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## UNITED STATES SUMMARY TABLES

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TABLE 1A.—COMPARISON OF STORES, SALES, PERSONNEL, AND PAY ROLL  
BY MAJOR GROUPS AND PRINCIPAL KINDS OF BUSINESS: 1939, 1935, AND 1929

KIND OF BUSINESS	NUMBER OF STORES		SALES (Add 000)		ACTIVE PROPRIETORS OF UNINCORPORATED BUSINESSES		NUMBER OF EMPLOYEES* (Average for year)				TOTAL PAY ROLL* (Add 000)	
	1939	1935	1939	1935	1939	1935	1939	1935	1929	1939	1935	1929
<b>Major Business Groups</b>												
<b>Total, All Stores<sup>1</sup></b>	1,770,555	1,587,718	1,476,365	1,352,791	1,449,673	1,440,108	1,454,704	4,600,217	4,286,516	\$4,529,499	\$5,588,167	\$5,044,128
Food group	560,549	532,010	481,881	8,352,425	10,837,421	489,966	468,301	788,462	745,103	760,762	668,418	767,207
General stores (with food)	39,688	36,010	34,089	2,202,807	3,449,129	178,182	171,991	131,102	193,103	125,802	125,802	183,459
General merchandise group	50,267	44,651	40,686	4,619,751	5,903,682	173,798	148,321	113,296	359,716	354,140	304,036	254,284
Apparel group	106,959	95,968	81,296	2,656,242	4,240,893	82,329	73,414	99,613	171,875	181,804	91,296	95,362
Furniture—household—radio group	52,827	45,215	38,941	1,889,896	2,754,721	42,491	35,864	51,662	173,931	227,250	280,545	280,545
Automotive group <sup>1</sup>	60,132	50,459	39,379	4,236,586	6,043,366	61,594	51,964	66,151	389,298	411,359	361,871	629,648
Filling stations	79,518	197,588	121,513	1,967,714	7,787,423	231,475	179,870	255,527	203,753	144,552	177,128	158,262
Lumber—building—hardware group	241,633	175,188	150,586	1,964,275	3,845,624	65,755	60,157	85,579	320,257	312,160	221,113	468,512
Eating and drinking places	505,386	451,473	354,293	2,580,052	2,124,880	306,219	257,586	252,296	466,575	585,585	413,720	396,075
Drug stores	57,903	56,697	52,558	1,562,502	1,690,399	49,675	48,563	189,403	175,795	172,733	143,554	195,742
Other stores	215,473	173,760	186,665	4,220,785	4,980,050	192,509	154,371	398,268	321,289	459,149	348,523	584,965
<b>Principal Kinds of Business</b>												
<b>Food Group</b>	560,549	532,010	481,881	8,352,425	10,837,421	489,966	468,301	788,462	745,103	760,762	668,418	767,207
Grocery stores (without fresh meats)	200,503	188,758	151,876	2,202,807	3,449,129	178,182	171,991	131,102	193,103	125,802	125,802	183,459
Combination stores (groceries-meats)	187,034	168,233	115,549	4,149,813	5,903,682	173,798	148,321	113,296	359,716	354,140	304,036	254,284
Dairy products stores, milk dealers	16,834	16,860	8,478	576,551	726,961	13,518	13,684	7,942	79,964	157,970	114,994	114,610
Meat markets, fish markets	42,800	39,474	49,865	1,979,797	1,356,968	42,554	39,148	51,619	51,478	55,230	49,332	92,398
Candy, nut, confectionery stores	48,015	55,197	65,265	514,467	571,549	53,973	67,596	37,191	59,715	20,144	23,126	45,724
Fruit stores, vegetable markets	27,666	22,904	22,904	222,239	215,965	29,282	25,106	25,106	25,106	15,958	10,770	20,585
Other food stores	56,537	33,356	29,954	434,667	500,778	34,764	31,179	52,951	37,506	46,622	29,668	56,169
<b>General Stores (with food)</b>	39,688	36,010	34,089	810,342	2,570,744	39,646	36,783	121,366	82,841	132,865	60,735	115,511
<b>General Merchandise Group</b>	50,267	44,651	40,686	5,665,007	4,619,751	36,362	32,160	47,821	897,007	803,465	608,817	618,950
Department stores	4,074	4,201	4,221	3,974,998	4,350,098	560	756	1,441	586,052	611,706	469,910	620,990
Dry goods and general merchandise stores	29,247	28,709	28,505	713,208	1,189,856	25,910	25,558	59,037	65,750	69,975	49,612	102,578
Variety stores	106,959	95,968	81,296	976,801	1,889,896	9,892	5,846	7,343	171,875	181,804	91,296	95,362
<b>Apparel Group</b>	21,501	20,914	20,197	2,656,242	4,240,893	82,329	73,414	99,613	171,875	227,250	280,545	280,545
Men's boys' clothing stores	20,053	20,914	20,197	773,512	1,192,723	67,817	62,554	66,583	58,289	91,250	74,815	123,264
Family clothing stores	10,053	7,881	429,454	358,849	552,353	8,317	6,060	9,345	66,777	51,660	47,405	65,086
Women's ready-to-wear stores	25,820	21,975	18,253	1,009,494	1,087,601	20,711	17,068	15,751	133,586	132,674	103,047	134,582
Accessories, other apparel stores	29,098	26,231	33,086	429,448	601,397	23,435	21,435	29,755	57,969	68,671	56,610	100,105
Shoe stores (all kinds)	20,487	18,967	24,259	1,773,064	2,859,896	12,005	11,668	18,408	64,947	69,750	58,223	82,218
<b>Furniture—Household—Radio Group</b>	52,827	45,215	38,941	1,735,257	2,754,721	42,491	35,864	51,662	173,931	227,250	280,545	280,545
Furniture stores	18,802	17,043	25,153	793,157	1,509,815	17,561	14,855	25,427	104,151	125,762	146,311	196,577
Other home furnishings stores	12,012	9,778	8,620	156,995	303,450	1,080	8,874	6,435	35,192	24,055	26,454	48,015
Household appliance, radio dealers	20,913	18,396	24,668	436,823	474,746	14,036	12,036	16,100	110,361	91,029	62,668	189,505
<b>Automotive Group<sup>1</sup></b>	60,132	50,459	39,379	5,949,597	4,236,586	61,594	51,964	66,151	389,298	507,947	361,871	629,648
Motor-vehicle dealers (new)	33,609	30,294	42,204	4,810,245	6,266,580	29,089	25,484	40,425	316,702	345,951	420,598	537,205
Used-car dealers	6,980	4,751	5,097	193,780	122,204	6,808	4,755	5,036	9,868	14,177	10,769	11,805
Accessory, tire, battery dealers	18,525	14,343	22,513	523,685	599,295	14,424	10,364	20,961	45,751	70,665	54,557	76,104
Other automotive	1,018	1,071	1,765	20,967	36,579	937	991	1,729	2,007	2,517	2,271	4,534
<b>Filling Stations</b>	241,633	197,588	121,513	2,822,495	1,787,423	231,475	179,870	255,527	203,753	144,552	177,128	158,262
<b>Lumber—Building Group</b>	39,688	36,010	34,089	1,761,205	2,621,064	26,135	22,864	43,480	169,799	227,656	220,628	359,985
Lumber and building materials dealers	25,067	21,149	26,577	1,478,459	1,981,284	14,002	10,619	17,056	135,273	147,515	108,801	222,854
Heating, plumbing, paint, electrical stores	14,600	15,404	26,437	238,746	639,780	12,133	13,045	26,424	34,526	43,537	41,373	137,131
<b>Hardware Group</b>	39,688	36,010	34,089	758,979	1,224,580	39,620	36,293	42,099	82,497	67,716	82,821	70,939
Hardware stores	29,147	26,996	25,350	629,276	706,053	28,709	26,472	27,692	56,762	45,658	63,679	75,272
Farm implement—tractor—hardware dealers	10,499	9,637	12,242	344,433	518,507	10,911	9,821	14,407	25,735	22,058	27,853	35,105
<b>Eating Places</b>	169,792	153,468	134,293	2,135,020	1,666,899	170,002	156,582	149,948	495,752	405,896	312,232	396,075
<b>Drinking Places</b>	135,594	98,005	---	1,385,032	723,951	---	---	---	---	---	---	---
<b>Drug Stores</b>	57,903	56,697	52,558	1,562,502	1,690,399	49,675	48,563	57,415	159,130	172,733	143,554	195,742
<b>Liquor Retail Stores (packaged goods)</b>	19,136	12,105	---	586,351	328,507	---	---	---	---	---	---	---
<b>Other Retail Stores</b>	172,375	139,135	175,618	3,496,457	4,841,982	154,895	122,900	170,703	349,792	407,609	313,752	563,830
Fuel, ice, fuel-oil dealers	4,172	35,293	19,118	1,015,442	859,018	37,210	31,626	17,729	105,484	91,573	106,066	121,347
Hay, grain and feed stores	16,772	11,374	21,364	623,977	990,742	13,953	9,532	22,523	19,044	18,447	17,681	45,745
Farm and garden supply stores	4,915	9,176	5,740	1,552,312	1,288,422	4,074	5,818	13,710	18,762	13,447	15,294	15,294
Jewelry stores	14,559	12,447	19,988	234,883	556,261	13,077	11,096	19,962	25,709	42,871	53,965	69,565
Cigar stores, cigar stands	18,504	15,350	35,248	207,781	182,950	16,748	13,717	33,962	15,111	33,965	13,026	34,235
Florists	16,055	11,242	9,528	148,741	176,201	10,970	10,015	12,128	17,820	22,641	15,964	30,760
News dealers	7,407	7,071	10,285	76,427	149,866	6,038	5,608	11,671	18,843	24,127	6,335	14,890
Other retail stores	52,961	37,424	54,507	913,062	582,448	47,651	32,504	52,046	82,651	107,953	100,003	231,998
Second-hand stores	23,962	22,550	15,065	139,007	148,068	24,014	16,069	22,600	17,417	20,758	17,113	20,163

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
<sup>1</sup> Previously published totals for the automotive group, for 1935 and 1929, are revised to exclude service garages and other automotive service businesses whose receipts from service sales exceed their sales of merchandise. These are now included in the Census of Service Establishments.

## CENSUS OF BUSINESS

TABLE 2A.—STORES, SALES, PERSONNEL, PAY ROLL, AND STOCKS

## UNITED STATES SUMMARY

## BY KINDS OF BUSINESS

KIND OF BUSINESS	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>United States Totals</b> .....	1,770,355	\$42,041,790	1,613,873	4,600,217	3,730,932	869,285	\$4,529,499	\$4,210,768	\$318,731	\$5,116,583
1939.....	1,587,718	32,791,212	1,440,108	3,988,258	(2)	(2)	3,568,187	3,358,059	230,108	4,271,280
1935 <sup>1</sup> .....	1,476,365	48,329,652	1,454,704	4,286,516	3,729,442	557,074	5,044,128	4,887,446	156,682	7,199,656
<b>Food Group</b> .....	560,549	10,184,967	516,976	798,462	605,798	192,664	780,762	699,915	60,847	589,938
Grocery stores (without fresh meats)	200,303	2,225,435	178,182	131,102	91,818	39,184	99,006	99,006	11,657	196,202
Combination stores (groceries-meats)	187,034	5,496,518	173,799	408,900	300,182	108,718	354,140	320,850	33,310	345,947
Dairy products stores	7,582	142,728	4,111	20,314	16,095	4,219	17,892	16,258	1,634	5,237
Milk dealers	9,452	597,285	9,207	81,586	79,014	2,572	140,078	138,897	1,181	4,859
Meat markets	35,630	700,243	35,886	47,798	37,419	10,379	50,984	46,995	3,991	7,817
Fish (sea food) markets	6,730	50,554	6,968	5,280	3,872	1,408	4,246	3,759	487	480
Candy, nut stores	4,625	40,200	5,087	5,113	1,682	5,040	4,490	550	1,191	1,191
Confectionery stores	43,590	255,100	42,690	23,801	16,830	6,971	15,104	12,810	2,294	13,411
Delicatessen stores	9,909	132,365	9,895	8,140	6,571	1,569	6,911	6,366	545	9,109
Fruit stores, vegetable markets	27,666	222,259	28,282	20,075	14,355	5,720	15,993	14,256	1,737	5,187
Bakeries, caterers	16,985	168,027	14,284	26,941	20,131	6,810	21,755	19,486	2,249	1,398
Egg and poultry dealers	6,532	63,350	6,545	4,966	3,068	1,898	5,514	2,928	586	670
Other food stores	4,911	71,125	4,040	12,784	11,230	1,554	14,462	13,856	626	4,420
<b>General Stores (with food)</b> .....	39,688	810,342	38,646	60,701	49,372	11,329	47,376	44,650	2,726	174,130
<b>General Merchandise Group</b> .....	50,267	5,665,007	36,362	867,007	625,005	242,004	803,485	716,558	86,927	922,178
Department stores	4,074	3,974,998	560	568,052	452,605	115,449	611,706	561,507	50,199	561,463
Dry goods stores	15,628	229,286	14,749	26,597	21,129	5,468	22,730	21,128	1,604	77,192
General merchandise stores with food	2,737	112,108	2,448	10,828	8,987	1,841	9,409	8,941	468	25,767
General merchandise stores—other	10,882	371,814	8,714	51,764	35,141	16,623	37,856	34,100	3,756	118,072
Variety stores	16,946	976,801	9,892	211,766	107,163	104,603	121,804	90,884	30,920	159,654
<b>Apparel Group</b> .....	106,959	3,258,772	82,329	388,737	300,731	88,006	420,825	388,399	32,424	674,674
Men's-boys' furnishings stores	5,122	93,203	4,187	7,273	5,778	1,495	9,049	8,485	564	27,258
Men's-boys' hat stores	802	15,598	465	1,580	1,155	425	1,813	1,675	144	2,606
Men's-boys' clothing stores (and furnishings)	15,577	684,511	13,194	57,730	49,314	8,416	80,382	78,951	3,461	194,671
Family clothing stores	10,055	429,454	8,317	56,534	44,383	11,951	58,478	54,595	3,885	108,800
Women's ready-to-wear stores	25,820	1,009,494	20,711	133,586	106,481	27,105	132,874	122,747	9,927	127,752
Furriers, fur shops	2,214	94,133	1,794	10,289	9,258	1,031	16,809	15,924	885	18,761
Millinery stores	10,799	118,586	7,472	23,559	17,264	6,295	18,888	16,842	2,246	5,023
Corset and lingerie shops	2,338	27,958	2,111	3,254	2,611	643	3,077	2,968	209	6,265
Hosiery shops	2,293	35,507	1,531	7,989	2,907	5,082	3,893	2,870	1,023	4,562
Other women's accessories stores	1,863	37,318	1,261	4,090	2,916	1,174	5,769	3,349	420	6,492
Infants' wear shops	625	15,456	554	1,341	1,050	291	1,275	1,163	112	3,223
Other apparel stores	3,292	36,448	3,204	5,186	4,170	1,016	4,872	4,442	430	8,145
Custom tailors	5,674	66,282	5,523	12,580	9,524	2,856	16,088	13,854	2,234	10,149
Men's shoe stores	2,472	78,770	650	5,594	4,465	1,229	7,462	7,114	348	16,427
Family shoe stores	15,280	384,156	10,417	40,711	28,097	12,614	42,851	38,720	4,111	115,247
Women's shoe stores	2,755	154,138	938	17,741	11,358	6,383	19,457	17,000	2,457	25,293
<b>Furniture—Household—Radio Group</b> .....	52,827	1,733,257	42,491	213,655	188,780	24,875	280,545	267,202	13,343	568,761
Furniture stores	19,902	973,157	17,361	104,151	97,851	6,300	146,311	143,162	3,149	213,575
Floorcoverings stores	1,986	56,618	1,822	6,083	5,396	687	9,311	8,732	579	15,148
Drapery, curtain, upholstery stores	930	15,843	859	1,906	1,612	294	2,054	1,888	166	3,702
China, glassware, metalware stores	778	21,821	582	2,915	2,636	279	3,655	3,555	100	6,755
Interior decorators	886	27,950	759	3,255	2,739	496	4,876	4,300	376	4,536
Antique shops	3,324	17,743	3,321	1,594	1,346	248	2,178	2,081	97	18,815
Other home-furnishings stores	4,108	84,772	3,733	19,459	17,715	1,744	21,355	20,358	977	19,290
Household appliance dealers	11,095	294,518	4,846	49,185	36,925	12,260	60,301	55,681	6,820	45,979
Radio—household appliance stores	6,907	190,180	6,465	19,512	17,583	2,129	23,596	22,499	1,097	29,968
Radio stores	2,409	22,901	2,361	2,261	2,000	261	2,481	2,365	96	3,758
Radio—musical instrument stores	502	25,774	580	3,334	3,157	177	4,667	4,581	86	6,035
<b>Automotive Group</b> .....	60,132	5,548,687	51,238	389,298	376,070	13,228	507,947	500,913	7,034	554,960
Motor-vehicle dealers (new and trade-in)	51,511	4,292,716	27,318	287,270	280,008	7,262	378,615	374,358	4,277	403,960
Motor-vehicle—farm implement dealers	1,170	88,607	1,239	6,638	6,292	346	7,259	7,090	189	13,449
Motor-vehicle dealers (retail-wholesale)	928	428,922	512	22,794	22,433	361	34,714	34,505	209	31,649
Used-car dealers	6,960	193,790	6,808	12,981	11,540	1,441	14,177	13,474	703	25,985
Accessory, tire, battery dealers	18,525	523,685	14,424	57,601	55,997	3,604	70,665	69,126	1,539	75,611
Motorcycle dealers	513	8,619	504	895	815	80	1,023	982	41	2,032
Aircraft dealers	51	2,358	22	273	255	18	375	366	9	497
Motorboat, yacht dealers	454	9,990	411	846	730	116	1,119	1,032	87	1,739
<b>Filling Stations</b> .....	241,858	2,822,495	231,475	235,527	196,412	39,115	198,934	185,658	13,276	99,401
<b>Lumber—Building Group</b> .....	39,567	1,761,205	28,155	189,799	145,223	24,576	220,628	206,682	13,946	389,055
Lumber yards	20,621	1,196,817	10,615	109,624	94,247	15,377	143,289	135,627	7,642	295,714
Building-materials dealers	4,446	281,642	3,887	25,649	21,585	4,064	34,002	31,254	2,748	36,583
Heating—plumbing equipment dealers	4,262	102,404	3,644	14,952	12,470	2,482	18,924	17,129	1,795	15,470
Paint, glass, wallpaper stores	8,480	152,673	6,781	15,642	13,610	2,032	19,495	18,176	1,319	55,012
Electrical supply stores	1,858	27,669	1,708	3,952	3,311	641	4,938	4,496	442	6,274
<b>Hardware Group</b> .....	39,646	973,709	39,620	82,497	73,755	8,742	91,532	87,482	4,050	317,063
Hardware stores	29,147	629,276	28,709	56,762	51,198	5,564	63,679	61,193	2,486	227,852
Farm implement—tractor—hardware dealers	10,499	344,433	10,911	25,735	22,557	3,178	27,853	26,289	1,564	89,211
<b>Eating Places</b> .....	169,792	2,135,020	170,002	594,648	513,746	80,902	405,896	379,630	26,066	34,900
Restaurants, cafeterias, lunchrooms	99,068	1,764,854	101,276	529,528	465,747	63,781	364,451	346,149	21,302	29,466
Lunch counters and stands	62,673	332,295	61,364	58,728	43,664	15,064	57,532	53,585	4,147	4,487
Soft drink, juice, ice cream stands	8,051	37,871	7,362	6,392	4,335	2,057	5,613	5,296	617	947
<b>Drinking Places</b> .....	135,594	1,385,032	136,217	212,235	167,523	44,712	159,689	144,269	15,420	38,164
Drinking places with meals	82,310	967,736	82,596	159,966	129,277	31,689	118,775	108,151	10,624	25,954
Drinking places—other	53,284	417,296	53,621	52,269	39,246	13,025	40,914	36,118	4,796	12,210
<b>Drug Stores</b> .....	57,903	1,582,502	49,673	189,403	156,142	33,261	172,735	160,337	12,396	304,683
Drug stores with fountain	39,452	1,205,241	33,257	156,366	129,351	27,015	137,994	128,066	9,928	218,799
Drug stores—other	18,451	357,261	16,416	33,037	26,791	6,246	34,739	32,271	2,468	86,084

For footnotes, see end of table.

# RETAIL TRADE:1939

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TABLE 2 A.—STORES, SALES, PERSONNEL, PAY ROLL, AND STOCKS  
BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

KIND OF BUSINESS	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
Liquor Stores (packaged goods).....	19,136	\$586,351	13,670	25,676	22,747	2,929	\$50,782	\$29,590	\$1,192	\$66,203
Other Retail Stores.....	172,375	3,496,437	154,825	349,792	291,123	58,669	407,809	380,180	27,449	543,135
Fuel and ice dealers.....	58,529	887,617	54,764	96,515	75,868	20,447	109,910	97,662	12,228	66,445
Fuel-oil retailers.....	2,843	125,925	2,426	9,189	8,061	1,108	13,873	13,018	855	5,089
Hay, grain, and feed stores (with groceries).....	1,860	64,912	1,523	3,905	3,137	768	3,210	3,008	202	6,203
Hay, grain, and feed—farm implements.....	1,128	82,820	785	4,786	4,161	625	5,032	4,778	254	10,280
Hay, grain, and feed stores—other.....	13,786	476,245	11,645	26,660	22,456	4,204	25,707	24,080	1,627	42,394
Farm and garden supply stores.....	4,915	155,312	4,074	13,710	10,601	3,109	13,447	12,205	1,242	21,498
Jewelry stores.....	14,559	561,595	13,077	35,249	32,441	2,808	53,965	52,663	1,302	162,599
Book stores.....	2,845	73,842	2,156	12,434	10,584	1,850	13,932	13,145	787	16,152
Stationery stores.....	3,497	58,814	3,317	6,690	5,744	946	7,703	7,363	320	12,933
Cigar stores, cigar stands.....	18,504	207,781	16,748	14,425	11,808	2,617	14,085	13,242	843	18,456
Florists.....	16,055	148,741	16,074	23,128	18,801	4,327	22,641	20,911	1,730	9,493
Gift, novelty, souvenir shops.....	7,429	53,568	7,227	6,517	4,896	1,421	5,548	5,015	533	17,076
News dealers.....	7,407	72,427	6,038	11,671	6,591	5,080	6,335	5,374	961	5,694
Office, store appliance and equipment dealers.....	3,600	146,216	2,850	19,949	19,072	877	29,049	28,569	480	27,108
Office, store, school supply dealers.....	1,539	59,370	1,124	8,097	7,614	485	11,500	11,076	224	12,619
Opticians.....	5,995	60,567	5,412	7,655	6,919	736	11,919	11,858	265	6,770
Photographic supply—camera stores.....	1,112	32,343	962	3,277	3,047	230	4,096	3,976	110	6,412
Sporting goods stores.....	2,605	56,914	2,395	5,229	4,641	588	6,653	6,408	245	16,234
Bicycle shops.....	941	6,837	937	765	615	150	630	576	54	1,620
Luggage stores.....	759	19,345	606	1,942	1,749	193	2,601	2,491	110	6,080
Piano, musical instrument stores.....	2,930	65,127	2,534	8,282	7,441	841	11,049	10,588	461	16,237
Scientific, medical instrument and supply dealers.....	961	17,509	774	2,113	1,954	159	3,007	2,917	90	3,222
Other retail stores.....	18,778	259,610	17,339	28,024	22,922	5,102	31,927	29,379	2,548	54,321
Second-hand Stores.....	23,962	138,007	24,014	22,900	18,527	4,273	20,758	19,123	1,635	41,140
Book stores (second-hand).....	588	4,050	578	441	364	77	488	457	31	2,790
Clothing, shoe stores (second-hand).....	3,558	9,766	3,430	1,673	1,186	487	922	836	86	2,380
Furniture stores (second-hand).....	7,875	31,463	7,882	4,016	3,085	931	3,061	2,746	315	6,461
Tires, accessories, parts (second-hand).....	6,403	39,863	6,814	8,208	7,000	1,208	6,888	6,399	499	8,953
Pawn shops (sales).....	1,373	22,868	1,252	2,993	2,744	249	4,557	4,227	130	12,904
Other second-hand stores.....	4,165	29,997	4,058	5,469	4,148	1,321	5,042	4,468	574	7,652

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 1 Revised to exclude service garages and other automotive service businesses formerly classified as Retail but now included in the Service Census.  
 2 Data not available.

## CENSUS OF BUSINESS

TABLE 2B.—COMPARISON OF STORES, SALES, PERSONNEL, PAY ROLL, AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES: 1939, 1935,<sup>1</sup> AND 1929<sup>2</sup>

## UNITED STATES SUMMARY

DIVISION AND STATE		Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
					Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES		1939.....	1,770,355	\$42,041,790	1,613,673	4,600,217	3,730,932	869,285	\$4,529,499	\$4,210,768	\$5,116,583
		1935.....	1,587,718	32,791,212	1,440,108	3,898,258	(2)	(2)	3,568,167	3,338,059	4,271,280
		1929.....	1,476,365	48,329,652	1,454,704	4,288,516	3,729,442	557,074	5,044,128	4,887,446	7,199,656
GEOGRAPHIC DIVISIONS:											
New England.....		1939.....	121,888	3,318,214	101,716	362,133	290,945	71,188	377,957	350,694	361,784
		1935.....	109,582	2,687,620	90,967	324,863	(2)	(2)	317,000	295,347	306,486
		1929.....	104,618	3,732,087	94,441	353,152	303,159	49,993	411,822	397,596	506,282
Middle Atlantic.....		1939.....	412,619	10,291,937	376,068	1,068,613	888,244	180,569	1,170,430	1,095,764	1,245,297
		1935.....	389,405	8,374,439	344,390	969,724	(2)	(2)	976,484	917,996	1,085,256
		1929.....	372,026	12,527,976	350,414	1,063,140	934,624	128,516	1,362,975	1,325,599	1,886,856
East North Central.....		1939.....	564,508	9,251,114	332,029	1,031,047	817,752	213,295	1,028,315	946,517	1,046,193
		1935.....	326,862	7,103,071	295,769	861,846	(2)	(2)	790,551	733,564	652,202
		1929.....	304,986	11,113,186	290,328	990,429	857,515	132,914	1,217,620	1,178,915	1,514,152
West North Central.....		1939.....	197,909	4,138,883	185,927	459,926	364,545	95,381	401,238	370,341	584,556
		1935.....	182,051	3,471,806	171,236	405,823	(2)	(2)	334,037	309,721	513,505
		1929.....	161,593	5,178,845	162,404	456,292	389,587	66,725	482,899	464,342	856,798
South Atlantic.....		1939.....	199,371	4,368,947	174,561	519,636	423,671	95,965	447,647	419,549	512,538
		1935.....	178,036	3,267,957	157,391	417,269	(2)	(2)	338,898	320,095	418,563
		1929.....	162,295	4,138,337	159,100	399,711	344,538	55,173	407,206	394,283	626,201
East South Central.....		1939.....	101,065	1,845,057	93,025	211,275	172,177	39,098	162,575	152,300	241,507
		1935.....	90,688	1,371,619	86,069	172,429	(2)	(2)	127,588	119,962	196,082
		1929.....	85,315	2,137,499	89,610	194,708	169,196	25,512	187,323	181,685	337,197
West South Central.....		1939.....	159,768	3,101,358	148,785	366,048	306,287	59,761	293,418	277,828	415,528
		1935.....	132,615	2,284,559	126,539	285,952	(2)	(2)	220,558	208,937	332,829
		1929.....	128,542	5,654,572	132,446	324,486	285,504	38,982	336,029	326,116	595,586
Mountain.....		1939.....	57,459	1,427,541	53,112	145,340	117,961	27,379	145,205	135,075	188,110
		1935.....	46,599	1,082,660	42,198	112,456	(2)	(2)	106,896	99,486	152,158
		1929.....	42,022	1,515,313	40,695	127,736	112,244	15,492	150,659	145,894	245,900
Pacific.....		1939.....	155,568	4,298,759	148,450	436,199	349,350	86,849	502,714	462,700	523,270
		1935.....	134,080	3,147,501	125,549	347,696	(2)	(2)	356,555	332,951	414,599
		1929.....	115,168	4,331,837	115,266	376,862	333,095	43,767	487,615	473,016	632,724
New England:											
Maine.....		1939.....	13,455	281,556	11,821	28,113	23,092	5,021	26,079	24,321	37,814
		1935.....	11,936	226,911	10,531	23,995	(2)	(2)	21,589	19,903	32,583
		1929.....	10,453	300,010	9,700	25,536	22,085	3,451	26,895	25,845	51,878
New Hampshire.....		1939.....	7,435	183,100	6,800	18,149	14,799	3,350	17,322	16,056	21,408
		1935.....	6,797	149,654	6,110	15,868	(2)	(2)	14,524	13,556	18,588
		1929.....	6,181	180,248	5,955	15,697	13,216	2,481	16,215	15,521	27,306
Vermont.....		1939.....	5,423	123,569	4,942	12,010	9,705	2,305	10,707	9,904	17,887
		1935.....	4,626	96,724	4,210	9,739	(2)	(2)	8,483	7,868	15,488
		1929.....	4,831	148,281	4,912	11,229	9,851	1,378	12,210	11,782	26,225
Massachusetts.....		1939.....	59,217	1,737,690	47,538	203,312	161,042	42,270	212,966	196,502	176,600
		1935.....	53,606	1,446,212	43,404	183,419	(2)	(2)	179,259	166,478	149,937
		1929.....	52,661	2,031,839	46,705	202,958	173,972	28,986	236,296	228,589	256,367
Rhode Island.....		1939.....	10,485	275,447	9,100	30,301	23,781	6,520	30,978	28,571	29,209
		1935.....	8,791	217,728	7,369	28,522	(2)	(2)	27,335	25,572	24,947
		1929.....	9,155	313,978	8,339	31,228	26,596	4,632	35,203	33,991	40,459
Connecticut.....		1939.....	25,873	717,262	21,715	70,248	58,526	11,722	79,905	75,340	78,866
		1935.....	23,626	550,391	19,343	63,340	(2)	(2)	66,010	61,970	65,543
		1929.....	21,337	757,731	18,850	66,504	57,439	9,065	85,003	82,068	104,027
Middle Atlantic:											
New York.....		1939.....	209,425	5,578,159	191,259	567,150	481,254	85,896	660,093	622,640	679,706
		1935.....	198,608	4,704,233	175,421	521,430	(2)	(2)	562,113	531,007	609,118
		1929.....	183,615	6,968,931	169,129	562,797	501,916	60,881	773,533	754,596	1,031,966
New Jersey.....		1939.....	68,851	1,580,401	59,277	153,673	125,616	27,857	171,619	159,333	166,727
		1935.....	65,688	1,206,990	56,561	134,768	(2)	(2)	138,575	129,917	135,888
		1929.....	57,780	1,811,257	53,595	141,980	122,889	19,091	187,635	182,193	245,037
Pennsylvania.....		1939.....	134,543	3,133,377	125,532	347,790	281,174	66,616	338,718	313,791	398,864
		1935.....	125,109	2,463,216	112,408	313,508	(2)	(2)	275,796	257,072	340,450
		1929.....	130,631	3,747,788	127,690	358,363	309,819	48,544	402,007	388,810	609,853
East North Central:											
Ohio.....		1939.....	93,041	2,441,293	82,712	270,425	216,385	54,040	271,073	249,773	252,393
		1935.....	89,303	1,940,051	79,193	239,145	(2)	(2)	217,016	200,905	210,104
		1929.....	80,155	2,829,354	74,786	280,793	225,031	35,762	310,955	301,108	382,612
Indiana.....		1939.....	47,517	1,066,383	44,003	123,192	97,879	25,313	110,895	102,375	129,048
		1935.....	40,318	771,377	37,620	96,473	(2)	(2)	80,388	74,149	100,033
		1929.....	39,402	1,300,458	38,463	115,269	97,812	17,457	122,122	117,743	172,275
Illinois.....		1939.....	109,132	2,857,646	100,099	332,003	264,267	67,736	339,072	311,966	337,898
		1935.....	95,033	2,152,432	85,694	268,888	(2)	(2)	259,578	243,905	272,381
		1929.....	93,432	3,658,560	89,019	331,078	289,582	41,496	428,553	415,376	501,671
Michigan.....		1939.....	67,414	1,820,798	61,129	198,018	158,453	39,565	204,026	188,951	197,524
		1935.....	59,820	1,377,122	54,229	161,314	(2)	(2)	150,637	140,350	157,605
		1929.....	53,952	2,202,405	51,148	180,121	158,253	21,868	237,340	230,893	275,496
Wisconsin.....		1939.....	47,604	1,064,994	44,086	107,409	80,768	26,641	103,249	93,452	129,330
		1935.....	42,588	862,109	39,033	96,026	(2)	(2)	82,932	74,255	8,677
		1929.....	38,045	1,222,409	36,912	103,168	86,837	16,331	118,650	113,795	182,079
For footnotes, see end of table.											

For footnotes, see end of table.

# RETAIL TRADE: 1939

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TABLE 2B.—COMPARISON OF STORES, SALES, PERSONNEL, PAY ROLL, AND STOCKS

BY GEOGRAPHIC DIVISIONS AND STATES: 1939, 1935<sup>1</sup> AND 1929<sup>1</sup>—Con.

UNITED STATES SUMMARY

DIVISION AND STATE		Number of stores	Sales  (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost  (add 000)
					Total	Full-time	Part-time	Total	Full-time	Part-time	
West North Central:											
Minnesota	1939	40,448	\$1,017,195	38,932	106,282	84,481	21,801	\$104,204	\$95,908	\$8,296	\$135,986
	1935	35,481	808,857	33,113	90,967	(2)	(2)	81,796	76,088	5,710	111,518
	1929	29,206	1,036,012	29,091	90,918	79,855	11,063	101,246	97,926	3,320	165,169
Iowa	1939	39,024	822,905	37,111	87,684	68,124	19,560	72,514	66,580	5,934	112,693
	1935	36,768	640,621	35,617	71,802	(2)	(2)	54,768	49,922	4,846	92,696
	1929	30,933	956,008	31,395	83,128	68,494	14,634	83,502	79,609	3,893	158,330
Missouri	1939	53,196	1,102,503	49,328	132,583	107,437	25,146	119,237	110,724	8,513	142,484
	1935	48,581	955,027	45,059	122,579	(2)	(2)	102,261	95,689	6,572	131,163
	1929	44,586	1,422,449	44,080	136,541	119,947	16,594	148,283	143,697	4,586	222,154
North Dakota	1939	8,549	156,137	7,818	15,227	12,244	2,983	12,960	12,038	922	27,234
	1935	8,464	147,327	7,833	13,776	(2)	(2)	11,905	10,978	927	25,275
	1929	7,611	230,602	7,482	16,333	13,940	2,393	17,487	16,762	705	44,870
South Dakota	1939	9,817	169,596	8,954	17,507	13,518	3,789	13,592	12,565	1,027	28,773
	1935	9,014	144,333	8,302	15,252	(2)	(2)	11,827	10,931	896	27,144
	1929	8,350	249,935	8,419	19,731	15,911	3,820	19,822	18,766	1,056	47,637
Nebraska	1939	19,330	397,196	18,004	44,353	34,769	9,584	36,221	33,455	2,766	64,464
	1935	17,990	354,520	16,774	40,135	(2)	(2)	32,518	30,025	2,493	59,042
	1929	16,682	553,611	17,351	46,579	38,623	7,956	48,188	46,044	2,144	99,284
Kansas	1939	27,545	473,551	25,780	56,490	43,972	12,518	42,510	39,071	3,439	72,922
	1935	25,753	441,121	24,538	51,312	(2)	(2)	38,960	36,068	2,872	66,867
	1929	24,045	730,228	24,586	63,062	52,817	10,245	64,371	61,518	2,853	119,354
South Atlantic:											
Delaware	1939	4,544	110,052	4,001	10,972	9,043	1,929	11,168	10,587	601	12,193
	1935	4,257	76,019	3,828	8,942	(2)	(2)	8,226	7,776	450	9,708
	1929	3,527	101,861	3,240	8,947	7,550	1,397	9,551	9,192	359	14,562
Maryland	1939	25,566	619,273	23,774	70,750	58,175	12,575	66,079	61,667	4,412	61,590
	1935	22,515	457,305	20,657	58,612	(2)	(2)	50,840	47,824	3,016	52,101
	1929	20,371	610,967	19,356	58,616	52,238	6,378	62,764	61,109	1,655	77,961
District of Columbia	1939	6,893	402,768	5,498	48,072	41,408	6,664	56,007	52,798	3,209	55,511
	1935	6,341	329,034	4,667	41,675	(2)	(2)	43,473	41,677	1,796	29,009
	1929	5,815	332,393	5,027	33,806	30,764	3,042	43,306	42,106	1,200	37,463
Virginia	1939	29,610	628,172	25,389	74,864	61,869	12,995	63,867	60,124	3,743	82,708
	1935	25,860	466,768	22,944	57,104	(2)	(2)	47,776	45,239	2,537	68,187
	1929	25,036	591,763	24,854	58,513	50,718	7,795	59,659	57,740	1,919	104,492
West Virginia	1939	18,928	403,989	16,202	42,518	34,420	7,898	38,263	35,908	2,355	51,252
	1935	16,285	329,383	16,225	36,776	(2)	(2)	31,142	29,097	2,045	44,612
	1929	16,501	441,072	16,476	36,087	31,636	4,451	40,968	39,870	1,098	72,018
North Carolina	1939	33,826	633,240	29,890	79,404	60,700	18,704	60,052	55,646	4,406	79,483
	1935	28,654	460,083	26,442	59,328	(2)	(2)	43,602	40,850	2,772	66,417
	1929	27,680	642,550	28,780	59,317	48,183	11,134	56,123	53,834	2,289	104,862
South Carolina	1939	18,520	332,224	15,759	41,119	31,740	9,379	29,093	27,108	1,985	32,330
	1935	16,196	246,214	14,142	32,659	(2)	(2)	22,229	20,785	1,444	27,080
	1929	14,452	296,674	14,072	29,450	23,770	5,680	25,316	24,256	1,060	38,583
Georgia	1939	32,870	624,765	28,797	78,947	64,527	14,420	59,874	55,028	3,848	80,723
	1935	30,355	481,197	27,614	65,782	(2)	(2)	46,195	43,737	2,458	65,598
	1929	27,640	627,171	27,821	65,001	55,761	9,240	58,792	56,976	1,816	95,614
Florida	1939	28,614	614,464	25,251	73,190	61,789	11,401	64,244	60,703	3,541	76,748
	1935	23,573	421,934	20,872	56,391	(2)	(2)	45,415	43,130	2,285	55,651
	1929	21,293	493,886	19,474	49,974	43,918	6,056	50,727	49,200	1,527	80,846
East South Central:											
Kentucky	1939	30,919	520,135	28,970	55,062	44,284	10,778	46,090	42,500	3,590	71,413
	1935	28,139	382,761	26,954	47,293	(2)	(2)	36,101	33,775	2,326	58,087
	1929	25,927	577,929	27,131	52,341	45,318	7,023	51,667	50,044	1,623	97,608
Tennessee	1939	28,198	606,489	25,980	71,869	58,677	13,192	55,924	52,549	3,375	75,761
	1935	26,470	477,720	25,017	60,310	(2)	(2)	45,948	43,375	2,573	63,061
	1929	22,368	632,612	24,057	61,140	53,302	7,838	59,144	57,451	1,693	97,450
Alabama	1939	23,916	435,973	21,715	51,830	42,817	9,013	37,826	35,749	2,077	55,987
	1935	21,351	334,223	19,870	41,818	(2)	(2)	29,896	28,274	1,622	46,452
	1929	20,456	518,972	20,845	48,730	42,362	6,368	46,791	45,451	1,340	82,169
Mississippi	1939	18,032	282,440	16,360	32,514	26,399	6,115	22,735	21,502	1,233	38,146
	1935	14,728	176,915	14,228	23,008	(2)	(2)	15,443	14,538	905	28,482
	1929	16,564	407,986	17,577	32,497	28,214	4,283	29,721	28,739	982	59,970
West South Central:											
Arkansas	1939	20,528	298,301	19,071	32,581	26,480	6,101	23,775	22,418	1,357	45,828
	1935	17,653	238,809	17,478	27,590	(2)	(2)	19,135	17,935	1,200	39,544
	1929	17,167	406,206	18,510	33,482	28,679	4,803	31,988	30,874	1,112	71,528
Louisiana	1939	25,469	486,250	22,845	63,638	55,926	7,712	49,000	46,873	2,127	58,775
	1935	22,615	341,911	20,797	49,808	(2)	(2)	36,369	34,833	1,536	47,224
	1929	22,559	469,755	23,081	49,207	45,785	3,422	47,698	46,851	847	71,810
Oklahoma	1939	28,722	513,091	27,221	59,988	48,577	11,411	48,953	45,913	3,040	75,801
	1935	24,734	430,084	23,837	52,709	(2)	(2)	40,440	37,922	2,518	65,437
	1929	25,984	781,121	26,220	65,944	57,306	8,638	71,951	69,574	2,357	127,427
Texas	1939	85,249	1,803,716	79,648	209,841	175,304	34,537	171,690	162,624	9,066	235,126
	1935	67,613	1,273,755	64,427	156,045	(2)	(2)	124,414	118,247	6,167	180,624
	1929	62,832	1,997,490	64,635	175,853	153,734	22,119	184,414	178,817	5,597	322,821

For footnotes, see end of table.

## CENSUS OF BUSINESS

TABLE 2B.—COMPARISON OF STORES, SALES, PERSONNEL, PAY ROLL, AND STOCKS

UNITED STATES SUMMARY BY GEOGRAPHIC DIVISIONS AND STATES: 1939, 1935,<sup>1</sup> AND 1929<sup>1</sup>—Con.

DIVISION AND STATE	Number of stores	Sales  (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)	
				Total	Full-time	Part-time	Total	Full-time	Part-time		
Mountain:											
Montana.....	1939.....	8,481	\$222,008	7,867	19,963	16,085	3,878	\$21,505	\$19,775	\$1,730	\$32,061
	1935.....	7,490	185,556	6,828	17,278	(2)	(2)	18,287	16,714	1,573	28,979
	1929.....	6,521	238,293	6,220	17,822	15,604	2,218	22,493	21,769	724	44,684
Idaho.....	1939.....	6,804	175,873	6,223	16,549	13,150	3,399	16,189	15,082	1,107	23,970
	1935.....	5,553	137,855	4,999	12,828	(2)	(2)	12,445	11,603	842	19,318
	1929.....	4,824	165,352	4,425	12,638	10,977	1,661	14,889	14,336	553	28,303
Wyoming.....	1939.....	4,113	100,233	3,863	8,938	7,407	1,531	9,346	8,732	614	14,826
	1935.....	3,323	81,439	3,051	7,213	(2)	(2)	7,305	6,871	434	12,311
	1929.....	2,837	101,457	2,786	7,394	6,546	848	9,429	9,171	258	17,777
Colorado.....	1939.....	16,785	409,103	15,770	45,083	37,226	7,857	43,503	40,720	2,783	53,065
	1935.....	13,504	298,156	12,387	33,370	(2)	(2)	29,409	27,503	1,906	40,212
	1929.....	13,139	457,413	12,393	43,360	38,094	5,266	49,100	47,558	1,542	75,013
New Mexico.....	1939.....	6,617	125,785	6,139	12,846	10,664	2,182	11,596	10,961	635	18,577
	1935.....	4,610	87,891	4,396	9,211	(2)	(2)	8,121	7,660	461	14,534
	1929.....	3,941	116,833	4,031	9,413	8,253	1,160	9,935	9,574	361	20,047
Arizona.....	1939.....	6,242	162,003	5,726	16,577	13,551	3,026	17,119	15,981	1,138	19,561
	1935.....	4,939	118,874	4,600	12,825	(2)	(2)	12,202	11,448	754	15,355
	1929.....	4,766	193,818	4,852	15,490	13,807	1,683	18,938	18,425	513	26,544
Utah.....	1939.....	6,372	170,728	5,520	19,562	15,260	4,302	18,743	17,172	1,571	18,711
	1935.....	5,565	130,050	4,710	15,562	(2)	(2)	14,317	13,130	1,187	15,938
	1929.....	4,964	193,286	4,697	18,237	15,973	2,264	20,958	20,301	657	27,323
Nevada.....	1939.....	2,045	61,828	2,004	5,822	4,618	1,204	7,204	6,652	552	7,339
	1935.....	1,615	43,039	1,427	4,149	(2)	(2)	4,810	4,557	253	5,513
	1929.....	1,230	48,861	1,291	3,382	2,990	392	4,897	4,760	137	8,209
Pacific:											
Washington.....	1939.....	26,682	668,790	24,798	66,852	51,057	15,795	75,405	68,101	7,304	81,527
	1935.....	23,887	521,186	22,048	56,377	(2)	(2)	55,327	51,178	4,151	70,035
	1929.....	20,836	745,891	19,808	65,758	56,828	8,930	80,639	77,727	2,912	109,364
Oregon.....	1939.....	16,458	442,160	15,757	41,720	32,993	8,727	44,154	40,543	3,611	57,978
	1935.....	14,523	329,656	13,580	34,241	(2)	(2)	33,000	30,723	2,277	46,517
	1929.....	13,544	443,303	13,765	39,017	34,250	4,767	46,167	44,599	1,568	71,088
California.....	1939.....	112,428	3,187,809	107,895	327,627	265,300	62,327	383,155	354,056	29,099	383,765
	1935.....	95,670	2,296,679	89,923	257,278	(2)	(2)	268,228	251,052	17,176	297,847
	1929.....	80,788	3,142,643	81,673	272,087	242,017	30,070	360,809	350,890	10,119	462,272

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

<sup>1</sup> Figures for 1935 and 1929 are revised to exclude data for service garages and other automotive service businesses formerly classified as Retail but included in the Service Census for 1939.<sup>2</sup> Data not available.



# RETAIL TRADE:1939

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TABLE 3A.—KINDS OF BUSINESS BY TYPES OF OPERATION

STORES, SALES, PERSONNEL, PAY ROLL, AND STOCKS

UNITED STATES SUMMARY

TYPE OF OPERATION	Number of stores	Sales (add 000)	PERCENT OF TOTAL SALES			Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES* (average for year)		PAY ROLL* (add 000)		Stocks on hand, end of year, at cost (add 000)
			1939	1935	1929		Total	Part-time	Total	Part-time	
<b>Total—all types</b>	1,770,355	\$42,041,790	100.0	100.0	100.0	1,613,673	4,600,217	869,285	\$4,529,499	\$318,731	\$5,116,583
<b>Independents</b>	1,624,665	\$1,409,859	74.7	73.3	77.6	1,602,937	3,322,447	519,302	3,259,854	197,388	4,048,755
Single-store	1,521,145	27,417,200	65.2	64.9	66.7	1,541,060	2,839,921	450,633	2,727,852	171,168	3,511,964
Multiunit	77,845	3,752,509	8.9	7.9	8.8	37,544	457,560	61,802	510,852	23,913	523,877
Market and roadside stands	18,014	103,182	.3	.3	(1)	17,281	10,658	3,461	7,675	1,078	1,798
Leased departments—Independent	7,661	136,988	.3	.2	.1	7,052	14,310	3,406	13,475	1,229	11,114
<b>Chains</b>	123,195	9,105,825	21.7	23.3	20.3	3,102	1,118,374	323,409	1,090,106	108,937	876,948
Local chains	25,455	1,581,388	3.8	3.1	6.7	2,081	192,943	34,034	207,430	12,334	143,462
Sectional or national chains	82,049	6,771,009	16.1	19.5	12.6	839	830,520	275,887	767,908	91,876	652,734
Manufacturer-controlled chains	10,123	583,062	1.4	.4	.7	36	70,414	7,570	91,781	2,635	65,823
Leased-department chains	5,568	170,368	.4	.3	.3	146	24,697	5,918	22,987	1,692	14,929
<b>Other types</b>	22,495	1,526,108	3.6	3.4	2.1	7,634	159,396	26,574	179,539	12,406	190,882
Utility-operated stores	4,836	151,539	.4	.4	.3	138	25,928	10,642	31,281	5,735	24,230
Direct selling (house-to-house)	5,199	153,597	.4	.4	.2	3,492	40,883	7,993	42,982	2,575	7,803
Commissaries or company stores	2,007	148,248	.3	.3	.3	231	11,960	1,524	13,183	533	16,888
Farmer and consumer cooperative stores	3,698	224,575	.5	.3	.2	---	16,861	2,705	17,546	822	20,621
State liquor stores	2,618	249,430	.6	.5	---	---	7,960	487	10,707	219	18,254
Mail-order houses	454	537,413	1.3	1.3	1.0	257	50,955	2,525	58,487	2,303	100,035
Other types of operation	3,703	81,704	.1	.2	.1	3,516	4,829	698	5,353	219	3,051
<b>KIND OF BUSINESS</b>											
<b>Grocery stores (without fresh meats)</b>	200,303	2,225,435	100.0	100.0	100.0	178,182	131,102	39,184	110,663	11,657	196,202
Independents	179,355	1,491,475	67.0	61.3	53.6	177,589	68,402	17,823	49,191	4,669	148,916
Chains	20,093	720,427	32.4	38.3	45.7	129	58,692	21,075	59,886	6,915	46,062
Direct selling (house-to-house)	283	3,456	.2	.2	---	228	793	12	750	3	255
Commissaries or company stores	307	4,597	.2	.1	.7	129	346	80	322	24	403
Other types	305	5,482	.2	.1	---	114	669	194	514	46	566
<b>Combination stores (groceries-meats)</b>	187,034	5,496,318	100.0	100.0	100.0	173,799	406,900	108,718	354,140	33,310	343,947
Independents	166,276	3,366,153	61.3	60.7	67.6	173,502	238,454	49,303	188,977	13,358	248,726
Chains	20,257	2,112,092	38.4	39.1	32.2	339	168,826	59,115	165,669	19,871	95,695
Commissaries or company stores	166	6,557	.1	.1	.2	27	472	60	516	20	633
Other types	335	11,516	.2	.1	---	131	1,148	240	978	61	893
<b>Dairy products, milk dealers</b>	16,834	740,011	100.0	(2)	(2)	13,318	101,900	6,791	157,970	2,815	8,096
Independents	13,603	418,408	56.5	---	---	13,199	59,344	4,135	80,877	1,670	5,674
Chains	3,076	306,028	41.4	---	---	78	40,406	2,577	75,646	1,108	2,266
Other types	155	15,575	2.1	---	---	41	2,150	79	5,447	37	156
<b>Candy, nut, confectionery stores</b>	48,015	295,300	100.0	100.0	(2)	45,777	30,576	8,633	20,144	2,844	14,602
Independents	45,579	242,183	82.0	84.2	---	45,533	19,952	6,103	12,056	1,917	13,562
Chains	2,223	51,043	17.3	13.8	---	66	10,383	2,485	7,883	920	941
Other types	213	2,074	.7	2.0	---	178	241	45	203	7	99
<b>Department stores</b>	4,074	3,974,998	100.0	100.0	100.0	560	566,052	113,449	611,706	50,199	581,493
Independents	1,371	2,312,279	58.2	61.4	72.1	535	371,903	56,555	423,654	27,111	317,610
Chains	2,672	1,194,517	30.0	26.7	16.7	25	150,064	54,696	137,626	20,923	153,840
Mail-order houses	24	464,289	11.7	11.7	11.2	---	45,635	2,156	49,876	2,143	89,519
Other types	7	5,913	.1	.2	---	---	450	62	550	22	524
<b>Variety stores</b>	16,946	978,801	100.0	100.0	100.0	9,892	211,766	104,603	121,604	30,920	139,654
Independents	10,555	128,909	13.2	9.2	9.8	9,755	22,285	8,454	11,014	1,737	36,257
Chains	6,372	847,886	86.8	90.8	90.1	121	189,469	96,148	110,778	29,183	103,377
Other types	19	206	(1)	(1)	.1	16	14	3	12	(3)	20
<b>Men's-boys' clothing, furnishings, hat stores</b>	21,501	773,312	100.0	100.0	100.0	17,946	66,583	10,336	91,250	4,139	224,535
Independents	19,821	598,737	77.4	78.2	77.9	17,726	52,060	8,322	70,182	3,281	194,072
Chains	1,616	171,579	22.2	21.2	21.2	68	14,208	2,008	20,749	856	50,105
Other types	64	2,996	.4	.6	.9	52	295	6	319	2	358
<b>Family clothing stores</b>	10,053	429,454	100.0	100.0	100.0	8,317	56,334	11,951	58,478	3,883	106,800
Independents	8,935	352,639	82.1	79.0	71.5	8,235	44,543	9,146	46,419	2,959	94,446
Chains	1,062	76,283	17.8	20.9	27.3	50	11,732	2,794	12,000	942	12,252
Other types	36	532	.1	.1	1.2	32	59	11	59	2	102
<b>Women's ready-to-wear stores</b>	25,820	1,009,494	100.0	100.0	100.0	20,711	133,586	27,105	132,674	9,927	127,752
Independents	22,424	694,119	68.8	72.5	74.3	20,448	93,253	16,684	94,951	6,393	101,125
Chains	2,860	285,102	28.1	25.2	22.7	130	33,869	8,973	31,987	3,125	21,520
Leased departments	386	31,705	3.1	1.7	3.0	100	5,913	1,259	3,303	375	2,523
Other types	130	20,568	2.0	.8	---	33	2,551	189	2,453	34	2,584
<b>Shoe stores (all kinds)</b>	20,487	617,064	100.0	100.0	100.0	12,005	84,146	20,226	69,750	6,916	152,967
Independents	13,215	253,822	41.2	43.4	53.5	11,581	24,509	5,401	27,870	1,790	88,077
Chains	5,721	308,816	49.7	50.0	38.0	109	33,466	13,112	35,148	4,569	54,730
Leased departments	1,522	52,549	8.5	6.3	8.5	294	6,004	1,708	6,388	558	9,850
Other types	29	3,877	.6	.3	---	21	167	7	546	1	310
<b>Furniture stores</b>	19,902	973,157	100.0	100.0	100.0	17,561	104,151	6,300	146,311	3,149	213,375
Independents	19,091	829,830	85.3	86.0	83.9	17,295	88,445	5,637	122,900	2,632	190,559
Chains	784	141,864	14.6	13.5	14.2	44	15,474	644	23,108	490	22,628
Other types	27	1,463	.1	.5	1.9	22	232	19	305	7	188
<b>Household appliance dealers</b>	11,095	294,518	100.0	(2)	(2)	4,846	49,185	12,260	60,301	6,620	45,979
Independents	5,007	92,456	31.4	---	---	4,713	11,304	1,492	12,580	782	14,072
Chains	1,214	53,973	18.3	---	---	12	12,242	189	17,289	57	8,865
Leased departments	252	5,147	1.7	---	---	32	730	16	886	7	647
Utility-operated stores	4,449	138,635	47.1	---	---	9	23,947	10,199	28,473	5,495	22,134
Direct selling (house-to-house)	162	4,028	1.4	---	---	77	920	381	1,033	277	211
Other types	11	299	.1	---	---	3	42	3	40	2	50
<b>Radio—household appliance dealers</b>	6,907	190,180	100.0	(2)	(2)	6,463	19,512	2,129	23,596	1,097	28,968
Independents	6,529	160,020	84.1	---	---	6,370	16,655	1,920	18,961	1,004	25,089
Chains	169	19,392	10.2	---	---	10	1,407	61	2,343	23	2,182
Leased departments	49	1,514	.8	---	---	41	158	19	155	11	295
Utility-operated stores	123	7,456	3.9	---	---	8	1,162	119	1,960	55	1,147
Direct selling (house-to-house)	29	332	.2	---	---	54	42	9	39	4	72
Other types	8	1,466	.8	---	---	---	88	1	158	(3)	203

For footnotes, see end of table.

## CENSUS OF BUSINESS

## UNITED STATES SUMMARY

TABLE 3A.—KINDS OF BUSINESS BY TYPES OF OPERATION

STORES, SALES, PERSONNEL, PAY ROLL, AND STOCKS—Continued

TYPE OF OPERATION	Number of stores	Sales (add 000)	PERCENT OF TOTAL SALES			Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES* (average for year)		PAY ROLL* (add 000)		Stocks on hand, end of year, at cost (add 000)
			1939	1935	1929		Total	Part-time	Total	Part-time	
<b>Radio stores—other.</b>	2,911	\$48,675	100.0	100.0	100.0	2,741	5,595	438	\$7,128	\$182	\$9,793
Independents.	2,851	39,122	80.4	75.8	79.0	2,731	4,408	419	5,334	172	7,586
Chains.	70	9,292	19.1	23.1	19.1	5	1,159	7	1,793	5	2,191
Other types.	10	261	.5	1.1	1.9	5	30	12	31	5	34
<b>Motor-vehicle dealers (new).</b>	33,809	4,810,245	100.0	100.0	(2)	29,089	316,702	7,969	420,586	4,655	449,066
Independents.	33,272	4,679,450	97.3	95.6		29,009	308,355	7,863	406,706	4,587	438,933
Chains.	527	129,789	2.7	4.4		59	8,269	104	13,781	68	10,062
Other types.	10	1,006	(1)	(1)		1	78	2	101	(3)	101
<b>Accessory, tire, battery dealers.</b>	16,525	523,685	100.0	100.0	(2)	14,424	57,601	3,604	70,665	1,539	75,611
Independents.	14,500	287,519	54.9	50.0		14,370	32,867	2,351	37,881	957	47,891
Chains.	4,017	235,961	45.1	50.0		51	24,706	1,252	32,751	582	27,687
Other types.	8	205	(1)	(1)		3	28	1	33	(3)	33
<b>Filling stations.</b>	241,658	2,822,495	100.0	100.0	100.0	231,475	235,527	39,115	198,934	13,276	99,401
Independents.	230,460	2,485,741	88.4	77.9	66.0	231,127	199,562	36,629	156,825	12,504	87,618
Chains.	10,291	289,370	10.2	21.5	33.8	305	32,671	2,155	38,518	651	8,966
Cooperatives.	1,017	35,304	1.3	.5		---	3,030	298	3,331	112	2,677
Other types.	90	3,080	.1	.1	.2	43	264	33	260	9	142
<b>Lumber, building-materials dealers.</b>	25,067	1,478,459	100.0	100.0	(2)	14,002	135,273	19,441	177,271	10,390	332,297
Independents.	19,181	1,177,407	79.6	75.6		13,888	108,447	14,436	145,038	8,594	246,613
Chains.	5,781	295,582	20.0	23.9		95	28,418	4,912	31,620	1,757	84,420
Other types.	105	5,470	.4	.5		19	410	93	413	39	1,264
<b>Paint, glass, wallpaper stores.</b>	8,480	152,873	100.0	100.0	(2)	6,781	15,642	2,052	19,495	1,319	35,012
Independents.	7,427	111,269	72.9	76.7		6,734	11,568	1,616	13,655	1,058	27,165
Chains.	1,059	40,586	26.6	23.0		56	4,059	268	5,631	144	7,784
Other types.	14	818	.5	.3		11	215	148	209	117	65
<b>Hardware stores.</b>	29,147	629,276	100.0	100.0	100.0	28,709	56,762	5,564	63,679	2,486	227,852
Independents.	28,641	600,921	95.5	96.1	94.8	28,642	53,814	5,311	60,067	2,393	220,176
Chains.	444	25,413	4.0	3.9	3.0	39	2,747	224	3,567	85	6,969
Other types.	62	2,942	.5	(1)	2.4	28	201	29	245	8	685
<b>Restaurants, other eating places.</b>	169,792	2,135,020	100.0	100.0	100.0	170,002	594,648	80,902	405,696	26,068	34,900
Independents.	164,401	1,530,039	85.7	84.8	86.1	166,669	503,235	66,253	332,952	21,807	31,903
Chains.	5,087	297,440	13.9	14.8	13.6	219	69,164	14,109	71,285	4,069	2,826
Other types.	304	7,541	.4	.4	.5	114	2,249	540	1,659	170	171
<b>Drug stores with fountain.</b>	59,452	1,205,241	100.0	100.0	(2)	33,257	156,366	27,015	137,994	9,928	218,799
Independents.	36,191	877,695	72.8	71.2		33,183	110,977	20,905	95,559	7,515	182,432
Chains.	5,240	326,549	27.1	28.8		71	45,262	6,102	44,332	2,411	36,222
Other types.	21	997	.1	(1)		5	127	10	125	2	145
<b>Drug stores, other.</b>	18,451	357,261	100.0	100.0	(2)	16,416	33,037	6,246	34,739	2,468	86,064
Independents.	17,532	282,825	79.2	84.8		16,352	27,397	5,748	27,629	2,272	77,547
Chains.	885	73,713	20.6	15.5		46	5,580	482	7,025	190	8,676
Other types.	34	723	.2	.2		18	60	16	35	6	61
<b>Liquor stores (packaged goods)</b>	19,136	586,351	100.0	100.0	---	13,670	25,676	2,929	30,782	1,192	66,203
Independents.	15,889	316,899	54.1	48.2	---	13,616	18,291	2,376	18,450	952	45,301
Chains.	621	19,675	3.4	1.8	---	52	1,406	62	1,613	20	2,645
State liquor stores.	2,618	249,430	42.5	49.8	---	---	7,960	487	10,707	219	18,254
Other types.	8	147	(1)	.2	---	2	17	4	12	1	3
<b>Fuel, ice, fuel-oil dealers.</b>	41,172	1,013,542	100.0	100.0	100.0	37,210	105,494	21,555	123,783	13,083	71,534
Independents.	39,763	857,333	84.6	82.8	80.1	36,990	90,747	19,531	103,612	11,575	60,130
Chains.	1,154	152,681	15.1	16.5	18.3	26	14,225	1,896	19,851	1,448	11,036
Other types.	275	3,528	.3	.7	1.6	194	512	128	520	60	368
<b>Hay, grain and feed stores.</b>	16,772	623,977	100.0	100.0	(2)	13,953	35,351	5,597	33,949	2,083	58,877
Independents.	14,379	445,538	71.5	71.6		13,895	25,272	3,883	23,429	1,495	42,386
Chains.	1,253	74,442	11.9	16.0		44	4,806	794	5,289	322	7,337
Cooperatives.	1,144	103,729	16.6	11.7		---	5,259	916	5,228	266	9,132
Other types.	16	268	.7	.7		14	12	4	5	(3)	22
<b>Farm and garden supply stores.</b>	4,915	155,312	100.0	100.0	(2)	4,074	13,710	3,109	13,447	1,242	21,496
Independents.	4,384	108,676	68.7	75.1		4,014	8,690	1,709	8,836	831	14,884
Chains.	121	12,535	8.1	4.7		6	894	76	1,118	28	1,154
Cooperatives.	351	25,583	16.5	17.8		---	1,769	274	1,694	92	2,439
Mail-order.	36	8,251	5.3	1.7		18	1,171	56	1,280	17	2,609
Other types.	43	2,267	1.4	.7		36	1,186	994	519	276	432
<b>Jewelry stores.</b>	14,559	361,595	100.0	100.0	100.0	13,077	35,249	2,808	53,965	1,302	162,599
Independents.	13,993	321,746	89.0	90.4	93.0	13,025	30,976	2,545	47,247	1,184	154,650
Chains.	540	39,014	10.5	9.4	6.4	30	4,095	257	6,480	116	7,573
Other types.	26	1,835	.5	.2	.8	22	178	6	258	2	376
<b>Cigar stores, cigar stands.</b>	18,504	207,781	100.0	100.0	100.0	16,748	14,425	2,617	14,085	843	18,456
Independents.	16,886	150,060	72.2	61.9	73.5	16,675	9,623	2,185	8,261	699	13,752
Chains.	1,533	56,300	27.1	35.8	25.1	29	4,627	403	5,661	134	4,622
Other types.	85	1,421	.7	2.3	1.4	44	175	29	163	10	82
<b>Florists.</b>	16,055	148,741	100.0	100.0	(2)	16,074	23,128	4,327	22,641	1,730	9,493
Independents.	15,933	144,109	96.9	96.5		16,049	22,454	4,261	21,776	1,708	9,520
Chains.	102	4,558	3.1	3.5		6	663	61	859	20	172
Other types.	20	74	(1)	(1)		19	11	5	6	2	1
<b>News dealers.</b>	7,407	72,427	100.0	100.0	(2)	6,038	11,671	5,080	6,335	961	3,894
Independents.	6,051	52,501	72.5	68.7		6,017	7,844	4,177	3,585	730	3,321
Chains.	1,342	19,766	27.3	30.7		8	3,791	873	2,935	225	573
Other types.	14	160	.2	.6		13	36	30	15	6	---
<b>All other kinds of business.</b>	455,572	6,712,992	100.0	100.0	100.0	436,878	784,577	157,252	735,336	56,510	970,814

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 1 Less than one-tenth of 1 percent.  
 2 Comparable data not available.  
 3 Less than \$500.



# RETAIL TRADE: 1939

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TABLE 3B.—STORES AND SALES, BY TYPES OF OPERATION  
BY GEOGRAPHIC DIVISIONS AND STATES

UNITED STATES SUMMARY

DIVISION AND STATE	TOTAL, ALL TYPES		INDEPENDENTS			CHAINS <sup>1</sup>			OTHER TYPES <sup>1</sup>		
	Stores	Sales (add 000)	Stores	Sales (add 000)		Stores	Sales (add 000)		Stores	Sales (add 000)	
				Amount	Per- cent		Amount	Per- cent		Amount	Per- cent
<b>UNITED STATES TOTAL</b> <sup>1939</sup> .....	1,770,355	\$42,041,790	1,624,665	\$31,409,859	74.7	125,195	\$9,105,825	21.7	22,495	\$1,526,106	3.6
<sup>1935</sup> <sup>2</sup> .....	1,587,718	32,791,212	1,435,054	24,020,154	75.3	131,430	7,653,416	25.3	21,234	1,117,662	3.4
<sup>1929</sup> <sup>3</sup> .....	1,543,158	49,114,653	1,380,807	38,124,439	77.6	151,712	9,964,547	20.3	10,639	1,025,667	2.1
<b>New England</b> .....	121,888	5,318,214	109,119	2,456,795	74.0	11,239	798,728	24.1	1,530	62,695	1.9
Maine.....	13,455	281,556	12,329	216,771	77.0	871	55,720	19.1	255	10,865	3.9
New Hampshire.....	7,435	185,100	6,690	158,500	75.5	624	58,582	21.1	121	6,218	3.4
Vermont.....	5,423	125,569	4,991	95,871	77.7	535	22,944	18.6	149	4,554	3.7
Massachusetts <sup>1</sup> .....	59,217	1,737,680	52,208	1,254,028	72.2	6,545	456,840	26.3	664	26,812	1.5
Rhode Island.....	10,485	275,447	9,554	205,947	74.0	822	66,864	24.3	109	4,656	1.7
Connecticut.....	25,873	717,262	23,447	547,876	76.4	2,194	159,778	22.3	232	9,608	1.3
<b>Middle Atlantic</b> .....	412,819	10,291,937	377,807	7,646,685	74.3	31,351	2,396,650	23.3	3,881	246,802	2.4
New York <sup>1</sup> .....	209,425	5,578,159	192,586	4,189,178	75.1	15,829	1,502,401	25.3	1,210	86,580	1.6
New Jersey.....	68,851	1,580,401	62,862	1,213,058	76.8	5,454	345,108	21.7	555	24,235	1.5
Pennsylvania <sup>1</sup> .....	134,543	5,133,377	122,359	2,244,449	71.6	10,068	753,141	24.0	2,116	135,787	4.4
<b>East North Central</b> .....	364,508	9,251,114	331,905	6,626,524	71.6	28,599	2,371,480	25.6	4,004	255,110	2.8
Ohio.....	95,041	2,441,293	85,440	1,778,461	72.9	8,183	564,531	23.1	1,418	98,501	4.0
Indiana.....	47,517	1,066,585	43,489	802,983	75.3	3,517	240,587	22.5	511	25,033	2.2
Illinois <sup>1</sup> .....	109,132	2,857,646	99,739	1,877,740	65.7	8,666	930,046	32.5	727	49,860	1.8
Michigan.....	67,414	1,820,798	60,951	1,512,288	72.1	5,754	453,761	24.9	729	54,749	3.0
Wisconsin.....	47,604	1,064,994	44,286	855,052	80.3	2,899	182,975	17.2	619	26,967	2.5
<b>West North Central</b> .....	197,909	4,138,683	182,442	3,205,244	77.4	11,892	828,285	20.0	3,575	105,354	2.6
Minnesota <sup>1</sup> .....	40,448	1,017,195	37,417	802,785	78.9	2,106	188,261	18.5	925	26,149	2.6
Iowa.....	59,024	822,905	55,851	649,525	78.9	2,521	147,944	18.0	852	25,636	3.1
Missouri <sup>1</sup> .....	55,198	1,102,503	49,526	807,904	75.3	3,582	289,413	24.4	488	25,186	2.3
North Dakota.....	8,549	156,137	7,870	126,443	81.0	518	27,209	17.4	161	2,485	1.6
South Dakota.....	9,817	169,396	8,933	151,558	77.7	576	32,422	19.1	308	5,416	3.2
Nebraska.....	19,330	397,196	17,682	316,915	79.8	1,208	69,705	17.5	440	10,576	2.7
Kansas.....	27,545	473,551	25,563	370,514	78.2	1,781	93,531	19.7	401	9,906	2.1
<b>South Atlantic</b> .....	199,371	4,368,947	184,802	3,278,946	75.1	11,924	931,652	21.3	2,845	158,249	3.6
Delaware.....	4,544	110,052	4,227	86,926	79.0	262	20,879	19.0	55	2,247	2.0
Maryland <sup>1</sup> .....	25,566	619,273	23,819	475,828	76.8	1,546	132,817	21.5	201	10,828	1.7
District of Columbia.....	6,893	402,768	5,827	291,584	72.4	1,053	107,197	26.6	33	3,987	1.0
Virginia.....	29,610	628,172	27,317	469,452	74.7	1,771	120,746	19.2	522	37,974	6.1
West Virginia.....	18,928	403,969	17,019	256,689	63.5	1,196	87,672	21.7	713	59,648	14.8
North Carolina.....	33,826	633,240	31,767	494,828	78.1	1,662	121,028	19.1	597	17,584	2.8
South Carolina.....	18,520	332,224	17,565	264,501	79.6	991	80,214	18.1	164	7,709	2.3
Georgia <sup>1</sup> .....	32,870	624,765	30,582	464,404	74.3	2,077	150,793	24.2	411	9,568	1.5
Florida.....	28,614	614,464	26,879	475,054	77.3	1,586	130,506	21.2	349	8,904	1.5
<b>East South Central</b> .....	101,065	1,845,037	94,708	1,460,428	79.1	4,849	323,896	17.6	1,508	60,713	3.5
Kentucky.....	30,919	520,135	29,089	404,770	77.8	1,595	95,274	18.3	455	20,091	3.9
Tennessee <sup>1</sup> .....	28,198	606,469	26,167	475,446	78.1	1,690	125,084	20.3	341	9,979	1.6
Alabama.....	25,916	435,973	22,280	336,159	77.1	1,179	74,889	17.2	457	24,945	5.7
Mississippi.....	18,032	282,440	17,172	246,053	87.1	585	30,889	10.9	275	5,698	2.0
<b>West South Central</b> .....	159,768	3,101,358	149,566	2,440,478	78.7	8,528	617,157	19.9	1,874	43,723	1.4
Arkansas.....	20,328	296,301	19,246	249,644	83.6	749	42,821	14.4	333	5,856	2.0
Louisiana.....	25,469	486,250	24,032	389,054	80.0	1,155	87,402	18.0	282	9,794	2.0
Oklahoma.....	28,722	513,091	26,855	398,924	77.8	1,714	108,960	21.2	173	5,207	1.0
Texas <sup>1</sup> .....	85,249	1,803,716	79,453	1,402,856	77.8	4,910	377,974	20.9	886	22,886	1.3
<b>Mountain</b> .....	57,459	1,427,541	52,773	1,102,892	77.3	3,212	281,038	19.7	1,474	43,611	3.0
Montana.....	8,481	222,008	7,644	174,937	78.8	478	37,660	17.0	359	9,411	4.2
Idaho.....	6,804	175,873	6,114	154,664	76.6	427	34,401	19.5	263	6,808	3.9
Wyoming.....	4,113	100,233	3,812	81,472	81.3	217	16,227	16.2	84	2,534	2.5
Colorado <sup>1</sup> .....	16,785	409,103	15,807	315,778	77.2	855	84,757	20.7	325	8,568	2.1
New Mexico.....	6,617	125,765	6,274	102,419	81.4	265	20,939	16.7	80	2,407	1.9
Arizona.....	6,242	162,003	5,762	121,837	75.2	414	34,654	21.4	66	5,512	3.4
Utah.....	6,372	170,728	5,637	121,415	71.1	457	41,454	24.3	278	7,859	4.6
Nevada.....	2,045	61,828	1,923	50,570	81.5	103	10,946	17.7	19	512	.8
<b>Pacific</b> .....	155,588	4,298,759	141,943	3,191,969	74.3	11,845	1,019,028	23.7	1,980	87,762	2.0
Washington <sup>1</sup> .....	26,682	668,790	24,459	502,512	75.1	1,619	137,992	20.6	624	28,486	4.3
Oregon <sup>1</sup> .....	16,458	442,160	15,116	335,623	75.4	941	92,872	21.0	401	15,665	3.6
California <sup>1</sup> .....	112,428	3,187,809	102,368	2,356,034	73.9	9,085	788,164	24.7	955	43,611	1.4

<sup>1</sup> Units owned by mail-order companies which are engaged primarily in filling orders received by mail are classified as "Mail-order houses." Data for the 24 department stores, so classified, with sales of \$464,289,000 are included with "Chains" in the State and geographic division totals to avoid disclosure of individual operations but are included with "Independents" in the United States totals.

