
WHOLESALE DISTRIBUTION

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WHOLESALE DISTRIBUTION

INTRODUCTION

Scope of the census.—Basic statistics relating to Wholesale Distribution for the United States were collected and compiled for the first time in connection with the Fifteenth Decennial Census. There are, therefore, no comparable figures for earlier years.

The census of wholesale trade of the United States embraces all establishments which were engaged in the purchase, sale, or distribution of goods on a wholesale basis. In addition to wholesalers of the conventional type, the census covers wholesalers rendering limited services, such as desk jobbers or drop shippers and cash-and-carry wholesalers, and the whole range of organizations engaged in wholesale trade or operating on a wholesale basis, and performing wholesale functions, including brokers, commission merchants, chain-store warehouses, manufacturers' sales branches, selling agents, etc. The term has also been used to include assemblers and country buyers, cooperative marketing associations, and the like. While brokers, commission merchants, manufacturers' sales branches, and chain-store warehouses are in certain respects unlike wholesale merchants, they perform wholesale functions in general, and have been classed in the wholesale field. Concerns selling goods to such industrial consumers as manufacturing plants, public utilities, oil-well companies, mining concerns, railroads, and the like, are also regarded as establishments engaged in wholesale trade. Thus, for census purposes, the wholesale field covers nearly all merchandising concerns, with the exception of retail establishments.

Kind of business classifications.—The kind of business classifications used in the tables for wholesale trade are based on the principal line or lines of merchandise handled. Establishments engaged in more than one kind of business have been classified in accordance with their major line of activity. Accordingly, kind-of-business classifications which appear to be on a commodity basis must not be confused with the total volume of business in any one commodity since many establishments handle more than a single commodity.

Explanation of tables in this report.—The tables in this chapter present summary data for the United States by kind of business and type of establishment and totals for States and cities having more than 100,000 inhabitants.

Table 1.—This table presents statistics for all types of wholesale establishments for 343 kind-of-business classifications. The data include the number of establishments, number of employees, salary and wage payments, total expenses, cost of stocks on hand at end of year, net sales, and credit sales.

Table 2.—This table shows for each type of wholesale distributing organization the number of establishments, number of employees, salaries and wages, total expenses, stocks on hand at end of year, net sales, credit sales, sales to ultimate consumers and sales to industrial consumers, and indicates the relative importance of each type of wholesale organization as a distributing channel.

Tables 3 and 5.—These tables present summary data for geographic divisions, States, and cities having 100,000 inhabitants or more.

Table 4.—This table presents wholesale trade statistics by the character of the business unit. It indicates the number of establishments and the amount of business done by corporations, individuals, partnerships, cooperatives, and for all others.

TABLE I.—WHOLESALE TRADE, BY KIND OF

	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments	Number of employees (proprietors not included)	Salaries and wages
1	Total.....	169, 702	1, 605, 042	\$3, 010, 129, 535
2	Wholesalers only.....	79, 840	912, 143	1, 713, 259, 483
3	Assemblers and country buyers.....	34, 144	116, 067	93, 431, 263
4	All other types.....	55, 718	576, 832	1, 203, 438, 789
5	Amusement and sporting goods.....	1, 446	21, 289	42, 209, 624
6	Amusement and sporting goods (except cameras and motion-picture equipment and supplies).....	730	7, 818	15, 227, 923
7	Amusement and sporting goods (general line).....	3	30	42, 056
8	Amusement equipment and supplies.....	71	513	1, 222, 369
9	Bicycles and supplies.....	23	169	321, 320
10	Billiards, bowling equipment, and supplies.....	78	1, 240	2, 206, 788
11	Sporting goods (general line).....	281	4, 027	7, 674, 397
12	Toys, novelties, and fireworks.....	272	1, 826	3, 757, 018
13	Other amusement and sporting goods.....	2	4	3, 941
14	Cameras and motion-picture equipment and supplies.....	716	13, 471	26, 081, 701
15	Cameras and photographic supplies.....	94	1, 600	3, 301, 776
16	Moving-picture apparatus.....	49	362	853, 012
17	Moving-picture films.....	558	10, 598	21, 076, 842
18	Talking picture apparatus.....	15	911	1, 751, 071
19	Automotive.....	4, 600	74, 804	154, 496, 059
20	Automobiles and other motor vehicles.....	743	31, 595	64, 457, 762
21	Automobiles and other motor vehicles (general line).....	134	4, 964	11, 609, 800
22	Automobiles (new and used).....	482	24, 332	48, 157, 437
23	Automobiles (used).....	33	104	210, 045
24	Trucks and tractors.....	94	2, 195	4, 300, 480
25	Automotive equipment.....	2, 153	25, 636	49, 938, 740
26	Automobile accessories.....	508	4, 472	8, 380, 609
27	Automotive equipment (general line).....	1, 412	16, 341	31, 638, 046
28	Automotive equipment (specialty lines).....	233	4, 823	9, 920, 085
29	Automobile parts (new and used).....	1, 049	7, 425	14, 259, 564
30	Automobile parts (new).....	1, 012	7, 245	13, 949, 209
31	Automobile parts (used).....	37	180	310, 355
32	Tires and tubes.....	655	10, 148	25, 838, 993
33	Chemicals, drugs, and allied products.....	4, 023	66, 432	140, 069, 107
34	Chemicals.....	1, 206	14, 624	39, 384, 736
35	Chemicals, industrial.....	549	6, 286	16, 394, 626
36	Dyestuffs.....	79	1, 300	4, 174, 420
37	Dyes, dry cleaning supplies and allied products.....	27	129	805, 095
38	Explosives.....	118	1, 418	3, 625, 628
39	Insecticides.....	22	90	217, 736
40	Naval stores.....	65	574	1, 177, 667
41	Other chemicals.....	340	4, 827	13, 428, 085
42	Drugs and drug sundries (general line).....	638	24, 023	42, 482, 055
43	Drugs and drug sundries (specialty).....	849	8, 217	17, 611, 208
44	Drugs.....	308	3, 709	7, 422, 543
45	Drug sundries.....	159	950	1, 006, 589
46	Patent medicines.....	217	1, 628	3, 421, 365
47	Rubber goods (druggists').....	61	413	1, 009, 2974
48	Sanitary supplies, insecticides, etc.....	37	382	803, 311
49	Whisky.....	25	654	1, 742, 480
50	Other alcoholic beverages.....	52	481	1, 245, 713
51	Paints, varnishes, lacquers, and enamels.....	1, 027	12, 571	28, 101, 402
52	Toilet articles and preparations.....	303	5, 997	12, 478, 716
53	Toilet articles.....	73	707	1, 401, 804
54	Toilet preparations.....	230	5, 290	11, 076, 852

BUSINESS, FOR THE UNITED STATES: 1929

Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers	
\$6,135,625,029	\$5,246,739,667	\$89,291,547,904	\$89,012,602,022	\$689,817,082	\$15,003,922,334	1
3,447,359,753	3,382,558,378	20,556,155,688	18,379,620,671	521,620,640	5,659,040,195	2
203,149,907	293,497,185	4,620,880,874	335,821,129	27,146,889	65,248,824	3
2,485,118,279	1,570,684,099	35,105,511,042	20,297,360,222	141,046,553	9,278,727,315	4
80,787,055	45,141,841	485,399,983	202,842,218	9,133,617	15,556,608	5
31,313,375	26,427,189	161,138,501	108,545,030	7,876,076	1,168,429	6
78,981	15,845	477,437	305,492			7
2,301,305	2,217,968	16,357,701	14,702,644	94,340	145,160	8
594,899	549,757	2,875,765	2,175,447	13,876	51,500	9
5,487,966	1,900,690	17,067,076	17,203,285	22,177	343,756	10
15,110,623	14,693,524	74,127,864	36,091,479	7,343,092	181,376	11
7,717,205	6,905,694	40,213,643	37,231,283	397,591	446,607	12
22,031	17,721	119,025	21,000			13
55,473,680	18,714,452	324,261,482	94,206,588	1,257,541	14,388,179	14
8,959,107	5,856,867	64,157,120	60,166,432	685,697	10,755,570	15
2,649,407	890,807	9,217,584	3,126,300	271,844	259,732	16
41,331,801	9,233,717	243,417,135	23,020,894		3,372,877	17
2,533,365	2,034,471	7,460,643	7,073,692			18
296,983,099	223,663,773	2,255,524,716	807,107,323	238,692,688	176,541,481	19
126,871,687	87,360,195	1,226,346,751	41,333,846	224,447,458	2,733,842	20
22,400,905	13,474,688	1,159,033,301	1,419,499	32,473,963	5,369	21
96,038,926	62,679,166	1,011,047,512	2,095,297	183,516,432	20,000	22
512,230	204,819	4,561,305		586,077		23
7,820,807	11,041,622	51,074,033	36,918,260	7,870,396	2,708,036	24
90,040,830	67,156,618	469,797,309	321,486,853	8,944,826	105,979,046	25
15,695,909	9,311,023	80,476,074	47,187,020	1,061,943	13,989,626	26
56,024,571	43,243,191	325,682,014	214,970,697	6,756,964	89,057,714	27
18,326,200	14,102,401	83,738,621	59,328,136	1,135,919	2,932,305	28
26,026,239	20,956,165	152,777,249	106,012,761	2,001,336	60,633,713	29
25,523,767	20,523,766	150,522,796	105,233,621	1,893,542	60,593,221	30
502,482	432,259	2,254,463	1,379,130	137,794	40,495	31
54,018,343	48,220,798	386,003,407	337,074,873	3,209,069	7,194,278	32
297,272,753	232,737,812	2,058,934,428	1,573,214,295	17,235,683	699,233,996	33
81,028,659	51,794,587	888,603,799	603,697,111	5,690,028	584,890,311	34
36,967,036	21,467,822	493,048,879	394,923,907	3,832,094	373,217,077	35
7,258,262	7,032,131	48,699,753	44,911,131	65,570	18,363,005	36
530,832	114,344	3,129,097	2,804,058	42,000	543,718	37
8,264,066	0,135,599	107,251,793	98,572,208	420,644	75,048,477	38
454,848	122,588	1,393,385	870,597	105,933	19,850	39
3,482,588	4,846,734	99,522,558	14,674,531	341,960	35,438,446	40
26,979,528	12,074,919	141,558,334	106,880,079	821,221	82,259,737	41
76,717,518	93,708,537	575,009,513	414,662,364	1,072,737	9,523,805	42
48,963,607	37,800,119	103,898,438	139,685,473	772,671	6,705,302	43
15,126,969	9,052,522	73,332,348	54,011,363	173,250	4,555,310	44
3,453,051	2,104,108	10,976,251	10,973,633	91,271	259,210	45
18,109,755	3,878,968	52,763,555	44,509,949	439,032	294	46
2,697,030	2,713,349	10,007,327	10,899,865	14,762	894,573	47
5,005,643	522,257	13,905,557	1,939,064	1,750	346,157	48
2,479,727	18,060,873	12,687,014	11,040,559		188,683	49
2,024,826	1,438,052	8,326,386	6,311,370	52,610	461,025	50
59,327,387	40,884,739	304,999,105	267,204,916	8,862,576	94,875,757	51
30,345,582	8,599,830	96,333,573	87,904,431	237,651	3,238,821	52
3,698,503	2,208,320	15,520,858	13,202,297	9,016	321,382	53
29,647,079	6,271,504	80,812,716	74,762,224	231,636	2,917,450	54

