

PENNSYLVANIA

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WHOLESALE CENTERS IN PENNSYLVANIA

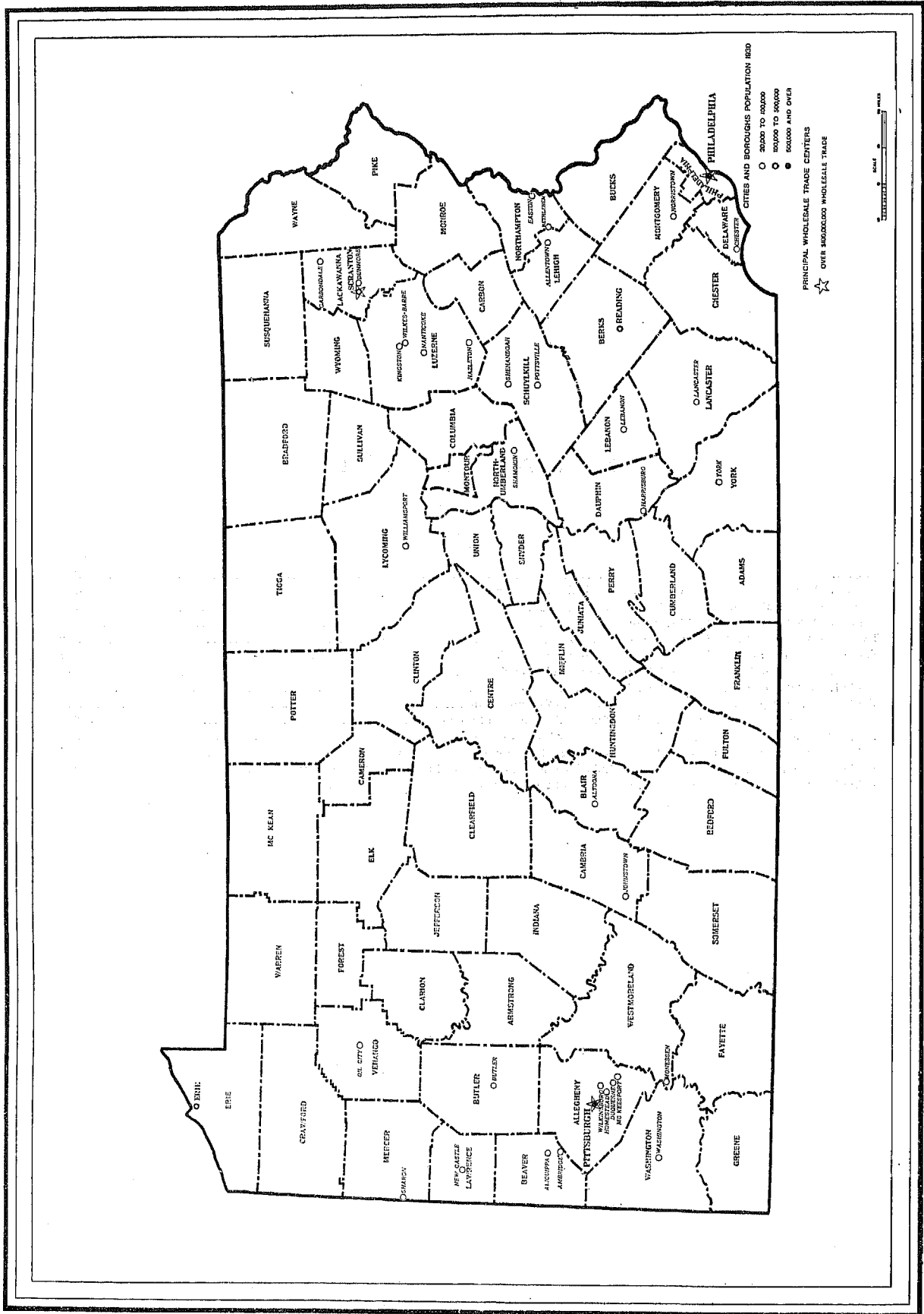


TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State.....	10,542	113,655	92,219	21,436	\$217,649,738	\$440,005,376	\$308,215,349	\$4,777,291,874	100.00
Amusement and sporting goods.....	112	1,501	938	563	2,098,325	5,999,035	2,774,003	37,227,002	.78
Automotive.....	337	6,085	5,259	826	12,551,542	25,031,896	17,794,015	230,568,888	4.83
Chemicals, drugs, and allied products.....	306	4,923	3,454	1,469	9,504,000	19,750,243	13,343,242	145,170,870	3.10
Dry goods and apparel.....	702	5,839	4,037	1,802	10,544,177	21,001,850	23,545,494	175,369,364	3.67
Electrical.....	380	6,721	5,318	1,403	13,831,542	25,215,626	13,001,792	224,080,958	4.64
Farm products (not elsewhere specified).....	457	2,680	2,180	503	3,541,256	7,941,238	10,732,001	206,382,271	4.32
Farm supplies (except machinery and equipment).....	110	6,550	465	185	1,041,920	2,074,227	1,513,582	25,372,442	.58
Food products (not elsewhere specified).....	2,190	17,326	15,121	2,205	28,230,300	58,067,857	16,101,476	603,378,022	14.52
Forest products (except lumber).....	35	188	157	31	344,948	587,252	310,034	4,638,345	.10
Furniture and house furnishings.....	242	3,180	2,377	800	6,803,599	13,238,444	13,118,010	90,260,104	1.89
General merchandise.....	12	132	106	26	237,321	503,329	185,245	4,002,349	.08
Groceries and food specialties.....	986	14,165	11,001	2,504	24,122,238	51,078,095	43,335,010	680,728,230	14.25
Hardware.....	142	3,116	2,587	529	5,020,726	10,707,590	11,848,834	54,094,928	1.13
Iron and steel scrap and other waste materials.....	500	2,601	2,311	200	3,851,906	8,414,061	4,239,188	80,958,562	1.82
Jewelry and optical goods.....	163	1,150	852	304	2,243,255	4,326,021	7,140,172	24,261,469	.51
Leather and leather goods (except gloves and shoes).....	148	1,182	832	350	2,269,364	4,068,407	7,592,035	35,376,602	.74
Lumber and building materials (other than metal).....	460	6,884	6,035	849	15,492,448	28,935,011	13,832,331	171,271,375	3.59
Machinery, equipment, and supplies (except electrical).....	1,013	10,777	8,700	2,008	23,603,022	42,432,846	29,307,340	250,027,505	5.23
Metals and minerals (except petroleum and scrap).....	447	5,605	4,500	1,105	15,873,022	30,440,854	21,880,089	901,611,469	20.76
Paper and paper products.....	273	2,840	2,200	589	5,843,951	12,046,000	7,368,021	80,908,677	1.69
Petroleum and petroleum products.....	683	5,817	5,230	587	9,936,649	26,985,799	6,098,856	183,109,415	3.83
Plumbing and heating equipment and supplies.....	269	4,170	3,383	796	8,006,170	14,881,628	13,149,201	83,750,983	1.76
Tobacco and tobacco products (except leaf).....	237	1,804	1,540	324	3,497,713	7,498,318	6,630,311	110,368,861	2.31
All other.....	338	4,220	2,901	1,319	7,430,095	17,200,643	11,486,855	187,771,364	3.93

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	
		Total	Male	Female				Amount	Per cent of total				Amount	Per cent of net sales
THE STATE (pop. 9,631,350)													
Total.....	6,890	70,305	56,716	13,589	Dollars 123,287,962	Dollars 257,546,907	Dollars 209,412,652	Dollars 1,978,496,338	100.00	Dollars 1,291,363,173	65.27	Dollars 61,861,401	Dollars 364,296,253
Types of wholesalers:													
Service wholesalers.....	6,202	65,089	53,115	12,874	119,977,421	241,783,898	197,760,302	1,858,201,060	93.02	1,213,372,608	65.30	60,170,783	308,811,898
Converters.....	4	11	10	1	46,370	87,840	80,324	1,547,444	.08	1,548,444	99.04	(x)	496,000
Exporters.....	6	102	73	29	333,366	637,819	3,774,131	41,582,106	2.10	2,315,106	5.57	(x)	39,259,751
Importers.....	52	342	253	89	699,073	1,502,315	2,118,709	17,501,039	.89	15,928,963	91.00	105,483	10,278,840
Wholesale merchants.....	6,140	65,534	52,779	12,755	118,898,615	239,496,385	191,781,108	1,707,500,571	90.85	1,193,584,135	66.40	50,981,800	258,677,707
Limited-function wholesalers.....	220	1,155	972	183	2,098,858	4,454,919	2,655,192	60,087,695	3.07	80,158,460	59.60	550,899	18,663,192
Cash and carry.....	88	299	251	48	46,370	87,840	80,324	1,547,444	.08	1,548,444	10.94	49,963	3,732
Drop shippers.....	00	280	205	84	725,974	1,204,606	65,663	30,233,278	1.53	25,009,133	82.72	120,463	14,745,368
Mail-order wholesalers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors.....	58	490	455	41	805,436	1,460,939	192,951	9,419,600	4.8	4,231,016	44.02	380,473	(x)
Warehouses (distributing).....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	268	3,161	2,620	532	6,217,130	11,308,120	8,997,098	59,627,533	3.01	41,822,015	70.14	1,133,719	37,021,163
Amusement and sporting goods.....	77	786	496	270	1,388,813	2,810,334	1,713,107	14,798,945	.75	6,811,472	46.03	82,825	181,484
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	44	373	272	101	627,299	1,365,437	1,566,326	7,046,025	.30	6,161,436	87.45	82,825	181,484
Amusement equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bicycles and supplies.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Billiards, bowling equipment, and supplies.....	6	17	13	4	38,736	61,278	62,934	321,435	.....	204,596	.....	15,300	144,104
Sporting goods (general line).....	12	199	149	50	344,154	760,840	901,803	3,827,397	.....	3,496,323	.....	33,716	12,000
Toys, novelties, and fire works.....	21	138	93	45	216,997	483,003	534,679	2,528,530	.....	2,121,284	.....	25,809	25,320
Cameras and motion-picture equipment and supplies.....	33	303	224	109	761,644	1,444,927	146,781	7,752,020	.39	650,036	8.38	(x)	(x)
Cameras and photographic supplies.....	5	18	11	7	29,351	55,410	36,185	225,829	.....	168,329	.....	(x)	(x)
Moving-picture apparatus.....	3	4	3	1	6,285	17,988	11,840	114,680	.....	109,125	.....	(x)	(x)
Moving-picture films.....	25	371	210	161	726,008	1,371,529	93,750	7,412,411	.....	372,582	.....	(x)	(x)
Automotive.....	272	4,745	4,098	649	9,249,321	18,957,055	12,914,771	134,221,564	6.78	15,796,610	11.77	28,166,531	823,721
Automobiles and other motor vehicles.....	70	2,802	2,450	343	5,727,808	12,199,352	7,126,070	108,108,998	5.36	207,604	.20	27,078,613	55,000
Automobiles and other motor vehicles (general line).....	15	203	233	30	486,659	1,006,972	588,934	5,817,079	.....	206,288	.....	1,808,104	(x)
Automobiles (new and used).....	50	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	(x)
Automobiles (used).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	(x)
Trucks and tractors.....	3	17	14	3	27,467	54,758	49,593	301,944	.....	1,116	.....	11,902	35,000

See footnotes at end of table, p. 1255.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)		SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	
		Total	Male				Female	Amount	Per cent of total	Amount			Per cent of net sales
THE STATE—Continued													
Automotive—Continued.				<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>		<i>Dollars</i>		<i>Dollars</i>	<i>Dollars</i>	
Automotive equipment.....	123	1,468	1,230	232	2,777,737	5,236,495	4,341,789	22,420,609	1.13	13,203,796	58.89	466,108	493,644
Automobile accessories.....	38	307	260	41	495,850	968,696	803,892	3,785,375		673,903		88,755	66,684
Automotive equipment (general line).....	70	854	711	143	1,692,315	3,003,399	2,615,057	13,328,599		9,607,340		336,359	301,988
Automotive equipment (specialty lines).....	15	307	259	48	589,563	1,264,400	922,840	5,306,695		2,922,547		40,904	124,972
Automobile parts (new and used).....	57	361	301	60	555,348	1,059,968	1,049,086	3,505,871	.18	1,541,810	42.86	78,024	275,077
Tires and tubes.....	22	114	100	14	188,628	461,250	397,826	2,098,026	.11	844,200	40.24	543,789	
Chemicals, drugs and allied products.....	170	3,218	2,180	1,038	5,768,729	9,683,975	9,000,054	61,154,236	3.09	51,255,804	83.81	557,397	13,192,240
Chemicals.....	44	507	431	76	1,205,762	2,377,004	1,338,212	15,808,734	.80	13,022,068	88.07	82,651	10,954,883
Chemicals (industrial).....	23	320	277	43	684,776	1,522,638	942,593	10,751,425		10,070,866		81,651	8,930,400
Dyestuffs.....	10	77	62	15	253,210	396,347	252,351	3,006,661		2,624,112		1,000	918,335
Naval stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Other chemicals.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Drugs and drug sundries (general line).....	34	1,521	1,085	436	2,411,413	3,862,166	4,880,374	29,637,000	1.50	24,924,267	84.10	103,441	650,739
Drugs and drug sundries (specialty).....	43	371	267	104	513,587	861,761	1,024,645	6,887,433	.35	5,734,472	83.26	47,000	
Drugs.....	13	90	59	31	115,901	244,094	308,596	1,595,934		1,135,442		46,781	
Drug sundries.....	9	80	57	23	120,744	190,115	260,224	803,924		464,632			
Patent medicines.....	13	119	77	42	198,380	316,456	321,602	4,018,387		3,789,129		(x)	
Rubber goods (druggists').....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Sanitary supplies, insecticides, etc.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Other alcoholic beverages.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Paints, varnishes, lacquers, and enamels.....	39	403	362	41	889,316	1,728,047	1,451,569	6,858,288	.34	5,000,813	72.02	300,139	2,180,618
Toilet articles and preparations.....	10	410	35	381	738,651	834,997	305,254	1,962,772	.10	1,673,684	85.27	24,150	
Dry goods and apparel.....	575	4,510	3,221	1,289	8,078,056	16,495,751	20,493,659	118,272,876	5.98	93,570,859	79.11	584,461	6,797,049
Clothing and furnishings (other than millinery and footwear).....	253	1,540	1,006	534	2,527,003	5,606,201	6,651,480	42,704,484	2.16	35,768,952	83.76	338,943	257,246
Clothing (general line).....	28	122	97	25	168,969	447,301	720,436	3,608,666		2,890,727			
Clothing and furnishings.....	13	75	67	8	160,317	276,778	462,189	1,977,247		1,549,123			
Clothing, men's and boys'.....	53	319	226	93	661,837	1,458,865	1,945,805	10,398,274		8,503,952		94,285	269,762
Clothing, women's and children's.....	38	394	139	255	559,155	1,147,036	553,414	7,671,991		6,415,954		103,554	
Clothing (secondhand).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Furnishings (general line).....	26	123	88	35	146,210	367,492	659,690	3,103,237		2,552,684		47,847	
Furnishings, men's and boys'.....	80	140	107	33	275,171	529,757	909,041	4,370,961		3,812,932		1,300	5,000
Furnishings, women's and children's.....	8	31	25	6	62,467	99,681	82,996	571,954		530,800		300	
Furs and fur clothing.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Hats and caps.....	16	118	102	16	188,587	383,404	409,590	1,561,430		1,363,567		21,837	
Hosiery.....	35	192	132	60	278,952	818,779	801,819	8,800,803		7,796,123		19,820	
Other clothing and furnishings.....	3	6	6		7,622	18,786	22,571	231,504		213,522			42,454
Dry goods (general line).....	68	1,131	854	277	1,910,891	3,897,859	4,501,237	23,719,741	1.20	12,513,752	52.76	9,000	20,500
Dry goods (specialty, other than specified).....	23	86	67	19	133,624	285,625	452,765	3,117,440	.16	2,620,534	84.06		
Knit goods.....	18	74	56	18	114,024	250,190	372,765	2,604,118		2,201,179			
Other dry goods.....	5	12	11	1	10,600	35,435	80,000	513,322		419,355			
Millinery and millinery supplies.....	14	178	85	93	282,035	534,678	218,667	2,242,525	.11	1,763,838	78.66	160	
Notions.....	48	163	126	37	271,206	586,841	801,437	3,084,992	.15	2,275,497	74.98	105,582	348,639
Buttons.....	3	9	8	1	16,389	27,228	31,773	305,691		178,967		250	179,467
Gloves.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Laces and embroideries.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Notions (general line).....	25	85	61	24	113,494	221,049	333,249	1,179,124		782,638		43,667	169,172
Tailors' trimmings and supplies.....	17	66	55	11	136,523	328,248	409,965	1,443,610		1,212,989		61,665	
Piece goods.....	102	994	735	259	2,087,609	3,895,250	4,992,677	29,642,094	1.50	27,034,917	91.20	100,280	5,848,059
Cotton goods.....	29	166	125	41	427,428	893,818	1,656,733	9,118,688		8,957,619		16,968	2,283,830
Linen.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Piece goods (general line).....	39	224	192	32	382,044	767,971	803,346	8,170,700		6,978,774			1,705,490
Rayons.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Silks and velvets.....	3	120	60	70	313,073	394,459	265,501	2,764,902		2,764,902			964,902
Woolens and worsteds.....	2 ^e	476	361	115	951,134	1,816,294	2,168,101	9,026,711		8,117,224		83,312	842,759
Shoes and other footwear.....	67	418	348	70	866,688	1,689,297	2,315,396	13,811,600	.70	11,593,369	83.94	30,506	322,005
Electrical.....	207	3,481	2,780	701	7,325,605	14,515,189	8,199,798	86,348,568	4.36	69,653,870	80.67	1,898,018	15,125,703
Electrical goods (including appliances).....	93	1,026	1,236	390	3,300,365	6,480,061	3,552,718	35,472,141	1.79	29,016,727	84.34	405,968	13,669,677
Electrical merchandise (general line).....	73	1,318	985	331	2,689,953	4,999,055	2,933,000	30,224,675		26,613,595		155,685	13,016,660
Electrical appliances.....	20	310	251	59	610,412	1,481,008	659,718	5,247,466		3,303,132		250,883	853,017
Electrical equipment and supplies.....	42	558	479	79	1,013,431	2,047,831	1,301,238	12,601,004	.64	10,410,149	82.61	908,333	1,139,951
Batteries.....	3	28	22	6	47,746	93,357	60,346	511,459		101,768		6,000	
Electrical equipment and supplies (general line).....	35	496	428	68	899,111	1,862,946	1,194,304	11,932,381		10,285,061		865,333	1,068,362
Motors and generators.....	4	34	29	5	66,574	91,828	56,588	157,254		23,320		37,000	71,639
Radios and radio equipment.....	65	909	776	103	2,307,406	4,891,824	2,515,009	32,553,695	1.64	24,924,115	76.56	65,718	25,500
Refrigerators (electric).....	7	328	289	39	704,403	1,095,473	830,743	5,721,638	.29	4,402,879	76.95	18,000	90,075

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm products (not elsewhere specified).....	162	1,361	1,025	326	Dollars 2,224,567	Dollars 5,447,795	Dollars 13,333,794	Dollars 114,744,351	5.80	Dollars 52,558,558	45.80	Dollars 187,172	Dollars 93,285,530
Cotton.....	6	101	72	29	339,099	684,212	3,500,443	42,134,610	2.13	3,324,307	7.80	-----	41,865,775
Flowers and nursery stock.....	27	504	279	225	453,467	1,084,539	302,314	2,622,731	.13	904,151	35.84	154,172	-----
Grain.....	9	34	26	8	62,767	151,118	290,801	5,687,803	.20	2,453,613	43.14	-----	2,250,210
Hides, skins, and furs.....	33	151	130	12	275,286	611,490	622,727	10,324,018	.52	7,483,243	72.48	25,000	8,864,450
Furs (dressed).....	3	3	3	-----	2,200	6,940	4,700	113,000	-----	-----	-----	-----	-----
Furs (raw).....	10	29	22	4	57,267	92,882	105,904	1,432,570	-----	1,148,510	-----	25,000	675,000
Hides and skins.....	20	122	114	8	215,779	511,668	452,123	8,708,948	-----	6,221,733	-----	-----	8,189,459
Horses and mules.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Livestock (other than horses and mules).....	12	23	19	4	48,794	106,482	5,900	6,654,935	.36	75,670	1.09	-----	-----
Cattle.....	4	3	2	1	2,660	13,372	1,000	1,042,566	-----	35,150	-----	-----	-----
Livestock (general line).....	8	20	17	3	46,134	93,110	4,900	5,612,369	-----	40,526	-----	-----	-----
Tobacco (leaf).....	30	247	232	15	230,752	495,803	1,187,366	4,139,867	.21	2,820,732	68.14	8,000	748,057
Wool and mohair.....	33	252	225	27	744,632	2,157,444	6,709,858	39,909,637	2.02	33,680,943	84.20	-----	38,150,827
Other farm products.....	10	36	30	6	66,040	148,607	532,435	2,937,718	.16	1,812,303	61.09	-----	1,305,102
Farm supplies (except machinery and equipment).....	90	513	381	132	877,529	1,738,694	1,421,366	21,461,872	1.09	14,077,785	65.59	1,105,772	3,911,811
Farm supplies (except feed) ²	16	233	133	100	385,713	760,607	751,495	4,442,055	.23	3,100,404	69.80	80,909	222,103
Feed.....	74	280	248	32	491,810	978,687	669,871	17,019,817	.80	10,977,321	64.50	1,018,863	3,689,708
Feed (exclusively).....	17	27	25	2	55,849	115,487	66,534	1,661,439	-----	799,997	-----	112,225	209,331
Hay, grain, and feed.....	57	253	223	30	435,967	863,200	603,337	15,358,378	-----	10,207,324	-----	906,638	3,480,377
Food products (not elsewhere specified).....	1,518	10,288	8,887	1,401	16,754,436	35,895,292	9,887,252	351,481,928	17.77	221,977,028	63.15	7,533,422	-----
Confectionery and soft drinks.....	341	1,257	1,010	247	1,789,322	3,714,291	2,503,644	20,803,432	1.36	13,850,045	51.70	346,812	-----
Confectionery and soft drinks (general line).....	22	88	65	23	116,364	228,764	211,574	2,817,302	-----	1,344,814	-----	3,788	-----
Confectionery.....	271	957	751	206	1,351,490	2,782,380	2,123,368	22,144,041	-----	11,100,790	-----	324,374	-----
Soft drinks.....	48	212	194	18	321,468	703,141	168,702	2,342,089	-----	1,311,441	-----	18,656	-----
Dairy products.....	119	2,071	2,064	307	4,015,237	10,242,031	1,006,848	45,890,091	2.32	26,689,717	58.18	4,083,617	17,500
Butter.....	7	34	28	6	65,335	109,302	179,078	2,034,324	-----	2,813,286	-----	17,500	-----
Butter and cheese.....	4	41	34	7	99,562	202,911	8,990	4,080,334	-----	4,090,589	-----	-----	-----
Cheese.....	8	43	38	5	122,490	195,023	152,982	2,041,247	-----	1,226,480	-----	2,000	-----
Dairy products (general line) ³	85	2,502	2,244	258	4,179,177	8,389,076	803,850	31,736,017	-----	16,929,528	-----	4,019,117	-----
Ice cream.....	15	351	320	31	448,064	1,204,719	61,348	4,476,269	-----	1,956,834	-----	45,000	-----
Poultry and poultry products.....	61	506	369	140	586,882	1,523,552	593,948	14,359,683	.73	10,605,317	73.85	110,720	-----
Eggs.....	19	59	47	12	67,130	150,264	26,308	2,633,701	-----	873,005	-----	38,164	-----
Poultry.....	30	416	292	124	465,683	1,289,081	539,204	10,203,117	-----	9,062,728	-----	48,077	-----
Poultry and poultry products (general line).....	12	31	27	4	54,063	93,207	28,340	1,222,865	-----	685,984	-----	24,485	-----
Dairy and poultry products.....	92	636	541	95	1,151,334	2,389,072	1,358,456	42,003,359	2.13	28,018,523	68.70	312,472	-----
Fish and sea foods.....	99	652	602	50	1,054,434	2,162,462	641,510	13,529,397	.68	9,580,119	70.81	420,058	-----
Fish and sea foods (fresh and cured).....	35	290	269	21	451,504	820,080	161,151	5,641,678	-----	3,815,036	-----	206,547	-----
Fish and sea foods (fresh).....	29	275	261	14	430,022	981,570	154,810	6,378,904	-----	4,336,538	-----	210,511	-----
Fish and sea foods (cured).....	6	87	72	15	142,008	360,812	325,540	1,568,325	-----	1,428,545	-----	-----	-----
Fruits and vegetables (fresh).....	650	2,632	2,293	429	4,472,001	9,002,025	2,129,579	149,180,183	7.54	95,330,078	63.90	846,140	-----
Fruits.....	142	370	313	66	619,745	1,410,298	425,341	30,293,105	-----	17,662,604	-----	99,090	-----
Fruits and vegetables (general line).....	415	1,962	1,687	295	3,449,459	7,681,683	1,464,622	104,692,103	-----	68,838,505	-----	685,595	-----
Produce.....	16	75	67	8	122,501	222,507	122,184	4,870,366	-----	3,069,937	-----	22,793	-----
Vegetables.....	77	216	156	60	278,526	587,557	117,432	9,524,609	-----	5,799,332	-----	37,662	-----
Meats and meat products.....	186	1,634	1,501	133	2,785,229	5,991,169	1,653,267	59,637,753	3.01	37,000,229	62.04	1,404,597	-----
Meats (cured).....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Meats (fresh).....	109	554	505	49	916,349	1,956,881	596,908	22,107,077	-----	13,703,511	-----	43,807	-----
Meats and meat products (general line).....	25	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Meats and provisions.....	42	622	509	53	1,111,435	2,561,600	814,166	24,817,046	-----	16,054,601	-----	459,450	-----
Forest products (except lumber).....	20	118	103	15	205,399	330,442	245,018	2,088,884	.11	1,003,118	48.07	17,000	1,395,261
Boxes, shooks, and cooperage.....	4	27	23	4	46,322	75,862	34,089	464,774	.02	172,450	37.10	10,000	449,230
Logs, railroad ties, piles, etc.....	6	18	15	3	18,785	40,486	14,500	484,856	.03	128,904	26.59	-----	189,904
Other forest products.....	11	73	65	8	140,292	214,094	196,429	1,137,254	.06	701,784	61.71	7,000	755,127
Furniture and house furnishings.....	145	2,391	1,748	643	4,796,991	8,840,154	10,914,399	48,866,856	2.44	39,257,916	81.18	630,361	1,273,921
Furniture.....	45	432	359	73	830,801	1,744,091	1,712,064	8,078,971	.41	6,152,874	76.16	85,939	51,336
Furniture (general line).....	9	145	114	31	281,993	582,870	513,909	2,263,044	-----	2,163,750	-----	7,139	10,250
Furniture (household).....	32	243	207	36	457,574	1,005,262	1,073,704	5,272,974	-----	3,755,781	-----	78,800	20,000
Furniture (office).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Other furniture (specialty lines).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
House furnishings.....	93	1,472	1,142	330	3,165,840	5,440,333	8,437,223	35,817,473	1.81	31,015,095	80.59	458,683	1,222,585
Art goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Brooms and brushes.....	6	24	22	2	43,828	76,057	97,874	335,562	-----	125,096	-----	5,442	4,500
China, glassware, and crockery.....	19	239	169	70	471,987	785,132	687,178	2,820,905	-----	2,194,193	-----	96,962	548,773
Curtains and draperies.....	4	17	10	7	33,868	135,232	68,536	430,046	-----	360,352	-----	50,695	-----
Floor coverings.....	27	453	355	98	1,313,674	2,260,975	5,872,136	22,123,578	-----	19,920,470	-----	228,840	699,312
House furnishings (general line).....	20	652	541	111	1,197,455	2,000,247	1,904,106	9,465,134	-----	7,931,230	-----	20,399	-----
Household supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Lamps and lamp shades.....	7	64	26	38	74,475	117,427	28,497	409,773	-----	313,736	-----	25,000	-----
Pictures and picture frames.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Musical instruments and sheet music.....	7	487	247	240	800,350	1,655,730	765,112	4,460,412	.22	2,089,947	46.86	86,348	-----

See footnotes at end of table, p. 1255.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALEERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
General merchandise.....	9	57	47	10	Dollars 86,292	Dollars 190,927	Dollars 140,245	Dollars 1,153,454	.06	Dollars 849,597	73.06	Dollars 77,905	Dollars.....
Groceries and food specialties.....	667	8,027	6,003	1,424	13,898,187	25,606,867	32,613,935	246,992,549	12.48	162,923,201	66.98	5,208,888	2,214,281
Groceries (general line).....	407	5,390	4,457	942	9,120,484	16,835,387	20,594,448	178,823,653	9.04	112,861,062	63.11	1,370,068	.....
Food and grocery specialties.....	260	2,628	2,146	482	4,777,683	8,671,480	6,010,487	68,168,896	3.44	50,061,539	73.44	3,829,820	2,214,281
Bakery products.....	56	847	752	95	1,785,074	2,811,917	190,728	13,134,345	(x)	10,749,103	(x)	2,976,802	.....
Biscuits and crackers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Canned goods (general line).....	31	495	404	91	1,060,058	2,009,437	3,687,016	20,478,741	(x)	17,010,434	(x)	21,001	.....
Cereals.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Coffee.....	14	55	50	5	77,409	144,863	62,048	1,176,946	(x)	933,708	(x)	51,200	.....
Coffee, tea, and spices.....	25	184	147	37	326,384	654,144	263,354	3,157,530	(x)	2,006,162	(x)	14,294	.....
Delicatessen products.....	6	65	53	12	97,878	181,817	316,438	1,016,871	(x)	1,369,501	(x)	62,187	.....
Extracts and spices.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Flour.....	12	54	44	10	131,117	274,558	115,357	3,046,414	(x)	1,634,701	(x)	822,364	.....
Flour and feed.....	33	253	225	28	355,513	821,057	626,917	8,281,807	(x)	4,204,487	(x)	619,266	12,000
Fruits and vegetables (dried).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Soaps and soap powders.....	3	6	5	1	8,908	15,106	9,628	71,160	(x)	66,373	(x)	2,153	.....
Sugar.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Other food and grocery specialties.....	70	641	446	195	898,071	1,657,459	983,754	14,257,294	(x)	10,140,143	(x)	85,670	1,377,764
Hardware.....	109	2,907	2,433	474	5,145,998	9,044,150	10,260,412	42,289,741	2.14	34,878,394	82.71	3,208,460	4,683,364
Hardware (general line).....	87	2,679	2,236	443	4,697,120	8,270,551	9,485,116	39,167,598	1.98	32,105,492	82.20	2,830,659	4,591,674
Hardware (specialty).....	22	228	197	31	448,878	773,599	705,294	3,122,143	.16	2,782,902	80.13	368,831	41,690
Builders' hardware.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Heavy hardware.....	6	51	48	3	106,730	195,151	209,108	913,817	(x)	882,011	(x)	22,776	41,690
Shelf hardware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Tools and cutlery.....	5	30	26	4	50,314	80,270	61,415	265,029	(x)	130,728	(x)	(x)	.....
Other hardware.....	3	26	22	4	40,855	81,840	70,136	278,201	(x)	254,587	(x)	(x)	.....
Iron and steel scrap and other waste materials.....	481	2,444	2,180	264	3,481,126	7,785,195	3,890,867	70,204,709	3.55	48,005,308	69.66	104,981	37,180,316
Iron and steel scrap.....	91	1,108	1,025	83	1,931,492	4,255,536	1,842,719	45,204,400	2.20	34,750,114	70.78	17,497	24,809,263
Junk and scrap.....	362	1,057	943	114	1,218,324	2,895,556	1,870,506	20,492,896	1.04	10,827,053	52.84	80,964	9,058,016
Waste rubber, rags, and paper.....	28	279	212	67	331,309	634,103	177,642	4,447,323	.22	3,321,536	74.69	500	3,322,632
Jewelry and optical goods.....	148	983	715	268	1,904,381	3,653,824	7,014,238	21,464,569	1.09	14,067,935	65.54	505,398	49,209
Jewelry.....	135	720	509	211	1,539,698	3,075,983	6,678,166	19,042,886	.99	12,848,441	65.41	505,398	49,209
Clocks and watches.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Diamonds and other precious stones.....	17	23	11	12	35,189	194,680	663,517	2,188,004	(x)	1,651,702	(x)	12,190	.....
Jewelry (general line).....	107	627	443	184	1,376,220	2,536,923	5,523,020	15,704,484	(x)	9,502,454	(x)	492,708	49,209
Silverware.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Optical goods.....	13	263	206	57	304,683	577,841	336,072	1,821,683	.09	1,219,494	66.94	(x)	.....
Leather and leather goods (except gloves and shoes).....	123	603	510	93	1,156,985	3,100,491	3,220,367	18,235,827	.92	14,198,910	77.86	184,710	5,674,684
Leather and leather goods (general line).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Leather and leather belting.....	30	287	254	33	543,059	1,470,198	1,435,445	9,076,978	.46	7,158,305	78.86	38,836	5,077,064
Luggage and leather goods.....	9	101	79	22	283,242	920,627	474,087	2,893,481	.15	2,709,288	93.63	55,891	.....
Saddlery and harness.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Shoe findings and cut stock.....	77	186	152	34	300,420	649,597	1,237,204	5,917,013	.30	4,122,181	69.67	80,190	567,620
Lumber and building materials (other than metal).....	320	4,940	4,369	571	10,603,182	19,364,586	11,307,059	110,289,181	5.67	75,123,660	68.12	4,302,136	24,144,660
Construction and building materials (other than metal and wood).....	162	3,416	3,006	350	6,934,729	12,740,979	5,674,107	53,930,602	2.72	31,891,068	59.13	1,505,539	5,491,183
Asbestos products.....	3	130	100	30	179,835	239,064	73,812	875,762	(x)	141,320	(x)	8,899	.....
Brick and tile.....	20	107	145	52	328,661	943,432	714,303	7,141,933	(x)	6,754,531	(x)	10,000	197,598
Building stone.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Cement.....	9	130	122	14	487,363	1,141,762	813,181	9,136,556	(x)	4,975,075	(x)	35,802	612,001
Glass.....	19	544	468	86	1,167,227	2,050,009	1,307,402	7,086,963	(x)	4,446,560	(x)	320,093	1,070,074
Granite and marble.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Lime, plaster, etc.....	4	44	37	7	109,784	669,308	44,904	1,136,704	(x)	1,020,122	(x)	8,866	224,968
Roofing materials (nonmetallic).....	12	148	127	21	255,586	483,015	431,204	2,210,511	(x)	1,494,298	(x)	5,840	.....
Sand, gravel, and crushed stone.....	11	381	349	32	1,091,837	1,942,279	68,931	4,302,720	(x)	2,526,529	(x)	3,860	1,470,676
Other building materials.....	77	1,784	1,686	98	3,262,699	5,298,611	2,114,170	21,306,232	(x)	9,860,256	(x)	1,107,418	1,080,727
Lumber and millwork.....	158	1,524	1,303	221	3,668,453	6,623,607	5,632,052	56,358,579	2.85	43,231,092	76.71	2,796,597	18,652,897
Lumber.....	120	940	776	173	2,335,234	4,426,748	3,596,694	47,826,834	(x)	35,953,076	(x)	2,121,737	17,409,841
Lumber and millwork.....	16	399	369	30	920,411	1,485,953	1,127,157	4,863,726	(x)	3,934,739	(x)	674,860	367,235
Millwork.....	13	176	158	18	412,808	710,906	909,101	3,668,019	(x)	3,344,177	(x)	875,821	.....
Machinery, equipment, and supplies (except electrical).....	489	5,769	4,586	1,183	10,971,830	20,301,841	16,783,365	92,163,805	4.66	66,047,009	71.86	3,116,294	40,674,165
Commercial equipment and supplies.....	61	509	413	96	925,366	1,751,435	1,152,533	6,638,150	.34	5,133,993	77.34	117,768	442,345
Construction equipment and supplies.....	20	264	245	19	475,560	996,227	842,891	5,456,846	.28	4,261,017	78.10	297,799	620,075
Builders' supplies.....	9	101	96	5	152,787	283,137	125,801	2,116,169	(x)	1,713,845	(x)	54,250	.....
Construction equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Construction machinery.....	3	70	65	5	111,957	214,560	165,333	948,365	(x)	948,365	(x)	(x)	620,075
Construction machinery, equipment, and supplies (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Road machinery and equipment.....	4	68	62	6	158,935	333,793	379,482	1,596,029	(x)	926,811	(x)	243,549	.....

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies— Continued.					Dollars	Dollars	Dollars	Dollars		Dollars		Dollars	Dollars
Farm machinery and equipment.....	10	114	82	32	242,852	664,984	541,803	2,115,257	0.11	1,410,454	67.11	60,710	450,392
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	235	2,820	2,327	502	5,547,215	9,980,416	7,897,145	52,127,335	2.03	37,011,060	71.00	800,110	34,798,226
Bakers' equipment and supplies.....	7	52	43	9	79,679	140,990	108,242	831,510		414,531			389,075
Bottles and bottling equipment.....	11	35	32	3	47,373	112,385	106,732	755,209		423,808		7,550	15,000
Chemical equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Conveyor and hoisting machinery.....	3	13	11	2	24,551	40,581	26,122	100,101		10,885			30,000
Foundry equipment and supplies.....	4	47	35	12	151,424	277,205	67,816	1,354,302		978,432			1,324,362
Jewelers' equipment and supplies.....	12	47	37	10	70,014	183,759	276,644	614,031		100,423			1,324,362
Machine tools.....	9	58	48	10	182,294	362,437	284,847	3,947,930		3,407,142		44,401	113,000
Mechanical rubber goods.....	7	66	50	16	140,271	301,279	121,070	1,705,008		1,645,710		5,588	3,420,080
Mill and mine supplies (general line).....	23	569	467	102	877,908	1,810,881	1,370,936	8,383,731		4,186,974		151,908	1,643,151
Oil-well machinery, equipment, and supplies.....	33	467	402	65	1,100,472	1,852,702	1,981,278	13,140,670		12,263,073		38,158	9,901,414
Power-house equipment.....	6	49	42	7	86,011	145,981	60,600	811,667		666,568			452,522
Printers' and lithographers' supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Pumps, pump parts, and supplies.....	3	30	24	6	68,417	115,864	56,740	421,007		415,118			248,538
Textile machinery and equipment.....	7	166	140	26	205,753	377,175	200,076	1,464,250		1,425,070		30,810	100,268
Welding equipment.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Other industrial machinery, equip- ment, and supplies.....	101	1,080	876	210	2,259,418	3,848,977	2,938,687	17,015,424		9,021,050		492,465	9,784,012
Professional equipment and supplies.....	60	1,200	888	372	2,214,005	4,050,487	3,509,647	13,491,064	.68	9,870,250	73.21	1,714,958	1,233,503
Church equipment and supplies.....	3	30	21	9	42,940	117,939	139,796	406,166		348,642			15,000
Dental equipment and supplies.....	21	389	283	106	572,234	1,123,153	756,019	4,228,671		2,302,252		12,441	(x)
Opticians' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Pharmacists' supplies.....	3	111	78	38	300,310	504,488	495,426	1,800,378		1,725,781		28,000	584,062
School equipment and supplies.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Scientific and laboratory equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Surgical, medical, and hospital equip- ment and supplies.....	10	389	276	113	609,267	1,156,780	1,231,906	3,546,782		2,533,751		1,616,100	120,000
Other professional equipment and sup- plies.....	5	226	171	55	387,005	663,512	450,351	1,678,877		1,404,500		5,576	527,341
Service equipment and supplies.....	90	725	574	151	1,372,427	2,520,815	2,582,284	10,291,751	.52	7,795,267	75.74	80,144	1,520,752
Barber and beauty parlor equip- ment and supplies.....	45	256	200	56	413,232	785,677	716,303	3,023,711		2,030,040		59,027	(x)
Boothblack and hat cleaners' equip- ment and supplies.....	8	4	4		4,782	18,946	17,154	84,571		82,382			(x)
Fire-protection equipment.....	3	30	25	5	98,058	90,074	41,676	200,204		120,000			(x)
Janitors' equipment and supplies.....	10	100	78	22	170,642	405,720	100,058	1,415,096		821,030		18,887	(x)
Laundry equipment and supplies.....	8	66	59	7	178,822	302,041	205,318	1,255,543		1,256,493			558,405
Plumbers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Service equipment and supplies (gen- eral line).....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			(x)
Shoe repairers' equipment and sup- plies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Undertakers' supplies.....	7	60	40	20	110,063	206,903	234,599	803,569		650,130			(x)
Upholsterers' supplies.....	4	49	36	13	69,821	170,628	238,054	1,113,883		615,173		1,330	757,022
Warehouse equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Transportation equipment and supplies.....	13	68	57	11	194,405	331,477	257,062	2,043,402	.10	548,138	26.82	35,810	1,593,802
Railroad equipment and supplies.....	5	27	22	5	120,013	209,638	120,560	1,443,861		58,170		810	1,443,051
Ship equipment and supplies.....	8	41	35	6	74,392	121,839	136,512	599,541		489,968		35,000	150,811
Metals and minerals (except petroleum and scrap).....	183	2,481	2,108	373	5,638,342	12,704,992	7,733,389	147,064,377	7.43	127,146,041	86.46	1,426,389	78,990,920
Coal.....	103	790	647	143	2,060,967	5,374,023	3,393,944	99,281,105	5.02	80,028,574	80.67	1,286,738	50,948,393
Coal (general line).....	20	131	108	23	423,112	743,872	283,143	12,931,600		12,189,159		183,113	5,591,750
Coal (anthracite).....	12	134	100	34	394,668	1,170,695	2,961,084	37,193,172		33,440,814		642,456	5,409,502
Coal (bituminous).....	46	333	268	65	810,352	2,881,080	70,034	34,160,560		20,162,805		457,613	27,461,091
Coal and coke.....	19	192	171	21	432,835	578,376	72,783	14,995,773		14,036,706		3,556	12,486,050
Iron and steel (except scrap).....	53	1,424	1,226	198	3,117,505	6,468,788	3,692,701	30,429,893	1.99	31,321,331	79.44	40,022	24,977,065
Metals and metal work (other than iron and steel).....	27	267	235	32	450,870	862,181	630,654	8,353,379	.42	6,796,136	81.36	90,629	3,070,462
Paper and paper products.....	204	2,413	1,904	509	4,658,424	8,685,098	7,147,482	46,751,451	2.36	39,784,729	82.98	302,971	9,086,927
Paper and paper products (general line).....	97	1,426	1,127	299	2,664,625	4,778,752	4,215,573	20,025,868	1.50	25,645,007	86.56	132,752	8,096,286
Paper and paper products (specialty, other than specified).....	37	420	350	70	996,697	1,805,966	1,266,613	10,054,023	.51	8,393,398	83.23	10,081	842,010
Paper.....	28	378	314	64	913,750	1,662,470	1,172,126	9,240,147		8,225,585		10,081	880,010
Wrapping paper and paper bags.....	7	36	30	6	80,497	137,531	89,487	311,740		162,803			
Other paper products.....	2	6	6		2,450	5,964	5,000	33,036		5,000			3,000
Stationery and stationery supplies.....	24	208	197	71	415,647	656,684	623,985	2,678,080	.13	2,255,025	84.17	68,057	157,531
Wall paper.....	40	299	230	69	479,555	1,448,697	1,041,311	4,361,680	.22	2,401,290	57.12	86,081	
Petroleum and petroleum products.....	141	1,238	998	240	2,509,176	7,130,983	1,705,708	58,323,654	2.96	27,233,697	46.69	619,414	3,784,985
Crude oil.....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			(x)
Gasoline and oil.....	37	178	160	18	348,143	1,168,837	202,132	6,206,835	.31	2,662,123	42.89	8,036	(x)
Gasoline and naphthas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Lubricating oils and greases.....	34	229	193	36	569,994	953,637	311,337	2,939,740	.15	1,846,886	62.82	28,850	1,179,199
Petroleum and petroleum products (gen- eral line).....	66	782	599	183	1,507,000	4,663,936	1,172,638	48,513,052	2.45	22,640,922	46.67	509,922	2,075,217
Other petroleum and petroleum prod- ucts.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)

See footnotes at end of table, p. 1255.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		

THE STATE—Continued

Plumbing and heating equipment and supplies.....	151	2,714	2,204	510	Dollars 4,927,986	Dollars 9,341,569	Dollars 8,829,333	Dollars 46,767,373	2.31	Dollars 56,146,221	76.70	Dollars 1,183,096	Dollars 4,437,523
Plumbing equipment and supplies.....	129	2,481	2,013	468	4,488,370	8,543,023	7,724,994	41,558,099	2.10	32,318,283	77.77	1,104,777	4,407,528
Pipe, valves, and fittings.....	10	67	54	13	118,881	242,508	170,881	1,005,827		1,574,578		21,311	670,787
Plumbing and heating equipment and supplies (general line).....	112	2,328	1,887	441	4,240,029	8,075,340	7,382,520	30,017,948		20,908,631		1,023,423	3,185,290
Other plumbing and heating equip- ment and supplies.....	7	80	72	14	122,560	225,679	171,587	874,324		775,074		60,043	602,451
Heating equipment and supplies.....	22	233	191	42	439,616	797,946	1,104,330	4,209,274	.21	2,827,938	67.18	78,322	
Tobacco and tobacco products (except leaf).....	217	1,440	1,173	267	2,587,548	4,906,763	5,448,350	71,980,786	3.04	40,807,973	56.60	703,431	43,850
Cigars.....	21	71	58	13	170,956	395,391	240,805	2,017,452	.13	1,876,389	71.66	78,216	10,000
Cigars, cigarettes, and tobacco.....	180	1,337	1,039	248	2,368,136	4,423,522	5,080,416	68,391,027	3.40	33,544,336	50.37	617,043	33,856
Tobacco.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco products (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	212	2,908	1,969	939	4,160,000	11,135,700	5,214,768	52,886,782	2.67	39,177,663	74.08	654,365	17,307,323
Books, periodicals, and newspapers.....	32	1,284	709	575	1,633,723	6,219,499	1,259,562	13,961,372	.71	9,483,225	67.92	104,666	
Books and periodicals.....	15	1,077	529	548	1,484,745	5,961,456	1,197,509	11,690,580		8,849,604		48,239	
Newspapers and magazines.....	17	207	180	27	148,978	258,033	62,056	2,261,792		633,721		56,430	
Oils and greases (animal and vegetable).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	89	948	685	263	1,640,247	3,053,513	2,933,477	30,074,219	1.55	24,852,084	81.02	148,213	16,058,903
Bags and bagging.....	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Burlap.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Gordage and twine.....	11	170	156	23	304,540	454,973	289,193	2,962,705		1,940,509		70,942	980,554
Textiles and textile materials, other than dry goods (general line).....	20	265	223	42	485,031	883,364	739,985	5,232,940		3,052,075		21,913	1,410,255
Yarn.....	16	172	129	43	474,624	943,415	1,200,394	17,324,323		15,272,075		6,235	11,422,524
Other textiles (exclusive of dry goods).....	26	208	119	89	237,089	471,713	421,795	3,279,341		2,351,247		10,000	2,459,811
Miscellaneous kinds of business.....	87	617	531	86	814,079	1,667,752	868,761	6,417,616	.32	4,136,509	64.46	391,483	300,024
Advertising goods.....	6	77	63	14	71,047	189,730	13,866	390,756		291,734		(x)	(x)
Artificial flowers, plants, etc.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Baskets.....	6	11	8	3	18,170	40,336	45,699	302,577		222,351		(x)	(x)
Boats.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Flour, feed, and coal.....	3	11	11		12,350	22,762	40,175	245,351		102,386		61,035	
Ice.....	15	167	165	2	202,469	363,059	46,057	679,665		269,694		48,314	
Novelties.....	29	183	139	44	278,108	602,822	410,554	2,550,632		1,712,777		104,063	20,638
Smokers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business (other than specified).....	23	134	118	16	180,119	372,380	254,375	1,810,197		1,370,717		84,030	272,256

PHILADELPHIA (pop. 1,950,961)

Total.....	2,823	31,947	25,011	6,936	Dollars 69,945,727	Dollars 120,744,647	Dollars 102,859,559	Dollars 875,022,110	100.00	Dollars 689,988,598	70.77	Dollars 30,237,832	Dollars 216,975,569
Types of wholesalers:													
Service wholesalers.....	2,608	30,664	23,954	6,710	57,497,796	115,863,391	99,645,389	944,714,927	96.89	660,097,118	70.51	20,876,010	208,124,880
Converters.....	4	11	10	1	46,370	87,849	86,324	1,547,444	.16	1,546,444	99.04		495,600
Exporters.....	6	102	73	29	333,366	637,319	3,774,131	41,582,106	4.26	2,315,166	5.57		39,250,711
Importers.....	45	273	203	70	587,688	1,193,793	1,610,766	14,816,275	1.52	13,740,418	92.74	195,483	10,692,255
Wholesale merchants.....	2,013	30,278	23,668	6,610	56,400,472	113,944,430	94,174,163	886,769,102	90.95	648,495,090	73.13	20,680,527	158,307,320
Limited function wholesalers.....	40	166	133	33	395,605	1,101,623	539,939	12,825,786	1.32	10,436,194	81.37	73,259	4,220,155
Cash and carry.....	9	17	13	4	17,622	29,694	53,397	503,976	.05	90,234	19.69	1,000	
Drop shippers.....	18	78	54	24	194,674	290,063	717	7,261,875	.75	7,017,867	96.04		2,463,563
Wagon distributors.....	9	34	34		53,300	79,124	31,291	1,676,321	.17	54,100	3.23	72,250	
Warehouses (distributing).....	4	37	32	5	130,009	702,842	454,534	3,383,614	.35	3,264,993	96.49		1,762,622
Supply and machinery distributors.....	115	1,117	924	193	2,122,326	3,779,633	2,674,231	17,481,397	1.79	13,455,286	76.97	288,563	7,621,435
Amusement and sporting goods.....	45	483	331	152	853,067	1,089,057	1,186,002	10,095,376	1.04	4,808,782	47.63	75,649	12,000
Amusement and sporting goods (except cameras and motion-picture equip- ment and supplies).....	24	241	189	52	406,537	877,958	1,082,215	4,881,067	.50	4,467,594	91.53	75,649	12,000
Amusement equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bicycles and supplies.....	3	12	11	1	18,447	40,016	42,810	267,260		235,023		3,000	
Billiards, bowling equipment and sup- plies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Sporting goods (general line).....	6	169	126	43	296,446	636,235	723,988	3,306,439		3,239,051		38,716	12,000
Toys, novelties, and fireworks.....	11	52	46	6	81,953	179,738	277,130	1,134,665		874,139		18,033	
Cameras and motion-picture equipment and supplies.....	21	242	142	100	446,530	811,999	97,787	5,214,309	.54	341,188	6.54		

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PHILADELPHIA—Continued													
Automotive.....	73	2,173	1,875	298	Dollars 4,325,994	Dollars 5,724,878	Dollars 5,910,602	Dollars 71,874,654	7.37	Dollars 7,315,967	10.18	Dollars 14,810,350	Dollars 372,872
Automobiles and other motor vehicles.....	20	1,415	1,245	170	2,901,447	6,153,764	3,908,486	60,825,893	6.24	-----	-----	14,534,420	35,000
Automotive equipment.....	35	576	478	98	1,133,594	2,000,830	1,521,003	8,850,777	.91	6,159,766	69.00	125,649	300,140
Automobile accessories.....	7	37	34	3	39,356	65,204	88,709	356,342	-----	273,500	-----	1,144	49,684
Automotive equipment (general line).....	22	400	328	72	814,403	1,324,391	1,009,750	5,834,370	-----	4,549,756	-----	101,098	208,000
Automotive equipment (specialty lines).....	6	139	110	23	279,835	611,145	422,535	2,600,065	-----	1,330,510	-----	23,407	42,456
Automobile parts, new and used.....	10	152	127	25	235,105	427,018	339,939	1,441,959	.15	742,584	51.50	9,225	37,732
Tires and tubes.....	8	80	25	5	55,788	143,260	141,174	756,025	.07	413,017	54.63	141,047	-----
Chemicals, drugs, and allied products.....	87	1,922	1,178	744	3,569,708	5,844,652	4,620,487	39,550,158	3.76	32,919,445	89.79	342,710	7,795,390
Chemicals.....	35	408	345	61	998,384	1,873,224	1,080,248	12,997,586	1.27	11,013,024	88.83	82,051	7,312,833
Chemicals (Industrial).....	19	278	239	39	590,740	1,231,774	787,671	8,080,259	-----	7,557,476	-----	81,651	6,274,620
Dyestuffs.....	10	77	62	15	253,210	390,347	252,351	3,006,661	-----	2,624,112	-----	1,000	918,335
Naval stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Other chemicals.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Drugs and drug sundries (general line).....	14	762	505	257	1,148,870	2,008,255	2,297,423	15,159,540	1.50	13,505,422	89.68	65,295	5,000
Drugs and drug sundries (specialty).....	15	154	118	36	265,866	422,680	527,491	4,502,328	.47	4,203,257	93.49	1,225	-----
Drugs.....	0	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Drug sundries.....	6	68	53	15	108,235	159,436	221,620	678,953	-----	464,632	-----	-----	-----
Patent medicines.....	2	75	50	19	144,371	237,461	279,593	3,827,902	-----	3,797,250	-----	(x)	-----
Rubber goods (druggists).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Sanitary supplies, insecticides, etc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Paints, varnishes, lacquers, and enamels.....	10	202	185	17	447,140	750,032	424,298	2,621,784	.27	2,244,058	85.59	169,539	477,527
Toilet articles and preparations.....	7	398	25	373	709,442	790,461	291,057	1,778,061	.19	1,673,684	94.08	24,000	-----
Dry goods and apparel.....	348	2,447	1,863	584	4,666,280	8,824,297	11,255,331	71,077,150	7.29	64,869,882	91.27	380,378	5,583,318
Clothing and furnishings (other than millinery and footwear).....	122	592	435	157	983,310	2,186,710	2,716,015	20,047,305	2.06	17,506,169	87.32	158,060	75,424
Clothing (general line).....	4	20	15	5	25,716	51,720	82,702	610,695	-----	555,138	-----	-----	-----
Clothing and furnishings.....	4	12	9	3	24,898	46,355	78,607	502,141	-----	493,632	-----	(x)	(x)
Clothing, men's and boys'.....	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Clothing, women's and children's.....	17	73	59	20	139,271	224,152	174,167	2,276,201	-----	1,692,557	-----	348	-----
Furnishings (general line).....	16	73	51	27	94,133	215,309	409,490	1,823,608	-----	1,457,281	-----	42,847	-----
Furnishings, men's and boys'.....	10	61	41	22	180,218	318,033	539,238	2,432,363	-----	2,330,120	-----	500	-----
Furnishings, women's and children's.....	7	28	24	4	59,791	90,179	67,507	470,248	-----	420,184	-----	300	-----
Furs and fur clothing.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Hats and caps.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Hosiery.....	29	169	117	52	242,330	725,404	646,707	7,517,725	-----	6,628,872	-----	19,829	-----
Other clothing and furnishings.....	3	6	6	-----	7,622	15,786	22,571	231,604	-----	213,552	-----	-----	42,454
Dry goods (general line).....	40	542	379	163	856,498	1,488,570	1,817,842	10,971,520	1.13	10,278,073	93.68	3,500	10,000
Dry goods (specialty, other than specified).....	15	50	46	13	87,651	171,184	316,233	1,887,017	.10	1,545,417	81.86	-----	-----
Knit goods.....	11	50	38	12	75,051	146,239	268,233	1,457,795	-----	1,209,262	-----	-----	-----
Other dry goods.....	4	9	8	1	12,600	24,945	58,000	430,122	-----	336,155	-----	-----	-----
Millinery and millinery supplies.....	7	60	41	19	148,796	240,663	69,656	996,894	.10	918,429	92.13	150	-----
Notions.....	32	109	89	20	186,117	428,982	591,675	2,156,714	.22	1,797,775	83.36	105,582	348,039
Buttons.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Laces and embroideries.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Notions (general line).....	15	47	36	11	58,847	116,315	182,372	619,362	-----	432,496	-----	43,667	169,172
Tailors' trimmings and supplies.....	14	58	49	9	118,005	206,732	385,730	1,346,971	-----	1,176,662	-----	61,065	-----
Piece goods.....	89	836	664	172	1,833,504	3,330,747	4,483,002	26,538,342	2.72	24,628,731	92.80	100,289	5,140,255
Cotton goods.....	27	157	118	39	418,432	878,606	1,638,733	8,990,497	-----	8,333,428	-----	16,968	2,288,886
Linens.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Piece goods (general line).....	34	198	172	26	345,142	603,683	662,554	6,891,915	-----	6,089,617	-----	-----	1,705,490
Rayons.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Silks and velvets.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Woolens and worsteds.....	23	423	324	99	370,574	1,532,507	1,928,891	8,028,829	-----	7,422,990	-----	83,312	342,759
Shoes and other footwear.....	41	249	209	40	560,895	1,027,435	1,261,008	8,478,482	.87	8,104,688	96.05	12,200	-----
Electrical.....	75	1,606	1,255	351	3,533,599	7,105,619	3,638,878	42,830,902	4.39	36,298,520	84.75	255,531	8,618,487
Electrical goods (including appliances).....	30	830	603	227	1,803,328	3,402,171	1,696,046	19,888,481	2.04	17,935,951	90.18	99,319	7,484,538
Electrical merchandise (general line).....	27	733	522	211	1,556,088	2,667,121	1,381,181	17,525,294	-----	16,357,700	-----	99,319	7,182,188
Electrical appliances.....	3	97	81	16	247,240	735,050	284,865	2,363,167	-----	1,578,191	-----	-----	322,348
Electrical equipment and supplies.....	29	358	317	41	639,844	1,320,622	889,007	7,328,892	.75	5,084,117	77.56	154,747	1,133,951
Radios and radio equipment.....	16	418	335	83	1,090,337	2,382,826	1,082,925	15,613,549	1.60	12,678,452	81.26	1,465	-----
Farm products (not elsewhere specified).....	83	554	465	89	1,510,986	3,724,168	11,770,992	99,584,068	10.21	48,679,327	48.88	79,875	80,984,302
Cotton.....	6	101	72	29	330,099	684,212	3,560,443	42,134,510	4.32	3,324,397	7.89	-----	41,865,775
Flowers and nursery stock.....	10	88	79	9	121,232	264,293	116,538	970,924	.10	460,600	47.44	46,876	-----
Grain.....	4	14	9	5	38,023	82,094	240,551	3,507,751	.36	2,245,119	64.00	-----	2,250,210
Hides, skins, and furs.....	13	47	38	9	117,913	229,085	260,008	6,990,042	.71	6,419,883	91.84	25,000	6,089,672
Livestock.....	3	9	5	4	20,404	58,227	-----	2,318,453	.24	42,529	1.83	-----	-----
Tobacco (leaf).....	5	18	18	-----	65,971	102,310	316,169	760,983	.08	693,553	91.14	8,000	232,716
Wool and mohair.....	33	252	225	27	744,632	2,157,444	6,799,858	39,999,687	4.10	33,680,943	84.20	-----	38,150,827
Other farm products.....	9	25	19	6	65,712	146,503	507,435	2,901,718	.30	1,812,303	62.46	-----	1,395,102

See footnotes at end of table, p. 1255.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PHILADELPHIA—Continued													
Farm supplies (except machinery and equipment)	19	183	140	43	Dollars 368,115	Dollars 742,063	Dollars 653,781	Dollars 10,100,380	1.05	Dollars 9,581,102	93.94	Dollars 102,955	Dollars 3,273,906
Farm supplies (except feed and fertilizer)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed	12	61	51	10	181,948	275,071	182,714	7,218,508	.74	6,748,014	93.40	54,451	3,051,893
Fertilizer and fertilizer materials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	547	3,324	2,863	461	5,010,568	11,800,277	4,353,439	152,820,168	15.67	105,863,035	69.27	2,160,940	-----
Confectionery and soft drinks	69	246	216	30	361,271	755,276	352,122	4,399,065	.45	3,020,198	68.65	59,845	-----
Confectionery	42	154	129	25	54,335	140,760	260,328	3,243,668	-----	2,270,380	-----	54,845	-----
Soft drinks	18	92	87	5	106,858	351,341	82,794	1,155,967	-----	749,818	-----	5,000	-----
Dairy products	20	265	244	21	335,687	756,957	100,530	9,287,121	.96	8,675,626	93.42	14,000	-----
Butter	3	27	23	4	54,335	140,760	106,748	2,249,078	-----	2,247,578	-----	-----	-----
Butter and cheese	3	38	32	6	96,182	198,791	6,790	3,961,004	-----	3,040,249	-----	-----	-----
Cheese	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Dairy products (general line)	8	78	69	4	128,028	313,738	26,794	2,265,510	-----	1,940,890	-----	12,000	-----
Ice cream	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Poultry and poultry products	23	392	297	125	428,147	1,188,114	501,533	9,086,408	.09	8,189,335	90.09	53,257	-----
Dairy and poultry products	61	457	393	64	866,293	1,759,927	1,039,343	30,428,167	3.12	21,740,090	71.45	292,072	-----
Fish and sea foods	40	421	386	35	710,962	1,417,554	534,809	10,666,548	1.09	7,880,147	73.88	270,875	-----
Fish and sea foods (fresh and cured)	20	143	132	11	240,254	448,046	107,384	3,755,944	-----	2,894,342	-----	97,375	-----
Fish and sea foods (fresh)	23	197	187	10	337,240	637,122	112,841	5,555,524	-----	3,711,065	-----	173,500	-----
Fish and sea foods (cured)	3	81	67	14	138,459	351,486	314,584	1,355,080	-----	1,274,800	-----	-----	-----
Fruits and vegetables (fresh)	292	798	674	124	1,470,689	3,103,876	833,604	57,868,126	5.94	35,737,010	61.70	377,032	-----
Fruits	86	142	119	23	241,321	634,838	332,307	14,172,308	-----	6,514,322	-----	18,164	-----
Fruits and vegetables (general line)	137	509	433	76	999,841	1,983,958	335,632	33,869,074	-----	22,642,124	-----	354,004	-----
Produce	8	30	25	5	51,802	100,543	68,727	3,288,604	-----	2,688,878	-----	-----	-----
Vegetables	61	117	97	20	177,728	394,537	98,938	6,508,150	-----	3,892,586	-----	3,964	-----
Meats and meat products	43	745	683	62	1,440,549	2,917,573	901,492	31,084,043	3.19	20,623,620	66.35	1,099,859	-----
Meats (cured)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Meats (fresh)	16	215	198	17	411,273	806,395	306,345	11,825,176	-----	9,046,093	-----	-----	-----
Meats and meat products (general line)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Meats and provisions	16	287	261	26	549,673	1,218,484	343,621	11,873,865	-----	6,017,192	-----	218,913	-----
Forest products (except lumber)	9	70	61	9	141,243	214,497	180,730	1,355,639	.14	800,054	59.68	7,000	1,067,829
Boxes, shooks, and cooperage	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Logs, railroad ties, piles, etc.	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Other forest products	6	59	53	6	120,098	166,855	166,730	945,235	.10	681,150	72.00	7,000	695,425
Furniture and house furnishings	95	1,456	1,000	456	2,751,282	5,259,960	5,297,135	27,273,894	2.80	21,543,285	79.00	525,634	13,000
Furniture	28	285	222	43	469,662	978,070	1,033,185	4,548,902	.47	3,632,643	79.80	84,030	-----
Furniture (general line)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Furniture (household)	21	128	114	14	222,868	400,625	575,308	2,750,690	-----	1,892,227	-----	77,800	-----
Other furniture (specialty lines)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
House furnishings	61	707	533	174	1,494,270	2,650,402	3,498,838	18,420,350	1.89	15,970,695	86.66	354,356	13,000
Brooms and brushes	3	15	14	1	29,254	38,738	57,996	136,286	-----	110,066	-----	5,442	4,500
China, glassware, and crockery	11	132	91	41	267,222	417,434	417,753	1,539,766	-----	1,294,571	-----	0,070	3,500
Curtains and draperies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Floor coverings	21	301	235	66	745,450	1,357,123	2,312,080	12,970,965	-----	11,504,489	-----	228,840	-----
House furnishings (general line)	15	183	100	23	352,936	605,388	640,178	3,153,272	-----	2,616,528	-----	20,300	-----
Household supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Lamps and lamp shades	7	64	26	38	74,475	117,427	28,407	400,773	-----	313,730	-----	25,000	-----
Pictures and picture frames	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Musical instruments and sheet music	6	484	245	239	787,350	1,630,588	765,112	4,295,642	.44	1,959,947	45.63	86,348	-----
Musical instruments, accessories, and parts	3	75	61	14	174,484	403,102	441,374	1,901,225	-----	61,726	-----	83,848	-----
Phonographs and phonograph supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Sheet music	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
General merchandise	5	24	21	3	43,504	92,000	93,733	584,671	.06	481,032	82.44	77,005	-----
Groceries and food specialties	178	3,034	2,398	636	5,531,062	9,405,983	9,653,870	94,073,289	9.65	69,406,220	73.78	3,527,232	2,200,128
Groceries (general line)	81	1,620	1,206	324	2,919,210	4,842,925	6,879,073	56,080,270	5.75	40,612,628	72.42	542,983	-----
Food and grocery specialties	97	1,414	1,192	312	2,611,843	4,562,158	2,774,300	37,993,019	3.90	28,793,592	75.79	2,684,249	2,200,128
Bakery products	13	535	467	68	1,211,355	1,740,406	71,173	7,849,670	-----	7,485,438	-----	2,827,000	-----
Canned goods (general line)	9	143	106	37	264,964	659,070	1,601,077	9,883,799	-----	8,903,871	-----	3,001	-----
Cereals	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Coffee	8	30	35	4	60,136	102,812	38,601	853,131	-----	661,438	-----	51,200	-----
Coffee, tea, and spices	15	107	80	27	197,786	389,881	146,713	2,362,167	-----	1,602,246	-----	14,294	-----
Delicatessen products	3	30	24	6	43,158	75,446	78,984	681,735	-----	599,962	-----	32,187	-----
Extracts and spices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Flour	6	31	26	5	84,499	170,940	64,045	1,881,308	-----	847,021	-----	-----	822,364
Flour and feed	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Fruits and vegetables (dried)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Soaps and soap powders	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Other food and grocery specialties	35	448	297	151	614,984	1,094,462	523,550	9,471,825	-----	6,403,300	-----	58,567	1,377,764

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PHILADELPHIA—Continued													
Hardware.....	38	1,200	1,070	229	2,298,675	3,987,271	3,482,685	18,454,580	1.80	17,913,851	97.07	359,524	2,716,655
Hardware (general line).....	27	1,239	1,021	218	2,209,017	3,835,142	3,302,759	17,559,904	1.80	17,104,991	97.41	316,748	2,674,965
Hardware (specialty).....	11	60	49	11	89,658	152,120	179,926	894,616	.09	808,800	90.41	42,776	41,690
Builders' hardware.....	4	16	12	4	15,176	26,352	73,152	140,803	-----	103,007	-----	20,000	-----
Heavy hardware.....	3	25	22	3	49,111	87,076	31,483	487,205	-----	462,609	-----	22,776	41,690
Tools and cutlery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Other hardware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Iron and steel scrap and other waste materials.....	204	857	787	70	1,105,130	2,253,367	1,052,899	18,304,753	1.88	12,942,288	70.70	8,409	12,915,205
Iron and steel scrap.....	22	381	357	24	565,024	1,154,253	392,281	8,497,852	.87	6,085,891	78.68	7,259	6,457,101
Junk and scrap.....	150	282	267	15	330,864	650,670	505,282	6,996,593	.02	3,317,428	55.33	650	3,491,770
Waste rubber, rags, and paper.....	23	104	163	31	209,242	448,435	155,330	3,811,338	.39	2,038,969	77.11	500	2,966,328
Paper (waste).....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Rags.....	13	60	37	13	52,950	116,552	89,408	1,017,299	-----	1,325,554	-----	-----	1,151,093
Rubber (scrap).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Jewelry and optical goods.....	92	540	396	144	1,028,126	2,040,082	3,870,518	12,507,898	1.28	9,100,298	73.52	364,948	-----
Jewelry.....	80	377	267	110	804,184	1,728,516	3,687,883	11,573,379	1.19	8,610,984	74.46	364,948	-----
Clocks and watches.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Diamonds and other precious stones.....	11	15	10	5	22,702	88,280	345,798	1,182,183	-----	861,702	-----	8,500	-----
Jewelry (general line).....	72	345	245	100	757,418	1,484,003	3,270,294	10,072,773	-----	6,893,182	-----	355,948	-----
Silverware.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Optical goods.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Leather and leather goods (except gloves and shoes).....	69	413	354	59	878,983	2,504,552	2,134,468	14,472,850	1.48	12,000,800	83.54	50,696	5,674,684
Leather and leather bolting.....	22	208	237	31	516,442	1,411,285	1,255,080	8,558,870	.88	6,879,339	80.38	29,086	5,077,094
Luggage and leather goods.....	5	55	39	16	217,341	804,395	363,504	2,539,815	.20	2,484,573	97.82	-----	-----
Saddlery and harness.....	3	17	10	1	16,556	25,295	22,616	85,621	.01	22,100	25.84	-----	-----
Shoe findings and cut stock.....	39	73	62	11	128,044	268,577	493,260	3,288,635	.33	2,704,788	82.25	26,110	597,620
Lumber and building materials (other than metal).....	128	1,818	1,500	222	3,740,250	7,005,089	5,827,181	52,082,795	5.84	35,846,168	68.83	2,460,461	14,304,694
Construction and building materials (other than metal and wood).....	59	1,131	1,003	128	2,121,010	4,602,241	2,394,643	22,541,106	2.31	9,501,927	42.15	938,820	2,480,500
Lumber and millwork.....	69	687	593	94	1,625,249	3,002,848	3,432,538	29,541,089	3.03	26,344,241	89.18	1,521,641	11,884,094
Machinery, equipment, and supplies (except electrical).....	220	2,734	2,107	627	5,174,365	9,458,543	7,191,609	37,515,403	3.85	29,455,100	78.51	2,004,103	9,380,647
Commercial equipment and supplies.....	33	352	276	76	642,451	1,218,944	857,451	4,037,119	.51	4,032,333	81.67	12,268	404,346
Construction equipment and supplies.....	6	64	59	5	107,117	204,810	97,020	1,383,900	.14	1,205,544	87.11	-----	-----
Farm machinery and equipment.....	5	37	20	11	84,025	180,745	172,018	728,618	.07	727,593	99.87	4,500	185,899
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	98	1,001	820	181	1,021,677	3,401,100	2,320,822	15,314,840	1.57	11,755,481	76.76	252,753	7,288,378
Bakers' equipment and supplies.....	4	20	23	3	40,098	71,125	49,574	311,692	-----	289,758	-----	-----	-----
Bottles and bottling equipment.....	8	27	24	3	73,490	139,480	82,928	570,650	-----	276,614	-----	7,550	15,000
Conveyor and hoisting machinery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Foundry equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Jewelers' equipment and supplies.....	5	14	12	2	18,300	62,503	89,920	279,880	-----	105,118	-----	500	113,000
Machine tools.....	5	39	32	7	93,835	199,284	254,086	1,828,314	-----	1,482,091	-----	-----	1,496,505
Mechanical rubber goods.....	4	41	28	13	85,473	155,358	73,858	812,928	-----	756,570	-----	2,358	754,011
Mill and mine supplies (general line).....	5	35	25	10	50,825	91,971	59,179	647,105	-----	274,229	-----	22,000	281,229
Power-house equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Printers' and lithographers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Pumps, pump parts, and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Textile machinery and equipment.....	5	145	127	18	181,881	340,500	170,602	1,320,050	-----	1,288,255	-----	39,810	199,298
Welding equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Other industrial machinery, equipment, and supplies.....	53	507	487	110	1,217,022	2,071,332	1,431,396	7,775,000	-----	5,655,872	-----	100,535	3,283,795
Professional equipment and supplies.....	30	874	593	281	1,633,225	2,961,762	2,609,830	9,539,725	.98	7,294,800	76.47	1,677,517	732,962
Church equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Dental supplies and equipment.....	9	242	172	70	360,867	726,476	452,201	2,700,810	-----	1,514,799	-----	-----	(x)
Pharmacists' supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
School equipment and supplies.....	3	67	33	34	123,702	280,172	244,037	896,573	-----	756,272	-----	12,641	-----
Surgical, medical, and hospital equipment and supplies.....	13	356	251	105	654,554	1,073,839	1,137,504	3,219,001	-----	2,389,743	-----	1,616,300	120,000
Other professional equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Service equipment and supplies.....	40	354	288	66	692,338	1,308,450	878,070	4,828,704	.50	3,945,097	81.70	21,255	442,036
Barber and beauty-parlor equipment and supplies.....	20	137	109	28	227,043	411,529	322,095	1,455,615	-----	1,131,924	-----	5,425	-----
Bootblack and hat cleaners' equipment and supplies.....	7	1	1	-----	750	5,843	4,350	50,013	-----	15,375	-----	-----	-----
Fire-protection equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Janitors' equipment and supplies.....	6	66	57	9	116,108	296,119	114,872	873,228	-----	546,030	-----	14,500	-----
Laundry equipment and supplies.....	4	40	41	6	122,374	210,672	143,727	823,004	-----	823,004	-----	-----	179,580
Shoe repairers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Undertakers' supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Upholsterers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Warehouse equipment and supplies.....	3	23	20	3	42,243	101,345	87,377	619,317	-----	581,780	-----	1,330	262,456
Transportation equipment and supplies.....	11	52	45	7	93,632	173,723	250,389	782,597	.08	494,261	63.16	35,810	833,057
Railroad equipment and supplies.....	4	13	11	2	22,140	68,206	120,550	193,887	-----	4,293	-----	810	193,557
Ship equipment and supplies.....	7	39	34	5	71,392	115,517	135,839	588,730	-----	489,968	-----	35,000	140,000

See footnotes at end of table, p. 1255.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALEERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PHILADELPHIA—Continued													
Metals and minerals (except petroleum and scrap).....	96	1,455	1,243	222	Dollars 3,370,000	Dollars 7,075,934	Dollars 6,166,565	Dollars 83,002,359	8.51	Dollars 74,188,955	80.38	Dollars 750,070	Dollars 31,051,323
Coal.....	48	343	266	77	1,051,650	2,453,900	3,029,876	53,140,484	5.45	48,255,792	90.79	711,393	15,191,113
Coal (general line).....	10	69	59	10	238,500	439,508	20,403	8,784,532		8,553,367			4,044,095
Coal (anthracite).....	5	93	67	26	272,249	865,109	2,961,984	25,589,435		25,394,804		618,393	
Coal (bituminous).....	27	134	102	32	414,057	1,019,801	25,984	14,742,081		10,516,307			8,849,793
Coal and coke.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Fuel.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Iron and steel (except scrap).....	28	952	837	115	2,020,726	4,583,865	2,622,116	22,726,208	2.33	19,997,503	87.99	28,260	13,522,116
Metals and metal work (other than iron and steel).....	20	170	140	30	288,684	638,109	514,573	7,120,667	.73	5,935,660	83.29	10,417	2,338,099
Paper and paper products.....	117	1,497	1,158	339	2,714,863	5,379,211	4,050,226	27,896,744	2.86	23,652,101	84.78	158,956	5,094,681
Paper and paper products (general line).....	56	930	720	204	1,673,202	3,105,826	2,571,200	18,668,364	1.91	16,685,626	89.38	92,029	4,253,655
Paper and paper products (specialty, other than specified).....	24	230	185	45	482,142	871,526	385,173	4,665,262	.48	3,937,223	84.30	170	835,326
Stationery and stationery supplies.....	19	160	111	49	202,624	412,479	454,253	1,836,135	.19	1,560,354	84.98	50,247	6,000
Wall paper.....	27	177	136	41	296,895	929,380	639,600	2,726,933	.28	1,468,898	53.87	16,800	
Petroleum and petroleum products.....	27	237	204	33	578,737	1,254,738	325,923	5,842,356	.60	4,679,158	80.00	29,856	1,070,917
Plumbing and heating equipment and supplies.....	74	1,420	1,103	317	2,872,072	4,593,659	4,407,098	20,835,508	2.14	16,118,489	77.36	677,320	2,709,186
Plumbing equipment and supplies.....	01	1,236	952	284	2,047,212	4,041,324	3,423,356	17,589,638	1.81	13,639,945	77.55	614,048	2,709,186
Pipe, valves, and fittings.....	8	60	49	11	105,229	213,844	167,708	1,360,352		1,281,103		21,311	389,312
Plumbing and heating equipment and supplies (general line).....	47	1,003	833	260	1,823,999	3,616,691	3,088,701	15,381,386		11,602,768		544,994	1,720,423
Other plumbing and heating equipment and supplies.....	6	83	70	13	117,984	210,789	166,887	847,900		756,074		47,743	602,451
Heating equipment and supplies.....	13	184	151	33	324,860	552,335	983,742	3,245,870	.33	2,478,544	76.30	63,272	
Tobacco and tobacco products (except leaf).....	59	398	338	60	715,214	1,402,030	1,080,331	22,742,048	2.33	16,149,229	71.01	574,779	23,600
Cigars.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Cigars, cigarettes, and tobacco.....	54	361	298	53	590,051	1,132,714	1,533,818	21,117,537	2.17	15,023,318	71.14	509,563	13,600
Tobacco.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
All other.....	128	1,093	1,205	788	3,067,866	9,063,108	4,052,567	43,045,507	4.42	35,250,241	81.91	441,152	10,040,517
Books, periodicals, and newspapers.....	9	901	455	506	1,352,393	5,735,707	1,110,202	10,435,480	1.07	8,766,146	83.99	48,239	
Oils and greases (animal and vegetable).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Rubber goods (general lines).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Textiles and textile materials (other than dry goods).....	74	706	534	232	1,332,724	2,539,790	2,434,630	27,667,688	2.84	23,771,529	85.95	103,545	15,704,015
Bags and bagging.....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Burlap.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Cordage and twine.....	7	112	93	19	206,679	303,073	211,962	2,342,542		1,949,569		60,774	918,049
Textiles and textile materials, other than dry goods (general lines).....	14	186	157	29	313,773	602,582	431,476	3,309,083		3,122,537		15,413	401,429
Yarn.....	16	172	129	43	474,624	943,415	1,200,394	17,324,323		15,272,675		6,235	11,422,524
Other textiles (exclusive of dry goods).....	23	184	108	76	213,932	416,871	328,688	2,977,074		2,227,830		10,000	2,265,294
Miscellaneous kinds of business.....	41	207	172	35	310,797	592,585	359,767	3,118,764	.32	2,016,791	64.67	270,368	205,001

PITTSBURGH (pop. 669,817)

Total.....	1,046	16,221	13,094	3,127	33,556,466	63,385,031	43,668,275	467,417,292	100.00	304,192,192	65.08	14,571,738	100,184,813
Types of wholesalers:													
Service wholesalers.....	927	14,430	11,624	2,806	20,652,858	56,270,481	38,517,158	413,097,543	88.38	267,924,237	64.80	14,308,308	63,783,065
Importers.....	6	63	46	18	103,367	362,422	508,033	2,436,382	.62	2,186,535	89.75		158,025
Wholesale merchants.....	921	14,367	11,579	2,788	20,549,491	55,908,059	38,009,125	410,661,161	87.86	265,737,762	64.71	14,308,308	63,625,940
Limited-function wholesalers.....	48	239	181	58	619,754	1,170,100	711,242	22,939,179	4.91	15,226,813	66.38	30,500	11,040,965
Cash and carry.....	14	45	37	8	64,676	152,920	562,933	3,861,381	.83	375,032	0.71	500	
Drop shippers.....	30	147	105	42	449,110	811,080	61,028	16,733,900	3.65	13,412,124	80.15	30,000	11,040,965
Wagon distributors.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Warehouses (distributing).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Supply and machinery distributors.....	71	1,552	1,289	263	3,283,854	5,944,450	4,439,875	31,380,570	6.71	21,041,092	67.05	232,980	24,759,986
Amusement and sporting goods.....	19	199	123	76	430,450	929,181	340,243	3,903,158	.85	1,608,094	40.27	300	144,164
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	9	56	45	11	128,021	309,475	297,372	1,497,970	.32	1,299,246	86.73	300	144,164
Cameras and motion-picture equipment and supplies.....	10	143	78	65	308,429	619,706	42,871	2,405,188	.53	308,848	12.38		

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALESAERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PITTSBURGH—Continued													
Automotive.....	42	1,285	1,113	172	Dollars 2,733,853	Dollars 5,719,134	Dollars 3,318,705	Dollars 39,704,152	8.49	Dollars 3,582,004	9.02	Dollars 9,162,255	Dollars 118,440
Automobiles and other motor vehicles.....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	10	300	254	46	604,285	1,119,137	809,619	5,263,096	1.13	3,080,245	58.53	41,751	(x)
Automobile accessories.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment (general line).....	7	181	155	26	374,073	650,843	530,944	3,329,504	(x)	2,380,245	(x)	40,751	(x)
Automotive equipment (specialty lines).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile parts.....	8	36	29	7	80,079	164,845	105,984	454,552	.10	151,759	33.39	7,554	118,440
Tires and tubes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	20	832	643	189	1,495,194	2,531,328	2,603,019	14,875,902	3.18	12,061,435	81.21	61,543	2,436,641
Chemicals.....	6	61	50	11	118,787	222,922	53,575	819,708	.17	478,208	58.35	(x)	458,718
Drugs and drug sundries (general line).....	5	503	450	137	984,430	1,427,447	1,710,013	10,770,300	2.31	9,309,971	86.39	(x)	625,639
Drugs and drug sundries (specialty).....	7	40	15	25	48,257	84,334	40,129	213,325	.04	21,870	10.25	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	11	138	122	16	343,720	796,925	799,302	3,000,509	.60	2,271,326	74.07	61,643	1,352,284
Dry goods and apparel.....	118	1,348	838	510	2,317,873	5,494,886	5,291,295	31,377,343	6.71	18,769,734	59.82	149,536	78,055
Clothing and furnishings (other than millinery and footwear).....	75	688	365	323	1,175,218	2,596,502	2,481,715	10,132,750	3.45	13,443,913	83.33	142,550	73,972
Clothing (general line).....	11	80	35	4	66,191	217,851	200,297	1,640,911	(x)	1,395,134	(x)	(x)	(x)
Clothing and furnishings.....	4	22	19	3	59,949	100,005	144,456	621,492	(x)	325,000	(x)	(x)	(x)
Clothing, men's and boys'.....	26	222	154	68	494,793	1,005,805	1,238,224	5,908,353	(x)	4,806,180	(x)	38,550	73,972
Clothing, women's and children's.....	19	313	70	234	413,672	907,110	326,650	5,213,704	(x)	4,593,397	(x)	103,200	(x)
Clothing (secondhand).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furnishings (general line).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furnishings, men's and boys'.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hats and caps.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hosiery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (general line).....	7	365	292	73	692,570	1,800,987	1,632,711	8,804,859	1.90	308,523	4.16	(x)	(x)
Dry goods (specialty, other than specified).....	7	25	20	5	45,305	107,923	111,277	1,140,305	.25	992,059	86.54	(x)	(x)
Millinery and millinery supplies.....	6	113	40	73	123,990	272,758	148,953	1,109,019	.24	845,409	76.23	(x)	(x)
Notions.....	5	15	11	4	31,038	53,180	69,829	254,731	.05	180,194	70.74	(x)	(x)
Piece goods.....	9	67	48	19	102,888	353,231	304,105	1,707,828	.38	1,128,254	62.70	(x)	(x)
Piece goods (general line).....	4	14	11	3	22,328	69,444	64,895	709,946	(x)	434,220	(x)	(x)	(x)
Woolens and worsteds.....	5	53	37	16	80,560	283,787	239,210	997,882	(x)	694,034	(x)	(x)	(x)
Shoes and other footwear.....	9	75	62	13	140,828	310,230	552,705	2,071,701	.44	1,811,382	87.43	6,980	4,663
Electrical.....	47	1,227	1,013	214	2,591,186	4,795,982	2,802,652	28,310,618	6.00	22,990,118	81.21	958,725	4,133,064
Electrical goods (including appliances).....	25	470	355	94	937,113	1,883,803	1,017,321	9,404,471	2.02	7,596,040	80.26	202,430	4,041,889
Electrical merchandise (general line).....	17	333	262	71	701,795	1,406,935	808,987	7,771,793	(x)	6,707,438	(x)	23,341	3,852,358
Electrical appliances.....	8	146	123	23	235,318	477,868	208,334	1,002,078	(x)	889,202	(x)	179,098	189,531
Electrical equipment and supplies.....	4	155	130	25	302,791	551,112	200,511	4,847,648	.93	4,250,042	97.90	753,580	(x)
Radios and radio equipment.....	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Refrigerators (electric).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	8	108	92	16	105,184	375,219	294,323	7,317,176	1.57	723,004	9.88	(x)	1,250,033
Flowers and nursery stock.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grain.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hides, skins, and furs.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco (leaf).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	7	46	30	10	115,784	189,754	89,872	1,534,142	.33	1,196,818	78.01	93,405	209,331
Food products (not elsewhere specified).....	226	2,148	1,801	347	3,585,401	7,249,643	1,790,224	94,130,837	20.14	65,462,537	69.54	1,000,069	(x)
Confectionery and soft drinks.....	37	165	137	28	195,302	381,220	330,167	3,960,143	.85	1,490,263	37.63	17,520	(x)
Dairy products.....	16	718	628	90	1,248,275	2,382,805	239,017	10,291,105	2.20	6,195,797	60.20	886,780	(x)
Poultry and poultry products.....	10	56	47	9	101,516	215,002	78,304	3,751,497	.80	1,910,125	50.92	10,435	(x)
Dairy and poultry products.....	14	103	85	18	187,097	405,911	207,163	8,236,372	1.76	4,910,127	59.62	(x)	(x)
Fish and sea foods.....	7	71	66	5	135,592	250,973	57,548	1,549,692	.33	1,037,409	66.94	42,207	(x)
Fruits and vegetables (fresh).....	124	736	561	175	1,296,068	2,500,645	500,938	56,508,390	12.09	42,418,792	75.07	39,575	(x)
Fruits.....	24	117	88	29	190,554	350,277	84,120	12,462,957	(x)	9,184,523	(x)	(x)	(x)
Fruits and vegetables (general line).....	91	594	452	112	1,045,128	2,128,289	502,815	41,794,598	(x)	31,381,928	(x)	39,575	(x)
Vegetables.....	9	55	21	34	54,986	82,079	3,994	2,250,835	(x)	1,852,341	(x)	(x)	(x)
Meats and meat products.....	17	209	27	22	420,071	1,053,081	316,127	9,833,638	2.10	7,500,054	76.27	85,000	(x)
Forest products (except lumber).....	3	21	19	2	31,972	40,929	19,429	177,380	.04	174,930	98.62	10,000	161,330
Furniture and house furnishings.....	27	653	524	129	1,284,595	2,338,714	2,069,021	10,742,909	2.30	9,258,307	86.18	12,835	591,609
Furniture.....	12	116	99	17	284,848	604,731	520,878	2,680,848	.57	1,732,305	64.62	(x)	51,330
House furnishings.....	15	537	425	112	999,747	1,733,983	1,548,143	8,062,061	1.73	7,526,062	93.35	12,835	540,273
General merchandise.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table, p. 1255.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALEERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PITTSBURGH—Continued													
Groceries and food specialties.....	90	1,441	1,226	215	Dollars 2,922,060	Dollars 6,615,570	Dollars 5,851,808	Dollars 44,035,929	9.42	Dollars 29,737,879	67.53	Dollars 88,559	Dollars
Groceries (general line).....	71	1,057	907	160	2,060,175	4,137,982	4,682,094	33,913,922	7.26	21,500,232	63.41	37,790	
Food and grocery specialties.....	28	374	319	55	863,485	1,477,688	1,168,814	10,122,007	2.16	8,231,647	81.32	709	
Hardware.....	17	587	490	97	1,131,041	2,021,787	1,962,900	8,611,544	1.84	7,798,377	90.50	425,798	1,308,300
Hardware (general line).....	12	466	385	81	859,782	1,554,493	1,500,744	6,881,293	1.47	6,217,804	90.30	164,240	1,308,300
Hardware (specialty).....	5	121	105	16	271,289	467,294	463,156	1,730,251	.87	1,580,573	91.35	201,556	
Iron and steel scrap and other waste materials.....	37	278	205	73	762,021	1,890,691	486,549	20,881,709	4.47	15,104,391	72.33	1,000	14,593,124
Iron and steel scrap.....	10	115	88	27	484,205	1,374,878	280,029	15,325,834	3.28	11,261,598	73.48	1,000	11,434,764
Junk and scrap.....	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Waste rubber, rags, and paper.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry and optical goods.....	36	335	238	97	717,574	1,332,152	2,503,801	6,914,067	1.48	3,826,643	55.34	110,067	40,209
Jewelry.....	33	274	194	80	624,656	1,129,737	2,401,639	6,240,363	1.34	3,286,387	52.66	119,067	40,209
Optical goods.....	3	61	44	17	92,918	202,415	101,802	674,304	.14	540,256	80.12		
Leather and leather goods (except gloves and shoes).....	18	85	69	16	133,327	268,626	471,794	1,559,865	.33	869,150	55.72	20,000	
Lumber and building materials (other than metal).....	50	1,233	1,038	205	3,907,050	5,953,183	2,204,833	31,064,001	6.65	21,736,085	69.07	630,370	7,141,035
Construction and building materials (other than metal and wood).....	27	907	772	135	2,870,436	4,183,741	1,510,978	15,413,949	3.30	12,366,744	80.23	14,004	2,512,767
Brick and tile.....	4	104	71	33	162,659	301,304	646,145	4,893,450		4,003,656			100,558
Building stone.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Cement.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Glass.....	4	273	223	50	588,357	829,271	559,753	3,408,902		2,638,082		5,644	1,528
Granite and marble.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Lime, plaster, etc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Roofing materials (nonmetallic).....	3	8	7	1	11,800	25,469	13,610	91,032		21,811			
Sand, gravel, and crushed stone.....	5	351	321	30	1,041,124	1,284,699	57,104	3,778,701		2,078,935		8,360	1,375,576
Other building materials.....	6	112	100	12	902,891	953,131	171,283	1,674,262		1,674,262			554,000
Lumber and millwork.....	32	326	266	60	1,036,614	1,769,442	693,856	15,650,052	3.35	9,369,341	59.87	622,860	4,628,881
Machinery, equipment, and supplies (except electrical).....	115	2,077	1,698	379	4,175,679	7,814,761	5,898,978	38,375,156	8.21	25,554,266	66.59	329,571	26,468,494
Commercial equipment and supplies.....	12	87	78	9	154,083	307,929	133,786	982,751	.21	653,322	66.48	31,000	
Construction equipment and supplies.....	4	118	108	10	245,652	472,443	423,864	2,576,151	.55	2,473,172	96.00		629,076
Farm machinery and equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	65	1,418	1,109	249	2,937,329	5,314,253	4,016,338	27,543,614	5.89	18,514,043	67.22	232,080	22,870,014
Bakers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Bottles and bottling equipment.....	3	8	8		7,160	38,895	24,404	184,659		148,194			
Chemical equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Foundry equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Jewelers' equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Machine tools.....	3	15	13	2	70,645	147,025	10,000	2,014,642		1,823,768		39,840	1,823,768
Mechanical rubber goods.....	3	25	22	3	64,798	145,921	47,217	892,140		889,140		3,000	889,140
Mill and mine supplies (general line).....	9	496	410	86	763,753	1,598,602	1,090,976	6,944,509		3,397,268		122,484	6,010,724
Oil well machinery, equipment, and supplies.....	6	357	302	55	936,314	1,663,401	1,317,813	8,880,721		8,864,616		122	7,694,027
Power-house equipment.....	3	25	21	4	47,216	57,681	19,371	282,331		137,232			282,331
Printers' and lithographers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Pumps, pump parts, and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Textile machinery and equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Welding equipment.....	4	14	12	2	28,930	43,988	23,554	193,381		23,461			18,660
Other industrial machinery, equipment and supplies.....	25	282	222	60	664,173	1,099,270	962,911	5,673,633		1,593,841		67,474	4,374,086
Professional equipment and supplies.....	14	266	206	66	423,717	835,949	628,619	2,863,596	.61	2,045,928	71.45	37,441	490,341
Service equipment and supplies.....	17	158	120	38	281,832	613,955	682,148	2,877,216	.62	1,643,063	57.13	28,150	628,716
Transportation equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Metals and minerals (except petroleum and scrap).....	37	649	545	104	1,484,835	2,576,304	1,012,264	41,504,624	8.82	34,768,763	83.77	469,375	35,848,661
Coal.....	19	202	173	29	458,889	941,224	105,705	27,051,768	5.79	25,735,179	95.13	457,612	26,144,066
Iron and steel (except scrap).....	16	413	339	74	970,645	1,554,584	898,354	13,729,921	2.94	8,424,771	61.36	11,762	0,094,912
Metals and metal work (other than iron and steel).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Paper and paper products.....	26	430	368	62	1,051,125	1,839,821	1,633,110	10,772,824	2.30	9,440,652	87.63	22,607	2,830,893
Paper and paper products (general line).....	11	217	185	32	528,633	786,172	711,092	5,741,084	1.23	5,221,954	90.96		2,833,209
Paper and paper products (specialty, other than specified).....	6	149	131	18	425,827	777,897	704,248	4,211,076	.90	3,629,682	86.19	15,902	0,681
Stationery and stationery supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Wall paper.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Petroleum and petroleum products.....	13	170	141	29	394,262	711,075	297,186	3,731,725	.80	2,254,260	60.41	521,251	1,107,638

See footnotes at end of table, p. 1255.

WHOLESALE DISTRIBUTION—PENNSYLVANIA: 1929

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TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PITTSBURGH—Continued													
Plumbing and heating equipment and supplies.....	17	435	374	61	Dollars 1,010,384	Dollars 1,685,409	Dollars 1,134,545	Dollars 8,626,183	1.86	Dollars 6,372,763	73.88	Dollars 301,148	Dollars 1,087,805
Plumbing equipment and supplies.....	13	400	346	54	936,897	1,485,014	1,050,744	7,854,965	1.68	6,055,411	77.47	301,148	1,087,805
Heating equipment and supplies.....	4	35	28	7	82,987	200,395	74,799	771,218	.17	287,352	37.20		
Tobacco and tobacco products (except leaf).....	18	255	211	44	542,809	948,264	933,573	14,087,621	3.01	9,014,028	63.90	7,043	
All other.....	27	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Textiles and textile materials (other than dry goods).....	7	86	72	17	173,068	296,307	280,803	1,627,215	.35	301,132	24.04	44,065	617,365
Miscellaneous kinds of business.....	18	165	133	35	198,267	470,188	270,209	1,662,787	.36	1,169,697	70.31	5,466	9,522
SCRANTON (pop. 143,433)													
Total.....	219	2,404	1,999	405	4,231,520	8,800,408	5,700,802	58,126,784	100.00	36,663,503	63.08	3,575,813	8,954,779
Types of wholesalers:													
Service wholesalers.....	193	2,304	1,918	386	4,048,318	8,464,316	5,466,023	53,662,209	92.32	32,037,917	61.38	3,464,689	8,204,411
Wholesale merchants.....	193	2,304	1,918	386	4,048,318	8,464,316	5,466,023	53,662,209	92.32	32,037,917	61.38	3,464,689	8,204,411
Limited function wholesalers.....	9	36	24	6	52,803	108,750	12,909	3,352,342	5.77	2,701,047	83.20	8,413	18,173
Cash and carry.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drop shippers.....	4	16	12	4	30,396	60,301		2,745,047	4.72	2,030,047	66.03	8,413	18,173
Wagon distributors.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Supply and machinery distributors.....	10	70	57	13	130,396	227,342	221,780	1,112,233	1.91	934,539	84.02	102,711	672,105
Amusement and sporting goods.....	4	17	12	6	16,497	29,922	46,123	115,325	.20	52,045	45.13		
Automotive.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobiles and other motor vehicles.....	3	58	50	8	77,654	232,670	73,210	1,267,310	2.08			563,762	
Automotive equipment.....	4	23	10	4	34,430	72,044	56,108	310,056	.56				
Automobile parts (new and used).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	6	78	51	27	98,364	196,789	301,286	854,069	1.47	748,481	87.58	5,000	100
Dry goods and apparel.....	20	87	63	24	152,001	389,726	561,507	2,160,755	3.73	1,919,021	88.44		102,850
Electrical.....	11	85	62	28	181,674	347,692	213,449	1,848,805	3.18	965,305	52.21	10,365	404,679
Farm products (not elsewhere specified).....	3	10	9	1	22,807	52,033	40,430	285,497	.40				220,415
Farm supplies (except machinery and equipment).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	42	743	672	71	1,377,295	3,150,840	402,801	15,084,477	27.50	10,241,133	64.07	2,475,142	
Confectionery and soft drinks.....	12	50	45	11	73,601	164,189	127,635	1,350,736	2.32	1,009,101	74.71		
Dairy products.....	4	541	500	41	1,028,810	2,326,185	126,307	6,082,095	10.47	5,916,520	97.20	2,474,642	
Poultry and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (fresh).....	10	20	20	3	45,190	124,137	52,290	3,422,781	5.80	1,181,415	34.52		
Meats and meat products.....	12	80	77	9	171,244	453,552	67,067	3,932,289	6.77	1,301,951	35.40	500	
Forest products (except lumber).....	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	22	175	143	35	259,688	518,073	1,190,402	5,027,636	10.20	4,740,769	80.13	6,162	2,153
Groceries (general line).....	14	114	94	20	167,864	332,476	877,735	4,049,177	6.07	3,335,362	82.37	6,162	
Food and grocery specialties.....	8	64	49	15	92,324	185,598	312,667	1,878,759	3.23	1,414,407	75.28		2,153
Hardware.....	7	53	45	8	90,663	174,470	200,103	721,240	1.24	401,056	63.02	32,420	
Iron and steel scrap and other waste materials.....	11	52	44	8	52,199	86,440	54,500	281,184	.48	65,825	23.41	3,000	
Iron and steel scrap.....	3	11	11		16,550	18,956	14,700	94,200	.16	22,000	23.35	3,000	
Junk and scrap.....	8	41	33	8	35,649	67,484	39,800	186,984	.32	43,825	23.44		
Jewelry and optical goods.....	5	18	11	7	16,610	52,072	191,861	482,430	.83	364,211	75.50	9,000	
Leather and leather goods (except gloves and shoes).....	5	13	12	1	14,569	38,652	66,002	267,853	.46	194,183	72.50	35,301	
Lumber and building materials (other than metal).....	11	140	134	12	324,960	657,530	523,524	2,616,346	4.50	2,092,040	79.96	229,772	458,285
Machinery, equipment, and supplies (except electrical).....	18	127	105	22	199,007	345,144	333,345	1,578,160	2.72	1,083,245	68.64	102,711	672,195
Commercial equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Construction equipment and supplies.....	1	(x)			(x)	(x)	(x)	(x)	(x)				
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	9	69	57	12	129,299	224,332	219,280	1,086,214	1.87	934,539	86.04	102,711	672,195
Professional equipment and supplies.....	3	43	37	6	53,083	82,567	75,952	347,116	.60	52,824	15.22		
Service equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Metals and minerals (except petroleum and scrap).....	8	47	30	8	150,334	335,817	8,589	9,415,872	16.20	8,839,571	93.88	20,203	5,408,043
Paper and paper products.....	3	53	43	10	109,731	188,855	102,879	1,257,870	2.16	984,434	78.26	20,969	680,103
Petroleum and petroleum products.....	4	237	190	47	346,752	686,385	142,408	3,300,838	5.78	250,020	7.62	10,518	974,750
Plumbing and heating equipment and supplies.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf).....	5	156	121	29	298,578	480,129	479,537	5,327,871	9.17	1,293,760	24.28	5,400	
All other.....	3	37	25	12	62,871	98,891	21,644	720,085	1.24	93,039	12.92		

See footnotes at end of table, p. 1255.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALESAERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
ERIE (pop. 115,967)													
Total.....	115	956	828	128	Dollars 1,596,266	Dollars 3,240,591	Dollars 2,725,389	Dollars 10,565,049	100.00	Dollars 10,329,876	52.80	Dollars 332,360	Dollars 886,531
Types of wholesalers:													
Service wholesalers.....	109	835	724	111	1,377,476	2,875,220	2,642,828	17,935,898	91.67	9,366,276	52.22	320,360	547,135
Wholesale merchants.....	109	835	724	111	1,377,476	2,875,220	2,642,828	17,935,898	91.67	9,366,276	52.22	320,360	547,135
Limited function wholesalers ²	4	103	91	12	191,474	314,848	18,935	1,433,400	7.33	876,022	61.15	7,000	200,334
Supply and machinery distributors.....	2	18	13	5	27,336	50,523	63,625	195,661	1.00	86,977	44.45	5,000	130,162
Amusements and sporting goods.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive.....	9	82	72	10	118,758	234,922	172,695	808,293	4.13	453,422	56.10	55,004	28,496
Automobiles and other motor vehicles.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	4	54	49	5	78,431	159,187	93,535	506,132	3.05	350,132	58.73	28,700	28,496
Automobile parts (new and used).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	3	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical.....	6	47	36	11	82,810	164,266	113,805	1,077,531	5.51	944,018	87.69	39,305	62,000
Electrical goods (including appliances).....	3	24	17	7	39,103	63,242	57,814	462,639	2.37	427,816	92.47	12,500	62,000
Radios and radio equipment.....	3	23	19	4	43,702	100,964	56,051	614,892	3.14	517,103	84.10	26,835	
Farm products (not elsewhere specified).....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Food products (not elsewhere specified).....	33	282	203	19	396,882	927,246	158,559	4,271,058	21.83	1,428,188	33.43	68,045	
Confectionery and soft drinks.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy products.....	3	87	78	9	147,968	200,871	28,183	1,160,318	5.98	534,066	45.72	7,000	
Poultry and poultry products.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy and poultry products.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	8	113	109	4	119,698	359,560	37,177	597,074	2.90	305,926	53.86	56,545	
Fruits and vegetables (fresh).....	10	35	33	2	54,219	112,220	21,325	1,369,426	7.00	202,543	14.79	4,500	
Meats and meat products.....	3	24	23	1	37,566	160,588	14,347	552,347	2.82	203,819	36.90		
Furniture and house furnishings.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	9	140	121	19	262,864	483,286	760,284	4,678,444	23.91	3,413,478	72.00		
Hardware.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste mate- rials.....	5	35	32	3	31,631	51,096	45,780	695,069	3.55	200,982	28.02		432,767
Jewelry and optical goods.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	8	69	61	8	138,872	291,474	223,078	1,210,081	6.23	812,444	66.64	91,022	209,233
Machinery, equipment, and supplies (ex- cept electrical).....	6	38	26	12	72,541	123,088	140,780	450,725	2.35	300,273	65.32	7,000	130,162
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	5	38	31	7	49,414	98,629	142,707	333,004	1.71	84,461	25.32	3,741	14,673
Petroleum and petroleum products.....	5	43	39	4	80,257	163,740	76,660	658,873	3.37	422,410	64.11		
Plumbing and heating equipment and supplies.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf).....	7	31	25	6	67,626	101,031	130,563	1,506,302	7.70	774,872	51.44		
All other.....	3	8	7	1	9,900	10,338	2,219	175,315	.90	58,900	33.60		

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
READING (pop. 111,171)													
Total.....	158	1,882	1,139	243	Dollars 2,426,547	Dollars 4,489,648	Dollars 3,532,747	Dollars 37,388,748	100.00	Dollars 23,269,194	76.61	Dollars 1,220,988	Dollars 3,100,152
Types of wholesalers:													
Service wholesalers.....	148	1,346	1,109	237	2,383,838	4,427,624	3,460,926	36,258,642	96.98	27,572,356	76.04	1,179,837	2,600,434
Wholesale merchants.....	148	1,346	1,109	237	2,383,838	4,427,624	3,460,926	36,258,642	96.98	27,572,356	76.04	1,179,837	2,600,434
Limited function wholesalers.....	7	13	12	1	10,697	24,820	47,212	708,670	1.80	310,080	43.75		310,080
Cash and carry.....	3	9			6,231	12,000	44,337	350,690	.04				
Drop shippers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Wagon distributors.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Supply and machinery distributors.....	3	23	18	5	31,012	47,105	44,609	421,427	1.13	386,728	91.77	41,151	120,038
Amusement and sporting goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Automotive.....	17	95	79	16	200,797	340,132	236,704	1,419,206	3.80	620,174	43.70	105,991	3,547
Automobiles and other motor vehicles.....	8	19	14	2	39,115	69,457	25,468	375,578	1.00	1,110	.30	11,992	
Automotive equipment.....	10	61	49	12	127,116	202,382	175,047	873,665	2.34	590,377	67.57	91,289	3,547
Automobile parts (new and used).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Tires and tubes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Chemicals, drugs, and allied products.....	9	52	41	11	74,302	135,513	188,377	908,611	2.43	715,987	78.80	77,144	440,852
Dry goods and apparel.....	8	107	87	20	171,204	249,077	423,669	2,093,458	5.57	1,054,882	50.03	21,837	
Electrical.....	9	80	66	14	148,038	318,296	127,073	2,047,181	5.48	1,057,894	95.04	5,153	882,483
Farm products (not elsewhere specified).....	2	23	18	5	13,644	25,620	2,454	104,100	.44	104,461	93.65		104,461
Food products (not elsewhere specified).....	41	170	156	15	256,170	551,681	144,536	4,131,118	11.05	2,903,192	70.28	118,108	
Furniture and house furnishings.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Groceries and food specialties.....	12	112	95	17	178,171	330,673	435,300	3,080,478	8.24	2,208,584	71.70	3,200	
Groceries (general line).....	7	65	55	10	93,378	160,331	221,726	1,608,989	4.54	854,280	50.28	3,200	
Food and grocery specialties.....	5	47	40	7	84,793	170,342	213,664	1,381,487	3.70	1,354,295	98.03		
Hardware.....	4	136	126	10	231,448	399,080	674,725	2,182,105	5.84	711,810	32.62	389,503	
Iron and steel scrap and other waste materials.....	8	150	132	24	409,813	807,625	200,581	12,801,280	34.24	12,435,893	97.15		525,636
Iron and steel scrap.....	3	75	72	3	300,544	501,009	71,458	11,695,608	31.28	11,695,608	100.00		
Junk and scrap.....	5	81	60	21	109,269	306,616	129,123	1,105,672	2.96	740,285	66.95		525,636
Jewelry and optical goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather goods (except gloves and shoes).....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Lumber and building materials (other than metal).....	4	42	36	6	76,603	168,322	169,802	568,565	1.52	534,867	94.07	301,845	24,100
Machinery, equipment and supplies (except electrical).....	11	67	53	14	115,570	172,528	153,100	852,419	2.28	591,955	69.44	94,435	169,638
Metals and minerals (except petroleum and scrap).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paper and paper products.....	5	107	89	18	169,146	288,800	226,892	1,041,102	2.78	934,751	89.78	20,088	160,531
Petroleum and petroleum products.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Plumbing and heating equipment and supplies.....	5	92	80	12	180,940	322,373	227,230	1,055,046	5.23	1,812,763	67.15		225,761
Tobacco and tobacco products (except leaf).....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
All other.....	5	36	16	20	48,004	89,839	127,470	429,732	1.16	102,807	44.88	12,658	198,517

¹ Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.
² Also includes 2 establishments handling fertilizer and fertilizer materials.
³ Includes 44 establishments handling milk and cream showing net sales of \$17,172,029.
⁴ Includes 1 establishment handling musical instruments and sheet music.
⁵ Includes 1 drop shipper and 3 wagon distributors.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total.....	10,542	113,055	92,210	21,438	Dollars 217,649,738	Dollars 440,005,376	Dollars 308,215,349	Dollars 4,777,291,874	100.00	Dollars 3,338,730,355	Dollars 78,230,637	Dollars 1,552,156,098
Wholesalers only.....	6,690	70,305	56,710	13,589	128,287,082	257,546,907	209,412,652	1,978,490,338	41.41	1,201,353,173	61,801,401	304,206,253
Assemblers and country buyers.....	452	1,005	1,307	298	901,735	2,026,456	5,260,884	33,252,514	.70	3,990,821	292,310	2,031,457
All other types.....	3,400	41,745	34,190	7,549	88,370,041	180,432,013	91,541,813	2,765,543,022	57.89	2,043,446,301	10,076,426	1,185,228,368
Amusement and sporting goods.....	112	1,501	939	563	2,688,325	5,999,035	2,774,003	37,227,602	.78	9,155,307	413,133	231,484
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	61	649	474	175	1,003,128	2,331,150	2,505,790	12,350,863	.20	8,495,271	413,133	231,484
Amusement equipment and supplies.....	3	6	6	—	9,872	21,887	13,444	405,850	—	300,340	—	—
Bicycles and supplies.....	5	25	21	4	53,283	96,930	84,810	547,007	—	284,307	0,000	50,000
Billiards, bowling equipment, and supplies.....	9	120	93	27	184,680	477,218	196,394	1,895,765	—	1,775,550	15,300	144,164
Sporting goods (general line).....	19	356	259	97	624,047	1,233,861	1,667,503	0,726,073	—	3,751,323	363,029	12,000
Toys, novelties, and fireworks.....	25	142	95	47	220,340	501,224	543,579	2,782,098	—	2,293,040	25,800	25,320
Cameras and motion-picture equipment and supplies.....	51	852	464	388	1,605,107	3,667,885	268,207	24,870,740	.52	660,036	—	—
Cameras and photographic supplies.....	7	20	13	7	31,379	73,754	45,802	293,112	—	178,320	—	—
Moving picture apparatus.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)	—	—
Moving picture films.....	40	327	448	379	1,560,908	3,574,598	210,550	24,485,457	—	372,582	—	—
Talking picture apparatus.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)	—	—
Automotive.....	337	6,085	5,269	826	12,551,542	25,031,398	17,794,916	230,568,883	4.83	80,570,894	20,019,209	41,341,405
Automobiles and other motor vehicles.....	79	3,259	2,800	393	6,025,212	13,610,985	8,742,675	120,946,420	2.72	2,702,604	28,675,503	156,151
Automobiles and other motor vehicles (general line).....	16	265	235	30	491,810	1,014,742	590,034	5,847,070	—	206,288	1,844,714	—
Automobiles (new and used).....	51	2,750	2,405	351	5,625,335	11,783,478	7,394,029	118,886,000	—	25,260,020	20,000	—
Automobiles (used).....	3	35	34	1	54,148	124,870	39,209	1,174,030	—	200	176,270	—
Trucks and tractors.....	9	203	192	11	453,910	696,895	709,413	4,038,318	—	2,550,116	1,304,400	130,151
Automotive equipment.....	140	1,003	1,346	257	3,160,073	5,957,581	4,529,601	65,592,426	1.37	47,572,575	536,407	40,558,611
Automotive accessories.....	44	354	302	52	628,376	1,188,824	829,504	7,318,108	—	3,090,650	95,007	1,023,394
Automotive equipment (general line).....	81	942	785	157	1,042,134	3,504,357	2,777,257	52,067,623	—	40,650,309	400,310	30,405,275
Automotive equipment (specialty lines).....	15	307	259	48	589,563	1,264,400	922,340	5,306,095	—	2,922,547	40,004	124,972
Automobile parts (new and used).....	67	447	378	69	748,556	1,441,651	1,275,972	4,060,128	.10	2,576,621	163,513	500,877
Automobile parts (new).....	63	430	364	66	718,259	1,380,508	1,229,952	4,726,305	—	2,432,601	163,513	500,877
Automobile parts (used).....	4	17	14	3	30,297	61,143	46,020	239,823	—	43,930	—	—
Tires and tubes.....	51	776	669	107	2,017,701	4,012,179	3,246,667	30,063,903	.63	27,650,024	543,786	35,730
Chemicals, drugs, and allied products.....	308	4,923	3,454	1,469	9,504,060	19,750,243	13,843,242	148,170,870	3.10	124,388,711	876,148	53,374,910
Chemicals.....	117	1,124	905	219	2,905,533	6,066,032	2,497,438	64,568,738	1.35	56,674,243	367,384	46,763,889
Chemicals (industrial).....	59	540	434	115	1,340,826	2,870,304	1,279,983	30,810,400	—	35,432,033	341,528	32,054,503
Dyestuffs.....	13	117	95	22	401,651	654,700	351,887	4,384,608	—	3,079,783	16,306	1,058,009
Dyes, dry cleaning supplies, and allied products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)	—	—
Explosives.....	15	212	178	34	551,259	1,352,072	485,736	14,354,193	—	14,296,436	—	10,250,293
Insecticides.....	5	14	10	4	32,204	64,932	30,050	811,228	—	128,111	0,000	337,051
Naval stores.....	6	10	10	—	—	—	—	—	—	—	—	—
Other chemicals.....	23	231	187	44	578,693	1,120,137	347,550	5,175,773	—	3,119,750	—	1,224,003
Drugs and drug sundries (general line).....	45	1,886	1,355	531	2,042,478	4,803,016	5,948,430	35,164,768	.74	20,047,607	103,441	753,532
Drugs and drug sundries (specialty).....	61	583	368	215	763,853	1,328,511	1,647,988	11,443,589	.24	6,526,722	50,510	—
Drugs.....	18	161	106	55	254,347	527,780	550,838	2,884,654	—	1,447,141	50,235	—
Drug sundries.....	12	89	50	24	124,676	196,135	260,224	868,276	—	477,132	—	—
Patent medicines.....	17	238	112	126	272,885	445,744	687,288	0,764,050	—	3,789,129	—	—
Rubber goods (druggists').....	7	17	10	7	29,890	45,870	24,418	361,270	—	287,003	225	—
Sanitary supplies, insecticides, etc.....	4	15	13	2	24,425	35,159	20,098	80,095	—	33,057	—	—
Whisky.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)	—	—
Other alcoholic beverages.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)	—	—
Paints, varnishes, lacquers, and enamels.....	66	834	730	104	2,056,716	5,465,031	2,887,281	30,235,482	.63	27,798,148	321,663	5,047,176
Toilet articles and preparations.....	17	496	96	400	925,480	2,087,653	362,505	6,758,294	.14	6,441,891	24,150	210,322
Dry goods and apparel.....	702	5,839	4,037	1,802	10,644,177	21,001,856	23,545,494	175,369,364	3.67	143,777,593	584,491	21,208,823
Clothing and furnishings (other than millinery and footwear).....	292	2,380	1,434	946	3,852,562	7,977,858	8,014,355	59,731,295	1.25	51,204,306	338,043	343,746
Clothing (general line).....	30	130	104	26	169,113	477,514	739,381	3,035,518	—	3,147,579	—	76,500
Clothing and furnishings.....	15	105	87	18	216,765	361,520	552,251	3,405,732	—	1,632,740	—	—
Clothing, men's and boys'.....	55	340	245	95	710,055	1,536,532	2,029,599	11,323,094	—	6,429,372	94,285	206,792
Clothing, women's and children's.....	42	398	143	255	568,668	1,169,660	553,414	7,900,163	—	6,595,732	103,554	—
Clothing (secondhand).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)	—	—
Furnishings (general line).....	29	145	90	49	182,690	412,781	677,730	3,342,632	—	2,764,320	47,847	—
Furnishings, men's and boys'.....	40	795	396	399	1,115,270	1,960,622	1,282,130	10,075,520	—	9,504,763	1,300	—
Furnishings, women's and children's.....	13	48	38	10	103,121	222,642	82,996	1,676,431	—	1,635,367	300	—
Furs and fur clothing.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)	—	—
Hats and caps.....	19	140	123	17	321,837	585,898	409,500	3,898,752	—	3,700,889	21,837	—
Hosiery.....	42	251	177	74	427,106	1,178,898	1,580,218	13,571,812	—	12,626,679	10,820	—
Other clothing and furnishings.....	31	6	6	—	7,622	18,786	22,571	231,504	—	213,652	—	42,454

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Dry goods and apparel—Continued.					Dollars	Dollars	Dollars	Dollars		Dollars	Dollars	Dollars
Dry goods (general line).....	73	1,189	906	283	2,019,000	4,115,068	4,712,523	25,859,931	.54	14,225,505	9,000	776,180
Dry goods (specialty, other than specified).....	26	91	71	20	130,544	207,965	460,890	3,412,000	.07	2,915,094		
Knit goods.....	21	79	60	19	119,944	262,520	380,890	2,898,678		2,495,739		
Other dry goods.....	5	12	11	1	10,800	35,435	80,000	513,322		419,355		
Millinery and millinery supplies.....	19	100	95	95	301,235	583,350	220,007	2,705,590	.06	2,201,903	150	
Notions.....	04	247	187	60	542,398	1,121,700	1,028,035	8,308,069	.17	6,977,796	105,582	3,329,324
Buttons.....	7	12	11	1	25,689	30,310	33,073	480,650		363,632	250	354,432
Gloves.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Laces and embroideries.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Notions (general line).....	32	135	93	42	218,486	376,830	414,717	3,000,424		3,045,006	43,667	1,804,790
Tailors' trimmings and supplies.....	20	68	57	11	141,583	334,949	409,965	1,623,712		1,393,091	61,666	70,102
Piece goods.....	145	1,102	817	285	2,455,600	4,528,285	5,498,345	55,337,892	1.10	48,962,523	100,250	16,434,968
Cotton goods.....	49	250	188	62	688,123	1,382,108	2,015,342	28,349,280		25,814,242	16,968	8,379,550
Linens.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Piece goods (general line).....	45	231	196	35	409,237	808,201	800,946	10,113,785		8,898,769		3,203,969
Rayons.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Silks and velvets.....	11	128	57	71	346,780	440,805	266,335	5,650,873		5,653,373		3,148,151
Woolens and worsteds.....	34	482	307	115	982,133	1,856,710	2,310,726	9,926,228		8,370,541	83,312	1,107,276
Shoes and other footwear.....	83	640	527	113	1,233,742	2,377,240	3,601,679	20,014,687	.42	17,240,466	30,506	322,605
Electrical.....	380	6,721	5,318	1,403	13,831,542	26,215,028	13,691,792	221,680,958	4.64	187,286,884	3,734,655	99,935,071
Electrical goods (including appliances).....	195	4,107	3,144	963	8,096,800	13,794,511	7,527,080	137,483,773	2.88	127,213,830	732,604	91,257,702
Electrical merchandise (general line).....	140	3,553	2,707	846	6,994,076	11,457,748	6,508,500	128,771,491		121,163,551	325,741	90,117,703
Electrical appliances.....	55	554	437	117	1,102,184	2,336,763	1,018,530	8,712,282		6,050,288	406,863	1,139,999
Electrical equipment and supplies.....	104	960	778	182	1,935,608	4,143,171	2,202,050	36,117,740	.75	23,456,348	918,333	8,372,361
Batteries.....	10	132	112	20	203,632	533,308	162,052	2,303,488		2,303,781	6,000	876,174
Electrical equipment and supplies (general line).....	77	744	605	139	1,482,747	3,283,918	1,974,978	20,007,648		18,174,459	875,333	4,775,365
Motors and generators.....	17	84	61	23	216,220	325,945	75,026	2,963,604		2,478,108	37,000	2,720,822
Radios and radio equipment.....	71	994	796	198	2,386,208	4,994,184	2,515,000	34,863,864	.73	27,173,818	65,718	214,333
Refrigerators (electric).....	10	600	600	60	1,412,776	2,283,760	1,447,667	9,442,879	.28	8,442,879	2,018,000	90,675
Farm products (not elsewhere specified).....	457	2,689	2,186	503	3,541,266	7,941,238	19,732,901	206,382,271	4.32	82,162,306	265,510	115,280,589
Cotton.....	6	101	72	29	339,099	684,212	3,560,443	42,134,510	.88	3,324,397		41,865,775
Flowers and nursery stock.....	34	693	422	241	765,672	1,652,097	467,409	5,435,076	.11	3,692,536	154,172	
Florists (flowers).....	23	330	299	31	534,396	1,051,673	104,409	3,761,330		2,782,415	46,876	
Flowers and nursery stock.....	7	73	68	5	113,829	204,402	36,720	810,659		658,000		
Seeds, bulbs, and nursery stocks.....	4	260	55	205	117,447	306,122	266,214	864,087		862,121	107,297	
Grain.....	30	110	92	18	151,800	333,819	603,459	21,051,680	.44	7,796,624	62,638	11,499,559
Hides, skins, and furs.....	71	171	155	19	289,324	656,618	698,388	13,054,353	.29	7,594,732	26,300	9,449,653
Furs (dressed).....	7	4	3	1	2,600	9,780	7,700	151,578		126,800	1,300	
Furs (raw).....	25	31	25	6	60,274	103,738	197,146	1,540,390		1,148,590	25,000	675,000
Hides and skins.....	39	136	127	9	226,460	543,100	493,542	12,250,385		6,319,372		8,774,653
Horses and mules.....	6	24	24		18,514	51,538	25,697	458,940	.01	61,062		10,500
Livestock (other than horses and mules).....	165	260	251	9	345,430	796,925	999,039	60,234,058	1.26	13,986,134	14,100	1,257,863
Calves.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Cattle.....	39	27	26	1	17,592	97,446	61,938	4,015,309		402,206		167,991
Hogs.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Livestock (general line).....	119	231	223	8	327,238	697,029	843,521	56,152,396		13,523,898	14,100	1,089,902
Tobacco (leaf).....	65	1,009	860	149	667,720	1,137,306	5,829,147	10,436,758	.22	2,929,737	8,000	3,480,114
Wool and mohair.....	55	296	266	30	838,363	2,370,538	9,977,089	48,503,184	1.02	39,750,155		45,311,724
Other farm products.....	16	55	44	11	125,334	253,185	662,230	4,173,712	.09	3,630,529		2,405,401
Bristles and hair.....	4	14	10	4	37,267	79,644	297,464	1,756,283		1,756,283		1,723,496
Farm products (not elsewhere classified).....	9	36	30	6	81,381	163,170	350,076	2,383,359		1,259,246		681,905
Feathers.....	3	5	4	1	6,686	10,371	14,700	34,070		15,000		
Farm supplies (except machinery and equipment).....	110	650	466	185	1,041,920	2,074,227	1,513,582	25,372,442	.53	15,844,423	1,164,570	4,561,811
Farm supplies (except feed).....	18	238	136	102	390,807	778,048	751,495	4,775,595	.10	3,100,464	86,909	222,103
Farm supplies (general line).....	6	35	28	7	67,932	141,778	33,305	622,207		669,467	20,000	222,103
Seeds.....	12	203	108	95	332,875	636,270	718,190	3,853,328		2,430,997	66,000	
Feed.....	92	412	329	83	651,113	1,296,179	762,087	20,596,847	.43	12,743,059	1,077,661	4,339,708
Feed (exclusively).....	22	120	82	47	108,263	337,532	134,556	2,388,529		1,213,666	171,023	209,331
Hay, grain, and feed.....	70	293	247	36	432,850	958,647	627,531	13,208,321		11,530,293	906,638	4,130,377
Food products (not elsewhere specified).....	2,190	17,328	15,121	2,205	28,230,300	68,687,857	16,161,476	683,378,082	14.52	480,159,213	3,328,685	
Confectionery and soft drinks.....	369	1,591	1,305	286	2,627,494	5,465,225	2,739,820	36,649,219	.75	19,881,925	358,073	
Confectionery and soft drinks (general line).....	24	110	85	25	181,543	470,683	211,636	3,150,372		2,177,884	3,788	
Confectionery.....	236	1,153	914	239	1,849,675	3,609,565	2,343,502	27,752,099		14,702,173	326,535	
Soft drinks.....	59	328	308	22	596,876	1,384,977	184,682	4,746,748		3,001,868	28,060	

See footnotes at end of table, p. 1279.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products—Continued.					<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>		<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>
Dairy products.....	182	3,851	3,471	380	6,448,484	14,493,208	1,623,079	75,420,913	1.58	47,524,851	4,261,253	
Butter.....	11	58	48	10	124,300	291,776	400,190	10,808,800		10,707,727	17,500	
Butter and cheese.....	4	41	34	7	99,562	202,011	8,990	4,080,334		4,060,589		
Cheese.....	14	89	77	12	180,675	707,545	310,051	5,868,073		5,109,600	2,090	
Dairy products (general line) ¹	114	2,666	2,392	274	4,475,170	9,039,995	739,423	41,996,102		22,532,009	4,058,283	
Ice cream.....	39	907	920	77	1,568,687	4,251,041	164,425	12,607,514		5,114,917	183,470	
Poultry and poultry products.....	187	670	512	158	799,778	1,948,457	684,658	24,498,003	.51	15,694,484	146,940	
Eggs.....	29	92	77	15	110,647	215,034	45,407	4,568,122		1,415,191	38,164	
Poultry.....	62	462	335	127	519,320	1,412,544	576,882	13,422,870		11,228,754	48,077	
Poultry and poultry products (general line).....	96	116	100	16	130,811	320,879	62,360	6,507,011		3,050,539	60,708	
Dairy and poultry products.....	122	830	687	143	1,444,194	2,842,311	1,580,238	46,422,684	.97	20,753,574	331,654	
Fish and sea foods.....	77	679	620	53	1,101,155	2,250,707	654,104	14,262,066	.30	9,042,493	433,055	
Fish and sea foods (fresh and cured).....	38	297	275	22	462,348	836,030	161,301	5,020,866		3,834,636	209,547	
Fish and sea foods (fresh).....	33	292	277	15	487,473	1,044,225	156,687	6,823,773		4,074,810	224,408	
Fish and sea foods (cured).....	6	90	74	16	151,834	370,452	336,116	1,513,327		1,433,047		
Fruits and vegetables (fresh).....	946	4,044	3,338	706	6,459,175	14,137,616	2,832,769	246,165,061	5.16	149,862,520	1,204,019	
Fruits.....	186	640	513	127	887,876	1,844,957	517,350	52,408,496		26,020,216	96,690	
Fruits and vegetables (general line).....	678	2,796	2,378	418	4,963,823	10,942,656	2,003,450	168,860,042		106,076,123	932,200	
Produce.....	63	287	201	86	197,574	376,559	157,927	6,406,832		3,339,803	116,909	
Vegetables.....	121	321	246	75	469,902	973,444	154,042	18,428,701		13,026,387	148,130	
Meats and meat products.....	307	5,601	5,182	479	9,380,020	17,530,273	6,046,808	250,950,230	5.26	187,409,357	1,501,887	
Lard.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Meats (cured).....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Meats (fresh).....	117	576	524	62	948,752	2,024,713	612,074	23,702,311		14,807,865	43,807	
Meats and meat products (general line).....	35	488	457	31	756,213	1,434,428	235,223	17,455,795		10,967,560	901,340	
Meats and provisions.....	142	4,543	4,153	390	7,594,577	13,897,149	5,148,236	207,768,395		161,010,087	556,740	
Forest products (except lumber).....	35	188	157	31	844,948	567,252	310,034	4,638,345	.10	2,672,839	17,006	2,035,757
Boxes, shooks, and cooperage.....	8	38	30	8	65,682	119,560	34,980	925,614	.02	677,270	10,000	801,957
Logs, railroad ties, piles, etc.....	10	31	26	5	27,993	58,031	14,500	1,051,753	.02	606,071		477,673
Other forest products.....	17	119	101	18	251,273	389,071	200,545	2,060,978	.06	1,380,408	7,000	750,127
Furniture and house furnishings.....	242	3,186	2,377	809	6,803,599	13,238,444	13,118,918	90,960,104	1.89	71,088,403	650,711	3,032,932
Furniture.....	89	731	612	119	1,462,010	2,859,733	2,304,332	18,115,973	.38	14,746,110	105,930	421,760
Furniture (general line).....	13	161	123	38	313,244	664,032	531,920	3,134,669		2,462,720	7,130	10,250
Furniture (household).....	60	433	372	61	856,291	1,715,589	1,533,774	12,410,313		10,266,997	78,800	20,000
Furniture (office).....	13	111	94	17	230,063	387,402	207,094	2,293,733		1,650,250	20,000	317,322
Other furniture (specialty lines).....	3	26	23	3	62,472	92,710	31,554	366,058		360,231		74,178
House furnishings.....	140	1,911	1,478	433	4,429,529	8,364,734	9,965,068	67,058,702	1.40	53,637,510	468,433	2,600,282
Art goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Brooms and brushes.....	6	24	22	2	43,828	75,057	97,874	335,692		125,066	5,442	4,500
China, glassware, and crockery.....	42	310	227	83	687,334	1,107,148	1,150,222	7,675,550		5,520,598	96,062	1,792,786
Curtains and draperies.....	5	17	10	7	33,898	137,652	68,536	435,246		360,852	50,055	1,250
Floor coverings.....	38	691	544	147	2,063,724	4,179,373	6,045,291	44,638,636		30,701,887	228,840	609,312
House furnishings (general line).....	31	721	591	130	1,312,094	2,257,540	1,975,510	10,983,292		3,107,124	20,300	
Household supplies.....	3	7	6	1	4,422	20,960	3,475	155,285		132,434		132,434
Lamps and lamp shades.....	11	118	59	59	218,706	520,775	538,725	2,610,076		2,611,019	25,000	
Pictures and picture frames.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Musical instruments and sheet music.....	13	544	287	257	912,060	2,013,977	849,521	5,085,429	.11	2,704,774	80,348	
Musical instruments, accessories, and parts.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Pianos.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Phonographs and phonograph supplies.....	5	90	63	27	191,843	525,241	129,247	1,145,044		1,102,274		
Sheet music.....	3	376	160	216	542,063	1,078,454	273,420	2,014,770		1,518,574	2,500	
General merchandise.....	12	132	108	28	287,321	503,328	185,245	4,002,349	.08	2,977,867	77,805	
Groceries and food specialties.....	988	14,185	11,691	2,594	24,122,238	51,078,095	43,335,016	680,729,239	14.25	337,470,714	8,785,761	6,359,487
Groceries (general line).....	478	6,822	5,458	1,364	11,473,075	22,188,148	32,062,614	367,246,182	7.69	144,415,968	1,382,763	
Food and grocery specialties.....	508	7,343	6,233	1,140	12,649,163	28,889,947	11,272,402	313,483,057	6.66	193,054,746	7,402,998	6,369,467
Bakery products.....	97	2,597	2,423	174	4,130,731	8,856,127	4,732,858	37,728,783		13,257,692	2,985,302	
Beans (dried).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Biscuits and crackers.....	11	118	112	6	190,900	457,548	59,304	1,413,640		159,640		
Canned goods (general line).....	62	601	482	119	1,303,736	2,438,561	3,794,594	42,273,224		26,917,603	21,001	
Cereals.....	6	103	80	23	226,007	559,610	60,653	11,486,283		3,681,854		
Coffee.....	17	57	52	5	81,983	154,334	62,548	3,746,946		1,703,798	51,200	
Coffee, tea, and spices.....	29	222	180	42	407,103	820,362	284,019	4,421,096		3,101,332	14,294	
Delicatessen products.....	6	65	53	12	97,878	181,817	316,438	1,916,871		1,369,601	62,187	
Extracts and spices.....	3	13	12	1	12,428	24,401	48,336	1,646,521		837,588	185	
Flour.....	26	198	157	41	442,111	1,188,895	455,075	17,204,214		5,483,496	4,161,788	
Flour and feed.....	38	289	260	29	946,075	946,787	740,364	10,317,346		5,199,920	649,266	12,000
Fruits and vegetables (dried).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Soaps and soap powders.....	10	427	295	132	870,038	3,864,674	711,384	27,112,530		27,112,530	3,532,493	307,965
Sugar.....	17	75	45	30	197,309	647,279	838,287	79,174,315		47,814,103		
Other food and grocery specialties.....	179	2,556	2,037	519	4,226,947	8,063,659	3,829,319	72,544,310		54,306,478	87,070	1,877,764

See footnotes at end of table, p. 1270.