<sup>2</sup> Figures for 1935 and 1929 have been adjusted between types as grouped for 1939. Figures for 1935 revised to exclude service garages classified that year as Retail but included in Service Census in 1939. Data to adjust 1929 figures are not available.

<sup>3</sup> Materially affected by inclusion of data for mail-order houses. See footnote (1).

## CENSUS OF BUSINESS

TABLE 3C.— STORES AND SALES, BY TYPES OF OPERATION  
BY KINDS OF BUSINESS

## UNITED STATES SUMMARY

KIND OF BUSINESS	TOTAL, ALL TYPES		INDEPENDENTS			CHAINS			OTHER TYPES		
	Number of stores	Sales (add 000)	Number of stores	Sales		Number of stores	Sales		Number of stores	Sales	
				Amount (add 000)	Per- cent		Amount (add 000)	Per- cent		Amount (add 000)	Per- cent
<b>UNITED STATES TOTAL</b>	<b>1,770,355</b>	<b>\$42,041,790</b>	<b>1,624,665</b>	<b>\$31,409,859</b>	<b>74.7</b>	<b>123,195</b>	<b>\$9,105,825</b>	<b>21.7</b>	<b>22,495</b>	<b>\$1,526,106</b>	<b>3.6</b>
<b>Food Group</b>	<b>560,549</b>	<b>10,164,967</b>	<b>505,061</b>	<b>6,709,603</b>	<b>66.0</b>	<b>50,155</b>	<b>3,539,764</b>	<b>32.9</b>	<b>5,333</b>	<b>115,600</b>	<b>1.1</b>
Grocery stores (without fresh meats)	200,503	2,285,455	179,335	1,491,473	87.0	20,093	720,427	32.4	875	15,555	.8
Combination stores (groceries-meats)	187,034	5,498,318	166,276	3,366,153	61.3	20,257	2,112,092	58.4	501	18,078	.3
Dairy products stores, milk dealers	16,834	740,011	13,603	418,408	56.5	3,076	308,028	41.4	155	15,575	2.1
Meat markets, fish markets	42,380	750,797	40,359	670,839	89.3	1,805	77,261	10.3	396	2,897	.4
Candy, nut, confectionery stores	48,015	295,300	45,579	242,183	82.0	2,225	51,043	17.3	213	2,074	.7
Delicatessen stores	9,909	152,365	9,806	129,942	98.2	99	2,390	1.8	4	33	(1)
Fruit stores, vegetable markets	27,666	222,239	25,951	202,060	90.9	431	16,298	7.3	1,284	3,881	1.8
Bakeries, caterers	16,985	168,027	13,890	99,692	59.3	2,216	49,557	29.5	879	18,778	11.2
Egg and poultry dealers	6,532	65,350	6,355	60,880	96.1	51	1,705	2.7	146	765	1.2
Other food stores	4,911	71,125	3,927	28,173	39.6	104	2,963	4.2	880	39,989	56.2
<b>General Stores (with food)</b>	<b>59,688</b>	<b>610,342</b>	<b>37,675</b>	<b>654,028</b>	<b>80.7</b>	<b>754</b>	<b>51,223</b>	<b>6.3</b>	<b>1,279</b>	<b>105,091</b>	<b>13.0</b>
<b>General Merchandise Group</b>	<b>50,267</b>	<b>5,665,007</b>	<b>38,432</b>	<b>2,961,969</b>	<b>52.5</b>	<b>11,276</b>	<b>2,177,208</b>	<b>38.4</b>	<b>559</b>	<b>525,830</b>	<b>9.3</b>
Department stores	4,074	3,974,998	1,371	2,512,279	58.2	2,672	1,194,517	30.0	31	468,202	11.8
Dry goods and general merchandise stores	29,247	715,208	26,506	520,781	73.0	2,232	135,005	18.9	509	57,422	8.1
Variety stores	16,946	976,801	10,555	128,909	15.2	6,372	847,686	86.8	19	206	(1)
<b>Apparel Group</b>	<b>106,959</b>	<b>3,258,772</b>	<b>88,992</b>	<b>2,227,620</b>	<b>68.4</b>	<b>17,381</b>	<b>991,606</b>	<b>30.4</b>	<b>586</b>	<b>39,548</b>	<b>1.2</b>
Men's-boys' furnishings, hat stores	5,924	106,801	5,206	80,201	73.7	692	26,327	24.2	26	2,273	2.1
Men's-boys' clothing stores (and furnishings)	15,577	684,511	14,415	518,536	78.0	1,124	145,252	21.9	38	725	.1
Family clothing stores	10,053	429,454	8,935	352,639	82.1	1,082	78,283	17.8	36	532	.1
Women's ready-to-wear stores	25,820	1,009,494	22,570	703,010	69.7	3,120	285,918	28.3	130	20,568	2.0
Furriers, fur shops	2,214	94,133	2,042	83,084	88.3	189	11,049	11.7	3	(2)	(2)
Millinery stores	10,799	118,586	7,603	54,083	45.8	3,194	64,503	54.4	2	(2)	(2)
Women's accessories stores	6,494	100,563	5,142	58,820	58.5	1,066	32,219	32.0	286	9,524	9.5
Infants', other apparel stores	3,917	49,884	3,834	45,893	92.0	69	3,293	6.8	14	698	1.4
Custom tailors	5,674	66,282	5,615	63,566	95.9	36	1,383	2.1	22	1,533	2.0
Shoe stores (all kinds)	20,487	617,064	13,629	267,806	43.4	6,829	345,381	56.0	29	3,877	.6
<b>Furniture--Household--Radio Group</b>	<b>52,827</b>	<b>1,733,257</b>	<b>44,957</b>	<b>1,293,500</b>	<b>74.6</b>	<b>2,809</b>	<b>238,585</b>	<b>13.8</b>	<b>5,261</b>	<b>201,172</b>	<b>11.6</b>
Furniture stores	19,302	973,157	19,091	829,850	85.3	784	141,864	14.6	27	1,463	.1
Floor coverings, drapery stores	2,916	74,461	2,855	68,938	92.6	44	1,419	1.9	17	4,104	5.5
Other home furnishings stores	9,096	152,266	8,559	101,129	66.4	112	8,006	5.3	425	45,128	28.3
Household appliance dealers	11,095	294,518	9,548	93,189	31.6	1,425	58,367	19.8	4,622	142,962	48.6
Radio--household appliance stores	6,907	190,180	6,573	161,292	84.8	174	19,654	10.3	160	9,254	4.9
Radio stores--other	2,911	48,675	2,631	39,122	80.4	70	9,292	19.1	10	261	.5
<b>Automotive Group</b>	<b>60,132</b>	<b>5,548,687</b>	<b>55,697</b>	<b>5,175,480</b>	<b>93.5</b>	<b>4,415</b>	<b>371,949</b>	<b>6.7</b>	<b>22</b>	<b>1,278</b>	<b>(1)</b>
Motor-vehicle dealers (new)	33,609	4,810,245	33,272	4,679,450	97.3	327	129,789	2.7	10	1,006	(1)
Used-car dealers	6,980	193,790	6,915	188,226	97.1	65	5,564	2.9	---	---	---
Accessory, tire, battery dealers	18,525	525,685	14,500	287,519	54.9	4,017	235,961	45.1	8	205	(1)
Other automotive	1,018	20,987	1,010	20,285	96.7	4	635	3.0	4	67	.5
<b>Filling Stations</b>	<b>241,858</b>	<b>2,822,485</b>	<b>230,460</b>	<b>2,495,741</b>	<b>88.4</b>	<b>10,291</b>	<b>286,370</b>	<b>10.2</b>	<b>1,107</b>	<b>38,584</b>	<b>1.4</b>
<b>Lumber--Building Group</b>	<b>39,667</b>	<b>1,761,205</b>	<b>32,251</b>	<b>1,403,447</b>	<b>79.7</b>	<b>7,195</b>	<b>349,688</b>	<b>19.9</b>	<b>241</b>	<b>8,090</b>	<b>.4</b>
Lumber and building materials dealers	25,067	1,478,459	19,181	1,177,407	79.6	5,781	295,582	20.0	105	5,470	.4
Heating--plumbing equipment dealers	4,262	102,404	3,822	87,624	85.6	371	13,220	12.9	89	1,580	1.5
Paint, glass, wallpaper stores	8,480	152,873	7,427	111,289	72.9	1,089	40,588	26.6	14	818	.5
Electrical supply stores	1,858	27,669	1,801	27,147	98.1	4	280	1.0	53	242	.9
<b>Hardware Group</b>	<b>39,646</b>	<b>973,709</b>	<b>38,767</b>	<b>917,910</b>	<b>94.3</b>	<b>747</b>	<b>49,953</b>	<b>5.1</b>	<b>132</b>	<b>5,846</b>	<b>.6</b>
Hardware stores	29,147	629,276	28,641	600,921	95.5	444	25,413	4.0	82	2,942	.5
Farm implement--tractor--hardware dealers	10,499	344,433	10,126	316,989	92.0	303	24,540	7.1	70	2,904	.9
<b>Eating Places</b>	<b>189,792</b>	<b>2,135,020</b>	<b>164,401</b>	<b>1,830,039</b>	<b>85.7</b>	<b>5,087</b>	<b>297,440</b>	<b>13.9</b>	<b>304</b>	<b>7,541</b>	<b>.4</b>
Restaurants, cafeterias, lunchrooms	99,068	1,764,854	96,069	1,506,563	85.5	2,826	251,068	14.2	173	5,203	.3
Lunch counters and stands	62,673	332,295	60,685	288,206	86.7	1,901	42,420	12.8	87	1,669	.5
Soft drink, juice, ice cream stands	8,051	37,871	7,647	33,270	87.8	360	3,932	10.4	44	669	1.8
<b>Drinking Places</b>	<b>155,594</b>	<b>1,585,032</b>	<b>155,355</b>	<b>1,377,312</b>	<b>99.4</b>	<b>170</b>	<b>6,625</b>	<b>.5</b>	<b>69</b>	<b>1,095</b>	<b>.1</b>
<b>Drug Stores</b>	<b>57,903</b>	<b>1,582,502</b>	<b>55,723</b>	<b>1,160,520</b>	<b>74.3</b>	<b>4,125</b>	<b>400,262</b>	<b>25.6</b>	<b>55</b>	<b>1,720</b>	<b>.1</b>
Drug stores with fountain	39,452	1,205,241	36,191	877,695	72.8	3,240	328,549	27.1	21	997	.1
Drug stores--other	18,451	357,261	17,532	282,825	79.2	885	73,713	20.6	34	725	.2
<b>Liquor Stores (packaged goods)</b>	<b>19,136</b>	<b>586,351</b>	<b>15,889</b>	<b>316,899</b>	<b>54.1</b>	<b>621</b>	<b>19,875</b>	<b>3.4</b>	<b>2,826</b>	<b>249,577</b>	<b>42.5</b>
<b>Other Retail Stores</b>	<b>172,375</b>	<b>3,496,437</b>	<b>159,296</b>	<b>2,751,437</b>	<b>78.7</b>	<b>8,193</b>	<b>519,939</b>	<b>14.9</b>	<b>4,886</b>	<b>225,061</b>	<b>6.4</b>
Fuel, ice, fuel-oil dealers	41,172	1,015,542	39,763	857,335	84.6	1,154	132,861	15.1	275	3,528	.3
Hay, grain, and feed stores	16,772	625,977	14,379	445,538	71.5	1,233	74,442	11.9	1,180	105,997	16.6
Farm and garden supply stores	4,915	155,612	4,364	106,676	68.7	121	12,535	8.1	410	36,101	23.2
Jewelry stores	14,559	361,595	13,993	321,746	89.0	540	38,014	10.5	26	1,855	.5
Book stores	2,845	75,842	2,414	45,108	58.4	265	9,478	12.8	166	21,258	28.8
Stationery stores	5,497	58,814	3,466	57,257	97.4	9	833	1.4	22	724	1.2
Cigar stores, cigar stands	18,504	207,781	16,866	150,080	72.2	1,533	56,300	27.1	85	1,421	.7
Florists	18,055	148,741	15,933	144,109	96.9	102	4,558	3.1	20	74	(1)
Gift, novelty, souvenir shops	7,429	55,588	7,211	48,104	89.8	194	4,632	8.6	24	832	1.6
News dealers	7,407	72,427	6,051	52,501	72.5	1,342	19,766	27.3	14	180	.2
Office, school supply and equipment dealers	5,139	206,586	4,719	150,824	72.3	393	56,361	27.0	27	1,401	.7
Opticians	5,995	60,567	5,853	52,585	86.5	337	8,182	15.5	5	(2)	(2)
Photographic supply--camera stores	1,112	32,543	1,097	31,939	98.7	14	404	1.3	1	(2)	(2)
Sporting goods stores	2,605	56,914	2,561	54,522	95.4	51	1,543	2.7	13	1,049	1.9
Other retail stores	24,369	368,428	20,786	235,573	63.9	945	80,212	21.8	2,658	52,643	14.5
<b>Second-hand Stores</b>	<b>23,962</b>	<b>138,007</b>	<b>23,729</b>	<b>134,374</b>	<b>97.4</b>	<b>196</b>	<b>3,558</b>	<b>2.4</b>	<b>55</b>	<b>275</b>	<b>.2</b>

1 Less than one-tenth of 1 percent.

2 Combined with "Independents" to avoid disclosure but included in group total.

# RETAIL TRADE:1939

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TABLE 3D.—INDEPENDENT STORES AND SALES, BY TYPES OF INDEPENDENT  
BY KINDS OF BUSINESS

UNITED STATES SUMMARY

KIND OF BUSINESS	SINGLE STORE		MULTIUNIT		MARKET AND ROADSIDE STANDS		LEASED DEPARTMENTS	
	Number of stores	Sales (add 000)	Number of stores	Sales (add 000)	Number of stores	Sales (add 000)	Number of stores	Sales (add 000)
<b>UNITED STATES TOTAL</b>	<b>1,521,145</b>	<b>\$27,417,200</b>	<b>77,845</b>	<b>\$3,752,509</b>	<b>18,014</b>	<b>\$103,162</b>	<b>7,661</b>	<b>\$136,988</b>
<b>Food Group</b>	<b>469,581</b>	<b>5,965,954</b>	<b>17,366</b>	<b>588,043</b>	<b>13,950</b>	<b>84,318</b>	<b>4,184</b>	<b>71,288</b>
Grocery stores (without fresh meats)	175,220	1,394,043	3,567	85,514	339	4,483	209	7,433
Combination stores (groceries-meats)	158,709	3,033,999	7,453	330,729	101	996	13	429
Dairy products stores, milk dealers	12,073	550,343	1,055	62,951	423	4,165	42	949
Meat markets, fish markets	33,715	539,846	1,825	56,948	2,516	31,136	2,508	42,709
Candy, nut, confectionery stores	43,784	227,650	1,134	12,854	554	1,129	107	570
Delicatessen stores	9,275	118,960	233	5,713	218	2,954	80	2,312
Fruit stores, vegetable markets	16,591	145,376	621	11,978	7,749	29,950	990	14,756
Bakeries, caterers	12,273	83,263	1,041	13,876	433	1,444	143	1,309
Egg and poultry dealers	4,898	49,130	226	4,855	1,589	6,340	42	555
Other food stores	3,243	25,344	201	2,842	448	1,721	35	266
<b>General Stores (with food)</b>	<b>36,201</b>	<b>599,514</b>	<b>1,471</b>	<b>54,510</b>	<b>3</b>	<b>4</b>	<b>---</b>	<b>---</b>
<b>General Merchandise Group</b>	<b>34,156</b>	<b>2,516,762</b>	<b>3,854</b>	<b>642,853</b>	<b>343</b>	<b>627</b>	<b>79</b>	<b>1,727</b>
Department stores	1,145	1,781,462	226	530,817	---	---	---	---
Dry goods and general merchandise stores	23,972	455,063	2,192	83,557	274	524	68	1,637
Variety stores	9,039	100,237	1,436	28,479	69	103	11	90
<b>Apparel Group</b>	<b>79,586</b>	<b>1,762,337</b>	<b>8,026</b>	<b>429,021</b>	<b>355</b>	<b>817</b>	<b>1,225</b>	<b>35,445</b>
Men's-boys' furnishings, hat stores	4,585	65,175	551	14,457	86	120	24	449
Men's-boys' clothing stores (and furnishings)	13,149	448,066	1,189	68,348	30	182	47	1,920
Family clothing stores	7,828	255,716	1,091	98,670	12	25	6	228
Women's ready-to-wear stores	20,118	577,237	2,282	156,794	26	88	146	8,861
Furriers, fur shops	1,900	89,852	105	10,839	2	(1)	35	2,576
Millinery stores	6,745	42,800	555	7,755	11	(1)	292	3,727
Women's accessories stores	4,377	45,187	416	10,635	136	242	211	2,776
Infants', other apparel stores	3,554	38,869	186	6,064	39	67	45	875
Custom tailors	5,511	58,991	100	4,554	---	---	---	21
Shoe stores (all kinds)	11,643	202,862	1,541	50,885	31	75	414	13,964
<b>Furniture--Household--Radio Group</b>	<b>41,512</b>	<b>1,069,471</b>	<b>3,355</b>	<b>217,866</b>	<b>76</b>	<b>158</b>	<b>214</b>	<b>6,203</b>
Furniture stores	17,143	659,586	1,926	168,771	1	(1)	21	1,473
Floor coverings, drapery stores	2,545	60,284	236	7,508	20	35	54	1,113
Other home furnishings stores	8,202	91,742	279	8,290	42	71	36	1,026
Household appliance dealers	4,685	62,660	321	9,776	1	(1)	41	753
Radio--household appliance stores	6,057	141,670	471	18,350	1	(1)	44	1,272
Radio stores--other	2,680	33,568	122	4,973	11	15	18	566
<b>Automotive Group</b>	<b>51,403</b>	<b>4,545,068</b>	<b>4,267</b>	<b>629,872</b>	<b>---</b>	<b>---</b>	<b>27</b>	<b>520</b>
Motor-vehicle dealers (new)	30,485	4,118,976	2,782	560,307	---	---	5	167
Used-car dealers	6,449	155,866	461	32,220	---	---	5	140
Accessory, tire, battery dealers	13,500	251,690	983	35,618	---	---	17	213
Other automotive	969	18,536	41	1,729	---	---	---	---
<b>Filling Stations</b>	<b>220,348</b>	<b>2,306,162</b>	<b>10,074</b>	<b>189,232</b>	<b>9</b>	<b>63</b>	<b>29</b>	<b>284</b>
<b>Lumber--Building Group</b>	<b>29,034</b>	<b>1,196,983</b>	<b>3,145</b>	<b>205,755</b>	<b>---</b>	<b>---</b>	<b>52</b>	<b>729</b>
Lumber and building-materials dealers	16,714	993,483	2,468	183,824	---	---	1	(1)
Heating--plumbing equipment dealers	3,682	79,151	139	8,475	---	---	1	(1)
Paint, glass, wallpaper stores	6,668	97,948	513	12,711	---	---	46	610
Electrical supply stores	1,770	26,500	27	647	---	---	4	(1)
<b>Hardware Group</b>	<b>36,738</b>	<b>825,372</b>	<b>2,018</b>	<b>92,338</b>	<b>---</b>	<b>---</b>	<b>11</b>	<b>200</b>
Hardware stores	27,406	552,008	1,227	48,748	---	---	8	167
Farm implement--tractor--hardware dealers	9,332	273,364	791	43,592	---	---	3	33
<b>Eating Places</b>	<b>155,834</b>	<b>1,666,670</b>	<b>5,783</b>	<b>141,715</b>	<b>1,792</b>	<b>11,458</b>	<b>992</b>	<b>10,196</b>
Restaurants, cafeterias, lunchrooms	91,070	1,373,588	4,482	126,613	189	3,101	328	5,461
Lunch counters and stands	57,877	263,242	1,073	13,771	1,130	6,646	605	4,547
Soft drink, juice, ice cream stands	6,887	30,040	228	1,331	473	1,711	59	188
<b>Drinking Places</b>	<b>131,578</b>	<b>1,328,937</b>	<b>3,667</b>	<b>47,449</b>	<b>75</b>	<b>505</b>	<b>35</b>	<b>421</b>
<b>Drug Stores</b>	<b>49,995</b>	<b>1,026,920</b>	<b>3,702</b>	<b>133,004</b>	<b>4</b>	<b>62</b>	<b>22</b>	<b>534</b>
Drug stores with fountain	33,498	781,663	2,691	96,032	---	---	2	(1)
Drug stores--other	16,497	245,791	1,011	36,972	4	62	20	(1)
<b>Liquor Stores (packaged goods)</b>	<b>13,672</b>	<b>274,452</b>	<b>1,971</b>	<b>41,672</b>	<b>10</b>	<b>179</b>	<b>56</b>	<b>596</b>
<b>Other Retail Stores</b>	<b>148,846</b>	<b>2,408,504</b>	<b>8,309</b>	<b>329,198</b>	<b>1,376</b>	<b>4,929</b>	<b>765</b>	<b>8,808</b>
Fuel, ice, fuel-oil dealers	37,965	756,447	1,780	100,809	8	16	10	61
Hay, grain, and feed stores	12,974	376,056	1,398	69,458	1	(1)	6	64
Farm and garden supply stores	4,114	94,817	258	11,643	26	195	4	21
Jewelry stores	15,104	277,148	796	43,493	2	(1)	91	1,105
Book stores	2,226	35,806	166	7,046	---	---	22	456
Stationery stores	3,333	51,261	118	5,897	2	(1)	13	99
Cigar stores, cigar stands	16,117	136,037	579	12,526	45	190	145	1,307
Florists	14,581	128,575	838	15,936	458	1,060	58	558
Gift, novelty, souvenir shops	6,683	42,985	450	4,485	55	78	43	556
News dealers	5,095	47,195	250	2,168	668	2,865	38	253
Office, school supply and equipment dealers	4,452	136,456	259	14,332	---	---	8	34
Opticians	5,207	44,694	282	5,523	1	(1)	163	2,136
Photographic supply--camera stores	991	27,124	90	4,617	---	---	16	192
Sporting goods stores	2,385	48,055	154	6,069	4	12	18	166
Other retail stores	19,639	206,095	911	27,174	108	504	130	1,800
<b>Second-hand Stores</b>	<b>22,861</b>	<b>124,114</b>	<b>637</b>	<b>10,181</b>	<b>21</b>	<b>42</b>	<b>10</b>	<b>37</b>

1 Combined with "Single-store" to avoid disclosure but included in group total.

## CENSUS OF BUSINESS

TABLE 3E.—CHAIN STORES AND SALES, BY TYPES OF CHAIN  
BY KINDS OF BUSINESS

## UNITED STATES SUMMARY

KIND OF BUSINESS	LOCAL		SECTIONAL OR NATIONAL		MANUFACTURER CONTROLLED		LEASED DEPARTMENTS	
	Number of stores	Sales (add 000)	Number of stores	Sales (add 000)	Number of stores	Sales (add 000)	Number of stores	Sales (add 000)
<b>UNITED STATES TOTAL</b>	<b>25,455</b>	<b>\$1,581,386</b>	<b>82,049</b>	<b>\$6,771,009</b>	<b>10,123</b>	<b>\$585,062</b>	<b>5,568</b>	<b>\$170,368</b>
<b>Food Group</b>	<b>9,168</b>	<b>600,013</b>	<b>37,181</b>	<b>2,632,015</b>	<b>2,932</b>	<b>79,537</b>	<b>874</b>	<b>28,599</b>
Grocery stores (without fresh meats)	2,129	106,070	17,893	611,064	---	---	71	3,293
Combination stores (groceries-meats)	5,211	324,458	17,039	1,786,352	---	---	7	1,282
Dairy products stores, milk dealers	1,185	96,252	862	191,197	940	16,735	89	1,844
Meat markets, fish markets	919	38,598	402	24,872	45	2,753	239	11,038
Candy, nut, confectionery stores	538	10,133	717	10,803	833	28,693	135	1,414
Delicatessen stores	68	1,913	7	103	---	---	24	374
Fruit stores, vegetable markets	143	5,448	116	3,944	---	---	172	6,906
Bakeries, caterers	914	15,765	102	1,617	1,114	31,156	86	1,019
Egg and poultry dealers	12	545	5	100	---	---	36	1,062
Other food stores	49	833	40	1,963	---	---	15	167
<b>General Stores (with food)</b>	<b>267</b>	<b>14,545</b>	<b>467</b>	<b>36,678</b>	<b>---</b>	<b>---</b>	<b>---</b>	<b>---</b>
<b>General Merchandise Group</b>	<b>827</b>	<b>111,706</b>	<b>10,397</b>	<b>2,084,862</b>	<b>---</b>	<b>---</b>	<b>52</b>	<b>640</b>
Department stores	59	82,611	2,633	1,111,906	---	---	---	---
Dry goods and general merchandise stores	270	12,355	1,911	122,650	---	---	51	(1)
Variety stores	518	16,740	5,853	830,946	---	---	1	(1)
<b>Apparel Group</b>	<b>2,078</b>	<b>101,923</b>	<b>9,691</b>	<b>644,815</b>	<b>1,956</b>	<b>127,993</b>	<b>3,656</b>	<b>116,875</b>
Men's-boys' furnishings, hat stores	144	5,442	485	18,745	4	(1)	59	2,140
Men's-boys' clothing stores (and furnishings)	158	19,528	653	66,473	303	57,885	10	1,568
Family clothing stores	186	18,903	889	56,944	---	---	7	436
Women's ready-to-wear stores	526	20,185	2,276	241,228	78	1,689	240	22,814
Furriers, fur shops	---	---	55	5,063	7	(1)	127	5,966
Millinery stores	284	3,945	1,131	18,662	14	(1)	1,785	41,896
Women's accessories stores	294	10,461	456	17,395	27	1,004	309	3,559
Infants', other apparel stores	15	408	45	2,552	---	---	11	333
Custom tailors	---	---	19	1,383	17	(1)	---	---
Shoe stores (all kinds)	491	23,051	3,724	217,689	1,506	66,076	1,108	38,565
<b>Furniture--Household--Radio Group</b>	<b>631</b>	<b>78,931</b>	<b>615</b>	<b>99,810</b>	<b>1,086</b>	<b>50,427</b>	<b>277</b>	<b>9,417</b>
Furniture stores	334	54,422	433	86,481	---	---	17	961
Floor coverings, drapery stores	30	880	---	---	4	(2)	10	539
Other home furnishings stores	14	1,301	61	3,738	5	(2)	52	2,970
Household appliance dealers	79	3,280	63	1,416	1,072	49,277	211	4,594
Radio--household appliance stores	156	18,871	13	763	---	---	5	(2)
Radio stores--other	18	1,078	45	7,412	5	802	2	(2)
<b>Automotive Group</b>	<b>531</b>	<b>92,584</b>	<b>1,661</b>	<b>115,627</b>	<b>2,203</b>	<b>163,443</b>	<b>18</b>	<b>295</b>
Motor-vehicle dealers (new)	228	73,840	75	19,527	26	36,822	---	---
Used-car dealers	65	5,564	---	---	---	---	---	---
Accessory, tire, battery dealers	240	13,380	1,586	96,100	2,173	126,186	18	295
Other automotive	---	---	---	---	4	635	---	---
<b>Filling Stations</b>	<b>3,443</b>	<b>94,920</b>	<b>6,848</b>	<b>193,450</b>	<b>---</b>	<b>---</b>	<b>---</b>	<b>---</b>
<b>Lumber--Building Group</b>	<b>1,425</b>	<b>94,452</b>	<b>4,680</b>	<b>207,970</b>	<b>947</b>	<b>45,061</b>	<b>143</b>	<b>2,185</b>
Lumber and building-materials dealers	1,261	89,060	4,425	196,854	95	7,648	---	---
Heating--plumbing equipment dealers	24	1,715	43	3,518	304	7,987	---	---
Paint, glass, wallpaper stores	136	3,377	212	5,598	548	29,426	143	2,185
Electrical supply stores	4	280	---	---	---	---	---	---
<b>Hardware Group</b>	<b>543</b>	<b>21,720</b>	<b>223</b>	<b>15,018</b>	<b>181</b>	<b>13,215</b>	<b>---</b>	<b>---</b>
Hardware stores	306	16,700	138	8,713	---	---	---	---
Farm implement--tractor--hardware dealers	57	5,020	85	6,305	181	13,215	---	---
<b>Eating Places</b>	<b>2,427</b>	<b>132,715</b>	<b>2,499</b>	<b>159,745</b>	<b>68</b>	<b>1,685</b>	<b>93</b>	<b>3,295</b>
Restaurants, cafeterias, lunchrooms	1,291	112,748	1,489	134,702	19	1,281	27	2,357
Lunch counters and stands	958	18,074	912	23,866	5	123	26	357
Soft drink, juice, ice cream stands	178	1,895	98	1,177	44	281	40	581
<b>Drinking Places</b>	<b>121</b>	<b>4,152</b>	<b>49</b>	<b>2,475</b>	<b>---</b>	<b>---</b>	<b>---</b>	<b>---</b>
<b>Drug Stores</b>	<b>1,361</b>	<b>93,688</b>	<b>2,746</b>	<b>304,976</b>	<b>---</b>	<b>---</b>	<b>18</b>	<b>1,598</b>
Drug stores with fountain	1,088	77,301	2,145	248,289	---	---	7	959
Drug stores--other	273	16,387	601	56,687	---	---	11	639
<b>Liquor Stores (packaged goods)</b>	<b>428</b>	<b>14,362</b>	<b>193</b>	<b>5,513</b>	<b>---</b>	<b>---</b>	<b>---</b>	<b>---</b>
<b>Other Retail Stores</b>	<b>2,264</b>	<b>123,904</b>	<b>4,742</b>	<b>286,470</b>	<b>750</b>	<b>101,901</b>	<b>437</b>	<b>7,684</b>
Fuel, ice, fuel-oil dealers	545	64,017	484	67,353	104	21,351	1	(1)
Hay, grain, and feed stores	326	17,991	750	42,692	157	13,759	---	---
Farm and garden supply stores	23	2,391	82	10,144	16	(1)	---	---
Jewelry stores	113	12,221	298	24,232	31	(1)	98	1,561
Book stores	16	1,064	160	6,598	---	---	89	1,814
Stationery stores	---	---	5	833	4	(1)	---	---
Cigar stores, cigar stands	327	9,415	1,192	46,649	---	---	14	236
Florists	73	2,327	27	2,251	---	---	2	(1)
Gift, novelty, souvenir shops	156	1,764	38	2,868	---	---	---	---
News dealers	539	7,036	803	12,730	---	---	---	---
Office, school supply and equipment dealers	28	2,470	63	3,322	302	50,569	---	---
Opticians	43	1,371	160	4,001	56	637	78	2,173
Photographic supply--camera stores	8	(1)	5	404	---	---	1	(1)
Sporting goods stores	1	(1)	30	1,543	---	---	---	---
Other retail stores	66	1,553	645	68,800	80	8,328	154	1,531
<b>Second-hand Stores</b>	<b>141</b>	<b>1,771</b>	<b>57</b>	<b>1,587</b>	<b>---</b>	<b>---</b>	<b>---</b>	<b>---</b>

1 Combined with "Sectional or National" to avoid disclosure but included in group total.

2 Combined with "Local" to avoid disclosure.

# RETAIL TRADE:1939

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TABLE 3F.—COMPARISON OF STORES AND SALES, BY TYPES OF OPERATION: 1939, 1935,<sup>1</sup> AND 1929<sup>1</sup> UNITED STATES SUMMARY

TYPE OF OPERATION	NUMBER OF STORES			SALES (add 000)			PERCENT OF TOTAL SALES		
	1939	1935	1929	1939	1935	1929	1939	1935	1929
<b>Total—all types</b>	1,770,355	1,587,718	1,545,156	\$42,041,790	\$52,791,212	\$49,114,653	100.0	100.0	100.0
<b>Independents</b>	1,624,665	1,455,054	1,580,807	31,409,859	24,020,134	38,124,439	74.7	73.3	77.6
Single-store	1,521,145	1,354,196	1,510,895	27,417,200	21,271,744	33,741,478	65.2	64.9	68.7
Multiunit	77,845	53,732	64,814	3,752,509	2,601,869	4,340,026	8.9	7.9	8.8
Market and roadside stands	18,014	23,423	4,502	103,162	97,144	18,614	.3	.3	(2)
Leased departments--independent	7,661	3,703	596	136,988	49,377	24,321	.3	.2	.1
<b>Chains</b>	123,195	131,430	151,712	9,105,825	7,653,416	9,964,547	21.7	23.3	20.3
Local chains	25,455	17,957	52,465	1,581,386	1,023,577	3,293,890	3.8	5.1	6.7
Sectional or national chains	82,049	107,572	92,141	6,771,009	6,401,754	6,151,337	16.1	19.5	12.6
Manufacturer-controlled chains	10,123	1,925	3,431	583,062	114,977	389,616	1.4	.4	.7
Leased-department chains	5,568	3,976	3,675	170,368	113,108	129,702	.4	.3	.3
<b>Other types</b>	22,495	21,234	10,839	1,526,106	1,117,662	1,025,667	3.6	3.4	2.1
Utility-operated stores	4,836	3,956	4,053	151,539	123,242	163,371	.4	.4	.3
Direct selling (house-to-house)	5,199	6,349	1,661	153,597	125,316	93,961	.4	.4	.2
Commissaries or company stores	2,007	1,888	1,347	148,248	113,126	115,583	.3	.5	.3
Farmer and consumer cooperative stores	3,688	1,801	1,709	224,375	119,827	116,995	.5	.3	.2
State liquor stores	2,618	2,080	---	249,430	163,381	---	.6	.5	---
Mail-order houses	434	378	271	537,413	420,027	515,237	1.3	1.3	1.0
Other types of operation	3,703	4,802	1,798	61,704	52,743	20,520	.1	.2	.1

<sup>1</sup> Figures for 1935 and 1929 have been adjusted between types as grouped for 1939. Figures for 1935 revised to exclude service garages classified that year as Retail but included in the Service Census in 1939; data to revise 1929 figures are not available.

<sup>2</sup> Less than one-tenth of 1 percent.

TABLE 3G.—COMPARISON OF STORES AND SALES, BY TYPES OF OPERATION  
FOR SELECTED KINDS OF BUSINESS: 1939 AND 1935<sup>1</sup>

UNITED STATES SUMMARY

KIND OF BUSINESS TYPE OF OPERATION	NUMBER OF STORES		SALES (add 000)		PERCENT OF TOTAL SALES	
	1939	1935	1939	1935	1939	1935
<b>Grocery stores (without fresh meats)</b>	200,305	188,738	\$2,225,435	\$2,202,607	100.0	100.0
Independents	179,335	165,381	1,491,473	1,549,675	67.0	61.3
Chains	20,093	22,702	720,427	843,849	32.4	38.3
Direct selling (house-to-house)	263	87	3,456	3,634	.2	.2
Commissaries or company stores	307	349	4,597	2,982	.2	.1
Other types	305	219	5,482	2,467	.2	.1
<b>Combination stores (groceries-meats)</b>	187,034	166,233	5,498,318	4,149,813	100.0	100.0
Independents	166,276	140,367	3,366,153	2,517,437	61.3	60.7
Chains	20,257	25,619	2,112,092	1,624,786	38.4	39.1
Commissaries or company stores	166	94	6,557	3,355	.1	.1
Other types	335	153	11,516	4,255	.2	.1
<b>Candy, nut, confectionery stores</b>	48,015	55,197	295,300	314,467	100.0	100.0
Independents	45,579	53,333	242,183	254,889	82.0	84.2
Chains	2,223	1,508	51,043	43,395	17.3	13.8
Other types	213	356	2,074	6,183	.7	2.0
<b>Department stores</b>	4,074	4,201	3,974,998	3,311,070	100.0	100.0
Independents	1,371	1,711	2,312,279	2,034,945	58.2	61.4
Chains	2,672	2,423	1,194,517	883,101	30.0	26.7
Mail-order houses	24	33	484,889	396,200	11.7	11.7
Other types	7	34	3,913	6,824	.1	.2
<b>Variety stores</b>	16,946	11,741	978,801	780,819	100.0	100.0
Independents	10,555	6,076	126,909	72,047	13.2	9.2
Chains	6,372	5,659	847,686	708,701	86.8	90.8
Other types	19	6	206	71	(2)	(2)
<b>Men's-boys' clothing, furnishings, hat stores</b>	21,501	20,914	775,312	659,617	100.0	100.0
Independents	19,621	19,219	598,737	515,958	77.4	78.2
Chains	1,816	1,614	171,579	139,700	22.2	21.2
Other types	64	81	2,996	5,961	.4	.6
<b>Family clothing stores</b>	10,053	7,881	429,454	358,849	100.0	100.0
Independents	8,955	6,941	352,639	283,450	82.1	79.0
Chains	1,062	928	76,283	75,138	17.8	20.9
Other types	36	12	552	261	.1	.1
<b>Women's ready-to-wear stores</b>	25,820	21,975	1,009,494	794,992	100.0	100.0
Independents	22,424	19,311	694,119	575,087	68.8	72.3
Chains	2,880	2,410	263,102	200,220	26.1	25.2
Leased departments	386	225	31,705	13,257	3.1	1.7
Other types	130	29	20,568	6,428	2.0	.8
<b>Shoe stores (all kinds)</b>	20,487	18,967	617,064	511,399	100.0	100.0
Independents	13,215	13,053	253,822	221,760	41.2	43.4
Chains	5,721	5,006	306,816	255,564	49.7	50.0
Leased departments	1,522	892	52,549	32,269	8.5	6.3
Other types	29	16	3,877	1,806	.6	.3
<b>Furniture stores</b>	19,902	17,043	973,157	694,578	100.0	100.0
Independents	19,091	16,476	829,830	597,541	85.3	86.0
Chains	784	562	141,864	94,040	14.6	13.5
Other types	27	3	1,463	2,997	.1	.5
<b>Radio stores--other</b>	2,911	4,296	48,675	57,152	100.0	100.0
Independents	2,851	4,185	39,122	43,321	80.4	75.8
Chains	70	103	9,292	13,187	19.1	23.1
Other types	10	8	261	644	.5	1.1

<sup>1</sup> Figures for 1935 have been adjusted between types as grouped for 1939.

<sup>2</sup> Less than one-tenth of 1 percent.

## CENSUS OF BUSINESS

TABLE 3G.—COMPARISON OF STORES AND SALES, BY TYPES OF OPERATION

UNITED STATES SUMMARY

FOR SELECTED KINDS OF BUSINESS: 1939 AND 1935<sup>1</sup>—Continued

KIND OF BUSINESS TYPE OF OPERATION	NUMBER OF STORES		SALES (add 000)		PERCENT OF TOTAL SALES	
	1939	1935	1939	1935	1939	1935
<b>Motor-vehicle dealers (new)</b>	33,609	30,294	\$4,810,245	\$3,725,438	100.0	100.0
Independents.....	33,272	29,782	4,679,450	3,580,411	97.3	95.6
Chains.....	327	507	129,789	164,430	2.7	4.4
Other types.....	10	5	1,006	597	(*)	(*)
<b>Accessory, tire, battery dealers</b>	18,525	14,343	523,685	373,910	100.0	100.0
Independents.....	14,500	10,887	237,519	186,844	54.9	50.0
Chains.....	4,017	3,454	255,961	186,998	45.1	50.0
Other types.....	8	2	205	68	(*)	(*)
<b>Filling stations</b>	241,858	197,568	2,922,495	1,967,714	100.0	100.0
Independents.....	230,460	177,732	2,495,741	1,533,081	86.4	77.9
Chains.....	10,291	19,587	288,370	423,266	10.2	21.5
Cooperatives.....	1,017	204	55,304	10,187	1.3	.5
Other types.....	90	45	3,080	1,180	.1	.1
<b>Lumber, building-materials dealers</b>	25,067	21,149	1,478,459	866,865	100.0	100.0
Independents.....	19,181	15,482	1,177,407	655,589	79.6	75.6
Chains.....	5,781	5,645	295,582	206,870	20.0	23.9
Other types.....	105	22	5,470	4,606	.4	.5
<b>Paint, glass, wallpaper stores</b>	8,480	8,910	152,873	127,049	100.0	100.0
Independents.....	7,427	8,023	111,269	97,489	72.9	76.7
Chains.....	1,059	884	40,586	29,214	26.6	23.0
Other types.....	14	3	818	546	.5	.3
<b>Hardware stores</b>	29,147	26,996	629,276	487,217	100.0	100.0
Independents.....	28,641	26,608	600,921	448,850	95.5	96.1
Chains.....	444	378	25,413	18,101	4.0	3.9
Other types.....	62	10	2,942	266	.5	(*)
<b>Restaurants, other eating places</b>	169,792	153,468	2,135,020	1,666,899	100.0	100.0
Independents.....	164,401	149,005	1,830,039	1,413,387	85.7	84.8
Chains.....	5,087	4,179	297,440	246,948	13.9	14.8
Other types.....	304	284	7,541	6,564	.4	.4
<b>Drug stores with fountain</b>	39,452	38,731	1,205,241	950,328	100.0	100.0
Independents.....	38,181	35,604	877,695	678,470	72.8	71.2
Chains.....	3,240	3,108	328,549	273,357	27.1	28.8
Other types.....	21	19	997	501	.1	(*)
<b>Drug stores, other</b>	18,451	17,966	357,261	282,265	100.0	100.0
Independents.....	17,552	17,295	282,825	237,848	79.2	84.3
Chains.....	885	642	73,713	43,902	20.6	15.5
Other types.....	54	29	723	517	.2	.2
<b>Liquor stores (packaged goods)</b>	19,136	12,105	586,551	328,307	100.0	100.0
Independents.....	15,889	9,779	316,899	158,318	54.1	48.2
Chains.....	621	226	19,875	6,020	3.4	1.8
State liquor stores.....	2,618	2,080	249,430	163,381	42.5	49.8
Other types.....	8	20	147	588	(*)	.2
<b>Fuel, ice, fuel-oil dealers</b>	41,172	35,293	1,013,542	859,018	100.0	100.0
Independents.....	39,763	32,885	857,333	711,361	84.8	82.8
Chains.....	1,134	1,300	152,681	141,643	15.1	16.5
Other types.....	275	1,108	3,528	6,014	.3	.7
<b>Hay, grain and feed stores</b>	16,772	11,132	623,977	346,687	100.0	100.0
Independents.....	14,379	9,604	445,538	248,242	71.5	71.6
Chains.....	1,233	1,006	74,442	55,443	11.9	16.0
Cooperatives.....	1,144	480	103,729	40,407	16.6	11.7
Other types.....	16	42	268	2,575	(*)	.7
<b>Farm and garden supply stores</b>	4,915	9,176	155,312	252,471	100.0	100.0
Independents.....	4,384	8,130	108,676	189,494	68.7	75.1
Chains.....	121	191	12,535	11,891	8.1	4.7
Cooperatives.....	331	602	25,583	45,017	16.5	17.8
Mail-order.....	36	16	8,251	4,203	5.3	1.7
Other types.....	43	237	2,267	1,866	1.4	.7
<b>Jewelry stores</b>	14,559	12,447	361,595	234,893	100.0	100.0
Independents.....	13,993	12,086	321,746	212,343	89.0	90.4
Chains.....	540	354	38,014	22,174	10.5	9.4
Other types.....	26	7	1,835	376	.5	.2
<b>Cigar stores, cigar stands</b>	18,504	15,350	207,781	182,950	100.0	100.0
Independents.....	16,886	13,635	150,060	113,142	72.2	61.9
Chains.....	1,533	1,814	56,300	65,582	27.1	35.8
Other types.....	85	101	1,421	4,246	.7	2.3
<b>Florists</b>	16,055	11,242	148,741	98,718	100.0	100.0
Independents.....	15,933	11,156	144,109	95,302	98.9	96.5
Chains.....	102	85	4,558	3,414	3.1	3.5
Other types.....	20	1	74	2	(*)	(*)
<b>News dealers</b>	7,407	7,071	72,427	61,655	100.0	100.0
Independents.....	6,051	5,671	52,501	42,368	72.5	68.7
Chains.....	1,342	1,374	19,766	18,905	27.3	30.7
Other types.....	14	26	160	382	.2	.6
<b>All other kinds of business</b>	490,408	447,291	7,937,701	6,163,485	100.0	100.0

<sup>1</sup> Figures for 1935 have been adjusted between types as grouped for 1939.<sup>2</sup> Less than one-tenth of 1 percent.

# RETAIL TRADE: 1939

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TABLE 4A.—LEGAL FORMS OF ORGANIZATION, BY TYPES OF OPERATION  
STORES, SALES, PERSONNEL, AND PAY ROLL, ALL KINDS OF BUSINESS COMBINED

UNITED STATES SUMMARY

TYPE OF OPERATION AND LEGAL FORMS OF ORGANIZATION	Number of stores	Sales  (add 000)	Active proprietors of unincor- porated businesses	NUMBER OF EMPLOYEES* (average for year)			PAY ROLL* (add 000)		
				Total	Full-time	Part-time	Total	Full-time	Part-time
<b>UNITED STATES TOTAL</b> .....	1,770,555	\$42,041,790	1,613,673	4,600,217	3,730,932	869,285	\$4,529,499	\$4,210,768	\$318,731
Individual proprietorships.....	1,557,403	16,524,970	1,284,835	1,629,636	1,311,968	317,668	1,255,330	1,148,343	106,987
Partnerships.....	189,631	5,198,901	323,458	481,313	399,906	81,407	413,995	385,978	28,017
Cooperative associations.....	3,230	144,723	---	12,709	10,613	2,096	12,549	11,899	651
Corporations.....	210,570	19,810,302	---	2,453,828	1,989,148	464,680	2,824,095	2,642,213	181,882
Other forms or not reported.....	9,521	362,894	5,380	22,731	19,297	3,434	23,530	22,336	1,194
<b>INDEPENDENTS</b> .....	1,624,665	31,409,859	1,602,937	3,322,447	2,803,145	519,302	3,259,854	3,062,466	197,388
Individual proprietorships.....	1,339,820	16,155,616	1,276,762	1,583,821	1,276,157	307,664	1,215,900	1,111,729	104,171
Partnerships.....	181,575	4,840,645	320,875	437,731	368,688	71,063	376,882	351,691	25,201
Cooperative associations.....	890	25,901	---	3,197	2,589	608	2,850	2,629	201
Corporations.....	95,810	10,285,647	---	1,294,550	1,148,974	137,576	1,652,764	1,585,747	67,017
Other forms or not reported.....	6,570	102,050	5,300	13,148	10,757	2,391	11,478	10,680	798
<b>CHAINS</b> .....	123,195	9,105,825	3,102	1,118,374	794,965	323,409	1,090,106	981,169	108,937
Individual proprietorships.....	10,567	322,573	1,253	41,667	32,705	8,962	36,047	33,565	2,482
Partnerships.....	7,517	338,819	1,645	41,448	31,531	9,917	35,101	32,515	2,586
Cooperative associations.....	18	720	---	80	72	8	97	95	2
Corporations.....	104,943	8,437,080	---	1,034,452	730,183	304,269	1,016,211	914,416	103,795
Other forms or not reported.....	150	6,633	4	727	474	253	650	578	72
<b>OTHER TYPES</b> .....	22,495	1,526,106	7,634	159,396	132,822	26,574	179,539	167,133	12,406
Individual proprietorships.....	7,016	46,781	6,820	4,148	3,106	1,042	3,393	3,049	354
Partnerships.....	539	19,437	738	2,134	1,707	427	2,012	1,782	230
Cooperative associations.....	2,322	118,102	---	9,432	7,952	1,480	9,622	9,174	448
Corporations.....	9,817	1,087,575	---	134,826	111,991	22,835	153,120	142,050	11,070
Other forms or not reported.....	2,801	254,211	76	8,856	8,068	790	11,402	11,078	324

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



## CENSUS OF BUSINESS

TABLE 5A.—STORES AND SALES BY LEGAL FORMS OF ORGANIZATION  
BY KINDS OF BUSINESS

## UNITED STATES SUMMARY

KIND OF BUSINESS	TOTAL		INDIVIDUAL PROPRIETORSHIPS		PARTNERSHIPS		COOPERATIVE ASSOCIATIONS		CORPORATIONS		OTHER FORMS	
	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)
<b>United States Total</b>	<b>1,770,355</b>	<b>\$42,041,790</b>	<b>1,357,403</b>	<b>\$16,524,970</b>	<b>189,851</b>	<b>\$5,198,901</b>	<b>3,230</b>	<b>\$144,723</b>	<b>210,570</b>	<b>\$19,810,802</b>	<b>9,521</b>	<b>\$562,894</b>
<b>Food Group</b>	<b>560,549</b>	<b>10,164,987</b>	<b>454,880</b>	<b>5,013,805</b>	<b>48,137</b>	<b>1,289,572</b>	<b>840</b>	<b>20,126</b>	<b>54,254</b>	<b>3,825,463</b>	<b>2,638</b>	<b>\$6,001</b>
Grocery stores (without fresh meats)	200,303	2,225,435	165,764	1,227,317	12,189	234,420	230	4,189	20,928	750,455	1,212	9,074
Combination stores (groceries-meats)	187,034	5,496,318	143,690	2,516,709	20,532	707,789	234	8,144	21,491	2,242,208	1,087	21,468
Dairy products stores, milk dealers	16,834	740,011	11,281	159,779	1,980	61,125	86	7,114	3,438	509,900	49	2,093
Meat markets, fish markets	42,360	750,797	35,025	492,182	5,288	144,893	18	237	1,987	111,925	64	1,580
Candy, nut, confectionery stores	48,015	295,300	42,987	210,651	2,662	27,746	29	158	2,240	55,740	117	1,027
Delicatessen stores	9,909	132,585	8,858	103,588	701	16,284	2	(x)	339	12,385	11	(x)
Fruit stores, vegetable markets	27,668	222,239	24,609	157,186	2,488	44,463	24	61	499	20,221	46	308
Bakeries, caterers	16,985	168,027	13,225	82,311	1,434	16,903	6	62	2,288	68,545	32	206
Egg and poultry dealers	6,532	63,550	5,874	45,080	508	11,282	6	138	137	6,749	7	101
Other food stores	4,911	71,125	3,589	19,004	375	4,687	7	(x)	927	47,335	13	(x)
<b>General Stores (with food)</b>	<b>39,688</b>	<b>810,342</b>	<b>29,578</b>	<b>382,777</b>	<b>6,546</b>	<b>189,083</b>	<b>242</b>	<b>13,258</b>	<b>3,120</b>	<b>240,109</b>	<b>202</b>	<b>5,115</b>
<b>General Merchandise Group</b>	<b>50,287</b>	<b>5,665,007</b>	<b>30,360</b>	<b>414,150</b>	<b>5,754</b>	<b>233,918</b>	<b>19</b>	<b>1,833</b>	<b>13,923</b>	<b>5,009,327</b>	<b>211</b>	<b>5,781</b>
Department stores	4,074	3,974,998	134	32,338	208	69,194	1	(x)	3,728	3,871,443	3	(x)
Dry goods and general merchandise stores	29,247	713,208	20,865	275,613	3,999	132,955	16	810	4,197	299,428	170	4,404
Variety stores	16,946	978,801	9,361	106,199	1,547	31,767	2	(x)	5,998	838,458	38	(x)
<b>Apparel Group</b>	<b>106,959</b>	<b>3,258,772</b>	<b>87,281</b>	<b>983,298</b>	<b>12,839</b>	<b>381,371</b>	<b>17</b>	<b>415</b>	<b>25,937</b>	<b>1,883,237</b>	<b>885</b>	<b>10,451</b>
Men's-boys' furnishings, hat stores	5,924	108,801	3,932	46,924	579	12,588	1	(x)	1,382	48,904	50	(x)
Men's-boys' clothing stores (and furnishings)	15,577	664,511	9,089	195,461	2,772	115,208	1	(x)	3,591	351,993	124	(x)
Family clothing stores	10,053	429,454	6,844	129,366	1,568	54,532	6	76	1,954	244,110	81	1,370
Women's ready-to-wear stores	25,820	1,009,494	17,130	283,734	3,557	99,283	5	155	5,108	625,459	220	2,883
Furriers, fur shops	2,214	94,133	1,243	30,239	319	12,332	1	(x)	633	51,091	18	(x)
Millinery stores	10,799	118,588	6,915	46,922	1,017	9,410	---	---	2,787	61,686	100	588
Women's accessories stores	6,494	100,583	4,534	43,881	550	8,406	---	---	1,368	47,981	42	295
Infants', other apparel stores	5,917	49,884	3,064	26,114	452	8,781	1	(x)	359	14,590	41	(x)
Custom tailors	5,674	66,282	4,516	34,870	534	9,653	1	(x)	576	21,647	47	(x)
Shoe stores (all kinds)	20,487	617,064	10,214	145,987	1,891	51,178	1	(x)	8,219	417,878	162	(x)
<b>Furniture—Household—Radio Group</b>	<b>52,827</b>	<b>1,733,257</b>	<b>31,018</b>	<b>494,974</b>	<b>7,261</b>	<b>250,627</b>	<b>12</b>	<b>389</b>	<b>14,325</b>	<b>982,861</b>	<b>211</b>	<b>4,406</b>
Furniture stores	19,902	975,157	11,280	252,133	3,785	170,971	2	(x)	4,770	547,342	87	(x)
Floor coverings, drapery stores	2,916	74,481	1,987	29,391	414	12,555	---	---	508	31,794	9	221
Other home-furnishings stores	9,096	152,288	6,963	51,711	944	14,899	---	---	1,148	85,498	43	159
Household appliance dealers	11,095	294,518	3,747	50,941	729	17,909	7	177	8,569	224,510	43	981
Radio—household appliance stores	8,907	190,180	4,754	89,894	1,087	30,402	3	(x)	1,044	69,586	19	(x)
Radio stores—other	2,911	48,875	2,307	20,604	304	3,892	---	---	290	24,131	10	48
<b>Automotive Group</b>	<b>60,132</b>	<b>5,548,687</b>	<b>35,488</b>	<b>1,820,040</b>	<b>9,813</b>	<b>851,961</b>	<b>24</b>	<b>1,457</b>	<b>14,746</b>	<b>2,889,727</b>	<b>61</b>	<b>5,502</b>
Motor-vehicle dealers (new)	33,609	4,810,245	18,402	1,547,774	6,325	740,865	11	1,324	8,834	2,515,148	37	5,138
Used-car dealers	6,980	193,790	5,297	108,762	955	28,591	3	(x)	718	58,527	7	(x)
Accessory, tire, battery dealers	18,525	523,685	11,022	154,743	2,421	59,858	9	107	5,057	308,611	16	286
Other automotive	1,018	20,987	767	10,761	112	2,549	1	(x)	137	7,643	1	(x)
<b>Filling Stations</b>	<b>241,858</b>	<b>2,822,495</b>	<b>203,558</b>	<b>1,998,834</b>	<b>24,220</b>	<b>390,659</b>	<b>877</b>	<b>27,811</b>	<b>13,030</b>	<b>402,803</b>	<b>173</b>	<b>2,588</b>
<b>Lumber—Building Group</b>	<b>39,687</b>	<b>1,761,205</b>	<b>17,750</b>	<b>369,158</b>	<b>5,749</b>	<b>240,474</b>	<b>103</b>	<b>4,828</b>	<b>15,886</b>	<b>1,139,503</b>	<b>179</b>	<b>7,242</b>
Lumber and building-materials dealers	25,067	1,478,459	8,398	264,639	3,955	203,580	88	4,581	12,498	999,119	128	6,580
Heating—plumbing equipment dealers	4,262	102,404	2,593	34,377	598	14,752	1	(x)	1,053	52,844	17	(x)
Paint, glass, wallpaper stores	8,480	152,873	5,424	57,047	987	18,396	2	(x)	2,045	78,950	22	(x)
Electrical supply stores	1,858	27,689	1,335	13,095	209	3,766	12	184	290	10,590	12	34
<b>Hardware Group</b>	<b>39,646</b>	<b>973,709</b>	<b>26,343</b>	<b>429,032</b>	<b>7,878</b>	<b>227,563</b>	<b>77</b>	<b>2,276</b>	<b>5,118</b>	<b>310,582</b>	<b>230</b>	<b>4,276</b>
Hardware stores	29,147	629,276	19,701	274,559	5,364	140,213	33	907	3,853	209,920	196	3,677
Farm implement—tractor—hardware dealers	10,499	344,433	6,642	154,473	2,514	87,350	44	1,369	1,265	100,642	34	599
<b>Eating Places</b>	<b>169,792</b>	<b>2,135,020</b>	<b>137,868</b>	<b>1,145,166</b>	<b>20,286</b>	<b>329,263</b>	<b>141</b>	<b>3,439</b>	<b>10,719</b>	<b>647,406</b>	<b>798</b>	<b>9,746</b>
Restaurants, cafeterias, lunch rooms	99,068	1,764,854	75,797	886,821	14,643	283,353	93	2,978	8,059	583,908	476	7,794
Lunch counters and stands	62,873	332,295	55,166	231,713	4,949	41,125	36	408	2,235	57,273	287	1,776
Soft drink, juice, ice cream stands	8,051	37,871	6,905	26,632	674	4,785	12	53	425	6,225	35	176
<b>Drinking Places</b>	<b>135,594</b>	<b>1,385,032</b>	<b>119,482</b>	<b>1,108,959</b>	<b>11,833</b>	<b>163,097</b>	<b>55</b>	<b>598</b>	<b>3,945</b>	<b>109,459</b>	<b>279</b>	<b>2,919</b>
<b>Drug Stores</b>	<b>57,903</b>	<b>1,562,502</b>	<b>41,987</b>	<b>760,958</b>	<b>6,454</b>	<b>191,878</b>	<b>11</b>	<b>239</b>	<b>9,260</b>	<b>605,228</b>	<b>191</b>	<b>4,201</b>
Drug stores with fountain	39,452	1,205,241	27,656	578,903	4,580	138,844	9	(x)	7,104	484,032	123	(x)
Drug stores—other	18,451	357,261	14,331	182,055	1,894	53,032	2	(x)	2,156	121,196	68	(x)
<b>Liquor Stores (packaged goods)</b>	<b>19,136</b>	<b>588,351</b>	<b>13,163</b>	<b>216,189</b>	<b>1,372</b>	<b>54,304</b>	<b>5</b>	<b>45</b>	<b>1,954</b>	<b>86,020</b>	<b>1,242</b>	<b>249,793</b>
<b>Other Retail Stores</b>	<b>172,375</b>	<b>3,496,437</b>	<b>128,280</b>	<b>1,299,710</b>	<b>19,044</b>	<b>480,614</b>	<b>1,000</b>	<b>67,998</b>	<b>23,341</b>	<b>1,653,660</b>	<b>710</b>	<b>14,455</b>
Fuel, ice, fuel-oil dealers	41,172	1,013,542	31,081	305,795	4,303	111,536	57	1,231	5,587	589,690	144	5,290
Hay, grain and feed stores	16,772	623,977	10,361	232,819	2,763	116,178	875	52,041	2,895	220,305	78	2,656
Farm and garden supply stores	4,915	155,312	3,166	42,360	688	21,946	211	15,752	849	76,373	21	881
Jewelry stores	14,559	361,595	10,877	141,056	1,607	50,418	1	(x)	2,213	189,846	61	(x)
Book stores	2,845	73,842	1,869	19,585	286	5,705	19	443	862	46,919	29	1,210
Stationery stores	3,497	58,814	2,701	25,552	393	8,555	2	(x)	390	24,718	21	(x)
Cigar stores, cigar stands	18,504	207,781	15,254	114,775	1,547	21,789	6	23	1,806	70,575	91	619
Florists	16,055	148,741	12,811	88,391	2,096	28,574	1	(x)	1,064	33,113	83	(x)
Gift, novelty, souvenir shops	7,429	53,589	6,012	30,666	887	8,876	8	43	486	15,567	36	416
News dealers	7,407	72,427	5,566	43,727	437	6,820	---	---	1,384	21,795	20	85
Office, school supply and equipment dealers	5,159	208,586	2,972	52,050	630	18,710	5	327	1,519	137,178	13	523
Opticians	5,995	60,587	4,951	34,319	490	8,755	---	---	550	17,575	24	118
Photographic supply—camera stores	1,112	32,343	758	13,180	150	4,334	---	---	202	14,781	2	48
Sporting goods stores	2,605	56,914	1,880	22,303	329	8,565	---	---	386	25,939	10	107
Other retail stores	24,589	368,428	18,241	133,152	2,678	46,055	15	127	3,358	192,490	77	604
<b>Second-hand Stores</b>	<b>25,982</b>	<b>138,007</b>	<b>20,367</b>	<b>87,920</b>	<b>2,465</b>	<b>24,521</b>	<b>7</b>	<b>11</b>	<b>1,012</b>	<b>25,137</b>	<b>111</b>	<b>418</b>

x Withheld to avoid disclosure.

1 Includes 2,618 State liquor stores with sales of \$249,430,000.



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TABLE 5B.—STORES AND SALES BY LEGAL FORMS OF ORGANIZATION  
BY GEOGRAPHIC DIVISIONS AND STATES

UNITED STATES SUMMARY

DIVISION AND STATE	TOTAL		INDIVIDUAL PROPRIETORSHIPS		PARTNERSHIPS		COOPERATIVE ASSOCIATIONS		CORPORATIONS		OTHER FORMS <sup>1</sup>	
	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)
UNITED STATES TOTAL	1,770,355	\$42,041,790	1,357,403	\$16,524,970	189,651	\$5,198,901	3,230	\$144,723	210,570	\$19,810,302	9,521	\$362,894
GEOGRAPHIC DIVISIONS:												
New England	121,888	3,318,214	88,378	1,171,244	9,981	260,023	101	4,548	22,741	1,859,292	687	23,107
Middle Atlantic	412,819	10,291,937	314,243	3,846,683	38,731	1,054,374	258	11,280	57,350	5,276,829	2,237	102,771
East North Central	364,508	9,251,114	276,108	3,413,761	40,482	1,061,448	807	48,543	45,378	4,638,068	1,733	89,294
West North Central	197,909	4,138,883	153,225	1,838,202	23,533	604,972	1,204	41,244	18,721	1,625,993	1,226	28,472
South Atlantic	199,371	4,368,947	156,489	1,697,063	19,552	513,875	170	6,135	22,290	2,106,887	1,070	45,187
East South Central	101,065	1,845,037	80,579	810,292	11,713	306,691	112	2,680	8,231	712,241	430	13,133
West South Central	158,768	3,101,358	129,187	1,407,916	16,848	513,887	195	6,830	12,864	1,161,813	674	10,912
Mountain	57,459	1,427,541	42,481	578,309	7,540	212,080	182	5,446	6,707	815,363	569	15,363
Pacific	155,568	4,298,759	116,713	1,761,500	21,451	671,771	221	18,017	16,288	1,613,816	895	33,655
New England:												
Maine	13,455	281,356	10,477	122,708	1,092	26,166	11	209	1,795	126,081	80	6,192
New Hampshire	7,435	183,100	5,560	86,878	725	19,824	7	145	1,072	71,613	73	4,840
Vermont	5,423	123,369	3,991	58,472	680	19,017	6	202	675	42,854	71	2,824
Massachusetts	58,217	1,737,680	41,057	544,052	4,664	119,592	55	3,496	13,100	1,065,163	341	7,377
Rhode Island	10,485	275,447	8,076	104,044	827	21,091	9	110	1,523	149,486	50	718
Connecticut	25,873	717,262	19,217	255,090	1,995	54,333	13	386	4,576	406,095	72	1,358
Middle Atlantic:												
New York	209,425	5,578,159	154,511	1,944,057	21,111	541,222	76	3,713	32,988	3,077,447	739	11,720
New Jersey	68,851	1,580,401	52,841	622,299	4,527	124,429	46	2,056	11,365	827,249	272	4,368
Pennsylvania	134,543	3,153,377	107,091	1,280,327	13,093	388,723	136	5,511	12,997	1,372,133	1,226	86,683
East North Central:												
Ohio	93,041	2,441,293	69,511	900,942	9,973	259,238	176	14,304	12,951	1,216,571	630	50,238
Indiana	47,317	1,066,383	35,132	425,135	6,326	135,760	85	5,240	5,616	498,451	158	1,797
Illinois	109,132	2,857,646	83,861	928,581	11,569	321,053	117	4,734	13,444	1,596,262	341	7,016
Michigan	67,414	1,820,798	50,965	688,444	7,976	216,803	181	10,289	7,844	876,580	428	26,882
Wisconsin	47,604	1,064,994	37,019	470,659	4,838	126,794	248	13,976	5,523	450,204	176	3,561
West North Central:												
Minnesota	40,448	1,017,195	30,512	421,805	5,406	154,921	443	15,367	3,773	419,033	314	6,069
Iowa	39,024	822,905	30,225	401,632	4,846	134,237	171	6,703	3,402	285,087	380	15,248
Missouri	53,196	1,102,503	42,057	420,995	5,626	122,869	118	5,239	5,227	551,327	188	2,073
North Dakota	8,549	156,137	6,493	75,758	985	25,257	53	1,288	977	55,403	41	431
South Dakota	9,817	169,396	7,524	83,308	1,022	22,649	77	2,590	1,068	59,241	126	1,608
Nebraska	19,330	397,196	14,646	188,225	2,405	62,503	193	5,738	1,969	139,041	97	1,689
Kansas	27,545	473,551	21,768	248,479	3,243	82,536	149	4,519	2,285	136,861	100	1,356
South Atlantic:												
Delaware	4,544	110,052	3,570	43,097	346	12,468	3	117	598	54,097	27	273
Maryland	25,566	619,273	20,974	249,527	2,211	75,712	16	1,166	2,256	290,961	109	1,907
District of Columbia	6,893	402,768	4,540	101,182	751	33,559	3	52	1,584	287,818	15	357
Virginia	29,610	628,172	22,999	239,829	2,849	74,067	33	2,250	3,530	294,192	199	17,834
West Virginia	18,928	403,989	14,361	140,266	1,912	42,838	15	312	2,420	207,632	200	12,941
North Carolina	33,826	633,240	26,249	251,708	3,995	95,962	27	1,409	3,344	276,655	211	7,506
South Carolina	18,580	332,224	14,628	150,249	1,858	42,295	25	241	1,949	138,460	82	979
Georgia	52,670	624,765	26,476	271,256	3,052	77,808	34	311	3,176	273,380	132	2,230
Florida	28,614	614,464	22,674	249,969	2,398	59,366	14	277	3,433	303,692	95	1,160
East South Central:												
Kentucky	30,919	520,135	24,734	230,287	3,583	77,998	14	194	2,495	210,939	93	717
Tennessee	28,198	606,489	21,729	246,877	3,836	102,980	24	378	2,530	255,169	79	1,087
Alabama	23,916	435,973	19,287	191,001	2,453	75,157	45	1,175	1,941	180,187	192	10,433
Mississippi	18,032	282,440	14,829	142,127	1,841	52,556	31	955	1,265	85,946	66	876
West South Central:												
Arkansas	20,328	298,301	16,621	148,209	2,326	55,275	20	686	1,265	93,187	96	944
Louisiana	25,469	486,250	20,966	203,043	1,990	65,086	12	227	2,361	215,633	140	2,281
Oklahoma	28,722	512,091	23,127	235,807	3,205	87,553	75	2,226	2,216	186,499	99	1,206
Texas	85,249	1,805,716	68,473	821,057	9,327	305,993	88	3,691	7,022	666,494	339	6,481
Mountain:												
Montana	8,481	222,008	5,775	88,332	1,315	35,305	65	2,014	1,130	90,368	198	5,989
Idaho	6,804	175,673	4,857	76,932	910	26,087	36	1,271	861	65,656	140	3,947
Wyoming	4,113	100,233	2,992	44,042	597	16,765	7	387	512	38,978	5	61
Colorado	16,785	409,103	12,871	158,387	2,049	59,222	35	1,143	1,772	189,321	58	1,030
New Mexico	6,617	123,765	5,276	59,839	831	21,271	3	393	483	44,063	24	199
Arizona	6,242	162,003	4,821	66,729	702	23,531	5	25	695	71,285	19	633
Utah	6,372	170,728	4,503	59,189	745	18,414	13	213	996	88,679	115	4,253
Nevada	2,045	61,828	1,386	22,879	391	11,865	---	---	258	27,033	10	251
Pacific:												
Washington	26,682	668,790	19,978	260,254	3,112	80,562	47	2,097	3,273	309,928	272	15,949
Oregon	16,458	442,160	11,852	169,809	2,624	74,209	36	3,455	1,713	164,858	231	9,869
California	112,428	3,187,809	84,883	1,331,437	15,715	517,000	136	12,465	11,302	1,319,050	392	7,837

<sup>1</sup> Includes 2,618 State liquor stores with sales of \$249,430,000.

