

RETAIL TRADE:1939

553

DRUG STORES WITH AND WITHOUT FOUNTAIN COMBINED
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	57,903	\$1,592,502	49,673	189,403	156,142	33,261	\$172,733	\$180,337	\$12,396	\$304,985
GEOGRAPHIC DIVISIONS:										
New England	4,187	118,489	3,137	12,290	10,597	1,703	13,150	12,453	697	21,427
Middle Atlantic	12,981	314,613	10,968	34,297	27,670	6,617	34,661	31,672	2,989	71,016
East North Central	11,789	349,362	9,818	41,433	32,129	9,304	37,951	34,505	3,388	60,685
West North Central	7,122	165,563	6,658	19,732	16,053	3,679	18,216	15,081	1,135	37,390
South Atlantic	6,009	185,188	4,792	26,790	23,593	3,197	22,684	21,642	992	29,335
East South Central	3,254	75,775	2,991	11,038	9,544	1,494	7,970	7,535	435	14,428
West South Central	6,050	147,411	5,862	21,795	19,305	2,490	18,351	16,331	720	28,313
Mountain	1,900	58,346	1,601	6,440	5,405	1,034	8,453	6,073	411	11,979
Pacific	4,711	150,787	4,148	15,598	11,955	3,743	17,111	15,282	1,829	30,340
New England:										
Maine	395	8,715	338	965	857	108	903	867	36	2,015
New Hampshire	228	5,907	197	646	577	69	656	631	25	1,192
Vermont	149	3,362	141	348	290	58	306	290	16	886
Massachusetts	2,142	65,351	1,466	6,849	5,977	907	7,630	7,237	393	10,783
Rhode Island	377	10,911	292	1,095	966	129	1,111	1,061	50	1,866
Connecticut	696	26,243	708	2,362	1,920	432	2,544	2,367	177	4,685
Middle Atlantic:										
New York	6,620	159,637	5,701	18,900	13,794	3,106	13,605	17,158	1,447	37,775
New Jersey	1,811	50,584	1,390	5,202	4,120	1,082	5,306	4,680	426	10,440
Pennsylvania	4,450	104,392	3,677	12,185	9,766	2,429	10,760	9,634	916	22,603
East North Central:										
Ohio	2,825	83,003	2,312	9,632	7,762	1,870	9,225	8,489	736	13,933
Indiana	1,521	43,824	1,296	5,500	4,434	1,066	4,539	4,216	321	6,387
Illinois	3,693	109,294	2,962	14,442	10,968	3,532	13,463	12,094	1,369	19,034
Michigan	2,410	77,765	2,109	8,119	6,375	1,744	7,325	6,741	564	13,179
Wisconsin	1,340	34,476	1,137	3,734	2,692	1,042	3,359	3,021	378	6,153
West North Central:										
Minnesota	1,134	32,994	1,071	3,335	2,623	712	3,360	3,101	259	6,514
Iowa	1,327	28,673	1,287	3,220	2,659	561	2,717	2,539	178	7,083
Missouri	2,171	55,246	1,907	7,401	6,123	1,278	5,668	5,296	372	10,609
North Dakota	265	5,243	251	508	438	70	466	444	22	1,474
South Dakota	330	6,026	321	559	470	89	496	467	29	1,977
Nebraska	818	16,183	801	1,770	1,364	406	1,417	1,298	119	4,613
Kansas	1,076	20,998	1,020	2,939	2,376	563	2,092	1,936	156	5,091
South Atlantic:										
Delaware	121	3,193	94	350	294	56	301	283	18	705
Maryland	730	23,399	612	3,183	2,433	750	2,592	2,335	257	3,045
District of Columbia	328	24,362	226	2,773	2,559	214	3,146	3,060	86	2,429
Virginia	769	26,146	608	3,795	3,389	389	3,284	3,164	120	4,472
West Virginia	477	12,689	349	1,710	1,468	224	1,589	1,520	69	2,900
North Carolina	915	24,071	717	3,752	3,302	450	3,184	3,053	131	4,535
South Carolina	538	12,816	417	1,980	1,772	208	1,849	1,491	58	1,763
Georgia	1,109	25,540	981	4,489	4,073	411	3,026	2,952	94	4,480
Florida	1,002	32,742	798	4,758	4,263	495	4,163	4,004	159	5,296
East South Central:										
Kentucky	871	22,229	831	2,827	2,519	608	2,237	2,063	174	4,611
Tennessee	924	23,954	852	3,515	3,250	525	2,725	2,574	151	4,126
Alabama	833	16,117	733	2,750	2,477	273	1,796	1,729	67	3,320
Mississippi	626	11,463	575	1,846	1,458	188	1,212	1,169	43	2,371
West South Central:										
Arkansas	704	13,756	677	1,733	1,462	251	1,238	1,173	65	3,076
Louisiana	892	23,075	732	4,091	3,444	247	2,678	2,605	73	3,435
Oklahoma	1,135	25,700	1,090	3,796	3,071	725	2,756	2,511	225	5,465
Texas	3,319	85,900	3,033	12,175	10,908	1,267	9,999	9,342	357	16,337
Mountain:										
Montana	285	7,050	241	642	534	108	698	657	41	1,692
Idaho	211	5,671	180	507	430	81	592	563	29	1,466
Wyoming	133	4,214	118	431	391	50	455	435	20	1,004
Colorado	658	19,667	561	2,231	1,814	417	2,107	1,939	169	3,607
New Mexico	172	5,216	130	638	595	43	617	604	13	1,175
Arizona	194	7,424	151	842	743	99	945	866	49	1,364
Utah	194	6,421	151	612	624	138	753	652	71	1,026
Nevada	53	2,453	39	277	229	48	322	302	20	445
Pacific:										
Washington	860	22,696	720	2,427	1,772	655	2,745	2,430	315	5,210
Oregon	568	14,085	518	1,324	992	332	1,347	1,212	135	3,362
California	3,293	114,006	2,910	11,847	9,091	2,756	13,019	11,840	1,379	21,768

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

CENSUS OF BUSINESS

DRUG STORES WITH FOUNTAIN
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	39,452	\$1,205,241	33,257	158,356	129,351	27,015	\$137,994	\$128,086	\$9,928	\$218,799
GEOGRAPHIC DIVISIONS:										
New England	3,477	102,124	2,610	10,798	9,277	1,519	11,523	10,905	620	18,124
Middle Atlantic	7,331	204,548	6,187	25,010	20,455	4,555	24,088	22,252	1,836	42,357
East North Central	8,739	281,887	7,085	35,451	27,207	8,244	31,399	28,355	3,044	45,875
West North Central	5,081	134,885	4,690	18,918	13,768	5,151	15,498	12,552	964	28,386
South Atlantic	4,598	159,823	3,588	25,841	21,115	2,726	20,210	19,384	826	24,642
East South Central	2,172	59,219	1,962	9,245	8,055	1,192	6,667	6,314	353	11,148
West South Central	3,921	123,190	3,540	18,718	16,713	2,005	14,253	13,882	601	22,279
Mountain	1,437	47,073	1,205	5,500	4,623	877	5,329	4,977	352	9,138
Pacific	2,718	92,694	2,410	10,886	8,140	2,746	11,059	9,709	1,350	18,852
New England:										
Maine	318	7,613	273	853	759	94	799	787	32	1,718
New Hampshire	193	5,242	187	588	524	64	600	578	24	1,051
Vermont	109	2,551	98	281	235	46	255	242	13	672
Massachusetts	1,615	55,581	1,247	6,119	5,309	810	6,750	6,401	349	9,186
Rhode Island	295	9,019	224	948	855	113	981	916	43	1,536
Connecticut	747	22,138	600	2,007	1,615	392	2,158	1,989	159	5,981
Middle Atlantic:										
New York	3,301	98,177	2,754	11,588	9,693	1,905	12,283	11,458	827	19,984
New Jersey	1,118	32,388	854	5,730	5,012	718	3,656	3,381	275	6,660
Pennsylvania	2,912	75,983	2,559	9,692	7,760	1,932	8,149	7,415	734	15,715
East North Central:										
Ohio	1,925	60,343	1,541	7,559	6,028	1,531	6,952	6,336	616	9,614
Indiana	1,153	37,729	950	4,810	3,980	830	3,983	3,677	286	6,728
Illinois	2,781	94,542	2,155	12,694	9,888	3,306	11,690	10,618	1,264	14,929
Michigan	1,978	62,526	1,616	8,777	6,351	1,526	5,670	5,373	497	10,016
Wisconsin	1,002	26,947	845	5,111	2,180	931	2,894	2,551	343	4,586
West North Central:										
Minnesota	740	23,635	708	2,599	2,001	598	2,480	2,243	217	4,183
Iowa	883	23,503	850	2,715	2,256	459	2,281	2,141	150	5,202
Missouri	1,586	46,607	1,341	6,517	5,398	1,119	4,894	4,577	317	8,349
North Dakota	173	3,680	164	382	331	51	324	308	16	1,079
South Dakota	233	4,858	228	473	402	71	420	398	22	1,515
Nebraska	609	13,651	594	1,560	1,205	355	1,222	1,118	104	3,582
Kansas	857	18,571	807	2,673	2,175	498	1,885	1,747	138	4,376
South Atlantic:										
Delaware	79	2,591	61	274	238	36	232	220	12	483
Maryland	550	20,225	481	2,803	2,168	635	2,286	2,072	214	2,467
District of Columbia	281	21,131	188	2,566	2,371	195	2,593	2,315	78	2,188
Virginia	629	22,535	478	3,382	3,042	340	2,875	2,771	104	3,850
West Virginia	345	9,790	248	1,403	1,217	186	1,280	1,200	60	2,107
North Carolina	700	20,564	559	3,271	2,903	368	2,767	2,661	106	3,656
South Carolina	578	10,474	275	1,663	1,499	164	1,298	1,250	48	1,393
Georgia	867	22,846	758	4,077	3,723	354	2,733	2,554	79	3,883
Florida	771	28,867	580	4,402	3,954	448	3,866	3,721	145	4,655
East South Central:										
Kentucky	588	16,874	524	2,300	1,898	402	1,796	1,653	143	3,365
Tennessee	693	20,525	640	3,342	2,905	437	2,390	2,263	127	3,458
Alabama	573	13,696	498	2,395	2,177	218	1,579	1,528	51	2,751
Mississippi	338	8,124	312	1,208	1,075	135	902	870	32	1,574
West South Central:										
Arkansas	414	10,020	388	1,472	1,265	207	1,079	1,025	54	2,265
Louisiana	402	17,239	299	3,162	3,021	141	2,157	2,110	47	2,289
Oklahoma	887	23,100	844	3,508	2,843	665	2,520	2,309	211	4,693
Texas	2,218	72,851	2,009	10,578	9,584	994	8,507	8,218	289	13,081
Mountain:										
Montana	139	3,455	119	387	316	51	358	335	21	856
Idaho	147	4,063	124	447	388	59	440	420	20	1,016
Wyoming	112	3,757	98	407	358	49	424	404	20	884
Colorado	571	18,592	488	2,088	1,883	385	1,928	1,772	156	3,241
New Mexico	126	4,847	114	579	542	37	585	554	11	1,016
Arizona	161	6,342	127	750	658	94	819	772	47	1,140
Utah	151	4,767	114	679	516	163	574	512	82	758
Nevada	30	1,650	21	203	164	39	223	208	15	269
Pacific:										
Washington	495	12,762	405	1,644	1,122	522	1,647	1,393	254	2,785
Oregon	337	8,456	312	877	631	246	817	721	96	1,855
California	1,884	71,478	1,693	8,365	6,387	1,978	8,595	7,595	1,000	12,212

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

RETAIL TRADE:1939

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DRUG STORES WITHOUT FOUNTAIN
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	18,451	\$357,261	16,416	53,037	28,791	6,248	\$34,739	\$52,271	\$2,468	\$85,084
GEOGRAPHIC DIVISIONS:										
New England:										
Maine	710	16,365	527	1,494	1,810	184	1,627	1,550	77	3,303
Middle Atlantic:										
New Hampshire	5,550	110,085	4,801	9,277	7,215	2,062	10,573	9,820	953	26,659
East North Central:										
Vermont	3,050	66,475	2,751	5,992	4,922	1,060	8,592	6,210	582	14,812
West North Central:										
Massachusetts	2,061	30,880	1,968	2,813	2,285	528	2,760	2,549	171	8,974
South Atlantic:										
East South Central:										
West South Central:										
Mountain:										
Pacific:										
New England:										
Maine	77	1,102	65	112	98	14	104	100	4	297
New Hampshire	55	865	30	58	55	3	58	55	1	141
Vermont	40	811	42	87	55	12	51	48	3	214
Massachusetts	327	7,790	219	765	668	97	880	836	44	1,597
Rhode Island	82	1,992	68	147	131	16	150	143	7	330
Connecticut	149	4,105	105	345	305	40	396	368	18	724
Middle Atlantic:										
New York	3,319	61,460	2,947	5,312	4,111	1,201	6,322	5,702	620	17,789
New Jersey	693	18,196	536	1,472	1,108	364	1,650	1,499	151	3,780
Pennsylvania	1,538	30,409	1,518	2,493	1,996	497	2,801	2,419	182	7,090
East North Central:										
Ohio	900	22,660	771	2,073	1,734	339	2,273	2,153	120	4,319
Indiana	368	6,095	346	590	474	116	578	541	35	1,659
Illinois	912	14,752	827	1,454	1,178	276	1,583	1,478	105	4,105
Michigan	532	15,439	493	1,242	1,024	218	1,455	1,368	87	3,162
Wisconsin	358	7,588	294	623	512	111	705	670	35	1,567
West South Central:										
Minnesota	394	9,159	363	756	622	114	900	858	42	2,351
Iowa	444	5,370	437	505	403	102	426	398	28	1,081
Missouri	605	8,639	566	884	725	159	774	719	55	2,259
North Dakota	93	1,583	87	126	107	19	142	136	6	395
South Dakota	97	1,170	95	86	68	18	76	69	7	462
Nebraska	209	2,532	207	210	159	51	195	160	15	931
Kansas	218	2,427	213	266	201	65	207	189	18	715
South Atlantic:										
Delaware	42	802	35	78	58	20	69	63	6	222
Maryland	180	3,174	151	380	285	115	306	283	43	573
District of Columbia	47	3,231	38	207	188	19	253	245	8	261
Virginia	180	3,611	130	413	364	49	409	393	16	642
West Virginia	152	3,099	101	299	239	38	329	320	9	701
North Carolina	215	5,507	178	481	399	82	417	392	25	879
South Carolina	162	2,342	142	317	275	44	251	241	10	370
Georgia	242	2,694	225	412	355	57	293	278	15	597
Florida	231	2,875	208	358	309	47	297	283	14	643
East South Central:										
Kentucky	303	5,355	307	527	421	106	441	410	31	1,246
Tennessee	231	3,439	212	473	385	88	335	311	24	668
Alabama	260	2,421	247	355	300	55	217	201	16	569
Mississippi	288	3,339	263	438	385	53	310	299	11	797
West South Central:										
Arkansas	290	2,716	289	261	217	44	159	148	11	810
Louisiana	490	5,836	435	929	823	106	521	495	26	1,146
Oklahoma	248	2,600	246	290	228	62	216	202	14	772
Texas	1,101	13,069	1,054	1,597	1,324	273	1,192	1,124	68	3,306
Mountain:										
Montana	146	3,595	122	275	218	57	342	322	20	1,056
Idaho	64	1,608	56	120	98	22	152	143	9	450
Wyoming	21	457	20	24	25	1	31	31	(1)	120
Colorado	87	1,476	73	163	131	32	179	167	12	396
New Mexico	46	599	46	59	53	6	52	50	2	159
Arizona	35	1,082	24	92	87	5	126	124	2	224
Utah	43	1,654	37	133	106	25	179	170	9	290
Nevada	23	833	18	74	65	9	99	94	5	176
Pacific:										
Washington	365	9,934	315	783	650	133	1,098	1,037	61	2,425
Oregon	231	5,629	206	447	351	96	530	491	39	1,507
California	1,599	42,530	1,217	3,482	2,704	778	4,424	4,045	379	9,556

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
1 Less than \$500.

CENSUS OF BUSINESS

DRUG STORES

TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
FOR CITIES OF OVER 500,000 POPULATION

CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
DRUG STORES WITH AND WITHOUT FOUNTAIN COMBINED										
Baltimore, Maryland.....	470	\$15,012	401	2,157	1,582	575	\$1,686	\$1,489	\$197	\$1,783
Boston, Massachusetts.....	491	18,116	294	1,928	1,725	203	2,189	2,060	109	2,584
Buffalo, New York.....	282	8,062	227	966	758	210	914	824	90	1,582
Chicago, Illinois.....	1,903	62,139	1,390	8,516	6,132	2,384	8,292	7,533	959	8,821
Cleveland, Ohio.....	487	14,447	343	1,893	1,426	467	1,941	1,705	236	2,344
Detroit, Michigan.....	861	32,043	699	3,533	2,699	834	3,277	3,069	208	4,203
Los Angeles, California.....	791	29,061	855	3,801	2,939	862	3,740	3,438	302	4,698
Milwaukee, Wisconsin.....	346	10,022	287	1,100	709	391	1,027	882	145	1,374
New York, New York.....	4,008	68,802	3,406	9,961	8,096	1,865	11,374	10,426	948	21,253
Philadelphia, Pennsylvania.....	1,474	26,596	1,346	3,128	2,389	759	2,695	2,389	306	5,748
Pittsburgh, Pennsylvania.....	264	12,285	288	1,826	1,441	385	1,616	1,484	152	2,147
St. Louis, Missouri.....	544	15,809	417	1,925	1,465	460	1,641	1,486	155	2,416
San Francisco, California.....	371	14,684	303	1,564	1,198	366	1,992	1,759	233	2,587
Washington, D. C.....	328	24,562	226	2,773	2,559	214	3,146	3,060	86	2,429
DRUG STORES WITH FOUNTAIN										
Baltimore, Maryland.....	350	12,761	302	1,873	1,391	482	1,458	1,297	161	1,418
Boston, Massachusetts.....	425	14,044	233	1,855	1,494	191	1,654	1,751	103	2,097
Buffalo, New York.....	147	4,918	117	872	529	143	618	561	57	876
Chicago, Illinois.....	1,558	56,847	1,103	7,328	5,687	2,281	7,808	6,701	907	7,804
Cleveland, Ohio.....	372	11,858	270	1,652	1,216	434	1,651	1,428	223	1,898
Detroit, Michigan.....	718	26,443	553	3,050	2,499	551	2,687	2,503	184	3,349
Los Angeles, California.....	548	21,589	473	2,936	2,394	552	2,906	2,660	246	3,283
Milwaukee, Wisconsin.....	295	8,534	230	984	611	373	889	732	137	1,210
New York, New York.....	1,598	50,934	1,261	6,457	5,492	945	7,197	6,755	442	9,191
Philadelphia, Pennsylvania.....	962	18,595	899	2,500	1,904	596	2,035	1,798	247	4,008
Pittsburgh, Pennsylvania.....	263	9,902	206	1,597	1,260	327	1,376	1,249	127	1,693
St. Louis, Missouri.....	399	11,079	299	1,616	1,222	394	1,316	1,192	124	1,687
San Francisco, California.....	123	8,958	117	862	658	204	1,022	880	142	972
Washington, D. C.....	281	21,131	188	2,566	2,371	185	2,893	2,815	78	2,168
DRUG STORES WITHOUT FOUNTAIN										
Baltimore, Maryland.....	120	2,251	99	284	191	93	228	192	36	315
Boston, Massachusetts.....	66	2,072	31	243	231	12	315	309	6	487
Buffalo, New York.....	135	3,144	110	294	227	67	296	263	33	684
Chicago, Illinois.....	345	5,282	297	588	485	123	684	632	52	1,217
Cleveland, Ohio.....	95	2,559	73	241	208	33	290	277	13	446
Detroit, Michigan.....	143	5,600	131	483	400	83	610	566	44	854
Los Angeles, California.....	243	7,472	182	685	555	110	834	778	56	1,415
Milwaukee, Wisconsin.....	51	1,688	37	116	98	18	158	150	8	164
New York, New York.....	2,410	37,868	2,145	3,524	2,604	920	4,177	3,671	506	12,065
Philadelphia, Pennsylvania.....	512	8,001	447	623	465	163	660	601	59	1,740
Pittsburgh, Pennsylvania.....	101	2,383	82	239	181	58	240	215	25	449
St. Louis, Missouri.....	145	2,730	118	309	243	66	325	294	31	529
San Francisco, California.....	242	7,706	186	702	540	162	970	879	91	1,415
Washington, D. C.....	47	3,231	38	207	188	19	253	245	8	281

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

COMMODITY SECTION 11

OTHER RETAIL STORES

This group includes 25 business classifications of which all but two are analyzed by commodity sales. The two not analyzed are a group of miscellaneous kinds of business which are not otherwise classified and second-hand stores. Descriptions of the kinds of business in this group appear on pages 915 and 916 of the appendix.

The following table lists the kinds of business in this group, and shows the size of the commodity samples:

KIND OF BUSINESS	DOLLAR SALES			NUMBER OF STORES		
	All stores (add 000)	Stores re- porting com- modity data (add 000)	Per- cent cover- age	All stores	Stores re- porting com- modity data	Per- cent cover- age
Liquor stores (packaged goods)	\$586,351	\$510,620	81.6	19,136	14,171	74.1
Fuel and ice dealers	887,017	063,959	74.8	38,329	8,009	20.9
Fuel-oil retailers	125,925	100,776	80.0	2,843	881	31.0
Hay, grain, and feed stores (with groceries)	64,912	35,352	54.5	1,860	571	30.7
Hay, grain, and feed—farm implements stores	82,820	52,061	62.9	1,126	620	55.1
Hay, grain, and feed stores—other	476,245	316,164	66.4	13,786	4,063	33.8
Farm and garden supply stores	155,312	66,302	42.7	4,915	879	17.9
Jewelry stores	361,595	173,059	47.9	14,559	2,328	16.0
Book stores	73,842	34,094	46.2	2,845	577	20.3
Stationery stores	58,781	21,315	36.2	3,497	355	10.2
Cigar stores, cigar stands	207,781	157,933	76.0	18,504	12,623	68.2
Florists	148,741	60,740	40.8	16,055	1,618	10.1
Gift, novelty, souvenir shops	53,568	15,441	28.8	7,429	442	5.9
News dealers	72,427	22,294	30.8	7,407	829	11.2
Office, store appliance and equipment dealers	149,216	104,657	70.1	3,600	1,233	34.3
Office, store, school supply dealers	59,370	30,933	52.2	1,530	396	25.7
Opticians	60,567	28,970	47.8	5,995	816	13.6
Photographic supply—camera stores	32,343	23,291	72.0	1,112	333	29.9
Sporting goods stores	56,914	37,641	66.1	2,605	587	22.5
Bicycle shops	6,837	1,496	21.0	941	46	4.0
Luggage stores	19,345	13,420	69.4	759	289	38.1
Piano, musical instrument stores	65,127	48,202	74.0	2,930	711	24.3
Scientific, medical instrument and supply dealers	17,509	9,477	54.1	961	184	19.1
Not otherwise classified (miscellaneous)	250,610	-----	-----	18,778	-----	-----
Second-hand stores	138,007	-----	-----	23,062	-----	-----

The commodity blocks used by these several kinds of business for reporting their commodity analyses are reproduced on pages 918 to 922 of the appendix. Blocks were provided only on Form 21 for reporting commodity analyses for each kind of business in this group with the exception of liquor stores and cigar stores and stands. Stores with sales under \$20,000, which did not use Form 21, therefore are not reflected in the analyses except for these two kinds of business.

Liquor stores (packaged goods) used block 6, Form 20, or block 16, Form 21, depending upon the size of the store. The data for these stores are presented in two sales-size groups, the figures for stores with annual sales of \$20,000 or more being based upon reports for stores using Form 21, while the figures for stores with annual sales of less than \$20,000 are based on those using Form 20. The United States totals include data for all liquor stores including those in States having State-operated stores. However, data presented separately for States and cities are limited to those States and cities in which there are no State-operated stores. Additional summaries are presented for the 15 States having State-operated stores, showing separately a summary of data for State-operated stores and a summary of the stores in those States but which are not operated by the States.

Cigar stores and cigar stands reported in block 4, Form 20 or block 15, Form 21; however, the data from these two blocks were consolidated for presentation in the following tables.

Fuel and ice dealers and fuel-oil retailers used block 28; block 29 was used by feed stores and farm supply stores; florists reported in block 30; bicycle shops in block 31; gift, novelty, souvenir shops, news dealers, book stores, and stationery stores in block 32. Office and store appliance and equipment dealers, office, store, and school supply dealers, and scientific, medical instrument and supply dealers used block 33; jewelry stores, opticians, photographic supply—camera stores, sporting goods stores, and luggage stores used block 27; and piano, musical instrument stores reported in block 25. Some of the items on the schedule, not applicable to particular kinds of business, are combined with "other sales" in the following tables for those kinds of business. On the other hand a break-down of "other sales" was available in block 36 from which was obtained information shown in the tables but not listed in the block specified for the particular kind of business. An index of the tables for the kinds of business in this group appears on the following page.

For full explanation of the method of presenting commodity data and description of the tables shown, see text beginning on page 1.

TABLES

TABLE 18A.—Summary analysis of commodity sales by geographic divisions and States, and for cities of over 500,000 population.

TABLE 18.—Commodity sales, by States, and for cities of over 500,000 population.

TABLE 2C.—Stores, sales, personnel, pay roll, and stocks by geographic divisions and States, and for cities of over 500,000 population.

KIND OF BUSINESS	TABLE 18A		TABLE 18			TABLE 2C	
	States	Cities	United States	States	Cities	States	Cities
	Page	Page	Page	Page	Page	Page	Page
Liquor stores (packaged goods).....	559	571	573	573	637	645	668
Fuel and ice dealers.....	560	(*)	580	580	(*)	646	-----
Fuel-oil retailers.....	560	(*)	584	584	(*)	647	-----
Hay, grain, and feed stores (with groceries).....	561	(*)	587	587	(*)	648	-----
Hay, grain, and feed—farm implements stores.....	562	(*)	591	591	(*)	649	-----
Hay, grain, and feed stores—other.....	563	(*)	596	596	(*)	650	-----
Farm and garden supply stores.....	(*)	(*)	601	(*)	(*)	651	-----
Jewelry stores.....	564	572	602	602	639	652	668
Book stores.....	565	(*)	610	610	(*)	653	-----
Stationery stores.....	(*)	(*)	606	(*)	(*)	654	-----
Cigar stores, cigar stands.....	566	571	612	612	641	655	668
Florists.....	567	571	617	617	642	656	668
Gift, novelty, souvenir shops.....	(*)	(*)	636	(*)	(*)	657	-----
News dealers.....	565	(*)	622	622	(*)	658	-----
Office, store appliance and equipment dealers.....	568	572	624	624	644	659	668
Office, store, school supply dealers.....	570	(*)	628	628	(*)	660	-----
Opticians.....	569	(*)	630	630	(*)	661	-----
Photographic supply—camera stores.....	569	(*)	632	632	(*)	662	-----
Sporting goods stores.....	(*)	(*)	636	(*)	(*)	663	-----
Bicycle shops.....	(*)	(*)	636	(*)	(*)	664	-----
Luggage stores.....	(*)	(*)	636	(*)	(*)	665	-----
Piano, musical instrument stores.....	570	(*)	634	634	(*)	666	-----
Scientific, medical instrument and supply dealers.....	(*)	(*)	636	(*)	(*)	667	-----

* These data cannot be shown because an insufficient number of stores reported sales by commodities.

RETAIL TRADE:1939

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LIQUOR STORES (PACKAGED GOODS)
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	STORES WITH ANNUAL SALES OF \$20,000 OR MORE										STORES WITH ANNUAL SALES OF LESS THAN \$20,000									
	All stores		Total sales analyzed		Commodity sales as percent of total analyzed						All stores		Total sales analyzed		Commodity sales as percent of total analyzed					
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Liquors and other spirits	Wines	Beer and ale	Cigars, cigarettes, tobacco	Other sales		Number	Sales (add 000)	Percent coverage	Amount (add 000)	Liquors (packaged goods)	Beer, wine (bottled or canned)	Cigars, cigarettes, tobacco	Groceries, all foods, soft drinks	Meals and fountain or bar	Other sales
UNITED STATES TOTAL.....	7,165	\$471,795	92.6	\$437,010	84.1	9.6	5.0	.4	.9		11,971	\$114,556	64.3	\$73,610	62.8	30.3	3.2	2.2	.8	.7
STATES *																				
Arizona.....	18	545	60.0	327	63.0	15.6	16.6	1.5	3.1		24	239	89.5	214	58.4	36.5	1.9	.9	---	2.3
Arkansas.....	83	2,424	85.6	2,075	92.6	6.1	---	3.6	.7		400	3,920	59.4	2,327	85.6	11.2	.8	1.7	.2	.5
California.....	464	18,351	79.8	13,041	52.0	21.0	18.9	3.7	4.4		2,311	21,686	88.5	18,748	53.2	37.2	5.9	3.3	.1	.4
Colorado.....	89	2,341	92.0	2,153	66.8	20.0	12.2	---	1.0		300	2,885	89.8	2,574	62.9	34.9	.4	1.2	---	.6
Connecticut.....	239	9,421	93.3	8,790	71.8	12.8	14.3	---	1.3		773	8,133	88.8	7,205	65.5	33.3	.1	1.1	---	---
Delaware.....	31	1,001	89.1	892	63.6	12.7	22.5	.5	.7		48	595	89.8	533	84.5	29.6	1.5	1.7	2.3	.4
District of Columbia.....	222	11,557	72.3	8,351	75.3	8.4	13.2	1.0	2.1		27	386	77.9	285	69.5	23.9	3.5	2.8	---	.3
Florida.....	107	3,975	79.4	3,156	87.3	8.1	3.6	---	1.0		246	2,024	48.0	972	66.8	22.7	2.9	1.3	1.9	4.6
Georgia.....	101	3,354	93.1	3,124	96.0	2.3	.8	.2	.7		379	3,628	80.1	1,091	74.3	14.8	2.8	4.1	1.4	2.6
Illinois.....	363	16,978	90.3	15,329	58.0	13.1	22.4	3.6	2.9		474	5,324	75.7	4,032	53.7	37.7	5.0	1.4	1.9	.3
Indiana.....	62	1,939	96.0	1,861	89.0	10.8	---	---	.2		402	3,778	44.6	1,685	86.8	11.4	.5	.8	.5	.2
Iowa.....	135	4,729	91.4	4,320	88.5	5.7	2.7	.8	2.5		321	2,966	59.5	1,764	72.3	15.0	3.2	5.8	2.3	1.4
Kentucky.....	42	1,515	88.3	1,307	88.8	19.2	8.8	1.6	1.6		179	1,282	34.0	438	63.5	22.9	3.9	5.1	.2	4.4
Louisiana.....	70	3,511	87.7	3,079	74.4	15.0	7.1	1.3	2.2		122	1,201	64.5	775	65.9	21.4	6.8	4.1	---	2.0
Maryland.....	631	25,473	86.1	21,927	63.0	13.3	22.6	.2	.9		319	3,743	76.9	2,879	61.7	35.9	.7	1.1	.4	.2
Massachusetts.....	188	9,288	83.9	7,792	82.1	8.6	7.5	.1	1.7		299	3,012	61.0	1,836	73.7	13.3	1.3	2.0	8.9	.8
Minnesota.....	95	5,205	82.8	2,746	88.7	6.2	9.4	7.1	8.6		240	2,115	75.0	1,586	74.2	8.8	10.1	2.7	1.5	2.7
Missouri.....	64	2,546	89.8	2,287	78.2	6.1	11.4	1.5	2.9		284	2,565	60.2	1,545	73.2	17.9	3.8	1.4	2.9	.8
Nebraska.....	6	163	67.5	110	57.3	20.0	14.3	---	8.2		14	72	45.8	33	42.4	39.4	15.2	---	---	3.0
Nevada.....	284	11,909	77.8	9,268	55.7	20.5	21.5	.5	1.8		376	4,140	82.8	3,429	51.5	44.0	1.2	2.3	.4	.5
New Jersey.....	10	371	86.8	248	80.5	15.7	19.8	---	4.0		84	460	70.0	322	49.3	41.9	3.1	1.6	2.5	1.6
New Mexico.....	1,350	70,772	86.7	61,541	74.2	24.2	---	---	1.6		598	7,475	59.1	4,418	74.0	24.5	.3	.8	---	.4
New York.....	64	5,458	97.2	5,304	97.4	2.5	---	---	.1		26	291	42.6	124	75.0	22.8	1.6	.8	---	---
North Carolina.....	22	888	72.7	484	74.6	7.4	13.4	2.1	2.5		128	1,111	55.5	617	68.2	19.8	3.9	5.7	3.4	1.2
North Dakota.....	40	1,352	87.7	1,186	45.9	15.4	37.9	---	.8		179	2,120	91.5	1,939	52.7	45.5	.9	.6	---	.1
Rhode Island.....	108	4,125	97.6	4,028	95.1	4.8	---	---	.1		369	4,117	48.8	2,008	93.3	6.7	---	---	---	---
South Carolina.....	37	1,117	70.1	783	79.3	5.9	8.3	3.6	2.9		214	2,004	59.9	1,200	68.9	18.4	5.0	3.7	2.6	1.4
South Dakota.....	55	2,032	89.8	1,824	90.0	10.0	---	---	---		229	2,075	55.8	1,158	87.6	11.9	---	---	---	.5
Tennessee.....	235	9,829	90.4	8,690	82.5	12.1	1.4	1.5	2.7		1,014	7,823	52.2	4,087	84.4	11.7	1.6	.8	---	1.5
Texas.....	74	2,474	90.2	2,232	50.3	8.6	55.4	1.2	4.5		132	1,333	71.3	951	46.5	44.2	2.2	6.1	.6	.4
Wisconsin.....	8	396	100.0	396	84.1	11.6	23.0	---	1.3		11	74	74.3	55	47.2	38.2	7.3	---	7.3	---
Wyoming.....																				

* Data are not shown separately for the 15 States which have State-operated stores. A summary for these 15 States is shown on page 579.

CENSUS OF BUSINESS

FUEL AND ICE DEALERS
TABLE 18A. SUMMARY ANALYSIS OF COMMODITY SALES
FOR SELECTED STATES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	ALL ESTABLISHMENTS		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED							
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Coal, coke, wood	Ice	Fuel oil (domestic heating)	Hay, grain, feed fertilizer	Building materials	Oil burners, furnaces, stokers	Ice refriger- erators	Other sales
UNITED STATES TOTAL ¹	39,329	\$987,617	74.8	\$665,999	82.4	5.5	6.2	1.0	2.4	.9	.3	1.3
SELECTED STATES												
Alabama.....	² 819	² 4,135	52.8	2,184	47.5	46.4	—	1.7	—	—	1.4	3.0
Colorado.....	651	9,039	58.2	5,258	80.4	2.8	—	2.6	7.9	2.0	1.3	3.0
Connecticut.....	495	24,700	78.4	19,375	65.3	4.3	24.9	1.2	1.4	2.3	.1	2.5
Delaware.....	² 150	² 4,873	22.8	1,084	80.4	7.4	7.6	—	—	—	—	4.8
District of Columbia.....	138	8,857	50.9	4,505	70.3	1.9	19.7	—	—	3.6	—	4.5
Georgia.....	⁴ 763	⁴ 9,006	68.4	6,006	84.7	27.8	.9	—	.5	—	3.8	2.3
Idaho.....	160	2,485	57.9	1,459	77.8	1.5	—	8.0	—	3.5	—	9.2
Illinois.....	2,486	87,914	79.1	69,574	92.1	2.8	.8	.5	2.3	.5	—	1.0
Indiana.....	1,415	30,835	72.7	22,420	81.6	9.2	1.1	1.2	3.6	.9	.9	1.6
Iowa.....	951	14,593	72.2	10,556	81.7	4.8	4.5	2.0	1.8	2.1	.3	2.6
Kentucky.....	² 741	² 9,277	67.3	6,243	81.3	2.5	—	1.2	2.5	1.1	—	1.4
Maine.....	453	8,420	75.8	6,210	75.7	3.3	16.1	.3	2.0	1.3	.2	3.1
Maryland.....	599	11,957	71.6	8,596	76.7	3.3	13.9	1.2	2.9	1.1	—	.9
Massachusetts.....	1,431	72,482	80.9	58,672	75.8	2.8	16.7	.7	.8	1.5	.1	1.6
Michigan.....	1,871	81,200	80.0	48,986	88.9	3.2	.8	.9	4.4	.4	.1	1.3
Minnesota.....	963	25,527	76.1	19,438	80.4	4.3	.8	.8	2.3	2.1	.3	2.4
Mississippi.....	² 186	² 1,179	25.7	515	47.9	45.7	—	—	—	—	—	6.4
Missouri.....	1,392	21,349	68.1	14,109	77.7	16.9	.3	1.0	1.9	.8	.6	.8
Nebraska.....	307	6,643	70.5	4,682	75.5	.8	9.6	1.6	12.2	1.0	—	1.5
New Hampshire.....	224	5,345	80.1	4,284	70.2	4.5	19.7	.4	.4	1.4	1.4	2.4
New Jersey.....	2,274	58,272	77.0	43,521	79.5	2.8	13.0	1.0	1.9	1.1	.1	.8
New Mexico.....	² 100	² 774	57.9	448	77.0	18.3	—	—	—	—	—	4.7
New York.....	5,224	165,872	83.2	137,954	89.3	2.7	5.8	.7	1.5	.4	.1	.7
North Carolina.....	898	11,055	67.7	7,485	74.9	19.1	1.0	.5	1.0	1.4	1.3	.8
North Dakota.....	140	1,802	52.0	833	77.8	8.5	4.2	—	—	—	—	9.6
Ohio.....	2,685	81,343	75.1	46,039	85.9	6.6	—	1.4	4.6	.2	.1	1.1
Oregon.....	264	3,081	58.1	1,728	73.3	5.1	14.5	—	—	2.2	—	4.9
Pennsylvania.....	2,624	55,421	72.7	40,287	85.4	3.5	5.1	1.5	2.7	.8	.2	.8
Rhode Island.....	200	9,314	89.4	9,327	77.1	2.6	10.5	3.1	1.4	1.7	—	3.6
South Carolina.....	423	5,088	86.3	3,374	59.5	26.3	1.6	.8	—	2.0	2.2	7.6
South Dakota.....	126	1,634	63.8	1,043	59.0	9.2	—	10.9	4.8	2.2	.5	3.4
Tennessee.....	² 761	² 11,493	71.6	8,227	83.1	13.3	—	.3	—	.8	.6	1.9
Vermont.....	144	3,529	76.8	2,710	74.6	4.7	11.7	—	4.9	1.8	.6	1.7
Virginia.....	654	13,333	75.4	10,052	80.4	8.1	5.8	1.2	1.6	1.3	.6	1.3
Washington.....	735	8,548	58.2	4,976	75.2	9.9	8.9	.5	.4	2.5	.2	2.4
Wisconsin.....	938	32,165	80.8	25,997	82.8	7.6	2.6	.6	3.7	1.0	.5	1.2

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.
² Includes 9 fuel-oil retailers.

⁴ Includes 3 fuel-oil retailers.

⁵ Includes 2 fuel-oil retailers.

² Includes 1 fuel-oil retailer.

FUELOIL RETAILERS
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
FOR SELECTED STATES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	ALL ESTABLISHMENTS		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED						
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Fuel oil (domestic heating)	Coal, coke, wood	Oil burners, furnaces, stokers	Gasoline, oil, grease	Ice	Repairs and other services	Other sales
UNITED STATES TOTAL ¹	2,843	\$125,925	80.0	\$100,776	76.8	7.8	6.1	5.0	1.0	1.2	2.1
SELECTED STATES											
California.....	99	3,469	75.0	2,601	82.9	2.2	10.4	1.3	1.0	.5	1.7
Connecticut.....	276	9,566	77.1	7,224	71.3	13.0	7.4	4.3	1.2	1.0	1.8
District of Columbia.....	10	1,819	98.7	1,813	70.8	11.1	12.9	---	---	---	5.2
Illinois.....	82	5,139	76.7	3,940	79.8	3.1	3.2	9.4	.7	.6	3.2
Iowa.....	18	732	81.6	451	87.4	---	22.2	---	---	---	10.4
Maine.....	99	2,851	62.0	1,756	81.0	15.4	4.4	7.3	4.9	1.0	6.0
Maryland.....	20	2,735	76.2	2,085	66.7	21.7	2.2	---	---	---	9.4
Massachusetts.....	820	21,738	70.4	15,312	73.9	9.1	4.8	6.0	1.5	.9	3.8
Michigan.....	35	1,150	75.0	883	70.2	---	4.6	11.5	---	2.9	10.8
Missouri.....	23	1,552	79.3	1,230	83.5	---	2.1	14.0	---	---	.4
Nebraska.....	17	551	84.8	467	80.9	---	7.1	6.0	---	---	6.0
Nevada.....	11	850	95.4	811	82.1	12.3	17.8	---	---	---	7.8
New Hampshire.....	63	1,996	68.9	1,535	70.7	5.2	5.7	11.8	2.2	1.2	3.2
New Jersey.....	265	10,095	83.1	8,590	80.7	7.4	5.3	3.8	.4	1.2	1.2
New York.....	496	36,848	84.4	30,924	84.9	4.7	5.8	2.8	.2	.8	.8
Ohio.....	11	381	87.8	335	84.8	---	9.3	---	---	---	5.9
Oregon.....	31	1,832	79.8	1,459	81.4	9.7	5.1	---	---	.4	3.4
Pennsylvania.....	58	4,923	78.7	3,875	61.9	6.4	21.1	1.1	---	3.2	6.3
Rhode Island.....	118	4,404	80.4	3,539	81.7	3.6	5.9	4.5	.4	1.6	2.3
Vermont.....	17	275	57.1	157	58.6	34.4	---	---	---	---	7.0
Washington.....	69	4,720	81.0	4,293	75.3	14.5	3.6	2.3	---	2.5	1.8
Wisconsin.....	13	1,241	86.2	1,070	87.1	---	---	4.8	---	---	6.1

¹ Includes data for States which reported.

