

TEXAS

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WHOLESALE CENTERS IN TEXAS



TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State.....	9,608	58,987	50,484	8,503	\$90,284,461	\$213,828,533	\$238,858,988	\$2,804,517,879	100.00
Amusements and sporting goods.....	38	641	398	243	1,117,224	2,454,227	1,001,234	11,080,234	.42
Automotive.....	213	2,820	2,448	372	5,707,022	11,022,344	11,379,308	71,711,618	2.56
Chemicals, drugs, and allied products.....	116	1,944	1,522	422	3,498,550	6,010,107	8,768,922	40,086,656	1.46
Dry goods and apparel.....	127	2,147	1,004	483	4,105,522	8,487,695	8,096,972	65,224,744	2.33
Electrical.....	106	1,003	1,318	345	3,071,224	6,237,330	5,219,148	57,952,971	2.07
Farm products (not elsewhere specified).....	3,178	6,099	6,028	371	9,816,115	44,350,250	94,174,644	1,326,177,810	47.29
Farm supplies (except machinery and equipment).....	76	640	594	55	1,021,787	2,372,429	1,820,484	42,236,354	1.51
Food products (not elsewhere specified).....	1,096	13,284	10,219	3,065	12,234,478	26,808,806	6,565,858	235,442,102	8.39
Forest products (except lumber).....	30	189	102	27	160,653	323,478	308,210	2,235,108	.08
Furniture and house furnishings.....	70	880	716	104	1,520,451	3,067,746	2,887,975	21,997,196	.78
General merchandise.....	16	502	414	148	808,404	1,843,690	1,846,440	20,014,390	.66
Groceries and food specialties.....	695	7,572	6,682	890	12,200,052	20,748,325	30,448,916	337,244,550	12.02
Hardware.....	56	1,689	1,429	260	3,042,933	5,501,555	10,162,349	37,600,403	1.34
Iron and steel scrap and other waste materials.....	102	008	489	119	620,810	1,331,463	935,777	9,197,339	.33
Jewelry and optical goods.....	26	218	168	50	445,404	858,734	1,004,709	3,500,024	.12
Leather and leather goods (except gloves and shoes).....	15	170	142	28	267,724	511,500	853,424	2,950,614	.11
Lumber and building materials (other than metal).....	170	2,223	2,013	210	3,759,191	7,547,121	4,889,000	53,148,804	1.89
Machinery, equipment, and supplies (except electrical).....	670	5,224	4,665	559	10,156,689	20,103,321	28,452,554	160,695,870	5.73
Metals and minerals (except petroleum and scrap).....	79	587	514	73	1,117,777	2,130,594	988,020	37,453,291	1.34
Paper and paper products.....	52	678	504	114	1,240,159	2,255,593	2,207,062	11,274,680	.40
Petroleum and petroleum products.....	2,413	6,070	5,919	151	16,331,063	24,799,143	7,883,085	140,207,008	5.00
Plumbing and heating equipment and supplies.....	91	835	709	126	1,506,099	3,361,014	4,349,417	22,827,285	.81
Tobacco and tobacco products (except leaf).....	63	489	440	43	1,012,742	1,911,196	991,378	35,946,992	1.28
All other.....	99	846	661	185	1,437,779	2,887,806	3,623,442	50,163,836	1.79

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 5,824,715)													
Total.....	3,055	33,910	26,976	4,934	\$54,447,134	\$132,043,376	\$178,279,123	\$1,476,864,776	100.00	\$525,653,114	35.59	\$12,519,392	\$268,635,038
Types of wholesalers:													
Service wholesalers.....	2,669	31,116	26,408	4,708	40,540,602	122,540,187	158,895,924	1,381,693,189	93.56	453,663,126	32.83	10,065,128	210,063,043
Converters.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Exporters.....	100	1,066	886	180	2,723,129	11,261,813	18,007,779	398,344,794	27.01	10,828,832	2.72	155,321,766	(x)
Importers.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wholesale merchants.....	2,564	30,029	25,593	4,436	46,760,068	111,191,778	140,773,232	981,180,975	66.44	441,713,693	45.02	10,065,128	63,800,458
Limited-function wholesalers:													
Cash and carry.....	53	477	415	62	657,932	1,080,578	1,085,651	18,826,487	1.27	6,420,933	34.11	91,926	478,802
Drop shippers.....	15	125	113	12	183,362	327,060	805,112	5,272,236	.36	1,103,964	20.94	2,125	(x)
Wagon distributors.....	12	61	51	10	133,072	240,100	65,316	10,367,254	.70	3,353,548	32.35	20,000	478,802
Warehouses (distributing).....	20	173	157	16	240,171	365,492	80,062	2,430,857	.16	1,385,310	56.99	(x)	(x)
	6	118	94	24	100,727	147,926	134,262	756,140	.05	578,111	76.46	69,801	(x)
Supply and machinery distributors.....	333	2,317	2,153	164	4,248,000	8,422,611	16,297,648	76,345,100	5.17	65,569,055	85.80	1,702,338	48,193,193
Amusement and sporting goods.....	22	321	210	111	579,362	1,272,318	637,183	5,098,689	.35	1,611,389	31.62	244,460	(x)
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	10	139	118	21	275,718	677,071	482,125	2,594,589	.18	1,110,057	43.01	244,460	(x)
Cameras and motion-picture equipment and supplies.....	12	182	92	90	303,644	594,342	155,058	2,502,100	.17	495,332	19.80	(x)	(x)
Cameras and photographic supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Moving-picture apparatus.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Moving-picture films.....	9	115	57	58	227,473	422,513	18,922	1,717,091	(x)	75,332	(x)	(x)	(x)
Automotive.....	169	2,011	1,752	259	3,944,755	7,107,435	5,932,657	37,845,509	2.56	13,987,394	36.91	3,487,233	889,597
Automobiles and other motor vehicles.....	18	365	329	36	722,647	1,445,446	1,015,571	13,061,812	.94	8,000	.06	2,818,287	(x)
Automobiles and other motor vehicles (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobiles (new and used).....	15	331	297	34	658,610	1,272,238	867,414	13,359,270	(x)	(x)	(x)	2,600,902	(x)
Trucks and tractors.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	92	1,181	1,011	170	2,271,287	4,055,717	3,480,225	17,575,017	1.19	9,970,577	56.73	597,088	695,447
Automobile accessories.....	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment (general line).....	68	862	738	124	1,653,114	2,937,904	2,511,740	12,747,368	(x)	8,245,770	(x)	573,813	876,847
Automotive equipment (specialty lines).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile parts (new and used).....	41	416	368	48	867,690	1,445,354	1,330,742	5,600,232	.38	3,920,942	70.01	57,467	194,150
Tires and tubes.....	8	49	44	5	83,131	160,918	106,119	708,448	.05	87,875	9.58	14,390	(x)

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued
 [An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Chemicals, drugs, and allied products.....	74	1,094	1,320	374	\$2,906,098	\$5,716,047	\$8,067,157	\$32,988,060	2.23	\$29,822,627	90.40	\$160,495	\$1,038,176
Chemicals.....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	28	1,131	843	288	1,890,841	3,248,301	5,405,285	23,619,312	1.60	21,742,474	92.05	49,651	62,778
Drugs and drug sundries (specialty).....	12	171	131	40	322,017	1,027,548	731,052	3,230,028	.22	2,813,408	87.10	3,000	3,000
Paints, varnishes, lacquers, and enamels.....	20	335	302	33	608,339	1,281,673	1,328,792	4,775,380	.32	4,297,413	89.99	110,844	293,033
Toilet articles and preparations.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	94	1,958	1,517	436	3,653,062	7,234,617	7,434,858	47,641,339	3.23	37,201,511	78.09	101,639	890,456
Clothing and furnishings (other than millinery and footwear).....	49	842	565	277	1,511,773	3,128,432	2,731,327	10,038,240	1.29	12,473,871	65.52	88,506	14,502
Clothing (general line).....	7	338	258	80	565,625	1,124,054	1,650,075	6,608,719	.53	539,040	8.46	87,849	87,849
Clothing and furnishings.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Clothing, men's and boys.....	11	95	55	40	123,455	224,122	252,234	1,734,134	.12	1,533,027	14.50	14,502	14,502
Clothing, women's and children's.....	21	294	153	141	527,086	1,275,357	345,206	7,542,077	.43	7,401,438	16.43	750	750
Clothing, second hand.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furnishings (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hats and caps.....	3	46	40	6	125,350	200,643	114,021	921,547	.01	825,800	0.88	14,502	14,502
Hosiery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (general line).....	22	930	808	128	1,718,828	3,421,811	3,721,891	22,667,899	1.53	19,591,515	86.43	13,090	17,411
Millinery and millinery supplies.....	4	17	10	7	21,145	56,283	12,423	252,411	.02	165,053	65.30	17,411	17,411
Notions.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	6	12	11	1	40,201	81,126	170,269	1,746,970	.12	1,354,874	77.56	815,317	815,317
Shoes and other footwear.....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical.....	69	953	758	195	1,658,080	4,140,184	3,495,082	26,841,892	1.82	18,985,006	70.73	218,292	7,718,069
Electrical goods (including appliances).....	39	467	380	87	931,654	1,786,110	1,481,930	10,880,507	.74	8,031,405	73.82	191,008	3,847,465
Electrical merchandise (general line).....	35	384	312	72	752,827	1,515,036	1,051,492	9,297,166	.66	7,845,322	83.31	191,008	3,847,465
Electrical appliances.....	4	83	65	15	178,827	271,080	430,447	1,593,341	.09	186,173	11.76	191,008	3,847,465
Electrical equipment and supplies.....	3	170	125	45	276,245	640,859	647,140	5,115,512	.35	4,534,854	94.51	3,793,402	3,793,402
Batteries.....	8	35	30	5	37,547	98,930	41,834	306,857	.02	102,000	3.30	3,793,402	3,793,402
Electrical equipment and supplies (general line).....	5	135	95	40	238,698	541,925	605,306	4,808,655	.31	4,732,854	96.54	3,793,402	3,793,402
Radios and radio equipment.....	18	253	204	49	533,002	1,326,771	1,047,953	8,560,068	.58	5,571,847	65.09	27,284	77,202
Refrigerators (electric).....	4	63	40	14	117,179	305,444	318,050	2,285,805	.15	547,410	23.95	27,284	77,202
Farm products (not elsewhere specified).....	308	2,587	2,414	173	5,140,527	33,048,970	71,348,598	701,639,228	47.51	23,267,488	3.31	424,228	181,226,025
Cotton.....	163	1,078	1,552	126	3,850,862	29,072,704	66,575,743	605,042,018	40.97	15,527,830	2.57	210,028	172,024,190
Cotton.....	157	1,068	1,542	126	3,843,991	29,066,924	66,532,975	604,788,531	40.97	15,522,432	2.57	210,028	172,024,190
Cotton and cottonseed.....	6	10	10	—	6,871	105,870	42,768	253,487	.00	5,404	0.00	15,741	15,741
Flowers and nursery stock.....	9	172	165	7	108,446	227,022	140,580	564,099	.04	147,230	26.10	—	—
Grain.....	77	460	440	26	706,848	1,810,875	3,953,587	63,711,623	4.31	5,970,567	9.37	213,300	2,211,000
Hides, skins, and furs (hides and skins).....	28	107	102	5	145,786	281,012	401,747	3,347,939	.23	30,000	0.89	1,814,660	1,814,660
Horses and mules.....	9	21	21	—	21,852	64,309	32,420	495,576	.03	47,882	9.66	—	—
Horses and mules.....	6	17	17	—	14,552	45,542	9,445	181,023	.01	17,882	0.09	—	—
Mules.....	3	4	4	—	7,300	18,767	22,975	314,553	.00	30,000	0.00	—	—
Livestock (other than horses and mules).....	10	120	111	9	258,817	607,401	177,273	26,483,782	1.79	15,265	.06	4,922,734	4,922,734
Cattle.....	4	26	22	4	55,610	89,005	3,252	5,835,974	.00	15,265	0.00	4,922,734	4,922,734
Livestock (general line).....	12	94	89	5	203,207	517,796	174,021	20,647,808	.01	15,265	0.01	4,922,734	4,922,734
Wool and mohair.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	5	19	19	—	32,416	39,009	64,742	466,483	.03	21,000	4.50	293,441	293,441
Farm supplies (except machinery and equipment).....	61	522	472	50	851,238	1,838,758	1,548,320	34,218,863	2.31	6,876,437	20.10	1,203,130	170,000
Farm supplies (except feed and fertilizer).....	10	111	91	20	183,865	337,374	232,613	2,119,680	.14	828,112	39.07	140,448	—
Feed.....	50	408	378	30	666,803	1,500,802	1,312,007	32,096,374	2.17	6,048,325	18.84	1,062,682	170,000
Feed (exclusively).....	18	113	102	11	212,096	610,757	334,411	12,555,103	.08	2,979,647	23.66	418,665	—
Hay, grain, and feed.....	32	295	276	19	454,707	890,105	978,496	19,541,271	.12	3,068,678	15.69	644,017	170,000
Fertilizer and fertilizer materials.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	494	6,364	5,080	1,274	6,847,883	15,528,478	3,293,013	109,372,218	7.41	56,805,714	51.94	1,664,240	80,000
Confectionery and soft drinks.....	77	270	233	37	437,482	1,047,505	604,412	10,164,439	.09	6,736,618	66.28	—	—
Confectionery and soft drinks (general line).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Confectionery.....	57	206	170	36	330,132	506,308	506,939	5,700,829	.05	2,552,201	44.85	—	—
Soft drinks.....	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy products.....	45	1,074	932	142	1,631,985	2,840,963	306,136	13,757,793	.08	9,226,850	67.07	1,073,733	—
Butter.....	4	141	96	45	277,353	445,120	67,965	2,130,782	.01	2,060,858	18.63	944,736	—
Dairy products (general line).....	22	659	580	79	963,960	1,715,418	205,714	9,086,572	.06	5,903,903	64.99	944,736	—
Ice cream.....	5	23	21	2	29,800	143,067	8,244	262,813	.00	165,000	1.90	1,500	—
Milk and cream.....	14	251	235	16	360,872	546,358	24,218	2,277,020	.01	1,031,098	45.32	127,497	—
Poultry and poultry products.....	43	1,165	600	565	755,022	3,387,426	444,393	13,315,208	.90	1,587,954	11.93	136,158	60,000
Eggs.....	3	23	21	2	25,525	46,098	5,254	533,335	.00	186,332	14.28	20,088	—
Poultry.....	6	21	21	—	21,010	52,263	9,605	854,297	.00	71,703	8.28	20,088	—
Poultry and poultry products (general line).....	34	1,121	467	654	708,487	3,289,065	429,534	11,927,576	.90	1,329,859	11.12	107,070	60,000
Dairy and poultry products.....	13	207	165	42	267,068	441,507	105,144	5,586,076	.38	3,090,108	55.32	1,451	—

See footnotes at end of table.

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Food products—Continued.													
Fish and sea foods.....	33	440	331	109	\$201,188	\$458,010	\$74,138	\$1,921,267	0.13	\$690,346	36.24	\$47,074	-----
Fish and seafoods (fresh and cured)....	0	167	113	54	33,481	92,740	0,128	323,319	-----	169,814	-----	5,000	-----
Fish and seafoods (fresh).....	24	273	218	55	167,707	365,261	65,010	1,597,948	-----	520,532	-----	42,074	-----
Fruits and vegetable (fresh).....	197	2,665	2,430	235	2,878,378	5,997,410	1,316,425	52,343,248	3.55	29,884,036	57.09	160,325	-----
Fruits.....	15	52	50	2	81,840	155,448	18,013	3,907,122	-----	1,805,529	-----	-----	-----
Fruits and vegetables (general line)....	145	2,373	2,150	223	2,570,639	5,215,095	1,212,169	42,183,177	-----	26,873,822	-----	133,325	-----
Produce.....	14	60	56	4	76,928	172,324	47,826	1,977,754	-----	313,298	-----	33,000	-----
Vegetables.....	23	180	174	6	145,971	454,543	38,417	4,275,195	-----	891,387	-----	-----	-----
Meats and meat products.....	86	533	480	53	676,700	1,346,657	442,305	12,284,187	.83	5,583,793	45.46	229,499	-----
Meats (fresh).....	67	152	146	6	177,709	347,241	138,707	3,491,557	-----	1,225,181	-----	50,900	-----
Meats and meat products (general line).....	7	147	136	11	187,215	389,476	88,071	2,556,588	-----	498,525	-----	176,400	-----
Meats and provisions ²	12	234	198	36	311,776	609,940	215,537	6,236,042	-----	3,890,087	-----	2,199	-----
Forest products (except lumber).....	19	160	135	25	144,244	287,484	277,007	1,388,828	.09	871,986	62.34	-----	\$487,051
Boxes, shooks, and cooperage.....	4	93	70	23	72,178	95,522	37,235	212,994	.01	190,294	89.34	-----	-----
Logs, railroad ties, piles, etc.....	15	67	65	2	72,060	191,942	239,772	1,185,834	.08	681,692	57.49	-----	487,051
Logs, piles, and posts.....	11	38	37	1	46,060	142,859	236,322	816,987	-----	681,692	-----	-----	487,051
Railroad ties.....	4	29	28	1	26,066	49,083	3,450	368,847	-----	-----	-----	-----	-----
Furniture and house furnishings.....	32	621	494	127	959,716	1,850,968	2,529,401	9,793,138	.66	8,335,494	85.12	45,788	8,560
Furniture.....	14	375	324	51	551,143	1,126,388	1,224,837	4,531,241	.31	3,971,942	87.66	-----	-----
Furniture (general line).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Furniture (household).....	7	254	230	24	329,240	624,027	612,686	1,767,265	-----	1,264,940	-----	-----	-----
Furniture (office).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
House furnishings.....	12	186	120	66	285,414	481,160	939,965	3,786,397	.25	3,154,447	83.31	20,676	8,560
Musical instruments and sheet music....	6	60	50	10	123,159	243,420	364,599	1,475,500	.10	1,209,105	81.95	25,112	-----
General merchandise.....	6	442	304	138	737,768	1,439,248	1,796,569	10,087,791	.68	8,661,334	85.86	20,164	416,047
Groceries and food specialties.....	486	5,571	5,019	552	8,848,176	16,966,934	27,877,830	205,810,828	13.94	135,408,410	65.79	943,657	-----
Groceries (general line).....	389	5,020	4,606	423	8,085,773	15,411,718	26,791,250	189,040,489	12.80	125,275,979	66.27	813,510	-----
Food and grocery specialties.....	97	542	413	129	762,403	1,555,216	1,080,580	16,770,339	1.14	10,132,431	60.42	130,141	-----
Bakery products.....	14	40	39	10	47,865	98,580	7,742	292,919	-----	73,773	-----	17,478	-----
Canned goods (general line).....	6	67	44	23	122,854	312,020	389,993	3,851,758	-----	3,834,058	-----	-----	-----
Coffee.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Coffee, tea, and spices.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Flour.....	4	25	24	1	28,526	61,626	38,449	453,818	-----	204,500	-----	-----	-----
Flour and feed.....	39	158	147	11	193,185	404,994	331,405	5,188,218	-----	2,711,201	-----	108,062	-----
Fruits and vegetables (dried).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Fruits and vegetables (dried).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Soaps and soap powders.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Sugar.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Other food and grocery specialties.....	18	128	77	51	175,460	270,135	144,435	3,234,382	-----	2,264,693	-----	1,000	-----
Hardware.....	46	1,648	1,394	254	2,959,320	5,329,472	10,148,128	35,882,133	2.48	30,522,737	85.06	1,077,125	11,559,205
Hardware (general line).....	40	1,624	1,373	251	2,926,805	5,262,815	10,054,024	35,580,346	2.41	30,376,210	85.37	1,076,525	11,559,205
Hardware (specialty).....	6	24	21	3	32,515	66,657	94,104	301,787	.02	146,527	48.55	600	-----
Iron and steel scrap and other waste materials.....	102	608	489	119	620,819	1,331,463	935,777	9,197,339	.62	3,433,651	37.33	139,505	4,012,607
Iron and steel scrap.....	16	123	100	23	127,807	250,251	272,912	3,550,462	.24	820,429	23.36	-----	1,885,318
Junk and scrap.....	83	415	367	48	430,805	988,639	654,934	5,359,041	.36	2,604,222	48.50	139,505	1,892,983
Waste rubber, rags, and paper.....	3	70	22	48	53,207	86,573	7,931	237,836	.02	-----	-----	234,306	-----
Jewelry and optical goods (jewelry).....	9	90	66	24	208,148	409,069	831,584	1,947,261	.13	1,757,695	89.28	-----	-----
Leather and leather goods (except gloves and shoes).....	12	164	137	27	288,014	468,787	799,978	2,738,855	.19	2,432,043	88.80	59,859	225,446
Lumber and building materials (other than metal).....	107	1,541	1,417	124	2,451,500	5,002,502	2,563,448	31,298,952	2.12	20,829,264	66.55	303,597	2,429,192
Construction and building materials (other than metal and wood).....	66	956	900	56	1,431,136	3,140,535	1,238,535	11,654,085	.79	7,739,503	66.41	303,597	804,913
Asbestos products.....	3	14	14	-----	43,000	113,500	34,700	626,400	-----	626,400	-----	383,000	-----
Brick and tile.....	6	52	45	7	103,666	168,176	52,068	680,706	-----	489,506	-----	-----	-----
Glass.....	6	86	75	11	113,241	172,758	106,360	963,010	-----	754,493	-----	23,979	1,000
Granite and marble.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Roofing materials (nonmetallic).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Sand, gravel, and crushed stone.....	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Other building materials.....	30	376	351	25	617,875	1,173,539	844,831	6,204,908	-----	3,866,501	-----	279,618	126,572

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Lumber and building materials—Contd. Lumber and millwork.....	41	585	517	68	\$1,020,364	\$1,861,967	\$1,324,913	\$19,044,867	1.33	\$13,080,761	66.03	-----	\$1,624,270
Machinery, equipment, and supplies (except electrical).....	437	3,115	2,799	318	5,685,638	11,228,564	18,332,165	87,997,844	5.99	73,972,824	84.06	\$1,871,066	48,973,774
Commercial equipment and supplies.....	27	155	136	19	238,240	487,678	330,933	2,118,379	.14	1,075,651	50.78	1,170	246,820
Automatic vending machinery.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Butchers' equipment and supplies.....	6	33	30	3	71,429	123,199	81,887	420,611	-----	16,813	-----	1,170	-----
Filling-station equipment and supplies.....	3	8	6	2	14,944	25,325	23,534	302,305	-----	245,731	-----	-----	181,400
Hotel and restaurant equipment and supplies.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Office equipment and supplies (other than furniture).....	7	25	23	2	23,936	48,273	18,736	224,831	-----	48,230	-----	-----	62,420
Soda-fountain equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Store equipment and supplies (general line).....	3	18	16	2	33,600	50,960	25,000	187,785	-----	50,000	-----	-----	-----
Other commercial machinery, equip- ment, and supplies.....	1	-----	-----	-----	-----	(x)	(x)	(x)	-----	-----	-----	-----	-----
Construction equipment and supplies.....	8	85	74	11	243,397	532,040	364,750	3,497,483	.24	1,108,387	31.60	-----	305,670
Farm machinery and equipment.....	12	81	72	9	205,331	425,187	334,010	1,952,984	.13	1,585,955	81.21	-----	93,475
Dairy equipment.....	4	20	16	4	42,923	107,066	75,308	598,823	-----	530,848	-----	-----	93,475
Farm machinery and equipment.....	8	61	56	5	162,408	318,121	259,602	1,354,101	-----	1,046,107	-----	-----	-----
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	322	2,208	2,055	153	3,939,427	7,793,597	15,865,158	72,540,621	4.91	64,185,969	88.48	1,744,838	47,787,522
Bakers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Bottles and bottling equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Jewelers' equipment and supplies.....	4	39	33	6	83,399	126,402	212,778	302,376	-----	267,880	-----	(x)	(x)
Machine tools.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Mechanical rubber goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Mill and mine supplies (general line).....	6	75	64	11	118,629	268,235	534,580	1,165,834	-----	636,749	-----	200,000	514,300
Oil-well machinery, equipment, and supplies.....	243	1,322	1,274	48	2,336,758	4,731,298	11,828,019	55,190,158	-----	49,579,063	-----	601,117	42,541,556
Power-house equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Printers' and lithographers' supplies.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Textile machinery and equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Welding equipment.....	7	41	35	6	57,000	97,941	63,748	615,230	-----	440,830	-----	-----	-----
Other industrial machinery, equip- ment and supplies.....	50	626	562	64	1,153,623	2,206,418	2,889,363	13,326,905	-----	11,367,459	-----	530,795	4,245,571
Professional equipment and supplies.....	17	250	191	65	434,039	879,912	636,906	3,469,773	.24	2,697,200	77.73	103,188	-----
Service equipment and supplies.....	48	308	247	59	559,427	1,013,176	731,808	4,111,608	.28	3,044,063	74.06	4,400	540,286
Transportation equipment and supplies.....	3	24	24	-----	65,777	90,074	67,640	306,996	.02	274,609	89.48	17,500	-----
Metals and minerals (except petroleum and scrap).....	39	398	364	34	659,136	1,197,054	805,871	7,674,740	.52	6,443,245	83.95	59,413	2,965,017
Coal.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel (except scrap).....	15	207	196	11	294,261	555,843	287,996	3,581,731	.24	3,085,219	86.14	25,000	1,358,849
Iron and steel (except scrap).....	4	81	78	3	116,104	246,566	113,628	1,676,000	-----	1,673,500	-----	25,000	1,006,000
Iron and steel products, not elsewhere classified.....	11	120	118	8	178,157	309,277	174,368	1,005,731	-----	1,411,719	-----	-----	362,849
Metals and metal work (other than iron and steel).....	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	41	643	536	107	1,151,172	2,101,314	2,179,434	9,905,956	.67	8,600,491	86.82	71,201	748,163
Paper and paper products (general line).....	30	525	440	85	933,538	1,641,987	1,774,232	8,230,214	.56	7,107,058	86.35	60,801	91,693
Paper and paper products (specialty, other than specified).....	5	60	53	13	134,770	232,854	280,817	1,132,978	.08	1,012,362	89.35	-----	654,479
Stationery and stationery supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Wall paper.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Petroleum and petroleum products.....	265	1,198	1,148	50	1,730,288	4,014,414	1,652,128	27,896,208	1.89	13,610,543	48.78	121,379	3,571,808
Crude oil.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fuel oil.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Gasoline and oil.....	46	126	118	8	195,569	492,197	155,303	4,214,725	.29	1,862,401	44.19	44,369	52,000
Gasoline and naphthas.....	4	50	47	3	73,279	151,040	38,600	1,050,642	.07	723,771	68.30	-----	-----
Lubricating oils and greases.....	13	45	44	1	88,086	213,667	93,039	1,163,363	.08	980,074	84.24	-----	-----
Petroleum and petroleum products (general line).....	197	919	882	37	1,288,857	3,045,245	764,880	20,788,304	1.41	9,773,221	47.01	77,010	3,256,790
Plumbing and heating equipment and supplies.....	80	527	466	61	886,437	1,973,685	2,867,709	11,632,485	.79	8,684,174	74.65	144,071	1,729,692
Plumbing equipment and supplies.....	56	515	455	60	856,350	1,927,382	2,813,242	11,508,521	.78	8,596,210	74.69	144,071	1,729,692
Pipes, valves, and fittings.....	3	9	8	1	10,739	20,301	79,127	149,391	-----	133,087	-----	-----	42,000
Plumbing and heating equipment and supplies (general line).....	46	492	434	58	828,631	1,859,624	2,457,076	10,763,075	-----	7,867,068	-----	144,071	1,091,637
Other plumbing and heating equip- ment and supplies.....	7	14	13	1	16,980	47,457	276,139	596,055	-----	596,055	-----	-----	596,055
Heating equipment and supplies.....	4	12	11	1	30,087	46,313	44,467	123,964	.01	87,964	70.96	-----	-----

See footnotes at end of table.

WHOLESALE DISTRIBUTION—TEXAS: 1929

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TABLE 2.—WHOLESALESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Tobacco and tobacco products (except leaf).....	48	338	300	38	\$659,247	\$1,219,230	\$889,842	\$20,844,966	1.41	\$11,138,631	\$53.44	\$138,620	\$2,576
Cigars.....	0	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigars, cigarettes, and tobacco.....	39	261	235	26	469,367	881,080	747,204	16,950,133	1.15	9,590,044	50.58	136,575	(x)
Tobacco.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	66	451	386	66	678,508	1,327,396	645,384	7,110,654	.48	2,421,926	34.06	30,150	365,581
Books, periodicals, and newspapers.....	13	108	76	32	151,796	292,796	94,967	1,678,493	.11	512,100	30.51	(x)	(x)
Textiles and textile materials (other than dry goods).....	8	28	16	12	46,483	79,319	139,990	467,645	.03	137,031	29.30	(x)	64,308
Miscellaneous kinds of business.....	44	315	293	22	480,220	955,281	410,427	4,964,616	.34	1,772,795	35.71	30,150	301,273
HOUSTON (pop. 292,352)													
Total.....	326	5,416	4,657	759	\$9,823,347	\$33,165,702	\$86,441,681	\$364,899,648	100.00	\$95,574,685	26.19	\$1,481,002	\$50,173,119
Types of wholesalers:													
Service wholesalers.....	279	4,962	4,248	714	8,907,828	31,282,391	63,667,406	343,773,556	94.21	75,980,376	22.10	1,039,805	40,980,481
Exporters.....	34	221	199	22	550,857	1,019,224	2,974,149	89,191,216	24.44	2,308,209	2.59	(x)	20,444,423
Wholesale merchants.....	245	4,741	4,049	692	8,366,971	29,363,167	60,693,257	254,682,340	69.77	73,681,167	28.94	1,039,805	14,536,058
Limited-function wholesalers ⁴	3	12	10	2	18,048	90,450	116,049	788,029	.20	163,656	22.17	(x)	74,534
Supply and machinery distributors.....	44	442	399	43	897,471	1,792,861	2,658,226	20,388,063	5.59	19,421,653	95.26	441,107	15,118,104
Amusement and sporting goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	17	200	178	22	392,498	765,650	539,672	2,584,288	.71	1,400,830	57.60	99,207	160,530
Automobiles and other motor vehicles.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	12	159	137	19	304,249	619,599	360,623	1,960,604	.54	962,910	49.11	96,707	160,380
Automobile parts (new and used).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	11	385	292	93	751,121	1,318,843	1,629,259	7,668,520	2.10	6,661,468	86.87	100,880	456,729
Dry goods and apparel.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Clothing and furnishings (other than millinery and footwear).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (general line).....	4	123	111	12	234,018	516,528	517,531	2,060,478	.81	1,804,004	62.96	(x)	15,311
Millinery and millinery supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical.....	11	145	107	38	232,827	594,268	564,472	4,525,413	1.24	3,520,945	77.80	(x)	1,947,602
Farm products (not elsewhere specified).....	48	790	726	64	1,466,037	17,984,471	50,410,001	232,076,193	63.60	2,405,316	1.04	(x)	27,574,108
Cotton.....	40	742	679	63	1,395,837	17,840,246	50,263,516	231,142,876	63.34	2,375,316	1.03	(x)	27,117,464
Hides, skins, and furs.....	4	33	32	1	54,489	103,826	136,895	730,533	.20	(x)	(x)	(x)	450,044
Horses and mules.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	34	507	507	60	793,716	1,316,465	435,965	12,468,720	3.42	7,192,239	57.68	136,000	(x)
Confectionery and soft drinks.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy products.....	4	115	109	6	212,246	344,990	37,861	1,994,774	.55	955,911	47.92	72,000	(x)
Poultry and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (fresh).....	16	136	131	5	175,202	322,254	109,405	3,773,925	1.03	1,558,126	41.29	24,000	(x)
Meats and meat products.....	9	133	123	10	154,490	267,252	72,016	3,080,978	.84	1,343,238	43.60	(x)	(x)
Furniture and house furnishings.....	6	157	98	59	264,742	424,568	846,189	3,683,606	1.01	3,422,707	92.92	10,737	(x)
Groceries and food specialties.....	23	575	503	72	1,135,787	1,906,645	2,673,054	23,042,317	6.31	15,306,689	66.82	18,000	(x)
Groceries (general line).....	16	521	465	56	1,063,015	1,762,172	2,532,040	21,339,091	5.85	14,226,456	66.67	18,000	(x)
Food and grocery specialties.....	7	54	38	16	72,772	144,473	141,014	1,703,226	.46	1,170,233	68.71	(x)	(x)
Hardware.....	3	377	308	69	831,148	1,267,098	2,175,273	9,445,094	2.59	9,103,102	96.38	370,000	5,705,826
Iron and steel scrap and other waste mate- rials.....	17	205	169	36	257,302	665,671	559,573	4,492,584	1.23	2,419,740	53.86	34,992	2,364,204
Iron and steel scrap.....	5	54	49	5	60,771	111,500	193,776	1,979,228	.54	593,096	29.97	(x)	1,859,132
Junk and scrap.....	12	151	120	31	190,531	554,171	365,797	2,513,350	.69	1,826,644	72.08	34,992	1,005,072
Jewelry and optical goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	3	17	12	5	32,751	53,156	66,697	350,450	.10	289,765	81.29	(x)	600
Lumber and building materials (other than metal).....	28	573	517	56	1,020,738	1,786,728	640,301	12,854,727	3.52	10,950,897	85.19	(x)	1,107,245
Construction and building materials (other than metal and wood).....	14	281	257	24	494,138	938,686	316,762	4,042,830	1.11	3,319,383	82.11	(x)	390,085
Lumber and millwork.....	14	292	260	32	526,600	848,042	323,539	8,811,897	2.41	7,631,514	86.60	(x)	717,160

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALESAERS ONLY, BY KIND OF BUSINESS—Continued
 [An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
HOUSTON—Continued													
Machinery, equipment, and supplies (ex- cept electrical).....	62	600	535	65	\$1,180,218	\$2,438,269	\$3,075,170	\$22,746,505	6.23	\$21,178,737	93.11	\$441,197	\$15,305,030
Commercial equipment and supplies.....	0	04	56	8	83,401	201,489	152,797	769,542	.21	605,624	78.70	-----	3,000
Construction equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Farm machinery and equipment.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	42	408	367	41	820,932	1,645,900	2,540,231	19,075,648	5.30	18,721,036	95.15	441,107	14,970,200
Professional equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Service equipment and supplies.....	6	51	44	7	117,186	210,948	106,152	608,654	.17	425,448	69.90	-----	91,101
Transportation equipment and supplies.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Metals and minerals (except petroleum and scrap).....	10	160	149	11	294,628	404,805	401,095	2,862,289	.78	2,596,725	90.72	5,000	1,156,009
Paper and paper products.....	8	159	106	53	262,176	412,701	415,170	1,412,696	.39	1,065,714	75.44	-----	6,400
Petroleum and petroleum products.....	7	112	110	2	147,365	303,314	116,667	5,505,409	1.51	1,218,105	22.13	10,340	130,960
Plumbing and heating equipment and supplies.....	6	32	30	2	40,734	90,632	340,648	753,486	.21	733,002	97.20	5,200	230,728
Tobacco and tobacco products (except leaf).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	8	53	44	9	100,803	145,500	213,299	773,446	.21	258,110	33.37	-----	-----
DALLAS (pop. 260,475)													
Total.....	409	6,770	5,606	1,264	\$12,961,113	\$30,656,094	\$32,907,941	\$413,163,305	100.00	\$114,201,088	27.66	\$2,009,210	\$148,265,787
Types of wholesalers:													
Service wholesalers.....	380	6,416	5,210	1,206	12,257,159	29,398,720	31,712,218	405,042,811	98.03	100,270,804	26.98	1,893,020	146,023,805
Converters.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Exporters.....	30	450	418	32	1,550,687	5,347,159	12,494,870	211,785,266	51.26	7,782,550	3.67	-----	121,004,685
Importers.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Wholesale merchants.....	347	5,960	4,786	1,174	10,608,667	24,007,458	19,185,986	192,336,944	46.55	100,507,713	62.20	1,893,020	24,710,180
Limited function wholesalers ²	5	101	85	16	117,582	130,969	13,100	1,223,637	.30	960,637	78.51	-----	324,637
Supply and machinery distributors.....	24	253	211	42	586,872	1,126,405	1,182,623	6,890,857	1.07	4,050,597	58.86	116,187	1,917,265
Amusement and sporting goods.....	11	236	161	75	475,817	1,021,131	440,499	3,781,405	.92	760,135	20.10	209,460	-----
Amusement and sporting goods (except cameras and motion-picture equip- ment and supplies).....	3	111	95	16	224,253	566,716	304,735	1,720,602	.42	340,135	19.07	200,400	-----
Cameras and motion-picture equipment and supplies.....	8	125	66	59	251,564	454,415	135,764	2,051,803	.50	420,000	20.47	-----	-----
Automotive.....	39	635	537	98	1,229,323	2,293,664	2,021,515	14,504,003	3.51	3,399,170	23.44	1,282,325	381,641
Automobiles and other motor vehicles.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Automotive equipment.....	23	396	330	66	782,061	1,406,063	1,247,861	6,282,152	1.52	3,089,030	40.18	140,582	340,041
Automobile accessories.....	3	28	25	3	24,460	45,587	17,770	89,033	-----	44,070	-----	15,105	-----
Automobile equipment (general line).....	16	239	201	38	445,890	761,338	693,803	3,645,733	-----	2,087,946	-----	125,477	321,441
Automotive equipment (specialty lines).....	4	129	104	25	311,702	599,138	530,288	2,547,386	-----	957,014	-----	-----	18,660
Automobile parts (new and used).....	9	61	52	9	95,224	163,442	120,570	506,103	.14	301,540	50.59	-----	41,000
Tires and tubes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Chemicals, drugs, and allied products.....	18	455	386	69	822,160	1,909,950	1,068,780	8,836,093	2.14	7,842,508	88.76	1,500	678,446
Chemicals.....	5	24	22	2	35,643	75,169	52,296	632,591	.15	595,440	94.13	-----	504,785
Drugs and drug sundries (general line).....	5	235	209	26	402,995	968,753	1,133,496	4,783,301	1.16	4,219,668	88.21	-----	-----
Drugs and drug sundries (specialty).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Paints, varnishes, lacquers, and enamels.....	5	82	72	10	153,944	374,054	362,009	1,239,415	.30	1,054,120	85.05	1,500	73,661
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Dry goods and apparel.....	49	978	743	233	1,891,301	3,721,015	3,544,701	27,984,691	6.77	22,627,078	80.89	750	829,819
Clothing and furnishings (other than millinery and footwear).....	30	610	427	183	1,153,521	2,457,623	1,774,652	15,090,373	3.65	10,001,105	60.27	750	14,502
Dry goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Millinery and millinery supplies.....	3	15	9	6	18,737	48,222	9,362	200,140	.05	113,178	56.55	-----	-----
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Piece goods.....	5	9	8	1	41,701	57,115	52,325	1,366,045	.33	1,354,874	99.18	-----	815,817
Shoes and footwear.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Electrical.....	23	401	315	86	853,411	1,746,749	1,095,122	11,404,245	2.76	9,080,165	70.62	16,959	3,155,615
Farm products (not elsewhere specified).....	44	568	524	44	1,756,469	7,607,520	13,792,374	257,417,097	62.30	11,135,034	4.33	-----	133,714,137
Cotton.....	38	524	483	41	1,602,902	7,278,756	13,006,025	247,068,877	59.80	11,135,034	4.51	-----	133,714,137
Flowers and nursery stock (flowers).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Grain.....	3	41	39	2	59,600	819,544	784,494	10,209,685	2.47	-----	-----	-----	-----
Hides, skins, and furs.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Farm supplies (except machinery and equipment).....	4	90	72	18	167,723	285,173	194,036	1,749,788	.42	840,192	48.02	160,448	20,000

See footnotes at end of table.

WHOLESALE DISTRIBUTION—TEXAS: 1929

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TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
DALLAS—Continued													
Food products (not elsewhere specified).....	42	531	473	58	\$718,452	\$1,655,991	\$463,966	\$18,592,025	4.50	\$11,369,106	61.16	\$98,274	.....
Confectionery and soft drinks.....	5	25	21	4	56,131	407,299	113,895	4,674,412	1.13	4,155,195	88.89	.....	.....
Dairy products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
Poultry and poultry products.....	3	59	40	10	54,085	84,755	35,474	940,785	.23	200,300	21.29	2,000	.....
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
Fish and sea foods (fresh).....	3	18	18	.....	21,517	44,357	27,500	604,593	.15	204,203	33.78	15,574	.....
Fruits and vegetables (fresh).....	24	227	220	7	311,607	630,886	189,352	7,251,827	1.76	4,179,597	57.63	40,100	.....
Fruits.....	2	(x)	(x)	.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
Fruits and vegetables (general line).....	21	219	212	7	303,463	613,944	186,057	7,021,759	.....	4,097,607	.....	40,100	.....
Produce.....	1	(x)	(x)	.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
Meats and meat products.....	4	105	70	20	152,913	288,605	75,478	2,448,682	.59	1,638,901	79.18	40,000	.....
Forest products (except lumber).....	1	(x)	(x)	.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)
Furniture and house furnishings.....	9	117	84	33	193,707	390,731	530,579	2,487,070	.60	2,143,790	86.20	939	.....
Furniture.....	6	80	61	19	143,597	315,387	319,181	1,040,536	.40	1,380,340	84.14	.....	.....
House furnishings.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
General merchandise.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
Groceries and food specialties.....	19	392	313	79	634,411	1,230,954	1,271,506	16,566,531	4.01	8,487,133	51.23	.....	.....
Groceries (general line).....	10	278	257	21	451,780	895,371	1,115,993	11,842,748	2.87	6,136,029	51.81	.....	.....
Food and grocery specialties.....	9	114	56	58	182,681	335,583	155,513	4,723,783	1.14	2,351,104	49.77	.....	.....
Hardware.....	4	214	189	25	190,688	454,534	729,086	2,452,743	.59	1,448,854	59.07	.....	\$880,465
Iron and steel scrap and other waste materials.....	11	104	49	55	99,770	166,094	57,338	699,069	.17	7,300	1.04	.....	533,966
Jewelry and optical goods.....	6	68	47	21	165,141	335,029	718,823	1,585,805	.38	1,456,831	91.86	.....	.....
Leather and leather goods (except gloves and shoes).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	9	167	159	8	263,197	464,130	260,558	1,870,092	.45	998,459	5.34	.....	150,000
Construction and building materials (other than metal and wood).....	6	126	120	6	166,537	328,192	104,222	1,029,063	.25	528,091	51.32	.....	150,000
Lumber and millwork.....	3	41	39	2	96,660	135,938	160,336	841,029	.20	470,368	55.93	.....	.....
Machinery, equipment, and supplies (ex- cept electrical).....	53	571	463	108	1,212,349	2,269,196	1,995,736	11,707,732	2.83	8,191,206	69.99	218,776	2,338,465
Commercial equipment and supplies.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)
Construction equipment and supplies.....	3	43	37	6	151,912	321,956	201,376	1,917,338	.46	160,000	8.34	.....	.....
Farm machinery and equipment.....	5	52	46	6	135,368	262,545	241,739	1,192,825	.29	980,647	82.21	.....	.....
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	20	202	166	36	421,260	782,189	969,247	4,880,240	1.18	3,820,817	78.20	98,687	1,017,265
Professional equipment and supplies.....	6	154	109	45	247,510	488,461	287,103	1,667,708	.40	1,608,009	90.97	102,688	.....
Service equipment and supplies.....	11	77	66	11	105,100	296,209	216,983	1,444,194	.35	1,353,081	93.69	241,200	.....
Transportation equipment and supplies.....	1	(x)	(x)	.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
Metals and minerals (except petroleum and scrap).....	10	91	76	15	191,124	391,280	187,150	3,142,442	.76	2,687,128	85.51	2,000	779,942
Coal.....	5	27	20	7	61,946	149,893	420	1,039,024	.40	1,421,121	86.71	.....	419,000
Iron and steel (except scrap).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)
Metals and metal work (other than iron and steel).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	10	197	170	18	412,456	786,248	653,078	3,223,147	.78	3,122,003	96.86	1,400	648,070
Petroleum and petroleum products.....	11	122	118	4	237,701	987,051	48,682	3,774,782	.91	1,734,337	45.95	12,000	2,630,996
Fuel oil.....	1	(x)	(x)	.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Gasoline and oil.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lubricating oils and greases.....	3	15	15	.....	32,342	73,818	21,776	348,519	.08	239,664	68.77	.....	.....
Petroleum and petroleum products (general line).....	5	94	91	3	175,529	834,107	18,639	2,610,887	.63	1,016,097	38.78	.....	2,365,920
Plumbing and heating equipment and supplies.....	10	153	135	18	250,291	578,823	537,131	2,826,128	.68	2,571,953	91.01	.....	746,493
Tobacco and tobacco products (except leaf).....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	.....
Cigars.....	3	55	47	8	156,853	268,702	79,716	2,532,596	.61	1,227,914	48.48	.....	.....
Cigars, cigarettes, and tobacco.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....
All other.....	13	101	62	39	153,458	318,691	152,197	2,710,145	.66	1,581,208	56.31	.....	200,261
Books, periodicals, and newspapers (books and periodicals).....	5	67	44	23	108,266	225,668	79,492	1,131,540	.27	511,485	45.20	.....	.....
Textiles and textile materials (other than dry goods).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
Miscellaneous kinds of business.....	6	25	13	12	35,825	76,667	69,735	1,479,200	.36	975,692	65.96	.....	135,953

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALESAERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CONSUM- ERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
SAN ANTONIO (pop. 231,542)													
Total.....	239	3,342	2,835	507	\$5,237,671	\$9,993,732	\$8,726,431	\$74,037,699	100.00	\$44,434,820	60.02	\$2,748,762	\$4,360,143
Types of wholesalers:													
Service wholesalers.....	231	3,209	2,715	494	4,973,425	9,512,233	7,638,597	70,690,184	95.49	42,788,009	60.52	2,589,773	3,873,174
Wholesale merchants.....	231	3,209	2,715	494	4,973,425	9,512,233	7,638,597	70,690,184	95.49	42,788,009	60.52	2,589,773	3,873,174
Limited-function wholesalers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Amusement and sporting goods.....	6	63	30	33	65,637	160,508	50,174	678,518	.92	201,052	38.47	1,108,154	133,536
Automotive.....	23	399	355	44	730,358	1,325,680	725,548	8,143,832	11.00	2,222,504	27.29	1,108,154	133,536
Chemicals, drugs, and allied products.....	11	254	163	91	404,917	755,965	706,909	4,385,010	5.92	3,908,113	91.18	1,108,154	133,536
Dry goods and apparel.....	14	426	323	103	703,646	1,455,102	1,182,854	7,913,654	10.69	7,710,070	97.50	(x)	(x)
Electrical.....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	8	45	43	2	77,742	131,604	111,828	2,521,340	3.41	1,388,100	55.05	403,816	403,816
Farm supplies (except machinery and equipment).....	5	113	103	10	148,769	200,078	108,948	1,504,686	2.11	637,370	40.73	300,000	300,000
Food products (not elsewhere specified)....	37	508	466	42	729,871	1,300,174	321,714	11,829,530	15.98	8,081,687	68.32	803,080	803,080
Confectionery and soft drinks.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy products.....	3	140	115	25	207,635	302,447	37,009	1,837,402	2.48	1,616,351	87.97	838,056	838,056
Poultry and poultry products.....	0	34	33	1	38,623	74,135	7,501	959,098	1.30	328,006	34.21	25,000	25,000
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	4	19	18	1	24,571	70,888	25,050	371,705	.50	78,380	21.08	25,000	25,000
Fruits and vegetables (fresh).....	19	255	252	3	353,839	654,660	148,742	7,005,180	9.46	4,944,218	70.58	(x)	(x)
Meats and meat products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	4	34	27	7	67,714	140,022	199,476	903,151	1.22	589,272	65.25	1,000	1,000
Groceries and food specialties.....	22	314	290	24	502,262	800,013	1,572,004	12,432,402	10.79	6,608,827	53.16	1,000	1,000
Groceries (general line).....	14	261	249	12	428,732	680,210	1,457,533	11,120,673	15.03	5,894,485	52.98	1,000	1,000
Food and grocery specialties.....	8	53	41	12	73,530	130,803	114,471	1,305,729	1.70	714,342	64.71	1,000	1,000
Hardware.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste ma- terials.....	12	73	56	17	37,737	84,296	73,776	722,503	.98	21,500	2.98	493,609	493,609
Jewelry and optical goods (jewelry).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods, except gloves and shoes (leather and leather booting)....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	10	112	93	19	170,930	452,098	235,722	3,718,107	5.02	1,596,052	42.93	748,812	748,812
Construction and building materials (other than metal and wood).....	7	53	50	3	84,563	236,849	66,760	874,271	1.18	302,646	41.48	184,572	184,572
Lumber and millwork.....	3	50	43	16	95,367	216,149	108,953	2,843,830	3.84	1,233,406	43.37	664,240	664,240
Machinery equipment and supplies (ex- cept electrical).....	17	119	97	22	224,606	473,987	928,251	2,502,601	3.38	914,204	36.53	158,989	530,389
Metals and minerals, except petroleum and scrap (metals and metal work, other than iron and steel).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products (general line)....	6	124	113	11	177,342	360,519	367,160	2,056,755	2.82	1,692,764	79.68	463,319	463,319
Petroleum and petroleum products.....	13	180	172	8	262,766	576,000	118,348	3,472,497	4.69	2,164,933	62.35	(x)	(x)
Plumbing and heating equipment and sup- plies.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	18	139	132	7	190,092	274,456	34,573	1,096,128	1.48	110,500	10.08	55,870	55,870

FORT WORTH (pop. 163,447)

Total.....	141	2,448	2,146	302	\$3,888,460	\$9,556,344	\$8,049,445	\$138,174,383	100.00	\$36,610,041	28.31	\$652,206	\$11,628,995
Types of wholesalers:													
Service wholesalers.....	120	2,184	1,902	282	3,534,053	8,977,410	7,114,626	125,050,542	80.85	31,010,043	24.80	310,638	8,976,548
Exporters.....	4	47	43	4	111,310	1,972,237	220,886	30,042,866	25.90	80,007,076	63.95	310,638	8,976,548
Wholesale merchants.....	110	2,137	1,859	278	3,422,743	7,005,073	6,893,740	80,007,076	63.95	31,010,043	24.84	310,638	8,976,548
Limited function wholesalers.....	7	23	16	7	65,243	117,085	6,501	9,301,571	6.68	2,305,000	24.78	20,000	79,631
Drop shippers.....	7	23	16	7	65,243	117,085	6,501	9,301,571	6.68	2,305,000	24.78	20,000	79,631
Supply and machinery distributors.....	14	241	228	13	280,164	461,849	928,318	4,822,270	3.47	3,294,908	68.33	321,658	2,572,816
Amusement and sporting goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	6	166	138	28	285,000	532,002	1,140,523	3,805,200	2.73	3,698,227	97.19	5,000	5,000
Chemicals.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	3	157	130	27	208,905	493,639	1,111,600	3,695,488	2.63	3,611,150	98.68	5,000	5,000
Drugs and drug sundries (specialty).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

WHOLESALE DISTRIBUTION—TEXAS: 1929

1405

TABLE 2.—WHOLESALESALE ONLY, BY KIND OF BUSINESS—Continued
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CONSUM- ERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
FORT WORTH—Continued													
Electrical.....	7	92	78	14	\$179,950	\$605,489	\$615,156	\$3,347,254	2.41	\$1,719,408	51.37	\$5,000	\$674,762
Electrical goods (including appliances).....	3	33	30	3	98,760	205,943	135,284	1,355,817	.97	1,256,590	92.68	(x)	674,762
Radios and radio equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Refrigerators (electric).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	20	304	278	26	624,367	3,213,161	1,577,147	84,183,702	60.49	2,728,344	3.24	(x)	6,934,324
Cotton.....	4	47	43	4	111,310	1,972,337	220,886	36,042,866	25.90	(x)	(x)	(x)	11,590
Grain.....	9	161	147	14	203,572	689,313	1,165,512	22,555,236	16.21	2,728,344	12.10	(x)	2,000,000
Livestock (other than horses and mules).....	5	87	81	6	205,555	493,561	123,133	24,613,779	17.69	(x)	(x)	(x)	4,922,734
Other farm products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	23	605	515	90	919,402	1,570,875	290,845	13,842,363	9.95	7,175,738	51.84	30,000	(x)
Furniture and house furnishings.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	10	295	260	35	290,008	688,679	302,044	8,885,783	6.38	6,301,542	70.92	(x)	(x)
Groceries (general line).....	6	264	239	25	233,512	542,559	741,467	7,326,009	5.20	4,810,584	65.66	(x)	(x)
Food and grocery specialties.....	4	31	21	10	57,096	146,123	151,187	1,559,174	1.12	1,490,958	95.62	(x)	(x)
Hardware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste ma- terials.....	6	45	39	6	55,407	101,983	31,273	754,550	.54	554,702	73.51	15,300	200,738
Lumber and building materials (other than metal).....	4	36	33	3	48,768	93,921	154,090	820,847	.59	588,436	71.17	(x)	(x)
Machinery, equipment, and supplies (ex- cept electrical).....	23	328	292	36	418,586	719,230	1,108,448	5,607,658	4.07	3,780,811	66.71	322,258	2,612,771
Commercial equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	14	241	228	13	289,164	461,849	928,318	4,822,270	3.46	3,204,998	68.33	321,658	2,572,816
Professional equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies.....	5	47	30	17	60,222	125,477	72,133	373,911	.27	215,495	57.63	(x)	38,555
Metals and minerals (except petroleum and scrap).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	3	20	27	2	64,850	101,451	45,485	895,953	.64	721,204	80.50	(x)	(x)
Plumbing and heating equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf).....	5	37	33	4	89,103	164,722	87,935	2,287,433	1.64	1,196,457	52.31	24,667	(x)
All other.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

EL PASO (pop. 102,421)

Total.....	124	1,401	1,203	198	\$2,354,450	\$4,722,875	\$5,977,755	\$35,685,305	100.00	\$24,055,332	67.03	\$66,270	\$3,228,590
Types of wholesalers:													
Service wholesalers.....	111	1,264	1,089	175	2,137,988	4,205,236	5,665,852	33,280,659	92.74	21,809,253	65.53	65,270	1,744,664
Exporters.....	7	39	31	8	56,637	111,614	723,388	1,077,708	3.00	322,026	29.88	(x)	46,000
Wholesale merchants.....	104	1,225	1,058	167	2,081,351	4,183,622	4,942,404	32,202,651	80.74	21,487,227	66.72	65,270	1,698,664
Limited-function wholesalers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Amusement and sporting goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	3	54	46	8	117,845	188,431	149,088	1,012,964	2.82	617,801	60.99	(x)	(x)
Chemicals, drugs, and allied products.....	3	46	37	9	80,413	120,385	799,184	1,252,094	3.49	897,443	71.62	(x)	3,000
Dry goods and apparel.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	4	27	23	4	51,307	297,677	341,050	1,206,804	3.36	(x)	(x)	(x)	460,960
Farm supplies, except machinery and equipment (feed).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	20	248	226	22	351,605	668,526	168,464	5,091,437	15.86	3,182,145	55.91	(x)	(x)
Confectionery and soft drinks.....	3	18	14	4	21,164	32,096	30,088	213,697	.60	149,854	70.12	(x)	(x)
Dairy products.....	4	97	88	9	129,376	276,277	16,532	1,380,546	3.85	632,206	45.79	(x)	(x)
Poultry and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (fresh).....	15	98	94	4	164,208	281,114	93,173	3,126,807	8.71	2,090,695	66.87	(x)	(x)
Meats and meat products.....	3	5	5	(x)	3,680	7,560	2,050	61,451	.17	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	3	51	46	5	79,885	129,346	102,516	404,630	1.13	244,468	60.42	(x)	(x)
Groceries and food specialties.....	14	205	182	23	377,313	697,023	1,121,957	7,523,827	20.97	5,893,701	78.33	(x)	(x)
Hardware.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste ma- terials.....	3	20	20	(x)	15,620	24,836	35,741	315,240	.88	150,724	47.81	(x)	(x)
Leather and leather goods (except gloves and shoes).....	3	29	24	5	41,282	69,512	29,277	274,688	.77	230,259	83.83	(x)	(x)
Lumber and building materials (other than metal).....	3	29	26	3	45,085	87,473	69,644	488,654	1.36	198,051	40.53	(x)	(x)

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CONSUM- ERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
EL PASO—Continued													
Machinery, equipment, and supplies (ex- cept electrical)	21	159	132	27	\$204,797	\$504,373	\$460,539	\$3,193,018	8.90	\$2,560,193	80.18	\$1,270	\$1,481,929
Commercial equipment and supplies.....	3	22	20	2	64,020	105,868	60,523	371,550	1.04	57,456	15.46	1,170	-----
Construction equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	10	93	74	19	152,136	291,931	272,777	1,881,879	5.24	1,705,929	93.84	-----	1,318,160
Professional equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Service equipment and supplies.....	4	17	15	2	19,170	50,769	28,798	216,652	.60	68,358	31.55	100	-----
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	(x)
Paper and paper products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Petroleum and petroleum products.....	5	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Plumbing and heating equipment and supplies (plumbing equipment and sup- plies)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Tobacco and tobacco products (except leaf) All other.....	2 5	(x) 26	(x) 20	(x) 6	(x) 25,110	(x) 45,191	(x) 30,274	(x) 208,036	(x) .83	(x) 155,900	(x) 52.31	(x) 8,000	(x) 4,000

¹ Credit sales are not completely comparable to net sales in same kind of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting establishments.

² Includes 2 establishments handling feed and fertilizer.

³ Includes 2 establishments handling meats (cured).

⁴ Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 1 warehouse (distributing).

⁵ Includes 2 cash-and-carry wholesalers, 2 drop shippers, and 1 wagon distributor.

⁶ Includes 1 establishment handling musical instruments and sheet music.

⁷ Includes 3 establishments handling commercial equipment and supplies; 2 handling construction equipment and supplies; 2 handling farm machinery and equipment; 4 handling manufacturing, mining, and drilling machinery, equipment, and supplies; 2 handling professional equipment and supplies; and 4 handling service equipment and supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
THE STATE												
Total.....	9,606	58,987	50,484	8,503	\$96,284,461	\$213,828,533	\$238,868,988	\$2,804,517,879	100.00	\$947,432,515	\$17,461,454	\$406,912,111
Wholesalers only.....	3,055	33,910	28,976	4,934	54,447,134	132,043,376	176,270,123	1,476,864,776	52.66	525,653,114	12,510,392	268,035,038
Assemblers and country buyers.....	3,210	8,170	6,573	1,697	5,267,208	11,962,978	16,041,364	346,039,032	12.34	18,850,760	2,383,949	6,097,201
All other types of wholesale estab- lishments.....	3,335	16,907	14,935	1,972	36,580,119	69,822,179	46,538,511	981,614,071	35.00	402,922,635	2,558,113	131,579,872
Amusement and sporting goods.....	38	641	368	243	1,117,224	2,454,227	1,001,234	11,689,234	.42	2,858,988	331,294	-----
Amusement and sporting goods (except cameras and motion-picture equip- ment and supplies).....	17	228	193	35	404,328	1,084,849	330,645	4,290,472	.15	2,165,411	331,294	-----
Billiards, bowling equipment, and sup- plies.....	3	55	46	9	72,900	287,519	210,612	1,051,918	-----	1,020,970	-----	-----
Sporting goods (general line).....	9	135	113	22	274,710	702,231	540,778	2,619,077	-----	788,885	331,294	-----
Cameras and motion-picture equipment and supplies.....	21	413	205	208	712,896	1,369,378	161,589	7,398,762	.26	693,577	-----	-----
Cameras and photographic supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Moving-picture apparatus.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
Moving-picture films.....	18	346	170	176	636,725	1,197,549	25,453	6,614,653	-----	273,577	-----	-----
Automotive.....	218	2,820	2,448	372	5,707,622	11,022,344	11,379,368	71,711,618	2.56	35,163,294	3,496,106	1,176,662
Automobiles and other motor vehicles.....	21	508	438	70	959,562	1,911,421	2,562,273	23,832,961	.85	8,000	2,821,777	-----
Automobiles and other motor vehicles (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	(x)	-----
Automobiles (new and used).....	18	474	406	68	895,525	1,738,213	2,414,116	23,230,419	-----	-----	2,760,392	-----
Trucks and tractors.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Automotive equipment.....	101	1,232	1,052	180	2,353,374	4,253,052	3,555,891	19,833,012	.71	11,392,161	597,083	946,115
Automobile accessories.....	20	190	169	21	307,135	516,813	409,326	2,248,938	-----	738,480	23,270	-----
Automotive equipment (general line).....	75	907	775	132	1,725,333	3,118,364	2,585,277	14,708,490	-----	9,375,675	573,513	927,615
Automotive equipment (specialty lines).....	6	135	108	27	320,906	618,476	561,288	2,870,478	-----	1,278,106	-----	18,000
Automobile parts (new and used).....	51	494	437	57	983,275	1,694,400	1,444,109	6,671,386	.24	4,295,317	61,850	196,659
Tires and tubes.....	40	586	521	65	1,411,411	3,102,862	3,817,095	21,373,359	.76	19,467,816	14,396	36,797

See footnotes at end of table.

WHOLESALE DISTRIBUTION—TEXAS: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
THE STATE—Continued												
Chemicals, drugs, and allied products.....	116	1,944	1,522	422	\$3,498,560	\$6,910,167	\$8,768,922	\$40,680,656	1.45	\$35,728,515	\$169,578	\$2,100,774
Chemicals.....	20	96	83	13	198,740	475,848	664,033	2,485,395	.09	1,652,040	-----	1,427,313
Chemicals, industrial.....	10	34	28	6	82,665	234,792	568,169	1,209,460	-----	632,972	-----	892,628
Dyes, dry-cleaning supplies, and allied products.....	1	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----	-----
Explosives.....	3	7	7	-----	17,635	48,468	43,900	568,102	-----	568,102	-----	504,785
Insecticides.....	1	(x)	(x)	-----	(x)	(x)	-----	(x)	-----	-----	-----	-----
Other chemicals.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Drugs and drug sundries (general line).....	35	1,234	924	310	2,135,136	3,005,336	5,832,937	27,276,795	.97	24,740,611	49,651	82,915
Drugs and drug sundries (specialty).....	23	210	161	49	402,260	1,181,816	787,372	4,742,410	.17	3,778,184	-----	3,000
Drugs.....	13	132	95	37	246,940	874,680	601,690	3,027,758	-----	2,466,978	-----	3,000
Drug sundries.....	3	18	17	1	34,174	61,828	30,852	280,419	-----	190,878	-----	-----
Patent medicines.....	3	35	27	8	69,678	122,234	150,133	1,166,521	-----	1,113,028	-----	-----
Rubber goods (druggists').....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Sanitary supplies, insecticides, etc.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Paints, varnishes, lacquers, and enamels.....	34	387	346	41	730,774	1,542,950	1,475,335	5,807,732	.21	5,234,404	119,927	587,546
Toilet articles and preparations.....	4	17	8	9	31,640	44,717	9,245	374,324	.01	322,376	-----	-----
Dry goods and apparel.....	127	2,147	1,664	483	4,105,522	8,487,695	8,098,972	65,224,744	2.33	52,276,389	101,689	2,515,272
Clothing and furnishings (other than mil- linery and footwear).....	64	957	653	304	1,770,978	3,979,855	3,163,321	23,506,003	.84	10,555,033	88,599	10,513
Clothing (general line).....	7	338	258	80	565,625	1,124,054	1,059,075	6,668,719	-----	539,646	87,849	-----
Clothing and furnishings.....	3	12	10	2	14,755	34,054	110,908	497,518	-----	477,000	-----	-----
Clothing, men's and boys'.....	14	144	88	56	232,901	702,628	515,567	3,437,792	-----	3,230,155	-----	14,502
Clothing, women's and children's.....	23	302	100	142	536,536	1,294,217	345,407	7,778,177	-----	7,544,438	760	-----
Clothing, secondhand.....	1	-----	-----	-----	-----	(x)	(x)	(x)	-----	-----	-----	-----
Furnishings (general line).....	3	23	19	4	54,220	90,538	140,813	1,062,610	-----	1,035,471	-----	-----
Furnishings, men's and boys'.....	5	35	29	6	81,103	172,827	72,811	1,035,478	-----	1,035,478	-----	-----
Furnishings, women's and children's.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Hats and caps.....	3	46	40	6	125,359	200,543	114,021	921,547	-----	825,860	-----	-----
Hosiery.....	3	43	37	6	120,845	223,771	110,000	1,631,271	-----	1,331,000	-----	-----
Other clothing and furnishings.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Dry goods (general line).....	25	959	823	136	1,791,225	3,605,881	3,784,442	24,931,325	.89	10,861,518	13,000	17,411
Millinery and millinery supplies.....	7	22	13	9	36,375	82,263	14,423	412,411	.01	300,053	-----	-----
Notions.....	3	17	15	2	18,864	30,642	32,820	140,213	.01	121,944	-----	66,172
Piece goods.....	15	35	29	6	114,565	193,423	188,260	11,636,351	.42	11,139,855	-----	2,415,176
Cotton goods.....	9	24	19	5	78,559	128,712	8,783	10,173,060	-----	10,173,060	-----	1,903,317
Piece goods (general line).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Silks and velvets.....	2	(x)	(x)	-----	(x)	(x)	-----	(x)	-----	(x)	-----	(x)
Shoes and other footwear.....	13	157	131	26	373,515	595,631	913,697	4,598,441	.16	4,297,086	-----	-----
Electrical.....	106	1,663	1,318	345	3,071,224	6,237,330	5,219,146	57,952,971	2.07	47,482,966	232,952	30,667,115
Electrical goods (including appliances).....	59	1,018	805	213	1,937,618	3,434,220	2,917,325	36,196,012	1.29	33,190,166	197,668	24,762,188
Electrical merchandise (general line).....	49	746	581	165	1,470,501	2,595,971	2,415,608	32,770,472	-----	31,197,604	191,008	24,718,724
Electrical appliances.....	10	272	224	48	467,117	838,249	501,717	3,425,540	-----	1,992,472	6,660	43,464
Electrical equipment and supplies.....	18	209	154	55	363,861	826,837	763,872	9,014,931	.32	6,790,097	-----	5,718,570
Batteries.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Electrical equipment and supplies (gen- eral line).....	12	160	113	47	287,434	650,198	712,883	7,611,199	-----	6,456,980	-----	5,713,534
Motors and generators.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Radios and radio equipment.....	21	267	214	53	562,794	1,368,603	1,052,763	9,672,584	.35	6,659,862	35,284	86,357
Refrigerators (electric).....	8	169	145	24	206,951	607,610	485,198	3,099,444	.11	842,842	-----	-----
Farm products (not elsewhere specified).....	3,178	6,999	6,628	371	9,816,115	44,356,256	94,174,644	1,326,177,810	47.29	47,837,286	2,580,945	213,315,129
Cotton.....	1,896	4,341	4,085	256	6,637,043	37,157,396	85,914,781	1,034,170,133	36.88	31,843,040	471,010	186,203,608
Cotton.....	1,020	2,883	2,647	236	5,013,440	34,072,158	84,555,046	975,088,142	-----	31,672,507	210,928	186,148,277
Cotton and cottonseed.....	876	1,458	1,438	20	1,023,603	2,485,238	1,359,735	59,081,991	-----	270,539	200,082	55,331
Flowers and nursery stock.....	10	177	170	7	109,946	228,972	140,580	579,099	.02	147,230	-----	-----
Florists (flowers).....	5	14	13	1	19,700	26,625	16,000	92,900	-----	65,100	-----	-----
Seeds, bulbs, and nursery stock.....	5	163	157	6	90,246	202,347	124,580	486,169	-----	82,190	-----	-----
Grain.....	365	1,161	1,093	68	1,634,298	3,650,127	5,683,384	149,812,433	5.34	7,499,820	2,009,908	18,453,680
Corn.....	9	25	23	2	33,024	77,471	61,000	1,346,147	-----	560,511	-----	-----
Wheat.....	45	99	97	2	134,292	228,948	156,154	7,579,196	-----	60,126	-----	86,897
Grain (general line).....	311	1,037	973	64	1,460,982	3,343,708	5,400,224	140,887,090	-----	6,879,183	2,009,908	18,366,783
Hides, skins, and furs.....	39	121	115	6	165,806	332,352	697,566	5,675,027	.20	1,627,006	8,685	3,441,666
Furs, raw.....	5	2	2	-----	380	3,331	10,410	350,385	-----	-----	-----	-----
Hides and skins.....	34	119	113	6	165,426	329,021	687,156	5,325,242	-----	1,627,006	8,685	3,441,666
Horses and mules.....	27	82	82	-----	86,530	188,639	53,945	4,539,739	.16	69,032	-----	-----
Horses and mules.....	20	72	72	-----	76,724	164,316	26,745	4,162,696	-----	22,382	-----	-----
Mules.....	7	10	10	-----	9,806	24,323	27,200	377,053	-----	40,700	-----	-----
Livestock (other than horses and mules).....	491	681	655	26	860,718	2,050,024	1,357,379	115,277,513	4.11	5,034,095	41,342	4,922,734
Cattle.....	165	153	149	4	114,750	363,596	740,775	14,604,718	-----	1,035,477	14,000	-----
Hogs.....	12	16	16	-----	13,242	42,965	2,575	651,079	-----	-----	-----	-----
Livestock (general line).....	310	511	489	22	732,851	1,642,926	614,029	100,109,616	-----	3,998,618	27,342	4,922,734
Sheep and lambs.....	4	1	1	-----	375	537	-----	12,100	-----	-----	-----	-----

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
THE STATE—Continued												
Farm products—Continued.												
Wool and mohair.....	18	59	67	2	\$70,946	\$200,018	\$32,359	\$9,619,882	0.34	\$1,536,708	-----	-----
Other farm products.....	332	377	371	6	250,828	548,728	294,650	6,403,384	.23	80,302	-----	\$293,441
Cottonseed.....	323	347	341	6	220,491	506,084	171,665	5,688,259	-----	4,835	-----	-----
Cotton, cottonseed, and fertilizer.....	3	2	2	-----	1,200	2,880	200	337,080	-----	-----	-----	-----
Farm products not elsewhere classified.....	6	28	28	-----	29,137	38,864	122,785	478,045	-----	81,467	-----	293,441
Farm supplies (except machinery and equip- ment).....	76	649	594	55	1,021,787	2,372,429	1,820,484	42,236,354	1.51	7,462,182	\$1,203,130	3,124,550
Farm supplies (except feed and fertilizer).....	11	111	91	20	183,865	337,374	232,613	2,149,317	.08	828,112	140,448	-----
Farm supplies (general line).....	3	16	14	2	21,430	31,095	11,882	704,504	-----	41,658	-----	-----
Seeds.....	8	95	77	18	162,435	306,270	220,731	1,444,813	-----	786,454	140,448	-----
Feed.....	61	436	401	35	715,502	1,022,654	1,333,999	38,028,030	1.38	6,263,023	1,002,682	3,124,550
Feed 1.....	22	121	108	13	229,356	643,891	344,411	10,244,057	-----	3,177,047	418,005	2,870,550
Hay, grain, and feed.....	39	315	293	22	486,146	978,763	989,588	22,384,573	-----	3,085,376	644,017	245,000
Fertilizer and fertilizer materials.....	4	102	102	-----	122,420	412,401	253,872	1,458,407	.05	361,047	-----	-----
Food products (not elsewhere specified).....	1,096	13,284	10,219	3,065	12,234,478	26,808,808	6,565,858	235,442,102	8.39	118,466,278	1,749,919	60,000
Confectionery and soft drinks.....	85	305	262	43	528,645	1,207,069	611,916	12,362,945	.44	7,580,204	1,134	-----
Confectionery and soft drinks (general line).....	6	50	48	2	90,086	432,947	82,481	4,305,220	-----	4,197,514	-----	-----
Confectionery.....	62	227	186	41	389,317	743,014	508,215	7,563,542	-----	3,071,824	91	-----
Soft drinks.....	17	28	28	-----	49,242	91,108	21,220	494,183	-----	310,866	1,043	-----
Dairy products.....	73	1,235	1,075	160	1,775,488	3,432,593	449,970	17,290,295	.61	12,330,020	1,080,608	-----
Butter.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Cheese.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Dairy products (general line).....	31	683	604	79	989,405	1,789,663	223,762	9,410,179	-----	6,125,745	951,911	-----
Ice cream.....	16	53	51	2	70,468	261,703	19,341	653,002	-----	444,770	1,500	-----
Milk and cream.....	21	277	259	18	331,815	574,114	25,447	2,446,608	-----	1,039,923	127,497	-----
Poultry and poultry products.....	148	1,535	786	749	956,006	3,803,796	536,260	19,330,726	.69	1,674,892	216,528	60,000
Eggs.....	6	29	24	5	32,503	66,175	5,852	642,577	-----	180,332	-----	-----
Poultry.....	23	39	37	2	27,255	70,954	14,808	1,875,135	-----	74,020	20,088	-----
Poultry and poultry products (general line).....	119	1,467	725	742	926,848	3,076,667	515,540	16,813,014	-----	1,413,940	187,440	60,000
Dairy and poultry products.....	182	856	662	104	625,377	1,002,305	526,466	16,450,040	.59	6,389,801	7,451	-----
Fish and sea foods.....	33	440	331	109	201,188	458,010	74,138	1,921,267	.07	696,346	47,074	-----
Fish and sea foods (fresh and cured).....	9	167	113	54	33,481	92,749	9,128	323,319	-----	169,814	5,000	-----
Fish and sea foods (fresh).....	24	273	218	55	167,707	365,261	66,010	1,597,948	-----	526,532	42,074	-----
Fruits and vegetables (fresh).....	430	6,321	4,775	1,546	4,534,995	9,620,690	1,606,299	85,851,317	3.06	34,068,510	167,325	-----
Fruits.....	30	156	152	4	248,698	439,593	20,013	5,804,544	-----	1,981,964	-----	-----
Fruits and vegetables (general line).....	231	3,625	2,799	726	3,255,669	6,869,239	1,849,783	57,920,092	-----	29,834,890	134,325	-----
Produce.....	73	429	306	120	227,816	449,719	118,423	6,751,779	-----	554,760	33,000	-----
Vegetables.....	96	2,214	1,518	696	802,812	1,871,139	118,080	15,374,302	-----	1,086,887	-----	-----
Meats and meat products.....	145	2,592	2,328	264	3,582,179	7,215,343	2,700,809	82,226,506	2.93	55,736,505	229,490	-----
Meats (cured).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Meats (fresh).....	67	152	146	6	177,789	347,241	138,707	3,491,557	-----	1,225,181	50,900	-----
Meats and meat products (general line).....	16	274	248	26	330,231	809,707	184,896	6,707,822	-----	2,036,395	176,400	-----
Meats and provisions.....	60	2,166	1,934	232	3,024,179	6,057,511	2,436,186	72,011,527	-----	52,474,929	2,199	-----
Forest products (except lumber).....	30	189	162	27	160,653	323,478	309,210	2,235,105	.08	933,648	-----	1,125,357
Boxes, shooks, and cooperage.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Logs, railroad ties, piles, etc.....	23	87	85	2	80,613	213,866	258,274	1,866,095	.07	682,044	-----	1,125,357
Firewood.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Logs, piles, and posts.....	16	47	46	1	53,542	162,083	253,789	1,492,396	-----	681,692	-----	1,125,357
Railroad ties.....	5	39	38	1	27,006	51,583	3,690	371,847	-----	-----	-----	-----
Other forest products.....	2	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----	-----	-----
Furniture and house furnishings.....	70	880	716	164	1,520,451	3,067,746	2,887,975	21,997,196	.78	14,888,581	171,332	58,080
Furniture.....	34	442	380	62	784,566	1,488,468	1,317,303	10,031,192	.36	7,015,960	-----	49,500
Furniture (general line).....	8	122	95	27	234,423	520,989	601,240	2,860,645	-----	2,756,768	-----	-----
Furniture (household).....	28	309	277	32	526,172	914,466	704,152	6,814,497	-----	3,903,142	-----	-----
Furniture (office).....	3	11	8	3	23,971	53,013	11,911	356,050	-----	356,050	-----	49,500
House furnishings.....	27	289	209	80	500,429	988,521	1,020,008	9,561,677	.34	5,825,816	20,676	8,560
Brooms and brushes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
China, glassware, and crockery.....	9	99	84	15	150,911	271,086	246,465	2,110,943	-----	1,030,263	19,737	-----
Floor coverings.....	6	27	26	1	78,591	247,392	50,174	3,214,303	-----	1,707,769	-----	-----
House furnishings (general line).....	7	138	83	55	218,284	364,117	683,689	3,401,691	-----	2,660,992	-----	-----
Household supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----
Lamps and lamp shades.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Musical instruments and sheet music.....	9	149	127	22	235,456	590,757	550,664	2,404,327	.08	2,046,805	150,956	-----
Musical instruments, accessories, and parts.....	5	103	94	9	151,210	266,013	318,384	941,686	-----	689,127	150,956	-----
Phonographs and phonograph supplies.....	4	46	33	13	84,246	323,844	232,280	1,462,641	-----	1,357,678	-----	-----
General merchandise.....	10	562	414	148	868,404	1,843,690	1,846,440	26,914,890	.96	10,169,134	20,164	416,047

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
THE STATE—Continued												
Groceries and food specialties.....	696	7, 672	6, 682	890	\$12, 200, 052	\$26, 748, 325	\$30, 448, 916	\$337, 244, 550	12. 02	\$184, 229, 216	\$1, 193, 094	\$114, 902
Groceries (general line).....	453	5, 493	4, 985	508	8, 853, 732	17, 135, 851	28, 115, 590	262, 442, 042	9. 35	143, 778, 551	1, 004, 378	-----
Food and grocery specialties.....	242	2, 079	1, 607	382	3, 346, 320	9, 612, 474	2, 333, 317	74, 802, 508	2. 67	40, 450, 665	188, 716	114, 902
Bakery products.....	35	339	319	20	610, 038	2, 050, 500	129, 700	5, 074, 088	-----	1, 978, 397	31, 499	-----
Biscuits and crackers.....	7	109	143	17	252, 022	984, 588	174, 037	2, 845, 620	-----	1, 934, 127	-----	-----
Canned goods (general line).....	24	142	102	40	280, 144	620, 031	552, 831	11, 487, 843	-----	7, 029, 934	7, 642	-----
Cereals.....	4	32	28	4	64, 015	107, 625	24, 705	2, 000, 809	-----	652, 812	-----	-----
Coffee.....	11	80	62	18	152, 354	440, 927	118, 605	2, 298, 058	-----	1, 695, 838	-----	-----
Coffee, tea, and spices.....	5	32	29	3	60, 902	108, 707	53, 010	792, 067	-----	697, 182	-----	-----
Extracts and spices.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Flour.....	10	52	47	5	70, 545	209, 468	55, 018	2, 044, 110	-----	250, 638	-----	-----
Flour and feed.....	44	177	106	12	213, 857	440, 450	362, 038	5, 839, 830	-----	3, 117, 416	144, 474	-----
Fruits and vegetables (dried).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Lard substitutes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Soaps and soap powders.....	6	131	111	20	342, 343	1, 738, 185	179, 721	14, 858, 799	-----	14, 845, 212	3, 601	114, 902
Sugar.....	7	48	30	18	120, 768	231, 112	40, 515	10, 943, 772	-----	1, 202, 515	-----	-----
Other grocery and food specialties.....	84	831	607	224	1, 088, 423	2, 320, 825	589, 552	14, 201, 130	-----	7, 034, 595	1, 500	-----
Hardware.....	56	1, 889	1, 429	280	3, 042, 933	5, 501, 555	10, 162, 349	37, 600, 403	1. 34	31, 278, 615	1, 077, 125	11, 584, 205
Hardware (general line).....	45	1, 031	1, 377	254	2, 936, 733	5, 292, 627	10, 054, 024	36, 685, 000	1. 31	30, 706, 210	1, 076, 525	11, 579, 205
Hardware (specialty).....	11	58	62	6	106, 200	208, 928	108, 325	914, 797	. 03	672, 405	600	5, 000
Iron and steel scrap and other waste materials.....	102	808	489	119	620, 819	1, 331, 463	636, 777	9, 197, 339	. 33	3, 433, 651	139, 505	4, 012, 607
Iron and steel scrap.....	10	123	100	23	127, 807	250, 251	272, 912	3, 550, 402	. 13	829, 429	-----	1, 885, 318
Junk and scrap.....	83	415	397	48	439, 805	988, 030	654, 034	5, 359, 041	. 19	2, 604, 222	139, 505	1, 892, 983
Waste rubber, rags, and paper (paper).....	3	70	22	48	63, 207	80, 573	7, 931	287, 836	. 01	-----	-----	234, 306
Jewelry and optical goods.....	26	218	168	50	445, 404	858, 734	1, 004, 709	3, 500, 024	. 12	3, 301, 812	-----	10, 913
Jewelry.....	12	106	81	25	266, 248	528, 904	892, 044	2, 715, 173	. 09	2, 516, 961	-----	-----
Optical goods.....	14	112	87	25	179, 166	329, 770	112, 665	784, 851	. 03	784, 851	-----	10, 913
Leather and leather goods, (except gloves and shoes).....	16	170	142	28	297, 724	511, 500	863, 424	2, 959, 614	. 11	2, 649, 115	59, 859	442, 618
Leather and leather goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Leather and leather belting.....	6	32	30	2	66, 380	132, 969	182, 355	816, 401	. 03	671, 705	1, 000	408, 072
Luggage and leather goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Saddlery and harness.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Shoe findings and cut stock (shoe findings).....	5	33	22	11	61, 948	105, 034	160, 238	698, 614	. 02	594, 387	-----	600
Lumber and building materials (other than metal).....	179	2, 223	2, 013	210	3, 750, 191	7, 547, 121	4, 889, 000	53, 148, 804	1. 89	37, 640, 224	679, 288	4, 769, 365
Construction and building materials (other than metal and wood).....	108	1, 521	1, 401	120	2, 520, 973	5, 305, 552	2, 404, 231	25, 187, 067	. 90	18, 636, 443	350, 597	1, 745, 515
Asbestos products.....	3	14	14	-----	43, 000	113, 500	34, 700	626, 400	-----	626, 400	-----	383, 000
Brick and tile.....	21	108	83	25	240, 652	450, 062	262, 560	4, 796, 246	-----	2, 531, 725	-----	452, 425
Cement.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Glass.....	5	86	76	11	113, 241	172, 758	106, 360	903, 016	-----	754, 493	23, 979	1, 000
Granite and marble.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Roofing materials (nonmetallic).....	4	53	47	6	125, 237	170, 448	123, 174	929, 567	-----	862, 039	-----	-----
Sand, gravel, and crushed stone.....	19	448	441	7	549, 734	1, 747, 016	183, 441	3, 230, 262	-----	2, 120, 992	-----	294, 341
Other building materials.....	53	794	725	69	1, 401, 217	2, 526, 591	1, 600, 559	12, 562, 745	-----	9, 776, 993	826, 618	389, 267
Lumber and millwork.....	71	702	612	90	1, 238, 218	2, 241, 569	2, 484, 760	27, 961, 737	1. 00	19, 003, 781	328, 691	3, 023, 850
Lumber.....	48	433	374	59	727, 992	1, 299, 616	1, 571, 440	21, 355, 527	-----	13, 664, 743	328, 691	2, 988, 454
Lumber and millwork.....	6	62	47	15	197, 116	389, 311	81, 817	3, 420, 029	-----	3, 261, 342	-----	34, 896
Millwork.....	17	207	191	16	313, 110	552, 742	831, 506	3, 186, 181	-----	2, 077, 696	-----	500
Machinery, equipment, and supplies (except electrical).....	670	5, 224	4, 665	559	10, 166, 689	20, 103, 321	28, 452, 554	160, 695, 870	5. 73	130, 850, 486	3, 614, 174	75, 892, 923
Commercial equipment and supplies.....	60	339	303	36	602, 983	1, 084, 286	444, 442	4, 634, 002	. 17	3, 030, 387	98, 287	429, 714
Automatic vending machinery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Butchers' equipment and supplies.....	6	33	30	3	71, 429	125, 419	81, 887	444, 611	-----	30, 813	1, 170	-----
Filling-station equipment and supplies.....	7	29	24	5	50, 273	74, 257	35, 224	432, 214	-----	365, 593	-----	311, 309
Hotel and restaurant equipment and supplies.....	5	65	55	10	79, 473	240, 603	158, 418	927, 502	-----	714, 232	-----	-----
Office equipment and supplies (other than furniture).....	16	74	71	3	122, 953	181, 419	51, 046	855, 670	-----	435, 470	-----	62, 420
Soda-fountain equipment and supplies.....	3	21	18	3	48, 499	86, 892	41, 195	286, 919	-----	256, 563	-----	3, 000
Store equipment and supplies (general line).....	20	116	104	12	229, 386	365, 218	71, 841	1, 615, 905	-----	1, 227, 746	97, 117	52, 985
Other commercial machinery, equipment, and supplies.....	1	-----	-----	-----	-----	(x)	(x)	(x)	-----	-----	-----	-----
Construction equipment and supplies.....	14	116	100	15	330, 435	741, 377	514, 589	5, 317, 242	. 19	2, 756, 006	-----	1, 603, 611
Builders' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Construction equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Construction machinery.....	5	43	37	6	127, 194	284, 639	230, 953	2, 436, 855	-----	1, 121, 401	-----	1, 292, 941
Construction machinery, equipment, and supplies (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Road machinery and equipment.....	5	37	33	4	134, 552	303, 286	163, 846	2, 027, 254	-----	833, 041	-----	163, 766

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies—Con.												
Farm machinery and equipment.....	26	821	722	99	\$1,578,980	\$2,951,151	\$3,704,956	\$26,282,875	0.04	\$22,042,806	\$657,065	\$93,475
Dairy equipment.....	4	20	16	4	42,923	107,066	75,308	598,823		539,848		93,475
Farm machinery and equipment.....	22	801	706	95	1,536,063	2,844,085	3,629,648	25,684,052		21,502,958	557,065	
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	473	3,215	2,953	262	6,241,240	12,625,014	21,949,064	112,513,034	4.01	93,802,305	2,407,101	71,440,132
Bakers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Bottles and bottling equipment.....	4	60	39	11	113,106	192,356	89,677	989,284		150,654		87,175
Canning machinery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Conveyor and hoisting machinery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Drilling machinery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Jewelers' equipment and supplies.....	4	39	33	6	83,399	126,402	212,778	302,376		257,886		(x)
Machine tools.....	10	58	49	9	150,164	276,420	176,237	2,456,498		2,426,465	419,732	1,343,775
Mechanical rubber goods.....	3	33	28	5	55,507	102,127	47,599	690,869		686,369	2,100	255,699
Mill and mine supplies (general line).....	12	105	87	18	223,639	404,546	639,040	2,201,941		1,677,074	200,000	1,566,807
Oil-well machinery, equipment, and supplies.....	316	1,582	1,514	68	2,934,066	6,291,992	15,974,231	72,121,042		62,651,027	601,117	55,135,341
Power engines.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Power-house equipment.....	6	15	12	3	45,100	66,096	51,012	574,673		496,740	3,857	493,882
Printers' and lithographers' supplies.....	6	42	36	6	90,127	209,840	138,309	774,043		309,365		100,613
Pumps, pump parts, and supplies.....	7	36	25	11	107,382	231,084	32,650	1,447,357		1,409,195	50,000	1,136,189
Shoe machinery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Textile machinery and equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Welding equipment.....	8	44	37	7	60,599	107,375	60,568	623,273		446,830		
Other industrial machinery, equipment, and supplies.....	88	1,097	998	99	2,152,486	4,182,291	4,366,738	27,508,930		21,198,440	780,795	9,998,351
Professional equipment and supplies.....	26	318	244	74	572,601	1,165,048	831,380	5,177,048	.18	4,377,998	121,721	485,414
Dental supplies and equipment.....	5	41	35	6	67,130	159,059	126,434	680,977		367,450		
School equipment and supplies.....	6	142	98	44	243,471	440,708	256,063	1,799,547		1,555,121	102,638	
Scientific and laboratory equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Surgical, medical, and hospital equipment and supplies.....	11	115	97	18	232,902	497,638	309,026	1,974,932		1,792,764	19,133	24,866
Other professional equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Service equipment and supplies.....	64	385	313	72	750,581	1,415,133	932,017	6,099,125	.22	4,562,685	8,500	1,493,931
Barber and beauty parlor equipment and supplies.....	27	174	133	41	257,780	540,238	377,767	1,855,433		1,181,501	4,400	
Dry cleaners' supplies and allied products.....	4	27	26	1	34,637	44,568	24,844	145,048		100,151		7,000
Fire-protection equipment.....	5	20	14	6	78,068	200,009	101,414	912,609		556,200		155,476
Janitors' equipment and supplies.....	9	52	48	4	105,668	166,434	40,284	499,028		276,370		38,555
Laundry equipment and supplies.....	8	44	37	7	96,317	182,746	108,195	1,103,040		975,100	4,000	667,677
Plumbers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Service equipment and supplies (general line).....	4	42	31	11	76,257	151,371	132,821	797,882		740,304		313,273
Shoe repairers' equipment and supplies.....	3	7	7		14,702	26,804	18,584	103,635		65,497		
Undertakers' supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Warehouse equipment and supplies.....	1					(x)		(x)		(x)	(x)	
Transportation equipment and supplies.....	7	31	30	1	79,857	120,412	76,106	671,644	.02	277,099	21,500	346,646
Metals and minerals (except petroleum and scrap).....	79	587	514	73	1,117,777	2,130,594	988,020	37,453,291	1.34	26,699,250	59,413	19,981,931
Coal.....	10	40	20	11	82,528	179,102	3,305	1,978,448	.07	1,438,134	25,113	632,631
Iron and steel (except scrap).....	48	375	333	42	708,401	1,400,635	470,145	27,921,436	1.00	22,221,024	25,000	18,125,663
Castings (metal).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Iron and steel (except scrap).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Iron and steel products, not elsewhere classified.....	40	288	251	37	581,218	1,131,579	356,517	26,010,892		20,548,124		17,119,663
Metals and metal work (other than iron and steel).....	21	172	152	20	326,848	550,957	514,570	7,553,407	.27	3,039,492	9,300	1,323,137
Sheet-metal products.....	12	122	109	13	257,854	426,593	412,452	2,082,591		2,034,319	8,300	980,784
Paper and paper products.....	52	678	564	114	1,240,159	2,255,683	2,207,662	11,274,680	.40	9,834,215	71,201	768,877
Paper and paper products (general line).....	34	545	455	90	996,002	1,748,974	1,794,519	9,430,346	.34	8,172,190	69,801	91,693
Paper and paper products (specialty, other than specified).....	7	71	57	14	145,510	256,744	289,317	1,243,746	.04	1,123,130		677,184
Stationery and stationery supplies.....	7	30	26	4	49,165	91,670	31,776	231,909	.01	231,909	1,400	
Wall paper.....	4	32	26	6	49,476	158,199	92,050	306,986	.01	306,986		
Petroleum and petroleum products.....	2,413	6,070	5,919	151	16,331,063	24,798,143	7,883,085	140,207,008	5.00	71,855,571	207,226	4,224,524
Crude oil.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Fuel oil.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Gasoline and oil.....	87	236	228	8	465,393	867,191	294,317	6,812,498	.24	2,755,976	120,210	92,234
Gasoline and naphthas.....	4	50	47	3	73,279	151,049	38,600	1,059,642	.04	723,771		
Lubricating oils and greases.....	13	45	44	1	88,086	213,607	93,039	1,163,363	.04	950,074		
Petroleum and petroleum products (general line).....	2,301	5,661	5,523	138	15,615,408	23,438,749	7,456,829	130,434,806	4.65	67,124,074	87,010	3,860,014

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Plumbing and heating equipment and sup- plies.....	91	836	709	120	\$1,500,099	\$3,361,014	\$4,349,417	\$22,827,265	0.81	\$17,925,618	\$144,071	\$5,023,750
Plumbing equipment and supplies.....	81	778	664	114	1,357,734	3,040,680	4,099,008	21,205,788	.76	16,710,753	144,071	5,023,750
Pipes, valves, and fittings.....	6	21	17	4	42,675	90,074	165,136	2,757,940	-----	2,741,636	-----	2,360,540
Plumbing and heating equipment and supplies (general line).....	63	725	621	104	1,255,554	2,828,740	3,645,044	17,066,444	-----	13,350,143	144,071	2,007,155
Other plumbing and heating equipment and supplies.....	12	32	26	6	50,505	121,872	280,128	781,404	-----	618,974	-----	596,055
Heating equipment and supplies.....	10	57	46	12	142,365	320,328	240,509	1,621,497	.06	1,214,805	-----	-----
Furnaces.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Heating equipment (general line).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Stoves and ranges.....	4	41	30	11	107,254	242,007	97,332	1,153,727	-----	977,381	-----	-----
Tobacco and tobacco products (except leaf) ..	63	489	446	43	1,012,742	1,911,196	991,378	35,946,992	1.28	25,743,726	138,620	3,031
Cigars.....	8	98	83	15	232,403	463,687	187,052	3,539,664	.14	2,226,030	2,045	2,570
Cigars, cigarettes, and tobacco.....	52	383	356	27	768,449	1,426,019	762,317	31,212,328	1.11	23,357,096	130,575	455
Tobacco.....	3	8	7	1	11,800	21,490	42,009	895,000	.03	160,000	-----	-----
All other.....	99	846	661	185	1,437,779	2,887,806	3,623,442	50,193,836	1.79	28,733,750	71,769	25,621,490
Books, periodicals, and newspapers.....	18	178	111	67	300,416	653,571	600,396	3,187,126	.11	1,977,157	-----	-----
Books and periodicals.....	15	170	104	66	295,388	644,178	600,246	3,068,168	-----	1,947,157	-----	-----
Newspapers and magazines.....	3	8	7	1	5,028	9,393	150	118,958	-----	30,000	-----	-----
Oils and greases (animal and vegetable)....	4	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)	-----	(x)
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Textiles and textile materials (other than dry goods).....	14	125	72	53	244,724	490,846	1,878,571	8,000,246	.32	8,441,083	-----	7,500,161
Miscellaneous kinds of business.....	62	420	383	37	644,062	1,208,658	579,521	14,371,273	.51	3,208,896	71,769	1,207,434
Advertising goods.....	5	16	13	3	23,373	20,453	4,350	185,878	-----	174,325	-----	61,561
Baskets.....	3	17	14	3	64,821	115,489	177,740	2,432,357	-----	800,459	-----	-----
Flour, feed, and coal.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
Ice.....	14	125	125	-----	165,584	248,015	658	802,584	-----	6,240	4,632	5,570
Novelties.....	9	35	27	8	36,672	79,255	86,290	543,406	-----	456,500	8,000	4,000
Smokers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Miscellaneous kinds of business (other than specified).....	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)

HOUSTON

Total.....	506	7,354	6,307	1,047	\$13,687,179	\$41,156,187	\$72,865,842	\$519,913,136	100.00	\$152,059,077	\$1,849,996	\$36,466,432
Wholesalers only.....	329	5,416	4,637	759	9,823,347	33,165,702	66,441,081	304,890,048	70.18	95,574,085	1,481,002	56,173,110
All other types of wholesale establishments.....	180	1,938	1,650	288	3,763,832	7,990,485	6,424,161	155,013,538	20.82	56,484,392	368,994	30,293,313
Amusement and sporting goods.....	3	16	13	2	18,235	44,576	57,061	226,276	.04	119,377	9,204	-----
Automotive.....	21	268	240	28	575,873	1,137,785	1,113,615	5,668,125	1.00	4,530,393	99,207	166,320
Automobiles and other motor vehicles.....	1	(x)	(x)	-----	(x)	(x)	-----	(x)	(x)	(x)	-----	-----
Automotive equipment.....	12	156	137	19	304,249	619,599	300,623	1,960,004	.38	962,910	99,707	160,380
Automobile parts (new and used).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes.....	4	68	62	6	183,375	372,135	573,843	3,083,837	.50	3,039,563	-----	5,790
Chemicals, drugs, and allied products.....	16	427	324	103	893,203	1,551,280	1,777,778	8,430,090	1.02	7,423,006	100,830	773,470
Chemicals.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Drugs and drug sundries (general line).....	4	208	125	83	466,804	747,427	980,585	5,087,082	.98	4,306,082	-----	69,778
Drugs and drug sundries (specialty).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Paints, varnishes, lacquers, and enamels.....	8	207	189	18	394,346	742,163	813,956	2,956,565	.67	2,734,595	100,830	365,360
Dry goods and apparel.....	11	197	160	37	383,028	769,265	755,085	4,563,670	.88	3,404,985	-----	15,311
Clothing and furnishings (other than millinery and footwear).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Dry goods (general line).....	4	123	111	12	234,618	516,528	517,531	2,960,478	.57	1,864,004	-----	15,311
Millinery and millinery supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Electrical.....	16	227	174	53	396,800	858,743	952,227	12,989,669	2.50	12,083,663	-----	9,252,780
Electrical goods (including appliances).....	10	136	109	27	264,254	494,111	610,878	9,940,808	1.91	9,919,684	-----	7,780,580
Farm products (not elsewhere specified).....	66	851	779	72	1,583,895	18,357,012	52,521,389	283,339,412	55.46	2,465,316	-----	28,296,364
Cotton.....	55	795	726	69	1,602,572	18,183,741	52,374,504	286,160,805	55.04	2,375,316	-----	28,841,720
Grain.....	3	8	6	2	11,123	29,040	400	1,236,280	.24	-----	-----	460,644
Hides, skins, and furs.....	4	33	32	1	54,489	103,825	136,865	730,533	.14	-----	-----	-----
Horses and mules.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Livestock (other than horses and mules).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Other farm products.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Farm supplies (except machinery and equipment).....	8	64	58	6	160,584	326,440	382,080	14,326,441	2.76	552,615	229,404	2,879,550

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
HOUSTON—Continued												
Food products (not elsewhere specified).....	53	933	816	117	\$1,332,189	\$2,346,203	\$737,779	\$25,595,898	4.92	\$15,753,003	\$137,000	-----
Confectionery and soft drinks.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Dairy products.....	4	115	109	6	212,246	344,990	37,861	1,994,774	.38	955,911	72,000	-----
Poultry and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Fruits and vegetables (fresh).....	29	200	185	15	283,111	538,150	184,120	7,494,264	1.44	2,969,677	25,000	-----
Meats and meat products.....	14	428	372	56	570,036	1,030,599	204,044	12,419,704	2.39	8,424,428	-----	-----
Forest products (except lumber).....	1	-----	-----	-----	-----	(x)	-----	(x)	(x)	-----	(x)	-----
Furniture and housefurnishings.....	9	163	103	60	280,878	454,987	882,009	4,023,089	.77	3,708,905	19,737	-----
Furniture.....	4	42	28	14	80,767	144,906	201,195	1,576,363	.30	1,476,363	-----	-----
House furnishings.....	5	121	75	46	200,111	309,991	580,814	2,446,726	.47	2,230,542	19,737	-----
Groceries and food specialties.....	46	857	745	112	1,588,491	3,369,471	3,170,750	41,208,590	7.93	19,785,860	18,000	-----
Groceries (general line).....	26	597	525	72	1,179,866	2,047,023	2,811,071	33,362,807	6.42	16,125,794	18,000	-----
Food and grocery specialties.....	20	260	220	40	406,625	1,322,448	359,679	7,845,783	1.51	3,040,066	-----	-----
Hardware.....	4	378	309	69	831,937	1,267,887	2,175,273	9,476,659	1.82	9,103,102	370,000	\$5,705,320
Iron and steel scrap and other waste materials.....	17	205	169	36	257,302	665,671	550,573	4,492,584	.88	2,419,740	34,902	2,364,204
Iron and steel scrap.....	5	54	49	5	60,771	111,500	193,776	1,079,228	.38	593,090	-----	1,359,132
Junk and scrap.....	12	151	120	31	196,531	554,171	355,797	2,513,356	.48	1,820,644	34,902	1,065,072
Jewelry and optical goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	3	17	12	5	32,751	53,156	60,697	356,456	.07	280,765	-----	600
Lumber and building materials (other than metal).....	38	723	649	74	1,325,255	2,276,237	849,550	17,899,012	3.44	15,567,995	-----	1,637,172
Construction and building materials (other than metal and wood).....	20	392	357	35	727,333	1,305,352	526,011	6,313,599	1.21	5,590,150	-----	362,712
Lumber and millwork.....	18	331	292	39	597,922	970,885	323,539	11,585,416	2.23	9,077,845	-----	1,264,460
Machinery, equipment, and supplies (except electrical).....	110	951	846	105	1,983,960	3,998,535	4,202,416	34,378,188	6.01	29,492,407	799,687	20,023,621
Commercial equipment and supplies.....	12	109	98	11	160,755	341,098	181,825	1,271,604	.24	882,579	33,440	95,440
Construction equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment.....	4	111	103	8	218,026	354,723	439,819	2,900,134	.50	2,073,296	275,856	93,475
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	75	587	519	68	1,300,910	2,642,511	3,168,127	27,237,463	5.24	23,398,472	491,197	19,460,315
Professional equipment and supplies.....	5	40	39	7	86,093	219,728	129,743	1,249,521	.24	1,065,002	-----	119,750
Service equipment and supplies.....	10	60	52	8	138,971	286,619	158,907	980,405	.19	769,441	-----	91,101
Transportation equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap).....	20	185	167	18	365,535	651,587	401,781	13,326,709	2.56	8,822,007	5,000	7,123,770
Iron and steel (except scrap).....	15	104	95	9	198,044	392,170	136,337	8,080,976	1.55	7,805,800	-----	6,877,630
Metals and metal work (other than iron and steel).....	5	81	72	9	167,491	259,411	265,444	5,239,733	1.01	1,016,147	5,000	249,140
Paper and paper products.....	9	165	111	54	281,390	448,034	431,762	2,015,197	.39	1,068,215	-----	6,400
Paper and paper products (general line).....	5	139	89	50	248,047	378,127	342,380	1,759,075	.34	1,470,704	-----	-----
Paper and paper products (specialty, other than specified).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wall paper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	18	352	344	8	616,886	1,274,573	421,940	11,297,361	2.17	3,938,581	19,340	457,920
Plumbing and heating equipment and supplies.....	15	176	145	31	302,897	719,732	925,002	5,292,591	1.02	5,135,810	5,200	1,550,154
Tobacco and tobacco products (except leaf).....	6	59	56	3	105,843	192,105	154,951	4,497,339	.86	4,100,757	2,045	2,578
All other.....	14	123	72	51	245,151	346,000	300,406	10,920,468	2.10	1,947,352	-----	4,782,780
Books, periodicals, and newspapers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oils and greases (animal and vegetable).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	0	67	26	41	145,323	200,329	211,550	2,015,913	.39	1,622,330	-----	750,000
Miscellaneous kinds of business.....	5	40	35	5	77,927	102,181	82,640	530,224	.10	325,022	-----	-----

See footnotes at end of table.