TABLE 6A.—MONTHLY EMPLOYMENT, AND SEX OF EMPLOYEES  
BY KINDS OF BUSINESS

KIND OF BUSINESS	Active proprietors of unincorporated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Average number	NUMBER OF EMPLOYEES** (full-time (F-T) and part-time (P-T), by months)													
		Men	Women		Per-cent women	January	February	March	April	May	June	July	August	September	October	November	December	
<b>United States Total</b>		5,035,872	1,586,645	54.1		5,553,948	5,542,591	5,588,858	5,650,629	5,680,858	5,724,877	5,728,592	5,754,884	5,802,629	5,855,651	5,870,195	4,047,467	
<b>Food Group</b>		665,826	135,156	16.7		741,095	749,859	792,515	835,404	860,974	859,958	859,197	855,522	801,588	823,308	951,611	1,154,361	
Grocery stores (without fresh meats)		109,711	21,391	16.5		187,801	187,801	187,801	187,801	187,801	187,801	187,801	187,801	187,801	187,801	187,801	187,801	
Combination stores (groceries-meats)		555,252	55,948	13.1		554,094	561,058	570,714	577,603	583,177	582,157	581,396	580,722	579,780	578,507	577,310	576,018	
Dairy products stores		15,045	7,268	55.8		15,151	15,151	15,151	15,151	15,151	15,151	15,151	15,151	15,151	15,151	15,151	15,151	
Milk dealers		76,058	5,528	6.8		77,254	77,254	77,254	77,254	77,254	77,254	77,254	77,254	77,254	77,254	77,254	77,254	
Meat markets		44,452	3,366	7.0		44,452	44,452	44,452	44,452	44,452	44,452	44,452	44,452	44,452	44,452	44,452	44,452	
Fish (sea food) markets		4,866	614	11.6		4,866	4,866	4,866	4,866	4,866	4,866	4,866	4,866	4,866	4,866	4,866	4,866	
Candy, nut stores		1,574	5,201	76.8		1,574	1,574	1,574	1,574	1,574	1,574	1,574	1,574	1,574	1,574	1,574	1,574	
Confectionery stores		10,556	13,285	55.7		10,556	10,556	10,556	10,556	10,556	10,556	10,556	10,556	10,556	10,556	10,556	10,556	
Delicatessen stores		5,407	2,755	33.6		5,407	5,407	5,407	5,407	5,407	5,407	5,407	5,407	5,407	5,407	5,407	5,407	
Fruit stores, vegetable markets		17,565	2,512	12.5		17,565	17,565	17,565	17,565	17,565	17,565	17,565	17,565	17,565	17,565	17,565	17,565	
Bakeries, caterers		14,284	14,897	55.5		14,284	14,284	14,284	14,284	14,284	14,284	14,284	14,284	14,284	14,284	14,284	14,284	
Egg and poultry dealers		4,391	575	11.6		4,391	4,391	4,391	4,391	4,391	4,391	4,391	4,391	4,391	4,391	4,391	4,391	
Other food stores		10,647	2,157	16.7		10,647	10,647	10,647	10,647	10,647	10,647	10,647	10,647	10,647	10,647	10,647	10,647	
<b>General Stores (with food)</b>		45,853	17,088	28.1		45,853	45,853	45,853	45,853	45,853	45,853	45,853	45,853	45,853	45,853	45,853	45,853	
<b>General Merchandise Group</b>		252,527	614,480	70.9		252,527	252,527	252,527	252,527	252,527	252,527	252,527	252,527	252,527	252,527	252,527	252,527	
Department stores		191,452	574,000	66.2		191,452	191,452	191,452	191,452	191,452	191,452	191,452	191,452	191,452	191,452	191,452	191,452	
Dry goods stores		7,098	19,499	75.5		7,098	7,098	7,098	7,098	7,098	7,098	7,098	7,098	7,098	7,098	7,098	7,098	
General merchandise stores with foods		2,448	6,740	4.088		2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	
General merchandise stores—other		8,714	18,556	64.6		8,714	8,714	8,714	8,714	8,714	8,714	8,714	8,714	8,714	8,714	8,714	8,714	
Variety stores		9,882	28,801	128.865		9,882	9,882	9,882	9,882	9,882	9,882	9,882	9,882	9,882	9,882	9,882	9,882	
<b>Apparel Group</b>		167,542	221,195	56.9		167,542	167,542	167,542	167,542	167,542	167,542	167,542	167,542	167,542	167,542	167,542	167,542	
Men's-boys' furnishings stores		4,167	1,086	14.9		4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	
Men's-boys' hat stores		465	1,400	11.4		465	465	465	465	465	465	465	465	465	465	465	465	
Men's-boys' clothing stores (and furnishings)		15,194	9,445	16.4		15,194	15,194	15,194	15,194	15,194	15,194	15,194	15,194	15,194	15,194	15,194	15,194	
Family clothing stores		8,317	32,156	57.0		8,317	8,317	8,317	8,317	8,317	8,317	8,317	8,317	8,317	8,317	8,317	8,317	
Women's ready-to-wear stores		20,711	115,525	86.5		20,711	20,711	20,711	20,711	20,711	20,711	20,711	20,711	20,711	20,711	20,711	20,711	
Furriers, fur shops		1,794	4,871	52.7		1,794	1,794	1,794	1,794	1,794	1,794	1,794	1,794	1,794	1,794	1,794	1,794	
Millinery stores		7,472	1,551	22.208		7,472	7,472	7,472	7,472	7,472	7,472	7,472	7,472	7,472	7,472	7,472	7,472	
Corset and lingerie shops		2,111	257	5.017		2,111	2,111	2,111	2,111	2,111	2,111	2,111	2,111	2,111	2,111	2,111	2,111	
Hosiery shops		1,531	950	7.059		1,531	1,531	1,531	1,531	1,531	1,531	1,531	1,531	1,531	1,531	1,531	1,531	
Other women's accessories stores		1,261	682	5.598		1,261	1,261	1,261	1,261	1,261	1,261	1,261	1,261	1,261	1,261	1,261	1,261	
Other apparel stores		5,758	1,177	5.550		5,758	5,758	5,758	5,758	5,758	5,758	5,758	5,758	5,758	5,758	5,758	5,758	
Custom tailors		5,525	10,111	2.269		5,525	5,525	5,525	5,525	5,525	5,525	5,525	5,525	5,525	5,525	5,525	5,525	
Shoe stores		12,005	50,080	22.0		12,005	12,005	12,005	12,005	12,005	12,005	12,005	12,005	12,005	12,005	12,005	12,005	

\* Based on count for one representative week, usually in October, 1939.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 6A.—MONTHLY EMPLOYMENT, AND SEX OF EMPLOYEES  
BY KINDS OF BUSINESS—Continued

KIND OF BUSINESS	SEX OF EMPLOYEES* (full-time and part-time combined)		NUMBER OF EMPLOYEES** (full-time (F-T) and part-time (P-T), by months)													
	Men	Women	Per- cent women	Average number	January	February	March	April	May	June	July	August	September	October	November	December
					F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T
<b>Furniture—Household—Radio Group</b>	42,491	169,805	45,850	20.5	181,621	182,528	184,504	186,149	187,797	188,107	188,012	188,685	191,033	193,537	194,796	198,598
Furniture stores	17,561	82,832	21,319	20.5	94,501	94,885	95,658	96,561	97,285	97,249	96,756	97,464	98,826	100,234	101,271	105,528
Floor coverings stores	1,826	5,021	1,062	17.5	5,457	5,566	5,683	5,810	5,938	5,868	5,800	5,870	5,995	6,001	6,075	6,128
Drapery, curtain, upholstery stores	859	958	948	49.7	1,528	1,509	1,541	1,605	1,606	1,596	1,537	1,550	1,627	1,694	1,759	1,790
China, glassware, metalware stores	582	1,675	1,242	42.6	2,575	2,523	2,545	2,532	2,532	2,553	2,541	2,541	2,574	2,617	2,740	3,366
Interior decorators	759	1,502	1,753	55.6	2,669	2,661	2,691	2,705	2,715	2,649	2,605	2,628	2,755	2,885	2,961	2,964
Antique shops	3,521	1,096	48	31.2	1,350	1,357	1,345	1,347	1,340	1,353	1,358	1,352	1,341	1,362	1,375	1,395
Other home-furnishings stores	3,735	15,666	3,793	19.5	16,540	16,905	17,207	17,159	17,724	17,567	17,807	17,768	18,039	18,515	18,571	18,816
Household appliance dealers	4,846	40,805	6,882	18.1	1,458	1,525	1,649	1,816	1,931	1,935	1,779	1,701	1,736	1,761	1,761	1,894
Radio—household appliance stores	6,465	16,417	3,095	15.9	35,532	35,692	36,182	36,584	36,785	37,240	37,494	37,446	37,553	37,500	37,531	37,606
Radio stores	2,561	1,877	884	17.0	12,120	12,096	12,121	12,204	12,255	12,481	12,288	12,318	12,247	12,247	12,366	12,333
Radio—musical instrument stores	390	2,460	874	26.2	1,948	1,841	1,836	1,864	1,928	2,223	2,184	2,183	2,228	2,222	2,255	2,376
Automotive Group	51,258	287,154	20,116	7.0	1,837	1,935	1,949	1,964	1,946	1,950	1,969	1,985	2,034	2,063	2,062	2,147
Motor-vehicle dealers (new and trade-in)	27,318	287,154	20,116	7.0	1,837	1,935	1,949	1,964	1,946	1,950	1,969	1,985	2,034	2,063	2,062	2,147
Motor-vehicle—farm implement dealers	1,239	6,241	397	8.0	2,669	2,661	2,691	2,705	2,715	2,649	2,605	2,628	2,755	2,885	2,961	2,964
Motor-vehicle dealers (retail-wholesale)	512	20,857	1,937	8.5	21,575	21,604	22,117	22,447	22,657	22,803	22,655	22,580	22,652	22,857	22,704	22,704
Used-car dealers	6,806	12,251	780	5.6	10,505	10,564	10,990	11,264	11,423	11,571	11,832	11,929	12,096	12,215	12,274	12,274
Accessory, tire, battery dealers	14,424	53,838	3,763	6.5	51,435	51,223	51,697	52,593	53,545	54,400	55,278	55,330	55,540	55,962	56,182	56,182
Motorcycle, aircraft, motorboat dealers	937	1,651	185	9.1	1,599	1,602	1,637	1,772	1,876	1,963	2,011	1,971	1,903	1,801	1,740	1,751
Filling Stations	251,475	225,776	11,751	5.0	182,041	182,667	184,760	188,541	192,810	198,555	203,157	205,355	204,968	204,398	204,398	204,398
Lumber—Building Group	26,155	155,468	14,531	8.4	137,938	137,938	139,701	142,767	145,537	147,226	147,458	149,074	150,720	150,566	149,751	146,513
Lumber yards	10,815	102,186	7,438	6.8	90,237	90,237	90,989	92,580	94,410	95,361	95,477	96,311	97,064	97,064	96,363	95,055
Building-materials dealers	3,397	23,525	2,124	8.5	20,548	20,548	20,765	21,370	21,705	22,025	22,184	22,435	22,244	22,363	21,995	21,324
Heating—plumbing equipment dealers	3,644	15,195	1,757	11.6	11,289	11,289	11,289	11,518	11,864	12,291	12,678	13,162	13,822	14,007	14,359	14,359
Paint, glass, wallpaper stores	6,781	15,162	2,490	15.9	12,914	12,914	13,335	13,776	14,108	14,022	13,792	13,803	13,862	13,749	13,613	13,526
Electrical supply stores	1,708	5,400	552	14.0	5,222	5,194	5,273	5,273	5,273	5,273	5,273	5,273	5,273	5,273	5,273	5,273
Hardware Group	39,620	72,729	9,768	11.8	71,286	71,286	72,368	73,519	74,212	74,789	75,069	74,521	74,397	74,485	74,289	74,709
Hardware stores	28,709	48,603	8,159	14.4	50,935	49,821	50,186	50,655	51,078	51,427	51,562	51,446	51,546	51,866	52,008	52,565
Farm implement—tractor—hardware dealers	10,911	24,126	1,609	6.5	21,195	21,195	21,497	22,182	22,864	23,562	23,562	23,075	22,844	22,619	22,281	22,144
Eating Places	170,002	512,669	281,979	47.4	475,031	477,666	485,686	492,723	500,550	523,430	536,064	539,917	538,861	535,163	526,291	529,565
Restaurants, cafeterias, lunch rooms	101,276	274,688	254,940	48.1	434,476	436,644	441,665	448,138	460,250	471,400	481,582	484,966	485,695	485,328	476,916	481,912
Lunch counters and stands	61,364	54,469	24,259	41.5	55,949	56,125	57,387	58,124	58,604	59,463	60,250	60,790	61,518	62,096	62,532	63,000
Soft drink, juice, ice cream stands	7,562	5,612	2,760	45.5	2,763	2,769	2,778	2,791	2,803	2,817	2,827	2,835	2,842	2,847	2,850	2,850
Drinking Places	156,217	146,498	65,757	31.0	155,689	155,689	157,183	160,239	163,893	168,795	173,681	175,447	174,971	174,189	174,897	175,813
Drinking places with meals	82,596	105,115	54,651	34.3	128,277	128,277	129,976	132,976	136,000	139,450	143,450	143,450	143,450	143,450	143,450	143,450
Drinking places—other	53,621	41,383	10,886	20.8	27,412	27,412	27,207	27,258	27,893	29,345	30,231	30,792	31,520	32,739	34,447	35,363

\* Based on count for one representative week, usually in October, 1939.  
\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 6A.—MONTHLY EMPLOYMENT, AND SEX OF EMPLOYEES  
BY KINDS OF BUSINESS—Continued

## UNITED STATES SUMMARY

KIND OF BUSINESS	SEX OF EMPLOYEES* (full-time and part-time combined)				Average number	NUMBER OF EMPLOYEES** (full-time (F-T) and part-time (P-T), by months)											
	Men	Women	Per- cent women	January		February	March	April	May	June	July	August	September	October	November	December	
<b>Drug Stores.....</b>	49,975	156,925	52,478	27.7	151,986	151,990	152,561	155,522	154,229	156,655	158,685	159,144	158,720	157,790	158,240	160,522	
Drug stores with fountain.....					31,011	31,082	31,577	31,970	32,597	33,913	34,493	34,554	34,451	33,942	34,056	35,659	
Drug stores—other.....	33,257	111,136	45,230	28.9	125,670	125,699	126,243	126,864	127,642	129,822	131,682	132,155	131,755	130,771	131,073	132,865	
Drug stores—other.....	16,416	25,789	7,248	21.9	26,228	26,231	26,318	26,458	26,597	26,833	27,003	26,991	26,947	27,019	27,167	27,657	
<b>Liquor Stores (packaged goods).....</b>	15,670	23,452	2,224	8.7	22,591	21,865	21,999	21,998	22,041	22,283	22,733	22,876	23,051	23,091	23,501	24,576	
Other Retail Stores.....	154,925	280,686	69,106	19.8	290,123	290,198	289,041	286,527	282,925	282,484	283,841	285,596	283,494	289,068	300,397	309,745	
Fuel and ice dealers.....	34,784	88,847	7,468	7.8	81,011	80,870	77,442	72,458	68,707	69,323	70,923	72,302	71,912	60,164	79,480	80,386	
Fuel-oil retailers.....	2,426	8,129	1,040	11.5	8,544	8,577	8,343	7,997	7,611	7,394	7,308	7,382	7,449	6,346	8,167	8,773	
Hay, grain and feed stores (with groceries)	1,523	3,548	357	9.1	3,585	3,500	3,115	3,126	3,137	3,126	3,142	3,140	3,132	3,173	3,172	3,161	
Hay, grain and feed—farm implements	785	4,407	379	7.9	4,057	4,069	4,128	4,147	4,158	4,152	4,137	4,229	4,209	4,259	4,152	4,153	
Hay, grain and feed stores—other.....	11,645	24,108	2,551	9.6	21,899	21,872	22,106	22,208	22,199	22,141	22,397	22,570	22,917	23,190	23,251	23,035	
*Farm and garden supply stores.....	4,074	11,439	2,271	16.6	10,408	10,561	11,437	12,089	11,651	10,456	9,942	9,868	10,277	10,539	10,288	10,148	
Jewelry stores.....	13,077	23,575	11,676	33.1	2,970	3,183	3,855	3,832	3,183	2,745	2,986	2,991	3,127	3,284	3,616	2,625	
Book stores.....	2,156	6,876	5,558	44.7	31,629	31,183	31,175	31,219	31,245	31,558	31,554	31,695	32,459	35,124	34,245	36,248	
Stationery stores.....	3,317	4,146	2,542	38.0	2,277	2,193	2,234	2,296	2,386	2,366	2,411	2,668	2,411	2,653	3,564	6,173	
Cigar stores, cigar stands.....	16,746	11,365	3,060	21.2	10,514	10,270	10,259	10,230	10,554	10,442	10,355	10,472	10,653	10,760	11,050	11,829	
Florists.....	7,227	2,428	3,889	61.6	1,823	1,856	1,670	1,693	1,645	1,595	1,589	1,469	2,539	2,048	1,988	2,430	
Gift, novelty, souvenir shops.....	6,038	9,745	1,928	18.5	5,726	5,693	5,681	5,643	5,630	5,597	5,589	5,612	5,757	5,769	5,906	6,284	
News dealers.....	2,850	16,557	5,392	17.0	875	856	805	805	775	784	770	821	1,090	979	1,148	1,639	
Office, store appliance and equipment dealers.....	1,124	6,099	1,998	24.7	11,966	11,822	11,602	11,580	11,751	11,940	12,102	12,073	11,897	11,827	11,739	11,897	
Office, store, school supply dealers.....	5,412	5,104	2,551	33.5	2,471	2,455	2,482	2,487	2,558	2,622	2,669	2,652	2,677	2,720	2,710	2,676	
Opticians.....	982	2,238	1,039	31.7	18,273	18,273	18,667	19,544	19,830	18,995	18,497	18,239	18,400	18,704	18,698	19,571	
Photographic supply—camera stores.....	2,393	4,363	866	16.6	3,420	3,596	3,586	3,080	6,474	3,857	3,181	2,979	3,098	3,258	3,663	3,996	
Sporting goods stores.....	937	718	47	6.1	4,289	4,269	4,306	4,351	4,697	5,037	5,415	5,465	5,212	4,976	4,836	5,966	
Bicycle shops.....	606	1,199	743	38.3	1,146	1,121	1,129	1,170	1,246	1,356	1,417	1,437	1,417	1,438	1,602	2,617	
Luggage stores.....	2,534	5,867	2,415	29.2	6,481	6,478	6,484	6,568	6,827	6,897	6,703	6,827	6,658	6,645	6,624	6,829	
Piano, musical instrument stores.....	774	1,416	697	33.0	5,022	5,069	5,022	5,042	5,053	5,068	5,144	5,120	5,119	5,096	5,101	5,135	
Scientific, medical instr. and supply dealers.....	17,539	21,288	6,736	24.1	18,641	18,558	18,934	19,019	19,002	18,994	18,972	18,994	19,073	19,248	19,395	19,510	
Other retail stores.....	24,014	20,464	2,356	10.2	775	775	780	845	870	820	857	877	807	808	1,003	980	
<b>Second-hand Stores.....</b>	578	299	142	32.2	7,635	7,655	7,642	7,581	7,562	7,547	7,462	7,485	7,568	7,613	7,695	7,832	
Book stores (second-hand).....	3,430	1,140	533	31.9	4,453	4,437	4,327	4,277	4,352	4,434	4,464	4,491	4,552	5,003	5,068	624	
Clothing, shoe stores (second-hand).....	7,882	3,659	357	8.9	6,804	6,804	6,859	6,851	6,860	6,878	6,897	6,945	6,989	7,012	7,054	7,066	
Furniture stores (second-hand).....	6,814	7,931	277	3.4	1,936	1,936	1,936	1,936	1,936	1,936	1,936	1,936	1,936	1,936	1,936	1,936	
Tires, accessories, parts (second-hand).....	1,252	2,675	318	10.6	1,682	1,682	1,682	1,682	1,682	1,682	1,682	1,682	1,682	1,682	1,682	1,682	
Pawn shops (sales).....	4,058	4,760	709	13.0	2,927	2,927	2,927	2,927	2,927	2,927	2,927	2,927	2,927	2,927	2,927	2,927	
Other second-hand stores.....					3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	

\* Based on count for one representative week, usually in October, 1939.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 6B.—MONTHLY EMPLOYMENT, AND SEX OF EMPLOYEES  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	SEX OF EMPLOYEES* (full-time and part-time combined)			Per- cent women	Average number	NUMBER OF EMPLOYEES** (full-time (F-T) and part-time (P-T), by months)												
	Men	Women	F-T			P-T	January	February	March	April	May	June	July	August	September	October	November	December
UNITED STATES TOTAL																		
New England	1,613,975	3,035,672	1,566,545	34.1	13,750,932	5,553,948	5,598,859	5,650,829	5,690,858	5,724,877	5,728,592	5,754,894	5,802,689	5,856,651	5,870,195	5,940,467	5,951,611	5,951,611
Maine	101,716	241,072	121,061	33.4	869,285	749,839	749,839	749,839	749,839	749,839	749,839	749,839	749,839	749,839	749,839	749,839	749,839	749,839
New Hampshire	11,821	18,655	9,458	35.6	23,092	21,089	21,089	21,089	21,089	21,089	21,089	21,089	21,089	21,089	21,089	21,089	21,089	21,089
Vermont	6,600	12,455	5,714	31.5	14,799	13,645	13,645	13,645	13,645	13,645	13,645	13,645	13,645	13,645	13,645	13,645	13,645	13,645
Massachusetts	4,942	8,547	5,665	30.5	9,705	9,090	9,090	9,090	9,090	9,090	9,090	9,090	9,090	9,090	9,090	9,090	9,090	9,090
Rhode Island	47,538	131,404	71,908	35.4	163,042	153,461	153,461	153,461	153,461	153,461	153,461	153,461	153,461	153,461	153,461	153,461	153,461	153,461
Connecticut	9,100	20,245	10,056	35.2	42,270	37,198	37,198	37,198	37,198	37,198	37,198	37,198	37,198	37,198	37,198	37,198	37,198	37,198
Middle Atlantic	21,715	49,998	20,282	28.8	59,326	56,251	56,251	56,251	56,251	56,251	56,251	56,251	56,251	56,251	56,251	56,251	56,251	56,251
New York	376,068	709,555	359,058	35.6	886,444	840,543	840,543	840,543	840,543	840,543	840,543	840,543	840,543	840,543	840,543	840,543	840,543	840,543
New Jersey	191,259	386,353	180,797	31.9	481,254	453,844	453,844	453,844	453,844	453,844	453,844	453,844	453,844	453,844	453,844	453,844	453,844	453,844
Pennsylvania	59,277	110,689	42,984	28.0	125,816	117,822	117,822	117,822	117,822	117,822	117,822	117,822	117,822	117,822	117,822	117,822	117,822	117,822
East North Central	125,532	212,513	155,277	38.9	281,174	270,639	270,639	270,639	270,639	270,639	270,639	270,639	270,639	270,639	270,639	270,639	270,639	270,639
Ohio	332,029	642,352	368,695	37.7	817,752	776,184	776,184	776,184	776,184	776,184	776,184	776,184	776,184	776,184	776,184	776,184	776,184	776,184
Indiana	82,712	166,052	104,373	38.6	215,395	205,334	205,334	205,334	205,334	205,334	205,334	205,334	205,334	205,334	205,334	205,334	205,334	205,334
Illinois	44,003	79,237	45,955	35.7	97,878	92,806	92,806	92,806	92,806	92,806	92,806	92,806	92,806	92,806	92,806	92,806	92,806	92,806
Michigan	100,099	202,296	129,707	39.1	264,287	251,980	251,980	251,980	251,980	251,980	251,980	251,980	251,980	251,980	251,980	251,980	251,980	251,980
Wisconsin	61,129	124,818	75,200	37.0	159,453	149,558	149,558	149,558	149,558	149,558	149,558	149,558	149,558	149,558	149,558	149,558	149,558	149,558
West North Central	44,086	69,949	37,460	34.9	80,768	76,706	76,706	76,706	76,706	76,706	76,706	76,706	76,706	76,706	76,706	76,706	76,706	76,706
Minnesota	185,927	299,076	160,950	35.0	364,545	346,946	346,946	346,946	346,946	346,946	346,946	346,946	346,946	346,946	346,946	346,946	346,946	346,946
Missouri	39,932	65,630	40,652	38.2	84,481	80,081	80,081	80,081	80,081	80,081	80,081	80,081	80,081	80,081	80,081	80,081	80,081	80,081
Iowa	37,111	57,312	30,372	34.6	88,124	84,950	84,950	84,950	84,950	84,950	84,950	84,950	84,950	84,950	84,950	84,950	84,950	84,950
Missouri	49,328	86,041	46,542	35.1	107,437	102,279	102,279	102,279	102,279	102,279	102,279	102,279	102,279	102,279	102,279	102,279	102,279	102,279
North Dakota	7,818	10,270	4,957	32.6	12,244	11,434	11,434	11,434	11,434	11,434	11,434	11,434	11,434	11,434	11,434	11,434	11,434	11,434
South Dakota	8,964	11,404	5,905	34.1	13,518	12,676	12,676	12,676	12,676	12,676	12,676	12,676	12,676	12,676	12,676	12,676	12,676	12,676
Nebraska	18,004	29,560	14,793	33.4	34,769	33,236	33,236	33,236	33,236	33,236	33,236	33,236	33,236	33,236	33,236	33,236	33,236	33,236
Kansas	25,780	39,859	17,631	31.2	45,972	41,898	41,898	41,898	41,898	41,898	41,898	41,898	41,898	41,898	41,898	41,898	41,898	41,898
South Atlantic	174,561	355,852	185,984	31.9	423,671	411,935	411,935	411,935	411,935	411,935	411,935	411,935	411,935	411,935	411,935	411,935	411,935	411,935
Delaware	4,001	7,323	3,649	33.3	9,045	8,383	8,383	8,383	8,383	8,383	8,383	8,383	8,383	8,383	8,383	8,383	8,383	8,383
Maryland	23,774	44,904	25,846	36.5	58,175	55,642	55,642	55,642	55,642	55,642	55,642	55,642	55,642	55,642	55,642	55,642	55,642	55,642
District of Columbia	5,498	30,845	17,227	35.8	41,408	39,627	39,627	39,627	39,627	39,627	39,627	39,627	39,627	39,627	39,627	39,627	39,627	39,627
Virginia	25,389	51,303	23,561	31.5	61,868	58,736	58,736	58,736	58,736	58,736	58,736	58,736	58,736	58,736	58,736	58,736	58,736	58,736
West Virginia	16,202	26,618	15,700	37.1	34,420	32,628	32,628	32,628	32,628	32,628	32,628	32,628	32,628	32,628	32,628	32,628	32,628	32,628
North Carolina	29,880	56,176	23,228	29.3	60,700	57,776	57,776	57,776	57,776	57,776	57,776	57,776	57,776	57,776	57,776	57,776	57,776	57,776
South Carolina	15,759	30,230	10,889	26.5	31,740	30,188	30,188	30,188	30,188	30,188	30,188	30,188	30,188	30,188	30,188	30,188	30,188	30,188
Georgia	28,797	55,497	23,450	29.7	64,527	61,669	61,669	61,669	61,669	61,669	61,669	61,669	61,669	61,669	61,669	61,669	61,669	61,669
Florida	25,251	50,756	22,434	30.7	61,789	65,722	65,722	65,722	65,722	65,722	65,722	65,722	65,722	65,722	65,722	65,722	65,722	65,722

\* Based on count for one representative week, usually in October, 1939.  
\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.



TABLE 6B.—MONTHLY EMPLOYMENT, AND SEX OF EMPLOYEES  
BY GEOGRAPHIC DIVISIONS AND STATES—Continued

## UNITED STATES SUMMARY

DIVISION AND STATE	SEX OF EMPLOYEES* (full-time and part-time combined)		NUMBER OF EMPLOYEES** (full-time (F-T) and part-time (P-T), by months)												November	December	
	Active proprietors of unincorporated businesses	Per- cent women	Men	Women	Average number	January	February	March	April	May	June	July	August	September			October
						F-T	P-T	F-T	P-T	F-T	P-T	F-T	P-T	F-T			P-T
East South Central	95,025	30.6	64,716	30,309	172,177	185,900	164,375	169,995	168,707	169,170	170,515	171,045	172,572	175,965	178,523	179,940	184,414
Kentucky	28,970	30.4	19,756	10,214	59,098	62,155	62,945	65,985	67,240	67,579	67,035	67,552	68,208	69,114	70,119	71,042	72,548
Tennessee	25,980	31.5	16,519	9,461	58,677	60,109	59,121	60,726	61,567	62,579	63,085	63,592	64,508	65,424	66,340	67,256	68,172
Alabama	21,715	30.0	15,565	6,150	42,817	44,085	44,085	44,085	44,085	44,085	44,085	44,085	44,085	44,085	44,085	44,085	44,085
Mississippi	16,560	30.4	9,878	6,682	26,598	26,598	26,598	26,598	26,598	26,598	26,598	26,598	26,598	26,598	26,598	26,598	26,598
West South Central	148,785	30.5	111,559	37,226	290,981	290,981	290,981	290,981	290,981	290,981	290,981	290,981	290,981	290,981	290,981	290,981	290,981
Arkansas	19,071	30.0	12,794	6,277	24,887	24,887	24,887	24,887	24,887	24,887	24,887	24,887	24,887	24,887	24,887	24,887	24,887
Louisiana	22,845	32.1	15,455	7,390	35,928	35,928	35,928	35,928	35,928	35,928	35,928	35,928	35,928	35,928	35,928	35,928	35,928
Oklahoma	27,221	31.5	18,791	8,430	48,577	48,577	48,577	48,577	48,577	48,577	48,577	48,577	48,577	48,577	48,577	48,577	48,577
Texas	79,648	29.8	52,508	27,140	145,537	145,537	145,537	145,537	145,537	145,537	145,537	145,537	145,537	145,537	145,537	145,537	145,537
Mountain	55,112	31.4	36,744	18,368	71,778	71,778	71,778	71,778	71,778	71,778	71,778	71,778	71,778	71,778	71,778	71,778	71,778
Montana	7,887	30.2	5,142	2,745	10,685	10,685	10,685	10,685	10,685	10,685	10,685	10,685	10,685	10,685	10,685	10,685	10,685
Idaho	6,225	30.6	4,085	2,140	8,365	8,365	8,365	8,365	8,365	8,365	8,365	8,365	8,365	8,365	8,365	8,365	8,365
Wyoming	5,865	30.2	3,865	2,000	7,865	7,865	7,865	7,865	7,865	7,865	7,865	7,865	7,865	7,865	7,865	7,865	7,865
Colorado	15,770	35.8	10,257	5,513	20,964	20,964	20,964	20,964	20,964	20,964	20,964	20,964	20,964	20,964	20,964	20,964	20,964
New Mexico	6,159	26.7	4,154	2,005	8,164	8,164	8,164	8,164	8,164	8,164	8,164	8,164	8,164	8,164	8,164	8,164	8,164
Arizona	5,728	28.5	3,719	2,009	7,728	7,728	7,728	7,728	7,728	7,728	7,728	7,728	7,728	7,728	7,728	7,728	7,728
Utah	5,520	34.9	3,619	1,901	7,419	7,419	7,419	7,419	7,419	7,419	7,419	7,419	7,419	7,419	7,419	7,419	7,419
Nevada	2,004	27.6	1,602	402	2,604	2,604	2,604	2,604	2,604	2,604	2,604	2,604	2,604	2,604	2,604	2,604	2,604
Pacific	148,450	34.2	98,046	50,404	208,849	208,849	208,849	208,849	208,849	208,849	208,849	208,849	208,849	208,849	208,849	208,849	208,849
Washington	24,798	36.5	15,895	8,903	30,701	30,701	30,701	30,701	30,701	30,701	30,701	30,701	30,701	30,701	30,701	30,701	30,701
Oregon	15,757	36.9	10,246	5,511	20,968	20,968	20,968	20,968	20,968	20,968	20,968	20,968	20,968	20,968	20,968	20,968	20,968
California	107,895	35.5	70,504	37,391	138,357	138,357	138,357	138,357	138,357	138,357	138,357	138,357	138,357	138,357	138,357	138,357	138,357

\* Based on count for one representative week, usually in October, 1939.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 6C.—MONTHLY EMPLOYMENT, AND SEX OF EMPLOYEES: 1939 AND 1935  
BY KINDS OF BUSINESS

[illegible]

\* Based on count for one representative week, usually in October, 1959. \*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

<sup>1</sup> Actual totals not available for 1935. Percent women for that year based on sample.

<sup>1</sup> Actual totals not available for 1935. Percent women for that year based on sample.

## CENSUS OF BUSINESS

TABLE 6C.—MONTHLY EMPLOYMENT, AND SEX OF EMPLOYEES: 1939 AND 1935

## UNITED STATES SUMMARY

## KIND OF BUSINESS

Census year	Active proprietors of unincorporated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			NUMBER OF EMPLOYEES** (full-time and part-time combined, by months)												
		Men <sup>1</sup>	Women <sup>1</sup>	Per-cent women	Average number	January	February	March	April	May	June	July	August	September	October	November	December
1939	231,475	223,776	11,751	5.0	235,527	216,323	216,329	219,414	224,416	230,628	236,737	245,585	248,208	247,734	246,052	246,900	246,718
1935	179,870	156,468	23,402	13.0	205,757	189,949	189,954	191,552	195,704	199,547	205,955	211,919	214,018	213,775	213,052	210,531	208,173
1939	23,184	21,751	1,433	6.1	23,799	21,751	21,751	21,751	21,751	21,751	21,751	21,751	21,751	21,751	21,751	21,751	21,751
1935	23,184	21,751	1,433	6.1	23,799	21,751	21,751	21,751	21,751	21,751	21,751	21,751	21,751	21,751	21,751	21,751	21,751
1939	14,002	12,571	1,431	10.2	14,982	13,570	13,570	13,570	13,570	13,570	13,570	13,570	13,570	13,570	13,570	13,570	13,570
1935	14,002	12,571	1,431	10.2	14,982	13,570	13,570	13,570	13,570	13,570	13,570	13,570	13,570	13,570	13,570	13,570	13,570
1939	3,644	3,195	449	12.3	3,842	3,442	3,442	3,442	3,442	3,442	3,442	3,442	3,442	3,442	3,442	3,442	3,442
1935	3,644	3,195	449	12.3	3,842	3,442	3,442	3,442	3,442	3,442	3,442	3,442	3,442	3,442	3,442	3,442	3,442
1939	4,815	4,315	500	10.4	5,042	4,642	4,642	4,642	4,642	4,642	4,642	4,642	4,642	4,642	4,642	4,642	4,642
1935	4,815	4,315	500	10.4	5,042	4,642	4,642	4,642	4,642	4,642	4,642	4,642	4,642	4,642	4,642	4,642	4,642
1939	6,781	6,181	600	8.8	7,042	6,442	6,442	6,442	6,442	6,442	6,442	6,442	6,442	6,442	6,442	6,442	6,442
1935	6,781	6,181	600	8.8	7,042	6,442	6,442	6,442	6,442	6,442	6,442	6,442	6,442	6,442	6,442	6,442	6,442
1939	7,425	6,825	600	8.2	7,825	7,225	7,225	7,225	7,225	7,225	7,225	7,225	7,225	7,225	7,225	7,225	7,225
1935	7,425	6,825	600	8.2	7,825	7,225	7,225	7,225	7,225	7,225	7,225	7,225	7,225	7,225	7,225	7,225	7,225
1939	1,708	1,508	200	11.7	1,808	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608
1935	1,708	1,508	200	11.7	1,808	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608	1,608
1939	59,620	54,620	5,000	9.2	62,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620
1935	59,620	54,620	5,000	9.2	62,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620	57,620
1939	38,295	34,295	4,000	10.5	40,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295
1935	38,295	34,295	4,000	10.5	40,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295	36,295
1939	28,709	24,709	4,000	13.9	30,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709
1935	28,709	24,709	4,000	13.9	30,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709	26,709
1939	26,472	22,472	4,000	15.1	28,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472
1935	26,472	22,472	4,000	15.1	28,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472	24,472
1939	10,911	9,911	1,000	9.1	11,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911
1935	10,911	9,911	1,000	9.1	11,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911	10,911
1939	170,002	152,669	17,333	10.1	187,333	170,002	170,002	170,002	170,002	170,002	170,002	170,002	170,002	170,002	170,002	170,002	170,002
1935	170,002	152,669	17,333	10.1	187,333	170,002	170,002	170,002	170,002	170,002	170,002	170,002	170,002	170,002	170,002	170,002	170,002
1939	158,582	142,582	16,000	10.5	174,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582
1935	158,582	142,582	16,000	10.5	174,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582	158,582
1939	101,276	89,276	12,000	13.5	113,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276
1935	101,276	89,276	12,000	13.5	113,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276	101,276
1939	116,408	104,408	12,000	10.5	128,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408
1935	116,408	104,408	12,000	10.5	128,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408	116,408
1939	68,728	61,728	7,000	10.2	75,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728
1935	68,728	61,728	7,000	10.2	75,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728	68,728
1939	40,174	36,174	4,000	9.9	44,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174
1935	40,174	36,174	4,000	9.9	44,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174	40,174
1939	136,217	124,217	12,000	8.9	148,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217
1935	136,217	124,217	12,000	8.9	148,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217	136,217
1939	100,984	90,984	10,000	10.0	110,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984
1935	100,984	90,984	10,000	10.0	110,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984	100,984
1939	49,675	44,675	5,000	10.1	54,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675
1935	49,675	44,675	5,000	10.1	54,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675	49,675
1939	159,130	147,130	12,000	7.6	171,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130
1935	159,130	147,130	12,000	7.6	171,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130	159,130
1939	33,257	29,257	4,000	12.0	37,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257
1935	33,257	29,257	4,000	12.0	37,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257	33,257
1939	32,199	28,199	4,000	12.4	36,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199
1935	32,199	28,199	4,000	12.4	36,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199	32,199
1939	16,416	14,416	2,000	12.2	18,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416
1935	16,416	14,416	2,000	12.2	18,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416	16,416
1939	15,670	13,670	2,000	12.7	17,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670
1935	15,670	13,670	2,000	12.7	17,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670	15,670
1939	8,922	8,022	900	10.1	9,822	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922
1935	8,922	8,022	900	10.1	9,822	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922
1939	154,825	142,825	12,000	7.8	166,825	154,825	154,825	154,825	154,825	154,825	154,825	154,825	154,825	154,825	154,825	154,825	154,825
1935	154,825	142,825	12,000	7.8	166,825	154,825	154,825	154,825	154,825								



TABLE 6D.—MONTHLY EMPLOYMENT, AND SEX OF EMPLOYEES: 1939 AND 1935  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Census year	Active proprietors of unincorporated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			NUMBER OF EMPLOYEES** (full-time and part-time combined, by months)																														
			Men <sup>1</sup>	Women <sup>1</sup>	Per-cent women	Average number	January	February	March	April	May	June	July	August	September	October	November	December																		
<b>UNITED STATES TOTAL.....</b>																																				
<b>New England.....</b>																																				
1939	1935	1,615,675	5,035,672	1,566,545	34.1	4,800,217	4,295,041	4,292,480	4,591,577	4,484,035	4,529,885	4,584,835	4,587,768	4,570,408	4,704,217	4,788,955	4,821,806	5,201,828																		
1939	1935	1,440,108	4,600,217	1,566,545	30.5	3,996,258	3,661,894	3,662,445	3,713,576	3,829,821	3,854,550	3,879,947	3,868,468	3,889,454	3,965,887	4,065,194	4,085,140	4,314,850																		
1939	1935	101,716	362,135	121,061	33.4	324,885	341,528	338,228	342,581	352,540	359,951	366,532	364,690	365,272	371,045	368,924	372,799	404,505																		
1939	1935	90,987	324,885	121,061	30.4	304,885	305,955	305,805	307,796	317,668	322,729	329,179	328,407	327,960	335,929	335,761	332,997	351,216																		
1939	1935	11,821	28,113	9,458	33.6	25,984	25,984	25,360	25,256	28,041	27,347	29,070	30,611	30,722	30,503	29,529	28,093	30,298																		
1939	1935	10,531	25,984	9,458	31.9	25,984	25,984	25,360	25,256	28,041	27,347	29,070	30,611	30,722	30,503	29,529	28,093	30,298																		
1939	1935	6,600	18,149	5,714	31.5	15,968	17,103	16,594	16,703	17,115	17,682	18,541	19,342	19,471	19,049	18,424	18,198	19,670																		
1939	1935	4,942	15,968	5,685	30.5	12,010	14,922	14,909	14,781	15,205	15,657	16,185	16,614	16,704	16,653	16,222	15,948	16,570																		
1939	1935	4,210	11,175	3,739	33.5	9,739	11,175	11,049	11,029	11,429	11,886	12,389	12,628	12,641	12,513	12,300	12,174	12,897																		
1939	1935	47,538	151,404	71,908	35.4	105,312	192,346	180,659	185,503	199,120	202,211	205,400	201,923	201,041	207,058	207,053	210,116	229,439																		
1939	1935	45,404	135,419	68,438	32.0	105,312	174,454	175,438	180,809	190,809	192,782	195,791	193,257	192,654	197,059	197,408	197,664	198,877																		
1939	1935	9,100	30,801	10,056	32.6	27,164	28,438	28,695	29,017	30,295	30,552	30,529	29,916	29,920	30,957	30,661	31,174	33,948																		
1939	1935	7,589	28,522	9,886	34.6	27,164	28,438	28,695	29,017	30,295	30,552	30,529	29,916	29,920	30,957	30,661	31,174	33,948																		
1939	1935	21,715	49,986	20,282	28.8	65,540	69,472	68,585	67,270	68,542	69,745	70,272	69,477	69,477	71,453	71,977	73,044	78,553																		
1939	1935	19,545	65,540	20,282	28.5	65,540	69,472	68,585	67,270	68,542	69,745	70,272	69,477	69,477	71,453	71,977	73,044	78,553																		
1939	1935	376,068	709,555	359,058	35.6	1,068,615	1,001,968	999,950	1,021,748	1,047,968	1,058,850	1,072,842	1,059,018	1,051,458	1,080,264	1,101,278	1,113,886	1,204,077																		
1939	1935	344,390	989,724	359,058	31.1	989,724	916,579	916,398	926,505	964,579	957,715	970,632	958,446	960,014	984,494	1,005,282	1,038,202	1,081,054																		
1939	1935	191,259	597,150	190,797	31.9	597,150	536,726	529,154	540,598	577,726	565,668	572,245	562,974	557,579	581,429	595,164	597,180	633,406																		
1939	1935	175,421	521,450	180,797	29.8	521,450	492,131	491,370	496,770	518,434	515,069	520,935	512,041	512,123	531,507	545,825	545,549	577,835																		
1939	1935	59,277	110,689	42,984	28.0	155,675	141,607	141,719	144,768	149,195	150,198	156,556	158,590	159,523	159,228	156,200	159,377	170,180																		
1939	1935	56,561	134,788	42,984	25.6	134,788	125,689	125,556	127,140	132,135	132,492	136,359	138,459	140,413	139,856	137,727	137,856	145,212																		
1939	1935	125,532	212,515	135,277	39.9	347,760	329,087	329,087	336,412	341,065	342,984	345,353	337,454	335,550	349,809	359,914	368,339	400,541																		
1939	1935	112,406	315,506	135,277	35.8	315,506	298,779	299,672	302,595	314,014	315,358	307,946	307,946	314,427	323,830	323,830	324,797	345,189																		
1939	1935	352,029	642,452	388,595	37.7	1,031,047	956,672	958,920	982,375	1,003,192	1,018,832	1,030,129	1,023,284	1,022,290	1,053,282	1,068,642	1,085,879	1,168,086																		
1939	1935	295,769	861,848	388,595	35.2	861,848	805,483	805,641	819,427	849,620	852,709	861,475	857,437	858,596	890,223	899,094	901,486	955,208																		
1939	1935	82,712	166,052	104,573	38.6	270,425	251,111	251,178	257,710	263,840	267,588	270,778	267,796	267,159	274,929	279,174	282,953	309,844																		
1939	1935	79,185	239,145	104,573	35.9	239,145	222,911	222,911	227,707	233,840	237,588	239,585	237,585	236,756	242,924	248,414	250,425	287,384																		
1939	1935	47,003	92,475	45,955	35.7	92,475	86,475	86,475	86,475	86,475	86,475	86,475	86,475	86,475	86,475	86,475	86,475	86,475																		
1939	1935	37,620	129,707	45,955	32.8	96,475	90,372	90,669	92,475	94,839	94,745	95,613	95,670	96,375	98,131	100,869	101,112	109,569																		
1939	1935	100,099	202,296	129,707	39.1	332,005	309,200	310,819	318,208	322,705	328,000	330,211	328,884	326,620	338,681	345,285	351,486	378,729																		
1939	1935	85,694	254,393	129,707	35.8	254,393	254,393	254,393	254,393	254,393	254,393	254,393	254,393	254,393	254,393	254,393	254,393	254,393																		
1939	1935	61,129	124,818	75,200	37.0	198,018	182,981	182,981	186,601	192,555	197,655	197,655	197,655	197,655	203,995	206,203	208,645	225,501																		
1939	1935	54,229	161,514	75,200	32.9	161,514	148,168	148,168	156,581	163,521	168,767	168,767	168,767	168,767	176,832	180,889	189,011	211,231																		
1939	1935	44,086	69,949	37,460	34.9	107,409	99,679	99,679	104,279	104,279	104,279	104,279	104,279	104,279	106,927	110,941	119,023	141,017																		
1939	1935	39,083	96,026	37,460	30.6	96,026	89,649	89,649	89,649	93,774	94,745	96,638	97,767	97,913	99,422	101,054	99,122	104,542																		
1939	1935	185,927	299,076	160,850	31.6	459,926	429,883	429,883	439,459	450,418	455,056	460,849	458,791	460,152	475,779	477,945	479,424	506,948																		
1939	1935	171,236	405,823	160,850	31.0	405,823	379,808	379,808	394,592	397,748	399,052	404,849	403,454	406,245	419,946	427,251	423,825	444,407																		
1939	1935	58,982	65,630	40,652	38.2	108,282	100,037	97,781	101,157	104,143	105,083	107,971	106,931	107,246	110,909	109,832	109,559	114,774																		
1939	1935	53,113	57,312	30,372	35.0	87,084	81,656	82,151	83,887	86,114	86,865	87,771	87,005	87,300	89,440	91,009	92,337	96,462																		
1939	1935	35,617	86,041	46,542	31.4	71,602	66,558	66,558	67,690	70,451	70,818	72,265	72,568	72,555	75,885	75,903	74,632	77,926																		
1939	1935	45,059	10,270	4,957	32.6	122,579	123,803	127,323	129,809	130,839	130,730	130,551	130,881	130,881	136,170	139,745	139,851	149,082																		
1939	1935	7,855	11,404	5,903	31.0	15,776	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485																		
1939	1935	8,554	11,404	5,903	31.0	15,776	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485																		
1939	1935	8,502	11,404	5,903	31.0	15,776	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485	15,485																		
1939	1935	18,004	29,560	14,793	33.4	44,555	41,820	41,820	42,014	42,014	42,014	42,014	42,014	42,014	42,014	42,014	42,014	42,014																		
1939	1935	16,774	39,859	17,631	28.3	37,794	37,794	37,794	37,794	37,794	37,794	37,794	37,794	37,794	37,794	37,794	37,794	37,794																		
1939	1935	25,760	58,490	23,503	31.2	58,490	52,649	52,649	52,649	52,649	52,649	52,649	52,649	52,649	52,649	52,649	52,649	52,649																		
1939	1935	24,538	51,512	23,503	27.6	51,512	47,465	47,465	47,465	47,465	47,465	47,465	47,465	47,465	47,465	47,465	47,465	47,465																		
1939	1935	174,561	355,652	165,984	31.9	519,636	498,158	498,079	507,006	507,946	508,753	508,995	508,995	508,995	522,965	530,562	551,696	600,408																		
1939	1935	157,391	417,269	165,984	27.1	417,269	399,019	399,019	405,082	410,766	407,052	408,554	408,554	408,554	419,678	434,010	448,809	488,809																		
1939	1935	4,001	7,325	3,649	33.3	10,972	9,942	10,049	10,277	10,640	10,731	11,221	11,219	11,147	11,																					

TABLE 6D.—MONTHLY EMPLOYMENT, AND SEX OF EMPLOYEES: 1939 AND 1935  
BY GEOGRAPHIC DIVISIONS AND STATES—Continued

## UNITED STATES SUMMARY

DIVISION AND STATE	Census year	SEX OF EMPLOYEES* (full-time and part-time combined)		Average number	NUMBER OF EMPLOYEES** (full-time and part-time combined, by months)												
		Men <sup>1</sup>	Women <sup>1</sup>		January	February	March	April	May	June	July	August	September	October	November	December	
<b>South Atlantic—Con.</b>																	
West Virginia.....	1939	16,202	26,618	42,318	38,955	39,159	40,085	40,649	41,001	41,864	42,061	42,149	43,124	44,356	44,942	49,495	
1935		16,225	26,618	42,843	38,955	39,159	40,085	40,649	41,001	41,864	42,061	42,149	43,124	44,356	44,942	49,495	
North Carolina.....	1939	29,990	58,176	88,166	85,955	86,159	86,363	86,567	86,771	86,975	87,179	87,383	87,587	87,791	87,995	88,199	
1935		29,990	58,176	88,166	85,955	86,159	86,363	86,567	86,771	86,975	87,179	87,383	87,587	87,791	87,995	88,199	
South Carolina.....	1939	26,442	50,230	76,672	73,924	74,558	75,192	75,826	76,460	77,094	77,728	78,362	78,996	79,630	80,264	80,898	
1935		26,442	50,230	76,672	73,924	74,558	75,192	75,826	76,460	77,094	77,728	78,362	78,996	79,630	80,264	80,898	
Georgia.....	1939	14,142	55,497	69,639	65,762	66,396	67,030	67,664	68,298	68,932	69,566	70,200	70,834	71,468	72,102	72,736	
1935		14,142	55,497	69,639	65,762	66,396	67,030	67,664	68,298	68,932	69,566	70,200	70,834	71,468	72,102	72,736	
Florida.....	1939	27,614	50,756	78,370	77,200	78,034	78,868	79,702	80,536	81,370	82,204	83,038	83,872	84,706	85,540	86,374	
1935		27,614	50,756	78,370	77,200	78,034	78,868	79,702	80,536	81,370	82,204	83,038	83,872	84,706	85,540	86,374	
<b>East South Central</b>																	
Kentucky.....	1939	95,025	146,559	241,584	231,275	232,109	232,943	233,777	234,611	235,445	236,279	237,113	237,947	238,781	239,615	240,449	
1935		95,025	146,559	241,584	231,275	232,109	232,943	233,777	234,611	235,445	236,279	237,113	237,947	238,781	239,615	240,449	
Tennessee.....	1939	28,970	38,506	67,476	65,082	65,616	66,150	66,684	67,218	67,752	68,286	68,820	69,354	69,888	70,422	70,956	
1935		28,970	38,506	67,476	65,082	65,616	66,150	66,684	67,218	67,752	68,286	68,820	69,354	69,888	70,422	70,956	
Alabama.....	1939	25,990	49,350	75,340	73,924	74,558	75,192	75,826	76,460	77,094	77,728	78,362	78,996	79,630	80,264	80,898	
1935		25,990	49,350	75,340	73,924	74,558	75,192	75,826	76,460	77,094	77,728	78,362	78,996	79,630	80,264	80,898	
Mississippi.....	1939	21,715	36,267	57,982	56,566	57,100	57,634	58,168	58,702	59,236	59,770	60,304	60,838	61,372	61,906	62,440	
1935		21,715	36,267	57,982	56,566	57,100	57,634	58,168	58,702	59,236	59,770	60,304	60,838	61,372	61,906	62,440	
<b>West South Central</b>																	
Arkansas.....	1939	146,785	254,509	401,294	389,316	390,150	390,984	391,818	392,652	393,486	394,320	395,154	395,988	396,822	397,656	398,490	
1935		146,785	254,509	401,294	389,316	390,150	390,984	391,818	392,652	393,486	394,320	395,154	395,988	396,822	397,656	398,490	
Louisiana.....	1939	19,071	22,794	41,865	40,681	41,315	41,949	42,583	43,217	43,851	44,485	45,119	45,753	46,387	47,021	47,655	
1935		19,071	22,794	41,865	40,681	41,315	41,949	42,583	43,217	43,851	44,485	45,119	45,753	46,387	47,021	47,655	
Oklahoma.....	1939	27,221	41,197	68,418	66,992	67,626	68,260	68,894	69,528	70,162	70,796	71,430	72,064	72,698	73,332	73,966	
1935		27,221	41,197	68,418	66,992	67,626	68,260	68,894	69,528	70,162	70,796	71,430	72,064	72,698	73,332	73,966	
Texas.....	1939	76,648	147,385	224,033	219,841	220,675	221,509	222,343	223,177	224,011	224,845	225,679	226,513	227,347	228,181	229,015	
1935		76,648	147,385	224,033	219,841	220,675	221,509	222,343	223,177	224,011	224,845	225,679	226,513	227,347	228,181	229,015	
<b>Mountain</b>																	
Montana.....	1939	53,112	99,744	152,856	145,340	146,174	146,998	147,822	148,646	149,470	150,294	151,118	151,942	152,766	153,590	154,414	
1935		53,112	99,744	152,856	145,340	146,174	146,998	147,822	148,646	149,470	150,294	151,118	151,942	152,766	153,590	154,414	
Idaho.....	1939	7,967	13,942	21,909	21,273	21,807	22,341	22,875	23,409	23,943	24,477	25,011	25,545	26,079	26,613	27,147	
1935		7,967	13,942	21,909	21,273	21,807	22,341	22,875	23,409	23,943	24,477	25,011	25,545	26,079	26,613	27,147	
Wyoming.....	1939	3,883	6,238	10,121	9,857	10,121	10,385	10,649	10,913	11,177	11,441	11,705	11,969	12,233	12,497	12,761	
1935		3,883	6,238	10,121	9,857	10,121	10,385	10,649	10,913	11,177	11,441	11,705	11,969	12,233	12,497	12,761	
Colorado.....	1939	15,770	29,846	45,616	44,380	45,114	45,848	46,582	47,316	48,050	48,784	49,518	50,252	50,986	51,720	52,454	
1935		15,770	29,846	45,616	44,380	45,114	45,848	46,582	47,316	48,050	48,784	49,518	50,252	50,986	51,720	52,454	
New Mexico.....	1939	6,159	9,412	15,571	15,005	15,539	16,073	16,607	17,141	17,675	18,209	18,743	19,277	19,811	20,345	20,879	
1935		6,159	9,412	15,571	15,005	15,539	16,073	16,607	17,141	17,675	18,209	18,743	19,277	19,811	20,345	20,879	
Arizona.....	1939	5,726	11,858	17,584	17,018	17,552	18,086	18,620	19,154	19,688	20,222	20,756	21,290	21,824	22,358	22,892	
1935		5,726	11,858	17,584	17,018	17,552	18,086	18,620	19,154	19,688	20,222	20,756	21,290	21,824	22,358	22,892	
Utah.....	1939	5,520	12,745	18,265	17,699	18,233	18,767	19,301	19,835	20,369	20,903	21,437	21,971	22,505	23,039	23,573	
1935		5,520	12,745	18,265	17,699	18,233	18,767	19,301	19,835	20,369	20,903	21,437	21,971	22,505	23,039	23,573	
Nevada.....	1939	2,004	4,220	6,224	5,822	6,086	6,350	6,614	6,878	7,142	7,406	7,670	7,934	8,198	8,462	8,726	
1935		2,004	4,220	6,224	5,822	6,086	6,350	6,614	6,878	7,142	7,406	7,670	7,934	8,198	8,462	8,726	
<b>Pacific</b>																	
Washington.....	1939	148,450	297,153	445,603	435,187	436,021	436,855	437,689	438,523	439,357	440,191	441,025	441,859	442,693	443,527	444,361	
1935		148,450	297,153	445,603	435,187	436,021	436,855	437,689	438,523	439,357	440,191	441,025	441,859	442,693	443,527	444,361	
Oregon.....	1939	24,788	42,459	67,247	65,831	66,465	67,099	67,733	68,367	68,999	69,633	70,267	70,901	71,535	72,169	72,803	
1935		24,788	42,459	67,247	65,831	66,465	67,099	67,733	68,367	68,999	69,633	70,267	70,901	71,535	72,169	72,803	
California.....	1939	107,895	218,381	326,276	315,114	316,958	318,802	320,646	322,490	324,334	326,178	328,022	329,866	331,710	333,554	335,398	
1935		107,895	218,381	326,276	315,114	316,958	318,802	320,646	322,490	324,334	326,178	328,022	329,866	331,710	333,554	335,398	

\* Based on count for one representative week, usually in October, 1939.  
 1 Actual totals not available for 1935. Percent women for that year based on sample.

\*\* Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 6E.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS, BY KINDS OF BUSINESS

[Figures are for week ended October 21, 1939, except where such period is not representative.  
In such cases one week of representative employment is given]

UNITED STATES  
SUMMARY

KIND OF BUSINESS	STORES REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS		EXECUTIVES AND EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS—TOTAL <sup>1</sup>				EXECUTIVES AND SALARIED CORPORATION OFFICERS <sup>2</sup>		MANAGERIAL AND SUPERVISORY EMPLOYEES		
	Number of stores	Sales of such stores (add 000)	Full-time		Part-time		Number	Pay roll for week	Full-time		Number of part- time
			Number	Pay roll for week	Number	Pay roll for week			Number	Pay roll for week	
<b>UNITED STATES TOTAL</b>	<b>588,466</b>	<b>\$28,031,513</b>	<b>2,681,877</b>	<b>\$63,475,958</b>	<b>559,476</b>	<b>\$3,955,554</b>	<b>73,365</b>	<b>\$4,854,552</b>	<b>186,607</b>	<b>\$8,088,468</b>	<b>2,153</b>
<b>Food Group</b>	<b>112,887</b>	<b>6,383,860</b>	<b>447,478</b>	<b>10,894,983</b>	<b>129,996</b>	<b>792,341</b>	<b>6,203</b>	<b>328,609</b>	<b>46,363</b>	<b>1,778,049</b>	<b>205</b>
Grocery stores (without fresh meats)	27,745	1,107,520	61,927	1,413,942	24,316	137,521	874	34,668	14,231	518,496	23
Combination stores (groceries-meats)	59,409	3,865,829	232,183	5,131,438	84,489	499,929	2,386	108,827	25,432	1,003,494	122
Dairy products stores, milk dealers	5,356	601,711	79,826	2,659,438	4,050	33,247	1,364	108,235	2,856	122,980	15
Meat markets, fish markets	9,823	430,015	27,914	728,189	6,484	48,096	712	35,538	1,227	97,985	6
Candy, nut, confectionery stores	2,755	77,012	11,747	202,537	2,943	20,300	139	6,371	819	23,179	20
Delicatessen stores	1,591	57,844	4,284	86,875	671	4,622	221	8,371	80	2,734	1
Fruit stores, vegetable markets	2,038	82,744	7,363	162,872	2,315	12,957	154	5,818	343	11,728	1
Bakeries, caterers	2,889	87,877	11,778	258,488	3,388	25,890	147	7,290	608	17,841	10
Egg and poultry dealers	584	25,022	1,391	29,877	489	3,390	84	3,175	42	1,504	6
Other food stores	917	50,486	9,255	226,427	851	6,389	122	8,518	725	28,506	1
<b>General Stores (with food)</b>	<b>8,951</b>	<b>486,108</b>	<b>35,861</b>	<b>880,427</b>	<b>6,906</b>	<b>34,118</b>	<b>1,007</b>	<b>40,301</b>	<b>2,951</b>	<b>99,361</b>	<b>77</b>
<b>General Merchandise Group</b>	<b>18,750</b>	<b>4,586,418</b>	<b>520,985</b>	<b>11,815,968</b>	<b>219,150</b>	<b>1,445,177</b>	<b>4,537</b>	<b>584,005</b>	<b>37,586</b>	<b>2,087,261</b>	<b>232</b>
Department stores	3,750	3,257,158	373,942	9,172,495	110,591	883,710	2,747	463,788	26,914	1,592,943	139
Dry goods and general merchandise stores	7,995	479,771	50,083	982,898	18,129	76,692	1,578	90,858	3,894	152,649	80
Variety stores	7,027	829,489	96,958	1,660,473	90,430	484,785	212	9,359	6,778	341,669	15
<b>Apparel Group</b>	<b>35,858</b>	<b>2,291,352</b>	<b>232,708</b>	<b>5,980,289</b>	<b>62,645</b>	<b>396,959</b>	<b>9,035</b>	<b>682,438</b>	<b>20,484</b>	<b>901,897</b>	<b>144</b>
Men's-boys' furnishings, hat stores	1,603	84,875	4,715	142,021	1,084	6,757	418	23,038	537	22,635	7
Men's-boys' clothing stores (and furnishings)	6,893	493,102	39,505	1,211,616	6,071	43,916	2,733	189,970	2,207	113,516	13
Family clothing stores	3,768	322,864	38,844	907,152	9,904	61,939	1,016	95,484	2,734	137,301	25
Women's ready-to-wear stores	8,165	720,850	65,797	1,974,579	20,417	120,998	2,312	198,740	6,687	304,007	39
Furriers, fur shops	709	54,267	8,417	218,772	483	9,635	452	39,331	294	18,992	2
Millinery stores	2,891	65,298	11,631	218,183	3,908	23,291	150	8,480	1,712	55,023	7
Women's accessories stores	1,470	59,819	4,983	106,725	1,670	9,868	250	14,487	518	14,125	3
Infants', other apparel stores	528	28,113	2,841	65,579	523	3,578	186	11,093	135	4,866	---
Custom tailors	807	28,100	4,610	133,075	569	13,275	323	23,292	137	6,957	1
Shoe stores (all kinds)	9,226	459,274	35,365	980,587	18,036	103,904	1,197	80,523	5,523	226,875	47
<b>Furniture—Household—Radio Group</b>	<b>16,775</b>	<b>1,203,266</b>	<b>155,986</b>	<b>3,877,689</b>	<b>11,381</b>	<b>131,773</b>	<b>6,489</b>	<b>476,186</b>	<b>6,959</b>	<b>366,374</b>	<b>363</b>
Furniture stores	8,382	744,512	77,673	2,222,550	3,321	37,018	4,380	337,185	3,850	198,051	39
Floorcoverings, drapery stores	814	47,729	5,008	156,516	420	7,856	352	24,900	187	8,264	1
Other home-furnishings stores	1,148	82,674	13,512	325,618	912	17,480	605	46,143	447	22,656	8
Household appliance dealers	3,856	175,107	24,486	752,618	5,741	57,831	355	20,176	1,748	100,308	298
Radio—household appliance stores	2,159	121,693	11,634	317,164	851	10,174	621	34,878	552	26,587	17
Radio stores—other	416	31,551	3,673	103,223	136	1,414	196	12,924	195	10,508	---
<b>Automotive Group</b>	<b>32,778</b>	<b>4,562,768</b>	<b>316,221</b>	<b>8,510,232</b>	<b>8,125</b>	<b>94,240</b>	<b>10,940</b>	<b>712,240</b>	<b>21,028</b>	<b>886,090</b>	<b>39</b>
Motor-vehicle dealers (new)	23,548	4,010,617	263,351	7,124,659	5,543	67,529	9,590	622,677	16,652	700,635	30
Used-car dealers	1,905	131,777	8,241	205,242	577	6,339	350	18,819	303	14,480	2
Accessory, tire, battery dealers	7,082	406,974	43,388	1,146,284	1,912	18,823	1,110	66,141	4,027	188,943	7
Other automotive	243	15,400	1,241	34,047	93	1,549	90	4,603	46	1,832	---
<b>Filling Stations</b>	<b>32,250</b>	<b>1,109,502</b>	<b>100,210</b>	<b>2,139,170</b>	<b>9,039</b>	<b>74,654</b>	<b>1,562</b>	<b>68,765</b>	<b>4,196</b>	<b>132,649</b>	<b>71</b>
<b>Lumber—Building Group</b>	<b>19,124</b>	<b>1,368,723</b>	<b>115,161</b>	<b>3,301,068</b>	<b>15,170</b>	<b>197,323</b>	<b>8,022</b>	<b>509,628</b>	<b>10,524</b>	<b>409,745</b>	<b>116</b>
Lumber and building-materials dealers	15,488	1,212,081	95,944	2,748,054	13,502	163,181	6,794	439,490	9,206	353,828	100
Heating—plumbing equipment dealers	1,048	62,180	8,195	242,413	1,010	19,098	426	28,607	443	18,506	8
Paint, glass, wallpaper stores	2,300	97,639	9,150	253,958	709	11,860	645	35,525	812	32,695	7
Electrical supply stores	288	14,823	1,892	56,645	149	3,184	157	9,004	61	2,916	1
<b>Hardware Group</b>	<b>12,277</b>	<b>650,478</b>	<b>53,499</b>	<b>1,286,960</b>	<b>4,247</b>	<b>43,889</b>	<b>3,377</b>	<b>170,394</b>	<b>2,713</b>	<b>103,394</b>	<b>41</b>
Hardware stores	8,024	400,907	38,509	885,463	2,700	27,066	2,668	133,063	1,834	70,731	20
Farm implement—tractor—hardware dealers	4,253	249,569	17,190	401,497	1,547	16,823	709	37,331	879	32,663	21
<b>Eating Places</b>	<b>24,097</b>	<b>1,178,166</b>	<b>315,715</b>	<b>5,184,378</b>	<b>37,787</b>	<b>252,045</b>	<b>4,908</b>	<b>253,633</b>	<b>9,106</b>	<b>318,422</b>	<b>561</b>
Restaurants, cafeterias, lunchrooms	19,758	1,055,147	290,152	4,737,127	31,770	215,541	4,480	236,231	8,157	289,573	123
Lunch counters and stands	3,870	113,792	23,578	409,762	5,473	32,832	396	18,093	829	24,764	437
Soft drink, juice, ice cream stands	469	9,227	1,965	37,489	524	3,672	32	1,309	120	4,085	1
<b>Drinking Places</b>	<b>12,492</b>	<b>413,655</b>	<b>69,112</b>	<b>1,347,721</b>	<b>10,095</b>	<b>76,812</b>	<b>1,474</b>	<b>67,041</b>	<b>1,310</b>	<b>47,484</b>	<b>30</b>
<b>Drug Stores</b>	<b>21,223</b>	<b>1,070,141</b>	<b>116,263</b>	<b>2,406,940</b>	<b>18,095</b>	<b>131,132</b>	<b>3,315</b>	<b>165,510</b>	<b>9,069</b>	<b>359,238</b>	<b>119</b>
Drug stores with fountain	17,421	868,958	100,207	1,987,021	16,273	118,805	2,522	118,964	7,847	306,446	106
Drug stores—other	3,802	201,183	16,056	419,919	1,822	14,327	793	46,546	1,222	52,792	13
<b>Liquor Stores (packaged goods)</b>	<b>6,384</b>	<b>421,313</b>	<b>16,118</b>	<b>443,862</b>	<b>1,360</b>	<b>12,193</b>	<b>1,141</b>	<b>64,640</b>	<b>2,439</b>	<b>83,086</b>	<b>30</b>
<b>Other Retail Stores</b>	<b>33,563</b>	<b>2,257,408</b>	<b>199,599</b>	<b>5,439,443</b>	<b>24,676</b>	<b>265,338</b>	<b>10,998</b>	<b>727,706</b>	<b>11,546</b>	<b>502,824</b>	<b>123</b>
Fuel, ice, fuel-oil dealers	8,230	691,189	60,053	1,672,572	11,109	151,952	3,637	226,053	2,490	108,772	33
Hay, grain and feed stores	6,502	459,225	22,120	482,963	2,935	23,728	713	32,610	2,152	66,405	16
Farm and garden supply stores	1,220	105,692	7,844	182,359	917	7,785	485	30,135	505	17,464	16
Jewelry stores	3,525	238,061	23,495	789,801	1,317	13,453	1,657	144,456	1,305	70,936	14
Book stores	755	52,778	8,571	210,190	1,127	9,335	228	15,801	558	28,504	9
Stationery stores	489	32,289	3,861	101,577	341	3,680	280	16,472	161	7,021	---
Cigar stores, cigar stands	2,515	100,458	7,260	175,484	767	4,820	245	11,378	965	32,629	5
Florists	1,564	60,018	8,623	212,901	633	7,717	579	30,541	360	14,293	3
Gift, novelty, souvenir shops	530	19,884	2,472	56,612	321	2,866	97	6,406	102	4,209	2
News dealers	1,581	56,279	4,101	69,509	2,230	8,295	52	2,717	182	6,996	---
Office, school supply and equipment dealers	1,878	157,266	20,194	610,489	561	7,037	1,121	76,202	909	55,439	6
Opticians	754	27,458	3,949	144,387	134	1,295	297	27,405	279	16,251	3
Photographic supply—camera stores	312	22,325	2,165	56,524	87	754	141	9,836	110	4,697	4
Sporting goods stores	566	36,789	3,196	90,915	226	2,007	277	16,146	176	8,684	1
Other retail stores	3,142	217,717	21,692	603,380	1,971	20,624	1,191	81,548	1,294	60,724	11
<b>Second-hand Stores</b>	<b>1,275</b>	<b>50,357</b>	<b>6,943</b>	<b>166,930</b>	<b>824</b>	<b>7,560</b>	<b>357</b>	<b>25,460</b>	<b>331</b>	<b>12,594</b>	<b>2</b>

<sup>1</sup> Pay rolls kept on other than weekly basis, as well as bonuses and commissions, have been converted to weekly equivalents.