TABLE 1.—WHOLESALE TRADE, BY KIND OF

	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of employees (proprietors not included)	Salaries and wages
1	Dry goods and apparel.....	10, 518	125, 060	\$282, 538, 967
2	Clothing and furnishings (other than millinery and footwear).....	3, 971	35, 821	79, 156, 727
3	Clothing (general line).....	138	1, 214	2, 101, 016
4	Clothing and furnishings.....	287	3, 035	7, 501, 520
5	Clothing, men's and boys'.....	569	5, 089	12, 213, 357
6	Clothing, women's and children's.....	989	7, 165	15, 800, 445
7	Clothing, secondhand.....	62	209	321, 306
8	Furnishings (general line).....	313	2, 431	5, 253, 320
9	Furnishings, men's and boys'.....	491	5, 090	12, 361, 778
10	Furnishings, women's and children's.....	317	3, 113	7, 195, 306
11	Furs and fur clothing.....	161	799	1, 995, 883
12	Hats and caps.....	206	1, 568	3, 549, 758
13	Hosiery.....	420	4, 217	10, 515, 321
14	Other clothing and furnishings.....	18	91	197, 717
15	Dry goods (general line).....	1, 071	26, 333	52, 690, 175
16	Dry goods (specialty, other than specified).....	417	3, 026	7, 143, 357
17	Knit goods.....	257	1, 594	3, 733, 303
18	Other dry goods.....	160	1, 432	3, 410, 054
19	Millinery and millinery supplies.....	489	5, 268	9, 400, 083
20	Notions.....	1, 118	8, 251	17, 565, 755
21	Buttons.....	104	536	1, 318, 596
22	Gloves.....	122	1, 123	2, 714, 992
23	Laces and embroideries.....	111	821	2, 178, 851
24	Notions (general line).....	629	5, 124	10, 061, 554
25	Tailors' trimmings and supplies.....	152	647	1, 291, 762
26	Piece goods.....	2, 696	31, 430	84, 794, 217
27	Cotton goods.....	741	9, 205	25, 772, 466
28	Linsens.....	130	994	2, 240, 798
29	Piece goods (general line).....	759	8, 627	22, 537, 575
30	Rayons.....	64	850	2, 400, 521
31	Silks and velvets.....	528	7, 419	20, 438, 484
32	Woolens and worsteds.....	474	4, 275	11, 255, 373
33	Shoes and other footwear.....	756	14, 031	31, 722, 053
34	Electrical.....	3, 870	69, 929	139, 613, 209
35	Electrical goods (including appliances).....	1, 901	30, 526	77, 333, 197
36	Electrical merchandise (general line).....	1, 486	31, 903	95, 134, 169
37	Electrical appliances.....	415	7, 623	12, 199, 028
38	Electrical equipments and supplies.....	991	9, 409	21, 640, 280
39	Batteries.....	171	1, 995	4, 125, 008
40	Electrical equipment and supplies (general line).....	659	6, 393	15, 320, 946
41	Motors and generators.....	161	1, 021	2, 194, 335
42	Radios and radio equipment.....	806	13, 044	28, 155, 104
43	Refrigerators (electric).....	172	7, 950	12, 484, 619
44	Farm products (not elsewhere specified).....	30, 473	113, 915	138, 946, 188
45	Cotton.....	5, 234	13, 277	20, 550, 493
46	Cotton.....	3, 467	9, 412	17, 759, 876
47	Cotton lintens.....	44	156	342, 077
48	Cotton and cottonseed.....	1, 723	3, 709	2, 466, 940
49	Flowers and nursery stock.....	633	6, 050	8, 794, 066
50	Florists (flowers).....	337	2, 345	3, 036, 735
51	Flowers and nursery stock.....	207	1, 803	2, 655, 621
52	Seeds, bulbs, and nursery stock.....	89	1, 911	2, 202, 610
53	Grain.....	12, 245	33, 054	46, 445, 900
54	Corn.....	59	109	85, 938
55	Oats.....	9	56	62, 270
56	Rice.....	39	288	566, 445
57	Wheat.....	807	1, 870	2, 239, 951
58	Grain (general line).....	11, 323	30, 632	43, 357, 447
59	Other grain.....	8	90	133, 840
60	Hides, skins, and furs.....	1, 689	7, 309	15, 110, 230
61	Furs, dressed.....	181	721	1, 548, 508
62	Furs, raw.....	679	2, 418	5, 865, 440
63	Hides and skins.....	829	4, 170	7, 702, 288

WHOLESALE DISTRIBUTION

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BUSINESS, FOR THE UNITED STATES: 1929—Continued.

Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers	
\$548, 655, 178	\$625, 772, 668	\$5, 946, 916, 877	\$5, 134, 771, 073	\$14, 486, 569	\$1, 593, 707, 207	1
156, 468, 755	150, 461, 170	1, 432, 948, 220	1, 212, 552, 760	5, 788, 608	23, 336, 721	2
4, 298, 257	5, 220, 152	33, 077, 933	22, 788, 074	190, 464	937, 149	3
14, 747, 173	16, 516, 195	100, 651, 685	76, 930, 320	484, 516	55, 409	4
24, 846, 639	30, 189, 078	214, 264, 265	169, 607, 269	2, 161, 695	982, 501	5
31, 235, 590	17, 059, 474	312, 790, 032	252, 645, 286	604, 335	654, 098	6
670, 194	462, 137	3, 547, 111	1, 810, 137	14, 000	498, 080	7
9, 931, 424	11, 608, 560	115, 333, 023	101, 204, 210	294, 945	2, 556, 577	8
23, 883, 621	24, 912, 310	160, 804, 494	141, 349, 702	220, 115	393, 323	9
14, 297, 992	12, 526, 121	104, 961, 018	89, 316, 071	89, 201	1, 380, 238	10
4, 625, 182	3, 615, 200	36, 823, 947	30, 209, 720	1, 317, 553	2, 518, 275	11
6, 011, 180	5, 367, 512	47, 085, 200	41, 496, 629	54, 752	2, 978, 395	12
21, 433, 620	22, 087, 940	300, 634, 645	282, 813, 534	319, 324	10, 344, 400	13
384, 933	896, 497	2, 893, 908	2, 761, 814	37, 705	387, 026	14
97, 847, 846	112, 515, 398	889, 508, 489	722, 676, 499	1, 402, 402	110, 927, 728	15
12, 474, 088	10, 569, 048	122, 811, 061	98, 519, 962	400, 508	2, 979, 225	16
6, 895, 843	5, 328, 904	72, 707, 204	60, 248, 222	149, 772	266, 288	17
5, 578, 245	5, 231, 144	56, 104, 097	38, 271, 740	250, 736	2, 712, 937	18
18, 337, 954	11, 334, 408	116, 022, 922	102, 769, 470	390, 190	31, 743, 540	19
32, 438, 533	33, 541, 068	203, 671, 400	178, 214, 733	626, 554	64, 526, 054	20
2, 179, 810	1, 846, 616	12, 851, 754	12, 062, 940	5, 274	8, 336, 733	21
5, 572, 911	6, 425, 593	37, 405, 013	30, 903, 545	21, 903	86, 473	22
3, 998, 272	4, 392, 631	22, 977, 916	21, 508, 323	5, 400	6, 307, 159	23
18, 363, 146	17, 679, 517	117, 131, 014	102, 647, 648	433, 873	42, 258, 896	24
2, 324, 285	3, 297, 311	13, 306, 703	10, 942, 818	169, 044	4, 536, 793	25
167, 563, 874	237, 924, 279	2, 624, 280, 838	2, 371, 003, 703	3, 672, 335	1, 358, 235, 760	26
51, 599, 048	61, 832, 013	1, 088, 916, 123	958, 653, 719	520, 280	491, 879, 875	27
4, 315, 809	7, 024, 219	38, 155, 514	28, 478, 075	70, 500	900, 870	28
42, 650, 124	58, 000, 953	607, 793, 432	550, 009, 874	468, 956	270, 054, 683	29
4, 332, 592	6, 508, 049	59, 862, 001	52, 721, 750	-----	29, 145, 097	30
40, 119, 042	84, 741, 857	594, 902, 662	474, 278, 542	1, 236, 813	335, 173, 383	31
24, 497, 250	18, 008, 188	329, 651, 106	297, 861, 743	1, 327, 836	231, 073, 267	32
63, 624, 128	69, 435, 637	569, 673, 097	449, 033, 890	2, 206, 915	1, 958, 179	33
277, 120, 717	189, 032, 054	2, 435, 148, 530	1, 975, 846, 735	26, 543, 125	1, 095, 294, 835	34
135, 616, 399	87, 718, 736	1, 363, 595, 815	1, 207, 060, 751	9, 267, 027	845, 212, 312	35
113, 726, 561	80, 751, 081	1, 266, 743, 730	1, 130, 246, 747	7, 183, 081	824, 066, 310	36
21, 889, 858	6, 967, 655	96, 862, 085	76, 814, 094	2, 683, 946	21, 416, 502	37
42, 300, 044	29, 210, 272	475, 630, 166	304, 703, 576	2, 736, 679	228, 172, 478	38
9, 248, 649	2, 808, 604	60, 967, 193	46, 077, 275	424, 137	19, 752, 201	39
20, 208, 097	23, 925, 368	388, 592, 534	239, 955, 723	1, 770, 853	191, 123, 810	40
3, 843, 398	2, 386, 210	26, 079, 434	18, 070, 573	541, 689	17, 291, 458	41
75, 795, 488	60, 394, 485	491, 621, 311	414, 727, 482	2, 482, 670	18, 801, 479	42
23, 403, 791	11, 708, 561	104, 292, 238	49, 354, 976	12, 061, 743	3, 108, 066	43
369, 084, 825	743, 929, 272	12, 031, 034, 292	1, 622, 658, 205	29, 187, 116	2, 351, 844, 303	44
90, 323, 143	173, 738, 070	3, 061, 009, 905	177, 112, 508	1, 100, 151	903, 490, 306	45
83, 176, 635	168, 478, 293	2, 893, 240, 910	161, 496, 308	942, 113	886, 364, 377	46
1, 251, 647	368, 180	26, 550, 500	13, 015, 359	-----	15, 019, 373	47
5, 894, 361	4, 891, 597	141, 818, 465	2, 600, 843	468, 038	2, 106, 558	48
17, 850, 445	8, 575, 798	71, 330, 014	47, 489, 137	2, 297, 297	348, 973	49
7, 933, 243	1, 777, 249	55, 625, 736	23, 235, 305	561, 333	18, 973	50
4, 800, 689	1, 676, 679	17, 753, 186	10, 384, 408	317, 030	27, 072	51
5, 117, 113	5, 121, 970	18, 051, 042	13, 860, 424	1, 418, 334	302, 928	52
109, 131, 394	270, 049, 518	4, 091, 105, 461	483, 620, 130	21, 927, 776	372, 617, 793	53
276, 000	629, 767	3, 382, 693	1, 059, 414	730	-----	54
140, 153	54, 347	2, 566, 430	-----	-----	1, 473, 932	55
1, 136, 911	5, 554, 815	27, 863, 305	4, 410, 717	-----	-----	56
4, 313, 833	12, 844, 773	442, 393, 180	35, 661, 559	1, 039, 534	26, 637, 975	57
102, 918, 808	251, 005, 580	3, 512, 978, 585	442, 430, 857	20, 885, 962	344, 105, 362	58
345, 039	63, 436	11, 921, 368	57, 589	1, 500	400, 511	59
39, 313, 174	93, 417, 260	557, 897, 015	319, 595, 179	800, 555	289, 805, 242	60
4, 082, 801	5, 422, 037	33, 810, 275	29, 347, 558	371, 823	21, 350, 391	61
15, 660, 333	32, 036, 664	207, 356, 735	150, 124, 043	187, 429	119, 247, 196	62
17, 069, 840	29, 958, 649	316, 730, 005	140, 122, 978	241, 336	149, 208, 666	63

TABLE 1.—WHOLESALE TRADE, BY KIND OF

	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of employees (proprietors not included)	Salaries and wages
	Farm products (not elsewhere specified)—Continued.			
1	Horses and mules.....	252	775	\$993, 268
2	Horses and mules.....	220	740	955, 130
3	Mules.....	32	35	28, 138
4	Livestock (other than horses and mules).....	7, 288	12, 003	18, 784, 001
5	Calves.....	43	66	127, 200
6	Cattle.....	1, 164	1, 468	1, 913, 358
7	Hogs.....	336	470	648, 702
8	Livestock (general line).....	5, 062	10, 636	15, 815, 470
9	Sheep and lambs.....	83	203	270, 202
10	Silk (raw).....	33	321	1, 506, 064
11	Tobacco (leaf).....	1, 003	30, 025	17, 303, 320
12	Wool and mohair.....	403	2, 459	5, 838, 000
13	Other farm products.....	1, 603	3, 133	3, 593, 930
14	Bristles and hair.....	21	77	204, 486
15	Cottonseed.....	1, 223	1, 519	745, 053
16	Cotton, cottonseed, and fertilizer.....	186	357	281, 461
17	Farm products (not elsewhere classified).....	232	980	1, 965, 522
18	Feathers.....	31	104	330, 568
19	Farm supplies (except machinery and equipment).....	1, 973	10, 677	32, 111, 357
20	Farm supplies (except feed and fertilizer).....	410	6, 104	8, 861, 003
21	Farm supplies (general line).....	84	727	855, 884
22	Seeds.....	316	5, 800	7, 940, 709
23	Straw.....	10	47	54, 350
24	Feed.....	1, 284	9, 040	15, 072, 205
25	Feed (exclusively).....	342	3, 323	5, 612, 271
26	Feed and fertilizer.....	33	241	434, 655
27	Hay, grain and feed.....	909	5, 476	9, 025, 270
28	Fertilizer and fertilizer materials.....	279	4, 473	8, 188, 149
29	Food products (not elsewhere specified).....	28, 908	282, 809	425, 503, 416
30	Confectionery and soft drinks.....	2, 959	15, 324	26, 601, 800
31	Confectionery and soft drinks (general line).....	227	1, 523	3, 006, 760
32	Confectionery.....	1, 071	9, 367	15, 701, 884
33	Soft drinks.....	761	4, 444	7, 773, 147
34	Dairy products.....	2, 181	37, 851	66, 382, 960
35	Butter.....	123	1, 559	2, 885, 820
36	Butter and cheese.....	10	127	808, 575
37	Cheese.....	225	2, 697	4, 622, 551
38	Dairy products (general line).....	736	16, 662	29, 192, 237
39	Ice cream.....	281	4, 333	7, 432, 731
40	Milk and cream.....	797	12, 473	21, 043, 040
41	Poultry and poultry products.....	3, 830	19, 882	22, 266, 038
42	Eggs.....	533	3, 253	4, 104, 205
43	Poultry.....	665	3, 019	5, 691, 470
44	Poultry and poultry products (general line).....	2, 632	13, 610	12, 611, 203
45	Dairy and poultry products.....	3, 691	17, 281	21, 347, 063
46	Fish and sea foods.....	1, 448	15, 896	21, 708, 585
47	Fish and sea foods (fresh and cured).....	476	5, 987	9, 150, 464
48	Fish and sea foods (fresh).....	899	9, 359	11, 719, 972
49	Fish and sea foods (cured).....	76	550	838, 149
50	Fruits and vegetables (fresh).....	11, 194	92, 799	123, 627, 601
51	Fruits.....	2, 011	30, 790	33, 203, 958
52	Fruits and vegetables (general line).....	5, 210	41, 309	68, 049, 634
53	Produce.....	1, 208	5, 776	6, 399, 681
54	Vegetables.....	2, 759	14, 804	15, 887, 428
55	Meats and meat products.....	3, 005	83, 776	143, 597, 500
56	Lard.....	7	44	80, 329
57	Meats (cured).....	78	409	830, 124
58	Meats (fresh).....	1, 205	5, 455	10, 033, 201
59	Meats and meat products (general line).....	727	10, 051	10, 078, 203
60	Meats and provisions.....	1, 588	67, 817	113, 539, 613