WHOLESALE DISTRIBUTION—PENNSYLVANIA: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Hardware.....	142	3, 116	2, 587	529	Dollars 5, 920, 728	Dollars 10, 707, 590	Dollars 11, 848, 834	Dollars 54, 094, 928	1. 13	Dollars 46, 242, 438	Dollars 3, 213, 640	Dollars 11, 335, 075
Hardware (general line).....	101	2, 751	2, 283	408	4, 854, 019	8, 502, 605	9, 677, 097	41, 644, 485	. 87	34, 306, 013	2, 842, 309	5, 049, 827
Hardware (specialty).....	41	305	304	61	1, 066, 707	2, 144, 985	2, 171, 737	12, 450, 443	. 26	11, 030, 423	371, 231	0, 285, 248
Builders' hardware.....	8	114	87	27	317, 016	438, 439	788, 452	2, 141, 089	.....	1, 985, 629	146, 055	.....
Heavy hardware.....	6	51	48	3	100, 739	195, 151	209, 108	913, 817	.....	882, 011	22, 776	41, 600
Shelf hardware.....	3	71	57	14	192, 219	336, 939	182, 579	1, 040, 047	.....	1, 040, 047	200, 000	.....
Tools and cutlery.....	11	44	37	7	74, 212	128, 732	142, 158	624, 879	.....	393, 468	.....	263, 305
Other hardware.....	13	86	75	10	370, 621	695, 724	849, 440	7, 124, 611	.....	7, 029, 268	2, 400	6, 980, 193
Iron and steel scrap and other waste materials.....	600	2, 801	2, 311	290	3, 851, 906	8, 414, 661	4, 289, 188	86, 953, 562	1. 82	57, 411, 066	1, 048, 312	46, 263, 744
Iron and steel scrap.....	105	1, 253	1, 140	104	2, 275, 471	4, 826, 925	2, 239, 140	50, 433, 018	1. 24	43, 212, 451	960, 848	30, 793, 031
Junk and scrap.....	305	1, 037	950	117	1, 243, 290	2, 940, 057	1, 870, 508	23, 023, 193	. 48	10, 827, 653	80, 994	9, 110, 681
Waste rubber, rags, and paper.....	30	281	212	69	333, 145	638, 679	179, 542	4, 497, 351	. 10	3, 371, 564	500	3, 360, 032
Jewelry and optical goods.....	163	1, 156	852	304	2, 243, 255	4, 326, 021	7, 149, 172	24, 261, 469	. 61	16, 203, 937	518, 398	61, 627
Jewelry.....	141	774	553	221	1, 695, 108	3, 295, 580	6, 705, 320	21, 073, 917	. 44	13, 887, 532	518, 398	40, 209
Clocks and watches.....	8	59	40	10	118, 427	313, 150	457, 958	1, 591, 426	.....	1, 551, 273	.....	.....
Diamonds and other precious stones.....	17	23	11	12	35, 180	104, 680	603, 517	2, 188, 004	.....	1, 661, 792	12, 190	.....
Jewelry (general line).....	110	604	470	188	1, 470, 579	2, 664, 637	5, 548, 274	10, 353, 492	.....	9, 769, 522	505, 708	40, 200
Silverware.....	6	28	17	11	64, 913	123, 063	94, 005	940, 005	.....	925, 035	500	.....
Optical goods.....	22	382	299	83	548, 147	1, 030, 441	443, 852	3, 187, 552	. 07	2, 316, 305	.....	12, 418
Leather and leather goods (except gloves and shoes).....	148	1, 182	832	350	2, 269, 384	4, 968, 407	7, 592, 935	35, 375, 662	. 74	30, 836, 839	186, 376	19, 440, 446
Leather and leather goods (general line).....	6	43	36	7	95, 793	184, 094	173, 520	1, 233, 138	. 03	1, 012, 131	10, 293	393, 276
Leather and leather belting.....	47	403	342	61	641, 802	2, 362, 436	5, 290, 708	21, 000, 140	. 40	19, 626, 270	41, 001	17, 150, 370
Belting (leather).....	10	67	51	16	183, 700	419, 275	676, 693	1, 909, 327	.....	1, 909, 327	.....	1, 254, 835
Leather.....	37	336	291	45	758, 042	1, 943, 161	4, 614, 116	10, 990, 344	.....	17, 710, 943	41, 001	15, 895, 536
Luggage and leather goods.....	12	525	279	240	898, 045	1, 710, 044	854, 630	4, 000, 070	. 10	4, 714, 377	56, 891	.....
Saddlery and harness.....	3	17	16	1	10, 560	25, 295	22, 015	85, 521	.....	22, 100	.....	.....
Shoe findings and cut stock.....	80	194	159	35	317, 168	686, 538	1, 251, 402	7, 250, 793	. 15	5, 461, 991	80, 100	1, 806, 800
Cut stock (leather).....	11	39	34	5	50, 348	122, 730	204, 945	1, 553, 476	.....	1, 365, 959	23, 500	832, 768
Shoe findings.....	69	155	125	30	266, 820	563, 808	1, 046, 517	5, 703, 318	.....	4, 096, 002	51, 600	1, 064, 032
Lumber and building materials (other than metal).....	490	6, 884	6, 035	649	15, 492, 448	28, 935, 011	13, 832, 331	171, 271, 375	3. 59	124, 951, 598	4, 656, 586	33, 170, 048
Construction and building materials (other than metal and wood).....	277	5, 204	4, 610	594	11, 424, 404	21, 061, 438	7, 953, 339	106, 630, 025	2. 23	74, 704, 000	1, 850, 980	13, 114, 043
Asbestos products.....	13	376	309	67	333, 641	1, 430, 590	196, 116	7, 938, 549	.....	5, 266, 476	1, 200	234, 931
Brick and tile.....	36	292	228	64	644, 824	1, 045, 325	852, 648	12, 394, 605	.....	10, 392, 748	309, 750	2, 384, 010
Building stone.....	10	52	39	13	98, 210	342, 215	92, 867	1, 471, 166	.....	1, 273, 123	.....	.....
Cement.....	16	685	594	89	1, 892, 802	4, 581, 630	606, 152	26, 520, 890	.....	26, 364, 985	35, 802	3, 855, 299
Glass.....	23	737	630	107	1, 514, 000	2, 579, 844	1, 022, 746	9, 302, 125	.....	6, 604, 770	320, 093	1, 070, 074
Granite and marble.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Lime, plaster, etc.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Roofing materials (nonmetallic).....	17	189	160	29	304, 336	689, 947	466, 797	3, 817, 381	.....	2, 495, 878	15, 000	612, 629
Sand, gravel, and crushed stone.....	18	398	362	36	1, 132, 070	2, 018, 098	88, 332	5, 699, 797	.....	2, 684, 475	43, 599	1, 474, 851
Other building materials.....	138	2, 425	2, 243	182	4, 887, 790	8, 252, 223	3, 570, 494	38, 492, 930	.....	22, 546, 631	1, 131, 683	2, 347, 471
Lumber and millwork.....	183	1, 680	1, 425	155	4, 067, 954	7, 273, 573	5, 278, 042	64, 632, 350	1. 35	50, 247, 696	2, 790, 697	20, 056, 005
Lumber.....	150	1, 077	870	207	2, 688, 947	5, 025, 914	3, 824, 684	55, 776, 988	.....	42, 807, 696	2, 121, 737	18, 812, 049
Lumber and millwork.....	18	424	394	30	950, 153	1, 524, 987	1, 145, 157	5, 026, 359	.....	3, 984, 730	674, 860	367, 235
Millwork.....	15	179	161	18	422, 854	722, 672	900, 101	3, 829, 093	.....	3, 505, 101	.....	375, 821
Machinery, equipment, and supplies (except electrical).....	1, 013	10, 777	8, 709	2, 069	23, 603, 202	42, 432, 846	29, 367, 340	260, 027, 595	5. 23	176, 872, 644	3, 788, 816	147, 261, 598
Commercial equipment and supplies.....	135	1, 365	1, 182	183	2, 692, 182	4, 296, 807	1, 790, 975	15, 463, 490	. 32	8, 110, 274	261, 068	1, 246, 613
Automatic vending machinery.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Butchers' equipment and supplies.....	5	110	82	28	250, 473	387, 778	54, 930	863, 484	.....	10, 500	.....	.....
Filling-station equipment and supplies.....	7	40	33	7	115, 603	165, 531	76, 913	1, 093, 069	.....	852, 172	.....	669, 149
Florists' supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Hotel and restaurant equipment and supplies.....	19	173	158	15	265, 534	485, 060	384, 174	1, 809, 006	.....	1, 484, 629	41, 000	.....
Office equipment and supplies (other than furniture).....	47	333	298	35	654, 601	868, 039	410, 563	3, 533, 482	.....	1, 616, 433	110, 654	218, 069
Soda-fountain equipment and supplies.....	6	44	26	18	152, 875	334, 528	56, 042	1, 400, 442	.....	1, 386, 957	.....	.....
Store equipment and supplies (general line).....	43	532	493	39	1, 042, 719	1, 542, 602	420, 320	5, 234, 728	.....	1, 424, 733	78, 919	280, 695
Other commercial machinery, equipment, and supplies.....	3	22	19	3	20, 667	98, 208	41, 201	382, 222	.....	330, 023	.....	78, 000
Construction equipment and supplies.....	47	394	349	45	842, 741	1, 777, 343	1, 181, 765	11, 816, 566	. 25	8, 869, 522	297, 799	3, 877, 543
Builders' supplies.....	9	101	96	5	152, 787	283, 137	125, 801	2, 116, 169	.....	1, 713, 845	54, 250	.....
Construction equipment.....	6	27	23	4	67, 855	178, 425	161, 252	1, 320, 746	.....	897, 125	.....	395, 430
Construction machinery.....	17	144	129	15	318, 474	688, 429	401, 535	4, 583, 220	.....	3, 413, 216	.....	2, 699, 378
Construction machinery, equipment, and supplies (general line).....	8	20	10	10	45, 706	128, 605	92, 337	1, 186, 678	.....	993, 070	.....	684, 566
Road machinery and equipment.....	8	102	91	11	257, 919	498, 747	400, 840	2, 600, 753	.....	1, 852, 266	243, 549	198, 160

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies—Continued.					Dollars	Dollars	Dollars	Dollars		Dollars	Dollars	Dollars
Farm machinery and equipment.....	23	441	364	77	824,180	1,717,712	1,649,422	8,942,636	0.10	5,850,803	165,610	1,047,174
Manufacturing, mining, and drilling machinery, equipment, and supplies.	581	5,780	4,728	1,052	13,364,439	24,440,536	15,745,971	161,931,899	3.39	124,421,840	1,143,227	119,728,788
Bakers' equipment and supplies.....	10	56	47	9	97,079	178,640	108,242	1,140,510		720,531		688,075
Bottles and bottling equipment.....	21	126	97	29	229,613	454,517	177,737	3,236,034		1,817,933	7,550	735,087
Chemical equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Conveyor and hoisting machinery.....	23	328	301	27	850,931	1,056,281	250,947	5,948,423		3,750,828	10,000	4,501,260
Drilling machinery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Foundry equipment and supplies.....	7	69	57	12	205,194	391,880	120,606	2,125,052		1,740,122		2,095,052
Jewelers' equipment and supplies.....	12	47	37	10	70,014	183,759	270,644	614,631		190,423	500	113,590
Machine tools.....	33	201	165	36	645,109	1,121,830	521,994	12,379,507		11,354,214	57,917	11,050,618
Mechanical rubber goods.....	21	212	163	49	651,907	1,093,736	407,806	6,961,684		5,418,803	58,380	4,827,836
Mill and mine supplies (general line)	37	736	618	118	1,374,882	2,544,102	1,015,888	12,428,410		7,530,752	155,908	10,441,674
Oil-well machinery, equipment, and supplies.....	51	682	583	99	1,493,640	2,665,501	2,081,933	20,913,830		16,752,839	38,158	16,987,243
Power-house equipment.....	45	207	202	65	835,833	1,322,126	871,172	12,195,008		10,306,940	46,026	7,078,595
Printers' and lithographers' supplies.....	11	106	95	11	293,815	494,847	390,459	2,927,418		1,765,993		1,771,653
Pumps, pump parts, and supplies.....	21	140	107	33	319,947	617,288	170,470	4,266,613		4,238,051		3,495,724
Shoe machinery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Textile machinery and equipment.....	10	203	175	28	294,646	516,869	296,029	2,217,641		2,168,892	39,810	162,669
Welding equipment.....	7	20	17	3	38,378	72,330	36,043	304,639		145,461	20,600	118,500
Other industrial machinery, equipment, and supplies.....	267	2,351	1,873	478	5,478,599	10,831,747	7,030,474	68,052,087		50,824,366	708,018	49,835,769
Professional equipment and supplies.	82	1,689	1,192	497	3,298,030	5,765,709	5,376,511	21,704,801	.45	16,240,359	1,803,168	5,720,027
Church equipment and supplies.....	3	30	21	9	42,946	117,939	139,796	400,166		348,642		1,678,595
Dental equipment and supplies.....	28	533	407	126	830,627	1,513,976	1,052,790	5,637,612		3,520,990		57,907
Opticians' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Pharmacists' supplies.....	3	111	73	38	306,310	594,488	495,426	1,809,378		1,725,781	28,000	584,062
School equipment and supplies.....	8	137	88	49	272,493	466,084	541,277	2,566,831		1,258,534	37,641	
Scientific and laboratory equipment and supplies.....	4	167	79	88	558,825	910,869	1,318,487	5,107,895		4,824,253		4,422,133
Surgical, medical, and hospital equipment and supplies.....	20	470	342	128	881,549	1,460,845	1,329,929	4,351,540		3,107,160	1,646,583	128,585
Other professional equipment and supplies.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Service equipment and supplies.	117	970	788	182	1,987,500	3,490,670	3,293,747	15,835,357	.33	10,662,507	83,744	1,969,622
Barber and beauty-parlor equipment and supplies.....	49	271	208	63	432,733	811,181	723,303	3,123,806		2,094,144	59,927	
Boothblack and hat cleaners' equipment and supplies.....	8	4	4		4,782	18,046	17,154	84,671		82,382		
Fire protection equipment.....	11	96	82	14	285,595	407,008	173,922	2,180,360		1,688,592		251,510
Janitors' equipment and supplies.....	10	100	78	22	170,642	465,729	190,058	1,416,096		821,030	18,587	
Laundry equipment and supplies.....	10	74	65	9	185,218	314,441	217,293	1,273,370		1,256,843		558,403
Plumbers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Service equipment and supplies (general line).....	4	32	30	2	84,661	98,124	70,850	582,610		530,450		
Shoe repairers' equipment and supplies.....	5	26	24	5	60,544	107,716	150,784	761,411		684,004	3,000	132,065
Undertakers' supplies.....	12	169	141	28	377,555	612,472	754,916	3,688,337		958,145		
Upholsterers' supplies.....	5	63	40	13	76,475	182,682	297,654	1,233,888		735,173	1,380	877,622
Warehouse equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Transportation equipment and supplies.	28	138	106	32	504,130	938,069	328,949	14,332,786	.30	2,793,330	44,210	13,660,441
Railroad equipment and supplies.....	16	31	20	21	488,382	765,001	171,687	12,773,561		1,365,048	810	12,674,846
Ship equipment and supplies.....	9	43	37	6	75,892	123,339	136,512	610,041		480,968	35,000	150,811
Other transportation equipment and supplies.....	3	14	9	5	29,856	49,729	20,760	949,184		938,314	8,400	940,784
Metals and minerals (except petroleum and scrap).	447	5,605	4,600	1,105	15,873,022	30,440,864	21,886,688	991,611,468	20.76	895,307,503	2,259,060	788,597,725
Coal.	180	1,492	1,141	351	4,120,612	9,697,239	8,355,980	186,850,435	3.91	166,728,628	2,110,439	75,249,405
Coal (general line).....	34	281	214	67	1,049,924	2,188,626	289,483	34,442,683		31,617,820	648,430	9,040,804
Coal, anthracite.....	22	350	264	86	859,368	2,389,797	7,903,557	67,644,515		63,978,772	642,416	6,342,310
Coal, bituminous.....	61	562	422	140	1,543,505	4,143,004	88,412	61,136,127		50,044,963	805,997	41,627,351
Coal and coke.....	33	200	241	49	667,815	975,812	74,504	23,627,110		23,266,973	13,566	18,238,880
Iron and steel (except scrap).	201	3,543	2,903	640	10,183,084	17,831,256	9,317,315	722,457,915	15.12	666,860,586	40,022	652,045,193
Castings (metal).....	17	62	48	14	243,703	344,825	520,262	8,313,074		7,923,693		6,850,068
Iron and steel (except scrap).....	42	520	435	94	1,300,474	2,978,263	942,406	35,519,855		28,561,539	2,389	28,953,107
Iron and steel products (not elsewhere classified).....	142	2,952	2,420	532	8,682,907	14,508,168	7,854,657	678,624,986		630,372,354	37,633	616,832,118
Metals and metal work (other than iron and steel).	66	570	456	114	1,569,326	2,912,359	4,213,388	82,303,119	1.72	61,718,389	107,629	60,643,127
Brass and brass products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Copper.....	4	30	22	8	122,129	266,724	563,251	17,246,070		2,926,500		1,989,615
Lead and zinc.....	3	18	12	6	45,324	123,240	121,125	2,926,500		2,048,005		2,048,605
Sheet metal products.....	20	236	206	30	582,803	981,160	478,360	7,820,924		6,719,259	87,072	4,910,068
Tin.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other metals and metal work.....	27	267	198	69	685,215	1,383,159	941,462	36,709,182		35,459,170	18,417	34,387,277

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Paper and paper products.....	273	2,849	2,260	589	Dollars 6,843,951	Dollars 12,045,000	Dollars 7,388,021	Dollars 80,908,677	1.69	Dollars 68,879,176	Dollars 307,171	Dollars 13,078,659
Paper and paper products (general line).....	120	1,005	1,272	333	3,234,285	7,001,543	4,374,653	50,234,278	1.05	44,797,256	136,952	12,044,204
Paper and paper products (specialty, other than specified).....	00	568	463	105	1,382,815	2,500,179	1,328,037	20,795,366	.44	17,870,303	16,081	6,040,325
Paper.....	32	441	362	79	1,067,442	1,021,438	1,172,493	16,151,513	-----	15,120,440	16,081	3,895,820
Wrapping paper and paper bags.....	10	72	55	17	173,826	339,186	126,012	2,061,270	-----	1,274,050	-----	1,423,489
Other paper products.....	18	55	46	9	141,647	230,555	29,532	1,682,577	-----	1,478,213	-----	721,016
Stationery and stationery supplies.....	40	374	293	81	737,496	1,025,948	624,010	5,432,853	.11	3,620,818	68,057	504,130
Wall paper.....	47	302	232	70	489,355	1,458,330	1,041,311	4,446,180	.09	2,575,799	86,081	-----
Petroleum and petroleum products.....	683	5,817	5,230	587	9,936,649	26,985,799	6,098,856	188,109,415	3.83	100,848,919	4,308,646	15,291,830
Crude oil.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Gasoline and oil.....	07	492	462	30	783,013	2,447,791	1,032,952	11,625,028	.24	4,596,975	134,066	26,565
Gasoline and naphthas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Lubricating oils and greases.....	38	242	203	39	624,705	1,111,229	332,568	3,344,960	.07	1,912,206	23,856	1,458,300
Petroleum and petroleum products (general line).....	569	4,983	4,472	511	8,283,627	22,778,303	4,703,292	102,002,282	3.39	88,750,895	4,133,724	12,004,677
Other petroleum and petroleum products.....	5	87	81	6	221,753	603,510	12,702	5,835,914	.12	5,277,171	-----	706,441
Plumbing and heating equipment and supplies.....	289	4,179	3,383	796	8,096,179	14,881,628	13,149,201	83,766,988	1.75	65,125,032	1,264,683	13,255,464
Plumbing equipment and supplies.....	206	3,580	2,905	681	6,780,163	12,414,953	11,235,812	69,430,683	1.45	56,486,433	1,135,844	11,339,340
Pipe, valves, and fittings.....	21	136	113	23	309,447	600,836	869,321	7,125,806	-----	5,596,129	21,311	4,039,769
Plumbing and heating equipment and supplies (general line).....	149	3,148	2,559	589	5,840,473	10,679,048	9,654,957	54,273,007	-----	44,593,456	1,023,423	6,130,466
Ventilating equipment and supplies.....	8	32	22	10	70,623	124,425	-----	1,327,993	-----	1,033,844	-----	100,793
Other plumbing and heating equipment and supplies.....	28	270	214	56	553,620	944,044	711,534	6,703,877	-----	5,203,064	91,110	1,059,342
Heating equipment and supplies.....	03	593	478	115	1,316,010	2,466,675	1,913,389	14,326,305	.30	8,638,599	123,719	1,916,114
Furnaces.....	4	27	22	5	53,850	111,302	33,786	1,582,077	-----	1,461,621	-----	1,199,565
Heating equipment (general line).....	41	353	283	70	853,953	1,462,578	1,490,065	9,838,528	-----	5,016,510	11,950	545,021
Oil burners.....	4	43	36	7	118,079	177,435	102,459	521,573	-----	297,217	-----	62,338
Stoves and ranges.....	14	170	137	33	290,125	715,300	277,470	2,383,527	-----	1,833,345	116,760	100,190
Tobacco and tobacco products (except leaf).....	237	1,864	1,540	324	3,497,713	7,498,318	6,839,311	110,368,861	2.31	76,607,723	703,431	43,856
Cigars.....	28	237	187	50	569,032	1,703,784	1,118,190	14,215,273	.30	13,414,186	78,216	10,000
Cigars, cigarettes, and tobacco.....	190	1,605	1,327	278	2,880,175	5,793,684	5,394,076	95,181,281	1.99	62,806,293	617,043	33,856
Tobacco.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Tobacco products (general line).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
All other.....	338	4,220	2,901	1,319	7,430,095	17,299,643	11,466,855	187,771,384	3.93	162,249,893	1,148,946	108,468,768
Books, periodicals, and newspapers.....	51	1,574	862	712	2,985,350	7,288,498	1,663,109	15,754,232	.33	10,365,739	451,173	6,788
Books and periodicals.....	29	1,313	641	672	1,833,803	6,703,028	1,499,431	12,925,449	-----	9,222,176	394,743	-----
Newspapers and magazines.....	22	261	221	40	251,553	585,460	63,678	2,828,783	-----	1,143,563	56,480	6,788
Oils and greases (animal and vegetable). Animal oil (including grease and tallow).....	7	60	53	7	147,338	257,386	253,960	9,315,561	.20	4,618,534	-----	6,323,993
Essential oils.....	3	45	40	5	97,637	171,050	157,055	4,799,894	-----	1,850,894	-----	3,550,894
Vegetable oils (cottonseed, linseed, etc.).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Rubber goods (general line).....	5	429	339	90	712,527	1,285,705	1,833,785	7,984,758	.17	7,907,894	10,000	2,148,163
Textiles and textile materials (other than dry goods).....	155	1,344	971	373	3,055,348	5,793,917	5,646,002	135,890,905	2.84	124,331,548	284,290	90,141,302
Bags and bagging.....	14	116	51	65	128,816	262,064	214,410	1,405,660	-----	899,918	21,123	220,719
Burlap.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Cordage and twine.....	16	230	191	39	460,506	716,391	400,447	5,871,947	-----	4,593,241	72,338	1,877,330
Textile and textile materials, other than dry goods (general line).....	80	314	260	54	645,594	1,308,715	1,127,599	9,020,375	-----	6,419,488	21,913	3,694,546
Yarn.....	62	453	332	121	1,645,313	2,641,852	3,498,321	114,373,559	-----	108,490,442	140,916	80,187,624
Other textiles (exclusive of dry goods).....	31	223	130	93	264,078	526,911	422,615	4,760,213	-----	3,562,459	10,000	3,735,683
Miscellaneous kinds of business.....	120	813	676	137	1,429,526	2,674,147	2,189,999	18,825,908	.39	15,026,178	401,433	9,849,522
Advertising goods.....	16	140	115	25	202,949	360,677	16,365	1,131,422	-----	683,769	-----	-----
Artificial flowers, plants, etc.....	4	39	27	12	54,050	90,952	77,081	157,953	-----	59,729	2,266	-----
Baskets.....	6	11	8	3	18,170	40,336	45,699	302,577	-----	222,351	-----	-----
Boats.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Flour, feed, and coal.....	4	13	13	-----	15,470	29,672	43,175	285,351	-----	122,386	71,035	-----
Ice.....	18	171	169	2	298,311	370,407	46,203	729,399	-----	269,694	48,314	-----
Novelties.....	31	188	142	46	298,008	630,786	410,544	2,708,354	-----	1,863,499	101,063	26,638
Smokers' supplies.....	2	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----	-----
Miscellaneous kinds of business (other than specified).....	38	233	188	45	600,623	1,039,000	1,524,999	13,016,105	-----	11,580,882	84,680	9,820,384

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PHILADELPHIA												
Total.....	4,357	52,638	41,897	11,239	Dollars 104,683,116	Dollars 211,977,820	Dollars 152,639,122	Dollars 2,280,884,042	100.00	Dollars 1,689,042,556	Dollars 39,878,929	Dollars 697,045,881
Wholesalers only.....	2,823	31,947	25,011	6,936	59,945,727	120,744,647	102,859,559	975,022,110	42.75	680,988,598	30,237,832	219,075,509
All other types.....	1,534	20,691	16,886	4,303	44,737,389	91,233,173	49,779,563	1,305,861,932	57.25	909,053,957	9,641,097	477,970,372
Amusement and sporting goods.....	68	933	601	332	1,701,006	3,970,409	2,073,868	25,375,993	1.11	6,017,393	207,354	62,000
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	36	415	318	97	732,811	1,553,269	1,854,005	8,823,146	.39	6,266,206	207,354	62,000
Amusement equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Bicycles and supplies.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Billiards, bowling equipment, and supplies.....	4	59	45	14	103,962	307,690	132,404	1,157,513		1,100,284	15,000	
Sporting goods (general line).....	11	273	201	72	485,762	938,508	1,348,867	5,384,308		3,494,051	254,421	12,000
Toys, novelties, and fireworks.....	15	56	48	8	85,302	196,999	280,130	1,388,227		1,046,501	18,938	
Cameras and motion-picture equipment and supplies.....	32	518	283	235	968,195	2,417,140	218,063	10,552,847	.72	351,188		
Cameras and photographic supplies.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Moving-picture apparatus.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Moving-picture films.....	25	565	273	232	942,323	2,351,418	173,740	16,313,783		150,544		
Automotive.....	106	3,011	2,598	413	6,350,147	12,543,259	8,704,199	135,702,688	5.95	55,821,644	15,509,916	32,222,403
Automobiles and other motor vehicles.....	24	1,667	1,460	201	3,362,798	6,800,069	4,694,409	75,170,404	3.30	680,000	15,168,207	130,151
Automobiles and other motor vehicles (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Automobiles, new and used.....	18	1,484	1,297	187	2,970,160	6,170,013	4,192,747	71,497,438			13,970,393	
Automobiles, used.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Trucks and tractors.....	3	85	79	6	184,650	265,857	280,730	1,288,789		680,000	456,086	130,151
Automotive equipment.....	45	668	553	115	1,390,512	2,531,715	1,885,304	41,452,560	1.82	38,120,910	105,948	31,722,765
Automotive accessories.....	11	62	53	9	98,797	175,747	98,063	1,434,270		1,217,307	7,486	410,972
Automotive equipment (general line).....	28	467	384	83	1,011,880	1,744,823	1,004,670	37,358,225		35,576,093	165,655	31,200,337
Automotive equipment (specialty lines).....	0	139	116	23	279,835	611,145	422,535	2,600,066		1,336,510	23,407	42,456
Automobile parts, new and used.....	15	218	186	32	374,462	709,562	514,381	2,411,121	.10	1,056,597	94,714	330,934
Tires and tubes.....	22	458	393	65	1,222,375	2,435,313	1,910,105	16,662,603	.73	15,355,137	141,047	32,553
Chemicals, drugs, and allied products.....	165	2,926	1,918	1,008	6,100,015	13,224,288	6,985,757	92,641,508	4.06	85,008,956	538,615	30,937,720
Chemicals.....	73	742	584	158	1,927,278	3,916,736	1,798,248	30,980,780	1.75	30,664,545	244,528	27,493,171
Chemicals, industrial.....	43	453	357	96	1,079,124	2,128,732	1,010,472	20,109,288		27,459,746	218,672	22,877,975
Dyestuffs.....	13	117	95	22	401,651	654,760	351,587	4,384,608		3,679,783	10,396	1,958,609
Dyes, dry cleaning supplies, and allied products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Explosives.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Insecticides.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Naval stores.....	3	11	8	3	30,644	61,747	18,551	698,598		128,111	6,060	224,801
Other chemicals.....	11	124	98	26	324,632	656,477	233,081	2,585,713		2,208,359		364,815
Drugs and drug sundries (general line).....	20	866	591	275	1,402,153	2,441,491	2,796,917	18,001,856	.79	15,177,920	65,295	38,910
Drugs and drug sundries (specialty).....	26	278	161	117	402,044	627,801	646,486	5,555,208	.24	5,082,747	13,729	
Drugs.....	6	46	27	19	76,258	130,584	124,139	401,714		324,576	13,504	
Drug sundries.....	7	69	54	15	109,235	170,762	221,620	692,150		477,132		
Patent medicines.....	5	138	88	50	176,025	273,971	270,593	3,880,588		3,767,259		
Rubbergoods (druggists').....	4	8	7	1	20,478	30,239	4,202	248,704		233,523	225	
Sanitary supplies, insecticides, etc.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Whisky.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Other alcoholic beverages.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	34	569	499	70	1,483,310	4,219,217	1,410,413	22,750,764	1.00	21,946,668	191,063	3,195,317
Pollet articles and preparations.....	12	471	83	388	885,230	2,019,043	333,698	6,352,826	.28	6,227,067	24,000	210,322
Dry goods and apparel.....	453	3,616	2,560	1,055	6,855,942	12,866,950	13,035,496	123,856,825	5.43	112,168,937	380,378	10,893,092
Clothing and furnishings (other than millinery and footwear).....	150	1,347	808	539	2,153,653	4,288,963	3,039,809	34,252,735	1.50	31,578,601	158,666	161,924
Clothing (general line).....	6	28	22	6	35,860	81,839	101,647	886,757		811,900		70,500
Clothing and furnishings.....	5	16	12	4	27,385	54,375	93,207	606,549		577,258		
Clothing, men's and boys'.....	17	58	41	17	111,141	287,496	402,229	3,743,588		3,400,943	44,851	32,070
Clothing, women's and children's.....	19	75	55	20	143,271	232,301	174,167	2,472,291		1,842,557	348	
Clothing (secondhand).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Furnishings (general line).....	18	86	67	19	118,871	245,140	422,068	1,697,342		1,612,561	42,847	
Furnishings, men's and boys'.....	23	720	336	384	986,195	1,703,002	900,401	7,736,133		7,635,440	500	10,000
Furnishings, women's and children's.....	12	45	37	8	100,455	213,137	57,507	1,574,725		1,533,661	300	
Furs and fur clothing.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Hats and caps.....	10	78	78	5	218,482	348,399	190,821	3,065,579		3,062,581		
Hosiery.....	34	224	160	64	383,041	1,066,469	1,422,991	11,763,097		10,859,102	10,820	
Other clothing and furnishings.....	3	6	6		7,622	18,786	22,571	231,504		213,552		42,454
Dry goods (general line).....	45	600	431	169	964,607	1,706,379	1,069,128	13,111,716	.57	11,990,426	3,500	765,680
Dry goods (specialty, other than specified).....	18	64	50	14	93,571	183,514	324,358	2,182,477	.10	1,839,977		
Knit goods.....	6	55	42	13	80,971	158,569	266,358	1,752,355		1,503,822		
Other dry goods.....	4	9	8	1	12,600	24,945	58,000	430,122		336,155		
Millinery and millinery supplies.....	9	65	46	19	154,881	262,926	73,656	1,180,226	.05	1,076,791	150	

WHOLESALE DISTRIBUTION—PENNSYLVANIA: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PHILADELPHIA—Continued												
Dry goods and apparel—Continued.					Dollars	Dollars	Dollars	Dollars		Dollars	Dollars	Dollars
Notions	48	193	150	43	457,300	963,841	818,173	7,429,701	0.33	0,500,074	105,582	3,279,324
Buttons	6	7	7	—	18,555	29,920	23,073	354,432	—	353,932	—	354,432
Gloves	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)
Laces and embroideries	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)
Notions (general line)	22	97	68	20	163,839	272,066	263,840	3,340,602	—	2,604,064	43,917	1,754,790
Tailors' trimmings and supplies	17	60	51	9	123,055	303,433	385,730	1,527,073	—	1,355,664	61,685	70,102
Piece goods	132	944	746	198	2,201,591	3,063,782	4,088,670	52,234,140	2.20	40,546,337	100,280	15,686,104
Cotton goods	47	241	181	60	679,127	1,366,896	1,092,342	28,221,089	—	25,696,051	16,968	8,320,560
Linens	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)
Piece goods (general line)	40	205	170	29	372,335	703,973	666,154	8,834,010	—	7,970,619	—	3,203,969
Rayons	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)
Silks and velvets	10	58	50	8	219,183	270,589	159,662	4,952,069	—	4,354,569	—	2,449,847
Woolens and worsteds	29	429	330	99	901,573	1,572,923	2,071,510	8,928,346	—	8,185,507	83,312	1,107,276
Shoes and other footwear	51	402	329	73	830,330	1,507,545	1,821,705	13,465,740	.59	12,026,731	12,200	—
Electrical	165	3,882	3,069	813	7,889,208	14,143,065	6,904,860	122,151,760	5.36	108,011,007	2,417,608	60,225,442
Electrical goods (including appliances)	77	2,870	2,237	642	5,061,240	9,287,871	4,038,597	88,739,054	3.89	83,096,259	2,251,396	54,852,738
Electrical merchandise (general line)	59	2,333	1,706	507	4,423,671	8,859,723	3,456,997	76,639,822	—	74,607,487	240,272	54,850,522
Electrical appliances	21	540	471	75	1,237,569	2,428,148	1,181,009	12,102,232	—	8,398,772	2,065,124	502,216
Electrical equipment and supplies	68	507	483	84	1,100,436	2,427,123	1,183,344	16,959,405	.74	11,457,110	104,747	5,372,704
Batteries	5	85	75	10	136,768	317,405	100,784	1,737,245	—	1,092,232	6,000	508,967
Electrical equipment and supplies (general line)	53	424	306	58	832,839	1,889,773	1,044,677	13,326,047	—	8,280,863	121,747	3,154,544
Motors and generators	10	58	42	16	139,829	219,885	37,883	1,896,110	—	1,475,015	37,000	1,709,198
Radios and radio equipment	20	430	340	87	1,118,532	2,428,071	1,082,025	16,453,291	.72	13,467,728	1,465	—
Farm products (not elsewhere specified)	119	709	600	109	1,886,691	4,471,000	12,818,468	124,318,360	5.45	62,365,093	81,175	108,121,511
Cotton	6	101	72	29	339,099	684,212	3,560,443	42,134,510	1.85	3,324,897	—	41,865,776
Flowers and nursery stock	15	168	153	15	310,770	601,404	183,738	2,010,798	.13	2,370,913	46,875	332,716
Grain	10	28	20	8	65,812	129,718	391,551	12,000,032	.55	6,717,334	—	11,438,491
Hides, skins, and furs	17	50	39	11	120,866	238,265	202,098	10,200,200	.46	6,433,083	26,300	6,577,502
Furs, dressed	4	4	3	1	2,600	8,270	5,700	137,328	—	128,800	1,300	—
Furs, raw	5	24	20	4	50,297	89,297	162,374	1,865,370	—	1,148,010	25,000	676,000
Hides and skins	8	22	16	6	61,069	140,698	93,034	8,067,502	—	5,158,873	—	5,902,502
Livestock (other than horses and mules)	6	12	7	5	24,284	100,122	—	3,473,148	.16	45,520	—	189,902
Tobacco (leaf)	6	19	19	—	64,061	103,650	316,159	800,983	.04	693,553	8,000	332,716
Wool and mohair	46	287	257	30	830,793	2,364,188	6,973,689	47,923,736	2.10	39,760,155	—	45,311,724
Other farm products	13	44	33	11	125,000	250,431	630,980	4,118,944	.18	3,029,529	—	2,405,401
Bristles and hair	4	14	10	4	37,267	79,644	297,454	1,766,283	—	1,766,283	—	1,723,496
Farm products (not elsewhere classified)	6	25	19	6	81,053	160,416	318,826	2,328,591	—	1,258,246	—	681,905
Feathers	3	5	4	1	6,686	10,371	14,700	34,070	—	15,000	—	—
Farm supplies (except machinery and equipment)	22	258	174	84	454,788	900,323	684,382	11,691,460	.51	10,834,343	104,584	3,023,996
Farm supplies (except feed and fertilizer)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed	14	132	83	49	213,707	413,100	213,315	8,473,378	.37	8,002,065	56,080	3,701,893
Fertilizer and fertilizer materials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	800	5,881	5,172	709	10,108,330	21,242,238	6,897,104	308,137,504	13.51	218,136,011	2,348,069	—
Confectionary and soft drinks	75	438	384	54	854,338	1,854,978	549,453	9,910,963	.43	7,597,403	69,845	—
Confectionary	58	264	208	46	452,229	904,276	456,342	6,691,960	—	5,310,168	54,845	—
Soft drinks	17	184	176	8	402,109	950,702	90,111	3,225,013	—	2,278,245	15,000	—
Dairy products	38	645	594	51	1,082,400	2,955,995	693,792	28,683,234	1.26	23,620,937	14,000	—
Butter	6	49	42	7	108,660	202,452	823,560	9,539,399	—	9,497,774	—	—
Butter and cheese	3	38	32	6	96,132	198,791	6,790	3,961,894	—	3,946,249	—	—
Cheese	9	45	40	5	80,707	358,790	161,537	2,868,362	—	2,629,291	2,000	—
Dairy products (general line)	17	130	121	9	248,280	605,325	142,328	6,627,374	—	7,361,863	12,000	—
Ice cream	3	383	359	24	548,555	1,330,637	29,771	3,685,606	—	185,760	—	—
Poultry and poultry products	48	450	315	135	511,207	1,380,858	563,126	15,311,235	.67	12,869,196	53,257	—
Eggs	6	13	8	5	17,626	34,595	4,133	971,900	—	787,616	27,200	—
Poultry	28	400	277	123	424,956	1,228,588	514,866	11,206,754	—	9,591,188	21,057	—
Poultry and poultry products (general line)	15	37	30	7	68,625	117,672	34,106	3,132,521	—	2,480,392	5,000	—
Dairy and poultry products	65	470	404	66	890,084	1,803,469	1,045,048	31,137,237	1.37	22,213,808	295,754	—
Fish and sea foods	52	444	408	36	751,083	1,496,439	547,253	11,284,132	.40	8,242,521	271,875	—
Fish and sea foods (fresh and cured)	22	149	138	11	249,894	462,236	107,534	3,895,232	—	2,813,942	87,375	—
Fish and sea foods (fresh)	26	211	201	10	360,200	693,017	114,559	5,979,318	—	4,649,277	174,500	—
Fish and sea foods (cured)	4	84	69	16	141,885	341,120	325,160	1,369,582	—	1,279,302	—	—
Fruits and vegetables (fresh)	459	1,352	1,146	206	2,531,818	5,154,696	1,145,700	111,404,198	4.89	71,702,576	523,927	—
Fruits	115	159	150	30	359,201	844,997	376,503	25,174,142	—	12,549,728	18,164	—
Fruits and sea foods (general line)	239	681	794	137	1,771,757	3,456,281	671,692	70,101,936	—	47,707,639	500,799	—
Produce	10	37	32	5	67,956	127,711	70,029	3,833,100	—	3,040,601	1,000	—
Vegetables	95	165	161	34	332,844	685,671	127,476	12,354,960	—	8,404,710	3,964	—

See footnotes at end of table, p. 1279.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PHILADELPHIA—Continued												
Food products—Continued.					<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>		<i>Dollars</i>	<i>Dollars</i>	<i>Dollars</i>
Meats and meat products.....	66	2,082	1,921	161	3,486,500	6,585,803	2,365,733	100,390,505	4.40	71,900,170	1,120,311	
Lard.....	3	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Meats (cured).....	3	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Meats (fresh).....	16	215	198	17	411,273	809,305	300,345	11,825,176		9,045,903		
Meats and meat products (general line).....	14	281	260	21	503,227	846,900	167,807	12,504,004		7,919,783	880,946	
Meats and provisions.....	32	1,570	1,447	128	2,548,116	4,787,130	1,778,921	75,076,775		54,483,402	239,365	
Forest products (except lumber)	18	103	83	20	220,617	351,692	234,022	2,660,752	.12	1,269,123	7,000	1,493,636
Boxes, shooks, and cooperage.....	5	17	12	5	33,300	78,659	14,900	743,340	.03	404,840		635,227
Logs, railroad ties, piles, etc.....	3	5	3	2	7,145	13,331		200,984	.01	127,904		162,684
Other forest products.....	10	81	68	13	180,112	269,702	220,022	1,716,428	.08	736,379	7,000	695,425
Furniture and house furnishings	161	2,012	1,426	586	4,168,661	8,295,703	7,097,290	58,202,000	2.56	44,461,114	545,984	398,874
Furniture.....	53	441	360	75	840,415	1,670,587	1,306,624	10,055,351	.44	8,552,753	104,930	74,178
Furniture (general line).....	8	134	102	32	238,622	500,734	443,671	2,058,707		1,752,177	7,130	
Furniture (household).....	38	235	202	33	448,149	934,916	804,813	6,920,489		5,909,817	77,800	
Furniture (office).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Other furniture (specialty lines).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
House furnishings.....	97	1,055	702	263	2,470,955	4,803,059	4,986,507	43,490,003	1.91	33,003,204	354,700	324,606
Art goods.....	1				(x)	(x)	(x)	(x)		(x)		
Brooms and brushes.....	3	15	14	1	29,264	38,738	57,906	130,280		110,060	5,442	4,600
China, glassware, and crockery.....	28	174	122	52	337,653	590,720	882,357	4,984,284		3,729,970	6,070	186,612
Curtains and draperies.....	3	10	6	4	22,183	111,208	33,359	190,788		117,205	50,955	1,250
Floor coverings.....	30	505	394	111	1,398,486	2,778,119	2,785,235	31,400,855		24,260,738	228,840	
House furnishings (general line).....	18	224	190	34	411,531	739,223	672,860	3,029,400		2,718,756	26,369	
Household supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Lamps and lamp shades.....	11	118	59	59	218,706	620,776	538,725	2,010,070		2,511,010	25,000	
Pictures and picture frames.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Musical instruments and sheet music	11	516	268	248	848,261	1,822,057	804,150	4,650,052	.20	2,305,067	86,348	
Musical instruments, accessories, and parts.....	4	78	64	14	178,164	408,842	444,854	1,917,015		75,926	83,848	
Pianos.....	1				(x)	(x)	(x)	(x)		(x)		
Phonographs and phonograph supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sheet music.....	3	376	160	216	642,093	1,078,464	273,420	2,014,770		1,518,574	2,500	
General merchandise	8	99	80	19	244,593	405,108	138,733	3,433,466	.15	2,610,202	77,005	
Groceries and food specialties	291	5,737	4,593	1,144	9,944,652	19,994,555	14,032,539	329,375,214	14.44	193,657,791	5,528,268	6,180,080
Groceries (general line).....	98	2,204	1,657	547	3,912,447	7,144,461	8,081,807	134,407,730	5.00	69,807,833	542,983	
Food and grocery specialties	193	3,533	2,936	597	6,032,205	12,850,094	5,950,732	194,007,484	8.54	123,849,958	4,985,285	6,180,080
Bakery products.....	22	1,364	1,272	92	1,068,030	3,558,418	164,661	15,321,382		7,843,858	2,827,000	
Beans, dried.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Biscuits and crackers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Canned goods (general line).....	20	228	174	54	474,779	1,010,401	1,707,039	24,774,725		15,448,132	3,691	
Cereals.....	4	78	58	15	152,830	366,010	30,737	7,405,883		2,252,879		
Coffee.....	11	41	37	4	64,710	112,283	39,001	3,423,131		1,431,438	51,200	
Coffee, tea, and spices.....	18	145	113	32	278,505	555,037	147,378	2,875,725		1,917,416	14,294	
Deliicatessen products.....	3	30	24	6	43,168	75,440	78,984	681,735		500,952	32,187	
Extracts and spices.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour.....	15	96	77	19	244,100	557,651	135,787	7,648,362		3,793,917		4,161,738
Flour and feed.....	3	90	79	11	161,314	353,002	260,188	4,913,069		2,266,234		
Fruits and vegetables (dried).....	3	10	6	4	16,968	34,115	37,640	714,003		710,003		
Soaps and soap powders.....	4	131	86	45	202,220	1,064,924	54,753	4,077,885		4,077,885	2,001,036	140,678
Sugar.....	12	63	36	27	171,511	582,648	832,920	75,070,305		45,703,420		
Other food and grocery specialties.....	64	1,253	967	286	2,181,864	3,929,388	1,789,425	44,348,477		35,424,862	50,567	1,877,764
Hardware	63	1,420	1,150	264	2,571,963	4,510,434	3,925,862	22,715,847	1.00	21,673,266	364,674	3,888,173
Hardware (general line).....	39	1,307	1,065	242	2,302,260	4,110,400	3,491,160	10,925,969	.87	10,142,723	319,398	3,133,118
Hardware (specialty).....	24	113	91	22	269,713	391,034	434,693	2,789,878	.12	2,530,543	45,176	755,055
Builders' hardware.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Heavy hardware.....	3	25	22	3	40,111	67,076	31,433	487,205		462,500	22,776	41,690
Shelf hardware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Tools and cutlery.....	8	20	15	5	27,898	66,406	108,540	453,287		348,339		203,365
Other hardware.....	8	42	34	8	86,483	156,581	221,509	1,207,410		1,115,521	2,400	450,000
Iron and steel scrap and other waste materials	213	905	825	80	1,201,240	2,406,015	1,204,373	21,037,804	.92	15,330,922	51,700	15,410,223
Iron and steel scrap.....	28	425	393	32	656,472	1,295,874	541,855	11,128,210	.49	9,024,497	50,610	8,867,454
Junk and scrap.....	160	284	269	15	393,090	657,130	505,282	6,048,228	.26	3,317,428	650	3,544,441
Waste rubber, rags, and paper.....	25	196	163	33	211,078	453,011	157,236	3,891,369	.17	2,988,997	500	3,004,328
Jewelry and optical goods	101	651	481	170	1,273,772	2,544,179	3,981,744	14,885,208	.65	10,029,770	377,948	5,087
Jewelry.....	94	430	310	120	957,472	1,945,461	3,715,037	12,083,186	.57	9,634,851	377,948	
Clocks and watches.....	4	8	7	1	13,134	125,100	41,091	756,702		711,879		
Diamonds and other precious stones.....	11	15	10	5	22,702	88,280	345,798	1,182,183		851,702	8,500	
Jewelry (general line).....	74	382	278	104	857,777	1,012,667	3,295,548	10,121,781		7,150,250	368,948	
Silverware.....	5	25	15	10	63,880	118,405	32,600	922,520		921,520	500	
Optical goods.....	7	221	171	50	316,300	598,718	266,707	1,002,112	.08	1,285,910		5,087

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PHILADELPHIA—Continued												
Leather and leather goods (except gloves and shoes).....	80	978	665	313	Dollars 1,946,908	Dollars 4,262,838	Dollars 6,476,747	Dollars 31,204,843	1.37	Dollars 28,320,887	Dollars 69,761	Dollars 10,147,897
Leather and leather goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting.....	34	370	314	56	870,731	2,223,893	5,079,063	20,974,199	.92	18,930,462	32,151	10,857,821
Belting (leather).....	5	53	40	13	130,306	330,045	645,304	1,601,054		1,501,485		902,286
Leather.....	29	317	274	43	731,425	1,893,848	4,433,759	10,472,240		17,437,977	32,151	15,895,535
Luggage and leather goods.....	8	479	230	240	832,144	1,593,812	744,047	4,540,404	.20	4,480,662	1,500	
Saddlery and harness.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and out stock.....	42	81	69	12	145,392	300,518	507,458	4,628,415	.20	4,044,568	20,110	1,890,800
Lumber and building materials (other than metal).....	189	2,836	2,497	339	6,203,052	12,477,699	7,785,169	81,420,728	3.57	60,024,810	2,460,461	18,473,765
Construction and building materials (other than metal and wood).....	112	2,104	1,863	241	4,483,549	9,309,135	4,116,641	40,421,707	2.17	31,348,097	938,820	6,347,497
Asbestos products.....	4	247	201	46	446,130	754,293	75,560	4,102,911		2,780,163		
Brick and tile.....	22	107	80	21	250,591	440,323	116,742	5,516,945		4,325,091	10,000	1,802,649
Building stone.....	5	28	21	7	50,043	157,493	89,857	1,049,167		970,567		
Cement.....	11	425	394	31	1,000,454	2,577,236	690,195	11,813,934		7,663,053	35,802	1,655,227
Glass.....	12	404	356	48	783,701	1,396,432	957,220	5,076,262		3,406,241	312,848	1,918,946
Granite and marble.....	1							(x)				
Roofing materials (nonmetallic).....	7	66	55	11	141,715	301,030	394,794	1,816,506		1,161,299	15,000	215,370
Sand, gravel, and crushed stone.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other building materials.....	47	820	745	75	1,726,268	3,655,523	1,792,273	10,020,342		11,030,683	665,170	755,305
Lumber and millwork.....	77	732	634	98	1,719,503	3,168,504	3,668,528	31,998,931	1.40	28,676,713	1,621,641	12,126,269
Lumber.....	62	540	463	83	1,338,098	2,533,053	3,062,184	26,202,471		20,979,922	1,600,147	11,072,081
Lumber and millwork.....	7	128	117	11	250,467	397,003	369,170	1,456,389		605,690	21,494	181,266
Millwork.....	8	68	54	4	130,338	237,848	297,165	1,340,071		1,091,095		872,881
Machinery, equipment, and supplies (except electrical).....	476	5,361	4,251	1,110	11,837,966	20,357,976	14,075,004	115,547,236	5.07	88,168,729	2,407,699	58,069,973
Commercial equipment and supplies.....	56	735	629	106	1,403,184	2,302,274	1,133,040	9,330,888	.41	5,129,755	45,268	693,489
Automatic vending machinery.....	3	4	3	1	4,625	10,430	20,641	42,460				
Butchers' equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Filling station equipment and supplies.....	4	25	20	5	72,842	103,241	57,467	871,516		701,022		517,000
Florists' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hotel and restaurant equipment and supplies.....	11	100	90	10	146,384	266,447	282,505	1,210,312		1,003,172	10,000	
Office equipment and supplies (other than furniture).....	18	176	167	19	335,670	432,150	181,020	1,738,522		701,882	35,268	80,034
Soda fountain equipment and supplies.....	4	28	15	13	96,678	213,096	12,075	1,078,744		1,010,804		
Store equipment and supplies (general line).....	11	282	261	21	555,547	801,321	190,667	2,980,442		447,702		95,456
Other commercial machinery, equipment, and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Construction equipment and supplies.....	23	165	139	26	367,794	746,209	413,165	5,151,072	.23	4,124,058		1,873,609
Builders' supplies.....	5	61	57	4	95,237	172,204	86,722	1,351,761		1,173,345		(x)
Construction equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Construction machinery.....	10	61	52	9	167,227	360,934	245,369	2,167,526		1,496,609		1,266,095
Construction machinery, equipment, and supplies (general lines).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Road machinery and equipment.....	3	28	23	5	84,306	131,028	3,010	582,225		802,056		198,169
Farm machinery and equipment.....	10	141	114	27	269,486	586,823	517,326	3,355,987	.16	2,610,786	74,500	667,062
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	268	2,581	2,109	472	6,133,114	10,824,197	6,269,851	70,567,838	3.09	57,093,205	499,393	47,686,724
Bakers' equipment and supplies.....	6	29	26	3	51,468	91,435	43,674	631,062		500,758		217,000
Bottles and bottling equipment.....	13	81	63	18	150,199	268,903	126,468	2,300,240		1,165,450	7,550	409,536
Conveyor and hoisting machinery.....	14	307	237	20	759,422	973,079	266,192	4,326,147		2,827,629		2,933,578
Drilling machinery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Foundry equipment and supplies.....	4	47	38	9	146,997	263,151	94,212	1,552,121		1,552,121		1,552,121
Jewelers' equipment and supplies.....	5	14	12	2	15,866	62,503	39,920	276,880		105,118	500	113,000
Machine tools.....	19	123	104	24	363,003	641,075	372,763	6,602,266		5,948,495	12,777	5,682,819
Mechanical rubber goods.....	10	111	81	30	302,282	488,747	275,870	3,236,197		2,510,232	2,358	2,189,000
Mill and mine supplies (general line).....	7	48	34	14	70,692	138,548	59,204	1,059,448		518,505	26,000	589,572
Power-house equipment.....	18	144	110	34	460,750	743,880	751,018	6,008,407		5,008,619	31,490	3,408,604
Printers' and lithographers' supplies.....	9	87	80	7	246,806	408,136	288,456	2,630,665		1,732,993		1,688,653
Pumps, pump parts, and supplies.....	12	79	69	19	177,476	307,093	99,002	2,369,002		2,369,002		1,784,696
Shoe machinery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Textile machinery and equipment.....	8	182	162	20	270,274	480,250	266,545	2,073,450		2,031,477	39,810	952,659
Welding equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other industrial machinery, equipment and supplies.....	138	1,237	982	255	2,890,359	5,042,437	3,435,304	34,226,564		20,890,354	358,908	24,226,933
Professional equipment and supplies.....	40	1,137	761	376	2,377,232	4,163,313	4,000,677	15,393,745	.67	12,478,438	1,723,073	5,155,095
Church equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Dental equipment and supplies.....	13	217	239	78	495,101	921,857	578,567	3,501,040		2,095,300	45,556	
Pharmacists' supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
School equipment and supplies.....	3	67	33	34	123,702	250,172	244,037	896,573		756,272	12,641	
Scientific and laboratory equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Surgical, medical, and hospital equipment and supplies.....	17	398	288	110	751,009	1,238,206	1,170,849	3,566,110		2,561,744	1,016,300	120,000
Other professional equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYERS (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
PHILADELPHIA—Continued												
Machinery, equipment, and supplies— Continued.					Dollars	Dollars	Dollars	Dollars		Dollars	Dollars	Dollars
Service equipment and supplies.....	01	522	435	87	1,109,429	1,023,428	1,403,806	8,700,708	0.38	5,371,263	21,255	505,036
Barber and beauty parlor equip- ment and supplies.....	23	149	116	33	243,544	433,328	320,695	1,548,412		1,169,721	5,425	
Bootblack and hat cleaners' equip- ment and supplies.....	7	1	1		750	5,843	4,350	56,013		15,375		
Fire protection equipment.....	5	56	45	11	177,111	283,821	44,603	1,263,333		801,365		63,000
Janitors' equipment and supplies.....	6	69	57	0	116,109	296,119	114,872	873,228		546,030	14,500	
Laundry equipment and supplies.....	6	52	46	6	127,602	223,072	145,827	829,354		829,354		176,580
Service equipment and supplies (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Shoe repairers' equipment and sup- plies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Undertakers' supplies.....	5	122	103	19	250,179	382,296	558,631	2,673,411		477,683		
Upholsterers' supplies.....	3	23	20	3	42,243	101,345	87,377	619,317		581,780	1,330	292,456
Warehouse equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Transportation equipment and sup- plies.....	18	80	64	16	177,727	311,642	277,139	2,947,998	.13	1,352,221	44,210	2,400,058
Railroad equipment and supplies.....	10	32	24	8	87,965	165,758	120,550	2,286,608		789,653	810	2,286,868
Ship equipment and supplies.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Other transportation equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Metals and minerals (except petroleum and scrap).....	217	2,640	2,153	487	6,943,992	14,490,217	11,972,180	311,922,348	13.68	272,820,349	1,218,387	100,010,205
Coal.....	78	716	556	160	2,258,975	5,248,072	7,983,488	108,875,230	4.77	101,559,051	1,171,710	27,531,836
Coal (general line).....	14	212	161	51	846,292	1,838,464	26,748	29,496,010		460,317		8,032,390
Coal, anthracite.....	9	218	179	42	827,116	1,652,499	7,897,890	51,258,843		51,064,162	016,393	589,854
Coal, bituminous.....	46	222	168	54	729,135	1,573,018	37,350	23,442,018		18,573,425		10,686,100
Coal and coke.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Fuel.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Iron and steel (except scrap).....	100	1,581	1,337	244	3,950,006	7,607,660	3,185,992	168,698,066	7.40	149,524,816	28,260	143,547,218
Castings (metal).....	5	12	9	3	44,422	74,249	700	2,351,913		2,340,913		2,030,891
Iron and steel (except scrap).....	24	389	329	60	999,972	2,416,816	713,633	22,889,174		16,745,630		18,187,556
Iron and steel products (not else- where classified).....	71	1,180	999	181	2,905,612	5,116,595	2,471,659	143,457,679		130,438,272	28,260	123,328,771
Metals and metal work (other than iron and steel).....	30	343	260	83	735,011	1,634,485	802,709	34,348,452	1.51	21,736,488	18,417	18,940,241
Brass and brass products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Copper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Lead and zinc.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Sheet metal products.....	17	138	116	22	245,929	538,369	309,750	4,554,192		4,240,768		2,417,752
Other metals and metal work.....	17	168	118	50	393,132	898,582	371,520	16,709,831		15,686,105	18,417	14,521,145
Paper and paper products.....	160	1,780	1,383	397	3,531,369	6,667,946	4,114,081	48,002,018	2.10	40,531,524	163,155	13,411,688
Paper and paper products (general line).....	67	997	772	225	1,903,076	3,577,226	2,597,932	26,772,463	1.17	23,663,070	99,229	7,783,222
Paper and paper products (specialty, other than specified).....	40	359	283	76	816,334	1,453,121	422,296	14,646,292	.64	12,867,882	179	5,576,094
Paper.....	22	267	210	57	602,782	1,072,551	944,994	11,272,047		10,675,265	179	3,889,136
Wrapping paper and bags.....	8	56	42	14	123,931	255,568	76,071	2,439,117		1,274,650		1,423,489
Other paper products.....	10	36	31	5	90,121	125,002	1,231	935,038		917,967		262,469
Stationery and stationery supplies.....	25	244	190	54	504,764	693,586	454,253	3,772,770	.17	2,447,174	50,247	53,373
Wall paper.....	28	189	138	42	306,695	944,013	630,600	2,811,483	.12	1,553,398	16,500	
Petroleum and petroleum products.....	57	1,115	992	123	2,194,693	6,650,914	918,570	40,868,008	1.79	30,559,949	2,650,321	7,597,138
Crude oil.....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Gasoline and oil.....	3	77	72	5	152,117	484,453	52,201	1,680,772	.07	833,709		
Lubricating oils and greases.....	19	126	106	29	353,153	602,837	225,658	2,008,516	.09	1,319,025	28,850	1,194,178
Petroleum and petroleum products (general line).....	31	873	778	95	1,675,815	5,300,478	638,129	32,802,056	1.44	24,108,622	2,621,405	6,477,088
Other petroleum and petroleum products.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Plumbing and heating equipment and supplies.....	133	2,096	1,645	451	3,878,066	7,384,980	6,075,959	33,358,529	1.68	29,045,231	710,837	5,890,774
Plumbing equipment and supplies.....	101	1,682	1,309	373	3,044,021	5,818,138	4,683,063	30,549,854	1.34	25,672,738	645,115	5,586,560
Pipes, valves, and fittings.....	14	95	80	15	203,485	411,692	362,220	3,407,315		2,951,885	21,311	1,079,840
Plumbing and heating equipment and supplies (general line).....	66	1,386	1,076	310	2,442,837	4,705,789	3,766,252	21,753,260		17,789,474	544,904	2,983,591
Ventilating equipment and supplies.....	5	21	14	7	46,802	81,864		778,064		627,365		56,467
Other plumbing and heating equip- ment and supplies.....	16	180	139	41	350,897	618,793	534,591	4,611,215		4,324,014	78,810	866,602
Heating equipment and supplies.....	32	414	336	78	834,045	1,566,842	1,412,896	7,808,675	.34	4,272,493	65,772	313,214
Heating equipment (general line).....	20	231	189	42	482,724	813,652	1,067,230	5,471,383		2,487,083	11,500	313,214
Oil burners.....	3	42	35	7	111,580	170,755	102,459	459,235		297,217		
Stoves and ranges.....	9	141	112	29	239,741	582,486	243,207	1,878,057		1,488,103	54,272	
Tobacco and tobacco products (except leaf).....	70	721	600	112	1,455,252	3,710,384	2,853,993	49,838,327	2.18	40,650,933	574,779	23,590

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PHILADELPHIA—Continued												
All other.....	213	2,907	1,866	1,101	Dollars 5,720,223	Dollars 14,073,764	Dollars 0,247,994	Dollars 167,533,745	7.35	Dollars 149,043,884	Dollars 911,441	Dollars 101,328,614
Books, periodicals, and newspapers.....	17	1,108	558	640	1,754,632	6,670,623	1,411,306	11,812,057	.52	9,474,504	382,451	6,788
Books and periodicals.....	14	1,149	522	627	1,661,677	6,354,127	1,409,884	11,209,387		8,008,622	382,451	
Newspapers and magazines.....	3	49	30	13	92,956	316,496	1,422	512,670		505,882		6,788
Oils and greases (animal and vegetable).....	6	36	32	4	105,401	175,086	141,305	9,064,667	.40	4,367,640		6,073,009
Rubber goods (general line).....	4	265	202	63	424,824	740,340	1,013,320	4,426,244	.19	4,384,384	10,000	1,104,206
Textile and textile materials (other than dry goods).....	130	1,131	800	331	2,694,812	5,161,673	5,000,936	128,104,856	5.02	118,713,143	239,622	84,370,922
Bags and bagging.....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Burlap.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Cordage and twine.....	11	160	120	34	355,007	551,190	323,216	5,118,883		4,460,430	52,170	1,781,623
Textiles and textile materials, other than dry goods (general line).....	22	228	190	38	458,430	997,311	760,480	6,835,807		5,842,018	15,413	2,537,097
Yarn.....	56	435	323	116	1,523,850	2,879,541	3,406,621	110,197,554		104,332,735	140,916	76,029,317
Other textiles (exclusive of dry goods).....	27	193	114	79	233,203	460,673	320,508	4,247,946		3,379,042	10,000	3,376,166
Miscellaneous kinds of business.....	56	337	274	63	740,554	1,320,042	1,591,128	14,125,921	.62	12,104,213	270,368	9,713,690
Advertising goods.....	8	51	41	10	70,678	109,846	11,160	432,311		196,767		
Artificial flowers, plants, etc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Baskets.....	6	11	8	3	18,170	40,330	45,609	302,577		222,351		(x)
Boats.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Ice.....	7	15	15		32,292	52,567	0,165	310,098		217,365	48,314	
Novelties.....	17	91	70	21	151,347	284,304	174,827	1,372,304		897,961	84,679	17,116
Smokers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Miscellaneous kinds of business (other than specified).....	15	154	127	27	435,463	783,800	1,317,327	11,318,451		10,466,558	65,250	9,094,483

PITTSBURGH

Total.....	1,849	27,436	22,103	5,332	66,656,013	113,585,556	65,227,699	1,484,500,268	100.00	1,071,053,156	19,402,071	688,701,529
Wholesalers only.....	1,046	16,221	13,094	3,127	33,556,466	63,385,031	43,668,276	467,417,202	31.40	304,192,192	14,571,788	100,184,016
All other types.....	803	11,214	9,009	2,205	25,099,547	50,200,524	21,559,391	1,017,082,974	68.61	766,860,963	4,830,283	588,516,013
Amusement and sporting goods.....	31	484	295	189	897,923	1,837,400	507,273	11,141,198	.76	2,143,318	108,908	144,164
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	14	158	118	40	267,606	509,877	464,152	2,866,719	.10	1,834,470	108,908	144,164
Amusement equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Bicycles and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Billiards, bowling equipment, and supplies.....	4	59	47	12	77,718	164,368	58,990	711,252		665,275	300	144,164
Sporting goods (general line).....	5	63	43	20	108,329	222,697	245,107	1,088,014		143,001	108,608	
Toys, novelties, and fireworks.....	3	32	25	7	76,189	204,037	149,290	1,007,644		976,320		
Cameras and motion-picture equipment and supplies.....	17	326	177	149	630,317	1,237,523	43,121	3,274,479	.50	308,848		
Moving-picture apparatus.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Moving-picture films.....	15	322	175	147	624,585	1,223,180	36,819	3,171,674		216,038		
Taking-picture apparatus.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Automotive.....	61	1,076	1,451	225	3,710,510	7,404,042	4,035,252	59,401,380	4.00	15,519,048	9,802,255	732,949
Automobiles and other motor vehicles.....	19	1,061	927	134	2,301,052	4,794,102	2,820,261	41,843,958	2.82	1,100,000	9,568,379	
Automobiles and other motor vehicles (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Automobiles (new and used).....	16	975	847	128	2,102,191	4,451,101	2,612,461	39,360,806		(x)	8,492,034	
Trucks and tractors.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Automotive equipment.....	21	341	237	54	709,503	1,281,154	919,169	7,810,951	.52	5,478,880	41,751	591,422
Automobile parts (new and used).....	12	55	46	9	129,087	254,012	218,428	842,993	.06	273,057	7,554	141,038
Tires and tubes.....	9	210	191	28	578,377	1,134,984	677,394	8,003,478	.60	8,007,111	244,571	489
Chemicals, drugs, and allied products.....	72	1,439	1,112	327	2,636,408	4,906,334	4,411,788	40,242,096	2.71	28,068,378	184,399	15,151,957
Chemicals.....	29	280	241	48	762,110	1,595,266	474,337	17,071,137	1.10	13,311,969	122,856	12,362,383
Chemicals (industrial).....	13	58	42	16	175,612	463,017	57,760	8,107,584		5,524,969	122,856	7,477,500
Explosives.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Naval stores.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Other chemicals.....	10	102	35	17	244,485	448,008	109,744	2,508,891		844,908		780,896
Drugs and drug sundries (general line).....	9	832	619	213	1,230,219	1,881,818	2,129,893	12,237,264	.82	9,750,864		694,522
Drugs and drug sundries (specialty).....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Drugs.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Drug sundries.....	4	12	4	8	12,061	25,940	23,739	146,018		21,870		
Patent medicines.....	3	51	37	14	53,942	106,298	366,686	2,642,288				
Rubber goods (druggists').....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sanitary supplies, insecticides, etc.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PITTSBURGH—Continued												
Chemicals, drugs, and allied products—Continued.					Dollars	Dollars	Dollars	Dollars		Dollars	Dollars	Dollars
Paints, varnishes, lacquers, and enamels.....	20	202	176	26	474,956	1,064,424	1,248,869	6,314,733	0.43	5,360,051	61,543	2,005,052
Toilet articles and preparations.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	133	1,452	912	540	2,478,002	5,811,514	5,491,920	33,600,073	2.27	21,032,818	149,536	78,655
Clothing and furnishings (other than millinery and footwear).....	82	724	382	342	1,233,637	2,682,629	2,409,764	17,157,331	1.16	14,420,023	142,550	73,072
Clothing (general line).....	11	39	35	4	60,191	217,851	260,207	1,640,911		1,395,134		
Clothing and furnishings.....	4	23	19	3	69,949	106,905	144,456	1,621,492		325,000		
Clothing, men's and boys'.....	26	222	154	68	494,793	1,005,805	1,235,224	5,008,363		4,806,186	38,550	73,072
Clothing, women's and children's.....	21	315	81	234	419,185	915,507	323,650	5,251,966		4,696,225	103,206	
Clothing (secondhand).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Furnishings (general line).....	4	60	49	11	109,126	216,171	269,036	1,726,050		1,417,133	800	
Furnishings, men's and boys'.....	9	23	20	3	32,750	73,640	69,467	314,053		273,082		
Hats and caps.....	3	10	6	4	19,891	57,841	87,554	1,020,574		1,011,990		
Hosiery.....	3											
Dry goods (general line).....	7	365	292	73	692,576	1,800,087	1,632,711	8,864,850	.00	368,523		
Dry goods (specialty, other than specified).....	7	25	20	5	45,305	107,923	111,277	1,146,365	.08	992,050		
Millinery and millinery supplies.....	9	120	45	75	137,103	300,167	155,953	1,388,722	.09	1,125,112		
Notions.....	5	15	11	4	31,068	53,186	59,820	254,731	.02	180,194		
Piece goods.....	9	67	48	19	102,888	353,231	304,105	1,797,528	.12	1,128,254		
Piece goods (general line).....	4	14	11	3	22,328	69,444	64,895	799,946		434,223		
Woolens and worsteds.....	5	53	37	16	80,560	283,787	239,210	997,882		694,034		
Shoes and other footwear.....	14	136	114	22	236,333	504,391	728,290	3,070,737	.21	2,818,653	6,980	4,683
Electrical.....	113	2,065	1,639	426	4,490,202	8,049,937	4,640,143	70,900,451	5.38	65,787,487	1,088,248	85,873,765
Electrical goods (including appliances).....	67	1,115	870	245	2,340,852	4,095,872	2,206,351	45,891,705	3.09	41,815,506	331,062	32,265,290
Electrical merchandise (general line).....	49	927	714	213	2,004,069	3,453,806	2,043,302	43,622,443		40,590,580	47,044	31,968,645
Electrical appliances.....	18	188	150	32	335,833	642,066	253,040	2,260,262		1,224,986	284,918	206,645
Electrical equipment and supplies.....	25	342	258	84	742,536	1,520,471	755,801	18,045,396	1.21	11,367,058	753,586	2,528,467
Batteries.....	3	27	22	5	67,898	152,448	9,800	1,111,549		1,111,549		367,207
Electrical equipment and supplies (general line).....	16	280	217	72	598,238	1,262,491	716,948	15,872,238		9,255,416	753,586	1,440,631
Motors and generators.....	6	26	10	7	76,400	105,532	29,143	1,061,000		1,000,000		1,011,629
Radios and radio equipment.....	16	311	244	67	768,549	1,481,553	785,671	11,571,993	.78	8,847,230	2,700	189,333
Refrigerators (electric).....	5	207	267	30	644,265	952,041	892,230	4,400,387	.30	3,757,633		90,675
Farm products (not elsewhere specified).....	27	254	224	30	449,412	824,978	351,608	35,114,320	2.37	2,299,323	6,770	2,379,062
Flowers and nursery stock.....	5	131	111	20	198,195	364,309	61,019	1,300,931	.09	939,602		
Grain (general line).....	3	13	12	1	24,015	45,141	17,122	2,225,384	.15	610,685	6,770	61,068
Hides, skins, and furs.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Horses and mules.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Livestock (other than horses and mules).....	15	63	60	3	134,006	219,590	2,693	20,476,520	1.99			1,067,961
Tobacco (leaf).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment).....	9	48	37	11	118,784	198,872	89,872	1,881,021	.13	1,303,618	93,405	209,331
Farm supplies (except feed and fertilizer).....	3	27	19	8	50,414	89,909	78,379	879,210	.03	170,674	18,405	
Feed.....	6	21	18	3	68,370	108,963	11,493	1,501,811	.10	1,132,944	75,000	209,331
Food products (not elsewhere specified).....	291	3,753	3,202	551	6,467,436	12,863,434	2,944,850	175,347,035	11.81	120,122,110	1,294,960	
Confectionery and soft drinks.....	43	212	181	31	321,956	695,943	351,953	5,505,598	.37	2,038,888	17,520	
Confectionery and soft drinks (general line).....	6	26	20	6	49,398	158,630	64,983	1,404,023		1,179,245	1,796	
Confectionery.....	21	105	89	16	131,042	344,023	239,331	3,235,154		1,326,618	2,030	
Soft drinks.....	16	81	72	9	91,516	193,290	47,639	866,421		433,025	13,650	
Dairy products.....	21	776	680	96	1,376,549	2,748,089	285,278	14,102,359	.05	8,838,062	915,745	
Butter.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Cheese.....	3	81	26	5	81,168	308,828	44,471	2,445,805		2,260,933		
Dairy products (general line).....	15	687	598	89	1,175,466	2,275,146	220,141	9,209,374		4,956,779	915,745	
Ice cream.....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Poultry and poultry products.....	12	60	50	10	106,408	231,608	83,147	4,101,541	.28	2,179,750	19,485	
Eggs.....	4	10	7	3	14,475	44,993	19,570	1,482,213		1,447,718		
Poultry.....	4	33	30	3	66,837	132,551	56,728	1,730,100		1,623,896		
Poultry and poultry products (general line).....	4	17	13	4	25,096	54,064	6,849	889,228		408,136	19,485	
Dairy and poultry products.....	16	235	181	54	402,762	639,497	207,163	9,867,977	.67	5,247,962		
Fish and sea foods.....	8	72	66	6	136,702	253,573	57,548	1,689,692	.11	1,037,409	42,297	
Fish and sea foods (fresh and cured).....	4	46	42	4	83,452	156,616	28,663	996,200		463,019	42,297	
Fish and sea foods (fresh).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Fish and sea foods (cured).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PITTSBURGH—Continued												
Food products—Continued.					Dollars	Dollars	Dollars	Dollars		Dollars	Dollars	Dollars
Fruits and vegetables (fresh).....	160	1,031	816	215	1,827,924	3,066,601	638,554	90,105,945	6.07	50,340,019	139,575	
Fruits.....	31	162	130	32	317,578	529,763	54,129	22,302,953		11,830,667		
Fruits and vegetables (general line).....	118	807	689	148	1,446,394	3,329,430	580,431	63,196,345		40,406,866	139,575	
Vegetables.....	11	62	27	35	63,952	107,418	3,994	4,546,047		4,042,506		
Meats and meat products.....	31	1,367	1,228	139	2,265,075	4,328,123	1,321,216	49,913,923	3.36	43,539,126	160,338	
Lard.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Meats (fresh).....	6	23	20	3	34,722	66,589	4,926	1,168,076		487,664		
Meats and meat products (general line).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Meats and provisions.....	20	1,240	1,108	132	2,156,144	4,079,233	1,290,946	47,107,764		41,445,022	160,338	
Forest products (except lumber).....	7	47	41	6	87,161	133,851	30,253	1,278,564	.00	1,150,068	10,000	247,505
Furniture and house furnishings.....	48	799	646	159	1,067,083	3,374,196	2,233,207	18,265,743	1.23	15,180,357	12,835	675,015
Furniture.....	23	189	156	33	450,604	973,796	644,893	5,012,301	.34	3,573,470		51,336
Furniture (general line).....	6	51	30	12	136,605	341,582	133,111	1,078,385		909,541		10,250
Furniture (household).....	11	86	74	12	211,416	452,531	417,501	2,875,056		1,827,280		20,000
Furniture (office).....	6	48	40	8	92,138	103,727	94,281	933,404		631,006		21,086
Other furniture (specialty lines).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
House furnishings.....	25	610	484	126	1,216,470	2,400,400	1,588,314	13,253,442	.80	11,615,887	12,835	623,679
China, glassware, and crockery.....	10	78	63	15	173,399	283,403	176,385	1,305,528		672,949		623,679
Curtains and draperies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Floor coverings.....	6	98	76	22	272,633	818,320	514,095	6,320,209		6,240,369		
House furnishings (general line).....	6	407	323	84	731,999	1,213,540	823,130	6,107,821		4,400,983		
Household supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Pictures and picture frames.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
General merchandise.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Groceries and food specialties.....	105	3,619	2,954	665	6,808,132	15,789,140	10,024,102	170,052,873	11.40	72,899,022	1,571,516	150,234
Groceries (general line).....	92	1,650	1,338	312	3,935,068	6,278,050	7,050,800	95,513,209	6.44	22,496,376	37,790	
Food and grocery specialties.....	73	1,969	1,616	353	3,773,074	9,508,084	2,964,242	74,530,064	5.02	50,492,647	1,533,726	150,234
Bakery products.....	6	514	474	40	925,250	2,224,610	112,089	6,517,268		1,980,943		
Canned goods (general line).....	14	156	131	25	445,571	680,629	680,629	6,601,076		5,245,512		
Cereals.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee, tea, and spices.....	5	49	44	5	90,833	204,477	22,712	1,224,057		1,085,443		
Delicatessen products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour.....	4	58	45	13	110,639	376,346	100,532	6,604,804		882,005		
Flour and feed.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Fruits and vegetables (dried).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Soaps and soap powders.....	5	202	200	80	606,079	2,197,603	654,093	22,130,858		22,138,858	1,531,457	150,234
Sugar.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other food and grocery specialties.....	31	330	609	170	1,455,973	3,562,592	1,062,845	20,241,421		14,812,106	2,200	
Hardware.....	22	671	555	116	1,628,815	3,154,218	3,114,576	16,043,382	1.08	15,230,216	425,705	6,838,493
Hardware (general line).....	12	466	385	81	860,752	1,554,493	1,500,744	6,881,293	.40	6,217,804	104,240	1,308,300
Hardware (specialty).....	10	205	170	35	768,063	1,599,725	1,604,832	9,162,089	.62	9,012,351	261,555	5,530,193
Iron and steel scrap and other waste material.....	45	386	297	89	1,036,052	2,363,079	733,396	34,830,379	2.35	21,222,122	901,000	24,166,534
Iron and steel scrap.....	17	215	175	40	736,096	1,801,066	476,876	26,799,004	1.81	17,376,329	901,000	21,012,164
Junk and scrap.....	28	171	122	49	299,956	562,013	256,520	8,031,375	.54	3,842,793		3,154,370
Jewelry and optical goods.....	39	362	262	100	755,825	1,411,099	2,520,601	7,131,079	.48	4,034,955	119,067	56,540
Jewelry.....	34	275	195	80	620,778	1,132,380	2,401,939	6,261,687	.42	3,307,611	119,067	49,200
Clocks and watches.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Diamonds and other precious stones.....	6	8	1	7	12,487	106,391	817,719	1,006,721		800,000	3,690	
Jewelry (general line).....	26	245	176	69	573,442	927,209	1,899,220	4,776,967		2,028,712	115,377	40,209
Optical goods.....	5	87	67	20	129,047	278,710	118,662	899,492	.06	727,344		7,331
Leather and leather goods (except gloves and shoes).....	22	98	79	19	173,120	341,921	503,083	1,929,594	.13	1,235,879	20,000	292,549
Leather and leather goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Leather and leather belting.....	6	19	16	3	50,145	96,908	106,762	551,202	.04	406,636		
Luggage and leather goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Shoe findings and cut stock.....	12	44	34	10	74,652	156,712	366,474	1,133,266	.08	730,618		
Lumber and building materials (other than metal).....	103	1,677	1,300	271	4,912,189	7,764,271	2,405,966	44,853,604	3.02	31,661,232	905,791	9,361,460
Construction and building materials (other than metal and wood).....	61	1,176	988	187	3,638,977	5,610,939	1,712,111	25,251,437	1.70	19,681,825	283,425	3,635,744
Asbestos products.....	5	111	93	18	278,514	529,749	104,063	3,055,360		2,490,313	1,296	150,126
Brick and tile.....	9	123	87	36	230,944	437,121	702,286	6,128,176		5,644,036	263,003	310,930
Building stone.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Cement.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Glass.....	7	283	229	54	617,765	964,691	659,763	3,717,581		2,800,418	5,644	1,528
Granite and marble.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Lime, plaster, etc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Roofing materials (nonmetallic).....	6	43	34	9	121,213	165,656	32,273	1,209,292		741,811		397,259
Sand, gravel, and crushed stone.....	7	355	324	31	1,053,814	1,411,093	57,104	4,089,000		2,078,935	8,560	1,375,576
Other building materials.....	21	201	171	30	1,163,122	1,308,968	193,549	5,492,363		4,390,514	4,522	1,009,768

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PITTSBURGH—Continued												
Lumber and building materials—Con.					Dollars	Dollars	Dollars	Dollars		Dollars	Dollars	Dollars
Lumber and millwork	42	402	318	84	1,273,212	2,163,632	693,856	19,002,167	1.32	12,279,407	622,366	5,725,725
Lumber	34	247	180	67	865,170	1,529,760	117,044	10,440,893		9,265,066	242,000	5,089,856
Lumber and millwork	4	74	68	6	193,194	275,716	173,379	1,095,829		982,192	389,366	82,029
Millwork	4	81	70	11	214,848	348,166	403,432	2,065,448		2,033,549		3,440
Machinery, equipment, and supplies (except electrical)	318	3,066	2,994	672	8,606,589	16,366,473	9,198,232	102,174,206	6.88	69,039,743	509,578	73,557,629
Commercial equipment and supplies	42	481	420	61	999,325	1,559,822	410,128	4,717,333	.32	2,235,895	62,386	461,072
Butchers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Filling station equipment and supplies	3	15	13	2	42,761	62,200	19,446	221,553		151,150		151,150
Hotel and restaurant equipment and supplies	5	63	59	4	99,512	180,702	75,129	434,726		380,457	31,000	
Office equipment and supplies (other than furniture)	17	115	104	11	230,566	310,795	120,230	1,302,500		534,408	31,386	100,635
Soda fountain equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Store equipment and supplies (general line)	12	174	164	10	340,207	535,006	137,284	1,620,752		724,817		131,287
Other commercial machinery, equipment and supplies	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Construction equipment and supplies	13	147	132	15	362,150	709,902	442,743	5,146,769	.34	4,161,268		2,004,034
Construction equipment	3	25	22	3	66,846	174,368	157,089	1,270,555		897,125		373,430
Construction machinery	7	83	77	6	161,247	337,405	156,166	2,425,694		1,916,607		1,532,383
Construction machinery, equipment, and supplies (general line)	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Road machinery and equipment	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Farm machinery and equipment	4	94	79	15	182,350	328,518	207,846	1,415,339	.00	867,599	5,900	270,523
Manufacturing, mining, and drilling machinery, equipment, and supplies	200	2,308	1,873	435	5,568,592	11,041,388	6,413,799	70,925,772	4.78	54,297,264	329,457	57,761,799
Bakers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Bottles and bottling equipment	0	43	32	11	77,201	181,755	49,637	931,279		148,194		352,151
Chemical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Conveyor and hoisting machinery	7	16	10	6	61,454	91,260	2,333	1,577,082		912,314	10,000	1,567,682
Drilling machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Foundry equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Jewelers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Machine tools	12	62	52	10	242,859	427,034	80,801	5,123,064		4,762,003	40,579	4,710,084
Mechanical rubber goods	11	101	82	19	349,626	604,939	191,990	3,725,387		2,899,631	56,022	2,638,630
Mill and mine supply (general line)	15	574	479	95	1,052,329	2,041,724	1,292,182	9,720,220		6,003,872	122,684	8,792,375
Oil well machinery, equipment, and supplies	10	368	312	56	987,226	1,040,802	1,380,618	6,664,824		9,048,710	122	8,478,130
Power-house equipment	24	118	88	30	348,574	552,675	120,154	6,038,305		4,089,025	14,536	4,490,695
Printers' and lithographers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Pumps, pump parts, and supplies	7	50	39	11	123,771	231,595	79,613	1,724,218		1,718,363		1,568,535
Textile machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Welding equipment	4	14	12	2	28,930	48,988	23,554	193,381		23,461	60	18,500
Other industrial machinery, equipment and supplies	94	734	583	151	1,834,222	4,435,611	2,614,218	28,029,417		20,394,200	85,554	21,897,856
Professional equipment and supplies	21	357	272	85	635,093	1,178,878	843,441	4,118,090	.28	3,061,876	80,085	569,732
Church equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Dental supplies and equipment	5	113	80	33	208,597	408,849	335,548	1,545,235		1,193,275	12,441	
School equipment and supplies	3	16	10	6	34,183	73,519	75,956	402,946		156,262	25,000	
Scientific and laboratory equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Surgical, medical, and hospital equipment and supplies	5	40	33	7	80,782	157,461	62,117	510,993		422,010	90,283	8,585
Other professional equipment and supplies	4	160	132	28	254,478	440,963	203,676	1,160,481		820,818	12,361	561,147
Service equipment and supplies	28	221	176	45	452,670	921,538	828,465	4,465,525	.30	2,984,737	31,750	1,313,986
Barber and beauty parlor equipment and supplies	6	62	47	15	100,248	191,757	166,426	842,505		458,813	27,500	
Bootblack and hat cleaners' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Fire-protection equipment	5	27	25	2	77,567	147,930	78,889	794,027		707,227		188,510
Janitors' equipment and supplies	3	28	19	9	53,915	157,271	55,029	488,718		275,000	650	
Laundry equipment and supplies	3	18	17	1	53,748	87,934	60,691	424,039		424,039		378,825
Service equipment and supplies (general line)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Shoe repairers' equipment and supplies	3	22	18	4	40,798	77,021	144,192	555,116		477,709	3,600	132,085
Undertakers' supplies	3	23	19	4	71,620	144,932	88,923	589,818		308,015		
Upholsterers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Transportation equipment and supplies	10	58	42	16	416,403	626,427	51,810	11,384,788	.77	1,441,109		11,176,383
Railroad equipment and supplies	6	49	36	13	400,417	599,243	51,137	10,486,893		575,395		10,288,988
Ship equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other transportation equipment and supplies	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Metals and minerals (except petroleum and scrap)	134	1,721	1,346	375	4,976,839	8,575,306	3,116,980	567,102,301	38.20	521,015,329	827,725	504,797,792
Coal	45	373	232	91	945,773	1,809,225	107,426	47,145,051	3.17	40,993,571	815,063	33,177,713

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PITTSBURGH—Continued												
Metals and minerals—Continued.					Dollars	Dollars	Dollars	Dollars		Dollars	Dollars	Dollars
Iron and steel (except scrap).....	70	1,103	939	254	3,422,529	5,756,626	1,851,988	489,989,293	33.01	467,524,077	11,762	447,300,917
Castings (metal).....	7	22	19	3	85,727	114,215	40,000	1,863,784		1,505,572		1,404,741
Iron and steel (except scrap).....	11	109	82	27	229,656	381,513	202,245	8,637,953		7,900,888		7,050,931
Iron and steel products (not elsewhere classified).....	52	1,062	838	224	3,107,146	5,260,898	1,000,743	479,487,550		448,117,617	9,373	438,785,245
Metals and metal work (other than iron and steel).....	19	155	125	30	608,537	1,000,455	1,157,566	29,907,957	2.02	22,497,681		24,319,162
Copper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Lead and zinc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Sheet-metal products.....	7	80	29	7	231,708	304,138	6,115	2,559,284		2,226,828		2,308,760
Other metals and metal work.....	9	98	79	19	285,254	470,116	569,932	20,061,739		19,773,065		19,838,520
Paper and paper products.....	46	495	417	78	1,248,976	2,209,792	1,661,322	16,187,819	1.09	14,321,884	22,607	3,854,830
Paper and paper products (general line).....	20	245	205	40	611,322	914,667	715,003	9,884,646	.07	9,006,010		3,000,381
Paper and paper products (specialty, other than specified).....	13	168	140	22	477,253	950,516	728,540	4,940,570	.33	4,184,928	15,902	405,231
Stationery and stationery supplies.....	6	26	18	7	69,484	80,456	0,893	569,905	.04	535,333	1,705	369,227
Wall paper.....	7	57	48	9	90,917	264,163	210,877	762,689	.05	636,013	5,000	
Petroleum and petroleum products.....	30	759	665	94	1,379,337	3,077,109	881,045	15,360,062	1.03	8,990,401	700,839	2,608,606
Gasoline and oil.....	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Lubricating oils and greases.....	11	109	91	18	265,061	433,129	91,719	1,220,648	.08	802,172		259,412
Petroleum and petroleum products (general line).....	16	587	513	74	1,001,985	2,353,182	762,853	12,426,487	.84	7,376,091	700,839	2,339,194
Other petroleum and petroleum products.....	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Plumbing and heating equipment and supplies.....	61	1,129	933	196	2,470,987	4,034,959	3,174,123	25,529,315	1.72	19,086,148	430,045	6,019,912
Plumbing equipment and supplies.....	37	978	814	164	2,062,734	3,245,730	2,840,047	19,057,452	1.34	15,828,405	301,148	4,417,012
Pipes, valves, and fittings.....	6	39	31	8	103,882	261,084	504,101	3,706,401		2,044,244		2,359,929
Plumbing and heating equipment and supplies (general line).....	22	871	724	147	1,799,351	2,765,626	2,330,955	14,782,428		12,065,487	301,148	1,840,107
Ventilating equipment and supplies.....	3	11	8	3	29,821	42,501		549,929		406,470		44,206
Other plumbing and heating equipment and supplies.....	6	57	51	6	129,680	185,808	8,801	918,004		112,195		172,689
Heating equipment and supplies.....	24	151	119	32	408,253	789,220	324,170	5,571,863	.38	4,157,743	47,807	1,662,900
Furnaces.....	4	27	22	5	53,859	111,302	33,780	1,682,677		1,401,521		1,199,665
Heating equipment (general line).....	16	99	75	24	303,827	561,900	279,275	3,465,810		2,355,136		231,807
Oil burners.....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Stoves and ranges.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Tobacco and tobacco products (except leaf).....	20	288	240	48	602,935	1,047,770	942,083	10,368,818	1.10	11,295,226	7,043	
All other.....	50	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Books, periodicals, and newspapers.....	6	104	70	34	138,920	291,530	78,646	1,548,220	.10	131,405		
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Textile and textile materials (other than dry goods).....	11	106	83	22	204,624	352,517	330,383	2,220,728	.15	771,275	44,668	975,150
Miscellaneous kinds of business.....	32	245	189	56	366,406	716,903	356,352	2,894,381	.19	1,895,524	5,466	40,522
Advertising goods.....	6	77	65	12	109,509	216,575	3,966	513,133		338,233		
Artificial flowers, plants, etc.....	3	37	25	12	51,560	87,422	70,061	152,053		54,729		2,266
Ice.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Novelties.....	11	82	62	20	119,100	252,552	207,030	1,133,900		863,623	3,200	9,522
Smokers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Miscellaneous kinds of business.....	10	41	32	9	78,827	144,866	75,296	884,521		518,282		40,000

SCRANTON

Total.....	279	3,218	2,683	535	5,666,135	11,907,631	7,547,169	111,865,674	100.00	60,298,828	3,661,119	10,216,897
Wholesalers only.....	212	2,404	1,999	405	4,231,520	8,800,408	5,700,802	58,126,784	51.96	36,068,503	3,575,813	8,954,779
All other types.....	67	814	684	130	1,434,615	3,107,223	1,846,367	53,738,890	48.04	13,636,320	85,297	1,262,128
Amusement and sporting goods.....	4	17	12	5	15,497	20,922	46,123	115,325	.10	52,045		
Automotive.....	11	102	80	10	165,119	419,645	334,670	2,868,685	2.56	1,254,518	506,765	1,000
Automobiles and other motor vehicles.....	3	58	50	8	77,654	232,679	73,210	1,207,319	1.08		503,765	
Automotive equipment.....	4	23	19	4	34,436	72,044	56,108	319,658	.29		(x)	(x)
Automobile parts (new and used).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Tires and tubes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Chemicals, drugs, and allied products.....	7	85	51	34	99,723	198,595	301,286	857,543	.77	748,481	5,000	100
Drugs and drug sundries (general line).....	3	55	30	10	70,204	126,860	268,541	685,023	.61	604,627		100
Drugs and drug sundries (specialty).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Paints, varnishes, lacquers, and enamels.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SCRANTON—Continued												
Dry goods and apparel.....	23	100	75	25	Dollars 165,085	Dollars 405,880	Dollars 612,944	Dollars 2,438,666	2.18	Dollars 2,162,524	Dollars	Dollars 102,850
Clothing and furnishings (other than millinery and footwear).....	16	67	53	14	115,772	275,227	352,341	1,469,402	1.31	1,250,974	-----	102,850
Dry goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Shoes and other footwear.....	4	17	15	2	26,185	81,160	209,971	802,179	.72	747,179	-----	-----
Electrical.....	14	152	112	40	302,806	526,783	234,260	3,288,952	2.94	1,147,901	55,401	404,070
Electrical goods (including appliances).....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Electrical equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Radios and radio equipment.....	4	24	19	5	54,006	131,079	53,468	831,747	.74	267,619	-----	-----
Farm products (not elsewhere specified).....	3	10	9	1	22,897	52,033	49,430	285,497	.26	-----	-----	229,415
Farm supplies, except machinery and equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Food products (not elsewhere specified).....	63	909	893	106	1,829,121	4,021,803	946,230	30,070,370	26.88	17,931,746	2,475,142	-----
Confectionery and soft drinks.....	12	56	45	11	78,961	164,189	127,535	1,350,739	1.21	1,009,191	-----	-----
Dairy products.....	5	542	501	41	1,031,410	2,331,840	126,307	7,134,826	6.38	5,916,526	2,474,642	-----
Poultry and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Dairy and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Fish and sea foods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Fruits and vegetables (fresh).....	25	141	123	18	232,991	458,292	238,098	8,196,268	7.33	4,101,704	-----	-----
Meats and meat products.....	16	201	179	22	385,474	826,750	214,200	10,526,801	9.41	6,162,278	500	-----
Forest products, except lumber.....	1	(x)	(x)	-----	(x)	(x)	-----	(x)	(x)	-----	-----	-----
Furniture and house furnishings.....	6	45	32	13	99,882	179,064	208,219	1,088,735	.97	876,499	69,665	-----
Furniture.....	3	10	9	1	27,534	39,047	36,294	414,045	.37	395,980	1,000	-----
House furnishings.....	3	35	23	12	72,348	140,017	171,925	674,690	.60	480,519	68,666	-----
Groceries and food specialties.....	33	393	328	65	629,762	1,589,275	2,009,652	37,982,693	33.95	5,776,590	6,467	2,153
Groceries (general line).....	18	293	169	34	309,700	758,767	1,440,798	32,215,714	28.80	3,355,783	6,467	-----
Food and grocery specialties.....	15	190	159	31	320,050	821,508	568,854	5,766,979	5.15	2,420,807	-----	2,153
Hardware.....	7	53	45	8	99,663	174,470	200,103	721,249	.64	401,056	32,420	-----
Iron and steel scrap and other waste materials.....	11	52	44	8	52,199	86,440	54,500	281,184	.25	65,828	3,000	-----
Iron and steel scrap.....	3	11	11	-----	16,550	18,980	14,700	94,200	.08	22,000	3,000	-----
Junk and scrap.....	8	41	33	8	35,649	67,454	39,800	180,984	.17	43,828	-----	-----
Jewelry and optical goods.....	5	18	11	7	16,610	52,972	191,861	482,430	.43	364,211	9,000	-----
Leather and leather goods (except gloves and shoes).....	5	13	12	1	14,599	38,652	66,602	267,853	.24	194,183	35,391	-----
Lumber and building materials (other than metal).....	13	157	144	13	366,102	741,478	549,252	2,987,960	2.67	2,461,481	249,415	459,285
Construction and building materials (other than metal and wood).....	7	104	94	10	249,600	542,671	278,293	1,610,195	1.44	1,460,690	73,615	55,000
Lumber and millwork.....	6	53	50	3	116,502	198,807	270,959	1,377,765	1.23	1,000,791	175,800	409,285
Machinery, equipment, and supplies (except electrical).....	28	215	175	40	378,157	636,720	426,514	2,885,205	2.58	2,036,003	123,024	1,484,851
Commercial equipment and supplies.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Construction equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	14	111	85	26	233,222	408,448	265,804	2,012,064	1.80	1,777,732	102,711	1,477,807
Professional equipment and supplies.....	5	65	58	7	78,044	112,776	84,452	425,208	.38	123,716	-----	-----
Service equipment and supplies.....	4	24	19	5	40,753	76,071	55,157	270,235	.25	63,542	-----	-----
Metals and minerals (except petroleum and scrap).....	12	67	54	13	215,456	424,269	63,384	10,145,279	9.07	9,565,974	20,293	5,830,943
Coal.....	10	47	37	10	150,839	336,572	-----	9,065,962	8.64	9,103,749	27,093	5,414,943
Iron and steel (except scrap).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Metals and metal work (other than iron and steel).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----
Paper and paper products (general line).....	3	53	43	10	109,731	188,858	102,879	1,257,879	1.12	984,434	26,999	639,163
Petroleum and petroleum products.....	11	348	287	61	482,058	1,056,899	188,034	5,101,599	4.56	1,131,963	10,518	692,628
Plumbing and heating equipment and supplies.....	6	146	119	27	245,522	479,780	419,986	2,336,082	2.09	1,628,622	450	2,000
Tobacco and tobacco products (except leaf).....	8	150	121	29	298,558	480,129	479,537	5,327,871	4.76	1,293,760	5,400	-----
All other.....	4	39	27	12	65,211	106,506	21,743	729,436	.65	102,390	-----	-----
ERIE												
Total.....	156	1,254	1,078	176	2,142,398	4,258,989	3,319,004	31,947,369	100.00	19,469,876	429,912	3,214,877
Wholesalers only.....	115	956	828	128	1,596,286	3,240,591	2,725,255	19,565,049	61.24	10,329,875	332,850	886,631
All other types.....	44	298	250	48	546,112	1,018,408	593,618	12,382,220	38.76	9,139,001	94,562	2,328,246
Amusement and sporting goods.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Automotive.....	10	94	84	10	146,162	275,232	186,255	908,706	2.84	528,422	105,064	28,496
Automobiles and other motor vehicles.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Automotive equipment.....	4	54	49	6	78,431	159,187	93,535	596,132	1.87	350,132	28,700	28,496
Automobile parts (new and used).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Chemicals, drugs, and allied products..	5	23	11	12	21,816	38,236	47,711	349,925	1.10	125,885	22,400	69,748
Dry goods and apparel.....	31	321	244	81	68,570	102,207	169,383	847,050	2.66	639,923	-----	-----

WHOLESALE DISTRIBUTION—PENNSYLVANIA: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ERIE—Continued												
Electrical.....	6	47	36	11	Dollars 82,810	Dollars 164,208	Dollars 113,865	Dollars 1,077,531	8.37	Dollars 944,918	Dollars 39,395	Dollars 62,000
Electrical goods (including appliances)	3	24	17	7	30,108	63,242	67,814	462,039	1.45	427,815	12,560	62,000
Radios and radio equipment.....	3	23	19	4	43,702	100,964	50,051	614,892	1.92	517,103	26,835	.....
Farm products (not elsewhere specified).....	3	6	5	1	2,505	8,635	4,725	693,562	2.17	.....	.....	.....
Food products (not elsewhere specified).....	36	352	326	26	507,740	1,148,044	250,097	7,098,718	22.22	4,063,823	68,045	.....
Confectionery and soft drinks.....	8	18	17	1	28,478	80,190	61,595	891,282	1.22	12,640	.....	.....
Dairy products.....	3	87	78	9	147,968	200,871	23,163	1,169,818	3.06	634,060	7,000	.....
Poultry and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
Fish and sea foods.....	8	113	109	4	110,668	359,500	37,177	567,974	2.90	305,926	50,545	.....
Fruits and vegetables (fresh).....	10	35	33	2	54,219	112,226	21,325	1,369,426	4.29	202,543	4,500	.....
Meats and meat products.....	5	89	81	8	140,928	360,579	109,691	3,327,970	10.42	2,838,054	.....	.....
Furniture and house furnishings.....	3	44	33	11	105,748	199,402	401,663	1,458,647	4.57	793,915	.....	.....
Groceries and food specialties.....	17	177	153	24	310,205	636,806	772,432	6,384,120	19.08	3,607,814	.....	.....
Groceries (general line).....	10	120	100	20	208,112	340,211	740,626	5,043,505	15.79	2,821,444	.....	.....
Food and grocery specialties.....	7	57	53	4	111,693	287,595	31,806	1,340,552	4.10	870,370	.....	.....
Hardware (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Iron and steel scrap and other waste materials.....	5	35	32	3	31,631	51,096	45,780	695,060	2.18	200,082	.....	482,767
Jewelry and optical goods.....	3	20	10	4	29,928	50,030	25,851	169,118	.53	73,286	.....	.....
Leather and leather goods (except gloves and shoes).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
Lumber and building materials (other than metal).....	12	88	78	10	188,038	385,514	242,470	2,405,100	7.53	1,678,076	126,261	213,508
Construction and building materials (other than metal and wood).....	8	69	62	7	146,705	310,096	208,124	1,425,770	4.46	827,056	126,261	13,174
Lumber and millwork.....	4	19	16	3	41,933	75,418	34,355	979,414	3.07	851,020	.....	200,334
Machinery, equipment, and supplies (except electrical).....	12	54	40	14	100,962	191,537	191,354	831,460	2.60	634,228	7,000	454,051
Metals and minerals (except petroleum and scrap).....	5	28	24	4	46,528	100,725	18,038	2,203,604	6.90	1,054,250	.....	1,880,250
Paper and paper products.....	5	38	31	7	49,414	98,029	142,707	833,004	1.04	84,461	3,741	14,073
Petroleum and petroleum products.....	12	88	79	9	156,699	324,317	134,366	1,370,680	4.31	682,765	9,323	84
Plumbing and heating equipment and supplies.....	4	41	32	9	112,298	186,783	262,393	1,522,124	4.76	1,073,100	.....	50,000
Tobacco and tobacco products (except leaf).....	9	44	37	7	93,215	147,766	130,466	2,850,140	8.94	2,121,881	.....	.....
All other.....	4	9	8	1	10,853	19,943	2,367	180,498	.50	64,083	.....	.....