<sup>2</sup> Pay roll shown for executives and corporate officers includes compensation of chief executives of corporations, but not compensation of proprietor-owners of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 6E.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS, BY KINDS OF BUSINESS—Continued

UNITED STATES  
SUMMARY[Figures are for week ended October 21, 1939, except where such period is not representative.  
In such cases one week of representative employment is given]

KIND OF BUSINESS	OFFICE AND CLERICAL EMPLOYEES			SELLING EMPLOYEES			WAITERS AND WAITRESSES (In places serving food and drinks)			ALL OTHER EMPLOYEES		
	Full-time		Number of part-time	Full-time		Number of part-time	Full-time		Number of part-time	Full-time		Number of part-time
	Number	Pay roll for week		Number	Pay roll for week		Number	Pay roll for week		Number	Pay roll for week	
<b>UNITED STATES TOTAL</b>	250,493	\$5,198,716	22,323	1,199,570	\$28,170,892	380,649	176,052	\$2,131,002	38,168	795,790	\$17,032,328	116,163
<b>Food Group</b>	18,866	381,399	2,752	303,278	6,834,325	106,854	5,462	73,783	3,059	67,506	1,500,818	17,128
Grocery stores (without fresh meats)	1,750	31,025	520	39,615	745,542	20,790	458	5,934	189	5,021	78,379	2,794
Combination stores (groceries-meats)	7,752	138,078	1,404	171,156	3,459,562	72,673	1,173	18,114	583	24,514	403,363	9,907
Dairy products stores, milk dealers	5,818	144,327	257	41,241	1,457,923	2,262	1,351	19,013	640	26,996	803,960	876
Meat markets, fish markets	1,780	33,282	329	19,489	514,379	4,555	50	872	28	4,656	94,133	1,566
Candy, nut, confectionery stores	302	5,503	29	7,359	121,462	1,746	1,512	17,645	617	1,636	28,177	531
Delicatessen stores	80	1,463	24	2,618	55,581	388	469	5,786	76	816	12,940	182
Fruit stores, vegetable markets	269	4,677	105	5,805	125,810	1,841	19	219	2	773	14,620	368
Bakeries, caterers	281	5,675	28	8,858	188,537	1,809	376	5,118	1,063	1,528	34,027	458
Egg and poultry dealers	64	1,028	15	805	15,434	176	7	68	6	589	10,868	288
Other food stores	810	16,341	41	6,572	152,295	614	49	814	55	977	20,351	160
<b>General Stores (with food)</b>	2,896	57,460	300	25,605	432,886	5,030	162	2,354	58	3,240	48,265	1,441
<b>General Merchandise Group</b>	75,689	1,491,005	8,352	274,877	4,929,576	178,086	9,777	128,284	8,458	118,517	2,625,755	24,022
Department stores	61,203	1,213,273	6,913	176,089	3,521,535	81,113	5,837	69,870	3,010	101,152	2,311,068	19,418
Dry goods and general merchandise stores	5,403	95,637	442	35,454	582,935	16,493	180	2,867	69	3,574	57,932	1,045
Variety stores	9,083	172,095	997	63,334	825,106	80,480	3,760	55,507	5,379	13,791	256,737	3,561
<b>Apparel Group</b>	27,283	541,345	2,657	126,803	2,736,294	51,286	119	1,710	131	49,184	1,116,607	6,427
Men's-boys' furnishings, hat stores	418	8,104	31	2,783	77,668	938	---	---	---	561	10,578	108
Men's-boys' clothing stores (and furnishings)	4,876	97,536	478	19,401	551,870	4,182	---	---	---	10,488	259,124	1,598
Family clothing stores	6,668	131,559	744	18,669	371,925	7,435	---	---	---	7,757	170,883	1,700
Women's ready-to-wear stores	10,996	213,142	678	46,015	857,900	16,763	119	1,710	131	19,668	401,080	2,806
Furriers, fur shops	853	19,429	32	1,242	38,056	76	---	---	---	3,576	105,064	353
Millinery stores	455	7,430	57	8,634	134,442	3,587	---	---	---	880	12,808	257
Women's accessories stores	362	7,199	30	3,501	66,550	1,507	---	---	---	352	6,364	130
Infants', other apparel stores	199	4,150	41	1,592	31,015	438	---	---	---	729	14,155	44
Custom tailors	428	9,465	31	504	16,416	57	---	---	---	3,218	98,925	480
Shoe stores (all kinds)	2,228	43,311	535	24,262	590,452	16,303	---	---	---	2,155	59,626	1,151
<b>Furniture—Household—Radio Group</b>	22,027	468,575	1,745	55,857	1,546,333	4,411	---	---	---	44,654	1,020,221	4,664
Furniture stores	14,188	296,530	552	24,440	718,048	784	---	---	---	30,835	672,756	1,848
Floorcoverings, drapery stores	568	11,553	27	1,613	45,754	72	---	---	---	2,508	65,045	320
Other home-furnishings stores	1,821	40,886	45	6,956	125,029	497	---	---	---	3,703	81,104	362
Household appliance dealers	2,924	70,116	1,002	16,140	475,016	2,702	---	---	---	3,519	87,002	1,739
Radio—household appliance stores	1,852	35,713	100	5,095	139,481	314	---	---	---	3,534	80,525	420
Radio stores—other	694	13,977	17	1,633	43,025	42	---	---	---	955	22,789	77
<b>Automotive Group</b>	32,237	706,500	1,173	84,736	2,367,829	2,005	---	---	---	167,280	3,837,773	4,908
Motor-vehicle dealers (new)	26,870	586,705	820	63,104	1,811,487	1,150	---	---	---	147,535	3,402,955	3,543
Used-car dealers	633	13,475	67	2,986	81,154	138	---	---	---	3,969	77,314	370
Accessory, tire, battery dealers	4,535	101,913	265	18,478	469,677	702	---	---	---	15,238	339,610	938
Other automotive	199	4,407	21	168	5,311	15	---	---	---	738	17,894	57
<b>Filling Stations</b>	3,462	66,645	659	63,505	1,337,617	5,299	954	10,050	69	26,529	523,444	2,941
<b>Lumber—Building Group</b>	17,650	433,972	651	19,466	539,441	862	---	---	---	59,519	1,406,284	15,541
Lumber and building-materials dealers	14,742	372,430	517	12,540	354,459	528	---	---	---	52,680	1,228,847	12,159
Heating—plumbing equipment dealers	1,292	25,999	52	2,091	61,317	120	---	---	---	3,943	110,184	830
Paint, glass, wallpaper stores	1,341	29,453	72	4,394	111,666	195	---	---	---	1,958	44,637	435
Electrical supply stores	275	6,110	10	441	11,999	21	---	---	---	958	26,616	117
<b>Hardware Group</b>	6,714	132,829	541	25,392	568,513	1,214	---	---	---	15,303	311,830	2,451
Hardware stores	4,809	94,819	379	19,880	440,084	955	---	---	---	7,118	146,968	1,546
Farm implement—tractor—hardware dealers	1,905	38,210	162	5,512	128,449	259	---	---	---	8,185	164,844	1,105
<b>Eating Places</b>	7,248	135,337	1,011	42,549	811,902	5,493	127,828	1,520,475	19,041	124,076	2,144,609	11,661
Restaurants, cafeterias, lunchrooms	6,900	129,005	749	32,719	634,062	2,439	118,782	1,388,715	17,562	119,114	2,059,521	10,597
Lunch counters and stands	296	5,126	259	8,470	154,262	2,725	8,831	129,206	1,322	4,758	80,511	730
Soft drink, juice, ice cream stands	52	1,206	3	1,360	23,558	329	215	2,554	157	208	4,777	34
<b>Drinking Places</b>	1,035	21,728	201	24,647	593,044	1,908	20,846	246,893	4,399	19,800	371,551	3,557
<b>Drug Stores</b>	3,098	60,446	575	72,897	1,446,877	10,176	10,445	140,214	2,936	17,439	234,655	4,269
Drug stores with fountain	2,343	44,068	458	61,947	1,181,419	9,062	10,445	140,214	2,936	15,103	185,690	3,711
Drug stores—other	755	16,358	117	10,950	265,458	1,114	---	---	---	2,336	38,765	578
<b>Liquor Stores (packaged goods)</b>	529	11,230	89	10,477	260,284	876	68	901	13	1,464	23,721	352
<b>Other Retail Stores</b>	31,037	685,020	1,581	67,427	1,711,882	6,937	391	6,358	24	78,200	1,805,653	16,011
Fuel, ice, fuel-oil dealers	9,127	220,006	407	8,140	222,886	752	---	---	---	36,659	894,555	9,917
Hay, grain and feed stores	2,110	42,076	185	6,364	132,403	822	---	---	---	10,781	209,489	1,912
Farm and garden supply stores	1,474	28,401	103	2,338	51,831	209	---	---	---	3,042	54,528	589
Jewelry stores	5,230	117,108	198	9,770	285,948	699	---	---	---	5,533	151,353	406
Book stores	1,808	39,369	77	4,524	94,273	859	---	---	---	1,457	32,443	182
Stationery stores	674	13,757	118	1,920	46,945	113	---	---	---	826	17,182	110
Cigar stores, cigar stands	225	4,936	41	4,892	110,402	526	291	4,527	21	642	11,612	174
Florists	916	19,697	62	3,182	76,433	174	---	---	---	3,591	71,937	374
Gift, novelty, souvenir shops	256	5,170	15	1,550	31,153	228	30	402	---	477	9,272	76
News dealers	202	4,091	14	3,134	49,654	1,138	70	1,429	3	461	4,622	1,075
Office, school supply and equipment dealers	3,441	72,779	78	8,489	261,605	257	---	---	---	6,234	144,444	220
Opticians	792	16,812	37	1,273	45,400	27	---	---	---	1,508	38,519	67
Photographic supply—camera stores	300	6,129	7	954	22,613	32	---	---	---	658	13,249	44
Sporting goods stores	538	11,372	33	1,634	41,769	113	---	---	---	571	12,944	79
Other retail stores	3,964	85,317	166	9,283	238,567	988	---	---	---	5,960	139,224	786
<b>Second-hand Stores</b>	722	15,225	58	2,254	54,489	212	---	---	---	3,279	59,162	572

# RETAIL TRADE:1939

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TABLE 6F.— PERSONNEL— PROPRIETORS, FAMILY MEMBERS, AND PAID EMPLOYEES  
BY KINDS OF BUSINESS

UNITED STATES SUMMARY

KIND OF BUSINESS	Number of stores	Sales (add 000)	PAID AND UNPAID PERSONNEL ACTIVE IN THE BUSINESS							
			Total	Active proprietors of unincorporated businesses	NUMBER OF FAMILY MEMBERS PAID NO STIPULATED WAGE			NUMBER OF EMPLOYEES* (average for year)		
					Total	Full-time	Part-time	Total	Full-time	Part-time
<b>UNITED STATES TOTAL</b>	1,770,555	\$42,041,790	7,137,768	1,613,673	923,978	467,395	456,485	4,600,217	5,750,952	869,285
<b>Food Group</b>	560,549	10,164,967	1,684,070	516,976	369,632	179,719	189,913	798,462	605,796	192,664
Grocery stores (without fresh meats)	200,503	2,225,435	442,841	178,182	133,357	61,960	71,397	151,102	91,916	59,184
Combination stores (groceries-meats)	187,084	5,496,518	717,907	173,799	135,206	68,172	67,036	408,900	300,182	108,718
Dairy products stores, milk dealers	16,834	740,011	123,559	13,318	8,341	4,224	4,117	101,900	95,109	6,791
Meat markets, fish markets	42,360	750,797	112,977	42,854	17,045	8,422	8,623	53,078	41,261	11,787
Candy, nut, confectionery stores	48,015	295,500	108,516	45,777	32,163	14,990	17,173	30,576	21,943	8,633
Delicatessen stores	9,906	132,565	26,031	7,996	4,236	3,780	4,236	8,140	6,571	1,569
Fruit stores, vegetable markets	27,666	222,259	65,877	28,262	17,520	8,398	9,122	20,075	14,355	5,720
Bakeries, caterers	16,985	169,027	51,865	14,264	10,640	6,465	4,175	26,941	20,131	6,810
Egg and poultry dealers	6,532	63,350	15,879	6,545	4,568	1,907	2,461	4,966	3,068	1,898
Other food stores	4,911	71,125	18,818	4,040	1,994	945	1,049	12,784	11,250	1,554
<b>General Stores (with food)</b>	39,688	810,542	128,757	56,646	29,410	12,967	16,443	60,701	49,372	11,329
<b>General Merchandise Group</b>	50,267	5,665,007	926,324	56,362	22,955	12,160	10,795	867,007	625,003	242,004
Department stores	4,074	3,974,998	566,728	560	114	81	33	566,052	452,603	113,449
Dry goods and general merchandise stores	29,247	713,208	131,095	25,910	15,996	8,599	7,397	89,189	65,257	23,932
Variety stores	16,946	976,801	228,503	9,892	6,845	3,480	3,365	211,766	107,163	104,603
<b>Apparel Group</b>	106,959	3,258,772	504,912	82,329	33,846	17,754	16,092	388,757	300,751	88,006
Men's-boys' furnishings, hat stores	5,924	108,801	15,555	4,652	2,030	873	1,157	8,853	6,953	1,920
Men's-boys' clothing stores (and furnishings)	15,577	664,611	75,899	13,194	4,785	2,123	2,662	57,750	49,314	8,416
Family clothing stores	10,053	429,454	70,068	8,317	5,447	2,949	2,498	56,354	44,393	11,951
Women's ready-to-wear stores	25,820	1,009,494	163,171	20,711	8,874	5,285	3,589	133,586	108,481	27,105
Furriers, fur shops	2,214	94,133	12,808	1,794	725	451	274	10,289	9,258	1,031
Millinery stores	10,799	118,586	33,353	7,472	2,522	1,306	1,016	23,559	17,264	6,295
Women's accessories stores	6,494	100,563	22,195	4,903	1,959	1,100	859	15,333	8,454	6,899
Infants', other apparel stores	3,917	49,884	11,708	3,758	1,421	818	605	6,527	5,220	1,307
Custom tailors	5,674	66,282	19,027	5,523	1,124	585	539	12,380	9,524	2,856
Shoe stores (all kinds)	20,487	617,064	81,350	12,005	5,179	2,264	2,915	64,146	43,920	20,226
<b>Furniture—Household—Radio Group</b>	52,827	1,755,257	274,232	42,491	18,106	9,772	8,334	213,635	168,780	24,875
Furniture stores	19,902	975,157	129,127	17,361	7,615	4,178	3,437	104,151	97,851	6,300
Floor coverings, drapery stores	2,916	74,461	11,943	2,685	1,269	714	555	7,988	7,006	981
Other home-furnishings stores	9,096	152,266	39,045	8,395	3,447	1,822	1,625	27,203	24,456	2,767
Household appliance dealers	11,095	294,518	56,115	4,846	2,064	1,159	925	49,185	36,925	12,260
Radio—household appliance stores	6,907	190,180	28,688	6,463	2,713	1,417	1,296	19,512	17,383	2,129
Radio stores—other	2,911	48,675	9,314	2,741	978	462	496	5,565	5,157	458
<b>Automotive Group</b>	60,132	5,548,667	454,262	51,238	13,726	7,591	6,135	389,298	376,070	13,228
Motor-vehicle dealers (new)	33,609	4,810,245	353,184	29,069	7,413	4,371	3,042	316,702	308,753	7,969
Used-car dealers	6,980	193,790	21,369	6,808	1,580	849	731	12,981	11,540	1,441
Accessory, tire, battery dealers	18,525	523,685	76,454	14,424	4,429	2,238	2,191	57,601	53,997	3,604
Other automotive	1,018	20,967	5,255	937	304	133	171	2,014	1,800	214
<b>Filling Stations</b>	241,858	2,822,495	568,536	231,475	99,534	45,673	53,861	235,527	196,412	39,115
<b>Lumber—Building Group</b>	39,667	1,781,205	204,785	26,135	8,851	4,782	4,069	169,799	145,223	24,576
Lumber and building-materials dealers	25,067	1,478,459	153,157	14,002	3,882	2,123	1,759	135,275	115,832	19,441
Heating—plumbing equipment dealers	4,262	102,404	19,788	3,644	1,212	671	541	14,952	12,470	2,462
Paint, glass, wallpaper stores	8,480	152,673	25,503	6,781	3,080	1,597	1,483	15,642	13,610	2,032
Electrical supply stores	1,858	27,669	6,337	1,708	677	391	286	3,952	3,311	641
<b>Hardware Group</b>	39,646	973,709	137,954	39,620	15,837	7,756	8,099	82,497	73,755	8,742
Hardware stores	29,147	629,276	97,889	28,709	12,418	6,063	6,355	56,762	51,196	5,564
Farm implement—tractor—hardware dealers	10,499	344,433	40,065	10,911	3,419	1,655	1,764	25,735	22,557	3,178
<b>Eating Places</b>	169,792	2,135,020	679,574	170,002	114,924	69,544	45,380	594,648	513,746	80,902
Restaurants, cafeterias, lunchrooms	99,068	1,764,854	700,929	101,276	70,125	45,211	24,914	529,528	465,747	63,781
Lunch counters and stands	62,673	332,295	180,129	61,564	40,037	22,119	17,918	58,728	43,664	15,064
Soft drink, juice, ice cream stands	8,051	37,871	18,516	7,362	4,762	2,214	2,548	6,392	4,355	2,057
<b>Drinking Places</b>	155,594	1,585,032	442,228	136,217	93,776	50,472	43,304	212,255	167,523	44,712
<b>Drug Stores</b>	57,903	1,562,502	263,145	49,673	24,069	10,049	14,020	189,403	156,142	33,261
Drug stores with fountain	39,452	1,205,241	206,226	35,257	16,803	6,859	9,744	156,368	129,351	27,015
Drug stores—other	18,451	357,261	56,919	16,416	7,466	3,190	4,276	33,037	26,791	6,246
<b>Liquor Stores (packaged goods)</b>	19,136	586,351	46,233	13,670	6,867	3,280	3,607	25,676	22,747	2,929
<b>Other Retail Stores</b>	172,375	3,496,437	569,634	154,825	64,017	30,868	33,149	349,792	291,125	58,669
Fuel, ice, fuel-oil dealers	41,172	1,013,542	155,439	37,210	12,745	6,119	6,626	105,484	83,929	21,555
Hay, grain and feed stores	16,772	623,977	54,777	15,953	5,473	2,679	2,794	35,351	29,754	5,597
Farm and garden supply stores	4,915	155,512	19,295	4,074	1,511	671	840	13,710	10,601	3,109
Jewelry stores	14,559	561,595	55,858	13,077	5,512	2,487	3,015	35,249	32,441	2,808
Book stores	2,845	75,842	15,376	2,156	786	390	396	12,434	10,584	1,850
Stationery stores	3,497	58,814	11,834	3,517	1,627	861	846	6,890	5,744	946
Cigar stores, cigar stands	18,504	207,781	39,982	16,748	8,609	3,912	4,697	14,425	11,806	2,617
Florists	16,055	148,741	50,003	16,074	10,801	5,454	5,367	23,122	18,801	4,327
Gift, novelty, souvenir shops	7,429	53,568	16,768	7,227	3,224	1,729	1,495	6,317	4,861	1,421
News dealers	7,407	72,427	20,775	6,038	3,066	1,324	1,742	11,671	6,591	5,080
Office, school supply and equipment dealers	5,139	206,586	33,974	3,974	1,285	752	531	28,046	26,666	1,360
Opticians	5,995	60,567	13,939	5,412	872	445	427	7,655	6,919	736
Photographic supply—camera stores	1,112	32,543	4,669	982	410	204	206	3,277	3,047	250
Sporting goods stores	2,605	56,914	8,513	2,593	891	400	491	5,229	4,841	588
Other retail stores	24,369	568,428	70,123	22,190	6,807	3,451	3,376	41,128	34,681	6,445
<b>Second-hand Stores</b>	23,962	138,007	56,122	24,014	9,306	5,024	4,284	22,800	18,527	4,273

\* Employees includes paid executives of corporations but not the number of paid proprietors of unincorporated businesses.



## CENSUS OF BUSINESS

TABLE 6G.— PERSONNEL—PROPRIETORS, FAMILY MEMBERS, AND PAID EMPLOYEES

## UNITED STATES SUMMARY

## BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales  (add 000)	PAID AND UNPAID PERSONNEL ACTIVE IN THE BUSINESS							
			Total	Active proprietors of unincorporated businesses	NUMBER OF FAMILY MEMBERS PAID NO STIPULATED WAGE			NUMBER OF EMPLOYEES* (average for year)		
					Total	Full-time	Part-time	Total	Full-time	Part-time
UNITED STATES TOTAL	1,770,355	\$42,041,790	7,137,768	1,613,673	923,878	467,393	456,485	4,600,217	3,730,932	869,285
GEOGRAPHIC DIVISIONS:										
New England	121,888	3,318,214	510,438	101,718	46,589	19,850	26,739	362,133	290,945	71,188
Middle Atlantic	412,819	10,291,937	1,869,476	376,068	224,795	115,942	108,853	1,068,613	888,244	180,369
East North Central	364,508	9,251,114	1,555,285	332,029	192,209	93,926	98,283	1,031,047	817,752	213,295
West North Central	197,909	4,138,883	745,528	185,927	99,875	50,307	49,368	459,926	364,545	95,381
South Atlantic	199,371	4,368,947	798,268	174,561	104,071	50,995	53,076	519,636	423,671	95,965
East South Central	101,065	1,845,037	365,748	93,025	61,448	30,733	30,715	211,275	172,177	39,098
West South Central	159,768	3,101,358	607,164	148,785	92,531	51,659	40,872	366,048	306,287	59,761
Mountain	57,459	1,427,541	228,192	53,112	29,740	14,787	14,953	145,340	117,961	27,379
Pacific	155,568	4,298,759	657,669	148,450	73,020	39,194	33,826	436,199	349,350	86,849
New England:										
Maine	13,455	281,556	45,501	11,821	5,567	2,117	3,450	28,113	23,092	5,021
New Hampshire	7,435	183,100	27,758	6,800	3,007	1,458	1,549	18,149	14,799	3,350
Vermont	5,423	123,369	19,211	4,942	2,259	792	1,487	12,010	9,705	2,305
Massachusetts	59,217	1,737,680	271,482	47,538	20,832	9,038	11,594	203,312	161,042	42,270
Rhode Island	10,485	275,447	43,719	9,100	4,518	1,757	2,561	30,301	23,781	6,520
Connecticut	25,873	717,262	102,769	21,715	10,806	4,688	6,118	70,248	58,526	11,722
Middle Atlantic:										
New York	209,425	5,578,159	864,916	191,259	106,507	56,561	49,946	567,150	481,254	85,896
New Jersey	68,851	1,580,401	250,316	59,277	37,366	20,675	16,691	153,673	125,616	27,857
Pennsylvania	134,543	3,133,377	554,244	125,532	80,922	38,706	42,218	347,790	281,174	66,616
East North Central:										
Ohio	93,041	2,441,293	402,276	82,712	49,139	23,692	25,447	270,425	216,385	54,040
Indiana	47,317	1,066,383	190,838	44,003	23,643	11,062	12,581	123,192	97,879	25,313
Illinois	109,132	2,857,646	466,955	100,099	54,853	26,907	27,946	332,005	264,267	67,736
Michigan	67,414	1,820,798	295,855	61,129	36,708	18,742	17,966	198,018	158,453	39,565
Wisconsin	47,604	1,064,994	179,361	44,086	27,866	13,523	14,343	107,409	80,768	26,641
West North Central:										
Minnesota	40,448	1,017,195	165,586	38,852	20,372	9,426	10,946	106,282	84,481	21,801
Iowa	39,024	822,905	141,753	37,111	18,958	8,094	8,864	87,684	68,124	19,560
Missouri	53,196	1,102,503	210,226	49,528	28,315	15,058	13,257	132,585	107,457	25,128
North Dakota	8,549	156,137	27,552	7,818	4,307	2,231	2,076	15,227	12,244	2,983
South Dakota	9,817	169,596	31,131	8,954	4,870	2,349	2,521	17,307	13,518	3,789
Nebraska	19,330	397,196	73,015	18,004	10,658	5,691	4,967	44,553	34,789	9,864
Kansas	27,545	473,551	96,465	25,780	14,195	7,458	6,737	56,490	43,972	12,518
South Atlantic:										
Delaware	4,544	110,052	17,433	4,001	2,460	1,197	1,263	10,972	9,043	1,929
Maryland	25,566	619,273	108,593	23,774	14,069	7,524	6,545	70,750	58,175	12,575
District of Columbia	6,893	402,768	56,408	5,498	2,838	1,397	1,441	48,072	41,408	6,664
Virginia	29,610	628,172	114,940	25,589	14,687	6,862	7,825	74,864	61,869	12,995
West Virginia	18,928	403,989	69,214	16,202	10,694	5,408	5,286	42,318	34,420	7,898
North Carolina	33,826	633,240	125,758	29,890	16,464	6,956	9,508	79,404	60,700	18,704
South Carolina	18,520	332,224	66,081	15,759	9,203	4,012	5,191	41,119	31,740	9,379
Georgia	32,870	624,765	124,888	28,797	17,124	7,894	9,230	78,947	64,527	14,420
Florida	28,614	614,464	114,973	25,251	16,532	9,745	6,787	73,190	61,789	11,401
East South Central:										
Kentucky	30,919	520,135	105,014	28,970	20,982	11,046	9,936	55,062	44,284	10,778
Tennessee	29,198	606,489	113,690	25,980	15,841	7,535	8,306	71,869	58,677	13,192
Alabama	23,916	435,973	87,981	21,715	14,436	7,223	7,213	51,830	42,817	9,013
Mississippi	18,032	282,440	59,063	16,360	10,189	4,929	5,260	32,514	26,399	6,115
West South Central:										
Arkansas	20,328	298,301	63,920	19,071	12,268	6,359	5,909	32,581	26,480	6,101
Louisiana	25,469	486,250	102,370	22,845	15,887	8,966	8,921	63,638	55,928	7,712
Oklahoma	28,722	513,091	105,288	27,221	18,079	10,046	8,033	59,988	48,577	11,411
Texas	85,249	1,803,716	335,586	79,648	46,097	26,288	19,809	209,841	175,304	34,537
Mountain:										
Montana	8,481	222,008	31,372	7,867	3,542	1,547	1,995	19,963	16,085	3,878
Idaho	6,804	175,873	26,535	6,223	3,763	1,812	1,851	16,549	13,150	3,399
Wyoming	4,113	100,233	14,707	3,863	1,906	815	1,091	8,938	7,407	1,531
Colorado	16,785	409,103	69,093	15,770	8,240	4,307	3,933	45,083	37,226	7,857
New Mexico	6,617	125,765	23,373	6,159	4,368	2,145	2,243	12,846	10,864	2,182
Arizona	6,242	162,003	26,047	5,726	3,744	2,216	1,528	16,577	13,551	3,026
Utah	6,372	170,728	28,218	5,520	3,136	1,239	1,897	19,562	15,280	4,302
Nevada	2,045	61,828	8,847	2,004	1,021	606	415	5,822	4,618	1,204
Pacific:										
Washington	26,682	668,790	103,849	24,798	12,199	5,822	6,377	66,852	51,057	15,795
Oregon	16,458	442,180	65,669	15,757	8,192	3,915	4,277	41,720	32,993	8,727
California	112,428	3,187,809	488,151	107,895	52,629	29,457	23,172	327,627	265,300	62,327

\* Employees include paid executives of corporations but not the number of paid proprietors of unincorporated businesses.

TABLE 6H.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR KIND-OF-BUSINESS GROUPS, BY TYPES OF OPERATION

KIND-OF-BUSINESS GROUP AND TYPE OF OPERATION	TOTAL					100 or more employees					20 to 99 employees					Total pay roll* (add 000)
	Number of stores	Sales (add 000)	Active proprietors unin- corpo- rated busi- nesses	Number of em- ployees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors unin- corpo- rated busi- nesses	Number of em- ployees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors unin- corpo- rated busi- nesses	Number of em- ployees* (Average for year)		
UNITED STATES TOTAL	1,770,355	\$42,041,790	1,613,673	4,600,217	\$4,529,499	2,173	\$4,631,083	198	687,631	\$904,972	27,573	\$7,499,654	7,382	975,384	\$1,060,089	
Independents.....	1,647,160	32,835,965	1,610,571	3,481,845	3,459,593	1,275	3,427,110	192	506,527	603,250	16,902	4,766,518	7,124	582,382	717,248	
Chains.....	123,195	9,105,825	3,102	1,118,374	1,069,906	898	1,203,973	6	181,004	201,722	10,671	2,733,136	258	392,002	342,841	
Food Group.....	560,549	10,164,967	516,976	798,482	760,762	253	346,497	19	48,999	83,865	3,253	1,019,053	965	112,988	129,094	
Independents.....	510,394	6,825,203	515,965	500,656	437,964	122	135,586	19	20,762	31,026	1,607	381,762	798	56,115	68,657	
Chains.....	50,155	3,339,764	911	297,806	322,798	131	212,911	---	28,237	52,839	1,646	637,271	67	56,755	59,437	
General Stores (with food).....	39,688	810,342	38,646	60,701	47,376	3	4,099	---	386	507	277	75,890	85	8,688	8,201	
Independents.....	36,954	759,119	36,613	55,431	42,857	2	2,376	---	228	358	224	60,521	84	7,022	6,666	
Chains.....	734	51,223	53	5,270	4,519	1	1,723	---	158	149	53	15,359	1	1,666	1,515	
General Merchandise Group.....	50,287	5,685,007	56,362	867,007	803,485	1,090	3,292,497	83	488,866	534,564	6,367	1,464,745	615	252,152	184,364	
Independents.....	38,991	3,487,799	36,069	504,887	539,804	604	2,589,209	81	304,237	443,625	1,146	1,294,699	556	48,533	43,847	
Chains.....	11,276	2,177,208	203	362,120	263,681	486	703,288	2	102,629	90,939	5,221	1,169,846	59	203,619	137,717	
Apparel Group.....	106,959	3,259,772	82,329	388,737	420,823	236	415,769	19	59,043	73,840	2,194	586,359	524	78,670	95,846	
Independents.....	89,578	2,267,166	81,784	288,926	297,928	183	322,113	19	45,880	56,868	1,429	355,885	483	52,579	66,569	
Chains.....	17,381	991,606	545	119,811	122,895	53	93,656	---	13,163	16,972	765	230,464	31	26,091	29,477	
Furniture—Household—Radio Group.....	52,827	1,753,257	42,491	213,635	280,545	114	129,367	2	21,958	31,395	1,585	391,595	375	54,775	81,909	
Independents.....	50,218	1,494,672	42,599	181,148	235,440	91	95,917	1	16,814	23,643	1,237	308,609	362	44,708	67,257	
Chains.....	2,609	258,585	92	32,487	47,105	23	33,450	1	5,144	7,742	298	82,976	13	10,067	14,652	
Automotive Group.....	60,132	5,548,687	51,238	388,298	507,947	82	173,735	27	10,861	18,971	4,520	2,239,853	1,750	155,874	228,074	
Independents.....	55,719	5,176,758	51,128	355,901	460,816	68	141,586	26	8,321	14,584	4,246	2,130,469	1,694	144,899	214,207	
Chains.....	4,413	371,929	110	32,397	47,131	14	32,139	1	2,540	4,387	274	109,384	36	8,975	13,867	
Filling Stations.....	241,858	2,822,495	231,475	255,527	198,954	---	---	---	---	---	146	25,135	61	4,025	4,789	
Independents.....	231,667	2,534,125	231,170	202,856	160,416	---	---	---	---	---	106	18,599	59	2,896	3,424	
Chains.....	10,291	288,370	305	52,671	38,538	---	---	---	---	---	40	6,536	2	1,129	1,345	
Lumber—Building Group.....	39,667	1,761,205	26,135	169,799	220,628	25	24,841	---	3,455	5,246	1,202	343,470	298	58,651	56,742	
Independents.....	32,472	1,411,587	25,996	137,169	180,349	15	13,323	---	2,031	3,190	1,068	301,659	296	34,062	49,792	
Chains.....	7,195	349,668	139	32,630	40,279	10	9,518	---	1,414	2,056	134	41,811	2	4,589	6,950	
Hardware Group.....	39,846	973,709	39,620	82,497	91,532	9	8,190	2	1,099	1,382	281	83,520	78	8,807	12,615	
Independents.....	36,999	923,756	36,567	77,718	85,500	7	6,943	2	882	1,161	250	72,358	73	7,669	11,027	
Chains.....	747	49,953	53	4,779	6,032	2	1,247	---	217	221	31	11,162	5	1,238	1,588	
Eating Places.....	169,792	2,155,020	170,002	594,648	405,896	251	115,729	40	38,271	32,313	4,262	461,334	1,842	150,221	120,989	
Independents.....	164,705	1,857,580	169,763	505,484	354,611	115	47,325	38	18,736	14,536	3,209	327,818	1,812	106,438	88,036	
Chains.....	5,087	297,440	219	89,164	71,285	136	68,406	2	21,535	17,777	1,053	133,516	30	41,783	32,950	
Drinking Places.....	135,594	1,385,032	136,217	212,235	159,689	5	2,608	---	593	1,109	496	46,136	349	15,140	14,044	
Independents.....	135,424	1,378,407	136,196	210,993	158,597	5	2,608	---	593	1,109	486	44,534	345	14,800	13,767	
Chains.....	170	6,625	21	1,242	1,092	---	---	---	---	---	10	1,602	3	340	277	
Drug Stores.....	57,903	1,562,502	49,673	189,403	172,733	11	12,610	---	1,564	1,586	848	176,072	111	24,779	24,271	
Independents.....	53,778	1,162,240	49,556	138,561	121,376	4	7,190	---	763	882	233	41,530	109	6,482	6,626	
Chains.....	4,125	400,262	117	50,842	51,357	7	5,420	---	801	704	615	134,542	2	18,297	17,645	
Liquor Stores (packaged goods).....	19,136	586,351	13,670	25,676	30,762	---	---	---	---	---	13	5,018	2	345	417	
Independents.....	18,515	566,476	13,618	24,688	29,169	---	---	---	---	---	10	4,293	2	253	371	
Chains.....	621	19,875	52	1,406	1,603	---	---	---	---	---	3	723	---	90	46	
Other Retail Stores.....	172,375	3,496,437	154,825	349,792	407,609	90	104,567	5	14,024	19,820	2,067	574,011	422	70,364	97,807	
Independents.....	164,182	2,976,498	154,597	296,590	356,806	58	62,568	5	9,177	12,148	1,549	418,980	415	52,302	72,712	
Chains.....	8,193	519,939	228	53,202	70,803	32	42,002	---	4,847	7,672	519	135,121	7	18,062	25,095	
Second-hand Stores.....	23,962	138,007	24,014	22,800	20,758	4	574	1	712	364	62	7,503	26	2,027	1,967	
Independents.....	23,764	124,649	24,000	21,555	19,760	1	361	1	103	120	53	6,690	28	1,624	1,667	
Chains.....	198	3,358	14	1,545	998	3	213	---	609	264	9	893	---	403	300	

For footnotes, see end of table.

## CENSUS OF BUSINESS

TABLE 6H.—STORES, SALES PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR KIND-OF-BUSINESS GROUPS, BY TYPES OF OPERATION—Continued

KIND-OF-BUSINESS GROUP AND TYPE OF OPERATION	STORES WITH AVERAGE EMPLOYMENT OF—															
	10 to 19 employees			8 or 9 employees			6 or 7 employees			4 or 5 employees						
	Number of stores	Sales (add 000)	Number of employees* (Average for year)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
<b>UNITED STATES TOTAL</b>	50,752	\$5,428,753	23,988	667,871	\$705,361	28,446	81,995	740	15,559	238,421	\$241,831	60,762	\$5,245,948	40,101	588,008	\$272,065
Independents	36,543	3,801,409	23,577	475,956	520,009	20,823	1,386,647	1,386,647	15,339	175,200	178,881	48,183	2,442,148	39,807	307,574	291,177
Chains	14,389	1,627,324	409	191,915	185,352	7,523	598,895	220	220	63,221	62,940	12,579	801,798	294	80,454	80,888
<b>Food Group</b>	7,642	1,080,519	2,991	96,114	95,507	5,288	474,310	2,154	2,154	44,251	42,286	12,720	855,769	6,726	81,060	75,220
Independents	3,597	402,105	2,877	46,242	47,402	2,535	179,032	2,081	19,476	18,270	6,862	43,856	39,945	17,607	744,449	17,438
Chains	4,045	628,414	114	51,872	48,105	2,753	295,278	75	75	24,775	23,996	5,859	454,877	74	37,224	36,275
<b>General Stores (with food)</b>	750	91,876	312	9,470	8,623	458	41,064	219	3,841	3,440	982	62,869	633	6,285	5,122	107,285
Independents	656	80,404	310	8,262	7,633	388	34,819	215	3,248	2,945	898	57,524	628	5,723	4,680	102,015
Chains	94	11,472	2	1,208	970	70	6,245	4	4	598	495	84	5,145	5	540	462
<b>General Merchandise Group</b>	4,289	339,189	1,004	59,954	40,486	1,418	71,495	586	11,897	7,908	2,282	95,995	1,562	14,659	10,002	3,709
Independents	1,597	118,928	952	18,555	15,121	744	40,849	559	6,260	4,441	1,810	68,662	1,310	10,511	7,127	3,013
Chains	2,902	220,261	52	41,321	25,365	674	30,646	27	5,637	3,465	672	25,553	52	4,348	2,875	19,417
<b>Apparel Group</b>	4,792	481,493	1,583	62,895	69,898	2,845	185,586	985	23,772	24,978	5,563	273,790	2,292	35,553	36,258	11,194
Independents	2,889	271,035	1,517	38,177	45,481	1,606	99,472	948	13,457	15,481	3,422	165,565	2,240	21,714	23,700	7,591
Chains	1,893	210,398	66	24,518	24,417	1,239	85,914	37	10,355	9,485	2,141	106,427	52	13,639	12,538	3,503
<b>Furniture—Household—Radio Group</b>	3,552	327,460	1,219	43,979	62,179	1,654	108,055	674	13,741	18,721	5,098	169,865	1,727	19,978	25,689	5,115
Independents	2,555	282,855	1,204	35,585	47,244	1,554	91,270	656	11,379	15,350	2,766	151,648	1,717	17,844	22,777	4,814
Chains	797	64,605	15	10,396	14,935	280	17,785	8	2,362	3,391	312	17,217	10	2,034	2,912	299
<b>Automotive Group</b>	7,055	1,285,729	4,005	94,765	121,270	2,905	328,115	1,962	24,382	29,559	5,182	459,360	4,104	33,303	37,687	7,397
Independents	6,590	1,192,582	3,981	88,153	109,322	2,572	298,149	1,953	21,586	25,728	4,698	425,446	4,096	30,229	33,682	6,020
Chains	645	93,547	24	8,612	11,948	533	29,964	9	2,806	3,830	464	33,914	8	3,074	3,995	777
<b>Filling Stations</b>	1,066	96,857	441	13,500	14,891	889	85,385	435	8,253	9,293	2,958	154,549	1,765	18,767	19,504	8,858
Independents	761	87,655	428	12,511	10,321	681	45,284	428	5,870	6,362	2,258	114,545	1,750	14,261	15,253	7,000
Chains	305	29,202	13	1,000	4,560	508	22,101	9	2,583	3,281	702	40,004	15	4,476	5,551	1,838
<b>Lumber—Building Group</b>	2,912	382,808	1,080	58,268	55,890	1,605	141,993	634	13,408	18,460	5,014	208,150	1,362	19,284	25,007	5,515
Independents	2,509	325,651	1,042	55,141	47,008	1,297	114,062	628	10,846	15,151	2,413	164,532	1,369	15,459	20,521	4,021
Chains	403	56,955	18	3,127	6,882	306	27,931	6	2,557	3,509	601	43,518	13	3,825	4,486	1,482
<b>Hardware Group</b>	883	108,210	419	11,238	14,865	688	57,956	366	5,757	7,264	1,558	100,419	1,020	9,928	11,676	3,489
Independents	822	99,885	416	10,450	13,598	619	51,759	364	5,180	6,574	1,455	93,077	1,015	9,259	10,681	3,356
Chains	61	8,325	3	788	1,067	69	6,197	2	577	680	103	7,542	5	669	785	153
<b>Eating Places</b>	8,506	356,132	6,877	111,631	80,902	4,738	128,523	4,362	39,758	27,002	10,052	208,145	9,997	84,277	40,201	17,298
Independents	7,538	310,019	6,859	99,319	70,225	4,354	116,965	4,355	36,513	24,435	9,485	194,276	9,977	80,640	37,565	16,588
Chains	968	46,113	36	15,312	10,677	404	11,558	7	3,445	2,569	567	13,869	20	3,637	2,856	710
<b>Drinking Places</b>	1,845	78,890	1,454	23,506	19,081	1,427	44,673	1,204	11,920	9,291	3,688	94,961	3,562	23,501	17,556	8,721
Independents	1,818	76,661	1,451	23,104	18,721	1,412	43,696	1,203	11,789	9,178	3,669	94,251	3,560	23,578	17,442	8,695
Chains	52	2,169	3	401	360	15	877	1	131	118	19	710	2	122	114	28
<b>Drug Stores</b>	2,973	274,049	905	39,251	59,019	1,604	97,978	616	13,553	15,568	3,626	166,828	2,356	23,212	21,826	7,503
Independents	1,457	115,980	782	18,552	18,437	1,068	59,804	603	9,003	8,663	3,145	136,578	2,325	20,097	18,073	6,985
Chains	1,516	158,069	21	20,699	20,582	536	38,174	13	4,550	4,905	481	30,449	11	3,115	3,553	558
<b>Liquor Stores (packaged goods)</b>	119	44,292	21	1,443	2,015	155	44,185	13	1,295	1,901	382	88,443	57	2,490	3,497	1,005
Independents	111	43,219	17	1,349	1,939	149	43,744	11	1,244	1,845	369	87,468	54	2,569	3,388	947
Chains	8	1,073	4	94	116	6	441	2	51	56	13	944	3	61	99	58
<b>Other Retail Stores</b>	4,409	520,825	1,690	58,091	76,542	2,567	202,064	1,246	21,520	27,219	5,314	315,498	3,089	33,917	40,592	10,925
Independents	3,697	425,988	1,684	48,411	65,244	2,241	171,280	1,235	18,775	23,688	4,757	276,506	3,049	30,356	36,258	9,706
Chains	712	94,835	56	9,680	13,298	326	27,774	21	2,745	3,536	557	39,992	19	3,561	4,334	1,217
<b>Second-hand Stores</b>	169	10,858	107	2,172	2,408	127	5,592	105	1,088	1,165	345	11,485	270	2,164	2,478	764
Independents	161	10,542	107	2,069	2,333	123	5,362	104	1,084	1,151	329	11,228	265	2,075	2,405	754
Chains	8	296	---	103	70	4	220	1	84	54	14	257	5	89	73	20

For footnotes, see end of table.



TABLE 6H.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR KIND-OF-BUSINESS GROUPS, BY TYPES OF OPERATION—Continued

KIND-OF-BUSINESS GROUP AND TYPE OF OPERATION	STORES WITH AVERAGE EMPLOYMENT OF—											
	3 employees			2 employees			1 or less employee			No employees		
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of em- ployees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of em- ployees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)
<b>UNITED STATES TOTAL</b>	122,557	\$3,169,777	96,683	363,617	\$312,614	201,941	\$3,670,135	172,531	389,696	\$318,153	401,164	\$4,103,592
Independents	108,972	2,597,056	96,341	308,830	255,032	180,231	3,216,330	172,089	355,350	270,617	386,397	3,975,074
Chains	16,585	572,721	342	64,787	57,582	21,710	453,805	432	45,346	47,536	14,833	1,128,518
<b>Food Group</b>	30,830	980,617	21,985	91,864	79,653	52,896	1,154,740	42,806	104,751	84,782	106,093	1,316,875
Independents	21,792	688,240	21,885	64,832	51,513	42,237	909,243	42,683	83,638	61,594	100,707	1,281,126
Chains	9,038	312,377	100	27,032	28,140	10,659	245,492	113	21,113	23,588	5,386	55,749
<b>General Stores (with food)</b>	2,277	75,205	2,008	6,776	4,773	3,957	94,678	3,686	7,877	5,073	7,918	117,285
Independents	2,215	73,362	2,006	6,553	4,605	3,807	91,813	3,683	7,577	4,832	7,816	115,988
Chains	62	1,843	2	183	168	150	2,865	3	300	241	102	1,299
<b>General Merchandise Group</b>	3,072	87,421	2,501	9,159	5,850	4,443	72,465	3,872	8,856	5,361	8,177	81,187
Independents	2,799	82,613	2,480	8,350	5,255	4,221	69,710	3,854	8,407	5,082	8,047	80,275
Chains	273	4,808	21	808	615	222	2,749	18	449	308	130	892
<b>Apparel Group</b>	10,258	261,129	5,846	30,388	29,324	14,510	282,375	10,270	28,753	26,207	24,147	248,498
Independents	7,402	189,112	5,772	21,948	21,306	11,949	217,531	10,175	23,577	20,979	22,077	235,242
Chains	2,856	72,017	74	8,440	8,018	2,561	44,844	95	5,176	5,228	2,070	13,256
<b>Furniture—Household—Radio Group</b>	4,415	114,202	3,368	13,143	13,840	6,589	117,647	5,344	13,032	12,182	11,750	115,503
Independents	4,215	108,216	3,357	12,547	12,921	6,393	114,754	5,331	12,641	11,759	11,526	113,671
Chains	200	5,986	11	597	919	196	2,893	13	390	443	204	1,832
<b>Automotive Group</b>	5,201	206,450	4,885	15,465	15,740	7,474	192,905	6,581	14,753	14,373	10,647	152,879
Independents	4,826	188,988	4,681	13,747	13,573	6,467	175,756	6,572	12,758	11,888	10,343	150,312
Chains	375	17,462	4	1,718	2,167	1,007	17,149	9	2,015	2,485	304	2,567
<b>Filling Stations</b>	12,690	323,539	9,885	37,587	32,930	27,597	489,700	23,339	53,790	41,986	72,615	736,987
Independents	10,717	270,965	9,823	31,882	28,329	24,958	446,253	23,275	48,922	36,671	69,873	717,219
Chains	1,973	52,574	42	5,705	6,601	2,639	43,447	64	4,868	5,315	2,742	19,768
<b>Lumber—Building Group</b>	4,474	145,608	2,865	13,309	14,451	6,159	133,581	3,646	12,244	12,393	7,665	86,581
Independents	3,131	99,002	2,846	9,323	10,180	4,416	94,511	3,622	8,549	8,549	6,502	75,297
Chains	1,343	46,606	19	3,986	4,271	1,745	39,070	24	3,695	3,844	1,153	13,284
<b>Hardware Group</b>	3,397	105,906	3,041	10,103	9,983	5,588	124,445	5,437	11,018	10,025	10,196	138,959
Independents	3,277	101,950	3,025	9,744	9,549	5,442	121,081	5,428	10,727	9,682	10,134	136,102
Chains	120	3,956	16	359	434	146	3,364	9	281	363	62	857
<b>Eating Places</b>	14,649	159,031	14,971	43,458	24,619	20,582	182,106	21,224	40,378	20,784	38,483	161,891
Independents	14,194	152,752	14,950	42,094	23,433	20,285	159,330	21,207	39,776	20,312	37,998	160,089
Chains	455	6,279	21	1,364	1,186	307	2,776	17	602	472	497	1,802
<b>Drinking Places</b>	10,389	165,204	10,113	30,829	22,892	18,483	225,383	18,285	38,321	26,005	37,824	235,334
Independents	10,367	164,867	10,111	30,764	22,845	18,460	225,101	18,284	36,275	25,959	37,901	235,008
Chains	22	337	2	65	49	23	285	1	46	46	23	334
<b>Drug Stores</b>	7,237	175,291	6,547	21,594	18,150	10,174	184,042	9,465	20,194	16,219	13,253	157,596
Independents	7,044	169,483	6,534	21,016	17,468	10,019	180,913	9,449	19,883	15,837	13,169	156,878
Chains	193	5,808	13	578	682	155	3,129	16	311	382	84	718
<b>Liquor Stores (packaged goods)</b>	1,394	71,746	530	4,180	5,394	2,949	92,379	1,431	5,874	6,407	6,458	106,462
Independents	1,357	69,121	528	3,990	5,182	2,718	85,237	1,421	5,414	6,407	6,458	105,397
Chains	37	2,617	2	170	202	231	7,142	10	460	549	245	3,065
<b>Other Retail Stores</b>	11,083	306,047	8,157	32,876	32,504	18,758	344,317	15,283	36,873	33,131	40,592	364,128
Independents	9,827	284,209	8,143	29,158	28,204	16,905	306,945	15,245	33,218	28,749	38,861	349,088
Chains	1,256	41,838	14	7,718	4,300	1,853	37,372	38	5,655	4,392	1,721	15,040
<b>Second-hand Stores</b>	991	14,379	901	2,937	2,711	1,972	19,408	1,862	3,882	3,225	5,296	25,467
Independents	978	14,186	900	2,883	2,671	1,924	18,818	1,860	3,787	3,186	5,222	25,189
Chains	13	193	1	54	40	48	590	2	95	99	74	278

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

1 Includes data for "Leased departments-independent" shown combined with "Leased-department chains" in Types of Operation report as follows: Apparel Group, 560 stores with \$22,675,000 sales; Furniture—Household—Radio Group, 85 stores with \$2,025,000 sales.

2 Includes data for "Leased-department chains" shown combined with "Leased departments-independent" in Types of Operation report as follows: Apparel Group, 1,348 stores with \$61,579,000 sales; Furniture—Household—Radio Group, 216 stores with \$4,636,000 sales.

## CENSUS OF BUSINESS

TABLE 6J.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION

DIVISION AND STATE TYPE OF OPERATION	STORES WITH AVERAGE EMPLOYMENT OF—									
	TOTAL					100 or more employees				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of em- ployees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of em- ployees* (Average for year)	Total pay roll* (add 000)
<b>UNITED STATES TOTAL<sup>1</sup></b>	1,770,355	\$42,041,790	1,613,573	4,600,217	\$4,529,499	2,173	\$4,631,083	198	687,631	\$804,972
Independents.....	1,647,180	32,935,965	1,610,571	3,481,843	3,459,583	1,275	3,427,110	132	506,527	16,902
Chains.....	123,175	9,105,825	3,102	1,118,374	1,069,916	898	1,203,973	6	161,304	201,722
<b>New England</b>	121,888	3,318,214	101,716	362,135	377,957	183	326,090	11	49,060	55,900
Independents.....	110,649	2,519,486	101,545	288,568	286,096	114	242,424	11	36,751	42,849
Chains.....	11,239	798,728	171	83,565	91,861	69	83,666	—	12,309	13,051
<b>Maine</b>	13,455	281,356	11,821	28,113	28,079	7	7,445	—	1,212	1,201
Independents.....	12,584	227,636	11,806	22,372	21,011	5	5,971	—	1,000	1,001
Chains.....	871	53,720	15	5,741	5,068	2	1,474	—	212	160
<b>New Hampshire</b>	7,435	183,100	6,800	18,149	17,322	3	2,722	1	422	405
Independents.....	6,811	144,516	6,566	14,245	13,767	2	2,163	1	314	337
Chains.....	624	38,582	4	3,904	3,525	1	559	—	108	68
<b>Vermont</b>	5,423	123,369	4,942	12,010	10,707	—	—	—	—	—
Independents.....	5,040	100,425	4,936	9,580	8,620	—	—	—	—	—
Chains.....	383	22,944	6	2,430	2,087	—	—	—	—	—
<b>Massachusetts<sup>1</sup></b>	59,217	1,737,680	47,558	203,312	212,966	126	232,473	8	34,403	39,812
Independents.....	52,872	1,280,840	47,447	146,170	157,222	75	168,565	8	24,999	29,008
Chains.....	6,345	456,840	91	57,142	55,744	51	65,908	—	9,404	9,904
<b>Rhode Island</b>	10,485	275,447	9,100	30,301	30,978	19	35,707	2	5,752	5,964
Independents.....	9,663	208,583	9,081	22,572	23,360	13	26,637	2	4,395	4,597
Chains.....	822	66,864	19	7,729	7,618	6	9,070	—	1,357	1,377
<b>Connecticut</b>	25,679	717,282	21,715	70,248	79,905	28	47,743	—	7,271	8,518
Independents.....	23,679	557,484	21,679	53,829	62,066	19	39,068	—	6,045	6,976
Chains.....	2,194	159,798	36	16,419	17,839	9	8,675	—	1,228	1,542
<b>Middle Atlantic</b>	412,619	10,291,937	376,068	1,068,613	1,170,430	609	1,376,573	65	207,248	259,188
Independents.....	381,486	7,693,497	375,439	785,497	863,477	325	981,995	65	147,921	185,606
Chains.....	31,551	2,598,650	629	285,116	306,953	284	394,580	—	59,327	73,582
<b>New York<sup>1</sup></b>	209,425	5,578,169	191,259	567,150	660,093	379	828,451	9	122,887	158,239
Independents.....	196,596	4,275,758	190,983	411,951	482,652	186	574,989	9	83,448	107,569
Chains.....	15,829	1,302,401	276	155,199	177,441	193	251,462	—	39,439	50,670
<b>New Jersey</b>	68,851	1,580,401	59,277	153,673	171,619	55	122,809	3	17,986	23,479
Independents.....	63,417	1,237,293	59,229	117,310	131,245	30	66,983	3	13,803	17,864
Chains.....	5,434	343,108	48	36,363	40,374	25	55,826	—	4,063	5,615
<b>Pennsylvania<sup>1</sup></b>	134,543	3,133,377	125,532	347,790	338,718	175	427,313	53	66,495	77,470
Independents.....	124,475	2,380,236	123,227	254,236	246,560	109	317,919	53	50,670	60,173
Chains.....	10,068	753,141	305	83,554	89,158	66	109,394	—	15,825	17,297
<b>East North Central</b>	364,508	9,251,114	339,029	1,031,047	1,028,315	484	1,226,530	31	177,790	207,472
Independents.....	335,909	6,976,654	331,323	925,665	742,169	286	682,362	31	104,937	125,401
Chains.....	28,598	2,274,460	701	285,665	286,146	224	544,168	—	72,863	82,071
<b>Ohio</b>	93,041	2,441,293	82,712	270,425	271,073	126	280,639	14	45,453	51,275
Independents.....	84,566	1,876,962	82,538	197,907	201,580	76	210,071	14	33,053	38,364
Chains.....	6,155	564,331	174	72,518	69,493	50	70,568	—	12,400	12,891
<b>Indiana</b>	47,317	1,066,883	44,003	123,192	124,895	43	78,962	1	12,650	13,271
Independents.....	44,000	828,016	43,938	92,130	84,530	22	46,770	1	9,062	9,062
Chains.....	3,317	240,867	65	31,062	26,565	21	32,192	—	4,575	4,239
<b>Illinois<sup>1</sup></b>	109,132	2,857,646	100,099	332,003	339,072	173	579,862	8	78,346	90,445
Independents.....	100,468	1,927,600	99,859	218,167	224,517	81	208,071	8	34,405	39,594
Chains.....	8,666	930,046	240	113,836	114,555	92	371,791	—	43,941	50,861

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

<sup>1</sup> Units owned by mail-order companies which are engaged primarily in filling orders received by mail are classified as "Mail-order houses." Data for the 24 department stores, so classified, with sales of \$464,289,000 are included with "Chains" in the State and geographic division totals to avoid disclosure of individual operations but are included with "Independents" in the United States totals.

TABLE 6J.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

STORES WITH AVERAGE EMPLOYMENT OF—															
DIVISION AND STATE TYPE OF OPERATION	10 to 19 employees					20 to 49 employees					50 to 99 employees				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
<b>UNITED STATES TOTAL</b>															
Independents.....	36,343	\$3,801,409	23,577	475,936	\$20,009	20,923	\$1,995,740	15,559	239,421	\$241,831	60,762	\$3,243,946	40,101	388,008	\$372,065
Chains.....	14,389	1,627,324	409	191,915	185,352	7,523	1,586,847	220	63,221	62,940	12,579	801,798	294	80,434	80,888
<b>New England</b>															
Independents.....	4,344	480,140	1,396	57,421	63,999	2,369	164,749	1,062	19,886	22,053	4,219	224,868	2,309	26,970	28,663
Chains.....	1,263	155,688	23	17,040	16,408	541	45,707	12	4,546	4,965	815	53,279	11	5,247	5,659
<b>Maine</b> .....	337	36,527	112	4,482	4,602	175	13,005	98	1,465	1,468	379	21,737	259	2,408	2,562
Independents.....	252	26,615	111	3,334	3,617	147	9,866	94	1,231	1,236	336	18,299	258	2,132	2,051
Chains.....	85	9,912	1	1,148	995	28	3,019	4	234	232	43	3,438	1	276	311
<b>New Hampshire</b> .....	217	24,172	95	2,893	2,955	141	9,937	88	1,171	1,167	235	12,774	156	1,495	1,582
Independents.....	169	17,753	94	2,240	2,366	110	7,106	88	911	883	195	9,718	156	1,237	1,286
Chains.....	48	6,419	1	653	589	31	2,831	---	260	284	40	3,056	---	258	276
<b>Vermont</b> .....	173	19,062	87	2,236	2,267	96	8,857	55	807	800	174	8,920	134	1,110	1,085
Independents.....	131	14,087	84	1,676	1,809	84	6,017	55	711	704	152	7,208	134	969	924
Chains.....	42	4,975	3	560	458	12	2,840	---	96	96	22	1,712	---	141	161
<b>Massachusetts</b> .....	2,334	245,500	899	30,884	33,856	1,286	85,359	542	10,815	11,927	2,598	121,981	1,210	15,558	16,398
Independents.....	1,588	159,282	690	20,802	24,246	978	61,092	535	6,224	6,211	1,922	93,110	1,203	12,271	13,120
Chains.....	746	86,218	9	10,082	9,610	308	24,277	7	2,591	2,716	476	28,871	5	3,067	3,278
<b>Rhode Island</b> .....	346	40,790	158	4,678	5,174	171	12,445	91	1,430	1,527	309	15,635	190	1,979	1,905
Independents.....	242	25,417	132	3,263	3,663	129	8,675	90	1,079	1,146	232	10,886	188	1,485	1,394
Chains.....	104	15,373	6	1,415	1,511	42	3,770	1	351	381	77	4,759	2	494	511
<b>Connecticut</b> .....	937	114,089	265	12,248	15,145	500	37,136	188	4,198	5,164	724	45,821	360	4,640	5,351
Independents.....	699	81,298	262	9,056	11,869	380	26,166	188	3,184	3,908	567	32,359	357	3,629	4,229
Chains.....	238	32,791	3	3,182	3,276	120	10,970	---	1,014	1,256	157	11,463	3	1,011	1,122
<b>Middle Atlantic</b> .....	10,895	1,240,203	4,562	143,752	165,642	6,058	450,140	2,950	50,797	57,342	12,347	710,722	7,141	78,886	86,839
Independents.....	7,762	845,124	4,481	101,883	121,470	4,453	313,825	2,915	37,507	42,179	9,612	528,679	7,099	67,134	79,322
Chains.....	3,133	395,079	81	41,869	44,172	1,605	136,315	35	13,490	15,163	2,735	182,043	42	17,550	19,705
<b>New York</b> .....	5,636	640,095	1,969	74,512	91,725	3,071	228,897	1,263	25,777	31,417	6,029	350,156	3,112	38,585	46,146
Independents.....	4,038	430,284	1,832	52,887	67,056	2,264	161,041	1,250	18,144	23,514	4,665	257,889	3,080	29,833	35,806
Chains.....	1,598	209,811	57	21,625	24,669	787	67,856	13	6,633	7,903	1,364	92,267	22	8,752	10,340
<b>New Jersey</b> .....	1,627	205,187	548	21,438	25,916	866	72,601	351	7,262	8,738	2,166	129,924	1,086	13,653	15,882
Independents.....	1,201	150,751	542	15,848	20,006	630	50,201	348	5,271	6,397	1,740	99,656	1,083	11,116	12,760
Chains.....	426	54,436	6	5,590	5,910	236	22,400	3	1,991	2,341	426	30,268	3	2,737	3,122
<b>Pennsylvania</b> .....	3,632	394,921	2,045	47,802	49,001	2,121	148,642	1,356	17,758	17,187	4,152	230,642	2,943	26,448	24,811
Independents.....	2,523	264,089	2,007	35,148	34,408	1,539	102,583	1,317	12,882	12,268	3,207	171,154	2,926	20,387	18,568
Chains.....	1,109	130,832	38	14,654	13,593	582	46,059	19	4,866	4,919	945	59,508	17	6,061	6,243
<b>East North Central</b> .....	11,067	1,186,180	4,957	146,046	156,881	6,044	416,418	3,271	50,647	51,682	12,835	680,953	8,501	82,469	80,158
Independents.....	7,723	816,324	4,880	101,259	114,554	4,369	291,260	3,227	36,570	37,872	10,016	508,350	8,441	85,816	82,034
Chains.....	3,344	369,356	77	44,787	42,327	1,675	125,158	44	14,077	13,810	2,919	172,603	60	18,673	18,124
<b>Ohio</b> .....	3,116	330,670	1,315	40,969	44,111	1,784	124,223	931	14,963	15,104	3,381	183,306	2,017	21,565	21,365
Independents.....	2,195	226,692	1,301	28,646	32,253	1,268	86,437	922	10,537	10,799	2,548	135,397	1,996	16,244	15,963
Chains.....	921	103,978	14	12,322	11,828	516	37,786	9	4,426	4,305	833	47,909	21	5,321	5,402
<b>Indiana</b> .....	1,505	151,361	651	19,614	19,539	793	51,800	404	6,632	6,289	1,267	93,352	1,250	12,256	10,814
Independents.....	1,060	106,834	642	13,744	14,523	581	36,923	401	4,845	4,635	1,002	69,847	1,241	9,549	8,444
Chains.....	445	45,007	9	5,870	5,016	212	14,877	3	1,787	1,654	425	23,505	9	2,707	2,370
<b>Illinois</b> .....	3,257	354,051	1,473	45,709	47,747	1,618	107,680	921	13,804	14,179	3,680	190,484	2,519	23,541	23,515
Independents.....	2,157	232,329	1,440	28,707	31,362	1,155	70,400	912	9,707	10,325	2,635	136,686	2,807	16,068	16,233
Chains.....	1,100	121,722	33	15,002	14,385	463	37,200	9	5,097	3,853	855	55,586	12	5,473	5,280

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 6.J.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

DIVISION AND STATE TYPE OF OPERATION	STORES WITH AVERAGE EMPLOYMENT OF—													
	3 employees				2 employees				1 or less employee				No employees	
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Number of stores	Active proprietors of unincorporated businesses
<b>UNITED STATES TOTAL</b>	122,357	\$3,199,777	96,683	363,617	\$512,814	201,941	\$3,670,135	172,581	399,696	\$518,153	401,164	\$4,103,692	753,293	383,075
Independents.....	103,972	2,597,036	96,341	308,830	255,022	180,291	3,216,990	172,099	355,530	270,617	386,767	3,976,074	753,293	382,464
Chains.....	18,385	572,741	342	54,787	57,792	21,650	453,145	432	43,366	47,536	14,797	130,618	13,949	611
<b>New England</b>	9,706	266,897	6,472	28,864	27,553	16,079	320,488	11,627	31,815	29,283	28,572	317,901	45,199	28,240
Independents.....	7,873	206,411	6,452	23,398	22,029	13,281	249,478	11,605	26,227	22,771	27,117	302,210	45,199	26,203
Chains.....	1,833	60,486	20	5,466	5,524	2,798	71,010	22	5,588	6,512	1,455	15,681	1,584	37
<b>Maine</b>	942	27,720	658	2,795	2,460	1,754	34,849	1,314	3,454	2,826	3,679	38,786	2,061	3,490
Independents.....	771	20,906	656	2,283	1,925	1,480	27,060	1,314	2,905	2,190	3,589	37,686	3,485	3,485
Chains.....	171	6,814	2	512	535	274	7,589	---	549	636	90	890	78	5
<b>New Hampshire</b>	691	21,996	495	2,048	1,905	1,039	21,881	826	2,044	1,864	1,902	21,686	1,883	1,883
Independents.....	552	16,452	495	1,641	1,489	879	17,581	825	1,721	1,489	1,920	20,827	1,155	1,863
Chains.....	139	5,544	---	407	416	160	4,422	1	323	375	82	859	80	---
<b>Vermont</b>	407	12,820	320	1,198	1,019	746	16,576	602	1,478	1,188	1,472	16,484	1,893	1,396
Independents.....	341	10,179	320	1,003	812	642	13,399	600	1,266	953	1,420	15,866	1,893	1,396
Chains.....	66	2,641	---	195	207	104	3,177	2	212	235	52	598	50	1
<b>Massachusetts</b>	5,043	129,632	3,134	15,018	14,478	8,090	157,078	5,664	13,014	15,017	13,133	142,793	20,712	11,876
Independents.....	4,026	89,823	3,118	11,974	11,825	6,586	119,478	5,651	13,014	11,507	12,337	134,337	20,712	11,862
Chains.....	1,017	29,809	16	3,044	2,653	1,503	37,530	13	3,017	3,510	802	8,456	831	14
<b>Rhode Island</b>	718	19,292	537	2,138	2,009	1,287	24,350	957	2,555	2,307	2,456	26,924	2,231	2,231
Independents.....	616	15,894	537	1,833	1,691	1,081	19,596	955	2,142	1,841	2,341	25,528	2,230	2,230
Chains.....	102	3,398	---	305	318	206	4,754	2	411	466	115	1,396	136	1
<b>Connecticut</b>	1,905	55,437	1,328	5,667	5,682	3,163	65,974	2,264	6,255	6,081	5,930	71,328	4,853	5,383
Independents.....	1,359	43,257	1,328	4,662	4,597	2,624	52,214	2,260	5,179	4,791	5,618	67,756	5,013	5,376
Chains.....	339	12,180	2	1,005	1,095	539	13,758	4	1,076	1,290	314	3,592	265	16
<b>Middle Atlantic</b>	28,148	783,277	20,740	83,682	82,689	46,437	918,908	37,539	91,895	84,693	83,313	976,116	10,490	80,256
Independents.....	23,180	621,956	20,666	68,970	68,174	39,314	766,782	37,434	77,596	68,335	79,165	939,150	10,490	80,120
Chains.....	4,968	161,321	74	14,712	14,515	7,123	152,026	104	14,297	16,358	4,146	36,866	136	136
<b>New York</b>	15,302	448,847	10,975	45,435	48,690	24,006	508,970	19,904	47,474	46,846	43,246	544,314	38,099	42,401
Independents.....	12,802	359,332	10,949	37,418	39,383	20,720	433,880	19,848	40,965	39,019	41,250	526,806	36,421	42,544
Chains.....	2,700	89,515	26	8,017	9,307	3,285	72,590	58	6,609	7,827	1,996	17,508	1,678	57
<b>New Jersey</b>	4,537	121,761	3,102	13,512	13,341	8,440	157,974	5,804	16,670	15,704	15,866	171,123	14,400	14,400
Independents.....	3,826	97,515	3,088	11,361	10,903	6,673	121,244	5,798	13,148	11,600	14,806	163,058	13,253	14,368
Chains.....	711	24,246	4	2,131	2,438	1,767	36,730	6	3,522	4,104	880	8,065	1,003	12
<b>Pennsylvania</b>	8,309	212,649	6,683	24,715	20,658	13,992	254,864	11,830	27,749	22,143	24,331	290,679	23,455	23,455
Independents.....	6,752	165,109	6,619	20,071	15,888	11,921	212,138	11,790	23,588	17,716	23,109	249,268	21,019	23,388
Chains.....	1,557	47,560	44	4,644	4,770	2,071	42,726	40	4,166	4,427	1,272	11,393	67	67
<b>East North Central</b>	25,845	657,788	20,145	76,819	65,848	42,903	787,944	37,994	84,624	67,533	86,450	877,850	75,489	84,217
Independents.....	21,200	520,273	20,066	62,954	51,995	38,742	685,259	37,865	76,281	59,779	83,466	854,523	72,945	84,064
Chains.....	4,645	137,515	79	13,865	13,853	4,161	82,685	99	8,343	8,754	2,984	23,327	153	153
<b>Ohio</b>	6,441	173,258	4,799	19,165	16,877	11,699	221,514	10,024	23,077	18,815	21,519	229,978	18,722	20,337
Independents.....	5,123	134,571	4,783	15,227	12,875	10,372	195,367	9,998	20,416	15,996	20,322	222,541	17,910	20,292
Chains.....	1,318	38,687	16	3,938	4,002	1,327	26,147	26	2,662	2,819	997	7,437	45	45
<b>Indiana</b>	3,380	78,586	2,854	10,045	7,682	5,407	89,199	4,926	10,672	7,574	11,343	106,285	9,821	11,105
Independents.....	2,949	66,453	2,849	8,764	6,453	5,021	82,623	4,919	9,899	6,667	10,963	105,478	9,486	11,088
Chains.....	431	12,133	5	1,281	1,229	386	6,566	7	773	707	380	2,807	323	7
<b>Illinois</b>	7,673	186,985	5,826	22,840	20,102	11,961	199,684	10,529	23,603	19,474	24,221	224,403	23,856	23,856
Independents.....	6,083	140,551	5,787	18,123	15,526	10,743	174,232	10,485	21,166	16,852	23,496	218,014	23,706	23,706
Chains.....	1,590	46,434	59	4,717	4,576	1,218	25,452	44	2,437	2,622	725	6,389	60	60

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

TABLE 6.J.—STORES, SALES, PERSONNEL, AND PAY ROLL BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

DIVISION AND STATE AND TYPE OF OPERATION	STORES WITH AVERAGE EMPLOYMENT OF—									
	TOTAL					100 or more employees				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
<b>East North Central—Con.</b>										
Michigan.....	87,414	\$1,820,798	61,129	198,018	\$204,026	100	\$212,084	7	29,493	\$39,580
Independents.....	61,680	1,367,037	60,955	143,974	149,785	53	140,273	7	20,249	27,593
Chains.....	5,734	453,761	174	54,044	54,241	47	71,811	—	9,244	10,987
Wisconsin.....	47,604	1,064,984	44,086	107,409	105,249	42	74,983	1	11,948	13,681
Independents.....	44,905	882,019	44,038	85,204	81,857	28	57,177	1	9,155	10,808
Chains.....	2,699	182,975	48	22,205	23,392	14	17,806	—	2,893	2,873
<b>West North Central</b>										
Independents.....	197,909	4,138,883	185,927	459,926	401,238	189	395,665	6	59,992	66,275
Chains.....	166,017	3,310,598	185,824	358,537	310,027	130	244,445	6	42,695	48,290
Minnesota <sup>1</sup> .....	11,992	828,285	303	101,589	91,211	59	141,220	—	17,197	17,965
Independents.....	40,448	1,017,195	38,932	106,282	104,204	49	132,246	3	18,988	22,310
Chains.....	36,542	828,934	36,880	85,786	85,877	39	78,746	3	13,473	16,501
Iowa.....	39,024	822,905	37,111	87,694	72,514	31	37,083	3	7,175	6,849
Independents.....	36,703	674,961	37,051	89,278	56,917	22	29,514	3	6,047	5,867
Chains.....	2,321	147,944	60	18,406	15,597	9	7,569	—	1,128	902
Missouri <sup>1</sup> .....	53,196	1,102,503	49,328	132,583	119,237	76	177,657	—	28,314	29,644
Independents.....	49,814	835,090	49,241	96,016	87,145	43	104,660	—	16,743	19,282
Chains.....	3,382	269,413	87	34,567	32,092	33	72,997	—	9,571	10,362
North Dakota.....	8,549	156,137	7,818	15,227	12,960	2	1,434	—	226	227
Independents.....	8,031	138,928	7,810	12,061	10,201	1	656	—	120	122
Chains.....	518	27,209	8	3,166	2,759	1	778	—	106	105
South Dakota.....	9,817	169,596	8,954	17,307	13,592	3	1,578	—	343	323
Independents.....	9,241	136,974	8,950	13,470	10,470	3	1,578	—	343	323
Chains.....	576	32,622	4	3,837	3,122	—	—	—	—	—
Nebraska.....	19,330	397,196	19,004	44,353	36,221	19	28,809	—	4,980	5,318
Independents.....	18,122	327,491	17,975	35,556	28,984	15	22,671	—	4,826	4,853
Chains.....	1,208	69,705	29	8,797	7,237	4	4,138	—	534	463
Kansas.....	27,545	473,551	25,780	56,490	42,510	9	8,858	—	1,988	1,598
Independents.....	25,764	380,220	25,717	43,999	32,523	7	6,620	—	1,342	1,342
Chains.....	1,781	93,331	63	12,491	9,987	2	2,238	—	343	244
<b>South Atlantic</b>										
Independents.....	189,371	4,369,947	174,581	519,639	447,647	213	397,661	27	59,289	63,159
Chains.....	137,447	3,437,085	174,238	395,067	345,215	130	281,029	25	42,140	47,890
Delaware.....	4,544	110,052	4,001	10,972	11,168	7	8,911	4	971	1,260
Independents.....	4,282	89,173	3,996	8,921	6,979	5	5,633	4	663	840
Chains.....	262	20,879	5	2,151	2,189	2	3,278	—	308	420
Maryland <sup>1</sup> .....	25,566	619,273	25,774	70,750	66,079	45	115,853	8	15,689	19,109
Independents.....	24,020	486,456	25,711	54,965	51,795	32	76,397	6	11,581	14,114
Chains.....	1,546	132,817	63	15,785	14,284	13	39,456	2	4,098	3,995
District of Columbia.....	6,893	402,768	5,498	49,072	56,007	34	98,055	4	14,610	18,297
Independents.....	5,860	295,571	5,475	35,951	41,717	24	79,732	4	12,070	15,133
Chains.....	1,033	107,197	23	12,121	14,290	10	18,323	—	2,540	3,164
Virginia.....	29,610	628,172	25,399	74,864	63,867	27	34,701	2	6,323	6,091
Independents.....	27,839	507,426	25,356	59,404	51,011	18	27,574	2	5,128	5,277
Chains.....	1,771	120,746	33	16,460	12,856	9	7,127	—	1,195	804

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

<sup>1</sup> Units owned by mail-order companies which are engaged primarily in filling orders received by mail are classified as "Mail-order houses." Data for the 24 department stores, so classified, with sales of \$464,289,000 are included with "Chains" in the State and geographic division totals to avoid disclosure of individual operations but are included with "Independent" in the United States totals.