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

RETAIL TRADE:1939

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HAY, GRAIN, AND FEED STORES (WITH GROCERIES)
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES, BY STATES
(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED					
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Hay, grain, and other feeds	Seeds, bulbs, and nursery stock	Fertilizer	Farm and garden implements and equipment	Groceries, meats, packaged foods, all edibles, all beverages	Other sales
UNITED STATES TOTAL	1,860	\$64,912	54.5	\$35,352	56.5	4.2	4.8	1.9	25.4	7.2
New England:										
Maine.....	61	3,353	71.5	2,397	67.3	1.2	3.5	2.8	13.9	11.3
New Hampshire.....	12	828	77.1	837	65.8	—	1.4	—	21.7	11.1
Vermont.....	23	961	76.5	735	74.4	.5	1.0	.1	22.2	1.8
Massachusetts.....	12	1,024	64.5	680	63.6	.8	6.4	1.2	19.5	8.5
Rhode Island.....	6	176	—	—	—	—	—	—	—	—
Connecticut.....	14	695	59.3	412	72.8	1.5	1.7	—	19.9	4.1
Middle Atlantic:										
New York.....	62	2,681	63.1	1,691	57.9	2.5	7.7	.9	23.4	7.6
New Jersey.....	9	299	54.2	162	54.3	—	—	—	35.2	10.5
Pennsylvania.....	118	4,196	72.6	3,045	64.1	2.1	7.2	3.8	19.1	3.7
East North Central:										
Ohio.....	34	1,632	43.0	702	52.1	3.6	4.8	2.0	23.2	14.3
Indiana.....	26	596	37.0	221	60.6	2.7	5.0	4.1	24.0	3.6
Illinois.....	35	1,007	71.7	722	53.5	5.3	2.9	—	12.0	26.3
Michigan.....	13	310	—	—	—	—	—	—	—	—
Wisconsin.....	56	3,600	60.2	2,167	54.5	7.3	1.8	.7	27.1	8.6
West North Central:										
Minnesota.....	38	1,634	47.0	766	68.5	5.6	.4	3.1	17.7	4.7
Iowa.....	26	901	61.8	557	60.5	2.7	.2	.7	26.4	9.5
Missouri.....	206	6,267	44.5	2,787	49.8	2.7	2.4	2.1	31.7	11.3
North Dakota.....	—	—	—	—	—	—	—	—	—	—
South Dakota.....	10	552	93.1	514	29.0	30.3	—	1.5	23.2	16.0
Nebraska.....	10	207	—	—	—	—	—	—	—	—
Kansas.....	38	765	39.6	303	64.4	—	—	—	25.4	10.2
South Atlantic:										
Delaware.....	2	(x)	—	—	—	—	—	—	—	—
Maryland.....	26	781	38.9	304	81.2	—	2.0	—	13.5	3.3
District of Columbia.....	—	—	—	—	—	—	—	—	—	—
Virginia.....	71	2,549	60.6	1,545	49.5	6.0	10.8	5.2	18.5	10.2
West Virginia.....	46	805	43.2	348	56.9	5.2	12.3	4.0	19.0	2.6
North Carolina.....	86	2,409	50.4	1,213	46.2	5.4	15.0	2.8	26.1	4.5
South Carolina.....	31	943	17.2	162	45.7	17.9	—	—	30.9	5.5
Georgia.....	137	4,927	54.3	2,675	45.8	4.8	6.0	1.7	39.7	2.0
Florida.....	31	662	35.4	305	43.0	4.3	10.8	—	38.0	3.9
East South Central:										
Kentucky.....	34	439	—	—	—	—	—	—	—	—
Tennessee.....	44	1,355	50.0	677	46.8	8.7	7.4	.3	29.1	7.7
Alabama.....	58	1,946	50.4	980	51.7	5.9	8.5	.7	27.7	5.5
Mississippi.....	39	1,400	62.9	880	36.0	3.8	17.0	4.1	34.1	5.0
West South Central:										
Arkansas.....	61	1,559	56.1	874	58.7	.8	3.6	1.6	35.1	.2
Louisiana.....	21	1,122	68.9	773	51.5	12.7	10.5	4.3	20.0	1.0
Oklahoma.....	54	978	31.6	309	60.2	16.8	—	1.3	20.4	1.3
Texas.....	172	4,490	51.9	2,323	62.5	3.1	.9	—	27.4	6.1
Mountain:										
Montana.....	1	(x)	—	—	—	—	—	—	—	—
Idaho.....	3	110	—	—	—	—	—	—	—	—
Wyoming.....	2	(x)	—	—	—	—	—	—	—	—
Colorado.....	11	459	99.8	458	64.6	—	—	—	29.3	6.1
New Mexico.....	6	487	—	—	—	—	—	—	—	—
Arizona.....	4	138	—	—	—	—	—	—	—	—
Utah.....	4	447	—	—	—	—	—	—	—	—
Nevada.....	1	(x)	—	—	—	—	—	—	—	—
Pacific:										
Washington.....	39	2,130	59.0	1,256	58.4	2.2	.8	1.7	27.8	9.1
Oregon.....	24	1,292	65.6	848	61.5	2.7	.6	.5	28.2	8.5
California.....	25	1,172	60.4	942	58.0	2.5	.8	1.2	30.7	7.0

x Withheld to avoid disclosure.

1 Data not shown because the sample was inadequate.

CENSUS OF BUSINESS

HAY, GRAIN, AND FEED—FARM IMPLEMENTS

TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED					
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Hay, grain, and other feeds	Seeds, bulbs, and nursery stock	Fertilizer	Farm and garden implements and equipment	Groceries, meats, packaged foods, all edibles, all beverages	Other sales
UNITED STATES TOTAL.....	1,128	\$82,820	62.9	\$52,061	61.8	5.4	6.8	14.5	.8	10.7
New England:										
Maine.....	18	724	66.9	484	72.5	2.5	6.2	11.2	---	7.6
New Hampshire.....	24	3,040	51.8	1,576	57.8	10.7	8.8	10.9	.6	11.4
Vermont.....	21	1,552	79.3	1,250	76.7	1.0	3.5	11.1	.4	7.3
Massachusetts.....	7	535	78.7	421	64.4	5.9	5.7	9.3	2.4	12.3
Rhode Island.....	3	155	100.0	153	81.7	---	3.9	12.4	---	2.0
Connecticut.....	18	1,480	50.8	741	75.0	1.9	5.4	11.1	---	8.6
Middle Atlantic:										
New York.....	130	11,775	84.6	9,960	67.8	4.7	9.4	11.8	1.2	5.1
New Jersey.....	22	2,132	54.2	1,155	63.4	6.6	14.2	5.4	---	10.4
Pennsylvania.....	78	5,113	70.8	3,620	63.7	4.4	7.8	19.6	.4	4.1
East North Central:										
Ohio.....	95	8,259	59.5	4,866	55.4	3.9	8.1	16.5	.9	15.2
Indiana.....	58	4,798	78.7	3,778	55.7	4.4	8.4	13.9	.1	17.5
Illinois.....	39	2,098	45.2	946	61.8	3.7	5.7	23.2	---	5.6
Michigan.....	58	4,972	59.0	2,931	51.5	6.8	5.2	13.3	1.7	21.5
Wisconsin.....	61	3,828	52.0	1,991	62.6	9.0	2.8	16.3	---	9.3
West North Central:										
Minnesota.....	49	1,805	49.5	894	54.1	8.3	.9	19.8	3.0	13.9
Iowa.....	48	2,359	62.7	1,480	55.1	6.8	2.8	15.3	.3	19.7
Missouri.....	31	1,914	51.8	991	55.8	5.1	4.0	20.1	---	15.0
North Dakota ¹	3	151	---	---	---	---	---	---	---	---
South Dakota ¹	1	(x)	---	---	---	---	---	---	---	---
Nebraska.....	23	1,883	46.0	867	63.9	7.7	---	22.4	---	6.0
Kansas.....	20	751	73.8	553	63.2	4.5	1.3	9.0	---	2.0
South Atlantic:										
Delaware ¹	27	2,907	---	---	---	---	---	---	---	---
Maryland.....	22	1,972	26.6	525	48.0	10.5	10.8	20.4	---	10.3
District of Columbia.....	1	(x)	---	---	---	---	---	---	---	---
Virginia.....	33	2,389	50.2	1,200	54.6	12.2	9.7	18.1	---	5.4
West Virginia.....	19	636	88.0	547	48.1	10.4	19.0	16.4	---	7.1
North Carolina ¹	10	427	---	---	---	---	---	---	---	---
South Carolina ¹	8	348	---	---	---	---	---	---	---	---
Georgia.....	1	(x)	---	---	---	---	---	---	---	---
Florida.....	15	2,045	95.8	1,960	62.7	4.9	7.3	9.1	---	16.0
East South Central:										
Kentucky.....	18	843	67.6	570	50.4	9.8	12.6	13.3	---	13.9
Tennessee.....	15	1,037	90.1	954	52.9	7.7	9.1	14.6	---	15.7
Alabama ¹	4	231	---	---	---	---	---	---	---	---
Mississippi ¹	7	307	---	---	---	---	---	---	---	---
West South Central:										
Arkansas.....	1	(x)	---	---	---	---	---	---	---	---
Louisiana.....	9	401	66.3	288	61.3	11.3	9.0	16.9	---	1.5
Oklahoma.....	13	975	51.5	502	50.0	5.8	---	14.3	---	29.9
Texas.....	30	1,248	66.3	827	63.0	4.8	4.1	18.4	.9	8.8
Mountain:										
Montana.....	1	(x)	---	---	---	---	---	---	---	---
Idaho.....	10	484	82.4	399	46.9	3.7	6.0	24.1	---	19.3
Wyoming.....	29	2,377	68.7	259	78.8	---	---	18.9	---	4.3
Colorado.....	17	954	65.7	614	51.3	5.7	4.7	17.0	---	21.3
New Mexico ¹	6	150	---	---	---	---	---	---	---	---
Arizona ¹	4	273	---	---	---	---	---	---	---	---
Utah ¹	4	88	---	---	---	---	---	---	---	---
Nevada.....	---	---	---	---	---	---	---	---	---	---
Pacific:										
Washington.....	13	980	89.1	873	53.4	9.8	3.3	24.7	---	8.8
Oregon.....	16	1,479	59.9	886	58.0	1.9	1.3	20.1	---	18.7
California.....	39	4,728	69.0	3,259	77.1	2.4	1.9	9.1	---	9.5

x Withheld to avoid disclosure.

¹ Data not shown because the sample was inadequate.² Includes 2 hay, grain, and feed stores (with groceries). Data for these stores are not included in the United States totals.

RETAIL TRADE:1939

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HAY, GRAIN, AND FEED STORES—OTHER
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
BY GEOGRAPHIC DIVISIONS AND STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

DIVISION AND STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED									
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Hay, grain, and other feeds	Seeds, bulbs, and nursery stock	Fertilizer	Farm and garden imple- ments and equipment	Groceries, meats, pack- aged foods, all edi- bles, all beverages	Gasoline, oil, grease	Coal, coke, wood, ice	Building materials, roofing, etc.	Hardware, tools, paint, appliances, etc.	Other sales
UNITED STATES TOTAL.....	13,786	\$476,245	66.4	\$516,164	73.8	3.5	11.7	.7	.3	.6	5.0	1.3	.4	2.7
GEOGRAPHIC DIVISIONS:														
New England.....	962	58,255	77.1	44,938	75.5	1.0	14.0	.3	.1	.3	4.7	1.4	.4	2.3
Middle Atlantic.....	2,361	111,115	73.7	81,684	72.2	2.9	13.3	1.4	.3	.3	4.9	2.1	.2	1.4
East North Central.....	3,191	99,193	59.4	58,874	60.2	5.3	15.9	.8	.3	1.0	10.4	1.5	.8	4.0
West North Central.....	2,445	53,562	55.2	29,458	71.5	5.2	8.8	.4	.3	1.2	6.1	1.4	.5	4.6
South Atlantic.....	1,114	39,398	56.8	22,363	71.8	5.2	15.4	.8	.4	.5	2.6	.5	.9	2.1
East South Central.....	472	11,417	53.6	6,138	80.6	5.8	7.7	.4	—	—	1.5	.4	.5	5.1
West South Central.....	1,453	27,876	57.7	16,064	85.1	3.8	5.6	.2	.4	.8	1.2	—	—	3.1
Mountain.....	431	11,704	58.8	6,881	70.2	5.1	9.7	.3	—	.8	8.3	—	—	5.6
Pacific.....	1,373	65,030	76.2	49,544	87.9	2.4	5.0	.3	.2	.4	1.0	.5	.1	2.2
New England:														
Maine.....	178	7,486	77.1	5,775	86.5	1.3	7.7	.3	.1	.4	.8	.5	.2	2.4
New Hampshire.....	104	4,643	82.2	3,618	75.3	1.3	12.2	.6	—	.5	4.6	1.5	.3	5.7
Vermont.....	273	7,197	80.9	4,380	71.8	1.8	14.3	.1	.4	1.6	6.1	1.7	.7	1.5
Massachusetts.....	288	21,420	79.3	16,981	65.2	.7	20.4	.3	.1	.1	7.7	1.9	.5	5.1
Rhode Island.....	547	3,433	71.2	3,156	88.2	1.2	6.0	.3	.1	.1	—	.4	.3	5.4
Connecticut.....	172	13,076	82.8	10,828	83.8	.8	10.1	.3	—	—	2.4	1.1	.4	1.1
Middle Atlantic:														
New York.....	1,073	55,935	77.8	43,531	71.4	3.3	13.8	2.0	.5	.2	5.4	2.2	.2	1.0
New Jersey.....	268	20,101	74.2	14,924	82.9	2.1	8.9	.8	.1	—	3.0	.5	.2	1.4
Pennsylvania.....	1,020	35,079	66.8	23,429	70.3	2.7	15.2	.5	.2	.7	5.1	2.7	.3	2.3
East North Central:														
Ohio.....	841	33,236	66.4	22,058	58.2	4.0	18.3	.5	.3	1.1	10.3	1.4	1.1	5.8
Indiana.....	690	19,187	64.7	12,420	58.9	4.7	16.6	1.2	—	.6	12.1	1.2	.9	3.8
Illinois.....	835	12,370	47.0	5,815	60.8	4.8	14.7	.1	.3	1.3	9.9	2.1	1.5	4.5
Michigan.....	368	12,367	43.7	5,423	55.9	4.9	15.0	.5	—	1.5	15.8	2.9	.2	5.3
Wisconsin.....	639	22,003	59.8	13,160	66.5	8.5	10.5	.3	.5	.7	6.9	1.2	.2	4.7
West North Central:														
Minnesota.....	453	8,800	53.3	4,690	68.8	5.4	8.1	.7	.9	—	7.4	—	.3	10.4
Iowa.....	760	17,010	55.4	9,432	68.5	5.7	9.5	.5	.3	1.4	7.4	2.8	.2	8.7
Missouri.....	466	10,131	51.9	5,256	75.7	5.2	8.0	.4	.5	.7	3.2	.5	1.9	4.1
North Dakota.....	27	227	—	—	—	—	—	—	—	—	—	—	—	—
South Dakota.....	270	1,762	63.4	1,117	44.5	20.4	14.5	—	—	—	13.0	—	—	7.8
Nebraska.....	671	5,620	62.9	3,537	73.1	2.1	13.3	—	—	1.0	6.9	1.1	—	2.5
Kansas.....	406	9,812	55.5	5,426	79.4	3.1	6.9	.1	—	2.7	5.4	1.2	.2	3.0
South Atlantic:														
Delaware.....	83	6,777	84.7	5,741	82.4	1.4	27.1	.1	—	.5	6.2	—	.7	1.6
Maryland.....	187	7,704	65.4	5,038	78.1	4.0	15.0	.4	.1	—	1.8	.9	—	1.7
District of Columbia.....	57	6285	—	—	—	—	—	—	—	—	—	—	—	—
Virginia.....	192	8,897	57.2	5,087	71.8	8.9	8.1	1.1	1.4	1.4	1.5	.9	2.7	2.2
West Virginia.....	128	1,995	46.7	931	75.4	7.8	12.5	.4	—	—	—	—	—	3.8
North Carolina.....	110	3,903	43.3	1,699	71.8	6.4	10.0	1.4	—	—	—	—	—	8.4
South Carolina.....	88	1,529	23.7	362	65.7	10.0	19.6	—	—	—	—	—	—	4.7
Georgia.....	125	2,392	44.5	1,080	75.3	9.6	8.9	—	—	—	3.2	—	—	3.0
Florida.....	216	5,926	41.5	2,457	85.0	3.3	11.4	.3	—	—	—	—	—	2.0
East South Central:														
Kentucky.....	172	3,385	53.5	1,812	75.8	4.4	10.1	—	—	—	3.0	1.3	—	5.4
Tennessee.....	185	5,217	62.0	3,234	84.6	6.8	5.5	.5	—	—	—	—	—	2.6
Alabama.....	69	1,653	40.0	661	79.7	5.3	6.4	—	—	—	—	—	—	8.6
Mississippi.....	46	1,162	37.1	431	71.9	5.6	16.2	—	—	—	—	—	—	6.3
West South Central:														
Arkansas.....	584	2,431	18.2	442	86.7	3.4	2.2	—	—	—	—	—	—	7.7
Louisiana.....	65	1,186	44.7	530	91.3	3.0	1.7	—	—	—	—	—	—	4.0
Oklahoma.....	308	3,834	43.8	1,723	78.8	6.3	7.6	.9	—	—	1.3	—	—	5.1
Texas.....	996	20,325	65.9	13,389	85.6	3.6	5.6	.1	.3	.8	1.3	—	.1	2.8
Mountain:														
Montana.....	35	1,226	26.3	323	72.8	8.2	—	—	—	—	17.6	—	—	3.4
Idaho.....	50	1,451	82.5	907	46.4	12.3	17.5	—	—	—	14.9	—	—	8.9
Wyoming.....	44	1,222	84.5	788	83.5	.8	2.4	—	—	—	6.2	—	—	7.1
Colorado.....	153	3,738	67.7	2,529	68.5	4.5	11.9	—	—	1.3	9.4	—	—	4.4
New Mexico.....	50	1,256	57.8	726	68.7	6.8	9.4	—	—	—	7.9	—	—	7.4
Arizona.....	35	1,188	66.5	790	68.2	3.5	10.8	.4	—	2.3	4.3	—	—	10.5
Utah.....	57	1,515	54.0	818	91.6	2.6	—	—	—	—	—	—	—	5.8
Nevada.....	77	7108	—	—	—	—	—	—	—	—	—	—	—	—
Pacific:														
Washington.....	253	10,845	80.7	8,750	89.9	2.2	3.4	.2	.6	.9	.7	.9	—	1.2
Oregon.....	225	8,651	67.2	5,810	82.9	6.7	3.0	.4	—	.3	.9	.8	—	3.0
California.....	895	45,534	76.8	34,984	88.2	1.4	5.7	.4	—	.3	1.0	.4	.1	2.5

¹ The sums of the State figures differ from the United States totals because of including, to avoid disclosure, stores other than "hay, grain, and feed stores—other" in certain State figures as indicated, but not in the United States totals. ² Includes 5 farm and garden supply stores. ³ Includes 2 farm and garden supply stores. ⁴ Data not shown because the sample was inadequate. ⁵ Includes 1 hay, grain, and feed—farm implements. ⁶ Includes 1 hay, grain, and feed—farm implements and 1 hay, grain, and feed store (with groceries). ⁷ Includes 1 hay, grain, and feed store (with groceries) and 2 farm and garden supply stores.

CENSUS OF BUSINESS

JEWELRY STORES

TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
BY GEOGRAPHIC DIVISIONS AND STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

DIVISION AND STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED										
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Jewelry (except items following)	Diamonds and precious stones	Watches, clocks, silverware	Novelty and costume jewelry	Cameras, projectors, film, photo equip- ment and supplies	Optical goods, frames, lenses	Luggage and leather goods	Radio, television sets, and parts	Household appliances (electric and gas)	Repairs and other services	Other sales
UNITED STATES TOTAL.....	14,559	\$361,595	47.9	\$173,059	16.7	26.0	31.6	4.3	1.1	4.1	1.2	3.4	2.0	4.8	4.8
GEOGRAPHIC DIVISIONS:															
New England.....	1,101	31,366	49.3	15,472	14.8	21.1	29.6	4.9	1.0	6.9	2.0	6.2	2.3	4.1	7.1
Middle Atlantic.....	3,361	96,556	44.2	42,692	17.6	28.1	28.2	4.1	1.5	3.3	1.0	5.1	2.1	4.4	6.8
East North Central.....	3,276	72,981	49.3	35,985	18.1	26.6	31.1	4.8	1.1	3.9	.9	2.8	1.8	5.3	3.6
West North Central.....	1,702	27,977	46.9	13,120	17.3	27.1	32.2	4.6	.5	5.8	.8	1.2	.4	6.6	3.5
South Atlantic.....	1,424	42,107	47.5	19,984	17.0	24.5	36.8	3.1	.7	3.9	1.3	3.4	1.6	3.2	4.5
East South Central.....	542	13,793	56.7	7,820	17.1	25.0	35.2	4.6	1.0	3.0	1.0	1.9	1.8	5.0	4.4
West South Central.....	1,005	26,318	54.9	14,452	16.9	26.8	34.1	4.7	.8	3.7	2.2	1.1	.3	4.8	4.6
Mountain.....	566	10,681	41.5	4,437	16.1	23.7	32.3	4.0	1.5	6.0	.5	3.5	3.6	5.8	3.2
Pacific.....	1,562	39,866	47.9	19,097	13.0	29.9	32.6	4.1	1.3	3.4	.9	2.1	4.2	5.8	2.7
New England:															
Maine.....	116	2,061	41.2	861	13.7	14.0	29.6	11.6	2.3	9.5	1.2	10.6	1.5	2.9	3.1
New Hampshire.....	76	1,056	38.2	403	15.1	17.9	22.3	8.0	2.2	10.4	3.7	14.4	---	6.0	---
Vermont.....	57	735	36.6	269	26.0	21.6	33.1	3.7	---	---	1.5	---	---	8.5	5.6
Massachusetts.....	553	17,461	45.7	7,996	13.6	22.1	29.7	5.3	.8	4.6	2.6	5.3	2.0	4.4	9.6
Rhode Island.....	78	3,085	47.9	1,479	12.5	21.0	32.2	4.7	.9	10.2	2.4	8.0	2.8	1.8	3.5
Connecticut.....	221	6,908	64.6	4,464	17.1	21.1	28.7	2.8	1.2	9.5	.8	5.8	3.2	4.2	5.6
Middle Atlantic:															
New York.....	1,692	55,729	40.9	22,780	15.5	25.9	27.6	4.6	1.5	3.9	1.0	5.7	2.4	4.5	7.4
New Jersey.....	464	11,701	40.3	4,714	21.5	23.7	28.2	5.3	1.7	3.5	.9	4.6	2.1	4.2	4.3
Pennsylvania.....	1,205	29,126	52.2	15,198	19.6	27.2	29.0	3.0	1.4	2.3	1.2	4.3	1.6	4.3	6.1
East North Central:															
Ohio.....	846	20,210	49.4	9,983	18.1	25.5	33.4	4.2	1.4	2.3	1.1	3.7	1.7	4.6	4.0
Indiana.....	432	9,218	46.8	4,315	21.7	25.5	30.9	4.4	1.4	2.0	1.1	4.0	2.7	2.1	4.2
Illinois.....	924	21,645	49.7	10,755	18.4	29.8	29.1	4.6	.5	3.1	.8	2.5	.8	6.6	3.8
Michigan.....	583	15,403	55.0	8,471	15.7	24.7	29.9	5.9	1.0	8.2	.9	2.2	2.7	5.9	2.9
Wisconsin.....	491	6,455	38.1	2,461	19.4	25.7	34.3	4.8	1.9	2.8	.4	.3	1.0	7.1	2.3
West North Central:															
Minnesota.....	383	6,161	49.1	3,025	13.1	30.6	35.9	5.7	.3	3.9	.4	.3	.2	6.3	3.3
Iowa.....	375	5,217	42.8	2,235	17.5	24.6	35.5	3.6	.8	5.0	.3	1.5	.3	10.3	2.6
Missouri.....	379	9,398	57.3	5,361	18.8	27.1	30.2	4.5	.3	6.0	1.3	1.6	.8	5.5	4.1
North Dakota.....	78	873	---	---	---	---	---	---	---	---	---	---	---	---	---
South Dakota.....	63	793	44.0	349	22.9	18.6	28.4	3.2	---	16.0	.3	---	---	8.6	2.0
Nebraska.....	184	2,279	35.4	906	25.3	29.2	23.9	5.6	---	9.3	---	.2	---	5.6	.9
Kansas.....	240	3,256	40.7	1,324	14.1	24.6	36.2	3.3	1.8	6.1	.5	2.0	.6	6.0	4.8
South Atlantic:															
Delaware.....	37	978	---	---	---	---	---	---	---	---	---	---	---	---	---
Maryland.....	162	6,115	56.5	3,457	21.0	23.8	30.4	1.7	.5	6.3	1.2	4.3	1.2	4.1	5.5
District of Columbia.....	83	5,052	56.0	2,828	11.5	27.3	39.8	1.1	---	4.0	1.5	4.8	1.6	1.1	7.5
Virginia.....	215	6,070	55.7	3,379	15.7	21.5	37.1	3.3	.1	7.6	.9	3.4	.3	3.8	6.3
West Virginia.....	144	3,074	41.7	1,283	18.5	21.4	34.8	3.0	.5	1.2	1.7	7.2	4.0	3.0	4.7
North Carolina.....	256	5,890	51.2	3,014	15.8	23.4	42.7	2.4	.4	.8	1.9	3.3	.6	4.5	4.2
South Carolina.....	113	2,555	54.3	1,367	19.0	24.7	44.3	2.2	1.0	1.4	1.3	.7	1.5	3.2	.7
Georgia.....	197	5,571	49.8	2,772	16.2	25.3	35.6	2.7	2.3	3.9	1.5	2.8	4.8	3.4	1.5
Florida.....	217	6,804	27.4	1,884	20.5	30.1	32.2	10.8	---	.8	.2	.3	---	1.9	3.2
East South Central:															
Kentucky.....	170	3,563	52.4	1,967	17.1	27.3	34.3	2.8	.5	6.6	.2	3.4	1.9	4.8	1.1
Tennessee.....	151	5,453	78.7	4,005	16.2	27.1	37.2	4.6	.1	1.5	1.4	1.6	---	4.6	5.7
Alabama.....	144	3,412	40.4	1,360	16.7	17.4	29.8	6.8	4.8	3.5	.9	1.6	7.3	5.3	5.9
Mississippi.....	77	1,385	41.0	588	23.9	21.5	36.8	6.0	---	1.1	1.2	---	---	6.7	2.8
West South Central:															
Arkansas.....	93	1,493	42.1	828	20.1	23.9	33.3	5.6	.2	4.4	.5	.9	---	6.8	4.5
Louisiana.....	144	5,023	82.5	3,138	18.6	23.4	33.3	4.0	.8	5.6	3.3	1.6	---	4.1	5.3
Oklahoma.....	202	3,551	47.8	1,697	15.0	30.1	37.8	7.2	.2	.8	.7	.9	.3	5.9	1.1
Texas.....	566	16,251	55.3	8,989	18.5	27.6	33.7	4.5	.6	3.5	2.2	.9	.4	4.6	5.5
Mountain:															
Montana.....	91	1,286	36.7	475	18.5	25.3	39.8	4.2	---	---	---	---	---	6.7	5.5
Idaho.....	77	1,128	35.5	400	15.0	21.0	31.5	4.0	---	---	---	---	---	7.7	7.5
Wyoming.....	42	559	---	---	---	---	---	---	---	8.8	1.0	---	3.5	---	---
Colorado.....	173	3,734	45.0	1,680	13.5	24.0	31.0	3.0	1.0	10.7	.6	5.6	5.2	4.5	.9
New Mexico.....	44	742	34.4	255	29.4	15.3	21.2	5.1	---	---	---	---	---	5.1	20.4
Arizona.....	53	1,163	64.5	748	16.4	20.5	34.9	4.9	2.0	2.4	---	3.5	5.1	7.4	3.1
Utah.....	64	1,434	61.3	879	16.4	29.2	32.2	4.4	2.6	2.3	.7	2.3	---	4.9	5.0
Nevada.....	22	645	---	---	---	---	---	---	---	---	---	---	---	---	---
Pacific:															
Washington.....	238	8,027	52.0	3,137	9.8	25.1	32.0	4.7	2.1	3.8	.8	3.6	9.9	5.2	3.0
Oregon.....	155	3,714	54.3	2,017	11.7	26.7	28.9	4.8	1.4	6.8	.8	2.8	6.8	3.0	4.3
California.....	1,189	30,125	46.5	15,943	15.8	31.4	33.2	3.6	1.2	2.7	.9	1.6	2.6	6.3	2.5

1 Data not shown because the sample was inadequate.

BOOK STORES
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED						
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Books	Second-hand books	Gifts, novelties, souvenirs, toys	Newspapers, magazines	Candy, nuts, con- fectionery	Stationery, printed forms	Other sales
UNITED STATES TOTAL ¹	2,845	\$73,842	48.2	\$34,094	70.1	4.7	4.0	2.2	.5	9.4	9.5
SELECTED STATES											
California.....	271	6,241	48.5	3,027	79.2	3.2	2.8	.7	.2	9.3	4.8
Connecticut.....	39	1,540	41.4	638	67.2	2.7	6.7	---	---	15.4	8.0
District of Columbia.....	28	1,272	60.5	769	76.8	10.7	---	---	---	4.3	8.2
Illinois.....	240	8,258	39.1	3,231	74.8	3.2	2.5	1.8	.2	9.5	8.0
Indiana.....	67	1,449	52.7	765	58.7	4.6	8.9	1.5	.9	15.2	12.2
Iowa.....	52	1,035	49.7	514	50.4	10.1	3.1	1.0	---	17.3	18.1
Maine.....	20	345	53.9	185	62.4	---	3.8	---	---	28.7	15.1
Massachusetts.....	143	3,152	47.6	1,500	73.9	3.8	7.9	1.5	---	8.5	4.4
Michigan.....	94	2,327	51.1	1,188	67.5	14.0	.9	8.9	---	8.7	2.2
Minnesota.....	37	951	54.3	516	72.7	7.7	2.7	---	---	13.0	3.9
Missouri.....	73	2,924	39.2	1,145	84.5	6.0	1.3	.8	---	2.4	5.2
New York.....	626	15,961	58.5	8,164	77.3	1.9	3.2	3.1	.1	6.1	8.5
Ohio.....	124	4,401	67.3	2,963	55.6	7.4	5.9	.9	---	14.5	15.7
Oklahoma.....	49	946	46.5	440	60.5	8.2	2.3	10.2	4.5	10.7	3.6
Pennsylvania.....	168	4,283	28.5	1,220	87.4	4.3	2.5	1.0	---	10.2	14.8
Texas.....	75	2,866	35.2	1,008	66.3	13.4	3.9	.1	---	8.2	8.1
Virginia.....	35	1,124	38.7	435	52.6	2.1	8.3	---	---	13.3	25.7
Wisconsin.....	45	1,293	44.8	579	64.8	---	6.4	3.8	---	18.6	6.4

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

NEWS DEALERS
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
FOR SELECTED STATES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	ALL ESTABLISHMENTS		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED						
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Newspapers, magazines	Candy, nuts, con- fectionery	Cigars, cigarettes, tobacco	Gifts, novelties, souvenirs, toys	Stationery, printed forms	Books	Other sales
UNITED STATES TOTAL ¹	7,407	\$72,427	30.8	\$22,294	64.9	9.8	12.7	3.2	3.4	1.2	4.8
SELECTED STATES											
California.....	270	2,509	30.2	758	70.7	5.3	7.2	4.5	5.0	2.4	4.9
Connecticut.....	134	1,963	47.0	922	65.7	5.9	14.4	3.2	4.6	1.4	4.8
Delaware.....	21	232	31.0	72	47.2	5.5	29.2	2.5	---	---	15.3
Illinois.....	707	4,663	22.1	1,029	74.6	5.4	10.9	2.5	---	---	8.6
Indiana.....	123	1,028	28.4	292	55.0	7.2	12.7	7.5	3.4	---	8.2
Iowa.....	51	839	47.7	305	46.2	13.1	19.0	---	---	6.9	15.8
Maine.....	442	7,948	65.6	5,057	65.5	10.6	15.1	1.7	2.3	.8	4.0
Massachusetts.....	153	1,861	40.6	671	68.6	7.0	7.0	4.8	---	1.8	10.4
Michigan.....	38	614	41.9	257	55.6	8.9	9.7	7.0	3.1	---	12.5
New Hampshire.....	459	5,158	25.3	1,306	65.7	5.7	16.9	3.1	3.0	1.3	4.3
New Jersey.....	2,302	20,289	24.8	5,056	58.0	17.0	15.0	2.5	4.1	.3	4.1
New York.....	57	469	26.7	125	62.4	12.0	11.2	---	---	---	14.4
North Carolina.....	253	2,700	28.6	771	57.6	8.5	18.1	6.5	6.0	2.4	4.9
Ohio.....	805	9,001	33.8	3,040	70.8	6.6	10.6	3.8	3.5	1.2	3.7
Pennsylvania.....	95	1,057	24.8	282	73.7	5.4	14.1	1.9	.4	1.2	5.3
Rhode Island.....	215	1,380	18.1	251	76.9	7.6	5.2	---	---	---	10.5
Texas.....	38	627	39.9	250	50.0	7.2	9.2	6.4	15.2	3.6	8.4
Vermont.....	---	---	---	---	---	---	---	---	---	---	---

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

CENSUS OF BUSINESS

CIGAR STORES, CIGAR STANDS
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
BY GEOGRAPHIC DIVISIONS AND STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

DIVISION AND STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED		
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Cigars, cigarettes, tobacco	Meals and fountain	Other sales
UNITED STATES TOTAL.....	18,504	\$207,781	78.0	\$157,933	71.4	4.7	23.9
GEOGRAPHIC DIVISIONS:							
New England.....	1,487	20,559	75.3	15,474	74.3	3.4	22.3
Middle Atlantic.....	9,554	99,906	80.2	80,133	70.5	4.8	24.9
East North Central.....	2,969	35,233	74.1	26,118	75.9	3.9	20.2
West North Central.....	944	11,038	62.6	6,905	69.5	5.3	25.2
South Atlantic.....	879	10,188	87.5	8,876	71.5	6.7	21.3
East South Central.....	205	2,430	70.0	1,701	69.7	10.0	20.3
West South Central.....	458	4,884	78.2	3,721	75.9	3.5	22.6
Mountain.....	375	4,645	70.2	3,282	64.9	7.8	27.3
Pacific.....	1,755	18,920	72.6	13,743	66.7	6.1	27.2
New England:							
Maine.....	80	1,118	91.0	1,016	78.0	4.5	17.6
New Hampshire.....	48	580	56.4	327	75.8	—	24.2
Vermont.....	35	532	72.8	386	65.0	3.9	31.1
Massachusetts.....	728	11,728	73.4	8,604	77.1	3.2	19.7
Rhode Island.....	255	1,933	71.7	1,385	66.4	3.3	30.3
Connecticut.....	340	4,670	80.4	3,758	70.6	3.9	26.5
Middle Atlantic:							
New York.....	5,972	68,945	82.4	56,825	71.6	4.7	23.7
New Jersey.....	1,339	14,719	71.4	10,514	65.9	4.8	29.3
Pennsylvania.....	2,443	18,242	78.8	12,794	69.2	3.9	26.9
East North Central:							
Ohio.....	820	9,156	78.0	7,142	74.7	3.3	22.0
Indiana.....	378	3,412	71.7	2,446	67.6	5.7	25.7
Illinois.....	1,078	14,683	72.9	10,705	77.7	3.9	18.4
Michigan.....	450	4,825	78.6	3,791	77.5	3.6	18.9
Wisconsin.....	241	3,147	64.6	2,054	77.2	4.3	18.5
West North Central:							
Minnesota.....	219	2,883	62.4	1,800	72.7	4.8	22.5
Iowa.....	228	2,872	68.1	1,957	67.7	8.2	24.1
Missouri.....	252	2,779	46.8	1,301	74.3	1.6	24.1
North Dakota.....	9	126	100.0	126	65.9	13.5	20.6
South Dakota.....	24	321	78.5	252	54.0	2.0	44.0
Nebraska.....	128	1,343	69.5	954	68.6	3.3	28.1
Kansas.....	88	714	74.9	535	63.4	6.2	28.4
South Atlantic:							
Delaware.....	85	1,000	69.5	695	66.7	5.6	27.7
Maryland.....	107	2,129	82.0	1,745	76.9	3.3	19.8
District of Columbia.....	62	944	50.4	478	67.2	.9	31.9
Virginia.....	61	617	67.3	617	57.4	23.5	19.1
West Virginia.....	50	628	70.1	440	76.8	—	23.2
North Carolina.....	55	543	77.7	422	59.5	11.9	28.6
South Carolina.....	27	416	70.0	291	60.5	10.0	29.5
Georgia.....	48	938	67.3	631	64.0	5.9	30.1
Florida.....	184	2,651	58.8	1,559	61.3	5.3	13.4
East South Central:							
Kentucky.....	58	636	58.3	371	76.3	5.7	18.0
Tennessee.....	63	817	78.5	641	64.9	11.9	23.2
Alabama.....	54	729	70.1	511	70.7	14.3	15.0
Mississippi.....	28	248	71.8	178	70.8	—	29.2
West South Central:							
Arkansas.....	28	383	83.7	304	55.8	—	44.4
Louisiana.....	89	909	78.4	713	68.7	3.9	9.4
Oklahoma.....	108	769	63.3	487	65.9	4.1	30.0
Texas.....	232	2,843	78.0	2,217	74.1	3.6	22.3
Mountain:							
Montana.....	61	647	68.6	444	64.9	6.6	28.6
Idaho.....	45	976	49.5	483	38.1	23.6	36.3
Wyoming.....	31	421	79.8	338	64.3	4.2	31.5
Colorado.....	157	1,354	79.8	1,081	69.8	3.6	28.6
New Mexico.....	12	115	75.7	87	60.9	—	36.6
Arizona.....	23	262	46.9	123	63.4	—	39.1
Utah.....	29	438	74.9	328	67.4	12.8	19.8
Nevada.....	17	432	88.0	380	85.3	4.2	10.5
Pacific:							
Washington.....	234	3,050	58.8	1,793	61.2	11.9	26.9
Oregon.....	122	1,615	65.0	1,050	63.9	11.7	24.4
California.....	1,399	14,255	76.5	10,900	67.8	4.6	27.6

FLORISTS
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
BY GEOGRAPHIC DIVISIONS AND STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