BUSINESS, FOR THE UNITED STATES: 1929—Continued.

Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers	
\$2,701,694	\$878,749	\$38,979,650				1
2,653,439	799,601	36,309,357	\$2,948,746	\$53,250	\$1,029,607	2
108,255	82,148	2,679,293	2,839,040	23,250	1,029,697	3
40,056,328	14,422,467	3,170,812,847	119,961,326	2,073,770	267,093,522	4
244,468	14,379	10,541,560	1,209,938	29,572	-----	5
5,702,532	4,436,212	222,443,153	9,717,933	147,338	18,833,406	6
1,707,043	515,749	153,373,034	2,211,902	2,745	6,510,602	7
31,412,242	8,988,212	2,784,044,243	106,816,648	1,894,116	240,654,793	8
989,453	467,923	39,905,351	5,745	-----	1,094,631	9
3,055,570	10,132,800	170,945,744	148,262,994	300,821	113,037,431	10
35,232,658	154,969,142	469,142,161	111,497,262	78,516	100,283,147	11
10,128,597	40,129,264	334,060,748	155,640,469	137,980	260,762,457	12
7,081,822	7,610,214	155,649,847	56,530,418	416,970	25,374,235	13
591,407	1,454,657	7,804,096	7,275,481	-----	7,745,300	14
1,751,595	956,618	25,888,145	205,080	-----	178,844	15
698,143	702,067	28,604,378	1,707,450	100,000	-----	16
4,100,187	3,360,573	91,662,436	44,291,277	310,070	15,036,801	17
580,490	551,400	3,660,794	2,960,230	-----	2,412,281	18
72,561,899	68,393,949	893,272,850	284,812,558	19,668,711	102,881,103	19
18,476,245	24,418,523	139,735,116	68,211,125	3,811,694	780,113	20
1,047,023	1,832,945	23,136,974	13,176,258	940,900	254,891	21
16,089,000	22,576,172	116,061,573	55,084,367	2,861,194	139,913	22
180,626	9,400	536,509	1,500	-----	355,309	23
34,840,380	22,747,804	571,068,148	176,176,992	11,701,892	45,036,159	24
14,843,876	7,969,002	228,062,955	59,429,961	2,321,971	21,277,113	25
1,054,033	462,402	13,451,560	4,017,302	453,717	693,892	26
18,948,471	14,316,400	323,553,608	112,729,429	3,926,204	23,165,164	27
19,239,243	10,217,022	187,469,636	40,424,739	3,555,725	50,564,831	28
880,449,921	370,239,010	6,510,329,564	5,241,636,628	69,545,147	7,798,916	29
63,229,021	23,932,857	356,241,881	226,847,240	2,725,300	237,009	30
11,197,469	2,852,473	71,185,357	60,554,527	144,647	3,000	31
32,995,722	17,768,737	220,031,104	123,574,576	1,880,584	166,000	32
10,035,530	3,311,647	65,025,420	42,718,137	700,120	68,009	33
147,710,934	28,000,474	1,124,180,167	582,035,190	41,489,994	-----	34
6,544,358	0,432,470	168,400,407	123,543,309	433,130	-----	35
594,272	333,788	13,711,710	11,703,301	-----	-----	36
12,792,972	10,585,575	157,217,852	100,857,063	324,510	-----	37
93,765,144	7,771,698	474,879,037	191,585,550	26,486,555	-----	38
20,267,038	920,001	66,976,991	29,843,498	654,002	-----	39
43,757,150	2,856,937	242,993,514	119,466,500	13,591,187	-----	40
48,201,647	20,210,159	760,794,824	390,025,402	5,078,788	215,640	41
8,956,344	5,161,744	181,674,730	130,820,200	205,374	30,744	42
11,978,171	4,704,162	202,857,833	145,501,411	2,493,307	115,226	43
27,367,132	10,344,253	376,262,261	118,703,881	2,380,107	66,660	44
43,275,300	22,602,584	670,160,108	300,102,393	3,165,404	-----	45
49,112,433	10,938,530	243,081,576	142,023,173	3,876,371	-----	46
20,719,903	5,435,711	111,356,018	67,444,385	2,583,969	-----	47
26,443,198	3,079,511	119,432,991	65,230,602	1,205,375	-----	48
1,949,272	1,823,308	12,892,567	9,948,136	47,027	-----	49
200,536,461	157,439,880	3,262,975,872	1,430,931,642	10,892,453	-----	50
65,906,147	102,090,656	924,718,141	298,298,895	1,891,395	-----	51
144,630,040	34,139,426	1,726,292,987	927,362,397	5,487,212	-----	52
12,040,252	7,050,420	202,562,318	96,792,002	2,820,791	-----	53
37,361,416	14,159,379	399,402,426	158,608,348	863,148	-----	54
208,202,035	106,214,520	3,102,286,136	2,118,671,499	26,346,784	7,344,267	55
543,015	181,212	15,076,305	7,868,387	-----	-----	56
1,866,009	910,694	22,739,569	15,143,785	2,927,513	-----	57
19,112,786	4,615,846	239,276,372	150,733,066	3,415,884	-----	58
36,374,110	12,023,423	495,816,179	215,835,841	3,920,849	7,344,267	59
210,305,214	88,483,346	2,329,377,229	1,719,386,820	11,083,031	-----	60

TABLE 1.—WHOLESALE TRADE, BY KIND OF

	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of employees (proprietors not included)	Salaries and wages
1	Forest products (except lumber).....	1,020	5,904	\$9,719,078
2	Boxes, shooks, and cooperage.....	205	1,143	2,163,137
3	Boxes and box shooks.....	104	633	1,213,639
4	Cooperage.....	101	510	949,498
5	Logs, railroad ties, piles, etc.....	537	2,635	3,142,942
6	Firewood.....	29	105	85,738
7	Logs, piles and posts.....	351	1,958	2,456,467
8	Railroad ties.....	167	672	600,737
9	Other forest products.....	278	2,126	4,412,999
10	Furniture and house furnishings.....	2,977	37,688	77,803,158
11	Furniture.....	1,146	11,626	25,476,313
12	Antique goods.....	25	80	268,765
13	Furniture (general line).....	165	2,406	5,017,557
14	Furniture (household).....	770	7,498	16,520,303
15	Furniture (office).....	141	1,327	3,140,388
16	Furniture (secondhand).....	8	42	76,632
17	Other furniture (specialty lines).....	37	213	452,768
18	House furnishings.....	1,653	22,230	45,029,388
19	Art goods.....	85	601	1,369,350
20	Brooms and brushes.....	60	812	1,093,670
21	China, glassware, and crockery.....	411	3,954	8,197,282
22	Curtains and draperies.....	69	634	1,269,521
23	Floor coverings.....	463	5,238	14,339,597
24	House furnishings (general line).....	367	4,535	14,474,136
25	Household supplies.....	58	1,143	2,024,247
26	Lamps and lamp shades.....	71	795	1,604,106
27	Pictures and picture frames.....	60	423	757,470
28	Musical instruments and sheet music.....	178	3,832	7,297,457
29	Musical instruments, accessories, and parts.....	81	1,302	3,012,002
30	Pianos.....	24	903	1,369,471
31	Phonographs and phonograph supplies.....	42	674	1,312,438
32	Sheet music.....	31	893	1,603,546
33	General merchandise.....	370	14,821	23,739,609
34	Groceries and food specialties.....	13,094	184,332	325,679,495
35	Groceries (general line).....	6,900	104,832	179,800,505
36	Food and grocery specialties.....	7,094	79,460	145,818,980
37	Bakery products.....	1,017	18,341	32,020,776
38	Beans, dried.....	182	1,340	1,320,601
39	Biscuits and crackers.....	127	1,867	3,113,226
40	Canned fruits and vegetables.....	93	688	1,058,303
41	Canned goods (general line).....	542	4,070	8,709,983
42	Canned sea foods.....	61	411	899,090
43	Cereals.....	87	1,033	2,232,837
44	Coffee.....	371	3,526	7,543,020
45	Coffee, tea, and spices.....	271	2,735	5,052,206
46	Delicatessen products.....	30	209	354,438
47	Extracts and spices.....	75	1,032	1,437,475
48	Flour.....	410	3,139	6,507,272
49	Flour and feed.....	534	3,755	6,448,492
50	Fruits and vegetables (dried).....	115	1,179	1,572,525
51	Lard substitutes.....	17	427	565,040
52	Soaps and soap powders.....	126	3,336	7,499,517
53	Sugar.....	246	2,207	5,432,487
54	Other food and grocery specialties.....	2,781	30,149	52,840,202
55	Hardware.....	1,789	45,133	84,578,296
56	Hardware (general line).....	1,227	40,329	74,762,373
57	Hardware (specialty).....	562	4,704	9,815,923
58	Builders' hardware.....	103	750	1,805,263
59	Heavy hardware.....	64	783	1,346,517
60	Shelf hardware.....	80	643	1,367,126
61	Tools and cutlery.....	151	1,349	2,565,473
62	Other hardware.....	164	1,209	2,731,544

