) 802,837 | 9,280 | $\begin{aligned} & 1,704,342 \\ & (\mathrm{x}) \end{aligned}$ | ( ¢ $^{75}$ | 100, 194 | 2, 372 |  |
| Poultry and poultry products |  |  |  |  | 53, 476 | (x) ${ }_{120} 178$ | 97, 053 | 1,422,455 | (X) 03 | 1,004, 732 | 103, 000 |  |
| Frish and soa foods.-...- | , | (x) | (x) | (x) | (X) | (x) | (x) | (x) | (x) | ( X ) |  |  |
| Fruits and vegatables (fresh) | 33 | 200 | 165 | 35 | 317, 572 | 618, 147 | 270, 007 | 10, 155, 188 | 4. 40 | 4, 880,788 | 10, 278 |  |
| Meats and meat products. | 15 | 234 | 213 | 21 | 410, 810 | 680,315 | 372, 6611 | 11, 176, 313 | 4. | 9, 829, 248 | 151,794 |  |
| Forest products (oxcept lumber) | 5 | $\theta$ | 7 | 2 | 22,623 | 73,765 | 8, 3 | 530,603 | . 24 | 414, 904 | 24, 704 | 20,000 |
| Furniture and house furnishing | 9 | 40 | 33 | 7 | 83, 049 | 132, | 152, | 1, 292, 430 | . 57 | 822, 154 |  | 205, 422 |
| Furniture-- | 4 | 16 | 16 | 1 | 38, 079 | 57, 428 | 36,140 117,035 | 675, 682 | . 30 | 600, 682 |  | 205,422 |
| Eouse furnishings. | 5 | 24 | 18 | 6 | 45, 870 | 75, 161 | 117, 035 | 010,748 | . 27 |  |  | 20,422 |
| General morchandise | 2 | (x) | ( x ) | (x) | ( x ) | (x) | ( x ) | (x) | (x) |  |  |  |
| Groceries and food specin | 81 | 574 | 480 | 94 | 1,041, 640 | 2,050, 654 | 1,422,318 | 43,072,848 | 18. 32 | 8,968, 906 | 120, 358 |  |
|  | 23 | 316 | 280 | 50 | 609, 861 | 1, 513,738 | 1, 392, 007 | 18,792,812 | 8.31 | 7, 171,791 | 1116, 658 |  |
| Food and grocery speciaities | 38 | 258 | 220 | 38 | 441, 688 | 1, 145, 916 | 230, 311 | 24,880, 030 | 11.01 | 1,795,115 | 12,800 |  |
| Hardware. | 7 | 139 | 107 | 32 | 192, 5 | 380, | 552, 7 | 2, 174, 002 | . 00 | 2, 007, 891 |  | 891, 162 |
| Iron and steel serap and other waste materials. | 22 | 93 | 87 | 0 | 132,815 | 499, | 326, 0 | 3, 408, 205 | 1.51 | 2, 084, 003 | 3, 000 | 1, 130, 179 |
| Jewfolry and op | 11 | 67 | 52 | 15 | 103, 970 | 210, 000 | 465, 486 | 1,154, 867 | . 51 | 309 | 0,000 |  |
| Jewelry | 6 | 24. | 14 | 10 | 38,011 | 90,014 | 364, 247 | 738, 608 | . 33 | 341, 244 | 50, 000 |  |
| Optical goods. | 5 | 43 | 38 | 5 | 65, 059 | 123, 085 | 91, 219 | 410,258 | . 18 | 57, 876 |  |  |
| Leather and leather goods (oxcept gloves and shoes) | 24 |  |  |  |  | 277,410 | 260, | 3/951, 274 | $1.75$ | 3, 160,412 | 57, $0 \cdot 14$ | 2,780, 525 |
| Leather and leathor goods (general lino). <br> Leathar and leather bolting. | 19 | ${ }^{\mathrm{X}}{ }_{54}$ | $42$ | $\begin{aligned} & (x) 12 \\ & (x) \end{aligned}$ | $\begin{gathered} (x) \\ 99 \\ \hline(x), 640) \end{gathered}$ | $\begin{aligned} & x) \\ & (x) \\ & (x), 012 \end{aligned}$ | $\begin{aligned} & (x) \\ & 213,500 \\ & (x) \end{aligned}$ | $\begin{aligned} & 3,622,757 \\ & (\mathrm{X}) \end{aligned}$ | $\begin{aligned} & (x) \\ & 1.60 \\ & (\mathrm{x}) \end{aligned}$ | $\frac{2,804,805}{(x)}$ | 35, 044 | $\frac{2,000}{(x)}$ |
| Lumber and building materials (other than metal) | 22 | 197 | 18.1 | 16 | 348, 018 | 729, 746 | 483, 109 | 3,411,490 | 1. 51 | 1,900,584 | 91, 500 | 60, 179 |
| Construction and building materials (other than metal and wood) | 17 | 100 | 165 | 14 | 284, 821 | 688, 730 | 330, 671 | 3, 038, 424 | 1.34 | 1, 584, 014 | 6,500 | $512,715$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Machinery, equipment, and supplies (except electrical) | 72 | 350 | 286 | 94 | 721, 357 | 1, 318,212 | 928, 164 | 9, 586, 150 | 4. 24 | 0, 044, 150 | 40, 945 | 2, 088,889 |
| Commercinl equipment and suppiles---Construction equipment and supplies.- | 18 | $(\mathrm{x}){ }^{84}$ | (x) ${ }^{03}$ | $(\mathrm{x})^{21}$ | ( x ) ${ }^{\text {a }}$ | $(\mathrm{x}), 421$ | ( x ) ${ }^{158}{ }^{437}$ | $(\mathrm{x})$ | $\dot{(i x)}^{33}$ |  | 27,495 | 129,813 |
| Form machinery und equipment. | 1 | (x) |  | (x) | ( X ) |  | (x) | ( x ) | ( x ) | (x) |  |  |
| Manufactarlng, mining, and drilling | 31 | 140 |  | 32 | 334, 336 | 051,006 | 342, 1 | 6, 449, 632 | 2.85 | 4, 780, 805 | 5,000 | , 609, 003 |
| Professional equipment and supplies.... | 12 | 100 | 68 | 32 | 183, 2009 | 337,821 | 344, 548. | 1, 949, 151 | . 86 | 421, 755 | 1, 050 | 217,000 |
| Service equipment and supplies--------- | , | 27 | 20 | 7 | 76, 002 | 127, 908 | 52, 213 | 371,278 | . 16 | 271,700 | 6, 500 | 30, 213 |
| Metals and minerals (except petrolenm and scrap). | 15. | 158 | 134 | ${ }^{24}$ | 355,095 | 916,580 |  | 10, 320, 202 | 7.22 | 13, 248,905 |  | 700, 728 |
| Coal... | ${ }_{2}$ | 113 | (x) 101 | $(\mathrm{x})^{12}$ | ( x ) | ( X ) ${ }^{\text {a }}$, 944 | (x) ${ }^{\text {(136) }}$ | $\begin{aligned} & 6,74 \\ & (x) \end{aligned}$ | $\begin{gathered} 2,08 \\ (\mathrm{x}) \end{gathered}$ | (x) ${ }^{\text {( }}$ ( ${ }^{\text {a }}$ |  |  |
| Metals and metal work (other than iron and steel) $\qquad$ | ${ }_{4}$ | (x) | (x) | (x) | (x) | (X) |  | ( x ) | ( x ) | (x) |  | (x) |
| Paper and paper products | 28 | 291 | 221 | 70 | 687, 118 | 902, 879 | 909 | 6, 684, 884 | 2.96 | 4, 657, 182 | 18,300 | 44, 004 |
| Faper and papor products (general lino). | 14 | 212 | 161 | 51 | 482, 898 | 752, 161 | 700, 831 | 5, 525, 677 | 2.4 | 3, 710, 167 |  | 13, 966 |
| Paper and paper products (speciaty, other than specified) |  | (x) | (x) |  |  |  |  |  | (x) |  |  |  |
| Stationery and stationery supplies. | ? |  | (x) ${ }^{51}$ | (x) ${ }^{17}$ | $87,084$ | $(\mathrm{x}), 777$ | $(\mathrm{x}) \mathrm{E} 26$ | $\begin{aligned} & 914,928 \\ & (x) \end{aligned}$ | $(\mathrm{x})^{40}$ | $(x)$ | $(\mathrm{x}) 000$ | 230,048 |
| Wall paper---------- |  |  |  |  |  |  |  |  |  |  |  |  |
| Fetrolcum and petroleum | 18 | 291 | 252 | 30. | 520, 109 | 1, 122, 247 | 004, 3 | 5, 908, | 2.61 | , 870 | 22, | 1 |
| Plumbing and heating equipment and supplies | 24 | 207 | 168 | 39 | 462,810 | 895, 270 | 608, 238 | 4, 605,960 | 2. 04 | 3, 291, 804 | 80, 407 | 669, 081 |
| Plumbing equiprnent and sapplies...-- | 18 | 182 | 146 | 30 | 407, 858 | 794, 424 | 613, 365 | 4, 217, 200 | 1, 87 | 3, 283, 804 | 80, 407 | 660,931 |
| Hoating equipment and supplies........- | 0 | 25 | 22 | 3 | 54, 982 | 100, 846 | 84, 873 | 388, 701 | $\cdot 17$ | 7,8 |  |  |
| Tobacco and tobacco p | 17 | 69 | 59 | 10 | 159,3 | 245 | 189, 0 | b, 769, 083 | 2. 55 | 3, 107,088 | 2,55 |  |
| All other. | 15 | 100 | 99 | 91 | 290, 210 |  | 251, 8 | 3, 267, 703 | 1.45 | 2, 452,245 |  | 2, 086, 238 |
| Books, periodicals, and | 4 | 50 | 35 | 15 | 67, 967 | 125, 216 | 12,08 | 634, 970 | . 28 | 325, 50 |  |  |
| Textiles and textile materias than dry goods) | 6 | 131 | 58 | 73 | 207, 761 | 230, 103 | 191, 172 | 2, 119, 038 | . 04 | 2,116,788 |  | 2, 088, 238 |
| Miscellaneous kinds of bus | 5 |  | 6 | 3 | 14, 492 | 45, 792 | 18, 040 | 513, 695 | . 23 | 10, 000 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | SYR | CUSE |  |  |  |  |  |  |
|  | 460 | 4, 976 | 3,988 | 080 | $\begin{gathered} \text { Dollars } \\ 10,001,720 \end{gathered}$ | Dollars $10,427,885$ | $\begin{gathered} \text { Dollars } \\ \text { 13, } \mathbf{3 9 7}, 300 \end{gathered}$ | $\begin{gathered} \text { Dollays } \\ 178,588,120 \end{gathered}$ | 100.00 | $\begin{aligned} & \text { Dollars } \\ & \text { 104, 130, } 807 \end{aligned}$ | Dollars <br> 6, 880, 764 | $\begin{aligned} & \text { Dollars } \\ & 28,251,007 \end{aligned}$ |
|  |  |  |  |  |  |  |  |  |  |  |  | 12, 686, 019 |
| Wholesalers onl All other typos | $\begin{aligned} & 284.4 \\ & 170 \end{aligned}$ | $\begin{aligned} & 2,792 \\ & 2,184 \end{aligned}$ | $\begin{aligned} & 2,228 \\ & 1,768 \end{aligned}$ | $\begin{aligned} & 564 \\ & 416 \end{aligned}$ | $\begin{gathered} 5,349,025 \\ 4,652,605 \end{gathered}$ | $\begin{array}{\|c\|} 9,694,685 \\ 9,733,20 \end{array}$ | $\begin{aligned} & 8,321,871 \\ & 5,075,480 \end{aligned}$ | $\begin{aligned} & 81,724,20 \\ & 96,818,40 t \end{aligned}$ | $\begin{aligned} & 40.71 \\ & 54.23 \end{aligned}$ | $\begin{array}{\|} 42,087,194 \\ \hline \quad 62,087 \end{array}$ | $\therefore \quad 810,008]$ | $15,564,988$ |
| All other typos. | 170 | 2,184 | $\stackrel{1}{34}$ | ${ }_{13}$ | $\stackrel{77,514}{ }$ | 143, 970 | $\frac{123,795}{}$ | 708, 874 | . 40 | 207, 613 | 100, 071 | 96,85 |

Tabld 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
$[A n(x)$ indicales that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| mind of business <br> (Establishments classitied by major lines of merchandise) | Num ber of estab ments | $\begin{aligned} & \text { NUMBER OF } \\ & \text { EMrIovees } \\ & \text { (proprieters not } \\ & \text { included) } \end{aligned}$ |  |  | $\left.\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WGES } \end{gathered} \right\rvert\,$ | total exPENSES (Including salarles and wages) | $\begin{gathered} \text { STOCKS ON } \\ \text { HAND, } \\ \text { RND OF } \\ \text { YEAR } \\ \text { (at cost) } \end{gathered}$ | NET SALES |  | $\begin{aligned} & \text { CREDIT } \\ & \text { SALES } \end{aligned}$ | saleg to ULTMATE CONSUMERS (at retail) | $\begin{gathered} \text { SALEE TT } \\ \text { INDOBTRILI } \\ \text { CON- } \\ \text { GUMERS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\text { mer }}$ |  |  |  | Amount | $\left.\begin{gathered} \text { Per } \\ \text { cent } \\ \text { of } \\ \text { total } \end{gathered} \right\rvert\,$ |  |  |  |
| SYRACUSE-Continued |  |  |  |  |  |  |  |  |  |  |  |  |
| Antomotive $\qquad$ <br> Automobiles and other motor vohicles. Automotivo equipment. Automobilo parts (new and used) Tires and tubes. $\qquad$ | 30 <br> 10 <br> 10 <br> 5 <br> 6 <br> 6 | $\begin{array}{r}579 \\ 331 \\ 137 \\ \hline 18\end{array}$ |  |  | Dollars <br> 1,2266 <br> 700 <br> 2016 <br> 247,188 <br> 37,553 <br> 232,291 | Dollars | Dollars | Dollars <br> 17, 697, 044 | 9.91 | $\begin{aligned} & \text { Dollars } \\ & 4,140,634 \end{aligned}$ | Dollars <br> $3,452,818$ | $\begin{aligned} & \text { Dotlars } \\ & 94,288 \end{aligned}$ |
|  |  |  | 477 277 108 | $\begin{array}{r}102 \\ 54 \\ \hline\end{array}$ |  | 1, 1000.502 | -649, 578 | $\begin{gathered} 12,605,544 \\ 1.820 .105 \end{gathered}$ | $\begin{aligned} & 7.08 \\ & 1.02 \end{aligned}$ | 1,088, 517 | $\begin{array}{r} 3,462,818 \\ 59,383 \\ 59, \end{array}$ | 42,067 |
|  |  |  | 108 21 | ${ }^{29} 5$ |  | 68, 158 | 32, 878 | 1, 151,991 |  | 54, 278 |  |  |
|  |  |  | 71 | 14 |  | 418, 807 | 364, 395 | 3,110, 404 | 1.75 | 3,003, 844 | 15,000 | 52.219 |
| Chemicals, drugs, and allied products..... <br> Chemicals <br> Drugs and drug sundries (general line). <br> Drugs and drug sundries (specialty) <br> Paints, varnishes, lacquers, and Bnamels. $\qquad$ | 18 | $\begin{gathered} 169 \\ (x) \\ (x) \end{gathered}$ | $\begin{gathered} 120 \\ (\mathrm{x})^{18} \\ (\mathrm{x}) \end{gathered}$ | $\begin{array}{r} 10 \\ (x) \\ (x) \\ (x) \end{array}$ | $\begin{gathered} 284,251 \\ 30,001 \\ (x) \\ (x) \end{gathered}$ |  | $\begin{aligned} & 812,251 \\ & 28,413 \\ & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & 3,298,7168 \\ & 171,848 \\ & (\mathrm{x}) \\ & (\mathrm{x}) \end{aligned}$ | $\begin{gathered} 1.85 \\ (\dot{x}) \\ (x) \\ (x) \end{gathered}$ | $\begin{gathered} 2,788,381 \\ (\mathrm{x}), 558 \\ \mathrm{x} \end{gathered}$ | $129,590$ | $\begin{aligned} & \begin{array}{l} 143,279 \\ 43,030 \\ (\mathrm{X}) \end{array} \end{aligned}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | (x) |  |
|  |  | 41. | 31 | 10 | 65, 505 | 110, 525 | 210, 124 | 588, 970 | . 38 | 203, 115 | 127, 025 | 70, 43t |
| Dry goods and apparel <br> Clothing and furnishings (other than millinery and footwear) <br> Dry goods (general line) <br> Dry goods (specialty, other than specified). | 15 | 15 | 128 |  | 291,709 | 543, 635 | 760, 024 | 3,481, 636 | $\begin{aligned} & 1.05 \\ & .08 \\ & 1.20 \end{aligned}$ | 3,310, 004 |  |  |
|  |  |  |  |  |  |  |  | 150,180 |  | 112,686 |  |  |
|  |  | $\begin{gathered} (x) \\ (x) \\ (x) \\ x_{05}^{78} \end{gathered}$ | 6.5 | 13 | 156, 616 | 308, 498 | 414, 812 | 2, 140, 583 |  | 2, 038, 032 |  |  |
|  |  |  | $\left(\frac{x}{x}\right)$ |  |  |  | $\begin{aligned} & (\mathrm{x}) \\ & (\mathrm{x}) \\ & (\mathrm{x}) \\ & 274,036 \end{aligned}$ |  |  | (x) |  |  |
|  | 1 |  |  |  | $\begin{aligned} & \left(\begin{array}{l} (x) \\ (x) \\ (x) \\ 117,261 \end{array},\right. \end{aligned}$ | $\begin{aligned} & (\mathrm{x}) \\ & (\mathrm{x}) \\ & (\mathrm{x}) \\ & 201,390 \end{aligned}$ |  | (x)$(\mathrm{x})$(x)904,605 | $\begin{aligned} & \left(\begin{array}{l} x \\ \mathrm{x} \\ \mathrm{x} \end{array}\right) \end{aligned}$ | (x) |  | .......... |
| Piece goods | , |  |  |  |  |  |  |  |  | (x) 880,005 |  |  |
| Shoes and oth | , |  | 56 |  |  |  |  |  | . 50 | 480, 805 |  |  |
| Ilectrical goods (including appliances) <br> Electrical eduipment and supplics. <br> Radios and radio equipment. <br> Refrigerators (clectric) | 30 | $\begin{gathered} 337 \\ (\mathrm{x})^{33} \\ 28 \\ (\mathrm{x}) \\ 42 \end{gathered}$ | $\begin{aligned} & (\mathrm{x}) \\ & \begin{array}{c} 261 \\ 20 \\ (\mathrm{x}) \end{array} \end{aligned}$ | $\begin{gathered} 88 \\ (x) \\ 88 \\ 8 \\ 11 \\ (x) \end{gathered}$ | $\begin{aligned} & 700,963 \\ & (x) \\ & 69,347 \\ & 104,415 \\ & (x) \end{aligned}$ | $\begin{gathered} 1,413,574 \\ (\mathrm{x}) \\ 202,935 \\ 212,093 \\ (\mathrm{x}) \end{gathered}$ | $\begin{gathered} 735,034 \\ (\mathrm{x}) \\ 85,309 \\ 192,780 \\ (\mathrm{x}) \end{gathered}$ | $\begin{aligned} & 11,709,404 \\ & (x) \\ & 1,440,403 \\ & 1,439,681 \\ & (x) \end{aligned}$ | $\begin{gathered} 6.59 \\ (x) \\ .81 \\ (\dot{x}) \end{gathered}$ | $\begin{aligned} & 9,040,705 \\ & (x), 310,700 \\ & 1,410,300 \\ & (\mathrm{x}) \end{aligned}$ | 218, 760 <br> ( $x$ ) | $\begin{gathered} 0,646,407 \\ (8), \\ 680,100 \end{gathered}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | ( x ) |  |
| Farm products (not elsewhere specifed) .-- <br> Farm supplies (except machinery and erfuipment) |  | $\begin{aligned} & 24 \\ & 34 \end{aligned}$ | 19 | 5 | $\begin{aligned} & 27,906 \\ & 68,514 \end{aligned}$ | $\begin{array}{r} 55,827 \\ 115,026 \end{array}$ | $93,250$$50,000$ | $\begin{array}{r} 308,415 \\ 1,078,019 \end{array}$ | $22$ | $39,300$ | 810 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Food products (not elsewhere specified)...Confectionery and soft drinks. Dairy products <br> Dairy and poultry products Fish and sea foods <br> Fruits and vegetables (iresh) $\qquad$ <br> Meats and meat products. | $\begin{array}{r} 40 \\ 3 \\ 4 \\ 1 \\ 2 \\ 25 \\ 14 \end{array}$ | $\begin{gathered} 516 \\ 18 \\ 23 \\ (\mathrm{x}) \\ (\mathrm{x}) \\ 1.44 \\ 309 \end{gathered}$ | $\begin{gathered} 461 \\ 10 \\ 10 \\ (x) \\ (x) \\ 130 \\ 278 \end{gathered}$ | $\left(\begin{array}{r} 55 \\ 2 \\ (x) \\ (x) \\ (x) \\ 14 \\ 31 \end{array}\right.$ | $\begin{gathered} 818,726 \\ 20,756 \\ 20,727 \\ (x, 72 \\ (x) \\ 245,246 \end{gathered}$ | $\begin{gathered} 1,473,825 \\ 28,815 \\ 70,104 \\ (x) \\ (x) \\ 448,691 \end{gathered}$ | $\begin{gathered} 669,621 \mid \\ 22,279 \\ 2 \end{gathered}$ | $23,057,014$2371293 | $\begin{array}{r\|} 12.91 \\ .13 \end{array}$ | $15,972,737$ | 130,094 | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 6,370 | 432,363 | . 24 | 2,000 |  |  |
|  |  |  |  |  |  |  | ( x ) |  | ( x ) |  |  |  |
|  |  |  |  |  |  |  | ( ${ }_{111}$ ) 818 | (X) 0 , 45.308 | (x) <br> 5.07 | (X) 900,005 | (x) 2,000 |  |
|  |  |  |  |  |  | 833, 906 | 447, 413 | 12, 752,575 | 7.14 | 10, 587,103 | 120, 094 |  |
| Forest products (except | 3 | $\begin{array}{r} 11 \\ 34 \\ 94 \\ 25 \\ (\mathrm{x}) \end{array}$ | $\begin{array}{r} 10 \\ 26 \\ 26 \\ .18 \end{array}$ |  | 13,785 | 24, 097 | 38,485 | 102,501 | . 06 | 21,000 | $\begin{array}{r} 10,000 \\ 0,127 \end{array}$ | 1,000 |
| Furniture and house furnishings | 8 |  |  |  | 82,316 | 122, 490 | 149, 019 | 1, 121, 552 | , 63 | 1,023, 040 |  |  |
| Furniture--- | 8. |  |  |  | 37, 845 | 47, 548 | 42, 368 | 527,968 | . 30 | 465, 847 |  |  |
| House furnishings | 5 |  |  |  | 44,371 | 74, 948 | 106, 061 | 683, 689 | . 33 | 557, 202 | 0,127 |  |
| Genoral merchandise | 1 |  | (x) | (x) | ( X ) | (x) | (x) | (x) | (x) |  |  |  |
| Groceries and lood specinis | 521636 | 693298395 | 582243330 | 1115558 | $\begin{aligned} & 1,265,410 \\ & 479,384 \end{aligned}$ | $\begin{aligned} & 3,274,009 \\ & 1,082,701 \\ & 1, \end{aligned}$ | $\begin{gathered} 2,237,913 \\ 1,536,703 \end{gathered}$ | $\begin{aligned} & 40,640,321 \\ & 21,630,309 \end{aligned}$ | $\begin{aligned} & 22.77 \\ & 12.12 \end{aligned}$ | $18,077,039$ | 3, 000 | 123,601 |
| Groceries (general line) |  |  |  |  |  |  |  |  |  |  |  |  |
| Frod and grocery specia |  |  |  |  | 786, 026 | 2, 191, 318 | 701, 210 | 10, 015, 922 | 10.65 | 12,950, 670 | 3, 000 | 123, 691 |
| Hardw | 7 | 140 | 117 | 23 | 252, 898 | 430,809 | 616, 022 | 2,158,549 | 1.21 | 1,742, 002 | 320,378 | 771,731 |
| Iron and steel scrap and other terials. | 11 |  |  |  |  |  | $\begin{array}{r}132,521 \\ 54,559 \\ \hline 17\end{array}$ | 1, 0811,123 |  |  |  | 1,102,500 |
| Tron and steel scrap. |  | 763541 | 563224 | 3 | 92,349 | $\begin{aligned} & 249,562 \\ & 128,052 \end{aligned}$ |  |  | 1.07 .60 | $1,313,508$ 887,115 | 1, 1,500 | 700, 000 |
| Junk und scrap. |  |  |  | 17 | 45, 408 | 1.21, 510 | 77, 962 | 1,020, 660 | . 57 | 426, 393 | 1, 000 | 402, 500 |
| Jewolry and optical goods. | 6 | 52 | 41 | 11 | 93, 025 | 190,902 | 384, 673 | 986, 160 | . 55 | 368, 724 | 10,000 |  |
| Leather and leather goods (oxcept gloves and shoes) | 5 | 14 | 12 | 2 |  | 60, | 57, 42 | 351, | . 20 | 178, 187 | 10,650 | 22,391 |
|  | 20 | 213 | 184 | 29 | 406, | 829, 081 | 283, 2 | 5, 702,917 | 3.2 | 5, 054, 659 | 1,110 | 688,273 |
| Machinery equipnent and supplies (except olectrical) | 76 | 787 | 688 | 218 | 1, 865, 869 | 3, 313, 713 | 1, 802, 548 | 21, 512,471 | 12. 05 | 14, 032, 077 | 232,032 | 5132,850 |
| Commerctal equipment and supplies...-- | 17 | 74 | ${ }^{65}$ | 9 | 140, 711 | 233, 261 | 141,730 | 1, 049, 350 | . 50 | 500, 031 | 31, 053 | 23, 247 |
| Construction equipment gnd supplies...- | , | ${ }^{33}$ | 27 | ${ }^{6}$ | 77,168 | 185, 427 | 77, 655 | 680, 081 | . 38 | (653, 573 | 190,000 | 25,000 |
| Farm machinery and equipment-......- | 6 | 180 | 145 | 44 | 428, 095 | 731,949 | 672, 140 | 4, 448, 859 | 2. 49 | 493, 975 | 3,670 |  |
| Manufacturing, mining, and drilling machinery, cquipment, and supplies | 27 | 375 | 247 | 128 | 048, 275 | 1, 070, 887 | 687, 801 | 11, 302, 063 | 6. 36 | 10,249, 182 | 2,000 | 2,756, 009 |
| Proressional equipment and supplies..-. | 2 | 22 | 17 | 5 | 35, 573 | 1,68, 105 | 48,706 | 11, 333,849 | . 19 | 10, 651050 |  | 885,710 |
| Service equipment and supplies.-...--- | 12 | 94 | 68 | 20 | 227, 047 | 423, 994 | 174, 226 | 3, 637 , 669 | 2.04 | 2;971, 100 | 6,200 | 2,239, 59 l |
| Metals and minerals (except petroleurn |  |  |  |  |  |  |  |  |  |  |  |  |
| and scrap).... | 21 | 156 | 120 | 36 | 419,583 | 724, 386, | 109, 576 | 18,865,751 | 10.57 | 12, 204, 923 | 423,817 | 11, 620,501 |
| Coal | 10 | 88 | 71 | 18 | 191, 214 | 350,268 | 79, 115 | 12,057,335 | 6.75 | 7,113, 934 | 423,817 | $6,629,515$ |
| Paper and paper products. | 19 | 120 | 102 | 18 | 244,886 |  | 435, 968 | 3, 484, 725 | 1.95 |  |  |  |
| Paper and paper products (generaliine)- | 12 | 93. | 79 | 14 | 213, 918 | 363, 803 | 391,590 | 3, 275, 909 | 1.83 | 1, 374, 051 | 20, 810 | 510, 477,183 |
| Stationery and stationery supplies..---- | 6 |  |  |  | 18,396 | 24, 750 | 17,211 | 110,036 | . 06 | 70,584 |  | 33, 581 |
| Wallpaper-....-...-.---..-........... | 1 | (x) | (x) | (x) | ( X ) | (x) | (x) | (x) | (x) |  |  |  |
| Petroleum and petroleum products. | 24 | 204 | 237 | 27 | 494, 88 | 1,303, 101 | 1,001, 660 | 6, 910,465 | 3.87 | 3,063,362 | 484, 904 | 171, 721 |
| Plumbing and heating equipment and | 1 |  |  |  |  |  |  |  |  |  |  |  |
| Tobaceo and tobaco products (excent | 14. | 273 | 228 | 45 | 698, 205 | 1,125, 276 | 760, 667 | 4, 571, 882 | 2. 56 | 3,812,591 | 200, 000 | 742,258 |
| leaf) -.---------.---..-................- | 10, | 61. | 50 | 11 | 103, 159 | 188, 028 | 135, 499 | 4, 882, 509 | 2. 79 | 2, 621,030 | 21, 08 |  |

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is inchuded in the totals]


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| Total | 243 | 3, 830 | 8,01 | ${ }^{618}$ | $\text { Bollare, } 817$ | $\begin{array}{l\|} \text { Dollars } \\ \text { 18, 803, s81 } \end{array}$ | $\begin{gathered} \text { Dollars } \\ 11,784,787 \end{gathered}$ | $\begin{gathered} \text { Dollar } \\ 124,384 \end{gathered}$ | 0.0 | Dollars | $\begin{aligned} & \text { Dollarg } \\ & 4, \text { B98, } 840 \end{aligned}$ | $\begin{aligned} & \text { Dollars, } \\ & 5,170, \text { o89 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesalers All other ty | 159 | 2, 2,48 | (1, $\begin{aligned} & 1,835 \\ & 1,176\end{aligned}$ | ${ }_{207}^{412}$ | 边, $\begin{aligned} & 4,388,178 \\ & 2,408,130\end{aligned}$ | $8,467,885$ <br> $6,346,836$ | $\substack{8,710,201 \\ 5,074,636}$ | $\begin{aligned} & \begin{array}{l} 80,00, \\ 844 \\ 84,330,21 \end{array} \end{aligned}$ | 48.26 |  | 52 |  |
| user | 15 <br> 24 <br> 9 <br> 4 <br> 4 <br> 7 <br> 9 <br> 3 <br> 1 <br> 2 <br> 3 |  |  |  |  |  |  |  |  |  | 41, 64 |  |
| utomoti |  |  |  |  |  |  |  |  |  | ,4480 |
| Automotive ef |  |  |  |  |  |  |  |  |  |  |
| Automobilo parts (new an |  |  |  |  | 39, |  |  |  |  | 0,448 |
| mi |  |  |  |  |  |  |  |  |  |  |
| Drums and |  |  |  |  |  |  |  |  |  |  |
| Druessand druys |  |  |  |  |  |  |  |  |  |  |
| ants, varmishes, lacque |  |  |  |  |  |  |  |  |  | 25, 000 |
| Dry goods and appar |  |  |  |  | 8, 98 |  |  |  |  |  |
| Elactrical |  |  |  |  | 1,079 |  |  |  |  | 2, 535 |
| Electrical gods (induding |  |  |  |  |  |  |  |  |  |  |
| Radios and radio equipment.... |  |  |  |  |  |  |  |  |  |  |
| arigerators (electric) ------. |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
$[$ An ( $x$ ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| KIND OF BUSINESS | Number of estab-lishments | FUMBER OF EMPLOYEES (propriotors not included) |  |  | $\begin{gathered} \text { SALARIEG } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | romal exrenses (including salaries and wages) | $\begin{aligned} & \text { STOCES ON } \\ & \text { HAND, } \\ & \text { END OF } \\ & \text { FEAR } \\ & \text { (at cost) } \end{aligned}$ | NET SALES |  | CREDIT SAIES | SALES 10 uldimate CONsUMERS (at retail) | gales to INDUSTRIAL. CONsumers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Establishments classified by major lines of merchandise) |  | Total | Male | Temale |  |  |  | Amount | Per cont of total |  |  |  |

ALBANY-Continued

|  |  |  |  |  | Dollars | Dollurs | Dollars $515,422$ | Dollars $21,220,592$ | 17.07 | Dollars <br> 13, 841, 301 | Dollars $133,638$ | Dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food products (not elsowhere specifiod)... Confectionery and soft drinks........ | 43 | 340 23 | 312 20 | 28 3 | 562, 172 | 1, 103, ${ }^{\text {103, } 308}$ | 615, 24.049 | 21, 310, 023 | - 2.25 | ${ }^{208,415}$ |  |  |
| Dairy products. | 3 | 12 | 12 |  | 22, 243 | 37, 324 | 400 | 279, 023 | 22 | 101, 000 | 37, 400 |  |
| Poultry and poultry products. | 1 | (x) | (x) |  | (x) | (x) | (x) | (x) | (X) | (x) |  |  |
| Dairy and poultry products.- | 5 |  |  | 7 | 130, 230 | 256, 135 | 188, 554 | 3, 958,135 | 3.18 | $2,529,667$ |  |  |
| Fish and sea foods-...- | ${ }_{2}^{2}$ | (x) | (x) | 8 | ( ${ }^{\text {P }}$ ) | ( x ) ${ }^{\text {d }}$, 940 | ( ${ }_{124}$ ) 390 | (x) ${ }_{9} 0$ | ${ }_{7}^{\text {(X) }} 30$ | (x) 4190 | ${ }_{3}^{(x)} 000$ |  |
| Meats and meat products.-. | $\stackrel{5}{5}$ | 134 | 124 | 10 | 1020,088 | 415, 472 | 169, 960 | 7, 450, 673 | 5. 99 | 6, 613,884 | 67, 238 |  |
| Torest products (except lumb Furniture and house furnishin | 1 | ${ }^{(\mathrm{x})} 2$ | ${ }^{(x)}{ }_{18}$ |  | $(\underset{43}{ }(182$ | $(\mathrm{x})$ | $\stackrel{(\mathrm{x})}{68,261}$ | $\underset{677,773}{(x)}$ | $\stackrel{(\mathrm{x})}{.55}$ | $\underset{673,440}{(x)}$ | (x) | 40,000 |
| Groceries and food specia | 32 | 806 | 503 | 103 | 987, 451 | 2, 088, 329 | 1,050,068 | 33, 824, 749 | 27.20 | 9, 535, 758 | 228, 360 |  |
| Groceries (general line) | 11 | 261 | 217 | 14 | 424,668 | 005, 003 | 1, 270, 713 | 22,018, 878 | 17.71 | 3,489, 258 | 24,000 |  |
| Food and grocery spectalties | 21 | 345 | 280 | 69 | 562, 898 | 1,184, 268 | 370, 015 | 11, 805, 873 | 0.40 | 6, 040, 405 | 204, 360 |  |
| Hardware. | 2 | (x) | (x) | (x) | ( x ) | (x) | (x) | (x) | (x) | (x) |  | (x) |
| Iron and steel scrap and other waste materials | 2 | (x) | ( x ) |  | (x) | (x) | (x) | (x) | (x) |  |  |  |
| Jewelry and optlcal goods. | 2 | (x) | (x) | (x) | (X) | (x) | (x) | (x) | (x) | (X) | (x) |  |
| and shoes) | 1 | (x) | (x) |  | ( X ) | (x) | (x) | (x) | (x) | (x) |  |  |
| Lumber and building materials (other than motal). <br> Construction and building materials | 14 | 238 | 11 | 28 | 488,427 | 943, 85 | 567, 235 | 5, 578, 275 | 4.4 | 4, 873,000 | 205, 108 | 259,700 |
| (other than metal and wood <br> Lumber and millwork. .---- | 11. | 153 | 136 76 | 11 | $\begin{aligned} & 338,4961 \\ & \mathbf{1 4 9}, 931 \end{aligned}$ | $\begin{gathered} 672,377 \\ 271,474 \end{gathered}$ | 287, <br> 279,583 <br> 88 | $\begin{aligned} & 4,468,877 \\ & 1,100,308 \end{aligned}$ | 3.00 .80 | $3,703,854$ $1,070,140$ | 102 | 29,700 |
| Machinery, equipment, and supplies (excent electrical) | 22 | 195 | 163 | 32 | 428 |  | 664, 952 | 4, 548, 908 | 3.68 | 2,943, 888 |  | 51,227 |
| Commercinl equipmentand supplies..... Construction equipmentand supplies... | 10 | (x) ${ }^{62}$ | (x) ${ }^{58}$ | (x) ${ }^{9}$ | ${ }_{(119)}$ | (x) ${ }^{312,535}$ | ${ }_{(x)}^{211,047}$ | $(\mathrm{x}) \quad,$ | ${ }_{(1)}{ }^{69}$ | ${ }_{(x)}{ }^{648,320}$ | 10,077 | $(\mathrm{x})^{96,133}$ |
| Farm machinery and equipment - | 2 | (x) | ( x ) | (X) | (x) | (x) |  | (x) | (x) | (x) |  |  |
| Manufacturing, mining, and driling madinery, equipment, and supplies | 3 | 39 | 29 | 10 | 76,161 | 152, 0 | 124, 032 | 814, 643 | .66 | 02, 710 | 50, 000 |  |
| Service equipment and supplies....... | 5 | 23 | 18 | 5 | 54, 87 | 101,122 | 64, 688 | 831, 426 | 67 | 369 r 438 |  |  |
| Metals and minorals (except petroleum and scrap) | 4 | 47 | 41 | 0 | 93, 88 | 160, 442 | 83, 210 | 4, 488, 318 | 3. 50 | 4,112, 001 |  | ,077,873 |
| Paper and paper prop | 10 | 104 | 89 | 15 | 257,60 | 419 | 341, | 2, 51 | 2.02 | 2, 236, 081 | 537,848 | 216, 832 |
| Papar and paper products (generalino). | 3 | 19 | 17 | 2 | 36,690 | 52,704 | 62, 773 | 330, 659 | . 27 | 148,238 |  |  |
| Paper and paper products (specialty, other than specified) | 3 |  |  |  |  |  |  |  | 1. 46 | 1, 802, 209 |  |  |
| Stationery and stationery supplies. <br> Wall paper. | 13 | ( X ) | $\left(\begin{array}{l} (x) \\ (x) \end{array}\right.$ | $\left(\frac{x}{x}\right)$ | ( X ) | $\left(\begin{array}{l} (\bar{x}) \end{array}\right.$ | (X) | $\frac{(x)}{(x)}$ | $\frac{(x)}{(x)}$ | $\left(\begin{array}{l} (x) \\ (x) \end{array}\right.$ |  |  |
| Petroleum and patroloum products. | 8 | 102 | 176 |  |  |  |  |  |  |  |  |  |
| Plumbling and heating equipment and |  |  |  |  |  | 1,180, | 3,003, | 874, |  |  |  |  |
|  | 6 | 130 | 121 | - | 286, 064 | 625, 301 | 611, 559 | 3, 354, 012 | 2.70 | 3, 338, 441 |  | 168, 283 |
| Tobacco and tobacco products (except leaf) | 7 | 67 | 80 | 7 | 137, 860 |  |  | 5, 068, 351 | 4.79 | 5, 106, 108 | 40,000 |  |
| All other. | 4 | 69 | 48 | 13. | 81, 348 | 183, 464 | 50,608 | 722, 163 | 58 | 36, 315 |  |  |

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| TotaL | 184 | 1,972 | 1, 657 | 315 | $\begin{gathered} \text { Dollars } \\ 8,84 \theta, 811 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 7,181,384 \end{aligned}$ | $\underset{5,580,123}{\text { Dollars }}$ | Dollars <br> 59, 359, 197 | 100.00 | $\begin{aligned} & \text { Dollars } \\ & 96,631,023 \end{aligned}$ | Dollars $1,060,248$ | Dollars <br> $8,608,012$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesalers only All other types... | 142 42 | 1, 521 | 1, 258 | 268 47 | $\begin{aligned} & 2,835,603 \\ & 814,118 \end{aligned}$ | 5, 254, 034 <br> $1,026,430$ | $4,493,177$ $1,086,046$ | $\begin{aligned} & 42,560,149 \\ & 10,799,048 \end{aligned}$ | $\begin{aligned} & 71,70 \\ & 28,30 \end{aligned}$ | $\begin{array}{r} 26,900,321 \\ 0,730,702 \end{array}$ | 1, 050, 246 | $\begin{aligned} & 7,500,314 \\ & 1,101,608 \end{aligned}$ |
| Amusement and sporting goods | 1 | (x) | (x) |  | (x) | ( X ) | (x) | ( x ) | ( x ) | (x) |  |  |
| atoriotive. | 11 | 198 | 167 | 31 | 427,011 | 801, 084 | 420,370 | 4, 880, 238 | 8.22 | 100, 541 | 1, 318, 192 | 10,000 |
| Automobiles and other motor vehicles..- |  | (x) | (x) | (x) | (x) |  | ( ${ }^{\text {(8) }}$ |  |  |  |  |  |
| Automotive equipment parts (new and used)... | 1 | (x) | (x) ${ }^{50}$ | (x) | $\begin{aligned} & 123,710 \\ & (\mathrm{x}) \end{aligned}$ | $(x)^{271,847}$ | (182, | $1,100,078$ | $\begin{aligned} & 1.85 \\ & (\mathrm{x}) \end{aligned}$ | $(\mathrm{x}) \quad 141,541 \mid$ | $(\mathrm{x})^{17,352}$ | $(\mathrm{x})^{5,000}$ |
| Chemicals, drugs, and allied product | 7 | 54 | 42 | 12 | 108, 066 | 187, 470 | 148, 029 | 749,015 | 1.20 | 688, 034 | 18,258 |  |
| Dry goods and apparel. | 9 | 194 | 140 | 54 | 392, 531 | 778, 824 | 775, 179 | 4, 150, 224 | 6. 98 | 3,721, 265 | 61, 475 | 123,647 |
| Electrical. | 8 |  | 35 | 21 | 320, 4 | G00, | 173, | 3, 23 | 5. 44 |  |  | 408, 962 |
| Electrical gonis (including appliances) <br> Electrical equipment and supplics. | 1 | (x) | (x) | (x) | (X) | ( X ) | (x) | (x) | (x) |  |  | (X) |
| Radios and radio equipment...........-- | 4 |  | ${ }_{28}$ |  | -93, 848 | 228, 803 | 36, 88.1 | I, 532, 810 | 2.58 | 1,498,760 |  |  |
| Farm products (not elsewhere specified) | 3 | 30 | 28 | 2 | 52, 500 | 862 | 300 | 2, 664,360 | 4.48 | 72,000 |  | 2,672,350 |
| Farm supplies (except machinery and equipmont) |  | ( x ) | (x) |  | ( x ) |  |  |  | (x) |  |  |  |
| Food products (notelsowhere specified) | 27 | 252 | 226 | 26. | 420, 271 | 877, 047 | 000, 91 | 11, 015, 504 | 18.60 | 8, 218, 104 | 1,000 |  |
| Confectionery and sott drinks. | 6 |  |  |  | 26,668 | 755 | 38, | 397, 729 |  | 172, 476 |  |  |
| Dairy produats...........- | 4 | $(x)_{10}$ | (x) 17 | (x) ${ }_{4}$ | ( ${ }_{3}{ }^{\text {a }}$, 414 |  | (x) ${ }^{\text {278, }} 23$ | (x.) 29 | (X) |  |  |  |
| Fruits and vogetables (fresh) | $1{ }_{1}^{4}$ | (x) ${ }^{21}$ | (x) ${ }^{17}$ | (x) ${ }^{4}$ | (x) ${ }^{39}$, 114 | (x) ${ }^{\text {(4,312 }}$ | ( x ) ${ }^{\text {d }}$, 230 | 1, X ) 23,258 | ( ${ }^{\text {x }}$ ) 8 | 1, X ) ${ }^{\text {c }}$, 889 | 1,000 |  |
|  | , |  | 86 | ${ }_{5}$ | 167, 830 | -307, 064 | 148, 136 | 5,982,975 | 10.08 | $5,681,807$ |  |  |

Tabla 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
$[$ An (x) indicates that the amount must be witheld to avoid disclosure of individral operations, but it is included in the totals]


CITCES OF 50,000 TO 100,000 POPULATHON

${ }^{4}$ Includes 7 establishments handling coal and 2 handing metals and metal work (othor than iron and steel).

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS—Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| mind of business <br> (Establishments classified by major lines of merchandise) | Number of estab-lishmonts | $\begin{aligned} & \text { NUMBER OF } \\ & \text { EMPLEYEES } \\ & \text { (proprictors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{gathered} \text { SALARTES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | TOTALEXPENSES (including salanies and wares) | $\begin{aligned} & \text { stocks on } \\ & \text { HAND, } \\ & \text { END or } \\ & \text { YRAR } \\ & \text { (at cost) } \end{aligned}$ | net sales |  | CREDTR SALES | sales to OLTMATE CONstrmens(at retail) | $\begin{array}{\|c} \text { SALES To } \\ \text { YNDUSTRAL } \\ \text { CON- } \\ \text { sumerg } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { Fe- }}{\text { male }}$ |  |  |  | Amount | Per $\begin{gathered}\text { Per } \\ \text { cent } \\ \text { of } \\ \text { total }\end{gathered}$ |  |  |  |

CITIES OF 50,000 TO 100,000 POPULATION-Continued

| NIAGARA FALLS (pop. 75,460) | 45 | 370 | 276 | 94 | $\begin{gathered} \text { Dollars } \\ 817,480 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 1,839,274 \end{aligned}$ | $\begin{aligned} & \text { Dollar, } \\ & 3,395,194 \end{aligned}$ | Dollars 15, 018, 810 | 100. 00 | Dollars $11,534,309$ | $\begin{gathered} \text { Dollars } \\ 35,901 \end{gathered}$ | $\begin{aligned} & \text { Dollars } \\ & 7.974,119 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food products (not elsewhero snecified)... | 10. | 42 | 39 | 3 | 68,223 | 154, 695 | 34, 285 | 1, 007, 708 | 13. 11 | 1, 105, 719 | 4,004 |  |
| Groceries and food specialties.-.......-..... | 4 | 8 | 7 | 1 | 14, 998 | 26, 300 | 53, 266 | 393,404 | 2. 62 | 207, 934 |  |  |
| Iron and steel sertop and other waste materials. | 9 | 14 | 11 | 3 | 17, 102 | 50, 540 | 33, 705 | 203, 282 | 1. 75 |  | 220 |  |
| Petroleum and petroleum products.......- | 5 | 30 | 28 | 2 | 62, 601 | 152,360 | 78,073 | 976, 175 | 6. 50 | 03, 000 |  |  |
| Tobaceo and tobaceo products (except leaf) | 5 | 10 | 6 | 4 | 7,620 | 20,961 | 76,710 | 697, 174 | 4. 64 | 345.207 | 31,077 |  |
|  | 12 | 206 | 185 | 81 | 046, 073 | 1,434, 412 | 3,110, 149 | 10,715, 982 | 71.38 | 0,752, 470 |  | 7,974, 116 |
| SCHENECTADY (pop. 95,602) ....-.-- | 77 | 558 | 446 | 110 | 977, 872 | 2, 087, 478 | 1,857, 813 | 24, 072, 429 | 100.00 | 16, 448, 335 | 297, 248 | 4, 163, 841 |
| Food products (not elsewhere specified)...- | 22 | 165 | 144 | 21 | 206, 480 | 652,976 | 203, 583 | 7, 508, 024 | 31. 19 | 6, 016, 780 | 186, 266 |  |
| Grocories and food specialties..-.-.......... | 15 | 147 | 119 | 28 | 283, 304 | 521, 623 | 608, 207 | 4,957,620 | 20,60 | 845, 104 | 31,000 |  |
| Iron and steel scrap and other waste matorials. | 3 | 12 | 7 | 5 | 5,500 | 28,733 | 11, 501 | 217, 876 | 01. | 205,876 |  | 3,600 |
| Maohinery, equipmont, and supplies (except electrical) | 4 | 12 | $g$ | 3 | 16, 467 | 29,766 | 31,707 | 157, 528 | . 65 | 14. 103 |  |  |
| Prper and paper produets.................-- | 5 | 19. | 12 | 7 | 21, 421 | 37, 683 | 46, 979 | 467, 847 | 1. 94 | 227, 243 | 500 | 1,000 |
| Petrolenm and petroleum products... | 7 | 85 | 55 |  | 88, 308 | 272, 235 | 292,709 | 1,775, 804 | 7.38 | 482,228 |  |  |
| Plumbling and heating equipment and supplies. | 4 | 27 | 14 | 13 | 61, 064 | 114, 380 | 125, 290 | 742, 139 | 3. 08 | 660,306 |  | 10,113 |
| Tobacco and tobacco products (except leaf) | 3 | 12 | , | 3 | 22,466 | 48, 679 | 63,512 | 1,138,782 | 4.73 | 812, 604 |  |  |
| All other. | 14 | 107 | 77 | 30 | 212, 262 | 381, 473 | 414, 059 | 7, 106, 710 | 29. 62 | 6, 103, 971 | 70, 480 | 4, 140,123 |
| TROY (pop. 72,763) | 86 | 1,129 | 941 | 188 | 2,030, 337 | 4, 427, 285 | 3,884, 68 t | 34, 892, 421 | 100, 00 | $24,648,888$ | 289, 408 | 3,236, 653 |
| Automotiv | 4 | 43 | 35 | 8 | 110, 305 | 185, 655 | 109, 398 | 890, 840 | 2.55 | 583, 638 | 31, 110 |  |
| Chemicnls, drugs, and allied products | 5 | 187 | 148 | 39 | 282, 048 | 484, 480 | 030, 178 | 2, 563,420 | 7.35 | 2, 350, 658 | 94, 602 | 25,000 250,167 |
| Dry goods and npparel........................ | 8 | 80 | 48 | 21 | 136,451 | 269, 352 | 544, 008 | 2, 143, 225 | 6. 14 | 1,744, 200 |  | 250, 167 |
| Ejectrical.. | 3 | 21 | 1.6 | 9 | 34, 495 | 60, 440 | 43, 074 | 547, 070 | 1. 57 | 405, 788 |  |  |
| Food products (not elsewhere specifled)... | 21 | 210 | 195 | 15 | 290, 017 | 7200003 | 304, 431 | 10, 096, 861 | 28. 94 | 8,885, 600 | 24, 638 |  |
| Groceries and food specialties...---7---1.- | 8 | 03 | 82 | 11 | 154, 347 | 340, 898 | 660, 270 | 4,970, 695 | 14. 24 | 1, 215, 213 |  |  |
| Machinery, equipment, and supplies (oxcept elec(rical) | 7 | 70. | 57 | 13 | 101, 055 | 230, 823 | 102,929 | 1,094, 967 | 3.14 | 850, 217 | 2, 171 | 875,449 |
| Metals and minerals (excapt petroleum and serap) $\qquad$ | 3 | 27 | 21 | 8. | 60, 816 | 81, 437 | 38, 386 | 2, 9006156 | 8.47 | 2, 822,509 | 15, 000 | 207, 091 |
|  | 4 | 48 | 44 | 4 | 83, 529 | 124, 693 | 130,480 | 414, 288 | 1.10 | 228, 900 | 18, 301 |  |
| Plumbing and heating equipment and supplies | 0 | 107 | 80 | 27 | 243, 985 | 365, 268 | 326, 920 | 1, 005, 110 | 4. 60 | 1, 173, 700 | 17, 384, | 522, 761 |
| Tobaceo and tobaceo products (except loal) | 3 | 30 | 28 | 8 | 56, 610 | 111, 339 | 79,681 | 1, 040, 375 | 4. 72 | 875, 610 | 62,592 |  |
| All other. | 14 | 218 | 187 | 31 | 410,779 | 1, 447, 897 | 804,905 | 6,963, 401 | 17.09 | 3, 612,752 | 3, 702 | 1,348 , 0142 |

CITIES OF 20,000 TO 50,000 POPULATION


Tablia 3.-WhOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operalions, but it is included in the totals]

| MIND OF BUSINESS <br> (Establishmonts classified by major lines of morehandise) | Number of estab-lishments | NTMBER OF EMPLOTELS (proprictors not included) |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | motal exPENGES (including salaries and wages) | $\begin{aligned} & \text { STOCRS ON } \\ & \text { HAND, } \\ & \text { IND OF } \\ & \text { YEAR } \\ & \text { (et cost) } \end{aligned}$ | NET SALIES |  | credit <br> SALES | SALES TO ulitimate CONSUMERS (at retail) | gAles toINDOSTRIALCON-SUMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\mathrm{Fe}}{\mathrm{Fe}}$ |  |  |  | Amount | Pbr cont of total |  |  |  |

CITIES ON 20,000 TO 50,000 POPULATION-Continued


Table 3.-WhoLesale Trade, by Kind of busintes-Continued
[An $(x)$ indicates that the amount must be withheld to avoid discloswre of individual operations, but it is included in the totals]

| kind of business <br> (Establishments classified by major lines of merchandise) | Num-Num- ofbstab-estah.ments | $\begin{aligned} & \text { NUMBER OF } \\ & \text { EMPLYOEEEG } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | TOTAL EXpenses (including salaries and wages) | $\begin{gathered} \text { gTocks on } \\ \text { IIAND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (at cosit) } \end{gathered}$ | Nit SALes |  | $\begin{aligned} & \text { CRIRDIT } \\ & \text { SALES } \end{aligned}$ | SAIES TO ULTIMATE CONStJMERS (at retail) | $\begin{gathered} \text { SALES To } \\ \text { INDUSTRAL } \\ \text { CON.- } \\ \text { STMERS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\substack{\text { Fo- }}}$ |  |  |  | Amount | Por cent of total |  |  |  |

CITLES OF 20,000 TO 50,000 POPULATION-Continued

| OSWEGO (pop. 22,652)--------------- | 31. | 131 | 115 | 16 | $\begin{gathered} \text { Dollars } \\ 211, \$ 18 \end{gathered}$ | $\begin{array}{r} \text { Dollars, } \\ 489,058 \end{array}$ | $\begin{aligned} & \text { Dollars } \\ & 299,562 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 5,965,330 \end{aligned}$ | 100, 00 | $\begin{aligned} & \text { Dollars } \\ & 4,657,700 \end{aligned}$ | $\begin{aligned} & \text { Dollars } \\ & 977,578 \end{aligned}$ | $\begin{aligned} & \text { Dollary } \\ & 151,023 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food products (not elsewhere specified) . . | 12 | 50 | 51 | 5 | 79, 010 | 172, 202 | 47, 620 | 1, 689,556 | 28.32 | 1,270, 340 | 8,880 |  |
| Groceries and food specinlties------------- | 4 | 18 | 14 | 4 | 20, 807 | 48, 481 | 72, 100 | 486, 163 | 8.15 | 306, 204 |  |  |
| Petroloum and petrolemm products. | 4 | 14 | 13 | 1 | 24,379 | 74,847 | 74, 002 | 302, 276 | 5.07 | 3,000 | 3,000 |  |
| Tobacco and tobaceo products (excopt leaf). | 3 | 4 | 3 | 1 | 2,920 | 5,605 | 9,047 | 200, 085 | 3.30 | 75,500 |  |  |
| All other | 8 | 30 | 34 | 5 | 84, 142 | 181, 921 | 95, 887 | 3, 280, 650 | 55. 10 | 2,906, 665 | 265, 087 | 131,033 |
| PORT CHESTER (pop, 22,662) ........ | 15 | 98 | 93 | 3 | 180, 340 | 389,380 | 304, 680 | 3, 219, 709 | 100.00 | 2,286, 366 | 6,900 |  |
| Food produets (not elsewhere specified)-- | 5 | 30 | 29 | 12 | 71, 388 | 173, 022 | 29, 201. | 1, 514, $1,705,187$ | 47.04 52.08 | $1,413,047$ 823,319 | 900 |  |
| POUGEKEEPSIE (pop. 40,288) | 49 | 688 | 563 | 65 | 1,159,714 | 2, 172, 287 | 2,138, 565 | 16, 731, 853 | 100.00 | 6, 010, 624 | 805, 910 | 441,495 |
| Automotive | 5 | 41 | 37 | 4 | 80, 580 | 189, 184 | 135, 545 | 1, 086, 954 | 6. 50 | 60, 000 | 271,084 |  |
| Electrical | 3 | 18 | 10 | 3 | 17,507 | 35, 316 | 58, 980 | 515, 895 | 1. 29 | 117,695 | 1,000 |  |
| Food products (not elsowhere speofied)..- | 15 | 189 | 172 | 1.6 | 330, 250 | 088, 522 | 83, 090 | 5, 334, 8077 | 31.88 | 1, 884, 191 | 2,250 |  |
| Groceries and food spacialties...............- | 6 | 72 | 65 | 7 | 90, 370 | 245, 031 | 208, 058 | 2, 044, 411 | 12. 22 | 1, 578,780 |  |  |
| Paper and paper products.- | 3 | 18 | 13 | 5 | 41, 005 | 74,700 | 79,083 | -488, 157 | 2.02 | 447,508 |  |  |
| Petroloum and petroleum prodicts......- | 7 | 75 | 74 | 1 | 129, 478 | 362, 083 | 201, 081 | 2, 152, 835 | 12.87 | 1,273, 000 |  |  |
|  | 10 | 221 | 192 | 29 | 452,338 | 577,451 | 1,281, 824 | 5, 408, 734 | 32. 32 | ,643, 384 | 31, 576 | 44, 4, |
| ROME (pop. 32,338) | 17 | 107 | 97 | 10 | 177, 621 | 388, 318 | 331,920 | 2,451,770 | 100.00 | 1,845,733 | 84, 016 |  |
| Food products (not elsowhere specified)-- | 5 | 58 | 48 | 5 | 56, 609 | 118,774 | 33,122 | 909, 907 | 39.56 | 600, 414 | 54, 478 |  |
| Groceries and food specialties.--....------- | 3 | 22 | 19 | 3 | 46,980 | 75, 564 | 109, 908 | 568, 490 | 23. 19 | 527, 045 |  |  |
|  | 9 | 32 | 30 | 2 | 73, 036 | 143,975 | 188, 805 | 913, 864 | 37. 25 | 721,374 | 0, 638 |  |
| WATERTOWN (pop. 32,205) | 45 | 400 | 339 | 61 | 682, 270 | 1,278, 635 | 1,215,895 | 12, 070, 762 | 100.00 | 6,905, 240 | 480, 575 | 1,072, 810 |
| Automotive. | 3 | 18 | 15 | 3 | 25, 360 | 51,308 | 69,578 | 221, 132 | 1.83 | 20,930 | 22, 381 |  |
| Food products (not elsewhere specified) | 12 | 86 | 72 | 14) | 141,504 | 292, 030 | 97, 049 | 4,676,590 | 38.74 | 1, 014,112 | 127, 790 |  |
| Groceries and food specialtios | 6 | 53 | 44 | 9 | 102, 170 | 191, 830 | 192, 080 | 2,002, 212 | 17.08 | 1, 190, 702 |  |  |
| Machinery, equipment, and supplies (excopt electrical) | 4 | 13 | , | 4 | 36, 121 | 58, 140 | 19,919 | 874, 920 | 7.25 | 860, 901 | 500 | 040,407 |
| Petroleum and petroLeum products........ | 4 | 38 | 33 |  | 68, 247 | 126, 094 | 84, 150 | 750,127 | 6. 22 | 391, 600 |  | 6, 0000 |
|  | 16 | 197 | 100 | 31 | 313, 802 | 558, 024 | 752,513 | 3, 485, 705 | 28. 88 | 2, 517,905 | 320,808 | 420,242 |
| WHITE PLATNS (pop. 35,800) | 18 | 252 | 239 | 13 | 528, 008 | 1,070, 858 | 229,868 | 5,542, 138 | 100.00 | 3, 206, 154 | 8,812 | 688,448 |
|  | 3 | 12 | 11 | 3 | 30, 977 | 68, 806 | 20,845 | 221, 406 | 4. 00 | 147, 397 |  |  |
| Groceries and food specialties.............- | 3 | 33 | 30 | 3 | 60,626 | 120,340 | 34, 624 | 1,012,901 | 18. 28 | 89, 185 | 8,812 |  |
| Plumbing and hoating equipment and supplies. | 3 | 37 | 34 | 3 | 78,905 | 177, 020 | 113, 000 | 1,027, 022 | 18. 54 | 721,635 |  | 449.788 |
|  | 9 | 170 | 184 | 6 | 357, 440 | 704, 023 | 61, 301 | 3,280, 089 | 59. 18 | 2, 307, 937 |  | 232,605 |

CITIES OR 5,000 TO 20,000 POPULATION ${ }^{2}$

${ }^{12}$ No wholesale reports were received from the cities of: Oedarhurst, Depew, Dobbs Ferry, Floral Park, Hastings-on-EHudson, Kenmore, North Tarrytown, Rye; and hence thoy are not listed separatoly.