WHOLESALE DISTRIBUTION—TEXAS: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
DALLAS												
Total.....	800	12,662	10,387	2,275	\$24,283,343	\$54,548,776	\$54,291,630	\$729,167,439	100.00	\$273,615,870	\$2,510,868	\$207,873,828
Wholesalers only.....	400	6,770	5,506	1,264	12,961,113	30,656,094	32,907,941	413,163,305	56.66	114,201,098	2,000,210	148,265,767
All other types of wholesale estab- lishments.....	400	5,892	4,881	1,011	11,322,230	23,892,682	21,383,689	315,994,134	43.34	159,324,772	501,652	50,608,061
Amusement and sporting goods.....	22	514	323	181	941,926	2,067,430	728,469	9,496,189	1.30	2,007,734	257,041	-----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	0	181	154	27	310,574	908,589	580,174	3,055,219	.42	1,389,489	257,041	-----
Cameras and motion-picture equipment and supplies.....	16	333	109	164	622,352	1,158,841	142,295	6,440,970	.88	618,245	-----	-----
Automotive.....	67	1,108	943	165	2,300,944	4,850,209	4,817,522	31,647,631	4.33	15,083,097	1,289,348	554,112
Automobiles and other motor vehicles.....	7	214	180	34	390,806	838,104	1,283,232	11,554,362	1.59	8,000	1,144,381	-----
Automotive equipment.....	26	419	348	71	820,428	1,503,268	1,250,290	7,580,256	1.04	4,219,435	140,582	504,931
Automobile accessories.....	3	28	25	3	24,460	45,587	17,770	89,033	-----	44,070	15,105	-----
Automotive equipment (general line).....	19	262	219	43	484,266	858,543	705,232	4,943,837	-----	3,217,761	125,477	486,324
Automotive equipment (specialty lines).....	4	129	104	25	311,702	599,138	536,288	2,547,386	-----	957,014	-----	18,607
Automobile parts (new and used).....	17	101	88	13	173,117	367,801	235,400	977,047	.13	675,915	4,385	43,506
Tires and tubes.....	17	374	327	47	907,593	2,141,036	2,039,600	11,435,866	1.57	10,179,747	-----	5,075
Chemicals, drugs, and allied products.....	42	637	534	103	1,216,399	2,825,386	2,414,759	14,468,228	1.98	12,784,600	10,587	877,528
Chemicals.....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Chemicals (industrial).....	3	16	15	1	42,040	162,322	16,128	219,783	-----	219,783	-----	141,023
Dyes, dry cleaning supplies, and allied products.....	1	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)	-----	504,788
Explosives.....	3	7	7	-----	17,535	48,468	43,900	568,102	-----	568,102	-----	30,009
Other chemicals.....	4	42	38	4	78,343	162,040	49,571	375,470	-----	222,937	-----	-----
Drugs and drug sundries (general line).....	8	297	256	41	511,503	881,103	1,337,850	7,361,950	1.01	6,798,223	-----	13,137
Drugs and drug sundries (specialty).....	7	136	98	38	277,094	937,238	466,292	3,350,013	.46	2,672,693	-----	-----
Paints, varnishes, lacquers, and enamels.....	14	125	110	15	252,288	593,707	494,664	2,040,836	.28	1,766,893	10,587	188,571
Toilet articles and preparations.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Dry goods and apparel.....	79	1,121	857	264	2,234,318	4,496,497	3,944,482	43,804,438	6.02	36,000,628	750	2,444,833
Clothing and furnishings (other than millinery and footwear).....	42	676	482	194	1,303,283	2,830,540	1,944,313	17,854,478	2.45	12,380,939	750	10,513
Clothing (general line).....	3	235	188	47	398,258	831,041	1,140,463	5,055,019	-----	105,000	-----	-----
Clothing, men's and boys'.....	9	89	51	38	115,880	206,462	168,637	1,534,045	-----	1,533,927	-----	14,502
Clothing, women's and children's.....	10	210	127	89	440,042	1,090,424	292,081	6,781,362	-----	6,656,818	750	-----
Clothing, secondhand.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Furnishings (general line).....	5	35	20	6	81,103	172,827	72,311	1,035,478	-----	1,035,478	-----	-----
Furnishings, men's and boys'.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Furnishings, women's and children's.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Hats and caps.....	3	43	37	6	120,845	223,771	110,000	1,631,271	-----	1,331,000	-----	-----
Hosiery.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Other clothing and furnishings.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Dry goods (general line).....	4	251	220	31	440,928	869,394	1,093,609	9,087,655	1.37	7,994,220	-----	-----
Millinery and millinery supplies.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Notions.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Piece goods.....	14	32	26	6	107,065	169,412	94,325	11,255,426	1.54	11,139,855	-----	2,415,176
Cotton goods.....	9	24	19	5	78,550	128,712	8,788	10,173,060	-----	10,173,000	-----	1,963,317
Piece goods (general line).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Silks and velvets.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Shoes and other footwear.....	11	133	109	24	336,922	535,070	802,601	4,317,724	.59	4,148,412	-----	-----
Electrical.....	50	911	707	204	1,777,530	3,348,594	2,221,412	30,951,125	4.24	26,316,640	31,621	16,821,745
Electrical goods (including appliances).....	28	634	400	144	1,195,218	1,952,584	1,394,408	19,233,287	2.04	18,333,704	12,948	14,085,085
Electrical merchandise (general line).....	21	438	329	109	896,383	1,359,930	1,293,042	17,219,779	-----	16,356,156	3,288	14,042,221
Electrical appliances.....	7	190	161	35	298,835	592,054	101,366	2,013,608	-----	1,977,608	6,600	43,464
Electrical equipment and supplies.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Radios and radio equipment.....	12	170	138	32	378,696	923,096	509,950	6,873,826	.94	5,209,039	18,673	86,357
Refrigerators (electric).....	2	(x)	(x)	-----	(x)	(x)	-----	(x)	(x)	(x)	-----	-----
Farm products (not elsewhere specified).....	72	1,053	956	97	2,408,263	8,805,706	21,383,655	383,019,397	45.67	12,145,554	-----	141,965,688
Cotton.....	04	982	889	93	2,323,955	8,449,372	20,555,520	322,246,889	44.19	12,145,554	-----	141,005,688
Flowers and nursery stock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Grain (general line).....	4	63	60	3	73,318	341,894	784,494	10,463,885	1.44	-----	-----	-----
Hides, skins, and furs.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Farm supplies (except machinery and equip- ment).....	4	90	72	18	107,723	285,178	194,986	1,749,788	.24	840,192	160,448	20,000
Food products (not elsewhere specified).....	53	1,271	1,127	144	1,687,819	3,559,911	1,336,077	35,412,758	4.86	16,908,247	98,274	-----
Confectionery and soft drinks.....	8	49	42	7	122,250	551,723	115,101	6,757,999	.93	4,898,595	-----	-----
Dairy products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Poultry and poultry products.....	3	59	49	10	54,985	84,755	85,474	940,785	.13	200,300	2,600	-----
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Fish and sea foods (fish).....	3	18	18	-----	21,517	44,857	27,500	604,503	.08	204,203	15,574	-----

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals.]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
DALLAS--Continued												
Food products--Continued.												
Fruits and vegetables (fresh).....	27	237	229	8	\$327, 286	\$660, 815	\$100, 142	\$7, 578, 017	1.04	\$4, 217, 598	\$40, 100	-----
Fruits.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	-----	-----	-----
Fruits and vegetables (general line).....	24	220	221	8	319, 142	643, 873	180, 847	7, 347, 949	-----	4, 135, 598	40, 100	-----
Produce.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Meats and meat products.....	9	811	703	108	1, 040, 476	2, 018, 262	945, 593	16, 859, 038	2.31	6, 096, 551	40, 000	-----
Meats (fresh).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----
Meats and meat products (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----
Meats and provisions.....	6	752	656	96	933, 182	1, 778, 240	890, 704	15, 026, 298	-----	6, 307, 983	-----	-----
Forest products (except lumber).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Furniture and house furnishings.....	34	342	278	64	669, 948	1, 460, 780	811, 000	12, 612, 419	1.73	7, 398, 538	126, 483	\$48, 600
Furniture.....	15	113	90	23	205, 300	510, 029	339, 435	5, 563, 877	.76	3, 041, 019	-----	49, 500
Furniture (general line).....	3	48	34	14	80, 831	180, 200	229, 049	1, 099, 394	-----	1, 060, 691	-----	-----
Furniture (household).....	9	54	48	6	190, 498	270, 756	98, 476	4, 108, 433	-----	1, 624, 278	-----	-----
Furniture (office).....	3	11	8	3	23, 971	53, 013	11, 911	356, 050	-----	356, 050	-----	40, 500
House furnishings.....	15	135	107	28	256, 531	669, 194	271, 000	6, 033, 905	.83	3, 434, 819	939	-----
China, glassware, and crockery.....	4	44	38	6	67, 009	88, 511	7, 500	1, 080, 808	-----	580, 808	-----	-----
Floor coverings.....	5	25	24	1	75, 022	238, 608	29, 733	3, 159, 018	-----	1, 707, 700	-----	-----
Housefurnishings (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Household supplies.....	3	15	12	3	40, 761	90, 721	1, 047	717, 489	-----	384, 852	939	-----
Lamps and lamp shades.....	1	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
Musical instruments and sheet music.....	4	94	81	13	118, 117	331, 557	200, 565	1, 014, 637	.14	922, 700	125, 544	-----
General merchandise.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Groceries and food specialties.....	55	1, 279	1, 053	228	2, 258, 394	5, 028, 370	2, 362, 195	80, 618, 687	11.06	41, 689, 796	-----	62, 770
Groceries (general line).....	20	452	404	48	786, 805	1, 628, 200	1, 775, 116	45, 355, 521	6.22	20, 710, 892	-----	-----
Food and grocery specialties.....	35	827	649	178	1, 471, 589	4, 000, 170	587, 070	35, 263, 166	4.84	20, 972, 904	-----	62, 770
Bakery products.....	3	83	81	2	131, 331	565, 419	10, 500	1, 057, 202	-----	892, 387	-----	-----
Canned goods (general line).....	5	18	3	15	24, 963	41, 919	61, 063	2, 210, 700	-----	1, 656, 700	-----	-----
Cereals.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Coffee.....	4	48	35	13	95, 807	328, 026	57, 100	1, 596, 085	-----	1, 511, 359	-----	-----
Coffee, tea, and spices.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Extracts and spices.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Flour.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Flour and feed.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Soaps and soap powders.....	3	107	90	17	274, 038	1, 134, 158	168, 724	11, 868, 487	-----	11, 868, 487	-----	62, 770
Sugar.....	3	37	22	15	91, 256	148, 447	40, 615	8, 480, 257	-----	-----	-----	-----
Other food and grocery specialties.....	11	468	359	100	685, 428	1, 410, 066	216, 828	6, 130, 714	-----	4, 317, 821	-----	-----
Hardware.....	9	238	210	28	244, 452	577, 713	736, 191	3, 238, 426	.44	1, 708, 880	-----	885, 465
Hardware (general line).....	6	213	187	26	189, 379	459, 156	726, 056	2, 955, 232	.40	1, 561, 204	-----	880, 465
Hardware (specialty).....	3	25	23	2	55, 073	118, 557	10, 135	283, 144	.04	148, 676	-----	5, 000
Iron and steel scrap and other waste ma- terials.....	11	104	49	55	99, 770	168, 694	57, 338	699, 669	.10	7, 300	-----	533, 966
Jewelry and optical goods.....	10	127	92	36	305, 020	615, 318	855, 382	2, 689, 148	.37	2, 560, 109	-----	2, 793
Leather and leather goods (except gloves and shoes).....	6	97	83	14	163, 787	294, 233	461, 298	1, 657, 987	.23	1, 556, 380	1, 000	403, 072
Lumber and building materials (other than metal).....	31	373	336	38	706, 712	1, 289, 015	618, 964	7, 932, 605	1.09	4, 676, 232	-----	392, 699
Construction and building materials (other than metal and wood).....	22	320	287	33	575, 247	1, 103, 111	452, 767	6, 237, 144	.86	3, 545, 288	-----	302, 699
Asbestos products.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Brick and tile.....	5	14	9	5	35, 028	86, 860	11, 893	2, 411, 522	-----	546, 491	-----	-----
Granite and marble.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Sand, gravel, and crushed stone.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Other building materials.....	14	278	252	26	493, 155	890, 005	427, 437	3, 520, 018	-----	2, 693, 193	-----	242, 695
Lumber and millwork.....	9	53	48	5	131, 465	185, 904	160, 197	1, 695, 461	.23	1, 130, 044	-----	-----
Machinery, equipment, and supplies (except electrical).....	130	1, 525	1, 287	258	3, 385, 991	6, 477, 075	5, 888, 619	44, 285, 049	6.07	32, 743, 414	516, 633	13, 110, 373
Commercial equipment and supplies.....	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office equipment and supplies (other than furniture).....	4	28	27	1	36, 894	60, 166	27, 824	279, 412	-----	81, 303	-----	-----
Store equipment and supplies (general line).....	5	47	40	7	93, 813	154, 779	12, 009	825, 372	-----	750, 547	40, 362	19, 330
Construction equipment and supplies.....	8	67	58	9	227, 850	501, 646	333, 451	3, 662, 550	.50	1, 733, 672	-----	1, 292, 941
Construction machinery.....	5	43	37	6	127, 194	284, 039	230, 953	2, 436, 855	-----	1, 121, 401	-----	1, 292, 941
Construction machinery, equipment, and supplies (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Road machinery and equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Farm machinery and equipment.....	14	495	418	77	993, 376	1, 007, 192	2, 476, 173	12, 922, 284	1.77	11, 146, 683	245, 039	-----
Manufacturing, mining, and drilling ma- chinery, equipment, and supplies.....	61	540	453	87	1, 295, 364	2, 488, 773	2, 276, 596	20, 656, 164	2.83	14, 158, 449	110, 944	10, 088, 160
Professional equipment and supplies.....	11	184	134	50	313, 589	625, 809	325, 324	2, 069, 209	.28	1, 917, 305	102, 588	-----
Service equipment and supplies.....	20	123	102	21	336, 716	582, 059	355, 277	2, 930, 149	.40	2, 482, 810	100	1, 194, 852
Transportation equipment and supplies.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

WHOLESALE DISTRIBUTION—TEXAS: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
DALLAS—Continued												
Metals and minerals (except petroleum and scrap).....	32	231	188	43	\$505,621	\$995,778	\$282,788	\$17,834,026	2.45	\$12,531,928	\$2,000	\$8,619,385
Coal.....	5	27	20	7	61,946	149,893	429	1,639,024	.22	1,421,121		410,000
Iron and steel (except scrap).....	20	140	124	25	328,846	640,576	145,473	14,402,136	1.98	9,326,147		7,149,373
Castings (metal).....	1	(x)	(x)		(x)	(x)		(x)				
Iron and steel (except scrap).....	2	(x)	(x)	(x)	(x)	(x)		(x)				
Iron and steel products (not elsewhere classified).....	17	144	121	23	320,469	621,289	146,473	14,190,831		9,326,147		7,149,373
Metals and metal work (other than iron and steel).....	7	55	44	11	114,830	205,309	136,886	1,792,896	.25	1,784,660	2,000	1,050,992
Sheet-metal products.....	4	46	39	7	99,211	170,313	136,886	1,460,313		1,453,807	2,000	719,637
Other metals and metal work.....	3	9	5	4	15,619	34,900		332,553		331,353		331,355
Paper and paper products.....	17	222	198	24	475,664	892,905	664,724	8,851,102	.53	3,749,658	1,400	670,789
Paper and paper products (general line).....	6	133	123	10	312,712	521,380	405,653	2,597,705	.36	2,591,915		
Paper and paper products (specialty, other than specified).....	4	41	35	6	81,400	168,158	161,690	797,788	.11	731,516		670,789
Stationery and stationery supplies.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Wall paper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products.....	25	319	310	9	611,515	1,549,448	287,848	7,278,514	1.00	3,628,013	12,000	2,695,568
Fuel oil.....	1	(x)	(x)		(x)	(x)		(x)		(x)		(x)
Gasoline and oil.....	5	37	36	1	77,707	142,040	31,660	1,062,013	.15	215,500	12,000	2,000
Lubricating oils and greases.....	3	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Petroleum and petroleum products (gen- eral line).....	16	266	258	8	499,966	1,323,120	234,412	5,604,000	.77	2,907,773		2,430,492
Plumbing and heating equipment and sup- plies.....	24	257	212	45	465,777	1,071,650	1,044,677	7,997,051	1.10	6,211,868		2,579,267
Plumbing equipment and supplies.....	17	205	172	33	355,760	771,097	809,142	6,443,528	.88	5,028,977		2,579,267
Pipe, valves, and fittings.....	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Plumbing and heating equipment and supplies (general line).....	14	195	165	30	334,509	725,355	805,250	4,292,506		2,916,205		466,495
Other plumbing and heating equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Heating equipment and supplies.....	7	52	40	12	130,017	300,583	235,535	1,553,523	.21	1,182,891		
Heating equipment (general line).....	3	11	10	1	22,763	58,576	138,203	399,796		205,510		
Stoves and ranges.....	4	41	30	11	107,254	242,007	97,332	1,153,727		977,381		
Tobacco and tobacco products (except leaf) ..	9	118	105	13	338,364	616,986	134,181	7,241,597	.99	4,892,102	3,383	455
Cigars.....	3	55	47	8	156,853	298,702	79,716	2,532,596	.35	1,227,914		
Cigars, cigarettes, and tobacco.....	6	63	58	5	181,511	348,284	54,465	4,799,001	.04	3,574,188	3,383	455
All other.....	22	300	198	102	573,929	1,250,343	1,302,597	21,088,300	2.89	19,894,207		14,691,989
Books, periodicals, and newspapers (books and periodicals).....	8	132	74	58	253,114	579,666	584,921	2,570,173	.35	1,946,542		
Oils and greases (animal and vegetable).....	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods).....	4	17	12	5	31,624	62,223	80,237	1,667,364	.23	1,619,507		1,644,605
Miscellaneous kinds of business.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)

SAN ANTONIO

Total.....	343	4,715	4,022	693	\$7,444,766	\$14,901,217	\$12,045,790	\$133,816,637	100.00	\$74,515,630	\$3,175,259	\$5,662,784
Wholesalers only.....	239	3,342	2,835	507	5,237,671	9,993,722	8,726,431	74,037,699	55.33	44,434,820	2,748,762	4,350,143
All other types of wholesale establishments.....	104	1,373	1,187	186	2,207,095	4,907,495	3,319,359	59,781,938	44.67	30,080,810	426,497	1,312,591
Amusement and sporting goods.....	9	97	49	48	128,138	282,238	100,310	1,426,996	1.07	281,052	30,035	-----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	5	20	15	5	42,577	79,480	87,516	485,733	.36	193,750	30,035	-----
Cameras and motion-picture equipment and supplies.....	4	77	34	43	85,561	202,758	12,794	944,263	.71	67,302	-----	-----
Automotive.....	30	518	456	62	981,685	1,810,048	1,750,348	14,022,645	10.48	4,622,186	1,199,154	133,661
Automobiles and other motor vehicles.....	6	168	147	21	326,907	631,539	681,851	7,854,214	5.87	-----	1,175,802	-----
Automotive equipment.....	13	200	171	29	366,939	660,931	421,528	3,039,051	2.27	2,050,829	16,431	130,536
Automobile parts (new and used).....	6	72	66	6	104,550	159,495	104,737	673,551	.43	148,454	591	3,000
Tires and tubes.....	5	78	72	6	183,173	358,113	542,180	2,555,829	1.91	2,392,902	5,330	45
Chemicals, drugs, and allied products.....	15	264	172	92	434,974	798,007	864,031	5,029,367	3.76	4,035,336	-----	20,809
Drugs and drug sundries (general line).....	4	182	104	78	296,382	513,034	610,905	3,678,725	2.75	2,889,440	-----	-----
Drugs and drug sundries (specialty).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	7	42	36	6	61,034	149,384	103,910	605,245	.45	558,018	-----	20,809
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
SAN ANTONIO—Continued												
Dry goods and apparel.....	14	428	323	103	\$703,645	\$1,455,102	\$1,182,854	\$7,913,654	5.91	\$7,716,076		
Clothing and furnishings (other than mil- linary and footwear).....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods (general line).....	5	325	276	49	586,248	1,193,226	934,475	6,540,665	4.89	6,494,683		
Shoes and other footwear.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical.....	12	218	187	31	268,881	592,738	473,176	3,436,859	2.57	2,134,350	\$181,333	\$992,747
Farm products (not elsewhere specified)....	15	81	78	3	141,589	243,257	112,402	12,642,319	9.45	8,123,534		403,816
Cotton.....	3	18	17	1	21,487	43,302	17,618	4,054,442	3.03	1,783,340		
Grain.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Hides, skins, and furs.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Horses and mules.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Livestock (other than horses and mules)....	7	32	32		50,760	92,030	974	6,250,721	4.68	4,964,094		
Farm supplies (except machinery and equip- ment).....	5	113	103	10	148,769	260,078	108,948	1,564,686	1.17	637,370	300,000	
Food products (not elsewhere specified)....	49	706	644	62	1,004,920	1,869,524	534,884	19,868,621	14.85	12,718,173	863,086	
Confectionery and soft drinks.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dairy products.....	3	140	115	25	207,635	302,447	37,009	1,837,402	1.37	1,610,351	838,086	
Poultry and poultry products.....	7	35	34	1	39,583	76,434	7,659	981,088	.73	328,005		
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods.....	4	19	18	1	24,571	76,888	25,050	371,795	.28	78,386	25,000	
Fruits and vegetables (fresh).....	26	269	262	7	372,963	700,240	152,445	9,024,768	6.74	4,062,218		
Meats and meat products.....	6	213	195	18	316,700	648,325	283,738	7,283,854	5.44	5,647,494		
Forest products (except lumber).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings.....	7	42	33	9	88,624	178,514	213,156	1,606,322	1.20	1,035,572		
Furniture.....	4	23	19	4	60,060	103,452	121,432	995,372	.74	985,672		
House furnishings.....	3	19	14	5	27,964	75,062	91,724	610,950	.46	50,000		
Groceries and food specialties.....	50	601	499	105	930,119	2,369,248	2,057,767	30,889,700	23.08	11,033,694	9,141	52,132
Groceries (general line).....	25	337	309	28	548,949	934,465	1,651,700	21,046,190	16.40	5,905,823		
Food and grocery specialties.....	25	264	187	77	381,170	1,434,783	406,067	8,943,510	6.68	5,127,871	9,141	52,132
Hardware.....	10	172	148	24	327,442	529,286	891,893	3,760,404	2.81	2,796,700		226,000
Hardware (general line).....	6	153	132	21	207,229	470,100	806,727	3,541,705	2.65	2,742,360		225,000
Hardware (specialty).....	4	19	16	3	30,213	59,186	85,166	218,699	.10	54,340		
Iron and steel scrap and other waste mate- rials.....	12	73	66	17	37,737	84,296	73,776	722,508	.54	21,506		493,011
Jewelry and optical goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal).....	19	177	143	34	303,704	659,897	455,831	6,102,499	4.60	3,433,835	2,000	1,058,832
Construction and building materials (other than metal and wood).....	12	112	97	15	201,566	427,307	270,125	2,087,716	1.50	1,554,188	2,000	384,587
Lumber and millwork.....	7	65	46	19	102,138	232,590	185,706	4,074,783	3.04	1,879,647		674,245
Machinery, equipment, and supplies (ex- cept electrical).....	27	433	398	35	716,791	1,358,575	1,800,358	7,738,176	5.78	6,016,400	545,810	1,455,408
Commercial equipment and supplies.....	7	28	24	4	39,351	57,653	14,719	203,113	.15	95,812	23,302	123,444
Construction equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm machinery and equipment.....	4	62	57	5	93,592	204,980	145,583	3,025,220	2.26	2,919,718	113,025	
Manufacturing, mining, and drilling ma- chinery, equipment, and supplies.....	6	282	268	14	482,510	893,277	1,447,393	3,007,736	2.25	2,514,667	403,983	1,326,964
Professional equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Service equipment and supplies.....	5	31	27	4	41,009	89,255	73,801	403,135	.80	281,650		
Metals and minerals (except petroleum and scrap).....	3	7	6	1	18,659	40,092	30,756	355,009	.27	218,609	1,200	6,772
Paper and paper products.....	8	126	115	11	177,907	361,492	367,160	2,090,023	1.56	1,666,032		
Petroleum and petroleum products.....	21	337	325	12	551,799	1,145,118	273,504	6,930,232	5.18	3,746,922		431,111
Plumbing and heating equipment and sup- plies.....	9	118	96	20	165,189	380,257	468,907	2,557,164	1.91	1,136,328	46,000	303,045
Tobacco and tobacco products (except leaf)....	6	38	35	3	83,191	139,001	85,858	3,831,774	2.71	2,732,118		
All other.....	18	139	132	7	190,092	274,466	34,673	1,086,128	.82	110,600		55,870

See footnotes at end of table.

WHOLESALE DISTRIBUTION—TEXAS: 1929

1417

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
FORT WORTH												
Total.....	240	3,426	3,008	418	\$5,683,077	\$13,599,331	\$11,146,468	\$276,844,179	100.00	\$59,844,828	\$670,829	\$31,185,428
Wholesalers only.....	141	2,448	2,140	302	3,888,400	9,556,344	8,040,446	139,174,383	50.27	36,610,041	652,296	11,628,995
All other types of wholesale estab- lishments.....	99	978	868	116	1,794,617	4,042,987	3,007,023	137,669,796	49.73	23,234,785	18,533	19,556,434
Amusement and sporting goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive.....	10	111	97	14	203,957	348,524	370,881	1,790,173	.65	975,916	180,391	45,936
Automotive equipment.....	6	60	53	7	99,523	188,940	164,161	985,655	.36	681,821	178,734	9,936
Chemicals, drugs, and allied products ¹⁰	7	168	139	29	287,835	544,367	1,141,888	3,833,735	1.38	3,721,055	5,000	
Drugs and drug sundries (general line).....	3	167	130	27	268,905	493,639	1,111,600	3,695,488	1.33	3,611,150	5,000	
Dry goods and apparel.....	4	122	94	28	274,473	833,550	820,219	3,452,781	1.25	2,014,321		
Electrical.....	7	92	78	14	179,950	605,489	615,166	3,347,254	1.21	1,719,408	5,000	674,762
Electrical goods (including appliances).....	3	33	30	3	68,760	205,943	135,284	1,355,817	.49	1,250,596		674,762
Radios and radio equipment.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Refrigerators (electric).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Farm products (not elsewhere specified).....	59	587	527	60	1,142,030	4,108,962	1,830,511	188,838,206	68.21	4,855,350		23,031,034
Cotton.....	4	47	43	4	111,310	1,972,337	220,886	36,042,860	13.02			11,590
Grain.....	19	216	183	33	379,788	874,233	1,165,512	56,892,468	20.55	2,728,344		16,469,710
Livestock (other than horses and mules).....	30	270	250	20	572,051	1,072,855	128,724	89,491,835	32.33			4,922,734
Other farm products.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equip- ment).....	8	62	55	7	117,841	245,060	114,034	9,061,564	3.27	2,127,776	2,000	
Food products (not elsewhere specified).....	31	812	693	119	1,292,655	2,270,084	682,922	29,505,054	10.66	19,661,910	39,000	
Confectionery and soft drinks.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dairy products.....	4	258	211	47	456,017	730,350	95,275	2,974,525	1.07	2,061,893	4,000	
Poultry and poultry products.....	3	99	68	31	16,111	36,884	5,814	1,384,834	.50	281,917	35,000	
Dairy and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fruits and vegetables (fresh).....	16	234	221	13	423,105	787,204	188,755	10,817,967	3.91	4,611,928		
Meats and meat products.....	5	162	145	7	287,036	586,727	38,874	10,905,126	3.94	9,638,679		
Furniture and house furnishings.....	3	14	12	2	19,176	44,928	36,033	339,734	.12	250,443		8,560
Groceries and food specialties.....	21	368	326	42	408,236	1,070,093	617,438	11,520,087	4.16	6,806,904		
Groceries (general line).....	10	271	243	28	245,361	569,698	741,600	8,646,424	3.12	4,818,443		
Food and grocery specialties.....	11	97	83	14	162,875	500,395	175,739	2,873,663	1.04	1,988,461		
Hardware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste mate- rials.....	6	45	39	6	55,407	101,988	31,273	754,550	.27	554,702	15,300	200,738
Jewelry and optical goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Lumber and building materials (other than metal).....	11	122	116	6	161,212	507,021	1,432,297	2,467,048	.89	1,522,391		11,330
Construction and building materials (other than metal and wood).....	4	83	81	2	108,778	402,921	144,965	1,057,299	.38	881,953		
Lumber and millwork.....	7	89	85	4	52,434	104,100	1,287,332	1,409,749	.51	640,438		11,330
Machinery, equipment, and supplies (ex- cept electrical).....	32	367	325	42	482,082	928,807	1,545,198	7,269,046	2.63	4,317,805	340,701	4,155,425
Commercial equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling ma- chinery, equipment, and supplies.....	22	279	260	19	350,963	669,016	1,361,558	6,400,076	2.31	3,831,992	321,658	4,109,830
Professional equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies.....	5	47	30	17	60,222	125,477	72,133	373,911	.14	215,496		38,555
Metals and minerals (except petroleum and scrap).....	6	81	75	6	134,874	240,855	179,658	2,634,220	.95	2,500,241	20,000	1,973,371
Coal.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel (except scrap).....	3	72	67	5	116,994	213,874	177,308	2,473,741	.89	2,473,741		1,893,740
Metals and metal work (other than iron and steel).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Paper and paper products.....	5	63	57	6	101,694	194,103	230,770	837,888	.30	674,314		36,424
Petroleum and petroleum products.....	11	170	165	5	367,977	612,975	192,204	3,398,894	1.23	1,557,678		12,000
Plumbing and heating equipment and sup- plies.....	5	63	53	10	140,596	248,302	384,337	1,418,851	.51	1,023,022	38,590	40,000
Tobacco and tobacco products (except leaf).....	8	77	69	8	164,447	348,243	174,418	4,512,960	1.63	3,416,396	24,667	
All other.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
EL PASO												
Total.....	205	2,076	1,797	278	\$3,514,547	\$7,261,257	\$7,237,753	\$74,383,940	100.00	\$45,663,104	\$106,222	\$12,101,200
Wholesalers only.....	124	1,401	1,203	198	2,354,450	4,722,875	5,977,755	35,885,305	48.24	24,055,332	65,270	3,220,590
All other types of wholesale estab- lishments.....	81	674	594	80	1,160,097	2,538,382	1,259,998	38,498,635	51.76	21,007,772	40,952	8,874,610
Amusement and sporting goods.....	3	7	7	-----	12,500	27,558	47,894	136,773	.18	70,825	34,182	-----
Automotive.....	7	132	114	18	275,018	491,317	639,455	4,736,905	6.37	1,770,240	860	72,510
Chemicals, drugs, and allied products.....	7	53	43	10	90,250	140,405	802,341	1,713,014	2.30	927,065	-----	300,800
Dry goods and apparel.....	10	167	140	27	310,067	573,662	639,179	2,779,386	3.74	709,504	-----	-----
Clothing and furnishings (other than millinery and footwear).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Dry goods (general line).....	7	149	124	25	290,556	537,982	581,405	2,517,078	3.39	739,504	-----	-----
Shoes and other footwear.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Electrical.....	6	57	43	14	154,547	251,380	280,590	3,798,322	5.11	2,792,322	-----	1,877,800
Farm products (not elsewhere specified).....	8	47	41	6	82,507	430,013	342,850	4,047,363	5.44	-----	-----	2,837,130
Cotton.....	4	40	34	6	74,071	410,281	301,650	3,438,089	4.62	-----	-----	2,837,130
Hides, skins, and furs.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Livestock (other than horses and mules).....	3	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Farm supplies (except machinery and equip- ment).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Food products (not elsewhere specified).....	39	367	331	36	508,211	946,382	827,231	10,640,174	14.30	6,615,058	910	-----
Confectionery and soft drinks.....	5	19	14	5	21,398	32,753	30,158	217,247	.29	150,254	910	-----
Dairy products.....	4	97	88	9	129,376	276,277	16,532	1,380,546	1.86	632,206	-----	-----
Poultry and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Dairy and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Fish and seafoods.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Fruits and vegetables (fresh).....	18	101	94	7	107,244	294,065	93,173	3,946,465	5.31	2,100,685	-----	-----
Meats and meat products.....	7	115	108	7	150,998	264,202	160,247	4,102,808	5.52	3,422,523	-----	-----
Furniture and house furnishings.....	7	60	54	6	109,704	174,006	126,060	1,186,858	1.60	588,806	-----	-----
General merchandise.....	1	(x)	(x)	-----	(x)	(x)	-----	(x)	(x)	(x)	-----	-----
Groceries and food specialties.....	34	296	255	41	533,630	1,100,805	1,225,486	10,524,039	22.22	8,200,320	-----	-----
Groceries (general line).....	23	234	199	35	420,924	780,608	1,091,808	12,950,318	17.41	5,799,372	-----	-----
Food and grocery specialties.....	11	62	56	6	112,706	329,197	133,688	3,574,321	4.81	2,409,948	-----	-----
Hardware (general line).....	5	161	123	38	218,109	552,908	1,170,402	4,408,887	5.93	4,149,483	-----	886,060
Iron and steel scrap and other waste ma- terials.....	3	20	20	-----	15,620	24,836	35,741	315,240	.42	150,724	-----	-----
Jewelry and optical goods (optical goods).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Leather and leather goods (except gloves and shoes).....	3	29	24	5	41,282	69,512	29,277	274,688	.37	230,269	-----	-----
Lumber and building materials (other than metal).....	6	102	95	7	177,786	346,937	144,644	3,175,130	4.27	2,869,527	40,000	245,480
Machinery, equipment, and supplies (ex- cept electrical).....	33	229	186	43	478,166	987,342	605,596	5,676,702	7.63	4,972,575	1,270	3,545,917
Commercial equipment and supplies.....	6	42	38	4	109,075	190,138	68,955	791,284	1.06	463,164	1,170	-----
Construction equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Manufacturing, mining, and drilling ma- chinery, equipment, and supplies.....	19	143	110	33	290,450	630,630	409,402	3,945,829	5.30	3,772,603	-----	2,382,151
Professional equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Service equipment and supplies.....	4	17	15	2	19,170	50,769	28,798	216,652	.29	68,358	100	-----
Metals and minerals (except petroleum and scrap).....	5	13	10	3	21,513	36,822	300	1,690,263	2.28	1,208,297	-----	1,332,290
Paper and paper products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Petroleum and petroleum products.....	11	201	197	4	277,904	622,518	217,009	6,611,366	8.89	5,101,226	21,000	330,970
Plumbing and heating equipment and sup- plies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Tobacco and tobacco products (except leaf).....	3	31	28	3	51,390	82,202	59,866	2,738,888	3.68	1,948,062	-----	-----
All other.....	8	34	25	9	43,682	72,209	50,276	1,216,439	1.64	178,417	8,000	603,100

CITIES OF 50,000 TO 100,000 POPULATION

AUSTIN (pop., 53,120).....	74	700	630	70	\$1,199,743	\$2,335,446	\$2,999,091	\$26,257,211	100.00	\$7,159,160	\$336,994	\$1,737,420
Automotive.....	3	25	19	6	28,042	53,823	100,989	506,239	1.93	393,452	—	—
Farm products (not elsewhere specified).....	7	52	40	3	104,814	398,147	1,047,355	9,573,761	36.46	14,900	5,000	1,676,510
Farm supplies (except machinery and equipment).....	3	17	15	2	21,186	33,917	18,766	247,076	.94	171,669	66,004	—
Food products (not elsewhere specified).....	13	130	130	6	195,187	362,324	83,087	3,440,972	13.10	2,432,688	58,430	—
Groceries and food specialties.....	18	171	154	17	332,922	610,044	662,691	5,668,101	21.59	1,862,439	36,410	—
Iron and steel scrap and other waste ma- terials.....	4	10	9	1	7,747	13,829	6,012	145,943	.56	—	—	—
Petroleum and petroleum products.....	10	84	77	7	136,439	275,105	85,678	1,784,690	6.80	761,970	—	500
All other.....	16	205	177	28	373,406	588,257	993,613	4,890,423	18.62	1,522,052	170,150	60,410

See footnotes at end of table.

WHOLESALE DISTRIBUTION—TEXAS: 1929

1419

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION—Continued												
BEAUMONT (pop., 57,732).....	82	1,051	935	116	\$2,028,771	\$3,731,143	\$3,634,678	\$31,214,204	100.00	\$26,123,865	\$644,020	\$5,151,831
Automotive.....	3	14	12	2	35,280	65,998	122,623	632,724	2.03	610,743	-----	-----
Chemicals, drugs, and allied products.....	5	48	36	12	65,081	127,411	270,878	1,073,433	3.44	1,003,004	8,400	-----
Food products (not elsewhere specified).....	10	154	137	17	220,503	428,587	135,920	4,851,495	15.54	3,517,302	-----	-----
Groceries and food specialties.....	15	307	276	31	628,315	1,106,091	1,104,567	9,182,055	29.35	7,139,389	44,000	-----
Lumber and building materials (other than metal).....	7	81	71	10	159,385	331,395	68,093	2,743,518	8.79	2,659,017	328,600	1,063,300
Machinery, equipment, and supplies (ex- cept electrical).....	11	100	94	6	243,383	409,371	589,956	3,516,944	11.27	3,000,593	-----	1,235,600
Metals and minerals (except petroleum and scrap).....	3	33	32	1	20,979	41,695	57,381	288,777	.92	58,705	1,000	33,440
Petroleum and petroleum products.....	11	120	116	4	209,245	301,140	72,585	1,800,558	5.77	934,178	-----	137,300
Tobacco and tobacco products (except leaf).....	5	27	26	1	61,004	130,672	68,872	2,374,284	7.61	2,083,754	-----	-----
All other.....	12	167	135	32	385,610	779,783	1,143,805	4,770,410	15.28	4,108,180	261,870	2,677,101
GALVESTON (pop., 52,938).....	99	1,021	837	184	1,700,768	4,806,535	9,124,729	114,271,080	100.00	18,400,565	291,780	6,562,725
Farm products (not elsewhere specified).....	22	142	125	17	418,817	2,084,320	5,550,383	89,039,627	77.92	4,810,310	-----	-----
Farm supplies (except machinery and equipment).....	3	41	40	1	71,481	351,344	199,750	3,662,031	3.21	389,400	68,600	150,000
Food products (not elsewhere specified).....	24	362	248	114	337,029	650,605	189,755	4,675,246	4.00	2,206,451	146,620	-----
Groceries and food specialties.....	12	101	78	25	200,956	358,540	425,607	4,792,602	4.20	512,722	-----	-----
Iron and steel scrap and other waste ma- terials.....	3	12	11	1	15,174	29,702	67,491	244,018	.21	70,870	12,160	195,350
Lumber and building materials (other than metal).....	3	61	60	1	80,902	151,698	21,300	368,584	.32	98,000	-----	22,730
Machinery, equipment, and supplies (ex- cept electrical).....	6	13	10	3	28,179	42,963	46,381	172,209	.15	67,035	4,800	-----
Paper and paper products.....	3	12	10	2	20,257	32,313	89,447	332,482	.29	323,250	-----	55,260
Petroleum and petroleum products.....	9	82	80	2	167,676	324,068	137,790	1,842,553	1.61	770,167	-----	18,525
All other.....	14	195	177	18	348,397	774,982	2,396,729	9,241,658	8.09	8,846,300	59,740	6,120,880
PORT ARTHUR (pop., 50,902).....	14	121	113	8	270,024	607,829	405,578	4,055,252	100.00	2,455,985	44,885	567,492
Food products (not elsewhere specified).....	3	21	19	2	26,176	63,761	12,066	782,923	19.31	565,514	29,095	-----
Groceries and food specialties.....	4	55	49	6	131,867	243,997	299,756	1,463,690	36.09	654,169	15,790	-----
Petroleum and petroleum products.....	4	9	9	-----	63,594	97,146	8,176	860,826	21.23	492,785	-----	5,002
All other.....	3	36	36	-----	48,387	202,925	85,590	947,807	23.37	743,517	-----	562,400
WACO (pop., 52,848).....	117	1,559	1,241	318	2,517,545	4,735,965	4,538,731	67,594,073	100.00	25,318,321	1,106,594	1,234,902
Automotive.....	10	188	167	21	418,472	673,160	509,286	3,280,463	4.84	1,408,744	219,785	-----
Chemicals, drugs, and allied products.....	6	146	118	28	269,870	460,876	780,774	2,983,853	4.39	2,889,252	-----	-----
Electrical.....	3	18	14	4	18,251	45,438	28,288	263,630	.30	175,000	-----	-----
Farm products (not elsewhere specified).....	18	124	120	4	280,082	740,718	565,599	36,283,640	53.36	4,870,745	200,000	920,902
Food products (not elsewhere specified).....	12	394	297	187	292,407	673,236	207,077	7,195,740	10.58	5,440,308	61,908	-----
Groceries and food specialties.....	16	166	152	14	270,247	519,812	600,936	6,097,135	9.86	3,209,679	21,600	-----
Lumber and building materials (other than metal).....	9	73	67	6	128,217	230,460	160,422	1,936,515	2.85	1,328,382	172,000	6,000
Machinery, equipment, and supplies (ex- cept electrical).....	10	82	73	9	121,680	185,158	219,608	1,065,294	1.67	812,480	351,845	116,940
Petroleum and petroleum products.....	13	96	93	3	204,301	331,517	106,760	1,768,120	2.68	887,427	-----	25,000
Tobacco and tobacco products (except leaf).....	3	20	18	2	38,782	75,351	22,306	1,834,494	2.70	1,686,995	20,000	-----
All other.....	17	252	212	40	466,236	800,239	1,185,625	4,685,889	6.89	2,540,309	59,456	162,000
CITIES OF 20,000 TO 50,000 POPULATION												
ABILENE (pop., 23,175).....	82	545	414	131	\$904,153	\$3,243,770	\$1,559,896	\$22,320,923	100.00	\$9,949,264	\$215,949	\$349,802
Automotive.....	7	27	21	6	66,658	169,253	280,770	1,469,120	6.58	1,187,965	20,000	-----
Farm products (not elsewhere specified).....	17	19	19	-----	21,903	56,794	17,055	7,144,667	32.01	1,657,680	60,000	-----
Food products (not elsewhere specified).....	15	218	142	76	296,638	2,105,353	277,075	5,363,680	24.03	1,985,947	-----	-----
Groceries and food specialties.....	11	129	99	30	198,226	297,389	202,418	3,495,450	15.66	1,421,515	-----	-----
Lumber and building materials (other than metal).....	3	12	11	1	32,465	53,521	43,320	301,640	1.35	297,264	15,000	1,000
Machinery, equipment, and supplies (ex- cept electrical).....	3	13	11	2	23,033	51,292	22,363	174,339	.78	130,000	3,000	-----
Petroleum and petroleum products.....	13	38	36	2	142,967	215,542	87,233	1,018,371	4.56	483,118	8,000	6,000
All other.....	18	89	75	14	122,174	294,326	539,650	3,353,647	15.03	2,786,675	114,849	342,802
AMARILLO (pop., 43,132).....	106	1,287	1,124	163	2,236,232	4,560,800	4,413,635	56,335,152	100.00	24,099,383	747,733	1,623,582
Automotive.....	10	128	111	17	314,023	573,294	659,693	3,412,109	6.06	2,051,635	303,018	148,540
Chemicals, drugs, and allied products.....	3	111	85	26	103,000	200,364	331,703	1,237,630	2.20	1,222,004	-----	-----
Electrical.....	3	34	31	3	43,735	134,915	73,099	661,832	1.17	326,830	-----	288,651
Farm products (not elsewhere specified).....	11	19	17	2	43,205	111,143	49,862	16,342,741	29.01	-----	-----	211,000
Farm supplies (except machinery and equipment).....	4	20	17	3	40,845	73,788	32,673	4,421,090	7.85	371,519	-----	-----
Food products (not elsewhere specified).....	14	273	227	46	378,821	811,010	153,683	6,360,689	11.31	4,958,701	114,038	-----
Groceries and food specialties.....	11	149	130	13	253,603	726,602	577,234	5,518,806	9.80	2,894,730	-----	-----
Lumber and building materials (other than metal).....	10	65	56	9	110,964	245,917	282,424	1,732,408	3.07	623,654	-----	-----
Machinery, equipment, and supplies (ex- cept electrical).....	11	194	179	15	340,065	604,252	741,536	7,988,628	14.18	5,544,713	323,677	-----
Petroleum and petroleum products.....	11	59	58	1	135,598	228,098	156,604	1,126,270	2.00	637,173	-----	-----
Plumbing and heating equipment and supplies.....	5	71	61	10	146,705	274,332	393,384	1,725,352	3.06	1,537,429	7,000	95,000
All other.....	13	164	146	18	316,608	567,175	961,770	6,799,197	10.29	3,930,995	-----	880,391

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
BROWNSVILLE (pop., 22,021).....	32	230	213	17	\$307,935	\$656,893	\$412,944	\$6,567,705	100.00	\$2,975,713	\$35,000	\$116,366
Chemicals, drugs, and allied products.....	4	16	11	5	22,900	75,430	68,400	282,194	4.30	215,246	-----	-----
Food products (not elsewhere specified).....	13	116	110	6	117,484	273,305	51,183	3,302,102	50.28	1,319,205	35,000	-----
Groceries and food specialties.....	7	61	57	4	66,729	170,522	199,029	1,703,251	25.85	1,100,091	-----	-----
Petroleum and petroleum products.....	5	21	21	-----	80,666	104,682	38,461	586,741	8.93	265,571	-----	-----
All other.....	3	16	14	2	20,126	32,964	55,871	633,417	0.64	75,000	-----	116,366
CORPUS CHRISTI (pop., 27,741).....	47	388	371	17	474,225	1,099,685	867,941	10,434,803	100.00	4,623,201	204,061	69,646
Farm products (not elsewhere specified).....	7	8	8	-----	10,367	80,449	78,514	3,370,098	32.36	892,050	-----	-----
Food products (not elsewhere specified).....	12	182	178	4	159,041	324,351	64,792	2,569,611	24.63	1,004,102	3,900	-----
Groceries and food specialties.....	8	75	68	7	105,728	207,020	330,255	2,420,855	23.29	1,248,066	136,396	-----
Machinery, equipment, and supplies (ex- cept electrical).....	3	30	27	3	57,442	194,015	249,045	766,475	7.34	743,604	17,000	18,000
Petroleum and petroleum products.....	7	41	40	1	85,339	150,044	62,122	782,992	7.50	408,705	10,000	3,938
All other.....	10	52	50	2	56,308	142,066	82,613	509,172	4.88	320,044	36,765	37,708
LAREDO (pop., 32,618).....	37	399	364	35	467,472	965,628	727,641	20,813,753	100.00	5,055,927	486,274	951,044
Food products (not elsewhere specified).....	4	17	13	4	16,404	39,491	5,343	835,326	2.80	205,800	-----	-----
General merchandise.....	7	105	95	10	96,284	342,730	-----	16,304,929	54.69	1,507,800	-----	-----
Groceries and food specialties.....	9	172	157	15	204,673	335,902	552,334	4,144,985	13.90	2,637,001	481,174	-----
Petroleum and petroleum products.....	5	18	18	-----	38,862	56,739	22,852	369,210	1.24	177,007	-----	-----
All other.....	12	87	81	6	111,269	190,757	147,112	8,159,303	27.37	527,059	5,100	951,044
LUBBOCK (pop., 20,520).....	67	495	371	124	720,993	1,538,707	1,268,618	25,180,516	100.00	4,120,057	37,622	2,447,086
Farm products (not elsewhere specified).....	24	46	44	2	76,104	212,759	252,120	15,112,022	60.02	500	-----	2,424,508
Food products (not elsewhere specified).....	6	268	161	107	323,142	718,909	137,127	4,659,293	18.50	1,199,850	-----	-----
Groceries and food specialties.....	6	65	60	5	84,096	199,283	347,880	2,618,737	10.00	1,052,473	-----	-----
Lumber and building materials (other than metal).....	4	10	9	1	17,760	30,429	65,813	350,396	1.43	90,000	475	-----
Petroleum and petroleum products.....	13	40	39	1	112,336	151,977	93,614	834,682	3.31	202,943	-----	-----
Plumbing and heating equipment and supplies.....	3	20	19	1	35,810	74,512	152,437	659,239	2.02	413,051	28,906	19,000
All other.....	11	46	39	7	71,145	144,028	210,621	1,036,047	4.12	501,174	8,141	3,500
SAN ANGELO (pop., 25,308).....	36	260	236	24	503,134	1,018,427	1,092,948	8,603,451	100.00	5,330,597	433,678	206,299
Food products (not elsewhere specified).....	6	30	29	1	46,762	126,632	42,155	1,256,458	14.60	854,157	-----	-----
Groceries and food specialties.....	5	69	63	6	130,680	262,883	883,519	2,570,855	29.88	2,400,220	-----	-----
Hardware.....	3	74	62	12	128,956	249,115	378,536	1,043,468	12.13	854,118	278,658	206,299
Petroleum and petroleum products.....	11	43	42	1	122,737	221,250	63,876	1,141,041	13.27	550,244	-----	6,000
Plumbing and heating equipment and supplies.....	4	12	11	1	24,516	50,342	122,876	320,654	3.73	234,271	10,309	-----
All other.....	7	32	29	3	49,483	108,225	101,986	2,270,375	26.30	377,581	144,051	-----
WICHITA FALLS (pop., 43,690).....	96	765	690	75	1,344,477	2,792,931	3,899,275	22,465,294	100.00	13,938,746	534,731	5,940,463
Automotive.....	7	87	75	12	203,510	282,788	314,029	1,352,111	6.02	1,103,402	101,167	4,000
Farm products (not elsewhere specified).....	4	22	21	1	48,519	136,755	418,033	5,667,891	25.18	1,580,240	150,000	3,000,000
Food products (not elsewhere specified).....	14	176	150	26	232,381	491,851	138,165	3,118,697	13.88	2,296,137	28,772	-----
Groceries and food specialties.....	11	81	76	5	135,970	372,245	400,011	2,066,677	13.20	1,577,358	-----	-----
Hardware.....	3	39	37	2	81,708	157,168	425,263	815,800	3.63	807,898	7,802	191,817
Iron and steel scrap and other waste mate- rials.....	5	20	20	-----	13,503	21,481	10,100	94,400	.42	600	5,956	50,240
Lumber and building materials (other than metal).....	5	57	47	10	94,704	155,032	267,438	1,281,845	5.72	1,252,678	2,400	500
Machinery, equipment, and supplies (ex- cept electrical).....	22	113	102	11	222,786	501,771	975,027	3,615,091	16.10	2,916,053	201,265	2,678,396
Petroleum and petroleum products.....	14	92	89	3	163,800	378,579	101,859	1,540,910	6.86	953,663	-----	4,500
Plumbing and heating equipment and supplies.....	3	19	17	2	38,483	95,788	140,331	450,184	2.00	444,378	5,806	20,000
Tobacco and tobacco products (except leaf).....	3	13	13	-----	20,174	38,656	40,041	838,882	3.73	512,963	19,118	-----
All other.....	5	46	43	3	88,879	161,327	108,078	731,991	3.26	401,386	12,446	-----
CITIES OF 5,000 TO 20,000 POPULATION												
Total.....	1,418	7,556	6,336	1,220	\$10,969,532	\$21,170,287	\$23,532,614	\$253,945,040	-----	\$106,828,043	\$1,137,212	\$19,960,861
BIG SPRING (pop. 13,735).....	29	104	103	1	252,562	464,017	903,671	4,331,756	-----	3,542,233	-----	2,195,572
BONHAM (pop., 5,655).....	18	81	80	1	56,880	92,281	64,121	751,525	-----	256,839	-----	-----
BORGER (pop., 6,532).....	28	98	94	4	132,331	364,719	848,778	2,090,479	-----	2,186,015	63	1,505,840
BRECKENRIDGE (pop., 7,569).....	32	143	142	1	303,310	541,161	665,790	3,022,051	-----	1,713,991	-----	920,041
BRENNHAM (pop., 6,974).....	20	81	76	5	148,869	266,487	300,198	2,043,699	-----	1,720,417	-----	-----
BROWNWOOD (pop., 12,789).....	40	344	318	26	483,339	1,120,358	1,924,812	15,781,238	-----	8,455,768	30,400	131,246
BRYAN (pop., 7,814).....	8	80	76	4	125,769	220,922	374,346	2,683,037	-----	2,264,026	-----	-----
CHILDRESS (pop., 7,163).....	29	67	61	6	118,689	198,271	161,314	2,569,065	-----	567,430	820	6,000
CISCO (pop., 6,027).....	12	66	65	-----	145,949	263,270	171,831	1,937,697	-----	1,293,289	-----	-----
CLEBURNE (pop., 11,530).....	16	30	30	-----	80,063	138,617	120,920	1,104,930	-----	704,044	33,889	-----
COLEMAN (pop., 6,078).....	32	56	54	2	114,058	220,688	341,368	2,285,513	-----	1,408,791	240,710	300,322
CORSICANA (pop., 15,202).....	41	154	144	10	293,304	581,690	529,035	8,976,810	-----	3,974,008	10,488	16,741
CRYSTAL CITY (pop., 6,609).....	11	51	61	-----	78,863	129,429	60,638	621,247	-----	621,247	-----	-----
DEL RIO (pop., 11,693).....	15	32	31	1	95,089	198,649	132,829	4,733,076	-----	2,166,281	17,867	1,000
DENISON (pop., 13,850).....	21	485	209	276	261,521	758,044	448,608	6,251,760	-----	4,729,182	10,600	114,600

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
CITIES OF 5,000 TO 20,000 POPULATION—Continued												
DENTON (pop., 9,587).....	13	55	53	2	\$117,501	\$195,059	\$165,211	\$1,430,056	-----	\$1,105,636	-----	-----
EAGLE PASS (pop., 5,069).....	9	39	34	5	52,063	167,365	87,448	933,422	-----	468,647	-----	\$293,441
ELECTRA (pop., 6,712).....	17	49	47	2	128,634	226,689	511,822	2,978,893	-----	2,582,170	\$16,500	2,282,723
ENNIS (pop., 7,069).....	17	24	22	2	47,588	86,331	53,900	3,008,699	-----	369,932	-----	-----
GAINESVILLE (pop., 8,915).....	42	70	65	5	128,193	240,370	233,832	3,665,620	-----	1,069,732	-----	-----
GOOSE CREEK (pop., 5,208).....	8	17	15	2	48,741	79,253	37,856	495,521	-----	225,084	-----	-----
GREENVILLE (pop., 12,407).....	51	246	228	18	365,110	767,698	454,699	12,138,988	-----	3,575,878	64,029	1,959,572
HARLINGEN (pop., 12,124).....	45	249	218	31	313,300	648,938	545,057	4,633,103	-----	1,840,010	74,620	6,923
HILLSBORO (pop., 7,823).....	34	70	67	3	131,253	221,757	244,536	6,246,901	-----	1,369,758	-----	-----
HUNTSVILLE (pop., 5,028).....	13	39	36	3	69,663	109,644	141,302	866,141	-----	358,231	-----	-----
JACKSONVILLE (pop., 6,748).....	26	598	193	405	298,882	474,857	272,835	6,512,382	-----	1,702,428	-----	-----
KINGSVILLE (pop., 6,815).....	7	16	16	-----	35,037	71,218	38,869	1,070,823	-----	238,515	30,800	-----
LONGVIEW (pop., 5,030).....	17	64	59	5	121,848	223,046	123,291	10,065,253	-----	437,574	-----	-----
LUFKIN (pop., 7,311).....	20	62	59	3	125,530	192,560	235,510	2,235,043	-----	896,110	9,800	18,597
LULING (pop., 5,970).....	20	75	74	1	147,421	247,338	572,050	3,249,900	-----	2,509,190	-----	2,276,671
MARLIN (pop., 5,338).....	13	29	28	1	58,522	99,783	156,828	2,805,737	-----	220,004	-----	-----
MARSHALL (pop., 16,203).....	20	80	74	6	161,276	299,312	306,821	2,365,550	-----	1,617,711	16,500	1,200
MCCALLEN (pop., 9,074).....	15	91	84	7	126,557	214,911	154,308	1,259,226	-----	616,060	20,104	-----
MCKINNEY (pop., 7,307).....	43	64	58	6	125,532	200,747	219,548	4,996,855	-----	709,550	15,022	-----
MERCEDER (pop., 6,808).....	17	209	207	2	190,983	341,360	93,962	2,219,533	-----	305,294	-----	-----
MEXIA (pop., 6,570).....	20	94	91	3	190,021	323,259	534,601	2,311,580	-----	1,240,191	-----	572,847
MIDLAND (pop., 5,484).....	11	25	25	-----	70,802	105,398	46,775	790,012	-----	298,070	7,175	-----
MINERAL WELLS (pop., 5,980).....	10	15	14	1	48,491	80,242	71,509	503,029	-----	260,146	-----	-----
MISSION (pop., 5,120).....	13	72	68	4	90,772	146,357	153,686	1,393,878	-----	923,418	-----	-----
NACOGDOCHES (pop., 5,687).....	18	85	83	2	166,031	287,554	418,384	4,197,303	-----	2,631,835	200	-----
NAVASOTA (pop., 5,128).....	9	22	21	1	54,797	88,026	81,311	817,227	-----	395,982	-----	-----
NEW BRAUNFELS (pop., 6,242).....	13	24	22	2	50,688	77,232	63,717	1,140,231	-----	472,284	-----	-----
ORANGE (pop., 7,913).....	12	75	69	6	151,659	285,033	374,441	2,309,211	-----	1,995,871	-----	1,186,009
PALESTINE (pop., 11,445).....	21	89	72	8	128,632	254,360	237,273	3,247,904	-----	1,765,808	57,500	-----
PAMPA (pop., 10,470).....	42	173	171	2	341,725	689,185	1,530,721	8,325,320	-----	6,412,091	131	4,495,278
PARIS (pop., 15,049).....	29	338	313	25	504,904	975,849	947,313	6,211,850	-----	4,327,890	23,956	68,000
PLAINVIEW (pop., 8,334).....	42	143	134	9	286,173	625,432	606,112	8,698,300	-----	2,677,686	-----	-----
RANGER (pop., 6,208).....	18	56	55	1	97,342	221,110	322,075	1,359,843	-----	924,747	83,000	616,886
SAN BENITO (pop., 10,753).....	25	314	276	38	359,305	619,847	280,806	5,621,025	-----	1,012,017	-----	-----
SAN MARCOS (pop., 5,134).....	16	49	47	2	91,170	158,419	185,476	2,201,319	-----	1,337,057	-----	4,441
SEGUIN (pop., 5,225).....	11	47	39	8	57,286	87,510	119,306	951,293	-----	602,173	-----	15,023
SHERMAN (pop., 15,713).....	22	243	227	16	350,725	663,046	575,302	3,799,174	-----	1,744,066	43,075	3,000
SULPHUR SPRINGS (pop., 5,417).....	29	53	51	2	77,084	129,976	93,060	2,963,401	-----	482,663	1,451	-----
SWEETWATER (pop., 10,848).....	28	118	111	7	236,988	617,792	2,006,967	11,990,168	-----	2,111,733	102,952	21,405
TAYLOR (pop., 7,463).....	20	86	78	8	134,651	259,838	237,156	5,851,623	-----	1,083,839	13,701	-----
TEMPLE (pop., 15,345).....	35	176	167	9	289,088	450,412	376,707	8,516,692	-----	2,207,386	128,199	245,268
TERRELL (pop., 8,795).....	18	38	37	1	66,622	118,520	298,402	3,992,056	-----	453,337	-----	-----
TEXARKANA (pop., 16,602).....	22	207	186	21	314,405	735,436	384,031	5,126,083	-----	3,620,419	-----	250,000
TYLER (pop., 17,113).....	40	703	581	182	685,097	1,208,354	911,969	13,713,481	-----	4,434,922	84,220	5,000
UVALDE (pop., 5,286).....	14	44	38	6	99,212	195,815	214,651	2,258,292	-----	830,321	-----	-----
VERNON (pop., 9,137).....	23	111	103	8	208,399	498,199	384,009	3,822,048	-----	2,217,320	-----	416,498
VICTORIA (pop., 7,421).....	24	67	63	4	151,619	259,377	213,342	3,125,916	-----	1,467,848	-----	22,637
WAXAHACHIE (pop., 8,042).....	22	42	41	1	101,155	166,524	68,583	3,440,800	-----	693,739	-----	-----
YOAKUM (pop., 5,856).....	14	29	28	1	60,320	95,537	46,770	1,028,359	-----	336,582	-----	-----

¹ Includes 1 establishment handling amusement equipment and supplies; 1 handling bicycles and supplies; 2 handling toys, novelties, and fireworks; and 1 handling other amusement and sporting goods.

² Includes 1 establishment handling flowers and nursery stock.

³ Includes 2 establishments handling feed and fertilizer.

⁴ Includes 1 establishment handling brass and brass products; 1 handling copper; and 7 handling other metals and metal work.

⁵ Includes 4 establishments handling electrical equipment and supplies; 1 handling radios and radio equipment; and 1 handling refrigerators (electric).

⁶ Includes 1 establishment handling musical instruments and sheet music.

⁷ Includes 1 establishment handling clothing and furnishings.

⁸ Includes 2 establishments handling butchers' equipment and supplies; 2 handling filling-station equipment and supplies; and 1 handling soda-fountain equipment and supplies.

⁹ Includes 1 establishment handling automobiles and other motor vehicles; 2 handling automobile parts (new and used) and 1 handling tires and tubes.

¹⁰ Includes 1 establishment handling chemicals; 2 handling drugs and drug sundries (specialty); and 1 handling paints, varnishes, lacquers, and enamels.

¹¹ No wholesale reports were received from the city of Highland Park (pop., 8,422), and it is not listed separately.

CENSUS OF DISTRIBUTION

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total.....	9,606	58,987	50,484	8,503	Dollars 96,284,461	Dollars 213,828,533	Dollars 238,858,988	Dollars 2,804,517,879	Dollars 947,432,515	33.78	Dollars 17,461,454	Dollars 406,912,111	Dollars 291,955
Wholesalers only.....	3,055	33,910	28,979	4,934	54,447,134	132,043,376	176,279,123	1,470,864,770	525,653,114	35.59	12,519,392	268,635,038	483,426
Service wholesalers.....	2,069	31,116	26,408	4,708	49,540,602	122,540,187	158,895,024	1,381,693,180	453,663,126	32.83	10,665,128	219,063,043	517,681
Converters.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Exporters.....	100	1,066	886	180	2,723,129	11,261,813	18,007,779	398,844,794	10,828,832	2.72	(x)	155,821,706	3,988,447
Importers.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wholesale merchants ¹	2,504	30,029	25,503	4,526	46,759,608	111,191,778	140,773,232	981,180,976	441,713,693	45.02	10,665,128	63,800,458	382,678
Limited-function wholesalers.....	53	477	415	62	657,932	1,080,578	1,085,651	18,826,487	6,420,933	34.11	91,926	478,802	355,216
Cash and carry.....	15	125	113	12	183,362	327,090	805,112	5,272,230	1,103,994	20.93	2,125	(x)	351,482
Drop shippers.....	12	61	51	10	133,672	240,100	65,815	10,867,254	3,353,548	32.35	20,000	478,802	893,937
Wagon distributors.....	20	173	157	16	240,171	365,492	80,962	2,430,867	1,385,310	56.99	(x)	(x)	121,542
Warehouses (distributing).....	6	118	94	24	100,727	147,926	134,262	756,140	578,111	76.46	69,801	(x)	126,023
Supply and machinery distributors.....	333	2,317	2,153	164	4,248,000	8,422,611	10,207,648	70,345,100	65,569,055	85.89	1,762,338	48,103,193	229,264
Bulk tank stations.....	2,101	4,098	4,603	95	14,248,939	20,199,329	6,631,436	105,768,511	54,673,104	51.09	52,047	623,213	50,341
Chain-store warehouses ²	19	267	210	51	437,692	1,091,260	1,410,914	32,546,293	1,148,478	3.53	(x)	(x)	1,712,682
District and general sales offices.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' sales branches.....	666	9,255	7,902	1,353	17,117,484	37,779,423	27,326,065	346,572,550	272,888,813	78.74	1,715,055	71,515,811	520,379
Cooperative sales agencies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Agents and brokers.....	529	2,131	1,787	344	3,959,123	9,026,226	9,529,696	480,541,407	71,010,279	14.78	775,086	54,798,081	908,396
Brokers.....	169	434	329	105	793,744	1,764,086	86,922	212,127,417	26,495,939	12.49	328,691	20,338,576	1,255,191
Commission merchants.....	114	612	545	67	1,101,400	2,373,582	6,102,182	153,369,380	10,914,137	7.12	76,212	18,472,442	1,845,345
Custom brokers.....	13	165	148	17	179,770	402,601	2,421	24,100,413	2,026,372	8.41	(x)	401,489	1,853,877
Export commission houses.....	7	33	32	1	86,944	379,713	594,487	13,162,866	(x)	(x)	6,724,258	1,880,409	(x)
Manufacturers' agents.....	163	601	400	101	957,240	2,140,733	1,478,117	38,491,682	22,048,093	57.28	370,183	8,801,316	236,146
Purchasing agents.....	3	85	66	19	229,553	610,460	422,366	24,296,618	(x)	(x)	(x)	(x)	8,098,872
Selling agents.....	60	301	267	34	610,472	1,289,052	843,201	14,993,091	9,525,738	63.63	(x)	3,410,527	249,584
Assemblers and country buyers.....	3,222	8,201	6,601	1,600	5,301,678	12,036,435	10,048,254	348,064,741	18,856,706	5.42	2,383,949	6,097,201	108,627
Assemblers.....	2,630	6,182	5,124	1,058	3,597,956	8,844,060	10,708,253	262,125,376	17,244,401	6.84	773,026	4,461,675	95,865
Country buyers on salary or commission.....	304	357	346	11	280,789	556,600	165,201	35,260,587	213,128	.60	15,432	(x)	115,988
Cooperative marketing associations.....	102	423	365	58	631,739	1,092,554	4,099,535	26,379,610	418,262	1.59	1,634,000	462,556	258,623
Elevators (independent).....	65	177	174	3	203,342	428,574	659,568	13,665,118	665,997	4.87	35,000	(x)	210,232
Elevators (line).....	98	176	175	1	239,309	459,347	406,165	16,319,474	270,120	1.06	25,591	1,772,970	166,525
Packers and shippers.....	23	880	417	469	348,543	655,191	9,747	4,314,576	44,858	1.04	(x)	(x)	187,590
Wholesaling manufacturers.....	10	162	116	46	278,898	714,477	732,552	4,091,339	2,240,063	54.75	15,064	2,266,588	469,133
CITIES OF 100,000 POPULATION AND OVER													
HOUSTON.....	508	7,354	6,307	1,047	13,587,179	41,156,167	72,865,842	619,913,186	152,059,077	29.25	1,849,998	86,466,432	1,027,498
Wholesalers only.....	320	5,410	4,657	759	9,823,347	33,165,702	66,441,681	364,890,048	95,574,685	26.19	1,481,002	66,173,110	1,110,324
Service wholesalers.....	270	4,062	4,248	714	8,907,828	31,282,391	63,667,400	343,773,556	75,989,376	22.10	1,030,805	40,950,481	1,232,163
Exporters.....	34	221	199	22	550,857	1,919,224	2,974,149	80,191,216	2,308,209	2.69	(x)	26,444,423	2,623,271
Wholesale merchants.....	245	4,741	4,049	692	8,350,971	29,393,107	60,693,257	254,582,340	73,681,167	28.94	1,030,805	14,530,058	1,030,111
Limited-function wholesalers ³	3	12	10	2	18,048	90,450	116,049	738,029	163,650	22.17	(x)	74,534	246,009
Supply and machinery distributors.....	44	442	399	43	897,471	1,792,861	2,658,226	20,388,093	19,421,653	95.26	441,197	15,118,104	463,365
Bulk tank stations.....	9	239	233	6	414,752	910,780	292,545	5,442,402	2,420,470	44.47	(x)	288,639	604,711
Chain-store warehouses ²	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' sales branches.....	87	1,335	1,152	183	2,639,254	5,510,072	3,424,010	57,392,166	44,973,461	78.36	367,994	18,261,986	659,680
Agents and brokers.....	79	260	207	53	527,778	1,226,957	2,025,132	82,776,233	7,468,125	9.02	1,000	10,992,738	1,047,800
Brokers.....	33	76	54	22	149,953	312,214	600	67,390,155	2,609,900	3.87	(x)	6,882,330	2,042,125
Commission merchants.....	10	85	75	10	141,927	334,087	1,868,064	7,528,137	1,292,940	17.17	1,000	(x)	762,813
Export commission houses.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' agents.....	29	84	64	20	199,310	430,314	107,266	5,075,524	3,478,898	68.54	(x)	2,297,420	175,018
Selling agents.....	0	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wholesaling manufacturers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
DALLAS.....	809	12,682	10,387	2,295	24,283,343	54,548,776	54,291,630	729,157,439	273,615,870	37.52	2,510,868	207,873,823	901,397
Wholesalers only.....	409	6,770	5,508	1,264	12,961,113	30,656,094	32,907,941	413,163,305	114,291,098	27.66	2,009,216	148,265,767	1,010,179
Service wholesalers.....	380	6,416	5,210	1,206	12,257,159	29,398,720	31,712,218	405,042,811	109,270,864	26.98	1,893,020	146,023,805	1,065,092
Converters.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Exporters.....	30	450	418	32	1,650,687	5,347,159	12,494,870	211,785,260	7,782,550	3.67	(x)	121,004,685	7,050,508
Importers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wholesale merchants ⁴	347	5,960	4,780	1,174	10,698,667	24,007,458	19,185,980	192,336,944	100,567,713	52.29	1,893,029	24,719,180	554,285
Limited-function wholesalers ⁵	5	101	85	16	117,582	130,969	13,100	1,223,637	960,637	78.51	(x)	324,637	244,727
Supply and machinery distributors.....	24	253	211	42	586,372	1,126,405	1,182,023	6,896,857	4,059,897	58.86	116,187	1,917,265	287,369
Bulk tank stations.....	10	183	180	3	332,332	484,310	235,560	2,840,317	1,445,883	50.91	(x)	64,671	284,031
Chain-store warehouses ²	6	130	105	25	229,132	601,413	771,884	19,425,521	1,148,478	5.91	(x)	(x)	3,237,586
Manufacturers' sales branches ⁶	230	4,571	3,738	833	8,912,727	19,041,692	11,565,151	154,250,100	112,586,960	72.99	491,469	33,681,287	645,397

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
DALLAS—Continued													
Agents and brokers.....	136	572	475	97	1,217,645	2,703,329	733,713	119,467,885	43,134,931	36.11	10,183	21,119,068	878,866
Brokers.....	36	114	90	24	226,446	532,900	81,730,980	21,082,638	25.79	8,000	12,738,461	2,270,471	
Commission merchants.....	10	37	29	8	95,974	168,172	2,747,597	2,713,597	98.78	(x)	583,205	(x)	274,759
Export commission houses.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' agents.....	60	208	165	43	450,432	1,006,840	287,039	18,324,585	12,121,408	66.15	2,183	1,051,539	305,409
Purchasing agents.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Selling agents.....	27	203	182	21	410,632	851,567	374,940	9,475,839	7,217,388	76.17	(x)	1,745,863	350,957
Wholesaling manufacturers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
SAN ANTONIO.....													
Wholesalers only.....	239	3,342	2,835	507	5,237,671	9,993,722	8,720,431	74,037,699	44,434,820	60.02	2,748,762	4,350,143	309,781
Service wholesalers.....	231	3,209	2,715	494	4,973,425	9,512,233	7,938,597	70,606,184	42,788,009	60.52	2,589,773	3,873,174	306,044
Wholesale merchants.....	231	3,209	2,715	494	4,973,425	9,512,233	7,938,597	70,606,184	42,788,009	60.52	2,589,773	3,873,174	306,044
Limited-function wholesalers ⁷	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bulk tank stations.....	9	151	147	4	285,692	539,438	155,156	3,114,101	1,581,089	50.80	(x)	7,800	519,016
Chain-store warehouses ²	7	60	50	10	107,320	211,250	292,335	4,072,869	2,721,048	66.83	424,407	1,189,701	687,657
Manufacturers' sales branches ³	42	1,018	877	141	1,567,700	3,058,415	2,813,550	27,281,048	20,726,741	75.97	424,407	1,189,701	649,648
Agents and brokers.....	48	142	111	31	241,389	488,568	58,288	22,930,550	5,988,740	26.12	2,000	115,000	477,719
Brokers.....	21	67	40	17	114,818	239,801	18,596	13,530,054	157,437	1.16	(x)	(x)	644,288
Commission merchants.....	8	31	31	(x)	48,348	82,966	1,255	6,209,111	4,070,094	79.28	(x)	(x)	783,638
Manufacturers' agents.....	14	40	30	10	61,837	123,380	30,937	2,175,760	261,209	12.01	2,000	15,000	156,410
Selling agents.....	5	14	10	4	16,386	42,421	1,500	955,685	600,000	62.79	(x)	100,000	191,127
All other.....	1	2	2	(x)	4,988	9,824	(x)	1,783,340	1,783,340	100.00	(x)	(x)	1,783,340
FORT WORTH.....													
Wholesalers only.....	141	2,448	2,146	302	3,888,400	9,556,344	8,049,445	139,174,383	86,610,041	26.31	652,296	11,628,965	987,052
Service wholesalers.....	120	2,184	1,902	282	3,534,053	8,977,410	7,114,626	125,050,542	31,010,043	24.80	310,638	8,970,648	1,042,087
Exporters.....	4	47	43	4	111,310	1,972,337	220,880	30,042,866	4,070,094	13.23	(x)	11,590	9,010,716
Wholesale merchants.....	116	2,137	1,859	278	3,422,743	7,005,073	6,893,740	89,007,676	31,010,043	34.84	310,638	8,964,958	767,307
Limited-function wholesalers ⁹	7	23	16	7	65,243	117,085	6,501	9,301,571	2,305,000	24.78	20,000	79,631	1,328,795
Supply and machinery distributors.....	14	241	228	13	280,164	461,849	928,318	4,822,270	3,204,998	66.33	321,058	2,572,810	344,447
Bulk tank stations.....	7	140	137	3	258,750	461,792	139,200	2,162,516	836,374	38.68	(x)	12,000	308,930
Manufacturers' sales branches.....	33	438	370	62	850,964	2,128,410	2,778,256	23,381,798	21,156,772	90.48	18,533	3,845,124	708,539
Agents and brokers.....	58	334	283	51	508,070	1,106,334	78,091	111,512,297	628,800	.56	(x)	15,699,310	1,922,625
Brokers.....	13	43	30	13	70,313	181,604	8,000	11,613,096	30,000	.26	(x)	(x)	893,384
Commission merchants.....	34	263	235	28	485,450	814,844	17,091	96,526,249	1,500	.01	(x)	14,469,710	2,839,007
Manufacturers' agents ¹⁰	11	28	18	10	42,810	100,886	52,400	3,372,052	597,300	17.71	(x)	1,229,600	306,550
All other.....	1	66	66	(x)	77,815	346,451	101,470	613,185	612,839	99.94	(x)	(x)	613,185
EL PASO.....													
Wholesalers only.....	124	1,401	1,203	198	2,354,450	4,722,875	5,977,755	36,885,305	24,055,332	67.03	65,270	3,226,590	289,397
Service wholesalers.....	111	1,264	1,089	175	2,137,088	4,295,236	5,605,852	33,280,659	21,809,253	66.00	65,270	1,744,664	299,825
Exporters.....	7	39	31	8	50,637	111,014	723,388	1,077,708	322,028	29.88	(x)	40,000	153,958
Wholesale merchants.....	104	1,225	1,058	167	2,081,361	4,183,022	4,042,464	32,202,951	21,487,227	66.72	65,270	1,698,664	309,643
Limited-function wholesalers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bulk tank stations.....	5	69	68	1	150,114	337,685	103,674	2,303,371	1,662,958	72.20	(x)	3,472	460,674
Chain-store warehouses ¹	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
District sales offices.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' sales branches.....	39	407	427	40	788,002	1,664,171	705,391	20,401,234	18,830,251	92.34	40,091	5,178,516	523,108
Cooperative sales agencies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Agents and brokers.....	32	53	33	20	85,216	196,104	25,131	10,472,775	1,105,563	10.56	(x)	1,316,444	327,274
Brokers.....	14	24	10	14	30,033	81,576	(x)	7,354,662	420,990	5.72	(x)	20,000	525,333
Commission merchants.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' agents.....	12	24	19	5	41,429	95,145	25,131	2,383,029	684,573	28.72	(x)	1,266,444	198,660
Selling agents.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	2	6	2	4	6,252	8,003	550	80,012	(x)	(x)	(x)	(x)	43,456

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 50,000 TO 100,000 POPULATION													
AUSTIN.....	74	700	630	70	Dollars 1,199,743	Dollars 2,335,446	Dollars 2,999,091	Dollars 26,257,211	Dollars 7,150,100	27.27	Dollars 335,994	Dollars 1,737,420	Dollars -----
Wholesalers only.....	53	558	498	60	961,647	1,779,332	2,357,027	18,984,238	4,781,221	25.19	209,582	1,736,920	-----
All other types.....	21	142	132	10	238,096	556,114	642,064	7,272,973	2,377,939	32.70	36,412	500	-----
BEAUMONT.....	82	1,051	935	116	2,028,771	3,731,143	3,634,678	31,214,204	25,123,865	80.49	644,020	5,151,831	-----
Wholesalers only.....	53	791	700	91	1,559,655	2,798,536	3,170,728	20,510,331	16,700,468	81.42	315,320	3,300,704	-----
All other types.....	29	260	235	25	469,116	932,607	463,950	10,703,873	8,423,397	78.69	328,691	1,851,127	-----
GALVESTON.....	99	1,021	837	184	1,700,768	4,806,535	9,124,729	114,271,060	18,400,565	16.10	291,780	6,562,725	-----
Wholesalers only.....	68	781	633	148	1,208,576	3,516,123	3,221,463	61,097,253	6,698,822	10.96	287,780	1,400,805	-----
All other types.....	31	240	204	36	492,192	1,290,412	5,903,266	53,173,807	11,701,743	22.01	4,000	5,161,920	-----
PORT ARTHUR.....	14	121	113	8	270,024	607,829	405,578	4,055,252	2,455,985	60.56	44,885	567,402	-----
Wholesalers only.....	8	95	89	6	184,400	466,414	385,738	2,556,947	1,397,686	54.66	44,885	562,402	-----
All other types.....	6	26	24	2	85,624	141,415	19,840	1,498,305	1,058,299	70.63	-----	5,000	-----
WACO.....	117	1,559	1,241	318	2,517,545	4,735,965	4,530,731	67,994,073	25,318,321	37.24	1,106,594	1,234,902	-----
Wholesalers only.....	71	1,277	984	293	1,922,991	3,423,236	3,763,369	30,168,288	13,722,227	45.49	1,007,694	1,149,902	-----
All other types.....	46	282	257	25	594,554	1,312,729	773,372	37,825,785	11,596,094	30.66	9,000	85,000	-----
CITIES OF 20,000 TO 50,000 POPULATION													
ABILENE.....	82	545	414	131	Dollars 904,153	Dollars 3,243,770	Dollars 1,550,896	Dollars 22,320,023	Dollars 9,649,264	44.67	Dollars 215,849	Dollars 349,802	Dollars -----
Wholesalers only.....	48	437	311	126	634,059	2,740,542	1,281,098	10,045,040	4,622,523	46.02	212,819	343,802	-----
All other types.....	34	108	103	5	270,094	503,228	278,798	12,275,883	5,026,730	43.39	3,000	0,000	-----
AMARILLO.....	106	1,287	1,124	163	2,236,232	4,550,800	4,413,635	50,335,152	24,099,883	42.78	747,733	1,623,582	-----
Wholesalers only.....	69	877	745	132	1,480,267	2,981,317	3,077,933	35,314,287	12,110,283	34.29	424,056	706,751	-----
All other types.....	37	410	379	31	755,965	1,610,483	1,335,702	21,020,866	11,989,100	57.03	323,677	916,831	-----
BROWNSVILLE.....	32	230	213	17	307,935	656,893	412,944	6,567,705	2,975,713	45.31	35,000	116,366	-----
Wholesalers only.....	20	134	124	10	147,188	363,743	320,350	2,629,867	1,503,878	57.17	35,000	116,366	-----
All other types.....	12	96	89	7	100,747	293,150	83,588	3,937,848	1,472,335	37.39	-----	-----	-----
CORPUS CHRISTI.....	47	388	371	17	474,225	1,099,685	867,041	10,434,803	4,623,201	44.31	204,061	50,646	-----
Wholesalers only.....	32	332	310	16	361,775	896,297	784,182	9,955,764	2,538,483	42.25	204,061	55,708	-----
All other types.....	15	56	61	1	112,450	203,388	83,759	3,479,049	1,684,718	48.42	-----	3,938	-----
LAREDO.....	37	399	364	35	467,472	965,628	727,041	20,813,753	5,055,327	16.96	486,274	951,044	-----
Wholesalers only.....	20	229	209	20	253,908	455,500	707,715	5,818,123	2,084,350	51.29	486,274	540,555	-----
All other types.....	17	170	155	15	203,564	510,128	19,926	23,995,630	2,070,977	8.63	-----	401,489	-----
LUBBOCK.....	67	495	371	124	720,903	1,538,797	1,268,618	25,180,510	4,120,057	16.36	37,522	2,447,098	-----
Wholesalers only.....	30	368	265	103	466,577	1,103,989	909,820	9,229,054	3,307,870	35.84	37,522	1,203,093	-----
All other types.....	37	127	106	21	254,416	434,808	301,798	15,951,462	812,187	5.09	-----	1,239,000	-----
SAN ANGELO.....	36	260	236	24	503,134	1,018,447	1,092,948	8,603,451	5,330,597	61.96	433,678	206,299	-----
Wholesalers only.....	22	211	188	23	369,445	772,006	997,853	5,487,138	4,350,225	79.30	433,678	200,299	-----
All other types.....	14	49	48	1	133,689	246,441	95,095	3,116,313	974,372	31.27	-----	6,000	-----
WICHITA FALLS.....	96	765	690	75	1,344,477	2,792,931	3,399,275	22,465,204	13,936,745	62.04	534,731	5,949,453	-----
Wholesalers only.....	73	657	514	43	1,071,906	2,108,688	2,985,180	18,439,068	11,606,980	62.41	534,731	5,250,788	-----
All other types.....	23	208	170	32	272,571	684,243	414,095	4,020,220	2,429,765	60.35	-----	692,665	-----

¹ Includes 1 cooperative buying association.² The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.³ Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 1 warehouse (distributing).⁴ Includes 1 cooperative buying association.⁵ Includes 2 cash-and-carry wholesalers, 2 drop shippers, and 1 wagon distributor.⁶ Includes 1 district sales office.⁷ Includes 1 cash-and-carry wholesaler and 1 wagon distributor.⁸ Includes 1 district sales office.⁹ Includes 7 drop shippers.¹⁰ Includes 1 selling agent.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE								DALLAS								
	Number of establishments	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers ²	All other types ³	Number of establishments	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types ³
Total.....	9,606	2,897	668	169	114	183	60	3,222	2,315	809	371	238	36	10	60	27	67
Amusement and sporting goods.....	38	22	15			1				22	11	11					
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	17	10	6			1				6	3	3					
Cameras and motion-picture equipment and supplies.....	21	12	9							16	8	8					
Automotive.....	213	157	37			12	3		4	67	39	21			5	2	
Automobiles and other motor vehicles.....	21	18	1						2	7	6	1					
Automotive equipment.....	101	92	2			6	1			26	23	1			2		
Automobile parts (new and used).....	61	39	4			5	1		2	17	9	4			3	1	
Tires and tubes.....	40	8	30			1	1			17	1	15				1	
Chemicals, drugs, and allied products.....	116	73	26	2		6	4		5	42	18	13	1		4	4	2
Chemicals.....	20	10	5	1		1	2		1	11	5	3	1			2	
Drugs and drug sundries (general line).....	35	28	2			2			3	8	5	1			1		1
Drugs and drug sundries (specialty).....	23	12	8	1		1	1			7	2	3			1	1	
Paints, varnishes, lacquers, and enamels.....	34	20	10			2	1		1	14	5	5			2	1	1
Toilet articles and preparations.....	4	3	1							2	1	1					
Dry goods and apparel.....	127	89	15		4	7	6		6	79	47	13		4	6	6	3
Clothing and furnishings (other than millinery and footwear).....	64	40	9		2	3	1			42	30	7		2	2	1	
Dry goods (general line).....	25	19			1		1		4	4	1			1		1	1
Millinery and millinery supplies.....	7	4	1			2				6	3	1			2		
Notions.....	3	2	1							2	1	1					
Piece goods.....	15	4	2		1	2	4		2	14	3	2		1	2	4	2
Shoes and other footwear.....	13	11	2							11	9	2					
Electrical.....	106	69	27	1	1	4	3		1	50	23	20	1	1	3	1	1
Electrical goods (including appliances).....	59	39	10			2	1		1	28	12	12			2	1	1
Electrical equipment and supplies.....	18	8	8	1		1				8	1	6	1				
Radios and radio equipment.....	21	18	1		1	1				12	9	1		1	1		
Refrigerators (electric).....	8	4	2				2			2	1	1					
Farm products (not elsewhere specified).....	3,178	221	3	64	69		1	2,725	95	72	14	1	18				39
Cotton.....	1,896	82		52	6		1	1,066	89	64	8		17				39
Flowers and nursery stock.....	10	9								1	1						
Grain.....	365	72		12	6			270	5	4	3		1				
Hides, skins, and furs.....	39	27	8					8	1	8	2	1					
Horses and mules.....	27	9			3			15									
Livestock.....	491	16			46			429									
Wool and mohair.....	18	1			6			11									
Other farm products.....	332	5		2				325									
Farm supplies (except machinery and equipment).....	70	55	5	5	2			3	6	4	4						
Farm supplies (except feed and fertilizer).....	11	10						1		3	3						
Feed.....	61	44	3	5	1			2	6	1	1						
Fertilizer and fertilizer materials.....	4	1	2		1												
Food products (not elsewhere specified).....	1,096	480	70	24	17	2		479	15	53	41	6	2	1	2		1
Confectionery and soft drinks.....	85	73	5			2			8	8	5	1			2		
Dairy products.....	73	40	18	1	1			8	5	2	1						1
Poultry and poultry products.....	148	43	2	1	1			101	3	3	3						
Dairy and poultry products.....	182	13	1		1			168		1	1						
Fish and sea foods.....	33	31							2	3	3						
Fruits and vegetables (fresh).....	430	194		22	15			196	3	27	24		2	1			
Meats and meat products.....	145	86	53					6		9	4	5					
Forest products (except lumber).....	30	18	1			2	1	7	1	1	1						
Boxes, shooks, and cooperage.....	5	3	1						1								
Logs, railroad ties, piles, etc.....	23	15				1	1	6		1	1						
Other forest products.....	2					1		1									
Furniture and house furnishings.....	70	30	19	1	2	14	2		2	34	8	13		1	10	1	1
Furniture.....	34	14	11		1	8				15	5	6			5		
House furnishings.....	27	10	6	1	1	5	2		2	15	2	6		1	4	1	1
Musical instruments and sheet music.....	9	6	2			1				4	1	2					
General merchandise.....	16	4				2			10	4	1				1		2
Groceries and food specialties.....	695	469	105	60	5	8	6	8	34	55	18	20	12		1		4
Groceries (general line).....	453	376	10	35	3	4			25	20	10	2	6				2
Food and grocery specialties.....	242	93	95	25	2	4	6	8	9	35	8	18	6		1		
Hardware.....	56	45	3	1		6			1	9	4	2			3		
Hardware (general line).....	45	39		1		4			1	6	3				3		
Hardware (specialty).....	11	6	3			2				3	1	2					
Iron and steel scrap and other waste materials.....	102	100							2	11	11						
Iron and steel scrap.....	16	14								1	1						
Junk and scrap.....	83	83								9	9						
Waste rubber, rags, and paper.....	3	3								1	1						
Jewelry and optical goods.....	26	9	16		1					10	6	3		1			
Jewelry.....	12	9	2		1					8	1	2					
Optical goods.....	14		14							2							
Leather and leather goods (except gloves and shoes).....	15	12	3							6	4	2					
Leather and leather goods (general line).....	1	1								1	1						
Leather and leather belting.....	6	4	2							4	2	2					
Luggage and leather goods.....	2	2															
Saddlery and harness.....	1		1														
Shoe findings and cut stock.....	5	5								1	1						

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE								DALLAS								
	Number of establishments	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers ²	All other types ³	Number of establishments	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types ³
Lumber and building materials (other than metal)...	179	104	34	3	2	25	6		5	31	9	12		1	7	2	
Construction and building materials (other than metal and wood).....	108	65	25	1		15			2	22	6	11			5		
Lumber and millwork.....	71	39	9	2	2	10	6		3	9	3	1		1	2	2	
Machinery, equipment, and supplies (except electrical).....	670	435	163		6	42	21		3	130	53	61		1	8	6	1
Commercial equipment and supplies.....	60	27	21		1	6	5			14	7	7					
Construction equipment and supplies.....	14	8	4			1	1			8	3	4				1	
Farm machinery and equipment.....	26	12	14							14	5	9					
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	473	320	102		5	30	13		3	61	20	28		1	7	4	1
Professional equipment and supplies.....	26	17	7			1	1			11	6	4				1	
Service equipment and supplies.....	64	48	14			2				20	11	8			1		
Transportation equipment and supplies.....	7	3	1			2	1			2	1	1					
Metals and minerals (except petroleum and scrap)....	79	38	30			6	4		1	32	10	17			2	3	
Coal.....	10	8					1		1	5	5						
Iron and steel (except scrap).....	48	15	24			6	3			20	2	13			2	3	
Metals and metal work (other than iron and steel)...	21	15	6							7	3	4					
Paper and paper products.....	52	39	8			3			2	17	10	4			3		
Paper and paper products (general line).....	34	28	3			1			2	6	4	1			1		
Paper and paper products (specialty other than specified).....	7	5	2							4	2	2					
Stationery and stationery supplies.....	7	2	3			2				5	2	1			2		
Wall paper.....	4	4								2	2						
Petroleum and petroleum products.....	2,413	258	28	3	4	10	1		2,100	25	10	1	1			1	12
Plumbing and heating equipment and supplies.....	91	60	24			5	2			24	10	9			4	1	
Plumbing equipment and supplies.....	81	56	20			3	2			17	9	5			2	1	
Heating equipment and supplies.....	10	4	4			2				7	1	4			2		
Tobacco and tobacco products (except leaf).....	63	47	13						3	9	7	2					
All other.....	99	63	12	5	1	8			10	22	12	7	1		1		1
Books, periodicals, and newspapers.....	18	13	3		1	1				8	5	3					
Oils and greases (animal and vegetable).....	4			4						1			1				
Rubber goods (general line).....	1		1							1		1					
Textiles and textile materials (other than dry goods)...	14	8	3			1			2	4	2	2					
Miscellaneous kinds of business.....	62	42	5	1		6			8	8	5	1			1		1

¹ Includes "Supply and machinery distributors" and cooperative buying associations.² Country buyers and assemblers not shown for cities, but included in "All other."³ The "All other types" consist of the following:

	State	Dallas		State	Dallas		State	Dallas
Bulk tank stations.....	2,101	10	Drop shippers.....	12	2	General merchandise.....	1	1
Petroleum and petroleum products.....	2,101	10	Grain.....	3		Purchasing agents.....	3	1
Cash-and-carry wholesalers.....	15	2	Feed.....	2		Cotton.....	1	
Fruits and vegetables (fresh).....	1		Construction and building materials (other than metal and wood).....	1		Groceries (general line).....	1	
House furnishings.....	1	1	Lumber and millwork.....	1		Petroleum and petroleum products.....	1	1
Groceries (general line).....	12		Manufacturing, mining, and drilling machinery, equipment, and supplies.....			Wagon distributors.....	20	1
Food and grocery specialties.....	1	1	Coal.....	1		Automobile parts (new and used).....	2	
Chain-store warehouses.....	10	6	Petroleum and petroleum products.....	1		Confectionery and soft drinks.....	4	
Drugs and drug sundries (general line).....	3	1	Miscellaneous kinds of business.....	1	1	Dairy products.....	5	1
Drugs and drug sundries (specialty).....	1	1	Export agents.....	20	2	Food and grocery specialties.....	3	
Dry goods (general line).....	1	1	Cotton.....	6	2	Petroleum and petroleum products.....	4	
General merchandise.....	1	1	General merchandise.....	7		Tobacco and tobacco products (except leaf).....	1	
Groceries (general line).....	11	2	Lumber and millwork.....	1		Miscellaneous kinds of business.....	1	
Tobacco and tobacco products (except leaf).....	2		Miscellaneous kinds of business.....	6		Wholesaling manufacturers.....	10	
Converters.....	2	2	Exporters.....	100	30	Electrical goods (including appliances).....	1	
Piece goods.....	2		Chemicals.....	1		Confectionery and soft drinks.....	1	
Cooperative sales agencies.....	1		Dry goods (general line).....	3		Food and grocery specialties.....	4	
Cotton.....	1		Cotton.....	81	30	Construction and building materials (other than metal and wood).....	1	
Distributing warehouses.....	6		Grain.....	2		Manufacturing, mining, and drilling machinery, equipment, and supplies.....	1	
Fruits and vegetables (fresh).....	1		Feed.....	4		Textile and textile materials (other than dry goods).....	2	
Boxes, shooks, and cooperage.....	1		Fish and sea foods.....	2		All other.....		0
Lumber and millwork.....	1		House furnishings.....	1		Electrical goods (including appliances).....		1
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	1		General merchandise.....	1		Cotton.....		7
Paper and paper products (general line).....	2		Groceries (general line).....	1		Manufacturing, mining, and drilling machinery, equipment, and supplies.....		1
District and general sales offices.....	3	1	Hardware (general line).....	1				
Automobiles and other motor vehicles.....	2		Iron and steel scrap.....	2				
Food and grocery specialties.....	1	1	Petroleum and petroleum products.....	1				
			Importers.....	3	1			
			Hides, skins, and furs.....	1				
			Fruits and vegetables (fresh).....	1				

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TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]
[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]
[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Whole-sale merchants including jobbers ¹	Manu-facturers' sales branches	Agents and brokers	Assem-blers and country buyers ²	All other	Total	Whole-sale merchants including jobbers ¹	Manu-facturers' sales branches	Agents and brokers	Assem-blers and country buyers ²	All other
THE STATE												
Total.....	2,804,518	1,057,592	346,573	480,541	348,066	571,806	213,829	119,614	37,782	9,027	12,038	435,870
Amusement and sporting goods.....	11,689	(x)	6,492	(x)	-----	-----	2,454	(x)	1,175	(x)	-----	-----
Automotive.....	71,712	37,833	24,915	3,180	-----	5,781	11,022	7,106	3,269	344	-----	303
Chemicals, drugs, and allied products.....	40,687	32,736	3,467	2,476	-----	2,009	6,010	5,703	763	306	-----	138
Dry goods and apparel.....	66,225	46,423	3,770	11,815	-----	3,211	8,488	7,124	861	220	-----	284
Electrical.....	57,953	26,842	30,024	1,081	-----	6	6,237	4,149	2,016	99	-----	3
Farm products (not elsewhere specified).....	1,320,178	317,888	1,823	305,948	314,302	386,127	44,357	22,687	30	3,154	7,000	10,487
Farm supplies (except machinery and equipment).....	42,236	17,116	1,910	6,050	57	17,103	2,373	1,280	430	98	6	559
Food products (not elsewhere specified).....	235,442	107,668	77,720	16,258	32,081	1,715	20,509	15,187	6,688	709	3,882	343
Forest products (except lumber).....	2,235	1,200	(x)	(x)	72	100	323	105	(x)	(x)	15	92
Furniture and house furnishings.....	21,697	9,700	6,981	5,273	-----	93	3,068	1,833	968	249	-----	18
General merchandise.....	26,915	9,566	-----	16,480	-----	800	1,843	1,355	-----	349	-----	130
Groceries and food specialties.....	337,245	200,368	46,491	52,907	1,464	35,025	26,748	16,633	7,304	1,057	143	1,611
Hardware.....	37,600	35,704	560	1,158	-----	178	5,502	5,325	129	44	-----	4
Iron and steel scrap and other waste materials.....	9,197	7,338	-----	-----	-----	1,859	1,331	1,238	-----	-----	-----	93
Jewelry and optical goods.....	3,500	1,947	(x)	(x)	-----	-----	850	409	(x)	(x)	-----	-----
Leather and leather goods (except gloves and shoes).....	2,960	(x)	(x)	-----	-----	-----	512	(x)	(x)	-----	-----	-----
Lumber and building materials (other than metal).....	53,149	31,044	13,921	7,316	-----	868	7,547	4,981	1,817	381	-----	368
Machinery, equipment, and supplies (except electrical).....	160,696	87,316	59,073	12,107	-----	2,200	20,103	11,128	7,549	1,100	-----	266
Metals and minerals (except petroleum and scrap).....	37,453	7,674	28,118	1,661	-----	100	2,131	1,158	861	83	-----	9
Paper and paper products.....	11,274	9,544	1,246	122	-----	302	2,256	2,058	114	41	-----	43
Petroleum and petroleum products.....	140,207	23,023	4,720	1,810	-----	110,645	24,796	3,814	430	153	-----	20,399
Plumbing and heating equipment and supplies.....	22,827	11,632	10,302	893	-----	-----	3,361	1,974	1,318	69	-----	-----
Tobacco and tobacco products (except leaf).....	35,947	20,261	15,035	-----	-----	661	1,911	1,189	684	-----	-----	38
All other.....	50,194	6,974	8,662	32,654	-----	1,004	2,888	1,317	965	433	-----	173
DALLAS												
Total.....	729,157	199,233	162,326	119,459	-----	258,189	54,549	26,134	18,530	2,704	-----	8,181
Amusement and sporting goods.....	9,490	3,781	5,715	-----	-----	-----	2,008	1,021	1,047	-----	-----	-----
Automotive.....	31,548	14,604	15,539	1,505	-----	-----	4,850	2,294	2,356	200	-----	-----
Chemicals, drugs, and allied products.....	14,455	8,836	2,474	1,998	-----	1,150	2,825	1,970	459	301	-----	95
Dry goods and apparel.....	43,804	27,169	2,734	11,153	-----	2,808	4,497	3,684	417	183	-----	213
Electrical.....	30,951	11,404	18,846	(x)	-----	(x)	3,349	1,747	1,567	(x)	-----	(x)
Farm products (not elsewhere specified).....	333,019	45,032	(x)	56,935	-----	(x)	8,306	2,200	(x)	299	-----	(x)
Farm supplies (except machinery and equipment).....	1,750	1,760	-----	-----	-----	-----	285	285	-----	-----	-----	-----
Food products (not elsewhere specified).....	35,413	17,823	14,666	(x)	-----	(x)	3,560	1,546	1,755	(x)	-----	(x)
Forest products (except lumber).....	487	487	-----	-----	-----	-----	86	36	-----	-----	-----	-----
Furniture and house furnishings.....	12,612	(x)	5,863	4,262	-----	(x)	1,461	(x)	872	192	-----	(x)
General merchandise.....	9,146	8,644	-----	(x)	-----	(x)	1,387	1,324	-----	(x)	-----	(x)
Groceries and food specialties.....	80,619	16,447	27,747	18,446	-----	17,979	5,628	1,222	3,180	423	-----	797
Hardware.....	3,238	(x)	(x)	570	-----	-----	578	(x)	(x)	17	-----	-----
Iron and steel scrap and other waste materials.....	700	700	-----	-----	-----	-----	167	167	-----	-----	-----	-----
Jewelry and optical goods.....	2,689	1,586	(x)	(x)	-----	-----	615	336	(x)	(x)	-----	-----
Leather and leather goods (except gloves and shoes).....	1,658	(x)	(x)	-----	-----	-----	264	(x)	(x)	-----	-----	-----
Lumber and building materials (other than metal).....	7,933	1,870	4,952	1,111	-----	-----	1,289	464	741	84	-----	-----
Machinery, equipment, and supplies (except electrical).....	44,285	11,708	25,975	(x)	-----	(x)	6,477	2,269	3,507	(x)	-----	(x)
Metals and minerals (except petroleum and scrap).....	17,834	3,142	13,745	947	-----	-----	996	391	552	53	-----	-----
Paper and paper products.....	3,851	3,223	506	122	-----	-----	893	780	76	31	-----	-----
Petroleum and petroleum products.....	7,279	3,512	(x)	505	-----	(x)	1,549	977	(x)	54	-----	(x)
Plumbing and heating equipment and supplies.....	7,997	2,826	4,545	626	-----	-----	1,072	579	444	49	-----	-----
Tobacco and tobacco products (except leaf).....	7,242	5,160	(x)	-----	-----	(x)	617	355	(x)	-----	-----	(x)
All other.....	21,088	2,657	(x)	12,834	-----	(x)	1,250	319	(x)	68	-----	(x)

¹ Includes "Supply and machinery distributors."

² Assemblers and country buyers are not shown for the cities.

³ Includes net sales (000 omitted) amounting to \$398,845 for exporters, \$408 of which is in the dry goods trade, \$376,218 in the farm products trade, \$12,333 in the farm supplies trade; \$846 for importers; \$5,272 for cash-and-carry wholesalers, \$5,227 of which is in the groceries and food products trade; \$10,367 for drop shippers, \$3,093 of which is in the farm products trade; \$2,431 for wagon distributors, \$1,302 of which is in the food products trade, \$56 in the groceries and food products trade, \$301 in the petroleum trade; \$756 for distributing warehouses; \$105,769 for bulk tank stations; \$32,546 chain-store warehouses, \$1,757 of which is in the chemicals and drug trade, \$28,332 in the groceries and food specialties trade, \$7,692 for district and general sales offices, \$4,091 for wholesaling manufacturers, \$176 of which is in the groceries and food products trade, and \$3,191 for converters and cooperative sales agencies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

⁴ Includes total expenses (000 omitted) amounting to \$11,262 for exporters, \$73 of which is for the dry goods trade, \$10,510 for the farm products trade, \$509 for the farm supplies trade; \$48 for importers; \$327 for cash-and-carry wholesalers, \$323 of which is for the groceries and food products trade; \$239 for drop shippers, \$23 of which is in the farm products trade; \$306 for wagon distributors, \$237 of which is for the food products trade, \$6 for the groceries and food products trade, \$82 for the petroleum trade; \$148 for distributing warehouses; \$20,199 for bulk tank stations; \$1,091 for chain-store warehouses, \$125 of which is for the chemicals and drug trade, \$730 for the groceries and food products trade; \$814 for district and general sales; \$714 for wholesaling manufacturers, \$34 of which is for groceries and food products trade; and \$162 for converters and cooperative sales agencies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

⁵ Includes net sales (000 omitted) amounting to \$211,785 for exporters, \$2,840 for bulk tank stations, \$19,425 for chain-store warehouses, and \$24,089 for converters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, district and general sales offices, wholesaling manufacturers, and other classifications, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

⁶ Includes total expenses (000 omitted) amounting to \$5,347 for exporters, \$484 for bulk tank stations, \$601 for chain-store warehouses, and \$1,749 for converters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, district and general sales offices, wholesaling manufacturers, and other classifications, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

CENSUS OF DISTRIBUTION

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	9,608	58,987	50,484	8,503	\$96,284,461	\$213,828,593	\$2,804,517,879	100.00
Individual.....	2,816	6,771	5,871	900	7,019,846	15,058,882	412,167,708	14.70
Partnership.....	1,373	6,050	5,115	935	7,266,249	20,030,719	551,415,253	19.66
Corporation.....	5,233	44,895	38,888	6,007	79,703,521	102,364,773	1,050,222,320	58.84
Cooperative association.....	128	741	667	74	902,562	1,552,805	33,736,110	1.20
All other.....	50	530	443	87	1,332,253	14,821,354	166,070,419	5.60
DALLAS	809	12,662	10,887	2,275	24,283,343	54,548,776	726,157,439	100.00
Individual.....	156	755	608	147	1,280,035	2,414,891	58,664,023	8.03
Partnership.....	95	915	767	148	1,780,484	6,090,468	164,327,707	22.54
Corporation.....	553	10,602	8,678	1,924	20,768,154	44,814,670	493,150,351	67.63
Cooperative association.....	3	358	310	48	407,890	537,547	12,002,907	1.65
All other.....	2	32	24	8	56,777	85,194	1,112,301	.15

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[Net sales and expenses expressed in thousands of dollars]

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			2 UNITS			3 TO 5 UNITS			
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total.....	9,608	2,804,518	213,829	4,679	1,611,270	57.45	79,490	317	133,120	10,967	688	224,964	21,214
Amusement and sporting goods.....	38	11,680	2,454	14	2,081	25.50	730						
Automotive.....	213	71,712	11,022	131	24,460	34.11	4,334	10	3,115	517	28	7,151	1,020
Chemicals, drugs, and allied products.....	116	40,687	6,910	56	18,796	46.20	3,601	1	(x)	(x)	14	(x)	(x)
Dry goods and apparel.....	127	65,225	8,488	98	53,829	82.53	7,060	3	(x)	(x)	11	4,237	226
Electrical.....	106	57,953	6,237	46	11,835	20.42	2,133	5	(x)	(x)	12	3,587	515
Farm products (not elsewhere specified).....	3,178	1,326,178	44,357	2,381	1,078,739	81.34	19,303	134	58,267	2,147	165	85,109	4,445
Farm supplies (except machinery and equipment).....	76	42,236	2,373	59	30,729	72.76	1,484	5	7,851	300	4	1,805	146
Food products (not elsewhere specified).....	1,096	235,442	26,809	723	92,660	39.36	0,856	42	8,904	2,836	67	16,914	1,088
Forest products (except lumber).....	30	2,235	323	21	1,472	65.86	171	2	(x)	(x)	6	728	139
Furniture and house furnishings.....	70	21,907	3,068	43	11,736	53.35	1,611				2	(x)	(x)
General merchandise.....	16	20,915	1,843	9	10,648	61.85	419				1	(x)	(x)
Groceries and food specialties.....	695	337,245	20,748	300	100,347	29.75	0,162	41	27,250	1,522	85	45,840	3,244
Hardware.....	56	37,600	5,502	41	19,963	53.09	3,030	4	5,194	671	8	11,977	1,761
Iron and steel scrap and other waste materials.....	102	9,197	1,331	99	8,969	97.52	1,275	3	228	50			
Jewelry and optical goods.....	26	3,500	859	11	2,419	69.11	491						
Leather and leather goods (except gloves and shoes).....	15	2,959	512	13	(x)	(x)	(x)						
Lumber and building materials (other than metal).....	179	53,149	7,547	101	27,084	50.96	3,389	17	4,290	657	30	9,325	1,434
Machinery, equipment, and supplies (except electrical).....	670	160,696	20,103	224	39,167	24.37	6,928	24	4,820	734	78	18,965	2,627
Metals and minerals (except petroleum and scrap).....	79	37,453	2,131	36	5,780	15.43	695	1	(x)	(x)	17	4,748	525
Paper and paper products.....	52	11,275	2,256	23	4,505	39.96	850	1	(x)	(x)	13	2,213	625
Petroleum and petroleum products.....	2,413	140,207	24,796	127	17,041	12.15	2,589	10	5,190	216	18	1,277	162
Plumbing and heating equipment and supplies.....	91	22,827	3,361	30	3,499	15.33	424	3	700	72	23	4,772	768
Tobacco and tobacco products (except leaf).....	63	35,947	1,911	41	15,496	43.11	882	7	3,818	311	1	(x)	(x)
All other.....	99	50,194	2,888	52	20,373	40.59	994	4	612	141	5	3,980	233

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total.....	996	363,290	50,378	530	189,872	10,891	2,215	235,308	32,113	281	46,085	2,776
Amusement and sporting goods.....	5	1,084	234	19	7,624	1,490						
Automotive.....	19	20,788	2,302	13	8,672	1,349	9	7,258	520	3	268	71
Chemicals, drugs, and allied products.....	35	12,845	2,859	10	7,205	1,108						
Dry goods and apparel.....	14	5,880	465	1	(x)	(x)						
Electrical.....	22	6,723	1,029	20	34,657	2,316				1	(x)	(x)
Farm products (not elsewhere specified).....	261	64,166	17,180	76	11,800	427	9	3,270	41	152	24,827	814
Farm supplies (except machinery and equipment).....	3	1,207	309				1	(x)	(x)	4	(x)	(x)
Food products (not elsewhere specified).....	143	36,608	5,333	17	7,087	507	49	67,222	5,500	55	5,057	739
Forest products (except lumber).....										1	(x)	(x)
Furniture and house furnishings.....	17	7,606	1,130	8	(x)	(x)						
General merchandise.....	1	(x)	(x)	1	(x)	(x)				4	1,170	38
Groceries and food specialties.....	125	80,753	6,905	57	55,067	4,567	65	10,573	3,776	22	7,806	572
Hardware.....	3	466	31									
Iron and steel scrap and other waste materials.....												
Jewelry and optical goods.....	1	(x)	(x)				14	(x)	(x)			
Leather and leather goods (except gloves and shoes).....	2	(x)	(x)									
Lumber and building materials (other than metal).....	20	5,145	1,015	7	3,688	704				4	3,008	48
Machinery, equipment, and supplies (except electrical).....	189	47,757	6,274	126	33,386	2,173	11	15,365	1,087	18	1,230	280
Metals and minerals (except petroleum and scrap).....	22	24,913	720	3	(x)	(x)						
Paper and paper products.....	9	3,678	438	6	(x)	(x)						
Petroleum and petroleum products.....	54	3,438	599	149	8,281	1,486	2,041	104,309	10,702	14	665	42
Plumbing and heating equipment and supplies.....	21	7,304	941	8	3,180	425	6	3,372	731			
Tobacco and tobacco products (except leaf).....	4	(x)	(x)				10	13,762	308			
All other.....	26	20,963	809	9	3,501	588				3	765	123

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Number of prop- rietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)				SALESMEN ²		EXECUTIVES ²		ALL OTHER EM- PLOYEES		TOTAL EMPLOYERS ON SPECIFIED DATES			
			NUMBER OF EM- PLOYEES			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Fe- male											
THE STATE																
Total.....	9,606	5,644	58,987	50,484	8,503	\$96,284,481	10,479	\$26,816,093	2,414	\$10,333,051	46,094	\$59,135,317	62,689	53,708	58,545	60,133
Amusement and sporting goods.....	38	12	641	308	243	1,117,224	145	378,147	22	135,556	474	603,521	588	622	602	613
Amusement and sporting goods (except cameras and motion-picture equip- ment and supplies).....	17	9	228	103	35	404,328	84	161,807	10	55,521	134	187,000	181	212	201	210
Cameras and motion-picture equip- ment and supplies).....	21	3	413	205	208	712,896	61	216,340	12	80,035	340	410,521	407	410	401	403
Automotive.....	213	106	2,820	2,448	372	5,707,692	787	2,019,831	142	631,354	1,891	3,056,437	2,744	2,772	2,803	2,760
Automobiles and other motor vehicles.....	21	13	508	438	70	959,562	353	846,757	72	333,582	807	959,562	561	553	556	547
Automotive equipment.....	101	59	1,232	1,052	180	2,353,374	353	846,757	72	333,582	807	1,173,035	1,193	1,206	1,213	1,204
Automobile parts (new and used).....	51	28	494	437	67	983,275	101	351,068	32	132,570	301	498,747	442	452	471	462
Tires and tubes.....	40	6	586	521	66	1,411,411	273	821,116	38	165,202	275	425,093	548	561	563	547
Chemicals, drugs, and allied products.....	116	31	1,944	1,522	422	3,498,550	415	1,187,501	108	621,266	1,421	1,680,783	1,692	1,931	1,914	1,886
Chemicals.....	20	5	96	83	13	198,740	46	118,849	9	35,220	41	44,665	95	91	92	94
Drugs and drug sundries (general line).....	35	8	1,234	924	310	2,135,136	223	650,855	65	428,303	946	1,055,978	1,079	1,245	1,215	1,193
Drugs and drug sundries (specialty).....	23	9	210	161	49	402,200	41	146,865	16	67,232	153	188,163	110	198	210	205
Paints, varnishes, lacquers, and enamels.....	34	8	387	346	41	730,774	103	265,932	14	73,705	270	391,137	385	380	380	377
Toilet articles and preparations.....	4	1	17	8	9	31,640	2	5,000	4	16,800	11	9,840	17	17	17	17
Dry goods and apparel.....	127	96	2,147	1,664	483	4,105,522	703	1,909,526	174	746,620	1,210	1,449,376	1,957	1,987	2,158	1,940
Clothing and furnishings (other than millinery and footwear).....	64	63	957	653	304	1,770,978	398	964,868	74	274,093	485	532,017	975	981	989	966
Dry goods (general line).....	25	17	950	823	136	1,791,225	258	606,652	51	341,645	650	842,928	759	783	946	756
Millinery and millinery supplies.....	7	5	22	13	9	30,375	10	23,234	5	6,213	7	6,028	22	22	22	22
Notions.....	3	4	17	15	2	18,864	10	12,032	1	1,500	6	5,332	10	17	17	17
Piece goods.....	15	3	35	29	6	114,565	20	86,335	1	5,500	14	22,730	31	31	33	34
Shoes and other footwear.....	13	4	157	131	26	373,515	67	216,405	42	117,069	48	30,441	154	153	151	145
Electrical.....	106	32	1,063	1,318	345	3,071,224	560	1,205,171	103	398,860	1,000	1,467,187	1,518	1,557	1,674	1,587
Electrical goods (including appliances).....	59	14	1,018	805	213	1,937,618	363	830,098	63	218,668	592	888,852	968	996	1,004	1,028
Electrical equipment and supplies.....	18	4	209	154	55	363,861	46	130,101	10	20,581	153	204,089	195	201	206	208
Radios and radio equipment.....	21	10	267	214	53	562,794	85	181,832	26	137,872	156	243,000	219	230	258	258
Refrigerators (electric).....	8	4	169	145	24	206,951	66	63,050	4	12,745	99	131,156	136	130	106	98
Farm products (not elsewhere specified).....	3,178	3,411	6,099	6,028	371	9,816,115	217	613,707	257	1,256,411	6,525	7,945,997	4,679	6,482	8,720	7,744
Cotton.....	1,899	2,033	4,341	4,085	256	6,637,043	112	346,212	158	939,263	4,071	5,351,568	2,619	3,391	5,840	5,116
Flowers and nursery stock.....	10	13	177	170	7	109,946	1	1,800	3	6,200	173	101,046	178	168	153	169
Grain.....	365	301	1,161	1,093	68	1,634,298	15	40,505	66	205,713	1,080	1,388,080	867	1,786	1,185	1,021
Hides, skins, and furs.....	39	17	121	115	6	165,806	5	6,867	14	31,318	102	127,621	127	117	118	134
Horses and mules.....	27	35	82	82	—	86,530	8	15,690	3	18,000	71	52,840	72	68	81	81
Livestock (other than horses and mules).....	401	508	681	655	26	860,718	75	201,073	11	44,617	595	615,028	662	703	749	725
Wool and mohair.....	18	21	50	57	2	70,946	—	—	2	11,300	57	59,640	50	48	61	65
Other farm products.....	332	393	377	371	6	250,828	1	1,560	—	—	370	249,268	98	211	533	443
Farm supplies (except machinery and equipment).....	76	54	649	594	55	1,021,787	70	150,673	58	279,362	521	591,752	783	593	623	647
Farm supplies (except feed and ferti- lizer).....	11	9	111	91	20	183,865	20	50,046	7	47,475	84	86,344	103	109	103	102
Feed.....	61	41	436	401	35	715,502	48	94,576	49	225,843	339	395,084	427	443	435	431
Fertilizer and fertilizer materials.....	4	4	102	102	—	122,420	2	6,052	2	6,044	98	110,324	253	41	85	114
Food products (not elsewhere specified).....	1,096	845	13,284	10,219	3,065	12,234,478	1,879	2,705,935	279	1,017,406	11,620	8,511,137	11,200	9,729	11,259	14,524
Confectionery and soft drinks.....	85	80	805	262	43	528,645	115	274,667	21	76,249	169	177,729	300	300	300	292
Dairy products.....	73	23	1,235	1,075	160	1,775,488	180	370,352	39	203,853	1,016	1,201,283	1,203	1,230	1,203	1,195
Poultry and poultry products.....	148	130	1,535	786	749	986,006	26	36,891	30	76,041	1,479	873,674	800	686	903	2,001
Dairy and poultry products.....	182	152	856	662	194	625,377	28	64,632	8	34,270	820	526,475	480	492	878	1,302
Fish and sea foods.....	33	33	440	331	109	201,188	19	27,002	5	12,000	416	162,186	356	372	448	276
Fruits and vegetables.....	430	337	6,321	4,775	1,546	4,534,995	431	845,607	108	380,688	5,782	3,328,700	5,469	4,076	4,812	6,957
Meats and meat products.....	145	90	2,692	2,328	204	3,582,179	580	1,086,784	68	254,305	1,944	2,241,090	2,490	2,567	2,625	2,434
Forest products (except lumber).....	30	26	189	162	27	160,653	1	4,800	3	7,262	185	148,591	189	190	189	188
Boxes, shooks, and cooperage.....	5	3	96	72	24	76,050	—	—	2	5,462	94	70,588	96	96	96	96
Logs, railroad ties, piles, etc.....	23	21	87	85	2	80,613	1	4,800	1	1,800	85	74,013	87	88	87	86
Other forest products.....	2	2	6	5	1	3,900	—	—	—	—	6	3,900	6	6	6	6
Furniture and house furnishings.....	70	31	880	716	164	1,520,451	258	647,791	45	207,970	577	664,690	845	851	877	876
Furniture.....	34	12	442	380	62	734,566	94	345,769	21	81,858	327	359,939	418	421	435	434
House furnishings.....	27	15	289	209	80	500,429	105	228,397	17	93,213	167	178,819	275	278	290	290
Musical instruments and sheet music.....	9	4	149	127	22	235,456	59	73,625	7	128,932	83	128,932	152	152	152	152
General merchandise.....	10	8	562	414	148	808,404	79	161,205	43	161,700	440	545,499	541	541	597	562
Groceries and food specialties.....	695	293	7,572	6,682	890	12,200,052	1,812	4,007,258	333	1,336,325	5,427	6,856,469	7,303	7,342	7,694	7,537
Groceries (general line).....	453	166	5,493	4,985	508	8,853,732	1,006	2,317,223	275	1,110,318	4,212	5,426,191	6,834	5,841	5,633	5,447
Food and grocery specialties.....	242	127	2,079	1,697	382	3,346,320	806	1,690,035	58	226,007	1,215	1,430,278	1,069	2,001	2,061	2,090
Hardware.....	50	21	1,689	1,429	260	3,042,933	390	1,102,201	74	385,891	1,219	1,554,841	1,080	1,683	1,683	1,676
Hardware (general line).....	45	15	1,631	1,377	254	2,936,733	366	1,033,618	73	384,691	1,192	1,518,424	1,020	1,621	1,622	1,619
Hardware (specialty).....	11	6	58	52	6	106,200	30	68,583	1	1,200	27	36,417	60	60	61	57
Iron and steel scrap and other waste material.....	102	101	608	489	119	620,819	2	3,330	23	85,720	583	531,769	566	579	610	603
Iron and steel scrap.....	16	20	123	100	23	127,807	—	—	5							

