

## CENSUS OF BUSINESS

 WOMEN'S READY-TO-WEAR STORES  
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
MISSOURI					
All stores.....	672				
Sales.....		\$32,510,000			
Commodity coverage.....		76.3 percent			
Total analyzed.....	213	\$24,810	\$24,810		100.0
Women's and misses' coats, suits.....	182	22,554	4,964	22.0	20.0
Women's and misses' dresses.....	213	24,810	8,601	34.7	34.7
Fur garments, furs.....	72	17,514	1,792	10.2	7.2
Hosiery.....	149	21,055	1,916	9.1	7.7
Millinery.....	76	13,127	947	7.2	5.8
Corsets, brassieres, etc.....	79	15,704	654	4.2	2.8
Handbags, underwear, and other accessories.....	149	21,875	2,895	13.2	11.7
Shoes and rubber footwear.....	9	7,594	1,356	17.9	5.5
Infants' wear.....	11	7,053	285	3.8	1.1
Other sales.....	28	14,617	1,419	9.7	5.7
MONTANA					
All stores.....	136				
Sales.....		\$2,981,000			
Commodity coverage.....		65.0 percent			
Total analyzed.....	43	1,937	1,937		100.0
Women's and misses' coats, suits.....	38	1,680	521	31.4	28.9
Women's and misses' dresses.....	42	1,889	895	47.3	46.1
Fur garments, furs.....	23	1,183	133	11.4	6.9
Hosiery.....	31	1,287	100	7.9	5.2
Millinery.....	28	1,056	77	7.3	4.0
Corsets, brassieres, etc.....	19	792	41	5.2	2.1
Handbags, underwear, and other accessories.....	30	1,249	136	10.9	7.0
Shoes and rubber footwear.....	3	190	33	17.4	1.7
Other sales.....	4	148	3	2.0	.1
NEBRASKA					
All stores.....	232				
Sales.....		\$7,007,000			
Commodity coverage.....		70.6 percent			
Total analyzed.....	82	4,949	4,949		100.0
Women's and misses' coats, suits.....	58	4,759	1,151	24.2	23.3
Women's and misses' dresses.....	82	4,949	1,853	37.4	37.4
Fur garments, furs.....	28	3,167	282	8.3	5.3
Hosiery.....	51	4,430	399	9.0	8.1
Millinery.....	34	2,072	145	7.0	2.9
Corsets, brassieres, etc.....	36	3,325	158	4.8	3.2
Handbags, underwear, and other accessories.....	53	4,516	855	14.5	13.2
Shoes and rubber footwear.....	6	1,218	107	8.8	2.2
Infants' wear.....	9	1,618	59	3.6	1.2
Other sales.....	9	1,988	160	8.1	3.2
NEW HAMPSHIRE					
All stores.....	131				
Sales.....		\$3,522,000			
Commodity coverage.....		66.5 percent			
Total analyzed.....	45	\$2,342	\$2,342		100.0
Women's and misses' coats, suits.....	40	2,198	713	32.4	30.4
Women's and misses' dresses.....	43	2,272	784	33.6	32.6
Fur garments, furs.....	16	950	84	8.8	3.6
Hosiery.....	37	2,001	204	10.2	8.7
Millinery.....	26	1,407	102	7.2	4.4
Corsets, brassieres, etc.....	25	1,478	113	7.8	4.8
Handbags, underwear, and other accessories.....	32	1,858	269	14.5	11.5
Infants' wear.....	6	588	38	6.5	1.6
Other sales.....	3	506	55	10.9	2.4
NEW JERSEY					
All stores.....	1,133				
Sales.....		\$35,021,000			
Commodity coverage.....		68.7 percent			
Total analyzed.....	311	24,087	24,087		100.0
Women's and misses' coats, suits.....	238	21,321	6,377	29.9	28.5
Women's and misses' dresses.....	308	23,928	11,492	48.0	47.8
Fur garments, furs.....	34	8,899	418	4.7	1.7
Hosiery.....	92	11,917	940	7.9	5.9
Millinery.....	89	10,001	851	8.5	2.7
Corsets, brassieres, etc.....	57	10,989	515	4.7	2.1
Handbags, underwear, and other accessories.....	99	13,390	2,296	17.1	9.6
Shoes and rubber footwear.....	8	6,603	332	5.0	1.4
Infants' wear.....	15	6,758	417	6.2	1.7
Men's and boys' clothing, furnishings, hats.....	6	8,598	407	6.2	1.7
Other sales.....	18	2,979	222	7.5	.9
NEW MEXICO					
All stores.....	63				
Sales.....		\$1,283,000			
Commodity coverage.....		47.6 percent			
Total analyzed.....	17	611	611		100.0
Women's and misses' coats, suits.....	16	590	148	25.1	24.2
Women's and misses' dresses.....	17	611	257	42.1	42.1
Fur garments, furs.....	5	212	14	6.6	2.3
Hosiery.....	15	485	42	8.7	6.9
Millinery.....	15	481	45	9.4	7.4
Corsets, brassieres, etc.....	9	334	22	6.6	3.6
Handbags, underwear, and other accessories.....	15	565	62	11.0	10.1
Shoes and rubber footwear.....	3	74	13	17.8	2.1
Other sales.....	2	46	8	17.4	1.3
NEW YORK					
All stores.....	4,054				
Sales.....		\$216,212,000			
Commodity coverage.....		82.1 percent			
Total analyzed.....	1,084	177,479	177,479		100.0
Women's and misses' coats, suits.....	745	164,928	43,393	28.3	24.4
Women's and misses' dresses.....	1,028	174,124	75,032	43.1	42.3
Fur garments, furs.....	182	101,540	9,899	9.8	5.5
Hosiery.....	339	110,801	5,592	5.0	3.2
Millinery.....	232	100,799	5,465	5.4	3.1
Corsets, brassieres, etc.....	215	93,334	3,452	3.7	1.9
Handbags, underwear, and other accessories.....	423	117,377	20,863	17.8	11.7
Shoes and rubber footwear.....	39	47,897	3,710	7.7	2.1
Infants' wear.....	59	50,661	2,749	5.4	1.5
Men's and boys' clothing, furnishings, hats.....	20	43,770	3,501	8.0	2.0
Other sales.....	81	69,110	4,023	5.8	2.3
NEVADA					
All stores.....	41				
Sales.....		\$1,078,000			
Commodity coverage.....		60.9 percent			
Total analyzed.....	14	657	657		100.0
Women's and misses' coats, suits.....	14	657	139	21.0	21.0
Women's and misses' dresses.....	14	657	310	47.2	47.2
Fur garments, furs.....	5	171	21	12.3	3.2
Hosiery.....	13	599	38	6.1	5.5
Millinery.....	13	634	54	8.5	8.2
Corsets, brassieres, etc.....	9	471	17	3.6	2.6
Handbags, underwear, and other accessories.....	10	501	55	11.0	8.4
Other sales.....	2	125	26	20.8	3.9

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

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WOMEN'S READY-TO-WEAR STORES  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
NORTH CAROLINA					
All stores.....		389			
Sales.....		\$11,515,000			
Commodity coverage.....		72.8 percent			
Total analyzed.....	154	\$8,381	\$8,381		100.0
Women's and misses' coats, suits.....	147	8,147	2,445	30.0	29.2
Women's and misses' dresses.....	153	8,299	3,318	40.0	39.6
Fur garments, furs.....	58	2,911	213	7.3	2.5
Hosiery.....	96	5,437	375	6.9	4.5
Millinery.....	82	4,170	396	9.5	4.7
Corsets, brassieres, etc.....	80	4,379	185	4.2	2.2
Handbags, underwear, and other accessories.....	121	6,735	1,089	15.9	12.8
Shoes and rubber footwear.....	20	1,029	194	18.9	2.3
Infants' wear.....	4	575	46	8.0	.5
Other sales.....	10	1,158	140	12.1	1.7
NORTH DAKOTA					
All stores.....		96			
Sales.....		\$2,840,000			
Commodity coverage.....		63.7 percent			
Total analyzed.....	34	1,808	1,808		100.0
Women's and misses' coats, suits.....	33	1,785	507	28.4	28.1
Women's and misses' dresses.....	34	1,808	572	31.6	31.6
Fur garments, furs.....	20	1,278	128	9.9	7.0
Hosiery.....	26	1,442	91	6.3	5.0
Millinery.....	18	1,002	67	6.7	3.7
Corsets, brassieres, etc.....	17	1,129	92	8.1	5.1
Handbags, underwear, and other accessories.....	26	1,559	183	11.7	10.1
Shoes and rubber footwear.....	10	806	103	17.0	5.7
Infants' wear.....	6	531	31	5.8	1.7
Other sales.....	10	618	56	4.4	2.0
OHIO					
All stores.....		1,042			
Sales.....		\$48,791,000			
Commodity coverage.....		80.2 percent			
Total analyzed.....	390	39,150	39,150		100.0
Women's and misses' coats, suits.....	314	35,587	8,552	24.9	21.3
Women's and misses' dresses.....	353	36,894	17,190	44.2	43.9
Fur garments, furs.....	118	21,610	2,327	10.6	5.9
Hosiery.....	260	27,133	1,912	7.0	4.9
Millinery.....	162	18,389	1,395	7.5	3.5
Corsets, brassieres, etc.....	113	17,540	611	5.5	1.8
Handbags, underwear, and other accessories.....	251	29,974	4,447	14.8	11.4
Shoes and rubber footwear.....	19	9,810	877	8.9	2.2
Infants' wear.....	23	6,514	333	5.1	.9
Men's and boys' clothing, furnishings, hats.....	13	5,777	229	4.0	.8
Other sales.....	74	17,499	1,487	8.5	3.8
OKLAHOMA					
All stores.....		294			
Sales.....		\$9,421,000			
Commodity coverage.....		70.2 percent			
Total analyzed.....	103	6,609	6,609		100.0
Women's and misses' coats, suits.....	91	6,234	1,385	22.2	21.0
Women's and misses' dresses.....	102	6,572	2,595	39.5	39.3
Fur garments, furs.....	44	3,838	359	9.4	5.4
Hosiery.....	77	5,632	405	7.2	6.1
Millinery.....	64	4,340	382	8.3	5.5
Corsets, brassieres, etc.....	54	3,754	199	5.3	3.0
Handbags, underwear, and other accessories.....	84	5,816	907	15.8	13.7
Shoes and rubber footwear.....	14	1,181	184	13.0	2.3
Infants' wear.....	9	1,195	40	3.3	.6
Other sales.....	15	2,355	205	8.7	3.1
OREGON					
All stores.....		205			
Sales.....		\$7,307,000			
Commodity coverage.....		71.4 percent			
Total analyzed.....	54	\$5,217	\$5,217		100.0
Women's and misses' coats, suits.....	49	5,085	1,361	26.8	28.1
Women's and misses' dresses.....	52	5,174	1,850	35.8	35.5
Fur garments, furs.....	21	3,208	246	7.7	4.7
Hosiery.....	33	4,309	390	9.1	7.5
Millinery.....	28	2,308	149	6.5	2.9
Corsets, brassieres, etc.....	23	2,940	85	2.8	1.6
Handbags, underwear, and other accessories.....	37	4,558	755	16.5	14.4
Shoes and rubber footwear.....	6	1,473	189	11.5	3.2
Other sales.....	14	3,007	216	7.2	4.1
PENNSYLVANIA					
All stores.....		2,363			
Sales.....		\$82,122,000			
Commodity coverage.....		77.1 percent			
Total analyzed.....	694	63,300	63,300		100.0
Women's and misses' coats, suits.....	579	58,697	16,226	27.6	25.6
Women's and misses' dresses.....	688	62,680	25,500	40.7	40.3
Fur garments, furs.....	161	32,985	2,671	8.1	4.2
Hosiery.....	361	43,309	2,427	5.6	3.8
Millinery.....	317	37,340	2,395	6.4	3.8
Corsets, brassieres, etc.....	201	28,398	1,218	4.3	1.9
Handbags, underwear, and other accessories.....	412	48,336	8,173	16.9	12.9
Shoes and rubber footwear.....	45	21,512	1,549	7.2	2.5
Infants' wear.....	82	20,453	1,000	4.9	1.6
Men's and boys' furnishings, hats.....	9	8,152	435	5.3	.7
Other sales.....	79	24,123	1,716	7.1	2.7
RHODE ISLAND					
All stores.....		133			
Sales.....		\$8,742,000			
Commodity coverage.....		84.5 percent			
Total analyzed.....	49	7,391	7,391		100.0
Women's and misses' coats, suits.....	38	7,115	2,260	31.8	30.6
Women's and misses' dresses.....	48	7,354	2,618	35.6	35.4
Fur garments, furs.....	18	5,155	673	13.1	9.1
Hosiery.....	14	4,490	341	7.6	4.6
Millinery.....	12	3,155	231	7.3	3.1
Corsets, brassieres, etc.....	8	4,504	116	2.7	1.6
Handbags, underwear, and other accessories.....	21	4,975	610	12.3	11.0
Shoes and rubber footwear.....	3	3,138	262	8.4	3.5
Infants' wear.....	7	3,457	80	2.3	1.1
Other sales.....					
SOUTH CAROLINA					
All stores.....		190			
Sales.....		\$5,421,000			
Commodity coverage.....		73.0 percent			
Total analyzed.....	74	3,956	3,956		100.0
Women's and misses' coats, suits.....	70	3,885	1,049	27.0	26.5
Women's and misses' dresses.....	74	3,956	1,758	44.4	44.4
Fur garments, furs.....	13	1,052	78	7.4	2.0
Hosiery.....	45	2,804	238	8.5	6.0
Millinery.....	30	1,438	96	6.7	2.4
Corsets, brassieres, etc.....	21	1,728	87	5.0	2.2
Handbags, underwear, and other accessories.....	56	3,235	531	16.4	13.4
Shoes and rubber footwear.....	12	461	102	22.1	2.6
Infants' wear.....	5	115	3	2.6	.1
Other sales.....	7	277	18	5.8	.4

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## CENSUS OF BUSINESS

 WOMEN'S READY-TO-WEAR STORES  
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
SOUTH DAKOTA					
All stores.....	121				
Sales.....		\$2,554,000			
Commodity coverage.....		77.6 percent			
Total analyzed.....	45	\$1,982	\$1,982		100.0
Women's and misses' coats, suits.....	45	1,982	594	30.0	30.0
Women's and misses' dresses.....	45	1,982	658	33.2	33.2
Fur garments, furs.....	23	1,379	80	5.8	4.0
Hosiery.....	36	1,863	114	6.9	5.8
Millinery.....	29	1,477	91	6.2	4.8
Corsets, brassieres, etc.....	24	1,353	58	4.4	2.9
Handbags, underwear, and other accessories.....	36	1,689	246	14.6	12.4
Shoes and rubber footwear.....	7	544	97	17.8	4.9
Other sales.....	11	756	44	5.8	2.2
TENNESSEE					
All stores.....	256				
Sales.....		\$12,530,000			
Commodity coverage.....		77.3 percent			
Total analyzed.....	113	9,690	9,690		100.0
Women's and misses' coats, suits.....	102	9,444	2,255	23.9	23.5
Women's and misses' dresses.....	113	9,690	3,699	40.2	40.2
Fur garments, furs.....	32	4,934	458	9.3	4.7
Hosiery.....	72	7,351	485	6.6	5.0
Millinery.....	46	4,363	334	7.7	3.4
Corsets, brassieres, etc.....	41	5,636	230	4.1	2.4
Handbags, underwear, and other accessories.....	90	8,793	1,477	16.8	15.2
Shoes and rubber footwear.....	7	1,834	518	17.3	3.3
Infants' wear.....	3	170	15	8.8	.2
Other sales.....	12	2,490	219	8.8	2.3
TEXAS					
All stores.....	822				
Sales.....		\$52,507,000			
Commodity coverage.....		79.9 percent			
Total analyzed.....	314	25,977	25,977		100.0
Women's and misses' coats, suits.....	277	23,747	4,900	20.6	18.9
Women's and misses' dresses.....	310	24,858	10,730	43.2	41.3
Fur garments, furs.....	110	13,264	1,120	8.4	4.3
Hosiery.....	232	19,571	1,430	7.3	5.5
Millinery.....	160	9,154	772	8.4	3.0
Corsets, brassieres, etc.....	122	9,494	538	5.7	2.1
Handbags, underwear, and other accessories.....	242	21,416	4,294	20.1	16.5
Shoes and rubber footwear.....	52	4,809	1,324	27.5	5.1
Infants' wear.....	20	3,736	142	3.8	.5
Men's and boys' clothing, furnishings, hats.....	7	1,928	95	5.1	.4
Other sales.....	34	9,362	629	6.7	2.4
UTAH					
All stores.....	121				
Sales.....		\$5,285,000			
Commodity coverage.....		64.5 percent			
Total analyzed.....	28	2,120	2,120		100.0
Women's and misses' coats, suits.....	27	2,081	586	28.2	27.6
Women's and misses' dresses.....	28	2,120	775	36.6	36.6
Fur garments, furs.....	15	1,059	148	14.0	7.0
Hosiery.....	17	1,382	77	5.6	3.6
Millinery.....	14	924	82	8.7	2.9
Corsets, brassieres, etc.....	10	923	55	6.0	2.6
Handbags, underwear, and other accessories.....	19	1,626	243	14.9	11.5
Shoes and rubber footwear.....	4	548	59	10.8	2.8
Other sales.....	5	690	115	16.7	5.4
VERMONT					
All stores.....	86				
Sales.....		\$1,825,000			
Commodity coverage.....		44.0 percent			
Total analyzed.....	17	\$803	\$803		100.0
Women's and misses' coats, suits.....	16	779	239	30.7	29.8
Women's and misses' dresses.....	17	803	301	37.5	37.5
Fur garments, furs.....	8	398	13	3.3	1.6
Hosiery.....	14	687	50	7.5	6.2
Millinery.....	12	604	24	4.0	3.0
Corsets, brassieres, etc.....	6	248	15	6.0	1.9
Handbags, underwear, and other accessories.....	15	710	123	17.3	15.3
Other sales.....	3	104	38	36.5	4.7
VIRGINIA					
All stores.....	296				
Sales.....		\$11,530,000			
Commodity coverage.....		67.0 percent			
Total analyzed.....	123	7,723	7,723		100.0
Women's and misses' coats, suits.....	111	7,380	2,277	30.9	29.5
Women's and misses' dresses.....	122	7,668	3,201	41.7	41.5
Fur garments, furs.....	36	3,024	373	12.3	4.8
Hosiery.....	69	4,191	431	10.3	5.6
Millinery.....	56	3,717	350	9.4	4.5
Corsets, brassieres, etc.....	32	2,811	95	3.4	1.2
Handbags, underwear, and other accessories.....	79	5,023	797	15.9	10.3
Shoes and rubber footwear.....	11	365	58	15.9	.8
Infants' wear.....	4	137	4	2.9	.1
Men's and boys' clothing, furnishings, hats.....	3	639	18	2.8	.2
Other sales.....	6	1,068	119	11.1	1.5
WASHINGTON					
All stores.....	384				
Sales.....		\$12,309,000			
Commodity coverage.....		76.8 percent			
Total analyzed.....	110	9,448	9,448		100.0
Women's and misses' coats, suits.....	88	8,995	2,765	31.0	29.5
Women's and misses' dresses.....	108	9,392	3,581	38.1	37.9
Fur garments, furs.....	31	4,494	325	7.2	3.4
Hosiery.....	69	6,920	450	6.5	4.8
Millinery.....	53	5,705	377	6.6	4.0
Corsets, brassieres, etc.....	27	4,868	135	2.9	1.4
Handbags, underwear, and other accessories.....	73	7,094	1,252	17.6	13.3
Shoes and rubber footwear.....	4	1,970	146	7.4	1.5
Infants' wear.....	6	1,400	10	.7	.1
Other sales.....	26	4,532	397	8.5	4.1
WEST VIRGINIA					
All stores.....	251				
Sales.....		\$8,680,000			
Commodity coverage.....		69.1 percent			
Total analyzed.....	103	5,996	5,996		100.0
Women's and misses' coats, suits.....	98	5,890	1,672	28.4	27.9
Women's and misses' dresses.....	102	5,987	2,238	37.5	37.3
Fur garments, furs.....	32	2,392	323	13.5	5.4
Hosiery.....	53	3,528	345	9.8	5.7
Millinery.....	49	3,228	227	7.0	3.8
Corsets, brassieres, etc.....	32	2,658	175	6.6	2.9
Handbags, underwear, and other accessories.....	70	4,536	876	14.9	11.3
Shoes and rubber footwear.....	21	1,568	185	11.8	3.1
Infants' wear.....	9	572	19	3.3	.3
Men's and boys' clothing, furnishings, hats.....	3	379	11	2.9	.2
Other sales.....	7	1,101	125	11.4	2.1

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

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	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
<b>WISCONSIN</b>							<b>WYOMING</b>						
All stores..... 612							All stores..... 82						
Sales..... \$20,961,000							Sales..... \$1,378,000						
Commodity coverage..... 78.8 percent							Commodity coverage..... 62.6 percent						
Total analyzed.....	228	\$16,511	\$16,511		100.0		Total analyzed.....	22	\$861	\$861		100.0	
Women's and misses' coats, suits.....	205	15,988	4,874	30.5	29.5		Women's and misses' coats, suits.....	22	861	257	27.5	27.5	
Women's and misses' dresses.....	224	16,327	7,208	44.1	43.6		Women's and misses' dresses.....	22	881	541	59.8	59.8	
Fur garments, furs.....	64	6,998	841	12.0	5.1		Fur garments, furs.....	7	359	37	10.3	4.3	
Hosiery.....	144	10,289	680	6.4	4.0		Hosiery.....	22	861	54	6.3	6.3	
Millinery.....	65	5,001	323	6.5	2.0		Millinery.....	19	738	42	5.7	4.9	
Corsets, brassieres, etc.....	75	7,277	308	4.2	1.9		Corsets, brassieres, etc.....	15	831	44	7.0	5.1	
Handbags, underwear, and other accessories.....	152	12,166	1,754	14.4	10.6		Handbags, underwear, and other accessories.....	21	839	67	8.0	7.8	
Shoes and rubber footwear.....	15	2,380	235	9.9	1.4		Shoes and rubber footwear.....	4	197	20	10.2	2.5	
Infants' wear.....	17	2,057	83	4.0	.5		Other sales.....	5	179	19	10.6	2.2	
Men's and boys' clothing, furnishing, hats.....	3	329	11	5.3	.1								
Other sales.....	28	5,427	214	3.9	1.3								

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

TABLE 18.—COMMODITY SALES, UNITED STATES SUMMARIES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
<b>MEN'S—BOYS' FURNISHINGS, HAT STORES</b>							<b>INFANTS' WEAR SHOPS</b>						
All stores..... 5,924							All stores..... 625						
Sales..... \$108,801,000							Sales..... \$12,455,000						
Commodity coverage..... 65.0 percent							Commodity coverage..... 87.3 percent						
Total analyzed.....	1,779	\$68,588	\$68,588		100.0		Total analyzed.....	184	\$9,045	\$9,045		100.0	
Men's and boys' furnishings, hats.....	1,779	68,588	66,871	97.5	97.5		Infants' wear.....	184	9,045	8,315	91.9	91.9	
Shoes and rubber footwear.....	195	6,428	1,139	17.7	1.7		Hosiery.....	22	706	51	7.2	.6	
Other sales.....	55	2,855	578	20.2	.8		Handbags, underwear and other accessories.....	19	808	51	8.4	.6	
							Shoes and rubber footwear.....	13	863	72	8.3	.8	
							Other sales.....	(1)	(1)	556	(1)	6.1	
<b>CORSET AND LINGERIE SHOPS</b>													
All stores..... 2,338													
Sales..... \$27,938,000													
Commodity coverage..... 46.6 percent													
Total analyzed.....	337	13,033	13,033		100.0								
Corsets, brassieres, etc.....	318	11,544	8,256	54.2	48.0								
Handbags, underwear, and other accessories.....	222	10,080	4,681	48.4	37.4								
Hosiery.....	188	8,239	1,433	18.0	11.4								
Women's and misses' dresses.....	18	1,597	149	10.7	1.1								
Infants' wear.....	12	586	151	25.8	1.2								
Other sales.....	23	1,257	113	9.0	.9								

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.



## CENSUS OF BUSINESS

## FURRIERS, FUR SHOPS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES <sup>1</sup>						SELECTED STATES—Con.					
All stores..... 2,214						ILLINOIS					
Sales..... \$94,135,000						All stores..... 197					
Commodity coverage..... 84.5 percent						Sales..... \$8,989,000					
Commodity coverage..... 84.5 percent						Commodity coverage..... 84.5 percent					
Total analyzed..... 1,037 \$79,518 \$79,518 100.0						Total analyzed..... 102 \$7,581 \$7,581 100.0					
Fur garments, furs..... 1,037 79,518 65,013 81.7 81.7						Fur garments, furs..... 102 7,581 6,153 81.1 81.1					
Women's and misses' coats, suits..... 61 12,399 2,278 18.4 2.9						Service receipts..... 81 6,505 1,400 21.5 18.5					
Service receipts..... 669 57,535 11,144 19.4 14.0						Other sales..... (*) (*) 26 (*) .4					
Other sales..... (*) (*) 1,083 (*) 1.4											
SELECTED STATES						INDIANA					
ALABAMA						All stores..... 31					
All stores..... 4						Sales..... \$1,975,000					
Sales..... \$252,000						Commodity coverage..... 90.5 percent					
Commodity coverage..... 100.0 percent						Total analyzed..... 16 1,783 1,783 100.0					
Total analyzed..... 4 252 252 100.0						Fur garments, furs..... 18 1,783 1,542 86.5 86.5					
Fur garments, furs..... 4 252 207 82.1 82.1						Service receipts..... 10 1,406 241 17.1 13.5					
Service receipts..... 3 175 45 26.0 17.9											
CALIFORNIA						IOWA					
All stores..... 231						All stores..... 35					
Sales..... \$8,756,000						Sales..... \$1,622,000					
Commodity coverage..... 86.9 percent						Commodity coverage..... 92.5 percent					
Total analyzed..... 114 7,611 7,611 100.0						Total analyzed..... 22 1,501 1,501 100.0					
Fur garments, furs..... 114 7,611 6,708 88.1 88.1						Fur garments, furs..... 22 1,501 1,076 71.7 71.7					
Women's and misses' coats, suits..... 5 495 64 13.0 .8						Service receipts..... 19 1,178 331 28.1 22.0					
Service receipts..... 80 5,620 790 14.1 10.4						Other sales..... (*) (*) 94 (*) 6.5					
Other sales..... (*) (*) 51 (*) .7											
COLORADO						KENTUCKY					
All stores..... 18						All stores..... 14					
Sales..... \$1,272,000						Sales..... \$383,000					
Commodity coverage..... 55.3 percent						Commodity coverage..... 82.0 percent					
Total analyzed..... 8 704 704 100.0						Total analyzed..... 6 314 314 100.0					
Fur garments, furs..... 8 704 561 79.7 79.7						Fur garments, furs..... 6 314 224 71.3 71.3					
Service receipts..... 6 639 129 20.2 18.3						Service receipts..... 5 241 59 24.5 18.8					
Other sales..... (*) (*) 14 (*) 2.0						Other sales..... (*) (*) 31 (*) 9.9					
CONNECTICUT						MAINE					
All stores..... 63						All stores..... 12					
Sales..... \$2,379,000						Sales..... \$733,000					
Commodity coverage..... 86.5 percent						Commodity coverage..... 88.4 percent					
Total analyzed..... 38 2,130 2,130 100.0						Total analyzed..... 10 721 721 100.0					
Fur garments, furs..... 38 2,130 1,628 76.4 76.4						Fur garments, furs..... 10 721 617 85.6 85.6					
Women's and misses' coats, suits..... 4 338 64 18.9 3.0						Women's and misses' coats, suits..... 3 390 17 4.4 2.4					
Service receipts..... 24 1,489 344 23.1 16.2						Service receipts..... 4 337 53 15.7 7.3					
Other sales..... (*) (*) 94 (*) 4.4						Other sales..... (*) (*) 34 (*) 4.7					
DISTRICT OF COLUMBIA						MARYLAND					
All stores..... 14						All stores..... 25					
Sales..... \$1,325,000						Sales..... \$981,000					
Commodity coverage..... 92.4 percent						Commodity coverage..... 88.7 percent					
Total analyzed..... 8 1,224 1,224 100.0						Total analyzed..... 13 870 870 100.0					
Fur garments, furs..... 8 1,224 997 81.4 81.4						Fur garments, furs..... 13 870 797 91.8 91.8					
Service receipts..... 7 1,187 177 14.9 14.5						Service receipts..... 10 652 72 11.0 8.3					
Other sales..... (*) (*) 50 (*) 4.1						Other sales..... (*) (*) 1 (*) .1					
GEORGIA						MASSACHUSETTS					
All stores..... 8						All stores..... 137					
Sales..... \$374,000						Sales..... \$7,488,000					
Commodity coverage..... 92.5 percent						Commodity coverage..... 85.5 percent					
Total analyzed..... 4 346 346 100.0						Total analyzed..... 62 6,401 6,401 100.0					
Fur garments, furs..... 4 346 283 81.8 81.8						Fur garments, furs..... 62 6,401 4,892 76.4 76.4					
Service receipts..... 4 346 63 18.2 18.2						Women's and misses' coats, suits..... 7 3,245 550 16.9 8.6					
						Service receipts..... 35 4,850 748 15.4 11.7					
						Other sales..... (*) (*) 211 (*) 3.3					

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## FURRIERS, FUR SHOPS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)	(see note)
SELECTED STATES—Con.					
MICHIGAN					
All stores.....	83				
Sales.....	\$4,398,000				
Commodity coverage.....	79.2 percent				
Total analyzed.....	38	\$3,482	\$3,482		100.0
Fur garments, furs.....	33	3,482	2,839	81.5	81.5
Service receipts.....	27	3,294	635	19.5	18.3
Other sales.....	(#)	(#)	8	(#)	.2
MINNESOTA					
All stores.....	71				
Sales.....	\$3,228,000				
Commodity coverage.....	86.9 percent				
Total analyzed.....	40	2,806	2,806		100.0
Fur garments, furs.....	40	2,806	2,189	78.0	78.0
Service receipts.....	32	2,464	602	24.4	21.5
Other sales.....	(#)	(#)	15	(#)	.5
MISSOURI					
All stores.....	24				
Sales.....	\$1,877,000				
Commodity coverage.....	95.7 percent				
Total analyzed.....	19	1,796	1,796		100.0
Fur garments, furs.....	19	1,796	1,488	82.8	82.8
Service receipts.....	13	1,419	296	20.9	16.5
Other sales.....	(#)	(#)	12	(#)	.7
NEW JERSEY					
All stores.....	105				
Sales.....	\$5,157,000				
Commodity coverage.....	75.9 percent				
Total analyzed.....	39	2,397	2,397		100.0
Fur garments, furs.....	39	2,397	2,095	87.4	87.4
Women's and misses' coats, suits.....	3	460	104	22.6	4.4
Service receipts.....	18	778	195	25.2	8.1
Other sales.....	(#)	(#)	3	(#)	.1
NEW YORK					
All stores.....	619				
Sales.....	\$22,145,000				
Commodity coverage.....	84.2 percent				
Total analyzed.....	207	18,842	18,842		100.0
Fur garments, furs.....	207	18,842	15,455	82.9	82.9
Women's and misses' coats, suits.....	18	4,814	1,003	20.8	5.4
Service receipts.....	115	10,975	1,919	17.5	10.3
Other sales.....	(#)	(#)	285	(#)	1.4
OHIO					
All stores.....	84				
Sales.....	\$4,240,000				
Commodity coverage.....	87.8 percent				
Total analyzed.....	46	3,732	3,732		100.0
Fur garments, furs.....	46	3,732	2,623	70.3	70.3
Women's and misses' coats, suits.....	4	1,215	287	23.6	7.7
Service receipts.....	39	3,403	781	23.0	20.9
Other sales.....	(#)	(#)	41	(#)	1.1
OREGON					
All stores.....	17				
Sales.....	\$600,000				
Commodity coverage.....	78.5 percent				
Total analyzed.....	8	471	471		100.0
Fur garments, furs.....	8	471	434	92.1	92.1
Service receipts.....	4	358	37	10.9	7.9
PENNSYLVANIA					
All stores.....	202				
Sales.....	\$8,785,000				
Commodity coverage.....	82.0 percent				
Total analyzed.....	75	\$5,561	\$5,561		100.0
Fur garments, furs.....	75	5,561	4,679	84.1	84.1
Women's and misses' coats, suits.....	6	635	98	15.4	1.8
Service receipts.....	44	3,454	740	21.4	13.3
Other sales.....	(#)	(#)	44	(#)	.8
RHODE ISLAND					
All stores.....	13				
Sales.....	\$757,000				
Commodity coverage.....	96.7 percent				
Total analyzed.....	10	732	732		100.0
Fur garments, furs.....	10	732	638	87.2	87.2
Service receipts.....	7	585	94	16.1	12.8
TENNESSEE					
All stores.....	15				
Sales.....	\$582,000				
Commodity coverage.....	94.5 percent				
Total analyzed.....	8	550	550		100.0
Fur garments, furs.....	8	550	435	79.1	79.1
Service receipts.....	7	456	115	25.2	20.9
TEXAS					
All stores.....	19				
Sales.....	\$1,085,000				
Commodity coverage.....	92.7 percent				
Total analyzed.....	10	959	959		100.0
Fur garments, furs.....	10	959	774	80.7	80.7
Service receipts.....	8	845	165	21.9	19.3
VIRGINIA					
All stores.....	13				
Sales.....	\$489,000				
Commodity coverage.....	91.0 percent				
Total analyzed.....	10	445	445		100.0
Fur garments, furs.....	10	445	365	82.0	82.0
Service receipts.....	6	315	80	25.4	18.0
WASHINGTON					
All stores.....	53				
Sales.....	\$1,768,000				
Commodity coverage.....	90.0 percent				
Total analyzed.....	28	1,610	1,610		100.0
Fur garments, furs.....	28	1,610	1,319	81.9	81.9
Service receipts.....	19	1,235	271	21.9	16.8
Other sales.....	(#)	(#)	20	(#)	1.3
WISCONSIN					
All stores.....	99				
Sales.....	\$3,131,000				
Commodity coverage.....	77.5 percent				
Total analyzed.....	43	2,425	2,425		100.0
Fur garments, furs.....	43	2,425	1,954	80.6	80.6
Service receipts.....	34	1,932	433	22.4	17.8
Other sales.....	(#)	(#)	88	(#)	1.6

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

# Includes data for States which are not shown separately because of possible disclosure of individual operations.

\* Data not available.

## CENSUS OF BUSINESS

## MILLINERY STORES

TABLE 18.—COMMODITY SALES FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES <sup>1</sup>					
All stores.....		10,799			
Sales.....		\$118,586,000			
Commodity coverage.....		65.5 percent			
Total analyzed.....	5,598	\$77,639	\$77,639		100.0
Millinery.....	5,598	77,639	75,775	97.6	97.6
Handbags, underwear, and other accessories.....	425	9,416	1,225	13.0	1.6
Hosiery.....	110	2,218	506	13.8	.4
Other sales.....	56	1,303	533	25.6	.4
SELECTED STATES					
ALABAMA					
All stores.....		76			
Sales.....		\$897,000			
Commodity coverage.....		76.8 percent			
Total analyzed.....	46	689	689		100.0
Millinery.....	46	689	682	99.0	99.0
Handbags, underwear, and other accessories.....	7	81	6	7.4	.9
Other sales.....	2	(x)	1	(x)	.1
ARKANSAS					
All stores.....		48			
Sales.....		\$486,000			
Commodity coverage.....		81.7 percent			
Total analyzed.....	20	397	397		100.0
Millinery.....	20	397	385	97.0	97.0
Handbags, underwear, and other accessories.....	4	138	11	8.0	2.8
Other sales.....	1	(x)	1	(x)	.2
CALIFORNIA					
All stores.....		624			
Sales.....		\$6,286,000			
Commodity coverage.....		71.2 percent			
Total analyzed.....	182	5,904	5,904		100.0
Millinery.....	182	5,904	5,763	97.6	97.6
Handbags, underwear, and other accessories.....	26	668	84	12.2	1.4
Hosiery.....	6	122	27	22.1	.5
Other sales.....	4	179	30	16.8	.5
COLORADO					
All stores.....		66			
Sales.....		\$683,000			
Commodity coverage.....		63.8 percent			
Total analyzed.....	22	423	423		100.0
Millinery.....	22	423	386	91.3	91.3
Handbags, underwear, and other accessories.....	6	109	9	8.3	2.1
Other sales.....	4	98	28	28.6	6.6
CONNECTICUT					
All stores.....		180			
Sales.....		\$2,337,000			
Commodity coverage.....		70.0 percent			
Total analyzed.....	51	1,635	1,635		100.0
Millinery.....	51	1,635	1,614	98.7	98.7
Handbags, underwear, and other accessories.....	6	124	21	16.9	1.3
Other sales.....					
STATE AND COMMODITY					
SELECTED STATES—Con.					
DISTRICT OF COLUMBIA					
All stores.....		76			
Sales.....		\$1,615,000			
Commodity coverage.....		74.2 percent			
Total analyzed.....	53	\$1,346	\$1,346		100.0
Millinery.....	53	1,346	1,306	97.0	97.0
Handbags, underwear, and other accessories.....	7	222	38	17.1	2.8
Other sales.....	1	(x)	2	(x)	.2
ILLINOIS					
All stores.....		949			
Sales.....		\$9,372,000			
Commodity coverage.....		65.5 percent			
Total analyzed.....	307	6,143	6,143		100.0
Millinery.....	307	6,143	6,035	98.2	98.2
Handbags, underwear, and other accessories.....	25	384	49	13.5	.8
Hosiery.....	6	109	15	13.8	.3
Other sales.....	5	161	44	27.3	.7
INDIANA					
All stores.....		513			
Sales.....		\$2,646,000			
Commodity coverage.....		71.1 percent			
Total analyzed.....	125	1,880	1,880		100.0
Millinery.....	125	1,880	1,849	98.3	98.3
Handbags, underwear, and other accessories.....	12	180	28	14.4	1.4
Other sales.....	3	47	5	10.6	.3
IOWA					
All stores.....		194			
Sales.....		\$1,557,000			
Commodity coverage.....		66.7 percent			
Total analyzed.....	85	1,070	1,070		100.0
Millinery.....	85	1,070	1,026	95.9	95.9
Handbags, underwear, and other accessories.....	15	188	43	22.9	4.0
Other sales.....	1	(x)	1	(x)	.1
KANSAS					
All stores.....		132			
Sales.....		\$889,000			
Commodity coverage.....		62.4 percent			
Total analyzed.....	49	542	542		100.0
Millinery.....	49	542	522	96.3	96.3
Handbags, underwear, and other accessories.....	6	81	9	11.1	1.7
Hosiery.....	4	48	11	22.9	2.0
LOUISIANA					
All stores.....		57			
Sales.....		\$1,440,000			
Commodity coverage.....		91.6 percent			
Total analyzed.....	39	1,319	1,319		100.0
Millinery.....	39	1,319	1,293	98.0	98.0
Handbags, underwear, and other accessories.....	6	267	17	6.4	1.3
Other sales.....	3	107	9	8.4	.7

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for States which are not shown separately because of possible disclosure of individual operations.

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## MILLINERY STORES

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
SELECTED STATES—Con.					
MASSACHUSETTS					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	154	\$3,108	\$3,108		100.0
Millinery.....	154	3,108	2,998	96.5	96.5
Handbags, underwear, and other accessories.....	22	513	43	8.4	1.4
Hosiery.....	13	257	59	23.0	1.9
Other sales.....	2	(x)	6	(x)	.2
MICHIGAN					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	130	3,197	3,197		100.0
Millinery.....	130	3,197	3,131	97.9	97.9
Handbags, underwear, and other accessories.....	10	524	28	5.3	.9
Hosiery.....	15	350	55	10.0	1.1
Other sales.....	2	(x)	3	(x)	.1
MINNESOTA					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	87	2,152	2,152		100.0
Millinery.....	87	2,152	2,128	98.8	98.8
Handbags, underwear, and other accessories.....	20	249	28	10.4	1.2
MISSISSIPPI					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	18	256	256		100.0
Millinery.....	18	256	239	93.4	93.4
Handbags, underwear, and other accessories.....	7	123	7	5.7	2.7
Hosiery.....	3	39	2	5.1	.8
Other sales.....	4	97	8	8.2	3.1
MISSOURI					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	121	2,709	2,709		100.0
Millinery.....	121	2,709	2,612	96.4	96.4
Handbags, underwear, and other accessories.....	35	578	97	16.8	3.6
MONTANA					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	18	267	267		100.0
Millinery.....	18	267	260	97.4	97.4
Handbags, underwear, and other accessories.....	4	56	7	12.5	2.6

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
SELECTED STATES—Con.					
NEBRASKA					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	40	\$946	\$946		100.0
Millinery.....	40	946	843	89.7	99.7
Handbags, underwear, and other accessories.....	5	27	2	7.4	.2
Other sales.....	1	(x)	1	(x)	.1
NEW JERSEY					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	100	2,177	2,177		100.0
Millinery.....	100	2,177	2,098	96.3	98.3
Handbags, underwear, and other accessories.....	5	204	72	35.3	3.3
Other sales.....	2	(x)	9	(x)	.4
NEW YORK					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	398	12,301	12,301		100.0
Millinery.....	398	12,301	12,023	97.7	97.7
Handbags, underwear, and other accessories.....	30	857	147	17.2	1.2
Hosiery.....	8	203	36	17.7	.3
Other sales.....	14	326	95	29.1	.8
NORTH CAROLINA					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	60	935	935		100.0
Millinery.....	60	935	914	97.8	97.8
Handbags, underwear, and other accessories.....	4	177	15	8.5	1.6
Other sales.....	2	(x)	6	(x)	.6
NORTH DAKOTA					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	13	133	133		100.0
Millinery.....	13	133	125	94.0	94.0
Handbags, underwear, and other accessories.....	4	72	8	11.1	6.0
OHIO					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	249	4,656	4,656		100.0
Millinery.....	249	4,656	4,577	98.3	98.3
Handbags, underwear, and other accessories.....	22	412	52	12.6	1.1
Hosiery.....	11	159	27	19.4	.6

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

## MILLINERY STORES

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
SELECTED STATES—Con.					
OKLAHOMA					
All stores.....	86				
Sales.....	\$1,189,000				
Commodity coverage.....	85.3 percent				
Total analyzed.....	46	\$1,014	\$1,014		100.0
Millinery.....	46	1,014	943	93.0	93.0
Handbags, underwear, and other accessories.....	14	281	48	16.5	4.7
Hosiery.....	8	144	16	11.1	1.6
Other sales.....	2	(x)	7	(x)	.7
PENNSYLVANIA					
All stores.....	886				
Sales.....	\$8,483,000				
Commodity coverage.....	58.6 percent				
Total analyzed.....	224	4,969	4,969		100.0
Millinery.....	224	4,969	4,794	96.5	96.5
Handbags, underwear, and other accessories.....	33	865	114	13.2	2.3
Hosiery.....	6	157	19	12.1	.4
Other sales.....	7	149	42	28.2	.8
RHODE ISLAND					
All stores.....	84				
Sales.....	\$906,000				
Commodity coverage.....	62.7 percent				
Total analyzed.....	23	568	568		100.0
Millinery.....	23	568	549	96.6	96.6
Handbags, underwear, and other accessories.....	4	85	18	21.2	3.2
Other sales.....	1	(x)	1	(x)	.2
SOUTH CAROLINA					
All stores.....	87				
Sales.....	\$811,000				
Commodity coverage.....	65.8 percent				
Total analyzed.....	33	402	402		100.0
Millinery.....	33	402	397	98.8	98.8
Handbags, underwear, and other accessories.....	5	52	4	7.7	1.0
Other sales.....	3	55	1	1.8	.2
SOUTH DAKOTA					
All stores.....	34				
Sales.....	\$238,000				
Commodity coverage.....	79.8 percent				
Total analyzed.....	16	190	190		100.0
Millinery.....	16	190	182	95.8	95.8
Handbags, underwear, and other accessories.....	6	73	8	11.0	4.2
TENNESSEE					
All stores.....	104				
Sales.....	\$1,858,000				
Commodity coverage.....	84.4 percent				
Total analyzed.....	63	1,569	1,569		100.0
Millinery.....	63	1,569	1,550	98.8	98.8
Handbags, underwear, and other accessories.....	7	151	13	8.6	.8
Other sales.....	2	(x)	6	(x)	.4

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(add 000)	
SELECTED STATES—Con.					
TEXAS					
All stores.....	289				
Sales.....	\$4,634,000				
Commodity coverage.....	82.7 percent				
Total analyzed.....	117	\$3,998	\$3,998		100.0
Millinery.....	117	3,998	3,893	97.4	97.4
Handbags, underwear, and other accessories.....	24	652	78	12.0	1.9
Hosiery.....	5	52	15	25.8	.4
Other sales.....	9	253	12	4.7	.3
UTAH					
All stores.....	24				
Sales.....	\$402,000				
Commodity coverage.....	88.1 percent				
Total analyzed.....	16	346	346		100.0
Millinery.....	16	346	340	98.3	98.3
Handbags, underwear, and other accessories.....	4	74	5	6.8	1.4
Other sales.....	1	(x)	1	(x)	.3
VIRGINIA					
All stores.....	102				
Sales.....	\$1,474,000				
Commodity coverage.....	78.2 percent				
Total analyzed.....	49	1,153	1,153		100.0
Millinery.....	49	1,153	1,145	99.3	99.3
Other sales.....	4	59	8	13.6	.7
WASHINGTON					
All stores.....	101				
Sales.....	\$1,425,000				
Commodity coverage.....	80.8 percent				
Total analyzed.....	53	1,152	1,152		100.0
Millinery.....	53	1,152	1,122	97.4	97.4
Handbags, underwear, and other accessories.....	6	137	16	11.7	1.4
Other sales.....	2	(x)	14	(x)	1.2
WEST VIRGINIA					
All stores.....	70				
Sales.....	\$782,000				
Commodity coverage.....	77.7 percent				
Total analyzed.....	43	608	608		100.0
Millinery.....	43	608	584	96.1	96.1
Handbags, underwear, and other accessories.....	7	117	16	13.7	2.6
Other sales.....	4	76	8	10.5	1.3
WISCONSIN					
All stores.....	324				
Sales.....	\$3,183,000				
Commodity coverage.....	68.6 percent				
Total analyzed.....	129	2,183	2,183		100.0
Millinery.....	129	2,183	2,096	96.0	96.0
Handbags, underwear, and other accessories.....	27	502	69	13.7	3.2
Hosiery.....	7	104	3	2.9	.1
Other sales.....	4	64	15	23.4	.7

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

## HOSIERY SHOPS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)	
UNITED STATES <sup>1</sup>					
All stores.....	2,295				
Sales.....	\$35,507,000				
Commodity coverage.....	73.4 percent				
Total analyzed.....	752	\$25,898	\$25,898		100.0
Hosiery.....	752	25,898	22,261	85.9	85.9
Handbags, underwear, and other accessories.....	299	11,571	2,847	24.6	11.0
Corsets, brassieres, etc.....	152	5,603	580	10.0	2.2
Other sales.....	77	2,100	230	11.0	.9
SELECTED STATES					
CONNECTICUT					
All stores.....	22				
Sales.....	\$535,000				
Commodity coverage.....	87.8 percent				
Total analyzed.....	11	468	468		100.0
Hosiery.....	11	468	363	77.6	77.6
Handbags, underwear, and other accessories.....	5	252	81	32.1	17.3
Corsets, brassieres, etc.....	4	232	24	10.3	5.1
DISTRICT OF COLUMBIA					
All stores.....	22				
Sales.....	\$827,000				
Commodity coverage.....	61.4 percent				
Total analyzed.....	8	508	508		100.0
Hosiery.....	8	508	414	81.5	81.5
Handbags, underwear, and other accessories.....	4	258	65	24.3	12.4
Other sales.....	2	(x)	31	(x)	6.1
GEORGIA					
All stores.....	21				
Sales.....	\$356,000				
Commodity coverage.....	66.0 percent				
Total analyzed.....	5	235	235		100.0
Hosiery.....	5	235	215	91.5	91.5
Handbags, underwear, and other accessories.....	3	100	15	15.0	6.4
Other sales.....	1	(x)	5	(x)	2.1
ILLINOIS					
All stores.....	210				
Sales.....	\$3,305,000				
Commodity coverage.....	72.2 percent				
Total analyzed.....	64	2,385	2,385		100.0
Hosiery.....	64	2,385	2,204	92.4	92.4
Handbags, underwear, and other accessories.....	19	1,030	152	12.8	5.5
Corsets, brassieres, etc.....	12	527	55	10.1	1.4
Other sales.....	29	753	18	2.2	.7
SELECTED STATES—Con.					
INDIANA					
All stores.....	38				
Sales.....	\$384,000				
Commodity coverage.....	77.5 percent				
Total analyzed.....	21	\$530	\$530		100.0
Hosiery.....	21	530	515	97.2	97.2
Other sales.....	10	253	15	5.9	2.8
IOWA					
All stores.....	18				
Sales.....	\$198,000				
Commodity coverage.....	78.5 percent				
Total analyzed.....	8	155	155		100.0
Hosiery.....	8	155	153	98.7	98.7
Other sales.....	3	58	2	3.4	1.3
MASSACHUSETTS					
All stores.....	85				
Sales.....	\$1,676,000				
Commodity coverage.....	75.1 percent				
Total analyzed.....	38	1,225	1,225		100.0
Hosiery.....	38	1,225	980	80.0	80.0
Handbags, underwear, and other accessories.....	18	888	189	29.6	15.4
Corsets, brassieres, etc.....	17	807	49	8.1	4.0
Other sales.....	7	203	7	3.4	.5
MICHIGAN					
All stores.....	65				
Sales.....	\$1,275,000				
Commodity coverage.....	71.1 percent				
Total analyzed.....	28	907	907		100.0
Hosiery.....	28	907	882	97.2	97.2
Other sales.....	9	287	25	8.7	2.8
MINNESOTA					
All stores.....	21				
Sales.....	\$427,000				
Commodity coverage.....	95.8 percent				
Total analyzed.....	17	409	409		100.0
Hosiery.....	17	409	382	93.4	93.4
Handbags, underwear, and other accessories.....	3	88	6	8.8	1.5
Corsets, brassieres, etc.....	3	88	17	25.0	4.1
Other sales.....	5	104	4	3.8	1.0

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for States which are not shown separately because of possible disclosure of individual operations.

## CENSUS OF BUSINESS

## HOSIERY SHOPS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>SELECTED STATES—Con.</b>					
<b>MISSOURI</b>					
All stores.....	51				
Sales.....		\$728,000			
Commodity coverage.....		87.9 percent			
Total analyzed.....	15	\$493	\$493		100.0
Hosiery.....	15	493	398	80.7	80.7
Handbags, underwear, and other accessories.....	5	142	37	28.1	7.5
Other sales.....	8	261	58	22.2	11.8
<b>NEW JERSEY</b>					
All stores.....	151				
Sales.....		\$2,258,000			
Commodity coverage.....		67.8 percent			
Total analyzed.....	43	1,531	1,531		100.0
Hosiery.....	43	1,531	1,222	79.8	79.8
Handbags, underwear, and other accessories.....	24	893	253	28.7	18.5
Corsets, brassieres, etc.....	8	451	56	12.4	3.7
<b>NEW YORK</b>					
All stores.....	674				
Sales.....		\$9,759,000			
Commodity coverage.....		88.4 percent			
Total analyzed.....	186	6,678	6,678		100.0
Hosiery.....	186	6,678	5,460	81.7	81.7
Handbags, underwear, and other accessories.....	94	3,615	973	26.9	14.6
Corsets, brassieres, etc.....	43	1,551	219	14.1	3.3
Other sales.....	4	150	26	17.3	.4
<b>OHIO</b>					
All stores.....	72				
Sales.....		\$1,424,000			
Commodity coverage.....		89.2 percent			
Total analyzed.....	36	1,270	1,270		100.0
Hosiery.....	36	1,270	1,091	85.9	85.9
Handbags, underwear, and other accessories.....	10	490	135	27.6	10.6
Corsets, brassieres, etc.....	6	335	32	9.6	2.5
Other sales.....	4	93	12	12.9	1.0
<b>PENNSYLVANIA</b>					
All stores.....	438				
Sales.....		\$4,894,000			
Commodity coverage.....		72.0 percent			
Total analyzed.....	96	3,526	3,526		100.0
Hosiery.....	96	3,526	2,859	81.1	81.1
Handbags, underwear, and other accessories.....	61	2,199	549	25.0	15.6
Corsets, brassieres, etc.....	36	1,341	92	6.9	2.6
Other sales.....	3	89	26	29.2	.7
<b>SELECTED STATES—Con.</b>					
<b>RHODE ISLAND</b>					
All stores.....	22				
Sales.....		\$311,000			
Commodity coverage.....		86.8 percent			
Total analyzed.....	11	\$270	\$270		100.0
Hosiery.....	11	270	224	83.0	83.0
Handbags, underwear, and other accessories.....	4	92	29	31.5	10.7
Corsets, brassieres, etc.....	3	85	9	13.8	3.5
Other sales.....	2	(x)	8	(x)	3.0
<b>TENNESSEE</b>					
All stores.....	25				
Sales.....		\$353,000			
Commodity coverage.....		66.6 percent			
Total analyzed.....	9	235	235		100.0
Hosiery.....	9	235	221	94.0	94.0
Handbags, underwear, and other accessories.....	3	99	14	14.1	6.0
<b>TEXAS</b>					
All stores.....	38				
Sales.....		\$740,000			
Commodity coverage.....		87.7 percent			
Total analyzed.....	17	649	649		100.0
Hosiery.....	17	649	593	91.4	91.4
Handbags, underwear, and other accessories.....	10	409	55	13.4	8.5
Other sales.....	1	(x)	1	(x)	.1
<b>WISCONSIN</b>					
All stores.....	74				
Sales.....		\$982,000			
Commodity coverage.....		74.1 percent			
Total analyzed.....	33	728	728		100.0
Hosiery.....	33	728	642	88.2	88.2
Handbags, underwear, and other accessories.....	15	271	74	27.3	10.2
Corsets, brassieres, etc.....	12	247	9	3.6	1.2
Other sales.....	4	120	3	2.5	.4

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

# RETAIL TRADE:1939

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## CUSTOM TAILORS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A			
														(add 000)
UNITED STATES <sup>1</sup>							SELECTED STATES—Con. MASSACHUSETTS							
All stores.....		5,674					All stores.....		242					
Sales.....		\$86,282,000					Sales.....		\$2,397,000					
Commodity coverage.....		50.4 percent					Commodity coverage.....		41.5 percent					
Total analyzed.....	735	\$33,386	\$33,386		100.0		Total analyzed.....	24	\$995	\$995		100.0		
Custom-made men's wear.....	705	32,263	30,492	94.5	91.3		Custom-made men's wear.....	21	694	616	91.3	82.0		
Custom-made women's apparel.....	88	3,947	1,312	33.2	5.9		Custom-made women's apparel.....	4	121	103	85.1	10.4		
Men's and boys' ready-made clothing.....	41	1,819	497	27.3	1.5		Men's and boys' ready-made clothing.....	5	127	30	23.6	3.0		
Accessories and shoes.....	58	3,712	390	10.5	1.2		Service receipts.....	4	336	25	7.4	2.5		
Service receipts.....	148	7,867	588	7.5	1.8		Other sales.....	(*)	(*)	21	(*)	2.1		
Other sales.....	(*)	(*)	107	(*)	.3									
SELECTED STATES CALIFORNIA							NEW JERSEY							
All stores.....		816					All stores.....		182					
Sales.....		\$8,907,000					Sales.....		\$1,480,000					
Commodity coverage.....		53.4 percent					Commodity coverage.....		49.9 percent					
Total analyzed.....	91	3,685	3,685		100.0		Total analyzed.....	20	739	739		100.0		
Custom-made men's wear.....	88	3,554	3,282	92.3	89.1		Custom-made men's wear.....	19	709	665	95.8	90.0		
Custom-made women's apparel.....	19	962	174	18.1	4.7		Custom-made women's apparel.....	3	158	38	24.1	5.1		
Men's and boys' ready-made clothing.....	3	153	53	34.6	1.4		Service receipts.....	3	129	24	18.6	3.3		
Accessories and shoes.....	10	689	82	12.3	2.2		Other sales.....	(*)	(*)	12	(*)	1.6		
Service receipts.....	21	1,135	66	5.8	1.8									
Other sales.....	(*)	(*)	28	(*)	.8									
ILLINOIS							NEW YORK							
All stores.....		391					All stores.....		999					
Sales.....		\$8,832,000					Sales.....		\$13,925,000					
Commodity coverage.....		59.8 percent					Commodity coverage.....		59.8 percent					
Total analyzed.....	69	4,088	4,088		100.0		Total analyzed.....	169	8,332	8,332		100.0		
Custom-made men's wear.....	68	4,018	3,898	97.0	95.3		Custom-made men's wear.....	153	7,657	7,589	98.4	88.7		
Custom-made women's apparel.....	6	307	93	30.3	2.3		Custom-made women's apparel.....	25	1,025	855	83.9	7.8		
Service receipts.....	15	791	89	8.7	1.7		Men's and boys' ready-made clothing.....	7	522	102	19.7	1.2		
Other sales.....	(*)	(*)	28	(*)	.7		Accessories and shoes.....	12	838	72	8.6	.9		
							Service receipts.....	28	1,860	109	5.9	1.3		
							Other sales.....	(*)	(*)	5	(*)	.1		
INDIANA							OHIO							
All stores.....		107					All stores.....		392					
Sales.....		\$1,181,000					Sales.....		\$4,241,000					
Commodity coverage.....		45.1 percent					Commodity coverage.....		49.8 percent					
Total analyzed.....	12	537	537		100.0		Total analyzed.....	46	2,111	2,111		100.0		
Custom-made men's wear.....	12	537	501	93.3	93.3		Custom-made men's wear.....	46	2,111	2,085	97.8	97.8		
Men's and boys' ready-made clothing.....	3	108	17	15.7	3.2		Custom-made women's apparel.....	3	144	14	9.7	.7		
Accessories and shoes.....	4	138	18	13.0	3.3		Service receipts.....	12	553	32	5.8	1.5		
Other sales.....	(*)	(*)	1	(*)	.2									
MARYLAND							PENNSYLVANIA							
All stores.....		104					All stores.....		597					
Sales.....		\$1,060,000					Sales.....		\$6,376,000					
Commodity coverage.....		30.8 percent					Commodity coverage.....		49.2 percent					
Total analyzed.....	10	327	327		100.0		Total analyzed.....	73	3,137	3,137		100.0		
Custom-made men's wear.....	10	327	275	84.1	84.1		Custom-made men's wear.....	67	3,011	2,717	90.2	86.6		
Men's and boys' ready-made clothing.....	3	99	28	28.3	8.8		Custom-made women's apparel.....	11	480	174	36.3	5.6		
Accessories and shoes.....	5	87	16	18.4	4.9		Men's and boys' ready-made clothing.....	9	458	126	27.6	4.0		
Other sales.....	(*)	(*)	8	(*)	2.4		Accessories and shoes.....	5	330	22	6.7	.7		
							Service receipts.....	13	477	63	17.4	2.6		
							Other sales.....	(*)	(*)	15	(*)	.5		
TEXAS							TEXAS							
All stores.....		121					All stores.....		121					
Sales.....		\$1,532,000					Sales.....		\$1,532,000					
Commodity coverage.....		42.2 percent					Commodity coverage.....		42.2 percent					
Total analyzed.....	17	846	846		100.0		Total analyzed.....	17	846	846		100.0		
Custom-made men's wear.....	17	846	584	69.0	90.4		Custom-made men's wear.....	17	846	584	69.0	90.4		
Custom-made women's apparel.....	4	189	20	10.6	3.1		Custom-made women's apparel.....	4	189	20	10.6	3.1		
Other sales.....	(*)	(*)	42	(*)	6.5		Other sales.....	(*)	(*)	42	(*)	6.5		

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

<sup>1</sup> Includes data for States which are not shown separately because of possible disclosure of individual operations.

\* Data not available.



## CENSUS OF BUSINESS

## MEN'S SHOE STORES

TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
	(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)		
<b>UNITED STATES</b>							<b>DELAWARE</b>						
All stores.....							All stores.....	5					
Sales.....							Sales.....	\$187,000					
Commodity coverage.....							Commodity coverage.....	85.8 percent					
Total analyzed.....	1,669	\$85,541	\$85,541		100.0		Total analyzed.....	4	\$180	\$180		100.0	
Men's, boys', youths' leather footwear.....	1,669	85,541	59,438	90.7	90.7		Men's, boys', youths' leather footwear.....	4	180	145	90.6	90.6	
Women's, girls', misses' leather footwear.....	301	12,980	346	2.5	.5		Rubber footwear.....	4	180	5	3.1	3.1	
Rubber footwear.....	1,278	48,527	610	1.7	1.2		Hosiery, bags, other accessories.....	4	180	10	6.3	6.3	
Hosiery, bags, other accessories.....	1,555	55,450	4,268	7.7	6.5								
Other sales.....	946	59,552	681	1.8	1.1								
<b>ALABAMA</b>							<b>DISTRICT OF COLUMBIA</b>						
All stores.....							All stores.....	27					
Sales.....							Sales.....	\$998,000					
Commodity coverage.....							Commodity coverage.....	87.8 percent					
Total analyzed.....	16	588	588		100.0		Total analyzed.....	20	874	874		100.0	
Men's, boys', youths' leather footwear.....	18	588	518	91.2	91.2		Men's, boys', youths' leather footwear.....	20	874	785	89.8	89.8	
Rubber footwear.....	10	414	3	.7	.5		Women's, girls', misses' leather footwear.....	4	142	3	2.1	.3	
Hosiery, bags, other accessories.....	15	508	43	8.5	7.6		Rubber footwear.....	17	784	17	2.2	2.0	
Other sales.....	6	247	4	1.8	.7		Hosiery, bags, other accessories.....	18	819	64	7.8	7.3	
<b>ARIZONA</b>							Other sales.....	8	313	5	1.6	.8	
(Withheld to avoid disclosure.)							<b>FLORIDA</b>						
<b>ARKANSAS</b>							All stores.....	35					
All stores.....							Sales.....	\$1,042,000					
Sales.....							Commodity coverage.....	86.9 percent					
Commodity coverage.....							Total analyzed.....	23	906	906		100.0	
Total analyzed.....	9	194	194		100.0		Men's, boys', youths' leather footwear.....	23	906	835	92.0	92.0	
Men's, boys', youths' leather footwear.....	9	194	179	92.3	92.3		Women's, girls', misses' leather footwear.....	4	282	3	1.1	.3	
Hosiery, bags, other accessories.....	7	144	10	6.9	5.1		Rubber footwear.....	16	608	2	.3	.2	
Other sales.....	7	160	5	3.1	2.6		Hosiery, bags, other accessories.....	13	831	57	9.0	6.5	
<b>CALIFORNIA</b>							Other sales.....	15	582	11	1.9	1.2	
All stores.....							<b>GEORGIA</b>						
Sales.....							All stores.....	56					
Commodity coverage.....							Sales.....	\$988,000					
Total analyzed.....	89	2,784	2,784		100.0		Commodity coverage.....	76.6 percent					
Men's, boys', youths' leather footwear.....	89	2,784	2,537	91.1	91.1		Total analyzed.....	23	784	784		100.0	
Rubber footwear.....	42	1,188	9	.8	.3		Men's, boys', youths' leather footwear.....	23	784	693	90.7	90.7	
Hosiery, bags, other accessories.....	59	2,183	188	8.7	6.8		Women's, girls', misses' leather footwear.....	5	238	1	.4	.1	
Other sales.....	25	784	50	6.4	1.8		Rubber footwear.....	19	624	3	.5	.4	
<b>COLORADO</b>							Hosiery, bags, other accessories.....	18	711	57	8.0	7.5	
All stores.....							Other sales.....	12	401	10	2.5	1.3	
Sales.....							<b>IDAHO</b>						
Commodity coverage.....							(Withheld to avoid disclosure.)						
Total analyzed.....	7	324	324		100.0		<b>ILLINOIS</b>						
Men's, boys', youths' leather footwear.....	7	324	297	91.7	91.7		All stores.....	187					
Hosiery, bags, other accessories.....	6	295	22	7.5	6.8		Sales.....	\$6,044,000					
Other sales.....	5	232	5	2.2	1.5		Commodity coverage.....	84.6 percent					
<b>CONNECTICUT</b>							Total analyzed.....	135	5,115	5,115		100.0	
All stores.....							Men's, boys', youths' leather footwear.....	135	5,115	4,685	91.2	91.2	
Sales.....							Women's, girls', misses' leather footwear.....	25	1,121	7	.8	.1	
Commodity coverage.....							Rubber footwear.....	118	4,317	97	2.2	1.9	
Total analyzed.....	37	1,278	1,278		100.0		Hosiery, bags, other accessories.....	122	4,813	292	6.1	5.7	
Men's, boys', youths' leather footwear.....	37	1,278	1,160	90.8	90.8		Other sales.....	96	3,806	54	1.4	1.1	
Women's, girls', misses' leather footwear.....	12	506	12	2.4	.9		<b>INDIANA</b>						
Rubber footwear.....	29	1,071	20	1.9	1.8		All stores.....	59					
Hosiery, bags, other accessories.....	28	1,088	74	7.1	5.8		Sales.....	\$1,505,000					
Other sales.....	22	982	12	1.3	.9		Commodity coverage.....	89.9 percent					
							Total analyzed.....	39	1,336	1,336		100.0	
							Men's, boys', youths' leather footwear.....	39	1,336	1,200	89.8	89.8	
							Women's, girls', misses' leather footwear.....	4	144	3	2.1	.2	
							Rubber footwear.....	32	1,158	21	1.8	1.6	
							Hosiery, bags, other accessories.....	31	1,226	101	8.2	7.6	
							Other sales.....	23	887	11	1.2	.8	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

# RETAIL TRADE: 1939

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## MEN'S SHOE STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
IOWA					
All stores.....	29				
Sales.....	\$528,000				
Commodity coverage.....	66.2 percent				
Total analyzed.....	15	\$348	\$348		100.0
Men's, boys', youths' leather footwear.....	15	348	308	87.9	87.9
Rubber footwear.....	14	299	6	2.0	1.7
Hosiery, bags, other accessories.....	10	258	23	8.9	6.8
Other sales.....	10	241	13	5.4	3.8
KANSAS					
All stores.....	27				
Sales.....	\$257,000				
Commodity coverage.....	66.9 percent				
Total analyzed.....	7	172	172		100.0
Men's, boys', youths' leather footwear.....	7	172	155	90.1	90.1
Rubber footwear.....	7	172	1	.6	.8
Hosiery, bags, other accessories.....	5	146	13	8.9	7.8
Other sales.....	6	128	3	2.3	1.7
KENTUCKY					
All stores.....	23				
Sales.....	\$362,000				
Commodity coverage.....	92.8 percent				
Total analyzed.....	18	800	800		100.0
Men's, boys', youths' leather footwear.....	18	800	703	87.9	87.9
Women's, girls', misses' leather footwear.....	4	285	9	3.2	1.1
Rubber footwear.....	13	587	5	.9	.8
Hosiery, bags, other accessories.....	16	757	77	10.2	9.8
Other sales.....	8	458	6	1.3	.8
LOUISIANA					
All stores.....	34				
Sales.....	\$1,323,000				
Commodity coverage.....	83.3 percent				
Total analyzed.....	25	1,102	1,102		100.0
Men's, boys', youths' leather footwear.....	25	1,102	1,043	94.6	94.6
Rubber footwear.....	14	639	4	.6	.4
Hosiery, bags, other accessories.....	15	682	47	6.9	4.3
Other sales.....	10	535	8	1.5	.7
MAINE					
All stores.....	11				
Sales.....	\$212,000				
Commodity coverage.....	67.5 percent				
Total analyzed.....	5	143	143		100.0
Men's, boys', youths' leather footwear.....	5	143	126	88.1	88.1
Rubber footwear.....	5	143	8	5.6	5.6
Hosiery, bags, other accessories.....	3	113	8	7.1	5.8
Other sales.....	4	124	1	.8	.7
MARYLAND					
All stores.....	48				
Sales.....	\$1,482,000				
Commodity coverage.....	92.3 percent				
Total analyzed.....	37	1,368	1,368		100.0
Men's, boys', youths' leather footwear.....	37	1,368	1,262	92.2	92.2
Women's, girls', misses' leather footwear.....	11	532	5	.9	.4
Rubber footwear.....	27	1,157	15	1.3	1.1
Hosiery, bags, other accessories.....	31	1,218	81	6.7	5.9
Other sales.....	14	649	5	.8	.4
MASSACHUSETTS					
All stores.....	120				
Sales.....	\$5,686,000				
Commodity coverage.....	88.6 percent				
Total analyzed.....	69	\$5,040	\$5,040		100.0
Men's, boys', youths' leather footwear.....	69	5,040	4,574	90.8	90.8
Women's, girls', misses' leather footwear.....	29	1,180	38	3.2	.7
Rubber footwear.....	61	2,559	58	2.3	1.1
Hosiery, bags, other accessories.....	60	2,733	336	12.3	8.7
Other sales.....	51	2,195	34	1.5	.7
MICHIGAN					
All stores.....	112				
Sales.....	\$3,426,000				
Commodity coverage.....	89.2 percent				
Total analyzed.....	89	3,055	3,055		100.0
Men's, boys', youths' leather footwear.....	89	3,055	2,767	90.6	90.6
Women's, girls', misses' leather footwear.....	20	853	3	.4	.1
Rubber footwear.....	77	2,624	54	2.1	1.8
Hosiery, bags, other accessories.....	82	2,835	208	7.5	6.8
Other sales.....	66	2,284	23	1.0	.7
MINNESOTA					
All stores.....	35				
Sales.....	\$1,359,000				
Commodity coverage.....	87.9 percent				
Total analyzed.....	25	1,195	1,195		100.0
Men's, boys', youths' leather footwear.....	25	1,195	1,120	93.7	93.7
Rubber footwear.....	18	598	8	1.3	.7
Hosiery, bags, other accessories.....	21	746	60	8.0	5.0
Other sales.....	12	480	7	1.5	.8
MISSISSIPPI					
(Adequate sample not reported.)					
MISSOURI					
All stores.....	59				
Sales.....	\$1,798,000				
Commodity coverage.....	86.8 percent				
Total analyzed.....	44	1,580	1,580		100.0
Men's, boys', youths' leather footwear.....	44	1,580	1,401	89.8	89.8
Women's, girls', misses' leather footwear.....	12	587	5	.9	.3
Rubber footwear.....	32	1,084	8	.7	.5
Hosiery, bags, other accessories.....	40	1,493	131	8.8	8.4
Other sales.....	25	816	15	1.8	1.0
MONTANA					
(Adequate sample not reported.)					
NEBRASKA					
All stores.....	15				
Sales.....	\$299,000				
Commodity coverage.....	80.9 percent				
Total analyzed.....	6	242	242		100.0
Men's, boys', youths' leather footwear.....	6	242	219	90.5	90.5
Rubber footwear.....	5	190	1	.5	.4
Hosiery, bags, other accessories.....	6	242	19	7.9	7.9
Other sales.....	4	159	3	1.9	1.2
NEVADA					
(Withheld to avoid disclosure.)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## CENSUS OF BUSINESS

 MEN'S SHOE STORES  
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column A	Percent column B
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
<b>NEW HAMPSHIRE</b>							<b>OREGON</b>						
(Adequate sample not reported.)							All stores..... 15						
							Sales..... \$371,000						
							Commodity coverage..... 82.8 percent						
<b>NEW JERSEY</b>							Total analyzed.....	4	\$195	\$195		100.0	
All stores..... 151							Men's, boys', youths' leather footwear.....	4	195	175	89.8	89.8	
Sales..... \$4,424,000							Rubber footwear.....	3	116	1	.9	.5	
Commodity coverage..... 85.2 percent							Hosiery, bags, other accessories.....	3	174	19	10.9	9.7	
Total analyzed.....	94	\$3,850	\$3,850		100.0		<b>PENNSYLVANIA</b>						
Men's, boys', youths' leather footwear.....	94	3,850	3,850	88.7	88.7		All stores..... 254						
Women's, girls', misses' leather footwear.....	87	2,008	70	5.5	1.8		Sales..... \$6,821,000						
Rubber footwear.....	84	3,554	65	1.8	1.7		Commodity coverage..... 84.4 percent						
Hosiery, bags, other accessories.....	88	5,899	265	7.2	6.9		Total analyzed.....	168	5,754	5,754		100.0	
Other sales.....	61	2,739	55	1.5	.9		Men's, boys', youths' leather footwear.....	168	5,754	5,239	91.1	91.1	
<b>NEW MEXICO</b>							Women's, girls', misses' leather footwear.....	29	1,040	15	1.7	1.3	
(Withheld to avoid disclosure.)							Rubber footwear.....	144	4,802	112	2.3	1.9	
<b>NEW YORK</b>							Hosiery, bags, other accessories.....	184	5,301	347	6.5	6.0	
All stores..... 520							Other sales.....	91	3,100	38	1.2	.7	
Sales..... \$18,882,000							<b>RHODE ISLAND</b>						
Commodity coverage..... 77.8 percent							All stores..... 17						
Total analyzed.....	353	14,682	14,682		100.0		Sales..... \$773,000						
Men's, boys', youths' leather footwear.....	353	14,682	13,346	90.9	90.9		Commodity coverage..... 90.9 percent						
Women's, girls', misses' leather footwear.....	71	3,590	137	4.0	.9		Total analyzed.....	14	703	703		100.0	
Rubber footwear.....	257	10,347	188	1.8	1.3		Men's, boys', youths' leather footwear.....	14	703	622	88.5	89.5	
Hosiery, bags, other accessories.....	285	12,087	806	6.7	5.5		Rubber footwear.....	12	622	9	1.4	1.3	
Other sales.....	195	6,452	205	2.4	1.4		Hosiery, bags, other accessories.....	12	648	65	10.0	9.2	
<b>NORTH CAROLINA</b>							Other sales.....	10	524	7	1.3	1.0	
All stores..... 24							<b>SOUTH CAROLINA</b>						
Sales..... \$521,000							All stores..... 12						
Commodity coverage..... 86.6 percent							Sales..... \$328,000						
Total analyzed.....	12	451	451		100.0		Commodity coverage..... 81.6 percent						
Men's, boys', youths' leather footwear.....	12	451	410	90.9	90.9		Total analyzed.....	5	266	266		100.0	
Rubber footwear.....	11	442	1	.2	.2		Men's, boys', youths' leather footwear.....	5	266	238	89.5	89.5	
Hosiery, bags, other accessories.....	11	442	58	1.3	7.8		Rubber footwear.....	5	266	6	2.3	2.3	
Other sales.....	8	382	5	1.3	1.1		Hosiery, bags, other accessories.....	5	266	20	7.5	7.5	
<b>NORTH DAKOTA</b>							Other sales.....	4	212	2	.9	.7	
(Withheld to avoid disclosure.)							<b>SOUTH DAKOTA</b>						
<b>OHIO</b>							(Withheld to avoid disclosure.)						
All stores..... 131							<b>TENNESSEE</b>						
Sales..... \$4,410,000							All stores..... 43						
Commodity coverage..... 86.5 percent							Sales..... \$1,228,000						
Total analyzed.....	93	3,815	3,815		100.0		Commodity coverage..... 89.3 percent						
Men's, boys', youths' leather footwear.....	93	3,815	3,417	89.6	89.6		Total analyzed.....	35	1,098	1,098		100.0	
Women's, girls', misses' leather footwear.....	23	1,195	23	1.9	.8		Men's, boys', youths' leather footwear.....	35	1,098	983	89.7	89.7	
Rubber footwear.....	77	3,333	47	1.4	1.2		Women's, girls', misses' leather footwear.....	3	215	4	1.9	.4	
Hosiery, bags, other accessories.....	80	3,522	293	8.3	7.7		Rubber footwear.....	19	605	5	.8	.4	
Other sales.....	54	2,552	35	1.4	.9		Hosiery, bags, other accessories.....	28	1,019	98	9.4	8.6	
<b>OKLAHOMA</b>							Other sales.....	13	468	8	1.7	.7	
All stores..... 13							<b>TEXAS</b>						
Sales..... \$569,000							All stores..... 80						
Commodity coverage..... 84.8 percent							Sales..... \$2,819,000						
Total analyzed.....	8	513	513		100.0		Commodity coverage..... 83.1 percent						
Men's, boys', youths' leather footwear.....	8	513	287	91.7	91.7		Total analyzed.....	63	2,824	2,386	90.9	90.9	
Rubber footwear.....	5	252	1	.4	.3		Men's, boys', youths' leather footwear.....	4	108	2	1.9	.1	
Hosiery, bags, other accessories.....	5	252	21	8.3	6.7		Women's, girls', misses' leather footwear.....	45	1,900	12	.6	.4	
Other sales.....	5	189	4	2.1	1.3		Rubber footwear.....	50	2,128	196	9.2	7.5	
							Hosiery, bags, other accessories.....	36	1,688	28	1.7	1.1	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

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## MEN'S SHOE STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
<b>UTAH</b>							<b>WASHINGTON</b>						
All stores..... 4							All stores..... 17						
Sales..... \$192,000							Sales..... \$470,000						
Commodity coverage..... 100.0 percent							Commodity coverage..... 75.0 percent						
Total analyzed.....	4	\$192	\$192		100.0		Total analyzed.....	9	\$545	\$545		100.0	
Men's, boys', youths' leather footwear.....	4	192	171	89.0	89.0		Men's, boys', youths' leather footwear.....	9	545	510	90.4	90.4	
Hosiery, bags, other accessories.....	5	168	18	10.8	9.4		Rubber footwear.....	6	185	1	5.5	.3	
Other sales.....	3	125	5	2.4	1.6		Hosiery, bags, other accessories.....	7	302	29	9.6	8.4	
							Other sales.....	3	76	5	5.9	.9	
<b>VERMONT</b>							<b>WEST VIRGINIA</b>						
							All stores..... 18						
(Adequate sample not reported.)							Sales..... \$406,000						
							Commodity coverage..... 84.7 percent						
<b>VIRGINIA</b>							Total analyzed.....	14	544	544		100.0	
All stores..... 55							Men's, boys', youths' leather footwear.....	14	544	515	91.0	91.0	
Sales..... \$862,000							Rubber footwear.....	5	279	2	.7	.6	
Commodity coverage..... 90.1 percent							Hosiery, bags, other accessories.....	6	269	26	8.7	7.5	
Total analyzed.....	27	777	777		100.0		Other sales.....	4	254	3	1.2	.9	
Men's, boys', youths' leather footwear.....	27	777	705	90.7	90.7		<b>WISCONSIN</b>						
Rubber footwear.....	20	675	6	.9	.8		All stores..... 45						
Hosiery, bags, other accessories.....	19	709	61	8.6	7.9		Sales..... \$1,092,000						
Other sales.....	12	432	5	1.2	.6		Commodity coverage..... 78.0 percent						
							Total analyzed.....	24	830	830		100.0	
							Men's, boys', youths' leather footwear.....	24	830	755	91.0	91.0	
							Women's, girls', misses' leather footwear.....	4	178	3	1.7	.3	
							Rubber footwear.....	23	775	9	1.2	1.1	
							Hosiery, bags, other accessories.....	21	759	48	6.3	5.8	
							Other sales.....	18	684	15	2.2	1.8	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## CENSUS OF BUSINESS

WOMEN'S SHOE STORES  
TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (see note)
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES					
All stores.....	2,785				
Sales.....	\$154,138,000				
Commodity coverage.....	85.8 percent				
Total analyzed.....	1,816	\$132,203	\$132,203		100.0
Women's, girls', misses' leather footwear.....	1,816	152,203	111,335	84.2	84.2
Rubber footwear.....	785	57,718	884	1.5	.7
Hosiery, bags, other accessories.....	1,136	102,986	19,590	19.0	14.8
Other sales.....	109	9,130	394	4.3	.5
ALABAMA					
All stores.....	38				
Sales.....	\$2,323,000				
Commodity coverage.....	76.9 percent				
Total analyzed.....	25	1,788	1,788		100.0
Women's, girls', misses' leather footwear.....	25	1,788	1,568	87.8	87.8
Rubber footwear.....	4	294	5	1.0	.2
Hosiery, bags, other accessories.....	13	1,183	212	18.2	11.8
Other sales.....	1	(x)	5	(x)	.2
ARIZONA					
All stores.....	6				
Sales.....	\$525,000				
Commodity coverage.....	90.2 percent				
Total analyzed.....	5	293	293		100.0
Women's, girls', misses' leather footwear.....	5	293	255	87.0	87.0
Hosiery, bags, other accessories.....	3	219	38	17.4	13.0
ARKANSAS					
All stores.....	18				
Sales.....	\$704,000				
Commodity coverage.....	96.6 percent				
Total analyzed.....	16	680	680		100.0
Women's, girls', misses' leather footwear.....	16	680	588	86.5	86.5
Hosiery, bags, other accessories.....	10	440	92	20.9	13.5
CALIFORNIA					
All stores.....	175				
Sales.....	\$15,248,000				
Commodity coverage.....	92.1 percent				
Total analyzed.....	120	12,200	12,200		100.0
Women's, girls', misses' leather footwear.....	120	12,200	10,047	82.3	82.3
Rubber footwear.....	45	3,703	34	.9	.5
Hosiery, bags, other accessories.....	93	10,665	2,099	19.7	17.2
Other sales.....	14	1,748	20	1.1	.2
COLORADO					
All stores.....	9				
Sales.....	\$815,000				
Commodity coverage.....	96.6 percent				
Total analyzed.....	5	594	594		100.0
Women's, girls', misses' leather footwear.....	5	594	489	82.3	82.3
Hosiery, bags, other accessories.....	4	570	105	18.4	17.7
CONNECTICUT					
All stores.....	51				
Sales.....	\$2,727,000				
Commodity coverage.....	79.2 percent				
Total analyzed.....	36	\$2,161	\$2,161		100.0
Women's, girls', misses' leather footwear.....	36	2,161	1,502	69.5	69.5
Rubber footwear.....	19	1,499	19	1.3	.9
Hosiery, bags, other accessories.....	28	1,651	637	34.4	29.5
Other sales.....	3	138	5	2.2	.1
DELAWARE					
All stores.....	9				
Sales.....	\$425,000				
Commodity coverage.....	70.9 percent				
Total analyzed.....	5	300	300		100.0
Women's, girls', misses' leather footwear.....	5	300	280	86.7	86.7
Rubber footwear.....	4	272	3	1.1	1.0
Hosiery, bags, other accessories.....	3	248	37	14.9	12.3
DISTRICT OF COLUMBIA					
All stores.....	24				
Sales.....	\$2,600,000				
Commodity coverage.....	92.5 percent				
Total analyzed.....	17	2,404	2,404		100.0
Women's, girls', misses' leather footwear.....	17	2,404	1,945	80.9	80.9
Rubber footwear.....	9	1,801	21	1.2	.9
Hosiery, bags, other accessories.....	15	2,510	432	18.7	18.0
Other sales.....	1	(x)	6	(x)	.2
FLORIDA					
All stores.....	70				
Sales.....	\$5,283,000				
Commodity coverage.....	81.0 percent				
Total analyzed.....	40	2,660	2,660		100.0
Women's, girls', misses' leather footwear.....	40	2,660	2,183	82.1	82.1
Hosiery, bags, other accessories.....	50	2,346	475	20.2	17.8
Other sales.....	2	(x)	2	(x)	.1
GEORGIA					
All stores.....	39				
Sales.....	\$2,406,000				
Commodity coverage.....	82.4 percent				
Total analyzed.....	29	1,983	1,983		100.0
Women's, girls', misses' leather footwear.....	29	1,983	1,682	84.6	84.6
Rubber footwear.....	3	178	1	.6	.1
Hosiery, bags, other accessories.....	19	1,555	300	19.3	15.1
IDAHO					
(Adequate sample not reported.)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

# RETAIL TRADE:1939

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WOMEN'S SHOE STORES  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A	
				(see note)	
ILLINOIS					
All stores.....	189				
Sales.....		\$11,868,000			
Commodity coverage.....		92.0 percent			
Total analyzed.....	129	\$10,459	\$10,459		100.0
Women's, girls', misses' leather footwear.....	129	10,459	8,821	84.5	84.5
Rubber footwear.....	56	6,119	68	1.1	.7
Hosiery, bags, other accessories.....	79	8,724	1,557	17.8	14.9
Other sales.....	7	1,506	13	.9	.1
INDIANA					
All stores.....	68				
Sales.....		\$2,907,000			
Commodity coverage.....		87.7 percent			
Total analyzed.....	51	2,549	2,549		100.0
Women's, girls', misses' leather footwear.....	51	2,549	2,224	87.5	87.5
Rubber footwear.....	23	903	16	1.8	.6
Hosiery, bags, other accessories.....	27	1,745	804	17.4	11.9
Other sales.....	2	(x)	5	(x)	.2
IOWA					
All stores.....	54				
Sales.....		\$1,918,000			
Commodity coverage.....		86.4 percent			
Total analyzed.....	34	1,658	1,658		100.0
Women's, girls', misses' leather footwear.....	34	1,658	1,501	90.5	90.5
Rubber footwear.....	6	320	5	1.6	.3
Hosiery, bags, other accessories.....	17	987	161	15.3	9.1
Other sales.....	2	(x)	1	(x)	.1
KANSAS					
All stores.....	56				
Sales.....		\$1,108,000			
Commodity coverage.....		84.1 percent			
Total analyzed.....	25	928	928		100.0
Women's, girls', misses' leather footwear.....	25	928	899	96.9	96.9
Hosiery, bags, other accessories.....	10	308	26	8.4	2.8
Other sales.....	2	(x)	3	(x)	.3
KENTUCKY					
All stores.....	49				
Sales.....		\$2,028,000			
Commodity coverage.....		84.0 percent			
Total analyzed.....	31	1,701	1,701		100.0
Women's, girls', misses' leather footwear.....	31	1,701	1,518	89.2	89.2
Rubber footwear.....	11	694	5	.7	.3
Hosiery, bags, other accessories.....	14	1,018	178	17.5	10.5
LOUISIANA					
All stores.....	46				
Sales.....		\$3,283,000			
Commodity coverage.....		92.3 percent			
Total analyzed.....	38	3,030	3,030		100.0
Women's, girls', misses' leather footwear.....	38	3,030	2,549	84.1	84.1
Rubber footwear.....	4	500	7	1.4	.2
Hosiery, bags, other accessories.....	19	2,176	474	21.8	15.7

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A	
				(see note)	
MAINE					
All stores.....	9				
Sales.....		\$323,000			
Commodity coverage.....		87.3 percent			
Total analyzed.....	5	\$282	\$282		100.0
Women's, girls', misses' leather footwear.....	5	282	255	89.7	89.7
Rubber footwear.....	5	282	8	2.8	2.8
Hosiery, bags, other accessories.....	3	144	20	15.9	7.1
Other sales.....	2	(x)	1	(x)	.4
MARYLAND					
All stores.....	42				
Sales.....		\$2,283,000			
Commodity coverage.....		86.2 percent			
Total analyzed.....	26	1,967	1,967		100.0
Women's, girls', misses' leather footwear.....	26	1,967	1,587	80.7	80.7
Rubber footwear.....	16	1,447	12	.8	.6
Hosiery, bags, other accessories.....	21	1,722	551	20.4	17.8
Other sales.....	4	169	17	10.1	.9
MASSACHUSETTS					
All stores.....	114				
Sales.....		\$5,581,000			
Commodity coverage.....		80.2 percent			
Total analyzed.....	53	4,475	4,475		100.0
Women's, girls', misses' leather footwear.....	53	4,475	3,560	75.1	75.1
Rubber footwear.....	37	3,367	55	1.6	1.2
Hosiery, bags, other accessories.....	40	3,908	1,058	27.0	23.6
Other sales.....	5	395	4	1.0	.1
MICHIGAN					
All stores.....	111				
Sales.....		\$5,581,000			
Commodity coverage.....		82.5 percent			
Total analyzed.....	79	5,234	5,234		100.0
Women's, girls', misses' leather footwear.....	79	5,234	4,333	82.8	82.8
Rubber footwear.....	22	1,990	32	1.6	.6
Hosiery, bags, other accessories.....	41	3,897	889	22.3	16.6
MINNESOTA					
All stores.....	54				
Sales.....		\$3,011,000			
Commodity coverage.....		91.4 percent			
Total analyzed.....	39	2,753	2,753		100.0
Women's, girls', misses' leather footwear.....	39	2,753	2,467	89.6	89.6
Rubber footwear.....	14	782	15	2.0	.6
Hosiery, bags, other accessories.....	17	1,695	271	16.0	9.8
MISSISSIPPI					
All stores.....	21				
Sales.....		\$784,000			
Commodity coverage.....		72.3 percent			
Total analyzed.....	14	587	587		100.0
Women's, girls', misses' leather footwear.....	14	587	469	82.7	82.7
Hosiery, bags, other accessories.....	9	407	98	24.1	17.3

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

## WOMEN'S SHOE STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
<b>MISSOURI</b>							<b>NORTH CAROLINA</b>						
All stores..... 89							All stores..... 59						
Sales..... \$4,769,000							Sales..... \$1,932,000						
Commodity coverage..... 89.7 percent							Commodity coverage..... 89.9 percent						
Total analyzed.....	59	\$4,278	\$4,278	100.0			Total analyzed.....	50	\$1,756	\$1,756	100.0		
Women's, girls', misses' leather footwear.....	59	4,278	3,818	89.5	89.5		Women's, girls', misses' leather footwear.....	50	1,736	1,479	85.2	85.2	
Rubber footwear.....	12	585	9	1.6	.2		Rubber footwear.....	15	682	8	1.3	.5	
Hosiery, bags, other accessories.....	50	2,580	421	17.7	9.8		Hosiery, bags, other accessories.....	22	1,417	249	17.6	14.3	
Other sales.....	2	(x)	50	(x)	.7								
<b>MONTANA</b>							<b>NORTH DAKOTA</b>						
All stores..... 13							All stores..... 11						
Sales..... \$359,000							Sales..... \$290,000						
Commodity coverage..... 80.8 percent							Commodity coverage..... 74.5 percent						
Total analyzed.....	8	274	274	100.0			Total analyzed.....	8	216	216	100.0		
Women's, girls', misses' leather footwear.....	8	274	270	98.5	98.5		Women's, girls', misses' leather footwear.....	8	216	211	97.7	97.7	
Other sales.....	2	(x)	4	(x)	1.5		Other sales.....	2	(x)	5	(x)	2.3	
<b>NEBRASKA</b>							<b>OHIO</b>						
All stores..... 26							All stores..... 147						
Sales..... \$1,077,000							Sales..... \$8,065,000						
Commodity coverage..... 86.4 percent							Commodity coverage..... 92.6 percent						
Total analyzed.....	16	931	931	100.0			Total analyzed.....	106	7,470	7,470	100.0		
Women's, girls', misses' leather footwear.....	16	931	805	86.5	86.5		Women's, girls', misses' leather footwear.....	106	7,470	6,538	84.8	84.8	
Rubber footwear.....	7	258	5	2.0	.5		Rubber footwear.....	43	3,305	64	1.9	.9	
Hosiery, bags, other accessories.....	6	651	121	18.6	18.0		Hosiery, bags, other accessories.....	59	5,382	1,049	19.5	14.0	
							Other sales.....	4	631	19	3.0	.5	
<b>NEVADA</b>							<b>OKLAHOMA</b>						
(Withheld to avoid disclosure.)							All stores..... 39						
<b>NEW HAMPSHIRE</b>							Sales..... \$2,485,000						
(Adequate sample not reported.)							Commodity coverage..... 88.7 percent						
<b>NEW JERSEY</b>							Total analyzed.....	28	2,205	2,205	100.0		
All stores..... 88							Women's, girls', misses' leather footwear.....	28	2,205	2,021	91.7	91.7	
Sales..... \$4,586,000							Hosiery, bags, other accessories.....	11	990	182	18.4	8.2	
Commodity coverage..... 76.2 percent							Other sales.....	2	(x)	2	(x)	.1	
Total analyzed.....	50	3,495	3,495	100.0			<b>OREGON</b>						
Women's, girls', misses' leather footwear.....	50	3,495	2,835	81.1	81.1		All stores..... 22						
Rubber footwear.....	43	2,677	54	2.0	1.6		Sales..... \$1,544,000						
Hosiery, bags, other accessories.....	42	3,261	594	18.2	17.0		Commodity coverage..... 75.9 percent						
Other sales.....	5	188	12	8.7	.3		Total analyzed.....	11	1,020	1,020	100.0		
<b>NEW MEXICO</b>							Women's, girls', misses' leather footwear.....	11	1,020	876	85.9	85.9	
(Withheld to avoid disclosure.)							Rubber footwear.....	5	256	3	1.3	.3	
<b>NEW YORK</b>							Hosiery, bags, other accessories.....	7	714	141	19.7	13.8	
All stores..... 423							<b>PENNSYLVANIA</b>						
Sales..... \$27,088,000							All stores..... 192						
Commodity coverage..... 82.0 percent							Sales..... \$8,433,000						
Total analyzed.....	253	22,204	22,204	100.0			Commodity coverage..... 82.4 percent						
Women's, girls', misses' leather footwear.....	253	22,204	18,708	84.2	84.2		Total analyzed.....	108	6,947	6,947	100.0		
Rubber footwear.....	186	15,164	286	1.9	1.5		Women's, girls', misses' leather footwear.....	108	6,947	5,811	85.1	85.1	
Hosiery, bags, other accessories.....	190	19,514	3,150	16.1	14.2		Rubber footwear.....	84	5,588	80	1.4	1.2	
Other sales.....	23	1,647	60	3.6	.5		Hosiery, bags, other accessories.....	78	5,600	927	16.6	13.5	
							Other sales.....	4	344	29	8.4	.4	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

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## WOMEN'S SHOE STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
RHODE ISLAND					
All stores.....	24				
Sales.....	\$1,524,000				
Commodity coverage.....	53.5 percent				
Total analyzed.....	11	\$816	\$816		100.0
Women's, girls', misses' leather footwear.....	11	816	585	71.4	71.4
Rubber footwear.....	8	395	11	2.8	1.4
Hosiery, bags, other accessories.....	7	654	219	35.5	26.8
Other sales.....	2	(x)	3	(x)	.4
SOUTH CAROLINA					
All stores.....	17				
Sales.....	\$1,062,000				
Commodity coverage.....	59.9 percent				
Total analyzed.....	10	636	636		100.0
Women's, girls', misses' leather footwear.....	10	636	558	87.7	87.7
Hosiery, bags, other accessories.....	9	578	65	11.2	10.2
Other sales.....	2	(x)	13	(x)	2.1
SOUTH DAKOTA					
All stores.....	7				
Sales.....	\$128,000				
Commodity coverage.....	61.3 percent				
Total analyzed.....	5	104	104		100.0
Women's, girls', misses' leather footwear.....	5	104	102	98.1	98.1
Other sales.....	2	(x)	2	(x)	1.9
TENNESSEE					
All stores.....	56				
Sales.....	\$5,725,000				
Commodity coverage.....	86.9 percent				
Total analyzed.....	40	3,236	3,236		100.0
Women's, girls', misses' leather footwear.....	40	3,236	2,788	86.1	86.1
Rubber footwear.....	9	537	4	.7	.1
Hosiery, bags, other accessories.....	27	2,653	442	16.7	15.7
Other sales.....	2	(x)	2	(x)	.1
TEXAS					
All stores.....	140				
Sales.....	\$8,776,000				
Commodity coverage.....	94.1 percent				
Total analyzed.....	112	8,257	8,257		100.0
Women's, girls', misses' leather footwear.....	112	8,257	6,967	84.4	84.4
Rubber footwear.....	16	1,149	5	.4	.1
Hosiery, bags, other accessories.....	69	6,099	1,285	21.1	15.5
UTAH					
All stores.....	8				
Sales.....	\$597,000				
Commodity coverage.....	96.1 percent				
Total analyzed.....	6	574	574		100.0
Women's, girls', misses' leather footwear.....	6	574	500	87.1	87.1
Other sales.....	2	(x)	74	(x)	12.9
VERMONT					
(Withheld to avoid disclosure.)					
VIRGINIA					
All stores.....	25				
Sales.....	\$1,185,000				
Commodity coverage.....	96.1 percent				
Total analyzed.....	20	\$1,139	\$1,139		100.0
Women's, girls', misses' leather footwear.....	20	1,139	925	81.0	81.0
Rubber footwear.....	7	388	5	1.3	.5
Hosiery, bags, other accessories.....	8	796	211	26.5	18.5
WASHINGTON					
All stores.....	39				
Sales.....	\$2,622,000				
Commodity coverage.....	93.6 percent				
Total analyzed.....	29	2,455	2,455		100.0
Women's, girls', misses' leather footwear.....	29	2,455	1,975	80.4	80.4
Rubber footwear.....	18	1,232	9	.7	.4
Hosiery, bags, other accessories.....	22	2,226	452	20.5	18.4
Other sales.....	4	277	19	6.9	.8
WEST VIRGINIA					
All stores.....	32				
Sales.....	\$1,554,000				
Commodity coverage.....	82.5 percent				
Total analyzed.....	23	1,100	1,100		100.0
Women's, girls', misses' leather footwear.....	23	1,100	980	89.1	89.1
Rubber footwear.....	12	528	19	3.6	1.7
Hosiery, bags, other accessories.....	12	573	90	15.7	8.2
Other sales.....	2	(x)	11	(x)	1.0
WISCONSIN					
All stores.....	67				
Sales.....	\$2,730,000				
Commodity coverage.....	87.4 percent				
Total analyzed.....	49	2,386	2,386		100.0
Women's, girls', misses' leather footwear.....	49	2,386	2,135	89.5	89.5
Rubber footwear.....	20	885	14	1.6	.5
Hosiery, bags, other accessories.....	22	1,404	210	15.0	8.8
Other sales.....	2	(x)	27	(x)	1.1
WYOMING					
All stores.....	5				
Sales.....	\$87,000				
Commodity coverage.....	88.6 percent				
Total analyzed.....	4	60	60		100.0
Women's, girls', misses' leather footwear.....	4	60	52	86.6	86.6
Rubber footwear.....	4	60	4	6.7	6.7
Other sales.....	2	(x)	4	(x)	6.7

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.