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS—Continued
[An (x) indicates that the amount must be witheld to avoid disclosure of individual operations, but it is included in the totals]

| IMND OF BUSINESS <br> (Establishments classified by major lines of merchandise) | Namber of establish. ments | NUMBER OF EMPLOYEES (proprietors not included) |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGLS } \end{aligned}$ | TOTAL IGKPENSES (including salaries and wages) | $\begin{aligned} & \text { STOCKS ON } \\ & \text { HAND, } \\ & \text { BND OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | NET SALES |  | CREDIT <br> SALES | SALES TO UTIMATE | SALES TO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Fe- |  |  |  | Amount | Per cent of total |  | stomers <br> (at retail) | CONSUMERS |

## CITIES ON 5,000 TO 20,000 POPULATMON-Continued



Table 4.-WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS
[An ( $x$ ) indicates lhat the amount must be withheld to avoid disclosure of individual operadions, but it is included in the totats]

| type of establishment <br> (Fstablishments classified by major lines of merchandise) | Num ber of estab-lishments | $\begin{aligned} & \text { NUMBER OF } \\ & \text { EMPLOYEES } \\ & \text { (proptietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | TOTALEXPEMSES(includingsalariesandwages) | $\begin{aligned} & \text { STOURS } \\ & \text { ON HAND, } \\ & \text { END OF } \\ & \text { YEAT } \\ & \text { (at cosit) } \end{aligned}$ | NET SALEs | CREDIT SALBS (Sco text, p. 50) |  | $\begin{gathered} \text { SALES } \\ \text { TO UITI- } \\ \text { MATE } \\ \text { CON- } \\ \text { SUMERS } \\ \text { (at retail) } \end{gathered}$ | sales TO INDUS. trial consuminas | $\begin{aligned} & \text { AVERAGE } \\ & \text { SALES } \\ & \text { PERESS } \\ & \text { TABIISH- } \\ & \text { MENT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Malo | $\begin{aligned} & \text { Fe- } \\ & \text { male } \end{aligned}$ |  |  |  |  | Amount | $\left.\begin{gathered} \text { Per } \\ \text { cent } \\ \text { of not } \\ \text { sales } \end{gathered} \right\rvert\,$ |  |  |  |

THE STATE

| Total | 25, 311 | 291,068 | 227, 189 | 63, 857 | $\left\lvert\, \begin{gathered} \text { Dollars } \\ 600,202,950 \end{gathered}\right.$ | $\begin{gathered} \text { Dollars } \\ 1,441,826,288 \end{gathered}$ | $\begin{gathered} \text { Dollars } \\ \text { 1,273,101,308 } \end{gathered}$ | $\begin{gathered} \text { Dollars } \\ 17,604,633,820 \end{gathered}$ | Dollars <br> $12,897,018,461$ | 73.26 | $\begin{gathered} \text { Dollars } \\ 118,821,629 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Mollars } \\ 5,319,899,303 \\ \hline \end{gathered}$ | Dollars 695, 533 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Whole | 17,611 | 176, 785 | 139,2 | 37,506 | 410,796, 012 | 821, 018,310 | 887, 141, 136 | 7,831, 108, 142 | 5, 044, 395, 567 | 75.91 | 87, 288, 940 | 2, 194, 480, 373 | 444,671 |
| Service wh | 10,728 | 170,4 | 134, | 30, 333 | 395, 523, 533 | 794, 07 | 867, 2 | 7, 658, 287, 427 | 5, 824, 630, 722 | 76.06 | 85, 212, 430 | 2, 124, 536,010 | 12 |
| Converters |  | 4, 094 | 3, 080 | 1,014 | 10, 060,850 | 22, 109, 320 | 47, 006,746 | 197, 370 | 181, 578,481 | 92.00 |  | $63,432,381$ $55,342,645$ | $1,225,901$ $1,751,132$ |
| Exporters |  | 3,874 | 2, 876 |  | 10,767, 063 | 22,768,757 | 19, 2024,154 | 574,371, 380 | 347, 586, 703 | ${ }_{72.58}^{60.52}$ | 196,571 |  | 1, 8181,1304 |
| importers <br> Wholesale m | 1, 14.686 | 184, 1858 | 114,783 | 20, 273 | [ ${ }^{50,943,18,604}$ | 643, 523,0834 | 207, 227,0 | 5, $1731,490,685$ | 4, 197, 000, 712 | 78.11 | 80, 954,307 | 1,210,301, 042 | 369,280 |
| Limited function | 38 | 1,844 | 1,468 | 6 | 4,338,410 | 7, 723, 701 | 7,538 | 84, | 52, | 61.78 |  | 24, 504, 978 |  |
| Cash and carry. | 134 | 230 | 188 | 48 | 451, 647 | 830, 297 | 917,597 | 10,223, 028 | 1,735,700 | 18. 98 | 148, | 725, 708 |  |
| Drop shlppers | 近 | 774 | 579 | 195 | 2, 241, 108 | 4, 0 , 561,284 | 1, 055, 0432 | 45, 270, 756 | 36, $014,433,48$ | 79.55 44.89 |  | 725, 798 | 385,086 120,933 |
| Wagon distributors | 99 | 320 | -396 | 24 | 572,8881 | 1,058, 876 | 661, 200 | 9,845, 805 | 4, 53926800 | 46. 11 | 124, 262 | 778, 583 | 90, 452 |
| Warehouses (distributing)--- | 21 | 456 | 360 | 87 | 954, 835 | 1,417, 601 | 4, 363,824 | 18, 111, 275 | 9, 427,602 | 52.05 | 53,200 | 5, 575,009 | 862,441 |
| Supply and machinery distributors. | 407 | 4,480 | 3, 033 | 856 | 10, 084, 009 | 10,823, 103 | 12,367, 617 | 88, 402, 386 | 67, 607, 230 | 76. 48 | 1, 669, 243 | 45, 430, 384 | 177, 872 |

${ }^{1}$ Includes 1 cooperative buying association.

Table 4．－WhoLesale trade，By TYpe of establishments－Continued ［An（x）indicates that the amount must be withheld to avoid disclosure of individual operations，but it is included in the totals］

| TYPE OF ESTABLISHMENT <br> （Establishments classilied by major lines of merchandise） | Num－ ber of estati－ lish－ ments | NUMBER OR EMPLOYEES （propristors not included） |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | rotal RXPENSES （including salaries and wages） | sTocks ON FAND， END OF YTAR （at cost） | NET SALLES | Credit salds |  | $\begin{gathered} \text { SALLS } \\ \text { TO ULTI- } \\ \text { MATE } \\ \text { CON- } \\ \text { sumers } \\ \text { (at retail) } \end{gathered}$ | SALES TO INDUS－ triat con． SUMERS | AVERAGK salks pme eq． tabliall－ H：st |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\xrightarrow[\text { Fe．}]{\text { male }}$ |  |  |  |  | Amount | $\left\|\begin{array}{c} \text { Per } \\ \text { cent } \\ \text { of net: } \\ \text { sales } \end{array}\right\|$ |  |  |  |

THE STATE—Continued

| Bulk tank stations | 459 | 8，290： | 5，755 | 544 | Dollars | Dollars $32,470,206$ | Dollars 25， 742,732 | Dollars | Dollars $87,507,024$ | 43.93 | Dollars | Dollars $4,050,160$ | Dollars 4 4.432 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chain－store warehouses ${ }^{\text {a }}$ | 106 | 8， 01.5 | 0，018 | I， 997 | 12，898，043 | 25，683，189 | 27，770， 503 | 451，180， 656 | 40，511，856 | 8． 98 | 4，134， 478 | 395̈， 778 |  |
| District and general sales offices． | 33 | 6，370 | 4， 571 | 1，790） | 10，027， 983 | 41，415， 048 | 37，168， 2605 | 343，061，274 | 250，208， 297 | 72． 64 |  | 46，245， 355 | 10,305 |
| Nanufacturers＇sales branches．． | 2，585 | 59，007 | 47， 053 | 12，854， | 153，323， 003 | $346,252,682$ | 226，327， 614 | 3，824，730， 755 | 3，163，821，849 | 82． 72 | 20，409，077 | 1，490，544，801 | 1，（06， 76 |
| Cooperntive sales agencies． |  |  |  |  | 110，709 | 303， 300 |  | 19，882，696 | 300，000 | 1．51 |  | 10，71．6，690 | 3，627， |
| Agents and bro | 3，897 | 30， 034 | 21， 833 | 8，201 | 84，881， 806 | 162，111，709 | 63，501， 422 | 4，745，376， 718 | 3，386，088，071 | 71.35 | 5． 073,428 | 1，571，802， 717 | 1，217，（aic） |
| Ataction co | 65 | 445 | 303 | 52 | 1，240，573 | 2，503， 350 | 409， 090 | 110，424， 282 | 16，300， 481 | 14.00 | 208，$\times 68$ | 188， 190,180 | 1，701，14 |
| Brokers． | 637 | 2，078 | 1，455 | 623 | 5，853， 108 | 11，954，003 | 0，213， 907 | 1，314，250，265 | 834，171， 939 | 67.02 | 142， 301 | 181，163， 360 | 2， 071,1036 |
| Commission merd | 648 | 8，697 | 5， 270 | 1，427 | 21，112， 023 | 38，360， 184 | 10， 948,214 | 094，672，540 | 788，245， 075 | 79．25 | 1，025， 348 | 328，473，334 | 1， 134.483 |
| Export agent | 179 | 2，306 | 1，410 | 896 | 5，701，038 | 310，777 | 13，306，929 | 300，441， 104 | 176，981， 195 | 58.91 | 1，006，250 | 107，487， 107 | 1，078， 112 |
| Export brokers ${ }^{\text {a }}$ | 4 | 23 | 14 | 9 | 71，818 | 138， 368 |  | 15，530， 412 |  |  |  |  | 3，884，103 |
| Export commission houses． | 138 | 1，305 | 030 | 435 | 3，140， 138 | 8，138， 673 | 11，430， 232 | 228，019， 090 | 135，410， 057 | 69， 15 | 775,000 | 90， 045,014 | 1.150 mix |
| Export manufacturers＇ <br> agents．－．．．－－－．．．．．．．．．．．．．．．－－ | 31 | 827 | 409 | 418 | 2，201， 450 | 6，537，451 |  |  |  | 68.10 |  |  | （17\％ |
| Export selling agents．．．．．．． | 㩆 | 91 | 57 | 34 | 308， 020 | 496， 285 | 970， 676 | 15，378，975 | 13，800， 484 | 00.32 |  | 1，906， 705 | 2,$50 ; 5162$ |
|  | 88 | 687 | 458 | 220 | 1，864 | 4，104，505 | 3，248，430 | 48，739， 147 | 25，977， 287 | 53.30 |  | 16，778，587 | 773， 6.31 |
| Tmport commission mer－ chants． | 13 |  | 0 | 88 |  | 908， 180 |  | 21，273，540 | 6，449， 005 | 30， 32 |  |  |  |
| Import manufacturess＇ agents | 27 | 138 | 83 | 50 |  | 1，053， 355 | 687， 743 | 8，465， 510 | 7，052， 204 | 03.94 |  | 2，100， 900 | 318,818 |
| Import selifug agents．．．．．．．－ | 23 | 351 | 266 | 85 | 053，924 | $2,143,074$ | 1，751，440 | 19，000， 097 | 11， 575,118 | 60． 02 |  | $8,520,884$ | 846， 0 \％ |
| Manufacturers＇ag | 1，171 | 0，962 | 5，160 | 1，802 | 18，824， 676 | 31，055， 804 | 8，461，454 | 422，816， 116 | 311，702， 874 | 73.72 | 831， 967 | 125，110， 880 | 161， 61 |
| Purchasing agents | 35 | 170 | 111 | 68 | －507，904 | 1，414，721 | ［580，725 | 42，677， 650 | 21，740， 598 | 50.86 |  | 1，631， 302 | i，214， 514 |
| Resident buyer | 69 | 302 | 254 | 338 | 1，707，254 | 2，520，909 | 93， 008 | 120，330，215 | 98，303， 925 | 77.80 |  | 1，270，520 | 1， 81315,782 |
| Selling ugents． | 1，030 | 10，088 | 7，322 | 2，766 | 27，979， 978 | 53，807，180 | 20，230，568 | 1，374，025，430 | 1，062，515，697 | 77．33 | ， 608,604 | 801，770，35t |  |
| Assemblers and country buy－ ers ${ }^{4}$ $\qquad$ | 628 | 2，642 | 1，958 | 684 | 3，545，786 | 7，800，012 | 2， 851 | 177， |  | 7.90 |  |  | 2，rat |
| Assembiers | 459 | 1，246 | 910 | 330 | 1，005， 674 | 2，312，612 | I，759， 803 | 27，270， 724 | 0，501， 832 | 23.84 | 121， 2485 | 134， 095 |  |
| Country buyers on salary or commission． | 85 | 183 | 130 | 53 | 121， 108 | 280，698 | 180，303 | 3，561，780 | 301， 045 | 10．25 |  |  | 70． 3.5 |
| Cooperative marketing asso－ ciations． | 56 | 1，0．33 | 803 | 260 | 2，200， 470 | 4， |  | 30， | 0，008，134 | 40 |  |  |  |
| Elevators（indepen | 0 | 26 | 23 | 3 | 54， 840 | 010，664 | 39， 601 | $7,532,885$ | 152， 520 | 2.02 |  |  |  |
| Elovators（line） | 12 | 34 | 25 | 9 | 36，770 | 67，324 | 81， 670 | 1，592，81．5 | 960， 215 | 50， 66 |  |  | 132， 3.41 |
| Packers and shipp | 10 | 90 | 61 | 29 | 27， 017 | 81，794 | 122， 379 | 954，975 | 187，832 | 19．6＇7 |  |  | 156， 14 |
| Wholesaling manufacturers | 39 | 970 | 750 | 2.1 | 2，140，374． | 4，130， 920 | 2，897，895 | 12，564，478 | 9，984， 250 | 79．46 | 117， 102 | 1， 498,894 | ［22， 108 |

cities of 100,000 porulation and over

| NEW YORK CITY | 19， 118 | 237，201 | 183， 268 | 54， 023 | $\left\{\begin{array}{c} \text { Dollars } \\ 606,568,582 \end{array}\right.$ | $\begin{gathered} \text { Dollars } \\ 1,232,020,651 \\ \hline \end{gathered}$ | $\left\lvert\, \begin{gathered} \text { Dollars } \\ 1,109,344,708 \end{gathered}\right.$ | $\left\|\begin{array}{c} \text { Dollars } \\ 15,681,148,128 \end{array}\right\|$ | $\underset{11,782,010,092}{\text { Dollars }}$ | 75.38 | $\begin{gathered} \text { Dollats } \\ 86,086,010 \end{gathered}$ | $\begin{gathered} \text { Dollars } \\ 4,909,504,600 \end{gathered}$ | Dolfar：䇛明 76 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholese | 14， 185 | 143， 960 | 112，372 | 31，578 | 350，882， 283 | 703，140，148 | 787，111， 247 | 6，929，389， 728 | $5,402,157,012$ | 77． 06 | 58，021， 888 | 2，097，004， 440 | 400，240 |
| rvice | 13， 460 | 139， 123 | 108， 502 | 30，621 | 338，723， 854 | 680，027， 787 | 771，735， 202 | 6，795，714， 829 | 5，303，256，750 | 78． 04 | 56，940， 833 | 2，037，282， 260 | S3 |
| Convert | 160 | 4，075 | 3，0611 | 1，014 | 10，609， 813 | 22，016， 050 | 47，684，546 | 197，190， 821 | 181，399， 116 | 91.90 |  | 90，265， 188 | 1，123， 419 |
| Exporters | － 327 | 3， 870 | 2， 8781 | 5090 | 10，760，563 | 22，742， 5157 | 10，012， 654 | 574，016， 380 | 347，398， 768 | 60． 52 | 195， 571 | 55，342，645 | $1,755,401$ |
| Importers | 11， 1278 | 18， 381 | 13， 349 | 5， 032 | 50， 007,748 | 105，233， 910 | 201，433， 921 | 1，610，446， 518 | 1，090，170，875 | 72.57 | 3，907， 561 | 795，022， 680 | （10）， 67 |
| Wholesalo | 11， 295 | 112， 797 | 80， 218 | 23，579 | 266，445， 735 | 530，934， 804 | 502，724， 171 | 4，514，061， 110 | 3，678，280， 490 | 81.49 | 62，747， 701 | 1，000，051，043 | 440， 65 |
| Limited function | 301 | 1， 497 | 1，174 | 323 | 3，098， 853 | 604，224 | ，644， 781 | 5 | 47，620， 473 | 70.75 | 256， 091 | 10 | 223， 0104 |
| Casia and car | 108 | 179 | 145 | 34. | 373， 607 | 688， 161 | 405，970 | Б，332， 057 | 1，105，471 | 20．73 | 70， 252 | 25，680 | 40，3if |
| Drop shippers | 103 | 658 | 402 | 160 | 1，975， 779 | 3，576， 311 | 957， 605 | 37，008， 025 | 32，795， 607 | 88， 62 | 7， 190 | 15，885， 620. | 760， 16 |
| Mail order wholesal | 85 | 58 | ${ }^{36}$ | 22 | －117，989 | 361， 663 | 640， 562 | 907， 465 | 424， 256 | 44． 89 | 68， 400 | ， | 120， 017 |
| Wegon distributors．．－ | 65 17 | 162 | 146 | 16 | 202， 891 | －603，810 | 262， 259 | 8，304，813 | 3，807， 538 | 61． 18 |  |  | 90， 07 |
| Warchouses（distributin | 17 | 440 | 385 | 85 | 938，637 | 1，374， 270 | $4,288,350$ | 17，604， 015 | 9，427， 602 | 53． 28 | 53， 200 | 5，575，000 | I，040， 47 il |
| Supply and machinery dis－ tributors | 374 | 3，330 | 2，096 | 634 | 8，459 | 15， 608 | 8，731， 104 | 24 | 51，279， 780 | 77． 27 | 824，964 | 38，047， 370 | 173， 410 |
| Bulk tank stati | 47 | 2，689 | 2， 340 | 349 | 5，466， 226 | 12， | 10，057， 919 |  |  | 51.71 |  | 7 |  |
| Ohain－store warehou | 78 | 0，537 | 4，881 | 1，056 | 10，437，428 | 21， 304,328 | 20，473， 785 | 326，102， 283 | 39，732， 771 | 12． 18 | 3，809，878 | 778 | 4，180， 703 |
| District sales offices General sales offices | 8 | 865 | 701 | 164 | 1，891，216 | 3，266， 848 | 2，472，120 | 51，748，370 | 17，953， 512 | 34， 69 |  | 2，591， 730 | 0，493， 610 |
| General sales offices | 1， 11 | 3,973 49,008 | 2， 805 | 1， 168 | 10， 909,800 | $\begin{array}{r}29,472,484 \\ 300 \\ \hline 108\end{array}$ | 22，946， 425 | －182，897， 2855 | 152，818， 312 | 83． 55 |  | 10，923， 306 | 9， 027,028 |
| Manufacturers sales branches．－ Cooporative sales agencies．．．．．． | 1，858 | $49,008$ |  | （x） 1029 | 132，164， 381 | 300，308， 612 | 202，698， 670 | 3，341，504， 020 | 2，788，592， 901 | $83.45$ | 17，829， 012 | I，308，025，61．6 | 1，803，291 |
| Agents and brolsers． | 3，454 | 28，052 | 20，281 | 7，771 | 81， 021,504 | 155，139， 248 | 60，751，857 | 4，574，484， 330 | 3，322，607， 022 | 72． 64 | 6，151， | 1，510，307， 257 | 1，324，101 |
| Auction | 64 | 442 | 391 | 51 | 5， 501 ， | 2， 1100 |  | $110,327,507$ | 10，300， 481 | 14． 01 | 298， 808 | 190，160 | 1，817， 818 |
| Brokers．．． | 555 | 1， 002 | 1， 342 | － 560 | 5，504，847 | 11，205， 503 | 6，007， 921 | $1,273,167,883$ | 873，121， 408 | 68． 58 | ， 175 | 178，825， 482 | 2，2013， 178 |
| Commission mer | 557 | 6，240 | 4，890 | 1，353 | $20,165,225$ | 36，733， 880 | $10,358,581$ | 946，485， 246 | 778，613， 363 | 82． 26 | 1，011，669 | 205，607， 403 | 1，600， 205 |
| Export agents | 176 | 2, | 1，403 | 804 | 5. | $15,200$ | 13，300， |  | 176，362， 067 ， | 59.84 | 1，006， 250 | 107，487， 107 | 1，6m4，692 |
| Cxport brokers． | ${ }_{3}^{3}$ | （x） | （x） |  | $(x)$ | (x) |  | (x) |  |  |  |  |  |
| Custom brokers－ Export．．．．．－－ |  | （X） |  | （X） | (X) | (x) |  | （x） |  |  |  |  |  |
| Export commission houses，－－ | 137 | 1，303 | 929 | 434 | 3，126， 193 | 8，104， 479 | 11，430， | 228，321， 318 | 134，811，679 | 89. | 775， 000 | 90， 64 ă， 914 | 1，666， 619 |
| agents． | 29 | 820 | 408 | 417 | 2，246，250 | 6， 6 |  |  |  |  |  |  |  |
| Export selling agents | 6 | 91／ | 57 | $34 \mid$ | 308，6201 | 496， 285 | 970， 67611 | 15， 378,975 | 13，890， 434 | 90． 32 |  | 1，905，705 | 2， 503,162 |

${ }^{2}$ The total expenses for chain－store warchouses laclude the cost of superintendence and supervision of the retail stores，since practically all chain－store systams haye so reported to the bureati．

4 Assemblers and country buyers are not shown for cities，but are Included in＂All other．＂

Table 4.-WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS-Continued
[An ( x$)$ indicales that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| TYPE OF ESTABLISHMENT <br> (Establishments classified by major lines of merchandise) | Number of estab-1ishments | NUMBER OF EMPLOYEES (propriators not included) |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAOES } \end{gathered}$ | rópal. EXPENSES (including salaries and wages) | sTocks ON HAND, END OF year (at cost) | NET SALES | credit sales |  | $\begin{gathered} \text { SALES } \\ \text { TO ULTT- } \\ \text { MATE } \\ \text { CON- } \\ \text { sUMERS } \\ \text { (at retail) } \end{gathered}$ | SALES TO INDUSTHIAL CONsUMERES | AVERAGI <br> SATES PER ES* TAHLISEIMEAT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 'rotal | Male | Te- |  |  |  |  | Amount | Per cent of net salos |  |  |  |

CITIES OF 100,000 PORULATLON AND OVEL-Continned

| NEW YORK CITX--Con. <br> Agents and brokers-Continued. |  |  |  |  | Doll | Dolla | Dolla |  |  |  | Dollars | Dollars | +788 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Import agents.............- | 62 | 680 | 452 | 228 | 1,855, 275 | 4, 083, 850 | 2, 069,320 | 48,252, 640 | 25, 977, 287 | 63. 84 |  | 16, 292, 089 | 778, 268 |
| Import commission merchants. | 13 | 197 | 9 | 8 | 60, 183 | 008, 186 | 9. 2 | 21, 273, 540 | 8, 449, 2005 | 30.32 |  | 0, 138,707 | 1,630,420 |
| Import manufacturers' ayents |  | 130 | S3 | 50 | 450,455 | 1,053 |  | 8, 465, 610 | 7,052,204 | , |  |  | 318, 537 |
| Import seliling ngents | 22 | 344 | 200 | 84. | 944,637 | 2, 122, 338 | 1,472,339 | 18,513,509 | 11, 575,118 | 62.52 |  | 8, 043,386 | 841, 527 |
| Manufacturers' | 987 | 6, 016 | 4, 408 | 1,008 | 17, 254, 478 | 20, 300,751 | 7, | 2 | 0, 212, 922 | 46 | 554, 275 | 114, 820,599 | 67 |
| Purchasing agents |  | 181 |  |  | 1469,842 | 1,331, |  | $120,330,215$ | 918,303, 925 | 77.89 |  | 20 | 872 |
| Resident huyers.- | -692 | 0.713 | 7, ${ }_{\text {254 }}$ | 2,676 | 1, 707, 254 | $\begin{array}{r} 2,520,099 \\ 52,062,208 \end{array}$ | $\begin{array}{r} 93,008 \\ 10,861,010 \end{array}$ | $\begin{array}{r} 120,330,215 \\ 1,339,116,363 \end{array}$ | $\begin{array}{r} 18,303,925 \\ 1,035,065,971 \end{array}$ | 77, 36 | 2, 210, 013 | 794, 254,459 | $\begin{aligned} & 1,830,872 \\ & 1,400,034 \end{aligned}$ |
| Wholesalin | 22 |  |  |  |  | 68\|| | $\begin{aligned} & 40,959 \\ & \times 7 \end{aligned}$ | $95$ | $\begin{aligned} & 9,43,450 \\ & \text { (x) } \end{aligned}$ | x) | 112, 102 | 044, 372 | $\begin{aligned} & 489,831 \\ & (x) \end{aligned}$ |
| BROOKIYN BOROUGH.- | 1,818 | 10, 338 | 16,750 | 2, 582 | 30, 804, 920 | 70, 018,584 | 45, 285, 359 | 690, 107, 474 | 438, 809, 617 | 62. 08 | 17, 201, 048 | 49, 540, 725 | 384, 547 |
| Wholesalers on | 1,818 | 12,202 | 10,657 | 1,005 | 25,530, 400 | 415, 067, 937 | 31, 858, 002 | 305, 815, 712 | 203,701, 681 | 06. 6.1 | 8, 428, 64 | 20,341, 140. | 244, 035 |
| Service whol | 1,515 | 11,747 | 10 | 1,542 | 24 | 45 | 30 |  | $71$ |  | 370, | 8, 83 | 251, 315 |
| Exporters | 27 |  | 139 |  | ( ${ }^{\text {8 }}$ ) 5,025 | 830, 087 | 1,300,710 | 7,035, 067 | 5, 301, 603 | 72.36 | 104,072 | 156, $\overline{3} \overline{6}$ | 240, 691 |
| Wholesale merc | 1,486 | 11,555 | 10,056 | 1,490 | 23, 926,804 | 44, 200, 022 | 20,505, 273 | 373, 400,375 | 248, 730,088 | 60.60 | 8,206, 000 | 18,782, 754 | 251, 343 |
| Limitod function | 06 | 290 | 272 | 181 | 6102,140 | 032, 325 | 280, 983 | 10, 435,480 | 6, 171,067 | 59.14 | 32, 400 | 731,176 | 68, 113 |
| Cash and carry | 33 |  |  |  | 100, 442 | 270, 092 | 80, 070 | 1,470,283 | (x) ${ }^{432,844}$ | (x) 29 | 32, 490 | 115, 908 | 44, 735 |
| Drop shippers. | $26^{6}$ |  |  |  | ${ }_{\text {III, }}(478$ | (x) 109,457 |  | 2,220, 480 | 1, 024, 462 | 46.01 |  |  | 80, 050 |
| Warehouses (distributing)... | 2 | (x) | (x) |  | (x) | (x) | (X) | (x) |  | ( X ) |  |  |  |
| Supply and machinery dis- tributors...................- | 35 | 22. | 180 | 5 | 715 | 087, 533 | 767,913 | 4, 037 | 3,363,343 | 72. 52 | 26, 130 | 670,854 | 2, 504 |
| Bulk tank | 13 | 420 | 405 | 15 | 708, 172 | 1,005 | 527. | 10,305,738 | 4. 1883,722 | 40. |  |  |  |
| Ohain-store warehou | 16 | (x) 104 | ( x ) 100 | $(x)$ | $2,290,221$ | $\begin{aligned} & 4,40, \\ & (x) \end{aligned}$ | 2,767) | $\begin{gathered} 73,460,530 \\ (x) \end{gathered}$ | $6,888,015$ (x) | $\frac{0.38}{(x)}$ |  |  |  |
| District sales oflices. Manutacturers' sales | 103 | (x) | (x) ${ }^{\text {4, }} \mathbf{0 5 1}$ | (x) 003 | $10,269,753$ | 21, 631,018 | 0,409, 352 | 203, 904,337 | 152, 974,283 | 7 c \% | 4, 6050,719 | 20,802, | 1, 270,683 |
| A gents and hrokers. | ${ }^{668}$ | (x) | (x) | (x) | (x) |  |  |  |  | (x) | (x) |  |  |
| Auction companie | 13 | 37 | ${ }_{27}$ | 3 | 66, 101 | 146, |  |  |  | 18.50 |  | 323, 688 |  |
| Commission mer | 11 | 61 | 55 | 6 | 102, 707 | 324, 27.4 | 0, 791 | 5, 0103,404 | 1, 112, 711 | 22, 22 |  |  | 455, 317 |
| Import ngents |  | (x) | (x) | (v) | ( X ) | (x) | (x) ${ }^{\text {a }}$ |  |  |  |  |  |  |
| Manufacture | 23 | 119 | 94 | 25 | 189, 201 | 331,250, | 203, 782 | 1, 850, 175 | -722, 472 | 83, 87 |  |  | 109, 906 |
| Solling agents | 15 | 126 | 101 | 25 | 274, 821 | 544, 507 | 209, 240 | 2.099,480 | 2, 401, 607 | 83, 07 | 175, 207 | 1,585, 574 |  |
| Wholesali | 3 | 25 |  |  |  | 72, 220 |  | 270, 731 | 2 BO | 90.12 |  |  | 243 |
| MANHATTAN BOROUGH. | 18, 018 | 205, 830 | 165, 96 | 49,808 | 632, 299, 2071 | 1,100,458,595 | 1,080,389,888 | 14, 589, 072,022 | 11, 155, 353, 682 | 76.78 | 60, 883, 3 | 224, 083, 776 | 857. 808 |
| Wholesal | 11, 808 | 125, 275 | 96, 122 | 20, 153 | 311, 797, 803 | 620, 271,391 | 738, 545, 05 t | B, 340, 643, 817 | 6,030, 200, 788 | 79.20 | 44, 281, | 062, 678, 498 | 637, 486 |
| Service whole | 11, 286 | 121, 232 | 92, 944 | 28, 288 | 301, 440, 920 | 610, 024, 491 | 724, 630, 108 | $\left\|\begin{array}{l} 0,233,008,532 \\ 140,305.821 \end{array}\right\|$ | $4,944,270,901$ | 79, 32 | 43,387 |  |  |
| Converters | 104 | 2, 938 | 2, 160 | 708 | $\begin{array}{r} 7,577,813 \\ 10.747404 \end{array}$ | $15,012,050$ $22,722,687$ | $35,091,546$ 19 | $\begin{aligned} & 140,305,821 \\ & 573,776,155 \end{aligned}$ | $\begin{aligned} & 126,350,116 \\ & 347,21,323 \end{aligned}$ | 90.02 |  | $\begin{aligned} & 63,225,080 \\ & 65,342,645 \end{aligned}$ | $1,349,671$ $1,770,014$ |
| Exporters | 1, 324 | -3,852 |  | 4,095 | $\begin{aligned} & 10,747,404 \\ & 60,420,974 \end{aligned}$ | $22,722,687$ $104,228,050$ | 199, 6308 , 420 |  | 1, $1,089,703,620$ | 72. 6.5 | 3, 883,549 | 794, 332, 968 | 1, 012,567 |
| Importers.... <br> Wholesale mo | 1, 646 | 18,154 96,280 | 74, 746 | -4,082 | 632, 688,735 | 407, 101, 704 | 470, 040, 721 | $4,017,380,402$ | 3, $380,022,836$ | 84, 16 | 39, 283, 020 | , 001, 850, 016 | 436, 103 |
| Llmited function | 200 | 1,170 | 872 | 298 | 2, 014, 002 | 5,403 | 6,301 | 54, 537, 100 | 0, 224 | 73.76. | 220, 001 | 821, 834 | 264, 743 |
| Cash and carry | 72 | 96 | 72 | 24 | 200, 245 | 395, 140 | 304, 500 | 3, 793, 176 | 067, | 17.61 | 44,082 | 218, 31 |  |
| Drop shippers | 02 | 633 | 474 | 159 | 1, 003,118 | 3, 413, 132 | 957, 205 | 35, 593, 481 | 31, 963, 99 | 89.80 | 7, 190 | 15, 248, 301 | 880, 885 |
| Mail-order wholesal | 8 | 58 | 30 | 22 | 117, 938 | 301, 663 | 640, 5682 | - 067,465 | 1, 484,205 | 44.89 70.42 | 68,460 47,089 |  | 120,933 129,345 |
| Wagou distributors---- | 19 |  | 214 | 85 | 144,622 509,008 | - ${ }^{3}, 017,154$ | 136, $4,173,049$ | - $11,4507,407$ | 1,732 $5,427,602$ | 40.29 | 53, 200 | 5, 575, 009 | 781, 697 |
| Warehouses (distributing) | 15 | 290 | 214 | 85 | 500,008 | 1,017, 104 | 4, 173, 049 | 1, 20,1 |  |  |  |  |  |
| Supply and machinery distributors. | 316 | 2, 873 | 2,300 | 667 | 7,301 | 13,753, | 7, 558, | 58, 498, 225 | 45, 708, 072 | 78. 24 | 673, 039 | 36, 094, 240 | 185, 120 |
| Bulk tank stations | 17 |  | 1,286 | 295 | 3, 077 | 7,438 | 8,388 | 65, 388,291 | 28. | 51. 56 |  | 2,397,310 | 3,270, 487 |
| Chain-stora warohous | 54 | 3,741 | 2,657 | 1,084 | B, 165, 446 | 12,733,785 | 13, 005 , | 155, 777, 964 | , | 24. |  | 2591.730 | 2,884, 777 |
| District sales oflices. | 7 |  |  | 147 | 1,691, 032 | 2,983, 555 | 2, 467, 489 | 49, 803, 058 | 10,98 | 34.1 |  | 2, ${ }^{2}$, 5923,3808 | 79, ${ }^{7} 114,727,025$ |
| General sales offees |  | 3,973 | 2,805 | 1, 168 | 10, 900,800 | 29, 472, 484, |  |  |  |  |  |  |  |
| Manufacturers' sales branches.. Cooperative sales agenoies. | 1, 664 | $\frac{41,075}{4}$ | $\begin{gathered} 31,803 \\ (x) \end{gathered}$ | $9882$ | $\left\|\begin{array}{c} 115, \\ (180,150 \\ (x) \end{array}\right\|$ | $206,233,101$ | 183, 809, 137 | $\begin{gathered} 3,046,066,252 \\ (x) \end{gathered}$ | $\begin{gathered} 2,509,945,584 \\ (x) \end{gathered}$ | (8) ${ }^{84}$ ( 35 | 11, 767, 013 | , 332, 408,640 | $\underset{(\mathrm{x})}{1,830} \mathbf{8 2 9}$ |
| Agents and broke | 3,362 |  |  | 7,650 | 79, 648,790 | 152,431, 849 | 59,723 | 4, 554, 130, 238 | 3,311, 383, | 72.71 | 4, 072, 423 | , 506, 760, 086 | 1, 354, 589 |
| Auction companies | 51 | 405 | 357 | 48 | 1, 165, 258 | 2, 425, 456 | 353, 828 | 114, 924, 600 | 16, | 13.8 | 221 , | 175, | 2, 253, 423 |
| Brokers. | 552 | 1,872 | 1,315 | 557 | 5, 454, 654 | 11,084, 535 | 反, 995, 927 | 1, 271, 410 | 872, 797, 72 | 68.65 |  | 178, 501 | 2, 303, 291 |
| Commission merch | 543 | 6, 175 | 4,830 | 1,345 | 10, 977, 148 | 30, 369,388 | 10, 343, 495 | 940, 699, 250 | 770, 905, 946 | 82. 58 | 007, | 205, 00 | 1,732, 411 |
| Export agents |  |  |  | 894 | 5,752, | 15, 260 | 13,306, 929 | 294, 745, 852 | 170, 362, 067 | 59.84 | 1,060,250 | 107, 487, 107 | 1, 674, 092 |
| Export brokers. |  | (x) | (X) | (x) | (x) | (x) |  |  |  |  |  |  |  |
| Customs brokers | 137 | (x) |  | ${ }_{4}^{(x)}$ | (X) ${ }^{\text {(X) }} 126,183$ |  | 11, 300,23 | 228, 321,318 | 134, 811, 670 | 59.04 | 775,000 | 00, 646.014 | 1,660, 578 |
| Export commission houses; | 137 | 1,363 | 929 | 434 | 3, 126, 183 | 8,104, 478 |  |  | 27. | 77.8 | 201, 250 |  |  |
|  | 9 | 820 | 403 | 417 | $\begin{aligned} & 2,240,2566 \\ & 308.626 \end{aligned}$ | 6, 521,057 |  |  | 13,800, 434 | 90. 32 |  | 1, 205, 705 | 2, 683,102 |
| Export solling agents.....-- | 6 | 91 <br> 665 | 4483 | -322 | 1,802, 187 | 3, 885,865 | 2, 891, 996 | 47,954, 837 | 25,977, 287 | 54. 17 |  | 16, 292, 088 | 786, 144 |
| mport agents <br> Import commission merchants | 1 | 197 | 448 109 | 88 | $1,82,183$ 460,183 | 008, 186 | 859, 238 | 21, 273, 540 | 6, 440,905 | 30.32 |  | 6, 138, 707 | 1, 638, 426 |

Table 4.-WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS-Continued
$[$ An $(\mathrm{x})$ indicates that the amount must be withheld to avoid diselosure of individual operations, but it is included in the totuls]

| tyye or egtablighmbnt <br> (Tstablishments ciassified by major lines of merchandise) | Num. ber of estab lish- | $\begin{aligned} & \text { NUMBER OF } \\ & \text { EMPDEREES } \\ & \text { (proprietors not } \\ & \text { includad) } \end{aligned}$ |  |  | SalatiesANDWaGES | rotal. EXPENSES (including salaries wages) | $\begin{gathered} \text { sTacks } \\ \text { ON HAND, } \\ \text { END OF } \\ \text { YEAR } \\ \text { (at cost }) \end{gathered}$ | NET SALes | credit sales |  | $\begin{gathered} \text { SALES } \\ \text { TO ULTI- } \\ \text { MATRE } \\ \text { CON- } \\ \text { sumERS } \\ \text { (at retail) } \end{gathered}$ | sales TO INDOS: rtial consumers | $\begin{aligned} & \text { AVERRGE: } \\ & \text { SALEG } \\ & \text { PERE ES. } \\ & \text { TABLIEH- } \\ & \text { MENT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Malo | $\underset{\text { male }}{\text { men }}$ |  |  |  |  | Amount | Per $\begin{gathered}\text { Perr } \\ \text { cerit } \\ \text { of not } \\ \text { sales }\end{gathered}$ |  |  |  |

CITIES OF 100,000 POPULATION AND OVER-Continued


Table 4.-WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS-Continued
$[A n(\mathrm{x})$ indicates that the amount must be witheld to avoid disclosure of individual operations, but it is includel in the totals]

| tyie of egtablisiment (Establishmonts classiffied by major lines of merchandise) | Num:ber ofestab-lish-ments | $\begin{aligned} & \text { numberi of } \\ & \text { smatoy ers } \\ & \text { (proprictors not } \\ & \text { included) } \end{aligned}$ |  |  | SalarmasAndWAGES | TOTAT. <br> EXPENSES (including salaries and whges) | STOCKSON IIAND,END OFFEAR(at cost) | net sates | credit gales |  | $\begin{gathered} \text { SALES } \\ \text { MO UTITI- } \\ \text { MATE } \\ \text { CON- } \\ \text { STMMRS } \\ \text { (at rotail) } \end{gathered}$ | $\begin{aligned} & \text { SALES } \\ & \text { TO INDUS- } \\ & \text { THILL CON } \\ & \text { SUMERS } \end{aligned}$ | AVERAGL BALES PER ES* TABLISHMENT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Fe- |  |  |  |  | Amount | Per cent of not sales |  |  |  |

CIILES OR 100,000 POPULATMON AND OVER-Continued


| CITMES OF 50,000 TO 100,000 POPULATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Dollars | Dollars | Dollars | Dollars | Dollars <br> 29, 591,21 |  | Dollars ${ }_{\text {602, }}$ | Dollars ${ }_{\text {2, }}$ 414, 642 |  |
| Binghamton. | 120 | 1,573 | 1,253 | 320 | 2, 729, 225 | $5,282,929$ $4,248,410$ | $5,867,340$ $3,841,497$ | $42,824,022$ $20,700,987$ | 28, $21,227,441$ | 72.100 | 002, 627 | 2, 134, 203 |  |
| Wholesalers only. | 104 | 1,239 | ${ }_{295}^{994}$ | 245 | 2, 1845,241 | 1, 3144,519 | 1, 325,843 | 13, 033, 035 | 7,963,773 | 61.10 |  | 280, 439 |  |
| All other types. | 22 | 334 | 208 | 7 |  |  |  |  | 5, 904,883 | 42.63 | 133, 386 | 607, 450 |  |
| Mount Vernon. | 42 | 506 | 461 | 45 48 88 | 991, 5278 |  | 862,096 <br> 302,848 | - $43,8013,584$ | a, 627,147 | 78. 62 | 133,386 | 540, 248 |  |
| Wholesalers only <br> All other types | 128 | 206 300 | $\stackrel{178}{283}$ | 17 | 634, 426 | 1, 116,410 | 469, 247 | 0,238, 393 | 2, 277, 716 | 24, 65 |  | 58, 202 |  |
|  | 0 | 198 | 179 | 17 | 413,312 | 1, 018, 819 | 415, 696 | 29, 312, 016 | 2, 217, 504 | 7.57 | 107, 392 |  |  |
| Wholesalers only | 20 | 92 | 78 | 14 | 190,295 | 302, 998 | 276, 943 | 2,718,563 | 1, 7292,485 |  | 107, 3 |  |  |
| All other types. | 8 | 104 | 101 | 3 | 223, 017 | 625, 821 | 138, 763 : | 20, 593, 463 | , 480 |  |  |  |  |

Table 4.-WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS—Continued
[An $(\mathrm{x})$ indicates that the amount must be with held to avoid disclosure of individual operations, but it is included in the tolals]

| type of matablisiment <br> (Establishments classlifed by major lines of merchandise) | Num ber of estab-lish-ments | $\begin{aligned} & \text { NUMBER of } \\ & \text { EMPborees } \\ & \text { (proprietors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGRS } \end{gathered}$ | total cxplenges (including sadarias and wages) | $\begin{aligned} & \text { STOCAS } \\ & \text { ON HAND, } \\ & \text { END OF } \\ & \text { YEAR } \\ & \text { (at cost) } \end{aligned}$ | Net sales | credit sales |  | $\begin{gathered} \text { SALES } \\ \text { TO UITI- } \\ \text { MATE } \\ \text { CON- } \\ \text { BUMERS } \\ \text { (at retail) } \end{gathered}$ | sales TO INDUS trial Gonsumers | AYBRAGR <br> AMLES <br> TER ER- <br> HENT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Fe- male . |  |  |  |  | Amount | Per cent ofnt ont sales |  |  |  |

CITLES OF 50,000 TO 100,000 POPULATMON-Continued

| Niagara Falls. Wholesalers only All other types.. | 45 <br> 32 <br> 13 | $\begin{aligned} & 370 \\ & 111 \\ & 259 \end{aligned}$ | $\begin{gathered} 276 \\ 88 \\ 190 \end{gathered}$ | $\begin{aligned} & 944 \\ & 25 \\ & 259 \end{aligned}$ | $\begin{gathered} \text { Dollars } \\ 817,480 \\ 189,941 \\ 627,545 \end{gathered}$ | $\begin{array}{l\|l\|l\|l\|l\|l\|l\|} \text { Dollars } \\ 1,839,274 \\ 408,494 \\ 1,430,780 \end{array}$ | Dollars $3,395,194$ <br> 365, 497 <br> 3, 029, 697 | $\begin{aligned} & \text { Dollars } \\ & 15,013,810 \\ & 3,567,117 \\ & 11,440,693 \end{aligned}$ | Dollars <br> 11, 534, 399 <br> 1,069, 827 <br> 10, 464, 572 | $\begin{aligned} & 76.83 \\ & 29.89 \\ & 91.42 \end{aligned}$ | $\begin{gathered} \text { Dolliars } \\ 35,991 \\ 35,991 \end{gathered}$ | $\begin{gathered} \text { Dollars } \\ 7,974,116 \\ 319,307 \\ 7,654,740 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Scaenecrady. | 77 | 566 | 446 | 110 | 977, 872 | 2,087, 478 | 1,857, 613 | 24, 072, 429 | 15, 448, 335 | 64.17 | 207, 246 | 4, 168, 841 |  |
| Wholesalers only | 45 | 343 | 265 | 78 | 536, 958 | 1,241, 447 | 1, 209, 833 | 12,746, 964 | 7, 903, 123 | 62.00 | 293, 830 | 358, 882 |  |
| All other types | 22 | 213 | 181 | 32 | 300, 014 | 846, 031 | 647, 780 | 11, 325, 465 | 7, 545, 206 | 66. 62 | 3,416 | 3,809,950 |  |
| ${ }^{\text {'Troy }}$ | 86 | 1, 129 | 941 | 188 | 2,030,337 | 4,427, 285 | 3, 894, 661 | 34, 802, 421 | 24, 648,996 | 70.64 | 269, 408 | 3,230, 563 |  |
| Wholesalers only | 71 | 809 | 708 | 161 | 1,611, 600 | 3, 568, 154 | 2, 890, 524 | 21,894, 258 | 17,092,006 | 78.07 | 269, 408 | 2,908, 309, |  |
| All | 10 | 200 | 20 | 27 | 418, 36 | 809, 131 | 998, 37 | 12,998, 183 | 7, 500, 930 | 58.14 |  | 238, 244 |  |

CITIES OF 20,000 TO 50,000 POPULATION


Table 5A.-NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR NEW YORK STATE

${ }^{1}$ Includes "Supply and machinery distributors."
Assomblers and country buyers afa nurers for the State, includes wholesaling manufacturers and assemblers and country buyers for the cities.
${ }^{8}$ Includes only wholesaling manufacturers for the State, includes wholesaing manufacturers and assembers ond

Table 6 a.-NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR NEW YORK STATE-Con.


Table 6B.-NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR NEW YORK CITY


Table 5B.-NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR NEW YORK CITY-Con.


NEW YORK CITY-Continued

| Groceries and food specialties............. Groceries (general line) Food and grocery specialties. | $\begin{array}{r}1,293 \\ .355 \\ 938 \\ \hline\end{array}$ |  | 20 6 14 | 177 25 152 | 630 268 362 | 1 4 | 3 |  | 138 | 3 |  | 19 16 3 | 3 | 82 5 7 |  | $\begin{aligned} & 1 \\ & 1 \end{aligned}$ | $\left\{\begin{array}{l} 199 \\ 18 \\ 181 \end{array}\right.$ | 34 2 32 | 10 5 5 | 8 | 37 5 32 | 0 2 4 | 39 1 38 | 4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hardware | 340 |  | 5 | 11 | 104 |  | 5 |  |  |  |  |  | 1 | 37 |  | $\stackrel{2}{2}$ |  |  | 10 |  | 60 | 3 | 10 | $\ldots$ |
| Hardware (general ling) | 219 |  | 5 | 8 | 123 |  | 3 |  |  |  |  |  |  | 15 22 |  | 2 |  |  | 10 |  | 39 20 |  |  |  |
| Hardwaro (specialty) | 130 |  |  | 3 | 71 |  | 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Irou and steel scrap and other waste material | 420 |  | 4 | 4 | 384 | 3 | 7 |  |  |  |  |  |  | 1 |  |  |  | 2 | 2 |  | 1 |  | 3 |  |
|  | ${ }^{63}$ |  | 1 |  | 53 | 1 | 2 |  |  |  |  |  |  |  |  |  | ${ }_{2}^{6}$ |  | 2 |  |  |  | 2 |  |
| Junk and scrap. | ${ }^{2} 2108$ |  | 1 | 1 | 230 95 | 2 | 1 |  |  |  |  |  |  | 1 |  |  | 1 | 2 |  |  | 1 |  | 1 |  |
| Jor |  |  |  |  |  |  |  |  |  |  |  |  |  | 30 |  | 7 | 11 | 11 |  | 2 | 12 |  |  |  |
| Jewelry and optical go | 889 |  | 2 | 279 | 561 | 37 | 1 | $1$ | 1 |  |  |  |  | 25 |  | 7 | 11 | 11 | 1 | 2 | 12 |  | 13 |  |
| Jewelry-...- Optical goods | 933 33 |  | 2 | 274 | $\stackrel{538}{23}$ | 37 | 1 |  |  |  |  |  |  | 5 |  |  |  |  |  |  |  |  |  |  |
| Leather and leather goods (except gloves and shoes). | 381 |  | 3 | 12 | 287 |  | 1 |  | 1 | 1 |  | 1 | 1 | 31 |  |  |  | 8 | 1 |  | 10 |  | 18 |  |
| Leather and leather goods (general line) |  |  |  |  |  |  |  |  |  |  |  |  |  | 3 |  |  |  |  |  |  | 2 |  |  |  |
| Leather and loather belting | 140 |  | 2 | 3 | 104 |  |  |  |  |  |  |  |  | 13 |  |  |  | 8 |  |  | 7 |  | 9 |  |
| Luggage and leather goods | 62 |  |  | 5 | 30 |  | 1 |  |  | 1 |  |  | 1 | 12 |  |  |  |  |  |  | 0 |  | 6 |  |
| Saddlery and harness--- | 3 |  | 1 |  | 3 |  |  |  | 1 |  |  | 1 |  | 3 |  |  |  |  | 1 |  | 1 |  | 3 |  |
| Shoe fludings and cut s | 161 |  | 1 | 2 | 148 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lumber and building materials (other than metal) | 494 |  | 3 | 18 | 318 |  | 7 |  |  |  |  |  | 1 | 70 |  |  | 3 | 10 | 1 | 1 | 20 | 1 | 34 | 1 |
| Construction and building materials (other than metal and wood). | 308 |  | 1 | 13 | 198 |  | 2 |  |  |  |  |  | 1 | 56 |  |  |  | 8 |  | 1 | $17$ | 1 | $17$ | $\cdots$ |
| Lumber and millwork--------------- | 186 |  | 2 | 5 | 120 |  | 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Machinery, equipmont, and supplies (excopt electrical) | 1,533 |  | 28 | 72 | 752 | 4 | 10 | 1 | 2 |  |  |  | 4 | 340 |  |  | 6 | 14 | 15 | 5 | 177 | 4 | 84 | $\xrightarrow{2}$ |
| Commercial equipment and supplies- Construction equipment and sup- | 273 |  | 5 | 11 | 173 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction equapment and supplies. | 42 |  |  | 1 | 17 |  | 1 |  |  |  |  |  |  | 11 |  |  |  |  | 2 |  |  |  | 1 | -... |
| Farm machinery and equipment | 20 |  | 5 |  | 5 |  |  |  |  |  |  |  |  |  |  |  |  | 1 | 2 |  |  |  |  |  |
| Manufacturing, mining, and drilling machinery, equipment, and supplies. | 723 |  | 16 | 34 | 258 | 2 | 4 |  |  |  |  |  | 2 | 201 |  | 3 | 4 | 8 | 9 |  | 122 | 3 | 53 |  |
| professional equipment and supplies- | 189 |  | 1 | 23 | 115 |  |  | 1 |  |  |  |  |  | 32 |  |  |  |  |  | 1 |  |  |  | 1 |
| Service equipment and supplies.....- | 199 |  |  | 2 | 146 | - | 1 |  | 2 |  |  |  |  | 31 |  |  |  | 2 |  |  | 9 | 1 | 3 |  |
| Transportation equipment and supplies. | 87 |  |  | 1 | 38 |  | 1 |  |  |  |  |  | 1 | 18 |  |  | 2 | 1 | 2 |  | 14 |  | 0 |  |
| Metals and minerals (except petroleum and scrap) $\qquad$ | 453 |  |  | 21. | 217 |  | 8 |  |  |  |  |  | 1 | 108 |  |  | 10 |  | 4 | 1 | 33 | 1 |  | --. |
| Corl. | 109 |  | 2 |  | 63 |  | 3 |  | 1 |  |  |  |  | 8 |  |  | 1 | 1 | $\frac{1}{2}$ | 1 | 24 | 1 |  | $\cdots$ |
| Iron and steel (except serap)....-..- | 222 |  | 3 | 13 | 92 |  | 4 |  |  |  |  |  | 1 | 70 |  |  |  |  | 2 | 1 |  |  |  |  |
| Metals and metal work (other than iron and steel) | 122 |  | 1 | 8 | 62 |  | 1 |  |  |  |  |  |  | 30 |  |  | 4 | 2 | 1 |  | 8 |  | 6 |  |
| Paper and paper products.............- | 798 | 1 | 8 | 22 | 568 | 3 | 5 |  | 1 |  |  |  |  | 79 |  |  | 44 | 8 |  |  | 29 | 1 | 30 | --. |
| Paper and paper products (general line) | 341 |  | 4 | 7 | 271 | 1 | 2 |  |  |  |  |  |  | 33 |  |  | 3 | 4 |  |  | 10 | 1 | 5 |  |
| Paper and paper products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| other than specifled).......--.....- | 163 | 1 | 2 | 1 | 106 |  | - 1 |  |  |  |  |  |  | 19 |  |  | 10 | 2 |  |  | 7 | -- |  | .-. |
| Stationery and stationery supplies... | 277 |  | 2 | 8 | 180 | , 2 | 2 |  | 1 |  |  |  |  | 28 |  | -... | 31 | 2 |  |  | 12 |  |  |  |
|  | 18 |  |  | 6 | 11 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Petroleum and patroleum products. | 151 |  | 8 | 1 | 69 |  | 3 |  | 2 |  | 47 |  | 2 | 13 |  |  | 4 | 2 | 3 |  | 4 | 1 | 2 |  |
| Plumbing and heating equipment and supplies. | 335 |  | 3 | 4 | 206 |  |  |  |  |  |  |  |  |  |  |  |  | - 1 |  |  | 31 |  | 21 | 1 |
| Plumbing equipment and supplies.-. | 269 |  | 3 | , | 184 |  | 1 |  | 1 |  |  |  |  | 40 |  |  |  | 1 | 2 |  | 118 |  |  |  |
| Heating equipment and supplies....-- | 68 |  |  | 1 | 22 |  |  |  |  |  |  |  |  | 18 |  |  |  |  |  |  | 15 |  |  |  |
| Tobaceo and tobacco products (except leaf) | 144 |  |  | 4 | 115 |  |  |  | 1 |  |  | 5 |  | 15 |  |  | 1 |  |  |  | 2 |  | 1 |  |
| All other.. | 1,047 | 1 | 34 | 136 | 553 | 1 |  |  | 2 |  |  | 2 |  | 87 |  | 8 | 48 | 26 |  |  | $40$ | 4 |  | 3 |
| Books, periodicals, and newspapers.- | 87 |  |  | 5 | 50 |  |  |  |  |  |  | 2 |  | 17 |  | ---- |  |  |  | 1 | $3$ |  |  | 4.2 |
| Oils and greases (animal and vegetable) | 54 |  |  | 0 | 22 |  |  |  |  |  |  |  |  | 7 |  |  | 11 | 1 |  | 2 | 3 |  | 2 |  |
| Rubber goods (general line) | 6 |  |  |  | 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Textiles and textile materials (other than dry goods) | 390 |  |  |  | 249 |  |  |  | 1 |  |  |  |  |  |  |  | 10 | 11 | b | 4 |  |  | 30 |  |
| Miscellaneous kinds of business...- | 510 |  | 26 | 105 | 230 |  | - 3 |  | 1 |  |  |  |  | 22 |  | 8 | 26 | 14 | 11 | 4 | 27 | 4 | 28 |  |

TAble $\quad$ ©C.-NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR MANHATTAN BOROUGH


MANHATTAN BOROUGHI
 ${ }^{1}$ Includes " Supply and machinery distributors."