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)				SALESMEN ²		EXECUTIVES ²		ALL OTHER EM- PLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			NUMBER OF EM- PLOYEES			Salaries and wages	Num- ber	Salaries	Num- ber	Salaries	Num- ber	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Fe- male											
THE STATE—Continued																
Leather and leather goods (except gloves and shoes).....	15	5	170	142	28	\$297,724	50	\$100,104	14	\$54,047	106	\$142,583	168	164	169	169
Leather and leather goods (general line).....	1	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting.....	0	1	32	30	2	66,389	9	20,579	2	3,200	21	42,607	32	32	32	32
Luggage and leather goods.....	2	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Saddlery and harness.....	1	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock.....	6	4	33	22	11	51,948	8	24,061	7	10,347	18	17,540	33	33	33	33
Lumber and building materials (other than metal).....	179	83	2,223	2,013	210	3,759,191	341	856,302	114	479,588	1,768	2,423,241	2,130	2,241	2,310	2,168
Construction and building materials (other than metal and wood).....	108	41	1,521	1,401	120	2,520,973	215	560,759	68	252,636	1,243	1,707,678	1,455	1,546	1,634	1,538
Lumber and millwork.....	71	42	702	612	90	1,238,218	126	295,603	51	226,952	525	715,663	675	695	676	659
Machinery, equipment, and supplies (ex- cept electrical).....	670	102	5,224	4,665	559	10,156,689	1,249	3,260,474	250	1,012,093	3,725	5,883,552	4,934	5,040	5,118	5,014
Commercial equipment and supplies.....	60	31	339	303	36	602,983	157	357,106	10	46,974	172	198,003	308	298	323	329
Construction equipment and supplies.....	14	3	115	100	15	330,435	31	90,579	8	56,000	76	183,256	114	112	123	122
Farm machinery and equipment.....	26	11	821	722	99	1,578,986	280	609,184	55	179,871	486	789,951	817	804	853	805
Manufacturing, mining and drilling machinery, equipment, and supplies.....	473	102	3,215	2,953	262	6,241,246	602	1,899,476	127	532,718	2,486	4,009,052	3,014	3,042	3,096	3,072
Professional equipment and supplies.....	26	11	318	244	74	572,601	63	166,638	12	59,914	243	346,049	271	312	304	300
Service equipment and supplies.....	64	33	385	313	72	750,581	111	326,411	34	106,686	240	317,484	382	384	388	385
Transportation equipment and supplies.....	7	1	31	30	1	79,857	5	11,100	4	29,900	22	38,857	28	28	31	31
Metals and minerals (except petroleum and scrap).....	79	24	587	514	73	1,117,777	124	410,562	27	86,561	436	620,654	528	551	568	562
Coal.....	10	8	40	20	11	82,528	18	48,074	6	18,970	16	15,484	30	36	41	41
Iron and steel (except scrap).....	48	10	375	333	42	708,401	83	301,880	12	24,125	280	382,306	331	356	356	353
Metals and metal work (other than iron and steel).....	21	6	172	152	20	326,848	23	60,608	9	43,466	140	222,774	161	159	171	163
Paper and paper products.....	52	12	678	564	114	1,240,150	194	506,532	34	191,148	450	542,479	630	604	673	672
Paper and paper products (general line).....	34	8	545	455	90	996,002	149	387,144	25	150,623	371	452,235	511	545	543	543
Paper and paper products (specialty, other than specified).....	7	1	71	57	14	145,516	23	73,443	4	18,650	44	53,423	59	59	70	69
Stationery and stationery supplies.....	7	3	30	26	4	49,165	13	27,942	1	3,000	16	18,223	28	28	28	28
Wall paper.....	4	1	32	26	6	49,476	9	18,003	4	12,875	19	18,598	32	32	32	32
Petroleum and petroleum products.....	2,413	154	6,070	5,919	151	16,331,063	997	3,985,205	150	591,413	4,923	11,754,445	5,628	5,811	5,909	5,900
Plumbing and heating equipment and supplies.....	91	15	835	709	126	1,500,090	204	493,034	77	266,903	554	739,172	804	819	838	824
Plumbing equipment and supplies.....	81	12	778	664	114	1,357,734	179	417,953	72	245,293	527	694,488	747	761	781	767
Heating equipment and supplies.....	10	3	57	45	12	142,365	25	75,981	5	21,700	27	44,684	57	58	57	57
Tobacco and tobacco products.....	63	39	489	446	43	1,012,742	275	652,583	23	98,283	191	261,870	518	521	486	484
All other.....	99	45	846	661	185	1,437,770	123	339,000	34	142,144	689	956,035	880	827	870	856
Books, periodicals and newspapers.....	18	9	178	111	67	300,416	25	92,688	3	10,800	150	187,808	177	181	179	178
Oils and greases (animal and vegetable).....	4	3	8	3	5	35,970	3	30,342	1	6,037	5	16,637	8	8	8	8
Rubber goods (general line).....	1	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	14	4	125	72	53	244,724	12	36,604	8	41,448	105	166,672	98	116	124	108
Miscellaneous kinds of business.....	02	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

DALLAS

Total.....	809	367	12,062	10,387	2,275	\$24,283,343	3,623	\$9,340,877	678	\$3,109,087	8,361	\$11,638,869	11,794	12,149	12,467	12,391
Amusement and sporting goods.....	22	2	514	323	191	941,926	124	322,438	18	115,424	372	504,064	467	497	487	490
Amusement and sporting goods (except cameras and motion picture equip- ment and supplies).....	6	1	181	154	27	319,574	69	122,888	9	51,021	103	145,065	136	167	158	163
Cameras and motion-picture equip- ment and supplies.....	16	2	333	169	164	622,352	55	199,550	9	64,403	269	358,399	331	330	329	333
Automotive.....	67	31	1,108	943	165	2,300,944	363	972,015	41	204,850	704	1,124,079	1,085	1,100	1,118	1,085
Automobiles and other motor vehicles.....	7	4	214	180	34	399,806	141	349,386	19	94,358	214	399,806	251	244	244	239
Automotive equipment.....	26	17	410	348	71	820,428	141	349,386	19	94,358	259	376,684	402	412	414	415
Automobile parts (new and used).....	17	10	101	88	13	173,117	35	75,847	2	10,000	64	87,270	90	80	100	97
Tires and tubes.....	17	10	374	327	47	907,593	187	546,782	20	100,492	167	260,319	342	355	354	337
Chemicals, drugs, and allied products.....	42	9	637	534	103	1,216,399	171	502,868	37	189,226	429	524,305	448	521	521	517
Chemicals.....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	8	1	297	250	41	511,593	66	178,695	13	96,991	218	235,907	72	67	68	70
Drugs and drug sundries (specialty).....	7	1	136	98	38	277,094	20	96,421	11	44,752	105	136,521	49	136	136	135
Paints, varnishes, lacquers, and enam- els.....	14	4	125	110	15	252,288	44	116,956	3	13,600	78	121,732	123	121	120	116
Toilet articles and preparations.....	2	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	79	40	1,121	857	264	2,234,318	470	1,224,949	110	403,775	541	605,594	1,094	1,104	1,106	1,121
Clothing and furnishings (other than millinery and footwear).....	42	26	676	482	194	1,303,283	311	763,051	54	178,443	311	361,789	681	685	695	710
Dry goods (general line).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies.....	6	4	20	12	8	33,967	9	23,328	5	6,213	6	5,426	20	20	20	20
Notions.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	14	3	32	26	6	107,065	20	86,335	1	5,500	11	15,230	28	28	30	31
Shoes and other footwear.....	11	4	133	109	24	336,922	62	202,232	38	107,769	33	20,921	132	131	129	131

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)			SALESMEN ²		EXECUTIVES ²		ALL OTHER EM- PLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
			NUMBER OF EM- PLOYEES			Num- ber	Salaries	Num- ber	Salaries	Num- ber	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15	
			Total	Male	Fe- male											Salaries and wages
DALLAS—Continued																
Electrical.....	50	12	911	707	204	\$1,777,530	318	\$723,571	68	\$240,157	525	\$813,802	857	879	908	921
Electrical goods (including appliances).....	28	4	934	490	144	1,195,218	242	505,328	45	133,141	347	556,749	619	620	627	636
Electrical equipment and supplies.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment.....	12	5	170	138	32	378,000	51	139,538	20	94,591	99	144,567	147	157	173	172
Refrigerators (electric).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	72	72	1,053	956	97	2,406,263	55	211,101	51	425,612	947	1,799,550	791	842	1,054	1,063
Cotton.....	64	60	982	889	93	2,323,055	54	209,734	43	416,771	886	1,697,450	720	771	983	992
Flowers and nursery stock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grain.....	4	2	63	60	3	73,318	(x)	(x)	7	7,141	50	60,177	63	63	63	63
Hides, skins, and furs.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	4	90	72	18	167,723	20	51,546	7	47,075	63	68,502	90	90	90	90	90
Food products (not elsewhere specified).....	53	47	1,271	1,127	144	1,687,810	236	448,804	37	142,743	998	1,096,212	1,249	1,292	1,295	1,220
Confectionery and soft drinks.....	8	8	49	42	7	122,250	31	74,771	11	41,483	7	6,002	49	47	47	40
Dairy products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products.....	3	4	59	40	10	54,985	4	6,440	4	19,500	51	20,045	24	32	32	69
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	3	3	18	18	(x)	21,517	5	7,492	1	1,200	12	12,825	18	18	18	18
Fruits and vegetables.....	27	30	237	229	8	327,280	55	83,460	8	24,530	174	210,206	232	227	220	221
Meats and meat products.....	9	811	703	108	1,040,476	111	213,701	9	38,170	691	788,005	831	877	873	777	777
Forest products (except lumber).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	34	17	342	278	64	660,948	165	389,010	13	73,313	164	207,026	331	335	343	340
Furniture.....	15	6	113	90	23	205,300	41	169,791	4	21,800	68	103,709	111	113	115	112
House furnishings.....	15	8	135	107	28	256,531	72	159,477	7	40,213	56	56,841	126	128	134	134
Musical instruments and sheet music.....	4	3	94	81	13	118,117	52	60,342	2	11,300	40	46,475	94	94	94	94
General merchandise.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	55	24	1,270	1,063	226	2,258,394	546	1,184,088	31	150,042	702	923,864	1,219	1,240	1,256	1,285
Groceries (general line).....	20	5	462	404	48	780,805	145	330,740	21	112,391	286	343,668	438	453	457	455
Food and grocery specialties.....	35	19	827	649	178	1,471,589	401	854,242	10	37,651	416	579,690	781	787	790	830
Hardware.....	9	7	238	210	28	244,452	36	120,611	2	25,000	200	98,841	238	235	238	234
Hardware (general line).....	6	5	213	187	26	189,379	20	75,354	2	25,000	191	89,025	213	210	213	213
Hardware (specialty).....	3	2	25	23	2	55,073	16	45,257	(x)	(x)	9	9,816	25	25	25	21
Iron and steel scrap and other waste material.....	11	8	104	49	55	90,770	2	3,330	6	21,380	96	75,060	101	101	101	106
Jewelry and optical goods.....	10	4	127	92	35	305,020	32	99,631	15	101,750	80	103,639	120	121	127	128
Leather and leather goods (except gloves and shoes).....	6	97	83	14	163,787	31	50,255	10	36,747	56	70,785	97	97	97	97	97
Lumber and building materials (other than metal).....	31	12	373	335	38	700,712	78	226,748	15	47,345	280	432,619	351	367	370	368
Construction and building materials (other than metal or wood).....	22	6	320	287	33	575,247	68	190,111	13	35,345	239	349,791	298	315	318	319
Lumber and millwork.....	9	6	53	48	5	131,465	10	36,637	2	12,000	41	82,828	53	52	52	49
Machinery, equipment, and supplies (except electrical).....	130	40	1,525	1,207	258	3,385,991	471	1,394,896	100	406,148	954	1,684,047	1,454	1,497	1,520	1,474
Commercial equipment and supplies.....	14	3	109	92	14	194,896	52	116,160	3	16,432	51	62,264	88	85	103	101
Construction equipment and supplies.....	8	67	58	9	227,850	20	71,641	4	36,800	43	119,409	70	76	76	74	74
Farm machinery and equipment.....	14	6	405	418	77	993,376	178	409,488	51	101,606	266	422,192	401	498	523	490
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	61	20	540	453	87	1,295,364	133	498,385	16	81,236	391	715,743	523	533	517	506
Professional equipment and supplies.....	11	4	184	134	50	313,559	41	106,981	8	38,607	135	167,941	145	171	176	171
Service equipment and supplies.....	20	7	123	102	21	330,718	45	186,251	17	61,767	61	88,608	121	124	124	122
Transportation equipment and sup- plies.....	2	10	10	(x)	(x)	24,200	2	6,000	1	9,500	7	8,700	10	10	10	10
Metals and minerals (except petroleum and scrap).....	32	7	231	188	43	505,621	74	242,795	11	37,261	146	225,565	168	186	180	185
Coal.....	5	4	27	20	7	61,946	13	32,806	6	18,970	8	10,170	27	26	27	27
Iron and steel (except scrap).....	20	3	149	124	25	328,845	51	182,064	(x)	(x)	98	146,791	137	155	145	149
Metals and metal work (other than iron and steel).....	7	55	44	11	114,830	10	27,935	5	18,291	40	68,604	4	4	8	9	9
Paper and paper products.....	17	4	222	198	24	475,664	74	201,826	13	82,491	135	191,247	216	218	210	218
Paper and paper products (general line).....	6	1	133	123	10	312,712	44	127,032	8	58,206	81	127,414	130	133	133	133
Paper and paper products (specialty, other than specified).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery supplies.....	5	3	28	24	4	48,600	13	27,042	1	3,000	14	17,658	20	26	26	26
Wall paper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	25	4	319	310	9	611,515	49	93,962	7	50,265	263	467,288	201	302	305	319
Plumbing and heating equipment and supplies.....	24	6	257	212	45	485,777	79	203,160	38	106,156	140	176,461	242	244	243	246
Plumbing equipment and supplies.....	17	5	205	172	33	355,700	55	129,771	34	87,456	116	138,533	200	201	201	204
Heating equipment and supplies.....	7	1	52	40	12	130,017	24	73,389	4	18,700	24	37,928	42	43	42	42
Tobacco and tobacco products.....	9	9	118	105	13	338,364	70	245,050	9	30,269	39	54,046	162	160	120	117
All other.....	22	10	300	198	102	573,929	85	269,658	7	20,668	208	274,603	289	280	208	300
Books, periodicals, and newspapers.....	8	4	132	74	58	263,114	25	92,688	3	19,860	104	140,566	131	135	133	132
Oils and greases (animal and vege- table).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	4	17	12	5	31,624	(x)	15,156	1	3,328	12	13,140	17	17	17	17	17
Miscellaneous kinds of business.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

¹ Establishments in most cases reported average number employees on pay roll during year 1929; thus figures may not agree with total on specified dates.
² Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

CENSUS OF DISTRIBUTION

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS¹ ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

THE STATE

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			LESS THAN \$25,000			\$25,000 TO \$49,999			\$50,000 TO \$99,999			\$100,000 TO \$199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total.....	2,900	1,058,378	119,662	536	6,147	1,464	348	12,647	2,322	442	31,413	6,004	479	66,414	11,001
Amusement and sporting goods.....	22	5,097	1,272	5	75	26	2	(x)	(x)	1	(x)	(x)	3	421	61
Automotive.....	157	37,833	7,106	25	354	113	20	724	219	35	2,420	975	30	4,380	1,062
Chemicals, drugs, and allied products.....	73	32,736	5,703	12	140	38	8	262	53	9	604	186	10	1,874	332
Dry goods and apparel.....	89	46,423	7,124	2	(x)	(x)	7	(x)	(x)	19	1,403	271	20	2,835	528
Electrical.....	60	20,842	4,149	8	102	41	4	152	33	12	768	208	12	1,710	453
Farm products (not elsewhere specified).....	222	318,428	22,714	52	580	58	22	770	81	27	1,874	270	30	4,159	208
Farm supplies (except machinery and equipment).....	55	17,116	1,280	6	70	14	3	108	23	12	944	174	6	803	44
Food products (not elsewhere specified).....	481	107,868	15,202	129	1,376	278	56	2,078	328	56	3,980	543	63	12,889	1,707
Forest products (except lumber).....	18	1,200	195	12	106	22	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Furniture and house furnishings.....	30	9,700	1,838	3	27	7	1	(x)	(x)	5	343	103	4	886	171
General merchandise.....	5	6,672	1,361							1	(x)	(x)	1	(x)	(x)
Groceries and food specialties.....	469	200,368	16,633	25	348	71	25	804	135	49	3,638	401	66	10,050	956
Hardware.....	45	35,704	5,325	2	(x)	(x)	1	(x)	(x)	4	271	79	8	1,084	165
Iron and steel scrap and other waste materials.....	100	7,338	1,238	56	358	125	14	466	74	13	857	112	4	666	70
Jewelry and optical goods.....	9	1,947	409	2	(x)	(x)				2	(x)	(x)	2	(x)	(x)
Leather and leather goods (except gloves and shoes).....	12	2,730	469				2	(x)	(x)	2	(x)	(x)	4	505	115
Lumber and building materials (other than metal).....	104	31,044	4,981	10	131	21	10	371	86	15	1,172	510	26	3,090	1,021
Machinery, equipment, and supplies (except electrical).....	435	87,316	11,128	81	982	301	60	2,261	553	69	4,752	1,173	97	13,650	2,309
Metals and minerals (except petroleum and scrap).....	38	7,574	1,188	9	93	25	6	213	40	4	(x)	(x)	5	607	142
Paper and paper products.....	39	9,544	2,058	4	51	18	3	126	30	11	795	167	5	752	281
Petroleum and petroleum products.....	258	23,023	3,814	62	847	172	31	2,929	384	50	4,160	508	28	3,881	746
Plumbing and heating equipment and supplies.....	60	11,632	1,974	11	169	61	7	245	39	13	970	164	10	1,424	213
Tobacco and tobacco products (except leaf).....	47	20,251	1,189				2	(x)	(x)	7	(x)	(x)	8	1,255	79
All other.....	63	6,974	1,317	20	206	57	13	474	115	15	1,682	162	0	993	132

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$1,000,000			\$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total.....	337	61,283	11,897	192	66,436	7,954	129	56,847	6,396	259	177,205	21,146	178	557,986	51,478
Amusement and sporting goods.....	5	1,130	303	2	(x)	(x)	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Automotive.....	14	3,451	901	8	2,786	662	0	2,668	492	11	7,412	1,406	8	13,629	1,480
Chemicals, drugs, and allied products.....	11	2,637	638	5	(x)	(x)	1	(x)	(x)	0	4,380	878	11	21,251	3,520
Dry goods and apparel.....	8	1,847	263	7	2,609	348	0	2,687	317	9	5,980	883	11	28,752	4,467
Electrical.....	9	2,306	483	3	1,063	166	3	1,304	150	10	7,040	1,042	8	11,707	1,583
Farm products (not elsewhere specified).....	10	2,436	151	12	3,978	237	0	3,909	346	21	14,947	722	39	285,766	20,632
Farm supplies (except machinery and equipment).....	10	2,209	133	3	1,066	67	4	1,727	188	8	5,202	509	3	5,038	130
Food products (not elsewhere specified).....	50	11,961	1,651	20	9,874	1,168	13	5,772	589	32	21,895	3,311	23	38,037	5,627
Forest products (except lumber).....	1	(x)	(x)				1	(x)	(x)						
Furniture and house furnishings.....	5	1,160	261	2	(x)	(x)	3	1,432	433	7	5,331	687			
General merchandise.....				1	(x)	(x)	1	(x)	(x)				1	(x)	(x)
Groceries and food specialties.....	60	21,810	1,759	67	23,430	1,932	43	18,031	1,476	60	44,611	4,215	38	70,006	5,688
Hardware.....	5	1,230	245	3	1,088	195	6	2,664	435	0	4,359	780	10	24,056	3,410
Iron and steel scrap and other waste materials.....	7	1,628	289				2	(x)	(x)	4	(x)	(x)			
Jewelry and optical goods.....				2	(x)	(x)				1	(x)	(x)			
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)	1	(x)	(x)				2	(x)	(x)			
Lumber and building materials (other than metal).....	20	4,021	993	6	2,046	546	4	1,715	515	8	5,647	823	5	11,351	466
Machinery, equipment, and supplies (except electrical).....	50	11,926	1,847	21	7,189	970	13	5,668	550	33	21,014	2,090	11	18,974	1,320
Metals and minerals (except petroleum and scrap).....	6	1,498	302	1	(x)	(x)				7	4,470	529			
Paper and paper products.....	5	1,254	210	2	(x)	(x)	3	1,317	220	5	3,531	767	1	(x)	(x)
Petroleum and petroleum products.....	13	3,093	488	8	2,591	278	1	(x)	(x)	5	(x)	(x)			
Plumbing and heating equipment and supplies.....	7	1,798	219	3	(x)	(x)	2	(x)	(x)	7	4,994	964	1	(x)	(x)
Tobacco and tobacco products (except leaf).....	5	1,213	120	5	1,721	74	0	2,638	211	9	5,614	301	5	7,262	356
All other.....	5	1,228	575	1	(x)	(x)				1	(x)	(x)	2	(x)	(x)

¹ For the purposes of this tabulation, the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

WHOLESALE DISTRIBUTION—TEXAS: 1929

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TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS¹ ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

DALLAS

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total.....	372	199,339	25,140	\$200,000 to \$299,999.....	40	11,998	2,161
Under \$25,000.....	43	536	181	\$300,000 to \$399,999.....	28	9,823	1,842
\$25,000 to \$49,999.....	32	1,163	281	\$400,000 to \$499,999.....	21	9,331	1,280
\$50,000 to \$99,999.....	58	4,352	1,073	\$500,000 to \$999,999.....	42	28,413	4,235
\$100,000 to \$199,999.....	52	7,165	1,480	\$1,000,000 and over.....	47	120,558	12,577

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total.....	372	199,339	25,140	133	6,051	1,535	160	38,317	6,743	89	154,971	16,862
Amusement and sporting goods.....	11	3,781	1,021	2	(x)	(x)	7	2,053	407	2	(x)	(x)
Automotive.....	39	14,504	2,294	19	806	270	12	2,903	718	8	10,705	1,306
Chemicals, drugs, and allied products.....	18	8,836	1,070	4	170	67	11	2,064	632	3	6,002	1,271
Dry goods and apparel.....	47	27,169	3,084	18	1,130	250	18	5,137	673	11	20,902	2,761
Electrical.....	23	11,404	1,747	8	328	67	8	1,813	426	7	9,263	1,254
Farm products (not elsewhere specified).....	14	45,632	2,260	2	(x)	(x)	2	(x)	(x)	10	45,146	2,236
Farm supplies (except machinery and equipment).....	4	1,750	285	3	(x)	(x)	3	(x)	(x)	1	(x)	(x)
Food products (not elsewhere specified).....	41	17,823	1,546	15	648	66	17	4,165	414	9	13,010	1,066
Forest products (except lumber).....	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Furniture and house furnishings.....	8	2,478	395	3	202	53	3	(x)	(x)	2	(x)	(x)
General merchandise.....	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Groceries and food specialties.....	18	10,447	1,222	4	182	34	5	1,602	194	9	14,663	994
Hardware.....	4	2,453	455	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials.....	11	700	167	9	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Jewelry and optical goods.....	6	1,580	336	3	89	9	2	(x)	(x)	1	(x)	(x)
Leather and leather goods (except gloves and shoes).....	4	1,441	252	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal).....	9	1,870	464	2	(x)	(x)	7	(x)	(x)	3	5,243	905
Machinery, equipment, and supplies (except electrical).....	53	11,708	2,269	21	893	233	20	5,572	1,131	6	1,021	145
Metals and minerals (except petroleum and scrap).....	10	3,142	391	7	119	43	7	1,521	246	3	2,129	459
Paper and paper products.....	10	3,223	786	3	119	43	4	975	284	3	2,129	459
Petroleum and petroleum products.....	10	3,512	977	4	204	91	4	(x)	(x)	2	(x)	(x)
Plumbing and heating equipment and supplies.....	10	2,826	579	5	244	69	3	(x)	(x)	2	(x)	(x)
Tobacco and tobacco products (leaf).....	7	5,160	355	2	(x)	(x)	2	(x)	(x)	5	(x)	(x)
All other.....	12	2,667	319	8	429	70	2	(x)	(x)	2	(x)	(x)

¹ For the purposes of this tabulation, the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semifjobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OVER 100,000					CITIES OF 50,000 TO 100,000					CITIES OF 20,000 TO 50,000							
	Dallas	El Paso	Fort Worth	Houston	San Antonio	Austin	Beaumont	Galveston	Port Arthur	Waco	Abilene	Amarillo	Brownsville	Corpus Christi	Laredo	Lubbock	San Angelo	Wichita Falls
Total.....	809	205	240	506	343	74	82	99	14	117	82	106	32	47	37	67	36	96
Amusement and sporting goods.....	22	3	1	3	0	3	3	2	—	10	7	10	—	2	2	1	1	7
Automotive.....	67	7	10	21	30	3	5	1	—	6	—	3	4	—	—	—	—	—
Chemicals, drugs, and allied products.....	42	7	7	10	15	2	1	2	—	2	1	1	—	—	—	—	—	—
Dry goods and apparel.....	79	10	4	11	14	2	1	2	—	2	1	1	—	—	—	—	—	—
Electrical.....	50	6	7	16	12	1	1	1	—	3	2	3	—	2	—	—	—	—
Farm products (not elsewhere specified).....	72	8	59	66	15	7	2	22	—	18	17	11	1	7	1	24	2	4
Farm supplies (except machinery and equipment).....	4	1	8	8	5	—	—	3	—	2	2	4	—	1	—	1	1	2
Food products (not elsewhere specified).....	53	39	31	53	49	13	10	24	3	12	15	14	13	12	4	6	6	14
Forest products (except lumber).....	1	—	—	1	1	—	—	1	—	2	—	—	—	—	—	—	—	—
Furniture and house furnishings.....	34	7	3	9	7	—	—	1	—	1	—	1	—	—	—	—	—	1
General merchandise.....	4	1	—	—	—	—	—	1	—	2	—	—	—	—	—	—	—	—
Groceries and food specialties.....	55	34	21	46	50	18	15	12	4	16	11	11	7	8	9	6	5	11
Hardware.....	9	5	2	4	10	2	2	2	—	2	1	2	—	—	—	2	3	3
Iron and steel scrap and other waste materials.....	11	3	6	17	12	4	1	3	—	2	1	2	—	—	—	1	—	5
Jewelry and optical goods.....	10	1	1	2	2	—	—	—	—	1	1	1	—	—	—	1	—	1
Leather and leather goods (except gloves and shoes).....	6	3	—	3	1	—	—	—	—	2	—	—	—	—	—	—	—	—
Lumber and building materials (other than metal).....	31	6	11	38	19	1	7	3	1	9	3	10	—	2	1	4	1	5
Machinery, equipment, and supplies (except electrical).....	130	33	32	110	27	2	11	6	1	10	3	11	—	3	—	—	—	22
Metals and minerals (except petroleum and scrap).....	32	5	6	20	3	—	3	—	—	1	—	2	—	—	—	1	—	1
Paper and paper products.....	17	2	5	9	8	—	—	3	—	1	—	2	—	—	—	1	—	—
Petroleum and petroleum products.....	25	11	11	18	21	10	11	0	4	13	13	11	5	7	5	13	11	14
Plumbing and heating equipment and supplies.....	24	2	5	15	9	1	2	—	—	1	2	5	—	1	1	3	4	3
Tobacco and tobacco products (except leaf).....	9	3	8	6	6	2	5	1	—	3	2	1	1	1	—	2	1	3
All other.....	22	8	2	14	18	3	1	4	1	1	1	1	1	1	7	1	—	—

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT¹

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage
Total.....	2,804,518	2,300,657	82.0	Iron and steel scrap and other waste materials.....	9,197	8,949	97.3
Amusement and sporting goods.....	11,689	10,572	90.4	Jewelry and optical goods.....	3,500	3,357	95.9
Automotive.....	71,712	70,241	97.9	Leather and leather goods (except gloves and shoes).....	2,960	2,932	99.1
Chemicals, drugs, and allied products.....	40,687	40,112	98.6	Lumber and building materials (other than metal).....	53,149	48,023	90.4
Dry goods and apparel.....	65,225	61,627	94.5	Machinery, equipment, and supplies (except electrical).....	160,696	153,614	95.6
Electrical.....	57,953	57,936	100.0	Metals and minerals (except petroleum and scrap).....	37,453	37,332	99.7
Farm products (not elsewhere specified).....	1,326,178	1,051,624	79.3	Paper and paper products.....	11,274	11,064	98.1
Farm supplies (except machinery and equipment).....	42,236	40,540	96.0	Petroleum and petroleum products.....	140,207	110,607	78.9
Food products (not elsewhere specified).....	235,442	190,334	80.8	Plumbing and heating equipment and supplies.....	22,827	21,357	93.6
Forest products (except lumber).....	2,235	1,655	74.0	Tobacco and tobacco products (except leaf).....	35,947	34,327	95.5
Furniture and house furnishings.....	21,997	21,543	97.9	All other.....	50,191	39,246	78.2
General merchandise.....	26,915	13,071	48.6				
Groceries and food specialties.....	337,245	236,134	70.0				
Hardware.....	37,600	34,460	91.6				

¹ The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

² The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales.....	2,804,518	Automotive equipment, parts, and accessories—Continued.		Books, magazines, and newspapers—Contd.	
Sales not reported by commodities.....	503,861	Hardware trade:		All other trades:	
Reported commodity sales (100 per cent).....	2,300,657	Wholesale merchants.....	1,326	Commission merchants.....	48
Aluminum ingots, bars, sheets, shapes, etc. (less than 0.1 per cent of reported commodity sales).....	167	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	22
Hardware trade:		Manufacturers' sales branches.....	53	Manufacturers' sales branches.....	1,420
Wholesale merchants.....	138	Wholesale merchants.....	187	Wholesale merchants.....	1,074
Iron and steel scrap and other waste materials trade:		Petroleum and petroleum products trade:		Brick, tile, and terra cotta (0.2 per cent of reported commodity sales).....	5,528
Wholesale merchants.....	23	Bulk tank stations.....	2	Electrical trade:	
Metals and minerals (except petroleum and scrap) trade:		Wagon distributors.....	13	Manufacturers' sales branches.....	252
Wholesale merchants.....	5	Wholesale merchants.....	12	Hardware trade:	
All other trades:		All other trades:		Wholesale merchants.....	2
Manufacturer's sales branches.....	1	Customs brokers.....	20	Lumber and building materials (other than metal) trade:	
Automobiles, trucks, and tractors, new and used (1.4 per cent of reported commodity sales).....	32,920	Manufacturers' sales branches.....	1,442	Brokers.....	5
Automotive trade:		Wholesale merchants.....	2	Drop shippers.....	90
District sales offices.....	5,216	Bakery products (cakes, biscuits, crackers, etc.) (0.4 per cent of reported commodity sales).....	9,597	Manufacturers' agents.....	127
Manufacturers' sales branches.....	3,729	Food products (not elsewhere specified) trade:		Manufacturers' sales branches.....	3,366
Selling agents.....	160	Wholesale merchants.....	4	Selling agents.....	19
Wholesale merchants.....	12,211	Grocery and food specialties trade:		Wholesale merchants.....	1,643
Electrical trade:		Brokers.....	69	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	17	Cash-and-carry wholesalers.....	146	Commission merchants.....	4
General merchandise trade:		Chain-store warehouses.....	213	Wholesale merchants.....	20
Customs brokers.....	257	Manufacturers' sales branches.....	7,794	Building materials not classified elsewhere (0.2 per cent of reported commodity sales).....	4,063
Export merchants.....	205	Wagon distributors.....	2	Automotive trade:	
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	1,367	Manufacturers' sales branches.....	11
Manufacturers' sales branches.....	10,876	All other trades:		Chemical, drug, and allied products trade:	
Selling agents.....	6	Commission merchants.....	1	Manufacturers' agents.....	75
Wholesale merchants.....	205	Wagon distributors.....	1	Manufacturers' sales branches.....	6
All other trades:		Barbers' equipment and supplies (0.1 per cent of reported commodity sales).....	1,277	General merchandise trade:	
Customs brokers.....	38	General merchandise trade:		Customs brokers.....	5
Automotive equipment, parts, and accessories (2.0 per cent of reported commodity sales).....	47,065	Customs brokers.....	71	Hardware trade:	
Automotive trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	487
District sales offices.....	552	Wholesale merchants.....	1,205	Lumber and building materials (other than metal) trade:	
Manufacturers' agents.....	2,074	All other trades:		Drop shippers.....	33
Manufacturers' sales branches.....	20,074	Customs brokers.....	1	Manufacturers' agents.....	594
Selling agents.....	497	Books, magazines, and newspapers (0.2 per cent of reported commodity sales).....	3,666	Manufacturers' sales branches.....	1,146
Wagon distributors.....	13	Amusement and sporting goods trade:		Wholesale merchants.....	1,571
Wholesale merchants.....	19,617	Manufacturers' sales branches.....	43	Metals and minerals (except petroleum and scrap) trade:	
Dry goods and apparel trade:		Wholesale merchants.....	21	Wholesale merchants.....	241
Commission merchants.....	10	Hardware trade:		Building materials (ornamental metal) (0.1 per cent of reported commodity sales).....	1,497
Electrical trade:		Wholesale merchants.....	5	Furniture and house furnishings trade:	
Manufacturers' agents.....	98	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	104
Manufacturers' sales branches.....	5	Manufacturers' sales branches.....	74	Hardware trade:	
Wholesale merchants.....	612	Wholesale merchants.....	340	Wholesale merchants.....	14
Wholesaling manufacturers.....	6	Paper and paper products trade:		Lumber and building materials (other than metal) trade:	
General merchandise trade:		Manufacturers' sales branches.....	19	Drop shippers.....	20
Customs brokers.....	293			Manufacturers' agents.....	119
Wholesale merchants.....	157			Manufacturers' sales branches.....	206
				Wholesale merchants.....	158

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Building materials—Continued.		Chemicals, refined and/or related products—Continued.		Clothing and furnishings, men's and boys'—Continued.	
Machinery, equipment, and supplies (except electrical) trade:		Farm products (not elsewhere specified) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	4	Brokers.....	135	Wholesale merchants.....	
Wholesale merchants.....	87	Wholesale merchants.....	2	All other trades:	
Metals and minerals (except petroleum and scrap) trade:		Farm supplies (except machinery and equipment) trade:		Manufacturers' sales branches.....	
Manufacturers' agents.....	123	Wholesale merchants.....	99		
Manufacturers' sales branches.....	110	General merchandise trade:		Clothing, women's and children's (0.7 per cent of reported commodity sales)	16,992
Selling agents.....	269	Customs brokers.....	3	Dry goods and apparel trade:	
Wholesale merchants.....	124	Grocery and food specialties trade:		Chain-store warehouses.....	600
All other trades:		Manufacturers' sales branches.....	48	Commission merchants.....	149
Export merchants.....	1	Wholesale merchants.....	3	Export merchants.....	20
Manufacturers' agents.....	38	Hardware trade:		Manufacturers' agents.....	205
Building stone, slate, and concrete products (less than 0.1 per cent of reported commodity sales)	395	Wholesale merchants.....	3	Manufacturers' sales branches.....	686
Lumber and building materials (other than metal) trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	14,088
Manufacturers' agents.....	115	Manufacturers' sales branches.....	248	General merchandise trade:	
Wholesale merchants.....	280	Wholesale merchants.....	190	Customs brokers.....	285
Cameras and photographic supplies (0.3 per cent of reported commodity sales)	7,157	All other trades:		Wholesale merchants.....	959
Amusement and sporting goods trade:		Manufacturers' agents.....	103	Coal and coke (0.1 per cent of reported commodity sales)	2,250
Manufacturers' sales branches.....	4,854	China, glassware, and crockery (0.1 per cent of reported commodity sales)	2,599	Chemical, drug, and allied products trade:	
Wholesale merchants.....	1,084	Farm products (not elsewhere specified) trade:		Brokers.....	
Chemical, drug, and allied products trade:		Wholesale merchants.....	13	Farm products (not elsewhere specified) trade:	20
Wholesale merchants.....	126	Furniture and house furnishings trade:		Country buyers.....	
Electrical trade:		Commission merchants.....	145	Wholesale merchants.....	5
Commission merchants.....	4	Export merchants.....	78	Farm supplies (except machinery and equipment) trade:	10
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	391	Wholesale merchants.....	
Wholesale merchants.....	180	Manufacturers' sales branches.....	441	Hardware trade:	121
Canned goods (food products) (1.8 per cent of reported commodity sales)	42,092	Wholesale merchants.....	515	Wholesale merchants.....	
Food products (not elsewhere specified) trade:		General merchandise trade:		Machinery, equipment, and supplies (except electrical) trade:	6
Brokers.....	272	Importers.....	35	Wholesale merchants.....	6
Commission merchants.....	61	Manufacturers' agents.....	60	Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches.....	1,443	Wholesale merchants.....	352	Drop shippers.....	
Wholesale merchants.....	351	Grocery and food specialties trade:		Manufacturers' sales branches.....	59
Grocery and food specialties trade:		Wholesale merchants.....	8	Selling agents.....	325
Brokers.....	11,129	Hardware trade:		Wholesale merchants.....	101
Cash-and-carry wholesalers.....	1,000	Manufacturers' agents.....	10	All other trades:	1,450
Chain-store warehouses.....	1,331	Wholesale merchants.....	134	Customs brokers.....	
Commission merchants.....	3	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	4
Manufacturers' agents.....	1,173	Manufacturers' agents.....	78	Wholesale merchants.....	111
Manufacturers' sales branches.....	769	Wholesale merchants.....	293		23
Selling agents.....	250	All other trades:		Confectionery and soft drinks (0.8 per cent of reported commodity sales)	
Wholesale merchants.....	24,211	Manufacturers' agents.....	11	Chemical, drug, and allied products trade:	18,579
Cement, lime, and plaster (0.2 per cent of reported commodity sales)	3,900	Wholesale merchants.....	26	Chain-store warehouses.....	217
Lumber and building materials (other than metal) trade:		Cigars, cigarettes, and tobacco (except leaf) (2.0 per cent of reported commodity sales)	45,511	Wholesale merchants.....	217
Drop shippers.....	10	Chemical, drug, and allied products trade:		Food products (not elsewhere specified) trade:	
Manufacturers' agents.....	0	Chain-store warehouses.....	639	Commission merchants.....	22
Manufacturers' sales branches.....	2,069	Wholesale merchants.....	100	Manufacturers' agents.....	1,627
Wholesale merchants.....	1,905	Food products (not elsewhere specified) trade:		Manufacturers' sales branches.....	1,606
Chemicals, industrial and heavy (0.1 per cent of reported commodity sales)	1,203	Wholesale merchants.....	123	Wagon distributors.....	123
Chemical, drug, and allied products trade:		Grocery and food specialties trade:		Wholesale merchants.....	7,132
Export merchants.....	185	Cash-and-carry wholesalers.....	1,260	Grocery and food specialties trade:	
Manufacturers' sales branches.....	71	Wagon distributors.....	3	Assemblers.....	3
Wholesale merchants.....	312	Wholesale merchants.....	10,515	Brokers.....	204
General merchandise trade:		Iron and steel scrap and other waste materials trade:		Cash-and-carry wholesalers.....	325
Customs brokers.....	20	Wholesale merchants.....	8	Chain-store warehouses.....	120
Grocery and food specialties trade:		Tobacco and tobacco products (except leaf) trade:		Wagon distributors.....	10
Manufacturers' sales branches.....	27	Chain-store warehouses.....	67	Wholesale merchants.....	5,613
Hardware trade:		Manufacturers' sales branches.....	15,035	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	2	Wagon distributors.....	559	Manufacturers' sales branches.....	60
Lumber and building materials (other than metal) trade:		Wholesale merchants.....	17,142	Wholesale merchants.....	49
Wholesale merchants.....	2	All other trades:		Tobacco and tobacco products (except leaf) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Wagon distributors.....	53	Wagon distributors.....	30
Manufacturers' agents.....	140	Wholesale merchants.....	1	Wholesale merchants.....	1,220
Manufacturers' sales branches.....	413	Clothing and furnishings, men's and boys' (0.7 per cent of reported commodity sales)	15,844	All other trades:	1
Wholesale merchants.....		Amusement and sporting goods trade:		Copper ingots, sheets, shapes, etc., (0.2 per cent of reported commodity sales)	4,840
All other trades:		Wholesale merchants.....	102	Automotive trade:	
Manufacturers' agents.....	26	Dry goods and apparel trade:		Manufacturers' agents.....	4
Chemicals, refined and/or related products (0.1 per cent of reported commodity sales)	2,063	Chain-store warehouses.....	700	Chemical, drug, and allied products trade:	
Automotive trade:		Commission merchants.....	70	Manufacturers' agents.....	25
Wholesale merchants.....	6	Export merchants.....	40	Electrical trade:	
Chemical, drug, and allied products trade:		Manufacturers' agents.....	785	Manufacturers' sales branches.....	969
Brokers.....	30	Manufacturers' sales branches.....	2,141	Wholesale merchants.....	269
Manufacturers' agents.....	450	Selling agents.....	25	Hardware trade:	
Manufacturers' sales branches.....	556	Wholesale merchants.....	10,243	Wholesale merchants.....	205
Selling agents.....	256	General merchandise trade:		Iron and steel scrap and other waste materials trade:	
Wholesale merchants.....	799	Customs brokers.....	270	Wholesale merchants.....	71
		Wholesale merchants.....	1,186	Machinery, equipment, and supplies (except electrical) trade:	
		Hardware trade:		Manufacturers' sales branches.....	15
		Wholesale merchants.....	2	Wholesale merchants.....	2

CENSUS OF DISTRIBUTION

TABLE 18.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Copper ingots, sheets, shapes, etc.—Con.		Electrical appliances, equipment, and supplies (1.9 per cent of reported commodity sales)		Fertilizer and fertilizer materials (0.1 per cent of reported commodity sales)	1,076
Metals and minerals (except petroleum and scrap) trade:		Automotive trade:	43,616	Chemical, drug, and allied products trade:	
Manufacturers' agents.....	6	Manufacturers' agents.....	165	Wholesale merchants.....	10
Manufacturers' sales branches.....	3,177	Manufacturers' sales branches.....	9	Farm supplies (except machinery and equipment) trade:	
Wholesale merchants.....	33	Wholesale merchants.....	1,124	Manufacturers' sales branches.....	1,442
Petroleum and petroleum products trade:		Chemical, drug, and allied products trade:		Wholesale merchants.....	438
Brokers.....	60	Manufacturers' agents.....	15	Grocery and food specialties trade:	
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	20	Manufacturers' sales branches.....	49
Wholesale merchants.....	3	Electrical trade:		Hardware trade:	
All other trades:		Brokers.....	409	Wholesale merchants.....	3
Manufacturers' agents.....	9	Commission merchants.....	5	Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	1	Manufacturers' agents.....	143	Wholesale merchants.....	33
		Manufacturers' sales branches.....	23,700	All other trades:	
Cotton raw, including linters (37.0 per cent of reported commodity sales)	850,471	Selling agents.....	33	Wholesale merchants.....	1
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	12,504		
Assemblers.....	32,716	Furniture and house furnishings trade:		Fish and sea foods, fresh and processed (0.1 per cent of reported commodity sales)	1,609
Brokers.....	118,019	Manufacturers' agents.....	2	Food products (not elsewhere specified) trade:	
Commission merchants.....	28,904	Wholesale merchants.....	38	Export merchants.....	153
Cooperative marketing associations.....	12,004	General merchandise trade:		Wholesale merchants.....	1,118
Cooperative sales agencies.....	2,376	Customs brokers.....	204	Grocery and food specialties trade:	
Export agents.....	12,245	Export merchants.....	2	Brokers.....	36
Export merchants.....	374,598	Wholesale merchants.....	350	Cash-and-carry wholesalers.....	58
Purchasing agents.....	24,012	Hardware trade:		Chain-store warehouses.....	52
Selling agents.....	803	Manufacturers' agents.....	20	Wholesale merchants.....	187
Wholesale merchants.....	244,889	Wholesale merchants.....	978		
Farm supplies (except machinery and equipment) trade:		Leather and leather goods (except gloves and shoes) trade:		Food products not classified elsewhere (0.1 per cent of reported commodity sales)	1,635
Brokers.....	45	Wholesale merchants.....	5	Food products (not elsewhere specified) trade:	
		Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	3
Dairy products and eggs (2.0 per cent of reported commodity sales)	46,045	Drop shippers.....	12	Wholesale merchants.....	178
Food products (not elsewhere specified) trade:		Manufacturers' agents.....	172	Grocery and food specialties trade:	
Brokers.....	316	Manufacturers' sales branches.....	1,116	Manufacturers' sales branches.....	711
Commission merchants.....	70	Selling agents.....	571	Wholesale merchants.....	743
Cooperative marketing associations.....	84	Wholesale merchants.....	1,383		
Country buyers.....	28	Metals and minerals (except petroleum and scrap) trade:		Fruits and vegetables, fresh and dried (5.2 per cent of reported commodity sales)	73,838
Manufacturers' sales branches.....	13,605	Manufacturers' agents.....	2	Food products (not elsewhere specified) trade:	
Wagon distributors.....	1,178	Manufacturers' sales branches.....	256	Brokers.....	6,098
Wholesale merchants.....	21,950	Wholesale merchants.....	153	Cash-and-carry wholesalers.....	36
Grocery and food specialties trade:		Plumbing and heating equipment and supplies trade:		Commission merchants.....	5,442
Brokers.....	1,743	Manufacturers' sales branches.....	156	Country buyers.....	886
Cash-and-carry wholesalers.....	130	All other trades:		Importers.....	200
Chain-store warehouses.....	514	Customs brokers.....	1	Warehouses (distributing).....	8
Commission merchants.....	2	Manufacturers' sales branches.....	60	Wholesale merchants.....	45,238
Manufacturers' agents.....	122	Wholesale merchants.....	2	Grocery and food specialties trade:	
Manufacturers' sales branches.....	1,848			Brokers.....	4,735
Wagon distributors.....	3	Farm products not classified elsewhere (0.3 per cent of reported commodity sales)	7,511	Cash-and-carry wholesalers.....	251
Wholesale merchants.....	4,443	Farm products (not elsewhere specified) trade:		Chain-store warehouses.....	710
		Assemblers.....	706	Commission merchants.....	1
Drugs and drug sundries (1.1 per cent of reported commodity sales)	25,419	Commission merchants.....	29	Manufacturers' agents.....	44
Chemical, drug, and allied products trade:		Cooperative marketing associations.....	91	Wholesale merchants.....	9,281
Chain-store warehouses.....	750	Importers.....	5	All other trades:	
Export merchants.....	67	Wholesale merchants.....	1,746	Manufacturers' sales branches.....	1
Manufacturers' agents.....	852	Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	7
Manufacturers' sales branches.....	1,458	Assemblers.....	30		
Selling agents.....	17	Brokers.....	3,287	Furniture, wooden and metal (0.5 per cent of reported commodity sales)	12,212
Wholesale merchants.....	21,722	Export merchants.....	925	Chemical, drug, and allied products trade:	
Dry goods and apparel trade:		Wholesale merchants.....	480	Wholesale merchants.....	156
Wholesale merchants.....	4	Grocery and food specialties trade:		Dry goods and apparel trade:	
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	93	Manufacturers' agents.....	75
Wholesale merchants.....	50	All other trades:		Furniture and house furnishings trade:	
General merchandise trade:		Wholesale merchants.....	20	Commission merchants.....	124
Customs brokers.....	29	Feeds (0.9 per cent of reported commodity sales)	21,810	Manufacturers' agents.....	3,310
Wholesale merchants.....	444	Farm products (not elsewhere specified) trade:		Manufacturers' sales branches.....	1,554
Machinery, equipment, and supplies (except electrical) trade:		Brokers.....	255	Wholesale merchants.....	3,821
Wholesale merchants.....	15	Commission merchants.....	99	General merchandise trade:	
All other trades:		Country buyers.....	10	Customs brokers.....	101
Importers.....	1	Wholesale merchants.....	556	Importers.....	3
Manufacturers' sales branches.....	9	Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	256
Wholesale merchants.....	1	Commission merchants.....	212	Hardware trade:	
Dry goods not classified elsewhere (0.1 per cent of reported commodity sales)	3,332	Drop shippers.....	4,771	Wholesale merchants.....	12
Dry goods and apparel trade:		Export merchants.....	7,935	Lumber and building materials (other than metal) trade:	
Commission merchants.....	158	Manufacturers' sales branches.....	329	Manufacturers' sales branches.....	200
Export merchants.....	40	Wholesale merchants.....	6,500	Wholesale merchants.....	15
Wholesale merchants.....	2,074	Grocery and food specialties trade:		Machinery, equipment, and supplies (except electrical) trade:	
General merchandise trade:		Cash-and-carry wholesalers.....	90	Manufacturers' sales branches.....	1,506
Wholesale merchants.....	319	Manufacturers' sales branches.....	403	Wholesale merchants.....	930
Grocery and food specialties trade:		Wholesale merchants.....	425	All other trades:	
Wholesale merchants.....	40	Iron and steel scrap and other waste materials trade:		Customs brokers.....	5
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	41	Manufacturers' agents.....	44
Manufacturers' agents.....	26	Plumbing and heating equipment and supplies trade:			
All other trades:		Manufacturers' sales branches.....	25	Glass, sheet (0.2 per cent of reported commodity sales)	3,488
Manufacturers' agents.....	25	All other trades:		Automotive trade:	
Wholesale merchants.....	50	Brokers.....	63	Wholesale merchants.....	95
				Chemical, drug, and allied products trade:	
				Wholesale merchants.....	26

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Glass, sheet—Continued.		Hardware—Continued.		House furnishings and supplies—Contd.	
Electrical trade:		Lumber and building materials (other than metal) trade:		Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches.....	135	Export agents.....	3	Wholesale merchants.....	100
Forest products (except lumber) trade:		Wholesale merchants.....	140	Lumber and building materials (other than metal) trade:	
Manufacturers' agents.....	6	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	218
Grocery and food specialties trade:		Manufacturers' agents.....	180	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	26	Manufacturers' sales branches.....	235	Wholesale merchants.....	28
Lumber and building materials (other than metal) trade:		Wholesale merchants.....	2,520	Paper and paper products trade:	
Manufacturers' sales branches.....	1,763	Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	11
Wholesale merchants.....	1,406	Selling agents.....	3	All other trades:	
Machinery, equipment, and supplies (except electrical) trade:		Paper and paper products trade:		Customs brokers.....	1
Wholesale merchants.....	40	Wholesale merchants.....	24	Manufacturers' sales branches.....	16
All other trades:		Plumbing and heating equipment and supplies trade:			
Wholesale merchants.....	1	Wholesale merchants.....	7	Iron and steel, and products (except as classified) (2.4 per cent of reported commodity sales)	55,841
Grain (wheat, corn, oats, etc.) (4.6 per cent of reported commodity sales)	106,747	Tobacco and tobacco products (except leaf) trade:		Automotive trade:	
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	47	Manufacturers' agents.....	54
Assemblers.....	654	All other trades:		Wholesale merchants.....	23
Brokers.....	8,150	Customs brokers.....	1	Chemical, drug, and allied products trade:	
Commission merchants.....	27,120	Export merchants.....	1	Manufacturers' agents.....	10
Country buyers.....	2,238	Manufacturers' agents.....	17	Electrical trade:	
Drop shippers.....	3,093	Selling agents.....	1	Manufacturers' agents.....	220
Export merchants.....	1,625	Wholesale merchants.....	1	Manufacturers' sales branches.....	146
Manufacturers' sales branches.....	26			Wholesale merchants.....	167
Wholesale merchants.....	51,882	Hay, straw, and alfalfa (0.1 per cent of reported commodity sales)	1,883	Farm products (not elsewhere specified) trade:	
Farm supplies (except machinery and equipment) trade:		Farm products (not elsewhere specified) trade:		Wholesale merchants.....	3
Brokers.....	1,939	Brokers.....	15	Farm supplies (except machinery and equipment) trade:	
Commission merchants.....	354	Commission merchants.....	30	Wholesale merchants.....	13
Export merchants.....	3,468	Wholesale merchants.....	501	General merchandise trade:	
Manufacturers' sales branches.....	135	Farm supplies (except machinery and equipment) trade:		Customs brokers.....	12
Wholesale merchants.....	4,801	Brokers.....	25	Hardware trade:	
General merchandise trade:		Commission merchants.....	2	Manufacturers' sales branches.....	412
Customs brokers.....	49	Export merchants.....	5	Wholesale merchants.....	7,593
Grocery and food specialties trade:		Wholesale merchants.....	1,261	Iron and steel scrap and other waste materials trade:	
Manufacturers' sales branches.....	136	Grocery and food specialties trade:		Export merchants.....	1,859
Wholesale merchants.....	95	Cash-and-carry wholesalers.....	10	Wholesale merchants.....	2,812
All other trades:		Wholesale merchants.....	34	Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	7			Export agents.....	20
Groceries (5.7 per cent of reported commodity sales)	130,477	Hides, skins, and raw furs (0.3 per cent of reported commodity sales)	5,163	Manufacturers' agents.....	48
Farm products (not elsewhere specified) trade:		Farm products (not elsewhere specified) trade:		Manufacturers' sales branches.....	960
Country buyers.....	44	Brokers.....	6	Selling agents.....	20
Wholesale merchants.....	639	Assemblers.....	620	Wholesale merchants.....	570
Farm supplies (except machinery and equipment) trade:		Importers.....	520	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	6	Manufacturers' sales branches.....	1,778	Commission merchants.....	202
Wholesale merchants.....	147	Wholesale merchants.....	2,801	Manufacturers' agents.....	120
Food products (not elsewhere specified) trade:		General merchandise trade:		Manufacturers' sales branches.....	2,745
Brokers.....	32	Customs brokers.....	46	Selling agents.....	2
Commission merchants.....	29	Iron and steel scrap and other waste materials trade:		Wholesale merchants.....	7,291
Manufacturers' sales branches.....	13,352	Wholesale merchants.....	12	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	1,466	Horses and mules (0.2 per cent of reported commodity sales)	4,425	Manufacturers' agents.....	859
General merchandise trade:		Farm products (not elsewhere specified) trade:		Manufacturers' sales branches.....	21,688
Customs brokers.....	2	Brokers.....	2	Selling agents.....	127
Grocery and food specialties trade:		Commission merchants.....	3,812	Wholesale merchants.....	3,511
Brokers.....	20,955	Wholesale merchants.....	600	Plumbing and heating equipment and supplies trade:	
Cash-and-carry wholesalers.....	1,694	General merchandise trade:		Manufacturers' agents.....	10
Chain-store warehouses.....	2,727	Customs brokers.....	5	Manufacturers' sales branches.....	2,244
Commission merchants.....	200	House furnishings and supplies (0.5 per cent of reported commodity sales)	11,421	Wholesale merchants.....	1,924
District and general sales offices.....	1,620	Automotive trade:		All other trades:	
Manufacturers' agents.....	1,222	Manufacturers' sales branches.....	4	Brokers.....	1
Manufacturers' sales branches.....	20,006	Chemical, drug, and allied products trade:		Customs brokers.....	55
Selling agents.....	500	Wholesale merchants.....	54	Manufacturers' agents.....	25
Wagon distributors.....	35	Dry goods and apparel trade:		Wholesale merchants.....	35
Wholesale merchants.....	50,481	Wholesale merchants.....	404	Jewelry (0.1 per cent of reported commodity sales)	3,262
All other trades:		Farm products (not elsewhere specified) trade:		Amusement and sporting goods trade:	
Wagon distributors.....	21	Wholesale merchants.....	4	Wholesale merchants.....	8
Hardware (0.8 per cent of reported commodity sales)	17,617	Food products (not elsewhere specified) trade:		Chemical, drug, and allied products trade:	
Automotive trade:		Brokers.....	12	Wholesale merchants.....	46
Wholesale merchants.....	76	Commission merchants.....	9	Dry goods and apparel trade:	
Chemical, drug, and allied products trade:		Cash-and-carry wholesalers.....	6	Wholesale merchants.....	80
Manufacturers' sales branches.....	34	Export merchants.....	376	Electrical trade:	
Wholesale merchants.....	211	Manufacturers' agents.....	3,542	Wholesale merchants.....	3
Electrical trade:		Manufacturers' sales branches.....	102	Furniture and house furnishings trade:	
Manufacturers' sales branches.....	103	Wholesale merchants.....	3,595	Wholesale merchants.....	3
Wholesale merchants.....	743	General merchandise trade:		General merchandise trade:	
Farm supplies (except machinery and equipment) trade:		Customs brokers.....	138	Wholesale merchants.....	327
Wholesale merchants.....	14	Importers.....	10	Grocery and food specialties trade:	
Furniture and house furnishings trade:		Wholesale merchants.....	585	Wholesale merchants.....	5
Manufacturers' sales branches.....	383	Grocery and food specialties trade:		Hardware trade:	
Wholesale merchants.....	50	Brokers.....	19	Wholesale merchants.....	241
General merchandise trade:		Cash-and-carry wholesalers.....	2	Jewelry and optical goods trade:	
Customs brokers.....	25	Chain-store warehouses.....	22	Commission merchants.....	406
Wholesale merchants.....	116	Manufacturers' agents.....	3	Manufacturers' sales branches.....	296
Hardware trade:		Wholesale merchants.....	1,174	Wholesale merchants.....	1,769
Manufacturers' agents.....	339	Hardware trade:		Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches.....	148	Manufacturers' agents.....	140	Wholesale merchants.....	10
Wholesale merchants.....	12,148	Wholesale merchants.....	766	Machinery, equipment, and supplies (except electrical) trade:	
Leather and leather goods (except gloves and shoes) trade:				Wholesale merchants.....	27
Wholesale merchants.....	47			All other trades:	
				Wholesale merchants.....	36

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Junk and scrap (0.1 per cent of reported commodity sales)	3,355	Luggage, saddlery, harness, and gloves—Con.		Machinery, equipment, and supplies—Con.	
Farm products (not elsewhere specified) trade:		Hardware trade:		Petroleum and petroleum products trade:	
Wholesale merchants.....	8	Wholesale merchants.....	133	Drop shippers.....	50
Iron and steel scrap and other waste materials trade:		General merchandise trade:		Wholesale merchants.....	5
Wholesale merchants.....	3,331	Wholesale merchants.....	49	Plumbing and heating equipment and supplies trade:	
Machinery, equipment, and supplies (except electrical) trade:		Jewelry and optical goods trade:		Manufacturers' sales branches.....	2,247
Wholesale merchants.....	16	Commission merchants.....	19	Selling agents.....	10
		Leather and leather goods (except gloves and shoes) trade:		Wholesale merchants.....	1,804
		Manufacturers' sales branches.....	11	All other trades:	
		Wholesale merchants.....	1,157	Customs brokers.....	184
		Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	200
		Wholesale merchants.....	26	Wholesale merchants.....	38
Lead pigs, bars, sheets, and pipe (less than 0.1 per cent of reported commodity sales)	719	Paper and paper products trade:			
Hardware trade:		Manufacturers' sales branches.....	10	Machinery, equipment, and supplies (farm and garden) (0.8 per cent of reported commodity sales)	18,243
Wholesale merchants.....	23	All other trades:		Automotive trade:	
Iron and steel scrap and other waste materials trade:		Wholesale merchants.....	73	Selling agents.....	220
Wholesale merchants.....	50			Wholesale merchants.....	8
Machinery, equipment, and supplies (except electrical) trade:		Lumber, rough and dressed (0.8 per cent of reported commodity sales)	18,931	Chemical, drug, and allied products trade:	
Manufacturers' sales branches.....	19	Farm products (not elsewhere specified) trade:		Brokers.....	30
Wholesale merchants.....	5	Wholesale merchants.....	6	Electrical trade:	
Metals and minerals (except petroleum and scrap) trade:		Forest products (except lumber) trade:		Wholesale merchants.....	610
Wholesale merchants.....	11	Manufacturers' agents.....	425	Farm products (not elsewhere specified) trade:	
Plumbing and heating equipment and supplies trade:		General merchandise trade:		Brokers.....	5
Manufacturers' sales branches.....	94	Customs brokers.....	5	Farm supplies (except machinery and equipment) trade:	
Wholesale merchants.....	393	Export merchants.....	149	Wholesale merchants.....	15
All other trades:		Hardware trade:		General merchandise trade:	
Manufacturers' agents.....	123	Wholesale merchants.....	8	Customs brokers.....	335
Wholesale merchants.....	1	Lumber and building materials (other than metal) trade:		Export merchants.....	27
		Brokers.....	1,077	Hardware trade:	
Wool and cut stock (less than 0.1 per cent of reported commodity sales)	524	Commission merchants.....	550	Manufacturers' agents.....	44
Farm products (not elsewhere specified) trade:		Drop shippers.....	75	Wholesale merchants.....	778
Wholesale merchants.....	45	Export agents.....	30	Lumber and building materials (other than metal) trade:	
Leather and leather goods (except gloves and shoes) trade:		Manufacturers' agents.....	1,956	Wholesale merchants.....	80
Manufacturers' sales branches.....	3	Manufacturers' sales branches.....	2,048	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	474	Selling agents.....	1,908	Manufacturers' sales branches.....	14,085
All other trades:		Wholesale merchants.....	10,669	Wholesale merchants.....	1,233
Wholesale merchants.....	2	Metals and minerals (except petroleum and scrap) trade:		Plumbing and heating equipment and supplies trade:	
		Manufacturers' agents.....	2	Manufacturers' sales branches.....	155
Livestock (except horses and mules) (3.7 per cent of reported commodity sales)	84,533	All other trades:		All other trades:	
Farm products (not elsewhere specified) trade:		Customs brokers.....	20	Customs brokers.....	10
Assemblers.....	366	Drop shippers.....	3	Importers.....	1
Commission merchants.....	77,944			Wholesale merchants.....	1
Importers.....	6,172	Machinery, equipment, and supplies (industrial) (4.5 per cent of reported commodity sales)	104,117	Meats and meat products, fresh and cured (2.8 per cent of reported commodity sales)	54,402
Wholesale merchants.....		Automotive trade:		Food products (not elsewhere specified) trade:	
General merchandise trade:		Manufacturers' sales branches.....	915	Brokers.....	806
Customs brokers.....	28	Selling agents.....	5	Commission merchants.....	26
Iron and steel scrap and other waste materials trade:		Wholesale merchants.....	176	Manufacturers' agents.....	930
Wholesale merchants.....	11	Electrical trade:		Manufacturers' sales branches.....	45,725
All other trades:		Manufacturers' agents.....	18	Wholesale merchants.....	15,787
Customs brokers.....	2	Manufacturers' sales branches.....	1,390	Grocery and food specialties trade:	
		Wholesale merchants.....	71	Cash-and-carry wholesalers.....	67
Logs, piles, poles, etc. (0.1 per cent of reported commodity sales)	1,944	Farm products (not elsewhere specified) trade:		Chain-store warehouses.....	24
Electrical trade:		Brokers.....	34	Commission merchants.....	6
Manufacturers' sales branches.....	653	Forest products (except lumber) trade:		Wholesale merchants.....	943
Farm products (not elsewhere specified) trade:		Manufacturers' agents.....	6	All other trades:	
Wholesale merchants.....	10	General merchandise trade:		Manufacturers' sales branches.....	1
Forest products (except lumber) trade:		Customs brokers.....	203		
Selling agents.....	683	Export merchants.....	30	Musical instruments and parts (except radios) (0.1 per cent of reported commodity sales)	2,120
Wholesale merchants.....		Grocery and food specialties trade:		Chemical, drug, and allied products trade:	
General merchandise trade:		Wholesale merchants.....	139	Wholesale merchants.....	10
Customs brokers.....	5	Hardware trade:		Electrical trade:	
Lumber and building materials (other than metal) trade:		Manufacturers' agents.....	85	Wholesale merchants.....	703
Brokers.....	60	Wholesale merchants.....	3,226	Furniture and house furnishings trade:	
Commission merchants.....	89	Iron and steel scrap and other waste materials trade:		Manufacturers' agents.....	100
Manufacturers' agents.....	219	Wholesale merchants.....	102	Manufacturers' sales branches.....	791
		Leather and leather goods (except gloves and shoes) trade:		Wholesale merchants.....	299
Luggage, saddlery, harness, and gloves (except dress) (0.1 per cent of reported commodity sales)	2,290	Manufacturers' sales branches.....	207	General merchandise trade:	
Amusement and sporting goods trade:		Wholesale merchants.....	477	Customs brokers.....	136
Manufacturers' sales branches.....	2	Lumber and building materials (other than metal) trade:			
Automotive trade:		Manufacturers' agents.....	10	Nonferrous metals not classified elsewhere (0.1 per cent of reported commodity sales)	2,281
Wholesale merchants.....	610	Machinery, equipment, and supplies (except electrical) trade:		Iron and steel scrap and other waste materials trade:	
Chemical, drug, and allied products trade:		Commission merchants.....	584	Wholesale merchants.....	184
Wholesale merchants.....	41	Drop shippers.....	54	Machinery, equipment, and supplies (except electrical) trade:	
Dry goods and apparel trade:		Manufacturers' agents.....	5,904	Manufacturers' agents.....	45
Chain store warehouses.....	143	Manufacturers' sales branches.....	24,027	Selling agents.....	152
Farm supplies (except machinery and equipment) trade:		Selling agents.....	2,559	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	2	Warehouses (distributing).....	169	Manufacturers' agents.....	18
Furniture and house furnishings trade:		Wholesale merchants.....	50,781	Manufacturers' sales branches.....	1,742
Manufacturers' agents.....	5	Wholesaling manufacturers.....	1,517	Wholesale merchants.....	138
		Metals and minerals (except petroleum and scrap) trade:		All other trades:	
		Manufacturers' agents.....	25	Manufacturers' sales branches.....	1
		Selling agents.....	68	Wholesale merchants.....	1
		Wholesale merchants.....	5		
		Paper and paper products trade:			
		Wholesale merchants.....	33		

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Nonmetallic minerals (crude), and their products (less than 0.1 per cent of reported commodity sales)	408	Paints, varnishes, and lacquers—Contd.		Piece goods, all kinds (0.9 per cent of reported commodity sales)	21, 245
Lumber and building materials (other than metal) trade:		Paper and paper products trade:		Chemical, drug, and allied products trade:	
Wholesale merchants.....	350	Wholesale merchants.....	63	Wholesale merchants.....	300
All other trades:		All other trades:		Dry goods and apparel trade:	
Manufacturers' agents.....	58	Manufacturers' agents.....	9	Chain-store warehouses.....	200
Notions and dry goods, small wares (0.1 per cent of reported commodity sales)	3, 197	Selling agents.....	1	Commission merchants.....	758
Chemical, drug, and allied products trade:		Paper (wrapping, book, wall paper, etc.) (0.3 per cent of reported commodity sales)	6, 750	Converters.....	815
Manufacturers' agents.....	300	Chemical, drug, and allied products trade:		Export merchants.....	50
Dry goods and apparel trade:		Wholesale merchants.....	300	Manufacturers' agents.....	4, 102
Chain-store warehouses.....	50	Farm products (not elsewhere specified) trade:		Manufacturers' sales branches.....	157
Commission merchants.....	20	Wholesale merchants.....	3	Selling agents.....	1, 771
Manufacturers' sales branches.....	13	General merchandise trade:		Wholesale merchants.....	8, 801
Selling agents.....	65	Customs brokers.....	5	Farm products (not elsewhere specified) trade:	
Wholesale merchants.....	2, 200	Hardware trade:		Wholesale merchants.....	16
General merchandise trade:		Wholesale merchants.....	11	Furniture and house furnishings trade:	
Customs brokers.....	49	Iron and steel scrap and other waste materials trade:		Manufacturers' sales branches.....	31
Manufacturers' agents.....	30	Wholesale merchants.....	4	General merchandise trade:	
Wholesale merchants.....	392	Lumber and building materials (other than metal) trade:		Customs brokers.....	297
Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	104	Wholesale merchants.....	611
Wholesale merchants.....	3	Machinery, equipment, and supplies (except electrical) trade:		Machinery, equipment, and supplies (except electrical) trade:	
All other trades:		Wholesale merchants.....	34	Wholesale merchants.....	86
Manufacturers' agents.....	75	Paper and paper products trade:		All other trades:	
Office and store machines and equipment (less than 0.1 per cent of reported commodity sales)	1, 034	Manufacturers' sales branches.....	402	Customs brokers.....	7
Chemical, drug, and allied products trade:		Wholesale merchants.....	5, 887	Manufacturers' sales branches.....	56
Wholesale merchants.....	16	Paper products (0.2 per cent of reported commodity sales)	4, 941	Wholesale merchants.....	127
Machinery, equipment, and supplies (except electrical) trade:		Chemical, drug, and allied products trade:		Plumbing and heating equipment and supplies (0.6 per cent of reported commodity sales)	14, 905
Commission merchants.....	55	Wholesale merchants.....	55	Automotive trade:	
Manufacturers' agents.....	71	Farm products (not elsewhere specified) trade:		Wholesale merchants.....	14
Manufacturers' sales branches.....	410	Wholesale merchants.....	4	Electrical trade:	
Selling agents.....	129	Furniture and house furnishings trade:		Wholesale merchants.....	10
Wholesale merchants.....	200	Manufacturers' sales branches.....	50	Furniture and house furnishings trade:	
All other trades:		Grocery and food specialties trade:		Manufacturers' agents.....	330
Wholesale merchants.....	48	Wholesale merchants.....	187	Wholesale merchants.....	54
Oils, animal and vegetable (0.8 per cent of reported commodity sales)	18, 531	Hardware trade:		General merchandise trade:	
Chemical, drug, and allied products trade:		Manufacturers' agents.....	141	Customs brokers.....	22
Manufacturers' sales branches.....	68	Wholesale merchants.....	30	Wholesale merchants.....	325
Wholesale merchants.....	35	Machinery, equipment, and supplies (except electrical) trade:		Hardware trade:	
Grocery and food specialties trade:		Wholesale merchants.....	24	Manufacturers' agents.....	126
Manufacturers' sales branches.....	307	Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	2, 273
Hardware trade:		Manufacturers' sales branches.....	5	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	11	Paper and paper products trade:		Manufacturers' agents.....	81
Leather and leather goods (except gloves and shoes) trade:		Manufacturers' agents.....	73	Manufacturers' sales branches.....	10
Wholesale merchants.....	2	Manufacturers' sales branches.....	804	Selling agents.....	9
Lumber and building materials (other than metal) trade:		Warehouses (distributing).....	362	Wholesale merchants.....	146
Wholesale merchants.....	40	Wholesale merchants.....	3, 052	Metals and minerals (except petroleum and scrap) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Tobacco and tobacco products (except leaf) trade:		Manufacturers' agents.....	4
Wholesale merchants.....	4	Wholesale merchants.....	5	Wholesale merchants.....	7
All other trades:		All other trades:		Petroleum and petroleum products trade:	
Brokers.....	18, 043	Manufacturers' agents.....	11	Wholesale merchants.....	2
Commission merchants.....	1	Manufacturers' sales branches.....	137	Plumbing and heating equipment and supplies trade:	
Manufacturers' agents.....	11	Wholesale merchants.....	1	Manufacturers' agents.....	650
Optical goods (less than 0.1 per cent of reported commodity sales)	806	Petroleum and petroleum products (4.8 per cent of reported commodity sales)	111, 288	Manufacturers' sales branches.....	4, 856
Dry goods and apparel trade:		Automotive trade:		Selling agents.....	25
Wholesale merchants.....	20	Wholesale merchants.....	540	Wholesale merchants.....	5, 026
Jewelry and optical goods trade:		Chemical, drug, and allied products trade:		Radio sets, parts, and accessories (0.6 per cent of reported commodity sales)	13, 245
Manufacturers' sales branches.....	785	Manufacturers' sales branches.....	45	Automotive trade:	
All other trades:		Farm products (not elsewhere specified) trade:		Wholesale merchants.....	1, 494
Wholesale merchants.....	1	Wholesale merchants.....	20	Chemical, drug, and allied products trade:	
Paints, varnishes, and lacquers (0.5 per cent of reported commodity sales)	6, 573	General merchandise trade:		Wholesale merchants.....	15
Automotive trade:		Customs brokers.....	36	Electrical trade:	
Wholesale merchants.....	6	Hardware trade:		Manufacturers' agents.....	9
Chemical, drug, and allied products trade:		Wholesale merchants.....	12	Manufacturers' sales branches.....	1, 581
Chain-store warehouses.....	25	Machinery, equipment, and supplies (except electrical) trade:		Selling agents.....	12
Manufacturers' agents.....	841	Manufacturers' sales branches.....	71	Wholesale merchants.....	8, 610
Manufacturers' sales branches.....	70	Wholesale merchants.....	17	Furniture and house furnishings trade:	
Selling agents.....	3, 385	Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches.....	37
Wholesale merchants.....		Drop shippers.....	41	Wholesale merchants.....	953
Electrical trade:		Wholesale merchants.....	7	General merchandise trade:	
Wholesale merchants.....	6	Petroleum and petroleum products trade:		Customs brokers.....	129
General merchandise trade:		Brokers.....	728	Wholesale merchants.....	31
Customs brokers.....	33	Bulk tank stations.....	84, 741	Hardware trade:	
Hardware trade:		Commission merchants.....	254	Wholesale merchants.....	255
Wholesale merchants.....	480	Drop shippers.....	651	Machinery, equipment, and supplies (except electrical) trade:	
Lumber and building materials (other than metal) trade:		Export merchants.....	3, 784	Wholesale merchants.....	6
Manufacturers' agents.....	6	Manufacturers' agents.....	108	All other trades:	
Manufacturers' sales branches.....	1, 294	Manufacturers' sales branches.....	4, 719	Customs brokers.....	15
Wholesale merchants.....	278	Purchasing agents.....	6	Wholesale merchants.....	98
Machinery, equipment, and supplies (except electrical) trade:		Selling agents.....	4	Refrigerators, mechanical (household and commercial) (0.2 per cent of reported commodity sales)	4, 088
Wholesale merchants.....	24	Wagon distributors.....	378	Automotive trade:	
		Wholesale merchants.....	14, 991	Wholesale merchants.....	114
		All other trades:		Chemical, drug, and allied products trade:	
		Manufacturers' agents.....	44	Wholesale merchants.....	
		Wholesale merchants.....	1		

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical—Continued		Shoes and other footwear (including rubber) (0.3 per cent of reported commodity sales)...	6,048	Stationery and stationery supplies—Contd.	
Electrical trade:		Amusement and sporting goods trade:		Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches.....	605	Manufacturers' sales branches.....	10	Manufacturers' sales branches.....	19
Selling agents.....	59	Automotive trade:		Wholesale merchants.....	3
Wholesale merchants.....	2,305	Manufacturers' sales branches.....	160	General merchandise trade:	
Furniture and house furnishings trade:		Dry goods and apparel trade:		Customs brokers.....	2
Manufacturers' agents.....	18	Chain-store warehouses.....	300	Wholesale merchants.....	517
Wholesale merchants.....	15	Manufacturers' sales branches.....	780	Hardware trade:	
Hardware trade:		Wholesale merchants.....	4,219	Manufacturers' agents.....	17
Manufacturers' agents.....	50	General merchandise trade:		Wholesale merchants.....	37
Wholesale merchants.....	221	Customs brokers.....	13	Machinery, equipment, and supplies (except electrical) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Leather and leather goods (except gloves and shoes) trade:		Manufacturers' sales branches.....	112
Drop shippers.....	14	Wholesale merchants.....	71	Wholesale merchants.....	101
Manufacturers' agents.....	59	Machinery, equipment, and supplies (except electrical) trade:		Paper and paper products trade:	
Manufacturers' sales branches.....	55	Wholesale merchants.....	13	Manufacturers' agents.....	40
Selling agents.....	12	All other trades:		Manufacturers' sales branches.....	12
Wholesale merchants.....	407	Manufacturers' sales branches.....	481	Wholesale merchants.....	180
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	1	Surgical, dental, and hospital equipment and supplies (0.1 per cent of reported commodity sales).....	2,565
Wholesale merchants.....	11	Soaps and toilet preparations (0.9 per cent of reported commodity sales).....	19,687	Chemical, drug, and allied products trade:	
All other trades:		Chemical, drug, and allied products trade:		Wholesale merchants.....	44
Wholesale merchants.....	21	Chain-store warehouses.....	99	General merchandise trade:	
Rubber, crude (less than 0.1 per cent of reported commodity sales).....	196	Manufacturers' agents.....	300	Customs brokers.....	3
General merchandise trade:		Manufacturers' sales branches.....	334	Machinery, equipment, and supplies (except electrical) trade:	
Customs brokers.....	2	Wholesale merchants.....	2,829	Manufacturers' sales branches.....	949
Hardware trade:		Dry goods and apparel trade:		Selling agents.....	53
Wholesale merchants.....	9	Wholesale merchants.....	2	Wholesale merchants.....	1,515
Leather and leather goods (except gloves and shoes) trade:		Food products (not elsewhere specified) trade:		Textile products not classified elsewhere (0.4 per cent of reported commodity sales).....	9,301
Wholesale merchants.....	13	Brokers.....	53	Automotive trade:	
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	749	Wholesale merchants.....	21
Wholesale merchants.....	172	General merchandise trade:		Chemical, drug, and allied products trade:	
Sand, gravel, and crushed stone (0.1 per cent of reported commodity sales).....	2,525	Customs brokers.....	74	Wholesale merchants.....	259
Lumber and building materials (other than metal) trade:		Grocery and food specialties trade:		Dry goods and apparel trade:	
Wholesale merchants.....	1,910	Brokers.....	198	Wholesale merchants.....	347
Wholesaling manufacturers.....	613	Cash-and-carry wholesalers.....	63	Hardware trade:	
Petroleum and petroleum products trade:		Chain-store warehouses.....	100	Wholesale merchants.....	12
Wholesale merchants.....	2	Manufacturers' agents.....	399	Iron and steel scrap and other waste materials trade:	
Secondhand merchandise (all kinds) (0.1 per cent of reported commodity sales).....	1,653	Manufacturers' sales branches.....	10,194	Wholesale merchants.....	10
Automotive trade:		Wholesale merchants.....	3,995	Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	12	Hardware trade:		Wholesale merchants.....	14
Dry goods and apparel trade:		Manufacturers' agents.....	3	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	2	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	84
Farm products (not elsewhere specified) trade:		Manufacturers' sales branches.....	92	Wholesale merchants.....	68
Wholesale merchants.....	10	Wholesale merchants.....	212	Paper and paper products trade:	
Furniture and house furnishings trade:		Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	12
Manufacturers' agents.....	46	Wholesale merchants.....	15	All other trades:	
Iron and steel scrap and other waste materials trade:		All other trades:		Brokers.....	71
Wholesale merchants.....	385	Manufacturers' agents.....	1	Manufacturers' agents.....	2,449
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	2	Manufacturers' sales branches.....	4,024
Manufacturers' agents.....	3	Sporting goods (0.2 per cent of reported commodity sales).....	4,606	Wholesale merchants.....	172
Manufacturers' sales branches.....	300	Amusement and sporting goods trade:		Wholesaling manufacturers.....	1,767
Wholesale merchants.....	785	Manufacturers' agents.....	100	Tin, block (less than 0.1 per cent of reported commodity sales).....	3
Petroleum and petroleum products trade:		Manufacturers' sales branches.....	766	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	4	Wholesale merchants.....	1,908	Manufacturers' sales branches.....	3
All other trades:		Automotive trade:		All other trades:	
Manufacturers' sales branches.....	1	Manufacturers' sales branches.....	19	Manufacturers' agents.....	3
Wholesale merchants.....	96	Wholesale merchants.....	5	Wholesale merchants.....	2
Seed (field and garden) and bulbs (0.1 per cent of reported commodity sales).....	2,150	Chemical, drug, and allied products trade:		Tobacco, leaf (less than 0.1 per cent of reported commodity sales).....	160
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	22	Farm products (not elsewhere specified) trade:	
Assemblers.....	127	Electrical trade:		Wholesale merchants.....	160
Wholesale merchants.....	631	Wholesale merchants.....	106	Toilet articles (less than 0.1 per cent of reported commodity sales).....	518
Farm supplies (except machinery and equipment) trade:		General merchandise trade:		Chemical, drug, and allied products trade:	
Commission merchants.....	12	Wholesale merchants.....	428	Manufacturers' sales branches.....	2
Wholesale merchants.....	1,375	Hardware trade:		Wholesale merchants.....	121
All other trades:		Wholesale merchants.....	1,220	Dry goods and apparel trade:	
Wholesale merchants.....	5	Leather and leather goods (except gloves and shoes) trade:		Wholesale merchants.....	341
Sheet-metal work (0.1 per cent of reported commodity sales).....	2,802	Wholesale merchants.....	68	Furniture and house furnishings trade:	
Hardware trade:		Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	12
Wholesale merchants.....	95	Wholesale merchants.....	16	Customs brokers.....	2
Lumber and building materials (other than metal) trade:		Tobacco and tobacco products (except leaf) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	37	Wholesale merchants.....	5	Manufacturers' sales branches.....	100
Machinery, equipment, and supplies (except electrical) trade:		All other trades:		Wholesale merchants.....	278
Manufacturers' sales branches.....	100	Customs brokers.....	1	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	278	Importers.....	1	Manufacturers' sales branches.....	811
Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches.....	31	Wholesale merchants.....	1,477
Manufacturers' sales branches.....	811	Stationery and stationery supplies (0.1 per cent of reported commodity sales).....	1,418	Plumbing and heating equipment and supplies trade:	
Wholesale merchants.....	1,477	Amusement and sporting goods trade:		Wholesale merchants.....	4
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	3		
Wholesale merchants.....	4	Chemical, drug, and allied products trade:			
		Wholesale merchants.....	123		
		Dry goods and apparel trade:			
		Wholesale merchants.....	19		
		Electrical trade:			
		Manufacturers' sales branches.....	224		
				Toys and games (less than 0.1 per cent of reported commodity sales).....	1,151
				Amusement and sporting goods trade:	
				Wholesale merchants.....	35

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

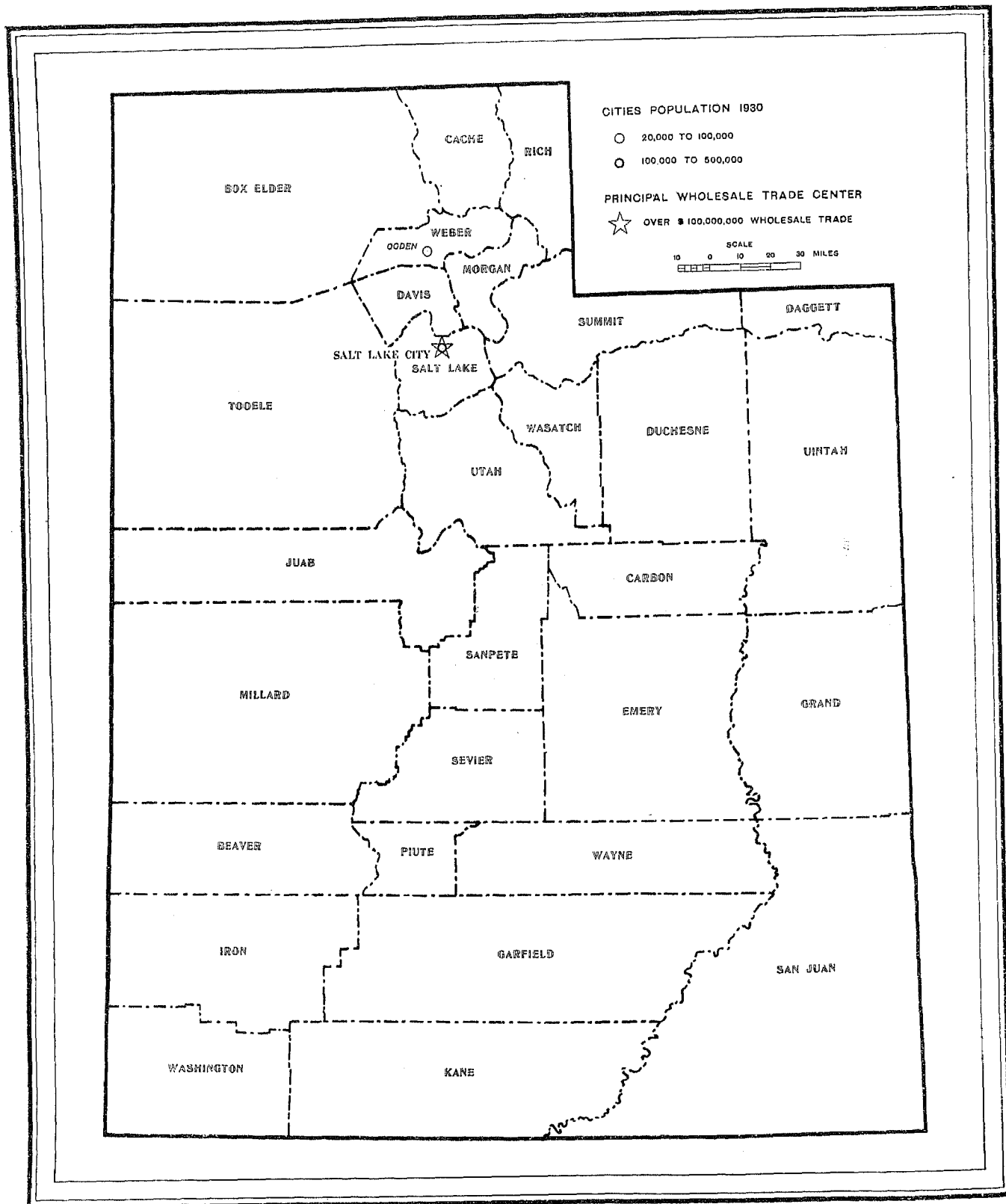
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Toys and games—Continued		Wool, raw (0.1 per cent of reported commodity sales)		Miscellaneous commodities—Continued	
Chemical, drug, and allied products trade:		Farm products (not elsewhere specified) trade:	3,199	General merchandise trade:	
Wholesale merchants	35	Commission merchants	1,544	Chain-store warehouses	347
Dry goods and apparel trade:		Wholesale merchants	1,655	Customs brokers	58
Commission merchants	10			Importers	30
Furniture and house furnishings trade:				Manufacturers' agents	50
Wholesale merchants	39			Wholesale merchants	246
General merchandise trade:		Yarns (less than 0.1 per cent of reported commodity sales)	157	Grocery and food specialties trade:	
Customs brokers	7	General merchandise trade:		Brokers	136
Importers	20	Customs brokers	117	Chain-store warehouses	17
Manufacturers' agents	35	Wholesale merchants	40	Commission merchants	139
Wholesale merchants	685			District and general sales offices	4
Grocery and food specialties trade:		Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales)	43	Manufacturers' agents	335
Wholesale merchants	212	Hardware trade:		Manufacturers' sales branches	4,048
Leather and leather goods (except gloves and shoes) trade:		Wholesale merchants	12	Wagon distributors	3
Wholesale merchants	12	Iron and steel scrap and other waste materials trade:		Wholesale merchants	3,953
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	15	Hardware trade:	
Manufacturers' sales branches	14	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents	10
Tobacco and tobacco products (except leaf) trade:		Manufacturers' sales branches	2	Wholesale merchants	41
Wholesale merchants	7	All other trades:		Iron and steel scrap and other waste materials trade:	
All other trades:		Manufacturers' agents	13	Wholesale merchants	31
Wholesale merchants	4	Wholesale merchants	1	Jewelry and optical goods trade:	
				Commission merchants	37
Wood products (0.3 per cent of reported commodity sales)	7,294	Miscellaneous commodities (1.1 per cent of reported commodity sales)	24,657	Wholesale merchants	45
Amusement and sporting goods trade:		Amusement and sporting goods trade:		Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	173	Manufacturers' sales branches	69	Wholesale merchants	274
Electrical trade:		Wholesale merchants	409	Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	135	Automotive trade:		Manufacturers' agents	3
Farm products (not elsewhere specified) trade:		Manufacturers' sales branches	42	Wholesale merchants	746
Wholesale merchants	1,246	Wholesale merchants	156	Machinery, equipment, and supplies (except electrical) trade:	
Farm supplies (except machinery and equipment) trade:		Chemical, drug, and allied products trade:		Drop shippers	419
Commission merchants	5	Manufacturers' sales branches	40	Manufacturers' agents	176
Forest products (except lumber) trade:		Wholesale merchants	755	Manufacturers' sales branches	679
Manufacturers' agents	42	Dry goods and apparel trade:		Selling agents	8
Manufacturers' sales branches	72	Commission merchants	15	Wholesale merchants	2,749
Warehouses (distributing)	190	Selling agents	10	Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	18	Wholesale merchants	70	Manufacturers' agents	44
General merchandise trade:		Electrical trade:		Manufacturers' sales branches	3
Importers	5	Brokers	50	Wholesale merchants	290
Wholesale merchants	182	Commission merchants	8	Paper and paper products trade:	
Grocery and food specialties trade:		Manufacturers' sales branches	10	Wholesale merchants	71
Wholesale merchants	8	Wholesale merchants	27	Plumbing and heating equipment and supplies trade:	
Hardware trade:		Farm products (not elsewhere specified) trade:		Manufacturers' agents	15
Manufacturers' agents	20	Assemblers	20	Manufacturers' sales branches	120
Wholesale merchants	27	Commission merchants	23	Wholesale merchants	577
Lumber and building materials (other than metal) trade:		Country buyers	41	Tobacco and tobacco products (except leaf) trade:	
Brokers	131	Importers	5	Wagon distributors	5
Manufacturers' agents	122	Wholesale merchants	790	Wholesale merchants	186
Manufacturers' sales branches	414	Farm supplies (except machinery and equipment) trade:		All other trades:	
Selling agents	75	Wholesale merchants	187	Brokers	3,066
Warehouses (distributing)	27	Food products (not elsewhere specified) trade:		Bulk tank stations	1
Wholesale merchants	4,026	Brokers	57	Customs brokers	775
Machinery, equipment, and supplies (except electrical) trade:		Commission merchants	10	Drop shippers	59
Manufacturers' sales branches	225	Manufacturers' agents	5	Manufacturers' agents	100
Wholesale merchants	100	Manufacturers' sales branches	477	Manufacturers' sales branches	11
Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants	458	Wholesale merchants	825
Selling agents	8	Furniture and house furnishings trade:			
All other trades:		Commission merchants	20		
Customs brokers	42	Manufacturers' agents	45		
Wholesale merchants	1	Wholesale merchants	108		

UTAH

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WHOLESALE CENTERS IN UTAH



WHOLESALE DISTRIBUTION—UTAH: 1929

1445

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State.....	736	5,737	4,950	787	\$9,711,687	\$20,387,109	\$17,696,533	\$180,101,474	100.00
Amusement and sporting goods.....	19	259	152	107	484,498	1,055,994	353,199	4,818,048	2.68
Automotive.....	23	381	337	44	590,895	1,218,617	1,096,088	13,914,224	7.73
Chemicals, drugs, and allied products.....	11	181	146	35	343,061	657,014	711,067	6,359,739	3.53
Dry goods and apparel.....	15	122	98	24	328,215	606,494	649,445	3,630,820	2.02
Electrical.....	10	381	305	76	738,046	1,602,202	1,185,407	13,447,442	7.47
Farm products (not elsewhere specified).....	160	285	268	17	381,624	837,533	1,016,145	24,478,661	13.50
Farm supplies (except machinery and equipment).....	14	103	93	10	158,787	360,895	206,473	3,602,186	2.00
Food products (not elsewhere specified).....	117	854	803	51	990,258	1,601,847	867,945	19,195,598	10.66
Furniture and house furnishings.....	7	62	40	22	94,558	219,778	325,350	1,423,212	.79
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	63	591	531	60	982,130	2,704,114	2,475,864	30,448,098	16.91
Hardware.....	8	475	388	87	806,151	1,630,554	2,421,552	10,252,048	5.69
Iron and steel scrap and other waste materials.....	10	40	38	2	52,718	127,054	88,485	781,878	.43
Jewelry and optical goods.....	7	32	20	3	43,314	82,031	101,364	265,301	.15
Leather and leather goods (except gloves and shoes).....	4	16	14	2	39,341	68,583	74,757	323,930	.18
Lumber and building materials (other than metal).....	23	263	233	30	513,845	965,806	529,832	7,232,235	4.02
Machinery, equipment, and supplies (except electrical).....	68	489	408	81	961,767	1,973,486	1,667,174	10,478,033	5.82
Metals and minerals (except petroleum and scrap).....	9	27	22	5	62,900	111,663	7,018	2,120,695	1.18
Paper and paper products.....	6	110	91	19	152,344	346,369	502,188	2,061,097	1.14
Petroleum and petroleum products.....	120	540	508	32	992,319	2,310,049	857,258	11,797,871	6.55
Plumbing and heating equipment and supplies.....	11	136	115	21	267,051	665,969	397,047	3,174,563	1.76
Tobacco and tobacco products (except leaf).....	8	32	74	8	160,512	276,881	187,727	4,019,356	2.23
All other.....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EX- PENSES (in- cluding salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 507,847)													
Total	309	3,867	3,301	566	\$6,606,118	\$13,693,838	\$13,683,804	\$90,591,507	100.00	\$59,345,121	61.44	\$1,166,452	\$8,835,098
Type of wholesalers:													
Service wholesalers.....	283	3,644	3,109	535	6,255,911	12,793,660	13,021,662	88,110,956	91.23	56,560,492	64.19	1,166,452	6,273,870
Wholesale merchants.....	283	3,644	3,109	535	6,255,911	12,793,660	13,021,662	88,110,956	91.23	56,560,492	64.19	1,166,452	6,273,370
Limited function wholesalers.....	11	82	67	15	187,747	414,171	291,431	5,931,717	6.14	1,152,109	10.42	405,226	
Supply and machinery distributors.....	15	141	125	16	262,460	486,998	370,711	2,630,834	2.63	1,632,520	64.28	167,402	
Amusement and sporting goods.....	12	140	82	58	276,782	623,707	287,587	2,548,212	2.64	176,879	6.04		
Automotive.....	16	208	182	26	332,424	655,973	481,108	3,735,485	3.87	1,038,835	27.81	685,061	510,000
Automobiles and other motor vehicles.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment (general line).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile parts (new and used).....	9	62	54	8	94,051	170,732	125,082	703,814	.73				
Tires and tubes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	8	170	137	33	308,222	593,271	710,030	3,550,451	3.69	3,373,574	94.78	40,100	32,500
Dry goods and apparel.....	13	114	92	22	314,320	569,108	591,664	3,412,681	3.53	2,496,405	73.15	1,400	1,079
Electrical.....	13	298	240	58	553,666	1,286,094	926,713	6,943,740	7.19	2,895,247	41.70	198,429	455,087
Electrical goods (including appliances).....	5	182	148	34	303,240	748,772	574,994	3,730,152	3.86	554,880	14.88	19,255	340,000
Radios and radio equipment ²	8	116	92	24	250,426	537,322	351,710	3,213,597	3.33	2,340,367	72.83	179,174	115,087
Farm products (not elsewhere specified).....	23	170	160	10	254,226	472,629	504,012	7,153,884	7.41	1,311,307	18.33	62,900	1,194,062
Grain.....	7	49	46	3	73,680	141,869	179,209	2,244,535	2.32	432,037	10.25	52,900	
Hides, skins, and furs.....	8	40	36	4	65,232	123,846	100,093	2,092,429	2.17	1,280	.06	10,000	1,002,062
Livestock (other than horses and mules).....	6	44	42	2	79,904	143,712	143,120	2,474,920	2.56	777,990	31.43		(x)
Wool and mohair.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Other farm products.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm supplies (except machinery and equipment).....	8	75	65	10	130,201	310,127	169,051	2,727,828	2.82	295,000	10.81		
Farm supplies (except feed and fer- tilizer).....	5	59	50	9	108,799	262,295	124,688	2,220,546	2.30	285,000	12.83		
Feed.....	3	16	15	1	21,492	47,832	44,363	507,282	.52	10,000	1.97		

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALEERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Food products (not elsewhere specified).....	57	359	332	27	\$520,200	\$1,008,947	\$235,262	\$8,731,183	9.04	\$5,262,000	60.27	\$103,386	-----
Confectionery and soft drinks.....	9	30	28	2	61,422	106,550	28,844	621,491	.64	374,000	60.19	2,000	-----
Confectionery.....	5	21	21	-----	52,761	70,473	23,938	506,987	-----	301,490	-----	2,000	-----
Soft drinks.....	4	9	7	2	8,661	27,077	4,906	114,504	-----	72,600	-----	-----	-----
Poultry and poultry products.....	5	30	27	3	34,866	73,015	12,352	622,409	.65	231,753	37.23	-----	-----
Fish and sea foods.....	3	13	11	2	23,909	42,015	15,077	367,391	.38	317,207	86.34	-----	-----
Fruits and vegetables (fresh).....	24	180	168	12	307,779	610,564	118,198	5,952,320	6.16	3,635,529	61.08	-----	-----
Fruits.....	6	14	13	1	22,205	41,760	5,462	1,055,135	-----	779,183	-----	-----	-----
Fruits and vegetables (general line).....	15	150	140	10	247,197	471,900	101,992	4,177,218	-----	2,731,346	-----	-----	-----
Produce.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Vegetables.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Meats and meat products.....	16	106	98	8	92,224	176,803	60,791	1,167,563	1.21	704,021	60.30	101,386	-----
Meats (fresh).....	11	83	78	5	64,243	117,763	42,122	782,401	-----	440,486	-----	25,073	-----
Meats and meat products (general line).....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Meats and provisions.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Furniture and house furnishings.....	4	56	34	22	83,839	181,053	275,170	1,262,218	1.31	1,105,406	87.58	-----	-----
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Groceries and food specialties.....	31	379	342	37	613,445	1,409,213	2,216,406	17,035,070	17.64	14,711,023	86.36	20,000	-----
Groceries (general line).....	17	264	234	30	445,090	890,597	1,917,133	14,188,570	14.69	12,485,158	87.99	-----	-----
Food and grocery specialties.....	14	115	108	7	168,355	608,616	299,273	2,846,494	2.95	2,220,765	78.23	20,000	-----
Hardware.....	5	470	385	85	853,926	1,615,039	2,415,052	9,453,028	9.79	9,138,034	96.08	-----	\$2,000,600
Iron and steel scrap and other waste materials.....	10	40	38	2	52,718	127,654	88,485	781,878	.81	5,000	.64	5,500	600,993
Jewelry and optical goods.....	7	32	29	3	43,314	82,631	101,364	265,301	.27	156,063	59.05	-----	-----
Leather and leather goods (except gloves and shoes).....	3	14	12	2	35,505	59,776	67,348	289,336	.30	202,788	70.00	5,185	-----
Lumber and building materials (other than metal).....	15	219	197	22	416,858	802,854	507,369	5,932,130	6.14	1,542,628	26.00	786	644,952
Construction and building materials (other than metal and wood).....	9	141	127	14	270,826	520,731	305,749	1,571,204	1.63	531,060	33.80	-----	149,976
Lumber and millwork.....	6	78	70	8	146,032	282,123	111,620	4,360,836	4.51	1,011,568	23.20	786	494,970
Machinery, equipment, and supplies (except electrical).....	33	299	246	53	564,705	1,126,835	1,002,860	4,844,042	5.02	2,566,901	52.08	17,302	507,224
Commercial equipment and supplies.....	4	20	18	2	57,397	108,097	39,684	250,381	.27	107,063	41.28	-----	-----
Construction equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Farm machinery and equipment.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	14	133	118	15	237,640	458,778	365,184	2,402,591	2.49	1,495,277	62.24	-----	157,402
Professional equipment and supplies.....	3	22	11	11	44,457	73,748	59,130	243,821	.25	20,000	8.20	200	-----
Service equipment and supplies.....	7	52	41	11	96,900	226,296	153,739	652,080	.68	411,425	63.09	17,102	100,225
Metals and minerals (except petroleum and scrap).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Paper and paper products.....	4	105	87	18	145,407	335,280	490,175	2,017,251	2.09	1,975,378	97.02	-----	631,830
Petroleum and petroleum products.....	23	299	280	19	460,536	1,054,441	369,827	5,587,147	5.78	2,276,789	40.75	25,203	31,011
Gasoline and oil.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Lubricating oils and greases.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Petroleum and petroleum products (general line).....	12	266	251	15	399,281	875,501	295,033	4,070,131	4.21	1,446,170	36.53	12,423	13,599
Plumbing and heating equipment and supplies.....	6	94	80	14	193,234	478,203	333,680	1,086,024	2.06	1,056,956	83.43	-----	84,666
Tobacco and tobacco products (except leaf).....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
All other.....	8	26	18	8	35,561	61,488	31,367	393,341	.41	117,739	29.93	200	-----

SALT LAKE CITY (pop. 140,267)

Total.....	208	3,075	2,613	462	\$5,392,833	\$10,970,128	\$10,309,849	\$75,445,102	100.00	\$46,627,471	61.67	\$1,036,332	\$6,310,877
Types of wholesalers:													
Service wholesalers.....	184	2,890	2,446	444	5,027,396	10,279,342	9,880,618	68,230,826	90.44	43,766,056	64.14	1,036,332	5,770,773
Limited function wholesalers.....	10	50	46	4	118,347	223,038	66,411	4,697,656	6.23	1,152,100	24.53	-----	406,226
Supply and machinery distributors.....	14	135	121	14	247,090	467,148	362,920	2,510,620	3.33	1,609,306	63.96	-----	134,878
Amusement and sporting goods.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Automotive.....	10	189	166	23	305,760	608,677	440,503	3,565,655	4.73	1,013,590	28.43	685,061	510,000
Chemicals, drugs, and allied products.....	4	90	75	15	153,504	322,832	337,185	1,773,970	2.35	1,601,537	93.60	300	25,000
Dry goods and apparel.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Electrical.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Farm products (not elsewhere specified).....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Farm supplies (except machinery and equipment).....	4	57	48	9	105,785	237,033	110,835	2,237,354	2.97	-----	-----	-----	-----

See footnotes at end of table.

WHOLESALE DISTRIBUTION—UTAH: 1929

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TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SALT LAKE CITY—Continued													
Food products (not elsewhere specified).....	35	239	219	20	\$418, 121	\$783, 007	\$173, 105	\$7, 283, 677	9.65	\$4, 701, 760	64.55	\$103, 386	-----
Confectionery and soft drinks.....	6	21	21	-----	54, 197	90, 065	24, 850	505, 988	.07	351, 300	69.45	2, 000	-----
Poultry and poultry products.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Fish and sea foods.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Fruits and vegetables (fresh).....	17	141	130	11	253, 144	483, 267	97, 244	5, 070, 914	6.72	3, 207, 431	63.25	-----	-----
Meats and meat products.....	6	43	38	5	63, 074	115, 172	20, 331	949, 884	1.26	704, 021	74.12	101, 386	-----
Furniture and house furnishings.....	4	56	34	22	83, 839	181, 958	275, 170	1, 262, 218	1.67	1, 105, 466	87.58	-----	-----
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Groceries and food specialties.....	17	253	228	25	403, 217	996, 803	1, 267, 447	11, 606, 120	15.38	10, 711, 931	92.30	20, 000	-----
Groceries (general line).....	9	174	154	20	283, 357	568, 986	996, 071	9, 017, 930	11.95	8, 604, 724	95.42	-----	-----
Food and grocery specialties.....	8	79	74	5	119, 860	427, 817	271, 376	2, 588, 190	3.43	2, 107, 207	81.42	20, 000	-----
Hardware.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials.....	7	35	33	2	48, 162	120, 488	82, 035	719, 878	.95	-----	-----	5, 000	\$599, 993
Jewelry and optical goods.....	5	27	25	2	35, 121	71, 807	92, 689	233, 699	.31	127, 599	54.60	-----	-----
Leather and leather goods (except gloves and shoes).....	3	14	12	2	35, 505	59, 776	67, 348	289, 336	.38	202, 788	70.09	5, 185	-----
Lumber and building materials (other than metal).....	11	201	180	21	388, 550	744, 990	480, 021	5, 666, 277	7.51	1, 493, 614	26.30	786	644, 952
Construction and building materials (other than metal and wood).....	5	123	110	13	242, 518	402, 867	388, 401	1, 305, 441	1.73	482, 046	36.93	-----	149, 976
Lumber and millwork.....	6	78	70	8	146, 032	282, 123	111, 620	4, 360, 836	5.78	1, 011, 568	23.20	786	494, 976
Machinery, equipment, and supplies (except electrical).....	29	235	196	39	454, 034	897, 487	653, 531	3, 861, 495	5.12	2, 209, 925	57.23	16, 412	241, 103
Metals and minerals (except petroleum and scrap).....	2	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)
Paper and paper products.....	3	98	81	17	135, 902	316, 242	470, 175	1, 899, 261	2.52	1, 857, 388	97.80	-----	629, 830
Petroleum and petroleum products.....	9	234	221	13	363, 481	771, 324	232, 278	3, 231, 442	4.28	682, 254	21.11	9, 428	29, 411
Plumbing and heating equipment and supplies.....	5	88	76	12	182, 429	449, 904	316, 392	1, 852, 696	2.40	1, 535, 047	82.85	-----	84, 606
Tobacco and tobacco products (except leaf).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
All other.....	7	25	17	8	33, 561	49, 408	27, 307	368, 341	.40	95, 239	25.86	200	-----

¹ Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

² Includes 2 establishments in refrigerators (electric).

³ Includes 184 wholesale merchants.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total.....	736	5,737	4,950	787	\$9,711,667	\$20,337,109	\$17,696,593	\$180,101,474	100.00	\$95,176,850	\$1,875,063	\$17,998,034
Wholesalers only.....	309	3,867	3,301	566	6,606,118	13,693,838	13,683,804	96,591,507	53.63	59,345,121	1,165,452	6,835,998
Assemblers and country buyers.....	186	496	481	15	381,040	639,949	928,311	11,056,519	6.14	4,015,402	2,500	-----
All other types of wholesale establishments.....	241	1,374	1,168	206	2,634,509	6,053,322	3,084,418	72,453,448	40.23	31,816,327	507,111	11,062,036
Amusement and sporting goods.....	19	259	152	107	484,498	1,055,994	363,199	4,818,048	2.68	504,918	19,929	-----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	4	62	44	18	119,281	305,307	337,491	1,847,001	1.03	328,039	19,929	-----
Amusement equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Sporting goods (general line).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Cameras and motion-picture equipment and supplies.....	15	197	108	89	365,217	750,687	15,708	2,970,957	1.65	176,879	-----	-----

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Automotive.....	23	381	337	44	\$590,895	\$1,218,617	\$1,096,038	\$13,514,224	7.73	\$1,659,553	\$716,270	\$690,280
Automobiles and other motor vehicles.....	5	209	191	18	256,007	510,145	440,271	10,050,922	5.58	-----	716,270	-----
Automotive equipment.....	4	42	35	7	85,509	139,592	70,237	726,402	.40	685,885	-----	10,000
Automobile parts (new and used).....	9	62	54	8	94,051	170,732	125,682	703,814	.30	-----	-----	550,260
Tires and tubes.....	5	68	57	11	155,328	398,148	450,898	2,433,086	1.35	973,608	-----	-----
Chemicals, drugs, and allied products.....	11	181	146	35	343,681	657,014	711,087	6,359,739	3.53	6,173,098	40,100	2,329,524
Chemicals.....	4	17	15	2	39,915	70,786	5,107	2,985,206	1.66	2,949,521	-----	2,509,524
Drugs and drug sundries (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Drugs and drug sundries (specialty).....	1	-----	-----	-----	-----	-----	-----	-----	-----	-----	(x)	-----
Paints, varnishes, lacquers, and enamels.....	4	42	34	8	83,245	170,304	120,096	526,248	.20	468,892	39,800	19,560
Dry goods and apparel.....	15	122	98	24	328,215	606,494	649,445	3,636,820	2.02	2,716,944	1,400	1,679
Clothing and furnishings (other than millinery and footwear).....	7	67	55	12	180,542	314,045	298,677	1,973,363	1.10	1,003,488	-----	1,679
Dry goods (general line).....	3	28	24	4	106,692	151,896	166,586	980,462	.54	162,001	-----	-----
Notions.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Piece goods.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Shoes and other footwear.....	3	23	15	8	35,705	121,708	174,182	636,395	.35	636,395	-----	-----
Electrical.....	19	381	305	76	738,046	1,602,202	1,185,407	13,447,442	7.47	9,059,470	199,530	5,352,032
Electrical goods (including appliances).....	10	264	213	51	486,780	1,063,740	833,688	10,033,845	5.57	6,719,103	20,356	5,236,945
Radios and radio equipment.....	9	117	92	25	251,266	538,462	351,719	3,413,597	1.90	2,340,367	179,174	115,087
Farm products (not elsewhere specified).....	160	285	268	17	381,624	837,533	1,016,145	24,478,661	13.59	1,323,797	64,900	1,194,082
Grain.....	15	64	60	4	97,060	214,206	363,374	3,810,923	2.12	437,037	52,000	-----
Hides, skins, and furs.....	8	40	36	4	65,232	123,846	100,093	2,092,429	1.16	1,280	10,000	1,602,062
Livestock (other than horses and mules).....	135	144	136	8	182,512	436,120	471,178	18,233,309	10.12	785,480	2,000	-----
Cattle.....	49	25	25	-----	12,873	49,387	88,838	856,980	-----	(x)	-----	-----
Hogs.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Livestock (general line).....	76	97	91	6	142,433	323,914	330,986	10,587,124	-----	781,480	2,000	-----
Sheep and lambs.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Wool and mohair.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Other farm products.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Farm supplies (except machinery and equipment).....	14	103	93	10	158,787	360,896	206,473	3,602,186	2.00	317,500	-----	-----
Farm supplies (except feed and fertilizer).....	6	59	50	9	108,799	202,473	129,910	2,242,408	1.25	285,000	-----	-----
Feed.....	8	44	43	1	49,988	98,417	76,563	1,359,778	.75	32,500	-----	-----
Feed (exclusively).....	3	24	23	1	30,818	71,742	70,863	1,270,978	-----	10,000	-----	-----
Hay, grain, and feed.....	5	20	20	-----	19,170	26,675	5,700	88,800	-----	22,500	-----	-----
Food products (not elsewhere specified).....	117	354	303	51	999,256	1,691,847	867,945	19,195,598	10.06	12,043,231	103,886	-----
Confectionery and soft drinks.....	11	38	35	3	74,915	156,683	31,030	696,740	.39	449,339	2,000	-----
Confectionery.....	7	29	28	1	66,254	128,606	26,133	582,236	-----	370,739	2,000	-----
Soft drinks.....	4	9	7	2	8,661	27,077	4,906	114,504	-----	72,000	-----	-----
Dairy products.....	3	14	13	1	10,503	12,337	-----	132,284	.07	-----	-----	-----
Poultry and poultry products.....	18	337	328	9	234,603	277,439	393,302	4,613,336	2.56	3,996,702	500	-----
Eggs.....	4	14	8	6	8,309	13,280	2,294	231,184	-----	-----	-----	-----
Poultry.....	7	22	19	3	23,901	56,041	10,551	404,902	-----	121,845	500	-----
Poultry and poultry products (general line).....	7	301	301	-----	202,333	200,109	380,157	3,977,250	-----	3,874,857	-----	-----
Dairy and poultry products.....	1	-----	-----	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Fish and sea foods.....	3	13	11	2	23,009	42,015	15,077	367,391	.20	317,207	-----	-----
Fruits and vegetables (fresh).....	59	247	225	21	405,126	776,840	172,661	7,744,561	4.30	4,374,072	-----	-----
Fruits.....	13	18	16	2	30,897	57,026	5,087	1,336,744	-----	930,502	-----	-----
Fruits and vegetables (general line).....	32	193	179	14	309,736	578,613	137,599	5,819,808	-----	3,273,432	-----	-----
Produce.....	7	22	18	4	32,066	58,640	18,431	458,083	-----	161,738	-----	-----
Vegetables.....	7	14	13	1	32,427	52,552	10,644	630,426	-----	-----	-----	-----
Meats and meat products.....	22	205	190	15	250,202	426,483	255,866	5,626,886	3.12	3,805,311	101,386	-----
Meats (fresh).....	11	83	78	5	64,243	117,763	42,122	782,401	-----	440,486	25,073	-----
Meats and meat products (general line).....	3	23	22	1	32,597	74,333	11,054	1,011,949	-----	912,103	74,313	-----
Meats and provisions.....	8	90	90	9	153,362	234,387	202,690	3,832,636	-----	2,452,722	2,000	-----
Furniture and house furnishings.....	7	62	40	22	94,658	219,773	325,350	1,423,212	.79	1,172,416	-----	-----
Furniture.....	4	19	16	3	27,343	76,642	107,640	512,291	.28	362,021	-----	-----
House furnishings.....	3	43	24	19	67,215	143,136	217,704	910,921	.51	810,395	-----	-----
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Groceries and food specialties.....	63	591	531	60	982,139	2,794,114	2,475,864	30,448,068	16.91	19,470,947	292,562	60,700
Groceries (general line).....	24	300	264	36	508,953	1,006,881	1,945,270	17,414,830	9.07	13,291,314	272,562	-----
Food and grocery specialties.....	39	291	267	24	473,186	1,787,233	530,594	13,033,268	7.24	6,179,633	20,000	60,700
Bakery products.....	6	106	102	4	177,548	648,208	14,125	2,006,441	-----	780,479	-----	-----
Canned goods (general line).....	4	9	6	3	21,461	56,809	77,993	1,403,208	-----	689,100	-----	-----
Cereals.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Coffee.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----

See footnotes at end of table.