READING

Total.....	209	1,853	1,563	290	3,174,851	6,131,269	3,876,503	56,148,259	100.00	42,532,012	1,307,444	7,974,052
Wholesalers only.....	158	1,382	1,130	243	2,425,547	4,499,048	3,552,747	37,388,748	66.59	28,209,164	1,220,988	3,100,152
All other types.....	45	471	424	47	749,304	1,632,221	323,756	18,759,511	33.41	14,262,848	86,456	4,873,900
Amusements and sporting goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	17	95	79	16	200,797	340,182	230,704	1,410,206	2.53	620,174	105,901	3,547
Automobiles and other motor vehicles.....	3	16	14	2	39,115	68,457	25,468	375,678	.67	1,110	.....	.....
Automotive equipment.....	10	61	49	12	127,116	202,382	176,947	873,665	1.56	590,377	91,289	3,547
Automobile parts (new and used).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Tires and tubes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
Chemicals, drugs, and allied products.....	9	52	41	11	74,302	135,513	188,377	908,611	1.62	715,987	77,144	446,852
Dry goods and apparel.....	8	107	87	20	171,204	249,077	423,969	2,083,458	3.71	1,054,882	21,837	.....
Electrical.....	11	84	69	15	154,038	339,736	133,473	2,143,081	3.82	2,054,394	5,153	882,483
Electrical goods (including appliances).....	8	58	50	8	95,008	239,067	95,614	1,356,530	2.42	1,273,453	1,000	882,483
Radios and radio equipment.....	3	26	19	7	58,430	90,769	37,859	787,151	1.40	780,941	4,153	.....
Farm products (not elsewhere specified).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	45	280	250	21	431,322	885,281	223,432	7,825,556	13.94	6,378,592	118,106	.....
Confectionery and soft drinks.....	10	59	52	7	97,626	173,856	92,975	1,093,204	1.95	640,156	5,292	.....
Dairy products.....	5	62	58	4	99,351	147,523	247,523	909,136	1.62	723,974	58,017	.....
Poultry and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Dairy and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Fish and sea foods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Fruits and vegetables (fresh).....	16	70	65	5	103,908	228,410	19,484	1,741,943	3.10	1,339,905	26,002	.....
Meats and meat products.....	3	72	69	3	109,282	171,403	74,403	3,081,747	5.49	2,888,819	.....	.....
Furniture and house furnishings.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Groceries and food specialties.....	21	225	197	28	303,952	593,278	502,644	6,552,088	11.67	2,947,794	3,200	.....
Groceries (general line).....	10	91	73	18	130,532	205,651	264,840	3,600,616	6.41	308,020	3,200	.....
Food and grocery specialties.....	11	134	124	10	173,420	387,627	237,804	2,951,472	5.26	2,078,874	.....	.....
Hardware.....	4	136	126	10	231,448	399,080	674,725	2,182,195	3.80	711,810	389,503	.....
Iron and steel scrap and other waste materials.....	8	156	132	24	409,813	807,625	200,581	12,801,280	22.80	12,435,863	.....	525,636
Iron and steel scrap.....	3	75	72	3	300,544	501,009	71,458	11,695,003	20.83	11,695,608	.....	525,636
Junk and scrap.....	5	81	60	21	109,269	306,616	126,128	1,105,672	1.97	740,255	.....	.....

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
READING—Continued												
Jewelry and optical goods.....	1	(x)	(x)	(x)	Dollars (x)	Dollars (x)	Dollars (x)	Dollars (x)	(x)	Dollars	Dollars	Dollars
Leather and leather goods (except gloves and shoes).....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Lumber and building materials (other than metal).....	8	50	42	8	90,032	204,187	160,802	1,332,804	2.37	1,209,106	301,845	34,100
Construction and building materials (other than metal and wood).....	4	3	2	1	7,000	43,309	-----	120,119	.21	115,021	-----	10,000
Lumber and millwork.....	4	47	40	7	92,032	160,878	169,802	1,212,775	2.16	1,183,275	301,845	24,100
Machinery, equipment, and supplies (except electrical).....	15	93	75	18	176,819	293,652	223,211	1,160,428	2.08	908,064	94,435	278,071
Commercial equipment and supplies.....	5	24	19	5	57,748	85,413	81,840	325,189	.68	165,250	44,000	30,000
Construction equipment and supplies.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	4	32	23	9	58,969	128,253	97,166	397,548	.71	392,087	41,151	248,071
Professional equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Service equipment and supplies.....	3	19	17	2	35,835	40,828	13,566	161,797	.20	130,227	0,284	-----
Metals and minerals (except petroleum and scrap).....	6	10	7	3	23,672	55,013	400	1,019,655	1.82	974,219	-----	602,740
Paper and paper products.....	6	108	90	18	169,521	289,535	226,892	1,043,317	1.86	936,906	20,088	150,531
Petroleum and petroleum products.....	9	157	147	10	202,696	677,250	72,838	3,476,704	6.19	2,077,409	80,450	317,417
Plumbing and heating equipment and supplies.....	8	117	99	18	234,454	417,920	262,023	2,863,691	5.28	2,150,558	-----	245,701
Tobacco and tobacco products (except leaf).....	8	46	43	3	75,781	126,550	108,610	3,990,191	7.11	2,499,253	20,125	-----
All other.....	13	52	26	20	72,531	161,247	120,337	4,619,350	8.23	4,363,535	12,058	4,356,224

CITIES OF 50,000 TO 100,000 POPULATION

Allentown (pop. 92,563).....	116	1,676	1,468	208	2,988,740	6,023,732	3,039,435	44,752,516	100.00	29,089,906	1,045,330	2,121,437
Automotive.....	7	126	111	15	261,423	553,929	343,850	1,792,127	4.00	660,072	235,340	30,000
Dry goods and apparel.....	6	105	93	12	165,269	282,960	403,625	1,860,170	4.18	696,942	-----	317,922
Electrical.....	9	45	37	8	69,829	155,486	163,880	946,625	2.11	761,253	8,500	51,175
Food products (not elsewhere specified).....	21	250	233	17	391,102	661,750	164,662	5,699,631	12.74	4,242,414	142,501	-----
Furniture and house furnishings.....	4	52	47	5	102,375	176,166	269,934	1,276,502	2.85	638,235	-----	-----
Groceries and food specialties.....	14	303	276	27	478,049	969,793	299,678	5,653,987	12.63	3,000,070	-----	-----
Iron and steel scrap and other waste materials.....	9	62	57	5	65,255	108,893	164,100	802,869	1.79	330,222	-----	-----
Leather and leather goods (except gloves and shoes).....	3	4	3	1	6,128	14,861	30,983	169,861	.38	-----	2,580	-----
Machinery, equipment, and supplies (except electrical).....	9	78	62	16	134,371	229,777	160,907	865,880	1.94	571,045	32,891	410,090
Metals and minerals (except petroleum and scrap).....	4	57	55	2	110,106	148,785	32,639	4,147,686	9.27	170,121	87,072	122,350
Paper and paper products.....	5	43	36	7	57,559	109,560	113,768	628,200	1.40	128,000	4,800	15,000
Petroleum and petroleum products.....	8	144	138	6	240,813	595,655	96,164	3,812,877	8.52	2,432,370	221,631	218,238
Tobacco and tobacco products (except leaf).....	6	42	36	6	57,642	102,796	122,307	3,941,775	8.81	3,315,288	17,053	-----
All other.....	11	365	284	81	848,819	1,913,315	642,768	13,140,426	29.38	12,008,959	292,556	956,656
ALTOONA (pop. 82,054).....	104	987	794	173	1,450,526	3,240,287	2,475,086	33,683,620	100.00	9,386,193	616,231	30,681
Automotive.....	10	112	94	18	172,908	370,776	305,765	2,083,842	7.99	744,307	475,518	2,760
Dry goods and apparel.....	5	13	7	6	13,945	38,634	74,286	359,987	1.07	135,401	-----	-----
Electrical.....	3	20	16	4	29,552	62,259	37,447	436,701	1.30	-----	-----	-----
Food products (not elsewhere specified).....	27	255	220	35	398,388	941,285	162,130	6,290,779	18.73	2,576,085	86,101	-----
Groceries and food specialties.....	18	217	177	40	318,687	814,269	971,679	10,659,338	49.31	1,728,504	33,216	-----
Iron and steel scrap and other waste materials.....	3	13	12	1	17,360	44,043	49,475	137,844	.41	85,452	-----	-----
Lumber and building materials (other than metal).....	3	23	21	2	41,277	57,622	61,946	195,118	.58	168,474	-----	-----
Machinery, equipment, and supplies (except electrical).....	5	19	15	4	27,596	45,516	52,442	138,115	.41	97,653	3,053	1,200
Petroleum and petroleum products.....	10	107	84	23	137,861	309,118	62,916	1,756,560	5.23	867,026	-----	8,350
Tobacco and tobacco products (except leaf).....	5	62	48	14	87,816	147,726	116,392	2,796,065	8.33	1,544,808	-----	-----
All other.....	15	126	100	26	205,136	409,039	590,618	2,229,271	6.64	1,438,483	18,343	17,732
BETHLEHEM (pop. 57,892).....	37	705	533	172	2,129,233	3,574,821	628,704	37,600,143	100.00	35,549,900	-----	30,239,395
Food products (not elsewhere specified).....	14	123	112	11	196,908	433,694	71,142	2,491,731	6.63	1,411,409	-----	-----
Groceries and food specialties.....	3	38	32	6	55,106	91,413	94,202	893,620	2.38	730,714	-----	-----
Metals and minerals (except petroleum and scrap).....	4	410	271	139	1,671,295	2,561,672	7,699	31,082,762	82.67	31,068,122	-----	30,143,895
Petroleum and petroleum products.....	3	21	21	-----	27,537	73,232	13,344	420,807	1.12	123,451	-----	-----
Plumbing and heating equipment and supplies.....	3	57	48	9	98,790	207,352	319,504	1,199,624	3.19	1,199,624	-----	-----
Tobacco and tobacco products (except leaf).....	3	9	5	4	13,742	22,976	18,997	257,547	.68	201,795	-----	-----
All other.....	7	47	44	3	65,905	184,582	101,810	1,254,052	3.33	814,785	-----	85,600

WHOLESALE DISTRIBUTION—PENNSYLVANIA: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION—Continued												
CHESTER (pop. 59,164) -----	59	608	452	56	Dollars 987, 111	Dollars 2, 985, 737	Dollars 985, 233	Dollars 15, 882, 166	100. 00	Dollars 15, 953, 839	Dollars 210, 253	Dollars 1, 453, 061
Automotive.....	3	12	10	2	33, 717	52, 259	31, 322	162, 690	. 80	113, 680	9, 348	-----
Food products (not elsewhere specified)	30	156	134	22	231, 716	421, 372	125, 454	4, 532, 539	24. 27	3, 747, 160	30, 720	-----
Groceries and food specialties.....	6	150	141	9	273, 404	416, 205	207, 651	2, 356, 800	12. 48	1, 775, 603	120, 185	-----
Iron and steel scrap and other waste materials.....	5	30	27	3	29, 083	57, 070	47, 632	376, 406	1. 99	173, 080	-----	157, 796
Paper and paper products.....	3	80	80	0	251, 872	1, 674, 476	157, 722	7, 807, 599	41. 35	7, 795, 599	-----	75, 842
Petroleum and petroleum products.....	3	11	11	-----	21, 408	75, 037	15, 122	345, 744	1. 83	84, 956	-----	-----
Tobacco and tobacco products (except leaf).....	3	17	14	3	27, 441	45, 604	61, 084	1, 223, 482	6. 48	881, 660	-----	-----
All other.....	0	40	35	11	97, 670	222, 754	330, 206	2, 026, 816	10. 74	1, 370, 201	-----	1, 219, 423
HARRISBURG (pop. 80,339) -----	155	2, 081	1, 764	277	3, 435, 192	6, 846, 919	5, 263, 469	50, 153, 383	100. 00	32, 572, 508	1, 450, 239	3, 567, 302
Amusement and sporting goods.....	3	17	12	5	32, 394	73, 584	61, 701	243, 670	. 49	117, 226	-----	-----
Automotive.....	21	291	256	35	687, 715	1, 131, 219	1, 209, 443	6, 965, 331	13. 89	3, 655, 853	917, 408	500
Chemicals, drugs, and allied products.....	4	33	24	9	85, 601	114, 231	176, 099	1, 426, 699	2. 85	-----	-----	-----
Dry goods and apparel.....	5	20	23	6	47, 143	128, 760	152, 660	643, 389	1. 28	520, 692	-----	-----
Electrical.....	17	139	110	29	260, 692	601, 794	418, 740	3, 618, 639	7. 22	2, 115, 974	4, 000	250, 900
Farm products (not elsewhere specified)	3	45	18	27	56, 402	166, 961	136, 602	1, 034, 319	2. 06	304, 654	107, 297	97, 304
Food products (not elsewhere specified)	20	497	460	37	845, 348	1, 410, 101	381, 412	11, 044, 803	22. 02	7, 338, 116	41, 410	-----
Groceries and food specialties.....	20	211	187	24	352, 403	855, 402	679, 893	7, 026, 832	14. 02	4, 741, 876	2, 409	-----
Hardware.....	3	30	38	1	56, 619	113, 644	145, 600	412, 779	. 82	303, 061	101, 947	5, 000
Iron and steel scrap and other waste materials.....	9	132	116	16	122, 145	364, 871	165, 162	3, 179, 624	6. 34	2, 584, 065	92, 219	2, 523, 390
Lumber and building materials (other than metal).....	7	57	43	14	107, 488	212, 300	117, 250	1, 324, 002	2. 64	980, 283	8, 866	11, 609
Machinery, equipment, and supplies (except electrical).....	15	100	166	24	338, 907	588, 530	728, 731	3, 981, 917	7. 84	2, 390, 251	58, 604	97, 567
Paper and paper products.....	5	62	52	10	119, 830	233, 786	246, 698	1, 616, 261	3. 22	1, 520, 471	11, 781	-----
Petroleum and petroleum products.....	5	87	78	9	98, 820	254, 877	49, 591	1, 551, 194	3. 00	510, 767	-----	-----
Plumbing and heating equipment and supplies.....	3	75	61	14	172, 652	271, 815	324, 358	1, 606, 105	3. 38	1, 661, 171	-----	80, 002
Tobacco and tobacco products (except leaf).....	5	29	25	4	52, 838	103, 812	90, 251	2, 708, 637	5. 52	2, 507, 109	-----	-----
All other.....	10	98	85	13	98, 295	221, 106	179, 098	1, 665, 212	3. 32	1, 314, 439	104, 298	500, 970
JOHNSTOWN (pop. 69,993) -----	95	741	614	127	1, 154, 132	2, 503, 192	1, 764, 685	20, 874, 450	100. 00	13, 855, 405	243, 765	860, 004
Automotive.....	3	13	9	4	14, 690	43, 775	33, 255	162, 467	. 78	62, 045	-----	-----
Dry goods and apparel.....	4	28	20	8	38, 394	93, 135	254, 292	1, 103, 683	5. 29	882, 691	-----	-----
Food products (not elsewhere specified)	26	140	113	33	241, 430	538, 082	198, 701	5, 174, 326	24. 70	4, 288, 183	-----	-----
Groceries and food specialties.....	18	209	181	28	316, 024	660, 213	700, 091	6, 228, 616	29. 84	3, 792, 776	189, 615	-----
Iron and steel scrap and other waste materials.....	3	41	40	1	46, 472	76, 007	79, 803	1, 032, 020	4. 94	-----	-----	-----
Lumber and building materials (other than metal).....	9	78	65	13	130, 520	300, 559	115, 000	2, 327, 540	11. 15	2, 125, 454	54, 000	373, 670
Machinery, equipment, and supplies (except electrical).....	4	11	10	1	20, 337	27, 725	10, 530	162, 515	. 78	20, 951	-----	115, 832
Paper and paper products.....	3	13	10	3	19, 043	39, 696	59, 467	303, 166	1. 45	264, 068	-----	-----
Petroleum and petroleum products.....	10	102	91	11	150, 029	405, 142	82, 468	1, 963, 832	9. 41	1, 321, 351	-----	3, 766
All other.....	15	97	72	25	171, 188	318, 768	221, 068	2, 415, 679	11. 57	1, 096, 986	150	366, 736
LANCASTER (pop. 59,949) -----	119	2, 026	1, 656	370	2, 438, 950	4, 622, 010	3, 165, 733	31, 267, 720	100. 00	12, 296, 036	654, 332	3, 983, 947
Automotive.....	3	17	15	2	29, 267	52, 945	79, 522	298, 323	. 95	176, 332	57, 658	500
Chemicals, drugs, and allied products.....	3	37	29	8	69, 962	91, 913	126, 698	593, 219	1. 90	403, 350	-----	20, 000
Dry goods and apparel.....	5	50	42	8	77, 093	118, 846	204, 065	764, 397	2. 44	531, 313	-----	-----
Electrical.....	3	8	7	1	11, 964	26, 062	22, 055	269, 349	. 86	241, 453	10, 565	52, 498
Farm products (not elsewhere specified)	17	806	669	137	481, 676	781, 018	4, 524, 135	9, 044, 470	28. 93	934, 138	-----	2, 835, 836
Farm supplies (except machinery and equipment).....	4	73	18	55	87, 907	178, 102	104, 168	867, 357	2. 77	20, 000	-----	-----
Food products (not elsewhere specified)	16	384	327	57	628, 730	1, 250, 959	175, 857	5, 321, 979	17. 02	732, 378	112, 091	-----
Groceries and food specialties.....	12	105	93	12	147, 629	442, 966	489, 970	4, 674, 262	14. 95	2, 723, 309	15, 184	-----
Hardware.....	3	146	119	27	223, 716	409, 247	705, 721	2, 006, 843	6. 42	1, 081, 484	643, 893	100, 000
Iron and steel scrap and other waste materials.....	4	27	25	2	26, 264	69, 995	89, 840	492, 415	1. 57	457, 323	-----	250, 000
Jewelry and optical goods.....	4	24	19	5	44, 386	113, 439	180, 567	466, 022	1. 49	462, 022	-----	-----
Leather and leather goods (except gloves and shoes).....	3	9	7	2	15, 937	31, 504	26, 504	155, 891	. 50	126, 488	4, 500	-----
Machinery, equipment, and supplies (except electrical).....	8	169	131	38	322, 361	429, 049	333, 882	2, 075, 414	6. 64	1, 865, 923	5, 741	450, 327
Paper and paper products.....	5	5	5	-----	6, 858	18, 707	27, 933	149, 449	. 48	110, 880	-----	-----
Petroleum and petroleum products.....	7	80	86	3	140, 960	384, 989	60, 784	1, 877, 601	6. 00	919, 509	-----	243, 584
Plumbing and heating equipment and supplies.....	3	24	19	5	49, 171	91, 575	237, 549	630, 571	1. 70	291, 426	-----	-----
Tobacco and tobacco products (except leaf).....	7	28	25	3	37, 580	66, 905	87, 380	1, 308, 806	4. 19	924, 043	-----	-----
All other.....	6	25	20	5	37, 534	63, 729	73, 053	371, 352	1. 19	294, 665	4, 700	31, 202
McKEESPORT (pop. 54,632) -----	41	489	408	83	866, 644	1, 640, 828	3, 388, 441	30, 182, 068	100. 00	24, 085, 595	44, 208	17, 833, 977
Food products (not elsewhere specified)	15	187	150	31	314, 437	667, 267	155, 306	6, 347, 986	21. 03	3, 899, 308	36, 450	-----
Groceries and food specialties.....	6	141	111	30	201, 160	322, 611	805, 409	2, 844, 728	9. 43	745, 606	-----	-----
Petroleum and petroleum products.....	6	46	44	2	62, 761	180, 897	47, 707	1, 400, 286	4. 64	373, 027	-----	-----
All other.....	14	115	95	20	288, 296	470, 051	2, 360, 019	19, 589, 068	64. 90	19, 067, 664	7, 750	17, 833, 977

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION—Continued												
WILKES-BARRE (pop. 86,626)	221	1,615	1,289	328	Dollars 2,957,192	Dollars 6,048,633	Dollars 3,905,739	Dollars 58,601,230	100.00	Dollars 29,315,831	Dollars 1,094,380	Dollars 6,284,254
Automotive.....	6	44	36	8	97,044	190,924	112,982	2,231,663	3.94	24,370	671,307	-----
Chemicals, drugs, and allied products.....	9	63	46	17	108,041	278,282	191,640	2,777,800	4.91	2,635,237	-----	1,824,376
Dry goods and apparel.....	16	115	39	76	178,362	317,038	427,830	1,930,147	3.41	1,434,305	20,404	698,804
Electrical.....	9	48	37	11	118,845	327,765	111,530	2,599,005	4.50	2,186,435	-----	653,325
Farm supplies (except machinery and equipment).....	4	7	5	2	9,440	24,398	6,170	1,285,382	2.27	180,703	-----	-----
Food products (not elsewhere specified).....	43	376	347	29	806,716	1,663,089	316,597	17,892,103	31.61	8,313,174	110,565	-----
Furniture and house furnishings.....	5	66	52	14	108,469	229,348	189,538	1,136,601	2.01	1,017,720	-----	-----
Groceries and food specialties.....	20	213	177	36	305,765	599,773	948,469	9,128,208	16.13	2,883,232	-----	-----
Hardware.....	4	108	91	14	193,840	321,785	530,723	1,351,400	2.39	1,105,771	222,766	135,269
Iron and steel scrap and other waste materials.....	9	49	43	6	44,805	59,890	49,808	470,316	.85	10,808	-----	-----
Lumber and building materials (other than metal).....	27	86	59	27	219,910	391,261	121,913	2,864,123	5.00	1,318,624	2,723	686,540
Machinery, equipment, and supplies (except electrical).....	18	81	66	15	133,007	300,377	133,026	1,154,279	2.04	508,056	30,495	337,076
Metals and minerals (except petroleum and scrap).....	4	37	30	7	144,130	318,911	129,910	4,771,667	8.43	4,726,007	-----	1,803,261
Paper and paper products.....	7	31	22	9	52,653	95,872	97,888	662,061	1.17	414,329	-----	-----
Petroleum and petroleum products.....	7	116	101	14	153,481	378,442	50,578	1,423,904	2.52	535,151	20,000	221,515
Plumbing and heating equipment and supplies.....	6	40	33	7	78,825	166,972	186,283	878,656	1.55	564,398	-----	24,147
Tobacco and tobacco products (except leaf).....	5	61	48	13	108,105	232,790	198,169	2,344,040	4.14	1,058,705	-----	-----
All other.....	13	78	57	21	95,025	179,520	102,785	1,688,115	2.98	397,231	-----	-----
YORK (pop. 55,254)	122	929	841	88	1,344,878	2,807,048	3,121,672	24,420,213	100.00	12,032,851	675,015	4,463,305
Automotive.....	8	41	38	3	68,034	126,653	108,497	522,850	2.14	277,138	8,925	109,200
Chemicals, drugs, and allied products.....	4	62	55	7	105,351	171,971	232,281	1,857,233	7.61	442,627	17,463	331,507
Dry goods and apparel.....	8	52	40	6	69,610	138,940	630,193	1,677,048	6.87	686,054	1,746	500
Electrical.....	6	47	40	7	79,319	153,888	361,141	1,683,535	6.89	1,613,438	18,000	1,352,690
Farm products (not elsewhere specified).....	9	18	16	2	22,264	71,893	185,487	1,110,983	4.59	493,056	-----	302,169
Farm supplies (except machinery and equipment).....	3	59	57	2	115,052	200,477	80,268	2,493,604	10.21	550,325	307,035	-----
Food products (not elsewhere specified).....	24	131	114	17	175,796	405,002	189,551	3,255,508	13.33	633,120	50,800	-----
Groceries and food specialties.....	15	117	106	11	158,987	335,992	416,802	2,739,800	11.22	1,213,666	85,760	-----
Hardware.....	4	79	67	12	92,977	228,685	307,894	1,742,698	7.14	1,563,000	135,000	360,000
Iron and steel scrap and other waste materials.....	7	44	39	5	54,922	91,733	115,923	698,386	2.86	161,000	233	486,763
Machinery, equipment, and supplies (except electrical).....	5	11	11	-----	28,146	30,231	40,985	160,457	.60	99,785	7,324	47,500
Paper and paper products.....	3	20	16	4	37,707	74,231	83,679	489,422	2.00	284,544	-----	289,346
Petroleum and petroleum products.....	9	99	95	4	159,719	423,708	67,468	2,454,879	10.05	1,315,419	-----	309,003
Tobacco and tobacco products (except leaf).....	8	30	25	5	34,041	92,962	143,443	1,305,376	5.35	708,560	1,001	12,354
All other.....	9	119	110	3	157,053	255,067	288,560	2,210,434	9.05	1,990,218	41,722	861,931
BOROUGH AND CITIES OF 20,000 TO 50,000 POPULATION												
ALIQUIPPA (pop. 27,116)	4	31	28	3	40,687	88,138	33,537	836,170	100.00	531,020	169,635	-----
AMBRIDGE (pop. 20,227)	7	81	72	9	213,425	328,261	494,234	3,389,049	100.00	624,543	27,345	3,033,765
BUTLER (pop. 23,568)	30	227	198	29	360,473	888,076	768,595	7,448,721	100.00	3,948,879	66,169	1,992,031
Food products (not elsewhere specified).....	4	35	29	6	56,099	180,564	76,895	818,173	10.98	613,367	-----	-----
Groceries and food specialties.....	4	53	43	5	90,056	142,099	212,080	1,355,607	18.20	939,254	9,000	-----
Iron and steel scrap and other waste materials.....	4	37	32	5	55,004	187,875	135,796	2,363,149	31.73	450,000	-----	1,876,852
Machinery, equipment, and supplies (except electrical).....	5	38	33	5	62,298	152,713	192,409	1,117,445	15.00	1,014,294	-----	95,030
Petroleum and petroleum products.....	6	29	28	1	45,454	112,114	50,033	1,024,877	13.76	576,074	-----	3,748
All other.....	7	35	28	7	50,002	112,711	101,382	769,765	10.33	355,800	57,169	15,501
CARBONDALE (pop. 20,061)	11	50	41	9	67,918	148,415	143,540	1,804,417	100.00	886,033	15,000	48,090
Groceries and food specialties.....	3	22	18	4	30,400	58,823	105,118	622,555	34.50	120,000	15,000	-----
Petroleum and petroleum products.....	3	7	7	-----	7,976	20,075	10,031	215,952	11.97	37,451	-----	-----
All other.....	5	21	16	5	29,450	67,517	28,391	965,910	53.53	728,582	-----	46,000
DUNMORE (pop. 22,627)	1	-----	-----	-----	-----	(x)	(x)	(x)	(x)	-----	-----	-----
DUQUESNE (pop. 21,396)	3	5	5	-----	7,270	20,521	17,774	371,639	100.00	88,222	8,691	-----
EASTON (pop. 34,468)	56	617	529	88	1,089,877	2,323,098	1,642,303	14,183,743	100.00	9,423,840	359,163	792,241
Dry goods and apparel.....	3	3	1	2	3,310	8,890	46,000	189,642	1.34	144,566	-----	-----
Food products (not elsewhere specified).....	18	208	174	34	330,430	567,045	73,689	3,478,673	24.52	2,048,696	178,530	-----
Groceries and food specialties.....	4	106	90	16	179,008	328,544	495,129	2,700,301	19.04	2,476,308	-----	-----
Machinery, equipment, and supplies (except electrical).....	6	24	17	7	39,010	82,327	243,717	592,160	4.17	425,947	68,737	223,000
Petroleum and petroleum products.....	6	31	28	3	55,737	157,296	40,387	1,076,283	7.59	322,945	10,000	-----
Tobacco and tobacco products (except leaf).....	4	15	14	1	27,643	66,616	61,779	883,390	6.23	327,991	27,836	8,000
All other.....	15	230	205	25	448,739	1,112,378	681,602	5,263,294	37.11	3,677,892	68,000	591,241

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BOROUGH AND CITIES OF 20,000 TO 50,000 POPULATION—Continued												
HAZELTON (pop. 36,765)	65	391	337	54	Dollars 615,001	Dollars 1,215,611	Dollars 788,207	Dollars 18,169,718	100.00	Dollars 7,818,481	Dollars 339,587	Dollars 1,996,668
Automotive.....	3	24	20	4	32,059	73,096	97,867	226,790	1.72	30,768		
Food products (not elsewhere specified)	17	109	105	4	184,067	390,702	95,706	5,462,949	41.51	4,479,398	11,341	
Groceries and food specialties.....	19	64	49	15	107,160	193,196	220,958	2,537,172	19.28	469,918	21,660	
Hardware.....	3	70	62	8	111,599	177,789	253,050	946,160	7.19	366,369	239,203	1,200
Iron and steel scrap and other waste materials.....	3	15	10	5	10,406	38,431	20,330	222,440	1.60	60,128		
Machinery, equipment, and supplies (except electrical).....	4	33	28	5	41,109	86,123		707,232	5.38	155,652	40,190	228,382
Petroleum and petroleum products.....	5	29	25	4	47,239	97,281	23,062	501,309	3.81	184,529		1,498
All other.....	11	47	38	9	75,282	158,993	76,334	2,555,653	19.42	2,082,729	18,293	1,765,583
HOMESTEAD (pop. 20,141)	6	48	43	5	162,154	221,216	77,076	1,260,410	100.00	593,941		
KINGSTON (pop. 21,600)	7	48	44	4	77,538	171,869	70,402	1,027,647	100.00	35,261	292,593	156,293
Machinery, equipment, and supplies (except electrical).....	3	5	4	1	11,183	21,285	5,000	199,022	19.07	31,101		155,298
All other.....	4	43	40	3	66,355	150,584	65,402	831,625	80.93	4,160	292,593	
LEBANON (pop. 25,561)	21	193	178	15	316,696	615,552	442,069	4,467,085	100.00	2,462,139	137,549	1,018,077
Automotive.....	4	17	15	2	18,901	42,779	53,087	288,443	6.40		41,521	
Food products (not elsewhere specified)	6	53	43	10	73,593	172,580	28,617	1,157,627	25.01	730,745		
Petroleum and petroleum products.....	3	16	15	1	30,926	68,072	15,056	518,707	11.61	285,470		
All other.....	8	107	105	2	193,276	331,521	345,290	2,502,308	56.02	1,445,918	96,028	1,018,077
MONESSEN (pop. 20,268)	6	72	64	8	100,768	164,362	546,691	1,704,085	100.00	550,009	48,544	
NANTICOKE (pop. 26,043)	7	28	23	5	42,481	86,035	70,866	1,266,252	100.00	877,660	5,000	
NEW CASTLE (pop. 45,674)	46	376	323	53	640,646	1,165,405	1,058,778	9,839,867	100.00	4,368,818	428,726	249,878
Automotive.....	4	26	21	5	67,550	93,388	142,022	850,870	8.65		278,061	
Food products (not elsewhere specified)	11	96	88	8	155,410	329,018	81,750	3,572,831	36.21	1,649,631	66,000	
Groceries and food specialties.....	7	71	61	10	108,572	150,980	367,062	1,846,637	18.76	1,281,475		
Iron and steel scrap and other waste materials.....	3	8	7	1	11,500	20,532	21,500	165,750	1.68	120,500		144,000
Machinery, equipment, and supplies (except electrical).....	4	24	18	6	37,803	70,025	59,854	204,602	2.90	265,228		60,878
Petroleum and petroleum products.....	7	47	46	2	75,743	201,652	50,421	630,507	6.41	364,163		
All other.....	10	104	83	21	184,059	298,910	314,669	2,479,510	26.20	798,321	86,665	45,000
NORRISTOWN (pop. 35,853)	37	429	374	55	780,345	1,373,633	1,036,300	8,332,321	100.00	5,023,710	812,040	618,221
Food products (not elsewhere specified)	10	32	26	6	40,541	72,233	21,050	1,191,886	14.30	776,679	21,400	
Groceries and food specialties.....	6	72	60	9	151,401	245,797	172,092	1,977,938	23.73	479,667	600,000	
Petroleum and petroleum products.....	3	29	25	4	44,136	114,335	14,495	527,074	6.33	318,374		4,000
Plumbing and heating equipment and supplies.....	4	41	30	2	70,971	136,338	88,883	627,279	7.53	620,101	2,000	165,530
Tobacco and tobacco products (except leaf).....	3	14	13	1	22,787	45,556	73,738	1,104,061	13.38	534,197	12,722	
All other.....	11	241	205	36	430,460	750,411	665,939	2,814,983	33.78	2,294,602	175,024	509,691
OIL CITY (pop. 22,075)	29	331	285	46	716,026	2,945,014	718,096	37,214,479	100.00	17,721,550		646,467
Food products (not elsewhere specified)	9	69	62	7	107,249	233,765	113,352	2,827,324	7.00	2,134,860		
Groceries and food specialties.....	3	35	31	4	48,688	150,560	123,345	852,606	2.29	329,377		
Machinery, equipment, and supplies (except electrical).....	3	19	18	1	31,091	43,919	51,875	597,123	1.60	561,042		561,042
Petroleum and petroleum products.....	6	177	100	77	477,477	2,359,600	352,240	32,122,922	86.32	14,241,636		61,395
Tobacco and tobacco products (except leaf).....	3	6	5	1	10,570	66,267	37,149	334,004	.90	129,197		
All other.....	5	25	19	6	40,951	90,918	40,129	479,000	1.29	325,438		24,020
POTTSVILLE (pop. 24,300)	36	276	218	58	391,036	875,708	673,088	7,736,999	100.00	3,594,005	79,582	1,351,808
Food products (not elsewhere specified)	5	43	34	9	68,740	117,617	31,712	1,726,762	22.32	1,039,820	25,000	
Groceries and food specialties.....	4	34	28	6	61,250	176,870	71,579	1,146,371	14.82	695,871		
Lumber and building materials (other than metal).....	4	35	25	10	58,679	122,272	68,486	1,019,343	13.17	114,790	20,970	595,125
Petroleum and petroleum products.....	4	21	20	1	27,110	84,339	23,004	613,321	7.93	217,685		
Tobacco and tobacco products (except leaf).....	3	25	9	16	30,993	73,782	57,616	755,448	9.76	200,827		
All other.....	16	118	102	16	144,268	301,823	320,639	2,475,754	32.00	1,355,012	24,612	756,683
SHAMOKIN (pop. 20,274)	31	173	147	26	232,007	574,084	514,841	4,398,990	100.00	1,940,605	191,377	72,668
Automotive.....	3	16	15	1	27,613	44,932	42,287	244,346	5.55	8,000	63,798	
Dry goods and apparel.....	3	23	17	6	23,499	76,315	127,497	474,489	10.79	165,361		
Food products (not elsewhere specified)	10	55	49	6	72,432	194,415	73,838	1,500,509	34.11	676,260	127,670	
Groceries and food specialties.....	8	44	37	7	57,601	137,408	156,712	1,366,938	31.07	584,880		
All other.....	7	35	29	6	50,862	121,014	114,507	812,708	18.48	506,095		72,668
SHARON (pop. 25,908)	19	138	118	20	195,851	513,984	437,402	4,119,128	100.00	2,208,023		700
Food products (not elsewhere specified)	5	42	34	8	73,473	209,860	27,927	1,557,774	37.82	741,698		
Groceries and food specialties.....	4	47	37	10	59,731	145,330	305,235	1,437,672	34.90	1,237,320		
Iron and steel scrap and other waste materials.....	3	15	14	1	15,406	67,013	12,312	256,564	6.23			
All other.....	7	84	63	1	47,241	101,775	91,928	867,118	21.05	239,005		700

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BOROUGH AND CITIES OF 20,000 TO 50,000 POPULATION—Continued												
SHENANDOAH (pop. 21,782)	12	122	106	16	Dollars 169,807	Dollars 353,908	Dollars 175,714	Dollars 3,902,854	100.00	Dollars 3,313,668		
Food products (not elsewhere specified).....	0	99	86	13	135,785	266,211	85,013	3,249,250	83.25	2,912,870		
All other.....	0	23	20	3	31,022	67,697	90,701	653,604	16.75	400,798		
WASHINGTON (pop. 24,545)	24	173	150	23	270,847	706,044	582,583	4,239,707	100.00	2,205,748	19,790	103,621
Food products (not elsewhere specified).....	8	33	30	3	48,179	279,874	41,900	753,588	17.77	502,887	500	
Groceries and food specialties.....	0	53	42	11	81,061	140,998	396,223	1,772,500	41.81	832,067		
Petroleum and petroleum products.....	7	63	57	6	113,214	239,053	92,490	1,448,151	34.16	701,673	12,000	
All other.....	3	24	21	3	23,393	46,619	51,961	265,468	6.20	168,621	7,290	103,621
WILKINSBURG (pop. 29,639)	4	27	21	6	33,102	118,657	40,830	454,556	100.00	3,014	30,147	271,331
WILLIAMSPORT (pop. 45,720)	60	387	323	64	542,584	1,249,943	1,138,153	8,861,018	100.00	4,079,115	169,790	533,237
Automotive.....	0	36	32	4	46,557	137,244	108,538	729,062	8.20	11,557	133,046	20,000
Food products (not elsewhere specified).....	10	80	67	13	110,479	230,197	76,905	2,230,930	26.18	2,080,347	7,952	
Groceries and food specialties.....	8	65	56	9	70,206	181,874	242,813	1,754,100	19.80	405,965		
Iron and steel scrap and other waste materials.....	5	27	26	1	25,490	43,560	84,024	344,256	3.83	1,387		222,705
Petroleum and petroleum products.....	8	64	58	6	90,494	231,687	68,694	1,308,676	14.77	784,499		129,525
All other.....	23	115	84	31	199,358	425,881	567,279	2,496,036	28.17	1,605,330	28,792	160,007

BOROUGH AND CITIES OF 5,000 TO 20,000 POPULATION

ASHLAND (pop. 7,164)	5	19	18	1	29,775	45,825	73,909	222,804		115,645		
BANGOR (pop. 5,824)	8	15	12	3	25,981	54,163	120,405	826,001		687,838		
BEAVER (pop. 5,666)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
BEAVER FALLS (pop. 17,147)	31	202	180	22	332,660	720,923	313,760	5,381,922		1,754,517		22,886
BERWICK (pop. 12,660)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
BLAIRSVILLE (pop. 5,296)	3	14	12	2	21,330	42,589	73,108	586,093		38,945		
BLAKELY (pop. 8,260)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
BLOOMSBURG (town) (pop. 9,093)	13	133	119	14	459,310	640,660	2,706,426	7,739,674		7,400,128	150	1,108,318
BRACKENRIDGE (pop. 6,250)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
BRADDOCK (pop. 19,329)	14	598	579	19	482,556	664,001	392,545	6,004,437		1,372,760		
BRADFORD (pop. 19,306)	35	397	354	43	534,875	1,085,069	1,408,605	13,224,020		8,974,206	60,328	7,437,912
BRISTOL (pop. 11,799)	7	23	21	2	27,689	69,038	46,168	398,250		238,104	500	
CANNONSBURG (pop. 12,558)	8	14	13	1	25,613	53,885	42,403	838,172		127,529	17,000	233,144
CARLEISLE (pop. 12,596)	5	19	18	1	53,038	79,733	65,880	662,644		477,764	2,000	
CARNEGIE (pop. 12,497)	4	124	115	9	265,181	352,324	268,868	1,153,048		370,912		250,894
CENTERVILLE (pop. 6,467)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
CHAMBERSBURG (pop. 13,788)	27	112	107	5	161,324	501,787	237,897	3,992,221		1,833,910	20,824	204,737
CHARLEROI (pop. 11,260)	16	121	114	7	230,660	509,425	439,299	4,510,600		2,979,778	196,031	36,637
CLAIRTON (pop. 15,291)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
CLEARFIELD (pop. 9,221)	4	11	9	2	16,733	31,030	28,787	254,996		158,254		1,140
COALDALE (pop. 6,921)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
COATESVILLE (pop. 14,582)	17	169	154	15	286,338	617,918	289,316	6,320,793		4,656,002		3,506,644
COLUMBIA (pop. 11,349)	6	18	16	2	24,260	49,511	41,434	381,177		151,063		
CONNELLSVILLE (pop. 13,280)	19	90	80	10	120,107	243,251	105,971	1,696,658		414,383	163,643	260,011
CORAOPLIS (pop. 10,724)	6	51	49	2	81,157	205,160	104,845	9,178,465		40,373	3,737	8,053,192
CORRY (pop. 7,152)	13	84	69	15	82,373	229,399	43,071	1,818,120		561,332		
CRAFTON (pop. 7,004)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
DANVILLE (pop. 7,185)	4	20	13	7	28,772	54,467	56,668	560,400		523,335		
DARBY (pop. 6,899)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
DICKSON CITY (pop. 12,395)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
DONORA (pop. 13,905)	3	19	18	1	26,414	59,575	29,886	467,650				
DU BOIS (pop. 11,595)	26	181	155	26	300,243	707,228	407,387	5,174,789		4,025,169	65,582	1,485,866
DURYEA (pop. 8,503)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
EAST PITTSBURGH (pop. 6,214)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
EAST STROUBSBURG (pop. 6,099)	8	19	18	1	42,257	130,995	149,025	926,264		405,936		
ELLWOOD CITY (pop. 12,323)	4	12	10	2	12,160	28,118	43,956	387,410		287,570		
EMAUS (pop. 6,419)	3	10	8	2	9,655	19,281	38,025	201,112		182,275	3,142	
EXETER (pop. 5,724)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
FARRELL (pop. 14,359)	0	56	45	11	87,000	151,063	178,764	1,348,247		479,785		
FORD CITY (pop. 6,127)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
FORTY FORT (pop. 6,224)	4	25	23	2	40,280	130,202	13,988	559,381				
FRANKLIN (pop. 10,254)	19	50	41	9	66,267	176,995	201,157	1,505,866		1,052,455	25,000	77,644
FREELAND (pop. 5,708)	5	3	3		2,300	4,982	5,670	61,561		11,400		
GETTYSBURG (pop. 5,584)	8	23	21	2	30,345	65,468	65,239	725,194		475,168		
GLASSPORT (pop. 8,300)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
GREENSBURG (pop. 16,503)	29	255	250	26	457,275	1,142,468	528,228	9,987,923		7,636,039	104,766	2,352,080
GREENVILLE (pop. 8,628)	4	21	19	2	34,202	66,432	60,391	612,465		464,104		
GROVE CITY (pop. 6,156)	4	11	11		18,835	34,843	25,120	422,310		293,379		
HANOVER (pop. 11,805)	8	42	32	10	74,534	132,994	177,965	1,250,630		1,098,489		
HOLIDAYSBURG (pop. 5,969)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		

See footnote at end of table, p. 1270.

WHOLESALE DISTRIBUTION—PENNSYLVANIA: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BOROUGH AND CITIES OF 5,000 TO 20,000 POPULATION¹—Continued												
HONESDALE (pop. 5,490)	10	20	19	1	Dollars 33,742	Dollars 67,579	Dollars 36,752	Dollars 461,016		Dollars 129,827	Dollars 38,500	
HUNTINGDON (pop. 7,558)	14	111	88	23	106,152	350,974	435,531	2,706,194		2,063,998		
INDIANA (pop. 9,569)	16	65	49	16	101,468	245,650	193,403	2,013,049		1,247,408	46,345	
JEANNETTE (pop. 16,126)	7	23	22	1	35,257	68,720	78,750	881,926		246,214	12,333	
JERSEY SHORE (pop. 5,781)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
KANE (pop. 6,232)	8	67	58	9	109,102	329,115	201,270	1,815,623		1,276,281		67,814
KITFANNING (pop. 7,808)	7	83	74	9	163,773	1,276,005	151,656	2,601,206		2,194,066	36,666	845,375
KULPMONT (pop. 6,120)	3	3	2	1	1,628	9,413	32,265	101,658		98,078		
LANSDALE (pop. 8,379)	5	22	22		40,113	111,219	91,519	907,089		554,445	72,338	69
LANSWANE (pop. 9,542)	3	98	80	18	143,385	245,328	219,793	1,426,636		1,200,341	12,710	6,355
LANSFORD (pop. 9,632)	3	14	11	3	26,084	51,049	137,500	787,552		337,520		
LATROBE (pop. 10,644)	5	10	14	2	49,011	88,367	67,551	889,065		665,870		548,303
LEHIGHTON (pop. 6,496)	7	16	16		32,847	83,140	28,261	999,622		809,331		
LEWISTOWN (pop. 13,357)	18	71	61	10	116,006	233,093	287,614	2,345,084		1,454,126		
LOCK HAVEN (pop. 9,608)	18	43	37	6	54,110	173,874	105,114	1,306,442		1,051,867		
LUZERNE (pop. 6,950)	3	7	1	6	6,809	11,255	11,700	113,038		5,000		
MAHANOX CITY (pop. 14,784)	14	58	49	9	79,669	153,264	180,780	2,108,280		1,201,428		
MCADOO (pop. 5,230)	1				(x)	(x)	(x)	(x)		(x)		
McKEES ROCKS (pop. 18,116)	4	18	15	3	21,513	40,072	13,605	380,381			3,098	
MEADVILLE (pop. 16,698)	16	77	66	11	109,007	262,838	200,024	2,370,821		1,631,628	87,300	10,000
MECHANICSBURG (pop. 5,647)	10	27	26	1	31,426	67,711	79,777	883,085		489,542		
MEDIA (pop. 5,372)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
MIDDLETOWN (pop. 6,085)	3	17	17		11,022	36,664	14,294	304,721		43,548		
MIDLAND (pop. 6,007)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
MILLVALE (pop. 8,166)	7	23	20	3	43,144	86,921	59,036	429,242		137,656		
MILTON (pop. 8,552)	7	79	69	10	133,532	292,167	230,946	2,376,560		376,923		
MINERSVILLE (pop. 9,392)	4	8	6	2	15,805	37,591	42,320	381,202		30,813		
MONONGAHELA CITY (pop. 8,675)	3	15	11	4	15,247	27,524	46,824	433,091		328,247		272
MORRISVILLE (pop. 5,368)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
MOUNT CARMEL (pop. 17,967)	9	50	52	4	81,932	137,668	156,082	1,370,771		761,116		
MOUNT PLEASANT (pop. 5,869)	4	10	9	1	10,710	19,886	7,150	280,648		101,954		
MUNHALL (pop. 12,995)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
NANTY-GLO (pop. 5,598)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
NAZARETH (pop. 5,505)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
NEW BRIGHTON (pop. 9,950)	4	37	33	4	51,853	123,423	211,240	1,390,491		210,451		
NEW KENSINGTON (pop. 16,762)	8	37	29	8	58,421	146,741	61,083	1,420,508		371,051	15,655	
NORTHAMPTON (pop. 9,839)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
NORTH BRADDOCK (pop. 16,782)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
OAKMONT (pop. 6,027)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
OLD FORGE (pop. 12,661)	3	6	5	1	6,670	12,460	22,195	97,205		82,500		
OLYPHANT (pop. 10,743)	0	15	12	3	13,215	23,252	8,790	179,570		20,100		
PALMERTON (pop. 7,673)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
PARNASSUS (pop. 6,240)	3	70	68	2	293,542	558,448	57,153	1,198,639		238,467		77,137
PHOENIXVILLE (pop. 12,029)	4	15	14	1	20,668	32,351	50,288	202,471			20,696	
PITTSBURG (pop. 18,246)	24	201	168	33	200,048	552,291	474,676	7,426,636		4,297,298	23,996	8,000
PLYMOUTH (pop. 16,643)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
POTTSTOWN (pop. 19,430)	20	181	163	18	303,074	900,665	429,382	6,889,406		3,017,111	9,300	6,000
PUNXSUTAWNEY (pop. 9,266)	13	42	36	6	75,823	147,332	141,593	1,026,324		455,276	103,314	84,636
RIDGWAY (pop. 6,313)	3	9	7	2	10,850	20,249	33,781	344,824		82,287		
ROCHESTER (pop. 7,726)	5	11	5	6	5,544	11,068	21,188	257,376		10,000	7,661	
ST. CLAIR (pop. 7,296)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
ST. MARYS (pop. 7,433)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
SAYRE (pop. 7,902)	6	7	7		11,157	19,896	35,318	204,187		26,421		
SCHUYLKILL HAVEN (pop. 6,514)	3	17	16	1	25,366	69,652	44,331	333,153		96,301		15,255
SHARPSBURG (pop. 8,642)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
SHARPSVILLE (pop. 5,194)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
SOUTH BROWNVILLE (pop. 5,314)	3	24	19	5	40,331	110,687	66,682	549,119		512,084		
SOUTH WILLIAMSPORT (pop. 6,058)	1				(x)	(x)	(x)	(x)		(x)		
STEELTON (pop. 13,291)	5	20	29		61,388	124,322	90,927	405,776		320,630		
STROUDSBURG (pop. 5,961)	4	10	9	1	19,854	77,997	13,463	372,395		129,056		
SUNBURY (pop. 15,026)	17	133	114	19	203,968	317,659	196,622	2,995,543		1,432,896		
TAMAQUA (pop. 12,936)	13	72	64	8	92,667	208,314	105,438	1,684,255		895,810		
TARENTUM (pop. 9,551)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
TITUSVILLE (pop. 8,055)	11	38	29	9	48,895	93,008	368,269	1,403,700		1,000,505	11,711	268,740
TURTLE CREEK (pop. 10,690)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
TYRONE (pop. 9,042)	7	59	50	9	81,103	167,348	191,143	1,062,026		873,001	51,305	
UNIONTOWN (pop. 19,544)	59	419	362	57	616,741	1,238,115	910,932	13,192,698		9,357,843	303,339	501,944
VANDERGRIFT (pop. 11,479)	3	8	7	1	9,437	34,847	76,939	409,059		191,070		
WARREN (pop. 14,863)	25	211	186	25	337,051	830,012	634,482	8,011,638		5,283,881	191,583	2,201,093
WAYNESBORO (pop. 10,167)	3	10	9	1	12,190	31,212	19,287	221,070		189,367		
WEST CHESTER (pop. 12,325)	10	40	39	1	68,761	141,897	45,768	2,384,404		324,494	49,220	336,621
WEST HAZLETON (pop. 7,310)	12	29	27	2	28,958	66,439	22,304	925,274		313,495		
WEST PITTSBURG (pop. 7,940)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
WILBERDING (pop. 6,291)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
WILSON (pop. 8,266)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
WINDBER (pop. 9,295)	4	9	6	3	17,543	47,412	7,026	526,606		390,200		

¹ Also includes 2 establishments handling fertilizer and fertilizer materials.

² Includes 55 establishments handling milk and cream showing net sales of \$23,184,739.

³ Includes 1 establishment handling confectionery and soft drinks (general line).

⁴ Includes 6 establishments handling milk and cream showing net sales of \$5,320,447.

⁵ No wholesale reports were received from the following boroughs and cities: Archbald, Arnold, Ashley, Avalon, Bellevue, Brantwood, Bridgeport, Clifton Heights, Collingdale, Conshohocken, Dormont, Dupont, Edwardsville, Etna, Forest City, Frackville, Larksville, Mount Oliver, Pitsaun, Rankin, Scottsdale, Sewickley, Summit Hill, Swissvale, Swoyerville, Taylor, Throop, West View, West York, Winton, and Yeadon.

CENSUS OF DISTRIBUTION

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total.....	10,542	118,655	92,219	21,436	Dollars 118,649,738	Dollars 440,005,376	Dollars 306,215,349	Dollars 4,777,291,874	Dollars 3,338,790,355	69.89	Dollars 78,230,637	Dollars 1,652,156,098	Dollars 453,167
Wholesalers only.....	6,690	70,305	56,716	13,589	128,287,962	267,546,907	209,412,652	1,078,496,338	1,291,353,173	65.27	61,861,401	364,200,263	205,730
Service wholesalers.....	6,202	65,989	53,116	12,874	119,977,424	241,783,868	197,760,362	1,858,201,060	1,213,372,698	65.30	60,176,783	308,611,898	299,613
Converters.....	4	11	10	1	46,370	87,849	86,324	1,547,444	1,546,444	99.94	-----	495,000	380,801
Exporters.....	6	102	73	29	333,366	637,319	3,774,131	41,582,106	2,315,166	5.57	-----	39,259,751	6,930,351
Importers.....	52	342	263	80	699,073	1,662,315	2,118,799	17,501,939	15,926,953	91.00	105,483	10,273,840	336,575
Wholesale merchants.....	0,140	65,534	52,779	12,755	118,898,615	239,496,385	191,781,108	1,797,569,571	1,193,584,135	66.40	59,981,300	258,577,707	292,763
Limited function wholesalers.....	220	1,155	972	183	2,093,358	4,454,919	2,655,192	60,667,695	36,158,400	59.60	550,899	18,663,192	275,762
Cash and carry.....	88	209	261	48	358,055	725,610	1,724,290	15,112,395	1,652,718	10.94	49,963	3,732	171,731
Drop shippers.....	66	289	206	84	725,974	65,663	30,233,278	30,233,278	25,009,133	82.72	120,463	14,745,358	458,079
Mail order wholesalers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors.....	58	496	455	41	805,436	1,460,939	192,051	9,419,096	4,231,616	44.92	380,473	-----	162,493
Warehouses (distributing).....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	268	3,161	2,629	532	6,217,180	11,308,120	8,997,098	59,627,533	41,822,015	70.14	1,133,719	37,021,163	222,490
Bulk tank stations.....	529	4,500	4,108	392	7,187,165	19,326,342	4,353,023	116,317,114	66,599,548	57.26	3,070,000	9,520,648	219,881
Chain-store warehouses ¹	33	1,279	1,298	581	2,808,839	6,607,248	7,295,396	153,802,610	2,818,291	1.83	347,021	7,022	4,062,502
District and general sales offices.....	21	1,389	1,110	279	3,076,901	6,650,873	10,027,437	350,472,020	311,433,530	88.86	0,450	288,766,140	10,689,143
Manufacturers' sales branches.....	1,437	25,953	21,401	4,552	57,411,621	114,605,820	58,476,489	1,472,823,475	1,214,479,261	82.46	7,000,904	707,802,848	1,024,929
Agents and brokers.....	1,352	6,468	5,043	1,425	15,115,697	28,909,101	9,138,710	656,132,900	435,642,847	66.40	4,771,177	178,240,826	485,305
Auction companies.....	12	184	161	23	736,491	736,491	104,697	20,805,674	9,005,680	43.28	180,270	-----	1,733,809
Brokers.....	251	893	631	262	1,890,141	3,656,833	1,211,861	205,961,724	97,952,460	47.56	979,780	39,232,057	520,664
Commission merchants.....	328	1,529	1,271	258	2,943,002	6,549,095	3,030,040	137,130,261	93,835,121	68.43	358,974	19,717,156	418,050
Export agents.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Import agents.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' agents.....	495	1,897	1,431	466	4,161,616	7,693,253	1,936,633	106,990,763	79,608,700	74.41	672,980	33,352,615	210,142
Purchasing agents.....	4	13	9	4	93,943	92,377	200	3,779,985	-----	(x)	(x)	(x)	(x)
Resident buyers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Selling agents.....	288	1,614	1,512	402	5,545,014	10,041,005	2,855,279	175,932,577	154,040,477	87.90	2,540,167	81,502,932	681,909
Assemblers and country buyers ²	452	1,605	1,307	298	901,735	2,026,456	5,260,884	33,252,514	3,990,821	12.00	262,810	2,631,457	73,557
Assemblers.....	375	1,254	1,026	229	709,204	1,447,988	5,059,417	18,000,577	2,396,740	13.24	241,098	2,631,457	48,257
Country buyers on salary or commission.....	55	58	55	3	35,842	99,869	38,782	1,802,052	62,790	3.37	1,500	-----	33,855
Cooperative marketing associations.....	13	71	58	13	136,645	262,394	40,801	11,935,397	716,177	6.00	-----	-----	918,107
Elevators (independent).....	6	24	22	2	15,422	40,151	68,784	456,955	202,538	44.32	40,000	-----	76,164
Packers and shippers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wholesaling manufacturers.....	28	1,556	1,176	380	2,770,821	4,432,620	1,650,758	15,934,843	12,473,394	78.28	204,959	800,004	560,101
CITIES OF 100,000 POPULATION AND OVER													
PHILADELPHIA.....	4,357	52,636	41,397	11,239	104,693,116	211,977,826	152,639,122	2,280,884,042	1,689,042,555	74.05	39,878,929	697,945,581	523,458
Wholesalers only.....	2,823	31,947	25,011	6,936	50,045,727	120,744,647	102,859,559	975,022,110	689,088,598	70.77	30,237,832	219,975,500	345,385
Service wholesalers.....	2,668	30,664	23,954	6,710	57,427,796	115,863,301	99,645,389	944,714,927	666,097,118	70.51	29,870,010	208,124,886	354,091
Converters.....	4	11	10	1	46,370	87,849	86,324	1,547,444	1,546,444	99.94	-----	495,000	380,801
Exporters.....	6	102	73	29	333,366	637,319	3,774,131	41,582,106	2,315,166	5.57	-----	39,259,751	6,930,351
Importers.....	45	273	208	70	587,588	1,193,793	1,610,766	14,816,275	13,740,418	92.74	196,483	10,062,215	329,250
Wholesale merchants.....	2,613	30,278	23,668	6,610	56,460,472	113,944,430	94,174,168	880,769,102	648,495,090	73.13	29,680,527	158,307,320	339,368
Limited function wholesalers.....	40	166	133	33	395,605	1,101,623	539,939	12,825,786	10,436,194	81.37	73,259	4,229,185	320,644
Cash and carry.....	9	17	13	4	17,622	29,594	53,397	503,976	99,234	19.09	1,000	-----	55,997
Drop shippers.....	18	78	54	24	194,974	290,093	717	7,201,875	7,017,807	96.64	-----	2,466,563	400,437
Wagon distributors.....	9	34	34	-----	53,800	79,124	31,291	1,076,321	54,109	3.23	72,259	-----	186,257
Warehouses (distributing).....	4	37	32	5	130,009	702,842	454,534	3,383,614	3,264,993	96.49	-----	1,762,622	845,903
Supply and machinery distributors.....	115	1,117	924	193	2,122,326	3,770,638	2,674,231	17,481,397	13,455,286	76.97	288,563	7,621,435	152,012
Bulk tank stations.....	24	834	760	84	1,472,648	5,081,713	573,256	29,328,320	20,455,440	69.75	2,620,465	5,219,865	1,222,013
Chain-store warehouses ¹	15	854	822	332	1,297,314	2,782,062	2,785,587	59,200,113	2,441,423	4.12	346,710	7,022	3,947,074
District and general sales offices.....	6	637	534	103	1,184,400	2,845,856	6,226,618	48,882,607	44,203,196	70.09	1,422	80,329	8,147,084
Manufacturers' sales branches.....	650	13,806	11,134	2,672	30,009,282	60,116,558	33,598,045	786,097,513	610,177,306	78.99	3,459,717	342,207,025	1,132,457
Agents and brokers.....	825	3,734	2,907	827	9,215,053	18,310,556	5,052,154	425,987,045	327,720,896	63.94	3,211,148	130,330,227	516,810
Auction companies.....	10	147	125	22	357,309	594,742	95,422	14,078,310	8,948,018	63.56	189,270	-----	1,407,831
Brokers.....	140	412	296	116	969,978	1,783,451	364,747	138,245,577	77,709,388	58.32	47,551	24,530,250	951,754
Commission merchants.....	233	872	693	179	1,843,246	4,440,006	1,907,086	76,939,161	61,117,438	80.38	154,138	18,415,136	320,323
Export agents.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Import agents.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' agents.....	292	1,281	990	285	2,339,205	4,587,683	1,260,287	72,186,047	60,789,662	84.21	587,845	24,811,986	247,212
Purchasing agents.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Selling agents.....	146	1,188	970	218	3,636,204	6,794,230	2,324,412	125,644,965	118,556,395	94.36	2,232,344	58,136,790	850,581
Wholesaling manufacturers.....	11	778	496	282	1,374,532	1,909,745	650,601	4,064,425	2,780,500	67.18	1,629	125,000	369,493
All other.....	3	46	43	3	94,070	176,799	33,812	2,345,409	1,265,196	53.94	-----	-----	781,803

See footnotes at end of table, p. 1283.

WHOLESALE DISTRIBUTION—PENNSYLVANIA: 1929

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TABLE 4.—WHOLESALE TRADE BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
PITTSBURGH	1,849	27,436	22,103	5,332	Dollars 58,656,013	Dollars 113,585,555	Dollars 65,227,066	Dollars 1,484,500,266	Dollars 1,071,053,155	72.16	Dollars 18,402,071	Dollars 688,701,529	Dollars 802,806
Wholesalers only.....	1,046	16,221	13,094	3,127	33,550,466	63,385,031	43,668,276	467,417,292	304,192,192	65.08	14,571,788	100,184,910	446,861
Service wholesalers.....	927	14,430	11,624	2,806	20,652,858	56,270,481	38,517,158	413,097,543	267,924,287	64.80	14,308,308	63,783,965	445,028
Importers.....	6	63	45	18	103,367	362,422	508,033	2,436,882	2,180,535	89.75	—	158,025	400,063
Wholesale merchants.....	921	14,367	11,579	2,788	20,549,491	55,908,059	38,009,125	410,661,161	205,737,752	64.71	14,308,308	63,625,940	445,886
Limited function wholesalers.....	48	230	181	58	619,754	1,170,100	711,242	22,939,179	15,220,813	66.38	30,500	11,640,965	477,899
Cash and carry.....	14	45	37	8	64,676	152,920	562,933	3,861,381	375,052	9.71	500	—	275,812
Drop shippers.....	30	147	105	42	449,110	811,086	61,028	10,733,990	13,412,124	80.15	30,000	11,640,965	557,799
Wagon distributors.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—
Warehouses (distributing).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—
Supply and machinery distributors.....	71	1,552	1,280	263	3,283,854	5,944,450	4,430,875	31,380,570	21,041,092	67.05	232,980	24,750,980	441,979
Bulk tank stations.....	14	566	507	59	917,218	2,171,672	582,619	10,282,095	5,457,008	53.08	269,588	1,231,188	734,435
Chain-store warehouses.....	8	764	565	199	1,091,594	2,824,527	3,123,738	51,455,888	376,868	.73	—	—	6,431,936
District and general sales offices.....	10	580	442	138	1,890,820	2,851,327	1,521,161	269,280,405	269,627,500	90.42	—	257,267,002	26,928,040
Manufacturers' sales branches.....	418	6,481	5,481	1,324	16,246,881	32,056,848	14,042,480	418,949,713	418,949,713	81.99	3,032,089	200,204,073	1,222,440
Agents and brokers.....	345	1,870	1,463	416	4,305,893	7,994,426	1,621,810	166,838,505	73,023,000	46.56	1,403,006	39,710,252	454,004
Auction companies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—
Brokers.....	77	388	275	113	772,001	1,684,105	656,602	56,000,780	17,292,300	30.87	932,236	13,323,482	727,899
Commission merchants.....	39	327	285	42	599,845	1,164,232	117,068	30,333,194	14,155,076	46.07	106,779	1,238,020	777,773
Manufacturers' agents.....	141	645	511	134	1,472,551	2,436,535	517,578	21,534,032	10,961,258	50.90	56,169	6,878,803	152,723
Purchasing agents.....	3	11	7	4	31,363	53,807	—	3,764,895	—	—	—	—	1,264,955
Resident buyers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—
Selling agents.....	82	465	346	119	1,311,937	2,282,955	320,093	37,071,783	30,557,404	81.11	307,823	18,209,887	459,411
Wholesaling manufacturers.....	5	604	538	66	1,090,754	1,923,646	607,571	10,182,296	9,425,284	92.57	125,000	104,118	2,036,459
All other.....	3	16	13	3	41,381	78,078	—	8,050,790	—	—	—	—	2,680,595
ERIE	169	1,254	1,078	176	2,142,398	4,258,999	3,819,004	31,947,269	19,459,870	60.91	420,012	3,214,877	200,026
Wholesalers only.....	115	956	828	128	1,590,280	3,240,591	2,725,388	19,565,040	10,320,875	52.80	332,350	886,031	170,130
Service wholesalers—													
Wholesale merchants.....	109	835	724	111	1,377,476	2,875,220	2,042,828	17,935,898	9,300,270	52.22	320,350	547,135	164,540
Limited function wholesalers.....	4	103	91	12	191,474	314,848	18,935	1,433,400	870,622	61.15	7,000	200,334	358,372
Supply and machinery distributors.....	2	18	13	5	27,336	50,523	63,625	195,661	86,977	44.45	5,000	139,162	97,880
Bulk tank stations.....	6	42	38	4	72,691	155,583	51,354	673,980	160,345	23.79	—	—	112,331
Manufacturers' sales branches.....	25	230	193	37	424,381	768,140	532,711	7,634,363	6,201,720	82.41	85,239	430,012	305,374
Agents and brokers.....	13	26	19	7	49,040	94,676	9,551	4,073,868	2,077,930	50.73	0,323	1,897,560	313,374
Brokers.....	5	8	4	4	6,619	20,805	—	1,312,214	105,050	8.01	—	33,056	262,442
Commission merchants.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—
Manufacturers' agents.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—
Selling agents.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—
SCRANTON.....	278	3,218	2,683	535	5,686,135	11,907,631	7,547,169	111,865,674	50,299,823	44.90	3,661,110	10,216,907	400,952
Wholesalers only.....	212	2,404	1,999	405	4,231,520	8,800,408	5,700,802	58,126,784	36,663,503	63.08	3,575,813	8,954,779	274,182
Service wholesalers—													
Wholesale merchants.....	193	2,304	1,918	386	4,048,318	8,464,310	5,466,023	53,602,209	32,937,017	61.38	3,464,689	8,264,411	278,042
Limited function wholesalers.....	9	30	24	6	52,803	108,750	12,990	3,352,342	2,791,047	83.26	8,413	18,173	372,482
Cash and carry.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—
Drop shippers.....	4	16	12	4	30,398	66,861	—	2,745,047	2,636,047	96.03	8,413	18,173	686,281
Wagon distributors.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—
Supply and machinery distributors.....	10	70	57	13	130,399	227,342	221,780	1,112,233	934,539	84.02	102,711	672,166	111,223
Bulk tank stations.....	7	111	97	14	135,306	370,014	45,626	1,740,761	875,943	50.32	—	18,172	245,680
Chain-store warehouses.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—
Manufacturers' sales branches.....	80	443	376	67	854,064	1,769,831	907,364	10,216,366	9,329,700	57.53	63,340	1,237,656	540,545
Agents and brokers.....	26	107	132	35	824,015	541,502	234,825	8,379,018	3,430,617	40.94	19,643	6,300	322,269
Brokers.....	4	8	6	2	11,769	26,668	—	2,640,254	537,854	20.37	—	6,300	660,063
Commission merchants.....	13	108	93	15	133,950	320,409	185,799	3,970,877	2,423,476	60.94	—	—	305,898
Manufacturers' agents.....	5	19	14	5	38,444	66,775	33,215	204,683	205,436	85.36	19,643	—	48,136
Selling agents.....	4	32	19	13	89,852	127,650	15,811	1,321,402	263,851	17.34	—	—	380,350
Wholesaling manufacturers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—
All other.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—	—

See footnotes at end of this table, p 1283.

CENSUS OF DISTRIBUTION

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
READING.....	203	1,853	1,563	290	Dollars 3,174,851	Dollars 6,131,268	Dollars 3,876,503	Dollars 56,148,259	Dollars 42,532,012	75.75	Dollars 1,307,444	Dollars 7,974,052	Dollars 276,592
Wholesalers only.....	158	1,382	1,139	243	2,425,547	4,490,048	3,552,747	37,388,748	28,269,164	75.61	1,220,988	3,100,152	236,637
Service wholesalers—													
Wholesale merchants.....	148	1,346	1,109	237	2,383,838	4,427,624	3,460,926	30,258,642	27,572,356	76.04	1,170,837	2,660,434	244,090
Limited function wholesalers.....	7	13	12	1	10,697	24,829	47,212	708,679	310,080	43.75		310,080	101,239
Cash and carry.....	3	9	9		6,231	12,660	44,337	350,699					116,839
Drop shippers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Wagon distributors.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Supply and machinery distributors.....	3	23	18	5	31,012	47,195	44,609	421,427	380,728	91.77	41,151	129,638	140,475
Bulk tank stations.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chain-store warehouses.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Manufacturers' sales branches.....	18	253	236	17	373,238	734,891	144,527	9,009,097	7,776,347	86.32		1,692,471	500,505
Agents and brokers.....	18	56	39	17	103,950	240,430	71,477	6,061,252	4,540,748	74.91		2,854,012	336,736
Brokers.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Commission merchants.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Manufacturers' agents.....	10	27	29	7	41,906	89,554	14,552	2,121,234	2,100,882	99.02		1,111,207	212,123
Selling agents.....	3	6	3	2	11,879	36,534	1,745	1,559,124	1,558,472	99.96		1,558,472	510,793

CITIES OF 50,000 TO 100,000 POPULATION

ALLENTOWN.....	116	1,676	1,468	208	2,988,740	6,023,732	3,039,435	44,752,516	29,060,906	64.90	1,045,330	2,121,437	
Wholesalers only.....	88	1,051	919	132	1,737,106	3,207,572	2,757,727	20,923,338	0,188,163	43.91	791,808	936,447	
All other types.....	28	625	549	76	1,251,634	2,816,160	281,708	23,829,178	19,881,743	83.43	253,522	1,184,990	
ALTOONA.....	104	967	794	173	1,450,520	3,240,287	2,476,060	33,583,620	0,386,193	27.95	616,231	30,061	
Wholesalers only.....	73	612	490	122	885,010	1,836,246	1,602,991	13,047,718	4,428,338	33.94	578,551	19,007	
All other types.....	31	355	304	51	565,516	1,404,041	872,105	20,535,902	4,957,855	24.14	37,080	11,054	
BETHLEHEM.....	37	705	533	172	2,120,283	3,574,921	626,704	37,000,143	35,549,900	94.55		30,239,395	
Wholesalers only.....	29	213	186	27	323,879	710,799	573,978	5,277,063	4,175,230	79.12		724,402	
All other types.....	8	492	347	145	1,805,404	2,864,122	62,726	32,323,080	31,374,670	97.07		20,514,993	
CHESTER.....	59	508	452	56	967,111	2,955,737	985,233	18,882,166	15,953,839	84.49	210,253	1,453,061	
Wholesalers only.....	42	299	252	47	474,459	819,922	585,652	5,488,098	4,008,060	73.03	209,268	157,796	
All other types.....	17	209	200	9	492,652	2,145,811	399,581	13,394,068	11,945,789	89.19	985	1,295,265	
HARRISBURG.....	155	2,031	1,754	277	3,435,192	6,846,919	5,263,469	50,153,363	32,572,508	64.95	1,450,239	3,507,302	
Wholesalers only.....	110	1,263	1,054	209	2,052,881	4,440,833	3,482,388	28,200,796	10,827,071	59.67	1,227,022	2,832,390	
All other types.....	45	768	700	68	1,382,311	2,406,086	1,781,081	21,952,567	15,744,837	71.72	223,217	734,912	
JOHNSTOWN.....	95	741	614	127	1,154,132	2,808,192	1,754,685	20,874,450	13,855,405	66.37	243,765	860,094	
Wholesalers only.....	69	525	427	98	783,822	1,060,162	1,591,723	14,262,063	9,915,843	69.53	243,765	475,913	
All other types.....	26	216	187	29	370,310	843,090	163,412	6,612,387	3,939,562	59.58		384,091	
LANCASTER.....	113	2,026	1,666	370	2,438,950	4,622,010	8,165,723	31,267,720	12,296,036	39.33	854,332	3,983,947	
Wholesalers only.....	91	1,254	1,033	221	1,838,039	3,518,714	3,960,789	20,526,626	11,163,466	54.39	854,332	1,056,408	
All other types.....	22	772	623	149	600,911	1,103,296	4,204,934	10,741,094	1,132,570	10.54		2,927,539	
MCKEESPORT.....	41	489	406	83	866,644	1,640,820	3,368,441	30,182,068	24,085,595	79.80	44,200	17,833,977	
Wholesalers only.....	29	350	286	64	558,599	1,124,876	1,166,756	7,069,024	4,140,445	53.99	44,200	601,415	
All other types.....	12	139	120	19	308,045	515,950	2,201,685	22,513,044	19,945,150	88.59		17,232,562	
WILKES-BARRE.....	221	1,615	1,289	326	2,957,192	6,048,633	3,905,739	56,061,230	29,315,831	51.79	1,084,380	0,284,254	
Wholesalers only.....	161	1,127	873	254	1,946,935	4,116,393	3,503,642	31,297,771	17,241,929	55.09	949,415	1,665,009	
All other types.....	60	488	416	72	1,010,257	1,932,240	402,097	25,303,459	12,073,902	47.72	134,965	4,618,645	
YORK.....	122	929	841	88	1,344,878	2,807,048	3,121,672	24,420,213	12,032,851	49.27	675,015	4,463,305	
Wholesalers only.....	101	758	678	80	1,102,926	2,272,310	2,615,467	18,658,403	9,058,922	48.55	662,723	2,250,429	
All other types.....	21	171	163	8	241,952	534,738	506,205	5,761,810	2,973,929	51.61	12,292	2,208,876	

BOROUGH AND CITIES OF 20,000 TO 50,000 POPULATION

ALTIQUIPPA.....	4	31	28	3	40,697	88,138	33,337	836,170	531,020	63.51	109,636		
Wholesalers only.....	4	31	28	3	40,697	88,138	33,337	836,170	531,020	63.51	109,636		
AMBRIDGE.....	7	81	72	9	213,425	328,261	404,234	3,389,040	624,543	18.43	27,346	3,033,766	
Wholesalers only.....	4	4	3	1	0,024	26,261	21,522	221,033	72,807	32.94	27,346		
All other types.....	3	77	69	8	200,801	302,000	472,712	3,168,016	551,736	17.42		3,033,766	
BUTLER.....	30	227	198	29	360,473	888,076	708,595	7,448,721	3,948,879	53.01	66,169	1,992,031	
Wholesalers only.....	17	144	124	20	231,491	582,957	518,470	5,238,440	2,363,095	45.11		1,876,852	
All other types.....	13	83	74	9	128,982	305,119	250,125	2,210,281	1,585,784	71.75	66,169	115,179	
CARBONDALE.....	11	50	41	9	67,016	140,415	143,540	1,804,417	886,033	49.10	15,000	46,000	
Wholesalers only.....	7	34	27	7	43,052	95,359	128,277	192,173	192,173	22.26	15,000	46,000	
All other types.....	4	16	14	2	24,864	51,026	16,263	940,991	693,860	73.74			
DUNMORE.....	1					(x)	(x)	(x)					
DUQUESNE.....	3	5	5		7,270	20,521	17,774	371,639	88,222	23.74	8,691		
Wholesalers only.....	3	5	5		7,270	20,521	17,774	371,639	88,222	23.74	8,691		

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
BOROUGH AND CITIES OF 20,000 TO 50,000 POPULATION—Continued													
EASTON.....	50	617	529	88	Dollars 1,089,877	Dollars 2,323,096	Dollars 1,042,303	Dollars 14,183,743	Dollars 9,423,840	66.44	Dollars 350,163	Dollars 792,241	Dollars
Wholesalers only.....	46	571	484	87	1,017,502	2,138,977	1,594,408	12,317,193	8,106,483	65.81	350,163	792,241	
All other types.....	4	46	45	1	72,285	184,119	47,895	1,866,550	1,317,357	70.58			
HAZLETON.....	65	391	337	54	615,001	1,215,611	788,207	13,150,713	7,818,481	59.41	330,587	1,096,668	
Wholesalers only.....	50	283	240	43	444,385	875,397	709,462	7,468,030	3,111,004	41.06	330,587	229,582	
All other types.....	15	108	97	11	170,000	340,214	78,745	5,691,683	4,707,477	82.71		1,767,081	
HOMESTEAD ¹	6	48	43	5	162,164	221,216	77,076	1,200,416	533,941	42.36			
KINGSTON.....	7	48	44	4	77,538	171,860	70,402	1,027,647	35,261	3.43	292,533	155,293	
Wholesalers only.....	4	36	32	4	48,814	103,768	57,789	713,126	26,160	3.67	292,533		
All other types.....	3	12	12		28,724	68,111	12,613	314,521	9,101	2.89		155,293	
LEBANON.....	21	193	178	15	316,606	615,552	442,059	4,407,085	2,462,139	55.12	137,549	1,018,077	
Wholesalers only.....	16	148	139	9	253,983	470,448	424,347	3,312,816	1,548,839	46.75	137,549	1,018,077	
All other types.....	5	45	39	6	62,713	145,104	17,712	1,164,269	913,300	79.12			
MONESSEN.....	6	72	64	8	100,758	164,352	546,691	1,704,085	550,009	32.28	48,544		
Wholesalers only.....	6	72	64	8	100,758	164,352	546,691	1,704,085	550,009	32.28	48,544		
NANTICOKE ¹	7	28	23	5	42,481	86,035	70,806	1,206,252	877,560	69.30	5,000		
NEW CASTLE.....	40	376	323	53	640,646	1,165,405	1,068,778	9,830,857	4,335,818	44.57	428,726	240,878	
Wholesalers only.....	35	272	231	41	467,450	788,068	901,590	5,861,406	3,307,616	57.45	428,726	189,000	
All other types.....	11	104	92	12	183,196	377,337	167,188	3,978,451	1,018,202	25.69		60,878	
NORRISTOWN.....	37	429	374	55	760,345	1,373,633	1,035,300	8,332,321	5,023,710	60.29	812,046	619,221	
Wholesalers only.....	30	353	303	50	621,879	1,091,315	1,004,013	6,200,043	4,111,418	65.36	812,046	619,221	
All other types.....	7	76	71	5	138,466	282,318	31,287	2,042,278	912,292	44.67			
OIL CITY.....	29	331	285	46	716,026	2,045,014	718,096	37,214,479	17,721,550	47.02		646,457	
Wholesalers only.....	20	253	193	60	591,952	2,670,568	591,631	33,719,262	15,320,619	45.46		85,416	
All other types.....	9	78	72	6	124,074	274,446	126,465	3,495,217	2,391,931	68.43		661,042	
POTTSVILLE.....	36	276	218	58	391,036	875,703	573,036	7,736,999	3,524,005	45.55	79,582	1,351,808	
Wholesalers only.....	26	200	154	46	265,104	609,358	514,021	4,857,048	1,512,317	31.13	79,582	595,125	
All other types.....	10	76	64	12	125,932	266,345	60,015	2,879,951	2,011,688	69.87		756,683	
SHAMOKIN.....	31	173	147	26	232,007	574,084	514,841	4,398,990	1,940,605	44.11	191,377	72,668	
Wholesalers only.....	25	140	116	24	186,734	432,847	490,833	3,465,244	1,312,338	37.87	191,377	72,668	
All other types.....	6	33	31	2	45,273	141,237	24,008	933,746	628,267	67.28			
SEARON.....	19	138	118	20	195,851	513,984	437,402	4,119,128	2,208,023	53.60		700	
Wholesalers only.....	13	114	94	20	160,501	443,249	420,215	3,497,491	1,835,545	52.48		700	
All other types.....	6	24	24		35,350	70,735	17,187	621,637	372,478	59.92			
SHERANDOAH.....	12	122	106	16	166,807	333,908	175,714	3,902,854	3,313,668	84.90			
Wholesalers only.....	7	17	14	3	19,862	51,503	93,602	591,766	371,276	62.74			
All other types.....	5	105	92	13	146,945	282,405	82,112	3,311,088	2,942,393	88.80			
WASHINGTON.....	24	173	150	23	270,847	706,044	582,583	4,239,707	2,205,748	52.03	19,700	168,521	
Wholesalers only.....	16	125	105	20	192,085	460,641	520,468	3,126,356	1,790,464	57.27	19,200		
All other types.....	8	48	45	3	78,762	245,403	62,115	1,113,351	415,284	37.30	500	168,521	
WILKINSBURG ¹	4	27	21	6	33,102	118,667	40,830	454,550	3,014	.66	30,147	271,331	
WILLIAMSPORT.....	60	387	323	64	542,584	1,240,943	1,138,153	8,861,016	4,979,115	56.19	169,790	538,237	
Wholesalers only.....	45	275	222	53	382,286	852,501	1,027,425	5,838,617	2,821,995	48.33	161,838	408,712	
All other types.....	15	112	101	11	160,298	397,442	110,728	3,022,399	2,157,120	71.37	7,952	129,525	

¹ The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain-store systems have so reported to the bureau.
² Assemblers and country buyers are not shown for cities but are included in "All other."
³ Includes 1 drop shipper and 3 wagon distributors.
⁴ Segregation of establishments into "Wholesalers only" and "All other types" is impossible on account of disclosure of individual operations.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE						PHILADELPHIA					PITTSBURGH				
	Number of establishments	Wholesale merchants (including jobbers) 1	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers 2	All other types 3	Number of establishments	Wholesale merchants (including jobbers)	Manufacturers' sales branches	Agents and brokers	All other types 4	Number of establishments	Wholesale merchants (including jobbers)	Manufacturers' sales branches	Agents and brokers	All other types 5
Total	10,542	6,408	1,437	1,862	452	893	4,357	2,728	650	825	154	1,849	992	418	345	94
Amusement and sporting goods.....	112	76	22	13		1	68	45	12	11		31	18	10	2	11
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	61	43	10	7		1	36	24	7	5		14	8	3	2	1
Cameras and motion-picture equipment and supplies.....	51	33	12	6			32	21	5	6		17	10	7		
Automotive.....	337	272	52	10		3	106	73	25	7	1	61	42	16	2	1
Automobiles and other motor vehicles.....	79	70	6	1		2	24	20	2	1	1	19	17	1		1
Automotive equipment.....	140	123	9	7		1	45	35	5	5		21	16	4	1	1
Automobile parts (new and used).....	67	57	8	2			15	10	4	1		12	8	3	1	
Tires and tubes.....	51	22	20				22	8	14			9	1	8		
Chemicals, drugs, and allied products.....	306	163	88	38		17	165	82	47	26	10	72	29	27	12	4
Chemicals.....	117	40	49	24		4	73	32	21	17	3	22	6	16	7	
Drugs and drug sundries (general line).....	45	33	6	6		5	20	13	4	3		9	5	2	1	1
Drugs and drug sundries (specialty).....	61	42	6	6		4	23	15	6	4		12	7	1	2	2
Paints, varnishes, lacquers, and enamels.....	66	39	21	3		3	34	16	14	2	2	20	11	7	1	1
Toilet articles and preparations.....	17	9	3	4		1	12	6	2	3	1	2	1	1		
Dry goods and apparel.....	702	560	42	83		17	453	334	33	73	13	133	115	7	8	3
Clothing and furnishings (other than millinery and footwear).....	292	250	17	20		5	150	120	14	13	3	82	74	2	5	1
Dry goods (general line).....	73	67	1	4		1	45	39	1	4	1	7	7			
Dry goods (specialty, other than specified).....	26	20		3		3	18	14		3	1	7	5			2
Millinery and millinery supplies.....	19	14	1	4			9	7		2		9	6	1	2	
Notions.....	14	46	5	11		2	48	30	5	11	2	5	5			
Piece goods.....	145	96	9	34		6	132	83	9	34	6	9	9			
Shoes and other footwear.....	83	67	9	7			51	41	4	6		14	9	4	1	
Electrical.....	380	206	88	82		4	165	74	45	43	3	113	47	35	30	1
Electrical goods (including appliances).....	195	92	50	50		3	75	20	23	21	2	67	25	20	21	1
Electrical equipment and supplies.....	104	42	36	25		1	68	20	21	17	1	25	4	14	7	
Radios and radio equipment.....	71	65	1	5			20	16		4		16	14	1	1	
Refrigerators (electric).....	10	7	1	2			2		1	1		5	4		1	
Farm products (not elsewhere specified).....	457	149	4	67	224	13	119	72	3	33	11	27	8		18	1
Cotton.....	6	5				1	6	5			1					
Flowers and nursery stock.....	34	27		7			15	10		5		5	3		2	
Grain.....	39	6		11	19	3	10	2		6	2	3	1		2	
Hides, skins, and furs.....	71	31	1	5	32	2	17	11		4	2	1	1			
Horses and mules.....	6	2		1	2							1			1	
Livestock (other than horses and mules).....	165	12		28	125	1	6	3		3		15	1		13	1
Tobacco (leaf).....	65	20		1	34	1	6	5		1		2	2			
Wool and mohair.....	55	29	1	12	9	4	46	29	1	12	4					
Other farm products.....	16	8	2	2	2		13	7	2	2	2					
Farm supplies (except machinery and equipment).....	110	88		6	11	5	22	10		2	1	9	7		2	
Farm supplies (except feed and fertilizer).....	16	14		1	1		6	5		1		3	3			
Feed.....	92	72		5	10	5	14	12		1	1	6	4		2	
Fertilizer and fertilizer materials.....	2	2					2	2								
Food products (not elsewhere specified).....	2,100	1,465	155	288	216	66	800	538	36	200	17	201	219	16	44	12
Confectionery and soft drinks.....	369	325	19	4	7	21	75	57	0	2	7	43	36	4	1	3
Dairy products.....	182	100	38	7	16	15	38	19	10	6	3	21	15	3	1	2
Poultry and poultry products.....	187	61		27	99		48	23		25		12	10		2	
Dairy and poultry products.....	122	91	2	5	23	1	65	31		4		16	13	1	1	1
Fish and sea foods.....	77	68		8			52	31		6	1	8	7		1	
Fruits and vegetables (fresh).....	946	637		224	69	16	456	291		45	4	160	122		33	5
Meats and meat products.....	307	177	90	13	9	12	66	42	17	6	2	31	16	8	5	2
Forest products (except lumber).....	85	10	3	12		1	18	8	2	7	1	7	3	1	3	
Boxes, shooks, and coeprage.....	8	4	1	3			5	1	1	3		2	2			
Logs, railroad ties, piles, etc.....	10	5		5			3	2		1		2			2	
Other forest products.....	17	10	2	4		1	10	5	1	3	1	3	1	1	1	
Furniture and house furnishings.....	242	140	40	47		6	161	93	29	36	3	48	25	13	8	2
Furniture.....	89	45	27	15		1	53	28	14	10	1	21	11	6	4	
House furnishings.....	140	89	18	29		4	97	59	12	24	2	25	14	6	4	1
Musical instruments and sheet music.....	13	6	4	2		1	11	6	3	2		2	1	1	1	1
General merchandise.....	12	8		3		1	8	4		3	1	2	2			
Groceries and food specialties.....	986	592	177	122	1	94	291	167	40	68	16	165	87	30	31	17
Groceries (general line).....	478	361	20	38		59	98	80	2	12	4	92	60	2	17	13
Food and grocery specialties.....	508	231	157	84	1	35	193	87	38	56	12	73	27	28	14	4
Hardware.....	142	107	17	16		2	63	38	12	13		22	15	5		2
Hardware (general line).....	101	85	4	10		2	39	27	4	8		12	10			2
Hardware (specialty).....	41	22	13	6			24	11	8	5		10	5	5		
Iron and steel scrap and other waste materials.....	500	472	2	17		9	213	202	1	8	2	45	31	1	7	6
Iron and steel scrap.....	105	86	2	12		5	23	21	1	5	1	17	6	1	6	4
Junk and scrap.....	395	390		3		2	160	159		1		27	24		1	2
Waste rubber, rags, and paper.....	30	26		2		2	25	22		2	1	1	1			
Jewelry and optical goods.....	163	144	11	3		5	101	90	6	2	3	30	34	2	1	2
Jewelry.....	141	131	2	3		5	94	87	2	2	3	34	31	2	1	2
Optical goods.....	22	13	9				7	3	4			5	3			
Leather and leather goods (except gloves and shoes).....	148	122	17	7		2	89	68	12	7	2	22	18	4		
Leather and leather goods (general line).....	6	4		2			2	2		1		2	2			
Leather and leather belting.....	47	20	12	5		1	34	21	7	5	1	6	2	4		
Luggage and leather goods.....	13	9				1	5	5				2	2			
Saddlery and harness.....	3	3					3	3								
Shoe findings and out stock.....	80	77	1	2			42	39	1	2		12	12			

See footnotes at end of table, p. 1285.

CENSUS OF DISTRIBUTION

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

	State	Phila- del- phia	Pitts- burgh		State	Phila- del- phia	Pitts- burgh		State	Phila- del- phia	Pitts- burgh
Importers—Continued.				Mail order wholesalers.....	1			Wholesaling manufacturers.....	28	11	5
House furnishings.....	1	1		Drugs and drug sundries (spec- ialty).....	1			Paints, varnishes, lacquers, and enamels.....	1	1	
Groceries (general line).....	2		2	Wagon distributors.....	58	9	3	Electrical goods (including ap- pliances).....	2	1	1
Food and grocery specialties.....	9	9		Drugs and drug sundries (gen- eral line).....	1	1		Feed.....	2	1	1
Waste rubber, rags, and paper.....	1	1		Confectionery and soft drinks.....	9	4		Confectionery and soft drinks.....	4	1	1
Jewelry.....	4	2	2	Dairy products.....	10	1	1	Dairy products.....	2		1
Construction and building ma- terials (other than metal and wood).....	2	2		Dairy and poultry products.....	1		1	Meats and meat products.....	2		1
Manufacturing, mining, and drilling machinery, equip- ment, and supplies.....	1	1		Fruits and vegetables (fresh).....	6			Furniture.....	1	1	
Iron and steel (except scrap).....	1		1	Meats and meat products.....	5	1		Food and grocery specialties.....	4	1	1
Stationery and stationery sup- plies.....	1	1		Groceries (general line).....	2			Jewelry.....	1	1	
Tobacco and tobacco products (except leaf).....	1	1		Food and grocery specialties.....	19	1	1	Luggage and leather goods.....	1	1	
Tobacco and tobacco products (except leaf).....	1	1		Service equipment and sup- plies.....	1	1		Lumber and millwork.....	1	1	
Textile and textile materials (other than dry goods).....	4	4		Coal.....	1			Commercial equipment and supplies.....	1	1	
Miscellaneous kinds of busi- ness.....	6	6		Petroleum and petroleum products.....	2			Manufacturing, mining, and drilling machinery, equip- ment, and supplies.....	2		
				Tobacco and tobacco products (except leaf).....	1			Professional equipment and supplies.....	2		
								Iron and steel (except scrap).....	1	1	
								Miscellaneous kinds of busi- ness.....	1		

TABLE 5A.—ANALYSES FOR STATE OF AGENTS' AND BROKERS' CLASSIFICATION

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]
[Expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	BROKERS			COMMISSION MERCHANTS			MANUFACTURERS' AGENTS			SELLING AGENTS			ALL OTHER AGENTS		
	Num- ber of estab- lish- ments	Net sales	Total ex- penses	Num- ber of estab- lish- ments	Net sales	Total ex- penses	Num- ber of estab- lish- ments	Net sales	Total ex- penses	Num- ber of estab- lish- ments	Net sales	Total ex- penses	Num- ber of estab- lish- ments	Net sales	Total ex- penses
Total.....	251	\$205,982	\$3,657	328	\$137,130	\$6,550	495	\$106,991	\$7,693	258	\$175,933	\$10,041	20	\$30,117	\$968
Amusement and sporting goods.....				4	1,124	923	0	482	39	3	76	4			
Automotive.....							8	704	153	1	(x)	(x)	1	(x)	(x)
Chemicals, drugs, and allied products.....	8	3,736	120				18	4,414	226	12	0,247	492			
Dry goods and apparel.....	2	(x)	(x)	10	5,868	143	41	7,724	252	25	13,793	331	5	(x)	(x)
Electrical.....	2	(x)	(x)	2	(x)	(x)	61	10,064	1,511	17	10,309	1,255			
Farm products (not elsewhere specified).....	18	19,236	118	43	46,110	1,158	2	(x)	(x)	1	(x)	(x)	3	5,214	30
Farm supplies (except machinery and equip- ment).....	4	1,584	27	1	(x)	(x)	1	(x)	(x)						
Food products (not elsewhere specified).....	48	28,600	405	223	65,583	3,287	9	3,796	70	5	4,554	44	3	15,884	241
Forest products (except lumber).....	1	(x)	(x)	2	(x)	(x)	4	1,043	104	5	444	27			
Furniture and house furnishings.....	1	(x)	(x)				37	9,562	690	9	(x)	(x)			
General merchandise.....							1	(x)	(x)				2	(x)	(x)
Groceries and food specialties.....	88	113,999	1,262	4	1,507	27	22	15,784	203	7	1,256	120	1	(x)	(x)
Hardware.....							13	1,101	126	3	80	4			
Iron and steel scrap and other waste materials.....	12	12,118	466	3	120	11				1	(x)	(x)	1	(x)	(x)
Jewelry and optical goods.....	1	(x)	(x)				1	(x)	(x)				1	(x)	(x)
Leather and leather goods (except gloves and shoes).....				2	(x)	(x)	3	359	7	2	(x)	(x)			
Lumber and building materials (other than metal).....	14	3,437	271	8	2,261	170	31	2,855	301	21	5,451	726	1	(x)	(x)
Machinery, equipment, and supplies (except electrical).....	6	1,184	157	7	281	131	134	16,088	2,094	58	17,477	2,142			
Metals and minerals (except petroleum and scrap).....	29	10,620	494	6	1,463	62	26	13,978	595	49	61,486	2,037	1	(x)	(x)
Paper and paper products.....	2	(x)	(x)	1	(x)	(x)	16	1,674	109	5	875	106			
Petroleum and petroleum products.....	4	2,307	90				3	705	45						
Plumbing and heating equipment and sup- plies.....							35	4,081	554	6	909	74			
Tobacco and tobacco products (except leaf).....							2	(x)	(x)						
All other.....	11	8,217	204	12	10,405	553	21	12,167	488	28	50,152	1,606	1	(x)	(x)

TABLE 6.—NET SALES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE					PHILADELPHIA					PITTSBURGH					
	Total	Wholesale merchants including jobbers ¹	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers ²	All other types ³	Total	Wholesale merchants including jobbers ¹	Manufacturers' sales branches	Agents and brokers	All other types ⁴	Total	Wholesale merchants including jobbers ¹	Manufacturers' sales branches	Agents and brokers	All other types ⁴
Total	4,777,292	1,857,197	1,472,823	656,133	33,253	757,880	2,280,884	904,251	736,098	425,937	214,598	1,484,500	442,042	510,984	158,839	374,635
Amusement and sporting goods.....	37,228	14,118	20,747	(x)	(x)	(x)	25,376	10,090	13,611	1,666	(x)	11,141	3,313	7,135	(x)	(x)
Automotive.....	230,569	134,221	67,528	1,666	27,154	135,703	71,875	50,080	1,419	12,320	(x)	59,401	39,704	12,647	(x)	(x)
Chemicals, drugs, and allied products.....	148,171	55,727	64,743	14,397	13,304	92,642	33,304	44,545	9,445	5,345	(x)	40,243	14,876	15,802	4,050	4,555
Dry goods and apparel.....	175,369	115,809	20,857	20,311	3,892	123,857	69,295	24,443	25,233	1,886	(x)	33,690	30,094	1,200	1,017	683
Electrical.....	221,681	84,852	113,338	20,822	2,609	122,162	41,334	65,130	13,604	2,075	(x)	70,909	28,310	45,595	5,411	593
Farm products (not elsewhere specified).....	206,382	66,415	820	70,789	20,029	48,329	124,318	51,072	723	24,011	47,612	35,114	7,317	(x)	21,201	0,530
Farm supplies (except machinery and equipment).....	25,372	20,482	(x)	2,606	507	1,687	11,691	10,199	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	693,378	340,109	193,882	118,417	12,467	28,503	308,138	151,015	74,690	74,415	8,018	175,347	80,478	33,670	33,200	18,933
Forest products (except lumber).....	4,638	1,689	790	(x)	(x)	(x)	2,661	958	(x)	635	(x)	1,279	177	(x)	(x)	(x)
Furniture and house furnishings.....	90,260	47,449	30,145	11,748	918	58,202	26,599	21,176	0,742	0,855	(x)	18,266	10,513	7,008	515	230
General merchandise.....	4,002	1,054	(x)	(x)	(x)	3,433	487	(x)	2,848	08	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	680,729	233,111	160,743	132,744	160	153,971	329,375	91,635	84,531	97,368	55,841	170,053	40,070	57,223	22,630	49,230
Hardware.....	54,095	42,151	10,615	1,190	139	22,716	18,455	3,183	1,078	(x)	(x)	16,043	8,472	7,432	(x)	139
Iron and steel scrap and other waste materials.....	86,054	61,078	2,024	14,725	0,127	21,038	17,952	(x)	2,442	(x)	(x)	34,830	12,206	(x)	12,217	(x)
Jewelry and optical goods.....	24,261	20,090	2,127	412	1,632	14,885	12,245	1,728	(x)	(x)	(x)	7,131	5,803	(x)	(x)	1,112
Leather and leather goods (except gloves and shoes).....	35,376	17,590	13,723	1,836	2,227	31,205	13,826	13,315	1,836	2,228	(x)	1,927	1,560	367	(x)	(x)
Lumber and building materials (other than metal).....	171,271	104,959	40,715	14,149	5,448	81,421	48,807	24,057	4,563	3,304	(x)	44,854	30,024	7,605	0,185	1,040
Machinery, equipment, and supplies (except electrical).....	250,028	91,535	117,518	35,030	5,945	115,547	37,275	60,427	17,500	255	(x)	102,174	37,986	47,488	15,057	1,643
Metals and minerals (except petroleum and scrap).....	991,613	136,883	452,225	88,354	314,151	311,922	70,086	155,372	49,416	28,048	(x)	567,102	38,071	237,306	20,510	232,206
Paper and paper products.....	80,909	46,462	31,488	2,670	280	48,003	27,608	17,709	2,337	280	(x)	16,188	10,773	5,142	273	(x)
Petroleum and petroleum products.....	183,109	56,385	5,457	3,012	118,255	40,868	5,523	4,370	(x)	(x)	(x)	15,360	3,206	(x)	(x)	10,808
Plumbing and heating equipment and supplies.....	83,757	45,409	32,920	4,900	438	38,350	20,716	14,190	3,254	100	(x)	25,529	8,387	15,340	1,503	299
Tobacco and tobacco products (except leaf).....	110,360	68,643	25,675	(x)	(x)	49,888	22,528	14,380	(x)	(x)	(x)	16,369	13,007	(x)	(x)	(x)
All other.....	187,771	50,976	53,243	80,951	2,601	167,534	41,491	46,808	77,032	2,233	(x)	4,314	4,453	1,127	(x)	(x)

¹ Includes "Supply and machinery distributors."

² Assemblers and county buyers are not shown for cities, but are included in "All other types."

³ Includes net sales amounting to \$41,582,000 for exporters, \$17,502,000 for importers, \$15,112,000 for cash-and-carry wholesalers, \$30,233,000 for drop shippers, \$0,420,000 for wagon distributors, \$5,872,000 for distributing warehouses, \$116,317,000 for bulk tank stations, \$153,863,000 for chain-store warehouses, \$350,472,000 for district and general sales offices, \$15,935,000 for wholesaling manufacturers, and \$1,578,000 for converters and mail-order wholesalers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

⁴ Includes net sales amounting to \$1,547,000 for converters, \$41,582,000 for exporters, \$14,816,000 for importers, \$504,000 for cash-and-carry wholesalers, \$7,262,000 for drop shippers, \$1,676,000 for wagon distributors, \$3,384,000 for distributing warehouses, \$29,328,000 for bulk tank stations, \$59,206,000 for chain-store warehouses, \$43,882,000 for district and general sales offices, \$4,065,000 for wholesaling manufacturers, and \$2,346,000 for assemblers and country buyers, which are not shown separately, by kind of business in order to avoid disclosure of individual operations.

⁵ Includes net sales amounting to \$2,438,000 for importers, \$3,861,000 for cash-and-carry wholesalers, \$16,734,000 for drop shippers, \$10,282,000 for bulk tank stations, \$51,455,000 for chain-store warehouses, \$269,280,000 for district and general sales offices, \$10,182,000 for wholesaling manufacturers, \$8,060,000 for assemblers and country buyers, \$2,344,000 for wagon distributors and distributing warehouses, which are not shown separately, by kind of business in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld in order to avoid disclosure of individual operations, but it is included in the totals]
[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE					PHILADELPHIA					PITTSBURGH					
	Total	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers ²	All other types ³	Total	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Agents and brokers	All other types ⁴	Total	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Agents and brokers	All other types ⁴
Total	440,005	250,805	114,506	28,909	2,026	43,769	211,978	117,724	60,116	18,319	15,819	113,586	61,852	32,657	7,684	11,983
Amusement and sporting goods.....	5,909	2,685	2,223	(x)	-----	(x)	3,970	1,600	1,317	963	-----	1,838	804	906	(x)	(x)
Automotive.....	25,031	18,957	5,093	258	-----	723	12,643	8,725	3,221	185	412	7,465	5,719	1,362	(x)	(x)
Chemicals, drugs, and allied products.....	19,760	9,032	8,189	778	-----	1,761	13,224	5,450	6,488	460	820	4,906	2,531	1,420	319	636
Dry goods and apparel.....	21,002	10,337	3,671	850	-----	244	12,807	8,714	3,241	794	118	5,812	5,447	267	50	48
Electrical.....	25,210	14,083	7,047	2,789	-----	697	14,144	6,674	4,043	2,013	514	8,050	4,796	2,537	534	183
Farm products (not elsewhere specified).....	7,041	4,579	83	1,317	1,008	800	4,472	2,908	75	673	816	825	375	-----	307	53
Farm supplies (except machinery and equipment).....	2,074	1,725	-----	49	65	235	000	742	-----	(x)	(x)	199	(x)	-----	(x)	-----
Food products (not elsewhere specified).....	58,068	34,094	15,049	4,047	855	4,023	21,242	11,784	6,264	2,392	802	12,804	7,023	2,356	1,042	2,443
Forest products (except lumber).....	567	304	92	(x)	-----	(x)	352	188	(x)	60	(x)	134	41	(x)	(x)	-----
Furniture and house furnishings.....	13,238	8,021	3,625	870	-----	222	8,296	5,070	2,324	709	184	3,374	2,300	1,008	27	39
General merchandise.....	503	186	-----	(x)	(x)	-----	405	88	-----	313	54	-----	(x)	-----	-----	-----
Groceries and food specialties.....	51,078	24,411	18,122	1,818	13	6,714	10,995	9,212	7,076	1,100	2,547	15,786	5,440	7,227	516	2,008
Hardware.....	10,708	9,037	1,534	130	-----	7	4,511	3,987	402	122	-----	3,164	2,015	1,132	-----	7
Iron and steel scrap and other waste materials.....	3,415	7,456	105	525	-----	320	2,406	2,231	(x)	122	(x)	2,363	1,588	(x)	307	(x)
Jewelry and optical goods.....	4,326	3,440	542	22	-----	313	2,544	2,005	370	(x)	(x)	1,411	1,163	(x)	(x)	169
Leather and leather goods (except gloves and shoes).....	4,968	3,053	1,050	60	-----	706	4,293	2,458	970	60	796	342	299	73	-----	-----
Lumber and building materials (other than metal).....	28,935	18,950	8,060	1,475	-----	444	12,478	7,355	4,433	405	285	7,764	5,859	1,127	984	94
Machinery, equipment, and supplies (except electrical).....	42,433	20,221	16,569	4,624	-----	1,119	20,358	9,413	8,854	2,030	52	16,367	7,779	6,267	2,115	206
Metals and minerals (except petroleum and scrap).....	30,441	12,374	10,351	4,113	-----	3,603	14,400	7,005	3,150	2,572	1,163	8,575	2,359	3,357	933	1,020
Paper and paper products.....	12,040	8,033	3,123	238	-----	52	6,068	5,327	1,069	220	52	2,210	1,840	355	15	-----
Petroleum and petroleum products.....	26,986	7,039	3,294	135	-----	19,418	6,651	1,250	249	(x)	(x)	3,077	701	(x)	(x)	2,182
Plumbing and heating equipment and supplies.....	14,882	9,304	4,879	628	-----	71	7,385	4,579	2,435	322	40	4,035	1,662	2,063	287	23
Tobacco and tobacco products (except leaf).....	7,498	4,770	1,426	(x)	-----	(x)	3,710	1,376	1,143	(x)	(x)	1,048	947	(x)	-----	(x)
All other.....	17,300	10,800	2,870	2,857	-----	674	14,074	8,884	1,968	2,013	600	(x)	917	760	105	(x)

¹ Includes "Supply and machinery distributors."

² Assemblers and country buyers are not shown for cities, but are included in "All other types."

³ Includes total expenses amounting to \$937,000 for exporters, \$1,562,000 for importers, \$726,000 for cash-and-carry wholesalers, \$1,295,000 for drop shippers, \$1,467,000 for wagon distributors, \$958,000 for distributing warehouses, \$19,326,000 for bulk-tank stations, \$6,607,000 for chain-store warehouses, \$6,051,000 for district and general sales offices, \$4,433,000 for wholesaling manufacturers, and \$97,000 for converters and mail order wholesalers, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

⁴ Includes total expenses amounting to \$88,000 for converters, \$637,000 for exporters, \$1,104,000 for importers, \$30,000 for cash-and-carry wholesalers, \$290,000 for drop shippers, \$79,000 for wagon distributors, \$703,000 for distributing warehouses, \$5,082,000 for bulk-tank stations, \$2,783,000 for chain-store warehouses, \$2,846,000 for district and general sales offices, \$1,910,000 for wholesaling manufacturers, and \$177,000 for assemblers and country buyers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

⁵ Includes total expenses amounting to \$362,000 for importers, \$153,000 for cash-and-carry wholesalers, \$811,000 for drop shippers, \$2,172,000 for bulk-tank stations, \$2,825,000 for chain-store warehouses, \$2,851,000 for district and general sales offices, \$1,024,000 for wholesaling manufacturers, \$78,000 for assemblers and country buyers, and \$207,000 for wagon distributors, and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	10,542	113,655	92,219	21,436	\$217,646,738	\$440,005,376	\$4,777,291,874	100.00
Individual.....	4,160	15,790	12,846	2,944	23,592,996	55,267,921	554,210,276	11.60
Partnership.....	1,678	11,630	9,246	2,384	18,493,219	30,820,699	518,703,010	10.88
Corporation.....	4,665	86,030	69,886	16,144	175,001,211	343,899,996	3,676,182,760	76.95
Cooperative association.....	28	215	175	40	360,686	663,959	24,600,524	.51
All other.....	11	90	66	24	195,620	343,801	3,695,304	.08
PHILADELPHIA	4,357	52,638	41,397	11,239	104,683,116	211,977,826	2,280,884,042	100.00
Individual.....	1,011	7,445	6,003	1,442	12,303,283	30,938,063	295,053,170	12.93
Partnership.....	663	5,193	4,238	955	9,124,221	18,720,020	304,660,501	13.36
Corporation.....	1,772	39,861	31,046	8,815	83,003,601	161,872,795	1,670,525,123	73.24
Cooperative association.....	7	91	71	20	152,411	265,977	9,328,056	.41
All other.....	4	46	39	7	99,600	180,971	1,317,186	.06
PITTSBURGH	1,849	27,435	22,103	5,332	58,656,013	113,585,555	1,484,500,266	100.00
Individual.....	472	2,204	1,734	470	3,506,027	7,709,340	97,517,965	6.57
Partnership.....	286	2,020	1,442	578	3,410,810	7,346,980	88,952,241	5.99
Corporation.....	1,085	23,186	18,908	4,278	51,671,205	98,422,019	1,287,341,169	86.72
Cooperative association.....	5	20	15	5	50,007	87,729	10,660,700	.72
All other.....	1	5	4	1	11,898	19,487	38,191	-----

CENSUS OF DISTRIBUTION

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			2 UNITS			3 TO 5 UNITS			
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State.....	10,542	\$4,777,292	\$440,008	7,423	\$1,985,689	41.56	\$220,230	334	\$201,634	\$21,322	618	\$402,327	\$37,680
Amusement and sporting goods.....	112	37,228	5,999	68	8,089	21.73	1,717	2	(x)	(x)	3	(x)	(x)
Automotive.....	337	230,569	25,031	236	97,783	42.41	14,200	18	11,154	1,315	25	54,715	3,066
Chemicals, drugs, and allied products.....	306	148,171	19,750	162	54,549	36.81	7,935	10	5,940	633	20	10,787	1,703
Dry goods and apparel.....	702	175,369	21,002	613	137,815	78.59	16,757	15	3,042	296	34	11,630	1,592
Electrical.....	380	221,681	25,216	233	70,610	31.85	12,207	21	11,008	1,548	25	10,090	1,553
Farm products (not elsewhere specified).....	457	206,382	7,941	429	147,280	71.36	5,974	7	4,031	607	11	0,922	432
Farm supplies (except machinery and equipment).....	110	25,372	2,074	94	24,101	94.99	1,814	1	(x)	(x)	10	904	226
Food products (not elsewhere specified).....	2,190	698,378	58,668	1,886	394,214	56.85	34,491	41	18,054	1,371	60	24,682	4,501
Forest products (except lumber).....	35	4,638	567	30	3,023	65.18	368	1	(x)	(x)	4	(x)	(x)
Furniture and house furnishings.....	242	90,260	13,238	189	64,176	71.10	9,598	0	2,110	269	13	4,335	660
General merchandise.....	12	4,002	503	10	3,913	97.78	487	1	(x)	(x)			
Groceries and food specialties.....	986	680,729	51,078	616	276,338	40.59	18,795	30	20,287	2,022	65	42,350	2,463
Hardware.....	142	54,095	10,708	120	41,089	75.96	8,470	5	2,067	272	5	0,632	1,052
Iron and steel scrap and other waste materials.....	500	86,954	8,415	474	50,018	57.52	5,694	11	13,425	729	8	8,404	434
Jewelry and optical goods.....	163	24,261	4,326	145	20,682	85.25	3,373	1	(x)	(x)	5	(x)	(x)
Leather and leather goods (except gloves and shoes).....	148	35,376	4,968	130	23,084	66.05	2,693	3	4,003	140	5	5,780	1,933
Lumber and building materials (other than metal).....	460	171,271	28,935	332	90,027	52.50	15,895	22	7,608	1,693	35	27,072	3,138
Machinery, equipment, and supplies (except electrical).....	1,013	250,028	42,433	872	92,717	37.08	18,460	35	7,766	1,049	100	31,088	5,486
Metals and minerals (except petroleum and scrap).....	447	991,613	30,441	223	148,046	14.93	12,067	28	26,543	2,508	52	56,673	2,455
Paper and paper products.....	273	80,909	12,046	190	45,656	56.43	8,337	15	9,420	844	29	10,610	1,423
Petroleum and petroleum products.....	683	183,109	26,986	116	23,242	12.69	3,580	10	17,087	2,447	21	19,752	877
Plumbing and heating equipment and supplies.....	269	83,757	14,882	141	30,985	36.99	5,644	13	3,696	885	33	8,313	2,040
Tobacco and tobacco products (except leaf).....	237	110,369	7,498	181	57,010	51.65	3,646	21	10,162	800	7	5,744	463
All other.....	338	187,771	17,300	233	80,592	42.92	8,080	8	13,759	410	37	53,908	1,667

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN			
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State.....	1,139	\$1,417,945	\$85,290	366	\$451,489	\$41,487	600	\$305,200	\$32,304	64	\$13,058	\$1,712	
Amusement and sporting goods.....	11	2,277	321	28	25,519	3,136							
Automotive.....	25	34,243	2,449	22	19,278	2,546	10	13,184	1,387	1	217	48	
Chemicals, drugs, and allied products.....	80	60,801	5,797	25	16,088	3,682							
Dry goods and apparel.....	36	21,537	2,066	3	1,219	249					1	126	12
Electrical.....	88	32,161	4,388	13	97,752	5,520							
Farm products (not elsewhere specified).....	4	46,948	859				1	(x)	(x)	5	(x)	(x)	
Farm supplies (except machinery and equipment).....	4	251	22							1	(x)	(x)	
Food products (not elsewhere specified).....	59	41,212	5,066	35	44,513	2,497	90	168,316	10,275	10	1,787	347	
Forest products (except lumber).....													
Furniture and house furnishings.....	25	14,033	2,092	9	5,600	619							
General merchandise.....													
Groceries and food specialties.....	132	143,125	12,770	32	149,760	6,969	102	39,313	7,522	9	3,566	637	
Hardware.....	12	4,307	914										
Iron and steel scrap and other waste materials.....	6	15,027	1,544								1	80	14
Jewelry and optical goods.....	5	1,443	232				7	1,097	414				
Leather and leather goods (except gloves and shoes).....	10	1,819	193										
Lumber and building materials (other than metal).....	66	39,695	7,139	5	6,869	1,170					2	170	56
Machinery, equipment, and supplies (except electrical).....	240	98,841	14,109	50	15,502	2,043	14	3,944	640	4	1,432	117	
Metals and minerals (except petroleum and scrap).....	130	751,284	12,736	10	7,635	558				3	108	0	
Paper and paper products.....	31	14,774	1,322	5	332	111							
Petroleum and petroleum products.....	60	20,528	3,654	95	36,246	5,235	302	61,093	10,823	10	4,261	411	
Plumbing and heating equipment and supplies.....	57	28,128	4,104	16	9,740	1,192	6	4,463	951	3	432	66	
Tobacco and tobacco products (except leaf).....	18	23,459	2,283				8	13,693	284	2	301	17	
All other.....	40	24,052	1,165	18	15,441	5,960				2	19	9	

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Proprietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)				SALESMEN ²		EXECUTIVES ³		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Total	10,542	6,118	113,655	92,219	21,436	\$217,649,738	28,488	\$76,620,602	4,184	\$23,374,303	80,983	\$118,654,833	109,730	111,169	112,696	110,509
Amusement and sporting goods.....	112	57	1,501	938	563	2,008,325	299	904,318	48	310,256	1,154	1,414,752	1,467	1,466	1,459	1,458
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	61	40	649	474	175	1,093,128	182	420,032	10	100,694	451	502,802	627	627	620	616
Cameras and motion-picture equipment and supplies.....	51	17	852	464	388	1,005,197	117	534,686	32	218,561	703	851,950	840	839	880	842
Automotive.....	337	133	6,085	5,259	826	12,551,542	883	2,440,008	125	575,486	5,077	9,527,048	6,235	6,371	6,339	6,131
Automobiles and other motor vehicles.....	70	27	3,259	2,866	393	6,025,212	72	221,500	1	1,600	3,186	6,402,052	3,480	3,545	3,497	3,285
Automotive equipment.....	140	52	1,603	1,346	257	3,160,073	410	954,509	76	344,688	1,117	1,860,876	1,561	1,605	1,623	1,610
Automobile parts (new and used).....	67	41	447	378	69	748,556	62	139,172	23	80,220	302	520,164	420	428	445	468
Tires and tubes.....	51	13	770	669	107	2,017,761	330	1,133,827	25	130,018	412	743,966	768	793	774	768
Chemicals, drugs, and allied products.....	306	132	4,923	3,454	1,469	9,594,060	1,525	4,042,033	213	1,298,708	3,185	4,253,319	4,520	4,683	4,881	4,781
Chemicals.....	117	31	1,124	906	219	2,905,533	373	1,463,466	62	341,150	689	1,100,917	1,070	1,082	1,097	1,089
Drugs and drug sundries (general line).....	45	12	1,880	1,355	531	2,942,478	187	535,962	60	402,320	1,639	2,004,106	1,551	1,682	1,826	1,805
Drugs and drug sundries (specialty).....	61	51	583	368	215	763,863	178	225,901	30	130,802	375	407,060	578	670	574	574
Paints, varnishes, lacquers, and enamels.....	66	29	834	730	104	2,056,716	352	1,099,476	51	267,712	431	680,528	801	827	825	825
Toilet articles and preparations.....	17	9	496	96	400	925,480	435	717,228	10	166,634	51	51,618	525	510	559	488
Dry goods and apparel.....	702	452	5,839	4,037	1,802	10,544,177	1,892	4,726,820	235	1,309,998	3,712	4,507,359	5,004	5,594	5,729	5,629
Clothing and furnishings (other than millinery and footwear).....	292	178	2,380	1,434	946	3,852,562	708	1,621,819	90	416,624	1,582	1,814,110	2,209	2,249	2,337	2,234
Dry goods (general line).....	73	47	1,189	900	283	2,019,000	370	772,572	41	257,567	778	988,861	1,158	1,147	1,155	1,161
Dry goods (specialty, other than specified).....	26	24	91	71	20	139,544	29	54,898	4	16,030	58	68,616	87	90	91	91
Millinery and millinery supplies.....	10	10	190	95	95	301,235	54	101,558	5	46,120	131	153,567	201	136	162	176
Notions.....	64	48	247	187	60	542,398	88	319,595	11	34,765	148	188,938	249	248	246	246
Piece goods.....	145	117	1,102	817	285	2,465,096	388	1,295,314	39	319,422	676	840,960	1,080	1,095	1,103	1,094
Shoes and other footwear.....	83	28	640	527	113	1,233,742	255	561,064	45	219,470	340	453,268	620	629	632	627
Electrical.....	380	114	6,721	5,318	1,403	13,831,542	2,150	6,124,376	277	1,586,277	4,288	6,120,889	6,431	6,523	6,679	6,717
Electrical goods (including appliances).....	195	57	4,107	3,144	963	8,096,860	1,310	3,362,191	141	703,131	2,647	3,941,538	3,980	4,041	4,109	4,129
Electrical equipment and supplies.....	104	36	960	778	182	1,935,008	337	1,155,179	40	204,105	577	576,324	938	932	950	948
Radios and radio equipment.....	71	19	994	796	198	2,386,298	299	1,004,338	76	517,489	619	804,471	861	874	933	980
Refrigerators (electric).....	10	2	600	600	60	1,412,770	201	602,668	14	71,552	445	788,556	652	676	667	640
Farm products (not elsewhere specified).....	457	495	2,089	2,186	503	3,541,256	247	803,669	79	472,521	2,363	2,265,066	2,002	2,333	2,420	2,442
Cotton.....	6	11	101	72	29	339,099	7	72,011	9	61,400	85	205,688	100	103	102	101
Flowers and nursery stock.....	34	30	663	422	241	765,672	77	173,046	18	90,482	508	502,144	656	638	643	648
Grain.....	39	51	110	92	18	151,800	11	18,089	6	25,286	93	108,425	110	108	110	109
Hides, skins, and furs.....	71	75	171	155	16	289,324	5	10,500	8	45,100	158	233,724	161	157	167	179
Horses and mules.....	6	7	24	24		18,514					24	24	24	24	24	24
Livestock (other than horses and mules).....	165	192	260	251	9	345,430	31	66,672	4	17,064	225	261,094	256	268	266	258
Tobacco (leaf).....	65	77	1,009	860	149	667,720	17	61,685	13	65,080	979	540,656	970	690	749	800
Wool and mohair.....	65	39	296	266	30	838,303	82	330,829	18	159,459	196	348,075	276	303	304	271
Other farm products.....	16	13	55	44	11	125,334	17	70,837	3	7,150	36	47,347	49	52	55	52
Farm supplies (except machinery and equipment).....	110	96	650	465	185	1,041,920	87	182,700	38	193,046	525	666,174	643	611	611	608
Farm supplies (except feed).....	18	11	238	136	102	390,807	39	84,369	18	83,783	181	222,655	256	223	220	271
Feed.....	92	85	412	329	83	651,113	48	98,331	20	109,263	344	443,519	387	388	391	397
Food products (not elsewhere specified).....	2,190	1,753	17,326	15,121	2,205	28,230,300	3,857	8,080,650	480	1,900,642	12,939	18,249,008	16,040	16,660	17,108	16,484
Confectionery and soft drinks.....	369	310	1,591	1,305	289	2,027,494	551	1,103,037	40	132,929	994	1,331,528	1,558	1,567	1,551	1,555
Dairy products.....	182	76	3,851	3,471	380	6,448,484	662	1,232,184	104	485,073	3,085	4,731,227	3,502	3,873	3,833	3,553
Poultry and poultry products.....	187	202	670	512	158	769,778	32	48,097	19	110,990	619	610,691	668	654	647	658
Dairy and poultry products.....	122	91	830	687	143	1,444,194	192	435,849	29	123,138	609	885,207	811	840	825	816
Fish and sea foods.....	77	55	679	626	53	1,101,155	156	301,280	33	110,395	490	689,430	629	576	664	622
Fruits and vegetables (fresh).....	946	824	4,044	3,338	709	6,459,179	1,073	2,368,077	100	355,050	2,871	3,745,448	3,554	3,729	4,138	3,914
Meats and meat products.....	307	195	5,601	5,182	499	9,380,020	1,191	2,541,526	149	583,067	4,321	6,255,427	5,321	5,421	5,600	5,366
Forest products (except lumber).....	35	26	188	157	31	344,948	41	94,533	13	60,705	134	189,000	174	183	185	189
Boxes, shooks, and cooperage.....	8	6	38	30	8	65,682	5	14,408	1	600	32	50,674	35	38	35	35
Logs, railroad ties, piles, etc.....	10	9	31	26	5	27,993	5	9,557	2	2,437	24	15,999	32	29	29	32
Other forest products.....	17	11	119	101	18	251,273	31	70,618	10	57,668	78	122,987	104	116	118	119
Furniture and house furnishings.....	242	131	3,186	2,377	809	6,803,599	857	2,586,459	151	928,018	2,178	3,289,122	3,037	3,035	3,080	3,152
Furniture.....	89	39	731	612	119	1,462,010	239	581,434	35	164,672	457	715,904	680	680	684	714
House furnishings.....	140	85	1,911	1,478	433	4,429,520	591	1,908,038	108	717,286	1,212	1,804,205	1,817	1,803	1,858	1,894
Musical instruments and sheet music.....	13	7	544	287	257	912,060	27	96,987	8	40,060	509	769,013	540	553	544	544
General merchandise.....	12	9	132	106	26	287,321	23	45,143	2	3,500	107	238,678	130	125	129	132
Groceries and food specialties.....	986	509	14,165	11,661	2,504	24,122,238	5,460	10,583,997	468	2,358,835	8,237	11,179,406	13,856	13,827	14,133	14,031
Groceries (general line).....	478	237	6,822	5,458	1,364	11,473,075	1,452	3,119,745	274	1,273,624	5,099	7,079,706	8,651	8,705	8,795	8,796
Food and grocery specialties.....	508	272	7,343	6,203	1,140	12,649,163	4,008	7,464,252	194	1,085,211	3,141	4,099,700	7,205	7,122	7,338	7,235

See footnotes at end of table, p. 1290.

CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Proprietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)			SALESMEN ²		EXECUTIVES ³		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Hardware.....	142	69	3,110	2,587	529	\$5,920,726	944	\$2,130,814	147	\$895,941	2,026	\$2,893,971	3,103	3,103	3,134	3,132
Hardware (general line).....	101	49	2,761	2,233	468	4,854,010	833	1,772,603	100	545,233	1,812	2,536,123	2,731	2,732	2,765	2,765
Hardware (specialty).....	41	20	365	304	61	1,066,707	111	358,151	41	350,708	213	357,848	372	371	366	367
Iron and steel scrap and other waste materials.....	500	477	2,601	2,311	290	3,851,906	67	241,629	62	463,217	2,472	3,147,060	2,509	2,526	2,519	2,488
Iron and steel scrap.....	105	75	1,253	1,140	104	2,275,471	52	198,085	37	323,828	1,164	1,753,558	1,193	1,185	1,202	1,177
Junk and scrap.....	365	307	1,067	950	117	1,243,290	9	26,850	23	118,304	1,035	1,098,136	1,030	1,053	1,031	1,030
Waste rubber, rags, and paper.....	30	35	281	212	69	333,145	6	16,694	2	21,085	273	295,366	280	283	280	281
Jewelry and optical goods.....	103	97	1,156	852	304	2,243,255	249	687,003	53	332,569	854	1,223,683	1,123	1,128	1,144	1,106
Jewelry.....	141	88	774	553	221	1,095,108	219	616,298	41	268,328	514	811,482	747	764	760	765
Optical goods.....	22	9	382	299	83	548,147	30	71,705	12	64,241	340	412,201	370	374	384	341
Leather and leather goods (except gloves and shoes).....	148	121	1,182	832	350	2,269,364	248	803,220	27	228,900	907	1,237,244	1,170	1,160	1,193	1,187
Leather and leather goods (general line).....	6	6	43	36	7	95,793	14	32,581	3	24,240	26	38,972	37	38	41	43
Leather and leather belting.....	47	20	403	342	61	941,802	116	446,470	7	40,420	280	455,912	403	402	401	402
Luggage and leather goods.....	12	9	525	276	246	838,045	52	176,486	10	153,000	463	508,559	528	508	536	523
Saddlery and harness.....	3	4	17	16	1	16,566	1	10,550	1	17	17	17	17	17	17	17
Shoe findings and out stock.....	80	74	194	159	35	317,108	60	148,083	7	11,240	121	157,245	104	105	106	202
Lumber and building materials (other than metal).....	460	222	6,884	6,035	849	15,492,448	1,210	4,126,245	316	1,940,862	5,349	9,425,341	6,931	7,400	7,248	6,536
Construction and building materials (other than metal and wood).....	277	134	5,204	4,610	594	11,424,404	918	3,114,805	156	933,978	4,130	7,375,711	5,274	5,734	5,507	4,892
Lumber and millwork.....	183	88	1,680	1,425	255	4,067,954	301	1,011,440	160	1,006,884	1,219	2,049,630	1,657	1,672	1,651	1,643
Machinery, equipment, and supplies (except electrical).....	1,013	395	10,777	8,709	2,068	23,603,202	2,688	8,805,858	438	2,380,219	7,651	12,417,125	10,385	10,510	10,436	10,436
Commercial equipment and supplies.....	185	58	1,365	1,182	183	2,692,182	401	1,106,032	39	145,812	925	1,440,338	1,270	1,270	1,214	1,352
Construction equipment and supplies.....	47	20	304	340	45	842,741	97	268,884	14	72,105	283	501,692	341	335	341	342
Farm machinery and equipment.....	23	6	441	364	77	824,180	154	336,314	36	110,794	251	308,072	400	454	449	425
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	581	180	5,780	4,728	1,052	13,364,439	1,372	4,862,924	265	1,436,303	4,143	7,015,212	5,657	5,762	5,722	5,603
Professional equipment and supplies.....	82	41	1,689	1,192	497	3,208,030	308	1,120,509	44	289,197	1,337	1,879,324	1,643	1,659	1,650	1,678
Service equipment and supplies.....	117	75	970	788	182	1,987,500	312	818,172	29	128,470	629	1,040,858	934	901	919	901
Transportation equipment and supplies.....	28	15	138	106	32	504,130	44	284,023	11	138,478	83	171,620	134	135	135	135
Metals and minerals (except petroleum and scrap).....	447	134	5,605	4,500	1,105	15,873,022	1,426	6,300,249	322	2,451,133	3,857	7,121,500	5,470	5,398	5,451	5,471
Coal.....	180	56	1,492	1,141	351	4,120,612	405	1,367,388	172	1,150,476	915	1,602,748	1,484	1,360	1,417	1,437
Iron and steel (except scrap).....	201	43	3,543	2,903	640	10,183,084	839	4,348,438	105	806,605	2,509	5,028,041	3,485	3,484	3,468	3,423
Metals and metal work (other than iron and steel).....	66	35	570	456	114	1,569,326	182	584,423	45	494,102	343	490,801	551	554	566	501
Paper and paper products.....	273	141	2,849	2,260	589	5,843,951	888	2,593,418	147	811,209	1,814	2,439,324	2,803	2,709	2,813	2,771
Paper and paper products (general line).....	126	61	1,605	1,272	333	3,234,285	516	1,495,195	70	438,792	1,010	1,300,298	1,563	1,583	1,582	1,534
Paper and paper products (specialty, other than specified).....	60	27	568	463	105	1,382,815	170	602,466	37	259,417	361	520,932	566	560	607	575
Stationery and stationery supplies.....	40	18	374	293	81	737,496	132	358,126	8	27,591	234	351,770	377	358	371	353
Wall paper.....	47	35	302	232	70	489,355	70	137,631	23	85,409	209	266,315	297	289	293	309
Petroleum and petroleum products.....	688	109	5,817	5,230	587	9,936,649	899	2,261,213	163	604,233	4,755	7,071,183	5,383	5,528	5,650	5,433
Plumbing and heating equipment and supplies.....	269	80	4,179	3,383	796	8,096,179	900	2,648,474	190	1,109,946	3,089	4,337,769	4,130	4,184	4,164	4,091
Plumbing equipment and supplies.....	206	71	3,586	2,905	681	6,780,163	670	1,997,756	151	937,824	2,765	3,844,583	3,528	3,504	3,558	3,516
Heating equipment and supplies.....	63	18	593	478	115	1,316,016	230	650,718	39	172,122	324	493,176	602	590	606	575
Tobacco and tobacco products (except leaf).....	237	169	1,864	1,540	324	3,497,713	807	1,785,778	68	259,672	999	1,452,263	1,857	1,805	1,848	1,827
All other.....	338	189	4,220	2,001	1,319	7,430,095	826	2,552,945	132	880,341	3,262	3,987,809	4,118	4,145	4,240	4,103
Books, periodicals, and newspapers.....	51	28	1,574	862	712	2,035,350	116	333,624	18	137,562	1,440	1,614,170	1,529	1,547	1,623	1,568
Oils and greases (animal and vegetable).....	7	3	60	53	7	147,338	12	62,310	1	15,000	47	70,028	57	55	60	56
Rubber goods (general line).....	5	2	429	339	90	712,527	127	345,015	1	8,535	301	358,977	408	408	410	418
Textiles and textile materials (other than dry goods).....	155	83	1,344	971	373	3,055,348	364	1,343,041	75	519,707	905	1,192,600	1,306	1,301	1,314	1,318
Miscellaneous kinds of business.....	120	73	813	676	137	1,420,250	207	468,955	37	208,537	569	752,934	818	834	833	810

See footnotes at end of table, p. 1296.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	TOTAL PAID EMPLOYEES ¹ (Proprietors not included)				SALESMEN ²		EXECUTIVES ³		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
		Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15	
		Total	Male	Female												
PHILADELPHIA																
Total.....	4,387	2,670	52,638	41,897	11,239	\$104,883,116	14,665	\$39,616,129	1,989	\$11,894,610	35,992	\$53,172,377	51,198	51,543	52,143	51,735
Amusement and sporting goods.....	68	39	933	601	332	1,701,009	183	596,785	35	229,368	715	874,853	915	915	916	919
Amusement and sporting goods (except cameras and motion picture equipment and supplies).....	36	27	415	318	97	732,811	110	288,281	12	86,112	284	353,418	411	411	407	410
Cameras and motion picture equipment and supplies.....	32	12	518	283	235	968,195	64	308,504	23	143,256	431	510,435	504	504	508	509
Automotive.....	106	40	3,011	2,598	413	6,350,147	471	1,302,263	64	312,300	2,476	4,735,585	3,124	3,120	3,162	3,055
Automobiles and other motor vehicles.....	24	8	1,667	1,466	201	3,262,798	33	78,604	1	1,660	1,633	3,282,474	1,810	1,787	1,817	1,704
Automotive equipment.....	45	21	668	553	115	1,390,612	201	444,775	43	203,063	424	741,774	657	668	684	680
Automobile parts (new and used).....	15	3	218	180	38	374,462	27	73,490	7	32,439	184	268,533	203	201	212	216
Tires and tubes.....	22	8	458	393	65	1,222,375	210	705,324	13	74,247	235	442,804	454	464	449	455
Chemicals, drugs, and allied products.....	165	82	2,926	1,918	1,008	6,100,015	1,091	2,802,852	126	792,033	1,709	2,444,530	2,810	2,937	2,916	2,815
Chemicals.....	73	27	742	584	158	1,927,278	230	896,909	45	250,501	497	770,778	699	705	728	715
Drugs and drug sundries (general line).....	20	8	866	591	275	1,402,163	70	280,483	28	155,021	759	966,640	782	883	800	793
Drugs and drug sundries (specialty).....	26	25	278	161	117	402,044	100	185,603	12	61,900	160	204,541	275	274	272	272
Paints, varnishes, lacquers, and enamels.....	34	15	500	490	70	1,483,810	252	858,770	33	162,901	284	401,543	553	582	570	565
Toilet articles and preparations.....	12	7	471	33	388	885,230	424	691,081	8	153,130	30	41,010	501	493	537	470
Dry goods and apparel.....	453	358	3,615	2,500	1,055	6,855,942	1,247	3,310,800	158	897,852	2,210	2,647,224	3,431	3,489	3,598	3,407
Clothing and furnishings (other than millinery and footwear).....	150	143	1,347	898	539	2,183,663	412	965,641	45	179,698	890	1,008,374	1,207	1,245	1,340	1,250
Dry goods (general line).....	45	29	600	431	169	904,067	204	388,800	29	142,540	370	433,255	582	582	590	594
Dry goods (specialty, other than specified).....	18	21	64	50	14	93,571	20	33,438	3	13,530	41	46,008	61	64	64	64
Millinery and millinery supplies.....	9	6	65	46	19	154,881	20	37,937	5	46,120	40	70,824	64	65	65	67
Notions.....	48	32	193	150	43	457,300	72	289,005	8	22,300	113	145,914	196	195	193	193
Piece goods.....	132	105	944	746	198	2,201,551	357	1,225,794	37	300,022	550	666,775	932	938	947	936
Shoes and other footwear.....	51	22	492	329	73	830,330	162	370,245	34	184,600	208	275,470	380	400	399	393
Electrical.....	165	60	3,882	3,060	813	7,880,208	1,307	3,482,010	142	898,891	2,433	3,508,307	3,765	3,779	3,840	3,882
Electrical goods (including appliances).....	77	23	2,870	2,237	642	5,661,240	987	2,453,967	83	552,433	1,809	2,654,840	2,800	2,830	2,850	2,895
Electrical equipment and supplies.....	68	26	567	483	84	1,109,430	176	521,547	27	115,324	364	472,665	550	545	551	555
Radios and radio equipment.....	20	11	436	349	87	1,118,532	144	506,496	32	231,134	260	380,002	409	398	430	432
Farm products (not elsewhere specified).....	110	100	709	600	109	1,886,691	180	647,257	55	362,932	474	870,452	672	704	714	698
Cotton.....	6	11	101	72	29	339,099	7	72,011	9	61,400	85	205,688	100	103	102	101
Flowers and nursery stock.....	15	16	168	153	15	310,770	59	134,431	8	39,693	101	136,040	153	163	168	168
Grain.....	10	10	28	20	8	65,812	4	10,092	4	17,280	20	38,434	28	28	27	27
Hides, skins, and furs.....	17	16	50	39	11	120,866	5	10,500	6	32,900	39	77,466	45	43	49	50
Livestock (other than horses and mules).....	6	11	12	7	5	24,284	1	2,030	3	12,804	8	9,340	12	12	12	12
Tobacco (leaf).....	6	4	19	19	-----	64,061	5	16,477	4	32,230	10	15,354	10	10	10	10
Wool and mohair.....	46	29	287	257	30	336,793	82	330,820	18	159,469	187	346,606	274	292	293	277
Other farm products.....	13	10	44	33	11	125,066	17	70,837	3	7,150	24	47,019	41	44	44	44
Farm supplies (except machinery and equipment).....	22	18	258	174	84	454,788	51	112,273	21	103,093	186	239,452	244	214	215	221
Farm supplies (except feed and fertilizer).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed.....	14	15	132	83	49	213,797	24	51,991	9	36,420	99	125,386	111	103	107	113
Fertilizer and fertilizer materials.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	800	532	5,881	5,172	709	10,108,330	1,504	3,276,804	185	808,620	4,192	6,022,006	5,553	5,653	5,751	5,687
Confectionery and soft drinks.....	75	62	438	384	54	854,338	173	404,984	12	44,832	253	404,522	412	424	407	412
Dairy products.....	38	25	645	594	51	1,082,400	164	221,988	18	122,992	463	737,420	527	627	579	555
Poultry and poultry products.....	48	47	450	315	135	511,207	16	20,434	18	107,900	416	382,783	449	449	450	450
Dairy and poultry products.....	65	49	470	404	66	890,084	134	302,417	16	77,333	320	510,279	469	460	464	468
Fish and sea foods.....	52	48	444	408	36	751,983	120	248,939	28	95,595	287	407,449	409	381	439	452
Fruits and vegetables (fresh).....	456	248	1,352	1,146	206	2,631,818	441	1,119,517	46	155,221	865	1,257,080	1,264	1,263	1,384	1,328
Meats and meat products.....	66	53	2,082	1,921	161	3,486,500	447	968,525	47	204,602	1,588	2,323,373	2,023	2,049	2,078	2,022
Forest products (except lumber).....	18	12	103	83	20	220,617	21	64,266	10	46,268	72	110,083	92	103	103	103
Boxes, shooks, and cooperage.....	5	3	17	12	5	33,360	5	14,408	1	18,352	11	17	17	17	17	
Logs, railroad ties, piles, etc.....	3	4	5	3	2	7,145	3	4,535	-----	-----	2	2,500	5	5	5	
Other forest products.....	10	5	81	68	13	180,112	13	45,273	9	45,668	59	89,171	70	81	81	81
Furniture and house furnishings.....	161	102	2,012	1,426	586	4,168,661	538	1,599,630	90	554,940	1,334	2,014,085	1,891	1,903	1,942	1,982
Furniture.....	53	25	441	366	75	840,415	136	342,602	22	86,527	283	411,226	402	391	398	428
House furnishings.....	97	70	1,055	722	293	2,479,985	381	1,187,248	61	429,353	613	863,384	977	987	1,028	1,038
Musical instruments and sheet music.....	11	7	510	208	248	848,261	21	69,726	7	39,060	488	739,475	512	525	516	516
General merchandise.....	8	10	99	80	19	244,593	15	29,345	2	3,500	82	211,748	98	95	99	99
Groceries and food specialties.....	291	189	5,737	4,593	1,144	9,944,652	2,459	4,814,526	177	1,029,433	3,101	4,100,693	5,671	5,611	5,737	5,696
Groceries (general line).....	98	63	2,204	1,657	547	3,912,447	515	1,243,403	89	561,222	1,600	2,167,822	2,188	2,219	2,224	2,213
Food and grocery specialties.....	193	126	3,533	2,936	597	6,032,205	1,944	3,571,123	88	628,211	1,501	1,932,871	3,483	3,395	3,513	3,483

See footnotes at end of table, p. 1296.

CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Propri- etors and firm mem- bers	TOTAL PAID EMPLOYEES ¹ (proprietors not included)			SALESMEN ²		EXECUTIVES ³		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
			Number of employees			Salaries and wages	Num- ber	Salaries	Num- ber	Salaries	Num- ber	Salaries	Apr. 15	Aug. 15	Oct. 15	Dec. 15
			Total	Male	Fe- male											
PHILADELPHIA—Continued																
Hardware.....	63	30	1,420	1,156	264	\$2,571,963	356	\$897,050	52	\$275,920	1,012	\$1,398,981	1,391	1,395	1,436	1,423
Hardware (general line).....	39	17	1,307	1,056	242	2,362,250	314	787,768	43	280,127	590	1,314,355	1,280	1,280	1,323	1,309
Hardware (specialty).....	24	13	113	91	22	209,713	42	109,288	9	16,799	62	84,626	105	106	113	114
Iron and steel scrap and other waste materials.....	213	213	905	825	80	1,201,240	40	137,750	17	83,320	848	980,161	904	900	897	876
Iron and steel scrap.....	28	20	425	393	32	650,472	30	108,715	11	55,500	384	492,197	424	430	425	405
Junk and scrap.....	160	161	284	269	15	333,690	4	12,350	6	27,760	274	293,580	285	272	271	274
Waste rubber, rags, and paper.....	25	32	196	163	33	211,078	6	16,694	—	—	190	194,384	195	198	201	196
Jewelry and optical goods.....	101	83	651	481	170	1,273,772	154	415,228	30	230,152	467	628,392	640	646	655	654
Jewelry.....	94	80	430	310	120	957,472	133	367,306	26	196,407	271	393,759	426	427	432	434
Optical goods.....	7	3	221	171	50	316,300	21	47,922	4	33,745	196	234,633	220	219	223	220
Leather and leather goods (except gloves and shoes).....	89	59	978	665	313	1,946,908	181	655,868	19	203,940	778	1,087,100	979	992	994	983
Leather and leather goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting.....	34	17	370	314	56	870,731	99	403,328	6	20,420	265	437,083	370	369	368	369
Luggage and leather goods.....	8	4	479	239	240	332,144	41	150,550	9	148,200	420	533,304	482	462	491	479
Saddlery and harness.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock.....	42	34	81	69	12	145,392	32	74,441	1	2,080	48	68,871	86	86	87	87
Lumber and building materials (other than metal).....	189	82	2,836	2,497	339	6,203,052	621	1,950,439	117	691,007	2,098	3,561,510	2,730	2,842	2,890	2,744
Construction and building mate- rials (other than metal and wood).....	112	47	2,104	1,863	241	4,483,549	486	1,516,940	47	284,664	1,571	2,681,945	1,902	2,087	2,071	2,016
Lumber and millwork.....	77	35	732	634	98	1,719,503	135	433,499	70	406,433	527	879,571	738	755	738	728
Machinery, equipment, and supplies (except electrical).....	476	209	5,361	4,251	1,110	11,837,966	1,841	4,528,731	189	1,046,033	3,831	6,262,302	5,201	5,207	5,156	5,263
Commercial equipment and sup- plies.....	56	28	735	629	106	1,403,184	196	521,720	14	54,635	525	826,820	680	675	642	747
Construction equipment and sup- plies.....	23	7	165	139	26	367,794	35	109,435	5	33,685	125	224,674	163	155	168	157
Farm machinery and equipment.....	10	1	141	114	27	269,486	38	87,308	11	50,300	92	131,878	137	144	130	134
Manufacturing, mining, and drill- ing machinery, equipment, and supplies.....	268	105	2,581	2,109	472	6,133,114	708	2,498,638	115	627,896	1,758	3,006,580	2,554	2,527	2,511	2,486
Professional equipment and sup- plies.....	40	16	1,137	761	376	2,377,232	188	795,359	24	175,803	925	1,406,070	1,113	1,111	1,105	1,115
Service equipment and supplies.....	61	43	522	435	87	1,109,429	157	449,734	15	83,980	350	575,715	527	518	524	520
Transportation equipment and supplies.....	18	9	80	64	16	177,727	19	66,537	5	20,634	56	90,550	78	77	77	77
Metals and minerals (except petro- leum and scrap).....	217	89	2,040	2,153	487	6,943,992	686	2,492,366	171	1,180,270	1,783	3,292,356	2,588	2,585	2,586	2,581
Coal.....	78	31	716	556	160	2,258,975	248	809,487	97	701,950	371	747,552	996	979	979	955
Iron and steel (except scrap).....	100	30	1,581	1,337	244	3,950,066	323	1,332,773	57	401,238	1,201	2,216,005	1,585	1,580	1,565	1,532
Metals and metal work (other than iron and steel).....	39	28	343	260	83	735,011	115	350,126	17	86,080	211	298,799	337	335	342	344
Paper and paper products.....	100	89	1,780	1,383	397	3,531,369	514	1,533,458	84	517,180	1,182	1,480,731	1,720	1,736	1,741	1,760
Paper and paper products (general line).....	67	31	997	772	225	1,903,076	273	820,756	48	320,030	676	762,290	974	970	979	981
Paper and paper products (special- ty).....	40	19	359	283	76	816,834	111	373,023	20	135,688	228	308,123	340	351	351	357
Stationery and stationery supplies.....	25	17	244	190	54	504,764	90	253,944	2	5,000	152	245,820	230	230	235	229
Wall paper.....	28	22	180	138	42	306,695	40	85,735	14	56,462	126	164,468	176	176	178	163
Petroleum and petroleum products.....	57	16	1,115	992	123	2,194,663	275	749,704	36	170,664	804	1,265,295	1,018	1,037	1,077	1,114
Plumbing and heating equipment and supplies.....	133	55	2,096	1,645	451	3,878,066	480	1,305,506	91	547,445	1,525	2,025,115	2,081	2,088	2,101	2,068
Plumbing equipment and supplies.....	101	44	1,682	1,300	373	3,044,021	329	919,803	68	455,153	1,285	1,669,065	1,651	1,675	1,679	1,670
Heating equipment and supplies.....	32	11	414	336	78	834,045	151	385,703	23	92,292	240	356,050	430	413	422	398
Tobacco and tobacco products (except leaf).....	70	54	721	609	112	1,455,252	347	812,014	22	128,542	352	514,696	735	731	723	721
All other.....	213	143	2,967	1,866	1,101	5,720,223	603	2,039,127	96	761,282	2,268	2,910,814	2,870	2,893	2,976	2,942
Books, periodicals, and news- papers.....	17	7	1,198	558	640	1,754,632	99	303,618	12	111,800	1,087	1,339,214	1,155	1,170	1,235	1,201
Oils and greases (animal and vegetable).....	6	3	36	32	4	105,401	9	45,110	1	15,000	26	45,291	36	36	36	36
Rubber goods (general line).....	4	2	265	202	63	424,824	78	212,547	1	8,535	186	203,742	252	251	246	252
Textiles and textile materials (other than any goods).....	130	78	1,131	800	331	2,694,812	320	1,231,361	63	465,180	748	998,271	1,093	1,095	1,111	1,118
Miscellaneous kinds of business.....	56	53	337	274	63	740,554	97	246,491	19	160,767	221	333,296	334	341	348	335

See footnotes at end of table, p. 1296.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Proprietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)			SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
PITTSBURGH																
Total.....	1,849	887	27,435	22,103	5,332	\$58,656,013	7,122	\$20,358,298	993	\$6,771,011	19,320	\$31,526,704	26,260	26,678	27,172	26,725
Amusement and sporting goods.....	31	13	484	295	189	897,923	110	354,527	10	80,165	364	463,291	468	470	464	459
Amusement and sporting goods (except cameras and motion picture equipment and supplies).....	14	12	158	118	40	267,600	58	130,426	1	4,800	99	132,380	140	143	141	134
Cameras and motion-picture equipment and supplies.....	17	1	326	177	149	630,317	52	224,101	9	75,365	265	330,911	328	327	323	325
Automotive.....	61	24	1,676	1,451	225	3,719,510	158	548,907	10	124,544	1,490	3,045,768	1,719	1,817	1,765	1,606
Automobiles and other motor vehicles.....	19	1	1,061	927	134	2,301,952	18	78,658	6	53,642	1,043	2,223,294	1,134	1,199	1,134	1,050
Automotive equipment.....	21	19	341	287	54	709,503	29	93,328	6	33,000	300	562,533	313	332	341	339
Automobile parts (new and used).....	12	4	55	46	9	129,687	9	25,633	8	33,052	38	71,002	53	58	64	55
Tires and tubes.....	9	1	219	191	28	578,377	102	351,288	5	38,150	112	188,939	214	228	226	213
Chemicals, drugs, and allied products.....	72	20	1,439	1,112	327	2,636,408	202	869,693	63	366,000	1,084	1,370,715	1,193	1,203	1,417	1,420
Chemicals.....	29	3	289	241	48	762,110	113	415,054	17	81,550	159	204,897	275	283	276	280
Drugs and drug sundries (general line).....	9	1	832	619	213	1,230,219	77	206,437	21	174,600	734	840,080	619	622	832	826
Drugs and drug sundries (specialty).....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	20	3	202	170	26	474,056	82	213,270	10	94,321	104	107,356	180	185	196	201
Toilet articles and preparations.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	133	92	1,452	912	540	2,478,002	384	898,561	41	270,688	1,027	1,303,653	1,418	1,364	1,384	1,395
Clothing and furnishings (other than millinery and footwear).....	82	45	724	382	342	1,233,627	183	453,458	27	162,919	514	617,250	694	609	693	687
Dry goods, general line.....	7	11	365	292	73	692,570	83	205,015	6	80,000	276	407,561	363	363	363	363
Dry goods (specialty, other than specified).....	7	10	25	20	5	45,305	9	21,400	1	2,500	15	21,345	25	25	25	25
Millinery and millinery supplies.....	9	3	120	45	75	137,105	31	56,031	1	89	89	81,174	132	66	92	104
Notions.....	5	4	15	11	4	31,068	7	14,260	1	4,500	7	12,308	15	15	15	15
Piece goods.....	9	11	67	48	19	102,888	16	35,912	1	51	51	66,970	67	66	65	67
Shoes and other footwear.....	14	8	130	114	22	230,333	55	112,525	6	26,769	75	97,039	132	130	131	134
Electrical.....	113	23	2,065	1,639	426	4,490,202	625	1,906,508	82	503,518	1,368	2,080,176	1,082	2,080	2,085	2,083
Electrical goods (including appliances).....	67	12	1,115	870	245	2,340,852	208	887,730	37	214,248	780	1,238,868	1,093	1,115	1,152	1,132
Electrical equipment and supplies.....	25	2	342	258	84	742,530	155	418,358	18	87,611	169	230,567	340	339	349	340
Radios and radio equipment.....	16	9	311	244	67	768,649	83	293,172	21	187,207	207	288,170	257	263	289	294
Refrigerators (electric).....	5	1	297	267	30	644,265	89	307,242	6	14,452	202	322,571	292	313	295	297
Farm products (not elsewhere specified).....	27	26	254	224	30	449,412	52	123,787	5	32,600	197	294,025	262	248	248	254
Flowers and nursery stock.....	5	2	131	111	20	198,195	17	35,495	3	22,800	111	139,900	139	126	126	131
Grain.....	3	0	13	12	1	24,015	2	3,800	1	11	11	20,215	13	13	13	13
Hides, skins, and furs.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Horses and mules.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	15	14	63	60	3	134,900	30	64,592	1	4,800	32	65,514	63	62	62	63
Tobacco (leaf).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	9	7	48	37	11	118,784	12	27,850	9	50,863	27	40,571	48	49	48	48
Farm supplies (except feed and fertilizer).....	3	1	27	19	8	50,414	10	22,007	3	11,520	14	16,887	27	27	27	27
Feed.....	6	7	21	18	3	68,370	2	5,843	6	38,843	13	23,684	21	21	21	21
Food products (not elsewhere specified).....	291	229	3,753	3,202	551	6,467,436	800	1,864,219	80	330,965	2,813	4,263,252	3,426	3,558	3,662	3,502
Confectionery and soft drinks.....	43	42	212	181	31	321,956	92	172,575	2	7,541	118	141,840	210	208	208	211
Dairy products.....	21	12	770	680	96	1,376,549	85	217,547	20	101,093	671	1,057,909	745	798	775	758
Poultry and poultry products.....	12	15	60	50	10	106,408	14	25,106	1	3,000	45	78,302	56	56	60	61
Dairy and poultry products.....	16	4	235	181	54	402,762	34	87,935	11	34,750	190	280,677	225	260	241	235
Fish and sea foods.....	8	10	72	66	6	136,782	18	37,991	4	9,300	50	89,471	72	68	72	72
Fruits and vegetables (fresh).....	160	125	1,031	816	215	1,827,924	382	777,805	28	112,160	621	937,959	933	969	998	993
Meats and meat products.....	31	21	1,367	1,228	139	2,295,075	235	545,260	14	72,121	1,118	1,677,694	1,188	1,169	1,308	1,172
Forest products (except lumber).....	7	4	47	41	6	87,161	17	24,757	1	12,000	29	50,404	43	44	46	47
Furniture and house furnishings.....	48	20	799	640	159	1,667,083	188	593,572	39	167,146	575	906,365	771	760	769	764
Furniture.....	23	5	189	156	33	450,604	59	181,520	8	46,005	122	223,079	177	187	185	185
House furnishings.....	25	15	610	484	126	1,216,479	129	412,052	28	121,141	453	683,286	594	573	584	609
General merchandise.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	165	75	3,619	2,954	665	6,808,132	1,541	3,298,842	89	586,755	1,989	2,922,535	3,502	3,477	3,609	3,537
Groceries (general line).....	92	45	1,050	1,338	312	3,035,058	306	902,042	43	255,403	1,211	1,877,613	1,600	1,588	1,633	1,643
Food and grocery specialties.....	73	30	1,969	1,616	353	3,773,074	1,145	2,396,800	46	331,352	778	1,044,922	1,902	1,889	1,976	1,894
Hardware.....	22	5	671	555	116	1,628,815	106	537,869	49	439,774	426	651,172	663	660	663	669
Hardware (general line).....	12	3	466	385	81	859,752	130	295,756	21	122,405	315	441,591	445	445	456	463
Hardware (specialty).....	10	2	205	170	35	769,063	66	242,113	28	317,369	111	209,581	218	215	207	206
Iron and steel scrap and other waste material.....	45	34	386	297	89	1,036,052	19	76,870	29	337,128	338	622,054	369	371	365	370
Iron and steel scrap.....	17	12	215	175	40	736,096	17	69,870	19	253,443	179	415,738	201	203	222	198
Junk and scrap.....	28	22	171	122	49	299,956	2	10,000	10	83,685	169	206,271	168	168	173	172

See footnotes at end of table, p. 1296.

CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	TOTAL PAID EMPLOYEES ¹ (proprietors not included)				SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
		Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15	
		Total	Male	Female												
PITTSBURGH—Continued																
Jewelry and optical goods.....	30	26	362	262	100	\$755,825	77	\$241,114	14	\$72,321	271	\$442,390	349	355	361	364
Jewelry.....	34	24	275	195	80	628,778	71	223,791	12	60,321	102	342,666	206	272	274	277
Optical goods.....	5	2	87	67	20	126,047	6	17,323	2	12,000	79	99,724	83	83	87	87
Leather and leather goods (except gloves and shoes).....	22	22	98	70	19	173,126	38	87,077	2	15,800	68	69,640	96	94	95	100
Leather and leather goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	1	11,000	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting.....	6	3	10	16	3	60,145	11	28,677	1	11,000	7	10,468	19	19	19	19
Luggage and leather goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock.....	12	16	44	34	10	74,652	19	41,408	(x)	(x)	25	33,184	42	42	48	40
Lumber and building materials (other than metal).....	103	44	1,577	1,306	271	4,912,189	313	1,212,081	103	818,579	1,101	2,881,629	1,510	1,595	1,000	1,503
Construction and building materials (other than metal and wood).....	61	36	1,175	988	187	3,638,977	209	805,792	49	300,580	917	2,442,605	1,115	1,195	1,208	1,112
Lumber and millwork.....	42	14	402	318	84	1,273,212	104	406,289	54	427,999	244	438,924	401	400	392	391
Machinery, equipment, and supplies (except electrical).....	318	100	3,666	2,994	672	8,606,689	933	3,301,463	166	1,004,438	2,567	4,300,698	3,511	3,666	3,571	3,521
Commercial equipment and supplies.....	42	13	481	420	61	999,325	149	452,560	19	65,512	313	481,269	439	435	422	456
Construction equipment and supplies.....	13	3	147	132	15	352,156	62	100,049	5	26,356	80	165,752	109	109	100	112
Farm machinery and equipment.....	4	3	94	79	16	182,350	25	56,289	5	17,440	64	108,621	95	97	94	89
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	200	47	2,308	1,873	435	5,568,592	520	1,989,411	105	659,882	1,680	2,919,209	2,244	2,337	2,316	2,232
Professional equipment and supplies.....	21	12	357	272	85	635,093	81	244,107	15	90,428	261	300,558	337	350	353	359
Service equipment and supplies.....	28	16	221	176	45	452,670	71	181,561	8	26,977	142	244,132	231	220	219	215
Transportation equipment and supplies.....	10	6	58	42	16	416,403	25	217,486	0	117,844	27	81,073	56	58	58	58
Metals and minerals (except petroleum and scrap).....	134	18	1,721	1,346	375	4,976,839	452	1,920,496	84	780,712	1,185	2,275,631	1,646	1,689	1,691	1,696
Coal.....	45	3	373	282	91	945,773	91	325,532	34	233,368	248	336,873	357	380	360	394
Iron and steel (except scrap).....	70	12	1,193	939	254	3,422,529	301	1,384,022	20	251,893	863	1,786,614	1,149	1,161	1,184	1,188
Metals and metal work (other than iron and steel).....	19	3	155	125	30	608,637	60	210,942	21	295,451	74	102,144	140	148	147	144
Paper and paper products.....	46	13	495	417	78	1,248,976	153	508,960	26	190,439	316	540,577	510	603	595	610
Paper and paper products (general line).....	20	7	245	205	40	611,322	73	236,245	7	61,000	165	314,077	249	248	245	245
Paper and paper products (specialty, other than specified).....	13	2	168	146	22	477,253	50	198,110	11	103,479	107	175,604	178	178	176	178
Stationery and stationery supplies.....	6	3	25	18	7	69,484	17	48,061	3	13,200	5	8,223	27	27	30	30
Wall paper.....	7	1	57	48	9	90,917	13	26,544	5	12,760	39	51,613	56	50	54	57
Petroleum and petroleum products.....	30	9	759	665	94	1,370,337	172	394,567	19	101,902	568	882,808	731	737	746	761
Plumbing and heating equipment and supplies.....	61	23	1,120	933	196	2,470,987	233	863,598	43	328,663	853	1,278,726	1,136	1,135	1,123	1,129
Plumbing equipment and supplies.....	37	11	978	814	164	2,062,734	150	616,563	36	284,383	783	1,161,788	989	985	988	973
Heating equipment and supplies.....	24	12	151	119	32	408,253	74	247,035	7	44,280	70	116,938	146	150	155	166
Tobacco and tobacco products (except leaf).....	20	11	288	240	48	602,935	120	283,916	12	52,800	156	206,219	264	233	232	233
All other.....	50	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers.....	6	2	104	70	34	138,920	11	19,941	1	3,000	92	115,979	107	108	107	104
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	11	5	105	83	22	204,624	30	83,932	6	41,808	69	78,884	108	101	104	105
Miscellaneous kinds of business.....	32	17	245	189	56	866,406	79	167,335	4	13,663	162	135,408	230	233	242	242

¹ Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
² Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
³ Includes also 2 establishments handling fertilizers and fertilizer materials.
⁴ Includes 2 establishments handling refrigerators (electric).
⁵ Includes 2 establishments handling musical instruments and sheet music.
⁶ Includes 1 establishment handling waste rubber, rags, and paper.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS' ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

THE STATE

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$25,000			\$25,000 TO \$49,999			\$50,000 TO \$99,999			\$100,000 TO \$199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	6,460	\$1,874,699	\$253,367	1,815	\$14,729	\$3,533	820	\$29,824	\$6,353	1,123	\$51,032	\$14,870	1,198	\$170,699	\$27,862
Amusement and sporting goods.....	77	14,799	2,810	20	250	146	10	840	70	17	1,260	251	13	1,878	452
Automotive.....	272	134,221	18,957	46	713	238	33	1,243	344	65	4,760	1,273	42	5,880	1,325
Chemicals, drugs, and allied products.....	106	57,170	9,174	39	499	206	26	937	247	28	2,077	448	21	2,081	680
Dry goods and apparel.....	584	110,001	10,358	91	1,221	206	73	2,682	435	114	8,401	1,222	142	20,165	2,814
Electrical.....	206	84,852	14,083	13	130	27	28	1,040	340	30	2,720	591	26	4,900	1,056
Farm products (not elsewhere specified).....	157	73,510	4,814	36	409	69	18	621	172	23	1,614	244	20	2,734	468
Farm supplies (except machinery and equipment).....	88	20,482	1,725	13	150	14	12	463	54	20	1,424	270	21	2,012	288
Food products (not elsewhere specified).....	1,487	340,450	34,726	302	3,683	610	214	7,574	1,114	266	18,064	2,610	276	38,947	4,643
Forest products (except lumber).....	20	2,087	330	6	60	22	3	104	11	2	187	34	6	839	193
Furniture and house furnishings.....	141	48,066	8,791	16	287	57	19	686	156	23	1,637	453	31	4,637	984
General merchandise.....	8	1,054	180	1	10	2	1	36	11	2	122	11	3	407	85
Groceries and food specialties.....	603	235,734	24,643	80	973	182	46	1,668	259	70	5,799	854	103	14,979	1,049
Hardware.....	107	42,151	9,037	8	131	30	10	391	112	20	1,541	371	23	3,378	700
Iron and steel scrap and other waste materials.....	473	61,320	7,464	280	2,018	562	51	1,721	387	45	3,216	610	35	4,841	330
Jewelry and optical goods.....	148	21,465	3,654	20	322	60	29	1,104	224	32	2,318	335	33	4,648	761
Leather and leather goods (except gloves and shoes).....	122	17,590	3,053	39	428	71	18	650	114	30	2,130	283	20	2,725	389
Lumber and building materials (other than metal).....	298	105,401	10,042	33	364	100	26	960	340	39	2,804	803	65	9,300	1,028
Machinery, equipment, and supplies (except electrical).....	484	91,624	20,250	103	1,255	385	78	2,355	702	95	6,736	1,680	93	12,835	2,025
Metals and minerals (except petroleum and scrap).....	167	137,042	12,394	15	160	82	13	511	92	16	1,160	192	20	4,205	625
Paper and paper products.....	202	46,611	8,075	34	485	98	25	897	233	41	2,874	690	48	7,128	1,700
Petroleum and petroleum products.....	134	50,385	7,039	30	337	80	20	780	261	20	1,367	300	28	4,233	896
Plumbing and heating equipment and supplies.....	149	45,409	9,304	8	94	28	20	763	186	25	1,915	319	37	5,443	1,113
Tobacco and tobacco products (except leaf).....	197	68,721	4,783	23	302	30	20	697	70	30	2,320	141	35	5,194	358
All other.....	210	52,554	11,075	47	530	183	20	1,080	341	52	3,078	810	30	5,368	994

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$999,999			\$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	576	\$141,165	\$21,838	348	\$120,827	\$17,271	216	\$95,304	\$13,642	450	\$332,580	\$45,755	368	\$888,949	\$101,213
Amusement and sporting goods.....	7	1,732	461	1	308	102	1	495	105	6	4,241	681	2	4,189	533
Automotive.....	20	5,174	1,172	8	2,770	466	8	3,638	837	21	16,171	2,377	29	93,867	10,425
Chemicals, drugs, and allied products.....	12	2,877	450	9	3,165	758	8	3,453	657	10	6,767	1,043	13	34,409	4,685
Dry goods and apparel.....	53	13,301	1,604	33	11,360	1,373	15	6,682	866	30	21,122	3,087	13	31,077	4,691
Electrical.....	29	6,940	1,559	12	4,255	748	11	4,776	790	17	11,098	1,964	23	49,000	7,008
Farm products (not elsewhere specified).....	10	2,515	190	11	3,061	708	7	3,064	201	13	9,424	545	10	49,468	2,217
Farm supplies (except machinery and equipment).....	8	1,934	164	1	385	78	1	444	90	7	4,385	381	5	8,395	377
Food products (not elsewhere specified).....	123	30,694	3,650	80	31,079	3,507	47	20,463	1,817	80	55,563	5,422	70	135,513	11,353
Forest products (except lumber).....	2	509	44	1	398	26	2	930	179	12	8,042	1,881	9	23,397	3,399
Furniture and house furnishings.....	14	3,431	718	15	5,069	964	2	930	179	12	8,042	1,881	9	23,397	3,399
General merchandise.....	78	18,786	1,930	44	15,343	1,541	26	11,647	1,363	91	64,781	6,043	66	101,758	10,822
Groceries and food specialties.....	9	2,170	462	6	2,083	471	4	1,801	453	19	13,337	2,333	8	17,319	3,690
Hardware.....	22	5,436	938	9	3,013	553	5	2,362	302	8	5,154	1,117	12	33,685	2,165
Iron and steel scrap and other waste materials.....	8	2,000	320	8	2,733	350	5	2,300	449	6	4,131	800	1	1,909	346
Jewelry and optical goods.....	6	1,467	211	1	304	28	2	887	50	2	1,088	112	4	7,901	1,795
Leather and leather goods (except gloves and shoes).....	37	8,858	1,649	25	8,600	1,360	11	4,957	725	35	24,432	4,983	27	45,108	7,077
Lumber and building materials (other than metal).....	40	9,861	2,220	23	7,078	1,757	13	5,984	1,293	25	15,571	3,762	14	28,849	5,430
Machinery, equipment, and supplies (except electrical).....	16	3,671	783	13	4,592	581	10	4,069	458	24	17,063	1,516	31	101,571	8,065
Metals and minerals (except petroleum and scrap).....	19	4,780	975	5	1,773	356	7	3,058	551	14	9,344	1,524	9	16,266	2,548
Paper and paper products.....	13	3,038	575	5	1,716	308	5	2,158	606	7	4,807	748	6	37,940	3,247
Petroleum and petroleum products.....	21	5,163	1,021	6	2,032	433	7	3,112	611	14	9,813	2,096	11	17,079	3,497
Plumbing and heating equipment and supplies.....	21	4,907	453	13	4,438	308	9	3,024	286	34	24,232	1,823	12	22,707	1,305
Tobacco and tobacco products (except leaf).....	8	1,915	229	10	3,514	496	11	4,001	307	5	4,016	517	12	27,552	6,632

See footnote at end of table, p. 1299.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS¹ ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

PHILADELPHIA

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$25,000			\$25,000 TO \$40,000			\$50,000 TO \$99,999			\$100,000 TO \$199,999		
	Number of establishments	Net sales	Total ex-penses (including salaries and wages)	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses
Total.....	2,773	\$919,067	\$118,918	555	\$6,182	\$1,410	344	\$12,414	\$2,355	492	\$35,396	\$6,073	488	\$69,844	\$11,583
Amusement and sporting goods.....	45	10,096	1,090	14	165	110	3	109	21	11	829	186	7	1,045	194
Automotive.....	73	71,875	8,725	7	122	33	4	162	59	18	1,363	342	12	1,739	375
Chemicals, drugs, and allied products.....	85	34,747	5,598	15	232	87	11	370	85	14	956	211	16	2,269	504
Dry goods and apparel.....	338	69,487	8,734	62	783	117	52	1,868	250	72	5,352	744	73	10,049	1,307
Electrical.....	74	41,334	6,674	5	71	13	10	414	73	14	1,014	280	8	1,121	211
Farm products (not elsewhere specified).....	80	59,066	3,143	8	112	24	4	135	23	14	970	157	9	1,272	209
Farm supplies (except machinery and equipment).....	19	10,199	742							4	275	100	5	803	83
Food products (not elsewhere specified).....	539	151,165	11,816	98	1,241	161	82	2,857	336	105	7,310	877	89	12,205	1,033
Forest products (except lumber).....	9	1,356	214	1	3		1	38	6	2	187	34	3	447	113
Furniture and house furnishings.....	94	27,216	5,250	10	104	38	12	435	88	18	1,246	350	23	3,226	712
General merchandise.....	4	487	88	1	20	3							3	467	85
Groceries and food specialties.....	176	93,774	9,396	19	239	63	13	473	65	28	2,047	304	22	3,142	474
Hardware.....	38	18,455	3,937	6	89	29	1	38	12	9	684	135	9	1,338	312
Iron and steel scrap and other waste materials.....	203	18,194	2,230	142	962	257	15	482	95	12	812	132	13	1,777	288
Jewelry and optical goods.....	92	12,508	2,041	15	171	18	22	848	172	10	1,380	148	22	3,116	432
Leather and leather goods (except gloves and shoes).....	68	13,826	2,458	27	273	43	8	265	33	12	839	112	7	1,050	142
Lumber and building materials (other than metal).....	119	49,190	7,435	7	92	32	9	345	103	16	1,158	232	25	3,534	546
Machinery, equipment, and supplies (except electrical).....	226	37,364	9,442	53	595	164	39	1,447	432	37	2,628	631	45	6,166	1,463
Metals and minerals (except petroleum and scrap).....	93	79,086	7,605	8	79	40	4	157	60	6	383	64	18	2,712	355
Paper and paper products.....	115	27,767	5,369	18	232	41	16	584	167	20	1,393	323	29	4,379	1,145
Petroleum and petroleum products.....	26	5,523	1,250	5	63	11	5	200	48	5	344	127	5	885	260
Plumbing and heating equipment and supplies.....	73	20,716	4,579	4	44	8	13	484	32	16	1,204	163	19	2,624	533
Tobacco and tobacco products (except leaf).....	57	22,606	1,359	7	125	13	5	171	22	14	1,149	70	4	565	18
All other.....	127	43,040	9,059	28	305	105	15	532	113	26	1,873	351	22	3,329	507

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$999,999			\$1,000,000 AND OVER		
	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses
Total.....	220	\$54,236	\$8,520	157	\$54,052	\$7,534	82	\$36,617	\$5,378	220	\$150,278	\$18,129	210	\$500,048	\$57,956
Amusement and sporting goods.....	4	982	250	1	396	102				3	2,382	204	2	4,188	633
Automotive.....	7	1,808	463	3	1,097	197	3	1,357	349	4	3,207	600	15	60,920	6,304
Chemicals, drugs, and allied products.....	5	1,237	187	4	1,390	398	5	2,216	520	8	5,353	875	7	20,724	2,729
Dry goods and apparel.....	22	5,545	704	19	6,424	768	7	3,092	339	19	13,010	1,499	12	22,764	2,946
Electrical.....	11	2,475	636	3	1,047	185	4	1,750	317	7	4,848	938	12	28,594	4,021
Farm products (not elsewhere specified).....	7	1,790	56	7	2,339	159	5	2,229	97	10	7,389	443	16	42,830	1,975
Farm supplies (except machinery and equipment).....	2	426	20	1	385	78	1	444	99	3	1,890	174	3	5,962	182
Food products (not elsewhere specified).....	43	10,815	992	36	12,391	1,364	15	6,690	508	37	23,197	1,517	39	74,459	5,023
Forest products (except lumber).....	1	283	35	1	398	26									
Furniture and house furnishings.....	9	2,178	417	10	3,361	694	2	930	178	5	3,590	607	5	12,086	2,106
Groceries and food specialties.....	19	4,511	592	17	5,956	721	6	2,629	305	27	19,364	1,448	25	55,413	5,364
Hardware.....	1	225	18	1	342	28	2	958	235	5	3,108	690	4	11,073	2,528
Iron and steel scrap and other waste materials.....	8	2,026	293	4	1,342	81	1	451	30	3	1,871	200	5	8,471	863
Jewelry and optical goods.....	5	1,282	177	4	1,344	91	2	(x)	(x)	2	1,580	306	1	(x)	(x)
Leather and leather goods (except gloves and shoes).....	5	1,219	143	1	304	28	2	887	50	2	1,088	112	4	7,901	1,795
Lumber and building materials (other than metal).....	15	8,664	679	11	3,703	558	3	1,336	98	10	13,567	1,689	14	21,731	3,398
Machinery, equipment, and supplies (except electrical).....	19	4,781	1,269	9	2,944	811	5	2,301	584	17	9,949	2,493	2	6,563	1,595
Metals and minerals (except petroleum and scrap).....	9	2,071	286	8	2,858	367	4	1,885	181	14	9,951	694	22	58,990	5,558
Paper and paper products.....	11	2,726	655	3	1,133	238	4	1,805	272	9	5,981	1,032	5	9,524	1,506
Petroleum and petroleum products.....	2	439	80											(x)	(x)
Plumbing and heating equipment and supplies.....	6	1,561	371	3	1,016	205	1	(x)	(x)	2	1,630	425	1	(x)	(x)
Tobacco and tobacco products (except leaf).....	3	712	59	3	1,012	92	2	898	49	15	10,842	888	4	7,142	1,178
All other.....	6	1,480	132	8	2,810	343	7	3,065	631	4	3,125	344	11	26,521	4,473

See footnote at end of table, p. 1299.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS¹ ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

PITTSBURGH

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$25,000			\$25,000 TO \$49,999			\$50,000 TO \$99,999			\$100,000 TO \$199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total.....	998	\$444, 478	\$92, 214	111	\$1, 491	\$483	95	\$3, 533	\$928	153	\$11, 296	\$2, 522	208	\$30, 068	\$5, 224
Amusement and sporting goods.....	19	3, 993	929	2	34	23	3	81	17	3	239	37	4	536	149
Automotive.....	42	39, 704	5, 719	6	99	26	8	595	201	5	643	145	5	643	145
Chemicals, drugs, and allied products.....	29	14, 876	2, 531	3	91	52	4	152	64	6	404	120	2	290	63
Dry goods and apparel.....	115	80, 994	5, 447	6	109	25	10	376	112	18	1, 412	230	40	5, 601	782
Electrical.....	47	28, 310	4, 706	1	5	-----	4	160	64	6	405	75	11	1, 543	383
Farm products (not elsewhere specified).....	8	7, 317	375	-----	-----	-----	-----	-----	-----	2	150	30	2	276	121
Farm supplies (except machinery and equipment).....	7	1, 534	190	-----	-----	-----	-----	-----	-----	1	92	64	3	411	38
Food products (not elsewhere specified).....	219	89, 478	7, 023	26	332	97	19	688	102	28	1, 997	223	46	6, 748	675
Forest products (except lumber).....	3	177	41	2	6	3	-----	-----	-----	-----	-----	-----	1	171	38
Furniture and house furnishings.....	25	10, 513	2, 300	1	21	9	4	153	44	4	324	92	5	744	143
General merchandise.....	2	(x)	(x)	-----	-----	-----	1	(x)	(x)	-----	-----	-----	-----	-----	-----
Groceries and food specialties.....	89	41, 465	5, 488	14	211	51	8	300	90	6	430	77	21	3, 135	444
Hardware.....	15	8, 472	2, 015	1	21	5	1	40	11	2	165	64	1	157	53
Iron and steel scrap and other waste materials.....	31	12, 209	1, 588	9	107	29	6	225	38	4	273	45	3	361	41
Jewelry and optical goods.....	36	0, 915	1, 332	5	72	30	3	97	15	8	552	108	8	1, 068	218
Leather and leather goods (except gloves and shoes).....	18	1, 560	269	1	3	1	4	171	48	8	608	105	5	778	115
Lumber and building materials (other than metal).....	52	30, 024	5, 859	3	46	12	4	138	46	5	354	172	6	908	153
Machinery, equipment, and supplies (except electrical).....	113	37, 086	7, 770	12	169	72	12	441	156	25	1, 826	568	23	3, 448	786
Metals and minerals (except petroleum and scrap).....	31	38, 230	2, 379	2	17	8	3	120	24	5	402	60	4	621	110
Paper and paper products.....	26	10, 773	1, 840	2	9	3	-----	-----	-----	5	363	127	7	961	205
Petroleum and petroleum products.....	12	3, 206	701	4	44	13	1	48	17	1	62	19	2	366	173
Plumbing and heating equipment and supplies.....	16	8, 387	1, 062	-----	-----	-----	-----	-----	-----	2	164	41	3	387	135
Tobacco and tobacco products (except leaf).....	17	13, 007	947	-----	-----	-----	2	67	9	1	63	3	2	276	10
All other.....	20	(x)	(x)	6	95	24	0	(x)	(x)	5	347	.61	4	644	244

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$999,999			\$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total.....	104	\$25, 708	\$4, 468	60	\$20, 737	\$2, 971	48	\$21, 430	\$3, 062	106	\$76, 649	\$14, 201	113	\$253, 566	\$28, 360
Amusement and sporting goods.....	3	750	211	-----	-----	-----	1	495	105	3	1, 858	337	-----	-----	-----
Automotive.....	1	235	47	-----	-----	-----	3	1, 361	371	6	4, 903	879	13	31, 868	4, 050
Chemicals, drugs, and allied products.....	1	207	74	2	721	185	1	646	109	5	1, 109	5	5	12, 305	1, 894
Dry goods and apparel.....	19	4, 769	625	9	3, 145	339	6	2, 678	433	6	4, 294	1, 156	1	8, 313	1, 745
Electrical.....	5	1, 281	385	2	707	173	4	1, 712	294	3	2, 090	435	11	20, 407	2, 987
Farm products (not elsewhere specified).....	-----	-----	-----	-----	-----	-----	-----	-----	-----	2	1, 447	80	2	5, 435	144
Farm supplies (except machinery and equipment).....	2	432	49	-----	-----	-----	-----	-----	-----	1	599	39	-----	-----	-----
Food products (not elsewhere specified).....	28	7, 039	704	17	5, 985	593	12	5, 280	285	19	13, 904	1, 434	24	47, 510	2, 940
Forest products (except lumber).....	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
Furniture and house furnishings.....	2	526	100	2	666	91	-----	-----	-----	4	2, 667	920	3	5, 412	841
General merchandise.....	-----	-----	-----	-----	-----	-----	1	(x)	(x)	-----	-----	-----	-----	-----	-----
Groceries and food specialties.....	5	1, 186	180	3	961	77	3	1, 354	257	17	12, 579	1, 629	12	21, 299	2, 683
Hardware.....	1	220	67	2	616	190	5	8, 912	-----	5	3, 912	887	2	3, 341	688
Iron and steel scrap and other waste materials.....	2	513	40	2	734	167	-----	-----	-----	2	1, 236	791	3	8, 767	437
Jewelry and optical goods.....	3	718	143	3	1, 029	172	3	1, 420	247	3	1, 959	399	-----	-----	-----
Leather and leather goods (except gloves and shoes).....	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
Lumber and building materials (other than metal).....	7	1, 741	364	4	1, 845	184	3	1, 415	174	10	6, 805	2, 133	10	17, 272	2, 621
Machinery, equipment, and supplies (except electrical).....	12	2, 936	740	7	2, 462	496	5	2, 308	438	7	4, 980	1, 035	10	19, 416	3, 488
Metals and minerals (except petroleum and scrap).....	1	268	74	3	1, 016	103	3	1, 288	94	5	3, 966	636	5	30, 602	1, 270
Paper and paper products.....	4	924	155	-----	-----	-----	2	827	134	3	1, 957	328	3	5, 732	888
Petroleum and petroleum products.....	1	272	90	1	361	98	-----	-----	-----	1	784	19	1	1, 269	272
Plumbing and heating equipment and supplies.....	4	1, 046	183	-----	-----	-----	1	410	118	4	2, 952	537	2	3, 519	648
Tobacco and tobacco products (except leaf).....	2	424	112	2	608	32	-----	-----	-----	3	2, 301	146	5	10, 078	635
All other.....	1	224	60	1	381	101	1	(x)	(x)	1	890	172	1	1, 031	159

¹ For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants including jobbers and semi-jobbers. It is not synonymous with "Wholesalers only."

CENSUS OF DISTRIBUTION

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER					CITIES OF 50,000 TO 100,000 POPULATION									
	Erie	Phila- delphia	Pitts- burgh	Read- ing	Scrant- on	Allen- town	Altoona	Bethle- hem	Chester	Harris- burg	Johns- town	Lancas- ter	Mc- Kees- port	Wilkes- Barro	York
	159	4,357	1,849	203	279	118	104	37	59	155	95	113	41	221	122
Total	159	4,357	1,849	203	279	118	104	37	59	155	95	113	41	221	122
Amusement and sporting goods.....	1	68	31	1	4	1	7	10	3	3	21	1	2	0	8
Automotive.....	10	106	61	17	11	7	10	2	3	21	3	3	2	0	8
Chemicals, drugs, and allied products.....	5	165	72	9	7	7	2	4	4	2	4	5	2	9	4
Dry goods and apparel.....	3	453	133	8	23	6	5	1	5	4	4	5	2	16	8
Electrical.....	6	165	113	11	14	9	3			17	1	3		9	6
Farm products (not elsewhere specified).....	3	119	27	2	3					3		17		1	9
Farm supplies (except machinery and equip- ment).....		22	9		1		1			2	2	4		4	3
Food products (not elsewhere specified).....	36	800	291	45	63	21	27	14	30	20	26	16	15	43	24
Forest products (except lumber).....		18	7		1		1	1				1		1	
Furniture and house furnishings.....	3	161	48	1	6	4	1			2		1		5	
General merchandise.....		8	2						1						
Groceries and food specialties.....	17	291	165	21	33	14	18	3	6	20	18	12	6	29	15
Hardware.....	2	63	22	4	7	2	1			3		3		4	4
Iron and steel scrap and other waste materials.....	5	213	45	8	11	9	3	1	5	9	3	4	2	0	7
Jewelry and optical goods.....	3	101	30	1	5	1	2			1	1	4		1	
Leather and leather goods (except gloves and shoes).....	2	89	22	2	5	3	1		1		2	3		2	1
Lumber and building materials (other than metal).....	12	189	103	8	13	1	3	1		7	9	2	2	27	1
Machinery, equipment, and supplies (except electrical).....	12	476	318	15	28	9	5	1	1	15	4	8		18	5
Metals and minerals (except petroleum and scrap).....	5	217	134	6	12	4	1	4	2	2	2	6	1	4	1
Paper and paper products.....	5	160	46	6	3	5	1		3	5	3	6	1	7	3
Petroleum and petroleum products.....	12	57	30	9	11	8	10	3	3	5	10	7	6	7	9
Plumbing and heating equipment and supplies.....	4	133	61	8	6	2	2	3	1	3	1	3	1	6	2
Tobacco and tobacco products (except leaf).....	9	70	20	8	8	6	5	3	3	5	2	7	1	5	8
All other.....	4	213	50	13	4	4	2	2		3	2	1	1	8	4

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 20,000 TO 50,000 POPULATION																							
	Aliquippa	Ambridge	Butler	Carbondale	Dunmore	Duquesne	Easton	Hazleton	Homestead	Kingston	Lebanon	Monessen	Nanticoke	New Castle	Norristown	Oil City	Pottsville	Shamokin	Sharon	Shenandoah	Washington	Wilkesburg	Williamsport	
Total	4	7	30	11	1	3	56	65	6	7	21	6	7	46	37	29	36	31	19	12	24	4	30	
Amusement and sporting goods.....																								
Automotive.....			1				2	3		1	4			4	2	1	2	3	1		1	1		6
Chemicals, drugs, and allied products.....			1				1	1						1	1	1	1							2
Dry goods and apparel.....							3	2						2	2	1	1	3		2				1
Electrical.....							2							2	1	1	2							2
Farm products (not elsewhere specified).....																								2
Farm supplies (except machinery and equipment).....		1	2			1					1	1			1									1
Food products (not elsewhere specified).....	1	1	4	1			18	17	2		6	2	1	11	10		5	10	5	6	8			10
Forest products (except lumber).....																	1							1
Furniture and house furnishings.....								1																
General merchandise.....																								
Groceries and food specialties.....		1	2	4	3	1	2	4	19	2		2	2	7	6	3	4	8	4	1	6	2		8
Hardware.....								2	3					2	2		1							1
Iron and steel scrap and other waste materials.....			4	2			2	3			1			3	1	1	2	1	3					5
Jewelry and optical goods.....																1								1
Leather and leather goods (except gloves and shoes).....							1	1			1			2	1		2							1
Lumber and building materials (other than metal).....	1		1				1	2	2	1				2	2		4							2
Machinery, equipment, and supplies (except electrical).....		1	5				6	4		3				4		3	2	1			1			2
Metals and minerals (except petroleum and scrap).....			1					4										1						1
Paper and paper products.....						1						1			1									2
Petroleum and petroleum products.....		1	6	3			6	5		2	3		1	7	3	6	4	2	2	2	7			8
Plumbing and heating equipment and supplies.....							1	1			1			1	4	1	1	1	1	1				1
Tobacco and tobacco products (except leaf).....	1			2			4	2			1	1	2	1	3	3	3	1	2	1				2
All other.....							2				1		1			1	1		1					1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT

COMMODITY COVERAGE¹

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage
Total	\$4,777,292	\$4,480,660	93.8	Hardware.....	\$54,095	\$49,682	91.8
Amusement and sporting goods.....	37,238	36,525	98.1	Iron and steel scrap and other waste materials.....	86,954	85,092	97.0
Automotive.....	230,569	226,770	98.4	Jewelry and optical goods.....	24,261	24,008	99.0
Chemicals, drugs, and allied products.....	148,171	146,582	98.9	Leather and leather goods (except gloves and shoes).....	35,376	35,164	99.4
Dry goods and apparel.....	175,369	169,275	96.5	Lumber and building materials (other than metal).....	171,271	164,632	96.1
Electrical.....	221,631	215,363	97.1	Machinery, equipment, and supplies (except electrical).....	250,028	242,264	96.9
Farm products (not elsewhere specified).....	206,382	173,231	83.9	Metals and minerals (except petroleum and scrap).....	991,613	989,788	99.8
Farm supplies (except machinery and equipment).....	25,372	22,804	89.9	Paper and paper products.....	80,900	79,341	98.1
Food products (not elsewhere specified).....	693,378	650,978	93.9	Petroleum and petroleum products.....	183,109	175,376	95.8
Forest products (except lumber).....	4,638	4,360	94.0	Plumbing and heating equipment and supplies.....	83,757	82,217	98.2
Furniture and house furnishings.....	90,260	89,054	98.7	Tobacco and tobacco products (except leaf).....	110,369	104,682	94.8
General merchandise.....	4,002	3,749	93.7	All other.....	187,771	184,891	98.5
Groceries and food specialties.....	680,720	524,826	77.1				

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	\$4,777,292	Automotive equipment, parts, and accessories—Continued.		Books, magazines, and newspapers—Con.	
<i>Sales not reported by commodities</i>	<i>\$200,632</i>	Lumber and building materials (other than metal) trade:		Electrical trade:	
Reported commodity sales (100 per cent).....	4,480,660	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	\$1,133
Aluminum ingots, bars, sheets, shapes, etc. (0.2 per cent of reported commodity sales).....	\$0,055	Manufacturers' agents.....	\$1	Furniture and house furnishings trade:	
Furniture and house furnishings trade:		Wholesale merchants.....	2	Manufacturers' agents.....	10
Wholesale merchants.....	4	Machinery, equipment, and supplies (except electrical) trade:		General merchandise trade:	
Iron and steel scrap and other waste materials trade:		Manufacturers' agents.....	81	Wholesale merchants.....	1
Wholesale merchants.....	1	Manufacturers' sales branches.....	85	Machinery, equipment, and supplies (except electrical) trade:	
Metals and minerals (except petroleum and scrap) trade:		Selling agents.....	10	Manufacturers' sales branches.....	204
Manufacturers' sales branches.....	8,951	Wholesale merchants.....	156	Wholesale merchants.....	131
Wholesale merchants.....	99	Metals and minerals (except petroleum and scrap) trade:		Metals and minerals (except petroleum and scrap) trade:	
Automobiles, trucks, and tractors, new and used (3.7 per cent of reported commodity sales).....	121,800	Manufacturers' sales branches.....	2	Importers.....	1
Automotive trade:		Petroleum and petroleum products trade:		Paper and paper products trade:	
Auction companies.....	881	Wholesale merchants.....	68	Manufacturers' agents.....	86
District and general sales offices.....	17,740	Plumbing and heating equipment and supplies trade:		Manufacturers' sales branches.....	8,123
Manufacturers' sales branches.....	3,401	Wholesale merchants.....	285	Wholesale merchants.....	1
Wholesale merchants.....	96,685	All other trades:		Tobacco and tobacco products (except leaf) trade:	
Electrical trade:		Brokers.....	3	Wholesale merchants.....	7
Manufacturers' sales branches.....	127	Manufacturers' sales branches.....	2,780	All other trades:	
Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	329	Auction companies.....	10
Wholesale merchants.....	30	Bakery products (cakes, biscuits, crackers, etc.) (0.9 per cent of reported commodity sales).....	30,471	Chain-store warehouses.....	650
Machinery, equipment, and supplies (except electrical) trade:		Food products (not elsewhere specified) trade:		Commission merchants.....	128
Manufacturers' agents.....	1	Manufacturers' sales branches.....	81	Manufacturers' sales branches.....	455
Manufacturers' sales branches.....	2,327	Wholesale merchants.....	32	Selling agents.....	545
Selling agents.....	76	Grocery and food specialties trade:		Wholesale merchants.....	13,697
Wholesale merchants.....	692	Brokers.....	112	Brick, tile, and terra cotta (0.5 per cent of reported commodity sales).....	20,440
Automotive equipment, parts, and accessories (2.4 per cent of reported commodity sales).....	100,698	Cash-and-carry wholesalers.....	12	Electrical trade:	
Automotive trade:		Chain-store warehouses.....	547	Manufacturers' sales branches.....	1,270
District and general sales offices.....	9,376	Commission merchants.....	8	Forest products (except lumber) trade:	
Manufacturers' agents.....	392	Manufacturers' agents.....	55	Manufacturers' agents.....	13
Manufacturers' sales branches.....	59,689	Manufacturers' sales branches.....	25,801	Lumber and building materials (other than metal) trade:	
Selling agents.....	33	Wagon distributors.....	999	Brokers.....	174
Wholesale merchants.....	29,955	Wholesale merchants.....	11,775	Commission merchants.....	209
Dry goods and apparel trade:		Wholesaling manufacturers.....	48	Drop shippers.....	125
Manufacturers' sales branches.....	232	Tobacco and tobacco products (except leaf) trade:		Manufacturers' agents.....	123
Electrical trade:		Wholesale merchants.....	1	Manufacturers' sales branches.....	4,215
Manufacturers' agents.....	111	Barbers' equipment and supplies (less than 0.1 per cent of reported commodity sales).....	2,120	Selling agents.....	1,182
Manufacturers' sales branches.....	542	Hardware trade:		Wholesale merchants.....	7,949
Wholesale merchants.....	258	Wholesale merchants.....	7	Machinery, equipment, and supplies (except electrical) trade:	
Furniture and house furnishings trade:		Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	2,478
Wholesale merchants.....	312	Manufacturers' sales branches.....	61	Wholesale merchants.....	638
Hardware trade:		Wholesale merchants.....	2,035	Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches.....	4	Tobacco and tobacco products (except leaf) trade:		Selling agents.....	26
Wholesale merchants.....	1,966	Wholesale merchants.....	26	Plumbing and heating equipment and supplies trade:	
Leather and leather goods (except gloves and shoes) trade:		Books, magazines, and newspapers (0.6 per cent of reported commodity sales).....	25,204	Wholesale merchants.....	4
Manufacturers' sales branches.....	26	Amusement and sporting goods trade:		All other trades:	
		Manufacturers' sales branches.....	80	Selling agents.....	1,613
		Wholesale merchants.....	33	Wholesale merchants.....	420
				Building materials not classified elsewhere (0.5 per cent of reported commodity sales).....	22,331
				Chemical, drug, and allied products trade:	
				Manufacturers' sales branches.....	9
				Wholesale merchants.....	50

See footnotes at end of table, p. 1310.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Building materials not classified elsewhere—Continued.		Canned goods (food products) (1.8 per cent of reported commodity sales)	\$80,973	Chemicals, refined, and/or related products—Continued.	
Hardware trade:		Food products (not elsewhere specified) trade:		Electrical trade:	
Wholesale merchants.....	\$237	Brokers.....	350	Manufacturers' sales branches.....	\$97
Lumber and building materials (other than metal) trade:		Commission merchants.....	167	Farm products (not elsewhere specified) trade:	
Commission merchants.....	97	Importers.....	70	Drop shippers.....	5
Manufacturers' agents.....	534	Manufacturers' agents.....	355	Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches.....	10,890	Manufacturers' sales branches.....	1,503	Wholesaling manufacturers.....	43
Selling agents.....	90	Selling agents.....	267	Grocery and food specialties trade:	
Wholesale merchants.....	4,594	Wagon distributors.....	163	Importers.....	765
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	1,390	Manufacturers' sales branches.....	1,505
Wholesale merchants.....	43	Grocery and food specialties trade:		Wholesale merchants.....	4
Metals and minerals (except petroleum and scrap) trade:		Brokers.....	19,792	Hardware trade:	
Manufacturers' agents.....	18	Cash-and-carry wholesalers.....	734	Wholesale merchants.....	4
Wholesale merchants.....	244	Chain-store warehouses.....	1,555	Machinery, equipment, and supplies (except electrical) trade:	
Paper and paper products trade:		Commission merchants.....	18	Manufacturers' sales branches.....	845
Wholesale merchants.....	312	Importers.....	345	Wholesale merchants.....	367
Petroleum and petroleum products trade:		Manufacturers' agents.....	9,105	Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches.....	4,093	Manufacturers' sales branches.....	677	Importers.....	3
Wholesale merchants.....	433	Selling agents.....	8	Manufacturers' sales branches.....	620
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	44,473	Wholesale merchants.....	40
Wholesale merchants.....	43	Wholesaling manufacturers.....	1	Petroleum and petroleum products trade:	
All other trades:		Cement, lime, and plaster (0.7 per cent of reported commodity sales)	33,225	Bulk tank stations.....	1
Wholesale merchants.....	35	Chemical, drug, and allied products trade:		Wholesale merchants.....	76
Building materials (ornamental metal) (0.1 per cent of reported commodity sales)	6,167	Wholesale merchants.....	61	All other trades:	
Electrical trade:		Farm supplies (except machinery and equipment) trade:		Manufacturers' agents.....	98
Wholesale merchants.....	10	Wholesale merchants.....	20	Manufacturers' sales branches.....	663
Furniture and house furnishings trade:		Grocery and food specialties trade:		Wholesale merchants.....	21
Manufacturers' agents.....	6	Wholesale merchants.....	2	China, glassware, and crockery (0.2 per cent of reported commodity sales)	9,906
Manufacturers' sales branches.....	145	Hardware trade:		Chemical, drug, and allied products trade:	
Hardware trade:		Wholesale merchants.....	150	Wholesale merchants.....	234
Wholesale merchants.....	3	Commission merchants.....	30	Dry goods and apparel trade:	
Lumber and building materials (other than metal) trade:		Drop shippers.....	47	Wholesale merchants.....	4
Brokers.....	40	Importers.....	175	Furniture and house furnishings trade:	
Manufacturers' agents.....	786	Manufacturers' agents.....	75	Drop shippers.....	60
Manufacturers' sales branches.....	3,445	Manufacturers' sales branches.....	17,312	Importers.....	513
Selling agents.....	325	Selling agents.....	483	Manufacturers' agents.....	1,232
Wholesale merchants.....	108	Wholesale merchants.....	12,601	Manufacturers' sales branches.....	2,009
Machinery, equipment, and supplies (except electrical) trade:		Machinery, equipment, and supplies (except electrical) trade:		Selling agents.....	1,551
Manufacturers' agents.....	22	Manufacturers' sales branches.....	318	Hardware trade:	
Manufacturers' sales branches.....	580	Wholesale merchants.....	1,294	Wholesale merchants.....	106
Metals and minerals (except petroleum and scrap) trade:		Metals and minerals (except petroleum and scrap) trade:		Jewelry and optical goods trade:	
Commission merchants.....	48	Manufacturers' sales branches.....	536	Wholesale merchants.....	29
Manufacturers' agents.....	38	Wholesale merchants.....	11	Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches.....	355	All other trades:		Wholesale merchants.....	59
Wholesale merchants.....	173	Wholesale merchants.....	2	Machinery, equipment, and supplies (except electrical) trade:	
Plumbing and heating equipment and supplies trade:		Chemicals, industrial and heavy (1.1 per cent of reported commodity sales)	50,156	Manufacturers' agents.....	501
Manufacturers' agents.....	17	Chemical, drug, and allied products trade:		Manufacturers' sales branches.....	43
Wholesale merchants.....	6	Importers.....	100	Selling agents.....	231
Building stone, slate, and concrete products (0.2 per cent of reported commodity sales)	7,203	Manufacturers' agents.....	1,241	Wholesale merchants.....	2,223
Lumber and building materials (other than metal) trade:		Manufacturers' sales branches.....	16,628	Paper and paper products trade:	
Brokers.....	562	Selling agents.....	4,128	Wholesale merchants.....	6
Commission merchants.....	34	Warehouses (distributing).....	3,014	Plumbing and heating equipment and supplies trade:	
Manufacturers' agents.....	122	Wholesale merchants.....	4,946	Wholesale merchants.....	26
Manufacturers' sales branches.....	1,055	Grocery and food specialties trade:		Tobacco and tobacco products (except leaf) trade:	
Selling agents.....	1,356	Manufacturers' sales branches.....	21	Wholesale merchants.....	4
Wholesale merchants.....	3,118	Hardware trade:		All other trades:	
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	33	Brokers.....	1
Selling agents.....	921	Leather and leather goods (except gloves and shoes) trade:		Wholesale merchants.....	1
Wholesale merchants.....	26	Manufacturers' sales branches.....	313	Cigars, cigarettes, and tobacco (except leaf) (2.1 per cent of reported commodity sales)	107,233
Metals and minerals (except petroleum and scrap) trade:		Lumber and building materials (other than metal) trade:		Chemical, drug, and allied products trade:	
Wholesale merchants.....	5	Wholesale merchants.....	58	Chain-store warehouses.....	1,444
Petroleum and petroleum products trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	2,842
Wholesale merchants.....	48	Wholesale merchants.....	550	Food products (not elsewhere specified) trade:	
All other trades:		Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches.....	27
Manufacturers' sales branches.....	21	District and general sales offices.....	8,375	Wholesale merchants.....	1
Cameras and photographic supplies (0.8 per cent of reported commodity sales)	25,034	Importers.....	9	General merchandise trade:	
Amusement and sporting goods trade:		Manufacturers' sales branches.....	9,610	Wholesale merchants.....	6
Commission merchants.....	1,057	Wholesale merchants.....	20	Grocery and food specialties trade:	
Manufacturers' agents.....	27	Petroleum and petroleum products trade:		Cash-and-carry wholesalers.....	1,851
Manufacturers' sales branches.....	15,800	Brokers.....	68	Chain-store warehouses.....	98
Selling agents.....	10	Bulk tank stations.....	5	Wholesale merchants.....	7,193
Wholesale merchants.....	7,618	Wholesale merchants.....	3	Hardware trade:	
Chemical, drug, and allied products trade:		All other trades:		Cash-and-carry wholesalers.....	1
Chain-store warehouses.....	217	Wholesale merchants.....	134	Wholesale merchants.....	8
Manufacturers' sales branches.....	132	Chemicals, refined, and/or related products (0.7 per cent of reported commodity sales)	31,475	Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants.....	1	Automotive trade:		Cash-and-carry wholesalers.....	2,205
General merchandise trade:		Wholesale merchants.....	11	Chain-store warehouses.....	3,710
Wholesale merchants.....	2	Chemical, drug, and allied products trade:		District and general sales offices.....	8,950
Machinery, equipment, and supplies (except electrical) trade:		Brokers.....	1,131	Importers.....	78
Wholesale merchants.....	81	Chain-store warehouses.....	13	Manufacturers' agents.....	22
All other trades:		Importers.....	188	Manufacturers' sales branches.....	25,075
Brokers.....	11	Manufacturers' agents.....	848	Wagon distributors.....	10
Wholesale merchants.....	18	Manufacturers' sales branches.....	18,015	Wholesale merchants.....	53,055
		Selling agents.....	633	All other trades:	
		Wholesale merchants.....	4,588	Wholesale merchants.....	27

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing and furnishings, men's and boys' (0.8 per cent of reported commodity sales)	\$35,890	Confectionery and soft drinks—Continued.		Drugs and drug sundries (0.8 per cent of reported commodity sales)	\$34,513
Amusement and sporting goods trade:		Manufacturers' agents	\$200	Chemical, drug, and allied products trade:	
Manufacturers' sales branches	103	Manufacturers' sales branches	10,040	Brokers	13
Wholesale merchants	57	Wagon distributors	947	Chain-store warehouses	3,800
Dry goods and apparel trade:		Wholesale merchants	10,642	Manufacturers' agents	309
Auction companies	46	Wholesaling manufacturers	1,118	Manufacturers' sales branches	2,240
Brokers	37	General merchandise trade:		Selling agents	21
Chain-store warehouses	1,159	Wholesale merchants	120	Wholesale merchants	27,119
Commission merchants	56	Grocery and food specialties trade:		Dry goods and apparel trade:	
Manufacturers' agents	678	Brokers	96	Manufacturers' sales branches	10
Manufacturers' sales branches	9,733	Cash-and-carry wholesalers	162	Wholesale merchants	6
Selling agents	140	Chain-store warehouses	330	Furniture and house furnishings trade:	
Wholesale merchants	23,217	Manufacturers' agents	674	Selling agents	3
General merchandise trade:		Manufacturers' sales branches	2,440	General merchandise trade:	
Export merchants	7	Selling agents	2	Wholesale merchants	10
Hardware trade:		Wholesale merchants	16,246	Hardware trade:	
Wholesale merchants	15	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	3
Jewelry and optical goods trade:		Manufacturers' sales branches	59	Machinery, equipment, and supplies (except electrical) trade:	
Auction companies	60	Wholesale merchants	27	Wholesale merchants	485
Wholesale merchants	2	Paper and paper products trade:		Paper and paper products trade:	
Paper and paper products trade:		Wholesale merchants	9	Wholesale merchants	5
Wholesale merchants	18	Tobacco and tobacco products (except leaf) trade:		Tobacco and tobacco products (except leaf) trade:	
All other trades:		Cash-and-carry wholesalers	688	Cash-and-carry wholesalers	5
Manufacturers' sales branches	556	Wagon distributors	5	Wholesale merchants	227
Wholesale merchants	8	Wholesale merchants	6,906	All other trades:	
Clothing, women's and children's (0.7 per cent of reported commodity sales)	20,420	All other trades:		Manufacturers' sales branches	238
Chemical, drug, and allied products trade:		Wholesale merchants	58	Wholesale merchants	1
Manufacturers' sales branches	81	Copper ingots, sheets, shapes, etc. (0.7 per cent of reported commodity sales)	30,557	Dry goods not classified elsewhere (0.8 per cent of reported commodity sales)	7,091
Dry goods and apparel trade:		Electrical trade:		Dry goods and apparel trade:	
Chain-store warehouses	206	Manufacturers' sales branches	720	Auction companies	197
Commission merchants	341	Wholesale merchants	55	Commission merchants	168
Export commission houses	100	Hardware trade:		Manufacturers' sales branches	984
Manufacturers' agents	1,132	Wholesale merchants	61	Selling agents	10
Manufacturers' sales branches	3,545	Iron and steel scrap and other waste materials trade:		Wholesale merchants	6,221
Selling agents	212	Drop shippers	7	Furniture and house furnishings trade:	
Wholesale merchants	23,535	Wholesale merchants	38	Wholesale merchants	2
General merchandise trade:		Lumber and building materials (other than metal) trade:		General merchandise trade:	
Export merchants	14	Manufacturers' sales branches	600	Wholesale merchants	7
Wholesale merchants	7	Wholesale merchants	85	Machinery, equipment, and supplies (except electrical) trade:	
Iron and steel scrap and other waste materials trade:		Machinery, equipment, and supplies (except electrical) trade:		Selling agents	7
Brokers	1	Wholesale merchants	188	Paper and paper products trade:	
Jewelry and optical goods trade:		Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants	5
Auction companies	16	District and general sales offices	1,014	All other trades:	
Paper and paper products trade:		Manufacturers' agents	95	Selling agents	100
Wholesale merchants	6	Manufacturers' sales branches	21,592	Electrical appliances, equipment, and supplies (3.6 per cent of reported commodity sales)	103,305
Tobacco and tobacco products (except leaf) trade:		Wholesale merchants	5,271	Automotive trade:	
Wholesale merchants	3	Plumbing and heating equipment and supplies trade:		Manufacturers' sales branches	44
All other trades:		Wholesale merchants	211	Wholesale merchants	435
Wholesale merchants	230	All other trades:		Chemical, drug, and allied products trade:	
Coal and coke (4.5 per cent of reported commodity sales)	101,235	Wholesale merchants	20	Selling agents	3
Electrical trade:		Cotton, raw, including linters (0.5 per cent of reported commodity sales)	42,281	Wholesale merchants	14
Manufacturers' sales branches	676	Farm products (not elsewhere specified) trade:		Dry goods and apparel trade:	
Farm supplies (except machinery and equipment) trade:		Export merchants	38,805	Selling agents	62
Wholesale merchants	124	Wholesale merchants	3,330	Electrical trade:	
Forest products (except lumber) trade:		Forest products (except lumber) trade:		Brokers	125
Selling agents	4	Manufacturers' sales branches	23	Commission merchants	132
Lumber and building materials (other than metal) trade:		Wholesale merchants	61	District and general sales offices	523
Brokers	1	All other trades:		Manufacturers' agents	7,206
Importers	35	Wholesale merchants	56	Manufacturers' sales branches	90,143
Wholesale merchants	302	Dairy products and eggs (3.5 per cent of reported commodity sales)	154,014	Selling agents	2,227
Machinery, equipment, and supplies (except electrical) trade:		Food products (not elsewhere specified) trade:		Warehouses (distributing)	423
Wholesale merchants	887	Brokers	4,235	Wholesale merchants	38,413
Metals and minerals (except petroleum and scrap) trade:		Cash-and-carry wholesalers	162	Wholesaling manufacturers	648
Brokers	8,020	Commission merchants	7,725	Furniture and house furnishings trade:	
Commission merchants	578	Cooperative marketing associations	1,692	Manufacturers' sales branches	2,155
District and general sales offices	28,110	Country buyers	802	Wholesale merchants	337
Drop shippers	8,412	Drop shippers	462	General merchandise trade:	
Manufacturers' agents	5,895	Manufacturers' agents	2,076	Wholesale merchants	1
Manufacturers' sales branches	5,895	Manufacturers' sales branches	34,994	Hardware trade:	
Selling agents	43,007	Selling agents	212	Manufacturers' agents	266
Wagon distributors	7	Wagon distributors	3,347	Wholesale merchants	622
Wholesale merchants	88,453	Wholesale merchants	76,013	Iron and steel scrap and other waste materials trade:	
Petroleum and petroleum products trade:		Wholesaling manufacturers	759	Wholesale merchants	6
Brokers	31	Grocery and food specialties trade:		Jewelry and optical goods trade:	
All other trades:		Brokers	2,725	Wholesale merchants	17
Selling agents	56	Cash-and-carry wholesalers	515	Lumber and building materials (other than metal) trade:	
Wholesale merchants	62	Chain-store warehouses	634	Manufacturers' agents	75
Confectionery and soft drinks (1.8 per cent of reported commodity sales)	53,500	Commission merchants	104	Wholesale merchants	43
Automotive trade:		Importers	117	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2	Manufacturers' agents	963	Drop shippers	17
Chemical, drug, and allied products trade:		Manufacturers' sales branches	8,014	Manufacturers' agents	827
Chain-store warehouses	804	Wagon distributors	11	Manufacturers' sales branches	5,336
Wholesale merchants	756	Wholesale merchants	9,292	Wholesale merchants	1,995
Food products (not elsewhere specified) trade:				Metals and minerals (except petroleum and scrap) trade:	
Cash-and-carry wholesalers	1,050			Importers	3
Chain-store warehouses	113			Manufacturers' sales branches	2,944

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Electrical appliances, equipment, and supplies—Continued.		Fish and sea foods, fresh and processed (0.3 per cent of reported commodity sales)	\$15,408	Glass, sheet (0.3 per cent of reported commodity sales)	\$8,722
Purchasing agents	\$100	Food products (not elsewhere specified) trade:		Chemical, drug, and allied products trade:	
Wholesale merchants	3	Brokers	145	Wholesale merchants	147
Paper and paper products trade:		Commission merchants	593	Electrical trade:	
Manufacturers' sales branches	3	Importers	80	Manufacturers' sales branches	38
Wholesale merchants	31	Manufacturers' sales branches	3	Wholesale merchants	15
Plumbing and heating equipment and supplies trade:		Wholesale merchants	13,530	Furniture and house-furnishings trade:	
Manufacturers' sales branches	552	Grocery and food specialties trade:		Manufacturers' sales branches	92
Wholesale merchants	885	Brokers	41	Wholesale merchants	200
Tobacco and tobacco products (except leaf) trade:		Cash-and-carry wholesalers	10	Hardware trade:	
Wholesale merchants	5	Chain-store warehouses	20	Wholesale merchants	107
All other trades:		Importers	10	Iron and steel scrap and other waste materials trade:	
Brokers	35	Wholesale merchants	1,025	Wholesale merchants	88
Manufacturers' sales branches	533	Food products not classified elsewhere (0.3 per cent of reported commodity sales)	12,764	Lumber and building materials (other than metal) trade:	
Wholesale merchants	26	Food products (not elsewhere specified) trade:		Importers	134
Farm products not classified elsewhere (0.2 per cent of reported commodity sales)	7,913	Manufacturers' sales branches	25	Manufacturers' agents	56
Farm products (not elsewhere specified) trade:		Wholesale merchants	222	Manufacturers' sales branches	1,876
Commission merchants	3,022	Grocery and food specialties trade:		Wholesale merchants	5,513
Importers	462	Brokers	1,103	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	203	Cash-and-carry wholesalers	185	Manufacturers' agents	112
Manufacturers' sales branches	577	Chain-store warehouses	278	Wholesale merchants	11
Wholesale merchants	3,300	Manufacturers' sales branches	7,626	Metals and minerals (except petroleum and scrap) trade:	
Farm supplies (except machinery and equipment) trade:		Wholesale merchants	3,245	Manufacturers' sales branches	11
Wholesale merchants	9	Wholesaling manufacturers	20	Selling agents	304
Food products (not elsewhere specified) trade:		Fruits and vegetables, fresh and dried (5.6 per cent of reported commodity sales)	249,521	Wholesale merchants	0
Wholesale merchants	128	Food products (not elsewhere specified) trade:		Plumbing and heating equipment and supplies trade:	
Leather and leather goods (except gloves and shoes) trade:		Auction companies	15,884	Manufacturers' sales branches	0
Manufacturers' sales branches	76	Brokers	20,384	Grain (wheat, corn, oats, etc.) (0.6 per cent of reported commodity sales)	24,077
Lumber and building materials (other than metal) trade:		Cash-and-carry wholesalers	340	Farm products (not elsewhere specified) trade:	
Importers	5	Chain-store warehouses	5,866	Brokers	8,638
All other trades:		Commission merchants	49,818	Commission merchants	483
Importers	125	Cooperative marketing associations	2,604	Drop shippers	589
Wholesale merchants	6	Drop shippers	224	Export commission houses	3,030
Feeds (0.2 per cent of reported commodity sales)	10,474	Manufacturers' sales branches	92	Export merchants	1,712
Chemical, drug, and allied products trade:		Wholesale merchants	149	Wholesale merchants	2,050
Manufacturers' sales branches	498	Grocery and food specialties trade:		Farm supplies (except machinery and equipment) trade:	
Farm products (not elsewhere specified) trade:		Brokers	4,837	Brokers	553
Brokers	1,025	Cash-and-carry wholesalers	103	Cash-and-carry wholesalers	25
Drop shippers	10	Chain-store warehouses	520	Commission merchants	432
Wholesale merchants	156	Importers	28	Drop shippers	403
Farm supplies (except machinery and equipment) trade:		Manufacturers' agents	52	Wholesale merchants	4,603
Brokers	538	Manufacturers' sales branches	406	Wholesaling manufacturers	30
Cash-and-carry wholesalers	30	Wholesale merchants	5,786	Grocery and food specialties trade:	
Commission merchants	582	Furniture, wooden and metal (0.4 per cent of reported commodity sales)	10,555	Brokers	25
Drop shippers	451	Electrical trade:		Wholesale merchants	435
Manufacturers' agents	4	Wholesale merchants	9	Lumber and building materials (other than metal) trade:	
Wholesale merchants	5,015	Furniture and house furnishings trade:		Importers	92
Wholesaling manufacturers	420	Manufacturers' agents	1,160	Wholesale merchants	0
Grocery and food specialties trade:		Manufacturers' sales branches	4,849	All other trades:	
Brokers	120	Selling agents	754	Wholesale merchants	2
Manufacturers' sales branches	467	Wholesale merchants	7,604	Groceries (6.3 per cent of reported commodity sales)	282,548
Wholesale merchants	1,150	General merchandise trade:		Farm supplies (except machinery and equipment) trade:	
Lumber and building materials (other than metal) trade:		Auction companies	924	Manufacturers' agents	3
Wholesale merchants	2	Grocery and food specialties trade:		Wholesale merchants	494
All other trades:		Wholesale merchants	50	Wholesaling manufacturers	11
Wholesale merchants	6	Hardware trade:		Food products (not elsewhere specified) trade:	
Fertilizer and fertilizer materials (0.1 per cent of reported commodity sales)	2,586	Wholesale merchants	72	Brokers	228
Chemical, drug, and allied products trade:		Jewelry and optical goods trade:		Commission merchants	46
Wholesale merchants	12	Auction companies	32	Manufacturers' agents	115
Farm products (not elsewhere specified) trade:		Lumber and building materials (other than metal) trade:		Manufacturers' sales branches	0,010
Wholesale merchants	41	Manufacturers' agents	22	Selling agents	600
Farm supplies (except machinery and equipment) trade:		Manufacturers' sales branches	518	Wagon distributors	87
Wholesale merchants	700	Selling agents	35	Wholesale merchants	1,940
Wholesaling manufacturers	21	Wholesale merchants	1	Wholesaling manufacturers	640
Grocery and food specialties trade:		Machinery, equipment, and supplies (except electrical) trade:		Grocery and food specialties trade:	
Manufacturers' sales branches	234	Manufacturers' agents	229	Brokers	73,677
Wholesale merchants	6	Manufacturers' sales branches	1,280	Cash-and-carry wholesalers	5,100
Hardware trade:		Selling agents	17	Chain-store warehouses	6,602
Wholesale merchants	38	Wholesale merchants	1,918	District and general sales offices	6,911
Iron and steel scrap and other waste materials trade:		Paper and paper products trade:		Importers	858
Brokers	44	Wholesale merchants	13	Import selling agents	198
Lumber and building materials (other than metal) trade:		All other trades:		Manufacturers' agents	3,020
Wholesale merchants	20	Brokers	57	Manufacturers' sales branches	78,297
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants	11	Selling agents	1,230
District and general sales offices	1,319	Furs (dressed) and fur clothing (less than 0.1 per cent of reported commodity sales)	412	Wagon distributors	223
Manufacturers' sales branches	115	Dry goods and apparel trade:		Wholesale merchants	95,163
All other trades:		Selling agents	50	Wholesaling manufacturers	430
Wholesale merchants	27	Wholesale merchants	175	Machinery, equipment, and supplies (except electrical) trade:	
		Farm products (not elsewhere specified) trade:		Wholesale merchants	21
		Manufacturers' agents	8	Tobacco and tobacco products (except leaf) trade:	
		Selling agents	14	Wholesale merchants	24
		Wholesale merchants	165		

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TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hardware (0.9 per cent of reported commodity sales).....	\$40,381	Horses and mules (less than 0.1 per cent of reported commodity sales).....	\$168	Iron and steel and products—Continued.	
Amusement and sporting goods trade:		Farm products (not elsewhere specified) trade:		Metals and minerals—Continued.	
Wholesale merchants.....	86	Assemblers.....	10	Drop shippers.....	\$1,566
Automotive trade:		Auction companies.....	105	Importers.....	141
Manufacturers' sales branches.....	1,604	Wholesale merchants.....	43	Manufacturers' agents.....	6,138
Chemical, drug, and allied products trade:		House furnishings and supplies (1.4 per cent of reported commodity sales).....	63,725	Manufacturers' sales branches.....	373,789
Manufacturers' sales branches.....	204	Amusement and sporting goods trade:		Purchasing agents.....	550
Wholesale merchants.....	115	Wholesale merchants.....	22	Selling agents.....	11,035
Dry goods and apparel trade:		Chemical, drug, and allied products trade:		Wholesale merchants.....	27,893
Wholesale merchants.....	3	Manufacturers' sales branches.....	6	Wholesaling manufacturers.....	660
Electrical trade:		Dry goods and apparel trade:		Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches.....	172	Chain store warehouses.....	10	Manufacturers' agents.....	97
Wholesale merchants.....	354	Wholesale merchants.....	1,015	Manufacturers' sales branches.....	1,004
Furniture and house-furnishings trade:		Furniture and house-furnishings trade:		Selling agents.....	147
Wholesale merchants.....	220	Cash-and-carry wholesalers.....	3	Wholesale merchants.....	4,005
Hardware trade:		Manufacturers' agents.....	6,534	All other trades:	
Cash-and-carry wholesalers.....	1	Manufacturers' sales branches.....	10,614	Importers.....	39
Manufacturers' agents.....	498	Selling agents.....	200	Selling agents.....	5
Manufacturers' sales branches.....	9,169	Wholesale merchants.....	20,534	Wholesale merchants.....	15
Selling agents.....	88	General merchandise trade:		Jewelry (0.5 per cent of reported commodity sales).....	22,230
Wholesale merchants.....	22,817	Auction companies.....	502	Amusement and sporting goods trade:	
Jewelry and optical goods trade:		Wholesale merchants.....	45	Wholesale merchants.....	110
Auction companies.....	2	Grocery and food specialties trade:		Chemical, drug, and allied products trade:	
Leather and leather goods (except gloves and shoes) trade:		Brokers.....	80	Wholesale merchants.....	187
Wholesale merchants.....	5	Cash-and-carry wholesalers.....	86	Dry goods and apparel trade:	
Lumber and building materials (other than metal) trade:		Chain-store warehouses.....	2	Wholesale merchants.....	246
Wholesale merchants.....	102	Manufacturers' agents.....	22	Electrical trade:	
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	572	Manufacturers' agents.....	301
Manufacturers' agents.....	30	Wholesale merchants.....	944	Wholesale merchants.....	2
Manufacturers' sales branches.....	904	Hardware trade:		Furniture and house furnishings trade:	
Selling agents.....	9	Manufacturers' sales branches.....	501	Drop shippers.....	5
Wholesale merchants.....	2,443	Wholesale merchants.....	911	Importers.....	103
Metals and minerals (except petroleum and scrap) trade:		Jewelry and optical goods trade:		Wholesale merchants.....	31
Brokers.....	88	Wholesale merchants.....	3	General merchandise trade:	
Manufacturers' agents.....	1	Lumber and building materials (other than metal) trade:		Auction companies.....	42
Manufacturers' sales branches.....	41	Manufacturers' agents.....	1	Export merchants.....	3
Purchasing agents.....	97	Manufacturers' sales branches.....	688	Wholesale merchants.....	9
Wholesale merchants.....	237	Wholesale merchants.....	56	Hardware trade:	
Paper and paper products trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	18
Wholesale merchants.....	145	Wholesale merchants.....	370	Jewelry and optical goods trade:	
Plumbing and heating equipment and supplies trade:		Paper and paper products trade:		Auction companies.....	267
Manufacturers' sales branches.....	157	Wholesale merchants.....	22	Brokers.....	10
Wholesale merchants.....	477	Plumbing and heating equipment and supplies trade:		Importers.....	1,374
All other trades:		Wholesale merchants.....	27	Manufacturers' agents.....	20
Wholesale merchants.....	303	All other trades:		Manufacturers' sales branches.....	761
Hay, straw, and alfalfa (0.1 per cent of reported commodity sales).....	4,482	Brokers.....	8	Wholesale merchants.....	17,596
Farm products (not elsewhere specified) trade:		Importers.....	4	Wholesaling manufacturers.....	287
Brokers.....	256	Manufacturers' sales branches.....	83	Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers.....	1	Selling agents.....	70	Manufacturers' sales branches.....	3
Wholesale merchants.....	204	Wholesale merchants.....	750	Wholesale merchants.....	448
Farm supplies (except machinery and equipment) trade:		Iron and steel and products (except as classified) (17.3 per cent of reported commodity sales).....	773,761	Paper and paper products trade:	
Brokers.....	255	Automotive trade:		Wholesale merchants.....	5
Cash-and-carry wholesalers.....	9	Wholesale merchants.....	1	Tobacco and tobacco products (except leaf) trade:	
Drop shippers.....	1	Electrical trade:		Wholesale merchants.....	23
Wholesale merchants.....	3,004	Manufacturers' agents.....	14	All other trades:	
Grocery and food specialties trade:		Manufacturers' sales branches.....	674	Brokers.....	45
Wholesale merchants.....	83	Selling agents.....	1,068	Wholesale merchants.....	304
Lumber and building materials (other than metal) trade:		Furniture and house furnishings trade:		Junk and scrap (0.5 per cent of reported commodity sales).....	22,578
Wholesale merchants.....	8	Wholesale merchants.....	19	Electrical trade:	
All other trades:		Hardware trade:		Manufacturers' sales branches.....	53
Wholesale merchants.....	1	Manufacturers' sales branches.....	529	Iron and steel scrap and other waste materials trade:	
Hides, skins, and raw furs (0.3 per cent of reported commodity sales).....	13,860	Wholesale merchants.....	1,735	Brokers.....	650
Farm products (not elsewhere specified) trade:		Iron and steel scrap and other waste materials trade:		Commission merchants.....	52
Brokers.....	3,188	Brokers.....	11,260	Drop shippers.....	1,278
Importers.....	2,823	Drop shippers.....	7,501	Importers.....	241
Wholesale merchants.....	6,720	Manufacturers' sales branches.....	2,023	Purchasing agents.....	2,475
Iron and steel scrap and other waste materials trade:		Wholesale merchants.....	40,606	Wholesale merchants.....	17,446
Wholesale merchants.....	10	Lumber and building materials (other than metal) trade:		Lumber and building materials (other than metal) trade:	
Leather and leather goods (except gloves and shoes) trade:		Brokers.....	3	Wholesale merchants.....	1
Commission merchants.....	48	Drop shippers.....	12	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	38	Selling agents.....	119	Manufacturers' sales branches.....	21
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	1,838	Wholesale merchants.....	4
Wholesale merchants.....	17	Machinery, equipment, and supplies (except electrical) trade:		Metals and minerals (except petroleum and scrap) trade:	
Paper and paper products trade:		Manufacturers' agents.....	323	Wholesale merchants.....	35
Manufacturers' sales branches.....	6	Manufacturers' sales branches.....	9,042	Paper and paper products trade:	
All other trades:		Selling agents.....	3,670	Wholesale merchants.....	135
Brokers.....	1,000	Wholesale merchants.....	8,370	All other trades:	
		Metals and minerals (except petroleum and scrap) trade:		Selling agents.....	150
		Brokers.....	1,494	Wholesale merchants.....	37
		Commission merchants.....	497		
		District and general sales offices.....	254,229		

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued		COMMODITY SALES—Continued		COMMODITY SALES—Continued	
[Expressed in thousands of dollars]		[Expressed in thousands of dollars]		[Expressed in thousands of dollars]	
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Lead pigs, bars, sheets, and pipe (0.1 per cent of reported commodity sales).....	\$4,393	Luggage, saddlery, harness, and gloves—Continued.		Machinery, equipment, and supplies—Con-	
Chemical, drug, and allied products trade:		Tobacco and tobacco products (except leaf) trade:		Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches.....	2,002	Wholesale merchants.....	\$7	District and general sales offices.....	\$80
Hardware trade:		All other trades:		Manufacturers' agents.....	826
Wholesale merchants.....	7	Brokers.....	8	Manufacturers' sales branches.....	10,081
Iron and steel scrap and other waste materials trade:		Wholesale merchants.....	2	Selling agents.....	124
Brokers.....	56	Lumber, rough and dressed (1.8 per cent of reported commodity sales)		Wholesale merchants.....	6,893
Wholesale merchants.....	6	Forest products (except lumber) trade:		All other trades:	
Machinery, equipment, and supplies (except electrical) trade:		Brokers.....	10	Commission merchants.....	1,925
Wholesale merchants.....	8	Commission merchants.....	28	Manufacturers' agents.....	57
Metals and minerals (except petroleum and scrap) trade:		Manufacturers' agents.....	8	Manufacturers' sales branches.....	2,223
Manufacturers' sales branches.....	1,696	Wholesale merchants.....	32	Wholesale merchants.....	2,451
Wholesale merchants.....	260	Hardware trade:		Machinery, equipment, and supplies (farm and garden) (0.1 per cent of reported commodity sales)	
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	2	Automotive trade:	
Wholesale merchants.....	278	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	37
Leather and cut stock (0.5 per cent of reported commodity sales)		Brokers.....	2,089	Farm products (not elsewhere specified) trade:	
Dry goods and apparel trade:		Cash-and-carry wholesalers.....	3	Drop shippers.....	1
Wholesale merchants.....	87	Commission merchants.....	1,736	Wholesale merchants.....	1
Hardware trade:		Drop shippers.....	4,242	Farm supplies (except machinery and equipment) trade:	
Wholesale merchants.....	5	Manufacturers' agents.....	413	Wholesale merchants.....	105
Leather and leather goods (except gloves and shoes) trade:		Manufacturers' sales branches.....	2,127	Hardware trade:	
Commission merchants.....	452	Purchasing agents.....	145	Manufacturers' agents.....	188
Export merchants.....	646	Selling agents.....	1,105	Wholesale merchants.....	558
Manufacturers' agents.....	318	Wholesale merchants.....	44,891	Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches.....	10,783	Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	1
Selling agents.....	482	Wholesale merchants.....	35	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	10,904	Machinery, equipment, and supplies (industrial) (3.9 per cent of reported commodity sales)		Manufacturers' agents.....	17
Machinery, equipment, and supplies (except electrical) trade:		Amusement and sporting goods trade:		Manufacturers' sales branches.....	4,371
Wholesale merchants.....	180	Wholesale merchants.....	3	Selling agents.....	16
Paper and paper products trade:		Automotive trade:		Wholesale merchants.....	1,422
Wholesale merchants.....	2	Manufacturers' agents.....	201	Metals and minerals (except petroleum and scrap) trade:	
All other trades:		Manufacturers' sales branches.....	1,752	Wholesale merchants.....	38
Wholesale merchants.....	1	Wholesale merchants.....	394	Plumbing and heating equipment and supplies trade:	
Livestock (except horses and mules) (0.1 per cent of reported commodity sales)		Chemical, drug, and allied products trade:		Wholesale merchants.....	10
Farm products (not elsewhere specified) trade:		Manufacturers' agents.....	18	Meats and meat products, fresh and cured (5.1 per cent of reported commodity sales)	
Assemblers.....	17	Manufacturers' sales branches.....	30	Food products (not elsewhere specified) trade:	
Brokers.....	4,979	Dry goods and apparel trade:		Brokers.....	3,268
Commission merchants.....	13,763	Wholesale merchants.....	35	Cash-and-carry wholesalers.....	147
Cooperative marketing associations.....	6,536	Electrical trade:		Chain-store warehouses.....	984
Manufacturers' sales branches.....	97	Manufacturers' agents.....	50	Commission merchants.....	6,533
Purchasing agents.....	1,144	Manufacturers' sales branches.....	1,865	Cooperative marketing associations.....	12
Wholesale merchants.....	6,843	Wholesale merchants.....	278	Drop shippers.....	1,172
Logs, piles, poles, etc. (0.1 per cent of reported commodity sales)		Furniture and house furnishings trade:		Manufacturers' agents.....	1,045
Electrical trade:		Wholesale merchants.....	43	Manufacturers' sales branches.....	133,320
Manufacturers' sales branches.....	218	General merchandise trade:		Selling agents.....	3,475
Farm products (not elsewhere specified) trade:		Auction companies.....	541	Wagon distributors.....	2,391
Wholesale merchants.....	636	Manufacturers' agents.....	7	Wholesale merchants.....	64,592
Forest products (except lumber) trade:		Wholesale merchants.....	1	Wholesaling manufacturers.....	6,834
Brokers.....	118	Hardware trade:		Grocery and food specialties trade:	
Manufacturers' agents.....	55	Cash-and-carry wholesalers.....	1	Cash-and-carry wholesalers.....	27
Selling agents.....	361	Manufacturers' agents.....	25	Chain-store warehouses.....	2,363
Wholesale merchants.....	210	Wholesale merchants.....	1,101	Importers.....	3
Lumber and building materials (other than metal) trade:		Iron and steel scrap and other waste materials trade:		Manufacturers' sales branches.....	15
Brokers.....	2	Brokers.....	53	Wholesale merchants.....	3,440
Commission merchants.....	24	Wholesale merchants.....	2	Musical instruments and parts (except radios) (0.1 per cent of reported commodity sales)	
Drop shippers.....	18	Leather and leather goods (except gloves and shoes) trade:		Wholesale merchants.....	3,979
Manufacturers' agents.....	50	Manufacturers' sales branches.....	1,858	Amusement and sporting goods trade:	
Wholesale merchants.....	767	Wholesale merchants.....	313	Wholesale merchants.....	12
Luggage, saddlery, harness, and gloves (except dress) (0.1 per cent of reported commodity sales)		Lumber and building materials (other than metal) trade:		Electrical trade:	
Amusement and sporting goods trade:		Manufacturers' sales branches.....	10	Wholesale merchants.....	387
Manufacturers' sales branches.....	8	Selling agents.....	3	Furniture and house furnishings trade:	
Automotive trade:		Wholesale merchants.....	1	Drop shippers.....	165
Wholesale merchants.....	2	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	16
Dry goods and apparel trade:		Brokers.....	1,184	Manufacturers' sales branches.....	673
Wholesale merchants.....	10	Commission merchants.....	264	Wholesale merchants.....	2,674
Furniture and house-furnishings trade:		District and general sales offices.....	4,498	General merchandise trade:	
Wholesale merchants.....	3	Drop shippers.....	318	Wholesale merchants.....	18
General merchandise trade:		Importers.....	80	Jewelry and optical goods trade:	
Export merchants.....	56	Manufacturers' agents.....	11,914	Auction companies.....	3
Wholesale merchants.....	3	Manufacturers' sales branches.....	72,582	Wholesale merchants.....	9
Hardware trade:		Selling agents.....	10,156	All other trades:	
Wholesale merchants.....	34	Wholesale merchants.....	35,386	Wholesale merchants.....	22
Jewelry and optical goods trade:		Wholesaling manufacturers.....	677	Nonferrous metals not classified elsewhere (0.8 per cent of reported commodity sales)	
Wholesale merchants.....	137	Metals and minerals (except petroleum and scrap) trade:		Chemical, drug, and allied products trade:	
Leather and leather goods (except gloves and shoes) trade:		Importers.....	2	Manufacturers' sales branches.....	1,504
Manufacturers' sales branches.....	487	Manufacturers' agents.....	50	Furniture and house furnishings trade	
Wholesale merchants.....	3,066	Manufacturers' sales branches.....	2,299	Manufacturers' agents.....	142
Wholesaling manufacturers.....	1,581	Wholesale merchants.....	1,060	Hardware trade:	
Machinery, equipment, and supplies (except electrical) trade:		Paper and paper products trade:		Wholesale merchants.....	19
Wholesale merchants.....	221	Brokers.....	3	Iron and steel scrap and other waste materials trade:	
		Manufacturers' agents.....	28	Brokers.....	10
		Manufacturers' sales branches.....	218	Drop shippers.....	1
		Wholesale merchants.....	456	Wholesale merchants.....	40
		Petroleum and petroleum products trade:			
		Manufacturers' sales branches.....	71		