MANHATTAN BOROUGII-Continued

| Grocorios and food specialtios <br> Groceries (general line) <br> Food and grocery specialties | 1,038 225 813 |  | 20 0 14 | 160 16 144 | 449 158 201 | 3 1 2 | 3 |  | 3 |  | 2 | --.- | 11 <br> 8 <br> 3 | 2 -2 -8 | $\begin{gathered} 52 \\ 2 \\ 50 \end{gathered}$ | $-\cdots-1$ | $\begin{aligned} & 1 \\ & 1 \end{aligned}$ | $1 \begin{aligned} & 198 \\ & 18 \\ & 180\end{aligned}$ | 34 2 32 | [10 | $\begin{array}{r}8 \\ \hline 8\end{array}$ | 35 5 30 | 6 <br> 2 <br> 4 | 37 1 30 | 4 4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hardwaro | 310 |  | 5 | 10 | 158 |  | 4 |  |  |  |  |  |  | 1 | 36 |  | $\stackrel{2}{2}$ | 6 2 |  | 10 |  | 59 | 2 | 10 10 | $\cdots$ |
| Hardware (general line) | 191 |  | 5 | 8 2 | 96 62 |  | 2 |  |  |  |  |  |  | 1 | ${ }_{21}^{15}$ |  |  | 2 |  |  |  | 20 | 1 | 0 | $\cdots$ |
| Iron and steol scrap and other waste materinls | 184 |  | 3 | 4 | 154 | 2 | 6 |  |  |  |  |  |  |  | 1 |  | ---- | 7 | 2 | 2 |  | 1 |  | 2 | ... |
| Iron and steel sorap. | 18 |  | 2 |  | 10 | 1 | 1 |  |  |  |  |  |  |  |  |  |  | 1 |  | 2 |  |  |  | 1 |  |
| Junk and scrap....-...----1 | 91 |  | 2 | ${ }_{3}^{1}$ | 79 65 |  | 1 |  |  |  |  |  |  |  | 1 |  |  | 1 | 2 | 2 |  | 1 |  | 1 | $\cdots$ |
| Jewelry | 961 |  | 2 | 279 | 550 | 37 | 1 | 1 | 1 |  |  |  |  |  | 28 |  | 6 | 11 | 11 | 1 | 2 | 12 |  | 13 | $\cdots$ |
| Jowolry. | 932 |  | 2 | 274 | 535 | 37 | 1 | 1 | 1 |  |  |  |  |  | 25 |  | 0 | 11 | 11 | 1 | 2 | 12 |  |  |  |
| Optical goods- | 29 |  |  |  | 21 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leather and leather goods (excopt <br> gloves and shoes) | 304 |  | 3 | 12 | 213 |  | 1 |  |  |  | 1 |  |  | 1 | 30 |  |  |  | 8 | 1 |  | 16 |  | 18 | --- |
| Loather and leather goods (general line) | 9 |  |  | 2 | 2 |  |  |  |  |  |  |  |  |  | 3 |  |  |  |  |  |  | 2 |  |  |  |
| Leather and leather belting | 140 |  | 2 | 3 | 98 |  |  |  |  |  |  |  |  |  | 13 |  |  |  | 8 |  |  | 7 |  | 9 |  |
| Luggage and lather goods...........- | 60 |  |  | 5 | 28 |  | 1 |  |  |  | 1 |  |  | 1 | 12 |  |  |  |  |  |  |  |  | 0 |  |
| Saddlery and harness | 92 |  | 1 | 2 | 82 |  |  |  |  |  |  |  |  |  | 2 |  |  |  |  | 1 |  | 1 |  |  | $\cdots$ |
| Lumber and building materials (other than metal) | 338 |  | 3 | 16 | 172 |  | 0 |  |  |  |  |  |  | 1 | 67 |  |  | 3 | 10 | 1 | 1 | 23 | 1 | 32 |  |
| Construction and building materials (other than metal and wood) | 195 |  |  | 11 | 95 |  | 2 |  |  |  |  |  |  | 1 | 53 |  |  |  | 8 |  | 1 | 14 |  | 15 |  |
| Lumber and millwork...........------- | 141 |  | 2 | 5 | 77 |  | 4 |  |  |  |  |  |  |  | 14 |  |  | 3 | 8 | 1 |  |  |  |  |  |
| Machinery, equipment, and supplies (oxcept electrionl) | 1,332 |  | 28 | ${ }^{66}$ | 612 | 3 | 9 | 1 |  |  |  |  |  | 4 | 316 |  | 4 | 0 | 14 | 15 | 5 | 167 | 4 | 78 |  |
| Commercial equipment and supplies- | 1, 230 |  | 5 | 10 | 141 |  | 3 |  |  |  |  |  |  |  | 45 |  |  |  |  |  |  |  |  |  |  |
| Construction equipment and supplies | 27 |  |  | 1 |  |  | 1 |  |  |  |  |  |  |  | 9 |  |  |  |  | 2 |  | 2 |  |  | -.. |
| Farm machinery and equipment ----- | 19 |  | 5 |  | 5 |  |  |  |  |  |  |  |  |  | 8 |  |  |  | 1 | 2 |  | 2 |  |  |  |
| Manufacturing, mining, and drilling machinery, equipment, and sup- |  |  |  |  |  | 2 | 3 |  |  |  |  |  |  | 2 | 188 |  | 3 | 4 | 8 | 9 |  | 110 | 3 | 60 |  |
| plies. ${ }_{\text {prosional }}$ equipment and supplies. | 650 106 |  | 16 | 30 22 | ${ }^{218}$ |  |  | $\cdots$ |  |  |  |  |  | 2 | 188 29 |  | 3 | 4 | 8 |  | 1 |  |  |  | $\ldots$ |
| Service equipment and supplies...... | 150 |  |  | 2 | 108 | 1 | 1 |  |  |  |  |  |  |  | 24 |  |  |  | 2 |  |  | 8 |  |  |  |
| Transportation equipment and supplies. | 84 |  |  | 1 | 36 |  | 1 |  |  |  |  |  |  | 1 | 18 |  |  | 2 | 1 | 2 |  | 14 |  |  |  |
| Metals and minerals (except petroleum and serap) | 379 |  | 6 | 21 | 158 |  |  |  |  |  |  |  |  | 1 | 99 |  |  | 10 | 7 | 4 | 1 | 32 | 1 | 32 |  |
|  | 100 |  | 2 |  | 57 |  | 3 |  |  |  |  |  |  | 1 | 8 |  |  | 1 | 4 | 2 | 1 | 24 | 1 |  | - |
| Iron and steel (except scrap) ----...- | 188 |  | 3 | 13 | 86 |  |  |  |  |  |  |  |  | 1 | 64 |  |  |  |  |  |  |  |  |  |  |
| Metals and metal works (except iron and steel) | 91 |  | 1 | 8 | 35 |  | 1 |  |  |  |  |  |  |  | 27 |  |  | 4 | 2 | 1 |  | 7 |  |  |  |
| Paper and paper products-------- | 671 | 1 | 8 | 22 | 450 | 1 | 5 |  |  |  |  |  |  |  | 77 |  |  | 44 | 8 |  |  | 27 | 1 | 27 | , |
| Paper and paper products (general | 270 |  | 4 | 7 | 205 |  | 2 |  |  |  |  |  |  |  | 31 |  |  | 3 | 4 |  |  | 9 | 1 |  |  |
| Paper and paper products (s |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| other than specined) -......-...-- | 145 | 1 | 2 | 1 | 90 147 |  | 1 |  |  |  |  |  |  |  | 19 |  |  | 10 | 2 |  |  | 11 |  | 12 |  |
| Stationery and stationery supplies.-- | 241 |  | 2 | 8 | 147 | 1 | 2 |  |  |  |  |  |  |  | $\stackrel{26}{1}$ |  |  | 31 |  |  |  |  |  |  | - |
|  | 15 |  |  | 6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Petroleum and petroleum products...-- | 98 |  | 8 | 1 | 37 |  | 3 |  |  |  |  | 17 |  | 2 | 13 |  |  | 4 | 2 | 3 |  | 4 | 1 |  | - |
| Plumbing and heating equipment nnd supplies. plumbing equipment and supplies........................ |  |  | 3 3 | 3 2 | 92 |  | 1 |  |  |  |  |  |  |  | 49 37 |  |  |  | 1 | 2 |  | 25 |  | ${ }_{1}^{20} 11$ |  |
| Plumbing equipment and supplies. Heating equipment and supplies..... | 151 46 |  | 3 | ${ }_{1}^{2}$ | 13 |  | 1 |  |  |  |  |  |  |  | 37 12 |  |  |  |  |  |  | 11 |  | 0 |  |
| Tobacco and tobacco products (except leaf)... | 88 |  |  | 4 | 63 |  |  |  |  |  |  |  | 4 |  | 13 |  |  | 1 |  |  |  | 2 |  |  |  |
| All other. | 982 | 1 | 34 | 136 | 500 | 1 | 0 |  |  |  |  |  | 2 |  | 83 |  | 5 | 48 | 20 | 17 | 10 | 40 | 4 |  |  |
| Books, periodicals, and newspapars-- | 73 |  |  | 5 | 38 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oils and greases (animal and vegetable) | 51 |  |  | 6 | 19 |  |  |  |  |  |  |  |  |  | 7 |  |  | 11 | 1 |  | - 2 | 3 |  |  | 2 |
| Riubber goods (general line) -----1-- | 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Textiles and textile materials (other than dry goods) | 369 | 1 | 8 | 20 | 230 | 1 | 6 |  |  |  |  |  |  |  | 35 |  |  | 10 | 11 | 5 | ${ }_{4}^{4}$ | 7 |  |  |  |
| Miscellaneous kinds of business...-... | 484 |  | 26 | 105 | 211 |  |  |  |  |  |  |  |  |  | 21 | -..- | - | 20 | 14 | 11 | 3 | 27 |  |  | \|-- |

Table 5D.-NUMBER OF ESTABLISHMENTS BY TYPE AND KIND OF BUSINESS FOR BRONX, BROOKLYN, QUEENS, AND RICHMOND BOROUGHS


Table 5D．－NUMBER OF ESTABLISHMENTS，BY TYPE AND KIND OF BUSINESS FOR BRONX，BROOKLYN， QUEENS，AND RICHMOND BOROUGHS－Continued

|  | BRONX |  |  |  |  | HROOKLYN |  |  |  |  | QUEENS |  |  |  |  | RECHMOND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| kind of buginess <br> （Establishments classified by major lines of merchandise） |  |  | 曹 <br>  |  | $\begin{aligned} & \text { 品 } \\ & \text { 右 } \end{aligned}$ |  |  |  |  |  |  |  |  | 䔡 品 品 品 总 品 | $\begin{aligned} & \text { 䔍 } \\ & \text { 客 } \\ & \text { 可 } \end{aligned}$ |  |  |  |  | 芴 |
| Iron and steel scrap and other waste materials | 29 | 28 |  |  | 1 | 171 | 167 |  | 3 | 1 | 23 | 22 |  |  | 1 | 13 | 13 |  |  |  |
| Iron and steel scrap－ | 10 | 10 |  |  |  | 32 | 30 |  | 1 | 1 | 3 | 3 |  |  |  |  |  |  |  |  |
| Junk and sornp．．．．．． | 17 | 16 |  |  | 1 | 112 | 110 |  | 2 |  | 18 | 18 |  |  |  | 13 | 13 |  |  |  |
| Waste rubber，rags，and paper－．－－ | ， | 2 |  |  |  |  | 27 |  |  |  |  | 1 |  |  | 1 |  |  |  |  |  |
| Jewelry and optical goods．．． | 2 | 1 | 1 |  |  | 0 | 4 | 1 | 1 |  |  |  |  |  |  |  |  |  |  |  |
| Jowelry | ， | 1 |  |  |  | 3 3 |  | 1 | 1 | ．．．．． | －－ |  |  |  |  |  |  |  |  |  |
| Optical goods．．．．－．－．－．．．．．－－－ | 1 |  | 1 |  |  |  | 2 | 1 |  |  |  |  |  |  |  |  |  |  |  |  |
| Leather and leather goods（except gloves and shoes） | 13 | 13 |  |  |  | 50 | 56 | 1 |  | 2 | 4 | 4 |  |  |  | 1 | 1 |  |  |  |
| Leathor and leather goods（general IIne） |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leather and leather belting． |  |  |  |  |  | 6 | 6 |  |  |  | － | －－ |  |  |  |  |  |  |  |  |
| Luggage und leather goods． |  |  |  |  |  | 2 | 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Saddlery and harness $\qquad$ | 13 | 13 |  |  |  | 51 | 48 | 1 |  | 2 | 4 | 4 |  |  |  | 1 | 1 |  |  |  |
| Lumber and building materials（other than metal） | 28 | 24 |  | 3 | 1 | 89 | 87 | 1 | 1 |  | 40 | 34 | 2 | 1 | 3 | 1 | 1 |  |  |  |
| Construction and building materials （other than metal and wood） | 19 | 16 |  | 3 |  | 60 | 58 | 1 | 1 |  | 33 | 28 | 2 | 1 | 2 | 1 | 1 |  |  |  |
| Lumber and millwork．．．．．．．－．．．．．．．．．－ | 9 | 8 |  |  | 1 | 29 | 29 |  |  |  | 7 | 6 |  |  | 1 |  |  |  |  |  |
| Machinery，equipment，and supplies （excopt electrical） | 28 | 23 | 3 | 2 |  | 132 | 97 | 16 | 10 | 2 | 37 | 17 | 18 | 4 | 3 | 4 | 3 | 1 |  |  |
| Commercial equipment and supplies－ | 5 | 5 |  |  |  | 31 | $\stackrel{23}{4}$ | 4 | 2 | 2 | ${ }_{6}^{6}$ | $\stackrel{3}{5}$ | 3 |  |  | 1 | 1 |  |  |  |
| Construction equipment and supplies． | 4 | 2 | 1 | 1 |  | 5 <br> 1 |  | 1 |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturing，mining，and drilling machinery，equipment，and supplies |  | 7 | 2 |  |  | 41 |  | ， | 0 |  |  |  |  | 3 | 3 | 1 |  | 1 |  |  |
| Professional equipment and supplies－－ | 2 | 1 |  | 1 |  | 16 | 13 | 1 |  | 2 | 4 | 2 | 2 |  |  | ， | 1 |  |  |  |
| Service equipment and supplies．．．．．．－ |  | 8 |  |  |  | 36 | 28 | 4 | 1 | 3 | 4 | 1 | 3 |  |  |  |  |  |  |  |
| Transportation equipment and sup－ plies． |  |  |  |  |  | 2 | 2 |  |  |  | 1 |  |  | 1 |  |  |  |  |  |  |
| Metals and minerals（except petroleum and scrap） | 7 | 7 |  |  |  | 55 | 44 | 7 | 3 | 1 | 11 | 8 | 1 | 1 | 1 | 1 |  | 1 |  |  |
|  | 3 | 3 |  |  |  | 8 26 | － | 6 | 1 |  | $\frac{1}{5}$ | 4 |  |  | 1 |  |  |  |  |  |
| Metals and metal work（except iron and steel） $\qquad$ | 4 | 4 |  |  |  | 21 | 18 | 1 | 1 |  | 5 | 4 | 1 |  |  | 1 |  | 1 |  |  |
| Paper and paper products．．．－－－－－－－－－－－ | 21 | 21 |  |  |  | 88 | 81 | 1 | 4 | 2 | 17 | 15 | 1 | 1 |  | 2 | 1 |  |  | 1 |
| Paper and paper products（general <br> line） | 13 | 13 |  |  |  | 46 | 42 | 1 | 2 | 1 | 12 | 11 | 1 |  |  |  |  |  |  |  |
| Paper and paper products（specialty， other than specified） |  | 1 |  |  |  |  | 15 |  | 1 |  |  |  |  | 1 |  |  |  |  |  |  |
| Stationery and stationery supplies－－－－1－1 | 6 | 6 |  |  |  | 24 | 22 |  | 1 | $i$ | 4 | 4 |  |  |  | 2 | 1 |  |  | 1 |
|  | 1 | 1 |  |  |  | 2 | 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Petroleum and petroleum products．．．－－ | 3 | 2 |  |  | 1 | 25 | 11 |  |  | 14 | 20 | 9 |  |  | 11 | 5 |  |  |  | 5 |
| Plumhing and heating eguipment and supplies． | 20 | 18 | 1 | 1 |  | 78 | 65 | ， | 5 | 2 | 36 | 27 | 8 | 1 |  | 4 | 4 |  |  |  |
| plumbing equipment and supplies． H．eatiog equipment orid supples． | 20 | 18 | 1 | 1 |  | 61 17 | 58 7 | 5 | б | 2 | 33 3 | 25 2 | 7 | 1 |  | 4 | 4 |  | － |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| leaf） | 7 | 7 |  |  |  | 37 | 34 | 2 |  | 1 | 10 | 10 |  |  |  | 2 | 1 |  |  |  |
| All other． | 2 | 2 |  |  |  |  | 46 | 2 | 5 | 1 | 7 | 4 | 2 |  | 1 | 2 | 1. |  |  |  |
| Books，periodicals，and newspapers．－ |  |  |  |  |  | 9 | 8 |  |  | 1 | 3 | 3 |  |  |  | 2 | 1 |  |  | 1 |
| Olls and greases（animal and vege－ table） |  |  |  |  |  |  | 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | 1 |  | 1 |  |  |  |  |  |  |  |
| Textiles and textile materials（other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | 20 | 19 | 1 |  |  | 1 |  | 1 |  |  |  |  |  |  |  |
| Miscellaneous kinds of business．． | 2 | 2 |  |  |  | 22 | 10 | 1 | 5 |  | 2 | 1. |  |  | 1 |  |  |  |  |  |

Table 5E.-NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR BUFFALO


Table 5E.-NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR BUFFALO-Continued


Table 6.-NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]
[In thousands of dollars]
new York city


Table 6.-NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS—Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the letals]
[In thousands of dollars]
manhattan borougit


Table 6.-NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS-Continued [An (x) indicates that the amount must be with held to avoid disclosure of individual operations, but it is included in the totals]
[In thousands of dollars]
BUFEALO


# Table 7.-TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS 

[An (x) indicates that the amount must be witheld to avoid disclosure of individual operations, but it is included in the totals]
[In thousands of dollars]
THE STATE


[^2]Table 7.-TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be wilhheld to avoid disclosure of individual operations, but it is included in the totals]
[In thousands of dollars]
NEW YORK CITY


Table 7.-TOTAL EXPENSES, BY TYPES OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS—Continued [An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totalo]
[In thousands of doliars]
manhattan borough


Table 7.-TOTAL EXPENSES, BY TYPES OF WHOLESALE ESTABLTSHMENT AND KIND OF BUSINESS-Con.

MUFFALO


Tabli 8.-SUMMARY OF WHOLESALE TRADE BY CHARACTER OF ORGANIZATION

| character of organtzation | Number or estabLISHMENTS | number or employels (proprietors not included) |  |  | $\underset{\text { wages }}{\text { salaries and }}$ | total expenges (including salaries and wages) | NET SALES |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Fernale |  |  | Amount | Per cent of total |
| THE STATE | 25, 311 | 291, 056 | 227, 180 | 88, 857 | 8696, 202, 050 | \$1, 441, 828, 288 | 817, $004,835,820$ | 100.00 |
| Individual. | 8,397 | 27,801 | 21,728 | 0,078 | 40, 574, 542 | 104, 957, 965 | 1, 535, 350,416 | 8.72 |
| Partnership. | - ${ }^{3,798}$ | 24, 974 | 18, 176 | 5,798 | 49,834, 780 | 109, 106, 285 | 2, 254, 370, 284 | 12.81 |
| Cooperative associa | 12, 77 | 231,350 | 185, 909 | 51,636 351 | $593,234,343$ $2,992,857$ | $1,220,626,338$ $5,820,801$ 1, | $\begin{array}{r}13,580,088,506 \\ 23,458,852 \\ \hline\end{array}$ | 77.14 1.27 |
| All other ${ }^{1}$--... | 21 | 244 | 195 | 49 | 1566, 438 | 1,314,837 | 10, 747, 771 | . 00 |
| NEW YORK CTTY | 19,618 | 237, 201 | 183, 288 | 54, 023 | 698, 588, 582 | 1, 232, 020, 851 | 15, 631, 148, 123 | 100.00 |
| Individual... | 6,499 | 22, 277 | 17, 319 | 4,958 | 41,006,025 | 88, 578, 107 | 1,347, 913,705 | 8.62 |
| Partnersilip. | 3,289 | 22,368 | 17, 271 | 5,097 | 46, 864, 041 | 101, 934, 583 | 2, 194, 998, 112 | 14.04 |
| Corporation.-.-.a-t- | 9,702 | 191, 480 | 147, 825 | 43, 638 | 504, 880,764 | 1, 035, 680, 8221 | 11, 887,557, 874 | 76.05 |
| All other ! | ${ }_{18}^{22}$ | ${ }^{378}$ |  |  | 2, 339,817 | 4, 599,422 | 190, 656, 677 | 1.22 |
| All other : | 16 | 208 | 163 | 45 | 512, 935 | 1,227,718 | 10,021,765 | . 07 |
| MANHATTAN BOROUGH | 16,948 | 205, 836 | 155, 067 | 40, 889 | 532, 299, 207 | 1, 106, 458, 505 | 14, 529, 672, 022 | 100.00 |
| Individual.. | 5 5,526 | 18,750 | 14, 209 | 4, 647 | 34, 234, 532 | 76, 530,733 | 1,228, 353, 604 | 8.44 |
| Portnership. | 2,822 | 20,057 165,902 | 165,203 | 4,704 40,206 | 42, 368,137 | 02, 807,709 | 2,037, 224,445 | 14.37 |
| Cooperative association | ${ }^{20}$ | ${ }^{1049}$ |  |  | 4, 271,086 | $031,409,295$ $4,500,231$ | 11, $1016,856,046,929$ | 75.82 1.31 |
| All other ${ }^{1}$. | 12 | 172 | 135 | 37 | 438, 548 | 1, 120, 627 | 0,190, 021 | 1.06 |
| BUFFALO. | 1,108 | 14, 648 | 11, 581 | 3,017 | 20, 717, 334 | 58, 613,082 | 671, 704, 699 | 100.00 |
| Indivilual. | 293 | 1,061 |  |  | 1,735, 944 | 3, 722, 485 | 56,741,773 | 8.45 |
| Partnarship. | 127 |  |  | 105 | 1, 1048,299 | 2, 250, 600 | 20,842,985 | 4. 44 |
| Corporation.- | 739 | 12,780 32 | 10, 227 | 2, 562 | 20, 803, 382 | 52, 340, 573 | 605, 548, 170 | 84.19 |
| All ofther.......... | 5 2 | 38 28 | 30 24 | $\stackrel{2}{4}$ | 87,686 42,123 | 129,295 70,109 | 18,093, 0885 | 2.82 .10 |

[^3]126978-33- 68

Tabla 9.-WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS [An ( X ) indicates that the amount must be withhold to avoid disclosure of individual operations, but it is included in the tolals]
[Net sales and expenses expressed in thousands of dollars]


Table 10.-TMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINE'SS
[An ( x ) indicates that the amount must be withheld to avoid disclosure of tndividual operalions, but it is included in the totals]


Table io.-EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is inctuded in the toials]

| rind of busintess. <br> Establishments classiffed by major lines of merchandise) | Number of estabmonts | Number of protors firm mem | TOTAL PAID RMPIOYeES (proprietors not included) |  |  |  | galismen |  | exicutives |  | $\begin{aligned} & \text { ALL OTHEL IEM- } \\ & \text { PLOYEES } \end{aligned}$ |  | total employees on sfecified dates |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number of employees |  |  | Salarics and wages | $\left\lvert\, \begin{aligned} & \text { Num- } \\ & \text { Ner } \end{aligned}\right.$ | Salaries | $\left\|\begin{array}{c} \text { Num- } \\ \text { ber } \end{array}\right\|$ | Salaries | $\begin{gathered} \text { Num- } \\ \text { ber } \end{gathered}$ | Salaries | ${ }_{15}{ }_{15}$ | $\begin{gathered} \text { July } \\ 1.5 \end{gathered}$ | Oct. | $\begin{gathered} \text { Dec. } \\ 15 \end{gathered}$ |
|  |  |  | Total | Male | $\underset{\text { male }}{\substack{\text { male }}}$ |  |  |  |  |  |  |  |  |  |  |  |

THE STATE-Continued

|  |  |  |  |  |  | Dollars |  | Dollars |  | Dolla |  | Dolla |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hardware | 404 | 109 | $8_{5}^{5} 213$ | 4,060 | 1,153 | 11, 315,713 | 1,512 | 4, 017, 934 | 397 | 2, 374, 608 | 3, 304 | 4, 223, 171 | 5, 167 | 5, 159 | 5, 124 | 6, 117 |
| Hardware (general line) | 265 | 141 | 4,205 | 3, 347 | 918 | 9, 193, 188 | 1, 178 | 3,119, 859 | 302 | 1,943, 204. | 2,785 | 4, 130,005 | 4, 204 | 4, 251 | 4,222 | 4, 109 |
| Hardware (specialty) | 139 | 68 | 948 | 713 | 235 | 2, 122, 625 |  | 898, 075 | 5 | 31, 344 | 518 | 783, 100 | 893 | 008 | 002 | 018 |
| on and steel scrap and other waste materials | 023 | 629 | 2,169 | 1,779 | 390 | 3, 703, 075 | 98 | 405, 881 | 151 | 09 | 1,920 | 594, 885 | 2,007 | 2, 113 | 2,147 | 2.125 |
| Iron and ste | 95 | 74 | 2, 520 | 469 | 51 | $1,078,656$ | 33 | 1.42, | 45 | 207 | , 442 | 729,016 | ${ }^{2} 515$ | 2, 51.2 | 2, 513 | 4.00 |
| Junk and scrap | 414 | 452 | 934 | 704 | 170 | 1, 348, 600 | 20 | 109, 705 | 38 | 151, 08 | 870 | 1, 085, 770 | 890 | 913 | 92 | 121 |
| Wasto rubber, rags, | 114 | 103 | 715 | 540 | 100 | 1, 277,859 | 30 | 153, 900 | 08 | 343, 851 | 008 | 780, 009 | 092 | 088 | 707 | 801 |
| Jewelry and | 1,032 | 988 | 7,372 | 5,039 | 2,333 | 19, 685,225 | 1,058 | 7, 525, 084 | 543 | 4, 117, 819 | 6, 171 | 8, 042, 322 | 6,987 | 6, 096 | 7, 220 | 7, 250 |
| Jowelry | 978 | 969 | 6,576 | 4, 423 | 2,153 | 18, 208, 194, | 1, 535 | 7, 163, 739 | 497 | 3, 801, 352 | 4,544 | 7, 240, 103 | 6, 218 | 6, 219 | 0,445 | 8, 470 |
| Optical goo | 53 | 18 | 796 | 610 | 180 | 1,477,031 | 123 | 361, 345 | 46 | 313, 467 | 627 | 802, 219 | 710 | 777 | 784 | 780 |
| Leather and leather goods (exeept gloves and shoes) | 457 | 394 | 1, 041 | 1,357 | 284 | 4, 035, 262 | 480 | 1,401, | 144 | 71, 282 | 1,011 | 602, 114 | 606 | 592 | 1,50.4 | 1,601 |
| Leather and leather goods (general 1lne) | 14 | 12 | 84 | 68 | 16. | 238,951 | 34 | 161, | 3 | 7,800 | 析 | 70, | 84 | 84 | 83 | 3 |
| Leather and loather beltin | 188 | 150 | 807 | 663 | 144 | 2. 159,919 | 210 | 651, | 85 | 619, 709 | 503 | 888, 885 | 785 | 772 | 774 | 77. |
| Luggage and loather goods | 63 | 38 | 306 | 254 | 52 | 634, 336 | 134 | 290, | 21 | 92, 746 | 151 | 246, 145 | 200 | 300 | 302 | 30. |
| Saddlery and harness |  |  | 43 | 36 | 7 | 80, | 10 | 22, 0 | 4 | 13, 500 | 29 | $4 \mathrm{D}_{1}$, | 41 | 4 | 10 | 41 |
| Shoe findings and out sto | 186 | 189 | 401 | 336 | 65 | 021, 143 | 89 | 272, 031 | 31 | 237, 437 | 281 | 411, 675 | 300 | 305 | 395 | 393 |
| Lumber and building materials (other than metal) | 741 | 256 | 11, 564 | 10, 168 | 1,396 | 27, 815,030 | 2,123 | 7, 060,587 | 686 | 4, 365, 787 | 8,855 | 10,380, 260 | 11, 323 | 11, 025 | 11,500 | 10,789 |
| Construction and building materials (other than motal and |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wood) -...-. | ${ }^{485}$ | 150 | ${ }^{8,716}$ | 7,703 2405 | 953 | 20, 9487 , 480 | 1,630 | 5, 377, 445 | ${ }_{216} 370$ | 2,820 | 6,710 2,130 | 12, | 8, ${ }^{8} 783$ | 8,811 2,814 | 8,744 2,810 | $\begin{aligned} & 8,090 \\ & 2.003 \end{aligned}$ |
| Machinery, equipment, and supplies (oxcept electrical) |  | 983 |  |  | 4, 840 |  | 5,800 |  | 1, 263 |  |  |  |  |  | 2, 024 | 2,001 |
| Commercial oquipment and sup- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| constru | 357 | 196 | 4, 881 | 3,940 | , 032 | 11, 423, 306 | 1,378 | 4, 188, 280 | 237 | 1,530 | 3,300 | 5, 701, | 4,902 | 5,0 | 5,00 | 5,021 |
| piles.... | 72 |  | 620 | 7 | 103 |  | 155 |  | 41 |  | 424 |  | 597 | 19 | 0 A | 5 |
| Farm machinory and equipment.- | 42 | 14 | 692 | 662 | 130 | 1, 498, 031 | 232 | 554, 659 | 25 | 160, 207 | 435 | 774, 105 | 699 | 4 | 84 | 10 |
| Manufacturing, mining, and drilling machinery, equipment, and |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| supplies | 016 | 347 | 10,170 | 8,117 | 2,053 | 27, 194, 327 | 2,032 | 0, 078,596 | 577 | 3,876, 200 | B, 061 | 13, 330, 522 | 0,572 | 0,705 | 0,847 | [0,128 |
| Professional equipment and supplies. | 232 | 145 |  |  |  | 5, 460, 871 | 530 | 1, 500, 200 | 147 | 1,016 | 1,816 | 2,850 | 2, 460 |  |  | , 482 |
| Servico equipment and supplies | 274 | 201 | 2,412 | 1,772 | 640 | 5, 854, 825 | 747 | 2, 206, 527 | 121 | 640, 002 | 1,544 | 2, 088, 006 | 2,410 | 2,413 | 2,415 | 2,385 |
| Transportation equipment and supplies. | 01 | 48 |  | 770 | 235 |  | 210 | 1,232,480 | 105 |  | 68.4 | 08 | 008 |  | 084 | 001 |
| Metals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| leum | ${ }^{643}$ | 211 | 6, 761 | 5,170 | 1,691 | 20,031, 405 | 1,741 | 7,48 | 484 | ${ }^{4}$ | 4, 538 | 8, | 6, 519 | 3, 023 | 0.648 | 6,070 |
| Coal | 218 |  | 1,84 |  | 398 |  | 434 |  |  |  | 1,225 | 2, | 1,748 |  | 1,781 | 1,810 |
| Iron and steel (except scrap) <br> Metals and metal work | 274 | 74 | 2,822 | 2,180 | 662 | 8, 292, 783 | 840 | 2, 876, 51 | 135 | 1,117,502 | 2, 038 | 4, 208, 07 | 2,70 | 2,830 | 2,776 | 2,775 |
| than iron and steal).- | 151 | 78 | 2, | 1,663 | 531 | 6, 451 | 658 | 2,840 | 183 | 1,754 | 1,273 | 1,850, | 2,0 | 2,0 | 2,002 | 2,085 |
| Paper and | 950 | 628 | 9,64 | 7,616 | 2,030 | 23, 264, 288 | 3,071 | 9, 249, | 035 | 4,907 | 5,940 | 9, 047, 027 | 8, 03 | 8,05 | 9,07 | 170 |
| Paper and paper products (general line) | 436 | 280 |  | 3,57 | 907 |  | 1,37 |  | 319 | 2,339,284 |  |  |  |  |  | 381 |
| Paper and paper products (speoialty, other than specified |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stationery and stationery | 308 | ${ }_{216}^{161}$ |  | 2,040 | 501 | 4, 8 , 855,3481 | 1,001 | 2, 8 , | 15 | 1, 771 | 1,406 | 2, 29 | 2,1 | 2, 150 | 2, 2,238 | 2, 2,48 |
| Wall paper | 34 | 15 | , | 407 | 103 | 893, 711 | 122 | ${ }^{2} 309,138$ | 27 | 210, 387 | 361 | 374, 23 | ${ }^{2} 435$ | 1 | 451 | 409 |
| Petroleum and pe | 720 | 136 | 9, 751 | 8,514 | 1,237 | 22, 040,245 | 1,431 | 4,000, | 40 | 3,281, 20 | 7,914 | 15, 259 | 0,370 | 0, 512 | 0,732 | 0,000 |
| Plumbing and heating equipment and supplies. | 508 | 152 | 0, 647 | 5,424 | 1,223 | 15, 301, 446 | 1,534 | 5,133 | 422 | 2,714, 05 | 4,691 | 7, 454 | 6, 30 | 6,30 | 0,680 | 0,488 |
| Plumbing equipment and supplies. | 409 | 139 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Heating equipment and | 99 | 13 | 1, 167 | ${ }^{\text {4, }} 962$ | 1, 205 | $\begin{gathered} 12,566,503 \\ 2,735,393 \end{gathered}$ | 1,101 383 | $\begin{gathered} 3,732,097 \\ 1,400,94 \end{gathered}$ | $\begin{array}{r} 33.1 \\ 88 \end{array}$ | $\begin{array}{r} 2,231,367 \\ 482,684 \end{array}$ | $\text { 3, } 905$ | $\begin{gathered} 0,602,589 \\ 851,745 \end{gathered}$ | $\begin{aligned} & 6,106 \\ & 1,135 \end{aligned}$ | $\begin{aligned} & 5,213 \\ & 1,137 \end{aligned}$ | $\begin{aligned} & 5,372 \\ & 1,182 \end{aligned}$ | $\begin{aligned} & 5,40 \\ & 1,139 \end{aligned}$ |
| Tobacco and tobaceo products (oxcept leai) | 302 | 251 | 3,764 | 3,124 | 640 | 772, 800 | 1,870 | 5, 232, 796 | 128 | 1,017 | 1,768 | 2, 622 | 3, 63 | 3,692 | 3, | 3,707 |
| All other. | 1,187 | 807 | 16, 813 | 11, 453 | 360 | 30 | 3, 320 | 11, 051, 557 | 023 | 7, 072, 459 | 12,570 | , 102, 684 | 10,48 | 6, 7 | 16, | 10, 525 |
| Books, periodicals, and newspapers | 122 | 74 | 5, | 3,490 | 2,481 | 11, 039, 802 | 544 | 1, 834, 977 | 103 | 1, 310, 127 | 4 | 70 | 5,883 | 5,966 | 0,123 | , 00.1 |
| Oils nad greases (animal and vegetable) | 56 | 28 |  |  |  |  |  |  | 58 |  |  |  | -723 |  | 4 | 23 |
| Rubber goods (genoral IIno) | 12 | 2 | 585 | 460 | 126 | 1, $14{ }^{\text {c }}$, 688 | 170 | 530, 08 | 8 | 62, 240 | 398 | 554, 30 | 608 | 611 | 600 | 695 |
| Toxtiles and textile materials |  | 32 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Miscellaneous kinds of busi | 5653 | 388 | 4, 4, 4 468 | 3,874 3,641 | 1, 1,322 | 11, 1200,156 | 1,182 1,280 | 4, 4 48, 8886 | 314 440 | 2, $2,949,644$ | 3,172 3,134 | $\begin{aligned} & 5,251,020 \\ & 4,525,388 \end{aligned}$ | 4,088 4,079 | 4, 4881 | 4,810 4,860 | 4,781 |

## NLW YORK OTTY

| Tota | 19,618 | 9, 687 | 7, 201 | 183, 288 | 54, 023 | $\begin{array}{\|c\|\|} \hline \text { Dollars } \\ 596,569,582 \\ \hline \end{array}$ | 64, 072. | Dollars 207, 283, 871 | 13, 985 | $\begin{gathered} \text { Dollars } \\ 100,503,481 \end{gathered}$ | 158, 684 | $\begin{array}{\|c\|} \text { Dollars } \\ 288,776,230 \\ \hline \end{array}$ | 225, 821 | 228, 089 | 230, 807 | 230, 259 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A musement and sporting goods. Amusement and sporting goods (oxcept cameras and motion pioturs equjpment and supplies) | 298 | 147 123 | 5, 288 | 3,402 | 1,884 | 12,284, 108 | 1,166 684 | 3, 551, 153 | 267 | 2, 385, 178 | 3,853 | 0,347,837 | 4,818 | 4,935. | 6, 0:16 | 5,082 |
| Cameras and motion picture eruipment and supplies. |  | 24 |  | $2,070$ | $\left.\begin{array}{r} 566 \\ 1,318 \end{array} \right\rvert\,$ | $7,350,502\| \|$ | 684 482 | $1,777,918$ | 111 | 1, 155, 04.1 | 2,705 | 4,417,543 | 2, 955 | 3, 049 | 3, 167 | 3, 15 |

Table 10.-EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be wilhheld lo avoid disclosure of individual operations, but it is included in the tolats]

| hind of business <br> (Establishments classified by major lines of merchandise) | Number of estab-lishments | Num-pro-prietors firm inem- | total paid mmployees (proprietors not included) |  |  |  | Saldemen |  | exicutives |  | ALL OTHER EMployers |  | TOTAL EMPLOYEES ON specified dates |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number of employees |  |  | $\begin{gathered} \text { Selaries } \\ \text { and } \\ \text { wages } \end{gathered}$ | $\left\lvert\, \begin{gathered} \text { ivum- } \\ \text { ber } \end{gathered}\right.$ | Salaries | $\begin{array}{\|c\|} \text { Num- } \\ \text { ber } \end{array}$ | Salaries | $\underset{\text { Ner }}{\text { Num- }}$ | Salaries | ${ }_{15}^{\mathrm{Apr}}$ | $\mathrm{July}_{15}$ | $\begin{aligned} & \text { Oct. } \\ & 15 \end{aligned}$ | $\begin{aligned} & \text { Dec. } \\ & 15 \end{aligned}$ |
|  |  |  | Total | Male | $\underset{\mathrm{Fe}}{\mathrm{Fr}} \mathrm{c}$ |  |  |  |  |  |  |  |  |  |  |  |

NEW YORK CITY-Continued

| Automot | 340 | 121 | 6,910 | 5,720 | 1,193 | Dollars | 1,131 | Dollars | 187 | Dollars <br> 1, 124, 012 | 5, 001 | Dollars 13, 410, 056 | 7,162 | 7,682 | 7,670 | 7,261 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Automobiles and other m |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| vehicles. | 43 | 7 | 3,483 | 2,888 | 575 | 0, 526, 441 | 4 | 22,008 | 1 | 20, 920 | 3,455 | 9, 477, 453 | 3,792 | 4,276 | 4,250 | 3,857 |
| Automotive equipme | 162 | 50 | 1,846 | 1,570 | 316 | 4, 190, 335 | 500 | 1, 104, 804 | 108 | 728, 415 | 1, 188 | 2, 267, 056 | 1,816 | 1, 822 | 1,867 | I, 847 |
| Automobilo parts (new and nsed). | 82 | 31 | - 507 | 480 | 117 | 1,271,050 | 160 | 497, 130 | 40 | 105, 002 | 397 | 007, 949 | 684 | 573 | 688 | 592 |
|  | 53 | 24 | 973 | 788 | 185 | 2, 617, 278 | 377 | 1,350, 905 | 35. | 202, 715 | 661 | 1,063, 608 | 970 | 1, 011 | 71 | 905 |
| Ohemicals, drugs, and allied prodnots. | 819 | 280 | 14, 056 | 9,840 | 4, 216 | 37, 294, 714 | 4, 191 | 14, 530,899 | 810 | 7,200, 751 | 0, 055 | 15, 557, 064 | 13,885 | 13,874 | 13,984 | 13, 923 |
| Chemicals | 231 | 39 | 4,487 | 3,318 | 1,169 | 14, 250, 207 | 1, 101 | 4, 907,157 | 275 | 2, 031, 717 | 3, 051 | 0, 330, 423 | 4,473 | 4, 517 | 4,487 | 4, 005 |
| Drugs and drug sundries (general line) | 87. | 33 | 2,270 | 1, | 684 | 4, 616, 268 | 642 | 1,772,120 | 05 | 603 | 1,033 | 2, 238,620 | 2,210 | 2,220 | 2,242 | 2,224 |
| Drags and drug sundries (specialty) | 210 | 85 | 2, 58 | 1,7 | 11 | 0,681, 034 | 78 | 2, 036, 607 | 177 | 1,507, 019 | 1, 5338 | , 537,418 | 2,400 | 2,503 | 2,524 | , 530 |
| Paints, varnishes, lactuors, and onnmels. | 151 | 62 | 2, 104 | 01 | 413 | 9 | 797 | 151, 327 | 123 | 809, 341 | 1,184 | 2, 011, 201, | 2, 072 | 2, 077 | 2,077 | , 070 |
| Toilet articles and prop | 140 | 07 | 2, 2,607 | 1,308 | 1,230 | 6, 176, 180 | 813 | 2,473, 608 | 140 | 1,203, 146 | 1,054 | 2,439,342 | 2, 005 | 2, 357 | 2,054 | 2,594 |
| Dry good | 4,760 | 2,605 | 55, 856 | 41, 040 | 14, 210 | 146, 885, 511 | 19, 098 | 61, 560, 142 | 3,280 | 24, 530, 081 | 33,483 | 60, 777, 288 | [13, 581 | 63, 269 | 54, 138 | 54, 044 |
| Clothing and furnishings (other than millinery and cootwear) | 1,514 | 817 | 13, 040 | 0, 387 | 3, 058 | 34, 044, 019 | 4,767 | 15, 126, 967 | 868 | 7, 047, 100 | 7, 410 | 11, 870, 640 | 12, 487 | 12,410 | 12,714 | 12, 681 |
| Dry goods (gbneral line) | 345 | 214 | 5, 030 | 4,317 | 1,010 | 15, 201, 108 | 1, 022 | 6, 667,474 | 312 | 2, 283, 350 | 4, 002 | $7,140,304$ | 5, 603 | 5, 548 | 5,648 | $5_{+} 683$ |
| Dry gonds (specialty, other than speofiod) | 1 | 122 | 2,021 | 1, | 584 | 1 | 772 | 2, 257, 5681 | 158 | 1, 300, 324 | 1,001 | 1,047, 160 | 1,935 | 1,928 | 1,086 | 1,907 |
| Milinery a | 224 | 78 | 1,825 | 1,338 | 487 | 4,313, 230 | 1770 | 1, 718, 650 | 14 | 934, 320 | 1,102 | 1, 060,209 | 1,748 | 1,697 | 1,711 | 1, 049 |
| Notions. | 611 | 317 | 5, 328 | 3,855 | 1,473 | 12, 0109,247 | 3, 818 | 4, 838, 129 | 350 | 2,701,701 | 3160 | 4, 460, 357 | 5, 1.10 | 6, 147 | 5,232 | 24, 218 |
| Plece good | 1,701 | 045 | 25, 5008 | 10, 501 | 6, 948 | 70, 710, 489 | 8, 700 | 20, 691, 084 | J, 3818 | 0,260, 648 | 15, 165 | 31, 751, 077 | 24, 544 | 24, 366 | 24, 108 | 24,715 2,180 |
| Shoos and o | 134 | 72 | 2, 102 | 1,745 | 447 | $5,186,148$ | 820 | $2,068,390$ | 113 | 880,002 | 1,253 | 2, 237, 600 | 2,168 | 2,174 | 2, 193 | 2, 180 |
| Electr | 523 | 163 | 10, 002 | 8,046 | 2,340 | 24, | 3, 107 | 0, 076, 207 | 405 | 3, 148,315 | 7,420 | 11, 090, 744 | 10,370 | 10,451 | 10,765 | 11,088 |
| Electrical goods nnces) | 240 |  |  | 8 | 1, 102 | 11, 319, 164 | 1, 567 | 4, 002, 985 | 221 | , 318,500 | 3,912 | 5, 097, 720 | 5,380 | 5,410 | 5, 568 | 770 |
| Flectrical egulpment an | 171 | 50 | 2, 150 | 1,010 | 540 | 6, 050, 038 | 674 | 2, 515, 051 | 104 | 687, 617 | 1,381 | 2, 418, 270 | 2, 080 | 2,004 | 2, 138 | 2,156 |
| Radios and radio equipm | 101 | 38 | 2, 541 | 1,902 | 570 | $5,077,887$ | 547 | 1, 727, 187 | 138 | 1, 314, 018 | 1, 850 | 3,135, 762 | 2,308 | 2,300 | 2,469 | 2,549 |
| Refrigerators (electric) | 11 | 1 | 502 | 527 | 65 | 1, 207, 307 | 310 | 881,124 | 2 | 27,241 | 271 | 409, 002 | 590 | 677 | 600 | 663 |
| Farm prod fled) |  | 604 |  | 68 | 1,400 | 14, 059, 005 | 33 | , 001,460 | 040 | 06 | 895 | 803,823 | , 708 | 627 | 635 | 599 |
| Cotton. | 0 | 10 | 65. | 37 | 18 | 01 | 0 |  | 2 |  | 47 | 116, 022 | 49 | 50 | 51 | 65 |
| Flowers | 104 | 80 | 005 | 652 | 113 | 1, 423,820 | 200 | 613,739 | 47 | 2088, 725 | 418 | 644, 365 | 650 | 00 | 109 | 625 |
| Grain | 43. | 26 | 372 | 205 | 77 | 1,250, 344 | 77 | 302, 409 | 56 | 483, 662 | 230 | 463, 188 | 809 | 8308 | 305 | $3{ }^{359}$ |
| Hides, skins, and | 050 | 341 | 2, 03.3 | 2,186 | 448 | 7, 078,151 | 40.8 | 1,713, 052 | 384 | 2,777, 214 | 1,787 | 3, 187, 285 | 2,520 | 2,516 | 2,520 | 2,525 |
| Horses and minles | 3 | 2 | 14 | 12 | 2 | 32, 160 |  |  | 4 | 18,035 | 10 | 14, 33 J | 5 | 16 | 15 | 15 |
| Iivestock (other than horses and mules) $\qquad$ | 6 |  | 35 | 33 | 2 |  | 10 |  |  |  | 25 | 74, 242 | 43 | 48 | 43 | 3 |
| Sillk (raw) | 30 | 13 | 300 | 226 | 80 | 1, 480, 324 | 56 | 433, 903 | 45 | 590, 362 | 205 | 402, 050 | 302 | 308 | 307 | 21 |
| Tobacco (leaf | 91 | 84 | 831 | 290 | 532 | 1,433,711 | 49 | 268,206 | 6 8 | 085, 488 | 714 | 489, 062 | 420 | 374 | 14 | 15 |
| Wool and moha | 10 | 8 | 15 | 9 | 0 | 65, 7741 | 4 | 21, 567 | , | 17, 100 | 9 | 17, 107 | 15 | 130 | 14 | 1509 |
| Other farm produ | 55 | 34 | 341 | 219 | 122 | 1, 013, 103 | 08 | 378,250 | 32 | 240,545 | 241 | 304, 302 | 325 | 380 | 337 | 309 |
| Farm supplies (except machinery and equipment) | 7 f | 42 | 048 | 735 | 213 | (1) | 162 | 06, 02 | 72 | 470,062 | 714 | 24, 072 | 52 | 850 | 920 | 983 |
| Farm supplios (oxcept feed and fertilizor | 17 | 11 | 107 |  | 25 |  | 25 |  | 11 |  | 73 |  | 01 | 06 | 00 | 91 |
| Feed | 36 | 20 | 225 | 188 | 42 |  | 31 |  | 26 | 183, 204 | 189 | 364, 991 | 203 | 210 | 18 | 28 |
| Fertilizer and fertilizor | 23 | 5 | 616 | 470 | 146 | 1, 784, 317 | 100 | 274, 117 | 30 | 207, 051 | 474 | 1,243, 140 | 548 | 545 | 012 | 614 |
| Food prodncts (not els fled) | 2,200 | 080 | 23, 346 | 20,020 | 2,720 | 55, 271, 018 | 4,750 | 13, 061,958 | 1, 609 | 528, 753 | 17,087 | 32, 783, 313 | 21,062 | 22, 080 | 22,857 | 22, 691 |
| Confectionery and | 211 | 122 | 2,021 | 1, 4183 | 528 | 4,304,222 | 740 | 1, 824, 812 | 128 | 644, 400 | 1, 153 | 1,885,004 | 1,837 | 1, 847 | 1,905 | 1,925 |
| Dairy products | 214 | 104 | 4, 602 | 3, 054 | 638 | 10, 004, 383 | 700 | 1, 802, 082 | 213 | $1,288,057$ | 3, 679 | 6, 882, 744 | 4, 260 | 4, 572 | 4, 111 | , 311 |
| Poultry and poultr | 318 | 97 | 1,713 | 1,438 | 275 | 4, 400, 001 | 265 | 830,880 | 201 | 003,728 | 1,247 | 2,755, 477 | 1,663 | 1,608 | 1,670 | 1,688 |
| Dairy and poultry | 147 | 60 | 1,380 | 1, 164 | 225 | 3, 209, 537 | 251 | 707, 459 | 130 | 700, 888 | 999 | 1,705, 180 | 1,383 | 1, 341 | 1,370 | 1,376 |
| Fish and sea foods. | 169 | 69 | 1,305 | 1, 207 | 88. | 4, 015, 927 | 266 | 850, 860 | 191 | 090, 052 | 938 | $2,100,015$ | 1,367 | 1,304 | 1,386 | 1,374 |
| Fruits and vegetables (fre | 862 | 384 | 6, 578 | 5, 041 | 535 | 15, 226, 293 | 1,203 | 4, 075, 043 | 380 | 2,511, 530 | 3,087 | B, 630, 720 | 5,277 | 5,230 | 5,419 | 5.465 |
| Meats and meat products | 368 | 144 | 0,660 | 6,239 | 421 | 13, 963, 566 | 1,325 | 3,771,211 | 251 | 1,387, 102 | 5, 084 | 8,805, 163 | 5,915 | 0, 552 | 6, 600 | 0,552 |
| Forest products (excop | 91 | 44 | 050 | 409 | 181 | , | 110. | 2, 800 | 80 | 642, 503 | 454 | 709, 585 | 631 | 017 | 000 | 508 |
| Boxes, shooks, and cooperage | 81 | 20 | 132 | 103 | 29 | 360, 325 | 18 | 56, 272 | 28 | 132, 812 | 80 | 171, 241 | 128 | 138 | 120 | 128 |
| Logs, rallroad tias, piles, | 14 | 7 | 85 | 72 | 13 | 204, 660 | 85 | -88, 711 | 8 | 53, 507 | 708 | 92, 827 | 408 | 77 407 | 85 304 | 84 386 |
| Othor forest products | 46 | 17 | 433 | 324 | 109 | 1, 379,472 | 85 | 387, 711 | 50 | 456, 244 | 208 | 535, 517 | 408 | 407 | 304 | 386 |
| Furniture an | 937 | 425 | 9,918 | 7,640 | 2,260 | 26, 020, 223 | 2,752 | 9,699,759 | 710 | 4, 620,270 | 6, 403 | 11,791, 102 | 0,350 | 9,221 | 9,684 | 0,704 |
| Furniture | 207 | 109 | 2,740 | 2,209 | 631 | 7, 552,973 | 884 | 3, 095, 338 | 181 | 1, 378, 304 | 1,725 | 3, 079, 331 | 2, 625 | 2, 501 | 2,825 | 2,808 |
| House furnislings | 012 | 288 | 5,827 | 4,438 | 1,389 | $15,250,834$ | 1,677 | 5, 707, 072 | 478 | 2,702,096 | 3,671 | 6, 841, 666 | 5,469 | 5,398 | 5,621 | 5,641 |
| Musical instruments and sheot music | 58 | 28 | 1,348 | 099 | 9 | $3,210,414$ | 241 | 7, | 50 | 48,870 | 1,057 | 870, 195 | 1,271 | 1,232 | 1,238 | 1,255 |
| General morch | 110 | 54 | 2,601 | 1,871 | 730 | 10, | 280 | 933, 108 | 163 | 1,355, 202 | 2,158 | 3,722,013 | 2,417 | 2,507 | 2,559 | 2,609 |
| Groceries and food spe | 1,293 | 771 | 20,459 | 10,530 | 3,020 | 44, 260, 504 | 6,540 | 16, 053, 272 | 1, 012 | 7. 560,020 | 12, 907 | 20, 647, 212 | 19,902 | 10,918 | 20,225 | 20,201 |
| Groceries (gencral line) | , 355 | 186 | 7,885 | 6,399 | 1,486 | 16, 871, 051 | 1,817 | 4, 692, 484 | 295 | 2, 179,042 | 5,773 | 8,989, 525 | 7,771 | 7,745 | 7, 011 | 7,955 |
| Food and grocery specialties | 938 | 585 | 12, 574 | 10, 140 | 2,434 | 28, 388, 853 | 4,723 | 11, 360,788 | 717 | 5,380,378 | 7,184 | 11, 047, 087 | 12, 131 | 12,173 | 12, 314 | 12,336 |
| Hardware | 349 | 146 | 3,943 | 3, 007 | 870 | 8, 948,343 | 1,181 | 3,108,880 | 320 | 1,954,310 | 2, 436 | 3,825, 194 | 3,873 | 3,872 | 3,857 | 3,848 |
| Hardware (genoral line) | 219 | 94 | 3, 016 | 2,370 | 640 | 6, 870, 507 | 854 | 2, 297,307 | 233 | 1, 528,166 | 1, 929 | 3, 054, 084 | 2,988 | 2, 988 | 2, 074 | 2,049 |
| Hardware (specialty) | 130 | 52 | 927 | 687 | 230 | 2, 068, 776 | 327 | 871,472 | 93 | 426,144 | 507 | 771, 160 | 874 | 880 | 883 | 890 |
| Iron and steol scrap and other waste materials | 420 | 316 | 1,363 | 1, 161 | 202 | 2, 665, 232 | 75 | 322,500 | 129 | 017, 981 | 1,159 | 1,724, 751 | 1,324 | 1,328 | 1,356 | 1,341 |
| Iron and stcel scrap | 63 | 38 | 321 | 284 | 37 | 721, 443 | 25 | 98, 979 | 36 | 172,885 | 260 | 449, 578 | 321 | 313 | 321 | 313 |
| Junk and scrap. | 251 | 207 | 447 | 390 | 57 | 790, 457 | 18 | 84, 777 | 27 | 107, 245 | 402 | 807, 435 | 425 | 498 | 447 | 439 |
| Waste rubber, ra | 106 | 76 | 595 | 487 | 108 | 1, 144, 332 | 32 | 138,744 | 68 | 337,851 | 497 | 667, 737 | 578 | 572 | 688 | 589 |

Table 10.-EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued
[An ( $\bar{x}$ ) indicates that the amount must be witheld to avoid disclosure of individual operations, but it is inctuded in the tolats]

| kind of business <br> (Establishments olassifled by major lines of merchandise) | Number of estab-lishments | Num-ber ofpro-prietorsandfirmmem-bers | TOTAL PAD EMPLOYEES (proprietors not included) |  |  |  | galmamen |  | Executives |  | $\begin{aligned} & \text { ALL OTHER EM- } \\ & \text { PLOYEES } \end{aligned}$ |  | total employees on SPECIFIED DATES |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number of employees |  |  | $\begin{gathered} \text { Salaridos } \\ \text { and } \\ \text { wagos } \end{gathered}$ | Num- | Salaries | $\underset{\text { Num- }}{\text { Num- }}$ | Sularies | $\begin{aligned} & \text { Num- } \\ & \text { beer- } \end{aligned}$ | Salaries | $\underset{15}{\mathrm{Apr}_{1}}$ | $\begin{gathered} \text { July } \\ 15 \end{gathered}$ | $\begin{aligned} & \text { Oct. } \\ & 15 \end{aligned}$ | $\begin{aligned} & \text { Dee. } \\ & 15 \\ & \hline \end{aligned}$ |
|  |  |  | Total | Male | ( Fe- |  |  |  |  |  |  |  |  |  |  |  |

NEW YORK CITY-Continued

|  |  |  |  |  |  | Dollars |  | Dollars |  | Dollars |  | Dollars |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jewelry and optical goods. | 969 | 056 | 6,076 | 4,576i | 2,100 | 18, 394, 839 | 1,570 | 7, 103, 620 | 508 | 3, 9000,378 | 4,598 | 7,300, 835 | 4, 800 | 4,838 | 5,038 | 5,044 |
| Jawelry | 036 | 641 | 6,008 | 4,116 | 1, 052 | 17, 189, 030 | 1,456 | 6, 852, 142 | 478 | 3, 660, 9891 | 4, 134 |  | 4, 2543 | 4, 245 | 4, 491 | 4, 4.44 6.60 |
| Optieal good | 33 | 14 | 608 | 460 | 148 | 1, 205, 809 | 114 | 341, 484 | 30 | 239, 387 | 104 | 624, 938 | 543 | 503 | 698 | 660 |
| Leather and leather goods (except gloves and shoes) | 381 | 244 | 1,423 | 1,188 | 240 | 3, 643, 580 | 434 | 1,202, 091 | 128 | 906, 056 | 861 | 1,445, 442 | 1,382 | 1,378 | 1,383 | 1,378 |
| Leather and leather goods (general line) |  |  |  | 65 | 12 | 211, 114 | 31 | 183, | 1 | 3,300 | 35 | 54, | 06 | 06. | 66. | 09 |
| Leather and leather belt | 146 | 85 | 661 | 547 | 114 | 1, 896, 426 | 183 | 571, 662 | 76 | 687, 573 | 402 | 737, 101 | 042 | 629 | 082 | 027 |
| Luggage and leather goods | 62 | 27 | 305 | 253 | 62 | ${ }^{633} 83846$ | 134 | 295, 445 | 21 | 92,746 | 150 | 245,045 30,880 | 280 | 209 | ${ }_{201}{ }^{201}$ | $3{ }_{25}$ |
| Saddery and harness. | 3 |  | 25 | 21 | 4 | 63, 745 | 8 | 11,865 | 3 | 11, 000 | 17 257 | 30,880 377,710 | 325 | 358 | 3250 | 25 |
| Shoe findings and cut | 161 | 12.5 | 305 | 307 | 68 | 848, 408 | 81 | 200, 321 | 27 | 211,437 | 257 | 377, 710 | 360 | 359 | 350 |  |
| Lumber and building materinis (other than metal) | 494 | 135 | 7,830 | 6,819 | 1,020 | 10,828, 013 | 1,506 | 4, 880, 271 | 858 | 3, 639,088 | 5, 080 | 11,200,565 | 7,627 | 7,681 | 7,531 | 7,105 |
| Construction and building materials (other than metal and wood) | 308 | 78 | 6, 082 | 5,358 | 724 | 15, 214,457 | 1,141 | 3,887,579 | 281 | 2,304, 663 | 4, 660 | 8,082, 216 | 5,847 | 5,083 | 5,846 | 5,521 |
| Lumberand millwor | 180 | 57 | 1,757 | 1,461 | 296 | 4, 414,456 | 1, 365 | 1, 151, 602 | 72 | 1,244, 423 | 1,320 | 2, 218, 34.1 | 1,680) | 1,608 | 1,885 | 1,644 |
| Nachinery, equipment, and supplies (excent electrical) | 1,533 | 600 | 17, 014 | 13, 030 | 3,884 | 18,059, 486 | 4, 064 | 17, 417, 778 | 204 | 6, 003, 308 | 11, 0.56 | 24, 578, 310 | 17, 685 | 17,700 | 17,548 | 17,842 |
| Commerical equipment and supplies. | 273 | 114 | 4,479 | 3,527 | 952 | 10, d | 1,245 | 87 | 223 | 469 | 3,011 | 5, 136, 082 | 4, 417 | 4, 50 | 4, 500 | 4, 321 |
| Construction equipment and supplies | 42 | 13 | 426 | 350 | 76 | 1,2 | 108 |  | 27 |  | 291 |  |  | 412 |  | 194 |
| Farm machinery and equipmont. | 20 | 8 | 164 | 138 | 45 | 431,250 | 30 | 90, 180 | 14 | 108, 728 | 120 | 232, 342 | 157 | 180 | 161 | 164 |
| Manufacturing, mining, and drilling machincry, equipment and |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 723 | 220 | 7,042 | 8,008 | 1,574 | 21,794, 574 | 2,240 | 8,4 | 304 | 2,336, | 5, 008 | 11, 01 | 7,402 | 7, | 7,305 | 7, 690 |
| plies | 189 | 83 | 2,101 | 1,624 | 567 | 4,836, 945 | 485 | 1, 440, 101 | 120 | 916, 251 | I, 577 | 2, 481,698 | 2, 108 | 2, 204 | 2, 188 | 2188 |
| Servico equipment and supplies..-- | 198 | 119 | 2, 057 | 1,514 | 543 | 5, 097, 440 | 640 | 1, 800,470 | 104 | 672, 533 | 1,313 | 2, 625,437 | 2, 058 | $3{ }_{2}^{2} 04$ | 2, 053 | 2,013 |
| Transportation equipment and supplies. | 87 | 48 | 955 | 728 | 227 | 4, 154 | 210 | 1, 232, 480 | 103 | 409, 098 | 090 | 2, 613, 122 | 0.4 | 946 | 938 | bil |
| Metals and minerals (except petro- leum nid serap) |  | 132 |  | 4,072 |  |  | 1,470 |  |  |  |  |  |  |  |  |  |
| leum | 403 | 132 | 1, 104 | - 8,815 | 1,302 | 17, 7712080 | 1, 410 | 0, 18 | 388 | 3, | 3, 640 | 6, 8 | 5,242 |  |  | 5. 3012 |
| Iron and steel (exce | 222 | 66 | 2, 43 it | 1,861 | 575 | 7,250, 662 | 666 | $3,023,829$ | 138 | I, 132,494 | 1,632 | 3, 103, 339 | 2, 391 | 2, 157 | 2,395 | 2,300 |
| Motals and metal work (other than iron and steel). | 122 | 44 | 1,883 | 1,306 | 487 | 6,021 | 497 | 2, | 128 | 1, 674,750 | 1,258 | 2,360, 380 | 1,835 | 1,872 | 1,875 | 1,869 |
| Paper and | 790 | 376 | 8,331 | 0, 593 | 1,738 | 20,700,636 | 2,686 | 8,318, 670 | 558 | 3, 544, 606 | 5, 087 | 8, 846, 301 | 7,060 | 7,080 | 7,768 | 7,872 |
| Paper and paper products (general line) | 341 | 156 | 3,601 | 4 | 777 | 9, 283, 329 | 1,133 | 3,608 | 206 | 2, 037,551 | 2,292 | 3, 547, 521 | 3,487 | 3, 52 | 3,531 |  |
| Paper and paper products (speclalty, other than specified) | 163 | 76 | 1,9 | 1,526 | 439 | 6, 258 | 559 |  | 148 |  | 1,258 | 3, 183, 832 | 1,030 | 1, 429 | 1,430 | 1,950 |
| Stationery and stationiery supplies. | 277 | 134 | 2,330 | 1, 88 | 442 | 4, 667,240 | 021 | 1,930, 126 | 125 | 736, 167 | 1,281 | 1,801, 947 | 1, 062 | 1, 96.3 | 2,018 | 2,099 |
| Wall pajer | 18 | 10 | 345 | 265 | 80 | 600,383 | 73 | 205, 555 | 19 | 171, 737 | 253 | 223, 091 | 281 | 271 | 280 | 34 |
| Petroleum and petroleum | 151 | 42 | 5,177 | 4, 223 | 940 | 14, 006, 206 | 791 | 2, 677, 106 | 191 | 1, 467, 174 | 4,105 | 9,961,986 | 5, 070 | 5,103 | 5.103 | 5,173 |
| Plumbing and heating equipment and supplies. | 335 | 85 | 4,634 | 3,778 | 856 | 10, 001, 288 | 1, 108 | 3, 694, 037 | 305 | 2,003, 828 | 3, 161 | 5, 142, 623 | 4, 339 | 4, 340 | 4,530 | 4,484 |
| Plumbing equipment and supplies. | 269 | 81 |  |  | 680 |  | 870 | 2,745,826 | 234 |  | 2,606 |  |  |  | 3, 000 | 3. 597 |
| Heating equipment and supples.- | 60 | 4 | 018 | ${ }^{81} 751$ | 167 | 2, 198,001 | 292 | 2, 940, 111 | 71 | $\begin{array}{r} 1,641,881 \\ 413,81 \end{array}$ | ${ }^{2} 555$ | $\begin{array}{r} 4 \\ \quad 850,068 \\ \hline \end{array}$ | 896 | 850 | 930 | 887 |
| Tobacco and tobaceo products (except leaf). |  | 2 | 2, 926 | 415 | 511 | 7, 105, 828 | 1,532 | 4, 471, 688 | 80 | 843, 052 | 1,308 | 1,790,688 | 2,8 | 2,856 | 2,870 | 2,877 |
| All other. | 1,047 | 0 | 385 | 10,309 | 4, 986 | 36, 192, 957 | 3, 080 | , 309, 260 | 818 | 8, 192, 127 | 11, 467 | 20,69 | 15,041 | 15, 242 | 15, 420 | 15, 161 |
| Books, periodicals, and newspapers. | 87 | 38 | 5,543 | 3,182 | 2,361 | 11, 350 | 493 | 1.722 | 90 | 261, 807 | 4,960 | 300 | 5,4 | \%, | 5, 690 | 5.480 |
| Oils and greases (animal and vegetable) |  | 28 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rubber goods (general line) | , | 1 | 354 | 288 |  | 707, 836 | 97 | 300, 988 | 7 | 47, 440 | 280 | 350, 400 | 370 | 378 | 376 | 365 |
| Textiles and testile mat (other than dry croods) |  | 214 |  |  |  |  |  |  | 256 |  |  |  |  |  |  |  |
| Miscellaneous kinds of business. | 510 | 235 | 4,53 | 3,259 | I, 276 | 10, 750, 0¢0 | 1, 246 | 3, 756, 192 | 408 | 8, $1,445,508$ | 2,880 | 4, 149, | 4, 4,38 | 4,468 | 4,513 | +,520 |
|  |  |  |  |  | M | NHATT | B0 | UGH |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | ats |  | Dollars |  | Dollars |  | Dollars |  |  |  |  |
| Tot | 16, 948 | 8, 197 | 05,838 | 155, 967 | 49,889 | 582,299,207 | 57, 684 | 189, 057, 165 | 12,680 | 03, 058, 816 | 135, 402 | 249,583,228 | 190, 192 | 97, 800 | , 20 | 189,683 |
| Amusement and sporting goods..- | 278 | 121 | 6, 033 | 3,231 | 1,802 | 11,692,017 | 1,093 | 3, 290, 093 | 256 | 2, 352, 622 | 3, 684 | 6, 049,302 | 4, 571 | 4,673 | 4,788 | 4,850 |
| Amusement and sporting goods (except cameras and motion- |  |  |  |  |  |  |  |  |  | $2,352,02$ |  | 0, 40, |  |  |  |  |
| picture equipment and supplies) | 180 | 08 | 1,75 | 1,244 | 511 |  | 648 |  | 154 | 225, | 953 | 1,006 | 1,717 | 1,730 | 1,7 | 1,794 |
| Cameras and moti |  |  |  |  |  |  |  |  |  | 220, |  | 1,0.0, 7 |  |  |  |  |
| equipment and supplies. | 96 | 23 | 3,278 | 1,987 | 1,201 | 7,092, 2 | 445 | 1,612,4 | 102 | 1,127, 199 | 2,731 | 4, 352, 582 | 2,854 | 2,937 | 3, 050 | 3, 050 |
| Automotive ----..-..-............... | 243 | 86 | 6, 963 | 4,875 | 1,088 | $15,537,062$ | 971 | 2, 575, 760 | 103 | 1, 012, 030 | 4,820 | 11, 948,00 | 6,183 | 6. 71 | 6. 71 | 0,317 |
| Automobics and other motor vehicles | 37 | 7 | 3,290 | 2,730 | 560 | 9, 104, 042 |  | 5,7 | 4 | 1, 210 | 3, 282 | 9 | 3,600 | 4, 074 | 4,057 | 3. 680 |
| Automotive equipment | 127 | 44 | 1,489 | 1,215 | 274 | 3, 411, 954 | 524 | 1, 029, 138 | 97 | 667, 519 | 808 | 1,715, 297 | 1,418 | 1, 436 | 1,473 | 1,458 |
| Automobile parts (now and used). | 44 | 21 | 368 | 278 | 90 | 831, 781 | 129 | 1, 390, 41.3 | 33 | 146,412 | 206 | 204, 956 | 357 | 350 | 3 | 363 |
| Tires and tubes...-...---..........- | 351 | 14 | 810 | 652 | 164 | 2, 189, 285 | 314 | 1, 134, 141 | 29 | 171,785 | 473 | 883, 359 | 818 | 859 | 819 | 818 |