WHOLESALE DISTRIBUTION—UTAH: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Groceries and food specialties—Continued.												
Flour.....	3	17	17	---	\$10,507	\$142,832	\$20,655	\$155,513	---	---	---	---
Flour and feed.....	6	53	50	3	55,105	149,033	284,516	2,220,992	---	\$1,835,192	---	---
Fruits and vegetables (dried).....	1	(x)	(x)	---	(x)	(x)	(x)	(x)	---	---	---	(x)
Soaps and soap powders.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---	---	---	---
Sugar.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---	---	---	---
Other food and grocery specialties.....	14	57	49	8	95,870	252,718	50,673	2,145,253	---	489,407	\$20,000	---
Hardware.....	8	475	388	87	866,151	1,630,554	2,421,552	10,252,648	5.69	9,898,554	---	\$2,140,600
Iron and steel scrap and other waste materials.....	10	40	38	2	52,718	127,654	88,485	781,878	.43	5,000	5,600	600,993
Jewelry and optical goods.....	7	32	29	3	43,314	82,681	101,364	285,301	.15	166,063	---	---
Leather and leather goods (except gloves and shoes).....	4	16	14	2	39,341	68,583	74,757	323,930	.18	237,382	5,185	34,594
Lumber and building materials (other than metal).....	23	263	233	30	513,845	865,806	529,832	7,232,235	4.02	2,615,014	786	715,854
Construction and building materials (other than metal and wood).....	17	185	163	22	367,813	683,683	418,212	2,871,399	1.60	1,603,446	---	220,878
Cement.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Lime, plaster, etc.....	2	(x)	(x)	---	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Roofing materials (nonmetallic).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Sand, gravel, and crushed stone.....	4	36	35	1	59,722	142,179	---	283,809	---	8,092	---	---
Other building materials.....	8	113	98	15	226,157	404,311	394,261	1,409,794	---	553,805	---	139,970
Lumber and millwork.....	6	78	70	8	146,032	282,123	111,620	4,360,836	2.42	1,011,568	786	404,976
Machinery, equipment, and supplies (except electrical).....	68	489	408	81	961,767	1,973,486	1,667,174	10,478,033	5.82	6,619,769	144,921	2,684,112
Commercial equipment and supplies.....	13	47	43	4	134,114	211,118	107,830	698,967	.39	354,303	30,950	175,792
Automatic vending machinery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Filling station equipment and supplies.....	1	(x)	(x)	---	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Hotel and restaurant equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	---	(x)	---	(x)	---	(x)
Office equipment and supplies (other than furniture).....	6	23	22	1	44,394	87,769	28,310	219,697	---	159,421	7,845	---
Soda fountain equipment and supplies.....	1	(x)	(x)	---	(x)	(x)	(x)	(x)	---	(x)	---	---
Store equipment and supplies (general line).....	3	4	4	---	5,477	25,105	6,920	61,390	---	57,120	---	---
Construction equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Farm machinery and equipment.....	6	146	127	19	261,401	625,933	799,823	3,598,078	2.00	2,417,744	96,069	243,597
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	33	197	167	30	384,221	747,358	533,925	4,801,445	2.67	2,858,475	---	2,158,498
Professional equipment and supplies.....	5	26	14	12	58,745	97,440	65,724	338,689	.19	114,444	200	---
Service equipment and supplies.....	9	53	42	11	98,098	230,498	154,330	676,676	.38	411,425	17,102	106,225
Barber and beauty parlor equipment and supplies.....	3	24	18	6	37,140	81,283	56,207	268,400	---	202,700	17,102	---
Fire protection equipment.....	1	(x)	(x)	---	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Janitors' equipment and supplies.....	3	20	15	5	41,028	111,192	29,167	192,869	---	102,500	---	(x)
Laundry equipment and supplies.....	1	(x)	(x)	---	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Undertakers' supplies.....	1	(x)	(x)	---	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Metals and minerals (except petroleum and scrap).....	9	27	22	5	62,960	111,663	7,018	2,120,695	1.18	2,043,956	---	731,126
Coal.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Iron and steel (except scrap).....	5	13	10	3	27,941	57,394	7,018	1,473,261	.82	1,453,023	---	688,733
Metals and metal work (other than iron and steel).....	2	(x)	(x)	(x)	(x)	(x)	---	(x)	---	(x)	---	(x)
Paper and paper products.....	6	110	91	19	152,344	346,369	502,186	2,081,097	1.14	2,006,049	---	631,830
Petroleum and petroleum products.....	120	540	508	32	992,319	2,316,049	857,258	11,797,871	6.55	4,487,186	79,894	81,911
Gasoline and oil.....	11	36	31	5	82,597	229,165	70,077	1,796,720	1.00	821,070	32,775	---
Lubricating oils and greases.....	3	9	6	3	19,697	67,252	3,073	232,894	.13	210,452	---	18,312
Petroleum and petroleum products (general line).....	105	493	469	24	890,008	2,029,399	777,983	9,765,257	5.42	3,453,255	47,119	13,599
Other petroleum and petroleum products.....	1	(x)	(x)	---	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Plumbing and heating equipment and supplies.....	11	136	115	21	267,051	665,969	397,047	3,174,553	1.76	2,682,256	---	88,406
Plumbing equipment and supplies.....	7	127	108	19	255,675	636,647	371,978	3,002,410	1.67	2,563,348	---	84,606
Heating equipment and supplies.....	4	9	7	2	11,370	20,322	25,060	172,137	.09	118,908	---	1,800
Tobacco and tobacco products (except leaf).....	8	82	74	8	160,512	276,881	187,727	4,019,356	2.23	3,895,017	---	25,742
All other.....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Books, periodicals, and newspapers.....	4	19	11	8	18,636	32,654	7,940	249,441	.14	63,597	---	---
Rubber goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Textiles and textile materials (other than dry goods).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---	(x)	---	(x)
Miscellaneous kinds of business.....	5	11	10	1	16,700	18,910	8,836	141,355	.08	81,197	200	20,975

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SALT LAKE CITY												
Total.....	334	4,515	3,865	650	\$7,668,639	\$15,874,488	\$13,242,733	\$130,332,382	100.00	\$77,835,789	\$1,216,190	\$17,175,083
Wholesalers only.....	208	3,075	2,613	462	5,392,833	10,970,128	10,309,949	75,445,102	57.80	46,527,471	1,036,332	6,310,877
All other types of wholesale establishments.....	126	1,440	1,252	188	2,273,806	4,904,360	2,932,784	54,887,280	42.11	31,308,295	179,858	10,864,206
Amusement and sporting goods.....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	17	362	321	41	564,240	1,171,321	1,055,483	13,744,304	10.55	1,034,308	716,270	560,260
Chemicals, drugs, and allied products.....	7	101	84	17	189,003	386,575	338,216	4,574,264	3.51	4,401,001	300	2,821,524
Dry goods and apparel.....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Clothing and furnishings (other than millinery and footwear).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (general line).....	3	28	24	4	106,692	151,895	106,586	980,462	.75	162,061	(x)	(x)
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear.....	3	23	15	8	35,705	121,708	174,182	636,395	.49	636,395	(x)	(x)
Electrical.....	18	371	296	75	719,777	1,570,274	1,141,875	13,351,108	10.24	8,979,590	180,275	5,352,032
Farm products (not elsewhere specified).....	12	96	89	7	148,032	300,947	294,625	4,954,870	3.80	100,814	10,000	948,062
Farm supplies (except machinery and equipment).....	4	57	48	9	105,785	237,033	110,835	2,237,354	1.72	(x)	(x)	(x)
Food products (not elsewhere specified).....	47	662	632	30	824,101	1,334,578	756,209	10,343,800	12.54	12,268,850	103,386	(x)
Confectionery and soft drinks.....	7	22	22	2	57,960	117,948	24,900	538,293	.41	383,095	2,000	(x)
Poultry and poultry products.....	4	317	315	2	220,530	250,211	387,755	4,154,315	3.10	3,880,520	(x)	(x)
Fish and sea foods.....	3	13	11	2	23,009	42,015	15,077	307,391	.28	317,207	(x)	(x)
Fruits and vegetables (fresh).....	22	168	154	14	300,650	550,852	107,131	5,899,594	4.53	3,870,111	(x)	(x)
Meats and meat products.....	11	142	130	12	221,052	364,552	221,406	5,384,207	4.13	3,805,311	101,380	(x)
Furniture and house furnishings.....	7	62	40	22	94,568	219,778	325,350	1,423,212	1.09	1,172,410	(x)	(x)
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	36	408	364	44	682,322	1,057,208	1,375,249	20,514,683	15.74	13,318,966	20,000	60,700
Groceries (general line).....	14	206	180	26	337,005	670,458	1,023,208	10,912,022	8.37	9,410,880	(x)	(x)
Food and grocery specialties.....	22	202	184	18	345,317	1,286,810	352,041	9,602,061	7.37	3,908,080	20,000	60,700
Hardware.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials.....	7	35	33	2	48,102	120,488	82,035	710,878	.55	(x)	5,000	599,933
Jewelry and optical goods.....	5	27	25	2	35,121	71,807	92,089	233,000	.18	127,569	(x)	(x)
Leather and leather goods (except gloves and shoes).....	4	16	14	2	39,341	68,583	74,757	323,030	.25	237,382	5,185	34,594
Lumber and building materials (other than metal).....	18	238	211	27	461,671	880,470	502,484	6,267,180	4.80	1,850,708	786	644,952
Construction and building materials (other than metal and wood).....	12	160	141	19	315,630	598,347	390,864	1,800,344	1.45	845,230	(x)	149,970
Lumber and millwork.....	6	78	70	8	146,032	282,123	111,620	4,360,836	3.35	1,011,508	786	494,976
Machinery, equipment, and supplies (except electrical).....	62	424	357	67	847,958	1,735,062	1,280,194	0,232,330	7.08	6,125,246	144,031	2,380,444
Commercial equipment and supplies.....	13	47	43	4	134,114	211,118	107,836	698,067	.54	354,303	30,950	175,792
Construction equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	30	190	162	28	375,723	719,432	497,473	4,515,684	3.40	2,797,714	(x)	2,098,427
Professional equipment and supplies.....	5	26	14	12	58,745	97,440	65,724	338,589	.20	114,444	200	(x)
Service equipment and supplies.....	8	51	40	11	94,598	224,429	150,425	661,118	.51	404,005	10,212	106,225
Metals and minerals (except petroleum and scrap).....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	16	329	307	22	481,946	1,138,357	417,255	4,940,001	3.79	1,504,067	9,428	20,411
Plumbing and heating equipment and supplies.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf).....	4	54	51	3	116,328	192,465	124,322	3,282,072	2.52	2,890,970	(x)	25,742
All other.....	11	88	66	22	101,510	295,544	279,449	1,685,555	1.62	1,700,455	200	217,199
CITIES OF 20,000 TO 50,000 POPULATION												
OGDEN (pop. 40,272).....	68	614	517	97	\$1,169,657	\$2,477,250	\$2,922,233	\$32,286,976	100.00	\$12,253,668	\$366,752	\$470,886
Automotive.....	3	11	10	1	13,607	25,464	27,210	87,000	.27	(x)	(x)	(x)
Chemicals, drugs, and allied products.....	3	78	60	18	152,507	262,492	372,542	1,618,811	5.01	1,547,040	30,800	7,590
Farm products (not elsewhere specified).....	12	45	38	7	89,623	154,800	102,565	12,990,366	40.24	432,037	50,000	54,000
Food products (not elsewhere specified).....	6	43	40	3	64,180	145,134	20,789	982,168	3.04	425,634	(x)	(x)
Groceries and food specialties.....	12	122	110	12	228,150	688,034	832,095	8,390,108	25.90	4,771,317	272,562	(x)
Iron and steel scrap and other waste materials.....	3	5	5	—	4,556	7,160	6,450	62,000	.19	5,000	600	1,000
Lumber and building materials (other than metal).....	3	10	16	3	43,880	55,021	6,900	766,535	2.47	740,524	(x)	70,902
Machinery, equipment, and supplies (except electrical).....	3	58	46	12	105,301	210,498	341,528	950,933	2.97	333,762	800	243,597
Petroleum and petroleum products.....	7	36	35	1	64,240	124,628	66,346	1,278,964	3.96	783,354	3,000	2,500
Tobacco and tobacco products (except leaf).....	4	28	23	5	44,184	84,416	63,405	736,684	2.28	498,047	(x)	(x)
All other.....	12	169	134	35	361,321	721,627	1,081,503	4,383,417	13.58	2,707,953	(x)	61,381
CITIES OF 5,000 TO 20,000 POPULATION												
Total.....	47	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
BRIGHAM (pop. 5,093).....	22	38	35	3	\$43,086	\$94,525	\$50,397	\$1,006,094	(x)	\$107,760	\$23,057	(x)
LOGAN (pop. 9,979).....	8	21	20	1	43,223	94,520	33,557	476,256	(x)	223,722	(x)	(x)
MURRAY (pop. 5,172).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
PROVO (pop. 14,760).....	11	42	37	5	70,705	138,459	157,758	1,127,967	(x)	778,423	(x)	(x)
TOOELE (pop. 5,135).....	4	5	5	—	15,219	34,418	8,659	191,901	(x)	53,920	(x)	(x)

¹ Includes 2 establishments in refrigerators (electric).² Includes 2 establishments in confectionery and soft drinks (general line).

WHOLESALE DISTRIBUTION—UTAH: 1929

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TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

The following should be withheld to avoid disclosure of individual operations, but it is included in the totals													
TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total.....	736	5,737	4,950	787	\$9,711,667	\$20,887,100	\$17,666,533	\$180,101,474	\$95,178,850	52.85	\$1,675,063	\$17,888,034	\$244,703
Wholesalers only.....	309	3,807	3,301	506	6,606,118	13,093,838	13,683,804	96,591,507	59,345,121	61.44	1,165,452	6,835,998	312,593
Service wholesalers ¹	283	3,644	3,109	535	6,255,911	12,793,660	13,021,662	88,119,956	56,560,492	64.19	1,165,452	6,273,370	311,377
Limited function wholesalers.....	11	82	67	15	187,747	414,171	291,431	5,931,717	1,152,109	19.42	—	405,226	539,247
Cash and carry.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drop shippers.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mail order wholesalers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors.....	5	86	35	1	74,122	105,346	65,720	1,122,995	541,632	48.23	—	(x)	—
Supply and machinery distributors.....	15	141	126	16	252,400	485,908	370,711	2,539,834	1,632,520	64.28	—	157,402	169,322
Bulk tank stations.....	88	233	223	10	511,384	1,197,309	487,306	5,896,038	2,007,085	34.04	54,691	—	67,000
Manufacturers' sales branches ²	88	902	804	158	1,827,290	4,201,050	2,479,852	43,145,285	27,155,793	62.94	161,976	10,593,338	490,287
Agents and brokers.....	65	179	141	38	295,826	654,897	117,260	23,412,125	2,653,449	11.33	290,444	468,698	300,186
Brokers.....	10	36	31	5	58,571	127,002	22,357	4,278,737	248,680	5.81	—	—	427,873
Commission merchants.....	12	45	37	8	80,117	140,682	49,603	10,681,574	393,569	3.68	—	—	890,131
Manufacturers' agents.....	30	94	70	24	153,260	374,285	45,175	8,265,457	1,908,800	23.09	290,444	385,341	211,934
Selling agents.....	4	4	3	1	3,869	6,928	125	186,357	102,400	54.95	—	83,857	40,580
Assemblers and country buyers.....	186	496	481	15	381,040	639,949	928,311	11,056,519	4,015,402	36.32	2,500	—	59,443
Assemblers.....	148	129	120	9	107,160	299,222	337,600	5,206,913	47,362	.90	600	—	36,887
Country buyers on salary or commission.....	23	19	17	2	17,966	41,761	31,250	825,838	15,000	1.82	2,000	—	—
Cooperative marketing association.....	8	330	327	3	234,823	259,676	386,434	4,387,322	3,938,040	80.76	—	—	35,906
Elevators (line).....	4	6	6	—	9,100	21,013	170,027	442,388	—	—	—	—	548,415
Milk stations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Packers and shippers.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	110,597
CITIES OF 100,000 POPULATION AND OVER													
SALT LAKE CITY.....	334	4,515	3,865	650	\$7,666,639	\$15,874,488	\$13,242,733	\$130,332,382	\$77,835,766	59.72	\$1,216,190	\$17,175,068	\$300,216
Wholesalers only.....	208	3,075	2,613	462	5,392,833	10,070,128	10,309,949	75,445,102	46,527,471	61.67	1,036,332	6,310,877	362,716
Service wholesalers ¹	184	2,890	2,446	444	5,027,396	10,279,342	9,880,618	68,230,826	43,766,050	64.14	1,036,332	5,770,773	370,819
Limited function wholesalers.....	10	50	46	4	118,347	223,638	66,411	4,097,656	1,152,109	24.53	—	405,226	469,765
Supply and machinery distributors.....	14	135	121	14	247,090	467,148	362,920	2,516,620	1,609,306	63.95	—	134,878	179,758
Bulk tank stations.....	5	88	82	6	114,163	317,648	184,852	1,510,647	618,501	40.94	—	—	302,120
Manufacturers' sales branches ²	78	912	759	153	1,714,999	3,840,376	2,307,292	39,729,158	24,169,474	60.84	161,976	10,397,308	599,348
Agents and brokers.....	41	134	106	28	228,411	515,103	58,488	9,592,660	2,610,505	27.21	17,882	400,896	233,967
Brokers.....	6	27	25	2	48,516	107,176	7,357	2,162,293	248,680	11.50	—	—	360,382
Commission merchants.....	4	23	21	2	43,044	78,688	10,726	476,633	393,569	82.57	—	—	119,158
Manufacturers' agents.....	27	80	67	23	132,982	322,011	40,280	6,767,377	1,865,856	27.57	17,882	383,541	250,643
Selling agents.....	4	4	3	1	3,869	6,928	125	186,357	102,400	54.95	—	83,857	46,580
All other.....	2	306	305	1	216,233	231,233	382,152	4,054,816	3,909,815	96.42	—	—	2,627,407
CITIES OF 20,000 TO 50,000 POPULATION													
OGDEN.....	68	614	517	97	\$1,169,657	\$2,477,260	\$2,922,233	\$32,286,976	\$12,253,668	37.95	\$368,762	\$470,880	—
Wholesalers only.....	44	505	423	82	953,543	1,917,977	2,697,593	15,041,970	9,176,697	61.01	94,190	310,597	—
All other types of wholesale establishments.....	24	109	94	15	216,114	559,273	224,635	17,245,006	3,076,971	17.84	272,562	160,283	—
¹ Includes 283 wholesale merchants.													
² Includes 1 distributor.													

¹ Includes 283 wholesale merchants.

² Includes 1 district sales office.

³ Includes 184 wholesale merchants.

CENSUS OF DISTRIBUTION

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	All other ²	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers ¹	Manufacturers' sales branches	All other ²
The State	736	298	87	351	Groceries and food specialties	63	30	18	15
Amusement and sporting goods	19	11	7	1	Groceries (general line)	24	17	2	5
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	1	2	1	Food and grocery specialties	39	13	16	10
Cameras and motion-picture equipment and supplies	15	10	5	—	Hardware (general line)	8	5	—	3
Automotive	23	16	4	3	Iron and steel scrap and other waste materials	10	10	—	—
Automobiles and other motor vehicles	5	3	1	1	Iron and steel scrap	1	1	—	—
Automotive equipment	4	3	—	1	Junk and scrap	8	8	—	—
Automobile parts (new and used)	9	9	—	—	Waste rubber, rags, and paper	1	1	—	—
Tires and tubes	5	1	3	1	Jewelry and optical goods	7	7	—	—
Chemicals, drugs, and allied products	11	8	3	—	Jewelry	2	2	—	—
Chemicals	4	2	2	—	Optical goods	5	5	—	—
Drugs and drug sundries (general line)	2	2	—	—	Leather and leather goods (except gloves and shoes)	4	3	1	—
Drugs and drug sundries (specialty)	1	1	—	—	Leather and leather belting	1	—	1	—
Paints, varnishes, lacquers, and enamels	4	3	1	—	Shoe findings and cut stock	3	3	—	—
Dry goods and apparel	15	13	1	1	Lumber and building materials (other than metal)	23	12	4	7
Clothing and furnishings (other than millinery and footwear)	7	7	—	—	Construction and building materials (other than metal and wood)	17	9	4	4
Dry goods (general line)	3	3	—	—	Lumber and millwork	6	3	—	3
Notions	1	1	—	—	Machinery, equipment, and supplies (except elec- trical)	68	32	21	15
Piece goods	1	—	1	—	Commercial equipment and supplies	13	4	7	2
Shoes and other footwear	3	2	1	—	Construction equipment and supplies	2	1	—	1
Electrical	19	13	5	1	Farm machinery and equipment	6	4	2	—
Electrical goods, including appliances	10	5	5	—	Manufacturing, mining, and drilling machinery, equipment, and supplies	33	13	9	11
Radios and radio equipment	7	6	—	1	Professional equipment and supplies	5	3	2	—
Refrigerators (electric)	2	2	—	—	Service equipment and supplies	9	7	1	1
Farm products (not elsewhere specified)	160	23	—	137	Metals and minerals (except petroleum and scrap)	9	2	5	2
Flowers and nursery stock	1	1	—	—	Coal	2	2	—	—
Grain	15	7	—	8	Iron and steel (except scrap)	5	—	4	1
Hides, skins, and furs	8	8	—	—	Metals and metal work (other than iron and steel)	2	—	1	1
Livestock (other than horses and mules)	135	6	—	129	Paper and paper products	6	4	1	1
Wool and mohair	1	1	—	—	Paper and paper products (general line)	4	4	—	—
Farm supplies (except machinery and equipment)	14	8	—	6	Paper and paper products (specialty, other than specified)	1	—	—	1
Farm supplies (except feed and fertilizer)	6	5	—	1	Stationery and stationery supplies	1	—	1	—
Feed	8	3	—	5	Petroleum and petroleum products	120	21	1	98
Food products (not elsewhere specified)	117	56	6	55	Plumbing and heating equipment and supplies	11	6	3	2
Confectionery and soft drinks	11	0	1	1	Plumbing equipment and supplies	7	6	1	—
Dairy products	3	—	—	3	Heating equipment and supplies	4	—	2	2
Poultry and poultry products	18	4	—	14	Tobacco and tobacco products (except leaf)	8	7	1	—
Dairy and poultry products	1	—	—	1	All other	13	6	3	4
Fish and sea foods	3	3	—	—	Books, periodicals, and newspapers	4	2	1	1
Fruits and vegetables (fresh)	59	24	—	35	Rubber goods (general line)	2	—	2	—
Meats and meat products	22	16	5	1	Textiles and textile materials (other than dry goods)	2	1	—	1
Furniture and house furnishings	7	4	3	—	Miscellaneous kinds of business	5	3	—	2
Furniture	4	2	2	—					
House furnishings	3	2	1	—					
General merchandise	1	1	—	—					

¹ Includes "Supply and machinery distributors."² The 351 "All other types" consist of the following:

Assemblers and country buyers	178	Construction and building materials (other than metal and wood)	1	Manufacturers' agents—Continued	2
Grain	7	Manufacturing, mining, and drilling machinery, equipment, and supplies	1	Commercial equipment and supplies	1
Livestock (other than horses and mules)	123	Books, periodicals, and newspapers	1	Construction equipment and supplies	1
Farm supplies (except feed and fertilizer)	1	Cooperative marketing associations	8	Manufacturing, mining, and drilling machinery equipment, and supplies	6
Feed	5	Dairy products	2	Service equipment and supplies	1
Dairy products	1	Poultry and poultry products	1	Iron and steel (except scrap)	1
Poultry and poultry products	12	Fruits and vegetables (fresh)	3	Metals and metal work (other than iron and steel)	1
Dairy and poultry products	1	Food and grocery specialties	2	Paper and paper products (specialty, other than specified)	1
Fruits and vegetables (fresh)	27	District and general sales offices	1	Petroleum and petroleum products	7
Meats and meat products	1	Automobiles and other motor vehicles	1	Heating equipment and supplies	2
Brokers	10	Drop shippers	4	Miscellaneous kinds of business	1
Grain	1	Lumber and millwork	3	Selling agents	4
Livestock (other than horses and mules)	1	Manufacturing, mining, and drilling machinery, equipment, and supplies	1	Hardware (general line)	1
Fruits and vegetables (fresh)	4	Mail order wholesalers	1	Manufacturing, mining, and drilling machinery, equipment, and supplies	2
Groceries (general line)	1	Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	1	Petroleum and petroleum products	1
Food and grocery specialties	2	Manufacturers' agents	39	Wagon distributors	5
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	Automotive equipment	1	Food and grocery specialties	1
Bulk tank stations	88	Radios and radio equipment	1	Petroleum and petroleum products	2
Petroleum and petroleum products	88	Confectionery and soft drinks	1	Textile and textile materials (other than dry goods)	1
Cash-and-carry wholesalers	1	Groceries (general line)	4	Miscellaneous kinds of business	1
Poultry and poultry products	1	Food and grocery specialties	4		
Commission merchants	12	Hardware (general line)	2		
Tires and tubes	1	Construction and building materials (other than metal and wood)	3		
Piece goods	1				
Livestock (other than horses and mules)	5				
Fruits and vegetables (fresh)	1				
Food and grocery specialties	1				

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Whole- sale mer- chants, includ- ing job- bers ¹	Manu- facturers' sales branches	Agents and brokers	Assem- blers and country buyers	All other	Total	Whole- sale mer- chants, includ- ing job- bers ¹	Manu- facturers' sales branches	Agents and brokers	Assem- blers and country buyers	All other
The State.....	\$180,101	\$90,680	\$43,094	\$23,412	\$11,056	\$11,879	\$20,387	\$13,280	\$4,175	\$855	\$840	\$1,637
Amusement and sporting goods.....	4,818	(x)	(x)				1,056	(x)	(x)			
Automotive.....	13,914	3,736	9,860	(x)		(x)	1,219	656	487	(x)		(x)
Chemicals, drugs, and allied products.....	6,300	3,560	2,800				657	593	64			
Dry goods and apparel.....	3,637	3,413	(x)	(x)			600	569	(x)	(x)		
Electrical.....	13,447	6,944	(x)	(x)			1,602	1,286	(x)	(x)		
Farm products (not elsewhere specified).....	24,479	7,154		12,478	4,847		837	473		115	249	
Farm supplies (except machinery and equipment).....	3,602	(x)			(x)		361	(x)			(x)	
Food products (not elsewhere specified).....	19,196	8,641	4,468	(x)	5,305	(x)	1,692	1,000	277	(x)	336	(x)
Furniture and house furnishings.....	1,423	1,262	161				220	182	38			
General merchandise.....	(x)	(x)					(x)	(x)				
Groceries and food specialties.....	30,448	16,645	6,033	7,350	(x)	(x)	2,794	1,452	1,084	207	(x)	(x)
Hardware.....	10,253	9,463		800			1,630	1,615		15		
Iron and steel scrap and other waste materials.....	782	782					128	128				
Jewelry and optical goods.....	265	265					83	83				
Leather and leather goods (except gloves and shoes).....	324	(x)	(x)				60	(x)	(x)			
Lumber and building materials (other than metal).....	7,232	2,481	1,007	203		3,451	966	756	129	34		47
Machinery, equipment, and supplies (except electrical).....	10,478	4,811	4,546	(x)		(x)	1,973	1,124	721	(x)		(x)
Metals and minerals (except petroleum and scrap).....	2,121	(x)	1,557	(x)			112	(x)	72	(x)		
Paper and paper products.....	2,061	2,017	(x)	(x)			346	335	(x)	(x)		
Petroleum and petroleum products.....	11,798	4,961	(x)	114		(x)	2,316	944	(x)	16		(x)
Plumbing and heating equipment and supplies.....	3,175	1,986	(x)	(x)			666	478	(x)	(x)		
Tobacco and tobacco products (except leaf).....	4,019	(x)	(x)				277	(x)	(x)			
All other.....	(x)	286	1,596	(x)		(x)	(x)	44	242	(x)		(x)

¹ Includes "Supply and machinery distributors."² Includes net sales amounting to \$3,485,000 for drop shippers, \$1,123,000 for wagon distributors, \$5,896,000 for bulk tank stations, and \$1,375,000 for cash-and-carry wholesalers, mail-order wholesalers, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.³ Includes total expenses amounting to \$50,000 for drop shippers, \$165,000 for wagon distributors, \$1,197,000 for bulk tank stations, and \$225,000 for cash-and-carry wholesalers, mail-order wholesalers, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of estab- lishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including sala- ries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State.....	736	5,737	4,960	787	\$9,711,667	\$20,387,109	\$180,101,474	100.00
Individual.....	246	442	399	43	585,543	1,210,475	10,390,511	10.77
Partnership.....	64	202	174	28	281,202	698,183	14,548,255	8.08
Corporation.....	415	4,743	4,038	705	8,588,181	18,146,594	140,608,980	78.12
Cooperative association.....	9	30	28	2	24,514	37,992	979,779	.54
All other.....	2	320	311	9	232,227	263,805	4,483,943	2.49

CENSUS OF DISTRIBUTION

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total ex- penses, includ- ing sala- ries and wages	Number of establishments	Net sales		Total ex- penses	Number of establishments	Net sales	Total ex- penses	Number of establishments	Net sales	Total ex- penses
					Amount	Per cent of total							
The State.....	736	\$180,101	\$20,387	436	\$69,934	38.83	\$7,563	31	\$15,292	\$1,514	28	\$13,673	\$2,148
Amusement and sporting goods.....	10	4,818	1,056	2	(x)	(x)	(x)	1	(x)	(x)	3	724	139
Automotive.....	23	13,914	1,219	10	2,646	19.02	419	4	441	112	3	724	139
Chemicals, drugs, and allied products.....	11	6,860	657	6	2,101	33.03	377	1	(x)	(x)	3	1,408	230
Dry goods and apparel.....	15	3,637	606	9	1,470	40.42	282	2	(x)	(x)	1	(x)	(x)
Electrical.....	19	13,447	1,602	9	4,076	30.31	699	3	923	70	1	(x)	(x)
Farm products (not elsewhere specified).....	160	24,479	837	144	17,731	72.43	606	3	923	70	1	(x)	(x)
Farm supplies (except machinery and equipment).....	14	3,602	361	11	3,163	87.81	300	1	(x)	(x)	2	(x)	(x)
Food products (not elsewhere specified).....	117	19,196	1,692	96	7,935	41.34	904	1	(x)	(x)	1	(x)	(x)
Furniture and house furnishings.....	7	1,423	220	1	(x)	(x)	(x)	1	(x)	(x)	1	(x)	(x)
General merchandise.....	1	(x)	(x)	1	(x)	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Groceries and food specialties.....	63	30,448	2,794	27	8,893	29.21	486	7	4,074	370	2	(x)	(x)
Hardware.....	8	10,253	1,030	5	3,726	36.34	588	1	(x)	(x)	2	(x)	(x)
Iron and steel scrap and other waste materials.....	10	782	128	10	782	100.00	128	1	(x)	(x)	3	94	30
Jewelry and optical goods.....	7	265	83	2	(x)	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Leather and leather goods (except gloves and shoes).....	4	324	69	3	(x)	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal).....	23	7,232	966	16	2,613	36.13	518	1	(x)	(x)	3	1,506	322
Machinery, equipment, and supplies (except electrical).....	68	10,478	1,073	36	3,593	34.29	941	6	370	91	1	(x)	(x)
Metals and minerals (except petroleum and scrap).....	9	2,121	112	6	1,940	91.47	87	1	(x)	(x)	1	(x)	(x)
Paper and paper products.....	6	2,061	346	1	(x)	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products.....	120	11,798	2,316	22	3,105	26.32	428	4	885	134	2	(x)	(x)
Plumbing and heating equipment and supplies.....	11	3,175	666	6	873	27.50	195	1	(x)	(x)	1	(x)	(x)
Tobacco and tobacco products (except leaf).....	8	4,019	277	6	3,121	77.66	238	1	(x)	(x)	1	(x)	(x)
All other.....	13	(x)	(x)	8	249	(x)	35	1	(x)	(x)	1	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total ex- penses	Number of establishments	Net sales	Total ex- penses	Number of establishments	Net sales	Total ex- penses	Number of establishments	Net sales	Total ex- penses
The State.....	60	\$20,235	\$2,749	81	\$25,121	\$3,760	84	\$15,737	\$2,329	10	\$11,109	\$315
Amusement and sporting goods.....	2	(x)	(x)	14	3,382	815	1	(x)	(x)	1	(x)	(x)
Automotive.....	4	1,650	263	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Chemicals, drugs, and allied products.....	3	(x)	(x)	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Dry goods and apparel.....	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Electrical.....	2	(x)	(x)	5	7,406	588	1	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified).....	3	2,053	57	1	(x)	(x)	5	1,155	78	5	2,017	28
Farm supplies (except machinery and equipment).....	5	4,992	280	10	2,411	206	3	(x)	(x)	1	(x)	(x)
Food products (not elsewhere specified).....	3	1,031	123	2	(x)	(x)	3	3,002	192	1	(x)	(x)
Furniture and house furnishings.....	3	1,031	123	2	(x)	(x)	3	3,002	192	1	(x)	(x)
General merchandise.....	3	1,031	123	2	(x)	(x)	3	3,002	192	1	(x)	(x)
Groceries and food specialties.....	9	6,755	633	7	6,007	830	10	1,396	268	1	(x)	(x)
Hardware.....	1	(x)	(x)	7	6,007	830	10	1,396	268	1	(x)	(x)
Iron and steel scrap and other waste materials.....	1	(x)	(x)	2	(x)	(x)	10	1,396	268	1	(x)	(x)
Jewelry and optical goods.....	1	(x)	(x)	2	(x)	(x)	10	1,396	268	1	(x)	(x)
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)	2	(x)	(x)	10	1,396	268	1	(x)	(x)
Lumber and building materials (other than metal).....	2	(x)	(x)	2	(x)	(x)	10	1,396	268	1	(x)	(x)
Machinery, equipment, and supplies (except electrical).....	17	4,060	533	6	179	48	2	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Paper and paper products.....	3	1,900	316	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products.....	1	(x)	(x)	27	2,482	690	50	4,820	978	5	97	11
Plumbing and heating equipment and supplies.....	2	(x)	(x)	27	2,482	690	50	4,820	978	5	97	11
Tobacco and tobacco products (except leaf).....	2	(x)	(x)	27	2,482	690	50	4,820	978	5	97	11
All other.....	3	938	140	3	938	140	1	(x)	(x)	1	(x)	(x)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments are classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)				SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State.....	736	402	5,737	4,950	787	\$9,711,687	1,108	\$2,880,164	284	\$1,134,088	4,287	\$5,697,415	5,205	5,627	5,762	6,582
Amusement and sporting goods.....	19	1	259	152	107	484,498	48	148,000	13	80,135	198	256,273	248	247	258	266
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	4	—	62	44	18	119,281	10	17,874	5	31,400	47	70,007	56	54	64	71
Cameras and motion-picture equipment and supplies.....	15	1	197	108	89	365,217	38	130,216	8	48,735	151	186,266	192	193	194	195
Automotive.....	23	8	381	337	44	590,895	55	137,104	12	38,276	314	415,515	259	278	325	389
Automobiles and other motor vehicles.....	5	—	209	191	18	256,007	—	—	—	—	209	256,007	99	110	154	217
Automotive equipment.....	4	3	42	35	7	85,509	13	40,948	3	10,530	26	34,031	58	59	63	62
Automobile parts (new and used).....	0	5	62	54	8	94,051	9	17,223	7	17,846	46	58,982	42	44	43	41
Tires and tubes.....	5	—	68	57	11	155,328	33	78,933	2	9,000	33	66,495	60	65	65	69
Chemicals, drugs, and allied products.....	11	1	181	146	35	343,661	39	124,542	14	63,193	128	155,926	182	181	179	178
Chemicals.....	4	—	17	15	2	39,915	9	33,924	—	—	8	5,991	17	17	17	17
Drugs and drug sundries (general line).....	2	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (specialty).....	1	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	4	—	42	34	8	83,245	14	28,002	4	14,343	24	40,000	43	41	40	39
Dry goods and apparel.....	15	3	122	98	24	328,215	44	156,257	12	64,820	66	107,138	113	106	107	107
Clothing and furnishings (other than millinery and footwear).....	7	2	67	55	12	180,542	24	91,104	8	41,400	35	48,038	60	54	52	51
Dry goods (general line).....	3	—	28	24	4	106,692	11	45,186	3	20,600	14	40,906	27	27	28	28
Notions.....	1	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods.....	1	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear.....	3	—	23	15	8	35,705	7	18,111	—	—	10	17,594	21	20	22	23
Electrical.....	19	2	381	305	76	738,046	98	255,725	20	101,780	263	380,541	352	367	380	388
Electrical goods (including appliances).....	10	—	264	213	51	486,780	61	171,248	9	42,820	194	272,712	256	263	264	271
Radios and radio equipment.....	9	2	117	92	25	251,266	37	84,477	11	58,960	69	107,829	96	104	116	117
Farm products (not elsewhere specified).....	160	177	285	268	17	381,624	38	53,851	20	48,273	227	279,500	282	277	262	245
Flowers and nursery stock.....	1	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grain.....	15	6	64	60	4	97,960	12	20,750	7	17,243	45	59,967	67	67	65	64
Hides, skins, and furs.....	8	3	40	36	4	65,232	11	1,800	7	18,010	22	45,422	38	39	34	32
Live stock (other than horses and mules).....	135	168	144	136	8	182,512	13	26,801	2	6,400	120	149,311	140	144	131	122
Wool and mohair.....	1	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	14	9	103	93	10	158,787	5	12,401	8	33,060	90	113,320	96	109	148	146
Farm supplies (except feed and fertilizer).....	6	4	59	50	9	108,799	5	12,401	8	33,060	46	63,338	65	72	105	105
Feed.....	8	5	44	43	1	49,988	—	—	—	—	44	49,988	31	37	43	41
Food products (not elsewhere specified).....	117	103	854	803	51	999,295	114	232,291	26	101,850	714	665,117	712	890	972	751
Confectionery and soft drinks.....	11	7	38	35	3	74,915	14	36,943	2	10,000	22	27,972	35	40	38	33
Dairy products.....	3	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products.....	18	14	337	328	9	234,603	6	6,181	2	8,000	320	225,422	333	341	333	333
Dairy and poultry products.....	1	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	3	1	13	11	2	23,909	4	8,311	1	3,300	8	12,298	13	11	13	13
Fruits and vegetables.....	59	57	247	226	21	405,126	50	107,238	18	75,024	179	221,964	156	302	407	191
Meats and meat products.....	22	22	205	190	15	260,202	40	73,618	3	9,626	162	166,958	161	182	167	107
Furniture and house furnishings.....	7	—	62	40	22	94,558	8	21,769	2	10,605	52	62,184	66	62	70	91
Furniture.....	4	—	19	16	3	27,343	4	9,266	—	—	15	18,077	18	18	18	19
House furnishings.....	3	—	43	24	19	67,215	4	12,603	2	10,005	37	44,107	48	44	52	72
General merchandise.....	1	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	63	24	591	531	60	982,139	168	404,891	37	87,740	386	489,508	524	604	566	507
Groceries (general line).....	24	12	300	264	36	608,053	80	209,788	30	70,109	181	229,070	250	289	295	295
Food and grocery specialties.....	39	12	291	267	24	473,186	79	195,123	7	17,631	205	260,432	234	315	271	272
Hardware (general line).....	8	3	475	388	87	806,151	95	271,174	21	112,030	359	482,947	473	483	472	473
Iron and steel scrap and other waste materials.....	10	10	40	38	2	52,718	2	1,125	—	—	38	51,593	42	41	42	42
Jewelry and optical goods.....	7	2	32	29	3	43,314	2	4,876	3	10,483	27	28,255	30	32	32	32
Leather and leather goods (except gloves and shoes).....	4	2	16	14	2	39,341	7	18,106	3	14,076	6	7,169	16	16	16	16
Lumber and building materials (other than metal).....	23	4	263	233	30	513,845	44	118,779	15	69,018	204	326,048	256	268	263	239
Construction and building materials (other than metal or wood).....	17	4	185	163	22	367,813	28	75,279	9	42,118	148	250,416	178	190	185	162
Lumber and millwork.....	6	—	78	70	8	146,032	16	43,500	6	26,000	56	75,632	78	78	78	77
Machinery, equipment and supplies (except electrical).....	68	36	489	408	81	961,757	145	366,263	32	101,408	312	494,080	446	481	404	461
Commercial equipment and supplies.....	13	6	47	43	4	134,114	13	59,899	—	—	34	74,215	46	46	45	46
Construction equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment.....	6	1	146	127	19	261,401	51	106,223	16	39,870	79	115,808	129	160	182	146
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	33	20	197	167	30	384,221	51	131,100	9	37,301	137	215,820	190	197	184	185
Professional equipment and supplies.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies.....	9	6	53	42	11	98,098	23	46,095	4	10,737	26	85,266	53	53	53	53
Metals and minerals (except petroleum and scrap).....	9	1	27	22	5	82,960	16	40,435	—	—	11	22,525	26	26	27	27
Paper and paper products.....	6	1	110	91	19	152,344	28	68,800	4	16,800	78	66,744	103	104	109	109
Petroleum and petroleum products.....	120	6	540	508	32	992,319	50	79,247	18	47,037	477	866,035	472	537	548	534
Plumbing and heating equipment and supplies.....	11	1	136	115	21	267,051	32	74,823	11	45,773	98	146,455	126	133	137	135
Plumbing equipment and supplies.....	7	—	127	108	19	255,675	29	68,981	10	43,073	88	143,621	120	127	132	127
Heating equipment and supplies.....	4	1	9	7	2	11,376	3	5,842	1	2,700	6	2,834	6	6	5	8
Tobacco and tobacco products.....	8	1	82	74	8	160,512	35	62,989	5	33,200	42	64,323	82	83	82	82
All other.....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers.....	4	2	19	11	8	18,636	—	—	—	—	19	18,636	15	15	18	19
Rubber goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods).....	2	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business.....	5	4	11	10	1	16,700	4	9,560	—	—	7	7,140	6	6	7	7

¹ Establishments in most cases reported average number of employees on pay roll during year 1929, thus figures may not agree with totals on specified dates.² Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.³ Includes 2 establishments in refrigerators (electric).

CENSUS OF DISTRIBUTION

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS¹ ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Table 11 consolidated in this State into fewer sales volume group classifications in order to prevent disclosure of individual operations]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

NET SALES GROUPS	VOLUME ANALYSIS			NET SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State.....	298	\$90,660	\$13,280	\$200,000 to \$299,999.....	10	\$4,884	\$601
Under \$25,000.....	50	761	317	\$300,000 to \$399,999.....	17	5,812	896
\$25,000 to \$49,999.....	45	1,600	353	\$400,000 to \$499,999.....	13	5,040	893
\$50,000 to \$99,999.....	39	2,937	593	\$500,000 to \$1,000,000.....	33	23,305	2,022
\$100,000 to \$199,999.....	53	7,858	1,793	Over \$1,000,000.....	20	37,554	4,818

	TOTAL			UNDER \$100,000			\$100,000 TO \$500,000			OVER \$500,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State.....	298	\$90,660	\$13,280	143	\$5,298	\$1,263	102	\$24,503	\$4,277	53	\$80,859	\$7,740
Amusement and sporting goods.....	11	1,314	434	6	195	99	4	(x)	(x)	1	(x)	(x)
Automotive.....	16	3,736	656	8	268	59	5	1,004	205	3	2,464	392
Chemicals, drugs and allied products.....	8	3,560	593	3	119	33	3	594	166	2	(x)	(x)
Dry goods and apparel.....	13	3,413	569	4	89	23	7	1,513	270	2	(x)	(x)
Electrical.....	13	6,044	1,286	3	198	48	6	2,140	431	4	4,608	867
Farm products (not elsewhere specified).....	23	7,164	473	8	295	61	10	2,812	172	5	4,047	240
Farm supplies (except machinery and equipment).....	8	2,728	310	2	(x)	(x)	4	862	65	2	(x)	(x)
Food products (not elsewhere specified).....	56	8,041	1,000	33	1,198	207	19	4,620	508	4	2,823	285
Furniture and house furnishings.....	4	1,262	182				3	(x)	(x)	1	(x)	(x)
General merchandise.....	1	(x)	(x)							1	(x)	(x)
Groceries and food specialties.....	30	16,045	1,452	15	545	127	3	557	278	12	15,543	1,047
Hardware.....	5	9,453	1,615				1	(x)	(x)	4	(x)	(x)
Iron and steel scrap and other waste materials.....	10	782	128	9	(x)	(x)				1	(x)	(x)
Jewelry and optical goods.....	7	265	83	7	265	83						
Leather and leather goods (except gloves and shoes).....	3	289	60	2	(x)	(x)	1	(x)	(x)			
Lumber and building materials (other than metal).....	12	2,481	756	5	260	92	7	2,212	604			
Machinery, equipment and supplies (except electrical).....	32	4,811	1,124	18	709	202	12	2,565	610	2	(x)	(x)
Metals and minerals (except petroleum and scrap).....	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Paper and paper products.....	4	2,017	335				2	(x)	(x)	2	(x)	(x)
Petroleum and petroleum products.....	21	4,901	944	11	386	74	6	1,190	148	4	3,379	72
Plumbing and heating equipment and supplies.....	6	1,986	478	1	(x)	(x)	4	924	212	1	(x)	(x)
Tobacco and tobacco products (except leaf).....	7	3,214	244	2	(x)	(x)	3	944	69	2	(x)	(x)
All other.....	6	286	44	5	(x)	(x)	1	(x)	(x)			

¹ For the purposes of this tabulation the term "wholesale merchants" is used to cover supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers Only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POP- ULATION AND OVER	CITIES OF 20,000 TO 50,000 POP- ULATION	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POP- ULATION AND OVER	CITIES OF 20,000 TO 50,000 POP- ULATION
	Salt Lake City	Ogden		Salt Lake City	Ogden
Total.....	334	68	Hardware.....	7	1
Amusement and sporting goods.....	17	2	Iron and steel scrap and other waste materials.....	7	3
Automotive.....	17	3	Jewelry and optical goods.....	5	1
Chemicals, drugs, and allied products.....	7	3	Leather and leather goods (except gloves and shoes).....	4	
Dry goods and apparel.....	13	1	Lumber and building materials (other than metal).....	18	3
Electrical.....	18		Machinery, equipment, and supplies (except electrical).....	62	3
Farm products (not elsewhere specified).....	12	12	Metals and minerals (except petroleum and scrap).....	8	1
Farm supplies (except machinery and equipment).....	4	1	Paper and paper products.....	4	2
Food products (not elsewhere specified).....	47	6	Petroleum and petroleum products.....	16	7
Furniture and house furnishings.....	7		Plumbing and heating equipment and supplies.....	9	2
General merchandise.....	1		Tobacco and tobacco products (except leaf).....	4	4
Groceries and food specialties.....	36	12	All other.....	11	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT¹

COMMODITY COVERAGE

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage
Total.....	\$180,101	\$161,912	89.9	Hardware.....	\$10,253	\$10,253	100.0
Amusement and sporting goods.....	4,818	4,807	99.8	Iron and steel scrap and other waste materials.....	782	782	100.0
Automotive.....	13,914	13,914	100.0	Jewelry and optical goods.....	265	205	100.0
Chemicals, drugs, and allied products.....	6,360	6,194	97.4	Leather and leather goods (except gloves and shoes).....	324	324	100.0
Dry goods and apparel.....	3,637	3,637	100.0	Lumber and building materials (other than metal).....	7,232	6,933	95.9
Electrical.....	13,447	13,104	97.4	Machinery, equipment, and supplies (except electrical).....	10,478	9,874	94.2
Farm products (not elsewhere specified).....	24,479	17,872	73.0	Metals and minerals (except petroleum and scrap).....	2,121	2,121	100.0
Farm supplies (except machinery and equipment).....	3,602	2,485	69.0	Paper and paper products.....	2,061	2,061	100.0
Food products (not elsewhere specified).....	19,196	16,555	86.2	Petroleum and petroleum products.....	11,798	8,025	68.0
Furniture and house furnishings.....	1,423	1,423	100.0	Plumbing and heating equipment and supplies.....	3,175	3,173	99.9
General merchandise.....	(x)	(x)	(x)	Tobacco and tobacco products (except leaf).....	4,019	4,019	100.0
Groceries and food specialties.....	30,448	28,813	94.6	All other.....	(x)	(x)	(x)

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales.....	\$180,101	Brick, tile, and terra cotta (0.1 per cent of reported commodity sales).....	\$86	Chemicals, industrial and heavy (0.3 per cent of reported commodity sales).....	\$408
Sales not reported by commodities.....	18,189	Electrical trade:		Chemicals, drugs, and allied products trade:	
Reported commodity sales (100 per cent).....	161,912	Manufacturers' sales branches.....	25	Wholesale merchants.....	72
Automobiles, trucks, and tractors, new and used (5.9 per cent of reported commodity sales).....	9,574	Lumber and building materials (other than metal) trade:		Groceries and food specialties trade:	
Automotive trade:		Manufacturers' agents.....	61	Manufacturers' sales branches.....	34
District and general sales offices.....	43	Building materials not classified elsewhere (0.4 per cent of reported commodity sales).....	683	Hardware trade:	
Manufacturers' sales branches.....	6,763	Hardware trade:		Wholesale merchants.....	243
Wholesale merchants.....	1,796	Manufacturers' agents.....	114	Machinery, equipment, and supplies (except electrical) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	12	Wholesale merchants.....	59
Manufacturers' sales branches.....	966	Lumber and building materials (other than metal) trade:		Chemicals, refined, and/or related products (1.7 per cent of reported commodity sales).....	2,826
Wholesale merchants.....	6	Drop shippers.....	151	Chemicals, drugs, and allied products trade:	
Automotive equipment, parts, and accessories (4.8 per cent of reported commodity sales).....	7,770	Manufacturers' agents.....	5	Manufacturers' sales branches.....	2,785
Automotive trade:		Manufacturers' sales branches.....	316	Leather and leather goods (except gloves and shoes) trade:	
Commission merchants.....	121	Wholesale merchants.....	33	Wholesale merchants.....	5
District and general sales offices.....	7	Machinery, equipment, and supplies (except electrical) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents.....	146	Wholesale merchants.....	18	Manufacturers' sales branches.....	33
Manufacturers' sales branches.....	3,697	Paper and paper products trade:		Petroleum and petroleum products trade:	
Wholesale merchants.....	1,833	Wholesale merchants.....	34	Bulk tank stations.....	3
Electrical trade:		Building materials (ornamental metal) (less than 0.1 per cent of reported commodity sales).....	30	China, glassware, and crockery (0.1 per cent of reported commodity sales).....	180
Wholesale merchants.....	485	Machinery, equipment, and supplies (except electrical) trade:		Electrical trade:	
Hardware trade:		Wholesale merchants.....	30	Wholesale merchants.....	4
Manufacturers' agents.....	50	Building stone, slate, and concrete products (less than 0.1 per cent of reported commodity sales).....	2	Hardware trade:	
Wholesale merchants.....	945	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	171
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	2	Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches.....	15	Cameras and photographic supplies (1.8 per cent of reported commodity sales).....	2,036	Wholesale merchants.....	5
Wholesale merchants.....	11	Amusement and sporting goods trade:		Cigars, cigarettes, and tobacco (except leaf) (2.7 per cent of reported commodity sales).....	4,326
All other trades:		Manufacturers' sales branches.....	1,775	Groceries and food specialties trade:	
Manufacturers' agents.....	6	Wholesale merchants.....	1,161	Wholesale merchants.....	642
Manufacturers' sales branches.....	1,054	Canned goods (food products) (3.4 per cent of reported commodity sales).....	5,565	Tobacco and tobacco products (except leaf) trade:	
Bakery products (cakes, biscuits, crackers, etc.) (1.3 per cent of reported commodity sales).....	2,028	Food products (not elsewhere specified) trade:		Manufacturers' sales branches.....	805
Groceries and food specialties trade:		Manufacturers' sales branches.....	114	Wholesale merchants.....	2,879
Brokers.....	2	Groceries and food specialties trade:		Clothing and furnishings, men's and boys' (1.2 per cent of reported commodity sales).....	1,891
Manufacturers' sales branches.....	1,818	Brokers.....	564	Amusement and sporting goods trade:	
Wholesale merchants.....	208	Commission merchants.....	300	Manufacturers' sales branches.....	11
Barbers' equipment and supplies (0.1 per cent of reported commodity sales).....	213	Manufacturers' agents.....	181	Dry goods and apparel trade:	
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	4,406	Wholesale merchants.....	1,191
Wholesale merchants.....	213	Cement, lime, and plaster (0.5 per cent of reported commodity sales).....	804	General merchandise trade:	
Books, magazines, and newspapers (0.2 per cent of reported commodity sales).....	277	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	668
Amusement and sporting goods trade:		Drop shippers.....	41	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	15	Manufacturers' sales branches.....	760	Wholesale merchants.....	6
Wholesale merchants.....	9	Wholesale merchants.....	63	All other trades:	
Machinery, equipment, and supplies (except electrical) trade:				Manufacturers' sales branches.....	15
Manufacturers' sales branches.....	4			Clothing, women's and children's (0.6 per cent of reported commodity sales).....	898
All other trades:				Dry goods and apparel trade:	
Commission merchants.....	23			Wholesale merchants.....	898
Manufacturers' sales branches.....	6				
Wholesale merchants.....	220				

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Coal and coke (0.3 per cent of reported commodity sales).....	\$485	Fertilizer and fertilizer materials (less than 0.1 per cent of reported commodity sales).....	\$4	Hardware—Continued.	
Metals and minerals (except petroleum and scrap) trade:		Farm products (not elsewhere specified) trade:		Wholesale merchants.....	\$3,816
Manufacturers' sales branches.....	3	Wholesale merchants.....	4	Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants.....	482	Fish and sea foods, fresh and processed (0.2 per cent of reported commodity sales).....	394	Wholesale merchants.....	8
Confectionery and soft drinks (1.0 per cent of reported commodity sales).....	1,546	Food products (not elsewhere specified) trade:		Lumber and building materials (other than metal) trade:	
Food products (not elsewhere specified) trade:		Wholesale merchants.....	393	Drop shippers.....	40
Manufacturers' agents.....	43	Groceries and food specialties trade:		Wholesale merchants.....	18
Manufacturers' sales branches.....	19	Wholesale merchants.....	1	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	460	Food products not classified elsewhere (0.3 per cent of reported commodity sales).....	551	Wholesale merchants.....	57
Groceries and food specialties trade:		Groceries and food specialties trade:		Paper and paper products trade:	
Brokers.....	306	Manufacturers' agents.....	42	Wholesale merchants.....	1
Manufacturers' agents.....	31	Manufacturers' sales branches.....	210	Hay, straw, and alfalfa (less than 0.1 per cent of reported commodity sales).....	11
Manufacturers' sales branches.....	2	Wholesale merchants.....	299	Farm products (not elsewhere specified) trade:	
Wholesale merchants.....	300	Fruits and vegetables, fresh and dried (4.4 per cent of reported commodity sales).....	7,102	Wholesale merchants.....	11
Tobacco and tobacco products (except leaf) trade:		Food products (not elsewhere specified) trade:		Hides, skins, and raw furs (1 per cent of reported commodity sales).....	1,637
Wholesale merchants.....	325	Brokers.....	357	Farm products (not elsewhere specified) trade:	
Copper ingots, sheets, shapes, etc. (0.4 per cent of reported commodity sales).....	597	Commission merchants.....	290	Wholesale merchants.....	1,637
Electrical trade:		Cooperative marketing associations.....	290	Horses and mules (less than 0.1 per cent of reported commodity sales).....	6
Manufacturers' sales branches.....	448	Wholesale merchants.....	5,402	Farm products (not elsewhere specified) trade:	
Wholesale merchants.....	7	Groceries and food specialties trade:		Assemblers.....	6
Metals and minerals (except petroleum and scrap) trade:		Brokers.....	4	House furnishings and supplies (1.4 per cent of reported commodity sales).....	2,266
Manufacturers' agents.....	78	Manufacturers' agents.....	46	Dry goods and apparel trade:	
Manufacturers' sales branches.....	64	Wholesale merchants.....	653	Wholesale merchants.....	5
Dairy products and eggs (2.8 per cent of reported commodity sales).....	4,581	Furniture, wooden and metal (0.6 per cent of reported commodity sales).....	985	Electrical trade:	
Food products (not elsewhere specified) trade:		Furniture and house furnishings trade:		Wholesale merchants.....	10
Cooperative marketing associations.....	3,247	Manufacturers' sales branches.....	102	Food products (not elsewhere specified) trade:	
Manufacturers' sales branches.....	153	Wholesale merchants.....	434	Brokers.....	1
Wholesale merchants.....	175	Hardware trade:		Furniture and house furnishings trade:	
Groceries and food specialties trade:		Wholesale merchants.....	131	Manufacturers' sales branches.....	39
Manufacturers' agents.....	10	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	528
Manufacturers' sales branches.....	148	Manufacturers' agents.....	1	Groceries and food specialties trade:	
Wagon distributors.....	5	Machinery, equipment, and supplies (except electrical) trade:		Brokers.....	11
Wholesale merchants.....	843	Manufacturers' agents.....	82	Manufacturers' agents.....	12
Drugs and drug sundries (1.9 per cent of reported commodity sales).....	3,002	Manufacturers' sales branches.....	25	Wholesale merchants.....	162
Chemicals, drugs, and allied products trade:		Wholesale merchants.....	210	Hardware trade:	
Wholesale merchants.....	2,452	Glass, sheet (0.3 per cent of reported commodity sales).....	480	Manufacturers' agents.....	160
General merchandise trade:		Chemicals, drugs, and allied products trade:		Wholesale merchants.....	974
Wholesale merchants.....	541	Wholesale merchants.....	72	Lumber and building materials (other than metal) trade:	
All other trades:		Electrical trade:		Manufacturers' agents.....	8
Manufacturers' sales branches.....	9	Manufacturers' sales branches.....	30	Paper and paper products trade:	
Dry goods not classified elsewhere (0.1 per cent of reported commodity sales).....	188	Wholesale merchants.....	2	Wholesale merchants.....	33
Dry goods and apparel trade:		Lumber and building materials (other than metal) trade:		All other trades:	
Wholesale merchants.....	88	Drop shippers.....	8	Manufacturers' sales branches.....	33
General merchandise trade:		Wholesale merchants.....	808	Iron and steel and products (except as classified) (1.6 per cent of reported commodity sales).....	2,556
Wholesale merchants.....	100	Machinery, equipment, and supplies (except electrical) trade:		Electrical trade:	
Electrical appliances, equipment, and supplies (5.6 per cent of reported commodity sales).....	8,995	Wholesale merchants.....	9	Manufacturers' sales branches.....	20
Electrical trade:		Grain (wheat, corn, oats, etc.) (1.8 per cent of reported commodity sales).....	2,835	Hardware trade:	
Manufacturers' agents.....	5	Farm products (not elsewhere specified) trade:		Manufacturers' agents.....	100
Manufacturers' sales branches.....	5,281	Brokers.....	1,000	Wholesale merchants.....	165
Wholesale merchants.....	3,100	Wholesale merchants.....	1,835	Iron and steel scrap and other waste materials trade:	
Hardware trade:		Groceries (9.4 per cent of reported commodity sales).....	15,245	Wholesale merchants.....	256
Manufacturers' agents.....	1	Farm products (not elsewhere specified) trade:		Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	258	Wholesale merchants.....	17	Drop shippers.....	63
Machinery, equipment, and supplies (except electrical) trade:		Food products (not elsewhere specified) trade:		Manufacturers' agents.....	54
Manufacturers' agents.....	1	Manufacturers' sales branches.....	558	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	31	Wholesale merchants.....	82	Manufacturers' sales branches.....	259
Metals and minerals (except petroleum and scrap) trade:		Groceries and food specialties trade:		Wholesale merchants.....	106
Manufacturers' sales branches.....	227	Brokers.....	185	Metals and minerals (except petroleum and scrap) trade:	
All other trades:		Manufacturers' agents.....	3,914	Manufacturers' agents.....	4
Manufacturers' sales branches.....	91	Manufacturers' sales branches.....	2,899	Manufacturers' sales branches.....	1,174
Farm products not classified elsewhere (0.1 per cent of reported commodity sales).....	146	Wagon distributors.....	384	Plumbing and heating equipment and supplies trade:	
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	7,256	Wholesale merchants.....	284
Brokers.....	80	Hardware (3.5 per cent of reported commodity sales).....	5,701	Jewelry (0.1 per cent of reported commodity sales).....	170
Wholesale merchants.....	66	Chemicals, drugs, and allied products trade:		Hardware trade:	
Feeds (0.4 per cent of reported commodity sales).....	588	Wholesale merchants.....	3	Wholesale merchants.....	60
Farm products (not elsewhere specified) trade:		Electrical trade:		Jewelry and optical goods trade:	
Wholesale merchants.....	132	Manufacturers' agents.....	20	Wholesale merchants.....	110
Farm supplies (except machinery and equipment) trade:		Manufacturers' sales branches.....	41	Junk and scrap (0.2 per cent of reported commodity sales).....	309
Wholesale merchants.....	256	General merchandise trade:		Iron and steel scrap and other waste materials trade:	
Groceries and food specialties trade:		Wholesale merchants.....	1,357	Wholesale merchants.....	309
Wholesale merchants.....	200	Hardware trade:			
		Manufacturers' agents.....	240		
		Selling agents.....	100		

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Leather and out stock (0.1 per cent of reported commodity sales)	\$109	Nonmetallic minerals (crude), and their products (less than 0.1 per cent of reported commodity sales)	\$5	Petroleum and petroleum products—Contd.	
Farm products (not elsewhere specified) trade:		Lumber and building materials (other than metal) trade:		Lumber and building materials (other than metal) trade:	
Wholesale merchants	6	Manufacturers' sales branches	5	Manufacturers' sales branches	\$16
Leather and leather goods (except gloves and shoes) trade:		Notions and dry goods, small wares (0.2 per cent of reported commodity sales)	347	Wholesale merchants	2
Wholesale merchants	163	Dry goods and apparel trade:		Machinery, equipment, and supplies (except electrical) trade:	1
Livestock (except horses and mules) (7.7 per cent of reported commodity sales)	12,468	Wholesale merchants	317	Petroleum and petroleum products trade:	3,698
Farm products (not elsewhere specified) trade:		Furniture and house furnishings trade:	8	Bulk tank stations	111
Assemblers	55	Manufacturers' sales branches	8	Manufacturers' agents	201
Brokers	1,520	Machinery, equipment, and supplies (except electrical) trade:	10	Selling agents	3
Commission merchants	9,878	Wholesale merchants	6	Wagon distributors	626
Wholesale merchants	1,015	All other trades:		Wholesale merchants	3,383
Logs, piles, poles, etc. (less than 0.1 per cent of reported commodity sales)	6	Manufacturers' agents	6	Piece goods, all kinds (0.3 per cent of reported commodity sales)	418
Lumber and building materials (other than metal) trade:		Office and store machinery and equipment (0.2 per cent of reported commodity sales)	250	Dry goods and apparel trade:	
Drop shippers	4	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	390
Wholesale merchants	2	Manufacturers' agents	117	Furniture and house furnishings trade:	12
Luggage, saddlery, harness, and gloves (except dress) (0.1 per cent of reported commodity sales)	214	Manufacturers' sales branches	84	Manufacturers' sales branches	
Hardware trade:		Wholesale merchants	49	Machinery, equipment, and supplies (except electrical) trade:	16
Wholesale merchants	214	Oils, animal and vegetable (0.1 per cent of reported commodity sales)	86	Wholesale merchants	
Lumber, rough and dressed (2.2 per cent of reported commodity sales)	3,530	Chemicals, drugs, and allied products trade:		Plumbing and heating equipment and supplies (1.0 per cent of reported commodity sales)	1,580
Hardware trade:		Wholesale merchants	8	Hardware trade:	
Wholesale merchants	10	Farm products (not elsewhere specified) trade:		Manufacturers' agents	10
Lumber and building materials (other than metal) trade:		Wholesale merchants	13	Wholesale merchants	48
Drop shippers	2,956	Lumber and building materials (other than metal) trade:		Lumber and building materials (other than metal) trade:	
Wholesale merchants	564	Wholesale merchants	64	Manufacturers' agents	2
Machinery, equipment, and supplies (industrial) (4.1 per cent of reported commodity sales)	6,702	Machinery, equipment, and supplies (except electrical) trade:	1	Wholesale merchants	90
Electrical trade:		Optical goods (0.1 per cent of reported commodity sales)	155	Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	126	Jewelry and optical goods trade:	155	Manufacturers' agents	80
Hardware trade:		Wholesale merchants	4	Manufacturers' sales branches	424
Manufacturers' agents	14	Ores, metallic (less than 0.1 per cent of reported commodity sales)	4	Wholesale merchants	926
Wholesale merchants	430	Farm products (not elsewhere specified) trade:		Radio sets, parts, and accessories (1.7 per cent of reported commodity sales)	2,773
Leather and leather goods (except gloves and shoes) trade:		Wholesale merchants	4	Amusement and sporting goods trade:	
Manufacturers' sales branches	35	Paints, varnishes, and lacquers (0.3 per cent of reported commodity sales)	1,242	Manufacturers' sales branches	257
Wholesale merchants	25	Chemicals, drugs, and allied products trade:		Wholesale merchants	46
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches	15	Automotive trade:	
Commission merchants	25	Wholesale merchants	311	Wholesale merchants	4
Drop shippers	34	Hardware trade:		Electrical trade:	
Manufacturers' agents	654	Wholesale merchants	332	Manufacturers' agents	125
Manufacturers' sales branches	1,658	Lumber and building materials (other than metal) trade:		Wholesale merchants	1,875
Selling agents	83	Wholesale merchants	563	Hardware trade:	
Wholesale merchants	2,281	Machinery, equipment, and supplies (except electrical) trade:	11	Wholesale merchants	467
Paper and paper products trade:		Manufacturers' sales branches	10	Refrigerators, mechanical (household and commercial) (0.7 per cent of reported commodity sales)	1,093
Wholesale merchants	7	Wholesale merchants	1,610	Automotive trade:	
Plumbing and heating equipment and supplies trade:		Paper (wrapping, book, wallpaper, etc.) (1.1 per cent of reported commodity sales)	1,774	Wholesale merchants	20
Manufacturers' sales branches	678	Chemicals, drugs, and allied products trade:		Electrical trade:	
Wholesale merchants	602	Wholesale merchants	102	Wholesale merchants	1,060
All other trades:		Electrical trade:		Hardware trade:	
Manufacturers' sales branches	150	Wholesale merchants	17	Manufacturers' agents	2
Machinery, equipment, and supplies (farm and garden) (1.5 per cent of reported commodity sales)	2,451	Hardware trade:		Machinery, equipment, and supplies (except electrical) trade:	5
Farm products (not elsewhere specified) trade:		Wholesale merchants	8	Plumbing and heating equipment and supplies trade:	
Wholesale merchants	26	Lumber and building materials (other than metal) trade:		Manufacturers' sales branches	6
Farm supplies (except machinery and equipment) trade:		Wholesale merchants	20	Sand, gravel, and crushed stone (0.2 per cent of reported commodity sales)	276
Wholesale merchants	90	Paper and paper products trade:		Lumber and building materials (other than metal) trade:	
Hardware trade:		Manufacturers' agents	11	Wholesale merchants	276
Manufacturers' agents	15	Wholesale merchants	1,610	Second-hand merchandise (all kinds) (0.2 per cent of reported commodity sales)	295
Wholesale merchants	10	Paper products (0.2 per cent of reported commodity sales)	384	Iron and steel scrap and other waste materials trade:	
Machinery, equipment, and supplies (except electrical) trade:		Electrical trade:		Wholesale merchants	217
Manufacturers' sales branches	1,381	Wholesale merchants	123	Lumber and building materials (other than metal) trade:	
Wholesale merchants	929	Farm supplies (except machinery and equipment) trade:		Wholesale merchants	60
Meats and meat products, fresh and cured (3.1 per cent of reported commodity sales)	4,956	Wholesale merchants	30	Machinery, equipment, and supplies (except electrical) trade:	18
Food products (not elsewhere specified) trade:		Metals and minerals (except petroleum and scrap) trade:	1	Wholesale merchants	
Cooperative marketing associations	518	Manufacturers' sales branches	230	Seed (field and garden) and bulbs (1.4 per cent of reported commodity sales)	2,263
Manufacturers' sales branches	3,195	Paper and paper products trade:		Farm products (not elsewhere specified) trade:	
Wholesale merchants	1,176	Wholesale merchants	21	Wholesale merchants	274
Groceries and food specialties trade:		Petroleum and petroleum products (5.0 per cent of reported commodity sales)	8,062	Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	67	Hardware trade:		Wholesale merchants	1,979
Musical instruments and parts (except radios) (0.1 per cent of reported commodity sales)	134	Wholesale merchants		Sheet metal work (0.1 per cent of reported commodity sales)	87
Electrical trade:				Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	134			Manufacturers' sales branches	87

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Shoes and other footwear (including rubber) (0.9 per cent of reported commodity sales).....	\$1,535	Stationery and stationery supplies—Contd.		Wool, raw (0.1 per cent of reported commodity sales).....	\$240
Amusement and sporting goods trade:		All other trades:		Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches.....	8	Wholesale merchants.....	\$17	Wholesale merchants.....	240
Automotive trade:		Surgical, dental, and hospital equipment and supplies (0.2 per cent of reported commodity sales).....	337	Miscellaneous commodities (0.8 per cent of reported commodity sales).....	1,223
Wholesale merchants.....	64	Machinery, equipment, and supplies (except electrical) trade:		Automotive trade:	
Dry goods and apparel trade:		Manufacturers' sales branches.....	94	Wholesale merchants.....	20
Manufacturers' sales branches.....	220	Wholesale merchants.....	243	Chemicals, drugs, and allied products trade:	
Wholesale merchants.....	430	Textile products not classified elsewhere (0.1 per cent of reported commodity sales).....	145	Wholesale merchants.....	16
General merchandise trade:		Dry goods and apparel trade:		Dry goods and apparel trade:	
Wholesale merchants.....	579	Wholesale merchants.....	75	Wholesale merchants.....	21
Hardware trade:		Hardware trade:		Electrical trade:	
Wholesale merchants.....	5	Manufacturers' agents.....	4	Manufacturers' agents.....	50
All other trades:		Leather and leather goods (except gloves and shoes) trade:		Manufacturers' sales branches.....	3
Manufacturers' sales branches.....	229	Wholesale merchants.....	13	Wholesale merchants.....	4
Soaps and toilet preparations (1.5 per cent of reported commodity sales).....	2,350	All other trades:		Farm products (not elsewhere specified) trade:	
Chemicals, drugs, and allied products trade:		Wagon distributors.....	30	Wholesale merchants.....	53
Wholesale merchants.....	230	Wholesale merchants.....	23	General merchandise trade:	
Food products (not elsewhere specified) trade:		Toilet articles (0.1 per cent of reported commodity sales).....	145	Wholesale merchants.....	20
Manufacturers' sales branches.....	72	Chemicals, drugs, and allied products trade:		Groceries and food specialties trade:	
Groceries and food specialties trade:		Wholesale merchants.....	128	Brokers.....	2
Brokers.....	20	Dry goods and apparel trade:		Manufacturers' agents.....	179
Manufacturers' agents.....	341	Wholesale merchants.....	1	Manufacturers' sales branches.....	89
Manufacturers' sales branches.....	846	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	317
Wholesale merchants.....	814	Wholesale merchants.....	16	Hardware trade:	
Machinery, equipment, and supplies (except electrical) trade:		Toys and games (0.1 per cent of reported commodity sales).....	94	Wholesale merchants.....	184
Wholesale merchants.....	25	Dry goods and apparel trade:		Leather and leather goods (except gloves and shoes) trade:	
Paper and paper products trade:		Wholesale merchants.....	1	Wholesale merchants.....	75
Wholesale merchants.....	2	Machinery, equipment, and supplies (except electrical) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Sporting goods (1.5 per cent of reported commodity sales).....	2,385	Wholesale merchants.....	93	Wholesale merchants.....	1
Amusement and sporting goods trade:		Wood products (0.3 per cent of reported commodity sales).....	503	Metals and minerals (except petroleum and scrap) trade:	
Mall order wholesalers.....	1,234	Electrical trade:		Manufacturers' sales branches.....	1
Manufacturers' sales branches.....	194	Manufacturers' sales branches.....	58	Wholesale merchants.....	173
Wholesale merchants.....	98	Farm supplies (except machinery and equipment) trade:		Tobacco and tobacco products (except leaf) trade:	
Hardware trade:		Wholesale merchants.....	130	Wholesale merchants.....	5
Wholesale merchants.....	851	Hardware trade:		All other trades:	
All other trades:		Wholesale merchants.....	5	Manufacturers' agents.....	10
Manufacturers' sales branches.....	8	Lumber and building materials (other than metal) trade:			
Stationery and stationery supplies (0.3 per cent of reported commodity sales).....	285	Drop shippers.....	187		
Electrical trade:		Wholesale merchants.....	123		
Manufacturers' sales branches.....	50				
Wholesale merchants.....	1				
General merchandise trade:					
Wholesale merchants.....	84				
Paper and paper products trade:					
Manufacturers' sales branches.....	33				
Wholesale merchants.....	100				

¹ The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

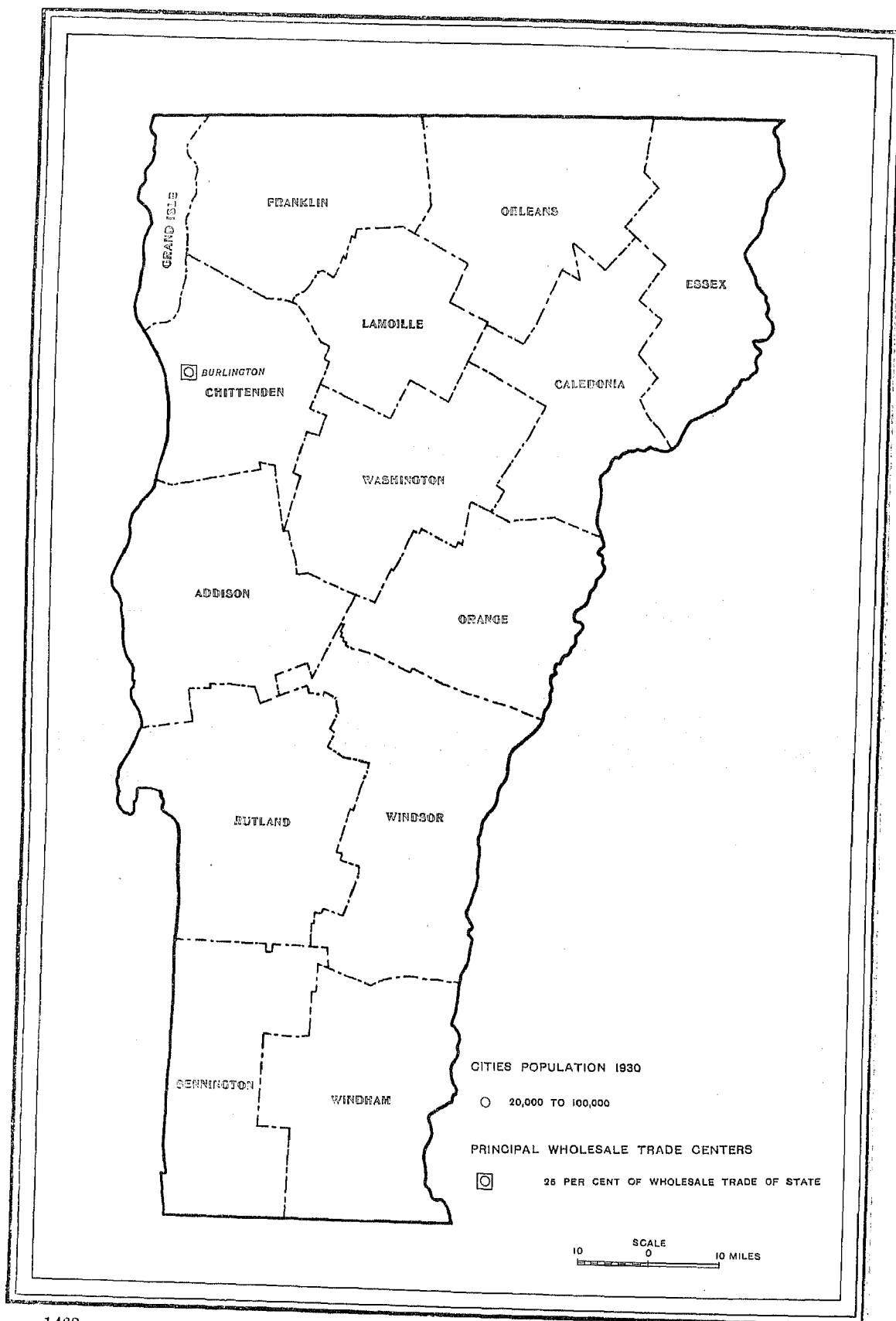
² The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

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WHOLESALE CENTERS IN THE STATE OF VERMONT



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[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

TABLE 2.—WHOLESALESAERS ONLY, BY KIND OF BUSINESS

[An (x) in column indicates that information must be withheld to avoid disclosing data for individual establishments, but such data are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of EMPLOYEES (proprietors not included)	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUS- TRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Total.....	133	1,368	1,180	238	\$2,034,275	\$4,377,148	\$4,121,976	\$36,520,348	100.0	\$22,658,672	62.1	\$1,428,564	\$1,326,263
Types of wholesalers:													
Service wholesalers.....	127	1,349	1,116	233	2,002,270	4,322,344	4,047,891	35,727,552	97.9	22,640,229	63.4	1,180,996	1,326,263
Wholesale merchants.....	127	1,349	1,116	233	2,002,270	4,322,344	4,047,891	35,727,552	97.9	22,640,229	63.4	1,180,996	1,326,263
Limited-function wholesalers.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Supply and machinery distributors.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----
Cooperative buying associations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Automotive.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Chemicals, drugs, and allied products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Dry goods and apparel.....	6	107	66	41	151,014	301,551	432,135	3,280,668	9.0	3,270,056	99.5	-----	-----
Electrical.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Farm products (not elsewhere specified).....	7	11	11	-----	9,720	25,967	15,540	218,876	.5	79,075	44.2	17,800	-----
Grain.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Hides, skins, and furs.....	2	-----	-----	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Livestock (other than horses and mules).....	3	9	9	-----	7,200	21,030	0,000	147,076	.4	59,075	40.2	8,000	-----
Farm supplies (except machinery and equip- ment).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Food products (not elsewhere specified).....	31	240	205	35	358,927	750,217	232,664	5,216,656	14.3	3,830,180	73.4	19,620	-----
Confectionery and soft drinks.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Dairy products.....	7	62	56	6	93,463	195,903	5,087	1,803,280	4.9	1,331,438	73.8	9,620	-----
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Fruits and vegetables (fresh).....	13	104	97	7	159,894	387,538	149,411	2,501,008	6.9	1,681,800	67.3	10,000	-----
Meats and meat products.....	6	7	7	-----	8,195	14,570	3,057	99,895	.3	15,000	15.0	-----	-----
Forest products (except lumber).....	3	73	73	-----	21,500	24,990	(x)	118,000	.3	(x)	-----	-----	-----
General merchandise.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Groceries and food specialties.....	17	245	204	41	377,853	705,005	1,115,660	11,216,030	30.8	5,308,166	47.3	11,200	-----
Groceries (general line).....	14	163	133	30	260,720	471,958	822,044	5,818,036	16.0	2,420,172	41.6	11,200	-----
Food and grocery specialties.....	3	82	71	11	117,163	233,107	292,716	5,397,994	14.8	2,887,994	53.5	-----	-----
Hardware (general line).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Iron and steel scrap and other waste materials.....	11	23	20	3	19,243	54,615	92,027	313,079	.9	120,546	38.5	-----	-----
Jewelry and optical goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Lumber and building materials (other than metal).....	8	97	88	9	157,922	307,047	292,556	1,773,018	4.9	1,061,911	61.3	168,085	655,518
Machinery, equipment, and supplies (except electrical).....	5	25	20	5	61,350	72,860	111,780	613,059	1.7	38,543	6.3	214,071	-----
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	7	65	40	25	78,777	179,500	185,008	866,226	2.4	800,401	92.4	78,360	38,250
Petroleum and petroleum products.....	6	26	22	4	32,302	113,186	57,366	915,132	2.5	262,270	28.7	15,000	-----
Plumbing and heating equipment and sup- plies.....	3	27	22	5	48,160	93,937	79,363	456,535	1.3	447,000	97.9	-----	-----
Tobacco and tobacco products (except leaf).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
All other.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS¹

[An (x) in column indicates that the information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (pop. 359,611)												
Total.....	308	1,933	1,645	288	\$2,899,256	\$6,875,925	\$5,432,287	\$57,392,926	100.0	\$91,168,124	\$1,580,297	\$1,371,394
Wholesalers only.....	133	1,368	1,130	238	2,034,275	4,377,148	4,121,976	36,520,348	63.6	22,653,672	1,428,564	1,326,263
Assemblers and country buyers.....	99	250	216	34	315,502	994,213	207,585	8,367,903	14.7	2,284,058	51,733	—
All other types of wholesale establishments.....	76	315	299	16	549,479	1,504,564	1,102,726	12,504,675	21.8	6,230,394	100,000	45,131
Automotive.....	9	115	99	16	173,816	295,797	333,610	2,120,331	3.7	1,232,083	730,682	—
Automobiles and other motor vehicles.....	3	90	79	11	139,423	230,022	239,670	1,769,171	3.1	1,224,083	682,928	—
Automotive equipment.....	3	18	15	3	18,872	39,536	62,497	221,727	.4	8,000	40,431	—
Automobile parts (new and used).....	3	7	5	2	15,521	25,659	31,452	129,433	.2	—	7,223	—
Chemicals, drugs, and allied products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel ²	5	107	66	41	151,014	301,551	432,135	3,286,068	5.7	3,270,056	—	—
Electrical.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	75	87	80	7	54,712	153,071	145,029	2,463,020	4.3	428,917	17,800	—
Grain.....	2	(x)	(x)	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hides, skins, and furs.....	9	—	—	—	—	2,608	29,125	127,661	.2	2,896	—	—
Livestock (other than horses and mules).....	61	79	73	6	50,714	136,739	103,677	2,188,590	3.8	408,021	8,000	—
Wool and mohair.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	4	20	17	3	33,250	55,745	46,884	919,667	1.6	600,964	5,000	—
Food products (not elsewhere specified).....	62	488	426	62	745,316	1,846,341	412,537	16,843,118	29.4	10,153,880	71,353	—
Confectionery and soft drinks.....	5	65	43	22	95,275	149,095	77,964	735,143	1.3	712,237	—	—
Dairy products ³	22	225	197	28	343,382	1,027,697	72,044	7,645,180	13.3	3,267,978	61,353	—
Milk and cream (fluid).....	10	133	119	14	206,160	681,108	39,891	4,822,090	—	1,377,813	8,420	—
Dairy products (general line) ³	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Ice cream.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products.....	5	1	1	—	450	2,548	575	14,480	—	1,876	—	—
Fruits and vegetables (fresh).....	15	110	99	11	171,894	406,572	152,794	2,649,609	4.6	1,748,104	10,000	—
Fruits.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (general line).....	9	98	87	11	148,428	358,098	133,794	2,279,641	4.0	1,563,104	—	—
Produce.....	3	5	5	—	9,250	16,000	18,000	250,000	.4	185,000	10,000	—
Vegetables.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Meats and meat products.....	15	87	86	1	134,315	260,429	109,160	5,798,646	10.1	4,423,685	—	—
Forest products (except lumber).....	4	73	73	—	21,500	25,332	750	128,000	.2	—	—	—
General merchandise.....	1	(x)	(x)	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	20	275	234	41	424,827	855,584	1,136,843	11,848,202	20.6	5,370,404	11,200	—
Groceries (general line).....	14	163	133	30	260,720	471,958	822,944	5,818,036	10.1	2,420,172	11,200	—
Food and grocery specialties.....	15	112	101	11	164,107	383,626	313,899	6,030,166	10.5	2,950,232	—	—
Hardware (general line).....	7	112	81	31	221,186	382,407	480,173	2,720,053	4.8	2,464,040	166,935	324,626
Iron and steel scrap and other waste materials.....	11	23	20	3	19,243	54,615	92,027	313,070	.6	120,546	—	—
Jewelry and optical goods ⁴	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	10	99	89	10	161,249	314,157	293,556	1,978,624	3.5	1,273,267	163,085	655,518
Construction and building materials (other than metal and wood).....	4	14	10	4	19,131	43,820	21,420	476,993	.8	394,929	1,704	—
Lumber.....	6	85	79	6	142,118	270,328	272,136	1,501,631	2.6	878,338	161,321	655,618
Machinery, equipment, and supplies (except electrical) ⁵	8	30	24	6	59,559	87,247	135,747	797,325	1.4	196,104	214,071	—
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	7	65	40	25	78,777	179,500	185,008	866,226	1.5	800,401	78,360	38,250
Petroleum and petroleum products.....	58	208	194	14	372,208	1,154,476	896,328	6,130,172	10.7	1,480,364	15,000	—
Plumbing and heating equipment and supplies.....	3	27	22	5	48,160	93,937	70,863	456,535	.8	447,000	—	—
Tobacco and tobacco products (except leaf).....	6	35	30	5	64,981	212,324	149,651	2,161,437	3.8	286,161	69,541	—
All other.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
CITIES FROM 20,000 TO 50,000 POPULATION												
BURLINGTON (pop., 24,789).....	35	551	482	69	\$958,119	\$2,378,931	\$1,658,018	\$14,167,873	100.0	\$8,519,261	\$262,521	\$723,518
Food products (not elsewhere specified).....	8	94	87	7	152,348	332,301	151,630	2,699,244	19.1	1,516,545	1,200	—
Groceries and food specialties.....	5	72	58	14	116,172	267,202	256,301	1,721,040	12.2	1,244,841	—	—
Lumber and building materials (other than metal).....	3	65	61	4	114,484	222,400	201,136	1,196,843	8.5	567,800	161,321	370,618
Petroleum and petroleum products.....	4	50	48	2	98,212	240,248	251,994	1,087,483	7.6	311,243	—	—
All other ⁶	15	270	228	42	476,903	1,316,780	1,097,948	7,453,263	52.0	4,878,832	100,000	353,000

¹ Data for tables 2, 3, 4, 5, 10, and 12 are presented for as many of the standard classifications as may be shown without revealing operations of individual establishments. Consequently, the amounts shown under the subdivisions of any group or major classification may not equal the totals for such group or major classification. The number of establishments is shown, however, in every instance.

² Includes 2 establishments in clothing and furnishings (other than millinery and footwear); 1 in dry goods (general line); 1 in notions; and 1 in shoes and other footwear.

³ Includes 1 establishment in dairy and poultry products.

⁴ Includes 1 establishment in jewelry, and 1 in optical goods.

⁵ Includes 2 establishments in commercial equipment and supplies; 1 in construction equipment and supplies; 1 in farm machinery and equipment; 2 in manufacturing, mining and drilling machinery, equipment and supplies; and 3 in service equipment and supplies.

⁶ Includes 3 establishments in dry goods and apparel; 1 in automobiles and other motor vehicles; 1 in chemicals, drugs, and allied products; 1 in electrical commodities; 2 in hardware; 1 in jewelry and optical goods; 1 in metals and minerals (except petroleum and scrap); 2 in paper and paper products; 2 in tobacco and tobacco products (except leaf); and 1 in all other.

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

CITIES AND VILLAGES	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES AND VILLAGES FROM 5,000 TO 20,000 POPULATION:												
Total	102	790	648	142	\$1, 179, 372	\$2, 500, 681	\$2, 350, 460	\$27, 442, 875	-----	\$16, 413, 658	\$1, 168, 230	\$647, 876
BARRE CITY (pop., 11,397).....	16	53	43	10	72, 903	175, 367	162, 938	1, 801, 039	-----	1, 030, 900	36, 044	289, 626
BENNINGTON VILLAGE (pop., 7,390).....	7	11	11	-----	16, 190	41, 706	33, 850	243, 076	-----	70, 000	11, 200	-----
BRATTLEBORO VILLAGE (pop., 8,709).....	6	123	84	39	202, 675	455, 041	402, 172	4, 655, 061	-----	3, 051, 340	-----	-----
MONTPELIER CITY (pop., 7,837).....	14	122	109	13	184, 375	356, 406	345, 840	7, 477, 845	-----	3, 819, 720	16, 704	-----
NEWPORT CITY (pop., 5,094).....	6	38	31	7	53, 911	95, 007	65, 619	1, 104, 684	-----	278, 868	-----	-----
RUTLAND CITY (pop., 17,315).....	35	272	227	45	387, 497	839, 705	777, 119	6, 847, 882	-----	5, 357, 508	324, 039	358, 250
St. ALBANS CITY (pop., 8,020).....	5	22	16	6	37, 661	84, 032	33, 337	788, 460	-----	296, 240	-----	-----
St. JOHNSBURY VILLAGE (pop., 7,920).....	13	149	127	22	224, 160	453, 327	538, 585	4, 434, 819	-----	2, 500, 067	780, 183	-----

¹ No wholesale schedules were received for the city of Winooski and it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total.....	308	1,833	1,645	288	\$2,899,256	\$8,375,025	\$5,432,287	\$57,392,926	\$31,168,124	54.3	\$1,580,297	\$1,371,894	\$186,340
Wholesalers.....	133	1,368	1,130	238	2,034,275	4,377,148	4,121,076	36,520,348	22,653,672	62.1	1,428,564	1,326,263	276,366
Service wholesalers.....	127	1,349	1,116	233	2,002,270	4,322,344	4,047,891	35,727,552	22,640,229	63.4	1,180,996	1,326,263	281,319
Wholesale merchants.....	127	1,349	1,116	233	2,002,270	4,322,344	4,047,891	35,727,552	22,640,229	63.4	1,180,996	1,326,263	281,319
Limited function wholesalers ¹	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Supply and machinery distributors.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Cooperative buying associations.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Bulk tank stations.....	51	180	170	10	336,966	1,035,990	834,334	5,115,040	1,218,004	23.8	-----	-----	100,294
Manufacturers' sales branches.....	17	123	120	3	104,736	434,080	219,027	0,496,873	4,595,307	70.7	100,000	-----	382,169
Agents and brokers.....	7	12	9	3	17,837	34,494	46,865	867,223	416,993	48.9	-----	45,131	123,889
Brokers.....	1	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Commission merchants.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Manufacturers' agents.....	5	10	8	2	14,510	27,384	45,865	661,617	211,637	32.0	-----	45,131	132,323
Assemblers and country buyers.....	99	250	216	34	315,502	994,213	207,585	3,367,903	2,284,058	27.2	51,733	-----	84,079
Assemblers.....	68	96	82	14	86,148	211,066	144,080	2,677,792	541,656	20.2	51,733	-----	39,379
Country buyers on salary or commission.....	22	9	9	-----	3,890	9,513	5,800	432,381	17,070	4.0	-----	-----	19,653
Cooperative marketing association.....	9	145	125	20	225,464	773,694	57,705	5,257,730	1,725,332	32.6	-----	-----	529,773
All other.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----	-----

CITIES FROM 20,000 TO 50,000 POPULATION

BURLINGTON.....	35	551	482	69	\$955,119	\$2,375,931	\$1,955,018	\$14,167,873	\$8,519,261	60.2	\$262,521	\$723,518	\$404,511
Wholesalers.....	24	448	383	65	771,645	1,911,106	1,571,202	11,357,974	7,668,391	67.5	162,521	723,518	473,248
All other types of wholesale establishments.....	11	103	99	4	186,474	467,825	386,816	2,799,899	850,870	30.4	100,000	-----	254,536

¹ Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 1 wagon distributor.

CENSUS OF DISTRIBUTION

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Whole-sale merchants, including jobbers ¹	All other types ²	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Whole-sale merchants, including jobbers ¹	All other types ²
Total.....	308	129	179	Groceries and food specialties.....	29	15	14
Automotive.....	9	8	1	Groceries (general line).....	14	14	—
Automobiles and other motor vehicles.....	3	2	1	Food and grocery specialties.....	15	1	14
Automotive equipment.....	3	3	—	Hardware.....	7	6	1
Automobile parts (new and used).....	3	3	—	Hardware (general line).....	7	6	1
Chemicals, drugs, and allied products.....	2	2	—	Iron and steel scrap and other waste materials.....	11	11	—
Drugs and drug sundries (general line).....	2	2	—	Junk and scrap.....	10	10	—
Dry goods and apparel.....	5	5	—	Waste rubber, rags, and paper.....	1	1	—
Clothing and furnishings (other than millinery and footwear).....	2	2	—	Jewelry and optical goods.....	2	1	1
Dry goods (general line).....	1	1	—	Jewelry.....	1	1	—
Notions.....	1	1	—	Optical goods.....	1	—	1
Shoes and other footwear.....	1	1	—	Lumber and building materials (other than metal).....	10	7	3
Electrical.....	2	2	—	Construction and building materials (other than metal and wood).....	4	3	1
Farm products (not elsewhere specified).....	75	7	68	Lumber and millwork.....	6	4	2
Grain.....	2	2	—	Machinery, equipment, and supplies (except electrical).....	8	5	3
Hides, skins, and furs.....	9	2	7	Commercial equipment and supplies.....	2	1	1
Livestock (other than horses and mules).....	61	3	58	Construction equipment and supplies.....	1	1	—
Wool and mohair.....	1	—	1	Manufacturing, mining, and drilling machinery, equipment and supplies.....	2	1	1
Other farm products.....	2	—	2	Service equipment and supplies.....	3	2	1
Farm supplies (except machinery and equipment).....	4	3	1	Metals and minerals (except petroleum and scrap).....	1	1	—
Food products (not elsewhere specified).....	62	31	31	Paper and paper products.....	7	7	—
Confectionery and soft drinks.....	5	4	1	Paper and paper products (general line).....	6	6	—
Dairy products.....	21	7	14	Paper and paper products (specialty other than specified).....	1	1	—
Poultry and poultry products.....	5	—	5	Petroleum and petroleum products.....	58	6	52
Dairy and poultry products.....	1	1	—	Plumbing and heating equipment and supplies.....	3	3	—
Fruits and vegetables (fresh).....	15	13	2	Tobacco and tobacco products (except leaf).....	6	4	2
Meats and meat products.....	15	6	9	All other.....	2	1	1
Forest products (except lumber).....	4	3	1				
General merchandise.....	1	1	—				

¹ Includes "Supply and machinery distributors."² The 179 other types consist of 99 assemblers and country buyers, 68 of which are in the Farm Products (not elsewhere specified) trade, 58 specializing in Livestock, and 22 of which are handling Food Products (not elsewhere specified); 51 bulk-tank stations in the Petroleum and Petroleum Products trade; 17 manufacturers' sales branches, 8 of which are in the Food Products (not elsewhere specified) trade and 6 in the Grocery and Food Specialties trade; and 12 miscellaneous types, 6 of which are manufacturers' agents, and 1 each cash-and-carry wholesaler, drop shipper, wagon distributor, cooperative buying association, broker, commission merchant, and wholesaling manufacturer.

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[An (x) indicates that information must be withheld to avoid disclosing data for individual establishments, but such data are included in the totals]

Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES			EXPENSES		
	Total	Wholesale merchants, including jobbers ¹	All other types	Total	Wholesale merchants, including jobbers ¹	All other types
Total.....	\$57,393	\$36,272	\$21,121	\$6,876	\$4,358	\$2,518
Automotive.....	2,120	1,909	211	296	266	30
Chemicals, drugs, and allied products.....	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	3,287	3,287	—	302	302	—
Electrical.....	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	2,463	179	2,284	153	24	129
Farm supplies (except machinery and equipment).....	920	856	64	56	40	16
Food products (not elsewhere specified).....	10,843	5,218	11,625	1,846	760	1,086
Forest products (except lumber).....	128	118	(x)	25	25	(x)
General merchandise.....	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	11,848	11,201	647	856	704	152
Hardware.....	2,729	(x)	(x)	382	(x)	(x)
Iron and steel scrap and other waste materials.....	313	313	—	55	55	—
Jewelry and optical goods.....	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	1,979	1,676	303	314	297	17
Machinery, equipment, and supplies (except electrical).....	797	613	184	87	72	15
Metals and minerals (except petroleum and scrap).....	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	860	866	—	180	180	—
Petroleum and petroleum products.....	6,130	915	5,215	1,154	113	1,041
Plumbing and heating equipment and supplies.....	457	457	—	94	94	—
Tobacco and tobacco products (except leaf).....	2,161	1,715	446	212	190	13
All other.....	1,096	(x)	(x)	588	(x)	(x)

¹ Includes "Supply and machinery distributors."

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TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
Total.....	308	1,933	1,645	288	\$2,839,266	\$6,875,925	\$57,392,926	100.0
Individual.....	125	301	277	24	286,121	650,407	6,241,394	10.9
Partnership.....	32	189	165	24	224,003	495,185	8,084,500	14.1
Corporation.....	139	1,205	1,077	218	2,138,075	4,924,660	37,170,083	64.8
Cooperative association.....	11	148	126	22	251,057	805,607	5,890,940	10.2

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total				
Total.....	308	\$67,393	\$6,876	221	\$37,231	64.16	\$4,971	6	\$1,340	\$112
Automotive.....	9	2,120	296	6	720	33.96	103			
Chemicals, drugs, and allied products.....	2	(x)	(x)	2	(x)		(x)			
Dry goods and apparel.....	5	3,287	302	5	3,287	100.00	302			
Electrical.....	2	(x)	(x)	2	(x)		(x)			
Farm products (not elsewhere specified).....	75	2,463	153	69	2,354	95.57	140			
Farm supplies (except machinery and equipment).....	4	920	56	3	811	88.15	49			
Food products (not elsewhere specified).....	62	10,843	1,840	46	10,258	90.90	1,478	3	484	69
Forest products (except lumber).....	4	128	25	4	128	100.00	25			
General merchandise.....	1	(x)	(x)							
Groceries and food specialties.....	29	11,848	866	18	4,651	39.26	449	3	856	43
Hardware.....	7	2,729	382	6	2,474	90.66	341			
Iron and steel scrap and other waste materials.....	11	313	55	11	313	100.00	55			
Jewelry and optical goods.....	2	(x)	(x)	1	(x)		(x)			
Lumber and building materials (other than metal) ¹	10	1,979	314	11	1,979	100.00	314			
Machinery, equipment, and supplies (except electrical).....	8	797	87	5	612	76.79	73			
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)	1	(x)		(x)			
Paper and paper products.....	7	866	180	7	866	100.00	180			
Petroleum and petroleum products.....	58	6,130	1,164	14	1,938	31.62	313			
Plumbing and heating equipment and supplies.....	3	457	94	3	457	100.00	94			
Tobacco and tobacco products (except leaf).....	6	2,161	212	6	2,161	100.00	212			
All other.....	2	(x)	(x)	2	(x)		(x)			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	3 TO 5 UNITS			6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total.....	3	\$27		3	\$357	\$32	14	\$318	\$212	47	\$9,658	\$1,063	14	\$7,962	\$486
Automotive.....										1	(x)	(x)	2	(x)	(x)
Chemicals, drugs, and allied products.....															
Dry goods and apparel.....															
Electrical.....															
Farm products (not elsewhere specified).....	3	27											3	82	13
Farm supplies (except machinery and equipment).....													1	109	7
Food products (not elsewhere specified).....				1	(x)	(x)	1	(x)	(x)	8	5,680	245	3	303	21
Forest products (except lumber).....															
General merchandise.....													1	(x)	(x)
Groceries and food specialties.....										6	580	160	2	5,761	214
Hardware.....													1	255	41
Iron and steel scrap and other waste materials.....															
Jewelry and optical goods.....										1	(x)	(x)			
Lumber and building materials (other than metal) ¹															
Machinery, equipment, and supplies (except electrical).....				1	(x)					1	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum and scrap).....															
Paper and paper products.....															
Petroleum and petroleum products.....				1	(x)	(x)	13	772	188	30	3,161	630			
Plumbing and heating equipment and supplies.....															
Tobacco and tobacco products (except leaf).....															
All other.....															

¹ Includes 1 establishment belonging to an organization operating 2 units.

CENSUS OF DISTRIBUTION: 1930

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES ¹				SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Total.....	308	192	1,933	1,645	288	\$2,899,256	221	\$453,796	55	\$204,256	1,657	\$2,241,204	1,808	1,862	2,018	1,903
Automotive.....	9	8	115	90	16	173,816	19	9,472	(x)	(x)	96	164,344	102	115	112	100
Chemicals, drugs, and allied products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	5	4	107	60	41	151,014	8	13,289	2	4,300	97	133,425	104	105	108	108
Electrical.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	75	87	87	80	7	54,712	7	4,300	(x)	(x)	80	50,412	83	93	85	87
Farm supplies (except machinery and equipment).....	4	2	20	17	3	33,250	(x)	(x)	1	5,000	19	28,250	20	20	21	21
Food products (not elsewhere specified).....	62	27	488	426	62	745,316	41	69,062	13	41,170	434	634,184	468	495	470	484
Forest products (except lumber).....	4	4	73	73	(x)	21,500	(x)	(x)	(x)	(x)	73	21,500	5	5	73	73
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	29	18	275	234	41	424,827	34	69,840	4	15,680	237	339,208	276	281	275	281
Hardware.....	7	(x)	112	81	31	221,186	22	67,800	6	32,100	84	121,286	108	110	111	113
Iron and steel scrap and other waste materials.....	11	12	28	20	3	19,243	(x)	(x)	(x)	(x)	23	19,243	23	22	23	22
Jewelry and optical goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	10	8	90	89	10	161,249	12	29,185	4	26,072	83	105,902	96	90	85	93
Machinery, equipment, and supplies (except electrical).....	8	4	30	24	6	59,559	3	3,572	(x)	(x)	27	55,987	20	24	145	21
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	7	2	65	40	25	78,777	7	13,779	4	7,860	54	57,138	69	59	60	65
Petroleum and petroleum products.....	58	4	208	194	14	372,208	39	104,729	6	18,713	163	248,766	203	211	203	201
Plumbing and heating equipment and supplies.....	3	1	27	22	5	48,160	3	6,597	3	11,114	21	30,449	27	27	27	27
Tobacco and tobacco products (except leaf).....	6	4	35	30	5	64,981	12	24,123	3	9,900	20	30,068	35	35	35	37
All other.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

¹ Establishments in most cases reported the average number of employees on pay roll during year 1929, thus figures may not agree with total on specified dates.² Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS¹ ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

[Net sales and expenses expressed in thousands of dollars]

[Table 11 consolidated in this State into fewer sales volume group classifications in order to prevent disclosure of individual operations]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$99,000			\$100,000 TO \$499,999			OVER \$500,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total.....	129	\$36,272	\$4,358	61	\$2,252	\$409	45	\$9,421	\$1,347	23	\$24,599	\$2,602
Automotive.....	8	1,909	266	4	81	17	3	657	90	1	(x)	(x)
Chemicals, drugs, and allied products.....	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Dry goods and apparel.....	5	3,287	302	2	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Electrical.....	2	(x)	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified).....	6	179	24	6	179	24	(x)	(x)	(x)	1	(x)	(x)
Farm supplies (except machinery and equipment).....	3	856	40	(x)	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Food products (not elsewhere specified).....	31	5,218	750	19	817	151	8	1,728	245	4	2,073	354
Forest products (except lumber).....	3	118	25	3	118	25	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	16	11,201	704	3	113	12	6	1,394	170	7	9,604	522
Hardware.....	6	2,680	380	(x)	(x)	(x)	4	1,116	157	2	(x)	(x)
Iron and steel scrap and other waste materials.....	11	313	55	10	195	48	1	(x)	(x)	(x)	(x)	(x)
Jewelry and optical goods.....	1	(x)	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	7	1,676	297	3	190	31	2	(x)	(x)	2	(x)	(x)
Machinery, equipment, and supplies (except electrical).....	5	613	72	4	104	42	1	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum and scrap).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	7	866	180	3	97	15	4	769	165	(x)	(x)	(x)
Petroleum and petroleum products.....	6	915	113	2	(x)	(x)	4	741	91	(x)	(x)	(x)
Plumbing and heating equipment and supplies.....	3	456	94	1	(x)	(x)	2	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf).....	4	(x)	(x)	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)
All other.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	1	(x)	(x)

VOLUME OF SALES	VOLUME ANALYSIS			VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total.....	129	\$36,272	\$4,358	11	\$2,720	\$379
Under \$25,000.....	27	280	81	6	1,977	298
\$25,000 to \$49,999.....	14	491	124	2	(x)	(x)
\$50,000 to \$99,999.....	20	1,472	204	15	9,334	1,090
\$100,000 to \$199,999.....	26	3,851	583	8	15,265	1,506

¹ For the purpose of this tabulation the term "Wholesale merchant" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semi-jobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR VERMONT CITIES HAVING 20,000 POPULATION AND OVER

[Table 12 is omitted for Vermont. The data for Burlington, the only city of over 20,000 population, are shown in Table 3.]