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Nonferrous metals not classified elsewhere—Continued.		Oils, animal and vegetable (0.3 per cent of reported commodity sales)	\$13,125	Paper (wrapping, book, wall paper, etc.) (1.1 per cent of reported commodity sales)	\$47,521
Machinery, equipment, and supplies (except electrical) trade:		Chemical, drug, and allied products trade:		Chemical, drug, and allied products trade:	
Manufacturers' agents	\$252	Brokers	420	Wholesale merchants	20
Wholesale merchants	436	Importers	700	Dry goods and apparel trade:	
Metals and minerals (except petroleum and scrap) trade:		Manufacturers' agents	1,098	Chain-store warehouses	3
Brokers	80	Manufacturers' sales branches	933	Furniture and house furnishings trade:	
Commission merchants	150	Wholesale merchants	933	Wholesale merchants	347
District and general sales offices	0,037	Farm products (not elsewhere specified) trade:		General merchandise trade:	
Drop shippers	33	Wholesale merchants	272	Export merchants	4
Manufacturers' agents	779	Grocery and food specialties trade:		Wholesale merchants	3
Manufacturers' sales branches	7,674	Manufacturers' sales branches	606	Grocery and food specialties trade:	
Selling agents	6,498	Wholesale merchants	5	Wholesale merchants	4
Wholesale merchants	4,371	Machinery, equipment, and supplies (except electrical) trade:		Hardware trade:	
Plumbing and heating equipment and supplies trade:		Wholesale merchants	273	Wholesale merchants	11
Wholesale merchants	200	Petroleum and petroleum products trade:		Iron and steel scrap and other waste materials trade:	
All other trades:		Wholesale merchants	327	Wholesale merchants	335
Selling agents	3,854	Plumbing and heating equipment and supplies trade:		Lumber and building materials (other than metal) trade:	
Wholesale merchants	93	Wholesale merchants	2	Wholesale merchants	27
Nonmetallic minerals (crude), and their products (0.1 per cent of reported commodity sales)	3,575	All other trades:		Machinery, equipment, and supplies (except electrical) trade:	
Lumber and building materials (other than metal) trade:		Brokers	2,300	Manufacturers' sales branches	62
Manufacturers' agents	285	Manufacturers' agents	120	Wholesale merchants	139
Manufacturers' sales branches	516	Manufacturers' sales branches	3,895	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1,331	Wholesale merchants	1,331	Wholesale merchants	34
Machinery, equipment, and supplies (except electrical) trade:		Optical goods (0.1 per cent of reported commodity sales)	3,246	Paper and paper products trade:	
Wholesale merchants	146	Amusement and sporting goods trade:		Brokers	39
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants	6	Drop shippers	91
Selling agents	123	Chemical, drug, and allied products trade:		Manufacturers' agents	660
Paper and paper products trade:		Wholesale merchants	23	Manufacturers' sales branches	12,524
Manufacturers' sales branches	90	Hardware trade:		Selling agents	411
Wholesale merchants	3	Wholesale merchants	2	Wholesale merchants	32,794
Petroleum and petroleum products trade:		Jewelry and optical goods trade:		Petroleum and petroleum products trade:	
Manufacturers' agents	225	Manufacturers' sales branches	1,366	Wholesale merchants	4
All other trades:		Wholesale merchants	1,675	All other trades:	
Importers	5	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	9
Selling agents	320	Wholesale merchants	168	Paper products (0.3 per cent of reported commodity sales)	14,416
Wholesale merchants	28	All other trades:		Chemical, drug, and allied products trade:	
Notions and dry goods, small wares (0.2 per cent of reported commodity sales)	10,738	Wholesale merchants	1	Manufacturers' sales branches	11
Amusement and sporting goods trade:		Ores, metallic (0.1 per cent of reported commodity sales)	5,064	Wholesale merchants	136
Wholesale merchants	31	Iron and steel scrap and other waste materials trade:		Dry goods and apparel trade:	
Chemical, drug, and allied products trade:		Wholesale merchants	7	Wholesale merchants	22
Manufacturers' sales branches	85	Machinery, equipment, and supplies (except electrical) trade:		Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	15	Manufacturers' agents	26	Wholesale merchants	12
Dry goods and apparel trade:		Metals and minerals (except petroleum and scrap) trade:		Furniture and house furnishings trade:	
Chain-store warehouses	15	Drop shippers	2	Wholesale merchants	141
Commission merchants	624	Manufacturers' sales branches	1,017	General merchandise trade:	
Importers	36	Wholesale merchants	992	Manufacturers' agents	36
Manufacturers' agents	352	All other trades:		Wholesale merchants	24
Manufacturers' sales branches	2,056	Importers	44	Grocery and food specialties trade:	
Selling agents	304	Selling agents	2,976	Wholesale merchants	36
Wholesale merchants	5,605	Paints, varnishes, and lacquers (0.7 per cent of reported commodity sales)	31,926	Hardware trade:	
Furniture and house furnishings trade:		Amusement and sporting goods trade:		Cash-and-carry wholesalers	1
Wholesale merchant	1	Wholesale merchants	3	Wholesale merchants	64
General merchandise trade:		Chemical, drug, and allied products trade:		Jewelry and optical goods trade:	
Manufacturers' agents	36	Brokers	2,171	Wholesale merchants	1
Wholesale merchants	59	Chain store warehouses	191	Leather and leather goods (except gloves and shoes) trade:	
Grocery and food specialties trade:		Manufacturers' agents	661	Wholesale merchants	22
Wholesale merchants	1	Manufacturers' sales branches	16,828	Lumber and building materials (other than metal) trade:	
Hardware trade:		Selling agents	40	Manufacturers' sales branches	25
Wholesale merchants	1	Wholesale merchants	6,113	Wholesale merchants	7
Leather and leather goods (except gloves and shoes) trade:		Wholesaling manufacturers	600	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	17	Furniture and house furnishings trade:		Manufacturers' agents	1
Paper and paper products trade:		Wholesale merchants	21	Manufacturers' sales branches	238
Wholesale merchants	3	Hardware trade:		Wholesale merchants	245
Tobacco and tobacco products (except leaf) trade:		Wholesale merchants	1,478	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	13	Lumber and building materials (other than metal) trade:		Manufacturers' sales branches	133
All other trades:		Manufacturers' sales branches	708	Paper and paper products trade:	
Manufacturers' sales branches	338	Wholesale merchants	2,086	Brokers	60
Wholesale merchants	246	Machinery, equipment, and supplies (except electrical) trade:		Commission merchants	16
Office and store machines and equipment (0.1 per cent of reported commodity sales)	3,160	Manufacturers' agents	31	Manufacturers' agents	570
Amusement and sporting goods trade:		Manufacturers' sales branches	25	Manufacturers' sales branches	4,913
Manufacturers' sales branches	7	Wholesale merchants	102	Wholesale merchants	7,554
Furniture and house furnishings trade:		Metals and minerals (except petroleum and scrap) trade:		Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	8	Wholesale merchants	28	Wholesale merchants	54
General merchandise trade:		Paper and paper products trade:		All other trades:	
Wholesale merchants	2	Manufacturers' sales branches	128	Wholesale merchants	95
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	341	Petroleum and petroleum products (5.3 per cent of reported commodity sales)	170,246
Manufacturers' agents	229	Petroleum and petroleum products trade:		Automotive trade:	
Manufacturers' sales branches	1,768	Drop shippers	3	Auction companies	2
Selling agents	40	Wholesale merchants	240	Wholesale merchants	544
Wholesale merchants	1,063	Plumbing and heating equipment and supplies trade:		Chemical, drug, and allied products trade:	
Paper and paper products trade:		Wholesale merchants	38	Wholesale merchants	122
Commission merchants	3			Electrical trade:	
All other trades:				Wholesale merchants	4
Brokers	1			Hardware trade:	
Wholesale merchants	9			Wholesale merchants	23

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued		COMMODITY SALES—Continued		COMMODITY SALES—Continued	
[Expressed in thousands of dollars]		[Expressed in thousands of dollars]		[Expressed in thousands of dollars]	
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Petroleum and petroleum products—Contd.		Plumbing and heating equipment and supplies—Continued.		Secondhand merchandise—Continued.	
Lumber and building materials (other than metal) trade:		All other trades:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	\$1	Brokers.....	\$2	Commission merchants.....	\$7
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	8	Drop shippers.....	60
Manufacturers' agents.....	12	Radio sets, parts, and accessories (1.0 per cent of reported commodity sales).....	43,801	Manufacturers' agents.....	50
Manufacturers' sales branches.....	64	Amusement and sporting goods trade:		Manufacturers' sales branches.....	25
Wholesale merchants.....	44	Manufacturers' sales branches.....	478	Wholesale merchants.....	728
Paper and paper products trade:		Wholesale merchants.....	118	Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches.....	55	Automotive trade:		Wholesale merchants.....	4
Petroleum and petroleum products trade:		Wholesale merchants.....	2,240	Plumbing and heating equipment and supplies trade:	
Brokers.....	2,208	Electrical trade:		Manufacturers' sales branches.....	408
Bulk tank stations.....	116,116	Commission merchants.....	102	All other trades:	
Drop shippers.....	1,133	Manufacturers' agents.....	1,894	Wholesale merchants.....	697
Export merchants.....	310	Manufacturers' sales branches.....	1,750	Seed (field and garden) and bulbs (0.1 per cent of reported commodity sales).....	4,069
Manufacturers' agents.....	43	Wholesale merchants.....	35,892	Chemical, drug, and allied products trade:	
Manufacturers' sales branches.....	692	Furniture and house furnishings trade:		Wholesale merchants.....	7
Wholesale merchants.....	47,924	Manufacturers' sales branches.....	58	Farm supplies (except machinery and equipment) trade:	
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	163	Brokers.....	235
Manufacturers' sales branches.....	365	Hardware trade:		Wholesale merchants.....	3,735
Wholesale merchants.....	4	Wholesale merchants.....	756	Grocery and food specialties trade:	
All other trades:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	64
Selling agents.....	90	Manufacturers' sales branches.....	1	Hardware trade:	
Piece goods, all kinds (1.4 per cent of reported commodity sales).....	64,242	Wholesale merchants.....	33	Wholesale merchants.....	26
Chemical, drug, and allied products trade:		Metals and minerals (except petroleum and scrap) trade:		All other trades:	
Wholesale merchants.....	31	Manufacturers' sales branches.....	101	Wholesale merchants.....	2
Dry goods and apparel trade:		All other trades:		Sheet metal work (0.8 per cent of reported commodity sales).....	8,961
Brokers.....	500	Brokers.....	35	Automotive trade:	
Cash-and-carry wholesalers.....	10	Wholesale merchants.....	180	Manufacturers' sales branches.....	40
Commission merchants.....	4,688	Refrigerators, mechanical (household and commercial) (0.4 per cent of reported commodity sales).....	16,049	Chemical, drug, and allied products trade:	
Converters.....	1,025	Automotive trade:		Manufacturers' agents.....	3
Importers.....	156	Manufacturers' agents.....	17	Hardware trade:	
Manufacturers' agents.....	1,942	Electrical trade:		Wholesale merchants.....	434
Manufacturers' sales branches.....	5,735	Manufacturers' agents.....	133	Iron and steel scrap and other waste materials trade:	
Selling agents.....	12,739	Manufacturers' sales branches.....	440	Wholesale merchants.....	1
Wholesale merchants.....	31,828	Selling agents.....	7,040	Lumber and building materials (other than metal) trade:	
Furniture and house furnishings trade:		Warehouses (distributing).....	1,074	Brokers.....	1
Drop shippers.....	57	Wholesale merchants.....	6,667	Manufacturers' agents.....	46
Manufacturers' sales branches.....	19	Furniture and house furnishings trade:		Manufacturers' sales branches.....	1,325
Wholesale merchants.....	295	Wholesale merchants.....	5	Selling agents.....	40
General merchandise trade:		Hardware trade:		Wholesale merchants.....	33
Export merchants.....	12	Wholesale merchants.....	36	Machinery, equipment, and supplies (except electrical) trade:	
Grocery and food specialties trade:		Machinery, equipment, and supplies (except electrical) trade:		Drop shippers.....	96
Importers.....	240	Manufacturers' agents.....	61	Manufacturers' sales branches.....	9
Hardware trade:		Manufacturers' sales branches.....	54	Selling agents.....	332
Wholesale merchants.....	35	Wholesale merchants.....	120	Wholesale merchants.....	167
Machinery, equipment, and supplies (except electrical) trade:		Plumbing and heating equipment and supplies trade:		Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	122	Wholesale merchants.....	363	Manufacturers' agents.....	40
Paper and paper products trade:		All other trades:		Manufacturers' sales branches.....	3,527
Manufacturers' sales branches.....	5	Wholesale merchants.....	30	Selling agents.....	283
Wholesale merchants.....	48	Sand, gravel, and crushed stone (0.2 per cent of reported commodity sales).....	10,931	Wholesale merchants.....	1,955
All other trades:		Hardware trade:		Plumbing and heating equipment and supplies trade:	
Importers.....	902	Wholesale merchants.....	26	Manufacturers' sales branches.....	599
Manufacturers' agents.....	827	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	61
Manufacturers' sales branches.....	1,207	Brokers.....	15	Shoes and other footwear (including rubber) (0.5 per cent of reported commodity sales).....	21,989
Selling agents.....	645	Drop shippers.....	311	Amusement and sporting goods trade:	
Wholesale merchants.....	1,174	Manufacturers' sales branches.....	1,130	Manufacturers' sales branches.....	160
Plumbing and heating equipment and supplies (1.2 per cent of reported commodity sales).....	54,937	Selling agents.....	154	Automotive trade:	
Dry goods and apparel trade:		Wholesale merchants.....	7,173	Manufacturers' sales branches.....	901
Wholesale merchants.....	1	Machinery, equipment, and supplies (except electrical) trade:		Chemical, drug, and allied products trade:	
Electrical trade:		Manufacturers' sales branches.....	408	Manufacturers' sales branches.....	7
Wholesale merchants.....	62	Wholesale merchants.....	756	Dry goods and apparel trade:	
Furniture and house furnishings trade:		Metals and minerals (except petroleum and scrap) trade:		Auction companies.....	61
Manufacturers' agents.....	28	District and general sales offices.....	624	Chain-store warehouses.....	31
Wholesale merchants.....	166	Manufacturers' sales branches.....	334	Manufacturers' agents.....	2,825
Hardware trade:		Secondhand merchandise (all kinds) (0.1 per cent of reported commodity sales).....	2,306	Manufacturers' sales branches.....	2,134
Manufacturers' sales branches.....	158	Automotive trade:		Selling agents.....	275
Wholesale merchants.....	801	Wholesale merchants.....	100	Wholesale merchants.....	13,793
Iron and steel scrap and other waste materials trade:		Dry goods and apparel trade:		General merchandise trade:	
Brokers.....	43	Purchasing agents.....	15	Auction companies.....	100
Lumber and building materials (other than metal) trade:		Farm products (not elsewhere specified) trade:		Hardware trade:	
Wholesale merchants.....	30	Auction companies.....	29	Wholesale merchants.....	5
Machinery, equipment, and supplies (except electrical) trade:		Forest products (except lumber) trade:		Leather and leather goods (except gloves and shoes) trade:	
Drop shippers.....	12	Wholesale merchants.....	3	Wholesale merchants.....	6
Manufacturers' agents.....	50	Furniture and house furnishings trade:		Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	275	Wholesale merchants.....	23	Wholesale merchants.....	100
Wholesale merchants.....	1,167	Hardware trade:		All other trades:	
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	1	Manufacturers' sales branches.....	1,532
Manufacturers' sales branches.....	26	Iron and steel scrap and other waste materials trade:		Soaps and toilet preparations (1.0 per cent of reported commodity sales).....	44,214
Purchasing agents.....	50	Wholesale merchants.....	111	Chemical, drug, and allied products trade:	
Wholesale merchants.....	242	Lumber and building materials (other than metal) trade:		Chain-store warehouses.....	330
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	68	Manufacturers' agents.....	63
Manufacturers' agents.....	3,114			Manufacturers' sales branches.....	3,933
Manufacturers' sales branches.....	18,572			Selling agents.....	805
Selling agents.....	636			Wholesale merchants.....	4,151
Warehouses (distributing).....	357				
Wholesale merchants.....	29,141				

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Soaps and toilet preparations—Continued.		Stationery and stationery supplies—Con.		Tobacco, leaf (0.2 per cent of reported commodity sales)	\$7,640
Dry goods and apparel trade:		Paper and paper products trade:		Farm products (not elsewhere specified) trade:	
Chain-store warehouses.....	\$1	Drop shippers.....	\$49	Assemblers.....	2,631
Wholesale merchants.....	10	Manufacturers' agents.....	280	Brokers.....	100
Electrical trade:		Manufacturers' sales branches.....	2,767	Commission merchants.....	1,260
Manufacturers' sales branches.....	10	Selling agents.....	394	Drop shippers.....	110
Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	2,710	Wholesale merchants.....	3,246
Wholesale merchants.....	31	Tobacco and tobacco products (except leaf) trade:		Tobacco and tobacco products (except leaf) trade:	
Food products (not elsewhere specified) trade:		Wholesale merchants.....	6	Wholesale merchants.....	293
Manufacturers' sales branches.....	1,362	All other trades:		Toilet articles (less than 0.1 per cent of reported commodity sales)	1,856
Wholesale merchants.....	1	Manufacturers' sales branches.....	101	Amusement and sporting goods trade:	
Furniture and house furnishings trade:		Selling agents.....	25	Wholesale merchants.....	16
Selling agents.....	3	Wholesale merchants.....	350	Chemical, drug, and allied products trade:	
Wholesale merchants.....	1	Surgical, dental, and hospital equipment and supplies (5.2 per cent of reported commodity sales)	0,897	Importers.....	455
General merchandise trade:		Chemical, drug, and allied products trade:		Manufacturers' sales branches.....	5
Wholesale merchants.....	3	Chain-store warehouses.....	114	Wholesale merchants.....	1,205
Grocery and food specialties trade:		Manufacturers' sales branches.....	8	Dry goods and apparel trade:	
Brokers.....	515	Wholesale merchants.....	36	Chain-store warehouses.....	1
Cash-and-carry wholesalers.....	173	Dry goods and apparel trade:		Wholesale merchants.....	4
Chain-store warehouses.....	134	Wholesale merchants.....	5	General merchandise trade:	
Manufacturers' agents.....	92	Machinery, equipment, and supplies (except electrical) trade:		Export merchants.....	1
Manufacturers' sales branches.....	26,270	Manufacturers' sales branches.....	2,007	Manufacturers' agents.....	21
Wholesale merchants.....	5,084	Selling agents.....	61	Wholesale merchants.....	2
Hardware trade:		Wholesale merchants.....	7,034	Hardware trade:	
Wholesale merchants.....	17	Wholesaling manufacturers.....	103	Wholesale merchants.....	1
Machinery, equipment, and supplies (except electrical) trade:		All other trades:		Jewelry and optical goods trade:	
Manufacturers' agents.....	4	Manufacturers' sales branches.....	30	Wholesale merchants.....	52
Manufacturers' sales branches.....	27	Textile products not classified elsewhere (0.4 per cent of reported commodity sales)	18,970	Machinery, equipment, and supplies (except electrical) trade:	
Selling agents.....	6	Amusement and sporting goods trade:		Wholesale merchants.....	91
Wagon distributors.....	7	Wholesale merchants.....	90	All other trades:	
Wholesale merchants.....	812	Automotive trade:		Wholesale merchants.....	2
Paper and paper products trade:		Wholesale merchants.....	49	Toys and games (0.1 per cent of reported commodity sales)	4,764
Wholesale merchants.....	27	Chemical, drug, and allied products trade:		Amusement and sporting goods trade:	
Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	7	Importers.....	680
Wholesale merchants.....	169	Dry goods and apparel trade:		Manufacturers' agents.....	187
All other trades:		Drop shippers.....	296	Manufacturers' sales branches.....	336
Wholesale merchants.....	83	Manufacturers' agents.....	331	Selling agents.....	60
Sporting goods (0.8 per cent of reported commodity sales)	10,026	Manufacturers' sales branches.....	284	Wholesale merchants.....	1,392
Amusement and sporting goods trade:		Wholesale merchants.....	4,047	Chemical, drug, and allied products trade:	
Manufacturers' agents.....	258	Farm products (not elsewhere specified) trade:		Manufacturers' sales branches.....	1
Manufacturers' sales branches.....	3,600	Wholesale merchants.....	1,540	Dry goods and apparel trade:	
Selling agents.....	6	Furniture and house furnishings trade:		Chain-store warehouses.....	1
Wholesale merchants.....	3,736	Manufacturers' sales branches.....	52	Wholesale merchants.....	38
Automotive trade:		Selling agents.....	132	Furniture and house furnishings trade:	
Manufacturers' sales branches.....	52	Wholesale merchants.....	213	Manufacturers' sales branches.....	254
Chemical, drug, and allied products trade:		General merchandise trade:		Wholesale merchants.....	424
Manufacturers' sales branches.....	130	Wholesale merchants.....	13	General merchandise trade:	
Dry goods and apparel trade:		Grocery and food specialties trade:		Manufacturers' agents.....	22
Wholesale merchants.....	448	Wholesale merchants.....	3	Wholesale merchants.....	289
General merchandise trade:		Iron and steel scrap and other waste materials trade:		Hardware trade:	
Wholesale merchants.....	27	Wholesale merchants.....	689	Wholesale merchants.....	800
Hardware trade:		Leather and leather goods (except gloves and shoes) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	1,992	Manufacturers' sales branches.....	66	Wholesale merchants.....	53
Jewelry and optical goods trade:		Wholesale merchants.....	487	Paper and paper products trade:	
Auction companies.....	2	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	40
Wholesale merchants.....	1	Drop shippers.....	5	Tobacco and tobacco products (except leaf) trade:	
Lumber and building materials (other than metal) trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	54
Wholesale merchants.....	11	Manufacturers' agents.....	28	All other trades:	
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	782	Manufacturers' sales branches.....	43
Wholesale merchants.....	37	Paper and paper products trade:		Wholesale merchants.....	90
Paper and paper products trade:		Manufacturers' sales branches.....	1	Wood products (0.4 per cent of reported commodity sales)	17,571
Wholesale merchants.....	2	Wholesale merchants.....	30	Chemical, drug, and allied products trade:	
All other trades:		Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	15
Brokers.....	4	Wholesale merchants.....	6	Electrical trade:	
Manufacturers' sales branches.....	83	All other trades:		Manufacturers' sales branches.....	122
Wholesale merchants.....	237	Brokers.....	751	Farm products (not elsewhere specified) trade:	
Stationery and stationery supplies (0.8 per cent of reported commodity sales)	0,203	Importers.....	200	Wholesale merchants.....	104
Amusement and sporting goods trade:		Manufacturers' agents.....	264	Farm supplies (except machinery and equipment) trade:	
Wholesale merchants.....	32	Manufacturers' sales branches.....	1,620	Wholesale merchants.....	20
Chemical, drug, and allied products trade:		Selling agents.....	200	Forest products (except lumber) trade:	
Chain-store warehouses.....	258	Warehouses (distributing).....	5	Commission merchants.....	117
Wholesale merchants.....	27	Wholesale merchants.....	6,870	Importers.....	398
Dry goods and apparel trade:		Tin, block (less than 0.1 per cent of reported commodity sales)	1,580	Manufacturers' agents.....	962
Wholesale merchants.....	70	Chemical, drug, and allied products trade:		Manufacturers' sales branches.....	787
Electrical trade:		Manufacturers' sales branches.....	29	Selling agents.....	79
Manufacturers' sales branches.....	549	Hardware trade:		Wholesale merchants.....	976
Furniture and house furnishings trade:		Wholesale merchants.....	2	Furniture and house furnishings trade:	
Wholesale merchants.....	21	Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	26
General merchandise trade:		Wholesale merchants.....	1,420	Grocery and food specialties trade:	
Manufacturers' agents.....	22	Plumbing and heating equipment and supplies trade:		Manufacturers' sales branches.....	556
Wholesale merchants.....	118	Wholesale merchants.....	45	Hardware trade:	
Grocery and food specialties trade:		All other trades:		Cash-and-carry wholesalers.....	1
Wholesale merchants.....	62	Selling agents.....	84	Manufacturers' sales branches.....	254
Hardware trade:				Wholesale merchants.....	54
Cash-and-carry wholesalers.....	1			Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants.....	1			Manufacturers' sales branches.....	102
Machinery, equipment, and supplies (except electrical) trade:				Wholesale merchants.....	2
Manufacturers' agents.....	36				
Manufacturers' sales branches.....	150				
Wholesale merchants.....	1,165				

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wood products—Continued.		Zinc bars, plates, shapes, and sheets—Continued.		Miscellaneous commodities—Continued.	
Lumber and building materials (other than metal) trade:		Hardware trade:		Grocery and food specialties trade:	
Brokers.....	\$18	Wholesale merchants.....	\$5	Brokers.....	\$255
Commission merchants.....	75	Iron and steel scrap and other waste materials trade:		Cash-and-carry wholesalers.....	399
Drop shippers.....	6	Wholesale merchants.....	2	District and general sales offices.....	17
Manufacturers' agents.....	175	Machinery, equipment, and supplies (except electrical) trade:		Importers.....	265
Manufacturers' sales branches.....	166	Wholesale merchants.....	2	Manufacturers' agents.....	186
Selling agents.....	23	Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches.....	7,210
Wholesale merchants.....	6,105	Manufacturers' agents.....	5	Wagon distributors.....	1
Wholesaling manufacturers.....	118	Manufacturers' sales branches.....	352	Wholesale merchants.....	5,505
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	950	Hardware trade:	
Manufacturers' agents.....	25	Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	826
Manufacturers' sales branches.....	40	Wholesale merchants.....	1	Iron and steel scrap and other waste materials trade:	
Selling agents.....	342	Miscellaneous commodities (1.5 per cent of reported commodity sales)	67,881	Wholesale merchants.....	9
Wholesale merchants.....	546	Amusement and sporting goods trade:		Jewelry and optical goods trade:	
Metals and minerals (except petroleum and scrap) trade:		Commission merchants.....	67	Wholesale merchants.....	316
Selling agents.....	8	Manufacturers' agents.....	0	Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants.....	1,512	Wholesale merchants.....	149	Commission merchants.....	404
Paper and paper products trade:		Automotive trade:		Manufacturers' agents.....	41
Manufacturers' agents.....	40	Manufacturers' sales branches.....	43	Manufacturers' sales branches.....	4
Manufacturers' sales branches.....	2,592	Wholesale merchants.....	263	Wholesale merchants.....	2,497
Wholesale merchants.....	301	Chemical, drug, and allied products trade:		Lumber and building materials (other than metal) trade:	
Plumbing and heating equipment and supplies trade:		Chain-store warehouses.....	105	Manufacturers' agents.....	12
Wholesale merchants.....	341	Manufacturers' agents.....	171	Selling agents.....	331
All other trades:		Manufacturers' sales branches.....	540	Wholesale merchants.....	87
Importers.....	63	Selling agents.....	26	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	252	Wholesale merchants.....	663	Drop shippers.....	29
Selling agents.....	8	Dry goods and apparel trade:		Manufacturers' agents.....	256
Wholesale merchants.....	260	Manufacturers' sales branches.....	187	Manufacturers' sales branches.....	8,779
Wool, raw (1.0 per cent of reported commodity sales)	46,378	Wholesale merchants.....	165	Selling agents.....	1,327
Dry goods and apparel trade:		Electrical trade:		Wholesale merchants.....	8,616
Wholesale merchants.....	20	Manufacturers' agents.....	110	Metals and minerals (except petroleum and scrap) trade:	
Farm products (not elsewhere specified) trade:		Manufacturers' sales branches.....	3,360	Manufacturers' agents.....	880
Brokers.....	1,050	Wholesale merchants.....	97	Manufacturers' sales branches.....	10,257
Commission merchants.....	6,766	Farm products (not elsewhere specified) trade:		Selling agents.....	14
Importers.....	3,131	Commission merchants.....	285	Wholesale merchants.....	303
Manufacturers' sales branches.....	146	Importers.....	672	Paper and paper products trade:	
Wholesale merchants.....	35,255	Manufacturers' agents.....	4	Manufacturers' sales branches.....	11
All other trades:		Wholesale merchants.....	105	Selling agents.....	25
Wholesale merchants.....	10	Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	120
Yarn (2.6 per cent of reported commodity sales)	114,728	Brokers.....	2	Petroleum and petroleum products trade:	
Dry goods and apparel trade:		Wholesale merchants.....	116	Bulk tank stations.....	124
Export commission houses.....	500	Food products (not elsewhere specified) trade:		Wholesale merchants.....	39
Manufacturers' agents.....	560	Manufacturers' sales branches.....	613	Plumbing and heating equipment and supplies trade:	
Wholesale merchants.....	76	Wagon distributors.....	29	Manufacturers' sales branches.....	453
Furniture and house furnishings trade:		Wholesale merchants.....	680	Wholesale merchants.....	553
Wholesale merchants.....	90	Wholesaling manufacturers.....	700	Tobacco and tobacco products (except leaf) trade:	
All other trades:		Forest products (except lumber) trade:		Cash-and-carry wholesalers.....	6
Brokers.....	3,152	Wholesale merchants.....	130	Wholesale merchants.....	2,324
Commission merchants.....	8,257	Furniture and house furnishings trade:		All other trades:	
Manufacturers' agents.....	10,316	Manufacturers' sales branches.....	305	Brokers.....	500
Manufacturers' sales branches.....	36,262	Selling agents.....	8	Commission merchants.....	84
Selling agents.....	38,722	Wholesale merchants.....	1,987	Drop shippers.....	327
Wholesale merchants.....	16,781	General merchandise trade:		Importers.....	26
Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales)	1,438	Auction companies.....	502	Manufacturers' agents.....	9
Electrical trade:		Wholesale merchants.....	22	Manufacturers' sales branches.....	306
Manufacturers' sales branches.....	121			Selling agents.....	347
				Wholesale merchants.....	1,442

¹ The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

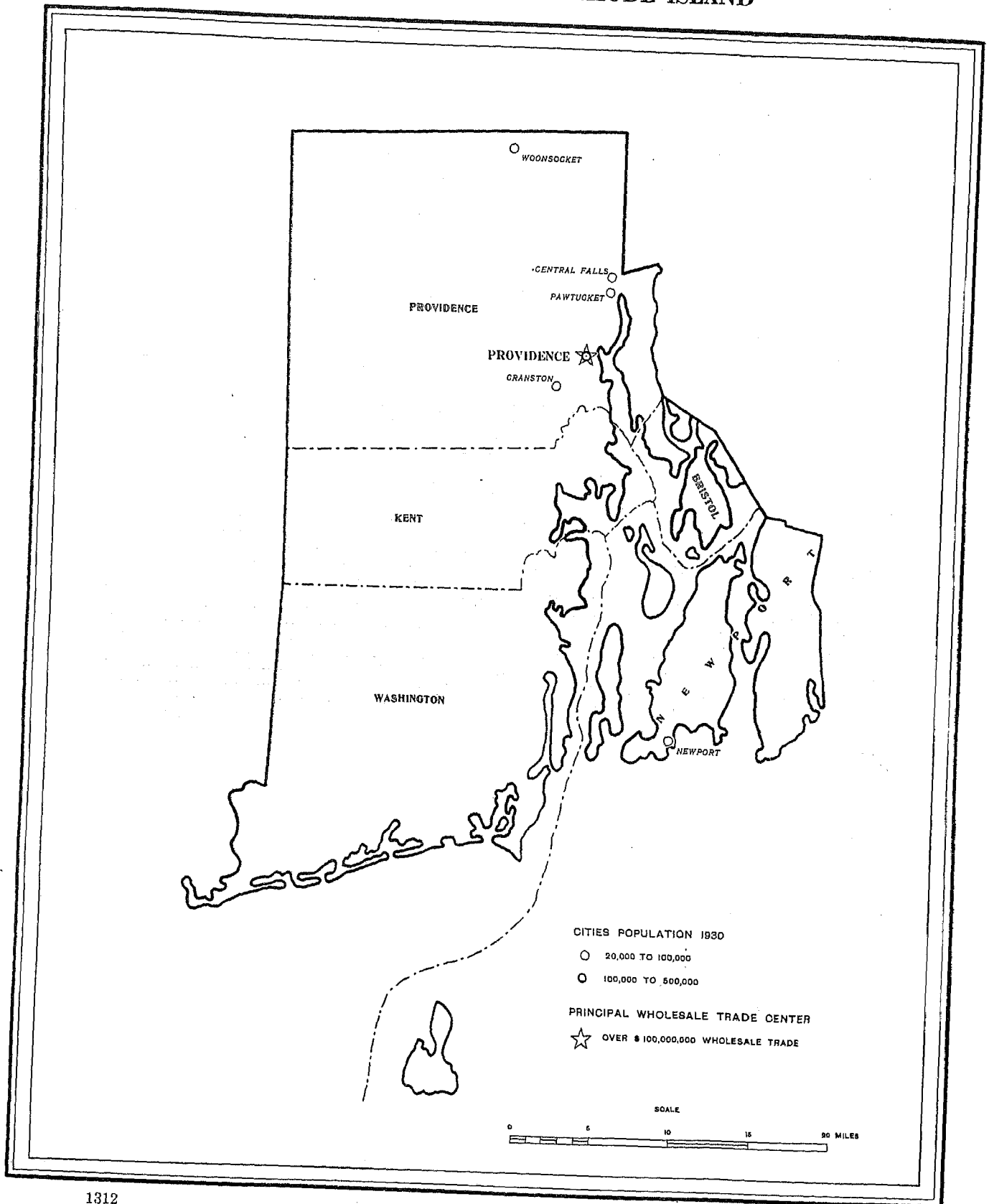
² The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

RHODE ISLAND

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WHOLESALE CENTERS IN RHODE ISLAND



WHOLESALE DISTRIBUTION—RHODE ISLAND: 1929

1313

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State.....	737	8,029	6,743	1,286	\$14,820,323	\$28,046,377	\$28,780,518	\$300,071,895	100.00
Amusement and sporting goods.....	6	22	17	5	23,833	50,350	50,098	237,528	.08
Automotive.....	29	305	202	43	547,707	1,107,745	936,240	7,013,679	2.34
Chemicals, drugs, and allied products.....	35	529	395	134	1,598,999	2,572,223	1,702,219	21,928,945	7.31
Dry goods and apparel.....	49	290	195	95	436,315	834,189	865,968	6,893,228	2.30
Electrical.....	21	288	241	47	460,153	880,792	570,829	5,041,322	1.68
Farm products (not elsewhere specified).....	34	150	122	28	302,832	1,015,417	1,062,200	48,338,926	16.11
Farm supplies (except machinery and equipment).....	5	63	57	6	94,063	174,884	212,559	2,773,023	.92
Food products (not elsewhere specified).....	132	1,588	1,450	132	2,533,072	4,887,816	1,148,416	58,004,147	19.33
Forest products (except lumber).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	17	144	123	21	254,503	415,162	440,002	2,854,570	.78
General merchandise.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	61	707	663	104	1,187,092	2,600,944	2,705,720	45,771,066	15.25
Hardware.....	6	210	164	46	360,168	663,178	524,393	2,970,765	.99
Iron and steel scrap and other waste materials.....	46	180	158	22	255,234	503,321	324,166	2,801,063	.93
Jewelry and optical goods.....	38	350	220	130	813,482	1,075,688	2,024,567	10,514,402	3.50
Leather and leather goods (except gloves and shoes).....	7	32	25	7	52,911	92,250	90,086	611,943	.20
Lumber and building materials (other than metal).....	22	441	404	37	852,130	1,453,465	1,000,534	9,917,978	3.31
Machinery, equipment, and supplies (except electrical).....	73	453	340	104	837,061	1,414,210	885,833	5,540,713	1.85
Metals and minerals (except petroleum and scrap).....	13	204	235	29	444,929	772,458	810,886	8,762,591	2.92
Paper and paper products.....	10	158	120	38	342,713	616,621	305,175	3,490,943	1.17
Petroleum and petroleum products.....	31	879	839	40	1,511,821	3,233,050	2,175,856	17,224,508	5.74
Plumbing and heating equipment and supplies.....	21	323	263	60	739,933	1,246,165	1,291,603	6,826,443	2.27
Tobacco and tobacco products (except leaf).....	10	113	102	11	227,738	489,864	430,803	9,600,721	3.20
All other.....	57	464	328	136	849,042	1,618,875	2,096,306	23,379,535	7.79

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 637,497)													
Total.....	571	5,672	4,686	1,087	\$10,241,451	\$19,044,612	\$15,719,618	\$167,683,304	100.00	\$94,538,060	58.38	\$4,880,933	\$55,182,148
Types of wholesalers:													
Service wholesalers.....	522	5,348	4,381	967	9,674,739	18,075,384	14,952,864	159,245,701	94.97	91,837,074	57.07	4,570,933	53,623,941
Importers.....	11	53	54	29	243,446	438,329	600,601	4,549,430	2.71	3,069,593	80.06	-----	3,338,933
Wholesale merchants.....	511	5,205	4,327	938	9,431,293	17,637,055	14,352,178	154,696,331	92.26	88,168,081	56.90	4,570,933	50,285,008
Limited function wholesalers.....	10	94	77	17	130,529	260,197	350,804	5,114,818	3.05	861,239	16.84	251,100	20,300
Cash and carry.....	9	68	59	9	92,352	199,671	344,852	4,886,746	2.91	775,516	15.87	250,000	-----
Drop shippers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mail order wholesalers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors.....	4	20	18	2	31,159	41,311	6,483	159,381	.10	43,250	27.14	500	20,000
Supply and machinery distributors.....	33	230	177	53	436,183	709,031	409,950	3,322,725	1.98	1,837,147	55.29	33,000	1,637,907
Amusement and sporting goods.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	21	242	205	37	400,014	849,318	681,287	4,695,334	2.80	706,911	15.06	1,101,603	2,348
Automobiles and other motor vehicles.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile parts (now).....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes.....	3	16	16	1	32,264	69,837	20,313	300,787	.18	-----	-----	-----	-----
Chemicals, drugs, and allied products.....	30	486	364	122	1,433,746	2,313,461	1,459,621	17,238,392	10.28	9,982,684	57.91	394,248	7,761,100
Chemicals.....	16	146	110	30	905,211	1,304,257	343,222	11,563,998	6.90	5,025,778	43.46	-----	7,057,235
Chemicals (industrial).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dyestuffs.....	5	36	24	12	107,613	193,839	118,439	3,243,540	-----	3,139,077	-----	-----	81,851
Dyes, dry cleaning supplies, and allied products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other chemicals.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	4	200	143	57	324,084	595,472	682,377	3,518,729	2.10	3,288,689	93.46	88,997	333,617
Drugs and drug sundries (specialty).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	7	135	105	30	202,051	402,374	432,442	2,143,177	1.28	1,068,217	77.84	304,461	370,038
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

¹ Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Dry goods and apparel.....	44	270	178	92	\$377,452	\$748,989	\$812,408	\$5,353,496	3.19	\$3,594,016	68.40	\$78,944	\$294,833
Clothing and furnishings (other than millinery and footwear).....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (general line).....	5	74	61	13	119,883	220,095	303,913	1,636,022	.98	1,126,087	68.79	32,207	48,311
Millinery and millinery supplies.....	4	13	9	4	18,889	49,404	6,843	201,526	.12	100,062	94.31	7,000	—
Notions.....	10	76	25	51	67,746	129,205	88,910	647,167	.30	201,039	31.06	5,000	27,809
Piece goods.....	15	60	40	10	71,270	142,291	171,539	1,601,515	.90	1,363,713	90.82	31,145	218,623
Shoes and other footwear.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Total.....	18	188	148	40	334,037	681,959	465,410	4,406,074	2.63	4,076,698	92.62	94,578	429,300
Electrical.....	18	118	89	29	229,048	481,051	310,333	3,336,885	1.90	3,110,912	93.23	56,034	309,300
Electrical goods (including appliances).....	3	6	6	—	7,550	17,530	18,906	71,163	.04	36,224	50.90	1,444	—
Electrical equipment and supplies.....	7	64	53	11	96,839	182,472	136,121	998,026	.60	929,560	93.14	36,600	30,000
Radios and radio equipment.....	8	48	26	22	124,659	281,049	155,106	1,267,796	.74	1,145,128	90.35	20,980	—
Total.....	21	117	95	22	309,442	861,837	1,019,456	30,804,539	18.37	7,753,999	25.17	102,065	27,228,041
Farm products (not elsewhere specified).....	7	40	27	13	188,602	279,188	40,128	26,259,195	15.66	6,489,001	24.71	—	23,052,479
Cotton.....	6	54	48	6	91,201	192,281	42,594	524,323	.31	374,718	71.47	63,090	—
Flowers and nursery stock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grain (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hides, skins, and furs.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wool and mohair.....	3	8	6	2	10,682	339,701	836,474	2,873,378	1.71	339,004	11.80	—	247,408
Other farm products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Total.....	5	63	57	6	94,963	174,884	212,559	2,773,023	1.65	2,432,562	87.72	463,890	—
Farm supplies (except machinery and equip- ment).....	105	990	904	86	1,361,535	2,609,409	739,169	27,159,279	16.20	17,633,206	64.93	248,928	—
Food products (not elsewhere specified).....	9	42	37	5	52,039	119,001	51,415	687,517	.41	243,472	35.41	780	—
Confectionery and soft drinks.....	11	224	198	26	360,387	691,982	247,426	6,026,790	3.59	4,935,059	81.89	180,123	—
Dairy products.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products.....	16	282	274	8	244,027	494,674	59,587	1,678,491	1.00	943,718	56.22	13,870	—
Fish and sea foods.....	36	277	250	27	413,288	749,220	200,403	11,474,180	6.84	5,216,653	45.46	—	—
Fruits.....	14	93	81	12	135,400	273,567	71,274	4,267,023	2.58	2,073,829	48.50	—	—
Fruits and vegetables (general line).....	11	47	42	5	68,611	136,019	26,034	2,768,876	1.63	533,929	19.29	—	—
Vegetables.....	11	137	127	10	209,268	339,634	103,096	4,408,281	2.68	2,068,295	46.93	—	—
Meats and meat products.....	29	143	120	14	262,611	484,116	122,170	6,467,630	3.86	5,733,906	88.66	54,165	—
Total.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Forest products (except lumber).....	13	138	109	19	210,769	343,424	406,793	1,818,966	1.08	1,596,353	87.76	11,829	20,061
Furniture.....	4	25	22	3	37,712	62,053	39,141	272,027	.16	238,231	87.58	2,220	20,061
House furnishings.....	9	103	87	16	173,047	281,371	367,652	1,546,939	.92	1,358,102	87.79	9,600	—
Total.....	41	306	256	50	492,098	988,418	1,504,786	12,277,345	7.32	6,781,532	55.24	65,351	704,182
Groceries and food specialties.....	20	178	149	29	267,654	488,200	332,867	6,583,400	3.93	4,332,047	65.80	22,451	—
Groceries (general line).....	21	127	106	21	224,444	509,215	681,919	5,693,945	3.39	2,449,485	43.02	42,906	704,182
Food and grocery specialties ¹	6	210	164	46	360,168	663,178	524,393	2,976,765	1.78	2,670,053	89.70	29,383	335,370
Iron and steel scrap and other waste material.....	46	180	158	22	265,234	503,321	324,166	2,801,063	1.07	1,314,597	46.93	58,863	1,888,304
Iron and steel scrap.....	10	86	79	7	137,301	248,488	178,040	968,102	.58	706,392	72.97	44,463	821,114
Junk and scrap.....	36	94	79	15	117,933	254,833	146,126	1,832,961	1.09	608,215	33.18	14,400	1,067,190
Jewelry and optical goods ²	33	260	168	102	498,519	888,692	1,441,647	5,120,568	3.06	3,828,263	74.67	17,500	1,104,461
Leather and leather goods (except gloves and shoes).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	19	426	393	33	808,524	1,336,255	1,096,584	3,457,023	5.04	3,402,483	40.23	80,287	1,152,787
Machinery, equipment, and supplies (except electrical).....	57	389	293	96	728,262	1,230,065	791,087	4,880,867	2.91	2,932,191	58.03	196,286	1,537,907
Commercial equipment and supplies.....	5	13	11	2	18,202	40,362	25,030	158,468	.09	60,261	41.81	—	—
Construction equipment and supplies (con- struction machinery).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling ma- chinery, equipment, and supplies.....	31	223	170	53	427,055	691,162	381,234	3,227,530	1.92	1,701,638	54.58	33,900	1,537,907
Professional equipment and supplies.....	8	76	47	29	160,974	280,313	141,269	673,609	.40	515,449	76.52	—	—
Church equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dental supplies and equipment.....	6	53	39	14	132,904	224,278	90,021	421,721	—	343,564	—	—	—
Scientific and laboratory equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Transportation equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Total.....	8	228	207	21	364,044	644,191	452,494	3,706,790	2.21	3,182,245	86.12	925,589	1,691,976
Paper and paper products.....	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	4	208	195	14	286,271	682,381	153,666	2,931,054	1.75	2,077,408	70.88	410,145	65,731

¹ Includes 3 establishments handling bakery products, 5 in canned goods (general line), 3 in coffee, 2 in coffee, tea, and spices, 1 in flour, and 7 in other food and grocery specialties.

² Includes 2 establishments in optical goods.

³ Includes 4 establishments handling coal, 3 in iron and steel (except scrap), and 1 in metal and metal work, other than iron and steel.

WHOLESALE DISTRIBUTION—RHODE ISLAND: 1929

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TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Plumbing and heating equipment and supplies	15	277	226	51	\$806,723	\$1,009,901	\$570,382	\$4,401,936	2.83	\$4,007,008	91.03	\$14,664	\$654,305
Plumbing equipment and supplies	12	260	212	48	590,201	974,425	557,629	4,281,051	2.55	3,969,228	92.72	14,664	654,305
Heating equipment and supplies	3	17	14	3	16,462	35,476	18,753	120,884	.07	37,780	31.25		
Tobacco and tobacco products (except leaf)	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other	44	394	281	113	693,864	1,328,551	2,099,667	14,029,961	8.37	11,297,839	80.53	301,337	10,091,570
Books, periodicals, and newspapers	3	56	39	17	71,839	115,432	75,895	630,033	.55	10,000	1.08		
Oils and greases (animal and vegetable)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	26	134	90	44	353,042	648,952	1,056,132	10,762,375	6.42	10,038,873	93.74	63,538	9,364,008
Cordage and twine	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials, other than dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Yarn	14	57	30	21	144,007	325,109	409,153	9,141,929	5.50	8,706,439	95.24	4,800	8,637,100
Other textiles (exclusive of dry goods)	8	57	42	15	172,890	260,512	1,212,017	1,253,653	7.46	1,033,510	82.45		708,908
Miscellaneous kinds of business	12	179	133	46	223,501	435,356	324,730	2,056,036	1.23	1,003,501	48.81	157,707	569,480

PROVIDENCE (pop. 252,931)

Total	437	4,752	3,819	933	\$9,120,461	\$16,490,525	\$13,193,695	\$149,233,201	100.00	\$97,466,945	58.61	\$4,221,486	\$54,409,422
Types of wholesalers:													
Service wholesalers	410	4,480	3,608	872	8,640,175	16,084,588	12,558,147	142,204,569	95.35	85,204,881	59.88	3,931,080	52,871,215
Importers	11	83	54	29	243,446	438,320	600,601	4,549,430	3.05	3,060,603	80.06		3,338,033
Wholesale merchants	408	4,397	3,554	843	8,402,729	15,246,269	11,957,546	137,745,139	92.30	81,635,288	59.10	3,931,080	49,532,282
Limited function wholesalers	8	54	43	11	72,087	152,465	255,538	3,887,755	2.61	509,836	14.06	250,600	300
Cash and carry	5	48	43	5	65,090	133,112	250,069	3,812,547	2.55	499,113	13.09	250,000	
Mail order wholesalers	2	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors	1				(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors	30	218	168	50	402,100	653,472	380,010	3,050,877	2.04	1,092,228	55.47	38,900	1,537,007
Amusement and sporting goods:													
Automotive ¹	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive ²	15	213	170	34	383,574	805,132	624,637	4,439,656	2.97	685,070	15.43	1,063,677	2,348
Chemicals, drugs, and allied products:													
Chemicals	20	484	362	122	1,431,250	2,309,714	1,450,321	17,227,132	11.54	9,971,484	57.88	304,248	7,761,190
Drugs and drug sundries (general line)	15	144	114	30	902,715	1,300,510	342,922	11,552,798	7.74	5,014,878	43.41		7,057,235
Drugs and drug sundries (specialty)	4	200	143	57	324,084	505,472	682,377	3,518,729	2.30	3,288,039	93.46	88,997	333,617
Paints, varnishes, lacquers, and enamels	2	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Toilet articles and preparations	7	135	105	30	202,051	402,374	432,442	2,143,177	1.44	1,668,217	77.84	304,451	370,093
Toll articles and preparations	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel:													
Clothing and furnishings (other than millinery and footwear)	40	259	169	90	361,607	718,606	783,007	5,004,402	3.39	3,120,016	61.62	78,944	250,833
Dry goods (general line)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies	5	74	61	13	110,383	220,095	303,913	1,636,922	1.10	1,126,087	68.79	32,207	48,311
Notions	4	13	9	4	18,889	49,404	6,843	201,526	.14	190,062	94.31	7,000	
Piece goods	9	74	24	50	66,387	125,683	82,409	635,573	.43	201,039	31.63	5,000	27,809
Shoes and other footwear	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical:													
Electrical goods (including appliances)	18	188	143	45	334,037	681,959	465,410	4,406,074	2.95	4,076,696	92.52	94,578	429,300
Electrical equipment and supplies	8	118	80	20	220,648	481,951	310,383	3,330,885	2.23	3,110,912	93.23	55,634	309,300
Radios and radio equipment	3	6	6		7,550	17,630	18,006	71,163	.05	36,224	50.90	1,444	
Radios and radio equipment	7	64	53	11	96,839	182,472	136,121	998,026	.67	929,560	93.14	30,500	30,000
Farm products (not elsewhere specified):													
Cotton	16	93	73	20	276,661	465,490	210,670	27,534,574	18.48	7,205,370	26.12	43,090	26,923,041
Flowers and nursery stock	7	40	27	13	188,062	279,188	40,128	26,269,195	17.60	6,489,091	24.71		26,052,479
Hides, skins, and furs	4	43	38	5	75,455	146,735	17,394	358,221	.24	274,718	76.60	43,090	
Wool and mohair	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment):													
Farm supplies (except machinery and equipment)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified):													
Confectionery and soft drinks	76	733	666	67	1,111,156	2,082,135	673,358	24,554,289	16.45	15,555,947	63.35	74,235	
Dairy products	6	26	24	2	28,774	76,430	34,022	442,927	.30	106,969	24.15	(x)	780
Poultry and poultry products	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy and poultry products	4	22	16	6	29,183	70,410	58,169	324,665	.55	560,398	67.95		
Fish and sea foods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (fresh)	4	132	128	4	141,252	239,202	38,200	799,318	.54	363,404	45.46	1,000	
Meats and meat products	30	255	231	24	350,638	684,800	188,003	10,889,859	7.30	4,968,111	45.62		
Meats and meat products	28	119	110	9	236,108	430,476	108,143	5,937,923	3.98	5,733,006	96.56	30,855	
Furniture and house furnishings:													
Furniture	11	122	103	19	202,772	324,687	394,779	1,711,290	1.15	1,514,427	88.50	2,729	20,061
House furnishings	3	25	22	3	37,712	61,691	30,141	256,204	.17	238,231	95.18	2,229	20,061
House furnishings	8	97	81	16	165,060	263,266	356,638	1,460,996	.98	1,276,195	87.85	500	
Groceries and food specialties:													
Groceries (general line)	31	255	207	48	421,314	830,204	1,468,808	10,307,821	6.91	5,799,967	56.27	64,851	704,182
Food and grocery specialties	14	141	113	28	220,429	380,260	782,905	4,991,324	3.35	3,350,482	67.13	22,451	
Food and grocery specialties	17	114	94	20	200,885	458,054	675,903	5,316,497	3.56	2,449,485	46.07	42,400	704,182
Hardware (general line):													
Hardware (general line)	6	210	164	46	360,168	663,178	524,393	2,976,765	1.99	2,670,053	89.73	20,360	335,370

¹ Includes 2 establishments in automobiles and other motor vehicles; 5 in automotive equipment; 0 in automobile parts (new and used); and 2 in tires and tubes.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PROVIDENCE—Continued													
Iron and steel scrap and other waste materials.....	30	137	119	18	\$181,057	\$363,390	\$102,196	\$2,196,038	1.47	\$1,256,297	57.18	\$14,400	\$1,835,004
Iron and steel scrap.....	6	60	66	3	105,141	191,808	112,809	821,582	.55	650,382	70.10		768,714
Junk and scrap (general line).....	24	68	53	15	75,916	171,582	79,387	1,875,356	.92	605,915	44.00	14,400	1,067,190
Jewelry and optical goods ¹	31	246	152	94	482,401	858,340	1,401,900	5,056,052	3.39	3,719,203	73.56	17,500	1,104,401
Leather and leather goods (except gloves and shoes).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Lumber and building materials (other than metal).....	15	255	226	29	578,839	877,053	613,054	6,292,380	4.22	3,392,483	53.01	70,267	1,008,707
Machinery, equipment, and supplies (except electrical).....	53	373	281	92	682,968	1,166,416	753,637	4,575,019	3.07	2,663,272	58.21	100,280	1,537,907
Commercial equipment and supplies.....	5	13	11	2	18,202	40,362	25,030	158,468	.11	66,261	41.81		
Construction equipment and supplies.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Farm machinery and equipment.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	28	211	161	50	380,371	635,603	351,294	2,945,688	1.97	1,616,019	54.88	33,900	1,537,907
Professional equipment and supplies.....	7	72	44	28	153,974	272,203	138,769	649,000	.44	491,449	75.65		
Service equipment and supplies.....	10	43	31	12	52,793	101,527	104,838	341,068	.23	163,334	47.89		7,886
Transportation equipment and supplies.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Metals and minerals (except petroleum and scrap) ²	8	228	207	21	364,044	644,101	452,494	3,706,790	2.48	3,192,245	86.12	825,639	1,091,976
Paper and paper products.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products (general line).....	8	129	98	31	301,418	545,593	283,602	2,760,946	1.85	2,670,531	96.04	15,106	200,000
Paper and paper products (specialty, other than specified).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Plumbing and heating equipment and supplies ³	14	259	211	48	558,774	930,002	513,972	4,055,612	2.72	3,733,847	92.07	14,064	654,306
Tobacco and tobacco products (except leaf).....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	30	231	155	76	536,772	1,017,889	1,779,804	12,203,940	8.18	10,784,345	88.37	222,337	9,872,008
Books, periodicals, and newspapers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oils and greases (animal and vegetable).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	10	106	67	39	316,094	552,982	1,520,242	9,879,126	6.62	9,722,003	98.41	63,638	9,226,263
Miscellaneous kinds of business.....	7	55	40	15	107,557	228,477	140,777	1,153,264	.77	860,877	76.17	78,707	495,323

¹ Includes 29 establishments in jewelry; and 2 in optical goods.
² Includes 4 establishments in coal; 3 in iron and steel (except scrap); and 1 in metals and metal work (other than iron and steel).
³ Includes 11 establishments in plumbing equipment and supplies; and 3 in heating equipment and supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total.....	737	8,029	6,743	1,286	\$14,820,323	\$28,646,377	\$23,780,518	\$300,071,895	100.00	\$146,808,689	\$5,248,129	\$75,025,139
Wholesalers only.....	571	5,672	4,635	1,037	10,241,451	19,044,612	15,719,618	167,683,304	55.88	94,530,060	4,860,933	55,182,148
Assemblers and country buyers.....	8	11	11	-----	11,046	20,211	10,868	317,730	.11	207,180		
All other types of wholesale establishments.....	158	2,346	2,007	249	4,567,826	9,572,554	8,050,032	132,070,861	44.01	52,163,459	387,196	19,842,991
Amusement and sporting goods.....	6	22	17	5	23,833	66,360	56,098	237,528	.08	131,477	16,078	-----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	3	12	9	3	15,559	38,413	47,481	161,929	.05	108,400	16,078	-----
Cameras and motion-picture equipment and supplies.....	3	10	8	2	8,274	17,937	8,617	76,599	.03	23,077		-----
Automotive.....	29	305	262	43	547,707	1,107,745	936,240	7,013,679	2.34	2,889,416	1,102,058	2,348
Automobiles and other motor vehicles.....	4	112	101	11	218,725	389,647	330,181	2,794,874	.93	136,000	1,034,834	-----
Automobile equipment.....	9	61	73	18	119,769	330,359	239,345	1,310,563	.44	492,741	67,219	2,348
Automobile accessories.....	5	33	27	6	24,705	83,709	87,755	296,481	-----	95,631	58,733	-----
Automotive equipment (general line).....	4	58	46	12	95,064	246,660	151,590	1,015,082	-----	397,090	8,481	2,348
Automobile parts (new).....	9	49	41	8	80,905	130,733	158,752	524,687	.17	215,170		-----
Tires and tubes.....	7	53	47	6	128,808	267,006	207,982	2,383,555	.80	2,045,505		-----

WHOLESALE DISTRIBUTION—RHODE ISLAND: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Chemicals, drugs, and allied products.....	35	529	395	134	\$1,598,999	\$2,572,223	\$1,792,219	\$21,928,945	7.31	\$14,656,297	\$304,248	\$9,745,992
Chemicals.....	21	189	147	42	1,070,464	1,563,019	675,820	16,254,611	5.42	9,609,391	-----	9,042,037
Chemicals (industrial).....	8	53	44	9	237,485	345,908	233,570	5,385,791	-----	3,524,051	-----	4,232,650
Dyestuffs.....	8	63	43	20	179,715	327,510	329,496	5,949,351	-----	5,894,888	-----	81,851
Dyes, dry cleaning supplies, and allied products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Other chemicals.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Drugs and drug sundries (general line)....	4	200	143	57	324,984	595,472	632,377	3,518,729	1.17	3,288,689	88,907	333,617
Drugs and drug sundries (specialty).....	2	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels..	7	135	105	30	202,051	402,374	432,442	2,143,177	.71	1,668,217	304,451	370,038
Toilet articles and preparations.....	1	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	49	290	195	95	439,315	834,189	865,969	6,893,226	2.30	3,829,810	78,944	544,833
Clothing and furnishings (other than millinery and footwear).....	9	29	22	7	43,381	83,027	90,403	635,901	.21	473,148	3,592	-----
Clothing (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Clothing, men's and boys'.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Clothing, women's and children's.....	3	6	4	1	6,531	13,691	7,700	83,131	-----	79,300	-----	-----
Furnishings (general line).....	3	10	7	3	19,110	38,762	53,021	397,655	-----	247,311	-----	-----
Dry goods (general line).....	5	74	61	13	119,383	220,096	303,913	1,036,922	.65	1,126,087	32,207	48,311
Millinery and millinery supplies.....	4	13	9	4	18,889	49,404	6,843	201,626	.07	190,062	7,000	-----
Notions.....	10	76	25	51	67,746	129,205	88,916	647,167	.22	201,039	5,000	27,899
Piece goods.....	18	55	45	10	92,645	166,210	171,539	2,023,293	.87	1,384,715	31,145	468,023
Cotton goods.....	8	23	16	7	28,909	66,517	113,774	1,067,489	-----	686,413	-----	296,806
Piece goods (general line).....	6	26	23	3	42,965	70,050	44,579	659,034	-----	595,243	17,500	111,427
Rayons.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Woolens and worsteds.....	3	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Shoes and other footwear.....	3	43	33	10	94,271	180,248	204,354	1,148,357	.38	464,769	-----	-----
Electrical.....	21	288	241	47	469,153	889,792	670,829	5,041,322	1.88	4,363,011	94,578	429,300
Electrical goods (including appliances)....	11	218	182	36	354,764	689,784	416,802	3,972,133	1.33	3,397,227	66,634	399,300
Electrical merchandise (general line)....	6	81	61	20	161,116	343,401	208,277	2,507,118	-----	2,318,426	66,634	349,300
Electrical appliances ¹	6	137	121	16	193,048	346,383	207,525	1,466,015	-----	1,078,801	-----	50,000
Electrical equipment and supplies.....	3	6	6	-----	7,560	17,536	18,006	71,163	.02	36,224	1,444	-----
Radios and radio equipment.....	7	64	63	11	96,839	182,472	136,121	998,026	.33	929,660	36,500	30,000
Farm products (not elsewhere specified)....	34	160	122	28	392,832	1,015,417	1,062,200	48,338,926	16.11	8,738,896	102,965	35,873,225
Cotton.....	15	66	47	19	263,710	419,704	76,728	43,512,611	14.50	7,325,091	-----	34,697,663
Flowers and nursery stock.....	6	54	48	6	91,201	192,281	42,594	524,323	.17	374,718	63,000	-----
Grain (general line).....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hides, skins, and furs.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)....	5	6	6	-----	5,604	18,439	14,170	199,016	.07	75,660	39,875	-----
Wool and mohair.....	3	8	6	2	10,682	336,761	330,474	2,873,878	.96	339,004	-----	247,408
Other farm products.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	5	63	57	6	94,963	174,884	212,569	2,778,023	.92	2,482,592	463,890	-----
Food products (not elsewhere specified)....	132	1,568	1,456	132	2,533,072	4,887,819	1,148,418	58,004,147	19.33	39,124,982	248,956	-----
Confectionery and soft drinks.....	9	42	37	5	52,089	119,001	51,415	687,517	.23	243,472	780	-----
Dairy products.....	15	451	407	44	831,037	1,614,475	274,008	9,825,585	3.27	5,573,100	180,150	-----
Cheese.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy products (general line).....	9	211	185	26	343,347	664,814	244,775	6,312,199	-----	4,644,558	136,963	-----
Ice cream.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Milk and cream.....	3	192	178	14	389,767	705,307	21,012	3,035,220	-----	310,626	43,160	-----
Poultry and poultry products.....	6	22	16	6	29,183	72,216	58,209	834,665	.28	500,598	-----	-----
Fish and sea foods ²	16	282	274	8	244,027	494,674	59,587	1,678,491	.56	943,718	13,870	-----
Fruits and vegetables (fresh).....	45	369	333	36	591,247	1,112,531	215,482	17,797,251	5.93	6,516,938	-----	-----
Fruits.....	14	93	81	12	135,409	273,567	71,274	4,297,024	-----	2,073,829	-----	-----
Fruits and vegetables (general line).....	20	139	125	14	246,570	499,330	41,113	9,091,946	-----	1,834,214	-----	-----
Vegetables.....	11	137	127	10	209,268	339,634	103,005	4,408,281	-----	2,608,895	-----	-----
Meats and meat products.....	41	422	389	33	785,539	1,474,919	489,655	27,180,338	9.06	22,287,156	54,155	-----
Meats (fresh).....	21	110	97	13	186,505	341,734	67,386	4,840,754	-----	4,281,027	31,355	-----
Meats and meat products (general line)....	9	45	44	1	94,165	177,102	59,198	2,216,210	-----	2,017,879	22,800	-----
Meats and provisions.....	11	267	248	19	504,869	956,083	363,071	20,123,374	-----	15,988,250	-----	-----
Forest products (except lumber).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	17	144	123	21	264,503	415,162	446,002	2,354,870	.78	2,019,321	12,329	20,061
Furniture.....	8	41	36	5	81,456	133,791	78,350	807,631	.27	681,219	2,729	20,061
House furnishings ³	9	103	87	16	173,047	281,371	367,652	1,546,939	.51	1,358,102	9,600	-----
General merchandise.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

¹ Includes 1 establishment in refrigerators (electric).

² Includes 2 establishments in fish and sea foods (fresh and cured), and 14 in fish and sea foods (fresh).

³ Includes 1 establishment in china, glassware, and crockery, 1 in curtains and draperies, 3 in floor coverings, 2 in house furnishings (general line), and 2 in household supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYERS (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO IN- DUSTRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
THE STATE—Continued												
Metals and minerals (except petroleum and scrap).....	13	264	235	20	\$444,020	\$772,458	\$810,886	\$8,752,591	2.92	\$4,040,866	\$826,539	\$2,540,597
Coal.....	4	137	130	7	160,370	318,622	95,974	1,888,810	.63	1,632,763	761,463	982,346
Iron and steel (except scrap).....	4	89	73	16	202,020	332,651	374,230	1,084,055	.66	1,440,074	04,076	709,630
Metals and metal work (other than iron and steel).....	5	38	32	6	75,630	121,185	340,682	4,870,726	1.03	962,020	-----	848,621
Paper and paper products.....	16	158	120	38	342,713	616,521	365,175	3,499,943	1.17	3,209,849	15,165	200,000
Paper and paper products (general line).....	13	151	115	36	327,835	599,692	364,475	3,289,703	1.10	2,999,609	15,165	200,000
Paper and paper products (specialty, other than specified).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Stationery and stationery supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Petroleum and petroleum products.....	31	879	839	40	1,511,821	3,233,050	2,175,866	17,224,508	5.74	6,393,875	589,680	207,961
Plumbing and heating equipment and supplies.....	21	323	263	60	739,933	1,246,165	1,291,603	6,825,443	2.28	6,173,109	151,951	2,096,936
Plumbing equipment and supplies.....	15	275	220	49	655,040	1,088,443	1,144,774	5,904,380	1.97	5,548,228	151,951	2,096,936
Pipe, valves, and fittings.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Plumbing and heating equipment and supplies (general line).....	10	115	92	23	231,462	430,300	431,572	2,292,923	-----	2,014,515	4,004	54,305
Ventilating equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Heating equipment and supplies.....	6	48	37	11	84,293	157,722	146,829	922,654	.31	624,881	-----	-----
Tobacco and tobacco products (except leaf).....	16	118	102	16	227,738	489,364	490,803	9,800,721	3.20	3,802,372	301,568	9,800
All other.....	57	464	328	136	849,042	1,618,875	2,996,306	23,379,535	7.79	17,696,091	301,337	16,324,310
Books, periodicals, and newspapers.....	6	83	62	21	107,468	174,438	82,222	1,409,994	.47	186,787	-----	-----
Oils and greases (animal and vegetable).....	3	5	4	1	14,126	20,758	-----	188,564	.06	35,082	-----	44,357
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Textiles and textile materials (other than dry goods).....	35	177	114	63	473,491	879,574	2,546,444	19,533,556	6.51	16,310,338	63,538	15,585,473
Cordage and twine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Textiles and textile materials, other than dry goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Yarn.....	23	100	60	40	263,556	555,731	1,299,465	17,913,110	-----	14,987,004	-----	14,858,605
Other textiles (exclusive of dry goods).....	8	57	42	15	172,890	266,512	1,212,017	1,253,683	-----	1,033,510	4,800	703,908
Miscellaneous kinds of business.....	12	179	133	46	223,561	435,856	324,730	2,056,036	.69	1,003,501	157,707	569,480

PROVIDENCE

Total.....	577	6,427	5,291	1,136	\$12,647,622	\$23,794,507	\$18,527,279	\$246,423,158	100.00	\$132,202,864	\$4,693,655	\$74,012,413
Wholesalers only.....	457	4,752	3,810	933	9,120,461	16,400,525	13,193,095	149,233,201	60.66	87,460,945	4,221,486	54,409,422
All other types of wholesale establishments.....	120	1,675	1,472	203	3,527,161	7,393,982	5,333,584	97,189,957	39.44	44,735,919	387,169	19,602,991
Amusement and sporting goods.....	6	22	17	5	23,833	56,350	56,098	237,523	.10	131,477	16,076	-----
Amusement and sporting goods (except cameras and motion picture equipment and supplies).....	3	12	9	3	15,559	38,413	47,481	161,629	.07	108,400	16,076	-----
Cameras and motion picture equipment and supplies.....	3	10	8	2	8,274	17,937	8,617	75,894	.03	23,077	-----	-----
Automotive.....	23	276	236	40	531,267	1,063,559	879,540	6,758,001	2.74	2,867,581	1,064,127	2,348
Automobiles and other motor vehicles.....	3	112	101	11	218,725	388,233	330,081	2,791,774	1.13	136,000	1,034,834	-----
Automotive equipment.....	7	68	53	15	110,423	300,739	200,005	1,131,748	.46	492,741	29,293	2,348
Automobile parts (new and used).....	7	44	36	8	75,891	121,002	142,658	484,215	.20	193,335	-----	-----
Tires and tubes.....	6	52	46	6	120,228	253,585	200,190	2,350,204	.95	2,045,505	-----	-----
Chemicals, drugs, and allied products.....	34	527	393	134	1,599,503	2,568,476	1,791,910	21,917,745	8.89	14,645,097	394,248	9,745,992
Chemicals.....	20	187	145	42	1,067,968	1,559,272	675,520	16,243,411	6.59	9,688,191	-----	9,042,037
Drugs and drug sundries (general line).....	4	200	143	57	324,984	595,472	682,377	3,518,729	1.43	3,288,689	88,997	383,617
Drugs and drug sundries (specialty).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Paints, varnishes, lacquers, and enamels.....	7	135	105	30	202,051	402,374	432,442	2,143,177	.87	1,668,217	304,451	370,038
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Dry goods and apparel.....	45	270	186	83	420,530	803,826	837,167	6,604,232	2.68	3,556,410	78,944	500,833
Clothing and furnishings (other than millinery and footwear).....	9	29	22	7	43,881	83,027	90,403	635,961	.26	473,148	3,592	-----
Millinery and footwear.....	5	74	61	13	119,383	226,095	303,913	1,636,922	.66	1,126,087	32,207	48,311
Dry goods (general line).....	4	13	9	4	18,889	49,404	6,543	201,626	.08	190,062	7,000	-----
Millinery and millinery supplies.....	9	74	24	50	60,387	125,683	82,499	635,573	.26	201,039	5,000	27,839
Notions.....	15	46	37	9	78,219	130,360	149,155	2,345,893	.95	1,111,315	81,145	424,623
Piece goods.....	3	43	33	10	94,271	180,248	204,354	1,148,357	.47	454,759	-----	-----
Shoes and other footwear.....	3	43	33	10	94,271	180,248	204,354	1,148,357	.47	454,759	-----	-----
Electrical.....	21	288	241	47	459,153	889,702	570,829	5,041,322	2.05	4,363,011	94,578	429,300
Electrical goods (including appliances).....	11	218	182	36	354,764	689,784	416,802	3,072,133	1.61	3,397,227	59,634	399,300
Electrical equipment and supplies.....	3	6	6	-----	7,550	17,536	18,000	71,163	.03	30,224	1,444	-----
Radios and radio equipment.....	7	64	53	11	96,839	182,472	136,121	998,026	.41	929,560	36,500	30,000
Farm products (not elsewhere specified).....	24	119	93	26	351,709	606,006	238,279	44,837,990	18.20	8,041,376	43,090	35,573,225
Cotton.....	15	66	47	19	263,710	419,704	76,728	43,512,611	17.66	7,325,091	-----	34,697,663
Flowers and nursery stock.....	4	43	38	5	75,455	146,735	17,394	358,221	.16	274,718	-----	-----
Other farm products.....	5	10	8	2	12,544	39,567	144,157	997,158	.39	441,567	-----	875,562

¹ Includes 1 establishment in refrigerators (electric)

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO IN- DUSTRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
PROVIDENCE—Continued												
Farm supplies (except machinery and equipment).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Food products (not elsewhere specified).....	92	1,233	1,128	105	\$2,099,197	\$3,944,844	\$960,860	\$40,199,915	10.97	\$30,083,800	\$74,235	-----
Confectionery and soft drinks.....	6	26	24	2	28,774	76,430	34,022	442,027	.18	106,969	780	-----
Dairy products.....	12	403	364	30	757,831	1,481,424	272,801	9,410,602	3.82	5,320,369	41,600	-----
Poultry and poultry products.....	4	22	16	6	29,183	70,416	58,169	824,065	.33	560,398	-----	-----
Fish and sea foods.....	4	132	128	4	141,252	239,202	38,200	799,318	.33	393,404	1,000	-----
Fruits and vegetables (fresh).....	37	345	312	33	556,097	1,043,711	202,882	17,175,430	6.97	6,243,396	-----	-----
Meats and meat products.....	29	305	284	21	586,060	1,033,661	354,795	20,540,973	8.34	17,480,334	30,855	-----
Furniture and house furnishings.....	15	138	117	21	246,516	396,725	433,988	2,246,894	.91	1,937,415	3,229	\$20,061
Furniture.....	7	41	36	5	81,456	133,429	78,350	785,898	.32	601,219	2,729	20,061
House furnishings.....	8	97	81	16	165,060	263,296	355,638	1,460,996	.59	1,276,190	500	-----
General merchandise.....	1	(x)	(x)	-----	(x)	(x)	-----	(x)	(x)	-----	-----	-----
Groceries and food specialties.....	45	537	460	77	872,129	1,878,135	2,103,888	23,574,142	9.57	8,053,012	104,851	704,182
Groceries (general line).....	17	201	169	32	302,306	471,496	1,212,056	10,557,981	4.29	3,386,024	62,451	-----
Food and grocery specialties.....	28	336	291	45	569,763	1,406,639	891,932	13,016,161	5.28	4,666,988	42,400	704,182
Hardware (general line).....	6	210	164	46	360,168	663,178	524,393	2,976,765	1.21	2,670,053	29,360	335,370
Iron and steel scrap and other waste ma- terials.....	30	137	119	18	181,057	363,390	192,196	2,196,938	.89	1,256,297	14,400	1,835,904
Iron and steel scrap.....	6	69	66	3	105,141	191,808	112,809	821,682	.33	650,382	-----	768,714
Junk and scrap.....	24	68	53	15	75,916	171,582	79,387	1,375,356	.56	605,915	14,400	1,067,190
Jewelry and optical goods.....	36	342	214	128	797,364	1,947,236	2,884,829	10,443,970	4.24	9,188,786	17,600	1,105,226
Jewelry.....	33	305	183	122	752,116	1,863,920	2,848,501	10,212,135	4.15	9,026,204	17,600	1,104,461
Optical goods.....	3	37	31	6	45,248	83,316	88,328	231,841	.09	102,622	-----	765
Leather and leather goods (except gloves and shoes).....	7	32	25	7	52,911	92,250	96,086	611,043	.25	440,782	52,227	-----
Lumber and building materials (other than metal).....	18	270	237	33	622,445	994,263	613,054	7,763,835	3.15	3,599,011	70,267	1,008,707
Machinery, equipment, and supplies (ex- cept electrical).....	68	433	333	100	780,706	1,327,202	853,393	5,173,915	2.10	3,160,109	205,283	1,833,907
Commercial equipment and supplies.....	13	58	52	6	81,271	128,632	60,480	410,389	.17	282,282	8,997	12,434
Construction equipment and supplies.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Farm machinery and equipment.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	34	225	171	54	418,412	694,809	410,590	3,259,273	1.32	1,993,435	33,000	1,821,473
Professional equipment and supplies.....	7	72	44	28	153,974	272,203	198,769	649,606	.26	491,449	-----	-----
Service equipment and supplies.....	11	44	32	12	58,421	114,837	104,838	368,458	.15	163,334	7,330	-----
Transportation equipment and supplies.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Metal and minerals (except petroleum and scrap).....	13	264	235	29	444,929	772,458	810,886	8,752,591	3.55	4,040,866	825,530	2,540,597
Coal.....	4	137	130	7	166,370	318,622	95,974	1,888,810	.77	1,632,703	761,463	982,346
Iron and steel (except scrap).....	4	80	73	16	202,929	332,651	374,230	1,984,055	.80	1,446,074	64,076	709,036
Metals and metal work (other than iron and steel).....	5	38	32	6	75,630	121,185	340,682	4,879,726	1.98	462,020	-----	848,621
Paper and paper products.....	12	138	105	33	320,296	572,167	303,893	3,135,378	1.27	3,022,061	15,165	200,000
Petroleum and petroleum products.....	9	458	429	29	891,845	1,901,053	734,708	9,098,561	3.69	4,301,028	589,680	204,677
Plumbing and heating equipment and sup- plies.....	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf).....	8	96	85	11	182,541	411,661	300,342	7,997,186	3.25	3,136,642	301,568	9,500
All other.....	40	290	195	95	669,368	1,275,397	2,062,976	20,462,715	8.30	16,942,597	222,337	15,865,348
Books, periodicals, and newspapers.....	4	68	49	19	97,833	158,788	82,202	1,233,870	.50	176,787	-----	(x)
Oils and greases (animal and vegetable).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	28	143	88	55	419,574	759,449	1,797,087	17,702,632	7.18	15,703,468	63,538	15,210,668
Miscellaneous kinds of business.....	7	55	40	15	107,557	228,477	140,777	1,153,204	.47	866,877	78,707	485,323

CITIES OF 50,000 TO 100,000 POPULATION ⁴

PAWTUCKET ⁵ (pop. 77,149).....	32	295	245	50	\$404,823	\$756,345	\$477,624	\$8,296,444	100.00	\$8,654,309	\$139,726	\$304,000
Groceries and food specialties.....	6	61	61	-----	77,744	132,060	173,718	3,146,238	37.92	1,133,053	-----	-----
Machinery, equipment, and supplies (ex- cept electrical).....	3	15	13	2	23,971	44,319	7,145	177,135	2.14	87,660	-----	-----
All other.....	5	36	30	6	69,100	130,602	78,582	780,631	9.41	340,742	79,000	260,000

⁴ For complete information concerning the number of establishments by kind of business, see Table 12.

⁵ Includes 2 establishments in automotive, 1 in chemicals, drugs, and allied products, 2 in dry goods and apparel, 2 in farm products (not elsewhere specified), 2 in food products (not elsewhere specified), 2 in iron and steel scrap and other waste materials, 1 in jewelry and optical goods, 1 in paper and paper products, 2 in petroleum and petroleum products, 1 in plumbing and heating equipment and supplies, and 2 in tobacco and tobacco products (except leaf).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
TOWNS AND CITIES OF 20,000 TO 50,000 POPULATION ⁶												
CENTRAL FALLS ⁷ (pop. 25,898).....	8	22	19	3	\$37,867	\$73,507	\$47,040	\$707,798	100.00	\$102,983	\$1,500	\$134,805
EAST PROVIDENCE ⁸ (pop. 29,905).....	14	356	342	14	484,080	913,910	1,359,780	7,690,961	100.00	4,074,721	223,890	-----
Automotive.....	3	2	2	-----	3,744	8,806	10,866	66,301	.80	-----	-----	-----
Petroleum and petroleum products.....	6	244	237	7	343,620	709,809	1,152,471	4,914,050	63.90	1,803,570	-----	-----
NEWPORT ⁹ (pop. 27,612).....	23	268	248	22	321,921	660,356	296,956	4,193,388	100.00	2,461,144	121,890	3,284
Food products (not elsewhere specified).....	12	175	164	11	182,720	371,122	61,492	2,516,807	60.02	2,277,732	121,890	-----
Petroleum and petroleum products.....	3	38	38	2	46,620	121,194	68,887	523,832	12.49	48,212	-----	3,284
WOONSOCKET ¹⁰ (pop. 49,376).....	42	210	194	25	327,994	1,087,799	1,802,950	9,307,930	100.00	2,490,789	76,135	12,500
Food products (not elsewhere specified).....	9	60	60	0	110,109	255,411	50,968	2,994,536	32.17	1,279,055	17,160	-----
Groceries and food specialties.....	4	21	20	1	34,812	100,853	65,108	662,522	7.12	20,512	-----	-----
Iron and steel scrap and other waste materials.....	7	13	12	1	16,320	32,912	54,281	-----	.71	-----	-----	-----
Petroleum and petroleum products.....	3	41	40	1	66,778	141,463	29,980	711,913	7.65	59,190	-----	-----
All other.....	6	33	27	6	42,818	80,215	697,364	1,208,950	12.99	274,002	-----	-----
TOWNS AND CITIES OF 5,000 TO 20,000 POPULATION ¹¹												
Total.....	20	95	87	8	\$143,242	\$355,228	\$355,226	\$2,211,313	-----	\$1,240,656	\$64,463	\$352,400
BARRINGTON (pop. 5,162).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
BRISTOL (pop. 11,953).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	-----	-----	-----
BURRILLVILLE (pop. 7,677).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	-----	-----	-----
CUMBERLAND (pop. 10,304).....	1	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
NORTH PROVIDENCE (pop. 11,104).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
SOUTH KINGSTOWN (pop. 6,010).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	-----	-----	-----
WARREN (pop. 7,974).....	3	11	11	-----	7,869	23,335	249	60,478	-----	7,500	-----	-----
WESTERLY (pop. 10,997).....	7	33	32	1	57,303	165,272	219,381	968,312	-----	536,120	20,000	-----
WEST WARWICK (pop. 17,696).....	4	27	24	3	38,072	64,299	107,001	843,412	-----	683,579	44,463	352,400

⁶ The information for establishments in Cranston (pop. 42,911) and Warwick (pop. 23,196) is not shown on account of disclosure of individual operations.

⁷ Includes 2 establishments in food products (not elsewhere specified), 1 in groceries and food specialties, 2 in iron and steel scrap and other waste materials, 1 in tobacco and tobacco products (except leaf), and 2 in all other.

⁸ Includes 1 establishment in farm supplies (except machinery and equipment), 1 in food products (not elsewhere specified), 1 in groceries and food specialties, 1 in lumber and building materials (other than metal), and 1 in paper and paper products.

⁹ Includes 1 establishment in groceries and food specialties, 2 in iron and steel scrap and other waste materials, 1 in lumber and building materials (other than metal), 2 in tobacco and tobacco products (except leaf), and 2 in all other.

¹⁰ Includes 1 establishment in automotive, 2 in dry goods and apparel, 2 in farm products (not elsewhere specified), 1 in forest products (except lumber), 2 in furniture and house furnishings, 1 in lumber and building materials (other than metal), 2 in paper and paper products, and 2 in tobacco and tobacco products (except leaf).

¹¹ No wholesale reports were received from the towns of Coventry (pop. 6,430), Johnston (pop. 9,357), and Lincoln (pop. 10,421) and they are not listed separately.

CENSUS OF DISTRIBUTION

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES	CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total.....	737	8,029	6,743	1,286	\$14,820,323	\$28,646,377	\$23,780,518	\$300,071,896	\$148,908,699	48.98	\$6,248,129	\$75,026,139	\$407,153
Wholesalers, only.....	571	5,072	4,035	1,037	10,241,451	19,044,612	15,719,618	167,683,304	94,536,060	56.38	4,890,933	55,132,148	293,666
Service wholesalers.....	522	5,348	4,881	967	9,674,739	18,075,384	14,952,864	150,245,761	91,837,674	57.07	4,670,933	53,028,941	305,068
Importers.....	11	83	84	29	243,446	438,320	600,691	4,649,430	3,609,693	80.66	-----	3,338,033	413,585
Wholesale merchants.....	511	5,265	4,827	938	9,431,293	17,637,055	14,352,173	154,690,331	88,168,081	56.99	4,670,933	60,285,008	302,733
Limited function wholesalers.....	10	94	77	17	130,629	260,197	356,804	5,114,818	861,239	16.84	251,100	20,300	319,676
Cash and carry.....	9	98	59	9	92,382	199,671	344,852	4,880,746	775,510	15.87	250,000	-----	542,972
Drop shippers.....	1	-----	-----	-----	-----	-----	-----	(x)	(x)	(x)	(x)	(x)	(x)
Mail order wholesalers.....	2	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors.....	4	20	18	2	31,159	41,311	6,483	159,381	43,250	27.14	500	20,000	39,845
Supply and machinery distributors.....	33	230	177	53	436,183	709,031	409,960	3,322,725	1,837,147	55.20	38,900	1,537,007	109,699
Bulk tank stations.....	27	670	644	26	1,215,550	2,550,669	2,022,160	14,293,454	4,310,467	30.20	179,635	142,248	529,387
Chain store warehouses ²	3	219	194	25	285,956	569,447	976,491	24,715,980	-----	-----	-----	-----	8,238,660
Manufacturers' sales branches.....	70	1,200	1,056	144	2,511,407	5,379,152	4,475,971	57,176,760	41,089,739	71.87	166,711	8,910,483	816,767
Agents and brokers.....	58	257	203	54	554,013	1,073,286	575,410	35,885,667	6,757,253	18.83	40,950	10,781,260	618,718
Brokers.....	24	60	42	18	145,218	315,756	167,421	24,755,800	2,029,800	11.83	40,000	9,516,445	1,031,492
Commission merchants ³	11	107	91	16	230,028	440,444	280,785	4,691,356	1,485,055	20.77	-----	-----	453,760
Manufacturers' agents.....	14	49	40	9	104,760	181,144	92,909	1,716,367	739,290	43.10	950	353,611	122,526
Selling agents.....	9	41	30	11	74,907	135,942	25,295	4,423,144	1,602,208	36.22	-----	011,204	401,466
Assemblers and country buyers.....	8	11	11	-----	11,046	29,211	10,808	317,730	207,180	65.21	-----	-----	39,716
Assemblers.....	6	7	7	-----	8,342	23,870	10,195	278,471	173,897	62.45	-----	-----	46,412
Country buyers on salary or commission.....	1	-----	-----	-----	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Packers and shippers.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

PROVIDENCE													
Total.....	577	6,427	5,291	1,136	\$12,647,622	\$23,794,507	\$18,527,279	\$246,423,158	\$132,202,864	53.65	\$4,608,655	\$74,012,413	\$427,077
Wholesalers only.....	457	4,752	3,819	933	9,120,461	16,400,525	13,193,695	140,233,201	87,406,045	58.01	4,221,486	54,409,422	326,650
Service wholesalers.....	419	4,480	3,608	872	8,646,175	15,684,588	12,558,147	142,294,660	85,204,881	59.88	4,447,753	52,871,215	330,606
Importers.....	11	83	84	29	243,446	438,320	600,691	4,649,430	3,609,693	80.66	-----	3,338,033	413,585
Wholesale merchants.....	408	4,397	3,564	843	8,402,729	15,246,259	11,957,456	137,745,139	81,535,288	60.19	3,931,986	49,532,282	337,011
Limited function wholesalers.....	8	54	43	11	72,087	152,465	255,538	3,887,755	569,836	14.66	250,000	300	486,969
Cash and carry.....	6	48	43	5	65,099	133,112	250,069	3,812,647	499,113	13.09	250,000	-----	762,600
Mail order wholesalers.....	2	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors.....	1	-----	-----	-----	-----	-----	-----	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	30	218	168	50	402,199	653,472	380,010	3,050,877	1,692,228	55.47	38,900	1,537,007	101,696
Bulk tank stations.....	7	288	271	17	634,411	1,329,401	600,046	6,963,182	2,223,020	31.93	179,635	142,248	994,740
Chain store warehouses ²	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' sales branches.....	58	1,084	951	133	2,283,401	4,853,573	3,734,841	40,935,414	36,499,967	73.00	166,711	8,910,483	860,955
Agents and brokers.....	53	249	196	53	544,145	1,054,476	570,160	34,917,039	5,079,249	17.12	40,950	10,541,260	658,812
Brokers.....	22	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Commission merchants ³	9	105	89	16	227,528	436,359	284,535	4,943,856	1,485,055	30.06	-----	-----	549,317
Manufacturers' agents.....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Selling agents.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

CITIES OF 50,000 TO 100,000 POPULATION													
Pawtucket.....	32	292	245	50	\$404,823	\$756,624	\$477,624	\$8,296,444	\$3,654,809	44.06	\$139,726	\$304,000	-----
Wholesalers only.....	25	202	155	47	265,122	499,801	294,690	3,960,782	1,558,582	39.35	139,720	64,000	-----
All other types of wholesale establishments.....	7	93	90	3	139,701	256,823	182,934	4,335,662	2,096,227	48.34	-----	240,000	-----

TOWNS AND CITIES OF 20,000 TO 50,000 POPULATION⁴													
Central Falls.....	8	22	19	3	\$37,887	\$73,507	\$47,040	\$707,799	\$102,963	14.55	\$1,500	\$184,805	-----
Wholesalers only.....	8	22	19	3	37,887	73,507	47,040	707,799	102,963	14.55	1,500	134,805	-----
East Providence.....	14	356	342	14	484,090	913,910	1,359,780	7,690,961	4,074,731	52.98	223,890	-----	-----
Wholesalers only.....	7	112	105	7	135,461	203,864	207,309	2,238,301	1,673,147	74.75	223,890	-----	-----
All other types of wholesale establishments.....	7	244	237	7	348,629	710,046	1,152,471	5,452,660	2,401,574	44.04	-----	-----	-----
Newport.....	23	265	246	22	321,921	650,356	296,956	4,193,888	2,461,144	58.69	121,890	3,284	-----
Wholesalers only.....	17	226	206	20	235,242	468,607	190,433	2,239,668	840,641	37.58	121,890	3,284	-----
All other types of wholesale establishments.....	6	42	40	2	86,679	181,749	106,518	1,950,720	1,620,503	82.82	27	-----	-----
Woonsocket.....	42	219	194	25	327,994	1,067,799	1,802,950	9,307,930	2,490,789	26.78	78,135	12,500	-----
Wholesalers only.....	34	130	113	17	170,957	687,373	1,125,369	5,439,703	1,611,836	29.63	78,135	12,500	-----
All other types of wholesale establishments.....	8	89	81	8	157,037	380,426	677,581	3,868,227	878,953	22.72	-----	-----	-----

¹ Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.
² The total expenses for chain store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain store systems have so reported to the bureau.
³ Includes 1 small auction company; combined in order to avoid disclosing data for individual establishments.
⁴ The information for establishments in Cranston and Warwick is not shown on account of disclosure of individual operations.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers					All other types ²	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers					All other types ²
		Wholesale merchants, including jobbers	Manufacturers' sales branches ¹	Brokers	Commission merchants	Manufacturers' agents				Wholesale merchants, including jobbers	Manufacturers' sales branches ¹	Brokers	Commission merchants	Manufacturers' agents	
Total.....	737	544	70	24	10	14	75	Groceries and food specialties.....	61	36	11	4	1	9	
Amusement and sporting goods.....	0	5	1					Groceries (general line).....	25	18	1	1	5		
Amusement and sporting goods (except cameras and motion picture equipment and supplies).....	3	2	1					Food and grocery specialties.....	30	18	10	3	4		
Cameras and motion picture equipment and supplies.....	3	3						Hardware (general line).....	6	6					
Automotive.....	29	21	6		1	1		Iron and steel scrap and other waste materials.....	46	46					
Automobiles and other motor vehicles.....	4	3	1					Iron and steel scrap.....	10	10					
Automotive equipment.....	0	7			1	1		Junk and scrap.....	35	35					
Automobile parts (new and used).....	0	8						Waste rubber, rags, and paper.....	1	1					
Tires and tubes.....	7	3						Jewelry and optical goods.....	33	27	2		7		
Chemicals, drugs, and allied products.....	35	27	3		2	3		Jewelry.....	35	25	1	2	7		
Chemicals.....	21	14	3		2	2		Optical goods.....	3	2	1				
Drugs and drug sundries (general line).....	4	4						Leather and leather goods (except gloves and shoes).....	7	6	1				
Drugs and drug sundries (specialty).....	2	1				1		Leather and leather goods (general line).....	1	1					
Paints, varnishes, lacquers, and enamels.....	7	7						Leather and leather belting.....	2	1	1				
Toilet articles and preparations.....	1	1						Shoe findings and cut stock.....	4	4					
Dry goods and apparel.....	40	44	1	2		1	1	Lumber and building materials (other than metal).....	22	19	1	1	1		
Clothing and furnishings (other than millinery and footwear).....	9	8					1	Construction and building materials (other than metal and wood).....	14	13			1		
Dry goods (general line).....	5	5						Lumber and millwork.....	8	6	1	1			
Millinery and millinery supplies.....	4	4						Machinery, equipment, and supplies (except electrical).....	73	57	9	1	1		
Notions.....	10	10						Commercial equipment and supplies.....	13	5	6		1		
Piece goods.....	18	15		2		1		Construction equipment and supplies.....	1	1					
Shoes and other footwear.....	3	2	1					Farm machinery and equipment.....	1	1					
Electrical.....	21	18	3					Manufacturing, mining, and drilling machinery, equipment, and supplies.....	37	31	1	1	4		
Electrical goods (including appliances).....	10	8	2					Professional equipment and supplies.....	8	8					
Electrical equipment and supplies.....	3	3						Service equipment and supplies.....	12	10	2				
Radios and radio equipment.....	7	7						Transportation equipment and supplies.....	1	1					
Refrigerators (electric).....	1	1						Metals and metal work (except petroleum and scrap).....	13	8	5				
Farm products (not elsewhere specified).....	34	19	8	1		6		Coal.....	4	4					
Cotton.....	15	7	8					Iron and steel (except scrap).....	4	3	1				
Flowers and nursery stock.....	0	6						Metals and metal work (other than iron and steel).....	5	1	4				
Grain.....	2	1				1		Paper and paper products.....	16	14	1		1		
Hides, skins and furs.....	1	1						Paper and paper products (general line).....	13	12			1		
Livestock (other than horses and mules).....	5	1		1		3		Paper and paper products (specialty, other than specified).....	2	2					
Wool and mohair.....	3	3						Stationery and stationery supplies.....	1	1					
Other farm products.....	2					2		Petroleum and petroleum products.....	31	4			27		
Farm supplies (except machinery and equipment).....	5	5						Plumbing and heating equipment and supplies.....	21	15	4		1		
Feed.....	5	5						Plumbing equipment and supplies.....	15	12	2		1		
Food products (not elsewhere specified).....	132	103	15	3	4	7		Heating equipment and supplies.....	6	3	2		1		
Confectionery and soft drinks.....	9	8				1		Tobacco and tobacco products (except leaf).....	16	8	1	5	1		
Dairy products.....	14	10	3	1				All other.....	57	43	4	1	1		
Poultry and poultry products.....	6	4				2		Books, periodicals, and newspapers.....	6	3			1		
Dairy and poultry products.....	1	1						Oils and greases (animal and vegetable).....	3	2		1			
Fish and seafoods.....	10	16				3		Rubber goods (general line).....	1	1					
Fruits and vegetables (fresh).....	45	36		2	4	3		Textiles and textile materials (other than dry goods).....	35	26	3	4	1		
Meats and meat products.....	41	28	12			1		Miscellaneous kinds of business.....	12	11			1		
Forest products (except lumber).....	1	1													
Furniture and house furnishings.....	17	12	2			1									
Furniture.....	8	3	2			1									
House furnishings.....	9	9													
General merchandise.....	1					1									

¹ Includes supply and machinery distributors.
² The 75 "All other types" include:

Assemblers and country buyers.....	8	Drop shippers.....	1	Selling agents—Continued.....	
Grain.....	1	Furniture.....	1	Jewelry.....	1
Livestock (other than horses and mules).....	3	Importers.....	11	Construction and building materials (other than metal and wood).....	1
Poultry and poultry products.....	2	Chemicals.....	2	Commercial equipment, and supplies.....	1
Fruits and vegetables.....	2	Other farm products.....	2	Heating equipment and supplies.....	1
Auction companies.....	1	Food and grocery specialties.....	2	Books, periodicals and newspapers.....	1
General merchandise.....	1	Jewelry.....	5	Textiles and textile materials (other than dry goods).....	1
Bulk tank stations.....	27	Mail order wholesalers.....	2	Wagon distributors.....	4
Petroleum and petroleum products.....	27	Drugs and drug sundries (specialty).....	1	Meats and meat products.....	1
Cash and carry.....	9	Jewelry.....	1	Food and grocery specialties.....	1
Confectionery and soft drinks.....	1	Selling agents.....	0	Tobacco and tobacco products (except leaf).....	1
Groceries (general line).....	6	Clothing and furnishings (other than millinery and footwear).....	1	Miscellaneous kinds of business.....	1
Tobacco and tobacco products (except leaf).....	2	Fruits and vegetables (fresh).....	1		
Chain-store warehouses.....	3	Food and grocery specialties.....	1		
Groceries (general line).....	3				

CENSUS OF DISTRIBUTION

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated to avoid disclosure of individual operations]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES					EXPENSES				
	Total	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Agents and brokers	All other ²	Total	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Agents and brokers	All other ³
Total.....	\$300,072	\$158,020	\$57,176	\$35,885	\$48,091	\$28,647	\$18,346	\$5,379	\$1,073	\$3,849
Amusement and sporting goods.....	238	190	(x)			56	44	(x)		
Automotive.....	7,014	4,696	2,303	(x)		1,108	850	252	(x)	
Chemicals, drugs, and allied products.....	21,929	15,965	4,577	(x)	1,273	2,572	2,214	235	(x)	99
Dry goods and apparel.....	6,893	5,352	(x)	1,126		834	749		25	
Electrical.....	5,041	4,406	635			860	682	208		
Farm products (not elsewhere specified).....	48,339	30,227		17,204	818	1,016	838		145	33
Farm supplies (except machinery and equipment).....	2,773	2,773				175	175			
Food products (not elsewhere specified).....	58,004	26,866	23,792	6,975	371	4,888	2,587	1,910	359	32
Forest products (except lumber).....	(x)	(x)				(x)	(x)			
Furniture and house furnishings.....	2,355	1,797	(x)	(x)	(x)	415	343	(x)	(x)	(x)
General merchandise.....	(x)			(x)		(x)			(x)	
Groceries and food specialties.....	45,771	9,957	4,072	4,105	27,035	2,607	870	978	71	688
Hardware.....	2,977	2,977				663	663			
Iron and steel scrap and other waste materials.....	2,801	2,801				503	503			
Jewelry and optical goods.....	10,514	3,166	(x)	316	1,901	1,076	570	(x)	46	318
Leather and leather goods (except gloves and shoes).....	612	516	(x)			92	81	(x)		
Lumber and building materials (other than metal).....	9,918	8,457	(x)	(x)		1,454	1,337	(x)	(x)	
Machinery, equipment, and supplies (except electrical).....	5,550	4,881	427	232		1,414	1,229	135	50	
Metals and minerals (except petroleum and scrap).....	8,753	3,707	5,046			773	645	128		
Paper and paper products.....	3,550	3,335	(x)	(x)		617	607	(x)	(x)	
Petroleum and petroleum products.....	17,225	2,932			14,293	3,233	682			2,551
Plumbing and heating equipment and supplies.....	6,826	4,402	2,181	243		1,246	1,010	174	62	
Tobacco and tobacco products (except leaf).....	9,600	4,620	(x)		3,170	489	370	(x)		91
All other.....	23,379	13,983	5,401	3,887	(x)	1,619	1,200	124	168	(x)

¹ Includes "Supply and machinery distributors."

² Includes net sales amounting to \$4,550,000 for importers, \$4,887,000 for cash and carry wholesalers, \$150,000 for wagon distributors, \$14,293,000 for bulk tank stations, \$24,716,000 for chain-store warehouses, and \$386,000 for drop shippers, mail-order wholesalers and assemblers and country buyers, which are not shown separately by kind of business in order to avoid disclosure of individual operations.

³ Includes total expenses amounting to \$489,000 for importers, \$200,000 for cash-and-carry wholesalers, \$42,000 for wagon distributors, \$2,551,000 for bulk tank stations, \$500,000 for chain-store warehouses, and \$48,000 for drop shippers, mail-order wholesalers, and assemblers and country buyers, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
Total.....	737	8,029	6,743	1,286	\$14,820,323	\$28,646,377	\$300,071,895	100.00
Individual.....	281	1,293	1,003	290	1,092,575	3,380,858	35,275,697	11.76
Partnership.....	92	532	429	103	678,326	1,590,450	30,158,359	10.05
Corporation.....	360	6,185	5,297	888	12,412,504	23,613,253	233,589,998	77.84
Cooperative association.....	3	14	9	5	24,114	45,012	989,591	.33
All other.....	1	5	5		12,804	16,804	68,250	.02

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			2 UNITS			3 TO 5 UNITS			
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total	737	\$300,072	\$28,647	557	\$127,138	42.37	\$15,659	27	\$17,811	\$1,508	44	\$33,508	\$2,676
Amusement and sporting goods.....	6	238	56	5	190	79.83	44				4	290	88
Automotive.....	29	7,014	1,168	18	3,256	46.42	652					(x)	(x)
Chemicals, drugs, and allied products.....	35	21,929	2,572	20	5,335	24.33	887	2	(x)	(x)	6	(x)	(x)
Dry goods and apparel.....	49	6,893	834	47	6,475	93.94	773						
Electrical.....	21	5,041	890	13	1,372	27.22	234	3	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified).....	34	48,339	1,016	24	14,247	29.47	632	2	(x)	(x)	3	9,630	160
Farm supplies (except machinery and equipment).....	5	2,773	175	5	(x)	(x)	(x)						
Food products (not elsewhere specified).....	132	58,004	4,888	104	28,601	49.31	2,560	2	(x)	(x)	6	1,162	142
Forest products (except lumber).....	1	(x)	(x)	1	(x)	(x)	(x)						
Furniture and house furnishings.....	17	2,355	415	11	1,400	63.27	275	2	(x)	(x)	1	(x)	(x)
General merchandise.....	1	(x)	(x)	1	(x)	(x)	(x)						
Groceries and food specialties.....	61	45,771	2,607	41	11,012	24.06	912	3	8,108	143	4	3,482	70
Hardware.....	6	2,977	663	6	2,977	100.00	663						
Iron and steel scrap and other waste materials.....	46	2,801	503	43	2,263	80.44	410	2	(x)	(x)			
Jewelry and optical goods.....	38	10,514	1,076	33	4,480	42.13	744	3	1,013	189			
Leather and leather goods (except gloves and shoes).....	7	612	92	7	612	100.00	92						
Lumber and building materials (other than metal).....	22	9,918	1,454	19	5,438	54.83	831	2	(x)	(x)	1	(x)	(x)
Machinery, equipment, and supplies (except electrical).....	73	5,550	1,414	58	4,452	80.22	1,022	4	319	61	3	477	240
Metals and minerals (except petroleum and scrap).....	13	8,753	773	7	2,468	28.20	399	1	(x)	(x)	2	(x)	(x)
Paper and paper products.....	16	3,500	617	12	2,000	84.57	582	1	(x)	(x)	2	(x)	(x)
Petroleum and petroleum products.....	31	17,225	3,233	11	5,321	30.89	1,300						
Plumbing and heating equipment and supplies.....	21	6,826	1,246	14	4,141	60.67	949				1	(x)	(x)
Tobacco and tobacco products (except leaf).....	16	9,000	480	11	5,332	55.54	265				4	2,459	196
All other.....	57	23,379	1,619	46	11,943	61.08	1,161				6	6,814	265

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	28	\$49,667	\$2,455	40	\$37,382	\$3,279	38	\$34,115	\$3,030	3	\$461	\$40
Amusement and sporting goods.....				1	(x)	(x)						
Automotive.....	1	(x)	(x)	4	1,388	173	2	(x)	(x)			
Chemicals, drugs, and allied products.....	4	6,102	245	3	3,712	268						
Dry goods and apparel.....	1	(x)	(x)	1	(x)	(x)						
Electrical.....	2	(x)	(x)	2	1,180	284						
Farm products (not elsewhere specified).....	4	23,365	158							1	(x)	(x)
Farm supplies (except machinery and equipment).....												
Food products (not elsewhere specified).....	2	(x)	(x)	5	5,891	927	11	20,123	956	2	(x)	(x)
Forest products (except lumber).....												
Furniture and house furnishings.....	1	(x)	(x)	2	(x)	(x)						
General merchandise.....												
Groceries and food specialties.....	3	1,751	255	3	19,092	686	7	2,326	542			
Hardware.....												
Iron and steel scrap and other waste materials.....	1	(x)	(x)									
Jewelry and optical goods.....	1	(x)	(x)				1	(x)	(x)			
Leather and leather goods (except gloves and shoes).....												
Lumber and building materials (other than metal).....												
Machinery, equipment, and supplies (except electrical).....	2	(x)	(x)	5	129	52	1	(x)	(x)			
Metals and minerals (except petroleum and scrap).....	3	4,412	97	1	(x)	(x)						
Paper and paper products.....												
Petroleum and petroleum products.....				6	3,326	524	14	8,578	1,319			
Plumbing and heating equipment and supplies.....	2	(x)	(x)	3	808	112	1	(x)	(x)			
Tobacco and tobacco products (except leaf).....							1	(x)	(x)			
All other.....	1	(x)	(x)	4	988	143						

CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)			SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Total	737	432	8,029	6,743	1,286	\$14,820,323	1,726	\$4,211,555	431	\$2,483,210	5,873	\$8,125,558	7,645	7,754	7,808	7,731
Amusement and sporting goods.....	6	5	22	17	5	23,833	7	11,667			15	12,160	22	22	22	22
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	3	2	12	9	3	15,559	7	11,667			5	3,892	12	12	12	12
Cameras and motion-picture equipment and supplies.....	3	3	10	8	2	8,274					10	8,274	10	10	10	10
Automotive.....	29	17	805	262	43	547,707	43	108,895	8	43,392	254	395,420	805	304	303	200
Automobiles and other motor vehicles.....	4	1	112	101	11	218,725	8	24,803			104	193,802	118	116	114	107
Automotive equipment.....	9	7	91	73	18	110,769	14	24,270	1	1,520	76	93,979	84	86	86	86
Automobile parts (new and used).....	9	7	40	41	8	80,905	7	10,938	3	24,000	39	45,917	47	47	40	34
Tires and tubes.....	7	2	53	47	6	128,308	14	48,774	4	17,872	35	61,662	56	55	55	54
Chemicals, drugs, and allied products.....	35	8	529	305	134	1,598,999	124	510,532	34	522,307	371	566,100	504	513	512	516
Chemicals.....	21	4	189	147	42	1,070,464	61	352,132	21	457,697	107	260,635	177	180	182	185
Drugs and drug sundries (general line).....	4		200	143	57	324,984	29	90,332	5	37,041	166	197,611	193	198	196	197
Drugs and drug sundries (specialty).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	7	1	135	105	30	202,051	30	66,808	8	27,569	97	107,614	120	130	120	120
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	49	41	200	195	95	436,315	96	186,107	19	54,162	175	196,046	262	260	273	265
Clothing and furnishings (other than millinery and footwear).....	9	6	20	22	7	43,381	15	29,697	2	1,723	12	11,961	27	20	28	26
Dry goods (general line).....	5	3	74	61	13	119,383	17	40,414	12	37,708	45	41,261	73	73	74	74
Millinery and millinery supplies.....	4	4	13	9	4	18,889	8	13,985			5	4,904	13	13	13	13
Notions.....	10	10	76	25	51	67,746	28	17,761	2	5,304	46	44,681	68	65	67	66
Piece goods.....	18	16	55	45	10	92,645	14	43,434	2	3,427	39	45,784	39	41	48	43
Shoes and other footwear.....	3	2	43	33	10	94,271	14	40,816	1	0,000	28	47,455	42	42	43	43
Electrical.....	21	8	288	241	47	459,153	112	178,395	18	85,924	158	194,834	238	256	251	246
Electrical goods (including appliances).....	11	5	218	182	36	354,764	87	143,267	12	64,604	119	146,893	185	191	185	179
Electrical equipment and supplies.....	3	3	6	6		7,550					6	7,550	6	6	5	5
Radios and radio equipment.....	7		64	53	11	96,839	25	35,128	6	21,320	33	40,391	47	50	61	62
Farm products (not elsewhere specified).....	34	43	150	122	28	392,832	28	153,226	12	76,400	110	163,206	152	147	151	152
Cotton.....	15	20	66	47	19	263,710	21	137,253	4	41,408	41	85,044	66	65	65	65
Flowers and nursery stock.....	6	5	54	48	6	91,201	5	10,308	4	28,400	45	52,493	56	53	60	57
Grain.....	2	(x)	(x)	(x)		(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Hides, skins, and furs.....	1	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	5	6	6	6		5,664					6	5,664	6	6	6	6
Wool and mohair.....	3	5	8	8	2	10,682	1	4,100	1	1,025	6	5,557	8	8	8	8
Other farm products.....	2	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	5	2	63	57	6	94,963	6	9,372	11	30,840	46	54,751	63	64	64	63
Food products (not elsewhere specified).....	132	78	1,588	1,456	132	2,533,072	401	867,722	75	294,211	1,112	1,371,139	1,409	1,537	1,519	1,467
Confectionery and soft drinks.....	9	8	42	37	5	62,039	13	20,422	4	6,000	25	24,717	33	30	33	34
Dairy products.....	15	14	451	407	44	831,037	180	413,130	9	39,678	202	378,220	449	486	453	439
Poultry and poultry products.....	6	6	22	16	6	29,183	4	5,940	3	10,300	15	12,943	21	21	22	22
Fish and sea foods.....	16	9	232	274	8	244,027	8	9,059	10	38,200	264	106,768	184	202	220	197
Fruits and vegetables (fresh).....	45	27	389	333	36	591,247	85	176,931	18	67,560	266	346,756	356	365	359	355
Meats and meat products.....	41	14	422	389	33	785,539	111	242,240	31	131,573	280	411,726	426	424	418	423
Forest products (except lumber).....	1	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	17	11	144	123	21	254,503	48	96,704	6	44,990	90	112,749	138	142	141	139
Furniture.....	8	4	41	36	5	81,456	10	37,368	1	6,400	30	37,688	36	41	37	34
House furnishings.....	9	7	103	87	16	173,047	38	59,396	5	38,590	60	75,061	102	101	104	103
General merchandise.....	1	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	61	40	767	663	104	1,187,092	257	461,689	28	100,173	482	625,230	740	756	763	765
Groceries (general line).....	25	15	407	349	58	573,047	52	106,023	16	50,338	339	416,683	395	400	403	406
Food and grocery specialties.....	36	25	360	314	46	614,045	205	355,663	12	49,835	143	208,547	361	356	360	359
Hardware (general line).....	6	1	210	164	46	360,168	41	99,423	8	45,650	161	215,095	212	215	211	210
Iron and steel scrap and other waste materials.....	46	39	180	158	22	255,234	6	15,600	15	60,080	159	178,954	176	173	180	183
Iron and steel scrap.....	10	6	86	79	7	137,301	2	6,000	9	39,899	75	91,402	85	83	87	91
Junk and scrap.....	36	33	94	79	15	117,933	4	9,600	6	20,781	84	87,552	91	90	93	92
Jewelry and optical goods.....	38	18	356	220	136	813,482	70	278,320	25	154,496	255	380,066	347	341	347	351
Jewelry.....	35	15	319	189	130	768,234	74	276,150	24	151,448	221	340,632	310	305	311	316
Optical goods.....	3	3	37	31	6	45,248	2	2,164	1	3,050	34	40,034	37	36	36	36

¹ Establishments in most cases reported average number of employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
² Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
³ Includes 1 establishment in refrigerators (electric).

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Leather and leather goods (except gloves and shoes).....	7	2	32	25	7	\$52,911	10	\$19,736	7	\$18,730	15	\$14,445	31	33	32	32
Leather and leather goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock.....	4	1	16	14	2	32,327	4	9,580	5	15,610	7	7,137	16	16	16	16
Lumber and building materials (other than metal).....	22	9	441	404	37	852,130	26	103,130	36	206,907	370	542,024	421	454	442	417
Construction and building materials (other than metal and wood).....	14	9	226	209	17	461,720	13	52,200	16	114,464	197	295,006	213	235	226	203
Lumber and millwork.....	8		215	195	20	390,410	13	60,879	20	92,513	182	247,018	208	219	216	214
Machinery, equipment, and supplies (except electrical).....	73	41	463	349	104	837,061	82	170,571	37	164,119	334	503,271	437	435	440	434
Commercial equipment and supplies.....	13	5	58	52	6	81,271	17	23,378	1	4,110	40	53,783	54	54	54	59
Construction equipment and supplies.....	1		(x)	(x)		(x)	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment.....	1		(x)	(x)		(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	37	18	237	180	57	456,006	38	86,414	24	93,218	175	277,064	230	231	238	222
Professional equipment and supplies.....	8	8	70	47	29	160,074	9	24,123	5	40,260	62	96,591	73	70	77	73
Service equipment and supplies.....	12	9	48	36	12	70,302	14	25,370	3	11,531	31	33,491	47	47	46	46
Transportation equipment and supplies.....	1	(x)	(x)	(x)		(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap).....	13	6	264	235	29	444,020	36	98,037	8	55,030	220	291,212	259	254	261	263
Coal.....	4	4	137	130	7	160,370	14	23,590	2	8,500	121	134,230	131	132	143	144
Iron and steel (except scrap).....	4	2	80	73	16	202,029	14	41,031	5	43,230	70	113,668	91	85	81	81
Metals and metal work (other than iron and steel).....	5		38	32	6	75,630	8	33,466	1	3,900	29	38,264	37	37	37	38
Paper and paper products.....	16	9	158	120	38	342,713	55	135,600	12	79,364	91	127,749	156	156	158	159
Paper and paper products (general line).....	13	8	151	115	36	327,835	54	127,650	12	79,364	85	120,821	149	149	151	152
Paper and paper products (specialty, other than specified).....	2	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery supplies.....	1		(x)	(x)		(x)				(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	31		870	830	40	1,511,821	74	166,332	10	66,900	786	1,278,529	839	842	860	870
Plumbing and heating equipment and supplies.....	21	5	323	263	60	739,933	73	224,895	19	147,853	231	367,185	317	308	320	333
Plumbing equipment and supplies.....	15	3	275	226	49	655,640	54	181,306	18	141,179	203	333,155	272	263	277	285
Heating equipment and supplies.....	6	2	48	37	11	84,293	19	43,529	1	6,674	28	34,030	45	45	49	48
Tobacco and tobacco products (except leaf).....	16	11	118	102	16	227,738	54	95,530	7	38,056	57	94,152	118	116	116	116
All other.....	57	35	464	323	136	849,042	70	219,953	27	192,306	367	436,783	428	421	422	430
Books, periodicals, and newspapers.....	6	3	83	62	21	107,468					83	107,468	80	84	85	83
Oils and greases (animal and vegetable).....	3	2	5	4	1	14,126	2	5,346	1	8,060	2	720	4	5	4	4
Rubber goods (general line).....	1		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	35	20	177	114	63	473,491	37	157,781	16	143,517	124	172,193	191	182	175	170
Miscellaneous kinds of business.....	12	10	179	133	46	223,561	20	51,850	8	34,429	142	137,282	137	134	141	153

CENSUS OF DISTRIBUTION

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS¹ ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$25,000			\$25,000 TO \$40,000			\$50,000 TO \$99,999			\$100,000 TO \$199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages
Total	555	\$162,573	\$18,786	116	\$1,298	\$355	75	\$2,768	\$557	106	\$7,709	\$1,518	89	\$12,782	\$2,247
Amusement and sporting goods.....	5	190	44	3	37	7				1	(x)	(x)	1	(x)	(x)
Automotive.....	21	4,696	850	5	87	25	7	244	52				3	389	80
Chemicals, drugs, and allied products.....	29	17,235	2,305	4	25	10	1	(x)	(x)	5	353	126	4	633	112
Dry goods and apparel.....	44	5,353	749	0	81	26	13	499	90	12	782	122	8	1,217	125
Electrical.....	18	4,400	682	5	58	18	4	136	20	1	(x)	(x)	2		(x)
Farm products (not elsewhere specified).....	21	30,805	852	2	31	23				5	348	34	2	(x)	(x)
Farm supplies (except machinery and equipment).....	5	2,773	175	1	(x)	(x)							1	(x)	(x)
Food products (not elsewhere specified).....	103	26,866	2,588	14	190	32	10	410	59	24	1,790	297	20	2,678	334
Forest products (except lumber).....	1	(x)	(x)	1	(x)	(x)									
Furniture and house furnishings.....	12	1,797	343	5	63	10				3	255	72	2	(x)	(x)
Groceries and food specialties.....	38	10,742	807	2	(x)	(x)	7	208	27	7	482	53	4	576	68
Hardware.....	6	2,977	663				1	(x)	(x)	1	(x)	(x)	2	(x)	(x)
Iron and steel scrap and other waste materials.....	46	2,801	503	32	226	60	3	104	27	4	300	88	3	407	119
Jewelry and optical goods.....	32	5,085	877	8	139	44	6	230	58	6	438	121	4	653	133
Leather and leather goods (except gloves and shoes).....	6	(x)	(x)				1	(x)	(x)	2	(x)	(x)	3	(x)	(x)
Lumber and building materials (other than metal).....	19	8,457	1,337	1	(x)	(x)	2	(x)	(x)	4	312	79	4	507	225
Machinery, equipment, and supplies (except electrical).....	57	4,881	1,229	17	200	64	12	406	99	15	1,152	259	6	812	206
Metals and minerals (except petroleum and scrap).....	8	3,707	645							2	(x)	(x)	2	(x)	(x)
Paper and paper products.....	14	3,335	607				1	(x)	(x)	4	275	34	4	661	100
Petroleum and petroleum products.....	4	2,932	682												
Plumbing and heating equipment and supplies.....	15	4,402	1,010	1	(x)	(x)	2	(x)	(x)	5	318	87			
Tobacco and tobacco products (except leaf).....	8	4,620	370				1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
All other.....	43	13,983	1,200	9	95	16	6	230	42	4	340	51	13	2,101	305

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$1,000,000			OVER \$1,000,000		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages
Total	46	\$11,216	\$1,982	22	\$7,671	\$1,125	16	\$7,368	\$760	47	\$31,418	\$3,989	38	\$80,353	\$6,263
Amusement and sporting goods.....															
Automotive.....	2	(x)	(x)	1	(x)	(x)				1	(x)	(x)	2	(x)	(x)
Chemicals, drugs, and allied products.....	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)	5	3,385	380	6	11,362	1,491
Dry goods and apparel.....	1	(x)	(x)				2	(x)	(x)	2	(x)	(x)			
Electrical.....	1	(x)	(x)	2	(x)	(x)				2	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified).....	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)	8	28,794	594
Farm supplies (except machinery and equipment).....				2	(x)	(x)							1	(x)	(x)
Food products (not elsewhere specified).....	10	2,356	390	4	1,439	180	5	2,386	178	10	6,044	427	6	8,973	685
Forest products (except lumber).....															
Furniture and house furnishings.....	1	(x)	(x)							1	(x)	(x)			
Groceries and food specialties.....	6	1,461	135	2	(x)	(x)	3	1,385	104	5	2,091	144	2	(x)	(x)
Hardware.....	1	(x)	(x)	1	(x)	(x)							1	(x)	(x)
Iron and steel scrap and other waste materials.....	1	(x)	(x)	1	(x)	(x)				2	(x)	(x)			
Jewelry and optical goods.....	1	(x)	(x)	3	978	123	1	(x)	(x)	3	2,021	298			
Leather and leather goods (except gloves and shoes).....															
Lumber and building materials (other than metal).....	2	(x)	(x)				1	(x)	(x)	3	2,282	282	2	(x)	(x)
Machinery, equipment, and supplies (except electrical).....	3	769	234	3	1,006	215				1	(x)	(x)			
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)				1	(x)	(x)				2	(x)	(x)
Paper and paper products.....	3	767	183							1	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products.....	1	(x)	(x)							2	(x)	(x)	1	(x)	(x)
Plumbing and heating equipment and supplies.....	2	(x)	(x)	1	(x)	(x)				3	1,811	501	1	(x)	(x)
Tobacco and tobacco products (except leaf).....	3	822	46							2	(x)	(x)	1	(x)	(x)
All other.....	4	994	167				1	(x)	(x)	3	2,067	355	3	7,671	185

¹ For the purposes of this tabulation, the term "wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semi-jobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POP- ULATION AND OVER	CITIES OF 50,000 TO 100,000 POP- ULATION	TOWNS AND CITIES OF 20,000 TO 50,000 POPULATION					
	Providence	Pawtucket	Central Falls	Cranston	East Providence	Newport	Warwick	Wood- socket
Total.....	577	32	8	2	14	23	2	42
Amusement and sporting goods.....	6							
Automotive.....	23	2			3			1
Chemicals, drugs, and allied products.....	34	1						
Dry good and apparel.....	45	2						2
Electrical.....	21							
Farm products (not elsewhere specified).....	24	2						2
Farm supplies (except machinery and equipment).....	4				1			
Food products (not elsewhere specified).....	92	2	2		1	12		9
Forest products (except lumber).....								1
Furniture and house furnishings.....	15							2
General merchandise.....	1							
Groceries and food specialties.....	45	6	1	1	1	1		4
Hardware.....	6							
Iron and steel scrap and other waste materials.....	30	2	2			2		7
Jewelry and optical goods.....	38	1						
Leather and leather goods (except gloves and shoes).....	7							
Lumber and building materials (other than metal).....	18				1	1		1
Machinery, equipment, and supplies (except electrical).....	68	3						
Metals and minerals (except petroleum and scrap).....	13							
Paper and paper products.....	12	1			1			2
Petroleum and petroleum products.....	9	2						
Plumbing and heating equipment and supplies.....	20	1			6	3	2	3
Tobacco and tobacco products (except leaf).....	8	2	1					2
All other.....	40	5	2	1		2		6

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT¹

COMMODITY COVERAGE

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Percent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Percent of commodity coverage
Amusement and sporting goods.....	238	203	85.3	Iron and steel scrap and other waste materials.....	2,801	2,756	98.4
Automotive.....	7,014	6,867	97.9	Jewelry and optical goods.....	10,514	10,440	99.3
Chemicals, drugs, and allied products.....	21,929	21,929	100.0	Leather and leather goods (except gloves and shoes).....	612	612	100.0
Dry goods and apparel.....	6,893	6,893	100.0	Lumber and building materials (other than metal).....	9,918	9,839	99.2
Electrical.....	5,041	5,029	99.8	Machinery, equipment, and supplies (except electrical).....	5,550	5,380	96.0
Farm products (not elsewhere specified).....	48,339	48,044	99.4	Metals and minerals (except petroleum and scrap).....	8,753	8,753	100.0
Farm supplies (except machinery and equipment).....	2,773	2,773	100.0	Paper and paper products.....	3,500	3,500	100.0
Food products (not elsewhere specified).....	58,004	55,374	95.5	Petroleum and petroleum products.....	17,225	17,225	100.0
Forest products (except lumber).....	(x)	(x)	(x)	Plumbing and heating equipment and supplies.....	6,826	6,826	100.0
Furniture and house furnishings.....	2,355	2,355	100.0	Tobacco and tobacco products (except leaf).....	9,600	9,600	100.0
General merchandise.....	(x)	(x)	(x)	All other.....	23,379	23,373	100.0
Groceries and food specialties.....	45,771	24,792	54.2				

¹ The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text.

