

APPENDIX

	Page
APPENDIX A.—Wholesale Food Products Schedule, Form 8.....	1608
APPENDIX B.—General Wholesale Schedule, Form 10.....	1609
APPENDIX C.—Automobile Schedule, Form 22.....	1610
APPENDIX D.—Combined Retail and Wholesale Schedule, Form 14.....	1611

[Page 1 of "Wholesale Food Products" schedule.]

[Page 3 of "Wholesale Food Products" schedule.]

Form 8
Districter

16-107

CONFIDENTIAL GOVERNMENT REPORT

District Number

Number of Report

WHOLESALE
(Food Products)

DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF DISTRIBUTION, 1929

Required by Act of Congress Approved June 16, 1929

A separate report should be prepared for every wholesale distributing establishment or agency. Combined reports for two or more establishments, even though under the same ownership, can not be accepted. All reports should relate to the calendar year 1929, or to the business year most nearly conforming to the calendar year.

Reports should, if possible, cover the full year's operations even if ownership has changed. Under the law, no one not an owner or employee of the Bureau of the Census will be permitted to examine your report, and no information can be given out by the Bureau of the Census, either to other Government bureaus or to any individual, which would disclose exactly or approximately any of the figures in your report.

1. DESCRIPTION OF ESTABLISHMENT:

- a. Name of establishment
b. Name of owner
c. Location of establishment
d. Is establishment located within corporate limits of city, village, or incorporated place?
e. Post-office address of general office
f. Number of sales establishments owned or operated by this organization in the United States
g. Character of organization
h. Give approximate date of original establishment of this business.
i. Give approximate date when this business came under present ownership.

2. TYPE OF WHOLESALE DISTRIBUTOR:

(Indicate by checking the proper function or functions performed)

- Wholesale merchant
Commission merchant
Jobber
Drop shipper or death jobber
"Wagon distributor"
Cash-and-carry wholesaler
Broker
Auction company
Selling agent
Manufacturer's agent
Manufacturer's sales branch
Importer
Export merchant
Export commission house
Other (specify)

If more than one type of wholesale distribution is represented, list them below in the order of importance, showing amount of business done by each method. If actual figures are not available, compute the sales by each method on approximate percentages.

[Page 2 of "Wholesale Food Products" schedule.]

12. SALES (NET) BY COMMODITIES:

Table with 4 columns: COMMODITIES, SALES, COMMODITIES, SALES. Rows include Bakery Products, Canned Goods, Confectionery and Soft Drinks, Dairy Products and Eggs, Fish and Sea Foods, Fruits and Vegetables, Groceries, Meats and Meat Products, Other Food Products, and Products Other Than Food.

3. DESCRIPTION OF THE BUSINESS:

- a. Kind of business
b. Name principal lines of merchandise sold, in order of their importance based on selling value
c. Sales territory or radius covered regularly

4. PROPRIETORS AND FIRM MEMBERS (Not applicable to incorporated companies):

- a. Proprietors and firm members who do not receive a stated salary or commission
b. Proprietors and firm members receiving a stated salary or commission

5. NUMBER OF EMPLOYEES AND SALARIES, WAGES, COMMISSIONS, AND BONUSES (Do not include persons reported under Inquiry 4, nor traveling expenses of salesmen):

Table with 2 columns: Number, Salary, Wage, Commission, and Bonus. Rows include Salesmen, Executives, and All other employees.

6. EXPENSES OF SALESMEN paid during the year, not including salaries, wages, commissions, and bonuses:

7. RENT, if any, paid for premises during the year

8. INTEREST, if any, paid during the year for money borrowed for this business

9. ALL OTHER EXPENSES paid during the year, not including wages, salaries, commissions, bonuses, expenses of salesmen, interest, and rent

10. STOCKS ON HAND FOR SALE:

a. Value of merchandise on hand December 31, 1929, or nearest inventory date (at cost or replacement value)

11. SALES OF MERCHANDISE AND PRODUCTS:

- a. Gross sales
b. Returned goods and allowances
c. Total net sales (difference between a and b)
d. Give the total amount, if any, of credit sales included above
e. If any of this merchandise was manufactured in this establishment, give selling value, f. o. b. plant, which should also be included in 11 a, b, and c, above
f. Sales made to consumers at retail (included above)

[Page 4 of "Wholesale Food Products" schedule.]