## CENSUS OF BUSINESS

## FAMILY SHOE STORES

TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES					
All stores.....		15,280			
Sales.....		\$584,158,000			
Commodity coverage.....		87.0 percent			
Total analyzed.....	5,577	\$257,504	\$257,504		100.0
Men's, boys', youths' leather footwear.....	5,577	257,504	86262	33.5	33.5
Women's, girls', misses' leather footwear.....	5,577	257,504	134214	52.1	52.1
Rubber footwear.....	5,036	215,781	12132	5.7	4.7
Hosiery, bags, other accessories.....	4,310	212,834	22277	10.5	8.7
Other sales.....	1,129	58,675	2618	4.5	1.0
ALABAMA					
All stores.....		86			
Sales.....		\$2,390,000			
Commodity coverage.....		57.2 percent			
Total analyzed.....	29	1,366	1,366		100.0
Men's, boys', youths' leather footwear.....	29	1,366	419	30.7	30.7
Women's, girls', misses' leather footwear.....	29	1,366	790	57.8	57.8
Rubber footwear.....	22	1,029	32	3.1	2.4
Hosiery, bags, other accessories.....	27	1,281	118	9.2	8.8
Other sales.....	4	212	7	3.3	.5
ARIZONA					
All stores <sup>1</sup> .....		32			
Sales <sup>1</sup> .....		\$976,000			
Commodity coverage.....		82.6 percent			
Total analyzed.....	18	806	806		100.0
Men's, boys', youths' leather footwear.....	18	806	286	35.5	35.5
Women's, girls', misses' leather footwear.....	18	806	462	57.3	57.3
Rubber footwear.....	8	330	21	6.4	2.6
Hosiery, bags, other accessories.....	17	786	37	4.7	4.8
ARKANSAS					
All stores.....		98			
Sales.....		\$2,345,000			
Commodity coverage.....		41.5 percent			
Total analyzed.....	29	968	968		100.0
Men's, boys', youths' leather footwear.....	29	968	343	35.5	35.5
Women's, girls', misses' leather footwear.....	29	968	491	50.7	50.7
Rubber footwear.....	25	756	34	4.5	3.5
Hosiery, bags, other accessories.....	26	876	68	7.8	7.0
Other sales.....	6	208	32	15.4	5.5
CALIFORNIA					
All stores.....		930			
Sales.....		\$28,402,000			
Commodity coverage.....		72.9 percent			
Total analyzed.....	413	20,703	20,703		100.0
Men's, boys', youths' leather footwear.....	413	20,703	8,444	40.8	40.8
Women's, girls', misses' leather footwear.....	413	20,703	9,895	46.8	46.8
Rubber footwear.....	361	17,957	972	5.4	4.7
Hosiery, bags, other accessories.....	304	17,182	1,390	8.1	6.7
Other sales.....	46	4,449	202	4.5	1.0
COLORADO					
All stores.....		86			
Sales.....		\$2,403,000			
Commodity coverage.....		52.1 percent			
Total analyzed.....	31	1,251	1,251		100.0
Men's, boys', youths' leather footwear.....	31	1,251	355	28.4	28.4
Women's, girls', misses' leather footwear.....	31	1,251	724	57.9	57.9
Rubber footwear.....	26	1,108	79	7.1	6.3
Hosiery, bags, other accessories.....	26	1,141	80	7.0	6.4
Other sales.....	7	295	13	4.4	1.0
CONNECTICUT					
All stores.....		256			
Sales.....		\$6,920,000			
Commodity coverage.....		73.4 percent			
Total analyzed.....	98	\$5,081	\$5,081		100.0
Men's, boys', youths' leather footwear.....	98	5,081	1,531	30.1	30.1
Women's, girls', misses' leather footwear.....	98	5,081	2,518	49.6	49.6
Rubber footwear.....	87	4,149	203	4.9	4.0
Hosiery, bags, other accessories.....	74	4,284	761	17.8	15.0
Other sales.....	27	1,643	68	4.1	1.3
DELAWARE					
All stores.....		30			
Sales.....		\$918,000			
Commodity coverage.....		68.7 percent			
Total analyzed.....	11	631	631		100.0
Men's, boys', youths' leather footwear.....	11	631	179	28.3	28.3
Women's, girls', misses' leather footwear.....	11	631	357	56.6	56.6
Rubber footwear.....	9	425	27	6.4	4.3
Hosiery, bags, other accessories.....	8	520	60	11.5	9.5
Other sales.....	3	128	8	6.3	1.3
DISTRICT OF COLUMBIA					
All stores.....		69			
Sales.....		\$4,024,000			
Commodity coverage.....		73.2 percent			
Total analyzed.....	27	2,944	2,944		100.0
Men's, boys', youths' leather footwear.....	27	2,944	914	31.0	31.0
Women's, girls', misses' leather footwear.....	27	2,944	1,533	52.1	52.1
Rubber footwear.....	26	2,568	96	3.7	3.5
Hosiery, bags, other accessories.....	22	2,709	378	14.0	12.8
Other sales.....	3	780	23	2.9	.8
FLORIDA					
All stores.....		122			
Sales.....		\$3,968,000			
Commodity coverage.....		50.4 percent			
Total analyzed.....	38	2,001	2,001		100.0
Men's, boys', youths' leather footwear.....	38	2,001	717	35.8	35.8
Women's, girls', misses' leather footwear.....	38	2,001	1,016	50.9	50.8
Rubber footwear.....	19	824	26	3.2	1.3
Hosiery, bags, other accessories.....	31	1,687	242	14.3	12.1
GEORGIA					
All stores.....		134			
Sales.....		\$4,423,000			
Commodity coverage.....		51.8 percent			
Total analyzed.....	46	2,291	2,291		100.0
Men's, boys', youths' leather footwear.....	46	2,291	698	30.4	30.4
Women's, girls', misses' leather footwear.....	46	2,291	1,390	60.7	60.7
Rubber footwear.....	32	1,673	55	3.3	2.4
Hosiery, bags, other accessories.....	33	1,754	146	8.3	6.4
Other sales.....	2	(x)	2	(x)	.1
IDAHO					
All stores <sup>2</sup> .....		32			
Sales <sup>2</sup> .....		\$897,000			
Commodity coverage.....		51.8 percent			
Total analyzed.....	12	465	465		100.0
Men's, boys', youths' leather footwear.....	12	465	124	26.7	26.7
Women's, girls', misses' leather footwear.....	12	465	286	61.5	61.5
Rubber footwear.....	11	425	13	3.1	2.8
Hosiery, bags, other accessories.....	11	428	33	7.7	7.1
Other sales.....	3	144	9	6.3	1.9

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

1 Includes 2 men's shoe stores.

2 Includes 1 men's shoe store.

# RETAIL TRADE: 1939

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FAMILY SHOE STORES  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
ILLINOIS					
All stores.....	1,202				
Sales.....	\$26,805,000				
Commodity coverage.....	69.8 percent				
Total analyzed.....	439	\$18,710	\$18,710	100.0	
Men's, boys', youths' leather footwear.....	439	18,710	5,567	29.8	29.8
Women's, girls', misses' leather footwear.....	439	18,710	10,392	55.5	55.5
Rubber footwear.....	374	14,894	780	5.1	4.1
Hosiery, bags, other accessories.....	546	15,878	1,720	11.0	9.2
Other sales.....	102	4,727	271	5.7	1.4
INDIANA					
All stores.....	450				
Sales.....	\$11,768,000				
Commodity coverage.....	72.3 percent				
Total analyzed.....	213	8,503	8,503	100.0	
Men's, boys', youths' leather footwear.....	213	8,503	2,788	32.8	32.8
Women's, girls', misses' leather footwear.....	213	8,503	4,662	54.8	54.8
Rubber footwear.....	200	7,865	443	5.6	5.2
Hosiery, bags, other accessories.....	189	7,636	517	6.8	6.1
Other sales.....	51	1,981	95	4.8	1.1
IOWA					
All stores.....	425				
Sales.....	\$7,892,000				
Commodity coverage.....	60.9 percent				
Total analyzed.....	128	4,810	4,810	100.0	
Men's, boys', youths' leather footwear.....	128	4,810	1,448	30.1	30.1
Women's, girls', misses' leather footwear.....	128	4,810	2,773	57.7	57.7
Rubber footwear.....	123	4,626	251	5.4	5.2
Hosiery, bags, other accessories.....	111	3,995	276	6.9	5.7
Other sales.....	32	1,331	62	4.7	1.3
KANSAS					
All stores.....	206				
Sales.....	\$5,758,000				
Commodity coverage.....	60.7 percent				
Total analyzed.....	73	2,279	2,279	100.0	
Men's, boys', youths' leather footwear.....	73	2,279	747	32.8	32.8
Women's, girls', misses' leather footwear.....	73	2,279	1,226	53.8	53.8
Rubber footwear.....	64	1,977	85	4.3	3.7
Hosiery, bags, other accessories.....	68	2,127	200	9.4	8.8
Other sales.....	8	298	21	7.0	.9
KENTUCKY					
All stores.....	132				
Sales.....	\$3,289,000				
Commodity coverage.....	62.3 percent				
Total analyzed.....	57	2,050	2,050	100.0	
Men's, boys', youths' leather footwear.....	57	2,050	615	30.0	30.0
Women's, girls', misses' leather footwear.....	57	2,050	1,163	56.7	56.7
Rubber footwear.....	51	1,858	85	4.6	4.2
Hosiery, bags, other accessories.....	50	1,874	177	9.4	8.6
Other sales.....	9	312	10	3.2	.5
LOUISIANA					
All stores.....	116				
Sales.....	\$3,065,000				
Commodity coverage.....	64.4 percent				
Total analyzed.....	53	1,975	1,975	100.0	
Men's, boys', youths' leather footwear.....	53	1,975	602	30.5	30.5
Women's, girls', misses' leather footwear.....	53	1,975	1,139	57.7	57.7
Rubber footwear.....	24	908	47	5.2	2.4
Hosiery, bags, other accessories.....	28	1,825	175	9.6	8.8
Other sales.....	6	178	12	6.7	.6
MAINE					
All stores.....	162				
Sales.....	\$3,051,000				
Commodity coverage.....	65.5 percent				
Total analyzed.....	55	\$1,998	\$1,998	100.0	
Men's, boys', youths' leather footwear.....	55	1,998	674	33.7	33.7
Women's, girls', misses' leather footwear.....	55	1,998	975	48.8	48.8
Rubber footwear.....	53	1,921	211	11.0	10.6
Hosiery, bags, other accessories.....	43	1,610	112	7.0	5.6
Other sales.....	16	485	26	5.4	1.3
MARYLAND					
All stores.....	161				
Sales.....	\$4,142,000				
Commodity coverage.....	72.2 percent				
Total analyzed.....	60	2,991	2,991	100.0	
Men's, boys', youths' leather footwear.....	60	2,991	954	31.9	31.9
Women's, girls', misses' leather footwear.....	60	2,991	1,697	56.7	56.7
Rubber footwear.....	58	2,144	160	7.0	5.0
Hosiery, bags, other accessories.....	48	2,432	180	7.8	6.4
MASSACHUSETTS					
All stores.....	868				
Sales.....	\$21,284,000				
Commodity coverage.....	63.4 percent				
Total analyzed.....	277	13,483	13,483	100.0	
Men's, boys', youths' leather footwear.....	277	13,483	4,538	33.7	33.7
Women's, girls', misses' leather footwear.....	277	13,483	6,828	50.8	50.8
Rubber footwear.....	267	13,063	828	6.3	6.1
Hosiery, bags, other accessories.....	164	8,743	1,113	12.7	8.3
Other sales.....	78	5,339	176	3.3	1.3
MICHIGAN					
All stores.....	732				
Sales.....	\$17,559,000				
Commodity coverage.....	70.2 percent				
Total analyzed.....	279	12,313	12,313	100.0	
Men's, boys', youths' leather footwear.....	279	12,313	3,698	31.6	31.6
Women's, girls', misses' leather footwear.....	279	12,313	6,603	53.6	53.6
Rubber footwear.....	265	9,855	808	8.2	6.6
Hosiery, bags, other accessories.....	222	10,398	820	7.9	6.7
Other sales.....	69	3,279	184	5.6	1.5
MINNESOTA					
All stores.....	300				
Sales.....	\$5,138,000				
Commodity coverage.....	49.0 percent				
Total analyzed.....	65	2,518	2,518	100.0	
Men's, boys', youths' leather footwear.....	65	2,518	781	31.0	31.0
Women's, girls', misses' leather footwear.....	65	2,518	1,360	54.0	54.0
Rubber footwear.....	63	2,384	209	8.8	8.3
Hosiery, bags, other accessories.....	44	1,861	128	6.9	5.1
Other sales.....	10	568	40	7.2	1.6
MISSISSIPPI					
All stores.....	61				
Sales.....	\$1,110,000				
Commodity coverage.....	67.1 percent				
Total analyzed.....	22	745	745	100.0	
Men's, boys', youths' leather footwear.....	22	745	259	34.8	34.8
Women's, girls', misses' leather footwear.....	22	745	392	52.6	52.6
Rubber footwear.....	16	511	19	3.7	2.6
Hosiery, bags, other accessories.....	21	723	65	9.0	8.7
Other sales.....	5	97	10	10.3	1.3

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## CENSUS OF BUSINESS

## FAMILY SHOE STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
MISSOURI					
All stores.....	465				
Sales.....	\$8,202,000				
Commodity coverage.....	54.5 percent				
Total analyzed.....	122	\$4,473	\$4,473	100.0	
Men's, boys', youths' leather footwear.....	122	4,473	1,632	36.5	36.5
Women's, girls', misses' leather footwear.....	122	4,473	2,449	54.8	54.8
Rubber footwear.....	105	3,891	141	3.6	3.1
Hosiery, bags, other accessories.....	86	3,350	202	6.0	4.5
Other sales.....	17	774	49	6.3	1.1
MONTANA					
All stores.....	30				
Sales.....	\$897,000				
Commodity coverage.....	73.1 percent				
Total analyzed.....	15	656	656	100.0	
Men's, boys', youths' leather footwear.....	15	656	148	22.6	22.6
Women's, girls', misses' leather footwear.....	15	656	416	63.4	63.4
Rubber footwear.....	13	559	31	5.5	4.7
Hosiery, bags, other accessories.....	9	451	54	12.0	8.2
Other sales.....	2	(x)	7	(x)	1.1
NEBRASKA					
All stores.....	143				
Sales.....	\$2,686,000				
Commodity coverage.....	52.0 percent				
Total analyzed.....	36	1,397	1,397	100.0	
Men's, boys', youths' leather footwear.....	36	1,397	449	32.1	32.1
Women's, girls', misses' leather footwear.....	36	1,397	812	58.1	58.1
Rubber footwear.....	32	1,138	47	4.1	3.4
Hosiery, bags, other accessories.....	34	1,568	86	6.4	6.3
Other sales.....	2	(x)	1	(x)	.1
NEVADA					
(Adequate sample not reported.)					
NEW HAMPSHIRE					
All stores.....	125				
Sales.....	\$2,331,000				
Commodity coverage.....	65.4 percent				
Total analyzed.....	50	1,524	1,524	100.0	
Men's, boys', youths' leather footwear.....	50	1,524	555	36.3	36.3
Women's, girls', misses' leather footwear.....	50	1,524	703	46.1	46.1
Rubber footwear.....	50	1,524	127	8.3	8.3
Hosiery, bags, other accessories.....	39	1,113	116	10.4	7.6
Other sales.....	20	683	25	3.7	1.7
NEW JERSEY					
All stores.....	673				
Sales.....	\$18,236,000				
Commodity coverage.....	61.3 percent				
Total analyzed.....	223	11,181	11,181	100.0	
Men's, boys', youths' leather footwear.....	223	11,181	3,701	33.1	33.1
Women's, girls', misses' leather footwear.....	223	11,181	5,445	48.7	48.7
Rubber footwear.....	198	8,650	411	4.8	3.7
Hosiery, bags, other accessories.....	148	8,613	1,589	18.4	14.2
Other sales.....	35	975	35	3.6	.3
NEW MEXICO					
All stores.....	27				
Sales.....	\$705,000				
Commodity coverage.....	68.2 percent				
Total analyzed.....	8	\$481	\$481	100.0	
Men's, boys', youths' leather footwear.....	8	481	109	22.7	22.7
Women's, girls', misses' leather footwear.....	8	481	308	64.0	64.0
Rubber footwear.....	3	518	5	.9	.6
Hosiery, bags, other accessories.....	8	481	58	12.1	12.1
Other sales.....	1	(x)	3	(x)	.6
NEW YORK					
All stores.....	2,440				
Sales.....	\$62,626,000				
Commodity coverage.....	66.1 percent				
Total analyzed.....	744	41,384	41,384	100.0	
Men's, boys', youths' leather footwear.....	744	41,384	13,855	33.5	33.5
Women's, girls', misses' leather footwear.....	744	41,384	19,829	47.9	47.9
Rubber footwear.....	677	33,713	1,704	5.1	4.1
Hosiery, bags, other accessories.....	561	34,811	5,554	16.0	13.4
Other sales.....	198	10,617	442	4.2	1.1
NORTH CAROLINA					
All stores.....	165				
Sales.....	\$4,535,000				
Commodity coverage.....	81.3 percent				
Total analyzed.....	103	3,689	3,689	100.0	
Men's, boys', youths' leather footwear.....	103	3,689	1,413	38.3	38.3
Women's, girls', misses' leather footwear.....	103	3,689	1,793	48.6	48.6
Rubber footwear.....	95	3,146	141	4.5	3.8
Hosiery, bags, other accessories.....	96	3,414	288	8.4	7.8
Other sales.....	23	670	54	8.1	1.5
NORTH DAKOTA					
All stores.....	30				
Sales.....	\$574,000				
Commodity coverage.....	75.4 percent				
Total analyzed.....	8	433	433	100.0	
Men's, boys', youths' leather footwear.....	8	433	104	24.0	24.0
Women's, girls', misses' leather footwear.....	8	433	291	67.2	67.2
Rubber footwear.....	8	433	12	2.8	2.8
Hosiery, bags, other accessories.....	7	375	25	6.7	5.8
Other sales.....	1	(x)	1	(x)	.2
OHIO					
All stores.....	1,125				
Sales.....	\$27,478,000				
Commodity coverage.....	75.1 percent				
Total analyzed.....	512	20,634	20,634	100.0	
Men's, boys', youths' leather footwear.....	512	20,634	6,851	33.2	33.2
Women's, girls', misses' leather footwear.....	512	20,634	11,215	54.4	54.4
Rubber footwear.....	495	19,224	1,265	6.6	6.1
Hosiery, bags, other accessories.....	397	16,028	1,112	6.9	5.4
Other sales.....	104	5,905	191	3.2	.9
OKLAHOMA					
All stores.....	126				
Sales.....	\$2,501,000				
Commodity coverage.....	69.1 percent				
Total analyzed.....	47	1,727	1,727	100.0	
Men's, boys', youths' leather footwear.....	47	1,727	563	32.6	32.6
Women's, girls', misses' leather footwear.....	47	1,727	939	54.4	54.4
Rubber footwear.....	40	1,216	34	2.8	2.0
Hosiery, bags, other accessories.....	44	1,666	180	10.8	10.4
Other sales.....	4	92	11	12.0	.6

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

1 Includes 1 men's shoe store.

## FAMILY SHOE STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
OREGON					
All stores.....	90				
Sales.....		\$1,975,000			
Commodity coverage.....	60.3 percent				
Total analyzed.....	30	\$1,190	\$1,190		100.0
Men's, boys', youths' leather footwear.....	30	1,190	476	40.0	40.0
Women's, girls', misses' leather footwear.....	30	1,190	571	48.0	48.0
Rubber footwear.....	29	1,080	54	5.0	4.5
Hosiery, bags, other accessories.....	26	1,082	81	7.5	8.8
Other sales.....	3	84	8	9.5	.7
PENNSYLVANIA					
All stores.....	1,498				
Sales.....		\$41,195,000			
Commodity coverage.....	86.7 percent				
Total analyzed.....	585	27,480	27,480		100.0
Men's, boys', youths' leather footwear.....	585	27,480	9,631	35.1	35.1
Women's, girls', misses' leather footwear.....	585	27,480	14,097	51.3	51.3
Rubber footwear.....	525	21,804	1,455	6.6	5.2
Hosiery, bags, other accessories.....	405	22,071	2,101	9.5	7.6
Other sales.....	117	5,860	216	3.7	.8
RHODE ISLAND					
All stores.....	108				
Sales.....		\$3,199,000			
Commodity coverage.....	44.4 percent				
Total analyzed.....	29	1,420	1,420		100.0
Men's, boys', youths' leather footwear.....	29	1,420	457	32.2	32.2
Women's, girls', misses' leather footwear.....	29	1,420	715	50.3	50.3
Rubber footwear.....	29	1,420	99	7.0	7.0
Hosiery, bags, other accessories.....	17	1,054	136	13.2	9.6
Other sales.....	7	588	13	2.2	.9
SOUTH CAROLINA					
All stores.....	58				
Sales.....		\$1,645,000			
Commodity coverage.....	86.1 percent				
Total analyzed.....	24	1,087	1,087		100.0
Men's, boys', youths' leather footwear.....	24	1,087	380	33.1	33.1
Women's, girls', misses' leather footwear.....	24	1,087	605	55.7	55.7
Rubber footwear.....	22	981	24	2.5	2.2
Hosiery, bags, other accessories.....	22	877	91	10.4	8.4
Other sales.....	5	240	7	2.9	.6
SOUTH DAKOTA					
All stores.....	55				
Sales.....		\$883,000			
Commodity coverage.....	67.7 percent				
Total analyzed.....	16	865	865		100.0
Men's, boys', youths' leather footwear.....	16	865	181	27.2	27.2
Women's, girls', misses' leather footwear.....	16	865	392	58.9	58.9
Rubber footwear.....	16	865	22	3.3	3.3
Hosiery, bags, other accessories.....	15	615	41	6.7	6.2
Other sales.....	3	208	29	14.1	4.4
TENNESSEE					
All stores.....	108				
Sales.....		\$2,977,000			
Commodity coverage.....	68.6 percent				
Total analyzed.....	49	2,041	2,041		100.0
Men's, boys', youths' leather footwear.....	49	2,041	658	31.3	31.3
Women's, girls', misses' leather footwear.....	49	2,041	1,158	56.7	56.7
Rubber footwear.....	43	1,700	77	4.5	3.8
Hosiery, bags, other accessories.....	49	2,041	150	7.3	7.3
Other sales.....	7	281	18	6.2	.9
TEXAS					
All stores.....	238				
Sales.....		\$7,725,000			
Commodity coverage.....	71.9 percent				
Total analyzed.....	102	\$5,553	\$5,553		100.0
Men's, boys', youths' leather footwear.....	102	5,553	1,586	28.7	28.7
Women's, girls', misses' leather footwear.....	102	5,553	3,872	69.7	69.7
Rubber footwear.....	70	3,390	75	2.2	1.4
Hosiery, bags, other accessories.....	87	5,041	441	8.7	7.9
Other sales.....	18	1,422	69	4.9	1.3
UTAH					
All stores.....	28				
Sales.....		\$1,255,000			
Commodity coverage.....	53.4 percent				
Total analyzed.....	9	733	733		100.0
Men's, boys', youths' leather footwear.....	9	733	173	24.3	24.3
Women's, girls', misses' leather footwear.....	9	733	453	59.1	59.1
Rubber footwear.....	5	206	9	4.4	1.2
Hosiery, bags, other accessories.....	7	599	93	15.5	12.7
Other sales.....	3	255	20	7.8	2.7
VERMONT					
All stores.....	48				
Sales.....		\$1,176,000			
Commodity coverage.....	71.5 percent				
Total analyzed.....	24	858	858		100.0
Men's, boys', youths' leather footwear.....	24	858	300	35.8	35.8
Women's, girls', misses' leather footwear.....	24	858	379	46.2	46.2
Rubber footwear.....	24	858	78	9.3	9.3
Hosiery, bags, other accessories.....	21	744	59	7.9	7.1
Other sales.....	12	409	22	5.4	2.6
VIRGINIA					
All stores.....	177				
Sales.....		\$5,019,000			
Commodity coverage.....	78.7 percent				
Total analyzed.....	95	4,756	4,756		100.0
Men's, boys', youths' leather footwear.....	95	4,756	1,844	38.9	38.9
Women's, girls', misses' leather footwear.....	95	4,756	2,451	51.8	51.8
Rubber footwear.....	78	2,679	108	4.0	2.3
Hosiery, bags, other accessories.....	80	4,384	317	7.3	6.7
Other sales.....	18	489	16	3.3	.3
WASHINGTON					
All stores.....	175				
Sales.....		\$4,674,000			
Commodity coverage.....	77.0 percent				
Total analyzed.....	73	5,597	5,597		100.0
Men's, boys', youths' leather footwear.....	73	5,597	1,172	32.6	32.6
Women's, girls', misses' leather footwear.....	73	5,597	2,024	56.3	56.3
Rubber footwear.....	67	2,791	136	4.9	3.8
Hosiery, bags, other accessories.....	58	2,988	254	7.8	6.5
Other sales.....	8	464	29	6.3	.8
WEST VIRGINIA					
All stores.....	108				
Sales.....		\$3,518,000			
Commodity coverage.....	78.8 percent				
Total analyzed.....	62	2,700	2,700		100.0
Men's, boys', youths' leather footwear.....	62	2,700	936	34.7	34.7
Women's, girls', misses' leather footwear.....	62	2,700	1,468	54.5	54.3
Rubber footwear.....	58	2,574	159	6.2	5.9
Hosiery, bags, other accessories.....	58	2,558	135	5.3	5.0
Other sales.....	7	430	4	.9	.1

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Includes 1 men's shoe store.

2 Includes 2 women's shoe stores.

## CENSUS OF BUSINESS

## FAMILY SHOE STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>WISCONSIN</b>						<b>WYOMING</b>					
All stores..... 530						All stores..... 20					
Sales..... \$10,079,000						Sales..... \$335,000					
Commodity coverage..... 67.5 percent						Commodity coverage..... 65.8 percent					
Total analyzed.....	174	\$8,784	\$8,784	100.0		Total analyzed.....	6	\$219	\$219	100.0	
Men's, boys', youths' leather footwear.....	174	6,784	2,194	32.3	32.3	Men's, boys', youths' leather footwear.....	6	219	42	19.2	19.2
Women's, girls', misses' leather footwear.....	174	6,784	3,734	55.1	55.1	Women's, girls', misses' leather footwear.....	6	219	145	66.2	66.2
Rubber footwear.....	169	6,434	476	7.4	7.0	Rubber footwear.....	5	149	8	5.4	5.6
Hosiery, bags, other accessories.....	130	5,583	307	5.7	4.5	Hosiery, bags, other accessories.....	6	219	19	8.7	8.7
Other sales.....	30	1,447	73	5.0	1.1	Other sales.....	1	(x)	5	(x)	2.3

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

# RETAIL TRADE:1939

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MEN'S-BOYS' CLOTHING STORES (AND FURNISHINGS)  
TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
BALTIMORE, MD.					
All stores.....	144				
Sales.....	\$5,727,000				
Commodity coverage.....	79.4 percent				
Total analyzed.....	55	\$4,545	\$4,545		100.0
Men's and boys' clothing.....	55	4,545	3,457	76.1	76.1
Men's and boys' furnishings, hats.....	31	2,392	918	38.2	20.1
Hosiery.....	7	320	10	3.1	.2
Shoes and rubber footwear.....	19	1,419	181	11.3	3.5
Other sales.....	3	766	4	.5	.1
BOSTON, MASS.					
All stores.....	114				
Sales.....	\$11,691,000				
Commodity coverage.....	87.5 percent				
Total analyzed.....	46	10,228	10,228		100.0
Men's and boys' clothing.....	46	10,228	8,797	86.0	86.0
Men's and boys' furnishings, hats.....	20	5,068	1,245	24.6	12.2
Hosiery.....	4	529	20	3.8	.2
Shoes and rubber footwear.....	12	3,249	128	3.9	1.2
Other sales.....	3	550	40	7.3	.4
BUFFALO, N. Y.					
All stores.....	74				
Sales.....	\$7,120,000				
Commodity coverage.....	51.5 percent				
Total analyzed.....	34	3,650	3,650		100.0
Men's and boys' clothing.....	34	3,650	2,808	76.9	76.9
Men's and boys' furnishings, hats.....	25	2,484	747	30.1	20.5
Hosiery.....	6	137	8	5.8	.2
Shoes and rubber footwear.....	9	424	78	18.4	2.1
Other sales.....	1	(x)	11	(x)	.3
CHICAGO, ILL.					
All stores.....	357				
Sales.....	\$20,321,000				
Commodity coverage.....	65.6 percent				
Total analyzed.....	143	16,994	16,994		100.0
Men's and boys' clothing.....	143	16,994	14,012	82.5	82.5
Men's and boys' furnishings, hats.....	58	7,232	2,481	34.3	14.6
Shoes and rubber footwear.....	28	3,724	364	9.8	2.1
Other sales.....	12	1,553	137	8.8	.8
CLEVELAND, OHIO					
All stores.....	105				
Sales.....	\$7,310,000				
Commodity coverage.....	82.7 percent				
Total analyzed.....	45	6,045	6,045		100.0
Men's and boys' clothing.....	45	6,045	5,117	84.6	84.6
Men's and boys' furnishings, hats.....	13	2,056	769	37.8	12.7
Shoes and rubber footwear.....	7	1,653	155	9.4	2.6
Other sales.....	2	(x)	4	(x)	.1
DETROIT, MICH.					
All stores.....	153				
Sales.....	\$12,770,000				
Commodity coverage.....	92.2 percent				
Total analyzed.....	70	\$11,776	\$11,776		100.0
Men's and boys' clothing.....	70	11,776	9,867	83.8	83.8
Men's and boys' furnishings, hats.....	35	6,141	1,798	29.3	15.3
Shoes and rubber footwear.....	11	555	60	10.8	.5
Other sales.....	8	2,298	51	2.2	.4
LOS ANGELES, CALIF.					
All stores.....	214				
Sales.....	\$12,641,000				
Commodity coverage.....	76.6 percent				
Total analyzed.....	80	9,685	9,685		100.0
Men's and boys' clothing.....	80	9,685	6,395	66.0	66.0
Men's and boys' furnishings, hats.....	60	8,197	2,548	31.1	28.3
Hosiery.....	19	3,955	73	1.8	.8
Shoes and rubber footwear.....	32	5,805	352	6.1	3.6
Other sales.....	13	3,900	319	8.2	3.3
MILWAUKEE, WIS.					
All stores.....	71				
Sales.....	\$5,216,000				
Commodity coverage.....	77.5 percent				
Total analyzed.....	35	4,043	4,043		100.0
Men's and boys' clothing.....	35	4,043	3,171	78.4	78.4
Men's and boys' furnishings, hats.....	24	2,311	801	34.7	19.8
Hosiery.....	5	388	9	1.5	.2
Shoes and rubber footwear.....	7	660	55	8.3	1.4
Other sales.....	4	375	7	1.9	.2
NEW YORK, N. Y.					
All stores.....	1,126				
Sales.....	\$79,700,000				
Commodity coverage.....	84.1 percent				
Total analyzed.....	461	67,065	67,065		100.0
Men's and boys' clothing.....	461	67,065	56,985	85.0	85.0
Men's and boys' furnishings, hats.....	119	24,781	9,112	36.8	13.6
Hosiery.....	19	3,615	124	3.4	.2
Shoes and rubber footwear.....	41	12,947	716	5.5	1.0
Other sales.....	11	3,252	126	3.9	.2
PHILADELPHIA, PA.					
All stores.....	246				
Sales.....	\$13,986,000				
Commodity coverage.....	74.2 percent				
Total analyzed.....	75	10,380	10,380		100.0
Men's and boys' clothing.....	75	10,380	8,674	83.6	83.6
Men's and boys' furnishings, hats.....	28	5,032	1,422	28.3	13.7
Hosiery.....	3	177	6	3.4	.1
Shoes and rubber footwear.....	7	2,676	88	3.3	.8
Other sales.....	5	2,701	190	7.0	1.8

Percent column A—Percent of total sales of stores reporting that they sell such commodity.  
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

## MEN'S-BOYS' CLOTHING STORES (AND FURNISHINGS)

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>PITTSBURGH, PA.</b>					
All stores.....	82				
Sales.....		\$4,621,000			
Commodity coverage.....		85.9 percent			
Total analyzed.....	28	\$3,878	\$3,878		100.0
Men's and boys' clothing.....	28	3,878	3,821	93.4	93.4
Men's and boys' furnishings, hats.....	7	855	228	26.7	5.9
Other sales.....	2	(x)	29	(x)	.7
<b>ST. LOUIS, MO.</b>					
All stores.....	76				
Sales.....		\$5,215,000			
Commodity coverage.....		83.5 percent			
Total analyzed.....	30	4,545	4,545		100.0
Men's and boys' clothing.....	30	4,545	3,479	80.1	80.1
Men's and boys' furnishings, hats.....	27	5,368	693	20.6	16.0
Shoes and rubber footwear.....	16	1,904	187	8.8	3.8
Other sales.....	4	1,044	6	.6	.1
<b>SAN FRANCISCO, CALIF.</b>					
All stores.....	112				
Sales.....		\$7,710,000			
Commodity coverage.....		82.6 percent			
Total analyzed.....	44	\$6,368	\$6,368		100.0
Men's and boys' clothing.....	44	6,368	4,386	68.9	68.9
Men's and boys' furnishings, hats.....	35	5,556	1,746	31.5	27.4
Shoes and rubber footwear.....	16	3,181	208	6.4	3.2
Other sales.....	4	368	34	8.8	.5
<b>WASHINGTON, D. C.</b> (See District of Columbia, page 267)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

FAMILY CLOTHING STORES  
TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)		(see note)					(add 000)		(see note)		
BAITIMORE, MD.							CLEVELAND, OHIO						
All stores..... 114							All stores..... 44						
Sales..... \$8,249,000							Sales..... \$2,398,000						
Commodity coverage..... 78.5 percent							Commodity coverage..... 80.4 percent						
Total analyzed.....	25	\$8,479	\$6,479		100.0		Total analyzed.....	10	\$1,929	\$1,929		100.0	
Men's and boys' clothing.....	26	6,479	1,716	26.5	26.5		Men's and boys' clothing.....	10	1,929	584	30.3	30.3	
Men's and boys' furnishings, hats.....	20	6,058	878	11.2	10.4		Men's and boys' furnishings, hats.....	9	1,823	116	6.4	6.0	
Women's and misses' coats, suits.....	23	6,504	645	10.2	10.0		Women's and misses' coats, suits.....	7	1,769	475	28.7	24.5	
Women's and misses' dresses.....	26	6,479	1,223	18.9	18.9		Women's and misses' dresses.....	10	1,929	297	15.4	15.4	
Fur garments, furs.....	4	5,294	223	4.2	3.4		Fur garments, furs.....	4	1,807	179	11.1	8.3	
Hosiery.....	22	5,882	203	3.5	3.1		Hosiery.....	9	1,823	57	3.1	2.9	
Millinery.....	10	5,894	188	2.8	2.6		Millinery.....	7	1,755	28	1.6	1.4	
Corsets, brassieres, etc.....	16	5,558	104	1.9	1.6		Corsets, brassieres, etc.....	7	1,420	17	1.2	.9	
Handbags, underwear, and other accessories.....	21	5,861	405	6.9	6.2		Handbags, underwear, and other accessories.....	9	1,823	34	1.9	1.8	
Shoes and rubber footwear.....	17	5,598	589	10.2	9.2		Infants' wear.....	6	1,419	21	1.5	1.1	
Infants' wear.....	14	5,368	140	2.6	2.2		Other sales.....	5	1,651	123	7.5	6.4	
Other sales.....	4	5,233	407	7.8	6.3								
BOSTON, MASS.							DETROIT, MICH.						
All stores..... 73							All stores..... 83						
Sales..... \$3,246,000							Sales..... \$3,221,000						
Commodity coverage..... 58.9 percent							Commodity coverage..... 63.6 percent						
Total analyzed.....	16	1,911	1,911		100.0		Total analyzed.....	20	2,049	2,049		100.0	
Men's and boys' clothing.....	16	1,911	510	26.7	26.7		Men's and boys' clothing.....	20	2,049	600	29.3	29.3	
Men's and boys' furnishings, hats.....	9	1,524	185	12.1	9.7		Men's and boys' furnishings, hats.....	18	1,613	324	20.1	15.8	
Women's and misses' coats, suits.....	15	1,688	498	25.8	25.5		Women's and misses' coats, suits.....	13	1,408	198	14.1	9.6	
Women's and misses' dresses.....	12	1,497	225	15.0	11.8		Women's and misses' dresses.....	20	2,049	350	17.1	17.1	
Fur garments, furs.....	9	1,489	228	15.3	11.9		Fur garments, furs.....	3	832	50	6.0	2.4	
Hosiery.....	5	440	32	7.3	1.7		Hosiery.....	16	1,562	71	4.5	3.5	
Millinery.....	8	1,331	51	3.8	2.7		Millinery.....	9	1,161	35	3.0	1.7	
Corsets, brassieres, etc.....	4	172	9	5.2	.5		Corsets, brassieres, etc.....	12	1,259	19	1.5	.9	
Handbags, underwear, and other accessories.....	4	382	37	9.7	1.9		Handbags, underwear, and other accessories.....	18	1,613	149	9.2	7.3	
Shoes and rubber footwear.....	3	1,006	39	3.9	2.0		Shoes and rubber footwear.....	15	1,556	182	11.7	8.9	
Infants' wear.....	4	172	27	15.7	1.4		Infants' wear.....	14	1,521	28	1.8	1.4	
Other sales.....	8	1,444	80	5.5	4.2		Other sales.....	8	793	43	5.4	2.1	
BUFFALO, N. Y.							LOS ANGELES, CALIF.						
All stores..... 172							All stores..... 81						
Sales..... \$23,515,000							Sales..... \$9,115,000						
Commodity coverage..... 83.0 percent							Commodity coverage..... 87.7 percent						
Total analyzed.....	68	20,052	20,052		100.0		Total analyzed.....	28	7,117	7,117		100.0	
Men's and boys' clothing.....	28	7,117	3,170	44.5	44.5		Men's and boys' clothing.....	28	7,117	3,170	44.5	44.5	
Men's and boys' furnishings, hats.....	24	6,916	1,780	25.4	24.7		Men's and boys' furnishings, hats.....	24	6,916	1,780	25.4	24.7	
Women's and misses' coats, suits.....	23	6,524	428	6.5	6.0		Women's and misses' coats, suits.....	23	6,524	428	6.5	6.0	
Women's and misses' dresses.....	25	6,929	529	7.6	7.4		Women's and misses' dresses.....	25	6,929	529	7.6	7.4	
Fur garments, furs.....	9	2,045	111	5.4	1.6		Fur garments, furs.....	9	2,045	111	5.4	1.6	
Hosiery.....	22	6,483	172	2.7	2.4		Hosiery.....	22	6,483	172	2.7	2.4	
Millinery.....	16	6,158	75	1.2	1.1		Millinery.....	16	6,158	75	1.2	1.1	
Corsets, brassieres, etc.....	17	5,876	45	.8	.6		Corsets, brassieres, etc.....	17	5,876	45	.8	.6	
Handbags, underwear, and other accessories.....	22	4,826	285	6.2	4.0		Handbags, underwear, and other accessories.....	22	4,826	285	6.2	4.0	
Shoes and rubber footwear.....	17	6,259	424	6.8	6.0		Shoes and rubber footwear.....	17	6,259	424	6.8	6.0	
Infants' wear.....	8	751	24	3.2	.5		Infants' wear.....	8	751	24	3.2	.5	
Other sales.....	15	1,628	98	5.9	1.4		Other sales.....	15	1,628	98	5.9	1.4	
CHICAGO, ILL.							MILWAUKEE, WIS.						
All stores..... 172							All stores..... 38						
Sales..... \$23,515,000							Sales..... \$1,407,000						
Commodity coverage..... 83.0 percent							Commodity coverage..... 56.1 percent						
Total analyzed.....	68	20,052	20,052		100.0		Total analyzed.....	12	789	789		100.0	
Men's and boys' clothing.....	68	20,052	8,382	41.8	41.8		Men's and boys' clothing.....	12	789	359	45.5	45.5	
Men's and boys' furnishings, hats.....	36	15,078	2,117	14.0	10.8		Men's and boys' furnishings, hats.....	10	592	38	6.4	4.8	
Women's and misses' coats, suits.....	57	15,289	3,364	22.0	16.8		Women's and misses' coats, suits.....	11	743	240	32.1	30.4	
Women's and misses' dresses.....	61	15,269	2,074	13.8	10.3		Women's and misses' dresses.....	11	729	82	11.2	10.4	
Fur garments, furs.....	35	12,090	1,794	14.8	8.9		Fur garments, furs.....	10	667	44	6.8	5.8	
Hosiery.....	36	14,572	346	2.4	1.7		Hosiery.....	8	490	5	1.0	.6	
Millinery.....	18	12,577	149	1.2	.7		Millinery.....	5	353	5	.8	.4	
Corsets, brassieres, etc.....	15	1,143	33	2.9	.2		Handbags, underwear, and other accessories.....	7	449	5	1.1	.8	
Handbags, underwear, and other accessories.....	32	9,190	214	2.3	1.1		Shoes and rubber footwear.....	8	490	13	2.7	1.7	
Shoes and rubber footwear.....	27	12,762	856	6.7	4.3								
Infants' wear.....	14	951	50	5.4	.2								
Other sales.....	28	18,068	673	4.2	3.4								

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.



## CENSUS OF BUSINESS

FAMILY CLOTHING STORES  
TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued  
(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
NEW YORK, N. Y.						ST. LOUIS, MO.					
All stores..... 588						All stores..... 71					
Sales..... \$47,552,000						Sales..... \$5,407,000					
Commodity coverage..... 88.5 percent						Commodity coverage..... 82.0 percent					
Total analyzed..... 45 \$42,087 \$42,087 100.0						Total analyzed..... 18 \$4,432 \$4,432 100.0					
Men's and boys' clothing..... 43 42,087 4,637 11.0 11.0						Men's and boys' clothing..... 18 4,432 1,993 45.0 45.0					
Men's and boys' furnishings, hats..... 29 40,811 3,475 8.6 8.3						Men's and boys' furnishings, hats..... 12 4,145 1,367 33.0 30.8					
Women's and misses' coats, suits..... 37 41,634 4,692 11.3 11.1						Women's and misses' coats, suits..... 13 4,316 438 10.1 9.9					
Women's and misses' dresses..... 55 40,412 8,959 22.2 21.3						Women's and misses' dresses..... 13 4,195 227 5.4 5.1					
Fur garments, furs..... 17 29,538 1,242 4.2 3.0						Fur garments, furs..... 5 3,890 20 .5 .5					
Hosiery..... 23 38,956 1,658 4.3 3.9						Hosiery..... 12 1,212 48 4.0 1.1					
Millinery..... 12 31,002 1,408 4.5 3.3						Millinery..... 8 1,028 24 2.3 .5					
Corsets, brassieres, etc..... 13 36,198 785 2.2 1.9						Corsets, brassieres, etc..... 7 376 11 2.9 .3					
Handbags, underwear, and other accessories..... 18 38,185 6,198 16.2 14.7						Handbags, underwear, and other accessories..... 13 1,233 19 1.5 .4					
Shoes and rubber footwear..... 21 39,307 5,998 10.2 9.5						Shoes and rubber footwear..... 12 4,112 265 6.4 5.9					
Infants' wear..... 14 36,282 821 2.3 2.0						Infants' wear..... 4 197 15 7.6 .3					
Other sales..... 23 31,054 4,218 13.6 10.0						Other sales..... 4 825 7 .8 .2					
PHILADELPHIA, PA.						SAN FRANCISCO, CALIF.					
All stores..... 159						All stores..... 38					
Sales..... \$3,148,000						Sales..... \$4,432,000					
Commodity coverage..... 29.9 percent						Commodity coverage..... 81.2 percent					
Total analyzed..... 9 941 941 100.0						Total analyzed..... 11 4,040 4,040 100.0					
Men's and boys' clothing..... 9 941 207 22.0 22.0						Men's and boys' clothing..... 11 4,040 1,417 35.1 35.1					
Men's and boys' furnishings, hats..... 9 941 84 8.9 8.9						Men's and boys' furnishings, hats..... 10 4,007 749 18.7 18.5					
Women's and misses' coats, suits..... 7 890 146 16.4 15.5						Women's and misses' coats, suits..... 8 3,981 830 21.0 20.6					
Women's and misses' dresses..... 9 941 87 9.3 9.3						Women's and misses' dresses..... 9 3,672 298 8.1 7.3					
Hosiery..... 8 591 38 6.4 4.0						Hosiery..... 7 3,455 136 3.9 3.4					
Millinery..... 5 240 5 2.1 .5						Millinery..... 5 3,789 117 3.1 2.9					
Corsets, brassieres, etc..... 5 458 9 2.0 1.0						Corsets, brassieres, etc..... 5 503 25 5.0 .6					
Handbags, underwear, and other accessories..... 9 941 91 9.7 9.7						Handbags, underwear, and other accessories..... 8 3,815 207 5.4 5.1					
Shoes and rubber footwear..... 7 891 173 19.4 18.4						Shoes and rubber footwear..... 3 457 24 5.3 .6					
Infants' wear..... 5 402 22 5.5 2.3						Infants' wear..... 3 3,523 239 6.8 5.9					
Other sales..... 3 697 79 11.3 8.4						Other sales..... 3 3,523 239 6.8 5.9					
PITTSBURGH, PA.						WASHINGTON, D. C.					
All stores..... 28						(See District of Columbia, page 273)					
Sales..... \$1,635,000											
Commodity coverage..... 86.7 percent											
Total analyzed..... 7 1,459 1,459 100.0											
Men's and boys' clothing..... 7 1,459 449 30.8 30.8											
Men's and boys' furnishings, hats..... 4 1,334 128 9.6 8.8											
Women's and misses' coats, suits..... 6 1,418 245 17.3 16.8											
Women's and misses' dresses..... 6 1,408 247 17.5 16.9											
Fur garments, furs..... 5 1,276 25 2.0 1.7											
Hosiery..... 5 1,382 41 3.0 2.8											
Millinery..... 5 1,388 35 2.5 2.4											
Handbags, underwear, and other accessories..... 5 1,388 51 3.7 3.5											
Shoes and rubber footwear..... 4 1,334 152 11.4 10.4											
Infants' wear..... 3 617 21 2.8 1.4											
Other sales..... 3 1,276 65 5.1 4.5											

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of businesses reporting their sales by commodities.

## WOMEN'S READY-TO-WEAR STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
BALTIMORE, MD.					
All stores.....		220			
Sales.....		\$7,934,000			
Commodity coverage.....		87.6 percent			
Total analyzed.....	100	\$8,950	\$8,950		100.0
Women's and misses' coats, suits.....	53	5,877	1,588	27.0	22.9
Women's and misses' dresses.....	99	8,925	3,465	50.0	49.9
Fur garments, furs.....	8	1,010	71	7.0	1.0
Hosiery.....	49	5,203	430	8.3	6.2
Millinery.....	31	3,497	278	7.9	4.0
Corsets, brassieres, etc.....	17	3,049	120	3.9	1.7
Handbags, underwear, and other accessories.....	42	4,982	704	14.1	10.1
Shoes and rubber footwear.....	8	2,073	137	6.6	2.0
Infants' wear.....	6	899	44	6.3	.6
Other sales.....	9	2,484	113	4.5	1.6
BOSTON, MASS.					
All stores.....		248			
Sales.....		\$18,983,000			
Commodity coverage.....		78.7 percent			
Total analyzed.....	91	14,946	14,946		100.0
Women's and misses' coats, suits.....	71	14,392	3,582	25.5	22.6
Women's and misses' dresses.....	89	14,878	5,397	36.3	36.1
Fur garments, furs.....	17	9,615	1,063	11.1	7.1
Hosiery.....	34	9,434	792	8.4	5.3
Millinery.....	51	10,497	804	7.7	5.4
Corsets, brassieres, etc.....	17	7,300	241	3.3	1.8
Handbags, underwear, and other accessories.....	55	11,754	1,880	16.0	12.8
Shoes and rubber footwear.....	4	5,318	665	12.5	4.5
Infants' wear.....	4	4,195	117	2.8	.8
Other sales.....	18	8,228	605	7.4	4.0
BUFFALO, N. Y.					
All stores.....		127			
Sales.....		\$9,062,000			
Commodity coverage.....		81.1 percent			
Total analyzed.....	45	7,347	7,347		100.0
Women's and misses' coats, suits.....	38	7,159	1,885	26.5	25.6
Women's and misses' dresses.....	44	7,238	2,800	38.5	38.1
Fur garments, furs.....	12	5,127	353	6.9	4.8
Hosiery.....	22	6,587	393	7.5	5.4
Millinery.....	14	3,021	187	6.2	2.5
Corsets, brassieres, etc.....	7	3,999	137	3.4	1.9
Handbags, underwear, and other accessories.....	29	6,589	1,245	18.9	15.9
Other sales.....	6	3,845	349	9.1	4.8
CHICAGO, ILL.					
All stores.....		1,028			
Sales.....		\$44,527,000			
Commodity coverage.....		82.0 percent			
Total analyzed.....	318	36,519	36,519		100.0
Women's and misses' coats, suits.....	194	32,692	8,961	27.4	24.5
Women's and misses' dresses.....	316	36,352	15,377	42.5	42.1
Fur garments, furs.....	56	16,306	2,850	18.3	7.3
Hosiery.....	113	20,283	1,458	7.2	4.0
Millinery.....	32	14,947	893	5.9	2.4
Corsets, brassieres, etc.....	56	14,547	506	3.5	1.4
Handbags, underwear, and other accessories.....	124	24,694	4,438	18.0	12.1
Shoes and rubber footwear.....	9	11,784	1,249	10.6	3.4
Infants' wear.....	11	2,172	102	4.7	.5
Other sales.....	39	14,044	897	6.4	2.5
CLEVELAND, OHIO					
All stores.....		172			
Sales.....		\$9,268,000			
Commodity coverage.....		81.4 percent			
Total analyzed.....	53	\$7,542	\$7,542		100.0
Women's and misses' coats, suits.....	35	6,292	1,457	23.2	19.3
Women's and misses' dresses.....	53	7,542	2,953	39.2	39.2
Fur garments, furs.....	10	4,233	236	5.6	3.1
Hosiery.....	30	5,189	458	8.9	8.1
Millinery.....	25	3,632	335	9.2	4.4
Corsets, brassieres, etc.....	22	3,986	121	3.0	1.6
Handbags, underwear, and other accessories.....	34	6,189	1,181	19.2	15.7
Other sales.....	10	3,827	601	20.9	10.8
DETROIT, MICH.					
All stores.....		348			
Sales.....		\$25,408,000			
Commodity coverage.....		80.5 percent			
Total analyzed.....	133	20,400	20,400		100.0
Women's and misses' coats, suits.....	98	18,272	4,074	22.3	20.0
Women's and misses' dresses.....	133	20,400	8,989	33.8	33.8
Fur garments, furs.....	25	11,514	1,097	9.5	5.4
Hosiery.....	94	18,024	1,381	8.6	8.8
Millinery.....	73	11,771	770	6.5	3.8
Corsets, brassieres, etc.....	70	13,232	543	4.1	2.7
Handbags, underwear, and other accessories.....	110	18,238	3,357	18.4	16.4
Shoes and rubber footwear.....	12	5,816	411	10.8	2.0
Infants' wear.....	12	5,229	258	4.9	1.2
Men's and boys' clothing, furnishings, hats.....	7	5,294	751	14.2	3.7
Other sales.....	38	12,055	861	7.1	4.2
LOS ANGELES, CALIF.					
All stores.....		628			
Sales.....		\$23,647,000			
Commodity coverage.....		78.1 percent			
Total analyzed.....	165	18,457	18,457		100.0
Women's and misses' coats, suits.....	113	17,391	4,004	23.0	21.7
Women's and misses' dresses.....	145	18,043	8,842	37.9	37.1
Fur garments, furs.....	19	9,978	674	6.8	3.6
Hosiery.....	82	13,972	705	5.0	3.8
Millinery.....	45	10,665	757	7.1	4.1
Corsets, brassieres, etc.....	30	11,554	271	2.3	1.5
Handbags, underwear, and other accessories.....	77	14,646	2,808	17.8	14.1
Shoes and rubber footwear.....	7	8,648	512	5.9	2.8
Infants' wear.....	4	8,499	239	2.8	1.5
Other sales.....	21	11,052	1,847	16.7	10.0
MILWAUKEE, WIS.					
All stores.....		155			
Sales.....		\$9,624,000			
Commodity coverage.....		88.7 percent			
Total analyzed.....	66	8,536	8,536		100.0
Women's and misses' coats, suits.....	58	8,358	2,607	31.2	30.5
Women's and misses' dresses.....	66	8,408	3,918	46.6	45.9
Fur garments, furs.....	11	3,534	395	11.2	4.6
Hosiery.....	31	4,577	232	5.1	2.7
Millinery.....	8	1,608	103	6.4	1.2
Corsets, brassieres, etc.....	15	4,328	133	3.1	1.6
Handbags, underwear, and other accessories.....	31	5,834	887	14.8	10.2
Shoes and rubber footwear.....	4	1,057	44	4.2	.5
Infants' wear.....	11	4,085	237	5.8	2.8

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## CENSUS OF BUSINESS

## WOMEN'S READY-TO-WEAR STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
NEW YORK, N. Y.					
All stores.....		2,387			
Sales.....		\$158,657,000			
Commodity coverage.....		85.3 percent			
Total analyzed.....	555	\$135,382	\$135,562		100.0
Women's and misses' coats, suits.....	315	125,501	35,204	28.5	24.5
Women's and misses' dresses.....	507	132,180	58,217	44.0	43.0
Fur garments, furs.....	49	80,615	7,699	9.6	5.7
Hosiery.....	84	83,009	3,449	4.2	2.5
Millinery.....	82	79,947	4,163	5.2	3.1
Corsets, brassieres, etc.....	83	75,237	2,399	3.3	1.8
Handbags, underwear, and other accessories.....	112	85,346	14,817	17.4	10.9
Shoes and rubber footwear.....	14	38,015	2,921	7.7	2.2
Infants' wear.....	15	44,036	2,169	4.9	1.6
Men's and boys' clothing, furnishings, hats.....	8	40,155	3,370	8.4	2.5
Other sales.....	35	58,162	2,954	5.3	2.2
PHILADELPHIA, PA.					
All stores.....		662			
Sales.....		\$50,530,000			
Commodity coverage.....		83.3 percent			
Total analyzed.....	124	25,250	25,250		100.0
Women's and misses' coats, suits.....	78	25,785	5,289	22.2	21.0
Women's and misses' dresses.....	122	24,963	9,580	38.4	37.9
Fur garments, furs.....	16	17,884	1,094	6.1	4.3
Hosiery.....	55	21,258	947	4.5	3.8
Millinery.....	39	18,508	1,054	5.6	4.1
Corsets, brassieres, etc.....	28	13,852	558	3.9	2.1
Handbags, underwear, and other accessories.....	82	21,923	4,363	19.9	17.3
Shoes and rubber footwear.....	6	15,863	764	4.8	3.0
Infants' wear.....	8	12,682	407	3.2	1.6
Men's and boys' clothing, furnishings, hats.....	3	9,040	328	3.6	1.3
Other sales.....	17	12,424	907	7.5	5.6
PITTSBURGH, PA.					
All stores.....		149			
Sales.....		\$8,004,000			
Commodity coverage.....		79.4 percent			
Total analyzed.....	60	6,355	6,355		100.0
Women's and misses' coats, suits.....	40	5,374	1,404	26.1	22.1
Women's and misses' dresses.....	60	6,355	2,785	43.8	43.8
Fur garments, furs.....	11	2,758	320	11.6	5.0
Hosiery.....	24	3,782	247	6.6	3.9
Millinery.....	25	3,567	261	7.8	4.1
Corsets, brassieres, etc.....	15	2,682	64	2.4	1.0
Handbags, underwear, and other accessories.....	31	4,529	804	17.8	12.7
Shoes and rubber footwear.....	3	1,652	143	8.7	2.2
Infants' wear.....	8	1,806	63	3.5	1.0
Other sales.....	7	2,189	264	12.1	4.2
ST. LOUIS, MO.					
All stores.....		198			
Sales.....		\$11,614,000			
Commodity coverage.....		89.5 percent			
Total analyzed.....	70	\$10,392	\$10,392		100.0
Women's and misses' coats, suits.....	55	9,816	2,617	28.7	25.2
Women's and misses' dresses.....	70	10,392	3,866	35.3	35.3
Fur garments, furs.....	21	8,093	1,219	15.1	11.7
Hosiery.....	42	8,469	564	6.7	5.4
Millinery.....	16	4,057	376	9.3	3.6
Corsets, brassieres, etc.....	17	6,199	211	3.4	2.0
Handbags, underwear, and other accessories.....	42	9,210	1,204	13.1	11.8
Other sales.....	10	6,816	535	7.8	5.2
SAN FRANCISCO, CALIF.					
All stores.....		207			
Sales.....		\$15,298,000			
Commodity coverage.....		87.1 percent			
Total analyzed.....	62	13,351	13,351		100.0
Women's and misses' coats, suits.....	50	12,891	3,503	27.2	26.3
Women's and misses' dresses.....	58	12,348	4,158	33.7	31.2
Fur garments, furs.....	12	7,368	747	10.1	5.6
Hosiery.....	26	10,860	672	6.2	5.0
Millinery.....	21	7,897	617	7.8	4.6
Corsets, brassieres, etc.....	10	8,349	224	2.7	1.7
Handbags, underwear, and other accessories.....	27	11,058	1,832	16.6	13.8
Infants' wear.....	3	5,531	232	4.4	1.7
Other sales.....	12	8,802	1,346	15.5	10.1
WASHINGTON, D. C.					
(See District of Columbia, page 280)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

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TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
BALTIMORE, MD.					
All stores.....	40				
Sales.....	\$1,292,000				
Commodity coverage.....	94.2 percent				
Total analyzed.....	32	\$1,217	\$1,217	100.0	
Men's, boys', youths' leather footwear.....	32	1,217	1,123	92.3	92.3
Women's, girls', misses' leather footwear.....	11	532	5	.9	.4
Rubber footwear.....	24	1,041	14	1.3	1.2
Hosiery, bags, other accessories.....	27	1,079	71	6.6	5.8
Other sales.....	12	554	4	.7	.3
BOSTON, MASS.					
All stores.....	46				
Sales.....	\$1,686,000				
Commodity coverage.....	85.3 percent				
Total analyzed.....	28	1,405	1,405	100.0	
Men's, boys', youths' leather footwear.....	28	1,405	1,194	85.0	85.0
Women's, girls', misses' leather footwear.....	13	586	19	3.2	1.4
Rubber footwear.....	23	1,099	20	1.8	1.4
Hosiery, bags, other accessories.....	25	1,303	149	11.4	10.6
Other sales.....	19	898	23	2.6	1.6
BUFFALO, N. Y.					
All stores.....	28				
Sales.....	\$781,000				
Commodity coverage.....	78.3 percent				
Total analyzed.....	15	619	619	100.0	
Men's, boys', youths' leather footwear.....	15	619	557	90.0	90.0
Women's, girls', misses' leather footwear.....	7	321	1	.3	.2
Rubber footwear.....	13	479	12	2.5	1.9
Hosiery, bags, other accessories.....	14	558	59	7.0	6.3
Other sales.....	10	397	10	2.5	1.6
CHICAGO, ILL.					
All stores.....	127				
Sales.....	\$4,989,000				
Commodity coverage.....	85.6 percent				
Total analyzed.....	105	4,271	4,271	100.0	
Men's, boys', youths' leather footwear.....	105	4,271	3,905	91.4	91.4
Women's, girls', misses' leather footwear.....	23	1,064	7	.7	.2
Rubber footwear.....	90	3,520	78	2.2	1.8
Hosiery, bags, other accessories.....	98	4,081	241	5.9	5.7
Other sales.....	74	3,161	40	1.3	.9
CLEVELAND, OHIO					
All stores.....	32				
Sales.....	\$1,199,000				
Commodity coverage.....	86.0 percent				
Total analyzed.....	23	1,031	1,031	100.0	
Men's, boys', youths' leather footwear.....	23	1,031	933	90.5	90.5
Rubber footwear.....	21	933	16	1.7	1.5
Hosiery, bags, other accessories.....	19	857	67	7.8	6.5
Other sales.....	14	704	15	2.1	1.5
DETROIT, MICH.					
All stores.....	69				
Sales.....	\$2,255,000				
Commodity coverage.....	88.4 percent				
Total analyzed.....	58	\$1,994	\$1,994	100.0	
Men's, boys', youths' leather footwear.....	58	1,994	1,815	91.0	91.0
Women's, girls', misses' leather footwear.....	18	768	3	.4	.2
Rubber footwear.....	49	1,652	34	2.1	1.7
Hosiery, bags, other accessories.....	53	1,813	130	7.2	6.5
Other sales.....	42	1,412	12	.8	.6
LOS ANGELES, CALIF.					
All stores.....	49				
Sales.....	\$1,312,000				
Commodity coverage.....	84.8 percent				
Total analyzed.....	30	1,113	1,113	100.0	
Men's, boys', youths' leather footwear.....	30	1,113	1,023	91.9	91.9
Rubber footwear.....	12	421	2	.5	.2
Hosiery, bags, other accessories.....	23	924	74	8.0	6.6
Other sales.....	7	304	14	4.6	1.5
MILWAUKEE, WIS.					
All stores.....	21				
Sales.....	\$785,000				
Commodity coverage.....	82.6 percent				
Total analyzed.....	14	647	647	100.0	
Men's, boys', youths' leather footwear.....	14	647	591	91.3	91.3
Women's, girls', misses' leather footwear.....	3	170	2	1.2	.3
Rubber footwear.....	13	562	6	1.0	.9
Hosiery, bags, other accessories.....	13	506	36	5.9	5.6
Other sales.....	9	514	12	2.3	1.9
NEW YORK, N. Y.					
All stores.....	404				
Sales.....	\$15,779,000				
Commodity coverage.....	75.5 percent				
Total analyzed.....	274	11,911	11,911	100.0	
Men's, boys', youths' leather footwear.....	274	11,911	10,908	91.6	91.6
Women's, girls', misses' leather footwear.....	55	2,564	108	4.1	.9
Rubber footwear.....	197	8,258	123	1.5	1.0
Hosiery, bags, other accessories.....	197	8,546	621	6.5	5.2
Other sales.....	140	5,419	153	2.4	1.3
PHILADELPHIA, PA.					
All stores.....	95				
Sales.....	\$2,773,000				
Commodity coverage.....	87.8 percent				
Total analyzed.....	73	2,434	2,434	100.0	
Men's, boys', youths' leather footwear.....	73	2,434	2,217	91.1	91.1
Women's, girls', misses' leather footwear.....	22	721	15	2.1	.6
Rubber footwear.....	59	1,888	37	2.0	1.5
Hosiery, bags, other accessories.....	68	2,273	144	6.3	5.9
Other sales.....	39	1,365	21	1.5	.9

Percent column A—Percent of total sales of stores reporting that they sell such commodity.  
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## CENSUS OF BUSINESS

## MEN'S SHOE STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>PITTSBURGH, PA.</b>					
All stores..... 29					
Sales..... \$1,218,000					
Commodity coverage..... 91.0 percent					
Total analyzed.....	27	\$1,107	\$1,107		100.0
Men's, boys', youths' leather footwear.....	27	1,107	1,012	91.4	91.4
Rubber footwear.....	23	928	22	2.4	2.0
Hosiery, bags, other accessories.....	25	993	64	6.4	5.8
Other sales.....	13	567	9	1.6	.8
<b>ST. LOUIS, MO.</b>					
All stores..... 25					
Sales..... \$978,000					
Commodity coverage..... 93.9 percent					
Total analyzed.....	23	918	918		100.0
Men's, boys', youths' leather footwear.....	23	918	824	89.8	89.8
Women's, girls', misses' leather footwear.....	11	523	4	.8	.4
Rubber footwear.....	18	697	7	1.0	.8
Hosiery, bags, other accessories.....	21	873	75	8.4	7.9
Other sales.....	14	600	10	1.7	1.1
<b>SAN FRANCISCO, CALIF.</b>					
All stores..... 26					
Sales..... \$845,000					
Commodity coverage..... 92.4 percent					
Total analyzed.....	23	\$781	\$781		100.0
Men's, boys', youths' leather footwear.....	23	781	712	91.2	91.2
Rubber footwear.....	11	389	2	.5	.2
Hosiery, bags, other accessories.....	12	556	56	10.1	7.2
Other sales.....	6	172	11	6.4	1.4
<b>WASHINGTON, D. C.</b> (See District of Columbia, page 294)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## WOMEN'S SHOE STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
BALTIMORE, MD.					
All stores.....	31				
Sales.....		\$2,051,000			
Commodity coverage.....		91.9 percent			
Total analyzed.....	21	\$1,886	\$1,886		100.0
Women's, girls', misses' leather footwear.....	21	1,886	1,496	80.3	80.3
Rubber footwear.....	15	1,370	11	.8	.8
Hosiery, bags, other accessories.....	17	1,642	541	20.8	18.3
Other sales.....	2	(x)	16	(x)	.8
BOSTON, MASS.					
All stores.....	37				
Sales.....		\$2,959,000			
Commodity coverage.....		85.5 percent			
Total analyzed.....	18	2,426	2,426		100.0
Women's, girls', misses' leather footwear.....	18	2,426	1,867	77.0	77.0
Rubber footwear.....	13	1,806	22	1.2	.9
Hosiery, bags, other accessories.....	16	2,335	534	22.9	22.0
Other sales.....	2	(x)	3	(x)	.1
BUFFALO, N. Y.					
All stores.....	26				
Sales.....		\$1,866,000			
Commodity coverage.....		83.2 percent			
Total analyzed.....	15	1,552	1,552		100.0
Women's, girls', misses' leather footwear.....	15	1,552	1,187	76.5	76.5
Rubber footwear.....	12	689	30	4.4	1.9
Hosiery, bags, other accessories.....	15	1,552	333	21.5	21.5
Other sales.....	2	(x)	2	(x)	.1
CHICAGO, ILL.					
All stores.....	61				
Sales.....		\$3,185,000			
Commodity coverage.....		95.3 percent			
Total analyzed.....	61	7,781	7,781		100.0
Women's, girls', misses' leather footwear.....	61	7,781	6,396	82.2	82.2
Rubber footwear.....	34	5,265	56	1.1	.7
Hosiery, bags, other accessories.....	52	7,379	1,319	17.9	17.0
Other sales.....	5	1,312	10	.8	.1
CLEVELAND, OHIO					
All stores.....	21				
Sales.....		\$2,245,000			
Commodity coverage.....		94.5 percent			
Total analyzed.....	14	2,122	2,122		100.0
Women's, girls', misses' leather footwear.....	14	2,122	1,708	80.5	80.5
Rubber footwear.....	10	1,231	30	2.4	1.4
Hosiery, bags, other accessories.....	9	1,832	385	19.9	17.2
Other sales.....	3	604	19	3.1	.9
DETROIT, MICH.					
All stores.....	39				
Sales.....		\$3,892,000			
Commodity coverage.....		77.4 percent			
Total analyzed.....	20	\$3,006	\$3,006		100.0
Women's, girls', misses' leather footwear.....	20	3,006	2,331	77.5	77.5
Rubber footwear.....	10	1,562	20	1.3	.7
Hosiery, bags, other accessories.....	18	2,809	655	23.3	21.8
LOS ANGELES, CALIF.					
All stores.....	59				
Sales.....		\$4,520,000			
Commodity coverage.....		91.7 percent			
Total analyzed.....	39	4,147	4,147		100.0
Women's, girls', misses' leather footwear.....	39	4,147	3,417	82.4	82.4
Rubber footwear.....	10	1,177	4	.3	.1
Hosiery, bags, other accessories.....	30	3,765	721	19.2	17.4
Other sales.....	7	1,052	5	.5	.1
MILWAUKEE, WIS.					
All stores.....	13				
Sales.....		\$1,440,000			
Commodity coverage.....		96.0 percent			
Total analyzed.....	13	1,383	1,383		100.0
Women's, girls', misses' leather footwear.....	13	1,383	1,199	86.7	86.7
Rubber footwear.....	6	484	5	1.0	.4
Hosiery, bags, other accessories.....	9	1,102	179	16.2	12.9
NEW YORK, N. Y.					
All stores.....	276				
Sales.....		\$20,729,000			
Commodity coverage.....		82.0 percent			
Total analyzed.....	160	17,008	17,008		100.0
Women's, girls', misses' leather footwear.....	160	17,008	14,467	85.1	85.1
Rubber footwear.....	117	12,207	169	1.4	1.0
Hosiery, bags, other accessories.....	117	15,027	2,318	15.4	13.6
Other sales.....	16	1,316	54	4.1	.3
PHILADELPHIA, PA.					
All stores.....	49				
Sales.....		\$2,584,000			
Commodity coverage.....		87.3 percent			
Total analyzed.....	25	2,239	2,239		100.0
Women's, girls', misses' leather footwear.....	25	2,239	1,852	82.7	82.7
Rubber footwear.....	20	1,998	28	1.4	1.3
Hosiery, bags, other accessories.....	19	1,966	336	17.1	15.0
Other sales.....	2	(x)	23	(x)	1.0

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

\* Withheld to avoid disclosure.

## CENSUS OF BUSINESS

## WOMEN'S SHOE STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>PITTSBURGH, PA.</b>  All stores..... 22 Sales..... \$1,744,000 Commodity coverage..... 91.8 percent  Total analyzed.....	15	\$1,598	\$1,598	100.0		<b>SAN FRANCISCO, CALIF.</b>  All stores..... 19 Sales..... \$2,854,000 Commodity coverage..... 99.1 percent  Total analyzed.....	16	\$2,630	\$2,630	100.0	
Women's, girls', misses' leather footwear.....	15	1,598	1,598	85.6	85.6	Women's, girls', misses' leather footwear.....	16	2,630	2,207	83.9	83.9
Rubber footwear.....	11	1,054	8	.8	.5	Rubber footwear.....	7	865	9	1.0	.4
Hosiery, bags, other accessories.....	10	1,347	222	16.2	13.9	Hosiery, bags, other accessories.....	13	2,305	408	17.7	15.5
						Other sales.....	3	384	6	1.6	.2
<b>ST. LOUIS, MO.</b>  All stores..... 35 Sales..... \$2,053,000 Commodity coverage..... 86.6 percent  Total analyzed.....	27	1,778	1,778	100.0		<b>WASHINGTON, D. C.</b> (See District of Columbia, page 298)					
Women's, girls', misses' leather footwear.....	27	1,778	1,800	90.0	90.0						
Rubber footwear.....	5	227	3	1.3	.2						
Hosiery, bags, other accessories.....	14	1,010	171	16.9	9.6						
Other sales.....	1	(x)	4	(x)	.2						

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

# RETAIL TRADE:1939

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## FAMILY SHOE STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A			Number	Sales of such stores	Amount reported	Percent column A	
BALTIMORE, MD.						DETROIT, MICH.					
All stores.....						All stores.....					
Sales.....						Sales.....					
Commodity coverage.....						Commodity coverage.....					
Total analyzed.....	37	\$2,089	\$2,089		100.0	Total analyzed.....	74	\$4,463	\$4,463		100.0
Men's, boys', youths' leather footwear.....	37	2,089	615	29.4	29.4	Men's, boys', youths' leather footwear.....	74	4,463	1,312	29.4	29.4
Women's, girls', misses' leather footwear.....	37	2,089	1,243	59.5	59.5	Women's, girls', misses' leather footwear.....	74	4,463	2,475	55.4	55.4
Rubber footwear.....	53	1,242	81	6.5	3.9	Rubber footwear.....	69	2,508	159	6.3	3.8
Hosiery, bags, other accessories.....	50	1,906	160	7.8	7.2	Hosiery, bags, other accessories.....	53	3,789	392	10.5	8.8
						Other sales.....	29	1,937	125	6.5	2.8
BOSTON, MASS.						LOS ANGELES, CALIF.					
All stores.....						All stores.....					
Sales.....						Sales.....					
Commodity coverage.....						Commodity coverage.....					
Total analyzed.....	41	2,995	2,995		100.0	Total analyzed.....	116	6,190	6,190		100.0
Men's, boys', youths' leather footwear.....	41	2,995	895	29.9	29.9	Men's, boys', youths' leather footwear.....	116	6,190	2,318	37.4	37.4
Women's, girls', misses' leather footwear.....	41	2,995	1,757	58.0	58.0	Women's, girls', misses' leather footwear.....	116	6,190	3,111	50.3	50.3
Rubber footwear.....	37	2,719	115	4.2	3.8	Rubber footwear.....	96	4,833	254	5.3	4.1
Hosiery, bags, other accessories.....	24	2,006	206	10.3	6.9	Hosiery, bags, other accessories.....	80	5,185	444	8.6	7.2
Other sales.....	16	1,469	42	2.9	1.4	Other sales.....	16	2,010	65	8.1	1.0
BUFFALO, N. Y.						MILWAUKEE, WIS.					
All stores.....						All stores.....					
Sales.....						Sales.....					
Commodity coverage.....						Commodity coverage.....					
Total analyzed.....	31	1,720	1,720		100.0	Total analyzed.....	49	2,286	2,286		100.0
Men's, boys', youths' leather footwear.....	31	1,720	488	27.2	27.2	Men's, boys', youths' leather footwear.....	49	2,286	797	34.9	34.9
Women's, girls', misses' leather footwear.....	31	1,720	889	50.5	50.5	Women's, girls', misses' leather footwear.....	49	2,286	1,254	54.0	54.0
Rubber footwear.....	27	1,453	202	13.9	11.8	Rubber footwear.....	47	2,063	147	7.1	6.4
Hosiery, bags, other accessories.....	25	1,648	170	10.3	9.9	Hosiery, bags, other accessories.....	28	1,583	77	4.9	3.4
Other sales.....	7	312	11	3.5	.8	Other sales.....	6	583	31	5.5	1.3
CHICAGO, ILL.						NEW YORK, N. Y.					
All stores.....						All stores.....					
Sales.....						Sales.....					
Commodity coverage.....						Commodity coverage.....					
Total analyzed.....	196	10,001	10,001		100.0	Total analyzed.....	321	22,542	22,542		100.0
Men's, boys', youths' leather footwear.....	196	10,001	2,778	27.8	27.8	Men's, boys', youths' leather footwear.....	321	22,542	7,389	32.8	32.8
Women's, girls', misses' leather footwear.....	196	10,001	5,698	57.0	57.0	Women's, girls', misses' leather footwear.....	321	22,542	11,010	48.8	48.8
Rubber footwear.....	145	8,915	271	3.0	2.7	Rubber footwear.....	278	17,240	515	3.0	2.3
Hosiery, bags, other accessories.....	151	8,410	1,068	12.7	10.7	Hosiery, bags, other accessories.....	218	15,796	3,415	18.2	15.2
Other sales.....	58	3,261	186	5.7	1.8	Other sales.....	63	4,842	213	4.4	.9
CLEVELAND, OHIO						PHILADELPHIA, PA.					
All stores.....						All stores.....					
Sales.....						Sales.....					
Commodity coverage.....						Commodity coverage.....					
Total analyzed.....	107	3,633	3,633		100.0	Total analyzed.....	78	6,194	6,194		100.0
Men's, boys', youths' leather footwear.....	107	3,633	1,144	31.5	31.5	Men's, boys', youths' leather footwear.....	78	6,194	1,604	29.1	29.1
Women's, girls', misses' leather footwear.....	107	3,633	2,013	55.4	55.4	Women's, girls', misses' leather footwear.....	78	6,194	3,554	57.4	57.4
Rubber footwear.....	103	2,894	210	7.3	5.8	Rubber footwear.....	69	5,541	171	5.1	2.8
Hosiery, bags, other accessories.....	76	2,928	194	6.6	5.3	Hosiery, bags, other accessories.....	43	4,864	591	12.2	9.5
Other sales.....	22	1,524	72	4.7	2.0	Other sales.....	30	2,319	74	3.2	1.1

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.



## CENSUS OF BUSINESS

## FAMILY SHOE STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>PITTSBURGH, PA.</b> All stores..... 88 Sales..... \$3,083,000 Commodity coverage..... 47.8 percent Total analyzed.....	29	\$1,478	\$1,478	100.0	
Men's, boys', youths' leather footwear.....	29	1,478	539	36.5	36.5
Women's, girls', misses' leather footwear.....	29	1,478	768	51.9	51.9
Rubber footwear.....	27	1,104	72	6.5	4.9
Hosiery, bags, other accessories.....	23	1,221	90	7.4	5.1
Other sales.....	4	223	9	4.0	.6
<b>ST. LOUIS, MO.</b> All stores..... 166 Sales..... \$2,739,000 Commodity coverage..... 50.5 percent Total analyzed.....	35	1,384	1,384	100.0	
Men's, boys', youths' leather footwear.....	35	1,384	570	41.2	41.2
Women's, girls', misses' leather footwear.....	35	1,384	698	50.3	50.3
Rubber footwear.....	30	1,238	43	3.5	3.1
Hosiery, bags, other accessories.....	22	881	47	5.3	3.4
Other sales.....	4	303	28	9.2	2.0
<b>SAN FRANCISCO, CALIF.</b> All stores..... 90 Sales..... \$4,164,000 Commodity coverage..... 72.4 percent Total analyzed.....	30	\$3,014	\$3,014	100.0	
Men's, boys', youths' leather footwear.....	30	3,014	1,079	35.8	35.8
Women's, girls', misses' leather footwear.....	30	3,014	1,450	48.1	48.1
Rubber footwear.....	30	3,014	120	4.0	4.0
Hosiery, bags, other accessories.....	28	2,979	319	10.7	10.6
Other sales.....	2	(x)	46	(x)	1.5
<b>WASHINGTON, D. C.</b> (See District of Columbia, page 302)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

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MEN'S-BOYS' FURNISHINGS, HAT STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	5,924	\$106,801	4,552	8,553	6,933	1,920	\$10,868	\$10,160	\$708	\$29,864
<b>GEOGRAPHIC DIVISIONS:</b>										
New England	518	8,789	391	744	521	223	827	750	77	2,179
Middle Atlantic	2,670	52,822	2,093	4,030	3,419	611	5,564	5,512	252	14,983
East North Central	1,306	23,852	984	2,074	1,451	623	2,411	2,191	220	6,580
West North Central	254	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic	386	6,355	310	515	399	117	550	494	56	1,571
East South Central	109	2,328	84	190	152	38	185	171	14	505
West South Central	161	3,305	122	284	229	55	281	263	18	750
Mountain	59	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	462	6,995	415	582	455	127	658	601	57	2,287
<b>New England:</b>										
Maine	24	275	22	24	15	9	21	20	1	103
New Hampshire	18	214	13	15	12	3	18	17	1	65
Vermont	5	42	6	1	1	—	1	1	—	22
Massachusetts	303	5,368	209	485	347	138	564	515	49	1,521
Rhode Island	70	1,258	54	102	76	26	112	102	10	276
Connecticut	100	1,624	87	117	70	47	111	94	17	392
<b>Middle Atlantic:</b>										
New York	1,567	35,945	1,120	2,658	2,352	306	4,072	3,831	141	9,449
New Jersey	359	7,689	290	558	455	123	849	805	44	1,948
Pennsylvania	744	10,988	683	814	632	182	845	778	67	3,583
<b>East North Central:</b>										
Ohio	328	5,519	252	485	340	145	561	520	41	1,471
Indiana	66	1,562	75	120	84	36	130	117	13	371
Illinois	550	10,154	406	848	618	230	1,005	921	84	2,677
Michigan	261	5,479	188	455	312	144	582	500	62	1,305
Wisconsin	83	1,358	65	165	97	68	153	133	20	456
<b>West North Central:</b>										
Minnesota	69	1,011	51	109	77	32	97	89	8	307
Iowa	38	395	37	30	21	9	29	28	3	139
Missouri	98	1,702	64	170	114	56	168	158	12	372
North Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	4	80	4	1	1	—	1	1	—	11
Nebraska	20	227	19	18	14	4	17	15	2	74
Kansas	23	206	21	22	16	6	13	12	1	68
<b>South Atlantic:</b>										
Delaware	18	255	12	21	12	9	16	14	2	66
Maryland	110	1,394	98	117	90	27	115	108	7	307
District of Columbia	72	1,480	57	100	77	23	122	114	8	403
Virginia	40	887	25	84	71	13	89	84	5	189
West Virginia	19	320	16	34	27	7	30	27	3	99
North Carolina	28	345	27	28	20	8	23	20	3	80
South Carolina	14	228	9	27	20	7	27	26	1	52
Georgia	32	712	18	57	43	14	56	52	4	137
Florida	55	714	50	48	39	9	52	49	3	238
<b>East South Central:</b>										
Kentucky	34	533	30	39	30	9	38	36	2	156
Tennessee	55	907	25	60	64	16	72	68	6	166
Alabama	26	642	17	54	43	11	59	54	5	113
Mississippi	13	246	12	17	15	2	16	15	1	80
<b>West South Central:</b>										
Arkansas	10	195	8	14	14	—	14	14	—	48
Louisiana	40	966	27	78	66	12	79	74	5	188
Oklahoma	18	330	13	37	24	13	32	29	3	51
Texas	93	1,814	74	155	125	30	156	146	10	485
<b>Mountain:</b>										
Montana	8	78	9	4	2	2	2	1	1	44
Idaho	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	3	43	3	2	2	—	3	3	—	26
Colorado	25	395	21	41	32	9	48	44	4	96
New Mexico	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah	11	516	10	26	18	8	25	22	3	87
Nevada	6	51	7	—	—	—	—	—	—	52
<b>Pacific:</b>										
Washington	72	837	62	75	56	19	83	77	6	375
Oregon	24	371	16	40	33	7	45	43	2	110
California	366	5,787	335	467	368	101	550	481	49	1,782

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

MEN'S-BOYS' CLOTHING STORES (AND FURNISHINGS)  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL <sup>1</sup>	15,577	\$884,511	13,194	57,780	49,314	8,416	\$80,382	\$76,951	\$5,431	\$194,671
<b>GEOGRAPHIC DIVISIONS:</b>										
New England	1,432	59,792	1,019	5,808	4,747	881	7,949	7,810	339	16,738
Middle Atlantic	4,191	199,892	3,455	15,769	14,033	1,678	24,237	23,520	717	55,299
East North Central	3,359	142,544	2,899	12,719	10,372	2,347	17,227	16,235	992	39,833
West North Central	1,687	56,871	1,645	4,981	4,064	897	5,978	5,672	306	19,728
South Atlantic	1,637	87,246	1,238	6,202	5,439	763	8,116	7,881	235	18,537
East South Central	587	25,509	501	2,576	2,234	342	2,970	2,887	103	7,116
West South Central	857	37,631	758	3,603	3,222	381	4,472	4,350	122	11,596
Mountain	478	15,265	441	1,180	965	195	1,658	1,553	85	5,928
Pacific	1,377	59,912	1,249	5,182	4,228	954	7,804	7,292	512	19,953
<b>New England:</b>										
Maine	198	5,564	149	465	391	72	583	558	25	2,130
New Hampshire	123	3,340	113	287	245	44	340	325	15	1,098
Vermont	75	2,022	65	164	142	22	179	172	7	839
Massachusetts	624	31,170	401	3,130	2,856	494	4,808	4,402	206	7,817
Rhode Island	79	4,069	55	575	291	84	479	446	33	985
Connecticut	335	13,827	236	1,189	1,044	145	1,780	1,727	53	3,919
<b>Middle Atlantic:</b>										
New York	2,154	121,029	1,871	9,543	8,711	832	15,442	15,082	360	31,579
New Jersey	586	24,919	414	1,710	1,533	177	2,733	2,694	89	8,714
Pennsylvania	1,451	52,944	1,370	4,456	3,789	667	6,012	5,744	268	17,006
<b>East North Central:</b>										
Ohio	857	40,061	710	3,642	2,957	685	4,751	4,474	277	9,809
Indiana	431	15,572	400	1,482	1,144	338	1,684	1,572	112	4,652
Illinois	951	40,784	854	3,592	2,983	609	5,103	4,812	291	11,976
Michigan	887	30,083	589	2,599	2,185	414	3,786	3,552	204	8,275
Wisconsin	433	16,024	386	1,404	1,145	261	1,953	1,845	108	5,141
<b>West North Central:</b>										
Minnesota	597	15,009	399	1,258	1,025	233	1,607	1,504	103	5,160
Iowa	422	14,097	445	1,243	995	248	1,407	1,354	73	5,017
Missouri	502	12,375	287	1,148	940	208	1,468	1,400	68	5,717
North Dakota <sup>2</sup>	81	2,391	79	177	157	20	255	229	7	924
South Dakota	85	2,127	71	182	159	23	258	231	7	820
Nebraska	155	4,274	148	369	311	58	421	402	19	1,807
Kansas	227	6,800	236	804	497	107	602	572	30	2,483
<b>South Atlantic:</b>										
Delaware	58	2,323	43	199	173	26	291	278	13	652
Maryland	233	8,459	214	777	679	98	990	950	40	2,237
District of Columbia	96	7,790	86	639	562	77	1,039	1,036	33	1,584
Virginia	282	10,312	174	1,029	924	105	1,522	1,295	29	2,897
West Virginia	187	7,047	144	655	571	84	863	858	27	2,283
North Carolina	245	9,347	196	825	700	125	1,006	970	36	2,640
South Carolina	133	4,440	109	391	331	60	430	411	19	967
Georgia	170	8,777	131	887	795	94	1,062	1,065	27	2,370
Florida	255	8,771	162	802	706	96	1,033	1,002	31	2,917
<b>East South Central:</b>										
Kentucky	198	9,685	178	1,080	880	170	1,231	1,178	55	2,771
Tennessee	187	8,751	159	875	774	101	1,020	989	31	2,350
Alabama	125	4,441	105	429	396	43	461	449	12	1,241
Mississippi	81	2,854	59	242	214	28	258	251	7	724
<b>West South Central:</b>										
Arkansas	70	2,282	59	214	179	35	229	220	9	831
Louisiana	122	6,061	101	547	513	34	665	655	10	1,455
Oklahoma	171	7,013	143	687	598	101	885	850	35	2,294
Texas	494	22,295	453	2,155	1,944	211	2,693	2,625	68	7,036
<b>Mountain:</b>										
Montana	92	3,258	92	219	184	35	340	324	16	1,412
Idaho <sup>2</sup>	56	1,988	44	135	118	17	229	222	7	787
Wyoming	50	1,331	50	87	89	18	109	102	7	625
Colorado	129	4,040	124	336	283	53	444	419	25	1,463
New Mexico <sup>2</sup>	31	1,071	31	70	62	8	96	93	3	367
Arizona <sup>2</sup>	44	1,189	41	99	83	16	131	125	6	427
Utah	57	1,968	45	178	140	36	219	204	15	813
Nevada	19	562	14	38	26	12	70	64	8	212
<b>Pacific:</b>										
Washington	216	8,398	174	726	589	157	1,133	1,042	91	3,144
Oregon	148	5,538	131	406	338	70	578	547	29	2,064
California	1,013	45,928	944	4,050	3,323	727	6,095	5,705	392	14,725

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

<sup>1</sup> The sums of the State figures differ from the United States totals because of including, to avoid disclosure, men's-boys' furnishings stores in certain State figures as indicated, but not in the United States totals.