² The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales
Total net sales		3300,072	Canned goods (food products) (1.6 per cent of reported commodity sales)		\$4,335	Coal and coke (0.7 per cent of reported commodity sales)		\$1,839
Sales not reported by commodities		24,518	Food products (not elsewhere specified) trade:			Metals and minerals (except petroleum and scrap) trade:		
Reported commodity sales (100 per cent)		275,554	Manufacturers' sales branches	237	Wholesale merchants	1,839	Confectionery and soft drinks (0.9 per cent of reported commodity sales)	2,391
Automobiles, trucks, and tractors, new and used (0.9 per cent of reported commodity sales)		2,541	Wholesale merchants	120	Grocery and food specialties trade:		Chemical, drug, and allied products trade:	13
Automotive trade:			Brokers	1,102	Cash and carry wholesalers	111	Wholesale merchants	
Manufacturers' sales branches	167		Cash and carry wholesalers	1,311	Chain store warehouses	1,388	Dry goods and apparel trade:	
Wholesale merchants	2,374		Chain store warehouses	1,311	Wholesale merchants		Wholesale merchants	33
Automotive equipment, parts, and accessories (1.7 per cent of reported commodity sales)		4,738	Cement, lime, and plaster (0.2 per cent of reported commodity sales)	616	Electrical trade:		Wholesale merchants	60
Amusement and sporting goods trade:			Hardware trade:		Wholesale merchants		Food products (not elsewhere specified) trade:	
Wholesale merchants	25		Wholesale merchants	1	Manufacturers' sales branches	455	Wholesale merchants	245
Automotive trade:			Lumber and building materials (other than metal) trade:		Grocery and food specialties trade:		Cash and carry wholesalers	267
Commission merchants	10		Wholesale merchants	574	Cash and carry wholesalers	267	Chain store warehouses	183
Manufacturers' agents	5		Machinery, equipment, and supplies (except electrical) trade:		Chain store warehouses	183	Manufacturers' sales branches	1
Manufacturers' sales branches	2,061		Wholesale merchants	5	Manufacturers' sales branches	1	Wholesale merchants	481
Wholesale merchants	2,076		All other trades:		Wholesale merchants		Paper and paper products trade:	
Electrical trade:			Wholesale merchants	30	Wholesale merchants		Wholesale merchants	19
Wholesale merchants	100		Chemicals, industrial and heavy (2.2 per cent of reported commodity sales)	5,932	Tobacco and tobacco products (except leaf) trade:		Cash and carry wholesalers	215
Hardware trade:			Chemical, drug, and allied products trade:		Wagon distributors	28	Wholesale merchants	366
Wholesale merchants	416		Importers	1,088	Copper ingots, sheets, shapes, etc. (1.0 per cent of reported commodity sales)	2,024	Electrical trade:	
All other trades:			Manufacturers' agents	67	Wholesale merchants	5	Wholesale merchants	
Wholesale merchants	45		Manufacturers' sales branches	1,951	Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches	2,543
Bakery products (cakes, biscuits, crackers, etc.) (1.1 per cent of reported commodity sales)		3,095	Wholesale merchants	2,791	Manufacturers' sales branches	74	Wholesale merchants	
Grocery and food specialties trade:			Machinery, equipment, and supplies (except electrical) trade:		All other trades:		Wholesale merchants	2
Chain store warehouses	45		Wholesale merchants	45	Cotton, raw, including linters (15.0 per cent of reported commodity sales)	43,694	Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,809		Chemicals, refined, and/or related products (4.1 per cent of reported commodity sales)	11,202	Brokers	17,253	Wholesale merchants	20,259
Wholesale merchants	244		Chemical, drug, and allied products trade:		Wholesale merchants	20,259	All other trades:	
Barbers' equipment and supplies (0.1 per cent of reported commodity sales)		169	Importers	181	Selling agents	182	Dairy products and eggs (5.6 per cent of reported commodity sales)	16,426
Machinery, equipment, and supplies (except electrical) trade:			Manufacturers' agents	67	Food products (not elsewhere specified) trade:		Brokers	
Wholesale merchants	169		Manufacturers' sales branches	2,591	Brokers	17,253	Wholesale merchants	20,259
Books, magazines, and newspapers (0.4 per cent of reported commodity sales)		1,168	Wholesale merchants	7,600	Wholesale merchants	20,259	All other trades:	
Machinery, equipment, and supplies (except electrical) trade:			Grocery and food specialties trade:		Selling agents	182	Dairy products and eggs (5.6 per cent of reported commodity sales)	16,426
Manufacturers' sales branches	6		Importers	525	Wholesale merchants		Food products (not elsewhere specified) trade:	
All other trades:			Jewelry and optical goods trade:		Brokers	28	Brokers	
Manufacturers' agents	143		Manufacturers' sales branches	146	Cash and carry wholesalers	14	Wholesale merchants	6,870
Manufacturers' sales branches	27		Machinery, equipment, and supplies (except electrical) trade:		Chain store warehouses	1,625	Wholesale merchants	3
Selling agents	310		Wholesale merchants	82	Chain store warehouses	1,625	Wholesale merchants	5,893
Wholesale merchants	682		All other trades:		Manufacturers' sales branches	37	Grocery and food specialties trade:	
Brick, tile, and terra cotta (0.2 per cent of reported commodity sales)		452	Brokers	11	Wholesale merchants	236	Brokers	
Lumber and building materials (other than metal) trade:			China, glassware, and crockery (0.1 per cent of reported commodity sales)	197	Cash and carry wholesalers	14	Cash and carry wholesalers	
Wholesale merchants	449		Furniture and house furnishings trade:		Chain store warehouses	1,625	Chain store warehouses	1,625
All other trades:			Wholesale merchants	80	Wholesale merchants	37	Manufacturers' sales branches	37
Wholesale merchants	3		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	236	Wholesale merchants	236
Building materials not classified elsewhere (0.5 per cent of reported commodity sales)		1,414	Wholesale merchants	60	Grocery and food specialties trade:		Brokers	
Lumber and building materials (other than metal) trade:			All other trades:		Brokers	28	Cash and carry wholesalers	
Selling agents	300		Wholesale merchants	57	Cash and carry wholesalers	14	Chain store warehouses	1,625
Wholesale merchants	1,100		Cigars, cigarettes, and tobacco (except leaf) (3.5 per cent of reported commodity sales)	0,053	Chain store warehouses	1,625	Manufacturers' sales branches	37
Paper and paper products trade:			Chemical, drug, and allied products trade:		Wholesale merchants	3	Wholesale merchants	236
Wholesale merchants	14		Wholesale merchants	2	Tobacco and tobacco products (except leaf) trade:		Wholesale merchants	
Building materials (ornamental metal) (0.6 per cent of reported commodity sales)		1,628	Grocery and food specialties trade:		Cash and carry wholesalers	2,882	Drugs and drug sundries (0.9 per cent of reported commodity sales)	2,513
Hardware trade:			Chain store warehouses	216	Manufacturers' sales branches	1,810	Chemical, drug, and allied products trade:	
Wholesale merchants	8		Wholesale merchants	3	Wholesale merchants	45	Mail-order wholesalers	4
Metals and minerals (except petroleum and scrap) trade:			Tobacco and tobacco products (except leaf) trade:		Wholesale merchants	4,062	Wholesale merchants	2,449
Wholesale merchants	226		Cash and carry wholesalers	2,882	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	30
All other trades:			Manufacturers' sales branches	1,810	Wholesale merchants		Paper and paper products trade:	
Manufacturers' sales branches	1,394		Wholesale merchants	4,062	Wholesale merchants		Wholesale merchants	25
Building stone, slate, and concrete products (0.1 per cent of reported commodity sales)		337	All other trades:		All other trades:		Wholesale merchants	5
Lumber and building materials (other than metal) trade:			Wholesale merchants	33	Wholesale merchants		Dry goods not classified elsewhere (0.5 per cent of reported commodity sales)	747
Selling agents	300		Clothing and furnishings, men's and boys' (0.1 per cent of reported commodity sales)	339	Wholesale merchants		Dry goods and apparel trade:	
Wholesale merchants	25		Amusement and sporting goods trade:		Wholesale merchants		Wholesale merchants	655
All other trades:			Manufacturers' sales branches	8	Iron and steel scrap and other waste materials trade:		Wholesale merchants	82
Wholesale merchants	12		Dry goods and apparel trade:		Wholesale merchants		All other trades:	
Cameras and photographic supplies (0.1 per cent of reported commodity sales)		184	Wholesale merchants	298	Wholesale merchants		Wholesale merchants	60
Amusement and sporting goods trade:			Jewelry and optical goods trade:		Electrical appliances, equipment, and supplies (1.2 per cent of reported commodity sales)	3,416	Automotive trade:	
Wholesale merchants	42		Wholesale merchants	12	Manufacturers' sales branches	3	Manufacturers' sales branches	3
Chemical, drug, and allied products trade:			Tobacco and tobacco products (except leaf) trade:		Wholesale merchants	21	Wholesale merchants	21
Wholesale merchants	141		Wholesale merchants	9	Electrical trade:		Manufacturers' sales branches	19
Electrical trade:			All other trades:		Manufacturers' sales branches		Wholesale merchants	2,815
Wholesale merchants	1		Wholesale merchants	12	Wholesale merchants			
			Clothing, women's and children's (0.2 per cent of reported commodity sales)	578				
			Dry goods and apparel trade:					
			Selling agents	3				
			Wholesale merchants	567				
			All other trades:					
			Wholesale merchants	8				

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Electrical appliances, equipment, etc.—Con.		Groceries (except canned goods) (4.5 per cent of reported commodity sales)	\$12,400	Iron and steel products—Continued.	
Hardware trade:		Food products (not elsewhere specified) trade:		Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	\$255	Manufacturers' sales branches.....	636	Manufacturers' sales branches.....	\$279
Jewelry and optical goods trade:		Wholesale merchants.....	663	Wholesale merchants.....	728
Wholesale merchants.....	30	Grocery and food specialties trade:		Plumbing and heating equipment and supplies trade:	
Machinery, equipment, and supplies (except electrical) trade:		Brokers.....	1,069	Manufacturers' sales branches.....	183
Wholesale merchants.....	77	Cash-and-carry wholesalers.....	161	Wholesale merchants.....	478
Metals and minerals (except petroleum and scrap) trade:		Chain-store warehouses.....	2,459	All other trades:	
Manufacturers' sales branches.....	2	Commission merchants.....	122	Wholesale merchants.....	4
Petroleum and petroleum products trade:		Importers.....	79		
Wholesale merchants.....	155	Manufacturers' sales branches.....	1,410		
All other trades:		Selling agents.....	538		
Wholesale merchants.....	40	Wagon distributors.....	10		
		Wholesale merchants.....	4,653	Jewelry (3.0 per cent of reported commodity sales)	8,200
Farm products not classified elsewhere (0.4 per cent of reported commodity sales)	1,061	Hardware (0.7 per cent of reported commodity sales)	1,912	Dry goods and apparel trade:	
Farm products (not elsewhere specified) trade:		Chemical, drug, and allied products trade:		Wholesale merchants.....	66
Importers.....	578	Wholesale merchants.....	26	Furniture and house furnishings trade:	
Wholesale merchants.....	483	Hardware trade:		Wholesale merchants.....	3
Feeds (0.5 per cent of reported commodity sales)	1,354	Lumber and building materials (other than metal) trade:		Jewelry and optical goods trade:	
Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	1,453	Commission merchants.....	298
Wholesale merchants.....	1,354	Machinery, equipment, and supplies (except electrical) trade:		Importers.....	1,019
		Wholesale merchants.....	40	Mail-order wholesalers.....	42
Fertilizer and fertilizer materials (less than 0.1 per cent of reported commodity sales)	1	Wholesale merchants.....	50	Manufacturers' sales branches.....	3,049
All other trades:		Metals and minerals (except petroleum and scrap) trade:		Selling agents.....	13
Wholesale merchants.....	1	Wholesale merchants.....	230	Wholesale merchants.....	2,720
		Plumbing and heating equipment and supplies trade:		Machinery, equipment, and supplies (except electrical) trade:	
Fish and sea foods, fresh and processed (0.5 per cent of reported commodity sales)	1,302	Manufacturers' sales branches.....	2	Wholesale merchants.....	6
Food products (not elsewhere specified) trade:		All other trades:		All other trades:	
Wholesale merchants.....	1,205	Wholesale merchants.....	102	Wholesale merchants.....	93
Grocery and food specialties trade:		Hay, straw, and alfalfa (0.1 per cent of reported commodity sales)	291	Junk and scrap (0.7 per cent of reported commodity sales)	1,000
Brokers.....	32	Farm products (not elsewhere specified) trade:		Iron and steel scrap and other waste materials trade:	
Cash-and-carry wholesalers.....	1	Wholesale merchants.....	12	Wholesale merchants.....	1,808
Wholesale merchants.....	4	Farm supplies (except machinery and equipment) trade:		All other trades:	
Food products not classified elsewhere (0.4 per cent of reported commodity sales)	1,036	Wholesale merchants.....	279	Wholesale merchants.....	98
Grocery and food specialties trade:		Hides, skins, and raw furs (less than 0.1 per cent of reported commodity sales)	99	Lead pigs, bars, sheets, and pipe (less than 0.1 per cent of reported commodity sales)	64
Brokers.....	277	Dry goods and apparel trade:		Machinery, equipment, and supplies (except electrical) trade:	
Chain-store warehouses.....	311	Wholesale merchants.....	4	Wholesale merchants.....	2
Manufacturers' sales branches.....	414	Farm products (not elsewhere specified) trade:		Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	34	Wholesale merchants.....	37	Wholesale merchants.....	60
Fruits and vegetables, fresh and dried (0.1 per cent of reported commodity sales)	16,872	Machinery, equipment, and supplies (except electrical) trade:		All other trades:	
Food products (not elsewhere specified) trade:		Wholesale merchants.....	8	Wholesale merchants.....	2
Brokers.....	1,030	All other trades:			
Commission merchants.....	1,833	Wholesale merchants.....	50	Leather and cut stock (0.1 per cent of reported commodity sales)	308
Country buyers.....	37			Leather and leather goods (except gloves and shoes) trade:	
Selling agents.....	2,000	House furnishings and supplies (0.7 per cent of reported commodity sales)	2,005	Wholesale merchants.....	306
Wholesale merchants.....	11,698	Automotive trade:		Machinery, equipment, and supplies (except electrical) trade:	
Grocery and food specialties trade:		Manufacturers' sales branches.....	4	Wholesale merchants.....	1
Brokers.....	275	Furniture and house furnishings trade:		All other trades:	
Cash-and-carry wholesalers.....	26	Drop shippers.....	2	Wholesale merchants.....	1
Chain-store warehouses.....	42	Manufacturers' sales branches.....	157		
Wholesale merchants.....	32	Wholesale merchants.....	1,375	Livestock (except horses and mules) (less than 0.1 per cent of reported commodity sales)	69
Furniture, wooden and metal (0.2 per cent of reported commodity sales)	625	Grocery and food specialties trade:		Farm products (not elsewhere specified) trade:	
Furniture and house furnishings trade:		Chain-store warehouses.....	190	Wholesale merchants.....	69
Drop shippers.....	20	Wholesale merchants.....	39	Logs, piles, poles, etc. (less than 0.1 per cent of reported commodity sales)	1
Manufacturers' agents.....	181	Hardware trade:		Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches.....	247	Wholesale merchants.....	41	Wholesale merchants.....	1
Wholesale merchants.....	180	Jewelry and optical goods trade:			
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	90	Luggage, saddlery, harness, and gloves (except dress) (0.1 per cent of reported commodity sales)	247
Wholesale merchants.....	42	Machinery, equipment, and supplies (except electrical) trade:		Jewelry and optical goods trade:	
Paper and paper products trade:		Wholesale merchants.....	34	Wholesale merchants.....	74
Wholesale merchants.....	5	Paper and paper products trade:		Leather and leather goods (except gloves and shoes) trade:	
		Wholesale merchants.....	20	Wholesale merchants.....	37
Glass, sheet (0.1 per cent of reported commodity sales)	102	All other trades:		Machinery, equipment, and supplies (except electrical) trade:	
Chemical, drug, and allied products trade:		Wholesale merchants.....	53	Wholesale merchants.....	136
Wholesale merchants.....	13	Iron and steel and products (except as classified) (1.1 per cent of reported commodity sales)	3,028	Lumber, rough and dressed (2.3 per cent of reported commodity sales)	6,368
Lumber and building materials (other than metal) trade:		Farm products (not elsewhere specified) trade:		Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	131	Wholesale merchants.....	6	Brokers.....	654
All other trades:		Hardware trade:		Manufacturers' sales branches.....	207
Wholesale merchants.....	18	Wholesale merchants.....	286	Wholesale merchants.....	5,345
Grain (wheat, corn, oats, etc.) (0.5 per cent of reported commodity sales)	1,350	Iron and steel scrap and other waste materials trade:		All other trades:	
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	882	Wholesale merchants.....	152
Wholesale merchants.....	421	Machinery, equipment, and supplies (except electrical) trade:			
Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	182		
Wholesale merchants.....	938				

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued		[Expressed in thousands of dollars]	
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (industrial) (2.2 per cent of reported commodity sales)	\$6,134	Office and store machines and equipment (0.1 per cent of reported commodity sales)	\$263
Automotive trade:		Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	12	Manufacturers' agents	2
Chemical, drug, and allied products trade:		Manufacturers' sales branches	223
Wholesale merchants	3	Selling agents	6
Hardware trade:		Wholesale merchants	32
Wholesale merchants	62	Oils, animal and vegetable (0.1 per cent of reported commodity sales)	152
Leather and leather goods (except gloves and shoes) trade:		Chemical, drug, and allied products trade:	
Manufacturers' sales branches	96	Manufacturers' sales branches	34
Wholesale merchants	37	Farm products (not elsewhere specified) trade:	
Lumber and building materials (other than metal) trade:		Wholesale merchants	10
Wholesale merchants	206	All other trades:	
Machinery, equipment, and supplies (except electrical) trade:		Brokers	87
Manufacturers' agents	175	Wholesale merchants	21
Manufacturers' sales branches	118	Optical goods (0.1 per cent of reported commodity sales)	237
Wholesale merchants	2,174	Jewelry and optical goods trade:	
Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches	74
Wholesale merchants	12	Wholesale merchants	163
Paper and paper products trade:		Paints, varnishes, and lacquers (0.7 per cent of reported commodity sales)	2,057
Wholesale merchants	193	Chemical, drug, and allied products trade:	
Plumbing and heating equipment and supplies trade:		Wholesale merchants	1,901
Manufacturers' agents	207	Hardware trade:	
Manufacturers' sales branches	756	Wholesale merchants	126
Wholesale merchants	1,628	Machinery, equipment, and supplies (except electrical) trade:	
All other trades:		Wholesale merchants	3
Wholesale merchants	455	All other trades:	
Machinery, equipment, and supplies (farm and garden) (0.1 per cent of reported commodity sales)	219	Wholesale merchants	27
Hardware trade:		Paper (wrapping, book, wall paper, etc.) (0.7 per cent of reported commodity sales)	1,078
Wholesale merchants	4	Chemical, drug, and allied products trade:	
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	17
Wholesale merchants	188	Hardware trade:	
All other trades:		Wholesale merchants	27
Wholesale merchants	27	Paper and paper products trade:	
Meats and meat products, fresh and cured (8.1 per cent of reported commodity sales)	22,316	Wholesale merchants	1,897
Food products (not elsewhere specified) trade:		All other trades:	
Manufacturers' sales branches	15,430	Wholesale merchants	37
Wagon distributors	25	Paper products (0.5 per cent of reported commodity sales)	1,365
Wholesale merchants	6,133	Furniture and house furnishings trade:	
Grocery and food specialties trade:		Wholesale merchants	62
Brokers	3	Hardware trade:	
Chain-store warehouses	213	Wholesale merchants	150
Manufacturers' sales branches	3	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	509	Wholesale merchants	38
Musical instruments and parts (except radios) (less than 0.1 per cent of reported commodity sales)	1	Paper and paper products trade:	
Electrical trade:		Manufacturers' agents	164
Wholesale merchants	1	Wholesale merchants	864
Nonferrous metals not classified elsewhere (1.1 per cent of reported commodity sales)	3,111	All other trades:	
Jewelry and optical goods trade:		Wholesale merchants	87
Manufacturers' sales branches	408	Petroleum and petroleum products (6.1 per cent of reported commodity sales)	16,926
Lumber and building materials (other than metal) trade:		Automotive trade:	
Wholesale merchants	95	Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:		Petroleum and petroleum products trade:	
Manufacturers' sales branches	2,214	Bulk tank stations	14,180
Wholesale merchants	344	Wholesale merchants	2,736
Plumbing and heating equipment and supplies trade:		All other trades:	
Manufacturers' sales branches	50	Wholesale merchants	5
Nonmetallic minerals (crude), and their products (0.1 per cent of reported commodity sales)	251	Piece goods, all kinds (1.0 per cent of reported commodity sales)	2,650
Farm supplies (except machinery and equipment) trade:		Dry goods and apparel trade:	
Wholesale merchants	190	Brokers	186
Lumber and building materials (other than metal) trade:		Wholesale merchants	2,160
Wholesale merchants	22	Grocery and food specialties trade:	
All other trades:		Importers	164
Wholesale merchants	39	All other trades:	
Notions and dry goods, small wares (0.2 per cent of reported commodity sales)	631	Wholesale merchants	140
Dry goods and apparel trade:		Plumbing and heating equipment and supplies (1.3 per cent of reported commodity sales)	3,551
Wholesale merchants	603	Furniture and house furnishings trade:	
Paper and paper products trade:		Wholesale merchants	2
Wholesale merchants	6	Machinery, equipment, and supplies (except electrical) trade:	
All other trades:		Wholesale merchants	151
Wholesale merchants	22	Petroleum and petroleum products trade:	
		Wholesale merchants	41
		Plumbing and heating equipment and supplies trade:	
		Manufacturers' sales branches	881
		Selling agents	86
		Wholesale merchants	2,272
		All other trades:	
		Wholesale merchants	168
		Radio sets, parts, and accessories (0.5 per cent of reported commodity sales)	\$1,348
		Automotive trade:	
		Wholesale merchants	12
		Electrical trade:	
		Wholesale merchants	1,310
		Metals and minerals (except petroleum and scrap) trade:	
		Manufacturers' sales branches	5
		Paper and paper products trade:	
		Wholesale merchants	20
		All other trades:	
		Wholesale merchants	1
		Refrigerators, mechanical (household and commercial) (0.3 per cent of reported commodity sales)	777
		Automotive trade:	
		Wholesale merchants	33
		Electrical trade:	
		Manufacturers' sales branches	609
		Wholesale merchants	14
		Furniture and house furnishings trade:	
		Manufacturers' agents	1
		Wholesale merchants	69
		All other trades:	
		Wholesale merchants	1
		Sand, gravel, and crushed stone (0.1 per cent of reported commodity sales)	203
		Lumber and building materials (other than metal) trade:	
		Wholesale merchants	136
		Machinery, equipment, and supplies (except electrical) trade:	
		Manufacturers' sales branches	55
		All other trades:	
		Wholesale merchants	12
		Secondhand merchandise (all kinds) (0.1 per cent of reported commodity sales)	201
		General merchandise trade:	
		Auction companies	46
		Machinery, equipment, and supplies (except electrical) trade:	
		Wholesale merchants	91
		All other trades:	
		Wholesale merchants	64
		Seed (field and garden) and bulbs (less than 0.1 per cent of reported commodity sales)	95
		Machinery, equipment, and supplies (except electrical) trade:	
		Wholesale merchants	94
		All other trades:	
		Wholesale merchants	1
		Sheet metal work (0.1 per cent of reported commodity sales)	167
		Hardware trade:	
		Wholesale merchants	27
		Lumber and building materials (other than metal) trade:	
		Wholesale merchants	27
		Metals and minerals (except petroleum and scrap) trade:	
		Wholesale merchants	113
		Shoes and other footwear (including rubber) (0.5 per cent of reported commodity sales)	1,375
		Amusement and sporting goods trade:	
		Manufacturers' sales branches	7
		Automotive trade:	
		Manufacturers' sales branches	35
		Dry goods and apparel trade:	
		Manufacturers' sales branches	415
		Wholesale merchants	352
		Leather and leather goods (except gloves and shoes) trade:	
		Wholesale merchants	49
		All other trades:	
		Wholesale merchants	17
		Soaps and toilet preparations (0.2 per cent of reported commodity sales)	673
		Chemical, drug, and allied products trade:	
		Wholesale merchants	135
		Food products (not elsewhere specified) trade:	
		Manufacturers' sales branches	132
		Grocery and food specialties trade:	
		Cash-and-carry wholesalers	15
		Chain-store warehouses	224
		Wholesale merchants	62
		Machinery, equipment, and supplies (except electrical) trade:	
		Wholesale merchants	107
		Paper and paper products trade:	
		Wholesale merchants	2
		All other trades:	
		Wholesale merchants	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Sporting goods (0.1 per cent of reported commodity sales)		Toilet articles—Continued.		Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales)	
Amusement and sporting goods trade:	\$319	Dry goods and apparel trade:		Metals and minerals (except petroleum and scrap) trade:	\$16
Manufacturers' sales branches	33	Wholesale merchants	\$21	Wholesale merchants	16
Wholesale merchants	75	Machinery, equipment, and supplies (except electrical) trade:		Miscellaneous commodities (0.8 per cent of reported commodity sales)	
Dry goods and apparel trade:		Wholesale merchants	10	Chemical, drug, and allied products trade:	2,291
Wholesale merchants	33	Toys and games (0.1 per cent of reported commodity sales)		Wholesale merchants	510
Hardware trade:		Amusement and sporting goods trade:		Electrical trade:	85
Wholesale merchants	120	Wholesale merchants	11	Farm products (not elsewhere specified) trade:	
Paper and paper products trade:		Furniture and house furnishings trade:		Wholesale merchants	39
Wholesale merchants	10	Wholesale merchants	16	Farm supplies (except machinery and equipment) trade:	
All other trades:		Paper and paper products trade:		Wholesale merchants	12
Wholesale merchants	48	Wholesale merchants	20	Food products (not elsewhere specified) trade:	
Stationery and stationery supplies (0.1 per cent of reported commodity sales)		Tobacco and tobacco products (except leaf) trade:		Manufacturers' sales branches	32
Amusement and sporting goods trade:	342	Wholesale merchants	37	Wholesale merchants	12
Wholesale merchants	2	All other trades:		Grocery and food specialties trade:	
Dry goods and apparel trade:		Wholesale merchants	145	Cash-and-carry wholesalers	11
Wholesale merchants	45	Wood products (0.3 per cent of reported commodity sales)		Chain-store warehouses	100
Electrical trade:		Forest products (except lumber) trade:	736	Importers	15
Wholesale merchants	8	Wholesale merchants	14	Manufacturers' sales branches	1
Furniture and house furnishings trade:		Lumber and building materials (other than metal) trade:		Wholesale merchants	6
Wholesale merchants	8	Wholesale merchants	226	Jewelry and optical goods trade:	
Machinery, equipment, and supplies (except electrical) trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	7
Manufacturers' sales branches	9	Brokers	57	Leather and leather goods (except gloves and shoes) trade:	
Paper and paper products trade:		Wholesale merchants	62	Wholesale merchants	86
Manufacturers' sales branches	1	Paper and paper products trade:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	13	Wholesale merchants	60	Wholesale merchants	384
All other trades:		Tobacco and tobacco products (except leaf) trade:		Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	256	Wholesale merchants	46	Manufacturers' sales branches	3
Surgical, dental, and hospital equipment and supplies (0.2 per cent of reported commodity sales)		All other trades:		Paper and paper products trade:	
Chemical, drug, and allied products trade:	526	Wholesale merchants	262	Wholesale merchants	140
Wholesale merchants	121	Wool, raw (1.1 per cent of reported commodity sales)		Petroleum and petroleum products trade:	
Machinery, equipment, and supplies (except electrical) trade:		Farm products (not elsewhere specified) trade:	2,895	Bulk-tank stations	113
Wholesale merchants	405	Wholesale merchants	2,877	Plumbing and heating equipment and supplies trade:	
Textile products not classified elsewhere (0.5 per cent of reported commodity sales)		All other trades:		Manufacturers' sales branches	300
Dry goods and apparel trade:	1,316	Wholesale merchants	18	Wholesale merchants	24
Wholesale merchants	10	Yarn (6.7 per cent of reported commodity sales)		Tobacco and tobacco products (except leaf) trade:	
Iron and steel scrap and other waste materials trade:		Dry goods and apparel trade:	18,591	Wholesale merchants	110
Wholesale merchants	22	Brokers	165	All other trades:	
All other trades:		Manufacturers' agents	771	Wagon distributors	48
Wholesale merchants	1,278	All other trades:		Wholesale merchants	235
Tin, block (less than 0.1 per cent of reported commodity sales)		Brokers	1,137		
Metals and minerals (except petroleum and scrap) trade:	15	Commission merchants	1,268		
Wholesale merchants	15	Manufacturers' sales branches	5,404		
Toilet articles (0.1 per cent of reported commodity sales)		Selling agents	720		
Chemical, drug, and allied products trade:	266	Wholesale merchants	9,067		
Wholesale merchants	235				

SOUTH CAROLINA

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TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State.....	1,539	7,726	6,529	1,187	\$10,534,517	\$22,035,982	\$17,524,095	\$333,528,360	100.00
Amusement and sporting goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	17	110	105	14	165,034	293,166	378,330	1,986,412	.60
Chemicals, drugs, and allied products.....	13	211	179	32	304,152	642,052	743,067	4,303,959	1.29
Dry goods and apparel.....	18	126	102	24	208,235	432,340	667,516	4,320,878	1.30
Electrical.....	11	125	105	20	220,231	447,266	234,762	2,601,532	.78
Farm products (not elsewhere specified).....	560	2,414	1,744	670	1,198,084	3,580,043	4,450,779	163,762,748	49.10
Farm supplies (except machinery and equipment).....	53	280	243	37	470,026	1,001,306	767,855	9,571,085	2.87
Food products (not elsewhere specified).....	163	936	869	67	1,220,308	2,665,326	870,582	25,779,460	7.73
Forest products (except lumber).....	33	112	112	—	35,773	82,951	5,097	200,681	.06
Furniture and house furnishings.....	4	18	17	1	25,259	51,496	59,850	354,550	.11
General merchandise.....	4	28	26	2	20,508	60,596	96,922	1,171,896	.35
Groceries and food specialties.....	205	1,150	1,047	103	1,607,508	3,503,467	3,001,730	52,371,530	15.70
Hardware.....	12	280	235	45	558,055	962,851	1,097,170	6,308,411	1.89
Iron and steel scrap and other waste materials.....	13	71	68	3	56,016	70,325	7,251	402,066	.12
Jewelry and optical goods.....	5	21	19	2	27,609	42,744	11,019	91,018	.03
Leather and leather goods (except gloves and shoes).....	5	21	17	4	24,713	69,083	42,159	310,108	.09
Lumber and building materials (other than metal).....	30	210	174	36	342,779	701,242	108,517	5,164,706	1.55
Machinery, equipment, and supplies (except electrical).....	44	304	259	45	597,558	1,118,704	1,153,110	8,217,588	2.46
Metals and minerals (except petroleum and scrap).....	7	76	63	13	172,094	280,522	35,139	4,734,006	1.42
Paper and paper products.....	13	90	77	13	146,234	285,080	178,970	1,300,424	.39
Petroleum and petroleum products.....	280	890	859	31	2,528,591	4,074,224	2,402,779	26,256,426	7.87
Plumbing and heating equipment and supplies.....	8	52	44	8	121,878	214,207	106,840	1,443,167	.43
Tobacco and tobacco products (except leaf).....	14	102	95	7	109,283	279,190	149,855	8,308,390	2.49
All other.....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State.....	539	3,824	3,417	407	\$5,828,549	\$12,245,372	\$12,632,212	\$148,002,263	100.00	\$58,684,898	39.65	\$2,490,365	\$41,400,208
Types of wholesalers:													
Service wholesalers.....	522	3,656	3,277	379	5,476,245	11,650,624	12,075,454	144,338,172	97.52	56,551,258	39.18	2,384,065	39,271,361
Exporters.....	4	50	55	4	182,181	716,770	1,588,429	14,343,210	9.09	—	—	—	2,731,833
Wholesale merchants ²	518	3,597	3,222	375	5,294,064	10,933,845	10,487,025	129,994,962	87.83	56,551,258	43.60	2,384,065	36,539,528
Limited function wholesalers ³	5	12	10	2	15,358	30,976	17,438	529,671	.30	—	—	—	200,000
Supply and machinery distributors.....	12	156	130	26	336,946	563,772	539,320	3,134,410	2.12	2,133,640	68.07	106,200	1,928,847
Amusement and sporting goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	10	206	175	31	382,889	621,859	739,544	4,130,284	2.79	3,358,515	81.31	44,000	13,500
Dry goods and apparel.....	17	123	102	21	205,835	421,398	667,516	4,137,065	2.80	3,172,558	76.69	173,640	349,827
Electrical.....	9	79	67	12	149,987	270,084	143,885	1,786,602	1.21	1,006,426	56.33	18,035	444,468
Farm products (not elsewhere specified).....	35	238	219	19	430,703	1,827,874	3,364,877	53,391,637	36.07	4,429,399	8.30	356,524	37,025,266
Farm supplies (except machinery and equipment).....	22	150	134	16	266,607	524,953	511,189	4,364,102	2.95	2,002,158	45.88	179,100	—
Farm supplies (except feed and fertilizer).....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food.....	1	96	93	3	149,791	288,127	133,429	2,035,257	1.38	739,486	36.33	168,600	—
Fertilizer and fertilizer materials.....	11	44	33	11	100,279	201,288	354,596	2,183,230	1.48	1,262,672	57.84	10,500	—
Food products (not elsewhere specified).....	88	507	476	31	632,318	1,329,344	308,007	9,385,956	6.34	4,920,341	52.42	85,226	—
Confectionery and soft drinks.....	26	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy products.....	1	56	53	3	51,431	120,781	3,796	514,363	.35	129,202	25.12	65,383	—
Poultry and poultry products.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	5	38	36	2	66,989	179,465	19,640	1,008,432	.68	170,600	16.92	8,000	—
Fruits and vegetables (fresh).....	29	303	289	14	408,593	811,369	211,647	6,064,176	4.10	4,060,160	66.95	9,343	—
Fruits.....	3	15	14	1	16,800	39,542	10,649	544,064	—	105,000	—	—	—
Fruits and vegetables (general line).....	22	261	248	13	338,943	691,822	191,869	4,857,601	—	3,306,279	—	6,570	—
Vegetables.....	4	27	27	—	52,850	80,005	9,120	662,611	—	588,881	—	2,773	—
Meats and meat products.....	19	60	56	4	48,875	82,035	19,789	712,505	.48	121,150	17.00	500	—
Forest products (except lumber).....	13	42	42	—	8,809	12,676	3,092	69,999	.04	2,500	4.17	—	—
Furniture and house furnishings.....	4	18	17	1	25,259	51,496	59,850	354,550	.24	184,280	51.98	—	—
General merchandise.....	4	28	26	2	26,568	60,596	96,922	1,171,896	.79	556,944	47.53	—	—

¹ Credit sales are not on a basis completely comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

² Includes 1 converter.

³ Includes 4 drop shippers and 1 distributing warehouse.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Groceries and food specialties.....	153	990	906	84	\$1,354,983	\$2,734,288	\$2,906,571	\$39,413,155	26.63	\$22,039,692	57.57	\$421,156	-----
Groceries (general line).....	130	847	777	70	1,184,680	2,266,825	2,775,190	35,364,777	23.89	19,490,184	55.11	367,156	-----
Food and grocery specialties.....	23	143	129	14	170,303	467,463	131,381	4,048,373	2.74	3,199,708	79.04	54,000	-----
Bakery products.....	3	8	4	4	5,416	9,296	50	04,000	(x)	5,200	(x)	(x)	-----
Canned goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Coffee.....	3	12	10	2	20,303	30,583	3,901	315,377	(x)	292,877	(x)	3,000	-----
Flour and feed.....	8	38	35	3	40,340	99,205	31,404	1,317,296	(x)	739,857	(x)	51,000	-----
Fruits and vegetables (dried).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Sugar.....	3	26	26	4	34,094	78,993	32,003	1,164,205	(x)	1,164,205	(x)	(x)	-----
Other food and grocery specialties.....	4	31	27	4	36,960	72,363	38,444	505,622	(x)	416,308	(x)	(x)	-----
Hardware.....	12	280	235	45	558,055	962,851	1,697,170	6,308,411	4.26	4,900,289	77.68	886,404	\$302,957
Iron and steel scrap and other waste materials.....	13	71	68	3	56,616	79,325	7,251	492,066	.27	4,000	.99	16,212	85,121
Jewelry and optical goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	4	18	15	3	20,397	63,857	32,159	270,108	.18	95,328	35.29	(x)	(x)
Lumber and building materials (other than metal).....	24	192	160	32	310,219	680,207	106,267	4,284,695	2.89	2,623,955	61.24	35,000	119,500
Construction and building materials (other than metal and wood).....	9	149	126	23	248,555	502,070	42,977	2,224,378	1.50	2,016,732	90.64	35,000	-----
Lumber and millwork.....	15	43	34	9	61,664	159,137	63,290	2,059,317	1.39	607,223	29.48	(x)	419,500
Lumber.....	12	15	8	7	23,514	32,117	16,450	1,282,410	(x)	388,223	(x)	(x)	419,500
Lumber and millwork.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millwork.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Machinery, equipment, and supplies (except electrical).....	23	201	170	31	398,575	724,337	724,511	4,173,939	2.82	2,465,947	58.84	110,500	1,928,347
Commercial equipment and supplies.....	4	24	22	2	19,435	41,679	11,408	244,869	.17	177,507	72.40	(x)	(x)
Manufacturing, mining, drilling machinery, equipment and supplies.....	11	151	126	25	331,094	553,559	517,673	3,082,243	2.08	2,133,640	69.22	100,200	1,928,347
Professional equipment and supplies.....	4	11	10	1	13,200	56,179	120,113	598,123	.40	83,300	14.01	(x)	(x)
Service equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Transportation equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	13	90	77	13	146,234	285,080	178,970	1,300,434	.88	699,173	53.70	(x)	77,000
Petroleum and petroleum products.....	44	236	222	14	304,391	628,631	173,717	4,015,699	2.71	1,114,158	27.75	96,364	-----
Gasoline and oil.....	22	73	70	3	112,908	214,313	58,305	1,609,261	1.09	330,333	20.53	(x)	(x)
Gasoline and naphthas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lubricating oils and greases.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products (general line).....	18	126	121	5	161,139	366,382	92,017	2,088,486	1.41	721,622	34.55	96,364	-----
Plumbing and heating equipment and supplies.....	5	48	40	8	110,590	195,317	106,840	1,308,784	.88	912,296	69.71	(x)	134,158
Tobacco and tobacco products (except leaf).....	11	65	58	7	97,722	170,294	149,855	2,694,790	2.02	1,894,759	68.27	(x)	(x)
All other.....	14	77	62	15	140,377	272,577	348,696	2,649,386	1.99	680,862	23.08	36,060	2,560

WHOLESALE DISTRIBUTION—SOUTH CAROLINA: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
THE STATE, population, 1, 738, 765												
Total.....	1, 539	7, 726	6, 520	1, 107	\$10, 534, 517	\$22, 035, 982	\$17, 524, 095	\$333, 528, 360	100.00	\$60, 682, 744	\$2, 558, 102	\$93, 008, 413
Wholesalers only.....	530	3, 824	3, 417	407	5, 828, 549	12, 245, 372	12, 632, 212	148, 002, 253	44.37	58, 684, 898	2, 490, 865	41, 400, 208
Assemblers and country buyers.....	530	1, 900	1, 340	641	470, 071	1, 107, 701	1, 046, 414	49, 551, 859	14.86	942, 192	800	800
All other types.....	470	1, 912	1, 703	149	4, 220, 897	8, 622, 849	3, 845, 469	135, 974, 248	40.77	31, 055, 654	66, 437	51, 608, 205
Amusement and sporting goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	17	119	105	14	165, 034	293, 166	373, 330	1, 986, 412	.60	1, 384, 412	23, 604	117, 064
Automobiles and other motor vehicles.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	7	61	55	6	70, 981	124, 850	119, 565	499, 817	.15	124, 042	10, 354	500
Automobile parts (new and used).....	7	45	40	5	63, 871	114, 273	128, 021	526, 805	.16	395, 833	3, 300	5, 000
Tires and tubes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	13	211	179	32	394, 152	642, 062	743, 667	4, 303, 989	1.29	3, 454, 515	59, 200	150, 300
Chemicals.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	6	158	131	27	290, 270	477, 083	602, 836	3, 340, 361	1.00	3, 154, 515	(x)	2, 500
Drugs and drug sundries (specialty).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	3	41	39	2	74, 210	122, 140	117, 520	706, 115	.21	184, 000	44, 000	87, 800
Dry goods and apparel.....	18	126	102	24	208, 235	432, 340	667, 516	4, 320, 878	1.30	3, 172, 858	173, 640	349, 827
Clothing and furnishings (other than mil- linery and footwear).....	7	27	23	4	30, 003	99, 047	80, 045	726, 741	.22	703, 592	(x)	(x)
Dry goods (general line).....	6	52	44	8	82, 559	178, 299	179, 301	915, 433	.27	505, 013	(x)	(x)
Dry goods (specialty, other than specified).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	3	41	32	9	76, 493	130, 382	385, 840	2, 445, 891	.73	1, 918, 263	173, 640	349, 827
Electrical.....	11	125	105	20	220, 231	447, 266	234, 762	2, 601, 532	.78	1, 476, 833	18, 035	444, 468
Electrical goods (including appliances).....	4	45	36	9	87, 630	167, 935	117, 838	1, 220, 016	.37	818, 610	(x)	444, 468
Electrical equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment.....	3	14	11	3	19, 399	53, 194	30, 387	435, 696	.13	382, 930	8, 435	(x)
Refrigerators (electric).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	560	2, 414	1, 744	670	1, 198, 984	3, 580, 043	4, 450, 779	163, 762, 748	49.10	5, 453, 141	359, 324	80, 460, 761
Cotton.....	290	389	353	36	660, 402	2, 533, 540	4, 160, 808	149, 118, 070	44.41	4, 808, 000	(x)	80, 323, 435
Cotton.....	218	326	291	35	634, 291	2, 468, 722	4, 070, 904	143, 247, 500	(x)	4, 907, 000	(x)	80, 064, 435
Cotton linters.....	2	2	1	1	1, 000	12, 750	(x)	239, 925	(x)	(x)	(x)	220, 000
Cotton and cottonseed.....	70	61	61	(x)	25, 111	52, 068	80, 964	4, 586, 642	(x)	1, 000	(x)	(x)
Flowers and nursery stock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grain.....	4	7	0	1	6, 532	14, 462	5, 103	255, 258	.08	60, 000	32, 703	(x)
Hides, skins, and furs.....	10	23	21	2	49, 295	66, 156	1, 330	432, 040	.13	100, 000	(x)	115, 726
Horses and mules.....	7	37	37	(x)	16, 185	58, 306	29, 519	251, 421	.08	74, 683	(x)	800
Livestock (other than horses and mules).....	14	17	17	(x)	9, 220	13, 637	7, 584	96, 949	.03	20, 000	(x)	(x)
Silk (raw).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco (leaf).....	34	1, 700	1, 074	626	319, 964	619, 589	4, 300	7, 281, 587	2.18	1, 000	(x)	21, 600
Other farm products.....	190	213	209	4	104, 529	198, 054	195, 813	6, 616, 596	1.98	281, 742	(x)	(x)
Cottonseed.....	161	172	171	1	51, 137	108, 130	102, 297	1, 516, 854	(x)	65, 288	(x)	(x)
Cotton, cottonseed, and fertilizer.....	35	35	32	3	44, 082	74, 892	87, 151	4, 893, 082	(x)	111, 700	(x)	(x)
Farm products not elsewhere classified.....	3	6	6	(x)	9, 310	15, 023	6, 365	206, 060	(x)	104, 755	(x)	(x)
Farm supplies (except machinery and equip- ment).....	53	280	243	37	470, 028	1, 001, 306	767, 855	9, 571, 085	2.87	2, 541, 436	188, 913	(x)
Farm supplies (except feed and fertilizer).....	7	14	12	2	18, 587	42, 838	27, 854	386, 517	.12	50, 000	(x)	(x)
Feed.....	10	98	94	4	151, 111	296, 538	133, 679	2, 647, 507	.79	743, 486	168, 600	(x)
Feed (exclusively).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed and fertilizer.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hay, grain, and feed.....	10	25	23	2	29, 096	88, 398	80, 914	1, 227, 750	(x)	168, 000	150, 000	(x)
Fertilizer and fertilizer materials.....	30	168	137	31	300, 328	661, 930	606, 322	6, 537, 061	1.96	1, 741, 950	19, 713	(x)
Food products (not elsewhere specified).....	163	936	869	67	1, 220, 308	2, 655, 326	870, 582	25, 779, 460	7.73	15, 664, 446	85, 226	(x)
Confectionery and soft drinks.....	28	52	44	8	58, 654	135, 512	56, 095	1, 116, 720	.34	420, 870	2, 000	(x)
Confectionery.....	24	41	33	8	50, 018	111, 627	47, 453	1, 017, 584	(x)	406, 229	2, 000	(x)
Soft drinks.....	4	11	11	(x)	8, 636	23, 885	8, 642	90, 136	(x)	33, 650	(x)	(x)
Dairy products.....	11	73	69	4	74, 457	223, 012	4, 512	661, 104	.20	183, 544	65, 383	(x)
Dairy products (general line).....	8	66	62	4	68, 476	211, 312	3, 874	580, 857	(x)	153, 630	65, 383	(x)
Ice cream.....	3	7	7	(x)	5, 981	11, 700	638	71, 247	(x)	29, 914	(x)	(x)
Poultry and poultry products.....	10	1	1	(x)	312	6, 417	1, 350	36, 428	.01	(x)	(x)	(x)
Fish and sea foods.....	5	38	36	2	66, 989	179, 465	19, 640	1, 008, 432	.30	170, 800	8, 000	(x)
Fruits and vegetables (fresh).....	72	413	385	28	547, 123	1, 075, 699	238, 837	9, 339, 604	2.80	4, 527, 643	9, 343	(x)
Fruits.....	3	15	14	1	18, 800	39, 542	10, 649	544, 064	(x)	165, 000	(x)	(x)
Fruits and vegetables (general line).....	38	353	327	26	469, 905	935, 833	211, 542	7, 303, 244	(x)	3, 768, 962	6, 570	(x)
Produce.....	8	4	3	1	2, 877	6, 988	2, 367	485, 880	(x)	(x)	(x)	(x)
Vegetables.....	23	41	41	(x)	57, 841	93, 196	14, 279	1, 006, 416	(x)	593, 681	2, 778	(x)
Meats and meat products.....	37	369	334	25	472, 773	1, 035, 311	550, 148	13, 614, 172	4.08	10, 342, 780	500	(x)
Meats (fresh).....	16	38	35	3	29, 616	44, 336	14, 850	357, 502	(x)	84, 900	500	(x)
Meats and meat products (general line).....	4	15	15	(x)	12, 259	22, 076	339	140, 403	(x)	40, 400	(x)	(x)
Meats and provisions.....	17	306	284	22	480, 898	968, 849	534, 459	13, 116, 267	(x)	10, 217, 480	(x)	(x)

Includes 2 establishments handling milk and cream.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KINDS OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Forest products (except lumber).....	33	112	112		\$35, 773	\$52, 951	\$5, 097	\$200, 681	0.06	\$3, 000		
Boxes, shooks, and cooperage.....	1					(x)	(x)	(x)	(x)			
Logs, railroad ties, piles, etc.....	31	108	108		34, 273	50, 651	5, 007	192, 081	.06	3, 000		
Firewood.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Logs, piles, and posts.....	16	67	67		29, 088	43, 750	2, 992	100, 800		2, 500		
Railroad ties.....	14	38	38		4, 485	6, 692	1, 805	91, 681				
Other forest products.....	1	(x)	(x)		(x)	(x)		(x)	(x)			
Furniture and house furnishings.....	4	18	17	1	25, 259	51, 496	59, 850	354, 550	.11	184, 290		
General merchandise.....	4	28	26	2	26, 568	60, 598	96, 922	1, 171, 898	.35	656, 944		
Groceries and food specialties.....	205	1, 150	1, 047	103	1, 667, 568	3, 503, 467	3, 001, 730	52, 371, 530	15.70	25, 281, 462	\$421, 166	\$516, 269
Groceries (general line).....	147	879	803	70	1, 239, 490	2, 381, 629	2, 776, 361	41, 841, 547	12.54	19, 537, 616	307, 166	
Food and grocery specialties.....	58	271	244	27	428, 078	1, 121, 838	225, 369	10, 529, 083	3.16	5, 743, 846	54, 000	516, 269
Bakery products.....	8	60	54	6	108, 633	345, 597	34, 857	1, 373, 708		5, 200		
Biscuits and crackers.....	2	(x)	(x)		(x)	(x)	(x)	(x)				
Canned goods (general line).....	5	17	13	4	26, 751	46, 555	20, 912	1, 300, 916		260, 000		
Cereals.....	1				(x)	(x)	(x)	(x)				
Coffee.....	4	15	13	2	21, 503	33, 545	10, 239	336, 651		292, 877	3, 000	
Flour.....	3	6	5	1	10, 273	16, 709	8, 679	212, 915		155, 455		
Flour and feed.....	10	39	36	3	42, 052	103, 677	34, 486	1, 344, 385		758, 857	51, 000	
Fruits and vegetables (dried).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sugar.....	5	27	26	1	34, 874	83, 253	32, 603	1, 535, 205		1, 104, 205		
Other food and grocery specialties.....	19	66	57	9	124, 436	228, 964	64, 313	3, 689, 204		2, 785, 991		516, 269
Hardware.....	12	280	235	45	558, 055	962, 851	1, 697, 170	6, 308, 411	1.89	4, 900, 289	886, 404	802, 947
Iron and steel scrap and other waste materials.....	13	71	68	3	56, 618	79, 251	7, 251	402, 068	.12	4, 000	16, 212	85, 121
Jewelry and optical goods.....	5	21	19	2	27, 609	42, 744	11, 019	91, 018	.03	67, 353		
Leather and leather goods (except gloves and shoes).....	5	21	17	4	24, 713	69, 083	42, 159	310, 108	.09	95, 828		
Lumber and building materials (other than metal).....	30	210	174	36	342, 779	701, 242	108, 517	5, 164, 708	1.55	3, 419, 466	35, 000	431, 500
Construction and building materials (other than metal and wood).....	12	150	126	24	250, 055	506, 840	44, 977	2, 489, 878	.75	2, 221, 732	35, 000	
Lumber and millwork.....	18	60	48	12	92, 724	195, 402	63, 540	2, 674, 828	.80	1, 197, 734		431, 500
Lumber.....	15	32	22	10	54, 574	119, 382	16, 700	1, 897, 421		978, 734		431, 500
Lumber and millwork.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Millwork.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Machinery, equipment, and supplies (except electrical).....	44	304	269	45	597, 858	1, 118, 704	1, 153, 110	8, 217, 588	2.46	4, 627, 492	152, 524	3, 842, 082
Commercial equipment and supplies.....	8	23	21	2	32, 212	55, 817	20, 785	282, 709	.08	209, 151		
Construction equipment and supplies.....	4	23	19	4	42, 049	117, 758	95, 723	884, 770	.27	558, 733		107, 173
Farm machinery and equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	22	186	153	33	400, 971	680, 232	612, 692	5, 291, 092	1.59	2, 864, 271	110, 571	3, 734, 909
Professional equipment and supplies.....	4	11	10	1	13, 200	56, 179	120, 113	598, 123	.18	83, 800		
Service equipment and supplies.....	4	19	17	2	28, 904	63, 127	54, 210	205, 537	.06	61, 000	4, 300	
Transportation equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Metals and minerals (except petroleum and scrap).....	7	76	63	13	172, 084	280, 522	35, 139	4, 784, 006	1.42	3, 599, 764		4, 083, 056
Paper and paper products.....	13	90	77	13	146, 234	255, 080	178, 970	1, 300, 434	.39	699, 173		77, 000
Petroleum and petroleum products.....	289	890	859	31	2, 528, 591	4, 974, 224	2, 402, 779	26, 256, 426	7.87	3, 887, 871	96, 364	
Gasoline and naphthas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Gasoline and oil.....	25	100	95	5	170, 175	350, 563	83, 115	2, 276, 875	.68	695, 344		
Lubricating oils and greases.....	4	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Petroleum and petroleum products (general line).....	258	730	721	18	2, 312, 254	4, 530, 876	2, 291, 478	23, 564, 036	7.07	3, 123, 324	96, 364	
Plumbing and heating equipment and supplies.....	8	52	44	8	121, 878	214, 207	106, 840	1, 443, 187	.43	941, 319		179, 377
Tobacco and tobacco products (except leaf).....	14	102	95	7	169, 283	279, 190	149, 855	8, 308, 390	2.49	7, 208, 359		
All other.....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	5	18	15	3	47, 700	112, 408	96, 227	3, 214, 529	.96	1, 355, 131		1, 466, 131
Miscellaneous kinds of business.....	11	62	51	11	97, 089	178, 512	252, 269	1, 264, 850	.38	660, 862	10, 050	2, 500

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
CHARLESTON (population 62,265)	105	1,283	1,124	159	\$2,051,371	\$4,880,421	\$5,089,868	\$45,361,480	100.00	\$18,764,978	\$57,018	\$3,917,610
Chemicals, drugs, and allied products.....	3	83	72	11	160,529	231,858	219,233	1,451,399	3.20	900,000	-----	-----
Dry goods and apparel.....	6	54	46	8	87,674	197,745	158,679	995,137	2.20	648,482	-----	-----
Farm products (not elsewhere specified).....	6	62	55	7	182,038	828,956	2,066,623	15,757,216	34.74	3,730,000	-----	3,679,000
Farm supplies (except machinery and equipment).....	8	79	71	8	136,107	294,087	65,806	2,106,828	4.64	431,000	-----	-----
Food products (not elsewhere specified).....	26	244	214	30	347,801	687,004	235,537	6,713,170	14.80	3,893,315	45,833	-----
Groceries and food specialties.....	27	185	157	28	295,238	684,186	358,215	7,250,299	15.08	2,418,054	3,000	-----
Hardware.....	3	71	63	8	160,751	274,077	300,666	1,290,534	2.86	886,000	-----	-----
Machinery, equipment, and supplies (except electrical).....	7	90	75	15	132,285	250,482	255,960	1,180,077	2.60	559,377	-----	213,610
Metals and minerals (except petroleum and scrap).....	3	38	35	3	29,678	51,466	35,139	575,950	1.27	316,708	-----	25,000
Paper and paper products.....	4	37	30	7	55,180	78,981	73,547	377,315	.83	66,250	-----	-----
Petroleum and petroleum products.....	4	192	187	5	209,507	785,967	1,120,303	2,971,568	6.55	580,673	-----	-----
Tobacco and tobacco products (except leaf).....	3	27	25	2	45,667	73,409	44,509	2,476,230	5.40	2,414,237	-----	-----
All other.....	5	121	94	27	208,826	442,203	53,745	2,208,767	4.87	1,916,882	3,635	-----
COLUMBIA (population 51,581)	119	1,101	992	109	1,880,457	4,189,200	2,742,130	46,677,372	100.00	17,260,271	655,253	13,617,349
Automotive.....	3	22	18	4	35,563	71,943	148,981	1,051,730	2.30	941,037	-----	111,564
Chemicals, drugs, and allied products.....	3	55	48	7	112,758	178,668	246,848	1,289,498	2.82	1,158,216	44,000	11,000
Dry goods and apparel.....	3	17	14	3	31,377	66,069	63,437	446,909	.98	425,640	-----	-----
Electrical.....	4	46	36	10	86,332	181,854	112,478	1,207,351	2.84	960,734	6,000	369,798
Farm products (not elsewhere specified).....	10	48	42	6	64,622	560,905	123,556	12,371,176	28.18	27,500	25,000	12,162,497
Farm supplies (except machinery and equipment).....	8	94	80	14	200,125	420,058	429,259	4,782,655	10.47	1,774,296	155,500	-----
Food products (not elsewhere specified).....	15	214	203	11	258,221	585,276	169,590	5,169,053	11.32	3,273,083	16,573	-----
Groceries and food specialties.....	24	159	149	10	302,480	551,937	248,488	8,312,800	18.20	2,339,744	-----	-----
Iron and steel scrap and other waste materials.....	3	36	34	2	31,687	42,846	5,194	204,813	.45	3,300	13,212	70,000
Lumber and building materials (other than metal).....	5	29	25	4	53,468	131,029	40,380	494,640	1.08	370,163	35,000	219,000
Machinery, equipment, and supplies (except electrical).....	17	125	112	13	243,424	490,117	542,589	3,272,185	7.16	2,152,262	59,953	638,900
Paper and paper products.....	5	39	35	4	65,660	160,633	85,499	692,958	1.52	462,012	-----	32,000
Petroleum and petroleum products.....	7	84	83	1	152,657	376,591	109,646	2,048,920	4.48	429,190	-----	-----
Tobacco and tobacco products (except leaf).....	3	24	22	2	40,889	69,061	43,340	2,100,063	4.60	1,720,402	-----	-----
All other.....	9	109	91	18	193,889	290,613	372,845	1,642,622	3.60	1,225,492	360,015	2,600
CITIES OF 20,000 TO 50,000 POPULATION												
GREENVILLE (population 29,154)	129	820	743	77	\$1,522,681	\$3,089,423	\$2,971,348	\$89,880,608	100.00	\$18,733,715	\$148,682	\$63,347,492
Automotive.....	6	47	44	3	77,801	122,152	123,430	552,726	.61	248,414	11,550	-----
Chemicals, drugs, and allied products.....	3	14	13	1	26,170	54,674	83,123	572,325	.64	467,005	15,200	136,800
Dry goods and apparel.....	3	34	31	3	64,841	109,920	318,982	2,171,537	2.42	1,819,710	-----	349,827
Electrical.....	5	35	32	3	65,257	112,087	49,065	680,740	.76	217,816	12,635	67,000
Farm products (not elsewhere specified).....	26	121	107	14	268,408	586,980	1,057,649	62,620,578	69.67	653,000	-----	48,690,629
Food products (not elsewhere specified).....	14	111	106	5	143,800	331,836	122,271	3,833,172	4.26	2,369,113	20,000	-----
Groceries and food specialties.....	21	153	141	12	254,232	660,333	301,166	7,371,868	8.20	5,758,301	51,000	516,290
Hardware.....	3	35	31	4	73,300	114,202	253,096	862,391	.96	355,175	31,107	110,957
Jewelry and optical goods.....	3	18	12	1	14,579	28,192	6,286	44,650	.05	20,304	-----	-----
Lumber and building materials (other than metal).....	8	37	34	3	50,434	84,891	45,797	725,162	.81	320,679	-----	200,500
Machinery, equipment, and supplies (except electrical).....	10	56	43	13	170,585	263,566	212,091	1,916,486	2.13	1,460,286	-----	1,700,130
Petroleum and petroleum products.....	6	50	48	2	110,500	225,318	82,720	1,346,689	1.50	314,426	-----	-----
Plumbing and heating equipment and supplies.....	4	16	15	1	33,686	69,242	25,181	395,456	.44	262,535	-----	169,240
Tobacco and tobacco products (except leaf).....	3	31	31	-----	60,329	89,643	34,540	2,702,223	3.01	2,480,520	-----	-----
All other.....	14	67	55	12	118,591	224,487	261,351	4,085,190	4.64	2,969,336	8,000	1,460,131
SPARTANBURG (population 28,723)	91	541	462	79	928,971	1,824,065	1,247,222	\$6,302,485	100.00	\$11,271,125	\$73,750	\$2,104,362
Automotive.....	5	23	21	2	34,752	56,105	50,493	258,372	.73	126,340	7,469	5,500
Farm products (not elsewhere specified).....	15	15	11	4	50,495	103,865	77,461	16,693,435	47.20	47,800	-----	15,967,035
Food products (not elsewhere specified).....	11	75	71	4	123,119	228,213	83,358	2,661,072	7.54	2,110,926	3,270	-----
Groceries and food specialties.....	17	54	47	7	68,398	147,680	134,493	3,293,581	9.33	1,577,198	79,000	-----
Lumber and building materials (other than metal).....	5	20	19	1	17,103	28,818	2,600	109,549	.31	81,008	-----	12,000
Machinery, equipment, and supplies (except electrical).....	6	17	15	2	30,118	68,718	76,114	1,667,862	4.70	290,440	4,371	1,280,343
Metals and minerals (except petroleum and scrap).....	4	38	28	10	142,416	229,056	-----	4,168,056	11.78	3,283,056	-----	4,058,050
Petroleum and petroleum products.....	8	76	71	5	102,563	236,635	72,477	1,296,754	3.67	335,759	60,000	-----
All other.....	20	223	179	44	360,007	731,015	741,286	5,173,804	14.65	3,418,902	519,640	772,428
CITIES OF 5,000 TO 20,000 POPULATION												
AIKEN (population 6,033)	7	33	29	4	\$64,469	\$127,456	\$32,456	\$1,249,910	-----	\$492,394	-----	-----
ANDERSON (population 14,383)	33	206	186	20	314,677	629,181	689,267	7,180,599	-----	3,836,796	\$282,106	-----
CAMDEN (population 5,183)	5	14	13	1	31,984	51,884	88,116	804,593	-----	227,071	-----	-----
CHESTER (population 5,523)	13	44	40	4	109,990	195,591	168,007	2,611,905	-----	1,806,609	-----	-----
CLINTON (population 5,643)	7	17	16	1	36,233	67,256	54,647	763,156	-----	272,689	-----	-----
DARLINGTON (population 5,558)	15	678	410	268	95,354	177,254	71,748	1,713,620	-----	465,689	-----	-----
FLORENCE (population 14,774)	24	159	141	18	296,284	639,369	247,145	6,648,698	-----	2,303,232	50,000	-----
GAFFNEY (population 6,827)	11	30	29	1	58,041	90,392	53,724	931,977	-----	329,616	32,703	-----
GEORGETOWN (population 5,082)	13	50	45	5	89,447	169,802	260,382	1,829,656	-----	1,093,185	-----	-----
GREENWOOD (population 11,020)	22	97	92	5	182,631	331,182	197,607	3,680,481	-----	789,194	-----	-----
HARTSVILLE (population 5,067)	17	43	41	2	66,768	243,607	193,232	4,495,451	-----	30,048	-----	-----
LAURENS (population 5,443)	8	21	19	2	48,548	99,727	52,289	1,610,161	-----	3,252	-----	-----
NEWBERRY (population 7,298)	14	56	53	3	82,011	135,337	190,227	3,171,103	-----	87,625	-----	-----
ORANGEBURG (population 8,776)	18	107	100	7	149,740	290,372	264,271	4,671,075	-----	340,027	-----	-----
ROCK HILL (population 11,322)	13	36	31	5	70,876	129,929	124,739	2,652,987	-----	1,089,720	-----	-----
SUMTER (population 11,780)	28	106	98	8	193,908	315,465	229,707	8,587,779	-----	2,615,977	88,200	-----
UNION (population 7,410)	12	65	58	7	116,664	215,225	214,008	2,264,718	-----	1,484,902	61,458	-----

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total.....	1,539	7,726	6,529	1,197	\$10,534,517	\$22,035,982	\$17,524,095	\$333,528,360	\$90,682,744	27.19	\$2,558,102	\$93,008,413	\$216,717
Wholesalers only.....	539	3,824	3,417	407	5,828,549	12,245,372	12,632,212	148,002,253	58,684,898	39.05	2,490,865	41,400,208	274,580
Service wholesalers.....	522	3,656	3,277	379	5,476,245	11,650,624	12,075,454	144,338,172	56,551,258	39.18	2,384,665	30,271,361	276,509
Exporters.....	4	59	55	4	182,181	716,779	1,588,429	14,343,210	-----	-----	-----	2,731,833	3,585,802
Wholesale merchants ¹	518	3,597	3,222	375	5,294,064	10,933,845	10,487,025	129,994,962	56,551,258	43.60	2,384,665	36,539,528	250,655
Limited function wholesalers ²	5	12	10	2	15,358	30,976	17,438	529,671	-----	-----	-----	200,000	105,034
Supply and machinery distributors.....	12	155	130	26	336,946	563,772	539,320	3,134,410	2,133,640	68.07	100,200	1,928,847	261,200
Bulk tank stations.....	241	625	611	14	2,166,333	4,207,551	2,203,652	21,563,212	2,401,702	11.14	-----	-----	80,473
Manufacturers' sales branches.....	71	693	627	66	1,271,434	2,697,588	1,313,676	32,290,051	23,800,267	73.71	42,024	3,272,576	454,789
Agents and brokers.....	153	529	463	66	727,828	1,494,783	230,122	81,555,592	4,741,409	5.81	21,200	48,335,629	533,013
Auction companies.....	21	202	201	1	170,221	317,618	3,500	4,420,111	1,000	.02	-----	-----	210,767
Brokers.....	69	114	91	23	194,010	451,222	42,532	60,963,891	98,200	.16	-----	40,670,615	883,534
Commission merchants.....	28	125	106	19	167,446	319,612	48,047	7,288,186	1,376,532	18.89	6,000	2,776,880	200,292
Manufacturers' agents.....	22	43	32	11	69,037	137,251	63,400	4,698,821	696,101	14.82	15,200	1,546,362	213,500
Purchasing agents.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Selling agents.....	11	43	32	11	119,914	258,140	72,643	3,278,083	2,669,676	78.39	-----	2,466,772	208,067
Assemblers and country buyers.....	330	1,090	1,349	641	470,071	1,167,761	1,046,414	49,551,859	942,192	1.90	800	-----	93,494
Assemblers.....	361	1,363	1,229	634	392,997	995,494	874,109	31,000,890	864,683	2.79	800	-----	85,899
Country buyers on salary or commission.....	159	106	104	2	54,637	119,736	168,738	16,200,705	72,709	.45	-----	-----	101,891
Cooperative marketing associations.....	9	21	16	5	28,437	61,031	3,567	2,330,264	4,800	.21	-----	-----	259,584
Packers and shippers.....	1	-----	-----	-----	-----	(x)	(x)	(x)	-----	-----	-----	-----	-----
Wholesaling manufacturers.....	5	65	62	3	64,802	222,927	98,019	565,393	112,270	19.86	3,213	-----	113,078
CITIES OF 50,000 TO 100,000 POPULATION													
CHARLESTON.....	105	1,283	1,124	159	\$2,051,371	\$4,880,421	\$5,089,968	\$45,361,480	\$18,764,978	41.37	\$57,018	\$3,917,610	-----
Wholesalers only.....	62	623	797	126	1,563,350	3,516,761	3,769,995	32,690,889	13,454,671	41.16	57,018	3,892,610	-----
All other types.....	43	360	327	33	488,021	1,363,660	1,319,973	12,670,591	5,310,307	41.01	-----	26,000	-----
COLUMBIA.....	119	1,101	992	109	1,890,457	4,189,200	2,742,130	45,677,372	17,200,271	37.70	655,253	13,617,349	-----
Wholesalers only.....	84	743	659	84	1,254,848	2,791,631	2,047,202	29,886,786	10,076,449	33.71	617,600	12,520,819	-----
All other types.....	35	358	333	25	625,609	1,397,569	694,928	15,790,586	7,124,822	46.60	37,653	1,087,530	-----
CITIES OF 20,000 TO 50,000 POPULATION													
GREENVILLE.....	129	820	743	77	\$1,522,681	\$3,069,423	\$2,971,348	\$80,880,008	\$18,733,715	20.84	\$148,082	\$53,347,492	-----
Wholesalers only.....	77	600	543	57	1,056,531	2,052,349	2,768,536	37,068,323	10,644,612	28.72	133,782	20,066,418	-----
All other types.....	52	220	200	20	466,150	1,017,074	212,812	43,812,285	8,089,103	15.82	15,200	32,381,074	-----
SPARTANBURG.....	91	541	462	79	928,971	1,824,005	1,247,222	35,302,485	11,271,129	31.03	673,750	22,104,362	-----
Wholesalers.....	47	349	302	47	503,784	958,845	946,876	9,091,898	6,026,631	66.29	669,379	1,257,928	-----
All other types.....	44	192	160	32	425,187	865,160	300,346	26,210,587	5,244,498	20.01	4,371	20,846,434	-----

¹ Includes 1 converter.

² Includes 4 drop shippers and 1 warehouse (distributing).

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Whole- sale mer- chants, includ- ing job- bers ¹	Manufac- turers' sales branches	Agents and brokers	As- sem- blers and coun- try buy- ers	All other types ²	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Whole- sale mer- chants, includ- ing job- bers ¹	Manufac- turers' sales branches	Agents and brokers	As- sem- blers and coun- try buy- ers	All other types ²
The State.....	1,539	529	71	153	530	256	Groceries and food specialties.....	205	152	23	28		2
Amusement and sporting goods.....	1	1					Groceries (general line).....	147	129	1	16		1
Automotive.....	17	16	1				Food and grocery specialties.....	58	23	22	12		1
Automobiles and other motor vehicles.....	1	1					Hardware.....	12	12				
Automotive equipment.....	8	8					Hardware (general line).....	11	11				
Automobile parts (new and used).....	7	7					Hardware (specialty).....	1	1				
Tires and tubes.....	1		1				Iron and steel scrap and other waste materials.....	13	13				
Chemicals, drugs, and allied products.....	13	10	1	2			Iron and steel scrap.....	2	2				
Chemicals.....	2	1		1			Junk and scrap.....	11	11				
Drugs and drug sundries (gen- eral line).....	6	6					Jewelry and optical goods.....	5	2	3			
Drugs and drug sundries (spe- cialty).....	2	1		1			Leather and leather goods (except gloves and shoes).....	5	4	1			
Paints, varnishes, lacquers, and enamels.....	3	2	1				Leather and leather belting.....	1		1			
Dry goods and apparel.....	18	16		1		1	Shoe findings and cut stock.....	4	4				
Clothing and furnishings (other than millinery and footwear).....	7	7					Lumber and building materials (other than metal).....	30	22		6		2
Dry goods (general line).....	6	6					Construction and building ma- terials (other than metal and wood).....	12	9		3		
Dry goods (specialty, other than specified).....	1	1					Lumber and millwork.....	18	13		3		2
Notions.....	1	1		1			Machinery, equipment, and sup- plies (except electrical).....	44	23	9	12		
Piece goods.....	8	2				1	Commercial equipment and supplies.....	8	4	4			
Electrical.....	11	9	1	1			Construction equipment and supplies.....	4			4		
Electrical goods (including ap- pliances).....	4	4					Farm machinery and equip- ment.....	1		1			
Electrical equipment and sup- plies.....	2	2					Manufacturing, mining, and drilling machinery, equip- ment, and supplies.....	22	11	4	7		
Radios and radio equipment.....	3	2		1			Professional equipment and supplies.....	4	4				
Refrigerators (electric).....	2	1	1				Service equipment and supplies.....	4	3		1		
Farm products (not elsewhere specified).....	560	31	1	57	467	4	Transportation equipment and supplies.....	1	1				
Cotton.....	290	17		31	238	4	Metals and minerals (except petroleum and scrap).....	7	2	1	4		
Flowers and nursery stock.....	1	1					Coal.....	6	2	1	3		
Grain.....	4	2		2			Iron and steel (except scrap).....	1			1		
Hides, skins, and furs.....	10	2	1		7		Paper and paper products.....	13	13				
Horses and mules.....	7	5		2			Paper and paper products (gen- eral line).....	11	11				
Livestock (other than horses and mules).....	14	1			13		Paper and paper products (spe- cialty, other than specified).....	2	2				
Silk (raw).....	1	1					Petroleum and petroleum prod- ucts.....	289	44	4			241
Tobacco (leaf).....	34	2		21	11		Plumbing and heating equip- ment and supplies.....	8	5	1	2		
Other farm products.....	199			1	198		Plumbing equipment and sup- plies.....	7	5	1	1		
Farm supplies (except machinery and equipment).....	53	21	4	15	10	3	Heating equipment and sup- plies.....	1			1		
Farm supplies (except feed and fertilizer).....	7	1		1	5		Tobacco and tobacco products (except leaf).....	14	11	3			
Feed.....	16	9		2	4	1	All other.....	17	14	1	2		
Fertilizer and fertilizer mate- rials.....	30	11	4	12	1	2	Books, periodicals, and news- papers.....	1	1				
Food products (not elsewhere specified).....	163	88	17	20	36	2	Textiles and textile materials (other than dry goods).....	5	2	1	2		
Confectionery and soft drinks.....	28	26		1		1	Miscellaneous kinds of business.....	11	11				
Dairy products.....	11	8	1	1		1							
Poultry and poultry products.....	10	1			9								
Fish and sea foods.....	5	5											
Fruits and vegetables (fresh).....	72	29		18	25								
Meats and meat products.....	37	19	16		2								
Forest products (except lumber).....	33	12		3	17	1							
Boxes, shooks, and cooperage.....	1	1			1								
Logs, railroad ties, piles, etc.....	31	11		3	16	1							
Other forest products.....	1	1											
Furniture and house furnishings.....	4	4											
General merchandise.....	4	4											

¹ Includes "Supply and machinery distributors."
² The 256 "All other types" consist of the following:

Bulk tank stations.....	241	Drop shippers.....	4	Wholesaling manufacturers.....	5
Petroleum and petroleum products.....	241	Feed.....	1	Fertilizer and fertilizer materials.....	2
Converters.....	1	Logs, railroad ties, piles, etc.....	1	Confectionery and soft drinks.....	1
Piece goods.....	1	Lumber and millwork.....	2	Dairy products.....	1
Distributing warehouses.....	1	Exporters.....	4	Food and grocery specialties.....	1
Groceries (general line).....	1	Cotton.....	4		

CENSUS OF DISTRIBUTION

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES					TOTAL EXPENSES						
	Total	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types ²	Total	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types ¹
The State.....	\$333,528	\$131,354	\$32,290	\$81,555	\$49,552	\$38,777	\$22,036	\$11,435	\$2,698	\$1,495	\$1,167	\$5,241
Amusement and sporting goods.....	(x)	(x)					(x)	(x)				
Automotive.....	1,986	(x)	(x)				203	(x)				
Chemicals, drugs, and allied products.....	4,304	4,130	(x)	(x)			642	622	(x)	(x)		
Dry goods and apparel.....	4,321	2,362		(x)		(x)	432	359		(x)		(x)
Electrical.....	2,602	1,787	(x)	(x)			447	270	(x)	(x)		
Farm products (not elsewhere specified).....	163,763	39,048	(x)	62,090	48,023	(x)	3,580	1,112	(x)	656	1,061	(x)
Farm supplies (except machinery and equipment).....	9,571	4,349	2,727	1,806	265	424	1,001	525	290	60	4	122
Food products (not elsewhere specified).....	25,779	9,386	12,919	2,159	1,179	136	2,655	1,329	956	204	68	98
Forest products (except lumber).....	201	58		56	85	2	53	11		6	34	2
Furniture and house furnishings.....	355	355					52	52				
General merchandise.....	1,172	1,172					61	61				
Groceries and food specialties.....	52,372	39,185	4,918	8,020		249	3,504	2,718	611	155		20
Hardware.....	6,308	6,308					963	963				
Iron and steel scrap and other waste materials.....	402	402					79	79				
Jewelry and optical goods.....	91	(x)	(x)				43	(x)	(x)			
Leather and leather goods (except gloves and shoes).....	310	(x)	(x)				69	(x)	(x)			
Lumber and building materials (other than metal).....	5,165	4,000		880		285	701	648		41		12
Machinery, equipment, and supplies (except electrical).....	8,218	4,174	1,627	2,417			1,119	724	238	157		
Metals and minerals (except petroleum and scrap).....	4,734	(x)	(x)	3,265			281	(x)	(x)	153		
Paper and paper products.....	1,300	1,300					285	285				
Petroleum and petroleum products.....	26,256	4,016	677			21,563	4,074	629	137			4,208
Plumbing and heating equipment and supplies.....	1,443	1,309	(x)	(x)			214	195	(x)	(x)		
Tobacco and tobacco products (except leaf).....	8,308	2,995	5,313				279	170	100			
All other.....	(x)	2,949	(x)	(x)			(x)	272	(x)	(x)		

¹ Includes "Supply and machinery distributors."

² Includes net sales amounting to \$14,343,000 for exporters, \$302,000 for drop shippers, \$21,563,000 for bulk tank stations, \$566,000 for wholesaling manufacturers, and \$2,003,000 for converters and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

³ Includes total expenses amounting to \$717,000 for exporters, \$14,000 for drop shippers, \$4,208,000 for bulk tank stations, \$223,000 for wholesaling manufacturers, and \$79,000 for converters and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State.....	1,539	7,728	6,529	1,197	\$10,534,517	\$22,035,982	\$333,528,360	100.00
Individual.....	614	1,063	971	92	1,054,593	2,877,942	86,024,630	25.79
Partnership.....	243	1,006	922	84	1,068,496	2,714,045	72,514,137	21.74
Corporation.....	670	5,632	4,617	1,015	8,375,616	16,371,062	171,774,163	51.50
Cooperative association.....	12	25	19	6	35,812	72,333	3,215,440	.97

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TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			2 UNITS			3 TO 5 UNITS			
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State.....	1, 539	\$335, 528	\$22, 056	1, 071	\$222, 319	66. 60	\$11, 228	45	\$10, 052	\$1, 030	30	\$25, 039	\$1, 575
Amusement and sporting goods.....	1	(x)	(x)	1	(x)	(x)	(x)	3	170	67			
Automotive.....	17	1, 986	293	14	1, 816	91. 44	236	1	(x)	(x)	2	(x)	(x)
Chemicals, drugs, and allied products.....	13	4, 304	642	8	2, 019	46. 91	330				1	(x)	(x)
Dry goods and apparel.....	18	4, 321	432	16	4, 198	97. 15	418						
Electrical.....	11	2, 602	447	7	1, 367	52. 54	204	3	(x)	(x)			
Farm products (not elsewhere specified).....	560	163, 763	3, 550	487	129, 835	79. 28	2, 709	18	2, 020	91	8	14, 887	132
Farm supplies (except machinery and equipment).....	53	9, 571	1, 001	47	5, 053	59. 06	554	1	(x)	(x)			
Food products (not elsewhere specified).....	163	25, 779	2, 055	131	9, 410	36. 50	1, 174	4	760	85	5	1, 501	221
Forest products (except lumber).....	33	201	53	32	(x)	(x)	(x)						
Furniture and house furnishings.....	4	356	52	2	(x)	(x)	(x)						
General merchandise.....	4	1, 172	61	4	1, 172	100. 00	61						
Groceries and food specialties.....	205	52, 372	3, 504	164	40, 134	76. 63	2, 254	5	2, 138	144	6	2, 340	323
Hardware.....	12	6, 308	953	9	4, 297	68. 12	709	3	2, 011	194			
Iron and steel scrap and other waste materials.....	13	402	79	13	402	100. 00	79						
Jewelry and optical goods.....	5	91	43					1	(x)	(x)			
Leather and leather goods (except gloves and shoes).....	5	310	69	4	(x)	(x)	(x)				1	(x)	(x)
Lumber and building materials (other than metal).....	30	5, 165	701	27	3, 113	60. 27	297	1	(x)	(x)	1	(x)	(x)
Machinery, equipment, and supplies (except electrical).....	44	8, 218	1, 110	30	5, 091	60. 13	644	2	(x)	(x)	2	(x)	(x)
Metals and minerals (except petroleum and scrap).....	7	4, 734	281	5	(x)	(x)	(x)				2	(x)	(x)
Paper and paper products.....	13	1, 300	285	12	(x)	(x)	(x)				1	(x)	(x)
Petroleum and petroleum products.....	289	26, 256	4, 974	34	3, 183	12. 12	539						
Plumbing and heating equipment and supplies.....	8	1, 443	214	2	(x)	(x)	(x)	2	(x)	(x)			
Tobacco and tobacco products (except leaf).....	14	8, 308	279	9	2, 670	32. 14	160				1	(x)	(x)
All other.....	17	(x)	(x)	13	3, 041	(x)	261	1	(x)	(x)			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State.....	32	\$21, 404	\$1, 338	23	\$3, 841	\$609	285	\$42, 862	\$5, 940	53	\$8, 011	\$316
Amusement and sporting goods.....												
Automotive.....												
Chemicals, drugs, and allied products.....				2	(x)	(x)				1	(x)	(x)
Dry goods and apparel.....				1	(x)	(x)						
Electrical.....												
Farm products (not elsewhere specified).....	5	9, 394	332	6	446	22	3	1, 225	142	33	5, 956	92
Farm supplies (except machinery and equipment).....	5	(x)	(x)									
Food products (not elsewhere specified).....	2	(x)	(x)	4	500	134	15	11, 500	803	2	(x)	(x)
Forest products (except lumber).....										1	(x)	(x)
Furniture and house furnishings.....	1	(x)	(x)	1	(x)	(x)						
General merchandise.....												
Groceries and food specialties.....	5	3, 542	139	5	1, 372	105	13	1, 801	456	7	1, 046	83
Hardware.....												
Iron and steel scrap and other waste materials.....	1	(x)	(x)				3	67	31			
Jewelry and optical goods.....												
Leather and leather goods (except gloves and shoes).....										1	(x)	(x)
Lumber and building materials (other than metal).....												
Machinery, equipment, and supplies (except electrical).....	4	618	86	1	(x)	(x)	5	941	150			
Metals and minerals (except petroleum and scrap).....												
Paper and paper products.....												
Petroleum and petroleum products.....	4	313	47	3	668	136	242	21, 654	4, 109	6	438	53
Plumbing and heating equipment and supplies.....	3	400	62				1	(x)	(x)			
Tobacco and tobacco products (except leaf).....	1	(x)	(x)				3	5, 314	109			
All other.....	1	(x)	(x)							2	(x)	(x)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	TOTAL PAID EMPLOYEES ¹ (proprietors not included)				SALESMEN ²		EXECUTIVES ²		ALL OTHER EM- PLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
		Number of employ- ees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15	
		Total	Male	Fe- male												
THE STATE	1,539	1,053	7,726	6,529	1,197	\$10,534,517	1,241	\$2,933,235	301	\$1,192,818	0,184	\$6,408,466	5,073	6,143	6,567	6,067
Amusement and sporting goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	17	13	119	105	14	165,034	30	49,061	9	20,471	80	95,502	114	116	120	123
Automobiles and other motor vehi- cles.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	8	6	61	55	6	76,981	11	13,019	3	3,000	47	60,962	58	59	63	64
Automobile parts.....	7	7	45	40	5	63,871	16	23,842	4	9,759	25	25,270	45	45	45	45
Tires and tubes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	13	1	211	179	32	394,152	43	109,235	17	104,760	151	180,167	204	212	210	210
Chemicals.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	6	158	131	27	299,279	24	70,266	12	81,750	122	147,263	151	159	157	157	
Drugs and drug sundries (specialty).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and en- amels.....	3	41	39	2	74,210	15	32,874	5	23,000	21	18,336	41	41	41	41	
Dry goods and apparel.....	18	11	126	102	24	208,235	40	75,419	16	56,720	70	76,087	126	126	131	131
Clothing and furnishings (other than millinery and footwear).....	7	7	27	23	4	30,003	7	8,392	6	19,149	14	11,462	27	27	27	27
Dry goods (general line).....	6	2	52	44	8	82,539	14	29,575	4	12,900	34	40,004	52	52	52	52
Dry goods (specialty).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	3	1	41	32	9	76,493	19	37,452	4	18,680	18	20,361	41	41	40	40
Electrical.....	11	125	105	20	220,231	38	68,610	15	67,622	72	83,999	115	118	112	106	
Electrical goods (including appli- ances).....	4	45	36	9	87,630	7	18,600	7	38,400	31	30,630	45	45	45	45	
Electrical equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Radios and radio equipment.....	3	14	11	3	19,399	1	3,899	1	13	15,500	13	14	14	14		
Refrigerators (electric).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Farm products (not elsewhere specified).....	560	547	2,414	1,744	670	1,198,984	84	211,891	42	135,497	2,288	851,506	512	679	1,318	817
Cotton.....	290	345	389	353	36	660,402	58	173,376	25	90,604	306	390,362	291	283	423	411
Flowers and nursery stock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Grain.....	4	7	7	6	1	6,532	3	4,800	4	1,732	7	7	7	7		
Hides, skins, and furs.....	10	13	23	21	2	49,295	6	21,461	1	10,085	16	7,840	22	22	23	23
Horses and mules.....	7	6	37	37		16,185					37	16,185	37	28	42	43
Livestock (other than horses and mules).....	14	15	17	17		9,220			3	5,940	14	3,280	15	14	16	17
Silk.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Tobacco (leaf).....	34	42	1,700	1,074	626	319,964	11	4,754	13	18,908	1,076	296,302	35	526	500	28
Other farm products.....	199	117	213	209	4	104,529					213	104,529	77	71	279	262
Farm supplies (except machinery and equipment).....	53	37	280	243	37	470,026	64	143,279	19	95,404	197	231,343	300	251	201	279
Farm supplies (except feed and fertil- izer).....	7	4	14	12	2	18,587			3	8,142	11	10,445	14	14	16	17
Feed.....	16	12	98	94	4	151,111	12	27,215	6	37,600	80	80,296	97	98	99	97
Fertilizer and fertilizer materials.....	30	21	168	137	31	300,328	52	116,064	10	49,662	106	134,602	198	139	176	165
Food products (not elsewhere specified).....	163	150	936	869	67	1,220,308	238	404,722	30	98,117	668	717,469	920	924	939	935
Confectionery and soft drinks.....	28	35	52	44	8	58,654	20	33,870	1	1,600	31	23,184	60	40	53	53
Dairy products.....	11	6	73	69	4	74,457	19	22,450	1	1,680	53	50,327	73	73	73	73
Poultry and poultry products.....	10	11	1	1		312					1	312	1	1	1	1
Fish and sea foods.....	5	5	38	36	2	66,989	2	4,600	1	2,080	35	60,900	37	37	37	37
Fruits and vegetables (fresh).....	72	70	413	385	28	547,123	125	193,566	19	69,687	269	283,870	410	406	409	414
Meats and meat products.....	37	23	359	334	25	472,773	72	150,236	8	23,070	279	299,467	349	358	366	367
Forest products (except lumber).....	33	39	112	112		35,773					112	35,773	116	117	118	120
Boxes, shooks, and cooperage.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Logs, railroad ties, piles, etc.....	31	37	108	108		34,273						34,273	112	113	114	122
Other forest products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Furniture and house furnishings.....	4	2	18	17	1	25,259	4	9,937	1	1,680	13	13,642	18	18	18	18
General merchandise.....	4	7	28	26	2	26,568					28	26,568	28	28	28	28
Groceries and food specialties.....	205	119	1,150	1,047	103	1,667,598	218	446,856	49	180,941	883	1,039,771	1,095	1,113	1,128	1,140
Groceries, general line.....	147	84	879	803	76	1,239,490	124	228,809	38	149,067	717	861,614	831	857	867	869
Food and grocery specialties.....	58	35	271	244	27	428,078	94	218,047	11	31,874	166	178,157	264	255	261	271
Hardware.....	12	3	280	235	45	558,055	108	220,914	9	56,400	168	280,741	280	280	280	280
Iron and steel scrap and other waste materials.....	13	13	71	68	3	50,616	1	780	6	7,880	64	47,956	71	71	71	71
Jewelry and optical goods.....	5		21	19	2	27,609			4	8,541	17	19,068	16	17	17	17
Leather and leather goods (except gloves and shoes).....	5	4	21	17	4	24,713	4	5,288	1	3,576	10	15,849	20	20	20	20
Leather and leather belting.....	1		3	2	1	4,316	1	500	1	3,576	1	240	2	2	2	2
Shoe findings and cut stock.....	4	4	18	15	3	20,397	3	4,788			15	15,009	18	18	18	18
Lumber and building materials (other than metal).....	30	27	210	174	36	342,779	22	54,830	8	37,200	180	250,740	204	205	200	208
Construction and building materials (other than metal and wood).....	12	8	150	126	24	250,055	17	35,700	6	31,200	127	183,155	151	151	150	149
Lumber and millwork.....	18	19	60	48	12	92,724	5	19,139	2	6,000	53	67,585	53	54	59	59
Machinery, equipment, and supplies (except electrical).....	44	17	304	259	45	597,858	65	203,855	25	102,819	214	291,184	301	293	300	287
Commercial equipment and supplies.....	8	2	23	21	2	32,212	8	12,733			15	19,479	22	22	23	23
Construction equipment and supplies.....	4	2	23	19	4	42,046	3	11,539			20	30,607	21	22	23	22
Farm machinery and equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	22	8	186	153	33	400,971	35	123,791	25	102,819	126	174,361	183	178	180	171
Professional equipment and supplies.....	4	2	11	10	1	13,200	1	2,100			10	11,100	11	11	11	11
Service equipment and supplies.....	4	2	19	17	2	28,994	6	16,284			13	12,710	19	19	19	19
Transportation equipment and sup- plies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	

¹ Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.² Employees not classified on automobile schedules or for establishments in cities and towns under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Metals and minerals (except petroleum and scrap)	7	4	76	63	13	\$172, 094	15	\$48, 423	6	\$43, 500	55	\$80, 171	71	74	76	74
Paper and paper products	13	9	90	77	13	146, 234	33	60, 708	11	34, 675	46	41, 851	89	89	90	90
Petroleum and petroleum products	289	28	890	859	31	2, 528, 591	144	614, 380	10	44, 839	736	1, 869, 372	821	852	851	867
Plumbing and heating equipment and supplies	8	3	52	44	8	121, 878	11	32, 151	6	40, 295	35	49, 432	52	52	52	52
Tobacco and tobacco products (except leaf)	14	12	102	95	7	169, 283	58	114, 258	4	13, 560	40	41, 465	101	101	100	100
All other	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	5	1	18	15	3	47, 700	6	16, 200	5	17, 120	7	14, 380	18	18	15	15
Miscellaneous kinds of business	11	5	62	51	11	97, 069	17	30, 429	5	16, 200	40	50, 440	62	64	63	61

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS' ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Table 11 consolidated in this State into fewer sales volume group classifications in order to prevent disclosure of individual operations]

[Net sales and expenses expressed in thousands of dollars]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

NET SALES GROUPS	VOLUME ANALYSIS			NET SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State	529	\$131, 354	\$11, 435	\$200,000 to \$299,999	64	\$15, 633	\$1, 505
Under \$25,000	107	1, 139	260	\$300,000 to \$399,999	34	11, 849	1, 247
\$25,000 to \$49,999	66	2, 375	477	\$400,000 to \$499,999	16	7, 115	600
\$50,000 to \$99,999	92	6, 880	1, 040	\$500,000 to \$999,999	37	24, 319	2, 130
\$100,000 to \$199,999	90	12, 941	1, 544	\$1,000,000 and over	23	49, 107	2, 473

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$100,000			\$100,000 TO \$299,999			\$300,000 TO \$499,999			\$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	529	\$131, 354	\$11, 435	285	\$10, 400	\$1, 786	154	\$28, 474	\$3, 189	50	\$18, 864	\$1, 807	60	\$73, 516	\$4, 003
Amusement and sporting goods	1	(x)	(x)	1	(x)	(x)	4	650	131						
Automotive	16	1, 169	273	12	510	142	2	221	40	1	(x)	(x)	4	3, 235	486
Chemicals, drugs, and allied products	10	4, 130	622	3	273	70	2	92	130	3	1, 005	159			
Dry goods and apparel	16	2, 362	359	8	430	70	5	921	130	3	(x)	(x)	1	(x)	(x)
Electrical	9	1, 787	270	4	164	24	3	574	98	1					
Farm products (not elsewhere specified)	31	30, 048	1, 112	10	410	115	5	716	55	1	(x)	(x)	15	37, 522	930
Farm supplies (except machinery and equipment)	21	4, 349	525	13	653	66	4	679	61	2	773	67	2	2, 244	331
Food products (not elsewhere specified)	88	9, 338	1, 329	61	1, 967	354	10	3, 844	544	5	1, 889	223	3	1, 686	208
Forest products (except lumber)	12	58	11	12	58	11									
Furniture and house furnishings	4	355	52	2	17	3	2	338	49						
General merchandise	4	1, 172	61				3	588	29				1	(x)	(x)
Groceries and food specialties	152	39, 185	2, 718	44	2, 240	219	64	12, 411	872	24	9, 108	669	20	15, 425	958
Hardware	12	6, 308	963	2	100	14	4	886	153	2	789	107	4	4, 633	689
Iron and steel scrap and other waste materials	13	402	79	12	271	55	1	(x)	(x)						
Jewelry and optical goods	2	(x)	(x)	2	(x)	(x)									
Leather and leather goods (except gloves and shoes)	4	270	64	3	125	26	1	(x)	(x)						
Lumber and building materials (other than metal)	22	4, 000	648	14	441	132	5	777	129	1	(x)	(x)	2	2, 400	371
Machinery, equipment, and supplies (except electrical)	23	4, 174	724	14	631	149	3	483	92	2	703	156	4	2, 267	327
Metals and minerals (except petroleum and scrap)	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)			
Paper and paper products	13	1, 300	285	7	294	51	6	1, 006	234						
Petroleum and petroleum products	44	4, 016	629	29	1, 134	167	13	2, 070	276	2	812	186			
Plumbing and heating equipment and supplies	5	1, 309	195	1	(x)	(x)	2	454	71	2	767	114			
Tobacco and tobacco products (except leaf)	11	2, 695	170	2	80	3	5	1, 204	73	2	622	30	2	1, 089	64
All other	14	2, 949	272	9	454	91	2	267	30	1	(x)	(x)	2	1, 851	108

1 For the purposes of this tabulation, the term "Wholesale merchants" includes importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION		CITIES OF 20,000 TO 50,000 POPULATION		KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION		CITIES OF 20,000 TO 50,000 POPULATION	
	Charleston	Columbia	Greenville	Spartanburg		Charleston	Columbia	Greenville	Spartanburg
Total.....	105	119	129	91	Jewelry and optical goods.....		1	3	1
Amusement and sporting goods.....			1		Leather and leather goods (except gloves and shoes).....	1	2	1	1
Automotive.....	1	3	6	5	Lumber and building materials (other than metal).....	1	5	8	
Chemicals, drugs, and allied products.....	3	3	3	1	Machinery, equipment, and supplies (except electrical).....	7	17	10	6
Dry goods and apparel.....	6	3	3	2	Metals and minerals (except petroleum and scrap).....	3			1
Electrical.....		4	5	2	Paper and paper products.....	4	5	2	2
Farm products (not elsewhere specified).....	6	10	26	15	Petroleum and petroleum products.....	4	7	6	8
Farm supplies (except machinery and equipment).....	8	8		2	Plumbing and heating equipment and supplies.....		1	4	2
Food products (not elsewhere specified).....	26	15	14	11	Tobacco and tobacco products (except leaf).....	3	3	3	1
Furniture and house furnishings.....		1	1	2	All other.....	2	3	7	2
Groceries and food specialties.....	27	24	21	17					
Hardware.....	3	1	3	1					
Iron and steel scrap and other waste materials.....		3	2	1					

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT¹

COMMODITY COVERAGE

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage
Amusement and sporting goods.....	(x)	(x)	(x)	Jewelry and optical goods.....	91	91	100.0
Automotive.....	1,986	1,965	98.9	Leather and leather goods (except gloves and shoes).....	310	310	100.0
Chemicals, drugs, and allied products.....	4,304	4,209	97.8	Lumber and building materials (other than metal).....	5,165	3,228	62.5
Dry goods and apparel.....	4,321	3,815	88.3	Machinery, equipment, and supplies (except electrical).....	8,218	8,040	97.8
Electrical.....	2,602	2,596	99.8	Metals and minerals (except petroleum and scrap).....	4,734	4,734	100.0
Farm products (not elsewhere specified).....	163,763	111,972	68.4	Paper and paper products.....	1,300	1,291	99.3
Farm supplies (except machinery and equipment).....	9,571	8,215	85.8	Petroleum and petroleum products.....	26,256	24,002	91.4
Food products (not elsewhere specified).....	25,779	22,143	85.9	Plumbing and heating equipment and supplies.....	1,443	1,443	100.0
Forest products (except lumber).....	201			Tobacco and tobacco products (except leaf).....	8,308	7,844	94.4
Furniture and house furnishings.....	355	350	98.6	All other.....	(x)	(x)	(x)
General merchandise.....	1,172						
Groceries and food specialties.....	52,372	25,800	49.3				
Hardware.....	6,308	5,651	89.6				

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales.....	\$333,528	Automotive equipment, parts, and accessories—Continued.		Bakery products—Continued.	
Sales not reported by commodities.....	91,122	Hardware trade—		Grocery and food specialties trade—	
Reported commodity sales (100 per cent).....	242,406	Wholesale merchants.....	\$348	Manufacturers' sales branches.....	\$1,559
Automobiles, trucks, and tractors, new and used (0.3 per cent of reported commodity sales).	804	Machinery, equipment, and supplies (except electrical) trade—		Wholesale merchants.....	131
Automotive trade—		Manufacturers' agents.....	147	Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants.....	101	Wholesale merchants.....	297	Wholesale merchants.....	5
Machinery, equipment, and supplies (except electrical) trade—		Petroleum and petroleum products trade—		Barbers' equipment and supplies (less than 0.1 per cent of reported commodity sales).....	104
Manufacturers' agents.....	239	Manufacturers' sales branches.....	3	Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' sales branches.....	464	Wholesale merchants.....	28	Wholesale merchants.....	104
Automotive equipment, parts, and accessories (1.1 per cent of reported commodity sales).	2,581	All other trades—		Books, magazines, and newspapers (0.2 per cent of reported commodity sales).....	549
Automotive trade—		Wholesale merchants.....	36	Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' sales branches.....	763	Bakery products (cakes, biscuits, crackers, etc.) (0.7 per cent of reported commodity sales).	1,744	Wholesale merchants.....	487
Wholesale merchants.....	958	Food products (not elsewhere specified) trade—		All other trades—	
Electrical trade—		Commission merchants.....	8	Wholesale merchants.....	53
Wholesale merchants.....	1	Wholesale merchants.....	1		

¹ The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

² The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Brick, tile, and terra cotta (0.2 per cent of reported commodity sales).....	\$395	Cigars, cigarettes, and tobacco—Continued.		Drugs and drug sundries (1.2 per cent of reported commodity sales).....	\$2,871
Lumber and building materials (other than metal) trade—		Grocery and food specialties trade—		Chemical, drug, and allied products trade—	
Commission merchants.....	42	Wholesale merchants.....	\$1,118	Manufacturers' agents.....	2
Wholesale merchants.....	353	Tobacco and tobacco products (except leaf) trade—		Wholesale merchants.....	2,880
Building materials not classified elsewhere (0.2 per cent of reported commodity sales).....	468	Manufacturers' sales branches.....	5,313	Machinery, equipment, and supplies (except electrical) trade—	
Hardware trade—		Wholesale merchants.....	1,676	Wholesale merchants.....	1
Wholesale merchants.....	15	All other trades—		Paper and paper products trade—	
Lumber and building materials (other than metal) trade—		Wholesale merchants.....	190	Wholesale merchants.....	13
Commission merchants.....	1	Clothing and furnishings, men's and boys' (0.1 per cent of reported commodity sales).....	306	All other trades—	
Manufacturers' agents.....	210	Dry goods and apparel trade—		Wholesale merchants.....	5
Wholesale merchants.....	237	Wholesale merchants.....	289	Dry goods not classified elsewhere (less than 0.1 per cent of reported commodity sales).....	2
Machinery, equipment, and supplies (except electrical) trade—		Hardware trade—		All other trades—	
Wholesale merchants.....	5	Wholesale merchants.....	5	Wholesale merchants.....	2
Building materials (ornamental metal) (less than 0.1 per cent of reported commodity sales).....	5	All other trades—		Electrical appliances, equipment, and supplies (0.7 per cent of reported commodity sales).....	1,083
Hardware trade—		Wholesale merchants.....	12	Automotive trade—	
Wholesale merchants.....	5	Clothing, women's and children's (0.2 per cent of reported commodity sales).....	405	Wholesale merchants.....	43
Building stone, slate, and concrete products (less than 0.1 per cent of reported commodity sales).....	22	Dry goods and apparel trade—		Chemical, drug, and allied products trade—	
Lumber and building materials (other than metal) trade—		Wholesale merchants.....	369	Wholesale merchants.....	4
Wholesale merchants.....	22	Paper and paper products trade—		Electrical trade—	
Cameras and photographic supplies (less than 0.1 per cent of reported commodity sales).....	31	Wholesale merchants.....	12	Wholesale merchants.....	1,102
Amusement and sporting goods trade—		All other trades—		Hardware trade—	
Wholesale merchants.....	11	Wholesale merchants.....	24	Wholesale merchants.....	210
Chemical, drug, and allied products trade—		Coal and coke (1.9 per cent of reported commodity sales).....	4,688	Leather and leather goods (except gloves and shoes) trade—	
Wholesale merchants.....	20	Lumber and building materials (other than metal) trade—		Wholesale merchants.....	3
Canned goods (food products) (1.5 per cent of reported commodity sales).....	3,635	Wholesale merchants.....	20	Machinery, equipment, and supplies (except electrical) trade—	
Food products (not elsewhere specified) trade—		Metals and minerals (except petroleum and scrap) trade—		Manufacturers' agents.....	30
Manufacturers' sales branches.....	369	Manufacturers' sales branches.....	892	Wholesale merchants.....	272
Wholesale merchants.....	144	Purchasing agents.....	875	Petroleum and petroleum products trade—	
Grocery and food specialties trade—		Selling agents.....	2,315	Wholesale merchants.....	6
Brokers.....	1,597	Wholesale merchants.....	576	All other trades—	
Commission merchants.....	80	Confectionery and soft drinks (0.7 per cent of reported commodity sales).....	1,731	Wholesale merchants.....	4
Wholesale merchants.....	1,242	Chemical, drug, and allied products trade—		Farm products not classified elsewhere (less than 0.1 per cent of reported commodity sales).....	71
Tobacco and tobacco products (except leaf) trade—		Wholesale merchants.....	24	Farm products (not elsewhere specified) trade—	
Wholesale merchants.....	53	Food products (not elsewhere specified) trade—		Assemblers.....	1
All other trades—		Commission merchants.....	8	Country buyers.....	1
Wholesale merchants.....	150	Manufacturers' sales branches.....	8	Wholesale merchants.....	60
Cement, lime, and plaster (0.5 per cent of reported commodity sales).....	1,177	Wholesale merchants.....	33	Farm supplies (except machinery and equipment) trade—	
Chemical, drug, and allied products trade—		Wholesale merchants.....	124	Wholesale merchants.....	7
Wholesale merchants.....	100	Wholesaling manufacturers.....	109	All other trades—	
Hardware trade—		Grocery and food specialties trade—		Wholesale merchants.....	2
Wholesale merchants.....	50	Manufacturers' sales branches.....	26	Feeds (0.2 per cent of reported commodity sales).....	481
Lumber and building materials (other than metal) trade—		Wholesale merchants.....	852	Farm products (not elsewhere specified) trade—	
Commission merchants.....	10	Wholesale merchants.....	1	Wholesale merchants.....	6
Wholesale merchants.....	1,008	Paper and paper products trade—		Farm supplies (except machinery and equipment) trade—	
All other trades—		Wholesale merchants.....	40	Brokers.....	10
Wholesale merchants.....	9	Tobacco and tobacco products (except leaf) trade—		Commission merchants.....	1
Chemicals, industrial and heavy (less than 0.1 per cent of reported commodity sales).....	67	Wholesale merchants.....	442	Wholesale merchants.....	434
Chemical, drug, and allied products trade—		All other trades—		Grocery and food specialties trade—	
Wholesale merchants.....	62	Wholesale merchants.....	72	Wholesale merchants.....	30
Machinery, equipment, and supplies (except electrical) trade—		Copper ingots, sheets, shapes, etc. (less than 0.1 per cent of reported commodity sales).....	6	Fertilizer and fertilizer materials (2.6 per cent of reported commodity sales).....	6,208
Wholesale merchants.....	5	Hardware trade—		Farm supplies (except machinery and equipment) trade—	
Chemicals, refined, and/or related products (less than 0.1 per cent of reported commodity sales).....	108	Wholesale merchants.....	5	Brokers.....	135
Automotive trade—		Machinery, equipment, and supplies (except electrical) trade—		Commission merchants.....	547
Wholesale merchants.....	2	Wholesale merchants.....	1	Manufacturers' sales branches.....	2,724
Chemical, drug, and allied products trade—		Cotton, raw, including linters (44.8 per cent of reported commodity sales).....	108,598	Selling agents.....	251
Manufacturers' agents.....	75	Farm products (not elsewhere specified) trade—		Wholesale merchants.....	2,115
Wholesale merchants.....	27	Assemblers.....	1,005	Wholesaling manufacturers.....	408
All other trades—		Brokers.....	52,077	All other trades—	
Wholesale merchants.....	4	Commission merchants.....	3,615	Wholesale merchants.....	28
China, glassware, and crockery (less than 0.1 per cent of reported commodity sales).....	110	Export merchants.....	14,843	Fish and sea foods, fresh and processed (0.4 per cent of reported commodity sales).....	1,034
Hardware trade—		Wholesale merchants.....	37,558	Food products (not elsewhere specified) trade—	
Wholesale merchants.....	100	Dairy products and eggs (1.1 per cent of reported commodity sales).....	3,380	Wholesale merchants.....	1,010
Machinery, equipment, and supplies (except electrical) trade—		Food products (not elsewhere specified) trade—		Grocery and food specialties trade—	
Wholesale merchants.....	10	Manufacturers' sales branches.....	2,209	Brokers.....	7
Cigars, cigarettes, and tobacco (except leaf) (3.5 per cent of reported commodity sales).....	8,502	Wholesale merchants.....	559	Wholesale merchants.....	16
Chemical, drug, and allied products trade—		Grocery and food specialties trade—		All other trades—	
Wholesale merchants.....	100	Brokers.....	165	Wholesale merchants.....	1
Food products (not elsewhere specified) trade—		Manufacturers' sales branches.....	206	Food products not classified elsewhere (0.2 per cent of reported commodity sales).....	408
Wholesale merchants.....	110	Wholesale merchants.....	187	Grocery and food specialties trade—	
		Tobacco and tobacco products (except leaf) trade—		Brokers.....	161
		Wholesale merchants.....	13	Manufacturers' sales branches.....	84
		All other trades—		Wholesale merchants.....	194
		Wholesale merchants.....	8	Tobacco and tobacco products (except leaf) trade—	
				Wholesale merchants.....	11
				All other trades—	
				Wholesale merchants.....	8

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Notions and dry goods, small wares (0.3 per cent of reported commodity sales).....	\$950	Plumbing and heating equipment and supplies (0.7 per cent of reported commodity sales).....	\$1, 041	Soaps and toilet preparations—Continued.	
Dry goods and apparel trade—	446	Furniture and house furnishings trade—	15	Food products (not elsewhere specified) trade—	
Wholesale merchants.....	40	Wholesale merchants.....	495	Manufacturers' sales branches.....	\$184
Paper and paper products trade—		Machinery, equipment, and supplies (except electrical) trade—	154	Wholesale merchants.....	13
Wholesale merchants.....	155	Wholesale merchants.....	42	Grocery and food specialties trade—	
All other trades—		Plumbing and heating equipment and supplies trade—	934	Brokers.....	5
Wholesale merchants.....	229	Selling agents.....	1	Manufacturers' sales branches.....	16
Office and store machines and equipment (0.1 per cent of reported commodity sales).....	276	Wholesale merchants.....	605	Wholesale merchants.....	180
Machinery, equipment, and supplies (except electrical) trade—		Radio sets, parts, and accessories (0.3 per cent of reported commodity sales).....	605	Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' sales branches.....	38	Automotive trade—	3	Wholesale merchants.....	86
Selling agents.....	9	Wholesale merchants.....	229	Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants.....	229	Electrical trade—	355	Wholesale merchants.....	23
Oils, animal and vegetable (less than 0.1 per cent of reported commodity sales).....	48	Commission merchants.....	25	All other trades—	
Chemical, drug, and allied products trade—		Wholesale merchants.....	22	Wholesale merchants.....	12
Wholesale merchants.....	35	Hardware trade—	1	Sporting goods (0.1 per cent of reported commodity sales).....	204
Hardware trade—		Wholesale merchants.....	1	Automotive trade—	
Wholesale merchants.....	10	Machinery, equipment, and supplies (except electrical) trade—	22	Wholesale merchants.....	3
Machinery, equipment, and supplies (except electrical) trade—		Wholesale merchants.....	1	Hardware trade—	
Wholesale merchants.....	1	Refrigerators, mechanical (household and commercial) (0.4 per cent of reported commodity sales).....	927	Wholesale merchants.....	195
All other trades—		Electrical trade—	293	All other trades—	
Wholesale merchants.....	2	Manufacturers' sales branches.....	584	Wholesale merchants.....	6
Optical goods (less than 0.1 per cent of reported commodity sales).....	91	Wholesale merchants.....	293	Stationery and stationery supplies (0.1 per cent of reported commodity sales).....	180
Jewelry and optical goods trade—		Hardware trade—	10	Chemical, drug, and allied products trade—	
Manufacturers' sales branches.....	67	Wholesale merchants.....	40	Wholesale merchants.....	20
Wholesale merchants.....	24	Paper and paper products trade—	40	Machinery, equipment, and supplies (except electrical) trade—	
Paints, varnishes, and lacquers (0.3 per cent of reported commodity sales).....	745	Wholesale merchants.....	181	Wholesale merchants.....	17
Chemical, drug, and allied products trade—		Second hand merchandise (all kinds) (less than 0.1 per cent of reported commodity sales).....	236	Paper and paper products trade—	
Manufacturers' sales branches.....	96	Hardware trade—	50	Wholesale merchants.....	89
Wholesale merchants.....	242	Wholesale merchants.....	5	All other trades—	
Hardware trade—		Commission merchants.....	5	Wholesale merchants.....	4
Wholesale merchants.....	281	Wholesale merchants.....	181	Surgical, dental, and hospital equipment and supplies (less than 0.1 per cent of reported commodity sales).....	105
Lumber and building materials (other than metal) trade—		Seed (field and garden) and bulbs (0.1 per cent of reported commodity sales).....	264	Chemical, drug, and allied products trade—	
Wholesale merchants.....	116	Farm supplies (except machinery and equipment) trade—	255	Wholesale merchants.....	12
Machinery, equipment, and supplies (except electrical) trade—		Hardware trade—	9	Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants.....	8	Wholesale merchants.....	9	Wholesale merchants.....	93
All other trades—		Sheet-metal work (0.1 per cent of reported commodity sales).....	124	Textile products not classified elsewhere (0.8 per cent of reported commodity sales).....	1, 881
Wholesale merchants.....	2	Hardware trade—	40	Farm products (not elsewhere specified) trade—	
Paper (wrapping, book, wall paper, etc.) (0.2 per cent of reported commodity sales).....	484	Wholesale merchants.....	25	Wholesale merchants.....	56
Hardware trade—		Shoes and other footwear (including rubber) (less than 0.1 per cent of reported commodity sales).....	82	Farm supplies (except machinery and equipment) trade—	
Wholesale merchants.....	8	Automotive trade—	13	Commission merchants.....	70
Machinery, equipment, and supplies (except electrical) trade—		Manufacturers' sales branches.....	13	Wholesale merchants.....	18
Wholesale merchants.....	1	Dry goods and apparel trade—	99	All other trades—	
Paper and paper products trade—		Wholesale merchants.....	732	Selling agents.....	110
Wholesale merchants.....	469	Soaps and toilet preparations (0.3 per cent of reported commodity sales).....	732	Wholesale merchants.....	1, 627
All other trades—		Automotive trade—	1	Tobacco, leaf (1.1 per cent of reported commodity sales).....	2, 629
Wholesale merchants.....	6	Wholesale merchants.....	1	Farm products (not elsewhere specified) trade—	
Paper products (0.2 per cent of reported commodity sales).....	573	Chemicals, drugs, and allied products trade—	211	Assemblers.....	983
Chemical, drug, and allied products trade—		Wholesale merchants.....	1	Auction companies.....	93
Wholesale merchants.....	13	Soap and building materials (other than metal) trade—	1775	Country buyers.....	1, 460
Dry goods and apparel trade—		Wholesale merchants.....	834	Wholesale merchants.....	93
Wholesale merchants.....	18	Pieces goods, all kinds (1.1 per cent of reported commodity sales).....	2, 009	Toilet articles (less than 0.1 per cent of reported commodity sales).....	11
Grocery and food specialties trade—		Dry goods and apparel trade—	1, 775	Chemicals, drug, and allied products trade—	
Wholesale merchants.....	2	Converters.....	1, 775	Wholesale merchants.....	6
Paper and paper products trade—		Wholesale merchants.....	834	Hardware trade—	
Wholesale merchants.....	540			Wholesale merchants.....	4
Petroleum and petroleum products (9.9 per cent of reported commodity sales).....	23, 940			Machinery, equipment, and supplies (except electrical) trade—	
Automotive trade—				Wholesale merchants.....	1
Wholesale merchants.....	1			Toys and games (less than 0.1 per cent of reported commodity sales).....	9
Electrical trade—				Chemical, drug, and allied products trade—	
Wholesale merchants.....	2			Wholesale merchants.....	2
Machinery, equipment, and supplies (except electrical) trade—				Hardware trade—	
Manufacturers' agents.....	3			Wholesale merchants.....	7
Petroleum and petroleum products trade—				Wood products (0.1 per cent of reported commodity sales).....	178
Bulk tank stations.....	21, 485			Lumber and building materials (other than metal) trade—	
Manufacturers' sales branches.....	674			Wholesale merchants.....	164
Wholesale merchants.....	1, 775				

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wood products—Continued.		Miscellaneous commodities (1.4 per cent of reported commodity sales).....	\$3,361	Miscellaneous commodities—Continued.	
Machinery, equipment, and supplies (except electrical) trade—		Automotive trade—		Leather and leather goods (except gloves and shoes) trade—	
Wholesale merchants.....	\$4	Manufacturers' sales branches.....	3	Wholesale merchants.....	\$184
All other trades—		Chemicals, drugs, and allied products trade—		Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants.....	5	Wholesale merchants.....	221	Wholesale merchants.....	77
Yarn (0.6 per cent of reported commodity sales).....	1,478	Farm supplies (except machinery and equipment) trade—		Paper and paper products trade—	
All other trades—		Brokers.....	175	Wholesale merchants.....	37
Manufacturers' agents.....	122	Wholesale merchants.....	71	Petroleum and petroleum products trade—	
Manufacturers' sales branches.....	1,356	Food products (not elsewhere specified) trade—		Bulk tank stations.....	31
Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales).....	3	Commission merchants.....	7	Plumbing and heating equipment and supplies trade—	
Machinery, equipment, and supplies (except electrical) trade—		Cooperative marketing associations.....	41	Wholesale merchants.....	13
Wholesale merchants.....	3	Manufacturers' sales branches.....	25	Tobacco and tobacco products (except leaf) trade—	
		Grocery and food specialties trade—		Wholesale merchants.....	162
		Brokers.....	153	All other trades—	
		Manufacturers' sales branches.....	920	Wholesale merchants.....	37
		Wholesale merchants.....	1,204		

SOUTH DAKOTA

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WHOLESALE CENTERS IN SOUTH DAKOTA

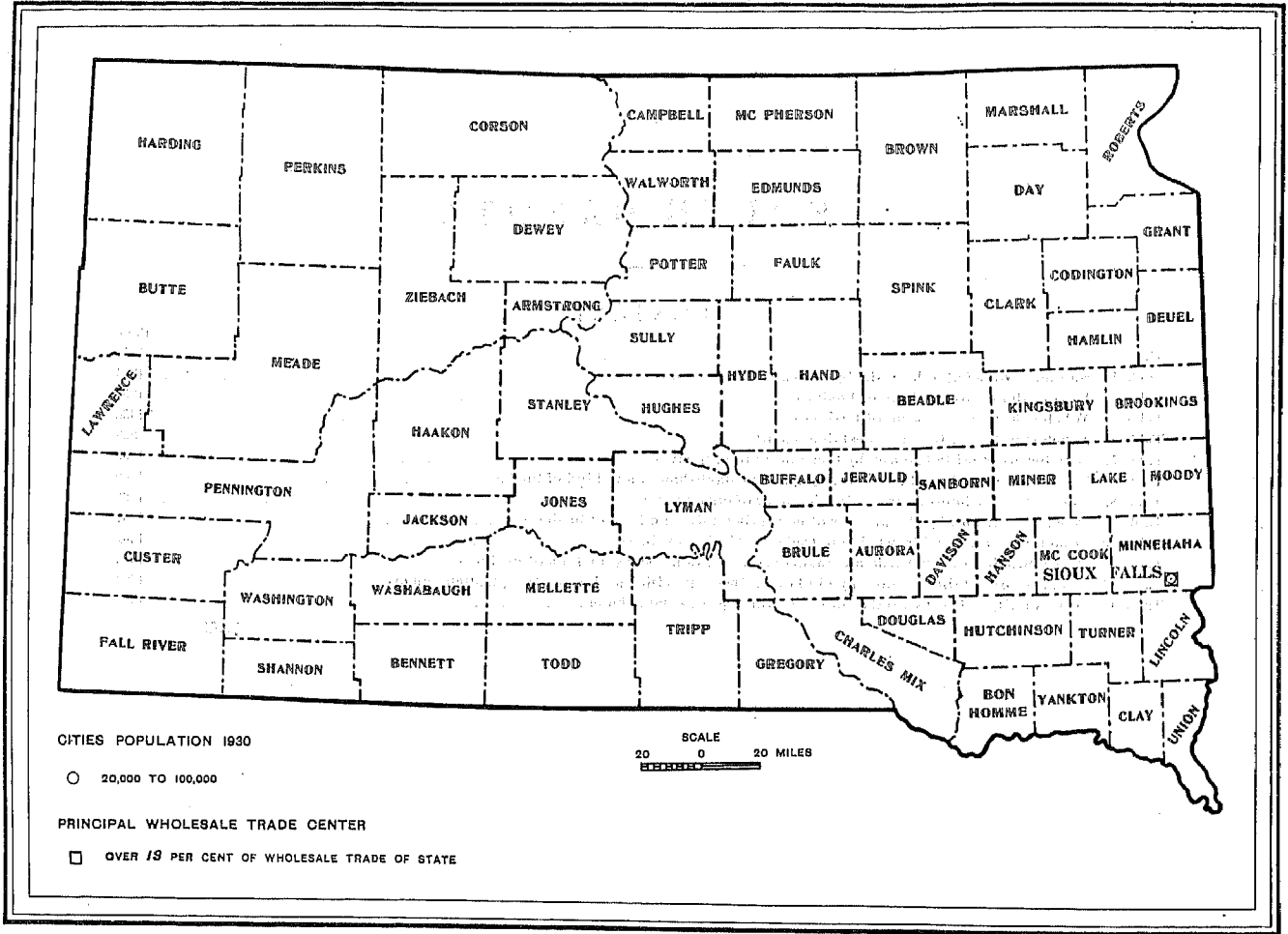


TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State.....	1,973	5,537	4,910	627	\$8,615,702	\$16,521,218	\$16,810,495	\$236,280,422	100.00
Amusement and sporting goods.....	5	57	34	23	73,911	151,280	18,283	478,706	.20
Automotive.....	21	221	193	28	401,924	817,134	670,805	5,468,320	2.31
Chemicals, drugs, and allied products.....	3	40	33	7	94,154	165,305	246,260	1,112,549	.47
Electrical.....	10	77	60	17	160,489	354,567	325,852	1,907,860	.81
Farm products (not elsewhere specified).....	1,096	1,571	1,520	45	1,848,033	4,012,330	6,428,916	126,795,453	53.66
Farm supplies (except machinery and equipment).....	13	133	127	6	151,686	225,595	412,102	1,319,692	.56
Food products (not elsewhere specified).....	262	1,419	1,088	331	1,534,796	3,407,421	903,172	35,468,662	15.01
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	69	563	487	76	988,401	2,058,433	2,040,803	21,456,806	9.08
Hardware.....	4	100	91	9	152,403	310,577	521,839	1,918,932	.81
Iron and steel scrap and other waste materials.....	10	41	38	3	47,451	70,143	42,779	558,465	.24
Jewelry and optical goods.....	3	15	13	2	20,477	44,105	9,536	169,945	.07
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	5	49	45	4	79,668	137,573	125,382	1,147,703	.49
Machinery, equipment, and supplies (except electrical).....	25	588	530	58	994,887	1,045,715	2,833,015	17,222,454	7.29
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	3	36	30	6	75,099	148,564	145,507	715,041	.30
Petroleum and petroleum products.....	443	662	559	3	1,887,223	2,423,242	1,311,759	17,733,997	7.51
Plumbing and heating equipment and supplies.....	3	12	11	1	24,544	50,937	45,913	422,568	.18
Tobacco and tobacco products (except leaf).....	3	11	11	(x)	20,411	46,040	7,046	1,678,614	.71
All other.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State.....	202	2,171	1,746	425	\$3,268,103	\$6,679,157	\$5,810,012	\$51,425,473	100.00	\$30,485,865	59.28	\$1,142,004	\$78,374
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants.....	189	2,128	1,711	417	3,102,103	6,389,025	5,640,091	48,675,463	94.65	29,862,727	61.35	1,142,004	78,374
Limited function wholesalers ²	6	6	6	—	11,608	30,510	27,573	1,808,685	3.63	12,000	.04	—	—
Supply and machinery distributors.....	7	37	29	8	62,302	153,922	133,048	881,325	1.72	611,138	69.34	—	—
Amusement and sporting goods.....	3	34	29	14	89,296	79,931	9,597	181,415	.35	42,528	28.44	—	—
Automotive.....	17	203	176	27	374,042	753,578	568,547	4,571,583	8.89	1,444,136	31.59	800,342	20,000
Chemicals, drugs, and allied products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Electrical.....	8	72	56	16	151,365	331,430	315,882	1,790,898	3.48	1,277,984	71.36	1,673	63,374
Electrical goods (including appliances).....	5	28	21	5	54,828	107,238	106,622	547,534	1.06	146,871	26.82	—	63,374
Radios and radio equipment.....	3	46	35	11	96,537	224,142	209,260	1,243,364	2.42	1,131,113	90.97	1,673	—
Farm products (not elsewhere specified).....	9	29	27	2	47,908	96,591	66,148	2,169,012	4.22	217,387	10.02	40,000	—
Farm supplies (except machinery and equipment).....	7	114	110	4	136,922	179,976	71,514	862,967	1.68	214,078	24.81	38,816	—
Food products (not elsewhere specified).....	49	768	639	229	659,958	1,790,665	804,972	14,410,826	28.02	7,058,490	48.98	222,447	—
Confectionery and soft drinks.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Dairy products.....	16	192	170	22	256,213	526,197	74,631	4,339,575	8.54	2,859,334	65.14	211,447	—
Dairy products (general line) ³	13	163	143	20	225,659	459,040	70,418	4,103,761	—	2,575,711	—	211,447	—
Ice cream.....	3	29	27	2	30,554	67,157	4,213	285,814	—	283,623	—	—	—
Poultry and poultry products.....	7	107	87	50	87,565	182,338	36,451	2,732,433	5.31	412,736	15.11	—	—
Dairy and poultry products.....	5	209	93	107	92,422	174,231	77,779	1,576,492	3.07	—	—	—	—
Fruits and vegetables (fresh).....	14	217	178	39	315,159	731,390	354,058	5,033,376	9.85	3,459,073	68.32	11,000	—
Meats and meat products (meats, fresh).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Groceries and food specialties.....	47	522	450	72	924,554	1,866,287	2,502,709	18,383,099	35.75	15,332,467	83.41	2,000	—
Groceries (general line).....	33	461	403	58	838,618	1,673,042	2,369,094	17,253,324	33.55	15,055,152	87.26	—	—
Food and grocery specialties.....	14	61	47	14	85,936	192,345	133,615	1,129,775	2.20	277,315	24.55	2,000	—
Bakery products.....	6	24	16	8	36,579	61,707	7,634	247,178	—	74,600	—	2,000	—
Canned goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Flour.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Flour and food.....	5	20	19	1	34,146	87,138	54,050	630,338	—	71,404	—	—	—

¹ Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

² Includes 4 cash-and-carry wholesalers and 2 drop shippers.