DIVISION AND STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED				
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Cut flowers, wreaths, displays	Potted growing plants	Seeds, bulbs, nursery stock	Hay, grain, feed, fertilizers	Other sales
UNITED STATES TOTAL.....	18,055	\$148,741	40.8	\$80,740	75.8	19.0	3.3	.2	1.7
GEOGRAPHIC DIVISIONS:									
New England.....	1,592	15,355	39.6	6,077	75.6	20.8	2.1	---	1.5
Middle Atlantic.....	4,457	44,204	42.2	18,648	78.0	19.8	3.2	.1	.9
East North Central.....	3,541	52,402	39.1	12,685	74.2	20.5	3.0	.2	2.1
West North Central.....	1,164	11,884	40.3	4,778	75.9	18.5	3.2	.2	2.2
South Atlantic.....	1,434	12,995	46.5	6,041	80.8	15.5	3.5	---	2.4
East South Central.....	544	5,168	45.1	2,329	77.4	17.0	4.1	---	1.5
West South Central.....	1,096	8,320	56.5	3,039	70.9	25.4	3.6	.4	1.7
Mountain.....	365	3,711	32.9	1,222	66.1	24.4	6.2	---	3.3
Pacific.....	1,882	14,746	40.2	5,921	77.7	15.5	4.7	.1	2.2
New England:									
Maine.....	146	1,105	36.8	407	75.5	20.6	5.9	---	---
New Hampshire.....	74	806	48.8	393	85.5	15.3	1.0	---	.2
Vermont.....	33	343	32.1	110	79.1	18.2	1.8	---	.9
Massachusetts.....	900	8,539	37.6	3,212	75.1	21.0	1.8	---	2.1
Rhode Island.....	139	1,188	56.1	429	78.8	19.6	.5	---	1.1
Connecticut.....	300	3,354	45.5	1,528	74.1	22.2	2.5	---	1.2
Middle Atlantic:									
New York.....	2,291	24,896	48.5	12,016	77.9	18.4	2.9	.1	.7
New Jersey.....	803	6,835	31.8	2,175	71.8	24.1	2.0	---	2.1
Pennsylvania.....	1,353	12,473	55.7	4,457	72.8	21.5	4.6	.1	1.0
East North Central:									
Ohio.....	1,055	8,764	38.4	3,387	79.4	17.1	2.1	.4	1.0
Indiana.....	595	5,336	35.9	1,197	75.0	20.2	3.3	---	1.5
Illinois.....	1,096	10,603	45.4	4,802	72.0	22.0	3.6	.1	2.3
Michigan.....	703	6,335	36.6	2,520	74.5	20.3	2.0	---	3.2
Wisconsin.....	512	5,384	35.6	1,199	67.0	25.4	4.5	.2	2.9
West North Central:									
Minnesota.....	205	2,757	47.8	1,519	72.9	19.5	4.8	.3	2.7
Iowa.....	239	2,290	39.0	893	77.0	17.5	4.0	---	1.5
Missouri.....	379	3,870	41.6	1,611	78.9	17.6	2.0	---	1.5
North Dakota.....	21	251	53.8	135	68.1	25.0	7.4	1.5	---
South Dakota.....	35	244	---	---	---	---	---	---	---
Nebraska.....	126	1,124	56.7	412	75.5	15.5	1.9	.3	7.0
Kansas.....	159	1,328	50.7	408	75.3	25.5	1.2	---	2.0
South Atlantic:									
Delaware.....	55	451	25.7	116	75.3	24.1	---	---	2.6
Maryland.....	275	1,930	41.8	807	82.5	14.6	2.9	---	---
District of Columbia.....	96	2,193	70.5	1,547	76.3	8.2	7.8	---	7.7
Virginia.....	192	2,064	49.7	1,025	80.7	17.5	1.9	---	.1
West Virginia.....	101	1,249	48.7	608	77.0	16.4	4.8	---	1.8
North Carolina.....	168	1,440	56.4	524	82.8	16.0	---	---	1.2
South Carolina.....	128	755	54.4	260	85.8	16.2	---	---	---
Georgia.....	172	1,562	48.4	768	84.3	14.2	1.2	---	.5
Florida.....	239	1,529	29.2	388	92.0	5.4	---	---	2.6
East South Central:									
Kentucky.....	161	1,644	46.8	770	76.9	16.8	4.4	---	1.9
Tennessee.....	174	2,217	57.6	1,277	78.7	17.9	4.1	---	1.5
Alabama.....	116	833	16.3	188	85.1	12.5	---	---	4.4
Mississippi.....	93	472	30.9	146	80.8	15.1	---	---	4.1
West South Central:									
Arkansas.....	82	643	---	---	---	---	---	---	---
Louisiana.....	139	1,186	47.4	562	86.9	26.5	4.1	---	2.7
Oklahoma.....	157	1,502	59.3	590	75.8	20.5	2.7	---	1.2
Texas.....	718	4,989	57.8	1,887	70.8	25.4	5.8	.6	1.6
Mountain:									
Montana.....	45	854	47.2	509	56.3	24.6	10.4	---	8.7
Idaho.....	58	383	32.5	118	64.4	25.4	7.6	---	2.6
Wyoming.....	33	174	---	---	---	---	---	---	---
Colorado.....	124	1,525	40.0	529	72.8	25.9	.6	---	.7
New Mexico.....	27	225	---	---	---	---	---	---	---
Arizona.....	28	512	---	---	---	---	---	---	---
Utah.....	60	549	48.5	286	65.0	20.7	11.7	---	2.6
Nevada.....	12	111	---	---	---	---	---	---	---
Pacific:									
Washington.....	222	2,184	47.2	1,031	71.5	24.0	5.7	---	1.0
Oregon.....	172	1,432	42.1	603	74.3	22.9	.9	---	2.0
California.....	1,468	11,130	58.5	4,287	79.7	12.2	5.5	.1	2.5

1 Data not shown because the sample was inadequate.

CENSUS OF BUSINESS

OFFICE, STORE APPLIANCE AND EQUIPMENT DEALERS
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
BY GEOGRAPHIC DIVISIONS AND STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

DIVISION AND STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED					
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Typewriters, parts, and supplies	Store and office machine equipment and supplies	Store and office furniture and fixtures	Stationery, printed forms, office supplies	Other sales	
UNITED STATES TOTAL.....	5,600	\$149,216	70.1	\$104,657	35.5	24.9	24.5	8.3	6.8	
GEOGRAPHIC DIVISIONS:										
New England.....	255	(x)	(x)	8,812	39.2	20.0	22.3	11.3	7.2	
Middle Atlantic.....	795	57,363	72.3	27,012	32.3	28.5	29.4	4.9	6.9	
East North Central.....	760	52,671	72.8	23,794	32.5	30.0	22.7	7.3	7.5	
West North Central.....	390	12,455	71.5	8,982	43.9	27.9	14.6	7.2	8.4	
South Atlantic.....	318	(x)	(x)	12,532	45.1	19.7	24.3	8.1	4.8	
East South Central.....	125	5,373	77.4	4,157	33.8	22.6	21.7	18.3	5.6	
West South Central.....	328	12,161	80.3	7,334	32.4	17.4	27.3	16.5	6.4	
Mountain.....	153	4,574	45.3	2,070	40.1	20.6	15.0	15.3	9.0	
Pacific.....	498	17,598	68.6	12,064	34.3	23.4	26.5	8.1	7.7	
New England:										
Maine.....	24	773	88.1	681	35.4	23.0	24.1	9.0	8.5	
New Hampshire.....	19	452	73.9	334	19.8	32.9	21.2	17.1	9.0	
Vermont.....	9	(x)	---	---	---	---	---	---	---	
Massachusetts.....	115	5,239	59.2	3,104	45.8	18.9	18.6	8.0	8.7	
Rhode Island.....	20	838	87.9	737	37.9	22.9	19.5	12.8	6.9	
Connecticut.....	68	2,583	75.7	1,958	34.0	17.2	28.8	15.8	4.2	
Middle Atlantic:										
New York.....	484	22,120	77.1	17,061	30.6	27.1	32.4	3.0	6.9	
New Jersey.....	110	4,066	72.3	2,954	26.4	28.7	34.3	9.3	3.3	
Pennsylvania.....	221	11,157	82.7	6,997	39.1	25.0	20.2	7.5	8.2	
East North Central:										
Ohio.....	238	9,429	72.8	8,860	30.9	30.9	19.5	8.8	9.9	
Indiana.....	97	3,011	72.6	2,187	39.4	16.8	26.5	9.2	8.5	
Illinois.....	201	11,072	78.2	8,434	33.9	31.1	26.1	2.5	6.4	
Michigan.....	138	6,247	75.3	4,704	28.9	31.8	20.6	12.7	8.0	
Wisconsin.....	86	2,912	55.3	1,609	32.5	34.2	19.9	6.8	8.8	
West North Central:										
Minnesota.....	74	2,418	79.9	1,931	45.4	25.2	14.1	6.9	8.4	
Iowa.....	90	2,208	68.8	1,519	52.3	18.0	14.7	9.7	5.3	
Missouri.....	108	4,983	83.3	4,152	38.6	37.0	15.7	3.0	5.7	
North Dakota ¹	12	339	---	---	---	---	---	---	---	
South Dakota ¹	13	280	---	---	---	---	---	---	---	
Nebraska.....	45	1,209	52.4	834	67.8	13.4	7.7	5.4	5.7	
Kansas.....	48	1,058	62.2	646	29.4	15.8	15.6	30.7	8.5	
South Atlantic:										
Delaware.....	9	(x)	---	---	---	---	---	---	---	
Maryland.....	35	1,403	74.5	1,043	45.9	14.8	26.6	3.3	9.6	
District of Columbia.....	28	5,797	92.3	5,549	50.8	22.3	22.6	2.5	1.8	
Virginia.....	45	1,685	55.2	898	46.2	14.5	23.9	7.7	7.7	
West Virginia.....	22	690	51.9	358	12.8	9.5	36.9	38.3	2.5	
North Carolina.....	39	1,776	59.1	1,032	41.2	18.7	21.2	8.4	10.5	
South Carolina.....	25	721	49.0	346	24.9	10.1	55.5	8.1	1.4	
Georgia.....	41	2,274	63.7	1,904	43.5	17.7	21.0	12.2	5.6	
Florida.....	74	2,447	65.5	1,604	25.1	24.4	25.1	18.3	7.1	
East South Central:										
Kentucky.....	27	1,580	78.5	1,225	26.3	17.6	22.8	23.8	9.5	
Tennessee.....	51	2,049	74.6	1,528	43.4	28.7	14.5	9.3	4.1	
Alabama.....	30	1,323	87.9	1,163	33.1	23.2	24.4	15.0	4.3	
Mississippi.....	17	441	54.6	241	14.5	---	49.0	29.0	7.5	
West South Central:										
Arkansas ¹	28	496	---	---	---	---	---	---	---	
Louisiana.....	47	2,850	72.7	2,072	26.4	13.3	33.9	20.0	6.4	
Oklahoma.....	80	1,908	55.6	1,080	33.2	17.3	25.7	17.3	6.5	
Texas.....	195	6,907	60.8	4,202	35.2	19.5	24.4	14.6	6.3	
Mountain:										
Montana.....	22	683	85.2	582	29.6	25.1	20.1	15.6	9.6	
Idaho ¹	12	402	---	---	---	---	---	---	---	
Wyoming.....	10	(x)	---	---	---	---	---	---	---	
Colorado.....	54	1,528	73.0	1,116	47.7	20.6	8.9	16.5	6.3	
New Mexico ¹	13	322	---	---	---	---	---	---	---	
Arizona.....	19	560	66.4	372	33.9	13.5	25.5	11.0	16.1	
Utah ¹	20	558	---	---	---	---	---	---	---	
Nevada.....	3	(x)	---	---	---	---	---	---	---	
Pacific:										
Washington.....	81	2,787	83.4	1,755	36.9	15.8	20.8	20.5	6.0	
Oregon.....	50	1,855	75.4	1,399	36.7	23.3	18.8	12.1	9.1	
California.....	357	12,976	68.7	8,910	33.4	24.9	28.8	5.1	7.8	

x Withheld to avoid disclosure.

¹ Data not shown because the sample was inadequate.

RETAIL TRADE:1939

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OPTICIANS

TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED		
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Optical goods, frames, lenses	Cameras, projectors, films, photo equip- ment and supplies	Other sales
UNITED STATES TOTAL ¹	5,995	\$60,567	47.8	\$28,970	93.4	3.4	3.2
SELECTED STATES							
California.....	567	5,599	43.2	2,421	96.1	.7	3.2
Connecticut.....	81	1,557	48.4	672	70.2	19.4	10.4
District of Columbia.....	38	1,006	69.9	698	97.7	---	2.3
Florida.....	65	450	25.9	119	95.0	---	5.0
Georgia.....	81	1,039	60.8	632	97.3	---	2.7
Illinois.....	368	3,598	53.7	1,981	83.3	12.8	3.9
Indiana.....	142	1,895	50.4	854	99.1	---	3.2
Iowa.....	149	936	23.1	218	98.9	---	3.2
Kentucky.....	69	606	45.5	276	93.8	---	6.2
Louisiana.....	47	818	59.7	369	93.5	---	6.5
Maryland.....	87	939	61.7	579	99.1	---	.9
Massachusetts.....	362	3,406	44.1	1,503	88.7	8.2	3.1
Michigan.....	153	1,489	50.1	736	89.9	---	10.1
Minnesota.....	125	1,496	53.7	804	90.8	---	9.2
Missouri.....	198	1,609	50.3	809	91.5	---	8.5
New Hampshire.....	30	282	46.2	121	94.2	---	5.8
New Jersey.....	217	2,094	45.4	951	95.7	---	6.3
New York.....	933	11,073	51.1	5,832	94.7	1.5	3.8
Ohio.....	479	4,454	42.2	1,878	93.3	---	6.7
Pennsylvania.....	470	4,790	49.3	2,362	93.4	---	6.6
Tennessee.....	71	991	51.7	481	97.4	---	2.6
Texas.....	209	2,126	49.9	1,060	95.3	---	4.7
Virginia.....	49	741	63.2	468	90.0	7.0	3.0
Washington.....	123	1,556	81.0	949	98.9	---	1.1
West Virginia.....	55	528	43.0	227	88.5	---	11.5
Wisconsin.....	110	886	39.7	352	97.2	---	2.8

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

PHOTOGRAPHIC SUPPLY—CAMERA STORES

TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED			
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Cameras, projectors, films, photo equip- ment and supplies	Optical goods, frames, lenses	Books, magazines, stationery, etc.	Other sales
UNITED STATES TOTAL ¹	1,112	\$32,343	72.0	\$23,291	86.5	2.8	1.6	9.1
SELECTED STATES								
California.....	197	5,009	75.7	3,791	89.2	2.0	2.0	6.8
Colorado.....	21	513	86.5	341	86.5	---	---	13.5
Connecticut.....	23	616	85.9	402	57.0	21.6	---	21.4
District of Columbia.....	15	769	96.5	761	86.5	---	---	13.5
Illinois.....	69	2,631	78.6	2,087	91.6	---	---	8.4
Indiana.....	25	875	84.7	741	70.7	---	---	29.3
Maine.....	11	132	80.6	80	72.5	---	---	27.5
Maryland.....	9	404	58.2	235	86.9	---	---	13.2
Massachusetts.....	57	1,474	74.2	1,094	82.6	11.3	---	6.1
Michigan.....	52	1,533	86.1	1,014	96.2	---	---	3.8
Minnesota.....	10	487	91.4	427	97.2	---	---	2.8
Missouri.....	15	520	76.7	369	66.4	---	---	35.6
New Jersey.....	44	1,021	76.7	783	79.9	---	---	20.1
New York.....	175	6,820	70.4	4,802	89.6	.7	.3	9.4
Ohio.....	65	1,662	73.9	1,229	92.2	---	---	7.8
Oregon.....	15	309	84.7	200	67.0	---	17.5	15.5
Pennsylvania.....	78	2,317	85.9	1,526	88.5	---	1.0	10.5
Tennessee.....	8	619	96.3	500	83.2	---	---	16.8
Texas.....	22	1,018	82.7	842	80.3	---	4.1	15.6
Virginia.....	8	576	96.7	557	84.8	---	---	35.2
Washington.....	13	302	70.2	212	85.8	---	---	14.2
Wisconsin.....	32	494	55.3	273	86.4	---	---	15.6

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

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CENSUS OF BUSINESS

 OFFICE, STORE, SCHOOL SUPPLY DEALERS
 TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
 FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED				
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Stationery, printed forms, office supplies	Store and office furniture and fixtures	Store and office machine equipment and supplies	Typewriters, parts, and supplies	Other sales
UNITED STATES TOTAL ¹	1,559	\$59,370	82.2	\$56,933	72.4	11.7	9.0	2.4	4.5
SELECTED STATES									
California	142	5,285	70.5	3,726	77.5	5.6	6.3	2.4	6.2
Colorado	23	1,221	94.5	1,154	81.8	22.2	7.9	—	8.1
District of Columbia	8	1,000	99.0	990	86.7	9.3	—	1.0	3.6
Illinois	131	6,874	47.4	3,259	88.3	4.5	5.2	—	1.4
Indiana	43	1,225	69.6	852	74.0	13.0	5.2	6.3	1.5
Maryland	17	1,461	95.2	1,391	60.7	37.2	—	—	2.1
Massachusetts	49	2,181	65.9	1,438	65.4	6.9	14.1	1.9	11.7
Michigan	48	1,859	88.2	1,255	78.8	12.6	3.2	2.4	5.0
Minnesota	35	1,572	88.7	1,394	70.4	12.5	7.4	—	9.7
Missouri	50	2,697	72.0	1,941	48.5	13.1	35.6	—	2.8
New Jersey	30	1,001	59.7	598	75.6	10.5	7.0	3.5	3.4
New York	179	6,810	65.5	4,482	69.6	7.7	8.8	7.9	6.0
Ohio	105	3,487	71.8	2,481	78.9	7.3	8.3	3.2	4.3
Oklahoma	38	875	58.8	513	70.0	9.5	19.9	—	—
Pennsylvania	92	2,695	59.9	1,614	81.2	4.5	6.4	3.6	2.3
Tennessee	19	1,490	42.6	622	75.3	18.3	5.3	—	1.1
Texas	68	2,866	82.2	1,784	74.1	22.4	2.0	—	—
Wisconsin	37	825	67.0	551	82.7	9.1	5.1	—	8.1

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.
 PIANO, MUSICAL INSTRUMENT STORES
 TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
 FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED			
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Pianos, musical instruments, music, phonographs and records	Radio, television sets, parts	Household appliances (electric or gas)	Other sales
UNITED STATES TOTAL ¹	2,950	\$85,127	74.0	\$48,202	89.8	4.6	2.2	5.4
SELECTED STATES								
Alabama	20	391	69.6	272	84.9	4.1	10.3	.7
California	290	4,842	69.0	3,343	94.6	3.2	—	2.2
Connecticut	45	684	67.3	460	85.0	4.3	—	10.7
Florida	52	754	66.2	499	99.2	—	—	.8
Illinois	172	7,193	89.5	6,564	95.1	4.9	—	2.0
Indiana	101	1,954	71.9	1,405	77.8	5.4	8.0	8.8
Iowa	72	910	68.4	531	95.7	—	—	4.5
Massachusetts	116	1,933	65.4	1,285	98.9	.9	—	.2
Michigan	99	4,110	85.6	3,519	77.9	13.4	5.8	2.9
Minnesota	72	1,295	72.1	954	94.0	5.2	—	.8
Missouri	72	1,394	72.5	1,008	97.8	—	—	2.2
Nebraska	19	315	75.9	239	93.7	5.5	—	.8
New Jersey	110	1,743	65.1	1,135	87.9	2.8	—	9.3
New York	359	10,963	77.4	8,484	90.1	3.4	.8	5.7
North Carolina	42	871	73.9	498	96.0	—	—	4.0
Ohio	199	3,480	70.6	2,456	90.0	6.3	1.6	2.1
Oklahoma	59	886	68.6	590	85.4	5.1	7.4	2.1
Pennsylvania	265	5,058	68.9	3,472	90.7	4.8	3.0	1.5
Texas	129	3,067	79.5	2,439	90.2	3.0	—	6.8
Utah	14	553	83.5	462	98.7	—	—	1.3
Washington	57	970	62.9	513	89.7	4.5	—	6.0
West Virginia	30	554	82.3	456	89.2	2.0	—	8.8
Wisconsin	108	1,608	68.5	1,101	91.7	3.7	—	4.8

¹ Includes data for States not shown separately because of possible disclosure of individual operations.

LIQUOR STORES (PACKAGED GOODS)
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY	STORES WITH ANNUAL SALES OF \$20,000 OR MORE									STORES WITH ANNUAL SALES OF LESS THAN \$20,000									
	All stores		Total sales analyzed		Commodity sales as percent of total analyzed					All stores		Total sales analyzed		Commodity sales as percent of total analyzed					
					Liquors and other spirits	Wines	Beer and ale	Cigars, cigarettes, tobacco	Other sales					Liquors (packaged goods)	Beer, wine (bottled or canned)	Cigars, cigarettes, tobacco	Groceries, all foods, soft drinks	Other sales	
	Number	Sales (add 000)	Percent coverage	Amount (add 000)						Number	Sales (add 000)	Percent coverage	Amount (add 000)						
Baltimore, Maryland.....	38	\$1,819	90.7	\$1,649	72.9	15.9	7.8	1.2	2.2	77	\$911	65.4	\$580	62.1	22.4	8.7	4.3	2.5	
Boston, Massachusetts.....	188	7,625	88.8	6,592	70.8	13.9	14.6	.1	.6	50	709	70.9	503	67.0	32.6	.4	---	---	
Buffalo, New York.....	61	2,514	88.5	2,001	77.2	21.0	---	---	1.8	14	214	47.7	102	72.5	27.5	---	---	---	
Chicago, Illinois.....	269	12,998	90.6	11,776	58.6	13.7	22.7	3.9	3.1	358	3,954	77.7	2,986	55.6	38.8	5.3	1.4	.9	
Los Angeles, California.....	107	5,450	90.3	3,114	49.8	20.7	19.9	4.8	4.8	861	8,155	91.0	7,402	51.5	88.7	7.3	4.0	.5	
Milwaukee, Wisconsin.....	40	1,414	95.5	1,350	48.6	8.0	56.3	1.3	5.8	62	575	82.6	475	37.3	53.3	2.7	6.7	---	
New York, New York.....	794	51,074	85.7	42,761	72.8	25.2	---	---	2.0	117	1,478	58.0	562	65.7	31.5	---	---	2.8	
St. Louis, Missouri.....	22	2,294	32.9	755	59.6	7.5	15.5	---	17.4	7	62	---	---	---	---	---	---	---	
San Francisco, California.....	58	3,131	80.5	1,581	59.5	22.8	11.8	3.9	2.2	164	1,472	83.4	1,227	56.6	35.3	5.4	2.2	.5	
Washington, D. C.....	222	11,557	72.3	8,351	75.3	8.4	15.2	1.0	2.1	27	356	77.9	285	69.5	23.9	3.5	2.6	.3	

Data are not shown for cities in which there are State-operated stores. These are Cleveland, Detroit, Philadelphia, and Pittsburgh.

1 Data not shown for stores with annual sales of less than \$20,000 because the sample was inadequate.

CIGAR STORES, CIGAR STANDS
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED		
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Cigars, cigarettes, tobacco	Meals and fountain	Other sales (incl. candy, soft drinks, etc.)
Baltimore, Maryland.....	92	\$1,936	85.1	\$1,647	77.2	2.7	20.1
Boston, Massachusetts.....	271	4,674	71.6	3,345	77.5	3.9	18.6
Buffalo, New York.....	105	1,453	73.2	1,063	85.9	---	16.1
Chicago, Illinois.....	751	10,743	79.5	8,543	80.4	2.1	17.5
Cleveland, Ohio.....	167	2,330	75.8	1,766	86.0	1.1	12.9
Detroit, Michigan.....	154	2,062	82.8	1,708	82.1	1.9	16.0
Los Angeles, California.....	318	2,813	78.0	2,195	67.9	4.8	27.3
Milwaukee, Wisconsin.....	119	1,774	64.4	1,143	86.0	.3	13.7
New York, New York.....	4,456	52,166	83.9	43,763	73.0	4.7	22.3
Philadelphia, Pennsylvania.....	1,462	8,765	82.5	7,235	69.2	4.5	26.3
Pittsburgh, Pennsylvania.....	92	1,230	73.8	908	69.0	5.5	25.5
St. Louis, Missouri.....	118	1,711	26.8	458	74.7	---	25.3
San Francisco, California.....	468	5,387	78.1	4,100	69.5	5.4	27.3
Washington, D. C.....	62	944	50.4	476	67.2	.9	31.9

FLORISTS
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED				
	Number	Sales	Percent coverage	Amount	Cut flowers, wreaths, displays	Potted growing plants	Seeds, bulbs, nursery stock	Other sales	
		(add 000)							(add 000)
Baltimore, Maryland.....	186	\$1,307	46.3	\$805	86.1	12.7	1.2	—	
Boston, Massachusetts.....	141	1,793	39.7	711	79.3	17.7	—	5.0	
Buffalo, New York.....	107	1,213	41.7	508	80.8	18.8	—	2.6	
Chicago, Illinois.....	589	5,852	46.5	2,710	73.2	20.3	4.1	2.4	
Cleveland, Ohio.....	164	1,515	47.5	720	80.4	18.8	—	.8	
Detroit, Michigan.....	255	2,575	44.8	1,154	77.2	17.0	2.1	5.7	
Los Angeles, California.....	372	2,944	47.6	1,400	86.1	11.3	—	2.6	
Milwaukee, Wisconsin.....	105	1,220	39.8	486	66.0	23.9	6.2	3.9	
New York, New York.....	1,212	14,488	52.8	7,853	79.7	18.5	3.2	.8	
Philadelphia, Pennsylvania.....	374	3,390	50.4	1,029	73.4	20.1	—	6.5	
Pittsburgh, Pennsylvania.....	74	1,548	50.9	787	82.3	18.5	—	1.2	
St. Louis, Missouri.....	153	1,818	44.2	804	85.3	13.2	—	1.5	
San Francisco, California.....	191	2,278	47.1	1,072	79.1	14.1	2.4	4.4	
Washington, D. C.....	98	2,183	70.5	1,547	78.3	8.2	7.6	7.7	

CENSUS OF BUSINESS

JEWELRY STORES

TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED										
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Jewelry (except items following)	Diamonds and precious stones	Watches, clocks, silverware	Novelty and costume jewelry	Cameras, projectors, film, photo equipment and supplies	Optical goods, frames, lenses	Luggage and leather goods	Radios, television sets, and parts	Household appliances (electric and gas)	Repairs and other services	Other sales
Baltimore, Maryland.....	103	\$5,079	56.6	\$2,875	21.5	24.6	28.2	1.2	.4	6.8	1.2	4.6	.8	4.1	6.6
Boston, Massachusetts.....	150	7,775	40.9	3,182	11.4	29.4	29.8	5.5	—	—	2.3	1.3	1.0	6.3	13.0
Buffalo, New York.....	93	2,158	54.8	1,182	13.4	50.9	27.7	5.6	.9	4.2	.3	7.8	2.3	3.6	3.1
Chicago, Illinois.....	378	12,670	55.6	7,048	17.2	33.8	28.6	4.9	.6	1.3	.7	3.0	.8	5.4	3.9
Cleveland, Ohio.....	139	4,307	50.1	2,159	15.1	31.2	33.3	2.4	2.2	2.5	.8	2.2	1.2	5.4	3.7
Detroit, Michigan.....	159	7,758	68.6	5,324	15.0	26.5	28.2	5.4	.8	8.5	1.1	2.0	3.1	5.4	4.0
Los Angeles, California.....	274	8,583	29.9	2,557	11.6	35.0	33.8	5.2	.4	1.0	1.9	1.3	1.2	6.2	2.4
Milwaukee, Wisconsin.....	123	2,213	48.6	1,075	16.8	29.6	36.4	3.7	.3	.8	.3	.2	1.5	8.2	2.4
New York, New York.....	843	39,459	36.9	14,560	15.0	27.9	27.6	3.6	1.2	3.3	1.0	5.1	2.4	4.7	6.2
Philadelphia, Pennsylvania.....	245	8,589	64.5	5,413	16.7	29.0	27.8	2.0	.6	1.0	.8	3.7	.8	5.5	12.1
Pittsburgh, Pennsylvania.....	83	4,331	38.0	1,645	17.6	30.9	29.3	3.0	.8	4.5	.9	3.7	2.0	4.0	3.3
St. Louis, Missouri.....	111	3,985	59.7	2,568	19.7	29.0	25.6	6.4	—	6.5	1.8	.3	.6	5.8	4.3
San Francisco, California.....	163	5,407	49.5	2,679	14.0	33.1	36.0	4.0	.6	2.7	.7	1.4	1.6	5.1	.8
Washington, D. C.....	83	5,052	56.0	2,828	11.5	27.3	39.6	1.1	—	4.0	1.5	4.8	1.6	1.1	7.5

OFFICE, STORE APPLIANCE AND EQUIPMENT DEALERS
TABLE 18A.—SUMMARY ANALYSIS OF COMMODITY SALES
FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY	ALL STORES		TOTAL SALES ANALYZED		COMMODITY SALES AS PERCENT OF TOTAL ANALYZED				
	Number	Sales (add 000)	Percent coverage	Amount (add 000)	Typewriters, parts, and supplies	Store and office machine equipment and supplies	Store and office furniture and fixtures	Stationery, printed forms, office supplies	Other sales
Baltimore, Maryland.....	29	\$1,231	74.7	\$920	48.8	14.6	28.6	—	9.8
Boston, Massachusetts.....	34	5,295	61.4	2,024	51.8	19.5	13.9	—	9.8
Buffalo, New York ¹	25	907	—	—	—	—	—	5.0	—
Chicago, Illinois.....	107	8,530	82.5	7,036	34.6	30.7	28.7	1.8	6.2
Cleveland, Ohio.....	48	2,293	91.9	2,108	36.6	27.6	18.4	7.9	11.5
Detroit, Michigan.....	57	3,788	83.0	3,126	32.9	38.5	14.4	7.4	6.8
Los Angeles, California.....	107	4,722	82.3	3,884	35.3	20.0	36.5	1.4	6.8
Milwaukee, Wisconsin.....	28	1,450	55.2	800	31.2	32.9	25.8	—	10.1
New York, New York.....	295	17,582	81.7	14,201	29.0	25.7	38.1	1.8	6.4
Philadelphia, Pennsylvania.....	86	4,893	61.2	2,998	36.4	26.6	23.0	3.5	10.5
Pittsburgh, Pennsylvania.....	31	2,773	70.1	1,944	55.9	21.7	13.8	1.8	6.6
St. Louis, Missouri.....	40	2,349	88.5	2,032	45.3	31.8	17.4	—	5.5
San Francisco, California.....	59	3,748	71.3	2,674	31.5	40.5	19.1	—	6.9
Washington, D. C.....	28	5,797	92.3	5,349	50.8	22.3	22.6	2.5	1.8

¹ Data not shown because the sample was inadequate.

RETAIL TRADE:1939

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LIQUOR STORES (PACKAGED GOODS)
TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(add 000)	(see note)	(see note)
STORES WITH ANNUAL SALES OF \$20,000 OR MORE					
UNITED STATES*					
All stores.....	7,165				
Sales.....	\$471,795,000				
Commodity coverage.....	92.6 percent				
Total analyzed.....	6,973	\$437,010	\$437,010		100.0
Liquors and other spirits.....	6,821	431,175	387,355	85.2	84.1
Wines.....	5,840	335,881	41,809	12.4	9.6
Beer and ale.....	2,813	114,679	21,952	19.1	5.0
Cigars, cigarettes, tobacco.....	572	19,610	1,791	9.1	.4
Other sales.....	(1)	(1)	4,103	(1)	.9
STATES*					
ARIZONA					
All stores.....	18				
Sales.....	\$545,000				
Commodity coverage.....	60.0 percent				
Total analyzed.....	12	327	327		100.0
Liquors and other spirits.....	12	327	206	63.0	63.0
Wines.....	11	297	51	17.2	15.6
Beer and ale.....	10	283	55	20.9	16.8
Cigars, cigarettes, tobacco.....	5	107	5	4.7	1.5
Other sales.....	(1)	(1)	10	(1)	3.1
ARKANSAS					
All stores.....	83				
Sales.....	\$2,424,000				
Commodity coverage.....	85.6 percent				
Total analyzed.....	79	2,075	2,075		100.0
Liquors and other spirits.....	79	2,075	1,921	92.6	92.6
Wines.....	51	1,368	128	9.2	6.1
Beer and ale.....	10	286	12	4.2	.8
Cigars, cigarettes, tobacco.....	10	286	12	4.2	.8
Other sales.....	(1)	(1)	16	(1)	.7
CALIFORNIA					
All stores.....	464				
Sales.....	\$16,351,000				
Commodity coverage.....	79.8 percent				
Total analyzed.....	420	13,041	13,041		100.0
Liquors and other spirits.....	415	12,923	6,775	52.4	52.0
Wines.....	410	12,648	2,740	21.7	21.0
Beer and ale.....	401	12,342	2,462	19.9	18.9
Cigars, cigarettes, tobacco.....	169	4,740	485	10.2	5.7
Other sales.....	(1)	(1)	579	(1)	4.4
COLORADO					
All stores.....	69				
Sales.....	\$2,341,000				
Commodity coverage.....	92.0 percent				
Total analyzed.....	63	2,153	2,153		100.0
Liquors and other spirits.....	63	2,153	1,437	66.8	65.5
Wines.....	62	2,109	431	20.4	20.0
Beer and ale.....	62	2,109	263	12.5	12.2
Cigars, cigarettes, tobacco.....	---	---	---	---	---
Other sales.....	(1)	(1)	22	(1)	1.0
STORES WITH ANNUAL SALES OF LESS THAN \$20,000					
UNITED STATES*					
All stores.....	11,971				
Sales.....	\$114,558,000				
Commodity coverage.....	64.3 percent				
Total analyzed.....	7,198	\$73,810	\$73,810		100.0
Liquors (packaged goods).....	6,667	70,065	46,204	65.9	62.8
Beer, wine (bottled or canned).....	6,980	70,500	22,318	31.7	30.3
Cigars, cigarettes, tobacco.....	2,719	28,811	2,333	8.7	3.2
Groceries, all foods, soft drinks.....	2,122	21,320	1,665	7.8	-2.2
Meals and fountain or bar.....	343	3,446	582	16.9	.8
Other sales.....	(1)	(1)	513	(1)	.7
STATES*					
ARIZONA					
All stores.....	24				
Sales.....	\$239,000				
Commodity coverage.....	89.5 percent				
Total analyzed.....	17	214	214		100.0
Liquors (packaged goods).....	17	214	125	58.4	58.4
Beer, wine (bottled or canned).....	15	189	78	41.3	36.5
Cigars, cigarettes, tobacco.....	10	108	4	3.7	1.9
Groceries, all foods, soft drinks.....	5	51	2	3.9	.9
Other sales.....	(1)	(1)	5	(1)	2.3
ARKANSAS					
All stores.....	400				
Sales.....	\$5,920,000				
Commodity coverage.....	59.4 percent				
Total analyzed.....	212	2,327	2,327		100.0
Liquors (packaged goods).....	199	2,279	1,991	87.4	85.6
Beer, wine (bottled or canned).....	182	1,958	260	13.3	11.2
Cigars, cigarettes, tobacco.....	49	543	20	3.7	.8
Groceries, all foods, soft drinks.....	43	431	39	9.0	1.7
Meals and fountain or bar.....	5	50	4	13.3	.2
Other sales.....	(1)	(1)	13	(1)	.5
CALIFORNIA					
All stores.....	2,311				
Sales.....	\$21,666,000				
Commodity coverage.....	86.5 percent				
Total analyzed.....	1,982	18,748	18,748		100.0
Liquors (packaged goods).....	1,804	18,499	9,969	53.9	53.2
Beer, wine (bottled or canned).....	1,843	18,574	6,978	37.6	37.2
Cigars, cigarettes, tobacco.....	1,250	12,820	1,111	8.7	5.9
Groceries, all foods, soft drinks.....	692	7,211	609	8.4	3.2
Meals and fountain or bar.....	15	130	15	11.5	.1
Other sales.....	(1)	(1)	88	(1)	.4
COLORADO					
All stores.....	300				
Sales.....	\$2,885,000				
Commodity coverage.....	89.8 percent				
Total analyzed.....	251	2,574	2,574		100.0
Liquors (packaged goods).....	250	2,568	1,619	63.0	62.9
Beer, wine (bottled or canned).....	248	2,533	900	35.5	34.9
Cigars, cigarettes, tobacco.....	8	78	10	12.8	.4
Groceries, all foods, soft drinks.....	80	971	30	3.1	1.2
Other sales.....	(1)	(1)	15	(1)	.6

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

* The data are not shown separately for the 15 States which have State-operated stores, but are included in the United States totals. A summary of the data for these States is shown on page 579.

1 Data not available.

CENSUS OF BUSINESS

 LIQUOR STORES (PACKAGED GOODS)
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
STORES WITH ANNUAL SALES OF \$20,000 OR MORE							STORES WITH ANNUAL SALES OF LESS THAN \$20,000						
CONNECTICUT							CONNECTICUT						
All stores..... 239							All stores..... 773						
Sales..... \$9,421,000							Sales..... \$8,133,000						
Commodity coverage..... 93.5 percent							Commodity coverage..... 88.6 percent						
Total analyzed.....	225	\$8,790	\$8,790		100.0		Total analyzed.....	684	\$7,205	\$7,205		100.0	
Liquors and other spirits.....	225	8,790	6,513	71.8	71.8		Liquors (packaged goods).....	682	7,199	4,720	65.6	65.5	
Wines.....	207	8,045	1,103	13.7	12.6		Beer, wine (bottled or canned).....	683	7,197	2,397	33.3	33.3	
Beer and ale.....	202	7,897	1,259	15.9	14.5		Cigars, cigarettes, tobacco.....	6	40	4	10.0	.1	
Cigars, cigarettes, tobacco.....							Groceries, all foods, soft drinks.....	174	2,029	81	4.0	1.1	
Other sales.....	(1)	(1)	115	(1)	1.3		Other sales.....	(1)	(1)	3	(1)	---	
DELAWARE							DELAWARE						
All stores..... 31							All stores..... 48						
Sales..... \$1,001,000							Sales..... \$595,000						
Commodity coverage..... 89.1 percent							Commodity coverage..... 89.6 percent						
Total analyzed.....	27	892	892		100.0		Total analyzed.....	43	533	533		100.0	
Liquors and other spirits.....	27	892	567	63.6	63.6		Liquors (packaged goods).....	43	533	344	64.5	64.5	
Wines.....	26	859	113	13.2	12.7		Beer, wine (bottled or canned).....	43	533	159	29.6	29.6	
Beer and ale.....	27	892	201	22.5	22.5		Cigars, cigarettes, tobacco.....	16	202	8	4.0	1.5	
Cigars, cigarettes, tobacco.....	4	104	5	4.8	.5		Groceries, all foods, soft drinks.....	9	134	9	6.7	1.7	
Other sales.....	(1)	(1)	6	(1)	.7		Meals and fountain or bar.....	4	54	12	22.2	2.3	
DISTRICT OF COLUMBIA							DISTRICT OF COLUMBIA						
All stores..... 222							All stores..... 27						
Sales..... \$11,557,000							Sales..... \$366,000						
Commodity coverage..... 72.3 percent							Commodity coverage..... 77.9 percent						
Total analyzed.....	168	8,351	8,351		100.0		Total analyzed.....	20	285	285		100.0	
Liquors and other spirits.....	168	8,351	6,291	75.3	75.3		Liquors (packaged goods).....	19	271	198	73.1	69.5	
Wines.....	154	7,887	704	8.9	8.4		Beer, wine (bottled or canned).....	20	285	68	23.9	23.9	
Beer and ale.....	167	7,810	1,100	13.9	13.2		Cigars, cigarettes, tobacco.....	11	164	10	6.1	3.5	
Cigars, cigarettes, tobacco.....	25	1,090	83	7.6	1.0		Groceries, all foods, soft drinks.....	3	40	8	20.0	2.8	
Other sales.....	(1)	(1)	173	(1)	2.1		Other sales.....	(1)	(1)	1	(1)	.3	
FLORIDA							FLORIDA						
All stores..... 107							All stores..... 246						
Sales..... \$3,975,000							Sales..... \$2,024,000						
Commodity coverage..... 79.4 percent							Commodity coverage..... 48.0 percent						
Total analyzed.....	88	3,156	3,156		100.0		Total analyzed.....	101	972	972		100.0	
Liquors and other spirits.....	88	3,156	2,755	87.3	87.3		Liquors (packaged goods).....	82	888	647	72.9	68.6	
Wines.....	59	2,026	257	12.7	8.1		Beer, wine (bottled or canned).....	98	952	221	23.2	22.7	
Beer and ale.....	31	1,137	113	9.9	3.6		Cigars, cigarettes, tobacco.....	46	414	28	6.8	2.9	
Cigars, cigarettes, tobacco.....							Groceries, all foods, soft drinks.....	25	174	13	7.5	1.3	
Other sales.....	(1)	(1)	31	(1)	1.0		Meals and fountain or bar.....	18	184	18	9.8	1.9	
GEORGIA							GEORGIA						
All stores..... 101							All stores..... 379						
Sales..... \$3,354,000							Sales..... \$3,628,000						
Commodity coverage..... 93.1 percent							Commodity coverage..... 30.1 percent						
Total analyzed.....	98	3,124	3,124		100.0		Total analyzed.....	109	1,091	1,091		100.0	
Liquors and other spirits.....	98	3,124	3,001	96.0	98.0		Liquors (packaged goods).....	98	1,058	811	76.7	74.3	
Wines.....	38	1,194	71	5.9	2.3		Beer, wine (bottled or canned).....	100	973	162	16.6	14.8	
Beer and ale.....	7	208	25	12.1	.8		Cigars, cigarettes, tobacco.....	45	387	30	7.8	2.6	
Cigars, cigarettes, tobacco.....	4	107	6	5.6	.2		Groceries, all foods, soft drinks.....	51	467	45	9.6	4.1	
Other sales.....	(1)	(1)	21	(1)	.7		Meals and fountain or bar.....	12	105	15	14.3	1.4	
							Other sales.....	(1)	(1)	28	(1)	2.6	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