<sup>2</sup> Includes 2 men's-boys' furnishings stores.

# RETAIL TRADE: 1939

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FAMILY CLOTHING STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	10,053	\$429,454	8,317	56,334	44,583	11,951	\$58,478	\$54,595	\$5,883	\$106,800
<b>GEOGRAPHIC DIVISIONS:</b>										
New England:	752	26,218	561	3,243	2,485	758	3,206	2,978	228	6,342
Middle Atlantic:	2,115	95,541	1,758	11,689	10,139	1,550	14,207	13,589	618	22,138
East North Central:	1,886	86,895	1,273	12,048	9,370	2,678	12,882	11,768	1,114	18,109
West North Central:	869	42,227	778	5,824	4,473	1,351	6,100	5,682	418	11,050
South Atlantic:	1,833	63,056	1,507	8,822	6,311	2,511	7,516	6,944	572	17,618
East South Central:	940	28,831	840	3,846	2,767	1,079	2,845	2,621	224	8,174
West South Central:	1,015	44,212	866	5,870	4,701	1,169	5,224	4,974	250	12,044
Mountain:	297	12,045	245	1,560	1,188	377	1,684	1,541	143	3,741
Pacific:	566	30,429	509	3,832	2,954	878	4,814	4,498	316	7,584
<b>New England:</b>										
Maine:	101	2,612	90	320	263	57	284	263	21	698
New Hampshire:	55	1,739	41	220	188	34	223	215	8	542
Vermont:	40	1,114	37	119	90	29	93	87	6	424
Massachusetts:	349	12,231	242	1,531	1,173	358	1,502	1,391	111	2,615
Rhode Island:	54	1,759	46	207	144	63	198	180	18	462
Connecticut:	133	6,763	105	846	629	217	908	842	66	1,401
<b>Middle Atlantic:</b>										
New York:	913	63,090	745	7,781	6,984	797	10,289	9,911	358	12,483
New Jersey:	345	9,170	281	895	771	124	1,061	1,011	50	2,571
Pennsylvania:	857	23,281	712	3,013	2,384	629	2,877	2,687	210	7,084
<b>East North Central:</b>										
Ohio:	453	22,407	337	3,354	2,599	755	3,494	3,182	312	3,683
Indiana:	258	10,614	170	1,488	1,175	313	1,486	1,378	108	2,240
Illinois:	499	36,255	369	5,126	3,857	1,269	5,850	5,287	563	7,439
Michigan:	340	11,000	273	1,447	1,265	182	1,418	1,350	68	3,288
Wisconsin:	159	4,618	125	633	474	159	634	591	43	1,259
<b>West North Central:</b>										
Minnesota:	169	10,367	166	1,317	1,016	301	1,473	1,315	158	2,637
Iowa:	143	4,719	128	685	535	150	660	633	47	1,330
Missouri:	302	17,715	239	2,359	1,929	430	2,640	2,500	140	4,045
North Dakota:	20	390	17	37	31	6	37	35	2	141
South Dakota:	32	470	35	54	38	16	43	39	4	187
Nebraska:	75	4,318	69	588	481	107	704	668	36	1,419
Kansas:	128	4,249	126	584	443	141	523	492	31	1,291
<b>South Atlantic:</b>										
Delaware:	21	620	15	74	54	20	71	65	6	183
Maryland:	202	10,554	185	1,508	1,099	407	1,562	1,403	159	1,936
District of Columbia:	70	5,545	57	601	519	82	906	866	40	868
Virginia:	257	9,021	199	1,198	981	217	1,090	1,044	46	2,743
West Virginia:	225	6,349	175	822	665	159	759	712	47	1,942
North Carolina:	378	9,811	312	1,491	964	527	967	863	104	3,241
South Carolina:	158	4,068	123	649	418	233	395	358	37	995
Georgia:	272	9,521	258	1,317	872	445	892	809	83	2,953
Florida:	254	7,759	183	964	743	221	874	824	50	2,787
<b>East South Central:</b>										
Kentucky:	219	8,187	197	701	538	163	542	494	48	1,977
Tennessee:	274	8,057	242	1,069	719	350	769	705	64	2,101
Alabama:	249	9,276	227	1,330	1,030	300	1,099	1,027	72	2,439
Mississippi:	198	5,511	174	748	480	268	435	395	40	1,657
<b>West South Central:</b>										
Arkansas:	154	4,346	133	571	383	188	391	354	37	1,496
Louisiana:	194	9,602	158	1,259	1,124	135	1,137	1,102	35	2,067
Oklahoma:	158	8,486	145	822	650	172	711	659	52	1,855
Texas:	509	23,828	435	3,218	2,544	674	2,985	2,859	126	6,626
<b>Mountain:</b>										
Montana:	31	1,270	27	168	120	48	178	169	9	395
Idaho:	19	663	9	86	60	26	89	76	13	241
Wyoming:	20	422	16	41	35	6	31	28	3	167
Colorado:	90	4,413	79	621	477	144	715	653	62	1,345
New Mexico:	43	1,596	35	190	149	41	177	165	12	555
Arizona:	55	1,915	50	236	180	56	244	224	20	586
Utah:	30	1,558	21	197	149	48	231	209	22	389
Nevada:	9	252	8	21	15	6	19	17	2	83
<b>Pacific:</b>										
Washington:	81	2,959	74	354	295	59	451	419	32	829
Oregon:	52	2,112	42	251	210	41	285	271	14	671
California:	433	25,378	395	3,227	2,449	778	4,078	3,808	270	6,084

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

WOMEN'S READY-TO-WEAR STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	25,820	\$1,009,494	20,711	133,586	108,481	27,105	\$132,674	\$122,747	\$9,927	\$127,752
<b>GEOGRAPHIC DIVISIONS:</b>										
New England	2,001	84,401	1,515	11,452	9,098	2,354	11,512	10,640	872	10,535
Middle Atlantic	7,550	333,355	6,418	39,820	32,792	7,028	45,172	42,264	2,908	40,248
East North Central	5,100	205,886	3,733	28,942	21,904	7,038	26,982	24,406	2,576	24,240
West North Central	2,410	84,215	1,973	12,780	9,808	2,972	11,046	10,153	893	11,104
South Atlantic	2,538	93,053	1,873	12,420	9,983	2,437	11,205	10,380	823	12,304
East South Central	929	35,708	720	5,176	4,197	979	4,162	3,891	271	4,633
West South Central	1,510	57,188	1,177	7,818	6,458	1,360	6,528	6,139	390	8,010
Mountain	826	19,960	738	2,488	1,958	530	2,318	2,134	184	3,248
Pacific	2,958	95,781	2,566	12,700	10,287	2,413	13,761	12,741	1,010	13,432
<b>New England:</b>										
Maine	180	5,494	182	750	614	136	724	674	50	1,078
New Hampshire	131	3,522	113	487	354	133	575	536	39	810
Vermont	86	1,823	86	218	183	35	166	155	11	413
Massachusetts	1,067	47,272	757	6,542	5,247	1,295	6,692	6,228	466	5,592
Rhode Island	133	8,742	80	1,195	888	307	1,202	1,093	109	755
Connecticut	424	17,548	517	2,290	1,852	438	2,555	2,156	197	2,109
<b>Middle Atlantic:</b>										
New York	4,054	218,212	3,592	24,502	21,204	3,298	31,285	29,697	1,588	24,432
New Jersey	1,133	35,021	910	3,919	3,275	644	3,947	3,588	409	4,590
Pennsylvania	2,363	62,122	2,116	11,399	8,613	2,786	9,930	9,029	901	11,424
<b>East North Central:</b>										
Ohio	1,042	48,791	706	7,197	5,695	1,502	6,597	6,084	513	5,155
Indiana	571	20,373	412	2,918	2,285	633	2,548	2,364	184	2,548
Illinois	1,868	68,468	1,455	9,313	6,885	2,428	8,892	7,983	909	8,501
Michigan	997	47,273	697	6,553	4,802	1,751	6,084	5,454	630	5,390
Wisconsin	612	20,961	465	3,161	2,287	874	2,861	2,521	340	2,646
<b>West North Central:</b>										
Minnesota	493	18,945	425	3,048	2,308	740	2,605	2,577	228	2,464
Iowa	487	13,931	353	2,102	1,585	517	1,595	1,452	143	2,085
Missouri	672	32,510	546	4,676	3,743	933	4,382	4,065	317	3,405
North Dakota	96	2,840	72	454	308	146	553	316	37	492
South Dakota	121	2,554	94	391	300	91	322	259	23	487
Nebraska	232	7,007	200	1,099	870	229	908	845	65	1,090
Kansas	339	6,429	283	1,020	718	304	681	601	80	1,081
<b>South Atlantic:</b>										
Delaware	52	3,165	41	417	339	78	465	437	28	571
Maryland	329	11,174	255	1,600	1,222	378	1,474	1,356	118	1,215
District of Columbia	166	13,452	116	2,034	1,480	554	2,137	1,924	213	1,414
Virginia	296	11,530	203	1,559	1,282	277	1,208	1,116	92	1,420
West Virginia	251	8,880	183	1,105	897	208	987	926	61	1,240
North Carolina	389	11,515	283	1,621	1,242	379	1,274	1,169	105	1,620
South Carolina	180	5,421	136	693	562	131	559	505	34	507
Georgia	317	12,640	231	1,759	1,540	219	1,547	1,442	105	1,578
Florida	546	15,475	415	1,632	1,439	193	1,574	1,505	69	2,539
<b>East South Central:</b>										
Kentucky	277	11,473	227	1,780	1,440	340	1,497	1,388	109	1,495
Tennessee	256	12,530	189	1,758	1,442	316	1,470	1,387	83	1,412
Alabama	218	6,855	185	964	776	188	710	665	47	949
Mississippi	178	4,850	139	674	539	135	495	453	32	777
<b>West South Central:</b>										
Arkansas	169	3,671	138	485	371	114	354	343	31	636
Louisiana	235	11,587	180	1,571	1,323	248	1,258	1,184	74	1,284
Oklahoma	294	9,421	241	1,321	1,061	260	1,141	1,061	80	1,577
Texas	822	32,507	638	4,441	3,701	740	3,775	3,570	205	4,535
<b>Mountain:</b>										
Montana	136	2,981	123	362	266	96	315	277	36	582
Idaho	110	2,180	97	277	207	70	218	198	20	374
Wyoming	82	1,378	76	152	119	33	118	107	11	271
Colorado	210	6,313	187	838	657	181	904	854	70	949
New Mexico	63	1,285	67	138	118	20	99	95	4	296
Arizona	63	1,464	50	156	123	33	139	128	11	225
Utah	121	5,285	96	441	369	72	389	387	22	400
Nevada	41	1,078	40	124	97	27	138	128	10	169
<b>Pacific:</b>										
Washington	584	12,509	321	1,619	1,265	354	1,688	1,513	175	1,513
Oregon	205	7,507	188	1,023	798	225	913	830	83	830
California	2,569	78,115	2,057	10,058	8,224	1,834	11,150	10,598	752	10,598

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

FURRIERS, FUR SHOPS  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	2,214	\$84,135	1,794	10,289	9,258	1,031	\$16,809	\$15,924	\$885	\$18,781
GEOGRAPHIC DIVISIONS:										
New England:										
Maine.....	231	11,632	149	1,402	1,258	144	2,231	2,125	108	2,182
Middle Atlantic:	826	32,087	733	3,110	2,789	321	5,749	5,437	312	6,850
East North Central:	494	22,722	365	2,616	2,328	288	4,184	3,981	293	5,770
West North Central:	167	7,685	122	1,105	1,020	85	1,551	1,505	48	1,581
South Atlantic:	80	3,607	65	550	528	24	537	527	10	749
East South Central:	34	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:	33	1,693	28	201	192	9	253	249	4	294
Mountain:	48	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:	301	11,144	256	1,108	979	129	1,779	1,683	98	2,675
New England:										
Maine.....	12	733	5	98	90	8	168	165	3	116
New Hampshire.....	3	108	1	9	6	3	14	12	2	21
Vermont.....	3	187	3	15	15	—	19	19	—	61
Massachusetts.....	137	7,498	85	941	837	104	1,494	1,415	79	1,348
Rhode Island.....	13	757	9	72	62	10	104	95	9	185
Connecticut.....	63	2,879	48	269	248	21	432	419	13	453
Middle Atlantic:										
New York.....	519	22,145	473	2,016	1,849	167	4,071	3,895	178	4,652
New Jersey.....	105	3,157	65	306	258	48	554	510	44	558
Pennsylvania.....	202	6,785	195	788	682	106	1,124	1,032	92	1,630
East North Central:										
Ohio.....	84	4,249	64	583	510	53	791	753	38	652
Indiana.....	31	1,675	14	229	211	18	355	322	13	272
Illinois.....	197	8,969	188	925	781	144	1,644	1,450	194	1,361
Michigan.....	83	4,598	64	512	476	36	848	822	28	844
Wisconsin.....	99	3,131	65	387	350	37	588	544	22	641
West North Central:										
Minnesota.....	71	3,228	60	420	380	40	678	645	31	608
Iowa.....	55	1,622	20	250	232	18	322	315	7	342
Missouri.....	24	1,877	12	263	258	5	355	352	3	411
North Dakota.....	10	502	11	47	39	8	49	45	4	44
South Dakota.....	5	169	2	27	27	—	37	37	—	34
Nebraska.....	18	363	12	71	60	11	80	78	2	119
Kansas.....	6	124	5	27	24	3	32	31	1	25
South Atlantic:										
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	25	981	25	100	90	10	132	129	3	223
District of Columbia.....	14	1,525	10	108	106	2	214	213	1	214
Virginia.....	13	489	7	65	63	2	94	93	1	128
West Virginia.....	9	216	6	26	22	4	30	27	3	65
North Carolina.....	4	140	6	9	6	3	6	5	1	25
South Carolina.....	3	53	3	11	10	1	13	13	(1)	11
Georgia.....	8	374	4	29	27	2	39	38	1	78
Florida.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
East South Central:										
Kentucky.....	14	383	14	47	41	6	62	60	2	79
Tennessee.....	15	582	11	75	73	2	106	105	1	78
Alabama.....	4	252	3	28	26	2	55	54	1	41
Mississippi.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:										
Arkansas.....	3	144	3	23	20	3	19	18	1	23
Louisiana.....	5	233	3	35	34	1	27	26	1	39
Oklahoma.....	6	281	5	30	30	—	37	37	—	36
Texas.....	19	1,035	17	113	108	5	170	168	2	196
Mountain:										
Montana.....	11	544	10	49	48	3	59	58	1	112
Idaho.....	4	76	3	13	10	3	11	10	1	9
Wyoming.....	3	46	3	8	8	—	8	8	—	19
Colorado.....	18	1,272	18	138	129	9	174	166	8	229
New Mexico.....	—	—	—	—	—	—	—	—	—	—
Arizona.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	8	570	3	35	31	4	66	65	1	87
Nevada.....	3	15	2	2	1	1	3	2	1	1
Pacific:										
Washington.....	55	1,788	41	299	275	24	458	439	17	474
Oregon.....	17	600	12	61	55	6	91	87	4	158
California.....	231	8,756	183	748	649	99	1,232	1,157	75	2,043

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Less than \$500.

## CENSUS OF BUSINESS

## MILLINERY STORES

TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	10,799	\$118,888	7,472	23,559	17,264	6,295	\$18,888	\$18,842	\$2,246	\$5,023
GEOGRAPHIC DIVISIONS:										
New England	897	9,675	611	1,910	1,314	596	1,429	1,225	204	425
Middle Atlantic	3,686	38,428	3,057	6,722	5,177	1,545	5,903	5,256	647	1,975
East North Central	2,612	26,861	1,852	5,764	3,881	1,883	4,298	3,674	624	855
West North Central	984	10,040	539	2,289	1,553	736	1,658	1,446	213	347
South Atlantic	876	11,084	529	2,108	1,660	448	1,692	1,536	156	515
East South Central	332	4,247	176	846	636	210	859	591	88	101
West South Central	480	7,949	242	1,593	1,281	312	1,232	1,142	90	541
Mountain	184	1,886	105	578	270	108	282	239	43	74
Pacific	788	10,606	561	1,949	1,492	457	1,734	1,533	201	410
New England:										
Maine	87	418	56	79	45	34	50	41	9	37
New Hampshire	41	359	28	63	41	22	46	38	8	31
Vermont	21	82	20	8	4	4	3	3	1	5
Massachusetts	524	5,585	336	1,196	806	390	862	729	133	234
Rhode Island	84	906	63	170	107	63	120	101	19	34
Connecticut	180	2,337	108	394	311	83	347	318	34	84
Middle Atlantic:										
New York	2,307	23,369	2,050	4,219	3,355	864	4,016	3,610	406	1,327
New Jersey	473	4,576	360	818	593	225	648	551	97	206
Pennsylvania	866	8,483	647	1,685	1,259	426	1,259	1,095	144	440
East North Central:										
Ohio	574	6,292	338	1,331	934	397	1,008	872	134	142
Indiana	313	2,646	198	552	365	187	877	525	52	82
Illinois	949	9,372	644	2,178	1,532	646	1,592	1,306	286	290
Michigan	458	5,189	275	996	610	166	621	521	71	211
Wisconsin	324	3,185	197	707	440	267	502	421	81	110
West North Central:										
Minnesota	216	2,696	140	571	404	167	445	392	53	96
Iowa	194	1,557	94	365	227	138	236	166	58	55
Missouri	296	3,485	175	804	574	230	602	530	72	118
North Dakota	20	177	6	44	24	20	29	23	6	3
South Dakota	34	259	22	54	29	25	25	25	7	9
Nebraska	90	1,018	56	225	155	72	169	148	21	26
Kansas	132	969	66	226	142	84	146	130	16	40
South Atlantic:										
Delaware	30	362	19	69	50	19	56	49	7	17
Maryland	119	1,234	91	258	194	62	198	178	20	56
District of Columbia	76	1,815	51	293	250	33	297	272	15	56
Virginia	102	1,474	51	299	220	69	229	208	26	62
West Virginia	70	782	32	160	115	45	111	97	14	34
North Carolina	123	1,459	65	316	229	87	214	162	22	58
South Carolina	87	611	34	128	94	34	81	71	10	9
Georgia	138	1,791	71	349	280	69	287	256	31	69
Florida	151	1,896	118	258	228	30	229	218	11	152
East South Central:										
Kentucky	115	1,110	82	215	148	67	169	146	23	24
Tennessee	104	1,858	46	358	281	77	297	269	28	53
Alabama	76	897	32	188	136	52	136	122	14	55
Mississippi	37	382	16	85	71	14	57	54	5	9
West South Central:										
Arkansas	48	486	31	101	72	29	71	65	6	23
Louisiana	57	1,440	18	247	213	34	204	183	11	50
Oklahoma	86	1,189	38	301	215	86	201	163	16	42
Texas	289	4,834	155	944	781	163	756	701	55	246
Mountain:										
Montana	34	352	16	61	40	21	51	45	8	14
Idaho	24	133	15	31	17	14	19	13	6	4
Wyoming	12	60	10	10	5	5	5	4	1	5
Colorado	66	663	50	131	104	27	96	87	9	43
New Mexico	5	24	4	5	3	2	4	3	1	1
Arizona	16	250	3	42	32	10	37	31	6	2
Utah	24	402	7	92	64	28	65	54	11	7
Nevada	3	32	---	8	5	1	5	4	1	---
Pacific:										
Washington	101	1,425	42	295	209	84	250	215	35	37
Oregon	63	885	35	186	137	19	150	142	8	26
California	624	8,296	484	1,470	1,116	354	1,334	1,176	158	547

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

# RETAIL TRADE:1939

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CORSET AND LINGERIE SHOPS  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	<b>2,338</b>	<b>\$27,938</b>	<b>2,111</b>	<b>5,254</b>	<b>2,611</b>	<b>643</b>	<b>\$3,077</b>	<b>\$2,888</b>	<b>\$209</b>	<b>\$8,285</b>
<b>GEOGRAPHIC DIVISIONS:</b>										
New England	237	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic	1,182	15,552	980	1,584	1,385	179	1,683	1,616	77	5,669
East North Central	455	4,555	433	608	438	170	454	404	50	911
West North Central	90	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic	105	1,470	85	175	134	41	143	131	12	282
East South Central	25	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central	43	442	49	45	37	8	33	32	1	92
Mountain	42	221	44	27	15	14	13	11	2	47
Pacific	219	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>New England:</b>										
Maine	17	160	14	24	9	15	13	9	4	30
New Hampshire	17	111	18	10	9	1	7	7	(1)	29
Vermont	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	130	1,582	111	217	178	41	256	223	13	516
Rhode Island	21	173	19	28	22	6	25	23	2	30
Connecticut	48	710	47	86	59	7	66	63	5	174
<b>Middle Atlantic:</b>										
New York	636	11,884	714	1,195	1,085	100	1,361	1,318	45	2,744
New Jersey	128	2,198	119	194	159	35	183	189	14	580
Pennsylvania	158	1,470	147	175	131	44	149	131	18	365
<b>East North Central:</b>										
Ohio	79	634	71	148	87	61	78	64	14	135
Indiana	26	133	27	12	6	4	8	7	1	33
Illinois	231	2,281	222	278	227	49	229	208	21	524
Michigan	72	895	64	129	108	21	109	100	9	152
Wisconsin	47	392	49	41	26	15	50	25	5	67
<b>West North Central:</b>										
Minnesota	21	174	22	65	18	47	22	14	8	36
Iowa	16	74	17	7	6	1	6	5	1	15
Missouri	32	396	25	84	59	25	50	45	5	62
North Dakota	4	6	4	2	1	1	1	1	(1)	(x)
South Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	6	24	7	4	2	2	2	2	(1)	5
Kansas	9	75	8	12	11	1	13	13	(1)	20
<b>South Atlantic:</b>										
Delaware	6	62	6	5	4	1	6	5	1	24
Maryland	20	237	21	21	17	4	14	13	1	22
District of Columbia	10	274	9	32	26	4	34	33	1	36
Virginia	11	184	10	20	14	6	18	13	3	20
West Virginia	6	123	7	18	15	3	11	10	1	22
North Carolina	7	45	7	5	2	1	1	1	(1)	10
South Carolina	6	34	5	17	3	14	5	2	3	5
Georgia	9	222	8	24	21	3	22	21	1	55
Florida	30	284	23	35	30	5	34	33	1	88
<b>East South Central:</b>										
Kentucky	12	63	14	6	1	5	2	(1)	2	6
Tennessee	7	31	6	9	2	7	2	1	1	5
Alabama	5	64	5	5	4	1	4	4	(1)	11
Mississippi	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>West South Central:</b>										
Arkansas	4	35	5	3	3	—	1	1	—	9
Louisiana	6	108	4	8	8	—	8	8	—	23
Oklahoma	15	121	17	10	10	—	9	9	—	29
Texas	18	180	23	22	18	6	15	14	1	51
<b>Mountain:</b>										
Montana	8	10	9	1	—	(x)	(1)	(x)	(1)	(x)
Idaho	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	5	21	4	3	2	1	3	2	1	18
Colorado	15	71	18	9	9	(x)	(x)	(x)	(x)	(x)
New Mexico	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	3	28	3	2	1	1	1	1	1	15
Utah	5	64	8	11	8	(x)	(x)	(x)	(x)	(x)
Nevada	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>Pacific:</b>										
Washington	22	280	18	35	25	10	32	28	4	73
Oregon	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California	191	1,902	164	250	195	55	243	220	23	445

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.



## CENSUS OF BUSINESS

## HOSIERY SHOPS

TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	2,293	\$55,507	1,531	7,989	2,907	5,082	\$5,893	\$2,870	\$1,023	\$4,562
GEOGRAPHIC DIVISIONS:										
New England	140	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic	1,283	18,911	971	2,513	1,132	1,181	1,399	1,123	276	2,632
East North Central	457	7,870	265	2,059	709	1,350	963	707	258	1,076
West North Central	122	1,818	61	558	187	361	282	189	73	175
South Atlantic	115	2,544	55	779	216	563	324	212	112	209
East South Central	37	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central	55	1,198	27	452	133	319	192	137	55	73
Mountain	19	321	10	175	47	128	78	48	30	11
Pacific	88	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New England:										
Maine	6	127	3	34	16	18	23	16	7	7
New Hampshire	5	58	2	18	9	9	11	7	4	9
Vermont	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	83	1,876	46	298	119	179	151	110	41	127
Rhode Island	22	511	10	40	22	18	26	20	6	44
Connecticut	22	533	9	79	39	40	56	40	16	49
Middle Atlantic:										
New York	674	9,759	515	1,210	632	578	783	654	129	1,845
New Jersey	151	2,258	106	320	138	182	166	123	43	346
Pennsylvania	438	4,884	350	783	382	421	450	346	104	641
East North Central:										
Ohio	72	1,424	33	528	146	382	220	150	70	122
Indiana	38	684	18	147	65	82	83	68	22	66
Illinois	210	3,305	149	701	277	424	343	268	77	552
Michigan	63	1,275	27	430	137	293	171	131	40	141
Wisconsin	74	982	38	253	84	169	141	94	47	173
West North Central:										
Minnesota	21	427	4	165	50	115	73	52	21	45
Iowa	18	198	6	94	26	68	37	26	11	17
Missouri	51	728	28	186	63	103	96	74	22	82
North Dakota	7	37	5	12	4	8	7	4	3	1
South Dakota	4	32	1	16	6	10	8	5	3	7
Nebraska	8	106	6	49	12	37	19	12	7	23
Kansas	13	292	11	36	16	20	22	16	6	—
South Atlantic:										
Delaware	4	110	2	22	7	15	14	8	6	8
Maryland	13	328	8	57	19	38	31	18	13	26
District of Columbia	22	627	5	243	59	165	62	61	31	72
Virginia	6	118	4	49	14	35	23	14	9	6
West Virginia	12	378	2	123	35	68	46	31	15	34
North Carolina	18	269	8	100	22	78	53	21	12	16
South Carolina	4	54	3	13	5	10	6	4	2	1
Georgia	21	358	11	96	34	52	57	41	18	38
Florida	15	124	10	76	14	62	22	14	8	10
East South Central:										
Kentucky	6	82	3	59	10	48	16	12	6	4
Tennessee	25	353	14	113	42	71	47	34	13	22
Alabama	3	55	2	8	2	1	5	2	1	3
Mississippi	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:										
Arkansas	4	41	1	21	6	15	8	5	3	5
Louisiana	6	226	2	87	26	61	39	27	12	7
Oklahoma	7	191	3	89	22	67	52	22	10	11
Texas	38	740	21	255	79	176	113	63	30	52
Mountain:										
Montana	5	82	3	20	8	12	13	8	5	3
Idaho	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	6	79	6	54	10	44	17	10	7	6
New Mexico	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington	19	278	16	162	26	136	51	28	25	17
Oregon	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California	87	1,190	38	677	156	521	234	153	81	98

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 The sums of the State figures differ from the United States totals, because of including, to avoid disclosure, other women's accessories stores in certain State figures as indicated, but not in the United States totals.

2 Includes one Other women's accessories stores.

3 Includes two Other women's accessories stores.

# RETAIL TRADE:1939

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INFANTS' WEAR SHOPS  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	625	\$13,436	554	1,341	1,050	291	\$1,275	\$1,163	\$112	\$3,225
GEOGRAPHIC DIVISIONS:										
New England.....	68	1,449	56	180	113	47	131	110	21	541
Middle Atlantic.....	248	8,215	207	805	637	168	827	783	84	1,818
East North Central.....	99	1,212	101	107	81	26	90	79	11	328
West North Central.....	18	206	14	31	27	4	27	26	1	77
South Atlantic.....	35	469	28	57	50	7	48	46	2	163
East South Central.....	12	179	13	24	15	9	13	12	1	48
West South Central.....	28	528	20	58	51	7	40	37	3	118
Mountain.....	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	104	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New England:										
Maine.....	4	24	2	2	2	—	1	1	—	17
New Hampshire.....	5	14	5	2	1	1	1	1	(1)	7
Vermont.....	—	—	—	—	—	—	—	—	—	—
Massachusetts.....	29	688	25	86	80	28	73	59	14	148
Rhode Island.....	8	353	5	35	24	11	27	24	3	61
Connecticut.....	22	392	19	55	28	9	28	25	4	110
Middle Atlantic:										
New York.....	158	5,247	134	463	395	68	531	497	34	1,213
New Jersey.....	42	1,825	28	144	128	18	158	149	9	335
Pennsylvania.....	48	1,345	45	198	116	80	188	117	21	272
East North Central:										
Ohio.....	11	106	10	12	10	2	10	9	1	24
Indiana.....	14	149	14	17	14	3	15	14	1	41
Illinois.....	50	677	53	50	38	14	41	34	7	180
Michigan.....	15	148	15	15	9	6	8	7	1	43
Wisconsin.....	9	132	9	18	12	1	16	15	1	38
West North Central:										
Minnesota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iowa.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Missouri.....	10	139	8	23	21	2	22	21	1	50
North Dakota.....	—	—	—	—	—	—	—	—	—	—
South Dakota.....	—	—	—	—	—	—	—	—	—	—
Nebraska.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic:										
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	3	9	3	1	1	—	1	1	—	4
District of Columbia.....	3	75	1	9	8	1	14	13	1	19
Virginia.....	9	150	9	15	12	3	8	7	—	50
West Virginia.....	4	127	2	19	18	1	15	15	(1)	33
North Carolina.....	5	22	6	3	1	2	1	1	(1)	8
South Carolina.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida.....	7	104	4	10	10	—	9	9	—	47
East South Central:										
Kentucky.....	5	64	7	6	5	1	3	3	(1)	25
Tennessee.....	4	90	3	14	8	6	8	7	1	16
Alabama.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:										
Arkansas.....	—	—	—	—	—	—	—	—	—	—
Louisiana.....	11	298	6	32	27	5	21	19	2	45
Oklahoma.....	5	54	5	4	4	—	4	4	—	18
Texas.....	12	178	9	22	20	2	15	14	1	53
Mountain:										
Montana.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	4	20	5	4	—	4	1	—	1	11
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington.....	8	53	9	2	1	1	2	1	1	20
Oregon.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
California.....	95	1,021	89	90	72	18	95	86	7	275

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

## CENSUS OF BUSINESS

CUSTOM TAILORS  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	5,874	\$85,282	5,523	12,380	9,524	2,856	\$18,088	\$13,854	\$2,234	\$10,149
<b>GEOGRAPHIC DIVISIONS:</b>										
New England	486	4,976	468	866	653	233	1,138	975	163	783
Middle Atlantic	1,758	21,782	1,694	4,364	3,408	956	6,243	5,544	699	3,747
East North Central	1,256	16,555	1,196	2,800	1,992	808	5,472	5,058	414	2,117
West North Central	427	4,725	438	1,028	819	209	1,122	993	129	776
South Atlantic	442	4,807	435	798	623	175	820	710	110	523
East South Central	157	1,583	156	294	219	75	282	238	44	145
West South Central	231	2,761	238	705	597	108	684	601	83	473
Mountain	115	1,298	116	198	155	43	183	157	26	155
Pacific	802	8,595	784	1,527	1,078	449	2,164	1,778	386	1,448
<b>New England:</b>										
Maine	28	198	24	35	28	7	39	35	4	30
New Hampshire	15	68	14	16	12	4	15	11	4	3
Vermont	15	138	15	21	16	5	20	19	1	3
Massachusetts	242	2,597	232	524	361	163	665	553	112	582
Rhode Island	55	528	55	87	51	18	83	66	17	29
Connecticut	151	1,847	148	205	165	38	316	291	25	316
<b>Middle Atlantic:</b>										
New York	999	13,926	919	2,902	2,329	573	4,528	3,924	602	2,469
New Jersey	162	1,480	157	251	197	54	355	294	39	192
Pennsylvania	597	6,576	618	1,211	882	329	1,584	1,128	258	1,086
<b>East North Central:</b>										
Ohio	392	4,241	371	968	472	196	226	705	121	433
Indiana	107	1,191	102	169	136	33	207	188	19	164
Illinois	581	6,532	577	988	782	206	1,437	1,274	163	1,022
Michigan	221	2,766	214	488	400	88	650	602	48	349
Wisconsin	145	1,305	132	289	202	87	352	289	63	149
<b>West North Central:</b>										
Minnesota	131	1,555	139	368	296	72	399	346	53	248
Iowa	70	823	71	96	79	17	104	97	7	81
Missouri	180	1,662	123	572	296	76	433	396	37	305
North Dakota	14	59	15	12	11	1	11	10	1	2
South Dakota	15	189	16	23	20	3	22	21	1	18
Nebraska	25	252	26	60	45	15	68	54	14	56
Kansas	42	382	48	97	72	25	85	69	16	68
<b>South Atlantic:</b>										
Delaware	24	188	22	25	22	3	22	21	1	14
Maryland	104	1,060	104	187	121	48	183	140	23	164
District of Columbia	54	953	57	171	128	45	216	178	38	126
Virginia	62	580	58	120	83	37	111	87	24	57
West Virginia	43	428	37	53	41	12	63	58	5	19
North Carolina	50	292	51	39	27	12	36	27	9	17
South Carolina	15	131	15	44	44	—	38	38	—	7
Georgia	39	545	37	92	86	6	93	91	2	93
Florida	51	432	52	87	73	14	78	70	8	26
<b>East South Central:</b>										
Kentucky	45	474	40	115	74	41	130	100	30	55
Tennessee	59	612	57	113	92	21	110	101	9	63
Alabama	31	158	35	48	39	9	30	26	4	14
Mississippi	22	139	24	18	14	4	12	11	1	13
<b>West South Central:</b>										
Arkansas	18	104	20	26	24	2	25	22	1	13
Louisiana	53	781	53	164	125	39	144	115	29	136
Oklahoma	39	364	46	102	85	17	102	98	4	65
Texas	121	1,532	119	413	383	50	395	386	29	259
<b>Mountain:</b>										
Montana	27	192	30	18	12	4	14	13	1	61
Idaho	6	36	6	3	1	2	3	2	1	4
Wyoming	6	29	6	4	4	—	4	4	—	1
Colorado	49	714	51	116	90	28	104	87	17	53
New Mexico	4	18	3	6	6	—	5	5	—	1
Arizona	8	71	8	12	9	3	9	7	2	6
Utah	9	210	6	38	31	7	42	38	4	23
Nevada	6	28	6	3	2	1	2	1	1	1
<b>Pacific:</b>										
Washington	131	960	123	226	146	80	278	221	57	182
Oregon	55	528	57	108	59	49	118	81	37	87
California	618	6,907	604	1,193	873	320	1,768	1,476	292	1,179

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

# RETAIL TRADE:1939

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## MEN'S SHOE STORES

TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS

BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	2,472	\$78,770	650	5,694	4,465	1,229	\$7,462	\$7,114	\$349	\$18,427
<b>GEOGRAPHIC DIVISIONS:</b>										
New England.....	203	8,299	62	484	595	89	778	752	26	1,228
Middle Atlantic.....	885	30,197	212	2,128	1,715	413	5,012	2,888	128	8,394
East North Central.....	524	18,475	137	1,358	1,015	325	1,491	1,410	81	5,556
West North Central.....	187	4,848	59	332	233	99	579	557	22	949
South Atlantic.....	258	6,800	44	485	390	105	570	547	23	1,584
East South Central.....	105	2,970	16	231	173	58	258	239	19	589
West South Central.....	140	4,739	35	325	258	65	404	385	19	985
Mountain.....	25	811	14	50	42	8	60	59	1	177
Pacific.....	175	4,233	71	327	258	69	510	479	31	1,414
<b>New England:</b>										
Maine.....	11	212	3	18	16	2	23	25	(1)	57
New Hampshire.....	5	133	2	9	7	2	9	8	1	33
Vermont.....	4	51	1	5	4	1	5	5	(1)	21
Massachusetts.....	120	5,688	43	510	282	48	557	542	15	759
Rhode Island.....	17	773	3	45	32	11	57	53	4	110
Connecticut.....	46	1,444	10	99	74	25	127	121	6	246
<b>Middle Atlantic:</b>										
New York.....	520	18,882	119	1,319	1,093	225	2,007	1,928	79	4,072
New Jersey.....	131	4,494	31	289	222	67	391	371	20	810
Pennsylvania.....	234	6,821	62	515	395	123	614	587	27	1,502
<b>East North Central:</b>										
Ohio.....	131	4,410	33	299	218	81	365	339	24	887
Indiana.....	59	1,503	15	115	80	33	117	110	7	295
Illinois.....	187	6,044	42	609	481	148	610	574	36	1,277
Michigan.....	112	3,428	26	242	200	42	310	300	10	662
Wisconsin.....	45	1,092	21	75	54	21	91	87	4	238
<b>West North Central:</b>										
Minnesota.....	35	1,559	11	89	65	24	110	104	6	241
Iowa.....	29	528	14	52	38	16	54	51	3	155
Missouri.....	59	1,798	12	145	105	41	171	163	8	412
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	15	299	11	16	12	4	20	19	1	73
Kansas.....	27	257	9	29	15	14	24	20	4	61
<b>South Atlantic:</b>										
Delaware.....	5	187	1	10	8	2	12	11	1	26
Maryland.....	46	1,482	11	105	85	18	128	123	5	280
District of Columbia.....	27	995	4	66	59	7	100	98	2	257
Virginia.....	33	882	3	69	57	12	80	77	3	198
West Virginia.....	18	408	2	30	25	5	32	31	1	84
North Carolina.....	24	521	3	38	22	16	33	30	3	89
South Carolina.....	12	326	3	23	17	6	23	22	1	49
Georgia.....	36	998	10	70	54	16	80	77	3	188
Florida.....	35	1,042	7	74	53	21	82	78	4	215
<b>East South Central:</b>										
Kentucky.....	23	882	4	57	44	13	87	65	4	145
Tennessee.....	43	1,228	7	99	74	25	114	105	9	270
Alabama.....	32	705	5	61	46	15	61	59	2	157
Mississippi.....	7	175	—	14	9	5	18	12	4	19
<b>West South Central:</b>										
Arkansas.....	13	228	4	18	13	5	20	19	1	51
Louisiana.....	34	1,523	7	98	74	22	120	112	8	287
Oklahoma.....	13	569	6	23	16	7	24	22	2	64
Texas.....	80	2,619	18	186	155	31	240	232	8	583
<b>Mountain:</b>										
Montana.....	4	103	4	9	7	2	11	11	(1)	41
Idaho.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	9	337	2	21	19	2	27	27	(1)	53
Colorado.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah.....	4	192	1	10	7	3	12	11	1	32
Nevada.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>Pacific:</b>										
Washington.....	17	470	6	50	23	7	50	47	3	131
Oregon.....	15	371	11	24	21	3	37	35	2	130
California.....	145	3,592	54	273	214	59	425	397	26	1,153

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Less than \$500.

## CENSUS OF BUSINESS

WOMEN'S SHOE STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	2,735	\$154,138	938	17,741	11,358	6,383	\$19,457	\$17,000	\$2,457	\$23,285
GEOGRAPHIC DIVISIONS:										
New England.....	204	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic.....	703	40,105	296	4,183	2,784	1,379	5,483	4,799	684	7,163
East North Central.....	562	31,429	155	4,008	2,318	1,690	3,909	3,306	601	4,133
West North Central.....	277	12,295	81	1,553	979	574	1,480	1,299	181	1,499
South Atlantic.....	295	16,508	95	1,925	1,303	622	1,958	1,753	203	2,557
East South Central.....	164	8,853	65	1,092	683	409	1,014	897	117	1,220
West South Central.....	243	15,248	71	1,766	1,229	537	1,799	1,630	169	1,816
Mountain.....	51	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	236	17,214	81	1,909	1,208	701	2,511	2,009	502	2,806
New England:										
Maine.....	9	323	4	33	20	13	35	30	5	93
New Hampshire.....	4	52	4	6	4	2	5	4	1	11
Vermont.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	114	5,581	46	604	415	189	718	641	77	930
Rhode Island.....	24	1,524	15	159	99	60	175	152	23	242
Connecticut.....	51	2,727	14	271	164	107	313	259	55	406
Middle Atlantic:										
New York.....	423	27,086	165	2,702	1,888	814	3,898	3,453	435	4,870
New Jersey.....	86	4,886	29	474	282	192	564	472	92	736
Pennsylvania.....	192	8,433	102	987	614	373	1,021	864	157	1,557
East North Central:										
Ohio.....	147	8,065	38	962	592	390	993	849	144	1,070
Indiana.....	68	2,907	12	408	224	184	350	299	51	591
Illinois.....	169	11,866	40	1,504	778	726	1,454	1,184	270	1,581
Michigan.....	111	6,361	25	788	521	267	786	697	89	724
Wisconsin.....	67	2,730	20	326	203	123	326	279	47	587
West North Central:										
Minnesota.....	54	3,011	17	350	210	140	366	319	47	377
Iowa.....	54	1,818	17	222	151	71	225	202	23	259
Missouri.....	89	4,769	22	640	392	248	585	504	79	474
North Dakota.....	11	290	4	36	27	9	30	28	2	55
South Dakota.....	7	128	2	20	12	8	13	12	1	10
Nebraska.....	26	1,077	9	134	79	55	124	108	16	136
Kansas.....	36	1,103	10	151	106	43	189	126	13	185
South Atlantic:										
Delaware.....	9	423	4	40	25	15	48	40	6	80
Maryland.....	42	2,283	16	288	173	95	277	233	44	356
District of Columbia.....	24	2,600	6	255	201	54	566	326	39	401
Virginia.....	23	1,165	4	142	91	51	130	117	13	184
West Virginia.....	32	1,334	14	139	109	30	149	140	9	335
North Carolina.....	39	1,932	16	289	187	102	208	189	19	291
South Carolina.....	17	1,062	2	150	125	25	130	123	7	135
Georgia.....	39	2,408	7	340	198	152	288	253	35	296
Florida.....	70	3,263	26	322	224	98	352	330	32	599
East South Central:										
Kentucky.....	49	2,026	24	254	167	87	234	201	33	299
Tennessee.....	56	3,725	21	468	269	197	409	361	48	420
Alabama.....	38	2,323	13	276	163	113	276	243	33	344
Mississippi.....	21	784	7	96	64	12	95	92	3	157
West South Central:										
Arkansas.....	18	704	4	92	57	35	78	69	9	77
Louisiana.....	46	3,283	12	397	251	136	372	328	44	315
Oklahoma.....	39	2,485	13	263	200	63	288	267	21	345
Texas.....	140	8,776	42	1,024	721	303	1,061	966	95	1,079
Mountain:										
Montana.....	13	339	8	30	23	7	38	34	4	53
Idaho.....	5	123	3	13	10	3	12	12	(1)	42
Wyoming.....	5	67	5	5	5	—	7	7	—	24
Colorado.....	9	615	5	89	34	35	72	57	15	70
New Mexico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	6	325	3	38	23	15	38	31	5	34
Utah.....	8	597	4	76	42	34	67	54	13	53
Nevada.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington.....	39	2,622	15	272	172	100	351	278	53	443
Oregon.....	22	1,344	8	147	95	51	149	127	22	215
California.....	175	13,248	58	1,490	940	550	1,831	1,604	227	2,150

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Less than \$500.

# RETAIL TRADE: 1939

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FAMILY SHOE STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL <sup>1</sup>	15,280	\$384,156	10,417	40,711	28,087	12,614	\$42,631	\$38,720	\$4,111	\$113,247
<b>GEOGRAPHIC DIVISIONS:</b>										
New England.....	1,587	37,941	1,024	3,723	2,679	1,044	3,977	3,655	322	10,694
Middle Atlantic.....	4,811	122,059	3,164	11,775	8,016	3,759	13,143	11,749	1,394	35,895
East North Central.....	4,089	93,889	2,689	10,771	8,849	3,922	10,408	9,240	1,168	27,829
West North Central.....	1,824	29,231	1,531	3,220	2,366	854	3,100	2,376	724	10,001
South Atlantic.....	1,024	33,190	589	3,849	2,845	1,004	4,031	3,797	234	8,842
East South Central.....	385	9,786	259	1,233	818	415	1,019	819	100	2,530
West South Central.....	576	15,636	406	1,808	1,425	383	1,780	1,389	391	4,550
Mountain.....	266	7,744	214	801	601	199	861	615	246	2,245
Pacific.....	1,195	35,049	766	3,545	2,508	1,042	4,499	4,017	482	10,839
<b>New England:</b>										
Maine.....	182	3,051	112	301	223	78	294	275	19	1,206
New Hampshire.....	125	2,331	84	223	163	60	208	193	15	781
Vermont.....	48	1,178	32	107	82	25	107	100	7	407
Massachusetts.....	969	21,264	577	2,124	1,540	584	2,296	2,112	184	5,500
Rhode Island.....	108	3,199	65	345	237	108	364	334	30	847
Connecticut.....	256	6,920	154	623	434	189	708	641	67	1,953
<b>Middle Atlantic:</b>										
New York.....	2,440	62,626	1,707	5,527	3,957	1,570	6,977	6,263	714	18,586
New Jersey.....	673	18,238	441	1,576	1,057	519	1,866	1,646	240	4,980
Pennsylvania.....	1,498	41,195	1,016	4,672	3,002	1,670	4,280	3,840	440	12,429
<b>East North Central:</b>										
Ohio.....	1,126	27,478	657	3,457	2,142	1,315	3,116	2,747	369	7,746
Indiana.....	450	11,768	275	1,445	898	547	1,307	1,164	143	3,239
Illinois.....	1,202	26,805	622	2,948	1,913	1,035	3,012	2,655	357	8,020
Michigan.....	782	17,539	539	1,833	1,201	632	1,937	1,751	186	5,502
Wisconsin.....	530	10,079	366	1,088	695	393	1,036	923	113	3,322
<b>West North Central:</b>										
Minnesota.....	300	5,136	268	513	388	125	497	460	37	1,904
Iowa.....	425	7,692	368	879	618	261	797	728	69	2,674
Missouri.....	465	8,202	353	915	687	228	905	844	61	2,570
North Dakota.....	50	574	36	43	34	9	47	43	4	183
South Dakota.....	55	983	46	111	96	15	125	122	3	402
Nebraska.....	143	2,686	113	301	214	87	309	291	18	922
Kansas.....	206	3,756	147	458	329	129	420	388	32	1,346
<b>South Atlantic:</b>										
Delaware.....	30	918	19	92	72	20	100	94	6	263
Maryland.....	161	4,142	130	497	360	137	524	481	43	1,171
District of Columbia.....	69	4,024	28	405	320	85	575	535	40	637
Virginia.....	177	6,019	96	650	510	140	698	668	30	1,510
West Virginia.....	108	3,516	48	403	288	115	388	358	30	995
North Carolina.....	185	4,535	75	584	379	205	498	455	43	1,213
South Carolina.....	58	1,645	29	217	155	62	196	183	13	344
Georgia.....	134	4,423	74	622	496	126	656	624	32	1,248
Florida.....	122	3,988	70	379	285	94	416	391	25	1,281
<b>East South Central:</b>										
Kentucky.....	132	3,289	89	420	262	158	331	289	42	889
Tennessee.....	108	2,977	52	432	279	153	348	318	30	762
Alabama.....	86	2,390	63	294	192	102	253	231	22	621
Mississippi.....	61	1,110	55	117	85	32	87	61	6	308
<b>West South Central:</b>										
Arkansas.....	98	2,545	75	282	206	56	244	233	11	617
Louisiana.....	116	3,065	83	344	283	61	341	328	13	762
Oklahoma.....	126	2,501	95	281	207	74	246	228	18	613
Texas.....	256	7,725	153	921	730	191	949	900	49	2,158
<b>Mountain:</b>										
Montana.....	30	897	27	83	75	8	118	114	4	378
Idaho.....	32	897	30	62	46	16	65	59	6	246
Wyoming.....	20	333	21	24	18	6	29	27	2	128
Colorado.....	86	2,403	69	273	216	55	318	296	22	674
New Mexico.....	27	705	24	69	50	19	68	61	7	203
Arizona.....	32	976	13	92	63	29	100	87	9	281
Utah.....	28	1,255	22	137	116	21	157	146	3	94
Nevada.....	11	278	8	23	15	8	26	23	3	94
<b>Pacific:</b>										
Washington.....	175	4,674	130	486	302	184	530	472	58	1,571
Oregon.....	90	1,973	62	194	138	56	221	199	22	700
California.....	930	28,402	574	2,925	2,063	862	3,748	3,346	402	8,568

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
<sup>1</sup> The sums of the State figures differ from the United States totals because of including, to avoid disclosure, stores other than "family shoe stores" in certain State figures as indicated, but not in the United States totals.  
<sup>2</sup> Includes 2 women's shoe stores.  
<sup>3</sup> Includes 1 men's shoe store.  
<sup>4</sup> Includes 2 men's shoe stores.

## CENSUS OF BUSINESS

MEN'S-BOYS' CLOTHING STORES (AND FURNISHINGS)  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
FOR CITIES OF OVER 500,000 POPULATION

CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
Baltimore, Maryland.....	144	\$5,727	131	556	512	44	\$759	\$736	\$23	\$1,310
Boston, Massachusetts.....	114	11,691	69	1,220	1,107	113	2,013	1,945	68	2,552
Buffalo, New York.....	74	7,120	47	748	677	71	1,127	1,101	26	1,438
Chicago, Illinois.....	357	20,321	275	1,813	1,561	252	3,009	2,855	174	4,971
Cleveland, Ohio.....	105	7,310	57	601	514	87	927	867	60	1,116
Detroit, Michigan.....	153	12,770	94	1,112	1,008	104	1,901	1,829	72	2,566
Los Angeles, California.....	214	12,641	171	1,237	1,041	196	1,926	1,612	114	3,236
Milwaukee, Wisconsin.....	71	5,216	35	491	415	76	772	737	35	1,350
New York, New York.....	1,126	79,700	807	5,993	5,660	333	10,485	10,510	175	18,459
Philadelphia, Pennsylvania.....	246	13,986	223	1,154	1,054	120	1,943	1,872	71	3,117
Pittsburgh, Pennsylvania.....	82	4,621	67	354	326	28	567	544	23	956
St. Louis, Missouri.....	78	5,215	47	510	403	107	711	674	37	1,188
San Francisco, California.....	112	7,710	109	732	622	110	1,275	1,200	75	2,223
Washington, D. C.....	96	7,790	66	639	562	77	1,069	1,036	33	1,564

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

FAMILY CLOTHING STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
FOR CITIES OF OVER 500,000 POPULATION

CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
Baltimore, Maryland.....	114	\$8,249	104	1,199	915	284	\$1,377	\$1,247	\$130	\$1,175
Boston, Massachusetts.....	73	3,246	54	404	319	85	418	395	23	560
Buffalo, New York.....	19	987	11	154	108	46	168	138	30	149
Chicago, Illinois.....	172	23,315	129	3,027	2,318	709	3,817	3,499	418	3,772
Cleveland, Ohio.....	44	2,398	32	349	301	48	448	431	17	439
Detroit, Michigan.....	63	3,221	72	418	370	48	480	462	18	836
Los Angeles, California.....	91	8,113	63	1,140	874	266	1,608	1,536	72	1,599
Milwaukee, Wisconsin.....	36	1,407	21	223	185	38	301	293	8	250
New York, New York.....	588	47,532	328	6,018	5,562	456	8,370	8,155	217	7,640
Philadelphia, Pennsylvania.....	159	3,148	143	348	295	53	403	380	23	886
Pittsburgh, Pennsylvania.....	28	1,683	30	296	215	81	302	263	39	268
St. Louis, Missouri.....	71	5,407	48	753	614	119	950	888	62	1,006
San Francisco, California.....	38	4,432	34	617	504	113	703	662	41	908
Washington, D. C.....	70	5,545	57	601	519	82	906	866	40	656

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

# RETAIL TRADE: 1939

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WOMEN'S READY-TO-WEAR STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
FOR CITIES OF OVER 500,000 POPULATION

CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
Baltimore, Maryland.....	220	\$7,954	165	1,164	892	272	\$1,123	\$1,041	\$82	\$807
Boston, Massachusetts.....	246	16,885	170	2,668	2,272	416	3,093	2,692	201	2,014
Buffalo, New York.....	127	9,062	90	1,398	1,139	260	1,364	1,268	96	962
Chicago, Illinois.....	1,026	44,527	757	5,783	4,334	1,459	6,150	5,522	628	4,971
Cleveland, Ohio.....	172	9,286	120	1,335	1,089	246	1,298	1,205	93	886
Detroit, Michigan.....	346	25,406	202	3,401	2,596	815	3,610	3,169	411	2,292
Los Angeles, California.....	628	23,647	503	3,607	3,021	586	3,956	3,727	229	2,979
Milwaukee, Wisconsin.....	155	9,624	82	1,532	1,099	433	1,593	1,362	211	914
New York, New York.....	2,387	158,657	2,002	17,092	15,200	1,892	24,139	23,007	1,132	16,476
Philadelphia, Pennsylvania.....	682	30,530	597	4,292	3,272	1,020	4,855	3,957	598	3,495
Pittsburgh, Pennsylvania.....	149	8,004	126	1,078	898	180	1,028	954	74	657
St. Louis, Missouri.....	198	11,614	157	1,696	1,358	360	1,732	1,612	120	1,161
San Francisco, California.....	207	15,298	185	2,061	1,780	331	2,765	2,615	150	1,650
Washington, D. C.....	166	13,452	116	2,034	1,480	574	2,137	1,924	213	1,414

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

MEN'S SHOE STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
FOR CITIES OF OVER 500,000 POPULATION

CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
Baltimore, Maryland.....	40	\$1,292	7	94	76	18	\$116	\$111	\$5	\$242
Boston, Massachusetts.....	46	1,666	15	118	104	14	187	162	5	359
Buffalo, New York.....	28	791	13	61	44	17	66	64	4	182
Chicago, Illinois.....	127	4,989	20	519	403	116	518	490	28	1,016
Cleveland, Ohio.....	32	1,199	6	80	61	19	100	93	7	245
Detroit, Michigan.....	69	2,255	11	162	133	29	215	207	8	442
Los Angeles, California.....	49	1,312	19	104	86	18	174	167	7	449
Milwaukee, Wisconsin.....	21	783	6	53	39	14	68	65	3	152
New York, New York.....	404	15,779	77	1,100	924	176	1,743	1,676	67	3,342
Philadelphia, Pennsylvania.....	96	2,773	29	210	159	51	258	246	12	566
Pittsburgh, Pennsylvania.....	29	1,216	5	90	67	23	108	103	5	284
St. Louis, Missouri.....	25	978	1	73	51	22	88	82	4	192
San Francisco, California.....	26	845	5	62	52	10	97	91	6	246
Washington, D. C.....	27	996	4	66	59	7	100	98	2	257

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



## CENSUS OF BUSINESS

WOMEN'S SHOE STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
FOR CITIES OF OVER 500,000 POPULATION

CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
Baltimore, Maryland.....	31	\$2,031	14	233	155	78	\$253	\$213	\$40	\$313
Boston, Massachusetts.....	37	2,939	13	330	243	87	431	395	36	453
Buffalo, New York.....	28	1,866	9	206	128	80	230	200	30	298
Chicago, Illinois.....	81	8,165	21	1,082	511	571	1,057	827	230	1,106
Cleveland, Ohio.....	21	2,245	4	243	137	106	281	243	38	237
Detroit, Michigan.....	39	3,882	16	454	308	146	501	448	53	413
Los Angeles, California.....	59	4,520	19	542	340	202	657	578	79	719
Milwaukee, Wisconsin.....	18	1,440	3	172	97	75	182	150	32	182
New York, New York.....	276	20,729	103	2,011	1,439	572	3,124	2,773	351	3,634
Philadelphia, Pennsylvania.....	49	2,564	27	274	175	101	372	309	63	487
Pittsburgh, Pennsylvania.....	22	1,744	10	190	118	72	219	181	38	224
St. Louis, Missouri.....	35	2,053	7	296	189	127	285	225	40	197
San Francisco, California.....	19	2,654	3	274	167	107	377	328	49	348
Washington, D. C.....	24	2,600	6	255	201	54	366	328	38	401

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

FAMILY SHOE STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
FOR CITIES OF OVER 500,000 POPULATION

CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
Baltimore, Maryland.....	117	\$2,988	105	374	281	93	\$408	\$379	\$29	\$723
Boston, Massachusetts.....	159	5,121	105	504	448	56	686	659	27	1,289
Buffalo, New York.....	114	2,319	87	243	159	84	256	237	19	704
Chicago, Illinois.....	556	13,408	341	1,490	982	528	1,634	1,413	221	3,602
Cleveland, Ohio.....	225	5,027	110	619	448	171	652	571	81	1,445
Detroit, Michigan.....	201	6,104	144	585	425	180	744	685	59	1,685
Los Angeles, California.....	227	7,518	119	873	619	254	1,142	1,023	119	2,102
Milwaukee, Wisconsin.....	111	2,858	70	322	193	129	331	289	42	821
New York, New York.....	1,321	55,298	959	3,016	2,269	747	4,354	3,904	450	9,874
Philadelphia, Pennsylvania.....	407	8,969	352	825	609	216	1,018	926	92	2,758
Pittsburgh, Pennsylvania.....	88	3,093	57	375	260	115	373	335	38	758
St. Louis, Missouri.....	166	2,739	125	287	194	73	284	263	21	759
San Francisco, California.....	90	4,164	60	456	323	133	877	598	79	1,101
Washington, D. C.....	69	4,024	28	405	320	85	575	535	40	837

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

# COMMODITY SECTION 5

## FURNITURE—HOUSEHOLD—RADIO GROUP

The furniture—household—radio group includes 11 business classifications of which all but "other home-furnishings stores" are analyzed by commodity sales. The stores in this group sell goods used for furnishing the home, such as furniture, floor coverings, draperies, glassware and chinaware, stoves, refrigerators, radios, and other electric and gas appliances. Descriptions of the kinds of business in this group appear on page 913 of the appendix.

KIND OF BUSINESS	DOLLAR SALES			NUMBER OF STORES		
	All stores (add 000)	Stores reporting commodity data (add 000)	Per cent coverage	All stores	Stores reporting commodity data	Per cent coverage
Furniture stores.....	\$973, 157	\$595, 944	61. 2	19, 902	6, 072	30. 5
Floor coverings stores.....	58, 618	45, 330	77. 3	1, 986	711	35. 8
Drapery, curtain, upholstery stores.....	15, 843	8, 036	50. 7	930	207	22. 3
China, glassware, metalware stores.....	21, 821	14, 889	68. 2	778	209	26. 9
Interior decorators.....	27, 930	15, 494	55. 5	886	271	30. 6
Antique shops.....	17, 743	7, 089	40. 0	3, 324	100	3. 0
Other home-furnishings stores.....	84, 772			4, 108		
Household appliance dealers.....	294, 518	201, 478	68. 4	11, 095	4, 718	42. 5
Radio—household appliance stores.....	190, 180	111, 830	58. 8	6, 907	1, 983	28. 7
Radio stores.....	22, 901	10, 252	44. 8	2, 409	181	7. 5
Radio—musical instrument stores.....	25, 774	15, 564	60. 4	502	184	36. 7

The table lists the kinds of business in the furniture—household—radio group, and shows the size of the commodity samples.

Commodity blocks were provided for stores in this group on Form 21 only; thus the commodity data do not reflect the sales of smaller stores with annual sales of less than \$20,000 which reported on Form 20. Two blocks, which are reproduced in the appendix, page 921, were used for the kinds of business in the furniture—household—radio group. Block 24 was used by furniture stores; floor coverings stores; interior decorators; antique shops; drapery, curtain, upholstery stores; and china, glassware, metalware stores. Block 25 was used by household appliance dealers, radio—household appliance stores, radio stores, and radio—musical instrument stores. Some of the items on the schedule, when not applicable to particular kinds of business, are combined with "other sales" in the following tables for those kinds of business. On the other hand, a break-down of "other sales" was available in a supplementary block (block 36, p. 922) from which the information on repairs and other services was obtained.

For full explanation of the method of presenting commodity data and description of the tables shown, see text beginning on page 1.

### TABLES

TABLE 18A.—Summary analysis of commodity sales by geographic divisions and States, and for cities of over 500,000 population.

TABLE 18.—Commodity sales, by States, and for cities of over 500,000 population.

TABLE 2C.—Stores, sales, personnel, pay roll, and stocks by geographic divisions and States, and for cities of over 500,000 population.

KIND OF BUSINESS	TABLE 18A		TABLE 18			TABLE 2C	
	States	Cities	United States	States	Cities	States	Cities
Furniture stores.....	Page 336	Page 339	Page 341	Page 341	Page 363	Page 368	Page 378
Floor coverings stores.....	339	(a)	350	350	(a)	369	378
Drapery, curtain, upholstery stores.....	(a)	(a)	362	(a)	(a)	370	378
China, glassware, metalware stores.....	(a)	(a)	362	(a)	(a)	371	378
Interior decorators.....	(a)	(a)	362	(a)	(a)	372	378
Antique shops.....	(a)	(a)	362	(a)	(a)	373	378
Household appliance dealers.....	337	340	352	352	365	374	378
Radio—household appliance stores.....	338	340	357	357	366	375	378
Radio stores.....	(a)	(a)	362	(a)	(a)	376	378
Radio—musical instrument stores.....	(a)	(a)	362	(a)	(a)	377	378

<sup>a</sup> These data cannot be shown because an insufficient number of stores reported sales by commodities.

## CENSUS OF BUSINESS

FURNITURE STORES  
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
BY GEOGRAPHIC DIVISIONS AND STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

DIVISION AND STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED														
	Num- ber	Sales (add 000)	Percent coverage	Amount (add 000)	Furniture (except office), including mattresses and springs	Office furniture	Floor coverings	Draperies, upholstery, and curtains	China, glassware, crockery, kitchenware, brushes, etc.	Pianos, musical instruments, music, phonographs, records	Radio, television sets and parts	Household appliances (electric or gas)	Silverware, objects of art	Pictures, frames, lamps, and shades	Luggage, sporting goods, bicycles, toys	Stoves, ranges (including electric and gas), burners, stokers	Hardware, tools, paint, glass, wallpaper	Awnings, shades, tents, flags, banners	Other sales
UNITED STATES TOTAL	19,902	\$973,157	61.2	\$595,944	58.4	.4	13.0	2.9	1.1	.3	4.6	6.7	.3	1.7	.6	6.0	.7	.3	2.8
GEOGRAPHIC DIVISIONS:																			
New England	1,440	71,052	57.8	41,051	60.7	.5	12.6	2.3	1.2	.2	3.7	5.4	.6	1.8	.4	8.3	.6	.2	1.5
Middle Atlantic	3,617	222,565	54.9	122,251	60.4	.5	12.6	2.9	1.4	.2	4.5	6.3	.3	1.7	.7	3.7	.4	.2	4.2
East North Central	3,995	196,287	58.0	113,912	59.2	.2	14.3	3.4	.7	.1	4.4	6.9	.2	2.0	.3	5.5	.5	.1	2.2
West North Central	2,258	85,532	67.6	57,859	55.7	.6	14.3	5.5	1.3	.4	4.3	7.0	.3	1.4	.3	4.8	.8	.2	4.3
South Atlantic	2,710	134,153	62.3	83,606	60.9	.4	10.5	1.4	.4	.2	7.3	6.1	.2	1.7	.3	7.4	.8	.4	1.7
East South Central	1,379	54,521	65.9	34,866	62.1	.2	6.3	.9	.4	.6	7.0	6.9	.1	1.3	.3	8.7	.8	.4	1.4
West South Central	1,977	78,109	66.8	53,715	59.9	.3	11.3	2.8	.8	.1	5.1	7.1	.1	1.4	.5	7.0	1.1	.6	1.9
Mountain	639	27,422	59.3	16,270	57.7	.4	17.4	5.3	1.3	.1	3.0	5.7	.1	1.2	.7	5.3	1.9	.3	1.6
Pacific	1,889	103,716	70.0	72,614	49.3	.4	16.0	5.0	2.2	.8	3.4	8.2	.9	2.0	.5	6.6	1.1	.2	3.4
New England:																			
Maine	140	5,327	68.3	3,640	62.4	.2	11.9	1.3	1.6	.1	4.1	4.0	.9	1.1	.3	7.1	1.3	.1	3.6
New Hampshire	101	3,556	71.6	2,546	59.1	1.5	18.0	2.2	3.3	---	1.9	2.4	---	1.4	.5	6.7	.2	.8	2.0
Vermont	55	1,831	60.8	1,113	64.8	.2	15.5	1.2	1.6	---	3.2	2.2	---	1.5	.6	3.3	2.4	.4	3.1
Massachusetts	723	36,183	55.6	20,104	63.2	.3	12.2	2.6	1.1	.3	3.8	5.2	.8	1.7	.3	7.0	.4	.2	1.1
Rhode Island	136	6,670	51.6	3,445	55.0	---	9.5	1.1	2.6	---	5.2	7.5	.6	1.5	.7	15.2	.6	.1	.4
Connecticut	285	17,485	58.4	10,203	57.3	1.0	13.2	2.4	.2	.3	3.3	6.7	---	2.3	.6	9.7	.6	.1	2.3
Middle Atlantic:																			
New York	1,724	110,850	50.3	55,799	60.3	.7	12.4	3.5	1.8	.3	3.9	4.9	.5	1.7	1.0	2.9	.4	.1	5.6
New Jersey	546	32,585	42.7	14,039	69.1	1.1	10.6	2.6	1.3	.1	4.3	5.5	.2	1.4	.2	2.1	---	.1	1.4
Pennsylvania	1,347	78,830	66.6	52,413	58.2	.2	13.2	2.3	.9	.1	5.3	8.0	.2	1.8	.5	5.1	.6	.3	3.3
East North Central:																			
Ohio	1,070	58,185	65.6	38,175	57.8	.2	13.9	3.4	1.0	.2	4.7	8.1	.5	2.3	.3	5.8	.4	---	1.6
Indiana	684	27,396	61.0	16,705	57.8	.1	16.2	3.8	.2	.1	3.9	6.6	.1	1.6	.5	6.0	.6	.2	2.5
Illinois	1,050	55,381	58.9	32,628	58.4	.1	13.6	4.7	.5	.2	5.4	8.3	.1	1.7	.2	6.3	.4	.1	2.0
Michigan	674	37,805	44.4	16,789	63.7	.3	13.9	1.3	.3	.1	3.7	6.8	---	1.9	.2	4.7	1.0	.1	1.6
Wisconsin	515	17,530	54.9	9,617	62.6	.4	15.3	1.8	.8	.1	2.5	4.5	.1	2.2	.1	3.4	.3	.2	5.7
West North Central:																			
Minnesota	429	19,616	75.5	14,963	51.8	.2	13.4	3.7	2.1	1.0	5.0	8.5	.4	1.8	1.3	4.7	1.3	.2	6.6
Iowa	502	17,827	55.4	9,884	53.7	1.4	16.6	4.5	1.8	.4	2.9	8.0	.4	1.3	.9	4.4	.2	.2	5.3
Missouri	598	28,213	75.9	21,412	60.7	.6	12.9	3.2	.4	.2	4.6	6.8	.2	1.2	.5	5.2	.6	.1	2.6
North Dakota	52	1,953	64.7	1,263	58.0	.2	15.1	3.6	2.5	.2	2.8	7.1	---	1.7	.5	2.0	.8	.6	4.9
South Dakota	85	1,827	53.7	982	65.0	.4	14.9	3.3	.3	---	2.5	4.8	---	2.2	---	1.8	2.1	---	2.7
Nebraska	211	6,828	66.1	4,516	47.1	1.2	16.0	3.9	2.0	.2	3.5	9.3	.5	1.6	1.0	4.0	1.2	1.2	7.5
Kansas	381	8,866	52.3	4,639	55.1	.4	17.3	1.3	.6	.4	3.6	9.3	.1	1.1	.2	5.9	.8	.3	3.4
South Atlantic:																			
Delaware	53	2,828	67.3	1,903	67.8	---	12.1	---	.6	---	5.4	4.8	1.9	1.6	---	4.3	---	---	1.5
Maryland	202	13,491	64.8	8,759	57.7	.4	11.0	2.8	.4	.5	7.6	8.2	.2	2.2	.7	3.5	.1	.4	3.1
District of Columbia	64	8,689	66.4	5,773	42.7	---	23.3	.7	---	---	9.3	10.1	---	2.9	2.6	5.3	---	---	4.3
Virginia	390	16,464	63.0	11,656	60.3	.7	8.9	1.8	.5	.2	6.8	8.1	.1	1.9	1.1	8.0	.9	.3	.4
West Virginia	218	12,047	75.2	9,054	58.5	.8	11.2	2.6	1.0	.2	6.2	7.5	.3	1.3	.7	7.8	2.0	.2	1.4
North Carolina	612	25,568	71.6	18,173	62.8	.2	9.5	.7	.2	.2	7.0	4.9	.1	1.4	.5	9.7	.4	.5	1.9
South Carolina	307	13,008	65.8	8,562	63.2	.4	7.1	.5	.3	.4	8.1	4.4	.1	1.2	.9	9.4	.5	.6	2.9
Georgia	455	20,738	55.6	11,557	65.4	.2	9.1	1.2	.2	.2	7.8	4.3	.1	1.5	.8	7.3	.5	.3	1.1
Florida	411	19,522	42.2	8,229	67.7	.1	10.2	1.6	.3	.1	6.2	4.2	.1	1.4	.4	6.1	.7	.6	.3
East South Central:																			
Kentucky	351	12,221	64.9	7,929	60.0	.2	9.4	1.2	.4	.1	6.5	7.7	---	1.8	1.2	8.3	1.0	.1	2.1
Tennessee	433	19,602	70.3	13,785	63.2	---	8.3	.5	.2	.9	6.8	8.0	.1	1.3	.5	8.0	.2	.2	1.2
Alabama	395	15,861	60.1	9,534	62.2	.4	7.8	1.0	.6	.6	7.6	5.5	.3	1.1	1.1	9.5	.6	.6	1.2
Mississippi	200	8,857	52.9	3,618	62.7	.5	7.7	1.1	.5	.1	7.6	4.4	.2	1.1	1.1	10.0	1.2	.8	1.0
West South Central:																			
Arkansas	229	7,017	63.8	4,478	59.1	.5	9.7	1.7	.8	.1	7.0	5.9	---	1.0	.5	9.6	1.9	.7	1.5
Louisiana	257	15,018	73.7	11,070	60.6	.2	8.3	1.9	1.1	---	7.1	10.0	.2	1.7	.8	6.6	.3	1.0	.8
Oklahoma	434	11,779	60.4	7,112	55.5	.4	14.3	3.2	1.9	.2	2.5	8.8	.1	1.6	.7	6.8	1.7	.4	3.5
Texas	1,057	44,285	70.1	31,057	60.9	.3	11.9	3.0	.5	.2	4.7	6.3	.1	1.2	.4	6.9	1.0	.5	2.1
Mountain:																			
Montana	78	2,866	53.0	1,520	54.9	.7	15.2	4.1	1.2	.1	4.7	7.0	.2	2.0	.6	4.5	3.5	.4	.9
Idaho	87	3,372	49.0	1,653	52.8	.2	21.8	2.8	.8	.3	2.1	6.4	.2	.9	1.0	5.0	1.9	.4	3.4
Wyoming	46	1,440	85.4	1,230	58.6	1.1	20.2	3.9	.6	---	.9	2.3	---	1.5	.1	2.9	2.8	.3	4.8
Colorado	176	7,289	65.2	4,735	60.7	.3	17.9	3.2	.7	---	2.9	4.5	.1	1.1	.6	5.9	1.3	.2	.6
New Mexico	78	2,154	59.5	1,269	65.6	.4	14.6	.8	.5	.1	2.0	4.7	---	1.5	.3	5.2	3.7	.4	.2
Arizona	79	3,329	68.5	2,279	54.5	.3	14.6	4.3	4.7	---	4.3	10.0	---	1.2	.7	4.5	.7	---	.2
Utah	61	6,245	57.3	3,584	58.1	---	17.8	3.3	.7	.1	3.1	5.1	.2	.8	---	6.3	1.8	.4	3.2
Nevada	16	767	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Pacific:																			
Washington	294	14,030	70.6	9,904	49.2	.1	14.9	3.8	2.4	.3	4.3	8.7	.5	1.9	.5	7.9	.8	.2	4.5
Oregon	182	8,566	73.4	6,302	48.1	.3	14.5	2.3	.7	.2	4.4	13.0	.1	1.9	.5	6.8	2.3	.6	2.3
California	1,413	81,120	69.5	56,408	49.5	.4	16.4	5.5	2.3	1.0	3.2	7.6	1.0	2.0	.4	6.2	1.0	.2	3.3

1 Data not shown because the sample was inadequate.

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HOUSEHOLD APPLIANCE DEALERS  
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
BY GEOGRAPHIC DIVISIONS AND STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

DIVISION AND STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED					
	Number	Sales  (add 000)	Percent coverage	Amount  (add 000)	Household appliances (electric or gas)	Stoves, ranges (including electric and gas)	Burners, stokers, air conditioners	Radio, television sets, parts	Repairs and other services	Other sales
UNITED STATES TOTAL.....	11,095	\$294,518	68.4	\$201,478	77.3	14.2	3.4	.4	1.9	2.8
GEOGRAPHIC DIVISIONS:										
New England.....	713	25,197	69.7	17,570	77.4	15.9	.9	.1	3.0	2.7
Middle Atlantic.....	1,872	68,680	73.4	50,405	79.8	11.7	5.0	.5	1.6	1.4
East North Central.....	2,446	67,082	60.5	40,601	73.5	18.0	3.5	.3	1.6	2.9
West North Central.....	1,564	30,515	67.0	20,441	72.9	15.5	6.2	.7	2.2	2.5
South Atlantic.....	1,032	30,374	72.1	21,906	76.3	15.4	1.9	.3	2.3	3.8
East South Central.....	600	9,951	68.7	6,841	78.9	13.3	4.0	.1	.8	2.9
West South Central.....	1,117	22,565	75.3	16,995	83.9	8.5	1.4	.2	1.3	4.7
Mountain.....	537	10,312	67.6	6,967	70.4	11.2	7.5	.4	2.6	7.9
Pacific.....	1,214	29,842	66.2	19,752	80.6	15.0	.4	.5	1.6	1.9
New England:										
Maine.....	90	2,169	74.6	1,617	77.2	15.8	---	.3	2.9	5.8
New Hampshire.....	68	1,619	75.7	1,225	77.0	15.3	1.1	---	5.4	1.2
Vermont.....	62	1,126	76.2	881	79.2	9.3	2.5	---	2.7	6.3
Massachusetts.....	314	11,575	72.2	8,355	81.3	13.8	.7	.1	2.4	1.7
Rhode Island.....	43	2,920	71.6	2,092	69.7	21.4	---	---	2.2	6.7
Connecticut.....	136	5,788	58.7	3,400	72.3	19.5	2.0	.2	4.4	1.6
Middle Atlantic:										
New York.....	808	30,785	71.5	22,000	82.8	7.0	7.2	.2	1.7	1.1
New Jersey.....	287	13,658	79.3	10,983	78.1	18.1	2.0	.8	1.8	1.2
Pennsylvania.....	779	24,057	72.4	17,422	78.2	13.6	4.1	.8	1.4	1.9
East North Central:										
Ohio.....	688	15,121	77.3	11,693	75.2	15.0	5.9	.3	1.9	1.7
Indiana.....	400	8,301	53.3	4,421	67.8	22.7	4.6	.3	1.9	2.7
Illinois.....	615	21,657	48.4	10,477	85.8	8.8	1.8	.6	1.9	1.1
Michigan.....	442	14,383	67.1	9,656	63.4	26.1	2.4	.1	1.4	6.6
Wisconsin.....	321	7,620	57.1	4,354	67.6	25.8	2.2	.2	1.9	2.3
West North Central:										
Minnesota.....	253	6,953	72.2	5,023	67.4	17.6	10.8	.4	1.4	2.4
Iowa.....	412	6,405	50.6	3,244	73.2	15.2	5.2	.9	1.8	3.9
Missouri.....	289	8,323	83.8	6,975	77.4	12.9	4.2	1.1	3.2	1.2
North Dakota.....	46	838	72.9	611	67.6	20.3	4.1	---	7.4	.6
South Dakota.....	83	1,315	73.1	961	70.0	17.6	6.2	---	2.6	1.6
Nebraska.....	214	2,849	64.1	1,825	81.4	13.3	.9	.4	---	4.0
Kansas.....	267	3,832	47.0	1,802	66.6	19.6	8.3	.6	1.4	4.3
South Atlantic:										
Delaware <sup>1</sup> .....	23	895	---	---	---	---	---	---	---	---
Maryland.....	87	2,350	71.9	1,675	79.1	10.4	2.9	1.1	5.0	1.5
District of Columbia.....	27	2,191	66.7	1,899	75.7	7.8	---	---	6.0	10.5
Virginia.....	160	4,351	75.3	3,262	71.6	17.4	3.8	.6	3.7	2.9
West Virginia.....	120	2,612	70.8	1,849	82.1	8.8	3.9	.4	3.1	1.7
North Carolina.....	156	3,992	74.4	2,972	75.0	17.6	---	---	1.6	5.8
South Carolina.....	72	2,210	79.6	1,760	75.5	17.5	1.9	---	.3	4.8
Georgia.....	184	5,580	68.6	4,946	78.7	19.8	1.7	---	---	1.8
Florida.....	203	6,235	56.8	3,543	77.7	14.8	1.4	.3	1.8	4.0
East South Central:										
Kentucky.....	153	2,325	48.5	1,127	69.6	5.8	2.9	.4	.8	.5
Tennessee.....	158	3,434	72.3	2,482	74.5	13.9	4.7	.2	1.4	5.3
Alabama.....	161	2,683	65.5	2,295	74.7	18.2	5.0	---	.2	1.9
Mississippi.....	128	1,511	62.0	937	67.3	8.9	1.1	---	.8	1.9
West South Central:										
Arkansas.....	152	1,692	63.0	1,066	94.7	1.8	---	---	.6	2.9
Louisiana.....	136	4,107	71.5	2,937	79.5	6.6	---	.4	.5	13.0
Oklahoma.....	140	2,498	71.5	1,785	88.2	2.1	5.1	.8	2.1	1.7
Texas.....	689	14,266	78.5	11,207	83.3	10.7	1.3	.1	1.4	3.2
Mountain:										
Montana.....	91	1,437	60.0	1,150	63.6	13.6	12.3	---	6.1	4.2
Idaho.....	80	1,368	77.3	1,057	76.7	18.2	---	---	1.7	5.4
Wyoming.....	55	917	44.7	410	34.4	29.3	24.1	---	1.7	10.5
Colorado.....	138	3,293	75.7	2,492	82.9	10.2	9.9	1.0	3.0	13.0
New Mexico.....	57	984	46.8	461	84.0	7.8	---	---	2.6	5.6
Arizona.....	36	850	75.1	638	86.1	4.4	3.6	---	---	3.9
Utah.....	70	1,275	50.3	641	92.5	1.7	1.2	.5	---	4.1
Nevada.....	12	188	62.8	118	97.5	---	---	---	---	2.5
Pacific:										
Washington.....	217	3,979	73.8	2,938	69.9	26.8	---	.2	2.3	1.8
Oregon.....	118	2,607	78.3	2,041	79.1	17.0	.7	.1	2.3	.8
California.....	679	23,266	63.5	14,773	83.1	12.4	.5	.3	1.6	2.1

<sup>1</sup> Data not shown because the sample was inadequate.

## CENSUS OF BUSINESS

RADIO-HOUSEHOLD APPLIANCE STORES  
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
BY GEOGRAPHIC DIVISIONS AND STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

DIVISION AND STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED							
	Number	Sales  (add 000)	Percent coverage	Amount  (add 000)	Radio, television sets, parts	Household appliances (electric or gas)	Stoves, ranges (includ- ing electric and gas)	Burners, stokers, air conditioners	Pianos, musical instru- ments, music, phono- graphs and records	Repairs and other services	Other sales	
UNITED STATES TOTAL	6,907	\$180,180	58.8	\$111,830	28.2	47.7	9.4	1.7	1.7	2.4	8.9	
GEOGRAPHIC DIVISIONS:												
New England	436	11,692	51.2	6,092	34.1	46.4	7.2	1.9	2.4	2.4	5.6	
Middle Atlantic	1,685	56,501	65.7	37,128	33.3	39.9	5.8	1.1	2.0	1.8	16.1	
East North Central	1,756	47,365	61.7	29,240	24.6	52.3	11.7	1.7	1.9	2.5	5.3	
West North Central	844	15,681	45.6	7,247	21.6	55.5	11.6	2.9	1.4	3.0	4.0	
South Atlantic	548	17,106	55.9	9,562	26.9	51.8	11.4	2.8	1.0	1.8	4.3	
East South Central	271	6,013	46.4	2,792	22.8	58.6	8.9	1.3	.8	2.1	5.7	
West South Central	397	8,727	47.8	4,171	22.2	55.0	9.0	1.8	1.8	4.2	6.0	
Mountain	258	6,618	60.2	3,992	22.2	49.9	10.2	2.9	.7	2.8	11.5	
Pacific	752	20,067	57.9	11,616	28.5	47.8	12.6	1.6	1.7	3.4	4.4	
New England:												
Maine	50	1,177	35.9	423	28.8	37.8	7.6	17.7	3.8	---	4.3	
New Hampshire	38	794	48.2	385	23.0	55.1	6.0	---	---	8.3	7.6	
Vermont	25	846	20.4	173	23.1	56.1	8.3	---	---	3.5	11.0	
Massachusetts	174	4,608	57.7	2,661	41.8	43.2	4.9	1.0	3.4	2.4	3.3	
Rhode Island	25	636	67.3	428	49.3	42.8	5.6	---	---	---	2.3	
Connecticut	124	3,851	52.8	2,024	25.0	50.7	10.9	.6	2.1	2.1	3.6	
Middle Atlantic:												
New York	761	31,517	72.2	22,741	35.2	35.1	5.3	.8	1.3	1.5	20.8	
New Jersey	239	6,477	61.0	5,187	36.7	38.7	3.6	2.8	2.1	2.0	14.1	
Pennsylvania	665	16,507	55.9	9,220	26.6	52.3	8.3	.9	3.7	2.4	5.8	
East North Central:												
Ohio	492	12,625	53.7	6,783	20.3	55.6	10.5	.9	1.8	3.0	7.9	
Indiana	242	4,781	55.8	2,687	22.5	48.5	15.2	.5	.6	2.9	9.6	
Illinois	410	12,097	72.2	8,735	29.6	48.7	10.7	1.9	1.9	2.5	4.7	
Michigan	346	11,263	66.5	7,469	22.8	55.5	11.7	2.2	2.9	1.9	3.0	
Wisconsin	246	6,599	54.0	3,566	25.5	51.0	13.9	2.5	.8	2.7	3.6	
West North Central:												
Minnesota	142	2,976	42.3	1,280	22.9	45.3	13.8	6.0	.6	3.5	7.9	
Iowa	196	3,242	49.0	1,587	17.6	55.7	12.9	3.7	1.8	4.4	4.0	
Missouri	207	4,243	45.5	1,844	24.6	56.7	11.3	1.0	1.8	2.0	2.8	
North Dakota	19	339	67.6	229	28.8	46.7	5.7	6.1	---	3.5	9.2	
South Dakota	35	443	40.4	179	18.4	62.6	8.4	9.5	---	---	1.1	
Nebraska	81	1,400	40.9	573	26.4	59.7	10.8	---	2.8	---	.5	
Kansas	164	3,248	48.5	1,575	18.6	61.0	10.6	1.8	1.0	3.8	3.2	
South Atlantic:												
Delaware	20	474	71.3	338	18.4	47.0	13.6	---	---	---	21.0	
Maryland	65	4,060	63.7	3,414	12.7	60.2	17.5	4.3	.5	1.8	3.0	
District of Columbia	24	2,059	79.0	1,826	62.8	32.0	.6	---	2.7	---	1.9	
Virginia	83	2,393	43.8	1,047	20.3	57.1	9.0	6.5	---	2.3	4.8	
West Virginia	106	2,384	35.1	836	25.4	56.0	7.5	1.3	1.8	4.1	3.9	
North Carolina	85	2,007	40.8	818	37.5	34.5	14.3	2.1	---	1.7	9.9	
South Carolina	32	792	27.7	219	16.0	69.8	9.6	---	---	---	4.6	
Georgia	55	1,209	43.7	528	29.6	52.1	11.9	---	4.0	1.1	1.3	
Florida	78	1,708	48.1	736	17.7	60.3	11.3	3.1	---	4.3	3.3	
East South Central:												
Kentucky	112	2,479	43.5	1,078	23.1	63.4	3.7	1.4	.8	1.1	6.5	
Tennessee	70	1,984	49.8	988	19.7	56.9	12.6	2.2	---	3.1	5.5	
Alabama	55	954	46.0	458	31.2	48.9	11.8	---	2.9	3.7	1.5	
Mississippi	34	596	45.0	268	16.8	61.9	11.2	---	---	---	10.1	
West South Central:												
Arkansas	38	904	47.5	429	20.5	60.4	5.4	---	---	8.5	7.2	
Louisiana	57	1,295	54.1	701	27.2	52.2	10.1	2.7	2.6	3.9	1.3	
Oklahoma	83	1,798	50.4	906	17.9	61.0	8.6	2.3	2.8	6.1	1.3	
Texas	219	4,730	45.1	2,136	22.9	52.3	9.5	1.5	1.5	3.1	9.3	
Mountain:												
Montana	42	1,060	52.6	558	24.9	54.1	7.4	---	---	3.9	9.7	
Idaho	39	899	65.7	584	20.7	43.5	12.5	3.4	4.5	5.0	10.4	
Wyoming	18	444	76.6	340	18.8	63.8	5.0	5.6	---	4.4	2.4	
Colorado	71	1,477	45.2	688	29.9	44.8	8.4	5.5	---	2.0	9.4	
New Mexico	15	620	56.8	352	14.5	63.9	---	---	---	---	21.3	
Arizona	21	897	66.1	461	14.5	44.0	10.2	8.9	---	4.6	13.0	
Utah	40	842	66.1	573	28.4	46.3	10.8	---	---	2.3	12.2	
Nevada	12	589	75.7	446	17.3	49.3	25.1	---	---	---	8.3	
Pacific:												
Washington	104	2,489	71.1	1,770	25.3	42.2	16.0	3.9	2.0	4.7	5.9	
Oregon	80	1,774	30.7	544	21.5	52.6	13.8	5.7	---	4.2	2.2	
California	568	15,804	58.9	9,302	29.6	48.6	11.9	.9	1.7	3.1	4.2	

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FLOOR COVERINGS STORES  
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED					
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Floorcoverings	Furniture (except office), including mattresses and springs	Draperies, upholstery, and curtains	Awnings, shades, tents, flags, banners	Service receipts	Other sales
UNITED STATES TOTAL <sup>1</sup> .....	1,986	\$58,618	77.3	\$45,530	91.3	1.8	1.5	1.6	2.4	1.5
SELECTED STATES										
California.....	161	5,766	79.1	4,583	84.0	2.5	2.5	4.4	5.4	1.2
Connecticut.....	40	1,192	81.3	969	90.6	—	—	—	5.9	5.5
District of Columbia.....	15	889	90.4	805	84.2	—	—	—	5.8	—
Illinois.....	125	8,954	88.7	7,945	95.6	.9	—	.3	2.3	.2
Indiana.....	44	877	86.2	591	84.7	—	2.9	2.1	—	10.3
Massachusetts.....	95	2,565	72.7	1,885	88.5	—	—	—	—	15.5
Michigan.....	66	2,904	85.4	2,422	88.3	—	1.4	1.5	6.7	2.1
Minnesota.....	27	1,087	94.2	977	98.9	—	—	—	—	3.1
Missouri.....	37	1,629	88.4	1,440	95.9	—	—	—	—	4.1
New Jersey.....	140	4,174	79.8	3,324	90.8	4.5	—	—	2.9	2.0
New York.....	628	14,108	71.0	10,015	96.8	1.2	.4	.4	1.0	.4
Ohio.....	118	3,284	81.1	2,670	86.1	.3	5.1	3.1	1.7	3.7
Oregon.....	15	584	90.2	527	93.4	—	—	—	1.9	4.7
Pennsylvania.....	171	4,231	70.5	2,985	87.4	2.4	2.7	2.9	1.2	3.4
Washington.....	25	807	79.1	460	92.1	—	—	—	—	7.9
Wisconsin.....	41	1,313	73.6	967	88.8	—	7.8	1.5	—	2.5

<sup>1</sup> Includes data for certain States which could not be shown separately because of possible disclosure of individual operations.