WHOLESALE DISTRIBUTION—VERMONT: 1929

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TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ¹	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage	Per cent of commodity coverage
Total.....	\$57,393	\$29,140	50.8	Hardware.....	\$2,729	\$2,287	83.8
Automotive.....	2,120	788	37.2	Iron and steel scrap and other waste materials.....	313	141	45.1
Chemicals, drugs, and allied products.....	(x)	(x)	(x)	Jewelry and optical goods.....	(x)	(x)	(x)
Dry goods and apparel.....	3,287	379	11.5	Lumber and building materials (other than metal).....	1,970	1,496	75.6
Electrical.....	(x)	(x)	(x)	Machinery, equipment, and supplies (except electrical).....	707	96	11.9
Farm products (not elsewhere specified).....	2,403	51	2.1	Metals and minerals (except petroleum and scrap).....	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	920	746	81.1	Paper and paper products.....	866	617	71.3
Food products (not elsewhere specified).....	16,843	7,825	46.5	Petroleum and petroleum products.....	6,130	5,201	84.9
Forest products (except lumber).....	128			Plumbing and heating equipment and supplies.....	457	302	66.1
General merchandise.....	(x)			Tobacco and tobacco products (except leaf).....	2,161	1,813	83.9
Groceries and food specialties.....	11,848	3,510	29.0	All other.....	(x)	(x)	(x)

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales.....	\$57,393	China, glassware, and crockery (less than 0.1 per cent of commodity sales).....	\$13	Dry goods not elsewhere classified (less than 0.1 per cent of commodity sales).....	\$12
Sales not reported by commodities.....	\$5,265	Paper and paper products trade:		Dry goods and apparel trade:	
Reported commodity sales (100 per cent).....	\$52,128	Wholesale merchants.....	13	Wholesale merchants.....	12
Automobiles, trucks and tractors, new and used (1.9 per cent of commodity sales).....	554	Cigars, cigarettes, and tobacco (except leaf) (6.1 per cent of commodity sales).....	1,776	Electrical appliances, equipment, and supplies (1.0 per cent of commodity sales).....	292
Automotive trade:		Grocery and food specialties trade:	45	Automotive trade:	
Manufacturers' sales branches.....	204	Wholesale merchants.....	45	Wholesale merchants.....	12
Wholesale merchants.....	350	Tobacco and tobacco products (except leaf) trade:		Electrical trade:	
Automotive equipment, parts, and accessories (0.8 per cent of commodity sales).....	230	Cash-and-carry wholesalers.....	95	Wholesale merchants.....	266
Automotive trade:		Wholesale merchants.....	1,636	Hardware trade:	
Wholesale merchants.....	169	Clothing and furnishings, men's and boys' (0.5 per cent of commodity sales).....	88	Wholesale merchants.....	14
Hardware trade:		Dry goods and apparel trade:	88	Feeds (hay, grain, and straw) (1.7 per cent of commodity sales).....	496
Wholesale merchants.....	70	Wholesale merchants.....	88	Farm supplies (except machinery and equipment) trade:	
Bakery products (cakes, biscuits, crackers, etc.) (1.7 per cent of commodity sales).....	482	Clothing, women's and children's (0.1 per cent of commodity sales).....	23	Wholesale merchants.....	362
Grocery and food specialties trade:		Dry goods and apparel trade:	23	All other trades:	
Manufacturers' sales branches.....	457	Wholesale merchants.....	23	Wholesale merchants.....	134
Wagon distributors.....	13	Coal and coke (6.0 per cent of commodity sales).....	1,760	Fertilizer and fertilizer materials (0.6 per cent of commodity sales).....	152
Wholesale merchants.....	12	All trades:		Farm supplies (except machinery and equipment) trade:	
Barbers' equipment and supplies (0.1 per cent of commodity sales).....	20	Wholesale merchants.....	1,760	Wholesale merchants.....	4
Machinery, equipment, and supplies (except electrical) trade:		Confectionery and soft drinks (2.3 per cent of commodity sales).....	683	Hardware trade:	
Wholesale merchants.....	20	Food products (not elsewhere specified) trade:		Wholesale merchants.....	3
Books, magazines, and newspapers (0.2 per cent of commodity sales).....	44	Manufacturers' agents.....	14	All other trades:	
Paper and paper products trade:		Wholesale merchants.....	137	Wholesale merchants.....	145
Wholesale merchants.....	44	Grocery and food specialties trade:	452	Fish and sea foods (fresh and processed) (less than 0.1 per cent of commodity sales).....	6
Building materials not elsewhere classified (0.5 per cent of commodity sales).....	162	Wholesale merchants.....	452	Food products (not elsewhere specified) trade:	
Hardware trade:		Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	4
Wholesale merchants.....	134	Wholesale merchants.....	80	Grocery and food specialties trade:	
Paper and paper products trade:		Copper ingots, bars, sheets, shapes, etc. (0.1 per cent of commodity sales).....	22	Wholesale merchants.....	2
Wholesale merchants.....	18	Electrical trade:		Food products (not elsewhere specified) (0.3 per cent of commodity sales).....	100
Canned goods (food products) (1.6 per cent of commodity sales).....	471	Wholesale merchants.....	19	Food products (not elsewhere specified) trade:	
Food products (not elsewhere specified) trade:		Hardware trade:	3	Wholesale merchants.....	10
Manufacturers' sales branches.....	60	Wholesale merchants.....	3	Grocery and food specialties trade:	
Wholesale merchants.....	50	Dairy products and eggs (6.5 per cent of commodity sales).....	1,881	Wholesale merchants.....	90
Grocery and food specialties trade:		Food products (not elsewhere specified) trade:		Fruits and vegetables (fresh and dried) (6.8 per cent of commodity sales).....	1,689
Wholesale merchants.....	361	Manufacturers' sales branches.....	1,058	Food products (not elsewhere specified) trade:	
Cement, lime, and plaster (0.2 per cent of commodity sales).....	59	Wholesale merchants.....	777	Wholesale merchants.....	1,649
Hardware trade:		Grocery and food specialties trade:	46	Grocery and food specialties trade:	
Wholesale merchants.....	59	Wholesale merchants.....	46	Wholesale merchants.....	40
Chemicals, refined, and/or related products (0.1 per cent of commodity sales).....	87	Drugs and drug sundries (1.6 per cent of commodity sales).....	453	Furniture, wooden and metal (less than 0.1 per cent of commodity sales).....	3
Chemical, drug, and allied products trade:		Chemical, drug, and allied products trade:	453	Paper and paper products trade:	
Wholesale merchants.....	87	Wholesale merchants.....	453	Wholesale merchants.....	3
				Glass, sheet (less than 0.1 per cent of commodity sales).....	2
				Hardware trade:	
				Wholesale merchants.....	2

¹ The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities in each classification see complete text.

² The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Grain (wheat, corn, oats, etc.) (<i>1.1 per cent of commodity sales</i>)	\$313	Luggage and saddlery, harness and gloves (except dress) (<i>0.1 per cent of commodity sales</i>)	\$36	Piece goods, all kinds (<i>less than 0.1 per cent of commodity sales</i>)	\$12
Farm supplies (except machinery and equipment) trade:		Dry goods and apparel trade:		Dry goods and apparel trade:	
Wholesale merchants	313	Wholesale merchants	36	Wholesale merchants	12
Groceries (except canned goods) (<i>8.0 per cent of commodity sales</i>)	2,330	Lumber, rough and dressed (<i>4.8 per cent of commodity sales</i>)	1,326	Plumbing and heating equipment and supplies (<i>0.5 per cent of commodity sales</i>)	139
Farm supplies (except machinery and equipment) trade:		Lumber and building materials (other than metal) trade:		Hardware trade:	
Wholesale merchants	65	Drop shippers	97	Wholesale merchants	3
Food products (not elsewhere specified) trade:		Wholesale merchants	1,220	Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	326	Machinery, equipment, and supplies (industrial) (<i>0.8 per cent of commodity sales</i>)	227	Wholesale merchants	136
Wholesale merchants	37	Hardware trade:		Radio sets, parts, and accessories (<i>1.4 per cent of commodity sales</i>)	393
Grocery and food specialties trade:		Manufacturers' agents	13	Electrical trade:	
Manufacturers' sales branches	122	Wholesale merchants	121	Wholesale merchants	28
Wagon distributors	1	Machinery, equipment, and supplies (except electrical) trade:		Hardware trade:	
Wholesale merchants	1,779	Wholesale merchants	35	Wholesale merchants	365
Hardware (<i>2.8 per cent of commodity sales</i>)	828	Paper and paper products trade:		Rubber (crude) (<i>less than 0.1 per cent of commodity sales</i>)	5
Dry goods and apparel trade:		Wholesale merchants	13	Iron and steel scrap and other waste materials trade:	
Wholesale merchants	12	Plumbing and heating equipment and supplies trade:		Wholesale merchants	8
Hardware trade:		Wholesale merchants	45	Seeds (field and garden) and bulbs (<i>less than 0.1 per cent of commodity sales</i>)	3
Manufacturers' agents	32	Machinery, equipment, and supplies (farm and garden) (<i>0.1 per cent of commodity sales</i>)	14	Hardware trade:	
Wholesale merchants	769	Hardware trade:		Wholesale merchants	3
Plumbing and heating equipment and supplies trade:		Wholesale merchants	14	Shoes and other footwear (including rubber) (<i>0.2 per cent of commodity sales</i>)	66
Wholesale merchants	15	Meats and meat products (fresh and cured) (<i>12.5 per cent of commodity sales</i>)	3,655	Dry goods and apparel trade:	
Hay, straw, and alfalfa (<i>less than 0.1 per cent of commodity sales</i>)	4	Food products (not elsewhere specified) trade:		Wholesale merchants	66
Farm supplies (except machinery and equipment) trade:		Manufacturers' sales branches	3,655	Soaps and toilet preparations (<i>1.0 per cent of commodity sales</i>)	257
Wholesale merchants	2	Notions and dry goods (small wares) (<i>0.7 per cent of commodity sales</i>)	193	Chemical, drug, and allied products trade:	
All other trades:		Dry goods and apparel trade:		Wholesale merchants	163
Wholesale merchants	2	Wholesale merchants	130	Food products (not elsewhere specified) trade:	
Hides, skins, and raw furs (<i>1.3 per cent of commodity sales</i>)	367	Paper and paper products trade:	63	Manufacturers' sales branches	47
Iron and steel scrap and other waste materials trade:		Wholesale merchants		Grocery and food specialties trade:	
Wholesale merchants	15	Office and store machines and equipment (<i>0.1 per cent of commodity sales</i>)	31	Wholesale merchants	76
All other trades:		Machinery, equipment, and supplies (except electrical) trade:		All other trades:	
Wholesale merchants	352	Manufacturers' sales branches	9	Wholesale merchants	2
House furnishings and supplies (<i>0.1 per cent of commodity sales</i>)	23	Wholesaling manufacturers	22	Sporting goods (<i>0.1 per cent of commodity sales</i>)	26
Grocery and food specialties trade:		Oils, animal and vegetable (<i>1.1 per cent of commodity sales</i>)	324	Hardware trade:	
Wholesale merchants	11	Hardware trade:		Wholesale merchants	24
Hardware trade:		Wholesale merchants	1	Paper and paper products trade:	
Wholesale merchants	12	All other trades:		Wholesale merchants	2
Iron and steel products (except as classified) (<i>0.6 per cent of commodity sales</i>)	168	Wholesale merchants	328	Stationery and stationery supplies (<i>0.3 per cent of commodity sales</i>)	86
Hardware trade:		Optical goods (<i>0.1 per cent of commodity sales</i>)	17	Paper and paper products trade:	
Wholesale merchants	23	Jewelry and optical goods trade:		Wholesale merchants	86
Iron and steel scrap and other waste materials trade:		Manufacturers' sales branches	17	Toys and games (<i>0.1 per cent of commodity sales</i>)	24
Wholesale merchants	54	Paints, varnishes, and lacquers (<i>1.3 per cent of commodity sales</i>)	384	Paper and paper products trade:	
Plumbing and heating equipment and supplies trade:		Chemical, drug, and allied products trade:		Wholesale merchants	24
Wholesale merchants	91	Wholesale merchants	70	Waste materials (except scrap iron and steel) (<i>0.2 per cent of commodity sales</i>)	64
Lead pigs, bars, sheets, and pipe (<i>0.1 per cent of commodity sales</i>)	10	Hardware trade:		Iron and steel scrap and other waste materials trade:	
Hardware trade:		Wholesale merchants	284	Wholesale merchants	61
Wholesale merchants	1	Paper and paper products trade:		Wood products (<i>0.3 per cent of commodity sales</i>)	109
Plumbing and heating equipment and supplies trade:		Wholesale merchants	30	Lumber and building materials (other than metal) trade:	
Wholesale merchants	15	Paper (wrapping, book, wall paper, etc.) (<i>0.7 per cent of commodity sales</i>)	215	Wholesale merchants	109
Leather and cut stock (<i>less than 0.1 per cent of commodity sales</i>)	1	Paper and paper products trade:		Wool, raw (<i>0.2 per cent of commodity sales</i>)	51
Hardware trade:		Wholesale merchants	215	All trades:	
Wholesale merchants	1	Paper products (<i>0.4 per cent of commodity sales</i>)	106	Wholesale merchants	51
Livestock (except horses and mules) (<i>0.3 per cent of commodity sales</i>)	73	Paper and paper products trade:		Miscellaneous commodities (<i>1.3 per cent of commodity sales</i>)	378
Farm products (not elsewhere specified) trade:		Wholesale merchants	106	Food products (not elsewhere specified) trade:	
Wholesale merchants	51	Petroleum and petroleum products (<i>17.0 per cent of commodity sales</i>)	5,219	Wholesale merchants	1
All other trades:		Automotive trade:		Grocery and food specialties trade:	
Wholesale merchants	22	Wholesale merchants	53	Manufacturers' sales branches	1
Logs, piles, poles, etc. (<i>0.4 per cent of commodity sales</i>)	115	Hardware trade:		Wholesale merchants	3
Electrical trade:		Manufacturers' agents	4	Hardware trade:	
Wholesale merchants	45	Wholesale merchants	7	Wholesale merchants	325
Lumber and building materials (other than metal) trade:		Petroleum and petroleum products trade:		Petroleum and petroleum products trade:	
Wholesale merchants	70	Bulk tank stations	5,069	Bulk tank stations	46
		Wholesale merchants	86	Tobacco and tobacco products (except leaf) trade:	
				Cash-and-carry wholesalers	2

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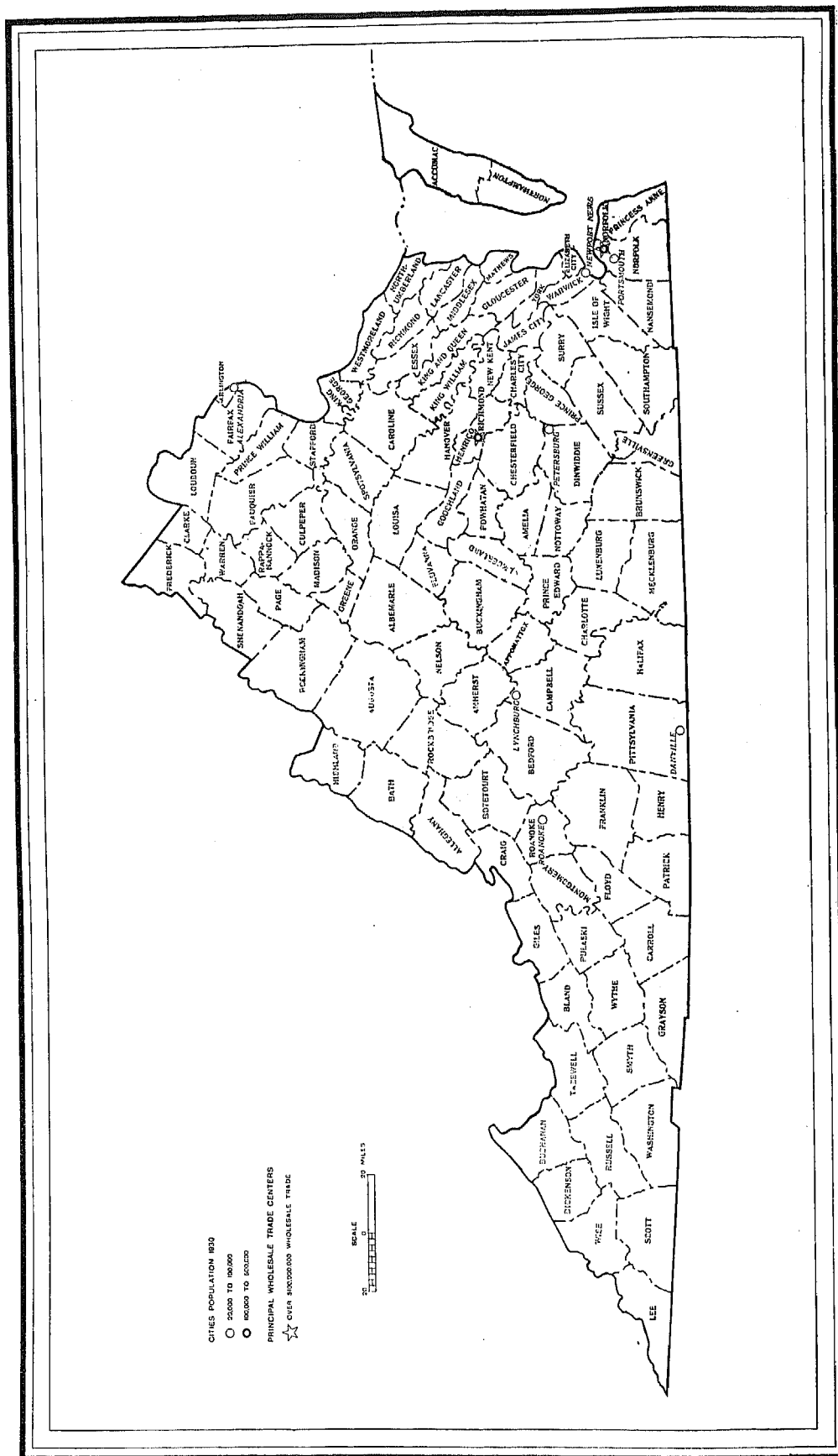


TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State.....	2,344	22,739	18,178	4,561	\$30,271,574	\$65,870,021	\$70,333,954	\$668,308,593	100.00
Amusement and sporting goods.....	5	10	14	5	29,052	64,136	103,505	315,017	.05
Automotive.....	64	780	628	152	1,821,413	2,420,301	2,439,121	12,426,044	1.89
Chemicals, drugs, and allied products.....	32	486	375	111	840,106	1,537,052	1,822,371	8,179,078	1.25
Dry goods and apparel.....	42	881	697	184	1,622,597	2,824,997	3,143,476	16,991,754	2.50
Electrical.....	28	387	313	74	750,204	1,548,446	835,614	8,933,399	1.36
Farm products (not elsewhere specified).....	295	5,361	3,362	1,999	3,208,263	7,095,191	39,540,045	114,563,427	17.46
Farm supplies (except machinery and equipment).....	69	753	641	112	1,163,162	2,539,203	1,479,168	34,630,443	5.28
Food products (not elsewhere specified).....	638	4,684	3,871	813	5,545,754	11,768,231	3,808,318	112,923,289	17.21
Forest products (except lumber).....	28	114	105	9	107,522	210,602	79,379	2,083,024	.32
Furniture and house furnishings.....	13	118	100	18	228,161	401,575	284,271	2,132,685	.32
General merchandise.....	12	99	88	11	140,756	284,674	746,898	3,449,399	.52
Groceries and food specialties.....	320	2,093	2,584	409	4,442,621	9,632,034	10,073,568	138,449,514	21.09
Hardware.....	33	587	522	65	1,152,020	1,825,151	3,860,944	12,683,575	1.93
Iron and steel scrap and other waste materials.....	39	323	271	52	276,943	530,868	281,076	3,026,695	.45
Jewelry and optical goods.....	12	114	97	17	108,112	187,318	98,755	630,291	.10
Leather and leather goods (except gloves and shoes).....	18	155	143	12	137,610	281,175	323,293	1,765,217	.27
Lumber and building materials (other than metal).....	78	640	557	83	988,052	1,003,915	1,370,372	17,000,832	2.73
Machinery, equipment, and supplies (except electrical).....	118	1,003	850	153	1,873,418	3,150,334	2,784,400	22,028,789	3.49
Metals and minerals (except petroleum and scrap).....	45	419	368	61	869,205	1,531,440	453,031	10,853,377	2.57
Paper and paper products.....	28	390	324	66	723,284	1,236,213	1,018,072	6,958,373	1.06
Petroleum and petroleum products.....	365	1,426	1,397	29	2,616,201	7,901,839	2,521,461	44,230,434	6.74
Plumbing and heating equipment and supplies.....	32	341	272	69	681,851	1,269,384	926,083	7,150,186	1.09
Tobacco and tobacco products (except leaf).....	19	549	505	44	1,149,071	4,597,417	791,251	63,719,384	9.71
All other.....	20	117	104	13	100,816	353,849	451,302	3,362,379	.51

TABLE 2.—WHOLESALESALE ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EX- PENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 2,421,851)													
Total.....	1,176	13,509	10,939	2,570	\$18,402,498	\$35,783,665	\$39,587,593	\$280,714,904	100.00	\$171,821,890	61.21	\$5,761,654	\$31,483,489
Types of wholesalers:													
Service wholesalers.....	1,127	13,013	10,508	2,507	17,423,174	34,088,526	38,037,795	268,666,720	95.71	163,483,158	60.85	5,614,010	26,906,497
Exporters.....	20	1,407	779	628	759,143	2,141,663	5,057,608	28,930,944	10.31	9,172,154	31.70	4,067,383	4,067,383
Wholesale merchants.....	1,107	11,606	9,727	1,879	16,664,026	31,046,863	32,980,287	239,729,785	85.40	154,311,004	64.37	5,614,010	22,839,114
Limited function wholesalers.....	14	80	69	11	143,729	236,099	184,160	2,879,645	1.02	1,347,047	46.78	111,105	568,605
Cash and carry.....	5	19	16	3	16,851	39,751	143,987	1,021,780	.36	85,959	8.41	—	—
Drop shippers.....	6	34	28	6	101,238	144,602	26,824	1,645,486	.59	1,226,088	74.51	106,105	568,605
Wagon distributors.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Warehouses (distributing).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	35	416	364	52	835,593	1,459,040	1,365,628	9,168,530	3.27	6,991,685	76.26	36,539	4,008,387
Amusement and sporting goods.....	4	13	10	3	20,318	48,049	67,505	279,311	.10	231,371	82.84	55,939	—
Automotive.....	46	693	554	139	1,083,778	1,937,721	1,944,378	8,718,724	3.10	5,012,577	57.51	672,617	56,534
Chemicals, drugs, and allied products.....	25	453	360	103	788,572	1,379,262	1,737,856	7,710,524	2.75	7,183,122	93.16	205,741	455,879
Drugs and drug sundries (general line).....	9	283	220	63	518,800	832,327	1,222,671	5,200,012	1.85	4,997,694	96.11	—	5,000
Drugs and drug sundries (specialty).....	6	33	20	13	35,949	61,645	68,597	249,669	.09	95,372	38.20	(x)	150
Paints, varnishes, lacquers, and enamels.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	39	774	669	105	1,509,080	2,685,738	3,047,454	15,918,520	5.67	14,908,485	93.65	4,050	60,000
Electrical.....	24	309	247	62	639,788	1,316,941	798,872	7,988,020	2.85	5,291,163	66.24	208,818	1,058,395
Farm products (not elsewhere specified).....	70	2,219	1,365	854	1,709,565	4,432,746	9,891,745	48,798,880	16.67	17,865,593	38.18	—	13,924,998
Cotton.....	10	61	60	1	183,801	782,780	370,199	18,396,405	6.55	985,000	5.35	—	1,512,170
Flowers and nursery stock.....	4	28	27	1	50,869	96,224	21,778	268,538	.10	250,971	93.46	—	—
Grain (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hides, skins, and furs.....	8	32	30	2	37,788	94,055	66,771	923,540	.33	356,912	38.65	—	460,912
Horses and mules.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	4	14	14	—	8,149	25,346	21,610	287,600	.10	91,000	31.64	—	—
Tobacco (leaf).....	41	2,080	1,230	850	1,422,463	3,420,575	9,376,390	26,775,788	9.54	16,181,710	60.43	—	11,945,916
Farm supplies (except machinery and equipment).....	41	431	387	64	573,202	1,235,295	1,083,775	12,568,326	4.48	8,736,361	69.51	679,819	355,948
Farm supplies (except feed and fertilizer).....	4	108	83	25	145,030	294,954	408,464	2,111,087	.75	1,243,786	58.92	91,130	—
Feed.....	32	246	212	34	357,732	792,603	581,009	9,148,070	3.26	7,126,367	77.90	588,304	355,948
Feed (exclusively).....	8	76	56	20	99,835	297,834	247,938	4,926,514	—	4,472,309	—	169,826	35,948
Feed and fertilizer.....	4	11	10	1	10,982	19,656	36,517	260,489	—	53,820	—	41,113	—
Hay, grain, and feed.....	20	169	140	13	246,915	535,113	297,454	3,062,067	—	2,600,238	—	377,365	320,000

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALEERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EX- PENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm supplies—Continued.													
Fertilizer and fertilizer materials.....	5	77	72	5	\$70,440	\$147,738	\$33,402	\$1,309,168	.47	\$366,208	27.07	\$385	-----
Food products (not elsewhere specified).....	317	2,785	2,276	509	2,951,538	6,012,031	1,840,300	42,748,927	15.23	23,003,384	53.81	1,818,101	-----
Confectionery and soft drinks.....	50	273	240	33	365,887	667,029	440,457	4,597,881	1.04	3,383,107	73.58	10,500	-----
Dairy products.....	20	408	383	25	660,348	1,156,872	108,218	6,419,398	2.20	4,850,381	75.05	1,532,004	-----
Diary products (general line).....	16	388	364	24	631,316	1,066,481	99,594	6,188,793	-----	4,765,626	-----	1,487,164	-----
Ice cream.....	4	20	19	1	20,032	90,391	8,624	230,605	-----	90,850	-----	45,800	-----
Poultry and poultry products.....	10	47	46	1	50,830	94,578	21,743	1,160,350	.41	533,272	45.90	75,959	-----
Dairy and poultry products.....	4	60	44	16	53,989	134,372	71,909	1,567,883	.56	701,541	44.74	-----	-----
Fish and sea foods.....	125	1,307	987	320	860,589	1,832,780	131,103	6,635,037	2.36	2,115,303	31.88	3,900	-----
Fish and sea foods (fresh and cured).....	6	151	124	27	91,517	227,756	7,457	753,729	-----	-----	-----	-----	-----
Fish and sea foods (fresh).....	119	1,156	863	293	775,072	1,605,024	123,646	5,881,308	-----	2,115,303	-----	3,900	-----
Fruits and vegetables (fresh).....	79	528	431	97	761,506	1,750,028	939,144	17,926,944	0.39	8,451,604	47.15	62,060	-----
Fruits.....	20	87	78	9	156,335	465,006	282,530	4,144,820	-----	2,051,310	-----	40,207	-----
Fruits and vegetables (general line).....	49	330	306	33	490,176	1,107,207	588,984	10,641,354	-----	5,674,396	-----	21,763	-----
Produce.....	4	81	28	53	50,359	70,710	31,214	1,176,978	-----	269,790	-----	-----	-----
Vegetables.....	6	21	19	2	64,636	112,505	36,416	1,963,792	-----	456,162	-----	-----	-----
Meats and meat products.....	20	162	145	17	192,380	370,372	127,726	4,441,434	1.58	2,961,966	66.00	133,718	-----
Meats (cured).....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Meats (fresh).....	17	93	82	11	94,706	168,404	47,149	1,874,375	-----	1,331,718	-----	-----	-----
Meats and meat products (general line).....	6	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Meats and provisions.....	4	24	18	6	38,094	57,555	6,381	639,127	-----	250,808	-----	133,718	-----
Forest products (except lumber).....	18	89	83	6	82,975	178,967	42,642	1,238,943	.44	655,729	52.88	-----	\$403,391
Logs, railroad ties, piles, etc.....	14	73	68	5	67,838	149,644	29,642	1,083,443	.39	605,729	55.01	-----	403,391
Logs, piles, and posts.....	8	44	41	3	53,689	124,182	27,817	890,844	-----	480,729	-----	-----	278,391
Railroad ties.....	6	29	27	2	14,149	25,402	1,825	192,699	-----	125,000	-----	-----	125,000
Other forest products.....	4	16	15	1	15,137	29,323	13,000	156,500	.05	50,000	31.95	-----	-----
Furniture and house furnishings.....	9	104	89	15	188,303	402,434	238,801	1,528,300	.54	1,495,872	97.88	25,000	66,607
Furniture.....	3	12	11	1	21,409	71,281	10,716	264,835	.09	264,835	100.00	-----	-----
House furnishings ¹	6	92	78	14	166,894	331,153	228,085	1,263,465	.45	1,231,037	97.43	25,000	50,507
General merchandise.....	10	92	82	10	138,108	261,976	754,898	3,325,347	1.18	2,652,941	79.78	12,420	-----
Groceries and food specialties.....	208	1,910	1,667	243	2,728,785	5,033,765	7,402,892	60,665,361	21.61	35,804,364	59.17	480,772	-----
Groceries (general line).....	164	1,483	1,304	179	2,243,760	4,021,018	6,728,118	52,131,581	18.57	30,111,153	57.76	313,537	-----
Food and grocery specialties.....	44	427	363	64	455,035	1,012,747	674,774	8,533,780	3.04	5,783,211	67.77	167,235	-----
Bakery products.....	7	53	48	5	57,657	128,210	19,330	388,570	-----	35,000	-----	56,027	-----
Canned fruits and vegetables.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Canned goods (general line).....	5	148	134	14	125,337	303,343	230,130	2,452,695	-----	2,214,924	-----	-----	-----
Coffee.....	4	22	17	5	39,994	86,031	48,156	898,992	-----	877,525	-----	1,860	-----
Extracts and spices.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Flour.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Flour and feed.....	8	60	54	6	78,342	140,389	117,170	1,611,215	-----	669,824	-----	109,348	-----
Fruits and vegetables (dried).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Sugar.....	3	34	34	-----	46,462	95,808	35,173	1,224,446	-----	1,224,446	-----	-----	-----
Other food and grocery specialties.....	12	70	46	24	103,507	203,879	134,771	1,449,520	-----	504,236	-----	-----	-----
Hardware.....	30	578	514	62	1,137,460	1,898,370	3,860,744	12,060,033	4.30	9,317,024	77.26	814,456	2,186,181
Iron and steel scrap and other waste ma- terials.....	39	323	271	52	276,943	530,868	291,676	3,026,695	1.08	1,333,538	44.06	11,323	1,646,181
Jewelry and optical goods.....	7	89	75	14	70,484	116,062	80,444	463,384	.18	229,668	50.66	-----	-----
Leather and leather goods (except gloves and shoes).....	16	155	143	12	137,610	278,400	323,293	1,675,217	.60	1,445,687	86.30	-----	444,569
Lumber and building materials (other than metal).....	49	442	394	48	641,898	1,258,927	1,163,034	8,841,200	3.15	6,112,878	69.14	320,133	2,556,560
Construction and building materials (other than metal and wood).....	25	289	264	25	419,354	766,826	445,681	3,120,715	1.11	2,413,163	77.33	70,379	783,867
Lumber and millwork.....	24	153	130	23	222,544	492,101	707,353	5,720,485	2.04	3,699,715	64.67	249,754	1,772,693
Machinery, equipment, and supplies (ex- cept electrical).....	64	683	585	98	1,229,446	2,178,392	1,942,868	11,786,252	4.20	8,926,716	75.74	105,539	4,571,588
Commercial equipment and supplies.....	10	113	91	22	138,767	250,819	178,445	868,478	.31	533,307	61.41	9,500	264,942
Filling station equipment and sup- plies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Hotel and restaurant equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Office equipment and supplies (other than furniture).....	3	46	36	10	36,019	69,287	24,000	153,509	-----	90,099	-----	7,500	143,500
Store equipment and supplies (general line).....	3	5	4	1	12,776	20,707	15,789	99,271	-----	45,103	-----	-----	43,442

See footnotes at end of table.

WHOLESALE DISTRIBUTION—VIRGINIA: 1929

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TABLE 2.—WHOLESALESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EX- PENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies—Con- struction equipment and supplies.....	4	18	15	3	\$20,654	\$52,766	\$62,908	\$591,932	.21	\$572,931	96.79		
Farm machinery and equipment.....	3	48	43	5	72,235	110,290	95,854	465,414	.17	401,980	86.37	\$59,500	\$100,000
Manufacturing, mining, and drilling ma- chinery, equipment and supplies.....	27	376	331	45	769,617	1,335,375	1,223,261	5,229,595	2.03	6,163,625	74.90	30,539	3,867,608
Professional equipment and supplies.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Service equipment and supplies.....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Transportation equipment and supplies.....	4	22	18	4	35,322	70,899	79,399	347,003	.12	255,129	73.52		141,289
Metals and minerals (except petroleum and scrap).....	25	280	252	28	569,938	883,901	869,243	7,236,184	2.55	4,522,276	62.50	10,000	1,823,313
Coal.....	12	85	70	15	210,911	334,727	44,715	4,579,294	1.63	2,714,021	59.27		1,736,313
Iron and steel (except scrap).....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	21	376	312	64	705,523	1,204,844	1,011,382	6,444,589	2.30	5,576,338	86.53	158,265	1,805,097
Petroleum and petroleum products.....	66	263	248	15	388,306	1,005,363	314,000	7,584,364	2.70	2,816,937	37.14	37,160	134,852
Plumbing and heating equipment and sup- plies.....	22	229	184	45	444,190	833,136	644,857	4,226,278	1.50	3,451,328	81.66	4,000	141,326
Tobacco and tobacco products (except leaf).....	12	121	113	8	252,831	392,382	504,591	6,341,280	2.26	4,623,505	72.91		
All other.....	14	100	89	11	144,848	280,105	233,673	1,551,248	.65	535,045	34.49	138,500	
Books, periodicals, and newspapers.....	5	27	20	7	33,020	52,785	10,183	418,421	.15	10,000	2.39		
Textiles and textile materials, other than dry goods.....	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)		(x)		
Miscellaneous kinds of business.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Ice.....	3	28	27	1	53,707	112,398	120	369,256		9,000			
Miscellaneous kinds of business (other than specified).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	

RICHMOND (pop. 182,929)

Total.....	264	4,181	3,410	771	\$6,693,925	\$12,253,054	\$14,314,603	\$82,609,620	100.00	\$62,996,278	76.17	\$2,025,460	\$16,623,799
Types of wholesalers:													
Service wholesalers.....	233	3,029	3,195	784	0,210,008	11,378,964	13,603,706	76,560,713	92.58	58,731,900	76.71	2,485,216	13,207,783
Exporters.....	5	412	311	101	58,030	241,432	1,083,370	3,421,842	4.14	720,681	21.06	-----	541,473
Wholesale merchants.....	228	3,517	2,884	633	0,152,578	11,132,532	12,520,339	73,139,371	88.44	58,011,219	79.82	2,485,216	12,066,310
Limited function wholesalers:													
Supply and machinery distributors.....	5	37	30	7	72,120	104,603	112,522	1,392,850	1.68	408,904	29.36	106,105	255,755
	16	215	185	30	411,197	774,487	598,375	4,740,057	5.74	3,855,474	81.24	34,139	3,160,281
Amusements and sporting goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive.....	24	472	367	115	719,033	1,208,715	1,301,768	5,351,405	6.47	3,876,916	72.45	102,470	39,534
Chemicals, drugs, and allied products.....	15	299	244	55	505,715	907,279	1,000,727	4,021,780	5.95	4,725,508	96.01	200,741	450,879
Dry goods and apparel.....	11	398	346	52	786,132	1,394,401	1,360,180	8,192,231	9.91	8,068,735	98.49	4,000	-----
Electrical.....	12	168	128	40	327,432	600,329	370,995	3,223,941	3.90	1,743,708	54.09	103,010	551,385
Farm products (not elsewhere specified).....	15	544	397	147	562,093	1,484,493	4,380,428	9,541,377	11.54	6,567,716	68.83	0,497,701	6,497,701
Farm supplies (except machinery and equipment).....	8	188	142	46	250,818	534,684	735,707	0,828,090	8.26	5,917,202	86.65	304,826	20,000
Food products (not elsewhere specified).....	38	370	337	33	645,854	1,110,960	257,490	10,463,311	12.65	6,974,944	66.66	1,416,043	-----
Fruits and vegetables (fresh).....	21	95	82	13	149,866	343,926	78,583	4,247,001	5.14	2,466,627	58.08	-----	-----
Meats and meat products.....	4	37	31	6	56,473	108,700	16,775	1,216,277	1.47	673,681	55.39	133,718	-----
Forest products, except lumber.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	5	50	45	11	110,346	205,389	64,898	881,182	1.07	878,058	99.65	25,000	55,007
Groceries and food specialties.....	24	267	218	49	377,129	677,816	1,065,573	8,082,406	9.77	5,104,908	63.15	45,287	-----
Groceries (general line).....	15	171	147	24	245,391	429,196	864,916	6,609,783	7.87	4,049,870	62.21	-----	-----
Food and grocery specialties.....	9	96	71	25	131,738	248,620	200,657	1,572,623	1.90	1,055,128	67.09	45,287	-----
Hardware (general line).....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste ma- terials.....	5	160	118	42	107,632	181,956	88,384	1,412,091	1.71	708,701	50.19	1,500	1,278,862
Jewelry and optical goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes).....	5	30	25	5	48,729	100,832	181,918	796,617	.96	714,895	89.74	-----	444,680
Lumber and building materials (other than metal).....	15	159	140	13	255,094	500,884	305,193	2,628,040	3.18	2,436,778	92.72	92,579	541,534
Machinery, equipment, and supplies (ex- cept electrical).....	31	378	321	57	679,879	1,225,369	992,600	0,470,534	7.82	5,212,452	80.56	60,639	3,579,962
Metals and minerals (except petroleum and scrap).....	7	77	63	14	199,184	269,622	129,610	2,359,775	2.85	1,345,829	57.03	-----	866,427
Coal.....	4	20	12	8	82,166	113,511	-----	1,226,370	1.48	396,597	32.34	-----	814,427
Iron and steel (except scrap).....	3	57	51	6	117,018	156,111	129,610	1,133,405	1.37	949,229	83.75	-----	52,000
Paper and paper products.....	12	219	184	35	404,663	690,100	603,286	3,982,703	4.82	3,660,808	91.92	58,265	1,273,222
Petroleum and petroleum products.....	7	61	56	5	127,780	250,018	69,962	1,904,403	2.30	691,427	36.31	109,551	-----
Plumbing and heating equipment and supplies.....	6	77	61	16	150,793	292,576	175,095	1,255,210	1.52	718,383	57.23	-----	31,860
Tobacco and tobacco products (except leaf).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
NORFOLK (pop. 129,710)													
Total ²	176	2, 178	1, 910	268	\$3, 656, 940	\$7, 265, 800	\$4, 718, 545	\$66, 110, 956	100.00	\$20, 883, 236	45.20	\$660, 498	\$4, 271, 036
Types of wholesalers:													
Service wholesalers.....	167	2, 038	1, 787	251	3, 332, 207	6, 751, 397	4, 193, 525	63, 195, 719	95.59	27, 050, 846	42.80	860, 490	3, 505, 263
Exporters.....	7	44	44	—	142, 021	659, 794	323, 443	13, 098, 648	19.81	985, 000	7.52	—	1, 373, 957
Wholesale merchants.....	160	1, 994	1, 743	251	3, 190, 246	6, 091, 603	3, 870, 082	50, 097, 071	75.78	20, 005, 846	52.03	860, 490	2, 131, 306
Limited function wholesalers:													
Drop shippers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Supply and machinery distributors.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	(x)
Electrical.....	9	116	98	18	272, 015	606, 445	351, 405	4, 133, 790	6.25	3, 109, 999	75.23	8, 000	255, 200
Farm products (not elsewhere specified).....	15	78	70	2	219, 318	874, 113	441, 701	18, 096, 253	28.73	1, 254, 073	6.00	—	1, 512, 170
Farm supplies (except machinery and equipment).....	9	74	67	7	149, 441	338, 132	111, 014	2, 412, 855	3.65	1, 399, 654	58.01	93, 000	300, 000
Farm supplies (except feed and fertilizer).....	1	(x)	(x)	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Feed.....	6	57	52	5	106, 004	258, 642	101, 550	1, 679, 293	2.39	1, 142, 496	72.34	93, 000	300, 000
Fertilizer and fertilizer materials.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Food products (not elsewhere specified).....	22	523	453	70	581, 979	1, 148, 157	234, 238	8, 694, 391	13.15	4, 225, 741	48.00	—	—
Confectionery and soft drinks.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Dairy products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Fish and sea foods.....	6	327	273	54	240, 800	495, 014	21, 937	2, 017, 175	3.05	615, 750	30.53	—	—
Fruits and vegetables (fresh).....	8	53	46	7	154, 818	246, 162	135, 314	3, 622, 861	5.48	1, 204, 985	34.02	—	—
Meats and meat products.....	3	47	44	3	63, 608	107, 774	20, 072	1, 186, 040	1.70	650, 000	54.78	—	—
Forest products (except lumber).....	7	44	42	2	53, 896	129, 764	37, 817	678, 453	1.03	396, 720	58.48	—	—
Furniture and house furnishings.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Groceries and food specialties.....	25	362	325	37	536, 152	1, 037, 141	820, 160	11, 520, 068	17.43	6, 090, 570	52.02	269, 912	—
Groceries (general line).....	20	211	188	23	396, 779	700, 807	593, 140	9, 144, 166	13.83	4, 246, 127	40.44	269, 912	—
Food and grocery specialties.....	5	151	137	14	139, 373	336, 334	227, 020	2, 376, 502	3.60	1, 850, 449	77.86	—	—
Hardware (general line).....	6	52	47	5	116, 521	162, 787	265, 776	965, 481	1.46	875, 884	90.72	13, 000	8, 500
Iron and steel scrap and other waste mate- rials.....	6	43	40	3	48, 060	80, 217	75, 630	425, 419	.04	108, 000	25.30	2, 000	100, 000
Jewelry and optical goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Leather and leather goods (except gloves and shoes).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Lumber and building materials (other than metal).....	9	51	46	5	103, 774	209, 600	105, 068	1, 426, 550	2.16	945, 170	66.20	—	—
Construction and building materials (other than metal and wood).....	5	29	27	2	58, 208	130, 489	33, 910	534, 496	.81	202, 496	37.89	—	—
Lumber and mill work.....	4	22	19	3	45, 566	79, 111	71, 158	892, 054	1.35	742, 674	83.25	—	—
Machinery, equipment, and supplies (ex- cept electrical).....	16	217	186	31	418, 117	693, 559	623, 863	3, 234, 056	4.89	2, 912, 025	90.04	7, 500	906, 297
Commercial equipment and supplies.....	3	48	37	11	37, 171	73, 958	30, 273	173, 917	.20	110, 009	38.25	7, 500	143, 500
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	6	122	110	12	295, 798	466, 280	435, 462	2, 419, 149	3.66	2, 369, 210	97.04	—	765, 797
Professional equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Service equipment and supplies.....	4	26	23	3	49, 026	98, 169	61, 053	305, 044	.46	260, 000	85.23	—	—
Transportation equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	—	—
Metals and minerals (except petroleum and scrap).....	9	108	100	8	174, 746	277, 004	34, 046	2, 112, 437	3.20	1, 405, 704	70.80	—	753, 427
Paper and paper products.....	5	103	87	21	190, 284	323, 789	227, 883	1, 543, 184	2.33	1, 107, 183	71.76	100, 000	325, 000
Plumbing and heating equipment and supplies.....	5	57	45	12	111, 207	243, 726	210, 912	993, 373	1.50	814, 244	81.97	1, 500	106, 466
All other.....	4	46	38	8	79, 784	151, 715	11, 293	656, 248	.99	—	—	—	—

¹ Credit-sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit-sales for census purposes was in some few instances interpreted differently by reporting companies.

² Includes 1 importer and 1 cooperative buying association.

³ Includes 2 cash and carry wholesalers and 3 drop shippers.

⁴ Includes 5 establishments handling confectionery and soft drinks, 3 handling dairy products, 2 handling poultry and poultry products, 1 handling dairy and poultry products, and 2 handling fish and sea foods.

⁵ Includes 1 establishment handling amusement and sporting goods, 5 handling automotive, 2 handling chemicals, drugs and allied products, 9 handling dry goods and apparel, and 5 handling tobacco and tobacco products (except leaf).

WHOLESALE DISTRIBUTION—VIRGINIA: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals.]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
THE STATE												
Total.....	2,344	22,739	18,178	4,561	\$30,271,574	\$65,870,921	\$79,333,954	\$858,308,593	100.00	\$337,188,994	\$6,272,968	\$66,869,361
Wholesalers only.....	1,176	13,500	10,939	2,570	18,402,496	35,783,605	39,587,583	280,714,904	42.77	171,821,800	5,761,654	31,483,489
Assemblers and country buyers.....	369	3,031	1,810	1,221	1,462,770	3,046,710	20,657,431	51,376,800	7.83	2,285,192	17,809	—
All other types.....	799	6,199	5,429	770	10,406,308	27,041,546	10,088,940	324,216,889	40.40	163,081,012	493,505	25,385,862
Amusement and sporting goods.....	6	19	14	5	29,652	64,136	103,505	315,017	.05	265,077	55,939	—
Automotive.....	54	780	628	152	1,321,413	2,420,301	2,439,121	12,426,044	1.89	8,560,687	678,562	59,841
Automobiles and other motor vehicles.....	6	90	85	5	163,716	283,424	104,982	1,514,981	.23	170,962	499,425	—
Automotive equipment.....	26	505	377	128	770,060	1,423,379	1,583,630	6,125,749	.93	4,189,289	113,010	40,580
Automobile parts (new and used).....	13	97	91	6	149,500	230,160	245,766	1,074,150	.16	651,826	59,082	15,954
Tires and tubes.....	9	88	75	13	238,087	483,338	504,743	3,711,164	.57	3,548,610	7,845	3,407
Chemicals, drugs, and allied products.....	32	488	375	111	849,198	1,637,662	1,822,371	6,179,078	1.25	7,430,413	205,741	506,193
Chemicals.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	9	283	220	63	518,800	832,327	1,222,671	5,200,012	.79	4,907,694	—	5,000
Drugs and drug sundries (specialty).....	8	39	24	15	45,577	82,727	80,237	380,027	.06	225,730	—	150
Drugs.....	5	32	23	9	42,617	77,863	87,014	367,730	—	225,230	—	—
Patent medicines.....	3	7	1	6	2,960	4,864	2,223	12,297	—	600	—	150
Paints, varnishes, lacquers, and enamels.....	11	133	113	20	232,579	483,530	454,970	2,280,527	.35	2,156,675	205,741	450,729
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	42	881	697	184	1,622,597	2,324,967	3,143,476	16,901,754	2.59	15,027,536	21,510	60,000
Clothing and furnishings (other than mil- linery and footwear).....	14	182	161	21	319,914	546,188	513,529	2,678,822	.41	2,510,714	4,050	10,000
Clothing (general line).....	5	87	77	10	122,618	203,544	220,657	1,062,013	—	1,015,294	—	—
Clothing, men's and boys'.....	3	28	23	5	73,096	124,402	89,948	510,887	—	419,908	4,000	—
Furnishings (general line).....	3	40	36	4	71,445	124,907	139,902	698,170	—	670,176	50	10,000
Furnishings, men's and boys'.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hats and caps.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hosiery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (general line).....	14	350	305	51	713,985	1,308,945	1,751,522	7,944,839	1.21	7,478,932	—	50,000
Dry goods, specialty.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear.....	11	276	218	57	538,368	890,083	832,427	6,074,745	.03	4,856,809	—	—
Electrical.....	28	387	313	74	760,264	1,548,446	935,614	8,933,396	1.36	6,922,728	322,216	1,087,218
Electrical goods, including appliances.....	11	153	118	35	332,475	605,551	466,076	4,070,860	.62	3,765,723	54,267	1,006,633
Electrical equipment and supplies.....	4	82	65	17	143,036	271,659	112,013	1,205,253	.18	80,661	4,000	24,830
Radio and radio equipment.....	10	45	39	6	71,169	201,503	133,069	1,041,979	.16	995,394	57,511	—
Refrigerators (electric).....	3	107	91	10	203,584	469,733	224,456	2,015,304	.40	1,380,950	206,448	55,755
Farm products (not elsewhere specified).....	295	5,361	3,362	1,999	3,298,293	7,695,191	39,540,045	114,563,427	17.46	24,246,425	57,800	25,562,517
Cotton.....	18	104	103	1	318,465	1,093,220	370,196	28,876,368	4.40	5,367,928	—	5,999,713
Flowers and nursery stock.....	4	28	27	1	50,869	96,224	21,778	208,538	.04	250,971	—	—
Grain.....	9	9	7	2	11,625	22,950	54,100	891,278	.14	309,494	—	—
Hides, skins and furs.....	11	33	31	2	37,008	95,460	67,226	944,249	.14	350,912	—	466,912
Furs (dressed and raw).....	4	2	1	1	668	4,683	2,955	70,200	—	356,912	—	460,912
Hides and skins.....	7	31	30	1	37,240	90,777	64,271	874,049	—	—	—	—
Horses and mules.....	3	4	4	—	1,820	5,180	4,000	48,000	.01	1,000	—	—
Livestock (other than horses and mules).....	133	113	111	2	42,530	225,021	198,568	12,830,797	1.95	1,778,410	57,800	—
Calves.....	1	—	—	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cattle.....	8	7	7	—	8,069	21,154	10,075	344,500	—	91,000	—	—
Hogs.....	3	—	—	—	2,410	2,410	1,000	7,850	—	—	—	—
Livestock (general line).....	115	106	104	2	36,470	198,708	187,433	12,384,360	—	1,087,410	57,800	—
Sheep and lambs.....	6	—	—	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco (leaf).....	111	5,063	3,072	1,991	2,825,967	6,137,213	38,818,187	70,102,889	10.68	16,181,710	—	18,825,892
Wool and mohair.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equip- ment).....	69	753	641	112	1,168,162	2,539,203	1,479,158	34,639,443	5.28	11,537,371	679,819	417,689
Farm supplies (except feed and fertilizer).....	6	110	84	26	140,105	296,634	468,464	2,114,887	.32	1,243,786	91,130	—
Feed.....	43	203	224	39	380,455	845,066	587,784	10,737,965	1.64	7,325,367	588,304	355,948
Feed (exclusively).....	11	78	57	21	100,530	242,261	247,938	5,357,974	—	4,472,309	169,826	35,948
Feed and fertilizer.....	4	11	10	1	10,982	19,656	36,517	260,489	—	53,820	41,113	—
Hay, grain, and feed.....	28	174	167	17	268,934	583,149	303,329	5,119,502	—	2,799,238	377,365	320,000
Fertilizer and fertilizer materials.....	20	380	333	47	635,602	1,397,503	422,010	21,786,591	3.32	2,968,218	385	61,741
Food products (not elsewhere specified).....	638	4,684	3,871	813	5,545,754	11,768,231	3,808,318	112,923,280	17.21	59,172,761	1,835,785	—
Confectionery and soft drinks.....	54	302	267	35	444,984	807,616	443,638	5,205,333	.79	3,607,786	10,575	—
Confectionery and soft drinks (general line).....	5	51	42	9	70,850	137,676	85,160	1,067,614	—	861,051	—	—
Confectionery.....	34	171	148	23	207,824	395,181	322,887	3,218,247	—	2,290,361	10,500	—
Soft drinks.....	15	80	77	3	160,310	274,759	35,591	929,472	—	466,374	75	—
Dairy products.....	30	571	527	44	963,514	2,120,576	136,557	8,217,028	1.25	5,726,143	1,533,764	—
Dairy products (general line).....	21	475	442	33	790,589	1,728,476	121,214	7,169,055	—	5,241,415	1,487,164	—
Ice cream.....	9	96	85	11	172,925	401,100	15,343	1,047,973	—	484,728	40,600	—

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
THE STATE—Continued												
Food products—Continued.												
Poultry and poultry products.....	67	90	87	3	\$78,406	\$106,543	\$36,020	\$3,251,076	.50	\$1,069,135	\$75,959	
Eggs.....	4	1	1		150	1,185		102,838				
Poultry.....	5	2	2		1,638	5,804	291	104,019		55,140		
Poultry and poultry products (general line).....	58	87	84	3	76,618	190,054	35,738	3,043,619		1,013,995	75,959	
Dairy and poultry products.....	34	189	134	55	168,293	381,276	96,906	5,325,594	.81	1,116,241		
Fish and sea foods.....	131	1,340	995	345	884,566	1,875,966	131,353	6,928,112	1.00	2,292,599	8,900	
Fish and sea foods (fresh and cured).....	6	161	124	27	91,517	227,756	7,457	753,729				
Fish and sea foods (fresh).....	125	1,189	871	318	793,049	1,648,210	123,896	6,174,383		2,292,599	8,900	
Fruits and vegetables (fresh).....	248	930	776	154	1,294,822	2,766,050	1,094,107	40,905,158	0.23	12,120,644	76,860	
Fruits.....	42	215	181	34	316,682	729,043	347,136	6,605,468		3,049,415	40,297	
Fruits and vegetables (general line).....	143	555	491	64	806,064	1,715,969	607,821	27,068,280		8,031,140	21,763	
Produce.....	28	97	44	53	64,155	105,197	35,420	1,876,860		410,849		
Vegetables.....	35	63	60	3	107,321	215,841	43,730	5,254,550		629,240	14,800	
Meats and meat products.....	74	1,262	1,085	177	1,721,169	3,611,204	1,899,728	43,090,979	6.57	33,240,213	134,727	
Meats (cured).....	3	7	7		7,968	21,941	39,880	316,646		40,000		
Meats (fresh).....	23	98	87	11	98,895	178,372	47,599	2,314,775		1,446,718		
Meats and meat products (general line).....	10	48	48		72,398	178,152	90,954	2,658,412		2,306,660	1,009	
Meats and provisions.....	38	1,109	943	166	1,541,998	3,232,739	1,691,295	37,801,146		29,440,920	133,718	
Forest products (except lumber).....	28	114	105	9	107,522	216,602	79,379	2,063,024	.32	1,372,171		\$940,872
Logs, railroad ties, piles, etc.....	22	98	90	8	92,385	185,839	64,579	1,859,563	.28	1,273,210		940,872
Logs, piles, and posts.....	14	54	49	5	90,390	140,622	28,817	1,129,483		610,729		278,391
Railroad ties.....	8	44	41	3	31,995	45,217	35,762	730,080		662,481		662,481
Other forest products.....	6	16	15	1	15,137	30,763	14,800	223,461	.04	98,961		
Furniture and house furnishings.....	13	118	100	18	228,161	461,575	284,271	2,132,685	.32	2,100,267	26,000	58,807
Furniture.....	7	26	22	4	61,207	130,422	56,186	869,220	.13	800,220		
House furnishings.....	6	92	78	14	166,894	331,153	228,085	1,263,465	.19	1,231,037	25,000	50,607
General merchandise.....	12	99	88	11	146,768	284,674	746,898	3,449,899	.52	2,652,941	12,420	
Groceries and food specialties.....	320	2,993	2,584	409	4,442,521	9,632,034	10,073,568	138,449,514	21.09	56,958,641	481,368	239,713
Groceries (general line).....	207	2,030	1,702	277	3,078,319	5,884,971	8,511,730	108,486,900	16.53	44,619,166	313,537	
Food and grocery specialties.....	113	954	822	132	1,364,202	3,747,063	1,561,838	29,962,524	4.56	12,330,375	167,831	239,713
Bakery products.....	19	218	206	12	389,720	985,593	87,084	3,745,341		272,205	56,027	
Canned goods (general line).....	10	164	145	19	143,290	368,715	380,972	3,735,592		2,413,732		
Coffee.....	5	25	20	5	43,694	91,731	51,156	938,992		897,525	1,800	
Flour.....	5	33	28	5	78,160	224,365	99,071	4,918,137		682,832		
Flour and feed.....	13	90	79	11	138,126	238,387	150,055	2,258,472		1,111,824	100,348	
Sugar.....	6	37	36	1	52,402	100,948	85,173	3,173,646		1,300,440		64,713
Other food and grocery specialties.....	44	260	217	43	334,479	836,060	531,786	5,848,206		2,146,106	175,000	
Hardware.....	33	587	522	65	1,152,020	1,926,151	3,860,944	12,683,575	1.98	9,800,324	814,469	2,188,131
Hardware (general line).....	30	568	507	61	1,126,571	1,883,255	3,811,863	11,996,275	1.83	9,240,024	814,469	2,188,131
Hardware (specialty).....	3	19	15	4	25,449	41,896	49,081	687,300	.10	654,300		
Iron and steel scrap and other waste materials.....	39	323	271	52	276,943	530,868	291,676	3,028,695	.46	1,383,538	11,323	1,646,161
Iron and steel scrap.....	3	33	31	2	45,470	88,585	48,850	246,788	.04	186,200	7,000	
Junk and scrap.....	36	290	240	50	231,473	442,283	242,826	2,779,907	.42	1,147,338	4,323	1,646,161
Jewelry and optical goods.....	12	114	97	17	108,112	187,318	96,755	630,291	.10	401,573		
Jewelry (general line).....	3	6	5	1	3,528	6,241	9,150	234,666	.04	229,666		
Optical goods.....	9	108	92	16	104,584	181,077	89,506	395,625	.06	171,907		
Leather and leather goods (except gloves and shoes).....	18	155	143	12	137,610	231,175	323,293	1,765,217	.27	1,505,687		444,689
Leather and leather belting.....	4	33	31	2	60,416	109,583	151,367	771,289	.12	727,127		444,689
Luggage and leather goods.....	5	94	90	4	39,435	86,792	1,793	354,634	.05	324,634		
Shoe findings and cut stock.....	9	28	22	6	37,769	84,800	170,133	639,294	.10	453,926		
Lumber and building materials (other than metal).....	78	640	557	83	988,052	1,903,915	1,376,372	17,909,632	2.73	13,648,997	320,133	2,763,673
Construction and building materials (other than metal and wood).....	39	412	369	43	532,137	1,134,247	660,019	5,841,485	.89	4,841,418	70,379	788,667
Asbestos products.....	1	(x)	(x)		(x)	(x)	(x)	(x)				(x)
Brick and tile.....	4	12	7	5	21,080	43,652	10,045	443,361		391,448		
Glass.....	2	89	79	10	95,303	250,366	149,527	701,125		696,950		283,625
Lime, plaster, etc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sand, gravel, and crushed stone.....	6	33	31	2	49,704	98,270	40,000	457,136		46,240		
Other building materials.....	25	251	227	24	379,617	690,993	448,509	4,040,093		3,511,274	70,879	497,738
Lumber and millwork.....	39	228	188	40	405,915	769,668	707,353	12,068,347	1.84	8,705,579	249,754	1,974,206
Lumber.....	36	206	171	35	360,890	680,007	572,887	10,787,545		8,305,819	53,640	1,974,206
Lumber and millwork.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Millwork.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES T INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical).....	118	1,003	850	153	\$1,873,418	\$3,159,334	\$2,784,480	\$22,923,789	3.49	\$18,461,894	\$366,770	\$10,325,637
Commercial equipment and supplies.....	22	163	137	26	219,518	364,548	230,326	1,309,748	.20	754,084	65,106	278,116
Filling station equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hotel and restaurant equipment and supplies.....	4	60	50	10	86,942	157,114	134,490	550,403	-----	332,900	-----	-----
Office equipment and supplies (other than furniture).....	6	63	51	12	67,008	113,717	40,229	407,743	-----	210,409	7,500	143,500
Store equipment and supplies (general line).....	11	38	35	3	62,538	89,566	51,441	271,397	-----	130,570	55,696	56,616
Construction equipment and supplies.....	9	37	30	7	60,866	124,072	188,046	1,005,208	.17	952,332	-----	39,575
Builders' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Construction equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Construction machinery.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Construction machinery, equipment and supplies (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Road machinery and equipment.....	4	23	19	4	45,087	96,008	170,130	886,179	-----	886,178	-----	-----
Farm machinery and equipment.....	6	103	146	17	272,675	420,651	540,595	3,145,977	.48	2,855,701	208,500	160,000
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	46	465	404	61	891,187	1,537,761	1,387,950	10,175,642	1.55	7,336,482	89,044	4,840,655
Mill and mine supplies (general line).....	7	79	72	7	171,112	278,160	379,249	2,334,176	-----	1,166,236	33,639	799,436
Other industrial machinery, equipment, and supplies.....	20	334	293	41	641,780	1,139,743	871,704	6,853,482	-----	5,500,482	52,505	3,581,066
Professional equipment and supplies.....	7	58	45	13	135,385	225,920	210,881	1,020,183	.15	858,852	-----	11,671
Dental equipment and supplies.....	4	16	12	4	27,168	41,599	57,543	105,901	-----	81,163	-----	-----
Surgical, medical, and hospital equipment and supplies.....	3	42	33	9	108,217	184,321	153,338	854,282	-----	827,689	-----	11,671
Service equipment and supplies.....	13	67	58	9	110,422	215,276	147,293	742,824	.11	609,439	4,030	166,653
Transportation equipment and supplies.....	15	50	30	20	183,365	270,506	79,399	5,434,207	.83	5,095,004	-----	4,819,967
Metals and minerals (except petroleum and scrap).....	45	419	358	61	869,205	1,531,448	433,031	16,853,377	2.57	12,634,047	10,000	6,147,408
Coal.....	28	164	128	36	408,123	720,433	44,715	10,883,706	1.66	7,955,209	-----	4,837,415
Coal (general line).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Coal (anthracite).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Coal (bituminous).....	20	97	71	26	245,473	478,812	-----	7,395,294	-----	6,218,260	-----	4,069,256
Coal and coke.....	3	21	18	3	60,000	96,254	-----	1,883,601	-----	1,036,711	-----	238,159
Iron and steel (except scrap).....	11	164	151	13	297,804	400,764	210,126	2,242,543	.34	1,457,229	-----	239,804
Iron and steel (except scrap).....	4	64	57	7	127,538	171,222	113,254	1,260,508	-----	1,073,784	-----	50,000
Iron and steel products, not elsewhere classified.....	7	100	94	6	170,266	238,542	96,872	983,035	-----	383,445	-----	189,804
Metals and metal work (other than iron and steel).....	6	91	70	12	163,278	401,240	178,190	3,727,128	.57	3,221,609	10,000	1,070,189
Paper and paper products.....	28	390	324	66	723,284	1,236,213	1,018,672	6,958,373	1.06	6,090,122	158,295	1,991,278
Paper and paper products (general line).....	16	313	260	53	618,276	983,980	931,978	6,144,439	.94	5,411,744	100,000	1,704,840
Paper and paper products (specialty, other than specified).....	3	8	7	1	9,148	15,394	9,387	136,499	.02	134,990	-----	7,000
Stationery and stationery supplies.....	6	54	45	9	76,686	99,629	54,151	422,587	.05	412,937	58,295	278,938
Wall paper.....	3	15	12	3	19,174	137,210	23,166	254,848	.04	130,451	-----	500
Petroleum and petroleum products.....	365	1,426	1,397	29	2,616,201	7,901,839	2,521,481	44,230,434	6.74	7,876,304	69,658	242,569
Gasoline and oil.....	26	93	87	6	133,359	450,068	104,697	3,177,168	.48	321,617	29,160	-----
Gasoline and naphthas.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Lubricating oils and greases.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Petroleum and petroleum products (general line).....	334	1,307	1,287	20	2,453,176	7,386,488	2,304,050	40,557,955	6.18	7,350,282	40,498	239,169
Plumbing and heating equipment and supplies.....	32	341	272	69	681,551	1,269,384	928,983	7,150,188	1.09	6,237,390	6,000	647,508
Tobacco and tobacco products (except leaf).....	19	549	505	44	1,149,071	4,597,417	791,251	63,719,384	9.71	61,521,609	-----	-----
All other.....	20	117	104	13	190,816	353,849	451,302	3,862,379	.61	2,132,301	138,500	1,541,136
Books, periodicals, and newspapers.....	6	29	22	7	36,635	62,176	10,302	426,835	.07	18,414	-----	-----
Books and periodicals.....	3	21	16	5	25,415	41,240	7,616	228,062	-----	8,414	-----	-----
Newspapers and magazines.....	3	8	6	2	11,220	20,936	2,686	198,773	-----	10,000	-----	-----
Oils and greases, animal and vegetable (vegetable).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Textiles and textile materials (other than dry goods).....	3	15	13	2	41,883	57,957	198,630	1,548,718	.24	1,532,372	-----	1,467,372
Miscellaneous kinds of business.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Advertising goods.....	1	(x)	(x)	-----	(x)	(x)	-----	(x)	(x)	-----	-----	-----
Ice.....	3	28	27	1	53,707	112,398	120	369,256	-----	9,000	-----	-----
Miscellaneous kinds of business (other than specified).....	6	43	40	3	52,894	109,311	219,640	873,944	-----	516,045	138,500	-----

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
RICHMOND												
Total	416	7, 143	5, 879	1, 264	\$11, 219, 781	\$24, 993, 568	\$32, 077, 701	\$233, 611, 053	100.00	\$168, 351, 697	\$2, 820, 298	\$24, 431, 889
Wholesalers only	254	4, 181	3, 410	771	6, 693, 925	12, 253, 054	14, 314, 603	82, 690, 620	35.40	62, 090, 278	2, 625, 400	18, 623, 790
All other types	162	2, 962	2, 469	493	4, 525, 856	12, 740, 514	17, 763, 098	150, 911, 433	64.60	105, 355, 310	194, 838	7, 808, 087
Amusement and sporting goods.....	3	9	7	2	13, 825	27, 999	78, 977	190, 937	.08	163, 371	55, 939	-----
Automotive.....	28	546	420	126	934, 608	1, 632, 554	1, 043, 949	7, 890, 874	3.38	6, 356, 187	162, 470	40, 476
Automobiles and other motor vehicles	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment.....	15	378	270	108	552, 529	900, 507	1, 115, 153	4, 455, 756	1.91	3, 450, 550	58, 938	28, 589
Automobile parts (new and used).....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes.....	4	74	63	11	215, 635	423, 830	342, 381	2, 530, 409	1.00	2, 470, 271	-----	912
Chemicals, drugs, and allied products.....	20	328	265	63	590, 231	1, 053, 416	1, 066, 807	5, 271, 627	2.26	4, 860, 400	200, 741	501, 193
Chemicals.....	3	23	17	6	47, 211	126, 076	51, 751	256, 200	.11	50, 314	-----	50, 314
Drugs and drug sundries (general line).....	5	181	152	29	314, 786	507, 074	659, 642	2, 880, 100	1.23	2, 818, 511	-----	(x)
Drugs and drug sundries (specialty).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels.....	8	105	93	15	186, 905	393, 741	347, 454	2, 043, 185	.87	1, 973, 116	200, 741	450, 729
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	12	402	350	52	793, 205	1, 406, 008	1, 365, 805	8, 216, 582	3.52	8, 003, 086	4, 000	-----
Clothing and furnishings (other than millinery and footwear).....	4	114	102	12	185, 381	302, 710	272, 700	1, 403, 534	.60	1, 350, 515	4, 000	-----
Dry goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (specialty, other than specified).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear.....	5	148	134	14	300, 380	522, 417	411, 217	3, 379, 149	1.45	3, 372, 277	-----	-----
Electrical.....	13	174	133	41	334, 448	613, 837	395, 315	3, 257, 070	1.39	1, 768, 768	174, 673	572, 708
Electrical goods (including appliances).....	4	85	62	23	160, 334	246, 763	217, 282	1, 618, 655	.69	1, 266, 981	117, 162	550, 378
Electrical equipment and supplies.....	3	64	48	16	125, 514	243, 638	105, 374	1, 171, 090	.50	60, 661	-----	22, 330
Radios and radio equipment.....	6	25	23	2	39, 600	123, 436	72, 659	466, 710	.20	451, 120	57, 511	-----
Farm products (not elsewhere specified).....	26	1, 109	910	259	971, 942	2, 201, 636	17, 888, 073	18, 378, 980	7.87	7, 411, 350	-----	6, 497, 701
Hides, skins, and furs.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	4	11	10	1	13, 970	27, 062	-----	2, 924, 263	1.25	843, 635	-----	-----
Tobacco (leaf).....	19	1, 149	892	257	950, 844	2, 251, 943	17, 861, 473	15, 209, 326	6.51	6, 667, 715	-----	6, 372, 701
Other farm products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	12	228	176	52	318, 638	708, 613	740, 168	8, 401, 177	3.60	6, 205, 705	304, 826	20, 690
Food products (not elsewhere specified).....	65	1, 122	947	175	1, 627, 532	3, 273, 243	1, 320, 971	31, 034, 751	13.28	24, 309, 633	1, 410, 643	-----
Confectionery and soft drinks.....	6	42	40	2	64, 532	122, 847	55, 677	926, 662	.40	816, 423	-----	-----
Dairy products.....	4	237	219	18	469, 215	636, 256	65, 687	4, 089, 567	1.75	2, 909, 922	1, 279, 025	-----
Poultry and poultry products.....	9	14	12	2	14, 474	34, 129	1, 305	742, 975	.32	648, 547	-----	-----
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (fresh).....	33	138	117	21	198, 738	483, 379	110, 270	6, 134, 850	2.63	3, 024, 918	-----	-----
Meats and meat products.....	8	672	541	131	856, 211	1, 928, 386	1, 044, 018	18, 404, 396	7.90	16, 405, 359	133, 718	-----
Forest products, except lumber.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	8	68	55	13	141, 614	251, 147	132, 255	1, 311, 708	.56	1, 308, 584	25, 000	56, 697
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties.....	55	746	617	129	1, 117, 733	2, 758, 154	2, 177, 239	45, 296, 058	19.39	18, 171, 753	45, 863	64, 713
Groceries (general line).....	25	397	337	60	555, 206	1, 099, 436	1, 517, 795	29, 325, 776	12.55	11, 602, 472	-----	-----
Food and grocery specialties.....	30	349	280	69	532, 527	1, 658, 718	659, 444	15, 071, 182	6.84	6, 569, 281	45, 863	64, 713
Hardware.....	9	175	150	25	346, 928	530, 011	1, 035, 854	3, 848, 558	1.65	3, 540, 800	33, 975	750, 586
Iron and steel scrap and other waste materials.....	5	160	118	42	107, 632	181, 950	88, 384	1, 412, 091	.60	708, 701	1, 500	1, 278, 882
Jewelry and optical goods.....	3	72	61	11	60, 445	115, 087	60, 691	247, 592	.11	73, 160	-----	-----
Leather and leather goods (except gloves and shoes).....	5	30	25	5	48, 720	100, 832	181, 918	796, 617	.34	714, 895	-----	444, 689
Lumber and building materials (other than metal).....	23	183	160	23	326, 532	633, 874	310, 861	4, 847, 770	2.08	4, 232, 534	92, 579	671, 534
Construction and building materials (other than metal and wood).....	18	175	155	20	312, 037	519, 737	262, 954	3, 518, 521	1.51	3, 135, 186	40, 579	490, 534
Lumber and mill work.....	5	8	5	3	14, 495	114, 137	47, 907	1, 329, 249	.57	1, 097, 348	52, 000	176, 690
Machinery, equipment, and supplies (except electrical).....	63	597	498	99	1, 181, 978	1, 992, 377	1, 675, 342	16, 148, 716	6.91	14, 792, 142	241, 824	9, 128, 099
Commercial equipment and supplies.....	9	89	76	13	140, 968	229, 485	167, 271	873, 280	.37	457, 071	30, 155	127, 144
Construction equipment and supplies.....	4	15	12	3	32, 029	61, 817	117, 100	400, 376	.21	400, 376	-----	-----
Farm machinery and equipment.....	4	145	131	14	250, 807	353, 334	499, 595	2, 976, 639	1.27	3, 730, 701	173, 500	160, 000
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	24	236	197	39	440, 549	829, 991	648, 414	5, 815, 695	2.49	4, 606, 539	34, 139	4, 031, 353
Professional equipment and supplies.....	5	50	39	11	112, 085	193, 388	188, 002	886, 351	.38	858, 852	-----	11, 671
Service equipment and supplies.....	7	35	30	5	54, 472	94, 508	54, 960	346, 521	.15	279, 088	4, 030	166, 653
Transportation equipment and supplies.....	10	27	13	14	150, 468	199, 854	-----	4, 759, 804	2.04	4, 453, 515	-----	4, 031, 278
Metals and minerals (except petroleum and scrap).....	13	140	114	26	320, 209	556, 027	196, 398	6, 414, 140	2.75	5, 145, 857	-----	2, 029, 139
Paper and paper products.....	14	224	189	35	413, 041	704, 279	610, 176	4, 350, 403	1.86	4, 028, 598	58, 265	1, 523, 232
Petroleum and petroleum products.....	14	173	162	11	353, 449	1, 315, 177	347, 851	9, 015, 130	3.86	1, 783, 032	-----	199, 551
Plumbing and heating equipment and supplies.....	15	175	138	37	365, 732	679, 428	405, 541	3, 876, 085	1.66	3, 201, 412	2, 000	538, 042
Tobacco and tobacco products (except leaf).....	4	399	363	36	841, 454	4, 107, 169	316, 967	52, 964, 330	22.67	51, 282, 085	-----	-----
All other.....	4	10	10	-----	15, 816	30, 139	25, 199	227, 099	.10	64, 884	-----	73, 764

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CON- SUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
NORFOLK												
Total.....	319	3,371	2,899	472	\$5,800,553	\$12,089,301	\$6,839,311	\$153,754,134	100.00	\$57,914,135	\$897,844	\$12,089,338
Wholesalers only.....	176	2,178	1,910	268	3,655,940	7,265,800	4,718,545	66,110,956	43.00	29,883,236	800,499	4,271,060
All other types.....	143	1,193	989	204	2,144,613	4,823,501	2,120,766	87,643,178	57.00	28,030,899	7,345	7,798,278
Amusement and sporting goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive.....	7	109	96	13	208,940	368,421	371,236	2,436,364	1.58	747,479	372,932	2,466
Chemicals, drugs, and allied products.....	4	52	41	11	118,583	197,514	284,250	1,051,923	.68	907,140		
Dry goods and apparel.....	10	91	56	35	155,384	237,046	284,399	1,911,585	1.24	671,000		
Clothing and furnishings (other than mil- linery and footwear).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shoes and other footwear.....	4	58	28	30	89,552	110,924	118,185	1,248,474	.51	92,500		
Electrical.....	9	116	98	18	272,015	606,445	351,465	4,133,790	2.69	3,109,999	8,000	256,200
Electrical goods (including appliances).....	6	102	87	15	247,287	543,680	306,447	3,649,814	2.37	2,645,017	8,000	256,200
Radios and radio equipment.....	3	14	11	3	24,728	62,865	45,018	483,976	.32	464,982		
Farm products (not elsewhere specified).....	22	121	119	2	353,982	1,184,403	441,761	29,442,216	10.15	5,637,001		5,999,713
Farm supplies (except machinery and equip- ment).....	21	196	158	38	377,448	788,690	111,914	20,656,822	13.43	3,012,984	93,000	300,000
Farm supplies (except feed and fertilizer).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Feed.....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fertilizer and fertilizer materials.....	9	135	104	31	264,884	514,111	2,494	18,052,703	11.74	1,870,488		
Food products (not elsewhere specified).....	63	891	770	121	1,191,093	2,485,994	623,086	25,042,923	16.29	10,974,070		
Confectionery and soft drinks.....	4	25	22	3	33,142	78,096	38,718	789,500	.51	495,000		
Dairy products.....	3	119	109	10	186,553	543,911	21,424	1,720,969	1.12	1,406,380		
Fish and sea foods.....	6	327	273	54	240,800	495,014	21,937	2,017,175	1.31	615,756		
Fruits and vegetables (fresh).....	28	137	113	24	313,569	608,289	172,239	8,768,369	5.70	2,941,535		
Meats and meat products.....	22	283	253	30	417,029	760,684	368,708	11,746,910	7.04	5,615,399		
Forest products (except lumber).....	12	50	46	4	59,812	146,294	37,817	949,803	.62	575,690		
Furniture and house furnishings.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties.....	54	680	589	91	1,040,469	2,481,592	1,683,606	37,999,993	24.71	10,069,012	269,912	
Groceries (general line).....	39	414	348	66	717,069	1,621,522	1,392,659	32,935,217	21.42	7,598,040	269,912	
Food and grocery specialties.....	15	266	241	25	323,400	860,070	290,947	5,064,776	3.29	2,500,972		
Hardware (general line).....	6	52	47	5	116,521	162,787	265,776	965,481	.63	875,884	13,000	8,500
Iron and steel scrap and other waste mate- rials (junk and scrap).....	6	43	40	3	48,060	80,217	75,630	425,419	.28	108,000	2,000	100,000
Jewelry and optical goods.....	4	15	13	2	13,621	25,575	19,034	261,115	.17	239,415		
Leather and leather goods (except gloves and shoes).....	5	20	19	1	34,350	65,360	83,800	417,000	.27	384,000		
Lumber and building materials (other than metal).....	20	109	90	19	233,974	407,392	105,068	6,243,255	4.06	5,036,883		
Construction and building materials (other than metal and wood).....	9	34	29	5	63,075	141,511	33,910	724,303	.47	323,736		
Lumber and millwork.....	11	75	61	14	170,899	265,881	71,158	5,518,952	3.59	4,713,147		
Machinery, equipment, and supplies (except electrical).....	25	237	200	37	451,952	748,000	646,263	4,009,313	2.61	3,313,025	7,500	909,297
Commercial equipment and supplies.....	4	48	37	11	37,171	74,560	33,373	189,917	.12	116,009	7,500	143,500
Construction equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Manufacturing, mining, and drilling ma- chinery, equipment and supplies.....	12	139	123	16	327,298	513,723	452,462	2,878,106	1.87	2,484,216		765,797
Professional equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Service equipment and supplies.....	4	26	23	3	49,020	98,169	61,058	305,044	.20	260,000		
Transportation equipment and supplies.....	3	15	11	4	14,077	26,560	74,196	485,714	.32	452,800		
Metals and minerals (except petroleum and scrap).....	17	150	120	21	311,857	554,863	34,046	6,069,055	3.95	4,400,856		2,557,403
Coal.....	12	67	50	17	182,806	364,034	323	5,206,370	3.39	4,029,856		2,557,403
Iron and steel (except scrap).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Metals and metal work (other than iron and steel).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paper and paper products.....	6	109	88	21	191,304	325,559	227,883	1,540,179	1.01	1,113,178	100,000	325,000
Petroleum and petroleum products.....	7	126	126		185,150	491,959	472,879	1,635,656	1.06	190,209		36,922
Plumbing and heating equipment and sup- plies.....	5	57	45	12	111,207	243,726	210,912	903,373	.65	814,244	1,500	106,466
Tobacco and tobacco products (except leaf).....	6	76	72	4	177,814	243,558	267,473	5,029,110	3.27	3,987,235		
All other.....	6	59	49	10	117,046	203,428	206,193	2,188,799	1.42	1,532,372		1,467,872

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CUSTOMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
ROANOKE (pop. 69,206).....	128	1,333	1,121	212	\$1,994,890	\$4,161,953	\$3,384,497	\$38,661,944	100.00	\$20,798,499	\$642,298	\$1,903,751
Automotive.....	7	51	40	5	64,029	122,946	221,857	1,106,302	2.80	902,285	5,200	5,000
Chemicals, drugs, and allied products.....	3	43	28	17	71,945	126,341	203,748	802,103	2.07	762,372	-----	5,000
Dry goods and apparel.....	6	124	65	59	141,152	218,370	212,896	1,137,203	2.94	1,011,283	17,760	-----
Electrical.....	4	73	60	13	110,438	284,941	166,803	1,417,095	3.67	1,234,676	135,543	255,310
Food products (not elsewhere specified).....	31	266	242	24	443,353	1,057,062	467,371	8,736,878	22.60	4,901,843	21,738	-----
Groceries and food specialties.....	24	334	286	48	444,998	803,800	767,371	14,721,597	38.08	4,101,662	41,000	-----
Hardware.....	3	82	74	8	104,105	250,506	554,320	1,614,096	4.18	1,235,955	332,686	28,391
Lumber and building materials (other than metal).....	6	71	64	7	68,447	159,168	170,400	588,101	1.52	570,835	6,800	5,200
Machinery, equipment, and supplies (except electrical).....	12	45	37	8	71,967	153,164	114,676	927,744	2.40	820,048	27,541	236,730
Metals and minerals (except petroleum and scrap).....	3	10	8	2	22,041	34,046	-----	706,640	1.83	518,845	-----	652,407
Paper and paper products.....	3	30	26	4	61,736	107,567	91,296	506,496	1.31	487,240	-----	6,375
Petroleum and petroleum products.....	8	51	51	-----	80,037	291,844	87,740	1,633,326	4.22	372,802	-----	-----
Plumbing and heating equipment and sup- plies.....	3	44	37	7	75,884	142,204	102,691	861,379	2.23	831,548	-----	-----
Tobacco and tobacco products (except leaf).....	3	38	30	2	70,608	128,520	151,597	2,726,468	7.05	2,399,828	-----	-----
All other.....	12	71	63	8	95,160	221,378	62,725	1,175,008	3.04	641,378	54,000	709,422
CITIES OF 20,000 TO 50,000 POPULATION												
ALEXANDRIA (pop. 24,149).....	16	147	131	16	\$230,474	\$462,061	\$302,787	\$3,478,758	100.00	\$592,232	\$4,385	\$14,600
Farm supplies (except machinery and equip- ment).....	3	21	18	3	32,659	78,444	38,533	691,300	19.88	124,896	385	-----
Groceries and food specialties.....	4	68	57	11	109,247	200,872	62,703	1,243,428	35.74	268,377	-----	-----
All other.....	9	58	56	2	88,568	182,735	201,551	1,543,940	44.38	498,959	4,000	14,500
DANVILLE (pop. 22,247).....	68	1,833	1,067	776	1,230,884	2,792,415	8,675,311	35,912,644	100.00	8,475,461	188,360	9,038,149
Farm products (not elsewhere specified).....	28	1,558	807	751	834,302	1,872,632	7,807,097	20,121,074	81.00	4,239,672	-----	8,985,949
Food products (not elsewhere specified).....	11	93	89	4	129,059	329,669	121,028	2,525,130	7.03	1,897,662	68,500	-----
Groceries and food specialties.....	13	56	49	7	78,905	190,193	260,601	1,891,040	5.27	776,976	1,800	-----
Petroleum and petroleum products.....	4	23	23	-----	36,087	117,164	24,328	600,490	1.07	202,315	-----	-----
All other.....	12	103	89	14	152,501	282,757	462,257	1,774,910	4.94	1,358,526	118,000	42,200
LYNCHBURG (pop. 40,661).....	86	1,725	1,133	592	1,982,009	3,690,706	6,448,297	29,841,504	100.00	23,469,089	230,888	4,324,683
Dry goods and apparel.....	5	180	152	28	403,668	717,413	954,979	4,311,180	14.54	4,216,209	50	60,000
Farm products (not elsewhere specified).....	7	801	390	471	365,073	738,738	3,038,260	5,848,840	19.73	3,825,530	-----	2,029,977
Farm supplies (except machinery and equip- ment).....	4	25	21	4	96,925	152,277	15,186	904,460	3.05	383,216	-----	35,948
Food products (not elsewhere specified).....	8	72	66	6	105,418	203,140	248,714	2,524,340	8.52	1,951,280	48,995	-----
Groceries and food specialties.....	17	169	151	18	258,805	498,772	619,480	5,061,274	20.45	5,297,759	-----	-----
Hardware.....	4	85	78	7	114,456	237,438	504,618	1,497,780	5.05	1,330,419	120,948	2,000
Lumber and building materials (other than metal).....	11	77	63	14	147,893	227,648	209,000	3,685,930	12.44	2,587,276	-----	1,430,437
Machinery, equipment, and supplies (except electrical).....	5	6	5	1	16,122	26,786	12,407	143,030	.48	116,545	2,400	-----
Metals and minerals (except petroleum and scrap).....	5	52	43	9	104,882	211,327	126,687	1,391,190	4.60	1,341,419	10,000	740,000
Petroleum and petroleum products.....	7	52	51	1	89,451	219,083	55,411	969,240	3.27	216,926	-----	10,301
Plumbing and heating equipment and supplies.....	3	20	17	3	43,474	69,786	38,826	316,080	1.07	309,002	2,500	3,000
All other.....	10	126	96	30	211,844	388,348	534,729	1,987,560	6.71	1,593,508	46,000	7,000
NEWPORT NEWS (pop. 34,417).....	40	270	237	33	371,223	855,150	485,547	6,184,590	100.00	4,608,580	106,600	15,000
Food products (not elsewhere specified).....	17	131	117	14	177,018	427,380	139,414	3,346,020	54.10	2,775,501	103,000	-----
Groceries and food specialties.....	5	30	26	4	50,131	112,500	119,937	1,161,640	18.78	832,051	-----	-----
Iron and steel scrap and other waste materials.....	3	24	22	2	17,763	34,073	3,925	139,720	2.26	29,137	3,000	-----
Petroleum and petroleum products.....	6	28	27	1	42,113	157,200	49,171	637,860	10.31	205,270	-----	16,000
All other.....	9	57	45	12	84,198	123,932	174,000	899,350	14.54	766,621	600	-----
PETERSBURG (pop. 23,564).....	63	801	662	139	947,711	1,920,866	9,332,037	16,087,498	100.00	4,728,007	181,102	2,342,898
Dry goods and apparel.....	3	40	34	6	63,218	125,611	99,015	598,430	3.72	259,898	-----	-----
Farm products (not elsewhere specified).....	10	242	147	95	141,082	305,422	8,069,556	6,639,050	41.27	234,231	-----	944,141
Farm supplies (except machinery and equip- ment).....	3	17	13	4	24,830	42,362	14,981	303,600	2.26	298,389	80,365	-----
Food products (not elsewhere specified).....	12	105	99	6	124,950	332,282	51,024	1,104,330	6.86	700,604	25,232	-----
Groceries and food specialties.....	14	115	105	10	100,179	361,549	620,993	3,667,238	22.80	1,806,580	-----	-----
Hardware.....	3	62	54	8	166,014	321,130	200,162	2,056,760	12.79	625,904	-----	1,342,744
Leather and leather goods (except gloves and shoes).....	5	96	92	4	40,675	87,233	14,730	354,020	2.20	328,984	-----	-----
Lumber and building materials (other than metal).....	3	27	25	2	36,822	54,447	26,008	241,930	1.50	98,806	23,000	3,509
Petroleum and petroleum products.....	5	41	40	1	80,383	156,719	31,417	741,810	4.61	145,154	-----	-----
All other.....	5	56	53	3	70,568	103,911	113,542	319,730	1.99	139,457	52,505	52,505
PORTSMOUTH (pop. 45,704).....	29	286	249	37	295,424	703,759	292,076	4,622,421	100.00	3,506,222	73,197	-----
Farm supplies (except machinery and equip- ment).....	3	60	59	1	35,043	57,185	18,313	573,680	12.41	188,611	-----	-----
Food products (not elsewhere specified).....	9	145	114	31	130,902	269,994	62,501	1,083,300	36.41	1,545,158	40,197	-----
Groceries and food specialties.....	4	27	24	3	49,496	111,367	84,441	1,223,951	26.48	1,100,335	33,000	-----
Petroleum and petroleum products.....	5	23	23	-----	36,220	163,073	28,828	517,650	11.20	93,775	-----	-----
All other.....	8	31	29	2	43,763	112,140	97,993	623,860	13.50	578,343	-----	-----

See footnotes at end of table.

WHOLESALE DISTRIBUTION—VIRGINIA: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CUSTOMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Fe- male				Amount	Per cent of total			
CITIES OF 5,000 TO 20,000 POPULATION ^a												
BRISTOL (pop. 8,840).....	34	401	326	75	\$529, 140	\$943, 280	\$1, 214, 761	\$8, 220, 748	-----	\$5, 282, 464	\$418, 612	\$50, 000
CHARLOTTESVILLE (pop. 15,245).....	28	158	149	9	225, 487	610, 336	458, 622	5, 592, 258	-----	3, 011, 256	238, 990	134, 000
CLIFTON FORGE (pop. 6,839).....	3	19	18	1	47, 558	77, 794	95, 580	580, 860	-----	431, 603	-----	-----
COVINGTON (pop. 6,538).....	6	36	34	2	78, 604	144, 037	115, 328	1, 950, 317	-----	726, 183	-----	-----
FREDERICKSBURG (pop. 6,819).....	11	82	73	9	121, 702	247, 570	295, 570	2, 534, 040	-----	1, 482, 520	-----	447, 481
HAMPTON (pop. 6,382).....	10	200	45	155	133, 144	295, 972	43, 361	731, 851	-----	360, 626	-----	-----
HARRISONBURG (pop. 7,232).....	19	178	125	53	198, 413	430, 535	302, 773	5, 620, 621	-----	2, 037, 270	-----	-----
HOPEWELL (pop. 11,327).....	11	39	38	1	57, 614	157, 898	117, 963	1, 359, 428	-----	489, 807	-----	-----
MARTINSVILLE (pop. 7,705).....	6	20	20	-----	28, 910	77, 022	50, 248	586, 815	-----	119, 717	850	-----
PULASKI (pop. 7,168).....	9	46	40	5	71, 770	153, 988	325, 270	1, 064, 376	-----	483, 086	-----	-----
RADFORD (pop. 6,227).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
STAUNTON (pop. 11,990).....	25	154	141	13	259, 400	582, 441	523, 296	5, 375, 719	-----	2, 990, 406	166, 478	209, 978
SUFFOLK (pop. 10,271).....	21	97	83	14	132, 108	406, 018	261, 707	3, 302, 223	-----	1, 227, 877	-----	175, 000
WAYNESBORO (pop. 6,220).....	5	27	26	1	48, 720	86, 361	88, 249	885, 986	-----	614, 477	56, 462	-----
WINCHESTER (pop. 10,855).....	28	145	129	16	252, 030	584, 012	300, 786	4, 190, 208	-----	1, 181, 501	-----	-----

- ¹ Includes 1 establishment handling phonographs and phonograph supplies.
² Includes 2 establishments handling biscuits and crackers, 2 handling canned fruits and vegetables, 2 handling cereals, 2 handling extracts and spices, 2 handling fruits and vegetables (dried) and 1 handling soaps and soap powders.
³ Includes 2 establishments handling bottles and bottling equipment, 1 handling jewelers' equipment and supplies, 1 handling mechanical rubber goods, 2 handling power-house equipment, 2 handling printers' and lithographers' supplies, 1 handling pumps, pump parts, and supplies, and 1 handling welding equipment.
⁴ Includes 1 establishment handling refrigerators (electric).
⁵ Includes 1 establishment handling refrigerators (electric).
⁶ No wholesale schedules were received for the city of South Norfolk (pop. 7,857) and hence it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total.....	2,344	22,739	18,178	4,561	\$30,271,574	\$65,870,921	\$79,333,954	\$856,308,593	\$337,188,094	51.38	\$6,272,988	\$56,869,351	\$279,936
Wholesalers only.....	1,176	13,509	10,030	2,570	18,402,490	35,783,605	39,587,683	280,714,004	171,821,800	61.21	5,761,654	31,483,489	238,703
Service wholesalers.....	1,127	13,013	10,506	2,507	17,423,174	34,088,526	38,037,795	268,606,729	163,483,158	60.85	5,614,010	26,906,497	238,391
Exporters.....	20	1,407	779	628	759,148	2,141,663	5,057,508	28,036,944	9,172,154	31.70	-----	4,067,383	1,446,847
Wholesale merchants ¹	1,107	11,006	9,727	1,279	16,664,020	31,946,863	32,980,287	239,729,785	154,311,004	64.37	5,614,010	22,839,114	216,558
Limited function wholesalers.....	14	80	69	11	143,729	236,099	184,160	2,870,645	1,347,047	46.78	111,105	568,605	205,688
Cash and carry.....	5	19	16	3	10,861	30,751	143,987	1,021,780	85,959	8.41	-----	-----	204,356
Drop shippers.....	6	34	28	6	101,238	144,662	26,824	1,045,486	1,226,088	74.51	106,105	568,605	274,247
Wagon distributors.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Warehouses (distributing).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	-----	-----	-----	-----
Supply and machinery distributors.....	35	416	364	52	835,593	1,450,040	1,365,628	9,168,530	6,991,685	76.26	36,539	4,008,387	261,958
Bulk tank stations.....	299	1,163	1,140	14	2,227,892	6,866,470	2,157,401	36,655,070	5,050,367	13.80	32,498	108,708	122,592
Chain store warehouses.....	13	486	410	70	697,153	1,678,286	1,610,588	35,160,991	2,133,385	6.07	-----	-----	2,705,383
District and general sales offices.....	1	(x)	(x)	(x)	-----	(x)	-----	(x)	-----	-----	-----	-----	-----
Manufacturers' sales branches.....	164	2,867	2,488	379	4,963,041	13,366,956	4,968,066	136,135,931	113,294,725	83.22	217,512	3,431,009	883,999
Agents and brokers.....	320	1,383	1,167	216	2,058,413	4,097,505	1,252,110	103,170,946	41,093,192	39.83	225,735	21,308,604	322,400
Auction companies.....	50	495	489	6	382,007	655,020	13,500	19,729,171	-----	-----	-----	6,879,976	304,583
Brokers.....	85	194	135	59	308,405	653,569	126,720	29,764,205	10,384,003	34.89	55,800	205,513	350,167
Commission merchants ²	93	351	295	56	696,303	1,552,691	663,643	31,214,267	12,972,353	41.56	-----	4,932,543	335,637
Manufacturers' agents.....	72	264	189	75	481,708	842,444	337,024	15,542,924	11,912,337	76.04	169,935	6,160,962	215,873
Selling agents.....	20	79	69	20	194,000	393,772	111,214	6,920,379	5,823,830	84.15	-----	3,129,670	346,018
Assemblers and country buyers.....	369	3,031	1,810	1,221	1,462,770	3,045,710	29,657,431	51,376,800	2,285,192	4.45	17,809	-----	139,232
Assemblers.....	224	2,784	1,602	1,182	1,244,060	2,694,453	29,583,052	37,442,644	1,445,497	3.86	17,809	-----	167,154
Country buyers on salary or commission.....	88	110	103	7	59,201	124,054	51,679	6,563,726	680,347	10.50	-----	-----	74,587
Cooperative marketing associations.....	50	73	73	-----	127,071	179,113	600	6,982,931	-----	-----	-----	-----	139,558
Elevators (independent).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Packers and shippers.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
All other.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER													
RICHMOND.....	416	7,143	5,879	1,264	\$11,219,781	\$24,993,568	\$32,077,701	\$233,611,053	\$168,351,597	72.06	\$2,820,298	\$24,431,886	\$501,605
Wholesalers only.....	254	4,181	3,410	771	6,693,925	12,253,054	14,314,603	82,690,620	62,900,278	76.17	2,625,460	10,623,709	325,589
Service wholesalers.....	233	3,929	3,195	734	6,210,608	11,373,964	13,603,706	70,560,713	58,731,000	76.71	2,485,210	13,207,783	328,586
Exporters.....	5	412	311	101	58,030	241,432	1,083,370	3,421,342	720,681	21.08		541,473	684,268
Wholesale merchants.....	228	3,517	2,884	633	6,152,578	11,132,532	12,520,336	73,130,371	58,011,219	79.32	2,485,210	12,066,310	320,780
Limited function wholesalers ¹	5	37	30	7	72,120	104,603	112,522	1,392,850	408,904	29.30	106,105	255,755	278,570
Supply and machinery distributors.....	16	215	185	30	411,197	774,487	598,375	4,746,057	3,855,474	81.24	34,139	3,100,261	296,623
Bulk tank stations.....	7	112	106	6	225,669	1,065,159	278,359	7,110,727	1,091,005	15.35			1,015,818
Chain-store warehouses.....	5	201	187	14	323,689	735,975	733,696	17,452,065	2,113,385	12.11			3,490,413
Manufacturers' sales branches.....	61	1,737	1,460	287	3,057,828	9,140,183	2,863,214	95,735,061	86,360,541	90.21	177,751	1,741,871	1,599,427
Agents and brokers.....	86	282	214	68	427,481	864,525	374,943	25,236,234	15,495,890	61.40	17,087	6,066,216	293,444
Auction companies.....	3	35	35		25,098	45,220	12,000	667,614					222,538
Brokers.....	12	60	50	10	36,174	92,912	5,000	5,372,440	2,151,008	40.01		125,000	447,703
Commission merchants.....	26	58	47	11	65,892	213,135	145,513	5,983,354	2,152,382	35.07			230,129
Manufacturers' agents.....	39	114	70	44	268,770	447,378	101,216	11,618,786	9,612,705	82.73	17,087	5,774,718	297,017
Selling agents.....	6	15	12	3	31,647	65,871	111,214	1,594,040	1,570,801	99.11		160,498	253,673
All other types.....	3	630	512	118	491,189	934,672	13,512,806	5,377,346	293,892	5.47			1,792,448
NORFOLK.....	319	3,371	2,899	472	5,800,553	12,089,301	6,839,311	153,754,134	57,914,135	37.67	887,844	12,069,338	481,087
Wholesalers only.....	176	2,178	1,910	268	3,655,940	7,265,800	4,718,545	66,110,956	20,883,230	45.20	860,490	4,271,060	375,639
Service wholesalers.....	167	2,038	1,787	251	3,332,267	6,751,397	4,193,525	63,195,719	27,050,840	42.80	860,490	3,505,263	378,417
Exporters.....	7	44	44		142,021	659,794	323,443	13,098,648	985,000	7.52		1,373,957	1,871,235
Wholesale merchants.....	160	1,994	1,743	251	3,190,246	6,091,603	3,870,082	50,097,071	26,065,846	52.03	860,490	2,131,306	313,106
Limited function wholesalers: Drop shippers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Supply and machinery distributors.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Bulk tank stations.....	7	126	126		185,150	491,959	473,179	1,035,656					233,065
Chain-store warehouses.....	3	169	122	47	221,400	590,922	505,022	14,967,570	190,209	11.63		36,022	4,989,102
District and general sales offices.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Manufacturers' sales branches.....	27	446	393	53	747,243	1,619,635	710,634	10,463,160	10,077,278	51.80	7,345	1,483,244	720,487
Agents and brokers.....	104	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Auction companies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Brokers.....	41	78	50	28	198,442	541,826	72,975	15,384,877	5,129,737	33.34			375,240
Commission merchants.....	40	200	171	29	474,878	984,973	266,379	20,039,138	8,925,202	44.64		4,487,543	500,978
Manufacturers' agents.....	14	28	17	11	38,208	66,951	22,750	1,169,847	667,643	57.07			83,560
Selling agents.....	8	39	30	9	112,632	302,593		3,904,933	2,834,450	72.50		1,790,569	488,110
Wholesaling manufacturers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
CITIES OF 50,000 TO 100,000 POPULATION													
ROANOKE.....	128	1,333	1,121	212	\$1,994,890	\$4,161,953	\$3,384,497	\$38,661,944	\$20,793,400	53.78	\$642,268	\$1,003,751	
Wholesalers only.....	78	783	679	104	1,189,249	2,411,003	2,462,824	19,040,235	10,725,178	56.33	490,549	1,032,937	
All other types.....	50	550	442	108	805,641	1,750,950	921,673	19,621,709	10,068,221	51.31	145,719	810,814	
CITIES OF 20,000 TO 50,000 POPULATION													
ALEXANDRIA.....	16	147	131	16	\$230,474	\$462,051	\$302,787	\$3,478,758	\$892,232	25.05	\$4,385	\$14,500	
Wholesalers only.....	12	108	94	14	171,435	299,558	191,558	2,342,998	602,050	25.70	385	12,000	
All other types.....	4	39	37	2	59,039	162,493	111,229	1,135,760	290,176	25.55	4,000	2,500	
DANVILLE.....	68	1,833	1,057	776	1,230,854	2,792,415	8,675,311	35,912,644	8,475,451	23.00	188,360	0,038,149	
Wholesalers only.....	44	718	513	205	635,403	1,545,854	3,088,693	14,903,230	6,063,832	44.71	188,360	2,832,314	
All other types.....	24	1,115	544	571	595,451	1,246,561	5,586,618	21,009,414	1,811,619	8.02		0,206,835	
LYNCHBURG.....	86	1,725	1,133	592	1,962,009	3,690,706	6,448,297	29,641,504	23,469,080	79.18	230,888	4,324,663	
Wholesalers only.....	54	1,299	838	461	1,530,251	2,847,023	5,241,975	21,889,087	19,209,319	87.76	230,888	3,530,150	
All other types.....	32	426	295	131	431,758	843,683	1,206,322	7,752,417	4,259,770	54.95		788,513	
NEWPORT NEWS.....	40	270	237	33	371,223	855,150	485,547	6,184,590	4,608,580	74.52	108,000	15,000	
Wholesalers only.....	28	187	157	30	222,481	425,014	372,286	3,660,431	2,928,414	80.00	106,600	15,000	
All other types.....	12	83	80	3	148,742	430,136	113,261	2,524,159	1,680,166	66.56			
PETERSBURG.....	63	801	662	139	947,711	1,920,666	9,332,037	16,087,498	4,728,007	29.39	181,102	2,342,898	
Wholesalers only.....	33	432	393	39	586,145	1,124,081	720,783	7,182,642	4,131,961	57.53	128,597	1,346,252	
All other types.....	30	369	269	100	361,566	796,585	8,402,254	8,904,856	596,046	6.69	52,505	900,646	
PORTSMOUTH.....	29	286	249	37	295,424	703,759	292,070	4,622,421	3,506,222	75.85	73,197		
Wholesalers only.....	23	260	224	36	256,109	536,491	261,974	3,987,078	3,295,836	82.66	73,197		
All other types.....	6	26	25	1	39,315	167,268	30,102	636,343	210,386	33.11			

¹ Includes 1 cooperative buying association and 1 importer.² Includes 2 export commission houses.³ Includes 2 cash and carry wholesalers and 3 drop shippers.⁴ Includes 2 assemblers in the leaf tobacco trade, and 1 wholesaling manufacturer.