BUSINESS, FOR THE UNITED STATES: 1929—Continued

Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers	
\$17, 583, 398	\$13, 312, 745	\$205, 419, 904	\$124, 655, 836	\$1, 334, 819	\$115, 601, 488	1
4, 045, 574	3, 093, 580	49, 607, 922	28, 300, 768	804, 759	27, 738, 232	2
2, 370, 323	1, 137, 960	34, 203, 306	19, 919, 034	737, 450	17, 519, 931	3
1, 675, 251	1, 955, 629	15, 404, 610	8, 450, 754	07, 309	10, 213, 301	4
6, 029, 771	5, 405, 235	59, 561, 658	40, 273, 701	173, 485	31, 075, 467	6
156, 587	41, 897	1, 717, 577	1, 117, 480	24, 704	405, 409	0
4, 787, 013	4, 023, 295	48, 095, 042	33, 007, 900	148, 781	20, 596, 866	7
1, 086, 171	740, 343	9, 749, 039	6, 003, 303		4, 073, 192	8
7, 518, 063	4, 813, 921	96, 190, 384	56, 007, 287	356, 675	55, 887, 780	9
154, 046, 936	136, 733, 340	684, 082, 046	782, 744, 030	12, 038, 228	19, 153, 160	10
48, 963, 705	36, 936, 619	344, 630, 426	257, 075, 542	2, 048, 900	4, 887, 634	11
634, 050	1, 233, 244	3, 126, 214	2, 327, 901	21, 711	50	12
9, 886, 807	9, 031, 088	53, 207, 207	42, 808, 746	604, 175	420, 739	13
31, 708, 860	23, 626, 080	255, 719, 991	186, 725, 210	1, 247, 562	405, 410	14
5, 691, 075	2, 581, 217	26, 749, 004	20, 043, 521	108, 452	3, 879, 823	15
162, 371	47, 901	714, 087	00, 000	3, 000		16
879, 873	417, 083	5, 053, 863	4, 420, 104	4, 000	91, 003	17
87, 215, 652	88, 461, 516	591, 170, 400	494, 866, 425	4, 602, 570	13, 023, 264	18
2, 024, 732	2, 860, 045	9, 277, 652	6, 646, 754	170, 526		19
1, 481, 062	625, 639	4, 360, 482	3, 222, 603	30, 155	378, 583	20
14, 860, 256	11, 577, 948	86, 777, 093	67, 575, 612	1, 339, 398	7, 583, 193	21
2, 328, 708	1, 865, 929	12, 023, 413	9, 810, 917	112, 257	315, 333	22
33, 670, 833	47, 118, 372	323, 075, 042	271, 390, 136	2, 388, 407	3, 190, 189	23
25, 151, 443	20, 161, 494	120, 344, 704	102, 655, 881	505, 767	1, 795, 483	24
2, 820, 222	2, 045, 900	13, 850, 475	10, 839, 358	1, 891	1, 213, 896	25
2, 909, 423	1, 111, 879	10, 428, 447	9, 787, 418	37, 538	4, 795	26
1, 331, 313	1, 104, 220	4, 436, 101	2, 937, 746	106, 631	141, 792	27
17, 867, 579	11, 345, 205	58, 242, 211	40, 802, 093	5, 296, 758	642, 262	28
6, 122, 849	5, 110, 008	21, 073, 247	12, 408, 482	1, 523, 652	144, 043	29
3, 600, 956	3, 494, 915	16, 994, 506	11, 662, 444	3, 059, 253	328, 450	30
5, 191, 207	1, 083, 462	12, 765, 820	10, 696, 048	7, 703	12, 000	31
3, 052, 567	1, 656, 830	7, 408, 638	6, 035, 089	706, 150	157, 769	32
47, 814, 628	67, 160, 368	596, 065, 896	397, 059, 502	2, 903, 027	209, 775, 666	33
689, 200, 396	641, 879, 008	3, 637, 322, 597	4, 676, 448, 141	37, 761, 372	49, 835, 665	34
335, 082, 873	451, 931, 402	5, 203, 417, 133	2, 385, 913, 249	12, 284, 414		35
354, 117, 623	189, 947, 606	4, 333, 905, 459	2, 590, 534, 592	25, 460, 858	49, 835, 905	36
81, 850, 405	4, 953, 519	296, 476, 854	76, 892, 767	4, 951, 848		37
2, 986, 537	7, 264, 444	84, 611, 912	9, 544, 497	479, 044	441, 200	38
9, 121, 249	1, 405, 252	28, 075, 522	10, 361, 039			39
1, 062, 509	2, 399, 046	56, 075, 092	22, 246, 427	5, 780		40
17, 312, 736	21, 825, 495	417, 190, 836	204, 074, 446	153, 679		41
2, 178, 097	4, 431, 403	37, 673, 563	14, 377, 732			42
5, 669, 908	1, 251, 332	88, 051, 717	29, 403, 504	720	158, 310	43
18, 257, 990	11, 219, 320	406, 020, 296	254, 437, 853	476, 081	1, 668, 000	44
12, 078, 242	7, 205, 277	87, 579, 244	50, 465, 154	371, 040		45
624, 373	560, 913	5, 791, 432	2, 850, 990	107, 187		46
2, 477, 102	2, 484, 872	30, 801, 166	15, 176, 882	20, 301	41, 215	47
16, 036, 349	7, 088, 030	271, 952, 073	92, 256, 550	863, 041	8, 000, 404	48
13, 999, 240	17, 205, 571	214, 085, 634	128, 148, 383	3, 157, 046	18, 201, 571	49
3, 731, 115	4, 850, 762	70, 341, 580	17, 185, 776	37, 374		50
2, 761, 233	738, 776	26, 547, 586	4, 214, 004	2, 300		51
38, 333, 417	8, 593, 275	100, 598, 106	181, 470, 734	11, 067, 403	7, 732, 450	52
13, 201, 476	16, 468, 347	1, 021, 366, 966	805, 634, 183	207, 487	64, 713	53
111, 446, 537	69, 401, 072	996, 375, 170	671, 885, 311	2, 555, 427	13, 467, 012	54
150, 839, 298	178, 801, 501	868, 158, 332	724, 381, 684	21, 655, 004	166, 460, 913	55
133, 478, 697	164, 210, 721	754, 593, 635	635, 068, 245	20, 637, 198	128, 301, 644	56
17, 360, 601	14, 599, 789	111, 594, 697	89, 313, 380	1, 017, 866	38, 159, 269	57
2, 964, 707	2, 468, 156	17, 970, 593	14, 891, 941	181, 773	1, 764, 996	58
2, 498, 484	2, 785, 029	13, 824, 440	11, 662, 509	151, 087	2, 834, 956	59
2, 413, 155	1, 184, 277	14, 278, 368	12, 042, 611	286, 675	2, 966, 849	60
4, 412, 235	3, 990, 329	24, 809, 102	14, 788, 952	228, 271	8, 785, 397	61
5, 082, 020	4, 156, 980	40, 682, 194	35, 947, 376	170, 050	21, 807, 071	62

ABSTRACT OF THE CENSUS

TABLE I.—WHOLESALE TRADE, BY KIND OF

KIND OF BUSINESS (Establishments classified by major lines of merchandise)		Number of estab- lishments	Number of employees (proprie- tors not included)	Salaries and wages
1	Iron and steel scrap and other waste materials.....	4,000	22,277	\$30,425,060
2	Iron and steel scrap.....	644	6,516	11,140,051
3	Junk and scrap.....	3,083	11,990	14,424,738
4	Waste rubber, rags, and paper.....	273	3,702	4,860,577
5	Paper (waste).....	144	2,564	3,201,720
6	Rags.....	105	953	1,210,485
7	Rubber (scrap).....	24	245	439,368
8	Jewelry and optical goods.....	2,366	19,839	43,576,234
9	Jewelry.....	1,925	14,061	35,280,305
10	Clocks and watches.....	140	2,172	6,237,746
11	Diamonds and other precious stones.....	407	1,401	5,045,158
12	Jewelry (general line).....	1,098	8,741	18,217,448
13	Silverware.....	86	1,196	3,174,160
14	Other jewelry.....	104	1,151	2,005,896
15	Optical goods.....	440	5,178	8,295,830
16	Leather and leather goods (except gloves and shoes).....	1,562	8,978	19,703,118
17	Leather and leather goods (general line).....	84	695	1,459,665
18	Leather and leather belting.....	651	4,284	10,009,437
19	Belting (leather).....	92	471	1,307,002
20	Leather.....	559	3,813	9,302,435
21	Luggage and leather goods.....	166	1,440	2,595,605
22	Leather goods (not elsewhere classified).....	85	854	1,388,844
23	Luggage.....	81	585	1,206,661
24	Saddlery and harness.....	38	401	669,246
25	Shoe findings and cut stock.....	613	2,147	4,379,865
26	Cut stock, leather.....	118	590	1,626,144
27	Shoe findings.....	495	1,557	2,753,221
28	Lumber and building materials (other than metal).....	5,513	71,853	148,751,840
29	Construction and building materials (other than metal and wood).....	3,222	46,979	97,126,380
30	Asbestos products.....	124	2,007	6,548,902
31	Brick and tile.....	428	3,484	7,925,838
32	Building stone.....	105	767	1,214,350
33	Cement.....	158	2,700	7,040,277
34	Glass.....	254	5,793	11,744,257
35	Granite and marble.....	38	230	713,217
36	Lime, plaster, etc.....	43	832	1,875,207
37	Roofing materials (nonmetallic).....	141	1,509	4,043,591
38	Sand, gravel, and crushed stone.....	423	7,378	13,506,824
39	Other building materials.....	1,508	21,523	42,504,818
40	Lumber and millwork.....	2,201	24,874	51,625,200
41	Lumber.....	1,833	17,424	35,908,080
42	Lumber and millwork.....	100	3,062	6,383,249
43	Millwork.....	208	4,388	9,333,022
44	Machinery, equipment, and supplies (except elec- trical).....	11,855	121,098	263,950,298
45	Commercial equipment and supplies.....	1,804	17,814	36,990,054
46	Automatic vending machinery.....	41	233	413,098
47	Butcher's equipment and supplies.....	93	1,124	2,575,309
48	Filling station equipment and supplies.....	105	823	1,995,725
49	Florists' supplies.....	33	457	879,381
50	Hotel and restaurant equipment and supplies.....	219	2,805	5,624,505
51	Office equipment and supplies (other than furni- ture).....	589	5,066	12,453,432
52	Soda fountain equipment and supplies.....	84	599	1,500,113
53	Store equipment and supplies (general line).....	585	5,209	10,674,898
54	Other commercial machinery, equipment, and sup- plies.....	55	448	783,653

BUSINESS, FOR THE UNITED STATES: 1929—Continued

Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers	
\$61,950,002	\$31,946,938	\$552,280,263	\$348,575,433	\$2,443,650	\$316,730,430	1
23,184,040	10,605,838	253,794,153	188,052,085	1,326,196	171,916,051	2
28,068,885	17,068,304	234,081,941	114,420,087	1,045,474	90,631,946	3
9,205,371	3,201,706	59,404,169	45,202,061	71,980	45,182,433	4
5,850,559	754,307	31,027,063	21,682,002	1,500	21,676,670	5
2,547,873	1,538,402	19,820,775	15,904,201	26,387	15,899,825	6
800,939	998,877	8,546,731	7,616,368	44,093	7,605,938	7
87,732,164	139,295,891	494,580,836	368,423,628	6,344,696	40,810,263	8
72,013,550	130,835,414	450,088,500	331,030,773	6,186,643	39,255,564	9
12,708,987	21,092,989	66,064,170	42,030,055	123,217	1,474,840	10
12,793,791	43,178,028	124,797,985	96,551,901	947,548	20,119,978	11
35,079,988	50,203,924	192,704,339	143,735,433	3,932,521	5,839,787	12
7,323,039	7,140,098	38,533,064	36,495,216	1,130,698	316,106	13
5,007,145	3,130,376	27,328,402	13,223,268	47,750	11,504,853	14
14,818,614	8,400,477	44,492,275	34,480,853	158,053	1,554,099	15
42,071,029	68,792,115	457,230,789	345,774,534	1,318,748	279,048,440	16
2,905,368	3,009,313	18,306,022	15,208,432	193,479	6,577,794	17
23,380,578	47,184,521	301,987,473	237,416,315	497,530	221,680,094	18
2,652,993	2,007,438	13,205,567	11,895,778	226,890	9,405,196	19
20,733,585	44,487,083	288,761,910	225,580,537	270,709	212,275,798	20
4,974,791	3,279,511	28,483,001	19,396,415	184,512	1,338,113	21
2,204,043	1,606,903	9,989,005	7,900,850	66,421	1,338,113	22
2,710,748	1,772,006	13,502,990	11,495,505	88,091		23
1,284,652	2,084,341	7,195,614	4,773,517	33,907	793,096	24
9,430,250	12,633,929	106,228,670	68,979,855	409,221	48,668,443	25
3,707,370	4,910,823	65,388,404	42,777,905	101,662	43,110,246	26
5,722,874	7,723,101	40,840,215	26,201,050	307,269	6,548,197	27
290,822,287	171,065,848	2,144,052,240	1,570,486,303	24,496,506	413,998,422	28
104,303,920	73,929,008	1,009,846,114	783,929,005	10,288,713	147,152,925	29
12,024,924	1,884,900	75,610,457	58,357,753	70,183	5,744,306	30
15,830,240	10,118,231	98,856,076	75,464,925	1,284,672	20,696,333	31
2,904,730	1,614,801	15,935,788	8,903,054	333,437	2,229,703	32
16,366,540	4,234,662	142,728,748	128,289,850	162,138	23,815,397	33
18,328,674	13,371,009	89,448,912	75,530,419	1,011,300	16,786,784	34
1,388,804	1,942,698	8,045,593	6,642,311	1,704	1,995,344	35
4,089,005	788,577	21,909,903	19,096,967	58,272	1,083,259	36
7,510,478	3,243,345	41,791,458	19,346,571	330,083	5,143,108	37
32,678,784	2,640,962	76,012,690	48,477,009	441,650	13,731,750	38
83,120,045	33,880,943	439,600,480	343,873,116	6,595,214	55,924,826	39
96,518,367	98,036,840	1,134,206,128	786,557,298	14,207,793	266,845,497	40
99,499,621	97,564,229	960,179,868	650,443,778	9,598,474	221,029,008	41
10,965,589	14,886,984	91,597,509	73,779,892	4,173,802	26,218,567	42
16,053,157	15,886,627	82,428,762	62,333,628	436,517	19,597,022	43
489,350,209	373,416,859	3,068,130,338	2,325,528,121	41,732,604	1,441,671,077	44
62,214,270	28,570,086	250,929,433	166,240,396	3,505,669	32,529,438	45
709,888	476,272	2,174,653	541,610	28,730	118,870	46
4,899,203	3,739,544	22,251,006	18,855,875	6,839	8,722,921	47
3,672,120	2,351,844	18,565,974	13,066,074	301,536	11,066,708	48
1,728,592	1,156,797	6,406,303	5,617,419	69,445		49
10,480,292	8,313,031	41,830,093	34,882,088	385,880	1,745,198	50
19,789,013	4,517,252	72,520,954	45,608,201	1,172,440	6,696,260	51
2,950,707	1,078,858	11,963,648	10,374,168	10,995	33,127	52
16,161,917	6,019,702	68,320,618	32,922,468	1,450,295	3,426,586	53
1,922,507	927,780	10,896,164	4,282,493	15,500	719,797	54