13. SALES OF MILK AND CREAM (This inquiry should be filled out by milk dealers only):

Table with 4 columns: SALES AND TRANSFERS, To regular trade, To manufacturers, To other milk dealers. Rows include Fluid milk sold, Cream (heavy or double) sold, and Cream (light or single) sold.

14. REMARKS:

Blank space for remarks and a signature line for the agent.

CERTIFICATE

This is to certify that the information contained in this schedule is correct and complete to the best of my knowledge and belief, and covers the period from 1929 to 1929.

Signature and official title of person furnishing the information

[Page 1 of "Wholesale, other than Food Products" schedule.]

Form 10
Instructions

CONFIDENTIAL GOVERNMENT REPORT

DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

District Number
Number of Report

CENSUS OF DISTRIBUTION, 1929

Required by Act of Congress Approved June 18, 1929

A separate report should be prepared for every wholesale distributing establishment or agency. Combined reports for two or more establishments, even though under the same ownership, can not be accepted. All reports should relate to the calendar year 1929, or to the business year most nearly conforming to the calendar year.

1. DESCRIPTION OF ESTABLISHMENT:

- a. Name of establishment
b. Name of owner
c. Location of establishment
d. Is establishment located within corporate limits of city, village, or incorporated place?
e. Post-office address of general office
f. Number of sales establishments owned or operated by this organization in the United States
g. Character of organization
h. Give approximate date of original establishment of this business
i. Give approximate date when this business came under present ownership.

2. TYPE OF WHOLESALE DISTRIBUTOR:

- Wholesale merchant
Commission merchant
Jobber
Drop shipper or stock jobber
"Wagon distributor"
Cash-and-carry wholesaler
Broker
Auction company

(If more than one type of wholesale distribution is represented, list them below in the order of importance, showing amount of business done by each method. If actual figures are not available, compute the sales by each method on approximate percentages.)

(1) 411-16194

[Page 2 of "Wholesale, other than Food Products" schedule.]

3. DESCRIPTION OF THE BUSINESS:

- a. Kind of business
b. Name principal lines of merchandise sold in order of their importance based on selling value
c. Sales territory or radius covered regularly

4. PROPRIETORS AND FIRM MEMBERS:

- a. Proprietors and firm members who do not receive a stated salary or commission
b. Proprietors and firm members receiving a stated salary or commission

5. NUMBER OF PAID EMPLOYEES AND SALARIES, WAGES, COMMISSIONS, AND BONUSES:

- a. Salesmen, all types
b. Executives (not including proprietors and firm members)
c. All other employees
d. Total employees
e. Report total number of employees as of the 15th, or nearest payroll date, for each of the following months

6. EXPENSES OF SALESMEN paid during the year, not including salaries, wages, commissions, and bonuses:

7. RENT, if any, paid for premises during the year.

8. INTEREST, if any, paid during the year for money borrowed for this business.

9. ALL OTHER EXPENSES paid during the year, not including wages, salaries, commissions, bonuses, expenses of salesmen, interest, and rent.

10. STOCKS ON HAND FOR SALE:

a. Value of merchandise on hand December 31, 1929, or nearest inventory date

11. SALES OF MERCHANDISE AND PRODUCTS (Receipts from repair and service operations should be reported under No. 13, and should also be included in this inquiry):

- a. Gross sales
b. Returned goods and allowances
c. Total net sales (difference between a and b)
d. Give the total amount, if any, of credit sales included above
e. If any of this merchandise was manufactured in this establishment, give selling value, i. e., b. plant, which should also be included in 11 a, b, and c, above
f. Sales made to consumers at retail (included above)

(2) 411-16194

[Page 3 of "Wholesale, other than Food Products" schedule.]

12. SALES (NET) BY COMMODITIES:

FARM PRODUCTS

Table with columns for Commodities and Sales (Dollars). Rows include Livestock, Horses and Mules, Grain, Hay, Straw, and Alfalfa, and Fruits (Mixed and Others).

TEXTILES AND WEAVING APPAREL:

Table with columns for Commodities and Sales (Dollars). Rows include Silk, Yarn, Piece Goods, Hosiery, and All Day Goods not specified above.

(3) 411-16194

[Page 4 of "Wholesale, other than Food Products" schedule.]

12. SALES (NET) BY COMMODITIES—Continued.

TEXTILES AND WEAVING APPAREL—Continued

Table with columns for Commodities and Sales (Dollars). Rows include Damaged Furs and Fur Clothing, Hosiery, and Footwear.