Table 10.- EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be wilhheld to avoid disclosure of individual operations, but it is included in the totals]

| KIND OF BUSINESS <br> (Establishments classified by major lines of merchandlse) | Number of ostab-lishment | Num-ber ofpro-prie-torsandfirmmem-bers | TOTAL PAD EMPLOYEES (propriftors not included) |  |  |  | SaLEshen |  | executives |  | aLL OTHER EMPLOYEES |  | total mmployezs on Speciried dates |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number of employees |  |  | Balaries mad wages | Num- | Salaries | $\left.\begin{gathered} \text { Num- } \\ \text { bor } \end{gathered} \right\rvert\,$ | Salaries | $\underset{\text { Ner }}{\text { Num- }}$ | Salaries | $\underset{15}{\mathrm{Apr}}$ | ${ }_{15}^{\mathrm{July}}$ | $\begin{aligned} & \text { Oct. } \\ & 15 \end{aligned}$ | $\begin{aligned} & \text { Dec. } \\ & 15 \end{aligned}$ |
|  |  |  | Total | Male | $\begin{gathered} \text { Fe- } \\ \text { male } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |

MANHATHTAN BOROUGR--Continued

| Chemicals, drugs, and allied products. | 713 | 224 | 12, 627 | 8,670 | 3,948 | Dollars | 3, 840 | Dollars | 751 | Dollars 6, 864, 874 | 8, 027 | $\begin{gathered} \text { Dollars } \\ 13,910,342 \end{gathered}$ | 12,452 | 12,397 | 12,580 | 12,512 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chemicals | 216 | 31 | 4,107 | 2,998. | 1,109 | 13, 406, 586 | 1, 121 | 4,870,831 | 268 | 2, 871,467 | 2,718 | 5, 664, 288 | 4, 083 | 4,006 | 4, 106 | 4,123 |
| Drugs and drug sundries (general <br> line) | 70 | 22 | 1,991 | 1,470 | 521 | 3, 875, 160 | 409 | 1,381,396 | 86 | 501, 708 | 1,430 | 1, 032, 063 | 1,940 | 1,044 | 1, 008 | 1,951 |
| Drugs and drug sumdries (specialty) | 102 | 71 | 2, 447 | 1,716 | 781 | 6, 506, 721 | 854 | 2,500, 891 | 170 | 1,482,670, | 1,473 | 2, 454, 151 | 2,411 | 2,414 | 2, 430 | 2,442 |
| Paints, varnishes, laequers, and anamels | 104 | 43 | 1,457 | 1,154 | 303 | 4. 163,073 | 604 | 2, 027,878 | 90 | 602, 910 | 763 | 1,442, 285 | 1, 445 | 1, 448 | 1, 447 | 1,434 |
| Toilet articles and preparatious.-- | 131 | 57 | 2, 575 | 1,341 | 1,234 | 6, 115, 466 | 801 | $2,141,801$ | 137 | 1,256,110 | 1,037 | 2,417, 555 | 2,578 | 2, 52.5 | 622 | 2,562 |
| Dry | 4, 713 | 2,515 | 65, 624 | 4, 4 , 465 | [4, 150 | 116, 471,935 | 19,010 | [1, 390, 620 | 3, 271 | 24, 505, 421 | 33, 334 | 00, 575, 885 | 53,382 | 53,050 | 53, 005 | 53, 813 |
| Clothing and furnishings (other than milinery and footwear) | 1,501 | 807 | 12, 071 | 9,332 | 3, 639 | 33, 100, 170 | 4,748 | 15, 076, 409 | 884 | 7, 030,541 | 7,306 | 11, 703, 229 | 12,421 | 12,336 | 12, 688 | 12,607 5,618 |
| Dry goods (gonoral line) | 339 | 207 | 5,920 | 4,304 | 1,610 | 15,255,280 | 1,618 | 5,865, 28.5 | 311 | $2,275,201$ | 3, 001 | 7, 124, 704 | 5, 577 | 5, 532 | 5, 633 | 6,018 |
| Dry goods (specialty, othor than specified) | 226 | 115 | 2,013 | 1, 430 | 583 | $5,263,043$ | 760 | 2, 250,038 | 1.58 | 1, 305, 924 | 1,080 | 1, 041, 0831 | 1, 927 | 1,920 | 1, 078 | 1, 959 |
| Millinery and millinery supp | 223 | 77 | 1, 822 | 1,335 | 487 | 4,304, 289 | 576 | 1,700, 850 | 14.4 | - 934,320 | 1,102 | 1, 600,200 | 1,745 | 1,094 | 1,708 | 1, 646 |
| Notions. | 604 | 303 | 5, 312 | 3,854 | 1,458 | 12, 055, 908 | 1, 818 | - 4, 838, 120 | 1 350 | 2, 761, 761 | 3, 144 | $4,450,018$ $31,702,730$ | 6, 1000 | 24, ${ }^{5}, 327$ | 24, 216 | 5,202 24,070 |
| Pjecegoods | 1,693 | 936 | 25, 470 | 19, 527 | 5, 9433 | 70, 625, 678 | 8,669 +701 | 39, $4,963,301$ | 1,333 111 | $9,250,548$ 878,126 | 15,438 1,214 | 31, 202,781 | -24,106 | 24,110 2,110 | 24,118 2,18 | 24,105 2,105 |
| Shoes and othor footwea | 127 | 68 | 2, 110 | 1,683 | 433 | 5,007, 008 | 791 | 1,991,727 | 111 | 878, 128 | 1,214 | 2, 197, 705 | 2,100 | 2,110 | 2, 118 | , 10. |
| E1 | 421 | 120 | 0,317 | 7,240 | 2,008 | 21, 091, 703 | 2, 677 | 7, 489 | 41. | 2,838,879 | 6, 250 | 10, 263, 758 | 8,738 | 8,741 | 8 | 414 |
| Electrical :goods (including appliances) | 201 | 47 | 5, 128 | 4, 073 | 1,055 | 10,388 | 1,503 | 837,744 | 201 | 1,227, 70.8 | 3, 424 | $5,271,421$ | 4, 848 | 4,870 | 5, 008 | 6, 189 |
| Thectrical equipmont and supplios- | 120 | 35 | 1,881 | 1,387 | 1,494 | 4, 958,249 | - 607 | 2,303, 080 | 80 | -500, 987 | 1,104 | 2,098, 278 | 1,814 | 1,705 | 1, 807 | 882 |
| Rndios and radio equipment.....- | 88 | 35 | 2,230 | 1, 09.4 | 542 | 5,379,915 | 488 | 1, 500,973 | 128 | 1, 022, 843 | 1,022 | 2, 856, 019 | 1,976 | 1,074 | 2,167 | 2,248 |
| Refrigerators (electric) - .... | 3 |  | 102 |  | 7 | 416,616 | 81 | 346,360 | 2 | 27,241 | 19 |  | 00 | 2 | 101 | 5 |
| Farm products (not elsewhere specified) | 908 | 658 | 5,025 | 3,050 | 1,376 | 14, 278, 044 | 915 | 3,612, 278 | 035 | 5, 083, 271 | 3,475 4 4 | 5, 682,496 | 4,461 40 | 4,412 60 | 4, 427 | 4,406 53 |
| Cotton | 8 | 19 | 53 | 36 | 17 | 170, 4411 | 5 | 42,070 | 2 | 12, 000 | 0 | 110, 302 | 450 | 446 | 460 | ¢ |
| Flowers and | 80 | 52 | 470 | 383 | 93 | 1, 165,381 | 180 |  | 66 |  | 239 | 403, 188 | 360 | 368 | 365 | 359 |
| Grain. | 43. | 26 | 372 | 205 | 77 | 1,259,344 | 463 |  | 884 |  |  |  | 2,520 | 2, 516 | 2, 520 | 2, 526 |
| Hides, skins, and | 650 | ${ }_{(\mathrm{X})}{ }^{344}$ | 2,634 (x) | 2,180 (x) | 448 | $\underset{(x)}{7,678,151}$ | 463 | 1,713,652 | 884 | 2,777, 214 | (x) ${ }^{1}$ | (x) ${ }^{3} 188$ | (x) | (x) | (x) | (X) |
| Livestock (other than horses and mulos) | ) | 2 | 29 | 27 | 2 | 89, 742 | 8 |  |  |  | 21 | 00 | 37 <br> 302 | 37 | 37 307 | 37 302 |
| Silk (raw) | 30 | 13 | 306 | 220 | 80 | 1, 486, 324 | 50. | 433, 008 | 45 | 560, 362 | 205 | 462, 050 | 302 | 308 | 307 | 302 |
| 'robacco (leaf) | 91 | 04 | 831 | 209 | 532 | 1., 433,711 | 49 | 258, 206 | 68 | 685, 483 | 9 | 17, 107 | 120 | 374 15 | 14 | 15 |
| Wool and mohai Other farm prod | 10 | (x) | (x) ${ }^{15}$ | (x) ${ }^{0}$ | (x) | ${ }_{(5)}^{55,774} \mid$ | (x) ${ }^{4}$ | $\begin{aligned} & 21,067 \\ & (x) \end{aligned}$ | (x) ${ }^{2}$ | $\begin{gathered} 17, \\ (\mathrm{x}) \end{gathered}$ | (x) | $\text { ( } \mathrm{x} \text { ) }$ | (x) | (x) | (x) | (x) |
| Farm supplies (except machinery and equipment) | 57 | 27 | 78 | 501 | 196 | 2,27\%,975 | 150 | 75, 795 | 64 | 427,322 | 573 | 1,473, 858 | 693 | 091 | 760 | 771 |
| Farm supplies (except feed and fertilizer) | 14 | 8 | 87 |  | 21 | 205, 1682 | 21 |  | 11 | 70, | 80 | 90, 622 | 81 | 75 | 70 | 71 131 |
| Foed. | 23 | 15 | 129 | 97 | 32 | 358,578 | 25 | 50, 775 | 18 | 60, 024 | 80 | 199, 170 | 107 | 5114 | 669 | 60 |
| Fertilizer and fertilizer materia | 20 | d | 571 | 428 | 143 | 1,713, 280 | 104 | 272,037 | 30 | 1 | 2. | , | 50 |  |  | 0 |
| Food products (not elsowhore specified) $\qquad$ | 1,617 | 8150 | 16, 261 | 14, 171 | 2, 090 | 40, 472, 169 | 3, 941 | 10, 117, 155 | 1, 182 | 7, 214,450 | 11, 838 | 23, 1140,584 | $1.5,473$ <br> 1.242 | 15,759 1,281 | 15, 907 | 16,822 1,249 |
| Confectionery and soft drinks | 114 | 57 | 1,330 | 1,010 | ${ }_{5} 320$ | 2, 938,309 | 514 | 1, 338,704 | $\begin{array}{r}97 \\ 139 \\ \hline\end{array}$ | 483, 205 | 179 2,366 | 4,392, 280 | 2, 2470 | 2,848 | 2,780 | 2,736 |
| Dairy products | 140 | 72 | 2, 878 | 2,350 | 528 | 6, 395,764 | 373 <br> 226 <br> 18 | 1, 107,039 | 1159 | 890, 0387 | 2, 902 | $1,804,055$ | 1,242 | 1,256 | 1, 254 | 1,279 |
| Poultry and poultry produc | 244 | ${ }_{48} 8$ | 1, 288 | 1, 027 | 268 | $3,400,130$ $2,770,800$ | 192 | 738, 684 | 117 | 710, 589 | 873 | 1, 485, 838 | 1,134 | 1, 130 | 1,167 | 1. 174 |
| Dairy and poultry produet | 113 | 45 | 1, 182 | 1, 980 | 109 | 2,776, 8095 | 192 | 680, 472 | 188 | 980, 072 | 905 | 2, 105, 719 | 1,388 | 1,320 | 1, 350 | 1, 338 |
| lish and sea foods.- | 159 | 57 | 1,357 | 1,205 | 4429 | $3,940,041$ $12,630,322$ |  | $\begin{array}{r}854,250 \\ 3,301,358 \\ \hline\end{array}$ | 311 | 2,259, 006 | 3,146 | 7, 068, 998 | 4,174 | 4,166 | 4, 257 | 4,310 |
| Fruits and vegetables (fresh) ....... | 614 | 308 | 4,405 3,824 | 3,959 | 4 | $12,630,322$ $8,380,798$ | 724 | 2, 201,398 | 173 | 1, 021,072 | 2, 027 | 5, 107, 328 | 3,678 | 3,743 | 3,774 | 3,736 |
| Ments and moat products.........- | 233 | 03 | 3,824 | 3, 517 | 247 | 8, 230,798 | 100 | 2, 401,835 |  | 1,02, 07 | 388 |  | 552 | 535 | 30 | 523 |
| Forest products (except lumber) | 80 | 34 | 565 | 420 | 145 | 1, 775,528 | 100 | 468,635 51,272 | 27 | 128,312 | - 68 | 121, 128 | 105 | 105 | 108 | 106 |
| Boxes, shooks, ind cooporage | 20 | 13 | 108 | 82 70 | 13 | 202, 500 | 7 | 58, 326 | 8 | 53, 507 | 08 | 90, 667 | 93 | 75 | 83 | 83 |
| Logs, railroad ties, piles, ote | 13 | 6 | 83 973 | 70 208 | 18 | 1,272,316 | 76 | -589,037 | 42 | 415, 367 | 255 | 497, 912 | 354 | 355 | 330 | 334 |
| Other forest products. | 41 | 15 | 373 | 208 | 100 | 1,272, 310 | \% |  |  |  |  |  |  |  |  |  |
| Furniture and house furnis | 872 | 392 | 8,808 | 0,737 | 2, 131 | 23, 928, 609 | 2, 570 | 9, 142, 301 | 666 | 4,201, 026 | 5,682 | 10, 494, 072 | 8,417 | 8, 314 | 8, 2,268 |  |
|  | 246 | 98 | 2,270 | 1,781 | 495 | 6, 666, 788 | 862 | 3, 020,382 | 166 | 2,601, 2 | 3,432 | 2, 32722,171 | 5,00 | 2, 031 | 5,249. | 5,203 |
| House furnishing | 574 | 267 | 6, 451 | 4,145 | 1,300 | $14,345,991$ | 1,560 | $5,322,601$ | 409 | 2,601 | 3,432 | 0, 122,17 | di0 | 0,051 | 5, 21 | -, 2 ¢ |
| Musical instruments and sheet | 5 | 27 | 1, | 811 | 330 | 2,915, 82.5 | 208 | 700,318 | 41 | 371, 062 | 802 | 1,744,545 | 1,158 | 1,110 | 1, 125 | 1,142 |
|  |  |  |  |  |  |  | 270 | 931,108 | 163 | 1,355, 202 | 2,145 | 3,701, 055 | 2,405 | 2,403 | 2,545 | 2,505 |
| Ceneral merchandise | 110 | 45 | 2, 687 | 1,859 | 728 | 5, 087,060 | 21. | sul, 108 | 103 |  |  |  |  |  |  |  |
|  | 1,038 | 639 | 13,879 | 11, 050 | 2,823 | 32, 202, 112 | 4,272 | 11, 130, 941 | 828 | 6, 473, 776 | 8,779 | 14, 597, 305 | 13, 472 | 13, 445 | 18,700 | 13, 841 |
| Groceries and food special | 1, 228 | 120 | 12,878 4,478 | 3, 704 | 2, 774 | 9, 881, 048 | 1, 219 | 3,244, 699 | 178 | 1,530, 699 | 3, 081 | 5, 105, 650 | 4,459 | 4, 427 | 4,516 | 4, 534 |
| Grocerigs (general ino - | 813 | 513 | 4,478 9,401 | - 7,352 | 2,049 | 22, 321,064 | 3,053 | 7, 880, 242 | 650 | 4, 943, 077 | 5,698 | 9, 491, 745 | 0,013 | 0,018 | 9,280 | 0, 307 |
|  |  |  |  |  |  |  | 1,094 | 2,042, 153 | 202 | 1,730,154 | 2,181 | 3, 305, 567 | 3,400 | 3,494 | 3,481 | 3,478 |
| Hardwaro---.-....- | 3101 | 131 | 3, 2,682 | 2, 2109 | 573 |  | 1, 777 |  | 202 | 1, 310,810 | 1, 703 | 2, 690, 309 | 2, 066 | 2, 046 | 2, 640 | 2,620 |
| Hardwars (general line) -.....-...-- | 119 | 85 40 | 2,682 885 | 2,109 603 | 578 | $1,100,870$ $1,060,898$ | 317 | 2, 851,296 | . 90 | $1,310,344$ | ${ }^{+} 478$ | 609,258 | 833 | 848 | 841 | 858 |
| Hardwars (specialty) .-. .-.......---- | 119 | 40 | 885 | 603 | 222 | 1, 360,808 | 317 | 851, 290 |  | 10,3n |  |  |  |  |  |  |
| Iron and steel serap and other waste |  |  |  |  | 130 |  | 56 |  | 88 | 464, 853 | 579 | 888, 872 | 087 | 680 | 717 | 719 |
| materials | 184 | 134 | 728 | 698 70 | 120 | 1, 325,112 | 10 | 66,655 | 17 | 101, 197 | 58 | 157, 260 | 92 | 91 | 91 | 92 |
| Iron and steel scrap | 18 | 7 | 172 | 145 | 27 | 305, 323 | 10 | 53,338 | 10 | 38, 105 | 152 | 213, 880 | 153 | 108 | 172 | 171 |
| Junk and scrap. | 91 | 75 | 172 | 1458 | 81 | 905, 095 | 30 | 136, 812 | 61 | 325, 551 | 368 | 512,732 | 442 | 437 | 454 | 456 |
| Waste rubber, rags, and paper ..... | 75 | 52 | 450 | 378 | 81 | 975, 0 ¢ | 5 | 136, 812 | , |  |  |  |  |  |  |  |
| Jewolry and optical goods | 961 | 647 | 6,611 | 4,519 | 2, 082 | 18, 294, 275 | 1, 568 | 7, 183, 916 | 505 | 3,802, 020 | 4,543 4,118 | 7,218,339, | 4,742 4,236 | 4,778 4,223 | 4, 4,4278 | 4,081 4,424 |
| Jowelry --. | 932 | 633 | 6, 046 | 4, 087 | 1, 049 | 17, 148, 158 | 1,449 | $6,842,432$ 341,484 | 478 <br> 27 | 3, 231,020 | ${ }^{4} 424$ | $6,644,730$ 573,600 | 506i | +555 | ${ }^{557}$ | 557 |
| Optical goods | 29 | 14 | 565 | 422 | 143 | 1,140,122 | 114 | 341,484 | 27 | 231, 02 | 424 | ธ73, |  |  |  |  |

Table 10.-EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| Kind of businims <br> (Establishments classified by major lines of merchhandiso | Number of ostab-lishmont | Num-ber ofpro-prie-torsandfirmmem-mers | TOTAL PADD EMPLOYEES (proprietors not included) |  |  |  | Salesmen |  | executives |  | ALL other emPLOYEES |  | total employees on SHECIFIED DATES |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number of employees |  |  | Salartes and wages | Num- | Salaries | $\begin{array}{\|c\|} \text { Num } \\ \text { ber } \end{array}$ | Salaries | $\begin{aligned} & \text { Num- } \\ & \text { ber } \end{aligned}$ | Salaries | $\underset{15}{\text { Apr. }_{15}}$ | ${ }_{15}{ }_{15}$ | $\begin{aligned} & \text { Oct. } \\ & 15 \end{aligned}$ | $\begin{aligned} & \text { Dee. } \\ & \end{aligned}$ |
|  |  |  | Total | Male | $\underset{\text { male }}{\text { Fe- }}$ |  |  |  |  |  |  |  |  |  |  |  |

MANLATTAN BOROUGE-Continued

| Leather and leather goods (except gloves and shoes) | 304 | 181 | 1,353 | 1,115 | 238 | Dollars <br> 3, 518, 282 | 420 | $\begin{aligned} & \text { Dollars } \\ & 1,256,381 \end{aligned}$ | 119 | $\begin{gathered} \text { Dollars }_{878,636} \end{gathered}$ | 14 | Dollars <br> $1,383,265$ | 1,314 | 1,316 | 1,315 | 1.310 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Leather and leathor goods (general |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| line). | 9 | ${ }^{6}$ | 67 | ${ }^{55}$ | 12 | ${ }_{1} 211$, | $\begin{array}{r}31 \\ 181 \\ \hline\end{array}$ | 1568, | 76 | 587, 573 | 398 | 730, 201 | 630 | 623 | 020 | 121 |
| Leather and leathe | 0 | 76 | ${ }^{605}$ | 541 | 114 | 1,88 | ${ }_{134}$ | 295, 445 | 21 | 92, 748 | 148 |  | 287 | 297 | 209 | 301 |
| Suddlorg and harness | 3 | 1 | ${ }_{25}$ | 21 | 4 | 53,745 | 5 | 11, 805 | 3 | 11, 000 | 17 | 30, 880 | 25 | 25 | 25 | 25 |
| Shoe findings ant out | 02 | 73 | 303 | 247 | 50 | 737, 727 | 60 | 226, 011 | 18 | 184, 017 | 216 | 320, 709 | 300 | 99 | 00 | 297 |
| Lumber and building materials (other than metal) | 336 | 91 | 5,435 | 4,631 | 804 | 14, 467, 436 | 1,239 | 4, 171, 334 | 212 | 2,790,635 | 3,984 | 7, 805, 467 | 5,107 | 5,323 | 5,200 | 4,001 |
| Construction and building materials (other than metal and wood) | 195 | 44 | 4,373 | 3,816 | 557 | 11, 377, 521 | 052 | 3,249,8 | 185 | 1, 811, 549 | 3, 236 | 6, 31 | 4,152 | 4,307 | 4, 187 | 3,031 |
| Lumber and | 141 | 47 | 1,062 | 815 | 247 | 3, 089, 915 | 287 | 021, | 27 | 970, 086 | 748 | 1,18 | 1,015 | 1,010 | 1, 019 | O30 |
| Machinery, cquipment, and supplies (oxcept electrical) | 1,332 | 486 | 15,657 | 11, 090 | 3,667 | 42, 415, 101 | 4, 040 | 10,311, 255 | 921 | 5,003, 508 | 10,087 | 20, 500, 338 | 15, 317 | 15, 668 | 15, 514 | 15,010 |
| Commercial equipment and sup- | 230 | 83 | 4,122 | 3,232 | 0 | 630, 329 | 1,215 | 811, | 208 | 308, 203 | 2,699 | 4,425, | 3 | 5 | 4,164 | 4,180 |
| Construction e uipment and supplies | 7 |  | 265 | 200 | 59 | 029, 125 |  | 392, 338 | 24. | 233, 818 | 45 | 302 | 248 | 1205 | 52 |  |
| Farm machinery and equipment-- | 19 | 8 | 136 | 90 | 40 | 383, 509 | 25 | 67. | 13 | 102, 928 | 8 | 212 | 12. | 130 |  |  |
| Manufacturing, mining, and drilling machinery, equipment, and supplies | 650 | 189 | 6,40 | 5,047 | 1,444 | 18,73 | 2,095 | 7, | 365 | 883, | 4, 031 | 8,820, 184 | 6,272 | 0,300 | 0,388 | 1, 465 |
| Professional |  |  |  |  |  |  |  |  |  |  |  |  | 2,010 | 48 | 21 | . 017 |
| Servicouo | 160 | 03 | 1, 670 | 1,177 | 493 | 4, | 542 | 1, 62 | 85 | 502, | 1,043 | 1,96ă, 020 | 1,041 | 1,006 | 1,603 | 1,650 |
| Transportation equipment and supplies | 84 | 43 | 945 | 720 | 225 | 4, 133, | 214 | 1,232, | 103 | 409, 098 | 628 | 2, 492, 263 | 4 | 886 | 023 | 135 |
| Metals and minerals (except potroleum and scrap) | 379 | 104 | 4,575 | 3,340 | 1,235 | 15, 200 | 1,302 |  | 346 | 3,300 | 2,927 | , 848, 158 | 4, 459 | 4, 540 | 4, 5057 | , 6000 |
| Coal | 100 | 53 | 1, 279 | 1,409 | 208 | 3, 137, | 281 | 1,348, 131 | 120 | 885, 310 | 1,278 | 2, | 1,970 | 2, 023 | 1,962 | 1,901 |
| Metals and metal work |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1,562 |
| than iron and stee | 91 | 30 |  |  | 157 |  | 420 |  |  |  |  |  |  |  |  | , |
| Paper | 671 | 287 | 7,579 | 5,949 | 1,630 | 19,020 | 2,40 |  | 512 | 3, 35 | 4,658 | 8,081, 154 | 6,9 | 6, 95 | , 0 | 7, 137 |
| Paper and paper products <br> line) | 270 | 108 | 3,262 | 2, | 715 |  | 980 |  | 238 | 83 | 2,044 | 3, 144 | , 0 | 3,10 | 3, 1 | 3, 125 |
| Paper and paper products (specialty, other than specified |  | 50 |  | 1,379 | 418 | 5,85 | 498 |  | 137 | 54, | 1, 162 | 2,069, 987 | 1,762 | 1,763 | 1,770, | 1,785 |
| Stationery and stationery supplies- | 241 | 110 | 2,208 | 1,787 | 422 | 4, 263, 902 | 872 | 1,762, 355 | 120 | 711, 567 | 1,217 | 1,789, 880 | 1,840 | 1,847 | 1,895 | $\begin{array}{r}1,067 \\ \hline 10\end{array}$ |
| Wallpaper | 15 | 10 | 11 | 236 | 5 | 505, 84 | 5 | 169,305 | 17 | 100, 085 | 230 | 176, 3 | 244 |  | 25 | 310 |
| Petroleum and petrol | 98 | 30 | 3, 02 | 3,056 | 868 | 11, 032, 825 | 610 | 2, 131, 02 | 161 | 1,363, 027 | 3,158 | 8, 438,770 | 3,930 | 3,948 | 3, 024 | 3,014 |
| Plumbing and heating equipn and supplies. | 197 | 46 | 2,870 | 2,319 | 657 | 7, 258, 102 | 848 | 2, 782, 810 | 188 | 1,362 | 1,888 | 3, 132, 73 | 2,741 | 2,746 | 2, 803 | 2,701 |
| Plumbing equipment and supplies | 151 | 42 | 2, 153 | 1,741 | 412 | 5,447, 013 | 606 | 1, 033, 827 | 132 | 1,024, 588 | 1,415 | 2, 489, 5988 | 2,034 | 2, 010 | 2, 0825 | - 21087 |
| Heating oquipment and supplies..- | 46 |  | 723 | 678 | 145 | 1, 810, 679 | 243 | 820,483 | 56 | 337, 921 | 424 | 843, 175 | 707 | 700 | 725 | 70.4 |
| Tobaceo and tobaceo products (except leaf) | 88 | 63 | 2,334 | 0 | 434 | 5, 080, 510 | 1,311 | 3, 959,958 | 67 | 742,057 | 56. | 1, 278, 405 | 2,275 | 2,288 | 2,200 | 2, 291 |
| All ot | 982 | 470 | 14, 63 | 9,800 | 4,836 | 34,751, 248 | 3, 027 | 10, 180 | 802 | 9 | 10,807 | , 408 | 14,332 | 14,410 | 4,655 | 14, 447 |
| Books, periodicals, and newspapers | 73 | 26 | 5, 35 | 3,007 | 2,349 | 10, 915, 470 | 491 | 1, 717, 40 | 85 | 238,277 | 4,780 | 8,959, 750 | 6,310 | 5, 383 | 5,500 | 5.201 |
| Oils and groases (animal and vegotable) | 51 | 24 | 652 | 518 | 34 | 2, 023, 130 | 18 | 124, 518 | 56 | 589, 112 | 478 | 909, 400 | 648 | 020 | 618 | 640 |
| Rubber (general line) | 5 |  | 349 | 4 | 65 | 609, 071 | 97 | 300, 988 | 6. | 44, 500 | 240 | 353, 493 | 65 | 373 | 372 | 3f0 |
|  | 369 | 200 | 4, 049 | 3,002 | 1, 047 | 11, 026, 567 | 1, 103 | 3,953, 106 | 254 | 1, 421, 240 | 2,602 | 5, 652, 221 | 3,965 | 3,949 | 4, 004 | 3, 028 |
| Miscollaneous kinds of business. | 484 | 219 | 4, 230 | 2,989 | 1,241 | 10,087, 001 | 1,218 | 3,084, 027 | 401 | 2,800, 170 | 2,611 | 3, 593, 804 | 4,049 | 4,085 | 4, 155 | 4,210 |

BUFFALO

| Total | 1,166 | 656 | 14,648 | 11, 681 | 3, 017 | $\begin{gathered} \text { Dollars } \\ 20,717,384 \end{gathered}$ | 8, 687 | $\begin{aligned} & \text { Dollars } \\ & 9,976,560 \end{aligned}$ | 677 | $\begin{aligned} & \text { Dollars } \\ & 4,170,388 \end{aligned}$ | 10, 184 | $\begin{gathered} \text { Dollars } \\ 15,670,376 \end{gathered}$ | 14, 088 | 14, 312 | 14,340 | 14,284 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amusement and sporting goods. | 25 | 2 | 331 | 216 | 115 | 030, 284 | 63 | 200, 879 | 12 | 70,277 | 250 | 359, 128 | 320 | 315 | 307. | 315 |
| Amusoment and sporting goods (except cameras and motion- |  |  |  |  |  |  |  |  |  |  |  |  | 90 | 83 | 78 | 83 |
| pictura equipmentand supplies).- | 8 | 2 | 0 | 76 | 14 | 160, 331 , | 23 | 55 | 2 | 80 | 65 | 38 | 00 | 88 | 78 | 83 |
| equipment and supplies........... | 17 |  | 241 | 140 | 101 | 469, 058 | 40 | 153, 344 | 10 | 64,517 | 191 | 252, 092 | 230 | 232 | 229 | 232 |
| Automotive | 57 | 14 | 1,140 | 960 | 171 | 2, 282, 316 | 217 | 607, 817 | 25 | 149, 043 | 898 | 1, 625, 456 | 1,126 | 1,168 | 1, 140 | 1,107 |
| Automobiles and other motor | 14 | 2 |  | 88 | 69 |  | 18 |  |  |  | 480 |  | 480 | 408 | 479 | 461 |
| Automotive equipmont. | 24 | 7 | 348 | 287 | 61 | 765, 100 | 104 | 200, 462 | 18 | 112, 613 | 226 | 862, 115 | 33.5 | 348 | 341 | 349 |
| Automobile parts (new). | 8 | 4 | 153 | 143 | 10 | 304, 351 | 12 | 18, 198 | 1 | 1, 000 | 140 | 285, 168 | ${ }_{158}^{156}$ | 156 | 157 | 1127 |
| Tires nad tubes.................. | 11 | 1 | 182 | 151 | 31 | 422, 189 | 83 | 261, 040 | 6 | 35, 430 | 93 | 135, 719 | 155 | 107 |  | 179 |

Tably 10.-EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be witheld to avoid disclosure of individual operations, but it is included in the totals]


Tabli 10.-EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued
[An (x) indicates that the amount must be withheld to avoid diselosure of individual operations, but it is included in the totats]


Tabli 11.-CLASSIFICATION OF WHOLESALE MERCHANTS ${ }^{1}$ ACCORDING TO NET SALES, BY KIND OF BUSINESS
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]
[Net sales and expenses expressed in thousands of dollars]

|  | total |  |  | UNDER \$25,000 |  |  | \$25,000 т0 \$40,090 |  |  | \$50,000 то \$99,809 |  |  | \$100,000 т0 \$100,009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| kind of business <br> (Establishments classified by major lines of merchandise) | Number of estab-lishments | Net sales | Total expenses (includaries and wages) | Number of estab-lishments | Net sales | $\left\|\begin{array}{c} \text { Total } \\ \text { ex- } \\ \text { penses } \end{array}\right\|$ | Number of estab-IIshments | Not | $\begin{gathered} \text { Total } \\ \text { ex- } \\ \text { penses } \end{gathered}$ | Number of estab-lishments | Net sales | $\begin{gathered} \text { Total } \\ \text { ex. } \\ \text { penses } \end{gathered}$ | Number ot estabments | Net sales | $\begin{gathered} \text { Total } \\ \text { ex. } \\ \text { ponses } \end{gathered}$ |

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1 For the purposes of this tabulation, the term "' wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

Table 11.-CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is inetuded in the totats]
[Net sales and expenses expressed in thousands of dollars]

|  | TOTAL |  |  | UNDER \$25,000 |  |  | \$25,000 то \$49,999 |  |  | \$00,000 ro \$90,900 |  |  | \$100,000 70 \$100,009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rind of bubiness <br> (Establishments classified by major lines of merchandise) | Number of establish. ments | Net sales | Total ex- ppanses (Incluct- ing sal- aries and wages) | Num-estab-lishments | Net sales | $\left\|\begin{array}{c} \text { Total } \\ \text { ex. } \\ \text { penses } \end{array}\right\|$ | Number of estab-lishments | Net sales | $\begin{gathered} \text { Total } \\ \text { ex- } \\ \text { ponses } \end{gathered}$ | Number of estab$\xrightarrow[\text { lish- }]{\text { ments }}$ | Net sales | $\begin{gathered} \text { Total } \\ \text { ex- } \\ \text { pense } \end{gathered}$ | Number of ostab-lishments | Net salas | $\begin{aligned} & \text { Total } \\ & \text { or- } \\ & \text { ponses } \end{aligned}$ |

NEW YORK CITY


Table 11.-CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS-Continued
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]
[Net sales and expenses expressed in thousands of dollars]

| kind of business <br> (Establishmonts classified by major lines of merchandise) | total |  |  | under \$25,000 |  |  | \$25,000 то \$49,909 |  |  | \$50,000 то \$99,009 |  |  | \$100,000 to \$189,899 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of estab-hishments | Net sales | $\begin{gathered} \text { Total ex- } \\ \text { penses } \\ \text { (includ- } \\ \text { ing sal- } \\ \text { aries and } \\ \text { wages) } \end{gathered}$ | Number of estab-lishments | Not sales | $\begin{gathered} \text { Total } \\ \text { ox- } \\ \text { penses } \end{gathered}$ | Number of estab-lishments | Net | $\begin{gathered} \text { Total } \\ \text { ex } \\ \text { penses } \end{gathered}$ | Number of estabments | $\underset{\text { salos }}{\text { Net }}$ | ${ }^{\text {Thotal }}$ ponses | Num: estab-lish-- mont | Net sales | $\begin{gathered} \text { Total } \\ \text { ex- } \\ \text { penses } \end{gathered}$ |

## MANHATMAN BOROUGIK


[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the iotals]
[Net sales and expenses expressed in thousands of dollars]


Table 12.-NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER


# Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT. ${ }^{1}$ commodrty coverage 

| kind of business <br> (Establishmonts classifled by major lines of merchandise) | Net sales | Volume of commodity coverage ${ }^{2}$ | $\begin{aligned} & \text { Per } \\ & \text { cent of } \\ & \text { com- } \\ & \text { modity } \\ & \text { cover- } \\ & \text { age } \end{aligned}$ | kind of businces <br> (Establishmonts classified by major lines of merchandise) | Net sales | Volume of commodity coverage ${ }^{2}$ | $\begin{aligned} & \text { Per } \\ & \text { cont or } \\ & \text { cant } \\ & \text { modity } \\ & \text { cover } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | 17, 004, 634 | 17,016, 397 | 98.7 | Hardware | 113,402 | 111,053 | 97.9 |
|  |  |  |  | Iron and steel scrap and other waste materials. | 76,078 | 75, 873 | 08.7 |
| A.musement and sporting goods | 191, 428 | 190,621 | 99.6 | Jowelry and optieal goods. | 261, 601 | 269, 702 | 00.3 |
| Automotive. | 370, 592 | 363, 625 | 98.1 | Leather and leather goods (except gloves and |  |  |  |
| Chemicals, drugs, and allicd products. | 648,860 | 630,753 | 97.2 | shoes) ... | 91, 202 | 90, 709 | 99.6 |
| Dry goods and apparel. .............. | 3, 768, 305 | 3, 565, 345 | 94.6 | Lumber and building matorials (other than metal)- | 326, 723 | 311, 531 | 05.1 |
| Electricai. | 656, 953 | 544, 299 | 97.7 | Machinery, oquipment, and supplias (except olec- |  |  |  |
| Farm products (not elsewhere specified). | 1,105, 278 | 1,084, 617 | 98.1 | trical) | 628,702 | 010, 324 | 07.1 |
| Farm supplies (except machinery and equipment) | 142, 116 | 134,347 | 94.5 | Metals and minorals (oxcept petroleum and serap). | 1, 734, 112 | 1,732, 974 | 09.9 |
| Food products (not elsewhere specified)....... | 2, 124, 105 | 2,075,818 | 97.7 | Papor and paper products. | 368, 175 | 357, 242 | 07.0 |
| Forest products (except lumber). | 57,880 | 57, 708 | 99.7 | Petroleum and petroleum products. | 491, 658 | 474, 845 | 00.6 |
| Furniture and house furnishings. | 308, 050 | 397, 451 | 09.6 | Plumbing and heating equipment and supplios..- | 160, 990 | 158, 069 | 08.2 |
| Geueral merchandiso............. | 333, 334 | 328,342 | 98.5 | Tobacco and tobacco products (except lear). | 525, 275 | 521, 710 | 99.3 |
| Groceries and food specialties...-------....... | 2, 109,465 | 1,940,180 | 92.0 | All other. | I, 018, 554 | 908, 085 | 98.1 |

## COMMODITY SALES

[In thousands of dollars]

| commodity by kind or buginess and type of establisament | $\stackrel{\text { Net }}{ }$ | COMMODTYY BY KIND OF BUSTMESS AND TYPE OF ESTABLISHMENT | $\begin{aligned} & \text { Not } \\ & \text { sales } \end{aligned}$ | COMMODITY by mind of business and tYPE OF ESTABLASHMENT | $\begin{gathered} \text { Net } \\ \text { sales } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total net sales <br> Sales not reported by commodities. Reported commodity sales ( 100 per cen | $\begin{aligned} & 17,604,684 \\ & 88,687 \\ & 17,016,99797 \end{aligned}$ | Automotive, trucks, and tractors, new and used-Continued. <br> Maohinery, equipment, and supplios, (ex- |  | Automotive equipment, parts and aceesso-ries-Continued. Hardware trade: |  |
|  |  | Manufacturers | 82 | Export commission houses | 306 |
| 0.1 per ce | 22,260 | Manufacturers' sales br | 4,625 | Export manufaeturers' agor | 04 |
| neral merchandise trado: |  | Wholesale merchants.. | 401 | Manufacturers' agents |  |
| Importars. | 2 | Petroleum and petroleum products trade: |  | Manufacturers' sales branches | 38 |
| Hardware trade: <br> Export commission houses. |  | Wholesale merchants. <br> All other trades: | 35 | Purchasing agonts | 1,074 |
| Purchasing agents-........ | ${ }_{29}^{5}$ | Export commissio | 297 | Leather and leather goods (excont gloves |  |
| Iron and steel scrap an |  | Export merchant | 1,634 | and shoes) trado: |  |
| terials trade: |  | Importers | 2, 588 | Mamufacturers' ${ }^{\text {agents }}$ |  |
| Export merchants | 1 | Purchasing agonts | 2,159 | Manufacturers' sales bra |  |
| Wholesale merchants.-.---...-.-......- | 4 |  |  | Solling agents |  |
| Machinery, equipment, and supplies (except electrical) trado: |  | Automotive equipment, parts, and accessories (0.9 per cent of reported commodity |  | $\qquad$ |  |
| Commission merchants-.-....-............ | 10 | sales) | 153,733 | cent electrical) |  |
| Wholesale morchants. | 3 | Amusement and spo |  | Commission merchants |  |
| Metals and minerals (except petroleum |  | Wholesale merchan | 60 | District and general sales |  |
| and scrap) trade: |  | Automotive trade: | 201 | Export commission houses..--...........-. | 113 |
| Manufacturers' sales b | 17,711 | Chain store warehouses | 1,715 | Manufacturers' agents. | 782 |
| Selling agents | 1,821 | Commission morchants. | ${ }^{213}$ | Manufacturers' salos br | , 760 |
| Wholosale morchants. | 458 | District and goneral sales | 2,878 | Selling agents | 15 |
| Plumbing and heating |  | Export commission houses | 1,530 7,355 | Wholesale merchants |  |
| supplies trade: Wholosale merch | 214 | Export manufacturers' age | 7,355 9,978 | Metals and minerals (except Detroleum and scrap) trado: |  |
| All other trades: |  | Export solling ag | 115 | Manufacturers' sales branches. | 027 |
| Ixport merchants |  | Importors. | 138 | Paper and paper products trade: |  |
| Wholesale merchan | 456 | Manufacturers' agent | 7,093 | Wholesale merchant | 2 |
| O |  | Manufacturers' sales | $40,963$ | Petroleum and petroleum products |  |
| used (1.4 per cent of reported commodity |  | Wholesale merchants | 48,792 | Manufncturers' agents. | 36 |
| sales) --..--- | 239, 631 | Wholesaling mauufacturors | 14 | Wholesale morchants. |  |
| Automotive trado: |  | Chemical, drug, and allied products trado: |  | Plumbing and heating equipment and sup- |  |
| Commission merchants District and general sal | $\begin{array}{r} 2,000 \\ 33^{2}, 858 \end{array}$ | Export commission houses. | 760 | plies trade: |  |
| Export commission houses. | 1, 643 | Export manufacturers' agen |  | All other trades: |  |
| Export manufacturers' agen |  | Export merchants. | 56 | Auction companies |  |
| Export merchants. | 31, 178 | Manufacturers' agents | 145 | Commission merchan |  |
| Manufacturers' ${ }^{\text {agents }}$ |  | Manufacturers' sales b | 270 | Drop shippors |  |
| Manufacturers' sales branches | 11, 140 | Wholesale morchants | 1 | Export cormmission house |  |
| Wholesale merchants... | $\begin{gathered} 136,098 \\ 62 \\ 62 \end{gathered}$ | Electrical trade: <br> Export commission | 40 | Export manufacturers' a | 110 |
| Dry goods and apparel trade: |  | Export merchants. | 7 | Importers. | 312 |
| Export commission houses | 1 | Manufacturers' age | 80 | Mantifacturers' agents | 367 |
| Electrical trade: |  | Manufacturers' sales | 505 | Marufacturers' sales | 2, 400 |
| Manufacturers' sales branch | 250 | Selling arents. | 688 | Purchasing agents | 301 |
| General merchandise trade: |  | Wholesale merchants | 372 | Wholesale merch | 121 |
| Auction companics. |  | Furniture and house furnishings trade: |  |  |  |
| Export commissis | $\begin{aligned} & 2,428 \\ & 5,120 \end{aligned}$ | Mnporters ----------- |  | Bakery products (oakes, bisouits, crackers, |  |
| Importers. | 1,041 | Wholesale merchants. | 15 |  | 915, 022 |
| Purchasing agents | 204 | General merchandise tr |  | Food prodncts (not elsowher |  |
| Grocery and food specialties |  | Auction companies. |  | trade: |  |
| Importers...- | 130. | Export commission ho | 3, 193 | Chain-store warehouses |  |
| Hardware trade: |  | Export merchants | 1, 104 | Manufacturers' sales brand | 16 |
| Export commission houses, | 4 | Purchasin | 409 81 | Woling agonts - ${ }^{\text {Wrabouses }}$ (distributing) |  |
| cept electrical) trade: |  | Wholesale merchants | 657 | Grocery and food speciallies trade: |  |
| Export commission houses | 1,808 | Grocory and food specialties trade; | 24 | Brokers. . <br> Chain-stor | $\begin{gathered} 1866 \\ 5,700 \end{gathered}$ |

${ }_{1}$ The urst part of this tablo indicates the extent of commodity coverage, i, e., the amount and percontage of the total net sales that have been broken down by commoditios. This information is prosented for ench of the 24 principal kind of business classifications. In the second part of the table tho commodities are arrangod alphebetieally. Urider oneh commodity the sales of that commodity are shown by trados and by types of distributors operating within each trade.

TABLI 13.-COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT-Continued
Commoniry sales--Continued
[In thousands of dollars]


| Net sales | COMMODITY BY HIND OF BUSINEAS AND TYPE OF LSTABLISHMENT | Net sales |
| :---: | :---: | :---: |
| 323 | Brick, tile, and terra cotta ( 0.2 per cent of re. ported commodity sales)....-....-...................... Electrical trade: | 32,841 |
|  |  |  |
| 51 | Manufteturers' sales branches | 1,705 |
| 471 | General merchandisa trade: |  |
| 1,082 | Export commission houses | 71 |
| 51, 134 | Purchasing agen Hardware tracle: |  |
| $\begin{array}{r}1 \\ 52 \\ \hline\end{array}$ | Wholesale merchants .-...--.-.----------- | j |
| 42 | Lumber and building materials (other than metal) trade: |  |
| 5, 418 |  | 119 |
| 15 |  |  |
|  | Export morchants. | 44809 |
|  | Importers. |  |
| 8,989 |  | 2, 8135 |
|  | Manufacturers' sale |  |
| 28 |  | 1,10210,201 |
| 10 | Machinery, equipment, and supilies (oxcept electrical) trado: |  |
|  |  |  |  |  |
| 13 |  | 877 |
|  | Manufacturers' sale |  |
|  |  | 3457 |
| 12 | Wholesalo merchants |  |
| 3 | Metals and minorals (oxcept petroleum' and scrap) trada: <br> Wholesala merchants $\qquad$ |  |
| 45 |  | 49 |
| 8 <br> 2 | Plumbing and leatiag equipment and stappiles trade: |  |
|  | Mamifneturors' agents..------.............- | 30 |
| 59 |  |  |
| 24 | Wholesale merchants........-........--...- | 30 |
|  | Building materinds not classified elsewhere ( 0.2 per cent of reported commadity sales) ... | 41,218 |
| 239 | A musement and sporting goods trade: Manufacturers' sules brenelies. |  |
|  |  | 0 |
| 1,695 | Ohemical, drug, and thliod products trado: |  |
| 173 | Wholesale morchurts | 134 |
| 6, 509 |  |  |
| 6, 10 | Dry goods and apparel trade: Wholessie morchants_ | 82 |
| 10 | Electrical trade: Wholegale morchants |  |
| 18 | Furm products (not olsowhoro speefied) trado: | 20 |
|  |  |  |
| 88, 020 |  |  |
| 380 | Forest products (execpt lumber) trado: Wholeste merchants |  |
| 9 | Furniture and honse furuishings trade: <br> Marmacturers' salos branches $062$ |  |
| 09 |  |  |  |
| 48 |  | 10 |
|  |  |  |
| 2 | Exphort commission houses.................... <br>  | ${ }_{1}^{5}$ |
|  |  |  |
| 157 | Importers. <br> Hardware trade: |  |
|  | Mantufacturers agents. <br> Wholesalo merchants. | $\begin{array}{r}2 \\ 12 \\ \hline\end{array}$ |
| 2,854 |  | 430 |
| 0 | Lumber and building matorials (other than metal) trado: |  |
| 12 |  | 701.858 |
| 197 |  |  |
|  |  | $\begin{array}{r}1,808 \\ \hline 5\end{array}$ |
| 4 |  | 24525,692 |
| 2 | Manufacturors' sates branches..-........-- |  |
| 1 |  |  |
| 1 |  |  |  |
|  | Machinery, equipment, and supplies (excopt olectrical) trade: |  |
| 120 | Mnnufacturers' agents. <br> Wholesale merchants. | 205 |
| 682 |  |  |
| 75 | Metals and minorals (excopt potroleum |  |
| 340 | and scrap) tiade: <br> Export mamufacturess' agents | 475 |
| 782 |  |  |
| 4 | Paper and paper products trade: | 245 |
| 460 | Wlolesale merchants ......-.-.------- |  |
| 460 | Petroleum and petroleum produets trade: |  |
| 890 |  | $\begin{array}{r} 25 \\ 604 \end{array}$ |
| 1,837 | Plumbing and heating equipment and supplies trade: <br> Manufacturers' sales branches. <br> Wholesalo merchants. <br> All other trades: <br> Export merchants. |  |
|  |  | 35100 |
| 106 |  |  |
|  |  |  |
| 112 |  | 25 |
| 7, 612 |  |  |
| 12 | Builaing materials (ornamental metal) (0,1 | 10,703 |
| 10, 095 |  |  |
|  | Chemical, drug, and allied products trade: |  |
| ${ }_{2} 168$ | Electrical trade: | 248 |
| 2,417 636 | Manufacturers' agents ..--.-.-..----....--- | 7 |
| 11, 885 | Furnituro and house furnishings trado: <br> Manufucturers' sales branches. <br> Wholesale merchants. $\qquad$ <br> General merchandise trade: <br> Importers. $\qquad$ | 8230 |
| 2,870 |  |  |
| 895 |  |  |
| 41,880 208 |  | 470 |

Tabli 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

## COMMODITY SALISS-Continued

[In thousands of dollars]


| Net sales | COMBIODiTY 3YY KIND OT BUSINESS AND TYYE OF ESTADLISHMENT |
| :---: | :---: |
| 67184,520 | Ohemicals, indus |
|  | Crical, drug, and allied products Continued. |
|  | Manutneturers' sales branches |
|  | Solling agents |
|  | Wagon distributors |
|  | Wholesale merchants |
| 131405 | Dry goods and apparel trade: |
|  | Export merchants.... |
|  | Wholesale merchants |
| 388 20 | Farm produets (not elsewhere specifiod) |
| 206 | trade: Importers |
| 2,460 | Importers. Mnnufacturers' sales branc |
| 2,460 | Irarm supplies (oxcent machinery and |
| 2,377 | equipment) trade: |
|  | Export manufanturers' agen |
| 30 | Importers |
| 65, 360 | Forest products (oxcopt lumber) trade: |
|  | Manufacturers' sales branches.. |
| 10,695 | Wholesale merchants |
| 1,008 | Furniture and house furnishings trade: |
| 1801818 | Wholesale merchants |
|  | General merchandisa trade: |
| 108 | Export commission houses |
| $\begin{array}{r} 40 \\ 9,436 \end{array}$ | Importers. |
|  | Purchasing agents |
| $\begin{array}{r} 400 \\ 28 \end{array}$ | Wholesale merchants |
| \% 2.24 | Grocery and food specialties trade: |
|  | Manufacturers' agents |
| 3,046 | Manufacturers' shles bra |
| 4,7073,988 | Wholesale merchants. |
|  | Hardware trade: |
| 3,988 | Wholesale merchants |
| $\begin{array}{r} 230 \\ 84,157 \end{array}$ | Lumber and building materials (other than |
|  |  |
|  | Manuiacturers' sales branches. Wholesile merchants |
| 63 | Machinery, equipment, and supplies (except electrical) trade: |
|  | Drop shippers...-- |
| 43, 542 | Export commission hou |
|  | Import selling agents. |
| 41 | Manutacturers' agents |
|  | Wholesile merchants. |
|  | Metals and minerals (except petroleum and scrap) trade: |
| 2 | Importers... |
| 151 | Manufacturers' sales |
|  | Selling agents. |
|  | Wholesale merchants |
| 61 20 | Paper and paper products trade: |
| 7 | Commission merchants |
|  | Solling agents |
| 3 3 | Wholesale merohants. |
| 22 | Petroleumand petroleum products trade: Wholesale mothants |
|  | Wholesale moscl |
|  | All other trades: |
| 22 | Brokers.-..-- |
|  | Commission merchants Export commission hou |
| 142 | Export merchants. |
| 745 | Importers. |
| 7, 059 | Manufacturers' agents |
| 3, 914 | Manufacturers' sales bran |
| 29,410 | Seling agents. Wholesnle merchants |
| 16 | Chemioals, reflned, and/or related produc |
| 1 | ( 1.1 per cent of reported commodity sales). |
| 14 | Automotive trade: |
| 105 | Wholesale merchants |
| 607 | Chemical, drug, and allied products trade: |
|  | Brokers. |
| 22 | Commission merc |
|  | Drop shippers. |
|  | Export commission hous |
| 1 | Export merchants |
|  | Importers |
|  | Mail-order wholesalers. |
| 1. | Manufacturers' agents |
| 43 | Manufacturers' sales br |
|  | Selling agents. |
| 256 | Wagon distributors. |
|  | Wholesale merchants |
|  | Dry goods and apparel trade: |
| 148, 624 | Export commission houses. |
|  | Export merchants. |
|  | Whiolesale merohants. |
| 37 | Farm products (not elsowhere specified) |
|  | trade: <br> Importcrs |
| 1,661 | Manufacturers agents |
| 2 | Manufacturers' sales brauch |
| 145 | Selling agents. |
| 1,105 | Wholesale merchants |
| $\begin{array}{r} 308 \\ 1 \end{array}$ | Farm supplies (except machinery and equipment) trade: |
| 3, 087 | Brokers.....--....... |
| $\begin{aligned} & 1,668 \\ & 6,141 \\ & 2,100 \end{aligned}$ | Forest products (except lumber) trade: |
|  | Importers. |


| Net $\begin{gathered}\text { Netes } \\ \text { sales }\end{gathered}$ |
| :---: |
|  |
| $\begin{aligned} & 03,363 \\ & 22,950 \\ & 22,700 \\ & 22,736 \end{aligned}$ |
|  |  |
|  |  |
|  |
|  |
|  |
|  |
| ${ }_{277}^{24}$ |
| ${ }^{133}$ |
| 14 |
| $\begin{array}{r}1,202 \\ 3,200 \\ 149 \\ \hline\end{array}$ |
|  |  |
|  |
| $\begin{array}{r} 92 \\ 2,512 \\ 219 \end{array}$ |
|  |  |
|  |
| $\begin{array}{r}308 \\ 37 \\ \hline\end{array}$ |
|  |  |
|  |
|  |
|  |
|  |
|  |  |
|  |  |
|  |
|  |
| $\begin{array}{r}25 \\ 20 \\ 68 \\ 16 \\ 14 \\ 14 \\ \hline 14\end{array}$ |
|  |  |
|  |
| 7244144 |
|  |  |
|  |
| 42 |
| 1,798 |
| +113 <br> 323 |
|  |  |
|  |
| $511^{4}$ |
| 11, 548 |
| 46,587 |
| 11131 |
|  |  |
|  |
| 107 109 109 |
| 717 |
|  |  |
|  |
| ${ }_{86}^{125}$ |


| COMMODTY BY Kind or business and typr of establishment | $\begin{gathered} \text { Net } \\ \text { sales } \end{gathered}$ |
| :---: | :---: |
| Chemicals, refined, and/or related productsOontinued. <br> Furniture and house furnishings trado: Importers. |  |
|  |  |
| General merchandiso trade: Auction companies. <br> fy 1 OOL coIrmisgion housos |  |
|  |  |
|  |  |
|  |  |
|  |  |
| Purchasing afgits.---------------------- |  |
| Grocery and food spacialities trado: |  |
|  |  |
| Importors--- ${ }^{\text {Imanufacturs }}$ |  |
|  |  |
| Manulaturers |  |
|  |  |
| Wholessile mer |  |
| Wholesale merchants. |  |
| Iron and steel scrap and other waste materials trado: |  |
| Loather and leather goods (except gloves Whd shoess trade: <br> Whoiesala morchnots |  |
| Lumber and building materiais (other than metal) trade: |  |
|  |  |
| Export commission houses Manufacturers' sales branches. |  |
| Machinery, equipment, and suppites (except electrical) trade: |  |
|  |  |
| Export commission houses.................-----. |  |
|  | Importers ---3 |  |
|  |  |  |
| Manufacturers' siles branches-..--.-....- |  |
|  |  |
| Metals and minerals (except petrolenm |  |
|  |  |
|  | 3,025 |
| Wholesale merchants |  |
| Papar and paper produets trade:Export merchants |  |
| Wholesale merchan |  |
| troleum and petrolerum produ |  |
| Manufacturers' sales branches.............-- |  |
|  |  |
| Plumbing and heatiog equipment and supplies trade: |  |
|  |  |
| All other trades: |  |
| Commission |  |
|  |  |  |  |
| Export merc |  |
| Manuacturers' , agent. |  |
| Srauufacture | 6, 033 |
|  |  |
| Wholessile mererih |  |
|  |  |

 Wholesale merchants
Chemical, drug, and alljed products trade: mport commissimn houses Wholosale merchan branohes
Dry goods and apparel trade: Importors Purchasing agents Wholesale merchants
Tloctrical trade: Mraporters-----...-. Wholesale merchants
Food products (not elsewhere spacified) trade:
Forest products (except limber) trada: Wholesale merchants
Furniture and house furnishings trade: Auction companics. Drop shippergerchants Drop shippe Import soling agents Manufacturers' agents Manufacturers' sales branches. Wholesale merchants.
$\qquad$
Ohina, glassware, and crockery ( 0.3 per cent of Importers

## Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISEMENT-Continued

Commonrry sales-Continued
[Tn thousands of dollars]



Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued
COMMODRTY SALES-Continued
[In thousands of dollars]

$\left[\begin{array}{c}\text { Net } \\ \text { sales }\end{array}\right.$


Net
sales


Dairy products and egga ( 8.9 per cent of refarm products (not olsewhore specified) trade:
Food products (not elsewhero specified) trade:
Brokers
Cash-and-carry wholesalers.
Chain-store waroholises
Commission merchants-a---ciations
District and gomeral sales offices.-
Trop sort merchan
Import manufacturers agents.
Manufacturers' agonts.
Manufacturers' sales branches
Purchasing agents
Wagon distributors.
Warehouses (distributin
Wholesale merchants
Grocery and food specialties trado
Brokers...........................
Chain-store warehouses
Drom shippors
Export commission houses.
Importers
Manufacturers' agents.--
Manufacturers' sales branches
purchasing agents
Wagon distributors.
Wholesale merehants
Whoelsaling manulacturers
Machinory, equipment, and supples (ox-
cept electrical) trade:
Wholesale merchants
Drugs and drug sundries ( 0.0 per cent of re-
portea commodity sales)
Automotive trade:
Wholesale merchants
Chemical, drug, and allied products trado:
Anction companies...
Cash-and-carry wholesalers
Chain-Store warehouses
Export commission houses
Export commission houses.....
Export merchants
Import manufacturers agents
Manufacturers' sales branches
Manufacturers'
Selling agents.
Wagon distributors.
Warchouses (distributing)
Wholesalo merchants
Wholesaling manufacturers
Dry goods and apparel trade:
Export merchants.

| commodity by kind or businges and TYPE OF ESTABLISHMENT | Net sales |
| :---: | :---: |
| Drugs and drug sundries-Contimned. <br> Dry goods and apparel trade-Continued <br> Manufacturors' sales branches. <br> Wholesale merchants. | 3,97 10 |

Farm products (not olsowhere specifled trade:
Commission merchants
Wholesale merchants
Forest prodncts (except lumber) trafe:
Furniture and houso furnishings trade:
General merchandise trade:
Auction companies----.e-
Export merchants.
Importers.
Purchasing agents
Grocery and food specialtios trade:
Manufacturers' agents.
Selling agents.-.-.-.
Jowelry and optical goods trade:
Lumber and building materinls (other than motal) trado:
Wholesale morchants....-.-.-.-.-.-.-.-.-.
Machinery, equipment,
copl electrical) trade:
Import selling agents.
Manuffacturers' agonts.
Manufacturers' salas branches
Motals and minerals (except potroioum and scrap) trade:
Paper and paper products trade:
Wholesale merchants.
Yotroleum and petroleum products trado:
Tobscce and tobacco products (excontlean
trade:
All other trades:
Anction companios
Brokers--.-.-.-.-.-.
Commission morohants
export commission house
Ixport inanufacturers' agents
Export merchants.
Importers
Manufacturers" ngents.
Manufacturors' sales branches
Solling agents.
goods not olessified elsewhere ( 0.8 per
cent of reported commolity sales).
A muscment and sporting goods trade
Wholesale morcha
Automotive trade:
Export commission houses -............
Chemieal, drug, and allied products trade;
Dry goods and apparel trade:
Auction companies.
Commission merchants.
Converters...-.-...-n....-.--
Export commission houses...-
Export merchants.
Import selling agents-
Manufacturers' agents.
Manufacturers' sales branches
Purchasing agen
Solling agents......-....
Wholosaling mannfacturers
Furniture and house furnishings trade:
Commission merchants.