TABLE 1.—WHOLESALE TRADE, BY KIND OF

	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments	Number of employees (proprietors not included)	Salaries and wages
	Machinery, equipment, and supplies (except elec- trical)—Continued.			
1	Construction equipment and supplies.....	408	4, 050	\$0, 027, 481
2	Builders' supplies.....	34	250	401, 268
3	Construction equipment.....	44	325	770, 000
4	Construction machinery.....	178	1, 508	3, 998, 357
	Construction machinery, equipment, and supplies (general line).....	123	847	2, 126, 402
6	Road machinery and equipment.....	119	1, 030	2, 631, 394
7	Farm machinery and equipment.....	560	15, 315	28, 730, 196
8	Dairy equipment.....	118	1, 727	3, 482, 446
9	Farm implements.....	29	336	691, 661
10	Farm machinery and equipment.....	413	13, 252	24, 018, 089
	Manufacturing, mining, and drilling machinery, equip- ment, and supplies.....	6, 142	55, 550	131, 040, 356
11	Bakers' equipment and supplies.....	56	464	1, 144, 753
12	Bottles and bottling equipment.....	190	1, 697	3, 172, 638
13	Canning machinery.....	6	140	137, 702
14	Chemical equipment and supplies.....	4	140	265, 270
15	Conveyor and hoisting machinery.....	144	1, 184	3, 202, 736
16	Drilling machinery.....	24	314	614, 655
17	Foundry equipment and supplies.....	47	548	1, 215, 816
18	Jewelers' equipment and supplies.....	112	1, 180	2, 071, 578
19	Machine tools.....	297	1, 051	5, 803, 490
20	Mechanical rubber goods.....	174	1, 866	5, 757, 773
21	Mill and mine supplies (general line).....	377	4, 602	9, 755, 074
22	Oil-well machinery, equipment, and supplies.....	1, 041	6, 420	13, 000, 640
23	Power engines.....	52	188	403, 909
24	Power-house equipment.....	312	1, 758	5, 020, 942
25	Printers' and lithographers' supplies.....	178	1, 630	4, 650, 518
26	Pumps, pump parts, and supplies.....	186	1, 697	4, 393, 123
27	Shoe machinery.....	40	492	856, 697
28	Textile machinery and equipment.....	123	1, 496	2, 974, 104
29	Welding equipment.....	60	269	443, 173
30	Other industrial machinery, equipment, and supplies.....	2, 724	27, 861	65, 186, 766
31				
32	Professional equipment and supplies.....	1, 000	13, 672	25, 800, 086
33	Art supplies.....	14	151	281, 273
34	Church equipment and supplies.....	46	437	898, 077
35	Dental supplies and equipment.....	337	3, 916	7, 034, 295
36	Pharmacists' supplies.....	12	140	340, 537
37	School equipment and supplies.....	103	2, 098	4, 580, 372
38	Scientific and laboratory equipment and supplies.....	89	908	2, 226, 070
39	Surgical, medical, and hospital equipment and supplies.....	335	3, 939	7, 858, 077
40	Other professional equipment and supplies.....	64	1, 426	2, 563, 376
41	Service equipment and supplies.....	1, 439	11, 340	23, 550, 942
42	Barber and beauty parlor equipment and supplies.....	582	4, 130	7, 414, 563
43	Bootblack and hat cleaners' equipment and supplies.....	30	45	89, 323
44	Dry cleaners' supplies and allied products.....	16	78	141, 651
45	Fire-protection equipment.....	128	991	2, 425, 419
46	Janitors' equipment and supplies.....	161	878	1, 030, 804
47	Laundry equipment and supplies.....	141	1, 935	4, 006, 841
48	Plumbers' equipment and supplies.....	22	315	620, 060
49	Service equipment and supplies (general line).....	96	844	2, 019, 365
50	Shoe repairers' equipment and supplies.....	45	243	468, 711
51	Undertakers' supplies.....	113	1, 158	2, 580, 479
52	Upholsterers' supplies.....	58	513	1, 044, 412
53	Warehouse equipment and supplies.....	47	204	429, 314
54	Transportation equipment and supplies.....	412	3, 340	10, 902, 181
55	Aircraft and aeronautical equipment.....	14	125	177, 050
56	Railroad equipment and supplies.....	257	2, 084	8, 383, 972
57	Ship equipment and supplies.....	129	1, 082	2, 254, 318
58	Other transportation equipment and supplies.....	12	40	86, 832
59	Metals and minerals (except petroleum and scrap).....	3, 620	41, 447	108, 908, 469
60	Coal.....	1, 343	14, 111	33, 169, 733
61	Coal (general line).....	252	2, 975	7, 073, 033
62	Coal, anthracite.....	116	1, 556	3, 834, 050
63	Coal, bituminous.....	748	7, 516	17, 720, 452
64	Coal and coke.....	185	1, 503	3, 045, 500
65	Fuel.....	42	561	889, 789

WHOLESALE DISTRIBUTION

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BUSINESS, FOR THE UNITED STATES: 1929—Continued

Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers	
\$21,462,113	\$12,163,757	\$132,689,655	\$92,619,146	\$2,462,250	\$40,981,953	1
925,040	613,064	5,896,849	4,001,246	359,320	532,168	2
1,575,786	790,581	9,014,602	6,875,864	780,708	1,393,846	3
9,217,428	4,716,031	55,630,545	40,571,698	58,857	24,531,682	4
4,468,353	3,032,340	31,940,932	20,932,528	969,825	15,595,174	5
5,275,506	3,012,735	30,787,727	20,177,820	208,540	4,939,083	6
54,830,072	07,875,021	385,938,429	302,662,873	12,136,968	28,347,231	7
6,435,264	4,074,542	36,218,024	28,712,072	958,147	16,576,245	8
1,306,691	1,400,654	6,158,018	4,004,164	380,612	20,371,0	9
47,097,117	01,740,425	343,400,587	269,886,637	10,798,209	11,750,015	10
297,418,395	100,619,046	1,648,879,663	1,317,919,223	13,738,508	1,062,087,392	11
2,394,261	1,161,395	10,006,024	8,142,537	12,470	1,931,210	12
5,538,972	2,839,925	36,410,513	17,214,774	347,150	8,973,335	13
267,742	7,793	2,094,637	700,617	350,000	869,163	14
437,606	335,340	1,859,382	1,839,476	3,000	1,370,639	15
4,633,638	788,464	26,571,410	19,502,238	18,999	15,418,735	16
1,667,952	429,899	16,018,152	15,857,328	-----	15,868,365	17
2,484,210	878,271	10,977,044	8,502,817	-----	10,135,374	18
3,320,867	3,380,334	10,103,214	7,998,533	30,272	2,099,144	19
10,145,941	5,320,788	102,100,467	88,023,156	1,019,100	77,901,719	20
10,005,043	4,747,198	63,433,171	54,017,520	692,460	41,472,970	21
17,173,301	16,470,815	97,016,811	77,810,959	1,168,257	68,056,729	22
28,570,677	54,060,425	313,955,622	287,208,432	2,334,198	220,311,554	23
803,270	469,849	9,745,792	3,081,025	121,707	4,060,215	24
8,161,298	2,186,556	71,321,719	68,800,907	293,006	55,856,371	25
8,560,000	6,453,933	36,993,115	22,419,768	242,708	20,149,600	26
7,247,051	2,771,509	41,237,388	33,981,691	1,079,491	28,969,630	27
1,917,056	1,102,046	14,015,071	14,072,654	-----	354,083	28
4,558,713	3,381,478	29,436,138	24,526,444	55,567	15,377,159	29
835,984	333,283	3,511,859	2,517,904	36,201	1,403,060	30
118,697,717	83,413,058	750,056,228	569,825,548	5,933,916	470,820,131	31
45,955,690	36,054,550	207,815,659	154,380,060	6,566,282	17,157,002	32
540,140	581,042	2,054,357	1,057,380	185,315	3,449	33
1,880,850	1,784,593	6,537,822	4,371,502	181,205	-----	34
11,789,652	10,103,388	48,766,894	30,984,354	193,333	990,218	35
687,281	544,144	2,228,947	2,068,770	28,000	014,884	36
8,117,965	5,553,154	30,725,138	22,654,635	1,595,377	339,260	37
3,929,893	4,140,946	19,911,630	16,071,432	687,257	7,016,901	38
14,639,985	9,603,143	56,413,221	40,789,834	2,613,263	3,079,814	39
4,380,922	3,738,135	41,177,620	35,792,153	1,082,482	4,200,426	40
46,342,681	28,470,951	201,098,108	144,351,599	2,376,576	52,784,260	41
15,061,348	9,799,050	50,442,616	35,591,715	1,177,010	701,761	42
249,501	224,361	1,101,949	784,225	786	-----	43
288,733	118,205	1,256,193	890,318	-----	225,513	44
4,901,733	1,593,179	20,474,926	10,311,170	59,711	2,521,094	45
3,311,436	1,074,488	9,889,203	6,813,435	53,784	1,199,957	46
9,442,927	5,071,272	46,215,794	34,513,763	690,685	30,153,377	47
912,394	1,136,430	4,078,561	3,480,084	7,398	67,728	48
3,718,048	1,553,676	18,842,883	14,077,654	8,900	5,410,500	49
899,089	924,978	4,304,500	3,312,168	25,937	217,858	50
4,807,585	3,623,398	25,755,199	12,966,067	240,021	2,241,512	51
2,028,079	2,972,273	15,870,358	12,798,725	15,955	8,862,898	52
721,211	383,606	2,805,899	2,284,282	95,283	1,082,302	53
21,117,979	9,661,448	230,879,491	147,354,818	945,332	202,083,792	54
622,827	585,574	2,340,961	686,971	69,734	183,115	55
16,251,067	4,224,755	201,942,320	128,417,400	20,810	194,065,201	56
4,082,479	4,743,833	25,004,814	16,900,217	838,888	6,851,860	57
151,606	107,280	1,691,387	1,380,280	25,900	978,526	58
205,580,318	177,860,878	5,600,100,718	4,432,461,770	25,214,896	4,118,687,913	59
69,521,075	43,023,014	1,160,290,340	956,550,684	15,451,890	521,046,178	60
15,215,167	17,047,567	225,449,005	183,169,461	4,312,849	93,032,176	61
8,351,968	13,715,458	249,561,793	229,776,647	1,573,184	83,900,790	62
37,392,260	10,647,811	534,518,515	415,710,911	7,416,820	269,162,348	63
6,540,094	1,070,096	129,413,567	112,895,654	2,050,513	61,477,855	64
2,014,598	536,082	21,347,490	17,998,011	116,000	13,413,569	65