³ Includes 3 establishments handling milk and cream whose net sales amount to \$129,729.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Hardware.....	4	100	91	9	\$152,403	\$310,577	\$521,839	\$1,918,932	3.73	\$1,413,334	73.65		
Iron and steel scrap and other waste materials.....	10	41	38	3	47,451	70,143	42,779	558,465	1.09				
Jewelry and optical goods.....	3	15	13	2	26,477	44,105	9,536	159,945	.31	107,597	67.27		
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Lumber and building materials (other than metal).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Machinery, equipment, and supplies (except electrical).....	12	91	70	21	168,684	351,047	329,762	1,901,467	3.70	1,117,450	58.77		
Commercial equipment and supplies (office equipment and supplies, other than furniture).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Construction equipment and supplies.....	3	28	20	8	45,526	128,593	126,471	818,650	1.59	576,798	70.46		
Farm machinery and equipment.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	4	9	9		16,776	25,050	6,577	62,675	.12	34,340	54.79		
Professional equipment and supplies.....	3	26	19	7	37,830	61,052	59,971	226,767	.44	108,500	47.85		
Paper and paper products.....	3	38	30	6	75,099	148,564	145,507	715,041	1.39	709,319	99.20		
Petroleum and petroleum products.....	17	32	31	1	53,184	146,475	78,748	954,512	1.86	214,612	22.46	\$18,626	
Gasoline and oil.....	4	9	9		13,550	25,624	35,535	353,114	.69	184,988	52.30		
Petroleum and petroleum products (general line).....	13	23	22	1	39,634	120,851	44,213	601,398	1.17	20,624	4.03	18,626	
Plumbing and heating equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Tobacco and tobacco products (except leaf).....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
All other.....	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)				

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
Total.....	1,973	5,537	4,910	627	\$8,615,702	\$16,521,218	\$16,810,495	\$236,280,422	100.00	\$54,702,591	\$3,265,495	\$245,077
Wholesalers only.....	202	2,171	1,746	425	3,266,103	6,579,157	5,810,012	51,425,473	21.76	30,485,805	1,142,004	78,374
Assemblers and country buyers.....	1,281	1,882	1,780	102	2,049,911	4,669,216	6,776,213	120,730,371	51.10	3,081,136	1,769,615	
All other types.....	490	1,484	1,384	100	3,299,688	5,272,845	4,224,270	64,124,578	27.14	20,535,540	353,876	166,708
Amusement and sporting goods.....	5	57	34	23	78,911	151,280	18,283	478,706	.20	42,528		
Amusement and sporting goods (except cameras and motion picture equipment and supplies).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Cameras and motion picture equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive.....	21	221	193	28	401,924	817,134	670,805	5,465,320	2.31	2,293,534	800,342	20,000
Automobiles and other motor vehicles.....	7	91	82	9	157,337	323,896	179,997	2,275,344	.96	332,130	790,462	20,000
Automotive equipment.....	11	125	106	19	237,171	473,613	402,986	2,584,121	1.09	1,356,105	9,880	
Automobile accessories.....	4	49	44	5	79,636	140,440	104,673	701,823		12,330	9,880	
Automotive equipment (general line).....	7	76	62	14	157,535	333,173	298,413	1,882,298		1,343,775		
Automobile parts, new and used.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Tires and tubes.....	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Chemicals, drugs, and allied products.....	3	40	33	7	94,154	165,305	246,260	1,112,549	.47	346,796		
Electrical.....	10	77	60	17	160,469	354,567	325,852	1,907,660	.81	1,279,226	1,673	53,374
Electrical goods (including appliances).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Electrical equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Radios and radio equipment.....	5	46	35	11	96,537	224,142	209,260	1,243,364	.53	1,131,113	1,073	

See footnotes at end of table.

WHOLESALE DISTRIBUTION—SOUTH DAKOTA: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Farm products (not elsewhere specified).....	1,086	1,571	1,526	46	\$1,848,033	\$4,012,330	\$8,428,916	\$126,795,453	53.68	\$3,787,459	\$1,790,754	
Grain.....	804	1,230	1,203	33	1,511,855	2,956,753	5,786,245	73,823,127	31.24	3,501,638	1,602,933	
Hides, skins, and furs.....	14	19	18	1	22,676	49,748	43,828	603,306	.26			
Horses and mules.....	3	2	2		200	5,110	1,800	17,300	.01			
Live stock (other than horses and mules).....	269	208	288	10	290,167	948,702	535,488	47,181,664	10.97	260,147	97,821	
Cattle.....	7	8	8		8,525	16,064	4,000	173,850		17,000	40,000	
Hogs.....	25	26	24	2	21,755	73,808	36,929	9,017,557		175,213		
Live stock (general line).....	237	204	256	8	259,887	858,830	494,559	40,990,257		67,934	57,821	
Wool and mohair.....	4	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Other farm products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm supplies (except machinery and equipment).....	13	133	127	6	151,686	225,596	412,102	1,319,692	.56	258,073	80,903	
Farm supplies (except feed and fertilizer).....	5	14	13	1	9,299	39,778	342,014	395,940	.17	1,000		
Feed.....	8	119	114	5	142,387	185,817	70,088	923,743	.39	257,078	80,903	
Feed (exclusively).....	4	75	73	2	81,412	98,632	30,910	461,061		98,754		
Hay, grain, and feed.....	4	44	41	3	60,975	87,185	39,178	462,682		158,324	80,903	
Food products (not elsewhere specified).....	262	1,419	1,088	331	1,534,796	3,407,421	903,172	35,458,662	15.01	9,344,554	241,308	
Confectionery and soft drinks.....	10	65	52	13	131,705	242,917	77,288	843,500	.36	594,948		
Dairy products.....	22	206	182	24	271,150	502,713	74,900	4,668,938	1.98	2,087,180	211,447	
Dairy products (general line) ²	19	177	155	22	240,596	495,556	70,687	4,383,124		2,703,557	211,447	
Ice cream.....	3	29	27	2	30,554	67,157	4,213	285,814		283,623		
Poultry and poultry products.....	83	332	245	87	290,673	819,464	85,212	8,065,912	3.41	473,038		
Eggs.....	3	6	6		6,933	11,040	450	172,909				
Poultry.....	17	26	16	10	23,328	39,036	9,010	143,775		1,000		
Poultry and poultry products (general line).....	63	300	223	77	260,412	769,382	75,752	7,744,223		472,038		
Dairy and poultry products.....	108	406	243	163	281,854	516,710	174,931	6,809,335	2.88	157,431		
Fruits and vegetables (fresh).....	34	294	251	43	375,124	881,361	398,392	7,531,505	3.10	3,837,435	20,861	
Fruits and vegetables (general line).....	16	172	100	12	308,205	710,898	343,574	5,166,418		3,680,325	11,000	
Produce.....	12	86	55	31	60,907	158,170	45,068	1,897,244		156,610	18,861	
Vegetables.....	6	36	36		6,012	12,284	9,750	467,843				
Meats and meat products.....	5	116	115	1	184,200	384,256	92,449	7,539,463	3.10	1,294,522		
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Groceries and food specialties.....	59	563	487	76	988,401	2,068,493	2,640,803	21,456,806	9.08	15,408,630	22,110	
Groceries (general line).....	37	471	411	60	863,725	1,725,157	2,496,286	19,789,810	8.38	15,055,152		
Food and grocery specialties.....	22	92	76	16	124,676	333,276	144,517	1,660,906	.70	353,478	22,110	
Bakery products.....	7	30	22	8	43,293	72,207	8,634	294,852		76,500	22,110	
Biscuits and crackers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Canned goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour and feed.....	5	20	19	1	34,145	87,138	54,050	630,338		71,404		
Other food and grocery specialties.....	6	10	9	1	10,196	22,876	612	169,458		74,163		
Hardware.....	4	100	91	9	152,403	310,577	521,839	1,918,932	.81	1,413,334		
Iron and steel scrap and other waste materials.....	10	41	38	3	47,451	70,143	42,779	558,465	.24			
Jewelry and optical goods.....	3	15	13	2	28,477	44,105	9,538	169,945	.07	107,597		
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Lumber and building materials (other than metal).....	5	49	45	4	79,668	137,573	125,382	1,147,703	.49	578,136	100	\$49,000
Machinery, equipment, and supplies (except electrical).....	25	588	530	58	994,887	1,946,715	2,833,615	17,222,454	7.29	14,101,319	270,834	
Commercial equipment and supplies.....	3	23	17	6	65,232	130,540	117,482	751,677	.32	422,212		
Construction equipment and supplies.....	3	28	20	8	45,626	128,563	126,471	818,650	.35	576,798		
Farm machinery and equipment.....	11	502	465	37	829,623	1,600,162	2,523,114	15,368,085	6.50	12,959,469	270,834	
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	4	9	9		16,776	25,059	6,577	62,675	.02	34,340		
Professional equipment and supplies.....	4	26	19	7	37,830	61,391	59,971	231,367	.10	108,500		
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paper and paper products.....	3	36	30	6	75,099	148,594	145,507	715,041	.30	709,319		
Petroleum and petroleum products.....	443	582	559	3	1,887,223	2,423,242	1,311,759	17,733,997	7.51	3,070,628	39,471	
Gasoline and oil.....	12	20	20		20,218	50,949	55,445	633,406	.27	269,331		
Petroleum and petroleum products (general line).....	431	542	539	3	1,861,005	2,372,293	1,256,314	17,100,591	7.24	2,801,297	39,471	
Plumbing and heating equipment and supplies.....	3	12	11	1	24,544	50,837	45,913	422,569	.18	228,099		
Tobacco and tobacco products (except leaf).....	3	11	11		20,411	46,040	7,048	1,678,614	.71	1,605,614		
All other.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYERS (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION												
SIoux FALLS (pop. 33,362).....	92	1,203	1,027	176	\$2,129,471	\$4,188,636	\$3,664,132	\$47,128,235	100.00	\$18,043,420	\$661,175	\$112,973
Amusement and sporting goods.....	4	41	23	18	66,465	140,223	9,779	454,659	.96	36,028	-----	-----
Automotive.....	13	151	132	19	295,922	558,653	408,321	3,573,607	7.58	988,907	634,441	20,000
Farm products (not elsewhere specified).....	13	65	60	5	100,101	158,731	9,425	15,404,632	32.60	102,387	40,000	-----
Food products (not elsewhere specified).....	14	275	218	57	439,127	834,044	312,288	4,991,069	10.59	2,348,501	173,643	-----
Groceries and food specialties.....	14	156	135	21	257,205	648,621	754,367	7,458,566	15.83	4,221,247	-----	-----
Iron and steel scrap and other waste materials.....	4	36	33	3	40,147	55,040	23,283	475,975	1.01	-----	-----	-----
Lumber and building materials (other than metal).....	3	39	36	3	68,483	108,236	110,000	1,064,180	2.26	500,000	-----	49,750
Machinery, equipment, and supplies (except electrical).....	11	227	201	26	420,559	823,300	1,242,302	7,900,118	16.76	6,603,610	113,091	-----
Petroleum and petroleum products.....	4	21	20	1	74,482	174,960	56,132	706,779	1.50	72,806	-----	-----
All other ¹	12	102	169	23	306,980	686,828	738,235	5,098,622	10.82	3,070,935	-----	43,214

CITIES OF 5,000 TO 20,000 POPULATION												
ABERDEEN (pop. 16,465).....	50	600	495	105	\$888,432	\$1,857,822	\$2,020,748	\$16,825,260	31.25	\$12,066,747	\$423,656	\$10,160
HURON (pop. 10,946).....	24	106	160	46	320,661	570,015	365,315	5,114,989	0.50	2,440,621	6,000	-----
LEAD (pop. 5,733).....	4	18	17	1	46,490	85,893	61,612	819,108	1.62	663,669	-----	-----
MITCHELL (pop. 10,942).....	16	160	150	10	203,928	407,480	291,948	7,954,295	14.77	1,932,484	-----	9,690
RAPID CITY (pop. 10,404).....	26	111	100	11	180,692	327,988	677,202	2,028,346	5.44	1,910,968	-----	-----
PETROLETOWN (pop. 10,214).....	30	568	509	59	841,194	1,005,999	1,337,567	16,750,629	31.12	7,209,780	42,795	112,254
YANKTON (pop. 6,072).....	14	172	105	67	164,227	567,339	131,885	3,446,260	6.40	916,373	-----	-----

¹ Includes 1 establishment handling automotive equipment (specialty lines).
² Includes 5 establishments handling milk and cream whose net sales are \$142,517.
³ Includes 1 establishment handling chemicals, drugs, and allied products, 2 handling electrical, 2 handling farm supplies (except machinery and equipment), 2 handling hardware, 2 handling jewelry and optical goods, 1 handling paper and paper products, 1 handling plumbing and heating equipment and supplies, and 1 handling tobacco and tobacco products (except leaf).

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female				Amount	Per cent of net sales	Amount	Per cent of net sales			
THE STATE														
Total.....	1,973	6,637	4,910	627	\$8,616,702	\$16,521,218	\$16,810,495	\$236,280,422	\$54,702,591	23.15	\$3,265,495	\$245,077	\$116,756	
Wholesalers only.....	202	2,171	1,740	425	3,260,103	6,579,157	5,810,012	51,425,473	30,485,865	59.28	1,142,004	78,374	254,581	
Service wholesalers:														
Wholesale merchants.....	189	2,128	1,711	417	3,192,193	6,389,025	5,640,091	48,675,463	29,862,727	61.35	1,142,004	78,374	257,542	
Limited-function wholesalers ¹	6	6	6	-----	11,608	36,510	27,873	1,868,685	12,000	.64	-----	-----	311,447	
Supply and machinery distributors.....	7	37	29	8	62,302	153,022	133,048	881,325	611,138	69.34	-----	-----	125,903	
Bulk tank stations.....	426	530	528	2	1,834,039	2,276,767	1,232,011	16,779,485	2,856,010	17.02	20,845	-----	39,388	
Chain-store warehouses.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Manufacturers sales branches.....	39	833	752	81	1,286,796	2,653,709	2,777,122	27,805,017	17,203,900	61.87	270,834	121,944	712,949	
Cooperative sales agencies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Agents and brokers.....	22	97	86	11	140,911	262,023	86,945	18,102,389	277,082	1.53	42,087	44,750	825,563	
Auction companies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Brokers.....	5	11	8	3	31,968	61,925	-----	2,750,360	221,752	8.06	-----	-----	550,072	
Commission merchants.....	12	80	74	6	98,939	153,879	19,448	14,816,555	43,000	.29	42,087	44,750	1,234,712	
Manufacturers' agents.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Assemblers and country buyers.....	1,281	1,882	1,780	102	2,049,911	4,669,216	6,776,213	120,730,371	3,081,186	3.05	1,709,615	-----	64,246	
Assemblers.....	304	438	393	45	392,141	1,377,854	750,426	31,172,102	302,272	.97	57,821	-----	102,539	
Country buyers on salary or commission.....	116	119	95	24	114,940	240,826	88,354	8,164,701	143,418	1.76	-----	-----	70,385	
Cooperative marketing associations.....	354	665	646	19	802,657	1,602,000	2,066,174	43,476,866	2,407,193	5.54	803,189	-----	122,516	
Elevators (independent).....	182	228	225	3	224,191	518,235	1,133,993	14,936,787	508,544	3.40	318,270	-----	82,070	
Elevators (line).....	325	432	421	11	515,982	929,611	2,137,266	22,979,915	319,759	1.39	500,335	-----	70,707	
Wholesaling manufacturers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	

CITIES OF 20,000 TO 50,000 POPULATION												
SIoux FALLS.....	92	1,203	1,027	176	\$2,129,471	\$4,188,636	\$3,664,132	\$47,128,235	\$18,043,420	38.20	\$661,175	\$112,973
Wholesalers only.....	56	875	734	141	1,531,205	2,993,377	2,343,033	19,780,047	9,740,183	49.27	848,084	68,214
All other types.....	36	328	293	35	598,266	1,190,259	1,321,099	27,348,188	8,297,237	30.34	113,091	44,759

¹ Includes 4 cash-and-carry wholesalers and 2 drop shippers.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Assemblers and country buyers	All other types ²	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Assemblers and country buyers	All other types ²
The State	1,973	199	39	1,281	457	Groceries and food specialties	59	43	7		9
Amusement and sporting goods	5	3	1		1	Groceries (general line)	37	29			8
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	2	1			1	Food and grocery specialties	22	14	7		1
Cameras and motion-picture equipment and supplies	3	2	1			Hardware	4	4			
Automotive	21	17	3		1	Iron and steel scrap and other waste materials	10	10			
Automobiles and other motor vehicles	7	6	1			Iron and steel scrap	3	2			
Automotive equipment	11	10			1	Junk and scrap	3	3			
Automobile parts (new and used)	1	1				Jewelry and optical goods	3	3			
Tires and tubes	2		2			Jewelry	1	1			
Chemicals, drugs, and allied products	3	2	1			Optical goods	2	2			
Drugs and drug sundries (general line)	1	1				Leather and leather goods (except gloves and shoes)	1	1			
Drugs and drug sundries (specialty)	2	1	1			Lumber and building materials (other than metal)	5	4			1
Electrical	10	8	2			Construction and building materials (other than metal and wood)	4	4			
Electrical goods (including appliances)	4	3	1			Lumber and millwork	1				1
Electrical equipment and supplies	1		1			Machinery, equipment, and supplies (except electrical)	25	12	11		2
Radios and radio equipment	5	5				Commercial equipment and supplies	3	1	2		
Farm products (not elsewhere specified)	1,096	8		1,076	12	Construction equipment and supplies	3	3			
Grain	804	1		799	4	Farm machinery and equipment	11	1	9		1
Hides, skins, and furs	14	4		10		Manufacturing mining, and drilling machinery, equipment, and supplies	4	4			
Horses and mules	3			3		Professional equipment and supplies	4	3			1
Livestock (other than horses and mules)	269	2		259	8	Metals and minerals (except petroleum and scrap)	1		1		
Wool and mohair	4			4		Paper and paper products	3	3			
Other farm products	2	1		1		Petroleum and petroleum products	443	17			426
Farm supplies (except machinery and equipment)	13	7		5	1	Plumbing and heating equipment and supplies	3	2			1
Farm supplies (except feed and fertilizer)	5	1		4		Plumbing equipment and supplies	1	1			
Feed	8	6		1	1	Heating equipment and supplies	2	1			1
Food products (not elsewhere specified)	262	49	11	200	2	Tobacco and tobacco products (except leaf)	3	1	1		1
Confectionery and soft drinks	10	5	5			All other	2	1	1		
Dairy products	22	16	1	5							
Poultry and poultry products	83	7	1	75							
Dairy and poultry products	108	5	1	102							
Fruits and vegetables (fresh)	34	14		18	2						
Meats and meat products	5	2	3								
General merchandise	1	1									

¹ Includes "Supply and machinery distributors."

² The 457 "All other types" consist of the following:

Auction companies	1	Commission merchants	12	Manufacturers' agents	4
Grain	1	Grain	2	Amusement and sporting goods (except cameras and motion picture equipment and supplies)	1
Brokers	5	Livestock (other than horses and mules)	7	Automotive equipment	1
Fruits and vegetables (fresh)	2	Feed	1	Professional equipment and supplies	1
Groceries (general line)	3	Lumber and millwork	1	Heating equipment and supplies	1
Bulk tank stations	426	Farm machinery and equipment	1	Wholesaling manufacturers	1
Petroleum and petroleum products	426	Cooperative sales agencies	1	Food and grocery specialties	1
Cash and carry wholesalers	4	Grain	1		
Groceries (general line)	4	Drop shippers	2		
Chain-store warehouses	1	Grain	1		
Groceries (general line)	1	Tobacco and tobacco products (except leaf)	1		

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Tables 6 and 7 are consolidated and abbreviated in this State to avoid disclosure of individual operations]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES					TOTAL EXPENSES				
	Total	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Assemblers and country buyers	All other types ²	Total	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Assemblers and country buyers	All other types ¹
The State	\$236,280	\$49,558	\$27,805	\$120,731	\$38,188	\$16,521	\$6,543	\$2,654	\$4,670	\$2,654
Amusement and sporting goods.....	478	181	(x)	-----	(x) 31	151	80	(x)	-----	(x)
Automotive.....	5,465	4,572	862	-----	-----	817	758	56	-----	3
Chemicals, drugs, and allied products.....	1,112	(x)	(x)	-----	-----	165	(x)	(x)	-----	-----
Electrical.....	1,908	(x)	(x)	-----	-----	355	(x)	(x)	-----	-----
Farm products (not elsewhere specified).....	126,795	1,063	-----	109,007	16,725	4,012	80	-----	3,709	214
Farm supplies (except machinery and equipment).....	1,320	863	-----	375	82	226	180	-----	35	11
Food products (not elsewhere specified).....	35,459	14,410	9,301	11,340	399	3,407	1,761	704	926	16
General merchandise.....	(x)	(x)	-----	-----	-----	(x)	(x)	-----	-----	-----
Groceries and food specialties.....	21,457	17,692	490	-----	3,275	2,058	1,839	131	-----	83
Hardware.....	1,910	1,919	-----	-----	-----	311	311	-----	-----	-----
Iron and steel scrap and other waste materials.....	558	558	-----	-----	-----	70	70	-----	-----	-----
Jewelry and optical goods.....	160	160	-----	-----	-----	44	44	-----	-----	-----
Leather and leather goods (except gloves and shoes).....	(x)	(x)	-----	-----	-----	(x)	(x)	-----	-----	-----
Lumber and building materials (other than metal).....	1,148	590	-----	-----	540	138	130	-----	-----	3
Machinery, equipment, and supplies (except electrical).....	17,222	1,001	15,125	-----	196	1,946	351	1,575	-----	29
Metals and minerals (except petroleum and scrap).....	(x)	-----	(x)	-----	-----	(x)	-----	(x)	-----	-----
Paper and paper products.....	715	715	-----	-----	-----	140	149	-----	-----	-----
Petroleum and petroleum products.....	17,734	955	-----	-----	16,779	2,423	146	-----	-----	2,277
Plumbing and heating equipment and supplies.....	423	(x)	-----	-----	(x)	51	(x)	-----	-----	(x)
Tobacco and tobacco products (except leaf).....	1,679	(x)	(x)	-----	(x)	46	(x)	(x)	-----	(x)
All other.....	(x)	(x)	(x)	-----	-----	(x)	(x)	(x)	-----	-----

¹ Includes "Supply and machinery distributors."² Includes net sales amounting to \$691,000 for cash-and-carry wholesalers, \$16,779,000 for bulk tank stations, \$2,750,000 for brokers, \$14,817,000 for commission merchants, \$115,000 for manufacturers' agents, and \$3,039,000 for drop shippers, chain-store warehouses, cooperative sales agencies, auction companies, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.³ Includes total expenses amounting to \$27,000 for cash-and-carry wholesalers, \$2,277,000 for bulk tank stations, \$62,000 for brokers, \$154,000 for commission merchants, \$19,000 for manufacturers' agents, and \$115,000 for drop shippers, chain-store warehouses, cooperative sales agencies, auction companies, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	1,973	5,537	4,910	627	\$8,615,702	\$16,521,218	\$236,280,422	100.00
Individual.....	528	839	702	77	842,688	2,286,080	46,908,821	19.85
Partnership.....	146	308	249	59	365,290	802,687	27,799,624	11.77
Corporation.....	936	3,687	3,223	464	6,546,584	11,654,156	114,058,744	48.28
Cooperative association.....	362	703	676	27	861,140	1,713,175	47,169,375	19.96
All other.....	1	-----	-----	-----	-----	5,120	393,868	.14

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			2 UNITS		3 TO 5 UNITS				
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State.....	1, 973	\$236, 280	\$16, 521	1, 022	\$126, 275	100. 00	\$7, 152	58	\$16, 090	\$870	60	\$10, 949	\$755
Amusement and sporting goods.....	5	478	151	2	(x)	(x)	(x)						
Automotive.....	21	5, 465	817	13	3, 706	2. 93	621	3	765	117	2	(x)	(x)
Chemicals, drugs, and allied products.....	3	1, 112	165	2	(x)	(x)	(x)						
Electrical.....	10	1, 908	355	3	522	. 41	90	2	(x)	(x)	4	923	170
Farm products (not elsewhere specified).....	1, 096	126, 795	4, 012	706	91, 967	72. 83	2, 795	40	9, 082	181	31	4, 423	111
Farm supplies (except machinery and equipment).....	13	1, 320	226	11	1, 203	1. 00	221						
Food products (not elsewhere specified).....	202	35, 459	3, 407	191	11, 804	9. 35	1, 345	6	1, 604	109	18	4, 035	345
General merchandise.....	1	(x)	(x)										
Groceries and food specialties.....	59	21, 457	2, 058	24	7, 773	6. 16	653	4	3, 792	356	4	1, 211	68
Hardware.....	4	1, 910	311	4	1, 919	1. 52	811						
Iron and steel scrap and other waste materials.....	10	558	70	10	558	. 44	70						
Jewelry and optical goods.....	3	160	44	1	(x)	(x)	(x)						
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)	1	(x)	(x)	(x)						
Lumber and building materials (other than metal).....	5	1, 148	138	5	1, 148	. 91	138						
Machinery, equipment, and supplies (except electrical).....	25	17, 222	1, 946	14	2, 099	1. 66	372	1	(x)	(x)			
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)										
Paper and paper products.....	3	715	140	2	(x)	(x)	(x)						
Petroleum and petroleum products.....	443	17, 734	2, 423	28	1, 084	. 86	173	2	(x)	(x)			
Plumbing and heating equipment and supplies.....	3	423	51	2	(x)	(x)	(x)				1	(x)	(x)
Tobacco and tobacco products (except leaf).....	3	1, 679	46	2	(x)	(x)	(x)						
All other.....	2	(x)	(x)	1	(x)	(x)	(x)						

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	0 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State.....	193	\$21, 366	\$2, 054	181	\$14, 381	\$1, 330	400	\$37, 789	\$3, 801	59	\$9, 500	\$559
Amusement and sporting goods.....				3	(x)	(x)	2	(x)	(x)			
Automotive.....	1	(x)	(x)									
Chemicals, drugs, and allied products.....	1	(x)	(x)									
Electrical.....	1	(x)	(x)									
Farm products (not elsewhere specified).....	137	8, 859	423	144	6, 848	343	6	125	13	32	5, 491	146
Farm supplies (except machinery and equipment).....	1	(x)	(x)							1	(x)	(x)
Food products (not elsewhere specified).....	23	6, 280	770	5	911	122	5	8, 818	557	14	2, 007	150
General merchandise.....										1	(x)	(x)
Groceries and food specialties.....	7	1, 256	72	11	5, 489	603	6	460	127	3	1, 476	179
Hardware.....												
Iron and steel scrap and other waste materials.....	1	(x)	(x)	1	(x)	(x)						
Jewelry and optical goods.....												
Leather and leather goods (except gloves and shoes).....												
Lumber and building materials (other than metal).....	5	4, 008	658				5	11, 021	914			
Machinery, equipment, and supplies (except electrical).....	1	(x)	(x)									
Metals and minerals (except petroleum and scrap).....				1	(x)	(x)						
Paper and paper products.....												
Petroleum and petroleum products.....	15	524	65	10	481	78	374	15, 092	2, 065	8	232	26
Plumbing and heating equipment and supplies.....												
Tobacco and tobacco products (except leaf).....							1	(x)	(x)			
All other.....							1	(x)	(x)			

CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES ¹				SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State.....	1,978	444	5,537	4,910	627	\$8,615,702	688	\$1,597,563	109	\$422,328	4,740	\$8,595,811	5,021	5,315	5,618	5,468
Amusement and sporting goods.....	5		57	34	23	73,911	6	18,943	3	11,918	48	43,050	41	55	52	46
Automotive.....	21	7	221	193	28	401,024	37	73,665	7	30,565	177	207,604	222	218	216	209
Automobiles and other motor vehicles.....	7	3	91	82	9	157,337	12	19,655	1	4,240	78	133,442	93	89	88	79
Automotive equipment.....	11	8	125	106	19	237,171	25	54,010	4	24,000	96	159,161	126	125	124	125
Automobile parts (new and used).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes.....	2		(x)	(x)		(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	3		40	33	7	94,154	10	31,211	4	22,808	20	40,135	40	40	40	40
Electrical.....	10	8	77	60	17	160,469	20	57,070	9	38,000	48	65,399	73	77	82	85
Electrical goods (including appliances).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies.....	1		(x)	(x)		(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment.....	5	2	46	35	11	96,537	11	38,100	3	12,000	32	45,831	43	45	50	52
Farm products (not elsewhere specified).....	1,006	164	1,571	1,526	45	1,848,033	16	26,826	7	23,708	1,548	1,707,499	1,440	1,512	1,727	1,638
Grain.....	804	87	1,230	1,203	33	1,511,855	3	3,600	6	10,576	1,227	1,488,079	1,149	1,196	1,380	1,298
Hides, skins, and furs.....	14	17	19	18	1	22,676					10	22,676	18	15	19	20
Horses and mules.....	3	8	2	2		200					2	200	2	2	2	2
Livestock (other than horses and mules).....	209	54	298	288	10	290,167	12	21,426	1	4,132	285	204,609	272	284	300	301
Wool and mohair.....	4	(x)	(x)	(x)		(x)		(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	2	(x)	(x)	(x)		(x)		(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	13	6	133	127	6	151,686	2	1,500	6	16,136	126	134,050	128	124	125	125
Farm supplies (except feed and fertilizer).....	5	2	14	13	1	9,299					14	9,299	10	7	6	7
Feed.....	8	4	119	114	5	142,387	2	1,500	6	16,136	124	124,751	118	117	110	118
Food products (not elsewhere specified).....	262	184	1,419	1,088	331	1,534,796	115	215,500	32	110,865	1,272	1,208,431	1,086	1,103	1,341	1,346
Confectionery and soft drinks.....	10	2	65	52	13	131,705	13	36,574	1	3,600	51	91,531	65	60	74	72
Dairy products.....	22	12	206	182	24	271,150	29	44,500	7	26,570	170	200,080	192	221	196	181
Poultry and poultry products.....	83	77	332	245	87	290,673	1	1,695	5	12,630	326	276,348	262	279	352	374
Dairy and poultry products.....	108	77	406	243	163	281,854	7	11,362	5	23,657	394	246,895	245	284	338	306
Fruits and vegetables (fresh).....	34	15	294	251	43	376,124	56	103,326	12	41,678	226	230,120	202	232	284	229
Meats and meat products.....	5	1	116	115	1	184,290	9	18,043	2	2,730	105	163,517	120	117	97	124
General merchandise.....	1	(x)	(x)	(x)		(x)		(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	59	15	563	487	76	988,401	97	192,912	23	71,105	443	724,384	558	575	572	561
Groceries (general line).....	37	3	471	411	60	863,725	70	164,727	20	65,845	375	633,153	469	484	480	468
Food and grocery specialties.....	22	12	92	76	16	124,676	21	28,185	3	5,260	68	91,231	89	91	92	93
Hardware (general line).....	4		100	91	9	152,403	25	55,178	2	11,000	73	86,225	100	101	100	100
Iron and steel scrap and other waste materials.....	10	8	41	38	3	47,451	7	5,583	1	3,900	33	37,968	41	43	42	41
Jewelry and optical goods.....	3	1	15	13	2	26,477	1	1,500	1	6,000	13	18,977	15	15	15	16
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)	(x)		(x)		(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	5	3	49	45	4	79,668	12	15,464	1	18,300	30	45,904	48	48	46	44
Machinery, equipment, and supplies (except electrical).....	25	13	588	530	58	994,887	204	410,371	9	40,949	375	543,567	558	650	597	552
Commercial equipment and supplies.....	3		23	17	6	65,232	7	25,465	1	8,000	15	31,767	22	24	22	21
Construction equipment and supplies.....	3	5	28	20	8	45,526	6	12,096			22	33,430	32	34	20	29
Farm machinery and equipment.....	11		502	465	37	829,523	189	367,613	8	32,949	305	428,961	475	550	500	467
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	4	5	9	9		10,776					9	16,776	7	10	8	9
Professional equipment and supplies.....	4	3	26	19	7	37,830	2	5,197			24	32,633	22	26	32	26
Metals and minerals (except petroleum and scrap).....	1		(x)	(x)		(x)		(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	3		36	30	6	75,099	13	41,570	1	3,600	22	29,929	35	30	36	36
Petroleum and petroleum products.....	443	86	562	559	3	1,837,223	111	422,779	3	8,471	448	1,455,973	559	593	566	557
Plumbing and heating equipment and supplies.....	3	1	12	11	1	24,544	2	7,343	1	5,003	9	12,198	12	12	12	12
Tobacco and tobacco products (except leaf).....	3	1	11	11		20,411	8	17,711			3	2,700	11	11	11	11
All other.....	2		(x)	(x)		(x)		(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)

¹ Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not correspond with total on specified dates.
² Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS' ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

[Table 11 consolidated in this state into fewer sales volume group classification to avoid disclosure of individual operations]

NET SALES GROUPS	VOLUME ANALYSIS			NET SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State.....	196	\$49,556	\$9,543	\$200,000 to \$299,999.....	23	\$5,784	\$824
Under \$25,000.....	37	431	108	\$300,000 to \$399,999.....	17	6,001	876
\$25,000 to \$49,999.....	27	1,001	216	\$400,000 to \$499,999.....	6	2,678	414
\$50,000 to \$99,999.....	20	1,393	248	\$500,000 to \$999,999.....	33	20,416	2,552
\$100,000 to \$199,999.....	27	3,896	601	\$1,000,000 and over.....	6	7,050	704

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$100,000			\$100,000 TO \$499,999			\$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State.....	196	\$49,556	\$9,543	84	\$2,825	\$672	73	\$18,359	\$2,715	39	\$28,372	\$3,256
Amusement and sporting goods.....	3	181	80	2	(x)	(x)	1	(x)	(x)			
Automotive.....	17	4,572	758	3	83	21	11	2,740	453	3	1,740	284
Chemicals, drugs, and allied products.....	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)
Electrical.....	8	1,791	331	3	161	23	4	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified).....	8	1,063	89	4	163	25	4	910	64			
Farm supplies (except machinery and equipment).....	7	863	180	3	74	12	4	789	168			
Food products (not elsewhere specified).....	49	14,410	1,701	20	831	174	17	4,824	631	12	8,755	956
General merchandise.....	1	(x)	(x)				1	(x)	(x)			
Groceries and food specialties.....	43	17,692	1,839	11	267	41	15	3,800	481	17	18,625	1,317
Hardware.....	4	1,919	311				2	700	154	2	1,219	157
Iron and steel scrap and other waste materials.....	10	558	70	8	168	33	2	390	37			
Jewelry and optical goods.....	3	160	44	3	160	44						
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)				1	(x)	(x)			
Lumber and building materials (other than metal).....	4	599	130	3	(x)	(x)				1	(x)	(x)
Machinery, equipment and supplies (except electrical).....	12	1,001	351	7	262	68	4	(x)	(x)	1	(x)	(x)
Paper and paper products.....	3	715	149	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products.....	17	955	146	15	451	41	2	504	105			
Plumbing and heating equipment and supplies.....	2	413	61				2	413	51			
Tobacco and tobacco products (except leaf).....	1	(x)	(x)	1	(x)	(x)						
All other.....	1	(x)	(x)				1	(x)	(x)			

¹ For the purpose of this tabulation the term "wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

(Table 12 is omitted for South Dakota. The data for Sioux Falls, the only city of over 20,000 population, are shown in Table 3)

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT¹

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage
Amusement and sporting goods.....	478	454	95.0	Leather and leather goods (except gloves and shoes).....	(x)	(x)	(x)
Automotive.....	5,405	4,103	75.1	Lumber and building materials (other than metal).....	1,143	1,145	99.7
Chemicals, drugs, and allied products.....	1,112	1,112	100.0	Machinery, equipment, and supplies (except electrical).....	17,222	17,193	99.8
Electrical.....	1,908	1,253	65.7	Metals and minerals (except petroleum and scrap).....	(x)	(x)	(x)
Farm products (not elsewhere specified).....	126,795	17,447	13.8	Paper and paper products.....	715	708	99.0
Farm supplies (except machinery and equipment).....	1,320	468	35.5	Petroleum and petroleum products.....	17,734	15,931	89.8
Food products (not elsewhere specified).....	35,459	20,588	58.1	Plumbing and heating equipment and supplies.....	423	223	52.7
General merchandise.....	(x)			Tobacco and tobacco products (except leaf).....	1,679	1,556	92.7
Groceries and food specialties.....	21,467	12,811	59.7	All other.....	(x)	(x)	(x)
Hardware.....	1,919	1,712	89.2				
Iron and steel scrap and other waste materials.....	558	494	88.5				

¹ The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

² The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT		Net sales
Total net sales.....		\$238,280	China, glassware, and crockery (<i>less than 0.1 per cent of reported commodity sales</i>).....		\$1	Feeds (<i>0.1 per cent of reported commodity sales</i>)—		\$119
<i>Sales not reported by commodities</i>		138,668	Hardware trade:			Farm supplies (except machinery and equipment) trade:		
Reported commodity sales (100 per cent).....		97,627	Wholesale merchants.....		1	Commission merchants.....		41
Automobiles, trucks, and tractors, new and used (<i>9.1 per cent of reported commodity sales</i>).....		8,915	Cigars, cigarettes, and tobacco (except leaf) (<i>3.4 per cent of reported commodity sales</i>).....		3,255	Wholesale merchants.....		50
Automotive trade:			Chemical, drug, and allied products trade:			All other trades:		
Manufacturers' sales branches.....		238	Wholesale merchants.....		25	Manufacturers' sales branches.....		28
Wholesale merchants.....		1,870	Food products (not elsewhere specified) trade:			Fertilizer and fertilizer materials (<i>less than 0.1 per cent of reported commodity sales</i>).....		1
Iron and steel scrap and other waste materials trade:			Wholesale merchants.....		350	Farm supplies (except machinery and equipment) trade:		
Wholesale merchants.....		1	Grocery and food specialties trade:			Wholesale merchants.....		1
Machinery, equipment, and supplies (except electrical) trade:			Cash-and-carry wholesalers.....		64	Fish and sea foods, fresh and processed (<i>0.1 per cent of reported commodity sales</i>).....		84
Manufacturers' sales branches.....		6,232	Manufacturers' sales branches.....		5	Food products (not elsewhere specified) trade:		
Wholesale merchants.....		574	Wholesale merchants.....		1,285	Wholesale merchants.....		64
Automotive equipment, parts, and accessories (<i>2.3 per cent of reported commodity sales</i>).....		2,258	Tobacco and tobacco products (except leaf) trade:			Grocery and food specialties trade:		8
Automotive trade:			Manufacturers' sales branches.....		1,556	Brokers.....		12
Manufacturers' agents.....		31	Clothing and furnishings, men's and boys' (<i>less than 0.1 per cent of reported commodity sales</i>).....		35	Wholesale merchants.....		12
Manufacturers' sales branches.....		603	Hardware trade:			Food products, not classified elsewhere (<i>less than 0.1 per cent of reported commodity sales</i>).....		2
Wholesale merchants.....		1,291	Wholesale merchants.....		10	Food products (not elsewhere specified) trade:		
Electrical trade:			Paper and paper products trade:			Wholesale merchants.....		2
Manufacturers' sales branches.....		14	Wholesale merchants.....		25	Fruits and vegetables, fresh and dried (<i>4.7 per cent of reported commodity sales</i>).....		4,553
Hardware trade:			Coal and coke (<i>0.1 per cent of reported commodity sales</i>).....		72	Food products (not elsewhere specified) trade:		
Wholesale merchants.....		175	Farm products (not elsewhere specified) trade:			Wholesale merchants.....		2
Iron and steel scrap and other waste materials trade:			Country buyers.....		25	Fruits and vegetables, fresh and dried (<i>4.7 per cent of reported commodity sales</i>).....		4,553
Wholesale merchants.....		14	Farm supplies (except machinery and equipment) trade:			Food products (not elsewhere specified) trade:		
Machinery, equipment, and supplies (except electrical) trade:			Commission merchants.....		37	Wholesale merchants.....		309
Wholesale merchants.....		120	Metals and minerals (except petroleum and scrap) trade:			Wholesale merchants.....		2,916
Plumbing and heating equipment and supplies trade:			Manufacturers' sales branches.....		10	Grocery and food specialties trade:		
Wholesale merchants.....		1	Confectionery and soft drinks (<i>2.0 per cent of reported commodity sales</i>).....		1,996	Brokers.....		120
Bakery products (cakes, biscuits, crackers, etc.) (<i>0.4 per cent of reported commodity sales</i>).....		350	Chemical, drug, and allied products trade:			Cash-and-carry wholesalers.....		23
Food products (not elsewhere specified) trade:			Wholesale merchants.....		5	Chain-store warehouses.....		7
Wholesale merchants.....		1	Food products (not elsewhere specified) trade:			Wholesale merchants.....		1,038
Groceries and food specialties trade:			Manufacturers' sales branches.....		300	Furniture, wooden and metal (<i>less than 0.1 per cent of reported commodity sales</i>).....		5
Chain-store warehouses.....		1	Wholesale merchants.....		614	Hardware trade:		
Manufacturers' sales branches.....		320	Grocery and food specialties trade:			Wholesale merchants.....		1
Wholesale merchants.....		28	Brokers.....		5	Machinery, equipment, and supplies (except electrical) trade:		
Books, magazines, and newspapers (<i>less than 0.1 per cent of reported commodity sales</i>).....		25	Cash-and-carry wholesalers.....		55	Manufacturers' agents.....		4
Amusement and sporting goods trade:			Chain-store warehouses.....		3	Glass, sheet (<i>0.2 per cent of reported commodity sales</i>).....		191
Wholesale merchants.....		4	Manufacturers' sales branches.....		16	Hardware trade:		
Machinery, equipment, and supplies (except electrical) trade:			Wholesale merchants.....		998	Wholesale merchants.....		16
Wholesale merchants.....		21	Copper ingots, sheets, shapes, etc. (<i>less than 0.1 per cent of reported commodity sales</i>).....		2	Lumber and building materials (other than metal) trade:		
Building materials, not classified elsewhere (<i>0.2 per cent of reported commodity sales</i>).....		161	Hardware trade:			Wholesale merchants.....		175
Lumber and building materials (other than metal) trade:			Wholesale merchants.....		2	Grain (wheat, corn, oats, etc.) (<i>3.5 per cent of reported commodity sales</i>).....		3,414
Wholesale merchants.....		18	Dairy products and eggs (<i>6.5 per cent of reported commodity sales</i>).....		6,343	Farm products (not elsewhere specified) trade:		
Machinery, equipment, and supplies (except electrical) trade:			Food products (not elsewhere specified) trade:			Commission merchants.....		564
Wholesale merchants.....		20	Country buyers.....		64	Cooperative marketing associations.....		53
Paper and paper products trade:			Manufacturers' sales branches.....		1,188	Cooperative sales agencies.....		1,145
Wholesale merchants.....		123	Wholesale merchants.....		4,717	Country buyers.....		442
Building materials (ornamental metal) (<i>less than 0.1 per cent of reported commodity sales</i>).....		8	Grocery and food specialties trade:			Drop shippers.....		1,105
Lumber and building materials (other than metal) trade:			Brokers.....		173	Farm supplies (except machinery and equipment) trade:		
Wholesale merchants.....		8	Cash-and-carry wholesalers.....		27	Commission merchants.....		4
Cameras and photographic supplies (<i>0.4 per cent of reported commodity sales</i>).....		401	Chain-store warehouses.....		20	Wholesale merchants.....		96
Amusement and sporting goods trade:			Manufacturers' sales branches.....		22	Groceries (<i>6.3 per cent of reported commodity sales</i>).....		6,153
Manufacturers' agents.....		17	Wholesale merchants.....		964	Food products (not elsewhere specified) trade:		
Manufacturers' sales branches.....		227	Drugs and drug sundries (<i>1.0 per cent of reported commodity sales</i>).....		969	Manufacturers' sales branches.....		435
Wholesale merchants.....		163	Chemical, drug, and allied products trade:			Wholesale merchants.....		189
Chemical, drug, and allied products trade:			Manufacturers' sales branches.....		5	Grocery and food specialties trade:		
Wholesale merchants.....		4	Wholesale merchants.....		964	Brokers.....		1,125
Canned goods (food products) (<i>2.3 per cent of reported commodity sales</i>).....		2,272	Electrical appliances, equipment, and supplies (<i>0.6 per cent of reported commodity sales</i>).....		503	Cash-and-carry wholesalers.....		345
Food products (not elsewhere specified) trade:			Automotive trade:			Chain-store warehouses.....		47
Manufacturers' sales branches.....		71	Wholesale merchants.....		18	Manufacturers' sales branches.....		117
Wholesale merchants.....		27	Electrical trade:			Wholesale merchants.....		3,844
Grocery and food specialties trade:			Manufacturers' sales branches.....		103	Hardware (<i>0.5 per cent of reported commodity sales</i>).....		531
Brokers.....		894	Wholesale merchants.....		443	Electrical trade:		
Cash-and-carry wholesalers.....		104	Hardware trade:			Wholesale merchants.....		1
Chain-store warehouses.....		87	Wholesale merchants.....		29	Hardware trade:		
Wholesale merchants.....		1,080	Farm products, not classified elsewhere (<i>less than 0.1 per cent of reported commodity sales</i>).....		25	Wholesale merchants.....		505
Chemicals, refined, and/or related products (<i>less than 0.1 per cent of reported commodity sales</i>).....		45	Farm products (not elsewhere specified) trade:			Machinery, equipment, and supplies (except electrical) trade:		
Hardware trade:			Wholesale merchants.....		24	Wholesale merchants.....		24
Wholesale or merchants.....		45	Iron and steel scrap and other waste materials trade:			Plumbing and heating equipment and supplies trade:		
			Wholesale merchants.....		1	Wholesale merchants.....		1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hay, straw, and alfalfa (0.1 per cent of reported commodity sales).....	\$49	Logs, piles, poles, etc. (less than 0.1 per cent of reported commodity sales).....	\$26	Optical goods (0.1 per cent of reported commodity sales).....	\$112
Farm supplies (except machinery and equipment) trade:		Lumber and building materials (other than metal) trade:		Jewelry and optical goods trade:	
Wholesale merchants.....	49	Commission merchants.....	19	Wholesale merchants.....	112
Hides, skins, and raw furs (0.3 per cent of reported commodity sales).....	283	Machinery, equipment, and supplies (except electrical) trade:		Paints, varnishes, and lacquers (0.4 per cent of reported commodity sales).....	377
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	7	Hardware trade:	
Wholesale merchants.....	209	Luggage, saddlery, harness, and gloves (except dress) (0.1 per cent of reported commodity sales).....	61	Wholesale merchants.....	131
Iron and steel scrap and other waste materials trade:		Chemical, drug, and allied-products trade:		Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	74	Wholesale merchants.....	1	Wholesale merchants.....	246
Horses and mules (less than 0.1 per cent of reported commodity sales).....	10	Hardware trade:		Paper (wrapping, book, wall paper, etc.) (less than 0.1 per cent of reported commodity sales).....	8
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	20	Hardware trade:	
Wholesale merchants.....	10	Leather and leather goods (except gloves and shoes) trade:		Wholesale merchants.....	3
House furnishings and supplies (0.2 per cent of reported commodity sales).....	183	Wholesale merchants.....	40	Lumber and building materials (other than metal) trade:	
Food products (not elsewhere specified) trade:		Lumber, rough and dressed (0.4 per cent of reported commodity sales).....	406	Wholesale merchants.....	5
Wholesale merchants.....	2	Lumber and building materials (other than metal) trade:		Paper products (0.4 per cent of reported commodity sales).....	416
Grocery and food specialties trade:		Commission merchants.....	403	Hardware trade:	
Brokers.....	7	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	1
Cash-and-carry wholesalers.....	2	Wholesale merchants.....	3	Machinery, equipment, and supplies (except electrical) trade:	
Chain-store warehouses.....	3	Machinery, equipment, and supplies (industrial) (1.5 per cent of reported commodity sales).....	1,457	Wholesale merchants.....	13
Wholesale merchants.....	85	Amusement and sporting-goods trade:		Paper and paper-products trade:	
Lumber and building materials (other than metal) trade:		Manufacturers' agents.....	35	Wholesale merchants.....	402
Wholesale merchants.....	84	Automotive trade:		Petroleum and petroleum products (16.4 per cent of reported commodity sales).....	15,072
Iron and steel and products (except as classified) (0.5 per cent of reported commodity sales).....	477	Manufacturers' sales branches.....	16	Automotive trade:	
Farm products (not elsewhere specified) trade:		Hardware trade:		Wholesale merchants.....	6
Wholesale merchants.....	10	Wholesale merchants.....	39	Hardware trade:	
Farm supplies (except machinery and equipment) trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	2
Wholesale merchants.....	4	Commission merchants.....	187	Machinery, equipment, and supplies (except electrical) trade:	
Hardware trade:		Manufacturers' sales branches.....	686	Manufacturers' sales branches.....	33
Wholesale merchants.....	176	Wholesale merchants.....	400	Petroleum and petroleum products trade:	
Iron and steel scrap and other waste materials trade:		Plumbing and heating equipment and supplies trade:		Bulk-tank stations.....	15,588
Wholesale merchants.....	103	Wholesale merchants.....	46	Wholesale merchants.....	343
Machinery, equipment, and supplies (except electrical) trade:		All other trades:		Plumbing and heating equipment and supplies (0.2 per cent of reported commodity sales).....	159
Wholesale merchants.....	113	Manufacturers' sales branches.....	48	Hardware trade:	
Plumbing and heating equipment and supplies trade:		Machinery, equipment, and supplies (farm and garden) (8.8 per cent of reported commodity sales).....	8,622	Wholesale merchants.....	64
Wholesale merchants.....	71	Automotive trade:		Machinery, equipment, and supplies (except electrical) trade:	
Jewelry (0.1 per cent of reported commodity sales).....	58	Wholesale merchants.....	25	Manufacturers' sales branches.....	9
Chemical, drug, and allied products trade:		Hardware trade:		Wholesale merchants.....	4
Wholesale merchants.....	3	Wholesale merchants.....	78	Plumbing and heating equipment and supplies trade:	
Hardware trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	82
Wholesale merchants.....	7	Commission merchants.....	5	Radio sets, parts, and accessories (0.8 per cent of reported commodity sales).....	736
Jewelry and optical goods trade:		Manufacturers' sales branches.....	8,428	Electrical trade:	
Wholesale merchants.....	48	Wholesale merchants.....	86	Wholesale merchants.....	626
Junk and scrap (0.3 per cent of reported commodity sales).....	331	Meats and meat products, fresh and cured (8.9 per cent of reported commodity sales).....	8,681	Hardware trade:	
Farm products (not elsewhere specified) trade:		Food products (not elsewhere specified) trade:		Wholesale merchants.....	75
Wholesale merchants.....	40	Country buyers.....	56	Lumber and building materials (other than metal) trade:	
Iron and steel scrap and other waste materials trade:		Manufacturers' sales branches.....	7,119	Wholesale merchants.....	35
Wholesale merchants.....	291	Wholesale merchants.....	1,504	Refrigerators, mechanical (household and commercial) 0.1 per cent of reported commodity sales).....	66
Lead pigs, bars, sheets, and pipe (less than 0.1 per cent of reported commodity sales).....	5	Grocery and food specialties trade:		Electrical trade:	
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	2	Wholesale merchants.....	66
Wholesale merchants.....	5	Musical instruments and parts (except radios) (less than 0.1 per cent of reported commodity sales).....	20	Sand, gravel, and crushed stone (less than 0.1 per cent of reported commodity sales).....	11
Leather and out stock (0.1 per cent of reported commodity sales).....	111	Hardware trade:		Lumber and building materials (other than metal) trade:	
Hardware trade:		Wholesale merchants.....	20	Wholesale merchants.....	11
Wholesale merchants.....	4	Nonferrous metals not classified elsewhere (less than 0.1 per cent of reported commodity sales).....	20	Secondhand merchandise (all kinds) (less than 0.1 per cent of reported commodity sales).....	18
Leather and leather goods (except gloves and shoes) trade:		Hardware trade:		Amusement and sporting goods trade:	
Wholesale merchants.....	107	Wholesale merchants.....	3	Manufacturers' agents.....	18
Livestock (except horses and mules) (14.2 per cent of reported commodity sales).....	13,846	Plumbing and heating equipment and supplies trade:		Seeds (field and garden) and bulbs (0.1 per cent of reported commodity sales).....	108
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	17	Farm supplies (except machinery and equipment) trade:	
Commission merchants.....	13,430	Office and store machines and equipment (0.1 per cent of reported commodity sales).....	80	Wholesale merchants.....	105
Wholesale merchants.....	335	Machinery, equipment, and supplies (except electrical) trade:		Grocery and food specialties trade:	
Farm supplies (except machinery and equipment) trade:		Manufacturers' sales branches.....	24	Cash-and-carry wholesalers.....	3
Wholesale merchants.....	81	Wholesale merchants.....	65	Sheet metal work (less than 0.1 per cent of reported commodity sales).....	12
		Oil, animal and vegetable (0.1 per cent of reported commodity sales).....	65	Hardware trade:	
		Hardware trade:		Wholesale merchants.....	12
		Wholesale merchants.....	34		
		All other trades:			
		Manufacturers' sales branches.....	31		

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Shoes and other footwear (including rubber) (less than 0.1 per cent of reported commodity sales).....	\$5	Stationery and stationery supplies—Contd. Machinery, equipment, and supplies (except electrical) trade:		Wool, raw (0.1 per cent of reported commodity sales).....	\$50
Automotive trade:		Wholesale merchants.....	\$12	Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches.....	5	Paper and paper products trade:		Wholesale merchants.....	60
		Wholesale merchants.....	158	Iron and steel scrap and other waste materials trade:	
Soaps and toilet preparations (0.8 per cent of reported commodity sales).....	541	Surgical, dental, and hospital equipment and supplies (0.1 per cent of reported commodity sales).....	108	Wholesale merchants.....	9
Chemical, drug, and allied products trade:		Machinery, equipment, and supplies (except electrical) trade:		Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales).....	1
Wholesale merchants.....	101	Wholesale merchants.....	108	Hardware trade:	
Food products (not elsewhere specified) trade:				Wholesale merchants.....	1
Manufacturers' sales branches.....	20	Textile products not classified elsewhere (less than 0.1 per cent of reported commodity sales).....	10	Miscellaneous commodities, (0.8 per cent of reported commodity sales).....	750
Grocery and food specialties trade:		Hardware trade:		Food products (not elsewhere specified) trade:	
Brokers.....	18	Wholesale merchants.....	10	Manufacturers' sales branches.....	3
Cash-and-carry wholesalers.....	54	Toilet articles (less than 0.1 per cent of reported commodity sales).....	1	Wholesale merchants.....	497
Chain-store warehouses.....	15	Chemical, drug, and allied products trade:		Grocery and food specialties trade:	
Wholesale merchants.....	333	Wholesale merchants.....	1	Cash-and-carry wholesalers.....	11
Sporting goods (0.3 per cent of reported commodity sales).....	247	Wood products (0.1 per cent of reported commodity sales).....	129	Manufacturers' sales branches.....	10
Chemical, drug, and allied products trade:		Hardware trade:		Wholesale merchants.....	203
Wholesale merchants.....	1	Wholesale merchants.....	3	Iron and steel scrap and other waste materials trade:	
Hardware trade:		Lumber and building materials (other than metal) trade:		Wholesale merchants.....	1
Wholesale merchants.....	245	Commission merchants.....	126	Lumber and building materials (other than metal) trade:	
Machinery, equipment, and supplies (except electrical) trade:				Wholesale merchants.....	15
Wholesale merchants.....	1			Machinery, equipment, and supplies (except electrical) trade:	
Stationery and stationery supplies (0.2 per cent of reported commodity sales).....	172			Wholesale merchants.....	5
Chemical, drug, and allied products trade:				All other trades:	
Wholesale merchants.....	2			Manufacturers' sales branches.....	5

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WHOLESALE DISTRIBUTION—TENNESSEE: 1929

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TABLE 1.—SUMMARY OF WHOLESALE TRADES, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State.....	2,266	22,485	19,316	3,169	\$85,123,717	\$74,761,792	\$68,735,499	\$1,068,980,561	100.00
Amusement and sporting goods.....	13	153	80	67	264,392	518,500	57,275	1,804,108	.17
Automotive.....	58	1,070	933	143	2,091,662	4,021,280	3,401,446	27,980,985	2.62
Chemicals, drugs, and allied products.....	35	835	641	194	1,444,363	3,140,840	2,745,100	20,939,119	1.96
Dry goods and apparel.....	81	1,508	1,241	267	3,131,453	5,600,947	6,395,652	38,483,249	3.60
Electrical.....	27	489	401	88	925,807	1,887,831	935,080	12,708,313	1.19
Farm products (not elsewhere specified).....	604	3,887	3,317	570	3,570,699	11,018,321	19,515,002	467,462,180	43.73
Farm supplies (except machinery and equipment).....	39	618	559	59	993,079	2,234,204	1,260,959	43,018,564	4.02
Food products (not elsewhere specified).....	392	3,176	2,706	470	3,339,850	7,125,622	2,480,567	83,797,614	7.84
Forest products (except lumber).....	43	174	108	6	150,016	294,550	182,936	2,611,273	.24
Furniture and house furnishings.....	18	207	185	22	404,962	873,624	799,820	4,988,241	.47
General merchandise.....	6	50	46	4	82,556	138,048	226,595	1,370,060	.13
Groceries and food specialties.....	277	3,412	3,011	401	5,648,392	12,946,479	10,646,686	159,203,421	14.80
Hardware.....	30	1,538	1,343	195	2,650,569	4,455,932	5,407,856	27,407,331	2.56
Iron and steel scrap and other waste materials.....	40	201	182	19	201,263	431,033	238,784	2,513,514	.23
Jewelry and optical goods.....	8	80	63	17	124,943	204,817	142,245	509,346	.05
Leather and leather goods (except gloves and shoes).....	12	98	79	19	147,506	315,099	275,138	1,099,274	.10
Lumber and building materials (other than metal).....	95	906	794	112	1,051,838	3,469,094	2,265,377	27,440,135	2.57
Machinery, equipment, and supplies (except electrical).....	107	1,203	1,026	177	2,346,145	4,183,486	3,430,142	22,582,705	2.11
Metals and minerals (except petroleum and scrap).....	36	504	428	76	1,152,608	2,387,023	2,015,077	31,412,399	2.94
Paper and paper products.....	23	383	332	51	742,086	1,281,281	1,144,071	6,896,680	.65
Petroleum and petroleum products.....	179	914	869	45	2,232,373	4,696,145	1,572,026	22,082,753	2.15
Plumbing and heating equipment and supplies.....	19	313	265	48	548,600	1,217,476	935,436	5,856,921	.55
Tobacco and tobacco products (except leaf).....	20	271	249	22	554,082	982,905	347,568	14,612,659	1.37
All other.....	34	489	392	97	715,473	1,486,286	2,312,261	41,299,414	3.86

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS

[An](x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 2,616,556)													
Total.....	967	14,191	12,167	2,034	\$33,117,578	\$47,801,352	\$48,430,446	\$558,473,733	100.00	\$224,493,352	40.20	\$5,224,766	\$120,069,395
Types of wholesalers:													
Service wholesalers.....	914	13,629	11,081	1,048	21,034,287	45,535,548	46,882,652	537,295,545	96.21	208,752,781	38.85	5,219,444	114,867,661
Exporters.....	10	240	157	92	218,378	738,022	2,344,916	13,162,171	2.36	1,413,847	10.74		7,704,139
Wholesale merchants.....	898	13,380	11,524	1,856	21,715,909	44,797,526	44,537,736	524,133,374	93.85	207,338,934	39.50	5,210,444	107,163,522
Limited function wholesalers.....	20	186	161	25	406,770	844,359	364,488	13,580,706	2.43	8,871,964	65.33		2,243,607
Cash and carry.....	12	54	50	4	80,586	155,187	349,113	3,788,372	.68	13,543	.36		272,687
Drop shippers.....	14	120	102	18	320,252	608,077	2,088	9,698,791	1.74	8,820,421	90.94		1,970,920
Mail orders wholesalers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Warehouses (distributing).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Supply and machinery distributors.....	24	370	315	61	776,521	1,421,445	1,183,306	7,597,482	1.36	6,868,607	90.41	5,312	2,958,127
Amusement and sporting goods.....	7	73	40	33	133,905	268,989	31,084	731,972	.13	61,524	8.41		
Automotive.....	41	729	632	97	1,331,266	2,506,035	1,575,769	14,642,573	2.82	5,282,749	38.08	2,152,809	183,998
Automobiles and other motor vehicles.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive equipment.....	24	404	345	59	766,353	1,397,937	1,009,079	6,208,344	1.11	5,119,093	82.40	109,353	183,998
Automobile parts (new and used).....	7	81	65	16	142,600	224,966	120,530	699,336	.13	163,701	23.41	473	
Tires and tubes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Chemicals, drugs, and allied products.....	19	723	548	175	1,149,718	2,190,348	2,356,645	12,524,365	2.24	11,473,969	91.61	176,516	225,718
Dry goods and apparel.....	71	1,450	1,194	256	2,991,164	5,346,368	6,225,005	33,298,763	5.96	28,487,529	85.55	25,300	42,343
Electrical.....	20	434	357	77	794,784	1,680,987	913,482	8,051,374	1.44	5,113,368	63.51	6,497	1,725,103
Electrical goods, including appliances (electrical merchandise, general line).....	7	99	79	20	186,875	472,977	340,951	3,166,050	.57	1,878,749	59.33		1,312,600
Electrical equipment and supplies (batteries).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Radios and radio equipment.....	10	264	225	39	428,037	840,202	428,895	3,514,032	.63	2,083,410	70.30	6,487	412,593
Refrigerators (electric).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm products (not elsewhere specified).....	121	1,503	1,211	292	2,040,058	7,777,835	12,636,442	247,851,755	44.38	17,766,193	7.17	802,983	99,817,600
Cotton.....	83	649	585	64	1,418,511	6,540,417	10,993,589	229,130,630	41.03	12,702,514	5.54	292,983	97,773,988
Cotton.....	77	621	563	58	1,333,374	6,377,347	10,942,604	222,488,304		8,036,439		292,983	91,413,393
Cotton linters.....	6	28	22	6	85,187	103,070	50,925	6,651,200		4,666,075			6,360,595
Flowers and nursery stock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Grain (general line).....	10	104	88	16	102,416	339,678	194,927	8,325,006	1.49	2,240,041	26.91		
Hides, skins, and furs.....	9	44	42	2	51,110	118,317	260,359	2,368,852	.43	8,000	.33		2,038,612
Horses and mules.....	6	22	20	2	34,333	116,498	26,229	1,189,907	.21	363,868	30.58		
Livestock (other than horses and mules).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Tobacco (leaf).....	9	670	464	206	364,529	642,080	1,305,606	6,323,771	1.13	2,442,770	38.62		
Other farm products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		

See footnotes at end of this table.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued
 [An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm supplies (except machinery and equipment).....	27	412	365	47	\$679,343	\$1,371,454	\$833,224	\$22,645,121	4.06	\$3,619,285	15.98	\$693,027	\$100,000
Farm supplies (except feed and fertilizer).....	9	143	111	32	197,387	351,907	324,691	3,093,460	.55	1,905,351	61.59	535,421	100,000
Farm supplies (general line).....	4	48	42	6	86,959	143,467	134,967	1,313,804	-----	722,632	-----	-----	100,000
Seeds.....	5	95	69	26	110,423	203,440	189,724	1,774,656	-----	1,182,719	-----	535,421	-----
Feed.....	18	269	254	15	381,956	1,019,547	358,533	19,551,601	3.50	1,713,934	8.77	57,606	-----
Food products (not elsewhere specified).....	117	1,414	1,269	145	1,713,288	3,595,651	1,082,545	29,354,327	5.26	14,259,229	48.58	358,490	-----
Confectionery and soft drinks.....	21	98	90	8	114,465	242,361	211,483	1,522,550	.27	741,063	48.67	-----	-----
Dairy products.....	10	250	224	26	305,217	770,375	95,185	3,087,886	.55	993,572	32.18	210,404	-----
Butter.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----	-----
Cheese.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----	-----
Dairy products (general line) ²	8	238	216	22	291,687	747,255	79,190	2,653,455	-----	993,572	-----	210,404	-----
Poultry and poultry products.....	18	361	308	53	252,061	444,455	157,524	7,148,854	1.28	1,943,021	27.18	8,500	-----
Dairy and poultry products.....	3	21	21	---	28,189	45,600	5,587	591,635	.11	408,405	69.05	-----	-----
Fish and sea foods (fresh).....	7	52	46	6	66,136	148,642	21,036	543,091	.10	160,998	29.64	63,900	-----
Fruits and vegetables (fresh).....	40	506	465	41	794,191	1,623,381	608,857	13,484,421	2.42	8,858,415	65.99	75,680	-----
Fruits.....	27	27	24	3	32,173	68,066	1,038	1,609,316	-----	92,150	-----	-----	-----
Fruits and vegetables (general line).....	28	344	316	28	562,970	1,231,322	438,089	8,922,049	-----	6,004,708	-----	75,680	-----
Produce.....	4	85	78	5	109,014	203,737	26,841	2,022,537	-----	1,545,260	-----	-----	-----
Vegetables.....	3	52	47	5	90,034	130,256	42,889	800,469	-----	616,207	-----	-----	-----
Meats and meat products.....	18	126	115	11	153,027	320,837	82,873	2,975,800	.63	1,153,665	38.77	-----	-----
Forest products (except lumber).....	27	140	134	6	108,145	190,496	153,555	2,136,485	.38	1,648,210	77.15	-----	1,670,669
Boxes, shooks, and cooperage.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Logs, railroad ties, piles, etc.....	22	91	89	2	58,419	99,224	85,057	641,275	.11	404,617	72.45	-----	368,642
Logs, piles, and posts.....	12	50	50	---	17,505	26,762	7,300	116,233	-----	65,975	-----	-----	-----
Railroad ties.....	10	41	39	2	40,914	72,462	77,757	525,042	-----	408,642	-----	-----	398,642
Other forest products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	11	187	167	20	346,877	765,388	746,970	3,801,375	.64	3,387,430	89.06	-----	-----
Furniture.....	6	110	99	11	184,445	495,226	465,528	2,582,141	.40	2,539,708	98.30	-----	-----
House furnishings.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Musical instruments and sheet music.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	180	2,196	1,950	246	3,579,139	6,311,542	8,523,903	83,420,118	14.94	56,100,270	67.25	110,188	-----
Groceries (general line).....	151	1,918	1,709	209	3,230,499	5,561,277	7,907,636	74,053,700	13.42	48,796,108	65.10	110,188	-----
Food and grocery specialties.....	29	278	241	37	348,640	750,265	616,267	8,472,418	1.52	7,304,171	86.21	-----	-----
Hardware.....	24	1,565	1,316	190	2,553,440	4,277,208	5,370,895	24,494,002	4.39	22,762,362	92.93	763,111	1,813,201
Iron and steel scrap and other waste materials.....	40	201	182	19	201,263	431,033	238,784	2,513,514	.45	878,154	34.94	7,705	595,991
Iron and steel scrap.....	7	36	34	2	39,374	93,725	48,773	330,041	.06	47,630	14.02	-----	203,609
Junk and scrap.....	33	165	148	17	161,889	337,308	190,011	2,173,873	.39	830,524	38.20	7,705	392,382
Jewelry and optical goods.....	4	23	20	3	32,428	58,468	91,442	140,210	.03	61,754	44.04	-----	-----
Leather and leather goods (except gloves and shoes).....	10	63	53	10	102,402	241,445	267,558	952,190	.17	356,724	37.46	40,660	1,100
Lumber and building materials (other than metal).....	76	781	694	87	1,360,853	2,869,160	2,101,924	20,619,673	3.69	17,176,949	83.30	267,809	6,616,974
Construction and building materials (other than metal and wood).....	15	322	286	36	619,122	1,327,862	554,023	8,607,243	1.54	7,905,107	92.54	156,771	997,089
Lumber and millwork.....	61	459	408	51	741,731	1,541,298	1,547,901	12,012,430	2.15	9,211,842	76.69	111,038	5,619,288
Machinery, equipment, and supplies (except electrical).....	53	632	523	109	1,198,109	2,238,453	1,843,606	11,025,127	1.97	9,083,504	82.39	86,922	3,426,223
Commercial equipment and supplies.....	8	40	32	8	53,070	107,350	91,993	427,960	.08	72,496	16.94	-----	-----
Construction equipment and supplies.....	4	25	21	4	61,908	142,749	63,180	850,208	.15	531,273	62.48	-----	-----
Farm machinery and equipment.....	5	59	53	6	138,710	250,676	217,251	898,481	.16	655,746	72.98	77,500	60,000
Manufacturing, mining, and drilling machinery, equipment and supplies.....	20	351	294	57	714,553	1,278,696	1,120,126	6,747,214	1.21	6,337,334	93.93	5,312	2,068,127
Professional equipment and supplies.....	6	60	44	16	76,198	143,092	150,578	760,348	.13	523,176	68.81	-----	-----
Service equipment and supplies.....	10	97	79	18	153,040	315,890	200,478	1,340,856	.24	993,569	71.86	4,110	468,099
Metals and minerals (except petroleum and scrap).....	12	262	236	26	600,473	1,178,835	288,267	12,332,429	2.21	10,037,567	81.39	263,768	2,421,495
Coal.....	10	235	212	23	510,972	1,013,677	67,546	11,103,286	1.99	9,822,753	88.47	263,768	1,407,169
Iron and steel (except scrap).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and metal work, other than iron and steel.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	18	357	310	47	684,683	1,151,049	1,110,648	6,338,131	1.13	5,254,534	82.90	-----	521,441

See footnotes at end of this table.

WHOLESALE DISTRIBUTION—TENNESSEE: 1929

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TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Petroleum and petroleum products	38	260	247	13	\$844,189	\$900,551	\$302,654	\$4,892,393	0.88	\$1,558,004	31.85	\$18,291	\$246,858
Fuel oil.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
Gasoline and oil.....	4	10	10	-----	8,717	15,623	10,956	258,322	.05	(x)	(x)	-----	(x)
Lubricating oils and greases.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	(x)
Petroleum and petroleum products (general line).....	31	237	225	12	277,581	795,103	272,899	4,389,017	.79	1,324,634	30.18	18,291	21,000
Plumbing and heating equipment and supplies	11	237	203	34	417,103	927,808	877,794	4,158,778	.74	3,744,099	90.03	-----	570,108
Tobacco and tobacco products (except leaf).....	14	144	123	21	302,170	488,216	347,565	6,645,959	1.19	2,893,292	43.53	-----	993
All other	21	425	344	81	479,710	928,485	475,940	4,821,695	.86	2,557,349	53.04	16,000	75,350
Books, periodicals, and newspapers.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Textiles and textile materials (other than dry goods).....	6	62	41	21	54,988	80,138	86,241	860,772	.16	481,115	55.51	-----	-----
Miscellaneous kinds of business.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

THE STATE—Continued

MEMPHIS (pop. 253,143)													
Total	384	6,355	5,424	931	\$11,463,636	\$26,104,741	\$25,535,395	\$367,003,200	100.00	\$101,421,337	27.64	\$3,320,564	\$105,044,238
Types of wholesalers:													
Service wholesalers.....	330	6,040	5,109	871	10,094,774	24,555,486	24,084,030	351,233,500	95.72	87,086,906	24.96	3,315,252	90,842,504
Exporters.....	13	67	57	10	147,939	568,968	1,468,110	11,308,324	3.10	-----	-----	-----	7,704,139
Wholesale merchants.....	323	5,973	5,112	861	10,546,835	23,986,518	23,215,970	339,915,236	92.62	87,086,906	25.30	3,315,252	92,138,365
Limited function wholesalers:													
Cash and carry.....	4	12	11	1	10,184	50,419	77,654	953,483	.26	-----	-----	-----	272,687
Drop shippers.....	12	98	81	17	300,069	643,431	2,088	9,618,253	2.62	8,811,656	91.01	-----	1,970,920
Warehouses (distributing).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Supply and machinery distributor	11	197	156	41	445,277	845,010	760,990	5,114,261	1.39	4,922,775	96.20	5,312	2,958,127
Amusement and sporting goods:													
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Cameras and motion-picture equipment and supplies.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Automotive:													
Chemicals, drugs, and allied products.....	11	377	272	105	508,180	1,020,616	972,152	5,800,640	1.60	5,088,260	80.82	124,144	169,718
Dry goods and apparel.....	18	398	340	58	717,569	1,441,037	1,927,043	10,101,271	2.75	8,181,113	80.99	-----	-----
Electrical.....	11	334	273	61	618,730	1,235,898	649,079	5,251,702	1.43	2,674,614	50.93	6,487	268,000
Farm products (not elsewhere specified):													
Cotton.....	75	617	558	59	1,400,520	6,365,332	10,821,330	216,963,519	59.12	10,902,514	5.03	292,983	91,597,605
Grain.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Hides, skins, and furs.....	4	22	21	1	29,605	70,992	192,595	1,622,208	.44	8,000	.40	-----	1,446,076
Horses and mules.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Farm supplies (except machinery and equipment)	12	263	229	34	374,420	1,024,876	411,229	18,932,128	5.16	1,414,068	7.47	404,146	-----
Food products (not elsewhere specified):													
Confectionery and soft drinks.....	3	14	13	1	17,029	29,887	14,614	224,651	.06	13,186	5.87	-----	-----
Dairy products.....	5	109	99	10	156,211	318,380	20,420	1,600,213	.44	665,048	41.40	150,404	-----
Poultry and poultry products.....	4	53	37	16	57,243	105,270	19,163	1,159,693	.32	1,098,110	94.67	-----	-----
Dairy and poultry products.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Fish and sea foods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Fruits and vegetables (fresh).....	8	212	193	19	400,117	839,580	231,261	6,594,239	1.80	4,490,106	68.18	-----	-----
Meats and meat products.....	3	81	72	9	128,397	274,696	61,259	2,267,530	.62	701,005	30.91	-----	-----
Forest products (except lumber)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	8	159	141	18	299,725	651,191	618,970	3,150,694	.86	2,949,867	93.63	-----	-----
Groceries and food specialties:													
Groceries (general line).....	31	659	559	100	1,112,486	1,953,273	2,487,957	22,244,390	6.06	14,637,193	65.80	100,188	-----
Food and grocery specialties.....	21	549	480	69	940,599	1,567,192	2,028,222	17,185,379	4.68	9,815,072	67.11	100,188	-----
Food and grocery specialties.....	10	110	79	31	171,887	336,081	459,735	5,059,020	1.38	4,822,121	95.32	-----	-----
Hardware:													
Iron and steel scrap and other waste materials.....	8	68	53	15	84,690	104,119	68,725	856,677	.23	557,931	65.13	6,205	336,676
Jewelry and optical goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Leather and leather goods (except gloves and shoes).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal):													
Construction and building materials (other than metal and wood).....	9	224	193	31	404,144	855,405	834,212	3,795,562	1.03	3,716,409	97.91	126,296	388,497
Lumber and millwork.....	32	246	206	40	494,866	1,091,864	908,540	9,303,716	2.54	7,133,733	76.68	49,088	4,472,750

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALEERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
MEMPHIS—Continued													
Machinery, equipment, and supplies (except electrical)	28	372	298	74	\$757,384	\$1,409,291	\$1,245,999	\$7,568,546	2.06	\$6,579,712	86.93	\$56,214	\$3,406,223
Commercial equipment and supplies	5	27	21	6	33,759	49,880	44,108	270,800	.07	23,579	8.71	(x)	(x)
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment	4	56	51	5	134,930	240,209	206,592	862,982	.24	625,746	72.51	50,902	60,000
Manufacturing, mining, and drilling machinery, equipment, and supplies	10	188	149	39	421,043	782,393	760,996	4,882,321	1.33	4,690,835	96.08	5,312	2,958,127
Professional equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies	4	59	47	12	89,635	181,210	118,917	707,051	.21	663,171	86.46	(x)	888,006
Metals and minerals, except petroleum and scrap	6	171	159	12	404,680	792,611	43,625	8,562,713	2.38	8,368,253	97.73	226,841	387,166
Paper and paper products	7	218	195	23	399,105	690,430	636,870	3,117,077	.85	2,825,406	90.63	(x)	510,769
Petroleum and petroleum products	6	66	63	3	98,883	205,156	49,561	1,066,906	.29	370,371	34.71	18,201	(x)
Plumbing and heating equipment and supplies	3	119	103	16	231,526	498,343	318,405	2,133,712	.58	2,098,897	98.37	(x)	186,135
Tobacco and tobacco products (except leaf)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other	12	333	292	41	381,467	615,142	151,802	2,975,568	.81	1,679,987	56.46	15,000	75,350
Books, periodicals, and newspapers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	4	37	22	15	37,388	51,204	53,381	543,315	.15	450,763	84.02	(x)	(x)
Miscellaneous kinds of business	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
NASHVILLE (pop. 153,866)													
Total	130	2,335	1,985	350	\$4,158,413	\$7,433,481	\$7,439,168	\$69,922,020	100.00	\$47,162,001	67.44	\$1,145,131	\$8,631,602
Types of wholesalers:													
Service wholesalers:	123	2,288	1,944	344	4,091,258	7,329,953	7,342,006	69,090,871	98.81	47,037,205	68.08	1,145,131	8,631,602
Wholesale merchants	123	2,288	1,944	344	4,091,258	7,329,953	7,342,006	69,090,871	98.81	47,037,205	68.08	1,145,131	8,631,602
Limited function wholesalers:	4	31	29	2	34,403	51,100	54,745	611,282	.87	22,308	3.66	(x)	(x)
Cash and carry	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drop shippers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors	3	10	12	4	32,752	52,368	42,417	219,867	.31	92,488	42.07	(x)	(x)
Automotive	7	91	80	11	164,485	387,228	179,005	1,607,487	2.30	178,383	11.10	446,631	1,200
Chemicals, drugs, and allied products	3	185	135	50	334,449	638,728	715,777	3,024,757	4.33	2,901,339	95.92	(x)	(x)
Dry goods and apparel	19	370	313	57	860,201	1,472,582	1,204,291	10,330,818	14.79	9,710,291	93.92	25,000	4,497
Electrical	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	11	87	74	13	146,047	331,998	243,234	13,836,304	19.70	4,009,630	28.98	(x)	5,874,044
Farm supplies (except machinery and equipment)	4	46	43	3	68,200	120,260	113,136	1,650,785	2.37	841,485	50.79	117,000	(x)
Food products (not elsewhere specified)	16	149	114	35	188,143	336,696	92,277	4,309,711	6.16	2,130,915	49.48	74,180	(x)
Forest products (except lumber)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties:	17	361	330	31	684,957	999,759	1,288,723	14,314,187	20.47	9,762,199	68.20	10,000	(x)
Groceries (general line)	11	284	256	28	625,818	904,807	1,238,106	13,568,238	19.40	9,206,369	67.85	10,000	(x)
Food and grocery specialties	6	77	74	3	59,139	94,952	50,617	745,949	1.07	555,830	74.51	(x)	(x)
Hardware	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	5	15	14	1	15,689	37,986	79,200	236,914	.34	166,791	70.40	4,000	850
Lumber and building materials (other than metal)	7	145	135	10	264,053	508,467	433,135	4,883,965	6.98	4,423,706	90.58	62,000	958,269
Construction and building materials (other than metal and wood)	3	77	73	4	163,881	378,909	175,013	3,823,571	5.47	3,460,965	90.52	(x)	(x)
Lumber and mill work	4	68	62	6	100,472	189,558	258,122	1,060,394	1.52	962,741	90.79	62,000	958,269
Machinery equipment, and supplies (except electrical)	10	57	46	11	100,426	197,512	130,888	822,896	1.18	400,019	48.61	30,708	20,000
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	5	95	78	17	201,268	344,639	289,594	2,392,104	3.42	2,364,928	98.86	(x)	(x)
Petroleum and petroleum products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Plumbing and heating equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other	5	57	36	21	61,495	199,019	305,597	1,431,433	2.05	602,362	42.08	(x)	(x)

See footnotes at end of table.

TABLE 2.—WHOLESALE DISTRIBUTION—BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CHATTANOOGA (pop. 119,798)													
Total.....	78	1,171	1,090	141	\$1,913,432	\$3,046,095	\$3,293,816	\$23,897,038	100.00	\$10,217,257	67.86	\$182,966	\$2,043,665
Types of wholesalers:													
Service wholesalers.....	73	1,111	978	133	1,786,799	3,420,914	3,106,230	22,681,642	94.01	15,136,181	66.73	182,966	2,043,665
Wholesale merchants.....	73	1,111	978	133	1,786,799	3,420,914	3,106,230	22,681,642	94.01	15,136,181	66.73	182,966	2,043,665
Limited function wholesalers ²	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	4	68	54	9	105,770	175,112	127,498	858,565	3.50	805,081	69.77	3,228	10,181
Food products (not elsewhere specified).....	16	177	166	11	225,899	431,364	192,431	3,132,856	13.11	1,025,154	32.72	78,900	78,900
Groceries and food specialties.....	0	164	143	21	224,158	400,516	509,930	5,737,760	24.01	4,157,783	72.46	62,911	190,201
Hardware.....	4	103	89	14	183,141	307,324	439,980	1,808,067	7.57	1,734,936	65.06	62,911	190,201
Iron and steel scrap and other waste materials.....	10	77	74	3	71,150	174,574	112,086	761,277	3.18	53,630	7.04	18,555	203,609
Iron and steel scrap.....	3	31	29	2	36,864	89,975	41,273	287,791	1.20	47,630	16.55	18,555	203,609
Junk and scrap.....	7	46	45	1	34,286	84,599	70,813	473,486	1.98	6,000	1.27	1,000	419,395
Machinery, equipment, and supplies (except electrical).....	4	64	55	9	131,728	257,021	216,960	1,245,794	5.21	1,081,076	86.78	1,000	419,395
Metals and minerals (except petroleum and scrap).....	4	66	64	2	151,670	279,653	244,642	1,742,830	7.30	614,814	35.28	36,927	1,214,329
All other.....	30	457	385	72	815,501	1,500,634	1,450,283	8,600,847	36.03	0,744,783	78.34	1,000	419,395

KNOXVILLE (pop. 105,802)

Total.....	92	1,560	1,315	245	\$2,622,874	\$5,070,546	\$4,387,285	\$33,559,017	100.00	\$25,156,194	74.90	\$502,095	\$2,844,309
Types of wholesalers:													
Service wholesalers.....	88	1,528	1,287	241	2,572,414	4,970,573	4,267,149	31,834,409	94.80	24,903,150	78.23	502,095	2,844,309
Wholesale merchants.....	88	1,528	1,287	241	2,572,414	4,970,573	4,267,149	31,834,409	94.80	24,903,150	78.23	502,095	2,844,309
Limited function wholesalers:													
Cash and carry.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	3	99	89	10	170,944	275,974	306,134	1,040,220	4.01	1,592,022	66.71	51,372	5,250
Dry goods and apparel.....	14	371	273	98	751,667	1,291,031	1,458,782	0,702,855	19.07	6,598,048	98.43	300	5,250
Electrical.....	4	46	35	11	91,214	229,773	126,274	1,345,873	4.01	1,250,651	92.92	300	5,250
Farm products (not elsewhere specified).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	13	185	169	16	241,417	602,335	189,133	3,411,824	10.17	1,705,916	50.00	1,000	1,000
Furniture and house furnishings.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	12	173	160	13	314,102	560,230	676,888	8,035,465	23.94	4,536,933	56.46	315,000	850,000
Groceries (general line).....	9	145	133	12	260,085	440,907	626,495	6,585,045	19.62	3,299,377	50.10	315,000	850,000
Food and grocery specialties.....	3	28	27	1	48,017	128,323	50,393	1,449,820	4.32	1,237,558	85.36	315,000	850,000
Hardware (general line).....	5	339	294	45	407,142	762,004	709,802	4,437,835	13.22	4,339,676	97.79	315,000	850,000
Iron and steel scrap and other waste materials.....	8	17	17	0	16,569	35,261	21,702	317,393	0.95	14,593	4.60	1,500	1,500
Jewelry and optical goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	6	47	43	4	92,730	180,612	100,226	1,356,433	4.04	1,148,392	84.66	30,475	797,458
Machinery, equipment, and supplies (except electrical).....	5	46	39	7	52,272	116,017	81,576	673,641	2.01	463,563	68.81	30,475	797,458
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	4	10	9	1	15,040	22,585	27,762	163,145	0.49	64,200	39.35	10,675	10,675
Petroleum and petroleum products.....	3	26	25	1	72,861	306,377	51,426	821,358	2.46	408,568	60.69	10,675	10,675
Plumbing and heating equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	2	6	5	1	4,771	10,049	6,348	76,600	0.23	76,600	100.00	10,000	10,000

¹ Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

² Includes 3 establishments handling milk and cream.

³ Includes 1 cash-and-carry wholesaler and 1 wagon distributor.

⁴ Includes 9 establishments handling dry goods and apparel; 4 handling farm supplies (except machinery and equipment); 2 each handling electrical, jewelry and optical goods, petroleum and petroleum products, plumbing and heating equipment and supplies; and 1 each handling chemicals, drugs, and allied products, farm products (not elsewhere specified), general merchandise, leather and leather goods (except gloves and shoes), lumber and building materials (other than metal), paper and paper products, and tobacco and tobacco products (except leaf), which are combined in order to avoid disclosure of individual operations.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total.....	2,256	22,485	10,316	3,169	\$35,128,717	\$74,761,792	\$68,735,489	\$1,068,980,561	100.00	\$377,968,616	\$8,322,171	\$203,970,069
Wholesalers only.....	967	14,191	12,157	2,034	23,117,678	47,801,352	48,430,446	558,473,733	52.24	224,493,352	5,224,766	120,069,895
Assemblers and country buyers.....	660	2,511	2,151	360	1,242,510	2,478,255	5,438,507	80,506,910	7.53	825,732	24,014	2,144,773
All other types.....	629	5,783	5,008	775	10,768,629	24,482,185	14,866,546	429,999,918	40.23	152,649,732	1,072,801	81,756,891
Amusement and sporting goods.....	13	153	86	67	264,392	518,509	57,275	1,804,108	.17	95,783	2,771	-----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	3	10	9	1	21,275	47,314	26,044	136,220	.01	34,259	2,771	-----
Cameras and motion-picture equipment and supplies.....	10	143	77	66	243,117	471,195	30,331	1,667,879	.16	61,524	-----	-----
Cameras and photographic supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Moving-picture apparatus.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Moving-picture films.....	8	130	69	61	218,208	427,001	4,152	1,481,016	-----	60,308	-----	-----
Automotive.....	58	1,076	933	143	2,091,692	4,021,280	3,401,446	27,980,955	2.82	13,629,387	2,161,276	184,612
Automobiles and other motor vehicles.....	10	343	305	38	588,204	1,180,450	1,020,232	12,163,388	1.14	-----	1,091,460	-----
Automotive equipment.....	26	416	356	60	779,707	1,427,013	1,017,174	6,522,996	.61	5,119,093	169,353	183,098
Automobile parts (new and used).....	9	83	77	16	170,104	275,248	161,890	889,576	.08	205,772	473	-----
Tires and tubes.....	13	224	195	29	553,647	1,137,660	1,202,141	8,405,025	.70	8,214,622	-----	614
Chemicals, drugs, and allied products.....	35	835	641	194	1,444,363	3,140,840	2,745,100	20,939,119	1.96	15,679,414	175,616	5,335,271
Chemicals.....	6	71	58	13	182,203	701,534	177,411	7,240,384	.08	3,296,770	-----	5,192,238
Chemicals (industrial).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Explosives.....	4	69	59	10	178,363	695,053	176,772	7,222,243	-----	3,287,263	-----	5,182,722
Other chemicals.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Drugs and drug sundries (general line).....	11	644	487	157	1,035,334	1,976,064	2,277,042	11,640,303	1.00	10,773,679	51,372	56,000
Drugs and drug sundries (specialty).....	9	22	15	7	88,515	66,525	61,128	331,067	.03	20,900	-----	-----
Drugs.....	3	13	12	1	19,101	31,172	56,224	250,756	-----	20,900	-----	-----
Drug sundries.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Patent medicine.....	4	5	-----	5	13,973	16,843	-----	23,333	-----	-----	-----	-----
Rubber goods (druggists').....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Paints, varnishes, lacquers, and enamels.....	6	84	73	11	133,074	325,560	158,978	1,363,211	.13	1,239,067	124,144	87,033
Toilet articles and preparations.....	3	14	8	6	55,237	71,157	70,541	364,154	.03	348,989	-----	-----
Dry goods and apparel.....	81	1,508	1,241	267	3,131,453	5,600,947	6,395,652	38,483,249	3.60	32,608,806	25,800	387,343
Clothing and furnishings (other than millinery and footwear).....	39	479	387	92	1,062,478	1,836,132	1,817,109	11,473,899	1.07	8,980,040	25,800	0,747
Clothing and furnishings.....	11	104	131	33	404,514	714,613	659,496	4,059,820	-----	2,601,103	-----	4,497
Clothing (men's and boys').....	4	75	66	9	171,493	280,316	307,708	1,402,078	-----	1,195,555	-----	300
Clothing (women's and children's).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Furnishings (general line).....	5	22	16	6	51,641	91,662	91,770	1,190,186	-----	685,162	-----	500
Furnishings (men's and boys').....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Furnishings (women's and children's).....	4	54	47	7	93,304	103,362	143,257	658,093	-----	627,651	-----	5,250
Hats and caps.....	11	137	107	30	307,755	554,856	596,793	3,365,704	-----	3,088,105	-----	25,000
Dry goods (general line).....	23	786	643	143	1,583,360	2,091,768	3,363,519	18,032,468	1.69	16,266,442	-----	32,506
Millinery and millinery supplies.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Notions.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Piece goods.....	4	9	4	5	17,304	25,003	3,493	2,962,728	.28	2,650,000	-----	346,000
Shoes and other footwear.....	9	203	181	22	436,464	958,890	1,165,086	5,608,516	.52	4,675,799	-----	-----
Electrical.....	27	489	401	88	925,807	1,887,831	935,980	12,708,313	1.19	9,850,492	6,487	5,560,168
Electrical goods, including appliances.....	12	151	120	31	312,149	667,756	353,212	7,749,627	.72	6,381,642	-----	5,146,655
Electrical equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Radios and radio equipment.....	10	264	225	39	428,037	840,202	428,896	3,614,032	.33	2,683,419	-----	412,503
Refrigerators (electric).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Farm products (not elsewhere specified).....	664	3,887	3,317	570	3,578,699	11,018,321	10,515,902	467,462,180	43.73	33,891,058	329,075	131,601,560
Cotton.....	319	1,361	1,234	127	2,261,895	8,365,351	14,006,106	392,116,653	36.68	26,325,098	298,775	119,863,757
Cotton.....	244	1,038	924	114	2,037,347	7,829,407	13,497,550	371,523,139	-----	21,619,972	204,461	113,593,162
Cotton linters.....	12	39	30	9	98,921	219,950	65,363	12,318,714	-----	4,669,075	-----	6,360,595
Cotton and cottonseed.....	63	284	280	4	124,627	315,934	443,193	8,274,800	-----	39,021	-----	4,314
Flowers and nursery stock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Grain.....	34	197	175	22	246,864	523,296	578,810	14,104,544	1.32	2,265,783	-----	1,423,150
Corn.....	5	11	11	-----	2,085	2,791	8,250	75,000	-----	-----	-----	-----
Grain (general line).....	29	186	164	22	244,779	520,505	570,600	14,029,544	-----	2,265,783	-----	1,423,150
Hides, skins, and furs.....	14	58	56	2	61,830	135,327	282,439	3,011,857	.28	8,000	-----	2,038,612
Furs, raw.....	3	2	2	-----	300	780	1,300	20,000	-----	-----	-----	-----
Hides and skins.....	11	56	54	2	61,530	134,547	281,139	2,991,857	-----	8,000	-----	2,038,612
Horses and mules.....	16	80	77	3	109,191	236,820	45,338	4,479,114	.42	389,293	-----	-----
Horses and mules.....	11	80	77	3	109,191	232,970	39,438	4,399,114	-----	369,293	-----	-----
Mules.....	5	-----	-----	-----	-----	3,850	5,900	80,000	-----	20,000	-----	-----

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Farm products—Continued.												
Livestock (other than horses and mules).....	195	191	178	13	\$159,523	\$385,068	\$247,053	\$26,301,831	2.47	\$2,316,769	\$30,300	\$4,906,013
Cattle.....	4	4	4		350	4,090	0,500	04,745		400		
Hogs.....	1					(x)	(x)	(x)				
Livestock (general line).....	189	186	173	13	158,972	380,827	240,953	26,027,549		2,316,119	30,300	4,906,013
Sheep and lambs.....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Silk (raw).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Tobacco (leaf).....	75	1,903	1,503	400	719,788	1,323,330	4,192,980	23,061,404	2.10	2,538,345		
Other farm products.....	0	32	30	2	16,463	32,643	159,576	940,040	.00	43,800		
Cottonseed.....	1	(x)	(x)		(x)	(x)	(x)	(x)				
Cotton, cottonseed, and fertilizer.....	5	19	18	1	6,770	13,761	118,024	514,800		43,800		
Farm products (not elsewhere classified).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Farm supplies (except machinery and equipment).....	39	618	569	59	993,079	2,234,204	1,260,959	43,018,564	4.02	4,462,833	593,027	100,000
Farm supplies (except feed and fertilizer).....	0	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Feed.....	28	333	311	22	490,621	1,259,553	838,533	30,321,210	3.40	1,718,934	87,600	
Fertilizer and fertilizer materials.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Food products (not elsewhere specified).....	302	3,176	2,708	470	3,339,850	7,125,622	2,480,567	83,797,914	7.84	32,535,831	359,114	
Confectionery and soft drinks.....	25	117	107	10	139,211	305,470	222,084	2,141,688	.20	904,329		
Dairy products.....	10	301	272	29	384,641	1,114,102	103,804	4,005,182	.37	1,187,623	210,404	
Butter.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Cheese.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Dairy products (general line) ¹	13	286	261	25	370,755	1,089,513	85,468	3,569,903		1,187,623	210,404	
Poultry and poultry products.....	37	526	465	61	401,958	740,146	249,329	13,454,540	1.26	1,949,996	8,500	
Poultry.....	3	6	6		4,068	5,088	850	120,500				
Poultry and poultry products (general line).....	34	520	459	61	397,800	734,458	248,479	13,325,140		1,949,996	8,500	
Dairy and poultry products.....	40	277	175	102	149,454	376,895	237,752	7,487,502	.70	716,657		
Fish and sea foods (fresh).....	7	52	40	6	66,136	148,042	21,036	543,001	.05	160,998	63,900	
Fruits and vegetables (fresh).....	172	1,179	991	188	1,183,257	2,448,639	746,549	28,175,473	2.64	10,876,556	75,686	
Fruits.....	9	51	48	3	34,448	66,111	1,038	1,786,040		92,150		
Fruits and vegetables (general line).....	58	506	485	71	736,533	1,055,469	478,296	16,740,109		8,259,382	75,686	
Produce.....	43	174	106	8	179,434	358,451	85,510	5,165,177		1,882,457		
Vegetables.....	62	388	282	106	232,842	368,608	181,705	4,477,547		642,537		
Meats and meat products.....	36	724	650	74	1,015,193	1,991,562	899,953	27,990,338	2.62	16,739,672	624	
Meats (fresh).....	13	70	63	7	68,733	154,171	39,091	1,349,205		886,005		
Meats and meat products (general line).....	7	105	98	7	100,121	309,785	105,753	3,570,698		1,540,277		
Meats and provisions.....	16	549	489	60	786,289	1,527,726	755,109	23,070,435		14,313,390	624	
Forest products (except lumber).....	43	174	188	6	150,016	284,560	182,936	2,611,273	.24	1,982,010		1,962,899
Boxes, shooks, and cooperage.....	5	44	40	4	70,840	108,997	28,836	1,650,806	.15	1,348,279		1,564,257
Logs, railroad ties, piles, etc.....	35	119	117	2	66,820	156,648	99,607	761,655	.07	505,617		398,642
Logs, piles, and posts.....	22	75	75		25,690	83,611	20,650	230,713		96,975		
Railroad ties.....	13	44	42	2	41,139	73,037	78,957	530,942		408,642		398,642
Other forest products.....	3	11	11		12,341	28,905	54,493	189,722	.02	128,114		
Furniture and house furnishings.....	18	207	185	22	404,962	873,624	799,820	4,988,241	.47	4,751,139		
Furniture.....	13	130	117	13	243,530	603,462	518,378	3,969,007	.37	3,903,417		
House furnishings ²	5	77	68	9	161,432	270,162	281,442	1,019,234	.10	847,722		
General merchandise.....	8	60	46	4	82,556	138,048	228,595	1,370,060	.13	1,020,601	45,700	16,000
Groceries and food specialties.....	277	3,412	3,011	401	5,648,392	12,946,479	10,648,686	159,208,421	14.89	77,016,906	110,188	99,269
Groceries (general line).....	197	2,463	2,168	295	4,035,195	7,336,022	9,197,439	119,919,763	11.22	53,295,297	110,188	
Food and grocery specialties.....	80	949	843	106	1,613,197	5,610,457	1,449,247	39,283,658	3.07	23,720,709		99,269
Bakery products.....	13	253	240	12	469,354	1,577,000	45,911	4,632,132		2,180,873		
Biscuits and crackers.....	3	59	56	3	92,264	352,906	44,607	967,674				
Canned fruits and vegetables.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Canned goods (general line).....	8	58	34	24	99,181	235,119	407,346	4,608,462		2,295,754		
Cereals.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee, tea, and spices.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour.....	9	93	84	9	151,635	307,351	112,867	3,627,773		2,364,174		
Flour and feed.....	12	48	44	4	69,957	170,709	32,395	2,801,670		515,784		
Lard substitutes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Soaps and soap powders.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Sugar.....	5	55	54	1	100,354	217,480	87,724	2,793,899		2,398,899		
Other food and grocery specialties.....	21	258	219	39	395,400	1,462,307	605,915	11,420,309		10,261,677		

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Hardware.....	30	1,638	1,343	195	\$2,650,569	\$4,455,932	\$5,407,856	\$27,407,331	2.56	\$23,691,817	\$753,111	\$2,377,713
Hardware (general line).....	24	1,340	1,161	179	2,302,196	3,829,061	4,094,825	24,100,530	2.26	20,626,119	715,411	2,121,957
Hardware (specialty).....	6	198	182	16	258,373	626,871	713,031	3,216,801	.30	3,065,698	37,700	255,756
Iron and steel scrap and other waste materials.....	40	201	182	19	201,263	431,033	238,784	2,613,614	.23	878,154	7,705	685,691
Iron and steel scrap.....	7	36	34	2	39,374	93,725	48,778	330,041	.03	47,630	-----	203,609
Junk and scrap.....	33	165	148	17	161,889	337,308	190,011	2,173,873	.20	830,524	7,705	382,382
Jewelry and optical goods.....	8	80	63	17	124,943	204,817	142,245	508,346	.05	430,890	-----	1,653
Leather and leather goods (except gloves and shoes).....	12	98	79	19	147,508	315,999	275,138	1,099,274	.10	494,524	40,660	1,100
Lumber and building materials (other than metal).....	95	906	794	112	1,651,838	3,469,094	2,265,377	27,440,135	2.57	22,872,788	267,800	8,137,865
Construction and building materials (other than metal and wood).....	25	436	382	54	887,187	1,897,509	716,976	12,740,072	1.19	12,031,053	150,771	3,509,077
Lumber and mill work.....	70	470	412	58	764,651	1,571,525	1,548,401	14,600,463	1.38	10,841,735	111,038	5,628,288
Machinery, equipment, and supplies (except electrical).....	107	1,203	1,026	177	2,346,145	4,183,486	3,430,142	22,682,708	2.11	17,618,853	788,035	5,692,983
Commercial equipment and supplies.....	22	137	117	20	220,566	340,894	148,948	1,107,554	.10	481,329	12,665	59,060
Construction equipment and supplies.....	9	45	30	6	115,481	284,349	190,481	1,781,841	.17	1,339,533	-----	524,647
Farm machinery and equipment.....	12	369	326	43	765,215	1,272,740	1,379,093	7,936,434	.74	5,781,074	752,600	60,000
Manufacturing, mining and drilling machinery, equipment and supplies.....	42	465	395	70	967,042	1,739,152	1,330,771	9,360,468	.87	8,205,836	18,760	4,577,192
Professional equipment and supplies.....	9	83	63	20	113,025	211,682	168,013	943,333	.09	684,897	-----	-----
Service equipment and supplies.....	13	104	86	18	104,816	334,600	212,236	1,453,078	.14	1,066,184	4,110	471,194
Metals and minerals (except petroleum and scrap).....	36	504	428	76	1,162,608	2,337,023	2,015,077	31,412,399	2.94	28,045,405	263,768	8,867,125
Coal.....	23	341	282	59	831,252	1,640,106	67,546	20,039,455	1.88	18,319,796	263,768	3,812,267
Iron and steel (except scrap).....	10	121	109	12	233,191	430,941	1,339,088	8,594,607	.80	6,947,272	-----	5,065,137
Metals and metal work (other than iron and steel).....	3	42	37	5	88,165	205,076	108,443	2,778,337	.26	2,778,337	-----	70,721
Paper and paper products.....	23	383	332	51	742,086	1,231,281	1,144,671	6,896,680	.65	5,593,373	-----	864,951
Paper and paper products (general line).....	20	380	329	51	735,136	1,222,587	1,144,671	6,841,351	.64	5,588,044	-----	854,951
Stationery and stationery supplies.....	3	3	3	-----	6,950	8,694	-----	55,329	.01	5,329	-----	-----
Petroleum and petroleum products.....	179	914	869	45	2,232,373	4,696,145	1,572,026	22,982,753	2.15	5,024,437	353,792	246,853
Fuel oil.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Gasoline and oil.....	7	80	71	9	133,886	276,381	71,275	1,091,807	.10	3,732	-----	-----
Lubricating oils and greases.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Petroleum and petroleum products (general line).....	168	812	778	34	2,018,041	4,253,091	1,466,199	21,267,498	1.99	4,787,335	353,792	21,000
Plumbing and heating equipment and supplies.....	19	313	265	48	548,600	1,217,476	985,436	5,856,921	.55	5,338,341	-----	580,108
Tobacco and tobacco products (except leaf).....	20	271	249	22	554,082	932,965	347,568	14,612,659	1.37	9,574,710	-----	8,748
All other.....	34	489	392	97	715,473	1,486,286	2,312,261	41,299,414	3.86	31,182,164	36,547	29,370,254
Books, periodicals, and newspapers.....	9	100	53	47	176,258	418,367	860,925	3,476,365	.32	2,601,335	1,000	-----
Oils and greases, animal and vegetable.....	3	17	13	4	69,624	154,224	8,832	21,819,145	2.04	19,538,084	22,347	21,799,797
Textiles and textile materials (other than dry goods).....	13	90	64	26	145,269	378,641	1,358,144	13,779,288	1.29	7,822,611	-----	7,498,107
Bags and bagging.....	6	53	39	14	77,647	132,461	102,669	2,097,673	-----	2,271,956	-----	1,062,203
Burlap.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Textiles and textile materials, other than dry goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Yarn.....	3	18	15	3	50,209	214,234	1,165,513	10,600,396	-----	5,434,919	-----	5,434,919
Other textiles (exclusive of dry goods).....	1	-----	-----	-----	-----	(x)	(x)	(x)	-----	-----	-----	-----
Miscellaneous kinds of business.....	9	232	262	20	324,322	535,054	84,360	2,224,616	.21	1,220,234	15,000	75,350

¹ Includes 5 establishments handling milk and cream showing net sales of \$1,128,339.