Wholesale meroliants...
General merchandiso trade:
Auction companies. ........
Export commission houses.
Export merchants.
mporters
Manufacturers' agents
Purchasing agents
Jewolry and optical goods trade:
Machinery, equipment, and supplios (ex-
cept electrical) trade:
Auction companies_-.....
Export commission ho

43,769

Tabli 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued COMMODITY SALES--Continued
[In thousands of dollars]

| commodity by kind or business and TYPE OF ESTABTISHMENT | Net sales | commodity by mind of business and TYPE OF ESTABLISHMENT | Net sales | COMMODTYY BY Kind of businegs and type of establisiment | Net sales |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Dry goods not classified elsewhere-Contd. | $\begin{array}{r}31 \\ 3 \\ 80 \\ 728 \\ 32 \\ 5 \\ 1,255 \\ 282 \\ 346 \\ 37 \\ \hline\end{array}$ | Electrical appliances, equipment, and sup- |  | Feeds-Continu |  |
| aper and paper products trado |  |  |  | 11 other tra |  |
| All other trades: |  | Manufacturers sales branel | 11 | Seling asent |  |
| Auction compantes |  | , | 52 | Wholesale merch |  |
| Brokers |  | Plumbing and heating equipment and |  |  |  |
| Commission merchants... <br> Export commission houso |  | Exppplies trade: | 5 | Fertilizer and fertilizer materials (0.5 per cent |  |
| Export mercharts...- |  | Manufacturers' sales branc | 711 | Chemienl drug, and allied prodicts trade: |  |
| Importers. |  | Selling agents. | 200 | Manufacturors' |  |
| Manufacturers' Sale |  | Wholesale merchant | 530 | Soling agont |  |
| Selling agents. |  | All other trades: |  | Wholesalo merchants |  |
| Wholesale mer |  | Auction companies Commission merch | 1 | Farm products (not elsewhere |  |
| Bleotrical appliances, equipme | 330,443 | 1 xxport commission | 108 | Assomblors |  |
| plies (2.0 per cent of reported commodit |  | Export merohants | 259 | Brokers |  |
| sales)........- |  | Maporters | 326 487 | Oommission merchant |  |
| Import selling agont | 110 | Manufacturors' | 1,051 | Manufacturers sales branc | 187 |
| Manufacturers' agents | 59 | Selling agents | 649 | Wholesale | ,093 |
| Purchasing agents | 138 | Wholesale merc | 240 | Farm supplies (except machinery and |  |
| Wholesale merchant | 2,461 | 1 produots (not elsewhere specifled) |  | oquipment) trado: |  |
| Export commission hou |  | per cent of reported commodity sales). | 58, 324 | Brokers | , 588 |
| Export selling agonts | 100 | Chemical, drup, and allied products trad |  | Export manufactur | 1,749 |
| Manufaeturers' ${ }^{\text {a }}$, ${ }^{\text {anonts }}$ | 52 | Export merchant | 120 | Export morchants | 03 |
| Whotasale merchants. | 015 | arm produe |  | Importers | 9 |
| Chemical, drug, and allied |  | trade: |  | Wholesala m |  |
| Export commission houses | 600 | Assemblers | 83 | Furniture and houss furn |  |
| Seling agents. | 111 | ${ }_{\text {Cashers }}$ Brand | 4, 209 | Wholosnle merchants. |  |
| Dry goots and apparel |  | Commission mercl | 12,407 | Genoral morchandiso trade: |  |
| Export merchants | 29 | Export mer |  | Txport merchants | 5,60 |
| Manufacturors' | ${ }_{26}^{10}$ | Importers...- | 638 | Importors |  |
| Wholesale merchan | $\stackrel{3}{3}$ | Solling aronts | 698 |  |  |
| Electrical trade: |  | arm supplies (exespt machinery and equipment) trado: <br> Brokers | 10,714 | Wholesalo morchants........... |  |
| Brokers | $\begin{array}{r}20 \\ 42 \\ \hline\end{array}$ |  |  | Hardware trade: |  |
| Chain-store warchous | 4 |  | $\begin{array}{r} 741 \\ 58 \end{array}$ | Wholesale merchants ---.-.-...------ |  |
| Commission merchnu | I, 200 | Food products (not elsowhere specifiod) |  | rials trado: |  |
| Drop shippars... |  |  |  | Wholesale merchants. |  |
|  | 189 | Commission merohant | $\begin{array}{r} 23 \\ 3,100 \end{array}$ | Lumber and building matorlals (other than |  |
| Export merchants. | 233 | Wholesale merchants |  | Wholesule mers |  |
| Importers.-- | 305 | Forest produots (excesp Manufacturers' agents |  | Machinory, equipment, and suppiles (ex- |  |
| Manufacturers' sales bra | 205, 040 ¢ | Soling agouts.-7--7.-. | 20 | copt olectrical) trado: |  |
| Purohasing agents. |  | Qeneral merchandiso trado: | $\begin{array}{r} 5,315 \\ 1,870 \\ 1,870 \end{array}$ | Wholestie mercl |  |
| Warehouses (distribu | 23 | Export commis |  | Motals and minerals (oxce |  |
| Wholesale merchants. | 77,604 | Importors |  | and scrap) trado: |  |
| Furuiture and house furnis | 80 | Grocory mid food specialitics trade: | 013 | Manuincturors |  |
| Commission merchan |  |  |  | Wholesale morchants |  |
| Drop shippers | $\begin{aligned} & 230 \\ & 650 \end{aligned}$ | Lumber and building materials (other than motnl) trado: |  | All other trades: |  |
| Manufacturors' | $\begin{aligned} & 650 \\ & 228 \\ & \hline \end{aligned}$ |  | 8 | Export commission | 210 |
| Manutacturers' sales | 474 | Machingry, equipment, and supplies (ex- |  | Export merchants |  |
| Selling agents. | 248505 | copt olectrical) trade: <br> Wholesale merchants |  |  | 110 |
| Weneral mesale merchants |  |  | 311 |  |  |
| Auction companies. | 12 | Metals and minerals (oxcept potroioum and scrap) trade: | 62 | hand sea foods, fiesh and processed (0.4 |  |
| Clain-store warehouses. | 510 | Wholesale morchunts.---------.-....- |  | Food products (not elsewhere specified) | 61, 202 |
| Export commission hou | 1, 217 | Patroleum and peiroleum products trade: | 62 |  |  |
| Export merchants |  | All other trades: | 5 | trado: | 1;82 |
| Importers.-.-. | 2,008 |  | 500 |  | 2,229 |
| Turchasing agon | 13649 | Export commission houses.............---- | 202 | Commission merchants. District and general sales offices | 18,479 |
| Wholesale merch |  | Export morchants | 7,350 |  |  |
| Hardware trade: |  | Importers |  | District and general sales oflices <br> Export commission houses. |  |
| Brokers | 3 | Import selling gagents. |  |  | ${ }_{3}{ }^{4843}$ |
| Export commission hou | $\begin{array}{r}3 \\ 10 \\ \hline\end{array}$ |  |  | Selling agents |  |
| Export manufncturers' | 10 | Selling agents---..... | 1,251 |  |  |
| Manufacturers' agent | 213 486 |  | 63, 55 |  |  |
| Purchasing ag | 46624 | Feeds ( 0.5 per cent of reported commodity sales). Chemical, drug, and alliod products trade: |  | General merchandise trade: |  |
| Wholesale mercha |  |  | 909 |  |  |
| Jewelry and optical goods | 070 | Manufacturers sales branches ---.---1- |  | Grocery and food spoctalties trade: |  |
| Wholesale morchats. | 104 | trade:Assemblers $\qquad$ | $\begin{array}{r} 10 \\ 204 \end{array}$ | Cash-and-carry wholesalers.............-- |  |
| Leather and loather goods (except |  |  |  |  | 81 |
| and shoes) trado: Wholesale merchants | 121 |  | 5,520 |  | 127 |
| Machinery, equipment, and supplies (ex- |  |  |  | Drop shippers |  |
| cept electrical) |  | equipment) trade: |  | Export commission houses | 13 |
| Brokers. | $\begin{array}{r}74 \\ 140 \\ \hline\end{array}$ |  | 4, 153 | Importors---------..... |  |
| Conimission m |  |  | 1,288 | Purchasing agents | 35 |
| Drop saippers. | 32 |  |  |  | 34 |
| Export merchants. | 60 | Export commission houses............----- | 82 2,629 |  |  |
| Export selling age | 409 | Mranufacturers' sales branches.---------------- | , 217 | Wholosale merchant | 911 |
| Importers. | 10 | Weling agerits | $\begin{array}{r}\text { \% } \\ \hline\end{array}$ |  |  |
| Manufacturers' agents | 340 |  |  | Food products not olassified elsewhere ( 0.4 |  |
| Manufacturers' sales b | 4,382 | General merchandise trade: |  |  |  |
| Selling agents |  |  | 250 | per cent of reported commority sales) |  |
| Wholossle merchants |  |  | 234 |  | 60,390 |
| Metals and minorals (except petroleum |  | Qrocory and food specialtios trade: Manufaeturers' sales branches. |  |  | 447 |
| and scrap) trade: |  |  | 1,032 |  |  |
| Export manufacturers' agents. | $\begin{array}{r} 46 \\ 4 \\ 4,597 \\ 41 \end{array}$ | Wholesale merchants Metals and minerals (except petroleum and scrap) trade: |  |  | 184 |
| Trnporters. |  |  |  |  | 13 480 |
| Manufacturers' ${ }^{\text {Wholesalo merch }}$ |  |  | 137 |  | 180 85 |
| olesalo mera |  |  |  |  |  |

Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLTSHMENT-Continued COMMODITY SALES-Continued
[In thousands of dollars]

| COMCMODITY BY KIND OF BUSINESS AND TYYE OF LSTABLISEMENT |
| :---: |
| Food produots not classiffed elsewhere-Con. Grocery and food specialtios trade: <br> Brokers. <br> Chain-store warohouses. $\qquad$ <br> Commission merchants. $\qquad$ <br> country buyers. <br> Export merchants <br> Importers <br> Import selling agonts <br> Manufacturers' agents. <br> Manufacturers' sales branches <br> Purchasing agents $\qquad$ <br> Selling agonts <br> Wagon distributors <br> Wholesale merchants. <br> Wholesaling manufacturers <br> Machinery, equipment, and supplies (excopt olectrical) trade: <br> Wholesale merchants. <br> All other trades: <br> Wholesale morchants. <br> Fruits and vegetables, fresh and dried (4.s per cent of reported commodity sales) <br> Food products (not elsewhere specified) trade: <br> Assemblers <br> Aluction companies. <br> Brokers <br> Cash-and-carry wholesalers. <br> Chain-store warohouses. <br> Commission merchants. <br> Cooperativo marketing associations <br> Oooperative sales agencies <br> Drop shippers. <br> Export brokers. <br> Export commission houses <br> Export merchants <br> Importers <br> Manufnoturors' sales branchos <br> Purchasing agonts <br> Selling agents. <br> Wagon distributors <br> Warehousos (distributing) <br> Wholesale merchants <br> Grocery and food specialties trade: <br> Brokers. <br> Cush-and-carry wholosalors <br> Chain-store warehouses <br> Commission merohants <br> Oountry bluyers. <br> Export brokers. <br> Export commission houses <br> Export merchants <br> Importers <br> Manufacturers' agonts <br> Manufacturers' sales branchos <br> Purchasing agents. <br> Selling agents <br> Warehouses (distributing) <br> Wholesale merchants <br> Furniture, wooden and metal ( 0.7 per cont of reported commodity sales) <br> A musemont and sporting-goods trade: <br> Manufacturers' agents <br> Purchasing agents. <br> Wholesale merchants <br> OhemicaI, drug, and allied products trade: <br> Export commission houses. <br> Wholesale merchants <br> Dry goods and apparel trade: <br> Export merchants. <br> Manufacturers' agents <br> Purchasing agents. <br> Wholesalo merchants. <br> Electrical trado: <br> Commission merchants. <br> Manufacturers' salos branches <br> Wholesala merchants <br> Forest products (oxcept lumber) trade: <br> Commission merchants. <br> Wholosale merchants. <br> Furniture and house-furnishings trade: <br> Auction companies. <br> Chain-store warehouses. <br> Commission merchants. <br> District and general sales offices <br> Drop shippers. <br> Export inerchants <br> Importers. <br> Manufacturers' agents <br> Manufacturers' sales branches. <br> Selling agents. <br> Wholesale merchants. <br> General merchandise trade: <br> Auction companies <br> Importers. |
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| Net sales | COMMODITY BY KIND OF BUBINESS AND TYHE OF ESTABLISHMENT |
| :---: | :---: |
|  | Furniture-Continued. |
| 10,063 | General merchandise trado-Continued. |
| $1{ }^{1}$ | quuacturers agents |
| 5, 27 | Purchasing agents. |
| 2, 108 | Wholesale merchants. |
| 68 | Hardware trade: |
| 2 | Export merchants. |
| 28, 277 | Purchasing agents |
| 18 | Selling agents. |
| 116 | Wholesale merchants. |
| 3,698 | Jewolry and optical-goods trade: |
| 888 |  |
| $\begin{array}{r} 555 \\ 87 \end{array}$ | Lamber and building materials (other than metal) trade: |
| 11,386 | Manufacturers' agents........---...----- |
| , | Mamuacturers' sales branches |
|  | Solling ageats |
|  | Wholesale merchants. |
| 260 | Machinory, octuipment, and supplies (except ulectrical) trade: |
| 080 | Auction companies.-.................---..-- |
|  | Drop shippers. |
|  | Export commission houses |
| 729, 504 | Manufacturers' agents. |
|  | Manufacturers' sales branches |
|  | Solling agents |
| 110 | Wholesalo merchants |
| 105, 129 | Wholesaling manufacturers |
| 44,579 | Metals and minerals (except petroleum and |
| 1, 698 | scrap) trado: |
| 0,779 | Wholesale morehants. |
| 133, 500 | Paper and paper-products trede: |
| 7,740 | Brokers |
| 0, 160 | Wholesale murchants. |
| 409 | Plumbivg and heating equipment and |
| 400 | supplies trade: |
| 1, 403 | Export cornmission houses. |
| 3,204 | Export morchants |
| 1,532 | Wholesale morchant |
| 22 | All other trades: |
| 200 | Auction companies. |
| 998 | Export commission houses |
| 392 | Export merchants |
| 346 | Importers. -- |
| 330,080 | Manufacturers' agents |
|  | Selling agents |
| $\begin{array}{r} 28,987 \\ 36 \end{array}$ | Wholesale merchant |
| 0,241 | Furs (dressed) and fur clothing (0.4 per cent |
| 2,075 | of reported commodity snles) .....-........... |
| 1,043 | Automotive trade: |
| 173 | Wholesale merchants. |
| 2,701 | Dry-goods and apparel trado: |
| 0,571 | Brokers. . . Converters |
| 355 | Export commission houses |
| . 241 | Export manufacturers' agents |
| 1, 049 | Export merchants...... |
| 1,566 | Manufacturers' agents... |
|  | Manufacturers' sales branches |
| 24, 112 | Purchasing agonts. |
|  | Selling agents.. |
|  | Wholesale merchants |
| 120, 085 | Wholesaling ruanufacturers |
| 140 | Farm-products (not elsewhere specified) trade: |
| 6 | Brokers. |
| 155 | Cash-and-carry wholesalers |
|  | Commission merchauts. |
| 100 | Converters |
| 109 | Importers |
| 20 | Selling agents. |
| 15 | Furniture and house-furnishings trade: |
| 2, 041 | Importers |
| 84 | General merchandiso trade: Wholesale merchants |
| 50 |  |
| 248 | Glass, sheet (0.2 per cent of reported com- |
|  | modity sales).- |
| 200 | Automotive trade: |
| 28 | Wholesale merchants.-...-.-.-.-.-.-- |
| 28 | Chemical, frug, and allied products trade: Wholesale merchants |
| $\begin{array}{r} 845 \\ 10.946 \end{array}$ | Electrical trade: |
| 10, 584 | Manufacturers' agents... |
| 5, 967 | Manufacturers' sales branches |
| 1,107 | furniture and house furnshings trade: |
| 187 2,046 | Wholesale merchants.............--- |
| $\begin{array}{r}2,046 \\ 33,733 \\ \hline\end{array}$ | General merebandise trade: |
| 30, 270 <br> 10 | Export commission houses...-.-...-...--- |
| 3,455 | Hardware trade: |
| 23,009 | Brokers |
|  | Drop shippers |
| 118 | Wholesale merciants. |
| $\begin{aligned} & 43 \\ & 20 \end{aligned}$ | Jewelry and optical-goods trade: <br> Importers. |

. \(\left.\left|\begin{array}{l}Net <br>

sales\end{array}\right|\)| Gla |
| :---: | \right\rvert\,

Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued
COMMODITY SALCS-Continued
[In thousands of dollars]


Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued
COMMIODITY SALES-Continued
[In thousands of dollars]


| Net sales | COMMODITY BY KIND OF bUSiness and typli of establisiment |
| :---: | :---: |
| $\begin{array}{r} 40 \\ 389 \\ 454 \\ 561 \\ 40 \\ 40 \\ 511 \\ 2,000 \end{array}$ | Iron and steel and products-Contin |
|  | metal) trade-Continued. |
|  | Manufucturers' sales branche |
|  | Selling agents |
|  | Wholesalo merchants. |
|  | Machinery, equipment, and supplies (except olectrical) trado: |
|  | Drop shippers--..-.... |
|  | Export commisslon house |
|  | Export merchants. |
| 4 | Export selling agents. |
|  | Importers-...-...... |
|  | Import manufacturers' agen |
| $\begin{array}{r} 5 \\ 0 \\ 57 \end{array}$ | Manuacturors' agents ------ |
|  | Selling agents |
|  | Wholesale merchants |
| 3 | Motals and minarals (except petroleum and scrap) trade: |
|  | Brokers....... |
| 19 | Commission merchauts |
| $\begin{gathered} 1,075 \\ 30 \end{gathered}$ | Drop shippers. |
|  | Texport commission hous |
|  | Export manufacturors' agonts |
|  | Export merchants. |
| 690 | Importers. |
| 144 | Import manufacturers' |
| 807 | Manufacturers', ugents. |
| 2,083 | Manufacturers' sales branches |
|  | Solling agents |
| 5 | Paper aud paper products trade: |
|  | Manufacturers' agents |
|  | Wholesale merchants |
| 233 | Plumbing and heating equipment and supplies trade: |
|  | Export commission houses |
| 103 | Export merchants. |
|  | Manufacturers' sales br |
| 7990 | Selling agents. |
|  | Wholesme merchent |
| 22 | All other trades: |
| -68 | Auction companies. |
| 172 | Drop shippers..... |
| 400 | Txport merchants. |
| 170$\begin{array}{r}219\end{array}$3,046 | Importers..-- |
|  | Manufacturers agents |
| 3,046 | Manufacturers' sales br |
|  | Purchasing agonts. |
|  | Wholesale merchants |
|  | Jowolry (1.0 per cent of reported commodity |
| 1,514 | sales) ...-.-.-........... |
|  | Amusement and sporting goods trade: |
|  | Export manufacturers' agents... Wholesale merchants |
| $\begin{array}{r} 134 \\ 1 \end{array}$ | Chemical, drug, and allied products trade: |
|  | Export commission houses. |
| 34 | Wholesale merchants |
| $\begin{array}{r}100 \\ 60 \\ \hline\end{array}$ | Dry goods and apparel trade: |
|  | Export merchants. |
| 04 | Importers-- |
| 83 | Purchasing agents |
|  | Wholesale merchants |
|  | Wholesaling manufactu |
| 127 | Electrical trade: |
| 422 | Wholesale merchants. |
| 285303 | Furniture aud house furnishings trade: |
|  | Auction companies.... Commission merchants |
|  | Tmporters.... |
| 73 | Manufacturers' agents |
|  | Wholesale merchants |
| 604 | Genoral merchandise trade: |
| 4,275 | Auction companies... |
| 3,782 | Chain store warehouses |
|  | Export merchants. |
| 427 | Importers |
|  | Purchasing agents. |
|  | Wholesale merchants |
| 68 | Grocory and food specialties trade: |
| 22 | Wholosale merchants. |
| 372 |  |
| 337 | Export manufacturers agents |
| 3,507 | Manufaeturers' agents. |
|  | Purchasing agents |
|  | Wholesale merchants. |
|  | Jowelry and optical goods trado: |
| 6,945 | Auction companies... |
| 1,780 | Cash-and-cary whola----7 |
|  | Commission merchants |
| 13, 819 | District and general sales offices |
|  | Drop shippers. |
| $\begin{gathered} 16 \\ 156 \end{gathered}$ | Export commission houses |
|  | Ixxport merohants. |
|  | Importers. |



| COMmODITY BY KIND or husiness And type of establishment | Net sales |
| :---: | :---: |
| Jewelry-Oontinued. <br> Jowelry and optical roods trado-Contd. |  |
|  |  |
| Import manuffeturers' agents.............. |  |
|  |  |
|  |  |
|  |  |
| Manumaturers sales branchbs--------- | 30,345 |
| Wagon distributors |  |
|  |  |
|  | 105, 116 |
| Leather aud leather goods (excopt gloves and shoes) trade: |  |
| Wholesale merchants.-.---.------------ |  |
| Machinery, oquipment, and supplies (except eloctrical) trade: |  |
|  |  |
| Importers |  |
|  |  |
| Manufacturers' sales branohes-.-.-.-.---- ${ }^{583}$ |  |
|  |  |
|  |  |
| Commission merchants.....--...-.........- | 22. |
|  |  |
| Manufacturers' sales branohes -.---..----- ${ }^{2}$, fil 5 |  |
| Selling agents---.-----.......--..----....- 14, 210 |  |
|  |  |
| Papor and paper products trado: Wholesolo merchants |  |
|  |  |
| All other trades: |  |
| Auction compazies. |  |
| $\square$ |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
| Junk and scrap ( 0.3 per cent of reported commodity sales) | 62, 067 |
| Automotivo trade: |  |
| Electrical trade: |  |


| Dlectrical trade: <br> Manufacturers' sales branches $\qquad$ <br> Farm products (not elsewhere specifed) trads: |  |
| :---: | :---: |
|  |  |

 Commission merchants...........---------
Importers.
Furniture and houso furnishings trade:
General morchandise trado:

Tron and steel scrap and other waste materials trado:
Cosh-and-any wholesuler
Commission merchants...
Drop shippors...........-
Export merehants
Importers.
Manufacturers' agonts
Manufacturers' sales branches
Selling agents.--.....-
Leather and leather goods (except gloves and shoes) trade:
Lumber and bullding materials (ounor than
Lumber and bulld
metal) trade:
Wholesale merchants --.-.....------
Machinery, equipmont, and supplies (ex-
cept electrical) trade: cept electrical) trade:
Manufacturers' sales branches.
Motrls and minerals (except petroleum
Motrls and minerals (except petroleum
and scrap) trado: and scrap) trade:
Wholesale merchants
Paper and paper products trade:
All other trades:
Auction companies
Manufacturers' agonts
Wholesale merchants.....................................
Lead pigs, bars, sheets, and pipe ( 0.5 per cent Chemical, drug, and allied products trade: Manufacturers' sales branohes.
Wholesale merchants....
General merchandise trade:
Export merchants.......
Importers...................
Hardware trade
Purchasing agents Wholesale merchants.-..........................................
onale merchants

# Table 18．－COMmODITY SALES，BY KIND OF BUSINESS AND TYPE OF ESTABLISFMENT－Continued 

 COMMODITY SAILES－ContinuedIIn thousands of dollars！

$L_{\text {ead }}$ pigs，bars，sheets，and pipe－Contd．
Tron and steel scrap and other waste mate－ rials trade：
Cash－and－carry wholesalers．．．
Export merchants．．．．
Whilesale merchants．．．．．．．．．．．．．．．．．．．．．．．．．－－ cept electrical）trade：
Cash－and－carry wholesalers
Wholesale merchants．
A．etalsand minerals（oxcept petroieum and scrap）trade：
Brakers．．．．．．．．．．．－．－．．．．．．．．
Commission merchants．．．．．．．
Importers－－．－－
Manufacturers＇sales branches
Selling agents．
Wlumbing and heating equipment and sup－ plies trado：
All other trades：
Export cormmission house
Export commission houses
Export merchants．．．．．．．．．
L．eather and cut stoak（ 0.4 per cent of reported
commodity sales）
Automotive trade：
Wholesale merchants
Chamioal，drug，and nilied products trado：
Exyort commission houses－－
Dry goods and apparel trado：
Export commission honses． Export commission honses－．－．
Importors．．．．．．．．．．．．．．．
Farm products（not elsowhere specified） trado：
Conmission merchants．
Export merchants．
Tmporters．．．．．－．．．．．．．．
Qeneral merchandise trade：

Export merchants．

Purchasing agents．
E Purd wase trade：
Wholesale merchants．
Iron and steol scrap and other waste mate－ rials trado：
Leather and leather goods（excont gloves and shoes）trade：
Chain－st ore warehonses
Cormmission merchants．
Export commission houses
Export merchants．
Importers．
Import soling acents．
Mauufacturers＇agents
Manufacturers＇sales branches
Solling agents．
Whagon distributors
Machinery，equipment，and supplies（ex－
cept electrical）trade：
Brokers
Manufacturers＇agants．
Manufacturers＇sales brauches
Wagon distributors－
Paper and paper products trade：
All other trades：
Export commission houses．
Export merchants．
Wholesale merchants．
T1 1 estook，（except horses and mules）（ 0.8 per cent of reported commodlly sales）． Farm products（not elsewhere specified） trade：
Assemblers．
Commission merchants．－．
Cooporative sales agencies
Export merchants
Purebasing agents．
Wholesale merchants．－．．．．．．．．．．．．．．．．．．．．．．．．．．
Farm supplies（excopt machinery and whalesment merchants
All other trades：
A Export merchants
Wholesale merchants
Logs，piles，poles，eto．（0．1 per cent of reported Tlectrical trade：
Drop shtppers
Manufaturers＇sales branches．

| Net <br> sales |
| :---: |

10
280
61
73
120

Luggage，saddlery，harnoss，and gloves（ex－ cept dress）（o．t per cent of reported com－ modily sales）
Amousement and sporting－goods tride：
Manufacturers＇sales branches
Automotive trade：
Wholesale merchant
Chomical，drug，and allied products traie：
Export commission houses
Wholesale nerchants．．．．．－．
Dry goods tund appnrol trade：
Clanin－store warchouses．．．
Export commission housos．
Export merchants．
Importers．
Manufacturors agents
Manufacturers＇sales branches，
Purchasing arents
Solling agents．－．．．．．．．．．
Wholesale merchants－i．．．．．
Farm products（not olsowhere specified） trade：
Commidssion merehants－anings tradis：
Genoral merchandise trade：
Auction companies
texport commission housos
Export manufacturers＇ageats．
Jxport merchants．
Importors．－－．－．－．
Wholesale nerchnuts
Mardware trade：
Manulicturers＇agents
Whilesale merchinnts
Jowelry and optical－goods trade：
Export commission houses．．． Importers．
Manufacturers agents
Wholesale merchants
Leather and leather－goods（excent gloves and shoes）trade
District and general sales officos
Drop shippers．
Manufacturers agents
Manufacturers＇sales branches
Solling acents
Warehouses（distributing）
Wholesale morchants．
Machinery，oquipmont，and supplies（ex－
cept electrical）trade：
Manufactirers＇agents
Paper and paper－products trade：
Manufacturers agents
Wholesale merohants．．．．．．．．．．．．．．．．．．．．．．－－
Manufneturers＇sales branches．
All other trades：
Ixpert commission houses．
Importers
Manufacturers agents．
Selling agents．
Wholesale morchants－－．．．－．．．．．．．．．．．．．．．． reported commodity sales）－－．－．．．．．．．．．．．．．
Chemical，drug，and allied products trade Commission me
Electrical trade
Drop shippers－－－－－．．．．．．．．．．．．．．

anumeturers agonts
sumplies（ox
capt olectrical trade：

pt petroleum and
fobla na minorals（excop
－－－－－－－．－．．．．．．．
Wholesale morchants．．．

| COMMODITY hy mind of business and type of establishment | Net sale |
| :---: | :---: |
|  |  |

Forest products（except lumber）trade：
Forest products（except lumber）trade：
Mannfaclurers＇agents．．．．．．．．．．．
Smnufacturers
General merchandise trade：
Export cormmission houses．
Export selling agent
Importers．
Mmporters．－．－．．．．．．．．．．
Manlabaurors agen
Purchasing agents－－ Importers．－．
Hardware trado：
Export merchants．
Lumber aud building materials other than metal）trade：
Brokers．．．．．．．．．
Commission merohants．
Drop shippers．－．－．．．．．．．．．．．．．
Export merchants．
Importers－
Mamufncturers＇acents
Manufacturers＇sales branches
Sorehasing agont
Wholerale morehints
Wholesaling manafacturors
Machlnery，equimment，and sumplies
cept electrical）trado：
Fxport conmission honses
Hetnls and morchan（excent potroleum and sorap truda： Wholesalo merchants
ts．．．．．
Alo other trades： Fxport merelants．
Wholesule merchants
Machinary，oquipment，and supplies（indus－ trial）（ 2.5 per cenl of reported commodily sales）．
Amusomont and sporting－roods trade： Export manafacturers＇argents．．． Wholesala merchants．．
Attomotive trade：
Commisision merohants．．．
Fxport commission houses．
Export merchants．
Tixport selling ngents．．．
Menufacturers aconts．
Manufncturers＇agonts．．．．．．．．－
Manufuelturers＇salos branches
Wholesalo merohants－－．．．．．．．．．．．．．．．．．．．．．．．．．．．
Chemiea，drug，and allied products trado：
Commission mierohan
Ixport merehants．
Imporiers．
Manufacturers＇snles branches．
Wholasale merchants．
Dry goods and apparel trade：
Export commission houses．
Export mereliants．

Solling arents
Wholesale merchants $\qquad$
Eloetrical trade：
Auction companies－
Commission morchants
Manufacturers＇sales branches
Selling agonts．

Farm products（not elsewhere specified） traclo：
Commission merchants．
Importers
Farm supplies except machinery and equipment trade：
Export commission houses
Forest products（except lumber）trade： Selling agents．－．．．．．．．．．．
Furniture nod house－furnishings trade：
Wholesale merchants ．．．．．
General merchandiso trade：
$G e n e r a l ~ m e r c h a n d i s e ~ t r a ~$
Commission merchants
Export commission houses
Export merchants

Purchasing agents．
Purchasing agende merchant

17，912

Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENI-Continued
COMMODITY SALIES-Continued
[In thousands of dollars]


## Table 13.-COMMODITY SALES, BY IKIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

## COMMODITY SALES-Continued

[In thousands of dollars]


Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued
COMMODITY SALES-Continued
[In thousands of dollars]

| COMmOdTY by kind of business and TYPE OF ESTABLISHMENT | Net sales | COMMODITY BY KIND OF BUSINESS AND TYPE OF LSTABLISMMENT | Net sales | commodity by kind or business and typui of listablisiment | $\begin{aligned} & \text { Net } \\ & \text { sales } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Paints, varnishes, and lacquers-Continued. |  | Paper, wrapping, book, wall paper, etc.-Continued. <br> Machinery, equipment, and supplies (excopt clectrical) trade: | 92 | Paper products-Conlinued. <br> All other trades-Continued. |  |
| Chemicals, drugs, and alled products- Continued. |  |  |  | Importers | 21 |
| Importers.-. | 10,548985 |  |  |  | 108 100 |
| Manufacturers' agent |  | Importers |  | Manufacturers' sales branches.------- |  |
| Manufacturers' sales | 35, 717 | Imporis manufacturers' agents Monufncturers' ugents | 36 | Selling agents | 306 |
| Selling agonts | $\begin{array}{r} 60 \\ 22,801 \end{array}$ | Manufacturers' sales branches Wholosale merchants | $\begin{array}{r}36 \\ 297 \\ \hline\end{array}$ |  |  |
| Wholesale nuerchants |  |  |  | Petroleum and petroleum products (2.s per | 40,720 |
| lectrical trade: | 18 | Motals and minerals (except petroleum and scrap) trade: | 740 | cent of reported commodity sales) - ......... |  |
| Wholesale merchants |  |  | $\begin{array}{r} 161 \\ 53 \\ 6 \end{array}$ | Amusement and sporting goods trade: <br> Export manufuelarers' agents ............ | 1 |
| $\begin{aligned} & \text { an products (not } \\ & \text { trade: } \end{aligned}$ |  |  |  | Axport commission houses...-.--.-.-...... |  |
| Commission merchants | 134 | Wholesale merchants. Paper and paper products trado: | 6 |  | 23 |
| Importers--...-.-. | 7 |  | 29800 | Manufacturers' sales hrio | 165440 |
| Auction companies |  |  |  | Wholesale merchants---...-...-.-.-- |  |
| Export commission | 300 93 | Commission merchants..................--- | 6, 769 | Chemical, drug, aut alliert prodacts trade: Export commission houses. | 440 |
| Export merchants. | 128 | Dronverters. | $\begin{array}{r}302 \\ 5 \\ 514 \\ \hline 8\end{array}$ |  | 1052001 |
| Mranufacturers' |  |  |  |  |  |
| Purchasing agonts | $\begin{array}{r}94 \\ 140 \\ \hline\end{array}$ |  | 2, 232 | Manufacturers snles brauches............... | 310 |
| Wholesale merchan |  |  | 5, 974 | Dry goods and apparel trado: |  |
| Hardware trade: | $\stackrel{2}{6}$ |  |  | eloctrical trade: Wholosndo merchants |  |
| Auction compani |  |  | $\begin{array}{r} 1,000 \\ 18,315 \end{array}$ |  |  |
| Export commissio | 417 |  |  | General morchandise trade: Export commissions houso | 240 |
| Wholesale merchants |  | Wholesalo merchants.-..---.-.-.-.- | 110, 569 |  |  |
| Lumber and building ma |  | Tobacco and tobacco products (except |  | Export merchants...----.-- | 12 |
| Manufacturers' agen | 1,659 | Wholesale merchants | 1 | Manufactaras ${ }^{\text {a }}$ agents |  |
| Manufacturers' sales bran |  |  |  | Purchasing agents.-.-- |  |
| Wholesale merchants. |  | Commission merchants.-...................- | 31 | Wholesale merchnats. |  |
| Machinery, equipment, a |  |  |  | Importers .......................... | 03 |
| cept electrica |  |  | 270 | Hardwaro trade: |  |
| Importers. | 224 | Manufacturers sal | 7 |  | 69 |
| Manufacturers' sales bran | 503 | Selling agents. | 283 | Export morchants $\qquad$ |  |
| Wholesale merchents. | 704 |  | $\begin{array}{r} 12 \\ 4,075 \end{array}$ |  |  |
| Metals and minerals (oxcept petroleum and scrap) trado: |  | Paper products ( 0.8 per cent of reported commodity sales) |  | metal) trade: <br> wholas trade: meronts | 10.3 |
| Manufacturers' sales branches Paper and paper products trade: | 45 |  | 52, 338 | Machinery, equipment, and stppiles (ox- |  |
| Manufacturers' sales bran | $\begin{aligned} & 114 \\ & 271 \end{aligned}$ | Amusement and sporting goods trade: Wholesale merchants. | 10 | Export cornmisslon hotises.................... | 66 |
| Wholesale merchauts. |  |  |  |  |  |
| Petroleum nnd petroleum pro | $\begin{gathered} 844 \\ 65 \end{gathered}$ | Chamical, drug, and allied products trade: Export commission houses Mranfacturers' sales branches | $\begin{array}{r}8 \\ 64 \\ \hline\end{array}$ |  | 19 |
| Wholesale merchants |  |  |  |  |  |
| Plumbing and heating equipm plies trade: |  | Wholessle merchants. Dry goods and apparel trade; | 152 | Metalsand minomls (excent petroleam and: scrap) trado: |  |
| Wholesale merchan | 75 |  |  | Mnnufacturers' agonts...-................- | - $\begin{array}{r}371 \\ 1,079\end{array}$ |
| All other trades: |  | Manufacturers' sales branclies.-.-.......-.--- | $418$ |  |  |
| Commission merchants. | $\begin{array}{r} 15 \\ 6 \\ 4 \\ 22 \\ 7,897 \\ 66 \end{array}$ | Wholesale merchants. $\qquad$ Forest products (excopt lumber) trado: Solline ggents |  | Paper and paper products trade: |  |
| Export commission house |  |  | 1 | Manufacturers' sales liranches. |  |
| Export merchants. |  | Furniture and house furnishings trade: Wholesale merchants. | 247 |  |  |
| Importers -- |  |  |  | Petroloum and petroleum products trace: | 192.784 |
| Manufacturers' sales b |  | Genotal merchandise trade: <br> Auction companies | 4 | Brokers - ${ }^{\text {Bult }}$ - |  |
| Wholesale merchants |  |  |  | Commission merchants | 23, 701 |
|  |  |  | ${ }_{21}^{18}$ |  |  |
| per cent of reported commodity sales)... | 252, $9 \cdot 4$ |  | 10 |  | 3, 108 |
| Amusement and sporting goods trade: |  | Wholesale merchants Hardware trade: | 28 | Export commission houses.........-........ | 145, 813 |
| Mannfacturers ${ }^{\text {a }}$ agents | $\begin{array}{r} 187 \\ 60 \end{array}$ |  | 22 |  | 44, 676 |
| Wholesale merchants | 1,69.t | Iron and steel scrap and other waste matorials trade: |  | Manufacturers', ngents. |  |
| Wholesale merchauts |  |  |  | Purchasing agonts...--.-........----------------- | , 203 |
| Dry goods and apparel |  |  | 2 |  |  |
| Export commissi | $\stackrel{24}{63}$ | Jewelry and optical goods trade: <br> Wholesale merchants. |  | Solling quents. | 1520 |
| Importers- |  |  |  | Wholesale merchant | 33.442 |
| Wholesalo merchants, |  | Lumber aud building materials (other than motal) trade: |  | Wholesaling manufacturors | + |
| Forest products (except Manufacturers' ugents. | 131 | motal) trade: | 59 | Plumbing and lieating equipment and supplies trade: |  |
| Selling agonts - |  | Machinery, equipment, and supplies (oxcept olectrical) trado: |  |  | 1 |
| Wholosale merchants.-. Furniture and house furn | 23 |  | 8 | All other trados: | 108 |
| Wholesale merchants. |  | Import manufacturers' agents ............- | 353 | Commission merchants | 105 |
| General merchandise trade: |  | Manufacturers' sales br | 20 | Export commission hou | 602 |
| Auction companies. |  | Wholesale merchants. | 748 | Export merchants | fif |
| Export commission hou | 20 | Metals and minerals (exces |  |  | 250 |
| Export manufactur | $\stackrel{14}{21}$ | Lerap) trace:' sales branche | 638 | Whold | 173 |
| Importers. | 94 | Wholesale merchants. | 18 |  |  |
| Wholesale merchants. | 7 | Paper and paper products |  | ece goods, all kinds ( 12.8 per cent of reported | 182.75 |
| Grocery and food specialt |  | Cash-and-carry Whole | 3 | Automotive ti |  |
| Manufacturors' agen | 206 | Commission merch | 448 | Export comm | 10 |
| Wagon distributors. | 5 | Export merchants | ${ }_{369}$ | Chemical, drus, and allied products trade: |  |
| Hardware trade: |  | Importers ${ }^{\text {M }}$.-.-.- | 3,071 | Export commission houses | 50 |
| Export commis | 2 | Manufacturers' sales | 17, 632 | Manufacturers' sales bran | 92 |
| Export merchants. | 23 | Selling agents | 1,062 | Solling agents. |  |
| Purchasing agents |  | Wagon distributors |  | Dry goods and apparel trade: | 20 |
| Wholesale merchants | 31 | Wholesale merchan | 22, 517 | Arokers | 160, 307 |
| Iron and steel scrap and other waste materials trade: |  | Tobacco an trade: |  | Commission mora | 351.561 |
| Wholesale merchants.....................- | 261 | Wholesale merch | 40 | Converters | 189, 962 |
| Lenther and leather goods (execpt gloves |  | All other trades: |  | Drop shipper | 167 |
| and shoes) trade: |  | Chain-storc warehou | 1,644 | Export commissio | 3. 955 |
| Export merchants. | 1 | Comraission merchat |  | Export merchant | 28, 141 |
| Lumber and building-materials (other than |  | Export commission houses |  | Importers | 1, ${ }^{16,28}$ |
| metal) trade: | 32 | Export manufacturers ${ }^{\text {Ex }}$ ag | 1,719 | Import selling agent | 2349 |

Table 18.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued
COMMODINY SALES-Oontinued
[In thousands of dollars]



TABLE 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued
COMMODITY SALES-Continued
[In thousands of dollars]


Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued
COMMODITY SALES-Continued
[In thousands of dollars]


$|$| Not |
| :---: |
| sales |


Stationery and stationery supplies--Contd,
General merchandiso trado-Continued.
Importors
Manufacturers' agents.
Purchasing agents...
Hardwaro irade:
MLanufacturers' agonts.
Purchasing agents
Jewelry nd optical goods trade
Mnnufacturers' agont
Machinery, equimment, and suppiles (ex-
cept electrical) trade:
Manufacturers' agents........-
Wholesalo merchants..........
Paper and paper products trade:
Brokers
Cash-and-carry wholesalers
Commission merchants.
Drop shippers--
Export merchants
importers
Manufacturers agonts.
Manufacturers' sales branches
Solling agents.
Wagon distributors.-
Wholesale merchants
Tobacco and tobscoo produots (excent leat)
trade:
Cash-and-carry wholosaters
Wholesule mer other trades:
Auction companios
Commission merchants
Export commission houses.
Inxport morchants
Muportors-----.-.
Manufacturors' agonts....--
Manulesele merchents
Surgical, dental, and hospital equipment
and supplies ( 0.1 per cend of reportea
Chemical, drug, and alied products trado:
Chain-store warehousos

Wholesalo morchants
Dry goods and apparel trade:
Importers
Manufacturers sales branchos
General merchandise trade:
Export commission houses
Tmporters-
Purchasing agonts.
Hardware trade:
Manufacturers' agents
Purchasing agents.
Jewelry and optical goods trade:
Manufacturers' sales brauches
Jeather and leather goods (except gloves
eather and leathor
and shoes) tradle:
Machinery, equipment, and supplies (ex-
cept electrical) trade:
tepport merchants
Importers--.--......-
Manufacturers' sales branclies
Selling agents
Wholesale merchants
Wholesaling manufacturers
Wholesaling manufacturers-
Paper and paper products trade:
All other trades
Auction companios.
Commission merchants
Export merchants.
Importers.
Manufacturers' agents
Wholesalo merchants
Textile products not classified elsewhere (1.2
per ceni of reported commodity sales)--
A musemont and sporting goods trade:
Arannfacturers' agents.
Automotive trade:
Automotive trade:
Chemical, drug, and alied products trade:
Drop shippers
Manufacturers sales branches
Dry goods and apparel trade:
Converters.
Drop shipper
Export commission houses
Export merchants.

206, 225
$\begin{array}{r}773 \\ 1,124 \\ \hline\end{array}$
58, 170
11
111
28
004
207
100
122
80
760
118
1,92
1,920
24
64

| 10 |
| :--- |
| 64 |

13
176
39
37
Export merchants

| 28,050 |
| ---: |
| 100 |
| 270 |
| 19 |
| 389 |
| 12,853 |
| 165 |
| 8,084 |
| 43 |
| 144 |

28, 050

| Not <br> sales |  |  |
| :--- | :--- | :--- |
|  |  | 1 |$|$


| Net sales | COMMODITY BY KIND OF BUSINESS AND type of establimment | Net sales |
| :---: | :---: | :---: |
|  | Textile products not classified elsewherem. Continued. <br> Dry goods and apparel trade-Continued. |  |
| 1 | Dry goods and apparel trade-Continued. Manufacturers' agents |  |
| 35 | Manufacturers' sales branches. | 6,042 |
| 115 |  | 1, 649 |
|  |  | 47, 642 |
| 16 25 | Wholesale merchants....-.---------------- | 22, 702 |
| 25 | Wholesaling manufacturers. <br> Farm products (not elsewhere speeified) | 7 |trade:

Solling agents
Wholosale merchants...............
Forest products (except lumber) trade:
Wholesale merchants
Forest products (except lumber) trade:
Wholesale merchants.-.inn.
Furniture and house furnishing trade:
Turniture and house furnishings
Importers.-.---------.-.
Mannfacturers sales bramohes.-
Soling agonts..............
Wholesale merchats.
General merchandise trade:
Auction companies......
Export merchants.
Importors.
Purchasing ggents.....
Wholesalo morchants
Wholesalo morchants
Hardware trado:
nts.....

|  |  |
| :---: | :---: |

 rials trade:
Commission merchants.
Importors.
Wholesale morchants......--
Jewelry and optical goods trade:
Manufacturers' agonts
and shoes) trade:
Export merchants.
Export merchants.
Wholesnlo merchants................
Nacholesale mery, oquipment, and supplies (ox-

Ninchinery, equipment, had supplies (oxcept eleotricai) trade:
Drop shippers.
Export commission houses.
Export merchants.
Importers -----............
Manufacturers' sales branches Purchasing agents. .
Wholesala merehants..................
Paper and papor products trade:
Wholesale merchants.....-.-....-....-
Petrolaum and pelroloum produets trade:

A!l other trades:
Brokers_-n-and-ary whoresalers.
Cash-and-carry wholesalar
Converters.-
Drop shippers...-.-...........
Export merchants.
Importers----.-...................
Manufncturers' agents........
Manuffoturers' sales branches
Solling agents.
Wholesalo morchants
Tin, blook ( 0.4 per cent of reported commodity
sales) . .
Ohemical, orng, and allied products trade:
Manufacturers' sales brmanches
Dry goods and apparel trade:
Wholesale merchants....
General merchandise trade
Importers....................

73,362
120

Importers-.......-.-.-.
Hardware trade:
Iron and steol serap and other waste ma-
Iron and steel ser

copt electrical) trade:-
Copt electricat trade:-
Wholesale merchants
Motals and minerals
and scrap) trade:


Selling agents-.-.............
Wholesale merohants.
Plumbing and heatug equipment and supplies trade:
Wholesale merchant
All other trades:
Importers
4,213
6
55,083
5,164
5,254

Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued
COMMODITY SALES-Continued
[In thousands of dollars]

| COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT |  |
| :---: | :---: |
| Tobacco, leaf ( 0.3 per cent of reported commodity sales) |  |
|  |  |
| Farm products (not elsewhere specined) trade: <br> Assemblers. $\qquad$ |  |
|  |  |
|  |  |
| Brokers--........-...--------.-. |  |
|  |  |
| Export eommission houses... |  |
| Export merchants............ |  |
|  |  |
| Import commission merchants... |  |
|  |  |
|  | Wholesale merchant |
| General merchandise trade: Export commission houses. Importers |  |
|  |  |
|  |  |
| Machinery, equipment, and supplies (ex. cept electrical) trade: <br> Manufacturers' agents |  |
|  |  |
| Tobneco and tobaceo prodicts (except lear) trade: <br> Wholesale merchants |  |
| All other trades: |  |
|  |  |
| Toilet articles ( 0.1 per cent of reporled commodity sales). |  |
| Amusoment and sporting goods trade: <br> Wholesale merchants. |  |
|  |  |
| Chemical, drug, and allied products trade: |  |
| Brokers-and-cary wholesalers |  |
|  |  |
| Chein-store warehouses |  |
| Expart commission |  |
|  |  |
| Import selling agents. ${ }^{\text {and }}$ |  |
|  |  |
|  |  |
| Wholesale merchants....----- |  |
| Dry goods and upparel trade: |  |
|  |  |
|  |  |
| Furniture and house furnishings trade: <br> Wholesale merchants. |  |
| General merchandise trade:- |  |
| Auction companies-....- |  |
|  |  |
| Export commission hous |  |
| Export merelants... |  |
| Importers.-.-- |  |
| Purchasing agents |  |
| Wholesale merc Hardware trade: |  |
|  |  |
| Purchasing ago |  |
| Wholesale merchants |  |
| Jewelry and optical goods trideImporters................. |  |
|  |  |
| Vhpolosale merchants |  |
| Leather and leather goods (except gloves <br> nad shoes) tride: <br> Manufncturers' agents. |  |
|  |  |
| Wholesale morchants...... |  |
| Machinery, equipment, and supplies (excent electrical) trade: |  |
| Manufacturers' sales branches-.-......... |  |
| Whgon distributors. |  |
|  |  |
| Paper and papor products trade: Wholesale merchants |  |
| Tohacen and tobacco products (oxcept leaf) trade: <br> Chain-store warehouses. |  |
|  |  |
|  |  |
| Wholesale merchants................. |  |
| All other trades: |  |
| Auetion companies |  |
|  |  |
|  |  |
| Manufacturers agents |  |
| Manufacturers' sales branches Wholesale merchants |  |
|  |  |
| Toys and games ( 0.3 per cenl of reported com- <br> modity sales) |  |
| Amusemment and sparting gooas trade: |  |
|  |  |
| Drop shippers |  |
| Cxport manula |  |
|  |  |
|  |  |
|  |  |
| Selling agents. |  |
| Chemical drug and allied products trade: |  |
|  |  |
| Export commission houses <br> Manufacturers' sales branches. |  |
|  |  |
| Manufacturers' sales branches Wholesale merchants |  |
| Dry goods and apparel trade: <br> Export manufacturers' agents. <br> Export merchants. <br> Manufactirers' agents. |  |
|  |  |
|  |  |



Net
$\xrightarrow{\text { sales }}$


| COMMODITY BY KIND OF BUBINESS AND tYPE Of EGTABLISHMENT | Net sales |
| :---: | :---: |
| Wood produots-Continued. Qonaral merohandise trade-Continaed. Selling agents. Wholesale merchants |  |
|  |  |
|  |  |
|  |  |
| Hardwace trade; |  |
| Drop shippers. |  |
| Export commission houses...................- | 150 |
| Txport manufucturers' agonts.-........-- | 10 |
|  | 31 |
|  |  |
|  | 207 |
| Wholesale merchents........................- | 245 |
| Leather and leather goods (except gloves and shoes) trade: <br> Wholesnle merchants |  |
|  |  |
| Lumber and building materjals (other than metal) trade: |  |
|  | 0 |
|  | 19 |
| Iexport merchants.-.....................------ | 18 |
|  | 110 |
|  | 1, 530 |
| Manufacturers' sales branches............... | 4, 402 |
|  | 484 |
|  | 年, 087 |
| Wholesaling manufacturers.-.......-.-....- | 11 |
| Machinery, equipment, and supplies (oxcent electrical) trade: |  |
| Commission merchants..................... | 0.03 |
|  |  |
| Inxport mercliants. |  |
| Importers.....--.. |  |
|  |  |
| Manufnetarers' bales branches............. |  |
|  |  |
| Telal and minerals (oxcont potroleum and scrap) trade: |  |
| Manufncturers' agents...---------------- |  |
| Wagon distributors..................------- |  |
|  |  |
| Papor and papor products trade: |  |
| Importers... |  |
|  |  |
| Manufnetarers' sales branches.........---- | 41 |
|  | 2,910 |
| Wholesile merchants....-.-.-...------- |  |
| Petroleum and petrolenm products trado: |  |

Tablit 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued

## COMMODITY SALES-Continued

[In thousands of dollars]

| COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT | Not sales | COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLABEMENT | Net sales | COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT | Net sales |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Yarns-Contin |  | Miscellaneous commodities-Continued, <br> Dry coods ond apurel trado-Conta. |  | Miscellaneous commodities-Continued. Hard ware trade-Continued. |  |
| arm products (not olsewhere specified) trade: |  | Dry goods and apparel trade-monta. Lxport manufacturers' agents. | 10 | Hardware trade--Continued. | 28 |
| Brokers. | 21 | Export merchants............- | 688 | Wholesale merchant | 697 |
| Importers | 970 |  | 1,708 | Iron and steel scrap and other waste jua- |  |
| Selfing ago | 40 | Manufacturers' sales branches...-....--- | 1,003 | torials trade: |  |
| Wholesale merch | 2,565 | Purchasing agonts | 1,034 | Manulacturers' agents. | 306 |
| General merchandise trado: |  | Sulling agonts. | 307 | Wholesald merchants | 42 |
| Auction companies. | 4 | Wholesale merchants | 4,781 | Jewalry and optical goods trade: |  |
| Export comuntssion houses | 229 | Wholesaling manui | 9 | Importers. | 394 |
| Export solling agonts.-. | 50 | Electrical trade: |  | Manufacturers' sales b | 130 |
| Mashimery, equipment, und supplios (ex- |  | Importors....- | 60 | Wholesale merchunts. | 1,559 |
| cept electrical) trade: |  | Manufacturers', agents .-.--..-.-.-......-. | 62 | Loather and leather goods (except gloves |  |
| Export commission houses | 61 | Manufacturers' sales branches.-----...-- | 0, 312 | and shoes) trade: |  |
| Export merchants. | 87 | Seling agents. | ${ }_{115}^{6}$ | Cham-store whrohouses. | 101 |
| All other trudes: |  | Wholesale merchants ....-...-........... | 115 | Commission merch Export merchants. | 78 |
| Auction compan | 18, 290 | Farm products (not elsewhere specified) trade: |  | Export merchants. Mnnmacturers' agen | 76 336 |
| Brokers. <br> Commission mer | 10, 000 | Brokers. | 3,425 | Manufacturers' sales b | 402 |
| Drop shippers | 1,670 | Commission me | 419 | Selling agents | 179 |
| Export commission house | 128 | Fxport merchents | 3, 105 | Wagon distributors | 10 |
| Export manufacturers' agen | 980 | Importers. | 2, 012 | Wholesale merchants | 5,081 |
| Export merchants | 1, 495 | Import commission m | 411 | Lumber and building materials (other |  |
| Importers. | 1,776 | Seling agents. | 111 | thas metal) tr |  |
| Import manufacturers' age | 483 | Wholosale merchants | 680 | Manulacturors ${ }^{\text {a }}$ | 11 |
| Import selling agents. | 700 | Farm supplies (excopt machinery and |  | Manufatile | 246 |
| Manufacturers' agents | 3, 982 | equipment) trade: |  | Wholestho merel | 246 |
| Mamuneturers' salas brinc | 48,055 | Brokors | 0 | - |  |
| Selling ngents. | 10,096 | Importers. |  | ce |  |
| Wagon distributors | 221 | Manufneturers | 9 | Auction companies. | 7 |
| Wholesale merchants | 35,598 | Selling agents | 18 | Brokers- | 35 |
|  |  | Food products (not |  | Commission merchants. | 19 |
| cent of reported commodity sales) | 38, 035 | trode: |  | Drop shlppers. | 713 |
| Chemical, drug, and allied products trade: |  | Assemblers | 25 | Export commission houses | 803 |
| Nanufteturers' snles branch | 7,721 | Brokers | 101 | Export morchants. |  |
| Wholesale merchants. | 4 | Commission merchants | 10 | Importers.--.--- | 1,762 |
| Dry goods and apparel trade: |  | Cooperative marketing association | 81 | Manufaturers agents. | 2,321 |
| Importers. | 12 | District and genaral sales ofllee | 1,231 | sales branche | 18,732 |
| General merchandise |  | Export commission houses | 3 | P | 208 |
| Importers. | 300 | Texport manuincturers' agen | 108 | Soling ngon |  |
| Hardware trade: |  | Importers..... | 07 | Wagon distr |  |
| Purchasing agent | 29 | Manufacturers' sales br | 1,749 | Wholesalo morchanl | 8,940 |
| Wholesale morchan | 8 | Wholesale merchants. | 330 | Metals and mineras (except petroleum |  |
| Iron and steel serap and other waste ma- |  | Forest products (except lumber) trade: |  | and scrap) trite: <br> Export manufucturers' agents. | 8 |
| terials trade: |  | Importors - - - - - | 1,410 | Importers | 169 |
| Cosh-and-carry wholesalo | 10 | Manulacturers smes bran | 230 | Mannfacturers sales branches | 3,602 |
| Export merchants.--------..-- | 25 | Wholesul 1 merchants ...------------ | 23. | Selling agonts. | 1,104 |
| Machinory, equipment, and supplies (except olectrical) trade: |  | Furniture and house furnishings trade: <br> Dron shippers | 1 | Wholesale merchants. | 227 |
| Mranufacturers' sales branches.............- | 38 | Importers. | 2,783 | Paper nnd paper produets trade: |  |
| Whloesale merchents | 11 | Manufucturors' agou | 148 | Broker's. | 4 |
| Metnls und minerals (except petroleum |  | Solling agonts | 66 | Commission morehants. | 69 |
| and scrap) trade: |  | Wholesalo merchants | 1,697 | Importors----: | 290 |
| Trokers.-.. | 103 | General merchandiso trade: |  | Manufacturers sales brun | 800 |
| Commission mer | 25 | Auction companies. | 272 | Soling |  |
| Importers | 7, 640 | Brokers. | 1,550 | Wagon distributors |  |
| Manufacturers' sales bramehes | 1, 271 | Chain-store warohouses | 128 | Wholosale merchants....-.-...----.---- | 853 |
| Solling agents | 17,048 | Commission merchants. | 087 | Petroleum and petroleum products urade: |  |
| Wholesale merchants. | 3,874 | Export commission liouses | 13, 354 | Bulk tank stations <br> District and general sajes oflice |  |
| Plumbing and heating equipment and supplies trade: |  | Export manufacturers' age | 5,081 | District and genera sacs ofices. <br> Wholesale merchants. | 535 |
| Wholesale merchants. | 7 | Export selling | 050 | Pumbing and henting equipment and |  |
|  |  | Importers. | 11, 160 | supplies trade: |  |
| Miscellaneous commodities (1.7 per cent of re- |  | Manufacturors' ugeo | 2 | Manufueturers' sules brancl | 468 |
| ported commodity salcs) .-. | 281, 006 | Purchasing agents. | 05 |  |  |
| Amusemertand sporting goods trade: |  | Solling agonts. | 758 | Tobncco and tobaceo proditets (except |  |
| Import selling agonts. | 211 | Wholesale merchants | 5, 922 | leir) trade: | 44 |
| Mannfacturers' agents | 298 | Grocery and food specialties trade: |  | Tmporters | 47 |
| Manufteturers' sales | 2,980 | Brokors | $\begin{array}{r}1,814 \\ \hline 040\end{array}$ | Wholesalo merchants. | 338 |
| Selling agonts -- | 36 | Chain-store warehnuses | 2.438 | All other trades: |  |
| Wholesale mercha | 1,305 | Commission merchants....-...- | 2,438 13,023 | Auction compa | 100 |
| Autamotivo trade: |  | District and general sales | 13,023 1,338 | Brokers.... | 3,712 |
| Export merchunts .......-- | 323 | Export brokers.-.------ |  | Commission mer | 1,908 |
| Manufacturers' sales brancl | 400 | Export commission hous | 64. 96 | Drop shippors.. | 7 |
| Wholesale merchants.-.-.------.-.-.-- | 170 | Export merchants | 10,415 | Export commission houses-.---.-........... | 844 |
| Chernical, drug, and allied products trade: |  | Importers...-.-.--------7 | 10, 4184 |  | 6,329 |
| Brokers...-..--...... | 969 | Import commission mercha | 184 217 | Importors | 25, 981 |
| Chain store warehouses | 226 | Import selling agents. | 730 |  | 453 |
| Commission merchants. | 197 | Manufacturer's' rgents | 10,582 |  | 1,320 |
| Export commission hous | 500 | Manufucturers' sales brano | 10,582 |  | 4,288 |
| Importars----.---..- | 2,438 | Purchasing ageuts | 729 | Selling agents... | 3,395 |
| Manufacturers' agonts | 256 | Selling agents | 7.823 | Wagon distributors | 00 |
| Manufacturers' sulos bran | 1,128 | Wholesilo merchants | 7, 823 | Wholesale merchants | 12,462 |
| Selling agents.....-- | 571 | Hardware trade: |  | Wholesaling manufacturers. | 2,198 |
| Wholesale merohants | 4, 527 | Export commission houses.....-------.-- |  |  |  |
| Dry goods and apparel trede: |  | Importers.-..-, - |  |  |  |
| Cham-store warehouses | 2 |  | 187 |  |  |
| Commission merchants | 17 | Manufacturers sales branche | 137 |  |  |