RETAIL TRADE:1939

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LIQUOR STORES (PACKAGED GOODS)
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)	
STORES WITH ANNUAL SALES OF \$20,000 OR MORE					
ILLINOIS					
All stores.....	363				
Sales.....	\$18,978,000				
Commodity coverage.....	90.3 percent				
Total analyzed.....	325	\$15,329	\$15,329		100.0
Liquors and other spirits.....	324	15,297	8,886	58.1	58.0
Wines.....	297	14,202	2,010	14.2	13.1
Beer and ale.....	312	14,565	3,424	23.6	22.4
Cigars, cigarettes, tobacco.....	117	4,887	554	11.4	3.6
Other sales.....	(1)	(1)	445	(1)	2.9
INDIANA					
All stores.....	82				
Sales.....	\$1,938,000				
Commodity coverage.....	95.0 percent				
Total analyzed.....	59	1,861	1,861		100.0
Liquors and other spirits.....	59	1,861	1,857	99.0	99.0
Wines.....	54	1,735	200	11.5	10.8
Beer and ale.....	---	---	---	---	---
Cigars, cigarettes, tobacco.....	---	---	---	---	---
Other sales.....	(1)	(1)	4	(1)	.2
KENTUCKY					
All stores.....	135				
Sales.....	\$4,729,000				
Commodity coverage.....	91.4 percent				
Total analyzed.....	129	4,320	4,320		100.0
Liquors and other spirits.....	129	4,320	3,824	88.5	88.5
Wines.....	110	3,710	244	6.6	5.7
Beer and ale.....	31	927	118	12.7	2.7
Cigars, cigarettes, tobacco.....	27	906	36	4.0	.8
Other sales.....	(1)	(1)	98	(1)	2.3
LOUISIANA					
All stores.....	42				
Sales.....	\$1,515,000				
Commodity coverage.....	86.3 percent				
Total analyzed.....	39	1,307	1,307		100.0
Liquors and other spirits.....	39	1,307	899	68.8	68.8
Wines.....	39	1,307	251	19.2	19.2
Beer and ale.....	29	905	115	12.5	8.6
Cigars, cigarettes, tobacco.....	10	249	21	8.4	1.6
Other sales.....	(1)	(1)	23	(1)	1.8
MARYLAND					
All stores.....	70				
Sales.....	\$3,511,000				
Commodity coverage.....	87.7 percent				
Total analyzed.....	60	3,079	3,079		100.0
Liquors and other spirits.....	58	3,024	2,290	75.7	74.4
Wines.....	51	2,796	463	16.6	15.0
Beer and ale.....	32	1,589	218	13.7	7.1
Cigars, cigarettes, tobacco.....	9	358	59	10.9	1.3
Other sales.....	(1)	(1)	69	(1)	2.2
STORES WITH ANNUAL SALES OF LESS THAN \$20,000					
ILLINOIS					
All stores.....	474				
Sales.....	\$5,324,000				
Commodity coverage.....	75.7 percent				
Total analyzed.....	352	\$4,032	\$4,032		100.0
Liquors (packaged goods).....	348	3,984	2,163	54.3	53.7
Beer, wine (bottled or canned).....	338	3,863	1,520	39.3	37.7
Cigars, cigarettes, tobacco.....	151	1,713	203	11.9	5.0
Groceries, all foods, soft drinks.....	61	717	58	8.1	1.4
Meals and fountain or bar.....	37	410	78	19.0	1.9
Other sales.....	(1)	(1)	10	(1)	.3
INDIANA					
All stores.....	402				
Sales.....	\$3,778,000				
Commodity coverage.....	44.6 percent				
Total analyzed.....	163	1,685	1,685		100.0
Liquors (packaged goods).....	161	1,659	1,482	88.1	88.8
Beer, wine (bottled or canned).....	156	1,619	182	11.9	11.4
Cigars, cigarettes, tobacco.....	7	86	9	10.5	.5
Groceries, all foods, soft drinks.....	39	447	11	2.5	.6
Meals and fountain or bar.....	5	69	8	11.6	.5
Other sales.....	(1)	(1)	3	(1)	.2
KENTUCKY					
All stores.....	321				
Sales.....	\$2,988,000				
Commodity coverage.....	59.5 percent				
Total analyzed.....	188	1,764	1,764		100.0
Liquors (packaged goods).....	187	1,761	1,275	72.4	72.3
Beer, wine (bottled or canned).....	169	1,543	284	17.1	15.0
Cigars, cigarettes, tobacco.....	91	914	57	6.2	3.2
Groceries, all foods, soft drinks.....	92	897	103	11.9	5.8
Meals and fountain or bar.....	34	388	41	11.1	2.3
Other sales.....	(1)	(1)	24	(1)	1.4
LOUISIANA					
All stores.....	179				
Sales.....	\$1,282,000				
Commodity coverage.....	34.0 percent				
Total analyzed.....	61	436	436		100.0
Liquors (packaged goods).....	53	417	277	66.4	63.5
Beer, wine (bottled or canned).....	58	405	100	24.7	22.9
Cigars, cigarettes, tobacco.....	44	294	17	5.8	3.9
Groceries, all foods, soft drinks.....	28	195	22	11.3	5.1
Meals and fountain or bar.....	3	24	1	4.2	.2
Other sales.....	(1)	(1)	19	(1)	4.4
MARYLAND					
All stores.....	122				
Sales.....	\$1,201,000				
Commodity coverage.....	64.5 percent				
Total analyzed.....	74	775	775		100.0
Liquors (packaged goods).....	71	782	511	67.1	65.9
Beer, wine (bottled or canned).....	65	681	186	24.4	21.4
Cigars, cigarettes, tobacco.....	37	440	51	11.6	6.6
Groceries, all foods, soft drinks.....	30	272	32	11.8	4.1
Other sales.....	(1)	(1)	15	(1)	2.0

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

CENSUS OF BUSINESS

 LIQUOR STORES (PACKAGED GOODS)
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
STORES WITH ANNUAL SALES OF \$20,000 OR MORE							STORES WITH ANNUAL SALES OF LESS THAN \$20,000						
MASSACHUSETTS							MASSACHUSETTS						
All stores..... 651							All stores..... 319						
Sales..... \$25,475,000							Sales..... \$3,745,000						
Commodity coverage..... 88.1 percent							Commodity coverage..... 76.9 percent						
Total analyzed.....	545	\$21,927	\$21,927		100.0		Total analyzed.....	224	\$2,879	\$2,879		100.0	
Liquors and other spirits.....	539	21,817	13,820	63.3	63.0		Liquors (packaged goods).....	218	2,818	1,775	63.0	61.7	
Wines.....	516	21,073	2,828	13.9	13.5		Beer, wine (bottled or canned).....	217	2,806	1,035	36.9	35.9	
Beer and ale.....	519	21,107	4,956	23.5	22.6		Cigars, cigarettes, tobacco.....	52	357	19	5.3	.7	
Cigars, cigarettes, tobacco.....	26	868	58	4.4	.2		Groceries, all foods, soft drinks.....	34	389	53	8.5	1.1	
Other sales.....	(1)	(1)	187	(1)	.9		Meals and fountain or bar.....	5	64	11	17.2	.4	
							Other sales.....	(1)	(1)	6	(1)	.2	
MINNESOTA							MINNESOTA						
All stores..... 188							All stores..... 299						
Sales..... \$9,288,000							Sales..... \$3,012,000						
Commodity coverage..... 83.9 percent							Commodity coverage..... 61.0 percent						
Total analyzed.....	147	7,792	7,792		100.0		Total analyzed.....	175	1,836	1,836		100.0	
Liquors and other spirits.....	147	7,792	6,395	82.1	82.1		Liquors (packaged goods).....	164	1,763	1,354	76.8	73.7	
Wines.....	134	7,280	670	9.2	8.6		Beer, wine (bottled or canned).....	164	1,891	244	14.4	13.3	
Beer and ale.....	131	7,123	583	8.2	7.5		Cigars, cigarettes, tobacco.....	44	490	23	4.7	1.3	
Cigars, cigarettes, tobacco.....	11	364	6	1.6	.1		Groceries, all foods, soft drinks.....	48	525	37	7.0	2.0	
Other sales.....	(1)	(1)	138	(1)	1.7		Meals and fountain or bar.....	39	501	163	32.5	8.9	
							Other sales.....	(1)	(1)	15	(1)	.8	
MISSOURI							MISSOURI						
All stores..... 95							All stores..... 240						
Sales..... \$5,205,000							Sales..... \$2,115,000						
Commodity coverage..... 52.8 percent							Commodity coverage..... 75.0 percent						
Total analyzed.....	67	2,746	2,746		100.0		Total analyzed.....	176	1,588	1,588		100.0	
Liquors and other spirits.....	67	2,746	1,885	68.7	68.7		Liquors (packaged goods).....	174	1,576	1,176	74.6	74.2	
Wines.....	52	1,810	171	9.4	6.2		Beer, wine (bottled or canned).....	95	879	140	15.9	8.3	
Beer and ale.....	47	1,592	259	16.3	9.4		Cigars, cigarettes, tobacco.....	151	1,398	160	11.4	10.1	
Cigars, cigarettes, tobacco.....	44	1,504	196	12.4	7.1		Groceries, all foods, soft drinks.....	69	620	45	8.9	2.7	
Other sales.....	(1)	(1)	235	(1)	8.6		Meals and fountain or bar.....	21	178	24	13.5	1.5	
							Other sales.....	(1)	(1)	43	(1)	2.7	
NEBRASKA							NEBRASKA						
All stores..... 64							All stores..... 284						
Sales..... \$2,546,000							Sales..... \$2,555,000						
Commodity coverage..... 89.8 percent							Commodity coverage..... 60.2 percent						
Total analyzed.....	57	2,287	2,287		100.0		Total analyzed.....	164	1,545	1,545		100.0	
Liquors and other spirits.....	57	2,287	1,789	78.2	78.2		Liquors (packaged goods).....	164	1,545	1,131	73.2	73.2	
Wines.....	45	1,662	138	8.3	6.1		Beer, wine (bottled or canned).....	144	1,348	276	20.5	17.9	
Beer and ale.....	21	944	261	27.6	11.4		Cigars, cigarettes, tobacco.....	68	726	56	8.0	3.8	
Cigars, cigarettes, tobacco.....	11	377	35	9.3	1.5		Groceries, all foods, soft drinks.....	42	407	22	5.4	1.4	
Other sales.....	(1)	(1)	64	(1)	2.8		Meals and fountain or bar.....	25	247	45	18.2	2.9	
							Other sales.....	(1)	(1)	13	(1)	.8	
NEVADA							NEVADA						
All stores..... 6							All stores..... 14						
Sales..... \$165,000							Sales..... \$72,000						
Commodity coverage..... 67.5 percent							Commodity coverage..... 45.8 percent						
Total analyzed.....	4	110	110		100.0		Total analyzed.....	5	33	33		100.0	
Liquors and other spirits.....	4	110	65	57.3	57.3		Liquors (packaged goods).....	5	33	14	42.4	42.4	
Wines.....	3	80	22	27.5	20.0		Beer, wine (bottled or canned).....	5	33	13	39.4	39.4	
Beer and ale.....	3	80	16	20.0	14.5		Cigars, cigarettes, tobacco.....	4	31	5	16.1	15.2	
Cigars, cigarettes, tobacco.....	---	---	---	---	---		Other sales.....	(1)	(1)	1	(1)	.3	
Other sales.....	(1)	(1)	9	(1)	8.2								

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

RETAIL TRADE:1939

577

LIQUOR STORES (PACKAGED GOODS)
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
STORES WITH ANNUAL SALES OF \$20,000 OR MORE						STORES WITH ANNUAL SALES OF LESS THAN \$20,000					
NEW JERSEY						NEW JERSEY					
All stores..... 284						All stores..... 376					
Sales..... \$11,908,000						Sales..... \$4,140,000					
Commodity coverage..... 77.8 percent						Commodity coverage..... 82.8 percent					
Total analyzed.....	233	\$9,268	\$9,268		100.0	Total analyzed.....	294	\$5,429	\$5,429		100.0
Liquors and other spirits.....	229	9,027	5,163	57.2	55.7	Liquors (packaged goods).....	290	5,385	1,768	52.2	51.6
Wines.....	215	8,605	1,804	22.1	20.5	Beer, wine (bottled or canned).....	293	3,411	1,509	44.2	44.0
Beer and ale.....	213	8,307	1,990	24.0	21.5	Cigars, cigarettes, tobacco.....	44	529	42	7.9	1.2
Cigars, cigarettes, tobacco.....	15	803	43	5.4	.5	Groceries, all foods, soft drinks.....	65	802	78	9.7	2.3
Other sales.....	(1)	(1)	168	(1)	1.8	Meals and fountain or bar.....	7	88	13	14.8	.4
						Other sales.....	(1)	(1)	19	(1)	.5
NEW MEXICO						NEW MEXICO					
All stores..... 10						All stores..... 84					
Sales..... \$371,000						Sales..... \$460,000					
Commodity coverage..... 68.6 percent						Commodity coverage..... 70.0 percent					
Total analyzed.....	7	248	248		100.0	Total analyzed.....	54	322	322		100.0
Liquors and other spirits.....	7	248	150	60.5	60.5	Liquors (packaged goods).....	54	322	159	49.3	49.3
Wines.....	6	222	39	17.6	15.7	Beer, wine (bottled or canned).....	52	302	135	44.7	41.9
Beer and ale.....	5	153	49	32.0	19.8	Cigars, cigarettes, tobacco.....	54	233	10	4.3	3.1
Cigars, cigarettes, tobacco.....	(1)	(1)	10	(1)	4.0	Groceries, all foods, soft drinks.....	14	78	5	8.8	1.6
Other sales.....						Meals and fountain or bar.....	9	55	8	14.5	2.5
						Other sales.....	(1)	(1)	5	(1)	1.6
NEW YORK						NEW YORK					
All stores..... 1,350						All stores..... 598					
Sales..... \$70,772,000						Sales..... \$7,475,000					
Commodity coverage..... 86.7 percent						Commodity coverage..... 59.1 percent					
Total analyzed.....	1,218	61,341	61,341		100.0	Total analyzed.....	358	4,418	4,418		100.0
Liquors and other spirits.....	1,198	59,831	45,532	78.1	74.2	Liquors (packaged goods).....	328	4,308	3,271	75.9	74.0
Wines.....	1,173	58,446	14,840	25.4	24.2	Beer, wine (bottled or canned).....	333	4,369	1,084	24.8	24.5
Beer and ale.....						Cigars, cigarettes, tobacco.....	7	61	14	23.0	.5
Cigars, cigarettes, tobacco.....	(1)	(1)	989	(1)	1.6	Groceries, all foods, soft drinks.....	9	114	34	29.8	.8
Other sales.....						Other sales.....	(1)	(1)	15	(1)	.4
NORTH CAROLINA						NORTH CAROLINA					
All stores..... 84						All stores..... 28					
Sales..... \$5,458,000						Sales..... \$291,000					
Commodity coverage..... 97.2 percent						Commodity coverage..... 42.6 percent					
Total analyzed.....	61	5,304	5,304		100.0	Total analyzed.....	10	124	124		100.0
Liquors and other spirits.....	61	5,304	5,167	97.4	97.4	Liquors (packaged goods).....	6	95	95	97.9	75.0
Wines.....	54	4,901	134	2.7	2.5	Beer, wine (bottled or canned).....	10	124	29	22.6	22.6
Beer and ale.....						Cigars, cigarettes, tobacco.....	4	29	2	6.9	1.6
Cigars, cigarettes, tobacco.....	(1)	(1)	3	(1)	.1	Groceries, all foods, soft drinks.....	4	29	1	3.4	.8
Other sales.....						Other sales.....					
NORTH DAKOTA						NORTH DAKOTA					
All stores..... 22						All stores..... 128					
Sales..... \$665,000						Sales..... \$1,111,000					
Commodity coverage..... 72.7 percent						Commodity coverage..... 55.5 percent					
Total analyzed.....	18	484	484		100.0	Total analyzed.....	76	617	617		100.0
Liquors and other spirits.....	15	483	261	78.0	74.6	Liquors (packaged goods).....	74	612	421	68.8	68.2
Wines.....	9	317	38	11.4	7.4	Beer, wine (bottled or canned).....	70	576	121	21.0	19.6
Beer and ale.....	10	263	65	24.7	13.4	Cigars, cigarettes, tobacco.....	43	335	24	7.2	3.9
Cigars, cigarettes, tobacco.....	7	178	10	5.6	2.1	Groceries, all foods, soft drinks.....	36	244	25	9.4	5.7
Other sales.....	(1)	(1)	12	(1)	2.5	Meals and fountain or bar.....	17	142	21	14.8	5.4
						Other sales.....	(1)	(1)	7	(1)	1.2

Percent column A—Percent of total sales of stores reporting that they sell such commodity.
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.
1 Data not available.

CENSUS OF BUSINESS

 LIQUOR STORES (PACKAGED GOODS)
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
	(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)		
STORES WITH ANNUAL SALES OF \$20,000 OR MORE							STORES WITH ANNUAL SALES OF LESS THAN \$20,000						
RHODE ISLAND							RHODE ISLAND						
All stores..... 40							All stores..... 178						
Sales..... \$1,352,000							Sales..... \$2,120,000						
Commodity coverage..... 87.7 percent							Commodity coverage..... 91.5 percent						
Total analyzed.....	35	\$1,186	\$1,186		100.0		Total analyzed.....	162	\$1,939	\$1,939		100.0	
Liquors and other spirits.....	35	1,186	545	45.9	45.9		Liquors (packaged goods).....	162	1,939	1,021	52.7	52.7	
Wines.....	34	1,141	183	16.0	15.4		Beer, wine (bottled or canned).....	161	1,920	883	46.0	45.5	
Beer and ale.....	34	1,150	449	39.0	37.9		Cigars, cigarettes, tobacco.....	10	121	17	14.0	.9	
Cigars, cigarettes, tobacco.....							Groceries, all foods, soft drinks.....	25	307	15	4.9	.8	
Other sales.....	(1)	(1)	9	(1)	.8		Other sales.....	(1)	(1)	3	(1)	.1	
SOUTH CAROLINA							SOUTH CAROLINA						
All stores..... 108							All stores..... 369						
Sales..... \$4,125,000							Sales..... \$4,117,000						
Commodity coverage..... 97.6 percent							Commodity coverage..... 48.8 percent						
Total analyzed.....	106	4,026	4,026		100.0		Total analyzed.....	170	2,008	2,008		100.0	
Liquors and other spirits.....	106	4,026	3,828	95.1	95.1		Liquors (packaged goods).....	170	2,008	1,873	93.3	93.3	
Wines.....	83	2,582	195	7.6	4.8		Beer, wine (bottled or canned).....	169	1,994	135	6.8	6.7	
Beer and ale.....													
Other sales.....	(1)	(1)	3	(1)	.1								
SOUTH DAKOTA							SOUTH DAKOTA						
All stores..... 37							All stores..... 214						
Sales..... \$1,117,000							Sales..... \$2,004,000						
Commodity coverage..... 70.1 percent							Commodity coverage..... 59.9 percent						
Total analyzed.....	25	783	783		100.0		Total analyzed.....	127	1,200	1,200		100.0	
Liquors and other spirits.....	25	783	621	79.3	79.3		Liquors (packaged goods).....	125	1,194	827	69.3	68.9	
Wines.....	23	720	46	6.4	5.9		Beer, wine (bottled or canned).....	112	1,075	221	20.8	18.4	
Beer and ale.....	18	445	65	14.8	8.3		Cigars, cigarettes, tobacco.....	74	730	60	8.2	5.0	
Cigars, cigarettes, tobacco.....	9	218	28	12.8	3.6		Groceries, all foods, soft drinks.....	55	517	44	8.5	3.7	
Other sales.....	(1)	(1)	23	(1)	2.9		Meals and fountain or bar.....	29	242	31	12.8	2.8	
							Other sales.....	(1)	(1)	17	(1)	1.4	
TENNESSEE							TENNESSEE						
All stores..... 55							All stores..... 229						
Sales..... \$2,032,000							Sales..... \$2,075,000						
Commodity coverage..... 89.8 percent							Commodity coverage..... 55.8 percent						
Total analyzed.....	50	1,824	1,824		100.0		Total analyzed.....	128	1,158	1,158		100.0	
Liquors and other spirits.....	50	1,824	1,642	90.0	90.0		Liquors (packaged goods).....	128	1,158	1,014	87.6	87.6	
Wines.....	50	1,824	182	10.0	10.0		Beer, wine (bottled or canned).....	127	1,152	138	12.0	11.9	
Beer and ale.....							Other sales.....	(1)	(1)	6	(1)	.5	
TEXAS							TEXAS						
All stores..... 235							All stores..... 1,014						
Sales..... \$9,829,000							Sales..... \$7,823,000						
Commodity coverage..... 90.4 percent							Commodity coverage..... 52.2 percent						
Total analyzed.....	226	8,890	8,890		100.0		Total analyzed.....	489	4,087	4,087		100.0	
Liquors and other spirits.....	225	8,869	7,333	82.7	82.5		Liquors (packaged goods).....	480	4,026	3,450	85.7	84.4	
Wines.....	202	7,971	1,076	13.5	12.1		Beer, wine (bottled or canned).....	458	3,657	477	13.1	11.7	
Beer and ale.....	24	1,182	121	10.2	1.4		Cigars, cigarettes, tobacco.....	103	1,016	64	6.3	1.6	
Cigars, cigarettes, tobacco.....	28	1,046	119	11.4	1.3		Groceries, all foods, soft drinks.....	55	534	35	6.6	.8	
Other sales.....	(1)	(1)	241	(1)	2.7		Other sales.....	(1)	(1)	61	(1)	1.5	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

LIQUOR STORES (PACKAGED GOODS)
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
STORES WITH ANNUAL SALES OF \$20,000 OR MORE							STORES WITH ANNUAL SALES OF LESS THAN \$20,000						
WISCONSIN							WISCONSIN						
All stores..... 74							All stores..... 132						
Sales..... \$2,474,000							Sales..... \$1,333,000						
Commodity coverage..... 90.2 percent							Commodity coverage..... 71.3 percent						
Total analyzed.....	67	\$2,232	\$2,232		100.0		Total analyzed.....	88	\$951	\$951		100.0	
Liquors and other spirits.....	47	1,572	1,123	71.4	50.3		Liquors (packaged goods).....	67	692	442	63.9	48.5	
Wines.....	46	1,549	192	12.4	8.6		Beer, wine (bottled or canned).....	84	916	420	45.9	44.2	
Beer and ale.....	55	1,695	789	46.5	35.4		Cigars, cigarettes, tobacco.....	30	308	21	6.9	2.2	
Cigars, cigarettes, tobacco.....	15	404	27	6.7	1.2		Groceries, all foods, soft drinks.....	49	582	58	10.0	6.1	
Other sales.....	(1)	(1)	101	(1)	4.5		Meals and fountain or bar.....	3	32	6	18.8	.8	
							Other sales.....	(1)	(1)	4	(1)	.4	
WYOMING							WYOMING						
All stores..... 8							All stores..... 11						
Sales..... \$398,000							Sales..... \$74,000						
Commodity coverage..... 100.0 percent							Commodity coverage..... 74.3 percent						
Total analyzed.....	8	398	398		100.0		Total analyzed.....	7	55	55		100.0	
Liquors and other spirits.....	8	398	254	64.1	64.1		Liquors (packaged goods).....	7	55	28	47.2	47.2	
Wines.....	8	398	46	11.6	11.6		Beer, wine (bottled or canned).....	7	55	21	38.2	38.2	
Beer and ale.....	8	398	91	23.0	23.0		Cigars, cigarettes, tobacco.....	6	51	4	7.8	7.3	
Cigars, cigarettes, tobacco.....							Meals and fountain or bar.....	4	41	4	9.8	7.3	
Other sales.....	(1)	(1)	5	(1)	1.3								

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

 LIQUOR STORES (PACKAGED GOODS)
 SUMMARY OF 15 STATES* HAVING STATE-OPERATED STORES
 TABLE 18.—COMMODITY SALES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

The data reported in this table are included in the U. S. totals, tables 18A, page 559, and 18, page 573.)

COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
STATE-OPERATED STORES							STORES NOT STATE-OPERATED						
All stores..... 2,270							All stores..... 1,087						
Sales..... \$237,763,000							Sales..... \$13,258,000						
Commodity coverage..... 98.2 percent							Commodity coverage..... 57.9 percent						
Total analyzed.....	2,172	\$235,462	\$235,462		100.0		Total analyzed.....	513	\$7,681	\$7,681		100.0	
Liquors and other spirits.....	2,172	235,462	225,754	95.8	95.8		Liquors and other spirits.....	86	2,278	1,394	60.8	18.0	
Wines.....	1,545	152,659	9,694	6.4	4.2		Beer, wine (bottled or canned).....	(1)	(1)	5,402	(1)	70.4	
Beer and ale.....	295	15,076	14	.1	---		Cigars, cigarettes, tobacco.....	302	3,010	215	7.1	2.8	
							Groceries, all foods, soft drinks.....	292	2,175	247	11.4	3.2	
							Meals and fountain or bar.....	39	358	45	13.3	.6	
							Other sales.....	(1)	(1)	388	(1)	5.0	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

* Alabama, Idaho, Iowa, Maine, Michigan, Montana, New Hampshire, Ohio, Oregon, Pennsylvania, Utah, Vermont, Virginia, Washington, and West Virginia.

1 Data not available.

CENSUS OF BUSINESS

FUEL AND ICE DEALERS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES ¹					
All establishments.....	58,329				
Sales.....	\$887,617,000				
Commodity coverage.....	74.8 percent				
Total analyzed.....	8,009	\$663,989	\$663,989		100.0
Coal, coke, wood.....	7,665	646,361	547,174	84.7	82.4
Ice.....	1,327	83,834	36,701	43.8	5.5
Fuel oil (domestic heating).....	1,713	215,617	41,217	19.1	6.2
Hay, grain, feed, fertilizers.....	566	32,803	6,327	19.3	1.0
Building materials.....	857	69,228	15,523	22.4	2.4
Oil burners, furnaces, stokers.....	762	103,263	6,059	5.9	.9
Ice refrigerators.....	387	38,903	2,187	5.9	.3
Other sales.....	(2)	(2)	8,801	(2)	1.3
SELECTED STATES					
ALABAMA					
All establishments ³	619				
Sales ³	\$4,135,000				
Commodity coverage.....	52.8 percent				
Total analyzed.....	39	2,184	2,184		100.0
Coal, coke, wood.....	35	1,472	1,037	70.4	47.5
Ice.....	14	1,182	1,013	85.7	46.4
Hay, grain, feed, fertilizers.....	3	141	37	26.2	1.7
Ice refrigerators.....	3	325	30	9.2	1.4
Other sales.....	(2)	(2)	67	(2)	3.0
COLORADO					
All establishments.....	651				
Sales.....	\$9,039,000				
Commodity coverage.....	58.2 percent				
Total analyzed.....	67	5,256	5,256		100.0
Coal, coke, wood.....	65	5,112	4,226	82.7	80.4
Ice.....	7	343	144	42.0	2.8
Hay, grain, feed, fertilizers.....	15	754	138	18.3	2.8
Building materials.....	5	1,265	416	32.9	7.9
Oil burners, furnaces, stokers.....	5	1,073	107	10.0	2.0
Ice refrigerators.....	3	522	67	12.8	1.3
Other sales.....	(2)	(2)	158	(2)	3.0
CONNECTICUT					
All establishments.....	495				
Sales.....	\$24,700,000				
Commodity coverage.....	78.4 percent				
Total analyzed.....	177	19,375	19,375		100.0
Coal, coke, wood.....	166	18,286	12,274	67.1	63.3
Ice.....	26	2,219	824	37.1	4.3
Fuel oil (domestic heating).....	121	16,326	4,824	29.5	24.9
Hay, grain, feed, fertilizers.....	12	1,151	227	19.7	1.2
Building materials.....	9	1,224	270	22.1	1.4
Oil burners, furnaces, stokers.....	24	6,597	455	6.9	2.3
Ice refrigerators.....	7	876	21	2.4	.1
Other sales.....	(2)	(2)	490	(2)	2.5
DELAWARE					
All establishments ⁴	150				
Sales ⁴	\$4,675,000				
Commodity coverage.....	22.8 percent				
Total analyzed.....	15	1,084	1,084		100.0
Coal, coke, wood.....	15	1,084	855	80.4	80.4
Ice.....	3	180	79	43.9	7.4
Fuel oil (domestic heating).....	5	419	81	19.3	7.6
Other sales.....	(2)	(2)	49	(2)	4.6
STATE AND COMMODITY					
SELECTED STATES—Con.					
DISTRICT OF COLUMBIA					
All establishments.....	138				
Sales.....	\$8,857,000				
Commodity coverage.....	50.9 percent				
Total analyzed.....	33	\$4,505	\$4,505		100.0
Coal, coke, wood.....	33	4,505	3,167	70.3	70.3
Ice.....	7	524	88	16.4	1.9
Fuel oil (domestic heating).....	18	3,169	865	27.9	19.7
Oil burners, furnaces, stokers.....	5	1,861	153	9.7	3.6
Other sales.....	(2)	(2)	204	(2)	4.5
GEORGIA					
All establishments ⁵	783				
Sales.....	\$8,650,000				
Commodity coverage.....	69.4 percent				
Total analyzed.....	105	6,006	6,006		100.0
Coal, coke, wood.....	99	5,793	3,885	67.1	64.7
Ice.....	41	2,808	1,870	64.0	27.8
Fuel oil (domestic heating).....	4	209	55	26.3	.9
Building materials.....	3	112	31	27.7	.5
Ice refrigerators.....	39	2,501	226	9.0	3.8
Other sales.....	(2)	(2)	139	(2)	2.3
IDAHO					
All establishments.....	160				
Sales.....	\$2,485,000				
Commodity coverage.....	57.9 percent				
Total analyzed.....	33	1,439	1,439		100.0
Coal, coke, wood.....	33	1,439	1,119	77.8	77.8
Ice.....	4	144	22	15.3	1.5
Hay, grain, feed, fertilizers.....	8	401	115	28.7	8.0
Oil burners, furnaces, stokers.....	4	248	50	20.2	3.5
Other sales.....	(2)	(2)	133	(2)	9.2
ILLINOIS					
All establishments.....	2,466				
Sales.....	\$67,914,000				
Commodity coverage.....	79.1 percent				
Total analyzed.....	624	69,574	69,574		100.0
Coal, coke, wood.....	604	68,824	64,088	93.1	92.1
Ice.....	104	6,166	1,939	31.4	2.8
Fuel oil (domestic heating).....	36	5,837	573	10.2	.8
Hay, grain, feed, fertilizers.....	35	1,777	341	19.2	.5
Building materials.....	61	5,653	1,627	28.8	2.3
Oil burners, furnaces, stokers.....	42	4,001	316	7.9	.5
Other sales.....	(2)	(2)	690	(2)	1.0
INDIANA					
All establishments.....	1,415				
Sales.....	\$30,835,000				
Commodity coverage.....	72.7 percent				
Total analyzed.....	449	22,420	22,420		100.0
Coal, coke, wood.....	439	21,971	18,293	83.3	81.6
Ice.....	51	3,644	2,068	56.8	9.2
Fuel oil (domestic heating).....	10	1,277	242	19.0	1.1
Hay, grain, feed, fertilizers.....	28	1,041	263	25.3	1.2
Building materials.....	55	3,086	809	26.2	3.6
Oil burners, furnaces, stokers.....	45	3,058	210	6.9	.9
Ice refrigerators.....	29	2,829	184	6.5	.8
Other sales.....	(2)	(2)	351	(2)	1.6

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.² Data not available.³ Includes 1 fuel-oil retailer.⁴ Includes 9 fuel-oil retailers.⁵ Includes 3 fuel-oil retailers.

RETAIL TRADE: 1939

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FUEL AND ICE DEALERS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
SELECTED STATES—Con.					
IOWA					
All establishments.....	951				
Sales.....		\$14,595,000			
Commodity coverage.....	72.2 percent				
Total analyzed.....	210	\$10,556	\$10,556		100.0
Coal, coke, wood.....	204	10,451	8,606	82.3	81.7
Ice.....	37	1,895	504	26.6	4.8
Fuel oil (domestic heating).....	14	1,945	479	24.6	4.5
Hay, grain, feed, fertilizers.....	25	936	215	23.0	2.0
Building materials.....	16	845	192	22.7	1.8
Oil burners, furnaces, stokers.....	41	2,787	217	7.8	2.1
Ice refrigerators.....	12	758	29	3.8	.3
Other sales.....	(1)	(1)	294	(1)	2.8
KENTUCKY					
All establishments ²	741				
Sales ²		\$9,277,000			
Commodity coverage.....	67.3 percent				
Total analyzed.....	82	6,243	6,243		100.0
Coal, coke, wood.....	79	6,102	5,702	93.4	91.3
Ice.....	6	240	157	65.4	2.5
Fuel oil (domestic heating).....	7	344	75	21.8	1.2
Building materials.....	6	687	153	22.3	2.5
Oil burners, furnaces, stokers.....	8	652	70	10.7	1.1
Other sales.....	(1)	(1)	86	(1)	1.4
MAINE					
All establishments.....	453				
Sales.....		\$8,420,000			
Commodity coverage.....	73.8 percent				
Total analyzed.....	94	6,210	6,210		100.0
Coal, coke, wood.....	91	6,064	4,578	75.5	75.7
Ice.....	14	985	205	20.8	5.3
Fuel oil (domestic heating).....	50	4,105	998	24.3	18.1
Hay, grain, feed, fertilizers.....	3	242	16	6.6	.3
Building materials.....	11	955	127	13.3	2.0
Oil burners, furnaces, stokers.....	15	1,909	79	4.1	1.3
Ice refrigerators.....	5	268	13	4.9	.2
Other sales.....	(1)	(1)	194	(1)	3.1
MARYLAND					
All establishments.....	589				
Sales.....		\$11,957,000			
Commodity coverage.....	71.8 percent				
Total analyzed.....	84	8,586	8,586		100.0
Coal, coke, wood.....	81	8,503	8,586	77.5	75.7
Ice.....	12	796	287	36.1	3.3
Fuel oil (domestic heating).....	24	4,438	1,191	26.8	13.9
Hay, grain, feed, fertilizers.....	8	683	98	14.3	1.2
Building materials.....	9	984	252	25.6	2.9
Oil burners, furnaces, stokers.....	10	1,664	96	5.8	1.1
Other sales.....	(1)	(1)	78	(1)	.9
MASSACHUSETTS					
All establishments.....	1,431				
Sales.....		\$72,482,000			
Commodity coverage.....	80.9 percent				
Total analyzed.....	460	\$58,672	\$58,672		100.0
Coal, coke, wood.....	438	57,795	44,499	77.0	75.8
Ice.....	67	6,121	1,610	26.3	2.8
Fuel oil (domestic heating).....	296	45,365	9,809	21.6	16.7
Hay, grain, feed, fertilizers.....	20	1,963	410	20.9	.7
Building materials.....	27	3,408	569	13.7	.8
Oil burners, furnaces, stokers.....	86	23,839	861	3.6	1.5
Ice refrigerators.....	19	2,046	56	2.7	.1
Other sales.....	(1)	(1)	959	(1)	1.6
MICHIGAN					
All establishments.....	1,671				
Sales.....		\$61,200,000			
Commodity coverage.....	80.0 percent				
Total analyzed.....	654	48,986	48,986		100.0
Coal, coke, wood.....	654	48,986	43,568	88.9	88.9
Ice.....	58	4,528	1,561	34.5	3.2
Fuel oil (domestic heating).....	14	2,638	403	15.3	.8
Hay, grain, feed, fertilizers.....	51	2,180	440	20.2	.9
Building materials.....	111	10,571	2,117	20.0	4.4
Oil burners, furnaces, stokers.....	45	4,013	195	4.9	.4
Ice refrigerators.....	20	1,840	61	3.3	.1
Other sales.....	(1)	(1)	641	(1)	1.3
MINNESOTA					
All establishments.....	963				
Sales.....		\$25,527,000			
Commodity coverage.....	78.1 percent				
Total analyzed.....	223	19,438	19,438		100.0
Coal, coke, wood.....	210	19,382	15,626	80.7	80.4
Ice.....	54	2,590	831	32.1	4.3
Fuel oil (domestic heating).....	95	11,681	1,441	12.1	7.4
Hay, grain, feed, fertilizers.....	17	994	150	15.1	.8
Building materials.....	18	1,402	440	31.4	2.3
Oil burners, furnaces, stokers.....	31	8,194	410	6.6	2.1
Ice refrigerators.....	15	1,475	80	4.1	.5
Other sales.....	(1)	(1)	480	(1)	2.4
MISSISSIPPI					
All establishments ³	188				
Sales ³		\$1,179,000			
Commodity coverage.....	26.7 percent				
Total analyzed.....	9	315	315		100.0
Coal, coke, wood.....	8	225	151	67.1	47.9
Ice.....	4	174	144	82.8	45.7
Other sales.....	(1)	(1)	20	(1)	6.4

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

2 Includes 1 fuel-oil retailer.

3 Includes 2 fuel-oil retailers.

CENSUS OF BUSINESS

FUEL AND ICE DEALERS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
SELECTED STATES—Con.					
MISSOURI					
All establishments.....		1,392			
Sales.....		\$21,349,000			
Commodity coverage.....		86.1 percent			
Total analyzed.....	223	\$14,109	\$14,109		100.0
Coal, coke, wood.....	209	12,776	10,956	85.8	77.7
Ice.....	74	5,081	2,363	46.9	16.9
Fuel oil (domestic heating).....	4	281	47	16.7	.3
Hay, grain, feed, fertilizers.....	16	789	148	18.8	1.0
Building materials.....	13	849	282	30.9	1.9
Oil burners, furnaces, stokers.....	19	1,596	110	6.9	.8
Ice refrigerators.....	28	1,915	83	4.3	.8
Other sales.....	(1)	(1)	120	(1)	.8
NEBRASKA					
All establishments.....		307			
Sales.....		\$8,642,000			
Commodity coverage.....		70.5 percent			
Total analyzed.....	78	4,682	4,682		100.0
Coal, coke, wood.....	77	4,674	3,431	73.4	75.3
Ice.....	4	140	39	27.9	.8
Fuel oil (domestic heating).....	19	1,840	448	24.3	9.6
Hay, grain, feed, fertilizers.....	12	388	77	19.8	1.6
Building materials.....	12	1,870	572	30.6	12.2
Oil burners, furnaces, stokers.....	13	706	45	6.4	1.0
Other sales.....	(1)	(1)	70	(1)	1.5
NEW HAMPSHIRE					
All establishments.....		224			
Sales.....		\$5,345,000			
Commodity coverage.....		80.1 percent			
Total analyzed.....	66	4,284	4,284		100.0
Coal, coke, wood.....	66	4,284	3,008	70.2	70.2
Ice.....	15	1,355	193	14.2	4.5
Fuel oil (domestic heating).....	34	3,129	848	27.0	19.7
Building materials.....	4	121	15	12.4	.4
Oil burners, furnaces, stokers.....	12	1,781	59	3.3	1.4
Ice refrigerators.....	4	830	60	7.2	1.4
Other sales.....	(1)	(1)	105	(1)	2.4
NEW JERSEY					
All establishments.....		2,274			
Sales.....		\$16,272,000			
Commodity coverage.....		77.0 percent			
Total analyzed.....	528	43,321	43,321		100.0
Coal, coke, wood.....	525	43,242	34,468	79.7	79.5
Ice.....	90	5,644	1,114	19.7	2.6
Fuel oil (domestic heating).....	271	27,865	5,623	20.2	13.0
Hay, grain, feed, fertilizers.....	35	3,064	420	13.7	1.0
Building materials.....	42	4,044	823	20.4	1.9
Oil burners, furnaces, stokers.....	57	7,518	457	6.1	1.1
Ice refrigerators.....	16	1,237	84	5.2	.1
Other sales.....	(1)	(1)	352	(1)	.8
NEW MEXICO					
All establishments.....		100			
Sales.....		\$774,000			
Commodity coverage.....		57.9 percent			
Total analyzed.....	9	448	448		100.0
Coal, coke, wood.....	7	374	345	92.2	77.0
Ice.....	3	135	82	60.7	18.3
Other sales.....	(1)	(1)	21	(1)	4.7
NEW YORK					
All establishments.....		5,224			
Sales.....		\$165,872,000			
Commodity coverage.....		83.2 percent			
Total analyzed.....	1,205	\$137,954	\$137,954		100.0
Coal, coke, wood.....	1,172	135,938	121,781	89.6	88.3
Ice.....	149	8,895	3,738	42.0	2.7
Fuel oil (domestic heating).....	355	48,251	7,714	16.0	5.6
Hay, grain, feed, fertilizers.....	86	5,581	984	17.3	.7
Building materials.....	125	9,599	2,081	21.5	1.6
Oil burners, furnaces, stokers.....	97	12,040	628	5.2	.4
Ice refrigerators.....	17	2,952	127	4.5	.1
Other sales.....	(1)	(1)	945	(1)	.7
NORTH CAROLINA					
All establishments.....		898			
Sales.....		\$11,055,000			
Commodity coverage.....		67.7 percent			
Total analyzed.....	142	7,485	7,485		100.0
Coal, coke, wood.....	137	6,882	5,605	81.7	74.9
Ice.....	32	2,519	1,429	56.7	19.1
Fuel oil (domestic heating).....	17	1,177	78	6.6	1.0
Hay, grain, feed, fertilizers.....	4	227	34	15.0	.5
Building materials.....	5	270	78	28.9	1.0
Oil burners, furnaces, stokers.....	11	623	102	12.4	1.4
Ice refrigerators.....	16	1,585	89	8.2	1.3
Other sales.....	(1)	(1)	80	(1)	.8
NORTH DAKOTA					
All establishments.....		140			
Sales.....		\$1,602,000			
Commodity coverage.....		52.0 percent			
Total analyzed.....	17	833	833		100.0
Coal, coke, wood.....	17	833	648	77.8	77.8
Ice.....	4	281	71	25.3	8.5
Fuel oil (domestic heating).....	4	308	35	11.6	4.2
Other sales.....	(1)	(1)	79	(1)	9.5
OHIO					
All establishments.....		2,685			
Sales.....		\$61,543,000			
Commodity coverage.....		75.1 percent			
Total analyzed.....	795	48,039	48,039		100.0
Coal, coke, wood.....	722	43,743	39,557	90.4	85.9
Ice.....	117	4,423	3,017	68.2	6.6
Fuel oil (domestic heating).....	4	195	29	14.9	.1
Hay, grain, feed, fertilizers.....	61	3,477	653	16.8	1.4
Building materials.....	135	8,049	2,118	26.3	4.6
Oil burners, furnaces, stokers.....	47	2,862	118	4.1	.8
Ice refrigerators.....	25	1,613	41	2.5	.1
Other sales.....	(1)	(1)	506	(1)	1.1
OREGON					
All establishments.....		284			
Sales.....		\$3,081,000			
Commodity coverage.....		56.1 percent			
Total analyzed.....	34	1,728	1,728		100.0
Coal, coke, wood.....	32	1,669	1,288	75.9	73.3
Ice.....	5	186	88	47.3	5.1
Fuel oil (domestic heating).....	13	823	251	30.5	14.5
Oil burners, furnaces, stokers.....	6	555	39	7.3	2.2
Other sales.....	(1)	(1)	84	(1)	4.9