TABLE 5.—NUMBER OF ESTABLISHMENTS BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, includ- ing jobbers ¹	Manufacturers' sales branches	Assemblers and country buyers				All other types ²
				Agents and brokers	Assemblers	Cooperative mar- keting associations	All other	
The State	2,344	1,141	154	320	224	50	95	360
Amusement and sporting goods.....	6	4	—	2	—	—	—	—
Automotive.....	54	40	7	1	—	—	—	—
Automobiles and other motor vehicles.....	6	6	—	—	—	—	—	—
Automotive equipment.....	26	26	—	—	—	—	—	—
Automobile parts (new and used).....	13	13	—	—	—	—	—	—
Tires and tubes.....	9	1	7	1	—	—	—	—
Chemicals, drugs, and allied products.....	32	25	5	2	—	—	—	—
Chemicals.....	3	3	—	—	—	—	—	—
Drugs and drug sundries (general line).....	9	9	—	—	—	—	—	—
Drugs and drug sundries (specialty).....	8	6	1	1	—	—	—	—
Paints, varnishes, lacquers, and enamels.....	11	9	1	1	—	—	—	—
Toilet articles and preparations.....	1	1	—	—	—	—	—	—
Dry goods and apparel.....	42	39	1	—	—	—	—	2
Clothing and furnishings (other than millinery and footwear).....	14	14	—	—	—	—	—	—
Dry goods (general line).....	14	14	—	—	—	—	—	—
Dry goods (specialty, other than spec- ified).....	1	1	—	—	—	—	—	—
Millinery and millinery supplies.....	1	—	—	—	—	—	—	1
Notions.....	1	1	—	—	—	—	—	—
Shoes and other footwear.....	11	9	1	—	—	—	—	1
Electrical.....	28	23	2	2	—	—	—	1
Electrical goods (including appliances).....	11	9	1	1	—	—	—	—
Electrical equipment and supplies.....	4	3	1	—	—	—	—	—
Radios and radio equipment.....	10	10	—	—	—	—	—	—
Refrigerators (electric).....	3	1	1	—	—	—	—	1
Farm products (not elsewhere specified).....	295	52	—	72	116	4	33	18
Cotton.....	18	4	—	7	1	—	—	6
Flowers and nursery stock.....	4	4	—	—	—	—	—	—
Grain.....	9	1	—	5	1	—	2	—
Hides, skins, and furs.....	11	8	—	2	—	—	1	—
Horses and mules.....	3	2	—	1	—	—	—	—
Livestock (other than horses and mules).....	133	4	—	7	94	4	24	—
Tobacco (leaf).....	111	29	—	50	18	—	2	12
Wool and mohair.....	2	—	—	—	—	—	2	—
Other farm products.....	4	—	—	2	—	—	2	—
Farm supplies (except machinery and equipment).....	69	41	9	14	1	—	3	1
Farm supplies (except feed and fertilizer).....	6	4	—	—	—	—	2	—
Feed.....	43	32	—	9	1	—	1	—
Fertilizer and fertilizer materials.....	20	5	9	5	—	—	—	1
Food products (not elsewhere specified).....	638	314	28	75	103	45	58	15
Confectionery and soft drinks.....	54	50	2	2	—	—	—	—
Dairy products.....	30	20	2	—	—	—	—	8
Poultry and poultry products.....	67	10	—	7	41	1	8	—
Dairy and poultry products.....	34	4	—	—	26	—	4	—
Fish and sea foods.....	131	125	—	5	—	—	1	—
Fruits and vegetables (fresh).....	248	78	—	45	31	44	45	7
Meats and meat products.....	74	29	24	16	5	—	—	—
Forest products (except lumber).....	28	17	1	5	2	—	—	3
Logs, railroad ties, piles, etc.....	22	13	—	4	2	—	—	3
Other forest products.....	6	4	1	1	—	—	—	—
Furniture and house furnishings.....	13	8	4	—	—	—	—	1
Furniture.....	7	2	4	—	—	—	—	1
House furnishings.....	5	5	—	—	—	—	—	—
Musical instruments and sheet music.....	1	1	—	—	—	—	—	—
General merchandise.....	12	10	—	2	—	—	—	—

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, includ- ing jobbers ¹	Manufacturers' sales branches	Assemblers and country buyers				All other types ²
				Agents and brokers	Assemblers	Cooperative mar- keting associations	All other	
Groceries and food specialties.....	320	200	44	56	2	1	1	16
Groceries (general line).....	207	159	3	33	—	—	—	12
Food and grocery specialties.....	113	41	41	28	2	1	1	4
Hardware.....	33	30	—	3	—	—	—	—
Hardware (general line).....	30	29	—	1	—	—	—	—
Hardware (specialty).....	3	1	—	2	—	—	—	—
Iron and steel scrap and other waste ma- terials.....	39	39	—	—	—	—	—	—
Iron and steel scrap.....	3	3	—	—	—	—	—	—
Junk and scrap.....	36	36	—	—	—	—	—	—
Jewelry and optical goods.....	12	7	4	1	—	—	—	—
Jewelry.....	3	2	—	1	—	—	—	—
Optical goods.....	9	5	4	—	—	—	—	—
Leather and leather goods (except gloves and shoes).....	18	16	—	2	—	—	—	—
Leather and leather belting.....	4	4	—	—	—	—	—	—
Luggage and leather goods.....	5	3	—	2	—	—	—	—
Shoe findings and cut stock.....	9	9	—	—	—	—	—	—
Lumber and building materials (other than metal).....	78	48	5	24	—	—	—	1
Construction and building materials (other than metal and wood).....	39	25	5	9	—	—	—	—
Lumber and millwork.....	39	23	—	15	—	—	—	1
Machinery, equipment, and supplies (ex- cept electrical).....	118	64	16	38	—	—	—	—
Commercial equipment and supplies.....	22	10	9	3	—	—	—	—
Construction equipment and supplies.....	9	4	—	5	—	—	—	—
Farm machinery and equipment.....	6	3	3	—	—	—	—	—
Manufacturing, mining, and drilling ma- chinery, equipment and supplies.....	46	27	1	18	—	—	—	—
Professional equipment and supplies.....	7	5	2	—	—	—	—	—
Service equipment and supplies.....	13	11	1	1	—	—	—	—
Transportation equipment and supplies.....	15	4	—	11	—	—	—	—
Metals and minerals (except petroleum and scrap).....	45	23	4	16	—	—	—	2
Coal.....	28	10	1	15	—	—	—	2
Iron and steel (except scrap).....	11	9	1	1	—	—	—	—
Metals and metal work (other than iron and steel).....	6	4	2	—	—	—	—	—
Paper and paper products.....	28	21	5	2	—	—	—	—
Paper and paper products (general line).....	16	14	1	1	—	—	—	—
Paper and paper products (specialty, other than specified).....	3	2	—	1	—	—	—	—
Stationery and stationery supplies.....	6	2	4	—	—	—	—	—
Wall paper.....	3	3	—	—	—	—	—	—
Petroleum and petroleum products.....	365	66	—	—	—	—	—	299
Plumbing and heating equipment and supplies.....	32	22	8	2	—	—	—	—
Plumbing equipment and supplies.....	30	22	7	1	—	—	—	—
Heating equipment and supplies.....	2	—	1	1	—	—	—	—
Tobacco and tobacco products (except leaf).....	19	12	6	—	—	—	—	1
All other.....	20	14	5	1	—	—	—	—
Books, periodicals, and newspapers.....	6	5	1	—	—	—	—	—
Oils and greases (animal and vegetable).....	1	—	1	—	—	—	—	—
Textiles and textile materials (other than dry goods).....	3	1	2	—	—	—	—	—
Miscellaneous kinds of business.....	10	8	1	1	—	—	—	—

¹ Includes "Supply and machinery distributors."² The 360 "All other types" consist of the following:

Bulk tank stations.....	299	District and general sales offices.....	1	Exporters—Continued.....	
Petroleum and petroleum products.....	299	Fertilizer and fertilizer materials.....	1	Lumber and millwork.....	1
Cash and carry wholesalers.....	5	Drop shippers.....	6	Importers.....	1
Groceries (general line).....	5	Refrigerators (electric).....	1	Food and grocery specialties.....	1
Chain store warehouses.....	13	Fruits and vegetables (fresh).....	1	Wagon distributors.....	2
Shoes and other footwear.....	4	Logs, railroad ties, piles, etc.....	1	Fruits and vegetables (fresh).....	1
Fruits and vegetables (fresh).....	4	Furniture.....	1	Food and grocery specialties.....	1
Groceries (general line).....	6	Coal.....	2	Wholesaling manufacturers.....	12
Food and grocery specialties.....	1	Exporters.....	20	Millinery and millinery supplies.....	1
Tobacco and tobacco products (except leaf).....	1	Cotton.....	6	Dairy products.....	8
Distributing warehouses.....	1	Tobacco (leaf).....	12	Logs, railroad ties, piles, etc.....	2
Food and grocery specialties.....	1	Fruits and vegetables (fresh).....	1	Groceries (general line).....	1

CENSUS OF DISTRIBUTION

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operation]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Whole- sale mer- chants, includ- ing jobbers ¹	Manu- fac- turers' sales branches	Agents and brokers	Assem- blers and coun- try buyers	All other ²	Total	Whole- sale mer- chants, includ- ing jobbers ¹	Manu- fac- turers' sales branch- es	Agents and brok- ers	As- sem- blers and coun- try buyers	All other ³
The State.....	\$656,309	\$248,020	\$136,186	\$103,171	\$51,377	\$117,605	\$65,871	\$33,324	\$13,357	\$4,098	\$3,045	\$12,047
Amusement and sporting goods.....	315	(x)		(x)			64	(x)		(x)		
Automotive.....	12,426	8,717	(x)	(x)			2,420	1,938	(x)	(x)		
Chemicals, drugs, and allied products.....	8,179	7,711	(x)	(x)			1,538	1,379	(x)	(x)		
Dry goods and apparel.....	16,992	15,919	(x)			(x)	2,825	2,686	(x)			(x)
Electrical.....	8,933	7,678	(x)	(x)		(x)	1,549	1,279	(x)	(x)		(x)
Farm products (not elsewhere specified).....	114,564	18,211		34,804	32,871	28,588	7,695	2,304		1,019	2,243	2,120
Farm supplies (except machinery and equipment).....	34,040	12,569	7,395	3,979	50	10,638	2,539	1,235	1,110	82	6	166
Food products (not elsewhere specified).....	112,923	42,137	37,895	10,947	18,232	3,712	11,708	5,982	3,384	683	733	986
Forest products (except lumber).....	2,083	1,096	(x)	272		681	217	170	(x)	17	(x)	28
Furniture and house furnishings.....	2,133	1,452	605			76	402	392	59			
General merchandise.....	3,449	(x)		(x)			285	(x)		(x)		
Groceries and food specialties.....	138,450	58,558	17,387	29,861	(x)	(x)	9,632	4,862	2,530	853	(x)	(x)
Hardware.....	12,684	12,060		624			1,925	1,898		27		
Iron and steel scrap and other waste materials.....	3,027	3,027					531					
Jewelry and optical goods.....	630	454	(x)	(x)			187	116	(x)	(x)		
Leather and leather goods (except gloves and shoes).....	1,765	1,675		90			281	278		3		
Lumber and building materials (other than metal).....	17,910	8,808	2,248	6,821		33	1,904	1,250	349	296		9
Machinery, equipment, and supplies (except electrical).....	22,924	11,786	3,623	7,515			3,159	2,179	501	479		
Metals and minerals (except petroleum and scrap).....	10,853	6,411	3,195	6,422		525	1,532	822	293	355		62
Paper and paper products.....	6,958	6,445	151	362			1,236	1,205	20	11		
Petroleum and petroleum products.....	44,230	7,584				36,655	7,902	1,005				6,897
Plumbing and heating equipment and supplies.....	7,160	4,220	2,759	65			1,269	833	416	20		
Tobacco and tobacco products (except leaf).....	63,719	6,341	54,785			2,593	4,597	392	3,877			328
All other.....	3,363	1,551	(x)	(x)			354	280	(x)	(x)		

¹ Includes "supply and machinery distributors."² Includes net sales amounting to \$28,937,000 for exporters, \$1,022,000 for cash and carry wholesalers, \$1,045,000 for drop shippers, \$36,655,000 for bulk tank stations, \$35,170,000 for chain-store warehouses, \$2,447,000 for wholesaling manufacturers, and \$11,729,000 for importers, wagon distributors, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.³ Includes total expenses amounting to \$2,142,000 for exporters, \$40,000 for cash and carry wholesalers, \$145,000 for drop shippers, \$6,897,000 for bulk tank stations, \$1,573,000 for chain-store warehouses, \$1,006,000 for wholesaling manufacturers, and \$239,000 for importers, wagon distributors, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	NUMBER OF ESTAB- LISH- MENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including sala- ries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State.....	2,344	22,739	18,178	4,561	\$30,271,574	\$65,870,921	\$656,308,693	100.00
Individual.....	735	2,272	1,879	393	2,079,593	4,884,286	65,605,632	9.98
Partnership.....	307	1,702	1,411	291	1,611,763	3,823,161	67,385,306	10.27
Corporation.....	1,247	18,631	14,770	3,861	26,400,281	56,849,386	512,671,412	78.02
Cooperative association.....	54	109	94	15	172,434	309,258	11,310,243	1.72
All other.....	1	25	24	1	7,500	7,830	36,000	.01

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TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State.....	2,344	\$858,309	\$65,871	1,621	\$352,049	53.84	\$34,152	74	\$21,592	\$2,512	78	\$30,358	\$3,284
Amusement and sporting goods.....	6	315	64	6	315	100.00	64						
Automotive.....	54	12,426	2,420	36	7,259	58.42	1,618	3	130	27	5	833	205
Chemicals, drugs, and allied products.....	32	8,179	1,538	18	5,548	67.83	1,014	2	(x)	(x)	4	(x)	(x)
Dry goods and apparel.....	42	16,992	2,825	41	(x)	(x)	(x)						
Electrical.....	28	8,933	1,549	15	6,183	69.22	1,113				7	(x)	(x)
Farm products (not elsewhere specified).....	205	114,564	7,695	253	79,749	69.61	4,620	11	5,528	502	8	5,802	455
Farm supplies (except machinery and equipment).....	60	34,640	2,539	51	14,597	42.14	1,102	3	(x)	(x)	4	899	88
Food products (not elsewhere specified).....	638	112,923	11,768	547	57,799	51.18	6,091	14	4,716	631	11	4,505	380
Forest products (except lumber).....	28	2,083	217	24	1,403	67.35	187				3	(x)	(x)
Furniture and house furnishings.....	13	2,133	402	6	1,139	53.40	304				2	(x)	(x)
General merchandise.....	12	3,449	285	9	2,378	68.95	212	2	(x)	(x)			
Groceries and food specialties.....	320	138,450	9,632	246	82,811	59.81	5,275	8	2,481	280	13	18,357	846
Hardware.....	33	12,684	1,925	30	11,087	87.41	1,669	1	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials.....	30	8,027	531	39	3,027	100.00	531						
Jewelry and optical goods.....	12	630	187	3	235	37.80	6						
Leather and leather goods (except gloves and shoes).....	18	1,765	281	17	(x)	(x)	(x)						
Lumber and building materials (other than metal).....	78	17,910	1,904	64	14,149	79.00	1,253	4	831	75	5	1,068	323
Machinery, equipment, and supplies (except electrical).....	118	22,924	3,169	90	17,003	74.17	2,215	4	982	201	5	884	177
Metals and minerals (except petroleum and scrap).....	45	16,853	1,532	26	5,547	32.91	853	5	2,971	173	4	1,610	63
Paper and paper products.....	25	6,958	1,236	18	5,662	81.37	900	3	813	149	2	(x)	(x)
Petroleum and petroleum products.....	365	44,239	7,902	50	6,906	15.61	857	10	712	120			
Plumbing and heating equipment and supplies.....	32	7,150	1,269	10	817	11.43	203	1	(x)	(x)	3	350	81
Tobacco and tobacco products (except leaf).....	19	63,719	4,597	10	8,702	13.66	702	3	232	18			
All other.....	20	3,363	354	12	1,445	42.97	243				1	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State.....	108	\$118,851	\$10,868	97	\$49,126	\$4,817	327	\$73,048	\$9,805	39	\$5,285	\$495
Amusement and sporting goods.....												
Automotive.....	1	(x)	(x)	5	2,099	300	3	1,706	148	1	(x)	(x)
Chemicals, drugs, and allied products.....	3	353	114	5	939	152						
Dry goods and apparel.....				1	(x)	(x)						
Electrical.....	2	(x)	(x)	4	2,017	292						
Farm products (not elsewhere specified).....	10	19,601	1,903	5	3,293	116				8	591	39
Farm supplies (except machinery and equipment).....	10	17,959	990				1	(x)	(x)			
Food products (not elsewhere specified).....	15	14,933	1,703	18	4,686	1,078	22	25,341	1,786	11	943	99
Forest products (except lumber).....										1	(x)	(x)
Furniture and house furnishings.....	3	388	65	2	(x)	(x)						
General merchandise.....										1	(x)	(x)
Groceries and food specialties.....	7	3,289	395	13	23,490	1,646	26	6,799	1,098	7	1,223	92
Hardware.....										1	(x)	(x)
Iron and steel scrap and other waste materials.....												
Jewelry and optical goods.....	5	224	110				4	171	71			
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)									
Lumber and building materials (other than metal).....	2	(x)	(x)	2	(x)	(x)				1	(x)	(x)
Machinery, equipment, and supplies (except electrical).....	7	2,108	242	7	340	103	5	1,607	221			
Metals and minerals (except petroleum and scrap).....	7	4,288	342	2	(x)	(x)				1	(x)	(x)
Paper and paper products.....	1	(x)	(x)	4	22	7						
Petroleum and petroleum products.....	17	1,707	325	24	5,191	719	259	29,310	5,824	5	413	57
Plumbing and heating equipment and supplies.....	15	4,045	670	1	(x)	(x)	2	(x)	(x)			
Tobacco and tobacco products (except leaf).....	1	(x)	(x)				5	6,266	152			
All other.....	1	(x)	(x)	4	249	45				2	(x)	(x)

CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)				SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State.....	2,344	1,027	22,739	13,178	4,561	\$30,271,574	3,909	\$8,519,271	958	\$4,894,288	17,872	\$16,858,015	18,202	18,651	23,173	23,473
Amusement and sporting goods.....	6	8	19	14	5	29,652	6	10,571	1	2,000	12	16,481	20	20	20	19
Automotive.....	54	22	780	628	152	1,321,413	168	460,803	40	158,799	572	702,111	777	765	800	783
Automobiles and other motor vehicles.....	6	2	90	85	5	163,716	108	163,716	108	163,716	90	163,716	108	107	104	102
Automotive equipment.....	26	11	505	377	128	770,050	99	289,645	26	116,852	380	383,553	490	470	512	498
Automobile parts (new and used).....	13	8	97	91	6	149,560	26	50,767	7	18,220	64	80,573	94	95	97	97
Tires and tubes.....	9	1	88	75	13	238,087	43	140,001	7	23,727	38	74,269	85	93	87	86
Chemicals, drugs, and allied products.....	32	7	486	375	111	849,196	101	256,947	41	167,154	344	425,005	481	484	484	486
Chemicals.....	3	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line).....	9	4	283	220	63	513,800	51	154,548	19	88,647	213	275,605	278	280	281	283
Drugs and drug sundries (specialty).....	8	4	39	24	15	45,577	14	15,160	5	10,125	20	20,202	39	39	39	39
Paints, varnishes, lacquers, and enamels.....	11	2	133	113	20	232,579	33	77,155	17	68,382	83	87,042	133	133	133	133
Toilet articles and preparations.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel.....	42	14	881	697	184	1,622,597	323	721,449	64	314,275	494	586,073	809	839	838	840
Clothing and furnishings (other than millinery and footwear).....	14	5	182	161	21	310,914	72	142,665	14	57,969	96	119,280	182	181	181	181
Dry goods (general line).....	14	2	356	305	51	713,985	123	284,127	26	127,346	207	302,612	356	352	346	346
Dry goods (specialty) (knit goods).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Notions.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear.....	11	5	275	218	57	538,398	119	279,090	22	124,160	134	135,148	263	264	269	271
Electrical.....	28	10	387	313	74	750,264	89	194,875	38	157,473	260	307,916	359	349	368	380
Electrical goods (including appliances).....	11	4	153	118	35	332,475	34	85,670	12	72,120	107	174,685	149	148	148	152
Electrical equipment and supplies.....	4	2	82	65	17	143,036	18	42,751	6	37,510	58	62,775	67	67	80	80
Radios and radio equipment.....	10	8	45	39	6	71,169	16	30,223	1	3,600	28	37,346	40	40	45	48
Refrigerators (electric).....	3	1	107	91	16	203,584	21	36,281	19	44,243	67	123,110	103	94	95	100
Farm products (not elsewhere specified).....	295	133	5,361	3,362	1,999	3,298,293	85	297,395	80	886,493	5,196	2,114,405	1,658	1,911	5,270	5,038
Cotton.....	18	18	104	103	1	318,465	6	17,896	30	139,952	68	160,617	104	104	104	104
Flowers and nursery stock.....	4	2	28	27	1	50,869	5	20,050	23	30,819	28	28	28	28	28	28
Grain.....	9	10	9	7	2	11,625	1	4,800	8	6,825	8	6,825	9	12	10	9
Hides, skins, and furs.....	11	11	33	31	2	37,908	1	1,560	3	6,000	20	30,348	29	29	32	35
Horses and mules.....	3	2	4	4	1	1,820	1	500	3	1,320	3	1,320	1	1	3	4
Livestock (other than horses and mules).....	133	63	113	111	2	42,539	2	2,600	111	30,939	96	104	104	110	101	101
Tobacco (leaf).....	111	21	5,063	3,072	1,991	2,825,967	73	270,039	41	715,691	4,040	1,830,237	1,385	1,623	4,977	4,761
Wool and mohair.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	69	39	753	641	112	1,163,162	127	243,157	48	165,088	578	754,817	799	698	689	702
Farm supplies (except feed and fertilizer).....	6	12	110	84	26	146,105	6	6,670	8	19,500	96	119,935	110	110	110	110
Feed.....	43	22	263	224	39	380,455	39	75,476	27	87,551	197	217,428	262	261	262	262
Fertilizer and fertilizer materials.....	20	5	380	333	47	630,602	82	161,011	13	58,637	285	416,954	427	327	317	330
Food products (not elsewhere specified).....	638	404	4,934	3,871	813	5,545,754	619	1,318,755	138	532,725	3,927	3,694,274	4,144	4,533	5,537	5,039
Confectionery and soft drinks.....	54	39	302	267	35	444,984	97	160,995	20	84,998	185	198,991	293	300	298	297
Dairy products.....	30	5	571	527	44	903,514	152	305,376	16	55,381	403	602,757	569	581	580	572
Poultry and poultry products.....	67	69	90	87	3	78,406	14	12,297	7	11,661	69	54,448	84	85	88	93
Dairy and poultry products.....	34	35	189	134	55	158,293	5	11,000	3	6,800	181	140,493	185	385	385	360
Fish and sea foods.....	131	64	1,340	905	345	884,566	23	29,099	9	57,981	1,308	797,486	1,062	962	1,591	1,632
Fruits and vegetables.....	248	140	930	776	154	1,294,822	80	160,054	53	201,694	707	927,074	721	947	1,315	798
Meats and meat products.....	74	52	1,262	1,085	177	1,721,169	248	638,934	30	114,210	984	973,025	1,230	1,273	1,280	1,257
Forest products (except lumber).....	28	22	114	105	9	107,522	4	4,962	5	18,400	105	84,160	108	108	112	113
Logs, railroad ties, piles, etc.....	22	16	98	90	8	92,385	3	2,882	5	18,400	90	71,103	92	92	96	97
Other forest products.....	6	6	16	15	1	15,137	1	2,080	15	13,057	15	13,057	16	16	16	16
Furniture and house furnishings.....	13	3	118	100	18	228,161	43	97,863	11	50,731	64	79,567	111	111	103	100
Furniture.....	7	2	26	22	4	61,267	10	40,358	16	20,909	16	20,909	24	26	26	26
House furnishings.....	6	1	92	78	14	166,894	33	57,505	11	50,731	48	58,658	87	85	77	74
General merchandise.....	12	5	99	88	11	146,756	6	8,972	2	4,800	91	132,984	98	96	98	100
Groceries and food specialties.....	320	135	2,993	2,584	409	4,442,521	684	1,246,130	85	638,367	2,224	2,558,024	2,904	2,798	2,893	2,923
Groceries (general line).....	207	90	2,039	1,762	277	3,078,319	358	708,928	21	433,024	1,660	1,936,367	2,003	2,006	2,019	2,018
Food and grocery specialties.....	113	45	954	822	132	1,364,202	326	537,202	64	205,343	564	621,657	901	792	874	905
Hardware.....	33	11	587	522	65	1,152,020	177	436,880	52	244,364	358	470,776	581	586	586	587
Hardware (general line).....	30	8	568	507	61	1,126,571	171	427,139	51	243,364	346	456,068	562	567	567	568
Hardware (specialty).....	3	3	19	15	4	25,449	6	9,741	1	1,000	12	14,708	19	19	19	19

See footnotes at end of table.

WHOLESALE DISTRIBUTION—VIRGINIA: 1929

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TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Number of prop- ri- etors and firm mem- bers	TOTAL PAID EMPLOYEES ¹ (proprietors not included)				SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Num- ber	Salaries	Num- ber	Salaries	Num- ber	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Fe- male											
Iron and steel scrap and other waste materials.....	39	31	323	271	52	\$278,943			5	\$7,474	318	\$269,469	328	331	323	323
Iron and steel scrap.....	3	3	33	31	2	45,470					33	45,470	39	42	33	33
Junk and scrap.....	36	28	240	240	50	231,473			5	7,474	285	223,999	289	289	280	290
Jewelry and optical goods.....	12	2	114	97	17	108,112	10	\$8,517	16	26,479	88	73,116	57	60	81	85
Jewelry.....	3	2	6	5	1	3,528	4	2,400			2	1,128	6	6	6	6
Optical goods.....	9		108	92	16	104,584	6	6,117	16	26,479	86	71,988	51	54	75	79
Leather and leather goods (except gloves and shoes).....	18	12	155	143	12	137,610	94	45,543	11	26,150	50	65,917	154	155	153	155
Leather and leather belting.....	4	1	33	31	2	60,416	7	13,600	3	11,000	23	35,816	32	33	31	33
Luggage and leather goods.....	5	2	94	90	4	39,435	82	24,103	5	8,330	7	7,002	94	94	94	94
Shoe findings and cut stock.....	9	9	28	22	6	37,759	5	7,840	3	6,820	20	23,099	28	28	28	28
Lumber and building materials (other than metal).....	78	41	640	557	83	988,052	134	250,537	69	203,427	437	444,033	600	614	624	607
Construction and building materials (other than metal and wood).....	39	17	412	369	43	582,137	67	176,257	27	89,577	318	316,303	400	408	409	395
Lumber and millwork.....	30	24	228	188	40	405,915	67	74,330	42	203,850	119	127,735	206	206	215	212
Machinery, equipment, and supplies (except electrical).....	118	50	1,003	850	153	1,873,418	267	610,755	69	395,386	667	867,277	946	968	980	982
Commercial equipment and supplies.....	22	9	163	137	26	219,518	67	105,154	5	17,786	91	96,598	162	159	160	163
Construction equipment and supplies.....	9	5	37	30	7	60,866	7	12,752	5	18,400	25	29,714	37	36	32	32
Farm machinery and equipment.....	6		163	146	17	272,075	54	123,870	6	18,000	103	130,805	134	157	164	156
Manufacturing, mining, and drilling machinery, equipment and supplies.....	46	19	465	404	61	891,187	90	234,467	33	160,289	330	443,431	448	457	457	464
Professional equipment and supplies.....	7	3	58	45	13	135,385	8	22,180	4	32,600	46	80,605	52	52	50	58
Service equipment and supplies.....	13	6	67	58	9	110,422	20	36,447	5	16,104	42	57,871	66	66	66	67
Transportation equipment and supplies.....	15	8	50	30	20	183,365	15	25,885	11	132,227	24	25,253	48	41	42	42
Metals and minerals (except petroleum and scrap).....	45	10	419	358	61	890,205	51	152,146	37	235,700	331	481,359	413	426	408	405
Coal.....	28	3	164	128	36	408,123	26	34,696	24	127,142	114	196,285	160	162	159	159
Iron and steel (except scrap).....	11	3	164	151	13	297,804	6	12,830	9	67,325	149	217,049	161	170	163	160
Metals and metal work (other than iron and steel).....	6	4	91	79	12	163,278	19	54,020	4	41,233	68	67,425	92	94	86	86
Paper and paper products.....	28	8	390	324	66	723,234	131	290,331	32	12,238	227	304,715	385	385	388	388
Paper and paper products (general line).....	16	2	313	260	53	618,276	93	235,347	27	116,963	193	293,966	312	312	313	312
Paper and paper products (specialty).....	3	3	8	7	1	9,148	3	7,826	2	75	3	1,247	5	5	7	8
Stationery and stationery supplies.....	6	1	54	45	9	76,686	33	50,280	3	6,200	18	20,206	54	54	54	54
Wall paper.....	3	2	15	12	3	19,174	2	2,878			13	16,200	14	14	14	14
Petroleum and petroleum products.....	365	45	1,426	1,397	29	2,616,201	313	823,879	48	179,795	1,065	1,612,527	1,402	1,407	1,413	1,426
Plumbing and heating equipment and supplies.....	32	3	341	272	69	651,551	71	178,467	41	112,414	229	390,070	339	346	342	342
Tobacco and tobacco products.....	19	5	549	505	44	1,149,071	391	819,786	21	130,806	137	198,479	547	542	546	546
All other.....	20	7	117	104	13	190,816	15	34,801	4	23,550	68	133,465	116	119	117	104
Books, periodicals, and newspapers.....	6	2	20	22	7	36,635			1	3,000	28	33,635	29	31	29	16
Oils and greases (animal and vegetable).....	1		(x)	(x)		(x)	(x)	(x)					(x)	(x)	(x)	(x)
Textile and textile materials (other than dry goods).....	3		15	13	2	41,883	6	19,225	2	13,600	7	9,058	14	15	15	15
Miscellaneous kinds of business.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

¹ Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified date.

² Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

³ Includes figures for 1 establishment handling musical instruments and sheet music.

CENSUS OF DISTRIBUTION

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS' ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			LESS THAN \$25,000			\$25,000 TO \$49,999			\$50,000 TO \$99,999			\$100,000 TO \$199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State.....	1, 142	\$248, 698	\$33, 406	238	\$2, 282	\$667	136	\$4, 997	\$1, 249	184	\$13, 484	\$2, 636	201	\$28, 061	\$4, 353
Amusement and sporting goods.....	4	270	46	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Automotive.....	46	8, 717	1, 938	8	65	40	4	177	67	13	1, 008	223	5	1, 142	357
Chemicals, drugs, and allied products.....	25	7, 711	1, 379	6	63	25	4	(x)	(x)	2	119	43	8	658	136
Dry goods and apparel.....	39	15, 919	2, 686	1	(x)	(x)	4	(x)	(x)	7	503	81	6	997	182
Electrical.....	23	7, 678	1, 279	4	25	10	1	(x)	(x)	4	290	54	3	387	104
Farm products (not elsewhere specified).....	52	18, 211	2, 304	6	52	51	10	371	136	10	788	84	10	1, 372	167
Farm supplies (except machinery and equipment).....	41	12, 669	1, 235	2	(x)	(x)	4	137	34	4	328	41	16	2, 095	245
Food products (not elsewhere specified).....	314	42, 137	5, 982	118	1, 027	267	41	1, 624	449	50	3, 695	800	38	5, 187	903
Forest products (except lumber).....	17	1, 096	170	4	27	1	6	206	32	3	210	48	3	359	21
Furniture and house furnishings.....	8	1, 452	392				1	(x)	(x)	3	206	57	1	(x)	(x)
General merchandise.....	10	3, 325	262				2	70	7	1	(x)	(x)	1	(x)	(x)
Groceries and food specialties.....	201	59, 436	4, 944	18	197	44	12	447	50	20	1, 423	164	49	7, 093	601
Hardware.....	30	12, 060	1, 898	3	(x)	(x)	7	(x)	(x)	3	238	47	4	676	107
Iron and steel scrap and other waste materials.....	39	3, 027	531	20	137	31	1	229	110	5	330	93	3	502	87
Jewelry and optical goods.....	7	454	116	3	50	25	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Leather and leather goods (except gloves and shoes).....	16	1, 675	278	2	(x)	(x)	3	104	22	6	436	96	2	234	58
Lumber and building materials (other than metal).....	48	8, 808	1, 250	8	99	32	4	151	40	10	732	183	11	1, 390	189
Machinery, equipment, and supplies (except electrical).....	64	11, 786	2, 179	17	177	68	10	387	121	8	590	111	9	1, 239	283
Metals and minerals (except petroleum and scrap).....	23	6, 411	822	2	(x)	(x)				3	251	114	7	935	220
Paper and paper products.....	21	6, 445	1, 205				2	61	17	3	191	27	3	486	86
Petroleum and petroleum products.....	66	7, 584	1, 005	8	123	20	15	537	49	20	1, 459	217	11	1, 533	202
Plumbing and heating equipment and supplies.....	22	4, 226	833	2	(x)	(x)	3	118	29	4	243	55	3	425	122
Tobacco and tobacco products (except leaf).....	12	6, 341	392				2	67	7	1	(x)	(x)	2	247	35
All other.....	14	1, 551	280	6	68	15	1	(x)	(x)	2	(x)	(x)	4	618	103

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$1,000,000			\$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State.....	130	\$31, 539	\$4, 864	83	\$28, 761	\$3, 708	49	\$21, 733	\$2, 630	88	\$58, 372	\$7, 739	33	\$59, 679	\$5, 560
Amusement and sporting goods.....															
Automotive.....	7	1, 721	359	1	(x)	(x)	1	(x)	(x)	3	1, 972	378	1	(x)	(x)
Chemicals, drugs, and allied products.....	2	461	135				1	(x)	(x)	7	4, 811	784	1	(x)	(x)
Dry goods and apparel.....	8	1, 944	348	3	1, 041	214	2	921	177	3	2, 234	402	5	8, 121	1, 246
Electrical.....	3	665	140	2	658	92	2	891	118	1	(x)	(x)	3	3, 928	615
Farm products (not elsewhere specified).....	5	1, 155	219	3	1, 042	149				4	2, 424	960	4	11, 007	538
Farm supplies (except machinery and equipment).....	5	1, 222	142	5	1, 831	243	1	(x)	(x)	2	1, 391	125	2	5, 109	361
Food products (not elsewhere specified).....	23	5, 415	738	18	0, 211	821	8	3, 518	335	14	9, 201	984	4	6, 359	735
Forest products (except lumber).....	1	(x)	(x)												
Furniture and house furnishings.....	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)						
General merchandise.....															
Groceries and food specialties.....	33	8, 383	893	5	1, 737	137				21	13, 189	1, 083	1	(x)	(x)
Hardware.....	4	1, 024	148	24	8, 442	720	18	8, 032	633	8	5, 457	856	6	12, 230	756
Iron and steel scrap and other waste materials.....	2	540	68	2	694	100	3	1, 270	218	2	1, 280	142	2	2, 628	403
Jewelry and optical goods.....	1	(x)	(x)												
Leather and leather goods (except gloves and shoes).....	2	448	67				1	(x)	(x)	3	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal).....	5	1, 230	294	3	993	137	3	1, 305	117						
Machinery, equipment, and supplies (except electrical).....	5	1, 138	282	6	2, 020	345	2	(x)	(x)	6	4, 169	760	1	(x)	(x)
Metals and minerals (except petroleum and scrap).....	4	930	97	3	1, 085	197				3	2, 054	162	1	(x)	(x)
Paper and paper products.....	5	1, 250	354	2	652	116	2	872	167	4	2, 953	438			
Petroleum and petroleum products.....	7	1, 561	112	1	(x)	(x)									
Plumbing and heating equipment and supplies.....	6	1, 451	330	1	(x)	(x)	3	1, 341	273	1	1, 690	224			
Tobacco and tobacco products (except leaf).....	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	3	2, 313	133	1	(x)	(x)
All other.....				2	685	135									

¹ For the purpose of this tabulation the term "Wholesale merchant" is used to cover cooperative buying associations, importers, supply and machinery distributors and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULA- TION AND OVER		CITIES OF 20,000 TO 50,000 POPULATION							CITIES OF 100,000 POPULA- TION AND OVER		CITIES OF 20,000 TO 50,000 POPULATION						
	Norfolk	Richmond	CITIES OF 50,000 TO 100,000 POPULATION—ROANOKE							Norfolk	Richmond	CITIES OF 50,000 TO 100,000 POPULATION—ROANOKE						
			Alexandria	Danville	Lynchburg	Newport News	Petersburg	Portsmouth	Alexandria			Danville	Lynchburg	Newport News	Petersburg	Portsmouth		
Total.....	319	416	128	16	68	86	40	63	29									
Amusement and sporting goods.....	1	3	1				1			5	5	1				5	1	
Automotive.....	7	28	7	2	2		2			20	23	6		1	11		3	
Chemicals, drugs, and allied products.....	4	20	3			1												
Dry goods and apparel.....	10	12	6		1	5		3	2	25	63	12		1	5	1	2	
Electrical.....	9	13	4	1														
Farm products (not elsewhere specified).....	22	26	2		28	7		10		17	13	3			5	1	1	
Farm supplies (except machinery, equip- ment).....	21	12	2	3	2	4		3	3	6	14	3			2			
Food products (not elsewhere specified).....	63	65	31	2	11	8	17	12	9	7	14	8	1	4	7	6	5	
Forest products (except lumber).....	12	1	1							5	15	3		1	3	2	1	
Furniture and house furnishings.....	2	8				1	1		1									
General merchandise.....	1	1				1	1											
Groceries and food specialties.....	54	55	24	4	13	17	5	14	4									
Hardware.....	6	9	3	1	1	4		3										
Iron and steel scrap and other waste materials.....	6	5	2	2	1	2	3		2									
Jewelry and optical goods.....	4	3				1		1		6	4	1	1	2		1	1	
Leather and leather goods (except gloves and shoes).....																		
Lumber and building materials (other than metal).....																		
Machinery, equipment, and supplies (except electrical).....																		
Metals and minerals (except petroleum and scrap).....																		
Paper and paper products.....																		
Petroleum and petroleum products.....																		
Plumbing and heating equipment and supplies.....																		
Tobacco and tobacco products (except leaf).....																		
All other.....																		

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT ¹

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of com- modity cover- age	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of com- modity cover- age
Total.....	\$856,309	\$560,232	85.4	Hardware.....	\$12,684	\$11,608	91.5
Amusement and sporting goods.....	315	282	89.5	Iron and steel scrap and other waste materials.....	3,027	3,000	99.4
Automotive.....	12,426	11,952	96.2	Jewelry and optical goods.....	630	630	100.0
Chemicals, drugs, and allied products.....	8,179	8,050	93.4	Leather and leather goods (except gloves and shoes).....	1,766	1,737	98.4
Dry goods and apparel.....	16,992	16,001	97.7	Lumber and building materials (other than metal).....	17,910	17,273	96.4
Electrical.....	8,933	8,347	93.4	Machinery, equipment, and supplies (except electrical).....	22,924	21,436	93.5
Farm products (not elsewhere specified).....	114,564	94,901	82.8	Metals and minerals (except petroleum and scrap).....	16,853	15,780	93.6
Farm supplies (except machinery and equipment).....	34,040	34,478	100.5	Paper and paper products.....	6,958	6,958	100.0
Food products (not elsewhere specified).....	112,923	81,718	72.4	Petroleum and petroleum products.....	44,239	30,102	68.5
Forest products (except lumber).....	2,083	1,890	90.7	Plumbing and heating equipment and supplies.....	7,150	7,148	100.0
Furniture and house furnishings.....	2,133	2,133	100.0	Tobacco and tobacco products (except leaf).....	63,719	63,284	99.3
General merchandise.....	3,440	327	9.5	All other.....	3,363	3,122	92.8
Groceries and food specialties.....	138,450	108,406	78.3				

¹ The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributor operating within each trade.

² The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales.....	\$656,309	Building materials not classified elsewhere—Continued.		Chemicals, refined, and/or related products—Continued.	
Sale not reported by commodities.....	96,077	Lumber and building materials (other than metal) trade:		Farm supplies (except machinery and equipment) trade:	
Reported commodity sales (100 per cent).....	560,232	Manufacturers' agents.....	\$20	Brokers.....	\$25
Aluminum ingots, bars, sheets, shapes, etc. (less than 0.1 per cent of reported commodity sales).....	11	Manufacturers' sales branches.....	750	Wholesale merchants.....	4
Iron and steel scrap and other waste materials trade:		Wholesale merchants.....	203	Hardware trade:	
Wholesale merchants.....	11	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	15
Automobiles, trucks, and tractors, new and used (0.3 per cent of reported commodity sales).....	1,904	Wholesale merchants.....	158	Leather and leather goods (except gloves and shoes) trade:	
Automotive trade:		Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	2
Wholesale merchants.....	1,072	Wholesale merchants.....	40	Machinery, equipment, and supplies (except electrical) trade:	
Machinery, equipment, and supplies (except electrical) trade:		All other trades:		Wholesale merchants.....	55
Manufacturers' sales branches.....	829	Wholesale merchants.....	77	All other trades:	
Wholesale merchants.....	3	Building materials (ornamental metal) (0.2 per cent of reported commodity sales).....	885	Manufacturers' agents.....	1
Automotive equipment, parts, and accessories (1.8 per cent of reported commodity sales).....	10,080	Lumber and building materials (other than metal) trade:		China, glassware, and crockery (0.1 per cent of reported commodity sales).....	509
Amusement and sporting goods trade:		Manufacturers' agents.....	99	Dry goods and apparel trade:	
Wholesale merchants.....	3	Manufacturers' sales branches.....	313	Wholesale merchants.....	10
Automotive trade:		Wholesale merchants.....	69	Furniture and house furnishings trade:	
Commission merchants.....	3	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	315
Manufacturers' sales branches.....	3,515	Manufacturers' agents.....	2	Hardware trade:	
Wholesale merchants.....	5,570	Wholesale merchants.....	5	Wholesale merchants.....	2
Dry goods and apparel trade:		Metals and minerals (except petroleum and scrap) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	10	Wholesale merchants.....	307	Manufacturers' agents.....	52
Electrical trade:		Building stone, slate, and concrete products (less than 0.1 per cent of reported commodity sales).....	60	Wholesale merchants.....	129
Manufacturers' sales branches.....	1	Lumber and building materials (other than metal) trade:		Tobacco and tobacco products (except leaf) trade:	
Forest products (except lumber) trade:		Brokers.....	3	Wholesale merchants.....	1
Wholesale merchants.....	8	Manufacturers' agents.....	42	Cigars, cigarettes, and tobacco (except leaf) (11.7 per cent of reported commodity sales).....	65,439
Hardware trade:		Wholesale merchants.....	16	Groceries and food specialties trade:	
Wholesale merchants.....	889	Metals and minerals (except petroleum and scrap) trade:		Cash-and-carry wholesalers.....	29
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	5	Chain store warehouses.....	752
Wholesale merchants.....	80	Canned goods (food products) (5.4 per cent of reported commodity sales).....	19,071	Wholesale merchants.....	2,903
Petroleum and petroleum products trade:		Food products (not elsewhere specified) trade:		Paper and paper products trade:	
Bulk tank stations.....	1	Brokers.....	5	Wholesale merchants.....	70
Bakery products (cakes, biscuits, crackers, etc.) (1.0 per cent of reported commodity sales).....	5,427	Drop shippers.....	3	Tobacco and tobacco products (except leaf) trade:	
Food products (not elsewhere specified) trade:		Manufacturers' sales branches.....	877	Chain store warehouses.....	2,293
Manufacturers' sales branches.....	5	Wholesale merchants.....	35	Manufacturers' sales branches.....	54,785
Wholesale merchants.....	24	Groceries and food specialties trade:		Wholesale merchants.....	4,607
Groceries and food specialties trade:		Brokers.....	3,280	Clothing and furnishings, men's and boys' (0.5 per cent of reported commodity sales).....	2,649
Brokers.....	80	Cash-and-carry wholesalers.....	306	Amusement and sporting goods trade:	
Cash-and-carry wholesalers.....	11	Chain store warehouses.....	3,144	Wholesale merchants.....	9
Chain-store warehouses.....	908	Commission merchants.....	1,493	Dry goods and apparel trade:	
Manufacturers' agents.....	3	Manufacturers' agents.....	1,411	Wholesale merchants.....	2,546
Manufacturers' sales branches.....	3,634	Manufacturers' sales branches.....	3	Hardware trade:	
Wagon distributors.....	111	Wholesale merchants.....	8,284	Wholesale merchants.....	48
Wholesale merchants.....	591	Tobacco and tobacco products (except leaf) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Barbers' equipment and supplies (less than 0.1 per cent of reported commodity sales).....	203	Wholesale merchants.....	230	Wholesale merchants.....	30
Machinery, equipment, and supplies (except electrical) trade:		Cement, lime, and plaster (0.2 per cent of reported commodity sales).....	1,235	Paper and paper products trade:	
Manufacturers' agents.....	36	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	15
Wholesale merchants.....	167	Brokers.....	3	Tobacco and tobacco products (except leaf) trade:	
Books, magazines, and newspapers (0.1 per cent of reported commodity sales).....	438	Manufacturers' sales branches.....	311	Wholesale merchants.....	1
Chemicals, drugs, and allied products trade:		Wholesale merchants.....	753	Clothing, women's and children's (0.5 per cent of reported commodity sales).....	2,579
All other trades:		Machinery, equipment, and supplies (except electrical) trade:		Dry goods and apparel trade:	
Manufacturers' sales branches.....	8	Wholesale merchants.....	13	Chain store warehouses.....	137
Wholesale merchants.....	416	Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	2,265
Brick, tile, and terra cotta (0.1 per cent of reported commodity sales).....	586	Wholesale merchants.....	69	Wholesale manufacturers.....	144
Lumber and building materials (other than metal) trade:		All other trades:		Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents.....	145	Wholesale merchants.....	80	Wholesale merchants.....	30
Manufacturers' sales branches.....	9	Chemicals, industrial and heavy (less than 0.1 per cent of reported commodity sales).....	91	Paper and paper products trade:	
Wholesale merchants.....	371	Chemicals, drugs, and allied products trade:		Wholesale merchants.....	2
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	37	Coal and coke (1.7 per cent of reported commodity sales).....	9,647
Wholesale merchants.....	10	Groceries and food specialties trade:		Lumber and building materials (other than metal) trade:	
Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches.....	6	Wholesale merchants.....	46
Wholesale merchants.....	22	Hardware trade:		Machinery, equipment, and supplies (except electrical) trade:	
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	3	Wholesale merchants.....	3
Wholesale merchants.....	20	Lumber and building materials (other than metal) trade:		Metals and minerals (except petroleum and scrap) trade:	
Building materials not classified elsewhere (0.3 per cent of reported commodity sales).....	1,482	Wholesale merchants.....	2	Commission merchants.....	76
Chemicals, drugs, and allied products trade:		Machinery, equipment, and supplies (except electrical) trade:		Drop shippers.....	825
Wholesale merchants.....	45	Manufacturers' agents.....	17	Manufacturers' sales branches.....	70
Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	26	Selling agents.....	6,162
Wholesale merchants.....	13	Chemicals, refined, and/or related products (0.1 per cent of reported commodity sales).....	342	Wholesale merchants.....	2,472
Hardware trade:		Automotive trade:		Petroleum and petroleum products trade:	
Wholesale merchants.....	170	Wholesale merchants.....	8	Bulk tank stations.....	3
		Chemicals, drugs, and allied products trade:		Confectionery and soft drinks (1.6 per cent of reported commodity sales).....	8,912
		Manufacturers' sales branches.....	170	Food products (not elsewhere specified) trade:	
		Wholesale merchants.....	62	Manufacturers' sales branches.....	298
				Wholesale merchants.....	348
				Wholesaling manufacturers.....	1,548

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued.		Electrical appliances, equipment, and supplies—Continued.		Fruits and vegetables, fresh and dried (5.9 per cent of reported commodity sales)	\$33,182
Groceries and food specialties trade:		Chemicals, drugs, and allied products trade:		Food products (not elsewhere specified) trade:	
Brokers.....	\$440	Wholesale merchants.....	\$4	Brokers.....	2,201
Cash-and-carry wholesalers.....	79	Electrical trade:		Chain-store warehouses.....	1,415
Chain-store warehouses.....	284	Manufacturers' agents.....	127	Commission merchants.....	4,937
Manufacturers' agents.....	33	Manufacturers' sales branches.....	56	Drop shippers.....	287
Manufacturers' sales branches.....	47	Wholesale merchants.....	3,174	Export commission houses.....	338
Wholesale merchants.....	4,748	Furniture and house furnishings trade:		Export merchants.....	316
Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	5	Wholesale merchants.....	13,851
Chain-store warehouses.....	300	General merchandise trade:		Groceries and food specialties trade:	
Wholesale merchants.....	787	Wholesale merchants.....	4	Brokers.....	1,785
Copper ingots, sheets, shapes, etc. (0.1 per cent of reported commodity sales)	579	Hardware trade:		Cash-and-carry wholesalers.....	5
Electrical trade:		Wholesale merchants.....	139	Chain-store warehouses.....	2,499
Wholesale merchants.....	19	Machinery, equipment, and supplies (except electrical) trade:		Commission merchants.....	2,581
Hardware trade:		Manufacturers' agents.....	265	Manufacturers' agents.....	325
Wholesale merchants.....	15	Wholesale merchants.....	227	Wholesale merchants.....	2,528
Iron and steel scrap and other waste materials trade:		Paper and paper products trade:		Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants.....	216	Wholesale merchants.....	4	Wholesale merchants.....	50
Machinery, equipment, and supplies (except electrical) trade:		Petroleum and petroleum products trade:		Furniture, wooden and metal (0.2 per cent of reported commodity sales)	1,068
Wholesale merchants.....	65	Wholesale merchants.....	4	Dry goods and apparel trade:	
Metals and minerals (except petroleum and scrap) trade:		Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	2
Wholesale merchants.....	264	Manufacturers' agents.....	8	Furniture and house furnishings trade:	
Cotton, raw, including linters (5.1 per cent of reported commodity sales)	28,849	Manufacturers' sales branches.....	45	Drop shippers.....	61
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	10	Manufacturers' sales branches.....	494
Commission merchants.....	10,366	Farm products not classified elsewhere (0.2 per cent of reported commodity sales)	998	Wholesale merchants.....	194
Export merchants.....	13,065	Farm products (not elsewhere specified) trade:		Hardware trade:	
Wholesale merchants.....	5,331	Assemblers.....	7	Wholesale merchants.....	6
Farm supplies (except machinery and equipment) trade:		Commission merchants.....	355	Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	87	Wholesale merchants.....	162	Manufacturers' sales branches.....	62
Dairy products and eggs (3.2 per cent of reported commodity sales)	17,858	Farm supplies (except machinery and equipment) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Food products (not elsewhere specified) trade:		Brokers.....	60	Wholesale merchants.....	208
Commission merchants.....	527	Commission merchants.....	132	Paper and paper products trade:	
Manufacturers' sales branches.....	5,114	Wholesale merchants.....	282	Wholesale merchants.....	131
Wholesale merchants.....	7,181	Feeds (1.4 per cent of reported commodity sales)	7,743	Glass, sheet (0.2 per cent of reported commodity sales)	1,048
Wholesaling manufacturers.....	138	Farm products (not elsewhere specified) trade:		Chemicals, drugs, and allied products trade:	
Groceries and food specialties trade:		Wholesale merchants.....	1	Wholesale merchants.....	52
Brokers.....	681	Farm supplies (except machinery and equipment) trade:		Hardware trade:	
Cash-and-carry wholesalers.....	4	Brokers.....	807	Wholesale merchants.....	22
Chain-store warehouses.....	2,116	Commission merchants.....	56	Lumber and building materials (other than metal) trade:	
Commission merchants.....	27	Wholesale merchants.....	6,760	Manufacturers' sales branches.....	391
Manufacturers' agents.....	138	Groceries and food specialties trade:		Wholesale merchants.....	483
Manufacturers' sales branches.....	493	Wholesale merchants.....	27	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	1,419	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	100
Tobacco and tobacco products (except leaf) trade:		Wholesale merchants.....	14	Grain (wheat, corn, oats, etc.) (0.3 per cent of reported commodity sales)	1,901
Wholesale merchants.....	15	All other trades:		Farm products (not elsewhere specified) trade:	
Drugs and drug sundries (0.9 per cent of reported commodity sales)	5,013	Wholesale merchants.....	78	Brokers.....	498
Automotive trade:		Fertilizer and fertilizer materials (3.9 per cent of reported commodity sales)	21,098	Commission merchants.....	69
Manufacturers' sales branches.....	11	Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	105
Chemicals, drugs, and allied products trade:		Brokers.....	2,129	Farm supplies (except machinery and equipment) trade:	
Manufacturers' agents.....	27	Commission merchants.....	132	Brokers.....	459
Manufacturers' sales branches.....	84	District and general sales offices.....	10,638	Commission merchants.....	63
Wholesale merchants.....	4,777	Manufacturers' sales branches.....	7,395	Wholesale merchants.....	692
Dry goods and apparel trade:		Wholesale merchants.....	1,879	Groceries and food specialties trade:	
Wholesale merchants.....	1	Machinery, equipment, and supplies (except electrical) trade:		Brokers.....	38
Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	25	Wholesale merchants.....	1
Wholesale merchants.....	50	Fish and sea foods, fresh and processed (0.7 per cent of reported commodity sales)	3,800	Machinery, equipment, and supplies (except electrical) trade:	
General merchandise trade:		Food products (not elsewhere specified) trade:		Wholesale merchants.....	21
Wholesale merchants.....	5	Brokers.....	32	All other trades:	
Groceries and food specialties trade:		Commission merchants.....	119	Wholesale merchants.....	17
Wholesale merchants.....	2	Manufacturers' sales branches.....	10	Groceries (0.6 per cent of reported commodity sales)	54,086
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	2,850	Farm products (not elsewhere specified) trade:	
Manufacturers' agents.....	1	Groceries and food specialties trade:		Brokers.....	40
Wholesale merchants.....	34	Brokers.....	173	Farm supplies (except machinery and equipment) trade:	
Paper and paper products trade:		Cash-and-carry wholesalers.....	27	Brokers.....	25
Wholesale merchants.....	2	Chain-store warehouses.....	13	Wholesale merchants.....	182
Tobacco and tobacco products (except leaf) trade:		Commission merchants.....	147	Food products (not elsewhere specified) trade:	
Wholesale merchants.....	19	Manufacturers' agents.....	65	Brokers.....	46
Dry goods not classified elsewhere (0.2 per cent of reported commodity sales)	1,042	Wholesale merchants.....	364	Commission merchants.....	1
Dry goods and apparel trade:		Food products not classified elsewhere (0.2 per cent of reported commodity sales)	852	Manufacturers' sales branches.....	4,533
Wholesale merchants.....	1,036	Food products (not elsewhere specified) trade:		Wholesale merchants.....	286
All other trades:		Commission merchants.....	21	Groceries and food specialties trade:	
Wholesale merchants.....	6	Manufacturers' sales branches.....	150	Brokers.....	8,359
Electrical appliances, equipment, and supplies (0.7 per cent of reported commodity sales)	4,153	Wholesale merchants.....	39	Cash-and-carry wholesalers.....	283
Automotive trade:		Groceries and food specialties trade:		Chain-store warehouses.....	5,746
Manufacturers' sales branches.....	12	Commission merchants.....	175	Commission merchants.....	1,998
Wholesale merchants.....	49	Manufacturers' agents.....	20	Cooperative marketing associations.....	161
		Manufacturers' sales branches.....	339	Importers.....	877
		Wholesale merchants.....	108	Manufacturers' agents.....	2,862

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries—Continued.		House furnishings and supplies—Continued.		Leather and cut stock—Continued.	
Groceries and food specialties trade—Con.		Machinery, equipment, and supplies (except electrical) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches.....	\$10,745	Wholesale merchants.....	\$153	Wholesale merchants.....	\$10
Selling agents.....	471	Paper and paper products trade:		All other trades:	
Wholesale merchants.....	17,226	Wholesale merchants.....	25	Manufacturers' agents.....	11
Wholesale manufacturers.....	80	Tobacco and tobacco products (except leaf) trade:		Livestock (except horses and mules) (0.3 per cent of reported commodity sales)	3,488
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	5	Farm products (not elsewhere specified) trade:	
Wholesale merchants.....	8	Iron and steel and products (except as classified) (1.3 per cent of reported commodity sales)	7,488	Brokers.....	372
Tobacco and tobacco products (except leaf) trade:		Farm products (not elsewhere specified) trade:		Commission merchants.....	2,964
Wholesale merchants.....	117	Wholesale merchants.....	5	Wholesale merchants.....	162
All other trades:		Hardware trade:		Logs, piles, poles, etc.) (0.3 per cent of reported commodity sales)	1,433
Wholesale merchants.....	40	Manufacturers' agents.....	3	Forest products (except lumber) trade:	
Hardware (1.4 per cent of reported commodity sales)	7,773	Wholesale merchants.....	576	Brokers.....	69
Automotive trade:		Wholesale merchants.....	532	Commission merchants.....	120
Wholesale merchants.....	31	Lumber and building materials (other than metal) trade:		Drop shippers.....	90
Chemicals, drugs, and allied products trade:		Manufacturers' agents.....	55	Wholesale merchants.....	864
Wholesale merchants.....	100	Wholesale merchants.....	122	Wholesaling manufacturers	637
Dry goods and apparel trade:		Machinery, equipment, and supplies (except electrical) trade:		Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	15	Brokers.....	62	Brokers.....	34
Furniture and house furnishings trade:		Manufacturers' agents.....	284	Export merchants.....	14
Wholesale merchants.....	23	Wholesale merchants.....	1,303	Wholesale merchants.....	205
General merchandise trade:		Metals and minerals (except petroleum and scrap) trade:		Luggage, saddlery, harness, and gloves (except dress) (0.1 per cent of reported sales)	756
Wholesale merchants.....	4	Manufacturers' agents.....	112	Automotive trade:	
Hardware trade:		Manufacturers' sales branches.....	2,090	Wholesale merchants.....	309
Manufacturers' agents.....	590	Selling agents.....	6	Dry goods and apparel trade:	
Wholesale merchants.....	6,078	Wholesale merchants.....	1,883	Chain-store warehouses.....	8
Leather and leather goods (except gloves and shoes) trade:		Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	6
Manufacturers' agents.....	9	Manufacturers' sales branches.....	118	Hardware trade:	
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	335	Wholesale merchants.....	35
Brokers.....	69	All other trades:		Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents.....	14	Manufacturers' agents.....	2	Brokers.....	50
Wholesale merchants.....	771	Jewelry (0.1 per cent of reported commodity sales)	391	Manufacturers' agents.....	15
Metals and minerals (except petroleum and scrap) trade:		Chemicals, drugs, and allied products trade:		Wholesale merchants.....	272
Wholesale merchants.....	7	Wholesale merchants.....	4	Paper and paper products trade:	
Plumbing and heating equipment and supplies trade:		Dry goods and apparel trade:		Wholesale merchants.....	1
Wholesale merchants.....	46	Chain-store warehouses.....	4	Lumber, rough and dressed (1.7 per cent of reported commodity sales)	9,658
All other trades:		Wholesale merchants.....	4	Forest products (except lumber) trade:	
Manufacturers' agents.....	1	Furniture and house furnishings trade:		Brokers.....	16
Wholesale merchants.....	15	Wholesale merchants.....	4	Commission merchants.....	10
Hay, straw, and alfalfa (0.2 per cent of reported commodity sales)	876	Hardware trade:		Drop shippers.....	54
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	60	Wholesale merchants.....	56
Commission merchants.....	4	Jewelry and optical goods trade:		Lumber and building materials (other than metal) trade:	
Farm supplies (except machinery and equipment) trade:		Manufacturers' agents.....	5	Brokers.....	2,719
Brokers.....	28	Wholesale merchants.....	229	Commission merchants.....	1,949
Commission merchants.....	32	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	180
Wholesale merchants.....	805	Manufacturers' agents.....	4	Selling agents.....	3
All other trades:		Wholesale merchants.....	45	Wholesale merchants.....	4,543
Wholesale merchants.....	7	All other trades:		Machinery, equipment, and supplies (except electrical) trade:	
Hides, skins, and raw furs (0.1 per cent of reported commodity sales)	639	Wholesale merchants.....	32	Manufacturers' agents.....	25
Farm products (not elsewhere specified) trade:		Junk and scrap (0.3 per cent of reported commodity sales)	1,907	Wholesale merchants.....	3
Wholesale merchants.....	507	Farm supplies (except machinery and equipment) trade:		All other trades:	
Hardware trade:		Wholesale merchants.....	2	Manufacturers' agents.....	1
Manufacturers' agents.....	2	Iron and steel scrap and other waste materials trade:		Machinery, equipment, and supplies (industrial) (2.3 per cent of reported commodity sales)	13,082
Iron and steel scrap and other waste materials trade:		Wholesale merchants.....	1,905	Automotive trade:	
Wholesale merchants.....	128	Lead pigs, bars, sheets, and pipe (less than 0.1 per cent of reported commodity sales)	212	Manufacturers' sales branches.....	112
Machinery, equipment, and supplies (except electrical) trade:		Hardware trade:		Chemicals, drugs, and allied products trade:	
Wholesale merchants.....	2	Wholesale merchants.....	3	Manufacturers' agents.....	4
Horses and mules (less than 0.1 per cent of reported commodity sales)	62	Iron and steel scrap and other waste materials trade:		Manufacturers' sales branches.....	6
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	61	Hardware trade:	
Wholesale merchants.....	62	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	204
House furnishings and supplies (0.4 per cent of reported commodity sales)	2,134	Wholesale merchants.....	15	Iron and steel scrap and other waste materials trade:	
Furniture and house furnishings trade:		Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants.....	5
Drop shippers.....	15	Wholesale merchants.....	106	Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches.....	201	Plumbing and heating equipment and supplies trade:		Brokers.....	5
Wholesale merchants.....	389	Wholesale merchants.....	27	Wholesale merchants.....	68
Grocery and food specialties trade:		Leather and cut stock (0.2 per cent of reported commodity sales)	1,247	Machinery, equipment, and supplies (except electrical) trade:	
Brokers.....	45	Dry goods and apparel trade:		Manufacturers' agents.....	6,107
Chain store warehouses.....	72	Wholesale merchants.....	1	Manufacturers' sales branches.....	194
Manufacturers' agents.....	36	Hardware trade:		Selling agents.....	253
Wholesale merchants.....	276	Wholesale merchants.....	243	Wholesale merchants.....	5,107
Hardware trade:		Leather and leather goods (except gloves and shoes) trade:		Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants.....	616	Wholesale merchants.....	982	Manufacturers' agents.....	41
Leather and leather goods (except gloves and shoes) trade:		Leather and cut stock (0.2 per cent of reported commodity sales)		Wholesale merchants.....	20
Brokers.....	10	Dry goods and apparel trade:		Paper and paper products trade:	
Lumber and building materials (other than metal) trade:		Wholesale merchants.....		Manufacturers' agents.....	5
Manufacturers' sales branches.....	292			Wholesale merchants.....	47
				Plumbing and heating equipment and supplies trade:	
				Manufacturers' agents.....	20
				Manufacturers' sales branches.....	470
				Wholesale merchants.....	274

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (industrial)—Continued.		Oils, animal and vegetable (0.1 per cent of reported commodity sales)	\$538	Petroleum and petroleum products—Con.	
All other trades:		Chemicals, drugs, and allied products trade:		Hardware trade:	
Manufacturers' agents.....	\$8	Wholesale merchants.....	406	Wholesale merchants.....	\$2
Manufacturers' sales branches.....	65	Hardware trade:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	1	Wholesale merchants.....	10	Wholesale merchants.....	2
Machinery, equipment, and supplies (farm and garden) (0.4 per cent of reported commodity sales)	2,204	All other trades:		Petroleum and petroleum products trade:	
Automotive trade:		Manufacturers' sales branches.....	123	Bulk tank stations.....	35,804
Wholesale merchants.....	50	Optical goods (0.1 per cent of reported commodity sales)	446	Wholesale merchants.....	3,297
Dry goods and apparel trade:		Jewelry and optical goods trade:		Piece goods, all kinds (0.5 per cent of reported commodity sales)	2,838
Wholesale merchants.....	3	Manufacturers' sales branches.....	172	Dry goods and apparel trade:	
Farm supplies (except machinery and equipment) trade:		Wholesale merchants.....	224	Wholesale merchants.....	2,720
Wholesale merchants.....	29	All other trades:		Hardware trade:	
Hardware trade:		Wholesale merchants.....	50	Manufacturer's agent.....	1
Wholesale merchants.....	194	Paints, varnishes, and lacquers (0.4 per cent of reported commodity sales)	2,002	Machinery, equipment, and supplies (except electrical) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Automotive trade:		Wholesale merchants.....	35
Manufacturers' agents.....	2	Wholesale merchants.....	16	All other trades:	
Manufacturers' sales branches.....	1,770	Chemicals, drugs, and allied products trade:		Manufacturers' agents.....	15
Wholesale merchants.....	188	Manufacturers' agents.....	12	Manufacturers' sales branches.....	67
Meats and meat products (fresh and cured) (6.7 per cent of reported commodity sales)	37,449	Manufacturers' sales branches.....	67	Plumbing and heating equipment and supplies (1.1 per cent of reported commodity sales)	6,003
Food products (not elsewhere specified) trade:		Wholesale merchants.....	1,374	Furniture and house furnishings trade:	
Brokers.....	275	Dry goods and apparel trade:		Wholesale merchants.....	10
Commission merchants.....	906	Wholesale merchants.....	1	Hardware trade:	
Manufacturers' sales branches.....	26,419	Forest products (except lumber) trade:		Wholesale merchants.....	200
Wholesale merchants.....	5,601	Wholesale merchants.....	10	Leather and leather goods (except gloves and shoes) trade:	
Groceries and food specialties trade:		Hardware trade:		Wholesale merchants.....	5
Brokers.....	823	Wholesale merchants.....	304	Machinery, equipment, and supplies (except electrical) trade:	
Chain store warehouses.....	1,809	Lumber and building materials (other than metal) trade:		Manufacturer's agent.....	1
Commission merchants.....	7	Manufacturers' sales branches.....	119	Wholesale merchants.....	52
Wholesale merchants.....	105	Wholesale merchants.....	24	Plumbing and heating equipment and supplies trade:	
Musical instruments and parts (except radios) (less than 0.1 per cent of reported commodity sales)	195	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	
Dry goods and apparel trade:		Selling agents.....	2	Radio sets, parts, and accessories (0.6 per cent of reported commodity sales)	3,270
Wholesale merchants.....	2	Wholesale merchants.....	32	Automotive trade:	
Furniture and house furnishings trade:		Paper and paper products trade:		Wholesale merchants.....	563
Wholesale merchants.....	185	Wholesale merchants.....	86	Electrical trade:	
All other trades:		Petroleum and petroleum products trade:		Wholesale merchants.....	2,285
Wholesale merchants.....	8	Wholesale merchants.....	2	Furniture and house furnishings trade:	
Nonferrous metals, not classified elsewhere (less than 0.1 per cent of reported commodity sales)	177	Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	231
Iron and steel scrap and other waste materials trade:		Wholesale merchants.....	3	Hardware trade:	
Wholesale merchants.....	95	Paper (wrapping, book, wall paper, etc.) (0.8 per cent of reported commodity sales)	4,516	Wholesale merchants.....	191
Machinery, equipment, and supplies (except electrical) trade:		Hardware trade:		Refrigerators, mechanical (household and commercial) (0.6 per cent of reported commodity sales)	2,097
Manufacturers' agents.....	2	Wholesale merchant.....	1	Electrical trade:	
Wholesale merchants.....	50	Iron and steel scrap and other waste materials trade:		Drop shippers.....	343
Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	43	Manufacturers' agents.....	658
Wholesale merchants.....	30	Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches.....	4
Nonmetallic minerals (crude), and their products (less than 0.1 per cent of reported commodity sales)	102	Manufacturers' sales branches.....	56	Wholesale merchants.....	1,080
Lumber and building materials (other than metal) trade:		Wholesale merchants.....	15	Furniture and house furnishings trade:	
Brokers.....	10	Paper and paper products trade:		Wholesale merchants.....	8
Wholesale merchants.....	20	Brokers.....	8	Machinery, equipment, and supplies (except electrical) trade:	
Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' agents.....	284	Wholesale merchants.....	4
Manufacturers' agents.....	72	Wholesale merchants.....	4,092	Sand, gravel, and crushed stone (0.1 per cent of reported commodity sales)	504
Notions and dry goods, small wares (0.3 per cent of reported commodity sales)	1,645	All other trades:		Hardware trade:	
Dry goods and apparel trade:		Manufacturers' agents.....	7	Wholesale merchants.....	5
Wholesale merchants.....	1,600	Paper products (0.3 per cent of reported commodity sales)	1,897	Lumber and building materials (other than metal) trade:	
Farm products (not elsewhere specified) trade:		Chemicals, drugs, and allied products trade:		Brokers.....	47
Wholesale merchants.....	5	Manufacturers' sales branches.....	30	Wholesale merchants.....	542
General merchandise trade:		Dry goods and apparel trade:		Secondhand merchandise (all kinds) (less than 0.1 per cent of reported commodity sales)	121
Wholesale merchants.....	33	Wholesale merchant.....	1	Dry goods and apparel trade:	
Groceries and food specialties trade:		General merchandise trade:		Wholesale merchants.....	2
Wholesale merchants.....	2	Wholesale merchants.....	22	General merchandise trade:	
Paper and paper products trade:		Groceries and food specialties trade:		Auction companies.....	87
Wholesale merchants.....	2	Wholesale merchants.....	2	Iron and steel scrap and other waste materials trade:	
Tobacco and tobacco products (except leaf) trade:		Hardware trade:		Wholesale merchants.....	12
Wholesale merchants.....	3	Wholesale merchant.....	1	Machinery, equipment, and supplies (except electrical) trade:	
Office and store machines and equipment (0.1 per cent of reported commodity sales)	400	Machinery, equipment, and supplies (except electrical) trade:		Selling agents.....	19
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	16	Wholesale merchant.....	1
Manufacturers' agents.....	14	Metals and minerals (except petroleum and scrap) trade:		Seed (field and garden) and bulbs (0.4 per cent of reported commodity sales)	2,274
Manufacturers' sales branches.....	179	Manufacturers' sales branches.....	6	Farm products (not elsewhere specified) trade:	
Wholesale merchants.....	206	Paper and paper products trade:		Wholesale merchants.....	91
Tobacco and tobacco products (except leaf) trade:		Broker.....	1	Farm supplies (except machinery and equipment) trade:	
Wholesale merchants.....	1	Manufacturers' agents.....	45	Wholesale merchants.....	2,110
		Manufacturers' sales branches.....	129		
		Wholesale merchants.....	1,630		
		Tobacco and tobacco products (except leaf) trade:			
		Wholesale merchants.....	5		
		Petroleum and petroleum products (7.1 per cent of reported commodity sales)	30,801		
		Automotive trade:			
		Wholesale merchants.....	513		
		Chemicals, drugs, and allied products trade:			
		Wholesale merchants.....	179		
		Groceries and food specialties trade:			
		Wholesale merchants.....	4		

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued
[Expressed in thousands of dollars]

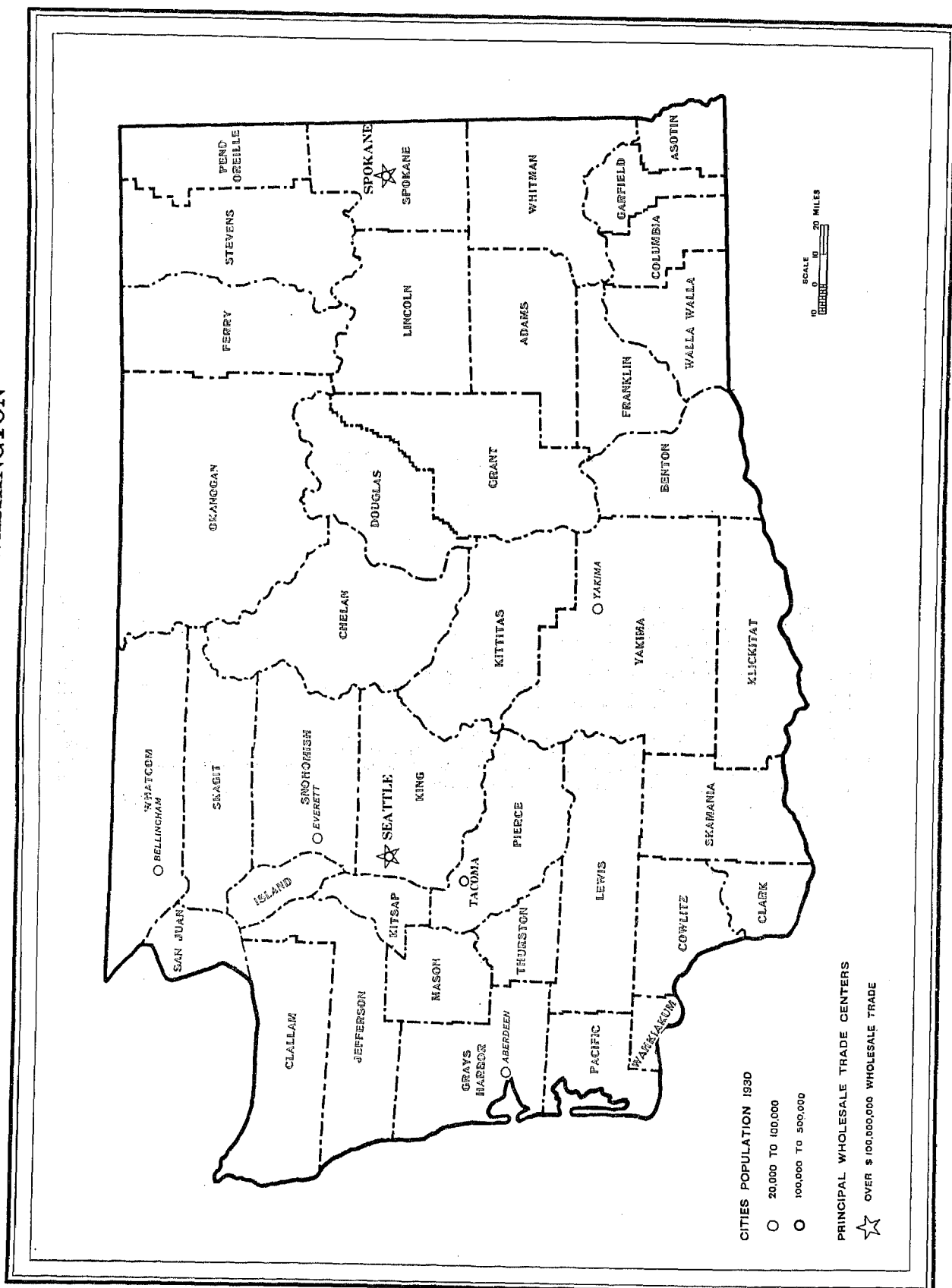
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	
Seed (field and garden) and bulbs—Con. Groceries and food specialties trade: Wholesale merchants.....	\$11	Stationery and stationery supplies—Con. Paper and paper products trade: Manufacturers' sales branches.....	\$22	Wood products—Continued. Metals and minerals (except petroleum and scrap) trade: Wholesale merchants.....	\$1	
Machinery, equipment, and supplies (except electrical) trade: Wholesale merchants.....	28	Wholesale merchants.....	369	Paper and paper products trade: Manufacturers' agents.....	10	
All other trades: Wholesale merchants.....	34	Tobacco and tobacco products (except leaf) trade: Wholesale merchants.....	4	All other trades: Manufacturers' agents.....	17	
Sheet metal work (0.2 per cent of reported commodity sales).....	1,113	All other trades: Wholesale merchants.....	3	Wholesale merchants.....	2	
Hardware trade: Wholesale merchants.....	19	Surgical, dental, and hospital equipment and supplies (0.2 per cent of reported commodity sales).....	1,124	Wool, raw (less than 0.1 per cent of reported commodity sales).....	44	
Lumber and building materials (other than metal) trade: Manufacturers' agents.....	50	Chemicals, drugs, and allied products trade: Wholesale merchants.....	178	Farm products (not elsewhere specified) trade: Wholesale merchants.....	38	
Wholesale merchants.....	5	Machinery, equipment, and supplies (except electrical) trade: Manufacturers' sales branches.....	356	Farm supplies (except machinery and equipment) trade: Wholesale merchants.....	3	
Machinery, equipment, and supplies (except electrical) trade: Manufacturers' agents.....	2	Wholesale merchants.....	590	Iron and steel scrap and other waste materials trade: Wholesale merchants.....	1	
Metals and minerals (except petroleum and scrap) trade: Manufacturers' sales branches.....	1,029	Testile products not classified elsewhere (0.8 per cent of reported commodity sales).....	1,954	Machinery, equipment, and supplies (except electrical) trade: Wholesale merchants.....	2	
Wholesale merchants.....	8	Chemicals, drugs, and allied products trade: Manufacturers' sales branches.....	17	Yarns (less than 0.1 per cent of reported commodity sales).....	14	
Shoes and other footwear (including rubber) (1.1 per cent of reported commodity sales).....	5,961	Dry goods and apparel trade: Wholesale merchants.....	60	All other trades: Manufacturers' agents.....	14	
Automotive trade: Manufacturers' sales branches.....	27	Hardware trade: Wholesale merchants.....	300	Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales).....	10	
Dry goods and apparel trade: Chain store warehouses.....	747	Machinery, equipment, and supplies (except electrical) trade: Brokers.....	55	Hardware trade: Wholesale merchants.....	1	
Manufacturers' sales branches.....	24	Manufacturers' agents.....	60	Machinery, equipment, and supplies (except electrical) trade: Wholesale merchants.....	9	
Wholesale merchants.....	5,115	Wholesale merchants.....	7	Miscellaneous commodities (0.9 per cent of reported commodity sales).....	5,250	
Leather and leather goods (except gloves and shoes) trade: Wholesale merchants.....	10	Metals and minerals (except petroleum and scrap) trade: Manufacturers' agents.....	34	Automotive trade: Manufacturers' sales branches.....	16	
Machinery, equipment, and supplies (except electrical) trade: Wholesale merchants.....	38	All other trades: Manufacturers' agents.....	15	Chemicals, drugs, and allied products trade: Manufacturers' sales branches.....	31	
Soaps and toilet preparations (0.7 per cent of reported commodity sales).....	4,153	Manufacturers' sales branches.....	1,400	Wholesale merchants.....	74	
Chemicals, drugs, and allied products trade: Manufacturers' sales branches.....	22	Wholesale merchants.....	16	Dry goods and apparel trade: Chain store warehouses.....	9	
Wholesale merchants.....	194	Tin, block (less than 0.1 per cent of reported commodity sales).....	1	Wholesale merchants.....	1	
Dry goods and apparel trade: Wholesale merchants.....	5	Machinery, equipment, and supplies (except electrical) trade: Wholesale merchants.....	1	Farm products (not elsewhere specified) trade: Brokers.....	169	
Food products (not elsewhere specified) trade: Manufacturers' sales branches.....	294	Tobacco, leaf (10.8 per cent of reported commodity sales).....	60,532	Wholesale merchants.....	55	
Groceries and food specialties trade: Brokers.....	280	Farm products (not elsewhere specified) trade: Assemblers.....	23,054	Farm supplies (except machinery and equipment) trade: Wholesale merchants.....	98	
Cash-and-carry wholesalers.....	6	Auction companies.....	11,652	Food products (not elsewhere specified) trade: Brokers.....	100	
Chain store warehouses.....	400	Brokers.....	430	Commission merchants.....	233	
Commission merchants.....	15	Commission merchants.....	26	Manufacturers' sales branches.....	39	
Manufacturers' agents.....	105	Export merchants.....	15,523	Wholesale merchants.....	256	
Manufacturers' sales branches.....	1,772	Wholesale merchants.....	9,833	Furniture and house furnishings trade: Wholesale merchants.....	12	
Wholesale merchants.....	893	Toilet articles (less than 0.1 per cent of reported commodity sales).....	101	General merchandise trade: Auction companies.....	37	
Hardware trade: Wholesale merchants.....	1	Chemicals, drugs, and allied products trade: Wholesale merchants.....	47	Wholesale merchants.....	113	
Machinery, equipment, and supplies (except electrical) trade: Manufacturers' agents.....	4	Dry goods and apparel trade: Wholesale merchants.....	40	Groceries and food specialties trade: Brokers.....	348	
Manufacturers' sales branches.....	47	Machinery, equipment, and supplies (except electrical) trade: Manufacturers' agents.....	7	Cash-and-carry wholesalers.....	12	
Wholesale merchants.....	110	Wholesale merchants.....	6	Commission merchants.....	402	
Tobacco and tobacco products (except leaf) trade: Wholesale merchants.....	5	All other trades: Wholesale merchants.....	1	Manufacturers' agents.....	93	
Sporting goods (0.1 per cent of reported commodity sales).....	600	Toys and games (less than 0.1 per cent of reported commodity sales).....	142	Manufacturers' sales branches.....	445	
Amusement and sporting goods trade: Manufacturers' agents.....	2	Amusement and sporting goods trade: Wholesale merchants.....	10	Wholesale merchants.....	888	
Wholesale merchants.....	258	Dry goods and apparel trade: Wholesale merchants.....	45	Leather and leather goods (except gloves and shoes) trade: Wholesale merchants.....	305	
Dry goods and apparel trade: Wholesale merchants.....	21	Furniture and house furnishings trade: Wholesale merchants.....	75	Lumber and building materials (other than metal) trade: Wholesale merchants.....	67	
Hardware trade: Wholesale merchants.....	328	Hardware trade: Wholesale merchants.....	12	Machinery, equipment, and supplies (except electrical) trade: Manufacturers' agents.....	11	
Leather and leather goods (except gloves and shoes) trade: Wholesale merchants.....	3	Wood products (0.5 per cent of reported commodity sales).....	3,030	Manufacturers' sales branches.....	64	
Tobacco and tobacco products (except leaf) trade: Wholesale merchants.....	3	Farm products (elsewhere not specified) trade: Auction companies.....	1	Selling agents.....	14	
All other trades: Wholesale merchants.....	75	Wholesale merchants.....	5	Wholesale merchants.....	294	
Stationery and stationery supplies (0.1 per cent of reported commodity sales).....	471	Forest products (except lumber) trade: Brokers.....	57	Metals and minerals (except petroleum and scrap) trade: Wholesale merchants.....	39	
Chemicals, drugs, and allied products trade: Wholesale merchants.....	34	Wholesale merchants.....	500	Paper and paper products trade: Wholesale merchants.....	9	
Dry goods and apparel trade: Wholesale merchants.....	15	Hardware trade: Wholesale merchants.....	250	Petroleum and petroleum products trade: Bulk tank stations.....	51	
General merchandise trade: Wholesale merchants.....	21	Lumber and building materials (other than metal) trade: Brokers.....	493	Tobacco and tobacco products (except leaf) trade: Wholesale merchants.....	52	
Groceries and food specialties trade: Wholesale merchants.....	2	Commission merchants.....	868	All other trades: Manufacturers' agents.....	34	
Leather and leather goods (except gloves and shoes) trade: Manufacturers' agents.....	1	Export merchants.....	19	Manufacturers' sales branches.....	21	
Manufacturers' agents.....	1	Manufacturers' agents.....	101	Wholesale merchants.....	358	
		Wholesale merchants.....	701			
		Machinery, equipment, and supplies (except electrical) trade: Wholesale merchants.....	5			

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WHOLESALE CENTERS IN WASHINGTON



WHOLESALE DISTRIBUTION—WASHINGTON: 1929

1499

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	2,681	30,391	24,850	5,541	\$51,100,980	\$108,032,694	\$79,573,327	\$1,147,135,953	100.00
Amusement and sporting goods.....	31	354	220	128	656,233	1,277,473	535,276	5,810,489	.51
Automotive.....	107	1,258	1,070	188	2,789,412	5,010,463	3,917,168	27,389,090	2.39
Chemicals, drugs, and allied products.....	75	870	679	191	1,757,963	3,086,108	3,507,641	18,688,627	1.62
Dry goods and apparel.....	92	697	503	194	1,315,973	2,625,463	3,293,184	20,128,446	1.75
Electrical.....	98	1,486	1,215	271	2,612,106	4,642,374	3,402,115	30,762,148	3.20
Farm products (not elsewhere specified).....	330	1,167	1,090	77	1,318,943	2,301,816	2,602,708	310,131,821	27.56
Farm supplies (except machinery and equipment).....	41	540	481	59	674,761	1,062,572	2,057,712	22,057,526	1.92
Food products (not elsewhere specified).....	505	8,036	6,169	1,867	10,572,054	23,885,436	8,557,548	182,404,919	15.90
Forest products (except lumber).....	32	337	253	84	768,763	1,210,214	563,712	16,798,842	1.46
Furniture and house furnishings.....	48	707	581	126	1,284,011	2,313,141	2,351,742	11,705,975	1.02
General merchandise.....	6	58	42	16	135,190	234,357	444,889	5,913,104	.52
Groceries and food specialties.....	250	2,085	2,454	531	5,902,269	13,385,810	15,031,107	167,069,467	14.62
Hardware.....	53	1,303	1,081	222	2,312,410	4,207,723	6,071,343	24,193,767	2.11
Iron and steel scrap and other waste materials.....	31	222	167	55	344,938	603,852	440,405	3,327,775	.29
Jewelry and optical goods.....	27	333	200	133	494,071	831,072	1,066,879	4,742,091	.41
Leather and leather goods (except gloves and shoes).....	17	76	61	15	174,427	340,628	487,137	1,334,172	.12
Lumber and building materials (other than metal).....	150	1,769	1,524	245	3,650,450	7,297,024	2,331,918	106,939,347	9.32
Machinery, equipment, and supplies (except electrical).....	267	2,398	1,858	540	4,425,370	8,332,766	7,910,697	39,650,714	3.46
Metals and minerals (except petroleum and scrap).....	53	363	309	54	702,053	1,552,022	2,224,852	22,295,825	1.94
Paper and paper products.....	30	406	322	84	781,350	1,308,747	1,560,782	7,363,159	.64
Petroleum and petroleum products.....	245	3,750	3,409	251	5,305,744	11,152,704	6,382,793	64,793,139	5.65
Plumbing and heating equipment and supplies.....	61	659	550	109	1,465,497	2,966,600	2,000,227	15,597,930	1.36
Tobacco and tobacco products (except leaf).....	32	214	187	27	431,190	921,759	567,103	18,857,813	1.21
All other.....	50	403	320	74	794,883	1,499,496	1,640,439	11,718,877	1.02

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (population 1,563,396)													
Total.....	1,370	15,637	12,680	2,957	\$29,387,054	\$58,568,622	\$55,176,033	\$482,531,900	100.00	\$270,739,552	56.11	\$10,501,680	\$39,874,410
Types of wholesalers:													
Service wholesalers.....	1,222	14,543	11,776	2,767	27,259,605	54,495,364	51,263,859	455,247,673	94.35	253,790,503	55.75	10,315,833	32,144,527
Exporters.....	39	294	180	84	660,506	1,329,289	887,093	74,977,221	15.54	6,674,302	8.90	1,280,611	478,859
Importers.....	24	85	58	27	197,877	272,404	303,214	3,065,123	.04	600,118	22.62	-----	-----
Wholesale merchants.....	1,159	14,194	11,638	2,556	20,401,632	52,893,581	50,072,682	377,205,329	78.17	240,420,089	65.33	10,315,833	30,385,557
Limited function wholesalers.....	56	291	217	74	561,177	817,020	380,953	10,084,441	2.09	6,553,621	64.08	-----	257,248
Cash and carry.....	27	37	34	3	55,025	110,979	185,280	2,860,500	.59	200,188	7.29	-----	-----
Drop shippers.....	7	166	109	57	372,190	475,595	15,069	4,864,544	1.01	4,577,455	94.10	-----	267,248
Wagon distributors.....	17	60	50	10	110,203	182,398	99,929	2,110,585	.44	1,060,148	78.61	-----	-----
Warehouses (distributing).....	5	22	18	4	23,759	48,110	110,675	230,740	.05	100,800	43.08	-----	-----
Supply and machinery distributors.....	92	803	687	116	1,546,272	3,254,238	3,531,221	17,199,780	3.56	10,395,428	60.44	185,847	7,272,635
Amusement and sporting goods.....	22	227	157	70	412,541	820,336	434,459	2,870,509	.60	1,892,386	48.51	45,466	116,657
Amusement and sporting goods (except cameras and motion-picture equip- ment and supplies).....	9	84	65	19	130,727	242,890	355,146	1,158,099	.24	1,026,728	88.66	45,466	-----
Amusement equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Bicycles and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Sporting goods (general line).....	5	47	34	13	87,816	167,880	312,838	874,075	-----	753,044	-----	45,466	-----
Cameras and motion-picture equipment and supplies.....	13	143	92	51	281,814	577,446	49,313	1,712,410	.36	365,658	21.36	-----	116,657
Cameras and photographic supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Moving-picture apparatus.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	(x)
Moving-picture films.....	10	107	66	41	225,459	470,209	26,040	1,393,445	-----	145,648	-----	-----	-----
Automotive.....	87	1,113	946	167	2,422,653	4,249,712	3,194,698	23,075,026	4.78	6,601,450	28.61	5,149,437	508,240
Automobiles and other motor vehicles.....	12	424	375	49	1,063,609	1,916,951	1,079,554	13,092,413	2.71	2,806	.02	4,781,984	2,806
Automobiles and other motor vehicles (general line).....	3	53	44	9	129,900	202,310	370,174	1,062,290	-----	2,806	-----	430,836	2,806
Automobiles (new and used).....	9	371	331	40	933,760	1,714,641	709,380	12,030,123	-----	-----	-----	4,351,148	-----
Automotive equipment.....	30	437	360	77	900,773	1,527,707	1,302,316	6,592,852	1.37	4,400,290	66.74	151,731	379,299
Automobile accessories.....	9	81	68	13	143,952	254,880	210,102	954,721	-----	574,556	-----	4,478	24,000
Automotive equipment (general line).....	26	278	228	50	560,591	918,809	970,093	4,274,904	-----	2,704,443	-----	86,500	354,799
Automotive equipment (specialty lines).....	4	78	64	14	187,230	354,518	121,521	1,303,107	-----	1,121,291	-----	80,753	500
Automobile parts (new and used).....	34	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Automobile parts (new).....	32	230	190	40	427,328	739,213	797,137	3,010,352	-----	1,925,061	-----	163,450	124,135
Automobile parts (used).....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Tires and tubes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Chemicals, drugs, and allied products.....	34	584	441	123	\$1,088,415	\$1,705,530	\$2,385,673	\$10,746,207	2.23	\$9,695,187	90.22	\$234,892	\$669,991
Chemicals.....	11	36	32	4	96,196	192,979	75,146	867,002	.18	387,850	44.73	79,793	226,871
Drugs and drug sundries (general line).....	6	366	269	97	608,080	1,030,630	1,664,439	7,680,626	1.50	7,508,555	97.65	1,700	1,700
Drugs and drug sundries (specialty).....	6	23	18	5	16,574	27,254	48,799	187,207	.04	185,207	98.93	250	250
Paints, varnishes, lacquers, and enamels.....	11	139	122	17	256,659	454,067	577,289	2,002,312	.42	1,613,560	80.59	154,849	441,420
Dry goods and apparel.....	62	531	372	159	997,817	1,915,319	2,608,498	13,326,853	2.78	10,857,860	81.57	-----	537,181
Clothing and furnishings (other than millinery and footwear).....	29	224	140	84	472,632	796,766	784,861	6,319,397	1.31	5,996,297	94.89	-----	29,800
Clothing (general line).....	3	17	13	4	27,008	41,213	105,932	406,323	-----	249,414	-----	-----	-----
Clothing and furnishings.....	3	110	60	50	255,310	327,988	315,192	2,003,455	-----	1,983,455	-----	-----	25,000
Clothing, men's and boys'.....	9	35	27	8	48,205	143,552	187,342	900,841	-----	781,237	-----	-----	-----
Clothing, women's and children's.....	5	39	23	16	86,388	174,391	55,871	2,440,768	-----	2,425,022	-----	-----	-----
Furnishings (general line).....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Furnishings, men's and boys'.....	5	10	6	4	15,989	40,962	74,582	301,114	-----	292,267	-----	-----	4,800
Furs and fur clothing.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Hats and caps.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Hosiery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Dry goods (general line).....	9	162	127	35	246,458	494,301	1,135,467	3,581,438	.74	2,220,328	62.25	-----	1,092
Millinery and millinery supplies.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Notions.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Piece goods.....	14	88	65	23	164,697	389,933	491,711	2,257,133	.47	1,855,092	82.19	-----	606,289
Shoes and other footwear.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----	-----
Electrical.....	56	810	639	171	1,582,259	2,932,511	1,901,567	15,300,459	3.17	12,861,030	84.06	377,740	4,468,677
Electrical goods (including appliances).....	31	552	434	118	1,001,720	1,846,823	1,307,701	10,588,713	2.19	8,622,533	81.43	300,171	4,080,709
Electrical merchandise (general line).....	22	396	313	83	710,405	1,156,148	703,147	6,727,944	-----	6,023,869	-----	180,893	2,234,716
Electrical appliances.....	9	156	121	35	291,315	690,676	604,554	3,800,769	-----	2,598,064	-----	110,278	1,862,084
Electrical equipment and supplies.....	13	121	98	23	284,675	439,290	298,480	1,735,664	.30	1,408,681	81.16	28,190	371,878
Batteries.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Electrical equipment and supplies (general line).....	9	59	42	17	158,485	243,188	193,505	1,205,123	-----	1,090,805	-----	2,840	315,116
Motors and generators.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Radios and radio equipment.....	12	137	107	30	295,864	640,398	295,886	2,976,082	.62	2,820,810	95.00	49,379	-----
Farm products (not elsewhere specified).....	40	258	200	58	572,093	1,093,706	1,141,132	58,297,226	12.08	3,074,550	5.27	517,591	3,919,192
Flowers and nursery stock.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Grain.....	18	124	88	36	319,811	628,540	737,975	54,751,433	11.35	2,719,009	4.97	314,485	2,129,740
Wheat.....	11	92	64	28	260,207	504,253	633,279	48,882,208	-----	711,232	-----	314,485	700,000
Grain (general line).....	7	32	24	8	59,514	124,287	104,696	5,869,225	-----	2,007,777	-----	-----	1,420,740
Hides, skins, and furs.....	10	64	53	11	150,724	278,333	287,886	2,777,545	.58	327,762	11.80	200,000	1,462,061
Furs (dressed).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Furs (raw).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Hides and skins.....	4	38	35	3	67,183	120,348	78,983	1,326,389	-----	(x)	-----	-----	1,326,389
Livestock (other than horses and mules).....	5	30	30	-----	39,769	112,817	63,670	297,492	.06	23,779	7.99	-----	(x)
Wool and mohair.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Other farm products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Farm supplies (except machinery and equipment).....	28	277	249	28	529,500	1,028,967	1,395,740	12,033,504	2.49	6,720,358	55.85	153,942	175,400
Farm supplies (except feed and fertilizer).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Feed.....	21	190	169	21	373,418	718,322	766,112	8,979,844	1.80	4,253,267	47.36	141,042	-----
Fertilizer and fertilizer materials.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Food products (not elsewhere specified).....	293	2,887	2,435	452	5,189,214	13,010,843	4,851,272	79,623,489	16.50	44,324,358	55.67	1,082,386	-----
Confectionery and soft drinks.....	28	150	126	33	288,712	648,597	336,358	3,026,089	.63	2,314,268	76.48	10,000	-----
Confectionery and soft drinks (general line).....	5	25	17	8	32,411	56,465	55,302	424,588	-----	337,655	-----	-----	-----
Confectionery.....	18	106	90	16	203,992	498,607	225,817	2,263,362	-----	1,689,089	-----	-----	-----
Soft drinks.....	5	28	19	9	52,309	93,525	55,179	338,139	-----	280,914	-----	10,000	-----
Dairy products.....	30	557	480	77	1,036,049	2,074,256	178,120	10,504,083	2.18	5,216,669	49.66	821,119	-----
Cheese.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Dairy products (general line).....	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	-----
Milk and cream.....	15	369	326	43	723,476	1,465,568	28,890	6,088,037	-----	3,703,756	-----	722,954	-----
Poultry and poultry products.....	17	73	52	21	80,217	170,144	17,195	1,956,779	.40	968,429	49.49	1,050	-----
Eggs.....	6	47	30	17	52,830	107,061	7,640	1,211,501	-----	572,534	-----	50	-----
Poultry.....	7	12	12	-----	16,016	38,000	4,868	363,087	-----	68,704	-----	-----	-----
Poultry and poultry products (general line).....	4	14	10	4	11,362	24,993	4,687	392,191	-----	327,191	-----	1,000	-----
Dairy and poultry products.....	9	101	74	27	143,852	285,329	222,217	4,712,262	.98	2,945,221	62.50	12,250	-----
Fish and sea foods.....	34	443	391	57	843,194	2,746,909	1,720,936	14,261,692	2.95	9,485,409	66.51	20,347	-----
Fish and sea foods (fresh and cured).....	5	172	157	15	394,906	1,847,833	1,250,388	5,514,047	-----	4,377,492	-----	-----	-----
Fish and sea foods (fresh).....	24	244	204	40	397,329	790,941	367,238	8,041,843	-----	5,085,917	-----	20,347	-----
Fish and sea foods (cured).....	5	32	30	2	50,959	108,085	11,3312	705,802	-----	22,000	-----	-----	-----

See footnotes at end of table.

WHOLESALE DISTRIBUTION—WASHINGTON: 1929

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TABLE 2.—WHOLESALESAERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Food products (not elsewhere specified)— Continued.													
Fruits and vegetables (fresh).....	95	1,300	1,107	202	\$2,344,012	\$6,273,742	\$1,053,121	\$38,705,257	8.02	\$18,457,042	47.60	\$35,000	
Fruits.....	20	574	450	118	1,075,158	3,509,335	1,124,559	19,028,284		2,540,113			
Fruits and vegetables (general line).....	58	935	671	64	1,146,495	2,554,141	738,222	18,042,409		15,007,130		35,000	
Produce.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Vegetables.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Meats and meat products.....	80	240	205	35	452,248	811,860	423,325	6,457,327	1.34	4,937,330	76.46	173,620	
Meats (cured).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Meats (fresh).....	65	99	88	11	209,472	391,908	241,309	3,189,386		2,193,039		33,397	
Meats and meat products (general line).....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Meats and provisions.....	5	60	43	17	51,369	118,032	135,050	1,393,436		1,820,855		57,198	
Forest products (except lumber).....	24	302	231	71	668,666	1,022,703	555,726	11,944,599	2.48	8,790,240	73.59	25,513	\$2,226,657
Boxes, shooks, and cooperage.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Logs, railroad ties, piles, etc.....	13	110	96	14	209,213	508,401	443,316	7,316,291	1.52	4,232,107	57.84		1,536,657
Other forest products.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Furniture and house furnishings.....	26	444	343	101	861,032	1,593,676	2,100,866	7,154,862	1.48	5,795,634	81.00	31,881	
Furniture.....	12	210	162	48	393,340	828,200	1,050,092	3,095,218	.64	2,034,227	65.72		
Furniture (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Furniture (household).....	5	148	110	38	271,600	505,025	830,480	2,264,022		1,270,587			
Furniture (office).....	4	51	43	8	91,700	243,748	152,362	600,394		541,674			
Other furniture (specialty lines).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
House furnishings.....	13	231	179	52	462,102	754,126	1,030,164	3,050,034	.82	3,681,407	93.06	31,881	
Musical instruments and sheet music.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
General merchandise.....	6	58	42	16	135,190	234,357	444,889	5,913,104	1.23	5,101,189	86.27		1,280,611
Groceries and food specialties.....	146	1,872	1,572	300	3,018,446	7,014,219	12,268,693	92,938,547	19.26	64,318,072	69.21	281,365	318,064
Groceries (general line).....	73	1,382	1,161	221	2,482,077	4,571,033	7,698,401	57,368,055	11.80	39,376,003	68.64	108,053	
Food and grocery specialties.....	73	490	411	79	1,135,709	2,443,186	4,570,402	35,568,492	7.37	24,042,069	70.12	153,312	318,064
Bakery products.....	7	32	30	2	44,744	79,240	4,457	489,322		75,508		131,823	
Biscuits and crackers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Canned goods (general line).....	7	51	43	8	94,881	228,147	408,350	5,987,245		3,826,131			
Canned sea foods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Coffee, tea, and spices.....	6	80	60	20	239,809	433,904	208,354	1,992,112		1,708,201		13,489	
Flour and feed.....	6	38	31	7	123,545	463,436	980,065	11,472,029		10,640,438			
Lard substitutes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Sugar.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other food and grocery specialties.....	43	212	175	37	437,391	833,311	1,344,763	12,113,163		8,069,043		8,000	318,064
Hardware.....	36	1,241	1,037	204	2,187,838	3,954,793	5,974,816	22,119,703	4.58	11,655,324	52.69	408,861	6,602,296
Hardware (general line).....	29	1,210	1,011	199	2,151,838	3,897,862	5,893,294	21,810,161	4.52	11,561,056	52.99	402,579	0,585,284
Hardware (specialty).....	7	31	26	5	36,000	56,931	81,522	300,542	.06	94,268	31.37	6,282	17,012
Iron and steel scrap and other waste ma- terials.....	31	222	167	55	344,938	603,852	449,405	3,327,775	.69	1,519,705	45.67	68,000	762,811
Iron and steel scrap.....	5	23	20	3	31,862	54,734	8,879	525,281	.11	203,697	38.78		173,198
Junk and scrap.....	23	173	130	43	279,323	492,723	436,119	2,472,881	.51	1,316,008	53.22	68,000	318,000
Waste rubber, rags, and paper.....	3	26	17	9	33,753	56,395	4,407	329,613	.07				271,613
Jewelry and optical goods.....	24	312	183	129	480,634	762,189	1,013,480	4,485,071	.93	3,011,033	67.13	75,000	
Jewelry.....	20	271	147	124	387,271	653,542	968,907	4,150,805	.86	2,678,787	64.40		
Optical goods.....	4	41	36	5	73,363	108,647	44,553	334,266	.07	334,266	100.00	75,000	
Leather and leather goods (except gloves and shoes).....	13	67	53	14	153,932	289,005	439,774	1,107,789	.23	714,696	64.52		65,190
Leather and leather goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Leather and leather belting.....	3	13	11	2	26,302	54,878	31,410	182,941	.04	119,751	65.46		65,190
Luggage and leather goods.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Shoe findings.....	6	45	35	10	118,030	215,099	379,633	850,262	.18	548,832	64.55		2,000
Lumber and building materials (other than metal).....	111	1,240	1,103	137	2,285,786	4,813,746	2,059,177	49,588,704	10.28	25,343,123	51.10	261,789	3,028,682
Construction and building materials (other than metal and wood).....	52	601	652	39	1,274,273	2,901,705	622,494	11,842,192	2.46	9,951,134	84.03	24,147	544,510
Lumber and millwork.....	59	540	451	98	1,011,513	1,912,041	1,436,683	37,750,512	7.82	15,301,989	40.77	237,042	2,484,472
Machinery, equipment, and supplies (ex- cept electrical).....	158	1,074	1,225	449	2,855,141	5,516,565	5,772,612	20,166,605	5.43	17,535,631	86.94	1,581,040	7,696,532
Commercial equipment and supplies.....	20	179	148	31	312,043	573,875	449,326	1,837,575	.38	1,446,409	78.71		12,300
Construction equipment and supplies.....	11	37	33	4	73,271	240,217	192,357	1,708,721	.37	1,191,308	66.23		458,285
Construction machinery and equip- ment.....	5	19	16	3	34,126	74,088	75,561	459,845		395,479			432,281
Road machinery and equipment.....	0	18	17	1	39,145	175,129	110,796	1,338,876		795,829			26,004

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALEERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies (ex- cept electrical)—Continued.													
Farm machinery and equipment.....	6	56	48	8	\$94,528	\$181,935	\$337,042	\$993,726	.21	\$863,517	86.90	\$49,990	-----
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	74	571	490	81	1,101,331	2,214,081	2,387,492	9,998,500	2.07	6,271,282	62.72	185,847	\$4,625,441
Professional equipment and supplies.....	19	481	227	254	599,270	982,173	1,051,879	3,378,678	.80	3,337,639	86.05	1,046,454	23,891
Church equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	286,914	-----	(x)	-----
Dental equipment and supplies.....	3	27	20	7	48,276	71,949	79,200	346,906	-----	286,914	-----	988,065	-----
School equipment and supplies.....	4	326	114	212	347,108	553,161	646,948	2,389,339	-----	2,108,836	-----	(x)	(x)
Scientific and laboratory equipment and supplies.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)	(x)
Surgical, medical, and hospital equip- ment and supplies.....	8	102	72	30	145,858	268,277	246,167	863,385	-----	760,318	-----	-----	-----
Service equipment and supplies.....	21	155	115	40	303,028	524,344	403,144	2,286,840	.48	1,492,638	65.27	298,743	387,706
Transportation equipment and supplies.....	7	106	164	31	371,670	790,940	951,372	5,402,566	1.12	2,932,838	54.29	-----	2,188,909
Metals and minerals (except petroleum and scrap).....	22	192	171	21	374,510	859,888	892,638	8,486,884	1.76	8,156,932	96.11	61,453	1,574,025
Coal.....	8	81	73	8	152,328	413,505	114,711	5,611,278	1.16	5,533,081	98.61	651	125,959
Iron and steel (except scrap).....	8	95	83	12	198,091	397,276	736,423	2,674,802	.54	2,481,492	90.38	30,659	1,400,473
Metals and metal work (other than iron and steel).....	6	16	15	1	24,091	49,107	41,504	300,804	.06	142,359	47.33	30,143	47,602
Paper and paper products.....	24	393	311	82	742,504	1,280,856	1,560,269	6,859,361	1.42	5,661,409	81.08	5,216	2,021,081
Paper and paper products (general line).....	16	299	242	57	592,372	984,227	1,310,154	5,487,230	1.14	5,169,513	94.21	-----	1,977,617
Paper and paper products.....	4	30	24	6	50,285	82,002	81,428	380,932	.08	273,472	71.79	5,215	43,564
Stationery and stationery supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Wall paper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----
Petroleum and petroleum products.....	34	140	124	16	244,477	521,818	340,378	4,044,027	.84	2,170,934	53.68	73,050	258,590
Gasoline and oil.....	9	12	12	-----	19,167	48,284	18,139	813,918	.17	449,875	55.27	-----	-----
Gasoline and naphthas.....	3	27	24	3	55,546	135,950	13,254	699,467	.14	295,207	42.20	-----	-----
Lubricating oils and greases.....	6	31	27	4	50,239	93,897	95,738	575,094	.12	486,058	84.67	-----	7,860
Petroleum and petroleum products (general line).....	16	70	61	9	110,525	243,687	213,247	1,955,548	.41	938,894	48.01	73,050	250,700
Plumbing and heating equipment and supplies.....	34	434	358	76	939,716	1,972,351	1,964,474	9,501,678	1.97	6,779,876	71.36	25,236	2,156,148
Plumbing equipment and supplies.....	27	368	303	65	834,277	1,745,175	1,799,672	8,654,528	1.79	6,377,824	73.60	25,236	2,159,148
Heating equipment and supplies.....	7	66	55	11	105,439	227,176	164,802	847,050	.18	402,052	47.46	-----	-----
Tobacco and tobacco products (except leaf).....	28	151	130	21	318,787	597,619	553,226	9,238,562	1.91	6,055,242	65.54	23,525	2,090
All other.....	31	228	191	37	430,965	792,081	894,401	4,342,856	.90	2,703,333	62.25	38,298	1,295,175
Books, periodicals, and newspapers.....	8	40	33	7	49,090	74,489	21,783	551,916	.11	286,024	51.82	-----	-----
Oils and greases (animal).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----
Rubber goods (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----
Textiles and textile materials (other than dry goods).....	5	36	24	12	61,436	125,698	179,995	895,147	.19	870,302	97.22	13,177	144,175
Miscellaneous kinds of business.....	14	74	63	11	117,278	203,283	268,891	1,154,220	.24	523,120	45.32	25,121	151,000

SEATTLE (pop. 365,583)

Total.....	730	9,076	7,398	1,678	\$18,192,558	\$35,558,694	\$33,637,534	\$321,327,746	100.00	\$174,429,623	54.28	\$5,501,812	\$29,397,457
Types of wholesalers:													
Service wholesalers.....	637	8,336	6,773	1,563	16,729,928	32,404,509	30,469,769	300,873,401	93.63	162,159,288	53.90	5,417,696	23,522,833
Exporters.....	38	259	176	83	649,196	1,285,789	887,493	73,977,220	23.02	6,686,302	9.01	-----	1,280,611
Importers.....	24	85	69	27	137,377	272,494	393,214	3,065,123	.95	690,118	22.52	-----	478,359
Wholesale merchants.....	575	7,992	6,539	1,453	15,943,855	30,906,216	29,279,092	223,831,058	69.66	154,803,868	69.16	5,417,696	21,703,893
Limited function wholesalers.....	31	104	85	19	192,320	363,554	302,996	5,846,372	1.82	3,321,200	56.81	-----	150,000
Cash and carry.....	19	26	24	2	41,180	84,545	125,847	2,122,786	.06	160,290	7.55	-----	-----
Drop shippers.....	4	28	21	5	70,671	125,705	15,060	2,160,209	.67	1,956,422	90.52	-----	150,000
Wagon distributors.....	4	35	27	8	58,710	108,794	53,405	1,348,431	.42	1,120,488	83.10	-----	-----
Warehouses (distributing).....	4	17	13	4	21,759	43,510	108,675	214,946	.07	85,000	39.54	-----	-----
Supply and machinery distributors.....	62	636	540	96	1,270,310	2,730,631	2,864,709	14,607,973	4.55	8,049,135	61.26	84,116	5,724,624
Amusement and sporting goods.....	18	191	132	59	350,954	698,104	252,399	2,299,578	.71	868,418	37.76	-----	118,657
Amusement and sporting goods (except cameras and motion-picture equip- ment and supplies).....	5	48	40	8	69,140	120,658	203,086	587,168	.18	502,760	85.62	-----	-----
Cameras and motion-picture equipment and supplies.....	13	143	92	51	281,814	577,446	49,313	1,712,410	.53	365,658	21.35	-----	116,657
Automotive.....	38	697	566	111	1,597,701	2,768,065	1,737,722	15,422,545	4.80	4,041,925	26.21	3,380,898	410,239
Automobiles and other motor vehicles.....	6	275	238	37	788,877	1,292,744	625,035	9,166,102	2.85	-----	-----	3,216,359	-----
Automotive equipment.....	19	305	249	56	667,157	1,119,680	802,071	4,929,449	1.53	3,283,658	66.61	116,418	371,799
Automobile parts (new and used).....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)
Tires and tubes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)

See footnotes at end of table.

WHOLESALE DISTRIBUTION—WASHINGTON: 1929

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TABLE 2.—WHOLESALESALE ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
SEATTLE—Continued													
Chemicals, drugs, and allied products.....	27	347	256	91	\$596,224	\$928,001	\$1,409,584	\$8,211,863	1.93	\$5,618,864	90.45	\$130,543	\$420,419
Chemicals.....	8	21	17	4	36,671	70,886	45,617	414,843	.13	271,370	65.42	79,793	226,871
Drugs and drug sundries (general line).....	4	249	174	75	438,003	664,815	1,120,439	4,955,743	1.54	4,784,400	96.54	1,700	1,700
Drugs and drug sundries (specialty).....	6	23	18	5	16,574	27,254	48,799	187,207	.06	185,207	98.93	250	250
Paints, varnishes, lacquers, and enamels.....	9	54	47	7	104,976	163,046	194,720	654,070	.20	377,288	57.68	50,500	191,841
Dry goods and apparel.....	53	387	263	124	779,959	1,476,096	1,503,561	9,965,062	3.10	8,977,683	90.09	535,080	535,080
Clothing and furnishings (other than millinery and footwear).....	24	200	125	75	442,123	745,132	659,970	5,858,624	1.82	5,692,433	97.16	29,800	29,800
Dry goods (general line).....	0	44	34	10	60,906	109,533	159,521	690,715	.21	654,315	94.73	1,700	1,700
Millinery and millinery supplies.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	506,289	506,289
Notions.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	506,289	506,289
Piece goods.....	14	88	65	23	164,697	389,933	491,711	2,257,133	.70	1,855,092	82.19	506,289	506,289
Shoes and other footwear.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	506,289	506,289
Electrical.....	34	474	370	104	993,169	1,853,688	1,201,861	9,734,188	3.03	8,824,581	90.66	160,238	2,746,889
Electric goods (including appliances).....	16	267	205	62	507,366	950,019	716,779	5,858,726	1.82	5,321,537	90.83	131,501	2,426,774
Electrical merchandise (general line).....	10	165	124	41	342,702	560,029	376,185	3,560,714	1.16	3,290,633	92.42	21,283	1,019,054
Electrical appliances.....	6	102	81	21	164,654	396,500	340,594	2,298,012	.70	2,030,904	88.38	110,278	1,407,720
Electrical equipment and supplies.....	12	106	80	20	264,675	410,042	261,020	1,649,392	.51	1,329,609	80.61	23,877	320,115
Radios and radio equipment.....	6	101	79	22	221,138	480,125	223,163	2,226,070	.69	2,173,386	97.63	4,800	4,800
Farm products (not elsewhere specified).....	18	150	108	42	396,401	754,792	784,478	50,905,074	15.84	2,513,734	4.94	200,000	2,771,474
Grain.....	10	89	57	32	250,537	488,240	506,915	48,770,850	15.18	2,185,972	4.48	2,129,740	2,129,740
Wheat.....	7	75	49	26	226,062	420,551	505,516	45,540,989	14.54	2,111,232	4.25	700,000	700,000
Grain (general line).....	3	14	8	6	32,875	67,689	1,309	3,229,867	.01	1,474,740	.03	1,429,740	1,429,740
Hides, skins, and furs.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	9	157	144	13	317,089	518,887	867,250	7,149,572	2.23	4,885,111	68.33	300	75,400
Farm supplies (except feed and fertilizer).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed.....	5	101	89	12	217,882	340,392	336,854	4,050,234	1.45	2,720,682	68.03	(x)	(x)
Fertilizer and fertilizer materials.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified).....	96	1,384	1,189	195	2,586,149	6,034,932	2,095,407	40,271,696	12.53	27,353,146	67.92	932,338	932,338
Confectionery and soft drinks.....	8	75	63	12	161,834	433,497	161,594	1,727,172	.54	1,615,445	93.53	10,000	10,000
Dairy products.....	10	334	296	38	670,114	1,148,053	50,108	6,599,346	2.05	3,803,812	57.64	820,819	820,819
Poultry and poultry products.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dairy and poultry products.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	21	367	338	29	751,370	2,565,651	1,662,449	13,513,713	4.21	9,107,962	67.40	3,256	3,256
Fruits and vegetables (fresh).....	28	373	318	55	630,920	1,176,581	301,315	10,182,343	3.17	6,579,926	64.62	35,000	35,000
Fruits.....	4	14	5	9	33,449	51,418	21,820	2,075,040	.07	5,794,001	56.81	35,000	35,000
Fruits and vegetables (general line).....	17	270	251	19	505,911	973,280	201,831	7,153,792	2.19	5,794,001	56.81	35,000	35,000
Produce.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vegetables.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Meats and meat products.....	12	121	96	25	230,744	420,202	333,739	3,634,492	1.13	3,189,180	87.76	51,011	51,011
Meats (cured).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Meats (fresh).....	6	51	44	7	144,613	263,246	199,833	1,870,790	.55	1,655,781	88.48	(x)	(x)
Meats and meat products (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Meats and provisions.....	3	40	33	16	33,245	87,763	127,015	1,163,237	.36	1,163,237	100.00	(x)	(x)
Forest products (except lumber).....	16	122	103	19	309,062	591,202	462,389	8,787,109	2.73	5,772,576	65.84	16,263	2,228,657
Boxes, shooks, and cooperage.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Logs, railroad ties, piles, etc.....	9	102	89	13	249,638	474,064	416,665	6,053,842	2.17	4,043,198	67.97	(x)	1,536,657
Other forest products.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	21	339	265	74	673,938	1,300,328	1,558,778	5,864,750	1.82	4,718,617	80.46	31,881	31,881
Furniture.....	8	112	90	22	217,306	560,016	589,108	1,977,312	.62	1,120,806	56.68	31,881	31,881
House furnishings.....	12	224	178	51	451,132	728,962	968,070	3,783,828	1.18	3,517,811	92.97	1,280,611	1,280,611
General merchandise.....	4	39	27	12	101,100	172,704	383,117	5,581,974	1.74	5,030,000	90.11	37,742	318,064
Groceries and food specialties.....	79	1,039	871	168	2,168,506	4,133,125	7,455,845	57,798,663	17.99	40,196,231	69.56	37,742	318,064
Groceries (general line).....	34	687	577	110	1,290,043	2,270,963	3,623,456	28,151,961	8.76	19,248,426	68.37	17,063	17,063
Food and grocery specialties.....	45	352	294	58	878,463	1,862,162	3,832,389	29,646,702	9.23	20,947,805	70.66	20,689	318,064
Hardware.....	19	670	561	109	1,188,158	2,111,038	2,897,368	11,294,616	3.51	3,153,186	27.92	106,368	3,370,330
Hardware (general line).....	14	646	541	105	1,157,480	2,060,980	2,811,032	11,023,158	3.43	3,060,268	27.75	99,084	3,353,318
Hardware (specialty).....	5	24	20	4	30,678	50,058	76,334	266,458	.08	92,918	34.87	6,282	17,012
Iron and steel scrap and other waste mate- rials.....	16	177	126	51	275,612	480,097	308,614	2,560,803	.80	1,259,980	49.20	18,000	581,358
Iron and steel scrap.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Junk and scrap.....	9	131	91	40	213,789	374,645	294,062	1,751,185	.54	1,056,283	60.32	18,000	181,821
Waste rubber, rags, and paper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 2.—WHOLESALESAERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
SEATTLE—Continued													
Jewelry and optical goods.....	17	164	108	58	\$330,364	\$664,196	\$744,776	\$3,299,910	1.03	\$2,500,031	75.76		
Leather and leather goods (except gloves and shoes).....	10	45	35	10	98,636	178,767	226,468	709,673	.22	412,063	58.08		\$2,000
Lumber and building materials (other than metal).....	66	697	602	95	1,416,735	3,036,500	1,124,492	37,423,576	11.65	15,057,077	40.23	\$19,147	2,591,167
Construction and building materials (other than metal and wood).....	23	363	339	24	701,070	1,640,486	332,812	7,000,516	2.37	6,428,529	84.58	19,147	539,510
Lumber and millwork.....	43	334	263	71	715,665	1,387,014	791,680	20,823,090	9.28	8,028,548	28.93		2,051,047
Lumber.....	30	308	241	67	687,680	1,315,874	728,453	20,379,582		8,362,594			2,051,047
Millwork.....	4	26	22	4	27,985	71,140	63,227	443,478		265,954			
Machinery, equipment, and supplies (ex- cept electrical).....	103	1,029	850	179	2,026,209	4,048,445	4,001,876	19,604,491	6.10	12,736,537	64.97	410,361	6,095,825
Commercial equipment and supplies.....	16	157	129	28	275,312	496,632	376,224	1,057,687	.52	1,321,997	70.75		12,300
Construction equipment and supplies.....	5	15	13	2	33,445	139,833	105,422	970,896	.30	618,827	63.74		155,396
Farm machinery and equipment.....	4	33	29	4	58,374	116,333	218,768	672,700	.21	579,724	86.17		
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	51	426	363	63	865,195	1,801,098	1,814,181	8,235,147	2.56	5,397,470	65.54	84,116	3,350,319
Professional equipment and supplies.....	11	89	71	18	185,626	305,930	301,073	1,018,692	.32	829,230	81.40	51,140	18,760
Service equipment and supplies.....	10	114	81	33	236,587	398,919	241,042	1,647,379	.51	1,056,445	64.13	275,095	340,141
Barber and beauty-parlor equipment and supplies.....	5	82	57	26	147,952	235,459	155,167	743,508		363,185		10,970	
Bootblack and hat cleaners' equip- ment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Fire-protection equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Laundry equipment and supplies.....	3	28	23	5	77,418	149,482	82,859	877,816		683,493		264,125	340,141
Transportation equipment and supplies.....	6	195	164	31	371,670	789,700	945,166	5,401,930	1.68	2,932,838	54.29		2,188,909
Metals and minerals (except petroleum and scrap).....	16	171	153	18	323,283	754,496	818,480	6,960,133	2.17	6,722,723	96.59	31,310	1,480,350
Coal.....	6	73	67	6	120,838	350,926	114,711	4,398,392	1.87	4,320,195	98.22	651	125,950
Iron and steel (except scrap).....	7	92	80	12	192,419	386,342	608,516	2,462,791	.77	2,369,020	96.23	30,650	1,301,798
Metals and metal work (other than iron and steel).....	3	6	6		10,026	17,228	5,253	98,050	.03	32,002	32.95		32,602
Paper and paper products.....	14	246	193	53	442,942	759,192	944,272	4,199,905	1.31	3,473,408	82.70	5,215	1,614,837
Petroleum and petroleum products.....	5	20	18	2	14,865	50,573	6,513	54,904	.02	39,838	72.56	954	4,000
Plumbing and heating equipment and supplies.....	20	307	253	54	678,805	1,396,749	1,354,887	6,913,393	2.16	4,749,888	68.71	20,000	1,653,414
Plumbing equipment and supplies.....	14	244	200	44	574,697	1,172,351	1,191,085	6,084,967	1.89	4,365,836	71.75	20,000	1,653,414
Heating equipment and supplies.....	6	63	53	10	104,108	224,398	163,802	828,416	.26	384,052	46.36		
Tobacco and tobacco products (except leaf).....	13	76	67	9	195,004	321,852	248,675	5,112,655	1.59	3,276,806	64.13		
All other.....	18	148	120	28	331,713	629,367	680,729	3,221,623	1.00	2,245,853	69.71	1,177	1,121,697

SPOKANE (pop. 115,514)

Total.....	167	2,546	1,999	547	\$4,313,364	\$8,091,858	\$9,635,778	\$58,753,597	100.00	\$34,857,558	69.33	\$3,709,177	\$4,810,113
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants.....	150	2,502	1,959	543	4,260,227	7,957,337	9,580,525	57,444,424	97.77	33,023,411	69.05	3,709,177	4,399,976
Limited function wholesalers.....	4	24	21	3	14,748	25,177	4,000	476,545	.81	362,453	76.09		107,248
Supply and machinery distributors.....	7	20	19	1	38,389	100,344	92,253	832,618	1.42	671,694	80.60		302,889
Automotive.....	17	271	230	35	565,242	1,034,624	927,180	5,737,336	9.77	1,292,072	22.52	1,668,701	90,472
Automobiles and other motor vehicles.....	6	149	137	12	324,792	624,207	454,519	3,920,311	6.68	2,806	0.07	1,668,625	2,806
Automotive equipment.....	6	42	34	8	72,944	145,613	135,743	555,832	.95	230,446	41.40	10,314	2,000
Automobile parts (new and used).....	5	80	65	15	167,506	264,804	336,918	1,255,193	2.14	1,058,820	84.36	117,702	55,666
Chemicals, drugs, and allied products *.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Dry goods and apparel.....	4	87	68	19	135,817	300,538	871,063	2,406,584	4.10	1,824,427	75.81		1,092
Electrical.....	16	274	216	58	455,104	847,600	550,765	4,228,679	7.20	2,935,154	69.41	217,602	1,142,627
Farm products (not elsewhere specified).....	5	40	37	3	74,097	145,079	93,235	2,159,019	3.67	25,504	1.18		694,899
Farm supplies (except machinery and equipment).....	4	54	48	6	92,322	209,823	247,715	2,987,152	5.08	737,306	24.68	60,158	100,000
Food products (not elsewhere specified).....	20	267	239	28	444,666	874,996	227,044	5,015,266	9.56	4,041,098	71.07	46,939	
Confectionery and soft drinks.....	4	12	10	2	31,413	54,431	48,852	171,218	.29	25,333	14.80		
Dairy products.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Poultry and poultry products.....	4	10	10		9,720	20,898	3,767	184,421	.31	64,543	35.00	1,050	
Fish and sea foods.....	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)	
Fruits and vegetables (fresh).....	12	108	100	8	165,590	354,450	69,862	2,927,304	4.98	2,447,397	83.61		
Meats and meat products.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	

See footnotes at end of table.