TABLE I.—WHOLESALE TRADE, BY KIND OF

	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments	Number of employees (proprietors not included)	Salaries and wages
	Metals and minerals (except petroleum and scrap)—Con.			
1	Iron and steel (except scrap).....	1,643	19,802	\$54,073,940
2	Castings (metal).....	103	335	1,342,818
3	Iron and steel (except scrap).....	305	3,016	7,893,207
4	Iron and steel products (not elsewhere classified).....	1,235	16,451	44,837,915
5	Metals and metal work (other than iron and steel).....	634	7,534	19,664,795
6	Brass and brass products.....	25	158	449,537
7	Copper.....	20	234	1,038,313
8	Lead and zinc.....	38	574	1,270,753
9	Sheet metal products.....	253	2,713	5,887,861
10	Tin.....	7	45	247,885
11	Other metals and metal work.....	282	3,810	10,770,446
12	Paper and paper products.....	3,103	38,974	83,819,309
13	Paper and paper products (general line).....	1,568	22,017	47,638,222
14	Paper and paper products (specialty, other than specified).....	584	6,477	16,859,899
15	Paper.....	343	5,155	13,227,921
16	Wrapping paper and paper bags.....	85	506	1,182,807
17	Other paper products.....	156	816	2,440,141
18	Stationery and stationery supplies.....	719	7,898	14,770,718
19	Wall paper.....	282	2,612	4,550,500
20	Petroleum and petroleum products.....	23,008	110,074	222,197,468
21	Crude oil.....	27	530	554,131
22	Fuel oil.....	53	444	987,763
23	Gasoline and oil.....	1,921	8,997	14,606,550
24	Gasoline and naphthas.....	108	704	1,347,484
25	Lubricating oils and greases.....	409	4,238	9,011,810
26	Petroleum and petroleum products (general line).....	20,452	94,760	194,662,093
27	Other petroleum and petroleum products.....	38	401	1,027,727
28	Plumbing and heating equipment and supplies.....	2,786	36,362	76,622,481
29	Plumbing equipment and supplies.....	2,151	30,327	63,120,336
30	Pipe, valves, and fittings.....	217	2,431	5,697,504
31	Plumbing and heating equipment and supplies (general line).....	1,607	25,109	50,940,891
32	Plumbing and mill supplies.....	28	417	900,997
33	Ventilating equipment and supplies.....	78	307	763,301
34	Other plumbing and heating equipment and supplies.....	221	2,063	4,817,732
35	Heating equipment and supplies.....	686	6,025	13,502,126
36	Furnaces.....	34	243	508,478
37	Heating equipment (general line).....	397	3,448	8,181,493
38	Oil burners.....	67	858	1,843,338
39	Stoves and ranges.....	137	1,476	2,968,812
40	Tobacco and tobacco products (except leaf).....	2,016	19,636	38,837,665
41	Cigars.....	288	2,763	6,164,359
42	Cigars, cigarettes, and tobacco.....	1,653	10,599	32,316,749
43	Tobacco.....	62	215	255,252
44	Tobacco products (general line).....	13	59	98,265
45	All other.....	3,923	48,725	95,340,387
46	Books, periodicals, and newspapers.....	636	10,134	27,564,036
47	Books and periodicals.....	408	13,602	28,584,807
48	Newspapers and magazines.....	228	2,532	3,979,228
49	Oils and greases (animal and vegetable).....	171	1,392	3,977,346
50	Animal oil (including grease and tallow).....	50	393	879,917
51	Essential oils.....	34	612	1,695,351
52	Vegetable oils (cottonseed, linseed, etc.).....	78	487	1,402,073
53	Rubber goods (general line).....	92	4,479	9,070,408

BUSINESS, FOR THE UNITED STATES: 1929—Continued

Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers	
\$97,703,972	\$82,283,472	\$2,830,064,477	\$2,430,288,788	\$3,796,223	\$2,288,070,041	1
2,199,684	2,066,770	73,091,652	67,716,057	30,300	69,881,004	2
14,060,691	11,083,734	301,230,777	245,670,075	327,611	229,276,113	3
80,843,697	68,532,959	2,464,742,148	2,117,003,666	3,438,312	1,989,621,864	4
38,355,271	52,584,302	1,599,845,902	1,045,622,298	5,693,703	1,309,862,094	5
915,970	929,093	12,790,501	11,850,979	113,744	10,186,138	6
3,590,804	6,569,070	276,470,316	186,291,496	-----	220,968,784	7
3,000,431	4,232,713	60,520,458	68,133,497	5,273,169	48,537,876	8
10,948,327	7,864,004	202,460,074	194,832,264	188,401	154,341,623	9
482,870	2,183,320	41,869,673	32,925,373	-----	37,482,058	10
18,810,869	30,865,277	1,006,736,185	668,582,689	361,329	829,365,115	11
149,020,790	103,280,802	1,132,582,828	893,876,519	6,399,706	321,418,287	12
84,628,432	61,045,799	679,013,910	543,531,219	2,723,807	179,403,842	13
20,381,128	18,577,896	307,812,990	245,832,666	1,477,423	134,226,795	14
29,821,927	10,020,045	251,435,945	199,462,017	973,678	117,286,549	15
1,072,705	1,467,432	20,107,949	15,592,698	369,785	5,297,793	16
3,586,406	499,819	36,269,096	30,777,951	143,960	11,642,453	17
25,092,024	10,756,180	113,567,706	82,316,176	1,374,534	7,309,702	18
10,510,206	6,909,927	32,188,220	22,196,468	823,942	477,948	19
477,238,410	209,298,843	3,365,662,531	1,387,639,802	28,365,000	319,344,740	20
1,500,070	52,742	5,070,325	2,833,934	-----	2,665,184	21
2,127,317	486,110	24,362,544	20,477,248	342,571	10,564,616	22
33,491,170	13,183,909	228,798,879	99,904,328	3,464,292	3,105,004	23
3,821,169	1,120,041	40,307,647	22,197,049	270,480	1,330,299	24
10,061,631	5,904,153	74,876,244	51,727,674	314,454	14,578,807	25
414,428,503	277,586,759	2,967,748,073	1,172,304,312	21,923,538	276,915,092	26
2,130,581	956,129	24,708,819	18,195,267	19,665	10,095,132	27
146,582,464	121,547,071	819,666,923	633,425,102	7,959,269	149,128,528	28
120,447,233	106,325,053	701,745,822	569,206,512	6,418,641	137,847,505	29
10,316,100	9,718,580	86,368,986	69,790,569	2,135,523	43,380,884	30
98,616,066	89,490,630	540,323,488	488,911,173	3,475,939	83,440,554	31
1,616,790	2,164,005	9,699,716	8,093,506	182,236	2,068,334	32
1,218,077	72,021	11,712,326	9,937,601	170,010	2,113,204	33
8,080,191	4,939,811	53,661,306	42,563,673	478,933	6,814,479	34
26,135,221	15,222,018	117,921,101	64,218,590	1,540,628	11,281,021	35
924,159	830,085	6,062,530	3,752,428	85,219	1,732,180	36
15,087,503	8,042,864	73,807,086	36,241,339	518,556	8,442,237	37
3,880,385	1,086,514	11,262,049	4,522,895	237,126	264,034	38
6,243,114	4,062,555	26,848,836	19,701,928	699,727	902,564	39
110,342,674	65,147,851	1,691,172,877	1,325,072,848	9,374,414	2,166,093	40
13,270,640	10,216,121	117,837,423	103,409,160	416,518	565,835	41
102,364,702	53,062,733	1,566,418,448	1,216,872,900	8,804,064	1,600,168	42
488,664	835,591	9,507,162	3,846,833	73,260	-----	43
212,698	193,200	4,409,904	944,955	80,572	-----	44
190,585,020	159,343,130	2,152,518,088	1,535,459,734	14,587,706	996,534,292	45
50,493,514	25,296,694	203,040,817	125,764,919	3,097,213	2,312,482	46
63,137,191	24,908,210	169,428,622	107,935,091	2,984,464	1,864,932	47
6,356,323	338,484	33,612,195	17,829,828	162,749	457,550	48
8,585,201	7,402,587	316,790,721	160,068,001	42,174	186,949,042	49
1,894,008	1,043,313	43,684,269	15,371,607	630	21,442,831	50
2,868,787	4,131,066	22,128,934	21,020,337	14,197	11,645,703	51
3,832,400	2,287,308	250,977,518	123,676,067	27,347	193,861,368	52
17,005,468	19,366,150	121,220,075	116,549,852	1,040,691	24,909,879	53

TABLE I.—WHOLESALE TRADE, BY KIND OF

	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of estab- lishments	Number of employees (proprie- tors not included)	Salaries and wages
	All other—Continued.			
1	Textiles and textile materials (other than dry goods).....	1,299	11,843	\$27,301,319
2	Bags and bagging.....	162	1,353	2,060,420
3	Burlap.....	17	49	50,650
4	Cordage and twine.....	105	1,210	2,880,233
5	Tents and awnings.....	9	107	297,401
6	Textiles and textile materials, other than dry goods (general line).....	334	3,911	10,390,101
7	Yarn.....	285	2,051	6,107,801
8	Other textiles (exclusive of dry goods).....	387	3,091	5,508,017
9	Miscellaneous kinds of business.....	1,725	14,877	27,307,284
10	Advertising goods.....	302	1,908	3,352,779
11	Artificial flowers, plants, etc.....	52	371	724,207
12	Baskets.....	27	101	310,983
13	Boats.....	13	39	87,990
14	Flour, feed, and coal.....	28	173	183,307
15	Ice.....	185	2,832	3,020,138
16	Novelties.....	380	2,013	4,500,705
17	Rubber, crude.....	49	411	1,250,113
18	Smokers' supplies.....	50	305	704,035
19	Miscellaneous kinds of business (other than specified).....	639	5,054	12,515,787

BUSINESS, FOR THE UNITED STATES: 1929—Continued

Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers	
\$53,231,605	\$65,596,166	\$831,883,770	\$691,921,769	\$3,336,597	\$550,929,765	1
3,743,307	5,825,966	66,679,950	52,650,690	451,723	51,808,563	2
120,066	135,146	5,019,169	3,280,042	18,000	2,592,414	3
5,096,646	5,225,632	54,281,123	44,898,581	1,015,872	16,149,039	4
456,365	684,651	2,463,690	1,002,538	103,819	61,165	5
19,780,342	22,285,148	197,180,740	169,187,042	286,875	112,507,510	6
13,007,798	18,625,761	395,379,079	345,070,043	273,567	297,175,320	7
11,027,021	12,813,922	110,889,728	75,831,933	1,186,741	70,635,754	8
51,689,232	41,592,533	670,580,696	441,155,193	7,071,131	231,432,724	9
5,169,591	530,183	24,267,628	14,608,059	146,968	3,001,298	10
1,582,104	689,574	4,585,279	4,069,210	52,640	377,794	11
594,305	440,966	4,810,691	2,414,021	10,575	11,107	12
246,069	149,087	2,408,460	326,146	297,375	159,640	13
345,440	470,545	3,230,098	1,672,612	447,196	652,000	14
6,400,959	255,859	15,992,308	5,862,838	2,952,963	635,410	15
8,842,991	7,559,345	40,666,833	29,192,006	641,073	845,271	16
3,136,137	3,630,802	240,610,895	183,873,214	-----	108,338,970	17
1,482,133	1,505,230	5,820,993	4,269,725	47,115	13,551	18
23,368,543	26,345,872	337,187,493	194,577,062	2,475,226	119,397,683	19