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

2 Includes 2 fuel-oil retailers.

RETAIL TRADE:1939

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FUEL AND ICE DEALERS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
SELECTED STATES—Con.					
PENNSYLVANIA					
All establishments.....		2,624			
Sales.....		\$55,421,000			
Commodity coverage.....		72.7 percent			
Total analyzed.....	517	\$40,267	\$40,267		100.0
Coal, coke, wood.....	505	36,916	34,395	86.2	85.4
Ice.....	77	4,109	1,420	34.6	3.5
Fuel oil (domestic heating).....	85	10,608	2,040	19.2	5.1
Hay, grain, feed, fertilizers.....	44	2,446	600	24.5	1.5
Building materials.....	81	5,002	1,095	21.9	2.7
Oil burners, furnaces, stokers.....	18	2,898	340	12.6	.8
Ice refrigerators.....	13	1,359	75	5.6	.2
Other sales.....	(1)	(1)	302	(1)	.8
RHODE ISLAND					
All establishments.....		200			
Sales.....		\$9,514,000			
Commodity coverage.....		89.4 percent			
Total analyzed.....	60	8,327	8,327		100.0
Coal, coke, wood.....	59	8,274	6,419	77.6	77.1
Ice.....	6	547	217	39.7	2.6
Fuel oil (domestic heating).....	39	5,473	877	16.0	10.5
Hay, grain, feed, fertilizers.....	5	638	257	40.3	3.1
Building materials.....	6	555	118	22.1	1.4
Oil burners, furnaces, stokers.....	14	3,549	138	4.1	1.7
Other sales.....	(1)	(1)	301	(1)	3.6
SOUTH CAROLINA					
All establishments.....		423			
Sales.....		\$5,088,000			
Commodity coverage.....		66.3 percent			
Total analyzed.....	49	3,374	3,374		100.0
Coal, coke, wood.....	47	3,297	2,008	60.9	59.5
Ice.....	13	1,804	887	49.2	26.3
Fuel oil (domestic heating).....	5	580	55	9.8	1.6
Hay, grain, feed, fertilizers.....	3	84	20	23.8	.6
Building materials.....	6	1,054	87	8.4	2.0
Oil burners, furnaces, stokers.....	10	1,731	75	4.3	2.2
Ice refrigerators.....	(1)	(1)	262	(1)	7.8
Other sales.....					
SOUTH DAKOTA					
All establishments.....		126			
Sales.....		\$1,634,000			
Commodity coverage.....		65.8 percent			
Total analyzed.....	23	1,043	1,043		100.0
Coal, coke, wood.....	23	1,043	720	69.0	69.0
Ice.....	3	253	98	37.9	9.2
Fuel oil (domestic heating).....	9	350	114	32.6	10.9
Hay, grain, feed, fertilizers.....	3	135	50	37.0	4.8
Building materials.....	5	400	23	5.8	2.2
Oil burners, furnaces, stokers.....	3	201	5	2.5	.5
Ice refrigerators.....	(1)	(1)	35	(1)	3.4
Other sales.....					
TENNESSEE					
All establishments.....		761			
Sales.....		\$11,498,000			
Commodity coverage.....		71.6 percent			
Total analyzed.....	171	8,227	8,227		100.0
Coal, coke, wood.....	152	7,875	6,839	86.8	83.1
Ice.....	35	1,638	1,098	67.0	13.3
Fuel oil (domestic heating).....	4	145	26	17.9	.3
Hay, grain, feed, fertilizers.....	7	670	64	9.6	.8
Building materials.....	8	998	47	4.7	.6
Oil burners, furnaces, stokers.....	(1)	(1)	153	(1)	1.9
Ice refrigerators.....					
Other sales.....					
VERMONT					
All establishments.....		144			
Sales.....		\$3,529,000			
Commodity coverage.....		76.8 percent			
Total analyzed.....	45	\$2,710	\$2,710		100.0
Coal, coke, wood.....	41	2,564	2,022	78.9	74.6
Ice.....	7	216	128	59.3	4.7
Fuel oil (domestic heating).....	15	1,469	316	21.2	11.7
Building materials.....	6	583	134	23.0	4.9
Oil burners, furnaces, stokers.....	8	779	49	6.3	1.8
Ice refrigerators.....	3	116	16	13.8	.6
Other sales.....	(1)	(1)	45	(1)	1.7
VIRGINIA					
All establishments.....		654			
Sales.....		\$18,333,000			
Commodity coverage.....		75.4 percent			
Total analyzed.....	164	10,062	10,062		100.0
Coal, coke, wood.....	149	9,398	8,080	85.0	80.4
Ice.....	31	1,420	815	57.4	8.1
Fuel oil (domestic heating).....	53	5,042	594	11.0	5.5
Hay, grain, feed, fertilizers.....	9	553	118	21.3	1.2
Building materials.....	12	823	166	19.0	1.6
Oil burners, furnaces, stokers.....	17	1,634	137	8.4	1.3
Ice refrigerators.....	6	573	57	9.9	.6
Other sales.....	(1)	(1)	135	(1)	1.3
WASHINGTON					
All establishments.....		735			
Sales.....		\$8,548,000			
Commodity coverage.....		59.2 percent			
Total analyzed.....	95	4,976	4,976		100.0
Coal, coke, wood.....	91	4,512	3,742	82.9	75.2
Ice.....	10	754	494	65.5	9.9
Fuel oil (domestic heating).....	33	2,802	442	19.2	6.9
Hay, grain, feed, fertilizers.....	3	109	26	25.9	.5
Building materials.....	4	163	18	11.0	.4
Oil burners, furnaces, stokers.....	13	1,120	126	11.5	2.5
Ice refrigerators.....	6	622	11	1.8	.2
Other sales.....	(1)	(1)	117	(1)	2.4
WISCONSIN					
All establishments.....		938			
Sales.....		\$32,185,000			
Commodity coverage.....		80.8 percent			
Total analyzed.....	301	25,997	25,997		100.0
Coal, coke, wood.....	300	25,851	21,531	83.5	82.8
Ice.....	59	4,886	1,975	40.4	7.6
Fuel oil (domestic heating).....	53	8,043	659	8.2	2.8
Hay, grain, feed, fertilizers.....	17	1,452	157	10.8	.6
Building materials.....	61	6,186	971	15.7	3.7
Oil burners, furnaces, stokers.....	35	5,093	263	5.2	1.0
Ice refrigerators.....	21	2,326	136	5.8	.5
Other sales.....	(1)	(1)	305	(1)	1.2

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
1 Data not available.
2 Includes 2 fuel-oil retailers.

CENSUS OF BUSINESS

FUEL-OIL RETAILERS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES ¹					
All establishments.....	881	2,843			
Sales.....		\$125,925,000			
Commodity coverage.....		80.0 percent			
Total analyzed.....	881	\$100,776	\$100,776		100.0
Fuel oil (domestic heating).....	881	100,776	77,359	76.8	76.8
Coal, coke, wood.....	237	32,556	7,840	24.1	7.8
Oil burners, furnaces, stokers.....	271	45,113	6,187	13.7	6.1
Gasoline, oil, and grease.....	182	20,780	4,995	24.0	5.0
Ice.....	94	8,861	1,023	11.8	1.0
Repairs and other services.....	130	30,918	1,243	4.0	1.2
Other sales.....	(2)	(2)	2,129	(2)	2.1
SELECTED STATES					
CALIFORNIA					
All establishments.....	48	99			
Sales.....		\$5,489,000			
Commodity coverage.....		75.0 percent			
Total analyzed.....	48	2,601	2,601		100.0
Fuel oil (domestic heating).....	48	2,601	2,155	82.9	82.9
Coal, coke, wood.....	11	488	57	11.7	2.2
Oil burners, furnaces, stokers.....	34	1,994	270	13.5	10.4
Gasoline, oil, and grease.....	3	156	35	22.4	1.3
Ice.....	3	119	26	21.8	1.0
Repairs and other services.....	7	364	14	3.8	.5
Other sales.....	(2)	(2)	44	(2)	1.7
CONNECTICUT					
All establishments.....	73	276			
Sales.....		\$7,566,000			
Commodity coverage.....		77.1 percent			
Total analyzed.....	73	7,224	7,224		100.0
Fuel oil (domestic heating).....	73	7,224	5,152	71.3	71.3
Coal, coke, wood.....	21	3,446	338	27.2	13.0
Oil burners, furnaces, stokers.....	20	3,598	533	14.8	7.4
Gasoline, oil, and grease.....	25	2,171	308	14.2	4.3
Ice.....	8	362	85	23.5	1.2
Repairs and other services.....	10	1,814	78	4.2	1.0
Other sales.....	(2)	(2)	132	(2)	1.8
DISTRICT OF COLUMBIA					
All establishments.....	7	10			
Sales.....		\$1,819,000			
Commodity coverage.....		99.7 percent			
Total analyzed.....	7	1,813	1,813		100.0
Fuel oil (domestic heating).....	7	1,813	1,283	70.8	70.8
Coal, coke, wood.....	4	1,168	201	16.9	11.1
Oil burners, furnaces, stokers.....	3	1,065	234	21.4	12.9
Other sales.....	(2)	(2)	95	(2)	5.2
ILLINOIS					
All establishments.....	32	82			
Sales.....		\$5,139,000			
Commodity coverage.....		76.7 percent			
Total analyzed.....	32	3,940	3,940		100.0
Fuel oil (domestic heating).....	32	3,940	3,140	79.8	79.8
Coal, coke, wood.....	9	754	120	15.9	3.1
Oil burners, furnaces, stokers.....	7	1,705	125	7.3	3.2
Gasoline, oil, and grease.....	6	664	371	42.0	9.4
Ice.....	3	131	29	22.1	.7
Repairs and other services.....	7	1,539	25	1.6	.6
Other sales.....	(2)	(2)	124	(2)	3.2
STATE AND COMMODITY					
SELECTED STATES—Con.					
IOWA					
All establishments.....	7	18			
Sales.....		\$752,000			
Commodity coverage.....		61.6 percent			
Total analyzed.....	7	\$451	\$451		100.0
Fuel oil (domestic heating).....	7	451	304	67.4	67.4
Oil burners, furnaces, stokers.....	(2)	(2)	100	(2)	22.2
Other sales.....	(2)	(2)	47	(2)	10.4
MAINE					
All establishments.....	28	99			
Sales.....		\$2,851,000			
Commodity coverage.....		62.0 percent			
Total analyzed.....	28	1,756	1,756		100.0
Fuel oil (domestic heating).....	28	1,756	1,072	61.0	61.0
Coal, coke, wood.....	10	662	270	39.6	15.4
Oil burners, furnaces, stokers.....	10	872	77	8.8	4.4
Gasoline, oil, and grease.....	12	561	128	21.7	7.3
Ice.....	3	273	66	31.5	4.9
Repairs and other services.....	5	279	17	6.1	1.0
Other sales.....	(2)	(2)	108	(2)	6.0
MARYLAND					
All establishments.....	10	20			
Sales.....		\$2,735,000			
Commodity coverage.....		76.2 percent			
Total analyzed.....	10	2,085	2,085		100.0
Fuel oil (domestic heating).....	10	2,085	1,390	66.7	66.7
Coal, coke, wood.....	7	1,951	453	23.2	21.7
Oil burners, furnaces, stokers.....	4	291	46	15.8	2.2
Other sales.....	(2)	(2)	196	(2)	9.4
MASSACHUSETTS					
All establishments.....	158	820			
Sales.....		\$21,738,000			
Commodity coverage.....		70.4 percent			
Total analyzed.....	158	15,312	15,312		100.0
Fuel oil (domestic heating).....	158	15,312	11,322	73.9	73.9
Coal, coke, wood.....	41	5,503	1,397	25.4	9.1
Oil burners, furnaces, stokers.....	32	5,864	741	12.6	4.8
Gasoline, oil, and grease.....	38	3,695	911	24.7	6.0
Ice.....	39	1,713	224	13.1	1.5
Repairs and other services.....	17	4,358	144	3.3	.9
Other sales.....	(2)	(2)	573	(2)	3.8
MICHIGAN					
All establishments.....	9	35			
Sales.....		\$1,150,000			
Commodity coverage.....		75.0 percent			
Total analyzed.....	9	863	863		100.0
Fuel oil (domestic heating).....	9	863	806	70.2	70.2
Oil burners, furnaces, stokers.....	3	390	40	10.3	4.6
Gasoline, oil, and grease.....	3	287	99	34.5	11.5
Repairs and other services.....	4	372	25	6.7	2.9
Other sales.....	(2)	(2)	93	(2)	10.8

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

(2) Data not available.

FUEL-OIL RETAILERS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
SELECTED STATES—Con.					
MISSOURI					
All establishments.....	25				
Sales.....		\$1,552,000			
Commodity coverage.....		79.3 percent			
Total analyzed.....	13	\$1,230	\$1,230		100.0
Fuel oil (domestic heating).....	13	1,230	1,027	83.5	83.5
Oil burners, furnaces, stokers.....	4	537	26	4.8	2.1
Gasoline, oil, and grease.....	4	515	172	33.4	14.0
Other sales.....	(1)	(1)	5	(1)	.4
NEBRASKA					
All establishments.....	17				
Sales.....		\$551,000			
Commodity coverage.....		84.8 percent			
Total analyzed.....	8	467	467		100.0
Fuel oil (domestic heating).....	8	467	378	80.9	80.9
Oil burners, furnaces, stokers.....	3	198	33	16.7	7.1
Gasoline, oil, and grease.....	3	195	28	14.4	6.0
Other sales.....	(1)	(1)	28	(1)	6.0
NEVADA					
All establishments.....	11				
Sales.....		\$850,000			
Commodity coverage.....		95.4 percent			
Total analyzed.....	8	811	811		100.0
Fuel oil (domestic heating).....	8	811	504	62.1	62.1
Coal, coke, wood.....	6	647	100	15.5	12.3
Oil burners, furnaces, stokers.....	5	622	144	23.2	17.8
Other sales.....	(1)	(1)	63	(1)	7.8
NEW HAMPSHIRE					
All establishments.....	63				
Sales.....		\$1,996,000			
Commodity coverage.....		66.9 percent			
Total analyzed.....	20	1,335	1,335		100.0
Fuel oil (domestic heating).....	20	1,335	944	70.7	70.7
Coal, coke, wood.....	3	187	69	36.9	5.2
Oil burners, furnaces, stokers.....	10	797	76	9.5	5.7
Gasoline, oil, and grease.....	8	658	158	24.0	11.8
Ice.....	5	237	29	12.2	2.2
Repairs and other services.....	3	322	16	5.0	1.2
Other sales.....	(1)	(1)	43	(1)	3.2
NEW JERSEY					
All establishments.....	265				
Sales.....		\$10,095,000			
Commodity coverage.....		83.1 percent			
Total analyzed.....	76	8,390	8,390		100.0
Fuel oil (domestic heating).....	76	8,390	6,789	80.7	80.7
Coal, coke, wood.....	20	2,764	625	22.6	7.4
Oil burners, furnaces, stokers.....	29	3,798	448	11.8	5.3
Gasoline, oil, and grease.....	14	1,988	319	16.1	3.8
Ice.....	5	493	34	6.9	.4
Repairs and other services.....	6	1,650	99	6.0	1.2
Other sales.....	(1)	(1)	96	(1)	1.2
NEW YORK					
All establishments.....	496				
Sales.....		\$36,648,000			
Commodity coverage.....		84.4 percent			
Total analyzed.....	212	\$30,924	\$30,924		100.0
Fuel oil (domestic heating).....	212	30,924	26,257	84.9	84.9
Coal, coke, wood.....	36	5,277	1,437	27.2	4.7
Oil burners, furnaces, stokers.....	55	15,164	1,788	11.8	5.8
Gasoline, oil, and grease.....	29	3,094	662	21.4	2.8
Ice.....	6	507	87	13.2	.2
Repairs and other services.....	32	11,613	255	2.2	.8
Other sales.....	(1)	(1)	258	(1)	.8
OHIO					
All establishments.....	11				
Sales.....		\$381,000			
Commodity coverage.....		87.9 percent			
Total analyzed.....	4	335	335		100.0
Fuel oil (domestic heating).....	4	335	284	84.8	84.8
Oil burners, furnaces, stokers.....	4	335	31	9.3	9.3
Other sales.....	(1)	(1)	20	(1)	5.9
OREGON					
All establishments.....	31				
Sales.....		\$1,832,000			
Commodity coverage.....		79.6 percent			
Total analyzed.....	18	1,459	1,459		100.0
Fuel oil (domestic heating).....	18	1,459	1,187	81.4	81.4
Coal, coke, wood.....	6	644	141	21.9	9.7
Oil burners, furnaces, stokers.....	3	214	75	35.0	5.1
Gasoline, oil, and grease.....	3	190	6	3.2	.4
Repairs and other services.....	(1)	(1)	50	(1)	3.4
Other sales.....	(1)	(1)			
PENNSYLVANIA					
All establishments.....	58				
Sales.....		\$4,923,000			
Commodity coverage.....		78.7 percent			
Total analyzed.....	26	3,873	3,873		100.0
Fuel oil (domestic heating).....	26	3,873	2,399	61.9	61.9
Coal, coke, wood.....	7	932	248	26.6	6.4
Oil burners, furnaces, stokers.....	12	2,693	816	30.3	21.1
Gasoline, oil, and grease.....	3	343	41	12.0	1.1
Repairs and other services.....	9	2,351	125	5.3	3.2
Other sales.....	(1)	(1)	244	(1)	6.3
RHODE ISLAND					
All establishments.....	118				
Sales.....		\$4,404,000			
Commodity coverage.....		80.4 percent			
Total analyzed.....	27	3,539	3,539		100.0
Fuel oil (domestic heating).....	27	3,539	2,691	81.7	81.7
Coal, coke, wood.....	5	275	127	33.9	3.6
Oil burners, furnaces, stokers.....	8	1,949	210	10.8	5.9
Gasoline, oil, and grease.....	6	641	160	25.0	4.5
Ice.....	4	203	16	7.9	.4
Repairs and other services.....	3	1,766	55	3.1	1.6
Other sales.....	(1)	(1)	80	(1)	2.3

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

CENSUS OF BUSINESS

FUEL-OIL RETAILERS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments	Amount reported	Percent column A	
	(add 000)	(add 000)	(add 000)	(see note)	(see note)
SELECTED STATES—Con.					
VERMONT					
All establishments.....	17				
Sales.....	\$275,000				
Commodity coverage.....	57.1 percent				
Total analyzed.....	5	\$157	\$157		100.0
Fuel oil (domestic heating).....	5	157	92	58.6	58.6
Coal, coke, wood.....	5	157	54	34.4	34.4
Other sales.....	(1)	(1)	11	(1)	7.0
WASHINGTON					
All establishments.....	69				
Sales.....	\$4,720,000				
Commodity coverage.....	91.0 percent				
Total analyzed.....	45	4,295	4,295		100.0
Fuel oil (domestic heating).....	45	4,295	3,232	75.3	75.3
Coal, coke, wood.....	23	2,239	621	27.7	14.5
Oil burners, furnaces, stokers.....	9	1,207	157	13.0	3.6
Gasoline, oil, and grease.....	3	653	97	14.9	2.3
Repairs and other services.....	11	1,264	108	8.5	2.5
Other sales.....	(1)	(1)	78	(1)	1.8
SELECTED STATES—Con.					
WISCONSIN					
All establishments.....	13				
Sales.....	\$1,241,000				
Commodity coverage.....	86.2 percent				
Total analyzed.....	8	\$1,070	\$1,070		100.0
Fuel oil (domestic heating).....	8	1,070	952	87.1	87.1
Gasoline, oil, and grease.....	3	550	51	14.8	4.8
Other sales.....	(1)	(1)	67	(1)	8.1

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Data not available.

RETAIL TRADE:1939

587

HAY, GRAIN, AND FEED STORES (WITH GROCERIES)

TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
UNITED STATES					
All stores.....	1,860				
Sales.....	\$64,912,000				
Commodity coverage.....	54.5 percent				
Total analyzed.....	571	\$35,352	\$35,352	100.0	
Hay, grain, and other feeds.....	571	35,352	19,985	56.5	58.5
Seeds, bulbs, and nursery stock.....	326	22,431	1,478	6.6	4.2
Fertilizers.....	318	22,272	1,709	7.7	4.8
Farm and garden implements and equipment.....	216	16,041	682	4.3	1.9
Groceries, meats, packaged foods, all edibles, all beverages.....	571	35,352	8,991	25.4	25.4
Other sales.....	(1)	(1)	2,527	(1)	7.2
Gasoline, oil, grease.....	98	7,097	388	5.6	---
Coal, coke, wood, ice.....	53	5,747	393	6.8	---
Building materials, roofing, etc.....	52	5,036	240	4.8	---
Hardware, tools, paint, appliances, etc.....	82	7,298	274	3.8	---
Not specified.....	(1)	(1)	1,222	(1)	---
ALABAMA					
All stores.....	58				
Sales.....	\$1,946,000				
Commodity coverage.....	50.4 percent				
Total analyzed.....	17	980	980	100.0	
Hay, grain, and other feeds.....	17	980	507	51.7	51.7
Seeds, bulbs, and nursery stock.....	11	737	58	7.9	5.9
Fertilizers.....	9	582	85	14.3	8.5
Farm and garden implements and equipment.....	5	401	7	1.7	.7
Groceries, meats, packaged foods, all edibles, all beverages.....	17	980	271	27.7	27.7
Other sales.....	(1)	(1)	54	(1)	5.5
ARKANSAS					
All stores.....	81				
Sales.....	\$1,559,000				
Commodity coverage.....	56.1 percent				
Total analyzed.....	21	874	874	100.0	
Hay, grain, and other feeds.....	21	874	513	58.7	58.7
Seeds, bulbs, and nursery stock.....	9	410	7	1.7	.8
Fertilizers.....	14	578	31	5.4	3.8
Farm and garden implements and equipment.....	7	523	14	4.3	1.6
Groceries, meats, packaged foods, all edibles, all beverages.....	21	874	307	35.1	35.1
Other sales.....	(1)	(1)	2	(1)	.2
CALIFORNIA					
All stores.....	25				
Sales.....	\$1,172,000				
Commodity coverage.....	80.4 percent				
Total analyzed.....	12	942	942	100.0	
Hay, grain, and other feeds.....	12	942	546	58.0	58.0
Seeds, bulbs, and nursery stock.....	4	580	22	3.9	2.3
Fertilizers.....	3	327	8	2.4	.8
Farm and garden implements and equipment.....	3	334	11	3.3	1.2
Groceries, meats, packaged foods, all edibles, all beverages.....	12	942	289	30.7	30.7
Other sales.....	(1)	(1)	68	(1)	7.0
Gasoline, oil, grease.....	5	493	12	2.4	---
Hardware, tools, paint, appliances, etc.....	4	487	15	3.1	---
Not specified.....	(1)	(1)	39	(1)	---
COLORADO					
All stores.....	11				
Sales.....	\$459,000				
Commodity coverage.....	99.8 percent				
Total analyzed.....	9	458	458	100.0	
Hay, grain, and other feeds.....	9	458	296	64.6	64.6
Groceries, meats, packaged foods, all edibles, all beverages.....	9	458	134	29.3	29.3
Other sales.....	(1)	(1)	28	(1)	6.1
CONNECTICUT					
All stores.....	14				
Sales.....	\$895,000				
Commodity coverage.....	59.3 percent				
Total analyzed.....	8	\$412	\$412	100.0	
Hay, grain, and other feeds.....	8	412	300	72.8	72.8
Seeds, bulbs, and nursery stock.....	3	147	6	4.1	1.5
Fertilizers.....	3	147	7	4.8	1.7
Groceries, meats, packaged foods, all edibles, all beverages.....	8	412	82	19.9	19.9
Other sales.....	(1)	(1)	17	(1)	4.1
FLORIDA					
All stores.....	31				
Sales.....	\$862,000				
Commodity coverage.....	35.4 percent				
Total analyzed.....	6	305	305	100.0	
Hay, grain, and other feeds.....	6	305	131	43.0	43.0
Seeds, bulbs, and nursery stock.....	3	182	13	8.0	4.3
Fertilizers.....	4	212	33	15.6	10.8
Groceries, meats, packaged foods, all edibles, all beverages.....	6	305	116	38.0	38.0
Other sales.....	(1)	(1)	12	(1)	3.9
GEORGIA					
All stores.....	137				
Sales.....	\$4,927,000				
Commodity coverage.....	54.3 percent				
Total analyzed.....	45	2,875	2,875	100.0	
Hay, grain, and other feeds.....	45	2,875	1,225	45.8	45.8
Seeds, bulbs, and nursery stock.....	10	829	129	15.8	4.8
Fertilizers.....	8	1,004	161	16.0	8.0
Farm and garden implements and equipment.....	9	758	45	5.9	1.7
Groceries, meats, packaged foods, all edibles, all beverages.....	45	2,875	1,082	39.7	39.7
Other sales.....	(1)	(1)	53	(1)	2.0
ILLINOIS					
All stores.....	35				
Sales.....	\$1,007,000				
Commodity coverage.....	71.7 percent				
Total analyzed.....	10	722	722	100.0	
Hay, grain, and other feeds.....	10	722	366	53.5	53.5
Seeds, bulbs, and nursery stock.....	7	553	38	6.9	5.3
Fertilizers.....	6	518	21	4.1	2.9
Groceries, meats, packaged foods, all edibles, all beverages.....	10	722	97	12.0	12.0
Other sales.....	(1)	(1)	190	(1)	26.3
INDIANA					
All stores.....	26				
Sales.....	\$598,000				
Commodity coverage.....	37.0 percent				
Total analyzed.....	5	221	221	100.0	
Hay, grain, and other feeds.....	5	221	134	60.6	60.6
Seeds, bulbs, and nursery stock.....	3	154	6	3.9	2.7
Fertilizers.....	4	181	11	6.1	5.0
Farm and garden implements and equipment.....	3	162	9	5.6	4.1
Groceries, meats, packaged foods, all edibles, all beverages.....	5	221	53	24.0	24.0
Other sales.....	(1)	(1)	8	(1)	3.6

Percent column A—Percent of total sales of stores reporting that they sell such commodity.
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.
1 Data not available.

CENSUS OF BUSINESS

 HAY, GRAIN, AND FEED STORES (WITH GROCERIES)
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
IOWA					
All stores.....	26				
Sales.....		\$901,000			
Commodity coverage.....		81.8 percent			
Total analyzed.....	7	\$557	\$557		100.0
Hay, grain, and other feeds.....	7	557	337	60.5	60.5
Seeds, bulbs, and nursery stock.....	4	401	15	3.7	2.7
Fertilizers.....	5	296	1	.3	.2
Farm and garden implements and equipment.....	3	374	4	1.1	.7
Groceries, meats, packaged foods, all edibles, all beverages.....	7	557	147	26.4	26.4
Other sales.....	(1)	(1)	53	(1)	9.5
KANSAS					
All stores.....	36				
Sales.....		\$765,000			
Commodity coverage.....		39.6 percent			
Total analyzed.....	9	303	303		100.0
Hay, grain, and other feeds.....	9	303	195	64.4	64.4
Groceries, meats, packaged foods, all edibles, all beverages.....	9	303	77	25.4	25.4
Other sales.....	(1)	(1)	31	(1)	10.2
LOUISIANA					
All stores.....	21				
Sales.....		\$1,122,000			
Commodity coverage.....		68.9 percent			
Total analyzed.....	9	773	773		100.0
Hay, grain, and other feeds.....	9	773	398	51.5	51.5
Seeds, bulbs, and nursery stock.....	5	475	98	20.6	12.7
Fertilizers.....	8	654	81	12.4	10.5
Farm and garden implements and equipment.....	5	545	33	6.1	4.3
Groceries, meats, packaged foods, all edibles, all beverages.....	9	773	155	20.0	20.0
Other sales.....	(1)	(1)	8	(1)	1.0
MAINE					
All stores.....	61				
Sales.....		\$3,355,000			
Commodity coverage.....		71.5 percent			
Total analyzed.....	25	2,397	2,397		100.0
Hay, grain, and other feeds.....	25	2,397	1,612	67.3	67.3
Seeds, bulbs, and nursery stock.....	17	1,957	29	1.5	1.2
Fertilizers.....	15	1,855	84	4.5	3.5
Farm and garden implements and equipment.....	14	1,805	68	3.8	2.8
Groceries, meats, packaged foods, all edibles, all beverages.....	25	2,397	333	13.9	13.9
Other sales.....	(1)	(1)	271	(1)	11.3
Gasoline, oil, grease.....	10	690	32	4.6	—
Coal, coke, wood, ice.....	4	945	70	7.4	—
Building materials, roofing, etc.....	6	546	42	7.7	—
Hardware, tools, paint, appliances, etc.....	9	664	19	2.9	—
Not specified.....	(1)	(1)	108	(1)	—
MARYLAND					
All stores.....	26				
Sales.....		\$781,000			
Commodity coverage.....		38.9 percent			
Total analyzed.....	7	304	304		100.0
Hay, grain, and other feeds.....	7	304	247	81.2	81.2
Fertilizers.....	3	120	6	5.0	2.0
Groceries, meats, packaged foods, all edibles, all beverages.....	7	304	41	13.5	13.5
Other sales.....	(1)	(1)	10	(1)	3.3
MASSACHUSETTS					
All stores.....	12				
Sales.....		\$1,024,000			
Commodity coverage.....		64.5 percent			
Total analyzed.....	7	\$660	\$660		100.0
Hay, grain, and other feeds.....	7	660	420	63.6	63.6
Seeds, bulbs, and nursery stock.....	5	462	5	1.1	.8
Fertilizers.....	6	608	42	6.9	6.4
Farm and garden implements and equipment.....	6	613	8	1.3	1.2
Groceries, meats, packaged foods, all edibles, all beverages.....	7	660	129	19.5	19.5
Other sales.....	(1)	(1)	56	(1)	8.5
Gasoline, oil, grease.....	5	483	8	1.7	—
Building materials, roofing, etc.....	5	462	14	3.0	—
Hardware, tools, paint, appliances, etc.....	4	432	8	1.9	—
Not specified.....	(1)	(1)	26	(1)	—
MINNESOTA					
All stores.....	38				
Sales.....		\$1,634,000			
Commodity coverage.....		47.0 percent			
Total analyzed.....	9	768	768		100.0
Hay, grain, and other feeds.....	9	768	526	68.5	68.5
Seeds, bulbs, and nursery stock.....	9	768	43	5.6	5.6
Fertilizers.....	6	696	3	.4	.4
Farm and garden implements and equipment.....	9	768	24	3.1	3.1
Groceries, meats, packaged foods, all edibles, all beverages.....	9	768	136	17.7	17.7
Other sales.....	(1)	(1)	36	(1)	4.7
MISSISSIPPI					
All stores.....	39				
Sales.....		\$1,400,000			
Commodity coverage.....		62.9 percent			
Total analyzed.....	14	880	880		100.0
Hay, grain, and other feeds.....	14	880	317	36.0	36.0
Seeds, bulbs, and nursery stock.....	10	440	33	7.5	3.8
Fertilizers.....	14	880	150	17.0	17.0
Farm and garden implements and equipment.....	7	445	36	8.1	4.1
Groceries, meats, packaged foods, all edibles, all beverages.....	14	880	300	34.1	34.1
Other sales.....	(1)	(1)	44	(1)	5.0
MISSOURI					
All stores.....	206				
Sales.....		\$6,287,000			
Commodity coverage.....		44.5 percent			
Total analyzed.....	38	2,787	2,787		100.0
Hay, grain, and other feeds.....	38	2,787	1,389	49.8	49.8
Seeds, bulbs, and nursery stock.....	22	1,820	74	4.1	2.7
Fertilizers.....	23	1,883	67	3.6	2.4
Farm and garden implements and equipment.....	11	1,008	57	5.7	2.1
Groceries, meats, packaged foods, all edibles, all beverages.....	38	2,787	884	31.7	31.7
Other sales.....	(1)	(1)	316	(1)	11.3
Gasoline, oil, grease.....	18	1,179	41	3.5	—
Coal, coke, wood, ice.....	5	396	17	4.3	—
Building materials, roofing, etc.....	7	686	12	1.7	—
Hardware, tools, paint, appliances, etc.....	11	864	44	5.1	—
Not specified.....	(1)	(1)	202	(1)	—

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

HAY, GRAIN, AND FEED STORES (WITH GROCERIES)
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
NEW HAMPSHIRE					
All stores.....	12				
Sales.....		\$226,000			
Commodity coverage.....	77.1 percent				
Total analyzed.....	6	\$637	\$637		100.0
Hay, grain, and other feeds.....	6	637	419	65.8	65.8
Fertilizers.....	6	637	9	1.4	1.4
Groceries, meats, packaged foods, all edibles, all beverages.....	6	637	133	21.7	21.7
Other sales.....	(1)	(1)	71	(1)	11.1
Gasoline, oil, grease.....	3	315	9	2.9	2.9
Not specified.....	(1)	(1)	62	(1)	---
NEW JERSEY					
All stores.....	9				
Sales.....		\$299,000			
Commodity coverage.....	54.2 percent				
Total analyzed.....	3	162	162		100.0
Hay, grain, and other feeds.....	3	162	88	54.3	54.3
Groceries, meats, packaged foods, all edibles, all beverages.....	3	162	57	35.2	35.2
Other sales.....	(1)	(1)	17	(1)	10.5
NEW YORK					
All stores.....	62				
Sales.....		\$2,681,000			
Commodity coverage.....	63.1 percent				
Total analyzed.....	35	1,691	1,691		100.0
Hay, grain, and other feeds.....	35	1,691	979	57.9	57.9
Seeds, bulbs, and nursery stock.....	15	842	43	5.1	2.5
Fertilizers.....	18	1,021	130	12.7	7.7
Farm and garden implements and equipment.....	8	444	16	3.6	.9
Groceries, meats, packaged foods, all edibles, all beverages.....	35	1,691	395	23.4	23.4
Other sales.....	(1)	(1)	123	(1)	7.8
Gasoline, oil, grease.....	12	464	20	4.3	---
Coal, coke, wood, ice.....	6	313	33	10.5	---
Building materials, roofing, etc.....	7	483	28	5.8	---
Hardware, tools, paint, appliances, etc.....	7	400	9	2.3	---
Not specified.....	(1)	(1)	58	(1)	---
NORTH CAROLINA					
All stores.....	86				
Sales.....		\$2,406,000			
Commodity coverage.....	50.4 percent				
Total analyzed.....	22	1,213	1,213		100.0
Hay, grain, and other feeds.....	22	1,213	580	48.2	48.2
Seeds, bulbs, and nursery stock.....	14	804	66	8.2	5.4
Fertilizers.....	12	786	182	23.2	15.0
Farm and garden implements and equipment.....	7	495	34	6.9	2.8
Groceries, meats, packaged foods, all edibles, all beverages.....	22	1,213	316	26.1	26.1
Other sales.....	(1)	(1)	55	(1)	4.5
OHIO					
All stores.....	34				
Sales.....		\$1,632,000			
Commodity coverage.....	43.0 percent				
Total analyzed.....	10	702	702		100.0
Hay, grain, and other feeds.....	10	702	368	52.1	52.1
Seeds, bulbs, and nursery stock.....	7	518	25	4.8	3.6
Fertilizers.....	8	600	34	5.7	4.8
Farm and garden implements and equipment.....	3	232	14	6.0	2.0
Groceries, meats, packaged foods, all edibles, all beverages.....	10	702	163	23.2	23.2
Other sales.....	(1)	(1)	100	(1)	14.3
Hardware, tools, paint, appliances, etc.....	3	448	16	3.6	---
Not specified.....	(1)	(1)	84	(1)	---
OKLAHOMA					
All stores.....	54				
Sales.....		\$978,000			
Commodity coverage.....	31.6 percent				
Total analyzed.....	8	\$309	\$309		100.0
Hay, grain, and other feeds.....	8	309	186	60.2	60.2
Seeds, bulbs, and nursery stock.....	7	269	52	19.3	16.8
Farm and garden implements and equipment.....	4	166	4	2.4	1.5
Groceries, meats, packaged foods, all edibles, all beverages.....	8	309	65	20.4	20.4
Other sales.....	(1)	(1)	4	(1)	1.3
OREGON					
All stores.....	24				
Sales.....		\$1,292,000			
Commodity coverage.....	65.6 percent				
Total analyzed.....	11	848	848		100.0
Hay, grain, and other feeds.....	11	848	522	61.5	61.5
Seeds, bulbs, and nursery stock.....	7	599	25	3.8	2.7
Fertilizers.....	4	383	5	1.3	.6
Farm and garden implements and equipment.....	3	572	4	.7	---
Groceries, meats, packaged foods, all edibles, all beverages.....	11	848	222	28.2	28.2
Other sales.....	(1)	(1)	72	(1)	8.5
Gasoline, oil, grease.....	4	347	16	4.6	---
Not specified.....	(1)	(1)	56	(1)	---
PENNSYLVANIA					
All stores.....	118				
Sales.....		\$4,196,000			
Commodity coverage.....	72.6 percent				
Total analyzed.....	66	3,045	3,045		100.0
Hay, grain, and other feeds.....	66	3,045	1,952	64.1	64.1
Seeds, bulbs, and nursery stock.....	58	2,569	65	2.5	2.1
Fertilizers.....	62	2,875	220	7.7	7.2
Farm and garden implements and equipment.....	57	2,725	114	4.2	3.8
Groceries, meats, packaged foods, all edibles, all beverages.....	66	3,045	592	19.1	19.1
Other sales.....	(1)	(1)	112	(1)	3.7
Gasoline, oil, grease.....	4	688	10	1.1	---
Hardware, tools, paint, appliances, etc.....	7	1,097	20	1.8	---
Not specified.....	(1)	(1)	82	(1)	---
SOUTH CAROLINA					
All stores.....	31				
Sales.....		\$943,000			
Commodity coverage.....	17.2 percent				
Total analyzed.....	5	162	162		100.0
Hay, grain, and other feeds.....	5	162	74	45.7	45.7
Seeds, bulbs, and nursery stock.....	4	128	29	22.7	17.9
Groceries, meats, packaged foods, all edibles, all beverages.....	5	162	50	30.9	30.9
Other sales.....	(1)	(1)	9	(1)	5.5
SOUTH DAKOTA					
All stores.....	10				
Sales.....		\$552,000			
Commodity coverage.....	93.1 percent				
Total analyzed.....	6	514	514		100.0
Hay, grain, and other feeds.....	6	514	149	29.0	29.0
Seeds, bulbs, and nursery stock.....	5	492	155	31.7	30.3
Fertilizers.....	4	390	---	---	---
Farm and garden implements and equipment.....	4	390	8	2.1	1.5
Groceries, meats, packaged foods, all edibles, all beverages.....	6	514	119	23.2	23.2
Other sales.....	(1)	(1)	82	(1)	16.0
Hardware, tools, paint, appliances, etc.....	3	306	6	1.9	---
Not specified.....	(1)	(1)	75	(1)	---

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

CENSUS OF BUSINESS

HAY, GRAIN, AND FEED STORES (WITH GROCERIES)
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
TENNESSEE					
All stores.....	44				
Sales.....		\$1,355,000			
Commodity coverage.....	50.0 percent				
Total analyzed.....	11	\$277	\$277	100.0	
Hay, grain, and other feeds.....	11	677	317	46.8	46.8
Seeds, bulbs, and nursery stock.....	10	525	59	11.2	8.7
Fertilizers.....	9	643	50	7.8	7.4
Farm and garden implements and equipment.....	3	226	2	.9	.3
Groceries, meats, packaged foods, all edibles, all beverages.....	11	677	197	29.1	29.1
Other sales.....	(1)	(1)	52	(1)	7.7
Coal, coke, wood, ice.....	3	238	28	11.8	---
Not specified.....	(1)	(1)	24	(1)	---
TEXAS					
All stores.....	172				
Sales.....		\$4,480,000			
Commodity coverage.....	51.9 percent				
Total analyzed.....	46	2,323	2,323	100.0	
Hay, grain, and other feeds.....	46	2,323	1,452	62.5	62.5
Seeds, bulbs, and nursery stock.....	18	1,319	72	5.5	3.1
Fertilizers.....	17	952	21	2.2	.9
Groceries, meats, packaged foods, all edibles, all beverages.....	46	2,323	637	27.4	27.4
Other sales.....	(1)	(1)	141	(1)	6.1
Gasoline, oil, grease.....	5	243	21	8.6	---
Coal, coke, wood, ice.....	4	290	32	11.0	---
Hardware, tools, paints, appliances, etc.....	3	147	8	5.4	---
Not specified.....	(1)	(1)	80	(1)	---
VERMONT					
All stores.....	23				
Sales.....		\$961,000			
Commodity coverage.....	76.5 percent				
Total analyzed.....	15	735	735	100.0	
Hay, grain, and other feeds.....	15	735	547	74.4	74.4
Seeds, bulbs, and nursery stock.....	4	213	4	1.9	.5
Fertilizers.....	4	213	7	3.3	1.0
Farm and garden implements and equipment.....	3	104	1	1.0	.1
Groceries, meats, packaged foods, all edibles, all beverages.....	15	735	183	22.2	22.2
Other sales.....	(1)	(1)	13	(1)	1.8
Gasoline, oil, grease.....	4	129	4	5.1	---
Building materials, roofing, etc.....	3	171	4	2.5	---
Not specified.....	(1)	(1)	5	(1)	---
VIRGINIA					
All stores.....	71				
Sales.....		\$2,548,000			
Commodity coverage.....	60.6 percent				
Total analyzed.....	18	1,545	1,545	100.0	
Hay, grain, and other feeds.....	18	1,545	782	49.3	49.3
Seeds, bulbs, and nursery stock.....	14	1,132	95	8.2	6.0
Fertilizers.....	13	1,055	166	15.7	10.6
Farm and garden implements and equipment.....	8	813	61	10.0	5.2
Groceries, meats, packaged foods, all edibles, all beverages.....	18	1,545	285	18.5	18.5
Other sales.....	(1)	(1)	158	(1)	10.2
Gasoline, oil, grease.....	9	667	77	11.5	---
Coal, coke, wood, ice.....	3	322	8	2.5	---
Building materials, roofing, etc.....	4	194	18	9.3	---
Hardware, tools, paint, appliances, etc.....	8	462	33	7.3	---
Not specified.....	(1)	(1)	22	(1)	---
WASHINGTON					
All stores.....	39				
Sales.....		\$2,130,000			
Commodity coverage.....	59.0 percent				
Total analyzed.....	18	\$1,256	\$1,256	100.0	
Hay, grain, and other feeds.....	18	1,256	733	58.4	58.4
Seeds, bulbs, and nursery stock.....	10	836	28	3.3	2.2
Fertilizers.....	8	598	10	1.7	.8
Farm and garden implements and equipment.....	7	686	22	3.2	1.7
Groceries, meats, packaged foods, all edibles, all beverages.....	18	1,256	349	27.8	27.8
Other sales.....	(1)	(1)	114	(1)	9.1
Gasoline, oil, grease.....	7	463	59	12.7	---
Not specified.....	(1)	(1)	55	(1)	---
WEST VIRGINIA					
All stores.....	46				
Sales.....		\$805,000			
Commodity coverage.....	43.2 percent				
Total analyzed.....	9	348	348	100.0	
Hay, grain, and other feeds.....	9	348	198	56.9	56.9
Seeds, bulbs, and nursery stock.....	7	287	18	6.3	5.2
Fertilizers.....	7	287	43	15.0	12.3
Farm and garden implements and equipment.....	5	191	14	7.3	4.0
Groceries, meats, packaged foods, all edibles, all beverages.....	9	348	66	19.0	19.0
Other sales.....	(1)	(1)	9	(1)	2.6
WISCONSIN					
All stores.....	56				
Sales.....		\$5,600,000			
Commodity coverage.....	60.2 percent				
Total analyzed.....	24	2,167	2,167	100.0	
Hay, grain, and other feeds.....	24	2,167	1,182	54.5	54.5
Seeds, bulbs, and nursery stock.....	17	1,598	157	9.8	7.3
Fertilizers.....	14	1,514	59	2.6	1.8
Farm and garden implements and equipment.....	8	802	18	2.7	.7
Groceries, meats, packaged foods, all edibles, all beverages.....	24	2,167	586	27.1	27.1
Other sales.....	(1)	(1)	187	(1)	8.6
Coal, coke, wood, ice.....	3	777	65	8.1	---
Not specified.....	(1)	(1)	124	(1)	---

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

Data for Arizona, Delaware, District of Columbia, Idaho, Kentucky, Michigan, Montana, Nebraska, Nevada, New Mexico, Rhode Island, Utah, and Wyoming not shown because the samples were inadequate.