WHOLESALE DISTRIBUTION—WASHINGTON: 1929

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TABLE 2.—WHOLESALESALE ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Num- ber of estab- lish- ments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES ¹		SALES TO ULTIMATE CONSUM- ERS (at retail)	SALES TO INDUS- TRIAL CON- SUMERS
		Total	Male	Fe- male				Amount	Per cent of total	Amount	Per cent of net sales		
SPOKANE—Continued													
Forest products (except lumber)	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Furniture and house furnishings ²	3	41	35	6	\$72,396	\$138,194	\$310,894	\$706,343	1.20	\$495,432	70.14	(x)	-----
Groceries and food specialties	12	283	240	43	508,121	937,007	1,621,287	12,177,587	20.73	5,387,887	44.24	\$215,483	-----
Groceries (general line)	9	206	223	43	474,672	872,633	1,001,260	11,069,528	19.86	5,251,519	45.00	91,000	-----
Food and grocery specialties	3	17	17	-----	33,449	64,374	19,977	508,059	.87	136,368	26.84	124,483	-----
Hardware	5	239	205	34	447,594	810,206	1,345,196	4,349,913	7.40	2,399,391	55.16	34,441	\$1,415,042
Iron and steel scrap and other waste ma- terials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry and optical goods	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	13	133	120	13	176,753	324,511	624,421	3,742,598	6.37	3,589,594	95.91	180,000	339,782
Construction and building materials (other than metal and wood)	3	12	12	-----	21,476	39,015	3,717	104,612	.18	81,312	77.73	-----	5,000
Lumber and millwork	10	121	108	13	155,277	285,496	620,704	3,637,086	6.19	3,508,282	96.43	180,000	334,782
Machinery, equipment, and supplies (ex- cept electrical)	22	425	198	227	495,216	869,479	999,533	4,088,102	6.06	3,426,437	83.81	1,053,310	300,020
Metals and minerals (except petroleum and scrap)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	6	90	73	17	178,292	290,428	387,912	1,559,206	2.65	1,020,944	65.48	-----	131,760
Petroleum and petroleum products	6	40	36	4	75,524	142,459	144,236	1,110,721	1.89	608,754	54.81	41,665	250,700
Plumbing and heating equipment and supplies	3	59	47	12	121,187	300,006	289,840	1,402,067	2.39	1,339,998	95.57	5,236	260,732
Tobacco and tobacco products (except leaf)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other	5	17	12	5	25,898	49,511	79,799	388,624	.66	231,776	59.04	12,000	22,508

TACOMA (pop. 106,817)

Total.....	114	1,457	1,179	278	\$2,643,454	\$4,643,926	\$4,587,968	\$31,914,282	100.00	\$25,127,388	78.73	\$354,609	\$2,505,882
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants.....	97	1,243	1,022	221	2,179,072	4,030,840	4,261,442	28,020,520	87.83	22,242,719	70.35	319,051	1,707,806
Limited function wholesalers.....	6	132	83	49	316,789	364,066	22,637	2,051,062	9.25	2,517,598	85.29	—	—
Cash and carry.....	3	3	3	—	5,239	9,714	16,487	361,274	1.13	(x)	(x)	(x)	(x)
Drop shippers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Supply and machinery distributors.....	11	82	74	8	140,993	249,014	303,887	932,800	2.92	367,069	39.35	35,558	738,066
Amusement and sporting goods.....	4	36	25	11	61,587	122,232	182,060	570,631	1.79	523,968	91.77	45,466	—
Electrical.....	5	53	45	8	117,707	209,958	140,971	1,233,473	3.86	997,228	80.85	—	465,142
Food products (not elsewhere specified).....	20	151	126	25	252,645	528,952	205,214	4,740,856	14.85	3,143,599	66.31	30,500	—
Forest products (except lumber).....	3	123	73	50	299,070	342,384	8,906	2,395,225	7.51	2,356,247	98.37	—	—
Groceries and food specialties.....	19	282	237	45	460,849	969,249	1,333,757	9,833,120	30.81	8,071,836	88.19	—	—
Groceries (general line).....	8	224	187	37	360,036	720,048	1,205,005	8,131,920	25.48	7,662,504	94.23	—	—
Food and grocery specialties.....	11	58	60	8	110,813	249,201	128,752	1,701,200	5.33	1,009,332	59.33	—	—
Machinery, equipment, and supplies (ex- cept electrical).....	18	151	120	31	235,700	416,604	474,019	1,593,401	4.99	831,387	52.18	37,258	784,546
Commercial equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling ma- chinery, equipment, and supplies.....	10	82	74	8	140,993	247,774	297,681	932,165	2.92	367,069	39.38	35,558	738,056
Professional equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies.....	5	15	15	—	26,800	52,875	80,759	354,016	1.10	231,163	65.30	1,700	46,490
Transportation equipment and supplies.....	1	—	—	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other ¹⁰	3	39	37	2	46,300	60,720	90,543	298,221	.93	222,617	74.65	25,121	151,000

¹ Credit sales are not strictly comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

² Includes 3 establishments specializing in refrigerators (electric).

³ Includes 2 establishments specializing in coffee and 4 in coffee, tea, and spices.

⁴ Includes 4 establishments specializing in flour and 2 in flour and feed.

⁵ Includes 1 establishment in "Musical instruments and sheet music."

⁶ Includes 1 establishment in "Drugs and drug sundries (general line)" and 1 in "Paints, varnishes, lacquers, and enamels."

⁷ Includes 7 establishments in "Electrical goods (including appliances)"; 1 in "Electrical equipment and supplies"; 6 in "Radio and radio equipment"; and 1 in "Refrigerators (electric)."

⁸ Includes 2 establishments in "Furniture" and 1 in "House furnishings."

⁹ Includes 6 establishments in "Automotive," 2 in "Chemicals, drugs, and allied products," 2 in "Dry goods and apparel," 3 in "Farm products (not elsewhere specified)," 5 in "Farm supplies (except machinery and equipment)," 1 in "Furniture and house furnishings," 2 in "Hardware," 1 in "Iron and steel scrap and other waste materials," 1 in "Jewelry and optical goods," 1 in "Leather and leather goods (except gloves and shoes)," 6 in "Lumber and building materials (other than metal)," 1 in "Metals and minerals (except petroleum and scrap)," 2 in "Paper and paper products," 2 in "Petroleum and petroleum products," 5 in "Plumbing and heating equipment and supplies," and 2 in "Tobacco and tobacco products (except leaf)."

¹⁰ Includes 2 establishments in "Books, periodicals, and newspapers," and 1 in "Miscellaneous kinds of business."

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total.....	2,631	30,391	24,850	5,541	\$51,100,990	\$103,039,694	\$79,573,327	\$1,147,135,953	100.00	\$534,555,505	\$11,920,284	\$96,978,637
Wholesalers only.....	1,370	15,637	12,680	2,957	29,367,054	58,566,622	55,176,033	482,531,900	42.06	270,739,552	10,501,680	39,674,410
Assemblers and country buyers.....	307	2,529	2,181	348	2,626,672	4,882,817	3,303,646	263,683,182	22.99	10,530,993	98,643	—
All other types of wholesale establishments.....	854	12,225	9,989	2,236	19,107,264	39,590,255	21,093,648	400,920,871	34.95	253,284,960	1,320,061	57,304,217
Amusement and sporting goods.....	31	354	228	126	656,233	1,277,473	535,276	5,816,489	.51	1,392,396	89,655	116,857
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	12	99	77	22	165,209	310,761	485,713	1,403,078	.12	1,020,728	89,655	—
Amusement equipment and supplies.....	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Bicycles and supplies.....	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Sporting goods (general line).....	8	62	46	16	122,297	235,751	413,405	1,110,054	—	763,644	89,655	—
Cameras and motion-picture equipment and supplies.....	19	255	149	106	491,024	966,712	49,563	4,413,411	.39	365,658	—	116,657
Cameras and photographic supplies.....	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	(X)
Moving-picture apparatus.....	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Moving-picture films.....	16	219	123	96	434,699	859,475	20,290	4,094,446	—	145,048	—	—
Automotive.....	107	1,258	1,070	188	2,768,412	5,010,463	3,917,168	27,389,090	2.39	10,085,236	5,149,437	869,463
Automobiles and other motor vehicles.....	12	424	375	49	1,063,669	1,916,951	1,079,554	13,092,413	1.14	2,806	4,781,984	2,806
Automobiles and other motor vehicles (general line).....	3	53	44	9	129,900	202,310	370,174	1,062,200	—	2,806	430,836	2,806
Automobiles (new and used).....	9	371	331	40	933,769	1,714,641	709,380	12,080,123	—	—	4,851,148	—
Automotive equipment.....	46	463	384	79	966,350	1,655,485	1,364,293	7,215,406	.63	4,967,098	151,731	674,670
Automobile accessories.....	9	81	68	13	143,952	254,330	210,102	954,721	—	574,556	4,478	24,000
Automotive equipment (general line).....	33	304	252	52	635,168	1,046,587	1,032,640	4,897,518	—	3,271,251	65,506	650,070
Automotive equipment (specialty lines).....	4	78	64	14	137,230	354,518	121,521	1,363,167	—	1,121,291	80,753	500
Automobile parts (new and used).....	39	258	215	41	454,477	790,804	840,696	3,201,245	.28	2,079,690	176,110	124,135
Automobile parts (new).....	36	249	208	41	462,037	784,963	833,780	3,159,170	—	2,053,830	165,450	124,135
Automobile parts (used).....	3	7	7	—	2,440	5,841	15,916	42,069	—	25,860	12,660	—
Tires and tubes.....	10	115	96	19	284,916	647,223	623,655	3,880,026	.34	3,035,042	39,612	67,052
Chemicals, drugs, and allied products.....	75	870	679	191	1,757,963	3,086,108	3,507,641	18,588,627	1.62	16,844,000	332,361	2,561,284
Chemicals.....	23	121	101	20	297,582	545,145	206,783	4,481,677	.39	3,804,524	79,793	1,338,226
Chemicals (industrial).....	5	17	13	4	32,162	59,301	18,784	429,565	—	393,401	79,793	281,716
Explosives.....	6	53	44	9	136,478	233,296	82,959	3,082,034	—	3,081,034	—	919,320
Other chemicals.....	12	51	44	7	128,952	253,548	105,040	909,775	—	330,089	—	157,190
Drugs and drug sundries (general line).....	6	306	269	97	668,986	1,030,630	1,064,439	7,689,626	.67	7,508,555	—	1,700
Drugs and drug sundries (specialty).....	15	90	69	21	184,171	356,022	328,980	1,929,158	.17	1,742,491	250	10,743
Drugs.....	9	72	55	17	144,679	287,871	274,520	1,233,262	—	1,080,268	250	10,743
Drug sundries.....	4	11	9	2	19,940	32,984	33,167	247,638	—	213,975	—	—
Rubber goods (druggists).....	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Sanitary supplies, insecticides, etc.....	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Paints, varnishes, lacquers, and enamels.....	31	293	240	53	607,224	1,154,311	1,307,459	4,488,166	.39	3,788,430	252,318	1,210,615
Dry goods and apparel.....	92	697	508	194	1,315,973	2,625,463	3,293,184	20,128,446	1.75	16,224,975	27,000	967,410
Clothing and furnishings (other than millinery and footwear).....	41	262	169	93	541,918	962,624	869,476	8,342,778	.73	7,563,078	—	29,800
Clothing (general line).....	3	17	13	4	27,008	41,213	105,032	406,323	—	249,414	—	—
Clothing and furnishings.....	4	114	64	50	257,310	330,538	315,192	2,056,455	—	2,030,455	—	25,000
Clothing, men's and boys'.....	11	36	28	8	54,334	151,815	187,342	1,098,485	—	903,881	—	—
Clothing, women's and children's.....	8	52	32	20	104,979	210,804	60,071	3,039,805	—	3,024,069	—	—
Furnishings (general line).....	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Furnishings, men's and boys'.....	8	24	17	7	48,634	135,168	151,234	968,479	—	899,622	—	4,800
Furnishings, women's and children's.....	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Furs and fur clothing.....	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Hats and caps.....	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Hosiery.....	3	7	4	3	12,418	22,940	17,516	532,590	—	252,990	—	—
Dry goods (general line).....	10	162	127	35	246,458	494,991	1,140,467	3,629,045	.32	2,276,935	—	3,212
Dry goods (specialty, other than specified).....	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Millinery and millinery supplies.....	6	30	23	7	74,339	160,867	46,314	816,504	.07	786,920	—	—
Notions.....	6	18	10	8	27,644	53,100	104,287	454,487	.04	335,896	—	185,885
Piece goods.....	20	100	76	24	197,909	439,140	511,711	2,935,508	.26	2,467,635	27,000	556,289
Cotton goods.....	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	(X)
Linens.....	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Piece goods (general line).....	6	19	14	5	20,035	47,073	54,104	719,039	—	316,206	—	177,460
Silks and velvets.....	3	17	10	7	29,696	57,681	162,188	463,211	—	463,211	—	—
Woolens and worsteds.....	7	49	39	10	110,724	235,544	280,827	1,163,933	—	1,108,393	—	288,829
Shoes and other footwear.....	7	123	98	25	227,105	513,391	620,929	3,766,595	.33	2,695,982	—	192,224

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Electrical.....	98	1,480	1,216	271	\$2,612,106	\$4,642,374	\$3,402,116	\$36,762,148	3.20	\$32,571,756	\$422,897	\$18,680,141
Electrical goods (including appliances).....	49	907	735	172	1,561,892	2,659,063	2,145,528	27,049,994	2.36	25,332,754	198,952	17,543,564
Electrical merchandise (general line).....	38	720	577	143	1,276,709	2,047,120	1,713,047	23,801,859	2.06	22,377,004	198,062	15,726,296
Electrical appliances.....	11	187	168	20	285,183	611,043	431,881	3,248,135	0.28	2,955,760	—	1,817,268
Electrical equipment and supplies.....	30	176	139	37	403,126	694,127	581,486	3,761,885	0.33	3,074,599	64,278	1,094,504
Batteries.....	4	34	29	5	81,238	186,139	76,274	710,060	0.06	507,932	16,037	66,840
Electrical equipment and supplies (general line).....	18	80	58	22	205,176	325,278	303,096	2,494,131	0.22	2,087,124	35,450	935,932
Motors and generators.....	8	62	52	10	116,712	182,710	202,116	557,694	0.05	479,493	12,791	91,732
Radios and radio equipment.....	15	153	121	32	336,017	704,451	332,903	3,600,557	0.31	3,452,543	49,379	2,257
Refrigerators (electric).....	4	250	220	30	310,471	584,733	342,198	2,339,712	0.20	711,859	110,278	39,816
Farm products (not elsewhere specified).....	330	1,167	1,090	77	1,318,943	2,361,816	2,602,708	316,131,521	27.56	13,637,604	611,134	12,345,319
Flowers and nursery stock.....	5	25	21	4	43,588	66,937	17,184	212,885	0.02	4,000	3,106	2,491
Grain.....	278	937	892	45	910,721	1,673,659	2,071,879	205,123,751	25.73	5,306,802	408,028	10,120,383
Wheat.....	176	641	613	28	557,820	984,891	1,391,412	206,837,353	25.73	1,391,412	375,841	700,000
Grain (general line).....	103	296	279	17	352,901	688,768	680,404	28,286,398	0.24	3,906,362	32,187	9,420,383
Hides, skins, and furs.....	13	96	81	15	242,956	409,211	376,676	7,967,833	0.69	327,762	200,000	1,897,545
Furs (dressed).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furs (raw).....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hides and skins.....	4	38	35	3	67,183	120,348	78,983	1,326,389	0.11	—	—	1,326,389
Livestock (other than horses and mules).....	31	87	82	5	91,202	210,953	102,366	12,419,652	1.08	7,909,040	—	(x)
Wool and mohair.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	41	540	481	59	974,791	1,982,572	2,057,712	22,057,526	1.92	11,768,443	158,942	1,143,845
Farm supplies (except feed and fertilizer).....	6	165	144	11	261,721	492,091	692,772	4,309,937	0.38	2,465,891	12,000	175,400
Feed.....	32	372	325	47	681,838	1,424,112	1,314,354	17,028,417	1.48	8,771,352	141,642	967,946
Feed (exclusively).....	11	272	238	34	463,462	933,057	932,375	9,838,812	0.85	6,883,334	48,158	967,946
Hay, grain, and feed.....	21	100	87	13	218,370	490,155	381,979	7,189,605	0.62	1,888,018	93,484	—
Fertilizer and fertilizer materials.....	3	13	12	1	31,232	46,369	50,586	710,172	0.06	520,200	300	—
Food products (not elsewhere specified).....	506	8,036	6,169	1,867	10,572,054	23,885,456	8,567,548	182,404,919	15.90	88,665,188	1,692,028	—
Confectionery and soft drinks.....	38	194	150	38	353,081	786,966	364,430	3,885,701	0.34	2,984,944	10,000	—
Confectionery and soft drinks (general line).....	8	31	22	9	43,982	88,897	72,927	518,199	0.04	398,117	—	—
Confectionery.....	21	115	97	18	215,786	524,484	225,817	2,698,369	0.23	1,979,096	—	—
Soft drinks.....	9	48	37	11	93,313	173,585	65,686	672,133	0.06	607,131	10,000	—
Dairy products.....	42	973	840	133	1,518,682	3,284,785	380,754	22,587,611	1.97	8,375,933	820,119	—
Cheese.....	3	20	19	1	40,242	102,320	44,622	752,536	0.06	510,523	—	—
Dairy products (general line).....	16	545	462	83	682,587	1,504,328	300,339	14,502,434	0.12	3,278,963	98,165	—
Ice cream.....	5	29	24	5	60,417	191,956	10,653	942,512	0.08	474,981	—	—
Milk and cream.....	18	370	335	44	735,436	1,486,151	25,140	6,660,129	0.57	4,111,516	727,954	—
Poultry and poultry products.....	35	625	283	342	704,594	1,520,018	284,630	14,797,053	1.29	11,491,964	1,050	—
Eggs.....	18	563	240	323	639,898	1,398,020	238,234	12,688,546	1.10	10,982,137	60	—
Poultry.....	8	14	14	—	18,361	46,267	8,088	447,978	0.04	68,704	—	—
Poultry and poultry products (general line).....	9	48	29	19	46,335	81,131	38,308	1,660,529	0.14	441,123	1,000	—
Dairy and poultry products.....	13	117	88	29	161,904	320,535	222,367	5,577,163	0.49	2,945,221	12,250	—
Fish and sea foods.....	38	461	401	60	884,221	2,815,255	1,778,778	16,253,619	1.42	6,915,901	29,347	—
Fish and sea foods (fresh and cured).....	7	182	164	18	427,333	1,002,111	1,304,128	6,990,974	0.60	4,462,984	—	—
Fish and sea foods (fresh).....	24	244	204	40	397,329	790,941	387,238	8,041,843	0.69	6,085,917	29,347	—
Fish and sea foods (cured).....	7	35	33	2	59,559	122,203	117,412	1,220,802	0.11	377,000	—	—
Fruits and vegetables (fresh).....	245	4,678	3,550	1,128	5,381,915	12,097,570	4,023,947	95,620,980	8.33	3,323,095	615,669	—
Fruits.....	103	3,493	2,540	953	3,584,273	8,189,980	2,624,253	61,771,771	5.32	10,993,806	580,609	—
Fruits and vegetables (general line).....	99	896	795	101	1,544,422	3,432,057	1,198,353	26,592,320	2.31	19,816,944	35,000	—
Produce.....	9	37	31	6	65,739	124,590	93,786	1,413,753	0.12	482,282	—	—
Vegetables.....	35	252	184	68	187,481	350,337	107,555	5,843,130	0.51	2,030,063	—	—
Meats and meat products.....	93	988	851	137	1,567,657	3,054,306	1,502,642	23,679,780	2.06	19,628,180	197,598	—
Meats (cured).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Meats (fresh).....	65	99	88	11	209,472	391,908	241,309	3,189,386	0.27	2,193,039	33,397	—
Meats and meat products (general line).....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Meats and provisions.....	16	795	677	118	1,146,912	2,332,598	1,266,652	18,286,198	1.60	15,705,608	81,171	—
Forest products (except lumber).....	32	337	263	84	768,753	1,210,214	563,712	16,798,842	1.46	10,425,434	25,513	2,946,463
Boxes, shooks, and cooperage.....	4	21	19	2	58,913	101,233	12,510	1,953,954	0.17	34,280	9,250	—
Logs, railroad ties, piles, etc.....	17	123	101	22	304,003	582,459	449,163	10,078,903	0.88	5,782,801	—	2,256,483
Other forest products.....	11	193	133	60	405,837	526,522	102,039	4,765,925	0.41	4,608,853	16,268	690,000

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Furniture and house furnishings.....	48	707	581	126	\$1,284,011	\$2,313,141	\$2,351,742	\$11,705,975	1.02	\$9,271,363	\$31,881	.....
Furniture.....	25	255	197	58	537,729	1,122,720	1,218,318	5,445,483	.47	3,957,202	.....	.....
Furniture (general line).....	5	17	10	7	46,080	113,448	53,447	597,040	.....	363,445	.....	.....
Furniture (household).....	14	171	131	40	357,877	658,602	933,464	3,865,391	.....	2,070,143	.....	.....
Furniture (office).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....
Other furniture (specialty lines).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....
House furnishings.....	21	439	376	63	715,154	1,069,818	1,092,509	5,990,735	.52	5,067,954	31,881	.....
Brooms and brushes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....
China, glassware, and crockery.....	3	4	4	-----	10,808	16,625	25,720	249,430	.....	142,315	.....	.....
Curtains and draperies.....	4	21	14	7	37,140	79,426	75,174	440,721	.....	444,970	.....	.....
Floor coverings.....	5	14	12	2	27,900	53,431	79,530	1,555,606	.....	981,192	.....	.....
House furnishings (general line).....	7	206	159	47	416,049	655,636	865,465	3,360,190	.....	3,190,830	6,881	.....
Pictures and picture frames.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	.....
Musical instruments and sheet music.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
General merchandise.....	6	58	42	16	135,180	234,357	444,889	5,913,104	.52	5,101,189	.....	\$1,280,611
Groceries and food specialties.....	250	2,985	2,454	531	5,902,269	13,385,816	15,031,107	167,689,467	14.02	100,851,311	261,365	441,059
Groceries (general line).....	98	1,662	1,308	294	3,067,810	5,733,111	8,447,454	85,533,728	7.46	57,801,714	108,053	.....
Food and grocery specialties.....	152	1,323	1,086	237	2,834,453	7,652,705	6,583,653	82,135,739	7.16	42,080,507	153,312	441,059
Bakery products.....	15	178	175	3	411,153	1,021,866	21,527	4,089,424	.....	2,385,252	131,823	.....
Biscuits and crackers.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....
Canned goods (general line).....	10	81	65	16	167,004	347,202	579,288	12,745,034	.....	3,826,131	.....	.....
Canned sea foods.....	15	125	92	33	358,308	771,566	2,414,195	19,567,056	.....	3,321,093	.....	.....
Cereals.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....
Coffee.....	3	63	45	18	205,201	353,879	169,191	2,171,222	.....	2,171,222	.....	.....
Coffee, tea, and spices.....	6	19	17	2	40,608	91,445	42,163	1,122,826	.....	97,039	13,480	.....
Flour.....	6	19	11	8	34,551	94,279	36,320	3,255,081	.....	770,009	.....	.....
Flour and feed.....	4	85	73	12	217,460	657,430	1,497,430	15,087,115	.....	14,577,427	.....	.....
Lard substitutes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....
Soaps and soap powders.....	3	30	28	2	84,650	654,632	29,870	2,136,210	.....	2,186,210	.....	122,995
Sugar.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....
Other food and grocery specialties.....	78	678	545	133	1,213,328	3,404,044	1,728,160	18,073,513	.....	11,256,317	8,000	318,004
Hardware.....	53	1,303	1,081	222	2,312,410	4,207,723	6,071,343	24,193,757	2.11	12,585,258	455,529	7,150,390
Hardware (general line).....	38	1,224	1,019	205	2,132,165	3,963,831	5,895,973	23,050,147	2.01	12,226,107	402,579	6,585,284
Hardware (specialty).....	15	79	62	17	130,245	243,892	175,370	1,137,610	.10	359,151	52,950	565,076
Builders' hardware.....	3	6	6	-----	10,208	16,756	7,655	124,448	.....	119,940	.....	.....
Shelf hardware.....	3	24	12	12	33,272	72,709	62,718	358,787	.....	109,619	52,950	.....
Tools and cutlery.....	7	43	39	4	82,107	147,290	98,770	619,794	.....	102,180	.....	565,076
Other hardware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....
Iron and steel scrap and other waste materials.....	31	222	187	55	344,938	603,852	449,405	3,327,775	.29	1,619,705	68,000	762,811
Iron and steel scrap.....	5	23	20	3	31,862	54,734	8,879	525,281	.05	203,097	.....	173,198
Junk and scrap.....	23	173	130	43	279,323	492,723	430,119	2,472,881	.21	1,316,008	68,000	318,000
Waste, rubber, rags, and paper.....	3	26	17	9	33,753	56,395	4,407	329,613	.03	-----	-----	271,613
Jewelry and optical goods.....	27	333	200	133	494,971	831,072	1,066,879	4,742,091	.41	3,268,053	75,000	3,357
Jewelry.....	21	273	148	125	394,051	661,172	1,006,907	4,204,805	.36	2,730,707	75,000	.....
Optical goods.....	6	60	52	8	100,920	169,900	59,972	537,286	.05	537,286	.....	3,357
Leather and leather goods (except gloves and shoes).....	17	76	61	15	174,427	340,628	487,137	1,334,172	.12	852,498	.....	239,632
Leather and leather goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....
Leather and leather belting.....	6	21	18	3	44,784	103,411	78,773	376,298	.03	224,527	.....	204,906
Luggage and leather goods.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)
Shoe findings.....	6	45	35	10	118,030	215,099	379,633	850,262	.07	548,832	.....	2,000
Lumber and building materials (other than metal).....	150	1,769	1,524	245	3,650,460	7,297,024	2,331,913	106,939,347	9.32	75,127,536	360,389	3,897,162
Construction and building materials (other than metal and wood).....	71	854	786	68	1,675,372	3,694,094	895,235	16,730,383	1.46	14,485,228	72,747	639,709
Asbestos products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....
Brick and tile.....	6	60	57	3	120,709	165,545	144,132	563,011	.....	523,976	59,147	45,355
Cement.....	3	18	13	5	81,188	240,101	54,791	3,322,804	.....	3,322,804	.....	148,434
Glass.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....
Lime, plaster, etc.....	3	25	21	4	49,973	120,361	12,524	754,723	.....	150,000	5,000	356,956
Roofing materials (nonmetallic).....	4	17	16	1	34,316	74,271	19,761	356,988	.....	237,469	.....	5,000
Sand, gravel, and crushed stone.....	14	161	154	7	251,758	729,239	9,695	1,307,013	.....	967,974	.....	.....
Other building materials.....	38	472	436	36	893,021	1,924,197	422,871	8,870,131	.....	7,809,908	8,600	81,054
Lumber and millwork.....	79	915	738	177	1,975,078	3,602,930	1,436,683	90,208,904	7.86	60,642,303	287,042	3,200,333
Lumber.....	70	719	556	163	1,766,788	3,212,946	781,274	85,238,569	.....	56,264,399	107,642	3,255,893
Lumber and millwork.....	4	162	153	9	158,905	255,171	64,448	3,143,650	.....	2,778,683	180,000	4,500
Millwork.....	5	34	29	5	49,385	134,813	590,961	1,776,745	.....	1,569,221	.....	.....

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical).....	287	2,398	1,858	540	\$4,425,370	\$8,332,766	\$7,916,697	\$39,656,714	3.46	\$27,081,241	\$1,897,889	\$12,579,407
Commercial equipment and supplies.....	50	328	284	44	656,366	1,046,920	726,614	3,471,708	.30	2,147,315	66,761	257,641
Automatic vending machinery.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Butchers' equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Filling station equipment and supplies.....	4	25	22	3	62,045	90,784	83,606	398,104	-----	162,299	39,780	217,470
Florists' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hotel and restaurant equipment and supplies.....	5	91	81	10	158,629	305,396	305,358	1,007,043	-----	979,480	-----	300
Office equipment and supplies (other than furniture).....	24	100	84	22	220,826	321,047	148,977	891,997	-----	351,395	26,981	21,000
Soda fountain equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Store equipment and supplies (general line).....	10	60	65	1	144,215	196,883	92,122	606,887	-----	398,054	-----	18,871
Other commercial machinery, equipment, and supplies (general line).....	2	10	8	2	12,371	20,758	3,904	78,280	-----	46,785	-----	-----
Construction equipment and supplies.....	17	76	65	11	204,601	479,489	328,937	3,233,308	.28	2,450,122	5,000	1,508,438
Construction machinery and equipment.....	8	38	30	8	99,204	191,928	171,681	1,450,738	-----	1,210,599	5,000	1,418,174
Road machinery and equipment.....	9	38	35	3	105,307	287,591	157,259	1,782,570	-----	1,239,523	-----	180,264
Farm machinery and equipment.....	13	174	155	19	345,765	659,419	742,516	3,503,100	.31	2,709,676	134,999	213,170
Dairy equipment.....	3	18	15	3	25,286	67,084	63,125	481,413	-----	408,988	-----	213,170
Farm implements.....	4	38	32	6	62,152	120,997	153,787	541,373	-----	435,193	54,999	-----
Farm machinery and equipment.....	6	118	108	10	253,327	470,438	625,604	2,480,314	-----	1,865,495	80,000	-----
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	118	847	727	120	1,709,125	3,400,332	3,406,710	15,811,552	1.38	10,033,834	317,507	7,512,454
Bakers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bottles and bottling equipment.....	3	10	9	1	32,275	51,887	24,023	333,291	-----	254,246	10,116	111,428
Conveyor and hoisting machinery.....	5	47	43	4	80,375	116,391	25,380	463,719	-----	369,957	-----	130,051
Foundry equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Machine tools.....	3	25	21	4	70,897	132,150	164,327	743,988	-----	743,988	100,000	643,988
Mechanical rubber goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mill and mine supplies (general line).....	14	83	64	19	181,590	468,760	388,704	2,281,645	-----	1,932,501	62,463	1,398,339
Power engines.....	7	34	29	5	55,146	118,054	182,497	960,688	-----	61,485	5,000	1,000
Power-house equipment.....	4	25	22	3	53,625	106,195	47,187	253,663	-----	148,554	-----	169,254
Printers' and lithographers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pumps, pump parts, and supplies.....	4	25	23	2	53,835	84,039	49,287	408,666	-----	394,707	9,000	378,192
Textile machinery and equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Welding equipment.....	3	6	5	1	5,166	9,814	7,297	23,277	-----	18,209	-----	-----
Other industrial machinery, equipment, and supplies.....	69	570	494	76	1,141,960	2,257,113	2,400,679	10,071,626	-----	6,492,983	130,928	4,567,061
Professional equipment and supplies.....	25	563	301	262	732,717	1,195,554	1,213,540	4,716,809	.41	3,080,190	1,072,464	58,253
Church equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dental supplies and equipment.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
School equipment and supplies.....	4	326	114	212	347,106	553,161	646,948	2,339,339	-----	2,108,835	988,065	-----
Scientific and laboratory equipment and supplies.....	3	20	17	3	38,370	56,813	52,792	210,236	-----	181,572	35,389	23,891
Surgical, medical, and hospital equipment and supplies.....	12	120	88	32	192,680	356,744	254,388	1,141,718	-----	970,965	26,010	34,362
Service equipment and supplies.....	33	206	154	52	304,634	739,160	546,849	3,254,285	.28	2,213,766	300,658	750,542
Barber and beauty-parlor equipment and supplies.....	11	111	80	31	195,918	310,135	236,168	1,122,120	-----	561,408	33,618	75
Bootblack and hat cleaners' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fire protection equipment.....	7	18	11	7	30,922	48,740	25,087	146,121	-----	48,958	2,615	1,000
Janitors' equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Laundry equipment and supplies.....	8	59	48	11	145,258	320,390	203,174	1,738,144	-----	1,388,183	264,125	702,977
Service equipment and supplies (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe repairers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Upholsterers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Warehouse equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Transportation equipment and supplies.....	11	204	172	32	382,162	811,892	951,522	5,665,952	.50	2,940,338	-----	2,188,009
Aircraft.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Railroad equipment and supplies.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Ship equipment and supplies.....	6	145	120	25	253,515	525,782	658,266	3,403,954	-----	2,575,309	-----	-----
Metals and minerals (except petroleum and scrap).....	53	363	308	54	763,063	1,552,022	2,224,852	22,295,825	1.94	20,225,562	61,453	13,119,479
Coal.....	12	92	80	12	168,790	438,789	114,711	6,067,423	.53	5,856,753	651	170,874
Iron and steel (except scrap).....	31	241	202	39	541,557	1,015,947	1,971,926	15,266,751	1.33	13,627,472	30,659	12,261,337
Castings (metal).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel (except scrap).....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel products (not elsewhere classified).....	27	225	189	36	498,623	926,419	1,914,897	12,191,330	-----	10,785,296	30,659	9,419,161
Metals and metal work (other than iron and steel).....	10	30	27	3	51,706	97,286	138,216	961,651	.08	741,337	30,148	687,268

See footnotes at end of table

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Paper and paper products.....	30	408	322	84	\$781,359	\$1,308,747	\$1,560,732	\$7,363,159	.64	\$5,945,746	\$5,215	\$2,101,081
Paper and paper products (general line).....	17	209	242	57	592,372	985,237	1,310,154	5,567,221	.49	5,109,513	-----	2,057,517
Paper and paper products (specialty, other than specified).....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery supplies.....	4	56	40	16	92,531	144,333	125,731	926,356	.08	100,115	-----	-----
Wall paper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Petroleum and petroleum products.....	245	3,750	3,499	261	5,395,744	11,152,704	6,382,793	64,793,139	5.65	42,517,318	73,050	7,698,817
Fuel oil.....	1	(x)	(x)	-----	(x)	(x)	-----	(x)	(x)	(x)	-----	(x)
Gasoline and oil.....	12	43	42	1	116,167	285,642	44,761	2,974,378	.26	2,045,771	-----	207,959
Gasoline and naphthas.....	7	57	52	5	109,661	339,245	143,719	2,297,883	.20	1,641,523	-----	-----
Lubricating oils and greases.....	9	45	39	6	91,544	182,092	153,610	994,515	.08	710,342	-----	237,184
Petroleum and petroleum products (general line).....	216	3,603	3,364	239	5,076,336	10,342,810	6,035,703	58,524,042	5.10	38,111,040	73,050	7,251,353
Plumbing and heating equipment and supplies.....	61	659	550	109	1,485,497	2,966,669	2,600,227	15,557,630	1.36	11,564,861	65,236	3,040,696
Plumbing equipment and supplies.....	40	433	362	81	983,251	2,073,982	2,059,474	12,323,969	1.08	9,495,505	65,236	3,040,333
Pipe, valves, and fittings.....	3	9	7	2	32,145	69,573	42,362	962,323	-----	962,323	-----	251,450
Plumbing and heating equipment and supplies (general line).....	32	412	337	75	924,042	1,942,537	1,992,890	10,870,780	-----	8,202,325	20,000	2,624,780
Ventilating equipment and supplies.....	3	8	6	2	21,107	39,119	-----	217,422	-----	203,658	40,000	164,168
Other plumbing and heating equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	-----
Heating equipment and supplies.....	21	226	198	28	482,246	892,687	540,753	3,227,061	.28	2,069,356	-----	310
Heating equipment (general line).....	10	51	40	11	115,479	208,084	231,815	1,334,148	-----	954,427	-----	310
Oil burners.....	7	142	130	12	293,761	518,991	142,019	1,273,714	-----	648,000	-----	-----
Stoves and ranges.....	4	33	28	5	73,006	165,612	160,919	619,799	-----	466,929	-----	-----
Tobacco and tobacco products (except leaf).....	32	214	187	27	431,190	921,759	567,103	13,857,313	1.21	10,466,421	23,525	2,000
All other.....	50	403	329	74	794,883	1,499,498	1,649,439	11,718,877	1.02	6,564,422	38,298	5,031,721
Books, periodicals, and newspapers.....	11	67	56	11	70,136	99,517	22,434	637,163	.05	292,671	-----	-----
Books and periodicals.....	7	56	45	11	65,941	88,713	21,684	550,207	-----	285,171	-----	-----
Newspapers and magazines.....	4	11	11	-----	4,195	10,804	750	80,956	-----	7,500	-----	-----
Oils and greases (animal and vegetable).....	6	28	22	6	97,131	250,791	77,659	4,433,964	.39	1,003,087	-----	2,113,315
Animal oil (including grease and tallow).....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Essential oils.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Rubber goods (general line).....	3	130	109	21	318,915	609,758	800,257	3,005,020	.20	2,298,065	-----	1,246,422
Textile and textile materials (other than dry goods).....	8	42	27	15	67,657	138,653	180,195	1,036,616	.09	1,007,546	13,177	269,419
Miscellaneous kinds of business.....	22	136	115	21	241,044	394,777	568,894	2,600,114	.23	1,963,053	25,121	1,402,565
Advertising goods.....	3	24	23	1	31,667	45,496	400	143,879	-----	32,615	-----	-----
Ice.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Novelties.....	6	19	14	5	31,377	50,872	69,382	402,266	-----	338,804	-----	-----
Miscellaneous kinds of business (other than specified).....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)

SEATTLE

Total.....	1,220	15,001	12,265	2,736	29,787,725	\$60,082,830	\$47,039,401	\$574,707,123	100.00	\$326,412,318	\$5,972,081	\$79,308,325
Wholesalers only.....	730	9,076	7,398	1,678	18,192,558	35,558,694	33,637,534	321,327,740	55.91	174,429,623	5,501,812	29,307,457
All other types of wholesale establishments.....	490	5,925	4,867	1,058	11,575,167	24,524,136	13,401,867	253,379,377	44.09	151,982,695	470,269	49,910,868
Amusement and sporting goods.....	27	318	201	117	594,646	1,155,241	353,216	5,245,558	.91	868,418	44,180	116,657
Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	8	63	52	11	103,622	188,520	303,653	832,147	.14	502,760	44,180	-----
Amusement equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Bicycles and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Sporting goods (general line).....	6	42	33	9	86,342	102,679	286,330	702,447	-----	444,000	44,180	-----
Cameras, motion-picture equipment and supplies.....	19	255	149	106	491,024	966,712	49,563	4,413,411	.77	365,658	-----	116,657
Cameras and photographic supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Moving-picture apparatus.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Moving-picture films.....	1	219	123	96	434,069	859,475	28,290	4,094,446	-----	145,648	-----	-----

See footnotes at end of table.

WHOLESALE DISTRIBUTION—WASHINGTON: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SEATTLE—Continued												
Automotive.....	58	819	689	130	\$1,887,548	\$3,405,184	\$2,337,731	\$18,662,017	3.25	\$6,474,509	\$3,380,989	\$768,159
Automobiles and other motor vehicles.....	6	275	238	37	738,877	1,292,744	625,035	9,166,102	1.60	-----	3,216,359	-----
Automotive equipment.....	26	331	273	58	732,734	1,247,458	924,018	5,552,003	.97	3,850,466	116,418	667,070
Automobile accessories.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment (general line).....	21	231	190	41	505,156	814,021	769,203	3,966,636	-----	2,849,163	33,865	650,070
Automotive equipment (specialty lines).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile parts (new and used).....	14	120	102	18	184,178	330,531	271,192	1,111,576	.10	633,256	8,600	38,469
Tires and tubes.....	7	93	76	17	231,767	534,451	517,486	2,832,336	.49	1,990,787	39,612	62,620
Chemicals, drugs, and allied products.....	60	605	456	149	1,198,015	2,078,040	2,236,097	12,894,521	2.24	11,734,826	172,700	1,794,789
Chemicals.....	17	98	80	18	221,992	395,318	109,125	3,652,643	.04	3,340,901	70,793	991,076
Chemicals (industrial).....	5	17	13	4	32,162	58,301	18,784	429,868	-----	393,401	79,793	261,716
Explosives.....	3	45	38	7	121,443	205,665	74,959	2,617,411	-----	2,617,411	-----	572,170
Other chemicals.....	9	36	29	7	68,397	131,352	75,382	605,304	-----	330,089	-----	157,190
Drugs and drug sundries (general line).....	4	249	174	75	438,003	664,815	1,120,439	4,955,743	.86	4,784,490	-----	1,700
Drugs and drug sundries (specialty).....	14	85	64	21	172,171	339,912	303,960	1,842,823	.32	1,662,156	260	10,743
Drugs.....	9	72	55	17	144,679	287,871	274,520	1,233,262	-----	1,080,258	250	10,743
Drug sundries.....	3	6	4	2	7,840	16,874	8,167	161,303	-----	133,640	-----	-----
Rubber goods (druggists).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Sanitary supplies, insecticides, etc.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Paints, varnishes, lacquers, and enamels.....	25	173	138	35	365,849	677,995	642,573	2,443,312	.43	1,947,270	92,657	791,270
Dry goods and apparel.....	81	498	352	146	1,004,866	1,992,813	1,912,871	15,730,251	2.74	13,813,039	27,000	774,094
Clothing and furnishings (other than millinery and footwear).....	35	234	150	84	509,409	908,440	744,585	7,820,005	1.36	7,206,214	-----	29,800
Dry goods (general line).....	7	44	34	10	60,906	110,223	164,621	738,322	.13	701,922	-----	2,120
Dry goods (specialty, other than specified).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Millinery and millinery supplies.....	6	30	23	7	74,339	180,867	46,314	816,504	.14	786,920	-----	-----
Notions.....	5	16	9	7	25,847	50,279	102,187	444,102	.08	334,596	-----	185,885
Piece goods.....	20	100	76	24	197,909	439,140	511,711	2,935,508	.51	2,457,635	27,000	550,289
Cotton goods.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Linen.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods (general line).....	6	19	14	5	20,035	47,078	54,104	710,039	-----	316,206	-----	177,460
Silks and velvets.....	3	17	10	7	29,698	57,681	162,188	463,211	-----	403,211	-----	-----
Woolens and worsteds.....	7	49	39	10	110,724	235,544	280,827	1,163,933	-----	1,108,393	-----	288,829
Shoes and other footwear.....	6	72	60	12	135,846	322,514	343,553	2,783,191	.48	1,717,223	-----	-----
Electrical.....	73	1,137	938	199	1,988,989	3,514,508	2,678,463	30,387,939	5.29	27,737,318	203,040	16,498,326
Electrical goods (including appliances).....	36	822	719	143	1,348,141	2,311,340	1,896,804	23,917,195	4.16	22,001,093	140,618	15,454,336
Electrical merchandise (general line).....	25	484	385	99	895,179	1,429,907	1,386,085	20,042,359	-----	19,051,495	30,340	14,041,620
Electrical appliances.....	11	378	334	44	452,962	881,433	510,119	3,874,839	-----	2,949,598	110,278	1,412,716
Electrical equipment and supplies.....	28	153	126	32	378,957	658,990	520,979	3,620,199	.63	2,940,113	57,622	1,041,732
Batteries.....	4	34	29	5	81,238	139,139	70,274	710,060	-----	507,932	16,037	60,840
Electrical equipment and supplies (general line).....	18	80	58	22	205,170	325,275	303,066	2,494,131	-----	2,087,124	35,436	935,932
Motors and generators.....	6	44	39	5	92,543	147,573	141,609	416,008	-----	345,007	6,160	38,960
Radios and radio equipment.....	9	117	93	24	261,891	544,178	260,670	2,850,545	.50	2,796,112	4,800	2,257
Farm products (not elsewhere specified).....	27	200	150	50	532,835	955,523	784,662	72,089,488	12.56	6,559,226	200,000	10,447,734
Flowers and nursery stock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Grain.....	14	95	61	34	277,069	521,715	506,915	58,514,845	10.18	2,885,232	-----	9,806,000
Wheat.....	7	75	49	26	226,662	420,551	505,516	45,540,989	-----	711,232	-----	700,000
Grain (general line).....	7	20	12	8	50,407	101,164	1,399	12,973,856	-----	2,154,000	-----	9,106,000
Hides, skins, and furs.....	9	71	57	14	197,358	312,654	231,558	6,712,022	1.17	327,762	200,000	641,734
Furs (dressed).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furs (raw).....	7	48	40	8	167,073	236,746	137,437	5,784,404	-----	222,388	-----	135,672
Hides and skins.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules).....	3	27	20	1	46,135	97,177	46,000	6,723,090	1.17	3,357,232	-----	-----
Farm supplies (except machinery and equipment).....	13	288	255	33	538,976	1,022,490	1,304,888	13,116,182	2.28	8,246,458	300	1,043,340
Farm supplies (except feed and fertilizer).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Feed.....	9	232	200	32	439,789	843,995	774,492	10,616,844	1.85	6,087,929	-----	967,940
Feed (exclusively).....	5	208	178	30	366,332	715,700	745,196	7,516,107	-----	4,764,870	-----	967,940
Feed and fertilizer.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Hay, grain, and feed.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Fertilizer and fertilizer materials.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SEATTLE—Continued												
Food products (not elsewhere specified).....	144	2,398	2,004	392	\$4,232,988	\$9,200,285	\$3,593,296	\$81,616,693	14.20	\$48,856,939	\$932,336	-----
Confectionery and soft drinks.....	16	108	91	17	220,951	560,115	189,466	2,536,661	1.31	2,233,008	10,000	-----
Confectionery and soft drinks (general line).....	4	11	9	2	23,243	55,038	34,038	370,070	-----	331,195	-----	-----
Confectionery.....	7	71	59	12	146,797	405,010	124,808	1,771,058	-----	1,538,073	-----	-----
Soft drinks.....	5	26	23	3	51,911	100,067	30,620	395,533	-----	303,140	10,000	-----
Dairy products.....	19	664	581	83	1,001,547	1,961,240	223,805	16,773,976	2.92	5,630,269	820,819	-----
Poultry and poultry products.....	8	173	108	65	234,083	418,042	63,057	4,555,850	.70	3,477,318	-----	-----
Dairy and poultry products.....	6	81	56	25	106,033	199,332	177,097	3,938,242	.69	2,221,639	12,250	-----
Fish and sea foods.....	25	380	348	32	792,397	2,633,997	1,720,291	15,505,640	2.70	9,538,464	3,250	-----
Fish and sea foods (fresh and cured).....	6	170	152	18	406,213	1,844,301	1,262,728	6,752,974	-----	4,425,234	-----	-----
Fish and sea foods (fresh).....	13	175	165	12	326,625	667,403	340,151	7,531,864	-----	4,736,220	3,250	-----
Fish and sea foods (cured).....	7	35	33	2	59,559	122,203	117,412	1,220,802	-----	377,000	-----	-----
Fruits and vegetables (fresh).....	54	572	468	104	1,124,360	2,042,018	454,521	23,928,078	4.16	13,801,000	85,000	-----
Fruits.....	12	117	76	41	336,405	540,988	121,556	11,728,511	-----	4,230,819	-----	-----
Fruits and vegetables (general line).....	28	367	314	43	658,652	1,271,540	244,141	10,040,849	-----	7,711,445	85,000	-----
Produce.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Vegetables.....	13	84	69	15	100,645	192,878	40,387	1,527,084	-----	1,534,716	-----	-----
Meats and meat products.....	16	418	352	66	753,617	1,385,532	765,059	14,377,346	2.50	11,953,001	51,011	-----
Meats (cured).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Meats (fresh).....	6	51	44	7	144,613	263,245	199,833	1,870,790	-----	1,555,781	-----	-----
Meats and meat products (general line).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Meats and provisions.....	7	346	289	57	556,118	1,047,093	558,335	11,906,091	-----	9,027,718	-----	-----
Forest products (except lumber).....	23	156	124	32	405,739	778,920	470,375	13,537,440	2.36	7,407,769	16,293	\$2,946,480
Boxes, shooks, and cooperage.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Logs, railroad ties, piles, etc.....	13	116	94	21	284,428	548,602	422,512	9,746,514	1.70	5,698,392	-----	2,256,480
Other forest products.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Furniture and house furnishings ⁴	40	598	468	98	1,086,604	1,998,638	1,781,147	10,253,903	1.79	8,050,001	31,881	-----
Furniture.....	19	153	122	31	351,719	835,277	725,919	4,167,558	.73	2,901,371	-----	-----
Furniture (general line).....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Furniture (household).....	9	60	56	13	171,867	371,603	441,215	2,589,650	-----	1,620,252	-----	-----
Furniture (office).....	5	56	47	9	103,912	273,188	158,897	760,973	-----	702,153	-----	-----
Other furniture (specialty lines).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
House furnishings.....	19	430	368	62	703,757	1,042,758	1,014,373	5,816,588	1.01	4,902,483	31,881	-----
Brooms and brushes.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
China, glassware, and crockery.....	3	4	4	-----	10,808	16,025	25,720	249,430	-----	142,315	-----	-----
Curtains and draperies.....	3	10	12	7	36,803	77,530	69,072	444,780	-----	443,005	-----	-----
Floor coverings.....	4	7	6	1	16,930	28,267	7,436	1,383,390	-----	817,506	-----	-----
House furnishings (general line).....	7	206	159	47	416,649	655,636	865,465	3,366,196	-----	3,190,836	6,881	-----
Pictures and picture frames.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
General merchandise.....	4	30	27	12	101,100	172,704	383,117	5,581,974	.97	5,030,000	-----	1,280,811
Groceries and food specialties.....	140	1,898	1,549	349	3,993,006	9,458,613	9,381,724	118,113,005	20.21	67,623,921	37,742	441,054
Groceries (general line).....	49	904	740	164	1,780,907	3,286,921	4,140,591	48,256,721	8.40	34,005,450	17,053	-----
Food and grocery specialties.....	91	994	809	185	2,212,099	6,171,692	5,232,133	67,856,284	11.81	32,018,405	20,689	441,054
Bakery products.....	5	96	96	-----	241,916	631,789	8,846	2,359,206	-----	1,002,594	-----	-----
Canned goods (general line).....	14	57	45	12	134,379	278,354	262,312	10,836,582	-----	2,753,803	-----	-----
Canned sea foods.....	15	125	92	33	358,308	771,566	2,414,195	10,507,050	-----	3,321,093	-----	-----
Cereals.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Coffee.....	3	63	45	18	205,201	353,879	166,191	2,171,222	-----	2,171,222	-----	-----
Coffee, tea, and spices.....	3	6	6	-----	13,474	22,444	1,500	827,565	-----	16,520	12,689	-----
Flour and feed.....	6	38	30	8	119,137	446,911	952,464	13,010,784	-----	10,535,072	-----	-----
Lard substitutes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Soap and soap powders.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Sugar.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Other food and grocery specialties.....	38	556	460	105	1,001,354	2,878,400	1,350,273	14,461,204	-----	8,470,180	8,000	318,094
Hardware.....	35	728	601	127	1,305,843	2,351,791	2,981,272	13,328,471	2.32	4,083,120	152,034	3,879,180
Hardware (general line).....	23	660	549	111	1,187,807	2,126,940	2,813,711	12,265,144	2.18	3,725,319	90,084	3,353,318
Hardware (specialty).....	12	68	52	16	118,036	224,842	167,561	1,064,327	.19	367,801	52,950	525,862
Builders' hardware.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Shelf hardware.....	3	24	12	12	33,272	72,769	62,718	358,787	-----	109,519	52,950	-----
Tools and cutlery.....	5	36	33	3	71,184	130,277	91,149	553,595	-----	100,839	-----	525,862
Other hardware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Iron and steel scrap and other waste materials.....	18	177	126	51	275,812	480,097	308,614	2,560,803	.45	1,269,980	18,000	531,356
Iron and steel scrap.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)
Junk and scrap.....	9	131	91	40	213,789	374,645	294,062	1,751,185	.30	1,050,283	18,000	131,821
Waste paper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)

See footnotes at end of table.

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SEATTLE—Continued												
Jewelry and optical goods.....	18	176	116	60	\$346,437	\$607,448	\$758,048	\$3,454,541	.80	\$2,654,662		\$2,940
Jewelry.....	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Diamonds and other precious stones.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Jewelry (general line).....	15	137	83	54	255,883	455,747	630,639	2,742,050		2,323,027		
Optical goods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather goods (except gloves and shoes).....	14	54	43	11	119,131	230,890	273,831	936,056	.16	549,865		176,730
Leather and leather belting.....	5	16	14	2	32,816	81,681	68,909	313,108	.06	224,527		141,710
Luggage and leather goods.....	4	8	7	1	7,813	12,247	11,231	75,612	.01	49,139		33,020
Shoe findings.....	5	30	22	8	78,502	136,462	193,691	547,336	.10	276,199		2,000
Lumber and building materials (other than metal).....	88	865	729	136	1,874,853	4,015,835	1,278,185	47,347,081	8.24	21,424,355	\$19,147	2,702,670
Construction and building materials (other than metal and wood).....	34	497	450	47	1,048,832	2,331,898	484,505	11,505,611	2.01	10,105,346	19,147	539,510
Asbestos products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Brick and tile.....	3	42	41	1	90,030	112,133	42,752	327,575		268,932	14,147	
Cement.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Glass.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lime, plaster, etc.....	8	25	21	4	49,973	120,361	12,524	754,723		150,000	5,000	356,956
Roofing materials (nonmetallic).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Sand, gravel, and crushed stone.....	5	72	67	5	121,038	378,097	2,012	743,402		593,467		
Other building materials.....	18	238	218	20	459,921	1,048,169	143,565	5,209,388		4,092,537		77,554
Lumber and millwork.....	54	368	279	89	828,021	1,083,937	791,680	35,781,470	6.23	11,310,009		2,163,100
Lumber.....	49	340	256	84	789,636	1,001,277	728,453	34,981,192		11,053,055		2,163,100
Lumber and millwork.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Millwork.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Machinery, equipment, and supplies (except electrical).....	188	1,540	1,286	255	3,187,152	6,188,381	5,642,085	29,314,852	5.10	19,498,087	637,793	10,333,953
Commercial equipment and supplies.....	36	274	235	39	547,520	874,198	617,717	2,948,366	.51	1,901,017	59,783	257,641
Butchers' equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Filling station equipment and supplies.....	4	25	22	3	62,045	90,784	83,606	398,104		162,299	39,780	217,470
Florists' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Hotel and restaurant equipment and supplies.....	4	76	68	8	131,559	245,768	251,213	880,437		855,010		300
Office equipment and supplies (other than furniture).....	15	80	60	20	166,789	250,723	117,145	671,470		341,315	20,003	21,000
Soda fountain equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Store equipment and supplies (general line).....	7	55	55		117,344	157,222	81,202	506,578		287,506		18,871
Other commercial machinery, equipment, and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Construction equipment and supplies.....	9	38	30	8	119,547	294,188	221,776	2,090,247	.36	1,562,405	5,000	1,269,917
Construction machinery.....	4	21	15	6	69,668	131,248	115,092	1,120,285		944,512	5,000	1,116,457
Road machinery and equipment.....	5	17	15	2	49,879	162,890	106,684	969,962		617,893		154,460
Farm machinery and equipment.....	7	65	56	9	142,456	292,647	311,351	1,189,506	.21	1,083,619	5,000	213,170
Dairy equipment.....	3	18	15	3	25,286	67,984	63,125	481,413		408,988		213,170
Farm machinery and equipment.....	4	47	41	6	117,170	224,663	248,226	708,093		624,631	5,000	
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	91	677	580	97	1,412,712	2,866,639	2,760,316	13,346,478	2.32	9,094,865	215,765	5,648,224
Bakers' equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Bottles and bottling equipment.....	3	10	9	1	32,275	51,387	24,023	333,201		254,246	10,116	111,428
Conveyor and hoisting machinery.....	5	47	43	4	80,375	116,391	25,380	463,719		369,957		130,051
Foundry equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Machine tools.....	3	25	21	4	70,867	132,150	164,327	743,988		743,988	100,000	643,988
Mechanical rubber goods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Mill and mine supplies (general line).....	0	38	29	9	93,411	290,856	178,503	1,248,990		1,203,650		563,360
Power engines.....	7	34	29	5	55,146	118,054	182,497	960,688		61,485	5,000	1,000
Power-house equipment.....	4	25	22	3	53,625	106,195	47,187	253,693		148,554		169,254
Printers' and lithographers' supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Pumps, pump parts, and supplies.....	4	25	23	2	53,835	84,039	49,287	408,666		394,707	9,000	378,192
Textile machinery and equipment.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Welding equipment.....	3	0	5	1	5,165	9,814	7,297	23,277		18,209		
Other industrial machinery, equipment, and supplies.....	50	445	382	63	933,726	1,901,324	1,979,386	8,639,207		5,682,865	91,649	3,537,810
Professional equipment and supplies.....	15	124	98	26	258,572	426,901	400,039	1,543,482	.27	1,197,392	77,150	53,122
Church equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dental supplies and equipment.....	4	50	37	13	93,190	140,999	174,056	693,053		537,870		
School equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Scientific and laboratory equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Surgical, medical, and hospital equipment and supplies.....	7	47	40	7	100,741	183,427	133,282	543,605		443,225	26,010	34,362

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SEATTLE—Continued												
Machinery, equipment, and supplies (except electrical)—Continued.												
Service equipment and supplies.....	21	103	119	44	\$326,749	\$606,575	\$370,570	\$2,582,685	0.45	\$1,775,001	\$275,005	\$702,970
Barber and beauty parlor equipment and supplies.....	5	83	57	26	147,952	235,450	155,107	743,508	-----	363,185	10,970	-----
Bootblack and hat cleaners' equipment and supplies.....	1	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Fire-protection equipment.....	5	13	8	5	28,875	38,560	15,510	102,982	-----	38,380	-----	-----
Janitors' equipment and supplies.....	1	(x)	(x)	-----	(x)	(x)	-----	(x)	-----	-----	-----	-----
Laundry equipment and supplies.....	7	57	47	10	142,258	314,450	189,574	1,075,424	-----	1,325,083	264,125	702,970
Service equipment and supplies (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Warehouse equipment and supplies.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Transportation equipment and supplies.....	9	199	167	32	379,587	807,193	945,316	5,614,088	.98	2,932,838	-----	2,188,909
Railroad equipment and supplies.....	3	54	47	7	120,072	281,411	287,060	2,210,134	-----	357,529	-----	2,188,909
Ship equipment and supplies.....	6	145	120	25	253,515	525,782	658,256	3,403,954	-----	2,575,309	-----	-----
Metals and minerals (except petroleum and scrap).....	43	828	280	48	692,231	1,411,100	2,131,615	19,990,941	3.47	18,021,994	31,310	12,314,100
Coal.....	9	78	70	8	134,441	372,621	114,711	4,731,935	.82	4,521,265	651	125,950
Iron and steel (except scrap).....	27	230	192	38	520,149	973,072	1,914,940	14,505,209	2.52	12,869,149	30,659	11,515,890
Iron and steel (except scrap).....	3	15	12	3	42,593	89,112	57,529	3,072,647	-----	2,842,176	-----	2,842,170
Iron and steel products (not elsewhere classified).....	24	215	180	35	477,556	883,900	1,857,411	11,432,562	-----	10,026,973	30,659	8,673,720
Metals and metal work (other than iron and steel).....	7	20	18	2	37,641	65,407	101,064	759,797	.13	631,580	-----	672,260
Paper and paper products.....	19	258	203	55	478,975	803,889	944,735	4,678,597	.81	3,832,628	5,215	1,694,830
Paper and paper products (general line).....	10	183	147	36	333,553	547,676	728,737	3,264,158	.57	3,139,734	-----	1,051,266
Paper and paper products (specialty, other than specified).....	6	27	19	8	64,618	100,309	78,641	659,633	.11	557,694	5,215	43,564
Stationery and stationery supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Wall paper.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Petroleum and petroleum products.....	17	974	853	121	1,813,064	4,051,540	1,852,480	26,160,479	4.55	20,846,435	954	4,118,170
Plumbing and heating equipment and supplies.....	48	513	428	85	1,186,636	2,306,960	1,978,840	12,816,435	2.23	9,381,873	60,000	2,534,950
Plumbing equipment and supplies.....	27	309	249	60	723,671	1,501,158	1,450,887	9,760,408	1.70	7,483,517	60,000	2,534,940
Pipe, valves, and fittings.....	3	9	7	2	32,145	69,573	42,362	962,323	-----	962,323	-----	251,450
Plumbing and heating equipment and supplies (general line).....	20	292	236	56	670,419	1,390,566	1,407,125	8,430,663	-----	6,317,536	20,000	2,119,040
Ventilating equipment and supplies.....	3	8	6	2	21,107	39,119	-----	217,422	-----	203,653	40,000	164,150
Other plumbing and heating equipment and supplies.....	1	-----	-----	-----	-----	(x)	(x)	(x)	-----	-----	-----	-----
Heating equipment and supplies.....	19	204	179	25	412,965	805,802	527,753	3,056,027	.53	1,898,356	-----	310
Furnaces.....	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Heating equipment (general line).....	9	48	38	10	114,148	205,306	230,815	1,315,514	-----	936,427	-----	310
Oil burners.....	6	123	113	10	225,811	434,884	130,019	1,120,714	-----	495,000	-----	-----
Stoves and ranges.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Tobacco and tobacco products (except leaf).....	15	122	107	15	277,340	591,538	262,552	8,294,864	1.44	6,253,433	-----	-----
All other.....	36	316	251	65	695,151	1,335,902	1,435,767	10,588,044	1.84	6,813,512	1,177	4,858,203
Books, periodicals, and newspapers.....	3	36	28	8	52,217	67,176	12,725	353,526	.06	285,171	-----	-----
Oils and greases (animal and vegetable).....	5	23	17	6	90,679	243,223	72,712	4,423,510	.77	1,000,000	-----	2,113,310
Rubber goods (general line).....	3	130	109	21	318,915	609,758	800,257	3,005,020	.52	3,005,020	-----	1,246,422
Textiles and textile materials (other than dry goods).....	7	36	22	14	54,805	114,153	138,818	877,832	.15	863,270	1,177	246,911
Miscellaneous kinds of business.....	18	91	75	16	178,538	301,592	411,255	1,028,156	.34	1,060,051	-----	1,251,560
Advertising goods.....	3	24	23	1	31,667	45,490	400	143,879	-----	32,615	-----	-----
Ice.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	-----
Novelties.....	5	12	9	3	23,031	41,512	81,462	315,593	-----	258,804	-----	-----
Miscellaneous kinds of business (other than specified).....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	-----	(x)

See footnotes at end of table.

WHOLESALE DISTRIBUTION—WASHINGTON: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SPOKANE												
Total.....	256	4,473	3,681	792	\$7,384,676	\$13,800,959	\$12,443,846	\$134,049,126	100.00	\$101,095,423	\$3,903,531	\$8,984,040
Wholesalers only.....	107	2,546	1,999	547	4,313,364	8,091,858	9,685,778	58,753,597	43.83	34,857,658	3,700,177	4,810,113
All other types of wholesale establishments.....	89	1,927	1,082	245	3,071,312	5,709,101	2,758,068	75,295,529	56.17	66,237,865	194,354	4,173,927
Automotive.....	20	292	255	37	618,754	1,148,368	1,023,349	6,449,089	4.81	1,983,338	1,093,701	95,780
Automobiles and other motor vehicles.....	0	149	137	12	324,792	624,207	464,519	3,926,311	2.93	2,800	1,565,625	2,806
Automotive equipment.....	0	42	34	8	72,944	145,613	136,743	556,832	.41	230,446	10,314	2,000
Automobile parts (new and used).....	0	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products ¹	8	170	139	31	358,378	572,163	839,269	3,032,976	2.71	3,511,030	91,780	528,900
Dry goods and apparel ²	6	142	110	32	229,076	502,965	1,148,439	3,442,988	2.57	2,856,180	-----	193,310
Electrical.....	19	287	224	63	489,131	806,641	574,721	5,026,617	3.75	3,733,092	219,810	1,012,520
Electrical goods (including appliances).....	0	189	151	38	285,019	475,120	240,480	3,150,864	2.35	2,942,176	108,610	1,559,760
Electrical equipment and supplies.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment.....	6	36	28	8	74,726	160,273	72,233	750,012	.50	660,431	44,579	-----
Refrigerators (electric).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified) ³	8	49	44	5	95,621	181,325	63,235	7,000,428	5.22	4,552,533	-----	1,009,270
Farm supplies (except machinery and equipment).....	4	54	48	6	92,322	260,823	247,715	2,087,162	2.23	737,305	60,158	100,000
Food products (not elsewhere specified).....	40	712	602	110	1,015,514	2,075,495	784,919	11,250,230	8.39	7,991,930	70,910	-----
Confectionery and soft drinks.....	6	14	12	2	36,665	66,182	40,052	224,841	.17	78,461	-----	-----
Dairy products.....	4	132	112	20	198,705	436,700	84,750	2,026,636	1.51	1,803,720	300	-----
Poultry and poultry products.....	4	10	10	-----	9,720	20,898	3,767	184,421	.14	64,543	1,050	-----
Dairy and poultry products.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (fresh).....	17	156	120	36	188,812	390,567	77,403	4,010,589	2.90	2,803,785	-----	-----
Meats and meat products.....	7	391	389	52	568,194	1,130,863	569,547	4,392,826	3.28	3,721,551	65,669	-----
Forest products (except lumber).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings.....	6	47	40	7	82,709	159,340	339,411	868,303	.65	639,777	-----	-----
Groceries and food specialties.....	27	399	342	57	767,756	1,587,191	1,902,276	20,183,260	15.06	10,212,838	215,433	-----
Groceries (general line).....	15	290	241	49	516,419	930,312	1,632,532	15,171,478	11.32	6,882,194	91,000	-----
Food and grocery specialties.....	12	109	101	8	251,337	650,879	269,744	6,011,782	3.74	3,330,044	124,433	-----
Hardware.....	6	243	209	34	454,481	822,383	1,347,817	4,380,112	3.27	2,890,301	34,441	1,454,230
Hardware (general line).....	3	232	199	33	442,272	803,333	1,340,008	4,315,829	3.22	2,398,041	34,441	1,415,042
Hardware (specialty).....	3	11	10	1	12,209	19,050	7,800	73,283	.05	1,350	-----	39,188
Iron and steel scrap and other waste materials.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry and optical goods ⁴	0	32	25	7	61,521	97,080	140,073	405,258	.35	465,197	-----	410
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal).....	26	404	331	73	995,456	1,659,184	744,969	44,803,760	33.42	44,584,937	228,600	699,130
Construction and building materials (other than metal and wood).....	10	39	34	5	72,277	143,926	124,265	967,934	.72	878,815	48,600	97,280
Lumber and millwork.....	16	365	297	68	923,179	1,515,258	620,704	43,835,826	32.70	43,706,122	180,000	601,850
Machinery, equipment, and supplies (except electrical).....	38	616	375	241	851,240	1,470,187	1,454,369	7,491,311	5.59	6,056,623	1,140,310	848,510
Commercial equipment and supplies.....	9	35	31	4	63,323	114,439	94,432	330,828	.25	245,388	7,020	-----
Construction equipment and supplies.....	7	36	32	2	83,417	182,365	105,979	1,137,174	.85	885,030	-----	328,079
Farm machinery and equipment.....	4	108	98	10	199,563	359,797	422,274	2,276,590	1.70	1,647,457	128,976	-----
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	4	21	16	5	45,479	85,112	37,428	558,525	.42	515,605	-----	513,700
Professional equipment and supplies.....	9	389	175	214	420,532	608,474	731,094	2,903,582	2.17	2,555,043	995,314	5,131
Service equipment and supplies.....	4	23	17	0	35,951	62,541	63,162	233,377	.17	199,890	8,000	1,000
Transportation equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap).....	6	28	22	6	56,559	111,611	30,151	2,162,411	1.61	2,071,920	30,143	686,595
Coal.....	3	14	10	4	34,349	66,108	-----	1,335,488	1.00	1,335,488	-----	44,920
Iron and steel (except scrap).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and metal work (other than iron and steel).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products.....	7	91	74	17	181,114	293,622	387,912	1,584,321	1.00	1,046,059	-----	131,760
Petroleum and petroleum products.....	13	770	727	43	775,373	1,376,746	755,511	8,158,543	6.09	4,707,137	41,709	1,328,325
Plumbing and heating equipment and supplies.....	3	59	47	12	121,187	309,000	289,840	1,402,067	1.05	1,339,998	5,236	260,732
Tobacco and tobacco products (except leaf).....	3	21	19	2	31,846	72,068	31,477	1,589,943	1.10	1,336,309	-----	2,000
All other.....	6	17	12	5	25,898	49,511	79,799	388,624	.29	231,776	12,000	22,508

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
TACOMA												
Total ¹	160	2,661	2,221	440	\$3,952,537	\$7,256,391	\$6,156,358	\$55,939,545	100.00	\$42,044,227	\$424,528	\$4,389,739
Wholesalers only.....	114	1,457	1,170	278	2,643,454	4,643,926	4,587,966	31,914,282	57.05	25,127,380	354,000	2,505,862
All other types of wholesale establishments.....	36	1,204	1,042	162	1,309,383	2,612,465	1,568,392	24,025,263	42.95	16,916,841	69,010	1,883,877
Amusement and sporting goods.....	4	36	25	11	61,587	122,232	182,000	570,931	1.02	523,968	45,466	-----
Automotive.....	7	55	48	7	103,145	165,659	192,520	1,028,038	1.84	983,883	7,120	5,000
Chemicals, drugs, and allied products.....	3	77	66	11	137,536	290,910	382,978	1,567,608	2.80	1,481,067	63,000	235,450
Electrical.....	5	53	45	8	117,707	200,958	140,971	1,233,473	2.21	997,226	-----	465,142
Farm products (not elsewhere specified).....	4	27	18	9	35,866	47,932	120,700	798,184	1.43	4,000	500	710,680
Farm supplies (except machinery and equipment).....	6	63	50	4	102,698	213,615	173,986	2,157,399	3.86	1,936,070	89,644	-----
Food products (not elsewhere specified).....	26	342	228	114	470,977	1,091,822	328,703	9,217,080	16.48	7,170,879	30,500	-----
Confectionery and soft drinks.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Dairy products.....	5	32	25	7	52,169	120,590	48,446	1,210,592	2.16	289,031	-----	-----
Poultry and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Dairy and poultry products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Fish and sea foods.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Fruits and vegetables (fresh).....	8	85	69	16	147,446	331,787	97,005	2,506,307	4.48	2,061,734	-----	-----
Meats and meat products.....	5	87	78	9	110,563	201,036	89,500	2,300,404	4.11	2,120,619	30,500	-----
Forest products (except lumber).....	3	123	73	50	299,670	342,384	8,906	2,395,225	4.28	2,350,247	-----	-----
Groceries and food specialties.....	27	387	322	65	621,313	1,279,409	1,776,412	17,552,100	31.38	12,862,111	-----	-----
Groceries (general line).....	12	263	213	50	402,564	802,489	1,296,061	12,690,853	22.69	9,162,604	-----	-----
Food and grocery specialties.....	15	124	108	15	218,749	476,920	480,351	4,861,247	8.69	3,000,607	-----	-----
Lumber and building materials (other than metal).....	8	91	87	4	207,735	371,684	69,837	1,985,083	3.55	1,027,007	50,000	307,320
Machinery, equipment, and supplies (except electrical).....	23	171	139	32	284,905	490,607	505,842	1,883,268	3.37	939,355	30,177	880,936
Commercial equipment and supplies.....	4	18	17	1	44,345	57,114	14,418	189,172	.34	-----	-----	-----
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	11	86	78	8	159,103	278,129	316,866	1,037,561	1.85	472,405	35,558	843,440
Professional equipment and supplies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Service equipment and supplies.....	6	17	16	1	28,244	60,035	85,936	380,155	.60	233,735	3,010	46,490
Transportation equipment and supplies.....	1	-----	-----	-----	-----	(x)	(x)	(x)	(x)	(x)	-----	-----
Metals and minerals (except petroleum and scrap).....	3	7	7	-----	13,263	29,230	56,986	134,897	.24	131,048	-----	118,760
Petroleum and petroleum products.....	9	816	770	46	728,169	1,390,488	718,407	8,216,354	14.69	5,361,405	-----	918,062
Plumbing and heating equipment and supplies.....	6	64	55	9	108,583	274,527	216,972	953,303	1.70	609,070	-----	177,739
Tobacco and tobacco products (except leaf).....	3	24	22	2	47,349	84,840	80,955	1,784,230	3.19	1,002,149	-----	-----
All other ¹⁰	3	39	37	2	40,800	60,720	90,548	208,221	.53	222,617	25,121	151,000
CITIES OF 20,000 TO 50,000 POPULATION												
ABERDEEN ¹¹ (pop. 21,723)												
Food products (not elsewhere specified).....	10	104	87	17	184,054	565,485	41,549	2,113,634	13.02	1,300,468	22,200	-----
Groceries and food specialties.....	6	30	25	5	56,732	108,171	191,470	1,335,689	8.01	635,993	-----	-----
Lumber and building materials (other than metal).....	7	125	109	16	156,048	351,852	37,811	9,608,426	61.92	5,258,064	-----	-----
Machinery, equipment, and supplies (except electrical).....	6	39	34	5	60,640	111,370	174,328	473,421	3.05	394,325	16,710	235,220
Petroleum and petroleum products.....	5	32	30	2	63,729	118,000	52,470	707,160	4.56	216,985	-----	-----
All other.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
BELLINGHAM ¹² (pop. 30,823)												
Automotive.....	4	16	14	2	22,630	42,541	54,902	188,200	2.03	173,388	4,818	500
Food products (not elsewhere specified).....	16	150	88	62	196,783	402,370	75,918	3,126,063	33.75	2,682,180	17,014	-----
Groceries and food specialties.....	4	40	34	6	71,818	126,794	274,216	1,405,145	16.14	1,461,720	-----	-----
Iron and steel scrap and other waste materials.....	3	10	9	1	23,242	50,603	52,606	138,364	1.49	106,150	-----	-----
Petroleum and petroleum products.....	6	34	32	2	102,842	196,337	47,057	991,379	10.70	345,203	-----	-----
All other.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
EVERETT ¹³ (pop. 30,567)												
Automotive.....	5	23	20	3	37,250	67,400	76,937	282,258	3.05	53,087	9,443	-----
Food products (not elsewhere specified).....	10	133	96	37	191,027	399,501	60,283	3,018,345	32.65	2,468,006	-----	-----
Groceries and food specialties.....	6	36	29	7	67,372	106,424	247,784	1,024,791	17.58	766,029	-----	-----
Lumber and building materials (other than metal).....	3	64	57	7	101,644	179,437	20,000	1,347,333	14.58	784,863	-----	-----
Petroleum and petroleum products.....	6	46	40	-----	97,883	219,327	39,906	1,630,133	17.64	1,054,873	-----	207,950
YAKIMA ¹⁴ (pop. 22,101)												
Automotive.....	3	13	11	2	27,888	49,720	63,151	192,613	.60	146,095	-----	-----
Food products (not elsewhere specified).....	32	2,239	1,499	740	1,721,476	5,022,159	1,317,662	24,730,502	77.14	5,132,324	580,069	-----
Groceries and food specialties.....	5	37	29	8	70,034	204,727	499,039	3,110,866	9.70	2,134,718	-----	-----
Petroleum and petroleum products.....	5	35	35	-----	88,861	157,800	47,435	898,340	2.80	232,475	-----	-----

See footnotes at end of table.

WHOLESALE DISTRIBUTION—WASHINGTON: 1929

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 5,000 TO 20,000 POPULATION												
Total.....	169	1,749	1,566	183	\$2,544,619	\$5,211,257	\$3,205,910	\$47,099,666	-----	\$17,105,108	\$432,792	\$1,854,201
ANACORTES (pop. 6,564).....	3	6	6	-----	11,245	28,087	8,891	94,561	-----	49,155	-----	-----
BREMERTON (pop. 10,170).....	7	20	25	4	60,308	130,554	35,188	741,352	-----	358,545	-----	-----
CENTRALIA (pop. 8,058).....	12	68	49	19	83,578	198,772	69,228	1,010,212	-----	1,102,860	30,431	-----
HOQUIAM (pop. 12,760).....	8	65	59	6	103,544	298,346	357,581	2,252,219	-----	1,025,289	-----	706,341
KELSO (pop. 6,260).....	12	41	36	5	61,692	117,462	50,531	751,772	-----	411,329	16,000	-----
LONGVIEW (pop. 10,652).....	5	23	21	2	37,055	83,710	58,463	1,273,174	-----	1,174,946	-----	-----
OLYMPIA (pop. 11,733).....	14	122	101	21	188,919	347,211	95,727	1,800,287	-----	1,108,431	-----	-----
PORT ANGELES (pop. 10,188).....	10	65	59	6	100,350	273,798	129,987	1,092,832	-----	725,811	-----	-----
PUYALLUP (pop. 7,094).....	3	10	10	-----	19,573	23,183	9,190	255,851	-----	231,346	9,590	-----
VANCOUVER (pop. 15,700).....	19	70	61	9	121,298	276,968	178,616	1,856,836	-----	748,161	12,218	-----
WALLA WALLA (pop. 15,970).....	30	510	472	38	699,362	1,240,207	1,061,942	13,548,465	-----	5,430,941	304,553	1,147,860
WENATCHEE (pop. 11,627).....	46	734	667	67	1,063,695	2,189,919	1,150,577	21,822,105	-----	3,748,300	-----	-----

- 1 Includes 1 establishment specializing in the handling of oats.
 2 Includes 1 establishment in feed and fertilizer.
 3 Includes 1 establishment in furnaces.
 4 Includes 2 establishments in "Musical instruments and sheet music."
 5 Includes 3 establishments in "Chemicals;" 1 in "Drugs and drug sundries (general line);" 1 in "Drugs and drug sundries (specialty)," and 3 in "Paints, varnishes, lacquers, and enamels."
 6 Includes 3 establishments in "Clothing and furnishings (other than millinery and footwear)," and 2 in "Dry goods (general line);" 1 in "Shoes and other footwear."
 7 Includes 1 establishment in "Flowers and nursery stock;" 2 in "Grain;" 2 in "Hides, skins, and furs;" and 3 in "Live stock (other than horses and mules)."
 8 Includes 4 establishments in "Jewelry;" and 2 in "Optical goods."
 9 Includes 2 establishments in "Dry goods and apparel;" 1 in "Furniture and house furnishings;" 2 in "Hardware;" 1 in "Iron and steel scrap and other waste materials," 1 in "Jewelry and optical goods," 1 in "Leather and leather goods (except gloves and shoes)," and 2 in "Paper and paper products."
 10 Includes 2 establishments in "Books, periodicals, and newspapers" and 1 in "Miscellaneous kinds of business."
 11 Includes 2 establishments in "Automotive;" 1 establishment in "Electrical;" 2 in "Farm supplies (except machinery and equipment)," 1 in "Forest products (except lumber)," 2 in "Hardware;" 1 in "Leather and leather goods (except gloves and shoes)," and 2 in "Plumbing and heating equipment and supplies."
 12 Includes 1 establishment in "Farm products (not elsewhere specified)," 2 in "Farm supplies (except machinery and equipment)," 2 in "Hardware;" 2 in "Lumber and building materials (other than metal)," 2 in "Machinery, equipment, and supplies (except electrical)," 1 in "Plumbing and heating equipment and supplies," and 1 in "Tobacco and tobacco products (except leaf)."
 13 Includes 2 establishments in "Farm supplies (except machinery and equipment)," 1 in "Hardware;" 1 in "Iron and steel scrap and other waste materials;" 2 in "Machinery, equipment, and supplies (except electrical)," 1 in "Paper and paper products," and 1 in "Tobacco and tobacco products (except leaf)."
 14 Includes 2 establishments in "Chemicals, drugs, and allied products," 1 in "Farm supplies (except machinery and equipment)," 1 in "Forest products (except lumber)," 2 in "Hardware;" 1 in "Iron and steel scrap and other waste materials," 1 in "Jewelry and optical goods," 1 in "Lumber and building materials (other than metal)," 1 in "Machinery, equipment, and supplies (except electrical)," 2 in "Plumbing and heating equipment and supplies," and 1 in "Tobacco and tobacco products (except leaf)."
 15 Includes 1 establishment in "Automotive;" 1 establishment in "Electrical;" 2 in "Farm supplies (except machinery and equipment)," 1 in "Forest products (except lumber)," 2 in "Hardware;" 1 in "Leather and leather goods (except gloves and shoes)," and 2 in "Plumbing and heating equipment and supplies."

CENSUS OF DISTRIBUTION

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total.....	2,631	30,391	24,850	5,541	\$51,100,990	\$103,039,694	\$79,673,327	\$1,147,135,953	\$534,555,505	46.60	\$11,920,284	\$96,978,627	\$436,008
Wholesalers only.....	1,370	15,637	12,680	2,957	29,367,054	58,566,622	55,176,033	482,531,900	270,739,552	56.11	10,501,680	30,674,410	352,213
Service wholesalers.....	1,222	14,543	11,776	2,767	27,259,605	54,495,364	51,263,859	455,247,673	253,790,503	55.75	10,315,833	32,144,527	372,543
Exporters.....	39	204	180	84	660,596	1,320,289	887,963	74,077,221	6,674,302	8.90	1,280,011	1,922,493	127,713
Importers.....	24	85	58	27	137,377	272,494	303,214	3,065,123	690,118	22.52	478,359	385,557	127,713
Wholesale merchants ¹	1,159	14,194	11,538	2,656	26,461,632	52,893,581	50,072,682	377,205,329	246,426,083	65.33	10,315,833	30,385,557	325,458
Limited function wholesalers.....	56	291	217	74	561,177	817,020	380,953	10,084,441	6,553,621	64.99	257,248	180,079	100,230
Cash and carry.....	27	37	34	3	55,025	110,979	185,280	2,869,566	209,188	7.29	257,248	180,079	100,230
Drop shippers.....	7	166	109	57	372,190	475,595	15,069	4,864,544	4,577,485	94.10	257,248	180,079	100,230
Wagon distributors.....	17	66	56	10	110,203	182,336	69,929	2,119,585	1,668,148	78.00	257,248	180,079	100,230
Warehouses (distributing).....	5	22	18	4	23,759	48,110	110,675	230,746	100,800	43.68	257,248	180,079	100,230
Supply and machinery distributors.....	92	803	687	116	1,546,272	3,254,238	3,531,221	17,199,786	10,395,428	60.44	185,847	7,272,635	186,954
Bulk tank stations.....	205	3,575	3,343	232	5,074,619	10,462,500	6,112,295	59,634,894	40,050,150	67.16	7,210,933	290,902	290,902
Chain-store warehouses ²	3	36	27	9	38,537	64,892	129,658	1,263,331	1,263,331	100.00	7,210,933	290,902	290,902
District and general sales offices.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	429,899	34,529,127	403,781
Manufacturers' sales branches.....	306	4,488	3,796	692	8,353,345	17,652,372	11,561,536	123,550,913	102,082,002	82.62	429,899	34,529,127	403,781
Cooperative sales agencies.....	3	1,256	625	631	398,260	872,895	106,990	5,487,521	2,050,836	37.37	429,899	34,529,127	403,781
Agents and brokers.....	345	2,555	1,948	607	4,702,926	8,908,126	2,813,424	206,765,267	106,113,181	51.32	429,631	15,504,157	599,320
Auction companies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	429,631	15,504,157	599,320
Brokers.....	74	348	261	87	893,605	1,767,570	561,385	53,772,015	12,298,201	22.87	429,631	15,504,157	599,320
Commission merchants.....	53	347	293	54	617,290	1,130,108	408,584	27,735,327	14,021,800	50.56	429,631	15,504,157	599,320
Export commission houses.....	4	23	11	12	51,695	94,425	6,844	2,759,884	653,037	23.68	429,631	15,504,157	599,320
Manufacturers' agents.....	147	611	494	117	1,120,421	2,145,403	930,887	36,209,260	17,973,026	49.04	429,631	15,504,157	599,320
Purchasing agents.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	429,631	15,504,157	599,320
Selling agents.....	64	1,215	881	334	1,988,861	3,793,745	816,934	82,263,974	61,167,057	74.35	429,631	15,504,157	599,320
Assemblers and country buyers.....	397	2,529	2,181	348	2,626,672	4,882,817	3,303,646	263,683,182	10,530,993	3.99	98,543	664,189	664,189
Assemblers.....	167	598	568	40	840,351	1,689,593	1,868,619	22,237,501	3,136,598	14.10	98,543	664,189	664,189
Country buyers on salary or commission.....	27	120	110	10	279,129	471,680	154,557	6,098,116	83,412	1.37	98,543	664,189	664,189
Cooperative marketing association.....	59	1,034	789	245	1,015,632	1,814,894	371,181	14,735,450	6,203,832	42.10	98,543	664,189	664,189
Elevators (independent).....	15	59	48	1	68,112	108,713	191,487	3,052,778	614,848	20.14	98,543	664,189	664,189
Elevators (line).....	114	422	421	1	230,515	437,120	819,851	214,836,035	317,806	.15	98,543	664,189	664,189
Packers and shippers.....	15	296	245	51	192,933	360,811	397,951	2,723,302	174,467	6.41	98,543	664,189	664,189

CITIES OF 100,000 POPULATION AND OVER

SEATTLE.....	1,220	15,001	12,265	2,736	\$29,767,725	\$60,062,830	\$47,039,401	\$574,707,123	\$326,412,318	56.80	\$5,972,061	\$79,308,325	\$471,071
Wholesalers only.....	730	9,076	7,398	1,678	18,192,558	35,558,694	33,637,534	321,327,746	174,429,623	54.28	5,501,812	20,307,457	440,175
Service wholesalers.....	637	8,336	6,773	1,563	16,729,928	32,464,509	30,469,769	300,873,401	162,159,288	53.90	5,417,696	23,522,833	472,329
Exporters.....	35	259	176	83	649,196	1,285,799	887,463	73,977,220	6,665,302	9.01	1,280,011	1,940,769	127,713
Importers.....	24	85	58	27	137,377	272,494	303,214	3,065,123	690,118	22.52	478,359	385,557	127,713
Wholesale merchants ¹	575	7,902	6,539	1,453	15,943,355	30,906,216	29,279,002	223,831,058	154,808,868	69.10	5,417,696	21,763,863	389,271
Limited function wholesalers.....	31	104	85	19	192,320	363,554	302,996	5,846,372	3,321,200	56.81	150,000	188,593	111,726
Cash and carry.....	19	26	24	2	41,180	84,545	125,847	2,122,786	160,290	7.56	150,000	188,593	111,726
Drop shippers.....	4	20	21	5	70,671	125,765	15,069	2,160,209	1,955,422	90.52	150,000	188,593	111,726
Wagon distributors.....	4	35	27	8	58,710	109,734	53,405	1,348,431	1,120,488	83.10	150,000	188,593	111,726
Warehouses (distributing).....	4	17	13	4	21,759	43,510	108,676	214,946	85,000	39.54	150,000	188,593	111,726
Supply and machinery distributors.....	62	636	540	96	1,270,310	2,730,631	2,864,769	14,607,973	8,949,135	61.26	84,110	5,724,624	235,612
Bulk tank stations.....	11	948	830	118	1,777,921	3,958,893	1,845,967	25,866,491	20,577,213	79.55	3,884,797	2,351,499	1,940,769
Chain-store warehouses ²	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	3,884,797	2,351,499	1,940,769
District and general sales offices.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	3,884,797	2,351,499	1,940,769
Manufacturers' sales branches.....	211	3,353	2,806	547	6,412,467	13,497,223	8,819,817	95,562,079	78,822,564	82.49	212,671	81,950,403	452,901
Cooperative sales agencies.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	212,671	81,950,403	452,901
Agents and brokers.....	203	1,293	967	326	2,815,529	5,479,791	2,325,635	125,754,712	48,254,550	38.37	257,578	14,075,668	478,155
Brokers.....	51	202	136	66	699,746	1,380,924	529,160	40,460,280	8,419,475	20.81	257,578	14,075,668	478,155
Commission merchants.....	31	197	156	41	407,300	706,098	329,886	19,047,144	8,353,237	43.80	257,578	14,075,668	478,155
Export commission houses.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	257,578	14,075,668	478,155
Manufacturers' agents.....	127	529	424	105	955,398	1,886,211	845,319	31,148,696	14,251,439	45.75	222,578	3,699,152	245,265
Purchasing agents.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	222,578	3,699,152	245,265
Selling agents.....	50	339	238	101	694,896	1,409,501	614,426	29,307,822	17,125,809	58.43	36,000	436,038	586,156

¹ Includes 2 converters, combined in order to avoid disclosing data for individual establishments.² The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

WHOLESALE DISTRIBUTION—WASHINGTON: 1929

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TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
SPOKANE.....	268	4,473	3,681	792	\$7,384,678	\$13,800,858	\$12,443,846	\$134,049,126	\$101,095,423	75.42	\$3,903,531	\$8,984,040	\$523,629
Wholesalers only.....	107	2,546	1,990	547	4,313,364	8,091,868	9,685,773	53,753,597	34,857,558	69.33	3,709,177	4,810,113	351,818
Service wholesalers:													
Wholesale merchants.....	150	2,502	1,059	543	4,260,227	7,957,337	9,580,525	57,444,434	33,923,411	59.05	3,709,177	4,899,970	368,234
Limited function wholesalers ¹	4	24	21	3	14,748	25,177	4,000	470,545	362,453	76.06	-----	107,248	119,136
Supply and machinery distributors.....	7	20	19	1	38,389	109,844	92,253	832,618	571,694	68.66	-----	302,880	118,945
Bulk tank stations.....	7	730	691	39	699,849	1,234,287	611,275	7,047,822	4,158,393	59.00	-----	1,077,472	1,006,832
Manufacturers' sales branches.....	49	820	714	106	1,444,775	2,981,348	2,008,277	17,403,130	14,755,299	84.79	194,354	2,440,773	355,166
Cooperative sales agencies.....	1	(x)	(x)	-----	(x)	(x)	-----	(x)	(x)	(x)	-----	-----	(x)
Agents and brokers.....	31	339	265	74	920,027	1,482,767	134,516	50,528,064	47,027,795	93.07	-----	655,082	1,629,938
Brokers.....	7	24	17	7	43,671	73,922	13,541	3,264,516	859,814	26.34	-----	240,789	468,359
Commission merchants.....	9	23	16	7	41,909	66,106	39,000	5,304,830	4,994,450	93.10	-----	370,589	596,092
Manufacturers' agents.....	11	43	37	6	55,076	103,997	44,675	2,649,703	1,960,185	73.98	-----	3,500	240,882
Selling agents.....	4	249	195	54	779,371	1,238,742	37,300	39,249,015	39,213,346	99.91	-----	25,804	9,812,254
All other.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	(x)
TAGOMA.....	150	2,681	2,221	440	3,952,837	7,256,391	6,156,358	55,939,545	42,044,227	75.16	424,528	4,389,739	372,930
Wholesalers only.....	114	1,457	1,179	278	2,643,454	4,643,926	4,587,966	31,914,282	25,127,386	78.73	354,069	2,505,862	279,950
Service wholesalers:													
Wholesale merchants.....	97	1,243	1,022	221	2,170,672	4,030,846	4,261,442	28,029,520	22,242,719	79.35	319,051	1,767,806	288,964
Limited function wholesalers.....	6	132	83	49	316,789	394,060	22,637	2,951,962	2,517,598	85.29	-----	-----	491,994
Cash and carry.....	3	3	3	-----	5,239	9,714	16,487	361,274	-----	-----	-----	-----	120,425
Drop shippers.....	1	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)	-----	-----	(x)
Wagon distributors.....	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	(x)
Supply and machinery distributors.....	11	82	74	8	146,963	249,014	303,887	932,800	367,060	39.35	35,558	738,056	84,800
Bulk tank stations.....	6	792	750	42	668,199	1,252,459	698,155	7,330,416	5,293,405	72.21	-----	915,140	1,221,736
Chain store warehouses.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	(x)
Manufacturers' sales branches.....	16	213	191	22	326,903	798,542	627,724	8,070,492	7,379,197	91.33	18,004	135,930	504,968
Agents and brokers ⁴	13	174	84	90	205,221	527,597	153,558	8,005,627	4,244,239	53.02	51,915	832,807	615,817
CITIES OF 20,000 TO 50,000 POPULATION													
ABERDEEN.....	46	401	344	57	\$634,041	\$1,512,730	\$741,629	\$15,518,720	\$8,728,827	-----	\$46,658	\$779,571	-----
Wholesalers.....	38	289	239	50	511,930	1,262,991	676,223	9,077,744	6,558,215	-----	46,658	779,571	-----
All other types.....	8	112	105	7	122,061	249,739	65,403	6,440,976	2,170,612	-----	-----	-----	-----
BELLINGHAM.....	46	416	320	96	684,847	1,290,490	1,197,191	9,264,428	7,336,860	-----	202,286	821,728	-----
Wholesalers.....	34	291	250	41	501,907	889,578	1,094,277	6,352,352	5,123,764	-----	202,286	821,728	-----
All other types.....	12	125	70	55	182,940	400,912	102,914	2,912,076	2,213,096	-----	-----	-----	-----
EVERETT.....	38	358	293	65	583,022	1,140,731	741,141	9,243,302	6,215,838	-----	58,006	328,080	-----
Wholesalers.....	25	232	200	32	385,304	703,894	656,442	5,813,575	3,620,330	-----	58,006	120,121	-----
All other types.....	13	126	93	33	197,718	436,837	84,699	3,429,727	2,595,508	-----	-----	207,959	-----
YAKIMA.....	58	2,545	1,713	832	2,188,857	5,090,989	2,591,683	32,059,448	9,160,735	-----	662,539	30,695	-----
Wholesalers.....	40	797	619	178	1,409,848	4,335,765	2,347,395	23,429,217	7,193,535	-----	77,000	28,934	-----
All other types.....	18	1,748	1,094	654	779,009	1,655,224	244,288	8,630,231	1,968,200	-----	585,539	2,061	-----

¹ Includes 2 drop shippers and 2 wagon distributors.

⁴ Includes 1 auction company, 2 brokers, 2 commission merchants, 6 manufacturers' agents, and 2 selling agents.

CENSUS OF DISTRIBUTION

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)								KIND OF BUSINESS (Establishments classified by major lines of merchandise)							
Number of estab- lishments	Wholesale mer- chants (includ- ing jobbers) 1	Manufacturers' sales branches	Brokers	Manufacturers' agents	Assemblers and country buyers 2	All other 3		Number of estab- lishments	Wholesale mer- chants (includ- ing jobbers) 1	Manufacturers' sales branches	Brokers	Manufacturers' agents	Assemblers and country buyers 2	All other 3	
THE STATE															
Total.....	2, 631	1, 249	308	74	147	397	458	Groceries and food specialties.....	250	108	45	29	11	1	56
Amusement and sporting goods.....	31	22	8		1			Groceries (general line).....	98	54	3	9	7		25
Amusement and sporting goods (except cameras and motion-picture equip- ment and supplies).....	12	9	2		1			Food and grocery specialties.....	152	54	42	20	4	1	31
Cameras and motion-picture equipment and supplies.....	19	13	6					Hardware.....	53	33	4		13		3
Automotive.....	107	86	13		7		1	Hardware (general line).....	38	20			9		
Automobiles and other motor vehicles.....	12	12						Hardware (specialty).....	15	7	4		4		
Automotive equipment.....	46	38	1		6		1	Iron and steel scrap and other waste mate- rials.....	31	20					2
Automobile parts (now and used).....	39	34	4		1			Iron and steel scrap.....	5	3					2
Tires and tubes.....	10	2	8					Junk and scrap.....	23	23					
Chemicals, drugs, and allied products.....	75	33	32	1	3		6	Waste rubber, rags, and paper.....	3	3					
Chemicals.....	23	11	9		1		2	Jewelry and optical goods.....	27	22	2				3
Drugs and drug sundries (general line).....	6	6						Jewelry.....	21	18					3
Drugs and drug sundries (specialty).....	15	6	7				2	Optical goods.....	6	4	2				
Paints, varnishes, lacquers, and enamels.....	31	10	16	1	2		2	Leather and leather goods (except gloves and shoes).....	17	13	2		2		
Dry goods and apparel.....	92	56	7	3	14		12	Leather and leather goods (general line).....	1	1					
Clothing and furnishings (other than millinery and footwear).....	41	29	3	1	7		1	Leather and leather belting.....	6	3	2		1		
Dry goods (general line).....	10	7			1		2	Luggage and leather goods.....	4	3			1		
Dry goods (specialty, other than speci- fied).....	2			2				Shoe findings and cut stock.....	6	6					
Millinery and millinery supplies.....	6	5					1	Lumber and building materials (other than metal).....	150	90	14	8	5		33
Notions.....	6	3	1		1		1	Construction and building materials (other than metal and wood).....	71	51	13		5		2
Piece goods.....	20	11	1		1		7	Lumber and millwork.....	70	39	1	8			31
Shoes and other footwear.....	7	1	2		4			Machinery, equipment, and supplies (except electrical).....	207	158	65	2	20		13
Electrical.....	98	55	22		19		2	Commercial equipment and supplies.....	50	20	21		7		2
Electrical goods (including appliances).....	49	27	10		11		1	Construction equipment and supplies.....	17	11	3		1		2
Electrical equipment and supplies.....	30	13	9		7		1	Farm machinery and equipment.....	13	6	6				1
Radios and radio equipment.....	15	12	2		1			Manufacturing, mining, and drilling machinery, equipment, and supplies.....	118	74	23	1	15		5
Refrigerators (electric).....	4	3	1					Professional equipment and supplies.....	25	19	5				1
Farm products (not elsewhere specified).....	330	36		3	270	15		Service equipment and supplies.....	33	21	7		4		1
Flowers and nursery stock.....	5	4			1			Transportation equipment and supplies.....	11	7		1	2		1
Grain.....	278	14		3	255	6		Metals and minerals (except petroleum and scrap).....	53	20	21	1	6		5
Hides, skins, and furs.....	13	10			3			Coal.....	12	8	1				3
Livestock (other than horses and mules).....	31	5			21		5	Iron and steel (except scrap).....	31	6	17	1	5		2
Wool and mohair.....	1	1						Metals and metal work (other than iron and steel).....	10	6	3		1		
Other farm products.....	2	2						Paper and paper products.....	30	23	3		3		1
Farm supplies (except machinery and equipment).....	41	26	3	2	1	7	2	Paper and paper products (general line).....	17	15			1		1
Farm supplies (except feed and fertilizer).....	6	5						Paper and paper products (specialty, other than specified).....	7	4	2		1		
Feed.....	33	20	3	2	1	6	1	Stationery and stationery supplies.....	4	2	1		1		
Fertilizer and fertilizer materials.....	2	1						Wall paper.....	2	2					
Food products (not elsewhere specified).....	505	280	27	20	5	113	60	Petroleum and petroleum products.....	245	34	2		2		207
Confectionery and soft drinks.....	38	24	5	1	4		4	Plumbing and heating equipment and supplies.....	61	33	14	1	12		1
Dairy products.....	42	28	7		1	4	2	Plumbing equipment and supplies.....	40	27	6	1	6		
Poultry and poultry products.....	35	17	1		11	6		Heating equipment and supplies.....	21	6	8		6		1
Dairy and poultry products.....	13	8	1	1	2	1		Tobacco and tobacco products (except leaf).....	32	20	4				8
Fish and sea foods.....	38	33		1		4		All other.....	50	28	3	3	9		7
Fruits and vegetables (fresh).....	246	90		17	96	43		Books, periodicals, and newspapers.....	11	8	1				2
Meats and meat products.....	93	80	13					Oils and greases (animal and vegetable).....	6	2		3			1
Forest products (except lumber).....	32	19	1	1	1		10	Rubber goods (general line).....	3	2	1				
Boxes, shooks, and cooperage.....	4	2					2	Textiles and textile materials (other than dry goods).....	8	5			3		
Logs, railroad ties, piles, etc.....	17	9	1	1			6	Miscellaneous kinds of business.....	22	11	1		6		4
Other forest products.....	11	8			1		2								
Furniture and house furnishings.....	48	23	14		4		7								
Furniture.....	25	11	8		2		4								
House furnishings.....	21	11	5		2		3								
Musical instruments and sheet music.....	2	1	1												
General merchandise.....	6	2					4								
SEATTLE															
Total.....	1, 220	635	211	51	127		198	Dry goods and apparel.....	81	47	6	3	13		12
Amusement and sporting goods.....	27	18	8		1			Clothing and furnishings (other than millinery and footwear).....	35	24	3	1	6		1
Amusement and sporting goods (except cameras and motion-picture equip- ment and supplies).....	8	5	2		1			Dry goods (general line).....	7	4			1		2
Cameras and motion-picture equipment and supplies.....	19	13	6					Dry goods (specialty, other than speci- fied).....	2			2			
Automotive.....	53	37	8		7		1	Millinery and millinery supplies.....	6	5					1
Automobiles and other motor vehicles.....	6	6						Notions.....	5	2	1		1		1
Automotive equipment.....	26	18	1		6		1	Piece goods.....	20	11	1		1		7
Automobile parts (new and used).....	14	11	2		1			Shoes and other footwear.....	6	1	1		4		
Tires and tubes.....	7	2	5					Electrical.....	73	33	19		19		2
Chemicals, drugs, and allied products.....	60	26	26	1	3		4	Electrical goods (including appliances).....	34	14	8		11		1
Chemicals.....	17	8	7		1		1	Electrical equipment and supplies.....	28	12	8		7		1
Drugs and drug sundries (general line).....	4	4						Radios and radio equipment.....	9	6	2		1		
Drugs and drug sundries (specialty).....	14	6	7				1	Refrigerators (electric).....	2	1	1				
Paints, varnishes, lacquers, and enamels.....	25	8	12	1	2		2	Farm products (not elsewhere specified).....	27	14		3			10
See footnotes at end of table.															
								Flowers and nursery stock.....	1						1
								Grain.....	14	6		3			5
								Hides, skins, and furs.....	9	7					2
								Livestock (other than horses and mules).....	3	1					2

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments						KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments					
	Wholesale mer- chants (includ- ing jobbers) ¹	Manufacturers' sales branches	Brokers	Manufacturers' agents	Assemblers and country buyers ²	All other ³		Wholesale mer- chants (includ- ing jobbers) ¹	Manufacturers' sales branches	Brokers	Manufacturers' agents	Assemblers and country buyers ²	All other ³
SEATTLE—Continued													
Farm supplies (except machinery and equipment).....	13	7	1	2	1	2	Lumber and building materials (other than metal).....	88	47	9	4	2	26
Farm supplies (except feed and fertilizer).....	2	2					Construction and building materials (other than metal and wood).....	34	22	8		2	2
Feed.....	9	4	1	2	1	1	Lumber and millwork.....	54	25	1	4		24
Fertilizer and fertilizer materials.....	2	1				1							
Food products (not elsewhere specified).....	144	91	12	6	4	31	Machinery, equipment, and supplies (except electrical).....	188	103	48	2	23	12
Confectionery and soft drinks.....	16	7	4	1	3	1	Commercial equipment and supplies.....	36	16	13		5	2
Dairy products.....	19	10	2		1		Construction equipment and supplies.....	9	5	2		1	1
Poultry and poultry products.....	8	6	1		1		Farm machinery and equipment.....	7	4	2			1
Dairy and poultry products.....	6	4		1		1	Manufacturing, mining, and drilling machinery, equipment, and supplies.....	91	51	21	1	13	5
Fish and sea foods.....	25	20		1		4	Professional equipment and supplies.....	15	11	3			1
Fruits and vegetables (fresh).....	54	26	1	3		24	Service equipment and supplies.....	21	10	7		3	1
Meats and meat products.....	16	12	4				Transportation equipment and supplies.....	9	6		1	1	1
Forest products (except lumber).....	23	12	1	1	1	8	Metals and minerals (except petroleum and scrap).....	43	14	19	1	5	4
Boxes, shooks, and cooperage.....	2	1				1	Coal.....	9	6	1			2
Logs, railroad ties, piles, etc.....	13	5	1	1		6	Iron and steel (except scrap).....	27	5	15	1	4	2
Other forest products.....	8	6		1		1	Metals and metal work (other than iron and steel).....	7	3	3		1	
Furniture and house furnishings.....	40	18	11		4	7	Paper and paper products.....	19	13	2		3	1
Furniture.....	19	7	6		2	4	Paper and paper products (general line).....	10	8			1	1
House furnishings.....	19	10	4	2		3	Paper and paper products (specialty, other than specified).....	6	3	2		1	
Musical instruments and sheet music.....	2	1	1				Stationery and stationery supplies.....	2	1			1	
General merchandise.....	4					4	Wall paper.....	1	1				
Groceries and food specialties.....	140	56	15	24	6	39	Petroleum and petroleum products.....	17	5	1			11
Groceries (general line).....	49	23	2	5	4	15	Plumbing and heating equipment and supplies.....	46	19	14	1	11	1
Food and grocery specialties.....	91	33	13	10	2	24	Plumbing equipment and supplies.....	27	14	6	1	6	
Hardware.....	35	16	3		13	3	Heating equipment and supplies.....	19	5	8		5	1
Hardware (general line).....	23	11			9	3	Tobacco and tobacco products (except leaf).....	15	5	2			8
Hardware (specialty).....	12	5	3		4		All other.....	36	15	3	3	9	6
Iron and steel scrap and other waste materials.....	16	14				2	Books, periodicals, and newspapers.....	3	1	1			1
Iron and steel scrap.....	5	3				2	Oils and greases (animal and vegetable).....	5	1		3		1
Junk and scrap.....	9	9					Rubber goods (general line).....	3	2	1			
Waste rubber, rags, and paper.....	2	2					Textiles and textile materials (other than dry goods).....	7	4			3	
Jewelry and optical goods.....	18	15	1			2	Miscellaneous kinds of business.....	18	7	1		6	4
Jewelry.....	16	14				2							
Optical goods.....	2	1	1										
Leather and leather goods (except gloves and shoes).....	14	10	2	2									
Leather and leather belting.....	5	2	2		1								
Luggage and leather goods.....	4	3			1								
Shoe findings and cut stock.....	5	5											

¹ Includes "Supply and machinery distributors."² Assemblers and country buyers are not shown for cities.³ The "All other types" consist of the following:

Kind of business and type of establishment	State	Seattle	Kind of business and type of establishment	State	Seattle	Kind of business and type of establishment	State	Seattle
Total.....	458	196	Drop shippers.....	7	4	Selling agents—Continued.		
Auction companies.....	1		Feed.....	1	1	Clothing and furnishings (other than millinery and footwear).....	1	1
Hides, skins, and furs.....	1		Forest products.....	1		Millinery and millinery supplies.....	1	1
Bulk tank stations.....	205	11	Lumber and millwork.....	5	3	Piece goods.....	4	4
Petroleum and petroleum products.....	205	11	Export agents.....	4	2	Electrical equipment and supplies.....	1	1
Cash and carry.....	27	10	Grain.....	1	1	Poultry and poultry products.....	6	1
Groceries (general line).....	18	10	Fruit and vegetables (fresh).....	3	1	Fish and sea foods.....	3	3
Paper and paper products.....	1	1	Exporters.....	39	38	Fruits and vegetables (fresh).....	4	1
Tobacco and tobacco products (except leaf).....	8	8	Automotive equipment.....	1	1	Boxes, shooks, and cooperage.....	2	1
Chain store warehouses.....	3	2	Electrical goods (including appliances).....	1	1	Logs, railroad ties, piles, etc.....	2	2
Groceries (general line).....	3	2	Grain.....	1	4	Other forest products.....	1	1
Commission merchants.....	53	31	Fish and sea foods.....	4	1	Furniture.....	3	3
Food and grocery specialties.....	3	3	Fruits and vegetables (fresh).....	3	2	House furnishings.....	1	1
Flowers and nursery stock.....	1	1	Logs, railroad ties, piles, etc.....	4	4	Groceries (general line).....	2	1
Grain.....	1		General merchandise.....	3	3	Food and grocery specialties.....	7	7
Hides, skins, and furs.....	2	2	Food and grocery specialties.....	5	5	Construction and building materials (other than metal and wood).....	1	1
Livestock (other than horses and mules).....	5	2	Iron and steel scrap.....	2	2	Lumber and millwork.....	4	3
Fruits and vegetables (fresh).....	28	10	Lumber and millwork.....	15	15	Commercial equipment and supplies.....	1	1
Jewelry.....	1		Importers.....	24	24	Construction equipment and supplies.....	2	1
Lumber and millwork.....	0	2	Dry goods (general line).....	2	2	Farm machinery and equipment.....	1	1
Commercial equipment and supplies.....	1	1	Notions.....	1	1	Manufacturing, mining, and drilling machinery, equipment, and supplies.....	5	5
Coal.....	2	1	Piece goods.....	1	1	Professional equipment and supplies.....	1	1
Petroleum and petroleum products.....	2		Fertilizer and fertilizer materials.....	1	1	Service equipment and supplies.....	1	1
Books, periodicals, and newspapers.....	1		Furniture.....	1	1	Transportation equipment and supplies.....	1	1
Converters.....	2	2	House furnishings.....	2	2	Coal.....	1	1
Piece goods.....	2	2	General merchandise.....	1	1	Books, periodicals, and newspapers.....	1	1
Cooperative sales agencies.....	3	1	Groceries (general line).....	1	1	Oils and greases (animal and vegetable).....	1	1
Fruits and vegetables (fresh).....	3	1	Food and grocery specialties.....	5	5	Miscellaneous kinds of business.....	17	4
Distributing warehouses.....	5	4	Hardware (general line).....	2	2	Wagon distributors.....	4	1
Paints, varnishes, lacquers, and enamels.....	1	1	Jewelry.....	2	2	Confectionery and soft drinks.....	2	
Fruits and vegetables (fresh).....	1		Construction and building materials (other than metal and wood).....	1	1	Dairy products.....	1	1
Food and grocery specialties.....	1	1	Iron and steel (except scrap).....	2	2	Dairy and poultry products.....	1	
Hardware (general line).....	1	1	Miscellaneous kinds of business.....	2	2	Fruits and vegetables (fresh).....	1	
Heating equipment and supplies.....	1	1	Purchasing agents.....	2	2	Food and grocery specialties.....	8	1
District and general sales offices.....	2	2	Food and grocery specialties.....	1	1	Miscellaneous kinds of business.....	1	1
Groceries (general line).....	1	1	Lumber and millwork.....	1	1			
Food and grocery specialties.....	1	1	Selling agents.....	64	50			
			Chemicals.....	2	1			
			Drugs and drug sundries (specialty).....	2	1			
			Paints, varnishes, lacquers, and enamels.....	1	1			

CENSUS OF DISTRIBUTION

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

(Table 6 abbreviated in this State to avoid disclosure of individual operations)

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Exporters	Wholesale merchants (including jobbers) ¹	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS ²			All other types
									Assemblers	Cooperative marketing associations	All other	
THE STATE												
Total.....	\$1,147,136	\$74,977	\$394,155	\$133,557	\$53,772	\$27,735	\$36,209	\$82,264	\$22,238	\$14,736	\$228,710	\$90,735
Amusement and sporting goods.....	5,816		2,870	(x)			(x)					
Automotive.....	27,389	(x)	23,060	3,680			(x)					
Chemicals, drugs, and allied products.....	18,589		10,674	7,426	(x)		156	258				(x)
Dry goods and apparel.....	20,128		12,607	2,602	463		3,267	469				720
Electrical.....	36,752	(x)	15,277	19,175			2,060	(x)				
Farm products (not elsewhere specified).....	316,132	42,937	15,360		8,354	16,685			7,210	3,117	220,044	1,825
Farm supplies (except machinery and equipment).....	22,058		10,908	5,033	(x)		(x)		2,370		(x)	1,125
Food products (not elsewhere specified).....	182,405	1,795	76,281	22,552	11,008	7,659	7,979	16,426	12,630	11,619	8,050	8,406
Forest products (except lumber).....	16,799	2,991	6,614	(x)	(x)		(x)	4,044				(x)
Furniture and house furnishings.....	11,706		7,082	2,432			893	1,226				73
General merchandise.....	5,913	5,552	(x)									(x)
Groceries and food specialties.....	167,669	3,628	85,750	17,197	19,920	547	11,876	16,508	28			12,215
Hardware.....	24,194		21,988	574			1,500					132
Iron and steel scrap and other waste materials.....	3,328	(x)	(x)									
Jewelry and optical goods.....	4,742		4,258	(x)		(x)						(x)
Leather and leather goods (except gloves and shoes).....	1,334		1,108	(x)			(x)					
Lumber and building materials (other than metal).....	106,939	17,760	29,893	4,970	9,172	1,893	501	40,396				2,354
Machinery, equipment, and supplies (except electrical).....	39,657		26,197	10,461	(x)	(x)	2,248	608				
Metals and minerals (except petroleum and scrap).....	22,296		8,190	12,792	(x)	(x)	598	(x)				(x)
Paper and paper products.....	7,363		6,850	310			(x)					(x)
Petroleum and petroleum products.....	64,703		4,044	(x)		(x)	(x)					50,635
Plumbing and heating equipment and supplies.....	15,568		9,437	2,904	(x)		2,712					(x)
Tobacco and tobacco products (except leaf).....	13,857		8,174	4,619								1,064
All other.....	11,719		4,149	2,407	2,543	9	377	2,040				194
SEATTLE												
Total.....	\$574,707	\$73,977	\$238,188	\$95,563	\$40,450	\$19,047	\$31,149	\$29,308				\$47,023
Amusement and sporting goods.....	5,246		2,300	(x)			(x)					
Automotive.....	18,062	(x)	(x)	2,606			633					
Chemicals, drugs, and allied products.....	12,895		6,140	6,382	(x)		156	142				72
Dry goods and apparel.....	15,730		9,255	1,619	463		3,214	469				710
Electrical.....	30,388	(x)	9,711	18,377			2,060	217				(x)
Farm products (not elsewhere specified).....	72,099	42,937	7,068		8,356	11,450						1,383
Farm supplies (except machinery and equipment).....	13,116		6,025	(x)	(x)		908					1,125
Food products (not elsewhere specified).....	81,617	795	38,240	14,355	6,475	5,804	7,946	4,613				3,389
Forest products (except lumber).....	13,537	2,991	5,776	(x)	15		(x)	3,961				
Furniture and house furnishings.....	10,254		5,792	2,270			893	1,226				73
General merchandise.....	5,582	(x)										(x)
Groceries and food specialties.....	116,113	3,628	51,823	9,659	17,778	547	7,587	14,697				10,364
Hardware.....	13,329		11,162	535			1,500					132
Iron and steel scrap and other waste materials.....	2,561	(x)	(x)									
Jewelry and optical goods.....	3,455		3,073	(x)								(x)
Leather and leather goods (except gloves and shoes).....	936		710	(x)			(x)					
Lumber and building materials (other than metal).....	47,347	17,760	18,082	4,163	(x)	1,154	(x)	1,289				1,990
Machinery, equipment, and supplies (except electrical).....	29,315		19,604	7,112	(x)	31	1,874	582				
Metals and minerals (except petroleum and scrap).....	19,997		6,663	12,144	(x)	61	596	72				297
Paper and paper products.....	4,679		4,191	(x)			194					(x)
Petroleum and petroleum products.....	26,150		(x)	(x)								25,856
Plumbing and heating equipment and supplies.....	12,816		6,848	2,963	(x)		2,560					(x)
Tobacco and tobacco products (except leaf).....	8,295		4,049	(x)								(x)
All other.....	10,588		3,028	2,405	2,544		377	2,040				194

¹ Includes "Supply and machinery distributors."² Assemblers and country buyers are not shown for cities.