## NORTHCAROLINA

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Table 1.-SUMMARY OF WHOLESALE TRADE BY PRINCIPAL CLASSIFICATIONS
[An (x) indicates that the amount musl be with held to avoid disclosure of individual operations, but it is included in the totals]

| mind of business <br> (Estabilshments classified by major lines of merchandise) | Number <br> of estabs- <br> lishments | NUMBER OF EMPLOYELS (propriotors not included) |  |  | SALAMIESANDWAGES | TOMAL Expenses (including salaries and wages) | $\begin{gathered} \text { STOCKS ON } \\ \text { HAND END OF } \\ \text { YEAR } \\ \text { (at cost) } \end{gathered}$ | NET SALES |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Female |  |  |  | Amount | Por cont of total |
| The Stato | 2,418 | 24,476 | 18,112 | B, 304 | \$25, 828, 856 | 858, 309, 182 | \$69, 826, 378 | 8717, 431, 620 | 100.00 |
| A musement and sporting goods | 16 | 209 | 116 | 93 | 379,335 | 740,990 | 26, 868 | 2,793,518 | 39 |
| Automotive.. | 60 | 692 | 811 | 81 | 1, 398, 932 | 2,905, 925 | 2,788, 420 | 18,719,844 | 2.61 |
| Ohemicals, drugs, and ailied proder | 35 | 436 | 343 | 93 | 1, 004,587 | 1,747, 810 | 2,142,353 | 15,730,330 | 2.19 |
| Dry goods and apparel. | 45 | 382 | 31.5 | 67 | 810,963 | 1,397, 203 | 1, 453, 861 | 16,072, 698 | 2.24 |
| Electrical. | 28 | 283 | 224 | 50 | 644, 765 | 1,290, 101 | 842,245 | 17, 205, 807 | 2,41 |
| Frarm products (not elsewhore spacified).. | 561 | 13;257 | 8,146 | 5, 111 | 5, 423, 310 | 12,549, 725 | 33, 912,035 | 269, 675, 032 | 37.59 |
| Farm supplies (except machinery and equipment) - | 47 | 383 | 338 | 45 | 692, 114 | 1,308, 022 | 1, 097, 887 | 21, 181,359 | 2,95 |
| Food products (not elsewhere specined) | 304 | 1,898 | 1,678 | 22. | 2, 523,759 | 7, 062, 146 | 1,047, 755 | 55,879, 218 | 7.79 |
| Forest products (except lumber). | 9 | 48 | 39 | 0 | 12,765 | 22, 729 | 29,700 | 267,284 | . 04 |
| Furnture and house furnishings. | 15 | 104 | 80 | 18 | 148, 603 | 200, 124 | 88, 823 | 1,500, 502 | . 21 |
| Genaral merchandise. | 㤑 | (x) | (x) | (x) | (x) | (x) | (x) | (x) | ( x ) |
| Grocerios and food specialties... | 373 | 2,274 | 2,087 | 187 | 3, 340,474 | 8, 440, 324 | 8, 556,684 | 119,986,788 | 10.72 |
| Hardware. | 10 | 277 | 235 | 42 | 620, 037 | 1, 150, 227 | 1, 804, 666 | 6,710, 555 | . 94 |
| Iron and steel serap and other waste materials | 32 | 115 | 111 | 4 | 108,798 | 196, 889 | 113, 147 | 929, 097 | . 13 |
| Jowelry and optical goods...-...-............- | 8 | 47 | 40 | 7 | 04, 150 | 103, 096 | 23, 083 | 285, 081 | . 04 |
| Leather and leather goods (except gloves and shoos) | 8 | 20 | 10 | 4 | 35,011 $1,057,544$ | $\begin{array}{r} 80,778 \\ 2.205 .521 \end{array}$ | 113,989 $1,483,808$ | $\text { bi5, } 849$ | - 08 |
| Lumber and building materials (other than metal) | 84 | 580 | 52.0 | 60 | 1,057,644 | 2, 206,521 | 1,483, 818 | 18, 568,140 | 2.59 |
| Machinery, equipment, and supplies (excopt eloctr- <br> cal) | 81 | 501 | 513 | 78 | 1. 108,424 | 2, 219, 230 | 2,025, 078 | 13, 210,010 | 1.84 |
| Metals and minerals (except potroleum and serap). | 14 | 97 | 85 | 12 | 103, 689 | 353, 835 | 107,398 | 2, 113,960 | . 29 |
| Paper and paper products...----------- | 23 | 102 | 150 | 42 | 204,801 | 692,355 | 460, 097 | 2, 892,120 | 40 |
| Petroleum and petroleum products. | 508 | 1,579 | 1, 548 | 31 | 4, 151, 70.4 | 9, 133, 968 | 3, 338,974 | 40, 030,078 | 6. 83 |
| Plumbing and hoating equipment and supplies. | 29 | 247 | 217 | 30 | 471,900 | 1, 088.5135 | 700, 841 | 6, 100, 423 | . 88 |
| Tobacco and tobacco products (except loaf)... | $\stackrel{23}{40}$ | 573 | (x) ${ }^{535}$ | $(\mathrm{x})^{38}$ | $\stackrel{982,310}{(x)}$ | ${ }^{3,562,072}$ | ( x . ${ }^{\text {a }}$ ) 257 | 40, x ) 88,016 | (x) ${ }^{\text {¢. }} 08$ |

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINASS
$[A n(\mathrm{x})$ indicates that the amount must be withheld lo avoid disclosure of indtoldual operations, but it is included in the totals]

| kind of business (Estahlishments classified by major lines of merchandise) | Number of estah-lislhmonts | number or femployees (propribtors not included) |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | TorasExpmses(includingsalariesandwagos) | $\begin{gathered} \text { GTOCES ON } \\ \text { HAND, } \\ \text { IND OF } \\ \text { YRA1: } \\ \text { (at cost) } \end{gathered}$ | NET SA |  | credit 8 | LES ${ }^{1}$ | $\begin{aligned} & \text { SALES TO } \\ & \text { ULTI- } \end{aligned}$ | sales to |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Malo | $\underset{\text { malo }}{\text { Fe- }}$ |  |  |  | Amonnt | Per corit of total | Amount | $\begin{gathered} \text { Per } \\ \text { cent } \\ \text { of net } \\ \text { sales } \end{gathered}$ | CON: (at rotail) | $\begin{aligned} & \text { CON- } \\ & \text { sumens } \end{aligned}$ |

TILE STRATE (pop. 3,170,276)

| Total | 1,037 | 9, 908 | 7,456 | 1,840 | \$12, 440, 000 | 827, 378, 927 | 830, 020, 680 | \$267, 017, 411 | 100.00 | 8180, 687, 700 | 48.76 | \$3,782, 618 | 844, 174, 242 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Types of wholesalers: | $\begin{array}{r} 1,000 \\ 3 \\ 3 \\ 1,000 \end{array}$ | $\left.\begin{array}{r} 0,107 \\ 415 \\ 422 \\ 8,670 \end{array} \right\rvert\,$ | $\left\|\begin{array}{r} 7,285 \\ 388 \\ 10 \\ 0,883 \end{array}\right\|$ | 1, 822 | $\left\|\begin{array}{\|c\|c\|} 12,108,017 \\ 174,763 \end{array}\right\|$ | 20, 754,8443093386 | 29, 840, 310 | 262, 788, 381 | 98. 08 | $\begin{array}{r}127,639,584 \\ 507,754 \\ \hline\end{array}$ | 48.53 | 3,782,518 | 1, 644,240 |
| vice whol |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Importers |  |  |  |  |  | 108, 020 | 112,857 | 3, 405,200 | 1.27 | 1, 983,298 | 58.24 | 355, 500 |  |
| Wholesale merch |  |  |  | 1,787 | 11,873, 603 | $26,342,070$ | 29,384, 710 | 257, 977,410 | 06. 29 | 125, 048,531 | 48.47 | 3, 427, 018 | 30, 690,420 |
| Limited function | 12 | (x) ${ }^{20}$ | $(x)^{24}$ | 5 | $\begin{gathered} 33,605 \\ (\mathrm{x}) \\ 0 \end{gathered}$ | $\begin{gathered} 70,011 \\ (x) \end{gathered}$ | 77, 880 | $1,050,446$ | (x) ${ }^{02}$ | 443, 020 | 20.80 |  | 08,453 |
| Cash and carry |  | (x) |  |  |  |  |  |  |  | 419, 808 | 31.27 |  | , 453 |
| Drop shippers.-...- |  |  |  | 3 |  | (x) ${ }^{606}$ |  | 1,342 | (x) ${ }^{\text {d }}$ |  |  |  |  |
| Warehouses (distrib | 2 | (x) | (x) | (x) |  | (x) |  | ( X ) | (x) | (x) | (x) |  |  |
| Supply and machiner | 19 | 169 | 147 | 22 | 208, 378 | 554, 572 | 704, 625 | 3, 472, 684 | 1.30 | 2,654, 180 | 70.43 |  | 2,432,549 |
| Amusement and sp | 11 | 109 |  |  | 211, 126 | 418, 378 | $26,618$ | 1,043,559 | $\begin{array}{r} . \\ \hline 989 \\ 9 \end{array}$ |  | $\begin{aligned} & 18,02 \\ & 24,45 \end{aligned}$ |  |  |
| Autamoti | 61 | 481 | 432 | 49 | 888, | 838, 327 | $1,389,208$ | 10, 869,343 | $9.87$ |  |  |  | $\begin{array}{r} 18,000 \\ 4,170,015 \\ \hline \end{array}$ |
| hemicals, drug | 28 | 352 | 278 | 74 | 778, 686 | 1,278, 194 | 1, 698, 407 | 11, 684, 308 | 4.32 | 9, 913, 812 | 85. 5 |  |  |
| mm | $\begin{array}{r} 7 \\ 13 \\ \hline 7 \\ 7 \\ 1 \\ 35 \end{array}$ | $\begin{gathered} \hline 64 \\ (x) \\ (x) \\ 30 \\ 502 \end{gathered}$ | $\begin{gathered} \left.\mathrm{c}^{52}\right)^{2} \\ (\mathrm{x})^{2} \\ 252 \end{gathered}$ | $\begin{gathered} { }^{12} \\ (x)^{5} \\ 50 \end{gathered}$ | $\begin{aligned} & \hline 228,381 \\ & (x), \\ & 45,603 \\ & (x) \\ & 594,835 \end{aligned}$ | $\begin{aligned} & 387,981 \\ & (x) \\ & 78,829 \\ & (x) \end{aligned}$ | $\begin{aligned} & 177,800 \\ & (x) \\ & 15,181 \\ & (x) \end{aligned}$ | $\begin{gathered} 5,008,880 \\ (x) \\ 656,075 \\ (x) \end{gathered}$ | $\begin{aligned} & 1.89 \\ & (x) \\ & \left(x^{2}\right)^{21} \end{aligned}$ | $\begin{gathered} 4,475,032 \\ (x), \\ 478,953 \\ (x) \end{gathered}$ | $\begin{aligned} & 88.30 \\ & (x) \\ & 80.13 \\ & (x) \end{aligned}$ |  | 4,144,015 |
| Drugs and drug sundrios (specialty) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Paints, varnishes, lacquers, and onamel |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dry goods and apparel |  |  |  |  |  | 1, 052, 038 | 1, 826,168 | 8, 021, 013 | 2.89 | 7,201, 803 | 80. 78 |  | 10,000 |
| Clothing and furnishings (other than millinery and footwear). | 14 | $\begin{gathered} 131 \\ 168 \\ (\mathrm{x}) \end{gathered}$ | $\begin{gathered} 114 \\ 136 \\ (\mathrm{x}) \end{gathered}$ | $\begin{gathered} { }^{177} \\ (\mathrm{x})^{32} \end{gathered}$ | $\begin{aligned} & 260,462 \\ & 383,680 \\ & (\mathrm{x}) \end{aligned}$ | $\begin{aligned} & 404,509 \\ & 644,773 \\ & (\mathrm{x}) \end{aligned}$ | $\begin{aligned} & 344,381 \\ & 980,940 \\ & (\mathrm{x}) \end{aligned}$ | $\begin{aligned} & 2,467,012 \\ & 5,50,2014 \\ & (x) \end{aligned}$ | $\begin{array}{r} .92 \\ 2_{2.07}^{2} \\ \hline \end{array}$ | $\begin{aligned} & 2,298,010 \\ & 4,1919,450 \\ & (x) \\ & \end{aligned}$ | $\begin{aligned} & 91.96 \\ & 8.96 \\ & (\mathrm{x}) \end{aligned}$ | --..-.- | 10,000 |
| Dry goods (general line) Millinery and millinery supp | 20 |  |  |  |  |  |  |  |  |  |  |  |  |
| Electrical. | 15 | 169 | 139 | 30 | 379, 600 | 785, 177 | 682, 412 | 6, 662, 882 | 2.08 | 6, 386, 307 | 96. 84 | 10,418 | 669,483 |
| Electrioal goods (including applianc | $\begin{array}{l\|} \hline 6 \\ 3 \\ 3 \\ \hline \end{array}$ | $\left.\begin{aligned} & 51 \\ & 37 \\ & 81 \end{aligned} \right\rvert\,$ | $\begin{aligned} & 42 \\ & 28 \\ & 60 \end{aligned}$ | ( ${ }_{9}^{9}$ | $\begin{gathered} 104,971 \\ 91,1024 \\ 183,565 \end{gathered}$ | $\begin{array}{l\|} 237,788 \\ 193,226 \\ 361,160 \end{array}$ | $\begin{aligned} & 171,074 \\ & 213,095 \\ & 247,343 \end{aligned}$ | $\begin{aligned} & 1,533,172 \\ & 3,093,420 \\ & 3,085,784 \end{aligned}$ | $\begin{array}{r} .67 \\ .86 \\ 1.14 \end{array}$ | $\begin{aligned} & 1,417,884 \\ & 2,022,000 \\ & 2,090,423 \end{aligned}$ | $\begin{aligned} & 92,48 \\ & 95.70 \\ & 97.74 \end{aligned}$ | $10,413$ | $\begin{array}{r} 544,488 \\ 16,000 \end{array}$ |
| Electrical equipment and supplies |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Radios and radio equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |

1 Credit sales are not on a basis completoly comparable to net sales in some kinds of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for consus purposes was in some few instances interpreted diferently by reporting companies.
: Ineludes 1 establishment handling refrigerators (electric).

Tably 2. -WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is ineluded in the totals]

| kind of business <br> (Establishments classified by major llues of merchandise) | Number of estab-lishments | $\begin{aligned} & \text { NUMber of } \\ & \text { EMPLoyeEs } \\ & \text { (proprietors not } \\ & \text { jacluded) } \end{aligned}$ |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | TOTALEXPENSES(Inoludjugsalariesundwages) | Slocks OnHAND,END OFYEAR(nt eost) | ner gales |  | Credit sales |  | $\begin{gathered} \text { SuLES TO } \\ \text { UETII } \\ \text { MaTE } \\ \text { CON- } \\ \text { SUMRES } \\ \text { (at retail) } \end{gathered}$ | gales to INDUS. TRIAL COS su31FRS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\text { ma }}$ |  |  |  | Amount | Per cent of total | Amount | Por $\begin{gathered}\text { Port } \\ \text { cont } \\ \text { of } \\ \text { sales }\end{gathered}$ |  |  |

THE STATE—Continued

${ }^{3}$ Includes 1 establishment handing milk and crean.

Table 2.-Wholesalers only, By Kind of busineiss-Continued
[An (x) indicates that the amount musl be withheld to avoid disclosure ofindividual operations, but it is included in the totals]

THE STATE-Continued

| Maohinory, equipment, and supplies (except electrical) | 41 | 317 | 272 | 45 | 8809, 183 | \$1, 138, 868 | 81, 209, 218 | 85, 545, 000 | 8.07 | \$4, 368, 943 | 78. 78 | \$138, 375 | \$2, 786,441 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial equipment and supplies | , | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (X) | (x) |  |  |
|  | 3 | ( x ) | ( X ) | (X) | (x) | (x) | ( X ) | (x) | (x) | (x) | ( X ) | ( $\times$ |  |
| Nanufteturing, mining, and triling machinery, equipment, and supplios. | 10 | 168 | 147 | 22 | 298, 37 | 554, 572 | 704, 1225 | 3, 472, 584 | 1.30 | 2, 654,196 | 70. 43 |  | 2, 432,549 |
| Professional equipmenti and supplies | 12 | 37 | 44 | ${ }^{6}$ | 122, 875 | 153, 897 | 100, 768 |  |  | 39, | 74.37 |  |  |
| Metals and minerals (exoept petroleum and scrap) $\qquad$ | 7 | ${ }^{74}$ | 68 | 6 | 97, 718 | 235, 004 | 87, 421 | 745, 625 | . 28 | 721,150 | 90.72 |  | 169,120 |
| Coal | \% | (x) | ( X ) | ( x ) |  |  |  | (x) | (x) | (x) | (x) |  | (X) |
| Iromand steel, excent serap inerne...... |  |  |  |  | 31,809 | 123, 708 | 75,421 | 312, 6.55 | . 12 | 308, 180 | (18. 57 |  |  |
| Matals and metal work, other than iron nut steel. .-................................... | 1 |  | (x) |  |  |  |  |  | (x) | ( X ) | (x) |  |  |
| Paper and paper products. | 14 | 100 | 84 | 18 | 207, 830 | 450,082 | 400, 478 | 2,230, 107 | . 83 | 1,872,489 | 83.06 |  | 103,500 |
| Petroleum and petroleum product | 95 | 390 | 377 | 13 | 530,338 | 1,289,402 | 303,284 | 8, 978, 700 | 3.35 | 2,750,890 | 30, 84 | 249,855 | 31,000 |
| Gasoline nud pil.........- | 43 | 169 | 163 | ? | 194, 627 | 446, 272 | 131,785 | 3, 337, 367 | 1. 25 | 954, 010 | 20.51 | 201, 373 | 22,500 |
| Lubricating oils nud greases.-- ${ }_{\text {Peiroleum }}$ and potroleum products (gen- |  |  |  | 3 | 42, 321 | 161,300 | 24, 724 | 540, 095 | . 20 | 304,315 | 56. 34 |  |  |
|  | 40 | 19 i | 192 | 9 | 209, 485 | 681, 830 | 203, 725 | 5, 101, 334 | 1.00 | 1,461, 016 | 28. 65 | 43, 252 | 8,500 |
| Plumbing and heating equipment and supplies | 17 | 207 | 80 | 27 | 388,413 | 010, 018 | 583,760 | 3, 772, 777 | 1.41 | 2,700, 400 | 79.90 | 8,000 | 138,239 |
| Tobreco and tobaceo produots (except leait). | 18 | 205 | 191 | 14 | 203, 179 | 370, 881 | 335,703 | 4, 64a, 501 | 1.73 | 3,057, 427 | 85.81 |  |  |
| All other | 15 | (x) | (x) | ( x ) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) |
| Rooks, periodicals, and newspapers. | 2 | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) |  |  |
| Rubber goods (general line) Textiles and toxtile materiuls (ather | 1 | ( x ) | (x) |  | (x) | ( X ) | (x) | (x) | (x) | (x) | (x) | (X) | (x) |
| dry goods) | 7 | 54 | 62 | 7 | 78, 267 | 173,453 | 312, 207 | 2, 005, 684 | 1.08 | 317,224 | 10.92 |  | 614,88. |
| Miscellaneous kinds of business.-.-.-.-- | 5 | 43 | 34 | 9 | 61, 483 | 02,678 | 64, 8108 | 290, 144 | . 11 | 190, 5162 | (6, 58 |  |  |

Tabla 3.-WHOLESALE TRADE, BY IKIND OF BUSINESS
[An $n(\mathrm{x})$ indicales that the amount must be withheld to avoid disclosure of individuat operations, but it is inctuded in the tolats]

| HiND OF business <br> (Establishments classified by major lines of merchandise) | Num-ber ofestab-lish-Inents | $\begin{aligned} & \text { NUMBRR of } \\ & \text { EMPROYELS } \\ & \text { (propriotors not } \\ & \text { lncludod) } \end{aligned}$ |  |  | $\begin{gathered} \text { SALARIES } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | TOTAI. EXPENSES (Including salaries andwages) | Srocks on HAND, END of year (at cost) | NET SALES |  | credit sales | ALLEA TOULTMMATECONSUMERS(at retail) | $\begin{gathered} \text { sales to } \\ \text { INDURTMLAL } \\ \text { CONGUMERE } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Female |  |  |  | Amount | cent of |  |  |  |

TME STATA

| Total | 2,413 | 24, 476 | 18, 110 | 6,364 | 825, 823, 856 | 859, 309, 162 | 863, 828, 378 | \$717, 431, 629 | 100.00 | \$261, 846, 718 | \$4, 485, 005 | 8109, 534, 000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesalers only Assemblers and country buyers. | 1,037 493 | 9, 305 8,191 8,18 | 7,458 4,471 | $\begin{aligned} & 1,849 \\ & 3,720 \end{aligned}$ | $\begin{array}{r} 12,410,900 \\ 2,275,304 \end{array}$ | $\begin{array}{r} 27,378,027 \\ 5,323,218 \end{array}$ | $\begin{aligned} & 30,022,630 \\ & 23,083,379 \end{aligned}$ | $\begin{array}{r} 267,917,411 \\ 85,367,805 \end{array}$ | $\begin{aligned} & 37.34 \\ & 11.90 \end{aligned}$ | $\begin{array}{r} 130,637,700 \\ 931,340 \end{array}$ | $\begin{array}{r} 3,782,518 \\ 2,500 \end{array}$ | 44, 174, 242 |
| All other types of wholesale establishments. | 883 | B, 080 | 6,185 | 795 | 11, 107, 062 | 26, 607, 017 | 10, 120, 369 | 364, 140, 313 | 50.76 | 130, 276, 678 | 700, 847 | 65, 350, 768 |
| Amusament and sporting goods | 10 | 200 | 116 | 09 | 379, 835 | 740,896 | 28, 888 | 2, 709, 618 | . 30 | 188, 054 |  |  |
| Amusements and sporting goods (except cameras and motion-picture equipmont and supples) $\qquad$ | 2 | (x) | ( X ) | (x) | (x) | (x) | (x) | (x) | (x) | (x) |  |  |
| Cameras and motion-picture equipmont and supplies (moving-picture films) | 14 | (x) | (x) | (x) | ( x ) | ( x ) | (x) | (x) | (x) | (x) |  |  |
| Antomotive | 60 | 692 | 611 | 81 | 1, 398,898 | 2,905, 925 | 8,788,420 | 18,719, 844 | 2.61 | 9, 055, 918 | 1,782,040 | 15, 182 |
| Autornoblles and other motor vehicles. Automotive equipment | 12 27 | 256 208 | 229 182 | 27 20 | 467,581 385,500 | 1, 121, 798 | $1,211,088$ 696,025 | $7,790,493$ <br> 3,317 <br> 18 | 1.09 .46 | 2, 197, 831 | 1, 761,187 10,223 | 15,000 |
| Automobile parts, new and used | 13 | 69 | 66 | 3 | 111, 743 | 230, 774 | 223, 573 | 888, 683 | .13 | 307,09I | 10,650 |  |
| Trees and tubes | 8 | 159 | 134 | 25 | 433, 808 | 883, 863 | 657, 734 | 6,838, 065 | . 83 | 6, 550,988 |  | 182 |
| Chemicals, drugs, and allied product | 35 | 436 | 343 | 98 | 1, 004, 587 | 1,747, 810 | 2, 142,353 | 15, 736,386 | 2. 19 | 14, 033, 235 | 20,838 | 6, 069,004 |
| Ohemicals- |  |  |  |  |  |  |  | 0,032, 560 | 1. 26 | 8, 439, 652 |  | 8, 002, 204 |
| Chemlcals (industrial) | 3 | ( ${ }^{\text {I }}$ ) | (x) | (x) | (x) 005 |  |  |  |  | ( x ) |  | (x) 11 |
|  | 5 2 | $\ln _{(x)}$ | (8) | (x) | ${ }^{304} \times 105$ | $\frac{617,336}{(x)}$ | $\begin{aligned} & 578,824 \\ & (\mathrm{x}) \end{aligned}$ | $\frac{5,042,552}{(x)}$ |  | $\begin{aligned} & 5_{1} 888,560 \\ & (x) \end{aligned}$ | 15,075 | $\stackrel{2,020,142}{ }$ |
| Drugs and drug sundries (general line) | 14 | 255 | 190 | 56 | 501, 173 | 804, 629 | 1,358, 140 | 5, 839,708 | . 83 | 4, 028,927 |  |  |
| Drugs and drug sundries (specialty) ..- | 7 | 30 | 25 | 5 | 45, 603 | 78,820 | 152, 101 | 558, 075 | . 07 | 478, 853 |  |  |
| Paints, varnislues, lacquors, and onamels |  | 11 | 9 | 2 | 27, 042 | 37,917 | 31, 681 | 208, 003 : | . 03 | 185, 703 |  | 56, 800 |

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS—Continued
$[A n(\mathrm{X})$ indicates that the a mount must be witheld to avold discosure of individual operations, but it is included in the totals]

${ }^{1}$ Inciudes 2 establishments handling milk and cream.
${ }^{1}$ Includes 1 establishmont handing musical instruments and sheet music.

Table 3.-WhOLESALE TRADE, BY KIND OF BUSINESS-Continued
$[A n(\mathrm{x})$ indicates that the amount must be withheld to avoid disclosure of tndividual operations, but it is inctuded in the totals]


Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| kind of nusiness <br> (Establishments classified by major lines of morchandise) | Number of estab-lishments | NUMBER OF Employees (proprietors not included) |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | total EXPENSES salaries andwages) | stocks ON HAND, END OF YEAR (at cost) | net sales |  | oreditsales | sales to Uhtimate consumen | $\begin{gathered} \text { SALES TO } \\ \text { INDUSTRLAL } \\ \text { CONSUMERS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Amount |  |  | $\left\|\begin{array}{c} \text { Pent or } \\ \text { total } \end{array}\right\|$ |  |  |  |
|  |  | Total | Male | Female |  |  |  |  |  |  |  |  |

CITILS OF 50,000 to 100,000 POPULATION

| ASHEVILLE (pop. 50,193) | 76 | 715 | 640 | 75 | \$1,047, 469 | 12, 882, 157 | \$1, 671,637 | \$22, 854, 319 | 100.00 | \$14, 976, 460 | 8252,404 | 8947,803 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Automotive | 3 | 16 | 15 | 1 | 22, 360 | 46, 247 | 71,205 | 246,452 | 1.08 | 104,000 | 6, 000 |  |
| Dry goods and appare | 3 3 | ${ }_{26}^{15}$ | 20 | ${ }_{8}$ | - 33,818 | - 132,620 | 68,548 | 208,086 | 3.18 | 700, 418 |  | 100, 200 |
| Farm supplies (except machinery and |  | 20 | 17 | 3 |  | 51, 487 | 29,577 | 1, 404, 842 | 6.15 |  |  |  |
| equipment)- Food products (not elsem | 18 | 183 | 152 | 11 | 266, 950 | 1, 049,903 | 144, 179 | 4,313,708 | 18.87 | 3, 047,452 |  |  |
| Groceries and food specialtios..... | 15 | 143 | 125 | 18 | 204, 149 | 513,743 | 362, 308 | 0, 285, 690 | 40.63 | 6,113, 001 | 83,244 |  |
| Lumber and building materials (other <br> than metal) | 4 | 9 | 6 | 3 | 20, 140 | 43,770 | 34, 300 | 1, 070, 803 | 4.71 | 876,803 |  | 303, 603 |
| Machinery, oruipment, and supplies (ex- | 6 | 38 | 35 | 3 |  |  | 223 |  | 2.40 | 529,832 | ,000 | 27, 892 |
| Petroleum and petrol | 6 | 96 | 94 | 2 | 167, 117 | 388, 60 | 125, 127 | 2, 072,200 | 0.07 | 434, 586 | 101, 220 | 47, 148 |
| All other | 15 | 189 | 164 | 25 | 226, 242 | 448, 192 | 441,607 | 2,891, 018 | 12.65 | 2,327, 408 | 1,000 | 10, 600 |
| CHARLOTTE (pop. 82,675) | 263 | 2,835 | 2,394 | 441 | 5,891, 589 | 13, 898, 821 | 14, 823, 562 | 184, 940, 169 | 100.00 | 74, 167, 064 | 1,035,065 | 68, 408, 602 |
| Amusement and sporting good | 16 | 209 | 110 | 03 | 379, 335 | 740, 003 | 28, 868 | 2, 703, 518 | 1.51 | 188,054 |  |  |
| Automotive | 25 | 449 | 391 | 58 | 858, 301 | 2,054,083 | 1, 884, 515 | 13, 270, 626 | 7.18 | 0, 623, 217 | 1, 157, 208 | 10, 182 |
| Chemicals, drugs, a | 12 | 232 | 185 | 47 | 692, 369 | 1,070,437 | 908, 483 | 9,010,001 | b. 38 | 0, 273, 030 | 20, 838 | 4, 000, 763 |
| Dry goods and apparel | 0 | 88 | 69 | 19 | 211, 156 | 348, 136 | 349, 694 | 7, 193, 567 | 3.89 | 7,115, 051 |  | 3,718, 786 |
| Electrical | 17 | 214 | 168 | 46 | 50, 4 457 | 905, 524 | 593, 218 | 15, 104, 058 | 8. 21 | 12, 277, 722 | 03, 288 | 10, 608, 643 |
| Farm products (not elsewhere specified)- | 24 | 125 | 109 | 10 | 421, 194 | 1,603,207 | 7,102, 448 | 49, 373, 901 | 26.70 | 706, 273 |  | 21, 944, 100 |
| Farm supplies (excopt machinery and equipment) | 5 | 45 | 41 | 4 | 70,858 | 185, 387 | 30,729 | 1, 034, 273 | 1.05 | 475,717 |  |  |
| Food products (not elsewhere specified | 17 | 212 | 198 | 14 | 350,001 | 820, 708 | 218, 388 | 7,354,487 | 3.08 | 4, 583, 349 |  |  |
| Furniture and house furnishings | 4 | 24 | 21 | 3 | 23, 860 | 64,755 | 22, 172 | 204, 018 | 16 | 263, 180 |  |  |
| Graceries and food specialties.. | 28 | 372 | 330 | 36 | 652, 013 | 2, 428,195 | 1, 057,077 | 36, 027, 784 | 10.48 | 5, 310, 689 |  | 44, 40, |
| Hardware...- buiding mat | 4 | 88 | 75 | 13 | 210, 804 | 357, 198 | 560, 355 | 2, 720,970 | 1.47 | 2, 002, 101 |  | 739,800 |
| than metal) .- | 14 | 156 | 145 | 11 | 318,406 | 605, 150 | 252, 870 | 4, 370, 249 | 2. 30 | 3,001,580 | 120,000 | 856, 015 |
| Machinary, equipment, and supplies (except electrical) | 28 | 243 | 211 | 32 | 510, 329 | 981, 400 | 770, 503 | 0, 960, 512 | 3.76 | 3, 440,526 | 110, 007 | ,617,700 |
| Metals and minsrals (except potroleum and scrap) | 8 | 32 | 22 | 10 | 89,034 | 1ธ̈5, 446 | 11,500 | 1,380, 822 | 75 | 1, 034, 822 |  | 82, 182 |
| Prper and paper products.. | ${ }^{5}$ | 25 | 22 | 3 | 62, 658 | 115, 260 | 87,718 | 654,052 | 30 | 512, 837 |  | 100, 000 |
| Patroleum and petroleum products Plumbing and heating equipment | 14 | 125 | 123 | 2 | 216, 542 | 518, 041 | 140,561 | 2,410, 452 | 1.31 | 638, 551. |  |  |
| supplies.- | 11 | 87 | 76 | 11 | 177, 180 | 365, 045 | 265, 567 | 3, 185, 740 | 1.72 | 2,413,078 | 50.060 | 835, 752 |
| tll other | 25 | 109 | 86 | 23 | 234, 052 | 510,785 | 282,710 | 19,991, 233 | 10.81 | 13, 000,623 | 8,408 | 12,34 |
| DURHAM (pop. 52,0 | 52 | 1,795 | 1,028 | 767 | 1,438,719 | 4, 643,002 | 12,910, 068 | 63, 314, 618 | 100.00 | 41, 441, 682 | 63, 250 | 2, 100,717 |
| Farm products (not essewhere specified) ${ }^{\text {Farm supplios }}$ (except machinery and | 11 | 1,230 | 524 | 715 | 353, 919 | 832, 394 | 11, 086, 034 | 9, 072, 352 | 17.02 | 407,764 |  | 2, 088,717 |
| equipment) | 3 | 11 | 10 | 1 | 15,800 | 44,509 | 30, 092 | 745 | 1. 40 | 400, 000 |  |  |
| Food products, (not elsewhere specified)-- | 8 | ${ }^{68}$ | 62 | 6 | 108, 756 | 203, 259 | 90, 020 | 2, 300, 082 | 4.32 | 2,087, 783 |  |  |
| Groceries and tood speciaities-3.- | ${ }_{6}^{10}$ | 50 35 | 46 33 | $\stackrel{4}{2}$ | 58,513 115,156 | 111,675 283,635 | 147,477 65,959 | $\begin{aligned} & 1,808,905 \\ & 1,405,108 \end{aligned}$ | 3.39 2.64 | 1, 054, 413 | 30, 260 |  |
| Tobacco and tobacco products ( |  |  |  |  |  |  |  |  |  |  |  |  |
| All other | 10 | 262 130 | 230 117 | 26 13 | 639,784 247,701 | $\begin{array}{r} 2,816,380 \\ 351,150 \end{array}$ | $\begin{aligned} & 258,631 \\ & 328,341 \end{aligned}$ | $\begin{array}{r} 36,350,807 \\ 1,626,047 \end{array}$ | $\begin{array}{r} 68.18 \\ 3.05 \end{array}$ | $\begin{array}{r} 30,208,707 \\ 801,493 \end{array}$ | 33,000 | 2,000 |
| GREENSB ORO | 111 | 987 | 867 | 100 | 1,707, 818 | 3, 826,896 | 2, 398, 838 | 51, 558, 821 | 100.00 | 23, 056,084 | 221, 272 | 16, 655,860 |
| Automotive | 4 | 18 | 10 | ${ }^{2}$ | 41, 188 | 60, 300 | 40, 049 | 429, 932 | 83 | 16, 149 | 105, 706 |  |
| Ohemicals, druss, and allied products | 5 | 52 | 41 | 11 | 129, 720 | 108, 665 | 283, 562 | 2, 036, 340 | 3.95 | 1, 042, 144 |  | 1,030,241 |
| Dry goods and apparel--.........--- | 8 | 30 14 | 33 | 3 | 65,280 47,817 | 119, 480 | 205,084 | 833, 028 | 1. 62 | 807, 379 |  |  |
| Farm products (not elsewhere speciniod) Farm supplies (except machinery and | 8 | 14 | 12 | 2 | 47,817 | 276, 952 | 138,847 | 16, 784, 908 | 32. 60 | 13,000 | 2,000 | 10,266, 037 |
|  | ${ }^{4}$ | 30 | 30 | 1 | 89,456 | 160,005 | 100, 133 | 3,046, 230 | 7.65 | 1, 438,283 |  |  |
| Food products (not elsewhere specified) Groceries and food specialites | 11 15 | ${ }_{103}^{124}$ | ${ }_{08}^{113}$ | 11 | 185, 033 | 557, 450 | 90, 889 | 6, 324, 644 | 10.33 | 2, 080, 969 |  |  |
| Lumber and building materials (other | 15 | 103 | 98 | 5 | 168, 668 | 371, 10 | 374, 816 | 3,841, 807 | 7,45 | 2, 203, 659 |  |  |
| than metal).----------------1.- | 8 | 75 | 68 | 7 | 135, 628 | 327, 380 | 152, 178 | 2, 784, 118 | 5. 40 | 2,541, 143 | 75,715 | 1,005,412 |
| Machinery, equipment, and supplies cept electrical) | 14 | 91 | 77 | 14 | 203, 460 | 426, 605 | 289, 877 | 2, 055, 248 | 3.00 | 1, 578, 773 |  | 806,620 |
| Petroleum and patrolenm products | 11 | 96 | 01 | 5 | 204, 551 | 533, 558 | 110,571 | 2, 506, 187 | 4.86 | 1,840, 539 | 15,051 |  |
| Plumbing and heating equipment and supplies. | 4 | 29 | 25 | 4 | 57, 703 | 156, 958 | 06, 279 | 455,771 | . 88 |  | 5. 000 | 15,730 |
| Tobacco and tobaceo products (except |  | 137 | 134 | 3 |  |  |  |  |  |  |  |  |
| All other | 18 | 153 | 129 | 24 | 318, 075 | 618, 032 | 448, 571 | 2,307, 162 <br> 8, 252, 477 | $\begin{array}{r} 4.47 \\ 10.01 \end{array}$ | $\begin{aligned} & 2,148,662 \\ & 0,508,123 \end{aligned}$ | 7,200 | 2, 831,026 |
| WINSTON-SALEM (pop | 82 | 1,375 | L, 178 | 197 | 1, 016, 580 | 3, 634,800 | 1,714,400 | 38,747, 604 | 100.00 | 11,881,888 | 81,700 | 0, 437, 941 |
| Dry goods and apparel. | , | 66 | 55 | 11 | 143, 116 | 218,340 | 188, 184 | 1, 194, 132 |  | 1, 153, 349 |  |  |
| Farm products (not elsewhero specified)- <br> Farm supplies (except machinery and | 13 | 673 | 547 | 126 | 348,905 | 718, 255 | 117, 101 | 10,365, 092 | 40.98 | - 271,084 |  | 8,637,060 |
| equipment)-----------1.---1.- |  | 9 | 8 | 1 | 6, 612 | 16, 403 | 25, 126 | 379, 154 |  |  |  |  |
| Food products (not elsewhore specified).... | 10 | 185 | 165 | 20 | 247, 972 | 834, 689 | 126, 300 | 4, 044,505 | 10. 44 | 3, 190, 775 | 5,000 |  |
| Groceries and food specialties.-...-.-.- | 14 | 88 | 81 | 5 | 143, 598 | 269, 427 | 361, 098 | 3,349, 960 | 8.64 | 2,003, 265 | 38.500 |  |
|  | 7 | 43 | 38 | 5 | 81,593 | 275, 867 | 107, 958 | 1, 401, 750 | 3.02 | 1, 234,852 |  | 538, 967 |
| Machinery, equipment, and supplies (except electrical) | 4 | 22 | 16 | 6 | 36, 456 | 71, 238 |  |  |  |  |  |  |
| Petroleum and petroleum products-.----- | 0 | 60 | 63 | 3 | 153,880 | 349, 745 | 120,616 | 1, 8082,453 | E. 06 | 620, 137 | 1,200 | 22,600 |
| Tobacco and tobacco products (except leaf) | 4 | 92 | 90 |  |  |  |  |  |  |  |  |  |
| All other. | 14 | 133 | 115 | 18 | 247, 164 | 518, 862 | 624, 727 | $\begin{aligned} & 4,204,182 \\ & 2,087,833 \end{aligned}$ | 0. 94 | $2,000,762$ | 37,000 | 117,383 |

Table 3.-WhOLESALE TRADE, BY KIND OF BUSINESS-Coutinued
|An (x) indicates that the amount must be witheld to avoid disclosure of individual operations, but it is included in the tolals]


CITMES OF 20,000 TO 50,000 PORULATION

| HIGH POINT (pop. 30,745) | 44 | 912 | 277 | 35 | \$691, 082 | \$1, 261, 148 | 8807,951 | 812, 809, 585 | 100.00 | 911, 344,923 | 80,000 | 84, 091,698 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dry goods and apparel | 4 | 40 | 29 | 11 | 98, 172 | 162,871 | 22, 151 | 2,043,060 | 20.38 | 2, 639, 927 |  |  |
| Food products (not elsowhere specilled)-- | 4 | 51 | 48 | 3 | 72,950 | 184, 018 | 30, 339 | 1, 092, 933 | 8. 431 | 8090842 |  |  |
| Furuiture and house furnishings..........- | 6 3 | 21 10 | 17 | 4 | 48,067 23,200 | -90, 313 | 32,207 <br> 33 <br> 398 | 763,792 484,770 | 5.81 3.74 | -684, 2588 | 5.000 |  |
| Groceries and food speciaities-----............. | ${ }_{3}^{3}$ | 1.5 | 12 | 3 | 44, 401 | 64, 620 | 48,102 | 777, 867 | 8.00 | 774, 867 |  | 771,218 |
| Hardware mbernding materials (other than |  |  |  |  |  |  |  |  |  |  |  |  |
| meta]) | 9 | 97 | 80 | 8 | 164, 881 | 282, 555 | 305, 075 | 3,591,287 | 27.69 | 3, 568, 1035 | 4,000 | 1,740,063 |
| Petrolenm and petrole |  | 35 | 34 | $\frac{1}{5}$ | 125, 722 | 210, 6588 | 61,338 245,651 | 1,310,702 | 10.10 17.85 | 2, 031,580 |  | $\begin{array}{r}\text { 50, } \\ 2,000 \\ \hline 1,317\end{array}$ |
| All other--... | 10 | 43 | 38 | 5 | 113,349 | 210, 801 |  | 2,310, 174 |  | 2, 31,80 |  | 2,004,317 |
| Rateige (pop. 37,370) | 71 | 627 | 641 | 80 | 1,182, 850 | 2, 825, 707 | 2,000,767 | $22,0 \mathrm{Bb}, 888$ | 100.00 | 10, 848,075 | 478, 825 | 325, 820 |
| Antomotiv | 5 | 50 | 43 | 7 | 98,296 | 176, 235 | 217,404 | 1,417,058 | 6. 42 | 1,099,003 | 4,000 |  |
| Chemicals, drugs, and allied produc | 3 14 | 45 | 33 | $\begin{array}{r}12 \\ 8 \\ \hline\end{array}$ | 107,364 167,849 | 180,821 393,740 | 230,958 101,871 | $1,049,827$ $3,700,573$ | 4.75 17.20 | - 800,000 |  |  |
| Food products (not elsewhere spooffied) | 14 | 107 | 99 | 8 | 167,849 111,806 | 303,740 280,543 | 101, 8181 | 3, $2,490,220$ | 10. 97 | 1,205, 208 | 77,500 |  |
| Groceries and food specialtios .-.-.-...- | 12 | 68 | 02 |  | 111,806 | 280, $5: 3$ | 201, 002 | 2, 22.222 |  | 1, 205, 200 |  |  |
| Iron tud steel scrap and other wasto materials. | 4 | 8 | 8 |  | 12, 049 | 24, 817 | 23, 100 | $52,940$ | . 24 | 17,278 |  |  |
| Jewerry and optical goods. | 3 | 15 | 12 | 3 | 12,362 | 19, 122 | 4, 202 |  |  | 1,208 |  |  |
| Machinery, equipment, and supplies (except electrical) | 7 | 90 | 87 | 9 | 200,521 | 344,715 | 412,514 | 1, 377, 5118 | 6. 24 | 1, 253, 886 | 88,000 | 230, 820 |
| Petroleum and petroleum products -....-- | 7 | 41 | 40 | 1 | 64,970 | 182, 980 | 510, 30 | 855, 372 | 87 | 69,357 |  |  |
| Plumbing and heating equipment | 3 | 30 | 27 | 3 | 52,400 | 120,641 | 70,654 | 523,820 | 2. 37 | 249, 208 |  | 5, 000 |
| All other--.... | 13 | 167 | 130 | 37 | 351, 733 | 890, 063 | 628.994 | 10, 550, 842 | 47.77 | 4, 185, 255 | 214, 272 | 90, 000 |
| ROCKX MOUNT (pop. 21,412) | 05 | 2,300 | 1,299 | 1,007 | 1,006, 308 | 1,878, 858 | 1,047, 954 | 26, 884,646 | 100.00 | 6, 601, 706 | 105, 515 | 5,715, 228 |
| Dry goods and apparel- | 4 | 30 | 24 | 0 | 64. | 98,910 | 127, 572 | 780, 397 | 3. 04 | 702,400 3.105 .792 | 35, 615 | 10, 000 |
| Frim products (not elsewhere specified) -- | 30 | 2, 130 | 1, 139 | 091 | 707, 198 | 1, 223, 720 | 553,384 50,431 | $19,095,848$ $2,084,001$ | 73.40 7.8 | 3, 1007, 370 | 30, 015 |  |
| Food products (not elsewhere specined) -Groceries and food specialties | 7 | 58 | 52 | 0 | 98, 374 | 188, 889 | 235, 227 | 2, 602, 670 | 10. 01 | 1, 600, 341 | 115,000 |  |
| Paper and paper products...- | 3 |  |  |  |  | 5,280 | 200 | 123, 000 | 47 | 6b, 600 | 15,000 | 20,000 |
| Petroleum and petroleum products | 7 | 30 | 30 |  | 56, 028 | 149, 5151 | 57, 011 | 700, 100 | 2.73 | 170, 729 |  |  |
|  | 3 | 0 | 6 |  | 10,300 | 20, 808 | 23, 080 | 630, 674 | 2.43 | 315, 674 |  |  |
| WILMINGTON (pop. 32 | 58 | 503 | 635 | 68 | 1,071,800 | 2,780, 120 | 2, 202, 910 | 26, 002, 688 | 100.00 | 6, 512, 042 | 161,370 | 1,270,501 |
| Dry goouls and app | 3 | 19 | 18 | 1 | 34, 697 | 63, 424 | 98, 362 | 424, 050 | 1.63 | 377,000 |  |  |
| Farm supplies (excopt machinery and | 4 |  |  | 11 |  |  | 326, 910 | 5, 295, 360 | 20.29 | 1,385, 317 | 12,000 | 1,100, 501 |
| Food products (not elsewhere specified)-- | 9 | 101 | 87 | 14 | 159, 304 | 329, 823 | 138, 000 | $3,170,392$ | 12.15 | 2. 200, 704 | 130,370 |  |
| Orocories and food specialties............- | 18 | 120 | 110 | 10 | 202, 031 | 483, 160 | 887, 035 | 1, 609,710 | 17.07 | 1, 413, 001 |  |  |
| Machinery, equipment, and supplies (oxcept electrical) | 3 | 24 |  |  | 30, 392 | 50,250 | 56, 893 | 295,388 | 1. 13 |  |  |  |
| Petroleum and patroleum products. | 8 | 48 | 47 | 1 | 120, 242 | 332, 102 | 646, 097 | 2, 067, 2787 | 7.120 | 144,126 001,094 |  |  |
| All other | 8 | 223 | 203 | 20 | 405,023 | 1,263,312 | 608, 710 | 10,230, 375 | 39. 21 |  |  |  |

CITLES OF 5,000 TO 20,000 POPULATION


Table 4.-WhoLesale Trade, BY TYPE OF ESTABLISHMENT
[An ( $x$ ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| type of establishment | Number of estab-lishments | $\begin{aligned} & \text { NUMBER of } \\ & \text { EMPBEYEES } \\ & \text { (proprijetors not } \\ & \text { included) } \end{aligned}$ |  |  | $\begin{aligned} & \text { SALARIES } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | TotalEXPENSES(includingsalariesandwages) | stochs ON HAND, END Or YeAR (at cost) | NET SALES | cnedit sales |  | $\begin{gathered} \text { SALES TO } \\ \text { ULTIMATE } \\ \text { CON- } \\ \text { SUMERG } \\ (\text { Rt retail }) \end{gathered}$ | galeg toindustral Consumers | AVERAGE SALES PEIG ES-TABLISHMENT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Fe- |  |  |  |  | Amount | Por cent or not sales |  |  |  |

THE STATE

| Total | 2,413 | 24, 478 | 18,112 | 6,364 | \$20, 823, 358 | S59, 309, 162 | 883, 820, 378 | [8717, 431, 529 | S261, 845, 718 | 36.50 | \$4, 485, 865 | \$108, 584,000 | 8207, 319 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesalers oniy | 1,037 | 9,305 | 7,450 | 1,848 | 12,440, 000 | 27, 378, 927 | 30, 622,630 | 267, 017, 411 | 130, 037, 700 | 48.70 | 3,782.518 | 44, 174, 242 | 258,358 |
| Sorvice wholesal | 1,006 | 0, 107 | 7,285 | 1,822 | 12, 108, 017 | 26, 754, 344 | 29, 840,316 | 262, 788, 381 | 127, 639,584 | 48. 53 | 3,782, 618 | 41, 043, 240 | 201,221 |
| Exporters. |  | 415 |  |  | 12, 174,763 | 303,336 | 2, 342, 740 | 1, 405, 072 | 127, 507,754 | 36.12 | 9, 882 | 4184, 804 | 468, 557 |
| Importers. <br> Wholesale |  |  | 19 |  | $\begin{array}{r} 60,005 \\ 873,503 \end{array}$ | 108, 929 | 112, 885 | $\begin{array}{r}\text { 3, } \\ 257,977,290 \\ \hline 10\end{array}$ | 1, 883,298 | 58.24 48.47 | 355, 500 | 1, $878,020$. | 1, 135, 0999 |
| Limited function wholesale | 12 |  |  |  | 33,605 | 70,011 | 77,6 | 1, 656, 446 | 443, 020 | 28.80 |  | 98,453 | 138,037 |
| Cash and carry |  |  |  |  |  |  |  | (x) | (x) | (x) |  |  |  |
| Drop slippers | 7 | 14 | 11 | 3 | 26, 194 | 50,300 | 70,774 | 1,342, 678 | 419, 808 | 31.27 |  | 98,453 | 101,810 |
| Warohouses (distributing). | 2 | (x) | (x) | (x) | (x) | ( x ) |  | (X) | (x) | ( X ) |  |  |  |
| Supply and machinery distributors. | 19 | 160 | 147 | 22 | 298, 378 | 654, 572 | 704, 625 | 3,472,584 | 2, 854, 190 | 70.43 |  | 2, 432, 549 | 182,707 |
| Bulk tank stations. | 409 | 1, 174 | 1,156 | 18 | 3, 579,866 | 7,737, 701 | 2,952, 836 | 39, 658,618 | 5, 003, 003 | 12,62 | 1,200 | 60,000 | 00, 004 |
| Chain-store warehouses ${ }^{\text {d }}$ - | 10 | ( ${ }^{134}$ ) | ( 125 | (x) ${ }^{9}$ | ${ }^{1 / 4}$ ( ${ }^{\text {a }}$ | $669,217$ | $\begin{aligned} & 699, \\ & (\mathrm{x}) \end{aligned}$ | 22, 31 |  | ( |  |  | 440 |
| Manufacturers' ${ }^{\prime \prime}$ sales branch | 165 | 2, 193 | 1,801 | 292 | 4, 228, 200 | 11, 366, 272 | 4, 267, 557 | 122, 002, 109 | 95, 740, 823 | 78.48 | 558,030 | 10,305, 332 | 739,407 |
| Agents and brokors. | 278 | 3,193 | 2, 742 | 451 | 2, 637, 163 | 5, 111, 621 | 1, 108, 007 | 170, 874, 68 | 23, 808, 544 | 13.03 | 136, 717 | 41, 341, 865 | 614, 057 |
| Auction companies | ${ }_{9}^{94}$ | 2, 530 | 2, 215 | 324 | 1, 432, 000 | 2, 628, 114 | 251,678 | 70, 471, 148 |  |  |  | 1, 793, 6098 | 749,603 661,420 |
| Commission merchant | 12 | (x) | (X) | (x) ${ }^{4}$ | $\begin{aligned} & 288, \\ & (x) \end{aligned}$ | ${ }_{(x)}^{641,862}$ | (x) | $60,189,255$ $(\mathrm{x})$ | ${ }^{6,88}$ (x) | $\begin{aligned} & 11.26 \\ & (x) \end{aligned}$ |  | ${ }^{20,846,}$ | 661, 420 |
| Manufacturers' agents | 57 | 259 | 223 | (3) 36 | 647,024 | 1, 048,608 | 348, 598 | 16, 198, 821 | 6.161, 200 | 38.04 | 105, 217 | 4, 044,443 | 284,154 |
| Purchasing agents. <br> Selling agonts. | 23 | (x) 142 | ${ }_{1}(\mathrm{x})$ | (x) ${ }_{32}$ | (X) 261,053 | (x) 511,504 | (X) 123,741 | (13, 268,612 | 8, 934,841 | 67.38 | 16, 500 | 3, 205, | [776, 40] |
| Assomblers and country buyers.n. | 493 | 8,101 | 4, 471 | 3,720 | 2, 275, 394 | 5, 323, 218 | 23,083, 379 | 85, 367, 805 | 931, 340 | 1. 09 | 2,500 |  | 173, 169 |
| Assomblers -.....--........-......- | 425 | 8,089 | 4, 348 | 3,690 | 2, 054, 580 | 4, 673, 788 | 22, 784, 875 | 72, 207, 610 | 123, 764 | . 17 | 2,500 |  | 169,000 |
| Country buyers on salary or commission | 55 |  |  |  | 86, 211 | 189, 497 |  | 0, 025,459 | 520, 020 | 7.61 |  |  | 125, 017 |
| Cooperative marketing associations. Packers and shippers | 10 | 47 | 21 | 20 | 119, 01 | 401, | 256, 736 | 0, 131 | 197, 550 | 3.22 |  |  | 613, 173 |
| Wholesaling manufacturers. | 19 | ( x ) | (x) | (x) | (x) | (x) | (x) | ( x ) | (x) | (x) | (区) |  |  |

CITIES OF 60,000 TO 100,000 POPULATION


CITIES OF 20,000 TO 50,000 POPULATION

| High Point ${ }_{\text {Wholesaler }}$ andy | 44131331 | $\begin{aligned} & 312 \\ & 100 \\ & 212 \end{aligned}$ | $\begin{gathered} 277 \\ 183 \\ 184 \end{gathered}$ | $\left.\begin{aligned} & 35 \\ & 7 \\ & \\ & \hline 28 \end{aligned} \right\rvert\,$ | $\begin{gathered} \$ 691,082 \\ 188,457 \\ 502,625 \end{gathered}$ | $\begin{array}{r} \$ 1,251,146 \\ 350,531 \\ 900.615 \end{array}$ | $\begin{gathered} \$ 807,951 \\ 227,654 \\ 580,297 \end{gathered}$ | $\$ 12,969,585$$3,620,300$$9,340,270$ | $\$ 11,344,923$$3,209,825$$8,136,098$ | $\begin{aligned} & 87.47 \\ & 88.66 \\ & 87.01 \end{aligned}$ | $\begin{array}{r} 89,000 \\ 9,000 \end{array}$ | $\begin{array}{r} \$ 4,031,698 \\ 1,466,769 \\ 3,164,820 \end{array}$ | -.......... |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All other types. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Raleigh. | 71 | 627 | 541 | 86 | 1,182,950 | 2, 825,707 | 2, 000, 757 | 22,085, 888 | 10, 848, 075 | 49.12 | 473, 925 | 325, 820 |  |
| Whalesalers only | ${ }_{24}^{47}$ | 404 | 352 | 52 | 740,143 | 1, 478, 718 | 1, 363, 439 | 8,749, 048 | 5, 766, 746 | 65.91 | 465, 925 | 90, 000 |  |
| All other types | 24 | 223 | 189 | 34 | 442, 807 | $1,146,980$ | 637, 318 | 13,336, 840 | 5, 081,320 | 38.10 | 8, 000 | 235, 826 |  |
| Rocky Mount. | 65 | 2,300 | 1,209 | 1,007 | 1,005,806 | 1, 878, 653 | 1,047, 954 | 25,984, 646 | 6,561,700 | 25.25 | 105.515 | 5,715,228 |  |
| Wholesalers onl | 37 | 820 | 450 | 870 | 470, 240 | 1,704, 037 | 1,861, 327 | -25,984, | - $3,462,059$ | 38.51 | 160, 515 | ¢, 479,036 |  |
| All other types | 28 | 1,486 | 840 | 637 | 535, 156 | 1, 114, 610 | 180, 627 | 16,991, 084 | 3, 098,747 | 18.24 | 15, 000 | 5, 236, 192 |  |
| Wimmington-...-- | ${ }^{53}$ | 593 | 535 | 58 | 1,071,800 |  |  | 20,092,588 | 0, 512, 042 | 24.96 | 151, 370 | 1, 276, 681 |  |
| Wholesalers only All other types. | 31 32 | 435 158 | 395 | 18. | 755,388 318,504 | 2, 012,381 | 1, 187, 8181 | 16, 118, 657 | 3, 205, 870 | 19.89 | 136, 370 |  |  |
| All other types | 22 | 158 | 140 | 18. | 318, 504 | 717, 748 | 1, 125, 238 | 9, 973, 031 | 3, 300, 172 | 33.15. | 15, 000 | 1,270,561 |  |

${ }^{1}$ The oxpenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain-store systems have so reported to the buronu.

Table 5.-NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS


TABLES 6, 7. - NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS [An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals] [Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations
[In thousands of dollars]

| hind of business <br> (Establishments classifled by major lines of merchandise) | net sades |  |  |  |  |  | total mexpenges |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Whole sale merchants, jobbers I | Manufac- turers sales branches | $\begin{aligned} & \text { Agents } \\ & \text { and } \\ & \text { brokers } \end{aligned}$ | Assemcountry buyers | All other types? | Total | Whole- sale merchants, inchad. ing jobbers ${ }^{1}$ | $\left\|\begin{array}{c} \text { Manu- } \\ \text { facturers } \\ \text { sales } \\ \text { branches } \end{array}\right\|$ | $\begin{aligned} & \text { Agents } \\ & \text { and } \\ & \text { brokers } \end{aligned}$ | $\left\|\begin{array}{c} \text { Assem- } \\ \text { blers } \\ \text { and } \\ \text { country } \\ \text { buyers } \end{array}\right\|$ | $\begin{aligned} & \text { All } \\ & \text { other } \\ & \text { typer } \end{aligned}$ |
| The State. | 8417, 432 | \$281,450 | 8122,002 | \$170, 875 | \$86, 368 | 877, 737 | 856, 309 | \$26, 897 | 811, 360 | \$5,113 | 85,388 | \$10,010 |
| Amusement and sporting goods | 2,794 | 1,044 | 1,750 |  |  |  | 741 | 418 | 323 |  |  |  |
| Autemotive -........-..... | 18,720 | 10, 309 | 6,645 |  |  | 1,706 | 2, 3006 | 1,833 | 840 |  |  |  |
| Chemicals, cirugs, and allied pro | 15,736 | 9,875 | 4,128 |  |  | 1,733 | 1,748 | 1,224 | 406 |  |  | 58 |
| Dry goods and apparel. | 16,073 | 8,022 | (x) | (x) |  |  | 1,397 | 1,052 | (x) | (x) |  |  |
| Farm products (not elsewhere specified). |  |  |  |  |  |  |  |  |  |  |  |  |
| Farm supplies (except machinery and supplies) | 21, 181 | 6, 592 | b, 057 | 112, ${ }_{\text {6, }} 1204$ | (x) | (x) | 12,560 1,368 | 4, 491 | 356 | 2,944 | 5,075 | ${ }_{(x)}^{311}$ |
| Food products (not elsewhere specifled). | 55,879 | 20, 799 | 23, 097 | 4,017 | 4, 727 | 3,239 | 7,082 | 3,747 | 1,705 | 134 | ${ }_{237}$ |  |
| Forest products (except lumber)- | 267 1,507 | 225 504 | 275 | (x) ${ }_{704}$ | (X) | 24 | 23 269 | 17 | 5 | (x) | (x) | , |
| General merchandise. | (x) | (x) |  |  |  |  |  |  |  |  |  |  |
| Grocories and food specialties | 119, 087 | 73, 654 | 12,761 | 12, 496 | 706 | 20,370 | 8,440 | 5,233 |  | 316 | 7 | 427 |
| Hardware - | 6,711 | 6,257 | (x) | (x) |  |  | 1,151 | 1,085 | (x) | (x) |  |  |
| fron and steel scrap and other waste Jewelry and optical goods.-..-....... | 830 285 | ${ }^{(x)} 29$ | (x) | $(\mathrm{X})$ |  |  | 107 | ${ }^{(\mathrm{X})}{ }_{14}$ | (x) | (x) |  |  |
| Leather and leather goods (except gloves and shoes) ... | 556 | 550 |  |  |  |  | 81 | 81 |  |  |  |  |
| Lumber and building materials (othor than metal)...- | 18, 608 | 12, 588 | 2,834 | 3,001 |  | 145 | 2, 265 | 1,728 | 262 | 204 |  |  |
| Machinory, enpipmont, and supplies (except electrical)- | 18, 219 | 5,264 | 2,920 | 4,747 |  | 282 | 2, 210 | I, 090 | 607 | 478 |  | 40 |
| Matals and minerals (excopt petroleum and serap)....- | 2,114 | 459 | (X) | 764 |  | (x) | ${ }^{3} 54$ | ${ }^{2} 216$ | (x) | 60 |  | (x) |
| Paper and paper mroduc | 2,892 | 2,230 | 539 | 123 |  |  | 592 | 450 | 136 |  |  |  |
| Petroletum and petroleum products .-.....-...........- | 49, 030 | 8,979 | (x) |  |  | 39, 050 | 9, 134 | 1,289 |  |  |  | 7,787 |
| Plumbing and heating equipment and supplies........- | 6, 109 | 3,773 | 1,877 | 459 |  |  | 1, 085 | 911 | 124 | 50 |  |  |
|  | ( 49.684 | $\begin{aligned} & 3,794 \\ & 3,325 \end{aligned}$ | $\begin{array}{r} 45,039 \\ 5,242 \end{array}$ | 14, 304 |  | $(x)^{851}$ | $\begin{aligned} & 3,563 \\ & (\mathrm{x}) \end{aligned}$ | $\begin{aligned} & 357 \\ & 280 \end{aligned}$ | $\begin{array}{r} 3,192 \\ 140 \end{array}$ | 208 |  | $\left(x^{14}\right.$ |

$$
{ }^{1} \text { Includes "Supply and machinery distributors." }
$$

${ }^{2}$ Includes net salos amounting to $\$ 1,400,000$ for exporters, $\$ 3,405,000$ for importers, $\$ 1,343,000$ for drop shippers, $\$ 39,659,000$ for bulk tank stations, $\$ 22,314,000$ for chain. store warelhouses, $\$ 2,928,000$ for wholesaling manufacturers, and $\$ 6,682,000$ for cash-and-carry wholesalers, wagon distributors, distributing warehouses, and district and general selles offices, which are not showa separately, by kind of business, in order to avoid disclosure of individual operations.
Inclucies total expenses amounting to $\$ 303,000$ for exporters, $\$ 109,000$ for importers, $\$ 50,000$ for drop shippers, $\$ 7,737,000$ for bulk tank stations, $\$ 869,000$ for cihailestore warenouses, $\$ 1,414,000$ for wholesaing manufacturers, and $\$ 328,000$ for cash and carry wholesalers, wagon distributors, distributing warehouses, and district and general

Table 8.-SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

| ciaracter of organization | Number of establishments | NUMDER OF EMPLOYEE (proprletors not included) |  |  | $\begin{aligned} & \text { SALARIES AND } \\ & \text { WAGES } \end{aligned}$ | TOTAI EXPENSES (including salaries and wages) | net sales |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Female |  |  | Amount | rer cont of totai |
| The State | 2,413 | 24,476 | 18,112 | 6,364 | \$25, 823, 356 | 859, 309, 162 | 8717,481, 629 | 100.60 |
| Individual | 709 | 2,607 | 2,332 | 275 | 2,175, 122 | 4,760,595 | $83,158,416$ |  |
| ${ }_{\text {Partnarship }}^{\text {Corporation }}$ | 429 1.211 | 2,725 10 10 | 2, 295 | -130 | 2, 636,712 | - ${ }^{4,512,56,578}$ | 107, 727, 046 | $22^{28}$ |
| Cooperative association | 1,261 11 | 19,028 102 | 13, 108 | 5, 820 | 20, 8311,673 | 47, 450,517 | 409, 415,448 | 64. 04 |
| All other-........-...- | 3 | 14 |  | 1 | 169,064 10,785 | $\begin{gathered} 549,813 \\ 29,659 \end{gathered}$ | $7,029,002$ 101, 658 | . 88 |

Table 9.-WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS
$[A n(X)$ indicates that the amount must be withhell to avoid disclosure of indtidual operations, but it is included in the totals]
[Net sales and expenses expressed in thousands of dollars]


Table 10.-LMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINTSS
[ An (x) indicates that the amount must be witheld to avoid disctosure of individual operations, but it is inchuded in the totals]


[^4] ? Employees not classifled on antomobile sehedules or for establishments in towns and cities under 10,000 population, but are included in total. ${ }_{3}$ Includes also I establishment handling musical instruments and sheet music.