FURNITURE STORES  
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED														
	Number	Sales  (add 000)	Percent coverage	Amount  (add 000)	Furniture (except office), including mattresses and springs	Office furniture	Floor coverings	Draperies, upholstery, and curtains	China, glassware, crockery, kitchenware, brushes, etc.	Pianos, musical instruments, music, phonographs, records	Radio, television sets and parts	Household appliances (electric or gas)	Silverware, objects of art	Pictures, frames, lamps, and shades	Luggage, sporting goods, bicycles, toys	Stoves, ranges (including electric and gas), burners, stokers	Hardware, tools, paint, glass, wallpaper	Awnings, shades, tents, flags, banners	Other sales
Baltimore, Maryland.....	107	\$10,097	66.2	\$6,661	57.8	.3	10.4	2.6	.2	.6	8.4	9.0	.2	2.1	.7	2.6	---	.3	4.8
Boston, Massachusetts.....	151	9,248	55.2	5,106	68.0	.5	13.2	6.0	.3	---	2.7	2.4	.5	2.6	.1	1.6	---	---	2.0
Buffalo, New York.....	90	6,042	62.6	3,780	57.2	---	10.9	1.9	.3	---	4.7	8.3	.1	1.4	1.4	6.7	---	---	7.1
Chicago, Illinois.....	420	28,446	61.2	17,414	57.4	---	11.6	5.6	.5	.1	6.9	6.6	.2	2.1	.2	6.7	---	---	2.1
Cleveland, Ohio.....	159	12,958	77.9	10,061	51.8	.2	14.0	6.2	2.6	.4	4.3	10.1	1.4	2.3	.2	4.5	---	---	2.0
Detroit, Michigan.....	190	15,732	35.6	5,584	66.0	.2	11.0	.7	.4	.2	5.4	7.0	---	2.2	.4	5.6	.5	---	.4
Los Angeles, California.....	354	25,717	74.3	19,088	49.3	.9	14.7	5.7	3.3	1.8	3.1	5.1	2.2	3.0	.4	4.8	1.1	---	4.6
Milwaukee, Wisconsin.....	84	5,548	55.0	2,940	70.7	---	12.8	.4	.4	---	3.6	6.1	.1	2.4	.2	2.9	---	---	.4
New York, New York.....	870	66,775	44.9	29,975	62.0	1.0	12.3	3.8	2.6	.5	3.8	2.7	.6	1.7	1.2	.9	---	---	7.1
Philadelphia, Pa.....	317	12,759	54.3	4,379	62.4	.4	10.1	3.7	1.7	---	4.9	8.4	.2	2.2	.3	2.8	---	.4	2.5
Pittsburgh, Pennsylvania.....	61	10,443	80.6	8,421	50.8	---	12.1	2.7	---	---	6.2	11.8	---	.5	.1	5.3	---	---	10.5
St. Louis, Missouri.....	139	14,629	81.8	11,971	65.3	.8	11.4	1.5	.2	.1	5.5	7.6	---	1.1	.7	5.4	---	---	.4
San Francisco, California.....	110	12,330	75.7	9,335	49.1	---	23.5	7.1	1.3	---	3.0	7.2	.1	.7	.2	7.0	---	---	.8
Washington, D. C.....	64	8,689	66.4	5,773	42.7	---	23.3	.7	---	---	9.3	10.1	---	2.9	2.6	5.3	---	---	3.1

## CENSUS OF BUSINESS

HOUSEHOLD APPLIANCE DEALERS  
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED					
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Household appliances (electric or gas)	Stoves, ranges (including electric and gas)	Burners, stokers, air conditioners	Radio, television sets, parts	Repairs and other services	Other sales
Baltimore, Maryland.....	25	\$695	88.8	\$617	96.8	—	—	—	1.5	1.9
Boston, Massachusetts.....	51	2,525	81.3	2,052	85.7	10.7	—	—	3.1	.5
Buffalo, New York.....	20	1,464	43.4	636	99.1	—	—	—	.8	.3
Chicago, Illinois.....	122	9,615	29.1	2,773	90.3	3.8	1.8	1.0	1.4	1.7
Cleveland, Ohio.....	49	1,603	78.2	1,253	81.7	5.4	—	.2	3.2	9.5
Detroit, Michigan.....	72	3,039	72.4	2,199	68.9	27.3	—	—	1.9	1.9
Los Angeles, California.....	168	6,037	44.8	2,706	85.0	11.1	—	.4	1.0	2.5
Milwaukee, Wisconsin.....	28	2,153	76.2	1,641	66.0	29.4	—	—	1.4	3.2
New York, New York.....	319	18,467	55.9	10,328	89.5	4.6	3.4	.1	1.7	.7
Philadelphia, Pennsylvania.....	107	7,389	86.2	6,372	84.0	9.5	4.3	1.3	.1	.8
Pittsburgh, Pennsylvania.....	37	2,245	41.3	928	68.0	3.6	—	—	4.6	3.6
St. Louis, Missouri.....	40	2,493	93.9	2,341	80.7	7.3	—	—	4.1	7.9
San Francisco, California.....	55	1,642	51.4	844	76.2	15.4	—	—	3.2	5.2
Washington, D. C.....	27	2,191	86.7	1,899	75.7	7.8	—	—	6.0	10.5

RADIO—HOUSEHOLD APPLIANCE STORES  
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED						
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Radio, television sets, parts	Household appliances (electric or gas)	Stoves, ranges (including electric and gas)	Burners, stokers, air conditioners	Pianos, musical instru- ments, music, phono- graphs and records	Repairs and other services	Other sales
Baltimore, Maryland.....	19	\$2,766	92.0	\$2,544	9.4	61.7	—	—	—	1.6	27.3
Boston, Massachusetts.....	21	731	79.1	578	46.5	40.5	—	—	8.5	1.4	3.1
Buffalo, New York.....	45	1,238	76.8	951	22.6	50.8	7.7	2.3	5.2	.8	10.9
Chicago, Illinois.....	138	6,555	84.6	5,544	29.8	50.2	12.0	2.1	1.2	.9	3.8
Cleveland, Ohio.....	45	1,966	60.9	1,197	21.1	55.6	6.9	—	—	—	14.4
Detroit, Michigan.....	76	4,995	74.5	3,721	22.7	61.8	9.6	1.5	2.6	1.6	.2
Los Angeles, California.....	108	4,139	63.1	2,611	30.9	47.5	12.8	—	1.9	1.2	5.7
Milwaukee, Wisconsin.....	56	2,351	74.9	1,762	31.8	46.8	13.1	—	—	3.6	4.7
New York, New York.....	290	19,460	76.2	14,833	40.7	27.7	2.2	.2	.8	1.0	27.6
Philadelphia, Pennsylvania.....	80	2,561	65.6	1,681	32.4	48.8	2.1	.8	1.2	1.8	12.9
Pittsburgh, Pennsylvania.....	25	815	47.6	293	33.1	53.2	5.8	—	—	—	7.9
St. Louis, Missouri.....	37	1,210	50.0	606	19.7	61.0	16.5	—	—	—	2.8
San Francisco, California.....	25	776	72.2	560	42.5	45.9	5.4	—	—	4.6	1.6
Washington, D. C.....	24	2,059	79.0	1,626	62.6	32.0	.6	—	2.7	—	1.9

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FURNITURE STORES  
TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)	(add 000)	(see note)	(see note)
UNITED STATES					
All stores.....		19,902			
Sales.....		\$973,157,000			
Commodity coverage.....		61.2 percent			
Total analyzed.....	6,072	\$595,944	\$595,944		100.0
Furniture (except office), including					
mattresses and springs.....	6,072	595,944	348,288	58.4	58.4
Office furniture.....	769	84,859	2,376	2.8	.4
Floor coverings.....	6,072	595,944	77,351	13.0	13.0
Draperies, upholstery, and curtains.....	1,829	277,773	17,461	6.3	2.9
China, glassware, crockery, kitchenware, brushes, etc.....	1,235	186,495	6,304	3.4	1.1
Pianos, musical instruments, music, phonographs, records.....	519	70,369	1,856	2.6	.3
Radio, television sets and parts.....	4,447	481,740	28,761	6.0	4.8
Household appliances (electric or gas).....	4,027	458,140	39,983	8.7	6.7
Silverware, objects of art.....	460	92,175	1,993	2.2	.3
Pictures, frames, lamps, and shades.....	4,113	411,959	10,048	2.4	1.7
Luggage, sporting goods, bicycles, toys.....	1,245	165,170	3,506	2.1	.6
Stoves, ranges (including electric and gas), burners, stokers.....	4,356	447,797	35,761	8.0	6.0
Hardware, tools, paint, glass, wallpaper.....	773	61,571	4,244	6.9	.7
Awnings, shades, tents, flags, banners.....	1,089	76,909	1,556	2.0	.3
Other sales.....	1,251	172,782	16,446	9.5	2.8
ALABAMA					
All stores.....		395			
Sales.....		\$15,861,000			
Commodity coverage.....		60.1 percent			
Total analyzed.....	122	9,534	9,534		100.0
Furniture (except office), including					
mattresses and springs.....	122	9,534	5,951	62.2	62.2
Office furniture.....	16	1,451	35	2.4	.4
Floor coverings.....	122	9,534	740	7.8	7.8
Draperies, upholstery, and curtains.....	28	2,506	100	4.0	1.0
China, glassware, crockery, kitchenware, brushes, etc.....	32	3,134	57	1.8	.6
Pianos, musical instruments, music, phonographs, records.....	20	1,657	62	3.7	.6
Radio, television sets and parts.....	97	8,347	728	8.7	7.6
Household appliances (electric or gas).....	67	6,743	527	7.8	5.5
Silverware, objects of art.....	16	1,820	29	1.6	.3
Pictures, frames, lamps, and shades.....	74	5,703	102	1.8	1.1
Luggage, sporting goods, bicycles, toys.....	46	3,733	103	2.8	1.1
Stoves, ranges (including electric and gas), burners, stokers.....	107	8,678	908	10.5	9.5
Hardware, tools, paint, glass, wallpaper.....	11	879	43	4.9	.5
Awnings, shades, tents, flags, banners.....	55	2,507	54	2.2	.6
Other sales.....	11	786	115	14.6	1.2
ARIZONA					
All stores.....		79			
Sales.....		\$3,528,000			
Commodity coverage.....		68.5 percent			
Total analyzed.....	32	2,279	2,279		100.0
Furniture (except office), including					
mattresses and springs.....	32	2,279	1,243	54.5	54.5
Office furniture.....	5	765	8	1.0	.3
Floor coverings.....	32	2,279	532	14.6	14.6
Draperies, upholstery, and curtains.....	13	1,817	98	6.1	4.3
China, glassware, crockery, kitchenware, brushes, etc.....	17	1,519	108	7.1	4.7
Pianos, musical instruments, music, phonographs, records.....	28	2,080	97	4.7	4.3
Radio, television sets and parts.....	27	1,998	227	11.4	10.0
Household appliances (electric or gas).....	23	1,523	27	1.8	1.2
Pictures, frames, lamps, and shades.....	18	1,524	15	1.0	.7
Luggage, sporting goods, bicycles, toys.....	18	1,585	102	6.4	4.5
Stoves, ranges (including electric and gas), burners, stokers.....	15	452	18	3.5	.7
Hardware, tools, paint, glass, wallpaper.....	12	894	5	.6	.2
Other sales.....					
ARKANSAS					
All stores.....		229			
Sales.....		\$7,017,000			
Commodity coverage.....		63.8 percent			
Total analyzed.....	72	\$4,478	\$4,478		100.0
Furniture (except office), including					
mattresses and springs.....	72	4,478	2,645	59.1	59.1
Office furniture.....	12	797	22	2.8	.5
Floor coverings.....	72	4,478	432	9.7	9.7
Draperies, upholstery, and curtains.....	18	1,559	77	4.7	1.7
China, glassware, crockery, kitchenware, brushes, etc.....	15	1,076	35	3.5	.8
Pianos, musical instruments, music, phonographs, records.....	4	181	2	1.1	.1
Radio, television sets and parts.....	61	3,885	315	8.1	7.0
Household appliances (electric or gas).....	40	2,631	265	10.0	5.9
Pictures, frames, lamps, and shades.....	43	2,792	46	1.6	1.0
Luggage, sporting goods, bicycles, toys.....	19	1,195	23	1.9	.6
Stoves, ranges (including electric and gas), burners, stokers.....	62	3,958	431	10.9	9.8
Hardware, tools, paint, glass, wallpaper.....	12	752	84	11.2	1.9
Awnings, shades, tents, flags, banners.....	22	1,897	32	2.5	.7
Other sales.....	9	590	69	11.9	1.5
CALIFORNIA					
All stores.....		1,413			
Sales.....		\$51,120,000			
Commodity coverage.....		69.5 percent			
Total analyzed.....	382	56,408	56,408		100.0
Furniture (except office), including					
mattresses and springs.....	382	56,408	27,935	49.5	49.5
Office furniture.....	44	13,880	242	1.7	.4
Floor coverings.....	382	56,408	9,274	16.4	16.4
Draperies, upholstery, and curtains.....	203	44,558	3,098	6.9	5.5
China, glassware, crockery, kitchenware, brushes, etc.....	66	50,383	1,298	4.3	2.3
Pianos, musical instruments, music, phonographs, records.....	42	21,620	561	2.6	1.0
Radio, television sets and parts.....	211	45,550	1,780	4.1	3.2
Household appliances (electric or gas).....	264	46,883	4,288	9.1	7.6
Silverware, objects of art.....	35	22,049	587	2.7	1.0
Pictures, frames, lamps, and shades.....	270	42,387	1,145	2.7	2.0
Luggage, sporting goods, bicycles, toys.....	34	22,640	252	1.1	.4
Stoves, ranges (including electric and gas), burners, stokers.....	268	44,044	3,475	7.9	6.2
Hardware, tools, paint, glass, wallpaper.....	41	16,845	548	3.3	1.0
Awnings, shades, tents, flags, banners.....	49	3,079	101	3.3	.2
Other sales.....	64	25,229	1,848	6.5	3.3
COLORADO					
All stores.....		178			
Sales.....		\$7,259,000			
Commodity coverage.....		65.2 percent			
Total analyzed.....	56	4,735	4,735		100.0
Furniture (except office), including					
mattresses and springs.....	56	4,735	2,875	60.7	60.7
Office furniture.....	19	949	15	1.6	.3
Floor coverings.....	56	4,735	848	17.9	17.9
Draperies, upholstery, and curtains.....	25	3,144	150	4.8	3.2
China, glassware, crockery, kitchenware, brushes, etc.....	14	2,092	32	1.5	.7
Pianos, musical instruments, music, phonographs, records.....	34	3,471	158	4.0	2.9
Radio, television sets and parts.....	38	3,718	216	5.8	4.5
Household appliances (electric or gas).....	4	1,487	4	.3	.1
Pictures, frames, lamps, and shades.....	40	3,649	52	1.4	1.1
Luggage, sporting goods, bicycles, toys.....	16	2,186	27	1.2	.6
Stoves, ranges (including electric and gas), burners, stokers.....	44	4,059	278	6.8	5.9
Hardware, tools, paint, glass, wallpaper.....	9	465	63	13.6	1.3
Awnings, shades, tents, flags, banners.....	10	390	9	2.3	.2
Other sales.....	11	853	30	4.6	.6

Percent column A—Percent of total sales of stores reporting that they sell such commodities.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.



## CENSUS OF BUSINESS

 FURNITURE STORES  
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B						
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)							
CONNECTICUT						FLORIDA						GEORGIA						IDAHO					
All stores..... 285						All stores..... 411						All stores..... 453						All stores..... 87					
Sales..... \$17,485,000						Sales..... \$19,522,000						Sales..... \$20,738,000						Sales..... \$3,372,000					
Commodity coverage..... 58.4 percent						Commodity coverage..... 42.2 percent						Commodity coverage..... 55.6 percent						Commodity coverage..... 49.0 percent					
Total analyzed..... 93 \$10,203 \$10,203 100.0						Total analyzed..... 103 \$8,229 \$8,229 100.0						Total analyzed..... 140 11,537 11,537 100.0						Total analyzed..... 50 1,653 1,653 100.0					
Furniture (except office), including						Furniture (except office), including						Furniture (except office), including						Furniture (except office), including					
mattresses and springs..... 93 10,203 5,843 57.3 57.3						mattresses and springs..... 103 8,229 5,574 67.7 67.7						mattresses and springs..... 140 11,537 7,539 65.4 65.4						mattresses and springs..... 50 1,653 873 52.8 52.8					
Office furniture..... 11 1,402 97 6.9 1.0						Office furniture..... 8 1,295 10 .8 .1						Office furniture..... 19 1,514 25 1.7 .2						Office furniture..... 6 185 4 2.2 .2					
Floor coverings..... 93 10,203 1,349 13.2 13.2						Floor coverings..... 103 8,229 838 10.2 10.2						Floor coverings..... 140 11,537 1,052 9.1 9.1						Floor coverings..... 50 1,653 360 21.8 21.8					
Draperies, upholstery, and curtains..... 23 3,747 245 6.5 2.4						Draperies, upholstery, and curtains..... 24 2,555 136 5.3 1.6						Draperies, upholstery, and curtains..... 23 2,272 134 5.8 1.2						Draperies, upholstery, and curtains..... 13 771 46 8.0 2.8					
China, glassware, crockery, kitchenware, brushes, etc..... 14 1,158 18 1.8 .2						China, glassware, crockery, kitchenware, brushes, etc..... 14 1,750 24 1.4 .3						China, glassware, crockery, kitchenware, brushes, etc..... 20 1,248 27 2.2 .2						China, glassware, crockery, kitchenware, brushes, etc..... 9 521 13 2.5 .8					
Pianos, musical instruments, music, phonographs, records..... 9 974 30 3.1 .3						Pianos, musical instruments, music, phonographs, records..... 9 485 5 1.0 .1						Pianos, musical instruments, music, phonographs, records..... 23 1,345 24 1.8 .2						Pianos, musical instruments, music, phonographs, records..... 3 129 5 3.9 .3					
Radio, television sets and parts..... 67 7,408 337 4.5 3.3						Radio, television sets and parts..... 63 6,199 508 8.2 6.2						Radio, television sets and parts..... 112 9,878 900 9.3 7.8						Radio, television sets and parts..... 17 908 35 3.9 2.1					
Household appliances (electric or gas)..... 76 8,541 680 7.9 6.7						Household appliances (electric or gas)..... 44 4,589 542 7.5 4.2						Household appliances (electric or gas)..... 65 6,945 500 7.2 4.3						Household appliances (electric or gas)..... 21 1,199 106 8.8 6.4					
Pictures, frames, lamps, and shades..... 62 8,912 254 5.4 2.3						Pictures, frames, lamps, and shades..... 4 1,035 5 .5 .1						Pictures, frames, lamps, and shades..... 8 988 9 .9 .1						Pictures, frames, lamps, and shades..... 7 504 4 .8 .2					
Luggage, sporting goods, bicycles, toys..... 23 2,628 65 2.5 .6						Luggage, sporting goods, bicycles, toys..... 70 5,973 119 2.0 1.4						Luggage, sporting goods, bicycles, toys..... 100 7,872 176 2.2 1.5						Luggage, sporting goods, bicycles, toys..... 19 1,075 14 1.5 .8					
Stoves, ranges (including electric and gas), burners, stokers..... 76 8,430 994 11.8 9.7						Stoves, ranges (including electric and gas), burners, stokers..... 27 2,180 36 1.7 .4						Stoves, ranges (including electric and gas), burners, stokers..... 52 3,135 95 5.0 .8						Stoves, ranges (including electric and gas), burners, stokers..... 10 888 16 2.3 1.0					
Hardware, tools, paint, glass, wallpaper..... 8 748 68 8.8 .6						Hardware, tools, paint, glass, wallpaper..... 82 6,435 504 7.8 6.1						Hardware, tools, paint, glass, wallpaper..... 121 9,499 844 8.9 7.3						Hardware, tools, paint, glass, wallpaper..... 20 1,143 83 7.3 5.0					
Awnings, shades, tents, flags, banners..... 9 804 10 1.7 .1						Awnings, shades, tents, flags, banners..... 9 610 55 9.0 .7						Awnings, shades, tents, flags, banners..... 12 752 51 6.8 .5						Awnings, shades, tents, flags, banners..... 14 482 32 6.6 1.9					
Other sales..... 19 2,318 235 10.1 2.3						Other sales..... 45 3,587 48 1.4 .6						Other sales..... 42 2,618 38 1.5 .5						Other sales..... 8 371 6 1.6 .4					

Percent column A—Percent of total sales of stores reporting that they sell such commodities.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

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FURNITURE STORES  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
ILLINOIS					
All stores.....		1,050			
Sales.....		\$55,381,000			
Commodity coverage.....		58.9 percent			
Total analyzed.....	321	\$32,626	\$32,626		100.0
Furniture (except office), including mattresses and springs.....	321	52,626	19,050	58.4	58.4
Office furniture.....	26	2,058	54	1.7	.1
Floor coverings.....	321	52,626	4,452	13.6	13.6
Draperies, upholstery, and curtains.....	97	16,496	1,542	9.3	4.7
China, glassware, crockery, kitchenware, brushes, etc.....	65	9,077	146	1.6	.5
Pianos, musical instruments, music, phonographs, records.....	15	1,199	54	4.5	.2
Radio, television sets and parts.....	258	28,592	1,747	6.6	5.4
Household appliances (electric or gas).....	201	25,581	2,058	8.7	6.3
Silverware, objects of art.....	24	4,501	41	1.0	.1
Pictures, frames, lamps, and shades.....	215	22,815	559	2.5	1.7
Luggage, sporting goods, bicycles, toys.....	42	2,952	55	1.8	.2
Stoves, ranges (including electric and gas), burners, stokers.....	227	26,244	2,060	7.8	6.3
Hardware, tools, paint, glass, wallpaper.....	26	1,079	140	13.0	.4
Awnings, shades, tents, flags, banners.....	40	2,250	38	1.7	.1
Other sales.....	71	12,595	654	5.3	2.0
KANSAS					
All stores.....		381			
Sales.....		\$8,888,000			
Commodity coverage.....		52.3 percent			
Total analyzed.....	86	\$4,639	\$4,639		100.0
Furniture (except office), including mattresses and springs.....	86	4,639	2,558	55.1	55.1
Office furniture.....	19	880	19	2.2	.4
Floor coverings.....	86	4,639	800	17.3	17.3
Draperies, upholstery, and curtains.....	28	1,295	60	4.6	1.3
China, glassware, crockery, kitchenware, brushes, etc.....	9	758	59	5.1	.8
Pianos, musical instruments, music, phonographs, records.....	9	504	19	3.8	.4
Radio, television sets and parts.....	48	3,206	185	5.1	3.6
Household appliances (electric or gas).....	61	3,682	452	11.8	9.5
Silverware, objects of art.....	5	226	3	1.3	.1
Pictures, frames, lamps, and shades.....	61	2,854	52	1.8	1.1
Luggage, sporting goods, bicycles, toys.....	11	423	8	1.9	.2
Stoves, ranges (including electric and gas), burners, stokers.....	84	3,645	275	7.5	5.9
Hardware, tools, paint, glass, wallpaper.....	20	814	39	6.4	.8
Awnings, shades, tents, flags, banners.....	17	788	14	1.8	.5
Other sales.....	22	898	158	17.6	3.4
INDIANA					
All stores.....		884			
Sales.....		\$27,586,000			
Commodity coverage.....		61.0 percent			
Total analyzed.....	192	16,705	16,705		100.0
Furniture (except office), including mattresses and springs.....	192	16,705	9,652	57.8	57.8
Office furniture.....	7	284	19	6.7	.1
Floor coverings.....	192	16,705	2,710	16.2	16.2
Draperies, upholstery, and curtains.....	45	6,646	808	9.1	5.6
China, glassware, crockery, kitchenware, brushes, etc.....	16	1,845	50	1.6	.2
Pianos, musical instruments, music, phonographs, records.....	4	257	7	2.7	.1
Radio, television sets and parts.....	144	13,240	658	5.0	3.9
Household appliances (electric or gas).....	142	15,850	1,102	8.1	6.6
Silverware, objects of art.....	7	758	15	1.7	.1
Pictures, frames, lamps, and shades.....	124	11,258	262	2.3	1.6
Luggage, sporting goods, bicycles, toys.....	25	3,225	80	2.5	.5
Stoves, ranges (including electric and gas), burners, stokers.....	134	13,180	1,006	7.6	6.0
Hardware, tools, paint, glass, wallpaper.....	24	1,155	105	9.1	.6
Awnings, shades, tents, flags, banners.....	19	1,104	31	2.8	.2
Other sales.....	52	3,699	424	11.5	2.5
KENTUCKY					
All stores.....		551			
Sales.....		\$12,221,000			
Commodity coverage.....		64.9 percent			
Total analyzed.....	94	7,929	7,929		100.0
Furniture (except office), including mattresses and springs.....	94	7,929	4,754	60.0	60.0
Office furniture.....	9	950	18	1.9	.2
Floor coverings.....	94	7,929	747	9.4	9.4
Draperies, upholstery, and curtains.....	17	1,849	97	5.2	1.2
China, glassware, crockery, kitchenware, brushes, etc.....	18	1,780	28	1.6	.4
Pianos, musical instruments, music, phonographs, records.....	10	707	8	1.1	.1
Radio, television sets and parts.....	71	6,678	516	7.7	6.5
Household appliances (electric or gas).....	62	5,522	613	11.1	7.7
Pictures, frames, lamps, and shades.....	54	5,183	159	2.7	1.8
Luggage, sporting goods, bicycles, toys.....	25	3,492	92	2.6	1.2
Stoves, ranges (including electric and gas), burners, stokers.....	75	6,261	680	10.5	8.3
Hardware, tools, paint, glass, wallpaper.....	16	848	85	9.8	1.0
Awnings, shades, tents, flags, banners.....	20	1,188	11	.9	.1
Other sales.....	11	1,391	183	11.7	2.1
LOUISIANA					
All stores.....		257			
Sales.....		\$15,018,000			
Commodity coverage.....		75.7 percent			
Total analyzed.....	90	11,070	11,070		100.0
Furniture (except office), including mattresses and springs.....	90	11,070	6,647	60.0	60.0
Office furniture.....	8	585	26	4.4	.2
Floor coverings.....	90	11,070	923	8.3	8.3
Draperies, upholstery, and curtains.....	24	5,040	215	7.1	1.9
China, glassware, crockery, kitchenware, brushes, etc.....	20	2,576	123	4.8	1.1
Pianos, musical instruments, music, phonographs, records.....	80	10,645	786	7.4	7.1
Radio, television sets and parts.....	68	9,678	1,103	11.5	10.0
Household appliances (electric or gas).....	5	912	24	2.6	.2
Silverware, objects of art.....	64	7,655	188	2.5	1.7
Pictures, frames, lamps, and shades.....	31	5,791	83	2.2	.8
Luggage, sporting goods, bicycles, toys.....	71	9,155	725	7.9	6.6
Stoves, ranges (including electric and gas), burners, stokers.....	9	331	36	10.9	.3
Hardware, tools, paint, glass, wallpaper.....	27	2,499	108	4.3	1.0
Awnings, shades, tents, flags, banners.....	7	2,133	83	3.9	.8
Other sales.....					
IOWA					
All stores.....		502			
Sales.....		\$17,827,000			
Commodity coverage.....		55.4 percent			
Total analyzed.....	117	9,884	9,884		100.0
Furniture (except office), including mattresses and springs.....	117	9,884	5,305	53.7	53.7
Office furniture.....	29	3,149	139	4.4	1.4
Floor coverings.....	117	9,884	1,656	16.6	16.6
Draperies, upholstery, and curtains.....	42	5,415	442	8.2	4.5
China, glassware, crockery, kitchenware, brushes, etc.....	18	5,877	178	4.8	1.8
Pianos, musical instruments, music, phonographs, records.....	14	3,549	59	1.2	.4
Radio, television sets and parts.....	92	6,541	288	4.4	2.9
Household appliances (electric or gas).....	71	7,809	595	7.6	8.0
Silverware, objects of art.....	8	1,710	84	2.0	.4
Pictures, frames, lamps, and shades.....	85	5,809	152	2.3	1.5
Luggage, sporting goods, bicycles, toys.....	12	5,515	92	2.8	.9
Stoves, ranges (including electric and gas), burners, stokers.....	61	6,492	458	6.7	4.4
Hardware, tools, paint, glass, wallpaper.....	16	744	22	3.0	.2
Awnings, shades, tents, flags, banners.....	24	1,100	24	2.2	.2
Other sales.....	50	5,187	522	10.1	5.3

Percent column A—Percent of total sales of stores reporting that they sell such commodities.  
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## CENSUS OF BUSINESS

## FURNITURE STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
MAINE					
All stores.....	140				
Sales.....		\$5,327,000			
Commodity coverage.....	68.3 percent				
Total analyzed.....	49	\$3,640	\$3,640	100.0	
Furniture (except office), including					
mattresses and springs.....	49	3,640	2,270	62.4	62.4
Office furniture.....	4	282	7	2.7	.2
Floor coverings.....	49	3,640	433	11.9	11.9
Draperies, upholstery, and curtains.....	24	2,183	46	2.1	1.3
China, glassware, crockery, kitchenware, brushes, etc.....	19	1,920	58	3.0	1.6
Pianos, musical instruments, music, phonographs, records.....	4	179	5	2.8	.1
Radio, television sets and parts.....	32	2,684	148	5.5	4.1
Household appliances (electric or gas).....	24	2,062	147	7.1	4.0
Silverware, objects of art.....	8	1,244	32	2.6	.9
Pictures, frames, lamps, and shades.....	34	2,677	41	1.5	1.1
Luggage, sporting goods, bicycles, toys.....	11	1,199	13	1.1	.3
Stoves, ranges (including electric and gas), burners, stokers.....	37	2,858	259	9.1	7.1
Hardware, tools, paint, glass, wallpaper.....	15	739	46	6.2	1.3
Awnings, shades, tents, flags, banners.....	6	198	3	1.5	.1
Other sales.....	14	798	132	16.5	3.6
MARYLAND					
All stores.....	202				
Sales.....		\$13,491,000			
Commodity coverage.....	64.8 percent				
Total analyzed.....	68	8,739	8,739	100.0	
Furniture (except office), including					
mattresses and springs.....	68	8,739	5,041	57.7	57.7
Office furniture.....	9	710	38	5.4	.4
Floor coverings.....	68	8,739	960	11.0	11.0
Draperies, upholstery, and curtains.....	22	4,078	245	6.0	2.8
China, glassware, crockery, kitchenware, brushes, etc.....	16	1,875	36	1.9	.4
Pianos, musical instruments, music, phonographs, records.....	9	832	45	5.4	.5
Radio, television sets and parts.....	53	7,943	686	8.4	7.6
Household appliances (electric or gas).....	49	7,047	715	10.1	8.2
Silverware, objects of art.....	5	968	14	1.4	.2
Pictures, frames, lamps, and shades.....	48	5,688	190	3.4	2.2
Luggage, sporting goods, bicycles, toys.....	11	2,353	82	2.6	.7
Stoves, ranges (including electric and gas), burners, stokers.....	59	4,360	308	7.1	3.5
Hardware, tools, paint, glass, wallpaper.....	6	437	12	2.7	.1
Awnings, shades, tents, flags, banners.....	11	1,516	30	2.3	.4
Other sales.....	10	1,891	377	19.9	4.3
MASSACHUSETTS					
All stores.....	725				
Sales.....		\$36,185,000			
Commodity coverage.....	55.6 percent				
Total analyzed.....	236	20,104	20,104	100.0	
Furniture (except office), including					
mattresses and springs.....	236	20,104	12,704	63.2	63.2
Office furniture.....	19	1,071	57	5.3	.5
Floor coverings.....	236	20,104	2,447	12.2	12.2
Draperies, upholstery, and curtains.....	68	8,254	535	6.5	2.6
China, glassware, crockery, kitchenware, brushes, etc.....	64	5,961	221	3.7	1.1
Pianos, musical instruments, music, phonographs, records.....	11	2,821	54	1.9	.5
Radio, television sets and parts.....	189	15,514	768	4.9	5.6
Household appliances (electric or gas).....	148	13,279	1,055	7.9	5.2
Silverware, objects of art.....	17	1,955	132	6.8	.5
Pictures, frames, lamps, and shades.....	165	14,919	540	2.3	1.7
Luggage, sporting goods, bicycles, toys.....	51	2,692	54	2.0	.5
Stoves, ranges (including electric and gas), burners, stokers.....	180	13,918	1,413	10.2	7.0
Hardware, tools, paint, glass, wallpaper.....	21	1,156	76	6.6	.4
Awnings, shades, tents, flags, banners.....	22	1,404	35	2.5	.2
Other sales.....	21	2,677	215	8.0	1.1
MICHIGAN					
All stores.....	674				
Sales.....		\$37,805,000			
Commodity coverage.....	44.4 percent				
Total analyzed.....	203	\$16,789	\$16,789	100.0	
Furniture (except office), including					
mattresses and springs.....	203	16,789	10,692	63.7	63.7
Office furniture.....	20	1,323	46	3.5	.3
Floor coverings.....	203	16,789	2,341	13.9	13.9
Draperies, upholstery, and curtains.....	45	3,737	218	5.8	1.3
China, glassware, crockery, kitchenware, brushes, etc.....	38	3,149	114	3.6	.7
Pianos, musical instruments, music, phonographs, records.....	10	947	18	1.9	.1
Radio, television sets and parts.....	148	15,281	826	4.7	5.7
Household appliances (electric or gas).....	153	15,575	1,149	8.5	6.8
Pictures, frames, lamps, and shades.....	139	10,892	317	2.9	1.9
Luggage, sporting goods, bicycles, toys.....	25	2,033	42	2.1	.2
Stoves, ranges (including electric and gas), burners, stokers.....	130	11,711	781	6.7	4.7
Hardware, tools, paint, glass, wallpaper.....	18	958	184	17.1	1.0
Awnings, shades, tents, flags, banners.....	13	801	14	1.7	.1
Other sales.....	42	3,557	287	7.5	1.6
MINNESOTA					
All stores.....	429				
Sales.....		\$19,818,000			
Commodity coverage.....	75.5 percent				
Total analyzed.....	146	14,963	14,963	100.0	
Furniture (except office), including					
mattresses and springs.....	146	14,963	7,745	51.8	51.8
Office furniture.....	22	3,213	25	.8	.2
Floor coverings.....	146	14,963	1,996	13.4	13.4
Draperies, upholstery, and curtains.....	55	8,864	559	6.3	3.7
China, glassware, crockery, kitchenware, brushes, etc.....	40	8,097	310	3.9	2.1
Pianos, musical instruments, music, phonographs, records.....	17	3,264	146	4.5	1.0
Radio, television sets and parts.....	95	12,295	754	6.1	5.0
Household appliances (electric or gas).....	95	12,424	974	7.8	6.5
Silverware, objects of art.....	12	3,343	58	1.7	.4
Pictures, frames, lamps, and shades.....	117	12,813	271	2.1	1.8
Luggage, sporting goods, bicycles, toys.....	35	6,656	196	2.9	1.3
Stoves, ranges (including electric and gas), burners, stokers.....	77	10,095	706	7.0	4.7
Hardware, tools, paint, glass, wallpaper.....	56	1,821	199	10.9	1.3
Awnings, shades, tents, flags, banners.....	29	1,504	28	1.9	.2
Other sales.....	56	8,492	993	11.7	8.8
MISSISSIPPI					
All stores.....	200				
Sales.....		\$6,837,000			
Commodity coverage.....	52.9 percent				
Total analyzed.....	74	3,618	3,618	100.0	
Furniture (except office), including					
mattresses and springs.....	74	3,618	2,268	62.7	62.7
Office furniture.....	13	829	17	2.1	.5
Floor coverings.....	74	3,618	279	7.7	7.7
Draperies, upholstery, and curtains.....	21	1,176	40	3.4	1.1
China, glassware, crockery, kitchenware, brushes, etc.....	10	637	17	2.7	.5
Pianos, musical instruments, music, phonographs, records.....	5	273	5	1.1	.1
Radio, television sets and parts.....	52	2,728	275	10.1	7.6
Household appliances (electric or gas).....	38	2,071	160	7.7	4.4
Silverware, objects of art.....	4	272	8	2.9	.2
Pictures, frames, lamps, and shades.....	41	2,145	40	1.9	1.1
Luggage, sporting goods, bicycles, toys.....	31	1,783	40	2.2	1.1
Stoves, ranges (including electric and gas), burners, stokers.....	68	3,321	364	11.0	10.0
Hardware, tools, paint, glass, wallpaper.....	8	501	43	14.3	1.2
Awnings, shades, tents, flags, banners.....	25	1,566	28	1.8	.8
Other sales.....	7	272	36	13.2	1.0

Percent column A—Percent of total sales of stores reporting that they sell such commodities.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

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FURNITURE STORES  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
MISSOURI					
All stores.....	588				
Sales.....		\$28,213,000			
Commodity coverage.....	75.9 percent				
Total analyzed.....	184	\$21,412	\$21,412	100.0	
Furniture (except office), including					
mattresses and springs.....	184	21,412	12,993	60.7	60.7
Office furniture.....	29	4,056	128	2.6	.6
Floor coverings.....	184	21,412	2,752	12.9	12.9
Draperies, upholstery, and curtains.....	57	11,069	683	6.2	3.2
China, glassware, crockery, kitchenware, brushes, etc.....	27	5,552	97	1.6	.4
Pianos, musical instruments, music, phonographs, records.....	24	1,272	36	2.8	.2
Radio, television sets and parts.....	143	18,362	1,034	5.6	4.8
Household appliances (electric or gas).....	125	17,649	1,463	8.3	6.8
Silverware, objects of art.....	20	4,272	43	1.0	.2
Pictures, frames, lamps, and shades.....	118	12,519	258	2.1	1.2
Luggage, sporting goods, bicycles, toys.....	23	4,762	107	2.2	.5
Stoves, ranges (including electric and gas), burners, stokers.....	130	17,469	1,126	6.4	5.2
Hardware, tools, paint, glass, wallpaper.....	30	1,255	120	9.6	.6
Awnings, shades, tents, flags, banners.....	19	781	14	1.8	.1
Other sales.....	57	5,124	558	10.9	2.6
NEVADA					
All stores.....	101				
Sales.....		\$3,558,000			
Commodity coverage.....	71.6 percent				
Total analyzed.....	38	\$2,546	\$2,546	100.0	
Furniture (except office), including					
mattresses and springs.....	38	2,546	1,505	59.1	59.1
Office furniture.....	7	510	39	7.6	1.5
Floor coverings.....	38	2,546	457	18.0	18.0
Draperies, upholstery, and curtains.....	18	1,566	57	3.7	2.2
China, glassware, crockery, kitchenware, brushes, etc.....	15	1,312	84	6.4	5.3
Radio, television sets and parts.....	16	1,425	48	3.4	1.9
Household appliances (electric or gas).....	17	1,038	62	6.0	2.4
Pictures, frames, lamps, and shades.....	24	1,655	35	2.1	1.4
Luggage, sporting goods, bicycles, toys.....	6	559	12	2.1	.5
Stoves, ranges (including electric and gas), burners, stokers.....	29	2,100	171	8.1	6.7
Hardware, tools, paint, glass, wallpaper.....	3	140	6	4.3	.2
Awnings, shades, tents, flags, banners.....	7	342	19	5.6	.8
Other sales.....	7	374	51	13.6	2.0
NEVADA					
(Adequate sample not reported.)					
MONTANA					
All stores.....	76				
Sales.....		\$2,866,000			
Commodity coverage.....	53.0 percent				
Total analyzed.....	23	1,520	1,520	100.0	
Furniture (except office), including					
mattresses and springs.....	23	1,520	855	54.9	54.9
Office furniture.....	6	808	11	5.6	.7
Floor coverings.....	23	1,520	231	15.2	15.2
Draperies, upholstery, and curtains.....	13	953	62	6.6	4.1
China, glassware, crockery, kitchenware, brushes, etc.....	6	458	18	3.9	1.2
Pianos, musical instruments, music, phonograph, records.....	3	121	1	.8	.1
Radio, television sets and parts.....	13	890	72	7.3	4.7
Household appliances (electric or gas).....	17	1,216	106	8.7	7.0
Silverware, objects of art.....	4	528	3	.9	.2
Pictures, frames, lamps, and shades.....	17	1,022	30	2.9	2.0
Luggage, sporting goods, bicycles, toys.....	8	487	9	1.8	.6
Stoves, ranges (including electric and gas), burners, stokers.....	17	1,084	69	6.4	4.5
Hardware, tools, paint, glass, wallpaper.....	9	894	54	13.7	3.5
Awnings, shades, tents, flags, banners.....	5	852	8	1.7	.4
Other sales.....	5	224	13	5.9	.9
NEBRASKA					
All stores.....	211				
Sales.....		\$6,828,000			
Commodity coverage.....	86.1 percent				
Total analyzed.....	43	4,516	4,516	100.0	
Furniture (except office), including					
mattresses and springs.....	43	4,516	2,129	47.1	47.1
Office furniture.....	9	1,810	55	3.0	1.2
Floor coverings.....	43	4,516	725	16.0	16.0
Draperies, upholstery, and curtains.....	14	2,464	178	7.2	3.9
China, glassware, crockery, kitchenware, brushes, etc.....	9	2,960	89	3.0	2.0
Pianos, musical instruments, music, phonographs, records.....	6	316	8	2.5	.2
Radio, television sets and parts.....	27	3,375	158	3.9	3.5
Household appliances (electric or gas).....	28	4,077	420	10.3	9.5
Silverware, objects of art.....	4	1,684	21	1.2	.5
Pictures, frames, lamps, and shades.....	31	3,724	73	2.0	1.6
Luggage, sporting goods, bicycles, toys.....	11	2,808	45	2.0	1.0
Stoves, ranges (including electric and gas), burners, stokers.....	20	3,618	181	5.0	4.0
Hardware, tools, paint, glass, wallpaper.....	9	371	54	14.5	1.2
Awnings, shades, tents, flags, banners.....	11	1,861	53	2.9	1.2
Other sales.....	17	2,517	329	13.1	7.3
NEBRASKA					
(Adequate sample not reported.)					
NEW HAMPSHIRE					
All stores.....	546				
Sales.....		\$32,685,000			
Commodity coverage.....	42.7 percent				
Total analyzed.....	148	14,039	14,039	100.0	
Furniture (except office), including					
mattresses and springs.....	148	14,039	9,998	69.1	69.1
Office furniture.....	17	3,273	159	4.8	1.1
Floor coverings.....	148	14,039	1,484	10.6	10.6
Draperies, upholstery, and curtains.....	40	5,831	369	6.3	2.6
China, glassware, crockery, kitchenware, brushes, etc.....	25	2,760	174	6.3	1.3
Pianos, musical instruments, music, phonographs, records.....	9	592	17	2.9	.1
Radio, television sets and parts.....	124	10,420	595	5.7	4.3
Household appliances (electric or gas).....	107	8,973	773	8.6	5.5
Silverware, objects of art.....	12	1,331	33	2.4	.2
Pictures, frames, lamps, and shades.....	83	9,428	199	2.1	1.4
Luggage, sporting goods, bicycles, toys.....	22	1,643	32	1.9	.2
Stoves, ranges (including electric and gas), burners, stokers.....	62	5,470	294	5.4	2.1
Hardware, tools, paint, glass, wallpaper.....	15	863	16	1.9	.1
Awnings, shades, tents, flags, banners.....	21	3,989	197	4.9	1.4
Other sales.....					

Percent column A—Percent of total sales of stores reporting that they sell such commodities.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## CENSUS OF BUSINESS

## FURNITURE STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)	
NEW MEXICO					
All stores.....	78				
Sales.....	\$2,154,000				
Commodity coverage.....	59.5 percent				
Total analyzed.....	17	\$1,269	\$1,269		100.0
Furniture (except office), including					
mattresses and springs.....	17	1,269	853	65.6	65.6
Office furniture.....	3	249	5	2.0	.4
Floor coverings.....	17	1,269	185	14.6	14.6
Draperies, upholstery, and curtains.....	8	531	10	1.9	.8
China, glassware, crockery, kitchenware, brushes, etc.....	5	325	6	1.8	.5
Pianos, musical instruments, music, phonographs, records.....	4	304	1	.3	.1
Radio, television sets and parts.....	11	1,043	28	2.5	2.0
Household appliances (electric or gas).....	11	715	59	8.3	4.7
Pictures, frames, lamps, and shades.....	8	788	19	2.4	1.5
Luggage, sporting goods, bicycles, toys.....	4	304	4	1.3	.5
Stoves, ranges (including electric and gas), burners, stokers.....	11	768	66	8.6	5.2
Hardware, tools, paint, glass, wallpaper.....	6	432	47	10.9	3.7
Awnings, shades, tents, flags, banners.....	5	360	5	1.4	.4
Other sales.....	3	133	3	2.3	.2
NEW YORK					
All stores.....	1,724				
Sales.....	\$110,850,000				
Commodity coverage.....	50.3 percent				
Total analyzed.....	371	55,799	55,799		100.0
Furniture (except office), including					
mattresses and springs.....	371	55,799	35,637	60.3	60.3
Office furniture.....	59	8,068	385	4.9	.7
Floor coverings.....	371	55,799	6,938	12.4	12.4
Draperies, upholstery, and curtains.....	130	36,082	1,975	5.5	3.5
China, glassware, crockery, kitchenware, brushes, etc.....	95	28,401	1,024	3.6	1.9
Pianos, musical instruments, music, phonographs, records.....	14	5,775	185	2.9	.3
Radio, television sets and parts.....	272	40,742	2,153	5.3	3.9
Household appliances (electric or gas).....	271	43,324	2,753	6.3	4.9
Silverware, objects of art.....	29	9,669	255	2.6	.5
Pictures, frames, lamps, and shades.....	248	38,750	973	2.5	1.7
Luggage, sporting goods, bicycles, toys.....	68	20,085	544	2.7	1.0
Stoves, ranges (including electric and gas), burners, stokers.....	195	34,382	1,604	4.7	2.9
Hardware, tools, paint, glass, wallpaper.....	28	2,119	195	9.2	.4
Awnings, shades, tents, flags, banners.....	41	2,993	60	2.0	.1
Other sales.....	91	21,165	3,140	14.9	5.6
NORTH CAROLINA					
All stores.....	612				
Sales.....	\$25,368,000				
Commodity coverage.....	71.6 percent				
Total analyzed.....	246	18,173	18,173		100.0
Furniture (except office), including					
mattresses and springs.....	246	18,173	11,417	62.8	62.8
Office furniture.....	27	1,775	39	2.2	.2
Floor coverings.....	246	18,173	1,730	9.5	9.5
Draperies, upholstery, and curtains.....	33	2,792	131	4.7	.7
China, glassware, crockery, kitchenware, brushes, etc.....	33	1,975	31	1.6	.2
Pianos, musical instruments, music, phonographs, records.....	24	1,286	31	2.4	.2
Radio, television sets and parts.....	212	16,308	1,271	7.8	7.0
Household appliances (electric or gas).....	130	10,935	866	8.1	4.9
Silverware, objects of art.....	15	1,560	25	1.6	.1
Pictures, frames, lamps, and shades.....	171	13,538	257	1.9	1.4
Luggage, sporting goods, bicycles, toys.....	89	5,695	89	1.6	.5
Stoves, ranges (including electric and gas), burners, stokers.....	215	15,788	1,754	11.1	9.7
Hardware, tools, paint, glass, wallpaper.....	23	1,050	75	7.1	.4
Awnings, shades, tents, flags, banners.....	76	5,973	91	1.5	.5
Other sales.....	35	2,870	346	12.1	1.9
NORTH DAKOTA					
All stores.....	52				
Sales.....	\$1,953,000				
Commodity coverage.....	84.7 percent				
Total analyzed.....	20	\$1,263	\$1,263		100.0
Furniture (except office), including					
mattresses and springs.....	20	1,263	733	58.0	58.0
Office furniture.....	3	90	3	3.3	.2
Floor coverings.....	20	1,263	191	15.1	15.1
Draperies, upholstery, and curtains.....	11	864	45	5.2	3.6
China, glassware, crockery, kitchenware, brushes, etc.....	7	489	32	6.5	2.5
Pianos, musical instruments, music, phonographs, records.....	5	295	3	1.0	.2
Radio, television sets and parts.....	12	768	35	4.6	2.8
Household appliances (electric or gas).....	15	1,038	90	8.7	7.1
Pictures, frames, lamps, and shades.....	18	1,051	21	2.0	1.7
Luggage, sporting goods, bicycles, toys.....	7	454	6	1.4	.5
Stoves, ranges (including electric and gas), burners, stokers.....	11	664	25	5.8	2.0
Hardware, tools, paint, glass, wallpaper.....	4	188	10	5.3	.8
Awnings, shades, tents, flags, banners.....	7	286	7	2.4	.8
Other sales.....	7	315	62	19.7	4.9
OHIO					
All stores.....	1,070				
Sales.....	\$58,185,000				
Commodity coverage.....	65.8 percent				
Total analyzed.....	372	38,175	38,175		100.0
Furniture (except office), including					
mattresses and springs.....	372	38,175	22,085	57.8	57.8
Office furniture.....	33	5,729	64	1.7	.2
Floor coverings.....	372	38,175	5,313	13.9	13.9
Draperies, upholstery, and curtains.....	99	15,957	1,323	8.3	3.4
China, glassware, crockery, kitchenware, brushes, etc.....	56	9,350	373	4.0	1.0
Pianos, musical instruments, music, phonographs, records.....	21	2,534	76	3.0	.2
Radio, television sets and parts.....	286	33,597	1,789	5.3	4.7
Household appliances (electric or gas).....	283	31,834	3,092	9.7	8.1
Silverware, objects of art.....	15	4,633	200	4.3	.5
Pictures, frames, lamps, and shades.....	274	28,207	868	3.1	2.3
Luggage, sporting goods, bicycles, toys.....	46	6,390	120	1.9	.3
Stoves, ranges (including electric and gas), burners, stokers.....	268	30,032	2,136	7.1	5.6
Hardware, tools, paint, glass, wallpaper.....	22	3,134	144	4.6	.4
Other sales.....	73	10,764	612	5.7	1.6
OKLAHOMA					
All stores.....	434				
Sales.....	\$11,779,000				
Commodity coverage.....	80.4 percent				
Total analyzed.....	108	7,112	7,112		100.0
Furniture (except office), including					
mattresses and springs.....	108	7,112	3,950	55.5	55.5
Office furniture.....	12	630	27	4.3	.4
Floor coverings.....	108	7,112	1,015	14.3	14.3
Draperies, upholstery, and curtains.....	29	2,982	274	9.2	3.2
China, glassware, crockery, kitchenware, brushes, etc.....	22	2,249	133	5.9	1.9
Pianos, musical instruments, music, phonographs, records.....	12	474	13	2.7	.2
Radio, television sets and parts.....	74	4,376	177	4.0	2.5
Household appliances (electric or gas).....	68	5,505	470	8.5	6.6
Silverware, objects of art.....	5	292	5	1.7	.1
Pictures, frames, lamps, and shades.....	72	4,906	114	2.3	1.6
Luggage, sporting goods, bicycles, toys.....	23	2,266	49	2.2	.7
Stoves, ranges (including electric and gas), burners, stokers.....	87	6,034	487	8.1	6.8
Hardware, tools, paint, glass, wallpaper.....	25	1,084	123	11.3	1.7
Awnings, shades, tents, flags, banners.....	23	886	29	3.3	.4
Other sales.....	29	3,029	246	8.1	3.5

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

# RETAIL TRADE: 1939

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FURNITURE STORES  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
<b>OREGON</b>						<b>SOUTH CAROLINA</b>							
All stores.....	182					All stores.....	307						
Sales.....	\$8,568,000					Sales.....	\$13,006,000						
Commodity coverage.....	73.6 percent					Commodity coverage.....	65.8 percent						
Total analyzed.....	71	\$6,302	\$6,302		100.0	Total analyzed.....	130	\$8,562	\$8,562			100.0	
Furniture (except office), including						Furniture (except office), including							
mattresses and springs.....	71	6,302	3,034	48.1	48.1	mattresses and springs.....	130	8,562	5,414	63.2	63.2		
Office furniture.....	14	1,056	19	1.8	.5	Office furniture.....	17	1,084	38	3.5	.4		
Floor coverings.....	71	6,302	902	14.3	14.3	Floor coverings.....	130	8,562	605	7.1	7.1		
Draperies, upholstery, and curtains.....	23	3,116	155	5.0	2.5	Draperies, upholstery, and curtains.....	19	1,467	39	2.7	.5		
China, glassware, crockery, kitchenware, brushes, etc.....	22	1,933	42	2.2	.7	China, glassware, crockery, kitchenware, brushes, etc.....	20	1,190	25	2.1	.5		
Pianos, musical instruments, music, phonographs, records.....	11	1,125	10	.9	.2	Pianos, musical instruments, music, phonographs, records.....	23	1,291	36	2.8	.4		
Radio, television sets and parts.....	47	4,654	279	6.0	4.4	Radio, television sets and parts.....	113	7,775	695	8.9	8.1		
Household appliances (electric or gas).....	54	5,639	818	14.5	13.0	Household appliances (electric or gas).....	66	5,260	379	7.2	4.4		
Silverware, objects of art.....	8	1,341	8	.6	.1	Silverware, objects of art.....	9	1,032	12	1.2	.1		
Pictures, frames, lamps, and shades.....	46	4,743	117	2.5	1.9	Pictures, frames, lamps, and shades.....	79	6,114	101	1.7	1.2		
Luggage, sporting goods, bicycles, toys.....	15	2,143	35	1.6	.5	Luggage, sporting goods, bicycles, toys.....	50	2,845	75	2.6	.9		
Stoves, ranges (including electric and gas), burners, stokers.....	61	5,465	555	10.2	8.8	Stoves, ranges (including electric and gas), burners, stokers.....	107	7,333	802	10.8	9.4		
Hardware, tools, paint, glass, wallpaper.....	21	1,271	143	11.3	2.5	Hardware, tools, paint, glass, wallpaper.....	16	1,249	48	5.7	.5		
Awnings, shades, tents, flags, banners.....	21	1,689	37	2.2	.6	Awnings, shades, tents, flags, banners.....	47	2,986	50	1.7	.6		
Other sales.....	16	2,141	148	6.9	2.3	Other sales.....	26	2,018	245	12.1	2.9		
<b>PENNSYLVANIA</b>						<b>SOUTH DAKOTA</b>							
All stores.....	1,347					All stores.....	85						
Sales.....	\$78,830,000					Sales.....	\$1,827,000						
Commodity coverage.....	66.5 percent					Commodity coverage.....	53.7 percent						
Total analyzed.....	462	52,413	52,413		100.0	Total analyzed.....	19	982	982			100.0	
Furniture (except office), including						Furniture (except office), including							
mattresses and springs.....	462	52,413	30,512	58.2	58.2	mattresses and springs.....	19	982	638	65.0	65.0		
Office furniture.....	50	4,361	124	2.8	.2	Office furniture.....	8	339	4	1.2	.4		
Floor coverings.....	462	52,413	6,935	13.2	13.2	Floor coverings.....	19	982	146	14.9	14.9		
Draperies, upholstery, and curtains.....	137	25,895	1,204	5.0	2.3	Draperies, upholstery, and curtains.....	8	512	32	6.3	3.3		
China, glassware, crockery, kitchenware, brushes, etc.....	110	13,845	474	3.4	.9	China, glassware, crockery, kitchenware, brushes, etc.....	3	83	5	3.6	.3		
Pianos, musical instruments, music, phonographs, records.....	30	2,950	72	2.4	.1	Pianos, musical instruments, music, phonographs, records.....	13	756	24	3.2	2.5		
Radio, television sets and parts.....	352	45,644	2,748	6.0	5.5	Radio, television sets and parts.....	13	713	47	6.6	4.6		
Household appliances (electric or gas).....	356	44,967	4,191	9.3	8.0	Household appliances (electric or gas).....	15	809	22	2.7	2.2		
Silverware, objects of art.....	47	6,278	124	2.0	.2	Silverware, objects of art.....	9	531	18	3.4	1.8		
Pictures, frames, lamps, and shades.....	315	31,738	911	2.9	1.8	Pictures, frames, lamps, and shades.....	5	143	21	14.7	2.1		
Luggage, sporting goods, bicycles, toys.....	92	11,271	243	2.2	.5	Luggage, sporting goods, bicycles, toys.....	8	252	27	10.7	2.7		
Stoves, ranges (including electric and gas), burners, stokers.....	311	38,349	2,868	7.0	5.1	Stoves, ranges (including electric and gas), burners, stokers.....							
Hardware, tools, paint, glass, wallpaper.....	42	4,358	299	6.9	.6	Hardware, tools, paint, glass, wallpaper.....							
Awnings, shades, tents, flags, banners.....	80	7,129	160	2.2	.3	Awnings, shades, tents, flags, banners.....							
Other sales.....	96	16,662	1,748	10.5	3.3	Other sales.....							
<b>RHODE ISLAND</b>						<b>TENNESSEE</b>							
All stores.....	136					All stores.....	433						
Sales.....	\$6,870,000					Sales.....	\$19,802,000						
Commodity coverage.....	51.6 percent					Commodity coverage.....	70.3 percent						
Total analyzed.....	60	3,445	3,445		100.0	Total analyzed.....	162	13,785	13,785			100.0	
Furniture (except office), including						Furniture (except office), including							
mattresses and springs.....	60	3,445	1,896	55.0	55.0	mattresses and springs.....	162	13,785	8,712	63.2	63.2		
Floor coverings.....	50	3,445	327	9.5	9.5	Floor coverings.....	162	13,785	1,340	9.3	8.3		
Draperies, upholstery, and curtains.....	10	686	39	5.7	1.1	Draperies, upholstery, and curtains.....	22	2,293	65	2.8	.5		
China, glassware, crockery, kitchenware, brushes, etc.....	14	1,193	69	7.5	2.8	China, glassware, crockery, kitchenware, brushes, etc.....	22	1,735	23	1.3	.2		
Pianos, musical instruments, music, phonographs, records.....	41	5,113	178	5.7	5.2	Pianos, musical instruments, music, phonographs, records.....	26	2,475	128	5.2	.9		
Radio, television sets and parts.....	58	2,501	257	10.3	7.5	Radio, television sets and parts.....	145	13,059	937	7.2	6.8		
Household appliances (electric or gas).....	4	457	20	4.4	.8	Household appliances (electric or gas).....	116	11,882	1,105	9.5	8.0		
Silverware, objects of art.....	37	2,656	55	2.0	1.5	Silverware, objects of art.....	109	9,441	179	1.9	1.3		
Pictures, frames, lamps, and shades.....	15	1,201	24	2.0	.7	Pictures, frames, lamps, and shades.....	45	2,965	66	2.2	.5		
Luggage, sporting goods, bicycles, toys.....						Luggage, sporting goods, bicycles, toys.....							
Stoves, ranges (including electric and gas), burners, stokers.....	45	2,904	525	18.0	15.2	Stoves, ranges (including electric and gas), burners, stokers.....	137	11,171	1,103	9.9	8.0		
Hardware, tools, paint, glass, wallpaper.....	5	595	22	5.6	.6	Hardware, tools, paint, glass, wallpaper.....	21	917	110	12.0	.8		
Awnings, shades, tents, flags, banners.....	10	433	5	1.2	.1	Awnings, shades, tents, flags, banners.....	34	1,899	35	2.1	.2		
Other sales.....	8	229	12	5.2	.4	Other sales.....	22	1,951	172	8.8	1.2		

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## CENSUS OF BUSINESS

## FURNITURE STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
TEXAS					
All stores.....	1,057				
Sales.....	\$44,295,000				
Commodity coverage.....	70.1 percent				
Total analyzed.....	337	\$31,057	\$31,057	100.0	
Furniture (except office), including					
mattresses and springs.....	337	31,057	18,917	60.9	60.9
Office furniture.....	59	5,633	81	1.4	.3
Floor coverings.....	337	31,057	3,690	11.9	11.9
Draperies, upholstery, and curtains.....	103	13,529	918	6.8	5.0
China, glassware, crockery, kitchenware, brushes, etc.....	63	7,243	155	2.1	.5
Pianos, musical instruments, music, phonographs, records.....	36	2,368	53	2.2	.2
Radio, television sets and parts.....	244	24,878	1,463	5.9	4.7
Household appliances (electric or gas).....	205	24,122	1,958	8.1	6.3
Silverware, objects of art.....	54	3,886	40	1.0	.1
Pictures, frames, lamps, and shades.....	205	19,336	375	1.9	1.2
Luggage, sporting goods, bicycles, toys.....	71	6,548	156	2.1	.4
Stoves, ranges (including electric and gas), burners, stokers.....	279	24,509	2,140	8.7	6.9
Hardware, tools, paint, glass, wallpaper.....	65	3,095	318	10.3	1.0
Awnings, shades, tents, flags, banners.....	97	7,495	169	2.3	.5
Other sales.....	78	7,065	646	9.1	2.1
UTAH					
All stores.....	81				
Sales.....	\$3,258,000				
Commodity coverage.....	57.5 percent				
Total analyzed.....	29	3,584	3,584	100.0	
Furniture (except office), including					
mattresses and springs.....	29	3,584	2,011	56.1	56.1
Office furniture.....	29	3,584	656	17.8	17.8
Floor coverings.....	13	1,928	119	6.5	5.3
Draperies, upholstery, and curtains.....	10	1,340	24	1.8	.7
China, glassware, crockery, kitchenware, brushes, etc.....	3	240	5	2.1	.1
Pianos, musical instruments, music, phonographs, records.....	23	2,782	112	4.0	3.1
Radio, television sets and parts.....	20	2,390	183	7.7	5.1
Household appliances (electric or gas).....	4	515	6	1.2	.2
Silverware, objects of art.....	18	2,077	28	1.3	.9
Pictures, frames, lamps, and shades.....	11	1,618	40	2.5	1.1
Luggage, sporting goods, bicycles, toys.....	22	2,852	227	8.0	6.3
Stoves, ranges (including electric and gas), burners, stokers.....	14	1,237	85	5.3	1.8
Hardware, tools, paint, glass, wallpaper.....	6	1,110	15	1.4	.4
Awnings, shades, tents, flags, banners.....	9	1,359	113	8.3	3.2
Other sales.....					
VERMONT					
All stores.....	55				
Sales.....	\$1,851,000				
Commodity coverage.....	60.8 percent				
Total analyzed.....	22	1,113	1,113	100.0	
Furniture (except office), including					
mattresses and springs.....	22	1,113	721	64.8	64.8
Office furniture.....	4	205	2	1.0	.2
Floor coverings.....	22	1,113	172	15.5	15.5
Draperies, upholstery, and curtains.....	10	518	15	2.5	1.2
China, glassware, crockery, kitchenware, brushes, etc.....	4	181	18	11.2	1.6
Pianos, musical instruments, music, phonographs, records.....	12	722	59	5.0	3.2
Radio, television sets and parts.....	8	445	24	5.4	2.2
Household appliances (electric or gas).....	15	715	17	2.4	1.5
Silverware, objects of art.....	5	189	7	4.1	.8
Pictures, frames, lamps, and shades.....	11	592	37	6.3	3.3
Luggage, sporting goods, bicycles, toys.....	8	284	27	10.2	2.4
Stoves, ranges (including electric and gas), burners, stokers.....	4	175	4	2.5	.4
Hardware, tools, paint, glass, wallpaper.....	4	151	35	23.2	5.1
Awnings, shades, tents, flags, banners.....					
Other sales.....					
VIRGINIA					
All stores.....	390				
Sales.....	\$18,484,000				
Commodity coverage.....	63.0 percent				
Total analyzed.....	136	\$11,636	\$11,636	100.0	
Furniture (except office), including					
mattresses and springs.....	136	11,636	7,022	60.3	60.3
Office furniture.....	24	1,920	80	4.2	.7
Floor coverings.....	136	11,636	1,039	8.9	8.9
Draperies, upholstery, and curtains.....	26	2,983	208	7.0	1.8
China, glassware, crockery, kitchenware, brushes, etc.....	32	2,878	53	1.8	.5
Pianos, musical instruments, music, phonographs, records.....	12	1,459	26	1.8	.2
Radio, television sets and parts.....	115	10,808	790	7.4	6.8
Household appliances (electric or gas).....	89	9,025	958	10.4	8.1
Silverware, objects of art.....	7	589	10	1.6	.1
Pictures, frames, lamps, and shades.....	95	8,871	228	2.5	1.9
Luggage, sporting goods, bicycles, toys.....	30	3,851	129	5.4	1.1
Stoves, ranges (including electric and gas), burners, stokers.....	115	10,054	935	9.3	8.0
Hardware, tools, paint, glass, wallpaper.....	11	703	103	14.7	.9
Awnings, shades, tents, flags, banners.....	23	1,278	54	2.7	.3
Other sales.....	6	288	42	14.6	.4
WASHINGTON					
All stores.....	294				
Sales.....	\$14,030,000				
Commodity coverage.....	70.6 percent				
Total analyzed.....	90	9,904	9,904	100.0	
Furniture (except office), including					
mattresses and springs.....	90	9,904	4,874	49.2	49.2
Office furniture.....	11	753	8	1.1	.1
Floor coverings.....	90	9,904	1,476	14.9	14.9
Draperies, upholstery, and curtains.....	49	7,142	378	5.2	3.6
China, glassware, crockery, kitchenware, brushes, etc.....	30	5,496	241	4.4	2.4
Pianos, musical instruments, music, phonographs, records.....	10	2,641	29	1.1	.5
Radio, television sets and parts.....	50	7,131	423	5.9	4.3
Household appliances (electric or gas).....	64	7,704	863	11.2	8.7
Silverware, objects of art.....	11	3,353	47	1.4	.5
Pictures, frames, lamps, and shades.....	58	6,875	183	2.7	1.9
Luggage, sporting goods, bicycles, toys.....	18	3,947	52	1.5	.5
Stoves, ranges (including electric and gas), burners, stokers.....	88	8,152	787	9.7	7.9
Hardware, tools, paint, glass, wallpaper.....	17	2,944	82	2.8	.8
Awnings, shades, tents, flags, banners.....	8	1,721	18	1.0	.2
Other sales.....	22	4,586	448	9.8	4.5
WEST VIRGINIA					
All stores.....	218				
Sales.....	\$12,047,000				
Commodity coverage.....	75.2 percent				
Total analyzed.....	90	9,054	9,054	100.0	
Furniture (except office), including					
mattresses and springs.....	90	9,054	5,113	56.5	56.5
Office furniture.....	10	1,234	55	4.5	.6
Floor coverings.....	90	9,054	1,016	11.2	11.2
Draperies, upholstery, and curtains.....	43	6,352	238	3.7	2.6
China, glassware, crockery, kitchenware, brushes, etc.....	38	5,579	88	1.5	1.0
Pianos, musical instruments, music, phonographs, records.....	8	855	18	2.2	.2
Radio, television sets and parts.....	79	8,716	829	7.2	6.9
Household appliances (electric or gas).....	71	7,847	682	8.7	7.5
Silverware, objects of art.....	12	1,547	24	1.6	.3
Pictures, frames, lamps, and shades.....	56	6,553	116	1.8	1.3
Luggage, sporting goods, bicycles, toys.....	29	3,141	65	2.1	.7
Stoves, ranges (including electric and gas), burners, stokers.....	88	7,295	685	9.4	7.6
Hardware, tools, paint, glass, wallpaper.....	18	1,481	185	12.5	2.0
Awnings, shades, tents, flags, banners.....	12	1,253	16	1.3	.2
Other sales.....	16	956	128	13.2	1.4

Percent column A—Percent of total sales of stores reporting that they sell such commodities.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

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FURNITURE STORES  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A	
WISCONSIN							WYOMING					
All stores.....		515					All stores.....		48			
Sales.....		\$17,530,000					Sales.....		\$1,440,000			
Commodity coverage.....		54.9 percent					Commodity coverage.....		85.4 percent			
Total analyzed.....	145	\$9,617	\$9,617		100.0		Total analyzed.....	21	\$1,230	\$1,230		100.0
Furniture (except office), including mattresses and springs.....	145	9,617	6,015	62.6	62.6		Furniture (except office), including mattresses and springs.....	21	1,230	721	58.6	58.6
Office furniture.....	22	1,768	58	2.0	.4		Office furniture.....	6	500	18	2.8	1.1
Floor coverings.....	145	9,617	1,475	15.3	15.3		Floor coverings.....	21	1,230	249	20.2	20.2
Draperies, upholstery, and curtains.....	43	4,108	188	4.1	1.8		Draperies, upholstery, and curtains.....	12	795	48	6.0	3.9
China, glassware, crockery, kitchenware, brushes, etc.....	22	2,581	80	3.1	.8		China, glassware, crockery, kitchenware, brushes, etc.....	4	258	7	3.0	.6
Pianos, musical instruments, music, phonographs, records.....	6	331	11	3.3	.1		Pianos, musical instruments, music, phonographs, records.....	11	637	11	1.7	.9
Radio, television sets and parts.....	81	6,144	237	3.9	2.5		Radio, television sets and parts.....	10	620	23	4.5	2.3
Household appliances (electric or gas).....	70	5,581	432	7.8	4.5		Household appliances (electric or gas).....	17	1,053	18	1.7	1.5
Silverware, objects of art.....	10	1,557	9	.6	.1		Silverware, objects of art.....	3	183	1	.5	.1
Pictures, frames, lamps, and shades.....	124	7,968	213	2.7	2.2		Pictures, frames, lamps, and shades.....	17	977	36	3.7	2.9
Luggage, sporting goods, bicycles, toys.....	17	951	13	1.4	.1		Luggage, sporting goods, bicycles, toys.....	5	207	35	16.9	2.8
Stoves, ranges (including electric and gas), burners, stokers.....	84	6,295	326	5.2	3.4		Stoves, ranges (including electric and gas), burners, stokers.....	3	140	4	2.9	.5
Hardware, tools, paint, glass, wallpaper.....	17	702	33	4.7	.3		Hardware, tools, paint, glass, wallpaper.....	10	580	59	10.2	4.8
Awnings, shades, tents, flags, banners.....	17	982	21	2.1	.2		Awnings, shades, tents, flags, banners.....					
Other sales.....	46	3,088	548	17.9	5.7		Other sales.....					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.



## CENSUS OF BUSINESS

 FLOOR COVERINGS STORES  
 TABLE 18.—COMMODITY SALES FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)	
UNITED STATES <sup>1</sup>					
All stores.....	1,986				
Sales.....	\$58,618,000				
Commodity coverage.....	77.3 percent				
Total analyzed.....	711	\$45,330	\$45,330		100.0
Floor coverings.....	711	45,330	41,390	91.5	91.5
Furniture (except office) including mattresses and springs.....	71	9,054	808	8.9	1.8
Draperies, upholstery, and curtains.....	54	5,109	704	13.8	1.5
Awnings, shades, tents, flags, banners.....	79	4,648	671	14.4	1.5
Service receipts.....	101	6,219	1,085	17.4	2.4
Other sales.....	(*)	(*)	672	(*)	1.5
SELECTED STATES					
CALIFORNIA					
All stores.....	161				
Sales.....	\$5,786,000				
Commodity coverage.....	79.1 percent				
Total analyzed.....	89	4,583	4,583		100.0
Floor coverings.....	89	4,583	3,855	84.0	84.0
Furniture (except office) including mattresses and springs.....	7	718	113	15.7	2.5
Draperies, upholstery, and curtains.....	8	584	114	20.2	2.5
Awnings, shades, tents, flags, banners.....	21	981	202	20.6	4.4
Service receipts.....	22	1,518	245	16.1	5.4
Other sales.....	(*)	(*)	54	(*)	1.2
CONNECTICUT					
All stores.....	40				
Sales.....	\$1,192,000				
Commodity coverage.....	81.5 percent				
Total analyzed.....	20	969	969		100.0
Floor coverings.....	20	969	878	90.8	90.8
Service receipts.....	3	195	57	29.2	5.9
Other sales.....	(*)	(*)	34	(*)	3.5
DISTRICT OF COLUMBIA					
All stores.....	15				
Sales.....	\$869,000				
Commodity coverage.....	90.4 percent				
Total analyzed.....	9	605	605		100.0
Floor coverings.....	9	605	570	94.2	94.2
Service receipts.....	4	151	35	23.2	5.8
ILLINOIS					
All stores.....	125				
Sales.....	\$8,954,000				
Commodity coverage.....	88.7 percent				
Total analyzed.....	45	7,945	7,945		100.0
Floor coverings.....	45	7,945	7,612	95.8	95.8
Furniture (except office) including mattresses and springs.....	3	4,018	71	1.8	.9
Draperies, upholstery, and curtains.....	3	582	45	7.4	.5
Awnings, shades, tents, flags, banners.....	13	1,253	206	16.4	2.6
Service receipts.....	(*)	(*)	13	(*)	.2
Other sales.....	(*)	(*)			
INDIANA					
All stores.....	44				
Sales.....	\$877,000				
Commodity coverage.....	86.2 percent				
Total analyzed.....	13	581	581		100.0
Floor coverings.....	13	581	492	84.7	84.7
Furniture (except office) including mattresses and springs.....	3	188	17	9.0	2.9
Draperies, upholstery, and curtains.....	4	172	12	7.0	2.1
Awnings, shades, tents, flags, banners.....	(*)	(*)	80	(*)	10.3
Other sales.....	(*)	(*)			
STATE AND COMMODITY					
SELECTED STATES—Con.					
MASSACHUSETTS					
All stores.....	95				
Sales.....	\$2,585,000				
Commodity coverage.....	72.7 percent				
Total analyzed.....	22	\$1,865	\$1,865		100.0
Floor coverings.....	22	1,865	1,614	86.5	86.5
Other sales.....	(*)	(*)	251	(*)	13.5
MICHIGAN					
All stores.....	86				
Sales.....	\$2,904,000				
Commodity coverage.....	83.4 percent				
Total analyzed.....	24	2,422	2,422		100.0
Floor coverings.....	24	2,422	2,139	88.5	88.5
Draperies, upholstery, and curtains.....	7	777	33	4.2	1.4
Awnings, shades, tents, flags, banners.....	5	621	36	5.8	1.5
Service receipts.....	4	612	183	28.6	8.7
Other sales.....	(*)	(*)	51	(*)	2.1
MINNESOTA					
All stores.....	27				
Sales.....	\$1,057,000				
Commodity coverage.....	84.2 percent				
Total analyzed.....	19	977	977		100.0
Floor coverings.....	19	977	947	96.9	96.9
Other sales.....	(*)	(*)	30	(*)	3.1
MISSOURI					
All stores.....	37				
Sales.....	\$1,629,000				
Commodity coverage.....	88.4 percent				
Total analyzed.....	19	1,440	1,440		100.0
Floor coverings.....	19	1,440	1,381	95.9	95.9
Other sales.....	(*)	(*)	59	(*)	4.1
NEW JERSEY					
All stores.....	140				
Sales.....	\$4,174,000				
Commodity coverage.....	79.6 percent				
Total analyzed.....	60	3,324	3,324		100.0
Floor coverings.....	60	3,324	3,020	90.8	90.8
Furniture (except office) including mattresses and springs.....	11	631	143	22.7	4.3
Service receipts.....	6	401	95	23.7	2.9
Other sales.....	(*)	(*)	65	(*)	2.0
NEW YORK					
All stores.....	628				
Sales.....	\$14,103,000				
Commodity coverage.....	71.0 percent				
Total analyzed.....	212	10,015	10,015		100.0
Floor coverings.....	212	10,015	9,673	96.8	96.8
Furniture (except office) including mattresses and springs.....	23	836	123	14.7	1.2
Draperies, upholstery, and curtains.....	7	278	35	12.6	.4
Awnings, shades, tents, flags, banners.....	5	255	41	16.2	.4
Service receipts.....	16	654	98	15.0	1.0
Other sales.....	(*)	(*)	45	(*)	.4

For footnotes, see end of table.

FLOOR COVERINGS STORES  
TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)	(see note)
<b>SELECTED STATES—Con.</b>					
<b>OHIO</b>					
All stores..... 118					
Sales..... \$5,294,000					
Commodity coverage..... 81.1 percent					
Total analyzed.....	52	\$2,870	\$2,870		100.0
Floor coverings.....	52	2,870	2,299	86.1	86.1
Furniture (except office) including					
mattresses and springs.....	4	318	8	2.5	.3
Draperies, upholstery, and curtains.....	7	555	136	24.5	5.1
Awnings, shades, tents, flags, banners.....	7	459	84	18.5	5.1
Service receipts.....	9	289	45	18.7	1.7
Other sales.....	(*)	(*)	98	(*)	3.7
<b>OREGON</b>					
All stores..... 15					
Sales..... \$584,000					
Commodity coverage..... 90.2 percent					
Total analyzed.....	11	527	527		100.0
Floor coverings.....	11	527	492	93.4	93.4
Service receipts.....	5	145	10	8.9	1.9
Other sales.....	(*)	(*)	25	(*)	4.7
<b>PENNSYLVANIA</b>					
All stores..... 171					
Sales..... \$4,251,000					
Commodity coverage..... 70.5 percent					
Total analyzed.....	46	2,985	2,983		100.0
Floor coverings.....	46	2,983	2,607	87.4	87.4
Furniture (except office) including					
mattresses and springs.....	8	435	72	16.6	2.4
Draperies, upholstery, and curtains.....	7	372	81	21.8	2.7
Awnings, shades, tents, flags, banners.....	8	459	88	18.7	2.9
Service receipts.....	5	322	35	10.9	1.2
Other sales.....	(*)	(*)	102	(*)	3.4
<b>WASHINGTON</b>					
All stores..... 25					
Sales..... \$607,000					
Commodity coverage..... 79.1 percent					
Total analyzed.....	14	\$480	\$480		100.0
Floor coverings.....	14	480	442	92.1	92.1
Other sales.....	(*)	(*)	38	(*)	7.9
<b>WISCONSIN</b>					
All stores..... 41					
Sales..... \$1,315,000					
Commodity coverage..... 75.6 percent					
Total analyzed.....	17	987	987		100.0
Floor coverings.....	17	987	857	86.6	86.6
Draperies, upholstery, and curtains.....	4	492	75	14.8	7.6
Awnings, shades, tents, flags, banners.....	5	87	13	14.9	1.3
Other sales.....	(*)	(*)	24	(*)	2.5

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

\* Includes data for certain States which could not be shown separately because of possible disclosure of individual operations.

† Data not available.

## CENSUS OF BUSINESS

HOUSEHOLD APPLIANCE DEALERS  
TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>UNITED STATES</b>					
All stores.....		11,095			
Sales.....		\$294,518,000			
Commodity coverage.....		88.4 percent			
Total analyzed.....	4,718	\$201,478	\$201,478		100.0
Household appliances (electric or gas).....	4,718	201,478	155,744	77.3	77.3
Stoves, ranges (including electric and gas).....	2,828	121,149	28,667	23.7	14.2
Burners, stokers, air conditioners.....	787	55,545	6,881	12.4	5.4
Radio, television sets, parts.....	429	24,921	744	3.0	.4
Repairs and other services.....	951	44,265	5,830	8.7	1.9
Other sales.....	(1)	(1)	5,612	(1)	2.8
<b>ALABAMA</b>					
All stores.....		161			
Sales.....		\$2,683,000			
Commodity coverage.....		86.5 percent			
Total analyzed.....	108	2,295	2,295		100.0
Household appliances (electric or gas).....	108	2,295	1,715	74.7	74.7
Stoves, ranges (including electric and gas).....	92	1,622	419	25.8	18.2
Burners, stokers, air conditioners.....	45	751	114	15.2	5.0
Repairs and other services.....	4	143	4	2.8	.2
Other sales.....	(1)	(1)	45	(1)	1.9
<b>ARIZONA</b>					
All stores.....		58			
Sales.....		\$350,000			
Commodity coverage.....		75.1 percent			
Total analyzed.....	17	638	638		100.0
Household appliances (electric or gas).....	17	638	582	88.1	88.1
Stoves, ranges (including electric and gas).....	7	278	28	10.1	4.4
Burners, stokers, air conditioners.....	5	235	25	9.8	3.6
Other sales.....	(1)	(1)	23	(1)	3.9
<b>ARKANSAS</b>					
All stores.....		152			
Sales.....		\$1,692,000			
Commodity coverage.....		83.0 percent			
Total analyzed.....	62	1,066	1,066		100.0
Household appliances (electric or gas).....	62	1,066	1,010	94.7	94.7
Stoves, ranges (including electric and gas).....	34	209	19	9.1	1.8
Repairs and other services.....	5	206	6	2.9	.6
Other sales.....	(1)	(1)	31	(1)	2.9
<b>CALIFORNIA</b>					
All stores.....		679			
Sales.....		\$25,256,000			
Commodity coverage.....		83.5 percent			
Total analyzed.....	523	14,773	14,773		100.0
Household appliances (electric or gas).....	523	14,773	12,272	83.1	83.1
Stoves, ranges (including electric and gas).....	202	8,772	1,825	20.8	12.4
Burners, stokers, air conditioners.....	10	522	67	12.8	.5
Radio, television sets, parts.....	26	2,688	48	1.8	.3
Repairs and other services.....	54	2,659	244	8.5	1.6
Other sales.....	(1)	(1)	317	(1)	2.1
<b>COLORADO</b>					
All stores.....		138			
Sales.....		\$3,293,000			
Commodity coverage.....		75.7 percent			
Total analyzed.....	52	2,492	2,492		100.0
Household appliances (electric or gas).....	52	2,492	1,567	62.9	62.9
Stoves, ranges (including electric and gas).....	31	1,635	255	15.9	10.2
Burners, stokers, air conditioners.....	15	1,480	247	16.7	9.9
Radio, television sets, parts.....	17	1,529	24	1.6	1.0
Repairs and other services.....	22	1,580	76	4.8	3.0
Other sales.....	(1)	(1)	323	(1)	13.0
<b>CONNECTICUT</b>					
All stores.....		138			
Sales.....		\$5,788,000			
Commodity coverage.....		58.7 percent			
Total analyzed.....	62	\$3,400	\$3,400		100.0
Household appliances (electric or gas).....	62	3,400	2,458	72.3	72.3
Stoves, ranges (including electric and gas).....	31	2,038	683	32.5	19.5
Burners, stokers, air conditioners.....	7	879	88	10.0	2.0
Radio, television sets, parts.....	7	249	7	2.8	.2
Repairs and other services.....	25	1,277	148	11.6	4.4
Other sales.....	(1)	(1)	56	(1)	1.6
<b>DELAWARE</b>					
(Adequate sample not reported.)					
<b>DISTRICT OF COLUMBIA</b>					
All stores.....		27			
Sales.....		\$2,191,000			
Commodity coverage.....		86.7 percent			
Total analyzed.....	19	1,899	1,899		100.0
Household appliances (electric or gas).....	19	1,899	1,437	75.7	75.7
Stoves, ranges (including electric and gas).....	3	1,075	149	13.9	7.8
Repairs and other services.....	12	1,588	113	7.2	6.0
Other sales.....	(1)	(1)	200	(1)	10.5
<b>FLORIDA</b>					
All stores.....		203			
Sales.....		\$6,255,000			
Commodity coverage.....		56.8 percent			
Total analyzed.....	61	3,543	3,543		100.0
Household appliances (electric or gas).....	61	3,543	2,755	77.7	77.7
Stoves, ranges (including electric and gas).....	53	1,972	523	26.5	14.8
Burners, stokers, air conditioners.....	5	394	51	12.9	1.4
Radio, television sets, parts.....	27	728	10	1.4	.3
Repairs and other services.....	25	1,043	65	6.0	1.8
Other sales.....	(1)	(1)	141	(1)	4.0
<b>GEORGIA</b>					
All stores.....		184			
Sales.....		\$5,580,000			
Commodity coverage.....		86.6 percent			
Total analyzed.....	139	4,946	4,946		100.0
Household appliances (electric or gas).....	139	4,946	3,794	76.7	76.7
Stoves, ranges (including electric and gas).....	113	3,842	979	24.8	19.8
Burners, stokers, air conditioners.....	8	904	63	9.2	1.7
Other sales.....	(1)	(1)	90	(1)	1.8
<b>IDAH0</b>					
All stores.....		80			
Sales.....		\$1,368,000			
Commodity coverage.....		77.5 percent			
Total analyzed.....	46	1,057	1,057		100.0
Household appliances (electric or gas).....	46	1,057	811	78.7	76.7
Stoves, ranges (including electric and gas).....	38	694	171	24.6	16.2
Repairs and other services.....	11	287	18	6.3	1.7
Other sales.....	(1)	(1)	57	(1)	5.4

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

# RETAIL TRADE: 1939

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HOUSEHOLD APPLIANCE DEALERS  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
ILLINOIS					
All stores.....	615				
Sales.....	\$21,657,000				
Commodity coverage.....	48.4 percent				
Total analyzed.....	227	\$10,477	\$10,477		100.0
Household appliances (electric or gas).....	227	10,477	8,980	85.8	85.8
Stoves, ranges (including electric and gas).....	108	5,043	919	18.2	8.8
Burners, stokers, air conditioners.....	73	3,891	186	4.8	1.8
Radio, television sets, parts.....	30	1,611	63	3.9	.6
Repairs and other services.....	59	2,194	205	9.3	1.9
Other sales.....	(1)	(1)	114	(1)	1.1
INDIANA					
All stores.....	400				
Sales.....	\$8,301,000				
Commodity coverage.....	53.3 percent				
Total analyzed.....	117	4,421	4,421		100.0
Household appliances (electric or gas).....	117	4,421	2,998	67.8	67.8
Stoves, ranges (including electric and gas).....	78	2,699	1,005	37.2	22.7
Burners, stokers, air conditioners.....	18	1,177	204	17.5	4.6
Radio, television sets, parts.....	10	342	11	3.2	.3
Repairs and other services.....	28	1,505	82	6.5	1.9
Other sales.....	(1)	(1)	121	(1)	2.7
IOWA					
All stores.....	412				
Sales.....	\$6,405,000				
Commodity coverage.....	50.8 percent				
Total analyzed.....	158	3,244	3,244		100.0
Household appliances (electric or gas).....	158	3,244	2,374	75.2	75.2
Stoves, ranges (including electric and gas).....	97	1,904	492	25.8	15.2
Burners, stokers, air conditioners.....	17	759	188	22.7	5.2
Radio, television sets, parts.....	20	403	51	7.7	.9
Repairs and other services.....	24	450	52	11.6	1.6
Other sales.....	(1)	(1)	127	(1)	3.9
KANSAS					
All stores.....	287				
Sales.....	\$5,852,000				
Commodity coverage.....	47.0 percent				
Total analyzed.....	75	1,802	1,802		100.0
Household appliances (electric or gas).....	75	1,802	1,188	65.8	65.8
Stoves, ranges (including electric and gas).....	52	1,193	553	29.6	19.6
Burners, stokers, air conditioners.....	24	794	149	18.8	8.3
Radio, television sets, parts.....	10	214	11	5.1	.8
Repairs and other services.....	13	530	25	4.7	1.4
Other sales.....	(1)	(1)	78	(1)	4.3
KENTUCKY					
All stores.....	153				
Sales.....	\$2,523,000				
Commodity coverage.....	48.5 percent				
Total analyzed.....	33	1,127	1,127		100.0
Household appliances (electric or gas).....	33	1,127	1,010	89.8	89.8
Stoves, ranges (including electric and gas).....	12	435	65	15.0	5.8
Burners, stokers, air conditioners.....	7	297	53	11.1	2.9
Radio, television sets, parts.....	3	168	4	2.4	.4
Repairs and other services.....	5	141	9	6.4	.8
Other sales.....	(1)	(1)	6	(1)	.5
LOUISIANA					
All stores.....	136				
Sales.....	\$4,107,000				
Commodity coverage.....	71.5 percent				
Total analyzed.....	75	2,937	2,937		100.0
Household appliances (electric or gas).....	75	2,937	2,334	79.5	79.5
Stoves, ranges (including electric and gas).....	40	1,431	195	13.8	8.6
Radio, television sets, parts.....	5	788	12	1.6	.4
Repairs and other services.....	18	279	15	5.4	.5
Other sales.....	(1)	(1)	381	(1)	13.0
MAINE					
All stores.....	90				
Sales.....	\$2,189,000				
Commodity coverage.....	74.6 percent				
Total analyzed.....	48	\$1,617	\$1,617		100.0
Household appliances (electric or gas).....	48	1,617	1,248	77.2	77.2
Stoves, ranges (including electric and gas).....	35	1,264	258	20.3	15.8
Radio, television sets, parts.....	10	274	4	1.5	.3
Repairs and other services.....	15	614	47	7.7	2.9
Other sales.....	(1)	(1)	62	(1)	3.8
MARYLAND					
All stores.....	87				
Sales.....	\$2,330,000				
Commodity coverage.....	71.9 percent				
Total analyzed.....	37	1,675	1,675		100.0
Household appliances (electric or gas).....	37	1,675	1,325	79.1	79.1
Stoves, ranges (including electric and gas).....	17	922	174	18.9	10.4
Burners, stokers, air conditioners.....	10	678	48	7.1	2.9
Radio, television sets, parts.....	6	665	19	2.9	1.1
Repairs and other services.....	12	796	84	10.6	5.0
Other sales.....	(1)	(1)	25	(1)	1.5
MASSACHUSETTS					
All stores.....	514				
Sales.....	\$11,575,000				
Commodity coverage.....	72.2 percent				
Total analyzed.....	165	8,355	8,355		100.0
Household appliances (electric or gas).....	165	8,355	6,789	81.3	81.3
Stoves, ranges (including electric and gas).....	66	4,964	1,155	23.3	13.8
Burners, stokers, air conditioners.....	14	1,177	63	5.4	.7
Radio, television sets, parts.....	3	101	6	5.9	.1
Repairs and other services.....	37	1,787	200	11.2	2.4
Other sales.....	(1)	(1)	142	(1)	1.7
MICHIGAN					
All stores.....	442				
Sales.....	\$14,385,000				
Commodity coverage.....	87.1 percent				
Total analyzed.....	160	9,856	9,856		100.0
Household appliances (electric or gas).....	160	9,856	8,121	85.4	85.4
Stoves, ranges (including electric and gas).....	104	7,238	2,518	34.8	23.1
Burners, stokers, air conditioners.....	19	4,305	231	5.4	2.4
Radio, television sets, parts.....	6	194	9	4.6	.1
Repairs and other services.....	34	1,279	142	11.1	1.4
Other sales.....	(1)	(1)	655	(1)	6.6
MINNESOTA					
All stores.....	253				
Sales.....	\$8,953,000				
Commodity coverage.....	72.2 percent				
Total analyzed.....	95	5,023	5,023		100.0
Household appliances (electric or gas).....	95	5,023	3,383	67.4	67.4
Stoves, ranges (including electric and gas).....	62	3,755	885	23.6	17.6
Burners, stokers, air conditioners.....	14	1,509	542	35.9	10.8
Radio, television sets, parts.....	11	511	22	4.3	.4
Repairs and other services.....	19	1,187	70	5.9	1.4
Other sales.....	(1)	(1)	121	(1)	2.4
MISSISSIPPI					
All stores.....	128				
Sales.....	\$1,511,000				
Commodity coverage.....	82.0 percent				
Total analyzed.....	35	937	937		100.0
Household appliances (electric or gas).....	35	937	818	87.3	87.3
Stoves, ranges (including electric and gas).....	20	421	83	19.7	8.9
Burners, stokers, air conditioners.....	4	240	10	4.2	1.1
Repairs and other services.....	6	62	8	9.8	.8
Other sales.....	(1)	(1)	18	(1)	1.9

Percent column A—Percent of total sales of stores reporting that they sell such commodity.  
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.  
1 Data not available.