TABLE 2.—WHOLESALE TRADE, BY TYPE OF

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			Salaries and wages	TOTAL EXPENSES (including salaries and wages)	
		Total	Male	Female		Amount	Per cent of net sales
1 Total	169, 702	1,605, 042	1,310, 969	294, 073	\$3,010, 120, 535	\$6, 135, 625, 029	8.85
2 Wholesalers only.....	79, 840	912, 143	741, 997	170, 146	1,713, 259, 483	3,447, 359, 763	11.60
3 Service wholesalers	74, 110	863, 527	701, 433	162, 094	1,614, 107, 058	3,250, 087, 120	11.57
4 Converters.....	204	4, 319	3, 257	1, 062	11, 334, 705	23, 298, 336	10.80
4 Exporters.....	754	10, 619	7, 720	2, 899	20, 797, 552	57, 140, 008	3.79
6 Importers.....	2, 262	23, 310	16, 880	6, 430	60, 808, 929	126, 174, 450	6.93
7 Wholesale merchants.....	70, 896	825, 279	673, 576	151, 703	1,521, 226, 412	3,052, 504, 276	12.39
8 Limited function whole- salers.....	2, 292	15, 279	12, 422	2, 857	28, 935, 200	57, 921, 505	9.64
9 Cash and carry.....	756	3, 208	2, 803	402	5, 328, 315	10, 170, 893	5.60
10 Drop shippers.....	683	3, 421	2, 537	884	8, 574, 058	15, 793, 890	6.52
11 Mail-order wholesalers.....	41	2, 620	1, 704	916	4, 178, 134	10, 410, 148	22.04
12 Wagon distributors.....	817	4, 843	4, 372	471	8, 646, 800	16, 868, 051	18.79
13 Warehouses (distribut- ing).....	95	1, 187	1, 003	184	2, 207, 243	4, 078, 523	10.57
14 Supply and machinery distributors.....	3, 432	33, 337	28, 142	5, 195	70, 156, 565	130, 351, 110	16.48
15 Bulk tank stations.....	19, 587	79, 018	75, 465	3, 551	103, 200, 291	337, 053, 990	16.04
16 Chain-store warehouses ¹	559	26, 442	20, 627	5, 815	40, 634, 907	83, 829, 384	4.34
17 District sales offices.....	76	3, 337	7, 040	1, 797	16, 101, 494	27, 479, 522	7.50
18 General sales offices.....	93	12, 573	8, 455	4, 118	30, 590, 533	70, 548, 008	7.99
19 Manufacturers' sales branches.....	10, 515	306, 378	252, 554	54, 324	656, 010, 136	1,300, 033, 404	9.30
20 Cooperative sales agencies.....	79	2, 717	1, 734	983	3, 540, 333	9, 791, 365	3.76
21 Agents and brokers.....	18, 388	104, 493	80, 669	23, 799	234, 424, 535	453, 114, 354	3.18
22 Auction companies.....	461	6, 997	6, 409	528	5, 970, 190	11, 260, 720	3.01
23 Brokers.....	3, 689	11, 708	8, 513	3, 195	26, 641, 554	53, 442, 758	1.32
24 Commission merchants.....	3, 479	24, 745	20, 424	4, 321	56, 797, 351	109, 650, 370	2.34
25 Export agents.....	260	3, 244	2, 127	1, 117	6, 854, 890	17, 649, 038	4.43
26 Export agents and brokers.....	69	1, 214	704	510	3, 049, 703	8, 070, 140	6.88
27 Export commission houses.....	191	2, 030	1, 423	607	3, 805, 187	9, 578, 892	3.41
28 Import agents.....	85	925	618	307	2, 381, 266	5, 283, 127	9.24
29 Import commission mer- chants.....	18	263	145	118	600, 694	1, 185, 312	5.00
30 Import manufacturers' agents.....	28	142	80	56	458, 901	1, 069, 546	12.30
31 Import selling agents.....	39	520	387	133	1, 321, 581	3, 028, 209	12.24
32 Manufacturers' agents.....	6, 987	28, 742	21, 532	7, 210	65, 835, 090	121, 488, 088	6.84
33 Purchasing agents.....	87	679	504	176	1, 577, 510	4, 408, 101	2.82
34 Resident buyers.....	80	763	347	416	2, 096, 394	3, 434, 135	2.46
35 Selling agents.....	3, 260	26, 095	20, 105	6, 530	66, 270, 310	120, 490, 515	4.82
36 Assemblers and country buyers.....	34, 143	116, 026	92, 527	23, 499	93, 336, 263	203, 014, 997	4.41
37 Assemblers.....	17, 259	55, 039	42, 273	12, 766	34, 418, 322	79, 908, 043	4.48
38 Cooperative marketing associations.....	4, 078	26, 111	20, 554	5, 557	27, 598, 980	53, 343, 103	4.82
39 Country buyers on salary or commission.....	4, 238	9, 651	7, 599	2, 052	6, 556, 412	13, 886, 542	3.16
40 Elevators (independent).....	3, 789	8, 248	7, 501	657	9, 205, 186	21, 981, 406	4.11
41 Elevators (line).....	4, 392	8, 009	7, 582	427	9, 322, 557	19, 634, 049	2.97
42 Packers and shippers.....	337	8, 968	6, 928	2, 040	6, 234, 802	14, 261, 794	17.59
43 Wholesaling manufacturers.....	417	35, 912	29, 371	6, 041	60, 031, 451	106, 800, 252	24.31

¹ The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

WHOLESALE DISTRIBUTION

915

ESTABLISHMENT, FOR THE UNITED STATES: 1929

Stocks on hand, end of year (at cost)	Net sales	CREDIT SALES		Sales to ultimate consumers (at retail)	Sales to industrial consumers	Average sales per establishment	
		Amount	Per cent of net sales				
\$5, 246, 730, 657	\$59, 391, 547, 604	\$39, 012, 802, 022	56. 30	\$889, 817, 082	\$15, 008, 022, 334	\$408, 818	1
3, 382, 568, 373	29, 556, 155, 688	18, 379, 620, 671	62. 19	521, 620, 640	5, 059, 946, 195	370, 192	2
3, 218, 473, 772	28, 164, 244, 175	17, 451, 959, 095	61. 06	497, 557, 338	5, 131, 943, 603	380, 033	3
49, 805, 825	215, 431, 516	107, 349, 195	51. 61	97, 114, 924	97, 114, 924	1, 050, 036	4
60, 784, 889	1, 507, 324, 410	437, 599, 274	29. 02	248, 904	330, 859, 219	1, 999, 767	5
226, 097, 261	1, 808, 523, 826	1, 265, 942, 584	71. 16	5, 402, 613	867, 560, 404	799, 624	6
2, 873, 785, 797	24, 682, 464, 423	15, 530, 068, 042	63. 05	491, 905, 228	3, 836, 409, 086	347, 474	7
37, 136, 909	601, 076, 023	307, 498, 990	51. 16	13, 541, 069	91, 647, 789	262, 250	8
10, 320, 979	178, 808, 645	27, 783, 862	15. 54	4, 177, 502	761, 127	230, 519	9
2, 522, 382	242, 269, 843	181, 213, 314	74. 80	977, 154	74, 357, 896	415, 655	10
7, 728, 240	45, 936, 532	33, 003, 570	73. 07	70, 428	300	1, 121, 623	11
2, 798, 441	39, 700, 893	38, 114, 480	42. 46	7, 580, 221	834, 062	109, 866	12
7, 760, 867	44, 252, 040	26, 783, 755	60. 53	727, 358	15, 694, 404	465, 811	13
126, 947, 692	790, 834, 590	620, 162, 580	78. 42	10, 521, 044	436, 354, 803	230, 430	14
168, 532, 136	2, 101, 120, 081	786, 480, 500	37. 43	14, 015, 005	78, 626, 776	107, 272	15
98, 840, 141	1, 929, 680, 653	94, 709, 373	4. 91	6, 565, 960	1, 233, 672	3, 452, 023	16
19, 888, 103	366, 247, 212	132, 862, 951	36. 27	8, 175, 655	7, 537, 008	4, 819, 042	17
71, 867, 900	961, 909, 697	607, 514, 057	72. 51	420, 176	412, 763, 796	9, 815, 405	18
968, 187, 211	14, 812, 166, 800	11, 025, 600, 503	78. 49	84, 728, 030	5, 186, 535, 507	897, 165	19
9, 656, 245	200, 544, 309	42, 513, 785	16. 32	463, 631	20, 104, 721	3, 298, 029	20
200, 180, 430	14, 256, 095, 241	6, 572, 638, 688	46. 10	27, 751, 390	3, 548, 500, 896	775, 664	21
1, 978, 426	373, 775, 525	42, 053, 900	11. 25	1, 041, 063	19, 182, 363	810, 793	22
17, 821, 942	4, 037, 944, 490	1, 618, 637, 677	40. 09	1, 807, 114	606, 032, 091	1, 094, 591	23
60, 305, 334	4, 694, 936, 831	1, 336, 063, 340	29. 52	3, 169, 401	840, 110, 242	1, 349, 607	24
15, 978, 791	308, 559, 446	186, 555, 201	46. 50	1, 060, 250	132, 238, 277	1, 532, 921	25
2, 849, 033	117, 288, 206	44, 826, 479	38. 22	291, 250	17, 415, 837	1, 099, 830	26
13, 129, 758	281, 271, 180	140, 728, 722	50. 03	775, 000	114, 822, 420	1, 472, 624	27
3, 770, 381	57, 157, 859	29, 207, 606	51. 10	120, 500	18, 281, 577	672, 445	28
1, 044, 553	23, 715, 949	8, 489, 170	35. 80	4, 977	6, 367, 095	1, 317, 659	29
681, 020	8, 006, 677	7, 952, 264	91. 44	115, 583	2, 109, 996	310, 596	30
2, 044, 808	24, 745, 233	12, 766, 172	51. 59	-----	9, 804, 516	634, 493	31
49, 503, 793	1, 775, 355, 236	1, 223, 250, 307	68. 00	8, 112, 350	576, 076, 265	254, 094	32
7, 709, 307	150, 190, 403	24, 133, 114	15. 45	-----	4, 530, 709	1, 795, 292	33
138, 594	140, 115, 145	101, 909, 439	72. 73	-----	1, 279, 526	1, 751, 436	34
42, 026, 862	2, 622, 063, 330	1, 961, 796, 947	74. 80	12, 444, 622	1, 356, 229, 276	304, 498	35
293, 497, 185	4, 607, 578, 874	335, 821, 129	7. 29	27, 140, 889	65, 248, 824	134, 949	36
175, 379, 615	1, 783, 245, 654	115, 148, 707	6. 46	7, 082, 445	27, 369, 605	103, 323	37
36, 499, 380	1, 107, 123, 444	127, 897, 617	11. 55	6, 060, 459	870, 286	271, 486	38
8, 702, 692	439, 904, 498	15, 143, 010	3. 44	598, 899	12, 319, 036	103, 800	39
31, 244, 516	534, 880, 811	49, 406, 380	9. 24	7, 157, 308	106, 250	141, 169	40
38, 912, 871	661, 335, 915	21, 671, 333	3. 28	5, 638, 783	24, 533, 637	150, 577	41
2, 758, 111	81, 079, 552	6, 584, 073	8. 08	-----	-----	209, 508	42
43, 561, 933	439, 411, 040	344, 930, 375	78. 50	3, 320, 087	14, 314, 210	1, 053, 744	43

TABLE 3.—WHOLESALE TRADE OF THE UNITED STATES, BY DIVISIONS AND STATES: 1929

DIVISION AND STATE	Number of establishments	Net sales	Number of employees	Salaries and wages	Stocks on hand, end of year (at cost)
United States.....	169,702	\$89,291,547,004	1,606,042	\$3,010,129,535	\$5,240,739,857
Wholesalers only, total.....	70,840	20,550,155,688	912,143	1,713,269,483	3,382,558,373
Other types of wholesale establishments, total.....	89,862	39,735,391,916	692,899	1,296,870,052	1,864,181,284
GEOGRAPHIC DIVISIONS:					
New England.....	9,793	4,195,260,238	111,164	206,778,497	328,359,861
Middle Atlantic.....	38,197	23,390,807,064	432,307	969,543,504	1,649,125,671
East North Central.....	32,185	14,028,413,130	353,398	687,011,355	906,483,990
West North Central.....	28,954	8,709,121,000	196,508	331,098,164	715,032,138
South Atlantic.....	15,652	4,657,674,839	140,227	200,123,100	300,207,169
East South Central.....	17,730	2,550,847,106	84,502	95,335,602	237,322,322
West South Central.....	17,566	4,787,187,074	104,153	168,731,670	389,389,472
Mountain.....	5,795	1,198,046,219	34,680	55,657,213	104,748,850
Pacific.....	13,821	5,773,290,016	168,103	295,200,352	556,000,466
NEW ENGLAND:					
Maine.....	987	189,075,451	7,545	11,310,689	22,973,270
New Hampshire.....	326	61,413,714	2,456	3,691,813	6,230,000
Vermont.....	308	57,392,926	1,933	2,890,256	5,432,287
Massachusetts.....	6,066	3,065,855,586	72,290	145,957,895	221,604,686
Rhode Island.....	1,387	300,071,895	8,029	14,820,323	23,780,518
Connecticut.....	7,769	520,550,066	18,272	28,098,521	48,438,491
MIDDLE ATLANTIC:					
New York.....	25,311	17,604,633,829	291,056	696,202,950	1,273,191,308
New Jersey.....	2,344	1,008,881,361	27,596	55,090,876	69,719,014
Pennsylvania.....	10,542	4,777,291,874	113,655	217,649,738	306,215,340
EAST NORTH CENTRAL:					
Ohio.....	8,077	3,094,100,457	84,756	154,667,155	107,408,496
Indiana.....	3,734	921,561,040	25,474	43,258,110	61,905,717
Illinois.....	11,587	6,861,067,302	164,531	341,623,391	418,767,130
Michigan.....	6,272	2,172,408,545	47,406	97,087,110	118,537,000
Wisconsin.....	3,515	979,275,789	31,231	51,075,489	109,974,750
WEST NORTH CENTRAL:					
Minnesota.....	5,521	1,716,043,724	37,708	62,650,233	152,375,923
Iowa.....	4,954	1,057,006,058	27,603	41,031,801	69,104,900
Missouri.....	6,674	3,361,720,921	79,488	145,571,050	240,247,202
North Dakota.....	2,619	262,429,543	5,920	9,939,894	24,418,234
South Dakota.....	1,973	236,280,422	5,527	8,615,702	16,810,495
Nebraska.....	2,890	1,054,064,385	17,268	28,106,933	58,500,559
Kansas.....	4,323	1,020,676,856	22,975	35,177,481	153,514,725
SOUTH ATLANTIC:					
Delaware.....	286	118,080,590	2,094	3,778,297	10,514,193
Maryland.....	2,205	741,367,043	22,408	33,065,486	49,522,486
District of Columbia.....	496	261,083,044	7,575	13,700,384	14,305,374
Virginia.....	2,344	656,308,568	22,739	30,271,574	79,333,954
West Virginia.....	1,132	346,838,887	10,330	19,802,990	29,639,478
North Carolina.....	2,413	717,431,529	24,470	25,823,517	63,826,378
South Carolina.....	1,539	333,628,360	7,726	10,534,517	17,524,095
Georgia.....	3,183	1,016,495,832	22,735	30,895,040	62,219,644
Florida.....	2,054	466,534,961	20,075	20,750,859	33,481,547
EAST SOUTH CENTRAL:					
Kentucky.....	2,027	522,495,236	21,538	26,083,298	60,068,963
Tennessee.....	2,256	1,068,980,561	22,485	35,123,717	68,735,419
Alabama.....	1,743	574,145,187	13,733	23,650,325	44,008,200
Mississippi.....	1,713	385,226,122	6,746	10,628,262	24,055,290
WEST SOUTH CENTRAL:					
Arkansas.....	2,052	373,074,089	8,463	12,194,542	30,690,580
Louisiana.....	1,729	836,197,933	17,493	20,336,618	58,965,580
Oklahoma.....	4,179	773,398,073	19,210	30,916,058	60,884,815
Texas.....	9,066	2,804,517,879	58,987	96,284,461	238,868,088
MOUNTAIN:					
Montana.....	1,249	158,545,212	4,436	6,991,435	19,025,882
Idaho.....	681	121,193,295	3,386	4,523,524	10,917,002
Wyoming.....	283	34,600,887	905	1,854,785	4,215,479
Colorado.....	2,075	539,625,526	14,623	23,947,236	37,448,597
New Mexico.....	317	53,546,927	1,355	2,330,998	4,743,940
Arizona.....	358	97,554,221	3,554	5,420,095	9,376,879
Utah.....	736	180,101,474	5,737	9,711,667	17,096,593
Nevada.....	96	13,718,677	679	877,473	1,323,944
PACIFIC:					
Washington.....	2,631	1,147,135,953	30,391	51,100,990	79,573,327
Oregon.....	1,430	466,830,906	14,659	24,190,176	40,580,069
California.....	9,761	4,159,323,167	123,053	219,909,186	435,847,120