RETAIL TRADE:1939

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HAY, GRAIN, AND FEED—FARM IMPLEMENTS
TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	620	\$52,061	\$52,061		100.0
Hay, grain, and other feeds.....	620	52,061	32,150	61.8	61.8
Seeds, bulbs, and nursery stock.....	447	37,846	2,851	7.5	5.4
Fertilizers.....	474	40,369	5,520	8.7	6.8
Farm and garden implements and equipment.....	620	52,061	7,533	14.5	14.5
Groceries, meats, packaged foods, all edibles, all beverages.....	102	11,283	425	3.8	.8
Other sales.....	(1)	(1)	5,802	(1)	10.7
Gasoline, oil, grease.....	62	8,143	841	7.9	—
Coal, coke, wood, ice.....	161	14,965	1,628	10.9	—
Building materials, roofing, etc.....	80	8,826	621	9.1	—
Hardware, tools, paint, appliances, etc.....	87	8,195	860	8.1	—
Not specified.....	(1)	(1)	2,054	(1)	—
CALIFORNIA					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	23	3,259	3,259		100.0
Hay, grain, and other feeds.....	23	3,259	2,514	77.1	77.1
Seeds, bulbs, and nursery stock.....	14	1,897	79	4.2	2.4
Fertilizers.....	13	2,604	61	2.5	1.9
Farm and garden implements and equipment.....	23	3,259	296	9.1	9.1
Other sales.....	(1)	(1)	509	(1)	9.5
Coal, coke, wood, ice.....	6	524	27	5.2	—
Hardware, tools, paint, appliances, etc.....	4	214	24	11.2	—
Not specified.....	(1)	(1)	258	(1)	—
COLORADO					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	9	614	614		100.0
Hay, grain, and other feeds.....	9	614	315	51.3	51.3
Seeds, bulbs, and nursery stock.....	4	319	35	11.0	5.7
Fertilizers.....	4	308	29	9.4	4.7
Farm and garden implements and equipment.....	9	614	104	17.0	17.0
Other sales.....	(1)	(1)	131	(1)	21.3
Coal, coke, wood, ice.....	4	333	13	3.9	—
Building materials, roofing, etc.....	3	159	5	3.8	—
Not specified.....	(1)	(1)	113	(1)	—
CONNECTICUT					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	8	741	741		100.0
Hay, grain, and other feeds.....	8	741	556	75.0	75.0
Seeds, bulbs, and nursery stock.....	3	187	14	8.4	1.9
Fertilizers.....	7	652	40	6.1	5.4
Farm and garden implements and equipment.....	8	741	82	11.1	11.1
Other sales.....	(1)	(1)	49	(1)	6.6
FLORIDA					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	14	\$1,960	\$1,960		100.0
Hay, grain, and other feeds.....	14	1,960	1,228	62.7	62.7
Seeds, bulbs, and nursery stock.....	9	798	96	12.0	4.9
Fertilizers.....	10	846	144	17.0	7.5
Farm and garden implements and equipment.....	14	1,960	178	9.1	9.1
Other sales.....	(1)	(1)	314	(1)	16.0
Hardware, tools, paint, appliances, etc.....	3	1,078	57	5.3	—
Not specified.....	(1)	(1)	257	(1)	—
IDAHO					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	7	399	399		100.0
Hay, grain, and other feeds.....	7	399	187	46.9	46.9
Seeds, bulbs, and nursery stock.....	4	145	15	10.3	3.7
Fertilizers.....	4	198	24	12.1	6.0
Farm and garden implements and equipment.....	7	399	96	24.1	24.1
Other sales.....	(1)	(1)	77	(1)	19.3
Coal, coke, wood, ice.....	3	164	19	11.6	—
Not specified.....	(1)	(1)	58	(1)	—
ILLINOIS					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	14	949	949		100.0
Hay, grain, and other feeds.....	14	949	587	61.8	61.8
Seeds, bulbs, and nursery stock.....	7	682	35	5.1	3.7
Fertilizers.....	4	315	54	17.1	5.7
Farm and garden implements and equipment.....	14	949	220	23.2	23.2
Other sales.....	(1)	(1)	53	(1)	5.6
Coal, coke, wood, ice.....	3	312	15	4.8	—
Not specified.....	(1)	(1)	38	(1)	—
INDIANA					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	38	3,776	3,776		100.0
Hay, grain, and other feeds.....	38	3,776	2,105	55.7	55.7
Seeds, bulbs, and nursery stock.....	30	3,101	184	5.9	4.4
Fertilizers.....	32	3,458	318	9.2	8.4
Farm and garden implements and equipment.....	38	3,776	527	13.9	13.9
Groceries, meats, packaged foods, all edibles, all beverages.....	5	405	2	.5	.1
Other sales.....	(1)	(1)	662	(1)	17.5
Gasoline, oil, grease.....	10	1,435	289	20.1	—
Coal, coke, wood, ice.....	20	2,036	158	7.8	—
Building materials, roofing, etc.....	8	959	47	4.9	—
Hardware, tools, paint, appliances, etc.....	6	845	41	6.4	—
Not specified.....	(1)	(1)	127	(1)	—

Percent column A—Percent of total sales of stores reporting that they sell such commodity.
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.
— Data not available.

CENSUS OF BUSINESS

HAY, GRAIN, AND FEED—FARM IMPLEMENTS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
IOWA					
All stores.....		48			
Sales.....		\$2,359,000			
Commodity coverage.....		62.7 percent			
Total analyzed.....	20	\$1,480	\$1,480		100.0
Hay, grain, and other feeds.....	20	1,480	818	55.1	55.1
Seeds, bulbs, and nursery stock.....	14	1,156	101	8.7	6.8
Fertilizers.....	7	448	42	9.4	2.8
Farm and garden implements and equipment.....	20	1,480	226	15.3	15.3
Groceries, meats, packaged foods, all edibles, all beverages.....	3	167	4	2.4	.3
Other sales.....	(1)	(1)	291	(1)	19.7
Gasoline, oil, grease.....	3	188	14	7.1	—
Coal, coke, wood, ice.....	10	882	115	13.0	—
Not specified.....	(1)	(1)	162	(1)	—
KANSAS					
All stores.....		20			
Sales.....		\$761,000			
Commodity coverage.....		73.6 percent			
Total analyzed.....	9	553	553		100.0
Hay, grain, and other feeds.....	9	553	480	83.2	83.2
Seeds, bulbs, and nursery stock.....	4	297	25	8.4	4.5
Fertilizers.....	5	350	7	2.0	1.3
Farm and garden implements and equipment.....	9	553	50	9.0	9.0
Other sales.....	(1)	(1)	11	(1)	2.0
KENTUCKY					
All stores.....		16			
Sales.....		\$343,000			
Commodity coverage.....		67.6 percent			
Total analyzed.....	8	570	570		100.0
Hay, grain, and other feeds.....	8	570	287	50.4	50.4
Seeds, bulbs, and nursery stock.....	6	421	58	13.3	9.8
Fertilizers.....	8	570	72	12.6	12.6
Farm and garden implements and equipment.....	8	570	76	13.3	13.3
Other sales.....	(1)	(1)	79	(1)	13.9
LOUISIANA					
All stores.....		9			
Sales.....		\$401,000			
Commodity coverage.....		66.3 percent			
Total analyzed.....	6	266	266		100.0
Hay, grain, and other feeds.....	6	266	163	61.3	61.3
Seeds, bulbs, and nursery stock.....	5	232	30	12.9	11.5
Fertilizers.....	4	158	24	15.2	9.0
Farm and garden implements and equipment.....	6	266	45	16.9	16.9
Other sales.....	(1)	(1)	4	(1)	1.5
MAINE					
All stores.....		16			
Sales.....		\$724,000			
Commodity coverage.....		66.9 percent			
Total analyzed.....	10	\$484	\$484		100.0
Hay, grain, and other feeds.....	10	484	351	72.5	72.5
Seeds, bulbs, and nursery stock.....	7	424	12	2.8	2.5
Fertilizers.....	9	476	30	6.3	6.2
Farm and garden implements and equipment.....	10	484	54	11.2	11.2
Other sales.....	(1)	(1)	37	(1)	7.6
MARYLAND					
All stores.....		22			
Sales.....		\$1,972,000			
Commodity coverage.....		26.6 percent			
Total analyzed.....	10	525	525		100.0
Hay, grain, and other feeds.....	10	525	252	48.0	48.0
Seeds, bulbs, and nursery stock.....	5	311	55	17.7	10.5
Fertilizers.....	8	399	57	14.3	10.8
Farm and garden implements and equipment.....	10	525	107	20.4	20.4
Other sales.....	(1)	(1)	54	(1)	10.3
Coal, coke, wood, ice.....	5	210	26	12.4	—
Not specified.....	(1)	(1)	28	(1)	—
MASSACHUSETTS					
All stores.....		7			
Sales.....		\$535,000			
Commodity coverage.....		78.7 percent			
Total analyzed.....	6	421	421		100.0
Hay, grain, and other feeds.....	6	421	271	64.4	64.4
Seeds, bulbs, and nursery stock.....	6	421	25	5.9	5.9
Fertilizers.....	5	366	24	6.6	5.7
Farm and garden implements and equipment.....	6	421	39	9.3	9.3
Groceries, meats, packaged foods, all edibles, all beverages.....	3	199	10	5.0	2.4
Other sales.....	(1)	(1)	52	(1)	12.3
Building materials, roofing, etc.....	3	170	12	7.1	—
Not specified.....	(1)	(1)	40	(1)	—
MICHIGAN					
All stores.....		58			
Sales.....		\$4,972,000			
Commodity coverage.....		59.0 percent			
Total analyzed.....	32	2,931	2,931		100.0
Hay, grain, and other feeds.....	32	2,931	1,508	51.5	51.5
Seeds, bulbs, and nursery stock.....	31	2,809	200	7.1	6.8
Fertilizers.....	30	2,522	163	6.1	5.2
Farm and garden implements and equipment.....	32	2,931	390	13.3	13.5
Groceries, meats, packaged foods, all edibles, all beverages.....	5	549	51	9.3	1.7
Other sales.....	(1)	(1)	629	(1)	21.5
Gasoline, oil, grease.....	12	1,003	35	3.5	—
Coal, coke, wood, ice.....	20	1,881	336	18.1	—
Building materials, roofing, etc.....	6	539	35	6.5	—
Hardware, tools, paint, appliances, etc.....	5	294	12	4.1	—
Not specified.....	(1)	(1)	211	(1)	—

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

Data not available.

RETAIL TRADE: 1939

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HAY, GRAIN, AND FEED—FARM IMPLEMENTS
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
MINNESOTA					
All stores.....	49				
Sales.....		\$1,805,000			
Commodity coverage.....	49.5 percent				
Total analyzed.....	18	\$894	\$894		100.0
Hay, grain, and other feeds.....	18	894	484	54.1	54.1
Seeds, bulbs, and nursery stock.....	14	595	74	12.4	8.3
Fertilizers.....	5	350	8	2.3	.9
Farm and garden implements and equipment.....	18	894	177	19.8	19.8
Groceries, meats, packaged foods, all edibles, all beverages.....	5	259	27	10.4	3.0
Other sales.....	(1)	(1)	124	(1)	15.9
Coal, coke, wood, ice.....	5	257	42	17.7	---
Building materials, roofing, etc.....	3	83	31	37.3	---
Not specified.....	(1)	(1)	51	(1)	---
MISSOURI					
All stores.....	31				
Sales.....		\$1,914,000			
Commodity coverage.....	51.8 percent				
Total analyzed.....	15	991	991		100.0
Hay, grain, and other feeds.....	15	991	555	55.8	55.8
Seeds, bulbs, and nursery stock.....	11	625	51	8.2	5.1
Fertilizers.....	11	767	39	5.1	4.0
Farm and garden implements and equipment.....	15	991	199	20.1	20.1
Other sales.....	(1)	(1)	149	(1)	15.0
Gasoline, oil, grease.....	8	429	34	7.9	---
Coal, coke, wood, ice.....	8	629	37	5.9	---
Not specified.....	(1)	(1)	78	(1)	---
NEBRASKA					
All stores.....	23				
Sales.....		\$1,883,000			
Commodity coverage.....	46.0 percent				
Total analyzed.....	7	867	867		100.0
Hay, grain, and other feeds.....	7	867	554	63.9	63.9
Seeds, bulbs, and nursery stock.....	6	674	87	9.9	7.7
Fertilizers.....	7	867	194	22.4	22.4
Farm and garden implements and equipment.....	(1)	(1)	52	(1)	6.0
Other sales.....	4	728	31	4.3	---
Coal, coke, wood, ice.....	(1)	(1)	21	(1)	---
Not specified.....					
NEW HAMPSHIRE					
All stores.....	24				
Sales.....		\$3,040,000			
Commodity coverage.....	51.8 percent				
Total analyzed.....	12	1,576	1,576		100.0
Hay, grain, and other feeds.....	12	1,576	908	57.6	57.6
Seeds, bulbs, and nursery stock.....	12	1,576	169	10.7	10.7
Fertilizers.....	12	1,576	138	8.8	8.8
Farm and garden implements and equipment.....	12	1,576	171	10.9	10.9
Groceries, meats, packaged foods, all edibles, all beverages.....	5	529	10	1.9	.6
Other sales.....	(1)	(1)	180	(1)	11.4
Gasoline, oil, grease.....	5	529	2	.4	---
Building materials, roofing, etc.....	6	677	82	12.1	---
Hardware, tools, paint, appliances, etc.....	6	677	36	5.3	---
Not specified.....	(1)	(1)	60	(1)	---
NEW JERSEY					
All stores.....	22				
Sales.....		\$2,132,000			
Commodity coverage.....	54.2 percent				
Total analyzed.....	13	\$1,155	\$1,155		100.0
Hay, grain, and other feeds.....	13	1,155	732	63.4	63.4
Seeds, bulbs, and nursery stock.....	10	956	76	7.9	6.6
Fertilizers.....	13	1,155	164	14.2	14.2
Farm and garden implements and equipment.....	13	1,155	63	5.4	5.4
Other sales.....	(1)	(1)	120	(1)	10.4
NEW YORK					
All stores.....	130				
Sales.....		\$11,775,000			
Commodity coverage.....	84.8 percent				
Total analyzed.....	103	9,960	9,960		100.0
Hay, grain, and other feeds.....	103	9,960	8,749	87.8	87.8
Seeds, bulbs, and nursery stock.....	72	7,681	464	6.0	4.7
Fertilizers.....	89	8,851	939	10.6	9.4
Farm and garden implements and equipment.....	103	9,960	1,179	11.8	11.8
Groceries, meats, packaged foods, all edibles, all beverages.....	39	5,182	117	2.3	1.2
Other sales.....	(1)	(1)	512	(1)	5.1
Gasoline, oil, grease.....	6	600	15	2.5	---
Coal, coke, wood, ice.....	16	1,288	188	14.6	---
Building materials, roofing, etc.....	10	1,148	114	9.9	---
Hardware, tools, paint, appliances, etc.....	7	574	44	7.7	---
Not specified.....	(1)	(1)	151	(1)	---
OHIO					
All stores.....	95				
Sales.....		\$8,258,000			
Commodity coverage.....	56.5 percent				
Total analyzed.....	55	4,666	4,666		100.0
Hay, grain, and other feeds.....	55	4,666	2,585	55.4	55.4
Seeds, bulbs, and nursery stock.....	41	3,471	184	5.3	3.9
Fertilizers.....	51	4,199	380	9.0	8.1
Farm and garden implements and equipment.....	55	4,666	768	16.5	16.5
Groceries, meats, packaged foods, all edibles, all beverages.....	8	605	40	6.6	.9
Other sales.....	(1)	(1)	709	(1)	15.2
Gasoline, oil, grease.....	10	1,052	84	8.0	---
Coal, coke, wood, ice.....	24	2,680	307	11.5	---
Building materials, roofing, etc.....	9	739	68	9.2	---
Hardware, tools, paint, appliances, etc.....	14	1,262	92	7.3	---
Not specified.....	(1)	(1)	158	(1)	---
OKLAHOMA					
All stores.....	13				
Sales.....		\$975,000			
Commodity coverage.....	51.5 percent				
Total analyzed.....	7	502	502		100.0
Hay, grain, and other feeds.....	7	502	251	50.0	50.0
Seeds, bulbs, and nursery stock.....	6	298	29	9.7	5.8
Farm and garden implements and equipment.....	7	502	72	14.3	14.3
Other sales.....	(1)	(1)	150	(1)	29.9

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

CENSUS OF BUSINESS

 HAY, GRAIN, AND FEED—FARM IMPLEMENTS
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)	(add 000)	(see note)	(see note)
OREGON					
All stores.....	16				
Sales.....		\$1,479,000			
Commodity coverage.....		59.9 percent			
Total analyzed.....	9	\$886	\$886		100.0
Hay, grain, and other feeds.....	9	886	514	58.0	58.0
Seeds, bulbs, and nursery stock.....	4	188	17	9.0	1.9
Fertilizers.....	4	188	11	5.9	1.5
Farm and garden implements and equipment.....	9	886	178	20.1	20.1
Other sales.....	(1)	(1)	168	(1)	18.7
PENNSYLVANIA					
All stores.....	78				
Sales.....		\$5,113,000			
Commodity coverage.....		70.8 percent			
Total analyzed.....	50	3,620	3,620		100.0
Hay, grain, and other feeds.....	50	3,620	2,307	63.7	63.7
Seeds, bulbs, and nursery stock.....	34	2,465	159	6.5	4.4
Fertilizers.....	43	2,923	282	9.6	7.8
Farm and garden implements and equipment.....	50	3,620	708	19.6	19.6
Groceries, meats, packaged foods, all edibles, all beverages.....	7	488	14	2.9	.4
Other sales.....	(1)	(1)	150	(1)	4.1
Gasoline, oil, grease.....	4	172	8	4.7	—
Coal, coke, wood, ice.....	5	758	77	10.2	—
Building materials, roofing, etc.....	4	158	11	7.0	—
Hardware, tools, paint, appliances, etc.....	3	160	2	1.3	—
Not specified.....	(1)	(1)	52	(1)	—
RHODE ISLAND					
All stores.....	3				
Sales.....		\$153,000			
Commodity coverage.....		100.0 percent			
Total analyzed.....	3	153	153		100.0
Hay, grain, and other feeds.....	3	153	125	81.7	81.7
Fertilizers.....	3	153	6	3.9	3.9
Farm and garden implements and equipment.....	3	153	19	12.4	12.4
Other sales.....	(1)	(1)	3	(1)	2.0
TENNESSEE					
All stores.....	15				
Sales.....		\$1,037,000			
Commodity coverage.....		90.1 percent			
Total analyzed.....	11	934	934		100.0
Hay, grain, and other feeds.....	11	934	494	52.9	52.9
Seeds, bulbs, and nursery stock.....	9	810	72	8.9	7.7
Fertilizers.....	8	619	85	13.7	9.1
Farm and garden implements and equipment.....	11	934	156	14.6	14.6
Other sales.....	(1)	(1)	147	(1)	15.7
TEXAS					
All stores.....	30				
Sales.....		\$1,248,000			
Commodity coverage.....		66.3 percent			
Total analyzed.....	15	\$827	\$827		100.0
Hay, grain, and other feeds.....	15	827	521	63.0	63.0
Seeds, bulbs, and nursery stock.....	7	384	40	11.0	4.8
Fertilizers.....	8	457	34	7.4	4.1
Farm and garden implements and equipment.....	15	827	152	18.4	18.4
Groceries, meats, packaged foods, all edibles, all beverages.....	3	110	7	6.4	.9
Other sales.....	(1)	(1)	73	(1)	8.8
VERMONT					
All stores.....	21				
Sales.....		\$1,552,000			
Commodity coverage.....		79.3 percent			
Total analyzed.....	16	1,230	1,230		100.0
Hay, grain, and other feeds.....	16	1,230	944	76.7	76.7
Seeds, bulbs, and nursery stock.....	9	648	12	1.9	1.0
Fertilizers.....	15	1,196	43	3.6	3.5
Farm and garden implements and equipment.....	16	1,230	137	11.1	11.1
Groceries, meats, packaged foods, all edibles, all beverages.....	3	140	5	3.6	.4
Other sales.....	(1)	(1)	89	(1)	7.3
Gasoline, oil, grease.....	5	418	23	5.5	—
Coal, coke, wood, ice.....	3	208	8	3.8	—
Building materials, roofing, etc.....	5	418	24	5.7	—
Hardware, tools, paint, appliances, etc.....	3	200	3	1.5	—
Not specified.....	(1)	(1)	31	(1)	—
VIRGINIA					
All stores.....	33				
Sales.....		\$2,389,000			
Commodity coverage.....		50.2 percent			
Total analyzed.....	17	1,200	1,200		100.0
Hay, grain, and other feeds.....	17	1,200	655	54.6	54.6
Seeds, bulbs, and nursery stock.....	14	1,030	146	14.2	12.2
Fertilizers.....	17	1,200	117	9.7	9.7
Farm and garden implements and equipment.....	17	1,200	217	18.1	18.1
Other sales.....	(1)	(1)	65	(1)	5.4
Gasoline, oil, grease.....	3	119	12	10.1	—
Hardware, tools, paint, appliances, etc.....	3	232	22	9.5	—
Not specified.....	(1)	(1)	31	(1)	—
WASHINGTON					
All stores.....	13				
Sales.....		\$80,000			
Commodity coverage.....		89.1 percent			
Total analyzed.....	10	873	873		100.0
Hay, grain, and other feeds.....	10	873	468	53.4	53.4
Seeds, bulbs, and nursery stock.....	8	755	85	10.8	9.8
Fertilizers.....	7	727	29	4.0	3.5
Farm and garden implements and equipment.....	10	873	215	24.7	24.7
Other sales.....	(1)	(1)	77	(1)	8.8

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

HAY, GRAIN, AND FEED—FARM IMPLEMENTS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
WEST VIRGINIA					
All stores.....	19				
Sales.....		\$636,000			
Commodity coverage.....		86.0 percent			
Total analyzed.....	13	\$547	\$547		100.0
Hay, grain, and other feeds.....	13	547	263	48.1	48.1
Seeds, bulbs, and nursery stock.....	13	547	57	10.4	10.4
Fertilizers.....	13	547	104	19.0	19.0
Farm and garden implements and equipment.....	13	547	84	15.4	15.4
Other sales.....	(1)	(1)	39	(1)	7.1
WISCONSIN					
All stores.....	61				
Sales.....		\$3,828,000			
Commodity coverage.....		52.0 percent			
Total analyzed.....	29	1,991	1,991		100.0
Hay, grain, and other feeds.....	29	1,991	1,248	62.6	62.6
Seeds, bulbs, and nursery stock.....	25	1,788	180	10.2	9.0
Fertilizers.....	21	1,564	56	3.6	2.8
Farm and garden implements and equipment.....	29	1,991	324	16.3	16.3
Other sales.....	(1)	(1)	185	(1)	9.3
Gasoline, oil, grease.....	5	282	5	1.8	—
Coal, coke, wood, ice.....	9	650	67	10.3	—
Building materials, roofing, etc.....	4	203	12	5.9	—
Hardware, tools, paint, appliances, etc.....	4	228	15	6.6	—
Not specified.....	(1)	(1)	86	(1)	—
STATE AND COMMODITY					
WYOMING					
All stores ²	9				
Sales ²		\$377,000			
Commodity coverage.....		68.7 percent			
Total analyzed.....	3	\$259	\$259		100.0
Hay, grain, and other feeds.....	3	259	199	76.8	76.8
Farm and garden implements and equipment.....	3	259	49	18.9	18.9
Other sales.....	(1)	(1)	11	(1)	4.3

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

¹ Data not available.² Includes 2 hay, grain, feed stores (with groceries).

Data for Alabama, Arizona, Arkansas, Delaware, District of Columbia, Georgia, Mississippi, Montana, New Mexico, North Carolina, North Dakota, South Carolina, South Dakota, and Utah not shown because the samples were inadequate.

CENSUS OF BUSINESS

HAY, GRAIN, AND FEED STORES—OTHER
TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
UNITED STATES					
All stores.....	13,786				
Sales.....	\$476,245,000				
Commodity coverage.....	66.4 percent				
Total analyzed.....	4,665	\$316,164	\$316,164		100.0
Hay, grain and other feeds.....	4,665	\$16,164	\$23,418	73.8	75.8
Seeds, bulbs, and nursery stock.....	2,399	186,937	11,198	6.7	3.5
Fertilizers.....	2,978	205,851	37,094	18.0	11.7
Farm and garden implements and equipment.....	759	61,030	2,068	3.4	.7
Groceries, meats, packaged foods, all edibles, all beverages.....	304	30,344	879	2.9	.3
Gasoline, oil, grease.....	304	20,994	1,800	8.6	.8
Coal, coke, wood, ice.....	1,417	99,825	15,945	16.0	5.0
Building materials, roofing, etc.....	458	36,491	4,044	11.1	1.3
Hardware, tools, paint, appliances, etc.....	283	22,052	1,291	5.9	.4
Other sales.....	(1)	(1)	8,427	(1)	2.7
ALABAMA					
All stores.....	69				
Sales.....	\$1,653,000				
Commodity coverage.....	40.0 percent				
Total analyzed.....	12	661	661		100.0
Hay, grain and other feeds.....	12	661	527	79.7	79.7
Seeds, bulbs, and nursery stock.....	6	221	35	15.8	5.3
Fertilizers.....	4	183	42	23.0	6.4
Other sales.....	(1)	(1)	57	(1)	8.6
ARIZONA					
All stores.....	55				
Sales.....	\$1,188,000				
Commodity coverage.....	66.5 percent				
Total analyzed.....	18	790	790		100.0
Hay, grain and other feeds.....	18	790	559	68.2	68.2
Seeds, bulbs, and nursery stock.....	11	414	28	6.8	3.5
Fertilizers.....	11	445	85	19.1	10.8
Farm and garden implements and equipment.....	3	120	3	2.5	.4
Gasoline, oil, grease.....	3	109	18	16.5	2.3
Coal, coke, wood, ice.....	7	370	34	9.2	4.3
Other sales.....	(1)	(1)	83	(1)	10.5
ARKANSAS					
All stores ²	84				
Sales ²	\$2,431,000				
Commodity coverage.....	18.2 percent				
Total analyzed.....	12	442	442		100.0
Hay, grain and other feeds.....	12	442	383	86.7	86.7
Seeds, bulbs, and nursery stock.....	4	218	15	6.9	3.4
Fertilizers.....	6	286	10	3.5	2.2
Other sales.....	(1)	(1)	34	(1)	7.7
CALIFORNIA					
All stores.....	895				
Sales.....	\$45,554,000				
Commodity coverage.....	76.8 percent				
Total analyzed.....	391	\$4,984	\$4,984		100.0
Hay, grain and other feeds.....	391	\$4,984	\$0,865	88.2	88.2
Seeds, bulbs, and nursery stock.....	178	11,566	505	4.4	1.4
Fertilizers.....	178	12,484	1,989	15.9	5.7
Farm and garden implements and equipment.....	80	8,756	138	2.0	.4
Gasoline, oil, grease.....	8	1,076	108	9.9	.3
Coal, coke, wood, ice.....	97	6,223	357	5.7	1.0
Building materials, roofing, etc.....	13	1,625	125	7.7	.4
Hardware, tools, paint, appliances, etc.....	14	1,149	42	3.7	.1
Other sales.....	(1)	(1)	857	(1)	2.5
COLORADO					
All stores.....	153				
Sales.....	\$3,738,000				
Commodity coverage.....	87.7 percent				
Total analyzed.....	42	\$2,529	\$2,529		100.0
Hay, grain and other feeds.....	42	2,529	1,732	68.5	68.5
Seeds, bulbs, and nursery stock.....	18	1,111	115	10.4	4.5
Fertilizers.....	22	1,052	301	28.6	11.9
Gasoline, oil, grease.....	8	272	34	12.5	1.3
Coal, coke, wood, ice.....	29	1,664	237	12.7	9.4
Other sales.....	(1)	(1)	110	(1)	4.4
CONNECTICUT					
All stores.....	172				
Sales.....	\$13,076,000				
Commodity coverage.....	82.8 percent				
Total analyzed.....	113	10,828	10,828		100.0
Hay, grain and other feeds.....	113	10,828	9,075	83.8	83.8
Seeds, bulbs, and nursery stock.....	29	2,328	83	3.6	.8
Fertilizers.....	59	5,198	1,091	21.0	10.1
Farm and garden implements and equipment.....	11	1,028	32	3.1	.3
Coal, coke, wood, ice.....	18	1,809	259	14.3	2.4
Building materials, roofing, etc.....	8	875	125	14.3	1.1
Hardware, tools, paint, appliances, etc.....	8	690	41	5.9	.4
Other sales.....	(1)	(1)	122	(1)	1.1
DELAWARE					
All stores.....	85				
Sales.....	\$6,777,000				
Commodity coverage.....	84.7 percent				
Total analyzed.....	48	5,741	5,741		100.0
Hay, grain and other feeds.....	48	5,741	3,585	62.4	62.4
Seeds, bulbs, and nursery stock.....	21	1,974	78	4.0	1.4
Fertilizers.....	34	4,693	1,555	33.1	27.1
Farm and garden implements and equipment.....	6	338	8	2.4	.1
Gasoline, oil, grease.....	6	385	26	6.8	.5
Coal, coke, wood, ice.....	18	3,596	357	9.9	6.2
Hardware, tools, paint, appliances, etc.....	6	1,147	39	3.4	.7
Other sales.....	(1)	(1)	93	(1)	1.6
FLORIDA					
All stores.....	216				
Sales.....	\$5,926,000				
Commodity coverage.....	41.5 percent				
Total analyzed.....	43	2,457	2,457		100.0
Hay, grain and other feeds.....	43	2,457	2,039	83.0	83.0
Seeds, bulbs, and nursery stock.....	20	1,269	80	6.3	3.3
Fertilizers.....	27	1,594	281	17.6	11.4
Farm and garden implements and equipment.....	4	426	9	2.1	.3
Other sales.....	(1)	(1)	48	(1)	2.0
GEORGIA					
All stores ²	125				
Sales ²	\$2,382,000				
Commodity coverage.....	44.5 percent				
Total analyzed.....	23	1,060	1,060		100.0
Hay, grain and other feeds.....	23	1,060	798	75.3	75.3
Seeds, bulbs, and nursery stock.....	9	393	102	26.0	9.6
Fertilizers.....	10	417	94	22.5	8.9
Coal, coke, wood, ice.....	3	151	34	22.5	3.2
Other sales.....	(1)	(1)	32	(1)	3.0

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

2 Includes 1 hay, grain, feed—farm implements.

RETAIL TRADE: 1939

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HAY, GRAIN, AND FEED STORES—OTHER

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(add 000)	(see note)	(see note)
IDAHO					
All stores.....	50				
Sales.....	\$1,451,000				
Commodity coverage.....	82.5 percent				
Total analyzed.....	17	\$907	\$907	100.0	
Hay, grain and other feeds.....	17	907	421	46.4	46.4
Seeds, bulbs, and nursery stock.....	13	781	111	14.2	12.3
Fertilizers.....	15	722	159	22.0	17.5
Coal, coke, wood, ice.....	13	557	135	24.2	14.9
Other sales.....	(1)	(1)	81	(1)	8.9
ILLINOIS					
All stores.....	635				
Sales.....	\$12,370,000				
Commodity coverage.....	47.0 percent				
Total analyzed.....	104	5,815	5,815	100.0	
Hay, grain and other feeds.....	104	5,815	3,534	60.8	60.8
Seeds, bulbs, and nursery stock.....	48	2,997	277	9.2	4.8
Fertilizers.....	60	3,928	858	21.8	14.7
Farm and garden implements and equipment.....	9	505	8	1.6	.1
Groceries, meats, packaged foods, all edibles, all beverages.....	8	289	18	5.9	.3
Gasoline, oil, grease.....	8	472	76	16.1	1.3
Coal, coke, wood, ice.....	37	2,548	575	22.6	9.9
Building materials, roofing, etc.....	5	477	122	25.6	2.1
Hardware, tools, paint, appliances, etc.....	13	783	90	11.8	1.5
Other sales.....	(1)	(1)	261	(1)	4.5
INDIANA					
All stores.....	680				
Sales.....	\$19,187,000				
Commodity coverage.....	64.7 percent				
Total analyzed.....	208	12,420	12,420	100.0	
Hay, grain and other feeds.....	208	12,420	7,312	58.9	58.9
Seeds, bulbs, and nursery stock.....	123	8,054	579	7.2	4.7
Fertilizers.....	168	9,922	2,080	20.8	16.6
Farm and garden implements and equipment.....	34	2,284	148	6.5	1.2
Gasoline, oil, grease.....	16	1,083	80	7.5	.6
Coal, coke, wood, ice.....	132	8,732	1,504	17.2	12.1
Building materials, roofing, etc.....	19	1,522	148	9.7	1.2
Hardware, tools, paint, appliances, etc.....	23	1,930	114	5.9	.9
Other sales.....	(1)	(1)	475	(1)	3.8
IOWA					
All stores.....	780				
Sales.....	\$17,010,000				
Commodity coverage.....	55.4 percent				
Total analyzed.....	187	9,432	9,432	100.0	
Hay, grain and other feeds.....	187	9,432	6,464	68.5	68.5
Seeds, bulbs, and nursery stock.....	83	5,500	534	9.7	5.7
Fertilizers.....	76	4,248	893	21.0	9.5
Farm and garden implements and equipment.....	29	1,612	51	3.2	.5
Groceries, meats, packaged foods, all edibles, all beverages.....	6	348	25	7.2	.3
Gasoline, oil, grease.....	13	1,025	135	13.2	1.4
Coal, coke, wood, ice.....	73	4,542	693	15.3	7.4
Building materials, roofing, etc.....	15	1,278	268	21.0	2.8
Hardware, tools, paint, appliances, etc.....	8	453	21	4.8	.2
Other sales.....	(1)	(1)	348	(1)	3.7
KANSAS					
All stores.....	408				
Sales.....	\$9,812,000				
Commodity coverage.....	55.3 percent				
Total analyzed.....	80	\$5,426	\$5,426	100.0	
Hay, grain and other feeds.....	80	5,426	4,206	79.4	79.4
Seeds, bulbs, and nursery stock.....	29	2,322	168	7.2	3.1
Fertilizers.....	43	2,908	374	12.9	6.9
Farm and garden implements and equipment.....	10	865	7	.8	.1
Gasoline, oil, grease.....	11	501	145	28.9	2.7
Coal, coke, wood, ice.....	32	1,794	183	10.2	3.4
Building materials, roofing, etc.....	5	296	67	22.6	1.2
Hardware, tools, paint, appliances, etc.....	3	189	10	5.3	.2
Other sales.....	(1)	(1)	188	(1)	3.0
KENTUCKY					
All stores.....	172				
Sales.....	\$3,385,000				
Commodity coverage.....	53.5 percent				
Total analyzed.....	34	1,812	1,812	100.0	
Hay, grain and other feeds.....	34	1,812	1,375	75.8	75.8
Seeds, bulbs, and nursery stock.....	11	591	79	13.4	4.4
Fertilizers.....	22	962	164	19.1	10.1
Coal, coke, wood, ice.....	9	584	54	9.6	3.0
Building materials, roofing, etc.....	4	141	25	16.3	1.3
Other sales.....	(1)	(1)	99	(1)	5.4
LOUISIANA					
All stores.....	65				
Sales.....	\$1,186,000				
Commodity coverage.....	44.7 percent				
Total analyzed.....	12	530	530	100.0	
Hay, grain and other feeds.....	12	530	484	91.3	91.3
Seeds, bulbs, and nursery stock.....	3	113	16	14.2	3.0
Fertilizers.....	3	93	9	9.7	1.7
Other sales.....	(1)	(1)	21	(1)	4.0
MAINE					
All stores.....	178				
Sales.....	\$7,488,000				
Commodity coverage.....	77.1 percent				
Total analyzed.....	95	5,775	5,775	100.0	
Hay, grain and other feeds.....	95	5,775	4,996	86.5	86.5
Seeds, bulbs, and nursery stock.....	41	2,406	78	3.2	1.3
Fertilizers.....	56	3,654	448	12.3	7.7
Farm and garden implements and equipment.....	21	1,150	17	1.5	.3
Groceries, meats, packaged foods, all edibles, all beverages.....	4	192	3	1.6	.1
Gasoline, oil, grease.....	10	472	22	4.7	.4
Coal, coke, wood, ice.....	10	689	49	7.3	.8
Building materials, roofing, etc.....	8	523	17	2.7	.3
Hardware, tools, paint, appliances, etc.....	5	351	9	2.7	.2
Other sales.....	(1)	(1)	136	(1)	2.4

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

CENSUS OF BUSINESS

HAY, GRAIN, AND FEED STORES—OTHER

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
MARYLAND					
All stores.....	187				
Sales.....		\$7,704,000			
Commodity coverage.....		65.4 percent			
Total analyzed.....	64	\$5,036	\$5,036		100.0
Hay, grain and other feeds.....	64	5,036	3,830	76.1	76.1
Seeds, bulbs, and nursery stock.....	32	2,274	201	8.8	4.0
Fertilizers.....	42	3,143	756	24.1	15.0
Farm and garden implements and equipment.....	17	924	20	2.2	.4
Groceries, meats, packaged foods, all edibles, all beverages.....	3	162	6	3.7	.1
Coal, coke, wood, ice.....	9	798	89	11.2	1.8
Building materials, roofing, etc.....	4	359	46	12.8	.9
Other sales.....	(1)	(1)	88	(1)	1.7
MASSACHUSETTS					
All stores.....	288				
Sales.....		\$21,420,000			
Commodity coverage.....		79.3 percent			
Total analyzed.....	197	16,981	16,981		100.0
Hay, grain and other feeds.....	197	16,981	11,065	65.2	65.2
Seeds, bulbs, and nursery stock.....	47	4,667	111	2.4	.7
Fertilizers.....	160	14,460	3,461	23.9	20.4
Farm and garden implements and equipment.....	30	3,366	55	1.6	.3
Groceries, meats, packaged foods, all edibles, all beverages.....	18	1,692	20	1.2	.1
Gasoline, oil, grease.....	19	2,116	22	1.0	.1
Coal, coke, wood, ice.....	72	5,220	1,312	25.1	7.7
Building materials, roofing, etc.....	33	3,218	326	10.1	1.9
Hardware, tools, paint, appliances, etc.....	21	1,820	82	4.5	.5
Other sales.....	(1)	(1)	527	(1)	3.1
MICHIGAN					
All stores.....	386				
Sales.....		\$12,397,000			
Commodity coverage.....		43.7 percent			
Total analyzed.....	96	5,423	5,423		100.0
Hay, grain and other feeds.....	96	5,423	3,033	55.9	55.9
Seeds, bulbs, and nursery stock.....	55	3,295	287	8.1	4.9
Fertilizers.....	79	4,638	813	17.5	15.0
Farm and garden implements and equipment.....	13	687	24	3.5	.5
Gasoline, oil, grease.....	9	912	80	8.8	1.5
Coal, coke, wood, ice.....	58	3,721	859	23.1	15.8
Building materials, roofing, etc.....	23	1,807	159	8.8	2.9
Hardware, tools, paint, appliances, etc.....	4	338	8	2.4	.2
Other sales.....	(1)	(1)	180	(1)	3.3
MINNESOTA					
All stores.....	453				
Sales.....		\$8,800,000			
Commodity coverage.....		53.5 percent			
Total analyzed.....	111	4,690	4,690		100.0
Hay, grain and other feeds.....	111	4,690	3,225	68.8	68.8
Seeds, bulbs, and nursery stock.....	66	2,896	254	8.8	5.4
Fertilizers.....	46	2,470	284	11.5	6.1
Farm and garden implements and equipment.....	18	1,079	31	2.9	.7
Groceries, meats, packaged foods, all edibles, all beverages.....	14	950	44	4.6	.9
Coal, coke, wood, ice.....	32	2,110	347	16.4	7.4
Hardware, tools, paint, appliances, etc.....	7	559	14	2.5	.3
Other sales.....	(1)	(1)	491	(1)	10.4
MISSISSIPPI					
All stores.....	46				
Sales.....		\$1,162,000			
Commodity coverage.....		37.1 percent			
Total analyzed.....	12	\$431	\$431		100.0
Hay, grain and other feeds.....	12	431	310	71.9	71.9
Seeds, bulbs, and nursery stock.....	6	231	24	10.4	5.6
Fertilizers.....	6	221	70	31.7	16.2
Other sales.....	(1)	(1)	27	(1)	6.3
MISSOURI					
All stores.....	466				
Sales.....		\$10,131,000			
Commodity coverage.....		51.9 percent			
Total analyzed.....	97	5,256	5,256		100.0
Hay, grain and other feeds.....	97	5,256	3,979	75.7	75.7
Seeds, bulbs, and nursery stock.....	55	2,958	274	9.3	5.2
Fertilizers.....	63	3,230	422	13.1	8.0
Farm and garden implements and equipment.....	7	545	20	3.7	.4
Groceries, meats, packaged foods, all edibles, all beverages.....	7	245	28	11.4	.5
Gasoline, oil, grease.....	11	777	33	4.2	.7
Coal, coke, wood, ice.....	32	1,705	169	9.9	3.2
Building materials, roofing, etc.....	5	342	17	5.0	.3
Hardware, tools, paint, appliances, etc.....	5	588	97	16.5	1.9
Other sales.....	(1)	(1)	217	(1)	4.1
MONTANA					
All stores.....	35				
Sales.....		\$1,226,000			
Commodity coverage.....		26.3 percent			
Total analyzed.....	7	323	323		100.0
Hay, grain and other feeds.....	7	323	235	72.8	72.8
Seeds, bulbs, and nursery stock.....	3	140	20	14.3	6.2
Coal, coke, wood, ice.....	4	200	57	28.5	17.6
Other sales.....	(1)	(1)	11	(1)	3.4
NEBRASKA					
All stores.....	281				
Sales.....		\$5,620,000			
Commodity coverage.....		62.9 percent			
Total analyzed.....	49	3,537	3,537		100.0
Hay, grain and other feeds.....	49	3,537	2,584	73.1	73.1
Seeds, bulbs, and nursery stock.....	12	939	74	7.9	2.1
Fertilizers.....	21	1,522	472	31.0	13.3
Gasoline, oil, grease.....	4	255	34	13.3	1.0
Coal, coke, wood, ice.....	27	1,741	248	14.1	6.9
Building materials, roofing, etc.....	4	209	38	18.2	1.1
Other sales.....	(1)	(1)	89	(1)	2.5
NEW HAMPSHIRE					
All stores.....	104				
Sales.....		\$4,843,000			
Commodity coverage.....		82.2 percent			
Total analyzed.....	66	3,818	3,818		100.0
Hay, grain and other feeds.....	66	3,818	2,875	75.3	75.3
Seeds, bulbs, and nursery stock.....	38	2,166	48	2.2	1.3
Fertilizers.....	55	3,247	468	14.4	12.2
Farm and garden implements and equipment.....	19	1,058	24	2.3	.8
Gasoline, oil, grease.....	10	510	18	3.5	.5
Coal, coke, wood, ice.....	9	683	175	25.6	4.6
Building materials, roofing, etc.....	15	785	59	7.5	1.5
Hardware, tools, paint, appliances, etc.....	8	459	12	2.6	.3
Other sales.....	(1)	(1)	141	(1)	3.7

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

2 Includes 1 hay, grain, feed—farm implement and 1 hay, grain, feed store (with groceries).

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TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

Percent column A--Percent of total sales of stores reporting that they sell such commodity.
Percent column B--Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.
1 Data not available.