HIDES, SKINS, AND LEATHER

Table with columns for Commodities and Sales (Dollars). Rows include Furs, Raw and Unmanufactured, Hides and Skins, and Leather and Cow Stock.

WOOD, PAPER, AND PULP PRODUCTS

Table with columns for Commodities and Sales (Dollars). Rows include Lumber, Paper, and Furniture.

NONMETALLIC MINERALS AND THEIR PRODUCTS

Table with columns for Commodities and Sales (Dollars). Rows include Coal, Cement, Glass, and Petroleum.

(4) 411-16194

[Page 5 of "Wholesale, other than Food Products" schedule.]

12. SALES (NET) BY COMMODITIES—Continued.

Table with columns for Commodities, Sales (Dollars), and sub-sections: CHEMICALS, DRUGS, AND RELATED PRODUCTS; METALS AND METAL WORK; MACHINERY, HARDWARE, EQUIPMENT, AND SUPPLIES.

[Page 6 of "Wholesale, other than Food Products" schedule.]

12. SALES (NET) BY COMMODITIES—Continued.

Table with columns for Commodities, Sales (Dollars), and sub-sections: ELECTRICAL GOODS—CON.; ELECTRICAL GOODS—GEN.; COMMODITIES NOT GROUPED ELSEWHERE.

[Page 7 of "Wholesale, other than Food Products" schedule.]

12. SALES (NET) BY COMMODITIES—Continued.

Table with columns for Commodities, Sales (Dollars), and sub-sections: MISCELLANEOUS—Continued.

13. RECEIPTS FROM SERVICE DEPARTMENTS (Include also in No. 11):

14. REMARKS:

CERTIFICATE

This is to certify that the information contained in this schedule is correct and complete to the best of my knowledge and belief, and covers the period from 19... to 19...

Date: Signature and official title of person furnishing the information.

[Page 1 of "Automobile Business" schedule.]

Form 99 Distribution

CONFIDENTIAL GOVERNMENT REPORT

11-233

DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS WASHINGTON

District Number Number of Report

CENSUS OF DISTRIBUTION, 1929

Required by Act of Congress approved June 16, 1929

A separate report should be prepared for each establishment. Completed reports for two or more establishments, even though under the same ownership, can be checked. All reports should relate to the calendar year 1929 or to the business year most nearly conforming to the calendar year.

To be used to canvass retail and wholesale distributors of new and used automobiles. Also to be used for the following establishments: Gasoline filling stations, and distributors of tires and tubes, batteries, and automobile parts and accessories, automobile repair and repair shops, and shops which repair automobile tops, bodies, batteries, fenders, and automobile accessories, subject to instructions.

1. DESCRIPTION OF ESTABLISHMENT: a. Name of establishment, b. Name of owner, c. Location of establishment, d. Is establishment located within corporate limits of city, village, or incorporated place? (Yes or No), e. Post-office address of general office, f. Does this organization own or operate other establishments in this same line of business in this city? (Yes or No), g. In this county? (Yes or No), h. In the United States? (Yes or No), i. Number of establishments owned by this organization in the United States, j. Character of organization, k. Is this business owned or operated by Negroes? (Yes or No), l. Give approximate date of original establishment of this business, m. Give approximate date when this business came under present ownership.

2. CLASS OF BUSINESS: (Indicate by checking the principal function or functions performed) Automobile Retailer, Automobile Wholesaler or Distributor, Battery Shop, Sales and Service, Automobile Service or Repair Shop, Other Automobile Accessory Shop, Sales and Service, Automobile Top Shop, Sales and Service, General Automobile Accessory Shop, Sales and Service.

3. PROPRIETORS AND FIRM MEMBERS (Not applicable to incorporated companies): a. Proprietors and firm members who do not receive a stated salary or commission, b. Proprietors and firm members receiving a stated salary or commission.

[Page 2 of "Automobile Business" schedule.]

[Page 3 of "Automobile Business" schedule.]

4. NUMBER OF PAID EMPLOYEES FOR SPECIFIED MONTHS, AND TOTAL SALARIES AND WAGES PAID: (Report number of paid employees at the instant date, or nearest day prior, for each month. Do not include proprietors and firm members or their families.)

16. SALES (NET) BY COMMODITIES: Table with columns for Commodities, Sales to Ultimate Consumers, and Sales to Other Dealers.