## CENSUS OF BUSINESS

HOUSEHOLD APPLIANCE DEALERS  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>MISSOURI</b>					
All stores.....	289				
Sales.....	\$8,323,000				
Commodity coverage.....	83.8 percent				
Total analyzed.....	138	\$6,975	\$6,975	100.0	
Household appliances (electric or gas).....	138	6,975	5,395	77.4	77.4
Stoves, ranges (including electric and gas).....	89	4,971	902	18.1	12.9
Burners, stokers, air conditioners.....	26	2,466	294	11.6	4.2
Radio, television sets, parts.....	29	1,900	73	5.8	1.1
Repairs and other services.....	42	2,644	225	8.5	3.2
Other sales.....	(1)	(1)	88	(1)	1.2
<b>MONTANA</b>					
All stores.....	91				
Sales.....	\$1,437,000				
Commodity coverage.....	80.0 percent				
Total analyzed.....	34	1,150	1,150	100.0	
Household appliances (electric or gas).....	34	1,150	731	63.6	63.6
Stoves, ranges (including electric and gas).....	24	734	159	21.7	13.8
Burners, stokers, air conditioners.....	18	598	142	23.7	12.3
Radio, television sets, parts.....	14	463	70	15.1	6.1
Repairs and other services.....	(1)	(1)	48	(1)	4.2
Other sales.....					
<b>NEBRASKA</b>					
All stores.....	214				
Sales.....	\$2,849,000				
Commodity coverage.....	64.1 percent				
Total analyzed.....	86	1,825	1,825	100.0	
Household appliances (electric or gas).....	86	1,825	1,485	81.4	81.4
Stoves, ranges (including electric and gas).....	83	1,084	244	22.5	13.3
Burners, stokers, air conditioners.....	4	32	16	50.0	.9
Radio, television sets, parts.....	18	283	7	2.5	.4
Other sales.....	(1)	(1)	73	(1)	4.0
<b>NEVADA</b>					
All stores.....	12				
Sales.....	\$188,000				
Commodity coverage.....	82.8 percent				
Total analyzed.....	3	118	118	100.0	
Household appliances (electric or gas).....	3	118	115	97.5	97.5
Other sales.....	(1)	(1)	3	(1)	2.5
<b>NEW HAMPSHIRE</b>					
All stores.....	68				
Sales.....	\$1,619,000				
Commodity coverage.....	75.7 percent				
Total analyzed.....	39	1,225	1,225	100.0	
Household appliances (electric or gas).....	39	1,225	943	77.0	77.0
Stoves, ranges (including electric and gas).....	31	1,023	187	18.3	15.3
Burners, stokers, air conditioners.....	3	150	14	9.3	1.1
Radio, television sets, parts.....	28	917	68	7.2	5.4
Repairs and other services.....	(1)	(1)	15	(1)	1.2
Other sales.....					
<b>NEW JERSEY</b>					
All stores.....	287				
Sales.....	\$13,859,000				
Commodity coverage.....	79.3 percent				
Total analyzed.....	156	10,983	10,983	100.0	
Household appliances (electric or gas).....	156	10,983	8,360	76.1	78.1
Stoves, ranges (including electric and gas).....	93	7,710	1,989	25.8	18.1
Burners, stokers, air conditioners.....	48	5,714	225	3.9	2.0
Radio, television sets, parts.....	25	1,357	84	6.2	.8
Repairs and other services.....	40	1,724	198	11.5	1.8
Other sales.....	(1)	(1)	127	(1)	1.2
<b>NEW MEXICO</b>					
All stores.....	57				
Sales.....	\$984,000				
Commodity coverage.....	46.8 percent				
Total analyzed.....	28	\$461	\$461	100.0	
Household appliances (electric or gas).....	28	461	387	84.0	84.0
Stoves, ranges (including electric and gas).....	6	134	36	26.9	7.8
Repairs and other services.....	5	44	12	27.3	2.6
Other sales.....	(1)	(1)	26	(1)	5.6
<b>NEW YORK</b>					
All stores.....	806				
Sales.....	\$30,765,000				
Commodity coverage.....	71.5 percent				
Total analyzed.....	286	22,000	22,000	100.0	
Household appliances (electric or gas).....	286	22,000	18,221	82.8	82.8
Stoves, ranges (including electric and gas).....	83	8,450	1,542	18.2	7.0
Burners, stokers, air conditioners.....	46	9,035	1,575	17.4	7.2
Radio, television sets, parts.....	30	1,730	44	2.5	.2
Repairs and other services.....	65	3,203	382	11.9	1.7
Other sales.....	(1)	(1)	236	(1)	1.1
<b>NORTH CAROLINA</b>					
All stores.....	156				
Sales.....	\$3,992,000				
Commodity coverage.....	74.4 percent				
Total analyzed.....	75	2,972	2,972	100.0	
Household appliances (electric or gas).....	75	2,972	2,230	75.0	75.0
Stoves, ranges (including electric and gas).....	48	2,011	522	26.0	17.6
Repairs and other services.....	9	463	49	10.6	1.6
Other sales.....	(1)	(1)	171	(1)	5.8
<b>NORTH DAKOTA</b>					
All stores.....	46				
Sales.....	\$838,000				
Commodity coverage.....	72.9 percent				
Total analyzed.....	26	611	611	100.0	
Household appliances (electric or gas).....	26	611	413	67.6	67.6
Stoves, ranges (including electric and gas).....	24	486	124	25.5	20.3
Burners, stokers, air conditioners.....	8	187	25	15.0	4.1
Repairs and other services.....	10	309	45	14.6	7.4
Other sales.....	(1)	(1)	4	(1)	.6
<b>OHIO</b>					
All stores.....	688				
Sales.....	\$15,121,000				
Commodity coverage.....	77.3 percent				
Total analyzed.....	308	11,693	11,693	100.0	
Household appliances (electric or gas).....	308	11,693	8,787	75.2	75.2
Stoves, ranges (including electric and gas).....	179	7,424	1,758	23.7	15.0
Burners, stokers, air conditioners.....	99	3,837	692	18.0	5.9
Radio, television sets, parts.....	20	1,123	34	3.0	.3
Repairs and other services.....	42	1,533	226	14.7	1.9
Other sales.....	(1)	(1)	196	(1)	1.7
<b>OKLAHOMA</b>					
All stores.....	140				
Sales.....	\$2,468,000				
Commodity coverage.....	71.5 percent				
Total analyzed.....	44	1,785	1,785	100.0	
Household appliances (electric or gas).....	44	1,785	1,575	88.2	88.2
Stoves, ranges (including electric and gas).....	9	311	37	11.9	2.1
Burners, stokers, air conditioners.....	3	225	90	40.0	5.1
Radio, television sets, parts.....	9	478	15	3.2	.8
Repairs and other services.....	11	458	37	8.1	2.1
Other sales.....	(1)	(1)	31	(1)	1.7

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

# RETAIL TRADE:1939

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HOUSEHOLD APPLIANCE DEALERS  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)	
<b>OREGON</b>					
All stores.....	118				
Sales.....	\$2,607,000				
Commodity coverage.....	78.5 percent				
Total analyzed.....	52	\$2,041	\$2,041	100.0	
Household appliances (electric or gas).....	52	2,041	1,614	79.1	79.1
Stoves, ranges (including electric and gas).....	34	1,091	348	31.9	17.0
Burners, stokers, air conditioners.....	3	208	14	6.7	.7
Radio, television sets, parts.....	6	112	2	1.8	.1
Repairs and other services.....	16	775	46	5.9	2.3
Other sales.....	(1)	(1)	17	(1)	.8
<b>PENNSYLVANIA</b>					
All stores.....	779				
Sales.....	\$24,057,000				
Commodity coverage.....	72.4 percent				
Total analyzed.....	375	17,422	17,422	100.0	
Household appliances (electric or gas).....	375	17,422	13,631	78.2	78.2
Stoves, ranges (including electric and gas).....	218	11,445	2,370	20.7	13.6
Burners, stokers, air conditioners.....	92	6,631	714	10.8	4.1
Radio, television sets, parts.....	53	4,435	145	3.2	.8
Repairs and other services.....	58	4,874	258	4.8	1.4
Other sales.....	(1)	(1)	328	(1)	1.9
<b>RHODE ISLAND</b>					
All stores.....	43				
Sales.....	\$2,920,000				
Commodity coverage.....	71.6 percent				
Total analyzed.....	22	2,092	2,092	100.0	
Household appliances (electric or gas).....	22	2,092	1,458	69.7	69.7
Stoves, ranges (including electric and gas).....	6	1,112	447	40.2	21.4
Repairs and other services.....	16	1,249	47	3.8	2.2
Other sales.....	(1)	(1)	140	(1)	6.7
<b>SOUTH CAROLINA</b>					
All stores.....	72				
Sales.....	\$2,210,000				
Commodity coverage.....	79.6 percent				
Total analyzed.....	36	1,780	1,780	100.0	
Household appliances (electric or gas).....	36	1,780	1,329	75.5	75.5
Stoves, ranges (including electric and gas).....	22	1,215	307	25.3	17.5
Burners, stokers, air conditioners.....	3	300	33	11.0	1.9
Repairs and other services.....	3	185	6	3.3	.3
Other sales.....	(1)	(1)	85	(1)	4.8
<b>SOUTH DAKOTA</b>					
All stores.....	85				
Sales.....	\$1,315,000				
Commodity coverage.....	73.1 percent				
Total analyzed.....	45	961	961	100.0	
Household appliances (electric or gas).....	45	961	678	70.0	70.0
Stoves, ranges (including electric and gas).....	34	784	169	22.1	17.8
Burners, stokers, air conditioners.....	9	247	79	32.0	8.2
Repairs and other services.....	7	208	25	12.1	2.6
Other sales.....	(1)	(1)	15	(1)	1.6
<b>TENNESSEE</b>					
All stores.....	158				
Sales.....	\$3,454,000				
Commodity coverage.....	72.3 percent				
Total analyzed.....	54	2,492	2,492	100.0	
Household appliances (electric or gas).....	54	2,492	1,850	74.5	74.5
Stoves, ranges (including electric and gas).....	29	1,513	345	22.8	13.9
Burners, stokers, air conditioners.....	14	957	118	12.3	4.7
Radio, television sets, parts.....	6	502	4	.8	.2
Repairs and other services.....	15	454	34	7.5	1.4
Other sales.....	(1)	(1)	131	(1)	5.3
<b>TEXAS</b>					
All stores.....	689				
Sales.....	\$14,268,000				
Commodity coverage.....	78.5 percent				
Total analyzed.....	399	\$11,207	\$11,207	100.0	
Household appliances (electric or gas).....	399	11,207	9,337	83.3	83.3
Stoves, ranges (including electric and gas).....	271	6,903	1,198	17.8	10.7
Burners, stokers, air conditioners.....	45	1,498	141	9.4	1.3
Radio, television sets, parts.....	13	883	13	1.5	.1
Repairs and other services.....	51	1,218	155	12.7	1.4
Other sales.....	(1)	(1)	365	(1)	3.2
<b>UTAH</b>					
All stores.....	70				
Sales.....	\$1,275,000				
Commodity coverage.....	50.3 percent				
Total analyzed.....	17	641	641	100.0	
Household appliances (electric or gas).....	17	641	595	92.5	92.5
Stoves, ranges (including electric and gas).....	4	72	11	15.3	1.7
Burners, stokers, air conditioners.....	8	71	8	11.3	1.2
Radio, television sets, parts.....	3	169	3	1.8	.5
Other sales.....	(1)	(1)	26	(1)	4.1
<b>VERMONT</b>					
All stores.....	62				
Sales.....	\$1,125,000				
Commodity coverage.....	78.2 percent				
Total analyzed.....	30	881	881	100.0	
Household appliances (electric or gas).....	30	881	698	79.2	79.2
Stoves, ranges (including electric and gas).....	19	535	82	15.3	9.3
Burners, stokers, air conditioners.....	3	145	22	15.2	2.5
Repairs and other services.....	16	455	24	5.3	2.7
Other sales.....	(1)	(1)	55	(1)	6.5
<b>VIRGINIA</b>					
All stores.....	180				
Sales.....	\$4,351,000				
Commodity coverage.....	75.3 percent				
Total analyzed.....	87	5,262	5,262	100.0	
Household appliances (electric or gas).....	87	5,262	2,335	71.6	71.6
Stoves, ranges (including electric and gas).....	33	2,116	568	26.8	17.4
Burners, stokers, air conditioners.....	15	1,234	123	10.0	3.8
Radio, television sets, parts.....	8	603	20	2.5	.6
Repairs and other services.....	19	1,521	122	8.0	3.7
Other sales.....	(1)	(1)	94	(1)	2.5
<b>WASHINGTON</b>					
All stores.....	217				
Sales.....	\$3,979,000				
Commodity coverage.....	73.6 percent				
Total analyzed.....	151	2,938	2,938	100.0	
Household appliances (electric or gas).....	151	2,938	2,026	68.9	68.9
Stoves, ranges (including electric and gas).....	106	1,999	787	39.4	26.8
Radio, television sets, parts.....	8	278	6	2.2	.2
Repairs and other services.....	22	423	67	15.8	2.3
Other sales.....	(1)	(1)	52	(1)	1.8
<b>WEST VIRGINIA</b>					
All stores.....	120				
Sales.....	\$2,612,000				
Commodity coverage.....	70.8 percent				
Total analyzed.....	57	1,849	1,849	100.0	
Household appliances (electric or gas).....	57	1,849	1,518	82.1	82.1
Stoves, ranges (including electric and gas).....	27	831	162	19.5	8.8
Burners, stokers, air conditioners.....	18	464	73	15.1	3.9
Radio, television sets, parts.....	5	242	7	2.9	.4
Repairs and other services.....	16	457	58	12.7	3.1
Other sales.....	(1)	(1)	31	(1)	1.7

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

## CENSUS OF BUSINESS

HOUSEHOLD APPLIANCE DEALERS  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>WISCONSIN</b>							<b>WYOMING</b>					
All stores..... 321							All stores..... 55					
Sales..... \$7,820,000							Sales..... \$917,000					
Commodity coverage..... 57.1 percent							Commodity coverage..... 44.7 percent					
Total analyzed.....	100	\$4,354	\$4,354		100.0		Total analyzed.....	10	\$410	\$410		100.0
Household appliances (electric or gas).....	100	4,354	2,942	67.6	67.6		Household appliances (electric or gas).....	10	410	141	34.4	34.4
Stoves, ranges (including electric and gas).....	72	3,208	1,124	35.0	25.9		Stoves, ranges (including electric and gas).....	9	402	120	29.9	28.3
Burners, stokers, air conditioners.....	7	1,429	87	6.1	2.2		Burners, stokers, air conditioners.....	7	343	99	28.9	24.1
Radio, television sets, parts.....	6	238	8	0.3	.2		Repairs and other services.....	3	133	7	5.3	1.7
Repairs and other services.....	36	952	82	8.6	1.9		Other sales.....	(1)	(1)	45	(1)	10.5
Other sales.....	(1)	(1)	101	(1)	2.3							

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

# RETAIL TRADE: 1939

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RADIO-HOUSEHOLD APPLIANCE STORES  
TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
<b>UNITED STATES</b>						<b>COLORADO</b>							
All stores.....		6,907				All stores.....		71					
Sales.....		\$190,180,000				Sales.....		\$1,477,000					
Commodity coverage.....		58.8 percent				Commodity coverage.....		45.2 percent					
Total analyzed.....	1,983	\$111,830	\$111,830		100.0	Total analyzed.....	14	\$668	\$668			100.0	
Radio, television sets, parts.....	1,983	111,830	31,514	28.2	28.2	Radio, television sets, parts.....	14	668	200	29.9	29.9		
Household appliances (electric or gas).....	1,983	111,830	53,380	47.7	47.7	Household appliances (electric or gas).....	14	668	299	44.8	44.8		
Stoves, ranges (including electric and gas).....	1,590	75,376	10,459	13.9	9.4	Stoves, ranges (including electric and gas).....	10	498	58	11.2	8.4		
Burners, stokers, air conditioners.....	560	23,164	1,900	8.2	1.7	Burners, stokers, air conditioners.....	6	298	37	12.4	5.5		
Pianos, musical instruments, music, phonographs, records.....	581	22,960	1,953	8.5	1.7	Pianos, musical instruments, music, phonographs, records.....	6	193	13	6.7	2.0		
Repairs and other services.....	632	33,901	2,876	7.9	2.4	Repairs and other services.....	(1)	(1)	63	(1)	9.4		
Other sales.....	(1)	(1)	9,948	(1)	8.9	Other sales.....	(1)	(1)					
<b>ALABAMA</b>						<b>CONNECTICUT</b>							
All stores.....		55				All stores.....		124					
Sales.....		\$954,000				Sales.....		\$3,831,000					
Commodity coverage.....		48.0 percent				Commodity coverage.....		52.8 percent					
Total analyzed.....	13	458	458		100.0	Total analyzed.....	43	2,024	2,024			100.0	
Radio, television sets, parts.....	13	458	143	31.2	31.2	Radio, television sets, parts.....	43	2,024	507	25.0	25.0		
Household appliances (electric or gas).....	13	458	224	48.9	48.9	Household appliances (electric or gas).....	43	2,024	1,026	50.7	50.7		
Stoves, ranges (including electric and gas).....	9	303	54	17.8	11.8	Stoves, ranges (including electric and gas).....	28	1,290	220	17.1	10.9		
Pianos, musical instruments, music, phonographs, records.....	3	126	13	10.3	2.9	Burners, stokers, air conditioners.....	3	144	12	8.3	.6		
Repairs and other services.....	4	164	17	10.4	5.7	Pianos, musical instruments, music, phonographs, records.....	9	452	42	9.3	2.1		
Other sales.....	(1)	(1)	7	(1)	1.5	Repairs and other services.....	10	513	43	8.4	2.1		
<b>ARIZONA</b>						Other sales.....	(1)	(1)	174	(1)	8.6		
All stores.....		21				<b>DELAWARE</b>							
Sales.....		\$897,000				All stores.....		20					
Commodity coverage.....		66.1 percent				Sales.....		\$474,000					
Total analyzed.....	11	461	461		100.0	Commodity coverage.....		71.3 percent					
Radio, television sets, parts.....	11	461	66	14.3	14.3	Total analyzed.....	8	338	338			100.0	
Household appliances (electric or gas).....	11	461	203	44.0	44.0	Radio, television sets, parts.....	8	338	62	18.4	18.4		
Stoves, ranges (including electric and gas).....	8	385	47	12.2	10.2	Household appliances (electric or gas).....	8	338	159	47.0	47.0		
Burners, stokers, air conditioners.....	6	273	41	15.0	8.9	Stoves, ranges (including electric and gas).....	5	298	46	15.4	13.6		
Repairs and other services.....	5	198	21	10.6	4.6	Other sales.....	(1)	(1)	71	(1)	21.0		
Other sales.....	(1)	(1)	83	(1)	18.0	<b>DISTRICT OF COLUMBIA</b>							
<b>ARKANSAS</b>						All stores.....		24					
All stores.....		38				Sales.....		\$2,059,000					
Sales.....		\$904,000				Commodity coverage.....		79.0 percent					
Commodity coverage.....		47.5 percent				Total analyzed.....	14	1,626	1,626			100.0	
Total analyzed.....	12	429	429		100.0	Radio, television sets, parts.....	14	1,626	1,021	62.8	62.8		
Radio, television sets, parts.....	12	429	68	20.5	20.5	Household appliances (electric or gas).....	14	1,626	521	32.0	32.0		
Household appliances (electric or gas).....	12	429	259	60.4	60.4	Stoves, ranges (including electric and gas).....	5	201	9	4.5	.8		
Stoves, ranges (including electric and gas).....	8	310	23	7.4	5.4	Pianos, musical instruments, music, phonographs, records.....	8	1,341	44	3.3	2.7		
Burners, stokers, air conditioners.....	5	195	28	14.4	6.5	Other sales.....	(1)	(1)	31	(1)	1.9		
Repairs and other services.....	(1)	(1)	31	(1)	7.2	<b>FLORIDA</b>							
Other sales.....	(1)	(1)				All stores.....		78					
<b>CALIFORNIA</b>						Sales.....		\$1,708,000					
All stores.....		568				Commodity coverage.....		43.1 percent					
Sales.....		\$15,804,000				Total analyzed.....	17	756	756			100.0	
Commodity coverage.....		58.9 percent				Radio, television sets, parts.....	17	756	130	17.7	17.7		
Total analyzed.....	178	9,302	9,302		100.0	Household appliances (electric or gas).....	17	756	444	58.3	60.3		
Radio, television sets, parts.....	178	9,302	2,751	29.6	29.6	Stoves, ranges (including electric and gas).....	12	562	85	14.8	11.3		
Household appliances (electric or gas).....	178	9,302	4,521	48.6	48.6	Pianos, musical instruments, music, phonographs, records.....	5	280	25	8.2	3.1		
Stoves, ranges (including electric and gas).....	141	7,319	1,108	15.1	11.9	Burners, stokers, air conditioners.....	7	202	32	15.8	4.5		
Burners, stokers, air conditioners.....	21	805	87	10.8	.9	Repairs and other services.....	(1)	(1)	24	(1)	5.5		
Pianos, musical instruments, music, phonographs, records.....	32	1,648	155	9.4	1.7	Other sales.....	(1)	(1)					
Repairs and other services.....	74	3,889	293	7.9	3.1								
Other sales.....	(1)	(1)	889	(1)	4.2								

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.



## CENSUS OF BUSINESS

 RADIO-HOUSEHOLD APPLIANCE STORES  
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A			Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)			(add 000)	(add 000)	(see note)	(see note)	
<b>GEORGIA</b>						<b>KANSAS</b>					
All stores.....	55					All stores.....	164				
Sales.....	\$1,208,000					Sales.....	\$3,248,000				
Commodity coverage.....	45.7 percent					Commodity coverage.....	48.5 percent				
Total analyzed.....	13	\$528	\$528	100.0		Total analyzed.....	41	\$1,575	\$1,575	100.0	
Radio, television sets, parts.....	15	528	158	29.6	29.6	Radio, television sets, parts.....	41	1,575	293	18.6	18.6
Household appliances (electric or gas).....	13	528	275	52.1	52.1	Household appliances (electric or gas).....	41	1,575	980	61.0	61.0
Stoves, ranges (including electric and gas).....	11	483	63	13.0	11.9	Stoves, ranges (including electric and gas).....	36	1,423	187	11.7	10.6
Burners, stokers, air conditioners.....						Burners, stokers, air conditioners.....	10	858	29	4.5	1.8
Pianos, musical instruments, music, phonographs, records.....	3	104	21	20.2	4.0	Pianos, musical instruments, music, phonographs, records.....	8	485	18	3.3	1.0
Repairs and other services.....	3	86	7	7.0	1.1	Repairs and other services.....	18	652	80	9.2	3.8
Other sales.....	(1)	(1)	7	(1)	1.3	Other sales.....	(1)	(1)	50	(1)	3.2
<b>IDAHO</b>						<b>KENTUCKY</b>					
All stores.....	39					All stores.....	112				
Sales.....	\$869,000					Sales.....	\$2,479,000				
Commodity coverage.....	65.7 percent					Commodity coverage.....	43.5 percent				
Total analyzed.....	16	584	584	100.0		Total analyzed.....	23	1,078	1,078	100.0	
Radio, television sets, parts.....	16	584	121	20.7	20.7	Radio, television sets, parts.....	23	1,078	249	23.1	23.1
Household appliances (electric or gas).....	16	584	254	43.5	43.5	Household appliances (electric or gas).....	23	1,078	683	63.4	63.4
Stoves, ranges (including electric and gas).....	15	539	73	13.5	12.5	Stoves, ranges (including electric and gas).....	14	875	40	5.9	5.7
Burners, stokers, air conditioners.....	5	213	20	9.4	3.4	Burners, stokers, air conditioners.....	4	216	15	6.9	1.4
Pianos, musical instruments, music, phonographs, records.....	4	129	26	20.2	4.5	Pianos, musical instruments, music, phonographs, records.....	3	142	9	6.3	.8
Repairs and other services.....	7	298	29	9.7	5.0	Repairs and other services.....	3	149	12	8.1	1.1
Other sales.....	(1)	(1)	61	(1)	10.4	Other sales.....	(1)	(1)	70	(1)	6.5
<b>ILLINOIS</b>						<b>LOUISIANA</b>					
All stores.....	410					All stores.....	57				
Sales.....	\$12,097,000					Sales.....	\$1,295,000				
Commodity coverage.....	72.2 percent					Commodity coverage.....	54.1 percent				
Total analyzed.....	135	8,735	8,735	100.0		Total analyzed.....	15	701	701	100.0	
Radio, television sets, parts.....	135	8,735	2,590	29.6	29.6	Radio, television sets, parts.....	15	701	191	27.2	27.2
Household appliances (electric or gas).....	135	8,735	4,259	48.7	48.7	Household appliances (electric or gas).....	15	701	366	52.2	52.2
Stoves, ranges (including electric and gas).....	95	6,458	934	14.5	10.7	Stoves, ranges (including electric and gas).....	11	525	71	13.5	10.1
Burners, stokers, air conditioners.....	30	2,130	163	7.7	1.9	Burners, stokers, air conditioners.....	3	285	19	6.7	2.7
Pianos, musical instruments, music, phonographs, records.....	36	2,271	167	7.4	1.9	Pianos, musical instruments, music, phonographs, records.....	3	153	18	11.8	2.6
Repairs and other services.....	50	3,061	215	7.0	2.5	Repairs and other services.....	8	460	27	5.9	5.9
Other sales.....	(1)	(1)	407	(1)	4.7	Other sales.....	(1)	(1)	9	(1)	1.3
<b>INDIANA</b>						<b>MAINE</b>					
All stores.....	242					All stores.....	50				
Sales.....	\$4,781,000					Sales.....	\$1,177,000				
Commodity coverage.....	55.8 percent					Commodity coverage.....	55.9 percent				
Total analyzed.....	54	2,867	2,867	100.0		Total analyzed.....	10	423	423	100.0	
Radio, television sets, parts.....	54	2,867	801	22.5	22.5	Radio, television sets, parts.....	10	423	122	28.8	28.8
Household appliances (electric or gas).....	54	2,867	1,293	45.1	45.1	Household appliances (electric or gas).....	10	423	160	37.8	37.8
Stoves, ranges (including electric and gas).....	44	2,253	406	18.0	15.2	Stoves, ranges (including electric and gas).....	7	313	52	16.2	7.6
Burners, stokers, air conditioners.....	8	445	13	2.9	.5	Burners, stokers, air conditioners.....	3	183	75	41.0	17.7
Pianos, musical instruments, music, phonographs, records.....	7	347	16	4.6	.8	Pianos, musical instruments, music, phonographs, records.....	3	143	16	11.2	3.8
Repairs and other services.....	14	791	77	9.7	2.9	Repairs and other services.....	(1)	(1)	18	(1)	4.3
Other sales.....	(1)	(1)	261	(1)	9.8	Other sales.....	(1)	(1)			
<b>IOWA</b>						<b>MARYLAND</b>					
All stores.....	198					All stores.....	65				
Sales.....	\$3,242,000					Sales.....	\$4,080,000				
Commodity coverage.....	49.0 percent					Commodity coverage.....	55.7 percent				
Total analyzed.....	34	1,587	1,587	100.0		Total analyzed.....	25	3,414	3,414	100.0	
Radio, television sets, parts.....	34	1,587	278	17.5	17.5	Radio, television sets, parts.....	25	3,414	435	12.7	12.7
Household appliances (electric or gas).....	34	1,587	884	55.7	55.7	Household appliances (electric or gas).....	25	3,414	2,055	60.2	60.2
Stoves, ranges (including electric and gas).....	28	1,416	204	14.4	12.9	Stoves, ranges (including electric and gas).....	14	2,956	598	20.2	17.5
Burners, stokers, air conditioners.....	12	619	59	9.5	3.7	Burners, stokers, air conditioners.....	9	2,851	146	5.1	4.3
Pianos, musical instruments, music, phonographs, records.....	4	156	29	18.6	1.8	Pianos, musical instruments, music, phonographs, records.....	4	154	16	11.9	.5
Repairs and other services.....	12	638	70	11.0	4.4	Repairs and other services.....	8	2,582	63	2.5	1.8
Other sales.....	(1)	(1)	63	(1)	4.0	Other sales.....	(1)	(1)	101	(1)	3.0

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

# RETAIL TRADE:1939

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RADIO-HOUSEHOLD APPLIANCE STORES  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>MASSACHUSETTS</b>					
All stores.....	174				
Sales.....	\$4,808,000				
Commodity coverage.....	57.7 percent				
Total analyzed.....	58	\$2,661	\$2,661	100.0	
Radio, television sets, parts.....	58	2,661	1,112	41.8	41.8
Household appliances (electric or gas).....	58	2,661	1,150	43.2	43.2
Stoves, ranges (including electric and gas).....	23	980	129	13.2	4.9
Burners, stokers, air conditioners.....	7	213	27	12.7	1.0
Pianos, musical instruments, music, phonographs, records.....	20	1,042	90	8.6	3.4
Repairs and other services.....	15	879	64	9.4	2.4
Other sales.....	(1)	(1)	89	(1)	3.3
<b>MICHIGAN</b>					
All stores.....	546				
Sales.....	\$11,265,000				
Commodity coverage.....	66.5 percent				
Total analyzed.....	112	7,489	7,489	100.0	
Radio, television sets, parts.....	112	7,489	1,708	22.8	22.8
Household appliances (electric or gas).....	112	7,489	4,153	55.5	55.5
Stoves, ranges (including electric and gas).....	88	6,183	879	14.2	11.7
Burners, stokers, air conditioners.....	29	1,995	163	8.2	2.2
Pianos, musical instruments, music, phonographs, records.....	31	2,917	215	7.4	2.9
Repairs and other services.....	33	2,578	146	5.7	1.9
Other sales.....	(1)	(1)	225	(1)	3.0
<b>MINNESOTA</b>					
All stores.....	142				
Sales.....	\$2,978,000				
Commodity coverage.....	42.3 percent				
Total analyzed.....	27	1,280	1,280	100.0	
Radio, television sets, parts.....	27	1,280	288	22.9	22.9
Household appliances (electric or gas).....	27	1,280	571	45.3	45.3
Stoves, ranges (including electric and gas).....	21	1,086	174	16.3	15.8
Burners, stokers, air conditioners.....	11	485	75	15.5	6.0
Pianos, musical instruments, music, phonographs, records.....	5	186	8	4.3	.8
Repairs and other services.....	12	350	44	12.6	5.5
Other sales.....	(1)	(1)	100	(1)	7.9
<b>MISSISSIPPI</b>					
All stores.....	34				
Sales.....	\$598,000				
Commodity coverage.....	45.0 percent				
Total analyzed.....	8	268	268	100.0	
Radio, television sets, parts.....	8	268	45	18.8	18.8
Household appliances (electric or gas).....	8	268	166	61.9	61.9
Stoves, ranges (including electric and gas).....	4	165	30	18.2	11.2
Other sales.....	(1)	(1)	27	(1)	10.1
<b>MISSOURI</b>					
All stores.....	207				
Sales.....	\$4,243,000				
Commodity coverage.....	43.5 percent				
Total analyzed.....	50	1,844	1,844	100.0	
Radio, television sets, parts.....	50	1,844	453	24.6	24.6
Household appliances (electric or gas).....	50	1,844	1,045	56.7	56.7
Stoves, ranges (including electric and gas).....	54	1,378	208	15.1	11.3
Burners, stokers, air conditioners.....	10	322	19	5.9	1.0
Pianos, musical instruments, music, phonographs, records.....	10	358	33	9.2	1.8
Repairs and other services.....	10	427	37	8.7	2.0
Other sales.....	(1)	(1)	49	(1)	2.6
<b>MONTANA</b>					
All stores.....	42				
Sales.....	\$1,060,000				
Commodity coverage.....	52.6 percent				
Total analyzed.....	13	\$558	\$558	100.0	
Radio, television sets, parts.....	13	558	139	24.9	24.9
Household appliances (electric or gas).....	13	558	302	54.1	54.1
Stoves, ranges (including electric and gas).....	9	397	41	10.6	7.4
Repairs and other services.....	5	192	22	11.5	5.9
Other sales.....	(1)	(1)	54	(1)	9.7
<b>NEBRASKA</b>					
All stores.....	81				
Sales.....	\$1,400,000				
Commodity coverage.....	40.9 percent				
Total analyzed.....	9	573	573	100.0	
Radio, television sets, parts.....	9	573	151	26.4	26.4
Household appliances (electric or gas).....	9	573	342	59.7	59.7
Stoves, ranges (including electric and gas).....	7	519	62	11.9	10.8
Pianos, musical instruments, music, phonographs, records.....	4	414	18	5.9	2.8
Other sales.....	(1)	(1)	2	(1)	.3
<b>NEVADA</b>					
All stores.....	12				
Sales.....	\$589,000				
Commodity coverage.....	75.7 percent				
Total analyzed.....	4	446	446	100.0	
Radio, television sets, parts.....	4	446	77	17.3	17.3
Household appliances (electric or gas).....	4	446	220	49.3	49.3
Stoves, ranges (including electric and gas).....	4	446	112	25.1	25.1
Other sales.....	(1)	(1)	37	(1)	8.3
<b>NEW HAMPSHIRE</b>					
All stores.....	58				
Sales.....	\$794,000				
Commodity coverage.....	48.2 percent				
Total analyzed.....	8	383	383	100.0	
Radio, television sets, parts.....	8	383	88	23.0	23.0
Household appliances (electric or gas).....	8	383	211	55.1	55.1
Stoves, ranges (including electric and gas).....	5	284	25	8.1	6.0
Repairs and other services.....	3	227	32	14.1	8.3
Other sales.....	(1)	(1)	29	(1)	7.6
<b>NEW JERSEY</b>					
All stores.....	239				
Sales.....	\$8,477,000				
Commodity coverage.....	61.0 percent				
Total analyzed.....	72	5,187	5,187	100.0	
Radio, television sets, parts.....	72	5,187	1,897	36.7	36.7
Household appliances (electric or gas).....	72	5,187	2,001	38.7	38.7
Stoves, ranges (including electric and gas).....	34	1,843	186	10.1	5.6
Burners, stokers, air conditioners.....	17	915	144	15.8	2.8
Pianos, musical instruments, music, phonographs, records.....	19	1,206	109	9.0	2.1
Repairs and other services.....	28	1,389	100	7.3	2.0
Other sales.....	(1)	(1)	730	(1)	14.1

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

## CENSUS OF BUSINESS

 RADIO-HOUSEHOLD APPLIANCE STORES  
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
<b>NEW MEXICO</b>						<b>OKLAHOMA</b>							
All stores.....	15					All stores.....	83						
Sales.....	\$620,000					Sales.....	\$1,798,000						
Commodity coverage.....	56.8 percent					Commodity coverage.....	50.4 percent						
Total analyzed.....	5	\$352	\$352		100.0	Total analyzed.....	20	\$908	\$908			100.0	
Radio, television sets, parts.....	5	352	52	14.8	14.8	Radio, television sets, parts.....	20	908	162	17.9	17.9		
Household appliances (electric or gas).....	5	352	225	63.9	63.9	Household appliances (electric or gas).....	20	908	555	61.0	61.0		
Other sales.....	(1)	(1)	75	(1)	21.5	Stoves, ranges (including electric and gas).....	14	720	78	10.8	8.6		
						Burners, stokers, air conditioners.....	5	299	21	7.0	2.3		
						Pianos, musical instruments, music, phonographs, records.....	5	207	25	12.1	2.8		
						Repairs and other services.....	7	445	55	12.4	6.1		
						Other sales.....	(1)	(1)	12	(1)	1.5		
<b>NEW YORK</b>						<b>OREGON</b>							
All stores.....	761					All stores.....	80						
Sales.....	\$31,517,000					Sales.....	\$1,774,000						
Commodity coverage.....	72.2 percent					Commodity coverage.....	80.7 percent						
Total analyzed.....	808	22,741	22,741		100.0	Total analyzed.....	17	544	544			100.0	
Radio, television sets, parts.....	308	22,741	8,008	35.2	35.2	Radio, television sets, parts.....	17	544	117	21.5	21.5		
Household appliances (electric or gas).....	308	22,741	7,890	35.1	35.1	Household appliances (electric or gas).....	17	544	286	52.8	52.8		
Stoves, ranges (including electric and gas).....	164	8,978	1,206	13.4	5.3	Stoves, ranges (including electric and gas).....	13	446	75	16.8	15.8		
Burners, stokers, air conditioners.....	35	2,205	182	8.3	.8	Burners, stokers, air conditioners.....	6	245	31	12.7	5.7		
Pianos, musical instruments, music, phonographs, records.....	62	5,475	294	8.5	1.3	Repairs and other services.....	6	209	25	11.0	4.2		
Repairs and other services.....	89	5,991	538	8.4	1.5	Other sales.....	(1)	(1)	12	(1)	2.2		
Other sales.....	(1)	(1)	4,725	(1)	20.8								
<b>NORTH CAROLINA</b>						<b>PENNSYLVANIA</b>							
All stores.....	85					All stores.....	665						
Sales.....	\$2,007,000					Sales.....	\$18,507,000						
Commodity coverage.....	40.6 percent					Commodity coverage.....	55.9 percent						
Total analyzed.....	118	818	818		100.0	Total analyzed.....	179	9,220	9,220			100.0	
Radio, television sets, parts.....	118	818	307	37.5	37.5	Radio, television sets, parts.....	179	9,220	2,452	26.6	26.6		
Household appliances (electric or gas).....	118	818	282	34.5	34.5	Household appliances (electric or gas).....	179	9,220	4,823	52.3	52.3		
Stoves, ranges (including electric and gas).....	13	686	117	17.1	14.3	Stoves, ranges (including electric and gas).....	152	6,971	769	11.0	8.3		
Burners, stokers, air conditioners.....	4	271	17	6.3	2.1	Burners, stokers, air conditioners.....	26	1,574	84	5.3	.9		
Repairs and other services.....	5	171	14	8.2	1.7	Pianos, musical instruments, music, phonographs, records.....	45	2,773	341	12.3	3.7		
Other sales.....	(1)	(1)	81	(1)	9.9	Repairs and other services.....	52	2,594	216	8.3	2.4		
						Other sales.....	(1)	(1)	535	(1)	5.8		
<b>NORTH DAKOTA</b>						<b>RHODE ISLAND</b>							
All stores.....	19					All stores.....	25						
Sales.....	\$339,000					Sales.....	\$656,000						
Commodity coverage.....	67.6 percent					Commodity coverage.....	67.3 percent						
Total analyzed.....	5	229	229		100.0	Total analyzed.....	10	428	428			100.0	
Radio, television sets, parts.....	5	229	66	28.8	28.8	Radio, television sets, parts.....	10	428	211	49.3	49.3		
Household appliances (electric or gas).....	5	229	107	46.7	46.7	Household appliances (electric or gas).....	10	428	183	42.8	42.8		
Stoves, ranges (including electric and gas).....	3	153	13	8.5	5.7	Stoves, ranges (including electric and gas).....	7	313	24	7.7	5.8		
Burners, stokers, air conditioners.....	3	153	14	9.2	6.1	Other sales.....	(1)	(1)	10	(1)	2.3		
Repairs and other services.....	4	188	8	4.3	5.5								
Other sales.....	(1)	(1)	21	(1)	9.2								
<b>OHIO</b>						<b>SOUTH CAROLINA</b>							
All stores.....	492					All stores.....	32						
Sales.....	\$12,625,000					Sales.....	\$792,000						
Commodity coverage.....	53.7 percent					Commodity coverage.....	27.7 percent						
Total analyzed.....	128	6,785	6,785		100.0	Total analyzed.....	5	219	219			100.0	
Radio, television sets, parts.....	128	6,785	1,377	20.3	20.3	Radio, television sets, parts.....	5	219	55	16.0	16.0		
Household appliances (electric or gas).....	128	6,785	5,772	55.6	55.6	Household appliances (electric or gas).....	5	219	153	69.8	69.8		
Stoves, ranges (including electric and gas).....	109	5,680	711	12.5	10.5	Stoves, ranges (including electric and gas).....	4	146	21	14.4	9.8		
Burners, stokers, air conditioners.....	18	1,468	57	3.9	.9	Other sales.....	(1)	(1)	10	(1)	4.6		
Pianos, musical instruments, music, phonographs, records.....	17	1,065	125	11.5	1.8								
Repairs and other services.....	46	2,566	205	8.0	3.0								
Other sales.....	(1)	(1)	538	(1)	7.9								

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

# RETAIL TRADE: 1939

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RADIO-HOUSEHOLD APPLIANCE STORES  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>SOUTH DAKOTA</b>					
All stores.....	35				
Sales.....		\$443,000			
Commodity coverage.....	40.4 percent				
Total analyzed.....	4	\$179	\$179	100.0	
Radio, television sets, parts.....	4	179	55	30.7	18.4
Household appliances (electric or gas).....	4	179	112	62.6	62.6
Stoves, ranges (including electric and gas).....	3	135	15	11.0	8.4
Burners, stokers, air conditioners.....	4	179	17	9.5	9.5
Repairs and other services.....	(1)	(1)	2	(1)	1.1
Other sales.....					
<b>TENNESSEE</b>					
All stores.....	70				
Sales.....		\$1,984,000			
Commodity coverage.....	49.8 percent				
Total analyzed.....	22	988	988	100.0	
Radio, television sets, parts.....	22	988	195	19.7	19.7
Household appliances (electric or gas).....	22	988	582	58.9	58.9
Stoves, ranges (including electric and gas).....	18	882	124	14.4	12.8
Burners, stokers, air conditioners.....	6	507	22	4.3	2.2
Pianos, musical instruments, music, phonographs, records.....	5	378	31	8.2	3.1
Repairs and other services.....	(1)	(1)	54	(1)	5.5
Other sales.....					
<b>TEXAS</b>					
All stores.....	218				
Sales.....		\$4,780,000			
Commodity coverage.....	45.1 percent				
Total analyzed.....	46	2,135	2,135	100.0	
Radio, television sets, parts.....	46	2,135	497	23.3	22.8
Household appliances (electric or gas).....	46	2,135	1,116	52.3	52.3
Stoves, ranges (including electric and gas).....	35	1,798	203	11.3	9.5
Burners, stokers, air conditioners.....	13	687	33	4.8	1.5
Pianos, musical instruments, music, phonographs, records.....	11	429	52	7.5	1.5
Repairs and other services.....	21	966	66	6.8	3.1
Other sales.....	(1)	(1)	198	(1)	9.3
<b>UTAH</b>					
All stores.....	40				
Sales.....		\$642,000			
Commodity coverage.....	68.1 percent				
Total analyzed.....	13	575	575	100.0	
Radio, television sets, parts.....	13	575	163	28.4	28.4
Household appliances (electric or gas).....	13	575	285	49.6	48.3
Stoves, ranges (including electric and gas).....	10	437	62	14.2	10.8
Burners, stokers, air conditioners.....	4	108	13	12.0	2.3
Repairs and other services.....	(1)	(1)	70	(1)	12.2
Other sales.....					
<b>VERMONT</b>					
All stores.....	25				
Sales.....		\$646,000			
Commodity coverage.....	20.4 percent				
Total analyzed.....	6	173	173	100.0	
Radio, television sets, parts.....	6	173	40	23.1	23.1
Household appliances (electric or gas).....	6	173	97	56.1	56.1
Stoves, ranges (including electric and gas).....	4	103	11	10.7	8.5
Burners, stokers, air conditioners.....	3	98	6	6.5	3.5
Repairs and other services.....	(1)	(1)	19	(1)	11.0
Other sales.....					
<b>VIRGINIA</b>					
All stores.....	83				
Sales.....		\$2,595,000			
Commodity coverage.....	43.8 percent				
Total analyzed.....	20	\$1,047	\$1,047	100.0	
Radio, television sets, parts.....	20	1,047	215	20.3	20.3
Household appliances (electric or gas).....	20	1,047	598	57.1	57.1
Stoves, ranges (including electric and gas).....	13	779	94	12.1	9.0
Burners, stokers, air conditioners.....	8	515	68	13.2	6.5
Repairs and other services.....	4	283	24	9.1	2.5
Other sales.....	(1)	(1)	50	(1)	4.8
<b>WASHINGTON</b>					
All stores.....	104				
Sales.....		\$2,499,000			
Commodity coverage.....	71.1 percent				
Total analyzed.....	35	1,770	1,770	100.0	
Radio, television sets, parts.....	35	1,770	447	25.3	25.3
Household appliances (electric or gas).....	35	1,770	747	42.2	42.2
Stoves, ranges (including electric and gas).....	31	1,820	285	17.5	16.0
Burners, stokers, air conditioners.....	8	385	69	17.9	3.9
Pianos, musical instruments, music, phonographs, records.....	8	504	36	7.1	2.0
Repairs and other services.....	18	887	84	9.7	4.7
Other sales.....	(1)	(1)	104	(1)	5.9
<b>WEST VIRGINIA</b>					
All stores.....	106				
Sales.....		\$2,584,000			
Commodity coverage.....	35.1 percent				
Total analyzed.....	25	838	838	100.0	
Radio, television sets, parts.....	25	838	212	25.4	25.4
Household appliances (electric or gas).....	25	838	468	56.0	56.0
Stoves, ranges (including electric and gas).....	18	577	65	10.9	7.5
Burners, stokers, air conditioners.....	5	258	11	4.3	1.3
Pianos, musical instruments, music, phonographs, records.....	7	344	15	4.4	1.8
Repairs and other services.....	7	337	54	10.1	4.1
Other sales.....	(1)	(1)	35	(1)	5.9
<b>WISCONSIN</b>					
All stores.....	246				
Sales.....		\$8,599,000			
Commodity coverage.....	54.0 percent				
Total analyzed.....	75	3,566	3,566	100.0	
Radio, television sets, parts.....	75	3,566	911	25.5	25.5
Household appliances (electric or gas).....	75	3,566	1,818	51.0	51.0
Stoves, ranges (including electric and gas).....	67	3,327	497	14.9	13.9
Burners, stokers, air conditioners.....	15	950	98	9.5	2.5
Pianos, musical instruments, music, phonographs, records.....	10	409	28	6.8	.8
Repairs and other services.....	24	894	95	10.6	2.7
Other sales.....	(1)	(1)	129	(1)	3.6
<b>WYOMING</b>					
All stores.....	18				
Sales.....		\$444,000			
Commodity coverage.....	78.6 percent				
Total analyzed.....	9	340	340	100.0	
Radio, television sets, parts.....	9	340	84	24.8	18.8
Household appliances (electric or gas).....	9	340	217	63.8	63.8
Stoves, ranges (including electric and gas).....	6	192	17	8.9	8.0
Burners, stokers, air conditioners.....	5	184	19	11.8	5.8
Repairs and other services.....	3	168	15	8.9	4.4
Other sales.....	(1)	(1)	8	(1)	2.4

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

## CENSUS OF BUSINESS

TABLE 18.—COMMODITY SALES UNITED STATES SUMMARIES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
<b>DRAPERY, CURTAIN, UPHOLSTERY STORES</b>							<b>ANTIQUE SHOPS</b>						
All stores..... 930							All stores..... 3,324						
Sales..... \$15,843,000							Sales..... \$17,748,000						
Commodity coverage..... 50.7 percent							Commodity coverage..... 40.0 percent						
Total analyzed.....	207	\$8,036	\$8,036		100.0		Total analyzed.....	100	\$7,089	\$7,089		100.0	
Draperies, upholstery, and curtains.....	207	8,036	7,170	89.2	89.2		Furniture, including mattresses and springs...	82	4,954	3,191	64.4	45.0	
Floorcoverings.....	24	931	207	22.2	2.6		Silverware, objects of art.....	79	5,094	2,805	55.1	39.6	
Pictures, frames, lamps, shades.....	18	738	90	12.2	1.1		China, glassware, crockery, kitchenware, brushes...	54	1,986	840	41.8	4.8	
China, glassware, crockery, kitchenware, brushes...	7	217	28	12.9	.4		Pictures, frames, lamps, shades.....	58	2,106	857	40.7	5.0	
Furniture, including mattresses and springs.....	16	850	121	14.1	1.5		Draperies, upholstery, and curtains.....	14	781	92	11.8	1.3	
Other sales.....	(1)	(1)	420	(1)	5.2		Other sales.....	(1)	(1)	304	(1)	4.3	
<b>CHINA, GLASSWARE, METALWARE STORES</b>							<b>RADIO STORES</b>						
All stores..... 778							All stores..... 2,409						
Sales..... \$21,821,000							Sales..... \$22,901,000						
Commodity coverage..... 68.2 percent							Commodity coverage..... 44.8 percent						
Total analyzed.....	209	14,889	14,889		100.0		Total analyzed.....	181	10,252	10,252		100.0	
China, glassware, kitchenware, etc.....	209	14,889	11,744	78.9	78.9		Radio, television sets, parts.....	181	10,252	8,929	87.1	87.1	
Silverware, objects of art.....	49	5,556	1,041	18.7	7.0		Pianos, musical instruments, music, phonographs, records.....	34	2,055	333	16.2	3.3	
Pictures, frames, lamps, shades.....	49	5,089	474	9.3	3.2		Household appliances (electric or gas).....	22	1,630	98	5.9	.9	
Household appliances (electric or gas).....	35	4,385	692	15.8	4.6		Cameras, projectors, photo equipment and supplies.....	19	2,438	375	15.3	5.6	
Furniture, including mattresses and springs.....	24	1,558	132	8.6	.9		Luggage, sporting goods, bicycles, toys.....	11	333	81	24.3	.8	
Luggage, sporting goods, toys.....	19	806	103	12.8	.7		Repairs and other services.....	74	3,207	350	10.9	3.4	
Other sales.....	(1)	(1)	703	(1)	4.7		Other sales.....	(1)	(1)	90	(1)	.9	
<b>INTERIOR DECORATORS</b>							<b>RADIO—MUSICAL INSTRUMENT STORES</b>						
All stores..... 886							All stores..... 502						
Sales..... \$27,930,000							Sales..... \$25,774,000						
Commodity coverage..... 55.5 percent							Commodity coverage..... 60.4 percent						
Total analyzed.....	271	15,484	15,484		100.0		Total analyzed.....	184	15,564	15,564		100.0	
Furniture, including mattresses and springs.....	231	13,722	4,994	36.4	32.2		Radio, television sets, parts.....	184	15,564	4,978	32.0	32.0	
Draperies, upholstery, and curtains.....	268	15,330	5,990	39.1	38.7		Pianos, musical instruments, music, phonographs, records.....	184	15,564	8,775	56.4	56.4	
Floorcoverings.....	178	10,195	1,859	18.3	10.7		Household appliances (electric or gas).....	87	7,012	1,040	14.8	6.7	
Pictures, frames, lamps, shades.....	161	9,191	702	7.6	4.5		Cameras, projectors, photo equipment and supplies.....	11	1,375	104	7.6	.7	
Silverware, objects of art.....	79	4,989	451	9.1	2.9		Repairs and other services.....	82	5,951	384	6.1	2.5	
China, glassware, crockery, kitchenware, brushes...	65	4,361	438	10.0	2.8		Other sales.....	(1)	(1)	305	(1)	1.9	
Hardware, tools, paint, glass, wallpaper.....	52	3,742	256	7.1	1.7								
Awnings, shades, tents, flags, banners.....	28	1,490	70	4.7	.5								
Service receipts.....	56	4,506	637	14.8	4.1								
Other sales.....	(1)	(1)	289	(1)	1.9								

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

## FURNITURE STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
BALTIMORE, MD.					
All stores.....	107				
Sales.....	\$10,097,000				
Commodity coverage.....	88.2 percent				
Total analyzed.....	34	\$8,681	\$8,681		100.0
Furniture (except office), including					
mattresses and springs.....	34	6,681	5,860	57.8	57.8
Office furniture.....	3	522	18	5.6	.5
Floor coverings.....	34	6,681	698	10.4	10.4
Draperies, upholstery, and curtains.....	14	3,371	174	5.2	2.6
China, glassware, crockery, kitchenware, brushes, etc.....	8	1,567	16	1.2	.2
Pianos, musical instruments, music, phonographs, records.....	6	689	42	6.5	.6
Radio, television sets and parts.....	28	6,287	561	8.9	8.4
Household appliances (electric or gas).....	23	5,584	601	10.8	9.0
Silverware, objects of art.....	3	739	12	1.6	.2
Pictures, frames, lamps, and shades.....	22	5,995	137	5.4	2.1
Luggage, sporting goods, bicycles, toys.....	7	1,928	48	2.5	.7
Stoves, ranges (including electric and gas), burners, stokers.....	14	2,888	174	6.0	2.6
Awnings, shades, tents, flags, banners.....	5	707	18	2.5	.3
Other sales.....	4	1,490	522	21.8	4.8
BOSTON, MASS.					
All stores.....	151				
Sales.....	\$9,248,000				
Commodity coverage.....	55.2 percent				
Total analyzed.....	40	5,106	5,106		100.0
Furniture (except office), including					
mattresses and springs.....	40	5,106	3,472	68.0	68.0
Office furniture.....	3	181	27	14.9	.5
Floor coverings.....	40	5,106	676	13.2	13.2
Draperies, upholstery, and curtains.....	12	3,091	307	9.9	6.0
China, glassware, crockery, kitchenware, brushes, etc.....	6	1,128	15	1.3	.3
Pianos, musical instruments, music, phonographs, records.....	33	2,914	136	4.7	2.7
Radio, television sets and parts.....	21	2,396	125	5.2	2.4
Household appliances (electric or gas).....	4	324	24	7.4	.5
Silverware, objects of art.....	26	4,279	128	3.0	2.5
Pictures, frames, lamps, and shades.....	3	575	5	.9	.1
Luggage, sporting goods, bicycles, toys.....	23	1,836	91	5.0	1.8
Stoves, ranges (including electric and gas), burners, stokers.....	6	2,437	100	4.1	2.0
Other sales.....					
CHICAGO, ILL.					
All stores.....	420				
Sales.....	\$28,446,000				
Commodity coverage.....	61.2 percent				
Total analyzed.....	125	\$17,414	\$17,414		100.0
Furniture (except office), including					
mattresses and springs.....	125	17,414	9,992	57.4	57.4
Office furniture.....	125	17,414	2,050	11.8	11.8
Floor coverings.....	40	10,228	972	9.5	5.6
Draperies, upholstery, and curtains.....	29	6,211	84	1.4	.5
China, glassware, crockery, kitchenware, brushes, etc.....	4	345	12	3.5	.1
Pianos, musical instruments, music, phonographs, records.....	108	15,758	1,202	7.6	8.9
Radio, television sets and parts.....	94	14,757	1,158	7.8	8.6
Household appliances (electric or gas).....	14	3,543	32	.9	.2
Silverware, objects of art.....	88	14,116	367	2.6	2.1
Pictures, frames, lamps, and shades.....	13	1,253	28	2.2	.2
Luggage, sporting goods, bicycles, toys.....	30	15,211	1,174	7.7	6.7
Stoves, ranges (including electric and gas), burners, stokers.....	30	8,697	365	4.2	2.1
Other sales.....					
CLEVELAND, OHIO					
All stores.....	159				
Sales.....	\$12,958,000				
Commodity coverage.....	77.9 percent				
Total analyzed.....	62	10,091	10,091		100.0
Furniture (except office), including					
mattresses and springs.....	62	10,091	5,228	51.8	51.8
Office furniture.....	6	2,399	22	.9	.2
Floor coverings.....	62	10,091	1,418	14.0	14.0
Draperies, upholstery, and curtains.....	23	8,573	631	9.6	6.2
China, glassware, crockery, kitchenware, brushes, etc.....	11	3,872	288	6.9	2.6
Pianos, musical instruments, music, phonographs, records.....	8	720	36	5.0	.4
Radio, television sets and parts.....	56	9,835	430	4.4	4.3
Household appliances (electric or gas).....	58	9,898	1,022	10.3	10.1
Silverware, objects of art.....	4	3,320	137	4.1	1.4
Pictures, frames, lamps, and shades.....	48	7,887	252	2.9	2.5
Luggage, sporting goods, bicycles, toys.....	9	1,611	18	1.1	.2
Stoves, ranges (including electric and gas), burners, stokers.....	43	8,301	452	5.4	4.5
Other sales.....	13	4,355	199	4.6	2.0
DETROIT, MICH.					
All stores.....	180				
Sales.....	\$15,732,000				
Commodity coverage.....	55.6 percent				
Total analyzed.....	66	5,594	5,594		100.0
Furniture (except office), including					
mattresses and springs.....	66	5,594	3,691	66.0	66.0
Office furniture.....	5	273	11	4.0	.2
Floor coverings.....	66	5,594	614	11.0	11.0
Draperies, upholstery, and curtains.....	12	983	42	4.3	.7
China, glassware, crockery, kitchenware, brushes, etc.....	9	492	20	4.1	.4
Pianos, musical instruments, music, phonographs, records.....	5	337	9	2.7	.2
Radio, television sets and parts.....	54	4,827	303	6.3	5.4
Household appliances (electric or gas).....	51	4,585	392	8.6	7.0
Silverware, objects of art.....	48	4,483	125	2.8	2.2
Pictures, frames, lamps, and shades.....	8	810	23	2.8	.4
Luggage, sporting goods, bicycles, toys.....	45	4,127	314	7.6	5.6
Stoves, ranges (including electric and gas), burners, stokers.....	4	180	30	16.7	.5
Hardware, tools, paint, glass, wallpaper.....	7	840	20	2.4	.4
Other sales.....					
BUFFALO, N. Y.					
All stores.....	90				
Sales.....	\$6,042,000				
Commodity coverage.....	82.8 percent				
Total analyzed.....	34	3,780	3,780		100.0
Furniture (except office), including					
mattresses and springs.....	34	3,780	2,182	57.2	57.2
Office furniture.....	54	5,780	412	10.9	10.9
Floor coverings.....	5	1,515	72	4.8	1.9
Draperies, upholstery, and curtains.....	7	859	13	1.5	.3
China, glassware, crockery, kitchenware, brushes, etc.....	29	3,286	178	5.4	4.7
Pianos, musical instruments, music, phonographs, records.....	29	5,513	314	8.9	8.3
Radio, television sets and parts.....	4	635	3	.5	.1
Household appliances (electric or gas).....	25	1,882	53	2.8	1.4
Silverware, objects of art.....	4	1,502	53	3.5	1.4
Pictures, frames, lamps, and shades.....	24	5,065	252	8.2	6.7
Luggage, sporting goods, bicycles, toys.....	4	1,355	270	19.9	7.1
Stoves, ranges (including electric and gas), burners, stokers.....					
Other sales.....					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## CENSUS OF BUSINESS

## FURNITURE STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
LOS ANGELES, CALIF.					
All stores..... 354					
Sales..... \$25,717,000					
Commodity coverage..... 74.3 percent					
Total analyzed.....	89	\$19,098	\$19,098	100.0	
Furniture (except office), including mattresses and springs.....	89	19,098	9,413	49.3	49.3
Office furniture.....	7	10,703	170	1.6	.9
Floor coverings.....	89	19,098	2,816	14.7	14.7
Draperies, upholstery, and curtains.....	40	15,264	1,083	7.1	5.7
China, glassware, crockery, kitchenware, brushes, etc.....	16	13,825	680	4.6	3.5
Pianos, musical instruments, music, phonographs, records.....	11	12,089	348	2.9	1.9
Radio, television sets and parts.....	45	16,268	589	3.6	3.1
Household appliances (electric or gas).....	55	16,637	977	5.8	5.1
Silverware, objects of art.....	15	15,792	417	3.0	2.2
Pictures, frames, lamps, and shades.....	68	17,679	580	3.3	3.0
Luggage, sporting goods, bicycles, toys.....	8	12,822	77	.6	.4
Stoves, ranges (including electric and gas), burners, stokers.....	64	17,083	919	5.4	4.8
Hardware, tools, paint, glass, wallpaper.....	7	11,353	209	1.8	1.1
Other sales.....	16	13,454	872	6.5	4.6
MILWAUKEE, WIS.					
All stores..... 84					
Sales..... \$5,548,000					
Commodity coverage..... 53.0 percent					
Total analyzed.....	31	2,940	2,940	100.0	
Furniture (except office), including mattresses and springs.....	31	2,940	2,079	70.7	70.7
Floor coverings.....	31	2,940	376	12.8	12.8
Draperies, upholstery, and curtains.....	10	1,550	13	.8	.4
China, glassware, crockery, kitchenware, brushes, etc.....	9	1,165	12	1.0	.4
Radio, television sets and parts.....	24	2,568	106	4.1	3.6
Household appliances (electric or gas).....	19	2,251	179	8.0	6.1
Silverware, objects of art.....	4	898	2	.2	.1
Pictures, frames, lamps, and shades.....	28	2,683	69	2.6	2.4
Luggage, sporting goods, bicycles, toys.....	3	211	6	2.8	.2
Stoves, ranges (including electric and gas), burners, stokers.....	22	2,243	85	3.8	2.9
Other sales.....	3	633	13	2.1	.4
NEW YORK, N. Y.					
All stores..... 870					
Sales..... \$86,775,000					
Commodity coverage..... 44.9 percent					
Total analyzed.....	88	29,975	29,975	100.0	
Furniture (except office), including mattresses and springs.....	88	29,975	18,570	62.0	62.0
Office furniture.....	4	4,849	295	6.1	1.0
Floor coverings.....	88	29,975	3,697	12.3	12.3
Draperies, upholstery, and curtains.....	45	24,569	1,181	4.6	3.8
China, glassware, crockery, kitchenware, brushes, etc.....	39	22,648	788	3.5	2.8
Pianos, musical instruments, music, phonographs, records.....	5	5,188	156	3.0	.5
Radio, television sets and parts.....	75	20,429	1,067	5.2	3.8
Household appliances (electric or gas).....	67	22,647	901	3.5	2.7
Silverware, objects of art.....	8	6,756	177	2.6	.8
Pictures, frames, lamps, and shades.....	69	24,978	523	2.1	1.7
Luggage, sporting goods, bicycles, toys.....	28	15,310	560	2.4	1.2
Stoves, ranges (including electric and gas), burners, stokers.....	41	18,044	273	1.5	.9
Other sales.....	21	12,455	2,137	17.2	7.1
PHILADELPHIA, PA.					
All stores..... 317					
Sales..... \$12,759,000					
Commodity coverage..... 34.3 percent					
Total analyzed.....	60	\$4,379	\$4,379	100.0	
Furniture (except office), including mattresses and springs.....	60	4,379	2,732	62.4	62.4
Office furniture.....	3	225	17	7.6	.4
Floor coverings.....	60	4,379	441	10.1	10.1
Draperies, upholstery, and curtains.....	19	1,208	182	13.4	3.7
China, glassware, crockery, kitchenware, brushes, etc.....	11	953	75	7.7	1.7
Radio, television sets and parts.....	45	3,459	214	6.2	4.9
Household appliances (electric or gas).....	52	3,882	370	9.5	8.4
Silverware, objects of art.....	8	478	10	2.1	.2
Pictures, frames, lamps, and shades.....	38	2,464	95	3.9	2.2
Luggage, sporting goods, bicycles, toys.....	8	505	13	2.6	.3
Stoves, ranges (including electric and gas), burners, stokers.....	26	2,209	122	5.5	2.8
Awnings, shades, tents, flags, banners.....	7	594	19	3.2	.4
Other sales.....	13	1,156	111	9.6	2.5
PITTSBURGH, PA.					
All stores..... 81					
Sales..... \$10,443,000					
Commodity coverage..... 80.6 percent					
Total analyzed.....	27	8,421	8,421	100.0	
Furniture (except office), including mattresses and springs.....	27	8,421	4,280	50.8	50.8
Floor coverings.....	27	8,421	1,015	12.1	12.1
Draperies, upholstery, and curtains.....	9	6,808	229	3.4	2.7
Radio, television sets and parts.....	22	8,073	525	6.5	6.2
Household appliances (electric or gas).....	19	7,684	997	13.0	11.8
Pictures, frames, lamps, and shades.....	14	1,404	39	2.8	.5
Luggage, sporting goods, bicycles, toys.....	4	451	5	1.1	.1
Stoves, ranges (including electric and gas), burners, stokers.....	20	7,929	448	5.7	5.3
Other sales.....	7	6,124	893	14.4	10.5
ST. LOUIS, MO.					
All stores..... 139					
Sales..... \$14,829,000					
Commodity coverage..... 81.8 percent					
Total analyzed.....	70	11,971	11,971	100.0	
Furniture (except office), including mattresses and springs.....	70	11,971	7,820	65.3	65.3
Office furniture.....	7	3,488	93	2.7	.8
Floor coverings.....	70	11,971	1,361	11.4	11.4
Draperies, upholstery, and curtains.....	13	5,080	175	3.4	1.5
China, glassware, crockery, kitchenware, brushes, etc.....	10	2,504	27	1.1	.2
Pianos, musical instruments, music, phonographs, records.....	6	298	11	2.8	.1
Radio, television sets and parts.....	68	11,869	659	5.6	5.5
Household appliances (electric or gas).....	60	11,198	904	8.1	7.6
Pictures, frames, lamps, and shades.....	45	5,356	135	2.5	1.1
Luggage, sporting goods, bicycles, toys.....	7	3,158	85	2.7	.7
Stoves, ranges (including electric and gas), burners, stokers.....	55	10,710	650	6.1	5.4
Other sales.....	12	1,009	51	5.1	.4
SAN FRANCISCO, CALIF.					
All stores..... 110					
Sales..... \$12,330,000					
Commodity coverage..... 75.7 percent					
Total analyzed.....	52	9,333	9,333	100.0	
Furniture (except office), including mattresses and springs.....	32	9,333	4,591	49.1	49.1
Floor coverings.....	52	9,333	2,195	23.5	23.5
Draperies, upholstery, and curtains.....	19	8,529	658	7.9	7.1
China, glassware, crockery, kitchenware, brushes, etc.....	8	5,062	124	2.4	1.3
Radio, television sets and parts.....	27	7,331	280	3.8	3.0
Household appliances (electric or gas).....	23	6,618	674	10.2	7.2
Silverware, objects of art.....	5	219	6	2.7	.1
Pictures, frames, lamps, and shades.....	5	3,589	68	1.9	.7
Luggage, sporting goods, bicycles, toys.....	3	1,148	18	1.4	.2
Stoves, ranges (including electric and gas), burners, stokers.....	22	5,843	656	11.2	7.0
Other sales.....	6	3,279	75	2.3	.8
WASHINGTON, D. C.					
(See District of Columbia, page 342)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

## HOUSEHOLD APPLIANCE DEALERS

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>BAITMORE, MD.</b>					
All stores.....	23				
Sales.....		\$895,000			
Commodity coverage.....		88.8 percent			
Total analyzed.....	13	\$817	\$817		100.0
Household appliances (electric or gas).....	13	817	598	98.6	98.6
Repairs and other services.....	3	58	9	15.5	1.5
Other sales.....	(1)	(1)	12	(1)	1.9
<b>BOSTON, MASS.</b>					
All stores.....	51				
Sales.....		\$2,525,000			
Commodity coverage.....		81.3 percent			
Total analyzed.....	30	2,052	2,052		100.0
Household appliances (electric or gas).....	30	2,052	1,758	85.7	85.7
Stoves, ranges (including electric and gas).....	12	948	220	23.3	10.7
Repairs and other services.....	9	485	84	13.2	3.1
Other sales.....	(1)	(1)	10	(1)	.5
<b>BUFFALO, N. Y.</b>					
All stores.....	20				
Sales.....		\$1,464,000			
Commodity coverage.....		45.4 percent			
Total analyzed.....	9	636	636		100.0
Household appliances (electric or gas).....	9	636	630	99.1	99.1
Repairs and other services.....	3	81	4	8.8	.6
Other sales.....	(1)	(1)	2	(1)	.3
<b>CHICAGO, ILL.</b>					
All stores.....	122				
Sales.....		\$9,515,000			
Commodity coverage.....		29.1 percent			
Total analyzed.....	36	2,773	2,773		100.0
Household appliances (electric or gas).....	36	2,773	2,505	90.3	90.3
Stoves, ranges (including electric and gas).....	9	716	105	14.7	3.8
Burners, stokers, air conditioners.....	7	618	50	8.1	1.8
Radio, television sets, parts.....	9	704	28	3.7	1.0
Repairs and other services.....	11	880	39	4.5	1.4
Other sales.....	(1)	(1)	48	(1)	1.7
<b>CLEVELAND, OHIO</b>					
All stores.....	49				
Sales.....		\$1,603,000			
Commodity coverage.....		78.2 percent			
Total analyzed.....	22	1,253	1,253		100.0
Household appliances (electric or gas).....	22	1,253	1,024	81.7	81.7
Stoves, ranges (including electric and gas).....	8	330	87	20.3	5.4
Radio, television sets, parts.....	3	128	3	2.3	.2
Repairs and other services.....	6	217	40	18.4	3.2
Other sales.....	(1)	(1)	119	(1)	9.5
<b>DETROIT, MICH.</b>					
All stores.....	72				
Sales.....		\$3,059,000			
Commodity coverage.....		72.4 percent			
Total analyzed.....	27	2,199	2,199		100.0
Household appliances (electric or gas).....	27	2,199	1,515	68.9	68.9
Stoves, ranges (including electric and gas).....	16	1,297	800	46.3	27.3
Repairs and other services.....	4	177	41	23.2	1.9
Other sales.....	(1)	(1)	43	(1)	1.9
<b>LOS ANGELES, CALIF.</b>					
All stores.....	188				
Sales.....		\$6,037,000			
Commodity coverage.....		44.8 percent			
Total analyzed.....	48	\$2,708	\$2,708		100.0
Household appliances (electric or gas).....	48	2,708	2,299	85.0	85.0
Stoves, ranges (including electric and gas).....	21	1,152	299	26.0	11.1
Radio, television sets, parts.....	4	289	12	4.2	.4
Repairs and other services.....	8	442	28	6.3	1.0
Other sales.....	(1)	(1)	68	(1)	2.5
<b>MILWAUKEE, WIS.</b>					
All stores.....	28				
Sales.....		\$2,153,000			
Commodity coverage.....		76.2 percent			
Total analyzed.....	11	1,641	1,641		100.0
Household appliances (electric or gas).....	11	1,641	1,083	66.0	66.0
Stoves, ranges (including electric and gas).....	3	1,200	482	40.2	29.4
Repairs and other services.....	3	78	23	29.5	1.4
Other sales.....	(1)	(1)	53	(1)	3.2
<b>NEW YORK, N. Y.</b>					
All stores.....	319				
Sales.....		\$18,467,000			
Commodity coverage.....		55.9 percent			
Total analyzed.....	115	10,328	10,328		100.0
Household appliances (electric or gas).....	115	10,328	9,240	89.5	89.5
Stoves, ranges (including electric and gas).....	21	1,562	461	30.4	4.6
Burners, stokers, air conditioners.....	7	2,462	348	14.0	3.4
Radio, television sets, parts.....	8	159	7	3.7	.1
Repairs and other services.....	25	1,598	181	12.9	1.7
Other sales.....	(1)	(1)	71	(1)	.7
<b>PHILADELPHIA, PA.</b>					
All stores.....	107				
Sales.....		\$7,569,000			
Commodity coverage.....		86.2 percent			
Total analyzed.....	46	6,372	6,372		100.0
Household appliances (electric or gas).....	46	6,372	5,350	84.0	84.0
Stoves, ranges (including electric and gas).....	18	4,220	808	14.4	9.5
Burners, stokers, air conditioners.....	10	2,643	275	10.4	4.3
Radio, television sets, parts.....	12	1,917	81	4.2	1.3
Repairs and other services.....	13	2,738	8	.3	.1
Other sales.....	(1)	(1)	50	(1)	.8
<b>PITTSBURGH, PA.</b>					
All stores.....	37				
Sales.....		\$2,245,000			
Commodity coverage.....		41.5 percent			
Total analyzed.....	18	928	928		100.0
Household appliances (electric or gas).....	18	928	817	88.0	88.0
Stoves, ranges (including electric and gas).....	3	159	35	20.8	3.6
Repairs and other services.....	4	215	43	20.0	4.6
Other sales.....	(1)	(1)	35	(1)	3.8

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.



## CENSUS OF BUSINESS

## HOUSEHOLD APPLIANCE DEALERS

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
<b>ST. LOUIS, MO.</b>							<b>SAN FRANCISCO, CALIF.</b>						
All stores..... 40							All stores..... 55						
Sales..... \$2,463,000							Sales..... \$1,642,000						
Commodity coverage..... 93.9 percent							Commodity coverage..... 51.4 percent						
Total analyzed.....	22	\$2,341	\$2,341		100.0		Total analyzed.....	16	\$844	\$844		100.0	
Household appliances (electric or gas).....	22	2,341	1,890	80.7	80.7		Household appliances (electric or gas).....	16	844	643	76.2	76.2	
Stoves, ranges (including electric and gas).....	8	1,482	170	11.5	7.5		Stoves, ranges (including electric and gas).....	4	288	130	45.1	15.4	
Repairs and other services.....	6	830	95	11.4	4.1		Repairs and other services.....	4	304	27	8.9	3.2	
Other sales.....	(1)	(1)	186	(1)	7.9		Other sales.....	(1)	(1)	44	(1)	5.2	
							<b>WASHINGTON, D. C.</b>						
							(See District of Columbia, page 352)						

## RADIO—HOUSEHOLD APPLIANCE STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
<b>BAITIMORE, MD.</b>							<b>CHICAGO, ILL.</b>						
All stores..... 19							All stores..... 136						
Sales..... \$2,786,000							Sales..... \$6,555,000						
Commodity coverage..... 92.0 percent							Commodity coverage..... 84.6 percent						
Total analyzed.....	6	\$2,544	\$2,544		100.0		Total analyzed.....	65	\$5,544	\$5,544		100.0	
Radio, television sets, parts.....	6	2,544	240	9.4	9.4		Radio, television sets, parts.....	65	5,544	1,654	29.8	29.8	
Household appliances (electric or gas).....	6	2,544	1,570	61.7	61.7		Household appliances (electric or gas).....	65	5,544	2,781	50.2	50.2	
Repairs and other services.....	(1)	(1)	40	(1)	1.6		Stoves, ranges (including electric and gas).....	44	4,025	602	16.4	12.0	
Other sales.....	(1)	(1)	694	(1)	27.3		Burners, stokers, air conditioners.....	15	1,555	118	7.7	2.1	
							Pianos, musical instruments, music, phonographs, records.....	16	1,147	85	5.7	1.2	
<b>BOSTON, MASS.</b>							Repairs and other services.....	14	1,253	52	4.2	.9	
All stores..... 21							Other sales.....	(1)	(1)	212	(1)	3.8	
Sales..... \$731,000													
Commodity coverage..... 79.1 percent							<b>CLEVELAND, OHIO</b>						
Total analyzed.....	10	578	578		100.0		All stores..... 45						
Radio, television sets, parts.....	10	578	269	46.5	46.5		Sales..... \$1,966,000						
Household appliances (electric or gas).....	10	578	234	40.5	40.5		Commodity coverage..... 60.9 percent						
Pianos, musical instruments, music, phonographs, records.....	5	328	49	15.0	8.5		Total analyzed.....	19	1,197	1,197		100.0	
Repairs and other services.....	3	158	5	4.8	1.4		Radio, television sets, parts.....	19	1,197	253	21.1	21.1	
Other sales.....	(1)	(1)	18	(1)	3.1		Household appliances (electric or gas).....	19	1,197	665	55.6	55.6	
							Stoves, ranges (including electric and gas).....	10	698	107	15.3	8.9	
<b>BUFFALO, N. Y.</b>							Other sales.....	(1)	(1)	172	(1)	14.4	
All stores..... 45													
Sales..... \$1,236,000							<b>DETROIT, MICH.</b>						
Commodity coverage..... 76.8 percent							All stores..... 76						
Total analyzed.....	17	951	951		100.0		Sales..... \$4,995,000						
Radio, television sets, parts.....	17	951	214	22.5	22.5		Commodity coverage..... 74.5 percent						
Household appliances (electric or gas).....	17	951	483	50.8	50.8		Total analyzed.....	36	3,721	3,721		100.0	
Stoves, ranges (including electric and gas).....	13	718	75	10.2	7.7		Radio, television sets, parts.....	36	3,721	844	22.7	22.7	
Burners, stokers, air conditioners.....	4	338	22	6.5	2.5		Household appliances (electric or gas).....	36	3,721	2,299	61.8	61.8	
Pianos, musical instruments, music, phonographs, records.....	6	400	49	12.3	5.2		Stoves, ranges (including electric and gas).....	28	3,145	357	11.4	9.6	
Repairs and other services.....	4	341	6	1.8	.6		Burners, stokers, air conditioners.....	9	796	57	7.2	1.5	
Other sales.....	(1)	(1)	104	(1)	10.9		Pianos, musical instruments, music, phonographs, records.....	10	1,854	95	5.1	2.6	
							Repairs and other services.....	3	925	60	6.5	1.6	
							Other sales.....	(1)	(1)	9	(1)	.2	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

## RADIO-HOUSEHOLD APPLIANCE STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued  
(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
LOS ANGELES, CALIF.					
All stores.....	108				
Sales.....	\$4,139,000				
Commodity coverage.....	63.1 percent				
Total analyzed.....	41	\$2,611	\$2,611		100.0
Radio, television sets, parts.....	41	2,611	808	30.9	30.9
Household appliances (electric or gas).....	41	2,611	1,239	47.5	47.5
Stoves, ranges (including electric and gas).....	33	1,976	335	17.0	12.8
Pianos, musical instruments, music, phonographs, records.....	9	475	49	10.3	1.9
Repairs and other services.....	8	487	30	6.2	1.2
Other sales.....	(1)	(1)	150	(1)	5.7
MILWAUKEE, WIS.					
All stores.....	56				
Sales.....	\$2,351,000				
Commodity coverage.....	74.9 percent				
Total analyzed.....	35	1,762	1,762		100.0
Radio, television sets, parts.....	35	1,762	560	31.8	31.8
Household appliances (electric or gas).....	35	1,762	824	46.8	46.8
Stoves, ranges (including electric and gas).....	32	1,674	231	13.8	13.1
Repairs and other services.....	15	522	64	12.3	3.6
Other sales.....	(1)	(1)	83	(1)	4.7
NEW YORK, N. Y.					
All stores.....	290				
Sales.....	\$19,460,000				
Commodity coverage.....	76.2 percent				
Total analyzed.....	142	14,833	14,833		100.0
Radio, television sets, parts.....	142	14,833	8,052	40.7	40.7
Household appliances (electric or gas).....	142	14,833	4,115	27.7	27.7
Stoves, ranges (including electric and gas).....	34	2,892	330	11.4	2.2
Burners, stokers, air conditioners.....	7	653	30	4.6	.2
Pianos, musical instruments, music, phonographs, records.....	22	1,273	91	7.1	.6
Repairs and other services.....	32	1,330	143	10.8	1.0
Other sales.....	(1)	(1)	4,092	(1)	27.8
PHILADELPHIA, PA.					
All stores.....	80				
Sales.....	\$2,561,000				
Commodity coverage.....	65.6 percent				
Total analyzed.....	29	1,681	1,681		100.0
Radio, television sets, parts.....	29	1,681	545	32.4	32.4
Household appliances (electric or gas).....	29	1,681	820	48.8	48.8
Stoves, ranges (including electric and gas).....	10	514	35	6.8	2.1
Burners, stokers, air conditioners.....	5	238	14	5.9	.8
Pianos, musical instruments, music, phonographs, records.....	9	509	20	3.9	1.2
Repairs and other services.....	4	180	31	19.4	1.8
Other sales.....	(1)	(1)	216	(1)	12.9
PITTSBURGH, PA.					
All stores.....	25				
Sales.....	\$615,000				
Commodity coverage.....	47.6 percent				
Total analyzed.....	6	\$293	\$293		100.0
Radio, television sets, parts.....	6	293	97	33.1	33.1
Household appliances (electric or gas).....	6	293	156	53.2	53.2
Stoves, ranges (including electric and gas).....	4	212	17	8.0	5.8
Other sales.....	2	82	23	28.0	7.9
ST. LOUIS, MO.					
All stores.....	37				
Sales.....	\$1,210,000				
Commodity coverage.....	50.0 percent				
Total analyzed.....	12	605	605		100.0
Radio, television sets, parts.....	12	605	119	19.7	19.7
Household appliances (electric or gas).....	12	605	369	61.0	61.0
Stoves, ranges (including electric and gas).....	7	394	100	25.4	16.5
Other sales.....	(1)	(1)	17	(1)	2.8
SAN FRANCISCO, CALIF.					
All stores.....	25				
Sales.....	\$776,000				
Commodity coverage.....	72.2 percent				
Total analyzed.....	9	560	560		100.0
Radio, television sets, parts.....	9	560	238	42.5	42.5
Household appliances (electric or gas).....	9	560	257	45.9	45.9
Stoves, ranges (including electric and gas).....	6	378	30	7.9	5.4
Repairs and other services.....	3	129	26	20.2	4.6
Other sales.....	(1)	(1)	9	(1)	1.6
WASHINGTON, D. C.					
(See District of Columbia, page 357)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

## CENSUS OF BUSINESS

## FURNITURE STORES

TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	19,902	\$273,157	17,361	104,151	97,851	6,300	\$146,311	\$143,182	\$3,149	\$213,375
<b>GEOGRAPHIC DIVISIONS:</b>										
New England	1,440	71,052	987	7,997	7,490	507	12,042	11,805	239	17,072
Middle Atlantic	3,617	222,585	3,025	22,088	20,954	1,134	33,980	33,419	561	47,337
East North Central	3,993	198,297	3,408	20,013	18,613	1,400	29,985	29,182	861	45,908
West North Central	2,258	86,532	2,247	9,045	8,282	761	12,111	11,802	309	21,901
South Atlantic	2,710	134,155	2,054	16,250	15,802	448	20,437	20,123	314	24,510
East South Central	1,579	54,521	1,280	6,808	6,305	503	7,593	7,499	94	10,540
West South Central	1,977	78,109	1,878	9,357	8,910	447	10,859	10,872	187	17,512
Mountain	639	27,422	594	2,717	2,587	130	3,585	3,735	92	6,829
Pacific	1,869	108,716	1,842	10,098	9,160	938	15,611	14,919	692	24,171
<b>New England:</b>										
Maine	140	5,327	103	670	628	42	1,014	996	18	1,559
New Hampshire	101	5,556	92	337	349	38	481	482	19	1,047
Vermont	55	1,831	47	191	187	24	228	218	10	603
Massachusetts	723	36,183	489	4,099	3,800	299	6,045	5,901	144	8,546
Rhode Island	136	8,670	96	695	680	35	1,062	1,075	17	1,422
Connecticut	285	17,485	180	1,955	1,866	89	3,182	3,151	51	4,092
<b>Middle Atlantic:</b>										
New York	1,724	110,850	1,538	10,215	9,809	406	16,879	16,648	251	22,474
New Jersey	545	32,985	560	3,251	3,057	174	5,172	5,091	81	6,657
Pennsylvania	1,347	78,830	1,325	8,642	8,088	554	11,929	11,880	249	18,006
<b>East North Central:</b>										
Ohio	1,070	58,185	849	6,323	5,959	364	9,879	9,473	206	12,716
Indiana	884	27,398	811	3,032	2,847	185	4,052	3,965	67	6,294
Illinois	1,050	55,331	890	5,160	4,728	432	7,739	7,545	194	12,555
Michigan	874	37,805	618	3,816	3,613	203	5,896	5,784	112	8,529
Wisconsin	515	17,550	438	1,682	1,468	216	2,517	2,415	102	4,221
<b>West North Central:</b>										
Minnesota	429	19,618	481	1,889	1,739	150	2,844	2,756	98	4,878
Iowa	502	17,827	525	1,758	1,609	149	2,298	2,251	47	4,594
Missouri	598	28,213	519	3,123	2,908	215	4,384	4,287	97	6,389
North Dakota	52	1,953	49	199	182	17	257	253	4	575
South Dakota	85	1,827	86	167	142	25	181	182	9	577
Nebraska	211	8,328	218	871	786	105	1,053	998	35	2,057
Kansas	381	8,866	389	1,056	936	100	1,104	1,075	29	2,731
<b>South Atlantic:</b>										
Delaware	53	2,828	37	303	298	7	464	459	5	544
Maryland	202	15,491	179	1,538	1,488	50	2,057	2,023	54	2,593
District of Columbia	64	8,889	42	851	801	80	1,278	1,202	76	1,865
Virginia	390	18,464	283	2,191	2,092	99	2,889	2,845	44	3,945
West Virginia	218	12,047	166	1,345	1,258	85	1,928	1,892	55	2,717
North Carolina	612	25,568	477	3,073	2,987	106	5,713	5,671	42	4,605
South Carolina	307	15,006	234	1,602	1,553	49	1,819	1,800	19	1,691
Georgia	453	20,738	355	2,882	2,792	90	3,200	3,173	27	3,595
Florida	411	19,522	271	2,437	2,355	82	3,089	3,058	51	3,535
<b>East South Central:</b>										
Kentucky	351	12,221	35*	1,444	1,385	59	1,699	1,680	19	2,946
Tennessee	435	19,802	410	2,287	2,189	98	2,852	2,815	37	3,621
Alabama	395	15,861	354	2,017	1,957	60	2,334	2,316	18	2,650
Mississippi	200	8,537	165	880	792	88	908	888	20	1,323
<b>West South Central:</b>										
Arkansas	229	7,017	223	850	792	58	874	856	18	1,534
Louisiana	257	15,018	204	1,674	1,626	48	2,264	2,232	32	2,775
Oklahoma	434	11,779	433	1,318	1,229	89	1,599	1,571	28	3,062
Texas	1,057	44,285	1,018	5,315	5,083	232	6,102	6,013	89	9,921
<b>Mountain:</b>										
Montana	78	2,866	71	235	208	28	362	350	12	813
Idaho	87	3,372	70	308	283	25	454	437	17	982
Wyoming	46	1,440	44	138	119	17	204	196	8	512
Colorado	178	7,259	179	720	689	31	1,013	1,002	11	1,764
New Mexico	78	2,134	75	210	188	21	258	228	8	561
Arizona	79	3,328	63	386	369	17	470	464	6	760
Utah	81	6,256	45	651	615	36	970	943	27	1,247
Nevada	18	787	16	71	64	7	126	123	3	170
<b>Pacific:</b>										
Washington	294	14,080	285	1,402	1,254	148	2,200	2,104	96	3,385
Oregon	182	8,568	195	750	693	62	1,040	1,011	29	2,392
California	1,415	81,120	1,462	7,946	7,218	728	12,371	11,804	587	18,494

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

# RETAIL TRADE:1939

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FLOOR COVERINGS STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	<b>1,986</b>	<b>\$58,618</b>	<b>1,826</b>	<b>6,083</b>	<b>5,396</b>	<b>687</b>	<b>\$8,311</b>	<b>\$8,732</b>	<b>\$579</b>	<b>\$15,148</b>
<b>GEOGRAPHIC DIVISIONS:</b>										
New England	155	4,117	146	457	409	48	655	621	34	1,035
Middle Atlantic	939	22,508	822	2,198	1,983	235	3,392	3,189	203	7,337
East North Central	394	17,342	384	1,715	1,545	170	2,752	2,596	156	3,485
West North Central	102	3,385	78	403	358	44	562	535	27	747
South Atlantic	114	2,110	101	288	239	27	355	317	18	643
East South Central	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central	43	890	43	115	102	13	132	126	6	232
Mountain	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	201	6,957	216	790	652	138	1,276	1,149	127	1,420
<b>New England:</b>										
Maine	9	90	10	11	9	2	13	12	1	18
New Hampshire	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	95	2,585	89	288	263	25	440	421	19	629
Rhode Island	8	250	10	14	12	2	14	13	1	44
Connecticut	40	1,192	35	143	124	19	187	174	13	342
<b>Middle Atlantic:</b>										
New York	628	14,103	522	1,358	1,213	145	2,187	2,039	148	4,187
New Jersey	140	4,174	112	426	392	34	671	645	26	906
Pennsylvania	171	4,231	188	412	358	54	534	505	29	2,232
<b>East North Central:</b>										
Ohio	118	3,294	129	385	330	55	536	468	68	682
Indiana	44	877	43	107	97	10	122	118	4	194
Illinois	125	8,954	118	703	639	64	1,247	1,187	60	1,732
Michigan	65	2,904	62	364	340	24	582	568	14	574
Wisconsin	41	1,313	34	156	139	17	265	255	10	271
<b>West North Central:</b>										
Minnesota	27	1,037	15	125	116	9	191	186	5	182
Iowa	14	181	12	24	22	2	27	26	1	34
Missouri	37	1,689	28	158	143	15	242	232	10	471
North Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	7	226	6	43	39	4	46	46	2	37
Kansas	13	187	13	36	29	7	33	30	3	22
<b>South Atlantic:</b>										
Delaware	8	135	6	23	22	1	35	34	1	84
Maryland	17	316	16	50	45	7	49	47	2	84
District of Columbia	15	669	17	91	91	—	138	138	—	239
Virginia	3	32	3	3	1	2	1	(1)	1	15
West Virginia	8	128	6	16	11	5	17	14	3	42
North Carolina	38	65	31	14	10	4	9	7	2	28
South Carolina	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida	19	595	15	57	50	7	71	63	8	111
<b>East South Central:</b>										
Kentucky	11	427	9	52	51	1	71	70	1	101
Tennessee	4	114	6	17	11	6	15	12	3	27
Alabama	4	80	1	8	8	—	9	9	—	19
Mississippi	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>West South Central:</b>										
Arkansas	3	47	3	10	10	—	6	6	—	28
Louisiana	4	124	2	23	22	1	30	29	1	60
Oklahoma	10	145	12	19	14	5	18	15	3	43
Texas	28	574	26	63	56	7	78	78	2	103
<b>Mountain:</b>										
Montana	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	—	—	—	—	—	—	—	—	—	—
Colorado	4	124	3	18	18	—	28	28	—	24
New Mexico	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	3	70	2	6	5	1	9	8	1	11
Utah	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>Pacific:</b>										
Washington	25	607	26	58	47	9	77	72	5	138
Oregon	15	584	13	74	64	10	124	116	8	226
California	161	5,766	177	680	541	119	1,075	961	114	1,056

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

## CENSUS OF BUSINESS

DRAPERY, CURTAIN, UPHOLSTERY STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	930	\$15,843	859	1,906	1,612	294	\$2,054	\$1,888	\$188	\$3,702
<b>GEOGRAPHIC DIVISIONS:</b>										
New England.....	133	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic.....	408	7,636	378	721	624	97	880	618	64	1,998
East North Central.....	158	2,755	142	399	346	53	413	385	28	626
West North Central.....	49	574	49	91	70	21	83	72	11	137
South Atlantic.....	32	562	27	97	89	8	103	99	4	118
East South Central.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	21	335	20	57	52	5	55	52	3	60
Mountain.....	13	163	15	27	18	9	27	23	4	23
Pacific.....	109	1,388	114	234	183	51	238	204	32	219
<b>New England:</b>										
Maine.....	4	61	2	11	11	—	9	9	—	15
New Hampshire.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	—	—	—	—	—	—	—	—	—	—
Massachusetts.....	84	1,278	68	159	134	25	149	139	10	246
Rhode Island.....	15	238	12	23	20	3	24	22	2	62
Connecticut.....	24	714	22	57	48	9	58	53	5	149
<b>Middle Atlantic:</b>										
New York.....	291	5,563	271	475	419	56	618	583	35	1,458
New Jersey.....	58	1,520	52	139	118	21	170	149	21	315
Pennsylvania.....	59	953	55	107	87	20	92	84	8	245
<b>East North Central:</b>										
Ohio.....	27	313	29	42	34	8	58	34	4	78
Indiana.....	14	284	13	42	37	5	40	37	3	57
Illinois.....	80	1,200	50	139	128	11	164	156	8	250
Michigan.....	41	766	34	158	131	25	153	142	11	194
Wisconsin.....	16	212	16	20	16	4	18	16	2	52
<b>West North Central:</b>										
Minnesota.....	10	184	11	35	30	5	56	31	5	32
Iowa.....	6	31	5	5	2	3	6	5	1	5
Missouri.....	19	255	19	31	21	10	23	19	4	65
North Dakota.....	—	—	—	—	—	—	—	—	—	—
South Dakota.....	—	—	—	—	—	—	—	—	—	—
Nebraska.....	7	64	7	13	11	2	14	13	1	25
Kansas.....	7	40	7	7	6	1	4	4	(1)	10
<b>South Atlantic:</b>										
Delaware.....	—	—	—	—	—	—	—	—	—	—
Maryland.....	5	45	5	6	6	—	8	8	—	12
District of Columbia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia.....	5	120	3	32	31	1	31	30	1	28
West Virginia.....	6	136	4	24	19	5	20	19	1	28
North Carolina.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Carolina.....	—	—	—	—	—	—	—	—	—	—
Georgia.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida.....	5	120	5	12	10	2	13	11	2	21
<b>East South Central:</b>										
Kentucky.....	—	—	—	—	—	—	—	—	—	—
Tennessee.....	4	57	2	14	8	6	7	6	1	30
Alabama.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi.....	—	—	—	—	—	—	—	—	—	—
<b>West South Central:</b>										
Arkansas.....	—	—	—	—	—	—	—	—	—	—
Louisiana.....	—	—	—	—	—	—	—	—	—	—
Oklahoma.....	4	33	3	7	7	—	6	6	—	7
Texas.....	17	302	17	50	45	5	49	46	3	53
<b>Mountain:</b>										
Montana.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming.....	—	—	—	—	—	—	—	—	—	—
Colorado.....	7	91	7	14	11	3	15	14	1	12
New Mexico.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	—	—	—	—	—	—	—	—	—	—
Utah.....	—	—	—	—	—	—	—	—	—	—
Nevada.....	—	—	—	—	—	—	—	—	—	—
<b>Pacific:</b>										
Washington.....	10	88	12	15	7	8	10	5	5	18
Oregon.....	6	88	7	12	11	1	10	9	1	26
California.....	93	1,210	95	207	165	42	216	190	26	175

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Less than \$500.