CENSUS OF BUSINESS

 HAY, GRAIN, AND FEED STORES—OTHER
 TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
RHODE ISLAND					
All stores ²	47				
Sales ²	\$4,433,000				
Commodity coverage.....	71.2 percent				
Total analyzed.....	29	\$3,156	\$3,156		100.0
Hay, grain and other feeds.....	29	3,156	2,785	88.2	88.2
Seeds, bulbs, and nursery stock.....	13	1,426	37	2.6	1.2
Fertilizers.....	21	1,943	190	9.8	6.0
Farm and garden implements and equipment.....	10	1,054	10	.9	.3
Groceries, meats, packaged foods, all edibles, all beverages.....	3	559	2	.4	.1
Gasoline, oil, grease.....	3	494	3	.6	.1
Building materials, roofing, etc.....	3	559	12	2.1	.4
Hardware, tools, paint, appliances, etc.....	4	589	9	1.5	.3
Other sales.....	(1)	(1)	108	(1)	3.4
SOUTH CAROLINA					
All stores.....	86				
Sales.....	\$1,529,000				
Commodity coverage.....	23.7 percent				
Total analyzed.....	12	362	362		100.0
Hay, grain and other feeds.....	12	362	238	65.7	65.7
Seeds, bulbs, and nursery stock.....	7	212	36	17.0	10.0
Fertilizers.....	7	243	71	29.2	19.6
Other sales.....	(1)	(1)	17	(1)	4.7
SOUTH DAKOTA					
All stores ³	70				
Sales ³	\$1,762,000				
Commodity coverage.....	65.4 percent				
Total analyzed.....	18	1,117	1,117		100.0
Hay, grain and other feeds.....	18	1,117	497	44.5	44.5
Seeds, bulbs, and nursery stock.....	13	961	228	23.7	20.4
Fertilizers.....	11	790	162	20.5	14.5
Coal, coke, wood, ice.....	12	842	145	17.2	13.0
Other sales.....	(1)	(1)	85	(1)	7.6
TENNESSEE					
All stores.....	185				
Sales.....	\$5,217,000				
Commodity coverage.....	62.0 percent				
Total analyzed.....	48	3,234	3,234		100.0
Hay, grain and other feeds.....	48	3,234	2,735	84.6	84.6
Seeds, bulbs, and nursery stock.....	24	1,644	220	13.4	6.8
Fertilizers.....	20	1,525	178	11.7	5.5
Farm and garden implements and equipment.....	5	427	17	4.0	.5
Other sales.....	(1)	(1)	84	(1)	2.6
TEXAS					
All stores.....	995				
Sales.....	\$20,325,000				
Commodity coverage.....	65.9 percent				
Total analyzed.....	247	13,389	13,389		100.0
Hay, grain and other feeds.....	247	13,389	11,462	85.6	85.6
Seeds, bulbs, and nursery stock.....	114	5,687	478	8.4	3.6
Fertilizers.....	85	5,079	749	14.7	5.6
Farm and garden implements and equipment.....	12	1,269	11	.9	.1
Groceries, meats, packaged foods, all edibles, all beverages.....	8	677	45	6.6	.3
Gasoline, oil, grease.....	13	877	86	12.7	.6
Coal, coke, wood, ice.....	28	1,735	167	9.6	1.3
Hardware, tools, paint, appliances, etc.....	8	384	16	4.2	.1
Other sales.....	(1)	(1)	375	(1)	2.8
UTAH					
All stores.....	57				
Sales.....	\$1,515,000				
Commodity coverage.....	54.0 percent				
Total analyzed.....	13	\$818	\$818		100.0
Hay, grain and other feeds.....	13	818	749	91.6	91.6
Seeds, bulbs, and nursery stock.....	3	194	21	10.8	2.6
Other sales.....	(1)	(1)	48	(1)	5.8
VERMONT					
All stores ⁴	173				
Sales ⁴	\$7,197,000				
Commodity coverage.....	60.9 percent				
Total analyzed.....	78	4,380	4,380		100.0
Hay, grain and other feeds.....	78	4,380	3,144	71.8	71.8
Seeds, bulbs, and nursery stock.....	43	2,456	81	3.3	1.8
Fertilizers.....	57	3,586	625	17.4	14.3
Farm and garden implements and equipment.....	8	418	4	1.0	.1
Groceries, meats, packaged foods, all edibles, all beverages.....	4	252	19	7.5	.4
Gasoline, oil, grease.....	21	949	69	7.3	1.6
Coal, coke, wood, ice.....	22	1,419	266	18.7	6.1
Building materials, roofing, etc.....	22	1,524	74	4.9	1.7
Hardware, tools, paint, appliances, etc.....	10	452	30	6.6	.7
Other sales.....	(1)	(1)	68	(1)	1.5
VIRGINIA					
All stores.....	192				
Sales.....	\$8,897,000				
Commodity coverage.....	57.2 percent				
Total analyzed.....	74	5,087	5,087		100.0
Hay, grain and other feeds.....	74	5,087	3,650	71.8	71.8
Seeds, bulbs, and nursery stock.....	52	3,225	451	14.0	8.9
Fertilizers.....	52	3,943	414	10.5	8.1
Farm and garden implements and equipment.....	25	2,069	55	2.7	1.1
Groceries, meats, packaged foods, all edibles, all beverages.....	10	1,383	70	5.1	1.4
Gasoline, oil, grease.....	6	694	74	10.7	1.4
Coal, coke, wood, ice.....	8	765	76	9.9	1.5
Building materials, roofing, etc.....	7	724	47	6.5	.9
Hardware, tools, paint, appliances, etc.....	10	692	136	15.2	2.7
Other sales.....	(1)	(1)	114	(1)	2.2
WASHINGTON					
All stores.....	253				
Sales.....	\$10,845,000				
Commodity coverage.....	80.7 percent				
Total analyzed.....	127	8,750	8,750		100.0
Hay, grain and other feeds.....	127	8,750	7,867	89.9	89.9
Seeds, bulbs, and nursery stock.....	71	4,528	198	4.3	2.2
Fertilizers.....	71	4,818	300	6.5	3.4
Farm and garden implements and equipment.....	13	1,013	14	1.4	.2
Groceries, meats, packaged foods, all edibles, all beverages.....	10	1,450	51	3.5	.6
Gasoline, oil, grease.....	7	450	75	16.7	.9
Coal, coke, wood, ice.....	14	668	68	7.8	.7
Building materials, roofing, etc.....	5	493	79	16.0	.9
Other sales.....	(1)	(1)	102	(1)	1.2

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

¹ Data not available.² Includes 2 farm and garden supply stores.³ Includes 1 hay, grain, feed—farm implements.⁴ Includes 5 farm and garden supply stores.

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HAY, GRAIN, AND FEED STORES—OTHER

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
WEST VIRGINIA					
All stores.....	128				
Sales.....	\$1,995,000				
Commodity coverage.....	46.7 percent				
Total analyzed.....	24	\$931	\$931	100.0	
Hay, grain and other feeds.....	24	931	702	75.4	75.4
Seeds, bulbs, and nursery stock.....	11	505	73	14.5	7.8
Fertilizers.....	12	588	116	19.7	12.5
Farm and garden implements and equipment.....	5	178	4	2.2	.4
Other sales.....	(1)	(1)	56	(1)	3.9
WISCONSIN					
All stores.....	636				
Sales.....	\$22,003,000				
Commodity coverage.....	59.8 percent				
Total analyzed.....	244	13,160	13,160	100.0	
Hay, grain and other feeds.....	244	13,160	8,746	66.5	66.5
Seeds, bulbs, and nursery stock.....	171	9,735	1,128	11.6	8.5
Fertilizers.....	168	9,757	1,378	14.1	10.5
Farm and garden implements and equipment.....	15	714	47	6.6	.3
Groceries, meats, packaged foods, all edibles, all beverages.....	19	1,477	62	4.2	.5
Gasoline, oil, grease.....	17	1,080	95	8.8	.7
Coal, coke, wood, ice.....	78	4,958	908	18.3	6.9
Building materials, roofing, etc.....	22	1,115	154	13.8	1.2
Hardware, tools, paint, appliances, etc.....	10	603	28	4.3	.2
Other sales.....	(1)	(1)	618	(1)	4.7

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
WYOMING					
All stores.....	44				
Sales.....	\$1,222,000				
Commodity coverage.....	64.5 percent				
Total analyzed.....	14	\$788	\$788	100.0	
Hay, grain and other feeds.....	14	788	658	83.5	83.5
Seeds, bulbs, and nursery stock.....	4	266	6	2.3	.8
Fertilizers.....	6	429	19	4.4	2.4
Coal, coke, wood, ice.....	6	281	49	18.8	6.2
Other sales.....	(1)	(1)	56	(1)	7.1

Percent column A—Percent of total sales of stores reporting that they sell such commodity.
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.
1 Data not available.
Data for District of Columbia, Nevada, and North Dakota not shown because the samples were inadequate.

TABLE 18.—COMMODITY SALES, UNITED STATES SUMMARY

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
FARM AND GARDEN SUPPLY STORES					
All stores.....	4,915				
Sales.....	\$155,312,000				
Commodity coverage.....	42.7 percent				
Total analyzed.....	879	\$65,302	\$65,302		100.0
Seeds, bulbs, and nursery stock.....	639	47,982	24,768	51.6	27.4
Fertilizers.....	670	51,121	24,216	47.4	36.5
Hay, grain, and other feeds.....	318	24,172	5,363	26.3	9.6
Farm and garden implements and equipment.....	297	23,424	3,769	16.1	5.7
Groceries, meats, packaged foods, all edibles, all beverages.....	81	7,295	1,038	14.2	1.6
Gasoline, oil, grease.....	45	5,035	992	19.7	1.5
Coal, coke, wood, ice.....	76	7,622	887	11.1	1.3
Building materials, roofing, etc.....	52	5,978	883	11.4	1.0
Hardware, tools, paint, appliances, etc.....	89	6,660	486	7.3	.7
Other sales.....	(1)	(1)	3,122	(1)	4.7

Percent column A—Percent of total sales of stores reporting that they sell such commodity.
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.
1 Data not available.

CENSUS OF BUSINESS

JEWELRY STORES

TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
UNITED STATES						ARKANSAS							
All stores.....	14,559					All stores.....	93						
Sales.....	\$361,595,000					Sales.....	\$1,493,000						
Commodity coverage.....	47.9 percent					Commodity coverage.....	42.1 percent						
Total analyzed.....	2,528	\$173,059	\$173,059		100.0	Total analyzed.....	13	\$828	\$828			100.0	
Jewelry (except items below).....	2,528	173,059	28,964	16.7	18.7	Jewelry (except items below).....	13	628	126	20.1	20.1		
Diamonds and precious stones.....	2,528	173,059	45,046	26.0	28.0	Diamonds and precious stones.....	13	628	150	23.9	23.9		
Watches, clocks, silverware.....	2,528	173,059	54,898	31.6	31.6	Watches, clocks, silverware.....	13	628	209	33.3	33.3		
Novelty and costume jewelry.....	1,629	112,918	7,465	6.6	4.3	Novelty and costume jewelry.....	11	598	55	6.2	5.6		
Cameras, projectors, film, photographic equipment and supplies.....	658	56,107	1,858	3.3	1.1	Cameras, projectors, film, photographic equipment and supplies.....	3	92	1	1.1	.2		
Optical goods, frames, lenses.....	887	74,902	7,137	9.5	4.1	Optical goods, frames, lenses.....	7	390	26	7.2	4.4		
Luggage and leather goods.....	801	84,167	2,016	2.4	1.2	Luggage and leather goods.....	5	176	3	1.7	.5		
Radios, television sets, and parts.....	909	81,253	5,823	7.2	3.4	Radios, television sets, and parts.....	3	104	8	5.8	.9		
Household appliances (electric and gas).....	640	59,722	3,414	5.7	2.0	Household appliances (electric and gas).....	7	416	43	10.3	6.8		
Repairs and other services.....	1,200	102,074	8,363	8.2	4.8	Repairs and other services.....	(1)	(1)	27	(1)	4.3		
Other sales.....	(1)	(1)	8,285	(1)	4.8	Other sales.....	(1)	(1)					
ALABAMA						CALIFORNIA							
All stores.....	144					All stores.....	1,189						
Sales.....	\$3,412,000					Sales.....	\$30,125,000						
Commodity coverage.....	40.4 percent					Commodity coverage.....	46.3 percent						
Total analyzed.....	19	1,380	1,380		100.0	Total analyzed.....	183	13,943	13,943			100.0	
Jewelry (except items below).....	19	1,380	230	16.7	16.7	Jewelry (except items below).....	183	13,943	1,931	13.8	13.8		
Diamonds and precious stones.....	19	1,380	240	17.4	17.4	Diamonds and precious stones.....	183	13,943	4,385	31.4	31.4		
Watches, clocks, silverware.....	19	1,380	411	29.8	29.8	Watches, clocks, silverware.....	183	13,943	4,829	35.2	35.2		
Novelty and costume jewelry.....	17	1,310	94	7.2	6.8	Novelty and costume jewelry.....	110	8,447	532	6.5	5.8		
Cameras, projectors, film, photographic equipment and supplies.....	6	706	68	9.3	4.8	Cameras, projectors, film, photographic equipment and supplies.....	51	4,431	180	3.6	1.2		
Optical goods, frames, lenses.....	10	858	46	5.6	3.5	Optical goods, frames, lenses.....	45	3,716	392	10.3	2.7		
Luggage and leather goods.....	4	599	15	2.2	.9	Luggage and leather goods.....	39	4,818	119	2.5	.9		
Radios, television sets, and parts.....	6	743	22	3.0	1.6	Radios, television sets, and parts.....	73	5,861	223	3.8	1.6		
Household appliances (electric and gas).....	4	574	101	17.6	7.3	Household appliances (electric and gas).....	77	6,721	352	5.4	2.6		
Repairs and other services.....	10	813	75	9.0	5.3	Repairs and other services.....	116	8,865	890	9.9	6.3		
Other sales.....	(1)	(1)	82	(1)	5.9	Other sales.....	(1)	(1)	342	(1)	2.5		
ARIZONA						COLORADO							
All stores.....	53					All stores.....	173						
Sales.....	\$1,163,000					Sales.....	\$3,734,000						
Commodity coverage.....	64.3 percent					Commodity coverage.....	45.0 percent						
Total analyzed.....	10	748	748		100.0	Total analyzed.....	23	1,680	1,680			100.0	
Jewelry (except items below).....	10	748	123	16.4	16.4	Jewelry (except items below).....	23	1,680	227	13.5	13.5		
Diamonds and precious stones.....	10	748	152	20.3	20.3	Diamonds and precious stones.....	23	1,680	403	24.0	24.0		
Watches, clocks, silverware.....	10	748	261	34.9	34.9	Watches, clocks, silverware.....	23	1,680	521	31.0	31.0		
Novelty and costume jewelry.....	7	560	37	6.6	4.9	Novelty and costume jewelry.....	17	1,067	51	4.8	5.0		
Cameras, projectors, film, photographic equipment and supplies.....	4	395	15	3.8	2.0	Cameras, projectors, film, photographic equipment and supplies.....	6	587	17	2.9	1.0		
Optical goods, frames, lenses.....	4	418	18	4.3	2.4	Optical goods, frames, lenses.....	11	1,197	180	15.0	10.7		
Radios, television sets, and parts.....	6	537	26	4.8	3.5	Radios, television sets, and parts.....	7	351	9	2.7	.6		
Household appliances (electric and gas).....	4	410	38	9.3	5.1	Household appliances (electric and gas).....	10	1,199	94	8.0	5.8		
Repairs and other services.....	6	350	55	15.7	7.4	Repairs and other services.....	9	1,038	88	8.5	5.2		
Other sales.....	(1)	(1)	23	(1)	3.1	Other sales.....	13	571	75	13.1	4.5		

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

RETAIL TRADE:1939

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JEWELRY STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B
	Num- ber	Sales of such stores	Amount reported	Per- cent col- umn A	
		(add 000)		(see note)	
CONNECTICUT					
All stores..... 221					
Sales..... \$6,908,000					
Commodity coverage..... 64.6 percent					
Total analyzed.....	58	\$4,464	\$4,464		100.0
Jewelry (except items below).....	58	4,464	765	17.1	17.1
Diamonds and precious stones.....	58	4,464	940	21.1	21.1
Watches, clocks, silverware.....	58	4,464	1,293	28.7	28.7
Novelty and costume jewelry.....	29	1,777	126	7.1	2.8
Cameras, projectors, film, photographic equipment and supplies.....	23	1,666	52	3.1	1.2
Optical goods, frames, lenses.....	34	3,289	423	12.9	9.5
Luggage and leather goods.....	17	1,857	38	2.0	.8
Radios, television sets, and parts.....	35	3,192	258	8.1	5.8
Household appliances (electric and gas).....	26	2,716	142	5.2	3.2
Repairs and other services.....	29	1,988	187	9.4	4.2
Other sales.....	(1)	(1)	250	(1)	5.6
DISTRICT OF COLUMBIA					
All stores..... 83					
Sales..... \$5,052,000					
Commodity coverage..... 56.0 percent					
Total analyzed.....	16	2,828	2,828		100.0
Jewelry (except items below).....	16	2,828	325	11.5	11.5
Diamonds and precious stones.....	16	2,828	773	27.3	27.3
Watches, clocks, silverware.....	16	2,828	1,119	39.6	39.6
Novelty and costume jewelry.....	4	968	32	3.3	1.1
Optical goods, frames, lenses.....	8	1,750	114	6.5	4.0
Luggage and leather goods.....	9	1,780	43	2.4	1.5
Radios, television sets, and parts.....	10	1,610	134	7.4	4.8
Household appliances (electric and gas).....	7	1,673	46	2.7	1.6
Repairs and other services.....	5	401	30	7.5	1.1
Other sales.....	(1)	(1)	212	(1)	7.5
FLORIDA					
All stores..... 217					
Sales..... \$6,804,000					
Commodity coverage..... 27.4 percent					
Total analyzed.....	28	1,864	1,864		100.0
Jewelry (except items below).....	28	1,864	392	20.5	20.5
Diamonds and precious stones.....	28	1,864	561	30.1	30.1
Watches, clocks, silverware.....	28	1,864	601	32.2	32.2
Novelty and costume jewelry.....	24	1,676	202	12.1	10.8
Optical goods, frames, lenses.....	4	206	14	6.8	.8
Luggage and leather goods.....	3	92	3	3.3	.2
Radios, television sets, and parts.....	3	192	6	3.1	.3
Household appliances (electric and gas).....	8	532	36	6.8	1.9
Repairs and other services.....	(1)	(1)	59	(1)	3.2
Other sales.....					
GEORGIA					
All stores..... 197					
Sales..... \$5,571,000					
Commodity coverage..... 49.8 percent					
Total analyzed.....	37	\$2,772	\$2,772		100.0
Jewelry (except items below).....	37	2,772	450	16.2	16.2
Diamonds and precious stones.....	37	2,772	700	25.3	25.3
Watches, clocks, silverware.....	37	2,772	987	35.6	35.6
Novelty and costume jewelry.....	14	987	76	7.7	2.7
Cameras, projectors, film, photographic equipment and supplies.....	16	1,364	63	4.6	2.3
Optical goods, frames, lenses.....	15	1,368	107	7.8	3.9
Luggage and leather goods.....	18	1,222	42	3.4	1.5
Radios, television sets, and parts.....	19	1,652	78	4.7	2.8
Household appliances (electric and gas).....	13	1,162	133	11.4	4.8
Repairs and other services.....	20	1,613	94	5.8	3.4
Other sales.....	(1)	(1)	42	(1)	1.5
IDAHO					
All stores..... 77					
Sales..... \$1,128,000					
Commodity coverage..... 35.5 percent					
Total analyzed.....	9	400	400		100.0
Jewelry (except items below).....	9	400	60	15.0	15.0
Diamonds and precious stones.....	9	400	84	21.0	21.0
Watches, clocks, silverware.....	9	400	128	31.5	31.5
Novelty and costume jewelry.....	8	359	16	4.5	4.0
Optical goods, frames, lenses.....	6	290	35	12.1	8.8
Luggage and leather goods.....	3	142	4	2.8	1.0
Household appliances (electric and gas).....	3	180	14	7.8	3.5
Repairs and other services.....	8	312	31	9.9	7.7
Other sales.....	(1)	(1)	30	(1)	7.5
ILLINOIS					
All stores..... 924					
Sales..... \$21,645,000					
Commodity coverage..... 49.7 percent					
Total analyzed.....	156	10,755	10,755		100.0
Jewelry (except items below).....	156	10,755	1,975	18.4	18.4
Diamonds and precious stones.....	156	10,755	3,201	29.8	29.8
Watches, clocks, silverware.....	156	10,755	3,128	29.1	29.1
Novelty and costume jewelry.....	123	8,366	497	5.9	4.6
Cameras, projectors, film, photographic equipment and supplies.....	32	2,413	52	2.2	.5
Optical goods, frames, lenses.....	61	4,162	330	7.9	3.1
Luggage and leather goods.....	49	3,592	88	2.4	.8
Radios, television sets, and parts.....	56	4,415	275	6.2	2.5
Household appliances (electric and gas).....	30	2,413	92	3.8	.8
Repairs and other services.....	88	7,144	708	9.9	6.6
Other sales.....	(1)	(1)	409	(1)	3.8

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

CENSUS OF BUSINESS

JEWELRY STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B											
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A												
														(add 000)	(add 000)	(see note)	(see note)	(add 000)	(add 000)	(see note)	(see note)		
INDIANA							KENTUCKY																
All stores..... 432							All stores..... 170																
Sales..... \$9,218,000							Sales..... \$5,583,000																
Commodity coverage..... 46.8 percent							Commodity coverage..... 52.4 percent																
Total analyzed.....						58	\$4,315	\$4,315		100.0		Total analyzed.....						28	\$1,867	\$1,867		100.0	
Jewelry (except items below).....						58	4,315	936	21.7	21.7		Jewelry (except items below).....						28	1,867	320	17.1	17.1	
Diamonds and precious stones.....						58	4,315	1,102	25.5	25.5		Diamonds and precious stones.....						28	1,867	509	27.3	27.3	
Watches, clocks, silverware.....						58	4,315	1,335	30.9	30.9		Watches, clocks, silverware.....						28	1,867	640	34.3	34.3	
Novelty and costume jewelry.....						45	2,895	189	6.5	4.4		Novelty and costume jewelry.....						18	1,159	52	4.5	2.8	
Cameras, projectors, film, photographic equipment and supplies.....						18	1,584	60	3.8	1.4		Cameras, projectors, film, photographic equipment and supplies.....						8	403	9	2.2	.5	
Optical goods, frames, lenses.....						13	648	88	13.3	2.0		Optical goods, frames, lenses.....						13	1,120	123	11.0	6.6	
Luggage and leather goods.....						21	1,761	45	2.6	1.1		Luggage and leather goods.....						7	523	4	.8	.2	
Radios, television sets, and parts.....						16	2,345	173	7.4	4.0		Radios, television sets, and parts.....						14	1,234	63	5.1	3.4	
Household appliances (electric and gas).....						10	1,453	117	8.1	2.7		Household appliances (electric and gas).....						5	751	36	4.8	1.9	
Repairs and other services.....						22	1,185	91	7.8	2.1		Repairs and other services.....						15	934	90	9.6	4.8	
Other sales.....						(1)	(1)	181	(1)	4.2		Other sales.....						(1)	(1)	21	(1)	1.1	
IOWA												LOUISIANA											
All stores..... 375												All stores..... 144											
Sales..... \$5,217,000												Sales..... \$5,023,000											
Commodity coverage..... 42.6 percent												Commodity coverage..... 62.5 percent											
Total analyzed.....						44	2,235	2,235		100.0		Total analyzed.....						31	3,138	3,138		100.0	
Jewelry (except items below).....						44	2,235	391	17.5	17.5		Jewelry (except items below).....						31	3,138	584	18.6	18.6	
Diamonds and precious stones.....						44	2,235	551	24.6	24.6		Diamonds and precious stones.....						31	3,138	734	23.4	23.4	
Watches, clocks, silverware.....						44	2,235	748	33.5	33.5		Watches, clocks, silverware.....						31	3,138	1,045	33.3	33.3	
Novelty and costume jewelry.....						35	1,683	61	4.5	3.6		Novelty and costume jewelry.....						22	2,128	125	5.9	4.0	
Cameras, projectors, film, photographic equipment and supplies.....						8	474	18	3.8	.8		Cameras, projectors, film, photographic equipment and supplies.....						10	1,870	24	1.6	.8	
Optical goods, frames, lenses.....						21	963	111	11.5	5.0		Optical goods, frames, lenses.....						17	1,876	177	9.4	5.8	
Luggage and leather goods.....						10	351	8	1.7	.3		Luggage and leather goods.....						18	2,111	105	4.9	3.5	
Radios, television sets, and parts.....						7	479	33	6.9	1.5		Radios, television sets, and parts.....						14	1,828	51	2.8	1.6	
Household appliances (electric and gas).....						6	495	7	1.4	.3		Household appliances (electric and gas).....						15	1,850	129	7.0	4.1	
Repairs and other services.....						35	1,749	230	13.2	10.3		Repairs and other services.....						(1)	(1)	166	(1)	5.3	
Other sales.....						(1)	(1)	59	(1)	2.6		Other sales.....						(1)	(1)				
KANSAS												MAINE											
All stores..... 240												All stores..... 116											
Sales..... \$3,256,000												Sales..... \$2,091,000											
Commodity coverage..... 40.7 percent												Commodity coverage..... 41.2 percent											
Total analyzed.....						22	1,324	1,324		100.0		Total analyzed.....						13	861	861		100.0	
Jewelry (except items below).....						22	1,324	187	14.1	14.1		Jewelry (except items below).....						13	861	118	13.7	13.7	
Diamonds and precious stones.....						22	1,324	326	24.6	24.6		Diamonds and precious stones.....						13	861	120	14.0	14.0	
Watches, clocks, silverware.....						22	1,324	479	36.2	36.2		Watches, clocks, silverware.....						13	861	255	29.6	29.6	
Novelty and costume jewelry.....						14	1,043	43	4.1	3.3		Novelty and costume jewelry.....						13	861	100	11.6	11.6	
Cameras, projectors, film, photographic equipment and supplies.....						5	612	24	3.9	1.8		Cameras, projectors, film, photographic equipment and supplies.....						8	610	20	3.3	2.3	
Optical goods, frames, lenses.....						9	789	81	10.3	6.1		Optical goods, frames, lenses.....						7	590	82	13.9	9.5	
Luggage and leather goods.....						7	308	7	2.3	.5		Luggage and leather goods.....						7	663	10	1.5	1.2	
Radios, television sets, and parts.....						5	642	26	4.0	2.0		Radios, television sets, and parts.....						5	637	91	16.9	10.6	
Household appliances (electric and gas).....						4	580	8	1.4	.6		Household appliances (electric and gas).....						6	557	13	2.3	1.5	
Repairs and other services.....						17	761	80	10.5	6.0		Repairs and other services.....						4	180	25	13.9	2.9	
Other sales.....						(1)	(1)	63	(1)	4.8		Other sales.....						(1)	(1)	27	(1)	3.1	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

RETAIL TRADE: 1939

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JEWELRY STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
MARYLAND					
All stores.....	162				
Sales.....		\$6,115,000			
Commodity coverage.....		56.5 percent			
Total analyzed.....	34	\$3,457	\$3,457		100.0
Jewelry (except items below).....	34	3,457	725	21.0	21.0
Diamonds and precious stones.....	34	3,457	821	23.8	23.8
Watches, clocks, silverware.....	34	3,457	1,051	30.4	30.4
Novelty and costume jewelry.....	19	1,157	60	5.2	1.7
Cameras, projectors, film, photographic equipment and supplies.....	12	998	18	1.8	.5
Optical goods, frames, lenses.....	22	2,297	219	9.5	8.3
Luggage and leather goods.....	17	1,515	41	2.7	1.2
Radios, television sets, and parts.....	17	2,245	149	6.6	4.3
Household appliances (electric and gas).....	13	1,157	42	3.6	1.2
Repairs and other services.....	19	2,370	142	6.0	4.1
Other sales.....	(1)	(1)	189	(1)	5.5
MASSACHUSETTS					
All stores.....	553				
Sales.....		\$17,491,000			
Commodity coverage.....		45.7 percent			
Total analyzed.....	82	7,996	7,996		100.0
Jewelry (except items below).....	82	7,996	1,086	13.6	13.6
Diamonds and precious stones.....	82	7,996	1,770	22.1	22.1
Watches, clocks, silverware.....	82	7,996	2,379	29.7	29.7
Novelty and costume jewelry.....	52	5,331	421	7.9	5.3
Cameras, projectors, film, photographic equipment and supplies.....	18	1,259	64	5.1	.8
Optical goods, frames, lenses.....	31	2,997	372	12.4	4.6
Luggage and leather goods.....	35	5,629	206	3.7	2.6
Radios, television sets, and parts.....	32	3,201	421	13.2	5.3
Household appliances (electric and gas).....	25	2,810	161	5.7	2.0
Repairs and other services.....	33	3,986	349	8.8	4.4
Other sales.....	(1)	(1)	787	(1)	9.6
MISSISSIPPI					
All stores.....	77				
Sales.....		\$1,385,000			
Commodity coverage.....		41.0 percent			
Total analyzed.....	15	588	588		100.0
Jewelry (except items below).....	15	588	136	23.9	23.9
Diamonds and precious stones.....	15	588	122	21.5	21.5
Watches, clocks, silverware.....	15	588	209	36.8	36.8
Novelty and costume jewelry.....	13	547	34	6.2	6.0
Optical goods, frames, lenses.....	4	138	6	4.3	1.1
Luggage and leather goods.....	8	316	7	2.2	1.2
Repairs and other services.....	9	357	38	10.6	6.7
Other sales.....	(1)	(1)	16	(1)	2.8
MISSOURI					
All stores.....	379				
Sales.....		\$9,398,000			
Commodity coverage.....		57.3 percent			
Total analyzed.....	55	5,381	5,381		100.0
Jewelry (except items below).....	55	5,381	1,011	18.8	18.8
Diamonds and precious stones.....	55	5,381	1,468	27.1	27.1
Watches, clocks, silverware.....	55	5,381	1,625	30.2	30.2
Novelty and costume jewelry.....	36	3,924	242	6.2	4.5
Cameras, projectors, film, photographic equipment and supplies.....	8	793	15	1.9	.3
Optical goods, frames, lenses.....	31	3,254	321	9.9	6.0
Luggage and leather goods.....	14	2,650	72	2.7	1.3
Radios, television sets, and parts.....	7	1,302	85	6.6	1.6
Household appliances (electric and gas).....	10	956	35	3.7	.6
Repairs and other services.....	30	3,397	294	8.7	5.5
Other sales.....	(1)	(1)	222	(1)	4.1
MICHIGAN					
All stores.....	583				
Sales.....		\$15,403,000			
Commodity coverage.....		55.0 percent			
Total analyzed.....	106	8,471	8,471		100.0
Jewelry (except items below).....	106	8,471	1,329	15.7	15.7
Diamonds and precious stones.....	106	8,471	2,095	24.7	24.7
Watches, clocks, silverware.....	106	8,471	2,555	29.9	29.9
Novelty and costume jewelry.....	88	6,819	501	7.3	5.9
Cameras, projectors, film, photographic equipment and supplies.....	44	4,430	82	1.9	1.0
Optical goods, frames, lenses.....	55	5,780	692	12.1	8.2
Luggage and leather goods.....	34	4,112	79	1.9	.9
Radios, television sets, and parts.....	48	4,754	184	3.9	2.2
Household appliances (electric and gas).....	40	4,109	225	5.5	2.7
Repairs and other services.....	78	5,870	498	8.5	5.9
Other sales.....	(1)	(1)	250	(1)	2.9
MINNESOTA					
All stores.....	383				
Sales.....		\$6,181,000			
Commodity coverage.....		49.1 percent			
Total analyzed.....	50	\$3,025	\$3,025		100.0
Jewelry (except items below).....	50	3,025	396	13.1	13.1
Diamonds and precious stones.....	50	3,025	925	30.8	30.6
Watches, clocks, silverware.....	50	3,025	1,085	35.9	35.9
Novelty and costume jewelry.....	41	2,721	175	6.4	5.7
Cameras, projectors, film, photographic equipment and supplies.....	5	204	9	4.4	.5
Optical goods, frames, lenses.....	18	778	119	15.3	3.9
Luggage and leather goods.....	8	814	11	1.4	.4
Radios, television sets, and parts.....	7	411	9	2.2	.5
Household appliances (electric and gas).....	9	429	7	1.6	.2
Repairs and other services.....	35	2,402	190	7.9	6.3
Other sales.....	(1)	(1)	101	(1)	3.5

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

CENSUS OF BUSINESS

JEWELRY STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
MONTANA					
All stores.....	91				
Sales.....		\$1,296,000			
Commodity coverage.....		36.7 percent			
Total analyzed.....	11	\$475	\$475		100.0
Jewelry (except items below).....	11	475	88	18.5	18.5
Diamonds and precious stones.....	11	475	120	25.3	25.3
Watches, clocks, silverware.....	11	475	189	39.8	39.8
Novelty and costume jewelry.....	10	395	20	5.1	4.2
Repairs and other services.....	7	353	32	9.1	6.7
Other sales.....	(1)	(1)	25	(1)	5.5
NEBRASKA					
All stores.....	184				
Sales.....		\$2,279,000			
Commodity coverage.....		35.4 percent			
Total analyzed.....	20	806	806		100.0
Jewelry (except items below).....	20	806	204	25.3	25.3
Diamonds and precious stones.....	20	806	235	29.2	29.2
Watches, clocks, silverware.....	20	806	193	23.9	23.9
Novelty and costume jewelry.....	15	550	45	8.2	5.6
Optical goods, frames, lenses.....	10	351	75	21.4	9.3
Radios, television sets, and parts.....	4	33	2	6.1	.2
Repairs and other services.....	9	308	45	14.6	5.6
Other sales.....	(1)	(1)	7	(1)	.9
NEW HAMPSHIRE					
All stores.....	76				
Sales.....		\$1,056,000			
Commodity coverage.....		35.2 percent			
Total analyzed.....	9	403	403		100.0
Jewelry (except items below).....	9	403	81	15.1	15.1
Diamonds and precious stones.....	9	403	72	17.9	17.9
Watches, clocks, silverware.....	9	403	90	22.3	22.3
Novelty and costume jewelry.....	8	358	32	8.9	8.0
Cameras, projectors, film, photographic equipment and supplies.....	3	23	9	39.1	2.2
Optical goods, frames, lenses.....	6	310	42	13.5	10.4
Luggage and leather goods.....	3	225	15	6.7	3.7
Radios, television sets, and parts.....	3	241	58	24.1	14.4
Repairs and other services.....	4	115	24	20.9	6.0
NEW JERSEY					
All stores.....	464				
Sales.....		\$11,701,000			
Commodity coverage.....		40.3 percent			
Total analyzed.....	74	\$4,714	\$4,714		100.0
Jewelry (except items below).....	74	4,714	1,012	21.5	21.5
Diamonds and precious stones.....	74	4,714	1,116	23.7	23.7
Watches, clocks, silverware.....	74	4,714	1,330	28.2	28.2
Novelty and costume jewelry.....	53	3,308	251	7.6	5.3
Cameras, projectors, film, photographic equipment and supplies.....	24	1,874	82	4.4	1.7
Optical goods, frames, lenses.....	25	1,750	164	9.4	3.5
Luggage and leather goods.....	19	1,485	40	2.7	.9
Radios, television sets, and parts.....	28	2,312	217	9.4	4.6
Household appliances (electric and gas).....	20	1,356	99	7.3	2.1
Repairs and other services.....	29	1,968	200	10.2	4.2
Other sales.....	(1)	(1)	203	(1)	4.3
NEW MEXICO					
All stores.....	44				
Sales.....		\$742,000			
Commodity coverage.....		34.4 percent			
Total analyzed.....	7	255	255		100.0
Jewelry (except items below).....	7	255	75	29.4	29.4
Diamonds and precious stones.....	7	255	34	13.3	13.3
Watches, clocks, silverware.....	7	255	54	21.2	21.2
Novelty and costume jewelry.....	5	207	13	6.3	5.1
Radios, television sets, and parts.....	3	94	14	14.9	5.5
Repairs and other services.....	3	80	13	16.3	5.1
Other sales.....	(1)	(1)	52	(1)	20.4
NEW YORK					
All stores.....	1,692				
Sales.....		\$55,729,000			
Commodity coverage.....		40.9 percent			
Total analyzed.....	257	22,780	22,780		100.0
Jewelry (except items below).....	257	22,780	3,530	15.5	15.5
Diamonds and precious stones.....	257	22,780	5,904	25.9	25.9
Watches, clocks, silverware.....	257	22,780	6,290	27.6	27.6
Novelty and costume jewelry.....	182	13,699	1,051	7.7	4.6
Cameras, projectors, film, photographic equipment and supplies.....	101	10,372	338	3.3	1.5
Optical goods, frames, lenses.....	112	13,881	891	6.4	3.9
Luggage and leather goods.....	72	13,658	227	1.7	1.0
Radios, television sets, and parts.....	123	11,282	1,302	11.5	5.7
Household appliances (electric and gas).....	100	9,981	549	5.5	2.4
Repairs and other services.....	155	17,108	1,013	5.9	4.5
Other sales.....	(1)	(1)	1,895	(1)	7.4