² Includes 1 establishment handling musical instruments and sheet music (phonographs and phonograph supplies).

WHOLESALE DISTRIBUTION—TENNESSEE: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MEMPHIS												
Total.....	628	8,449	8,112	1,337	\$17,112,064	\$39,122,289	\$34,946,527	\$652,876,872	100.00	\$198,627,306	\$3,790,996	\$160,023,653
Wholesalers only.....	364	6,355	5,424	931	11,463,636	26,104,741	25,535,365	367,003,200	56.21	101,421,337	3,320,504	105,044,238
All other types.....	264	3,004	2,688	406	5,648,428	13,017,548	9,411,132	285,873,472	43.79	95,206,058	470,432	54,979,415
Amusement and sporting goods.....	13	153	86	67	264,302	518,509	57,275	1,804,108	.28	95,783	2,771	-----
Amusements and sporting goods (except cameras and motion-picture equipment and supplies).....	3	10	9	1	21,275	47,314	26,044	136,220	.02	34,250	2,771	-----
Cameras and motion-picture equipment and supplies.....	10	143	77	66	243,117	471,195	30,331	1,667,879	.26	61,524	-----	-----
Automotive.....	35	775	672	103	1,559,626	2,956,307	2,481,506	21,333,245	3.27	9,189,405	1,710,044	173,281
Automobiles and other motor vehicles.....	7	282	250	32	468,810	942,395	800,276	10,899,698	1.67	-----	1,558,819	-----
Automotive equipment.....	12	247	211	36	513,434	914,218	652,051	4,149,630	.64	3,578,575	152,125	172,667
Automobile parts (new and used).....	6	73	61	12	138,782	213,516	102,358	650,298	.10	132,071	-----	-----
Tires and tubes.....	10	173	150	23	438,600	886,178	835,921	5,024,709	.86	5,478,760	-----	614
Chemicals, drugs, and allied products.....	18	398	291	107	585,203	1,163,519	1,117,421	10,526,477	1.61	5,769,084	124,144	2,894,718
Chemicals.....	3	5	4	1	7,369	20,353	11,841	4,033,323	.62	80,718	-----	2,814,718
Drugs and drug sundries (general line).....	3	298	211	87	393,798	806,332	892,048	4,976,578	.76	4,387,070	-----	-----
Drugs and drug sundries (specialty).....	5	10	7	3	17,596	37,005	26,032	105,771	.02	20,000	-----	-----
Paints, varnishes, lacquers, and enamels.....	4	71	61	10	111,203	228,672	116,359	1,045,651	.16	921,507	124,144	80,000
Toilet articles and preparations.....	3	14	8	6	55,237	71,157	70,541	364,154	.05	348,089	-----	-----
Dry goods and apparel.....	21	432	370	62	782,323	1,569,583	2,085,290	11,107,428	1.70	9,087,225	500	-----
Clothing and furnishings (other than millinery and footwear).....	14	127	104	23	253,283	554,520	654,155	3,596,604	.55	2,268,062	500	-----
Dry goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Millinery and millinery supplies.....	3	23	20	3	24,567	73,643	35,991	345,905	.05	6,780	-----	-----
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Shoes and other footwear.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Electrical.....	15	362	297	65	672,189	1,316,027	671,310	6,188,440	.95	3,468,407	6,487	861,933
Electrical goods (including appliances).....	6	128	99	29	279,243	563,040	297,713	3,290,506	.51	1,214,561	-----	846,933
Electrical equipment and supplies.....	3	5	5	-----	10,749	17,066	11,837	94,462	.01	34,231	-----	-----
Radios and radio equipment.....	6	229	193	36	382,197	735,381	361,766	2,797,472	.43	2,219,615	6,487	15,000
Farm products (not elsewhere specified).....	172	987	894	93	2,151,048	8,052,027	13,394,067	359,355,983	55.04	25,075,994	204,461	113,737,332
Cotton.....	154	841	760	81	1,020,079	7,564,218	13,062,764	346,284,166	53.04	24,482,363	204,461	111,031,606
Grain.....	4	47	39	8	88,076	171,261	108,500	4,031,572	.61	30,000	-----	1,269,660
Hides, skins, and furs.....	4	22	21	1	29,605	70,992	192,595	1,622,208	.25	8,000	-----	1,446,076
Horses and mules.....	7	67	65	2	90,465	214,132	30,148	4,227,987	.65	363,868	-----	-----
Livestock (other than horses and mules).....	3	10	9	1	13,823	31,424	-----	3,180,750	.49	791,733	-----	-----
Farm supplies (except machinery and equipment).....	20	338	296	42	522,777	1,329,776	411,229	35,899,682	5.50	1,627,855	404,146	-----
Farm supplies (except feed and fertilizer).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Feed.....	16	255	237	18	404,832	1,104,437	277,233	33,341,477	5.11	697,319	10,000	-----
Fertilizer and fertilizer materials.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Food products (not elsewhere specified).....	41	941	818	123	1,377,897	2,837,523	838,479	20,044,893	4.59	16,189,222	170,404	-----
Confectionery and soft drinks.....	7	33	30	3	41,775	93,002	25,215	843,789	.13	176,452	-----	-----
Dairy products.....	5	109	99	10	156,211	318,380	20,420	1,606,213	.25	665,048	150,404	-----
Poultry and poultry products.....	6	62	46	16	69,743	125,790	19,473	1,697,695	.26	1,098,110	-----	-----
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Fish and sea foods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Fruits and vegetables (fresh).....	12	244	217	27	442,637	988,282	249,611	8,942,065	1.37	5,889,232	-----	-----
Meats and meat products.....	8	462	399	63	630,332	1,230,477	511,995	16,542,608	2.53	8,329,941	-----	-----
Forest products (except lumber).....	5	21	16	5	68,596	113,770	-----	1,707,234	.26	1,398,617	-----	1,651,269
Furniture and house furnishings.....	12	170	150	20	336,613	714,133	648,934	4,044,796	.62	3,820,813	-----	-----
Groceries and food specialties.....	68	1,440	1,253	187	2,409,540	6,369,211	3,821,542	62,798,527	9.62	33,846,013	100,188	99,269
Groceries (general line).....	32	876	770	106	1,308,541	2,297,494	2,720,230	34,921,615	5.35	13,305,440	100,188	-----
Food and grocery specialties.....	36	564	483	81	1,100,999	4,071,717	1,101,312	27,876,912	4.27	20,480,567	-----	99,269
Hardware.....	7	473	419	54	874,881	1,668,333	1,812,020	10,349,685	1.59	9,366,819	200	706,512
Iron and steel scrap and other waste materials.....	8	68	53	15	84,690	164,119	68,725	856,677	.13	557,931	6,205	336,676
Jewelry and optical goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Leather and leather goods (except gloves and shoes).....	5	58	44	14	86,383	150,388	112,179	523,381	.08	185,225	21,650	250
Lumber and building materials (other than metal).....	51	537	463	84	1,031,793	2,182,631	1,383,443	16,401,908	2.51	13,871,397	175,334	5,000,247
Construction and building materials (other than metal and wood).....	13	287	240	41	524,507	1,052,335	474,903	5,226,296	.80	5,147,071	128,296	533,497
Lumber and mill work.....	38	250	207	43	507,226	1,130,296	908,540	11,175,612	1.71	8,724,326	49,038	4,472,760
Machinery, equipment, and supplies (except electrical).....	55	734	609	125	1,482,206	2,638,520	2,192,915	14,887,863	2.23	12,000,167	293,879	4,177,892
Commercial equipment and supplies.....	11	91	77	14	131,019	188,278	75,910	613,572	.09	288,080	12,665	45,162
Construction equipment and supplies.....	5	27	23	4	74,272	194,637	106,648	1,120,532	.17	1,030,200	-----	524,647
Farm machinery and equipment.....	9	269	231	38	559,725	945,716	939,494	5,897,444	.90	4,350,554	275,902	60,000
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	19	240	195	45	537,965	970,648	818,546	5,806,686	.89	5,204,605	5,812	3,195,937
Professional equipment and supplies.....	5	44	32	12	82,339	146,979	121,642	633,464	.10	423,041	-----	-----
Service equipment and supplies.....	6	63	51	12	96,886	192,262	130,675	816,175	.13	702,088	-----	388,096

See footnotes at end of this section, p. 1378.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MEMPHIS—Continued												
Metals and minerals (except petroleum and scrap).....	18	204	205	29	\$634,703	\$1,225,516	\$1,041,838	\$17,805,494	2.74	\$17,145,923	\$220,841	\$5,404,785
Coal.....	12	202	183	19	492,540	974,707	43,025	10,732,237	1.05	10,198,651	220,841	622,807
Iron and steel (except scrap).....	6	92	82	10	142,103	250,809	1,598,213	7,133,257	1.09	6,047,272	-----	4,781,978
Paper and paper products.....	10	242	215	27	455,758	709,248	670,593	3,670,897	.56	3,158,910	-----	844,276
Petroleum and petroleum products.....	15	302	280	22	524,539	1,171,693	521,095	5,796,017	.89	1,018,177	215,495	-----
Plumbing and heating equipment and supplies.....	7	150	129	21	281,633	636,027	420,485	2,783,480	.43	2,700,935	-----	186,135
Tobacco and tobacco products (except leaf).....	9	170	156	14	395,379	611,586	217,055	7,642,032	1.17	3,051,824	-----	7,763
All other.....	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oils and greases (animal and vegetable).....	3	17	13	4	60,624	154,224	8,832	21,810,145	3.34	19,538,084	22,347	21,700,797
Textiles and textile materials (other than dry goods).....	8	47	30	17	77,460	135,473	159,771	2,855,435	.44	2,306,230	-----	2,063,138
Miscellaneous kinds of business.....	8	280	260	20	323,554	532,356	80,360	2,202,116	.34	1,220,234	15,000	75,350

¹ Includes 1 establishment handling electric refrigerators.

NASHVILLE

Total.....	225	3,103	2,587	516	\$5,403,363	\$10,481,790	\$9,005,419	\$129,896,953	100.00	\$63,015,459	\$1,562,248	\$17,500,209
Wholesalers only.....	130	2,335	1,985	350	4,168,413	7,433,481	7,439,168	69,922,020	53.83	47,152,001	1,145,131	8,031,602
All other types.....	95	768	602	166	1,334,940	3,048,309	1,620,251	59,974,933	46.17	15,863,458	417,117	8,877,607
Automotive.....	10	119	105	14	210,908	530,078	352,704	2,869,742	2.21	1,127,000	440,631	1,260
Chemicals, drugs, and allied products.....	6	199	147	52	362,672	742,578	758,396	3,352,755	2.58	3,218,899	-----	7,033
Dry goods and apparel.....	24	392	328	64	920,033	1,601,732	1,216,691	14,212,483	10.04	12,813,450	25,000	346,497
Clothing and furnishings (other than millinery and footwear).....	11	114	86	28	308,227	476,100	319,121	4,239,346	3.26	3,377,578	25,000	4,497
Dry goods (general line).....	5	182	157	25	374,698	580,848	412,436	3,932,438	3.03	3,837,489	-----	-----
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear.....	5	94	84	10	230,808	529,739	484,634	3,385,699	2.61	2,945,389	-----	(x)
Electrical.....	4	37	31	6	84,778	209,052	47,030	3,801,930	2.93	3,788,414	-----	3,185,763
Farm products (not elsewhere specified).....	21	135	115	20	220,702	453,914	271,913	27,352,327	21.00	5,515,491	-----	10,939,457
Cotton.....	3	17	14	3	46,075	117,283	82,837	7,461,829	5.74	1,800,000	-----	5,281,608
Grain.....	7	59	49	10	84,189	182,337	85,867	6,164,766	4.75	2,209,630	-----	103,600
Hides, skins, and furs.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	1	47	41	6	74,495	120,946	28,679	12,844,023	9.89	1,505,861	-----	4,601,913
Other farm products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	4	46	43	3	68,260	120,260	113,136	1,656,785	1.28	841,485	117,000	-----
Food products (not elsewhere specified).....	24	304	292	102	343,504	723,485	297,373	10,423,024	8.02	3,834,331	74,186	-----
Confectionery and soft drinks.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products.....	4	65	41	24	84,823	138,925	31,365	1,728,423	1.33	724,821	7,500	-----
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (fresh).....	11	83	72	11	103,325	209,102	38,068	3,501,879	2.70	1,233,494	41,686	-----
Meats and meat products.....	4	42	40	2	70,488	138,801	63,864	2,072,736	1.60	1,821,010	-----	-----
Forest products (except lumber).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	3	21	19	2	37,007	79,801	66,600	613,609	.47	608,600	-----	(x)
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	45	590	511	79	1,143,873	2,149,647	1,838,198	37,535,879	28.90	10,180,569	10,000	-----
Groceries (general line).....	28	445	380	65	968,592	1,724,412	1,753,557	33,097,426	25.48	9,404,325	10,000	-----
Food and grocery specialties.....	17	145	131	14	175,281	425,235	84,641	4,438,453	3.42	776,244	-----	-----
Hardware.....	7	514	445	69	840,504	1,253,565	1,073,338	7,214,700	5.55	6,607,907	375,000	-----
Iron and steel scrap and other waste materials.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry and optical goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	5	15	14	1	15,689	37,986	79,200	236,914	.18	160,791	4,000	850
Lumber and building materials (other than metal).....	13	159	143	16	283,285	615,598	454,260	5,852,642	4.50	4,549,606	62,000	956,589
Construction and building materials (other than metal and wood).....	6	84	78	6	172,253	393,151	195,638	3,977,111	3.06	3,547,505	-----	8,320
Lumber and mill work.....	7	75	66	10	111,032	222,447	258,622	1,875,531	1.44	1,002,041	62,000	958,269
Machinery, equipment and supplies (except electrical).....	19	121	108	13	230,411	423,202	402,102	2,446,152	1.88	1,100,463	352,708	306,907
Commercial equipment and supplies.....	3	10	9	1	16,346	27,802	19,265	98,133	.08	52,138	-----	-----
Construction equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment and supplies.....	7	28	24	4	49,399	100,196	69,821	585,192	.45	246,264	7,000	286,907
Professional equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies.....	4	29	24	5	49,078	109,466	61,811	473,608	.36	228,614	4,110	20,000

TABLE 3.—WHOLESALE TRADE BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NASHVILLE—Continued												
Metals and minerals (except petroleum and scrap)	6	26	18	8	\$56,455	\$128,048	\$56,822	\$2,172,453	1.67	\$1,819,434	-----	\$1,413,561
Paper and paper products	6	98	70	17	201,468	344,979	289,594	2,393,223	1.84	2,366,047	-----	-----
Petroleum and petroleum products	9	100	96	4	144,001	338,358	114,735	2,284,907	1.76	432,104	\$95,117	-----
Plumbing and heating equipment and supplies	5	92	75	17	131,406	260,148	273,390	1,431,396	1.10	1,123,355	-----	23,706
Tobacco and tobacco products	3	32	29	3	54,472	110,925	21,184	1,872,085	1.44	1,777,610	-----	993
All other	5	57	30	21	61,495	199,019	305,597	1,431,433	1.10	602,362	-----	-----
CHATTANOOGA												
Total	135	1,693	1,468	195	\$2,944,139	\$6,243,778	\$3,763,920	\$82,753,890	100.00	\$29,668,268	\$195,662	\$11,333,779
Wholesalers only	78	1,171	1,030	141	1,913,432	3,046,098	3,203,816	23,897,038	38.08	16,217,257	182,966	2,043,665
All other types	57	492	438	54	1,030,707	2,597,680	470,104	38,856,852	61.92	13,451,011	12,720	9,290,114
Automotive	4	63	54	9	105,779	175,112	127,498	858,595	1.37	805,081	-----	10,131
Chemicals, drugs, and allied products	3	70	50	14	150,330	280,715	177,483	2,140,989	3.41	2,116,042	-----	1,029,904
Dry goods and apparel	10	144	119	25	345,469	622,450	751,537	3,307,141	5.27	2,894,759	-----	32,560
Electrical	3	41	36	5	70,812	122,919	91,099	1,317,755	2.10	1,088,714	-----	896,856
Farm products (not elsewhere specified)	5	15	12	3	30,350	87,089	24,519	5,055,817	8.06	-----	-----	3,360,128
Farm supplies (except machinery and equipment)	6	66	61	5	80,514	134,531	64,124	2,160,584	3.44	704,457	-----	-----
Food products (not elsewhere specified)	24	345	322	23	494,167	1,170,851	395,549	12,987,837	20.70	4,837,320	78,900	-----
Confectionery and soft drinks	3	15	14	1	24,708	64,699	136,804	286,190	.46	241,065	-----	-----
Dairy products	3	98	91	7	123,661	410,100	14,672	1,004,630	1.60	263,463	60,000	-----
Poultry and poultry products	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Dairy and poultry products	3	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Fish and sea foods	3	14	13	1	18,981	41,370	4,771	175,543	.28	75,550	18,900	-----
Fruits and vegetables (fresh)	6	69	59	10	85,903	187,307	36,129	2,050,138	3.28	215,015	-----	-----
Meats and meat products	5	118	114	4	181,079	302,500	188,370	5,616,554	8.56	3,326,865	-----	-----
General merchandise	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Groceries and food specialties	18	233	204	29	343,769	766,993	614,835	11,415,249	18.19	4,578,100	-----	-----
Groceries (general line)	13	191	163	28	269,788	570,780	557,458	10,293,127	16.40	3,828,493	-----	-----
Food and grocery specialties	5	42	41	1	73,981	196,213	57,382	1,122,122	1.70	749,607	-----	-----
Hardware	7	115	100	15	241,405	460,317	440,099	3,207,429	5.11	1,739,936	62,011	321,201
Iron and steel scrap and other waste materials	10	77	74	3	71,150	174,574	112,086	761,277	1.21	53,630	-----	203,609
Iron and steel scrap	3	31	29	2	30,864	89,075	41,273	287,701	.46	47,630	-----	203,609
Junk and scrap	7	46	45	1	34,286	84,599	70,813	473,486	.75	6,000	-----	-----
Jewelry and optical goods	3	20	17	3	20,694	39,093	24,843	92,013	.15	28,240	-----	-----
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Lumber and building materials (other than metal)	3	43	37	6	133,802	352,750	-----	2,504,684	3.99	2,504,684	-----	2,358,071
Machinery, equipment, and supplies (except electrical)	12	94	80	14	190,112	341,012	242,419	1,730,262	2.76	1,420,678	6,448	174,492
Metals and minerals (except petroleum and scrap)	8	108	99	9	234,998	545,267	316,417	4,525,243	7.21	3,147,719	36,927	1,493,159
Coal	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel (except scrap)	3	27	26	1	86,708	166,531	199,054	1,263,831	2.01	-----	-----	1,183,159
Metals and metal work (other than iron and steel)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Paper and paper products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Petroleum and petroleum products	6	112	103	9	175,633	403,560	87,896	1,635,711	2.61	661,662	6,278	6,000
Plumbing and heating equipment and supplies	3	19	19	-----	34,368	62,430	40,957	361,265	.58	357,869	-----	105,299
Tobacco and tobacco products (except leaf)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
All other	4	36	17	19	68,220	252,317	12,193	6,337,022	10.10	1,108,543	1,000	833,543

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
KNOXVILLE												
Total.....	185	2,082	1,777	305	\$3,700,479	\$7,647,927	\$5,401,054	\$53,448,242	100.00	\$49,334,095	\$672,775	\$6,831,693
Wholesalers only.....	92	1,560	1,315	245	2,622,874	5,070,546	4,387,283	33,559,017	62.70	25,156,194	502,095	2,844,300
All other types.....	43	522	462	60	1,086,005	2,577,381	1,013,771	19,889,225	37.21	17,177,901	170,680	3,987,384
Automotive.....	5	90	75	15	163,337	291,395	342,180	2,533,079	4.74	2,354,276	473	1,353,820
Chemicals, drugs, and allied products.....	7	147	130	17	294,658	858,228	506,800	4,039,808	7.56	3,775,389	51,372	5,250
Dry goods and apparel.....	15	372	274	98	752,507	1,292,051	1,458,782	6,714,955	12.56	6,010,048	300	614,606
Electrical.....	5	49	37	12	98,028	239,833	126,535	1,400,179	2.62	1,304,957	(x)	(x)
Farm products (not elsewhere specified).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	17	230	212	18	319,349	758,843	206,289	5,499,600	10.20	3,553,471	1,024	(x)
Confectionery and soft drinks.....	3	16	16	(x)	24,670	34,151	11,322	101,130	.36	120,002	(x)	(x)
Dairy products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products.....	5	23	20	3	26,926	97,296	7,048	1,202,304	2.25	13,358	1,000	(x)
Fruits and vegetables (fresh).....	6	103	97	6	138,413	253,798	130,217	1,061,290	3.67	1,493,072	(x)	(x)
Meats and meat products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	3	16	16	(x)	31,342	70,690	84,286	320,836	.62	321,718	(x)	(x)
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	22	244	226	18	410,757	889,587	732,714	9,143,428	17.11	4,822,716	(x)	(x)
Groceries (general line).....	13	149	136	13	208,907	402,028	631,570	6,728,568	12.59	3,299,980	(x)	(x)
Food and grocery specialties.....	9	95	90	5	141,850	426,959	101,144	2,414,860	4.52	1,622,736	(x)	(x)
Hardware.....	5	339	204	45	407,142	762,004	700,802	4,437,835	8.30	4,330,076	315,000	850,000
Iron and steel scrap and other waste materials.....	3	17	17	(x)	16,569	35,261	21,702	317,303	.50	14,593	1,500	(x)
Jewelry and optical goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building material (other than metal).....	7	51	46	5	101,798	201,188	110,363	1,405,004	2.74	1,257,392	30,475	707,458
Construction and building materials (other than metal and wood).....	4	25	23	2	60,465	105,124	46,435	1,097,581	2.05	896,733	30,475	608,189
Lumber and millwork.....	3	26	23	3	41,333	96,064	64,428	368,323	.69	360,650	(x)	188,269
Machinery, equipment, and supplies (except electrical).....	15	161	144	17	287,117	522,140	424,523	2,804,181	5.25	2,478,321	135,000	1,033,632
Metals and minerals (except petroleum and scrap).....	4	76	46	30	226,452	438,192	(x)	6,840,200	12.81	5,932,329	(x)	1,545,020
Paper and paper products.....	4	10	9	1	15,040	22,585	27,762	163,145	.31	64,200	(x)	10,675
Petroleum and petroleum products.....	6	104	101	3	270,837	745,931	137,190	2,440,300	4.58	1,170,966	35,056	240,653
Plumbing and heating equipment and supplies.....	3	44	34	10	84,505	221,916	170,592	1,158,851	2.17	1,150,182	(x)	264,068
Tobacco and tobacco products (except leaf).....	4	45	41	4	89,621	132,840	68,806	2,825,074	5.20	2,551,921	(x)	(x)
All other.....	2	6	5	1	4,771	10,049	6,348	76,600	.14	(x)	(x)	(x)
CITIES OF 20,000 TO 50,000 POPULATION												
JACKSON (pop. 22,172).....	27	159	141	18	\$349,443	\$598,689	\$636,372	\$12,075,470	100.00	\$3,976,163	\$23,840	\$900,681
Farm products (not elsewhere specified).....	7	8	6	2	9,660	58,157	118,910	5,202,958	43.09	(x)	(x)	844,875
Food products (not elsewhere specified).....	3	9	9	(x)	18,310	31,340	11,932	339,668	2.81	240,800	22,000	(x)
Groceries and food specialties.....	7	71	63	8	175,001	255,792	259,312	4,317,881	35.70	2,362,420	(x)	(x)
Petroleum and petroleum products.....	3	7	6	1	59,500	94,942	20,266	409,052	3.39	128,681	1,846	(x)
All other.....	7	64	57	7	86,454	158,458	225,943	1,805,911	14.95	1,243,292	(x)	55,700
JOHNSON CITY (pop. 25,080).....	29	267	244	23	522,253	851,337	859,286	7,523,608	100.00	4,342,621	10,000	555,000
Food products (not elsewhere specified).....	11	69	65	4	96,747	177,771	55,302	1,609,149	21.39	1,020,635	(x)	(x)
Groceries and food specialties.....	7	44	42	2	49,434	93,736	197,607	1,674,642	22.26	540,104	(x)	(x)
All other.....	11	154	137	17	376,072	679,830	606,377	4,239,817	56.35	2,772,882	10,000	555,000
CITIES OF 5,000 TO 20,000 POPULATION												
ATHENS (pop. 5,385).....	9	34	30	4	\$58,288	\$116,760	\$75,171	\$1,025,884	(x)	\$576,096	(x)	(x)
BRISTOL (pop. 12,005).....	16	370	164	15	316,075	554,658	801,877	3,896,509	(x)	1,693,637	\$12,000	(x)
CLARKSVILLE (pop. 9,242).....	37	1,158	859	299	570,092	1,054,810	5,596,662	15,182,420	(x)	4,146,707	(x)	\$530,450
CLEVELAND (pop. 9,136).....	7	39	30	(x)	76,683	140,949	130,287	1,116,012	(x)	493,412	(x)	(x)
COLUMBIA (pop. 7,852).....	11	224	218	6	92,068	159,850	100,720	3,662,371	(x)	400,430	(x)	(x)
DYERSBURG (pop. 8,733).....	24	118	115	3	88,499	197,623	220,540	8,048,273	(x)	946,900	(x)	(x)
ELIZABETHTON (pop. 8,093).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
GREENEVILLE (pop. 5,544).....	10	104	104	(x)	58,268	110,103	61,207	2,507,534	(x)	81,100	(x)	(x)
KINGSFORD (pop. 11,914).....	8	18	17	1	50,085	72,400	91,127	893,589	(x)	393,685	(x)	270,001
MORRISTOWN (pop. 7,305).....	16	99	87	12	182,910	334,399	304,459	3,624,499	(x)	1,894,404	(x)	(x)
MURFREESBORO (pop. 7,993).....	23	98	85	13	128,733	216,323	248,856	2,985,919	(x)	702,229	(x)	(x)
PARIS (pop. 8,164).....	14	80	72	8	52,383	90,528	110,697	1,269,308	(x)	178,337	(x)	(x)
SHELBYVILLE (pop. 5,010).....	14	37	34	3	71,912	112,739	94,625	1,222,175	(x)	138,770	(x)	(x)
SPRINGFIELD (pop. 5,677).....	31	688	569	119	270,070	570,610	838,745	8,138,337	(x)	888,214	(x)	137,664
UNION CITY (pop. 5,865).....	10	48	44	4	43,371	99,937	154,636	2,281,725	(x)	710,837	(x)	(x)

* No wholesale reports were received from the city of Alcoa and hence it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total.....	2,258	22,485	19,316	3,169	\$35,123,717	\$74,761,792	\$68,735,499	\$1,068,980,561	\$377,968,816	35.36	\$6,322,171	\$203,970,059	\$473,838
Wholesalers only.....	907	14,191	12,157	2,034	23,117,578	47,801,352	48,430,446	558,473,733	224,403,852	40.20	5,224,756	120,069,396	577,532
Service wholesalers.....	914	13,629	11,681	1,948	21,934,287	45,535,548	46,832,652	537,205,545	208,752,781	38.85	5,219,444	114,867,661	587,850
Exporters.....	16	249	157	92	218,378	738,022	2,344,916	13,162,171	1,413,847	10.74	-----	7,704,139	822,626
Wholesale merchants.....	898	13,380	11,524	1,856	21,715,900	44,797,526	44,537,736	524,133,374	207,338,934	39.56	5,219,444	107,163,522	583,067
Limited function wholesalers.....	29	180	161	25	406,770	844,350	364,488	13,580,706	8,871,064	65.33	-----	2,243,607	468,300
Cash and carry.....	12	54	50	4	80,586	155,187	349,113	3,788,372	13,543	.36	-----	272,687	315,697
Drop shippers.....	14	120	102	18	320,252	689,077	2,088	9,698,791	8,820,421	90.94	-----	1,970,920	692,770
Mail-order wholesalers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Warehouses (distributing).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Supply and machinery distributors.....	24	376	315	61	776,521	1,421,446	1,183,306	7,597,482	6,868,007	90.41	5,312	2,958,127	316,561
Bulk tank stations.....	137	623	506	27	1,837,158	3,718,851	1,094,625	16,014,225	3,466,433	21.65	335,501	-----	116,892
Chain-store warehouses ¹	10	439	391	48	689,807	1,412,545	1,220,016	24,036,253	91,401	.38	-----	-----	2,403,028
District and general sales offices.....	3	134	113	21	238,014	433,026	755,655	8,827,171	306,838	3.48	8,467	-----	2,942,360
Manufacturers' sales branches.....	197	3,259	2,705	464	6,880,046	14,377,220	9,212,049	129,676,215	90,563,066	69.84	704,503	22,395,220	668,254
Agents and brokers.....	278	1,265	1,059	206	1,960,858	4,100,231	2,024,006	249,263,591	50,283,611	22.58	24,325	59,360,671	896,631
Auction companies.....	28	372	346	26	151,355	237,917	120,290	8,224,790	-----	-----	-----	-----	293,742
Brokers.....	127	355	259	96	723,739	1,667,171	264,771	155,908,281	28,403,914	18.22	-----	36,325,073	1,227,624
Commission merchants ²	62	307	277	30	530,706	1,177,897	1,333,498	65,500,015	16,731,078	25.52	1,478	10,148,015	1,067,419
Manufacturers' agents.....	38	131	93	38	275,218	551,160	135,287	13,706,941	7,472,448	54.52	22,847	1,053,172	360,708
Selling agents.....	23	100	84	16	270,780	466,036	170,160	5,863,564	3,075,571	52.68	-----	6,234,411	264,937
Assemblers and country buyers ³	660	2,511	2,151	360	1,242,510	2,478,255	5,438,507	80,500,010	825,732	1.03	24,614	2,144,773	121,980
Assemblers.....	551	1,713	1,560	153	957,343	1,936,455	4,440,708	58,615,559	768,213	1.31	24,614	-----	166,380
Country buyers on salary or commission.....	90	655	600	146	209,881	363,237	184,679	12,548,119	54,819	.44	-----	2,144,773	139,423
Cooperative marketing associations.....	12	25	21	4	38,132	83,818	378,529	4,226,034	2,700	.06	-----	-----	37,169
Packers and shippers.....	7	118	61	57	37,154	94,735	434,591	5,117,198	-----	-----	-----	-----	731,028
Wholesaling manufacturers.....	4	63	54	9	157,146	440,312	558,295	2,182,433	1,038,383	88.82	-----	-----	545,608

CITIES OF 100,000 POPULATION AND OVER

MEMPHIS.....	628	9,449	8,112	1,337	\$17,112,064	\$39,122,289	\$34,946,527	\$652,876,672	\$196,627,396	30.12	\$3,790,996	\$160,023,653	\$1,039,612
Wholesalers only.....	364	6,355	5,424	931	11,463,636	26,104,741	25,535,395	367,003,200	101,421,337	27.64	3,320,564	105,044,238	1,008,250
Service wholesalers.....	336	6,040	5,109	871	10,694,774	24,555,486	24,084,080	351,283,560	87,686,900	24.90	3,315,252	99,842,504	1,045,486
Exporters.....	13	67	57	10	147,939	568,968	1,468,110	11,368,324	-----	-----	-----	7,704,139	874,486
Wholesale merchants.....	323	5,973	5,112	861	10,546,835	23,986,518	23,215,970	339,915,236	87,686,900	25.80	3,315,252	92,138,365	1,052,809
Limited function wholesalers.....	17	118	99	19	323,585	704,245	90,319	10,605,370	8,811,650	83.09	-----	2,243,607	623,845
Cash and carry.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----
Drop shippers.....	12	98	81	17	300,669	643,431	2,088	9,618,253	8,811,650	91.61	-----	1,970,920	801,521
Warehouses (distributing).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Supply and machinery distributors.....	11	197	150	41	445,277	845,010	760,996	5,114,261	4,922,775	96.26	5,312	2,958,127	464,932
Bulk tank stations.....	8	209	194	15	375,085	900,318	296,787	3,456,339	647,800	18.74	197,204	-----	432,042
Chain-store warehouses.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
District and general sales offices.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Manufacturers' sales branches.....	103	1,930	1,660	270	3,564,570	8,650,412	5,231,299	73,050,497	52,242,198	71.51	240,436	8,330,028	709,315
Agents and brokers.....	147	556	472	84	1,155,821	2,524,901	1,752,323	186,646,263	42,316,054	22.67	24,325	40,640,387	1,269,702
Brokers.....	77	197	156	41	399,305	659,594	236,307	119,724,367	21,322,802	17.81	-----	30,090,955	1,554,861
Commission merchants ²	41	215	199	16	414,327	944,218	1,289,179	67,464,388	15,083,281	27.81	1,478	15,134,175	1,401,570
Manufacturers' agents.....	21	88	66	22	189,252	359,019	92,801	3,034,706	3,925,737	48.86	22,847	1,081,467	382,605
Selling agents.....	8	50	51	5	152,937	261,210	134,036	1,422,802	1,084,234	76.20	-----	342,800	177,850
All other.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----

¹ The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain-store systems have so reported to the bureau.

² Includes 1 export commission house.

³ Assemblers and country buyers are not shown for cities but are included in "All other."

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
NASHVILLE	225	3,103	2,587	516	\$5,493,363	\$10,481,790	\$9,065,419	\$129,896,953	\$63,015,459	48.51	\$1,562,248	\$17,509,200	\$577,319
Wholesalers only.....	130	2,335	1,985	350	4,158,413	7,433,481	7,439,168	60,922,020	47,152,001	67.44	1,145,131	8,631,002	537,861
Service wholesalers:													
Wholesale merchants.....	123	2,288	1,944	344	4,091,258	7,329,953	7,342,000	69,090,871	47,037,205	68.08	1,145,131	8,631,002	561,714
Limited function wholesalers.....	4	31	20	2	34,403	51,160	54,745	611,282	22,308	3.65			152,820
Cash and carry.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Drop shippers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Supply and machinery distributors.....	3	16	12	4	32,752	52,368	42,417	219,867	92,488	42.07			73,289
Bulk tank stations.....	5	78	76	2	115,373	311,489	95,009	1,177,236	432,104	36.70	95,117		235,447
Chain-store warehouses ¹	4	151	120	31	318,033	752,913	539,626	12,612,702	91,401	.72			3,183,175
Manufacturers' sales branches.....	28	375	289	86	614,721	1,307,632	881,945	13,826,437	9,612,691	69.52	322,000	2,718,310	493,801
Agents and brokers.....	58	164	117	47	286,813	586,275	109,671	32,358,558	5,727,292	17.70		6,156,288	557,909
Brokers.....	27	71	50	21	127,404	269,544	8,973	20,331,726	1,658,528	8.16		5,005,413	763,028
Commission merchants.....	12	48	38	10	76,324	140,004	28,487	6,150,550	679,703	11.05		513,840	512,546
Manufacturers' agents.....	13	30	18	12	56,668	130,287	42,486	4,614,690	3,274,094	70.95		571,715	364,676
Selling agents.....	6	15	11	4	26,327	46,440	20,725	1,261,577	114,847	9.10		8,320	210,262
CHATTANOOGA	135	1,663	1,468	195	2,944,139	6,243,778	3,763,920	62,763,890	29,668,268	47.28	195,692	11,393,776	464,843
Wholesalers only.....	78	1,171	1,050	141	1,913,432	3,646,098	3,293,810	23,897,038	10,217,257	67.86	182,966	2,043,665	306,372
Service wholesalers:													
Wholesale merchants.....	73	1,111	978	133	1,786,799	3,420,914	3,106,230	22,681,642	15,136,181	66.73	182,966	2,043,665	310,707
Limited function wholesalers.....	2					(x)	(x)	(x)					(x)
Supply and machinery distributors.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Bulk tank stations.....	4	61	59	2	132,009	331,573	62,407	1,284,054	406,691	31.67	6,278		321,013
Chain-store warehouses ¹	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
District and general sales offices.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches.....	28	304	275	29	633,648	1,508,624	318,490	19,598,672	11,188,429	57.00	6,448	4,291,733	696,952
Agents and brokers.....	21	51	35	16	121,730	271,563	18,754	12,698,672	1,370,500	10.79		4,995,331	604,698
Brokers.....	11	23	12	11	30,002	104,061	18,641	8,759,181	389,323	4.44		3,426,838	796,289
Commission merchants.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Manufacturers' agents.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Selling agents.....	6	11	9	2	41,952	62,802	113	1,683,662	981,267	58.27		1,098,543	286,660
Wholesaling manufacturers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
KNOXVILLE	135	2,082	1,777	305	3,709,479	7,647,927	5,401,054	53,448,242	42,334,095	79.21	672,775	6,331,693	395,912
Wholesalers only.....	92	1,560	1,315	245	2,622,874	5,070,546	4,387,283	33,559,017	25,156,194	74.96	502,095	2,844,309	364,771
Service wholesalers:													
Wholesale merchants.....	88	1,528	1,287	241	2,572,414	4,970,573	4,267,149	31,834,409	24,903,150	78.23	502,095	2,844,309	361,754
Limited function wholesalers:													
Cash and carry.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Supply and machinery distributors.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Bulk tank stations.....	3	78	76	2	197,976	439,554	85,764	1,624,942	672,458	41.38	35,056		541,647
Chain-store warehouses.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches.....	27	327	297	30	654,240	1,662,089	874,646	11,289,041	10,408,355	92.20	135,624	2,441,704	418,112
Agents and brokers.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Brokers.....	3	49	29	20	150,701	304,089		4,588,261	4,533,261	98.80		1,100,000	1,529,420
Commission merchants.....	3	10	8	2	7,748	28,882	11,717	300,096	68,604	22.86			100,032
Manufacturers' agents.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Selling agents.....	3	18	13	5	58,564	95,634	6,286	1,495,223	1,495,223	100.00		445,620	498,407
All other.....	1	(x)	(x)		(x)	(x)	(x)	(x)					
CITIES OF 20,000 TO 50,000 POPULATION													
JACKSON	27	159	141	18	\$340,443	\$598,689	\$636,372	\$12,075,470	\$3,975,163	32.92	\$23,840	\$900,581	
Wholesalers only.....	17	140	126	14	266,026	462,161	568,106	8,499,012	2,911,285	34.25	22,000	900,581	
All other types.....	10	19	15	4	83,417	136,528	68,266	3,576,458	1,063,878	29.75	1,840		
JOHNSON CITY	29	267	244	23	522,253	851,337	859,286	7,523,698	4,342,021	57.72	10,000	555,000	
Wholesalers only.....	22	230	209	21	421,746	691,923	822,799	5,521,393	3,332,581	60.36	10,000	555,000	
All other types.....	7	37	35	2	100,507	159,414	36,487	2,002,215	1,010,040	60.45			

¹ The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain-store systems have so reported to the bureau.² Includes 1 cash and carry wholesaler and 1 warehouse (distributing).

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total number of es- tablishments	Wholesale merchants, ¹ including jobbers	Manufacturers' sales branches	Agents and brokers	Assemblers and coun- try buyers	All other types ²	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total number of es- tablishments	Wholesale merchants, ¹ including jobbers	Manufacturers' sales branches	Agents and brokers	Assemblers and coun- try buyers	All other types ²
The State.....	2,256	922	187	278	600	199	General merchandise.....	6	5				1
Amusement and sporting goods.....	13	7	0				Groceries and food specialties.....	277	160	42	46		20
Amusement and sporting goods (except camera- as and motion-picture equipment and sup- plies.....	3	1	2				Groceries (general line).....	197	143	34	12		16
Cameras and motion-picture equipment and supplies.....	10	6	4				Food and grocery specialties.....	80	26	38			4
Automotive.....	58	41	15	1		1	Hardware.....	30	24	1	5		
Automobiles and other motor vehicles.....	10	0					Hardware (general line).....	24	19	1	4		
Automotive equipment.....	26	24	1	1			Hardware (specialty).....	6	5		1		
Automobile parts (now and used).....	9	7	2				Iron and steel scrap and other waste materials.....	40	40				
Tires and tubes.....	13	1	12				Iron and steel scrap.....	7	7				
Chemicals, drugs, and allied products.....	35	18	7	8		2	Junk and scrap.....	33	33				
Chemicals.....	6	2	3	1			Jewelry and optical goods.....	8	4	4			
Drugs and drug sundries (general line).....	11	10				1	Jewelry.....	1	1				
Drugs and drug sundries (specialty).....	9	2	1	5		1	Optical goods.....	7	3	4			
Paints, varnishes, lacquers, and enamels.....	6	2	3				Leather and leather goods (except gloves and shoes).....	12	10	1	1		
Toilet articles and preparations.....	3	2	1	1			Leather and leather belting.....	2	2				
Dry goods and apparel.....	81	71	3	7			Luggage and leather goods.....	1	1				
Clothing and furnishings (other than millinery and footwear).....	39	35		4			Saddlery and harness.....	1	1				
Dry goods (general line).....	23	22		1			Shoe findings and cut stock.....	8	6	1	1		
Millinery and millinery supplies.....	4	4					Lumber and building materials (other than metal).....	95	60	5	14		7
Notions.....	2	2					Construction and building materials (other than metal and wood).....	25	14	5	5		1
Piece goods.....	4	1	1	2			Lumber and millwork.....	70	55	9	9		6
Shoes and other footwear.....	9	7	2				Machinery, equipment, and supplies (except electrical).....	107	52	44	10		1
Electrical.....	27	20	6	1			Commercial equipment and supplies.....	22	8	13	1		
Electrical goods (including appliances).....	12	7	4	1			Construction equipment and supplies.....	9	4	2	3		
Electrical equipment and supplies.....	3	1	2				Farm machinery and equipment.....	12	5	7			
Radios and radio equipment.....	10	10					Manufacturing, mining, and drilling machin- ery, equipment and supplies.....	42	20	17	5		
Refrigerators (electric).....	2	2					Professional equipment and supplies.....	9	6	2	1		
Farm products (not elsewhere specified).....	664	103		129	414	18	Service equipment and supplies.....	13	9	3			1
Cotton.....	319	69		80	156	14	Metals and minerals (except petroleum and scrap).....	36	11	10	14		1
Flowers and nursery stock.....	1	1					Coal.....	23	9	13			1
Grain.....	34	9		3	21	1	Iron and steel (except scrap).....	10	1	8	1		
Hides, skins, and furs.....	14	8		3	5	1	Metals and metal work (except iron and steel).....	3	1	2			
Horses and mules.....	16	6		3	7		Paper and paper products.....	23	18	4	1		
Livestock (other than horses and mules).....	195	1		15	179		Paper and paper products (general line).....	20	18	1	1		
Silk (raw).....	1			1			Stationery and stationery supplies.....	3	3				
Tobacco (leaf).....	75	7		27	30	2	Petroleum and petroleum products.....	179	38	3			198
Other farm products.....	9	2		7			Plumbing and heating equipment and supplies.....	19	11	5	3		
Farm supplies (except machinery and equip- ment).....	39	27	3	8	1		Plumbing equipment and supplies.....	18	11	5	2		
Farm supplies (except feed and fertilizer).....	9	9					Heating equipment and supplies.....	1		1			
Feed.....	28	18	1	8	1		Tobacco and tobacco products (except leaf).....	20	14	6			
Fertilizer and fertilizer materials.....	2		2				All other.....	34	21	7	5		1
Food products (not elsewhere specified).....	392	114	23	18	231	6	Books, periodicals, and newspapers.....	9	7	1			1
Confectionery and soft drinks.....	25	19	2	2	2		Oils and greases (animal and vegetable).....	3			3		
Dairy products.....	16	10	1	1	2	2	Textiles and textile materials (other than dry goods).....	13	6	5	2		
Poultry and poultry products.....	87	18		2	67		Miscellaneous kinds of business.....	9	8	1			
Dairy and poultry products.....	49	2	3		42	2							
Fish and sea foods.....	7	7											
Fruits and vegetables (fresh).....	172	40		12	120								
Meats and meat products.....	36	18	17	1									
Forest products (except lumber).....	43	24	1	1	14	3							
Boxes, shooks, and cooperage.....	5	3		1		1							
Logs, railroad ties, piles, etc.....	35	21			13	1							
Other forest products.....	3		1		1	1							
Furniture and house furnishings.....	18	11	4	3									
Furniture.....	13	6	4	3									
House furnishings.....	4												
Musical instruments and sheet music.....	1	1											

¹ Includes "Supply and machinery distributors."

² The 199 "All other" types consist of the following:

Bulk tank stations.....	137	District and general sales offices.....	3	Exporters.....	10
Petroleum and petroleum products.....	137	Automobiles and other motor vehicles.....	1	Cotton.....	13
Cash and carry wholesalers.....	12	Dairy and poultry products.....	1	Tobacco (leaf).....	2
Drugs and drug sundries (general line).....	1	Petroleum and petroleum products.....	1	Other forest products.....	1
Hides, skins, and furs.....	1	Drop shippers.....	14	Mail-order wholesalers.....	1
Dairy and poultry products.....	1	Cotton.....	1	Confectionery and soft drinks.....	1
Groceries (general line).....	8	Grain.....	1	Wholesaling manufacturers.....	4
Food and grocery specialties.....	1	Boxes, shooks, and cooperage.....	1	Dairy products.....	2
Chain-store warehouses.....	10	Logs, railroad ties, piles, etc.....	1	Food and grocery specialties.....	1
Drugs and drug sundries (specialty).....	1	Food and grocery specialties.....	1	Books, periodicals, and magazines.....	1
General merchandise.....	1	Construction and building materials (other than metal and wood).....	1		
Groceries (general line).....	8	Lumber and millwork.....	6		
Distributing warehouses.....	2	Service equipment and supplies.....	1		
Confectionery and soft drinks.....	1	Coal.....	1		
Food and grocery specialties.....	1				

CENSUS OF DISTRIBUTION

TABLES 6 AND 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld in order to avoid disclosure of individual operations, but it is included in the totals]

[Tables 6 and 7 consolidated and abbreviated in this State in order to avoid disclosure of individual operations]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types ²	Total	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types ²
The State.....	\$1,068,981	\$531,731	\$129,676	\$249,264	\$80,507	\$77,803	\$74,762	\$46,219	\$14,377	\$4,100	\$2,470	\$7,587
Amusement and sporting goods.....	1,804	732	1,072	(x)	(x)	(x)	519	264	255	(x)	(x)	(x)
Automotive.....	27,981	14,643	8,584	(x)	(x)	(x)	4,021	2,506	1,184	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	20,930	12,388	3,830	4,368	(x)	344	3,141	2,178	826	108	(x)	29
Dry goods and apparel.....	38,483	33,209	1,164	4,020	(x)	(x)	6,001	6,340	164	91	(x)	(x)
Electrical.....	12,708	8,051	(x)	(x)	(x)	(x)	1,888	1,081	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	467,462	233,777	(x)	156,168	63,441	14,070	11,018	7,034	(x)	1,710	1,530	744
Farm supplies (except machinery and equipment).....	43,019	22,645	(x)	12,677	(x)	(x)	2,234	1,371	(x)	108	(x)	(x)
Food products (not elsewhere specified).....	89,798	29,270	27,473	6,782	16,732	3,532	7,126	3,578	1,021	302	931	394
Forest products (except lumber).....	2,611	961	(x)	(x)	(x)	(x)	205	124	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	4,988	3,601	894	493	(x)	(x)	874	765	64	45	(x)	(x)
General merchandise.....	1,370	1,275	(x)	(x)	(x)	95	138	115	(x)	(x)	(x)	23
Groceries and food specialties.....	150,204	79,964	28,243	23,742	(x)	27,265	12,946	6,160	4,004	336	(x)	1,540
Hardware.....	27,407	24,493	(x)	(x)	(x)	(x)	4,456	4,277	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste material.....	2,514	2,514	(x)	(x)	(x)	(x)	431	431	(x)	(x)	(x)	(x)
Jewelry and optical goods.....	509	140	309	(x)	(x)	(x)	205	54	151	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	1,099	952	(x)	(x)	(x)	(x)	316	241	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	27,440	10,646	3,695	3,125	(x)	974	3,469	2,798	484	116	(x)	71
Machinery, equipment, and supplies (except electrical).....	22,583	11,017	10,328	1,230	(x)	8	4,184	2,236	1,786	100	(x)	2
Metals and minerals (except petroleum and scrap).....	31,412	5,507	10,063	9,016	(x)	6,826	2,337	603	528	630	(x)	510
Paper and paper products.....	6,597	6,398	(x)	(x)	(x)	(x)	1,231	1,151	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	22,983	4,892	(x)	804	(x)	17,287	4,696	901	(x)	10	(x)	3,785
Plumbing and heating equipment and supplies.....	5,857	4,150	1,344	354	(x)	(x)	1,217	928	294	25	(x)	(x)
Tobacco and tobacco products (except leaf).....	14,613	6,646	7,967	(x)	(x)	(x)	933	488	445	(x)	(x)	(x)
All other.....	41,300	4,822	11,791	22,953	(x)	1,734	1,486	929	295	100	(x)	50

¹ Includes "Supply and machinery distributors."

² Includes net sales amounting to \$13,162,000 for exporters, \$3,788,000 for cash-and-carry wholesalers, \$9,699,000 for drop shippers, \$10,014,000 for bulk tank stations, \$24,036,000 for chain-store warehouses, \$8,827,000 for district and general sales offices, \$2,183,000 for wholesaling manufacturers, and \$94,000 for mail-order wholesalers and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

³ Includes total expenses amounting to \$738,000 for exporters, \$155,000 for cash-and-carry wholesalers, \$668,000 for drop shippers, \$3,710,000 for bulk tank stations, \$1,413,000 for chain-store warehouses, \$433,000 for district and general sales offices, \$440,000 for wholesaling manufacturers, and \$21,000 for mail-order wholesalers and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State.....	2,256	22,485	19,316	3,169	\$35,123,717	\$74,761,792	\$1,068,980,581	100.00
Individual.....	737	2,643	2,202	441	3,475,408	5,654,731	171,514,411	16.04
Partnership.....	462	2,954	2,548	406	2,842,150	7,021,571	255,108,434	23.87
Corporation.....	1,039	16,717	14,417	2,300	29,536,788	61,373,841	632,009,587	59.21
Cooperative association.....	17	167	145	22	266,563	703,181	9,442,970	.83
Not specified.....	1	4	4	(x)	2,808	3,468	5,150	(x)

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			2 UNITS			3 TO 5 UNITS			
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State.....	2,266	\$1,068,981	\$74,762	1,518	\$656,991	61.66	\$40,140	78	\$48,556	\$4,107	103	\$65,243	\$4,169
Amusement and sporting goods.....	13	1,804	519	3	216	11.97	82				1	(x)	(x)
Automotive.....	58	27,951	4,021	35	10,552	37.71	1,900	2	(x)	(x)	4	1,963	406
Chemicals, drugs, and allied products.....	35	20,939	3,141	17	10,455	49.93	1,172	3	4,885	874	3	426	78
Dry goods and apparel.....	81	38,483	5,061	78	35,311	91.76	5,431				1	(x)	(x)
Electrical.....	27	12,708	1,888	9	2,809	22.10	685	2	(x)	(x)	3	(x)	(x)
Farm products (not elsewhere specified).....	664	407,462	11,018	565	350,024	76.80	8,028	19	11,943	356	16	25,804	293
Farm supplies (except machinery and equipment).....	39	43,019	2,284	32	31,065	72.21	1,113	1	(x)	(x)	2	(x)	(x)
Food products (not elsewhere specified).....	392	85,798	7,126	276	34,604	41.29	2,754	15	2,951	277	10	2,758	241
Forest products (except lumber).....	43	2,611	295	32	1,808	69.25	185	1	(x)	(x)	7	374	37
Furniture and house furnishings.....	18	4,988	874	9	3,374	67.64	682				1	(x)	(x)
General merchandise.....	6	1,370	198	5	(x)	(x)	(x)						
Groceries and food specialties.....	277	159,204	12,040	145	70,029	44.55	4,255	15	10,340	1,036	22	13,783	989
Hardware.....	30	27,407	4,466	28	(x)	(x)	(x)						
Iron and steel scrap and other waste materials.....	40	2,614	431	38	(x)	(x)	(x)	2	(x)	(x)			
Jewelry and optical goods.....	8	609	205	2	(x)	(x)	(x)						
Leather and leather goods (except gloves and shoes).....	12	1,099	316	11	(x)	(x)	(x)						
Lumber and building materials (other than metal).....	95	27,440	3,469	70	20,141	73.40	2,300	5	2,610	398	1	(x)	(x)
Machinery, equipment, and supplies (except electrical).....	107	22,833	4,184	58	11,353	50.27	2,116	2	(x)	(x)	7	599	160
Metals and minerals (except petroleum and scrap).....	36	31,412	2,397	16	15,863	50.50	1,302	4	1,948	118	7	4,118	305
Paper and paper products.....	23	6,897	1,231	14	3,581	51.02	687	1	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products.....	170	22,923	4,608	33	3,284	14.29	454	3	(x)	(x)	2	(x)	(x)
Plumbing and heating equipment and supplies.....	19	5,857	1,217	3	414	7.07	44	2	(x)	(x)	2	(x)	(x)
Tobacco and tobacco products (except leaf).....	20	14,613	933	14	6,647	45.49	488						
All other.....	34	41,300	1,486	16	6,057	14.67	494	1	(x)	(x)	7	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Amusement and sporting goods.....				9	(x)	(x)						
Automotive.....	7	7,527	682	8	4,368	679	2	(x)	(x)			
Chemicals, drugs, and allied products.....	6	3,829	818	6	1,344	199						
Dry goods and apparel.....	1	(x)	(x)	1	(x)	(x)						
Electrical.....	4	224	30	9	7,553	597						
Farm products (not elsewhere specified).....	30	56,549	1,276	13	2,833	92				21	11,309	373
Farm supplies (except machinery and equipment).....	2	(x)	(x)	1	(x)	(x)				1	(x)	(x)
Food products (not elsewhere specified).....	33	12,370	1,233	7	2,377	693	20	25,721	1,750	25	3,008	178
Forest products (except lumber).....										3	(x)	(x)
Furniture and house furnishings.....	3	(x)	(x)	5	1,168	106						
General merchandise.....				1	(x)	(x)						
Groceries and food specialties.....	45	31,873	2,501	20	11,434	2,598	17	8,985	1,343	13	2,800	224
Hardware.....	2	(x)	(x)									
Iron and steel scrap and other waste materials.....							4	309	151			
Jewelry and optical goods.....	2	(x)	(x)									
Leather and leather goods (except gloves and shoes).....				1	(x)	(x)						
Lumber and building materials (other than metal).....	5	2,899	369	2	(x)	(x)				3		23
Machinery, equipment, and supplies (except electrical).....	19	4,849	831	10	404	169	10	5,072	711	1	(x)	(x)
Metals and minerals (except petroleum and scrap).....	8	(x)	(x)	1	(x)	(x)						
Paper and paper products.....	5	1,976	194	2	(x)	(x)						
Petroleum and petroleum products.....	8	3,327	978				121	14,476	2,089	12	1,076	95
Plumbing and heating equipment and supplies.....	5	1,338	312	3	1,281	257	4	2,050	409			
Tobacco and tobacco products (except leaf).....	1	(x)	(x)				5	(x)	(x)			
All other.....	4	25,778	229	6	411	64						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operation, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	TOTAL PAID EMPLOYEES ¹ (proprietors not included)				SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
		Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15	
		Total	Male	Female												
Total	2,256	1,547	22,485	19,316	3,169	\$35,123,717	4,241	\$10,637,204	1,085	\$4,858,171	17,159	\$19,628,342	21,364	21,812	21,051	21,482
Amusement and sporting goods.....	13	2	153	86	67	264,392	24	69,306	9	46,573	120	148,423	154	153	154	154
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	3		10	9	1	21,275	3	8,552			7	12,723	11	11	11	11
Cameras and motion-picture equipment and supplies.....	10	2	143	77	66	243,117	21	60,844	9	46,573	113	135,700	143	142	143	143
Automotive.....	58	20	1,076	933	143	2,091,662	218	647,910	37	190,650	821	1,253,102	1,041	1,068	1,085	1,085
Automobile and other motor vehicles.....	10	3	343	305	38	588,204					343	588,204	352	350	350	350
Automotive equipment.....	26	14	416	359	60	779,707	104	302,800	22	107,765	290	369,142	387	407	415	417
Automobile parts (new and used).....	9	3	93	77	16	170,104	15	31,183	5	30,700	73	108,221	93	93	93	93
Tires and tubes.....	13		224	195	29	553,647	99	313,927	10	52,186	116	187,535	209	212	216	225
Chemicals, drugs, and allied products.....	35	7	835	641	194	1,444,363	165	465,074	37	102,973	633	780,316	848	849	855	853
Chemicals.....	6	1	71	68	13	182,203	41	139,789	1	1,080	29	41,334	72	71	71	71
Drugs and drug sundries (general line).....	11	2	644	487	157	1,035,334	110	255,013	30	166,093	504	624,228	657	659	665	663
Drugs and drug sundries (specialty).....	9	1	22	15	7	38,515	5	16,229	2	6,000	15	16,286	22	22	22	22
Paints, varnishes, lacquers, and enamels.....	6	3	84	73	11	133,074	7	19,915	4	20,800	73	86,359	83	83	83	83
Toilet articles and preparations.....	3		14	8	6	55,237	2	37,128			12	18,109	14	14	14	14
Dry goods and apparel.....	81	51	1,508	1,241	267	3,131,453	608	1,530,102	106	516,302	794	1,085,049	1,400	1,461	1,481	1,428
Clothing and furnishings (other than millinery and footwear).....	39	30	479	387	92	1,062,478	208	550,688	46	209,446	225	302,344	473	466	467	469
Dry goods (general line).....	28	8	786	643	143	1,583,360	293	688,868	43	240,000	450	654,480	752	757	777	730
Millinery and millinery supplies.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Notions (tailors trimmings and supplies).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	4	1	9	4	5	17,304	2	13,863	2	1,200	5	2,241	7	6	6	9
Shoes and other footwear.....	9	6	203	181	22	436,464	98	267,367	15	65,650	90	103,447	203	202	203	193
Electrical.....	27	3	480	401	88	925,807	171	318,975	23	90,090	295	516,742	441	460	477	453
Electrical goods (including appliances).....	12		151	120	31	312,149	52	152,017	8	28,012	91	132,120	146	145	149	151
Electrical equipment and supplies.....	3		(x)	(x)		(x)		(x)			(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment.....	10	3	264	225	39	428,037	105	112,947	10	44,940	140	270,144	233	240	255	264
Refrigerators (electric).....	2		(x)	(x)		(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	664	687	3,887	3,317	570	3,579,699	143	440,712	183	623,161	3,561	2,515,826	3,000	2,175	2,477	3,464
Cotton.....	319	273	1,361	1,234	127	2,261,895	83	282,474	156	524,902	1,122	1,454,510	1,032	1,122	1,370	1,382
Flowers and nursery stock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Grain.....	34	35	197	175	22	240,864	12	29,285	12	56,000	173	160,070	181	181	178	201
Hides, skins, and furs.....	14	20	58	56	2	61,830	2	4,543			56	57,287	57	61	54	62
Horses and mules.....	16	16	80	77	3	109,101	4	16,100	3	14,300	73	78,701	50	45	76	76
Livestock (other than horses and mules).....	105	244	191	178	13	159,523	17	31,205	8	18,165	160	110,153	183	184	186	188
Silk (raw).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Tobacco (leaf).....	75	80	1,093	1,563	400	719,788	24	70,122	4	8,894	1,935	634,772	1,478	550	573	1,521
Other farm products.....	9	12	32	30	2	16,453					32	16,453	20	19	31	31
Farm supplies (except machinery and equipment).....	39	29	618	559	59	903,079	112	214,871	50	172,656	456	605,552	1,065	586	547	530
Farm supplies (except feed and fertilizer).....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Feed.....	28	25	333	311	22	490,621	62	105,629	29	101,471	242	283,521	331	311	296	264
Fertilizer and fertilizer materials.....	2		(x)	(x)		(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	392	304	3,178	2,706	470	3,339,850	373	736,570	84	279,558	2,719	2,323,722	2,024	4,517	3,314	2,801
Confectionery and soft drinks.....	25	27	117	107	10	130,211	28	45,251	11	27,147	78	66,813	116	118	114	108
Dairy products.....	16	7	301	272	29	384,641	34	60,184	6	33,292	261	291,165	205	205	301	258
Poultry and poultry products.....	87	66	528	465	61	401,958	5	7,887	12	32,810	509	361,261	519	527	527	517
Dairy and poultry products.....	49	51	277	175	102	149,454	3	5,200	11	26,244	263	115,010	218	197	272	198
Fish and sea foods (fresh).....	7	4	52	46	6	66,136	8	3,369	5	12,600	39	45,167	51	51	51	53
Fruits and vegetables (fresh).....	172	128	1,179	991	188	1,183,257	121	209,950	21	90,320	1,037	882,987	1,036	2,608	1,937	980
Meats and meat products.....	36	21	724	650	74	1,016,193	174	390,729	18	54,145	532	561,319	689	721	1,012	737
Forest products (except lumber).....	43	37	174	168	6	150,016	4	15,150	10	54,617	100	80,249	165	165	167	166
Boxes, shooks, and cooperage.....	5	5	44	40	4	70,346	3	11,850	5	38,817	36	20,179	44	44	44	44
Logs, railroad ties, poles, etc.....	35	30	119	117	2	66,829			5	15,800	114	51,029	110	110	112	101
Other forest products.....	3	2	11	11		12,341	1	3,300			10	9,041	11	11	11	11
Furniture and house furnishings.....	18	1	207	185	22	404,962	65	206,889	20	71,732	122	126,341	105	197	198	202
Furniture.....	13	1	130	117	13	243,530	34	118,269	12	40,826	84	84,435	122	123	124	126
House furnishings ³	5		77	68	9	161,432	31	88,620	8	30,906	38	41,900	73	74	74	76
General merchandise.....	6	5	50	46	4	82,556	5	17,700			45	64,856	50	50	50	50
Groceries and food specialties.....	277	150	3,412	3,011	401	5,648,392	777	1,726,067	154	816,494	2,481	3,105,831	3,338	3,354	3,386	3,369
Groceries (general line).....	197	116	2,463	2,168	295	4,035,195	440	1,060,366	117	680,438	1,906	2,288,391	2,430	2,442	2,442	2,472
Food and grocery specialties.....	80	34	949	843	106	1,613,197	337	665,701	37	130,056	575	817,440	908	926	943	917
Hardware.....	30	7	1,538	1,343	195	2,650,569	353	878,841	89	455,765	1,090	1,315,963	1,500	1,530	1,532	1,539
Hardware (general line).....	24	4	1,340	1,161	179	2,392,196	331	822,144	86	448,565	923	1,121,487	1,336	1,340	1,340	1,341
Hardware (specialty).....	6	3	198	182	16	258,373	22	56,697	3	7,200	173	194,476	164	100	183	189
Iron and steel scrap and other waste materials.....	40	46	201	182	19	201,263	4	9,300	3	11,754	194	180,209	200	195	193	192
Iron and steel scrap.....	7	9	36	34	2	39,374	3	7,500			33	31,874	35	35	35	35
Junk and scrap.....	33	37	165	148	17	161,889	1	1,800	3	11,754	161	148,335	165	160	163	167
Jewelry and optical goods.....	8	1	80	63	17	124,943	5	11,555	7	22,944	68	90,444	67	67	80	80
Leather and leather goods (except gloves and shoes).....	12	11	98	79	19	147,506	24	55,235	9	27,312	65	64,959	92	92	96	94

¹ Establishments in most cases reported average number of employees on pay roll during year 1920, these figures may not agree with total on specified dates.
² Employees not classified on automobile schedules, or for establishments in cities and towns of less than 10,000 population, but are included in the total.
³ Includes one establishment handling musical instruments and sheet music.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
		Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15	
		Total	Male	Female												
Lumber and building materials (other than metal).....	05	71	900	704	112	\$1,651,838	161	\$434,461	60	\$320,090	685	\$897,278	926	928	920	882
Construction and building materials (other than metal and wood).....	25	5	430	382	54	887,187	112	286,498	30	165,607	294	435,082	427	436	430	307
Lumber and millwork.....	70	60	476	412	68	764,651	49	147,963	30	154,492	391	462,196	490	492	499	485
Machinery, equipment, and supplies (except electrical).....	107	43	1,203	1,020	177	2,346,145	316	814,001	65	291,870	822	1,239,665	1,155	1,180	1,215	1,165
Commercial equipment and supplies.....	22	6	137	117	20	220,566	44	84,318	5	18,482	88	117,766	117	121	131	120
Construction equipment and supplies.....	9	8	45	39	6	115,481	11	39,625	5	15,425	29	60,431	43	44	44	45
Farm machinery and equipment.....	12	3	369	320	43	765,215	133	349,364	17	64,372	219	351,470	354	357	374	350
Manufacturing, mining, and drilling machinery equipment and supplies.....	42	11	465	395	70	967,042	67	268,069	33	168,700	335	530,273	466	476	482	403
Professional equipment and supplies.....	9	4	83	63	20	113,025	5	25,102	5	24,900	78	87,923	80	81	84	84
Service equipment and supplies.....	13	11	104	86	18	164,816	26	48,123	5	24,900	73	91,793	95	101	100	103
Metals and minerals (except petroleum and scrap).....	36	8	504	428	76	1,152,608	148	425,539	62	288,749	304	438,320	478	485	498	499
Coal.....	23	8	341	282	59	831,252	116	334,791	42	219,869	133	276,562	321	318	332	339
Iron and steel (except scrap).....	10	1	121	100	12	233,191	15	55,222	6	40,394	100	137,575	112	121	122	118
Metals and minerals (other than iron and steel).....	3	1	42	37	5	88,165	17	35,526	4	28,486	21	24,153	45	46	44	42
Paper and paper products.....	23	8	383	332	51	742,086	111	317,705	16	92,869	256	331,512	375	369	364	375
Paper and paper products (general line).....	20	8	380	320	51	735,136	110	311,505	16	92,869	254	330,762	372	366	361	372
Stationery and stationery supplies.....	3	1	3	3	1	6,950	1	6,200	1	6,200	2	750	3	3	3	3
Petroleum and petroleum products.....	179	27	914	809	45	2,232,373	153	568,560	22	73,738	739	1,600,075	800	849	869	880
Plumbing and heating equipment and supplies.....	19	3	313	265	48	548,600	62	156,422	15	70,257	236	312,921	299	298	311	300
Tobacco and tobacco products.....	20	13	271	249	22	554,082	183	406,167	14	51,206	74	98,709	205	289	273	271
All other.....	34	13	489	392	97	715,473	56	179,402	20	87,793	413	448,278	484	495	492	488
Books, periodicals, and newspapers.....	9	1	100	53	47	176,258	5	10,300	5	12,400	90	153,558	95	102	103	100
Oils and greases (animal and vegetable).....	3	1	17	18	4	69,624	6	48,127	3	10,200	8	11,297	17	17	17	17
Textiles and textile materials (except dry goods).....	13	7	90	64	26	145,269	20	66,675	6	30,568	64	48,026	91	94	90	90
Miscellaneous kinds of business.....	9	4	282	262	20	324,322	25	54,300	6	34,025	251	235,397	281	282	282	281

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS¹ ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$25,000			\$25,000 TO \$49,999			\$50,000 TO \$99,999			\$100,000 TO \$100,000		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State.....	922	\$531,781	\$46,219	128	\$1,174	\$287	59	\$2,139	\$479	124	\$9,006	\$1,695	142	\$20,869	\$3,487
Amusement and sporting goods.....	7	732	294	1	10	13	2	80	20	1	81	40	4	571	189
Automotive.....	41	14,643	2,506	1	10	13	4	156	46	9	622	201	9	1,220	313
Chemicals, drugs, and allied products.....	18	12,388	2,178	3	35	13	2	63	27	1	90	18	2	306	44
Dry goods and apparel.....	71	33,299	5,340	8	100	26	3	98	19	7	490	75	17	2,755	409
Electrical.....	20	8,051	1,631	3	47	23	2	162	24	2	162	24	1	130	32
Farm products (not elsewhere specified).....	103	233,777	7,034	7	61	11	3	96	31	5	344	78	8	1,186	129
Farm supplies (except petroleum and scrap).....	27	23,645	1,371	1	13	3	1	33	3	2	125	7	6	957	108
Food products (not elsewhere specified).....	114	29,279	3,573	17	178	29	11	373	65	27	2,013	272	20	2,856	394
Forest products (except lumber).....	24	961	124	19	137	24	3	3	3	3	201	31	3	175	14
Furniture and house furnishings.....	11	3,601	765	2	21	13	1	48	21	1	71	20	3	498	129
General merchandise.....	5	1,275	115	6	102	20	3	111	32	18	1,305	133	25	3,657	307
Groceries and food specialties.....	169	79,954	6,160	6	102	20	1	30	3	2	172	43	3	440	94
Hardware.....	24	24,493	4,277	20	142	30	4	162	42	3	206	68	1	175	14
Iron and steel scrap and other waste materials.....	40	2,514	431	2	21	13	1	48	21	1	71	20	3	456	141
Jewelry and optical goods.....	4	140	54	2	21	13	1	48	21	1	71	20	3	456	141
Leather and leather goods (except gloves and shoes).....	10	952	241	2	5	7	3	118	18	1	68	35	3	456	141
Lumber and building materials (other than metal).....	69	19,646	2,798	15	144	30	4	137	17	9	600	107	13	1,687	289
Machinery equipment and supplies (except electrical).....	52	11,017	2,236	8	88	39	7	264	83	10	696	190	10	1,558	386
Metals and minerals (except petroleum and scrap).....	11	5,507	663	2	10	5	1	37	6	2	133	48	1	125	40
Paper and paper products.....	18	6,388	1,151	2	10	5	1	37	6	4	306	51	3	622	131
Petroleum and petroleum products.....	38	4,892	901	5	30	10	5	187	13	10	722	63	7	948	155
Plumbing and heating equipment and supplies.....	11	4,159	928	5	30	10	1	30	1	1	72	34	2	271	70
Tobacco and tobacco products (except leaf).....	14	6,646	458	4	55	7	3	110	23	3	197	33	2	260	29
All other.....	21	4,822	929	4	55	7	3	110	23	3	197	33	2	260	29

¹ For the purpose of this tabulation the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

CENSUS OF DISTRIBUTION

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$999,999			\$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State.....	123	\$30,236	\$4,372	80	\$27,700	\$3,764	51	\$22,623	\$3,000	106	\$76,671	\$8,702	109	\$341,313	\$20,523
Amusement and sporting goods.....	5	1,164	292	5	1,785	361	1	403	101	4	3,293	630	4	6,303	654
Automotive.....	2	641	223	6	2,247	312	8	3,558	583	11	8,167	1,300	8	15,308	2,422
Chemicals, drugs, and allied products.....	4	1,090	136	5	1,727	310	1	405	74	3	1,010	437	2	2,600	550
Dry goods and apparel.....	9	2,269	199	7	2,165	108	6	2,780	92	21	14,830	441	37	210,040	5,046
Electrical.....	6	1,405	303	3	1,078	90	1	499	51	3	1,841	270	5	16,707	430
Farm products (not elsewhere specified).....	14	3,404	586	6	1,973	184	3	1,373	205	10	6,822	813	6	10,287	1,060
Farm supplies (except petroleum and scrap).....	2	424	84	1	303	48	1	432	133	1	666	124	1	1,150	206
Food products (not elsewhere specified).....	3	697	61	1	305	40	1	437	33	1	666	124	1	1,150	206
Forest products (except lumber).....	40	9,813	741	21	7,440	603	11	4,708	254	24	18,105	1,514	21	34,713	2,556
Furniture and house furnishings.....	3	719	117	2	716	134	5	3,703	665	5	3,703	665	8	18,044	3,221
General merchandise.....	3	684	80	1	302	80	2	843	108	1	666	124	1	1,150	206
Groceries and food specialties.....	6	1,460	230	6	2,068	303	6	2,705	690	6	3,096	405	4	7,050	718
Hardware.....	7	1,780	395	4	1,405	270	2	808	116	2	1,400	310	2	2,028	447
Iron and steel scrap and other waste materials.....	1	215	20	1	389	74	2	805	158	2	1,600	120	2	2,124	203
Jewelry and optical goods.....	1	238	49	1	302	80	2	968	178	3	2,018	354	2	2,230	377
Leather and leather goods (except gloves and shoes).....	9	2,250	377	2	746	283	3	2,535	550	3	2,535	550	1	1,856	95
Lumber and building materials (other than metal).....	2	510	121	2	741	146	4	1,830	134	1	881	156	1	1,183	118
Machinery equipment and supplies (except electrical).....	1	215	20	1	389	74	2	805	158	2	1,600	120	2	2,124	203
Metals and minerals (except petroleum and scrap).....	1	238	49	1	302	80	2	968	178	3	2,018	354	2	2,230	377
Paper and paper products.....	9	2,250	377	2	746	283	3	2,535	550	3	2,535	550	1	1,856	95
Petroleum and petroleum products.....	2	510	121	2	741	146	4	1,830	134	1	881	156	1	1,183	118
Plumbing and heating equipment and supplies.....	2	458	74	2	666	52	4	1,830	134	1	881	156	1	1,183	118
Tobacco and tobacco products (except leaf).....	4	1,109	206	3	1,021	297	1	403	101	4	3,293	630	4	6,303	654
All other.....	4	1,109	206	3	1,021	297	1	403	101	4	3,293	630	4	6,303	654

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER¹

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES HAVING 100,000 POPULATION AND OVER				CITIES OF 20,000 TO 50,000 POPULATION		KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES HAVING 100,000 POPULATION AND OVER				CITIES OF 20,000 TO 50,000 POPULATION	
	Chat-tanooga	Knox-ville	Mem-phis	Nash-ville	Jack-son	John-son City		Chat-tanooga	Knox-ville	Mem-phis	Nash-ville	Jack-son	John-son City
Total.....	135	135	628	225	27	29	Iron and steel scrap and other waste materials.....	10	3	8	2	1	2
Amusement and sporting goods.....	4	5	13	10	2	2	Jewelry and optical goods.....	3	2	2	1	1	1
Automotive.....	3	7	35	18	6	1	Leather and leather goods (except gloves and shoes).....	1	1	5	5	1	1
Chemicals, drugs, and allied products.....	10	16	21	24	2	2	Lumber and building materials (other than metal).....	3	7	51	13	1	1
Dry goods and apparel.....	3	5	15	4	1	1	Machinery, equipment, and supplies (except electrical).....	12	15	55	19	1	1
Electrical.....	5	2	172	21	7	2	Metals and minerals (except petroleum and scrap).....	8	4	18	6	1	1
Farm products (not elsewhere specified).....	6	2	20	4	1	1	Paper and paper products.....	2	4	10	6	1	1
Farm supplies (except machinery and equipment).....	24	17	41	24	3	11	Petroleum and petroleum products.....	6	6	15	9	3	2
Food products (not elsewhere specified).....	1	3	5	2	1	1	Plumbing and heating equipment and supplies.....	3	3	7	5	1	1
Forest products (except lumber).....	1	1	12	3	1	1	Tobacco and tobacco products (except leaf).....	2	4	0	3	2	2
Furniture and house furnishings.....	18	22	68	45	7	7	All other.....	4	2	21	5	1	1
General merchandise.....	7	5	7	7	1	1							
Groceries and food specialties.....													
Hardware.....													

¹ There are no cities in Tennessee of 50,000 to 100,000 population.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT¹

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage
Total	\$1,068,981	\$849,111	88.8	Hardware.....	\$27,407	\$27,178	90.2
Amusement and sporting goods.....	1,804	1,804	100.0	Iron and steel scrap and other waste materials....	2,514	2,473	98.4
Automotive.....	27,981	27,530	98.4	Jewelry and optical goods.....	509	508	99.4
Chemicals, drugs, and allied products.....	20,930	20,930	100.0	Leather and leather goods (except gloves and shoes).....	1,099	1,099	100.0
Dry goods and apparel.....	38,483	37,414	97.2	Lumber and building materials (other than metal).....	27,440	26,417	96.3
Electrical.....	12,708	12,670	99.7	Machinery, equipment, and supplies (except electrical).....	22,583	21,856	96.8
Farm products (not elsewhere specified).....	407,462	407,050	87.2	Metals and minerals (except petroleum and scrap).....	31,412	31,406	100.0
Farm supplies (except machinery and equipment).....	43,019	39,608	92.1	Paper and paper products.....	6,897	6,895	100.0
Food products (not elsewhere specified).....	83,798	62,045	74.0	Petroleum and petroleum products.....	22,983	15,303	66.6
Forest products (except lumber).....	2,611	2,069	79.2	Plumbing and heating equipment and supplies.....	5,857	5,850	99.9
Furniture and house furnishings.....	4,983	4,957	100.0	Tobacco and tobacco products (except leaf).....	14,613	14,613	100.0
General merchandise.....	1,370	233	17.0	All other.....	41,300	41,290	100.0
Groceries and food specialties.....	159,204	137,246	86.2				

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	\$1,068,981	Books, magazines, and newspapers (0.8 per cent of reported commodity sales)	\$3,308	Building, stone, slate, and concrete products (less than 0.1 per cent of reported commodity sales)	\$275
<i>Sales not reported by commodities</i>	119,870	Amusement and sporting goods trade:		Lumber and building materials (other than metal) trade:	275
Reported commodity sales (100 per cent)	949,111	Manufacturers' sales branches.....	8	Wholesale merchants.....	
Automobiles, trucks, and tractors, new and used (1.5 per cent of reported commodity sales)	13,926	Wholesale merchants.....	10	Wholesale merchants.....	
Automotive trade:		Machinery, equipment, and supplies (except electrical) trade:		Cameras and photographic supplies (0.2 per cent of reported commodity sales)	1,601
District and general sales offices.....	3,994	Manufacturers' sales branches.....	16	Amusement and sporting goods trade:	
Wholesale merchants.....	6,890	All other trades:		Manufacturers' sales branches.....	954
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	15	Wholesale merchants.....	642
Manufacturers' sales branches.....	2,727	Wholesale merchants.....	1,525	Chemical, drug, and allied products trade:	
Wholesale merchants.....	315	Wholesaling manufacturers.....	1,734	Wholesale merchants.....	5
Automotive equipment, parts, and accessories (1.9 per cent of reported commodity sales)	17,908	Brick, tile, and terra cotta (0.1 per cent of reported commodity sales)	624	Canned goods (food products) (2.0 per cent of reported commodity sales)	19,116
Automotive trade:		Lumber and building materials (other than metal) trade:		Food products (not elsewhere specified) trade:	
District and general sales offices.....	444	Brokers.....	5	Manufacturers' sales branches.....	430
Manufacturers' agents.....	268	Drop shippers.....	55	Wholesale merchants.....	60
Manufacturers' sales branches.....	8,293	Manufacturers' sales branches.....	39	Grocery and food specialties trade:	
Wholesale merchants.....	6,264	Wholesale merchants.....	520	Brokers.....	4,143
Electrical trade:		Metals and minerals (except petroleum and scrap) trade:		Cash-and-carry wholesalers.....	495
Wholesale merchants.....	32	Wholesale merchants.....	5	Chain store warehouses.....	2,264
Hardware trade:		Building materials not classified elsewhere (0.3 per cent of reported commodity sales)	2,642	Commission merchants.....	90
Manufacturers' agents.....	350	Hardware trade:		Manufacturers' agents.....	1,607
Wholesale merchants.....	2,274	Wholesale merchants.....	685	Selling agents.....	2
Iron and steel scrap and other waste materials trade:		Lumber and building materials (other than metal) trade:		Wholesale merchants.....	10,025
Wholesale merchants.....	7	Drop shippers.....	5	Cement, lime, and plaster (0.6 per cent of reported commodity sales)	5,079
Petroleum and petroleum products trade:		Manufacturers' agents.....	84	Grocery and food specialties trade:	
Wholesale merchants.....	58	Manufacturers' sales branches.....	465	Warehouses (distributing).....	3
All other trades:		Selling agents.....	6	Hardware trade:	
Wholesale merchants.....	8	Wholesale merchants.....	1,234	Wholesale merchants.....	8
Bakery products (cakes, biscuits, crackers, etc.) (0.7 per cent of reported commodity sales)	6,340	Machinery, equipment, and supplies (except electrical) trade:		Lumber and building materials (other than metal) trade:	
Food products (not elsewhere specified) trade:		Wholesale merchants.....	18	Brokers.....	80
Wholesale merchants.....	1	Wholesale merchants.....	51	Manufacturers' sales branches.....	2,285
Grocery and food specialties trade:		Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	3,276
Brokers.....	49	Wholesale merchants.....	94	Metals and minerals (except petroleum and scrap) trade:	
Cash-and-carry wholesalers.....	91	Building materials (ornamental metal) (less than 0.1 per cent of reported commodity sales)	232	Wholesale merchants.....	97
Chain-store warehouses.....	318	Chemical, drug, and allied products trade:		Chemicals, industrial and heavy (less than 0.1 per cent of reported commodity sales)	275
Manufacturers' agents.....	8	Brokers.....	14	Chemical, drug, and allied products trade:	
Manufacturers' sales branches.....	5,494	Furniture and house furnishings trade:		Manufacturers' sales branches.....	2
Wholesale merchants.....	379	Manufacturers' sales branches.....	12	Wholesale merchants.....	189
Barbers' equipment and supplies (less than 0.1 per cent of reported commodity sales)	238	Hardware trade:		Grocery and food specialties trade:	
Hardware trade:		Wholesale merchants.....	56	Manufacturers' sales branches.....	25
Wholesale merchants.....	45	Lumber and building materials (other than metal) trade:		Hardware trade:	
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	111	Wholesale merchants.....	1
Wholesale merchants.....	193	Machinery, equipment, and supplies (except electrical) trade:		Machinery, equipment, and supplies (except electrical) trade:	
		Manufacturers' agents.....	39	Wholesale merchants.....	3

¹ The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

² The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued		COMMODITY SALES—Continued	
[Expressed in thousands of dollars]		[Expressed in thousands of dollars]	
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Chemicals, industrial and heavy—Contd.		Confectionery and soft drinks (0.6 per cent of reported commodity sales)	
Paper and paper products trade:		Chemical, drug, and allied products trade:	\$5,635
Manufacturers' agents.....	\$50	Wholesale merchants.....	70
All other trades:		Food products (not elsewhere specified) trade:	
Manufacturers' agents.....	5	Brokers.....	22
Chemicals, refined, and/or related products (0.8 per cent of reported commodity sales)	7,174	Manufacturers' agents.....	360
Chemical, drug, and allied products trade:		Manufacturers' sales branches.....	101
Brokers.....	3,300	Selling agents.....	80
Cash-and-carry wholesalers.....	1	Wholesale merchants.....	1,309
Manufacturers' agents.....	25	Wholesaling manufacturers.....	388
Manufacturers' sales branches.....	3,207	Grocery and food specialties trade:	
Wholesale merchants.....	154	Brokers.....	94
Farm supplies (except machinery and equipment) trade:		Cash-and-carry wholesalers.....	226
Wholesale merchants.....	5	Chain store warehouses.....	550
Grocery and food specialties trade:		Manufacturers' agents.....	14
Manufacturers' sales branches.....	28	Manufacturers' sales branches.....	33
Hardware trade:		Selling agents.....	2
Wholesale merchants.....	70	Wholesale merchants.....	12
Leather and leather goods (except gloves and shoes) trade:		Wholesale merchants (distributing).....	1,664
Wholesale merchants.....	5	Wholesale merchants.....	1,664
Machinery, equipment, and supplies (except electrical) trade:		Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches.....	83	Wholesale merchants.....	696
Wholesale merchants.....	145	All other trades:	
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	8
Manufacturers' sales branches.....	3	Copper ingots, sheets, shapes, etc. (0.1 per cent of reported commodity sales)	674
All other trades:		Electrical trade:	
Manufacturers' agents.....	143	Wholesale merchants.....	14
China, glassware, and crockery (0.1 per cent of reported commodity sales)	1,117	Hardware trade:	
Chemical, drug, and allied products trade:		Wholesale merchants.....	97
Wholesale merchants.....	23	Iron and steel scrap and other waste materials trade:	
Dry goods and apparel trade:		Wholesale merchants.....	62
Wholesale merchants.....	119	Machinery, equipment, and supplies (except electrical) trade:	
Furniture and house furnishings trade:		Wholesale merchants.....	4
Wholesale merchants.....	263	Metals and minerals (except petroleum and scrap) trade:	
Hardware trade:		Manufacturers' sales branches.....	497
Wholesale merchants.....	172	Cotton, raw, including linters (38.3 per cent of reported commodity sales)	304,127
Paper and paper products trade:		Farm products (not elsewhere specified) trade:	
Manufacturers' agents.....	37	Assemblers.....	5,446
All other trades:		Brokers.....	72,398
Manufacturers' agents.....	95	Commission merchants.....	48,913
Wholesale merchants.....	408	Cooperative marketing associations.....	3,273
Cigars, cigarettes, and tobacco (except leaf) (2.1 per cent of reported commodity sales)	19,947	Country buyers.....	0,470
Chemical, drug, and allied products trade:		Drop shippers.....	420
Wholesale merchants.....	80	Export commission houses.....	634
Grocery and food specialties trade:		Export merchants.....	11,368
Cash-and-carry wholesalers.....	392	Wholesale merchants.....	214,081
Chain store warehouses.....	18	Farm supplies (except machinery and equipment) trade:	
Wholesale merchants.....	5,580	Wholesale merchants.....	324
Tobacco and tobacco products (except leaf) trade:		Dairy products and eggs (2.1 per cent of reported commodity sales)	19,570
Manufacturers' sales branches.....	7,967	Food products (not elsewhere specified) trade:	
Wholesale merchants.....	5,901	Brokers.....	451
Clothing and furnishings, men's and boys' (0.9 per cent of reported commodity sales)	8,153	Cash-and-carry wholesalers.....	6
Dry goods and apparel trade:		Commission merchants.....	364
Brokers.....	3	Country buyers.....	82
Manufacturers' agents.....	551	District and general sales offices.....	1,687
Selling agents.....	99	Manufacturers' sales branches.....	5,882
Wholesale merchants.....	7,432	Wholesale merchants.....	5,171
General merchandise trade:		Grocery and food specialties trade:	
Chain store warehouses.....	21	Brokers.....	232
Wholesale merchants.....	16	Cash-and-carry wholesalers.....	29
Paper and paper products trade:		Chain store warehouses.....	335
Wholesale merchants.....	31	Manufacturers' agents.....	120
Clothing, women's and children's (1.1 per cent of reported commodity sales)	10,287	Manufacturers' sales branches.....	3,927
Dry goods and apparel trade:		Selling agents.....	53
Manufacturers' agents.....	497	Wholesale merchants.....	1,231
Wholesale merchants.....	9,785	Drugs and drug sundries (1.0 per cent of reported commodity sales)	9,811
General merchandise trade:		Chemical, drug, and allied products trade:	
Chain store warehouses.....	22	Cash-and-carry wholesalers.....	106
Paper and paper products trade:		Chain store warehouses.....	88
Wholesale merchants.....	33	Manufacturers' agents.....	48
Coal and coke (2.1 per cent of reported commodity sales)	20,017	Manufacturers' sales branches.....	23
Lumber and building materials (other than metal) trade:		Selling agents.....	25
Brokers.....	38	Wholesale merchants.....	9,482
Metals and minerals (except petroleum and scrap) trade:		Farm supplies (except machinery and equipment) trade:	
Brokers.....	6,455	Wholesale merchants.....	31
Commission merchants.....	937	Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers.....	6,825	Wholesale merchants.....	8
Selling agents.....	1,542	Dry goods not classified elsewhere (less than 0.1 per cent of reported commodity sales)	452
Wholesale merchants.....	4,078	Dry goods and apparel trade:	
Petroleum and petroleum products trade:		Brokers.....	9
Wholesale merchants.....	18	Manufacturers' agents.....	50
All other trades:		Wholesale merchants.....	276
Wholesale merchants.....	124	Dry goods not classified elsewhere—Contd.	
		General merchandise trade:	
		Chain store warehouses.....	\$0
		All other trades:	
		Wholesale merchants.....	108
		Electrical appliances, equipment, and supplies (1 per cent of reported commodity sales)	9,421
		Amusement and sporting goods trade:	
		Wholesale merchants.....	49
		Automotive trade:	
		Manufacturers' sales branches.....	5
		Wholesale merchants.....	270
		Chemical, drug, and allied products trade:	
		Cash-and-carry wholesalers.....	29
		Electrical trade:	
		Manufacturers' sales branches.....	4,475
		Selling agents.....	83
		Wholesale merchants.....	3,416
		Furniture and house furnishings trade:	
		Wholesale merchants.....	15
		Hardware trade:	
		Manufacturers' agents.....	100
		Wholesale merchants.....	368
		Machinery, equipment, and supplies (except electrical) trade:	
		Manufacturers' agents.....	27
		Manufacturers' sales branches.....	25
		Wholesale merchants.....	531
		Metals and minerals (except petroleum and scrap) trade:	
		Manufacturers' sales branches.....	18
		Farm products not classified elsewhere (1 per cent of reported commodity sales)	9,216
		Farm products (not elsewhere specified) trade:	
		Brokers.....	560
		Commission merchants.....	5
		Wholesale merchants.....	67
		Farm supplies (except machinery and equipment) trade:	
		Wholesale merchants.....	3,069
		Machinery, equipment, and supplies (except electrical) trade:	
		Wholesale merchants.....	39
		All other trades:	
		Brokers.....	5,595
		Feeds (2.6 per cent of reported commodity sales)	24,716
		Farm products (not elsewhere specified) trade:	
		Brokers.....	179
		Wholesale merchants.....	50
		Farm supplies (except machinery and equipment) trade:	
		Brokers.....	9,395
		Manufacturers' sales branches.....	3,489
		Wholesale merchants.....	11,586
		Grocery and food specialties trade:	
		Manufacturers' sales branches.....	17
		Fertilizer and fertilizer materials (0.4 per cent of reported commodity sales)	3,650
		Farm products (not elsewhere specified) trade:	
		Commission merchants.....	1
		Farm supplies (except machinery and equipment) trade:	
		Manufacturers' sales branches.....	3,603
		Wholesale merchants.....	37
		Grocery and food specialties trade:	
		Manufacturers' sales branches.....	9
		Fish and sea foods, fresh and processed (0.1 per cent of reported commodity sales)	620
		Food products (not elsewhere specified) trade:	
		Wholesale merchants.....	534
		Grocery and food specialties trade:	
		Brokers.....	2
		Chain store warehouses.....	44
		Manufacturers' agents.....	2
		Wholesale merchants.....	47
		Food products not classified elsewhere (0.1 per cent of reported commodity sales)	778
		Grocery and food specialties trade:	
		Manufacturers' sales branches.....	515
		Wholesale merchants.....	263
		Fruits and vegetables, fresh and dried (2.8 per cent of reported commodity sales)	26,244
		Food products (not elsewhere specified) trade:	
		Brokers.....	3,430
		Commission merchants.....	1,231
		Wholesale merchants.....	10,699

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fruits and vegetables, fresh and dried—Continued.		Hardware—Continued.		Iron and steel and products—Continued.	
Grocery and food specialties trade:		Machinery, equipment, and supplies (except electrical) trade:		Metals and minerals (except petroleum and scrap) trade:	
Brokers.....	\$2, 688	Manufacturers' agents.....	\$200	Manufacturers' sales branches.....	\$9, 335
Cash-and-carry wholesalers.....	86	Manufacturers' sales branches.....	70	Selling agents.....	81
Chain-store warehouses.....	4, 249	Wholesale merchants.....	431	Wholesale merchants.....	1, 179
Commission merchants.....	8	Paper and paper products trade:		Plumbing and heating equipment and supplies trade:	
Manufacturers' agents.....	800	Wholesale merchants.....	99	Manufacturers' sales branches.....	178
Wholesale merchants.....	2, 753	Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	844
Furniture, wooden and metal (0.4 per cent of reported commodity sales)	3, 761	Wholesale merchants.....	7	All other trades:	
Chemical, drug, and allied products trade:		Hay, straw, and alfalfa (0.5 per cent of reported commodity sales)	2, 937	Brokers.....	100
Wholesale merchants.....	7	Farm products (not elsewhere specified) trade:		Wholesale merchants.....	71
Dry goods and apparel trade:		Drop shippers.....	21	Jewelry (less than 0.1 per cent of reported commodity sales)	185
Wholesale merchants.....	55	Wholesale merchants.....	12	Dry goods and apparel trade:	
Furniture and house furnishings trade:		Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	18
Manufacturers' agents.....	259	Brokers.....	29	Furniture and house furnishings trade:	
Manufacturers' sales branches.....	593	Wholesale merchants.....	2, 875	Wholesale merchants.....	4
Selling agents.....	193	Hides, skins, and raw furs (0.2 per cent of reported commodity sales)	2, 256	General merchandise trade:	
Wholesale merchants.....	2, 079	Farm products (not elsewhere specified) trade:		Wholesale merchants.....	3
Hardware trade:		Cash-and-carry wholesalers.....	163	Hardware trade:	
Manufacturers' agents.....	5	Wholesale merchants.....	2, 017	Wholesale merchants.....	85
Wholesale merchants.....	270	Iron and steel scrap and other waste materials trade:		Jewelry and optical goods trade:	
Lumber and building materials (other than metal) trade:		Wholesale merchants.....	70	Wholesale merchants.....	68
Wholesale merchants.....	3	Leather and leather goods (except gloves and shoes) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	6	Wholesale merchants.....	4
Wholesale merchants.....	226	Horses and mules (0.5 per cent of reported commodity sales)	4, 483	All other trades:	
Paper and paper products trade:		Farm products (not elsewhere specified) trade:		Wholesale merchants.....	3
Wholesale merchants.....	71	Commission merchants.....	3, 169	Junk and scrap (0.1 per cent of reported commodity sales)	1, 254
Glass, sheet (0.1 per cent of reported commodity sales)	958	Wholesale merchants.....	1, 314	Farm products (not elsewhere specified) trade:	
Chemical, drug, and allied products trade:		House furnishings and supplies (0.4 per cent of reported commodity sales)	4, 001	Cash-and-carry wholesalers.....	82
Wholesale merchants.....	11	Automotive trade:		Wholesale merchants.....	75
Hardware trade:		Manufacturers' sales branches.....	1	Furniture and house furnishings trade:	
Wholesale merchants.....	1	Dry goods and apparel trade:		Wholesale merchants.....	5
Lumber and building materials (other than metal) trade:		Wholesale merchants.....	842	Iron and steel scrap and other waste materials trade:	
Manufacturers' sales branches.....	306	Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	1, 079
Wholesale merchants.....	500	Wholesale merchants.....	1	All other trades:	
All other trades:		Food products (not elsewhere specified) trade:		Wholesale merchants.....	13
Wholesale merchants.....	50	Wholesale merchants.....	5	Lead pigs, bars, sheets, and pipe (less than 0.1 per cent of reported commodity sales)	189
Grain (wheat, corn, oats, etc.) (1.3 per cent of reported commodity sales)	12, 706	Furniture and house furnishings trade:		Hardware trade:	
Farm products (not elsewhere specified) trade:		Manufacturers' sales branches.....	289	Wholesale merchants.....	30
Assemblers.....	20	Wholesale merchants.....	718	Machinery, equipment, and supplies (except electrical) trade:	
Brokers.....	1, 780	General merchandise trade:		Wholesale merchants.....	3
Drop shippers.....	329	Chain-store warehouses.....	2	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	8, 052	Grocery and food specialties trade:		Manufacturers' sales branches.....	8
Farm supplies (except machinery and equipment) trade:		Brokers.....	284	Plumbing and heating equipment and supplies trade:	
Brokers.....	137	Cash-and-carry wholesalers.....	191	Manufacturers' sales branches.....	25
Wholesale merchants.....	2, 370	Chain-store warehouses.....	30	Wholesale merchants.....	123
Groceries (7.6 per cent of reported commodity sales)	72, 643	Wholesale merchants.....	1, 102	Leather and cut stock (0.1 per cent of reported commodity sales)	914
Farm supplies (except machinery and equipment) trade:		Hardware trade:		Hardware trade:	
Manufacturers' sales branches.....	399	Manufacturers' agents.....	10	Manufacturers' agents.....	13
Wholesale merchants.....	70	Wholesale merchants.....	404	Selling agents.....	360
Food products (not elsewhere specified) trade:		Lumber and building materials (other than metal) trade:		Wholesale merchants.....	35
Brokers.....	123	Manufacturers' agents.....	3	Leather and leather goods (except gloves and shoes) trade:	
Commission merchants.....	200	Manufacturers' sales branches.....	109	Wholesale merchants.....	566
District and general sales offices.....	1, 381	Machinery, equipment, and supplies (except electrical) trade:		Livestock (except horses and mules) (1.8 per cent of reported commodity sales)	17, 039
Manufacturers' sales branches.....	5, 929	Manufacturers' sales branches.....	10	Farm products (not elsewhere specified) trade:	
Wholesale merchants.....	1, 079	Iron and steel and products (except as classified) (2.0 per cent of reported commodity sales)	18, 630	Brokers.....	7, 608
Grocery and food specialties trade:		Chemical, drug, and allied products trade:		Commission merchants.....	9, 408
Brokers.....	10, 368	Wholesale merchants.....	105	Wholesale merchants.....	22
Cash-and-carry wholesalers.....	1, 367	Farm products (not elsewhere specified) trade:		Farm supplies (except machinery and equipment) trade:	
Chain-store warehouses.....	10, 869	Cash-and-carry wholesalers.....	27	Wholesale merchants.....	6
Commission merchants.....	87	Farm supplies (except machinery and equipment) trade:		Logs, piles, poles, etc. (less than 0.1 per cent of reported commodity sales)	443
Drop shippers.....	72	Wholesale merchants.....	55	Forest products (except lumber) trade:	
Manufacturers' agents.....	938	Hardware trade:		Drop shippers.....	87
Manufacturers' sales branches.....	10, 070	Manufacturers' agents.....	493	Wholesale merchants.....	324
Selling agents.....	253	Wholesale merchants.....	3, 311	Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	28, 848	Iron and steel scrap and other waste materials trade:		Wholesale merchants.....	32
Hardware (1.1 per cent of reported commodity sales)	10, 398	Wholesale merchants.....	1, 144	Luggage, saddlery, harness, and gloves (except dress) (0.1 per cent of reported commodity sales)	682
Automotive trade:		Lumber and building materials (other than metal) trade:		Dry goods and apparel trade:	
Wholesale merchants.....	166	Manufacturers' agents.....	50	Wholesale merchants.....	16
Chemical, drug, and allied products trade:		Selling agents.....	10	General merchandise trade:	
Brokers.....	84	Wholesale merchants.....	953	Wholesale merchants.....	11
Wholesale merchants.....	15	Machinery, equipment, and supplies (except electrical) trade:		Hardware trade:	
Furniture and house furnishings trade:		Manufacturers' agents.....	3	Wholesale merchants.....	550
Wholesale merchants.....	25	Manufacturers' sales branches.....	15	Leather and leather goods (except gloves and shoes) trade:	
General merchandise trade:		Wholesale merchants.....	673	Manufacturers' agents.....	60
Wholesale merchants.....	1			Wholesale merchants.....	45

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued		COMMODITY SALES—Continued		COMMODITY SALES—Continued	
[Expressed in thousands of dollars]		[Expressed in thousands of dollars]		[Expressed in thousands of dollars]	
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Lumber, rough and dressed (1.3 per cent of reported commodity sales)	\$12,369	Nonmetallic minerals (crude), and their products (less than 0.1 per cent of reported commodity sales)	\$38	Paper products (0.2 per cent of reported commodity sales)	\$2,149
Forest products (except lumber) trade:		Chemical, drug, and allied products trade:		Dry goods and apparel trade:	
Wholesale merchants	43	Wholesale merchants	9	Wholesale merchants	3
Lumber and building materials (other than metal) trade:		Lumber and building materials (other than metal) trade:		Furniture and house furnishings trade:	
Brokers	463	Selling agents	7	Wholesale merchants	5
Commission merchants	306	All other trades:		Hardware trade:	
Drop shippers	913	Wholesale merchants	22	Wholesale merchants	85
Manufacturers' agents	995	Notions and dry goods, small wares (0.3 per cent of reported commodity sales)	2,501	Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	876	Dry goods and apparel trade:		Wholesale merchants	38
Wholesale merchants	9,074	Wholesale merchants	2,472	Paper and paper products trade:	
Machinery, equipment, and supplies (industrial) (1.1 per cent of reported commodity sales)	10,868	General merchandise trade:		Manufacturers' agents	123
Automotive trade:		Chain store warehouses	8	Manufacturers' sales branches	170
Manufacturers' sales branches	181	Paper and paper products trade:		Wholesale merchants	1,679
Electrical trade:		Wholesale merchants	21	All other trades:	
Manufacturers' sales branches	83	Office and store machines and equipment (0.1 per cent of reported commodity sales)	666	Manufacturers' sales branches	46
Forest products (except lumber) trade:		Furniture and house furnishings trade:		Petroleum and petroleum products (1.6 per cent of reported commodity sales)	15,490
Wholesale merchants	5	Wholesale merchants	30	Automotive trade:	
Hardware trade:		Hardware trade:		Wholesale merchants	240
Selling agents	25	Wholesale merchants	4	Hardware trade:	
Wholesale merchants	1,293	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	19
Leather and leather goods (except gloves and shoes) trade:		Manufacturers' sales branches	577	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	41	Selling agents	12	Manufacturers' agents	1
Lumber and building materials (other than metal) trade:		Wholesale merchants	38	Wholesale merchants	3
Selling agents	3	Paper and paper products trade:		Petroleum and petroleum products trade:	
Wholesale merchants	335	Manufacturers' agents	5	Brokers	776
Machinery, equipment, and supplies (except electrical) trade:		Oils, animal and vegetable (1.7 per cent of reported commodity sales)	16,214	Bulk tank stations	10,675
Brokers	65	Chemical, drug, and allied products trade:		Dist. ct and general sales offices	1,269
Manufacturers' agents	300	Manufacturers' agents	7	Wholesale merchants	2,501
Manufacturers' sales branches	2,256	Manufacturers' sales branches	10	Piece goods, all kinds (1.0 per cent of reported commodity sales)	9,317
Selling agents	363	Wholesale merchants	131	Dry goods and apparel trade:	
Wholesale merchants	4,685	Farm products (not elsewhere specified) trade:		Manufacturers' agents	2,645
Paper and paper products trade:		Wholesale merchants	38	Wholesale merchants	5,705
Wholesale merchants	57	Grocery and food specialties trade:		General merchandise trade:	
Plumbing and heating equipment and supplies trade:		Manufacturers' sales branches	31	Chain-store warehouses	23
Manufacturers' agents	24	Hardware trade:		Hardware trade:	
Manufacturers' sales branches	142	Wholesale merchants	5	Manufacturers' agents	108
Wholesale merchants	996	Iron and steel scrap and other waste materials trade:		Machinery, equipment, and supplies (except electrical) trade:	
All other trades:		Wholesale merchants	2	Wholesale merchants	54
Manufacturers' sales branches	14	Leather and leather goods (except gloves and shoes) trade:		All other trades:	
Machinery, equipment, and supplies (farm and garden) (0.7 per cent of reported commodity sales)	6,266	Wholesale merchants	4	Brokers	201
Farm supplies (except machinery and equipment) trade:		Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches	227
Wholesale merchants	54	Wholesale merchants	11	Wholesale merchants	384
General merchandise trade:		All other trades:		Plumbing and heating equipment and supplies (0.6 per cent of reported commodity sales)	5,842
Wholesale merchants	1	Brokers	15,975	Furniture and house furnishings trade:	
Hardware trade:		Optical goods (less than 0.1 per cent of reported commodity sales)	438	Wholesale merchants	19
Manufacturers' agents	152	Jewelry and optical goods trade:		Hardware trade:	
Wholesale merchants	1,067	Manufacturers' sales branches	369	Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	69	Wholesale merchants	2,037
Manufacturers' sales branches	4,191	Paints, varnishes, and lacquers (0.2 per cent of reported commodity sales)	1,056	Lumber and building materials (other than metal) trade:	
Wholesale merchants	801	Chemical, drug, and allied products trade:		Selling agents	8
Meats and meat products, fresh and cured (2.9 per cent of reported commodity sales)	27,594	Manufacturers' agents	1	Wholesale merchants	150
Food products (not elsewhere specified) trade:		Manufacturers' sales branches	597	Machinery, equipment, and supplies (except electrical) trade:	
Brokers	10	Wholesale merchants	504	Manufacturers' agents	50
Cash-and-carry wholesalers	9	General merchandise trade:		Wholesale merchants	231
Commission merchants	173	Wholesale merchants	10	Metals and minerals (except petroleum and scrap) trade:	
Country buyers	103	Hardware trade:		Manufacturers' sales branches	1
Manufacturers' sales branches	15,211	Wholesale merchants	228	Plumbing and heating equipment and supplies trade:	
Wholesale merchants	4,356	Lumber and building materials (other than metal) trade:		Manufacturers' agents	330
Grocery and food specialties trade:		Manufacturers' sales branches	312	Manufacturers' sales branches	999
Brokers	477	Selling agents	1	Wholesale merchants	2,016
Cash-and-carry wholesalers	175	Wholesale merchants	56	Radio sets, parts, and accessories (0.5 per cent of reported commodity sales)	4,745
Chain-store warehouses	4,266	Machinery, equipment, and supplies (except electrical) trade:		Automotive trade:	
Manufacturers' agents	134	Wholesale merchants	50	Wholesale merchants	279
Selling agents	50	Metals and minerals (except petroleum and scrap) trade:		Chemical, drug, and allied products trade:	
Wholesale merchants	2,130	Manufacturers' sales branches	95	Wholesale merchants	4
Musical instruments and parts (except radios) (0.1 per cent of reported commodity sales)	910	All other trades:		Electrical trade:	
Electrical trade:		Wholesale merchants	3	Wholesale merchants	2,835
Wholesale merchants	640	Paper (wrapping, book, wall paper, etc.) (0.4 per cent of reported commodity sales)	4,251	Furniture and house furnishings trade:	
Furniture and house furnishings trade:		Chemical, drug, and allied products trade:		Manufacturers' agents	40
Wholesale merchants	262	Wholesale merchants	134	Wholesale merchants	61
Hardware trade:		Hardware trade:		Hardware trade:	
Wholesale merchants	8	Wholesale merchants	155	Wholesale merchants	858
Nonferrous metals not classified elsewhere (less than 0.1 per cent of reported commodity sales)	106	Machinery, equipment, and supplies (except electrical) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Hardware trade:		Manufacturers' sales branches	2	Wholesale merchants	668
Wholesale merchants	39	Wholesale merchants	1	Refrigerators, mechanical (household and commercial) (0.1 per cent of reported commodity sales)	1,355
Machinery, equipment, and supplies (except electrical) trade:		Paper and paper products trade:		Chemical, drug, and allied products trade:	
Wholesale merchants	11	Manufacturers' agents	75	Wholesale merchants	19
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants	3,834	Electrical trade:	
Manufacturers' sales branches	56			Wholesale merchants	1,036
				General merchandise trade:	
				Chain-store warehouses	10
				Hardware trade:	
				Wholesale merchants	42

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical—Continued.		Soaps and toilet preparations—Continued.		Toilet articles—Continued.	
Machinery, equipment, and supplies (except electrical) trade:		Grocery and food specialties trade:		Dry goods and apparel trade:	
Selling agents.....	\$130	Brokers.....	\$243	Wholesale merchants.....	\$2
Wholesale merchants.....	118	Cash-and-carry wholesalers.....	213	Hardware trade:	
Sand, gravel, and crushed stone (0.1 per cent of reported commodity sales).....	1,200	Chain store warehouses.....	280	Wholesale merchants.....	22
Lumber and building materials (other than metal) trade:		Manufacturers' sales branches.....	6,303	Machinery, equipment, and supplies (except electrical) trade:	
Brokers.....	66	Wholesale merchants.....	1,602	Wholesale merchants.....	1
Manufacturers' sales branches.....	109	Machinery, equipment, and supplies (except electrical) trade:		Toys and games (less than 0.1 per cent of reported commodity sales).....	
Wholesale merchants.....	989	Wholesale merchants.....	265	Dry goods and apparel trade:	
Metals and minerals (except petroleum and scrap) trade:		Sporting goods (0.1 per cent of reported commodity sales).....	932	Wholesale merchants.....	20
Wholesale merchants.....	96	Amusement and sporting goods trade:		Furniture and house furnishings trade:	
Secondhand merchandise (all kinds) (less than 0.1 per cent of reported commodity sales).....	316	Manufacturers' sales branches.....	75	Wholesale merchants.....	75
Automotive trade:		Wholesale merchants.....	30	Hardware trade:	
Wholesale merchants.....	20	Automotive trade:		Manufacturers' agents.....	23
General merchandise trade:		Manufacturers' sales branches.....	12	Wholesale merchants.....	111
Wholesale merchants.....	1	Dry goods and apparel trade:		Wood products (0.1 per cent of reported commodity sales).....	3,556
Hardware trade:		Wholesale merchants.....	7	Amusement and sporting goods trade:	
Wholesale merchants.....	8	General merchandise trade:		Wholesale merchants.....	1
Iron and steel scrap and other waste materials trade:		Wholesale merchants.....	4	Forest products (except lumber) trade:	
Wholesale merchants.....	46	Hardware trade:		Drop shippers.....	961
Lumber and building materials (other than metal) trade:		Wholesale merchants.....	804	Manufacturers' sales branches.....	52
Wholesale merchants.....	137	Stationery and stationery supplies (0.1 per cent of reported commodity sales).....	531	Selling agents.....	292
Machinery, equipment, and supplies (except electrical) trade:		Chemical, drug, and allied products trade:		Wholesale merchants.....	305
Wholesale merchants.....	48	Chain store warehouses.....	2	Furniture and house furnishings trade:	
All other trades:		Wholesale merchants.....	61	Wholesale merchants.....	5
Wholesale merchants.....	47	Dry goods and apparel trade:		Hardware trade:	
Seed (field and garden) and bulbs (0.2 per cent of reported commodity sales).....	2,265	Wholesale merchants.....	27	Manufacturers' agents.....	8
Farm products (not elsewhere specified) trade:		Furniture and house furnishings trade:		Wholesale merchants.....	85
Brokers.....	17	Wholesale merchants.....	15	Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	131	Hardware trade:		Commission merchants.....	44
Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	3	Manufacturers' agents.....	292
Wholesale merchants.....	2,116	Machinery, equipment, and supplies (except electrical) trade:		Selling agents.....	25
All other trades:		Manufacturers' sales branches.....	10	Wholesale merchants.....	1,087
Wholesale merchants.....	1	Wholesale merchants.....	4	Machinery, equipment, and supplies (except electrical) trade:	
Sheet metal work (less than 0.1 per cent of reported commodity sales).....	266	Paper and paper products trade:		Wholesale merchants.....	35
Grocery and food specialties trade:		Manufacturers' agents.....	5	Paper and paper products trade:	
Warehouses (distributing).....	2	Manufacturers' sales branches.....	55	Manufacturers' agents.....	37
Hardware trade:		Wholesale merchants.....	342	Wholesale merchants.....	77
Wholesale merchants.....	217	All other trades:		All other trades:	
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	1	Wholesale merchants.....	250
Wholesale merchants.....	1	Surgical, dental, and hospital equipment and supplies (0.1 per cent of reported commodity sales).....	978	Wool, raw (less than 0.1 per cent of reported commodity sales).....	179
Metals and minerals (except petroleum and scrap) trade:		Chemical, drug, and allied products trade:		Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches.....	46	Chain store warehouses.....	3	Wholesale merchants.....	153
Shoes and other footwear (including rubber) (0.6 per cent of reported commodity sales).....	6,053	Wholesale merchants.....	83	Iron and steel scrap and other waste materials trade:	
Amusement and sporting goods trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	23
Manufacturers' sales branches.....	1	Manufacturers' sales branches.....	166	Leather and leather goods (except gloves and shoes) trade:	
Automotive trade:		Selling agents.....	6	Wholesale merchants.....	3
Manufacturers' sales branches.....	91	Wholesale merchants.....	720	Yarn (1.2 per cent of reported commodity sales).....	11,275
Dry goods and apparel trade:		Textile products (not classified elsewhere) (0.3 per cent of reported commodity sales).....	2,785	Dry goods and apparel trade:	
Manufacturers' sales branches.....	870	Dry goods and apparel trade:		Manufacturers' sales branches.....	292
Wholesale merchants.....	5,025	Manufacturers' agents.....	152	Wholesale merchants.....	395
General merchandise trade:		Wholesale merchants.....	25	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	56	Hardware trade:		Wholesale merchants.....	2
Leather and leather goods (except gloves and shoes) trade:		Manufacturers' agents.....	14	All other trades:	
Wholesale merchants.....	10	Wholesale merchants.....	98	Manufacturers' sales branches.....	9,753
Silk, raw (0.4 per cent of reported commodity sales).....	3,360	Iron and steel scrap and other waste materials trade:		Selling agents.....	833
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	40	Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales).....	2
Brokers.....	3,309	Machinery, equipment, and supplies (except electrical) trade:		Hardware trade:	
Soaps and toilet preparations (1.1 per cent of reported commodity sales).....	10,868	Wholesale merchants.....	4	Wholesale merchants.....	1
Chemical, drug, and allied products trade:		All other trades:		Machinery, equipment, and supplies (except electrical) trade:	
Chain store warehouses.....	112	Manufacturers' sales branches.....	1,785	Wholesale merchants.....	1
Selling agents.....	327	Wholesale merchants.....	717	Miscellaneous commodities (0.9 per cent of reported commodity sales).....	8,535
Wholesale merchants.....	1,197	Tin, block (less than 0.1 per cent of reported commodity sales).....	1	Amusement and sporting goods trade:	
Dry goods and apparel trade:		Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches.....	34
Wholesale merchants.....	15	Manufacturers' sales branches.....	1	Automotive trade:	
Food products (not elsewhere specified) trade:		Tobacco, leaf (0.5 per cent of reported commodity sales).....	5,158	Manufacturers' sales branches.....	3
Manufacturers' sales branches.....	305	Farm products (not elsewhere specified) trade:		Wholesale merchants.....	103
		Assemblers.....	5,158	Chemical, drug, and allied products trade:	
		Toilet articles (less than 0.1 per cent of reported commodity sales).....	89	Brokers.....	432
		Chemical, drug, and allied products trade:		Dry goods and apparel trade:	
		Chain store warehouses.....	3	Manufacturers' agents.....	12
		Wholesale merchants.....	61	Manufacturers' sales branches.....	2
				Wholesale merchants.....	34
				Electrical trade:	
				Manufacturers' sales branches.....	52

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued.		Miscellaneous commodities—Continued.		Miscellaneous commodities—Continued.	
Farm products (not elsewhere specified) trade:		Grocery and food specialties trade—Con.		Petroleum and petroleum products trade:	
Wholesale merchants.....	\$73	Chain store warehouses.....	\$7	Bulk tank stations.....	\$2
Farm supplies (except machinery and equipment) trade:		Manufacturers' agents.....	5	District and general sales offices.....	3
Wholesale merchants.....	17	Manufacturers' sales branches.....	1,190	Plumbing and heating equipment and supplies trade:	
Food products (not elsewhere specified) trade:		Wholesale merchants.....	2,461	Wholesale merchants.....	173
Manufacturers' sales branches.....	58	Hardware trade:		Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants.....	517	Wholesale merchants.....	630	Wholesale merchants.....	42
Furniture and house furnishings trade:		Leather and leather goods (except gloves and shoes) trade:		All other trades:	
Wholesale merchants.....	20	Manufacturers' sales branches.....	87	Manufacturers' agents.....	5
General merchandise trade:		Wholesale merchants.....	272	Manufacturers' sales branches.....	1
Wholesale merchants.....	35	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	1,080
Grocery and food specialties trade:		Wholesale merchants.....	4		
Brokers.....	981	Machinery, equipment, and supplies (except electrical) trade:			
Cash-and-carry wholesalers.....	99	Drop shippers.....	8		
		Manufacturers' sales branches.....	3		
		Wholesale merchants.....	92		