Tabli 10.-EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS-Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| Eind of business <br> (Establishments classified by major lines of merchandise) | Number of estab-lishments | Num-berofpro-prle-torsandfirmmerm-bers | total paid employees (proprietors not included) |  |  |  | salesmen |  | executrves |  | ALL OTHER EM-PLOYEES |  | total emplopees on specified dates |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number of employoes |  |  | Salaries and wages | $\underset{\text { Num }}{\substack{\text { Num }}}$ | Salaries | $\left\lvert\, \begin{aligned} & \text { Num } \\ & \text { ber } \end{aligned}\right.$ | Salaries | $\operatorname{Num}_{b, 3 r}$ | Salaries | $\mathrm{Apr}_{15}$ | ${ }_{15}{ }_{15}$ | $\begin{aligned} & \text { Oct. } \\ & 15 \end{aligned}$ | $\begin{gathered} \text { Dec. } \\ 15 \end{gathered}$ |
|  |  |  | Total | Male | Fe- |  |  |  |  |  |  |  |  |  |  |  |
| Machinery, equipment, and supplies (oxcapt electrical) |  | $(x)^{37}$ | $\left(\begin{array}{c} 591 \\ (\mathrm{x}) \\ (\mathrm{x}) \\ 120 \end{array}\right.$ | $\begin{gathered} (x .3 \\ (x) \\ (x) \\ 108 \end{gathered}$ | $\begin{gathered} (x)^{78} \\ (x) \\ 12 \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 1,168,424 \\ (\mathrm{x}) \\ (\mathrm{x}) \\ 229, ~ 705 \\ \hline \end{array}$ | $\begin{gathered} 164 \\ (x) \\ (x) \\ 43 \end{gathered}$ | $\begin{gathered} \$ 417,426 \\ (x) \\ (x), \\ 88,476 \end{gathered}$ | 43 | \$181, 106 | $\begin{gathered} (x 84 \\ (x) \\ (x) \end{gathered}$ | $\begin{aligned} & 8569,892 \\ & (\mathrm{x}) \\ & (\mathrm{x}) \\ & 107,119 \end{aligned}$ | $\begin{gathered} (x) \\ (x) \\ (x) \\ 112 \end{gathered}$ | $\begin{gathered} (x) \\ (x) \\ 110 \end{gathered}$ | $\begin{gathered} 592 \\ (x) \\ (x) \\ 123 \end{gathered}$ | $\begin{gathered} \frac{582}{(\mathrm{X})} \\ (\mathrm{X}) \\ 120 \end{gathered}$ |
| Commercial equipment and supplios --- |  |  |  |  |  |  |  |  | ...... | ........... |  |  |  |  |  |  |
| Construction equipment and supplies |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturing, mining, and driliing |  |  | $\begin{array}{r} 288 \\ 60 \\ 04 \end{array}$ | $\begin{array}{r} 245 \\ 51 \\ 52 \end{array}$ |  |  |  | $\begin{gathered} 175,852 \\ 515,575 \\ 58,407 \end{gathered}$ | 2455 | $\begin{gathered} 100,006 \\ 23,400 \\ 2,400 \end{gathered}$ | 203383838 |  |  |  |  |  |
| machinery, equipment, and supplies. |  | 25 |  |  | 411212 | $\begin{aligned} & 562,880 \\ & 128,955 \\ & 143,368 \end{aligned}$ | 591728 |  |  |  |  | $\begin{gathered} 286,138 \\ 49,980 \\ 62,301 \end{gathered}$ | 2015102 | 28552 | 2865465 | 282546.5 |
| Proressional equipment and supplies..- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service equipment and supplios...-...-- |  |  |  |  |  |  |  |  | ${ }^{6}$ | 22,600 |  |  |  | 84 |  |  |
| Metals and minerals (except petroleum and scrap) $\qquad$ | 14 |  | $\begin{gathered} (x)_{04}^{97} \\ (x) \\ (x) \end{gathered}$ | $\begin{gathered} (x)^{85} \\ (x) \\ (x) \end{gathered}$ | $(\mathrm{X})_{4}^{12}$ | $\begin{gathered} 103,580 \\ (x) \\ 79,523 \\ (x) \end{gathered}$ | $(x)_{8}^{18}$ | $\begin{gathered} 71,503 \\ (\mathrm{x}) \\ 21,812 \end{gathered}$ | $(\mathrm{x})_{2}^{3}$ | $\begin{gathered} 8,470 \\ (8) \\ 5,382 \end{gathered}$ | $\begin{gathered} (\mathrm{x}) \\ \\ \\ \\ 54 \\ (\mathrm{x}) \end{gathered}$ | $\begin{gathered} 83,610 \\ (\mathrm{x}) \\ 52,320 \\ (\mathrm{x}) \end{gathered}$ | $\begin{aligned} & (x)_{42}^{75} \\ & (x) \end{aligned}$ | $\begin{aligned} & (\mathrm{x})_{41}^{74} \\ & (\mathrm{x}) \end{aligned}$ | $\begin{aligned} & (\mathrm{x})^{95} \\ & 08 \\ & (\mathrm{x}) \end{aligned}$ | $(x)_{60}^{92}$ |
| Conl..----7......----- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mron and steel (except scrap) - mand metal work (other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ard steel) .-.........------- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (x) |
| Paper and paper products.. | 23 |  |  | 1, 1548 | $\begin{aligned} & 42 \\ & 31 \end{aligned}$ | $\begin{array}{r} 294,891 \\ 4,151,751 \end{array}$ | $\begin{array}{r} 39 \\ 238 \end{array}$ | $\begin{aligned} & 103,703 \\ & 600,825 \end{aligned}$ | 37 | $\begin{array}{r} 27,525 \\ 117,101 \end{array}$ | $\begin{array}{r} 140 \\ 1,310 \end{array}$ | $\begin{array}{r} 163,663 \\ 3,334,828 \end{array}$ | $1,228$ | - 1224 | $\begin{array}{r} 228 \\ 1,530 \end{array}$ | 1, 196 |
| Petroleum and petroloum products....-- Plumbling and licating equipment aid | 508 | 53 |  |  |  |  |  |  | 31 |  |  |  |  |  |  |  |
| supplies--.---...................------- | 26 | 4 | 247 | 7 | 30 | 471,060 | 58 | 159, 138 | 17 | 40,897 | 172 | 202, 955 | 246 | 241 | 230 | 241 |
| Tobnceo and tobseco products (axecpt | 23 |  | 572 | 535 | 38 | 082, 310 | 477 | 783,674 |  | 71,727(x) | 80(x) | 128, 900 | 588 | 575 | 674 | 672 |
| All other. | 40 |  | $\begin{aligned} & (x) \\ & 10 \\ & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & \text { (x) }{ }_{18} \\ & \text { (x) } \end{aligned}$ | (x) | $\left.\begin{array}{c} (x) \\ 20,117 \\ 0,000 \end{array}\right)$ | (x) | (x) |  |  |  |  |  | $\begin{aligned} & (\mathrm{x}) \\ & \\ & \\ & \\ & (\mathrm{x}) \\ & \hline \end{aligned}$ | $\left.\begin{array}{ll} (x) & \\ & 10 \\ (x) & 6 \end{array} \right\rvert\,$ |  |
| Books, periodicals, and newspapers-1- |  | $\left.\begin{array}{ll}  \\ \text { (x) } & 1 \\ 1 \\ 1 \end{array} \right\rvert\,$ |  |  |  |  |  |  | ( x ) |  | 105 | $\begin{array}{r} 20,177 \\ 4,000 \\ 4, \end{array}$ | $\begin{gathered} 18 \\ (\mathrm{x}) \\ \\ 8 \end{gathered}$ |  |  |  |
| Oils and greases (animal and vegetable). Rubber goods (general line) | 1 |  |  |  |  | $\left.(\mathrm{x})^{0,000}\right)$ | $(\mathrm{x})^{1}$ | $(\underset{x}{\mathrm{x}})^{2}$ |  |  |  |  |  |  |  |  |
| Textiles and textile materials (other than dry goods) | 27 |  | 10443 | 84 | $\begin{array}{r} 20 \\ 0 \end{array}$ | $\begin{array}{r} 2222,820 \\ 51,483 \end{array}$ | 2810 | $\left.\begin{array}{r} 109,301 \\ 17,604 \end{array} \right\rvert\,$ | 3 | $\begin{aligned} & 26,400 \\ & 12,000 \end{aligned}$ | 73 | $\begin{aligned} & 87,219 \\ & 21,874 \end{aligned}$ | 05 <br> 30 | 9530 | 10248 | 10243 |
| Miscellaneous kinds of business. | 5 | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Table 11.-CLASSIFICATION OF WHOLTSALE MERCHANTS - ACCORDING TO NET SALES, BY KIND OF BUSINESS
[An (x) indicates that the amonnl must ie withheld to avoid disclosure of indinidual operations, but it is incluted in the tothls]
[Net sales and expensos expressed in thousands of dollars]

|  | TOTAL. |  |  | Under \$26,000 |  |  |  |  |  | \$50,000 то \$09,090 |  |  | . \$100,000 то \$100,009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| mind of business <br> (Establishments classiffed by major lines of merchandise) | $\begin{gathered} \text { Nunt- } \\ \text { her } \\ \text { of } \\ \text { oftab- } \\ \text { jish } \\ \text { ments } \end{gathered}$ | Net | total ex pensos (inclut- my salaries and wagos | $\begin{gathered} \text { Num- } \\ \text { ber } \\ \text { of } \\ \text { oftab- } \\ \text { lish- } \\ \text { ments } \end{gathered}$ | $\begin{aligned} & \text { Net } \\ & \text { sales } \end{aligned}$ | $\left\|\begin{array}{c} \text { Total } \\ \text { ox- } \\ \text { penses } \end{array}\right\|$ | $\begin{gathered} \text { Num- } \\ \text { ber } \\ \text { of } \\ \text { ofsiab- } \\ \text { lish- } \\ \text { monts } \end{gathered}$ | $-\begin{gathered} \text { Net } \\ \text { sutles } \end{gathered}$ | $\left\|\begin{array}{c} \text { Total } \\ \text { ex- } \\ \text { ponses } \end{array}\right\|$ | Num- ber of etab- lisl- ments | $\begin{aligned} & \text { Net, } \\ & \text { sales } \end{aligned}$ | $\begin{aligned} & \text { Total } \\ & \text { pex- } \\ & \text { penses } \end{aligned}$ | $\left\{\begin{array}{c} \text { Num- } \\ \text { bor } \\ \text { of } \\ \text { oftab- } \\ \text { lish- } \\ \text { monts } \end{array}\right.$ | Not sales | $\begin{gathered} \text { Total } \\ \text { ores } \\ \text { penses } \end{gathered}$ |
| The State | 1,028 | 8284, 855 | 827,006 | 181 | 82,057 | \$428 | 181 | 84,701 | 8879 | 180 | 811, 688 | 81, 837 | 193 | 828, 449 | 38, 688 |
| Amusements and sporting good | 11 | 1,044 | 418 | 1 | (x) | (x) | 3 | 114 | 62 | 2 | 108 | 74 | 4 | 506 | 184 |
| Antomotive | 51 | 10, 309 | 1,833 | 9 | 101 | 30 | 7 | 295 | 76 | 10 | 697 | 175 | 7 | 830 | 149 |
| Chemicals, drugs, and allied prod | 27 | 11, 577 | 1,272 | 4 | 47 | 10 | 4 | 155 | 30 |  |  |  | 2 | 250 | 56 |
| Dry goods and apparel | 35 | 8,022 | 1,052 | 3 | 47 | 7 | 3 | 120 | 20 | 13 | 968 | 158 | 6 | 716 | 102 |
| Electrionl. | 15 | 5,502 | 795 |  |  |  |  |  |  | 3 | 251 | 72 | 2 | 297 | 47 |
| Farm products (not elsewhere specified)...........--- | 74 | 76, 038 | 4, 220 | $\stackrel{10}{3}$ | 193 |  |  |  |  |  |  | 129 | ${ }^{8}$ | 1,072 | 146 78 |
| Farm supplies (except machinery and equipment)...- | 20 157 | 8,013 20,790 |  | -88 | 49 013 | - ${ }_{0}^{3}$ | ${ }_{2}^{2}$ | 68 700 | 106 | 3 26 | $\begin{array}{r}1,774 \\ \hline 230\end{array}$ | 214 | 6 17 | 2068 | 78 298 |
| Food products (not elsewhers specifind | 157 | 20,790 225 | $\begin{array}{r}\text { 3,747 } \\ \hline 17\end{array}$ | 56 | (x) | (x) | 28 |  |  | 20 |  |  | 17 | ( ${ }^{\text {(x) }}$ | (x) |
| Furniture and house furnishings. | 6 | 504 | 112 | 2 | 43 | 14 | 2 | 59 | 11 |  |  |  | 1 | (x) | ( x ) |
| Genoral merchandiso. | 2 | ( X ) | (x) |  |  |  |  |  |  |  |  |  |  |  |  |
| Groceriss and food specialties | 297 | 73,054 | 5,233 | 14 | 192 | 20 | 14 | 498 | 48 | 40 | 2, 2198 | 278 | 88 | 13, ${ }_{315}$ | ${ }_{105}^{918}$ |
| Hardware---.........-.-.-. | 13 31 3 | 6,257 850 | 1, 085 | 19 | 125 | 43 | 6 | 233 | 65 | $\stackrel{3}{5}$ |  |  | 2 |  | (x) |
| Jewelry and optical goods..........-- |  | 29 | 14 |  | 29 | 14 |  |  |  |  |  |  |  |  |  |
| Leather and leathor goods (except gloves and shoes) | 5 | 556 | 81 |  |  | (x) |  |  |  | 1 |  |  | 2 | 268 | 29 |
| Lumber and building materials (other than metal)... | 01 | 12,588 | 1,728 | 17 | 150 | 37 | 6 | 225 | 56 | 6 | 382 | 51 | 12 | 1,875 | 384 |
| Machinery, equipment, and supplies (exoopt electrical) | 41 | 5,548 | 1,139 | 9 | 120 | 32 | 9 | 290 | 102 | 4 | 273 | 41 | 6 | 885 | 222 |
| Metals and minerals (except petroleum and scrap) | 6 | 459 | 216 | 1 | (x) | (x) | 1 | (x) | (x) | 3 | 224 | 108 | 1 | (x) | (x) |
| Paper and paper products................................- | 14 | 2,230 | 450 |  |  |  | 3 | 117 | 30 | 2 | 123 | 31 | 5 | 579 | 05 |
| Petroleum and petroleum products. | 95 | 8,979 | 1,280 | 13 | 104 | 31 | 28 |  | 174 | 27 | 2,038 | 301 | 14 | 2,033 | 190 |
| Plumbing and heating equipment and supplies...-.-.-- | 17 | 3,773 | 911 |  |  |  | 2 | (x) | (x) | $\frac{1}{2}$ |  |  | 8 | 1, 188 | 337 |
| All other-.-.-..............................- | 15 | $\begin{aligned} & 3,794 \\ & (x) \end{aligned}$ | (x) | 4 | 20 60 | 10 | 3 | 112 | 24 | 4 | 247 | 12 | 1 | (x) | (x) |

1 For the purposes of this tabalation the term "Wholesale marchants", covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

Table 11.-CLASSIFICATION OF WHOLESALE MERGHANTS ACCORDING TO NET SALES, BY IKIND OF BUSINESS-Continued
[An ( x$)$ indicales that the amount must be with held to avoid disclosure of individual operations, but it is included in the totals]
[Net sales and expenses expressed in thousands of dollars]


Tabli 12. - NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER ${ }^{1}$

| hind of business <br> (Establishments classiffed by major lines of merchandise) | cimies of 50,000 to 100,000 population |  |  |  |  | cities of 20,000 to mo,000 ropulation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Asheville | Charlotte | Durham | Greens- | Winston- Salem | Higl Point | Raloigh | Rooly Mourit | $\begin{gathered} \text { Wiming } \\ \text { ton } \end{gathered}$ |
| Total. | 76 | 268 | 62 | 111 | 82 | 44 | 71 | 66 | 69 |
| Amusement and sporting goods. |  | 16 |  |  |  |  |  |  |  |
| Automotive.-...-.... |  | 25 | 2 | 4 | ${ }^{-}$ | 1 | 5 | -- | 1 |
| Chemicals, drugs, and allied product | $\stackrel{2}{3}$ | 12 | 1 | 5 | $\frac{2}{4}$ | 1 |  | 4 | $\frac{1}{3}$ |
| Dry goods and apparel <br> Electrical | 3 3 | ${ }_{17}^{6}$ | 1 | 5 1 |  | 4 | 2 | 4 |  |
| Farm products (not elsewhere specified). | 2 | 24 | 11 | 8 | 13 |  | 2 | 35 | , |
| Farm supplies (except machinery and equipmont) | 5 | i | 3 | 4 | 3 |  | 2 | 1 | 4 |
| Food products (not elsewhere specified) | 16 | 17 | 8 | 11 | 10 1 | 4 | 14 | 0 | 9 |
| Forest products (except lumber) - |  |  |  |  | 1 |  |  |  |  |
| Furniture and house furnishings. | 1 | 4 |  | 2 |  | 6 |  |  |  |
| General merchandise......... |  |  |  |  |  |  |  |  |  |
| Groceries and food specialtios.. | 15 | 28 | 10 | 10 | 14 | 3 | 12 | 7 | 18 |
| Hardware ateel scrap and other waste materials. | 1 | 4 | 1 | $\stackrel{2}{2}$ | 1 | 3 1 |  |  |  |
| Jewelry and optical goods..................... | 1 | 2 |  | 2 |  |  | 3 |  |  |
| Leather and leather goods (except gloves and shoes). |  | 1 |  | 1 |  |  |  |  |  |
| Lambor and building materials (other than metal).. |  | 14 | 1 | 8 | 7 | 9 |  |  |  |
| Machinery, equipment, and supplies (except electrical) | 6 | 28 | 1 | 14 | 4 | 2 | 7 | 1 | 3 |
| Metals and minerals (except petroleum and scrap).. | 1 | 8 |  | 1 |  |  |  |  |  |
| Paper and paper products.......................... | 2 | 5 | 1 | 2 | 2 | 2 | 2 | 3 |  |
| Petroleum and petroleum products. | 6 | 14 | 6 | 11 | 9 | 5 | 7 | 7 | 8 |
| Plumbing and heating equipment and supplies | $\stackrel{2}{2}$ | 11 | 2 | 4 | 2 | 1 | 3 |  |  |
| Tobacco and tobacco products (except lenf) | 1 | $\stackrel{3}{18}$ | 4 | 4 | 4 |  | 1 | 1 | 1 |
|  |  |  |  |  |  |  | 2 |  |  |

[^5]
# Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT COMMODITY COVERAGE 

[Net sales and volume of commodity coverage expressed in thousands of dollars]
[An (x) indicates that the amount must be withheld to avold disclosure of individual operations, but it is included in the totals]

| hind or musiness <br> (Establishmonts classified by malor lines of merchandiso) | Net sales | Volume of commodity coverage ${ }^{2}$ | Por cent of commodity coverage | kind of business <br> (Establishments classifled by major lines of merchandise) | Net sales | Volume of commodity coverage ${ }^{2}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total...-.....------- | 717,432 | 677, 882 | 80.6 | Iron and steel scrap and other wasto materials Jewelry and optical goods. | $\begin{aligned} & 930 \\ & 285 \end{aligned}$ | $\begin{aligned} & 755 \\ & 285 \end{aligned}$ | $\begin{array}{r} 81.2 \\ 100.0 \end{array}$ |
|  |  |  |  |  |  |  |  |
| Anusement and sporting goods. <br> Automotive. $\qquad$ | 2,70418,720 | 2,712 | 07.1 | Leather and leather goods (except gloves and shoes) | 550 | 412 | 74.1 |
|  |  | 18,070 | 96.6 |  |  |  |  |
| Chemicals, drugs, and allied products | 15,736 | 14,539 | 02.4 | Lumber and building materlals (othor than metal) | 18,508 | 10, 165 |  |
| Dry goods and apparel. | 16,073 | 14, 857 | 02.4 |  |  |  | 87.1 |
| Electrical. | 17, 256 | 16,730 | 97.0 | Machinery, equlpment, and supplies (except |  |  |  |
| Farm products (not elsewhere specifled) | 200, 675 | 223,503 | 82.0 |  | 13,219 | 12,711 | 00.2 |
| Farm supplies (excent machinery and equipment) | 21, 181 | 18,568 | 87.780.8 |  | 2,114 | 2, 073 | 08.1 |
| Food products (not elsewhere speeified). | 55,870 | 45,157 |  |  | $2,802$ | 2,605 | 02.2 |
| Forest products (except lumber) | 267 | 20 | 7.5 | Petroleum and petroleum products | 49, 030 | 43, 683 | 88.9 |
| Furniture and house furnishings | 1,507 | 1,389 | 90.8 | Plumbing and heatlug equipmont and supplies...- | $\begin{aligned} & 6,109 \\ & 49,084 \\ & (\mathrm{x}) \end{aligned}$ | $\begin{aligned} & 0,106 \\ & 49,500 \\ & (\mathrm{x}) \end{aligned}$ | 100.000.0$(\mathrm{x})$ |
| General merchandise. | (X) | (x) | (x) | Tobacco and tobacco products (excent leaf) ........ |  |  |  |
| Groceries and food speotalties | 119, 887 | 57, 141 | 47.6 | All other |  |  |  |
| Hardware. | 0,711 | 5,880 | 37.8 |  |  |  |  |

## COMMODITY SALES

[Expressed in thousands of dollars]


Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued
COMMODITY SALES-Continued
[Expressed in thousands of dollars]

| COMMODITY bY KIND OF BUGINBSS AND TYPE OF ESTABLISEMENT | Net | commodity by kind of bubiness and type of establishment | Net sales |
| :---: | :---: | :---: | :---: |
| Oement, lime, and plaster-Continued. | \$8 | 兂 | \$27 |
| Hardware trade: |  | Farm supplies (except machinery and equ |  |
| Wholesale merchants. |  | ment) trade: <br> Wholesale merchants |  |
| Lumber and building materials (other than metal) $\operatorname{trad\theta }$ Whalesale merchnots |  |  |  |
|  |  | Commission merchants. |  |
| Ohemicals, industrial and heavy ( 0.7 per cent | 3,872 | Manufacturers' agents |  |
| dus |  | Manufacturers' sales br |  |
| Ohemical, drug, and alliod proo |  | Wagon distributors. | 156 |
| Manufacturers' sales brancli | $\begin{aligned} & 1,878 \\ & 1,005 \end{aligned}$ | Wholesaio merchants | 1,102 |
| Wholesale mercha | 1, 005 | Grocery and food specialti |  |
| Manufacturers' sales branc | 76 | Brokers. | 13 |
| Lumber and building materials | 8 | Cash-and-carry Wholesa | 20 |
| metal) trade: |  | Manufacturers ${ }^{\text {chengents. }}$ | 10 |
| All other trades: |  | Manufacturers' sales b | 0 |
| Manufacturers' | 5 | Selling agonts | 10 |
| micals, | 4,760 | Tobacoo and tob |  |
| $0.8 p e$ |  | trade |  |
| utomotive trade: |  | Drop shipper |  |
| Wholesale merchants. | 15 | Wholesale me |  |
| Chemical, drug, and alliod Importers | $\begin{aligned} & 1,092 \\ & 2,085 \\ & 1,568 \end{aligned}$ | Copper ingots, sheets, shapes, etc. (0.1 per cent of reported commodity sales) | 30 |
| Manufacturers' sales |  |  |  |
| Wholesalo merchants |  | Electrical trado: |  |
| Machininery, equipment | 15 | Purchasing agen Wholesale merch | 10013 |
| Wholesala merdha |  | Iron and steel scrap |  |
| All other trades: |  | rials trade: |  |
| Manufacturer | 5 | Wholesalo mer |  |
| Ohina, glassware, and per cent of reported co | 81 | Cotton, raw, including linters ( 19.6 per cent of reported commodily sales). | 113, 120 |
| Electrical trade: |  | Farm products (not elsowhere specfitod) |  |
| Purohasing age |  |  |  |
| Brok | 76 | Brokers |  |
|  |  | Commission merc |  |
| olgarettes, | 51, 832 | Manufacturers | $\begin{array}{r} 0,044 \\ 01,063 \end{array}$ |
| comical, drug, end allied |  | Wholesalo merc |  |
| Ohain-store warchouses | $\begin{gathered} 5 \\ 18 \end{gathered}$ | All other trades: |  |
| Wholesale merchant |  | Brokers |  |
| Farm supplies (except machinery equipment) trade: |  |  |  |
| Wholesalo merchants | 18 | Dairy products and eggs (1.2 per cent of reported commodity sales) | 7,003 |
| Food products (not elsowhere specified) trade: |  | ported commodity sales) lsewhere specified) |  |
| Commission merchan |  | Wholesale merchants..............---....-- | J |
| Mrnufacturers' sales bra | 282 | Food products (not olsewhero specified) |  |
| Wholesale merchants |  | Food products (not olsewhere speeinied) trade: |  |
| Chain-store warehouses | 59 | Brokers. |  |
| Manufacturers' agonts |  | Commission merchants |  |
| Wholesale merchan | 3,180 | Manufacturers' agents |  |
| Tobaceo and tobacoo 1 |  | Manufacturers' sales |  |
| trad |  |  |  |
| Manufacturer | $\begin{array}{r} 541 \\ 45,039 \end{array}$ |  | Brokers.- |
| Wholesale merch |  | Cash-and-carr |  |
|  | 2, 200 | Chain-store wareho |  |
| Olothing and furnishings, men's an ( 0.5 per cent of reported commoditysa | 2,807 | Manufacturers' ${ }^{\text {Magon }}$ | $\begin{array}{r}10 \\ 300 \\ \hline\end{array}$ |
| Dry goods and apparel trade: |  | Selling agents | $\begin{array}{r}10 \\ 858 \\ \hline\end{array}$ |
| Commission m |  | Wholesalo merchants |  |
| Selling agents | $\begin{array}{r} 688 \\ 2,049 \end{array}$ | Tobacco and tobacco products (except leaf) trade: |  |
| Wholesale merchants |  | trade: <br> Drop shippers. | 15 |
| electrical) trado: |  |  |  |
| Manufacturers' ${ }^{\text {age }}$ | 1 | ugs and drug sundries ( 0.8 per cent ported commodity sales) | 4,460 |
| Wholesale morcha |  | Ohemical, drug, and alliod |  |
|  | 2,567 |  |  |
| cent of reported commodity sales) |  | Wholesale merchants.......................-- | 4,303 |
| Dry goods aud apparel trade: | 82818 | Farm products (not elsewhere specified) trade: |  |
| Commission mierchan |  |  |  |  |
| Mnnufacturers agont | 778840 | Wholesale merohants........................- |  |
| Wholcsale mercl |  | Grocery and food spocialties trade: Wholesalo merchants. |  |
| All other trades: Wholesale merc | 840 | Paper and paper products trade: <br> Wholesio merohauts | 2 |
|  |  |  |  |
| Coal and coke (0.2 per cent of reported commodily sales) | 1,316 | Tobacco and tobaceo products (excopt leal) trado: | 10 |
| Electrical trade: |  | Wholesale merchants..---..-------------- |  |
| Purchasing agents | 287 | Dry goods not classifiod elsewhere ( 0.8 per cent of reported commodity sales) | 1,262 |
| tasand mac |  |  |  |
| Drop shippers. | 287541581 | Dry goods and apparel trade:Commission morchants.-..............--- | 18 |
| Selling agents |  |  |  |
| Wholosale merchants | 81 | Wholesale mercha | 485 |
| Petroleum and petroleum products trade: <br> Wholesalo merchants. | 120 | Furniture and house furnishings trade: <br> Brokers | 10 |
| Confectionery and soft drinks (1,0 per cent of reported commodity sales) | $\begin{array}{r} 5,611 \\ 8 \\ 8 \end{array}$ |  |  |
| Chemical, drug, and allied products |  |  |  |  |
| Chain store warohouses. $\qquad$ Wholesale merchants |  |  |  |  |

Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued COMMODITY SALES-Continuod
[Expressed in thousands of dollars]

| COMMODITY BY KIND OF BUSINESS AND TY of estabishment | Net sales | commodty by hind of businhes and type of establigymivnt | Not sales | commodtt ry kind of business and type of esTablishment | $\begin{aligned} & \text { Net } \\ & \text { sales } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| uits and vegatables, fresh and dried per cent of teported commodity sales) | \$16, 563 | Herdware--Continued, <br> Hardware trade: <br> Manufacturers' sales branches <br> Wholesale merchants | $\begin{array}{r} \$ 103 \\ 4,211 \end{array}$ | Iron and steel and products (except as classi-fled)-Continued. Motals and minerals (except petroletum and scrap) trade: |  |
| Food products (not elsewhere specin trade: |  |  |  |  |  |
| Brokers | $\begin{array}{r} 2,494 \\ 1,949 \\ 10,935 \\ 10,122 \end{array}$ | Lumber and building materials (other than metal) trade: <br> Wholesale merchants |  |  | 79 |
| Chair-store w |  |  | 70 | Manufacturers' sales branches <br> Selling agents. |  |
| Commission nercha |  |  |  |  | 282 |
| Wholesale meredhat |  | Machinery, uquipment, and supplies (except olectrical) trade: | 20416 | Plumbing and hoating equipment and suplies trade: |  |
| Brokers. | 187 | Manufucturers' agents. <br> Wholesedo merchants. |  |  |  |
| Chain-store warehous | 156 |  |  | Wholesale merchants | 588 |
| Mcanufacturers ${ }^{\text {agen }}$ | 11 | Paper and paper products trade: |  |  |  |
| Seling agents | 1, 001 |  |  |  |  |
| Tohaceo nud toba trade: |  | Plumbing and heating equipment and supplies trade: <br> Manufacturers' sales branches. |  | Jewolry (dess than 0.1 per cent of reported co modity sales) | 23 |
| Drop shi | 27 | Manufacturers' sales branches.............. |  | emical, dru |  |
| niture, wooden an |  | hoics |  | Al other trades: |  |
| reported commo | 1,248 | Hay, straw, and alfalfa ( 0.3 per cent of reported <br> commodity sales) $\qquad$ | 1,462 | nks and serap (0.1 per cent of report |  |
| Pectrical trade: | 5 |  |  |  |  |
| Purnituase and hous |  | Farm products (not elsewhero specified) trade: | 10 |  |  |
| Brokers.-. | 206 | Wholesale merchants..........-.-....... |  | Farm products (not elsewhere speevified) trade: |  |
| Manufacturers |  | Furm supplies (excopt machinery mad |  |  | 00 |
| Seling agents Warohouso (distr | 225 | brokuipment) trade: |  | Tron and steel scrap and oulter waste materials trade: |  |
| Wholesalo merolian | 274 | Dropsh |  | Selling agonts.....-.......................... |  |
| wwolry and optical gor |  | Wholesa |  | Wholesale |  |
|  |  |  |  | Lead pigs, bars, sheets, and pipe (less than 0.1 per cent of reported commodity sales). |  |
| umber and building mate netal) trade: <br> Wholesale merchants |  | Hides, skins, and raw furs ( 0.1 per cont of reportel commotlily stess) |  |  | 46 |
| Wholesale merchan | 2 | arm products (not olsewhore specified) trade: |  | Electrical trado: <br> Purchasing agonts |  |
| cept electrical) trade | $\begin{gathered} 150 \\ 05 \\ 210 \end{gathered}$ | Wholusale methants ----.-....-....... | 31 | Iron and steel serap and other waste materials trade: |  |
| Manufacturers' sales b |  | fron and steel seran and other waste materials trado: |  |  |  |
| Wholesale merchant |  | Wholesalo merchants | 30 |  |  |
| All other trades: | 15 | Machinery, equipment, and suppiles (ex:cept electrical) trade: |  | Plumbing and hoating equipment and supplles trado: Wholesale morchants. | 35 |
|  |  |  |  |  |  |
| Olass, shee sates). | 854 | Horses and mules (less than 0.1 per cent of reported commolily sales) |  | ather and out stook ( 0.1 per cent of reported commodity sales) | 389 |
| Automotive trade | 2 |  | 130 | commodity sales) <br> Leather and leather roods (oxcopt gloves |  |
| ardware trad |  | Turm products (not elsowhere spectied) crade: |  | hatesale mere |  |
| Wholesale mercha | 5 | Wholes | 130 | Machinery, equipment, and suppiles (except electrical) trade: Wholosale merchants. |  |
| umber and building m metal) trade: |  |  |  |  |  |
| Manulacturers' |  |  | 713 | gs, piles, poles, etc. (less than 0.1 per cent of |  |
| Wholesale merchant | 130 | utomotive trad |  |  |  |
|  |  | Canufacturers |  |  |  |
| Grain (wheat, oorn | 098 | Dry toods and apparel trade: Wholosile merchants. |  | Hectrical trade: <br> Purchasing ugents. | 140 |
| arm products |  |  |  |  |  |
| trade: |  | Manuficturers' sales branches............-- <br> Selling aronts... |  | grage, saddlery, harness, and gloves (ex- |  |
| Wholesale merchants .-.-...- | 34 |  | 25040 | espt dr |  |
| arm supplies (oxcept mao equipment) trade: |  | Wholesale merdhats...-----...-- Gracery and food speciaties trado: |  | commod |  |
|  |  | Grocery and food specialties trado: Manufacturers' agents. | 310 | Wholesale merchants |  |
| Drop shippers | $\begin{array}{r}421 \\ 20 \\ \hline\end{array}$ |  |  |  | 30 |
| Wholesale merc | 5 | Mardw |  |  |  |
|  |  |  | 30 | Wholesn |  |
| Groceries (6.1 per cenl of reported commodity | 35, 242 | Lumber and building materials (other than motal) trade: <br> Mnnufacturers' agents |  | All other trades: <br> Wholesalo merchants | 15 |
| Chemical, drug, and allied products |  |  | 10 | mber, rough and dressed (1.4 per cent of reported commodity sales) |  |
| Farm morters |  | Solling aronts <br> Tobaceo and tobaceo products (oxeent lenf) trade: <br> Drop shippers $\qquad$ |  |  | 314 |
| trade: |  |  |  | Electrical trado: |  |
|  | 35 |  | 4 | Purchasing agents....-.-.---7.-.-.--- |  |
| Farm supplies (except equipment) trade: |  | Iron and steel and products (exeept as classified) ( 0.0 per cent of reported commodith |  | Lumber and building materials (othor than metal) trado: |  |
| Brokers. | 135339 |  | 3, 541 |  | 5 |
| Wholesale merchants |  |  |  |  | 2376910 |
| Food products (not |  | Autornotive trade Wholesale merch |  | Drop shippers.-.----7.......-- |  |
| Brokers. | 15 | Electrical trade |  | Manufarturers' sales branches...........--- | 29 |
| Manufacturers' agen | 10 | Purchasing agents | 327 |  | 312997 |
| Manufacturers' sales | 3,879155 | Farm products (not elsewhere speciled) trade: |  | Wholcsale mer |  |
| Wholesale merchants |  |  | 0 | Machinery, equipment, and supplies (industrial) ( 1.7 per cent of reported commodity sales). |  |
| Brokers... | 3, 040 |  |  |  | 9,933 |
| Cash-and-carry wholesale | 15 |  |  |  |  |  |
| Chain-store warohouses. | 340 |  |  | Automotive trade: <br> Manufacturers' sales branches. |  |
| Manufacturers', ag | 6,732 | Iron and steol scran and other wasto ma-terials trado: | 40 127 |  | 123 |
| Manufacturers' sal |  |  |  | Elsctrical trada: |  |
| Selling agents. |  | Selling agents | 218 | Manufacturers' sales branches. Purchasing agents. |  |
| Wholesale merchants.... | 17,023 | Wholesale merchants. <br> Lumber and building materials (othor than |  |  |  |
| Pobacco and tobacco leat) trade: |  |  |  | Purchasing agents.........----- | 1,070 |
| Drop shippers. | 18459 | me ${ }^{\text {q }}$ l) trade: <br> Mamulacturers' agents |  | Wholesale merchants | 506 |
| Wholesale mer |  | Manulacturers' agents |  | Leather and leather goods (excent gloves and shoes) trade: |  |
| ware | 5, 161 | Machinery, equipment, and supplies (excont electrical) trads: | 28 |  |  |
| 8ales) --........ |  |  |  | achinery, eruipment, and suppios (except electrical) trade: |  |
| Chemical, d |  | Manulacturers' agents. <br> Manufacturers' sales branches <br> Wholesale merchants. | $\begin{array}{r} 131\|\mid \\ 177 \\ 179 \end{array}$ |  | 1773,769902 |
| Drap sture an |  |  |  | Importers <br> Manufacturers' agents <br> Manufaturers' sales branches |  |
| rokers.. |  |  |  |  |  |

Table 13.-COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued COMMODITY SALES-Continued
[Expressed in thousands of dollars]


Musical instruments and parts (except radios) (less than 0.1 per cent of reported Furnitureand house furnishings trade: Wholesale merchants.
Nonferrous metals not classiffed elsewhere (less than 0.1 per cent of reported commodity sales)--al trade:
Electrical trade:
Purchasing agent
Purchasing agent
Hardware trade:
Whalesale merchants
Plumbing and heating equipment and supplies trade

Nonmetallic minerals (crude), and their products (less than 0.1 per cent of reported
Lumber and building matorials (other than metal) trade:
Petrolaum and petroleum products trade: Manufacturers' agents.
Notions and dry goods, small wares ( 0.1 per cent of reported commodity sales
Dry goods and apparal trade: Wholesale merchants.
0 fftee and store machines and equipment (0.1 per cent of reported commodity soles) Chomical, drug, and allied products trade:
Wholesale merohants
Electrical trade:
Machinery, equipment, and suppios (except electrical) trade: Manufacturers' sales branches.

Oils, animal and vegetable ( 0.5 per cent of reChemical, drug, and allied products trado: Wholesale merchants.
All other trades:
Brokers...
Manufacturers' agents
Wholesale merchants.

## Net

1,754
39
852
546
25



Paints, varnishes, and lacquers (0.1 per cent of reported commodity sales)
Automotive trade
Wholesale merchants
Chemical, drug, and allied products trade:
Manufacturers' sales branches..
Wholesale merchants.
Electrical trade:
Purchasing agents
Hardware trade.
Wholesale merchants.
Lumber and building matorials (other than metal) trade:
Nanufacturers' sules branches.
Wholesale merchants--.-.-................... wholesale merchande

Paper (wrapping, book, wall paper, etc.) ( 0.2 per cent of reported commodity
Dry goods and apparel trado:
Wholesale morchants.
Grocery and food specialties trade:
Wholesale merchants
Paper and paper products trade:
Manufacturers' sales branclies.
Wholesale merchants.
Paper products ( 0.2 per cent of reporled commodity sales)
Chemical, drug, and allied produets trade:
Wholesale merchants.
Grocery and food spectalties trade:
Machinery, equipment, and supplies (except electrical) trade:
Manufacturers' sales branches
Paper and paper products trade:
Nanufacturers' agents.
Wholesale merchants.
Tobacco and tobacco products (exeept leaf) trade:

Petroleum and petroleum products (7.5 per cent of reported commodity sales).
A utomotive trade:
Wholesale merchants
Electrical trade:
Purchasing agents.
Machinery, equlpment, and supplies (except electrical) trade:
Manufacturers' agents........................
Petroleum and petroleum products trade:
Brokers Brokers Bu - Fank stations.
Manuffacturers' sales branches
Wholesale merchants
Piece goods, all kinds ( 1.8 per cent of reporled Chemical, drug, and allied products trade:
Importers.........................
Manufacturers' sales brane
Selling agents.
Machinery merchants.....-......................... cept electrical) trade
Wholesale merchants
All other trades:
Manufacturers' sales branches
Plumbing and heating equipment and supa plies ( 0.6 per cent of reported commodity mectrical Trade:
Manufacturers' sales branchos
Purchasing agen
Wardware trade:
Mrehinery merchants conery, equipment, and supplies (exManufacturers' agents
Wholesale merchents
Petrolenm and petroleum products trado
Wholesale merchants..-.....................
Plumbing and heating equipment and sup-
plies trade:
Manufacturers' sales branches
$\left[\begin{array}{c}\text { Net } \\ \text { sales }\end{array} \|\right.$

| COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT | Not sales |
| :---: | :---: |
| Radio sets, parts, and accessories ( 0.6 per |  |
| Automotive trede: <br> Wholesale merchants |  |
|  |  |
| Chemicul, drug, and allied products trado: Wholesale merchants. |  |
| Electrical trade: |  |
| Wholesale merchants. | 2,7 |

Refrigerators, mechanical (household and commercial) ( 0.1 per ceni of teported com-
Automotive trad
Wholesale merchants
Dry goods and apparol trade:
Tilectrical trade:
Manulacturers' agent
Purchasing agents.-
Wholesale merchants
Hardware trade:
Wholosale merchants
Jewelry and optical goods trada:
Manulacturers' agents.
Sand, gravel, and crushed stone ( 0.1 per cent of reported commodity sales)
Plectrica trade:
Lumbor and building materals (ochor thun metal) trade:
Wholesalo merclannts.
Secondhand merohandise (all kinds) (lesss than 0.1 per cent of reportel commorily Farm products (not elsowhere specifled) trade:
Wholesale merchants. terials trade:
Mehing agents.....-.-.-nd and supples (excopt olectricai) trade:
Wholesale merchants.
All other trades:
Wholosale merchants.

Grocery and food specialties trado:
Machinery, equipment, and supplies (ex-
cept lectrical) trade:
Wholesale morciants.
Sheet metal work (less than 0.1 per cent of reLumber and building matorials (other than than metal) trade:
Motals and minerals (excopt potroleum and scrap) trada:

Shoes and other footwoar (including rubber) ( 0.9 per cent of rcported commodity salcs) Automotive trade:
Manufucturers' sales branches.
Dry goods and apparel trade:
Manufacturers' sales branches.
Manufacturers ${ }^{2}$ sales branches......................
All other trades:
Wholesale merchants.
Silk, raw (less than 0.1 per cent of reported com-
 All other trades:

Soaps and toilet preparations ( 0.6 per cent of reported commodity sales)
Automotive trade:
Wholesale merchants
Chemical, drug, and allied products trade: Chain-store warehouses.
Wholesale morchants.
Dry goods and apparel trade:
Food products (not olsowhere specified) trade:
Manufacturers' sales branches
Grocery and food specialties trade: Ohain-store warehouses.
Mannfacturers' agents
Manuffeturers' agents-...-...... Wholesale merchants.
Machinery, equipment, and suppies (except electrical trade:

224
Not

Table 13.-COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT-Continued
COMMODITY SALIES-Continued
[Expressod in thousands of dollars]

\begin{tabular}{|c|c|c|c|c|c|}
\hline COMMODITY BY KIND of buSiness and tyi of egtablishment \& Net sales \& commodiry hy kind or business and type of eftablishment \& Net sales \& commodity mr lind of buningss and type
of estamisiment \& Net sales \\
\hline \begin{tabular}{l}
Soaps and toilet preparations-Continued. \\
Tobacco and tobacco products (except lear) trade: \\
Drop shippers
\end{tabular} \& \multirow[t]{2}{*}{\$30} \& \begin{tabular}{l}
Tobaceo, leaf (18.8 per cent of reported commodity sales) \\
Farm products (not elsewhere specified) trade:
\end{tabular} \& 8108, 680 \& Miscellaneous commodities ( 0.9 per cent of reported commodity sales) Amusement and sporting goods trade: Wholesale merchants............................. \& \$4,968 \\
\hline \multirow[t]{2}{*}{Sporting goods (less than 0.1 per cent of reported commodity sales)} \& \& Assemblers.- \& \multirow[t]{3}{*}{\[
\begin{array}{r}
40,001 \\
49,894 \\
1,305 \\
9,170
\end{array}
\]} \& Automotive trade: \& \\
\hline \& 48 \& Auction compan \& \&  \& 7 \\
\hline A musement and sporting goods trade: Wholesale merchants \& 40 \& Wholesale merch \& \& Importers-.---------------1. \& 7
8 \\
\hline Gechinery, equipment, and supplies cont electrical) trado: \& \multirow{3}{*}{8} \& \multirow[t]{3}{*}{\begin{tabular}{l}
Toilet articles (less than 0.1 per cent of reported commodtly sales). Chemical, drug, and aliod products trade: \\
Wholesale merchants
\end{tabular}} \& \multirow[t]{2}{*}{84} \& \begin{tabular}{l}
Wholesale merchants \\
Electricel trade:
\end{tabular} \& \multirow[t]{2}{*}{)} \\
\hline Wholesale merchants. \& \& \& \& Manufacturors' sales branuhes \& \\
\hline onery and stationery \& \& \& 70 \& Furm products (not elsewhere spocified) trade: \& \multirow{3}{*}{03} \\
\hline 0,1 per cent of reported commodity sales) \& 196 \& \begin{tabular}{l}
Dry goods and apparel trade: \\
\(W\) holesule merchants.
\end{tabular} \& \multirow[t]{2}{*}{3} \& Cooperativemarketing assoclations.......- \& \\
\hline Ohemical, drug, and allied products trado Wholesale merchants \& 56 \& \multirow[t]{2}{*}{Machincry, equipment, and supplies (except electrical) tride:} \& \& Wholesule merchants.......................- \& \\
\hline Dry goods and apparel trado: Wholesale merchants \& \multirow[b]{2}{*}{3} \& \& \multirow[t]{2}{*}{5} \& Furm supplies (except maehinery and equip. ment) trude: \& \\
\hline Gracery and food speclaities tr \& \& \multirow[t]{4}{*}{Toys and games (less than 0.1 per cemt of 7 ported commodity sales) Paper and paper products trude:
Wholesile merchants.........
\(\qquad\)} \& \& Wholesale merchants. \& 397 \\
\hline Machinery, equipment, \& 8 \& \& \multirow[t]{2}{*}{122} \& \multirow[t]{2}{*}{Food products (not elsewhere specfied)
trade:} \& \\
\hline cept alectrical) trado: \& \& \& \& \& \\
\hline Manufacturers' agents. \& \[
\begin{aligned}
\& 30 \\
\& 20
\end{aligned}
\] \& \& \& Mambacturers' siles br \& 48 \\
\hline Paper and paper product \& \& Wood productas (0,\% per oent of reported conv- \& \multirow[b]{2}{*}{3,908} \& \multirow[t]{2}{*}{Orocory and food specialties trade:} \& 16 \\
\hline Manufacturers' sales b \& \multirow[t]{3}{*}{25
48} \& \& \& \& \\
\hline Wholesale merchants. \& \& \multirow[t]{2}{*}{Chemical, drug, and alied products trade: Wholesalo merchints.} \& \multirow[t]{2}{*}{2} \& \multirow[t]{3}{*}{Manntecturers sales branoles. Selling arents.} \& \multirow[t]{3}{*}{32
435
24102} \\
\hline obaceo and tobaceo products \& \& \& \& \& \\
\hline \begin{tabular}{l}
weaf) trade: \\
Wholesale merch
\end{tabular} \& \multirow[t]{2}{*}{5} \& Forest products (excopt lumber) trade: Wholesnlo merchants \& 20 \& \& \\
\hline All other trades: \& \& \multirow[t]{2}{*}{\begin{tabular}{l}
Furniture and house furnishings trade: \\
Wholesalo merchants ...........................
\end{tabular}} \& \& \begin{tabular}{l}
Hardware trade: \\
Munufacturers' sules branches
\end{tabular} \& \\
\hline \& \multirow[t]{2}{*}{1} \& \& \multirow[t]{2}{*}{43} \& \multirow[t]{2}{*}{Iron and steol scrap and other waste materinls trade:} \& \multirow[t]{2}{*}{} \\
\hline rgical, dental, and hospital eq \& \& Lumber and building materlals (other than metal) trade: \& \& \& \\
\hline supplies (0.1 per cent if report \& \multirow{3}{*}{422} \& Commission merclant \& \multirow[t]{3}{*}{\[
\begin{array}{r}
240 \\
891 \\
1,421 \\
1,337
\end{array}
\]} \&  \& \multirow[t]{2}{*}{} \\
\hline sales) ------------------- \& \& Manufacturers' agen \& \& \multirow[t]{2}{*}{\begin{tabular}{l}
Leather nod leather goods (except gloves and shomes) trade: \\
Wholesala merchants
\end{tabular}} \& \\
\hline Machinery, equipment, and sur cept electrical) trade: \& \& Manufacturors safes \& \& \& 35 \\
\hline Manufacturers' sales branches. \& \multirow[t]{3}{*}{110
3
300} \& \multirow[t]{3}{*}{Paper and paper produats trade:
Wholesale merchants..........} \& \multirow{3}{*}{\(\pm\)} \& \multirow[t]{3}{*}{\begin{tabular}{l}
Machinory, equiprnont, and suppites (except electrical) trade: \\
Manufacturers' agents \(\qquad\)
\end{tabular}} \& \\
\hline Selling agents. \& \& \& \& \& \\
\hline Wholesalo merch \& \& \& \& \& 70 \\
\hline \& \& Wool, raw (less than 0.1 per cent of reported
commodity sales)...................- \& \multirow{3}{*}{11} \& Manufucturers' sales brunchos.............-. \& \\
\hline per cent of reported commodily sale \& \multirow[t]{2}{*}{885} \& commodity sales) \& \& \multirow[t]{2}{*}{\begin{tabular}{l}
Potroleum and patroloum produets trade: \\
Brokers
\end{tabular}} \& 8 \\
\hline Dry goods and apparel trado: Wholesal mevolints \& \& \multirow[t]{2}{*}{\begin{tabular}{l}
trudo: \\
Wholesale morchants
\end{tabular}} \& \& \& \multirow[t]{2}{*}{88} \\
\hline Farm products (not elsewhere specified) trade: \& 270 \& \& 11

10 \& Ilumbing nad heating equipment and supplies trade: \& <br>
\hline Manufncturers' agents Wholesale merchonts \& 5 \& Yarn ( 8,3 per cent of reported commodity sales). All other trades: \& 19,250 \& Manufacturers' sales branchos............. \& \multirow[t]{3}{*}{324
50} <br>
\hline Furniture and house fur \& \multirow[b]{2}{*}{107} \& \multirow[t]{2}{*}{} \& \multirow[b]{2}{*}{4, 6} \& Wholesale merchants. \& <br>
\hline Wholesale merchants. \& \& \& \& \multirow[t]{2}{*}{Tobacco and tobaceo products (excopt loaf) trado:} \& <br>
\hline All olther trades: \& \& Manufacturers' ${ }^{\text {agents }}$ \& 4, 167
3
3 \& \& \multirow[t]{2}{*}{158} <br>

\hline Melling agents. \& \multirow[t]{2}{*}{317} \& \multirow[t]{2}{*}{} \& \multirow[t]{2}{*}{\[
$$
\begin{array}{r}
5,310 \\
320
\end{array}
$$

\]} \& \multirow[t]{2}{*}{| Atl other trados: |
| :--- |
| Wholesale merchants...-........................... |} \& <br>

\hline Wholesalo merch \& \& \& \& \& 185 <br>
\hline
\end{tabular}

## NORTH DAKOTA

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## WHOLESALE CENTERS IN NORTH DAKOTA



Table 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS
[An ( x ) indicales that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

| kind of business <br> (Establishments classificd by major lines of merchandise) | Num ber of estab. lishments | NUMBRER OF EMPLOYEES (proprietors not included) |  |  | $\begin{gathered} \text { SALAMESA AND } \\ \text { WAGES } \end{gathered}$ | TOTAL expenses (inoluding salaries and wages) | STOCRSON HAND,MND OFYRAR(at cost) | NET SAIES |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Femalo |  |  |  | Amount | Per cont of total |
| The Stat | 2,619 | 6, 029 | 5,488 | 448 | \$9, 889, 864 | 818, 885, 678 | 824, 418, 234 | \$262, 429, 643 | 100.00 |
| Amusement and sporting goods | rer $\begin{array}{r}1 \\ 20 \\ 2 \\ 2 \\ 2 \\ 0\end{array}$ | $\begin{aligned} & \hline \overline{(x)} \\ & (\overline{x 93} \\ & (\bar{x})_{101} \end{aligned}$ | $\begin{aligned} & \hline(x) \\ & (x) \\ & (\bar{x})_{01} \\ & { }_{0} \end{aligned}$ |  | $(\mathrm{X})$781,165$(\mathrm{x})$$(\mathrm{x})$203,138 | $\begin{aligned} & (\mathrm{x}) \\ & 1,822,684 \\ & (\mathrm{x}) \\ & (\mathrm{x}) \\ & 399,130 \end{aligned}$ | $\begin{aligned} & \hline \frac{(x)}{1,505,173} \\ & (x) \\ & (x) \\ & 219,728 \end{aligned}$ | $\begin{aligned} & \hline(x) \\ & 22,044,249 \\ & \left(\frac{x}{x}\right) \\ & 2,268,680 \end{aligned}$ | $\begin{aligned} & \hline(x) \\ & x^{8.40} \\ & (x) \\ & (\mathrm{x})^{2} .80 \end{aligned}$ |
| Autamotive- |  |  |  |  |  |  |  |  |  |
| Dry goods and apparel....... |  |  |  |  |  |  |  |  |  |
| Electrical. |  |  |  |  |  |  |  |  |  |
| Farm products (not elsewhere specified) - | $\begin{array}{r} 1,734 \\ 6 \\ 63 \\ 54 \\ 54 \\ 6 \end{array}$ | $\begin{array}{r} 2,225 \\ 49 \\ 677 \\ 741 \\ 33 \end{array}$ | $\begin{array}{r} 2,193 \\ 44 \\ 559 \\ 041 \\ 33 \end{array}$ | $\begin{array}{r} 32 \\ 5 \\ 118 \\ 100 \end{array}$ | $\begin{array}{r} 2,981,210 \\ 71,888, \\ 801,683 \\ 1,244,225 \\ 32,650 \end{array}$ | $\begin{array}{r} 6,528,781 \\ 1,78,618 \\ 1,798,440 \\ 2,664,083 \\ 47,580 \end{array}$ | $\begin{array}{r} 13,247,710 \\ 258,218 \\ 503,736 \\ 2,712,095 \\ 19,424 \end{array}$ | $\begin{array}{r} 150,419,386 \\ 1,358,41 \\ 16,461,763 \\ 25,683,997 \\ 322,870 \end{array}$ | 57.32.626.279.77.12 |
| Tarm supplies (excont machinery and equi |  |  |  |  |  |  |  |  |  |
| Food products (not elsowhere speoified) |  |  |  |  |  |  |  |  |  |
| Grocories and food spectaltios--..---. |  |  |  |  |  |  |  |  |  |
| Iron and steel scrap and other waste ma |  |  |  |  |  |  |  |  |  |
|  | $\begin{array}{r}5 \\ 15 \\ 15 \\ 20 \\ 2 \\ 4 \\ \hline\end{array}$ | $\begin{array}{r} 31 \\ 75 \\ 588 \\ (\mathrm{xx}) \\ 40 \end{array}$ | $\begin{array}{r} 25 \\ 60 \\ 625 \\ (\times)^{65} \\ \hline 33 \end{array}$ | $\begin{array}{r} 6 \\ 15 \\ (x)^{63} \\ 7 \end{array}$ | $\begin{array}{r} 60,838 \\ 113,567 \\ 1,124,252 \\ (\mathrm{x}) \\ 89,033 \end{array}$ | $\begin{array}{r} 80,457 \\ 280,176 \\ 2,369,334 \\ (\mathrm{x}) \\ 168,830 \end{array}$ | $\begin{array}{r} 23,302 \\ 416,482 \\ 2,730,971 \end{array}$ | $\begin{array}{r} 258,844 \\ 2,800,394 \\ 15,002,322 \\ (\mathrm{x}) \\ 640,211 \end{array}$ | $\begin{array}{r} 1.10 \\ (x)^{1.72} \\ 6.0 \end{array}$ |
| Lumber and building materials (other than metal) |  |  |  |  |  |  |  |  |  |
| Machinery, oquipment, and supphies (except electric |  |  |  |  |  |  |  |  |  |
| Matals and minerals (except petroleum and scrap) |  |  |  |  |  |  |  |  |  |
| Papor and paper products.. |  |  |  |  |  |  | 141, 437 |  | . 24 |
| Petroleum and petroleum products.---. | 5843533 | 843403010 | 1837340 | 25351 | $\begin{array}{r} 2,183,716 \\ 83,486 \\ 71,007 \\ 5,683 \end{array}$ | $\begin{array}{r} 3,042,678 \\ 18,43,439 \\ 144,275 \\ 30,318 \end{array}$ | $\begin{array}{r} 2,291,369 \\ 126,770 \\ 57,171 \\ 800 \end{array}$ | $\begin{array}{r} 20,467,449 \\ 045,501 \\ 1,872,241 \\ 131,454 \end{array}$ | 7.80.36.71.05 |
| Plumbing and heating equipment and supplio |  |  |  |  |  |  |  |  |  |
| Tobaceo and tobacco produats (except leaf). |  |  |  |  |  |  |  |  |  |
| All other. |  |  |  |  |  |  |  |  |  |

Table 2.-WHOLESALERS ONLY, BY KIND OF BUSINESS
[ $A n(x)$ indicates that the amount must be withheld to avoid disclosure of indindual operations, but it is included in the lotals]

| kind or business <br> (Establishments classifled by major lines of merchandise) | $\left\|\begin{array}{c} \text { Num- } \\ \text { ber of } \\ \text { estab- } \\ \text { lish- } \\ \text { monts } \end{array}\right\|$ | Number of bmployecs (proprietors not included) |  |  | $\begin{aligned} & \text { GALAMES } \\ & \text { AND } \\ & \text { WAGES } \end{aligned}$ | TotalExpenses(includingsalariesand wages) | sTocks on <br> TIAND, END or yeal (at cost) (at cost) | NET SAdes |  | credit bales ${ }^{\text {d }}$ |  | SALES TOULTT-MATECONSUM-ERS (GAretail | 8ALEA TO IN-DUSTRIAT. CON-EMA- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { malo }}{\substack{\text { maw }}}$ |  |  |  | Annount | $\left.\begin{gathered} \text { Por } \\ \text { contof } \\ \text { total } \end{gathered} \right\rvert\,$ | Amount |  |  |  |

THE STATE

| The Stat | 184 | 1,888 | 1,671 | 297 | 83,250,258 | \$8,868,018 | 85, 684, 184 | \$562, 169, 039 | 100.00 | \$29, 575, 307 | 6.6.71 | 8082, 577 | 8790,180 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Types of wholesalers: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Servieo whotesalarsWholesnle merchants. | 182 | 1,855 | 1,560 | 205 | 3, 223, 042 | 6, 705,450 | 5, 505, 358 | 51, 080, 221 | 90. 10 | 20,378, 007 | 56.84 | 682, 577 | 790, 190 |
| Supply and machinery distribut | 2 | 13 | 11 | 2 | 26,610 | 08,459 | 18,829 | 460,818 | n0 | 197, 210 | 42.25 |  |  |
| Amusement and sporting goods. | 18 | $\overline{(x)}$ | $\frac{(x)}{176}$ | $\overline{(\mathrm{x})}$ | $\begin{aligned} & \overline{(x)} \\ & 307,60 \end{aligned}$ | $\begin{aligned} & (x) \\ & 080,0 \end{aligned}$ | $\begin{aligned} & (x) \\ & 800,0 \end{aligned}$ | $\frac{(x)}{4,877,058}$ | $\begin{aligned} & (x) \\ & 8.84 \end{aligned}$ |  |  |  | ${ }_{()^{(x)}}$ |
| Chemicals, drugs, and allied products (paints, varnishes, lacquers, and enamels) | 18 | (x) | (x) | (x) | $(x)$ | 080, 062 (x) | (x) | 977, 058 (x) | 9. ${ }^{\text {(x) }}$ ) | 2, 605,279 (x) | (x) | 447,065 (x) | 400 |
| Dry goods and apparel.--..--------............-- | 2 | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) |  |
| Electrical | 0 | 50 | 51 | 5 | 112, 627 | 231, 311 | 118, 848 | 1,303, 210 | 2.67 | 1, 102, 703 | 70.15 | 48,900 | 120,000 |
| Farm produots (not elsewhere sy | 20 | 72 | 80 | 3 | 102, 630 | 287,764 | 194, 284 | 3, 242, 827 | 8. 22 | 205, 887 | 0.18 | 21, 202 |  |
| Quain (genaral line) | 12 | 21 | ${ }^{20}$ | 1 | 20,202 | ${ }^{71,302}$ | 117, 183 | 2,000, 600 | 3,84 | 281, 987 | 14.10 | 21, 202 |  |
| Hides, skins, nnd furs | 0 | (x) | (x) | (x) |  | (x) | (x) | (x) | (x) |  |  |  |  |
| Wool and mohair | 2 | (x) | ( X ) | ( x ) | (X) | ( X ) | (x) | (x) | (x) | (x) | (X) |  |  |
| Farm supplies (except machinery and equipmanit) | 8 | 48 | 41 | 5 | 68,742 | 114, 073 | 285,087 | 1,270,082 | 2.44 | 460,047 | 36. 22 | 40,000 | 1,200 |
| Food products (not elsewhere specified) | 26 | 200 | 207 | 88 | 882, 258 | 824, 803 | 202, 368 | 7, 778,285 | 14.72 | 3, 011,085 | 39, 22 |  |  |
| Coniectionery and soft drinks. | 4 | 11 | 8 | 3 | 20, 800 | 44,687 | 17,813 | 215, 482 | 41 | 110̆, 204 | 63. 49 |  |  |
| Dairy products (general line) | 5 | ${ }^{125}$ | ${ }^{01}$ | (3) | 198, 200 | 430, 633 | 32,120 | 3, 840, 194 | 7.38 | 444, 886 | 11.55 |  |  |
| Poultry and poultry products | 1 | (x) | (x) | (x) | (x) | (x) | (x) | (x) | (x) |  | (x) |  |  |
| Dairy and poultry pir | 2 1 1 | ( x | $\left(\begin{array}{l}\text { ( } \\ \text { ( }\end{array}\right.$ |  | (x) | ( x ) | ( x | (x) | (x) |  |  |  |  |
| Fruits and vegetables (fresh) | 11 | 70 | 73 |  | 123,293 |  |  |  |  |  |  |  |  |
| Fruits and vegetables (general | 6 | 70 | 64 | 6 | 110, 612 | 211,415 | 131,046 | 2,130,868 |  | 1, 656,307 |  |  |  |
| Vegetables................... | 5 | 0 | 9 |  | 0,781 | 30, 133 | 183 | 230, 442 |  |  |  |  |  |
| Meats and meat products. | 1 |  |  |  |  |  |  | (x) | ( x ) |  |  |  |  |
| Grooaries and food specialties | 40 | 700 | 606 | 94 | 1,183, 814 | 2,588,250 | 2,544,708 | 22,712,300 | 43. 55 | 15,788, 760 | 69. 49 | 2,880 |  |
| Orocertes (general line) | 35 | 648 | 504 | 84 | 1,080,070 | 2, 323,803 | 2, 421, 388 | 21,479,206 | 41, 19 | 15, 208, 175 | 71.08 |  |  |
| Food and grocery specialtios. | 5 | 52 | 42 | 10 | 97, 844 | 214, 447 | 123,408 | 1,233, 100 | 2.36 | 515, 585 | 61. 81 | 3,880 |  |
| Tron and steel scrap and other waste material | 8 | 38 | 33 |  | 32, 868 | 47, 688 | 19,424 | 322,870 | . 82 | 289, 187 | 83.37 |  | 260, 187 |
| Jewelry and optical goods. <br> Lumber and building materials (other | 5 | 31 | 25 | 6 | 60,888 | 80, 457 | 23, 392 | 258, 844 | 50 | 220, 366 | 88. 61 |  |  |
| metal) -- | 10 | 71 | 68 | 18 | 120, 067 | 880,266 | 418,182 | 1,805, 100 | 8,48 | 828, 081 | 45.76 | 7, 600 | 3,500 |
| Construction and building materials (other than matal and wood) |  | 59 | 40 | 10 | 100,337 | 228, 295 | 344,432 | 1,517,027 | 2.91 | 738,302 |  |  |  |
| Lumber and mill work. | 3 | 12 | 9 | 3 | 23, 020 | 31,961 | 71,750 | 287, 479 | . 55 | 87,779 | 30. 53 | $\begin{aligned} & 0,600 \\ & 1,500 \end{aligned}$ | 3,500 |
| Machinery, equipment; and supplies (excopt electrical) | 6 | 77 | 65 | 22 | 156, 640 | 302, 424 | 210, 718 | I, 645, 948 | 3, 16 | 1, 807, 627 | 78, 44 | 18,982 |  |
| Metals and minerals (excopt petroleum and scrap) |  | (x) |  | (x) |  |  |  |  |  |  |  |  |  |
| Paper and paper produots.- | 4 | 40 | 35 | , | 80, 038 | 168, 980 | 141, 437 | B40, 211 | 1. 23 | 634,711 | 09, 14 |  | 90, 215 |
| Petroleam and petroleum prod | 25 | 130 | 117 | 18 | 295, 090 | 699,976 | 274, 259 | 2,879, 697 | b. 14 | 600, 374 | 22.40 | 40,558 | -.... |
| Gasoline and ofl | 5 | 13 | 13 |  | 14, 920 | 57,160 | 15, 742 | 232,176 | 15 | 120, 240 | 51.79 |  |  |
| line) | 20 | 117 | 104 | 13 | 281,064 | 642,807 | 258, 817 | 2, 447, 621 | 4. 69 | 480, 134 | 19.62 | 40, 588 |  |
| Plumbing and heating equipment and sup. plies. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tobscoo and tobacco products (except leaf) | ${ }_{8}$ | (x) | (X) | (x) | (x) | (x) | (X) | (x) | (x) |  | (x) |  | 142,000 |
| All other... | 8 | 10 | ${ }^{(x)}$ | 1 | 6, 683 | 30, 818 | 900 | 131,454 | . 26 | 63, 000 | 47.93 |  |  |

${ }^{1}$ Credit-sales are not on a basis completely comparable to not sales in some kind of business elassifications since certain establishments did not answer this ingliry and also what constituted credit'sales for census purposes was in some few instances interpreted differontly by reporting companies.