## CENSUS OF BUSINESS

TABLE 6.J.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

STORES WITH AVERAGE EMPLOYMENT OF—															
10 to 19 employees				8 or 9 employees				6 or 7 employees				4 or 5 employees			
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of employees* (Average for year)
East North Central—Con.															
Michigan.....	2,063	\$227,455	1,059	\$27,080	1,121	\$80,710	624	9,367	\$9,742	2,599	\$139,958	1,879	16,603	\$16,166	25,884
Independents.....	1,478	160,106	1,041	19,264	808	57,292	603	6,747	7,083	2,045	107,324	1,863	13,042	12,668	19,567
Chains.....	585	87,349	18	7,756	313	23,418	21	2,620	2,659	554	31,634	16	3,561	3,497	6,317
Wisconsin.....	1,126	124,663	459	14,785	728	52,005	391	6,081	6,368	1,538	74,853	836	8,524	8,298	13,478
Independents.....	836	93,343	456	12,394	587	40,238	369	4,734	5,029	1,066	58,886	834	6,913	6,723	12,178
Chains.....	290	31,320	3	3,897	161	11,767	2	1,347	1,339	252	15,967	2	1,611	1,575	2,570
West North Central.....	4,734	478,196	2,551	62,157	2,726	184,810	1,570	22,820	20,813	6,615	342,593	4,867	42,173	35,877	58,312
Independents.....	3,533	335,457	2,513	43,513	1,920	125,141	1,535	16,063	14,747	5,395	266,781	4,842	34,303	28,719	43,923
Chains.....	1,401	142,739	38	18,644	806	59,669	35	6,757	6,066	1,230	75,812	25	7,870	7,158	14,389
Minnesota.....	1,096	110,411	649	14,356	685	48,090	449	5,729	5,818	1,547	73,860	1,028	8,588	7,903	12,292
Independents.....	837	82,173	647	10,902	534	36,471	443	4,459	4,548	1,114	58,888	1,023	7,089	6,473	10,431
Chains.....	259	28,238	2	3,454	151	11,598	6	1,270	1,270	233	14,972	5	1,499	1,430	1,861
Iowa.....	956	100,600	572	12,505	594	40,466	380	4,898	4,325	1,383	75,940	1,071	8,780	7,503	11,993
Independents.....	671	71,412	560	8,729	412	28,262	370	3,448	3,054	1,130	61,149	1,068	7,184	6,039	9,787
Chains.....	285	29,188	12	3,776	172	12,204	10	1,450	1,271	253	14,791	3	1,596	1,474	2,205
Missouri.....	1,262	122,535	556	16,716	601	39,703	280	5,047	4,545	1,741	84,993	1,227	11,161	9,322	15,127
Independents.....	854	89,860	547	11,229	416	24,769	250	3,469	3,174	1,419	65,087	1,219	9,087	7,445	12,415
Chains.....	408	39,175	9	5,487	185	13,934	8	1,558	1,371	322	19,906	8	2,074	1,877	2,712
North Dakota.....	166	18,377	91	2,175	97	6,770	61	804	723	242	13,220	159	1,538	1,455	2,123
Independents.....	120	12,861	91	1,574	70	4,744	60	584	519	207	10,685	159	1,315	1,224	1,717
Chains.....	46	5,516	1	601	27	2,026	1	220	204	55	2,527	1	223	211	346
South Dakota.....	199	22,590	86	2,675	123	8,845	72	1,030	924	299	14,751	194	1,902	1,521	2,578
Independents.....	130	14,803	84	1,750	90	6,127	72	754	659	230	10,363	193	1,462	1,116	1,610
Chains.....	69	7,787	2	925	33	2,718	2	276	265	69	4,388	1	440	405	405
Nebraska.....	424	41,498	234	5,550	265	18,799	143	2,217	1,972	700	37,908	475	4,451	3,782	4,260
Independents.....	302	29,434	229	3,980	166	11,037	142	1,363	1,203	532	27,583	472	3,369	2,770	3,571
Chains.....	122	12,064	5	1,570	99	7,742	1	854	763	168	10,320	3	1,082	962	688
Kansas.....	631	62,185	363	8,200	371	25,167	197	3,095	2,506	903	41,921	713	5,755	4,461	6,331
Independents.....	419	41,414	355	5,369	232	13,711	188	1,946	1,594	753	33,013	708	4,797	3,660	5,277
Chains.....	212	20,771	8	2,831	139	9,456	9	1,149	922	150	8,908	5	956	801	1,054
South Atlantic.....	5,992	608,537	2,897	78,440	3,462	232,732	1,775	28,989	26,142	7,923	402,467	5,032	50,687	37,873	49,478
Independents.....	4,398	451,082	2,847	57,354	2,506	161,628	1,759	20,869	19,026	6,371	306,865	4,996	40,807	34,223	40,456
Chains.....	1,594	157,445	40	21,086	956	71,104	36	8,010	7,116	1,552	95,602	36	9,880	8,650	9,042
Delaware.....	159	17,081	65	2,028	74	5,394	36	617	601	139	8,829	93	890	860	1,066
Independents.....	122	12,244	65	1,565	54	3,895	34	450	456	123	7,651	92	787	760	965
Chains.....	37	4,837	1	463	20	1,499	2	167	145	16	1,178	1	103	120	221
Maryland.....	713	70,228	420	9,367	433	27,493	271	3,618	3,355	742	38,188	517	4,749	4,110	5,458
Independents.....	546	53,214	412	7,182	329	19,963	268	2,750	2,503	573	28,531	511	3,697	3,027	4,301
Chains.....	167	17,014	8	2,185	104	7,530	3	868	852	169	9,657	6	1,082	1,083	1,157
District of Columbia.....	473	45,497	255	6,127	288	20,246	172	2,422	2,591	487	29,638	281	3,119	3,336	3,575
Independents.....	336	29,942	232	4,309	206	11,901	172	1,733	1,705	352	16,532	281	2,125	2,117	2,565
Chains.....	137	15,555	3	1,818	82	8,347	1	689	888	155	13,006	1	994	1,219	800
Virginia.....	885	91,085	409	11,676	507	37,279	261	4,264	3,999	1,257	64,785	819	8,050	6,902	7,904
Independents.....	684	69,294	408	9,048	384	27,651	258	3,231	3,111	1,050	51,807	816	6,750	5,690	6,421
Chains.....	201	21,789	1	2,628	123	9,628	3	1,033	888	207	12,978	3	1,320	1,212	1,483

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



TABLE 6J.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

STORES WITH AVERAGE EMPLOYMENT OF—													

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 6.J.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

DIVISION AND STATE AND TYPE OF OPERATION	TOTAL					STORES WITH AVERAGE EMPLOYMENT OF—									
						100 or more employees					20 to 99 employees				
	Number of stores	Sales  (add 000)	Active proprie- tors of unincor- porated busi- nesses	Number of em- ployees* (Average for year)	Total pay roll*  (add 000)	Number of stores	Sales  (add 000)	Active proprie- tors of unincor- porated busi- nesses	Number of em- ployees* (Average for year)	Total pay roll*  (add 000)	Number of stores	Sales  (add 000)	Active proprie- tors of unincor- porated busi- nesses	Number of em- ployees* (Average for year)	Total pay roll*  (add 000)
<b>South Atlantic—Con.</b>															
West Virginia.....	18,928	\$403,989	16,202	42,318	\$38,263	16	\$13,098	---	2,411	\$2,196	293	\$72,708	57	9,715	\$9,490
Independents.....	17,752	316,317	16,171	31,832	29,502	11	10,142	---	1,778	1,800	177	45,153	57	5,555	6,286
Chains.....	1,196	87,672	31	10,486	8,761	5	2,956	---	633	396	116	28,555	---	4,160	3,212
North Carolina.....	33,926	635,240	29,890	79,404	60,052	25	18,962	---	4,446	3,074	588	130,295	104	20,437	15,957
Independents.....	32,164	512,212	29,850	58,986	46,698	10	11,229	---	2,495	2,055	294	76,494	104	9,770	10,034
Chains.....	1,662	121,028	40	21,018	13,354	15	7,753	---	1,951	1,019	294	51,801	---	10,667	5,923
South Carolina.....	18,520	332,224	15,759	41,119	29,093	6	3,348	---	796	509	248	56,660	47	9,989	7,003
Independents.....	17,529	272,010	15,720	31,488	22,860	2	1,148	---	354	267	133	35,144	42	4,721	4,426
Chains.....	991	60,214	39	9,631	6,233	4	2,200	---	442	242	115	21,516	5	4,268	2,577
Georgia <sup>1</sup> .....	32,970	624,765	29,797	78,947	58,874	25	59,621	3	7,741	7,963	477	118,104	144	16,593	14,443
Independents.....	30,793	475,972	29,735	59,210	42,500	14	27,716	3	4,507	4,526	257	69,580	137	8,959	9,039
Chains.....	2,077	150,793	62	20,737	16,374	11	30,905	---	3,434	3,437	210	48,524	7	7,624	5,404
Florida.....	28,614	614,464	25,251	73,190	64,244	28	36,132	6	5,862	5,669	498	139,058	106	17,953	18,266
Independents.....	27,228	483,958	25,224	57,010	50,153	14	21,468	6	3,764	3,878	329	97,252	103	11,602	13,007
Chains.....	1,386	130,506	27	16,180	14,091	14	14,664	---	2,098	1,791	169	41,806	3	6,351	5,259
<b>East South Central</b>															
Independents.....	96,216	1,845,037	93,025	211,275	162,575	76	117,023	1	19,450	16,917	1,211	313,017	403	41,364	38,887
Chains.....	4,849	323,896	135	44,279	33,671	47	71,292	---	12,794	12,157	802	229,269	397	27,516	29,283
Kentucky.....	30,919	520,135	28,970	55,082	46,090	18	24,173	---	3,938	4,026	345	88,415	89	11,705	11,465
Independents.....	29,524	424,861	28,936	42,884	36,292	12	16,433	---	2,970	3,076	222	60,519	89	7,493	8,430
Chains.....	1,395	95,274	34	12,198	9,798	6	7,740	---	1,068	950	123	27,896	---	4,212	3,035
Tennessee <sup>1</sup> .....	28,198	606,489	25,980	71,869	55,924	32	62,234	---	9,007	8,398	413	113,085	127	14,310	14,107
Independents.....	26,508	483,425	25,916	55,229	42,915	18	31,236	---	5,702	5,321	275	85,095	123	9,477	10,607
Chains.....	1,690	123,064	64	16,640	13,009	14	30,998	---	3,305	3,077	138	27,990	4	4,833	3,500
Alabama.....	23,916	435,973	21,715	51,850	37,826	22	27,577	1	4,830	3,914	286	73,410	122	9,970	8,795
Independents.....	22,737	361,104	21,699	41,136	30,173	13	20,594	---	3,567	3,181	189	54,703	121	6,724	6,717
Chains.....	1,179	74,869	26	10,694	7,653	9	6,993	1	1,263	733	97	18,707	1	3,246	2,078
Mississippi.....	18,032	282,440	16,360	32,514	22,735	4	3,039	---	655	579	167	38,107	65	5,379	4,520
Independents.....	17,447	251,751	16,349	27,747	19,524	4	3,039	---	655	579	116	28,952	64	3,622	3,529
Chains.....	585	30,689	11	4,767	3,211	---	---	---	---	---	51	9,155	1	1,757	991
<b>West South Central</b>															
Independents.....	159,768	3,101,358	148,795	366,048	293,418	137	220,924	18	31,999	32,377	2,070	578,751	792	72,215	72,209
Chains.....	8,528	617,157	340	79,436	67,474	85	79,904	---	11,196	9,933	739	179,012	52	26,022	21,057
Arkansas.....	20,328	298,301	19,071	32,581	23,775	5	7,122	---	1,247	1,297	157	45,560	50	5,460	5,114
Independents.....	19,579	255,480	19,041	26,821	19,420	5	7,122	---	1,247	1,297	98	32,341	44	3,246	3,565
Chains.....	749	42,821	30	5,960	4,355	---	---	---	---	---	59	13,219	6	2,214	1,549
Louisiana.....	25,469	496,250	22,845	63,638	49,000	30	42,328	2	7,117	6,481	407	109,543	167	14,871	14,149
Independents.....	24,314	398,848	22,795	51,292	38,948	19	29,538	2	4,992	4,612	289	60,818	157	10,352	10,494
Chains.....	1,155	97,402	50	12,346	10,052	11	12,800	---	2,125	1,869	118	28,925	10	4,519	3,655
Oklahoma.....	28,722	513,091	27,221	59,988	49,953	22	28,566	1	4,532	4,565	327	88,603	102	11,230	11,236
Independents.....	27,008	404,131	27,166	45,276	36,908	12	18,281	1	2,949	3,249	206	61,687	101	6,856	7,991
Chains.....	1,714	108,960	55	14,712	12,045	10	10,285	---	1,693	1,316	121	26,916	1	4,374	3,245
Texas <sup>1</sup> .....	85,249	1,803,715	79,648	209,841	171,690	80	142,908	15	19,103	20,034	1,179	335,045	473	40,654	41,710
Independents.....	80,339	1,425,742	79,443	185,423	130,668	49	86,089	15	11,715	13,286	738	225,093	438	25,739	29,102
Chains.....	4,910	377,974	205	46,418	41,022	31	56,819	---	7,388	6,748	441	109,952	35	14,915	12,608

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

<sup>1</sup> Units owned by mail-order companies which are engaged primarily in filling orders received by mail are classified as "Mail-order houses." Data for the 24 department stores, so classified, with sales of \$464,286,000 are included with "Chains" in the State and geographic division totals to a void disclosure of individual operations but are included with "Independents" in the United States totals.

TABLE 6J.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

STORES WITH AVERAGE EMPLOYMENT OF—																			
10 to 19 employees					8 or 9 employees					6 or 7 employees					4 or 5 employees				
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
South Atlantic—Con.																			
West Virginia																			
527	\$64,217	166	6,849	\$7,307	291	\$24,372	101	2,435	\$2,520	679	\$40,203	358	4,342	\$4,146	1,390	\$53,826	871	6,075	\$5,191
394	48,622	152	5,766	5,766	217	18,662	96	1,816	1,959	522	29,727	351	3,335	3,180	1,324	40,914	865	4,981	4,087
135	15,595	4	1,748	1,541	74	5,710	5	619	581	157	10,476	7	1,003	966	256	12,912	6	1,142	1,101
North Carolina																			
919	95,335	381	12,157	11,179	545	34,563	300	4,551	3,782	1,289	62,452	844	8,255	6,884	2,433	79,878	1,801	10,713	7,880
663	74,121	371	8,636	8,671	405	26,468	296	3,583	2,925	1,081	50,935	840	6,804	5,787	2,120	67,129	1,799	9,510	6,827
256	21,212	10	3,521	2,508	138	8,095	4	1,148	859	228	11,517	4	1,451	1,117	313	12,749	2	1,405	1,155
South Carolina																			
518	54,169	200	6,839	5,831	307	18,611	137	2,584	2,025	798	38,771	491	5,114	3,887	1,374	42,047	953	6,035	4,060
382	43,095	188	5,002	4,630	225	13,275	136	1,878	1,542	684	31,469	484	4,250	3,286	1,158	34,093	945	5,081	3,955
156	11,074	2	1,837	1,201	82	5,556	1	688	483	134	7,502	7	864	601	216	7,954	8	974	695
Georgia																			
893	80,454	415	11,771	9,839	485	30,249	258	4,077	3,197	1,316	59,077	888	8,373	6,050	2,591	73,100	1,803	10,490	6,959
834	59,235	408	8,132	7,208	322	19,528	248	3,589	2,708	1,041	45,853	880	6,879	4,803	2,006	59,536	1,796	8,792	5,638
259	22,219	7	3,439	2,655	163	10,721	13	1,568	1,115	275	13,224	8	1,694	1,247	385	13,564	7	1,698	1,321
Florida																			
905	90,495	376	11,627	10,882	534	34,553	259	4,471	4,072	1,216	62,524	741	7,795	6,878	2,029	87,784	1,468	8,899	7,285
637	62,325	371	8,281	8,041	364	20,295	234	3,039	2,747	1,005	46,410	741	6,426	5,593	1,822	57,664	1,468	7,975	6,587
268	28,170	5	3,546	2,841	170	14,258	5	1,452	1,325	211	14,114	—	1,569	1,285	207	10,060	—	924	898
East South Central																			
2,524	252,509	1,377	33,087	29,028	1,467	94,455	875	12,270	9,791	3,586	172,661	2,557	22,819	17,139	6,505	214,452	5,027	28,483	19,844
1,856	192,230	1,360	24,160	22,197	1,072	69,641	863	8,948	7,547	2,855	135,049	2,531	18,290	13,726	5,471	173,285	5,007	23,932	16,142
668	80,279	17	8,927	6,881	395	24,794	12	3,322	2,444	711	37,612	26	4,529	3,413	1,054	41,169	20	4,551	3,702
Kentucky																			
864	87,786	358	8,628	8,067	411	27,670	228	3,428	3,022	826	43,230	555	5,287	4,436	1,570	55,296	1,183	6,850	5,279
484	49,976	356	6,201	6,080	297	19,358	226	2,472	2,266	628	31,499	545	4,008	3,403	1,291	43,550	1,173	5,618	4,208
180	17,810	2	2,428	1,987	114	8,512	2	856	756	200	11,731	10	1,279	1,033	279	11,756	10	1,232	1,071
Tennessee																			
815	78,419	439	10,634	9,384	470	27,954	275	3,931	3,028	1,223	57,194	888	7,828	5,706	2,153	88,879	1,680	9,446	6,347
591	58,183	432	7,658	7,082	329	20,404	268	2,750	2,223	977	44,965	892	6,289	4,589	1,768	54,815	1,672	7,765	5,036
224	20,250	7	2,978	2,312	141	7,550	7	1,181	805	246	12,229	6	1,559	1,117	385	14,084	8	1,661	1,501
Alabama																			
633	63,423	387	8,326	8,921	346	25,061	222	2,907	2,255	902	43,282	639	5,765	4,125	1,669	53,287	1,299	7,311	4,908
484	47,937	385	6,083	5,250	248	16,863	221	2,077	1,636	712	33,490	630	4,554	3,235	1,409	42,410	1,297	6,161	3,966
169	15,486	4	2,243	1,691	98	6,198	1	830	617	180	9,792	9	1,211	890	260	10,877	2	1,150	952
Mississippi																			
412	42,881	215	4,498	4,646	240	15,750	150	2,004	1,488	615	28,955	485	3,939	2,872	1,113	37,000	865	4,878	3,310
317	36,148	209	4,220	3,805	188	15,016	148	1,649	1,222	540	25,095	464	3,459	2,499	1,003	32,528	865	4,388	2,952
95	6,735	4	1,278	841	42	2,754	2	555	266	75	3,660	1	480	375	110	4,472	—	488	378
West South Central																			
4,560	439,791	2,565	60,078	52,277	2,498	159,028	1,576	20,938	16,947	5,748	277,340	4,413	36,720	28,149	11,143	362,923	9,280	46,801	34,858
3,259	312,283	2,502	42,782	37,821	1,851	111,770	1,551	15,494	12,418	4,753	216,701	4,375	30,838	22,589	9,680	302,041	9,231	42,269	29,087
1,301	127,558	65	17,298	14,456	647	47,258	25	5,464	4,329	995	60,639	38	6,382	5,560	1,468	60,862	49	6,532	5,751
Arkansas																			
410	38,767	225	5,442	4,374	262	18,108	173	2,186	1,682	505	25,661	352	3,242	2,325	1,115	38,061	895	4,863	3,350
301	30,784	221	3,997	3,456	207	14,302	172	1,725	1,314	405	17,350	349	2,601	1,820	952	30,947	881	4,138	2,742
109	7,383	4	1,445	958	55	3,806	1	461	348	100	6,561	3	641	505	165	7,114	4	725	598
Louisiana																			
765	70,815	432	10,231	8,765	430	23,464	254	3,826	2,650	861	37,971	563	5,512	3,962	1,654	49,480	1,270	7,303	4,855
591	54,187	419	7,916	6,995	347	18,155	250	2,822	2,122	722	30,560	559	4,631	3,304	1,448	41,477	1,263	6,360	4,120
174	16,628	13	2,585	1,870	83	5,509	4	704	528	159	7,621	4	881	678	206	6,013	7	923	785
Oklahoma																			
740	72,321	360	9,696	8,511	377	24,288	226	3,169	2,631	977	48,386	742	6,221	5,051	1,869	60,459	1,607	8,202	6,154
481	45,748	355	6,049	5,361	249	14,484	223	2,840	1,731	758	34,952	732	4,816	3,777	1,586	49,865	1,593	6,985	5,045
279	26,573	7	3,697	2,950	128	9,604	5	1,089	950	219	13,454	10	1,405	1,274	273	10,594	14	1,217	1,069
Texas																			
2,645	257,988	1,548	34,869	30,827	1,423	95,168	923	11,977	9,954	3,405	167,522	2,756	21,745	16,791	6,510	214,913	5,508	28,435	20,519
1,906	181,514	1,509	24,850	21,909	1,048	64,829	906	8,767	7,251	2,668	134,069	2,755	18,280	13,688	5,694	179,752	5,484	24,766	17,180
739	76,374	59	9,859	8,718	361	28,359	171	3,210	2,703	537	35,253	21	3,455	3,103	826	35,161	24	3,667	3,359

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

TABLE 6J.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

DIVISION AND STATE TYPE OF OPERATION	STORES WITH AVERAGE EMPLOYMENT OF—											
	3 employees			2 employees			1 or less employee			No employees		
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)
<b>South Atlantic—Con.</b>												
West Virginia.....	1,219	\$31,795	817	5,623	\$2,903	1,948	\$50,868	1,464	5,652	\$2,593	3,904	\$1,917
Independents.....	1,031	25,531	816	5,064	2,347	1,688	27,745	1,458	5,327	2,279	3,897	35,640
Chains.....	188	6,264	1	559	556	160	3,123	6	325	314	107	1,081
North Carolina.....	2,081	45,680	1,700	6,208	4,179	3,418	52,209	3,057	6,760	4,117	6,876	54,986
Independents.....	1,918	41,081	1,597	5,721	3,756	3,269	49,805	3,046	6,456	3,858	6,770	54,088
Chains.....	163	4,609	3	487	443	149	2,404	11	304	259	106	908
South Carolina.....	1,167	25,151	909	5,490	2,086	1,965	29,079	1,608	5,880	2,099	3,968	35,424
Independents.....	1,079	22,856	908	5,219	1,868	1,862	27,585	1,604	5,680	1,958	3,855	32,401
Chains.....	88	2,315	1	281	198	103	1,494	4	200	161	113	1,023
Georgia.....	2,180	45,052	1,829	6,322	3,870	3,823	51,007	3,008	7,170	3,819	7,111	55,804
Independents.....	1,987	40,002	1,824	5,916	3,358	3,286	46,067	3,003	6,506	3,299	6,877	54,158
Chains.....	203	5,050	5	608	515	537	4,940	5	664	520	234	1,668
Florida.....	1,740	39,127	1,419	5,165	3,682	3,005	46,971	2,603	5,986	4,132	6,953	52,885
Independents.....	1,632	35,865	1,413	4,941	3,539	2,884	44,179	2,597	5,647	3,870	6,835	51,685
Chains.....	108	3,462	6	324	323	121	2,792	6	239	262	118	1,200
East South Central.....	5,982	156,707	5,213	17,817	11,800	9,955	159,972	8,988	19,692	11,851	20,103	177,391
Independents.....	5,599	120,760	5,201	16,071	9,767	9,379	149,014	8,973	18,532	10,295	19,569	173,703
Chains.....	383	15,917	12	1,746	1,533	578	10,958	15	1,160	1,056	444	3,688
Kentucky.....	1,892	42,288	1,474	5,045	3,574	2,710	46,887	2,498	5,352	3,545	5,529	52,712
Independents.....	1,508	36,748	1,473	4,485	3,039	2,539	43,481	2,493	5,011	3,217	5,391	51,609
Chains.....	184	5,520	1	560	535	171	3,406	5	341	328	138	1,103
Tennessee.....	1,824	39,787	1,614	5,450	3,217	3,070	48,916	2,816	6,062	3,545	6,143	54,816
Independents.....	1,631	34,848	1,606	4,951	2,767	2,877	45,182	2,809	5,867	3,010	5,867	53,306
Chains.....	193	4,939	8	579	450	193	3,734	7	395	335	156	1,510
Alabama.....	1,386	30,975	1,202	4,129	2,558	2,347	36,501	2,034	4,863	2,545	4,589	38,104
Independents.....	1,245	27,218	1,199	3,705	2,177	2,218	34,160	2,033	4,405	2,303	4,303	37,386
Chains.....	141	3,757	3	424	381	129	2,341	1	258	242	86	718
Mississippi.....	1,080	23,877	923	3,213	1,951	1,828	27,668	1,640	3,615	1,916	3,842	31,959
Independents.....	1,015	21,976	923	3,020	1,764	1,745	26,191	1,639	3,449	1,765	3,778	31,402
Chains.....	85	1,901	—	193	167	83	1,477	2	166	151	64	557
West South Central.....	10,421	254,415	9,188	30,988	20,479	17,257	262,251	15,384	34,059	20,758	35,877	291,085
Independents.....	9,415	205,099	9,183	27,995	17,688	15,911	237,913	13,333	31,876	18,169	34,703	262,915
Chains.....	1,006	29,316	25	2,993	2,791	1,546	24,338	51	3,183	2,589	974	8,270
Arkansas.....	1,008	25,371	927	2,994	1,898	1,788	28,087	1,606	3,514	1,979	4,294	36,626
Independents.....	954	21,181	926	2,771	1,704	1,708	26,916	1,602	3,357	1,845	4,189	35,619
Chains.....	74	2,190	1	223	194	80	1,171	4	157	134	105	1,007
Louisiana.....	1,722	34,964	1,442	5,134	3,136	2,663	36,848	2,272	5,272	2,914	4,975	37,986
Independents.....	1,589	31,199	1,439	4,459	2,790	2,500	35,170	2,270	4,949	2,640	4,492	36,416
Chains.....	133	3,766	3	391	346	183	5,178	2	323	274	128	1,170
Oklahoma.....	1,840	41,939	1,681	5,464	3,846	3,047	46,559	2,670	6,011	3,980	6,511	51,197
Independents.....	1,663	37,411	1,676	4,945	3,574	2,747	41,544	2,661	5,417	3,403	6,304	49,596
Chains.....	177	4,528	5	521	472	300	5,215	9	594	587	207	1,611
Texas.....	5,851	134,141	5,138	17,596	11,599	9,761	151,237	8,816	19,282	11,875	19,897	185,678
Independents.....	5,223	115,509	5,122	15,558	9,820	8,968	159,475	8,600	17,655	10,301	19,567	161,194
Chains.....	622	18,632	16	1,638	1,779	893	14,762	16	1,626	1,574	530	4,482

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

TABLE 6.J.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, TYPES OF OPERATION—Continued

DIVISION AND STATE AND TYPE OF OPERATION	STORES WITH AVERAGE EMPLOYMENT OF—									
	100 or more employees					20 to 99 employees				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
<b>Mountain</b>										
Independents.....	57,459	\$1,427,541	53,112	145,340	\$145,205	47	\$31,167	---	11,923	\$12,450
Chains.....	54,247	1,146,505	53,027	117,854	115,505	29	42,873	---	6,963	8,072
Montana.....	8,481	222,098	7,987	19,983	21,505	19	36,294	---	4,960	4,378
Chains.....	8,003	184,348	7,862	16,488	17,688	5	4,019	---	597	672
Idaho.....	6,904	175,873	6,223	16,549	16,189	3	2,532	---	436	424
Chains.....	6,377	141,472	6,217	12,728	12,460	1	677	---	137	148
Wyoming.....	4,113	100,235	3,863	8,938	9,346	---	1,656	---	299	276
Chains.....	3,896	84,006	3,858	7,406	7,906	---	---	---	---	---
Colorado <sup>1</sup> .....	16,785	409,105	15,770	45,083	43,503	20	51,499	---	6,788	7,687
Chains.....	15,932	324,346	15,736	35,793	34,877	14	28,416	---	4,367	5,349
New Mexico.....	6,617	125,765	6,139	12,846	11,596	1	918	---	119	99
Chains.....	6,354	104,826	6,128	10,465	9,495	---	---	---	---	---
Arizona.....	6,242	182,003	5,726	16,577	17,119	7	7,109	---	119	99
Chains.....	5,828	127,349	5,716	12,862	13,214	5	5,068	---	803	850
Utah.....	6,372	170,728	5,520	19,582	18,743	11	15,090	---	2,902	2,407
Chains.....	5,915	129,274	5,508	14,069	13,728	3	4,683	---	1,059	973
Nevada.....	2,045	61,828	2,004	5,822	7,204	---	---	---	---	---
Chains.....	1,942	50,882	2,002	4,843	6,047	---	---	---	---	---
<b>Pacific</b>										
Independents.....	155,588	4,296,759	149,450	436,199	502,714	235	509,450	39	72,660	91,235
Chains.....	143,923	3,279,731	148,035	327,095	372,580	134	315,909	36	47,974	60,757
Washington <sup>1</sup> .....	11,645	1,019,028	415	109,104	130,354	101	193,541	3	24,686	30,498
Chains.....	26,682	668,790	24,798	66,852	75,405	33	69,980	---	9,520	11,612
Oregon <sup>1</sup> .....	25,063	530,798	24,759	52,093	59,075	21	42,391	---	6,443	8,172
Chains.....	1,619	137,992	89	14,759	16,350	12	26,589	---	3,077	3,440
Oregon <sup>1</sup> .....	16,459	442,180	15,757	41,720	44,154	21	59,825	1	6,947	8,038
Chains.....	15,517	349,288	15,732	32,562	34,235	8	29,949	1	5,950	4,942
California <sup>1</sup> .....	941	92,872	25	9,158	9,881	13	28,876	---	2,997	3,096
Chains.....	112,428	3,187,809	107,895	327,827	383,155	181	381,645	39	58,193	71,595
Independents.....	103,543	2,599,645	107,544	242,440	279,012	105	243,569	35	37,581	47,823
Chains.....	9,085	788,164	351	85,167	104,143	76	188,076	3	18,612	23,962

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

<sup>1</sup> Units owned by mail-order companies which are engaged primarily in filling orders received by mail are classified as "Mail-order houses." Data for the 24 department stores, so classified, with sales of \$464,289,000 are included with "Chains" in the State and geographic division totals to avoid disclosure of individual operations but are included with "Independents" in the United States totals.

TABLE 6.J.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

STORES WITH AVERAGE EMPLOYMENT OF—																			
10 to 19 employees				8 or 9 employees				6 or 7 employees				4 or 5 employees							
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
<b>Mountain</b>																			
1,914	\$214,226	992	24,974	\$27,571	1,111	\$84,072	624	9,303	\$9,968	2,212	\$125,315	1,537	14,084	\$14,398	4,259	\$168,149	3,229	19,532	\$17,681
1,465	155,209	985	19,082	21,547	855	60,058	616	7,151	7,736	1,835	97,865	1,528	11,679	11,780	3,639	135,602	3,214	15,848	14,967
449	59,017	7	5,882	6,024	256	24,014	8	2,152	2,252	377	27,450	9	2,405	2,405	620	30,547	15	2,686	2,997
<b>Montana</b>																			
288	36,607	136	3,815	4,755	153	13,081	81	1,288	1,504	324	19,651	248	2,037	2,252	667	27,909	530	2,925	3,024
224	26,814	135	2,993	3,772	126	10,179	81	1,037	1,221	278	15,971	248	1,751	1,905	581	23,156	527	2,554	2,583
64	9,793	1	822	983	27	2,902	---	231	283	46	3,680	---	286	547	86	4,753	3	371	441
<b>Idaho</b>																			
238	27,826	128	3,160	3,497	130	10,282	67	1,097	1,138	240	14,299	155	1,538	1,566	566	24,611	404	2,468	2,417
180	20,327	127	2,382	2,728	85	5,717	66	702	709	203	11,817	155	1,303	1,355	474	20,038	402	2,071	1,962
58	7,499	1	798	769	47	4,565	1	395	429	37	2,482	---	235	231	92	4,573	2	397	455
<b>Wyoming</b>																			
139	17,646	80	1,790	2,086	91	7,291	62	755	920	161	9,678	120	1,021	1,132	515	14,137	222	1,362	1,421
109	12,899	80	1,400	1,669	78	5,820	62	644	784	135	7,789	119	868	950	262	11,477	222	1,137	1,192
30	4,747	---	390	417	13	1,471	---	111	136	26	1,889	1	163	182	53	2,660	---	225	229
<b>Colorado</b>																			
497	50,046	269	6,379	6,445	291	19,764	150	2,430	2,415	683	37,149	496	4,337	4,223	1,227	43,550	969	5,349	4,809
372	35,205	268	4,800	4,953	225	14,109	150	1,880	1,879	576	28,804	491	3,650	3,473	1,094	36,930	967	4,764	4,173
125	14,841	1	1,579	1,482	66	5,655	---	550	536	107	8,345	5	687	750	133	6,920	2	585	636
<b>New Mexico</b>																			
182	19,978	119	2,413	2,312	117	8,952	82	977	936	216	12,057	154	1,383	1,362	386	14,542	321	1,668	1,449
144	14,565	118	1,693	1,766	90	6,710	81	748	728	181	9,674	154	1,152	1,135	340	12,208	319	1,466	1,249
38	5,413	1	520	526	27	2,242	1	229	208	35	2,383	---	231	227	46	2,134	2	202	200
<b>Arizona</b>																			
211	22,705	115	2,786	3,108	128	9,253	83	1,080	1,128	229	12,885	145	1,467	1,432	464	17,608	372	2,020	2,029
158	16,712	114	2,083	2,381	95	6,300	79	787	855	167	8,628	143	1,074	1,027	377	13,269	370	1,645	1,565
53	5,983	1	703	717	33	2,953	4	273	275	62	4,257	2	583	405	87	4,319	2	575	464
<b>Utah</b>																			
263	28,262	82	3,383	3,701	140	10,627	65	1,184	1,280	288	14,216	141	1,723	1,705	466	17,007	286	2,004	1,847
198	20,524	80	2,533	2,847	106	7,588	65	898	994	217	10,908	140	1,385	1,358	367	12,611	282	1,576	1,416
65	7,938	2	850	854	34	5,039	---	286	286	51	3,308	1	330	367	99	4,066	4	428	431
<b>Nevada</b>																			
96	11,158	63	1,229	1,667	61	4,822	34	512	667	91	5,380	78	578	725	168	6,985	125	736	865
80	8,365	63	1,008	1,401	52	3,635	32	435	568	78	4,274	78	498	619	144	5,593	125	633	724
16	2,795	---	220	236	9	1,187	2	77	99	13	1,106	---	80	109	24	1,592	---	103	141
<b>Pacific</b>																			
4,702	528,951	2,899	61,916	75,498	2,711	209,356	1,856	22,741	27,073	5,197	307,027	3,744	33,180	37,769	10,593	425,871	7,998	46,104	50,410
3,456	366,788	2,536	45,522	55,961	2,068	144,482	1,843	17,358	20,478	5,952	208,269	3,697	25,282	27,968	8,156	301,145	7,950	35,518	37,022
1,236	180,163	63	16,394	19,507	642	64,874	13	5,403	6,595	1,245	98,758	47	7,898	9,801	2,437	124,726	68	10,586	13,388
<b>Washington</b>																			
729	82,794	336	9,591	11,956	428	32,457	210	3,596	4,205	932	53,828	625	5,963	6,674	1,854	69,398	1,392	8,073	8,477
530	57,322	327	9,205	9,953	319	21,841	210	2,874	3,002	748	39,204	621	4,786	5,324	1,582	56,472	1,378	6,985	7,064
199	25,472	9	2,557	2,751	109	10,616	---	922	1,003	184	14,424	4	1,174	1,350	272	12,926	4	1,188	1,413
<b>Oregon</b>																			
450	50,958	304	5,786	6,568	288	21,400	163	2,236	2,579	487	30,460	335	3,118	3,348	1,021	43,137	719	4,434	4,620
366	41,245	297	4,719	5,503	210	15,718	160	1,748	2,014	387	22,450	330	2,478	2,822	820	32,062	719	3,873	3,561
84	9,713	7	1,067	1,065	58	5,662	3	488	565	100	8,010	5	640	726	201	11,085	---	861	857
<b>California</b>																			
3,523	385,199	2,259	46,539	56,984	2,015	155,499	1,483	16,909	20,289	3,778	222,939	2,784	24,099	27,747	7,718	313,356	5,997	35,597	37,313
2,970	288,221	2,212	35,769	41,273	1,540	108,923	1,473	12,916	15,262	2,817	146,615	2,746	18,015	20,022	5,754	212,621	5,833	23,060	26,397
953	124,978	47	12,770	15,691	475	48,576	10	5,983	5,027	961	76,324	38	6,084	7,725	1,964	100,715	64	8,537	10,916

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



TABLE 61.—STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE GROUPS BASED ON AVERAGE NUMBER OF EMPLOYEES  
FOR GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

STORES WITH AVERAGE EMPLOYMENT OF—																

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 6K.—PAID PROPRIETORS AND FIRM MEMBERS, BY KINDS OF BUSINESS

[The data presented in this table are limited to proprietorships and partnerships having proprietors or firm members receiving a regular salary or drawing account. Excluded are incorporated businesses and those proprietor-owned stores whose proprietors are not paid a regular salary or drawing account.]

## UNITED STATES SUMMARY

KIND OF BUSINESS	Number of stores	Sales (add 000)	PAID PROPRIETORS		NUMBER OF EMPLOYEES* (average for year)			Total pay roll* (add 000)
			Number	Salary or withdrawal (add 000)	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL.....</b>	<b>640,755</b>	<b>\$11,826,410</b>	<b>731,658</b>	<b>\$905,880</b>	<b>1,108,341</b>	<b>908,748</b>	<b>199,593</b>	<b>\$931,073</b>
<b>Food Group.....</b>	<b>194,402</b>	<b>3,143,352</b>	<b>217,266</b>	<b>235,748</b>	<b>213,579</b>	<b>165,585</b>	<b>47,994</b>	<b>172,610</b>
Grocery stores (without fresh meats).....	59,558	687,514	64,093	55,844	32,391	23,979	8,412	23,363
Combination stores (groceries-meats).....	68,849	1,824,039	79,261	95,411	112,706	89,099	23,607	88,516
Dairy products stores, milk dealers.....	5,137	113,495	6,136	8,891	14,400	12,866	1,534	15,856
Meat markets, fish markets.....	18,945	356,315	21,999	30,107	22,806	17,702	5,104	22,751
Candy, nut, confectionery stores.....	17,817	113,175	18,913	16,664	8,574	5,884	2,690	5,080
Delicatessen stores.....	3,962	80,447	4,361	5,825	3,362	2,683	699	2,876
Fruit stores, vegetable markets.....	10,881	107,599	12,273	12,399	9,253	6,651	2,602	7,295
Bakeries, caterers.....	5,357	41,958	5,887	6,143	6,703	4,514	2,189	4,505
Egg and poultry dealers.....	2,467	26,956	2,731	2,998	2,044	1,170	874	1,362
Other food stores.....	1,429	11,855	1,612	1,666	1,340	1,057	283	1,186
<b>General Stores (with food).....</b>	<b>12,587</b>	<b>245,006</b>	<b>15,190</b>	<b>14,339</b>	<b>16,573</b>	<b>13,217</b>	<b>3,356</b>	<b>10,565</b>
<b>General Merchandise Group.....</b>	<b>15,290</b>	<b>358,273</b>	<b>17,643</b>	<b>25,650</b>	<b>45,709</b>	<b>33,148</b>	<b>12,561</b>	<b>30,659</b>
Department stores.....	223	74,511	473	2,056	11,652	8,303	2,349	9,604
Dry goods and general merchandise stores.....	10,742	220,250	12,518	17,789	23,204	17,324	5,880	16,167
Variety stores.....	4,325	63,512	4,652	5,805	10,853	6,521	4,332	4,888
<b>Apparel Group.....</b>	<b>38,622</b>	<b>787,203</b>	<b>44,680</b>	<b>71,186</b>	<b>78,063</b>	<b>59,784</b>	<b>18,299</b>	<b>69,790</b>
Men's-boys' furnishings, hat stores.....	2,349	36,018	2,642	4,154	2,279	1,639	640	2,178
Men's-boys' clothing stores (and furnishings).....	6,510	193,219	8,130	15,513	13,900	11,073	2,827	14,895
Family clothing stores.....	3,662	101,478	4,323	7,426	11,251	8,308	2,943	8,508
Women's ready-to-wear stores.....	9,171	212,034	10,429	15,877	24,528	19,362	5,166	19,561
Furriers, fur shops.....	917	26,177	1,167	2,768	2,729	2,322	407	3,500
Millinery stores.....	3,262	26,056	3,593	3,963	4,507	3,199	1,308	3,483
Women's accessories stores.....	2,331	27,859	2,546	3,153	2,444	1,862	582	1,907
Infants', other apparel stores.....	1,657	20,903	1,878	2,220	2,358	1,763	595	1,855
Custom tailors.....	2,488	27,330	2,861	4,469	4,653	3,378	1,275	5,323
Shoe stores (all kinds).....	6,275	116,149	7,111	11,643	9,414	6,858	2,556	8,780
<b>Furniture—Household—Radio Group.....</b>	<b>18,106</b>	<b>463,228</b>	<b>22,186</b>	<b>37,980</b>	<b>44,255</b>	<b>39,159</b>	<b>5,096</b>	<b>47,485</b>
Furniture stores.....	7,483	271,435	9,797	18,994	24,779	22,681	2,098	27,177
Floor coverings, drapery stores.....	1,288	27,589	1,548	2,769	2,695	2,240	455	3,209
Other home-furnishings stores.....	3,143	58,089	3,570	4,963	4,147	3,328	819	4,070
Household appliance dealers.....	2,028	39,057	2,371	3,620	4,243	3,584	659	4,582
Radio—household appliance stores.....	3,017	73,880	3,615	5,964	7,025	6,180	895	7,444
Radio stores—other.....	1,149	13,878	1,284	1,670	1,366	1,196	170	1,405
<b>Automotive Group.....</b>	<b>24,475</b>	<b>1,886,586</b>	<b>30,397</b>	<b>55,062</b>	<b>127,497</b>	<b>121,981</b>	<b>5,516</b>	<b>145,610</b>
Motor-vehicle dealers (new).....	14,852	1,678,314	18,940	38,033	108,421	104,847	3,574	126,118
Used-car dealers.....	2,830	71,742	3,316	4,997	4,751	4,069	682	4,457
Accessory, tire, battery dealers.....	6,581	128,064	7,670	11,291	13,651	12,430	1,201	14,225
Other automotive.....	412	8,468	461	721	714	635	79	810
<b>Filling Stations.....</b>	<b>89,586</b>	<b>1,149,058</b>	<b>99,576</b>	<b>103,871</b>	<b>88,936</b>	<b>71,847</b>	<b>17,089</b>	<b>69,795</b>
<b>Lumber—Building Group.....</b>	<b>11,107</b>	<b>369,592</b>	<b>14,066</b>	<b>23,688</b>	<b>33,310</b>	<b>27,028</b>	<b>6,282</b>	<b>35,098</b>
Lumber and building-materials dealers.....	5,842	283,444	7,802	14,385	23,561	19,230	4,331	24,787
Heating—plumbing equipment dealers.....	1,537	30,007	1,885	2,924	4,206	3,254	952	4,498
Paint, glass, wallpaper stores.....	2,998	45,267	3,514	5,158	4,125	3,357	768	4,290
Electrical supply stores.....	730	10,874	865	1,221	1,418	1,187	231	1,523
<b>Hardware Group.....</b>	<b>16,854</b>	<b>393,690</b>	<b>21,179</b>	<b>28,620</b>	<b>29,088</b>	<b>25,273</b>	<b>3,815</b>	<b>28,130</b>
Hardware stores.....	12,640	254,504	15,741	21,438	19,686	17,162	2,524	18,622
Farm implement—tractor—hardware dealers.....	4,214	139,186	5,438	7,182	9,402	8,111	1,291	9,508
<b>Eating Places.....</b>	<b>60,082</b>	<b>701,212</b>	<b>70,373</b>	<b>71,113</b>	<b>180,669</b>	<b>157,007</b>	<b>23,662</b>	<b>113,541</b>
Restaurants, cafeterias, lunchrooms.....	37,099	567,610	45,460	52,075	160,311	141,325	18,986	100,379
Lunch counters and stands.....	20,463	120,655	22,200	17,040	18,494	14,496	3,998	12,146
Soft drink, juice, ice cream stands.....	2,520	12,947	2,713	1,998	1,864	1,186	678	1,014
<b>Drinking Places.....</b>	<b>54,966</b>	<b>604,393</b>	<b>60,424</b>	<b>72,464</b>	<b>87,246</b>	<b>67,321</b>	<b>19,925</b>	<b>64,513</b>
<b>Drug Stores.....</b>	<b>25,159</b>	<b>551,708</b>	<b>27,919</b>	<b>46,964</b>	<b>60,663</b>	<b>46,821</b>	<b>13,842</b>	<b>48,119</b>
Drug stores with fountain.....	17,541	423,564	19,562	33,776	49,327	38,448	10,879	38,020
Drug stores—other.....	7,618	128,144	8,357	13,088	11,336	8,373	2,963	10,099
<b>Liquor Stores (packaged goods).....</b>	<b>6,501</b>	<b>133,246</b>	<b>7,062</b>	<b>11,345</b>	<b>5,895</b>	<b>4,796</b>	<b>1,099</b>	<b>5,455</b>
<b>Other Retail Stores.....</b>	<b>63,809</b>	<b>977,979</b>	<b>73,289</b>	<b>97,103</b>	<b>88,215</b>	<b>68,736</b>	<b>19,479</b>	<b>82,402</b>
Fuel, ice, fuel-oil dealers.....	14,875	240,754	16,961	20,058	24,304	18,117	6,187	22,564
Hay, grain and feed stores.....	5,241	180,575	6,342	7,917	9,087	7,626	1,461	7,786
Farm and garden supply stores.....	1,298	30,959	1,543	1,872	2,236	1,766	470	1,923
Jewelry stores.....	6,189	115,170	7,191	13,750	9,607	8,467	1,140	11,663
Book stores.....	941	13,069	1,091	1,426	1,478	977	501	1,157
Stationery stores.....	1,595	21,608	1,841	2,452	1,951	1,471	480	1,690
Cigar stores, cigar stands.....	7,419	72,469	8,061	8,776	4,210	3,074	1,136	3,303
Florists.....	6,434	64,019	7,604	9,230	9,116	7,200	1,916	8,142
Gift, novelty, souvenir shops.....	2,602	20,096	3,025	2,835	2,010	1,455	555	1,460
News dealers.....	2,919	28,536	3,175	3,579	4,115	1,842	2,273	1,775
Office, school supply and equipment dealers.....	1,945	46,714	2,356	4,605	5,758	5,261	497	6,585
Opticians.....	2,368	22,518	2,611	5,591	2,586	2,064	522	3,043
Photographic supply—camera stores.....	462	10,858	524	924	1,047	922	125	1,087
Sporting goods stores.....	1,030	18,872	1,210	1,829	1,423	1,172	251	1,452
Other retail stores.....	8,493	91,762	9,758	12,059	9,487	7,322	2,165	9,192
<b>Second-hand Stores.....</b>	<b>9,227</b>	<b>61,884</b>	<b>10,416</b>	<b>10,827</b>	<b>8,643</b>	<b>7,065</b>	<b>1,578</b>	<b>7,501</b>

\* Employees and pay roll do not include the number or compensation of paid proprietors.

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TABLE 6L.—PAID PROPRIETORS AND FIRM MEMBERS, BY GEOGRAPHIC DIVISIONS AND STATES

[The data presented in this table are limited to proprietorships and partnerships having proprietors or firm members receiving a regular salary or drawing account. Excluded are incorporated businesses and those proprietor-owned stores whose proprietors are not paid a regular salary or drawing account.]

## UNITED STATES SUMMARY

DIVISION AND STATE	Number of stores	Sales (add 000)	PAID PROPRIETORS		NUMBER OF EMPLOYEES* (average for year)			Total pay roll*
			Number	Salary or withdrawal (add 000)	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	840,755	\$11,826,410	731,856	\$905,860	1,108,341	908,748	199,593	\$951,073
<b>GEOGRAPHIC DIVISIONS:</b>								
New England.....	55,223	943,004	61,407	81,450	86,298	87,722	18,576	74,075
Middle Atlantic.....	188,702	2,945,186	192,313	280,108	243,428	202,454	40,994	222,580
East North Central.....	131,856	2,431,600	150,896	187,731	232,308	185,495	46,813	196,313
West North Central.....	72,894	1,284,538	85,658	90,095	124,138	99,951	24,187	92,656
South Atlantic.....	60,742	1,046,909	67,833	72,723	114,202	96,698	17,504	80,793
East South Central.....	24,525	486,415	28,105	29,659	48,843	41,120	7,723	32,733
West South Central.....	54,045	990,215	60,900	64,401	107,056	92,059	15,017	75,595
Mountain.....	21,770	445,894	25,339	29,983	40,135	32,843	7,292	35,691
Pacific.....	51,218	1,272,649	61,405	89,710	111,953	90,448	21,487	120,837
<b>New England:</b>								
Maine.....	3,210	60,606	3,617	4,308	5,501	4,612	889	4,279
New Hampshire.....	3,299	67,163	3,701	4,588	6,018	5,106	912	5,294
Vermont.....	1,642	40,719	1,930	2,439	3,806	3,155	651	3,149
Massachusetts.....	50,201	490,229	35,454	44,139	47,023	35,808	11,215	40,079
Rhode Island.....	6,818	100,941	7,438	9,605	9,055	6,965	2,070	7,575
Connecticut.....	10,055	183,344	11,267	16,373	14,915	12,076	2,839	13,699
<b>Middle Atlantic:</b>								
New York.....	95,575	1,611,254	110,437	150,068	121,184	101,886	19,298	115,733
New Jersey.....	30,018	481,811	32,807	45,173	38,509	29,114	7,395	32,697
Pennsylvania.....	43,111	872,121	49,069	64,867	85,735	71,454	14,301	73,950
<b>East North Central:</b>								
Ohio.....	20,274	458,141	23,956	31,893	42,787	34,781	8,026	36,756
Indiana.....	8,173	204,843	10,037	12,592	20,500	16,887	3,613	16,756
Illinois.....	39,411	691,914	44,941	55,248	69,140	56,201	12,939	60,506
Michigan.....	38,321	665,266	42,979	54,361	66,033	55,460	12,573	56,481
Wisconsin.....	25,657	411,456	28,783	33,637	34,048	24,386	9,662	28,034
<b>West North Central:</b>								
Minnesota.....	9,691	224,788	11,870	14,951	19,916	15,960	3,956	16,921
Iowa.....	20,057	557,634	22,891	24,161	33,189	26,711	6,478	24,114
Missouri.....	20,065	285,823	22,303	23,358	30,402	24,546	5,856	22,589
North Dakota.....	3,551	57,355	4,021	4,154	4,981	4,156	825	3,591
South Dakota.....	3,518	55,571	4,022	3,843	5,090	4,098	992	3,502
Nebraska.....	7,900	147,853	9,100	9,886	14,008	11,096	2,912	9,958
Kansas.....	8,112	155,714	9,451	9,784	16,552	13,384	3,168	12,181
<b>South Atlantic:</b>								
Delaware.....	2,134	55,335	2,509	2,633	3,123	2,558	595	2,318
Maryland.....	3,179	104,197	3,852	5,744	10,904	9,334	1,570	9,335
District of Columbia.....	1,891	63,140	2,229	4,290	6,685	6,054	631	6,452
Virginia.....	12,226	184,638	13,516	14,144	20,936	17,450	3,486	14,352
West Virginia.....	5,895	87,874	6,351	6,598	8,808	7,508	1,298	6,580
North Carolina.....	9,744	182,399	11,094	10,648	17,429	14,284	3,145	11,946
South Carolina.....	3,675	88,950	4,118	4,298	7,865	6,500	1,365	5,011
Georgia.....	13,632	197,915	14,918	14,228	23,054	19,661	3,373	15,674
Florida.....	8,568	142,461	9,466	10,144	15,420	13,389	2,031	11,125
<b>East South Central:</b>								
Kentucky.....	5,188	103,619	6,134	6,808	9,650	8,046	1,604	7,476
Tennessee.....	11,486	197,082	13,063	13,026	21,398	17,899	3,499	15,538
Alabama.....	3,938	88,144	4,629	5,170	9,864	8,328	1,536	6,504
Mississippi.....	3,713	77,570	4,259	4,655	8,111	6,847	1,264	5,213
<b>West South Central:</b>								
Arkansas.....	3,138	71,272	3,754	4,200	6,757	5,769	988	4,841
Louisiana.....	5,848	103,552	6,251	6,909	12,997	11,750	1,247	8,463
Oklahoma.....	9,988	170,045	11,316	11,472	17,865	14,937	2,928	13,506
Texas.....	35,271	645,546	39,579	41,820	69,437	59,583	9,854	48,983
<b>Mountain:</b>								
Montana.....	4,045	79,877	4,825	5,837	6,788	5,466	1,322	6,315
Idaho.....	2,127	54,012	2,523	3,175	4,408	3,629	777	4,092
Wyoming.....	1,676	37,975	1,956	2,561	3,100	2,584	516	2,949
Colorado.....	7,483	134,841	8,516	9,306	12,772	10,545	2,227	10,589
New Mexico.....	1,420	34,055	1,642	2,035	3,126	2,752	394	2,736
Arizona.....	758	28,919	944	1,520	2,627	2,224	403	2,840
Utah.....	3,774	59,986	4,289	4,525	5,865	4,499	1,366	4,870
Nevada.....	487	18,229	644	1,024	1,451	1,164	287	1,720
<b>Pacific:</b>								
Washington.....	9,132	184,148	10,821	15,768	16,061	11,945	4,118	15,944
Oregon.....	3,236	102,958	4,041	5,593	6,449	6,927	1,522	8,628
California.....	38,850	985,543	46,743	70,349	87,423	71,576	15,847	96,265

\* Employees and pay roll do not include the number or compensation of paid proprietors.

## CENSUS OF BUSINESS

## UNITED STATES SUMMARY

TABLE 7A.—ANALYSIS OF STOCKS ON HAND, BY KINDS OF BUSINESS

KIND OF BUSINESS	ALL STORES			STORES REPORTING STOCKS AT BEGINNING AND END OF YEAR, 1939			
	Number of stores	Total sales (add 000)	Stocks on hand, end of year, at cost (add 000)	Number of stores	Sales (add 000)	Stocks on hand at cost—	
						Beginning of year (add 000)	End of year (add 000)
<b>UNITED STATES TOTAL</b>	<b>1,770,355</b>	<b>\$42,041,790</b>	<b>\$5,116,583</b>	<b>372,772</b>	<b>\$29,637,835</b>	<b>\$3,653,940</b>	<b>\$3,829,975</b>
<b>Food Group</b>	<b>580,549</b>	<b>10,164,987</b>	<b>589,938</b>	<b>109,261</b>	<b>6,351,989</b>	<b>336,433</b>	<b>358,182</b>
Grocery stores (without fresh meats)	200,303	2,225,435	196,202	35,901	1,509,578	96,884	101,590
Combination stores (groceries-meats)	187,034	5,496,318	343,947	85,709	4,125,170	215,667	231,587
Dairy products stores, milk dealers	16,834	740,011	8,096	2,358	460,208	6,017	6,398
Meat markets, fish markets	42,360	750,797	8,507	3,319	214,902	5,478	5,594
Candy, nut, confectionery stores	48,015	295,300	14,602	1,940	65,557	3,015	3,169
Delicatessen stores	9,909	132,365	9,109	1,595	58,139	4,181	4,398
Fruit stores, vegetable markets	27,666	222,239	3,187	775	40,278	1,403	1,454
Bakeries, caterers	16,985	168,027	1,398	803	23,090	615	681
Egg and poultry dealers	6,532	63,550	670	97	6,980	294	312
Other food stores	4,911	71,125	4,420	766	48,287	2,681	3,001
<b>General Stores (with food)</b>	<b>39,888</b>	<b>810,342</b>	<b>174,130</b>	<b>10,674</b>	<b>568,419</b>	<b>103,479</b>	<b>106,535</b>
<b>General Merchandise Group</b>	<b>50,287</b>	<b>5,865,007</b>	<b>922,178</b>	<b>20,900</b>	<b>5,400,311</b>	<b>770,882</b>	<b>823,621</b>
Department stores	4,074	3,974,998	581,493	4,012	3,955,179	520,516	557,725
Dry goods and general merchandise stores	29,247	713,208	221,031	9,093	544,711	145,162	150,184
Variety stores	16,946	976,801	139,654	7,825	900,421	105,404	115,712
<b>Apparel Group</b>	<b>106,959</b>	<b>3,258,772</b>	<b>674,674</b>	<b>37,465</b>	<b>2,623,457</b>	<b>478,750</b>	<b>498,237</b>
Men's-boys' furnishings, hat stores	5,924	106,801	29,864	1,771	72,028	15,548	16,419
Men's-boys' clothing stores (and furnishings)	15,577	664,511	194,671	7,806	588,896	146,328	154,981
Family clothing stores	10,053	429,454	106,800	4,321	389,290	78,240	81,813
Women's ready-to-wear stores	25,820	1,009,494	127,752	9,000	855,994	90,206	94,845
Furriers, fur shops	2,214	94,133	18,781	968	77,922	14,868	15,153
Millinery stores	10,799	118,586	5,023	939	44,420	1,746	1,742
Women's accessories stores	6,494	100,563	17,319	1,502	61,965	8,786	9,403
Infants', other apparel stores	3,917	49,884	11,368	809	30,357	5,812	6,173
Custom tailors	5,674	66,282	10,149	675	32,062	5,969	6,106
Shoe stores (all kinds)	20,487	617,064	152,967	9,975	510,523	111,127	111,822
<b>Furniture—Household—Radio Group</b>	<b>52,827</b>	<b>1,735,257</b>	<b>366,761</b>	<b>20,321</b>	<b>1,439,837</b>	<b>280,190</b>	<b>293,826</b>
Furniture stores	19,902	975,157	215,375	9,588	865,650	170,455	180,466
Floor coverings, drapery stores	2,916	74,481	18,850	973	56,655	11,668	12,798
Other home-furnishings stores	9,096	152,286	49,798	1,278	94,416	36,000	36,066
Household appliance dealers	11,095	294,518	45,979	5,391	243,908	36,538	37,248
Radio—household appliance stores	6,907	190,180	28,968	2,618	145,970	18,631	20,122
Radio stores—other	2,911	48,675	9,793	473	34,840	6,698	7,126
<b>Automotive Group</b>	<b>60,132</b>	<b>5,548,687</b>	<b>554,960</b>	<b>34,086</b>	<b>5,081,817</b>	<b>452,970</b>	<b>478,730</b>
Motor-vehicle dealers (new)	33,609	4,810,245	449,098	24,883	4,458,710	385,805	406,009
Used-car dealers	6,980	193,790	25,985	1,963	139,050	14,328	16,204
Accessory, tire, battery dealers	18,525	523,685	75,611	6,988	419,849	50,558	53,808
Other automotive	1,018	20,967	4,268	252	14,228	2,479	2,709
<b>Filling Stations</b>	<b>241,858</b>	<b>2,822,495</b>	<b>99,401</b>	<b>23,929</b>	<b>934,485</b>	<b>45,673</b>	<b>47,777</b>
<b>Lumber—Building Group</b>	<b>39,667</b>	<b>1,781,205</b>	<b>399,055</b>	<b>20,855</b>	<b>1,558,381</b>	<b>328,698</b>	<b>356,232</b>
Lumber and building-materials dealers	25,067	1,478,459	332,297	16,868	1,359,584	292,672	300,673
Heating—plumbing equipment dealers	4,262	102,404	15,470	1,300	74,886	9,857	10,753
Paint, glass, wallpaper stores	8,480	152,673	35,012	2,373	105,262	21,028	21,528
Electrical supply stores	1,858	27,669	6,274	514	16,849	3,141	3,278
<b>Hardware Group</b>	<b>39,646</b>	<b>975,709</b>	<b>317,065</b>	<b>13,411</b>	<b>716,581</b>	<b>206,188</b>	<b>211,551</b>
Hardware stores	29,147	629,276	227,852	8,840	442,287	138,636	142,675
Farm implement—tractor—hardware dealers	10,499	344,433	89,211	4,571	274,294	67,550	68,856
<b>Eating Places</b>	<b>169,792</b>	<b>2,135,020</b>	<b>34,900</b>	<b>9,136</b>	<b>627,053</b>	<b>17,201</b>	<b>18,388</b>
Restaurants, cafeterias, lunch rooms	99,068	1,764,854	29,466	7,945	584,270	15,218	16,294
Lunch counters and stands	62,875	332,295	4,487	1,149	39,139	1,772	1,873
Soft drink, juice, ice cream stands	6,051	37,871	947	142	5,644	211	221
<b>Drinking Places</b>	<b>135,594</b>	<b>1,385,032</b>	<b>38,164</b>	<b>6,974</b>	<b>263,500</b>	<b>12,605</b>	<b>14,137</b>
<b>Drug Stores</b>	<b>57,903</b>	<b>1,562,502</b>	<b>304,863</b>	<b>23,333</b>	<b>1,168,424</b>	<b>189,007</b>	<b>191,589</b>
Drug stores with fountain	39,452	1,205,241	218,799	19,072	942,347	148,606	149,748
Drug stores—other	18,451	357,261	86,064	4,261	226,077	40,401	41,841
<b>Liquor Stores (packaged goods)</b>	<b>19,136</b>	<b>586,351</b>	<b>66,203</b>	<b>7,116</b>	<b>454,874</b>	<b>44,118</b>	<b>46,030</b>
<b>Other Retail Stores</b>	<b>172,375</b>	<b>3,496,437</b>	<b>543,135</b>	<b>33,952</b>	<b>2,445,110</b>	<b>373,031</b>	<b>386,194</b>
Fuel, ice, fuel-oil dealers	41,172	1,013,542	71,534	7,675	739,705	80,636	61,270
Hay, grain and feed stores	16,772	623,977	58,877	7,172	515,106	44,177	49,417
Farm and garden supply stores	4,915	155,312	21,496	1,308	115,673	17,147	18,176
Jewelry stores	14,559	361,595	182,599	3,945	268,636	111,661	114,173
Book stores	2,845	75,842	16,152	748	50,343	10,847	11,210
Stationery stores	3,497	58,814	12,933	574	37,177	7,707	7,830
Cigar stores, cigar stands	18,504	207,781	18,456	2,677	109,604	10,752	10,843
Florists	16,055	148,741	9,493	1,154	48,547	3,842	3,948
Gift, novelty, souvenir shops	7,429	53,588	17,076	474	21,747	5,639	5,744
News dealers	7,407	72,427	3,894	1,127	31,003	2,016	2,069
Office, school supply and equipment dealers	5,139	208,586	39,727	2,145	177,495	31,833	32,817
Opticians	5,995	80,587	6,770	830	25,402	3,312	3,468
Photographic supply—camera stores	1,112	32,543	6,412	355	25,432	4,194	4,681
Sporting goods stores	2,605	56,814	16,234	647	41,586	10,708	11,165
Other retail stores	24,369	368,428	81,480	3,321	237,452	48,561	49,563
<b>Second-hand Stores</b>	<b>23,982</b>	<b>138,007</b>	<b>41,140</b>	<b>1,359</b>	<b>55,597</b>	<b>16,717</b>	<b>17,166</b>

# RETAIL TRADE:1939

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TABLE 17B.—CITIES OF 10,000 TO 25,000 POPULATION

STORES, SALES, PERSONNEL, AND PAY ROLL—Continued

UNITED STATES SUMMARY

CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (average for year)	Total pay roll* (add 000)	CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (average for year)	Total pay roll* (add 000)
Laconia, N. H.	226	\$6,749	192	680	\$612	Monrovia, Calif.	232	\$5,333	214	439	\$492
Lafayette, La.	320	7,024	280	1,072	687	Monterey, Calif.	270	7,614	285	648	792
La Grange, Ga.	263	6,521	245	777	588	Morgantown, W. Va.	336	10,390	292	1,205	1,077
La Grange, Ill.	143	7,133	112	741	876	Morristown, N. J.	400	14,005	281	1,448	1,626
Lake Charles, La.	355	11,316	256	1,561	1,446	Moultrie, Ga.	181	4,244	157	496	370
Lakeland, Fla.	487	10,978	410	1,324	1,086	Moundsville, W. Va.	201	3,374	174	351	268
Lancaster, Ohio.	371	9,675	358	1,070	951	Mount Carmel, Pa.	284	4,191	249	416	322
Lansdowne, Pa.	85	4,194	63	465	458	Mount Clemens, Mich.	257	9,007	237	876	865
La Porte, Ind.	266	8,435	226	913	830	Mount Vernon, Ill.	297	7,936	279	870	722
Laramie, Wyo.	160	6,181	150	590	621	Mount Vernon, Ohio.	210	6,428	180	798	644
La Salle, Ill.	269	6,633	244	804	707	Munhall, Pa.	69	2,173	59	166	191
Latrobe, Pa.	183	4,647	158	561	450	Muscataine, Iowa.	339	8,344	327	989	766
Laurel, Miss.	303	7,454	247	951	687	Muskegon Heights, Mich.	158	3,815	160	365	356
Lawrence, Kans.	287	7,335	268	966	677	Nampa, Idaho.	203	6,620	178	714	679
Lawton, Okla.	307	8,234	293	966	759	Nanticoke, Pa.	429	6,574	394	585	454
Leavenworth, Kans.	354	6,769	340	938	733	Natchez, Miss.	271	5,426	263	826	541
Leominster, Mass.	271	6,652	217	738	678	National City, Calif.	117	2,544	105	192	184
Lewiston, Idaho.	208	9,157	200	856	907	Naugatuck, Conn.	233	4,895	190	430	453
Lewistown, Pa.	306	8,747	296	1,064	862	Neenah, Wis.	145	4,688	115	468	516
Lexington, N. C.	137	4,094	106	510	405	New Bern, N. C.	240	5,060	215	824	514
Lincoln, Ill.	230	5,391	230	693	563	Newburyport, Mass.	327	6,857	258	711	703
Lincoln Park, Mich.	160	4,265	149	408	335	New Castle, Ind.	269	7,489	228	875	766
Linden, N. J.	401	6,492	373	566	589	New Iberia, La.	230	4,815	226	707	492
Little Falls, N. Y.	200	4,535	162	470	412	New Kensington, Pa.	336	12,896	284	1,391	1,310
Lock Haven, Pa.	203	5,944	173	671	561	New Philadelphia, Ohio.	221	5,897	195	637	567
Lockport, N. Y.	380	12,695	331	1,291	1,346	Newton, Iowa.	158	5,116	146	580	442
Lodi, Calif.	262	6,972	273	521	597	Newton, Kans.	185	4,927	172	732	516
Lodi, N. J.	135	1,720	127	116	116	Niles, Mich.	215	5,757	182	614	542
Logan, Utah.	192	6,516	138	776	695	Niles, Ohio.	216	4,832	199	434	399
Logansport, Ind.	385	9,712	322	1,274	1,106	Norfolk, Nebr.	216	6,026	202	678	537
Long Branch, N. J.	368	7,641	301	722	791	Norman, Okla.	204	4,779	189	664	483
Longview, Tex.	288	8,661	252	967	912	North Adams, Mass.	339	10,045	328	1,094	1,041
Longview, Wash.	158	7,001	122	689	812	Northampton, Mass.	369	11,546	329	1,124	1,150
Lynbrook, N. Y.	294	8,540	234	720	797	North Braddock, Pa.	91	1,402	88	66	58
Lynwood, Calif.	142	2,872	137	211	187	North Little Rock, Ark.	396	7,315	347	750	620
Mahanoy City, Pa.	315	4,015	302	440	296	North Plainfield, N. J.	96	1,708	79	173	190
Mamaroneck, N. Y.	216	5,242	190	430	474	North Platte, Nebr.	219	7,691	206	896	770
Manhattan, Kans.	222	6,333	198	845	643	North Tonawanda, N. Y.	311	6,898	299	535	550
Manitowoc, Wis.	415	11,913	368	1,243	1,187	Norwich, Conn.	468	12,803	377	1,323	1,302
Mankato, Minn.	345	12,778	351	1,335	1,216	Nutley, N. J.	233	5,235	194	455	451
Maplewood, Mo.	235	8,433	172	801	728	Ogdensburg, N. Y.	277	6,300	243	677	605
Marietta, Ohio.	266	7,917	266	1,012	650	Oil City, Pa.	282	9,749	242	1,096	1,000
Marinette, Wis.	204	6,254	193	750	642	Okmulgee, Okla.	270	5,815	238	726	596
Marlborough, Mass.	244	5,006	220	505	480	Old Forge, Pa.	176	1,812	176	107	76
Marquette, Mich.	200	6,660	195	753	654	Olean, N. Y.	349	13,484	307	1,331	1,426
Marshall, Tex.	272	7,484	241	868	686	Olympia, Wash.	326	11,440	288	1,105	1,355
Marshalltown, Iowa.	330	11,055	308	1,236	1,019	Oneida, N. Y.	198	6,177	180	566	516
Marshfield, Wis.	185	5,716	174	542	495	Oneonta, N. Y.	238	8,229	197	898	955
Martinsburg, W. Va.	288	6,019	253	745	557	Ontario, Calif.	253	7,002	215	623	688
Martins Ferry, Ohio.	244	4,532	231	408	372	Orangeburg, S. C.	250	5,547	229	720	495
Martinsville, Va.	160	5,204	124	642	508	Oskaloosa, Iowa.	227	6,385	214	809	669
Massena, N. Y.	182	5,490	158	503	440	Ossining, N. Y.	247	6,379	221	521	592
Mattoon, Ill.	281	8,419	263	1,029	869	Oswego, N. Y.	377	8,373	352	793	746
Maywood, Calif.	163	2,926	164	226	233	Ottawa, Ill.	298	7,652	289	895	802
McAlester, Okla.	240	5,756	229	726	574	Ottawa, Kans.	194	4,277	183	548	349
McAllen, Tex.	249	6,255	224	752	651	Owosso, Mich.	246	8,197	212	989	901
McKees Rocks, Pa.	274	5,794	239	531	466	Painesville, Ohio.	207	8,304	155	898	840
Meadville, Pa.	306	11,648	282	1,276	1,252	Palestine, Tex.	252	5,212	246	651	503
Medford, Oreg.	256	9,741	231	978	1,029	Palo Alto, Calif.	246	11,905	240	1,169	1,492
Melrose Park, Ill.	141	2,869	126	278	269	Pampa, Tex.	246	8,544	222	907	846
Menasha, Wis.	141	3,208	127	287	276	Panama City, Fla.	144	3,738	126	400	335
Menominee, Mich.	141	2,591	137	274	245	Paris, Tex.	309	7,539	299	1,021	662
Merced, Calif.	247	9,508	246	835	1,002	Park Ridge, Ill.	98	4,301	74	405	425
Middlesborough, Ky.	138	3,953	115	448	366	Parma, Ohio.	144	2,869	126	219	206
Middletown, N. Y.	394	12,896	344	1,268	1,377	Parsons, Kans.	247	5,340	227	694	510
Midland, Mich.	166	6,000	167	542	528	Peabody, Mass.	329	6,360	286	681	665
Millville, N. J.	232	5,160	183	536	443	Peekskill, N. Y.	311	10,009	268	669	967
Mineola, N. Y.	201	6,385	175	444	514	Pekin, Ill.	285	6,779	278	778	710
Minot, N. Dak.	263	9,406	232	1,079	1,023	Peru, Ind.	232	5,424	238	770	618
Missoula, Mont.	356	14,475	334	1,404	1,613	Phenix City, Ala.	193	2,304	181	298	174
Mitchell, S. Dak.	242	6,738	200	798	672	Phillipsburg, N. J.	273	4,802	272	361	379
Moberly, Mo.	220	4,895	206	666	514	Phoenixville, Pa.	198	4,098	188	406	325
Modesto, Calif.	465	19,802	449	1,899	2,228	Pine Bluff, Ark.	456	10,677	432	1,348	1,041
Monessen, Pa.	271	5,436	255	592	428	Piqua, Ohio.	252	7,273	210	912	731
Monroe, Mich.	318	9,181	240	964	956	Pittsburg, Kans.	366	7,917	322	1,093	840

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

TABLE 17B.—CITIES OF 10,000 TO 25,000 POPULATION

## UNITED STATES SUMMARY

## STORES, SALES, PERSONNEL, AND PAY ROLL—Continued

CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (average for year)	Total pay roll* (add 000)	CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (average for year)	Total pay roll* (add 000)
Pittston, Pa.	352	\$7,136	344	931	\$808	South Portland, Maine	158	\$3,575	129	354	\$341
Plattsburgh, N. Y.	281	9,820	242	970	1,036	South River, N. J.	218	3,526	186	280	268
Pleasantville, N. J.	188	3,680	166	371	377	South St. Paul, Minn.	187	5,861	184	498	543
Plymouth, Pa.	273	3,520	254	324	243	Statesville, N. C.	211	5,292	166	820	566
Pocatello, Idaho	316	11,733	279	1,235	1,355	Staunton, Va.	245	8,010	189	1,014	829
Pomona, Calif.	457	13,050	417	1,320	1,442	Steelton, Pa.	184	2,367	171	214	180
Ponca City, Okla.	244	7,450	218	843	714	Sterling, Ill.	213	7,018	185	761	697
Poplar Bluff, Mo.	209	5,069	176	635	442	Stevens Point, Wis.	241	7,051	209	721	641
Port Chester, N. Y.	475	12,995	413	1,115	1,538	Stillwater, Okla.	210	5,518	225	716	501
Portsmouth, N. H.	289	10,328	244	1,022	1,010	Streator, Ill.	270	7,262	264	862	745
Pottstown, Pa.	431	11,307	402	1,167	1,036	Struthers, Ohio	108	2,580	106	216	212
Pottsville, Pa.	443	14,282	339	1,842	1,630	Suffolk, Va.	256	7,032	207	994	704
Provo, Utah	212	7,789	164	938	873	Summit, N. J.	202	7,073	154	661	749
Rahway, N. J.	283	6,235	255	551	629	Sunter, S. C.	268	8,677	206	1,210	845
Rapid City, S. Dak.	279	10,450	237	1,053	1,006	Sunbury, Pa.	273	7,113	219	951	791
Red Bank, N. J.	315	10,997	278	972	1,065	Sweetwater, Tex.	172	5,020	162	603	468
Redlands, Calif.	226	5,947	206	550	597	Swissvale, Pa.	128	2,714	120	237	187
Redondo Beach, Calif.	231	3,969	207	314	317	Tallahassee, Fla.	274	6,492	236	1,124	914
Redwood City, Calif.	229	7,179	217	585	752	Tamaqua, Pa.	227	4,021	206	496	400
Reidsville, N. C.	172	4,185	169	584	478	Temple, Tex.	290	6,918	283	841	592
Reno, Nev.	456	22,873	434	2,351	3,126	Terrell, Tex.	180	3,037	153	414	282
Rensselaer, N. Y.	143	3,065	133	227	223	Thomasville, Ga.	233	4,657	196	619	433
Richmond, Calif.	349	9,498	370	710	823	Thomasville, N. C.	119	2,856	98	345	243
Richmond Heights, Mo.	87	1,857	70	250	216	Tiffin, Ohio	311	7,726	280	893	787
Ridgefield Park, N. J.	136	3,066	122	211	238	Tonsawanda, N. Y.	211	4,707	190	522	450
Ridgewood, N. J.	158	6,550	93	592	772	Traverse City, Mich.	214	8,598	183	935	906
River Rouge, Mich.	225	7,451	204	658	751	Trinidad, Colo.	211	5,761	214	644	555
Rochester, N. H.	177	5,467	155	499	464	Twin Falls, Idaho	251	11,230	218	1,211	1,206
Rock Hill, S. C.	243	6,155	183	836	628	Two Rivers, Wis.	140	3,318	115	326	303
Rockville Centre, N. Y.	282	14,029	229	1,155	1,770	Uniontown, Pa.	409	19,027	330	2,304	2,187
Roselle, N. J.	126	2,104	112	149	161	University Park, Tex.	48	1,632	46	189	161
Roswell, N. Mex.	254	7,664	232	809	827	Urbana, Ill.	189	5,209	180	631	536
Rutherford, N. J.	173	6,354	126	549	706	Valdosta, Ga.	273	6,524	239	861	652
Rutland, Vt.	313	11,530	262	1,325	1,195	Vallejo, Calif.	385	12,202	348	1,121	1,350
St. Augustine, Fla.	314	5,082	275	687	526	Valley Stream, N. Y.	208	4,780	192	312	330
St. Charles, Mo.	192	3,939	177	444	383	Vancouver, Wash.	350	9,661	316	887	968
St. Clair Shores, Mich.	107	1,304	107	96	83	Vandergrift, Pa.	141	4,032	139	400	341
St. Cloud, Minn.	456	12,288	442	1,253	1,202	Vicksburg, Miss.	324	7,998	280	1,140	854
Salem, Ohio	246	7,469	220	634	728	Victoria, Tex.	250	7,803	221	951	739
Salina, Kans.	395	10,601	346	1,492	1,249	Vincennes, Ind.	358	9,471	342	1,141	977
Salinas, Calif.	368	14,282	360	1,250	1,576	Virginia, Minn.	218	7,487	186	772	777
Salisbury, Md.	301	10,417	288	1,056	1,056	Walla Walla, Wash.	504	11,747	274	1,337	1,501
Salisbury, N. C.	516	11,085	248	1,566	1,519	Wallingford, Conn.	239	4,509	218	399	397
San Buenaventura, Calif.	320	10,976	298	1,126	1,227	Warren, Pa.	225	13,248	210	1,345	1,310
Sandusky, Ohio	472	11,784	421	1,213	1,162	Watertown, S. Dak.	219	7,106	193	752	641
Sanford, Fla.	253	4,310	206	535	387	Watertown, Wis.	244	6,114	207	707	652
San Gabriel, Calif.	157	3,587	163	309	325	Waterville, Maine	284	9,670	245	1,105	999
San Leandro, Calif.	212	4,333	211	270	309	Watervliet, N. Y.	260	3,958	252	274	263
San Mateo, Calif.	307	8,549	302	821	1,027	Waukesha, Wis.	290	9,224	249	958	902
Santa Cruz, Calif.	419	11,001	421	995	1,102	Waycross, Ga.	332	7,743	285	1,062	730
Santa Fe, N. Mex.	231	8,021	207	985	1,004	Waynesboro, Pa.	161	4,129	133	490	372
Santa Rosa, Calif.	372	13,113	391	1,236	1,577	Webster Groves, Mo.	157	6,091	118	633	715
Sapulpa, Okla.	219	4,050	207	496	360	Wenatchee, Wash.	260	10,727	194	1,158	1,389
Sarasota, Fla.	271	7,042	247	776	687	Westbrook, Maine	142	3,478	118	318	292
Saratoga Springs, N. Y.	359	8,423	347	871	636	West Chester, Pa.	289	9,954	253	996	929
Sault Ste. Marie, Mich.	228	7,392	220	830	802	Westfield, Mass.	241	7,672	196	874	854
Scarsdale, N. Y.	80	4,116	46	351	478	Westfield, N. J.	163	6,415	138	580	644
Scottsbluff, Nebr.	206	6,741	197	861	797	West Frankfort, Ill.	196	3,671	159	409	348
Sedalia, Mo.	337	7,804	286	1,125	846	Wewoka, Okla.	183	3,752	172	437	354
Selma, Ala.	286	7,228	282	1,055	674	Whiting, Ind.	177	3,119	166	283	261
Seminole, Okla.	234	6,445	212	663	636	Whittier, Calif.	257	9,331	223	936	1,117
Shaker Heights, Ohio	109	5,237	74	562	627	Willimantic, Conn.	294	7,970	250	698	753
Shamokin, Pa.	374	8,811	365	950	785	Wilmette, Ill.	165	6,308	128	609	797
Shawnee, Okla.	414	10,214	389	1,308	1,085	Wilson, N. C.	511	7,914	272	1,063	761
Shelby, N. C.	188	5,854	168	710	481	Winchester, Va.	265	8,004	250	996	793
Shelbyville, Ind.	205	6,493	189	827	673	Winnetka, Ill.	94	5,061	88	456	576
Shelton, Conn.	132	1,987	120	135	157	Winona, Minn.	383	11,017	360	1,777	1,195
Shenandoah, Pa.	415	6,558	371	687	527	Wisconsin Rapids, Wis.	153	6,445	135	562	556
Sheridan, Wyo.	255	7,614	233	725	774	Woburn, Mass.	264	6,559	204	709	682
Sherman, Tex.	315	8,114	290	1,058	717	Wooster, Ohio	248	8,441	234	948	893
Shorewood, Wis.	92	3,169	81	271	287	Xenia, Ohio	203	5,446	178	613	554
South Charleston, W. Va.	91	2,754	85	255	252	Ypsilanti, Mich.	258	7,250	228	692	638
South Milwaukee, Wis.	167	2,927	166	220	193						
South Orange, N. J.	139	6,605	98	545	715						
South Pasadena, Calif.	175	3,942	152	355	389						