TABLE 4.—WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION, FOR THE UNITED STATES: 1929

CHARACTER OF ORGANIZATION	Number of establishments	Number of employees	Salaries and wages	Total expenses (including salaries and wages)	NET SALES	
					Amount	Percent of total
Total.....	169,702	1,605,042	\$3,010,129,535	\$6,135,625,029	\$69,291,547,604	100.0
Individual.....	52,451	158,020	210,742,461	404,773,385	7,468,577,118	10.8
Partnership.....	21,012	121,193	178,000,556	403,477,227	8,074,097,360	11.7
Corporation.....	89,206	1,286,848	2,574,355,694	5,157,703,756	51,416,048,811	74.2
Cooperative association.....	5,815	33,390	38,295,620	76,545,370	1,861,043,053	2.7
Cooperative branch.....	349	2,442	3,674,814	6,995,943	199,661,863	0.3
Common law trust.....	38	735	1,457,922	3,050,594	28,037,768	-----
All other.....	171	1,808	3,602,468	23,004,245	241,451,291	0.3

TABLE 5.—WHOLESALE TRADE, FOR 1929, OF CITIES HAVING, IN 1930, 100,000 INHABITANTS OR MORE

CITY	Number of establishments	Net sales	Number of employees	Salaries and wages	Stocks on hand, end of year (at cost)
United States.....	169,702	\$69,291,547,604	1,605,042	\$3,010,129,535	\$5,246,739,657
Total for principal cities.....	81,144	\$2,836,461,006	1,114,857	2,308,685,515	3,743,991,800
Akron, Ohio.....	201	106,532,391	2,623	5,236,132	6,064,953
Albany, N. Y.....	243	124,334,987	3,693	6,379,317	11,784,737
Atlanta, Ga.....	750	498,017,474	11,806	21,756,044	30,571,567
Baltimore, Md.....	1,589	651,095,982	18,405	29,350,907	45,118,911
Birmingham, Ala.....	423	254,204,471	6,540	11,692,818	19,328,897
Boston, Mass.....	3,053	2,357,010,604	48,704	103,800,730	161,009,870
Bridgeport, Conn.....	145	74,573,953	1,893	3,375,181	7,656,682
Buffalo, N. Y.....	1,166	671,704,699	14,548	26,717,334	39,319,645
Cambridge, Mass.....	121	65,754,824	2,959	5,432,638	8,150,895
Camden, N. J.....	66	19,388,036	815	1,447,113	1,463,348
Canton, Ohio.....	120	35,223,592	1,204	2,205,632	2,810,124
Chattanooga, Tenn.....	135	62,753,890	1,693	2,944,139	3,763,920
Chicago, Ill.....	6,702	5,870,166,410	198,657	309,426,769	367,896,405
Cincinnati, Ohio.....	1,326	729,813,931	17,232	34,099,385	43,612,031
Cleveland, Ohio.....	1,968	1,106,723,234	24,940	51,877,688	55,272,023
Columbus, Ohio.....	518	228,252,247	6,947	12,522,588	17,920,517
Dallas, Tex.....	809	729,157,439	12,662	24,283,343	54,291,630
Dayton, Ohio.....	237	112,668,800	3,133	5,695,645	7,201,080
Denver, Colo.....	934	395,958,075	10,564	18,343,311	25,720,052
Des Moines, Iowa.....	333	149,074,534	6,463	9,263,839	11,965,817
Detroit, Mich.....	2,136	1,540,050,671	26,510	61,185,172	67,756,282
Duluth, Minn.....	185	171,362,098	3,281	5,518,048	12,209,671
Elizabeth, N. J.....	75	51,161,037	665	1,426,103	5,168,021
El Paso, Tex.....	205	74,383,940	2,075	3,514,547	7,237,753
Erie, Pa.....	150	31,947,269	1,254	2,142,398	3,319,004
Evansville, Ind.....	184	61,006,420	1,964	2,933,098	4,522,253
Fall River, Mass.....	130	55,143,856	898	1,467,204	2,008,165
Flint, Mich.....	102	38,518,864	1,365	2,680,077	2,738,450
Fort Wayne, Ind.....	158	53,164,235	2,233	3,883,918	6,385,855
Fort Worth, Tex.....	240	276,844,179	3,426	6,633,077	11,146,460
Gary, Ind.....	38	10,053,238	286	603,810	440,798
Grand Rapids, Mich.....	416	152,629,642	3,938	7,682,241	11,334,541
Hartford, Conn.....	323	125,187,201	7,804	8,526,844	16,919,222
Houston, Tex.....	506	519,913,186	7,354	13,587,179	72,865,842
Indianapolis, Ind.....	730	436,596,282	9,769	18,432,143	23,389,172
Jacksonville, Fla.....	346	180,770,118	4,234	7,692,956	13,367,932
Jersey City, N. J.....	109	117,768,609	3,558	7,527,728	10,769,731
Kansas City, Mo.....	97	92,217,073	2,614	4,203,524	10,626,164
Kansas City, Mo.....	1,694	1,400,722,337	24,354	46,839,066	84,595,800
Knoxville, Tenn.....	186	53,448,242	2,082	3,709,479	5,401,054

TABLE 5.—WHOLESALE TRADE, FOR 1929, OF CITIES HAVING, IN 1930, 100,000 INHABITANTS OR MORE—Continued

CITY	Number of establishments	Net sales	Number of employees	Salaries and wages	Stocks on hand, end of year (at cost)
Long Beach, Calif.....	127	\$33,893,318	1,207	\$2,168,725	\$3,377,915
Los Angeles, Calif.....	3,153	1,379,989,484	40,681	78,063,011	128,920,522
Louisville, Ky.....	528	267,679,140	9,664	15,041,233	40,949,362
Lowell, Mass.....	89	24,043,146	704	1,175,761	1,253,371
Lynn, Mass.....	119	17,231,041	830	1,469,656	1,171,070
Memphis, Tenn.....	628	652,876,672	9,449	17,112,064	34,946,527
Miami, Fla.....	247	48,753,026	1,727	2,974,025	4,082,481
Milwaukee, Wis.....	1,059	545,650,118	14,289	28,802,630	43,537,203
Minneapolis, Minn.....	1,316	846,457,533	17,423	31,542,413	90,301,949
Nashville, Tenn.....	225	129,896,953	3,103	5,493,353	9,066,419
Newark, N. J.....	643	393,420,365	9,652	20,883,331	24,418,400
New Bedford, Mass.....	167	35,836,866	1,193	1,895,023	2,255,307
New Haven, Conn.....	389	138,850,175	3,835	7,328,696	11,304,857
New Orleans, La.....	712	601,980,823	10,423	18,645,605	40,383,584
New York City (Greater New York)	19,618	15,631,148,123	237,291	506,503,582	1,109,344,703
Bronx Borough.....	375	187,913,157	4,690	9,702,570	19,046,421
Brooklyn Borough.....	1,818	699,107,474	19,332	30,804,320	46,286,353
Manhattan Borough.....	16,948	14,529,672,022	205,536	532,239,207	1,030,389,888
Queens Borough.....	400	202,715,028	7,023	13,914,933	16,936,404
Richmond Borough.....	77	11,740,442	410	782,562	692,637
Norfolk, Va.....	319	153,754,134	3,371	5,800,553	6,830,311
Oakland, Calif.....	390	129,169,704	5,712	9,711,133	12,877,315
Oklahoma City, Okla.....	464	287,932,117	6,605	11,304,457	17,208,500
Omaha, Nebr.....	647	704,087,796	9,466	17,706,381	36,396,801
Paterson, N. J.....	141	65,958,030	1,264	2,770,265	3,536,887
Peoria, Ill.....	215	98,750,108	2,698	4,026,511	7,443,772
Philadelphia, Pa.....	4,357	2,280,884,642	52,030	104,033,110	152,039,122
Pittsburgh, Pa.....	1,849	1,484,500,286	27,483	58,656,013	65,227,666
Portland, Oreg.....	807	383,432,056	11,526	10,655,552	34,145,281
Providence, R. I.....	279	240,423,158	6,427	12,047,022	18,527,279
Reading, Pa.....	203	56,148,259	1,853	3,174,851	3,876,503
Richmond, Va.....	416	233,611,053	7,143	11,219,781	32,077,701
Rochester, N. Y.....	401	94,023,026	4,219	6,827,510	13,906,561
St. Louis, Mo.....	1,940	1,430,981,458	40,709	79,733,960	122,719,930
St. Paul, Minn.....	462	221,745,514	3,030	12,085,544	24,139,689
Salt Lake City, Utah.....	334	130,332,382	4,515	7,666,639	13,242,733
San Antonio, Tex.....	343	133,819,637	4,715	7,444,766	12,045,760
San Diego, Calif.....	199	56,839,385	2,645	4,212,016	5,824,694
San Francisco, Calif.....	3,154	1,784,174,952	37,545	77,535,544	144,105,010
Scranton, Pa.....	279	111,865,074	3,218	5,080,135	7,547,109
Seattle, Wash.....	1,220	574,707,123	15,001	29,767,725	47,030,401
Somerville, Mass.....	31	32,693,117	938	1,665,322	2,110,520
South Bend, Ind.....	123	40,618,974	1,394	2,779,530	3,739,335
Spokane, Wash.....	256	134,049,126	4,473	7,384,676	12,443,840
Springfield, Mass.....	254	115,660,454	3,613	6,857,008	7,589,406
Syracuse, N. Y.....	480	178,538,128	4,976	10,001,720	13,307,300
Tacoma, Wash.....	150	55,939,545	2,061	3,952,337	6,156,358
Tampa, Fla.....	223	82,678,009	2,406	4,076,437	6,301,089
Toledo, Ohio.....	417	187,892,873	7,502	12,991,506	16,427,231
Trenton, N. J.....	132	36,592,908	1,377	2,344,529	2,739,798
Tulsa, Okla.....	232	103,665,663	2,436	4,989,998	9,441,048
Utica, N. Y.....	184	59,359,197	1,972	3,049,811	5,589,123
Washington, D. C.....	496	261,083,044	7,573	13,700,384	14,305,374
Wichita, Kans.....	256	161,154,543	3,125	5,460,530	9,432,869
Wilmington, Del.....	127	102,114,388	1,742	3,319,264	9,331,074
Worcester, Mass.....	240	68,454,769	2,781	4,876,297	6,136,947
Yonkers, N. Y.....	74	27,695,447	809	1,080,831	2,802,030
Youngstown, Ohio.....	194	100,941,997	2,970	5,412,793	5,854,066