Table 3.-WHOLESALE TRADE, BY KIND OF BUSINESS
[An ( x ) indicates that the amount must be withheld to avoid discosure of individual operations, but it is included in the totals]

| kind of business <br> (Establishments olassified by major lines of merchandise) | Number of estab-lishments | $\begin{gathered} \text { NUMBER OF } \\ \text { EMTLOPERS } \\ \text { (proprietons not in- } \\ \text { cluded) } \end{gathered}$ |  |  | $\begin{aligned} & \text { SALALiLES } \\ & \text { AND } \\ & \text { WaGEs } \end{aligned}$ | TOTAI. EXPENSES (including salaries and wages) | STOCKS ON <br> HAND, END of yent (at cost) | NET SALES |  | $\begin{aligned} & \text { CREDITT } \\ & \text { BALES } \end{aligned}$ | shese to CITIMATECONSUMEns (at retnil) | SALEE TO INDUS* mial. GONEDS suant |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { male }}{\text { mal }}$ |  |  |  | Amount | $\left\lvert\, \begin{gathered} \text { Per } \\ \text { cent or or } \\ \text { total } \end{gathered}\right.$ |  |  |  |

THE STATE (pop. 680, 845)

| Total | 2,818 | 5,829 | 6, 483 | 443 | \$8, 939, 864 | 319,805, 679 | \$24, 418, 284 | \$282, 429, 649 | 100.00 | \$55,687, 224 | \$1, 072, 348 | 81, 354, 508 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesalars, only | 184 | 1,868 | 1,571 | 297 | 3,250, 258 | 6,803, 918 | 5,584, 184 | 52 153,030 | 19.87 | 29, 575, 307 | 682,677 | 700, 100 |
| Wholesalors, only $\qquad$ Assemblors and country buye | 1,818 | 2, 314 | 2, 292 | 22 | 2,966, 009 | 6, 220, 178 | 13, 251,644 | 150, 205, 551 | 57.20 22.87 | $3,148,444$ $22,913,473$ | 90,745 209,021 |  |
| All other types. .....-----... | 1,017 | 1,747 | 1, 020 | 127 | $\underline{3,722,997}$ | 6,772, 583 | 6, 579,400 | 60,010, 953 | 22.87 | $22,913,473$ | 209,021 | 558,318 |
| sement and spo | 1 | (x) | (x) | (x) | (x) | (x) | (x) | (x) | ( x ) |  |  | ( X ) |
| Automotive .-....- | 25 | 398 | 847 | 46 | 781, 105 | 1, 822, 684 | 1, 505, 178 | 22, 044, 248 | 8.40 | 6,852,30.5 | 484, 600 | 400 |
| tomobiles a | 8 | 184 | 108 | 16 | 353,161 | 880, 616 | 420,114 | 16.932, 337 | 0.45 | 2, 227, 830 | 419,483 |  |
|  | 12 | 149 | 127 | 22 | 290, | 667,0 | 718,402 | 3, 288, 739 | 1.25 | 2, 605, 279 | 45,176 | 400 |
| Automotive equipment (goneral line) | 3 | 35 | 29 | ${ }^{6}$ | 67,303 | 145, 429 | 193, 720 | 855,607 |  | 2,008,696 | 45,176 | 4(3) |
| Automotive equipment (specialty line) | 9 | 114 | 98 | 16 | 228,780 | 621,591 | 524,706 | 2,433, 132 |  | 2,008, 690 | 40, 170 | (1) |
| d | 5 | 60 | 52 | 8 | 131,915 | 205, 048 | 366, 507 | 1,823,173 | . 69 | 1, 729, 100 |  |  |
| Ohemicals, drugs, and | 2 | (x) | (x) | (x) | (x) | (x) | (x) | ( x ) | ( x ) | ( x ) | ( x ) | ........... |
| Dry goods and apparel | 2 | (X) | (x) | (x) | (X) | (x) | (x) | (x) | (x) |  |  |  |
| El | $\theta$ | 101 | $\theta 1$ | 10 | 208, 138 | 399, 130 | 210,728 | 2,260, 880 | . 88 | 1, 328, 105 | 55,602 | 120,000 |
|  |  | 94 | 85 | 0 | 193,808 | 374,019 | 208, 21. | 2,117,877 | . 81 | , 322,509 | $40,662$ | 120, 00 |
| Electrical oquipment and supplies. | 3 | 7 | 6 | 1 | 9,330 | 25, 111 | 11,513 | 148,803 | . 05 |  |  |  |
| Farm product | 1,734 | 2,225 | 2,193 | 32 | 2,881,210 | 6, 528,781 | 18,247, 716 | 160, 410, 386 | 67. 32 | 3,250, 022 | 111, 047 | 644, 334 |
| Gra | 1,493 | 1,909 | 171 | 28 | 805, 0 | 6,005, 704 | 13, 075, 622 | 137,543,455 | 52.41 | 3, 165, 292 | 111,017 | 54, 134 |
| Wheat |  | 31 1,908 |  | 16 | 2,751, 8100 | 5, ${ }^{292,212} 788$ | 13, 072, 727 | 136, 0141,648 |  | 3, 163, 120 | 111,047 | 514, |
| Grain (general line) | 1,489 | 1,908 | 1,956 | 12 | 2,751,860 | 5,712,788 | 13,072, 727 | 130,01,648 |  |  |  |  |
| Hides, skins, and fu | 11 | 30 | 35 | 1 | 39, 054 | 105 | 49, | 913,687 | $\dot{(x)}$ |  |  |  |
| Horses and mules.- | 2 | (x) | (x) |  |  |  | (x),008 | 10, 6688,809 | 4.07 | 71, 730 |  |  |
| Livestock (other tha | 206 4 4 | 137 32 | $\begin{array}{r}185 \\ 31 \\ \hline\end{array}$ | 2 1 | 83,039 40,480 | 217,408 | 51,798 | 10, 990.580 | (8) 38 | 14, 000 |  |  |
| Wool and mohair-.... Other farm products. | 18 | (x) | (x) |  | $(\mathrm{x})$ | (x) |  |  | (x) |  |  |  |
| Farm supplies, except machinery and equipment. | 0 | 49 | 44 | 5 | 71,838 | 118, 018 | 258, 218 | 1,968,401 | 62 | 464, 047 | 40,000 | 1,203 |
| Food products | 138 | 677 | 559 | 118 | 801, 883 | 1,788,446 | 608,736 | 10,451, 763 | 0. 27 | 6, 360, 288 |  |  |
| Confectionery and | 4 | (8) | (X) | (X) | (x) | (X) |  | ( x ) | (x) | ${ }^{(x)} 4812$ |  |  |
| Dairy products? | 13 | ${ }^{132}$ | ${ }_{37}^{98}$ | ${ }_{41}^{34}$ | 200, 888 | 447,419 112,470 | $\begin{array}{r}34,741 \\ 18,377 \\ \hline\end{array}$ | 4, 188,088 | 1.57 | 701, 804 |  |  |
| Poultry nnd poultry product | 14 51 51 | 78 195 | 37 166 | 4 | 51,338 210,189 | 564, 1188 | 74, 366 | 2, 7444 , 223 | 1. 0.5 | 103, 600 |  |  |
| Dairy and poultry products Fish and soa foods (fresh and | 1 | ${ }_{(\mathrm{x})}^{105}$ | ${ }_{(\mathrm{x})}^{166}$ |  | ${ }_{(\mathrm{I})}$ | $(x)$ | (x) | ${ }^{\text {( }}$ (x) | (x) |  |  |  |
| Fruits and vegetables (fresh) | 52 | 208 | 198 | 10 | 220, 025 | 436, | 205,045 | 201, 730 | 2. 01 | 2, 403, 920 |  |  |
| Fruits and vegetables (gene | 12 | 84 | 70 | 8 | 150, 1519 | 279, 003 | 183,889 |  |  | 840 |  |  |
| Vegetables......---...... | 40 | 324 | 122 | 2 | 60,500 | 157, 0 | 156; | 808 |  |  |  |  |
| Meats and meat | 4 | 48 | 47 | 1 | 84,118 | 183,560 | 60,030 | 2, 689,790 | 69 | 2,493,104 |  |  |
| Groceries and food spec | 54 | 741 | 641 | 100 | 1,244, 225 | 2, 884,083 | 2,712,005 | 25, 685, 897 | 0.77 | 18,515, 280 | 42, 027 |  |
| Groceries (general line) | 39 | 657 | 571 | 86 | 1,111,763 | 2,373, 208 | 2, 585, 283 | 23, 854, 548 | 0. 0.4 | 15, 003,175 |  |  |
|  | 15 | 84 | 70 | 14 | 132,462 | 290, 875 | 127, 712 | 1,770 | . 68 |  | 42,627 |  |
| Food and grocory | , | 35 | 20 | , | 60, 898 | 92, 189 | 10, 351 | 247, 250 |  | 137, 515 | 22,627 |  |
| Cannod goods (general line) | 3 | 35 | 28 | ${ }^{7}$ | 65, 080 | 144, 879 | 100, 197 | 936, 200 |  |  |  |  |
| Flour and feed... | 1 | (x) | (x) | (x) | ( ${ }_{(1)}$ | $\left(\begin{array}{l}\text { ( } \\ \text { x }\end{array}\right.$ | (x) | $\left(\begin{array}{l}\text { ( } \\ \text { ( })\end{array}\right.$ |  | (x) |  |  |
| Other food and grocery speciallies | 0 | (X) | ( x ) |  | ( x |  |  |  |  |  |  |  |
| Iron and steel sorap and other waste materials.-Jewelry and optical goods. | $\begin{aligned} & 6 \\ & b \end{aligned}$ | $\begin{aligned} & 38 \\ & 31 \end{aligned}$ | 39 25 | 6 | $\begin{aligned} & 32,659 \\ & 50,898 \end{aligned}$ | $\begin{aligned} & 47,688 \\ & 80,457 \end{aligned}$ | $\begin{aligned} & 19,424,424 \\ & 23,392 \end{aligned}$ | $\begin{aligned} & 322,870 \\ & 258,844 \end{aligned}$ | $\begin{array}{r} 12 \\ +10 \end{array}$ | $\begin{aligned} & 209,187 \\ & 2209,305 \end{aligned}$ |  | 268, 187 |
| Lumber and building materials (other than metal) | 16 | 75 | 60 | 15 | 138, 567 | 280, 176 | 410, 432 | 2, 880, 894 | 1.10 | 1, 910, 809 | 7, 500 | 3,5000 |
| Construction and build |  |  |  |  |  |  |  |  | . 69 | 762, 182 | 6,000 |  |
| Lumber and mill work | 0 | 15 | 10 | 5 | 27,080 | 48,746 | 71, 750 | 1,348, 327 | . 51 | 1, 148, 827 | 1,500 | 3, 100 |
| Machinery, equipment, and supplies (except electrical). | 20 | 588 | 525 | 63 | 1,124, 252 | 2,369,334 | 2,780, 871 | 15, 002, 322 | 6. 72 | 11, 889,881 | 246, 940 | 14,184 |
| Commercial equipment and supplies . ....... |  |  |  |  |  |  |  | 29, 173 | 01 |  |  | 0,724 |
| Construction equipment and suppl | 1 | (x) | (x) | (x) | (x) |  |  |  |  |  | 232,958 |  |
| Farm maehinory and equipment | 12 | 517 | 474 | 43 | 983, 3 | , | 557, | , 627 | 5.19 | 10,30, |  |  |
| Manufacturing, mining, and driling machinery, equipment, and supplies Professional equipment and supplies | $\stackrel{1}{3}$ | $\stackrel{(\mathrm{x})}{ }{ }_{53}$ | ${ }_{(8)}^{35}$ | 18 | $\begin{gathered} (\mathrm{x}) \\ 105,024 \end{gathered}$ | $\begin{aligned} & (x) \\ & 173,065 \end{aligned}$ | $\begin{aligned} & (\mathrm{x}) \\ & 151,887 \end{aligned}$ | $\begin{aligned} & (x) \\ & 879,130 \end{aligned}$ | $\stackrel{(x)}{ }$ | $\begin{aligned} & (x) \\ & 810,317 \end{aligned}$ | 13,482 |  |
| Metals and minerals, except petroleum and sorap <br> Paper and paper products | 2 4 | ${ }_{(0)}^{40}$ | $(\mathrm{x})$ | ${ }^{(x)}$ | $\begin{aligned} & (\mathrm{x}) \\ & 89,888 \end{aligned}$ | $\begin{gathered} (x) \\ 168,880 \end{gathered}$ | 141, 437 | $\begin{aligned} & (x) \\ & 640,211 \end{aligned}$ | $\stackrel{(x)}{.} 24$ | $(\mathrm{x})$ |  | $\begin{aligned} & (x) \\ & 90,215 \end{aligned}$ |
| Paper and paper products |  |  |  |  |  |  |  | 20, 467, 448 |  | 3, 128, 258 | 40, 668 |  |
| Petroleum and petroleum products. | 584 | 843 | 818 | 25 | 2,168,716 | 3,042, 679 | 2, 281, 369 | 20, 467, 440 | . 80 | 3, 23,20 |  |  |
|  | 11 | 20 | 18 | 2 | 27,688 | 94,217 | 42,301 | 506, 889 | . 19 | 171,345 |  |  |
| Petroleum and petroleum products (general line) | 573 | 823 | 800 | 23 | 2,136,028 | 2, 948, 462 | 2, 248, 978 | 19,060, 560 | 7.61 | 2, 051, 011 |  |  |
| Plumbing and heating equipment and supplies-. | 3 | 40 | 37 | 3 | 83, 486 | 188, 439 | 120, 780 | 845, 561 | . 36 | 220, 281 |  | 142,00 |
| Tobacoo and tobacco products (except leaf) .....- | 5 | 39 | 34 | 1 | 71, 007 | 134,275 30,318 | 57, ${ }_{900}$ | 1, 1872,241 | 71 05 | 1, 648,688 |  |  |
| All other..... | 8 | 10 | 0 | 1 | 5,683 | 30,318 |  | 131, 454 | . 05 | 68, 000 |  |  |

## Table 3.-WhoLesale TRADE, bY KIND Of BUSINESS-Continued

[An $(\mathrm{x})$ indicates that the amount must be witheld to avoid disclosure of individual operations, but it is included in the totals]

| kind of business <br> (Establishments classified by major lines of merchandise) | Number of estab-lishments | number of <br> emplorees (proprietors not included) |  |  | $\begin{gathered} \text { Salanies } \\ \text { AND } \\ \text { WAGES } \end{gathered}$ | TOTAL EXPENSTS (including solaries and wages) | srocks on mand, END of pear (at cost) | NET SAles |  | $\begin{aligned} & \text { CREDIT } \\ & \text { SALES } \end{aligned}$ | SALES TO <br> ULTMATE consumRRS (at retail) | Bales to indus. triat. CON-UMERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Maie | $\underset{\text { Fo- }}{\text { mate }}$ |  |  |  | Amount | Per cent of total |  |  |  |

CITIES OF 20,000 TO 50,000 POPULATION

| Fargo | 88 | 1,101 | 1,026 | 105 | 82, 180, 723 | 64, 636, 654 | \$9, 763, 178 | \$42, 872, 670 | 100.00 | \$18, 418, 332 | \$291,686 | 8887, 828 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Autom | 15 | 223 | 197 | 20 | 440 , | 980, 840 | 633, 810 | 17,318, 560 | 40.39 | 3,311, 818 | 137,483 |  |
| Electrical | 7 | 08 | 88 | 10 | 200, 475 | 302, 531 | 214, 347 | 2,241, 179 | 5.23 | 1, 322, 500 | 40, 662 | 120,000 |
| Food products (not elsewhere | 8 | 165 | 121 | 44 | 179,518 | 491, 198 | 87,902 | 4, 5 57, 120 | 13.78 | 3, 3770,715 |  |  |
| Oroceries and food specialties. | 13 | 145 | 123 | 22 | 249, 440 | 532, 372 | 557, | 39 | 13. | 5 |  |  |
| Lumber and building materials (other than metal) | 10 | 50 | 38 | 12 | 84,989 | 100, 279 | 285, 807 | 1,820,769 | 4.25 | 1,400,529 | 7,500 | 3,500 |
| Machinery, equipment, and supphies (except | 14 | 330 | 294 | 30 | 071, 695 | 1,346, 112 | 1,393, 675 | 7, 223, 612 | 10.85 | 4, 042, 5177 | 08,021 | 14, 184 |
| Paper and paper products...- | 3 4 4 | 20 | 22 19 | 3 <br> 1 | 44,442 64,117 | 80,736 86,409 | 98, 880 | 449,647 452,688 | 1,05 1.06 | 444,147 134,715 |  | 90, 215 |
| Petroleum and petroleum products-\% | 4 <br> 3 <br> 1 | 18 | 16 | 2 | ${ }_{36,}{ }^{\text {\% }}$, 1773 | 63, 430 | 23, 123 | 922,710 | 2.15 | 783, 322 |  |  |
| All other ${ }^{\text {a }}$ - | 11 | 117 | 108 | 9 | 204,781 | 383,740 | 308, 031 | 2, 477,040 | 5.78 | 1,002,685 |  | 459,527 |

OLTIES OF 5,000 TO 20,000 POPULATION

| Bismarcm (pop. 11,090) | 25 | 350 | 302 | 48 | \$618, 922 | \$1,438, 504 | \$1, 119,720 | \$11, 209, 149 |  | \$0,035, 621 | \$150, 31.5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Devis Iake (pop. 5,451) | 13 | 48 | 43 | 5 | 07, 142 | 188, 076 | 177, 931 | 1,781, 277 |  | 1037,081 |  |  |
|  | 11 29 | + 421 | 349 | 72 | 697, 897 | 1,0552, 847 | 1, 2251,532 | 12, 227, 727 |  | 8, 1111,889 | 285, $608{ }^{-9}$ |  |
| Jamegtown (pop. 8,187). | 17 | 135 | 112 | 23 | 221, 387 | 424, 967 | 222, 110 | 4, 5877,504 |  | 2, 100, 495 |  |  |
| Mandan (pop. 5,037) | 12 | 81 | 65 | 16 | 100, 714 | 214, 178 | 200, 101 | 1, 018,947 |  | 656, 915 |  |  |
| Minot (pop. 10,090) | 33 | 449 | 380 | 60 | 874, 140 | 1,741, 950 | 1, 080, 130 | 11, 01680781 | - | 6, 002,804 | 167,330 | \$122,548 |
| Valieq City (pop. | 12 | 56 108 | 61 90 | 5 8 | 80,525 104,093 | 101, 6238 | 178,838 | 1, 690, $6,200,700$ |  | $1,306,940$ $2,851,574$ | 10, 21,694 | 544, 134 |

${ }^{1}$ Includes 1 establishment handing amusement and sporting goods, 1 handing chemicals, drugs, and alled produets, 1 handling dry goods and apparel, 1 handling farm supplies (except machinery and equipment), 1 handing farm products (not elsowhore specined), 2 hanclhag iron and steel sorap and other wasta materials, 1 handling jervelry and optical goods, 2 handling plumbing and haating equipment and supplies, and 1 handling "all other."

Table 4.-WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT
$[A n(x)$ indicales that the amount must be wilhheld to arold disclosure of individual operaions, but it is included in the totals]

| type of lstablisimment | Numbor of estab-lishments | numbra or employmes (propristors not included) |  |  | salamesandWages | rothit expenses (including salarles and wages) | STOCRS ONMAND, ENDOR YEAR(at cost) | NET SALEA | crrdit sales |  | sales to Uutimate consumers (at retail) | sales to industrialcongumbrs | $\begin{gathered} \text { AVER- } \\ \text { AGF } \\ \text { SALEG } \\ \text { HER } \\ \text { WETAB- } \\ \text { MSH- } \\ \text { MGNT } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | $\underset{\text { re- }}{\text { male }}$ |  |  |  |  | Amount | Per ${ }_{\text {cent }}^{\text {cont }}$ of |  |  |  |

THE STATE

| Total | 2,819 | 6, 820 | 5,489 | 448 | (89, 890, 804 | 810, 865, 670 | 824, 418, 234 | *282, 429, 648 | 1865, 687, 284 | 21.20 | \$1,072, 349 | 81, 364, 508 | \$100, 202 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesalers only | 184 | 1,888 | 1, 571 | 297 | 3, 250, 258 | 6,863, 918 | 6, 684, 184 | 52, 163, 030 | 20, 575,307 | 56.71 | 682, 577 | 788, 180 | 283, 440 |
| Service wholesalers: <br> Wholesale merchants. | 182 | 1,855 | 1,660 | 295 | 3, 223, 042 | 6, 705, 459 | 5, 565, 358 | 51, 688, 221 | 29,378; 007 | 50.84 | 682, 577 | 786, 100 | 283, 990 |
| Supply and machinery distributors. | 2 | 13 | 11 | 2 | 20,010 | 68, 459 | 18,820 | 466, 818 | 107, 210 | 42, 25 |  |  | 233, 409 |
| Bulk tank stations.....- | 559 | 713 | 701 | ${ }_{\text {(x) }} 12$ | $1,867,726$ | $2,442,703$ | $2,017,110$ | $\begin{gathered} 17,787,752 \\ (x) \end{gathered}$ | 2, 522,882 | 14.18 |  |  | $\begin{aligned} & 31,820 \\ & (\mathrm{X}) \end{aligned}$ |
| Chain-store warehouses ${ }^{\text {1 }}$-- | $\stackrel{1}{38}$ | $\stackrel{(x)}{957}$ | ( ${ }_{8}^{867}$ | (x) | 1, 724,541 | $\begin{aligned} (x) \\ 3,800,068 \end{aligned}$ | 3, 388,181 |  | 18,065,805 | 50.88 | 259, 274 | 14,184 | ${ }_{(\mathrm{x})}^{084^{2}} 810$ |
| Cooporative sales agencles. | 1 | ( X ) | (x) | (x) |  |  |  |  |  |  |  |  |  |
| Agents and brokers. | 15 | 20 | 19 | 7 | 67, 413 | 119,180 | 9,850 | 4, 704,752 | 2,287, 728 | 48.01 |  | 544, 134 | 317, 650 |
| Brokers. | 7 | 15 | 10 | 5 | 47, 707 | 82, 888 | 3,000 | 3, 804,846 | 1,331,131 |  |  | 541, 134 | 420,278 267,216 |
| Commission merchants | 3 5 | 7 | 2 | 2 | 6,098 3,610 | 15,973 20,319 | 0,400 250 | 958, 157 | 966, 597 | 09.84 |  | , | 191, 631 |
| Manufacturers' agont | \% | 2,314 | 2, 292 | 22 | 3,00 $2,080,609$ | 6, 229,178 | 13, 254, 044 | 150, 265, 651 | 3,148, 444 | 2.10 | 90, 745 |  | 82, 654 |
| Assemblers..... | 188 | ${ }^{2} 204$ | 197 | 7 | 164, 638 | 420,083 | 544, 234 | 10, 594, 098 | 281, 546 | 2.66 |  |  | 56, 356 |
| Country buyers on salary or commission | 60 | 88 | 86 | 2 | 49, 093 | 122, 553 | 98,309 | 3,100, 004 | 1,895 | . 06 |  |  | 47, 080 |
| Cooperative marketing assoclations | 517 | 845 | 837 | 8 | 1, 139,875 | 2, 487, 206 | 6, 440, 483 | 63, 454, 377 | 1,749, 600 | 2.76 |  |  | 122,735 87,096 |
| Elevators (incependent) | 237 | 285 | 281 | 4 | 358,085 $1,254,938$ | 2, 952,779 | $2,060,118$ $4,111,500$ | $23,011,949$ $50,088,223$ | 645,241 470,162 | $\begin{array}{r}2.80 \\ \hline .94 \\ \hline\end{array}$ | 90, 745 |  | 61, 849 |
| Elevators (linc) | 810 | 802 | 801 | 1 | 1, 254, 938 | 2, 237, 467 | 4, 111,500 | 50, 088, 223 |  |  |  |  |  |
| Wholesaling manufacturcrs | 3 | 20 | 17 | 3 | 21, 884 | 48,025 | 3, 670 | 118, 896 | 30, 098 | 30.01 | 30, 747 |  | 39,898 |

CITIES OF 20,000 TO 50,000 POPULATIION

|  | 884840 | $\begin{array}{r} 1,191 \\ 588 \\ 603 \end{array}$ | $\begin{array}{r} 1,026 \\ 473 \\ \quad 553 \end{array}$ | $\begin{array}{r} 165 \\ 115 \\ 50 \end{array}$ | $\left\lvert\, \begin{array}{r} \$ 2,166,723 \\ 984,434 \\ 1,182,289 \end{array}\right.$ | $\begin{array}{r} \$ 1,538,854 \\ 2,069,673 \\ 2,466,981 \end{array}$ | $\begin{array}{r} \$ 3,753,173 \\ 1,749,779 \\ 2,003,394 \end{array}$ | $\begin{gathered} \$ 42,872,070 \\ 13,329,182 \\ 29,543,488 \end{gathered}$ | $\begin{array}{\|} \$ 10,418,132 \\ 8,505,100 \\ 10,823,232 \end{array}$ | $\begin{aligned} & 45.29 \\ & 64.48 \\ & 36.03 \end{aligned}$ | $\begin{array}{r} \$ 291,566 \\ 108,005 \\ 93,561 \end{array}$ | $\begin{gathered} \$ 687,886 \\ 673, \\ 14,1842 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

[^6]Table 5.-NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS


Table 6, 7.-NET SALES AND TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS
[An (x) indicates that the amount must be withheld to avoid diselosure of individual operations, bul it is inctuded the totals]
[Tables 6 and 7 consolidated and abbreviated in this State in order to avoid disclosure of indiviclual operations]
[In thousands of dollars]


1 Includes "Supply and machinery distributors."
8 Includes net sales amounting to $\$ 17,788,000$ for bulk tank slations, $\$ 3,005,000$ for brokers, $\$ 802,000$ for commission merehants, 9968,000 for manufieturors' $\Omega g e n t s$, and $\$ 1,955,000$ for chain-store warehouses, cooperative sales agencles, and wholesaling manufacturers, which are not shown separatoly, by kind of business, in order to avold disclosure of individunl operations.

别 $\$ 351,000$ for chain-store warohouses, cooperative sales agencis, and wholosaling manufacturots, which aro not shown sobarately, hy fincl of business, in ordor to avoid dis clesire of individual operations.

Table 8.-SUMMARY OF WHOLESALE TRADE, BY CHARACTIER OF ORGANIZATION

| character or organization | Number of establishments | numbel of mmpioyeds (proprictors not included) |  |  | $\begin{aligned} & \text { SALARLES AND } \\ & \text { WAGLG } \end{aligned}$ | TOTAL PXPENSEA <br> (ineluting salarios and wages) | NET SALES |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Male | Femalo |  |  | Amount | Percent of total |
| The State. | 2,019 | 6, 020 | 5,488 | 446 | 89, 089,884 | \$19, 885, 678 | \$202, 429, 543 | 100.00 |
| Individual | 341 | 353 | 332 | 21 | 305,400 298,273 | 1, 0669,531 | $23,040,048$ $10,775,786$ | 8.78 4.11 |
| Partnership. | 1,643 | 4, ${ }^{2,281}$ | 4,089 | 302 | 8, 147 , 575 | 15, 404, 9882 | 164, 137, 044 | 02.54 |
| Cooperative association | - 520 | , 872 | 1,848 | 24 | 1, 188, 520 | 2,700, 860 | 61, 160,785 | 24, 57 |

Table 9.-WHOLESALE TRADE, BY THE' NUMBER OF MARKETING UNITS AND KIND OF BUSINESS
[An ( x ) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]
[Net sales and expenses expressed in thousands of dollars]


Table 10.-EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY IKIND OF BUSINESS
[An (x) indicates that the amount must be withheld to avoid diselosure of individual operations, but it is included in the totals]

| IIIND OF business <br> (Establishments classified by major lines of merchandise) | Number of estab-lishments | Num-Dur ofpro-prij-torsandfrmmam.bors | rotal paid employees : <br> (proprietors not included) |  |  |  | Salesmen ${ }^{\text {a }}$ |  | exccutives ${ }^{2}$ |  | ALL ofher employees |  | total employees on specified dates |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number ofemployees |  |  | $\begin{aligned} & \text { Salaries } \\ & \text { and wages } \end{aligned}$ | $\left(\begin{array}{l} \text { Num- } \\ \text { ber } \end{array}\right.$ | Salaries | $\begin{gathered} \text { Num- } \\ \text { ber } \end{gathered}$ | Salaries | $\begin{aligned} & \text { Num- } \\ & \text { ber } \end{aligned}$ | Salaries | Apr. | ${ }_{15}^{\text {July }}$ | $\begin{aligned} & \text { Oct. } \\ & 15 \end{aligned}$ | Dec. |
|  |  |  | Total | Male | $\left(\begin{array}{c} \mathrm{Fe}- \\ \mathrm{male} \end{array}\right.$ |  |  |  |  |  |  |  |  |  |  |  |
| The Stat | 2,819 | 627 | b, 829 | 5,483 | 448 | 89, 039, 864 | 707 | 81,517, 253 | 143 | \$544,256 | 6,079 | 87,878,355 | 5, 489 | 6, 787 | 6, 819 | 5,810 |
| Amusement and sporting goods.......--- | 1 | (x) | (x) | (X) | ( x ) | (x) | ---- |  |  |  | (x) | (x) | (x) | (x) | ( x ) | (x) |
| utomotive | $\begin{array}{r} 25 \\ 8 \\ 12 \\ 5 \end{array}$ | 1 | 303 <br> 184 <br> 149 | 347108127 |  | 781, 165 | 83 | 206, 420 | 28 | 86, 908 | 282 | 487, 837 | 376 | 104 | 404 | $\begin{array}{r} 380 \\ 171 \\ 149 \\ \quad 60 \end{array}$ |
| Automobiles and other |  |  |  |  | 16 | 363, 181 | 20 | 39, 208 | 1 | 4,473 | 103 | 309, 480 | 175 | 198 | 197 |  |
| Automotive equipment. |  | 3 |  |  | 22 | 296, 089 | 34 | 89,128 | 10 | 64, 675 | 99 | 142, 288 | 145 | 147 | 1.47 |  |
| Tires nnd tubes....... |  | 1 | 60 | 52 | 8 | 131, 015 | 29 | 78, 084 | 11 | 17,760 |  | 36,071 | 56 | 69 | 0 |  |
| Chemicals, drugs, and allied | 2 | (x) | $\left(\begin{array}{l} (x) \\ (x) \end{array}\right.$ | $\left(\begin{array}{l} (x) \\ (x) \end{array}\right.$ | $\left(\begin{array}{l} (x) \\ (x) \end{array}\right.$ | $(\mathrm{x})$ | ( X ( x ) | $(\mathrm{x})$ | (x) | (x) | (x) | (x) | (x) | $(\mathrm{x})$ | (x) | $(\mathrm{X})$ |
| Dry goods and apparel.. | 2 | (x) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electrical | 9 | 3 | 101 | 01 | 10 | 203, 138 | 39 | 100, 1.58 | 8 | 20, 521 | 54 | 73,459 | 95 | 97 | 02 | 91 |
| Electrical goods (ineluding appli- |  |  | 91 | 85 | 9 | 193, 808 | 38 | 98, 694 | 8 | 29, 621 | 48 | 5, 593 | 80 | 91 | 86 | 85 |
| Electrical equipment and suppios.------ | 3 | 3 | 7 |  | 1 | 0, 330 | , | 1,464 |  |  |  | 7,866 |  | 6 |  |  |
| Farm products (not elsewhere specifed) - | $\begin{array}{r} 1,734 \\ 1,493 \\ \begin{array}{r} 1 \\ 2 \end{array} \end{array}$ | $\begin{gathered} 435 \\ 310 \\ 10 \\ (x) \end{gathered}$ | $\begin{gathered} 2,225 \\ 1,999 \\ (\mathrm{x}) \\ \end{gathered}$ | $\begin{gathered} 2,193 \\ 1,971 \\ 35 \\ (x) \end{gathered}$ | 32281 | $\begin{gathered} 2,981,210 \\ 2,805,060 \\ 39,054 \\ (\mathrm{X}) \end{gathered}$ | 2 | $\begin{array}{r} 15,880 \\ 6,400 \end{array}$ | $\begin{aligned} & 11 \\ & 11 \end{aligned}$ | $\begin{aligned} & 34,162 \\ & 34,102 \end{aligned}$ | $\begin{array}{r} 2,208 \\ 1,986 \\ 36 \\ \hline \times 1 \end{array}$ | $\begin{gathered} 2,031,168 \\ 2,744,98 \\ 30,954 \\ (\mathrm{x}) \end{gathered}$ | $\begin{gathered} 1,960 \\ 1,785 \\ 27 \\ (x) \end{gathered}$ | $\begin{gathered} 2,013 \\ 1,828 \\ 27 \\ (x) \end{gathered}$ | $\begin{gathered} 2,733 \\ 2,467 \\ 30 \\ (x) \end{gathered}$ | $\begin{aligned} & 2,373 \\ & 2,108 \\ & 43 \\ & (x) \end{aligned}$ |
| Grain........-........................-- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hides, skins, and furs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Horses nud mules.-- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Livestook (other than horses and mules) | 20018 | ${ }^{109}$ | $\begin{gathered} 137 \\ 32 \\ (x) \end{gathered}$ | $\begin{gathered} 135 \\ 31 \\ (\mathrm{x}) \end{gathered}$ | 21 | $\begin{array}{r} 83,080 \\ 48,480 \\ 4,517 \end{array}$ | 4 | 9,280 |  |  | $\begin{array}{r} 137 \\ 28 \\ 18 \end{array}$ | $\begin{array}{r} 83,030 \\ 37,200 \\ 1,017 \end{array}$ | 122 | 12729 | $\begin{array}{r} 139 \\ 26 \\ 68 \end{array}$ | 13520 |
| Wool nnd mohair. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other farm products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Farm supplies (except machinery and equipment) | 6 | 5 | 49 | 44 | 5 | 71,838 | 4 | 8,700 | 4 | 15,800 | 41 | 47,338 | 50 | 20 | 40 |  |
| Food products (not elsewhore specified) - | $\begin{array}{r} 130 \\ 4 \\ 13 \\ 14 \\ 51 \\ 1 \\ 52 \\ 42 \end{array}$ | $\begin{array}{r} 01 \\ (x) \\ 3 \\ 12 \\ 37 \end{array}$ | $\stackrel{677}{(\mathrm{x})}$ |  | $\underset{(x)}{118}$ | $\begin{aligned} & 801,083 \\ & (x) \end{aligned}$ | $(\mathrm{x})$ | $\begin{aligned} & 04,730 \\ & (x) \\ & (x) \end{aligned}$ | 18 | 75,015 | $(\mathrm{x})$ | 631, 038 <br> (x) | ( ${ }^{583}$ | $\frac{612}{(x)}$ | $\stackrel{80}{8}_{(x)}$ | $\begin{aligned} & 580 \\ & (\mathrm{x}) \end{aligned}$ |
| Confectionery and soft drinks. |  |  |  |  | 34 | $\begin{gathered} 206,838 \\ 65,338 \end{gathered}$ | ${ }_{4}$ |  | $\stackrel{1}{3}$ | 19,0423,600 |  |  |  |  |  |  |
| Pronlitry products poultry products |  |  | 182 <br> 78 <br> 188 | (x) <br> 98 <br> 37 | 41 |  |  | $\begin{array}{r} 10,836 \\ 3,100 \end{array}$ |  |  | 123 | 174,800 48,88 | 46 | 8 | $\begin{array}{r}66 \\ 180 \\ \hline\end{array}$ | 123 78 141 |
| Dairy and poultry products. |  |  | 195 | 166 | 20 | 210,189 | 0 | 7,612 |  | 17,043 | $(180$ | 184, X ( 634 |  |  | ( x ) |  |
| Fish and sea foods |  | 341 | 20848 | 10847 | 10 | 220,02584,118 | 1522 | 25,05143,284 | 633 | $\begin{aligned} & 23,585 \\ & 10 \\ & 1045 \\ & \hline 15 \end{aligned}$ | 18723 | $\begin{gathered} 170,489 \\ 20,980 \end{gathered}$ | 140 | 48 | 47 | 19032 |
| Mrats and meat products. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Groceries and food specialtie | 54 | 15411 | $\begin{gathered} 741 \\ 657 \\ 84 \end{gathered}$ |  | 1008014 | $\begin{array}{r} 1,244,225 \\ 1,111,763 \\ 132,402 \end{array}$ | 15013110 | 295, 309 | 38 | 145, 233 | 563 | 803, 504 | 670 | 725 | 715 | 694 |
| Groceries (general line) | 193915 |  |  | 81157170 |  |  |  | 205, 2044 | 35 | 134. 333 | 401 | 712,006 | 000 | 641 | 030 |  |
| Food and grocery specialties. |  |  |  |  |  |  |  |  | 3 | 10, 800 | 62 | 91,528 | 07 | 84 | 85 | 84 |
| Iron nnd steel serap and other waste materials. | 5 | 7 | 331 | ${ }_{23}^{33}$ |  | 32, 650 |  |  | 3 1 | 8,400 6,000 | 30 20 | 24,250 45,063 | 29 30 | 10 30 | 33 31 | 26 31 |
| Jevelry and ontical goods. | 5 |  | 31. | 25 | 0 | [00, 8:38 | 1 | 175 | 1 | 6,000 | 20 |  |  |  |  |  |
| Limber and building materials (other than metal). | 15 | 10 | 75 | 60 | 15 | 133, 567 | 17 | 37,32: | 5 | 21,050 | 53 | 74,203 | 70 | 79 | 72 | 59 |
| Construction and building materinls (other than metal and wood) |  | 7 | 60 | 50 | 10 | 106, 487 | 13 | 28,224 | 4 | 17,560 | 43 | 60, 713 | 02 | 65 | 67 | 46 |
| Lumber and millwork.-.--.......-. | 0 | 3 | 15 | 10 | 10 | 27, 030 | 10 | 0,100 | 1 | 4,400 | 10 | 13, 1880 | 14 | 1.4 | 15 | 13 |
| Machinery, equipment, and supples (excopt olectrical) | 20 | 3 | 588 | 525 | 03 | 1, 124, 202 | 200 | 408, 703 | 17 | 03,100 | ${ }^{365}$ | 602,649 1,748 | 505 | 682 4 | 047 6 | 532 5 |
| Commercial equipment and supplies--- | 3 | 1 |  | 5 |  | 1,305 | 4 | 7,507 |  |  | 10 | 21, 7481 | 10 | 10 | 10 | 10 |
| Construetion equipmont and supplies- |  |  | 10 517 | 48 | 43 | 983, 3107 | 102 | 431, 021 | 12 | 45,050 | 313 | 506, 633 | 407 | 614 | 508 | 463 |
|  | 12 |  | 517 | 474 | 43 | 08, 307 | 10 | 4, 2.4 | 12 | 4, |  |  |  |  |  |  |
| machinery, oquipment, and supplics- | $\frac{1}{3}$ |  | ( ${ }_{58}{ }_{5}$ |  |  |  |  |  |  |  |  | ${ }_{57,652}$ | ${ }^{(x)} 4$ | ${ }_{(8)}^{4}$ | (x) | ${ }_{50}$ |
| Professlonal equipmont and supplies -. | 3 | 1 | 53 | 35 | 18 | 105, 024 | 10 | 29,322 | 5 | 18,050 | 38 | 37,052 |  |  |  |  |
| Metals and minerals (excopt potroleum and scrap) | 2 |  |  | (x) | (x) |  | (x) |  | (x) |  |  | ${ }_{6}^{(5)} 7$ | ${ }_{40}$ | ( ${ }_{39}$ | ${ }_{(1)}^{(x)}$ | ${ }^{(x)}{ }_{40}$ |
| Paper and paper products. | 4 |  | 40 | 33 | 7 | 89, 033 | 11 | 20,209 | 1 | 6,000 2,275 | 785 |  | 889 | 880 | 871 | 831 |
| Petroleum and petroleum products----- | 584 | 40 | 843 | 818 | 25 | 2, 103, 716 | 87 | 105, 057 | 1 | 2,270 |  |  |  |  |  |  |
| Plumbing and henting equipment and | 3 |  | 40 | 37 | 3 | 83, 480 | 8 | 10,377 | 3 | 10,302 | 29. | 47,717 | 39 | 46 | 42 | 35 |
| Tobaceo and tobaceo products (exeept |  |  |  |  |  |  |  |  |  |  |  |  | 37 | 39 | 39 | 37 |
| lear) | 0 | $\stackrel{2}{1}$ | 39 10 | 34 |  | 71,007 5,683 | 25 | 46,070 | 2 | 8,800 | 10 | 5, 683 | 10 | - | 10 | 10 |
| Ald 0 | 3 |  | 10 |  |  | 5, 083 |  |  |  |  |  |  |  |  |  |  |

1 Establishments in most casos reported average number amployees on poy roll during year in29, thus figures may not agree with total on specified dates,
${ }^{2}$ Employees not classified on automobile schedules or for ostablishments in towns and efties tuder 10,000 population, but are included in total.

- Includes also 2 establishments handling olectrio refrigorators.


## Table 11.-CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An ( x$)$ indicates that the amount must be with eld to avoid disclosure of individual operations, but it is included in the totals]
[Table 11 consolidated in this state into fewer sales volume group classifications to avoid disclosure of individual operations]
[Net sales and expenses oxpressed in thousands of dollars]

${ }^{1}$ For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (inciuc. ing jobbers and semijobbers). It is not synonymous with "Wholesalers only."

## Table 12.-NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

[Table 12 is omitted for North Dakota. The data for Fargo, the only city of over 20,000 population, are shown in Table 3]

## Table 13.-COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENTT ${ }^{1}$ <br> COMMODITY COVERAGE

$[A n(\mathrm{x})$ indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]
[Net sales and volume of commodity coverage expressed in thousands of dollars]

| kind of business <br> (Establishments classified by major lines of merchandise) | Net sales | Volume of commodity coverage ${ }^{2}$ | $\begin{gathered} \text { Per } \\ \text { oont of } \\ \text { comorlty } \\ \text { modity } \\ \text { cover- } \\ \text { age } \end{gathered}$ | mind of business <br> (Establishments classifled by major lines of merchandise) | Net sales | Volumoor commodity coverage ${ }^{2}$ | $\|$Par <br> contol <br> com. <br> modily <br> congr. <br> age |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | \$262,430 | 892, 129 | 35.1 | Iron and steel scrap and other waste materials | \$323 | \$322 | 00.7 |
|  |  |  |  | Jewelry and optical goods. | 259 | 210 | 83.4 |
| Amusement and sporting goods. | (x) |  |  | Lumber and building matorials (other than metal)- | 2,800 | 2,414 | 83.5 |
| Automotive. | 22, 044 | 21, 029 | 95.4 | Machinery, equipment, and supplies (except elec- |  |  |  |
| Chemicals, druss, and allied products | (x) | (x) | (x) | trical).. | 15,003 | 15, 002 | 100.0 |
| Dry goods and apparel. | (x) | (x) | ( X ) | Metals and minerals (except petroleum and scrap). | ( x ) | ( ${ }^{\text {a }}$ | ( x ) |
| Electrical. | 2,267 | 2, 252 | 00.3 | Paper and paper products | 840 | 450 | 70.3 |
| Farm products (not elsewhere spectifed) | 150, 419 | 3, 435 | 2.3 | Petroleum and petroleum products..............---- | 20,468 | 10,081 | 81.3 |
| Farm suppiles (except machinery and equipment) | 1,358 | 1,204 | 93.1 | Plumbing and heating equipment and supplies....- | 046 | 881 | 03.1 |
| Food products (not elsewhere specifled)...------ | 18,452 | 11, 190 | ¢8. 1 | Tobacco and tobacco products (except leaf).........- | 1,873 | 1,873 | 100.0 |
| Groceries and food spocialties. | 25,634 | 13,431 | 52.4 |  | 131 | 50 | 45.0 |

[^7]Tabla 13.-COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued commodiry saces
[Expressed in thousands of dollars]
COMMODTYY BY KIND OF BUSINESS AND TYPE

## Total net sales <br> Salea nol reported by commodities.

Heported commodity sales ( 100 per cont)....
Automobiles, truoks, and traotors, now and used ( 90.0 per cent of reported commodity sales) -itore-.......
Manufacturers' sales
Manufacturers' sales branches
Machinery, equipment, a
Manufacturers' sales branches.
Wholesale merchants
Automotive equipment, parts, and accessories ( 5.7 per cent of reported commodity sales)...
Automotive trade:
Manufacturers' sales branches.
Wholesale merchants.
Electrical trade:
Manufacturers' sales branches.
Wholesale morchants.
Mnolinory, equipment, and supplies (excapte electrical trade:
Petroleum and potroleum products trade:-
TVholesale merchants.
Bakery products (cakes, biscuits, orackers, eto.) (less than 0.1 per cent of reportel comete.) (liess than 0.1 per cent of reportelt comFood products (not olsewhere spedified) trade:
Wholesale morohants
Crocery and food specintios trade:
Brokers.
Ohain store warchouse
Wholesale merchants.
Books, magazines, and newspapers ( 0.2 per cent of reported commodity sales)
Machinery, equipment, and supplies (axcopt electrical) trade:
Wholesale merchants.
All wher trades:
Wholesale morchants
Brick, tile, and terra cotta ( 0.1 per cent of Lumber and building matorials (other than metal) trade:
Manufacturer's agents
Wholesale merchants.
Building materials not classifled elsewhero ( 0.2 per cent of reported commadity sales)...
Lumber and building materials (other than metal) trade:
Wholesalo merchants
Building materials (ornamental metal) (less than 0.1 per cent of reported commodity sales)
Lambor and building materials (other thau metal) trade:

Building stone, slate, and concrete products (less than 0.1 per cent of reported commodity sales) -..--rand building materrals (other than metal trade:
Manufacturers' agents
Canned goods (food products) ( 2.4 per cent of reported commodity sales) -.-..-.............. trade:
Manulacturers' sales branches.
Grocery and food specialties trade:
Brokers..
Chain store warehouses
Wholesale merchants.
Cement, Lime, and plaster (less than 0.1 per cent of reported commodity sales) ---1.-.-. metal) trade:
Whotal) trade:
Chemicals, industrial and heavy (less than 0.1 per cent of reported commodity sales) Machinery, equipment, and supplies (ex. cept electrical) trade:
Wholcsale merchants.
Chemicals, refined, andlor related produots (less than 0.1 per cent of reported commodily sam supplies (except machinery and equipment) trade: Wholesale merchants

| Net <br> sales |
| :---: |
| $\$ 262,490$ |

18, 395
1,312
5,254
266

$$
5,274
$$

$$
\begin{aligned}
& 3,411 \\
& 1,765
\end{aligned}
$$

$$
\begin{array}{r}
20 \\
27
\end{array}
$$

$$
50
$$

COMMODITY BY KIND OR BUSINESS AND TYPE
OF RSTAMIISHMENT

Cigars, cigarettes, and tobacco (except leaf) (8.s per cent of reported commodity sales) Food produots (not elsowhere specified) wholes
Wholesale merchants
Grocer y and food specialtios trade:
Whain store warehouse
Tobaceo and tobacco products (exeept leal) trade:
Manufacturors' sales branohos
Wholesale merchants
Olothing and furnishings, men's and boys' (0.s per cent of reported commodity sales). Dry goods and apparel trade:

Clothing, women's and ohildren's ( 0.1 per cenl of reporled commodily sales
Dry goods and apparel trado.
oal and coke ( 1.1 per cent of reported com-
 Whole
Metals and minernls (except potrolent Metas and mineral trade: Wholesalo merehants

Confectionery and soft drinks ( 1,6 per cent of reported commodity sales)--w.......-ning Food $[$ roducts (not elsombere speotied) irnte:
Assemblors
Manufneturors sales braneliet
Wholesalo merchants.
Grocery and food spechities trade Brokers.
Chain storo warohonses.
Manuincturers' sales brunahes
 trado:
Wholesale morchants
Copper ingots, sheots, shapes, eto. (less than 0.1 per cent of reporled commodity sales) ...

Electrioal trade:
Thmbor and butlding ingterials (other than motal) tralo:
Wholesale merohents.
Dairy products and eggs ( 6.5 per cent of reported commodily sales) trade: Assemblers
Manufacturer's sales branches
Wholesale merchants - - and
Grocery and food spocialtios trado:
Grocory and food spocialtl
Brokers....................
Chairl storo warehouses....
Whnufacturers' sales branches.
Electrical appliances, equipment, and supplies ( 1.7 per cent of reported commodity Aales -ran -race-
Mannfacturers' sales branches.
Wholesale merchants.
Electrical trade:
Minnufacturers' salos branobes
Wholesale merchant
Farm products not classifled elsowhere (O.I per cent of reported commodity sales).. Farm supples (except machinory and equipmont) trade:
Wholesale merchants

Feeds ( 0.1 per cent of reported commodity sales) Farm products (not elsowhero specified) trade:
Wholesale merchants
Farm supplies (except machinery and equipment trade:
ili
Fertilizer and fertilizer materials (less than 0.1 per cent of reported commodit sales)-ä̈ Farm supplies (excep Wholesale merchants
Fish and sea foods, fresh and processed. ( 0.1 per cent of reported commodity sales) -ina
Food products (not elsewhere specified)
trade:

| Not sales | COMMODITY BY KIND OF BUSINESS AND TYPT OF ESTABLISHMENT: | Net sales |
| :---: | :---: | :---: |
|  | Fish and sea foods, fresh and processedi- |  |
| \$3, 055 | Continued. |  |
|  | Grocery and food specialties trado: |  |
|  | Brokers.. | \$1 |
| 109 | Wholesale morchants | 60 |
| 3 | Food products not classifled elsewhere ( 0,8 |  |
| 1,365 | per cent of reported commodity sales) Food products (not elsewhere specfiod). | 251 |
| 1,146 | Whade: | 79 |
| 1.432 | Grocery and food specialties trade: |  |
|  | Brokers-...--.-.-.-.-. | 22 |
|  | Wholesale morchants. | 50 |


| Truits and vegetables, fresh and dried (6.7 |
| :--- |
| per cent of teported commodity salcs) | Food products (not elsowhore specified) trade:

Assemblers.
Trokiers
Conntry buyers

Grocory and food spedinties trate:
Chokins storo warehonse..............
Wholosale merchants.
Furniturg, wooden and metal (0.2 per cont of
reporled commodty sales)
 capt plectrical) tride:
Wholesalo merobants.
Glass, sheet ( 0,8 per cent of reporbed commodity samber --and buiking menterinis (othor than metal) trude: Wholesalo morohants

Grain (whoat, com, oats, eto.) (8.f per cene or reporled commodity sales)
Farm products (not olsowhere speciflod) Farm prod
Crade:
Cooperativa salos agencies
Country buyers.
Farm supplies (oxcopt machinery and equipWhont trade:

Graceries ( 6.0 per cent of reported commodily
salcs) --- probucts (not olsowhere speoifed)
trade:
Wholesale merchants-an maoninery and equipmenti) trade:
Wholosale morehant
Food products (not elsewhere specifled) trade: Assomblers. Manufacturers sajes brancines Wholesale merchants
Grocery and food specialties trado:
Chainstore warahouses. Manufacturers' sales branohes Wholesale merchants.

Hardware ( 0.8 per cent of reported commodily sutomotive trade
Wholesale merohents
Lumber and building materials (other than metal) trade:
Wholesale merchants
Plumbing and heating aquipment and supWhieles trade merohants.
Hides, skins, and raw furs ( 0,8 per cent of re-
parm products (nol elsewhere spocified) trado:
Wholesalo merchants
Iron and steel scrap and other waste materials trade: Wholesale merohants.-n.-.....................-.
House furnishings and supplies ( 0.8 per cent
of reported com moilty sales)
Dry goods and amparts tade
Grocery and food specialties trade:
Brokers - .....................
Wholesale merohants
Lumber and building materials (other than metal) trade: Wholesaje merchants.
$\begin{array}{r}163 \\ \mathrm{i}, 503 \\ \hline 108\end{array}$
1102
1,12

TABIE 13.-COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT-Continued COMMODITY SALES-Continued
[Expressed in thousands of doliars]

| COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISEMENT |  |
| :---: | :---: |
| House furnishings and supplies-Continued Machinery, equipment, and supplies (except electrical) trade: |  |
|  |  |
|  |  |
|  |  |
| Iron and steel and products(exceptasclassified) <br> ( 0.4 per cent of reported commodity sales) |  |
| Farm products (not elsewhere specified) trade: |  |
| Iron and steel sorap and other waster materials trade: <br> Wholesale merohants. |  |
| Plumbing and heating equipment and supplies trade: <br> Wholesale merchants. |  |
| Jewelry (less than 0.1 per cent of reported commodity sales) |  |
| Dry goods and apparel trade: Wholesale morchants. |  |
|  |  |

Junk and scrap ( 0.2 per cent of reported com-
 trade:
Wholesale merchants.
Iron and steel scrap and other waste materials trade: Wholesalo merchants
Lead pigs, bars, sheets, and pipe (less than 0.1 per cont of reported commodity sales) Plumbing and heating equipment and supphies trade:

Leather and cut stock (less than 0.1 per cent of Teported commodity sales) --..-..............
Farm products (not elsewhore specified) Farm prod
trade: Wholesale merchants.
Livestock (oxcept horses and mules) (less than 0.1 per cent of reported commodity sales)....

Farm products (not olsewhere specified) trade:

Logs, piles, poles, ete. (less than 0.1 per cent of repmoticd commodity salcs)--roducts (not elsewhere specifled) trade:
Iumber and building materials (other than metal) trade: Brokers
Manufactarers agents.
Lumber, rough and dressed ( 0.8 per cent of reported commodity :a(les)
Lumber and building materials (other than metal) trade.
Brokers.
Manufncturers agents
Wholesale merchants.
Machinery, equipment, and supplies (industrial) ( 1.2 per cent of reportad commodity
sules) -
Mauufacturars' soles branches
Wholesale merchants-........................... Machinery, oquipment, a
copt olectrical) trade:
Manufacturers' sales branches.
Wholesale merchants
Plumbing and heating equipment and supplies trado.
Machinery, equipment, and supplies (farm and garden) (9.8 per cent of reported commodity sales)
Automotive trade:
Manufacturers' sales branches
Wholesale merchants, ....................Machinery, equipment,
cept electrical) trade:
Mrnufacturers' sales branches
Wholesale mercaants...--.........................
plios trade:
Wholesale merchants.
Meats and meat products, tresh and oured (2.7
per cent of reported commodily sales)
Food products (not elsowhere specifed)
trade:
Manufacturers' sales branches.



Table 13.-COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued commodity sales-Continued
[Expressed in thousands of dollars]

| commodiry by kind of business and typl of establisharnit | $\begin{aligned} & \text { Net } \\ & \text { Sales } \end{aligned}$ | commodity by kind of business and type of establisiment | Net | commodity by kind of business and type of establishment | Net |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Wool, raw ( 0.3 per cent of reported commodity sales) | \$245 | Miscellaneous commodities (1.4 per cent of reported commodity sales) | \$1,309 | Miscellaneons commodities-Continued. Grocery and food speciulties trade: |  |
| Farm products (not elsowhero specified) trad |  | Automotive trade: ${ }_{\text {Manutincturers' }}$ sales branches | \$1,300 | ade: Brokers. | 8 |
| Commission merchants.......... | 119 | Wholesale merchants.......... | 815 54 | Wholesale merchants...--- | 118 |
| Wholesale merchants..- | 126 | Farm products (not elsewhere specified) trade: | 5 | metal) trade: <br> Wholesale merchants. | 145 |
| Yarn (less than 0.1 per cent of reported commodity sales) | 2 | Wholesale merchanits. <br> Food products (not elsowhere speoined) trade: | 80 | Machinery, equipment, and supplies (except electrical) trado: <br> Wholesale merchants. |  |
| Dry goods and apparel trade: Wholesale merohants. | 2 | Manufacturers' sales branches <br> Wholesale merchants. | 21 6 | Paper and paper products trade: <br> Wholesale merchants. | 18 23 |


[^0]:    ${ }^{1}$ Credit sales are not on a basis completely comparable to net sales in some kind of business classifications, since cortain establat

[^1]:    and also what constitutad cradit sales for census purposes was in some few instances interpreted differently by reporting companies.

[^2]:    ${ }^{1}$ Includes supply and machinery distributors.
    : Assemblers and country buyers are not shown separately for the cities, but are included in "all other."

[^3]:    1 Includes 2 common law trusts.

[^4]:    1 Establishments in most eases reported average number omployees on pay roll during year 1020, thus figures may not agreo with total on givedied dates

[^5]:    1 There are no cities in this State of 100,000 population and over.

[^6]:    the expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, as practicelly all chain-store systems have so reported to the bureau.
    'Assemblers and country buyers are not shown for cities but are included in "All other."

[^7]:    $\pm$ The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by com modities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commedities are arranged alpha. betically. Under each commodity the sales of that; commodity are shown by trados and by types of distributors operating within each trade.
    some instances exceed the total net sales by the amount of returned goods and allowances. gross sales rather than net sales For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