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



TABLE 17C.—SUMMARY OF METROPOLITAN DISTRICTS, RANKED IN ORDER OF RETAIL SALES IN 1939

UNITED STATES SUMMARY																		
METROPOLITAN DISTRICT	POPULATION 1940		Number of stores	RETAIL SALES 1939		Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	Total pay roll* (add 000)	METROPOLITAN DISTRICT	POPULATION 1940		Number of stores	RETAIL SALES 1939		Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	Total pay roll* (add 000)	
	Number	Rank		Amount (add 000)	Rank					Amount (add 000)	Number		Rank	Amount (add 000)				Rank
UNITED STATES TOTAL	151,669,275		1,770,555	\$42,041,790		1,613,675	4,600,217	\$4,529,499	Jacksonville.....	195,619	63	2,402	\$75,651	68	1,964	10,056	\$9,076	
Total 140 Districts.....	62,965,773		893,919	26,169,935		789,755	2,996,993	3,206,224	Davenport.....									
Percent of United States Totals.....	47.8		50.5	62.2		48.9	65.0	70.8	Rock Island-Moline.....	174,995	70	2,494	74,772	67	2,214	9,100	8,421	
New York-Northeastern									Utica-Rome.....	197,128	61	3,100	74,495	68	2,876	7,983	7,723	
New Jersey.....	11,690,520	1	182,568	4,915,462	1	161,184	494,828	609,357	Peoria.....	162,566	73	2,225	73,268	69	1,958	8,958	9,385	
Chicago.....	4,499,126	2	61,222	1,889,237	2	53,705	223,867	247,385	Harrisburg.....	173,567	71	2,645	68,501	70	2,313	8,381	8,134	
Los Angeles.....	2,904,596	3	46,600	1,364,812	3	42,715	150,375	172,877	Spokane.....	141,370	84	2,205	68,183	71	2,051	7,698	8,202	
Philadelphia.....	2,898,644	4	42,866	1,067,352	4	39,651	120,554	129,758	Duluth-Superior.....	157,098	75	2,412	67,998	72	2,214	8,065	8,341	
Boston.....	2,350,514	5	30,702	1,018,857	5	23,610	124,137	133,958	Reading.....	175,555	69	3,267	66,674	73	2,998	7,809	7,392	
Detroit.....	2,295,867	6	27,340	890,859	6	23,839	101,270	114,784	Tacoma.....	156,018	76	2,484	65,689	74	2,312	6,454	7,538	
San Francisco-Oakland.....	1,428,525	8	23,504	749,701	7	23,871	79,943	101,102	Binghamton.....	145,156	81	2,010	62,096	75	1,856	6,683	6,688	
Pittsburgh.....	1,994,060	7	21,988	690,942	8	19,923	79,243	81,940	Chattanooga.....	193,215	64	2,361	61,668	76	1,984	7,614	6,430	
Cleveland.....	1,214,943	10	16,745	507,152	9	13,820	58,467	65,484	Saginaw-Bay City.....	153,388	77	2,012	60,756	77	1,840	6,991	6,701	
St. Louis.....	1,367,877	9	20,267	508,851	10	18,076	61,055	62,681	San Jose.....	129,367	91	2,088	59,622	78	2,097	5,740	6,673	
Minneapolis-St. Paul.....	911,077	12	12,246	471,371	11	11,328	56,195	61,515	Fresno.....	97,504	110	1,820	58,804	79	1,733	6,048	6,796	
Washington.....	907,816	13	8,700	470,987	12	8,903	54,614	62,580	South Bend.....	147,022	80	2,019	58,407	80	1,791	6,663	7,099	
Baltimore.....	1,046,692	11	16,042	417,395	13	14,866	50,046	48,538	Fort Wayne.....	134,385	88	1,917	58,334	81	1,708	7,358	7,067	
Buffalo-Niagara Falls.....	857,719	14	12,527	339,017	14	11,461	37,419	37,995	Wheeling.....	196,340	82	2,765	57,398	82	2,378	6,866	6,209	
Milwaukee.....	790,358	15	11,592	335,605	15	10,277	36,414	40,345	Atlantic City.....	100,098	108	2,568	57,112	83	2,201	7,357	7,270	
Cincinnati.....	789,809	16	11,514	322,449	16	9,829	37,543	40,051	Phoenix.....	121,828	94	1,732	56,129	84	1,518	6,197	6,657	
Kansas City, Mo.--- Kansas City, Kans.---	654,093	18	8,814	285,352	17	7,742	37,129	35,837	Waterbury.....	144,822	82	2,122	55,551	85	1,740	5,600	6,230	
Providence.....	711,500	17	10,256	271,858	18	8,879	30,106	30,817	Wichita.....	127,308	92	1,995	55,127	86	1,803	7,709	6,422	
Seattle.....	452,639	24	7,630	224,527	19	6,942	25,285	30,327	Knockville.....	151,829	78	1,665	54,932	87	1,360	7,586	6,239	
Hartford-New Britain.....	502,193	22	6,866	224,005	20	5,621	23,315	27,000	Charleston, W. Va. ....	156,332	86	1,559	54,556	88	1,246	6,066	6,268	
Houston.....	510,397	21	6,258	212,037	21	5,647	24,875	24,267	Portland, Maine.....	106,586	105	1,509	54,275	89	1,110	6,430	6,894	
Portland, Oreg. ....	406,406	30	6,180	209,612	22	5,740	21,995	24,467	Beaumont-Port Arthur.....	158,608	85	1,845	53,828	90	1,590	6,596	6,019	
Albany-Schenectady--- Troy.....	451,575	27	7,164	199,031	23	6,647	21,122	22,249	Lancaster.....	132,027	90	2,670	53,555	91	2,423	6,193	5,590	
Indianapolis.....	455,357	23	5,747	196,617	24	4,813	26,461	26,089	Huntington, W. Va. --- Ashland, Ky. ....	170,979	72	2,130	52,469	92	1,840	6,098	5,489	
Atlanta.....	442,294	25	5,275	193,542	25	4,081	26,155	23,286	Evansville.....	141,614	83	1,924	51,622	93	1,698	6,354	6,049	
Denver.....	384,372	32	5,447	191,829	26	4,997	22,850	23,515	Lansing.....	110,556	103	1,376	51,610	94	1,162	6,472	6,565	
Dallas.....	376,548	33	4,982	185,073	27	4,454	22,676	22,479	Erie.....	134,039	89	2,000	50,992	95	1,893	5,914	5,648	
Rochester.....	411,970	28	5,612	184,962	28	5,006	20,520	22,265	Shreveport.....	112,225	101	1,378	50,642	96	1,149	6,669	5,975	
Columbus, Ohio.....	365,796	35	4,716	169,168	29	3,962	21,567	21,803	Racine-Kenosha.....	135,075	87	1,960	49,949	97	1,824	4,911	5,163	
Scranton-Wilkes-Barre.....	629,581	19	8,999	168,579	30	8,357	18,839	17,160	Little Rock.....	126,724	93	1,894	49,275	98	1,619	6,330	5,609	
New Orleans.....	540,030	20	7,313	165,126	31	6,532	24,326	19,759	Charlotte.....	112,966	99	1,196	48,369	99	902	7,048	6,240	
Springfield-Holyoke.....	394,623	31	5,644	162,364	32	4,672	18,297	18,934	Johnstown.....	151,781	79	1,523	47,903	100	1,351	5,748	5,117	
Louisville.....	434,408	26	5,474	151,553	33	4,775	18,796	17,616	Madison.....	79,549	124	1,210	46,635	101	959	5,614	5,778	
Toledo.....	341,663	37	4,251	143,913	34	3,626	16,651	18,108	Rockford.....	105,259	107	1,470	46,372	102	1,283	5,257	5,561	
Akron.....	349,705	36	4,462	141,039	35	3,741	15,428	16,579	Springfield, Ill. ....	89,484	115	1,255	42,534	103	1,106	5,797	5,412	
Youngstown.....	372,428	34	4,488	140,858	36	4,050	14,753	14,990	Roanoke.....	110,593	102	1,266	41,610	104	945	5,401	4,966	
Memphis.....	332,477	39	3,758	140,435	37	3,410	17,708	15,621	El Paso.....	115,801	96	1,533	40,978	105	1,468	5,510	4,833	
Miami.....	250,537	50	4,373	133,977	38	3,730	16,720	16,813	Austin.....	106,193	106	1,286	40,614	106	1,176	5,268	4,656	
New Haven.....	308,228	43	5,310	129,616	39	4,452	13,340	14,855	Sioux City.....	87,781	119	1,314	40,517	107	1,136	5,231	4,892	
Omaha-Council Bluffs.....	287,698	45	3,851	122,744	40	3,351	15,851	15,084	Stockton.....	79,537	123	1,400	40,098	108	1,527	5,781	4,456	
Worcester.....	306,194	44	3,953	122,357	41	3,076	13,426	14,358	Lincoln.....	88,191	118	1,115	39,763	109	918	5,546	4,853	
Birmingham.....	407,851	29	3,596	119,199	42	2,988	16,136	13,302	Hamilton-Middletown.....	112,686	100	1,503	38,992	110	1,357	4,056	4,028	
Allentown-Bethlehem--- Easton.....	325,142	41	5,124	117,640	43	4,715	13,487	12,687	Altoona.....	114,094	98	1,381	38,644	111	1,202	4,721	4,026	
Dayton.....	271,513	47	3,303	116,330	44	2,815	14,190	14,605	Kalamazoo.....	77,213	127	1,095	38,559	112	998	4,172	4,262	
Lowell-Lawrence--- Haverhill.....	334,969	38	5,110	116,514	45	4,344	13,672	13,154	York.....	92,627	112	1,370	37,001	113	1,254	4,274	3,690	
Syracuse.....	258,352	48	3,294	115,372	46	3,021	12,995	13,640	Savannah.....	117,970	95	1,603	36,405	114	1,480	5,136	3,923	
Norfolk-Portsmouth--- Newport News.....	330,396	40	4,210	113,978	47	3,475	15,631	13,399	Cedar Rapids.....	75,219	130	1,084	35,985	115	998	4,403	4,139	
Richmond.....	245,674	51	3,138	113,141	48	2,615	15,189	14,951	Terre Haute.....	83,370	121	1,385	35,685	116	1,212	4,379	4,061	
San Diego.....	256,568	49	3,989	109,828	49	3,723	11,513	13,020	Columbia.....	89,555	114	1,133	35,047	117	888	4,487	3,831	
San Antonio.....	319,010	42	4,437	108,887	50	3,947	15,657	12,914	Manchester.....	81,932	122	1,216	34,645	118	1,043	4,129	3,929	
Fort Worth.....	207,677	57	2,983	97,741	51	2,590	11,913	10,754	Mobile.....									

## CENSUS OF BUSINESS

UNITED STATES  
SUMMARY

TABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
GROCERY STORES (WITHOUT FRESH MEATS)					
(Stores with annual sales of \$20,000 or more)					
All stores.....		31,664			
Sales.....		\$1,315,024,000			
Commodity coverage.....		87.9 percent			
Total analyzed.....	23,180	\$892,702	\$892,702		100.0
Meats (except fresh), sea food, poultry.....	9,518	358,183	14,033	3.9	1.6
Fresh fruits and vegetables.....	21,428	799,249	124,502	15.6	13.9
Milk, eggs, dairy products, ice cream.....	22,786	876,501	111,124	12.7	12.5
Bread, bakery goods.....	22,798	871,370	61,208	7.0	6.9
Groceries and other foods (soft drinks, candy, nuts, canned goods, etc.).....	23,180	892,702	504,646	56.5	56.5
Beer, wine (bottled or canned).....	(1)	(1)	15,919	(1)	1.8
Liquors (packaged goods).....	(1)	(1)	5,273	(1)	.6
Other sales.....	13,749	524,090	55,997	10.7	6.2
(Stores with annual sales of less than \$20,000)					
All stores.....		168,639			
Sales.....		\$910,411,000			
Commodity coverage.....		54.5 percent			
Total analyzed.....	81,473	496,420	496,420		100.0
Meats (except fresh), sea food, poultry.....	46,322	278,623	24,346	8.7	4.9
Fresh fruits and vegetables.....	61,885	409,654	39,842	9.7	8.0
Other foods (soft drinks, candy, nuts, bakery goods, milk, eggs, canned goods, etc.).....	81,473	496,420	322,504	64.9	64.9
Beer, wine (bottled or canned).....	8,370	77,451	9,280	12.0	2.0
Liquors (packaged goods).....	634	7,141	1,086	14.5	.2
Cigars, cigarettes, tobacco.....	70,395	428,546	35,251	8.2	7.1
Meals and fountain or bar.....	2,385	16,687	2,008	12.0	.4
Gasoline, oil, tires, etc.....	24,035	141,097	31,969	22.7	6.4
Other sales.....	53,695	317,324	30,404	9.6	6.1
COMBINATION STORES (GROCERIES-MEATS)					
(Stores with annual sales of \$20,000 or more)					
All stores.....		68,617			
Sales.....		\$4,396,488,000			
Commodity coverage.....		77.6 percent			
Total analyzed.....	52,689	3,410,674	3,410,674		100.0
Meats (all kinds), sea food, poultry.....	52,689	3,410,674	945,905	27.7	27.7
Fresh fruits and vegetables.....	51,726	3,350,706	398,459	11.9	11.7
Milk, eggs, dairy products, ice cream.....	50,227	3,265,429	271,320	8.3	8.0
Bread, bakery goods.....	50,256	3,242,658	185,521	5.7	5.4
Groceries and other foods (soft drinks, candy, nuts, canned goods, etc.).....	52,689	3,410,674	1,413,450	41.4	41.4
Beer, wine (bottled or canned).....	(1)	(1)	27,309	(1)	.8
Liquors (packaged goods).....	(1)	(1)	12,123	(1)	.4
Other sales.....	24,470	1,894,702	158,607	8.4	4.6
(Stores with annual sales of less than \$20,000)					
All stores.....		118,417			
Sales.....		\$1,099,830,000			
Commodity coverage.....		76.2 percent			
Total analyzed.....	86,407	837,600	837,600		100.0
Meats (all kinds), sea food, poultry.....	86,407	837,600	244,692	29.2	29.2
Fresh fruits and vegetables.....	82,280	806,060	80,299	10.0	9.6
Other foods (soft drinks, candy, nuts, bakery goods, milk, eggs, canned goods, etc.).....	86,407	837,600	418,988	50.0	50.0
Beer, wine (bottled or canned).....	6,217	68,532	7,700	11.2	.9
Liquors (packaged goods).....	563	4,739	751	15.8	.1
Cigars, cigarettes, tobacco.....	64,515	628,952	41,684	6.6	5.0
Meals and fountain or bar.....	1,403	13,431	1,314	9.8	.2
Gasoline, oil, tires, etc.....	9,291	90,930	13,507	14.9	1.6
Other sales.....	39,691	385,266	28,667	7.4	5.4
DAIRY PRODUCTS STORES					
All stores..... 7,582					
Sales..... \$142,728,000					
Commodity coverage..... 51.0 percent					
Total analyzed.....	2,574	\$72,723	\$72,723		100.0
Milk and cream.....	1,370	52,891	21,350	40.4	29.3
Ice cream, frozen custard, etc.....	2,046	48,098	23,322	48.5	32.1
Other dairy products.....	1,286	53,978	15,608	28.9	21.5
Eggs.....	1,007	41,690	5,413	13.0	7.4
Groceries, bakery goods, fruit juices, soft drinks, etc.....	850	27,454	3,875	14.1	5.3
Meals and fountain.....	340	13,055	2,155	16.5	5.0
Other sales.....	(1)	(1)	1,000	(1)	1.4
MILK DEALERS					
All establishments..... 9,452					
Sales..... \$597,285,000					
Commodity coverage..... 79.7 percent					
Total analyzed.....	2,666	476,032	476,032		100.0
Milk and cream.....	2,666	476,032	429,183	90.2	90.2
Ice cream, frozen custard, etc.....	391	82,766	4,975	6.0	1.0
Other dairy products.....	1,413	384,197	33,785	8.8	7.1
Eggs.....	589	228,961	4,637	2.0	1.0
Groceries, bakery goods, fruit juices, soft drinks, etc.....	298	122,437	2,374	1.9	.5
Other sales.....	(1)	(1)	1,098	(1)	.2
MEAT MARKETS					
All stores..... 55,630					
Sales..... \$700,245,000					
Commodity coverage..... 63.2 percent					
Total analyzed.....	10,078	442,407	442,407		100.0
Meats (all kinds), sea food, poultry.....	10,078	442,407	425,246	96.1	96.1
Fresh fruits and vegetables.....	530	27,281	3,060	11.2	.7
Milk, eggs, dairy products, ice cream.....	1,918	93,806	6,992	7.5	1.6
Bread, bakery goods.....	846	42,072	1,143	2.7	.2
Groceries and other foods (soft drinks, candy, nuts, canned goods, etc.).....	1,768	82,341	5,168	6.3	1.2
Other sales.....	(1)	(1)	798	(1)	.2
FISH (SEA FOOD) MARKETS					
All stores..... 6,730					
Sales..... \$50,554,000					
Commodity coverage..... 45.5 percent					
Total analyzed.....	1,002	22,987	22,987		100.0
Fish, sea food.....	1,002	22,987	21,661	94.2	94.2
Fresh fruits and vegetables.....	219	2,277	508	22.3	2.2
Other foods (soft drinks, candy, bakery goods, milk, eggs, canned goods, etc.).....	304	3,208	458	14.2	2.0
Other sales.....	150	1,770	362	20.5	1.6
CANDY, NUT STORES					
All stores..... 4,625					
Sales..... \$40,200,000					
Commodity coverage..... 70.7 percent					
Total analyzed.....	1,472	28,419	28,419		100.0
Candy, nuts, confectionery.....	1,472	28,419	28,009	98.6	98.6
Groceries, fruits, soft drinks, dairy products, etc.....	68	1,094	149	13.6	.5
Cigars, cigarettes, tobacco.....	117	927	152	16.4	.5
Other sales.....	60	695	109	15.7	.4

For footnotes, see end of table.

TABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

UNITED STATES  
SUMMARY

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
CONFECTIONERY STORES							EGG AND POULTRY DEALERS—Con.						
All stores.....		43,390					Ice cream, frozen custard, other dairy products.....	33	\$2,013	\$396	19.7	1.4	
Sales.....		\$255,100,000					Groceries, bakery goods, fruit juices, soft drinks, etc.....	23	1,193	174	14.6	.6	
Commodity coverage....		40.1 percent					Other sales.....	38	1,968	530	18.8	1.2	
Total analyzed.....	16,758	\$102,328	\$102,328		100.0		GENERAL STORES (WITH FOOD)						
Candy, nuts, confectionery.....	16,758	102,328	30,548	29.9	29.9		(Stores with annual sales of \$20,000 or more)						
Delicatessen meats, salads, etc.....	1,016	6,681	687	10.3	.7		All stores.....		11,058				
Groceries, soft drinks, milk, bakery goods, fruits, etc.....	12,294	87,581	17,335	25.7	18.9		Sales.....		\$587,944,000				
Meats and fountain.....	8,087	68,229	21,131	31.9	20.8		Commodity coverage....		76.2 percent				
Cigars, cigarettes, tobacco.....	15,985	88,284	22,489	25.5	22.0		Total analyzed.....	8,758	448,274	448,274		100.0	
Beer, wine (bottled or canned).....	975	9,034	1,904	21.1	1.9		Foods of all kinds.....	8,758	448,274	255,549	52.5	52.5	
Other sales.....	(1)	(1)	8,234	(1)	8.0		Cigars, cigarettes, tobacco.....	7,200	346,890	17,283	5.0	5.9	
DELICATESSEN STORES							Meats and fountain or bar.....	170	21,579	969	4.5	.2	
All stores.....		9,909					Gasoline, oil, tires, etc.....	2,931	182,393	15,226	9.4	3.4	
Sales.....		\$152,365,000					Beer, wine (bottled or canned).....	289	19,871	755	3.8	.2	
Commodity coverage....		56.2 percent					Dry goods, apparel, clothing, shoes.....	8,758	448,274	108,788	24.3	24.3	
Total analyzed.....	5,761	74,371	74,371		100.0		Drugs, cosmetics, toiletries.....	5,050	259,551	6,486	2.5	1.4	
Delicatessen meats, salads, etc.....	5,761	74,371	24,025	32.3	32.3		Hardware, tools, paints, stoves, appliances.....	3,479	206,158	18,893	9.0	4.2	
Candy, nuts, confectionery.....	3,772	38,411	2,999	7.8	4.0		Farm and garden supplies, feed, seed, etc.....	2,390	130,546	13,816	10.6	5.1	
Groceries, soft drinks, milk, dairy products, bakery goods, fruits, vegetables.....	5,761	74,371	32,159	45.2	43.2		Farm implements, machinery, equipment.....	1,053	68,320	4,759	6.9	1.1	
Fresh meats, sea food, poultry.....	590	5,750	710	12.3	1.0		Furniture, floor coverings, etc.....	1,085	105,819	5,047	4.8	1.1	
Meats and fountain or bar.....	873	10,885	2,255	20.9	3.0		Other sales.....	(1)	(1)	20,723	(1)	4.6	
Cigars, cigarettes, tobacco.....	3,565	30,106	3,492	11.8	4.7		(Stores with annual sales of less than \$20,000)						
Beer, wine (bottled or canned).....	2,250	45,582	6,499	14.9	8.7		All stores.....		28,652				
Liquors (packaged goods).....	257	6,929	1,294	18.7	1.8		Sales.....		\$222,398,000				
Other sales.....	(1)	(1)	980	(1)	1.3		Commodity coverage....		52.8 percent				
FRUIT STORES, VEGETABLE MARKETS							Total analyzed.....	15,245	117,484	117,484		100.0	
All stores.....		27,688					Foods of all kinds.....	15,245	117,484	60,338	51.4	51.4	
Sales.....		\$222,398,000					Cigars, cigarettes, tobacco.....	13,660	105,312	7,295	6.9	6.2	
Commodity coverage....		55.9 percent					Meats and fountain or bar.....	206	1,862	153	8.2	.1	
Total analyzed.....	6,726	119,832	119,832		100.0		Gasoline, oil, tires, etc.....	7,429	61,589	10,350	16.8	8.8	
Fresh fruits and vegetables.....	6,726	119,832	108,951	90.9	90.9		Beer, wine (bottled or canned).....	564	3,795	518	8.4	.3	
Meats (all kinds), sea food, poultry.....	1,142	11,635	1,848	15.9	1.5		Other sales.....	15,245	117,484	39,030	35.2	35.2	
Other foods (soft drinks, candy, nuts, bakery goods, milk, eggs, dairy products, canned goods, etc.).....	3,896	38,260	7,018	18.3	5.9		DEPARTMENT STORES						
Cigars, cigarettes, tobacco.....	1,001	7,111	819	8.7	.5		All stores.....		4,074				
Beer, wine (bottled or canned).....	219	4,018	432	10.8	.4		Sales.....		\$5,974,998,000				
Other sales.....	(1)	(1)	984	(1)	.8		Commodity coverage....		69.7 percent				
BAKERIES, CATERERS							Total analyzed.....	1,465	2,770,582	2,770,582		100.0	
All stores.....		16,985					Total, main store.....	1,465	2,770,582	2,488,122	89.8	89.8	
Sales.....		\$168,027,000					Dry goods and small wares:						
Commodity coverage....		54.9 percent					Silks, velvets, rayons.....	1,285	2,587,444	32,551	1.3	1.2	
Total analyzed.....	3,048	92,241	92,241		100.0		Woolen dress goods.....	1,134	2,316,051	10,127	.4	.4	
Bakery goods, bread.....	2,978	88,854	85,935	94.7	91.0		Wash goods (cottons), linings.....	1,512	2,499,462	35,229	1.3	1.2	
Outside catering (all foods).....	105	5,460	4,145	75.9	4.5		Linens, domestics, sheetings.....	1,410	2,741,884	73,448	2.7	2.6	
Candy, nuts, confectionery.....	584	12,859	1,178	9.3	1.3		Patterns.....	1,500	2,598,698	4,618	.2	.2	
Delicatessen meats, salads, etc.....	98	2,896	269	10.0	.3		Blankets and comfortables.....	1,246	2,577,584	30,536	1.2	1.1	
Groceries, fruits, soft drinks, milk, dairy products.....	308	7,452	947	12.7	1.0		Laces, trimmings, embroideries, ribbons.....	1,085	2,380,252	10,128	.4	.4	
Other sales.....	(1)	(1)	1,771	(1)	1.9		Notions.....	1,577	2,699,426	35,080	1.3	1.3	
EGG AND POULTRY DEALERS							Art needlework, art goods.....	1,084	2,447,806	18,848	.8	.7	
All stores.....		6,552					Women's and children's apparel and accessories:						
Sales.....		\$65,350,000					Neckwear, scarfs, handkerchiefs.....	1,522	2,674,138	30,935	1.2	1.1	
Commodity coverage....		44.0 percent					Millinery.....	1,127	2,268,352	42,558	1.9	1.5	
Total analyzed.....	662	27,868	27,868		100.0		Gloves.....	1,589	2,714,668	28,634	1.1	1.0	
Eggs.....	325	15,912	3,275	23.5	11.8		Corsets and brassieres.....	1,412	2,740,885	38,369	1.4	1.4	
Poultry.....	644	26,952	23,551	87.4	84.5		Hosiery.....	1,457	2,767,487	92,278	3.3	3.3	
Milk and cream.....	15	757	142	18.8	.5		Knit underwear (all materials).....	1,155	2,541,577	27,078	1.2	1.0	
							Silk and mslin underwear, slips.....	1,590	2,708,454	51,685	1.9	1.9	
							Negligees, robes.....	1,159	2,450,728	18,114	.7	.6	
							Infants' wear.....	1,395	2,727,466	51,824	1.9	1.9	
							Handbags, small leather goods.....	1,285	2,660,609	33,724	1.3	1.2	
							Shoes.....	1,188	2,612,507	97,318	3.7	3.5	
							Coats, suits.....	1,280	2,532,809	82,064	5.5	5.0	
							Fur garments, furs.....	747	2,089,096	35,473	1.7	1.3	
							Dresses.....	1,311	2,554,298	114,366	4.9	4.1	

For footnotes, see end of table.

## CENSUS OF BUSINESS

UNITED STATES  
SUMMARY

TABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
DEPARTMENT STORES—Con.							DRY GOODS STORES—Con.						
Women's and children's apparel and accessories—Con.							Floor coverings, radio, household appliances, lamps, pictures, housewares....	172	\$50,696	\$2,746	8.9	2.9	
Blouses, skirts, sportswear.....	1,303	\$2,490,494	\$55,141	2.2	2.0		Other sales.....	174	29,507	1,109	3.8	1.2	
Girls' wear.....	1,213	2,446,054	38,137	1.6	1.4								
Aprons, house dresses, uniforms.....	1,186	2,380,670	37,413	1.6	1.3								
Men's and boys' wear:							GENERAL MERCHANDISE STORES WITH FOOD						
Men's clothing.....	811	2,408,622	85,135	3.5	3.1		All stores.....			2,737			
Men's furnishings (except hats, shoes).....	1,379	2,735,592	128,532	4.6	4.6		Sales.....			\$112,108,000			
Men's hats and caps.....	653	2,166,281	8,846	.4	.3		Commodity coverage.....			53.3 percent			
Boys' wear.....	1,295	2,682,937	51,881	1.9	1.8		Total analyzed.....	756	59,729	59,729		100.0	
Shoes.....	992	2,374,753	32,568	1.4	1.2								
Furniture and household:							Foods of all kinds, including candy, confectionery, beverages.....	756	59,729	15,466	25.9	25.9	
Furniture, beds, mattresses, springs.....	1,025	2,522,034	127,872	5.1	4.6		Men's clothing, furnishings (including boys').....	693	55,720	5,780	10.3	9.7	
Floor coverings.....	1,172	2,605,958	72,229	2.8	2.6		Women's apparel, accessories (including girls', infants').....	636	49,553	5,713	11.5	9.6	
Draperies, curtains, upholstery.....	1,347	2,700,455	77,050	2.9	2.8		Shoes and rubber footwear.....	669	54,027	4,910	9.1	8.2	
Lamps and shades.....	1,032	2,473,861	16,473	.7	.6		Dry goods and other soft goods, bedding, embroidery, needlework, patterns, notions, etc.....	690	54,823	6,328	11.5	10.6	
China and glassware.....	991	2,370,283	30,133	1.3	1.1		Furniture, floor coverings, radio, household appliances (refrigerators, washers, ironers, cleaners, etc.), lamps, pictures, housewares.....	459	46,637	4,324	9.3	7.2	
Household appliances (electric and gas).....	1,060	2,425,256	64,623	2.7	2.3		Building materials, hardware, paint, etc.....	466	45,513	5,157	11.3	8.6	
Stoves, ranges, burners, stokers.....	435	1,770,756	40,844	2.3	1.5		Drugs, medicines.....	222	10,848	220	2.0	.4	
Hardware, tools, paint, electrical spls.....	737	1,676,728	54,628	3.3	2.0		Cosmetics and toiletries.....	398	35,283	739	2.1	1.2	
Miscellaneous housewares.....	1,017	2,364,757	52,570	2.2	1.9		Cigars, cigarettes, tobacco.....	512	40,707	1,715	4.2	2.9	
Gift shop, pictures, frames, mirrors.....	907	2,341,505	15,249	.7	.5		Farm implements, supplies, feed, seeds, etc.....	414	33,152	4,504	13.6	7.5	
Radios, television sets, combinations.....	841	2,226,438	22,693	1.0	.8		Other sales.....	333	38,153	4,893	12.8	8.2	
Pianos, musical instruments, phonographs, records.....	514	1,440,913	5,580	.4	.2								
Restaurant and foods:							GENERAL MERCHANDISE STORES—OTHER						
Restaurant, luncheonette, fountain.....	480	1,928,964	38,521	2.1	1.4		All stores.....			10,882			
Candy.....	869	2,266,702	15,646	.7	.6		Sales.....			\$371,814,000			
Grocery and food departments of all kinds (including bottled soft drinks).....	557	1,323,018	45,480	3.4	1.6		Commodity coverage.....			60.0 percent			
Other sales:							Total analyzed.....	4,418	223,002	223,002		100.0	
Toilet articles, drug sundries.....	1,304	2,697,840	85,649	3.1	3.0								
Silverware, jewelry, cameras, optical.....	1,106	2,608,698	56,090	2.2	2.0		Men's clothing, furnishings (incl. boys').....	4,252	212,204	50,918	24.0	22.8	
Umbrellas, canes.....	1,010	2,310,462	4,510	.2	.2		Women's apparel, accessories (including girls', infants').....	4,272	214,541	64,734	30.2	29.0	
Books, magazines, stationery, philatelic goods.....	955	2,460,316	41,769	1.7	1.5		Shoes and rubber footwear.....	3,710	183,961	35,183	19.1	15.8	
Toys, sporting goods, bicycles.....	1,201	2,629,962	56,545	2.2	2.0		Dry goods and other soft goods, bedding, embroidery, needlework, patterns, notions, etc.....	4,259	214,193	50,220	23.4	22.5	
Luggage, trunks, bags, etc.....	1,040	2,485,994	12,601	.5	.4		Furniture, floor coverings, radio, household appliances (refrigerators, washers, ironers, cleaners, etc.), lamps, pictures, housewares.....	1,190	73,423	10,906	14.9	4.9	
Tires, auto accessories.....	503	1,037,584	35,885	3.3	1.2		Building materials, hardware, paint, etc.....	450	27,325	2,341	8.6	1.0	
Gasoline, oil, grease.....	77	402,871	2,729	.7	.1		Drugs, medicines.....	72	3,224	133	4.1	.1	
Building materials, millwork.....	101	441,723	7,117	1.6	.3		Cosmetics and toiletries.....	982	54,270	1,724	3.2	.8	
Farm implements and machinery.....	116	454,189	10,506	2.3	.4		Cigars, cigarettes, tobacco.....	70	5,877	268	4.6	.1	
Plants, cut flowers, seeds.....	521	1,220,278	6,566	.5	.2		Farm implements, supplies, feed, seeds, etc.....	255	16,242	571	3.5	.3	
Cigars, cigarettes, tobacco.....	258	1,243,360	8,709	.7	.3		Candy, confectionery, beverages.....	255	15,928	832	5.2	.4	
Beer, wine, liquors (packaged goods).....	49	409,362	7,558	1.8	.3		Other sales.....	909	68,579	5,192	7.6	2.3	
Beauty shop, barber shop, workrooms.....	477	1,825,204	30,120	1.7	1.1								
Not specified.....	(1)	(1)	18,619	(1)	.7		VARIETY STORES						
Total, basement or bargain annex.....	414	1,637,405	282,480	17.3	10.2		(Stores with annual sales of less than \$20,000)						
Dry goods, domestics, blankets.....	278	1,312,213	23,276	1.8	.9		All stores.....			9,439			
Hosiery, underwear, corsets, millinery, other accessories.....	343	1,538,858	59,131	3.8	2.1		Sales.....			\$73,988,000			
Coats, suits, furs.....	313	1,494,468	22,807	1.5	.8		Commodity coverage.....			34.2 percent			
Dresses.....	326	1,504,134	25,821	1.7	.9		Total analyzed.....	2,782	25,320	25,320		100.0	
Blouses, skirts, sportswear.....	224	1,329,710	11,036	.8	.4								
Girls' and infants' wear.....	241	1,406,970	17,530	1.2	.6		Apparel, clothing, accessories, shoes, dry goods.....	2,664	24,459	7,850	32.1	31.0	
Aprons, house dresses, uniforms.....	252	1,349,363	11,646	.9	.4		Household goods, music, etc.....	1,493	14,239	2,665	18.7	10.5	
Men's and boys' wear.....	292	1,465,423	44,616	3.0	1.6		Hardware, tools, paints, etc.....	1,787	17,356	2,350	13.5	9.3	
Shoes.....	271	1,511,859	31,552	2.1	1.2		Drugs, sundries, cosmetics, toiletries, etc.....	2,680	24,638	4,990	20.3	19.7	
Home furnishings of all kinds.....	178	1,155,484	28,501	2.3	1.0		Cigars, cigarettes, tobacco.....	220	1,665	157	9.4	.6	
Other basement, including second-hand merchandise.....	(1)	(1)	8,544	(1)	.3		Groceries, meats, all foods, including bottled soft drinks.....	772	7,799	855	11.0	3.4	
DRY GOODS STORES													
All stores.....							Jewelry, optical goods, cameras, toys, etc.....	2,453	22,457	3,330	14.8	13.2	
Sales.....							Stationery, books, magazines, newspapers.....	2,469	22,368	2,464	11.0	9.7	
Commodity coverage.....							Other sales.....	(1)	(1)	659	(1)	2.6	
Total analyzed.....	1,545	96,390	96,390		100.0								
Dry goods and other soft goods, bedding, embroidery, needlework, patterns, notions, etc.....	1,545	96,390	50,817	52.7	52.7								
Women's apparel, accessories (including girls', infants').....	923	70,448	33,002	46.8	34.2								
Men's furnishings (including boys').....	399	32,217	5,888	12.1	4.0								
Shoes and rubber footwear.....	379	26,557	3,862	14.5	4.0								
Cosmetics and toiletries.....	200	26,887	966	3.6	1.0								

For footnotes, see end of table.

TABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

UNITED STATES  
SUMMARY

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
VARIETY STORES—Con.					
(Stores with annual sales of \$20,000 or more)					
All stores.....		7,507			
Sales.....		\$902,853,000			
Commodity coverage.....		76.4 percent			
Total analyzed.....	5,472	\$689,695	\$689,695		100.0
Men's clothing, furnishings (including boys')..	3,447	328,749	21,988	6.7	3.2
Women's apparel, accessories (including girls', infants')..	5,362	686,458	114,766	16.7	16.6
Shoes and rubber footwear.....	2,466	287,329	7,656	2.7	1.1
Dry goods and other soft goods, bedding, embroidery, needlework, patterns, notions, etc..	5,371	678,858	113,729	16.8	16.5
Floor coverings, household appliances, lamps, pictures, housewares.....	4,894	665,213	57,095	8.6	8.3
Hardware, paint, building materials, etc.....	4,972	658,693	65,848	10.0	9.5
Drugs, medicines.....	423	13,812	796	5.8	.1
Cosmetics and toiletries.....	5,395	685,527	72,124	10.5	10.5
Farm supplies, feed, seeds, etc.....	2,609	477,155	5,412	1.1	.8
Foods of all kinds, including candy, confectionery, beverages.....	5,078	661,755	63,511	9.6	9.2
Other sales.....	4,501	657,472	166,770	25.4	24.2
(Stores with annual sales of \$20,000 or more—supplement)					
Total analyzed.....	2,695	577,497	577,497		100.0
Men's clothing, furnishings (including boys')..	1,284	242,556	16,372	6.8	2.8
Women's apparel, accessories (including girls', infants'):					
Neckwear, scarfs, handkerchiefs.....	2,689	572,440	10,621	1.9	1.8
Millinery.....	1,985	427,510	5,674	1.3	1.0
Gloves.....	621	108,695	1,712	1.6	.3
Hosiery.....	2,685	575,359	54,334	6.0	5.9
Knit underwear (all materials).....	806	158,677	2,535	1.6	.4
Silk and muslin underwear, slips.....	950	208,761	15,416	6.4	2.3
Handbags, small leather goods.....	268	47,849	1,203	2.5	.2
Shoes.....	1,107	224,596	5,254	2.3	.9
Coats, suits.....	300	56,320	1,995	5.5	.4
Dresses.....	604	135,128	6,724	5.1	1.2
Blouses, skirts, sportswear.....	429	75,175	810	1.1	.1
Girls' and infants' wear.....	971	190,518	10,444	5.5	1.8
Aprons, house dresses, uniforms.....	281	55,301	2,207	4.0	.4
Dry goods and other soft goods:					
Dry goods.....	2,577	556,496	28,463	5.1	4.9
Laces, trimmings, embroideries, ribbons.....	2,448	532,412	10,452	2.0	1.8
Notions.....	2,551	553,220	41,849	7.6	7.3
Art needlework, art goods.....	1,956	414,607	12,451	5.0	2.2
Home furnishings:					
Draperies, curtains, upholstery.....	194	50,405	1,235	2.4	.2
China and glassware.....	2,271	517,773	17,290	3.3	3.0
Household appliances (electric and gas).....	315	34,086	961	2.8	.2
Miscellaneous housewares.....	2,614	566,015	20,625	3.6	3.6
Gift shop, pictures, frames, mirrors.....	1,027	182,892	5,320	1.8	.6
Sheet music, phonograph records.....	952	217,697	1,593	.6	.2
Hardware, tools, paints, electrical supplies.....	2,625	561,264	56,455	10.1	9.8
Toilet articles, drug sundries.....	2,691	576,619	57,848	10.0	10.0
Garden supplies, plants, cut flowers, seeds.....	2,121	453,670	5,069	1.1	.9
Foods of all kinds:					
Candy.....	2,561	556,571	39,984	7.2	6.9
Grocery and food departments (including bottled soft drinks).....	2,025	442,788	11,632	2.6	2.0
Other sales:					
Silverware, jewelry, cameras, optical goods.....	2,611	563,831	11,506	2.0	2.0
Books, magazines, stationery, philatelic goods.....	2,653	569,483	45,869	8.1	7.9
Toys, sporting goods.....	2,676	575,266	27,472	4.8	4.8
Luggage, trunks, bags, etc.....	460	77,556	675	.9	.1
Restaurant, luncheonette, fountain.....	1,911	472,265	47,848	10.1	8.3
Not specified.....	2,178	470,239	21,801	4.6	3.8

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
MEN'S-BOYS' FURNISHINGS, HAT STORES					
All stores.....		5,924			
Sales.....		\$108,801,000			
Commodity coverage.....		63.0 percent			
Total analyzed.....	1,779	\$68,588	\$68,588		100.0
Men's and boys' furnishings, hats.....	1,779	68,588	66,871	97.5	97.5
Shoes and rubber footwear.....	195	6,428	1,139	17.7	1.7
Other sales.....	65	2,855	578	20.2	.8
MEN'S-BOYS' CLOTHING STORES (AND FURNISHINGS)					
All stores.....		15,577			
Sales.....		\$354,511,000			
Commodity coverage.....		76.2 percent			
Total analyzed.....	6,824	506,136	506,136		100.0
Men's and boys' clothing.....	6,824	506,136	350,946	69.3	69.3
Men's and boys' furnishings, hats.....	5,248	358,136	124,305	34.7	24.6
Hosiery.....	1,088	62,809	2,359	3.8	.5
Shoes and rubber footwear.....	3,058	197,339	24,937	12.6	4.9
Other sales.....	504	50,740	3,589	7.1	.7
FAMILY CLOTHING STORES					
All stores.....		10,053			
Sales.....		\$429,454,000			
Commodity coverage.....		63.7 percent			
Total analyzed.....	2,695	275,756	275,756		100.0
Men's and boys' clothing.....	2,693	275,756	78,612	28.7	28.7
Men's and boys' furnishings, hats.....	2,271	247,527	58,529	14.8	13.4
Women's and misses' coats, suits.....	2,379	251,003	55,122	14.0	12.8
Women's and misses' dresses.....	2,529	255,201	59,785	15.6	14.5
Fur garments, furs.....	675	135,756	6,710	4.9	2.5
Hosiery.....	2,128	223,855	9,550	4.3	3.5
Millinery.....	1,650	175,535	5,233	3.0	1.9
Corsets, brassieres, etc.....	1,191	139,750	2,924	2.1	1.1
Handbags, underwear, and other accessories.....	1,998	211,250	16,671	7.9	6.1
Shoes and rubber footwear.....	2,018	214,876	27,769	12.9	10.1
Infants' wear.....	1,059	115,755	3,550	2.9	1.2
Other sales.....	737	139,021	11,481	8.3	4.2
WOMEN'S READY-TO-WEAR STORES					
All stores.....		25,820			
Sales.....		\$1,009,494,000			
Commodity coverage.....		76.6 percent			
Total analyzed.....	8,190	775,505	773,505		100.0
Women's and misses' coats, suits.....	6,842	716,450	187,524	26.2	24.2
Women's and misses' dresses.....	8,034	763,814	315,364	41.3	40.8
Fur garments, furs.....	2,090	396,684	38,707	9.7	5.0
Hosiery.....	4,508	531,722	37,028	7.0	4.8
Millinery.....	5,169	392,656	26,283	6.7	3.4
Corsets, brassieres, etc.....	2,488	385,946	15,505	4.0	2.0
Handbags, underwear, and other accessories.....	4,983	578,022	96,788	16.7	12.5
Shoes and rubber footwear.....	623	187,007	18,899	10.1	2.4
Infants' wear.....	567	169,954	8,273	4.9	1.1
Men's and boys' clothing, furnishings, hats.....	125	105,704	6,872	6.6	.9
Other sales.....	1,070	296,558	22,282	7.5	2.9
FURRIERS, FUR SHOPS					
All stores.....		2,214			
Sales.....		\$94,133,000			
Commodity coverage.....		84.5 percent			
Total analyzed.....	1,037	79,518	79,518		100.0
Fur garments, furs.....	1,037	79,518	65,013	81.7	81.7
Women's and misses' coats, suits.....	61	12,399	2,278	18.4	2.9
Service receipts.....	689	57,533	11,144	19.4	14.0
Other sales.....	(1)	(1)	1,063	(1)	1.4

For footnotes, see end of table.

## CENSUS OF BUSINESS

UNITED STATES  
SUMMARY

TABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>MILLINERY STORES</b>					
All stores.....	10,799				
Sales.....	\$118,586,000				
Commodity coverage.....	65.5 percent				
Total analyzed.....	3,398	\$77,639	\$77,639	100.0	
Millinery.....	3,398	77,639	75,775	97.6	97.6
Handbags, underwear, and other accessories.....	425	9,416	1,225	13.0	1.6
Hosiery.....	110	2,218	306	13.8	.4
Other sales.....	56	1,305	353	25.6	.4
<b>CORSET AND LINGERIE SHOPS</b>					
All stores.....	2,338				
Sales.....	\$27,958,000				
Commodity coverage.....	46.6 percent				
Total analyzed.....	337	13,033	13,033	100.0	
Corsets, brassieres, etc.....	313	11,544	6,256	54.2	48.0
Handbags, underwear, and other accessories.....	222	10,080	4,881	48.4	37.4
Hosiery.....	188	8,239	1,483	18.0	11.4
Women's and misses' dresses.....	18	1,597	149	10.7	1.1
Infants' wear.....	12	586	151	25.8	1.2
Other sales.....	23	1,257	113	9.0	.9
<b>HOSIERY SHOPS</b>					
All stores.....	2,295				
Sales.....	\$35,307,000				
Commodity coverage.....	75.4 percent				
Total analyzed.....	752	25,898	25,898	100.0	
Hosiery.....	752	25,898	22,261	85.9	85.9
Handbags, underwear, and other accessories.....	299	11,571	2,847	24.6	11.0
Corsets, brassieres, etc.....	152	5,603	580	10.0	2.2
Other sales.....	77	2,100	230	11.0	.9
<b>INFANTS' WEAR SHOPS</b>					
All stores.....	625				
Sales.....	\$13,436,000				
Commodity coverage.....	67.3 percent				
Total analyzed.....	184	9,045	9,045	100.0	
Infants' wear.....	184	9,045	8,315	91.9	91.9
Hosiery.....	22	708	51	7.2	.6
Handbags, underwear, and other accessories.....	18	608	51	8.4	.6
Shoes and rubber footwear.....	13	863	72	8.3	.8
Other sales.....	(1)	(1)	558	(1)	6.1
<b>CUSTOM TAILORS</b>					
All stores.....	5,674				
Sales.....	\$66,282,000				
Commodity coverage.....	50.4 percent				
Total analyzed.....	735	33,386	33,386	100.0	
Custom-made men's wear.....	705	32,263	30,492	94.5	91.3
Custom-made women's apparel.....	88	3,947	1,312	33.2	3.9
Men's and boys' ready-made clothing.....	41	1,819	497	27.3	1.5
Accessories and shoes.....	59	3,712	390	10.5	1.2
Service receipts.....	148	7,887	588	7.5	1.8
Other sales.....	(1)	(1)	107	(1)	.3
<b>MEN'S SHOE STORES</b>					
All stores.....	2,472				
Sales.....	\$78,770,000				
Commodity coverage.....	83.2 percent				
Total analyzed.....	1,669	65,541	65,541	100.0	
Men's, boys', youths' leather footwear.....	1,669	65,541	59,458	90.7	90.7
<b>MEN'S SHOE STORES—Con.</b>					
Women's, girls', misses' leather footwear.....	301	\$13,960	\$348	2.5	.5
Rubber footwear.....	1,276	48,527	810	1.7	1.2
Hosiery, bags, other accessories.....	1,365	55,450	4,268	7.7	6.5
Other sales.....	946	38,332	681	1.8	1.1
<b>FAMILY SHOE STORES</b>					
All stores.....	15,280				
Sales.....	\$384,158,000				
Commodity coverage.....	67.0 percent				
Total analyzed.....	5,577	257,504	257,504	100.0	
Men's, boys', youths' leather footwear.....	5,577	257,504	86,262	33.5	33.5
Women's, girls', misses' leather footwear.....	5,577	257,504	134,214	52.1	52.1
Rubber footwear.....	5,036	213,761	12,132	5.7	4.7
Hosiery, bags, other accessories.....	4,510	212,834	22,277	10.5	8.7
Other sales.....	1,129	58,675	2,619	4.5	1.0
<b>WOMEN'S SHOE STORES</b>					
All stores.....	2,735				
Sales.....	\$154,158,000				
Commodity coverage.....	85.8 percent				
Total analyzed.....	1,816	132,203	132,203	100.0	
Women's, girls', misses' leather footwear.....	1,816	132,203	111,335	84.2	84.2
Rubber footwear.....	765	57,718	884	1.5	.7
Hosiery, bags, other accessories.....	1,136	102,986	19,590	19.0	14.8
Other sales.....	109	9,130	594	4.3	.5
<b>FURNITURE STORES</b>					
All stores.....	19,902				
Sales.....	\$975,157,000				
Commodity coverage.....	61.2 percent				
Total analyzed.....	6,072	595,944	595,944	100.0	
Furniture (except office), including mattresses and springs.....	6,072	595,944	348,288	58.4	58.4
Office furniture.....	769	84,659	2,376	2.8	.4
Floorcoverings.....	6,072	595,944	77,351	13.0	13.0
Draperies, upholstery, and curtains.....	1,829	277,773	17,461	6.3	2.9
China, glassware, crockery, kitchenware, brushes, etc.....	1,235	186,495	6,304	3.4	1.1
Pianos, musical instruments, music, phonographs, records.....	519	70,369	1,856	2.6	.3
Radio, television sets and parts.....	4,447	461,740	28,791	6.0	4.8
Household appliances (electric or gas).....	4,027	458,140	39,983	8.7	6.7
Silverware, objects of art.....	460	92,175	1,993	2.2	.5
Pictures, frames, lamps, and shades.....	4,113	411,959	10,048	2.4	1.7
Luggage, sporting goods, bicycles, toys.....	1,245	163,170	3,506	2.1	.6
Stoves, ranges (including electric and gas), burners, stokers.....	4,356	447,797	35,761	8.0	6.0
Hardware, tools, paint, glass, wallpaper.....	773	61,571	4,244	6.9	.7
Awnings, shades, tents, flags, banners.....	1,088	76,909	1,556	2.0	.3
Other sales.....	1,231	172,762	16,446	9.5	2.8
<b>FLOORCOVERINGS STORES</b>					
All stores.....	1,986				
Sales.....	\$58,618,000				
Commodity coverage.....	77.3 percent				
Total analyzed.....	711	45,330	45,330	100.0	
Floorcoverings.....	711	45,330	41,590	91.5	91.5
Furniture (except office), including mattresses and springs.....	71	9,054	806	8.9	1.8
Draperies, upholstery, and curtains.....	54	5,109	704	13.8	1.5
Awnings, shades, tents, flags, banners.....	79	4,646	671	14.4	1.5
Service receipts.....	101	6,219	1,085	17.4	2.4
Other sales.....	(1)	(1)	872	(1)	1.5

For footnotes, see end of table.



TABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued  
(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

UNITED STATES  
SUMMARY

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
<b>DRAPERY, CURTAIN, UPHOLSTERY STORES</b>							<b>RADIO—HOUSEHOLD APPLIANCE STORES</b>						
All stores..... 930							All stores..... 6,907						
Sales..... \$15,843,000							Sales..... \$190,180,000						
Commodity coverage..... 50.7 percent							Commodity coverage..... 58.8 percent						
Total analyzed.....	207	\$8,036	\$8,036		100.0		Total analyzed.....	1,983	\$111,830	\$111,830		100.0	
Draperies, upholstery, and curtains.....	207	8,036	7,170	89.2	89.2		Radio, television sets, parts.....	1,983	111,830	31,514	28.2	28.2	
Floorcoverings.....	24	931	207	22.2	2.6		Household appliances (electric or gas).....	1,983	111,830	53,380	47.7	47.7	
Pictures, frames, lamps, shades.....	18	738	90	12.2	1.1		Stoves, ranges (including electric and gas).....	1,390	75,376	10,459	13.9	9.4	
China, glassware, crockery, kitchenware, brushes.....	7	217	28	12.9	.4		Burners, stokers, air-conditioners.....	360	25,164	1,900	8.2	1.7	
Furniture, including mattresses and springs.....	16	650	121	18.6	1.5		Pianos, musical instruments, music, phonographs, records.....	581	22,960	1,953	8.5	1.7	
Other sales.....	(1)	(1)	420	(1)	5.2		Repairs and other services.....	632	35,901	2,676	7.9	2.4	
							Other sales.....	(1)	(1)	9,948	(1)	8.9	
<b>CHINA, GLASSWARE, METALWARE STORES</b>							<b>RADIO STORES</b>						
All stores..... 778							All stores..... 2,409						
Sales..... \$21,821,000							Sales..... \$22,901,000						
Commodity coverage..... 68.2 percent							Commodity coverage..... 44.8 percent						
Total analyzed.....	209	14,889	14,889		100.0		Total analyzed.....	181	10,252	10,252		100.0	
China, glassware, kitchenware, etc.....	209	14,889	11,744	78.9	78.9		Radio, television sets, parts.....	181	10,252	8,929	87.1	87.1	
Silverware, objects of art.....	49	5,556	1,041	18.7	7.0		Pianos, musical instruments, music, phonographs, records.....	34	2,055	333	16.2	3.3	
Pictures, frames, lamps, shades.....	49	5,099	474	9.3	3.2		Household appliances (electric or gas).....	22	1,630	96	5.9	.9	
Household appliances (electric or gas).....	35	4,385	692	15.8	4.6		Cameras, projectors, photo equipment and supplies.....	19	2,438	373	15.3	3.6	
Furniture, including mattresses and springs.....	24	1,538	132	8.6	.9		Luggage, sporting goods, bicycles, toys.....	11	333	81	24.3	.8	
Luggage, sporting goods, toys.....	19	806	103	12.8	.7		Repairs and other services.....	74	5,207	350	10.9	3.4	
Other sales.....	(1)	(1)	703	(1)	4.7		Other sales.....	(1)	(1)	90	(1)	.9	
<b>INTERIOR DECORATORS</b>							<b>RADIO—MUSICAL INSTRUMENT STORES</b>						
All stores..... 886							All stores..... 502						
Sales..... \$27,930,000							Sales..... \$25,774,000						
Commodity coverage..... 55.5 percent							Commodity coverage..... 60.4 percent						
Total analyzed.....	271	15,494	15,494		100.0		Total analyzed.....	184	15,564	15,564		100.0	
Furniture, including mattresses and springs.....	231	13,722	4,994	36.4	32.2		Radio, television sets, parts.....	184	15,564	4,978	32.0	32.0	
Draperies, upholstery, and curtains.....	268	15,350	5,990	39.1	38.7		Pianos, musical instruments, music, phonographs, records.....	184	15,564	8,775	56.4	56.4	
Floorcoverings.....	178	10,195	1,659	16.3	10.7		Household appliances (electric or gas).....	87	7,012	1,040	14.8	6.7	
Pictures, frames, lamps, shades.....	161	9,191	702	7.6	4.5		Cameras, projectors, photo equipment and supplies.....	11	1,375	104	7.6	.7	
Silverware, objects of art.....	79	4,969	451	9.1	2.9		Repairs and other services.....	62	5,951	364	6.1	2.3	
China, glassware, crockery, kitchenware, brushes.....	65	4,361	456	10.0	2.8		Other sales.....	(1)	(1)	305	(1)	1.9	
Hardware, tools, paint, glass, wallpaper.....	62	3,742	266	7.1	1.7								
Awnings, shades, tents, flags, banners.....	28	1,490	70	4.7	.5								
Service receipts.....	66	4,308	637	14.8	4.1								
Other sales.....	(1)	(1)	289	(1)	1.9								
<b>ANTIQUE SHOPS</b>							<b>MOTOR-VEHICLES DEALERS (NEW AND TRADE-IN)</b>						
All stores..... 3,324							All establishments..... 31,511						
Sales..... \$17,743,000							Sales..... \$4,292,716,000						
Commodity coverage..... 40.0 percent							Commodity coverage..... 89.4 percent						
Total analyzed.....	100	7,069	7,069		100.0		Total analyzed.....	22,689	3,836,562	3,836,562		100.0	
Furniture, including mattresses and springs.....	82	4,954	3,191	64.4	45.0		Motor vehicles, new.....	22,689	3,836,562	2,117,807	55.2	55.2	
Silverware, objects of art.....	79	5,094	2,805	55.1	39.8		Used cars and trucks.....	22,214	3,773,339	1,102,266	29.2	28.7	
China, glassware, crockery, kitchenware, brushes.....	34	1,996	340	17.0	4.8		Farm implements, machinery, equipment, tractors.....	627	103,991	3,077	3.0	.1	
Pictures, frames, lamps, shades.....	36	2,108	357	17.0	5.0		Gasoline, oil, grease.....	17,112	3,030,119	100,328	3.3	2.6	
Draperies, upholstery, and curtains.....	14	781	92	11.8	1.3		Tires, batteries, radios, auto supplies.....	19,967	3,515,498	278,396	7.9	7.2	
Other sales.....	(1)	(1)	304	(1)	4.3		Motorcycles, parts, and supplies.....	576	129,775	7,872	6.1	.2	
							Repairs, storage, and other services.....	17,677	3,244,772	214,467	6.6	5.6	
							Other sales.....	(1)	(1)	14,551	(1)	.4	
<b>HOUSEHOLD APPLIANCE DEALERS</b>							<b>MOTOR-VEHICLE—FARM IMPLEMENT DEALERS</b>						
All stores..... 11,095							All establishments..... 1,170						
Sales..... \$294,518,000							Sales..... \$88,607,000						
Commodity coverage..... 68.4 percent							Commodity coverage..... 75.2 percent						
Total analyzed.....	4,718	201,478	201,478		100.0		Total analyzed.....	766	66,616	66,616		100.0	
Household appliances (electric or gas).....	4,718	201,478	155,744	77.3	77.3		Motor vehicles, new.....	766	66,616	26,003	39.0	39.0	
Stoves, ranges (including electric and gas).....	2,828	121,149	28,667	23.7	14.2		Used cars and trucks.....	735	64,962	14,306	22.0	21.5	
Burners, stokers, air-conditioners.....	787	55,543	8,881	12.4	5.4		Farm implements, machinery, equipment, tractors.....	605	50,253	12,348	24.6	18.5	
Radio, television sets, parts.....	429	24,921	744	3.0	.4								
Repairs and other services.....	951	44,263	3,630	8.7	1.9								
Other sales.....	(1)	(1)	5,612	(1)	2.8								

For footnotes, see end of table.

## CENSUS OF BUSINESS

UNITED STATES  
SUMMARYTABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued  
(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>MOTOR-VEHICLE—FARM IMPLEMENT DEALERS—Con.</b>					
Gasoline, oil, grease.....	587	\$53,666	\$3,020	5.6	4.5
Tires, batteries, radios, auto supplies.....	854	59,754	5,770	9.7	8.7
Repairs, storage, and other services.....	535	50,865	3,362	6.6	5.1
Other sales.....	(1)	(1)	1,807	(1)	2.7
<b>MOTOR-VEHICLE DEALERS (RETAIL-WHOLESALE)</b>					
All establishments..... 928					
Sales..... \$428,922,000					
Commodity coverage..... 92.5 percent					
Total analyzed.....	827	595,912	595,912		100.0
Motor vehicles, new.....	827	595,912	264,526	66.8	66.8
Used cars and trucks.....	806	585,650	80,303	20.9	20.3
Farm implements, machinery, equipment, tractors.....	12	3,895	72	1.8	—
Gasoline, oil, grease.....	619	502,318	4,542	1.5	1.1
Tires, batteries, radios, auto supplies.....	750	569,264	28,565	7.7	7.2
Motorcycles, parts, and supplies.....	32	10,619	597	5.7	.1
Repairs, storage, and other services.....	687	536,221	16,861	5.0	4.5
Other sales.....	(1)	(1)	846	(1)	.2
<b>USED-CAR DEALERS</b>					
All establishments..... 6,980					
Sales..... \$193,790,000					
Commodity coverage..... 74.4 percent					
Total analyzed.....	2,175	144,246	144,246		100.0
Used cars and trucks.....	2,175	144,246	138,117	95.8	95.8
Motor-vehicles (new).....	152	11,188	2,218	19.8	1.5
Gasoline, oil, grease.....	149	7,525	891	11.8	.6
Tires, batteries, radios, auto supplies.....	258	14,900	1,619	10.9	1.1
Repairs, storage, and other services.....	241	15,055	967	6.4	.7
Other sales.....	(1)	(1)	454	(1)	.3
<b>ACCESSORY, TIRE, BATTERY DEALERS</b>					
All establishments..... 18,525					
Sales..... \$523,685,000					
Commodity coverage..... 75.6 percent					
Total analyzed.....	6,819	596,022	596,022		100.0
Tires, batteries, radios, auto supplies.....	6,819	596,022	518,027	80.3	80.3
Gasoline, oil, grease.....	4,017	274,091	43,062	15.7	10.9
Bicycles, parts, and supplies.....	1,054	62,995	3,495	5.5	.9
Repairs, and other services.....	3,202	210,686	18,874	9.0	4.7
Other sales.....	(1)	(1)	12,544	(1)	3.2
<b>MOTORCYCLE DEALERS</b>					
All establishments..... 513					
Sales..... \$8,619,000					
Commodity coverage..... 58.6 percent					
Total analyzed.....	107	5,048	5,048		100.0
Motorcycles, parts, and supplies.....	107	5,048	4,150	82.2	82.2
Bicycles, parts, and supplies.....	36	1,522	240	15.8	4.8
Gasoline, oil, grease.....	24	1,368	56	4.1	1.1
Tires, batteries, radios, auto supplies.....	14	754	52	6.9	1.0
Motorboats, canoes, etc.....	6	299	41	13.7	.8
Repairs, and other services.....	78	3,660	476	13.0	9.4
Other sales.....	(1)	(1)	33	(1)	.7
<b>AIRCRAFT DEALERS</b>					
All establishments..... 51					
Sales..... \$2,358,000					
Commodity coverage..... 84.5 percent					
Total analyzed.....	21	\$1,992	\$1,992		100.0
Aircraft for private (noncommercial) use.....	21	1,992	1,674	84.0	84.0
Gasoline.....	3	275	19	7.0	1.0
Repairs and service.....	13	1,281	291	22.7	14.6
Other sales.....	(1)	(1)	8	(1)	.4
<b>MOTORBOAT, YACHT DEALERS</b>					
All establishments..... 454					
Sales..... \$9,990,000					
Commodity coverage..... 66.2 percent					
Total analyzed.....	119	6,611	6,611		100.0
Motorboats, yachts, canoes, etc.....	119	6,611	5,648	85.4	85.4
Gasoline, oil, grease.....	29	1,893	151	7.7	2.0
Tires, batteries, radios, auto supplies.....	11	684	28	4.1	.4
Bicycles, parts, and supplies.....	5	163	36	22.1	.6
Motorcycles, parts, and supplies.....	5	217	23	10.6	.5
Repairs, storage, and other services.....	59	3,549	467	13.9	7.1
Other sales.....	(1)	(1)	278	(1)	4.2
<b>FILLING STATIONS</b>					
(Establishments with annual sales of \$20,000 or more)					
All establishments..... 35,574					
Sales..... \$1,509,869,000					
Commodity coverage..... 71.4 percent					
Total analyzed.....	28,571	935,002	935,002		100.0
Gasoline.....	28,571	935,002	704,509	75.3	75.3
Oil, grease.....	28,571	935,002	85,038	7.0	7.0
Fuel oil, kerosene.....	6,238	289,817	12,033	4.5	1.3
Tires, batteries, radios, auto supplies.....	24,943	824,694	87,096	10.6	9.3
Greasing, washing, and service receipts.....	17,620	595,794	46,641	8.0	5.0
Cabin or tourist room rental.....	136	4,260	333	7.8	—
Other sales.....	(1)	(1)	19,350	(1)	2.1
(Establishments with annual sales of less than \$20,000)					
All establishments..... 206,264					
Sales..... \$1,512,626,000					
Commodity coverage..... 75.8 percent					
Total analyzed.....	147,530	1,147,244	1,147,244		100.0
Gasoline.....	147,530	1,147,244	878,698	76.6	76.6
Oil, grease.....	147,530	1,147,244	77,962	6.8	6.8
Fuel oil, kerosene.....	58,318	475,542	10,697	2.2	.9
Tires, batteries, radios, auto supplies.....	82,245	772,208	59,823	7.7	5.2
Greasing, washing, and service receipts.....	74,059	696,670	49,160	7.0	4.3
Cabin or tourist room rental.....	5,726	36,696	5,583	14.4	.5
Meals and fountain or bar.....	8,435	57,050	7,888	13.7	.7
Beer, wine (bottled or canned).....	6,237	43,488	5,999	13.8	.5
Other sales.....	69,276	500,462	51,664	10.3	4.5
<b>LUMBER YARDS</b>					
All establishments..... 20,621					
Sales..... \$1,196,817,000					
Commodity coverage..... 84.5 percent					
Total analyzed.....	13,650	1,009,447	1,009,447		100.0
Building materials, roofing.....	13,509	997,592	736,077	73.8	72.9
Planing-mill products, cabinet work.....	7,241	578,364	120,423	20.8	11.9
Hardware, tools, paint, glass, wallpaper.....	9,817	694,617	75,313	10.8	7.5

For footnotes, see end of table.

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TABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

UNITED STATES  
SUMMARY

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B
	Num- ber	Sales of such stores	Amount reported	Per- cent column A	
LUMBER YARDS—Con.					
Coal, coke, wood, ice, fuel oil.....	4,571	\$285,507	\$56,399	19.8	5.6
Hay, grain, feed, fertilizers, farm and garden supplies.....	546	41,233	5,988	14.5	.8
Farm implements, machinery, and equipment.....	373	21,303	2,222	10.4	.2
Heating and plumbing equipment and supplies.....	718	66,064	4,826	7.3	.5
Other sales.....	(1)	(1)	8,221	(1)	.8
BUILDING-MATERIALS DEALERS					
All establishments.....	4,446				
Sales.....	\$281,642,000				
Commodity coverage.....	86.5 percent				
Total analyzed.....	2,263	243,586	243,586		100.0
Building materials, roofing.....	2,263	243,586	200,899	82.5	82.5
Planing-mill products, cabinet work.....	502	40,897	6,579	16.1	2.7
Hardware, tools, paint, glass, wallpaper.....	933	78,705	9,630	12.2	3.9
Coal, coke, wood, ice, fuel oil.....	750	87,379	17,561	20.1	7.2
Hay, grain, feed, fertilizers, farm and garden supplies.....	183	17,809	2,318	13.0	1.0
Farm implements, machinery, and equipment.....	96	10,576	888	8.4	.4
Heating and plumbing equipment and supplies.....	261	27,327	2,582	9.4	1.0
Other sales.....	(1)	(1)	3,129	(1)	1.3
HEATING—PLUMBING EQUIPMENT DEALERS					
All establishments.....	4,262				
Sales.....	\$102,404,000				
Commodity coverage.....	55.3 percent				
Total analyzed.....	926	56,607	56,607		100.0
Heating and plumbing equipment and supplies.....	736	44,206	33,733	76.3	59.6
Stoves, ranges (including electric and gas), burners, stokers.....	592	26,216	12,270	46.8	21.7
Household appliances (electric and gas).....	175	12,113	1,503	12.4	2.6
Lighting, electrical supplies (except household appliances).....	124	11,022	1,360	12.3	2.4
Hardware, tools, paint, glass, wallpaper.....	159	12,683	1,832	14.4	3.2
Building materials, roofing.....	97	7,760	608	7.8	1.1
Service receipts.....	305	16,501	3,061	18.6	5.4
Other sales.....	(1)	(1)	2,240	(1)	4.0
PAINT, GLASS, WALLPAPER STORES					
All stores.....	8,480				
Sales.....	\$152,673,000				
Commodity coverage.....	65.7 percent				
Total analyzed.....	2,371	100,266	100,266		100.0
Paint, glass, wallpaper, hardware, tools.....	2,371	100,266	97,361	97.1	97.1
Floor coverings, draperies, shades, furniture, etc.....	170	6,495	999	15.4	1.0
Other sales.....	(1)	(1)	1,906	(1)	1.9
ELECTRICAL SUPPLY STORES					
All stores.....	1,858				
Sales.....	\$27,669,000				
Commodity coverage.....	46.5 percent				
Total analyzed.....	253	12,856	12,856		100.0
Lighting, electrical supplies (except household appliances).....	253	12,856	9,912	77.1	77.1
Household appliances (electric and gas).....	120	6,479	1,212	18.7	9.4
Stoves, ranges (including electric and gas), burners, stokers.....	56	2,817	182	6.5	1.4
Heating and plumbing equipment and supplies.....	15	568	123	21.7	1.0
Hardware, tools, paint, glass, wallpaper.....	12	501	62	12.4	.5
Service receipts.....	86	3,858	910	23.6	7.1
Other sales.....	(1)	(1)	455	(1)	3.5
HARDWARE STORES					
All stores.....	29,147				
Sales.....	\$829,276,000				
Commodity coverage.....	55.9 percent				
Total analyzed.....	4,457	\$226,190	\$226,190		100.0
Hardware, tools, paint, glass, wallpaper.....	4,457	226,190	114,154	50.5	50.5
Farm implements, machinery, and equipment.....	1,862	97,718	10,169	10.4	4.5
Stoves, ranges (including electric and gas), burners, stokers.....	3,569	179,963	12,092	6.7	5.3
Heating and plumbing equipment and supplies.....	2,889	149,662	14,118	9.4	6.2
Lighting, electrical supplies (except household appliances).....	2,791	140,924	6,830	4.8	5.0
Household appliances (electric and gas).....	3,580	176,407	14,852	8.4	6.6
Furniture, floorcoverings, draperies, shades, etc.....	1,493	141,812	6,254	4.4	2.8
Other home furnishings (china, glassware, kitchenware, etc.).....	2,651	139,573	9,787	7.0	4.3
Hay, grain, feed, fertilizers, farm and garden supplies.....	1,325	72,352	4,166	5.8	1.8
Seeds, bulbs, and nursery stock.....	1,948	93,617	2,789	3.0	1.2
Building materials, roofing.....	2,782	146,867	16,662	11.4	7.4
Planing-mill products, cabinet work.....	132	9,982	890	8.9	.4
Coal, coke, wood, fuel oil, ice.....	273	14,245	752	5.3	.4
Gasoline, oil, grease.....	729	32,480	1,307	4.0	.6
Other sales.....	1,553	90,483	11,358	12.6	5.0
FARM IMPLEMENT—TRACTOR—HARDWARE DEALERS					
All establishments.....	10,499				
Sales.....	\$344,433,000				
Commodity coverage.....	87.3 percent				
Total analyzed.....	4,164	231,834	231,834		100.0
Farm implements, machinery, equipment, tractors.....	4,164	231,834	178,894	77.2	77.2
Hardware, tools, paint, glass, wallpaper.....	1,339	74,212	13,407	18.1	5.8
Stoves, ranges (including electric and gas), burners, stokers.....	670	33,300	1,596	4.8	.7
Heating and plumbing equipment and supplies.....	393	21,330	1,500	6.1	.6
Lighting, electrical supplies (except household appliances).....	294	16,985	352	2.1	.1
Household appliances (electric and gas).....	635	37,901	2,180	5.8	.9
Hay, grain, feed, fertilizers, farm and garden supplies.....	545	30,215	3,276	10.8	1.4
Seeds, bulbs, and nursery stock.....	467	26,464	1,974	7.5	.8
Building materials, roofing.....	417	22,726	2,265	10.0	1.0
Motor vehicles—new (cars and trucks).....	529	37,207	5,626	15.1	2.4
Used cars and trucks.....	404	28,421	1,913	6.7	.8
Gasoline, oil, grease.....	927	47,975	2,240	4.7	1.0
Repairs and other services.....	1,534	93,127	8,009	8.6	3.5
Other sales.....	(1)	(1)	8,612	(1)	3.8
RESTAURANTS, CAFETERIAS, LUNCHROOMS					
(Establishments with annual sales of \$20,000 or more)					
All establishments.....	21,269				
Sales.....	\$1,158,852,000				
Commodity coverage.....	89.0 percent				
Total analyzed.....	19,143	1,031,743	1,031,743		100.0
Sale of meals.....	19,143	1,031,743	823,315	79.8	79.8
Fountain or bar sales.....	8,480	498,393	121,579	24.4	11.8
Beer, wine (bottled or canned).....	4,149	175,587	18,226	10.4	1.8
Liquors (packaged goods).....	714	43,905	4,382	10.0	.4
Cigars, cigarettes, tobacco.....	11,248	620,813	32,511	5.2	3.1
Candy, soft drinks, groceries, or other foods.....	4,660	231,934	24,281	10.5	2.4
Other sales.....	1,505	92,523	7,449	8.1	.7

For footnotes, see end of table.