11. CREDIT SALES (Include sales value also in No. 10): 1. PASSENGER CARS SOLD ON INSTALLMENTS; 2. OTHER AUTO VEHICLES SOLD BY INSTALLMENTS; 3. CREDIT SALES NOT ON INSTALLMENT PLAN (Cash and other merchandise).

12. REPAIR AND SERVICE OPERATIONS (Include receipts from all classes of repair work, and other service operations. Do not include receipts from storage); 13. REMARKS:

CERTIFICATE: This is to certify that the information contained in this schedule is correct and complete to the best of my knowledge and belief, and covers the period from ... to ...

[Page 1 of "Combined Wholesale and Retail" schedule.]

[Page 2 of "Combined Wholesale and Retail" schedule.]

CONFIDENTIAL GOVERNMENT REPORT DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS WASHINGTON CENSUS OF DISTRIBUTION, 1929

A separate report should be prepared for every distributing establishment. Combined reports for two or more establishments, even though under the same ownership, can not be accepted.

1. DESCRIPTION OF ESTABLISHMENT: a. Name of establishment; b. Name of owner; c. Location of establishment; d. Is establishment located within corporate limits of city, village, or incorporated place?; e. Post-office address of general office; f. Does this organization own or operate other establishments in this same line of business in this city?; g. Character of organization; h. If a cooperative association is a branch or unit of another cooperative association, enter here name and address of latter; i. Is this business owned or operated by Negroes?; j. Give approximate date of original establishment of this business; k. Give approximate date when this business came under the present ownership.

2. CLASS OF BUSINESS: (Indicate by check marks the principal function performed) Retailer; Wholesale; Commission merchant; Country buyer of farm products; Cooperative marketing association; Cooperative buying association; Gasoline filling station.

4. PROPRIETORS, FIRM MEMBERS, AND MEMBERS OF COOPERATIVE ASSOCIATIONS. (Do not include stockholders of incorporated companies, but include members of both nonincorporated and incorporated cooperative associations.)

5. NUMBER OF PAID EMPLOYEES FOR SPECIFIED MONTHS, AND TOTAL SALARIES AND WAGES PAID: Table with columns for Months and Present Time.

10. SALES OF PRODUCTS AND MERCHANDISE: (Gross sales less returned goods, discounts, and allowances. Purchases of members through cooperatives should be included. Receipts from meals served by restaurant should be reported under No. 14, and receipts from repair and service operations under No. 11, and should not be included in this inquiry.)

11. REPAIR AND SERVICE OPERATIONS. (Include receipts from all classes of repair work, and also revenues from barber shops, beauty parlors, and other service operations.)

12. FARM PRODUCTS BOUGHT OR TAKEN IN FROM FARMERS: a. Purchases for your own manufacturing or processing and/or bought or taken into account of your principal, as in the case of commission buyers and buying agents; b. Sales to wholesalers, retailers, and manufacturers, and consignments to commission merchants; c. Name principal commodities thus handled, in relative order of importance, using the following classification.

APPENDIX

[Page 3 of "Combined Wholesale and Retail" schedule.]

13. MEAT ANIMALS SLAUGHTERED IN 1929:

a. Slaughtering done on the premises of this concern. (Includes slaughtering done on other than main premises of this concern, e. g., on outskirts of town. Slaughtering in public or custom abattoirs to be reported by the abattoir and not by concern having slaughtering done.)

1. Calves..... 2. Other cattle..... 3. Sheep and lambs.....

4. Goats and kids..... 5. Hogs and pigs..... 6. Total.....

b. Slaughtering done by this concern in slaughterhouses which are not their own premises.

1. Calves..... 2. Other cattle..... 3. Sheep and lambs.....

4. Goats and kids..... 5. Hogs and pigs..... 6. Total.....

14. RESTAURANT OPERATIONS. (To be answered only by public restaurants. Not to be answered by boarding houses; clubs; school, store, or factory lunch rooms for pupils and employees; nor by dining cars, or dining rooms on boats; nor by soda fountains, or refreshment stands.)

a. Normal seating capacity—number of persons.....

b. Receipts from sale of meals..... \$.....
(Includes sales of confectionery, cigars, etc., in No. 10, and not here)

15. REMARKS:

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CERTIFICATE

THIS IS TO CERTIFY that the information contained in this schedule is correct and complete to the best of my knowledge and belief, and covers the period from....., 19....., to....., 19.....

.....
(Signature and official title of person furnishing information)
.....
(Date)