# RETAIL TRADE: 1939

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CHINA, GLASSWARE, METALWARE STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	778	\$21,821	582	2,915	2,636	279	\$3,655	\$3,555	\$100	\$6,755
<b>GEOGRAPHIC DIVISIONS:</b>										
New England.....	85	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic.....	255	5,388	196	595	558	37	833	819	14	1,709
East North Central.....	213	4,268	172	599	551	48	688	669	19	1,225
West North Central.....	41	871	35	127	118	9	131	128	3	418
South Atlantic.....	58	1,058	38	125	117	8	142	140	2	478
East South Central.....	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	19	542	13	107	104	3	125	124	1	139
Mountain.....	10	269	5	30	24	6	42	41	1	37
Pacific.....	102	7,284	76	985	899	86	1,337	1,309	28	2,217
<b>New England:</b>										
Maine.....	4	180	2	25	25	—	28	28	—	11
New Hampshire.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	3	29	2	5	1	4	3	1	2	12
Massachusetts.....	40	1,398	18	234	186	48	245	216	27	297
Rhode Island.....	4	68	2	11	7	4	7	5	2	18
Connecticut.....	12	264	9	39	35	4	44	45	1	109
<b>Middle Atlantic:</b>										
New York.....	147	3,649	104	385	368	17	574	568	6	1,095
New Jersey.....	27	332	21	38	29	9	43	39	4	126
Pennsylvania.....	81	1,357	71	172	161	11	216	214	2	488
<b>East North Central:</b>										
Ohio.....	95	969	81	127	115	12	123	119	4	233
Indiana.....	18	386	20	55	52	3	52	51	1	118
Illinois.....	42	1,150	27	176	165	11	210	202	8	303
Michigan.....	35	1,102	30	165	151	12	202	198	4	239
Wisconsin.....	23	661	14	76	70	6	101	99	2	272
<b>West North Central:</b>										
Minnesota.....	5	266	5	30	30	—	35	35	—	70
Iowa.....	11	166	8	25	22	3	22	21	1	80
Missouri.....	14	354	9	62	59	3	68	67	1	220
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	3	19	5	1	—	1	(1)	—	(1)	12
Kansas.....	5	52	4	7	6	1	5	4	1	32
<b>South Atlantic:</b>										
Delaware.....	3	48	2	4	4	—	7	7	—	11
Maryland.....	15	159	13	18	17	1	18	18	(1)	58
District of Columbia.....	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia.....	6	144	4	23	21	2	23	22	1	55
West Virginia.....	6	33	1	12	8	4	7	6	1	11
North Carolina.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Carolina.....	5	32	4	5	5	—	4	4	—	10
Georgia.....	6	241	6	22	22	—	22	22	—	43
Florida.....	10	214	5	17	17	—	29	29	—	223
<b>East South Central:</b>										
Kentucky.....	8	76	7	11	11	—	11	11	—	35
Tennessee.....	5	101	4	15	15	—	15	15	—	34
Alabama.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi.....	—	—	—	—	—	—	—	—	—	—
<b>West South Central:</b>										
Arkansas.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oklahoma.....	5	106	5	13	11	2	15	14	1	9
Texas.....	12	429	7	94	93	1	110	110	(1)	129
<b>Mountain:</b>										
Montana.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	—	—	—	—	—	—	—	—	—	—
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	—	—	—	—	—	—	—	—	—	—
Utah.....	4	136	1	18	14	4	22	21	1	18
Nevada.....	—	—	—	—	—	—	—	—	—	—
<b>Pacific:</b>										
Washington.....	9	252	7	28	22	6	36	33	3	74
Oregon.....	8	398	4	79	71	8	82	80	2	82
California.....	85	6,634	65	878	806	72	1,219	1,196	25	2,061

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

## CENSUS OF BUSINESS

INTERIOR DECORATORS  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	888	\$27,330	759	3,235	2,739	496	\$4,678	\$4,300	\$376	\$4,956
<b>GEOGRAPHIC DIVISIONS:</b>										
New England:										
Maine	108	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic:	282	10,851	211	993	868	125	1,721	1,593	128	1,885
East North Central:	178	5,987	151	753	636	117	1,111	1,020	91	967
West North Central:	59	1,327	33	175	150	25	230	217	13	255
South Atlantic:	71	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
East South Central:	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:	45	1,435	48	187	167	20	200	191	9	185
Mountain:	18	178	16	26	12	14	21	15	6	38
Pacific:	155	2,954	139	293	219	74	392	350	42	489
<b>New England:</b>										
Maine	4	62	3	12	11	1	19	18	1	9
New Hampshire	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	1	---	---	---	---	---	---	---	---	---
Massachusetts	76	1,566	62	196	166	33	247	223	24	361
Rhode Island	13	583	8	101	91	10	145	133	12	101
Connecticut	12	439	10	71	66	5	88	84	4	99
<b>Middle Atlantic:</b>										
New York	190	8,484	135	679	599	80	1,280	1,186	92	1,553
New Jersey	28	833	20	98	92	6	154	151	3	195
Pennsylvania	64	1,554	56	216	177	39	287	254	33	337
<b>East North Central:</b>										
Ohio	56	1,977	24	294	259	35	490	444	46	404
Indiana	6	105	5	27	20	7	20	18	2	29
Illinois	86	2,336	82	192	155	37	254	237	17	258
Michigan	32	1,192	30	181	154	27	287	247	20	174
Wisconsin	16	377	10	59	48	11	80	74	6	102
<b>West North Central:</b>										
Minnesota	8	319	7	42	40	2	51	50	1	45
Iowa	3	34	3	6	4	2	3	2	1	3
Missouri	23	884	16	117	101	16	170	160	10	180
North Dakota	---	---	---	---	---	---	---	---	---	---
South Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>South Atlantic:</b>										
Delaware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	4	278	1	61	49	12	76	68	8	73
District of Columbia	14	417	12	58	48	10	76	71	5	58
Virginia	15	283	15	58	50	8	61	57	4	48
West Virginia	---	---	---	---	---	---	---	---	---	---
North Carolina	9	133	10	20	12	8	14	11	3	36
South Carolina	4	123	3	22	20	2	18	17	1	17
Georgia	4	127	3	26	24	2	31	30	1	61
Florida	21	762	18	92	72	20	129	111	18	155
<b>East South Central:</b>										
Kentucky	4	32	2	9	9	---	8	8	---	5
Tennessee	6	155	5	36	31	5	32	29	3	35
Alabama	5	184	5	38	34	4	53	51	2	37
Mississippi	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>West South Central:</b>										
Arkansas	3	48	3	4	3	1	2	2	(1)	8
Louisiana	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oklahoma	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas	29	1,055	31	130	118	12	152	146	6	140
<b>Mountain:</b>										
Montana	---	---	---	---	---	---	---	---	---	---
Idaho	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	8	95	9	13	8	7	9	8	3	24
New Mexico	---	---	---	---	---	---	---	---	---	---
Arizona	5	74	4	12	8	8	12	9	3	13
Utah	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada	---	---	---	---	---	---	---	---	---	---
<b>Pacific:</b>										
Washington	9	64	8	10	7	3	19	17	2	23
Oregon	3	28	5	4	3	1	4	3	1	2
California	123	2,882	128	279	209	70	369	330	39	464

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

# RETAIL TRADE:1939

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ANTIQUE SHOPS  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	3,324	\$17,743	3,321	1,594	1,346	248	\$2,178	\$2,081	\$97	\$16,815
<b>GEOGRAPHIC DIVISIONS:</b>										
New England:	540	1,855	550	158	101	57	154	138	16	1,151
Middle Atlantic:	1,089	8,863	1,034	680	610	70	1,259	1,208	51	12,870
East North Central:	486	1,278	494	105	78	27	120	111	9	748
West North Central:	182	452	189	55	37	18	58	52	6	252
South Atlantic:	456	2,110	427	261	208	53	200	182	18	1,329
East South Central:	134	552	144	54	46	8	55	50	5	397
West South Central:	177	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mountain:	25	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:	277	1,514	285	111	91	20	157	148	9	1,054
<b>New England:</b>										
Maine:	71	108	72	8	4	2	5	4	1	120
New Hampshire:	58	76	41	5	3	2	4	3	1	64
Vermont:	48	78	48	7	3	4	4	3	1	69
Massachusetts:	239	955	241	84	64	20	92	81	11	555
Rhode Island:	22	90	18	8	4	2	6	5	1	52
Connecticut:	124	568	130	30	23	7	43	40	3	271
<b>Middle Atlantic:</b>										
New York:	580	6,723	537	500	460	40	1,049	1,028	21	10,688
New Jersey:	152	461	157	37	31	6	31	28	3	322
Pennsylvania:	337	1,479	340	143	119	24	159	152	7	1,882
<b>East North Central:</b>										
Ohio:	178	427	169	42	34	8	49	46	3	188
Indiana:	79	86	91	3	---	3	1	---	1	67
Illinois:	108	542	109	38	32	6	54	51	3	370
Michigan:	102	177	103	17	9	8	14	12	2	84
Wisconsin:	21	46	22	5	3	2	2	2	(1)	29
<b>West North Central:</b>										
Minnesota:	58	111	57	21	16	5	19	16	3	59
Iowa:	31	28	34	9	5	4	5	4	1	18
Missouri:	82	250	82	24	15	9	12	10	2	131
North Dakota:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska:	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas:	26	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>South Atlantic:</b>										
Delaware:	24	66	23	3	2	1	3	2	1	75
Maryland:	96	288	95	40	32	8	28	24	2	182
District of Columbia:	27	312	27	29	24	5	33	32	1	168
Virginia:	128	697	120	113	90	23	75	69	6	358
West Virginia:	16	46	17	2	1	1	1	1	(1)	45
North Carolina:	34	80	33	14	12	2	10	9	1	50
South Carolina:	36	176	34	28	21	7	17	13	4	114
Georgia:	29	103	30	17	12	5	7	6	1	92
Florida:	46	342	48	15	14	1	28	26	2	286
<b>East South Central:</b>										
Kentucky:	59	170	62	26	24	2	16	15	1	280
Tennessee:	58	92	41	9	6	3	7	6	1	63
Alabama:	30	67	34	17	16	1	10	9	1	45
Mississippi:	7	23	7	2	---	2	(1)	---	(1)	9
<b>West South Central:</b>										
Arkansas:	19	22	21	1	---	1	(1)	---	(1)	15
Louisiana:	45	993	36	154	132	2	183	182	1	621
Oklahoma:	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Texas:	93	444	68	47	37	10	49	47	2	372
<b>Mountain:</b>										
Montana:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho:	---	---	---	---	---	---	---	---	---	---
Wyoming:	---	---	---	---	---	---	---	---	---	---
Colorado:	20	55	19	8	6	2	5	5	(1)	28
New Mexico:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah:	---	---	---	---	---	---	---	---	---	---
Nevada:	---	---	---	---	---	---	---	---	---	---
<b>Pacific:</b>										
Washington:	22	46	21	3	1	2	2	1	1	47
Oregon:	18	84	19	12	7	5	12	10	2	59
California:	237	1,584	245	96	83	13	143	137	6	968

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Less than \$500.



## CENSUS OF BUSINESS

HOUSEHOLD APPLIANCE DEALERS  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	11,095	\$294,518	4,846	49,185	56,925	12,260	\$20,301	\$55,681	\$6,620	\$45,979
<b>GEOGRAPHIC DIVISIONS:</b>										
New England	715	25,197	194	4,185	5,200	985	5,294	4,685	809	4,175
Middle Atlantic	1,872	66,680	974	10,630	8,289	2,561	14,544	12,678	1,866	9,747
East North Central	2,446	67,082	1,264	11,056	8,856	2,219	14,180	12,679	1,481	10,293
West North Central	1,564	50,515	664	5,728	3,841	2,087	5,957	5,022	935	5,382
South Atlantic	1,032	50,374	544	5,478	4,027	1,449	6,266	5,675	591	4,085
East South Central	800	9,951	156	2,051	1,606	445	2,121	1,994	127	1,687
West South Central	1,117	22,565	357	4,527	2,797	1,550	4,290	3,805	485	3,840
Mountain	537	10,312	185	1,749	1,256	493	2,103	1,913	184	2,114
Pacific	1,214	29,842	708	5,986	3,295	895	5,566	5,224	542	4,678
<b>New England:</b>										
Maine	90	2,169	30	261	250	31	351	334	17	589
New Hampshire	68	1,619	19	342	249	93	422	361	61	306
Vermont	62	1,128	16	207	151	56	220	199	21	256
Massachusetts	514	11,575	80	2,015	1,425	592	2,421	2,051	370	1,661
Rhode Island	45	2,820	11	428	327	99	683	606	76	588
Connecticut	136	5,788	56	952	820	112	1,197	1,132	65	970
<b>Middle Atlantic:</b>										
New York	806	30,765	484	4,155	3,784	351	6,355	6,187	168	4,180
New Jersey	287	12,858	101	2,330	1,540	990	3,255	1,979	1,276	2,005
Pennsylvania	779	24,057	379	4,165	3,145	1,020	4,984	4,512	422	3,584
<b>East North Central:</b>										
Ohio	668	15,121	321	2,579	2,043	536	5,582	2,841	541	2,227
Indiana	400	8,301	228	1,595	1,059	336	1,720	1,550	170	1,424
Illinois	615	21,657	309	5,428	3,073	355	4,959	4,683	276	3,095
Michigan	442	14,383	222	2,295	1,892	303	2,792	2,675	117	2,082
Wisconsin	521	7,680	184	1,358	869	889	1,307	980	377	1,485
<b>West North Central:</b>										
Minnesota	253	6,953	166	1,043	823	220	1,395	1,244	151	1,058
Iowa	412	6,405	187	1,074	884	410	1,015	854	181	1,168
Missouri	289	6,523	105	1,816	1,109	707	1,871	1,535	336	1,273
North Dakota	46	858	16	134	104	30	159	142	17	212
South Dakota	85	1,315	32	208	140	68	203	174	291	291
Nebraska	214	2,849	70	614	349	265	554	440	114	700
Kansas	267	3,852	88	859	452	387	760	653	107	700
<b>South Atlantic:</b>										
Delaware	23	895	10	110	104	6	245	241	2	120
Maryland	87	2,550	28	441	358	103	471	442	29	232
District of Columbia	27	2,191	13	378	375	5	582	560	2	267
Virginia	180	4,351	52	810	590	220	925	842	83	554
West Virginia	120	2,612	49	571	361	210	511	428	83	389
North Carolina	159	3,992	58	974	455	521	827	612	215	572
South Carolina	72	2,210	22	449	284	185	596	329	87	262
Georgia	184	5,580	55	868	828	40	1,158	1,135	25	839
Florida	203	8,255	79	877	718	159	1,173	1,068	85	850
<b>East South Central:</b>										
Kentucky	153	2,325	47	401	334	87	590	567	23	416
Tennessee	158	3,434	60	716	602	114	741	711	50	409
Alabama	161	2,683	29	486	415	81	625	578	47	531
Mississippi	128	1,511	20	439	255	183	567	540	27	311
<b>West South Central:</b>										
Arkansas	152	1,692	27	385	285	100	387	356	31	359
Louisiana	136	4,107	33	792	482	310	799	709	90	590
Oklahoma	140	2,498	106	439	401	38	619	508	13	478
Texas	689	14,268	191	2,711	1,629	1,082	2,585	2,234	351	2,415
<b>Mountain:</b>										
Montana	91	1,457	23	325	214	111	275	242	31	339
Idaho	80	1,388	31	204	120	84	211	176	35	246
Wyoming	55	917	12	140	84	56	177	152	25	241
Colorado	138	5,293	56	502	412	90	756	713	43	612
New Mexico	57	984	18	188	77	111	148	115	33	254
Arizona	36	850	13	144	125	19	187	177	10	157
Utah	70	1,275	26	225	209	16	325	319	6	235
Nevada	12	188	6	21	15	6	25	25	1	30
<b>Pacific:</b>										
Washington	217	3,979	78	715	500	215	928	806	120	722
Oregon	118	2,607	60	401	333	68	488	459	29	457
California	879	23,256	572	2,870	2,480	410	4,150	3,957	193	3,499

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

# RETAIL TRADE: 1939

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RADIO-HOUSEHOLD APPLIANCE STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	6,907	\$190,180	6,463	19,512	17,385	2,129	\$25,596	\$28,499	\$1,097	\$28,988
<b>GEOGRAPHIC DIVISIONS:</b>										
New England.....	436	11,892	381	1,244	1,069	175	1,543	1,444	99	1,702
Middle Atlantic.....	1,685	59,501	1,502	5,008	4,545	463	6,454	6,211	253	8,627
East North Central.....	1,736	47,365	1,552	4,555	4,037	518	5,770	5,493	277	6,769
West North Central.....	844	15,981	830	1,694	1,611	283	1,628	1,709	119	2,776
South Atlantic.....	549	17,106	464	2,242	2,089	153	2,856	2,768	70	2,445
East South Central.....	271	8,013	250	803	738	67	747	715	32	994
West South Central.....	397	8,727	370	1,146	1,050	96	1,154	1,123	41	1,357
Mountain.....	258	6,619	234	764	630	134	955	862	73	1,045
Pacific.....	752	20,067	780	1,661	1,616	245	2,209	2,156	155	3,285
<b>New England:</b>										
Maine.....	50	1,177	35	137	121	16	161	155	6	193
New Hampshire.....	38	794	36	93	80	13	107	99	9	105
Vermont.....	25	846	19	136	100	36	185	151	34	198
Massachusetts.....	174	4,608	150	453	401	52	562	540	22	604
Rhode Island.....	25	636	26	80	59	21	105	99	6	76
Connecticut.....	124	3,851	117	345	308	37	443	423	20	526
<b>Middle Atlantic:</b>										
New York.....	781	31,517	611	2,522	2,351	171	3,639	3,545	94	4,579
New Jersey.....	239	8,477	193	655	592	63	922	884	38	1,086
Pennsylvania.....	665	16,507	698	1,626	1,602	224	1,903	1,782	121	2,962
<b>East North Central:</b>										
Ohio.....	492	12,825	480	1,356	1,213	143	1,766	1,690	76	1,891
Indiana.....	242	4,761	230	567	505	62	649	616	33	746
Illinois.....	410	12,097	410	975	813	162	1,225	1,136	89	1,711
Michigan.....	346	11,263	329	1,070	989	81	1,405	1,358	45	1,470
Wisconsin.....	246	6,599	223	587	517	70	727	693	34	941
<b>West North Central:</b>										
Minnesota.....	142	2,976	154	297	260	37	318	301	17	482
Iowa.....	196	3,242	193	394	353	61	383	362	21	628
Missouri.....	207	4,243	187	533	448	85	482	445	37	686
North Dakota.....	19	339	19	38	34	4	38	36	2	46
South Dakota.....	35	443	35	57	47	10	50	46	4	92
Nebraska.....	61	1,400	84	140	114	26	148	137	11	254
Kansas.....	164	3,248	160	435	375	60	409	362	27	590
<b>South Atlantic:</b>										
Delaware.....	20	474	16	68	65	1	81	81	(1)	74
Maryland.....	65	4,060	64	653	642	11	1,083	1,078	5	497
District of Columbia.....	24	2,059	16	134	129	5	179	177	2	279
Virginia.....	83	2,393	63	307	282	25	354	343	11	316
West Virginia.....	106	2,384	77	362	323	39	429	410	19	430
North Carolina.....	85	2,007	79	251	227	24	258	243	13	354
South Carolina.....	32	792	28	112	102	10	125	120	5	102
Georgia.....	55	1,809	51	132	118	14	117	110	7	169
Florida.....	78	1,706	70	225	201	24	212	204	8	224
<b>East South Central:</b>										
Kentucky.....	112	2,479	110	315	286	29	295	274	21	410
Tennessee.....	70	1,994	58	289	253	16	253	249	4	286
Alabama.....	55	954	51	135	117	18	122	116	6	208
Mississippi.....	34	586	31	84	80	4	77	76	1	90
<b>West South Central:</b>										
Arkansas.....	38	904	34	112	107	5	120	118	2	140
Louisiana.....	57	1,295	45	139	136	28	152	153	9	169
Oklahoma.....	83	1,798	79	251	232	19	257	248	9	319
Texas.....	219	4,730	212	594	545	49	625	604	21	729
<b>Mountain:</b>										
Montana.....	42	1,080	43	126	103	23	140	124	16	211
Idaho.....	39	889	37	108	83	25	111	99	12	141
Wyoming.....	19	444	21	37	32	5	44	41	3	60
Colorado.....	71	1,477	58	192	164	28	224	213	11	229
New Mexico.....	15	620	14	52	46	6	83	79	4	66
Arizona.....	21	697	18	87	71	16	128	117	11	126
Utah.....	40	642	34	103	79	24	121	111	10	127
Nevada.....	12	589	9	61	52	9	104	98	6	85
<b>Pacific:</b>										
Washington.....	104	2,489	105	288	227	41	356	336	20	374
Oregon.....	80	1,774	84	187	151	36	185	167	16	286
California.....	568	15,804	593	1,426	1,258	168	1,750	1,653	97	2,605

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
1 Less than \$500.

## CENSUS OF BUSINESS

RADIO STORES  
TABLE 2 C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	<b>2,409</b>	<b>\$22,901</b>	<b>2,381</b>	<b>2,261</b>	<b>2,000</b>	<b>261</b>	<b>\$2,461</b>	<b>\$2,365</b>	<b>\$96</b>	<b>\$3,758</b>
<b>GEOGRAPHIC DIVISIONS:</b>										
New England	153	1,803	147	189	172	17	231	224	7	305
Middle Atlantic	485	7,885	440	657	614	43	881	863	18	1,424
East North Central	539	4,252	547	421	373	48	418	400	18	647
West North Central	282	1,200	283	139	99	40	94	84	10	171
South Atlantic	181	1,978	175	244	225	19	232	224	8	508
East South Central	104	623	105	79	64	15	59	54	5	89
West South Central	140	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mountain	73	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	454	3,813	439	377	323	54	436	414	22	623
<b>New England:</b>										
Maine	23	113	23	9	8	1	6	6	(1)	21
New Hampshire	14	115	15	8	8	2	7	6	1	20
Vermont	10	40	10	4	3	1	2	2	(1)	4
Massachusetts	72	1,215	69	133	124	9	171	166	5	197
Rhode Island	10	56	9	4	4	—	5	5	—	7
Connecticut	24	264	21	31	27	4	40	39	1	56
<b>Middle Atlantic:</b>										
New York	259	5,603	232	417	392	25	619	605	14	952
New Jersey	78	1,005	64	110	104	6	125	123	2	168
Pennsylvania	146	1,287	144	130	118	12	137	135	2	314
<b>East North Central:</b>										
Ohio	139	1,396	158	153	140	13	155	150	5	189
Indiana	66	324	70	40	38	4	29	27	2	54
Illinois	185	1,539	165	181	116	15	146	140	6	233
Michigan	116	693	117	73	63	10	67	65	4	123
Wisconsin	51	297	59	24	18	6	21	20	1	48
<b>West North Central:</b>										
Minnesota	26	113	24	15	9	6	8	7	1	26
Iowa	92	301	90	36	19	17	18	14	4	37
Missouri	67	533	69	61	53	5	55	53	2	65
North Dakota	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	27	72	28	5	4	1	3	3	(1)	11
Kansas	36	81	37	11	5	6	4	2	2	13
<b>South Atlantic:</b>										
Delaware	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	18	215	18	24	19	5	23	22	1	35
District of Columbia	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia	13	128	15	15	14	1	14	13	1	18
West Virginia	13	50	14	7	4	3	5	4	1	12
North Carolina	30	218	31	32	30	2	25	24	1	48
South Carolina	14	102	16	21	18	3	14	13	1	8
Georgia	23	252	21	22	20	2	15	14	1	39
Florida	60	844	62	103	101	2	111	110	1	131
<b>East South Central:</b>										
Kentucky	35	149	32	21	12	9	12	9	3	28
Tennessee	23	163	24	23	20	3	20	19	1	23
Alabama	23	163	28	22	22	—	19	19	—	22
Mississippi	23	128	23	13	10	3	8	7	1	16
<b>West South Central:</b>										
Arkansas	22	115	24	12	9	3	6	5	1	16
Louisiana	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oklahoma	51	117	33	14	11	3	11	10	1	19
Texas	72	480	79	65	57	8	44	42	2	65
<b>Mountain:</b>										
Montana	13	70	12	7	5	2	4	3	1	15
Idaho	8	35	7	3	1	2	1	1	(1)	9
Wyoming	2	19	8	2	2	—	1	1	—	2
Colorado	27	108	25	14	11	3	10	9	1	16
New Mexico	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	9	79	9	8	7	1	9	9	(1)	16
Utah	4	35	4	5	4	1	5	4	1	8
Nevada	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>Pacific:</b>										
Washington	45	298	47	22	19	3	28	25	1	50
Oregon	20	118	18	17	9	8	15	12	3	17
California	389	3,497	374	328	295	43	395	377	18	568

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 x Withheld to avoid disclosure.  
 1 Less than \$500.

# RETAIL TRADE: 1939

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RADIO—MUSICAL INSTRUMENT STORES  
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	502	\$25,774	380	3,334	3,157	177	\$4,687	\$4,581	\$86	\$6,035
GEOGRAPHIC DIVISIONS:										
New England.....	42	1,995	27	250	226	24	386	359	7	503
Middle Atlantic.....	99	4,425	75	453	425	30	688	652	16	958
East North Central.....	97	3,034	78	385	354	31	525	512	13	651
West North Central.....	64	4,877	50	728	700	28	953	937	16	1,370
South Atlantic.....	41	2,441	28	373	358	15	515	508	7	507
East South Central.....	11	310	9	44	42	2	50	48	2	48
West South Central.....	36	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mountain.....	28	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	84	4,854	71	512	481	31	871	855	18	1,122
New England:										
Maine.....	5	178	4	37	25	12	35	35	2	60
New Hampshire.....	4	68	4	4	4	—	3	3	—	11
Vermont.....	3	58	2	6	6	—	7	7	—	14
Massachusetts.....	15	928	12	100	94	6	176	174	2	226
Rhode Island.....	5	187	—	32	29	3	42	41	1	40
Connecticut.....	10	601	5	71	68	3	103	101	2	152
Middle Atlantic:										
New York.....	55	3,111	40	297	277	20	461	449	12	623
New Jersey.....	17	622	11	69	65	4	103	102	1	124
Pennsylvania.....	27	692	24	87	81	6	104	101	3	211
East North Central:										
Ohio.....	31	751	25	86	78	10	102	97	5	149
Indiana.....	4	177	2	36	36	—	44	44	—	44
Illinois.....	29	1,249	21	146	138	10	213	210	3	286
Michigan.....	18	408	15	94	85	9	71	67	4	113
Wisconsin.....	15	449	15	53	51	2	95	94	1	89
West North Central:										
Minnesota.....	15	661	14	102	92	10	111	108	3	175
Iowa.....	12	280	10	29	28	1	30	29	1	58
Missouri.....	10	2,359	7	334	332	2	511	510	1	775
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	12	827	8	135	129	6	141	139	2	179
Kansas.....	12	682	9	121	113	8	152	143	9	171
South Atlantic:										
Delaware.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	4	45	4	6	6	—	7	7	—	22
District of Columbia.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia.....	7	499	3	77	74	3	99	97	2	115
West Virginia.....	3	380	—	58	58	2	90	89	1	75
North Carolina.....	10	398	7	53	47	6	55	53	2	71
South Carolina.....	4	217	4	43	40	3	54	53	1	60
Georgia.....	7	384	6	51	51	—	68	68	—	75
Florida.....	4	144	2	25	25	—	30	30	—	27
East South Central:										
Kentucky.....	5	134	4	19	18	1	25	24	1	23
Tennessee.....	3	59	3	10	9	1	7	6	—	7
Alabama.....	3	117	2	15	15	—	18	18	—	16
Mississippi.....	—	—	—	—	—	—	—	—	—	—
West South Central:										
Arkansas.....	4	185	4	33	27	6	54	31	3	52
Louisiana.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Oklahoma.....	9	804	5	149	149	—	179	179	—	177
Texas.....	22	1,201	15	185	181	4	219	218	1	286
Mountain:										
Montana.....	3	100	3	11	11	—	17	17	—	38
Idaho.....	4	122	2	21	19	2	27	26	1	26
Wyoming.....	4	178	—	27	27	—	37	37	—	49
Colorado.....	10	982	7	135	134	1	169	169	(1)	224
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	3	117	3	10	9	1	9	8	1	22
Utah.....	3	61	4	6	6	—	8	8	—	10
Nevada.....	—	—	—	—	—	—	—	—	—	—
Pacific:										
Washington.....	16	788	13	73	66	7	120	115	5	206
Oregon.....	10	452	10	58	32	6	59	55	4	99
California.....	58	3,684	48	401	385	16	692	683	9	817

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

## CENSUS OF BUSINESS

TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS  
FOR CITIES OF OVER 500,000 POPULATION

CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
FURNITURE STORES										
Baltimore, Maryland.....	107	\$10,097	91	1,130	1,102	28	\$1,574	\$1,548	\$26	\$1,618
Boston, Massachusetts.....	151	9,248	85	1,102	1,057	45	1,712	1,692	20	1,870
Buffalo, New York.....	90	6,042	68	610	585	25	985	978	12	1,143
Chicago, Illinois.....	420	28,446	272	2,528	2,299	229	4,084	3,962	122	5,865
Cleveland, Ohio.....	159	12,958	104	1,466	1,370	96	2,281	2,200	81	2,475
Detroit, Michigan.....	190	15,752	163	1,584	1,540	44	2,725	2,699	26	2,915
Los Angeles, California.....	354	25,717	347	2,598	2,442	156	3,955	3,872	83	4,974
Milwaukee, Wisconsin.....	84	5,548	45	586	554	52	1,016	976	40	1,146
New York, New York.....	870	66,775	590	5,772	5,621	151	10,172	10,060	112	11,004
Philadelphia, Pennsylvania.....	517	12,759	381	1,488	1,341	147	1,852	1,793	59	2,488
Pittsburgh, Pennsylvania.....	61	10,443	46	1,561	1,328	63	2,119	2,068	31	1,564
St. Louis, Missouri.....	139	14,629	77	1,495	1,400	95	2,352	2,300	52	2,402
San Francisco, California.....	110	12,330	111	1,296	1,103	193	2,633	2,368	247	3,090
Washington, D. C.....	64	8,689	42	861	801	60	1,278	1,202	76	1,685
HOUSEHOLD APPLIANCE DEALERS										
Baltimore, Maryland.....	23	895	10	134	124	10	180	174	6	65
Boston, Massachusetts.....	51	2,525	12	410	398	12	697	689	8	363
Buffalo, New York.....	20	1,464	7	218	215	3	336	334	2	225
Chicago, Illinois.....	122	9,515	83	1,693	1,515	168	2,418	2,254	164	1,080
Cleveland, Ohio.....	49	1,603	30	277	239	38	368	338	30	243
Detroit, Michigan.....	72	3,039	26	473	461	12	684	680	4	390
Los Angeles, California.....	168	6,037	127	609	548	61	821	791	30	764
Milwaukee, Wisconsin.....	28	2,153	14	264	250	14	387	382	5	570
New York, New York.....	319	18,467	205	2,038	1,978	60	3,625	3,580	45	2,126
Philadelphia, Pennsylvania.....	107	7,369	72	795	777	18	1,299	1,290	9	721
Pittsburgh, Pennsylvania.....	37	2,245	16	403	391	12	587	560	7	333
St. Louis, Missouri.....	40	2,493	23	486	335	151	616	498	118	402
San Francisco, California.....	55	1,642	45	229	225	4	397	395	2	236
Washington, D. C.....	27	2,191	13	378	373	5	562	560	2	267
RADIO—HOUSEHOLD APPLIANCE STORES										
Baltimore, Maryland.....	19	2,766	20	481	476	5	881	879	2	285
Boston, Massachusetts.....	21	781	18	72	68	4	92	90	2	74
Buffalo, New York.....	45	1,238	44	124	111	13	159	153	6	189
Chicago, Illinois.....	136	6,555	105	388	335	53	592	557	35	784
Cleveland, Ohio.....	45	1,966	33	150	140	10	215	209	6	229
Detroit, Michigan.....	78	4,995	59	401	390	11	640	634	6	412
Los Angeles, California.....	108	4,139	115	323	298	25	393	378	15	535
Milwaukee, Wisconsin.....	58	2,351	38	148	135	13	218	212	6	254
New York, New York.....	290	19,480	176	1,341	1,268	73	2,201	2,157	44	2,474
Philadelphia, Pennsylvania.....	80	2,561	75	200	180	20	241	225	16	447
Pittsburgh, Pennsylvania.....	25	615	26	69	59	10	77	72	5	102
St. Louis, Missouri.....	37	1,210	34	132	122	10	132	126	6	123
San Francisco, California.....	25	776	27	74	68	6	103	101	2	158
Washington, D. C.....	24	2,059	16	134	129	5	179	177	2	279

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## COMMODITY SECTION 6

### AUTOMOTIVE GROUP

The automotive group includes eight business classifications. Data for the three classifications covering the sale of new motor vehicles, "motor-vehicle dealers (new and trade-in)," "motor-vehicle—farm implement dealers," and "motor-vehicle dealers (retail-wholesale)" have been combined and shown in consolidated form as "motor-vehicle dealers (new)." In addition, a separate United States summary is presented for each of these kinds of business.

Automotive distributors are excluded from this group and are included in the Census of Wholesale Trade if the greater part of their sales are to dealers, even though they may be the principal retailers in their respective

cities. The effect of this factor is important enough to cause an understatement of retail automobile sales in many areas, though the deficiency is made up in the Wholesale Census. Dealers primarily engaged in selling trucks and motorized industrial equipment are, for census purposes, classified as wholesalers. Though the Wholesale Census records the entire business of wholesalers, including their retail sales, a supplementary table therein shows the amount of their business which is retail. Descriptions of the kinds of business in the automotive group appear on page 914 of the appendix.

The table lists the kinds of business in the automotive group, and shows the size of the commodity samples.

One commodity block was provided for dealers in the automotive group on Form 21 only; thus the commodity data for small establishments with annual sales under \$20,000 are not reflected in the commodity analyses. Block 22 which is reproduced on page 921 of the appendix was used for each kind of business in the automotive group. Some of the items on the schedule, when not applicable to particular kinds of business, are combined with "other sales" in the following tables for those kinds of business. On the other hand, a break-down of "other sales" was available in a supplementary block (block 36, p. 922) from which was obtained information on repairs and other service receipts.

For full explanation of the method of presenting commodity data and description of the tables shown, see text beginning on page 1.

KIND OF BUSINESS	DOLLAR SALES			NUMBER OF ESTABLISHMENTS		
	All stores	Estab- lishments reporting commod- ity data	Per- cent cover- age	All stores	Estab- lish- ments report- ing com- modity data	Per- cent cover- age
	(add 000)	(add 000)				
Motor-vehicle dealers (new).....	\$4,810,245	\$4,290,090	89.4	33,609	24,282	72.2
Motor-vehicle dealers (new and trade-in).....	4,292,716	3,836,562	89.4	31,511	22,689	72.0
Motor-vehicle—farm-implement dealers.....	88,607	66,616	75.2	1,170	766	65.5
Motor-vehicle dealers (retail-wholesale).....	428,922	395,912	92.3	928	827	89.1
Used-car dealers.....	193,790	144,246	74.4	6,980	2,175	31.2
Accessory, tire, battery dealers.....	523,685	396,022	75.6	18,525	6,819	36.8
Motorcycle dealers.....	8,619	5,048	58.6	513	107	20.9
Aircraft dealers.....	2,358	1,992	84.5	51	21	41.2
Motorboat, yacht dealers.....	9,990	6,611	66.2	454	119	26.2

#### TABLES

TABLE 18A.—Summary analysis of commodity sales by geographic divisions and States, and for cities of over 500,000 population.

TABLE 18.—Commodity sales, by States, and for cities of over 500,000 population.

TABLE 2C.—Establishments, sales, personnel, pay roll, and stocks by geographic divisions and States, and for cities of over 500,000 population.

KIND OF BUSINESS	TABLE 18A		TABLE 18			TABLE 2C	
	States	Cities	United States	States	Cities	Divisions and States	Cities
	Page	Page	Page	Page	Page	Page	Page
Motor-vehicle dealers (new).....	380	382	383	383	394	397	403
Motor-vehicle dealers (new and trade-in).....	(a)	(a)	393	(a)	(a)	398	-----
Motor-vehicle—farm-implement dealers.....	(a)	(a)	393	(a)	(a)	399	-----
Motor-vehicle dealers (retail-wholesale).....	(a)	(a)	393	(a)	(a)	400	-----
Used-car dealers.....	(a)	(a)	393	(a)	(a)	401	-----
Accessory, tire, battery dealers.....	381	382	388	388	395	402	403
Motorcycle dealers.....	(a)	(a)	393	(a)	(a)	404	-----
Aircraft dealers.....	(a)	(a)	393	(a)	(a)	404	-----
Motorboat, yacht dealers.....	(a)	(a)	393	(a)	(a)	404	-----

(a) These data cannot be shown because an insufficient number of establishments reported sales by commodities.

## CENSUS OF BUSINESS

MOTOR-VEHICLE DEALERS (NEW)  
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
BY GEOGRAPHIC DIVISIONS AND STATES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

DIVISION AND STATE	ALL ESTABLISHMENTS		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED							
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Motor vehicles, new	Used cars and trucks	Farm implements, machinery, equipment, tractors	Gasoline, oil, grease	Tires, batteries, radios, auto supplies	Motorcycles, parts, and supplies	Repairs, storage, and other services	Other sales
<b>UNITED STATES TOTAL</b>	55,809	\$4,810,245	89.4	\$4,299,090	56.0	27.8	.4	2.5	7.2	.2	5.5	.4
Motor-vehicle dealers (new and trade-in).....	51,511	4,292,716	89.4	3,856,582	55.2	28.7	.1	2.8	7.2	.2	5.8	.4
Motor-vehicle dealers (retail-wholesale).....	928	428,922	92.5	395,912	66.8	20.3	—	1.1	7.2	.1	4.3	.2
Motor-vehicle and farm implement dealers.....	1,170	88,607	75.2	68,816	39.0	21.5	18.5	4.5	8.7	—	5.1	2.7
<b>New England</b>	2,185	551,282	84.4	278,494	55.4	28.8	.1	3.2	6.7	.1	5.4	.3
Maine.....	504	34,681	95.8	32,522	50.6	30.9	.2	4.5	7.9	—	5.7	.2
New Hampshire.....	199	22,478	88.0	19,522	49.6	30.3	.2	5.1	8.1	—	5.9	.8
Vermont.....	155	18,356	80.4	14,764	47.0	33.0	.2	4.9	7.9	.1	6.4	.5
Massachusetts.....	941	158,426	80.8	128,008	56.3	28.3	—	2.9	6.7	.2	5.2	.4
Rhode Island.....	145	23,860	91.4	21,810	60.7	27.9	—	1.8	5.1	—	4.3	.2
Connecticut.....	441	73,481	85.8	65,068	57.7	27.6	—	2.6	6.0	.2	5.6	.3
<b>Middle Atlantic</b>	5,608	898,092	88.5	794,758	58.6	27.1	.1	2.6	5.9	.3	5.1	.3
New York.....	2,511	418,504	90.6	379,154	60.1	28.1	.1	2.5	5.6	.4	4.9	.3
New Jersey.....	842	159,085	85.0	135,233	58.6	27.4	.1	2.0	5.5	.2	4.9	.3
Pennsylvania.....	2,455	320,703	87.4	280,351	58.0	28.5	.1	3.1	6.5	.2	5.4	.4
<b>East North Central</b>	8,178	1,087,800	89.3	971,402	58.0	27.3	.4	2.1	6.3	.2	5.4	.3
Ohio.....	2,097	282,804	91.1	257,550	58.5	27.2	.3	2.1	6.0	.2	5.4	.3
Indiana.....	1,165	158,793	86.9	120,568	55.8	30.2	.3	1.9	6.1	.2	5.3	.4
Illinois.....	2,062	308,126	90.8	279,708	58.7	27.0	.4	1.7	6.3	.1	5.5	.3
Michigan.....	1,495	236,481	87.8	207,693	59.3	26.2	.3	2.1	6.6	.1	5.1	.3
Wisconsin.....	1,328	121,566	87.1	105,883	54.6	27.4	1.0	3.4	6.9	.2	6.0	.5
<b>West North Central</b>	5,286	517,447	88.0	455,155	55.5	28.4	1.2	2.4	8.2	.1	5.8	.4
Minnesota.....	1,124	113,049	87.8	99,236	53.5	27.4	1.8	2.9	7.1	.1	6.6	.6
Iowa.....	1,224	109,711	84.0	92,138	53.2	29.2	1.4	2.1	8.2	.1	5.3	.5
Missouri.....	970	128,523	90.6	117,375	58.0	26.9	.4	1.5	7.6	.2	5.2	.2
North Dakota.....	280	24,290	87.1	21,153	45.2	29.3	3.1	4.6	10.3	.3	6.5	.7
South Dakota.....	300	23,783	83.2	19,793	49.6	29.6	2.3	3.5	9.0	—	5.5	.5
Nebraska.....	550	48,817	87.9	42,898	52.1	28.7	1.1	3.0	9.1	.1	5.7	.2
Kansas.....	838	68,274	91.6	62,582	50.4	30.4	.8	2.2	9.1	.2	6.4	.5
<b>South Atlantic</b>	3,474	557,890	88.4	493,496	54.8	29.2	.2	2.3	7.8	.3	4.9	.5
Delaware.....	64	14,451	90.7	13,114	54.9	28.5	.2	2.6	6.4	.4	4.3	.2
Maryland.....	376	67,919	88.9	60,584	57.7	26.7	.2	2.8	7.2	.2	4.9	.3
District of Columbia.....	68	40,478	91.6	37,090	61.6	24.7	—	1.7	5.9	—	5.7	.4
Virginia.....	589	78,226	83.9	65,651	54.2	28.1	.1	3.3	8.3	.3	5.3	.4
West Virginia.....	414	46,725	85.0	39,716	54.3	28.1	—	2.8	8.9	.1	5.3	.5
North Carolina.....	647	95,339	86.9	85,687	51.8	31.9	.2	2.3	8.2	.5	4.8	.5
South Carolina.....	342	48,924	90.3	44,164	53.3	32.9	.2	1.2	7.8	.2	4.1	.5
Georgia.....	535	81,381	86.9	72,352	53.6	30.5	.3	2.0	8.5	.3	4.1	.7
Florida.....	439	84,447	89.2	75,358	55.4	29.1	.3	1.7	7.5	.2	5.4	.4
<b>East South Central</b>	1,661	248,919	89.5	222,728	53.0	30.5	.3	2.8	8.1	.2	4.8	.5
Kentucky.....	529	64,867	81.5	52,710	52.0	28.7	.5	4.2	8.6	.2	5.2	.6
Tennessee.....	426	75,800	93.7	70,997	55.0	30.5	.2	2.4	7.1	.2	4.2	.4
Alabama.....	357	64,335	90.8	58,406	52.1	32.3	.3	1.9	8.5	.2	4.4	.3
Mississippi.....	349	44,117	92.1	40,615	51.8	30.1	.5	3.0	8.7	.2	4.7	1.0
<b>West South Central</b>	2,977	449,376	93.7	421,183	55.7	27.1	.3	2.2	8.5	.1	5.6	.5
Arkansas.....	335	47,324	92.4	43,713	52.1	29.7	.2	3.6	8.7	.2	4.8	.7
Louisiana.....	331	62,212	97.2	60,455	56.7	25.6	.3	3.7	9.3	.1	5.9	.4
Oklahoma.....	639	81,741	92.7	75,734	55.2	26.9	.5	1.9	8.9	.1	6.2	.3
Texas.....	1,672	258,099	93.5	241,283	57.0	26.9	.2	1.7	8.2	.1	5.5	.4
<b>Mountain</b>	1,584	206,905	89.5	185,193	49.9	27.8	.6	5.1	9.4	.2	6.5	.5
Montana.....	275	33,949	92.6	31,428	49.1	28.1	1.4	5.3	9.3	.2	6.0	.6
Idaho.....	234	28,364	89.3	25,322	46.1	29.0	1.1	6.4	9.3	—	7.2	.9
Wyoming.....	164	17,124	86.7	14,851	46.9	26.0	.4	7.7	10.9	.3	7.2	.6
Colorado.....	414	54,955	90.3	49,603	52.2	28.0	.2	4.1	8.2	.3	6.6	.4
New Mexico.....	155	21,142	93.1	19,682	46.7	28.4	.4	6.2	11.2	.2	6.5	.4
Arizona.....	126	20,815	91.2	18,982	51.6	27.5	.3	3.9	10.1	—	6.1	.5
Utah.....	163	22,326	80.8	18,038	54.9	26.7	.1	3.5	8.3	—	5.8	.7
Nevada.....	53	8,250	88.3	7,287	48.0	28.0	—	6.7	11.5	—	7.5	.3
<b>Pacific</b>	2,658	512,534	92.8	475,701	55.9	27.1	.2	2.2	7.7	.2	6.3	.4
Washington.....	536	84,494	92.2	77,930	52.9	27.0	.3	3.3	8.9	.2	7.0	.4
Oregon.....	356	62,043	92.6	57,449	53.2	27.8	.6	3.5	8.6	.1	5.4	.8
California.....	1,766	365,997	93.0	340,322	57.0	27.1	.1	1.7	7.2	.2	6.3	.4

1 Includes \$281,815,000 reported as sales to other retailers for resale.

ACCESSORY, TIRE, BATTERY DEALERS  
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
BY GEOGRAPHIC DIVISIONS AND STATES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

DIVISION AND STATE	ALL ESTABLISHMENTS		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED					
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Tires, batteries, radios, auto sup- plies	Gasoline, oil, grease	Bicycles, parts, and supplies	Repairs and other services	Other sales	
UNITED STATES TOTAL	118,525	1,523,885	75.6	\$396,022	80.3	10.9	.9	4.8	3.1	
GEOGRAPHIC DIVISIONS:										
New England	1,148	39,339	75.0	29,509	84.3	8.2	1.0	3.2	3.3	
Middle Atlantic	3,154	95,815	77.2	73,791	85.6	6.5	.8	3.8	3.5	
East North Central	3,927	106,493	77.3	82,548	77.8	12.1	1.1	5.8	3.2	
West North Central	3,050	53,973	82.2	33,598	77.0	12.2	1.2	5.4	4.2	
South Atlantic	1,565	58,286	80.5	46,953	78.7	13.9	1.1	4.2	2.1	
East South Central	839	27,021	76.2	20,597	75.9	15.3	1.3	4.5	2.5	
West South Central	2,181	62,446	77.6	48,478	77.9	11.8	1.3	5.7	5.5	
Mountain	732	18,763	68.4	12,945	81.3	11.4	.1	5.1	2.1	
Pacific	1,964	61,927	77.4	47,907	81.9	10.2	.2	6.8	.9	
New England:										
Maine	143	2,679	47.7	1,278	88.3	6.5	.4	3.1	1.7	
New Hampshire	78	2,087	55.2	1,152	80.3	11.6	.5	4.2	3.4	
Vermont	50	996	61.9	616	73.1	19.7	---	---	6.9	
Massachusetts	515	19,788	77.1	15,289	88.1	7.3	.8	3.1	2.7	
Rhode Island	79	3,465	77.4	2,685	87.6	7.4	1.3	1.9	1.8	
Connecticut	281	10,314	82.5	8,511	81.0	9.1	1.5	3.8	4.8	
Middle Atlantic:										
New York	1,441	44,609	79.1	35,290	85.6	6.3	.6	4.8	2.9	
New Jersey	532	18,027	82.5	14,884	88.2	5.5	.6	2.4	3.3	
Pennsylvania	1,181	32,979	71.7	23,637	83.9	7.5	.5	3.8	4.5	
East North Central:										
Ohio	1,063	30,018	79.4	23,823	77.7	13.3	1.1	5.3	2.6	
Indiana	658	17,451	79.3	13,841	77.8	14.0	.7	4.8	2.7	
Illinois	1,024	26,548	76.7	20,361	80.7	9.3	1.6	6.0	2.4	
Michigan	727	23,152	80.2	18,564	75.4	13.0	.7	6.3	4.6	
Wisconsin	455	9,328	61.7	5,757	75.8	10.3	1.3	7.7	4.9	
West North Central:										
Minnesota	455	8,951	61.0	5,459	74.1	13.7	1.2	7.2	3.8	
Iowa	664	11,008	60.8	8,688	75.2	13.0	1.3	5.3	5.2	
Missouri	693	14,070	72.4	10,193	82.1	7.3	1.5	4.8	4.3	
North Dakota	2184	21,937	26.6	513	82.4	22.7	---	8.9	6.0	
South Dakota	138	2,203	47.0	1,058	89.0	20.7	.2	5.2	4.9	
Nebraska	303	6,212	63.9	3,972	72.8	16.6	.9	5.6	4.1	
Kansas	635	9,591	59.8	5,734	78.7	12.8	1.0	4.5	3.0	
South Atlantic:										
Delaware	339	31,800	72.8	946	84.8	11.2	.4	3.3	.3	
Maryland	185	6,897	77.0	5,157	86.9	6.3	1.2	2.8	2.8	
District of Columbia	56	4,231	95.7	4,050	84.8	8.5	1.0	2.9	2.8	
Virginia	194	7,724	81.8	6,320	79.5	14.4	.5	3.8	1.8	
West Virginia	144	3,858	75.7	2,921	78.6	13.7	.2	4.6	2.9	
North Carolina	285	9,970	80.3	8,006	77.3	15.4	1.0	5.3	1.0	
South Carolina	166	4,570	71.5	3,286	83.1	7.5	2.2	3.1	4.1	
Georgia	274	8,828	78.0	6,884	79.1	15.0	1.8	2.7	1.4	
Florida	242	11,118	84.8	9,401	70.0	20.5	1.1	6.1	2.3	
East South Central:										
Kentucky	245	7,056	74.7	5,270	79.8	10.3	1.7	4.3	3.9	
Tennessee	256	10,021	83.7	8,584	71.8	20.2	1.0	4.6	2.4	
Alabama	193	6,339	74.6	4,728	76.3	17.2	1.3	3.9	1.3	
Mississippi	4165	43,805	61.4	2,215	81.1	9.1	2.2	6.2	1.4	
West South Central:										
Arkansas	3184	34,198	84.0	2,685	75.1	15.5	1.8	4.0	3.6	
Louisiana	173	6,529	76.8	5,001	78.6	11.9	2.0	4.9	2.6	
Oklahoma	524	11,687	73.7	8,610	74.9	7.9	.5	3.4	13.3	
Texas	1,300	40,032	80.4	32,180	78.9	12.3	1.3	3.8	4.0	
Mountain:										
Montana	77	2,271	86.7	1,515	78.6	10.9	---	6.9	3.6	
Idaho	82	2,171	85.8	1,428	76.2	15.3	---	6.1	2.4	
Wyoming	62	961	42.5	408	75.7	9.8	---	3.7	10.8	
Colorado	273	5,921	73.7	4,362	85.5	8.3	.1	5.1	1.0	
New Mexico	394	51,929	57.3	1,106	80.3	12.5	.1	4.8	2.3	
Arizona	361	52,592	67.6	1,618	77.9	16.2	---	5.6	.3	
Utah	59	2,278	79.2	1,804	80.8	12.3	---	4.4	2.5	
Nevada	24	880	70.1	605	86.7	9.7	---	---	3.6	
Pacific:										
Washington	255	8,242	74.3	6,121	70.4	17.3	.1	11.1	1.1	
Oregon	159	5,183	77.3	4,008	79.4	12.2	.1	6.3	2.0	
California	1,550	48,502	77.9	37,778	84.1	8.9	.2	6.1	.7	

1 The sums of the State figures differ from the United States totals because of including, to avoid disclosure, establishments other than "Accessory, tire, battery dealers" in certain State figures as indicated, but not in the United States totals.

2 Includes one motorcycle dealer.

3 Includes two motorcycle dealers.

4 Includes one motorcycle dealer and one motorboat, yacht dealer.

5 Includes one motorcycle dealer and one aircraft dealer.



## CENSUS OF BUSINESS

MOTOR-VEHICLE DEALERS (NEW)  
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
FOR CITIES OF OVER 500,000 POPULATION

(Limited to establishments which report an analysis of their sales by commodities. Ratio or commodity coverage indicates sales size of sample.)

CITY	ALL ESTABLISHMENTS		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED						
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Motor vehicles, new	Used cars and trucks	Gasoline, oil, grease	Tires, batteries, radios, auto supplies	Motorcycles, parts, and supplies	Repairs, storage, and other services	Other sales
Baltimore, Maryland.....	68	\$30,106	92.2	\$27,764	59.8	26.0	1.5	6.8	.2	5.5	.4
Boston, Massachusetts.....	70	24,962	75.3	18,290	62.8	24.4	1.5	6.6	—	4.3	.4
Buffalo, New York.....	62	22,117	88.9	19,657	58.5	50.2	1.0	5.7	.5	3.9	.2
Chicago, Illinois.....	297	111,358	94.3	105,025	63.0	25.6	.6	5.2	.1	5.3	.2
Cleveland, Ohio.....	99	32,914	93.7	50,824	63.0	25.0	.9	5.5	—	5.4	.2
Detroit, Michigan.....	152	74,447	89.5	66,610	64.6	24.6	1.0	5.2	.2	4.1	.3
Los Angeles, California.....	201	75,567	91.8	69,374	59.4	26.7	1.1	6.5	.2	5.7	.4
Milwaukee, Wisconsin.....	76	28,997	98.1	28,455	62.4	28.0	.9	5.1	.2	4.9	.5
New York, New York.....	366	151,958	90.1	118,958	68.8	20.8	.7	5.0	.5	4.2	—
Philadelphia, Pennsylvania.....	125	45,889	86.7	39,770	63.8	25.7	.8	5.1	—	4.5	.3
Pittsburgh, Pennsylvania.....	59	19,306	91.4	17,642	59.6	25.8	1.1	6.9	.5	6.1	—
St. Louis, Missouri.....	92	35,514	92.3	32,587	63.8	23.2	.6	6.4	.4	5.6	—
San Francisco, California.....	58	24,559	91.0	22,176	62.7	24.2	1.0	6.2	—	5.8	.1
Washington, D. C.....	68	40,478	91.6	37,090	61.6	24.7	1.7	5.9	—	5.7	.4

ACCESSORY, TIRE, BATTERY DEALERS  
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
FOR CITIES OF OVER 500,000 POPULATION

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY	ALL ESTABLISHMENTS		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED				
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Tires, batteries, radios, auto sup- plies	Gasoline, oil, grease	Bicycles, parts, and supplies	Repairs and other services	Other sales
Baltimore, Maryland.....	89	\$4,502	85.7	\$5,770	88.2	5.2	1.5	2.2	3.1
Boston, Massachusetts.....	88	5,307	89.4	4,746	90.4	4.9	.4	3.6	.7
Buffalo, New York.....	66	3,475	92.3	3,208	87.8	5.9	1.5	2.7	2.3
Chicago, Illinois.....	219	6,605	84.4	7,264	84.4	6.4	1.2	6.8	1.2
Cleveland, Ohio.....	106	5,013	84.4	4,280	79.8	8.5	1.4	9.3	1.0
Detroit, Michigan.....	182	9,022	95.1	8,581	75.8	12.4	.8	6.2	6.8
Los Angeles, California.....	205	9,022	85.1	7,495	86.6	5.6	.4	6.9	.5
Milwaukee, Wisconsin.....	71	3,174	74.7	2,372	76.5	9.6	.9	8.9	4.1
New York, New York.....	485	15,697	79.1	12,414	91.4	2.0	.2	5.3	1.1
Philadelphia, Pennsylvania.....	146	4,812	73.9	3,556	95.1	2.3	.1	2.4	.1
Pittsburgh, Pennsylvania.....	61	3,478	67.6	2,351	84.0	7.1	1.2	5.6	2.1
St. Louis, Missouri.....	88	3,375	86.8	2,997	82.8	7.0	2.1	3.7	4.4
San Francisco, California.....	66	4,710	80.3	3,782	80.6	11.3	.2	6.5	1.4
Washington, D. C.....	56	4,231	95.7	4,050	84.8	8.5	1.0	2.9	2.8

# RETAIL TRADE:1939

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MOTOR-VEHICLE DEALERS (NEW)  
TABLE 18.—COMMODITY SALES, BY STATES

(The figures presented in this table are a consolidation of the data for Motor-Vehicle Dealers (New and trade-in), Motor-Vehicle--Farm Implement Dealers, and Motor-Vehicle Dealers (Retail-wholesale). A separate United States summary for each of these three classifications appears on page 393. Data are limited to establishments which report an analysis of their sales by commodities. Ratio of coverage indicates the sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES					
All establishments.....		55,809			
Sales.....		\$4,810,245,000			
Commodity coverage.....		89.4 percent			
Total analyzed.....	24,282	4,299,090	4,299,090		100.0
Motor vehicles, new.....	24,282	4,299,090	2,408,136	56.0	56.0
Used cars and trucks.....	23,757	4,221,951	1,196,875	28.3	27.8
Farm implements, machinery, equipment, tractors.....	1,244	158,139	15,497	9.8	.4
Gasoline, oil, grease.....	18,318	3,386,103	107,888	3.2	2.5
Tires, batteries, radios, auto supplies.....	21,371	3,944,516	310,751	7.9	7.2
Motorcycles, parts, and supplies.....	608	140,394	8,269	5.9	.2
Repairs, storage, and other services.....	18,899	3,631,858	234,690	6.5	5.5
Other sales.....	(1)	(1)	17,004	(1)	.4
ALABAMA					
All establishments.....		357			
Sales.....		\$54,355,000			
Commodity coverage.....		90.8 percent			
Total analyzed.....	284	58,406	58,406		100.0
Motor vehicles, new.....	284	58,406	30,444	52.1	52.1
Used cars and trucks.....	280	58,280	18,858	32.4	32.3
Farm implements, machinery, equipment, tractors.....	15	3,515	170	4.8	.5
Gasoline, oil, grease.....	219	49,592	1,120	2.3	1.9
Tires, batteries, radios, auto supplies.....	247	53,999	4,962	9.2	8.5
Motorcycles, parts, and supplies.....	6	945	81	8.6	.2
Repairs, storage, and other services.....	189	45,484	2,574	5.7	4.4
Other sales.....	(1)	(1)	197	(1)	.5
ARIZONA					
All establishments.....		126			
Sales.....		\$20,815,000			
Commodity coverage.....		91.2 percent			
Total analyzed.....	97	18,982	18,982		100.0
Motor vehicles, new.....	97	18,982	9,604	51.6	51.6
Used cars and trucks.....	97	18,982	5,209	27.5	27.5
Farm implements, machinery, equipment, tractors.....	8	1,253	48	3.9	.5
Gasoline, oil, grease.....	73	12,997	746	4.4	3.9
Tires, batteries, radios, auto supplies.....	69	16,531	1,923	10.5	10.1
Motorcycles, parts, and supplies.....	75	15,399	1,162	7.5	6.1
Repairs, storage, and other services.....	(1)	(1)	90	(1)	.5
Other sales.....	(1)	(1)		(1)	
ARKANSAS					
All establishments.....		535			
Sales.....		\$47,524,000			
Commodity coverage.....		92.4 percent			
Total analyzed.....	258	43,715	43,715		100.0
Motor vehicles, new.....	258	43,715	22,795	52.1	52.1
Used cars and trucks.....	254	43,577	12,970	29.8	29.7
Farm implements, machinery, equipment, tractors.....	9	1,789	83	4.6	.2
Gasoline, oil, grease.....	189	32,645	1,585	4.9	3.6
Tires, batteries, radios, auto supplies.....	228	40,209	3,796	9.4	8.7
Motorcycles, parts, and supplies.....	7	1,451	68	4.6	.2
Repairs, storage, and other services.....	198	56,765	2,084	5.7	4.8
Other sales.....	(1)	(1)	354	(1)	.7
CALIFORNIA					
All establishments.....		1,768			
Sales.....		\$565,997,000			
Commodity coverage.....		95.0 percent			
Total analyzed.....	1,402	540,322	540,322		100.0
Motor vehicles, new.....	1,402	540,322	194,091	57.0	57.0
Used cars and trucks.....	1,589	530,056	92,090	27.9	27.1
Farm implements, machinery, equipment, tractors.....	55	5,584	297	5.5	.1
Gasoline, oil, grease.....	1,081	292,022	5,885	2.0	1.7
Tires, batteries, radios, auto supplies.....	1,254	525,085	24,722	7.7	7.2
Motorcycles, parts, and supplies.....	41	11,700	621	5.3	.2
Repairs, storage, and other services.....	1,145	295,504	21,473	7.3	6.5
Other sales.....	(1)	(1)	1,165	(1)	.4
COLORADO					
All establishments.....		414			
Sales.....		\$54,955,000			
Commodity coverage.....		90.5 percent			
Total analyzed.....	291	49,803	49,803		100.0
Motor vehicles, new.....	291	49,803	25,911	52.2	52.2
Used cars and trucks.....	285	49,098	13,875	28.3	28.0
Farm implements, machinery, equipment, tractors.....	16	2,044	108	5.2	.2
Gasoline, oil, grease.....	233	40,088	2,050	5.1	4.1
Tires, batteries, radios, auto supplies.....	263	45,745	4,049	8.9	8.2
Motorcycles, parts, and supplies.....	5	2,847	160	5.6	.3
Repairs, storage, and other services.....	255	44,708	3,279	7.3	6.6
Other sales.....	(1)	(1)	173	(1)	.4
CONNECTICUT					
All establishments.....		441			
Sales.....		\$73,481,000			
Commodity coverage.....		85.8 percent			
Total analyzed.....	317	63,068	63,068		100.0
Motor vehicles, new.....	317	63,068	36,411	57.7	57.7
Used cars and trucks.....	312	62,854	17,377	27.6	27.6
Farm implements, machinery, equipment, tractors.....	258	50,276	1,844	3.3	2.6
Gasoline, oil, grease.....	282	56,271	3,763	6.7	6.0
Tires, batteries, radios, auto supplies.....	12	2,420	134	5.5	.2
Motorcycles, parts, and supplies.....	253	55,458	3,535	6.8	5.6
Repairs, storage, and other services.....	(1)	(1)	204	(1)	.5
Other sales.....	(1)	(1)		(1)	
DELAWARE					
All establishments.....		84			
Sales.....		\$14,451,000			
Commodity coverage.....		90.7 percent			
Total analyzed.....	47	13,114	13,114		100.0
Motor vehicles, new.....	47	13,114	7,206	54.9	54.9
Used cars and trucks.....	47	13,114	3,744	28.5	28.5
Farm implements, machinery, equipment, tractors.....	3	346	19	5.5	.2
Gasoline, oil, grease.....	42	11,121	355	3.0	2.6
Tires, batteries, radios, auto supplies.....	44	12,070	844	7.0	6.4
Motorcycles, parts, and supplies.....	5	1,708	49	2.9	.4
Repairs, storage, and other services.....	38	11,282	588	5.0	4.5
Other sales.....	(1)	(1)	351	(1)	2.7
DISTRICT OF COLUMBIA					
All establishments.....		68			
Sales.....		\$40,478,000			
Commodity coverage.....		91.6 percent			
Total analyzed.....	58	37,090	37,090		100.0
Motor vehicles, new.....	58	37,090	22,858	61.6	61.6
Used cars and trucks.....	54	36,498	9,186	25.1	24.7
Farm implements, machinery, equipment, tractors.....	43	34,479	631	1.8	1.7
Gasoline, oil, grease.....	46	34,507	2,168	6.3	5.9
Tires, batteries, radios, auto supplies.....	37	32,254	2,128	6.6	5.7
Motorcycles, parts, and supplies.....	(1)	(1)	145	(1)	.4
Repairs, storage, and other services.....	(1)	(1)		(1)	
Other sales.....	(1)	(1)		(1)	
FLORIDA					
All establishments.....		459			
Sales.....		\$84,447,000			
Commodity coverage.....		89.2 percent			
Total analyzed.....	319	75,358	75,358		100.0
Motor vehicles, new.....	319	75,358	41,754	55.4	55.4
Used cars and trucks.....	312	70,746	21,898	31.0	29.1
Farm implements, machinery, equipment, tractors.....	14	3,011	230	7.6	.3
Gasoline, oil, grease.....	219	58,055	1,287	2.2	1.7
Tires, batteries, radios, auto supplies.....	258	66,780	5,680	8.5	7.5
Motorcycles, parts, and supplies.....	12	3,553	180	5.1	.2
Repairs, storage, and other services.....	230	64,882	4,053	6.3	5.4
Other sales.....	(1)	(1)	296	(1)	.4

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.  
Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.  
1 Data not available.

## CENSUS OF BUSINESS

 MOTOR-VEHICLE DEALERS (NEW)  
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)		
GEORGIA							KANSAS						
All establishments.....		535					All establishments.....		858				
Sales.....		\$81,381,000					Sales.....		\$88,274,000				
Commodity coverage.....		88.9 percent					Commodity coverage.....		91.6 percent				
Total analyzed.....	417	\$72,352	\$72,352		100.0		Total analyzed.....	525	\$82,582	\$82,582		100.0	
Motor vehicles, new.....	417	72,352	38,767	53.6	53.6		Motor vehicles, new.....	525	82,582	51,522	50.4	50.4	
Used cars and trucks.....	411	72,042	22,061	30.6	30.5		Used cars and trucks.....	521	62,402	19,009	30.5	30.4	
Farm implements, machinery, equipment, tractors.....	25	4,985	225	4.5	.5		Farm implements, machinery, equipment, tractors.....	52	3,272	470	14.4	.8	
Gasoline, oil, grease.....	255	46,989	1,495	5.2	2.0		Gasoline, oil, grease.....	416	51,638	1,377	2.7	2.2	
Tires, batteries, radios, auto supplies.....	558	86,858	6,119	9.2	8.5		Tires, batteries, radios, auto supplies.....	478	59,654	5,694	9.5	9.1	
Motorcycles, parts, and supplies.....	16	2,888	194	6.8	.5		Motorcycles, parts, and supplies.....	13	1,888	145	8.5	.2	
Repairs, storage, and other services.....	275	53,898	2,983	5.6	4.1		Repairs, storage, and other services.....	416	53,694	4,015	7.5	6.4	
Other sales.....	(1)	(1)	498	(1)	.7		Other sales.....	(1)	(1)	382	(1)	.5	
IDAHO							KENTUCKY						
All establishments.....		234					All establishments.....		529				
Sales.....		\$28,384,000					Sales.....		\$64,667,000				
Commodity coverage.....		89.5 percent					Commodity coverage.....		81.5 percent				
Total analyzed.....	175	25,322	25,322		100.0		Total analyzed.....	354	52,710	52,710		100.0	
Motor vehicles, new.....	175	25,322	11,669	46.1	46.1		Motor vehicles, new.....	354	52,710	27,419	52.0	52.0	
Used cars and trucks.....	171	25,071	7,336	29.5	29.0		Used cars and trucks.....	348	52,067	15,136	29.1	28.7	
Farm implements, machinery, equipment, tractors.....	12	2,126	270	12.7	1.1		Farm implements, machinery, equipment, tractors.....	27	3,737	251	6.7	.5	
Gasoline, oil, grease.....	152	23,682	1,616	6.8	6.4		Gasoline, oil, grease.....	302	44,765	2,203	4.9	4.2	
Tires, batteries, radios, auto supplies.....	180	25,990	2,364	9.9	9.3		Tires, batteries, radios, auto supplies.....	330	50,557	4,524	8.9	8.6	
Motorcycles, parts, and supplies.....	146	22,795	1,834	8.0	7.2		Motorcycles, parts, and supplies.....	11	1,747	98	5.5	.2	
Repairs, storage, and other services.....	(1)	(1)	235	(1)	.9		Repairs, storage, and other services.....	273	43,730	2,751	6.3	5.2	
Other sales.....	(1)	(1)		(1)	.3		Other sales.....	(1)	(1)	330	(1)	.6	
ILLINOIS							LOUISIANA						
All establishments.....		2,082					All establishments.....		331				
Sales.....		\$508,126,000					Sales.....		\$62,212,000				
Commodity coverage.....		90.8 percent					Commodity coverage.....		97.2 percent				
Total analyzed.....	1,446	279,708	279,708		100.0		Total analyzed.....	287	60,453	60,453		100.0	
Motor vehicles, new.....	1,446	279,708	164,189	58.7	58.7		Motor vehicles, new.....	287	60,453	34,253	56.7	56.7	
Used cars and trucks.....	1,407	275,899	75,604	27.4	27.0		Used cars and trucks.....	266	55,982	14,276	25.5	25.6	
Farm implements, machinery, equipment, tractors.....	74	7,496	1,127	15.0	.4		Farm implements, machinery, equipment, tractors.....	10	2,188	193	8.8	.5	
Gasoline, oil, grease.....	1,075	219,016	4,669	2.1	1.7		Gasoline, oil, grease.....	219	48,201	2,228	4.6	3.7	
Tires, batteries, radios, auto supplies.....	1,275	255,220	17,511	6.9	6.3		Tires, batteries, radios, auto supplies.....	255	56,815	5,635	10.0	9.5	
Motorcycles, parts, and supplies.....	53	7,988	363	4.6	.1		Motorcycles, parts, and supplies.....	4	1,115	59	5.3	.1	
Repairs, storage, and other services.....	1,189	240,842	15,351	6.4	5.5		Repairs, storage, and other services.....	209	50,950	3,559	7.0	5.9	
Other sales.....	(1)	(1)	894	(1)	.3		Other sales.....	(1)	(1)	250	(1)	.4	
INDIANA							MAINE						
All establishments.....		1,165					All establishments.....		304				
Sales.....		\$158,793,000					Sales.....		\$34,661,000				
Commodity coverage.....		86.9 percent					Commodity coverage.....		93.8 percent				
Total analyzed.....	781	120,568	120,568		100.0		Total analyzed.....	227	32,522	32,522		100.0	
Motor vehicles, new.....	781	120,568	66,992	55.6	55.6		Motor vehicles, new.....	227	32,522	16,455	50.6	50.6	
Used cars and trucks.....	758	118,628	36,393	30.7	30.2		Used cars and trucks.....	224	32,465	10,061	31.0	30.9	
Farm implements, machinery, equipment, tractors.....	32	4,090	353	8.1	.5		Farm implements, machinery, equipment, tractors.....	8	1,585	76	4.9	.2	
Gasoline, oil, grease.....	558	89,979	2,527	2.6	1.9		Gasoline, oil, grease.....	180	26,508	1,464	5.5	4.5	
Tires, batteries, radios, auto supplies.....	633	102,411	7,554	7.2	6.1		Tires, batteries, radios, auto supplies.....	207	31,403	2,564	8.2	7.9	
Motorcycles, parts, and supplies.....	25	5,607	269	4.8	.2		Motorcycles, parts, and supplies.....	185	29,472	1,834	6.2	5.7	
Repairs, storage, and other services.....	577	100,855	6,432	6.4	5.5		Repairs, storage, and other services.....	(1)	(1)	70	(1)	.2	
Other sales.....	(1)	(1)	466	(1)	.4		Other sales.....	(1)	(1)		(1)		
IOWA							MARYLAND						
All establishments.....		1,224					All establishments.....		376				
Sales.....		\$109,711,000					Sales.....		\$67,919,000				
Commodity coverage.....		84.0 percent					Commodity coverage.....		88.9 percent				
Total analyzed.....	794	92,138	92,138		100.0		Total analyzed.....	275	60,384	60,384		100.0	
Motor vehicles, new.....	794	92,138	49,027	53.2	53.2		Motor vehicles, new.....	275	60,384	34,846	57.7	57.7	
Used cars and trucks.....	770	90,407	26,920	29.8	29.2		Used cars and trucks.....	272	59,917	18,107	26.9	26.7	
Farm implements, machinery, equipment, tractors.....	75	6,396	1,297	20.5	1.4		Farm implements, machinery, equipment, tractors.....	18	2,402	94	3.9	.2	
Gasoline, oil, grease.....	578	72,585	1,958	2.7	2.1		Gasoline, oil, grease.....	225	51,564	1,668	3.2	2.6	
Tires, batteries, radios, auto supplies.....	715	86,782	7,553	8.7	8.2		Tires, batteries, radios, auto supplies.....	249	55,387	4,385	7.9	7.2	
Motorcycles, parts, and supplies.....	16	1,607	92	5.7	.1		Motorcycles, parts, and supplies.....	10	1,155	105	9.1	.2	
Repairs, storage, and other services.....	629	78,717	4,841	6.1	5.3		Repairs, storage, and other services.....	201	47,754	2,988	6.2	4.9	
Other sales.....	(1)	(1)	470	(1)	.5		Other sales.....	(1)	(1)	211	(1)	.5	

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

# RETAIL TRADE:1939

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MOTOR-VEHICLE DEALERS (NEW)  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
MASSACHUSETTS					
All establishments.....	941				
Sales.....		\$158,428,000			
Commodity coverage.....	80.8 percent				
Total analyzed.....	665	\$128,008	\$128,008		100.0
Motor vehicles, new.....	665	128,008	72,093	56.3	56.3
Used cars and trucks.....	642	125,745	36,184	28.8	28.3
Gasoline, oil, grease.....	508	102,171	3,781	3.7	2.9
Tires, batteries, radios, auto supplies.....	555	115,445	8,835	7.5	6.7
Motorcycles, parts, and supplies.....	26	5,589	226	4.0	.2
Repairs, storage, and other services.....	504	105,909	6,624	6.3	5.2
Other sales.....	(1)	(1)	464	(1)	.4
MICHIGAN					
All establishments.....	1,493				
Sales.....		\$236,481,000			
Commodity coverage.....	87.8 percent				
Total analyzed.....	1,054	207,693	207,693		100.0
Motor vehicles, new.....	1,054	207,693	123,108	59.3	59.3
Used cars and trucks.....	1,039	205,758	54,564	26.4	26.2
Farm implements, machinery, equipment, tractors.....	58	10,814	740	6.8	.3
Gasoline, oil, grease.....	768	161,171	4,282	2.7	2.1
Tires, batteries, radios, auto supplies.....	928	192,324	13,681	7.1	6.6
Motorcycles, parts, and supplies.....	17	3,424	191	5.6	.1
Repairs, storage, and other services.....	831	178,091	10,667	6.0	5.1
Other sales.....	(1)	(1)	660	(1)	.5
MINNESOTA					
All establishments.....	1,124				
Sales.....		\$113,049,000			
Commodity coverage.....	87.8 percent				
Total analyzed.....	717	99,236	99,236		100.0
Motor vehicles, new.....	717	99,236	53,078	53.5	53.5
Used cars and trucks.....	697	95,209	27,239	28.6	27.4
Farm implements, machinery, equipment, tractors.....	117	9,568	1,767	18.5	1.8
Gasoline, oil, grease.....	567	75,988	2,877	3.8	2.9
Tires, batteries, radios, auto supplies.....	842	89,134	7,081	7.9	7.1
Motorcycles, parts, and supplies.....	9	718	53	7.4	.1
Repairs, storage, and other services.....	608	88,940	6,582	7.4	6.6
Other sales.....	(1)	(1)	559	(1)	.6
MISSISSIPPI					
All establishments.....	349				
Sales.....		\$44,117,000			
Commodity coverage.....	92.1 percent				
Total analyzed.....	287	40,615	40,615		100.0
Motor vehicles, new.....	287	40,615	21,055	51.8	51.8
Used cars and trucks.....	279	40,001	12,225	30.6	30.1
Farm implements, machinery, equipment, tractors.....	15	1,859	215	11.6	.5
Gasoline, oil, grease.....	187	26,024	1,234	4.7	3.0
Tires, batteries, radios, auto supplies.....	248	36,988	3,524	9.5	8.7
Motorcycles, parts, and supplies.....	6	814	60	7.4	.2
Repairs, storage, and other services.....	203	31,451	1,901	6.0	4.7
Other sales.....	(1)	(1)	400	(1)	1.0
MISSOURI					
All establishments.....	970				
Sales.....		\$129,523,000			
Commodity coverage.....	90.6 percent				
Total analyzed.....	673	117,375	117,375		100.0
Motor vehicles, new.....	673	117,375	68,078	58.0	58.0
Used cars and trucks.....	666	116,394	31,526	27.1	26.9
Farm implements, machinery, equipment, tractors.....	37	2,986	501	16.8	.4
Gasoline, oil, grease.....	478	85,851	1,829	2.1	1.5
Tires, batteries, radios, auto supplies.....	597	112,251	8,986	8.0	7.6
Motorcycles, parts, and supplies.....	15	4,139	199	4.8	.2
Repairs, storage, and other services.....	505	101,981	6,069	6.0	5.2
Other sales.....	(1)	(1)	187	(1)	.2
MONTANA					
All establishments.....	275				
Sales.....		\$53,949,000			
Commodity coverage.....	92.6 percent				
Total analyzed.....	210	\$51,428	\$51,428		100.0
Motor vehicles, new.....	210	51,428	15,441	49.1	49.1
Used cars and trucks.....	207	51,108	6,842	28.4	28.1
Farm implements, machinery, equipment, tractors.....	30	3,995	448	11.2	1.4
Gasoline, oil, grease.....	171	26,104	1,656	6.3	5.5
Tires, batteries, radios, auto supplies.....	196	30,087	2,918	9.7	9.3
Motorcycles, parts, and supplies.....	6	886	48	5.4	.2
Repairs, storage, and other services.....	172	27,096	1,884	7.0	6.0
Other sales.....	(1)	(1)	191	(1)	.6
NEBRASKA					
All establishments.....	550				
Sales.....		\$46,817,000			
Commodity coverage.....	87.9 percent				
Total analyzed.....	313	42,898	42,898		100.0
Motor vehicles, new.....	313	42,898	22,370	52.1	52.1
Used cars and trucks.....	307	42,662	12,288	28.8	28.7
Farm implements, machinery, equipment, tractors.....	36	3,612	477	13.2	1.1
Gasoline, oil, grease.....	253	37,108	1,270	3.4	3.0
Tires, batteries, radios, auto supplies.....	288	41,070	3,924	9.6	9.1
Motorcycles, parts, and supplies.....	12	873	48	5.5	.1
Repairs, storage, and other services.....	272	39,060	2,458	6.3	5.7
Other sales.....	(1)	(1)	65	(1)	.2
NEVADA					
All establishments.....	53				
Sales.....		\$3,250,000			
Commodity coverage.....	88.3 percent				
Total analyzed.....	40	7,287	7,287		100.0
Motor vehicles, new.....	40	7,287	3,499	48.0	48.0
Used cars and trucks.....	40	7,287	1,895	26.0	26.0
Gasoline, oil, grease.....	34	7,026	481	7.0	6.7
Tires, batteries, radios, auto supplies.....	34	7,008	854	11.9	11.5
Motorcycles, parts, and supplies.....	31	6,717	546	8.1	7.5
Repairs, storage, and other services.....	(1)	(1)	22	(1)	.3
Other sales.....					
NEW HAMPSHIRE					
All establishments.....	199				
Sales.....		\$22,478,000			
Commodity coverage.....	86.0 percent				
Total analyzed.....	141	19,322	19,322		100.0
Motor vehicles, new.....	141	19,322	9,583	49.6	49.6
Used cars and trucks.....	140	19,305	5,853	30.3	30.3
Farm implements, machinery, equipment, tractors.....	4	287	46	17.2	.2
Gasoline, oil, grease.....	122	16,679	963	5.9	5.1
Tires, batteries, radios, auto supplies.....	127	18,182	1,562	8.6	8.1
Motorcycles, parts, and supplies.....	108	15,965	1,142	7.2	5.9
Repairs, storage, and other services.....	(1)	(1)	153	(1)	.8
Other sales.....					
NEW JERSEY					
All establishments.....	842				
Sales.....		\$159,085,000			
Commodity coverage.....	85.0 percent				
Total analyzed.....	646	135,233	135,233		100.0
Motor vehicles, new.....	646	135,233	80,855	59.6	59.6
Used cars and trucks.....	631	133,579	36,997	27.7	27.4
Farm implements, machinery, equipment, tractors.....	10	1,513	159	10.4	.1
Gasoline, oil, grease.....	482	105,090	2,704	2.6	2.0
Tires, batteries, radios, auto supplies.....	585	120,518	7,451	6.2	5.5
Motorcycles, parts, and supplies.....	15	5,209	277	5.3	.2
Repairs, storage, and other services.....	489	107,511	6,657	6.2	4.9
Other sales.....	(1)	(1)	334	(1)	.5

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

## CENSUS OF BUSINESS

## MOTOR-VEHICLE DEALERS (NEW)

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)		
<b>NEW MEXICO</b>							<b>OKLAHOMA</b>						
All establishments.....	155						All establishments.....	639					
Sales.....	\$21,142,000						Sales.....	\$81,741,000					
Commodity coverage.....	83.1 percent						Commodity coverage.....	92.7 percent					
Total analyzed.....	122	\$19,682	\$19,682		100.0		Total analyzed.....	488	\$75,734	\$75,734		100.0	
Motor vehicles, new.....	122	19,682	9,182	46.7	46.7		Motor vehicles, new.....	488	75,734	40,324	53.2	53.2	
Used cars and trucks.....	122	19,682	5,595	28.4	28.4		Used cars and trucks.....	485	75,636	21,885	28.9	28.9	
Farm implements, machinery, equipment, tractors.....	5	396	77	19.4	.4		Farm implements, machinery, equipment, tractors.....	32	4,576	414	9.0	.5	
Gasoline, oil, grease.....	91	16,282	1,227	7.5	6.2		Gasoline, oil, grease.....	344	59,091	1,423	2.4	1.9	
Tires, batteries, radios, auto supplies.....	106	18,413	2,199	11.9	11.2		Tires, batteries, radios, auto supplies.....	450	72,366	6,755	9.3	8.9	
Motorcycles, parts, and supplies.....	4	371	38	10.2	.2		Motorcycles, parts, and supplies.....	5	682	42	6.3	.1	
Repairs, storage, and other services.....	89	16,466	1,276	7.8	6.5		Repairs, storage, and other services.....	408	68,121	4,695	6.8	6.2	
Other sales.....	(1)	(1)	88	(1)	.4		Other sales.....	(1)	(1)	216	(1)	.5	
<b>NEW YORK</b>							<b>OREGON</b>						
All establishments.....	2,511						All establishments.....	356					
Sales.....	\$418,304,000						Sales.....	\$82,043,000					
Commodity coverage.....	90.6 percent						Commodity coverage.....	92.6 percent					
Total analyzed.....	1,796	379,154	379,154		100.0		Total analyzed.....	280	57,449	57,449		100.0	
Motor vehicles, new.....	1,796	379,154	227,941	60.1	60.1		Motor vehicles, new.....	280	57,449	30,548	53.2	53.2	
Used cars and trucks.....	1,742	367,788	98,698	28.8	28.1		Used cars and trucks.....	278	57,388	15,977	27.8	27.8	
Farm implements, machinery, equipment, tractors.....	35	5,135	276	5.4	.1		Farm implements, machinery, equipment, tractors.....	15	3,753	336	9.0	.8	
Gasoline, oil, grease.....	1,321	270,286	9,429	3.5	2.5		Gasoline, oil, grease.....	230	48,803	2,002	4.1	3.5	
Tires, batteries, radios, auto supplies.....	1,475	324,000	21,383	6.8	5.6		Tires, batteries, radios, auto supplies.....	250	52,640	4,984	9.5	8.6	
Motorcycles, parts, and supplies.....	62	19,212	1,582	8.2	.4		Motorcycles, parts, and supplies.....	3	1,185	56	4.7	.1	
Repairs, storage, and other services.....	1,323	297,955	18,589	6.2	4.9		Repairs, storage, and other services.....	223	46,113	3,097	6.7	5.4	
Other sales.....	(1)	(1)	1,256	(1)	.3		Other sales.....	(1)	(1)	449	(1)	.8	
<b>NORTH CAROLINA</b>							<b>PENNSYLVANIA</b>						
All establishments.....	647						All establishments.....	2,455					
Sales.....	\$95,539,000						Sales.....	\$320,703,000					
Commodity coverage.....	89.9 percent						Commodity coverage.....	87.4 percent					
Total analyzed.....	527	85,667	85,667		100.0		Total analyzed.....	1,748	280,351	280,351		100.0	
Motor vehicles, new.....	527	85,667	44,377	51.8	51.8		Motor vehicles, new.....	1,748	280,351	157,070	56.0	56.0	
Used cars and trucks.....	521	85,401	27,312	32.0	31.9		Used cars and trucks.....	1,694	277,091	79,458	28.7	28.3	
Farm implements, machinery, equipment, tractors.....	19	3,368	169	5.0	.2		Farm implements, machinery, equipment, tractors.....	35	5,317	411	7.7	.1	
Gasoline, oil, grease.....	553	65,597	1,975	3.0	2.3		Gasoline, oil, grease.....	1,465	240,719	8,680	3.6	3.1	
Tires, batteries, radios, auto supplies.....	446	78,461	7,018	8.9	8.2		Tires, batteries, radios, auto supplies.....	1,580	258,528	18,153	7.0	6.5	
Motorcycles, parts, and supplies.....	15	3,018	460	15.2	.5		Motorcycles, parts, and supplies.....	47	10,658	522	4.9	.2	
Repairs, storage, and other services.....	393	67,823	4,071	6.0	4.8		Repairs, storage, and other services.....	1,374	235,454	14,987	6.4	5.4	
Other sales.....	(1)	(1)	285	(1)	.3		Other sales.....	(1)	(1)	1,070	(1)	.4	
<b>NORTH DAKOTA</b>							<b>RHODE ISLAND</b>						
All establishments.....	280						All establishments.....	145					
Sales.....	\$24,290,000						Sales.....	\$25,860,000					
Commodity coverage.....	87.1 percent						Commodity coverage.....	91.4 percent					
Total analyzed.....	168	21,153	21,153		100.0		Total analyzed.....	113	21,810	21,810		100.0	
Motor vehicles, new.....	168	21,153	9,561	45.2	45.2		Motor vehicles, new.....	113	21,810	13,239	60.7	60.7	
Used cars and trucks.....	167	21,120	6,186	29.3	29.3		Used cars and trucks.....	107	20,711	6,089	29.4	27.9	
Farm implements, machinery, equipment, tractors.....	41	4,893	859	13.5	3.1		Farm implements, machinery, equipment, tractors.....	79	15,675	594	2.5	1.8	
Gasoline, oil, grease.....	156	19,955	972	4.9	4.6		Gasoline, oil, grease.....	92	19,021	1,121	5.9	5.1	
Tires, batteries, radios, auto supplies.....	180	20,554	2,179	10.6	10.3		Tires, batteries, radios, auto supplies.....	58	16,575	929	5.1	4.3	
Motorcycles, parts, and supplies.....	3	1,277	67	4.9	.3		Repairs, storage, and other services.....	(1)	(1)	58	(1)	.2	
Repairs, storage, and other services.....	148	19,915	1,378	6.9	6.5		Other sales.....	(1)	(1)	38	(1)	.2	
Other sales.....	(1)	(1)	181	(1)	.7								
<b>OHIO</b>							<b>SOUTH CAROLINA</b>						
All establishments.....	2,097						All establishments.....	342					
Sales.....	\$262,804,000						Sales.....	\$48,924,000					
Commodity coverage.....	91.1 percent						Commodity coverage.....	90.3 percent					
Total analyzed.....	1,574	257,550	257,550		100.0		Total analyzed.....	264	44,164	44,164		100.0	
Motor vehicles, new.....	1,574	257,550	150,694	58.5	58.5		Motor vehicles, new.....	264	44,164	25,548	53.3	53.3	
Used cars and trucks.....	1,556	255,591	70,138	27.7	27.2		Used cars and trucks.....	261	44,041	14,519	33.0	32.9	
Farm implements, machinery, equipment, tractors.....	68	8,152	682	8.4	.5		Farm implements, machinery, equipment, tractors.....	11	2,650	81	3.1	.2	
Gasoline, oil, grease.....	1,183	203,546	5,418	2.7	2.1		Gasoline, oil, grease.....	132	28,048	544	1.9	1.2	
Tires, batteries, radios, auto supplies.....	1,380	233,492	15,471	6.6	6.0		Tires, batteries, radios, auto supplies.....	209	38,551	3,550	8.7	7.8	
Motorcycles, parts, and supplies.....	45	11,386	515	4.5	.2		Motorcycles, parts, and supplies.....	4	741	67	8.0	.2	
Repairs, storage, and other services.....	1,238	224,899	13,928	6.2	5.4		Repairs, storage, and other services.....	178	33,904	1,834	5.4	4.1	
Other sales.....	(1)	(1)	704	(1)	.5		Other sales.....	(1)	(1)	221	(1)	.5	

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

# RETAIL TRADE:1939

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## MOTOR-VEHICLE DEALERS (NEW)