## CENSUS OF BUSINESS

TABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES  
SUMMARY

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
<b>RESTAURANTS, CAFETERIAS, LUNCHROOMS—Con.</b> (Establishments with annual sales of less than \$20,000)  All establishments..... 77,799 Sales..... \$806,002,000 Commodity coverage..... 67.3 percent  Total analyzed.....	49,720	\$408,113	\$408,113		100.0		<b>DRINKING PLACES—Con.</b> (Establishments with annual sales of less than \$20,000)  All establishments..... 121,242 Sales..... \$906,322,000 Commodity coverage..... 85.9 percent  Total analyzed.....	99,325	\$778,174	\$778,174		100.0	
Sale of meals.....	49,720	408,113	279,473	68.5	68.5		Beer, wine, liquors.....	99,325	778,174	809,925	78.4	78.4	
Fountain or bar sales.....	19,952	185,734	43,019	23.2	10.5		Sale of meals.....	63,007	554,665	88,240	18.5	11.3	
Beer, wine (bottled or canned).....	15,464	140,629	27,493	19.6	6.7		Cigars, cigarettes, tobacco.....	73,480	562,868	45,881	7.7	5.6	
Liquors (packaged goods).....	874	10,133	1,611	15.9	.4		Candy, soft drinks, groceries, or other foods.....	46,012	318,655	22,800	7.2	2.9	
Cigars, cigarettes, tobacco.....	58,775	322,927	28,612	8.9	7.0		Gasoline, oil, tires, etc.....	4,721	51,131	6,379	20.5	.8	
Candy, soft drinks, groceries, or other foods.....	30,210	229,656	22,259	9.7	5.5		Service receipts, including cabin or tourist room rental.....	7,510	57,541	5,440	9.5	.7	
Gasoline, oil, tires, etc.....	1,201	9,554	2,221	23.2	.6		Other sales.....	4,144	32,924	2,009	6.1	.3	
Service receipts, including cabins or tourist room rental.....	2,513	19,825	1,770	9.0	.4								
Other sales.....	2,935	24,458	1,655	6.8	.4								
<b>LUNCH COUNTERS AND STANDS</b>  All establishments..... 62,673 Sales..... \$352,295,000 Commodity coverage..... 68.9 percent  Total analyzed.....	54,583	228,877	228,877		100.0		<b>DRUG STORES WITH FOUNTAIN</b> (Stores with annual sales of \$20,000 or more)  All stores..... 19,828 Sales..... \$976,072,000 Commodity coverage..... 60.7 percent  Total analyzed.....	12,577	592,262	592,262		100.0	
Sale of meals.....	32,944	212,222	134,754	63.5	58.9		Prescriptions.....	12,425	584,373	56,018	9.6	9.4	
Fountain or bar sales.....	14,571	111,555	39,447	35.4	17.2		Drugs, medicines, chemicals, compounds.....	12,577	592,262	153,117	22.5	22.5	
Beer, wine (bottled or canned).....	6,912	48,032	9,492	19.8	4.1		Drug sundries, rubber goods, surgical supplies.....	12,577	592,262	61,126	10.3	10.3	
Liquors (packaged goods).....	298	3,368	568	18.9	.2		Toilet preparations, toilet articles, soaps.....	12,577	592,262	53,119	9.0	9.0	
Cigars, cigarettes, tobacco.....	23,657	139,591	15,731	11.3	6.9		Cigars, cigarettes, tobacco.....	12,443	586,538	94,533	16.1	16.0	
Candy, soft drinks, groceries, or other foods.....	22,941	117,270	24,464	20.9	10.7		Meals and fountain.....	12,577	592,262	119,630	20.2	20.2	
Other sales.....	2,798	21,563	4,421	20.7	2.0		Beer, wine (bottled or canned).....	3,065	170,665	6,559	3.8	1.1	
Gasoline, oil, tires, etc.....	1,338	6,228	1,583	25.4	.7		Liquors (packaged goods).....	3,667	205,736	27,607	13.4	4.7	
Service receipts, including cabin or tourist room rental.....	1,543	5,743	655	11.4	.3		Candy, nuts, groceries, etc.....	10,871	524,619	27,828	5.3	4.7	
Not specified.....	2,715	21,045	2,183	10.4	1.0		Other sales.....	3,392	195,310	12,525	6.4	2.1	
<b>SOFT DRINK, JUICE, ICE CREAM STANDS</b>  All establishments..... 8,051 Sales..... \$37,871,000 Commodity coverage..... 28.7 percent  Total analyzed.....	2,525	10,874	10,874		100.0		(Stores with annual sales of less than \$20,000)  All stores..... 19,624 Sales..... \$229,169,000 Commodity coverage..... 60.4 percent  Total analyzed.....	11,604	138,367	138,367		100.0	
Sale of meals.....	208	1,110	166	15.0	1.5		Prescriptions.....	10,366	127,793	16,712	13.1	12.1	
Fountain or bar sales.....	1,675	8,974	5,508	62.1	50.7		Drugs, sundries, cosmetics, toiletries, etc.....	11,804	138,367	58,241	40.7	40.7	
Beer, wine, liquors.....	216	1,068	214	20.0	2.0		Cigars, cigarettes, tobacco.....	11,297	135,074	19,698	14.6	14.2	
Cigars, cigarettes, tobacco.....	2,145	9,156	1,459	15.7	13.2		Meals and fountain.....	11,604	138,367	24,423	17.7	17.7	
Candy, soft drinks, groceries, or other foods.....	2,248	9,840	2,998	31.1	27.6		Beer, wine (bottled or canned).....	1,368	18,423	1,702	9.2	1.2	
Gasoline, oil, tires.....	98	307	78	25.4	.7		Liquors (packaged goods).....	1,279	18,592	3,551	18.2	2.4	
Service receipts, including cabin or tourist room rental.....	207	793	129	16.3	1.2		Other sales (including candy, nuts, etc.).....	11,604	138,367	16,240	11.7	11.7	
Other sales.....	522	2,447	342	14.0	3.1								
<b>DRINKING PLACES</b> (Establishments with annual sales of \$20,000 or more)  All establishments..... 14,352 Sales..... \$478,710,000 Commodity coverage..... 89.0 percent  Total analyzed.....	12,896	425,900	425,900		100.0		<b>DRUG STORES WITHOUT FOUNTAIN</b> (Stores with annual sales of \$20,000 or more)  All stores..... 4,425 Sales..... \$235,827,000 Commodity coverage..... 51.5 percent  Total analyzed.....	2,486	121,503	121,503		100.0	
Beer, wine, liquors.....	12,896	425,900	329,494	77.4	77.4		Prescriptions.....	2,318	112,041	14,070	12.6	11.6	
Sale of meals.....	10,315	347,551	89,927	20.1	18.4		Drugs, medicines, chemicals, compounds.....	2,486	121,503	40,660	33.5	33.5	
Cigars, cigarettes, tobacco.....	7,892	246,216	15,857	6.4	3.7		Drug sundries, rubber goods, surgical supplies.....	2,486	121,503	15,878	13.1	13.1	
Candy, soft drinks, groceries, or other foods.....	2,734	84,591	5,047	6.0	1.2		Toilet preparations, toilet articles, soaps.....	2,352	116,389	20,182	17.3	18.6	
Other sales.....	1,361	49,656	5,575	11.2	1.3		Cigars, cigarettes, tobacco.....	394	22,676	769	3.4	.6	
							Beer, wine (bottled or canned).....	649	30,724	4,962	16.2	4.1	
							Liquors (packaged goods).....	1,934	96,809	5,816	6.0	4.8	
							Candy, nuts, groceries, soft drinks, etc.....	664	51,650	3,301	10.4	2.7	
							Other sales.....						

For footnotes, see end of table.

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TABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

UNITED STATES  
SUMMARY

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
<b>DRUG STORES WITHOUT FOUNTAIN—Con.</b> (Stores with annual sales of less than \$20,000)							<b>HAY, GRAIN, AND FEED STORES (WITH GROCERIES)</b> All stores..... 1,860 Sales..... \$84,912,000 Commodity coverage..... 54.5 percent Total analyzed.....	571	\$35,352	\$35,352		100.0	
All stores..... 14,026							Hay, grain, and other feeds.....	571	35,352	18,965	56.5	56.5	
Sales..... \$121,434,000							Seeds, bulbs, and nursery stock.....	326	22,431	1,478	6.6	4.2	
Commodity coverage..... 50.4 percent							Fertilizers.....	318	22,272	1,709	7.7	4.8	
Total analyzed.....	6,468	\$81,254	\$81,254		100.0		Farm and garden implements and equipment.....	216	16,041	682	4.3	1.9	
Prescriptions.....	5,499	56,035	10,063	18.0	16.4		Groceries, meats, packaged foods, all	571	35,352	8,991	25.4	25.4	
Drugs, sundries, cosmetics, toiletries, etc.....	6,468	61,254	31,735	51.8	51.8		edibles, all beverages.....	(1)	(1)	2,527	(1)	7.2	
Cigars, cigarettes, tobacco.....	6,374	60,413	7,875	13.0	12.9		Gasoline, oil, grease.....	98	7,097	598	5.6	---	
Beer, wine (bottled or canned).....	393	4,438	471	10.5	.8		Coal, coke, wood, ice.....	55	5,747	593	6.8	---	
Liquors (packaged goods).....	448	5,827	1,170	20.1	1.9		Building materials, roofing, etc.....	52	5,036	240	4.8	---	
Other sales (incl. candy, soft drinks, etc.).....	6,468	61,254	9,940	16.2	16.2		Hardware, tools, paints, appliances, etc.....	82	7,298	274	3.8	---	
							Not specified.....	(1)	(1)	1,222	(1)	---	
<b>LIQUOR STORES (PACKAGED GOODS)</b> (Stores with annual sales of \$20,000 or more)							<b>HAY, GRAIN, AND FEED—FARM IMPLEMENTS</b> All stores..... 1,126 Sales..... \$82,620,000 Commodity coverage..... 62.9 percent Total analyzed.....	620	52,061	52,061		100.0	
All stores..... 7,185							Hay, grain, and other feeds.....	620	52,061	32,150	61.8	61.8	
Sales..... \$471,795,000							Seeds, bulbs, and nursery stock.....	447	37,846	2,831	7.5	5.4	
Commodity coverage..... 92.8 percent							Fertilizers.....	474	40,389	3,520	8.7	6.8	
Total analyzed.....	6,973	457,010	457,010		100.0		Farm and garden implements and equipment.....	620	52,061	7,535	14.5	14.5	
Liquors and other spirits.....	6,821	451,175	367,355	85.2	84.1		Groceries, meats, packaged foods, all	102	11,285	425	5.8	.8	
Wines.....	5,840	355,881	41,809	12.4	9.6		edibles, all beverages.....	(1)	(1)	5,602	(1)	10.7	
Beer and ale.....	2,813	114,679	21,952	19.1	5.0		Gasoline, oil, grease.....	82	8,143	641	7.9	---	
Cigars, cigarettes, tobacco.....	572	19,610	1,791	9.1	.4		Coal, coke, wood, ice.....	161	14,965	1,628	10.9	---	
Other sales.....	(1)	(1)	4,105	(1)	.9		Building materials, roofing, etc.....	80	8,826	621	9.1	---	
							Hardware, tools, paints, appliances, etc.....	87	8,195	680	8.1	---	
<b>FUEL AND ICE DEALERS</b> (Stores with annual sales of less than \$20,000)							Not specified.....	(1)	(1)	2,054	(1)	---	
All stores..... 11,971							<b>HAY, GRAIN, AND FEED STORES—OTHER</b> All stores..... 13,786 Sales..... \$476,245,000 Commodity coverage..... 66.4 percent Total analyzed.....	4,663	516,164	516,164		100.0	
Sales..... \$114,556,000							Hay, grain, and other feeds.....	4,663	516,164	233,418	75.8	75.8	
Commodity coverage..... 64.3 percent							Seeds, bulbs, and nursery stock.....	2,399	168,937	11,198	6.7	5.5	
Total analyzed.....	7,198	75,610	75,610		100.0		Fertilizers.....	2,978	205,831	37,094	18.0	11.7	
Liquors (packaged goods).....	6,867	70,065	46,204	65.9	62.8		Farm and garden implements and equipment.....	739	61,030	2,068	5.4	.7	
Beer, wine (bottled or canned).....	6,860	70,300	22,513	31.7	30.3		Groceries, meats, packaged foods, all	304	30,344	879	2.9	.3	
Cigars, cigarettes, tobacco.....	2,719	26,811	2,335	8.7	5.2		edibles, all beverages.....	304	20,994	1,800	8.6	.6	
Groceries, all foods, soft drinks.....	2,122	21,320	1,665	7.8	2.2		Gasoline, oil, grease.....	1,417	99,625	15,945	18.0	5.0	
Meals and fountain or bar.....	543	5,446	582	16.9	.8		Coal, coke, wood, ice.....	458	36,491	4,044	11.1	1.3	
Other sales.....	(1)	(1)	513	(1)	.7		Building materials, roofing, etc.....	283	22,052	1,291	5.9	.4	
							Hardware, tools, paints, appliances, etc.....	(1)	(1)	8,427	(1)	2.7	
<b>FUEL-OIL RETAILERS</b> All establishments..... 2,843 Sales..... \$125,925,000 Commodity coverage..... 80.0 percent Total analyzed.....	881	100,776	100,776		100.0		<b>FARM AND GARDEN SUPPLY STORES</b> All stores..... 4,915 Sales..... \$155,312,000 Commodity coverage..... 42.7 percent Total analyzed.....	879	66,302	66,302		100.0	
Fuel oil (domestic heating).....	881	100,776	77,359	76.8	76.8		Seeds, bulbs, and nursery stock.....	639	47,982	24,766	51.6	37.4	
Coal, coke, wood.....	237	32,556	7,840	24.1	7.8		Fertilizers.....	670	51,121	24,216	47.4	36.5	
Oil burners, furnaces, stokers.....	271	45,115	6,187	13.7	6.1		Hay, grain, and other feeds.....	316	24,172	6,363	26.3	9.6	
Gasoline, oil, and grease.....	182	20,780	4,995	24.0	5.0		Farm and garden implements and equipment.....	297	23,424	3,769	16.1	5.7	
Ice.....	94	8,661	1,025	11.8	1.0		Groceries, meats, packaged foods, all	81	7,293	1,036	14.2	1.6	
Repairs and other services.....	130	30,918	1,245	4.0	1.2		edibles, all beverages.....	45	5,035	992	19.7	1.5	
Other sales.....	(1)	(1)	2,129	(1)	2.1		Gasoline, oil, grease.....	76	7,822	867	11.1	1.3	
							Coal, coke, wood, ice.....	52	5,975	685	11.4	1.0	
							Building materials, roofing, etc.....	69	6,660	466	7.5	.7	
							Hardware, tools, paints, appliances, etc.....	(1)	(1)	3,122	(1)	4.7	

For footnotes, see end of table.

## CENSUS OF BUSINESS

UNITED STATES  
SUMMARY

TABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
JEWELRY STORES					
All stores.....		14,559			
Sales.....		\$361,595,000			
Commodity coverage.....		47.9 percent			
Total analyzed.....	2,328	\$173,059	\$173,059		100.0
Jewelry (except items below).....	2,328	173,059	28,964	16.7	16.7
Diamonds and precious stones.....	2,328	173,059	45,046	26.0	26.0
Watches, clocks, silverware.....	2,328	173,059	54,688	31.6	31.6
Novelty and costume jewelry.....	1,629	112,918	7,465	6.6	4.3
Cameras, projectors, film, photographic equipment and supplies.....	656	56,107	1,858	3.3	1.1
Optical goods, frames, lenses.....	867	74,902	7,137	9.5	4.1
Luggage and leather goods.....	801	84,167	2,016	2.4	1.2
Radio, television sets, and parts.....	909	81,255	5,823	7.2	3.4
Household appliances (electric and gas).....	640	59,722	3,414	5.7	2.0
Repairs and other services.....	1,200	102,074	8,363	8.2	4.8
Other sales.....	(1)	(1)	8,285	(1)	4.8
BOOK STORES					
All stores.....		2,845			
Sales.....		\$75,842,000			
Commodity coverage.....		46.2 percent			
Total analyzed.....	577	34,094	34,094		100.0
Books.....	577	34,094	25,895	70.1	70.1
Second-hand books.....	167	9,913	1,601	16.2	4.7
Gifts, novelties, souvenirs, toys.....	200	10,518	1,350	12.8	4.0
Newspapers, magazines.....	156	11,195	770	6.9	2.2
Candy, nuts, confectionery.....	51	2,686	103	3.8	.3
Stationery, printed forms.....	252	16,723	3,213	19.2	9.4
Other sales.....	195	10,896	3,182	29.0	9.3
STATIONERY STORES					
All stores.....		3,497			
Sales.....		\$58,814,000			
Commodity coverage.....		56.2 percent			
Total analyzed.....	355	21,315	21,315		100.0
Stationery, printed forms.....	347	21,019	14,676	69.8	68.9
Printing on order.....	100	7,599	2,239	29.5	10.5
Books.....	116	5,230	745	14.2	3.5
Gifts, novelties, souvenirs, toys.....	134	7,133	1,053	14.8	4.9
Stamps, coins, collectors' supplies.....	30	1,101	26	2.4	.1
Newspapers, magazines.....	101	4,418	724	16.4	3.4
Other sales.....	127	7,672	1,852	24.1	8.7
CIGAR STORES, CIGAR STANDS					
All stores.....		18,504			
Sales.....		\$207,781,000			
Commodity coverage.....		76.0 percent			
Total analyzed.....	12,623	157,933	157,933		100.0
Cigars, cigarettes, tobacco.....	12,623	157,933	112,709	71.4	71.4
Meals and fountain.....	2,692	36,815	7,437	20.3	4.7
Beer, wine (bottled or canned).....	405	8,333	1,096	13.2	.7
Liquors (packaged goods).....	290	10,549	1,761	16.7	1.1
Drugs, sundries, cosmetics, toiletries, etc.....	450	8,261	858	10.4	.5
Other sales (including candy, soft drinks, etc.).....	(1)	(1)	34,070	(1)	21.6
FLORISTS					
All stores.....		16,055			
Sales.....		\$148,741,000			
Commodity coverage.....		40.8 percent			
Total analyzed.....	1,618	60,740	60,740		100.0
Cut flowers, wreaths, displays.....	1,618	60,740	46,047	75.8	75.8
Potted growing plants.....	1,332	50,722	11,570	22.8	19.0
Seeds, bulbs, nursery stock.....	466	19,032	2,023	10.6	3.3
FLORISTS—Con.					
Hay, grain, feed, fertilizers.....	87	\$5,483	\$94	2.7	.2
Other sales.....	266	10,491	1,006	9.6	1.7
GIFT, NOVELTY, SOUVENIR SHOPS					
All stores.....		7,429			
Sales.....		\$53,568,000			
Commodity coverage.....		28.8 percent			
Total analyzed.....	442	15,441	15,441		100.0
Gifts, novelties, souvenirs, toys.....	442	15,441	13,077	84.7	84.7
Books.....	67	2,883	280	9.7	1.8
Newspapers, magazines.....	36	1,253	171	13.6	1.1
Candy, nuts, confectionery.....	38	1,329	93	7.0	.6
Stationery, printed forms.....	87	3,319	533	16.1	3.5
Other sales.....	125	6,821	1,287	18.9	8.3
NEWS DEALERS					
All establishments.....		7,407			
Sales.....		\$72,427,000			
Commodity coverage.....		30.8 percent			
Total analyzed.....	829	22,294	22,294		100.0
Newspapers, magazines.....	829	22,294	14,465	64.9	64.9
Candy, nuts, confectionery.....	630	14,826	2,178	14.7	9.8
Cigars, cigarettes, tobacco.....	305	8,244	2,838	34.4	12.7
Gifts, novelties, souvenirs, toys.....	254	7,857	706	9.0	3.2
Stationery, printed forms.....	189	6,966	753	10.8	3.4
Books.....	101	3,891	280	7.2	1.2
Other sales.....	548	14,751	1,074	7.3	4.8
OFFICE, STORE APPLIANCE AND EQUIPMENT DEALERS					
All stores.....		3,600			
Sales.....		\$149,216,000			
Commodity coverage.....		70.1 percent			
Total analyzed.....	1,233	104,657	104,657		100.0
Typewriters, parts, and supplies.....	623	59,365	37,181	62.6	35.5
Store and office machine equipment and supplies.....	684	60,556	26,065	43.1	24.9
Store and office furniture and fixtures.....	624	40,158	25,618	63.8	24.5
Stationery, printed forms, office supplies.....	463	40,857	8,652	21.2	8.3
Other sales.....	588	59,061	7,121	12.1	6.8
OFFICE, STORE, SCHOOL SUPPLY DEALERS					
All stores.....		1,539			
Sales.....		\$59,370,000			
Commodity coverage.....		82.2 percent			
Total analyzed.....	396	36,933	36,933		100.0
Stationery, printed forms, office supplies.....	375	34,978	26,756	76.5	72.4
Store and office furniture and fixtures.....	134	19,212	4,522	22.5	11.7
Store and office machine equipment and supplies.....	120	12,406	3,325	26.8	9.0
Typewriters, parts, and supplies.....	81	7,972	876	11.0	2.4
Other sales.....	130	11,439	1,654	14.5	4.5
OPTICIANS					
All stores.....		5,995			
Sales.....		\$80,567,000			
Commodity coverage.....		47.8 percent			
Total analyzed.....	816	28,970	28,970		100.0
Optical goods, frames, lenses.....	816	28,970	27,050	93.4	93.4
Cameras, projectors, films, photo equipment, and supplies.....	57	3,777	998	26.4	3.4
Other sales.....	120	5,387	922	17.1	3.2

For footnotes, see end of table.



# RETAIL TRADE:1939

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TABLE 18.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued  
(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

UNITED STATES  
SUMMARY

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>PHOTOGRAPHIC SUPPLY—CAMERA STORES</b>					
All stores.....	1,112				
Sales.....	\$32,545,000				
Commodity coverage.....	72.0 percent				
Total analyzed.....	333	\$23,291	\$23,291		100.0
Cameras, projectors, films, photo equipment, and supplies.....	333	23,291	20,144	86.5	86.5
Optical goods, frames, lenses.....	29	3,390	652	19.2	2.8
Books, magazines, stationery, etc.....	47	3,353	370	11.0	1.6
Other sales.....	148	8,861	2,125	24.0	9.1
<b>SPORTING GOODS STORES</b>					
All stores.....	2,805				
Sales.....	\$56,914,000				
Commodity coverage.....	66.1 percent				
Total analyzed.....	587	37,641	37,641		100.0
Sporting goods, games, toys, bicycles.....	587	37,641	33,325	88.5	88.5
Luggage and leather goods.....	67	6,632	403	6.1	1.1
Cameras, projectors, films, photo equipment, and supplies.....	93	10,693	899	8.4	2.4
Radios, television sets, and parts.....	48	3,890	387	9.9	1.0
Household appliances (electric and gas).....	25	1,296	201	15.5	.5
Other sales.....	189	14,157	2,426	17.1	6.5
<b>BICYCLE SHOPS</b>					
All stores.....	941				
Sales.....	\$8,657,000				
Commodity coverage.....	21.9 percent				
Total analyzed.....	46	1,496	1,496		100.0
Bicycles, luggage, sporting goods, toys.....	46	1,496	1,164	77.8	77.8
Motorcycles, parts, and supplies.....	10	390	87	22.3	5.8
Repairs and other services.....	30	948	148	15.6	9.9
Other sales.....	12	374	97	25.9	6.5
<b>LUGGAGE STORES</b>					
All stores.....	759				
Sales.....	\$19,345,000				
Commodity coverage.....	69.4 percent				
Total analyzed.....	289	\$13,429	\$13,429		100.0
Luggage and leather goods.....	289	13,429	12,404	92.4	92.4
Novelty and costume jewelry.....	26	1,683	115	6.8	.9
Sporting goods, games, toys, bicycles, etc.....	13	778	109	14.0	.8
Repairs and other services.....	40	2,631	100	3.8	.7
Other sales.....	(1)	(1)	701	(1)	5.2
<b>PIANO, MUSICAL INSTRUMENT STORES</b>					
All stores.....	2,950				
Sales.....	\$85,127,000				
Commodity coverage.....	74.0 percent				
Total analyzed.....	711	48,202	48,202		100.0
Pianos, musical instruments, music, phonographs and records.....	711	48,202	45,308	89.8	89.8
Radio, television sets, parts.....	175	21,653	2,208	10.2	4.6
Household appliances (electric or gas).....	67	7,455	1,069	14.3	2.2
Other sales.....	203	21,501	1,619	7.5	3.4
<b>SCIENTIFIC, MEDICAL INSTRUMENT AND SUPPLY DEALERS</b>					
All stores.....	961				
Sales.....	\$17,506,000				
Commodity coverage.....	54.1 percent				
Total analyzed.....	184	9,477	9,477		100.0
Surgical and hospital equipment and supplies.....	184	9,477	9,421	99.4	99.4
Other sales.....	9	548	56	16.1	.6

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

TABLE 19A.—DATE ESTABLISHED  
STORES AND SALES BY KINDS OF BUSINESS, BY TYPES OF OPERATION

## UNITED STATES SUMMARY

KIND OF BUSINESS AND TYPE OF OPERATION	1939 DATA FOR STORES ESTABLISHED IN —														Unknown or not reported							
	TOTAL		1939		1938		1934-1937		1930-1933		1920-1929		1917-1919			1907-1916		1890-1906		Prior to 1890		
	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)		Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	
UNITED STATES TOTAL	1,770,355	42,041,790	144,552	984,299	126,080	1,953,240	590,470	7,189,594	280,599	5,872,421	401,686	10,681,172	49,002	1,496,650	121,181	3,748,296	91,638	3,372,609	33,268	2,795,807	132,099	3,947,722
	1,647,180	32,935,965	138,741	822,142	120,632	1,454,262	572,500	6,066,178	266,287	4,786,733	376,575	9,743,703	46,455	1,268,798	115,766	3,124,708	87,510	2,934,139	31,281	2,558,459	91,495	1,648,845
	123,165	9,105,825	5,611	172,157	5,448	478,978	17,970	1,120,416	14,312	1,085,688	25,113	2,436,469	2,547	227,852	5,415	533,588	4,128	434,470	2,037	237,348	40,604	2,298,879
	560,549	10,164,967	42,210	287,564	38,744	685,874	109,874	1,657,660	81,096	1,405,056	137,828	2,520,389	17,553	352,491	42,389	770,024	29,892	625,320	8,578	242,949	52,565	1,219,640
	510,394	6,825,205	40,852	197,180	36,827	364,882	104,858	1,287,613	76,921	1,085,732	129,131	1,875,881	16,555	285,393	40,980	662,598	28,518	492,399	7,463	182,265	28,659	361,280
	50,155	5,339,764	1,578	90,384	1,817	318,992	4,816	370,047	4,175	309,324	8,697	644,528	998	67,098	1,459	107,466	1,574	132,921	1,115	60,664	23,926	1,238,380
	200,303	2,225,435	15,077	57,414	13,936	104,445	38,576	363,703	26,830	304,296	46,988	514,075	5,677	61,804	14,847	147,653	11,772	132,056	3,905	60,056	22,695	479,933
	180,210	1,505,008	14,813	51,082	13,720	92,471	37,841	311,417	25,788	246,283	44,104	387,571	5,456	52,858	14,624	137,188	11,027	107,035	3,143	38,981	9,894	80,102
	20,093	720,427	284	6,352	216	11,974	935	52,286	1,042	58,003	2,884	126,504	221	8,946	223	10,465	745	25,021	762	21,065	12,801	399,681
	Combination stores (groceries-meats)	187,034	5,496,318	9,735	154,462	10,386	448,350	32,869	865,726	26,142	715,207	51,523	1,411,982	7,205	202,335	15,802	402,896	11,020	312,174	2,974	109,424	19,378
Independents	166,777	3,384,226	9,042	77,440	9,358	155,996	31,242	605,740	24,353	510,844	47,416	985,790	6,747	159,926	15,299	358,396	10,453	256,711	2,816	88,224	10,071	137,259
Chains	20,257	2,112,092	693	77,022	1,048	294,354	1,627	257,986	1,789	204,363	4,107	426,192	458	42,407	503	44,500	567	55,463	158	21,200	9,307	688,525
Dairy products stores, milk dealers	16,834	740,011	1,158	7,354	1,055	14,247	3,655	71,356	2,949	35,639	4,126	171,009	551	29,541	1,257	82,532	727	91,943	172	35,602	1,184	142,788
Independents	13,758	433,983	899	5,562	861	11,999	2,679	45,748	2,501	74,372	3,663	123,289	509	20,697	1,132	51,538	646	44,617	161	28,073	687	28,688
Chains	3,076	306,028	259	1,792	174	2,248	976	25,608	448	19,267	453	47,720	42	8,844	125	30,994	81	47,326	11	7,529	497	114,100
Meat markets, fish markets	42,360	750,797	3,659	25,747	3,129	44,820	8,716	149,986	6,555	122,359	10,186	198,290	1,337	30,037	3,377	68,648	2,587	54,551	706	20,125	2,108	36,254
Independents	40,755	675,536	3,563	23,235	3,030	40,045	8,467	137,318	6,304	110,374	9,716	172,114	1,283	27,225	3,247	62,783	2,514	51,479	688	18,604	1,943	30,359
Chains	1,605	77,261	96	2,512	98	4,775	249	12,668	251	11,985	470	26,176	54	2,812	130	5,865	75	3,072	18	1,521	165	5,875
Candy, nut, confectionery stores	48,015	295,300	4,998	11,872	4,287	19,459	10,827	56,400	7,533	48,751	11,179	74,041	1,319	9,878	3,102	22,377	1,604	11,172	330	10,701	3,156	30,649
Independents	45,792	244,257	4,907	11,073	4,172	18,245	10,049	49,488	7,234	43,156	10,786	65,920	1,223	8,741	3,071	21,407	1,598	11,034	274	3,200	2,473	11,993
Chains	2,223	51,043	91	799	95	1,214	478	6,912	299	5,595	393	8,121	91	1,137	31	970	6	1,138	56	7,501	683	18,656
Delicatessen stores	9,909	132,565	994	5,651	876	10,584	2,263	29,291	1,786	28,477	2,466	37,477	193	3,349	457	6,556	205	3,335	21	383	648	7,282
Independents	9,810	129,975	992	5,625	870	10,508	2,251	28,896	1,769	28,182	2,416	36,082	192	3,309	449	6,478	205	3,335	21	383	645	7,197
Chains	99	2,590	2	26	6	76	12	395	17	315	50	1,395	1	3,040	8	8	---	---	---	---	3	85
Fruit stores, vegetable markets	27,666	222,259	3,525	13,752	2,750	23,123	6,990	65,019	4,732	45,198	5,496	44,820	564	5,033	1,583	10,500	875	5,067	102	627	1,069	9,100
Independents	27,235	205,941	3,465	12,968	2,689	21,079	6,808	57,215	4,686	42,986	5,468	45,584	560	4,864	1,579	10,144	875	5,067	101	607	1,026	7,457
Chains	431	16,298	60	784	61	2,044	184	7,804	46	2,212	28	1,266	4	169	4	356	---	---	1	20	43	1,643
Bakeries, caterers	16,985	168,027	1,845	6,947	1,407	11,152	3,385	35,085	2,575	25,857	3,544	36,285	448	6,212	1,377	21,168	663	6,289	258	4,323	1,483	16,729
Independents	14,769	118,470	1,743	5,861	1,296	9,750	3,088	28,042	2,313	18,765	3,268	30,376	327	5,575	945	7,104	569	4,848	149	2,495	1,071	7,534
Chains	2,216	49,557	102	966	111	1,402	297	5,043	262	7,092	276	5,889	121	2,637	432	14,064	94	1,441	109	1,828	412	9,195
Egg and poultry dealers	6,532	63,350	707	2,764	594	4,610	1,377	14,182	1,292	12,581	1,458	16,415	148	2,155	301	3,917	159	2,270	30	542	296	4,114
Independents	6,431	61,645	702	2,629	577	4,385	1,556	13,479	1,292	12,381	1,428	16,160	146	2,065	299	3,885	157	2,005	30	542	296	4,114
Chains	51	1,705	5	135	7	225	21	703	---	---	12	255	2	90	2	32	2	265	---	---	---	---
Other food stores	4,911	71,125	512	1,601	374	3,104	1,116	10,912	702	8,891	882	16,015	111	2,149	286	3,797	280	6,463	80	1,166	568	17,027
Independents	4,807	68,182	506	1,585	374	3,104	1,079	10,270	681	8,399	868	15,005	107	2,133	285	3,675	274	6,268	80	1,166	553	16,557
Chains	104	2,963	6	16	---	---	37	642	21	492	14	1,010	4	16	1	122	6	195	---	---	15	470
General Stores (with food)	39,888	810,342	953	6,035	1,147	11,509	5,009	72,148	4,002	87,150	9,450	179,140	2,009	51,295	5,894	141,856	6,550	153,279	2,845	70,159	2,029	57,771
Independents	36,954	759,119	940	5,742	1,127	11,046	4,908	69,170	3,885	63,549	9,300	170,019	1,976	48,886	5,810	133,142	6,495	147,707	2,822	67,077	1,991	45,971
Chains	734	51,223	15	295	20	463	101	5,978	117	3,601	150	9,121	33	2,399	84	6,714	55	5,572	23	3,082	138	13,800
General Merchandise Group	50,267	5,665,007	3,794	36,753	3,185	74,272	9,238	326,786	6,072	358,814	12,314	1,459,975	1,603	110,480	4,898	512,839	3,504	842,622	1,506	1,421,507	4,153	520,979
Independents	38,991	3,487,799	3,481	21,422	2,868	30,462	7,861	132,563	4,717	121,063	8,263	465,030	1,273	49,879	4,062	552,795	3,318	765,476	1,483	1,403,542	2,145	145,767
Chains	11,276	2,177,208	313	15,331	297	43,810	1,377	194,223	1,355	237,751	4,051	994,945	330	60,601	836	160,044	186	77,146	23	17,965	2,508	375,212

TABLE 19A.—DATE ESTABLISHED  
STORES AND SALES BY KINDS OF BUSINESS, BY TYPES OF OPERATION—Continued

## UNITED STATES SUMMARY

KIND OF BUSINESS AND TYPE OF OPERATION	1939 DATA FOR STORES ESTABLISHED IN—													
	1939		1938		1934-1937		1930-1933		1920-1929		1917-1919		1907-1916	
	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)
<b>General Merchandise Group—Con.</b>														
Variety stores.....	16,946	\$976,801	1,648	\$10,328	1,801	\$21,190	3,998	\$98,758	2,146	\$102,188	3,586	\$267,575	404	\$32,200
Independents.....	10,574	129,115	1,513	6,993	1,143	10,734	3,114	21,895	1,666	23,779	186	2,987	646	2,987
Chains.....	6,372	847,686	135	3,335	158	10,446	784	57,413	762	80,288	1,900	243,796	218	29,213
<b>Apparel Group.....</b>	106,959	3,258,772	9,867	76,122	7,931	130,377	23,178	505,158	15,926	542,777	795,331	123,175	9,263	329,941
Independents.....	89,578	2,287,166	4,499	54,815	6,628	87,545	18,925	324,781	12,869	329,829	19,027	560,503	22,023	8,908
Chains.....	17,381	1,971,606	1,368	21,307	1,303	42,832	4,253	180,377	3,057	212,948	3,184	234,728	214	17,527
Men's-boys' furnishings, hat stores.....	5,924	108,801	519	3,899	400	5,942	1,112	18,812	921	18,670	1,462	32,376	217	3,955
Independents.....	5,232	82,474	469	3,075	368	4,978	1,014	15,161	796	14,694	1,252	22,678	191	2,672
Chains.....	692	26,327	50	824	32	964	98	3,651	125	3,976	210	9,698	26	1,283
Men's-boys' clothing stores (and furnishings).....	15,577	664,511	857	10,432	732	17,556	2,383	71,789	2,064	93,563	3,651	156,145	615	22,098
Independents.....	14,453	519,259	792	8,239	679	14,535	2,143	52,465	1,615	121,991	2,049	20,049	600	20,049
Chains.....	1,124	145,252	65	2,193	53	3,023	240	19,324	251	30,052	235	34,154	15	2,049
Family clothing stores.....	10,055	429,454	647	6,656	534	10,373	1,780	45,482	1,552	50,229	2,491	109,456	368	15,706
Independents.....	8,971	355,171	596	4,925	501	9,132	1,681	33,465	1,138	37,579	2,217	90,420	358	14,186
Chains.....	1,082	76,283	51	1,731	33	1,241	109	10,017	214	12,650	274	19,016	10	1,520
Women's ready-to-wear stores.....	25,920	1,009,494	3,104	21,436	2,452	42,561	7,151	169,504	4,444	208,926	4,998	242,464	551	49,659
Independents.....	22,700	723,578	2,850	16,514	2,148	29,909	6,201	118,776	3,763	123,517	4,800	185,120	515	44,564
Chains.....	3,220	285,916	254	4,922	273	12,452	950	50,728	681	85,409	398	59,344	36	5,095
Furriers, fur shops.....	2,214	94,133	236	3,571	141	3,005	426	12,556	311	11,792	492	24,216	124	6,205
Independents.....	2,045	85,094	209	2,978	125	2,501	394	11,311	292	9,500	476	22,582	122	5,797
Chains.....	169	11,049	27	593	16	504	32	1,245	19	2,282	16	1,634	2	468
Millinery stores.....	10,799	118,586	1,313	5,702	1,024	8,997	2,802	29,028	1,600	20,928	1,940	27,983	234	1,827
Independents.....	7,065	54,085	937	3,039	701	4,654	1,925	15,935	1,113	10,219	1,433	10,959	216	1,455
Chains.....	3,734	64,501	376	2,663	323	4,343	877	13,093	487	10,709	497	17,044	18	364
Women's accessories stores.....	6,494	100,553	957	4,550	762	7,335	1,722	24,402	1,085	19,578	1,104	25,049	103	1,889
Independents.....	5,428	68,544	828	3,429	661	4,968	1,441	15,187	876	15,277	905	15,606	97	1,565
Chains.....	1,066	32,009	129	1,121	101	2,415	281	9,215	209	6,301	199	9,443	6	324
Infants', other apparel stores.....	5,917	49,884	573	2,011	479	3,778	1,101	11,784	535	9,243	724	13,986	97	2,183
Independents.....	5,048	46,591	567	1,946	469	3,290	1,078	10,926	526	8,685	717	13,495	97	2,183
Chains.....	69	3,293	6	65	10	488	23	858	9	559	7	491	2	65
Custom tailors.....	5,674	66,282	267	1,574	199	1,791	693	7,960	683	8,821	1,288	16,131	296	2,183
Independents.....	5,658	64,899	256	1,288	189	1,791	693	7,960	683	8,821	1,288	16,131	296	2,183
Chains.....	36	1,383	11	286	10	488	23	858	9	559	7	491	2	65
Shoe stores (all kinds).....	20,497	617,064	1,594	16,311	1,249	29,411	4,008	115,841	2,951	101,537	4,457	147,445	624	16,053
Independents.....	13,658	271,683	985	9,362	787	11,789	2,455	42,565	1,872	40,882	3,073	63,722	525	9,628
Chains.....	6,839	345,381	399	6,949	462	17,622	1,553	72,276	1,079	60,655	1,384	83,723	99	6,425
<b>Furniture—Household—Radio Group.....</b>	52,827	1,735,257	4,420	36,884	3,670	57,161	11,276	261,322	6,847	194,920	11,554	405,342	1,525	71,643
Independents.....	50,218	1,494,572	4,329	34,779	3,592	53,066	10,914	237,514	6,647	174,371	10,989	358,523	1,441	59,303
Chains.....	2,609	236,585	91	2,085	88	4,075	362	23,808	200	20,549	355	46,819	84	13,340
Furniture stores.....	19,902	975,157	1,451	16,748	1,111	22,886	3,706	118,013	2,292	96,936	4,235	225,985	770	46,375
Independents.....	19,118	851,293	1,417	15,294	1,060	20,618	3,576	104,600	2,207	83,472	4,042	197,548	727	37,599
Chains.....	784	123,864	34	1,454	51	1,268	130	13,413	85	13,464	193	28,437	43	8,776
Floor coverings, drapery stores.....	2,916	74,461	352	2,656	290	4,992	787	15,234	519	14,950	606	17,372	54	2,229
Independents.....	2,872	73,042	352	2,656	289	4,977	716	14,698	503	14,608	603	17,300	54	2,229
Chains.....	44	1,419	1	—	1	15	11	536	16	322	3	72	—	—

1 Includes data for leased departments—Independent shown combined with "Leased-department chains" in Types of Operation report as follows: Women's ready-to-wear stores 146 stores with \$8,891,000 sales; Shoe stores (all kinds) 414 stores with \$13,964,000 sales; Household appliance dealers 41 stores with \$753,000 sales; Radio—household appliance stores 44 stores with \$1,272,000 sales.

2 Includes data for "Leased-department chains" shown combined with "Leased departments—Independent" in Types of Operation report as follows: Women's ready-to-wear stores 240 stores with \$22,814,000 sales; Shoe stores (all kinds) 1,108 stores with \$8,565,000 sales; Radio—household appliance stores 5 stores with \$242,000 sales.

TABLE 19A.—DATE ESTABLISHED

KIND OF BUSINESS AND TYPE OF OPERATION	1939 TOTALS			1939 DATA FOR STORES ESTABLISHED IN—																		
	1939		Stores	1938		1934-1937		1930-1933		1920-1929		1917-1919		1907-1916		1890-1906		Prior to 1890		Unknown or not reported		
	Sales (add 000)	Stores		Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)				
<b>Furniture—Household—Radio Group—Con.</b>																						
Other home-furnishings stores.....	9,096	\$152,265	1,049	\$4,412	869	\$9,602	2,231	\$54,550	1,556	\$21,755	2,058	\$40,525	214	\$6,895	517	\$14,025	355	\$9,908	144	\$8,009	303	\$3,606
Independents.....	8,984	144,257	1,037	4,927	863	8,464	2,195	33,250	1,551	21,594	2,043	38,975	210	6,570	502	13,080	345	7,396	142	7,190	296	3,411
Chains.....	112	8,009	12	85	6	138	36	1,280	5	159	15	1,551	4	325	15	945	10	2,512	2	819	7	195
Household appliance dealers.....	11,095	294,518	746	6,382	573	8,742	1,791	37,309	1,135	25,986	2,048	54,941	217	5,823	632	17,769	466	20,525	194	22,855	3,293	94,476
Independents <sup>1</sup> .....	9,670	236,151	710	5,995	555	7,415	1,639	50,179	1,064	21,209	1,963	44,822	201	4,988	625	17,531	465	20,502	194	22,855	2,274	60,716
Chains <sup>2</sup> .....	1,425	58,367	36	447	38	1,327	152	7,131	71	4,787	85	9,819	16	885	7	238	1	23			1,019	33,760
Radio—household appliance stores.....	6,907	190,180	552	5,748	570	10,594	2,031	46,776	1,039	28,497	1,762	56,631	203	8,151	310	11,021	135	7,359	37	2,155	288	13,266
Independents <sup>1</sup> .....	6,753	170,546	529	5,720	558	10,269	2,008	45,572	1,021	27,243	1,707	50,225	187	7,556	308	10,880	135	7,359	36	1,895	244	5,647
Chains <sup>2</sup> .....	174	19,634	3	28	12	325	23	1,206	18	1,254	55	6,408	16	2,395	2	141			1	260	44	7,619
Radio stores—other.....	2,911	48,675	290	918	257	1,345	790	9,458	506	6,508	645	10,187	67	2,170	114	4,410	85	5,759	58	4,860	121	3,080
Independents.....	2,841	39,383	284	847	257	1,345	780	9,019	501	6,245	641	9,853	62	1,161	103	3,454	77	4,106	55	2,273	101	1,080
Chains.....	70	9,292	6	71	—	—	10	459	5	263	4	334	5	1,009	11	956	6	1,653	3	2,587	20	1,980
<b>Automotive group.....</b>																						
Independents.....	60,132	\$549,687	5,159	137,108	4,170	276,276	13,829	1,653,477	8,549	893,276	16,738	1,787,489	2,938	318,548	4,610	561,788	640	105,773	100	12,086	3,399	293,056
Chains.....	55,719	1,176,758	4,942	131,992	3,950	264,918	12,770	1,100,312	7,761	827,573	15,669	1,672,585	2,854	304,157	4,553	549,340	630	95,812	98	11,962	2,511	220,117
Chains.....	4,413	371,949	217	5,116	240	11,558	1,059	55,165	788	65,703	1,069	114,904	84	14,191	57	12,448	10	11,961	1	164	888	72,959
Motor-vehicle dealers (new).....	33,609	4,810,245	1,983	103,990	1,749	224,517	6,718	980,753	4,492	762,651	10,755	1,585,932	2,073	286,792	3,645	554,438	470	102,097	77	11,280	1,647	237,795
Independents.....	33,282	4,680,456	1,975	103,048	1,754	222,064	6,680	967,762	4,448	744,847	10,667	1,586,245	2,046	276,244	3,612	523,646	462	90,262	76	11,116	1,584	203,204
Chains.....	527	129,789	10	942	15	2,453	39	12,991	44	17,804	88	29,699	27	8,548	33	10,792	8	11,855	1	164	65	84,591
Used-car dealers.....	6,980	183,790	1,353	18,302	961	26,043	2,092	62,317	1,046	36,828	1,006	32,269	106	5,888	135	6,101	15	431	3	32	253	5,759
Independents.....	6,915	186,226	1,350	17,919	948	24,983	2,073	60,042	1,028	35,018	1,004	32,253	106	5,888	135	6,101	15	431	3	32	253	5,759
Chains.....	65	5,564	13	383	13	1,060	19	2,275	18	1,810	2	36										
Accessory, tire, battery dealers.....	18,525	523,695	1,717	14,277	1,590	24,453	4,776	115,892	2,802	89,790	4,745	183,632	722	24,951	765	19,488	131	2,872	15	719	1,452	48,601
Independents.....	14,508	297,724	1,523	10,486	1,163	16,598	3,776	84,356	2,068	43,356	3,766	98,453	665	19,308	741	17,832	129	2,746	15	719	627	10,253
Chains.....	4,017	225,961	194	3,791	212	7,865	1,002	47,899	722	45,454	979	85,179	57	5,643	24	1,656	2	126			825	38,548
Other automotive.....	1,018	20,967	96	539	80	1,253	241	4,515	191	5,007	232	5,636	37	917	65	1,761	24	373	5	65	47	901
Independents.....	1,014	20,352	96	539	80	1,253	241	4,515	197	4,372	232	5,636	37	917	65	1,761	24	373	5	65	47	901
Chains.....	4	615							4	635												
<b>Milling Stations.....</b>																						
Independents.....	241,858	2,822,495	20,732	105,658	18,232	189,513	54,837	677,094	49,954	605,034	68,988	877,111	4,259	57,418	5,103	62,877	1,069	9,404	206	1,667	18,478	236,719
Chains.....	231,567	2,584,125	20,021	97,435	17,461	171,515	62,803	618,545	48,198	552,803	66,961	816,541	4,127	52,703	5,011	59,753	1,056	8,968	204	1,602	15,695	154,290
Chains.....	10,291	238,370	711	8,223	741	17,968	2,084	58,549	1,756	52,231	2,027	60,570	132	4,715	92	3,124	13	436	2	65	2,783	82,459
<b>Lumber—Building Group.....</b>																						
Independents.....	39,687	1,761,205	2,206	23,561	1,795	44,252	5,962	20,278	4,291	166,435	8,618	424,894	1,467	76,080	4,769	246,263	4,508	254,412	2,031	157,069	3,827	168,001
Chains.....	32,472	1,411,557	2,029	20,320	1,640	38,355	5,262	173,168	3,632	144,350	7,463	353,004	1,233	63,319	3,929	202,947	3,678	206,403	1,614	139,590	1,590	71,721
Chains.....	7,195	349,688	177	3,241	158	5,867	696	27,110	469	22,085	1,355	71,890	234	12,741	840	45,316	850	46,009	217	18,679	2,257	96,750
Lumber and building-materials dealers.....	25,067	1,478,459	1,030	15,635	891	30,662	2,963	145,766	2,024	119,016	5,347	349,992	987	65,556	3,472	219,315	3,553	234,547	1,675	146,972	3,125	105,998
Independents.....	19,286	1,182,877	959	13,726	817	26,922	2,676	130,564	1,812	107,156	4,288	292,300	776	64,475	2,971	177,870	2,764	189,285	1,467	129,084	1,056	62,105
Chains.....	5,781	295,582	71	1,908	74	3,740	287	14,812	212	11,860	1,059	57,692	211	11,081	801	41,445	769	46,262	208	17,888	2,069	88,893
Heating—plumbing equipment dealers.....	4,262	102,404	405	3,880	223	6,018	858	21,885	649	18,290	937	24,446	136	2,260	401	10,858	288	6,493	101	2,678	219	5,826
Independents.....	3,891	69,164	360	3,119	248	5,401	708	17,755	583	14,960	874	22,270	136	2,260	389	9,723	288	6,493	100	2,464	210	4,757
Chains.....	3,871	13,220	45	761	20	617	155	3,130	66	3,260	63	2,176	—	—	12	1,113	—	—	9	214	9	869
Paint, glass, wallpaper stores.....	8,480	152,673	655	3,474	541	6,761	1,800	28,258	1,325	25,426	2,004	41,906	232	5,770	697	12,187	988	11,371	241	6,942	417	10,578
Independents.....	7,441	112,067	574	2,903	477	5,251	1,544	20,110	1,134	18,521	1,791	29,884	213	4,390	670	11,429	547	9,624	233	6,365	258	3,610
Chains.....	1,039	40,586	61	561	64	1,510	256	8,148	191	6,905	213	6,905	19	1,380	27	758	41	1,747	8	577	159	6,968
Electrical supply stores.....	1,858	27,669	136	572	98	791	341	4,369	283	3,715	530	11,252	112	2,474	199	3,923	79	2,001	14	477	66	799
Independents.....	1,854	27,369	136	572	95	791	341	4,369	283	3,715	530	11,252	112	2,474	199	3,923	79	2,001	14	477	66	799
Chains.....	4	280																				

1 Includes data for "Leased departments—Independent" shown combined with "Leased-department chains" in Types of Operation report as follows: Women's ready-to-wear stores 146 stores with \$8,881,000 sales; Shoe stores (all kinds) 414 stores with \$13,984,000 sales; Household appliance dealers 41 stores with \$753,000 sales; Radio—household appliance stores 44 stores with \$1,272,000 sales.

TABLE 19A.—DATE ESTABLISHED  
STORES AND SALES BY KINDS OF BUSINESS, BY TYPES OF OPERATION—Continued

## UNITED STATES SUMMARY

KIND OF BUSINESS AND TYPE OF OPERATION	1939 TOTALS		1939 DATA FOR STORES ESTABLISHED IN—																Prior to 1890		Unknown or not reported	
	Stores	Sales (add 000)	1939		1938		1934-1937		1930-1933		1920-1929		1917-1919		1907-1916		1890-1906		Stores	Sales (add 000)	Stores	Sales (add 000)
			Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)				
Hardware Group.....	39,846	\$973,709	1,578	\$16,274	1,644	\$27,136	5,752	\$125,431	3,784	\$90,945	9,513	\$229,946	1,610	\$44,715	5,554	\$143,258	5,871	\$155,211	2,468	\$88,889	1,892	\$52,106
Independents.....	38,899	925,756	1,552	15,573	1,621	26,158	5,630	119,565	3,706	85,655	9,542	218,596	1,584	42,633	5,501	139,567	5,818	151,454	2,425	83,506	1,720	41,049
Chains.....	747	49,953	26	701	23	978	102	5,866	78	5,288	171	11,350	26	2,082	53	5,691	53	5,757	43	5,183	172	11,057
Hardware stores.....	29,147	829,276	828	5,523	889	10,895	3,350	54,164	2,691	49,939	7,420	152,451	1,215	28,468	4,423	102,939	4,868	120,267	2,171	75,368	1,292	29,262
Independents.....	28,703	603,963	814	5,320	877	10,442	3,296	52,279	2,656	47,938	7,289	144,482	1,193	27,403	4,399	100,046	4,837	118,033	2,151	70,434	1,241	27,496
Chains.....	444	25,413	14	203	12	453	54	1,885	55	2,001	131	7,969	22	1,065	34	2,893	31	2,234	40	4,934	51	1,776
Farm implement—tractor—hardware dils.....	10,499	344,435	750	10,751	755	16,241	2,392	71,267	1,093	41,004	2,093	77,495	395	16,247	1,131	40,319	1,003	34,944	297	13,321	600	22,844
Independents.....	10,196	319,893	738	10,233	744	15,716	2,354	67,286	1,070	37,717	2,053	74,114	391	15,230	1,112	39,521	981	33,421	294	13,072	479	13,563
Chains.....	303	24,540	12	498	11	525	48	3,981	23	3,287	40	3,881	4	1,017	19	798	22	1,523	3	249	121	9,281
Eating Places.....	169,792	2,135,020	22,858	106,870	17,261	149,219	43,300	510,319	29,083	407,791	32,758	510,819	2,913	57,867	6,209	145,255	3,098	75,084	794	34,039	11,518	137,757
Independents.....	164,705	1,837,580	22,394	94,354	16,989	141,126	42,352	468,466	28,438	372,580	31,867	447,103	2,771	47,959	5,775	100,178	2,917	52,044	694	18,596	10,508	95,194
Chains.....	5,087	297,440	464	12,516	6,093	8,093	948	41,855	645	35,211	891	65,716	142	9,928	434	45,077	181	23,040	100	15,443	1,010	42,563
Restaurants, cafeterias, lunchrooms.....	99,068	1,764,854	10,567	77,615	8,862	112,447	25,199	415,749	19,180	339,194	20,969	431,711	2,007	50,877	4,119	128,270	2,106	67,106	611	32,609	6,648	111,076
Independents.....	96,242	1,513,766	10,231	70,046	8,767	107,369	24,718	391,635	17,829	310,134	20,413	374,978	1,925	42,478	3,875	87,956	1,959	44,659	512	17,379	6,016	77,152
Chains.....	2,826	251,088	136	7,569	95	5,078	481	32,114	351	29,060	556	56,733	84	8,399	244	40,314	148	22,467	99	15,430	632	33,924
Lunch counters and stands.....	62,673	332,295	11,036	25,423	7,310	32,188	15,923	86,062	9,854	62,711	10,515	71,784	794	6,384	1,809	15,030	876	7,126	155	1,002	4,401	24,595
Independents.....	60,772	289,875	10,784	21,213	7,212	30,091	15,572	77,371	9,584	56,786	10,207	65,192	756	4,855	1,627	10,419	845	6,582	154	989	4,051	16,377
Chains.....	1,901	42,420	252	4,210	98	2,097	351	8,691	270	5,925	308	6,592	58	1,529	182	4,611	31	544	1	13	350	8,208
Soft drink, juice, ice cream stands.....	9,051	37,871	1,455	3,532	1,069	4,594	2,178	10,508	1,049	5,886	1,274	7,324	112	606	281	1,955	116	852	28	228	469	2,096
Independents.....	7,691	33,939	1,379	3,095	1,010	3,666	2,062	9,460	1,025	5,680	1,247	6,933	112	606	273	1,803	114	823	28	228	441	1,665
Chains.....	360	3,932	76	757	79	918	116	1,048	24	226	27	391	45	---	8	152	2	---	---	---	28	431
Drinking Places.....	135,594	1,395,032	10,506	54,508	10,485	95,155	48,583	537,486	32,281	365,015	33,228	131,141	1,473	16,796	4,600	49,560	4,901	49,208	1,642	15,805	7,915	72,560
Independents.....	135,424	1,378,407	10,490	53,185	10,465	94,666	48,485	535,969	32,245	362,279	33,225	131,096	1,473	16,796	4,599	49,538	4,899	49,085	1,642	15,805	7,901	72,018
Chains.....	170	6,625	16	1,123	20	489	98	5,517	16	754	3	45	---	---	1	22	2	153	---	---	14	542
Drug Stores.....	57,903	1,562,502	1,936	21,872	1,863	45,778	7,528	229,547	7,033	207,682	15,706	461,903	2,231	53,201	7,083	172,967	7,425	169,742	3,511	92,140	3,587	109,182
Independents.....	53,778	1,462,240	1,808	17,726	1,748	33,581	6,868	154,423	6,503	153,822	14,429	355,465	2,148	44,557	6,727	137,880	7,155	144,976	3,543	76,272	3,051	65,578
Chains.....	4,125	400,262	128	4,146	115	12,195	660	75,924	530	53,860	1,277	128,138	83	8,664	356	55,107	272	24,766	168	15,868	536	43,614
Drug stores with fountain.....	39,452	1,205,241	1,212	14,971	1,213	35,860	4,986	162,294	4,979	156,395	11,491	372,524	1,543	43,080	4,792	139,795	4,610	126,314	2,083	66,829	2,553	89,279
Independents.....	36,212	878,892	1,123	11,939	1,139	24,202	4,558	110,503	4,600	118,921	10,453	266,167	1,467	34,682	4,448	105,632	4,370	104,067	1,925	51,074	2,129	51,305
Chains.....	3,240	326,349	89	3,032	74	9,758	428	51,791	379	37,474	1,038	106,357	76	8,398	334	33,963	240	22,247	158	15,555	424	37,974
Drug stores—other.....	18,451	357,261	724	6,901	650	11,816	2,542	66,053	2,054	51,287	4,215	89,079	688	10,121	2,301	33,172	2,815	45,488	1,428	25,511	1,034	19,913
Independents.....	17,586	285,548	685	5,787	609	9,379	2,510	45,920	1,903	34,901	3,976	67,298	681	9,855	2,279	32,028	2,768	40,909	1,418	25,198	922	14,273
Chains.....	865	73,713	39	1,114	41	2,437	232	12,135	151	16,566	239	21,781	7	266	22	1,144	82	2,519	10	15,754	87	3,952
Liquor Stores (packaged goods).....	19,136	586,351	1,885	18,419	2,010	35,834	11,136	433,409	2,466	74,997	498	9,643	60	1,106	141	1,952	110	1,915	32	1,370	788	19,706
Independents.....	18,515	566,476	1,826	17,832	1,923	31,915	10,837	415,555	2,394	72,102	482	8,992	59	1,069	141	1,952	110	1,915	32	1,370	711	15,754
Chains.....	621	19,875	59	587	87	1,919	299	9,854	72	2,895	16	651	1	17	---	---	---	---	---	---	87	3,952
Other Retail Stores.....	172,375	3,496,437	13,154	61,310	11,545	106,040	34,513	487,715	25,399	470,477	38,127	863,924	5,557	156,321	15,549	413,535	13,676	422,327	5,875	303,668	9,390	231,121
Independents.....	164,182	2,976,498	12,726	54,282	11,109	96,198	33,178	404,581	24,378	407,510	36,294	749,622	5,353	142,100	14,933	357,335	13,137	376,586	5,663	286,286	7,413	130,388
Chains.....	8,193	519,939	428	7,028	236	9,842	1,135	63,132	1,023	63,167	1,833	114,302	204	14,221	616	56,200	539	45,741	212	45,368	1,967	100,723
Fuel, ice, fuel-oil dealers.....	41,172	1,013,542	2,859	11,220	2,755	23,969	9,318	102,618	6,786	132,655	9,618	256,500	1,174	42,672	5,280	126,595	5,012	149,154	1,067	105,892	1,968	56,259
Independents.....	40,058	860,861	2,845	11,079	2,721	21,854	9,187	102,922	6,681	119,918	8,921	227,014	1,161	41,391	3,092	100,841	2,788	143,455	973	75,673	1,766	38,754
Chains.....	1,134	152,681	14	141	54	2,115	131	7,696	105	12,735	197	29,486	7	1,281	198	25,754	224	25,719	94	30,219	140	17,555
Hay, grain and feed stores.....	16,772	622,977	1,090	8,791	914	17,559	3,054	82,345	2,402	86,590	3,754	182,276	680	37,952	1,562	60,954						



## CENSUS OF BUSINESS

TABLE 19A.—DATE ESTABLISHED  
STORES AND SALES BY KINDS OF BUSINESS, BY TYPES OF OPERATION—Continued

1939 TOTALS		1939 DATA FOR STORES ESTABLISHED IN—												Prior to 1890		Unknown or not reported						
		1939		1938		1934-1937		1930-1933		1920-1929		1917-1919						1907-1916		1890-1906		
Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	
Other Retail Stores—Con.																						
Jewelry stores.....																						
Independents.....	14,559	\$361,595	658	\$6,599	558	\$9,749	2,024	\$42,145	1,925	\$45,995	3,239	\$99,371	585	\$15,280	2,009	\$46,947	1,971	\$40,781	1,102	\$54,999	549	\$12,759
Chains.....	14,019	323,581	610	5,642	518	7,885	1,906	35,786	1,717	36,451	3,109	76,692	586	12,045	1,997	45,146	1,960	40,037	1,088	53,599	520	10,518
	540	38,014	48	947	22	864	118	6,559	109	9,564	180	12,679	7	1,215	12	1,801	11	744	4	1,801	29	2,441
Book stores.....																						
Independents.....	2,845	75,842	248	775	200	2,275	508	8,944	565	6,464	580	12,545	71	2,255	215	8,361	284	13,608	178	13,626	220	5,193
Chains.....	2,580	64,566	234	696	192	2,154	475	8,561	545	4,823	507	10,685	68	1,956	201	7,665	277	15,077	155	12,196	126	2,875
	285	9,476	14	77	8	141	31	585	18	1,641	53	1,860	3	397	14	686	7	551	23	1,450	94	2,520
Stationery stores.....																						
Independents.....	3,497	58,814	252	844	216	1,452	607	5,670	527	7,258	846	15,091	124	2,510	341	9,056	289	8,766	142	5,750	153	2,417
Chains.....	3,498	57,981	252	844	216	1,452	607	5,670	527	7,258	845	15,079	124	2,510	340	9,053	288	8,755	139	4,945	153	2,417
	9	833	---	---	---	---	---	---	---	---	5	12	---	---	1	3	1	11	4	807	---	---
Cigar stores, cigar stands.....																						
Independents.....	19,504	207,791	1,541	5,953	1,410	10,186	3,558	30,809	2,787	32,841	4,576	60,587	615	11,536	1,620	23,251	1,088	15,812	223	3,047	1,326	15,849
Chains.....	16,971	151,481	1,519	5,790	1,394	9,402	3,457	27,515	2,625	28,690	3,985	59,210	486	5,175	1,447	16,747	968	10,298	212	2,776	992	8,078
	1,533	56,300	22	193	16	784	101	3,594	164	6,151	481	21,157	129	6,561	173	6,504	102	3,514	11	271	354	7,771
Florists.....																						
Independents.....	16,055	148,741	1,084	2,337	954	4,768	2,997	18,750	2,511	19,823	4,163	38,886	472	5,728	1,539	20,384	1,271	22,033	458	10,589	606	5,465
Chains.....	15,955	144,183	1,067	2,251	950	4,715	2,981	18,089	2,497	19,284	4,150	38,494	470	5,550	1,536	20,300	1,261	20,841	455	9,594	588	5,085
	102	4,558	17	86	4	53	18	661	14	539	13	392	2	178	3	84	10	1,192	5	995	18	378
Gift, novelty, souvenir shops.....																						
Independents.....	7,429	55,598	1,368	4,150	872	5,136	1,890	11,684	920	8,459	1,290	12,507	142	1,576	339	3,657	246	4,099	85	2,675	277	1,647
Chains.....	7,235	48,936	1,259	2,775	871	5,153	1,880	11,575	896	7,014	1,281	12,357	139	1,550	337	3,628	245	4,041	66	1,507	261	1,356
	194	4,632	109	1,355	1	3	10	109	24	1,445	9	150	3	26	2	23	1	58	19	1,166	16	291
News dealers.....																						
Independents.....	7,407	72,427	329	997	354	1,758	1,149	7,845	1,112	9,182	1,785	17,261	191	2,511	744	8,404	514	8,268	105	1,942	1,144	14,283
Chains.....	6,065	52,661	310	616	319	1,611	1,059	6,486	1,028	7,355	1,555	14,004	190	2,502	651	7,299	460	6,327	96	1,811	417	4,470
	1,342	19,766	19	181	15	125	90	1,559	84	1,847	250	3,257	1	9	93	1,105	54	1,939	9	151	727	9,813
Office, school supply and equipment dlv.....																						
Independents.....	5,159	208,596	351	2,321	310	4,776	1,025	21,814	759	20,495	1,295	55,952	207	10,469	477	31,516	317	22,562	171	16,841	239	23,940
Chains.....	4,746	132,225	350	2,219	309	4,768	1,005	20,824	741	19,665	1,115	39,408	195	8,494	416	17,876	295	20,452	168	15,154	154	5,565
	598	56,361	1	12	1	8	18	890	18	820	170	14,544	12	1,675	61	13,640	24	2,110	3	1,687	85	20,575
Opticians.....																						
Independents.....	5,995	60,567	329	1,014	348	2,089	958	8,552	770	7,715	1,497	15,926	310	2,991	822	9,473	601	7,335	125	2,765	235	2,707
Chains.....	5,658	52,385	299	849	325	1,744	851	6,472	700	5,855	1,452	14,549	310	2,991	806	8,550	578	6,693	121	2,317	216	2,565
	357	8,182	30	165	23	545	107	2,080	70	1,860	45	1,577	---	---	16	925	23	642	4	449	19	342
Photographic supply—camera stores.....																						
Independents.....	1,112	32,343	189	1,454	170	2,804	199	6,123	119	3,357	156	4,498	25	1,161	102	4,568	87	5,498	23	2,113	42	787
Chains.....	1,098	31,939	184	1,375	169	2,790	199	6,123	119	3,357	155	4,494	25	1,161	102	4,568	87	5,498	21	1,966	37	607
	14	404	5	59	1	14	---	---	---	---	1	4	---	---	---	---	---	---	2	147	5	180
Sporting goods stores.....																						
Independents.....	2,605	56,914	239	1,252	165	1,570	520	7,141	366	8,224	582	12,222	104	2,762	232	7,916	197	9,109	91	3,624	108	3,067
Chains.....	2,574	55,371	239	1,252	165	1,570	519	7,093	366	8,224	571	11,775	104	2,762	232	7,916	197	9,109	91	3,624	90	2,046
	31	1,543	---	---	---	---	1	48	---	---	11	447	---	---	---	---	---	1	27	---	18	1,021
Other retail stores.....																						
Independents.....	24,369	568,428	2,320	11,157	1,967	17,723	5,407	82,492	3,595	60,088	4,391	71,957	660	8,989	2,084	32,549	2,060	36,246	1,150	31,145	1,055	16,302
Chains.....	23,424	508,216	2,229	8,382	1,907	14,508	5,141	54,853	3,197	45,094	4,230	59,085	650	8,226	2,043	30,470	2,026	31,428	1,138	27,845	963	10,527
	945	60,212	91	2,775	60	3,415	266	27,639	198	16,974	161	12,872	10	763	21	1,879	34	4,818	12	3,302	92	5,775
cond-hand Stores.....																						
Independents.....	25,962	138,007	3,094	5,601	2,575	8,866	6,875	32,966	3,946	24,376	4,159	34,525	575	5,714	1,155	10,749	641	7,455	133	2,570	929	5,205
Chains.....	25,764	134,649	3,072	5,505	2,564	8,799	6,847	32,553	3,815	23,915	4,105	33,763	563	5,408	1,116	9,978	630	7,359	127	2,513	925	5,078
	198	5,558	22	96	11	67	28	613	31	461	54	762	12	808	19	771	11	96	6	57	4	127



TABLE 19B.—DATE ESTABLISHED  
STORES AND SALES BY GEOGRAPHIC DIVISIONS\* AND STATES, BY TYPES OF OPERATION

UNITED STATES SUMMARY

DIVISION AND STATE AND TYPE OF OPERATION	1939 DATA FOR STORES ESTABLISHED IN—											
	1939		1938		1934-1937		1930-1933		1920-1929		1917-1919	
	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)
<b>UNITED STATES TOTAL 1</b>	1,770,355	\$42,041,790	1,444,352	\$34,299,299	1,286,060	\$1,953,240	880,470	\$7,189,594	280,590	\$5,872,421	401,688	\$10,691,172
Independents	1,647,160	32,935,965	1,389,741	32,142,142	1,200,632	1,454,232	872,500	6,068,178	266,297	4,786,755	376,578	8,134,703
Chains	123,195	9,105,825	5,611	1,725,157	5,428	478,978	17,970	1,120,416	25,115	1,085,668	25,115	2,555,888
<b>GEOGRAPHIC DIVISIONS:</b>												
<b>New England:</b>												
Maine	121,888	\$3,518,214	7,798	\$9,404	7,080	\$123,763	24,081	\$479,370	18,918	\$412,475	28,296	\$768,443
Independents	110,649	2,519,486	7,402	49,727	6,637	86,646	22,813	402,682	17,812	357,152	26,571	600,065
Chains	11,239	798,728	396	9,677	393	37,137	1,268	76,678	1,106	75,323	1,725	166,378
Middle Atlantic	412,819	10,291,937	311,120	260,970	291,156	\$21,521	88,160	\$1,771,791	71,732	\$1,544,905	95,259	\$2,418,532
Independents	381,488	7,885,287	291,580	202,172	27,718	\$69,521	84,184	\$1,490,622	68,568	\$1,257,468	89,960	\$1,865,488
Chains	31,331	2,598,650	1,540	58,798	1,438	151,794	5,976	281,169	5,563	287,137	5,299	554,944
East North Central	354,508	9,251,114	26,799	193,616	23,157	\$417,258	76,544	\$1,473,636	57,927	\$1,228,452	82,547	\$2,217,725
Independents	335,908	8,879,634	25,660	152,979	21,938	\$280,719	72,405	\$1,200,579	54,648	\$999,252	76,722	\$1,659,514
Chains	29,599	2,871,480	1,139	40,637	1,219	136,539	4,139	273,057	5,279	229,180	6,825	558,211
West North Central	197,009	4,158,883	12,612	75,633	11,401	\$147,888	40,081	\$27,286	50,158	\$59,382	45,482	\$1,116,153
Independents	186,017	3,310,588	12,117	64,823	10,895	\$117,733	39,409	\$43,637	28,764	\$44,147	42,688	\$10,225
Chains	11,992	828,295	495	10,810	506	50,155	1,672	83,649	1,394	95,235	2,774	505,913
South Atlantic	199,371	4,368,947	19,698	116,200	16,840	\$227,758	47,359	\$98,571	29,795	\$60,445	42,339	\$1,166,539
Independents	187,447	3,437,065	19,094	99,011	16,277	\$172,973	45,369	\$89,032	28,350	\$50,498	39,753	\$87,003
Chains	11,924	931,882	604	17,189	563	54,785	1,990	119,539	1,445	99,947	2,586	299,535
East South Central	101,065	1,845,037	11,197	60,128	8,902	\$2,969	24,796	\$305,988	13,516	\$259,821	20,552	\$477,119
Independents	96,216	1,821,141	10,985	53,810	8,640	\$77,911	23,784	\$37,988	13,724	\$225,081	19,510	\$368,210
Chains	4,849	323,896	212	6,318	262	16,058	1,012	51,051	592	34,740	1,042	106,909
West South Central	159,768	3,104,358	17,156	92,247	14,190	\$160,699	40,507	\$68,927	24,815	\$471,985	36,105	\$854,151
Independents	151,240	2,484,921	16,696	81,728	13,779	\$137,951	38,774	\$59,594	23,603	\$384,903	33,988	\$657,250
Chains	8,528	617,157	460	10,521	411	22,768	1,733	92,343	1,207	87,082	2,117	196,901
Mountain	57,459	1,427,541	4,683	23,448	3,965	\$4,414	13,288	\$245,083	7,911	\$178,408	12,794	\$403,564
Independents	54,247	1,146,508	4,582	25,900	3,836	\$47,999	12,853	\$219,978	7,609	\$151,052	11,919	\$285,791
Chains	3,212	281,033	111	2,548	129	6,415	455	25,105	502	27,357	875	117,773
Pacific	155,568	4,298,759	13,279	107,653	11,419	\$187,170	35,654	\$787,891	25,027	\$65,967	38,532	\$1,269,246
Independents	143,923	3,279,751	12,675	91,994	10,912	\$162,823	33,929	\$74,266	23,403	\$487,280	35,449	\$865,779
Chains	11,645	1,019,008	604	15,659	507	24,347	1,725	113,625	1,624	149,687	3,083	403,467
<b>New England:</b>												
Maine	13,455	281,356	792	4,451	757	\$12,789	2,400	\$40,788	1,908	\$34,483	3,077	\$67,924
Independents	12,594	227,636	761	5,848	730	\$9,266	2,278	\$35,168	1,819	\$28,403	2,958	\$57,885
Chains	871	55,720	31	583	27	\$3,403	121	\$5,620	89	\$6,060	119	\$10,239
New Hampshire	7,455	183,100	366	3,246	360	\$6,592	1,203	\$23,903	1,116	\$22,060	1,762	\$44,546
Independents	6,811	144,518	359	2,490	341	\$4,971	1,138	\$20,776	1,053	\$17,882	1,762	\$36,774
Chains	824	38,582	27	756	19	\$2,221	65	\$3,127	63	\$4,182	106	\$7,872
Vermont	5,423	123,569	284	2,510	281	\$4,400	884	\$14,775	733	\$15,082	1,278	\$30,631
Independents	5,040	100,425	261	1,725	270	\$2,895	885	\$13,008	689	\$12,213	1,212	\$25,087
Chains	383	22,944	23	785	11	\$1,505	49	\$1,767	66	\$3,564	66	\$5,554
Massachusetts 1	59,217	1,757,680	3,910	30,491	3,555	\$60,156	11,680	\$245,322	9,081	\$209,140	15,482	\$392,162
Independents	52,872	1,280,840	3,709	28,311	3,134	\$41,980	11,058	\$207,311	8,474	\$170,789	12,521	\$291,433
Chains	6,345	456,840	201	4,180	221	\$19,166	622	\$36,512	607	\$38,351	941	\$100,729
Rhode Island	10,485	275,447	770	5,239	671	\$10,241	2,157	\$44,356	1,818	\$37,144	2,331	\$59,775
Independents	9,663	208,553	755	4,478	650	\$7,456	2,037	\$33,764	1,746	\$31,414	2,193	\$49,167
Chains	822	66,864	35	761	21	\$2,785	120	\$10,592	72	\$5,730	138	\$11,608

1 Units owned by mail-order companies which are engaged primarily in filling orders received by mail are classified as "Mail-order houses." Data for the 24 department stores, so classified, with sales of \$464,289,000 are included with "Chains" in the State and geographic division totals to avoid disclosure of individual operations but are included with "Independents" in the United States totals.