³ Includes net sales amounting to \$3,065,000 for importers, \$470,000 of which is in the Dry Goods Trade, \$73,000 in the Furniture and House Furnishings Trade, \$1,248,000 in the Groceries and Food Specialties Trade, \$2,870,000 for cash-and-carry wholesalers, \$1,797,000 of which is in the Groceries and Food Specialties Trade, \$1,064,000 in the Tobacco and Tobacco Products Trade, \$4,864,000 for drop shippers, \$1,589,000 of which is in the Lumber and Building Materials Trade, \$2,120,000 for wagon distributors, \$1,532,000 of which is in the Food Products Trade, \$488,000 in the Groceries and Food Specialties Trade, \$231,000 for distributing warehouses, \$59,635,000 for bulk tank stations, \$1,263,000 for chain-store warehouses, \$5,487,000 for cooperative sales agencies, \$2,700,000 for export commission houses, \$8,438,000 for converters, district and general sales offices, auction companies, and purchasing agents, which are not shown separately by "kind of business" in order to avoid disclosure of individual operations.

⁴ Includes net sales amounting to \$3,065,000 for importers, \$2,123,000 for cash-and-carry wholesalers, \$1,050,000 of which is in the Groceries and Food Specialties Trade, \$1,064,000 in the Tobacco and Tobacco Products Trade, \$2,160,000 for drop shippers, \$1,349,000 for wagon distributors, \$215,000 for distributing warehouses, \$25,806,000 for bulk tank stations, and \$12,247,000 for converters, chain-store warehouses, district and general sales offices, cooperative sales agencies, export commission houses, and purchasing agents which are not shown separately by "kind of business" in order to avoid disclosure of individual operations.

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TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

(Table 7 abbreviated in this State to avoid disclosure of individual operations)

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Ex- porters	Whole- sale mer- chants (includ- ing job- bers) ¹	Manu- fac- turers' sales branches	Bro- kers	Com- mis- sion mer- chants	Manu- fac- turers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS ²			All other types
									Assem- blers	Cooper- ative market- ing as- sociation	All other	
THE STATE												
Total.....	\$103,040	\$1,329	\$56,123	\$17,652	\$1,768	\$1,139	\$2,146	\$3,794	\$1,090	\$1,815	\$1,378	\$314,207
Amusement and sporting goods.....	1,277		819	(x)			(x)					
Automotive.....	5,010	(x)	4,247	632			(x)					
Chemicals, drugs, and allied products.....	3,086		1,684	1,290	(x)		23	67				(x)
Dry goods and apparel.....	2,625		1,855	418	5		247	40				60
Electrical.....	4,642	(x)	2,923	1,502			129	(x)				
Farm products (not elsewhere specified).....	2,392	356	738		21	207			281	158	605	26
Farm supplies (except machinery and equipment).....	1,093		952	640	(x)		(x)		287		(x)	77
Food products (not elsewhere specified).....	23,885	87	12,810	3,393	543	751	209	1,459	1,135	1,657	772	1,059
Forest products (except lumber).....	1,210	187	505	(x)	(x)		(x)	148				(x)
Furniture and house furnishings.....	2,313		1,572	575			29	115				22
General merchandise.....	234	171	(x)									(x)
Groceries and food specialties.....	13,386	32	6,796	3,437	537	5	270	483	7			1,819
Hardware.....	4,208		3,035	136			117					20
Iron and steel scrap and other waste materials.....	604	(x)	(x)									
Jewelry and optical goods.....	831		692	(x)		(x)						(x)
Leather and leather goods (except gloves and shoes).....	341		289	(x)			(x)					
Lumber and building materials (other than metal).....	7,297	478	4,251	727	334	74	94	1,239				100
Machinery, equipment, and supplies (except electrical).....	8,333		5,517	2,284	(x)	(x)	391	110				
Metals and minerals (except petroleum and scrap).....	1,552		847	653	(x)	(x)	17	(x)				(x)
Paper and paper products.....	1,309		1,257	84			(x)					(x)
Petroleum and petroleum products.....	11,153		522	(x)		(x)	(x)					10,463
Plumbing and heating equipment and supplies.....	2,907		1,964	519	(x)		394					(x)
Tobacco and tobacco products (except leaf).....	922		554	324								44
All other.....	1,500		734	373	188	1	37	108				59
SEATTLE												
Total.....	\$80,083	\$1,286	\$33,613	\$13,498	\$1,381	\$706	\$1,886	\$1,410				\$8,303
Amusement and sporting goods.....	1,155		698	(x)			(x)					
Automotive.....	3,405	(x)	(x)	509			129					
Chemicals, drugs, and allied products.....	2,078		904	1,086	(x)		23	42				22
Dry goods and apparel.....	1,992		1,410	228	5		244	39				60
Electrical.....	3,515	(x)	1,844	1,514			127	20				(x)
Farm products (not elsewhere specified).....	956	350	309		21	167						13
Farm supplies (except machinery and equipment).....	1,022		442	(x)	(x)		4					77
Food products (not elsewhere specified).....	9,200	43	5,927	1,708	355	499	204	330				125
Forest products (except lumber).....	774	187	404	(x)			(x)	143				
Furniture and house furnishings.....	1,999		1,279	555			29	115				21
General merchandise.....	173	(x)										(x)
Groceries and food specialties.....	9,450	32	3,971	2,584	480	5	197	462				1,728
Hardware.....	2,352		2,091	122			119					20
Iron and steel scrap and other waste materials.....	480	(x)	(x)									
Jewelry and optical goods.....	607		494	(x)								(x)
Leather and leather goods (except gloves and shoes).....	230		179	(x)			(x)					
Lumber and building materials (other than metal).....	4,016	478	2,403	630	(x)	28	(x)	33				79
Machinery, equipment, and supplies (except electrical).....	6,168		4,048	1,672	(x)	6	315	102				
Metals and minerals (except petroleum and scrap).....	1,411		741	622	(x)	1	17	7				13
Paper and paper products.....	804		755	(x)			14					(x)
Petroleum and petroleum products.....	4,052		(x)	(x)								3,959
Plumbing and heating equipment and supplies.....	2,307		1,389	518	(x)		310					(x)
Tobacco and tobacco products (except leaf).....	592		277	(x)								(x)
All other.....	1,336		570	374	188		37	108				59

¹ Includes "Supply and machinery distributors."

² Assemblers and country buyers are not shown for cities.

³ Includes expenses amounting to \$272,000 for importers, \$35,000 of which is for the Dry Goods Trade, \$21,000 for the Furniture and House Furnishings Trade, \$88,000 for the Groceries and Food Specialties Trade, \$111,000 for cash-and-carry wholesalers, \$63,000 of which is for the Groceries and Food Specialties Trade, \$44,000 for the Tobacco and Tobacco Products Trade, \$476,000 for drop shippers, \$76,000 of which is for the Lumber and Building Materials Trade, \$182,000 for wagon distributors, \$109,000 of which is for the Food Products Trade, \$34,000 for the Groceries and Food Specialties Trade, \$48,000 for distributing warehouses, \$10,463,000 for bulk tank stations, \$65,000 for chain-store warehouses, \$873,000 for cooperative sales agencies, \$94,000 for export commission houses, \$1,623,000 for converters, district and general sales offices, auction companies, and purchasing agents, which are not shown separately by "kind of business" in order to avoid disclosure of individual operations.

⁴ Includes expenses amounting to \$272,000 for importers, \$84,000 for cash-and-carry wholesalers, \$36,000 of which is for the Groceries and Food Specialties Trade, \$44,000 for the Tobacco and Tobacco Products Trade, \$126,000 for drop shippers, \$110,000 for wagon distributors, \$44,000 for distributing warehouses, \$3,959,000 for bulk tank stations, and \$1,710,000 for converters, chain-store warehouses, district and general sales offices, cooperative sales agencies, export commission houses, and purchasing agents, which are not shown separately by "Kind of business" in order to avoid disclosure of individual operations.

CENSUS OF DISTRIBUTION

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	2,631	30,391	24,850	5,541	\$51,100,990	\$103,039,694	\$1,147,136,953	100.00
Individual.....	569	1,569	1,286	283	2,115,206	4,465,068	75,792,640	6.61
Partnership.....	167	930	703	227	1,238,013	2,635,217	32,245,467	2.81
Corporation.....	1,816	26,247	21,714	4,533	45,949,121	92,046,171	1,005,246,005	87.63
Cooperative association.....	78	1,673	1,092	481	1,698,309	3,114,796	32,032,669	2.79
Cooperative branch.....	10	14	14	—	29,053	50,346	856,790	.08
All other.....	1	53	41	17	75,388	128,096	901,812	.08
SEATTLE	1,220	15,091	12,265	2,736	29,787,725	60,082,830	574,707,123	100.00
Individual.....	267	817	640	177	1,178,322	2,610,967	47,298,413	8.23
Partnership.....	70	329	233	96	451,925	1,047,899	17,959,712	3.12
Corporation.....	869	13,636	11,242	2,394	27,820,075	55,875,736	501,020,708	87.18
Cooperative association.....	4	161	109	52	242,015	420,132	7,460,478	1.30
All other.....	1	58	41	17	75,388	128,096	961,812	.17

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses
					Amount	Per cent of total							
Total.....	2,631	\$1,147,136	\$103,040	1,487	\$445,354	38.82	\$44,745	134	\$88,460	\$7,990	217	\$114,317	\$9,483
Amusement and sporting goods.....	31	5,816	1,277	9	1,219	20.96	276	3	152	48	2	(x)	(x)
Automotive.....	107	27,389	5,010	70	12,597	45.99	2,260	11	3,527	736	7	785	154
Chemicals, drugs, and allied products.....	75	18,589	3,086	29	2,055	15.90	455	4	1,008	187	14	1,642	303
Dry goods and apparel.....	92	20,128	2,625	63	12,694	63.07	1,022	2	(x)	(x)	14	2,150	313
Electrical.....	98	36,752	4,642	49	4,623	12.58	1,369	7	2,239	451	18	2,775	367
Farm products (not elsewhere specified).....	330	316,132	2,392	116	55,295	17.49	1,428	11	15,566	234	9	27,341	188
Farm supplies (except machinery and equipment).....	41	22,058	1,953	34	15,417	69.89	1,130	4	1,008	187	29	13,288	2,412
Food products (not elsewhere specified).....	505	182,405	23,885	376	98,958	54.25	12,491	16	18,041	1,434	2	(x)	(x)
Forest products (except lumber).....	32	16,799	1,210	28	12,364	73.60	778	1	(x)	(x)	2	(x)	(x)
Furniture and house furnishings.....	48	11,706	2,313	22	2,775	23.71	498	2	(x)	(x)	8	2,888	376
General merchandise.....	6	5,913	234	4	566	9.57	70	1	(x)	(x)	21	25,872	1,055
Groceries and food specialties.....	250	107,069	13,886	123	61,028	36.40	3,326	16	25,443	2,112	9	2,989	715
Hardware.....	53	24,104	4,208	33	18,090	74.77	3,118	4	717	53	2	(x)	(x)
Iron and steel scrap and other waste materials.....	31	3,328	604	26	2,257	67.82	389	3	799	177	2	(x)	(x)
Jewelry and optical goods.....	27	4,742	831	18	3,514	74.10	518	1	(x)	(x)	2	(x)	(x)
Leather and leather goods (except gloves and shoes).....	17	1,334	341	13	1,164	87.26	208	1	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal).....	150	106,939	7,297	112	83,147	77.75	5,277	9	6,095	264	19	13,600	1,009
Machinery, equipment, and supplies (except electrical).....	267	39,657	8,333	157	21,030	53.04	4,222	21	5,210	1,230	25	3,123	625
Metals and minerals (except petroleum and scrap).....	53	22,296	1,552	25	5,699	25.55	447	4	2,388	197	8	7,704	622
Paper and paper products.....	30	7,353	1,309	19	4,215	57.25	757	1	(x)	(x)	2	(x)	(x)
Petroleum and petroleum products.....	245	64,793	11,153	76	6,177	9.53	1,632	9	2,592	265	4	363	69
Plumbing and heating equipment and supplies.....	61	15,558	2,967	31	8,884	44.25	1,263	2	(x)	(x)	12	1,039	501
Tobacco and tobacco products (except leaf).....	32	13,857	922	18	7,868	56.78	542	4	423	27	5	413	11
All other.....	50	11,719	1,500	36	4,815	41.09	573	1	300	34	6	4,784	571

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total ex-penses
Total.....	289	\$135,188	\$17,723	304	\$312,393	\$13,382	176	\$45,963	\$9,239	24	\$5,461	\$478
Amusement and sporting goods.....	4	540	107	13	3,736	801	—	—	—	—	—	—
Automotive.....	11	7,627	1,449	4	928	200	3	1,901	204	1	24	7
Chemicals, drugs, and allied products.....	20	4,995	1,028	12	8,997	1,300	—	—	—	—	—	—
Dry goods and apparel.....	10	3,393	372	2	(x)	(x)	—	—	—	—	(x)	(x)
Electrical.....	13	4,313	637	11	22,802	1,818	—	—	—	—	—	—
Farm products (not elsewhere specified).....	46	1,962	56	138	213,283	349	—	—	—	10	2,685	137
Farm supplies (except machinery and equipment).....	3	5,033	640	—	—	—	—	—	—	7	1,788	235
Food products (not elsewhere specified).....	20	14,750	2,302	46	20,432	2,875	11	15,148	2,136	—	—	—
Forest products (except lumber).....	1	(x)	(x)	—	—	—	—	—	—	—	—	—
Furniture and house furnishings.....	11	3,397	799	5	1,168	189	—	—	—	—	—	—
General merchandise.....	1	(x)	(x)	—	—	—	—	—	—	—	—	—
Groceries and food specialties.....	48	30,905	2,120	16	18,701	2,456	25	5,527	2,266	1	193	20
Hardware.....	7	2,398	322	—	—	—	—	—	—	—	—	—
Iron and steel scrap and other waste materials.....	2	272	38	—	—	—	—	—	—	—	—	—
Jewelry and optical goods.....	—	—	—	4	334	109	2	(x)	(x)	—	—	—
Leather and leather goods (except gloves and shoes).....	2	(x)	(x)	—	—	—	—	—	—	—	—	—
Lumber and building materials (other than metal).....	9	3,581	653	1	417	104	—	—	—	—	—	—
Machinery, equipment, and supplies (except electrical).....	43	8,456	1,861	11	528	178	9	1,298	214	1	6	3
Metals and minerals (except petroleum and scrap).....	14	5,798	348	2	(x)	(x)	—	—	—	—	—	—
Paper and paper products.....	5	2,182	373	3	913	169	—	—	—	—	—	—
Petroleum and petroleum products.....	6	22,752	3,435	30	15,808	2,106	118	16,673	3,598	2	428	49
Plumbing and heating equipment and supplies.....	9	2,484	377	2	(x)	(x)	5	(x)	(x)	—	—	—
Tobacco and tobacco products (except leaf).....	2	(x)	(x)	—	—	—	3	2,643	91	—	—	—
All other.....	2	140	44	4	1,341	255	—	—	—	1	324	23

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Number of prop- rietors and firm mem- bers	TOTAL PAID EMPLOYEES ¹ (proprietors not included)			SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES				
			Number of employees			Num- ber	Salaries	Num- ber	Salaries	Num- ber	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15	
			Total	Male	Fe- male											
THE STATE																
Total.....	2,631	953	30,391	24,860	5,541	\$61,100,990	8,297	\$14,444,872	1,481	\$8,868,302	22,613	\$29,802,816	24,797	26,950	32,867	27,565
Amusement and sporting goods.....	31	6	354	226	128	650,233	75	241,181	21	100,083	258	314,909	307	312	345	355
Amusement and sporting goods (ex- cept cameras and motion-picture equipment and supplies).....	12	6	99	77	22	165,209	30	64,639	11	33,300	58	67,270	81	81	98	98
Cameras and motion-picture equip- ment and supplies.....	19	-----	255	149	106	491,024	45	176,542	10	66,783	200	247,699	226	231	247	257
Automotive.....	107	45	1,258	1,070	188	2,769,412	292	696,007	49	235,421	917	1,887,084	1,339	1,380	1,332	1,294
Automobiles and other motor ve- hicles.....	12	5	424	375	49	1,063,669	1	876	-----	-----	423	1,062,793	517	527	498	476
Automotive equipment.....	46	15	463	384	79	960,350	133	346,981	29	140,639	301	472,730	445	467	469	463
Automobile parts (new and used).....	39	24	266	215	41	454,477	109	203,491	10	44,495	137	206,490	205	271	252	251
Tires and tubes.....	10	1	115	96	10	284,916	49	144,659	10	44,286	56	95,971	112	115	113	114
Chemicals, drugs, and allied products.....	75	14	870	679	191	1,757,963	239	702,884	55	245,619	576	809,460	830	855	841	848
Chemicals.....	23	5	121	101	20	297,582	39	117,016	7	36,602	75	143,964	121	120	114	114
Drugs and drug sundries (general line).....	6	1	366	269	97	668,986	43	196,902	12	74,876	311	397,208	349	361	364	351
Drugs and drug sundries (specialty).....	15	4	90	69	21	184,171	43	121,873	5	17,040	42	45,258	69	70	72	90
Paints, varnishes, lacquers, and enamels.....	31	4	293	240	53	607,224	114	267,093	31	117,101	148	223,030	291	304	291	293
Dry goods and apparel.....	92	67	697	503	194	1,315,973	261	636,395	48	183,823	388	495,755	606	672	683	672
Clothing and furnishings (other than millinery and footwear).....	41	33	262	169	93	541,918	92	251,072	22	87,948	148	202,898	255	243	238	233
Dry goods (general line).....	10	9	162	127	35	246,468	58	120,768	6	23,400	98	102,290	163	153	167	163
Dry goods (specialty, other than specified).....	2	(x)	(x)	-----	(x)	(x)	-----	-----	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies.....	6	2	30	23	7	74,339	15	50,483	7	18,001	8	5,855	30	29	30	29
Notions.....	6	4	18	10	8	27,644	7	9,584	1	7,004	10	10,156	17	18	18	21
Piece goods.....	20	12	100	76	24	197,909	38	105,269	4	19,000	58	73,650	96	96	100	101
Shoes and other footwear.....	7	5	123	98	25	227,105	51	99,229	8	27,570	64	100,306	132	131	128	123
Electrical.....	98	28	1,486	1,215	271	2,612,106	478	911,326	61	264,904	947	1,435,816	1,348	1,424	1,399	1,379
Electrical goods (including appli- ances).....	49	21	907	735	172	1,561,892	239	593,790	28	139,892	640	918,210	848	894	902	900
Electrical equipment and supplies.....	30	4	176	139	37	403,126	52	139,521	14	54,280	110	209,815	194	194	193	189
Radios and radio equipment.....	15	2	153	121	32	336,617	38	116,368	13	45,052	162	175,197	137	140	150	143
Refrigerators (electric).....	4	1	250	220	30	310,471	149	151,047	6	25,730	95	133,094	160	166	164	147
Farm products (not elsewhere speci- fied).....	330	90	1,167	1,090	77	1,318,943	39	101,171	56	244,633	1,072	973,139	769	1,214	959	797
Flowers and nursery stock.....	5	3	25	21	4	43,558	4	7,280	4	17,444	17	18,864	25	24	23	25
Grain.....	278	50	937	892	45	910,721	6	22,222	32	112,273	899	776,226	559	1,001	774	621
Hides, skins, and furs.....	13	3	96	81	15	242,956	17	36,377	17	164,116	62	102,463	109	92	82	79
Live stock (other than horses and mules).....	31	29	87	82	5	91,202	11	27,892	3	10,800	73	52,510	62	84	58	55
Wool and mohair.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment).....	41	23	540	481	59	974,791	64	184,244	34	133,411	442	657,136	525	548	552	533
Farm supplies (except feed and fer- tilizer).....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed.....	32	21	372	325	47	681,838	43	137,384	23	101,290	306	443,164	362	379	354	369
Fertilizer and fertilizer material.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere speci- fied).....	505	247	8,036	6,169	1,867	10,572,054	806	1,634,075	316	1,233,073	6,914	7,704,906	4,684	5,832	11,576	7,146
Confectionery and soft drinks.....	38	16	194	156	38	353,081	78	147,033	15	60,469	101	145,579	185	191	186	183
Dairy products.....	42	15	973	840	133	1,518,682	212	446,350	27	121,108	734	951,224	800	827	812	770
Poultry and poultry products.....	35	18	625	283	342	704,594	16	27,515	19	40,383	590	638,696	614	644	608	606
Dairy and poultry products.....	13	7	117	88	29	161,904	27	50,004	4	10,844	86	101,056	109	112	92	86
Fish and sea foods.....	38	29	461	401	60	884,221	79	144,964	30	158,055	346	581,202	404	470	422	400
Fruits and vegetables (fresh).....	246	93	4,678	3,550	1,128	5,381,015	246	511,060	167	655,655	4,265	4,215,200	1,692	2,618	8,463	4,108
Meats and meat products.....	98	69	988	851	137	1,567,057	148	307,149	48	186,559	792	1,073,949	880	970	993	993
Forest products (except lumber).....	32	4	337	253	84	768,753	42	86,637	52	357,374	243	324,742	330	334	334	337
Boxes, shooks, and cooperage.....	4	1	21	19	2	58,913	6	18,430	3	27,600	12	12,883	21	21	22	22
Logs, railroad ties, piles, etc.....	17	2	123	101	22	304,093	3	5,005	28	158,756	92	140,242	117	112	115	123
Other forest products.....	11	1	193	133	60	405,837	33	63,202	21	171,018	139	171,617	192	201	197	192
Furniture and house furnishings.....	48	21	707	581	126	1,284,011	318	631,208	23	108,058	366	544,745	753	720	686	697
Furniture.....	25	8	255	197	58	537,729	55	198,071	9	33,475	191	306,183	255	253	253	246
House furnishings.....	21	12	439	376	63	715,154	260	424,679	12	66,783	167	228,692	485	454	420	438
Musical instruments and sheet music.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise.....	6	18	58	42	16	135,100	16	29,290	3	13,400	39	92,500	56	57	57	57
Groceries and food specialties.....	250	109	2,985	2,454	531	5,902,269	1,061	2,419,404	170	839,629	1,754	2,643,236	2,850	2,925	2,910	2,884
Groceries (general line).....	98	26	1,662	1,368	294	3,067,816	415	1,073,665	103	487,594	1,144	1,526,587	1,546	1,597	1,596	1,592
Food and grocery specialties.....	152	83	1,323	1,086	237	2,834,453	646	1,345,739	67	372,065	610	1,116,649	1,313	1,328	1,314	1,292
Hardware.....	53	14	1,808	1,081	222	2,312,410	311	673,529	105	432,064	887	1,206,817	1,310	1,339	1,319	1,292
Hardware (general line).....	38	6	1,224	1,010	205	2,182,165	280	618,722	103	427,754	841	1,135,689	1,235	1,268	1,246	1,221
Hardware (specialty).....	15	8	79	62	17	130,245	31	54,807	2	4,310	46	71,128	75	71	73	71
Iron and steel scrap and other waste materials.....	31	26	222	167	55	344,938	7	16,724	14	69,400	201	258,814	209	221	225	218
Iron and steel scrap.....	5	5	23	20	3	31,862	-----	-----	3	9,300	20	22,562	19	21	24	23
Junk and scrap.....	23	21	173	130	43	279,323	7	16,724	10	57,700	156	204,899	164	174	175	169
Waste rubber, rags, and paper.....	3	-----	20	17	9	33,753	-----	-----	1	2,400	25	31,353	26	26	26	26

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)				SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Num- ber	Salaries	Num- ber	Salaries	Num- ber	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Fe- male											
THE STATE—Continued																
Jewelry and optical goods.....	27	8	333	200	133	\$494,971	46	\$108,530	22	\$122,000	265	\$264,441	225	225	308	315
Jewelry.....	21	8	273	148	125	394,051	46	108,530	20	114,400	207	171,121	168	166	248	255
Optical goods.....	6	—	60	52	8	100,920	—	—	2	7,600	58	93,320	57	59	60	60
Leather and leather goods (except gloves and shoes).....	17	7	76	61	15	174,427	27	53,884	10	52,436	39	68,107	73	73	75	76
Leather and leather goods (general line).....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting.....	6	1	21	18	3	44,784	7	17,093	2	6,817	12	20,874	19	19	21	21
Luggage and leather goods.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings.....	6	4	45	35	10	118,030	14	31,140	6	41,866	25	45,024	45	45	45	45
Lumber and building materials (other than metal).....	150	30	1,769	1,524	245	3,850,450	502	1,050,174	117	660,796	1,150	1,930,480	1,639	1,733	1,694	1,605
Construction and building materials (other than metal and wood).....	71	12	854	786	68	1,675,372	109	301,096	36	182,376	709	1,191,900	797	860	837	793
Lumber and millwork.....	79	18	915	738	177	1,975,078	393	758,078	81	478,420	441	738,580	842	873	857	872
Machinery, equipment, and supplies (except electrical).....	267	84	2,398	1,858	540	4,425,370	540	1,414,983	148	637,978	1,710	2,372,400	2,247	2,207	2,333	2,347
Commercial equipment and supplies.....	50	16	328	284	44	656,366	82	191,500	18	58,590	228	406,276	326	323	326	327
Construction equipment and supplies.....	17	3	76	65	11	204,601	38	114,282	7	39,412	31	50,907	69	72	77	71
Farm machinery and equipment.....	13	5	174	155	19	345,765	63	161,643	9	28,700	102	155,422	174	190	174	166
Manufacturing, mining, and drilling machinery, equipment, and supplies.....	118	40	847	727	120	1,709,125	182	504,759	61	275,430	604	928,936	813	815	837	813
Professional equipment and supplies.....	25	4	603	301	262	732,717	64	172,626	21	86,268	478	473,823	483	470	520	564
Service equipment and supplies.....	33	15	206	154	52	394,634	65	166,897	15	83,019	128	154,718	183	193	193	199
Transportation equipment and supplies.....	11	11	204	172	32	382,162	46	113,276	17	66,559	141	202,327	199	204	206	207
Metals and minerals (except petroleum and scrap).....	53	14	363	309	54	762,053	96	313,986	23	103,546	244	344,521	370	347	360	384
Coal.....	12	3	92	80	12	198,790	17	53,404	9	34,630	66	80,756	105	82	88	92
Iron and steel (except scrap).....	31	7	241	202	39	541,557	71	288,162	11	66,083	159	237,312	239	239	247	242
Metals and metal work (other than iron or steel).....	10	4	30	27	3	51,706	8	22,420	3	2,888	19	26,453	26	26	25	30
Paper and paper products.....	30	8	406	322	84	781,359	122	297,081	16	92,151	268	301,527	395	397	397	397
Paper and paper products (general line).....	17	5	299	242	57	592,372	102	240,210	13	81,039	184	271,123	291	293	293	293
Paper and paper products (specialty) Stationery and stationery supplies.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wall paper.....	2	—	50	40	16	92,531	6	14,822	—	77,709	50	77,709	56	56	56	56
Petroleum and petroleum products.....	245	18	3,750	3,499	251	5,395,744	528	1,225,036	48	200,628	3,174	3,970,080	2,610	2,830	2,719	2,654
Plumbing and heating equipment and supplies.....	61	21	659	550	109	1,465,497	172	424,774	58	343,925	429	698,798	646	656	664	658
Plumbing equipment and supplies.....	40	12	433	352	81	933,251	112	267,060	38	220,495	283	494,796	429	437	435	437
Heating equipment and supplies.....	21	9	226	198	28	482,246	60	166,814	20	123,430	146	202,002	217	219	229	221
Tobacco and tobacco products (except leaf).....	32	12	214	187	27	431,190	106	229,340	11	54,100	97	147,750	205	205	206	207
All other.....	50	39	403	329	74	704,883	149	353,409	21	124,790	233	316,084	372	384	383	404
Books, periodicals, and newspapers.....	11	8	67	56	11	70,136	18	23,500	2	13,500	47	33,136	60	62	62	68
Oils and greases (animal and vege- table).....	6	3	28	22	6	97,131	5	7,980	7	65,636	16	23,515	26	22	24	24
Rubber goods (general line).....	3	1	130	109	21	318,915	57	188,212	—	—	73	130,703	113	116	123	130
Textiles and textile materials (other than dry goods).....	8	6	42	27	15	67,657	11	22,570	1	7,200	30	37,887	40	41	42	41
Miscellaneous kinds of business.....	22	21	136	115	21	241,044	58	111,147	11	38,454	67	91,443	133	143	132	141

SEATTLE

Total.....	1,220	473	15,001	12,265	2,736	\$39,787,725	4,225	\$9,859,373	944	\$4,757,216	9,832	\$15,151,138	14,194	14,766	14,436	14,286
Amusement and sporting goods.....	27	4	318	201	117	594,046	64	223,944	14	81,783	240	288,910	266	271	304	314
Amusement and sporting goods (ex- cept cameras and motion-picture equipment and supplies).....	8	4	63	52	11	103,622	19	47,402	4	15,000	40	41,220	40	40	57	57
Cameras and motion-picture equip- ment and supplies.....	19	—	255	149	106	491,024	45	176,542	10	66,783	200	247,699	226	231	247	257
Automotive.....	53	15	810	689	130	1,887,546	189	473,017	30	176,020	600	1,238,509	872	915	881	874
Automobiles and other motor ve- hicles.....	6	1	275	238	37	738,877	—	—	—	—	275	738,877	353	367	347	348
Automotive equipment.....	26	7	331	273	58	732,734	88	252,568	18	120,509	225	359,657	314	335	337	322
Automobile parts (new and used).....	14	6	120	102	18	184,178	61	103,588	4	19,100	55	61,490	115	121	106	112
Tires and tubes.....	7	1	93	76	17	231,757	40	116,861	8	36,411	45	78,485	90	92	91	92
Chemicals, drugs, and allied products.....	60	12	605	456	149	1,198,015	171	521,100	38	171,658	396	505,257	501	579	580	588
Chemicals.....	17	4	98	80	18	221,992	34	102,686	7	36,602	57	82,704	96	96	96	96
Drugs and drug sundries (general line).....	4	1	249	174	75	438,003	24	123,682	5	46,906	220	267,355	233	241	245	234
Drugs and drug sundries (specialty) Paints, varnishes, lacquers, and enamels.....	14	3	85	64	21	172,171	38	109,873	5	17,040	42	45,258	64	65	67	85
Enamels.....	25	4	173	138	35	363,849	75	184,859	21	71,050	77	109,940	168	177	172	173

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Number of prop- rietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)			SALESMEN ²		EXECUTIVES ³		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES					
			Number of employees			Salaries and wages	Num- ber	Salaries	Num- ber	Salaries	Num- ber	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15	
			Total	Male	Fe- male												
SEATTLE—Continued																	
Dry goods and apparel.....	81	56	498	352	146	\$1,004,856	196	\$482,940	43	\$168,423	259	\$353,493	492	477	475	473	
Clothing and furnishings (other than millinery and footwear).....	35	23	234	150	84	509,409	79	232,872	19	80,948	136	195,589	231	217	212	206	
Dry goods (general line).....	7	9	44	34	10	60,906	22	28,124	4	15,000	18	17,782	42	42	42	44	
Dry goods (specialty, other than specified).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Millinery and millinery supplies.....	6	2	30	23	7	74,389	15	50,483	7	18,001	8	5,855	30	29	30	29	
Notions.....	5	3	16	9	7	25,847	7	9,584	1	7,904	8	8,359	15	16	16	19	
Piece goods.....	20	12	100	76	24	197,909	38	105,259	4	10,000	58	73,650	96	96	100	101	
Shoes and other footwear.....	6	5	72	60	12	136,846	35	56,618	8	27,570	29	51,658	76	75	73	72	
Electrical.....	73	22	1,137	938	199	1,988,989	423	760,709	42	204,899	672	1,023,381	1,030	1,080	1,068	1,040	
Electrical goods (including appli- cances).....	36	16	862	719	143	1,348,141	344	534,788	22	120,336	496	693,017	746	794	787	758	
Electrical equipment and supplies.....	28	4	158	126	32	378,957	48	131,521	13	52,490	98	194,946	177	176	176	172	
Radios and radio equipment.....	9	2	117	93	24	201,891	31	94,400	7	32,073	79	135,418	107	110	115	110	
Farm products (not elsewhere speci- fied).....	27	8	200	150	50	532,835	25	58,624	30	191,384	145	282,827	202	185	184	184	
Flowers and nursery stock.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Grain.....	14	5	95	61	34	277,069	3	12,022	15	80,268	77	175,779	84	85	90	91	
Hides, skins, and furs.....	9	2	71	57	14	197,356	14	30,107	12	88,916	45	78,333	84	97	61	60	
Livestock (other than horses and mules).....	3	1	27	26	1	46,135	4	9,215	2	10,800	21	26,120	27	26	26	26	
Farm supplies (except machinery and equipment).....	13	3	288	255	33	538,976	38	126,974	16	80,860	234	331,652	287	283	295	285	
Farm supplies (except feed and fer- tilizer).....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Feed.....	9	1	232	200	32	439,789	25	99,338	12	60,860	195	280,101	232	227	239	229	
Fertilizer and fertilizer materials.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Food products (not elsewhere speci- fied).....	144	59	2,396	2,004	392	4,232,988	515	1,075,807	153	677,882	1,728	2,479,299	2,056	2,349	2,150	2,001	
Confectionery and soft drinks.....	16	7	108	91	17	220,951	40	105,046	10	43,669	49	71,636	110	115	110	110	
Dairy products.....	19	9	604	581	88	1,001,547	158	335,642	20	97,046	486	568,859	483	467	484	469	
Poultry and poultry products.....	8	4	173	108	65	234,083	10	17,455	4	11,593	159	205,035	173	181	176	160	
Dairy and poultry products.....	6	4	81	56	25	106,033	15	26,484	2	3,300	64	76,249	81	84	64	64	
Fish and sea foods.....	25	11	380	348	32	792,397	77	142,686	34	148,655	269	501,056	354	437	360	330	
Fruits and vegetables (fresh).....	54	18	572	468	104	1,124,360	120	254,016	64	260,064	398	610,280	464	630	633	450	
Meats and meat products.....	16	6	418	352	66	753,617	86	193,878	29	113,555	303	446,184	391	435	423	418	
Forest products (except lumber).....	23	3	156	124	32	405,739	10	24,225	39	230,585	107	150,929	150	145	149	157	
Boxes, shooks, and cooperage.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Logs, railroad ties, piles, etc.....	13	1	115	94	21	284,428	3	5,005	26	151,956	86	127,467	109	104	107	115	
Other forest products.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Furniture and house furnishings.....	40	20	596	498	98	1,086,604	294	568,192	18	89,383	284	429,020	647	614	581	590	
Furniture.....	19	7	153	122	31	351,719	36	140,775	5	18,800	112	192,644	158	156	157	148	
House furnishings.....	19	12	430	368	62	703,757	255	418,959	11	63,283	164	221,515	476	445	411	429	
Musical instruments and sheet music.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
General merchandise.....	4	18	30	27	12	101,100	(x)	(x)	3	13,400	36	87,700	37	38	38	38	
Groceries and food specialties.....	140	88	1,898	1,549	349	3,993,006	770	1,770,076	117	650,556	1,011	1,572,374	1,781	1,894	1,818	1,840	
Groceries (general line).....	49	14	904	740	164	1,780,907	256	684,351	60	306,341	588	790,215	819	862	839	844	
Food and grocery specialties.....	91	74	994	809	185	2,212,099	514	1,085,725	57	344,215	423	782,159	962	1,002	979	996	
Hardware.....	35	13	728	601	127	1,305,843	166	372,328	61	270,216	501	663,299	738	751	739	717	
Hardware (general line).....	23	6	660	549	111	1,187,807	136	318,121	59	265,906	465	603,780	673	690	677	653	
Hardware (specialty).....	12	7	68	52	16	118,036	30	54,207	2	4,310	36	59,519	65	61	62	64	
Iron and steel scrap and other waste materials.....	16	10	177	126	51	275,612	5	11,324	13	63,400	159	200,888	165	175	179	176	
Iron and steel scrap.....	5	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Junk and scrap (general line).....	9	5	131	91	40	213,789	5	11,324	9	51,700	117	150,765	123	131	132	130	
Waste rubber, rags, and paper.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Jewelry and optical goods.....	18	6	176	116	60	346,437	40	93,875	18	102,200	118	150,362	172	168	170	174	
Leather and leather goods (except gloves and shoes).....	14	7	54	43	11	119,181	20	33,644	8	41,636	26	43,551	51	51	53	53	
Leather and leather belting.....	5	1	16	14	2	32,816	6	11,093	2	6,817	8	14,006	14	14	16	16	
Luggage and leather goods.....	4	2	8	7	1	7,813	5	3,161	2	3,753	1	909	7	7	7	7	
Shoe findings and cut stock.....	5	4	30	22	8	78,602	9	19,700	4	31,066	17	27,736	30	30	30	30	
Lumber and building materials (other than metal).....	88	19	865	729	136	1,874,853	234	523,944	76	419,545	555	931,364	822	804	830	821	
Construction and building materials (other than metal and wood).....	34	1	497	450	47	1,048,832	96	277,947	28	154,326	373	616,559	462	500	468	456	
Lumber and millwork.....	54	18	368	279	89	826,021	138	245,997	48	265,219	182	314,805	360	364	362	365	

See footnotes at end of table.

CENSUS OF DISTRIBUTION

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lish- ments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES ¹ (proprietors not included)				SALESMEN ²		EXECUTIVES ²		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Num- ber	Salaries	Num- ber	Salaries	Num- ber	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Fe- male											
SEATTLE—Continued																
Machinery, equipment, and supplies (except electrical).....	188	50	1,540	1,285	255	\$3,187,152	384	\$1,013,265	108	\$500,695	1,048	\$1,673,192	1,508	1,505	1,525	1,514
Commercial equipment and sup- plies.....	36	11	274	235	39	547,529	73	171,090	17	55,500	184	320,849	275	271	271	273
Construction equipment and sup- plies.....	9	3	38	30	8	119,547	17	55,000	3	27,000	18	36,947	36	36	38	37
Farm machinery and equipment.....	7	3	65	56	9	142,456	24	74,381	6	15,600	35	52,475	64	64	65	65
Manufacturing, mining, and drill- ing machinery, equipment, and supplies.....	91	29	677	580	97	1,412,712	149	405,751	48	230,385	480	776,576	672	658	674	661
Professional equipment and supplies.....	15	1	124	98	26	258,572	24	66,807	8	37,292	92	154,473	118	122	122	124
Service equipment and supplies.....	21	2	163	119	44	326,749	51	126,360	12	70,069	100	130,320	149	155	154	162
Transportation equipment and sup- plies.....	9	1	199	167	32	379,587	46	113,276	14	64,769	139	201,552	194	199	201	202
Metals and minerals (except petro- leum and scrap).....	43	9	328	280	48	692,231	84	285,227	17	85,416	227	321,588	337	316	326	330
Coal.....	9	1	78	70	8	134,441	13	42,954	3	16,500	62	74,987	92	71	75	79
Iron and steel (except scrap).....	27	7	230	192	38	520,149	63	219,863	11	66,083	166	234,213	229	229	236	231
Metals and metal work (other than iron and steel).....	7	1	20	18	2	37,641	8	22,420	3	2,833	9	12,388	16	16	15	20
Paper and paper products.....	19	5	258	203	55	478,975	75	189,574	5	18,632	178	270,769	253	255	255	256
Paper and paper products (general line).....	10	3	183	147	36	333,553	57	136,925	3	8,000	123	188,028	181	183	183	184
Paper and paper products (specialty, other than specified).....	6	2	27	19	8	64,618	12	38,969	1	7,032	14	18,617	24	24	24	24
Stationery and stationery supplies.....	2		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Wall paper.....	1		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products.....	17	1	974	853	121	1,813,064	181	418,843	27	108,989	766	1,285,732	859	956	915	913
Plumbing and heating equipment and supplies.....	46	16	513	428	85	1,136,636	144	350,910	39	239,474	330	540,252	513	523	523	516
Plumbing equipment and supplies.....	27	11	309	249	60	723,671	87	212,096	20	152,044	202	359,531	318	326	316	317
Heating equipment and supplies.....	19	5	204	179	25	412,965	57	144,814	19	87,430	128	180,721	195	197	207	199
Tobacco and tobacco products (except leaf).....	15	1	122	107	15	277,340	63	147,452	9	49,500	50	80,388	112	112	114	115
All other.....	36	27	316	251	65	695,151	134	327,579	20	121,190	162	246,382	283	290	294	317
Books, periodicals, and newspapers.....	3	1	36	28	8	52,217	15	20,000	2	13,500	19	18,717	30	30	30	36
Oils and greases (animal and vege- table).....	5	2	23	17	6	90,076	5	7,980	7	65,636	11	17,060	22	18	19	16
Rubber goods (general line).....	3	1	130	109	21	318,915	57	188,212			73	130,703	113	116	123	130
Textiles, and textile materials (other than dry goods).....	7	5	36	22	14	54,805	8	14,650	1	7,200	27	32,955	34	35	36	35
Miscellaneous kinds of business.....	18	18	91	75	16	178,538	49	96,737	10	34,854	32	46,947	84	91	86	97

¹ Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with totals on specified dates.² Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

WHOLESALE DISTRIBUTION—WASHINGTON: 1929

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TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS¹ ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$25,000			\$25,000 TO \$49,999			\$50,000 TO \$99,999			\$100,000 TO \$199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total.....	1,273	\$397,220	\$50,395	235	\$2,630	\$679	189	\$5,771	\$1,303	211	\$15,412	\$3,508	222	\$32,200	\$6,100
Amusement and sporting goods.....	22	2,870	819	3	33	20	3	110	43	6	359	146	5	701	224
Automotive.....	86	23,066	4,247	14	220	54	10	331	91	21	1,548	402	16	2,292	628
Chemicals, drugs, and allied products.....	33	10,674	1,684	9	74	24	5	163	52	7	533	121	5	676	104
Dry goods and apparel.....	60	13,077	1,890	11	163	43	9	361	50	12	901	181	11	1,052	285
Electrical.....	55	15,277	2,923	4	54	28	5	208	40	10	787	173	11	1,591	388
Farm products (not elsewhere specified).....	36	15,360	738	7	56	18	3	128	32	3	273	51	4	588	90
Farm supplies (except machinery and equipment).....	27	11,068	960	3	12	1	2	99	8	2	(x)	(x)	9	1,283	164
Food products (not elsewhere specified).....	280	76,281	12,810	70	685	109	30	1,063	203	37	2,606	373	44	6,825	1,178
Forest products (except lumber).....	19	6,614	505				2	(x)	(x)	3	198	59	5	584	40
Furniture and house furnishings.....	26	7,165	1,594	5	47	13	1	(x)	(x)	5	301	82	4	526	148
General merchandise.....	3	361	63				1	(x)	(x)	1	(x)	(x)			
Groceries and food specialties.....	114	80,998	6,884	13	166	25	10	548	98	11	814	139	18	2,576	287
Hardware.....	35	22,097	3,942	6	87	21	3	116	25	3	185	27	3	457	74
Iron and steel scrap and other waste materials.....	29	3,047	598	8	39	8	7	250	45	4	259	60	6	635	226
Jewelry and optical goods.....	24	4,485	762	3	42	17	2	(x)	(x)	6	441	124	6	820	200
Leather and leather goods (except gloves and shoes).....	13	1,108	289	5	90	15	2	(x)	(x)	3	195	45	1	(x)	(x)
Lumber and building materials (other than metal).....	91	30,250	4,200	9	101	42	7	270	104	20	1,480	584	19	2,650	527
Machinery, equipment, and supplies (except electrical).....	158	26,197	5,517	34	356	110	27	978	262	31	2,222	570	35	4,953	1,202
Metals and minerals (except petroleum and scrap).....	22	8,487	800	6	58	7	2	(x)	(x)	3	209	27	4	519	68
Paper and paper products.....	23	6,850	1,257	3	42	8	4	138	31	3	243	77	2	(x)	(x)
Petroleum and petroleum products.....	34	4,044	522	9	70	54	5	188	44	8	678	76	1	(x)	(x)
Plumbing and heating equipment and supplies.....	33	9,437	1,964	3	66	18	5	182	51	5	372	92	5	802	105
Tobacco and tobacco products (except leaf).....	20	8,174	554	1	(x)		3			3	221	18	5	707	44
All other.....	30	4,243	753	9	150	44	8	202	44	4	295	56	3	412	53

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$299,999			\$300,000 TO \$399,999			\$400,000 TO \$499,999			\$500,000 TO \$1,000,000			OVER \$1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses

THE STATE—Continued

Total.....	136	\$33,146	\$5,777	62	\$21,414	\$3,308	40	\$17,875	\$3,008	114	\$78,629	\$9,831	94	\$190,148	\$22,861
Amusement and sporting goods.....	2	(x)	(x)	2	(x)	(x)	1	(x)	(x)	5	2,712	520	10	12,570	1,896
Automotive.....	3	761	117	5	1,783	342	2	(x)	(x)	4	2,807	442	2	(x)	(x)
Chemicals, drugs, and allied products.....	1	(x)	320	3	(x)	(x)				5	3,827	337	2	(x)	(x)
Dry goods and apparel.....	7	1,772	645	2	(x)	(x)	3	1,821	264	6	3,788	631	3	4,184	577
Electrical.....	11	2,647	645	2	(x)	(x)				10	8,000	341	3	4,302	30
Farm products (not elsewhere specified).....	3	788	84	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)	4	7,630	544
Farm supplies (except machinery and equipment).....	6	1,409	186							23	15,358	1,742	18	32,210	6,630
Food products (not elsewhere specified).....	31	7,402	853	10	6,514	954	8	3,628	708	6	3,272	231	1	(x)	(x)
Forest products (except lumber).....	1	(x)					1	(x)	(x)	4	3,205	550	1	(x)	(x)
Furniture and house furnishings.....	4	917	268	2	(x)	(x)									
General merchandise.....	1	(x)	(x)				6	2,097	306	18	13,024	1,264	22	64,362	4,434
Groceries and food specialties.....	6	1,404	140	4	1,317	101	4	1,848	304	3	2,147	392	8	15,895	2,752
Hardware.....	4	974	174	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Iron and steel scrap and other waste materials.....	2	(x)	(x)							2	(x)	(x)			
Jewelry and optical goods.....	3	781	128	2	(x)	(x)				2	(x)	(x)			
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)	1	(x)	(x)									
Lumber and building materials (other than metal).....	10	2,431	632	7	2,513	131	0	2,780	397	6	4,196	831	7	13,829	1,012
Machinery, equipment, and supplies (except electrical).....	14	3,549	805	3	1,108	346	4	1,752	297	7	4,335	832	3	6,944	1,093
Metals and minerals (except petroleum and scrap).....	2	(x)	(x)							2	(x)	(x)	3	5,956	577
Paper and paper products.....	5	1,241	225	1	(x)	(x)				3	1,877	357	2	(x)	(x)
Petroleum and petroleum products.....	7	1,568	158	3	987	113	1	(x)	(x)	6	4,383	832	1	(x)	(x)
Plumbing and heating equipment and supplies.....	5	1,141	266	3	(x)	(x)				2	(x)	(x)	3	3,713	258
Tobacco and tobacco products (except leaf).....	4	964	93	1	(x)	(x)	1	(x)	(x)				1	(x)	(x)
All other.....	3	754	132	2	(x)	(x)									

¹ For the purposes of this tabulation, the term "wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

CENSUS OF DISTRIBUTION

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER \$25,000			\$25,000 TO \$40,000			\$50,000 TO \$90,000			\$100,000 TO \$160,000		
	Number of establishments	Net sales	Total ex-penses (including salaries and wages)	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-pense
SEATTLE															
Total	659	\$241,263	\$33,883	99	\$1,290	\$394	77	\$2,783	\$662	126	\$8,948	\$2,370	122	\$17,803	\$3,621
Amusement and sporting goods.....	18	2,300	698	2	(x)	(x)	3	110	43	5	299	136	4	518	187
Automotive.....	37	15,413	2,765	5	81	18	3	106	37	6	403	144	10	1,424	423
Chemicals, drugs, and allied products.....	26	6,140	904	9	74	24	5	193	52	6	451	94	4	558	94
Dry goods and apparel.....	51	9,716	1,461	8	120	34	8	320	43	12	901	181	10	1,494	226
Electrical.....	83	9,711	1,844	3	39	23	2	(x)	(x)	8	621	125	5	700	152
Farm products (not elsewhere specified).....	14	7,968	399	1	(x)	(x)							3	463	84
Farm supplies (except machinery and equipment).....	8	6,215	450	2	(x)	(x)							1	(x)	(x)
Food products (not elsewhere specified).....	91	38,240	5,927	12	135	45	5	199	56	15	1,118	206	21	3,259	507
Forest products (except lumber).....	12	5,776	404	1	(x)	(x)				2	(x)	(x)	2	(x)	(x)
Furniture and house furnishings.....	21	5,865	1,300	4	55	12	1	(x)	(x)	5	361	81	3	355	122
General merchandise.....	1	(x)	(x)				1	(x)	(x)						
Groceries and food specialties.....	62	53,081	4,059	10	125	19	11	378	67	8	587	87	6	717	74
Hardware.....	18	11,241	2,098	5	79	19	2	(x)	(x)	2	(x)	(x)	2	(x)	(x)
Iron and steel scrap and other waste materials.....	14	2,280	474	1	(x)	(x)	3	115	28	3	195	52	4	702	173
Jewelry and optical goods.....	17	3,300	564	2	(x)	(x)	1	(x)	(x)	3	203	49	5	675	189
Leather and leather goods (except gloves and shoes).....	10	710	179	5	90	15	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal).....	48	18,430	2,502	2	(x)	(x)	2	(x)	(x)	15	1,041	525	11	1,610	277
Machinery, equipment, and supplies (except electrical).....	103	19,604	4,048	10	175	64	16	567	153	23	1,638	459	23	3,276	797
Metals and minerals (except petroleum and scrap).....	16	6,960	754	4	56	6	2	(x)	(x)	3	213	45	1	(x)	(x)
Paper and paper products.....	13	4,191	755	2	27	5	3	93	19	2	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products.....	5	55	51	4	27	40	1	(x)	(x)						
Plumbing and heating equipment and supplies.....	19	6,848	1,389	1	(x)	(x)	2	(x)	(x)	2	(x)	(x)	3	513	65
Tobacco and tobacco products (except leaf).....	6	4,049	277										1	(x)	(x)
All other.....	17	3,122	590	4	78	17	5	173	29	3	208	41	1	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	\$200,000 TO \$260,000			\$300,000 TO \$360,000			\$400,000 TO \$460,000			\$500,000 TO \$1,000,000			OVER \$1,000,000		
	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses	Number of establishments	Net sales	Total ex-penses

SEATTLE—Continued

Total	76	\$18,678	\$3,421	27	\$9,414	\$1,522	15	\$6,714	\$1,086	60	\$42,845	\$5,528	58	\$132,778	\$15,273
Amusement and sporting goods.....	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)						
Automotive.....	2	493	77	3	1,062	223				2	(x)	(x)	6	10,549	1,559
Chemicals, drugs, and allied products.....										1	(x)	(x)	1	(x)	(x)
Dry goods and apparel.....	6	1,542	300	3	1,060	189				3	(x)	(x)	1	(x)	(x)
Electrical.....	9	2,101	574				1	(x)	(x)	2	(x)	(x)	3	4,184	577
Farm products (not elsewhere specified).....	1	(x)	(x)				1	(x)	(x)	7	5,427	245	1	(x)	(x)
Farm supplies (except machinery and equipment).....	1	(x)	(x)												
Food products (not elsewhere specified).....	13	3,119	344	7	2,467	314	2	(x)	(x)	1	(x)	(x)	3	5,242	371
Forest products (except lumber).....	1	(x)	(x)							8	5,334	579	12	21,726	3,662
Furniture and house furnishings.....	3	714	218	1	(x)	(x)				5	3,246	231	1	(x)	(x)
General merchandise.....										3	2,623	402	1	(x)	(x)
Groceries and food specialties.....	6	1,494	140	1	(x)	(x)	2	(x)	(x)						
Hardware.....	2	(x)	(x)				1	(x)	(x)	7	5,554	683	11	43,020	2,858
Iron and steel scrap and other waste materials.....	1	(x)	(x)				1	(x)	(x)	1	(x)	(x)	3	8,916	1,575
Jewelry and optical goods.....	3	781	128	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Leather and leather goods (except gloves and shoes).....	1	(x)	(x)												
Lumber and building materials (other than metal).....	3	704	127	4	1,389	108	3	1,350	142	4	2,819	594	4	9,415	696
Machinery, equipment, and supplies (except electrical).....	10	2,502	551	3	(x)	(x)	3	1,331	264	7	4,335	832	2	(x)	(x)
Metals and minerals (except petroleum and scrap).....	2	(x)	(x)							2	(x)	(x)	2	(x)	(x)
Paper and paper products.....	2	(x)	(x)							1	(x)	(x)	2	(x)	(x)
Petroleum and petroleum products.....															
Plumbing and heating equipment and supplies.....	5	1,141	266	1	(x)	(x)				4	3,113	544	1	(x)	(x)
Tobacco and tobacco products (except leaf).....	1	(x)	(x)										3	3,713	258
All other.....	2	(x)	(x)	1	(x)	(x)							1	(x)	(x)

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 20,000 TO 50,000 POPULATION				KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 20,000 TO 50,000 POPULATION			
	Seattle	Spokane	Tacoma	Aberdeen	Bellingham	Everett	Yakima		Seattle	Spokane	Tacoma	Aberdeen	Bellingham	Everett	Yakima
Total.....	1,220	258	150	46	46	38	58	Iron and steel scrap and other waste materials.....	16	2	1	3	1	1	
Amusement and sporting goods.....	27	4						Jewelry and optical goods.....	18	6	1				1
Automotive.....	53	20	7	2	4	5	3	Leather and leather goods (except gloves and shoes).....	14	1	1	1			
Chemicals, drugs, and allied products.....	60	8	3				2	Lumber and building materials (other than metal).....	88	26	8	7	2	3	1
Dry goods and apparel.....	81	6	2					Machinery, equipment, and supplies (except electrical).....	188	38	23	6	2	2	1
Electrical.....	73	19	5	1				Metals and minerals (except petroleum and scrap).....	43	6	3				
Farm products (not elsewhere specified).....	27	8	4		1			Paper and paper products.....	19	7	2			1	
Farm supplies (except machinery and equipment).....	13	4	6	2	2	2	1	Petroleum and petroleum products.....	17	13	9	5	6	6	5
Food products (not elsewhere specified).....	144	40	26	10	16	10	32	Plumbing and heating equipment and supplies.....	15	3	3	2	1	1	1
Forest products (except lumber).....	23	2	3	1			1	Tobacco and tobacco products (except leaf).....	46	3	6				2
Furniture and house furnishings.....	40	6	1					All other.....	36	5	3	1	2		
General merchandise.....	4														
Groceries and food specialties.....	140	27	27	6	4	6	5								
Hardware.....	35	6	2	2	2	1	2								

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT¹

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage ²	Per cent of commodity coverage
Total.....	\$1,147,136	\$873,711	76.2	Hardware.....	\$24,194	\$24,026	99.3
Amusement and sporting goods.....	5,816	5,812	99.9	Iron and steel scrap and other waste materials.....	3,328	3,276	98.4
Automotive.....	27,389	27,320	99.8	Jewelry and optical goods.....	4,742	3,985	84.0
Chemicals, drugs, and allied products.....	18,589	18,418	99.1	Leather and leather goods (except gloves and shoes).....	1,334	1,295	97.1
Dry goods and apparel.....	20,128	20,093	99.8	Lumber and building materials (other than metal).....	106,939	106,169	99.3
Electrical.....	36,752	35,345	96.2	Machinery, equipment, and supplies (except electrical).....	39,657	38,640	97.5
Farm products (not elsewhere specified).....	316,132	87,069	27.5	Metals and minerals (except petroleum and scrap).....	22,296	22,293	100.0
Farm supplies (except machinery and equipment).....	22,058	18,057	81.9	Paper and paper products.....	7,363	7,361	100.0
Food products (not elsewhere specified).....	182,405	153,214	84.0	Petroleum and petroleum products.....	64,793	62,902	97.1
Forest products (except lumber).....	16,799	16,798	100.0	Plumbing and heating equipment and supplies.....	15,558	15,223	97.8
Furniture and house furnishings.....	11,706	11,657	99.6	Tobacco and tobacco products (except leaf).....	13,857	13,118	94.7
General merchandise.....	5,913	5,682	94.4	All other.....	11,719	10,594	90.4
Groceries and food specialties.....	167,069	165,449	98.7				

¹ The first part of this table indicates the extent of commodity coverage; i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification, see complete text.

² The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES		COMMODITY SALES	
[Expressed in thousands of dollars]			
COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales.....	\$1,147,136	Books, magazines, and newspapers—Contd.	
Sales not reported by commodities.....	273, 185	All other trades:	
Reported commodity sales (100 per cent).....	873, 711	Commission merchants.....	\$9
Aluminum ingots, bars, sheets, shapes, etc. (less than 0.1 per cent of reported commodity sales).....	26	Selling agents.....	69
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	516
Wholesale merchants.....	10	Brick, tile, and terra cotta (0.1 per cent of reported commodity sales).....	989
Hardware trade:		Electrical trade:	
Wholesale merchants.....	6	Manufacturers' sales branches.....	231
Machinery, equipment, and supplies (except electrical) trade:		General merchandise trade:	
Selling agents.....	3	Export merchants.....	16
Metals and minerals (except petroleum and scrap) trade:		Hardware trade:	
Wholesale merchants.....	6	Wholesale merchants.....	20
Plumbing and heating equipment and supplies trade:		Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	1	Manufacturers' agents.....	114
Automobiles, trucks, and tractors, new and used (1.4 per cent of reported commodity sales).....	12, 307	Manufacturers' sales branches.....	186
Automotive trade:		Wholesale merchants.....	422
Manufacturers' agents.....	132	Building materials (not classified elsewhere) (0.5 per cent of reported commodity sales).....	4, 394
Wholesale merchants.....	11, 106	Chemical, drug, and allied products trade:	
Electrical trade:		Manufacturers' sales branches.....	8
Manufacturers' sales branches.....	53	Wholesale merchants.....	50
Farm products (not elsewhere specified) trade:		General merchandise trade:	
Wholesale merchants.....	82	Export merchants.....	4
Hardware trade:		Hardware trade:	
Wholesale merchants.....	3	Manufacturers' agents.....	57
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	152
Manufacturers' agents.....	2	Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches.....	515	Manufacturers' agents.....	383
Wholesale merchants.....	414	Manufacturers' sales branches.....	1, 840
Automotive equipment, parts, and accessories (1.9 per cent of reported commodity sales).....	10, 907	Wholesale merchants.....	1, 574
Automotive trade:		Machinery, equipment, and supplies (except electrical) trade:	
Export merchants.....	10	Wholesale merchants.....	191
Manufacturers' agents.....	418	Paper and paper products trade:	
Manufacturers' sales branches.....	3, 494	Wholesale merchants.....	82
Wholesale merchants.....	10, 416	Petroleum and petroleum products trade:	
Dry goods and apparel trade:		Wholesale merchants.....	48
Manufacturers' sales branches.....	437	Plumbing and heating equipment and supplies trade:	
Electrical trade:		Wholesale merchants.....	5
Manufacturers' sales branches.....	8	Building materials (ornamental metals) (less than 0.1 per cent of reported commodity sales).....	280
Wholesale merchants.....	135	Electrical trade:	
Hardware trade:		Wholesale merchants.....	40
Manufacturers' agents.....	2	Farm products (not elsewhere specified) trade:	
Wholesale merchants.....	950	Wholesale merchants.....	1
Leather and leather goods (except gloves and shoes) trade:		Furniture and house furnishings trade:	
Manufacturers' sales branches.....	2	Manufacturers' sales branches.....	41
Machinery, equipment, and supplies (except electrical) trade:		Hardware trade:	
Manufacturers' agents.....	24	Wholesale merchants.....	9
Manufacturers' sales branches.....	15	Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	52	Manufacturers' sales branches.....	3
Paper and paper products trade:		Selling agents.....	30
Wholesale merchants.....	25	Wholesale merchants.....	151
Petroleum and petroleum products trade:		Machinery, equipment, and supplies (except electrical) trade:	
Bulk tank stations.....	13	Wholesale merchants.....	5
Wholesale merchants.....	6	Building stone, slate, and concrete products (0.1 per cent of reported commodity sales).....	1, 084
All other trades:		Hardware trade:	
Wholesale merchants.....	900	Wholesale merchants.....	3
Bakery products, (cakes, biscuits, crackers, etc.) (0.5 per cent of reported commodity sales).....	4, 665	Lumber and building materials (other than metal) trade:	
Food products (not elsewhere specified) trade:		Wholesale merchants.....	1, 081
Wholesale merchants.....	3	Cameras and photographic supplies (0.5 per cent of reported commodity sales).....	4, 460
Grocery and food specialties trade:		Amusement and sporting goods trade:	
Brokers.....	35	Manufacturers' sales branches.....	2, 682
Chain-store warehouses.....	85	Wholesale merchants.....	1, 483
Importers.....	15	Chemical, drug, and allied products trade:	
Manufacturers' agents.....	1	Wholesale merchants.....	25
Manufacturers' sales branches.....	3, 593	Electrical trade:	
Wagon distributors.....	4	Manufacturers' agents.....	85
Wholesale merchants.....	929	Machinery, equipment, and supplies (except electrical) trade:	
Barbers' equipment and supplies (less than 0.1 per cent of reported commodity sales).....	319	Wholesale merchants.....	185
Machinery, equipment, and supplies (except electrical) trade:		Canned goods (food products) (5.9 per cent of reported commodity sales).....	51, 366
Wholesale merchants.....	319	Food products (not elsewhere specified) trade:	
Books, magazines, and newspapers (0.2 per cent of reported commodity sales).....	1, 776	Manufacturers' sales branches.....	377
Amusement and sporting goods trade:		Wholesale merchants.....	2, 248
Manufacturers' sales branches.....	19	Grocery and food specialties trade:	
Wholesale merchants.....	6	Brokers.....	13, 392
Machinery, equipment, and supplies (except electrical) trade:		Cash-and-carry wholesalers.....	110
Manufacturers' sales branches.....	23	Chain-store warehouses.....	300
Wholesale merchants.....	515	Commission merchants.....	450
Paper and paper products trade:		Export merchants.....	2, 820
Manufacturers' sales branches.....	7	Importers.....	166
Wholesale merchants.....	612	Manufacturers' agents.....	917
		Manufacturers' sales branches.....	653
		Purchasing agents.....	3, 181
		Selling agents.....	11, 802
		Wholesale merchants.....	14, 950
		Cement, lime, and plaster (0.9 per cent of reported commodity sales).....	\$7, 460
		Farm products (not elsewhere specified) trade:	
		Wholesale merchants.....	60
		General merchandise trade:	
		Export merchants.....	840
		Hardware trade:	
		Manufacturers' agents.....	7
		Wholesale merchants.....	46
		Lumber and building materials (other than metal) trade:	
		Importers.....	320
		Manufacturers' sales branches.....	1, 784
		Wholesale merchants.....	4, 343
		Chemicals, industrial and heavy (0.1 per cent of reported commodity sales).....	630
		Chemical, drug, and allied products trade:	
		Manufacturers' sales branches.....	86
		Wholesale merchants.....	312
		Forest products (except lumber) trade:	
		Selling agents.....	10
		General merchandise trade:	
		Export merchants.....	140
		Grocery and food specialties trade:	
		Manufacturers' sales branches.....	66
		Hardware trade:	
		Wholesale merchants.....	7
		Lumber and building materials (other than metal) trade:	
		Export merchants.....	9
		Wholesale merchants.....	15
		Machinery, equipment, and supplies (except electrical) trade:	
		Selling agents.....	65
		Chemicals, refined, and/or related products (0.6 per cent of reported commodity sales).....	4, 933
		Chemical, drug, and allied products trade:	
		Manufacturers' agents.....	85
		Manufacturers' sales branches.....	3, 475
		Selling agents.....	111
		Wholesale merchants.....	438
		Farm products (not elsewhere specified) trade:	
		Wholesale merchants.....	200
		Grocery and food specialties trade:	
		Wholesale merchants.....	320
		Hardware trade:	
		Wholesale merchants.....	7
		Lumber and building materials (other than metal) trade:	
		Export merchants.....	9
		Machinery, equipment, and supplies (except electrical) trade:	
		Manufacturers' agents.....	1
		Manufacturers' sales branches.....	25
		Wholesale merchants.....	211
		Petroleum and petroleum products trade:	
		Bulk tank stations.....	50
		Manufacturers' sales branches.....	1
		China, glassware, and crockery (0.3 per cent of reported commodity sales).....	1, 332
		Chemical, drug, and allied products trade:	
		Wholesale merchants.....	20
		Furniture and house furnishings trade:	
		Manufacturers' agents.....	142
		Manufacturers' sales branches.....	80
		Wholesale merchants.....	440
		Hardware trade:	
		Manufacturers' agents.....	3
		Warehouses (distributing).....	5
		Wholesale merchants.....	17
		Machinery, equipment, and supplies (except electrical) trade:	
		Manufacturers' sales branches.....	104
		Wholesale merchants.....	374
		All other trades:	
		Importers.....	25
		Manufacturers' agents.....	75
		Wholesale merchants.....	38
		Cigars, cigarettes, and tobacco (except leaf) (2.0 per cent of reported commodity sales).....	17, 095
		Chemical, drug, and allied products trade:	
		Wholesale merchants.....	202
		Food products (not elsewhere specified) trade:	
		Wholesale merchants.....	82
		Grocery and food specialties trade:	
		Cash-and-carry wholesalers.....	277
		Chain-store warehouses.....	40
		Importers.....	9
		Wagon distributors.....	60
		Wholesale merchants.....	5, 716
		Tobacco and tobacco products (except leaf) trade:	
		Cash-and-carry wholesalers.....	604
		Manufacturers' sales branches.....	4, 619
		Wholesale merchants.....	5, 185
		All other trades:	
		Wholesale merchants.....	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing and furnishings, men's and boys' (0.5 per cent of reported commodity sales)	\$4,509	Dairy products and eggs (0.1 per cent of reported commodity sales)	\$53,490	Farm products—Continued.	
Amusement and sporting goods trade:		Food products (not elsewhere specified) trade:		Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	23	Brokers	396	Wholesale merchants	\$24
Wholesale merchants	33	Cooperative marketing associations	3,053	Forest products (except lumber) trade:	
Dry-goods and apparel trade:		Export commission houses	7,790	Wholesale merchants	2
Manufacturers' agents	297	Manufacturers' agents	5,858	General merchandise trade:	
Manufacturers' sales branches	624	Manufacturers' sales branches	7,867	Export merchants	13
Selling agents	60	Wagon distributors	1,290	Grocery and food specialties trade:	
Wholesale merchants	3,215	Wholesale merchants	15,867	Wholesale merchants	289
Hardware trade:		Grocery and food specialties trade:		Hardware trade:	
Wholesale merchants	9	Brokers	83	Importers	12
Paper and paper products trade:		Cash-and-carry wholesalers	37	Lumber and building materials (other than metal) trade:	
Wholesale merchants	51	Chain-store warehouses	213	Wholesale merchants	2
All other trades:		Commission merchants	2		
Manufacturers' sales branches	106	Importers	50		
Wholesale merchants	1	Manufacturers' agents	1,727	Feeds (mixed and other) (1.1 per cent of reported commodity sales)	9,774
Clothing, women's and children's (0.6 per cent of reported commodity sales)	5,584	Manufacturers' sales branches	1,386	Farm supplies (except machinery and equipment) trade:	
Dry-goods and apparel trade:		Wagon distributors	11	Brokers	437
Brokers	388	Wholesale merchants	7,863	Drop shippers	189
Manufacturers' agents	776			Manufacturers' agents	655
Manufacturers' sales branches	64	Drugs and drug sundries (0.6 per cent of reported commodity sales)	5,307	Manufacturers' sales branches	3,439
Selling agents	70	Chemical, drug, and allied products trade:		Wholesale merchants	2,984
Wholesale merchants	4,275	Manufacturers' sales branches	1,208	General merchandise trade:	
Paper and paper products trade:		Selling agents	71	Export merchants	438
Wholesale merchants	11	Wholesale merchants	3,869	Lumber and building materials (other than metal) trade:	
Coal and coke (0.7 per cent of reported commodity sales)	6,209	Dry-goods and apparel trade:		Wholesale merchants	252
Farm products (not elsewhere specified) trade:		Manufacturers' sales branches	24	All other trades:	
Wholesale merchants	72	Farm products (not elsewhere specified) trade:		Brokers	580
General merchandise trade:		Wholesale merchants	8		
Export merchants	112	Farm supplies (except machinery and equipment) trade:		Fertilizer and fertilizer materials (0.1 per cent of reported commodity sales)	1,089
Hardware trade:		Wholesale merchants	50	Farm products (not elsewhere specified) trade:	
Wholesale merchants	10	Machinery, equipment, and supplies (except electrical) trade:		Export merchants	30
Lumber and building materials (other than metal) trade:		Wholesale merchants	31	Wholesale merchants	21
Export merchants	4	All other trades:		Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	161	Manufacturers' sales branches	40	Wholesale merchants	440
Metals and minerals (except petroleum and scrap) trade:				General merchandise trade:	
Commission merchants	183	Dry goods (not classified elsewhere) (0.1 per cent of reported commodity sales)	853	Export merchants	80
Manufacturers' sales branches	201	Dry-goods and apparel trade:		Lumber and building materials (other than metal) trade:	
Selling agents	72	Brokers	75	Wholesale merchants	28
Wholesale merchants	5,484	Importers	32	All other trades:	
Confectionery and soft drinks (1.2 per cent of reported commodity sales)	10,673	Wholesale merchants	514	Brokers	62
Chemical, drug, and allied products trade:		Furniture and house furnishings trade:		Selling agents	427
Wholesale merchants	300	Wholesale merchants	232	Wholesale merchants	1
Food products (not elsewhere specified) trade:		Electrical appliances, equipment, and supplies (0.1 per cent of reported commodity sales)	27,205	Fish and sea foods, fresh and processed (1.6 per cent of reported commodity sales)	13,518
Manufacturers' sales branches	1,811	Automotive trade:		Food products (not elsewhere specified) trade:	
Wholesale merchants	601	Wholesale merchants	224	Brokers	633
Grocery and food specialties trade:		Dry-goods and apparel trade:		Export merchants	184
Brokers	438	Manufacturers' sales branches	51	Selling agents	937
Cash-and-carry wholesalers	109	Wholesale merchants	24	Wholesale merchants	11,673
Chain-store warehouses	18	Electrical trade:		Grocery and food specialties trade:	
Importers	1	Manufacturers' agents	1,482	Brokers	2
Manufacturers' agents	301	Manufacturers' sales branches	13,847	Importers	31
Manufacturers' sales branches	22	Selling agents	216	Wholesale merchants	58
Selling agents	201	Wholesale merchants	9,207		
Wholesale merchants	4,680	Furniture and house furnishings trade:		Food products (not elsewhere specified) (0.6 per cent of reported commodity sales)	4,866
Tobacco and tobacco products (except leaf) trade:		Selling agents	23	Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	108	Wholesale merchants	258	Export commission houses	4
Wholesale merchants	2,073	Hardware trade:		Manufacturers' sales branches	61
All other trades:		Manufacturers' agents	83	Wholesale merchants	323
Wholesale merchants	10	Wholesale merchants	663	Grocery and food specialties trade:	
Copper ingots, bars, shapes, sheets, etc. (0.2 per cent of reported commodity sales)	1,753	Lumber and building materials (other than metal) trade:		Brokers	748
Electrical trade:		Wholesale merchants	11	Cash-and-carry wholesalers	28
Manufacturers' sales branches	1,172	Machinery, equipment, and supplies (except electrical) trade:		Importers	30
Wholesale merchants	142	Manufacturers' agents	21	Manufacturers' agents	192
Farm products (not elsewhere specified) trade:		Manufacturers' sales branches	278	Manufacturers' sales branches	608
Wholesale merchants	65	Selling agents	5	Selling agents	27
Hardware trade:		Wholesale merchants	485	Wholesale merchants	2,845
Wholesale merchants	30	Paper and paper products trade:			
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	14	Fruits and vegetables (fresh and dried) (3.1 per cent of reported commodity sales)	70,873
Wholesale merchants	3	Plumbing and heating equipment and supplies trade:		Food products (not elsewhere specified) trade:	
Metals and minerals (except petroleum and scrap) trade:		Brokers	57	Assemblers	4,730
Manufacturers' agents	50	Manufacturers' agents	64	Brokers	9,649
Manufacturers' sales branches	246	Manufacturers' sales branches	94	Commission merchants	7,422
Wholesale merchants	38	Wholesale merchants	48	Cooperative marketing associations	528
Plumbing and heating equipment and supplies trade:		All other trades:		Cooperative sales agencies	5,025
Wholesale merchants	7	Export merchants	1	Country buyers	1,085
Cotton, raw (including linters) (less than 0.1 per cent of reported commodity sales)	92	Manufacturers' sales branches	129	Export commission houses	1,270
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	10	Export merchants	1,549
Wholesale merchants	92			Manufacturers' sales branches	254
				Selling agents	1,710
				Wagon distributors	66
				Wholesale merchants	35,372
				Grocery and food specialties trade:	
				Brokers	728
				Cash-and-carry wholesalers	9
				Chain-store warehouses	182

CENSUS OF DISTRIBUTION

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fruits and vegetables—Continued.		Groceries—Continued.		House furnishings—Continued.	
Grocery and food specialties trade—Con.		Groceries and food specialties trade—Con.		Furniture and house furnishings trade—Continued.	
Export merchants.....	\$103	General sales offices.....	\$4,213	Manufacturers' sales branches.....	\$1,305
Importers.....	44	Importers.....	900	Selling agents.....	700
Manufacturers' agents.....	112	Manufacturers' agents.....	7,584	Wholesale merchants.....	2,720
Selling agents.....	11	Manufacturers' sales branches.....	6,973	General merchandise trade:	
Wholesale merchants.....	1,024	Selling agents.....	4,190	Export merchants.....	13
Furniture, wooden and metal (0.6 per cent of reported commodity sales)	4,916	Wagon distributors.....	401	Groceries and food specialties trade:	
Chemical, drug, and allied products trade:		Warehouses (distributing).....	25	Brokers.....	20
Wholesale merchants.....	337	Wholesale merchants.....	36,612	Cash-and-carry wholesalers.....	35
Dry-goods and apparel trade:		Hardware (1.6 per cent of reported commodity sales)	14,113	Chain-store warehouses.....	19
Wholesale merchants.....	36	Amusement and sporting goods trade:		Manufacturers' agents.....	10
Furniture and house furnishings trade:		Wholesale merchants.....	106	Selling agents.....	116
Manufacturers' agents.....	480	Automotive trade:		Wholesale merchants.....	1,251
Manufacturers' sales branches.....	822	Wholesale merchants.....	1	Hardware trade:	
Selling agents.....	311	Chemical, drug, and allied products trade:		Importers.....	8
Wholesale merchants.....	2,339	Manufacturers' agents.....	6	Manufacturers' agents.....	43
Hardware trade:		Manufacturers' sales branches.....	34	Warehouses (distributing).....	11
Manufacturers' agents.....	41	Wholesale merchants.....	34	Wholesale merchants.....	1,000
Machinery, equipment, and supplies (except electrical) trade:		Electrical trade:		Jewelry and optical goods trade:	
Manufacturers' agents.....	8	Manufacturers' agents.....	10	Wholesale merchants.....	5
Manufacturers' sales branches.....	14	Manufacturers' sales branches.....	183	Lumber and building materials (other than metal) trade:	
Wholesale merchants.....	504	Furniture and house furnishings trade:		Manufacturers' sales branches.....	231
Plumbing and heating equipment and supplies trade:		Importers.....	1	Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants.....	15	Hardware trade:		Wholesale merchants.....	125
All other trades:		Manufacturers' agents.....	920	Paper and paper products trade:	
Importers.....	1	Manufacturers' sales branches.....	488	Wholesale merchants.....	21
Wholesale merchants.....	8	Warehouses (distributing).....	27	Plumbing and heating equipment and supplies trade:	
Furs (dressed) and fur clothing (less than 0.1 per cent of reported commodity sales)	314	Wholesale merchants.....	10,165	Manufacturers' agents.....	28
Dry-goods and apparel trade:		Leather and leather goods (except gloves and shoes) trade:		All other trades:	
Wholesale merchants.....	92	Wholesale merchants.....	35	Importers.....	1
Farm products (not elsewhere specified) trade:		Lumber and building materials (other than metal) trade:		Manufacturers' agents.....	100
Wholesale merchants.....	222	Wholesale merchants.....	63	Manufacturers' sales branches.....	25
Glass, sheet (0.2 per cent of reported commodity sales)	1,845	Machinery, equipment, and supplies (except electrical) trade:		Iron and steel and products (except as classified) (2.8 per cent of reported commodity sales)	24,028
Chemical, drug, and allied products trade:		Brokers.....	60	Automotive trade:	
Manufacturers' sales branches.....	107	Manufacturers' agents.....	133	Wholesale merchants.....	64
Wholesale merchants.....	352	Selling agents.....	67	Electrical trade:	
Electrical trade:		Wholesale merchants.....	1,724	Manufacturers' agents.....	139
Manufacturers' sales branches.....	87	Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches.....	71
Furniture and house furnishings trade:		Manufacturers' agents.....	29	Wholesale merchants.....	176
Wholesale merchants.....	7	Paper and paper products trade:		Farm products (not elsewhere specified) trade:	
Hardware trade:		Manufacturers' agents.....	5	Export merchants.....	142
Wholesale merchants.....	622	Wholesale merchants.....	3	Wholesale merchants.....	100
Lumber and building materials (other than metal) trade:		Plumbing and heating equipment and supplies trade:		Forest products (except lumber) trade:	
Wholesale merchants.....	668	Wholesale merchants.....	10	Export merchants.....	88
Machinery, equipment, and supplies (except electrical) trade:		Hay, straw, and alfalfa (0.2 per cent of reported commodity sales)	1,571	General merchandise trade:	
Selling agents.....	2	Farm products (not elsewhere specified) trade:		Export merchants.....	107
Grain (wheat, corn, oats, etc.) (6.1 per cent of reported commodity sales)	53,553	Brokers.....	32	Hardware trade:	
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	344	Importers.....	31
Assemblers.....	2,200	Farm supplies (except machinery and equipment) trade:		Manufacturers' agents.....	6
Brokers.....	7,994	Brokers.....	244	Wholesale merchants.....	2,597
Commission merchants.....	314	Drop shippers.....	206	Iron and steel scrap and other waste materials trade:	
Export commission houses.....	1,082	Wholesale merchants.....	493	Export merchants.....	281
Export merchants.....	25,197	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	450
Wholesale merchants.....	10,750	Wholesale merchants.....	129	Lumber and building materials (other than metal) trade:	
Farm supplies (except machinery and equipment) trade:		All other trades:		Export merchants.....	128
Brokers.....	956	Brokers.....	60	Importers.....	19
Drop shippers.....	480	Export merchants.....	1	Manufacturers' agents.....	4
Wholesale merchants.....	2,446	Importers.....	2	Manufacturers' sales branches.....	43
General merchandise trade:		Hides, skins, and raw furs (0.8 per cent of reported commodity sales)	7,066	Wholesale merchants.....	74
Export merchants.....	1,993	Dry-goods and apparel trade:		Machinery, equipment, and supplies (except electrical) trade:	
Lumber and building materials (other than metal) trade:		Importers.....	15	Brokers.....	13
Brokers.....	138	Farm products (not elsewhere specified) trade:		Manufacturers' agents.....	66
All other trades:		trade:		Selling agents.....	2
Importers.....	3	Auction companies.....	435	Wholesale merchants.....	1,823
Groceries (except canned goods) (8.9 per cent of reported commodity sales)	77,283	Commission merchants.....	4,755	Metals and minerals (except petroleum and scrap) trade:	
Farm products (not elsewhere specified) trade:		Wholesale merchants.....	1,772	Brokers.....	164
Brokers.....	328	Farm supplies (except machinery and equipment) trade:		Importers.....	297
Export merchants.....	7,168	Wholesale merchants.....	50	Manufacturers' agents.....	502
Farm supplies (except machinery and equipment) trade:		Iron and steel scrap and other waste materials trade:		Manufacturers' sales branches.....	11,645
Wholesale merchants.....	540	Wholesale merchants.....	32	Wholesale merchants.....	2,424
Food products (not elsewhere specified) trade:		Leather and leather goods (except gloves and shoes) trade:		Plumbing and heating equipment and supplies trade:	
Export commission houses.....	56	Manufacturers' agents.....	7	Manufacturers' agents.....	706
Manufacturers' sales branches.....	1,750	House furnishings and supplies (1.0 per cent of reported commodity sales)	8,412	Wholesale merchants.....	1,808
Wagon distributors.....	67	Amusement and sporting goods trade:		Jewelry (0.4 per cent of reported commodity sales)	3,420
Wholesale merchants.....	317	Wholesale merchants.....	164	Chemical, drug, and allied products trade:	
Grocery and food specialties trade:		Automotive trade:		Wholesale merchants.....	17
Brokers.....	4,248	Manufacturers' sales branches.....	14	Electrical trade:	
Cash-and-carry wholesalers.....	911	Dry-goods and apparel trade:		Manufacturers' agents.....	1
Chain-store warehouses.....	365	Manufacturers' sales branches.....	6	Furniture and house furnishings trade:	
Commission merchants.....	46	Wholesale merchants.....	156	Wholesale merchants.....	6
Export merchants.....	589	Furniture and house furnishings trade:		Hardware trade:	
		Importers.....	9	Wholesale merchants.....	113
		Manufacturers' agents.....	270	Jewelry and optical goods trade:	
				Commission merchants.....	54
				Importers.....	226
				Wholesale merchants.....	2,929
				Machinery, equipment, and supplies (except electrical) trade:	
				Wholesale merchants.....	80

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Junk and scrap (0.3 per cent of reported commodity sales)	\$2, 189	Lumber, rough and dressed (9.8 per cent of reported commodity sales)	\$80, 024	Machinery, equipment, and supplies—Con.	
Farm products (not elsewhere specified) trade:		Farm products (not elsewhere specified) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	107	Export commission houses	172	Brokers	\$10
Iron and steel scrap and other waste materials trade:		Export merchants	8, 940	Manufacturers' agents	2, 018
Wholesale merchants	2, 002	Forest products (except lumber) trade:		Manufacturers' sales branches	603
Lumber and building materials (other than metal) trade:		Export merchants	48	Wholesale merchants	
Export merchants	10	Wholesale merchants	820	Metals and minerals (except petroleum and scrap) trade:	
Machinery, equipment, and supplies (except electrical) trade:		General merchandise trade:		Wholesale merchants	
Wholesale merchants	40	Export merchants	1, 012	Plumbing and heating equipment and supplies trade:	
Metals and minerals (except petroleum and scrap) trade:		Lumber and building materials (other than metal) trade:		Wholesale merchants	
Wholesale merchants	25	Brokers	6, 026	All other trades:	
All other trades:		Commission merchants	1, 856	Importers	
Export merchants	2	Drop shippers	1, 573		
Importers	2	Export merchants	9, 701	Meats and meat products, fresh and cured (2 per cent of reported commodity sales)	17, 185
Manufacturers' sales branches	1	Importers	17	Food products (not elsewhere specified) trade:	
		Manufacturers' sales branches	619	Brokers	1
		Purchasing agents	405	Manufacturers' sales branches	11, 284
		Selling agents	37, 421	Wholesale merchants	5, 494
		Wholesale merchants	16, 404	Groceries and food specialties trade:	
		Machinery, equipment, and supplies (except electrical) trade:		Manufacturers' sales branches	1
		Wholesale merchants	98	Wholesale merchants	409
		Machinery, equipment, and supplies (industrial) (2.8 per cent of reported commodity sales)	24, 700	Musical instruments and parts (except radios) (less than 0.1 per cent of reported commodity sales)	291
		Automotive trade:		Electrical trade:	
		Manufacturers' agents	68	Wholesale merchants	38
		Manufacturers' sales branches	127	Furniture and house furnishings trade:	
		Wholesale merchants	20	Manufacturers' sales branches	141
		Chemical, drug, and allied products trade:		Wholesale merchants	104
		Manufacturers' sales branches	59	All other trades:	
		Wholesale merchants	1	Wholesale merchants	8
		Dry-goods and apparel trade:			
		Manufacturers' sales branches	283	Nonferrous metals (not classified elsewhere) (0.1 per cent of reported commodity sales)	532
		Electrical trade:		General merchandise trade:	
		Manufacturers' agents	54	Export merchants	84
		Manufacturers' sales branches	400	Hardware trade:	
		Wholesale merchants	78	Wholesale merchants	49
		Farm products (not elsewhere specified) trade:		Iron and steel scrap and other waste materials trade:	
		Export merchants	45	Wholesale merchants	120
		Wholesale merchants	172	Machinery, equipment, and supplies (except electrical) trade:	
		Hardware trade:		Selling agents	3
		Importers	7	Wholesale merchants	120
		Manufacturers' agents	15	Metals and minerals (except petroleum and scrap) trade:	
		Manufacturers' sales branches	57	Manufacturers' sales branches	50
		Wholesale merchants	664	Wholesale merchants	80
		Jewelry and optical goods trade:		Plumbing and heating equipment and supplies trade:	
		Wholesale merchants	32	Wholesale merchants	2
		Leather and leather goods (except gloves and shoes) trade:		All other trades:	
		Manufacturers' agents	80	Importers	15
		Manufacturers' sales branches	85		
		Wholesale merchants	89	Nonmetallic minerals (crude) and their products (less than 0.1 per cent of reported commodity sales)	202
		Lumber and building materials (other than metal) trade:		Chemical, drug, and allied products trade:	
		Export merchants	14	Wholesale merchants	1
		Wholesale merchants	58	Farm products (not elsewhere specified) trade:	
		Machinery, equipment, and supplies (except electrical) trade:		Export commission houses	2
		Brokers	29	General merchandise trade:	
		Manufacturers' agents	1, 029	Export merchants	140
		Manufacturers' sales branches	0, 020	Groceries and food specialties trade:	
		Selling agents	302	Wholesale merchants	30
		Wholesale merchants	10, 241	Machinery, equipment, and supplies (except electrical) trade:	
		Metals and minerals (except petroleum and scrap) trade:		Wholesale merchants	89
		Manufacturers' sales branches	70	Notions and dry goods, small wares (0.1 per cent of reported commodity sales)	968
		Wholesale merchants	13	Dry-goods and apparel trade:	
		Paper and paper products trade:		Importers	50
		Wholesale merchants	180	Manufacturers' agents	103
		Petroleum and petroleum products trade:		Manufacturers' sales branches	23
		Bulk tank stations	7	Wholesale merchants	775
		Wholesale merchants	160	Furniture and house furnishings trade:	
		Plumbing and heating equipment and supplies trade:		Manufacturers' sales branches	9
		Brokers	32	Machinery, equipment, and supplies (except electrical) trade:	
		Manufacturers' agents	342	Wholesale merchants	8
		Manufacturers' sales branches	218		
		Wholesale merchants	2, 417	Office and store machines and equipment (0.2 per cent of reported commodity sales)	1, 550
		All other trades:		Machinery, equipment, and supplies (except electrical) trade:	
		Manufacturers' agents	123	Manufacturers' agents	497
		Manufacturers' sales branches	463	Manufacturers' sales branches	497
		Wholesale merchants	647	Selling agents	35
		Machinery, equipment, and supplies (farm and garden) (0.3 per cent of reported commodity sales)	2, 905	Wholesale merchants	527
		Farm supplies (except machinery and equipment) trade:			
		Wholesale merchants	62		
		Hardware trade:			
		Wholesale merchants	106		
		Lumber and building materials (other than metal) trade:			
		Export merchants	5		
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TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Oils, animal and vegetable (0.4 per cent of reported commodity sales)	\$3,674	Petroleum and petroleum products (7.3 per cent of reported commodity sales)	\$63,487	Refrigerators, mechanical (household and commercial) (0.3 per cent of reported commodity sales)	\$2,469
Chemical, drug, and allied products trade:		Automotive trade:		Electrical trade:	
Manufacturers' sales branches	139	Manufacturers' agents	28	Manufacturers' sales branches	1,055
Wholesale merchants	51	Wholesale merchants	265	Wholesale merchants	1,352
Farm products (not elsewhere specified) trade:		Chemical, drug, and allied products trade:		Hardware trade:	
Wholesale merchants	39	Manufacturers' sales branches	2	Wholesale merchants	2
Farm supplies (except machinery and equipment) trade:		Wholesale merchants	1	Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	13	Hardware trade:		Manufacturers' sales branches	12
Wholesale merchants	300	Wholesale merchants	71	Wholesale merchants	13
General merchandise trade:		Lumber and building materials (other than metal) trade:		Plumbing and heating equipment and supplies trade:	
Export merchants	17	Export merchants	209	Manufacturers' agents	32
Hardware trade:		Wholesale merchants	31		
Wholesale merchants	150	Machinery, equipment, and supplies (except electrical) trade:			
All other trades:		Manufacturers' sales branches	28	Sand, gravel, and crushed stone (0.2 per cent of reported commodity sales)	2,010
Brokers	1,831	Wholesale merchants	6	Farm products (not elsewhere specified) trade:	
Importers	1	Paper and paper products trade:		Wholesale merchants	70
Selling agents	1,123	Manufacturers' sales branches	270	General merchandise trade:	
Wholesale merchants	10	Petroleum and petroleum products trade:		Export merchants	17
Optical goods (0.1 per cent of reported commodity sales)	586	Bulk tank stations	59,031	Lumber and building materials (other than metal) trade:	
Furniture and house furnishings trade:		Commission merchants	674	Wholesale merchants	1,920
Wholesale merchants	1	Manufacturers' agents	42	Metals and minerals (except petroleum and scrap) trade:	
Jewelry and optical goods trade:		Manufacturers' sales branches	384	Wholesale merchants	9
Manufacturers' sales branches	203	Wholesale merchants	2,445	All other trades:	
Wholesale merchants	382	Piece goods, all kinds (0.6 per cent of reported commodity sales)	4,839	Wholesale merchants	3
Paints, varnishes, and lacquers (0.6 per cent of reported commodity sales)	4,586	Dry-goods and apparel trade:		Secondhand merchandise (all kinds) (0.2 per cent of reported commodity sales)	1,863
Automotive trade:		Converters	250	Electrical trade:	
Wholesale merchants	22	Importers	340	Manufacturers' agents	5
Chemical, drug, and allied products trade:		Manufacturers' agents	68	Wholesale merchants	111
Brokers	3	Manufacturers' sales branches	121	Farm products (not elsewhere specified) trade:	
Manufacturers' agents	65	Selling agents	264	Wholesale merchants	40
Manufacturers' sales branches	1,793	Wholesale merchants	3,070	General merchandise trade:	
Selling agents	33	Furniture and house furnishings trade:		Export merchants	1
Warehouses (distributing)	72	Importers	2	Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,356	Manufacturers' sales branches	9	Wholesale merchants	339
Farm supplies (except machinery and equipment) trade:		Wholesale merchants	398	Machinery, equipment, and supplies (except electrical) trade:	
Importers	190	General merchandise trade:		Manufacturers' agents	122
Hardware trade:		Export merchants	78	Manufacturers' sales branches	30
Manufacturers' agents	50	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	1,018
Wholesale merchants	1,028	Wholesale merchants	83	Metals and minerals (except petroleum and scrap) trade:	
Lumber and building materials (other than metal) trade:		All other trades:		Wholesale merchants	33
Manufacturers' sales branches	226	Wholesale merchants	156	Plumbing and heating equipment and supplies trade:	
Wholesale merchants	28	Plumbing and heating equipment and supplies (0.1 per cent of reported commodity sales)	9,684	Wholesale merchants	164
Machinery, equipment, and supplies (except electrical) trade:		Electrical trade:		Seeds (field and garden) and bulbs (0.1 per cent of reported commodity sales)	1,306
Manufacturers' agents	3	Manufacturers' sales branches	31	Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	51	Wholesale merchants	98	Wholesale merchants	1,303
Paper and paper products trade:		Furniture and house furnishings trade:		General merchandise trade:	
Wholesale merchants	52	Wholesale merchants	81	Export merchants	3
Petroleum and petroleum products trade:		Hardware trade:		Sheet-metal work (0.1 per cent of reported commodity sales)	534
Manufacturers' sales branches	13	Manufacturers' agents	57	Hardware trade:	
Plumbing and heating equipment and supplies trade:		Wholesale merchants	845	Wholesale merchants	37
Manufacturers' agents	1	Iron and steel scrap and other waste materials trade:		Lumber and building materials (other than metal) trade:	
		Wholesale merchants	15	Wholesale merchants	2
Paper (wrapping, book, wall paper, etc.) (0.4 per cent of reported commodity sales)	3,734	Lumber and building materials (other than metal) trade:		Machinery, equipment, and supplies (except electrical) trade:	
Chemical, drug, and allied products trade:		Wholesale merchants	7	Wholesale merchants	129
Manufacturers' sales branches	7	Machinery, equipment, and supplies (except electrical) trade:		Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	11	Wholesale merchants	90	Manufacturers' sales branches	577
General merchandise trade:		Metals and minerals (except petroleum and scrap) trade:		Plumbing and heating equipment and supplies trade:	
Export merchants	5	Manufacturers' agents	5	Brokers	89
Hardware trade:		Plumbing and heating equipment and supplies trade:		Shoes and other footwear (including rubber) (0.6 per cent of reported commodity sales)	4,681
Wholesale merchants	7	Brokers	202	Amusement and sporting goods trade:	
Lumber and building materials (other than metal) trade:		Manufacturers' agents	1,334	Manufacturers' sales branches	19
Export merchants	6	Manufacturers' sales branches	2,006	Automotive trade:	
Machinery, equipment, and supplies (except electrical) trade:		Warehouses (distributing)	65	Manufacturers' sales branches	42
Manufacturers' agents	36	Wholesale merchants	4,248	Dry-goods and apparel trade:	
Selling agents	2	Radio sets, parts, and accessories (0.7 per cent of reported commodity sales)	5,749	Manufacturers' agents	2,028
Wholesale merchants	334	Automotive trade:		Manufacturers' sales branches	364
Paper and paper products trade:		Wholesale merchants	867	Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	5	Electrical trade:		Wholesale merchants	19
Wholesale merchants	3,322	Manufacturers' agents	284	All other trades:	
Paper products (0.2 per cent of reported commodity sales)	1,679	Manufacturers' sales branches	405	Manufacturers' sales branches	1,287
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	3,309	Wholesale merchants	466
Wholesale merchants	154	Furniture and house furnishings trade:			
Metals and minerals (except petroleum and scrap) trade:		Manufacturers' sales branches	25		
Manufacturers' sales branches	1	Hardware trade:			
Paper and paper products trade:		Wholesale merchants	804		
Cash-and-carry wholesalers	9	Machinery, equipment, and supplies (except electrical) trade:			
Manufacturers' agents	45	Wholesale merchants	36		
Wholesale merchants	1,462	Petroleum and petroleum products trade:			
Tobacco and tobacco products (except leaf) trade:		Wholesale merchants	19		
Wholesale merchants	8				

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued
COMMODITY SALES—Continued
 [Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Soaps and toilet preparations (<i>0.9 per cent of reported commodity sales</i>).....	\$7,859	Textile products—Continued.		Yarns (<i>less than 0.1 per cent of reported commodity sales</i>).....	\$20
Chemical, drug, and allied products trade:		Leather and leather goods (except gloves and shoes) trade:		Dry goods and apparel trade:	
Manufacturers' sales branches.....	162	Manufacturers' agents.....	\$8	Wholesale merchants.....	20
Wholesale merchants.....	2,361	Machinery, equipment, and supplies (except electrical) trade:		Zinc bars, plates, shapes, and sheets (<i>less than 0.1 per cent of reported commodity sales</i>).....	29
Food products (not elsewhere specified) trade:		Wholesale merchants.....	525	Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches.....	262	Paper and paper products trade:		Wholesale merchants.....	1
Wholesale merchants.....	1	Wholesale merchants.....	0	Hardware trade:	
Grocery and food specialties trade:		All other trades:		Manufacturers' agents.....	8
Brokers.....	124	Manufacturers' agents.....	18	Wholesale merchants.....	11
Chain-store warehouses.....	41	Wholesale merchants.....	278	Metals and minerals (except petroleum and scrap) trade:	
Export merchants.....	5	Tin, block (<i>less than 0.1 per cent of reported commodity sales</i>).....	8	Manufacturers' agents.....	9
Manufacturers' agents.....	767	General merchandise trade:		Miscellaneous commodities (<i>2.5 per cent of reported commodity sales</i>).....	21,453
Manufacturers' sales branches.....	1,700	Export merchants.....	6	Amusement and sporting goods trade:	
Selling agents.....	97	Plumbing and heating equipment and supplies trade:		Wholesale merchants.....	391
Wholesale merchants.....	1,704	Wholesale merchants.....	2	Automotive trade:	
Machinery, equipment, and supplies (except electrical) trade:		Tobacco, leaf (<i>less than 0.1 per cent of reported commodity sales</i>).....	1	Manufacturers' sales branches.....	2
Selling agents.....	90	Paper and paper products trade:		Chemical, drug, and allied products trade:	
Wholesale merchants.....	392	Wholesale merchants.....	1	Manufacturers' sales branches.....	162
All other trades:		Toilet articles (<i>less than 0.1 per cent of reported commodity sales</i>).....	207	Wholesale merchants.....	373
Manufacturers' agents.....	2	Chemical, drug, and allied products trade:		Dry goods and apparel trade:	
Wholesale merchants.....	1	Manufacturers' sales branches.....	2	Importers.....	27
Sporting goods (<i>0.3 per cent of reported commodity sales</i>).....	2,510	Wholesale merchants.....	212	Wholesale merchants.....	16
Amusement and sporting goods trade:		Machinery, equipment, and supplies (except electrical) trade:		Electrical trade:	
Manufacturers' sales branches.....	195	Wholesale merchants.....	80	Manufacturers' sales branches.....	18
Wholesale merchants.....	495	All other trades:		Wholesale merchants.....	6
Automotive trade:		Manufacturers' agents.....	1	Farm products (not elsewhere specified) trade:	
Wholesale merchants.....	6	Wholesale merchants.....	2	Export commission houses.....	120
Chemical, drug, and allied products trade:		Toys and games (<i>0.1 per cent of reported commodity sales</i>).....	441	Export merchants.....	1,409
Manufacturers' sales branches.....	90	Furniture and house furnishings trade:		Wholesale merchants.....	171
Dry goods and apparel trade:		Wholesale merchants.....	237	Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches.....	10	Hardware trade:		Manufacturers' sales branches.....	1,094
Hardware trade:		Manufacturers' agents.....	40	Wholesale merchants.....	519
Manufacturers' agents.....	20	Warehouses (distributing).....	5	Food products (not elsewhere specified) trade:	
Warehouses (distributing).....	5	Wholesale merchants.....	30	Cooperative sales agencies.....	463
Wholesale merchants.....	1,413	Machinery, equipment, and supplies (except electrical) trade:		Export commission houses.....	35
Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants.....	127	Export merchants.....	62
Wholesale merchants.....	158	All other trades:		Manufacturers' sales branches.....	247
Paper and paper products trade:		Importers.....	2	Selling agents.....	539
Wholesale merchants.....	90	Manufacturers' sales branches.....	21	Wagon distributors.....	2
All other trades:		Wholesale merchants.....	5	Wholesale merchants.....	2,910
Importers.....	2	Stationery and stationery supplies (<i>0.2 per cent of reported commodity sales</i>).....	1,547	Furniture and house furnishings trade:	
Manufacturers' sales branches.....	5	Chemical, drug, and allied products trade:		Wholesale merchants.....	109
Wholesale merchants.....	2	Selling agents.....	43	General merchandise trade:	
Stationery and stationery supplies (<i>0.2 per cent of reported commodity sales</i>).....	1,547	Wholesale merchants.....	70	Export merchants.....	383
Chemical, drug, and allied products trade:		Electrical trade:		Importers.....	30
Selling agents.....	43	Manufacturers' sales branches.....	245	Grocery and food specialties trade:	
Wholesale merchants.....	70	Furniture and house furnishings trade:		Brokers.....	162
Electrical trade:		Wholesale merchants.....	66	Cash-and-carry wholesalers.....	280
Manufacturers' sales branches.....	4	Machinery, equipment, and supplies (except electrical) trade:		Export merchants.....	128
Wholesale merchants.....	304	Wholesale merchants.....	17	Importers.....	8
Paper and paper products trade:		Farm products (not elsewhere specified) trade:		Manufacturers' agents.....	463
Manufacturers' agents.....	114	Wholesale merchants.....	6	Manufacturers' sales branches.....	2,096
Manufacturers' sales branches.....	25	Forest products (except lumber) trade:		Selling agents.....	11
Wholesale merchants.....	600	Drop shippers.....	2,340	Wholesale merchants.....	4,666
All other trades:		Export merchants.....	77	Hardware trade:	
Manufacturers' agents.....	1	Manufacturers' agents.....	75	Importers.....	19
Wholesale merchants.....	6	Selling agents.....	2,006	Wholesale merchants.....	120
Surgical, dental, and hospital equipment and supplies (<i>0.2 per cent of reported commodity sales</i>).....	1,959	Wholesale merchants.....	1,838	Iron and steel scrap and other waste materials trade:	
Dry goods and apparel trade:		Furniture and house furnishings trade:		Wholesale merchants.....	23
Manufacturers' sales branches.....	2	Wholesale merchants.....	60	Leather and leather goods (except gloves and shoes) trade:	
Jewelry and optical goods trade:		General merchandise trade:		Manufacturers' sales branches.....	1
Wholesale merchants.....	153	Export merchants.....	60	Wholesale merchants.....	549
Machinery, equipment, and supplies (except electrical) trade:		Hardware trade:		Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches.....	770	Wholesale merchants.....	116	Export merchants.....	56
Selling agents.....	6	Lumber and building materials (other than metal) trade:		Wholesale merchants.....	35
Wholesale merchants.....	1,028	Brokers.....	1,011	Machinery, equipment, and supplies (except electrical) trade:	
Textile products, (not classified elsewhere) (<i>0.2 per cent of reported commodity sales</i>).....	1,082	Commission merchants.....	33	Manufacturers' agents.....	66
Amusement and sporting goods trade:		Drop shippers.....	15	Manufacturers' sales branches.....	200
Wholesale merchants.....	196	Manufacturers' sales branches.....	3	Selling agents.....	20
Dry goods and apparel trade:		Purchasing agents.....	3	Wholesale merchants.....	1,652
Manufacturers' sales branches.....	201	Selling agents.....	2,348	Metals and minerals (except petroleum and scrap) trade:	
Selling agents.....	75	Wholesale merchants.....	1,763	Manufacturers' agents.....	3
Farm products (not elsewhere specified) trade:		Machinery, equipment, and supplies (except electrical) trade:		Paper and paper products trade:	
Assemblers.....	55	Wholesale merchants.....	132	Manufacturers' sales branches.....	6
Wholesale merchants.....	2	Paper and paper products trade:		Wholesale merchants.....	248
Farm supplies (except machinery and equipment) trade:		Manufacturers' agents.....	25	Plumbing and heating equipment and supplies trade:	
Wholesale merchants.....	80	All other trades:		Manufacturers' sales branches.....	46
Furniture and house furnishings trade:		Importers.....	41	Wholesale merchants.....	438
Importers.....	55	Manufacturers' agents.....	5	Tobacco and tobacco products (except leaf) trade:	
Selling agents.....	169	Wholesale merchants.....	1	Wholesale merchants.....	221
General merchandise trade:		Wool, raw (<i>less than 0.1 per cent of reported commodity sales</i>).....	376	All other trades:	
Export merchants.....	14	Farm products (not elsewhere specified) trade:		Brokers.....	10
		Wholesale merchants.....	373	Importers.....	6
		Iron and steel scrap and other waste materials trade:		Manufacturers' agents.....	48
		Wholesale merchants.....	3	Selling agents.....	421
				Wagon distributors.....	100
				Wholesale merchants.....	288