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
SOUTH DAKOTA					
All establishments.....		300			
Sales.....		\$23,783,000			
Commodity coverage.....		83.2 percent			
Total analyzed.....	165	\$19,793	\$19,793		100.0
Motor vehicles, new.....	185	19,793	9,825	49.8	49.8
Used cars and trucks.....	161	19,872	5,851	29.7	29.6
Farm implements, machinery, equipment, tractors.....	29	3,548	464	13.1	2.3
Gasoline, oil, grease.....	135	17,855	697	3.9	3.0
Tires, batteries, radios, auto supplies.....	153	18,235	1,776	9.2	9.0
Motorcycles, parts, and supplies.....	141	17,613	1,090	6.2	5.5
Repairs, storage, and other services.....	(1)	(1)	90	(1)	.5
Other sales.....					
TENNESSEE					
All establishments.....		428			
Sales.....		\$75,800,000			
Commodity coverage.....		93.7 percent			
Total analyzed.....	337	70,997	70,997		100.0
Motor vehicles, new.....	337	70,997	39,057	55.0	55.0
Used cars and trucks.....	332	70,070	21,637	30.9	30.5
Farm implements, machinery, equipment, tractors.....	21	5,110	149	2.9	.2
Gasoline, oil, grease.....	247	49,059	1,722	3.5	2.4
Tires, batteries, radios, auto supplies.....	296	64,801	5,082	7.8	7.1
Motorcycles, parts, and supplies.....	7	1,434	119	8.3	.2
Repairs, storage, and other services.....	223	52,610	3,003	5.7	4.2
Other sales.....	(1)	(1)	248	(1)	.4
TEXAS					
All establishments.....		1,672			
Sales.....		\$258,099,000			
Commodity coverage.....		93.5 percent			
Total analyzed.....	1,282	241,283	241,283		100.0
Motor vehicles, new.....	1,282	241,283	137,415	57.0	57.0
Used cars and trucks.....	1,251	252,427	64,895	27.9	26.9
Farm implements, machinery, equipment, tractors.....	42	3,929	565	14.3	.2
Gasoline, oil, grease.....	840	169,230	4,108	2.4	1.7
Tires, batteries, radios, auto supplies.....	1,141	225,399	19,697	8.7	8.2
Motorcycles, parts, and supplies.....	19	3,645	216	5.9	.1
Repairs, storage, and other services.....	1,015	214,085	13,347	6.2	5.5
Other sales.....	(1)	(1)	1,072	(1)	.4
UTAH					
All establishments.....		163			
Sales.....		\$22,326,000			
Commodity coverage.....		80.8 percent			
Total analyzed.....	109	18,038	18,038		100.0
Motor vehicles, new.....	109	18,038	9,897	54.9	54.9
Used cars and trucks.....	106	17,934	4,825	26.9	26.7
Farm implements, machinery, equipment, tractors.....	5	578	26	4.5	.1
Gasoline, oil, grease.....	84	15,411	626	4.1	3.5
Tires, batteries, radios, auto supplies.....	99	17,503	1,491	8.5	8.3
Motorcycles, parts, and supplies.....	85	15,787	1,040	6.6	5.8
Repairs, storage, and other services.....	(1)	(1)	133	(1)	.7
Other sales.....					
VERMONT					
All establishments.....		155			
Sales.....		\$18,356,000			
Commodity coverage.....		80.4 percent			
Total analyzed.....	114	14,764	14,764		100.0
Motor vehicles, new.....	114	14,764	6,939	47.0	47.0
Used cars and trucks.....	114	14,764	4,878	33.0	33.0
Farm implements, machinery, equipment, tractors.....	4	1,228	32	2.6	.2
Gasoline, oil, grease.....	98	13,075	725	5.5	4.9
Tires, batteries, radios, auto supplies.....	105	14,221	1,158	8.1	7.9
Motorcycles, parts, and supplies.....	6	862	14	2.1	.1
Repairs, storage, and other services.....	90	12,775	949	7.4	6.4
Other sales.....	(1)	(1)	73	(1)	.5
VIRGINIA					
All establishments.....		589			
Sales.....		\$78,226,000			
Commodity coverage.....		83.9 percent			
Total analyzed.....	415	\$65,651	\$65,651		100.0
Motor vehicles, new.....	415	65,651	35,583	54.2	54.2
Used cars and trucks.....	401	63,768	18,416	28.9	28.1
Farm implements, machinery, equipment, tractors.....	13	1,997	79	4.0	.1
Gasoline, oil, grease.....	334	52,169	2,147	4.1	3.5
Tires, batteries, radios, auto supplies.....	393	61,513	5,476	8.9	8.3
Motorcycles, parts, and supplies.....	8	3,040	220	7.2	.3
Repairs, storage, and other services.....	514	55,303	3,480	6.3	5.3
Other sales.....	(1)	(1)	251	(1)	.4
WASHINGTON					
All establishments.....		536			
Sales.....		\$84,494,000			
Commodity coverage.....		92.2 percent			
Total analyzed.....	423	77,930	77,930		100.0
Motor vehicles, new.....	423	77,930	41,204	52.9	52.9
Used cars and trucks.....	418	77,761	21,005	27.0	27.0
Farm implements, machinery, equipment, tractors.....	20	2,549	268	10.5	.5
Gasoline, oil, grease.....	359	65,374	2,599	4.0	3.3
Tires, batteries, radios, auto supplies.....	384	73,171	6,901	9.4	8.9
Motorcycles, parts, and supplies.....	9	3,390	168	5.5	.2
Repairs, storage, and other services.....	368	73,228	5,462	7.5	7.0
Other sales.....	(1)	(1)	303	(1)	.4
WEST VIRGINIA					
All establishments.....		414			
Sales.....		\$46,725,000			
Commodity coverage.....		85.0 percent			
Total analyzed.....	280	39,716	39,716		100.0
Motor vehicles, new.....	280	39,716	21,575	54.3	54.3
Used cars and trucks.....	274	38,858	11,162	28.7	28.1
Gasoline, oil, grease.....	193	28,025	1,081	3.9	2.8
Tires, batteries, radios, auto supplies.....	254	37,300	3,531	9.5	8.9
Motorcycles, parts, and supplies.....	7	769	49	6.4	.1
Repairs, storage, and other services.....	203	31,953	2,111	6.6	5.3
Other sales.....	(1)	(1)	207	(1)	.5
WISCONSIN					
All establishments.....		1,329			
Sales.....		\$121,598,000			
Commodity coverage.....		87.1 percent			
Total analyzed.....	857	105,883	105,883		100.0
Motor vehicles, new.....	857	105,883	57,852	54.8	54.8
Used cars and trucks.....	842	104,375	26,992	27.8	27.4
Farm implements, machinery, equipment, tractors.....	97	7,872	1,048	13.3	1.0
Gasoline, oil, grease.....	726	92,349	3,624	3.9	3.4
Tires, batteries, radios, auto supplies.....	780	97,250	7,246	7.5	6.9
Motorcycles, parts, and supplies.....	30	4,585	213	4.6	.2
Repairs, storage, and other services.....	685	89,425	6,395	7.2	6.0
Other sales.....	(1)	(1)	515	(1)	.5
WYOMING					
All establishments.....		164			
Sales.....		\$17,124,000			
Commodity coverage.....		88.7 percent			
Total analyzed.....	122	14,851	14,851		100.0
Motor vehicles, new.....	122	14,851	6,958	46.9	46.9
Used cars and trucks.....	121	14,822	3,855	26.0	26.0
Farm implements, machinery, equipment, tractors.....	9	1,307	65	5.0	.4
Gasoline, oil, grease.....	111	14,184	1,144	8.1	7.7
Tires, batteries, radios, auto supplies.....	119	14,872	1,624	11.1	10.9
Motorcycles, parts, and supplies.....	3	584	39	6.7	.3
Repairs, storage, and other services.....	106	12,814	1,071	7.8	7.2
Other sales.....	(1)	(1)	95	(1)	.6

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

# CENSUS OF BUSINESS

ACCESSORY, TIRE, BATTERY DEALERS

TABLE 18.—COMMODITY SALES, BY STATES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES					
All establishments.....	18,525				
Sales.....	\$525,695,000				
Commodity coverage.....	75.6 percent				
Total analyzed.....	6,619	\$596,022	\$596,022		100.0
Tires, batteries, radios, auto supplies.....	6,819	596,022	518,027	80.3	80.3
Gasoline, oil, grease.....	4,017	274,091	43,082	15.7	10.9
Bicycles, parts, and supplies.....	1,054	62,995	3,495	5.5	.9
Repairs, and other services.....	5,202	210,686	18,974	9.0	4.7
Other sales.....	(1)	(1)	12,544	(1)	5.2
ALABAMA					
All establishments.....	193				
Sales.....	\$6,338,000				
Commodity coverage.....	74.6 percent				
Total analyzed.....	80	4,728	4,728		100.0
Tires, batteries, radios, auto supplies.....	80	4,728	3,807	78.3	78.3
Gasoline, oil, grease.....	51	3,859	915	23.2	17.2
Bicycles, parts, and supplies.....	12	698	59	8.5	1.3
Repairs, and other services.....	43	3,053	185	6.1	3.9
Other sales.....	(1)	(1)	82	(1)	1.3
ARIZONA					
All establishments.....	61				
Sales.....	\$2,892,000				
Commodity coverage.....	67.6 percent				
Total analyzed.....	18	1,618	1,618		100.0
Tires, batteries, radios, auto supplies.....	18	1,618	1,260	77.9	77.9
Gasoline, oil, grease.....	15	1,485	282	17.6	16.2
Bicycles, parts, and supplies.....	10	1,092	91	8.3	5.6
Repairs, and other services.....	(1)	(1)	5	(1)	.3
Other sales.....	(1)	(1)			
ARKANSAS					
All establishments.....	164				
Sales.....	\$4,198,000				
Commodity coverage.....	84.0 percent				
Total analyzed.....	55	2,685	2,685		100.0
Tires, batteries, radios, auto supplies.....	55	2,685	2,018	75.1	75.1
Gasoline, oil, grease.....	30	1,921	415	21.6	16.5
Bicycles, parts, and supplies.....	19	723	49	6.8	1.8
Repairs, and other services.....	30	1,714	107	6.2	4.0
Other sales.....	(1)	(1)	98	(1)	3.6
CALIFORNIA					
All establishments.....	1,550				
Sales.....	\$48,502,000				
Commodity coverage.....	77.9 percent				
Total analyzed.....	556	37,778	37,778		100.0
Tires, batteries, radios, auto supplies.....	556	37,778	31,762	84.1	84.1
Gasoline, oil, grease.....	370	26,604	3,364	12.6	8.9
Bicycles, parts, and supplies.....	39	2,778	73	2.6	.2
Repairs, and other services.....	311	21,818	2,295	10.5	6.1
Other sales.....	(1)	(1)	284	(1)	.7
COLORADO					
All establishments.....	273				
Sales.....	\$5,921,000				
Commodity coverage.....	73.7 percent				
Total analyzed.....	68	4,362	4,362		100.0
Tires, batteries, radios, auto supplies.....	68	4,362	3,730	85.5	85.5
Gasoline, oil, grease.....	49	2,827	380	12.7	8.3
Bicycles, parts, and supplies.....	5	129	5	.9	.1
Repairs, and other services.....	42	3,227	221	6.8	5.1
Other sales.....	(1)	(1)	46	(1)	1.0
CONNECTICUT					
All establishments.....	281				
Sales.....	\$10,314,000				
Commodity coverage.....	82.5 percent				
Total analyzed.....	149	\$8,511	\$8,511		100.0
Tires, batteries, radios, auto supplies.....	149	8,511	6,894	81.0	81.0
Gasoline, oil, grease.....	97	6,775	770	11.4	9.1
Bicycles, parts, and supplies.....	28	1,655	151	7.1	1.5
Repairs, and other services.....	54	2,997	308	10.1	3.6
Other sales.....	(1)	(1)	413	(1)	4.8
DELAWARE					
All establishments.....	39				
Sales.....	\$1,300,000				
Commodity coverage.....	72.8 percent				
Total analyzed.....	14	946	946		100.0
Tires, batteries, radios, auto supplies.....	14	946	802	84.8	84.8
Gasoline, oil, grease.....	9	598	108	17.8	11.2
Bicycles, parts, and supplies.....	3	129	4	5.3	.4
Repairs, and other services.....	6	415	31	7.5	3.5
Other sales.....	(1)	(1)	3	(1)	.3
DISTRICT OF COLUMBIA					
All establishments.....	56				
Sales.....	\$4,231,000				
Commodity coverage.....	85.7 percent				
Total analyzed.....	40	4,050	4,050		100.0
Tires, batteries, radios, auto supplies.....	40	4,050	3,454	84.8	84.8
Gasoline, oil, grease.....	20	2,470	344	13.9	8.5
Bicycles, parts, and supplies.....	8	905	39	4.3	1.0
Repairs, and other services.....	14	1,851	118	6.4	2.9
Other sales.....	(1)	(1)	115	(1)	2.8
FLORIDA					
All establishments.....	242				
Sales.....	\$11,118,000				
Commodity coverage.....	84.6 percent				
Total analyzed.....	105	9,401	9,401		100.0
Tires, batteries, radios, auto supplies.....	105	9,401	6,577	70.0	70.0
Gasoline, oil, grease.....	78	8,321	1,329	23.2	20.5
Bicycles, parts, and supplies.....	17	1,283	101	7.9	1.1
Repairs, and other services.....	66	7,084	574	8.1	6.1
Other sales.....	(1)	(1)	220	(1)	2.3
GEORGIA					
All establishments.....	274				
Sales.....	\$8,828,000				
Commodity coverage.....	78.0 percent				
Total analyzed.....	126	6,884	6,884		100.0
Tires, batteries, radios, auto supplies.....	126	6,884	5,448	79.1	79.1
Gasoline, oil, grease.....	60	5,025	1,032	20.5	15.0
Bicycles, parts, and supplies.....	39	1,813	121	6.7	1.8
Repairs, and other services.....	46	3,343	187	5.6	2.7
Other sales.....	(1)	(1)	98	(1)	1.4
IDAHO					
All establishments.....	82				
Sales.....	\$2,171,000				
Commodity coverage.....	65.8 percent				
Total analyzed.....	27	1,429	1,429		100.0
Tires, batteries, radios, auto supplies.....	27	1,429	1,089	76.2	76.2
Gasoline, oil, grease.....	17	1,067	218	20.4	15.3
Repairs, and other services.....	14	951	88	9.5	6.1
Other sales.....	(1)	(1)	34	(1)	2.4

Percent column A--Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

2 Includes two motorcycle dealers.

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## TABLE 18.—COMMODITY SALES, BY STATES—Continued

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>ILLINOIS</b>					
All establishments.....	1,024				
Sales.....	\$26,546,000				
Commodity coverage.....	76.7 percent				
Total analyzed.....	387	\$20,361	\$20,361	100.0	
Tires, batteries, radios, auto supplies.....	387	20,361	16,413	80.7	
Gasoline, oil, grease.....	210	12,756	1,878	14.7	
Bicycles, parts, and supplies.....	103	4,816	328	6.7	
Repairs, and other services.....	171	10,585	1,226	11.6	
Other sales.....	(1)	(1)	516	(1)	
<b>INDIANA</b>					
All establishments.....	658				
Sales.....	\$17,451,000				
Commodity coverage.....	79.5 percent				
Total analyzed.....	246	13,841	13,841	100.0	
Tires, batteries, radios, auto supplies.....	246	13,841	10,775	77.8	
Gasoline, oil, grease.....	161	10,812	1,941	18.0	
Bicycles, parts, and supplies.....	27	1,695	90	5.3	
Repairs, and other services.....	155	8,303	661	8.0	
Other sales.....	(1)	(1)	376	(1)	
<b>IOWA</b>					
All establishments.....	864				
Sales.....	\$11,008,000				
Commodity coverage.....	80.8 percent				
Total analyzed.....	137	6,698	6,698	100.0	
Tires, batteries, radios, auto supplies.....	137	6,698	5,029	75.2	
Gasoline, oil, grease.....	108	5,752	870	15.1	
Bicycles, parts, and supplies.....	29	1,526	88	5.6	
Repairs, and other services.....	92	4,182	355	8.4	
Other sales.....	(1)	(1)	350	(1)	
<b>KANSAS</b>					
All establishments.....	635				
Sales.....	\$9,591,000				
Commodity coverage.....	59.8 percent				
Total analyzed.....	144	5,754	5,754	100.0	
Tires, batteries, radios, auto supplies.....	144	5,754	4,512	78.7	
Gasoline, oil, grease.....	99	4,540	753	16.1	
Bicycles, parts, and supplies.....	26	1,215	57	4.7	
Repairs, and other services.....	90	3,498	259	7.4	
Other sales.....	(1)	(1)	173	(1)	
<b>KENTUCKY</b>					
All establishments.....	245				
Sales.....	\$7,058,000				
Commodity coverage.....	74.7 percent				
Total analyzed.....	91	5,270	5,270	100.0	
Tires, batteries, radios, auto supplies.....	91	5,270	4,203	79.8	
Gasoline, oil, grease.....	62	4,020	544	13.5	
Bicycles, parts, and supplies.....	24	1,435	87	6.1	
Repairs, and other services.....	42	2,848	228	8.6	
Other sales.....	(1)	(1)	208	(1)	
<b>LOUISIANA</b>					
All establishments.....	173				
Sales.....	\$6,529,000				
Commodity coverage.....	76.8 percent				
Total analyzed.....	74	5,001	5,001	100.0	
Tires, batteries, radios, auto supplies.....	74	5,001	3,950	78.8	
Gasoline, oil, grease.....	44	3,784	596	15.8	
Bicycles, parts, and supplies.....	23	1,401	101	7.2	
Repairs, and other services.....	32	2,742	242	8.8	
Other sales.....	(1)	(1)	152	(1)	
<b>MAINE</b>					
All establishments.....	143				
Sales.....	\$2,679,000				
Commodity coverage.....	47.7 percent				
Total analyzed.....	29	\$1,278	\$1,278	100.0	
Tires, batteries, radios, auto supplies.....	29	1,278	1,128	88.3	
Gasoline, oil, grease.....	18	782	84	10.7	
Bicycles, parts, and supplies.....	4	174	5	2.9	
Repairs, and other services.....	13	618	39	6.3	
Other sales.....	(1)	(1)	22	(1)	
<b>MARYLAND</b>					
All establishments.....	185				
Sales.....	\$6,897,000				
Commodity coverage.....	77.0 percent				
Total analyzed.....	84	5,157	5,157	100.0	
Tires, batteries, radios, auto supplies.....	84	5,157	4,480	86.9	
Gasoline, oil, grease.....	46	2,914	525	11.2	
Bicycles, parts, and supplies.....	16	1,199	61	5.1	
Repairs, and other services.....	55	1,903	146	7.7	
Other sales.....	(1)	(1)	145	(1)	
<b>MASSACHUSETTS</b>					
All establishments.....	515				
Sales.....	\$19,798,000				
Commodity coverage.....	77.1 percent				
Total analyzed.....	233	15,269	15,269	100.0	
Tires, batteries, radios, auto supplies.....	233	15,269	13,143	86.1	
Gasoline, oil, grease.....	120	9,149	1,117	12.2	
Bicycles, parts, and supplies.....	22	1,768	114	6.4	
Repairs, and other services.....	86	6,719</			

Percent column B--Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

<sup>2</sup> Includes one motorcycle dealer and one motorboat, yacht dealer.



## CENSUS OF BUSINESS

## ACCESSORY, TIRE, BATTERY DEALERS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
MISSOURI						NEW MEXICO					
All establishments.....		693				All establishments <sup>3</sup> .....		94			
Sales.....		\$14,070,000				Sales <sup>3</sup> .....		\$1,929,000			
Commodity coverage.....		72.4 percent				Commodity coverage.....		57.3 percent			
Total analyzed.....	219	\$10,193	\$10,193		100.0	Total analyzed.....	31	\$1,108	\$1,108		100.0
Tires, batteries, radios, auto supplies.....	219	10,193	8,368	82.1	82.1	Tires, batteries, radios, auto supplies.....	31	1,108	888	80.3	80.3
Gasoline, oil, grease.....	120	7,251	745	10.3	7.3	Gasoline, oil, grease.....	20	798	138	17.3	12.5
Bicycles, parts, and supplies.....	36	2,794	152	5.4	1.5	Bicycles, parts, and supplies.....	3	100	2	2.0	.1
Repairs, and other services.....	83	4,937	485	9.8	4.8	Repairs, and other services.....	14	599	53	8.8	4.8
Other sales.....	(1)	(1)	443	(1)	4.3	Other sales.....	(1)	(1)	25	(1)	2.3
MONTANA						NEW YORK					
All establishments.....		77				All establishments.....		1,441			
Sales.....		\$2,271,000				Sales.....		\$44,609,000			
Commodity coverage.....		66.7 percent				Commodity coverage.....		79.1 percent			
Total analyzed.....	25	1,515	1,515		100.0	Total analyzed.....	627	35,290	35,290		100.0
Tires, batteries, radios, auto supplies.....	25	1,515	1,191	78.6	78.6	Tires, batteries, radios, auto supplies.....	627	35,290	30,210	85.6	85.6
Gasoline, oil, grease.....	13	869	185	19.0	10.9	Gasoline, oil, grease.....	289	19,031	2,206	11.6	6.3
Repairs, and other services.....	17	1,094	104	9.5	6.9	Bicycles, parts, and supplies.....	57	3,681	223	6.0	.8
Other sales.....	(1)	(1)	55	(1)	3.6	Repairs, and other services.....	223	13,210	1,620	12.3	4.8
NEBRASKA						NORTH CAROLINA					
All establishments.....		303				All establishments.....		285			
Sales.....		\$6,212,000				Sales.....		\$9,970,000			
Commodity coverage.....		63.9 percent				Commodity coverage.....		80.5 percent			
Total analyzed.....	70	3,972	3,972		100.0	Total analyzed.....	136	8,008	8,008		100.0
Tires, batteries, radios, auto supplies.....	70	3,972	2,892	72.8	72.8	Tires, batteries, radios, auto supplies.....	136	8,008	6,188	77.5	77.5
Gasoline, oil, grease.....	54	3,364	861	19.6	18.6	Gasoline, oil, grease.....	102	6,732	1,258	18.4	15.4
Bicycles, parts, and supplies.....	18	734	34	4.6	.9	Bicycles, parts, and supplies.....	54	1,348	76	5.6	1.0
Repairs, and other services.....	41	2,536	222	8.8	5.6	Repairs, and other services.....	68	5,271	425	8.1	5.5
Other sales.....	(1)	(1)	165	(1)	4.1	Other sales.....	(1)	(1)	83	(1)	1.0
NEVADA						NORTH DAKOTA					
All establishments <sup>2</sup> .....		24				All establishments <sup>4</sup> .....		164			
Sales <sup>2</sup> .....		\$860,000				Sales <sup>4</sup> .....		\$1,937,000			
Commodity coverage.....		70.1 percent				Commodity coverage.....		26.6 percent			
Total analyzed.....	7	603	603		100.0	Total analyzed.....	13	516	516		100.0
Tires, batteries, radios, auto supplies.....	7	603	523	86.7	86.7	Tires, batteries, radios, auto supplies.....	13	516	322	62.4	62.4
Gasoline, oil, grease.....	3	317	58	18.3	9.7	Gasoline, oil, grease.....	12	486	117	24.1	22.7
Other sales.....	(1)	(1)	22	(1)	3.6	Repairs, and other services.....	10	452	46	10.2	8.9
NEW HAMPSHIRE						OHIO					
All establishments.....		78				All establishments.....		1,063			
Sales.....		\$2,087,000				Sales.....		\$30,018,000			
Commodity coverage.....		55.2 percent				Commodity coverage.....		79.4 percent			
Total analyzed.....	34	1,152	1,152		100.0	Total analyzed.....	430	23,823	23,823		100.0
Tires, batteries, radios, auto supplies.....	34	1,152	925	80.3	80.3	Tires, batteries, radios, auto supplies.....	430	23,823	18,518	77.7	77.7
Gasoline, oil, grease.....	15	887	134	20.1	11.6	Gasoline, oil, grease.....	278	18,418	3,159	17.2	15.5
Bicycles, parts, and supplies.....	4	115	6	5.2	.5	Bicycles, parts, and supplies.....	60	5,223	256	4.9	1.1
Repairs, and other services.....	13	518	48	9.3	4.2	Repairs, and other services.....	227	13,478	1,253	9.3	5.3
Other sales.....	(1)	(1)	39	(1)	3.4	Other sales.....	(1)	(1)	637	(1)	2.8
NEW JERSEY						OKLAHOMA					
All establishments.....		532				All establishments.....		524			
Sales.....		\$18,027,000				Sales.....		\$11,687,000			
Commodity coverage.....		82.5 percent				Commodity coverage.....		73.7 percent			
Total analyzed.....	244	14,864	14,864		100.0	Total analyzed.....	193	8,610	8,610		100.0
Tires, batteries, radios, auto supplies.....	244	14,864	13,110	88.2	88.2	Tires, batteries, radios, auto supplies.....	193	8,610	6,445	74.9	74.9
Gasoline, oil, grease.....	98	6,156	818	13.3	5.5	Gasoline, oil, grease.....	92	4,593	880	14.6	7.9
Bicycles, parts, and supplies.....	31	2,079	90	4.3	.8	Bicycles, parts, and supplies.....	15	827	40	4.8	.5
Repairs, and other services.....	69	4,017	355	8.8	2.4	Repairs, and other services.....	108	5,800	295	5.3	3.4
Other sales.....	(1)	(1)	491	(1)	3.3	Other sales.....	(1)	(1)	1,160	(1)	13.3

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

<sup>1</sup> Data not available.<sup>2</sup> Includes one motorcycle dealer and one aircraft dealer.<sup>3</sup> Includes two motorcycle dealers.<sup>4</sup> Includes one motorcycle dealer.

# RETAIL TRADE:1939

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ACCESSORY, TIRE, BATTERY DEALERS  
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
OREGON					
All establishments.....	159				
Sales.....		\$5,183,000			
Commodity coverage.....	77.3 percent				
Total analyzed.....	61	\$4,008	\$4,008		100.0
Tires, batteries, radios, auto supplies.....	61	4,008	3,183	79.4	79.4
Gasoline, oil, grease.....	41	3,146	488	15.5	12.2
Bicycles, parts, and supplies.....	3	220	2	.9	.1
Repairs, and other services.....	36	2,774	254	9.2	6.3
Other sales.....	(1)	(1)	81	(1)	2.0
PENNSYLVANIA					
All establishments.....	1,181				
Sales.....		\$32,979,000			
Commodity coverage.....	71.7 percent				
Total analyzed.....	489	23,637	23,637		100.0
Tires, batteries, radios, auto supplies.....	489	23,637	19,828	83.9	83.9
Gasoline, oil, grease.....	242	12,748	1,783	13.8	7.5
Bicycles, parts, and supplies.....	66	3,205	130	4.1	.5
Repairs, and other services.....	188	9,616	847	8.8	3.6
Other sales.....	(1)	(1)	1,089	(1)	4.5
RHODE ISLAND					
All establishments.....	79				
Sales.....		\$3,465,000			
Commodity coverage.....	77.4 percent				
Total analyzed.....	34	2,683	2,683		100.0
Tires, batteries, radios, auto supplies.....	34	2,683	2,350	87.6	87.6
Gasoline, oil, grease.....	25	2,186	198	9.1	7.4
Bicycles, parts, and supplies.....	12	1,008	35	3.5	1.3
Repairs, and other services.....	7	919	52	5.7	1.9
Other sales.....	(1)	(1)	48	(1)	1.8
SOUTH CAROLINA					
All establishments.....	166				
Sales.....		\$4,570,000			
Commodity coverage.....	71.5 percent				
Total analyzed.....	74	3,266	3,266		100.0
Tires, batteries, radios, auto supplies.....	74	3,266	2,713	83.1	83.1
Gasoline, oil, grease.....	31	1,573	245	15.6	7.5
Bicycles, parts, and supplies.....	22	1,037	70	6.8	2.2
Repairs, and other services.....	21	1,272	104	8.2	3.1
Other sales.....	(1)	(1)	134	(1)	4.1
SOUTH DAKOTA					
All establishments.....	136				
Sales.....		\$2,205,000			
Commodity coverage.....	47.0 percent				
Total analyzed.....	19	1,036	1,036		100.0
Tires, batteries, radios, auto supplies.....	19	1,036	715	69.0	69.0
Gasoline, oil, grease.....	16	942	214	22.7	20.7
Bicycles, parts, and supplies.....	3	77	2	2.6	.2
Repairs, and other services.....	13	859	54	6.3	5.2
Other sales.....	(1)	(1)	51	(1)	4.9
TENNESSEE					
All establishments.....	236				
Sales.....		\$10,021,000			
Commodity coverage.....	83.7 percent				
Total analyzed.....	109	8,584	8,584		100.0
Tires, batteries, radios, auto supplies.....	109	8,584	6,023	71.8	71.8
Gasoline, oil, grease.....	79	7,330	1,690	23.1	20.2
Bicycles, parts, and supplies.....	22	1,555	84	5.4	1.0
Repairs, and other services.....	55	5,445	385	7.1	4.6
Other sales.....	(1)	(1)	202	(1)	2.4
TEXAS					
All establishments.....	1,300				
Sales.....		\$40,032,000			
Commodity coverage.....	80.4 percent				
Total analyzed.....	539	\$32,180	\$32,180		100.0
Tires, batteries, radios, auto supplies.....	539	32,180	25,358	78.8	78.8
Gasoline, oil, grease.....	323	23,710	3,958	16.7	12.3
Bicycles, parts, and supplies.....	106	6,969	428	6.1	1.5
Repairs, and other services.....	243	16,687	1,136	6.8	5.6
Other sales.....	(1)	(1)	1,300	(1)	4.0
UTAH					
All establishments.....	59				
Sales.....		\$2,278,000			
Commodity coverage.....	79.2 percent				
Total analyzed.....	24	1,804	1,804		100.0
Tires, batteries, radios, auto supplies.....	24	1,804	1,458	80.8	80.8
Gasoline, oil, grease.....	18	1,521	222	14.6	12.3
Repairs, and other services.....	12	1,111	79	7.1	4.4
Other sales.....	(1)	(1)	45	(1)	2.5
VERMONT					
All establishments.....	50				
Sales.....		\$998,000			
Commodity coverage.....	61.8 percent				
Total analyzed.....	17	616	616		100.0
Tires, batteries, radios, auto supplies.....	17	616	453	73.5	73.5
Gasoline, oil, grease.....	13	509	121	23.8	19.7
Other sales.....	(1)	(1)	42	(1)	6.8
VIRGINIA					
All establishments.....	194				
Sales.....		\$7,724,000			
Commodity coverage.....	81.8 percent				
Total analyzed.....	100	6,320	6,320		100.0
Tires, batteries, radios, auto supplies.....	100	6,320	5,024	79.5	79.5
Gasoline, oil, grease.....	64	4,891	907	18.5	14.4
Bicycles, parts, and supplies.....	15	758	34	4.5	.5
Repairs, and other services.....	52	3,747	242	6.5	5.8
Other sales.....	(1)	(1)	113	(1)	1.8
WASHINGTON					
All establishments.....	255				
Sales.....		\$8,242,000			
Commodity coverage.....	74.5 percent				
Total analyzed.....	84	6,121	6,121		100.0
Tires, batteries, radios, auto supplies.....	84	6,121	4,310	70.4	70.4
Gasoline, oil, grease.....	60	5,471	1,057	19.3	17.3
Bicycles, parts, and supplies.....	13	396	4	1.0	.1
Repairs, and other services.....	68	5,091	694	13.4	11.1
Other sales.....	(1)	(1)	86	(1)	1.1
WEST VIRGINIA					
All establishments.....	144				
Sales.....		\$3,858,000			
Commodity coverage.....	75.7 percent				
Total analyzed.....	61	2,921	2,921		100.0
Tires, batteries, radios, auto supplies.....	61	2,921	2,297	78.6	78.6
Gasoline, oil, grease.....	31	2,013	398	19.8	15.7
Bicycles, parts, and supplies.....	6	188	6	3.2	.2
Repairs, and other services.....	30	1,969	134	6.8	4.6
Other sales.....	(1)	(1)	86	(1)	2.9

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

## CENSUS OF BUSINESS

 ACCESSORY, TIRE, BATTERY DEALERS  
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
WISCONSIN						WYOMING					
All establishments.....		455				All establishments.....		62			
Sales.....		\$9,328,000				Sales.....		\$981,000			
Commodity coverage.....		61.7 percent				Commodity coverage.....		42.5 percent			
Total analyzed.....	119	\$5,757	\$5,757		100.0	Total analyzed.....	10	\$408	\$408		100.0
Tires, batteries, radios, auto supplies.....	119	5,757	4,368	75.8	75.8	Tires, batteries, radios, auto supplies.....	10	408	309	75.7	75.7
Gasoline, oil, grease.....	74	3,957	594	15.0	10.3	Gasoline, oil, grease.....	8	352	40	12.0	9.8
Bicycles, parts, and supplies.....	20	936	72	7.7	1.3	Repairs, and other services.....	8	282	15	5.3	3.7
Repairs, and other services.....	71	5,977	445	11.2	7.7	Other sales.....	(1)	(1)	44	(1)	10.8
Other sales.....	(1)	(1)	280	(1)	4.9						

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

TABLE 18.—COMMODITY SALES, UNITED STATES SUMMARIES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>MOTOR-VEHICLE DEALERS (NEW AND TRADE-IN)</b>					
All establishments.....	31,511				
Sales.....	\$4,292,716,000				
Commodity coverage.....	89.4 percent				
Total analyzed.....	22,689	\$3,836,562	\$3,836,562	100.0	
Motor vehicles, new.....	22,689	3,836,562	2,117,807	55.2	55.2
Used cars and trucks.....	22,214	5,775,339	1,102,266	29.2	28.7
Farm implements, machinery, equipment, tractors.....	627	105,991	5,077	3.0	.1
Gasoline, oil, grease.....	17,112	5,050,119	100,328	5.3	2.6
Tires, batteries, radios, auto supplies.....	19,967	5,515,498	276,596	7.9	7.2
Motorcycles, parts, and supplies.....	576	129,775	7,872	6.1	.2
Repairs, storage, and other services.....	17,977	5,244,772	214,467	8.6	5.6
Other sales.....	(1)	(1)	14,551	(1)	.4
<b>MOTOR-VEHICLE—FARM IMPLEMENT DEALERS</b>					
All establishments.....	1,170				
Sales.....	\$88,807,000				
Commodity coverage.....	75.2 percent				
Total analyzed.....	786	66,616	66,616	100.0	
Motor vehicles, new.....	786	66,616	28,005	39.0	39.0
Used cars and trucks.....	785	84,962	14,506	22.0	21.5
Farm implements, machinery, equipment, tractors.....	605	50,253	12,348	24.6	18.5
Gasoline, oil, grease.....	587	53,888	5,020	5.6	4.5
Tires, batteries, radios, auto supplies.....	654	59,754	5,770	9.7	8.7
Repairs, storage, and other services.....	535	50,865	5,562	6.6	5.1
Other sales.....	(1)	(1)	1,807	(1)	2.7
<b>MOTOR-VEHICLE DEALERS (RETAIL-WHOLESALE)</b>					
All establishments.....	928				
Sales.....	\$428,922,000				
Commodity coverage.....	92.3 percent				
Total analyzed.....	827	395,912	395,912	100.0	
Motor vehicles, new.....	827	395,912	264,526	66.8	66.8
Used cars and trucks.....	808	383,650	80,303	20.9	20.5
Farm implements, machinery, equipment, tractors.....	12	3,895	72	1.8	---
Gasoline, oil, grease.....	619	302,318	4,542	1.5	1.1
Tires, batteries, radios, auto supplies.....	750	369,264	28,565	7.7	7.2
Motorcycles, parts, and supplies.....	32	10,619	397	3.7	.1
Repairs, storage, and other services.....	687	336,221	16,861	5.0	4.3
Other sales.....	(1)	(1)	646	(1)	.2
<b>USED-CAR DEALERS</b>					
All establishments.....	6,980				
Sales.....	\$185,790,000				
Commodity coverage.....	74.4 percent				
Total analyzed.....	2,175	\$144,246	\$144,246	100.0	
Used cars and trucks.....	2,175	144,246	158,117	95.8	95.8
Motor vehicles (new).....	152	11,168	2,218	19.8	1.5
Gasoline, oil, grease.....	149	7,525	691	11.8	.6
Tires, batteries, radios, auto supplies.....	258	14,900	1,619	10.9	1.1
Repairs, storage, and other services.....	241	15,035	967	6.4	.7
Other sales.....	(1)	(1)	454	(1)	.3
<b>MOTORCYCLE DEALERS</b>					
All establishments.....	513				
Sales.....	\$8,619,000				
Commodity coverage.....	58.6 percent				
Total analyzed.....	107	5,048	5,048	100.0	
Motorcycles, parts, and supplies.....	107	5,048	4,150	82.2	82.2
Bicycles, parts, and supplies.....	35	1,522	240	15.8	4.8
Gasoline, oil, grease.....	24	1,338	56	4.1	1.1
Tires, batteries, radios, auto supplies.....	14	754	52	6.9	1.0
Motorboats, canoes, etc.....	6	299	41	13.7	.8
Repairs and other services.....	78	3,560	478	13.0	9.4
Other sales.....	(1)	(1)	33	(1)	.7
<b>AIRCRAFT DEALERS</b>					
All establishments.....	61				
Sales.....	\$2,358,000				
Commodity coverage.....	84.5 percent				
Total analyzed.....	21	1,992	1,992	100.0	
Aircraft for private (noncommercial) use.....	21	1,992	1,874	84.0	84.0
Gasoline.....	5	275	19	7.0	1.0
Repairs and service.....	13	1,281	291	22.7	14.6
Other sales.....	(1)	(1)	8	(1)	.4
<b>MOTORBOAT, YACHT DEALERS</b>					
All establishments.....	454				
Sales.....	\$9,990,000				
Commodity coverage.....	66.2 percent				
Total analyzed.....	119	6,611	6,611	100.0	
Motorboats, yachts, canoes, etc.....	119	6,611	5,648	85.4	85.4
Gasoline, oil, grease.....	29	1,895	131	7.7	2.0
Tires, batteries, radios, auto supplies.....	11	684	28	4.1	.4
Bicycles, parts, and supplies.....	5	183	36	22.1	.8
Motorcycles, parts, and supplies.....	5	217	23	10.6	.3
Repairs, storage, and other services.....	59	3,549	467	13.9	7.1
Other sales.....	(1)	(1)	276	(1)	4.2

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

## CENSUS OF BUSINESS

## MOTOR-VEHICLE DEALERS (NEW)

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		CITY AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)		
<b>BAITIMORE, MD.</b>							<b>DETROIT, MICH.</b>						
All establishments..... 68							All establishments..... 152						
Sales..... \$50,106,000							Sales..... \$74,447,000						
Commodity coverage..... 92.2 percent							Commodity coverage..... 89.5 percent						
Total analyzed.....	57	\$27,764	\$27,764		100.0		Total analyzed.....	122	\$66,610	\$66,610		100.0	
Motor vehicles, new.....	57	27,764	16,610	59.8	59.8		Motor vehicles, new.....	122	66,610	43,035	64.6	64.6	
Used cars and trucks.....	57	27,764	7,217	26.0	26.0		Used cars and trucks.....	120	66,413	16,391	24.7	24.6	
Gasoline, oil, grease.....	35	22,173	351	1.6	1.3		Gasoline, oil, grease.....	81	49,859	676	1.4	1.0	
Tires, batteries, radios, auto supplies.....	46	24,220	1,895	7.8	6.8		Tires, batteries, radios, auto supplies.....	100	82,103	3,509	5.7	5.2	
Motorcycles, parts, and supplies.....	4	424	43	10.1	.2		Motorcycles, parts, and supplies.....	5	1,803	118	6.4	.2	
Repairs, storage, and other services.....	41	20,776	1,529	7.4	5.5		Repairs, storage, and other services.....	90	53,961	2,720	5.0	4.1	
Other sales.....	(1)	(1)	119	(1)	.4		Other sales.....	(1)	(1)	163	(1)	.3	
<b>BOSTON, MASS.</b>							<b>LOS ANGELES, CALIF.</b>						
All establishments..... 70							All establishments..... 201						
Sales..... \$24,962,000							Sales..... \$75,567,000						
Commodity coverage..... 73.3 percent							Commodity coverage..... 91.8 percent						
Total analyzed.....	46	16,290	16,290		100.0		Total analyzed.....	156	69,374	69,374		100.0	
Motor vehicles, new.....	46	16,290	11,489	62.8	62.8		Motor vehicles, new.....	156	69,374	41,179	59.4	59.4	
Used cars and trucks.....	45	16,217	4,455	24.5	24.4		Used cars and trucks.....	151	66,079	18,535	28.0	28.7	
Gasoline, oil, grease.....	28	14,520	286	2.0	1.5		Gasoline, oil, grease.....	114	58,722	806	1.4	1.1	
Tires, batteries, radios, auto supplies.....	32	15,552	1,212	7.8	6.8		Tires, batteries, radios, auto supplies.....	136	66,802	4,577	6.9	6.5	
Motorcycles, parts, and supplies.....	33	15,018	760	5.2	4.3		Motorcycles, parts, and supplies.....	6	2,210	115	5.2	.2	
Repairs, storage, and other services.....	(1)	(1)	68	(1)	.4		Repairs, storage, and other services.....	114	55,484	3,954	7.1	5.7	
Other sales.....	(1)	(1)		(1)			Other sales.....	(1)	(1)	230	(1)	.4	
<b>BUFFALO, N. Y.</b>							<b>MILWAUKEE, WIS.</b>						
All establishments..... 82							All establishments..... 76						
Sales..... \$22,117,000							Sales..... \$28,997,000						
Commodity coverage..... 88.9 percent							Commodity coverage..... 98.1 percent						
Total analyzed.....	52	19,657	19,657		100.0		Total analyzed.....	67	28,455	28,455		100.0	
Motor vehicles, new.....	52	19,657	11,493	58.5	58.5		Motor vehicles, new.....	67	28,455	17,782	62.4	62.4	
Used cars and trucks.....	50	19,202	5,928	30.9	30.2		Used cars and trucks.....	66	27,856	7,417	26.6	28.0	
Gasoline, oil, grease.....	33	14,519	194	1.3	1.0		Gasoline, oil, grease.....	50	25,071	259	1.0	.9	
Tires, batteries, radios, auto supplies.....	39	16,634	1,113	6.7	5.7		Tires, batteries, radios, auto supplies.....	52	25,631	1,444	5.6	5.1	
Motorcycles, parts, and supplies.....	4	2,430	103	4.2	.5		Motorcycles, parts, and supplies.....	4	1,549	50	3.7	.2	
Repairs, storage, and other services.....	31	11,614	777	6.7	5.9		Repairs, storage, and other services.....	51	23,890	1,386	5.8	4.9	
Other sales.....	(1)	(1)	49	(1)	.2		Other sales.....	(1)	(1)	137	(1)	.5	
<b>CHICAGO, ILL.</b>							<b>NEW YORK, N. Y.</b>						
All establishments..... 297							All establishments..... 366						
Sales..... \$111,558,000							Sales..... \$131,958,000						
Commodity coverage..... 94.3 percent							Commodity coverage..... 90.1 percent						
Total analyzed.....	259	105,025	105,025		100.0		Total analyzed.....	287	118,958	118,958		100.0	
Motor vehicles, new.....	259	105,025	66,120	63.0	63.0		Motor vehicles, new.....	287	118,958	81,840	68.8	68.8	
Used cars and trucks.....	251	103,335	26,872	26.0	25.6		Used cars and trucks.....	259	110,724	24,711	22.3	20.8	
Gasoline, oil, grease.....	175	75,879	696	.8	.6		Gasoline, oil, grease.....	124	63,506	858	1.3	.7	
Tires, batteries, radios, auto supplies.....	206	91,866	5,526	6.0	5.2		Tires, batteries, radios, auto supplies.....	181	90,251	5,983	6.6	5.0	
Motorcycles, parts, and supplies.....	9	4,032	153	3.8	.1		Motorcycles, parts, and supplies.....	10	8,087	569	9.3	.5	
Repairs, storage, and other services.....	207	88,196	5,539	6.3	5.3		Repairs, storage, and other services.....	155	78,961	4,977	6.3	4.2	
Other sales.....	(1)	(1)	139	(1)	.2		Other sales.....	(1)	(1)	40	(1)	.3	
<b>CLEVELAND, OHIO</b>							<b>PHILADELPHIA, PA.</b>						
All establishments..... 99							All establishments..... 125						
Sales..... \$32,914,000							Sales..... \$45,889,000						
Commodity coverage..... 93.7 percent							Commodity coverage..... 88.7 percent						
Total analyzed.....	82	30,824	30,824		100.0		Total analyzed.....	98	39,770	39,770		100.0	
Motor vehicles, new.....	82	30,824	19,419	63.0	63.0		Motor vehicles, new.....	98	39,770	25,378	63.8	63.8	
Used cars and trucks.....	79	30,082	7,719	25.7	25.0		Used cars and trucks.....	96	39,722	10,203	25.7	25.7	
Gasoline, oil, grease.....	55	26,110	291	1.1	.9		Gasoline, oil, grease.....	64	31,253	310	1.0	.8	
Tires, batteries, radios, auto supplies.....	65	27,740	1,890	6.1	5.5		Tires, batteries, radios, auto supplies.....	73	33,251	2,046	6.2	5.1	
Motorcycles, parts, and supplies.....	67	27,544	1,659	6.0	5.4		Motorcycles, parts, and supplies.....	72	31,039	1,719	5.5	4.3	
Repairs, storage, and other services.....	(1)	(1)	48	(1)	.2		Repairs, storage, and other services.....	(1)	(1)	114	(1)	.3	
Other sales.....	(1)	(1)		(1)			Other sales.....	(1)	(1)		(1)		

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

## MOTOR-VEHICLE DEALERS (NEW)

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments	Amount reported	Percent column A	
	(add 000)	(add 000)	(add 000)	(see note)	(see note)
<b>PITTSBURGH, PA.</b>					
All establishments.....	59				
Sales.....	\$19,306,000				
Commodity coverage.....	91.4 percent				
Total analyzed.....	45	\$17,642	\$17,642		100.0
Motor vehicles, new.....	46	17,642	10,512	59.6	59.6
Used cars and trucks.....	42	17,175	4,557	26.5	25.8
Gasoline, oil, grease.....	51	13,899	185	1.4	1.1
Tires, batteries, radios, auto supplies.....	35	14,448	1,223	8.5	6.9
Motorcycles, parts, and supplies.....	3	2,098	87	4.2	.5
Repairs, storage, and other services.....	35	15,877	1,072	6.8	6.1
Other sales.....	(1)	(1)	6	(1)	---
<b>ST. LOUIS, MO.</b>					
All establishments.....	92				
Sales.....	\$35,314,000				
Commodity coverage.....	92.3 percent				
Total analyzed.....	72	32,587	32,587		100.0
Motor vehicles, new.....	72	32,587	20,775	63.8	63.8
Used cars and trucks.....	69	31,852	7,580	23.7	23.2
Gasoline, oil, grease.....	45	21,002	212	1.0	.6
Tires, batteries, radios, auto supplies.....	62	31,504	2,081	6.6	6.4
Motorcycles, parts, and supplies.....	4	3,008	136	4.5	.4
Repairs, storage, and other services.....	59	30,324	1,821	6.0	5.6
Other sales.....	(1)	(1)	2	(1)	---
<b>SAN FRANCISCO, CALIF.</b>					
All establishments.....	56				
Sales.....	\$24,359,000				
Commodity coverage.....	91.0 percent				
Total analyzed.....	40	\$22,176	\$22,176		100.0
Motor vehicles, new.....	40	22,176	13,895	62.7	62.7
Used cars and trucks.....	40	22,176	5,378	24.2	24.2
Gasoline, oil, grease.....	33	21,207	212	1.0	1.0
Tires, batteries, radios, auto supplies.....	36	21,684	1,367	6.3	6.2
Repairs, storage, and other services.....	31	19,075	1,290	6.8	5.8
Other sales.....	(1)	(1)	34	(1)	.1
<b>WASHINGTON, D. C.</b> (See District of Columbia, page 383)					

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

## ACCESSORY, TIRE, BATTERY DEALERS

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments	Amount reported	Percent column A	
	(add 000)	(add 000)	(add 000)	(see note)	(see note)
<b>BAITIMORE, MD.</b>					
All establishments.....	89				
Sales.....	\$4,502,000				
Commodity coverage.....	83.7 percent				
Total analyzed.....	45	\$3,770	\$3,770		100.0
Tires, batteries, radios, auto supplies.....	45	3,770	3,325	88.2	88.2
Gasoline, oil, grease.....	23	1,937	195	10.1	5.2
Bicycles, parts, and supplies.....	11	1,055	51	4.8	1.3
Repairs, and other services.....	15	1,082	82	7.6	2.2
Other sales.....	(1)	(1)	117	(1)	3.1
<b>BOSTON, MASS.</b>					
All establishments.....	88				
Sales.....	\$5,307,000				
Commodity coverage.....	89.4 percent				
Total analyzed.....	39	\$4,746	\$4,746		100.0
Tires, batteries, radios, auto supplies.....	39	4,746	4,291	90.4	90.4
Gasoline, oil, grease.....	18	2,342	234	10.0	4.9
Bicycles, parts, and supplies.....	3	311	18	5.1	.4
Repairs, and other services.....	9	2,045	170	8.3	3.8
Other sales.....	(1)	(1)	35	(1)	.7

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

## CENSUS OF BUSINESS

## ACCESSORY, TIRE, BATTERY DEALERS

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>BUFFALO, N. Y.</b> All establishments..... 66 Sales..... \$5,475,000 Commodity coverage..... 92.3 percent  Total analyzed..... 56 \$5,208 \$3,208 100.0  Tires, batteries, radios, auto supplies..... 56 3,208 2,817 87.8 87.8 Gasoline, oil, grease..... 18 1,888 190 10.2 5.9 Bicycles, parts, and supplies..... 7 869 41 4.7 1.3 Repairs, and other services..... 12 1,078 86 8.0 2.7 Other sales..... (1) (1) 74 (1) 2.3					
<b>CHICAGO, ILL.</b> All establishments..... 219 Sales..... \$8,605,000 Commodity coverage..... 84.4 percent  Total analyzed..... 104 7,264 7,264 100.0  Tires, batteries, radios, auto supplies..... 104 7,264 6,131 84.4 84.4 Gasoline, oil, grease..... 59 4,047 463 11.4 6.4 Bicycles, parts, and supplies..... 35 1,446 87 6.0 1.2 Repairs, and other services..... 36 3,036 497 16.4 6.8 Other sales..... (1) (1) 86 (1) 1.2					
<b>CLEVELAND, OHIO</b> All establishments..... 106 Sales..... \$5,013,000 Commodity coverage..... 84.4 percent  Total analyzed..... 47 4,230 4,230 100.0  Tires, batteries, radios, auto supplies..... 47 4,230 3,374 79.8 79.8 Gasoline, oil, grease..... 30 3,159 360 11.4 8.5 Bicycles, parts, and supplies..... 13 1,280 61 4.8 1.4 Repairs, and other services..... 21 2,406 392 16.3 9.3 Other sales..... (1) (1) 45 (1) 1.0					
<b>DETROIT, MICH.</b> All establishments..... 132 Sales..... \$9,022,000 Commodity coverage..... 95.1 percent  Total analyzed..... 73 8,581 8,581 100.0  Tires, batteries, radios, auto supplies..... 73 8,581 6,334 73.8 73.8 Gasoline, oil, grease..... 38 6,015 1,063 17.7 12.4 Bicycles, parts, and supplies..... 10 1,292 67 5.2 .8 Repairs, and other services..... 29 4,151 535 12.9 6.2 Other sales..... (1) (1) 582 (1) 6.8					
<b>LOS ANGELES, CALIF.</b> All establishments..... 203 Sales..... \$9,022,000 Commodity coverage..... 83.1 percent  Total analyzed..... 90 7,495 7,495 100.0  Tires, batteries, radios, auto supplies..... 90 7,495 6,492 86.6 86.6 Gasoline, oil, grease..... 60 5,066 417 8.2 5.6 Bicycles, parts, and supplies..... 12 817 23 3.4 .4 Repairs, and other services..... 42 3,847 516 13.4 6.9 Other sales..... (1) (1) 42 (1) .5					
<b>MILWAUKEE, WIS.</b> All establishments..... 71 Sales..... \$3,174,000 Commodity coverage..... 74.7 percent  Total analyzed..... 30 2,372 2,372 100.0  Tires, batteries, radios, auto supplies..... 30 2,372 1,815 76.5 76.5 Gasoline, oil, grease..... 23 1,689 228 13.5 9.6 Bicycles, parts, and supplies..... 6 414 21 5.1 .9 Repairs, and other services..... 20 1,610 210 13.0 8.9 Other sales..... (1) (1) 98 (1) 4.1					
<b>NEW YORK, N. Y.</b> All establishments..... 483 Sales..... \$15,697,000 Commodity coverage..... 79.1 percent  Total analyzed..... 184 \$12,414 \$12,414 100.0  Tires, batteries, radios, auto supplies..... 184 12,414 11,345 91.4 91.4 Gasoline, oil, grease..... 66 5,291 244 4.6 2.0 Bicycles, parts, and supplies..... 11 474 29 6.1 .2 Repairs, and other services..... 52 3,643 658 18.1 5.3 Other sales..... (1) (1) 138 (1) 1.1					
<b>PHILADELPHIA, PA.</b> All establishments..... 146 Sales..... \$4,812,000 Commodity coverage..... 75.9 percent  Total analyzed..... 51 5,558 5,558 100.0  Tires, batteries, radios, auto supplies..... 51 5,558 3,381 95.1 95.1 Gasoline, oil, grease..... 20 888 81 9.3 2.3 Bicycles, parts, and supplies..... 6 187 4 2.1 .1 Repairs, and other services..... 15 830 88 10.6 2.4 Other sales..... (1) (1) 2 (1) .1					
<b>PITTSBURGH, PA.</b> All establishments..... 61 Sales..... \$3,478,000 Commodity coverage..... 67.6 percent  Total analyzed..... 25 2,351 2,351 100.0  Tires, batteries, radios, auto supplies..... 25 2,351 1,976 84.0 84.0 Gasoline, oil, grease..... 13 1,543 166 10.8 7.1 Bicycles, parts, and supplies..... 5 597 28 4.7 1.2 Repairs, and other services..... 10 1,048 181 12.5 5.6 Other sales..... (1) (1) 50 (1) 2.1					
<b>ST. LOUIS, MO.</b> All establishments..... 88 Sales..... \$3,375,000 Commodity coverage..... 88.8 percent  Total analyzed..... 48 2,997 2,997 100.0  Tires, batteries, radios, auto supplies..... 48 2,997 2,483 82.8 82.8 Gasoline, oil, grease..... 26 2,323 210 9.0 7.0 Bicycles, parts, and supplies..... 12 1,185 62 5.3 2.1 Repairs, and other services..... 15 1,288 110 8.8 3.7 Other sales..... (1) (1) 132 (1) 4.4					
<b>SAN FRANCISCO, CALIF.</b> All establishments..... 86 Sales..... \$4,710,000 Commodity coverage..... 80.3 percent  Total analyzed..... 27 3,782 3,782 100.0  Tires, batteries, radios, auto supplies..... 27 3,782 3,049 80.6 80.6 Gasoline, oil, grease..... 18 3,160 427 13.5 11.3 Bicycles, parts, and supplies..... 4 668 7 1.0 .2 Repairs, and other services..... 12 2,183 246 11.4 6.5 Other sales..... (1) (1) 53 (1) 1.4					
<b>WASHINGTON, D. C.</b> (See District of Columbia, page 388)					

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

# RETAIL TRADE:1939

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MOTOR-VEHICLE DEALERS (NEW)  
TABLE 2C.—ESTABLISHMENTS, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	<b>33,609</b>	<b>\$4,810,245</b>	<b>29,089</b>	<b>316,702</b>	<b>308,733</b>	<b>7,969</b>	<b>\$420,588</b>	<b>\$415,933</b>	<b>\$4,655</b>	<b>\$449,096</b>
<b>GEOGRAPHIC DIVISIONS:</b>										
New England:										
Maine.....	2,185	331,282	1,412	20,844	20,377	467	29,645	29,321	324	31,633
Middle Atlantic.....	5,608	898,082	4,538	53,543	52,298	1,245	75,696	74,947	749	84,987
East North Central.....	8,176	1,087,800	7,481	67,754	65,807	1,947	92,552	91,531	1,021	94,458
West North Central.....	5,286	517,447	5,273	36,282	35,099	1,183	42,958	42,230	728	54,599
South Atlantic.....	3,474	557,890	2,423	40,645	39,888	657	50,491	50,142	349	48,901
East South Central.....	1,661	248,919	1,495	18,086	17,751	335	20,469	20,308	161	22,543
West South Central.....	2,977	448,378	2,663	32,638	31,652	784	38,703	38,288	405	40,681
Mountain.....	1,584	206,905	1,373	14,652	14,110	542	20,107	19,756	349	21,776
Pacific.....	2,658	512,534	2,431	32,260	31,351	909	49,969	49,368	571	51,758
<b>New England:</b>										
Maine.....	304	34,681	213	2,314	2,235	79	2,995	2,950	45	3,729
New Hampshire.....	199	22,478	164	1,511	1,476	35	1,955	1,934	21	2,204
Vermont.....	155	18,358	119	1,357	1,318	39	1,686	1,650	36	1,983
Massachusetts.....	941	158,426	554	9,693	9,473	210	14,044	13,867	157	14,868
Rhode Island.....	145	23,860	107	1,396	1,365	31	1,688	1,678	20	2,156
Connecticut.....	441	73,481	255	4,583	4,510	73	7,087	7,022	45	6,693
<b>Middle Atlantic:</b>										
New York.....	2,311	418,304	1,693	22,886	22,391	505	34,673	34,347	326	38,842
New Jersey.....	842	159,085	469	9,179	9,002	177	13,776	13,649	127	14,083
Pennsylvania.....	2,455	320,703	2,376	21,468	20,905	563	27,247	26,951	296	32,042
<b>East North Central:</b>										
Ohio.....	2,097	282,804	1,868	17,684	17,189	495	24,481	24,161	300	23,328
Indiana.....	1,165	188,783	1,053	9,448	9,177	271	11,859	11,669	160	12,471
Illinois.....	2,092	308,126	1,947	19,133	18,686	447	26,572	26,341	231	27,719
Michigan.....	1,493	236,481	1,336	13,694	13,350	364	18,685	18,481	204	18,695
Wisconsin.....	1,329	121,596	1,256	7,795	7,525	270	9,955	9,829	126	12,245
<b>West North Central:</b>										
Minnesota.....	1,124	113,049	1,154	7,686	7,319	257	9,773	9,501	272	11,851
Iowa.....	1,224	109,711	1,275	7,280	7,047	233	8,403	8,270	153	11,107
Missouri.....	970	129,523	904	8,748	8,546	202	10,684	10,752	112	11,920
North Dakota.....	280	24,280	233	1,618	1,739	80	2,172	2,137	35	3,151
South Dakota.....	300	23,783	280	1,611	1,542	69	1,824	1,795	51	2,878
Nebraska.....	550	46,817	564	3,751	3,604	127	4,005	3,958	47	5,845
Kansas.....	858	68,274	865	5,508	5,303	205	5,615	5,519	89	7,887
<b>South Atlantic:</b>										
Delaware.....	64	14,451	48	862	849	13	1,215	1,208	7	1,249
Maryland.....	376	87,919	336	4,574	4,472	102	5,730	5,671	59	5,855
District of Columbia.....	66	40,478	63	2,372	2,347	25	3,645	3,628	17	2,892
Virginia.....	569	78,228	391	6,607	6,460	117	9,111	8,054	57	7,742
West Virginia.....	414	46,755	312	3,780	3,668	92	4,655	4,602	55	4,762
North Carolina.....	647	95,359	419	7,479	7,368	111	8,640	8,593	47	7,564
South Carolina.....	342	48,024	219	3,450	3,401	49	3,938	3,910	28	2,411
Georgia.....	535	81,381	397	5,857	5,755	82	6,675	6,630	45	7,057
Florida.....	439	84,447	275	5,704	5,638	66	7,582	7,548	36	7,569
<b>East South Central:</b>										
Kentucky.....	529	64,667	504	4,958	4,823	115	5,474	5,419	55	6,398
Tennessee.....	428	75,800	374	5,050	4,948	102	6,035	5,974	61	6,554
Alabama.....	357	64,335	315	4,756	4,702	54	5,265	5,242	23	5,932
Mississippi.....	349	44,117	302	3,342	3,276	64	3,695	3,673	22	3,459
<b>West South Central:</b>										
Arkansas.....	335	47,324	301	3,501	3,399	102	3,839	3,787	52	4,332
Louisiana.....	331	62,212	231	4,694	4,597	97	5,744	5,685	61	4,484
Oklahoma.....	639	81,741	602	6,269	6,073	196	7,291	7,210	81	8,442
Texas.....	1,672	258,099	1,529	18,182	17,763	399	21,829	21,618	211	25,423
<b>Mountain:</b>										
Montana.....	275	33,949	221	2,128	1,998	130	3,068	2,936	132	3,652
Idaho.....	234	28,364	212	2,079	1,988	91	2,773	2,754	39	2,825
Wyoming.....	164	17,124	147	1,231	1,180	51	1,748	1,713	35	1,892
Colorado.....	414	54,935	379	3,932	3,848	114	5,248	5,164	64	6,090
New Mexico.....	155	21,142	139	1,646	1,597	49	2,176	2,148	28	2,276
Arizona.....	126	20,815	100	1,482	1,462	20	2,187	2,176	9	2,290
Utah.....	163	22,326	128	1,623	1,555	68	2,048	2,016	32	1,881
Nevada.....	53	8,250	47	501	482	19	859	849	10	860
<b>Pacific:</b>										
Washington.....	536	84,494	454	5,561	5,338	225	8,685	8,744	139	8,637
Oregon.....	356	62,043	345	3,969	3,857	112	5,560	5,504	56	6,202
California.....	1,766	865,997	1,632	22,730	22,156	574	55,626	55,150	376	58,899

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



## CENSUS OF BUSINESS

MOTOR-VEHICLE DEALERS (NEW AND TRADE-IN)  
TABLE 2C.—ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	31,511	\$4,292,716	27,318	287,270	280,008	7,262	\$378,615	\$374,338	\$4,277	\$405,998
<b>GEOGRAPHIC DIVISIONS:</b>										
New England:										
Maine	2,128	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic:										
New York	5,431	826,141	4,428	49,859	48,868	1,171	69,828	69,128	702	79,219
New Jersey	7,585	956,009	6,935	60,450	58,742	1,688	82,019	81,078	941	63,708
Pennsylvania	4,867	442,971	4,630	31,545	30,557	988	37,272	36,636	656	46,012
East North Central:										
Illinois	3,334	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Indiana	1,579	223,356	1,443	16,515	16,209	306	18,405	18,288	139	20,485
Michigan	2,799	407,471	2,515	29,983	29,230	733	35,419	35,036	383	50,995
Ohio	1,464	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West North Central:										
Minnesota	2,528	444,200	2,342	29,779	27,956	823	43,922	43,405	517	45,945
South Atlantic:										
Delaware										
Maryland										
District of Columbia										
Virginia										
West Virginia										
North Carolina										
South Carolina										
Georgia										
Florida										
East South Central:										
Kentucky										
Tennessee										
Alabama										
Mississippi										
West South Central:										
Arkansas										
Louisiana										
Oklahoma										
Texas										
Mountain:										
Montana										
Idaho										
Wyoming										
Colorado										
New Mexico										
Arizona										
Utah										
Nevada										
Pacific:										
Washington										
Oregon										
California										

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

# RETAIL TRADE:1939

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MOTOR-VEHICLE—FARM IMPLEMENT DEALERS  
TABLE 2C.—ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	1,170	\$88,607	1,239	6,638	6,292	346	\$7,259	\$7,090	\$169	\$13,449
<b>GEOGRAPHIC DIVISIONS:</b>										
New England.....	6	1,061	8	71	55	16	81	65	16	156
Middle Atlantic.....	45	5,282	42	297	384	13	473	467	6	829
East North Central.....	308	20,198	351	1,589	1,487	62	1,623	1,587	36	3,130
West North Central.....	484	30,856	553	2,169	2,024	145	2,161	2,097	64	4,892
South Atlantic.....	61	7,885	46	619	610	9	709	705	4	862
East South Central.....	44	4,680	38	377	364	13	393	388	10	616
West South Central.....	97	6,082	94	484	462	22	488	478	10	912
Mountain.....	72	6,436	59	458	431	27	572	561	11	1,005
Pacific.....	51	6,147	48	494	475	19	759	747	12	1,049
<b>New England:</b>										
Maine.....	6	771	6	48	32	16	57	41	16	114
New Hampshire.....	—	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rhode Island.....	—	—	—	—	—	—	—	—	—	—
Connecticut.....	—	—	—	—	—	—	—	—	—	—
<b>Middle Atlantic:</b>										
New York.....	20	2,384	20	166	158	8	180	186	4	373
New Jersey.....	7	1,228	5	91	90	1	125	125	(1)	181
Pennsylvania.....	18	1,850	17	140	136	4	158	156	2	275
<b>East North Central:</b>										
Ohio.....	57	4,000	66	296	285	13	326	320	6	543
Indiana.....	32	1,919	39	161	146	5	182	129	3	302
Illinois.....	84	4,977	100	423	393	30	384	372	12	799
Michigan.....	45	4,128	53	258	243	15	300	294	6	558
Wisconsin.....	90	5,174	93	441	422	19	481	472	9	928
<b>West North Central:</b>										
Minnesota.....	128	8,893	157	692	658	34	740	727	13	1,375
Iowa.....	112	7,237	129	477	454	23	475	464	11	1,097
Missouri.....	42	2,047	54	139	132	7	121	115	6	270
North Dakota.....	46	3,012	38	203	185	18	210	203	7	608
South Dakota.....	31	2,808	31	162	161	11	171	167	4	385
Nebraska.....	51	2,717	54	195	178	17	171	169	4	448
Kansas.....	74	3,142	90	301	286	35	271	252	19	709
<b>South Atlantic:</b>										
Delaware.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	11	1,277	12	117	115	2	116	115	1	183
District of Columbia.....	—	—	—	—	—	—	—	—	—	—
Virginia.....	8	1,595	8	125	122	3	133	132	1	129
West Virginia.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	5	743	2	49	49	—	60	60	—	54
South Carolina.....	7	393	8	39	39	—	43	43	—	28
Georgia.....	14	1,595	11	114	111	3	129	127	2	202
Florida.....	11	1,760	4	123	123	—	179	179	—	231
<b>East South Central:</b>										
Kentucky.....	19	2,125	19	186	178	10	181	185	6	289
Tennessee.....	4	405	4	32	32	—	27	27	—	59
Alabama.....	8	687	6	40	38	2	59	56	3	68
Mississippi.....	13	1,493	9	119	118	1	156	155	1	220
<b>West South Central:</b>										
Arkansas.....	7	296	5	26	26	—	23	25	—	83
Louisiana.....	9	1,484	1	184	184	—	156	156	—	137
Oklahoma.....	30	1,919	34	132	124	8	130	126	4	291
Texas.....	51	2,383	54	192	178	14	179	178	6	401
<b>Mountain:</b>										
Montana.....	30	2,610	23	194	178	16	235	228	7	460
Idaho.....	12	1,299	10	90	90	—	108	108	—	173
Wyoming.....	7	548	6	32	29	3	44	42	2	97
Colorado.....	12	735	9	53	52	1	59	59	(1)	102
New Mexico.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	5	406	3	32	30	2	48	47	1	56
Utah.....	4	378	6	29	28	1	30	30	(1)	54
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
<b>Pacific:</b>										
Washington.....	17	1,631	13	138	125	13	195	188	9	274
Oregon.....	11	1,752	11	108	108	2	144	143	1	216
California.....	23	2,784	24	248	244	4	420	418	2	559

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

## CENSUS OF BUSINESS

MOTOR-VEHICLE DEALERS (RETAIL-WHOLESALE)  
TABLE 2C.—ESTABLISHMENTS, SALES, PERSONNEL, AND PAY ROLL  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES* (average for year)			PAY ROLL* (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	928	\$428,922	512	22,794	22,433	361	\$34,714	\$34,505	\$209	\$31,849
GEOGRAPHIC DIVISIONS:										
New England	51	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic	132	68,689	68	3,307	3,246	61	5,395	5,354	41	4,619
East North Central	283	111,593	175	5,755	5,678	77	8,910	8,866	44	7,620
West North Central	135	43,620	90	2,568	2,518	50	3,523	3,497	26	3,695
South Atlantic	79	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
East South Central	38	20,903	14	1,194	1,178	16	1,671	1,659	12	1,282
West South Central	81	35,823	54	2,189	2,160	29	2,796	2,784	12	2,784
Mountain	48	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	61	62,187	41	2,987	2,920	67	5,288	5,246	42	4,744
New England:										
Maine	4	1,610	—	95	93	—	139	139	—	148
New Hampshire	3	735	1	44	44	—	55	55	—	51
Vermont	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	23	17,683	7	854	852	2	1,407	1,405	2	1,549
Rhode Island	3	3,652	—	209	207	2	326	325	1	304
Connecticut	15	6,659	1	335	335	—	550	550	—	589
Middle Atlantic:										
New York	62	37,956	26	1,652	1,601	51	3,191	3,156	35	2,978
New Jersey	18	9,697	9	411	409	2	728	726	(1)	553
Pennsylvania	52	19,046	33	1,044	1,036	8	1,478	1,472	6	1,410
East North Central:										
Ohio	83	29,221	50	1,763	1,737	28	2,547	2,535	12	2,178
Indiana	31	15,425	17	683	655	8	1,040	1,034	6	707
Illinois	87	34,813	55	1,691	1,672	19	2,686	2,652	14	2,142
Michigan	61	24,913	39	1,212	1,193	19	2,005	1,995	10	1,989
Wisconsin	21	9,221	14	426	421	5	652	650	2	607
West North Central:										
Minnesota	12	3,358	9	191	184	7	274	271	3	296
Iowa	26	8,972	24	503	493	10	694	697	7	773
Missouri	39	15,996	29	892	878	18	1,265	1,256	9	1,268
North Dakota	17	4,020	8	269	259	10	393	393	5	452
South Dakota	12	3,422	6	188	186	2	253	252	1	246
Nebraska	5	2,973	—	172	171	2	247	247	(1)	213
Kansas	22	4,979	14	353	349	4	427	426	1	459
South Atlantic:										
Delaware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	5	2,934	1	165	163	2	237	236	1	244
District of Columbia	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia	10	4,842	2	284	284	—	400	400	—	374
West Virginia	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina	20	5,950	10	400	392	6	462	457	5	417
South Carolina	6	2,101	3	103	103	—	147	147	—	54
Georgia	8	6,709	6	285	283	2	428	427	1	393
Florida	12	8,223	5	390	386	4	608	607	1	586
East South Central:										
Kentucky	10	5,084	5	342	341	1	447	446	1	349
Tennessee	15	9,658	2	495	491	14	781	770	11	576
Alabama	8	4,728	3	277	276	1	354	354	(1)	256
Mississippi	5	1,435	4	80	80	—	89	89	—	102
West South Central:										
Arkansas	7	2,110	4	140	131	9	179	175	4	136
Louisiana	13	6,743	7	423	422	1	550	549	1	449
Oklahoma	20	7,211	13	455	450	5	577	576	1	911
Texas	41	19,759	30	1,171	1,157	14	1,490	1,484	6	1,289
Mountain:										
Montana	6	1,683	1	88	85	3	140	137	3	126
Idaho	8	2,813	5	199	178	20	257	247	10	240
Wyoming	3	424	4	28	28	—	35	35	—	42
Colorado	18	5,781	11	327	322	5	524	521	3	528
New Mexico	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	7	3,193	2	183	183	—	253	253	—	286
Utah	4	2,645	—	152	146	6	269	268	3	161
Nevada	—	—	—	—	—	—	—	—	—	—
Pacific:										
Washington	24	17,199	6	805	803	2	1,553	1,551	2	1,327
Oregon	12	11,351	4	515	513	2	935	932	3	980
California	45	35,637	31	1,667	1,604	63	2,800	2,783	37	2,457

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

# RETAIL TRADE:1939

401

USED-CAR DEALERS  
TABLE 2C.—ESTABLISHMENTS, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
<b>UNITED STATES TOTAL</b>	6,980	\$195,790	6,808	12,981	11,540	1,441	\$14,177	\$13,474	\$703	\$25,985
<b>GEOGRAPHIC DIVISIONS:</b>										
New England:										
Maine	492	9,841	440	820	717	103	848	790	58	1,448
Middle Atlantic	1,071	32,905	994	2,020	1,855	187	2,422	2,328	94	5,047
East North Central	1,546	47,240	1,510	2,743	2,428	317	3,233	3,084	149	5,935
West North Central	788	17,185	818	1,199	1,026	173	1,127	1,051	76	2,388
South Atlantic	611	17,890	584	1,505	1,337	188	1,464	1,404	80	2,040
East South Central	174	4,351	178	396	365	31	549	534	15	551
West South Central	824	22,959	804	1,890	1,541	149	1,803	1,542	61	2,885
Mountain	275	4,346	278	395	345	50	553	522	25	778
Pacific	1,201	37,513	1,202	2,215	1,930	285	2,778	2,613	165	5,107
<b>New England:</b>										
Maine	61	987	58	100	85	15	100	94	6	185
New Hampshire	28	471	32	45	38	7	55	50	5	54
Vermont	15	124	18	16	13	3	15	11	2	28
Massachusetts	188	5,795	141	372	328	43	592	562	24	580
Rhode Island	85	1,829	80	108	90	18	111	100	11	246
Connecticut	187	2,457	181	181	162	19	197	187	10	357
<b>Middle Atlantic:</b>										
New York	585	21,504	515	1,188	1,077	81	1,518	1,488	52	2,884
New Jersey	208	5,883	180	429	398	41	504	482	22	1,052
Pennsylvania	282	5,418	299	433	398	45	400	390	20	1,111
<b>East North Central:</b>										
Ohio	446	12,425	430	744	660	84	784	742	42	1,645
Indiana	174	5,955	162	279	244	35	278	263	15	448
Illinois	354	10,284	319	687	604	83	677	643	34	1,554
Michigan	438	17,163	438	858	760	98	1,065	1,050	45	1,915
Wisconsin	164	5,413	161	197	168	29	199	186	13	420
<b>West North Central:</b>										
Minnesota	125	5,589	121	160	137	23	198	182	14	545
Iowa	112	2,301	116	211	180	31	185	172	13	353
Missouri	292	6,988	294	496	432	64	490	460	30	916
North Dakota	9	130	10	12	10	2	10	9	1	16
South Dakota	52	907	56	79	61	18	52	46	4	128
Nebraska	63	1,278	75	91	85	6	75	72	3	186
Kansas	137	1,974	148	180	125	27	119	108	11	288
<b>South Atlantic:</b>										
Delaware	16	254	15	20	18	2	19	19	(1)	27
Maryland	89	2,466	103	285	250	55	254	238	16	280
District of Columbia	18	819	14	50	47	3	81	79	2	64
Virginia	51	1,878	42	168	156	12	188	181	5	219
West Virginia	36	852	32	84	74	10	94	90	4	78
North Carolina	79	1,398	78	145	131	15	114	109	5	168
South Carolina	95	2,130	99	189	168	21	158	150	8	139
Georgia	98	1,682	85	179	151	28	151	119	12	201
Florida	135	6,211	116	384	362	22	427	419	8	864
<b>East South Central:</b>										
Kentucky	61	1,257	60	124	109	15	109	103	6	177
Tennessee	64	1,995	65	178	166	10	164	158	6	233
Alabama	42	748	45	72	66	6	55	52	3	102
Mississippi	7	335	8	24	24	—	21	21	—	19
<b>West South Central:</b>										
Arkansas	34	852	33	61	54	7	49	48	1	113
Louisiana	58	3,678	50	256	253	3	279	278	1	469
Oklahoma	212	5,445	209	239	198	41	203	184	19	468
Texas	520	14,984	532	1,134	1,036	98	1,072	1,032	40	1,815
<b>Mountain:</b>										
Montana	15	309	17	34	27	7	33	30	3	65
Idaho	18	294	16	9	7	2	8	6	2	45
Wyoming	18	148	19	5	3	2	4	3	1	28
Colorado	186	2,559	146	203	184	19	185	177	8	405
New Mexico	28	278	21	48	44	4	35	33	2	98
Arizona	53	298	30	49	39	10	39	34	5	58
Utah	25	495	25	41	35	6	45	39	4	72
Nevada	4	82	4	6	6	—	6	6	—	11
<b>Pacific:</b>										
Washington	155	2,817	187	148	115	31	160	145	15	418
Oregon	89	1,739	86	107	93	14	118	110	8	387
California	979	32,957	989	1,960	1,722	238	2,500	2,358	142	4,302

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
† Less than \$500.

## CENSUS OF BUSINESS

ACCESSORY, TIRE, BATTERY DEALERS  
TABLE 2C.—ESTABLISHMENTS, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES* (average for year)			PAY ROLL* (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL <sup>1</sup>	18,525	\$523,685	14,424	57,601	55,997	3,604	\$70,685	\$69,128	\$1,539	\$75,611
GEOGRAPHIC DIVISIONS:										
New England	1,145	59,559	726	4,087	3,800	287	5,392	5,241	141	5,793
Middle Atlantic	3,154	95,615	2,153	9,536	9,178	358	12,628	12,466	162	15,575
East North Central	3,927	106,493	2,998	11,864	11,129	735	15,515	14,994	521	14,817
West North Central	3,030	55,973	2,790	6,193	5,625	568	6,542	6,338	204	8,667
South Atlantic	1,565	58,296	1,034	6,951	6,571	380	8,105	7,954	151	7,589
East South Central	839	27,021	628	3,277	3,137	140	3,565	3,514	49	3,810
West South Central	2,181	62,446	1,729	7,392	7,001	391	7,961	7,819	142	9,025
Mountain	752	18,783	660	1,955	1,745	190	2,329	2,244	85	2,559
Pacific	1,984	61,927	1,721	6,455	5,825	608	8,955	8,570	285	8,036
New England:										
Maine	143	2,679	122	518	287	31	368	349	19	494
New Hampshire	78	2,087	50	217	199	18	270	257	13	329
Vermont	50	986	45	180	108	12	133	126	7	163
Massachusetts	515	19,798	307	1,972	1,855	137	2,698	2,625	73	2,809
Rhode Island	79	3,465	48	327	311	16	432	424	8	529
Connecticut	261	10,514	156	1,113	1,060	53	1,481	1,460	21	1,639
Middle Atlantic:										
New York	1,441	44,609	1,003	4,456	4,281	175	6,126	6,040	86	7,216
New Jersey	532	18,027	335	1,710	1,653	57	2,308	2,279	29	2,921
Pennsylvania	1,181	32,979	815	3,370	3,244	126	4,194	4,147	47	5,456
East North Central:										
Ohio	1,063	30,018	728	3,431	3,209	222	4,447	4,344	103	4,174
Indiana	659	17,451	493	2,016	1,893	123	2,412	2,366	46	2,309
Illinois	1,024	26,546	812	2,953	2,800	153	3,800	3,754	88	3,931
Michigan	727	23,152	573	2,478	2,356	142	3,453	3,361	72	2,988
Wisconsin	455	9,326	392	986	881	95	1,223	1,189	34	1,415
West North Central:										
Minnesota	455	8,951	401	914	855	59	1,146	1,124	22	1,584
Iowa	664	11,009	539	1,344	1,194	150	1,400	1,346	54	1,711
Missouri	693	14,070	590	1,656	1,524	132	1,766	1,722	44	2,159
North Dakota <sup>2</sup>	164	1,937	161	175	152	23	158	148	10	388
South Dakota	136	2,203	123	225	197	28	217	208	9	377
Nebraska	303	6,212	293	701	634	67	743	717	26	1,064
Kansas	635	9,581	583	1,178	1,069	109	1,112	1,073	39	1,584
South Atlantic:										
Delaware <sup>3</sup>	39	1,300	30	127	118	9	163	160	3	170
Maryland	185	6,697	120	813	757	56	962	942	20	999
District of Columbia	56	4,231	28	479	469	10	693	688	5	610
Virginia	194	7,724	108	808	772	36	1,001	984	17	1,002
West Virginia	144	3,858	88	461	425	36	551	514	17	558
North Carolina	265	9,970	174	1,145	1,078	67	1,279	1,258	21	1,205
South Carolina	166	4,570	117	544	523	21	575	565	10	543
Georgia	274	8,828	190	1,107	1,050	57	1,215	1,195	20	1,253
Florida	242	11,118	179	1,447	1,379	68	1,686	1,648	38	1,289
East South Central:										
Kentucky	245	7,056	193	780	742	38	860	845	15	1,039
Tennessee	236	10,021	180	1,232	1,185	47	1,371	1,354	17	1,225
Alabama	193	6,359	128	795	759	36	863	852	11	818
Mississippi <sup>4</sup>	165	3,605	127	470	451	19	469	463	8	532
West South Central:										
Arkansas <sup>5</sup>	184	4,198	161	466	433	33	441	432	9	769
Louisiana	173	6,529	121	784	761	23	843	834	9	830
Oklahoma	524	11,687	378	1,412	1,333	79	1,518	1,490	28	1,810
Texas	1,300	40,032	1,069	4,720	4,474	246	5,159	5,063	98	5,616
Mountain:										
Montana	77	2,271	74	199	186	33	272	257	15	379
Idaho	62	2,171	84	189	176	13	218	213	5	325
Wyoming	62	981	58	77	65	12	83	78	5	154
Colorado	273	5,921	241	717	647	70	808	778	32	750
New Mexico <sup>3</sup>	94	1,928	83	208	192	16	232	225	7	304
Arizona <sup>3</sup>	61	2,592	50	232	213	19	323	316	7	254
Utah	59	2,276	49	244	224	20	295	284	11	250
Nevada <sup>6</sup>	24	880	21	69	62	7	98	95	3	133
Pacific:										
Washington	255	8,242	208	917	831	86	1,327	1,282	45	1,010
Oregon	159	5,183	132	460	404	56	596	569	27	667
California	1,550	48,502	1,351	5,056	4,590	466	6,952	6,719	215	6,359

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

<sup>1</sup> The sums of the State figures differ from the United States totals because of including, to avoid disclosure, establishments other than "Accessory, tire, battery dealers" in certain State figures as indicated, but not in the United States totals.

<sup>2</sup> Includes one motorcycle dealer.

<sup>3</sup> Includes two motorcycle dealers.

<sup>4</sup> Includes one motorcycle dealer and one motorboat, yacht dealer.

<sup>5</sup> Includes one motorcycle dealer and one aircraft dealer.

# RETAIL TRADE: 1939

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MOTOR-VEHICLE DEALERS (NEW)  
TABLE 2 C.—ESTABLISHMENTS, SALES, PERSONNEL, PAY ROLL AND STOCKS  
FOR CITIES OF OVER 500,000 POPULATION

CITY	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
Baltimore, Maryland.....	68	\$50,108	46	1,964	1,953	11	\$2,815	\$2,809	\$6	\$1,987
Boston, Massachusetts.....	70	24,862	27	1,346	1,337	9	2,587	2,357	10	2,229
Buffalo, New York.....	82	22,117	30	1,263	1,246	17	2,005	1,990	13	1,861
Chicago, Illinois.....	297	111,358	130	6,101	6,051	50	10,179	10,133	46	8,115
Cleveland, Ohio.....	99	32,914	33	1,914	1,880	34	3,303	3,287	16	2,246
Detroit, Michigan.....	152	74,447	77	3,716	3,687	29	6,181	6,154	27	4,591
Los Angeles, California.....	201	75,587	153	4,649	4,619	30	7,598	7,585	13	6,042
Milwaukee, Wisconsin.....	76	28,997	29	1,498	1,485	13	2,447	2,441	6	2,396
New York, New York.....	366	151,958	79	6,419	6,311	108	11,321	11,236	85	10,253
Philadelphia, Pennsylvania.....	125	45,889	90	2,533	2,518	15	3,879	3,869	10	3,317
Pittsburgh, Pennsylvania.....	59	19,306	41	1,257	1,248	9	2,011	2,004	7	1,977
St. Louis, Missouri.....	92	35,314	29	2,099	2,081	18	3,290	3,275	15	2,697
San Francisco, California.....	58	24,359	45	1,273	1,213	60	2,374	2,341	33	2,423
Washington, D. C.....	68	40,478	28	2,372	2,347	25	3,945	3,928	17	2,892

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

ACCESSORY, TIRE, BATTERY DEALERS  
TABLE 2 C.—ESTABLISHMENTS, SALES, PERSONNEL, PAY ROLL AND STOCKS  
FOR CITIES OF OVER 500,000 POPULATION

CITY	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
Baltimore, Maryland.....	89	\$4,502	82	538	495	43	\$639	\$624	\$15	\$663
Boston, Massachusetts.....	88	5,307	58	505	484	21	784	765	19	553
Buffalo, New York.....	66	3,475	41	371	358	13	475	470	5	481
Chicago, Illinois.....	219	8,805	142	1,020	991	29	1,514	1,498	16	1,235
Cleveland, Ohio.....	106	5,013	55	566	539	27	839	820	19	548
Detroit, Michigan.....	152	9,022	84	932	901	31	1,474	1,454	20	1,002
Los Angeles, California.....	203	9,022	150	1,023	944	79	1,371	1,338	33	1,076
Milwaukee, Wisconsin.....	71	3,174	35	342	323	19	505	497	8	435
New York, New York.....	483	15,697	314	1,466	1,434	32	2,273	2,255	18	2,363
Philadelphia, Pennsylvania.....	146	4,812	116	446	440	6	631	629	2	615
Pittsburgh, Pennsylvania.....	81	3,478	35	378	367	9	555	550	5	550
St. Louis, Missouri.....	88	5,375	56	378	359	19	500	492	8	407
San Francisco, California.....	66	4,710	68	427	409	18	761	751	10	464
Washington, D. C.....	56	4,231	28	479	469	10	693	688	5	610

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

## CENSUS OF BUSINESS

## MOTORCYCLE DEALERS

TABLE 2C.—ESTABLISHMENTS SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS

DIVISION	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	513	\$9,819	504	895	815	80	\$1,023	\$982	\$41	\$2,032
New England.....	25	225	24	18	11	7	17	13	4	59
Middle Atlantic.....	90	1,546	82	129	122	7	174	169	5	445
East North Central.....	139	2,051	138	177	159	18	205	197	8	431
West North Central.....	49	519	50	51	42	9	52	48	4	151
South Atlantic.....	50	978	49	159	149	10	143	138	7	214
East South Central.....	17	368	14	33	32	1	32	32	(2)	71
West South Central.....	39	519	56	67	62	5	67	65	2	135
Mountain.....	18	302	19	32	26	6	26	24	2	68
Pacific.....	86	2,115	92	229	212	17	307	298	9	453

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 1 Less than \$500.

## AIRCRAFT DEALERS

TABLE 2C.—ESTABLISHMENTS, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS

DIVISION	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	51	\$2,358	22	273	255	18	\$275	\$366	\$9	\$497
New England.....	---	---	---	---	---	---	---	---	---	---
Middle Atlantic.....	12	645	7	37	38	1	54	53	1	78
East North Central.....	11	138	3	29	21	8	28	24	4	19
West North Central.....	3	223	2	14	14	---	17	17	---	16
South Atlantic.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
East South Central.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mountain.....	3	58	1	8	8	---	5	5	---	2
Pacific.....	18	1,137	8	159	151	8	243	242	4	355

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 x Withheld to avoid disclosure.

## MOTORBOAT, YACHT DEALERS

TABLE 2C.—ESTABLISHMENTS, SALES, PERSONNEL, PAY ROLL AND STOCKS  
BY GEOGRAPHIC DIVISIONS

DIVISION	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	454	\$9,990	411	848	730	116	\$1,119	\$1,032	\$87	\$1,739
New England.....	56	749	51	76	63	13	105	98	7	155
Middle Atlantic.....	106	2,282	94	154	123	31	213	185	28	376
East North Central.....	111	2,845	108	231	211	20	311	298	13	432
West North Central.....	34	619	30	53	46	7	61	58	3	105
South Atlantic.....	37	1,018	31	76	72	4	99	97	2	142
East South Central.....	10	151	10	15	12	3	10	10	(1)	34
West South Central.....	26	804	20	105	100	5	118	111	5	168
Mountain.....	5	41	5	3	3	---	3	3	---	8
Pacific.....	69	1,501	64	133	100	33	201	174	27	321

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 1 Less than \$500.

# COMMODITY SECTION 7

## FILLING STATIONS

Filling stations are primarily engaged in selling gasoline and lubricating oils, but they are becoming an important channel also for the distribution of tires and batteries. Places of business operating under the name "garage" but which derive the larger part of their receipts from gasoline and oil sales also are included. Excluded are automotive repair shops whose major portion of receipts is from repairs or other services; these are a part of the Service Census.

The number of filling stations that reported commodity analyses was 176,101 or 72.8 percent of the 241,858 filling stations. The \$2,082,246,000 sales of these 176,101 stations amounted to 73.8 percent of the \$2,822,495,000 sales of all filling stations.

Two commodity blocks, which are reproduced on pages 918 and 921 of the appendix, were used by filling stations for reporting their analyses of sales. These are block 5 of Form 20, and block 23 of Form 21. The data are presented in two sales-size groups; the figures

for stations with annual sales of \$20,000 or more being based upon reports received on Form 21, while the figures for stations with less than \$20,000 of annual sales come from Form 20. In the case of filling stations using Form 21, a break-down of "other sales" was available in a supplementary block (block 36, p. 922) and it is from this block that information was obtained on greasing, washing, and service receipts, and cabin or tourist room rental.

In addition to an analysis of the dollar volume of sales by commodities, data are presented on the number of gallons of gasoline and lubricating oil sold. It should be noted that these data are limited to filling stations only, and do not include the volume of gasoline and oil sold by other dealers such as automobile dealers, service garages, general stores, etc.

For full explanation of the method of presenting commodity data and description of the tables shown, see text beginning on page 1.