TABLE 19B.—DATE ESTABLISHED  
STORES AND SALES BY GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

## UNITED STATES SUMMARY

DIVISION AND STATE AND TYPE OF OPERATION	1939 DATA FOR STORES ESTABLISHED IN—										1939 TOTALS										
	1939		1938		1934-1937		1930-1933		1920-1929		1917-1919		1907-1916		1890-1906		Prior to 1890		Unknown or not reported		
	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	
New England—Con.																					
	Connecticut.....	25,873	\$717,262	1,676	\$13,487	1,606	\$29,605	5,757	\$110,216	4,262	\$94,584	6,366	\$173,305	869	\$29,840	1,848	\$66,514	1,247	\$80,806	596	\$60,291
	Independents.....	23,679	557,484	1,597	10,885	1,512	20,548	5,466	92,966	4,031	76,453	6,010	140,959	831	27,927	1,779	58,581	1,219	54,084	586	56,149
	Chains.....	2,194	159,778	79	2,602	94	9,057	291	17,250	231	18,131	356	32,346	38	1,913	69	8,133	28	6,772	10	2,142
Middle Atlantic:																					
	New York 1.....	209,425	5,578,159	17,873	159,704	16,368	304,206	46,704	985,693	38,181	899,286	47,595	1,283,449	4,923	153,619	13,726	460,962	9,319	399,708	4,587	512,342
	Independents.....	193,596	4,275,758	17,010	126,323	15,653	235,079	44,678	847,724	36,379	726,997	44,378	996,127	4,597	129,021	12,694	354,817	8,775	324,259	5,581	414,182
	Chains.....	15,829	1,302,401	863	33,381	715	71,127	2,026	145,969	1,802	162,289	3,007	287,322	326	24,588	1,032	106,145	544	75,449	1,006	98,160
New Jersey.....																					
	Independents.....	68,851	1,580,401	5,092	42,774	4,563	88,050	15,043	273,070	12,820	274,471	15,807	388,235	1,720	45,586	4,389	110,849	2,712	119,176	884	63,382
	Chains.....	65,417	1,237,293	4,861	32,235	4,279	54,462	14,885	230,525	12,380	227,654	15,180	322,435	1,666	39,362	4,234	94,933	2,674	114,133	868	61,150
Pennsylvania 1.....																					
	Independents.....	134,545	3,133,377	8,155	58,492	8,225	129,065	26,413	505,028	20,731	380,648	32,067	746,648	4,134	114,250	10,688	340,512	8,769	289,998	4,003	244,485
	Chains.....	124,475	2,380,236	7,719	43,614	7,766	81,966	25,121	412,373	19,610	302,817	30,402	544,926	3,961	91,877	10,266	294,330	8,492	239,448	5,921	231,780
	Chains.....	10,068	753,141	456	14,878	439	47,079	1,292	92,655	1,121	78,031	1,665	201,722	173	22,373	422	46,182	277	30,450	82	12,705
East North Central:																					
	Ohio.....	93,041	2,441,293	9,356	46,755	5,718	108,598	19,211	426,317	14,402	319,858	21,650	571,011	2,779	85,768	6,542	208,518	5,632	228,312	2,514	201,943
	Independents.....	84,858	1,876,982	5,991	36,564	5,321	69,445	17,838	346,304	13,347	256,774	20,060	428,800	2,601	74,600	6,306	188,111	5,328	186,558	2,388	195,170
	Chains.....	8,183	564,311	365	10,191	397	39,151	1,373	78,013	1,055	63,084	1,590	142,211	178	11,168	236	20,407	304	41,754	126	6,775
Indiana.....																					
	Independents.....	47,317	1,066,383	3,385	23,093	2,983	44,578	9,830	166,502	6,975	144,042	10,677	273,173	1,333	36,137	3,459	91,523	3,183	103,070	1,215	59,972
	Chains.....	44,000	838,016	3,222	18,578	2,755	31,569	9,307	135,769	6,656	120,407	9,977	204,015	1,287	32,986	3,283	79,693	2,976	90,784	1,189	57,576
Illinois 1.....																					
	Independents.....	100,466	1,927,600	9,208	52,133	7,528	95,013	23,514	347,551	16,964	291,418	21,591	454,389	2,502	70,526	6,365	173,958	4,896	142,682	1,761	203,884
	Chains.....	8,666	930,046	317	12,606	306	31,742	1,161	94,654	991	81,894	1,657	182,489	196	24,709	515	55,176	803	146,162	1,100	136,731
Michigan.....																					
	Independents.....	67,414	1,820,798	5,034	41,123	4,441	101,547	14,850	307,111	10,945	249,671	15,781	459,954	1,746	61,085	4,144	133,694	3,227	109,056	1,275	141,182
	Chains.....	61,680	1,367,037	4,832	30,874	4,159	58,612	14,139	257,920	10,329	208,676	14,685	348,257	1,607	46,137	3,582	119,701	3,158	99,800	1,165	124,689
Wisconsin.....																					
	Independents.....	47,604	1,084,994	2,499	17,906	2,281	35,792	7,978	131,501	7,630	141,549	11,191	276,729	1,474	41,943	4,265	113,597	4,803	123,157	1,758	78,660
	Chains.....	44,905	882,019	2,407	14,830	2,176	26,080	7,587	111,055	7,332	121,977	10,609	224,053	1,419	39,378	4,156	104,048	4,758	114,039	1,718	77,452
	Chains.....	2,699	182,975	92	3,076	105	9,722	391	20,468	298	19,572	582	52,676	55	3,565	109	9,549	71	12,118	20	1,208
West North Central:																					
	Minnesota 1.....	40,448	1,017,195	2,231	16,393	2,238	31,979	8,038	145,365	6,562	129,417	9,681	294,558	1,518	49,517	3,776	105,115	3,501	121,152	866	60,954
	Independents.....	38,342	828,954	2,147	14,317	2,156	26,297	7,739	127,955	6,331	112,607	9,100	198,955	1,420	43,228	3,687	96,752	3,180	114,517	859	56,612
	Chains.....	2,106	188,241	84	2,076	82	5,682	299	17,410	231	16,810	581	95,603	98	6,288	89	6,363	121	6,635	27	4,342
Iowa.....																					
	Independents.....	39,024	822,905	2,255	14,373	1,999	31,269	7,268	122,463	5,985	105,709	8,723	205,670	1,297	37,925	3,664	95,687	3,599	78,892	1,294	54,391
	Chains.....	36,703	674,961	2,149	12,374	1,879	22,202	6,941	105,480	5,986	93,986	8,206	159,189	1,229	33,869	3,580	89,234	3,294	75,500	1,260	52,888
Missouri 1.....																					
	Independents.....	53,196	1,102,503	4,460	24,090	3,932	46,259	12,050	173,445	8,426	148,252	11,050	279,198	1,613	36,950	3,388	84,421	2,983	114,600	948	60,674
	Chains.....	49,814	835,090	4,295	20,299	3,796	37,867	11,487	149,529	8,000	119,654	10,321	194,322	1,267	32,022	3,264	74,420	2,861	90,900	895	51,450
North Dakota.....																					
	Independents.....	3,362	269,413	165	3,791	136	6,372	533	23,914	426	28,598	729	84,876	46	4,928	124	10,001	122	35,670	53	9,224
	Chains.....	8,031	128,928	432	2,528	403	4,674	1,674	25,875	1,160	19,149	2,022	43,615	355	6,679	1,231	23,951	815	15,894	127	5,100
South Dakota.....																					
	Independents.....	8,549	156,137	432	2,528	403	4,674	1,617	23,091	1,121	15,518	1,876	35,494	349	6,560	1,177	20,954	760	14,555	124	4,800
	Chains.....	8,031	128,928	432	2,528	403	4,674	1,617	23,091	1,121	15,518	1,876	35,494	349	6,560	1,177	20,954	760	14,555	124	4,800
	Chains.....	518	27,206	13	231	16	500	57	2,784	39	5,631	146	10,121	6	549	54	2,997	55	1,339	3	500
	Chains.....	9,817	169,396	505	3,130	482	5,023	1,892	27,972	1,365	21,952	2,316	47,091	454	9,298	1,055	19,200	747	13,717	195	6,625
	Chains.....	9,241	136,974	491	2,992	470	4,682	1,827	23,533	1,307	17,851	2,190	36,617	447	7,705	1,005	18,316	705	12,180	197	5,312
	Chains.....	576	32,422	14	138	12	541	65	4,459	58	4,301	126	10,474	7	594	80	884	42	1,537	8	1,513

1 Units owned by mail-order companies which are engaged primarily in filling orders received by mail are classified as "Mail-order houses." Data for the 24 department stores, so classified, with sales of \$464,289,000 are included with "Chains" in the State and geographic division totals to avoid disclosure of individual operations but are included with "Independents" in the United States totals.

1939 DATA FOR STORES ESTABLISHED IN—

Chains..... \$0,000

1 Units owned by mail-order companies which are engaged primarily in filling orders received by mail are classified as "Mail-order houses." Data for the 24 department stores, so classified, with sales of \$464,289,000 are included with "Chains" in the State and geographic division totals to avoid disclosure of individual operations but are included with "Independents" in the United States totals.

## CENSUS OF BUSINESS

TABLE 19B.—DATE ESTABLISHED  
STORES AND SALES BY GEOGRAPHIC DIVISIONS AND STATES, BY TYPES OF OPERATION—Continued

DIVISION AND STATE AND TYPE OF OPERATION		1939 DATA FOR STORES ESTABLISHED IN—																				Unknown or not reported	
		1939 TOTALS		1939		1938		1934-1937		1930-1933		1920-1929		1917-1919		1907-1916		1890-1906		Prior to 1890			
		Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)	Stores	Sales (add 000)		
<b>West South Central:</b>																							
Arkansas.....		20,528	\$299,301	2,282	\$9,768	1,909	\$15,928	5,215	\$63,059	3,035	\$44,634	4,396	\$78,877	512	\$11,749	1,119	\$24,956	749	\$19,365	169	\$11,134	942	\$19,151
Independents.....		19,579	255,480	2,242	9,150	1,867	13,995	5,055	57,522	2,932	39,241	4,235	65,416	507	11,547	1,092	23,529	739	17,299	165	10,338	725	7,745
Chains.....		749	42,821	40	618	42	1,733	160	5,537	85	5,393	161	13,461	5	202	27	2,066	10	2,066	4	796	217	11,408
Louisiana.....		25,469	486,250	2,601	14,825	2,251	23,853	6,677	98,289	3,777	73,814	5,523	125,140	651	19,033	1,493	50,850	972	33,545	217	19,847	1,307	28,054
Independents.....		24,514	398,848	2,534	13,116	2,199	19,745	6,595	85,409	3,591	57,506	5,218	97,677	637	16,682	1,466	45,249	949	30,145	213	19,504	1,114	16,017
Chains.....		1,155	87,402	67	1,709	52	4,110	284	14,880	186	16,308	305	27,463	14	1,351	27	5,601	23	3,400	4	543	193	12,037
Oklahoma.....		29,722	513,061	2,738	12,991	2,205	23,705	6,427	87,876	4,459	77,489	7,186	158,805	855	22,026	1,858	51,148	911	27,653	29	1,471	2,056	49,927
Independents.....		27,008	404,131	2,661	11,599	2,130	21,525	6,168	76,149	4,275	63,994	6,840	123,553	809	18,542	1,753	42,880	820	23,154	26	885	1,526	22,060
Chains.....		1,714	108,930	77	1,402	75	2,180	259	11,727	184	13,495	346	35,452	44	3,484	105	8,268	91	4,499	3	586	530	27,837
Texas <sup>1</sup> .....		85,249	1,803,716	9,555	54,663	7,895	97,513	22,188	399,703	13,544	275,948	19,000	491,329	2,032	74,166	4,380	173,725	2,582	106,853	595	58,834	3,568	80,982
Independents.....		80,539	1,425,742	9,259	47,871	7,563	82,768	21,158	329,504	12,780	224,062	17,695	370,804	1,880	61,261	4,086	127,352	2,415	90,087	587	52,672	2,906	39,361
Chains.....		4,910	377,974	276	6,792	242	14,745	1,030	60,199	754	51,886	1,505	120,525	152	12,905	294	46,373	167	16,766	28	6,162	662	41,601
<b>Mountain:</b>																							
Montana.....		8,481	222,008	428	3,553	468	7,729	1,906	40,108	1,077	27,000	1,824	56,957	401	12,311	1,113	32,794	424	15,890	94	6,526	746	19,180
Independents.....		8,003	184,548	407	2,804	444	6,511	1,839	35,065	1,043	25,753	1,667	41,194	388	11,372	1,068	27,392	410	15,117	94	6,526	643	14,634
Chains.....		478	37,660	21	749	24	1,218	67	5,043	34	3,267	157	15,763	13	939	45	5,402	14	775	---	---	103	4,526
Idaho.....		6,804	175,873	486	3,387	414	6,932	1,590	31,195	825	18,648	1,484	49,341	249	8,456	677	23,761	280	11,636	33	2,049	786	20,468
Independents.....		6,577	141,472	456	3,187	400	6,458	1,545	28,395	791	16,144	1,598	37,240	232	7,365	634	19,770	265	9,458	31	1,272	680	12,203
Chains.....		427	34,401	10	200	14	474	45	2,800	34	2,504	91	12,101	17	1,091	43	3,911	15	2,198	2	777	156	8,266
Wyoming.....		4,113	100,233	315	1,768	282	3,561	1,037	17,835	628	13,050	983	32,957	160	5,412	317	11,047	142	6,731	41	2,042	218	6,080
Independents.....		3,896	84,006	305	1,550	266	3,099	1,002	16,245	614	11,556	937	25,490	159	5,389	309	10,056	140	6,558	24	1,749	150	2,314
Chains.....		217	16,227	10	218	6	262	35	1,590	14	1,494	58	7,467	1	23	8	991	2	175	17	293	68	3,716
Colorado <sup>1</sup> .....		16,785	409,103	1,554	7,401	1,140	14,419	3,682	60,821	2,458	45,999	4,016	129,506	562	17,462	1,206	45,126	900	38,371	186	15,399	1,321	34,589
Independents.....		15,932	324,346	1,506	6,715	1,111	11,956	3,545	53,692	2,371	39,508	3,761	84,128	535	14,150	1,184	41,244	878	36,874	166	15,399	1,055	21,700
Chains.....		853	84,757	28	686	29	2,463	117	7,129	87	7,491	255	45,378	27	3,332	22	3,882	22	1,497	---	---	266	12,889
New Mexico.....		6,617	125,765	827	4,140	629	5,981	1,803	27,596	829	18,320	1,195	33,550	154	5,842	335	12,486	197	7,205	40	1,556	608	9,349
Independents.....		6,354	104,826	817	3,798	618	5,618	1,746	24,142	797	15,513	1,125	24,622	149	5,585	315	10,102	192	6,924	40	1,556	555	6,965
Chains.....		265	20,939	10	341	11	565	57	3,254	32	2,807	70	8,908	5	247	20	2,564	5	291	---	---	53	2,364
Arizona.....		6,242	162,003	637	3,327	514	6,374	1,491	29,256	960	24,753	1,427	41,288	257	11,280	366	17,561	153	11,296	36	4,604	401	12,054
Independents.....		5,828	127,549	621	3,302	490	5,786	1,447	27,065	908	20,131	1,337	31,254	201	5,679	344	13,624	144	9,527	31	3,224	307	7,757
Chains.....		414	34,654	16	225	24	588	44	2,191	54	4,622	90	10,034	56	5,611	22	3,937	9	1,769	5	1,560	94	4,297
Utah.....		6,372	170,728	517	3,444	425	6,844	1,354	29,480	849	20,945	1,458	46,566	181	6,967	511	17,304	322	9,713	73	8,098	682	21,367
Independents.....		5,915	129,274	503	3,008	409	6,074	1,290	24,098	809	16,346	1,323	31,758	175	5,118	492	15,139	286	7,798	71	5,071	557	14,533
Chains.....		457	41,454	14	156	16	770	64	5,382	40	4,599	135	14,808	6	1,849	19	2,105	36	1,924	2	3,027	125	6,834
Nevada.....		2,045	61,828	169	1,248	113	2,774	445	8,982	285	8,684	597	13,219	75	3,170	154	6,208	81	3,992	26	1,217	500	11,514
Independents.....		1,942	50,882	167	1,235	108	2,497	419	7,276	278	9,121	376	10,125	74	3,142	149	4,963	80	3,998	26	1,217	265	7,408
Chains.....		103	10,946	2	15	5	277	26	1,716	7	573	21	3,094	1	28	5	1,245	1	94	---	---	35	3,906
<b>Pacific:</b>																							
Washington <sup>1</sup> .....		26,682	698,790	1,739	10,850	1,490	20,791	5,591	114,959	4,216	97,665	7,524	215,534	881	26,392	2,159	73,533	1,230	64,195	154	10,980	1,708	34,113
Independents.....		25,063	550,798	1,682	10,055	1,445	18,950	5,345	103,251	3,990	75,221	6,942	146,031	850	24,564	2,095	60,693	1,171	59,951	140	9,493	1,405	20,889
Chains.....		1,619	137,992	57	795	47	1,941	256	11,688	226	22,442	582	67,503	51	2,023	64	12,840	59	4,244	14	1,487	303	13,224
Oregon <sup>1</sup> .....		18,458	442,160	1,194	7,106	939	12,946	3,415	71,218	2,377	82,558	4,295	127,950	437	15,411	1,284	57,938	682	25,159	189	27,239	1,656	34,655
Independents.....		15,517	349,298	1,144	6,591	909	11,283	3,276	62,742	2,425	50,058	4,021	90,562	420	12,964	1,255	41,277	674	24,782	194	26,559	1,409	22,440
Chains.....		941	92,872	40	515	30	1,663	139	8,476	152	12,500	274	37,388	17	2,427	29	16,661	8	367	5	880	247	12,215
California <sup>1</sup> .....		112,428	3,197,809	10,556	59,697	8,990	153,453	26,658	601,754	18,454	476,746	28,713	925,982	2,544	95,041	5,086	220,216	2,795	175,729	964	143,800	9,680	309,451
Independents.....		103,343	2,399,645	9,849	75,548	8,560	132,690	25,308	508,273	17,188	362,001	24,486	827,186	2,298	78,118	4,860	191,606	2,575	145,771	899	119,672	7,319	158,980
Chains.....		9,085	788,164	507	14,349	430	20,745	1,350	95,461	1,246	114,745	2,227	296,796	245	14,923	226	28,610	218	27,958	65	24,128	2,571	150,451

<sup>1</sup> Units owned by mail-order companies which are engaged primarily in filling orders received by mail are classified as "Mail-order houses." Data for the 24 department stores, so classified, with sales of \$454,209,000 are included with "Chains" in the State and geographic division totals to avoid disclosure of individual operations but are included with "Independents" in the United States totals.

TABLE 20.—COMPARISON OF CHAIN STORE ORGANIZATIONS: 1939, 1935, AND 1929  
BY KINDS OF BUSINESS AND CHAIN SIZE (Number of units)  
(Retail store operations only—does not include warehouses or home offices)

## UNITED STATES SUMMARY

	ALL CHAINS <sup>1</sup>	FOOD CHAINS										GEN- ERAL STORE (with food) CHAINS	GENERAL MERCHANDISE CHAINS			
		Total	Grocery stores (without fresh meats)	Combination stores (groceries- meats)	Dairy products stores	Milk dealers	Meat markets	Candy, nut stores	Confec- tionery stores	Fruit stores, vegetable markets	Bakeries, caterers	Other food stores	Total	Department stores	Dry goods stores and general merchan- dise stores	Variety stores
COMPARISONS: 1939, 1935, AND 1929																
ALL Chains, 1939:																
Number of organizations.....	6,969	1,604	177	612	161	55	171	78	68	54	171	39	436	70	178	188
Number of store units.....	132,763	51,110	4,293	36,226	2,490	818	1,577	1,379	844	453	2,184	848	11,785	5,817	1,578	6,390
Store sales (add 000).....	\$10,104,713	\$3,408,743	\$1,871,139	\$2,674,271	\$7,084	\$285,627	\$75,605	\$25,993	\$26,178	\$17,389	\$57,410	\$42,069	\$2,642,614	\$1,694,048	\$98,933	\$349,635
Store employees (average for year).....	1,228,181	516,021	16,490	221,827	9,352	33,582	7,091	4,518	5,760	2,684	9,222	6,225	405,504	199,906	15,814	199,784
Full time.....	867,220	230,199	12,446	139,976	7,239	32,686	5,186	3,832	4,240	1,768	7,451	5,874	241,979	138,102	10,412	93,465
Part time.....	\$40,941	\$6,822	\$1,034	\$1,351	\$2,113	\$86	\$1,905	\$886	\$1,540	\$895	\$1,711	\$7,573	\$13,825	\$1,804	\$5,402	\$6,319
Store pay roll (add 000).....	\$1,215,540	\$359,608	\$14,834	\$212,463	\$7,908	\$69,051	\$8,079	\$3,546	\$4,561	\$2,502	\$9,111	\$7,573	\$258,790	\$130,972	\$11,705	\$110,979
Full time.....	\$1,097,045	\$306,766	\$13,804	\$198,549	\$7,055	\$68,693	\$7,580	\$3,264	\$3,955	\$2,212	\$8,503	\$7,573	\$258,790	\$130,972	\$11,705	\$110,979
Part time.....	\$118,495	\$30,842	\$1,030	\$23,914	\$953	\$3,358	\$2,499	\$282	\$606	\$290	\$608	\$2,000	\$54,866	\$24,453	\$1,187	\$81,755
Stocks on hand—at cost (add 000).....	\$1,012,905	\$149,135	\$11,659	\$130,942	\$982	\$1,598	\$801	\$468	\$508	\$200	\$127	\$1,750	\$581,853	\$255,682	\$22,321	\$103,880
ALL Chains, 1935:																
Number of organizations.....	6,072	1,455	224	551	190	172	109	109	45	34	130	34	328	44	160	124
Number of store units.....	139,775	56,828	8,015	40,425	2,655	1,564	1,712	1,627	325	203	1,712	121	10,357	3,285	1,398	5,664
Store sales (add 000).....	\$9,458,857	\$2,984,785	\$300,274	\$2,184,024	\$308,900	\$66,729	\$66,729	\$46,871	\$15,615	\$10,763	\$51,742	\$11,128	\$1,989,392	\$1,216,149	\$72,145	\$701,098
Store employees (average for year).....	1,071,400	292,580	27,386	198,237	9,301	37,174	6,801	9,517	2,007	1,072	9,827	2,801	\$17,116	148,466	11,064	157,588
Store pay roll (add 000).....	\$1,082,728	\$211,559	\$25,882	\$192,044	\$65,075	\$7,209	\$7,209	\$7,368	\$1,972	\$808	\$3,908	\$2,863	\$218,322	\$126,792	\$7,985	\$84,195
Stocks on hand—at cost (add 000).....	\$380,051	\$137,907	\$18,959	\$112,655	\$2,343	\$1,024	\$1,024	\$1,658	\$245	\$245	\$457	\$488	\$504,579	\$196,888	\$17,588	\$89,887
ALL Chains, 1929:																
Number of organizations.....	7,081	1,461	332	475	85	246	125	125	51	39	110	39	665	36	481	148
Number of store units.....	189,638	81,416	12,581	41,136	1,201	2,804	1,216	1,461	383	248	1,216	654	12,029	2,595	3,997	5,447
Store sales (add 000).....	\$10,740,585	\$5,514,591	\$505,851	\$2,361,828	\$355,561	\$141,117	\$141,117	\$53,984	\$15,426	\$15,426	\$40,572	\$40,572	\$2,162,547	\$1,060,447	\$292,542	\$509,758
Chains with 4 to 10 Units:																
Number of organizations.....	5,105	1,127	124	418	107	41	136	49	49	46	134	24	322	48	141	133
Number of store units.....	28,584	6,454	761	2,412	646	232	732	294	258	248	730	121	1,764	276	780	708
Store sales (add 000).....	\$1,890,871	\$459,586	\$47,651	\$247,120	\$12,596	\$3,179	\$35,356	\$4,456	\$5,647	\$6,890	\$14,880	\$5,746	\$181,478	\$115,409	\$44,940	\$21,690
Percent of total chain sales.....	18.7	13.5	28.5	9.2	22.6	50.6	44.2	17.1	21.6	51.2	25.5	8.9	6.9	6.8	45.5	2.5
Chains with 11 to 25 Units:																
Number of organizations.....	1,191	293	26	118	54	7	21	17	15	5	20	10	70	16	28	28
Number of store units.....	18,926	4,688	432	1,895	108	319	319	245	245	101	305	154	1,112	247	407	458
Store sales (add 000).....	\$1,214,258	\$329,719	\$28,540	\$197,251	\$19,645	\$14,561	\$14,561	\$6,200	\$10,272	\$4,820	\$5,555	\$7,565	\$140,218	\$100,128	\$24,940	\$15,252
Percent of total chain sales.....	12.0	9.7	17.1	7.4	5.6	13.7	19.2	25.8	59.2	27.7	9.7	17.5	5.3	5.9	25.1	1.8
Chains with 26 to 100 Units:																
Number of organizations.....	542	144	23	49	19	5	14	11	4	3	15	3	28	2	11	15
Number of store units.....	24,232	6,429	1,081	2,205	818	165	527	536	146	104	709	115	1,117	85	361	641
Store sales (add 000).....	\$1,568,892	\$340,423	\$44,752	\$174,474	\$14,752	\$14,752	\$27,649	\$5,659	\$5,659	\$5,659	\$5,659	\$5,659	\$20,557	\$20,557	\$29,113	\$36,859
Percent of total chain sales.....	13.6	10.0	26.8	6.5	4.2	13.7	36.6	21.1	21.1	21.1	21.1	21.1	20.7	20.7	29.4	4.3
Chains with More Than 100 Units:																
Number of organizations.....	151	40	4	27	1	2	---	1	1	---	2	---	16	4	---	12
Number of store units.....	81,021	33,539	1,999	29,714	140	515	---	258	197	---	440	476	7,792	5,208	---	4,585
Store sales (add 000).....	\$5,650,692	\$2,279,005	\$46,168	\$2,055,428	\$2,055,428	\$2,055,428	\$2,055,428	\$2,055,428	\$2,055,428	\$2,055,428	\$2,055,428	\$2,055,428	\$2,055,428	\$2,055,428	\$2,055,428	\$776,453
Percent of total chain sales.....	55.7	66.8	27.8	76.9	76.9	76.9	76.9	76.9	76.9	76.9	76.9	76.9	76.9	76.9	76.9	81.4

<sup>1</sup> Withheld to avoid disclosure.  
<sup>2</sup> Data for 1935 revised to exclude 7 garage chain organizations with 37 units and \$1,774,000 sales.  
<sup>3</sup> Included with "Other food stores."



## CENSUS OF BUSINESS

TABLE 20.—COMPARISON OF CHAIN STORE ORGANIZATIONS: 1939, 1935, AND 1929  
BY KINDS OF BUSINESS AND CHAIN SIZE (Number of units)—Continued  
(Retail store operations only—does not include warehouses or home offices)

## UNITED STATES SUMMARY

APPAREL CHAINS																			FURNITURE—HOUSE- HOLD—RADIO CHAINS		
Total	Men's- boys' furni- shings stores	Men's- boys' stores hat stores	Men's- boys' clothing stores (and furnishings)	Family clothing stores	Women's ready- to-wear stores	Furriers, fur shops	Millinery stores	Corset and lingerie shops	Hosiery shops	Other apparel stores	Custom tailors	Men's shoe stores	Family shoe stores	Women's shoe stores	Total	Furniture stores	Other home- furnishings stores				
COMPARISONS: 1939, 1935, AND 1929																					
All Chains, 1939:																					
Number of organizations.....	1,168	44	9	111	107	259	20	204	17	54	45	4	41	168	85	459	115	57			
Number of store units.....	17,591	448	236	1,114	1,077	3,242	164	5,171	98	629	543	35	1,543	5,907	1,364	6,918	779	444			
Store sales (add 000).....	\$1,000,954	\$17,981	\$6,274	\$144,821	\$76,499	\$290,633	\$11,234	\$64,633	\$3,731	\$21,149	\$16,718	\$1,234	\$66,097	\$173,469	\$104,461	\$893,186	\$141,008	\$46,933			
Store employees (average for year).....	125,852	1,595	813	11,807	11,650	27,305	969	15,810	406	7,258	2,181	116	4,541	20,752	12,649	65,238	15,462	13,975			
Full time.....	86,757	1,178	537	10,482	8,906	27,404	856	10,183	378	2,075	1,263	105	3,452	12,663	7,297	55,781	14,825	13,214			
Part time.....	39,095	417	276	1,325	2,744	9,901	113	5,627	30	5,183	918	11	1,109	8,086	5,352	9,477	1,637	7,761			
Store pay roll (add 000).....	\$125,182	\$2,017	\$871	\$17,815	\$11,942	\$35,036	\$1,667	\$10,968	\$532	\$5,041	\$1,719	\$167	\$5,971	\$20,622	\$12,884	\$84,885	\$23,157	\$15,637			
Full time.....	\$112,498	\$1,857	\$787	\$17,200	\$11,005	\$31,605	\$1,541	\$9,773	\$519	\$2,132	\$1,456	\$165	\$5,678	\$17,992	\$10,810	\$78,708	\$22,646	\$15,174			
Part time.....	\$12,684	\$160	\$84	\$815	\$937	\$3,431	\$126	\$1,125	\$113	\$909	\$283	\$2	\$295	\$2,630	\$2,074	\$6,177	\$1,511	\$463			
Stocks on hand—at cost (add 000).....	\$153,542	\$2,831	\$1,019	\$25,998	\$12,044	\$24,286	\$1,678	\$1,106	\$558	\$1,677	\$1,637	\$45	\$11,637	\$37,332	\$11,701	\$59,441	\$22,596	\$4,051			
MEN'S FURNISHINGS STORES																					
All Chains, 1935:																					
Number of organizations.....	977	52	81	95	81	228	12	161	95	1,152	245	8	24	245	82	370	88	24			
Number of store units.....	14,625	666	768	884	768	2,494	95	2,689	1,152	5,797	5,797	78	505	4,744	850	6,516	588	465			
Store sales (add 000).....	\$799,693	\$23,840	\$66,553	\$114,302	\$66,553	\$209,855	\$9,009	\$50,591	\$39,495	\$285,485	\$285,485	\$3,583	\$25,511	\$285,485	\$20,524	\$321,200	\$99,992	\$23,414			
Store employees (average for year).....	100,828	2,199	9,984	9,006	8,934	27,211	941	10,517	7,911	35,618	35,618	291	\$5,201	\$24,643	19.4	59,036	10,603	7,660			
Store pay roll (add 000).....	\$98,432	\$2,757	\$9,968	\$13,317	\$9,968	\$25,500	\$1,222	\$8,399	\$5,219	\$21,332	\$21,332	\$369	\$5,201	\$24,643	19.4	\$69,351	\$15,772	\$6,471			
Stocks on hand—at cost (add 000).....	\$108,470	\$3,219	\$9,968	\$20,139	\$9,968	\$19,048	\$656	\$1,285	\$3,232	\$11,310	\$11,310	\$323	\$11,630	\$37,332	\$11,701	\$49,545	\$17,520	\$2,585			
All Chains, 1929:																					
Number of organizations.....	1,243	49	37	171	137	221	7	167	20	66	19	29	24	254	82	505	125	33			
Number of store units.....	17,218	480	692	1,594	1,769	2,132	47	3,062	158	718	179	288	505	4,744	850	6,814	982	486			
Store sales (add 000).....	\$1,197,056	\$23,588	\$29,293	\$199,004	\$142,633	\$292,229	\$5,872	\$74,389	\$4,848	\$32,160	\$6,796	\$19,074	\$25,511	\$285,545	\$78,294	\$560,074	\$207,850	\$47,875			
STORES AND SALES BY SIZE (NUMBER OF UNITS) OF CHAIN: 1939																					
Chains with 4 to 10 Units:																					
Number of organizations.....	811	34	4	85	84	182	16	124	16	41	32	3	22	112	56	307	105	27			
Number of store units.....	4,601	182	26	468	477	1,055	96	757	86	227	173	18	108	611	337	1,749	555	140			
Store sales (add 000).....	\$289,377	\$5,768	(x)	\$57,771	\$44,457	\$93,329	\$7,114	\$15,966	(x)	\$6,511	\$8,389	(x)	\$5,201	\$24,643	\$20,524	\$154,763	\$101,719	\$7,769			
Percent of total chain sales.....	28.9	32.1	(x)	39.9	58.1	32.1	65.3	21.6	(x)	30.8	50.2	(x)	4.8	14.2	19.4	39.4	72.1	16.6			
Chains with 11 to 25 Units:																					
Number of organizations.....	229	6	2	18	14	55	4	55	1	10	7	1	17	29	19	85	6	7			
Number of store units.....	3,655	95	26	279	209	915	68	877	12	141	110	17	147	444	325	1,559	106	105			
Store sales (add 000).....	\$198,963	\$3,525	(x)	\$17,649	\$12,472	\$37,960	\$4,120	\$14,118	(x)	\$5,864	\$2,401	(x)	\$2,693	\$22,212	\$23,913	\$81,090	\$20,164	\$14,149			
Percent of total chain sales.....	19.9	19.6	(x)	12.2	16.5	30.5	36.7	21.9	(x)	25.3	14.4	(x)	4.1	12.6	22.9	20.6	14.3	30.1			
Chains with 26 to 100 Units:																					
Number of organizations.....	105	4	3	8	8	19	—	22	—	2	6	—	8	17	8	63	4	2			
Number of store units.....	4,844	181	184	367	297	858	—	1,073	—	89	280	—	363	766	396	2,601	118	56			
Store sales (add 000).....	\$252,744	\$8,690	\$6,817	\$69,401	(x)	\$48,461	—	\$21,276	—	(x)	\$5,928	—	\$15,468	\$34,367	(x)	\$95,915	\$19,123	(x)			
Percent of total chain sales.....	25.2	46.5	82.4	47.9	(x)	16.7	—	32.9	—	(x)	35.4	—	23.4	19.8	(x)	24.4	13.6	(x)			
Chains with More Than 100 Units:																					
Number of organizations.....	23	—	—	—	1	3	—	3	—	1	—	—	3	10	2	4	—	1			
Number of store units.....	4,491	—	—	—	104	414	—	464	—	172	—	—	925	2,066	326	1,208	—	143			
Store sales (add 000).....	\$259,850	—	—	—	(x)	\$60,865	—	\$15,275	—	(x)	\$5,928	—	\$44,715	\$92,247	(x)	\$81,413	—	(x)			
Percent of total chain sales.....	26.0	—	—	—	(x)	20.9	—	25.6	—	(x)	35.4	—	87.7	53.2	(x)	15.6	—	(x)			

x Withheld to avoid disclosure.



TABLE 20.—COMPARISON OF CHAIN STORE ORGANIZATIONS: 1939, 1935, AND 1929  
BY KINDS OF BUSINESS AND CHAIN SIZE (Number of units)—Continued  
(Retail store operations only—does not include warehouses or home offices)

## UNITED STATES SUMMARY

	FURNITURE—HOUSEHOLD—RADIO CHAINS—Continued				AUTOMOTIVE CHAINS			FILLING STATION CHAINS		LUMBER—BUILDING CHAINS					HARDWARE CHAINS			EATING PLACES CHAINS				
	Household appliance dealers	Radio—household appliance stores	Radioand radio-musical instrument stores	Total <sup>1</sup>	Motor-vehicle dealers	Accessory, tire, battery dealers	Other automotive dealers	STATION CHAINS	Total	Lumber yards and building materials dealers	Heating and plumbing equipment dealers	Paint, glass, wallpaper stores	Total	Hard-ware stores	Farm im-plement—tractor—hardware dealers	Total	Restau-rants, cafes, lunch-rooms	Lunch counters and stands	Soft drink, juice, ice cream stands			
COMPARISONS: 1939, 1935, AND 1929																						
All Chains, 1939:																						
Number of organizations.....	264	31	12	218	90	125	3	774	583	483	20	80	79	55	24	443	250	158	35			
Number of store units.....	5,369	251	75	4,464	458	4,014	12	10,397	7,258	5,856	397	1,023	702	412	290	5,068	3,406	1,631	321			
Store sales (add 000).....	\$171,873	\$24,609	\$8,965	\$247,447	\$136,487	\$285,543	\$1,612	\$234,007	\$347,107	\$293,278	\$13,571	\$40,288	\$47,510	\$23,555	\$23,975	\$23,463	\$254,348	\$34,703	\$5,412			
Store employees (average for year).....	53,010	1,938	1,153	55,559	8,788	24,568	183	32,842	32,879	26,875	2,181	4,025	4,485	2,501	1,984	81,591	70,065	10,418	908			
Full time.....	24,749	1,829	1,144	32,173	8,670	23,520	183	30,915	27,715	21,865	2,094	3,756	4,148	2,337	1,811	72,477	66,295	9,540	642			
Part time.....	6,261	1,099	9	1,568	118	1,248	---	1,927	5,164	4,808	87	269	337	164	173	8,914	4,770	5,878	288			
Store pay roll (add 000).....	\$41,138	\$3,229	\$1,726	\$47,420	\$14,521	\$32,559	\$340	\$39,212	\$40,500	\$32,074	\$2,851	\$5,575	\$5,725	\$5,111	\$2,614	\$69,269	\$61,618	\$6,968	\$892			
Full time.....	\$35,980	\$3,137	\$1,721	\$40,761	\$14,447	\$31,974	\$340	\$38,360	\$39,605	\$30,398	\$2,785	\$5,432	\$5,608	\$5,051	\$2,555	\$65,293	\$58,478	\$6,211	\$804			
Part time.....	\$5,156	\$42	\$5	\$5,199	\$74	\$1,585	---	\$1,895	\$1,896	\$1,686	\$66	\$143	\$119	\$60	\$59	\$3,975	\$3,140	\$757	\$78			
Stocks on hand—at cost (add 000).....	\$26,594	\$3,037	\$2,165	\$31,796	\$10,794	\$27,459	\$397	\$9,971	\$93,513	\$54,154	\$11,668	\$7,696	\$11,108	\$6,295	\$4,813	\$2,803	\$2,494	\$270	\$44			
HOUSEHOLD APPLIANCE DEALERS																						
All Chains, 1935:																						
Number of organizations.....	239	19	19	232	106	124	2	710	553	478	10	65	68	55	13	309	224	85	85			
Number of store units.....	5,347	116	116	4,027	571	3,445	11	19,629	7,020	5,757	434	829	826	445	183	4,045	3,058	987	987			
Store sales (add 000).....	\$124,195	\$15,599	\$15,599	\$366,717	\$179,658	\$186,726	\$333	\$432,849	\$257,537	\$215,473	\$15,593	\$28,281	\$35,871	\$21,260	\$12,411	\$231,871	\$208,599	\$23,072	\$23,072			
Store employees (average for year).....	39,315	1,188	1,188	34,296	12,288	21,974	34	58,450	27,534	20,212	4,369	2,953	3,018	2,092	927	72,544	66,809	5,755	5,755			
Store pay roll (add 000).....	\$44,553	\$2,455	\$2,455	\$49,063	\$17,328	\$27,693	\$45	\$70,925	\$32,485	\$23,146	\$5,347	\$5,992	\$5,732	\$4,592	\$1,280	\$1,823	\$47,878	\$4,247	\$4,247			
Stocks on hand—at cost (add 000).....	\$27,415	\$2,327	\$2,327	\$31,568	\$18,001	\$23,315	\$53	\$15,107	\$77,972	\$69,335	\$2,029	\$6,808	\$7,696	\$5,116	\$2,563	\$2,705	\$2,329	\$2,329	\$2,329			
All Chains, 1929:																						
Number of organizations.....	282	85	85	322	187	128	27	864	647	599	23	55	55	75	11	288	176	66	46			
Number of store units.....	4,472	864	864	3,516	1,290	2,049	177	30,088	9,457	7,042	850	565	544	458	86	3,392	1,883	949	560			
Store sales (add 000).....	\$191,547	\$112,802	\$112,802	\$749,946	\$216,595	\$122,032	\$11,519	\$629,024	\$468,491	\$426,971	\$36,155	\$25,565	\$37,289	\$31,596	\$5,693	\$296,969	\$230,808	\$59,705	\$8,456			
STORES AND SALES BY SIZE (NUMBER OF UNITS) OF CHAIN: 1939																						
Chains with 4 to 10 Units:																						
Number of organizations.....	138	27	10	170	89	78	3	613	412	340	17	55	65	45	20	346	192	125	29			
Number of store units.....	847	154	53	972	416	444	12	3,412	2,447	2,042	90	315	360	254	108	1,898	1,056	688	154			
Store sales (add 000).....	(x)	\$11,272	(x)	(x)	(x)	\$22,851	\$1,612	\$27,242	\$14,758	\$12,645	\$7,385	\$10,938	\$25,204	\$25,204	\$14,612	\$32,728	\$27,714	\$12,455	\$1,557			
Percent of total chain sales.....	(x)	45.8	(x)	(x)	(x)	9.7	100.0	45.8	41.7	45.1	54.4	27.2	55.1	62.1	44.2	31.5	26.6	55.9	45.6			
Chains with 11 to 25 Units:																						
Number of organizations.....	68	2	2	32	1	31	---	119	108	90	1	17	17	11	2	68	58	24	4			
Number of store units.....	1,087	39	22	528	22	506	---	1,949	1,717	1,429	14	274	274	164	34	1,022	588	374	60			
Store sales (add 000).....	\$39,604	(x)	(x)	(x)	(x)	\$21,457	---	\$55,572	\$47,969	\$47,912	(x)	(x)	\$10,847	(x)	(x)	\$89,050	\$50,024	(x)	(x)			
Percent of total chain sales.....	23.1	(x)	(x)	(x)	(x)	9.1	---	18.8	21.6	23.2	(x)	(x)	22.8	(x)	(x)	20.2	19.7	(x)	(x)			
Chains with 26 to 100 Units:																						
Number of organizations.....	55	2	---	11	---	11	---	80	60	52	1	7	301	2	1	23	15	6	2			
Number of store units.....	2,389	58	---	468	---	468	---	1,271	2,571	2,244	26	26	301	28	29	989	684	208	107			
Store sales (add 000).....	\$55,956	(x)	(x)	\$24,515	---	\$24,515	---	\$29,405	\$108,998	(x)	(x)	(x)	\$13,875	(x)	(x)	\$32,073	\$37,240	(x)	(x)			
Percent of total chain sales.....	31.4	(x)	(x)	6.6	---	10.4	---	10.0	31.4	(x)	(x)	(x)	34.0	(x)	(x)	31.5	54.5	(x)	(x)			
Chains with More Than 100 Units:																						
Number of organizations.....	3	---	---	5	---	5	---	12	5	121	1	1	133	---	---	8	5	3	---			
Number of store units.....	1,086	---	---	2,598	---	2,598	---	3,865	521	121	287	153	(x)	---	---	121	778	365	---			
Store sales (add 000).....	(x)	---	---	\$166,540	---	\$166,540	---	\$111,988	\$18,562	(x)	(x)	(x)	(x)	---	(x)	\$59,644	\$49,370	\$10,274	---			
Percent of total chain sales.....	(x)	---	---	44.6	---	70.8	---	38.1	5.3	(x)	(x)	(x)	(x)	---	(x)	20.4	19.4	29.6	---			

x Withheld to avoid disclosure.  
1 Data for 1935 revised to exclude 7 garage chain organizations with 37 units and \$1,774,000 sales.

TABLE 20.—COMPARISON OF CHAIN STORE ORGANIZATIONS: 1939, 1935, AND 1929  
BY KINDS OF BUSINESS AND CHAIN SIZE (Number of units)—Continued  
(Retail store operations only—does not include warehouses or home offices)

## UNITED STATES SUMMARY

	DRINK- ING PLACE CHAINS	DRUG STORE CHAINS			LIQUOR STORE (packaged goods) CHAINS <sup>1</sup>	OTHER RETAIL STORE CHAINS										SECOND- HAND STORE CHAINS		
		Total	Drug stores with fountain	Drug stores —other		Total	Fuel and ice dealers	Fuel-oil retailers	Hay, grain, and feed stores	Farm and garden supply stores	Jewelry stores	Book stores	Cigar stores, cigar stands	Florists	News dealers		Opticians	Piano, musical instru- ment stores
COMPARISONS: 1939, 1935, AND 1929																		
All Chains, 1939:																		
25	274	200	74	108	831	113	14	120	22	78	25	66	15	20	38	20	102	28
164	3,928	3,195	733	2,854	9,036	1,121	85	1,353	170	527	344	1,694	98	1,696	534	228	1,408	184
\$6,348	\$79,420	\$315,001	\$64,419	\$256,595	\$631,804	\$156,217	\$80,908	\$90,546	\$19,092	\$35,531	\$25,796	\$75,537	\$4,390	\$32,284	\$8,556	\$17,008	\$101,293	\$2,569
1,154	48,567	43,202	5,185	8,480	61,847	13,450	1,130	5,010	1,231	3,842	6,015	6,667	642	7,424	1,245	2,579	12,812	1,497
1,045	41,848	37,081	4,767	8,070	56,012	11,477	1,018	4,142	1,118	3,623	5,632	6,407	594	6,035	1,214	2,294	12,453	1,008
89	6,519	6,121	399	410	5,835	1,973	112	868	113	214	385	280	48	1,389	51	85	1,008	479
\$1,022	\$48,508	\$42,055	\$6,254	\$11,354	\$80,085	\$17,792	\$2,018	\$5,624	\$1,492	\$6,154	\$7,050	\$9,408	\$940	\$5,980	\$2,161	\$3,921	\$19,055	\$818
\$977	\$45,745	\$39,647	\$6,096	\$11,152	\$77,074	\$16,362	\$1,895	\$5,289	\$1,441	\$6,059	\$6,855	\$8,321	\$825	\$5,281	\$2,149	\$3,781	\$18,808	\$721
\$45	\$2,568	\$2,408	\$158	\$202	\$3,011	\$1,410	\$123	\$355	\$51	\$95	\$177	\$97	\$15	\$409	\$12	\$30	\$247	\$97
\$178	\$42,495	\$35,110	\$7,365	\$19,629	\$58,668	\$11,386	\$643	\$8,931	\$2,078	\$7,132	\$2,230	\$6,858	\$125	\$856	\$761	\$3,597	\$14,201	\$406
All Chains, 1935:																		
2	242	180	62	43	590	123	(a)	92	35	49	(a)	62	14	36	(2)	(2)	170	23
6	3,545	2,976	569	2,198	8,540	1,258		1,055	246	358		1,837	79	1,655		2,052	358	
\$26	\$29,816	\$257,468	\$41,848	\$187,612	\$461,014	\$125,531		\$68,284	\$15,631	\$22,471		\$66,688	\$5,179	\$27,288		\$111,962	\$5,923	
14	36,930	33,244	3,646	5,198	52,974	11,034		3,017	1,511	2,621		7,307	525	8,038		18,921	1,560	
\$9	\$7,954	\$35,449	\$4,505	\$6,763	\$65,561	\$16,239		\$3,627	\$1,457	\$4,149		\$3,168	\$844	\$5,345		\$25,932	\$955	
\$2	\$35,833	\$30,471	\$5,362	\$18,765	\$46,347	\$11,566		\$6,056	\$1,628	\$5,324		\$6,648	\$149	\$754		\$14,202	\$509	
All Chains, 1929:																		
—	249	169	80	—	703	116	—	100	12	65	30	90	22	68	20	10	170	28
—	3,513	3,031	482	—	12,500	1,415	—	1,019	82	438	349	2,218	124	2,694	148	108	3,915	201
—	\$312,302	\$288,681	\$23,621	—	\$787,177	\$184,144	—	\$71,145	\$6,090	\$55,688	\$35,482	\$102,733	\$5,790	\$60,741	\$6,876	\$5,519	\$272,969	\$3,139
STORES AND SALES BY SIZE (NUMBER OF UNITS) OF CHAIN: 1939																		
Chains with 4 to 10 Units:																		
24	214	155	59	82	481	87	12	92	18	66	16	45	14	12	31	14	74	26
117	1,138	829	309	415	2,626	497	54	495	96	349	96	252	79	74	179	74	381	146
(x)	\$75,530	\$49,052	\$25,774	\$14,081	\$183,597	\$59,870	(x)	\$28,798	\$9,493	\$29,125	\$9,877	\$6,054	(x)	\$786	\$4,751	\$7,181	\$19,710	(x)
(x)	19.9	15.8	40.0	5.5	32.7	44.0	(x)	31.8	52.5	82.3	37.3	8.2	(x)	2.4	56.9	42.2	19.5	(x)
Chains with 11 to 25 Units:																		
—	35	28	7	11	105	20	2	20	3	8	6	15	1	1	6	4	19	2
—	582	459	103	166	1,671	304	31	315	46	121	92	251	17	16	99	68	311	38
—	\$51,740	\$44,032	\$7,708	\$6,589	\$122,281	\$32,715	(x)	\$21,390	(x)	(x)	\$5,875	\$7,648	(x)	(x)	(x)	(x)	\$12,955	(x)
—	13.6	14.0	12.0	2.6	21.6	24.0	(x)	23.6	(x)	(x)	24.7	10.4	(x)	(x)	(x)	(x)	12.8	(x)
Chains with 26 to 100 Units:																		
1	21	13	8	7	38	6	—	7	1	2	3	3	—	5	1	2	8	—
47	994	673	321	441	2,061	320	—	430	26	57	156	103	—	345	56	86	460	—
(x)	\$99,204	\$63,267	\$30,937	\$60,433	\$146,502	\$43,532	—	(x)	(x)	(x)	\$9,044	\$2,562	—	\$5,918	(x)	(x)	(x)	—
(x)	26.2	21.7	48.0	23.5	26.0	32.0	—	(x)	(x)	(x)	36.0	5.5	—	18.3	(x)	(x)	(x)	—
Chains with More Than 100 Units:																		
—	4	4	—	8	7	—	—	1	—	—	—	3	—	2	—	—	1	—
—	1,234	1,234	—	1,832	2,676	—	—	113	—	—	—	1,078	—	1,251	—	—	236	—
—	\$152,946	\$152,946	—	\$175,462	\$2,676	—	—	(x)	—	—	—	\$57,273	—	(x)	—	—	(x)	—
—	40.5	48.5	—	66.4	19.5	—	—	(x)	—	—	—	77.9	—	(x)	—	—	(x)	—

x Withheld to avoid disclosure.

1 Includes State liquor stores.

2 Combined with "Other retail stores."

# RETAIL TRADE: 1939

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TABLE 21A.—CHAIN STORE WAREHOUSES, BY KINDS OF BUSINESS  
CHAINS, WAREHOUSES, PERSONNEL, PAY ROLL, SALES, ACCOUNTS RECEIVABLE, AND STOCKS

UNITED STATES SUMMARY

KIND OF BUSINESS	Number of chains	Number of warehouses	NUMBER OF EMPLOYEES (average for year)			PAY ROLL (add 000)			REPORTED SALES (at wholesale) (add 000)			Accounts receivable, end of year (add 000)	Stocks on hand, end of year, at cost (add 000)
			Total	Salaried officers	All other employees	Total	Salaried officers	All other employees	Total	Billings to own stores	To other concerns		
<b>UNITED STATES TOTAL</b>	843	1,176	60,774	1,339	59,436	\$105,236	\$10,792	\$94,444	\$2,531,723	\$2,487,428	\$64,295	\$7,444	\$167,122
Warehouses with Central Offices	644	802	42,891	1,303	41,588	79,903	10,559	69,344	1,656,989	1,599,028	57,961	6,469	95,729
Warehouses without Central Offices	199	374	18,083	35	18,048	25,333	233	25,100	874,734	888,400	6,334	975	71,393
<b>Food Group</b>	271	432	35,097	432	34,665	63,982	3,662	60,320	1,707,058	1,654,820	52,438	5,494	81,989
Grocery stores	53	54	2,074	84	1,990	3,508	508	3,000	63,837	58,283	5,554	236	5,924
Combination stores	178	332	32,080	294	31,786	58,541	2,743	55,798	1,801,198	1,555,350	45,848	5,185	73,702
Dairy products stores, milk dealers	14	15	301	16	285	701	155	546	15,782	15,477	305	18	887
Meat markets	9	9	129	13	116	223	76	147	4,287	3,921	346	26	79
Fruit stores, vegetable markets	11	11	190	16	174	372	121	251	5,782	5,647	135	13	87
Other food stores	8	11	323	9	314	537	59	478	16,192	15,942	250	16	1,290
<b>General Stores (with food)</b>	14	16	257	12	245	382	59	323	9,778	8,372	1,406	30	1,184
<b>General Merchandise Group</b>	87	118	5,730	112	5,618	7,140	929	6,311	221,259	219,870	1,389	194	27,173
Department stores	14	38	3,423	13	3,410	3,674	147	3,527	162,610	162,610	---	---	16,871
Dry goods and general merchandise stores	23	26	373	23	350	647	174	473	7,457	7,191	266	25	1,000
Variety stores	50	54	1,934	76	1,858	2,819	508	2,311	51,192	50,069	1,123	169	9,302
<b>Apparel Group</b>	178	181	5,847	324	5,523	11,280	3,056	8,224	203,421	202,584	857	185	11,903
Men's furnishings stores	5	5	106	9	97	342	135	207	4,122	4,122	---	---	196
Men's clothing stores	13	13	260	24	236	674	271	403	10,234	10,080	154	27	1,208
Family clothing stores	7	7	59	4	55	139	40	99	2,510	2,484	26	4	213
Women's ready-to-wear stores	44	44	2,146	89	2,057	4,186	881	3,285	56,058	55,993	65	9	1,501
Millinery stores	29	30	310	48	262	604	287	317	3,737	3,565	172	1	114
Women's accessories stores	15	16	285	33	252	510	216	294	6,224	6,216	8	73	403
Men's shoe stores	3	3	214	1	213	320	12	308	30,521	30,480	41	---	1,886
Family shoe stores	36	37	1,469	67	1,402	2,632	628	2,004	55,412	55,064	348	59	4,732
Women's shoe stores	26	26	1,018	49	969	1,893	586	1,307	34,603	34,580	43	12	1,652
<b>Furniture--Household--Radio Group</b>	28	41	2,668	74	2,594	4,805	691	4,114	18,406	17,564	842	207	3,515
Furniture stores	17	17	1,660	24	1,636	3,010	323	2,687	2,940	2,909	51	16	1,800
Other home furnishings stores	3	15	434	28	406	709	178	531	12,645	12,341	304	178	775
Household appliance, radio dealers	8	9	574	22	552	1,086	190	896	2,821	2,514	507	13	940
<b>Automotive Accessory, Tire, Battery Dealers</b>	43	68	1,791	65	1,726	2,781	617	2,164	37,700	36,137	1,563	100	7,702
<b>Filling Stations</b>	7	7	55	7	48	64	14	50	1,048	849	199	40	58
<b>Lumber--Building Group</b>	19	20	268	30	238	406	109	297	4,268	4,059	209	122	479
Lumber and building-materials dealers	11	12	184	17	167	260	60	200	3,289	3,118	171	112	285
Paint, glass, wallpaper stores	8	8	84	13	71	146	49	97	979	941	38	10	194
<b>Hardware Stores, Farm Implement--Hardware Dealers</b>	11	12	301	19	282	420	104	316	3,357	3,300	57	177	722
<b>Eating Places</b>	39	75	910	45	865	1,409	300	1,109	10,648	10,524	124	106	810
Restaurants, cafeterias, lunch-rooms	29	65	791	30	761	1,221	224	997	10,029	9,941	88	99	771
Lunch counters and stands	10	10	119	15	104	188	76	112	619	583	36	7	39
<b>Drug Stores</b>	93	113	3,971	153	3,818	6,043	1,032	5,011	140,959	137,460	3,499	665	16,070
Drug stores with fountain	71	88	3,372	107	3,265	4,815	630	4,185	123,699	121,066	2,633	649	13,552
Drug stores without fountain	22	25	599	46	553	1,228	402	826	17,260	16,394	866	16	2,518
<b>Liquor Stores</b>	23	34	2,445	10	2,435	4,540	19	4,521	110,057	108,753	1,304	4	6,728
<b>Other Retail Stores</b>	30	59	1,434	55	1,379	2,104	300	1,804	63,764	63,356	408	120	6,851
Hay, grain and feed stores	6	6	25	7	18	66	37	29	800	800	---	57	62
Jewelry stores	4	4	35	8	27	65	36	29	400	396	4	---	30
Cigar stores, cigar stands	10	11	698	18	680	1,247	157	1,090	39,527	39,318	211	25	2,725
Other retail stores	10	38	676	22	654	726	70	656	23,037	22,844	193	59	4,014

## CENSUS OF BUSINESS

TABLE 21B.—CHAIN STORES WAREHOUSES, BY GEOGRAPHIC DIVISIONS AND STATES

## UNITED STATES SUMMARY

CHAINS, WAREHOUSES, PERSONNEL, PAY ROLL, SALES, ACCOUNTS RECEIVABLE, AND STOCKS

DIVISION AND STATE	Number of chains	Number of warehouses	NUMBER OF EMPLOYEES (average for year)			PAY ROLL (add 000)			REPORTED SALES (at wholesale) (add 000)			Accounts receivable, end of year (add 000)	Stocks on hand, end of year, at cost (add 000)
			Total	Salaried officers	All other employees	Total	Salaried officers	All other employees	Total	Billings to own stores	To other concerns		
<b>UNITED STATES TOTAL</b>	<b>1,845</b>	<b>1,176</b>	<b>80,774</b>	<b>1,338</b>	<b>59,436</b>	<b>\$105,236</b>	<b>\$10,792</b>	<b>\$94,444</b>	<b>\$2,531,723</b>	<b>\$2,487,428</b>	<b>\$64,295</b>	<b>\$7,444</b>	<b>\$187,122</b>
Warehouses with Central Offices.....	844	802	42,881	1,303	41,388	78,903	10,559	69,344	1,656,989	1,589,028	57,961	6,469	95,729
Warehouses without Central Offices.....	199	374	18,083	35	18,048	25,333	233	25,100	874,734	868,400	6,334	975	71,393
<b>GEOGRAPHIC DIVISIONS:</b>													
New England.....	85	88	4,076	96	3,980	7,162	761	6,401	266,382	263,815	2,567	349	15,532
Middle Atlantic.....	250	294	19,342	399	18,943	35,256	4,095	31,161	775,177	767,747	7,430	2,251	48,830
East North Central.....	217	244	15,797	288	15,509	27,228	2,208	25,020	602,712	593,109	9,603	2,165	37,781
West North Central.....	114	127	5,266	163	5,103	8,424	1,196	7,228	241,150	233,806	7,344	588	18,622
South Atlantic.....	115	132	5,222	105	5,117	8,384	560	7,824	234,452	232,521	1,931	324	12,917
East South Central.....	35	38	1,682	42	1,640	2,376	249	2,127	79,141	78,525	618	148	4,122
West South Central.....	92	103	2,350	108	2,242	3,649	696	3,153	88,680	87,311	9,309	550	7,497
Mountain.....	23	30	1,123	14	1,109	2,060	107	1,953	54,181	53,139	6,042	112	3,154
Pacific.....	90	120	5,916	123	5,793	10,497	920	9,577	211,908	192,457	19,451	958	18,667
<b>New England:</b>													
Maine.....	5	5	278	1	277	498	7	491	18,411	18,388	23	2	777
New Hampshire.....	3	3	77	6	71	154	19	135	2,961	2,730	231	2	448
Vermont.....	3	3	28	3	25	49	10	39	2,258	2,172	86	57	174
Massachusetts.....	56	58	3,033	63	2,970	5,190	407	4,783	192,198	180,104	2,094	280	10,725
Rhode Island.....	7	7	284	8	256	485	154	351	14,883	14,844	39	10	1,317
Connecticut.....	11	12	396	15	381	786	184	602	35,671	35,577	94	17	2,095
<b>Middle Atlantic:</b>													
New York.....	154	179	11,770	251	11,519	21,791	2,798	18,995	438,125	434,176	3,949	1,240	31,081
New Jersey.....	52	54	2,051	84	1,987	3,786	466	3,300	89,055	88,050	1,005	721	3,625
Pennsylvania.....	64	81	5,521	84	5,437	9,679	813	8,866	247,997	245,521	2,476	290	14,124
<b>East North Central:</b>													
Ohio.....	65	78	4,714	91	4,623	8,563	693	7,870	167,847	166,478	1,369	987	10,344
Indiana.....	19	23	1,197	33	1,164	1,770	165	1,605	50,415	49,726	689	—	3,188
Illinois.....	82	87	6,399	84	6,315	10,747	771	9,976	232,465	228,649	3,818	698	15,940
Michigan.....	31	35	2,517	47	2,470	4,728	373	4,355	110,006	106,674	3,332	195	4,651
Wisconsin.....	20	21	970	33	937	1,420	206	1,214	41,979	41,592	397	285	3,678
<b>West North Central:</b>													
Minnesota.....	16	17	501	22	479	830	121	709	16,683	16,137	546	136	1,902
Iowa.....	11	12	453	11	442	718	55	663	27,409	27,301	108	47	1,851
Missouri.....	59	65	3,743	103	3,640	5,976	938	5,038	174,501	170,752	3,769	282	12,058
North Dakota.....	2	2	74	5	69	99	14	85	4,261	4,212	49	56	673
South Dakota.....	4	5	239	3	236	413	12	406	9,180	7,153	2,027	22	950
Nebraska.....	4	5	256	19	237	383	56	327	9,118	8,271	845	65	1,208
Kansas.....	18	20	256	19	237	383	56	327	9,118	8,271	845	65	1,208
<b>South Atlantic:</b>													
Maryland.....	9	9	537	9	528	872	72	800	29,462	29,439	23	19	1,005
District of Columbia.....	4	4	878	—	878	1,340	—	1,340	36,247	36,129	118	—	2,256
Virginia.....	14	16	1,038	13	1,025	1,574	68	1,506	44,129	43,459	670	43	2,607
West Virginia.....	20	27	580	8	572	1,571	30	1,541	29,933	29,577	356	23	1,676
North Carolina.....	24	26	441	15	426	686	60	626	26,013	25,851	162	22	1,196
South Carolina.....	6	7	189	6	183	280	45	235	10,796	10,796	—	—	597
Georgia.....	24	26	891	35	856	1,177	160	1,017	36,780	36,210	570	194	2,255
Florida.....	14	17	690	19	671	884	125	759	21,092	21,060	32	23	1,325
<b>East South Central:</b>													
Kentucky.....	9	10	552	16	536	962	108	854	27,865	27,762	103	21	1,003
Tennessee.....	16	18	706	18	688	869	99	770	24,683	24,512	171	69	1,589
Alabama.....	7	7	390	3	387	498	18	480	25,227	25,216	11	53	1,480
Mississippi.....	3	3	34	5	29	47	24	23	1,366	1,033	333	5	70
<b>West South Central:</b>													
Arkansas.....	6	6	258	5	253	383	44	339	8,071	7,462	609	30	475
Louisiana.....	15	15	453	12	441	634	95	539	15,246	15,223	23	7	1,047
Oklahoma.....	8	10	286	2	284	455	9	446	10,827	8,238	2,589	55	1,020
Texas.....	63	72	1,353	89	1,264	2,377	548	1,829	52,476	46,388	6,088	458	4,955
<b>Mountain:</b>													
Montana.....	4	4	139	1	138	252	2	250	7,591	7,210	381	—	789
Idaho.....	2	3	106	4	102	205	34	171	3,325	2,065	1,260	—	266
Wyoming.....	2	2	106	4	102	205	34	171	3,325	2,065	1,260	—	266
Colorado.....	7	9	450	6	444	843	62	781	12,688	11,831	857	—	1,152
New Mexico.....	2	6	129	—	129	249	—	249	4,919	2,630	2,289	112	258
Arizona.....	1	1	129	—	129	249	—	249	4,919	2,630	2,289	112	258
Utah.....	5	5	299	3	296	511	9	502	5,658	4,403	1,255	—	709
<b>Pacific:</b>													
Washington.....	17	21	881	14	867	1,451	61	1,390	35,220	29,028	6,192	186	3,998
Oregon.....	9	14	454	4	460	820	18	802	17,880	14,011	3,869	162	1,561
California.....	64	85	4,571	105	4,466	8,226	841	7,385	158,808	149,418	9,390	610	13,118

1 Column totals 1,021 because some chains operating warehouses in more than one State necessarily are duplicated in the count by States.

## RETAIL TRADE:1939

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TABLE 22.—CHAIN STORE CENTRAL OFFICES, BY KINDS OF BUSINESS

CHAINS, CENTRAL OFFICES PERSONNEL, AND PAY ROLL

UNITED STATES SUMMARY

KIND OF BUSINESS	Number of chain	Number of central offices	NUMBER OF EMPLOYEES (average for year)			PAY ROLL (add 000)		
			Total	Salaried officers	All other employees	Total	Salaried officers	All other employees
<b>UNITED STATES TOTAL</b>	1,960	2,203	50,561	3,386	47,175	\$118,341	\$26,857	\$91,504
<b>Food Group</b>	401	440	10,608	485	10,123	27,116	3,444	23,672
Grocery stores	31	38	216	42	174	499	189	310
Combination stores	171	179	4,251	272	3,979	12,113	2,037	10,076
Dairy products stores	39	40	101	20	81	211	87	124
Milk dealers	19	34	5,094	15	5,079	11,802	107	11,695
Meat markets	48	48	196	65	131	594	347	247
Candy, nut, confectionery stores	44	44	95	29	66	357	238	119
Fruit stores, vegetable markets	7	7	23	11	12	53	22	31
Bakeries	31	38	92	11	81	171	34	137
Other food stores	11	12	540	20	520	1,316	383	933
<b>General Stores (with food)</b>	39	42	380	59	321	890	345	545
<b>General Merchandise Group</b>	134	218	13,932	381	13,551	36,441	5,287	31,154
Department stores	38	103	8,275	72	8,203	19,182	1,429	17,753
Dry goods and general merchandise stores	39	40	330	63	267	788	352	434
Variety stores	57	75	5,327	246	5,081	16,473	3,506	12,967
<b>Apparel Group</b>	388	397	7,308	685	6,623	16,781	5,870	10,911
Men's furnishings stores	20	20	217	55	162	587	324	263
Men's clothing stores	34	34	717	88	629	1,852	771	1,081
Family clothing stores	39	40	1,052	93	959	2,344	955	1,389
Women's ready-to-wear stores	92	95	1,944	146	1,798	4,047	1,324	2,723
Furriers, fur shops	7	9	144	15	129	368	150	218
Millinery stores	89	83	909	112	797	2,227	837	1,390
Accessories, other apparel stores	29	29	219	46	173	398	206	190
Men's shoe stores	8	9	368	20	348	1,009	258	751
Family shoe stores	44	52	1,336	87	1,249	2,918	610	2,308
Women's shoe stores	26	26	404	43	361	1,035	435	600
<b>Furniture—Household—Radio Group</b>	51	71	1,364	130	1,234	3,649	1,443	2,206
Furniture stores	26	26	628	74	552	1,703	946	757
Other home furnishings stores	9	11	170	20	150	347	220	127
Household appliance dealers	4	22	219	3	216	918	42	876
Radio—household appliance stores	7	7	204	17	187	400	126	274
Radio—musical instrument stores	5	5	145	16	129	281	109	172
<b>Automotive Group</b>	49	52	1,497	91	1,406	2,739	954	1,785
Motor-vehicle dealers	21	21	224	32	192	642	341	301
Accessory, tire, battery dealers	28	31	1,273	59	1,214	2,097	613	1,484
<b>Filling Stations</b>	235	236	3,373	323	3,050	5,977	1,760	4,217
<b>Lumber—Building Group</b>	265	269	2,524	552	1,972	5,963	2,633	3,330
Lumber yards	228	232	2,096	496	1,600	4,937	2,365	2,572
Building-materials dealers	12	12	260	30	230	679	126	553
Heating—plumbing equipment dealers	6	6	43	7	36	91	49	42
Paint, glass, wallpaper stores	19	19	125	19	106	256	93	163
<b>Hardware Stores and Farm Implement—Hardware Dealers</b>	11	11	152	17	135	348	166	182
<b>Eating Places</b>	148	158	1,341	208	1,133	3,191	1,409	1,782
Restaurants, cafeterias, lunchrooms	95	105	1,086	136	950	2,499	981	1,518
Lunch counters and stands	46	46	238	69	169	668	417	251
Soft drink, juice, ice cream stands	7	7	17	3	14	24	11	13
<b>Drug Stores</b>	58	79	3,529	151	3,378	5,318	1,242	4,076
Drug stores with fountain	43	64	3,399	122	3,277	4,973	1,086	3,887
Drug stores without fountain	15	15	130	29	101	345	156	189
<b>Liquor Stores</b>	16	16	40	13	27	88	40	48
<b>Other Retail Stores</b>	185	214	4,513	291	4,222	9,840	2,244	7,596
Fuel, ice, fuel-oil dealers	47	57	1,534	68	1,466	2,935	490	2,445
Hay, grain and feed stores	32	33	602	23	579	1,688	130	1,558
Farm and garden supply stores	4	4	34	10	24	104	63	41
Jewelry stores	22	22	239	55	184	732	469	263
Book stores	9	9	357	23	334	828	272	556
Cigar stores, cigar stands	13	18	691	30	661	1,533	291	1,242
Newsdealers	5	17	430	7	423	800	54	746
Other retail stores	53	54	628	75	553	1,240	475	765