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## CENSUS OF BUSINESS

## FILLING STATIONS

TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES  
BY GEOGRAPHIC DIVISIONS AND STATES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

DIVISION AND STATE	ESTABLISHMENTS WITH ANNUAL SALES OF \$20,000 OR MORE										ESTABLISHMENTS WITH ANNUAL SALES OF LESS THAN \$20,000												
	All establish- ments		Total sales analyzed	Commodity sales as percent of total analyzed							All establish- ments		Total sales analyzed	Commodity sales as percent of total analyzed									
	Number	Sales		Gasoline	Oil, grease	Fuel oil, kerosene	Tires, batteries, radios, auto supplies	Greasing, washing, and service receipts	Cabin or tourist room rentals	Other sales	Number	Sales		Gasoline	Oil, grease	Fuel oil, kerosene	Tires, batteries, radios, auto supplies	Greasing, washing, and service receipts	Cabin or tourist room rentals	Meals and fountain or bar	Beer, wine (bottled or canned)	Other sales	
			(add 000)										Percent coverage										(add 000)
UNITED STATES TOTAL	55,574	\$1,309,869	71.4	\$355,002	75.3	7.0	1.3	9.3	5.0	2.1	206,284	\$1,512,626	75.8	\$1,147,244	76.6	6.8	.9	5.2	4.3	.5	.7	.5	4.5
NEW ENGLAND	2,543	93,702	64.4	60,369	72.6	7.2	4.8	9.2	4.6	1.6	11,614	92,320	70.8	65,151	77.6	7.0	1.4	5.2	4.8	.2	.4	.2	3.2
Maine	258	8,705	68.1	5,927	68.4	6.8	5.2	10.5	5.3	4.0	1,815	12,718	78.0	9,821	70.7	6.8	1.2	6.8	6.9	.2	.7	1.0	5.9
New Hampshire	189	5,847	64.4	3,788	70.3	6.9	5.1	11.7	4.1	1.9	1,060	7,211	72.0	5,192	74.6	6.2	1.0	5.8	7.0	.4	.5	.3	4.2
Vermont	120	3,955	77.4	3,058	68.4	7.5	4.3	14.1	5.5	2.4	845	5,555	80.5	4,371	75.8	6.4	.9	6.8	6.5	.5	.6	.5	4.2
Massachusetts	1,175	45,842	57.2	26,216	73.0	7.5	5.2	8.1	4.7	1.5	4,571	38,659	63.4	24,508	79.9	7.4	1.5	4.4	4.0	.2	.3	.1	2.2
Rhode Island	210	7,217	64.1	4,624	75.5	7.6	5.0	8.7	4.2	1.0	906	8,079	74.4	6,010	81.1	6.5	1.8	4.2	3.4	.2	.1	—	2.7
Connecticut	611	22,158	75.8	16,776	74.1	6.7	4.7	9.2	4.3	1.0	2,319	20,100	74.9	15,049	79.3	7.1	1.4	5.0	4.1	.2	.5	—	2.4
MIDDLE ATLANTIC	6,599	258,507	68.9	184,093	78.0	6.9	.9	8.5	6.3	1.6	29,864	227,280	74.3	168,812	77.9	6.6	.7	4.6	5.1	.4	.6	.1	4.0
New York	5,149	121,599	75.7	89,589	75.3	6.8	1.1	8.1	7.5	1.2	12,503	97,870	75.0	73,221	78.5	6.3	.8	4.4	5.9	.5	.5	—	3.0
New Jersey	1,174	41,905	62.8	26,323	79.2	7.0	.8	7.1	4.6	1.3	5,406	43,488	70.0	30,427	81.2	6.4	.7	4.2	4.5	.5	.4	—	2.3
Pennsylvania	2,076	74,805	64.4	48,201	75.8	7.1	.5	9.4	4.8	2.6	11,955	86,122	75.7	65,164	75.6	6.9	.6	5.1	4.6	.4	.8	.1	5.9
EAST NORTH CENTRAL	8,014	301,822	71.7	218,357	78.3	7.0	.9	7.8	4.1	1.9	42,018	328,628	77.4	254,357	78.4	6.9	.8	4.7	4.1	.4	.8	.2	3.7
Ohio	2,292	84,261	61.1	68,542	79.4	7.1	.6	7.6	3.1	2.2	10,508	85,967	80.3	67,590	77.1	7.0	1.3	4.5	3.3	.8	1.4	.3	4.5
Indiana	980	35,629	71.7	25,551	79.3	6.9	.7	7.8	3.0	1.2	7,272	55,297	82.8	44,148	79.0	6.3	.8	4.5	3.4	.2	.8	.1	4.9
Illinois	1,958	80,430	65.9	51,423	78.0	7.1	1.0	6.9	5.4	1.6	10,159	77,726	70.0	54,417	79.4	7.4	.7	4.5	4.5	.5	.7	.1	2.4
Michigan	1,836	67,572	67.7	45,747	78.0	7.2	.9	9.0	5.1	1.8	9,105	73,403	78.1	57,546	77.5	6.8	.8	4.7	5.5	.2	.3	.4	4.0
Wisconsin	968	35,980	74.5	25,294	78.8	6.7	1.4	7.6	4.0	1.5	4,974	40,245	77.2	31,058	80.2	6.7	.7	5.4	3.7	.2	.8	.2	2.5
WEST NORTH CENTRAL	5,672	155,297	68.4	91,187	75.2	7.4	5.6	9.1	3.9	1.2	32,342	224,725	78.7	176,939	75.9	7.2	1.6	6.6	3.8	.5	.9	.5	3.0
Minnesota	882	33,046	77.7	25,888	74.4	6.9	4.0	8.4	3.7	2.6	5,810	45,472	84.9	38,585	78.9	6.7	1.4	5.1	5.7	.8	.9	.4	2.3
Iowa	749	26,170	71.0	18,585	74.5	7.4	5.1	8.7	3.6	2.7	6,218	46,989	65.4	39,178	77.3	7.3	1.4	6.0	5.4	.5	.5	.4	3.2
Missouri	769	27,506	67.7	18,628	75.8	7.3	.7	8.0	5.5	1.2	8,730	54,592	76.8	41,696	75.0	7.0	.8	7.7	3.9	.5	1.5	.6	3.2
North Dakota	141	5,554	67.0	3,573	75.3	7.6	2.7	8.7	3.1	2.6	1,596	9,769	65.9	8,587	71.7	7.3	1.1	9.2	4.9	.9	.5	.5	3.9
South Dakota	132	7,020	66.8	4,686	71.2	7.4	5.1	9.4	2.5	3.1	1,848	13,153	62.7	10,871	75.6	6.9	2.5	6.7	4.3	.5	.7	1.1	3.7
Nebraska	466	18,170	63.0	11,451	66.8	8.2	9.0	9.7	2.6	2.5	3,095	22,529	75.6	16,878	74.2	7.9	5.0	5.6	3.0	.8	.7	.5	2.5
Kansas	485	16,051	53.4	8,576	70.0	8.5	2.1	13.2	4.1	2.0	5,243	55,541	65.0	21,146	73.5	8.2	1.1	7.8	4.2	.4	.6	.5	3.7
SOUTH ATLANTIC	5,907	145,754	65.7	95,755	74.7	7.0	.7	10.2	4.4	3.0	27,785	180,802	73.6	132,980	72.9	6.2	.8	3.9	3.0	.5	.8	1.8	10.2
Delaware	106	4,692	47.1	2,208	78.0	6.4	.7	7.1	4.5	5.0	554	3,696	60.9	2,982	74.9	6.7	1.2	4.5	4.0	.2	1.2	.3	8.0
Maryland	440	16,706	67.7	11,319	77.5	7.5	.8	8.4	3.9	2.4	1,615	15,735	65.3	9,665	73.8	7.8	.7	5.0	5.3	.2	1.5	.8	5.1
District of Columbia	313	16,164	66.6	11,063	77.4	6.9	1.0	6.9	5.7	2.1	1,182	1,999	50.8	1,016	79.7	7.9	1.1	5.8	4.0	—	—	—	1.5
Virginia	634	21,968	61.9	15,814	75.3	6.6	.3	10.4	4.6	1.5	4,449	27,639	75.6	20,537	68.0	5.6	.6	4.4	3.6	.6	1.1	5.8	12.3
West Virginia	529	11,573	61.4	7,107	78.9	8.2	.2	9.9	3.2	1.5	2,187	14,825	70.1	10,591	75.5	6.8	.4	5.6	2.9	.2	1.2	1.4	6.0
North Carolina	652	22,322	71.6	15,967	74.2	6.6	1.1	9.8	5.0	2.3	7,150	43,009	74.9	32,218	71.0	6.2	.9	2.4	2.4	.7	.7	1.8	14.9
South Carolina	298	9,960	70.3	7,001	72.1	8.3	1.3	12.5	2.8	1.2	2,929	17,631	76.3	13,445	72.8	6.7	.8	4.1	2.5	.2	.4	2.1	10.4
Georgia	546	18,951	71.2	13,497	75.0	7.3	.8	10.8	4.4	2.4	4,508	30,899	76.8	23,334	75.2	6.8	.8	4.0	2.9	.5	.6	1.0	8.4
Florida	619	25,397	59.6	15,939	71.5	6.2	.9	13.4	4.4	3.6	4,054	27,667	74.3	20,554	75.7	5.9	1.5	3.5	2.6	.5	.7	1.9	7.7
EAST SOUTH CENTRAL	2,595	56,610	73.2	41,465	78.1	6.9	.3	10.6	4.0	2.1	11,320	79,106	77.1	61,021	75.5	6.7	1.1	5.2	3.9	.4	.8	.7	5.9
Kentucky	580	15,701	68.7	9,411	77.5	7.3	.3	9.8	3.4	1.9	3,160	20,155	78.7	15,841	78.3	6.9	.5	5.5	4.3	.3	1.0	.7	4.3
Tennessee	565	20,838	76.7	15,978	76.2	6.4	.2	11.0	5.9	2.3	2,857	23,121	79.4	18,559	75.4	6.1	2.6	5.1	4.1	.4	.4	.8	5.1
Alabama	575	12,499	72.9	9,116	77.1	8.4	.2	8.7	5.8	2.3	5,875	21,750	72.1	15,669	74.3	6.6	.5	4.3	3.4	.7	.4	.7	9.1
Mississippi	275	9,574	72.7	6,962	73.0	8.2	.6	13.0	5.7	1.5	1,926	14,100	79.0	11,132	75.7	7.5	.8	6.2	3.6	—	.7	.5	5.2
WEST SOUTH CENTRAL	2,802	95,108	74.5	69,401	71.0	7.5	.6	12.5	5.9	2.5	25,000	160,927	77.5	124,754	75.3	7.7	.9	5.8	4.7	.5	.4	.4	4.5
Arkansas	521	8,515	69.2	5,888	69.6	6.5	.5	15.1	6.4	2.1	2,616	17,548	76.7	13,467	75.1	6.8	.5	5.1	4.4	.5	.5	1.2	6.1
Louisiana	565	15,927	71.7	9,990	69.9	7.4	.4	12.6	6.7	3.0	2,558	16,854	75.1	12,523	74.7	8.6	.5	4.9	6.3	.2	.6	.7	3.5
Oklahoma	404	14,181	61.8	8,764	68.8	7.9	.7	13.8	6.9	2.1	5,702	32,885	74.0	24,345	75.2	8.0	1.0	6.5	4.5	.4	.2	.3	3.9
Texas	1,614	58,487	79.2	44,759	71.9	7.6	.7	11.8	5.4	2.5	14,124	95,840	79.7	74,621	75.4	7.7	.9	6.0	4.6	.5	.4	.3	4.2
MOUNTAIN	1,804	68,723	74.0	49,345	72.8	6.6	1.4	10.5	5.5	3.1	8,901	66,475	78.2	51,959	75.7	6.6	.7	6.2	4.5	1.5	.5	.4	4.5
Montana	300	11,125	72.9	8,113	72.7	7.4	1.8	10.3	4.6	2.0	1,049	8,560	82.0	7,019	75.2	7.3	1.3	7.4	4.3	.7	.4	—	3.4
Idaho	208	7,422																					

**FILLING STATIONS**  
**TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES**  
**FOR CITIES OF OVER 500,000 POPULATION**

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY	ESTABLISHMENTS WITH ANNUAL SALES OF \$20,000 OR MORE										ESTABLISHMENTS WITH ANNUAL SALES OF LESS THAN \$20,000										
	All establishments		Total sales analyzed		Commodity sales as percent of total analyzed						All establishments		Total sales analyzed		Commodity sales as percent of total analyzed						
	Number	Sales	Percent coverage	Amount	Gasoline	Oil, grease	Fuel oil, kerosene	Tires, batteries, radios, auto supplies	Greasing, washing, and service receipts	Other sales	Number	Sales	Percent coverage	Amount	Gasoline	Oil, grease	Fuel oil, kerosene	Tires, batteries, radios, auto supplies	Greasing, washing, and service receipts	Cabin or tourist room rentals	Other sales
Baltimore, Md.....	248	\$9,403	87.0	\$8,501	80.4	7.5	.4	6.5	3.9	1.3	327	\$3,636	43.8	\$1,592	79.7	7.9	.5	4.1	7.2	—	.8
Boston, Mass.....	163	7,548	51.3	3,889	79.2	7.5	1.9	4.7	6.3	.4	368	3,562	47.3	1,666	87.4	6.9	.9	1.1	3.2	—	.5
Buffalo, N. Y.....	194	7,885	80.0	4,728	82.6	8.5	.8	5.6	4.0	.5	415	4,013	88.2	2,657	83.4	5.7	.4	4.4	5.4	.1	.6
Chicago, Ill.....	690	31,767	82.3	19,789	80.7	8.5	.5	5.2	6.4	.7	1,471	15,302	60.3	9,228	83.9	7.1	.4	2.6	5.7	—	.3
Cleveland, Ohio.....	252	8,916	79.8	7,112	84.0	8.5	.1	5.8	3.1	.5	864	8,432	72.8	6,135	88.5	5.8	.2	2.1	3.1	—	.3
Detroit, Mich.....	607	24,488	82.3	15,261	77.7	7.0	.1	8.6	6.2	.4	1,266	13,051	71.4	9,317	83.5	6.8	.2	3.3	5.5	—	.7
Los Angeles, Calif.....	883	54,530	80.4	27,758	77.9	6.8	.2	9.3	5.7	.3	2,127	22,954	70.5	16,133	83.6	6.5	.2	3.9	5.2	.1	.5
Milwaukee, Wis.....	218	7,798	83.4	6,503	81.6	6.6	.1	7.1	4.4	.2	441	5,207	77.2	4,022	83.2	6.8	.3	4.8	4.3	.1	.7
New York, N. Y.....	1,093	47,112	71.0	33,454	73.3	7.1	.1	7.7	11.4	.4	1,613	17,016	51.7	8,798	75.3	6.9	.3	3.3	12.2	1.6	.4
Philadelphia, Pa.....	222	7,918	43.0	3,406	76.1	7.7	—	8.0	7.8	.4	979	9,005	52.9	4,760	78.4	8.1	.2	4.4	7.0	1.1	.8
Pittsburgh, Pa.....	214	8,744	64.8	5,669	80.7	7.2	.1	6.6	5.1	.3	236	2,656	84.2	1,705	81.6	8.7	.2	4.2	4.8	.3	.2
St. Louis, Mo.....	240	9,334	67.5	6,302	78.7	7.2	.2	6.4	6.9	.6	880	8,487	80.1	6,805	82.4	7.0	.3	5.0	5.0	.1	.2
San Francisco, Calif.....	514	12,271	74.5	9,113	81.1	5.8	.5	7.2	5.2	.4	245	2,917	57.8	1,697	77.1	6.4	.4	5.5	10.1	—	.5
Washington, D. C.....	313	16,164	68.6	11,085	77.4	6.9	1.0	6.9	5.7	2.1	182	1,999	50.8	1,016	79.7	7.9	1.1	5.6	4.0	—	1.6

## CENSUS OF BUSINESS

## FILLING STATIONS

TABLE 18B.—REPORTED QUANTITIES OF GASOLINE AND LUBRICATING OIL  
BY GEOGRAPHIC DIVISIONS AND STATES

[The data presented in this table on gasoline and lubricating oil were reported by 176,101 stations which accounted for 73.8 percent of total sales of all establishments classified as filling stations. Data are not included for stations representing the remaining 26.2 percent of total sales for all filling stations, nor are data included for gasoline and oil sold by establishments engaged primarily in other kinds of business, such as automobile dealers, service garages, general stores, etc.]

DIVISION AND STATE	ALL ESTABLISHMENTS		ESTABLISHMENTS REPORTING GALLONS OF GASOLINE AND LUBRICATING OIL					
	Number	Sales (add 000)	Number	Total sales		Gasoline		Gallons of lubricating oil (add 000)
				Amount (add 000)	Per- cent cov- erage	Sales (add 000)	Gallons (add 000)	
<b>UNITED STATES TOTAL</b>	241,858	\$2,822,495	178,101	\$2,082,548	73.8	\$1,585,207	9,150,359	154,918
<b>GEOGRAPHIC DIVISIONS:</b>								
New England	14,157	186,022	9,600	125,520	67.5	94,582	583,523	8,981
Middle Atlantic	36,263	465,587	26,184	332,905	71.5	256,222	1,559,516	25,274
East North Central	50,052	630,450	37,282	470,714	74.7	368,756	2,227,554	35,732
West North Central	36,014	358,022	27,035	268,128	74.9	200,992	1,209,507	22,813
South Atlantic	31,692	326,356	21,844	228,735	70.1	168,594	894,586	15,840
East South Central	12,915	135,716	9,221	102,488	75.5	77,601	380,120	7,718
West South Central	27,802	254,035	20,205	194,155	78.4	145,187	870,229	15,496
Mountain	10,705	133,196	8,025	101,304	78.1	75,288	371,199	6,884
Pacific	22,478	333,131	16,707	258,403	77.6	198,405	1,054,325	17,195
<b>New England:</b>								
Maine	2,173	21,421	1,587	15,848	74.0	11,065	64,750	1,061
New Hampshire	1,229	13,058	828	8,960	68.6	6,521	35,083	590
Vermont	963	9,508	727	7,529	78.2	5,528	29,065	512
Massachusetts	5,740	84,501	3,483	50,724	60.0	38,727	248,592	3,815
Rhode Island	1,116	15,298	805	10,654	69.5	8,587	54,686	822
Connecticut	2,980	42,289	2,180	31,825	75.3	24,378	151,557	2,183
<b>Middle Atlantic:</b>								
New York	15,652	219,289	11,679	162,790	74.2	124,946	741,499	10,623
New Jersey	8,580	85,371	4,387	55,750	65.5	45,560	295,222	3,533
Pennsylvania	14,051	180,927	10,119	113,365	70.4	85,718	522,795	8,418
<b>East North Central:</b>								
Ohio	12,800	168,228	9,812	135,732	80.7	106,254	643,848	10,163
Indiana	8,252	88,918	6,605	69,699	78.4	55,155	312,053	5,500
Illinois	12,097	158,156	8,189	105,840	68.9	85,285	523,417	8,454
Michigan	10,941	140,975	8,150	103,085	73.1	79,202	500,721	7,535
Wisconsin	5,942	74,175	4,528	58,350	76.0	44,880	247,515	4,182
<b>West North Central:</b>								
Minnesota	6,692	78,518	5,493	64,273	81.9	49,547	271,655	4,824
Iowa	6,967	72,059	5,730	57,761	80.2	44,132	268,419	4,829
Missouri	9,499	82,088	6,718	60,524	73.7	45,545	298,787	5,047
North Dakota	1,539	15,093	1,251	11,960	78.2	8,704	44,774	949
South Dakota	2,030	20,173	1,658	15,557	77.1	11,358	60,337	1,288
Nebraska	3,561	40,499	2,621	28,329	69.9	20,172	119,015	2,971
Kansas	5,728	49,592	3,562	29,722	59.9	21,556	146,320	2,930
<b>South Atlantic:</b>								
Delaware	640	8,390	459	5,200	62.0	3,965	24,992	328
Maryland	2,255	30,444	1,456	20,012	65.7	15,191	93,872	1,697
District of Columbia	495	18,163	320	12,099	66.6	9,383	63,283	958
Virginia	5,063	49,625	3,502	33,951	68.4	23,804	123,941	2,105
West Virginia	2,516	26,398	1,639	17,498	68.3	12,308	70,374	1,284
North Carolina	7,782	65,351	5,459	48,205	73.8	34,718	170,932	2,929
South Carolina	3,214	27,561	2,258	20,448	74.1	14,858	74,245	1,613
Georgia	5,054	49,550	3,814	36,881	74.8	27,668	142,692	2,869
Florida	4,653	51,064	3,159	34,495	67.5	25,519	150,655	2,157
<b>East South Central:</b>								
Kentucky	3,540	33,856	2,589	25,252	74.6	19,595	102,411	1,971
Tennessee	3,422	45,967	2,562	34,355	78.1	26,021	120,405	2,551
Alabama	3,750	34,249	2,467	24,805	72.4	18,660	88,802	1,839
Mississippi	2,203	23,674	1,603	18,094	76.4	13,507	68,502	1,557
<b>West South Central:</b>								
Arkansas	3,057	26,061	2,171	19,355	74.3	14,208	74,148	1,566
Louisiana	2,721	30,781	1,930	22,513	72.5	16,183	82,452	1,852
Oklahoma	6,106	47,068	4,173	33,107	70.3	24,358	161,776	3,151
Texas	15,738	150,127	11,931	119,580	79.5	88,460	551,675	10,127
<b>Mountain:</b>								
Montana	1,349	19,685	1,088	15,132	76.9	11,180	50,425	1,066
Idaho	1,361	16,443	1,012	12,477	75.9	9,088	39,343	812
Wyoming	862	11,547	678	9,106	78.9	6,718	32,218	579
Colorado	3,109	35,106	2,296	25,928	73.9	19,700	107,288	1,837
New Mexico	1,292	12,546	847	8,907	71.0	6,481	33,910	696
Arizona	1,196	15,484	937	12,657	81.7	9,049	43,065	812
Utah	1,184	16,132	896	12,510	78.3	9,599	49,558	788
Nevada	352	6,253	273	4,789	76.6	3,453	15,392	256
<b>Pacific:</b>								
Washington	4,413	55,806	3,361	42,645	75.7	32,192	154,566	2,670
Oregon	2,847	34,642	2,043	28,094	75.3	19,351	91,196	1,843
California	15,218	242,183	11,303	189,664	78.5	146,662	806,563	12,877

# RETAIL TRADE: 1939

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## FILLING STATIONS

TABLE 18.—COMMODITY SALES, BY STATES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>ESTABLISHMENTS WITH ANNUAL SALES OF \$20,000 OR MORE</b>					
<b>UNITED STATES</b>					
All establishments.....	35,574				
Sales.....	\$1,309,869,000				
Commodity coverage.....	71.4 percent				
Total analyzed.....	28,571	\$935,002	\$935,002	100.0	
Gasoline.....	28,571	935,002	704,509	75.3	75.3
Oil, grease.....	28,571	935,002	65,038	7.0	7.0
Fuel oil, kerosene.....	8,238	269,817	12,033	4.5	1.5
Tires, batteries, radios, auto supplies.....	24,945	824,694	87,098	10.6	9.3
Greasing, washing, and service receipts.....	17,620	585,794	46,841	8.0	5.0
Cabin or tourist room rental.....	136	4,280	333	7.8	—
Other sales.....	(1)	(1)	19,350	(1)	2.1
<b>ALABAMA</b>					
All establishments.....	375				
Sales.....	\$12,498,000				
Commodity coverage.....	72.9 percent				
Total analyzed.....	298	9,116	9,116	100.0	
Gasoline.....	298	9,116	7,085	77.1	77.1
Oil, grease.....	298	9,116	598	6.4	6.4
Fuel oil, kerosene.....	59	1,054	18	1.7	.2
Tires, batteries, radios, auto supplies.....	229	7,450	795	10.7	8.7
Greasing, washing, and service receipts.....	173	5,579	461	8.6	5.5
Cabin or tourist room rental.....	—	—	—	—	—
Other sales.....	(1)	(1)	211	(1)	2.3
<b>ARIZONA</b>					
All establishments.....	219				
Sales.....	\$8,068,000				
Commodity coverage.....	81.5 percent				
Total analyzed.....	196	6,573	6,573	100.0	
Gasoline.....	196	6,573	4,563	69.4	69.4
Oil, grease.....	196	6,573	401	6.1	6.1
Fuel oil, kerosene.....	82	2,790	64	2.3	1.0
Tires, batteries, radios, auto supplies.....	190	6,897	909	14.2	13.8
Greasing, washing, and service receipts.....	166	5,460	444	8.1	6.9
Cabin or tourist room rental.....	7	241	40	16.6	.6
Other sales.....	(1)	(1)	152	(1)	2.3
<b>ARKANSAS</b>					
All establishments.....	221				
Sales.....	\$3,513,000				
Commodity coverage.....	69.2 percent				
Total analyzed.....	189	5,888	5,888	100.0	
Gasoline.....	189	5,888	4,097	69.6	69.6
Oil, grease.....	189	5,888	365	6.5	6.5
Fuel oil, kerosene.....	14	527	16	4.9	.5
Tires, batteries, radios, auto supplies.....	149	5,172	898	17.2	15.1
Greasing, washing, and service receipts.....	114	4,016	375	9.3	6.4
Cabin or tourist room rental.....	—	—	—	—	—
Other sales.....	(1)	(1)	127	(1)	2.1
<b>CALIFORNIA</b>					
All establishments.....	3,750				
Sales.....	\$136,095,000				
Commodity coverage.....	85.4 percent				
Total analyzed.....	3,536	115,520	115,520	100.0	
Gasoline.....	3,536	115,520	86,921	76.6	76.6
Oil, grease.....	3,536	115,520	7,239	6.4	6.4
Fuel oil, kerosene.....	1,367	45,721	416	1.0	.4
Tires, batteries, radios, auto supplies.....	3,596	108,781	11,257	10.3	9.9
Greasing, washing, and service receipts.....	2,962	93,987	6,486	6.9	5.7
Cabin or tourist room rental.....	—	—	—	—	—
Other sales.....	(1)	(1)	1,201	(1)	1.0
<b>ESTABLISHMENTS WITH ANNUAL SALES OF LESS THAN \$20,000</b>					
<b>UNITED STATES</b>					
All establishments.....	206,284				
Sales.....	\$1,512,626,000				
Commodity coverage.....	75.8 percent				
Total analyzed.....	147,530	\$1,147,244	\$1,147,244	100.0	
Gasoline.....	147,530	1,147,244	878,698	76.6	76.6
Oil, grease.....	147,530	1,147,244	77,962	6.8	6.8
Fuel oil, kerosene.....	58,518	475,542	10,897	2.2	.9
Tires, batteries, radios, auto supplies.....	82,245	772,208	59,835	7.7	5.2
Greasing, washing, and service receipts.....	74,059	698,670	49,180	7.0	4.3
Cabin or tourist room rental.....	5,726	38,896	5,583	14.4	.5
Meals and fountain or bar.....	8,435	57,050	7,838	13.7	.7
Beer, wine (bottled or canned).....	6,237	43,488	5,969	13.8	.5
Other sales.....	89,278	500,462	51,684	10.3	4.5
<b>ALABAMA</b>					
All establishments.....	3,375				
Sales.....	\$21,750,000				
Commodity coverage.....	72.1 percent				
Total analyzed.....	2,169	15,689	15,689	100.0	
Gasoline.....	2,169	15,689	11,655	74.3	74.3
Oil, grease.....	2,169	15,689	1,035	6.6	6.6
Fuel oil, kerosene.....	667	4,842	74	1.5	.5
Tires, batteries, radios, auto supplies.....	804	8,059	874	8.4	4.3
Greasing, washing, and service receipts.....	873	8,582	532	6.2	3.4
Cabin or tourist room rental.....	33	255	113	44.3	.7
Meals and fountain or bar.....	91	823	60	9.6	.4
Beer, wine (bottled or canned).....	97	707	112	15.8	.7
Other sales.....	1,475	10,446	1,434	13.7	9.1
<b>ARIZONA</b>					
All establishments.....	977				
Sales.....	\$7,416,000				
Commodity coverage.....	82.0 percent				
Total analyzed.....	741	6,084	6,084	100.0	
Gasoline.....	741	6,084	4,486	73.7	73.7
Oil, grease.....	741	6,084	588	6.3	6.3
Fuel oil, kerosene.....	241	2,235	49	2.2	.8
Tires, batteries, radios, auto supplies.....	471	4,512	371	8.2	6.1
Greasing, washing, and service receipts.....	392	3,892	295	7.6	4.9
Cabin or tourist room rental.....	119	955	173	18.1	2.8
Meals and fountain or bar.....	75	486	70	14.4	1.2
Beer, wine (bottled or canned).....	47	323	35	10.8	.6
Other sales.....	301	2,265	219	9.7	3.6
<b>ARKANSAS</b>					
All establishments.....	2,816				
Sales.....	\$17,549,000				
Commodity coverage.....	76.7 percent				
Total analyzed.....	1,982	13,487	13,487	100.0	
Gasoline.....	1,982	13,487	10,111	75.1	75.1
Oil, grease.....	1,982	13,487	893	6.6	6.6
Fuel oil, kerosene.....	545	3,487	70	2.0	.5
Tires, batteries, radios, auto supplies.....	1,041	8,616	695	8.0	5.1
Greasing, washing, and service receipts.....	1,044	8,466	590	7.0	4.4
Cabin or tourist room rental.....	98	848	89	10.7	.5
Meals and fountain or bar.....	109	741	70	9.4	.5
Beer, wine (bottled or canned).....	154	1,014	165	16.3	1.2
Other sales.....	1,029	6,590	824	12.5	6.1
<b>CALIFORNIA</b>					
All establishments.....	11,468				
Sales.....	\$106,088,000				
Commodity coverage.....	71.7 percent				
Total analyzed.....	7,767	76,042	76,042	100.0	
Gasoline.....	7,767	76,042	59,941	78.8	78.8
Oil, grease.....	7,767	76,042	4,740	6.2	6.2
Fuel oil, kerosene.....	2,820	31,009	258	.8	.4
Tires, batteries, radios, auto supplies.....	5,454	59,252	4,115	6.9	5.4
Greasing, washing, and service receipts.....	4,986	54,542	3,892	7.2	5.1
Cabin or tourist room rental.....	383	2,801	505	18.0	.7
Meals and fountain or bar.....	468	5,469	541	15.6	.7
Beer, wine (bottled or canned).....	373	2,744	332	12.1	.4
Other sales.....	2,326	21,039	1,724	8.2	2.5

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

## CENSUS OF BUSINESS

 FILLING STATIONS  
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B	STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
ESTABLISHMENTS WITH ANNUAL SALES OF \$20,000 OR MORE						ESTABLISHMENTS WITH ANNUAL SALES OF LESS THAN \$20,000					
COLORADO						COLORADO					
All establishments..... 398						All establishments..... 2,711					
Sales..... \$15,551,000						Sales..... \$19,565,000					
Commodity coverage..... 69.0 percent						Commodity coverage..... 77.7 percent					
Total analyzed.....	325	\$10,782	\$10,782		100.0	Total analyzed.....	1,971	\$15,194	\$15,194		100.0
Gasoline.....	325	10,782	7,958	73.9	75.9	Gasoline.....	1,971	15,194	11,764	77.4	77.4
Oil, grease.....	325	10,782	684	6.4	6.4	Oil, grease.....	1,971	15,194	1,017	6.7	6.7
Fuel oil, kerosene.....	108	5,994	181	4.5	1.7	Fuel oil, kerosene.....	868	7,495	105	1.4	.7
Tires, batteries, radios, auto supplies.....	289	9,878	1,000	10.5	9.5	Tires, batteries, radios, auto supplies.....	1,247	11,187	877	7.9	5.8
Greasing, washing, and service receipts.....	244	8,185	592	7.2	5.5	Greasing, washing, and service receipts.....	1,195	10,925	685	6.5	4.5
Cabin or tourist room rental.....	5	181	5	2.8	.1	Cabin or tourist room rental.....	151	959	107	11.2	.7
Other sales.....	(1)	(1)	354	(1)	5.1	Meals and fountain or bar.....	58	328	25	7.7	.2
						Beer, wine (bottled or canned).....	16	121	20	16.5	.1
						Other sales.....	844	6,552	594	9.4	5.9
CONNECTICUT						CONNECTICUT					
All establishments..... 611						All establishments..... 2,519					
Sales..... \$22,158,000						Sales..... \$20,100,000					
Commodity coverage..... 75.8 percent						Commodity coverage..... 74.9 percent					
Total analyzed.....	494	16,776	16,776		100.0	Total analyzed.....	1,686	15,049	15,049		100.0
Gasoline.....	494	16,776	12,458	74.1	74.1	Gasoline.....	1,686	15,049	11,938	79.5	79.5
Oil, grease.....	494	16,776	1,124	6.7	6.7	Oil, grease.....	1,686	15,049	1,087	7.1	7.1
Fuel oil, kerosene.....	158	5,770	787	13.6	4.7	Fuel oil, kerosene.....	599	4,098	211	5.2	1.4
Tires, batteries, radios, auto supplies.....	434	14,731	1,549	10.5	9.2	Tires, batteries, radios, auto supplies.....	950	10,210	748	7.5	5.0
Greasing, washing, and service receipts.....	244	8,727	721	8.3	4.5	Greasing, washing, and service receipts.....	791	8,881	619	7.1	4.1
Cabin or tourist room rental.....						Cabin or tourist room rental.....	33	229	51	13.5	.2
Other sales.....	(1)	(1)	157	(1)	1.0	Meals and fountain or bar.....	58	418	89	18.5	.5
						Other sales.....	486	5,984	568	9.5	2.4
DELAWARE						DELAWARE					
All establishments..... 106						All establishments..... 534					
Sales..... \$4,692,000						Sales..... \$5,898,000					
Commodity coverage..... 47.1 percent						Commodity coverage..... 80.9 percent					
Total analyzed.....	89	2,208	2,208		100.0	Total analyzed.....	390	2,992	2,992		100.0
Gasoline.....	89	2,208	1,725	78.0	78.0	Gasoline.....	390	2,992	2,242	74.9	74.9
Oil, grease.....	89	2,208	142	6.4	6.4	Oil, grease.....	390	2,992	171	5.7	5.7
Fuel oil, kerosene.....	14	471	14	3.0	.7	Fuel oil, kerosene.....	179	1,448	36	2.5	1.2
Tires, batteries, radios, auto supplies.....	59	1,926	157	8.2	7.1	Tires, batteries, radios, auto supplies.....	184	1,877	133	7.1	4.5
Greasing, washing, and service receipts.....	38	1,153	106	9.4	4.8	Greasing, washing, and service receipts.....	186	1,641	120	7.5	4.0
Cabin or tourist room rental.....						Cabin or tourist room rental.....	11	89	5	7.2	.2
Other sales.....	(1)	(1)	88	(1)	5.0	Meals and fountain or bar.....	31	510	58	11.6	1.2
						Beer, wine (bottled or canned).....	4	37	10	27.0	.5
						Other sales.....	272	1,977	239	12.1	8.0
DISTRICT OF COLUMBIA						DISTRICT OF COLUMBIA					
All establishments..... 313						All establishments..... 182					
Sales..... \$16,164,000						Sales..... \$1,999,000					
Commodity coverage..... 88.6 percent						Commodity coverage..... 50.8 percent					
Total analyzed.....	229	11,083	11,083		100.0	Total analyzed.....	91	1,016	1,016		100.0
Gasoline.....	229	11,083	8,575	77.4	77.4	Gasoline.....	91	1,016	810	79.7	79.7
Oil, grease.....	229	11,083	768	6.9	6.9	Oil, grease.....	91	1,016	80	7.9	7.9
Fuel oil, kerosene.....	29	1,168	115	9.8	1.0	Fuel oil, kerosene.....	34	897	11	2.8	1.1
Tires, batteries, radios, auto supplies.....	201	9,614	765	8.0	8.9	Tires, batteries, radios, auto supplies.....	72	848	59	7.0	5.8
Greasing, washing, and service receipts.....	143	8,145	632	10.3	5.7	Greasing, washing, and service receipts.....	89	789	41	5.2	4.0
Other sales.....	(1)	(1)	230	(1)	2.1	Other sales.....	19	218	15	6.9	1.5
FLORIDA						FLORIDA					
All establishments..... 619						All establishments..... 4,034					
Sales..... \$25,597,000						Sales..... \$27,887,000					
Commodity coverage..... 59.6 percent						Commodity coverage..... 74.5 percent					
Total analyzed.....	412	13,939	13,939		100.0	Total analyzed.....	2,747	20,554	20,554		100.0
Gasoline.....	412	13,939	9,965	71.5	71.5	Gasoline.....	2,747	20,554	15,556	75.7	75.7
Oil, grease.....	412	13,939	862	6.2	6.2	Oil, grease.....	2,747	20,554	1,204	5.9	5.9
Fuel oil, kerosene.....	212	8,575	126	1.9	.9	Fuel oil, kerosene.....	1,586	12,720	276	2.2	1.3
Tires, batteries, radios, auto supplies.....	326	11,750	1,877	16.0	13.4	Tires, batteries, radios, auto supplies.....	977	10,062	714	7.1	5.5
Greasing, washing, and service receipts.....	240	8,940	607	6.8	4.4	Greasing, washing, and service receipts.....	1,005	9,845	581	5.9	2.8
Cabin or tourist room rental.....						Cabin or tourist room rental.....	104	871	98	14.8	.5
Other sales.....	(1)	(1)	504	(1)	5.6	Meals and fountain or bar.....	207	1,461	156	10.7	.7
						Beer, wine (bottled or canned).....	408	2,788	384	13.8	1.9
						Other sales.....	1,777	12,857	1,585	12.3	7.7

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

# RETAIL TRADE:1939

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## FILLING STATIONS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B	STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
<b>ESTABLISHMENTS WITH ANNUAL SALES OF \$20,000 OR MORE</b>						<b>ESTABLISHMENTS WITH ANNUAL SALES OF LESS THAN \$20,000</b>					
<b>GEORGIA</b>						<b>GEORGIA</b>					
All establishments..... 548						All establishments..... 4,508					
Sales..... \$18,951,000						Sales..... \$30,590,000					
Commodity coverage..... 71.2 percent						Commodity coverage..... 76.8 percent					
Total analyzed.....	420	\$15,497	\$15,497		100.0	Total analyzed.....	5,194	\$23,354	\$23,354		100.0
Gasoline.....	420	15,497	10,124	75.0	75.0	Gasoline.....	5,194	23,354	17,544	75.2	75.2
Oil, grease.....	420	15,497	981	7.5	7.5	Oil, grease.....	5,194	23,354	1,585	6.8	6.8
Fuel oil, kerosene.....	56	1,644	45	2.7	.5	Fuel oil, kerosene.....	1,154	7,704	139	1.8	.8
Tires, batteries, radios, auto supplies.....	325	10,741	1,431	13.3	10.6	Tires, batteries, radios, auto supplies.....	1,188	11,691	957	8.0	4.0
Greasing, washing, and service receipts.....	205	7,048	588	8.3	4.4	Greasing, washing, and service receipts.....	1,278	15,034	675	5.2	2.9
Cabin or tourist room rental.....						Cabin or tourist room rental.....	100	603	120	19.9	.5
Other sales.....	(1)	(1)	328	(1)	2.4	Meals and fountain or bar.....	210	1,353	147	10.9	.8
						Beer, wine (bottled or canned).....	510	1,831	235	12.8	1.0
						Other sales.....	2,277	15,690	1,954	12.5	8.4
<b>IDAH0</b>						<b>IDAH0</b>					
All establishments..... 208						All establishments..... 1,155					
Sales..... \$7,422,000						Sales..... \$9,021,000					
Commodity coverage..... 75.9 percent						Commodity coverage..... 75.8 percent					
Total analyzed.....	188	5,637	5,637		100.0	Total analyzed.....	844	6,840	6,840		100.0
Gasoline.....	188	5,637	5,994	70.9	70.9	Gasoline.....	844	6,840	5,084	74.5	74.5
Oil, grease.....	188	5,637	374	6.6	6.6	Oil, grease.....	844	6,840	408	6.0	6.0
Fuel oil, kerosene.....	84	2,446	117	4.8	2.1	Fuel oil, kerosene.....	309	2,875	30	1.0	.4
Tires, batteries, radios, auto supplies.....	156	5,147	587	11.4	10.4	Tires, batteries, radios, auto supplies.....	572	5,393	435	8.1	6.5
Greasing, washing, and service receipts.....	114	3,835	320	8.3	5.7	Greasing, washing, and service receipts.....	483	4,629	274	5.9	4.0
Cabin or tourist room rental.....	8	235	8	3.4	.1	Cabin or tourist room rental.....	118	900	89	7.7	1.0
Other sales.....	(1)	(1)	257	(1)	4.2	Meals and fountain or bar.....	49	534	32	9.6	.5
						Beer, wine (bottled or canned).....	76	481	60	12.5	.9
						Other sales.....	440	5,420	458	12.9	6.4
<b>ILLINOIS</b>						<b>ILLINOIS</b>					
All establishments..... 1,938						All establishments..... 10,159					
Sales..... \$80,450,000						Sales..... \$77,726,000					
Commodity coverage..... 65.9 percent						Commodity coverage..... 70.0 percent					
Total analyzed.....	1,414	51,423	51,423		100.0	Total analyzed.....	6,775	54,417	54,417		100.0
Gasoline.....	1,414	51,423	40,100	78.0	78.0	Gasoline.....	6,775	54,417	43,185	79.4	79.4
Oil, grease.....	1,414	51,423	3,835	7.1	7.1	Oil, grease.....	6,775	54,417	4,038	7.4	7.4
Fuel oil, kerosene.....	340	11,795	491	4.2	1.0	Fuel oil, kerosene.....	2,416	21,251	378	1.8	.7
Tires, batteries, radios, auto supplies.....	1,109	41,568	3,580	8.7	6.9	Tires, batteries, radios, auto supplies.....	3,888	35,553	2,462	6.9	4.5
Greasing, washing, and service receipts.....	841	32,489	2,789	8.5	5.4	Greasing, washing, and service receipts.....	5,479	35,835	2,437	7.2	4.5
Cabin or tourist room rental.....						Cabin or tourist room rental.....	158	997	210	21.1	.3
Other sales.....	(1)	(1)	850	(1)	1.6	Meals and fountain or bar.....	549	2,298	580	15.7	.7
						Beer, wine (bottled or canned).....	40	320	37	11.6	.1
						Other sales.....	2,372	17,628	1,310	7.4	2.4
<b>INDIANA</b>						<b>INDIANA</b>					
All establishments..... 980						All establishments..... 7,272					
Sales..... \$55,629,000						Sales..... \$55,287,000					
Commodity coverage..... 71.7 percent						Commodity coverage..... 82.8 percent					
Total analyzed.....	834	25,551	25,551		100.0	Total analyzed.....	5,771	44,148	44,148		100.0
Gasoline.....	834	25,551	20,260	79.3	79.3	Gasoline.....	5,771	44,148	34,895	79.0	79.0
Oil, grease.....	834	25,551	1,765	6.9	6.9	Oil, grease.....	5,771	44,148	2,777	6.3	6.3
Fuel oil, kerosene.....	185	5,204	181	3.5	.7	Fuel oil, kerosene.....	2,335	19,350	355	1.7	.8
Tires, batteries, radios, auto supplies.....	666	20,318	1,995	9.8	7.8	Tires, batteries, radios, auto supplies.....	2,828	27,118	1,976	7.3	4.5
Greasing, washing, and service receipts.....	346	10,285	760	7.4	3.0	Greasing, washing, and service receipts.....	2,397	22,594	1,509	6.7	3.4
Cabin or tourist room rental.....	8	247	13	5.3	.1	Cabin or tourist room rental.....	191	1,327	88	6.8	.2
Other sales.....	(1)	(1)	577	(1)	2.2	Meals and fountain or bar.....	407	2,622	546	15.2	.8
						Beer, wine (bottled or canned).....	20	223	37	16.6	.1
						Other sales.....	3,171	23,791	2,195	9.2	4.9
<b>IOWA</b>						<b>IOWA</b>					
All establishments..... 749						All establishments..... 6,218					
Sales..... \$28,170,000						Sales..... \$45,889,000					
Commodity coverage..... 71.0 percent						Commodity coverage..... 85.4 percent					
Total analyzed.....	622	18,585	18,585		100.0	Total analyzed.....	5,108	39,178	39,178		100.0
Gasoline.....	622	18,585	15,855	74.5	74.5	Gasoline.....	5,108	39,178	30,277	77.3	77.3
Oil, grease.....	622	18,585	1,578	7.4	7.4	Oil, grease.....	5,108	39,178	2,868	7.3	7.3
Fuel oil, kerosene.....	245	7,597	595	7.7	3.1	Fuel oil, kerosene.....	2,737	22,289	562	2.5	1.4
Tires, batteries, radios, auto supplies.....	507	15,710	1,610	10.2	8.7	Tires, batteries, radios, auto supplies.....	3,250	28,995	2,381	8.2	6.0
Greasing, washing, and service receipts.....	305	9,544	661	6.9	3.6	Greasing, washing, and service receipts.....	2,737	24,181	1,328	5.5	3.4
Cabin or tourist room rental.....						Cabin or tourist room rental.....	187	1,150	202	17.6	.5
Other sales.....	(1)	(1)	498	(1)	2.7	Meals and fountain or bar.....	232	1,646	188	10.2	.5
						Beer, wine (bottled or canned).....	61	874	155	17.7	.4
						Other sales.....	2,326	17,599	1,237	7.1	3.2

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.  
Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.  
Data not available.

## CENSUS OF BUSINESS

## FILLING STATIONS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B	STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B
	Number	Sales of such establishments	Amount reported	Percent column A			Number	Sales of such establishments	Amount reported	Percent column A	
ESTABLISHMENTS WITH ANNUAL SALES OF \$20,000 OR MORE						ESTABLISHMENTS WITH ANNUAL SALES OF LESS THAN \$20,000					
KANSAS						KANSAS					
All establishments..... 483						All establishments..... 5,243					
Sales..... \$16,051,000						Sales..... \$53,541,000					
Commodity coverage..... 53.4 percent						Commodity coverage..... 63.0 percent					
Total analyzed.....	341	\$8,576	\$8,576		100.0	Total analyzed.....	3,221	\$21,146	\$21,146		100.0
Gasoline.....	341	8,576	6,003	70.0	70.0	Gasoline.....	3,221	21,146	15,533	73.5	73.5
Oil, grease.....	341	8,576	732	8.5	8.5	Oil, grease.....	3,221	21,146	1,730	8.2	8.2
Fuel oil, kerosene.....	110	3,392	184	5.4	2.1	Fuel oil, kerosene.....	1,535	10,504	230	2.2	1.1
Tires, batteries, radios, auto supplies.....	268	7,447	1,128	15.1	15.2	Tires, batteries, radios, auto supplies.....	2,202	16,379	1,659	10.1	7.8
Greasing, washing, and service receipts.....	196	4,071	353	7.6	4.1	Greasing, washing, and service receipts.....	2,025	15,322	886	5.8	4.2
Cabin or tourist room rental.....	3	108	6	5.7	.1	Cabin or tourist room rental.....	155	912	83	9.1	.4
Other sales.....	(1)	(1)	170	(1)	2.0	Meals and fountain or bar.....	168	948	124	13.1	.6
						Beer, wine (bottled or canned).....	101	844	115	17.9	.5
						Other sales.....	1,450	9,745	786	8.1	3.7
KENTUCKY						KENTUCKY					
All establishments..... 380						All establishments..... 3,180					
Sales..... \$13,701,000						Sales..... \$20,135,000					
Commodity coverage..... 66.7 percent						Commodity coverage..... 78.7 percent					
Total analyzed.....	290	9,411	9,411		100.0	Total analyzed.....	2,299	15,841	15,841		100.0
Gasoline.....	290	9,411	7,278	77.3	77.3	Gasoline.....	2,299	15,841	12,115	76.5	76.5
Oil, grease.....	290	9,411	686	7.3	7.3	Oil, grease.....	2,299	15,841	1,100	6.9	6.9
Fuel oil, kerosene.....	34	949	28	3.0	.3	Fuel oil, kerosene.....	627	4,495	85	1.9	.5
Tires, batteries, radios, auto supplies.....	249	8,300	923	11.1	9.8	Tires, batteries, radios, auto supplies.....	1,194	10,210	875	8.6	5.5
Greasing, washing, and service receipts.....	135	4,704	314	6.7	5.4	Greasing, washing, and service receipts.....	1,051	8,985	687	7.6	4.3
Cabin or tourist room rental.....	---	---	---	---	---	Cabin or tourist room rental.....	88	612	49	8.0	.3
Other sales.....	(1)	(1)	182	(1)	1.9	Meals and fountain or bar.....	212	1,424	151	10.6	1.0
						Beer, wine (bottled or canned).....	122	854	106	12.4	.7
						Other sales.....	1,032	6,627	673	10.2	4.5
LOUISIANA						LOUISIANA					
All establishments..... 363						All establishments..... 2,358					
Sales..... \$13,927,000						Sales..... \$16,854,000					
Commodity coverage..... 71.7 percent						Commodity coverage..... 73.1 percent					
Total analyzed.....	289	9,990	9,990		100.0	Total analyzed.....	1,641	12,323	12,323		100.0
Gasoline.....	289	9,990	6,980	69.9	69.9	Gasoline.....	1,641	12,323	9,203	74.7	74.7
Oil, grease.....	289	9,990	736	7.4	7.4	Oil, grease.....	1,641	12,323	1,087	8.8	8.6
Fuel oil, kerosene.....	61	1,828	46	2.5	.4	Fuel oil, kerosene.....	374	2,941	66	2.2	.5
Tires, batteries, radios, auto supplies.....	241	8,994	1,256	14.0	12.6	Tires, batteries, radios, auto supplies.....	803	7,497	598	8.0	4.9
Greasing, washing, and service receipts.....	171	6,687	676	10.1	6.7	Greasing, washing, and service receipts.....	921	8,481	782	9.2	6.3
Cabin or tourist room rental.....	---	---	---	---	---	Cabin or tourist room rental.....	25	178	25	14.0	.2
Other sales.....	(1)	(1)	296	(1)	3.0	Meals and fountain or bar.....	63	521	76	14.8	.6
						Beer, wine (bottled or canned).....	81	583	66	15.3	.7
						Other sales.....	516	3,713	430	11.6	3.5
MAINE						MAINE					
All establishments..... 258						All establishments..... 1,915					
Sales..... \$8,705,000						Sales..... \$12,716,000					
Commodity coverage..... 68.1 percent						Commodity coverage..... 78.0 percent					
Total analyzed.....	195	5,927	5,927		100.0	Total analyzed.....	1,392	9,921	9,921		100.0
Gasoline.....	195	5,927	4,053	68.4	68.4	Gasoline.....	1,392	9,921	7,010	70.7	70.7
Oil, grease.....	195	5,927	402	6.8	6.8	Oil, grease.....	1,392	9,921	659	6.6	6.6
Fuel oil, kerosene.....	95	2,898	305	10.6	5.2	Fuel oil, kerosene.....	334	2,940	120	4.1	1.2
Tires, batteries, radios, auto supplies.....	170	5,205	612	11.8	10.3	Tires, batteries, radios, auto supplies.....	754	6,836	676	9.9	8.9
Greasing, washing, and service receipts.....	128	3,759	317	8.4	5.3	Greasing, washing, and service receipts.....	683	6,032	684	11.3	6.9
Cabin or tourist room rental.....	---	---	---	---	---	Cabin or tourist room rental.....	63	535	23	6.9	.2
Other sales.....	(1)	(1)	238	(1)	4.0	Meals and fountain or bar.....	82	555	68	12.7	.7
						Beer, wine (bottled or canned).....	54	403	101	25.1	1.0
						Other sales.....	632	4,440	580	13.1	5.9
MARYLAND						MARYLAND					
All establishments..... 440						All establishments..... 1,815					
Sales..... \$16,709,000						Sales..... \$13,735,000					
Commodity coverage..... 67.7 percent						Commodity coverage..... 65.5 percent					
Total analyzed.....	329	11,319	11,319		100.0	Total analyzed.....	1,127	8,693	8,693		100.0
Gasoline.....	329	11,319	8,773	77.5	77.5	Gasoline.....	1,127	8,693	6,418	73.8	73.8
Oil, grease.....	329	11,319	849	7.5	7.5	Oil, grease.....	1,127	8,693	682	7.8	7.8
Fuel oil, kerosene.....	36	1,421	31	2.2	.3	Fuel oil, kerosene.....	383	3,080	64	2.1	.7
Tires, batteries, radios, auto supplies.....	284	9,904	954	9.6	8.4	Tires, batteries, radios, auto supplies.....	591	5,780	435	7.5	5.0
Greasing, washing, and service receipts.....	176	5,996	437	7.3	3.9	Greasing, washing, and service receipts.....	546	5,171	459	8.9	5.5
Cabin or tourist room rental.....	---	---	---	---	---	Cabin or tourist room rental.....	22	119	13	10.9	.2
Other sales.....	(1)	(1)	275	(1)	2.4	Meals and fountain or bar.....	130	928	108	11.6	1.3
						Beer, wine (bottled or canned).....	62	452	69	15.3	.8
						Other sales.....	554	3,619	445	11.7	5.1

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

## FILLING STATIONS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B (see note)	STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B (see note)
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
ESTABLISHMENTS WITH ANNUAL SALES OF \$20,000 OR MORE						ESTABLISHMENTS WITH ANNUAL SALES OF LESS THAN \$20,000					
MASSACHUSETTS						MASSACHUSETTS					
All establishments..... 1,175						All establishments..... 4,571					
Sales..... \$45,842,000						Sales..... \$38,659,000					
Commodity coverage..... 57.2 percent						Commodity coverage..... 63.4 percent					
Total analyzed.....	790	\$26,216	\$26,216		100.0	Total analyzed.....	2,703	\$24,508	\$24,508		100.0
Gasoline.....	790	26,216	19,136	73.0	73.0	Gasoline.....	2,703	24,508	19,591	79.9	79.9
Oil, grease.....	790	26,216	1,956	7.5	7.5	Oil, grease.....	2,703	24,508	1,804	7.4	7.4
Fuel oil, kerosene.....	294	10,281	1,552	15.2	5.2	Fuel oil, kerosene.....	758	7,702	356	4.6	1.5
Tires, batteries, radios, auto supplies.....	670	22,199	2,131	9.6	8.1	Tires, batteries, radios, auto supplies.....	1,478	16,024	1,090	6.8	4.4
Greasing, washing, and service receipts.....	394	13,694	1,229	8.8	4.7	Greasing, washing, and service receipts.....	1,459	15,209	982	6.5	4.0
Cabin or tourist room rental.....	---	---	---	---	---	Cabin or tourist room rental.....	62	400	50	12.5	.2
Other sales.....	(1)	(1)	412	(1)	1.5	Meals and fountain or bar.....	87	531	65	12.2	.3
						Beer, wine (bottled or canned).....	7	45	13	28.9	.1
						Other sales.....	736	6,341	557	8.8	2.2
MICHIGAN						MICHIGAN					
All establishments..... 1,836						All establishments..... 9,105					
Sales..... \$67,572,000						Sales..... \$73,403,000					
Commodity coverage..... 87.7 percent						Commodity coverage..... 78.1 percent					
Total analyzed.....	1,454	45,747	45,747		100.0	Total analyzed.....	8,696	57,346	57,346		100.0
Gasoline.....	1,454	45,747	34,748	76.0	76.0	Gasoline.....	8,696	57,346	44,454	77.5	77.5
Oil, grease.....	1,454	45,747	3,283	7.2	7.2	Oil, grease.....	8,696	57,346	3,887	6.8	6.8
Fuel oil, kerosene.....	454	12,005	431	3.6	9.0	Fuel oil, kerosene.....	3,181	28,251	359	1.2	.8
Tires, batteries, radios, auto supplies.....	1,316	40,172	4,145	10.3	9.9	Tires, batteries, radios, auto supplies.....	4,031	41,085	2,698	6.5	4.7
Greasing, washing, and service receipts.....	945	28,947	2,828	8.0	5.1	Greasing, washing, and service receipts.....	3,472	35,956	3,143	8.7	5.5
Cabin or tourist room rental.....	---	---	---	---	---	Cabin or tourist room rental.....	287	1,767	120	6.8	.2
Other sales.....	(1)	(1)	814	(1)	1.8	Meals and fountain or bar.....	210	1,397	195	14.0	.3
						Beer, wine (bottled or canned).....	137	1,227	259	19.5	.4
						Other sales.....	3,294	26,352	2,303	8.7	4.0
MINNESOTA						MINNESOTA					
All establishments..... 882						All establishments..... 5,810					
Sales..... \$33,046,000						Sales..... \$45,472,000					
Commodity coverage..... 77.7 percent						Commodity coverage..... 84.9 percent					
Total analyzed.....	762	25,688	25,688		100.0	Total analyzed.....	4,751	38,585	38,585		100.0
Gasoline.....	762	25,688	19,104	74.4	74.4	Gasoline.....	4,751	38,585	30,443	78.9	78.9
Oil, grease.....	762	25,688	1,761	6.9	6.9	Oil, grease.....	4,751	38,585	2,576	6.7	6.7
Fuel oil, kerosene.....	287	11,231	1,032	9.2	4.0	Fuel oil, kerosene.....	2,650	22,504	552	2.5	1.4
Tires, batteries, radios, auto supplies.....	676	22,593	2,154	9.5	8.4	Tires, batteries, radios, auto supplies.....	3,157	29,290	1,984	6.7	5.1
Greasing, washing, and service receipts.....	454	13,947	981	6.9	3.7	Greasing, washing, and service receipts.....	2,812	26,158	1,404	5.4	3.7
Cabin or tourist room rental.....	---	---	---	---	---	Cabin or tourist room rental.....	151	1,146	221	19.2	.6
Other sales.....	(1)	(1)	676	(1)	2.6	Meals and fountain or bar.....	388	2,467	359	14.6	.9
						Beer, wine (bottled or canned).....	217	1,545	166	10.8	.4
						Other sales.....	1,636	13,188	900	6.8	2.3
MISSISSIPPI						MISSISSIPPI					
All establishments..... 275						All establishments..... 1,928					
Sales..... \$9,574,000						Sales..... \$14,100,000					
Commodity coverage..... 72.7 percent						Commodity coverage..... 79.0 percent					
Total analyzed.....	212	6,962	6,962		100.0	Total analyzed.....	1,391	11,132	11,132		100.0
Gasoline.....	212	6,962	5,082	73.0	73.0	Gasoline.....	1,391	11,132	8,425	75.7	75.7
Oil, grease.....	212	6,962	589	8.2	8.2	Oil, grease.....	1,391	11,132	854	7.5	7.5
Fuel oil, kerosene.....	29	823	44	5.3	.6	Fuel oil, kerosene.....	380	5,143	65	2.0	.6
Tires, batteries, radios, auto supplies.....	187	5,800	902	15.6	13.0	Tires, batteries, radios, auto supplies.....	747	7,231	693	9.6	6.2
Greasing, washing, and service receipts.....	102	5,568	257	7.2	3.7	Greasing, washing, and service receipts.....	704	6,723	402	6.0	3.6
Cabin or tourist room rental.....	---	---	---	---	---	Meals and fountain or bar.....	74	561	76	13.5	.7
Other sales.....	(1)	(1)	108	(1)	1.5	Beer, wine (bottled or canned).....	70	547	52	9.5	.5
						Other sales.....	665	5,095	587	11.5	5.2
MISSOURI						MISSOURI					
All establishments..... 769						All establishments..... 8,750					
Sales..... \$27,506,000						Sales..... \$54,582,000					
Commodity coverage..... 67.7 percent						Commodity coverage..... 76.8 percent					
Total analyzed.....	632	18,628	18,628		100.0	Total analyzed.....	6,086	41,896	41,896		100.0
Gasoline.....	632	18,628	14,114	75.8	75.8	Gasoline.....	6,086	41,896	31,429	75.0	75.0
Oil, grease.....	632	18,628	1,354	7.3	7.3	Oil, grease.....	6,086	41,896	2,915	7.0	7.0
Fuel oil, kerosene.....	142	3,952	143	3.6	.7	Fuel oil, kerosene.....	2,558	17,899	342	1.9	.8
Tires, batteries, radios, auto supplies.....	471	14,101	1,481	10.6	8.0	Tires, batteries, radios, auto supplies.....	3,708	29,284	3,234	11.1	7.7
Greasing, washing, and service receipts.....	344	10,500	1,018	9.7	5.5	Greasing, washing, and service receipts.....	3,051	24,916	1,637	6.6	3.9
Cabin or tourist room rental.....	10	295	27	2.2	.1	Cabin or tourist room rental.....	281	1,672	142	8.5	.3
Other sales.....	(1)	(1)	481	(1)	2.6	Meals and fountain or bar.....	525	3,298	629	19.1	1.5
						Beer, wine (bottled or canned).....	280	1,825	232	12.7	.6
						Other sales.....	2,589	16,137	1,336	8.3	3.2

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.



## CENSUS OF BUSINESS

## FILLING STATIONS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B	STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B
	Number	Sales of such establishments	Amount reported	Percent column A			Number	Sales of such establishments	Amount reported	Percent column A	
ESTABLISHMENTS WITH ANNUAL SALES OF \$20,000 OR MORE						ESTABLISHMENTS WITH ANNUAL SALES OF LESS THAN \$20,000					
MONTANA						MONTANA					
All establishments.....		300				All establishments.....		1,049			
Sales.....		\$11,125,000				Sales.....		\$8,580,000			
Commodity coverage.....		72.9 percent				Commodity coverage.....		82.0 percent			
Total analyzed.....	262	\$8,115	\$8,115		100.0	Total analyzed.....	826	\$7,019	\$7,019		100.0
Gasoline.....	262	8,115	5,899	72.7	72.7	Gasoline.....	826	7,019	5,281	75.2	75.2
Oil, grease.....	262	8,115	586	7.4	7.4	Oil, grease.....	826	7,019	514	7.3	7.3
Fuel oil, kerosene.....	72	2,509	143	5.7	1.8	Fuel oil, kerosene.....	328	3,050	89	2.9	1.5
Tires, batteries, radios, auto supplies.....	246	7,589	840	11.1	10.3	Tires, batteries, radios, auto supplies.....	570	5,557	521	9.4	7.4
Greasing, washing, and service receipts.....	151	4,960	378	7.6	4.6	Greasing, washing, and service receipts.....	467	4,754	300	6.3	4.5
Cabin or tourist room rental.....	5	174	14	8.0	.2	Cabin or tourist room rental.....	77	571	50	8.8	.7
Other sales.....	(1)	(1)	243	(1)	3.0	Meals and fountain or bar.....	27	259	24	10.0	.4
						Other sales.....	275	2,564	240	10.2	3.4
NEBRASKA						NEBRASKA					
All establishments.....		466				All establishments.....		3,095			
Sales.....		\$18,170,000				Sales.....		\$22,529,000			
Commodity coverage.....		63.0 percent				Commodity coverage.....		75.6 percent			
Total analyzed.....	344	11,451	11,451		100.0	Total analyzed.....	2,277	16,878	16,878		100.0
Gasoline.....	344	11,451	7,844	68.8	68.8	Gasoline.....	2,277	16,878	12,528	74.2	74.2
Oil, grease.....	344	11,451	940	8.2	8.2	Oil, grease.....	2,277	16,878	1,332	7.9	7.9
Fuel oil, kerosene.....	217	7,558	1,038	14.1	9.0	Fuel oil, kerosene.....	1,379	10,914	847	7.8	5.0
Tires, batteries, radios, auto supplies.....	253	9,387	1,115	11.9	9.7	Tires, batteries, radios, auto supplies.....	1,468	12,138	946	7.8	5.8
Greasing, washing, and service receipts.....	129	5,008	296	5.9	2.6	Greasing, washing, and service receipts.....	1,142	9,454	508	5.4	3.0
Cabin or tourist room rental.....	8	512	19	6.1	.2	Cabin or tourist room rental.....	84	688	135	15.6	.8
Other sales.....	(1)	(1)	405	(1)	3.5	Meals and fountain or bar.....	136	1,058	115	10.7	.7
						Beer, wine (bottled or canned).....	48	405	90	22.3	.5
						Other sales.....	659	5,121	379	7.4	2.3
NEVADA						NEVADA					
All establishments.....		106				All establishments.....		246			
Sales.....		\$4,310,000				Sales.....		\$1,943,000			
Commodity coverage.....		74.8 percent				Commodity coverage.....		80.5 percent			
Total analyzed.....	81	3,224	3,224		100.0	Total analyzed.....	192	1,565	1,565		100.0
Gasoline.....	81	3,224	2,320	72.0	72.0	Gasoline.....	192	1,565	1,135	72.4	72.4
Oil, grease.....	81	3,224	185	5.7	5.7	Oil, grease.....	192	1,565	89	5.7	5.7
Fuel oil, kerosene.....	28	1,164	27	2.3	.9	Fuel oil, kerosene.....	52	518	9	1.7	.6
Tires, batteries, radios, auto supplies.....	77	3,097	316	10.2	9.8	Tires, batteries, radios, auto supplies.....	111	1,107	105	8.5	6.7
Greasing, washing, and service receipts.....	52	2,177	153	7.0	4.7	Greasing, washing, and service receipts.....	91	896	72	8.0	4.6
Cabin or tourist room rental.....	6	170	30	17.6	.9	Cabin or tourist room rental.....	44	375	33	8.8	2.1
Other sales.....	(1)	(1)	193	(1)	6.0	Meals and fountain or bar.....	45	354	45	12.7	2.9
						Beer, wine (bottled or canned).....	55	265	26	9.8	1.7
						Other sales.....	72	641	53	8.8	3.3
NEW HAMPSHIRE						NEW HAMPSHIRE					
All establishments.....		169				All establishments.....		1,080			
Sales.....		\$5,847,000				Sales.....		\$7,211,000			
Commodity coverage.....		64.4 percent				Commodity coverage.....		72.0 percent			
Total analyzed.....	130	3,768	3,768		100.0	Total analyzed.....	698	5,192	5,192		100.0
Gasoline.....	130	3,768	2,650	70.3	70.3	Gasoline.....	698	5,192	3,871	74.6	74.6
Oil, grease.....	130	3,768	261	6.9	6.9	Oil, grease.....	698	5,192	321	6.2	6.2
Fuel oil, kerosene.....	41	1,419	190	13.4	5.1	Fuel oil, kerosene.....	116	1,177	53	4.5	1.0
Tires, batteries, radios, auto supplies.....	108	3,387	442	13.1	11.7	Tires, batteries, radios, auto supplies.....	545	3,395	300	8.8	5.8
Greasing, washing, and service receipts.....	81	2,233	153	6.9	4.1	Greasing, washing, and service receipts.....	339	3,239	363	11.2	7.0
Cabin or tourist room rental.....	---	---	---	---	---	Cabin or tourist room rental.....	45	224	19	8.5	.4
Other sales.....	(1)	(1)	72	(1)	1.9	Meals and fountain or bar.....	61	316	30	9.5	.5
						Beer, wine (bottled or canned).....	8	83	16	19.3	.3
						Other sales.....	241	1,829	219	12.0	4.2
NEW JERSEY						NEW JERSEY					
All establishments.....		1,174				All establishments.....		5,406			
Sales.....		\$41,903,000				Sales.....		\$43,468,000			
Commodity coverage.....		62.8 percent				Commodity coverage.....		70.0 percent			
Total analyzed.....	778	26,323	26,323		100.0	Total analyzed.....	5,609	30,427	30,427		100.0
Gasoline.....	778	26,323	20,847	79.2	79.2	Gasoline.....	5,609	30,427	24,713	81.2	81.2
Oil, grease.....	778	26,323	1,851	7.0	7.0	Oil, grease.....	5,609	30,427	1,955	6.4	6.4
Fuel oil, kerosene.....	137	4,636	220	4.7	.8	Fuel oil, kerosene.....	1,051	9,478	196	2.1	.7
Tires, batteries, radios, auto supplies.....	659	22,451	1,868	8.3	7.1	Tires, batteries, radios, auto supplies.....	1,890	19,588	1,284	6.6	4.2
Greasing, washing, and service receipts.....	407	13,450	1,208	9.0	4.6	Greasing, washing, and service receipts.....	1,916	18,860	1,877	7.8	4.5
Cabin or tourist room rental.....	---	---	---	---	---	Cabin or tourist room rental.....	80	611	85	13.8	.3
Other sales.....	(1)	(1)	349	(1)	1.3	Meals and fountain or bar.....	151	955	119	12.7	.4
						Other sales.....	1,085	8,127	700	8.6	2.3

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

## FILLING STATIONS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B		STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B	
	Number	Sales of such establishments	Amount reported	Percent column A				Number	Sales of such establishments	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
<b>ESTABLISHMENTS WITH ANNUAL SALES OF \$20,000 OR MORE</b>							<b>ESTABLISHMENTS WITH ANNUAL SALES OF LESS THAN \$20,000</b>						
<b>NEW MEXICO</b>							<b>NEW MEXICO</b>						
All establishments..... 170							All establishments..... 1,122						
Sales..... \$5,618,000							Sales..... \$6,928,000						
Commodity coverage..... 71.6 percent							Commodity coverage..... 70.5 percent						
Total analyzed.....	130	\$4,023	\$4,023		100.0		Total analyzed.....	717	\$4,884	\$4,884		100.0	
Gasoline.....	130	4,023	2,885	71.7	71.7		Gasoline.....	717	4,884	3,596	73.6	73.6	
Oil, grease.....	130	4,023	308	7.6	7.6		Oil, grease.....	717	4,884	377	7.7	7.7	
Fuel oil, kerosene.....	52	1,709	45	2.6	1.1		Fuel oil, kerosene.....	177	1,372	25	1.8	.6	
Tires, batteries, radios, auto supplies.....	124	3,694	502	13.6	12.5		Tires, batteries, radios, auto supplies.....	382	3,247	318	9.8	8.5	
Greasing, washing, and service receipts.....	86	2,407	151	6.3	3.8		Greasing, washing, and service receipts.....	311	2,641	186	7.0	5.8	
Cabin or tourist room rental.....	5	138	20	14.7	.4		Cabin or tourist room rental.....	98	648	82	12.7	1.7	
Other sales.....	(1)	(1)	115	(1)	2.9		Meals and fountain or bar.....	34	238	31	13.0	.6	
							Beer, wine (bottled or canned).....	8	55	7	12.7	.1	
							Other sales.....	347	2,277	262	11.5	5.4	
<b>NEW YORK</b>							<b>NEW YORK</b>						
All establishments..... 5,149							All establishments..... 12,505						
Sales..... \$121,592,000							Sales..... \$97,870,000						
Commodity coverage..... 75.7 percent							Commodity coverage..... 75.0 percent						
Total analyzed.....	2,528	89,569	89,569		100.0		Total analyzed.....	9,150	73,221	73,221		100.0	
Gasoline.....	2,528	89,569	67,455	75.3	75.3		Gasoline.....	9,150	73,221	57,491	78.5	78.5	
Oil, grease.....	2,528	89,569	6,079	6.8	6.8		Oil, grease.....	9,150	73,221	4,607	6.3	6.3	
Fuel oil, kerosene.....	464	15,503	994	6.4	1.1		Fuel oil, kerosene.....	2,638	22,821	588	2.6	.8	
Tires, batteries, radios, auto supplies.....	2,204	79,004	7,193	9.1	8.1		Tires, batteries, radios, auto supplies.....	4,645	46,163	3,235	7.0	4.4	
Greasing, washing, and service receipts.....	1,695	61,734	6,713	10.9	7.5		Greasing, washing, and service receipts.....	4,657	45,194	4,506	9.5	5.9	
Cabin or tourist room rental.....							Cabin or tourist room rental.....	378	2,249	322	14.3	.5	
Other sales.....	(1)	(1)	1,135	(1)	1.2		Meals and fountain or bar.....	563	3,082	596	12.8	.5	
							Beer, wine (bottled or canned).....	72	530	68	12.8	.1	
							Other sales.....	3,504	24,861	2,208	9.0	3.0	
<b>NORTH CAROLINA</b>							<b>NORTH CAROLINA</b>						
All establishments..... 632							All establishments..... 7,150						
Sales..... \$22,322,000							Sales..... \$43,009,000						
Commodity coverage..... 71.6 percent							Commodity coverage..... 74.6 percent						
Total analyzed.....	482	15,987	15,987		100.0		Total analyzed.....	4,977	32,218	32,218		100.0	
Gasoline.....	482	15,987	11,855	74.2	74.2		Gasoline.....	4,977	32,218	22,885	71.0	71.0	
Oil, grease.....	482	15,987	1,050	6.6	6.6		Oil, grease.....	4,977	32,218	1,880	5.2	5.2	
Fuel oil, kerosene.....	114	4,178	178	4.2	1.1		Fuel oil, kerosene.....	2,414	15,079	1,800	2.0	.9	
Tires, batteries, radios, auto supplies.....	398	13,585	1,572	11.6	9.8		Tires, batteries, radios, auto supplies.....	1,455	14,187	783	5.4	2.4	
Greasing, washing, and service receipts.....	287	9,758	802	8.2	5.0		Greasing, washing, and service receipts.....	1,438	13,892	789	5.5	2.4	
Cabin or tourist room rental.....							Cabin or tourist room rental.....	122	821	215	26.2	.7	
Other sales.....	(1)	(1)	552	(1)	3.3		Meals and fountain or bar.....	275	2,042	224	11.0	.7	
							Beer, wine (bottled or canned).....	918	6,115	601	9.8	1.8	
							Other sales.....	4,421	27,314	4,603	17.6	14.9	
<b>NORTH DAKOTA</b>							<b>NORTH DAKOTA</b>						
All establishments..... 141							All establishments..... 1,398						
Sales..... \$5,334,000							Sales..... \$9,759,000						
Commodity coverage..... 67.0 percent							Commodity coverage..... 85.8 percent						
Total analyzed.....	108	3,573	3,573		100.0		Total analyzed.....	1,143	8,387	8,387		100.0	
Gasoline.....	108	3,573	2,692	75.3	75.3		Gasoline.....	1,143	8,387	6,012	71.7	71.7	
Oil, grease.....	108	3,573	270	7.6	7.6		Oil, grease.....	1,143	8,387	614	7.3	7.3	
Fuel oil, kerosene.....	51	1,701	95	5.6	2.7		Fuel oil, kerosene.....	472	3,944	95	2.4	1.1	
Tires, batteries, radio, auto supplies.....	94	3,084	311	10.1	8.7		Tires, batteries, radios, auto supplies.....	897	7,039	773	11.0	9.2	
Greasing, washing, and service receipts.....	51	1,803	110	6.1	3.1		Greasing, washing, and service receipts.....	718	5,900	408	6.9	5.5	
Cabin or tourist room rental.....							Cabin or tourist room rental.....	38	322	74	23.0	.3	
Other sales.....	(1)	(1)	95	(1)	2.6		Meals and fountain or bar.....	44	363	45	12.4	.5	
							Beer, wine (bottled or canned).....	35	269	44	16.4	.5	
							Other sales.....	431	5,335	322	9.7	3.9	
<b>OHIO</b>							<b>OHIO</b>						
All establishments..... 2,292							All establishments..... 10,508						
Sales..... \$84,281,000							Sales..... \$83,987,000						
Commodity coverage..... 81.1 percent							Commodity coverage..... 80.3 percent						
Total analyzed.....	2,016	68,342	68,342		100.0		Total analyzed.....	7,796	67,390	67,390		100.0	
Gasoline.....	2,016	68,342	54,272	79.4	79.4		Gasoline.....	7,796	67,390	51,992	77.1	77.1	
Oil, grease.....	2,016	68,342	4,860	7.1	7.1		Oil, grease.....	7,796	67,390	4,715	7.0	7.0	
Fuel oil, kerosene.....	806	28,569	393	1.4	.6		Fuel oil, kerosene.....	4,280	37,097	550	2.3	1.5	
Tires, batteries, radios, auto supplies.....	1,747	59,598	5,242	8.8	7.6		Tires, batteries, radios, auto supplies.....	4,721	46,166	3,010	6.5	4.5	
Greasing, washing, and service receipts.....	1,157	40,007	2,099	5.2	3.1		Greasing, washing, and service receipts.....	3,765	37,692	2,242	5.9	5.5	
Cabin or tourist room rental.....							Cabin or tourist room rental.....	235	1,537	519	33.8	.8	
Other sales.....	(1)	(1)	1,476	(1)	2.2		Meals and fountain or bar.....	527	5,633	979	26.9	1.4	
							Beer, wine (bottled or canned).....	151	1,256	227	18.1	.3	
							Other sales.....	3,652	28,225	2,868	10.2	4.3	

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

\* Data not available.

## CENSUS OF BUSINESS

## FILLING STATIONS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B	STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B
	Number	Sales of such establishments	Amount reported	Percent column A			Number	Sales of such establishments	Amount reported	Percent column A	
		(add 000)	(add 000)	(see note)	(see note)			(add 000)	(add 000)	(see note)	(see note)
<b>ESTABLISHMENTS WITH ANNUAL SALES OF \$20,000 OR MORE</b>						<b>ESTABLISHMENTS WITH ANNUAL SALES OF LESS THAN \$20,000</b>					
<b>OKLAHOMA</b>						<b>OKLAHOMA</b>					
All establishments..... 404						All establishments..... 5,702					
Sales..... \$14,181,000						Sales..... \$32,885,000					
Commodity coverage..... 61.8 percent						Commodity coverage..... 74.0 percent					
Total analyzed.....	301	\$8,784	\$8,784		100.0	Total analyzed.....	3,872	\$24,343	\$24,343		100.0
Gasoline.....	301	8,784	6,025	68.8	68.8	Gasoline.....	3,872	24,343	18,311	75.2	75.2
Oil, grease.....	301	8,784	595	7.9	7.9	Oil, grease.....	3,872	24,343	1,945	8.0	8.0
Fuel oil, kerosene.....	58	1,649	59	3.2	7.7	Fuel oil, kerosene.....	1,528	9,775	233	2.4	1.0
Tires, batteries, radios, auto supplies.....	231	7,547	1,195	16.2	13.8	Tires, batteries, radios, auto supplies.....	2,859	17,565	1,585	9.0	8.5
Greasing, washing, and service receipts.....	198	8,865	808	9.1	6.9	Greasing, washing, and service receipts.....	2,033	15,844	1,083	8.8	4.5
Cabin or tourist room rental.....						Cabin or tourist room rental.....	178	1,012	100	9.9	.4
Other sales.....	(1)	(1)	188	(1)	2.1	(Meals and fountain or bar.....	72	618	51	8.3	.2
						Beer, wine (bottled or canned).....	72	429	75	17.5	.8
						Other sales.....	1,769	10,403	980	9.2	3.9
<b>OREGON</b>						<b>OREGON</b>					
All establishments..... 501						All establishments..... 2,346					
Sales..... \$17,263,000						Sales..... \$17,379,000					
Commodity coverage..... 75.1 percent						Commodity coverage..... 74.5 percent					
Total analyzed.....	431	13,143	13,143		100.0	Total analyzed.....	1,612	12,951	12,951		100.0
Gasoline.....	431	13,143	9,695	73.8	73.8	Gasoline.....	1,612	12,951	9,556	74.6	74.6
Oil, grease.....	431	13,143	825	6.3	6.3	Oil, grease.....	1,612	12,951	781	6.0	6.0
Fuel oil, kerosene.....	129	4,237	72	1.7	.5	Fuel oil, kerosene.....	867	5,753	53	.9	.4
Tires, batteries, radios, auto supplies.....	419	12,686	1,562	12.3	11.9	Tires, batteries, radios, auto supplies.....	1,063	10,093	877	8.7	6.8
Greasing, washing, and service receipts.....	335	10,178	723	7.1	5.5	Greasing, washing, and service receipts.....	963	9,214	712	7.7	5.5
Cabin or tourist room rental.....						Cabin or tourist room rental.....	174	1,165	124	10.7	.9
Other sales.....	(1)	(1)	286	(1)	2.0	(Meals and fountain or bar.....	104	638	109	13.0	.8
						Beer, wine (bottled or canned).....	98	819	137	16.7	1.1
						Other sales.....	605	4,410	502	11.4	3.9
<b>PENNSYLVANIA</b>						<b>PENNSYLVANIA</b>					
All establishments..... 2,076						All establishments..... 11,955					
Sales..... \$74,805,000						Sales..... \$86,122,000					
Commodity coverage..... 64.4 percent						Commodity coverage..... 75.7 percent					
Total analyzed.....	1,497	48,201	48,201		100.0	Total analyzed.....	8,622	65,184	65,184		100.0
Gasoline.....	1,497	48,201	36,430	75.6	75.6	Gasoline.....	8,622	65,184	49,285	75.6	75.6
Oil, grease.....	1,497	48,201	3,412	7.1	7.1	Oil, grease.....	8,622	65,184	4,502	6.9	6.9
Fuel oil, kerosene.....	278	9,599	255	2.7	.5	Fuel oil, kerosene.....	2,594	20,877	353	1.7	.6
Tires, batteries, radios, auto supplies.....	1,522	42,730	4,516	10.6	9.4	Tires, batteries, radios, auto supplies.....	4,277	41,187	3,356	8.1	5.1
Greasing, washing, and service receipts.....	788	28,535	2,357	8.9	4.8	Greasing, washing, and service receipts.....	5,618	34,645	3,008	8.7	4.6
Cabin or tourist room rental.....						Cabin or tourist room rental.....	288	2,049	254	12.4	.4
Other sales.....	(1)	(1)	1,231	(1)	2.6	(Meals and fountain or bar.....	629	4,110	519	12.6	.8
						Beer, wine (bottled or canned).....	58	400	67	15.8	.1
						Other sales.....	4,797	33,805	3,829	11.3	5.9
<b>RHODE ISLAND</b>						<b>RHODE ISLAND</b>					
All establishments..... 210						All establishments..... 906					
Sales..... \$7,217,000						Sales..... \$8,078,000					
Commodity coverage..... 64.1 percent						Commodity coverage..... 74.4 percent					
Total analyzed.....	151	4,624	4,624		100.0	Total analyzed.....	654	6,010	6,010		100.0
Gasoline.....	151	4,624	3,493	75.5	75.5	Gasoline.....	654	6,010	4,874	81.1	81.1
Oil, grease.....	151	4,624	351	7.6	7.6	Oil, grease.....	654	6,010	391	6.5	6.5
Fuel oil, kerosene.....	44	1,217	137	11.3	3.0	Fuel oil, kerosene.....	190	1,977	107	5.4	1.8
Tires, batteries, radios, auto supplies.....	121	3,867	404	10.4	8.7	Tires, batteries, radios, auto supplies.....	328	3,824	255	7.0	4.2
Greasing, washing, and service receipts.....	86	2,850	192	6.7	4.2	Greasing, washing, and service receipts.....	351	3,915	202	5.2	3.4
Cabin or tourist room rental.....						Cabin or tourist room rental.....	9	52	9	17.3	.2
Other sales.....	(1)	(1)	47	(1)	1.0	(Meals and fountain or bar.....	18	125	7	5.6	.1
						Other sales.....	206	1,685	165	9.8	2.7
<b>SOUTH CAROLINA</b>						<b>SOUTH CAROLINA</b>					
All establishments..... 288						All establishments..... 2,826					
Sales..... \$9,980,000						Sales..... \$17,651,000					
Commodity coverage..... 70.3 percent						Commodity coverage..... 76.3 percent					
Total analyzed.....	213	7,001	7,001		100.0	Total analyzed.....	2,023	13,445	13,445		100.0
Gasoline.....	213	7,001	5,051	72.1	72.1	Gasoline.....	2,023	13,445	9,787	72.8	72.8
Oil, grease.....	213	7,001	590	8.5	8.5	Oil, grease.....	2,023	13,445	895	6.7	6.7
Fuel oil, kerosene.....	61	2,078	89	4.3	1.3	Fuel oil, kerosene.....	756	4,757	115	2.4	.8
Tires, batteries, radios, auto supplies.....	190	6,263	871	13.9	12.5	Tires, batteries, radios, auto supplies.....	841	6,321	550	8.7	4.1
Greasing, washing, and service receipts.....	92	2,864	196	6.8	2.8	Greasing, washing, and service receipts.....	608	6,273	334	5.3	2.5
Cabin or tourist room rental.....	5	184	9	4.9	.1	Cabin or tourist room rental.....	45	220	23	10.5	.2
Other sales.....	(1)	(1)	205	(1)	2.9	(Meals and fountain or bar.....	82	550	59	10.7	.4
						Beer, wine (bottled or canned).....	521	3,047	285	9.4	2.1
						Other sales.....	1,542	9,293	1,397	15.0	10.4

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

# RETAIL TRADE:1939

417

## FILLING STATIONS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B	STATE AND COMMODITY	Establishments reporting commodity data		Reported sales of stated commodity		Percent column B
	Number	Sales of such establishments	Amount reported	Percent column A			Number	Sales of such establishments	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)			(add 000)	(add 000)	(see note)	(see note)	
<b>ESTABLISHMENTS WITH ANNUAL SALES OF \$20,000 OR MORE</b>						<b>ESTABLISHMENTS WITH ANNUAL SALES OF LESS THAN \$20,000</b>					
<b>SOUTH DAKOTA</b>						<b>SOUTH DAKOTA</b>					
All establishments..... 182						All establishments..... 1,848					
Sales..... \$7,020,000						Sales..... \$13,153,000					
Commodity coverage..... 66.8 percent						Commodity coverage..... 82.7 percent					
Total analyzed.....	161	\$4,686	\$4,686		100.0	Total analyzed.....	1,497	\$10,871	\$10,871		100.0
Gasoline.....	161	4,686	3,558	71.2	71.2	Gasoline.....	1,497	10,871	8,020	73.8	73.8
Oil, grease.....	161	4,686	547	7.4	7.4	Oil, grease.....	1,497	10,871	750	6.9	6.9
Fuel oil, kerosene.....	88	2,753	240	8.7	5.1	Fuel oil, kerosene.....	872	7,645	270	3.5	2.5
Tires, batteries, radios, auto supplies.....	141	4,241	439	10.4	8.4	Tires, batteries, radios, auto supplies.....	1,046	8,684	750	8.4	6.7
Greasing, washing, and service receipts.....	99	2,605	184	5.8	5.5	Greasing, washing, and service receipts.....	871	7,282	467	6.4	4.3
Cabin or tourist room rental.....	8	182	14	8.6	.5	Cabin or tourist room rental.....	58	485	37	7.6	.3
Other sales.....	(1)	(1)	144	(1)	3.1	Meals and fountain or bar.....	105	700	78	10.4	.7
						Beer, wine (bottled or canned).....	135	914	117	12.8	1.1
						Other sales.....	716	5,080	407	8.0	3.7
<b>TENNESSEE</b>						<b>TENNESSEE</b>					
All establishments..... 565						All establishments..... 2,857					
Sales..... \$20,556,000						Sales..... \$23,121,000					
Commodity coverage..... 76.7 percent						Commodity coverage..... 79.4 percent					
Total analyzed.....	470	15,976	15,976		100.0	Total analyzed.....	2,092	16,359	13,359		100.0
Gasoline.....	470	15,976	12,175	76.2	76.2	Gasoline.....	2,092	16,359	13,848	75.4	75.4
Oil, grease.....	470	15,976	1,017	6.4	6.4	Oil, grease.....	2,092	16,359	1,124	6.1	6.1
Fuel oil, kerosene.....	44	1,403	24	1.7	.2	Fuel oil, kerosene.....	561	5,175	481	9.8	2.8
Tires, batteries, radios, auto supplies.....	376	13,226	1,768	13.4	11.0	Tires, batteries, radios, auto supplies.....	1,189	12,830	927	7.6	5.1
Greasing, washing, and service receipts.....	250	8,687	632	7.3	3.9	Greasing, washing, and service receipts.....	1,179	12,082	745	6.1	4.1
Cabin or tourist room rental.....	---	---	---	---	---	Cabin or tourist room rental.....	45	349	75	21.5	.4
Other sales.....	(1)	(1)	362	(1)	2.3	Meals and fountain or bar.....	91	724	75	10.1	.4
						Beer, wine (bottled or canned).....	145	1,071	144	13.4	.8
						Other sales.....	1,106	9,463	944	10.0	5.1
<b>TEXAS</b>						<b>TEXAS</b>					
All establishments..... 1,614						All establishments..... 14,124					
Sales..... \$56,487,000						Sales..... \$93,640,000					
Commodity coverage..... 79.2 percent						Commodity coverage..... 79.7 percent					
Total analyzed.....	1,426	44,759	44,759		100.0	Total analyzed.....	10,505	74,621	74,621		100.0
Gasoline.....	1,426	44,759	32,188	71.9	71.9	Gasoline.....	10,505	74,621	58,272	75.4	75.4
Oil, grease.....	1,426	44,759	3,399	7.6	7.6	Oil, grease.....	10,505	74,621	5,712	7.7	7.7
Fuel oil, kerosene.....	574	15,942	310	1.9	.7	Fuel oil, kerosene.....	4,771	34,570	711	2.1	.9
Tires, batteries, radios, auto supplies.....	1,269	41,127	5,305	12.9	11.8	Tires, batteries, radios, auto supplies.....	8,121	50,808	4,454	8.8	6.0
Greasing, washing, and service receipts.....	861	27,706	2,409	8.7	5.4	Greasing, washing, and service receipts.....	5,831	49,544	3,469	7.0	4.6
Cabin or tourist room rental.....	15	547	27	4.9	.1	Cabin or tourist room rental.....	270	1,778	407	22.9	.5
Other sales.....	(1)	(1)	1,122	(1)	2.5	Meals and fountain or bar.....	387	2,553	280	11.0	.4
						Beer, wine (bottled or canned).....	172	1,159	199	17.2	.5
						Other sales.....	5,410	38,554	3,117	8.1	4.2
<b>UTAH</b>						<b>UTAH</b>					
All establishments..... 215						All establishments..... 969					
Sales..... \$7,975,000						Sales..... \$8,157,000					
Commodity coverage..... 74.5 percent						Commodity coverage..... 78.3 percent					
Total analyzed.....	165	5,924	5,924		100.0	Total analyzed.....	731	6,386	6,586		100.0
Gasoline.....	165	5,924	4,839	78.3	78.3	Gasoline.....	731	6,386	4,960	77.7	77.7
Oil, grease.....	165	5,924	376	6.3	6.3	Oil, grease.....	731	6,386	592	6.1	6.1
Fuel oil, kerosene.....	26	914	25	2.7	.4	Fuel oil, kerosene.....	190	1,842	15	.7	.2
Tires, batteries, radios, auto supplies.....	154	5,485	456	7.9	7.4	Tires, batteries, radios, auto supplies.....	522	5,078	524	6.4	5.1
Greasing, washing, and service receipts.....	117	4,044	328	8.1	5.5	Greasing, washing, and service receipts.....	459	4,410	274	6.2	4.5
Cabin or tourist room rental.....	3	75	9	12.0	.2	Cabin or tourist room rental.....	44	379	111	29.4	1.7
Other sales.....	(1)	(1)	111	(1)	1.9	Meals and fountain or bar.....	44	298	37	12.4	.8
						Beer, wine (bottled or canned).....	44	354	45	13.5	.7
						Other sales.....	279	2,340	250	9.8	5.6
<b>VERMONT</b>						<b>VERMONT</b>					
All establishments..... 120						All establishments..... 843					
Sales..... \$5,953,000						Sales..... \$5,555,000					
Commodity coverage..... 77.4 percent						Commodity coverage..... 80.5 percent					
Total analyzed.....	97	3,058	3,058		100.0	Total analyzed.....	630	4,471	4,471		100.0
Gasoline.....	97	3,058	2,050	66.4	66.4	Gasoline.....	630	4,471	3,298	73.8	73.8
Oil, grease.....	97	3,058	223	7.3	7.3	Oil, grease.....	630	4,471	285	6.4	6.4
Fuel oil, kerosene.....	47	1,685	131	7.9	4.5	Fuel oil, kerosene.....	177	1,521	42	2.8	.9
Tires, batteries, radios, auto supplies.....	90	2,794	432	15.5	14.1	Tires, batteries, radios, auto supplies.....	325	3,007	294	9.8	6.6
Greasing, washing, and service receipts.....	80	2,016	168	8.3	5.5	Greasing, washing, and service receipts.....	340	3,046	291	9.6	6.5
Cabin or tourist room rental.....	---	---	---	---	---	Cabin or tourist room rental.....	43	214	22	10.3	.5
Other sales.....	(1)	(1)	74	(1)	2.4	Meals and fountain or bar.....	44	244	27	11.1	.8
						Beer, wine (bottled or canned).....	12	116	22	18.6	.5
						Other sales.....	295	1,938	190	9.8	4.2

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.