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

RETAIL TRADE:1939

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JEWELRY STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
NORTH CAROLINA							OREGON						
All stores..... 256							All stores..... 155						
Sales..... \$5,890,000							Sales..... \$3,714,000						
Commodity coverage..... 51.2 percent							Commodity coverage..... 54.3 percent						
Total analyzed..... 60 \$3,014 \$3,014 100.0							Total analyzed..... 24 \$2,017 \$2,017 100.0						
Jewelry (except items below)..... 60 3,014 475 15.8 15.8							Jewelry (except items below)..... 24 2,017 236 11.7 11.7						
Diamonds and precious stones..... 60 3,014 704 23.4 23.4							Diamonds and precious stones..... 24 2,017 538 26.7 26.7						
Watches, clocks, silverware..... 60 3,014 1,286 42.7 42.7							Watches, clocks, silverware..... 24 2,017 583 28.9 28.9						
Novelty and costume jewelry..... 56 1,508 74 4.9 2.4							Novelty and costume jewelry..... 18 1,659 96 5.8 4.8						
Cameras, projectors, film, photographic equipment and supplies..... 17 720 13 1.8 .4							Cameras, projectors, film, photographic equipment and supplies..... 3 702 29 4.1 1.4						
Optical goods, frames, lenses..... 8 215 23 10.7 .8							Optical goods, frames, lenses..... 11 1,449 178 12.3 8.8						
Luggage and leather goods..... 35 1,969 57 2.9 1.9							Luggage and leather goods..... 7 1,059 16 1.5 .8						
Radios, television sets, and parts..... 22 1,387 101 7.3 3.3							Radios, television sets, and parts..... 6 930 57 6.1 2.8						
Household appliances (electric and gas)..... 8 743 19 2.6 .6							Household appliances (electric and gas)..... 5 903 137 15.2 6.8						
Repairs and other services..... 28 1,184 135 11.4 4.5							Repairs and other services..... 13 970 61 6.3 3.0						
Other sales..... (1) (1) 127 (1) 4.2							Other sales..... (1) (1) 88 (1) 4.3						
OHIO							PENNSYLVANIA						
All stores..... 846							All stores..... 1,205						
Sales..... \$20,210,000							Sales..... \$29,126,000						
Commodity coverage..... 49.4 percent							Commodity coverage..... 52.2 percent						
Total analyzed..... 152 9,983 9,983 100.0							Total analyzed..... 214 15,198 15,198 100.0						
Jewelry (except items below)..... 152 9,983 1,806 18.1 18.1							Jewelry (except items below)..... 214 15,198 2,986 19.6 19.6						
Diamonds and precious stones..... 152 9,983 2,543 25.5 25.5							Diamonds and precious stones..... 214 15,198 4,128 27.2 27.2						
Watches, clocks, silverware..... 152 9,983 3,356 33.4 33.4							Watches, clocks, silverware..... 214 15,198 4,407 29.0 29.0						
Novelty and costume jewelry..... 96 6,920 418 6.0 4.2							Novelty and costume jewelry..... 133 7,454 463 6.2 3.0						
Cameras, projectors, film, photographic equipment and supplies..... 48 4,557 138 3.0 1.4							Cameras, projectors, film, photographic equipment and supplies..... 84 5,818 214 3.8 1.4						
Optical goods, frames, lenses..... 40 2,717 234 8.8 2.3							Optical goods, frames, lenses..... 66 3,987 356 8.9 2.3						
Luggage and leather goods..... 38 3,858 114 3.0 1.1							Luggage and leather goods..... 84 9,307 176 1.9 1.2						
Radios, television sets, and parts..... 54 5,324 384 6.8 3.7							Radios, television sets, and parts..... 119 8,077 647 8.0 4.3						
Household appliances (electric and gas)..... 38 3,684 174 4.7 1.7							Household appliances (electric and gas)..... 80 5,430 245 4.5 1.8						
Repairs and other services..... 83 6,774 454 6.7 4.6							Repairs and other services..... 90 7,798 649 8.3 4.3						
Other sales..... (1) (1) 403 (1) 4.0							Other sales..... (1) (1) 927 (1) 6.1						
OKLAHOMA							RHODE ISLAND						
All stores..... 202							All stores..... 78						
Sales..... \$3,551,000							Sales..... \$3,085,000						
Commodity coverage..... 47.8 percent							Commodity coverage..... 47.9 percent						
Total analyzed..... 30 1,697 1,697 100.0							Total analyzed..... 18 1,479 1,479 100.0						
Jewelry (except items below)..... 30 1,697 254 15.0 15.0							Jewelry (except items below)..... 18 1,479 185 12.5 12.5						
Diamonds and precious stones..... 30 1,697 510 30.1 30.1							Diamonds and precious stones..... 18 1,479 311 21.0 21.0						
Watches, clocks, silverware..... 30 1,697 642 37.8 37.8							Watches, clocks, silverware..... 18 1,479 478 32.2 32.2						
Novelty and costume jewelry..... 28 1,575 123 7.8 7.2							Novelty and costume jewelry..... 11 537 69 12.8 4.7						
Cameras, projectors, film, photographic equipment and supplies..... 4 143 3 2.1 .2							Cameras, projectors, film, photographic equipment and supplies..... 7 404 13 3.2 .9						
Optical goods, frames, lenses..... 6 178 13 7.4 .8							Optical goods, frames, lenses..... 11 1,090 150 13.8 10.2						
Luggage and leather goods..... 10 622 12 1.9 .7							Luggage and leather goods..... 12 1,248 36 2.9 2.4						
Radios, television sets, and parts..... 7 364 16 4.4 .9							Radios, television sets, and parts..... 11 1,072 119 11.1 8.0						
Household appliances (electric and gas)..... 3 198 5 2.5 .3							Household appliances (electric and gas)..... 8 795 42 5.3 2.8						
Repairs and other services..... 20 1,051 101 9.5 5.9							Repairs and other services..... 7 307 26 8.5 1.8						
Other sales..... (1) (1) 18 (1) 1.1							Other sales..... (1) (1) 52 (1) 3.5						

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

CENSUS OF BUSINESS

JEWELRY STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
SOUTH CAROLINA					
All stores.....	113				
Sales.....	\$2,555,000				
Commodity coverage.....	54.3 percent				
Total analyzed.....	23	\$1,587	\$1,587		100.0
Jewelry (except items below).....	23	1,587	284	18.0	19.0
Diamonds and precious stones.....	23	1,587	345	24.7	24.7
Watches, clocks, silverware.....	23	1,587	614	44.3	44.3
Novelty and costume jewelry.....	10	486	31	6.4	2.2
Cameras, projectors, film, photographic equipment and supplies.....	6	658	14	2.2	1.0
Optical goods, frames, lenses.....	5	306	19	6.2	1.4
Luggage and leather goods.....	13	878	18	2.1	1.3
Radios, television sets, and parts.....	7	658	9	1.4	.7
Household appliances (electric and gas).....	5	580	21	3.6	1.5
Repairs and other services.....	12	887	44	5.0	3.2
Other sales.....	(1)	(1)	10	(1)	.7
SOUTH DAKOTA					
All stores.....	63				
Sales.....	\$793,000				
Commodity coverage.....	44.0 percent				
Total analyzed.....	12	349	349		100.0
Jewelry (except items below).....	12	349	80	22.9	22.9
Diamonds and precious stones.....	12	349	65	18.6	18.6
Watches, clocks, silverware.....	12	349	99	28.4	28.4
Novelty and costume jewelry.....	8	207	11	5.3	3.2
Optical goods, frames, lenses.....	7	226	56	24.8	16.0
Luggage and leather goods.....	3	79	1	1.3	.3
Repairs and other services.....	8	211	30	14.2	8.6
Other sales.....	(1)	(1)	7	(1)	2.0
UTAH					
All stores.....	64				
Sales.....	\$1,454,000				
Commodity coverage.....	61.3 percent				
Total analyzed.....	15	879	879		100.0
Jewelry (except items below).....	15	879	144	16.4	16.4
Diamonds and precious stones.....	15	879	257	29.2	29.2
Watches, clocks, silverware.....	15	879	283	32.2	32.2
Novelty and costume jewelry.....	11	707	39	5.5	4.4
Cameras, projectors, film, photographic equipment and supplies.....	5	402	23	5.7	2.6
Optical goods, frames, lenses.....	4	360	20	5.6	2.3
Luggage and leather goods.....	4	344	6	1.7	.7
Radios, television sets, and parts.....	6	453	20	4.4	2.3
Repairs and other services.....	10	453	43	9.9	4.9
Other sales.....	(1)	(1)	44	(1)	5.0
VERMONT					
All stores.....	57				
Sales.....	\$735,000				
Commodity coverage.....	36.6 percent				
Total analyzed.....	6	269	269		100.0
Jewelry (except items below).....	6	269	70	26.0	26.0
Diamonds and precious stones.....	6	269	58	21.6	21.6
Watches, clocks, silverware.....	6	269	89	33.1	33.1
Novelty and costume jewelry.....	4	141	10	7.1	3.7
Luggage and leather goods.....	3	173	4	2.3	1.5
Repairs and other services.....	4	170	23	13.5	8.5
Other sales.....	(1)	(1)	15	(1)	5.6

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

RETAIL TRADE:1939

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JEWELRY STORES

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
VIRGINIA					
All stores.....		215			
Sales.....		\$6,070,000			
Commodity coverage.....		55.7 percent			
Total analyzed.....	52	\$5,379	\$5,379		100.0
Jewelry (except items below).....	52	5,379	529	15.7	15.7
Diamonds and precious stones.....	52	5,379	728	21.5	21.5
Watches, clocks, silverware.....	52	5,379	1,255	37.1	37.1
Novelty and costume jewelry.....	51	1,865	111	6.0	3.3
Cameras, projectors, film, photographic equipment and supplies.....	7	407	5	1.2	.1
Optical goods, frames, lenses.....	23	1,442	257	17.8	7.6
Luggage and leather goods.....	24	1,616	29	1.8	.9
Radios, television sets, and parts.....	26	1,902	115	6.0	3.4
Household appliances (electric and gas).....	9	588	12	2.1	.3
Repairs and other services.....	22	1,735	129	7.4	3.8
Other sales.....	(1)	(1)	212	(1)	6.3
WEST VIRGINIA					
All stores.....		144			
Sales.....		\$5,074,000			
Commodity coverage.....		41.7 percent			
Total analyzed.....	22	\$1,283	\$1,283		100.0
Jewelry (except items below).....	22	1,283	237	18.5	18.5
Diamonds and precious stones.....	22	1,283	274	21.4	21.4
Watches, clocks, silverware.....	22	1,283	446	34.8	34.8
Novelty and costume jewelry.....	14	644	39	6.1	3.0
Cameras, projectors, film, photographic equipment and supplies.....	7	339	7	2.1	.5
Optical goods, frames, lenses.....	3	195	16	8.1	1.2
Luggage and leather goods.....	13	868	22	2.5	1.7
Radios, television sets, and parts.....	14	932	93	10.0	7.2
Household appliances (electric and gas).....	9	752	51	6.8	4.0
Repairs and other services.....	9	478	38	7.9	3.0
Other sales.....	(1)	(1)	60	(1)	4.7
WASHINGTON					
All stores.....		238			
Sales.....		\$6,027,000			
Commodity coverage.....		52.0 percent			
Total analyzed.....	35	3,137	3,137		100.0
Jewelry (except items below).....	35	3,137	307	9.8	9.8
Diamonds and precious stones.....	35	3,137	788	25.1	25.1
Watches, clocks, silverware.....	35	3,137	1,003	32.0	32.0
Novelty and costume jewelry.....	30	2,900	148	5.1	4.7
Cameras, projectors, film, photographic equipment and supplies.....	6	1,614	65	4.0	2.1
Optical goods, frames, lenses.....	15	2,259	120	5.3	3.8
Luggage and leather goods.....	10	1,737	26	1.5	.8
Radios, television sets, and parts.....	11	1,774	113	6.4	3.6
Household appliances (electric and gas).....	13	1,934	511	16.1	9.9
Repairs and other services.....	29	2,618	162	6.2	5.2
Other sales.....	(1)	(1)	94	(1)	3.0
WISCONSIN					
All stores.....		491			
Sales.....		\$6,455,000			
Commodity coverage.....		38.1 percent			
Total analyzed.....	56	2,461	2,461		100.0
Jewelry (except items below).....	56	2,461	478	19.4	19.4
Diamonds and precious stones.....	56	2,461	635	25.7	25.7
Watches, clocks, silverware.....	56	2,461	844	34.3	34.3
Novelty and costume jewelry.....	44	1,923	117	6.1	4.8
Cameras, projectors, film, photographic equipment and supplies.....	12	508	47	9.3	1.9
Optical goods, frames, lenses.....	22	764	69	9.0	2.8
Luggage and leather goods.....	15	857	10	1.2	.4
Radios, television sets, and parts.....	8	328	8	2.4	.3
Household appliances (electric and gas).....	11	429	23	5.4	1.0
Repairs and other services.....	35	1,715	175	10.2	7.1
Other sales.....	(1)	(1)	57	(1)	2.3

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

Data for Delaware, Nevada, North Dakota, and Wyoming not shown because the samples were inadequate.

CENSUS OF BUSINESS

BOOK STORES

TABLE 18.—COMMODITY SALES FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
UNITED STATES ¹					
All stores.....		2,845			
Sales.....		\$75,842,000			
Commodity coverage.....		46.2 percent			
Total analyzed.....	577	\$34,084	\$34,084		100.0
Books.....	577	34,084	23,895	70.1	70.1
Second-hand books.....	187	9,815	1,601	16.2	4.7
Gifts, novelties, souvenirs, toys.....	200	10,518	1,350	12.8	4.0
Newspapers, magazines.....	158	11,195	770	6.9	2.2
Candy, nuts, confectionery.....	51	2,686	103	3.8	.3
Stationery, printed forms.....	252	16,723	3,215	19.2	9.4
Other sales.....	195	10,698	3,182	29.0	9.3
SELECTED STATES					
CALIFORNIA					
All stores.....		271			
Sales.....		\$5,241,000			
Commodity coverage.....		48.5 percent			
Total analyzed.....	53	3,027	3,027		100.0
Books.....	53	3,027	2,396	79.2	79.2
Second-hand books.....	11	956	96	10.0	3.2
Gifts, novelties, souvenirs, toys.....	10	917	86	9.4	2.8
Newspapers, magazines.....	11	881	22	2.5	.7
Candy, nuts, confectionery.....	3	90	6	6.7	.2
Stationery, printed forms.....	21	1,788	281	16.2	9.3
Other sales.....	11	846	140	16.5	4.6
CONNECTICUT					
All stores.....		39			
Sales.....		\$1,540,000			
Commodity coverage.....		41.4 percent			
Total analyzed.....	11	638	638		100.0
Books.....	11	638	429	67.2	67.2
Second-hand books.....	3	185	17	10.3	2.7
Gifts, novelties, souvenirs, toys.....	3	151	43	28.8	6.7
Stationery, printed forms.....	7	468	98	20.9	15.4
Other sales.....	5	240	51	21.3	8.0
DISTRICT OF COLUMBIA					
All stores.....		28			
Sales.....		\$1,272,000			
Commodity coverage.....		80.5 percent			
Total analyzed.....	10	769	769		100.0
Books.....	10	769	591	76.8	76.8
Second-hand books.....	5	242	82	33.9	10.7
Stationery, printed forms.....	3	323	33	10.2	4.3
Other sales.....	4	323	63	19.5	8.2
ILLINOIS					
All stores.....		240			
Sales.....		\$8,258,000			
Commodity coverage.....		39.1 percent			
Total analyzed.....	48	3,231	3,231		100.0
Books.....	48	3,231	2,417	74.8	74.8
Second-hand books.....	10	433	103	23.8	5.2
Gifts, novelties, souvenirs, toys.....	15	924	83	9.0	2.5
Newspapers, magazines.....	18	1,078	58	5.4	1.8
Candy, nuts, confectionery.....	5	230	6	2.6	.2
Stationery, printed forms.....	28	1,689	308	18.3	9.5
Other sales.....	22	1,086	258	23.8	8.0
STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
SELECTED STATES—Con.					
INDIANA					
All stores.....		87			
Sales.....		\$1,449,000			
Commodity coverage.....		52.7 percent			
Total analyzed.....	18	\$763	\$763		100.0
Books.....	18	763	433	56.7	56.7
Second-hand books.....	5	316	35	11.1	4.6
Gifts, novelties, souvenirs, toys.....	9	582	68	17.8	6.9
Newspapers, magazines.....	8	323	11	3.4	1.5
Candy, nuts, confectionery.....	5	228	7	3.1	.9
Stationery, printed forms.....	13	635	116	18.3	15.2
Other sales.....	9	458	93	20.3	12.2
IOWA					
All stores.....		52			
Sales.....		\$1,035,000			
Commodity coverage.....		49.7 percent			
Total analyzed.....	8	514	514		100.0
Books.....	8	514	259	50.4	50.4
Second-hand books.....	5	428	52	12.2	10.1
Gifts, novelties, souvenirs, toys.....	5	291	16	5.5	3.1
Newspapers, magazines.....	5	363	5	1.4	1.0
Stationery, printed forms.....	6	452	89	19.7	17.3
Other sales.....	5	428	93	21.7	18.1
MAINE					
All stores.....		20			
Sales.....		\$343,000			
Commodity coverage.....		53.9 percent			
Total analyzed.....	5	185	185		100.0
Books.....	5	185	97	52.4	52.4
Gifts, novelties, souvenirs, toys.....	3	143	7	4.9	3.8
Stationery, printed forms.....	3	145	53	37.1	28.7
Other sales.....	3	145	28	19.6	15.1
MASSACHUSETTS					
All stores.....		143			
Sales.....		\$3,152,000			
Commodity coverage.....		47.6 percent			
Total analyzed.....	27	1,500	1,500		100.0
Books.....	27	1,500	1,108	73.9	73.9
Second-hand books.....	7	519	58	11.2	3.8
Gifts, novelties, souvenirs, toys.....	3	361	118	32.7	7.9
Newspapers, magazines.....	3	598	22	5.7	1.5
Stationery, printed forms.....	7	447	128	28.6	6.5
Other sales.....	5	571	66	11.6	4.4
MICHIGAN					
All stores.....		94			
Sales.....		\$2,327,000			
Commodity coverage.....		51.1 percent			
Total analyzed.....	20	1,188	1,188		100.0
Books.....	20	1,188	800	67.3	67.3
Second-hand books.....	5	403	166	41.2	14.0
Gifts, novelties, souvenirs, toys.....	4	97	11	11.3	.9
Newspapers, magazines.....	8	373	82	22.0	8.9
Stationery, printed forms.....	14	846	103	12.2	8.7
Other sales.....	8	324	26	6.0	2.2

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

BOOK STORES

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
SELECTED STATES—Con.					
MINNESOTA					
All stores.....	37				
Sales.....	\$951,000				
Commodity coverage.....	54.3 percent				
Total analyzed.....	9	\$516	\$516	100.0	
Books.....	9	516	375	72.7	72.7
Second-hand books.....	3	140	40	28.6	7.7
Gifts, novelties, souvenirs, toys.....	4	172	14	8.1	2.7
Newspapers, magazines.....	5	329	67	20.4	13.0
Stationery, printed forms.....	4	292	20	6.8	3.9
Other sales.....					
MISSOURI					
All stores.....	73				
Sales.....	\$2,924,000				
Commodity coverage.....	59.2 percent				
Total analyzed.....	17	1,145	1,145	100.0	
Books.....	17	1,145	955	84.3	84.3
Second-hand books.....	4	221	69	31.2	6.0
Gifts, novelties, souvenirs, toys.....	3	108	15	15.9	1.3
Newspapers, magazines.....	7	224	9	4.0	.8
Stationery, printed forms.....	5	183	28	15.3	2.4
Other sales.....	7	274	59	21.5	5.2
NEW YORK					
All stores.....	628				
Sales.....	\$13,951,000				
Commodity coverage.....	58.5 percent				
Total analyzed.....	121	8,164	8,164	100.0	
Books.....	121	8,164	6,308	77.3	77.3
Second-hand books.....	52	1,770	153	8.6	1.9
Gifts, novelties, souvenirs, toys.....	57	1,648	262	15.9	3.2
Newspapers, magazines.....	32	2,944	254	8.6	3.1
Candy, nuts, confectionery.....	4	187	7	3.7	.1
Stationery, printed forms.....	28	3,022	497	16.4	8.1
Other sales.....	64	3,531	683	19.3	8.3
OHIO					
All stores.....	124				
Sales.....	\$4,401,000				
Commodity coverage.....	67.3 percent				
Total analyzed.....	30	2,963	2,963	100.0	
Books.....	30	2,963	1,648	55.6	55.6
Second-hand books.....	4	1,037	219	21.1	7.4
Gifts, novelties, souvenirs, toys.....	12	1,276	175	13.7	5.9
Newspapers, magazines.....	6	578	28	5.2	.9
Stationery, printed forms.....	12	1,276	429	33.6	14.5
Other sales.....	10	2,144	484	21.6	15.7
OKLAHOMA					
All stores.....	48				
Sales.....	\$946,000				
Commodity coverage.....	46.5 percent				
Total analyzed.....	13	440	440	100.0	
Books.....	13	440	266	60.5	60.5
Second-hand books.....	6	209	56	17.2	8.2
Gifts, novelties, souvenirs, toys.....	3	77	10	13.0	2.3
Newspapers, magazines.....	3	126	45	35.7	10.2
Candy, nuts, confectionery.....	5	151	20	13.2	4.5
Stationery, printed forms.....	4	153	47	30.7	10.7
Other sales.....	4	102	16	15.7	5.6

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
SELECTED STATES—Con.					
PENNSYLVANIA					
All stores.....	168				
Sales.....	\$4,283,000				
Commodity coverage.....	28.5 percent				
Total analyzed.....	24	\$1,220	\$1,220	100.0	
Books.....	24	1,220	822	67.4	67.4
Second-hand books.....	5	384	53	14.6	4.3
Gifts, novelties, souvenirs, toys.....	5	177	30	18.9	2.5
Newspapers, magazines.....	5	352	12	3.4	1.0
Stationery, printed forms.....	12	672	125	18.6	10.2
Other sales.....	8	698	178	25.5	14.6
TEXAS					
All stores.....	75				
Sales.....	\$2,866,000				
Commodity coverage.....	35.2 percent				
Total analyzed.....	18	1,008	1,008	100.0	
Books.....	18	1,008	668	66.3	66.3
Second-hand books.....	4	511	135	26.4	13.4
Gifts, novelties, souvenirs, toys.....	8	618	39	6.3	3.9
Newspapers, magazines.....	3	64	1	1.6	.1
Stationery, printed forms.....	8	623	83	13.3	8.2
Other sales.....	8	618	82	13.3	8.1
VIRGINIA					
All stores.....	35				
Sales.....	\$1,124,000				
Commodity coverage.....	38.7 percent				
Total analyzed.....	11	435	435	100.0	
Books.....	11	435	229	52.6	52.6
Second-hand books.....	3	121	9	7.4	2.1
Gifts, novelties, souvenirs, toys.....	6	248	36	14.5	8.3
Stationery, printed forms.....	7	286	59	20.3	13.3
Other sales.....	6	314	103	32.8	23.7
WISCONSIN					
All stores.....	45				
Sales.....	\$1,263,000				
Commodity coverage.....	44.8 percent				
Total analyzed.....	7	579	579	100.0	
Books.....	7	579	375	64.8	64.8
Gifts, novelties, souvenirs, toys.....	3	199	37	18.6	6.4
Newspapers, magazines.....	5	368	22	5.7	3.8
Stationery, printed forms.....	7	579	108	18.6	18.6
Other sales.....	4	394	37	9.4	6.4

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

CIGAR STORES, CIGAR STANDS
TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)	
UNITED STATES					
All stores.....	18,504				
Sales.....	\$207,781,000				
Commodity coverage.....	78.0 percent				
Total analyzed.....	12,623	\$157,933	\$157,933		100.0
Cigars, cigarettes, tobacco.....	12,623	157,933	112,709	71.4	71.4
Meals and fountain.....	2,692	36,615	7,437	20.3	4.7
Beer, wine (bottled or canned).....	405	8,333	1,098	13.2	.7
Liquors (packaged goods).....	290	10,549	1,761	16.7	1.1
Drugs, sundries, cosmetics, toiletries, etc.....	430	8,261	858	10.4	.5
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	34,070	(1)	21.6
ALABAMA					
All stores.....	54				
Sales.....	\$729,000				
Commodity coverage.....	70.1 percent				
Total analyzed.....	35	511	511		100.0
Cigars, cigarettes, tobacco.....	35	511	361	70.7	70.7
Meals and fountain.....	10	193	73	37.8	14.3
Beer, wine (bottled or canned).....	3	55	14	25.5	2.7
Drugs, sundries, cosmetics, toiletries, etc.....	3	17	3	17.6	.6
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	60	(1)	11.7
ARIZONA					
All stores.....	23				
Sales.....	\$262,000				
Commodity coverage.....	46.9 percent				
Total analyzed.....	14	123	123		100.0
Cigars, cigarettes, tobacco.....	14	123	78	65.4	63.4
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	45	(1)	36.6
ARKANSAS					
All stores.....	28				
Sales.....	\$365,000				
Commodity coverage.....	83.7 percent				
Total analyzed.....	21	304	304		100.0
Cigars, cigarettes, tobacco.....	21	304	189	55.6	55.6
Beer, wine (bottled or canned).....	4	184	15	8.2	4.9
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	120	(1)	39.5
CALIFORNIA					
All stores.....	1,599				
Sales.....	\$14,255,000				
Commodity coverage.....	78.5 percent				
Total analyzed.....	921	10,900	10,900		100.0
Cigars, cigarettes, tobacco.....	921	10,900	7,593	67.8	67.8
Meals and fountain.....	103	2,198	499	22.7	4.6
Beer, wine (bottled or canned).....	88	1,788	91	5.1	.8
Liquors (packaged goods).....	153	4,413	572	13.0	5.3
Drugs, sundries, cosmetics, toiletries, etc.....	8	230	19	8.3	2.2
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	2,326	(1)	21.3
COLORADO					
All stores.....	157				
Sales.....	\$1,354,000				
Commodity coverage.....	79.8 percent				
Total analyzed.....	106	\$1,081	\$1,081		100.0
Cigars, cigarettes, tobacco.....	106	1,081	754	69.8	69.8
Meals and fountain.....	12	183	39	21.3	3.6
Beer, wine (bottled or canned).....	7	69	20	29.0	1.8
Drugs, sundries, cosmetics, toiletries, etc.....	4	80	5	6.3	.5
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	283	(1)	24.3
CONNECTICUT					
All stores.....	340				
Sales.....	\$4,670,000				
Commodity coverage.....	80.4 percent				
Total analyzed.....	226	3,756	3,756		100.0
Cigars, cigarettes, tobacco.....	226	3,756	2,653	70.6	70.6
Meals and fountain.....	35	710	146	20.6	3.9
Drugs, sundries, cosmetics, toiletries, etc.....	22	403	24	6.0	.8
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	933	(1)	24.9
DELAWARE					
All stores.....	85				
Sales.....	\$1,000,000				
Commodity coverage.....	69.5 percent				
Total analyzed.....	55	695	695		100.0
Cigars, cigarettes, tobacco.....	55	695	464	66.7	66.7
Meals and fountain.....	5	148	39	26.7	5.6
Liquors (packaged goods).....	5	283	47	16.6	6.8
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	145	(1)	20.9
DISTRICT OF COLUMBIA					
All stores.....	62				
Sales.....	\$944,000				
Commodity coverage.....	50.4 percent				
Total analyzed.....	32	476	476		100.0
Cigars, cigarettes, tobacco.....	32	476	320	67.2	67.2
Meals and fountain.....	5	12	4	33.3	9.9
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	152	(1)	31.9
FLORIDA					
All stores.....	184				
Sales.....	\$2,651,000				
Commodity coverage.....	58.8 percent				
Total analyzed.....	86	1,559	1,559		100.0
Cigars, cigarettes, tobacco.....	86	1,559	1,267	81.3	81.3
Meals and fountain.....	11	262	83	31.7	5.3
Beer, wine (bottled or canned).....	21	264	31	11.7	2.0
Drugs, sundries, cosmetics, toiletries, etc.....	12	105	11	10.5	.7
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	167	(1)	10.7
GEORGIA					
All stores.....	48				
Sales.....	\$938,000				
Commodity coverage.....	67.5 percent				
Total analyzed.....	24	631	631		100.0
Cigars, cigarettes, tobacco.....	24	631	404	64.0	64.0
Meals and fountain.....	3	134	37	27.6	5.9
Beer, wine (bottled or canned).....	3	108	10	9.3	1.8
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	180	(1)	28.5

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

CIGAR STORES, CIGAR STANDS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
IDAHO					
All stores..... 45					
Sales..... \$978,000					
Commodity coverage..... 49.5 percent					
Total analyzed.....	25	\$483	\$483	100.0	
Cigars, cigarettes, tobacco.....	25	483	184	38.1	38.1
Meals and fountain.....	11	343	114	33.2	23.6
Beer, wine (bottled or canned).....	13	208	48	23.1	9.9
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	137	(1)	28.4
ILLINOIS					
All stores..... 1,079					
Sales..... \$14,688,000					
Commodity coverage..... 72.9 percent					
Total analyzed.....	897	10,705	10,705	100.0	
Cigars, cigarettes, tobacco.....	897	10,705	8,320	77.7	77.7
Meals and fountain.....	114	1,888	411	21.8	5.9
Beer, wine (bottled or canned).....	15	242	44	18.2	.4
Liquors (packaged goods).....	63	2,728	458	16.8	4.3
Drugs, sundries, cosmetics, toiletries, etc.....	10	157	13	8.3	.1
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	1,459	(1)	13.6
INDIANA					
All stores..... 379					
Sales..... \$3,412,000					
Commodity coverage..... 71.7 percent					
Total analyzed.....	242	2,446	2,446	100.0	
Cigars, cigarettes, tobacco.....	242	2,446	1,652	67.6	67.6
Meals and fountain.....	51	784	140	17.9	5.7
Beer, wine (bottled or canned).....	10	304	57	12.2	1.5
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	617	(1)	25.2
IOWA					
All stores..... 228					
Sales..... \$2,872,000					
Commodity coverage..... 68.1 percent					
Total analyzed.....	148	1,957	1,957	100.0	
Cigars, cigarettes, tobacco.....	148	1,957	1,324	67.7	67.7
Meals and fountain.....	36	708	161	22.7	8.2
Beer, wine (bottled or canned).....	22	382	100	26.2	5.1
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	372	(1)	19.0
KANSAS					
All stores..... 86					
Sales..... \$714,000					
Commodity coverage..... 74.9 percent					
Total analyzed.....	50	535	535	100.0	
Cigars, cigarettes, tobacco.....	50	535	339	63.4	63.4
Meals and fountain.....	17	274	44	16.1	8.2
Beer, wine (bottled or canned).....	14	197	25	12.7	4.7
Drugs, sundries, cosmetics, toiletries, etc.....	4	53	5	9.4	.9
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	122	(1)	22.8
KENTUCKY					
All stores..... 58					
Sales..... \$636,000					
Commodity coverage..... 58.3 percent					
Total analyzed.....	32	\$371	\$371	100.0	
Cigars, cigarettes, tobacco.....	32	371	233	78.3	78.3
Meals and fountain.....	3	68	21	30.9	5.7
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	67	(1)	18.0
LOUISIANA					
All stores..... 69					
Sales..... \$909,000					
Commodity coverage..... 78.4 percent					
Total analyzed.....	57	713	713	100.0	
Cigars, cigarettes, tobacco.....	57	713	618	86.7	86.7
Meals and fountain.....	11	231	28	12.1	5.9
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	67	(1)	9.4
MAINE					
All stores..... 60					
Sales..... \$1,116,000					
Commodity coverage..... 81.0 percent					
Total analyzed.....	43	1,018	1,018	100.0	
Cigars, cigarettes, tobacco.....	43	1,018	792	78.0	78.0
Meals and fountain.....	13	288	46	17.3	4.5
Beer, wine (bottled or canned).....	7	84	15	17.9	1.5
Drugs, sundries, cosmetics, toiletries, etc.....	3	46	3	6.5	.8
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	160	(1)	15.7
MARYLAND					
All stores..... 107					
Sales..... \$2,129,000					
Commodity coverage..... 82.0 percent					
Total analyzed.....	70	1,745	1,745	100.0	
Cigars, cigarettes, tobacco.....	70	1,745	1,342	76.9	76.9

Percent column A--Percent of total sales of stores reporting that they sell such commodity.

Percent column B--Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

CENSUS OF BUSINESS

CIGAR STORES, CIGAR STANDS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
MINNESOTA					
All stores.....	219				
Sales.....	\$2,883,000				
Commodity coverage.....	62.4 percent				
Total analyzed.....	150	\$1,800	\$1,800		100.0
Cigars, cigarettes, tobacco.....	150	1,800	1,309	72.7	72.7
Meals and fountain.....	32	514	87	16.9	4.8
Beer, wine (bottled or canned).....	13	278	19	6.8	1.1
Drugs, sundries, cosmetics, toiletries, etc.....	4	35	1	2.9	.1
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	384	(1)	21.3
MISSISSIPPI					
All stores.....	28				
Sales.....	\$248,000				
Commodity coverage.....	71.8 percent				
Total analyzed.....	18	178	174		100.0
Cigars, cigarettes, tobacco.....	18	178	126	70.8	70.8
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	52	(1)	29.2
MISSOURI					
All stores.....	252				
Sales.....	\$2,779,000				
Commodity coverage.....	46.8 percent				
Total analyzed.....	151	1,301	1,301		100.0
Cigars, cigarettes, tobacco.....	151	1,301	987	74.3	74.3
Meals and fountain.....	15	126	21	16.7	1.6
Beer, wine (bottled or canned).....	11	136	15	11.0	1.2
Liquors (packaged goods).....	6	131	38	29.0	2.9
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	260	(1)	20.0
MONTANA					
All stores.....	61				
Sales.....	\$647,000				
Commodity coverage.....	68.6 percent				
Total analyzed.....	41	444	444		100.0
Cigars, cigarettes, tobacco.....	41	444	288	64.9	64.9
Meals and fountain.....	9	131	29	22.1	6.5
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	127	(1)	28.6
NEBRASKA					
All stores.....	128				
Sales.....	\$1,343,000				
Commodity coverage.....	89.5 percent				
Total analyzed.....	76	934	934		100.0
Cigars, cigarettes, tobacco.....	76	934	641	68.6	68.6
Meals and fountain.....	12	126	31	24.6	3.3
Beer, wine (bottled or canned).....	4	45	9	20.0	1.0
Liquors (packaged goods).....	3	121	14	11.6	1.5
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	239	(1)	25.6
NEVADA					
All stores.....	17				
Sales.....	\$432,000				
Commodity coverage.....	88.0 percent				
Total analyzed.....	11	380	380		100.0
Cigars, cigarettes, tobacco.....	11	380	324	85.3	85.3
Meals and fountain.....	5	81	16	19.8	4.2
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	40	(1)	10.5
NEW HAMPSHIRE					
All stores.....	48				
Sales.....	\$580,000				
Commodity coverage.....	56.4 percent				
Total analyzed.....	26	\$327	\$327		100.0
Cigars, cigarettes, tobacco.....	26	327	248	75.8	75.8
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	79	(1)	24.2
NEW JERSEY					
All stores.....	1,539				
Sales.....	\$14,719,000				
Commodity coverage.....	71.4 percent				
Total analyzed.....	898	10,514	10,514		100.0
Cigars, cigarettes, tobacco.....	898	10,514	8,987	65.9	65.9
Meals and fountain.....	227	2,824	502	17.8	4.8
Beer, wine (bottled or canned).....	10	327	39	11.9	.4
Liquors (packaged goods).....	29	1,463	322	22.0	5.0
Drugs, sundries, cosmetics, toiletries, etc.....	23	358	43	12.0	.4
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	2,681	(1)	25.5
NEW MEXICO					
All stores.....	12				
Sales.....	\$115,000				
Commodity coverage.....	75.7 percent				
Total analyzed.....	9	87	87		100.0
Cigars, cigarettes, tobacco.....	9	87	53	60.9	60.9
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	34	(1)	39.1
NEW YORK					
All stores.....	5,872				
Sales.....	\$68,945,000				
Commodity coverage.....	82.4 percent				
Total analyzed.....	4,399	56,825	56,825		100.0
Cigars, cigarettes, tobacco.....	4,399	56,825	40,695	71.6	71.6
Meals and fountain.....	1,283	14,881	2,668	17.9	4.7
Beer, wine (bottled or canned).....	8	213	35	16.4	.1
Drugs, sundries, cosmetics, toiletries, etc.....	47	1,079	92	8.5	.1
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	13,335	(1)	23.5
NORTH CAROLINA					
All stores.....	55				
Sales.....	\$543,000				
Commodity coverage.....	77.7 percent				
Total analyzed.....	32	422	422		100.0
Cigars, cigarettes, tobacco.....	32	422	251	59.5	59.5
Meals and fountain.....	10	228	50	21.9	11.9
Beer, wine (bottled or canned).....	9	164	25	15.2	5.9
Drugs, sundries, cosmetics, toiletries, etc.....	6	89	6	6.7	1.4
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	90	(1)	21.3
NORTH DAKOTA					
All stores.....	9				
Sales.....	\$126,000				
Commodity coverage.....	100.0 percent				
Total analyzed.....	8	126	126		100.0
Cigars, cigarettes, tobacco.....	8	126	86	65.9	65.9
Meals and fountain.....	3	50	17	34.0	13.5
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	26	(1)	20.6

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

RETAIL TRADE:1939

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CIGAR STORES, CIGAR STANDS
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
OHIO					
All stores.....	820				
Sales.....	\$9,156,000				
Commodity coverage.....	78.0 percent				
Total analyzed.....	532	\$7,142	\$7,142		100.0
Cigars, cigarettes, tobacco.....	532	7,142	5,351	74.7	74.7
Meals and fountain.....	93	1,209	237	19.6	5.3
Beer, wine (bottled or canned).....	38	826	103	16.5	1.4
Drugs, sundries, cosmetics, toiletries, etc.....	15	235	18	6.8	.2
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	1,455	(1)	20.4
OKLAHOMA					
All stores.....	109				
Sales.....	\$769,000				
Commodity coverage.....	65.3 percent				
Total analyzed.....	71	487	487		100.0
Cigars, cigarettes, tobacco.....	71	487	321	65.9	65.9
Meals and fountain.....	8	100	20	20.0	4.1
Beer, wine (bottled or canned).....	3	74	21	28.4	4.5
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	125	(1)	25.7
OREGON					
All stores.....	122				
Sales.....	\$1,615,000				
Commodity coverage.....	65.0 percent				
Total analyzed.....	98	1,050	1,050		100.0
Cigars, cigarettes, tobacco.....	98	1,050	871	83.9	83.9
Meals and fountain.....	16	378	123	32.5	11.7
Beer, wine (bottled or canned).....	11	277	53	19.1	5.1
Drugs, sundries, cosmetics, toiletries, etc.....	4	54	1	1.9	.1
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	202	(1)	19.2
PENNSYLVANIA					
All stores.....	2,443				
Sales.....	\$16,242,000				
Commodity coverage.....	78.8 percent				
Total analyzed.....	1,739	12,794	12,794		100.0
Cigars, cigarettes, tobacco.....	1,739	12,794	8,847	69.2	69.2
Meals and fountain.....	283	2,381	503	21.1	3.9
Beer, wine (bottled or canned).....	6	71	27	38.0	.2
Drugs, sundries, cosmetics, toiletries, etc.....	139	2,640	329	12.5	2.5
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	3,088	(1)	24.1
RHODE ISLAND					
All stores.....	256				
Sales.....	\$1,933,000				
Commodity coverage.....	71.7 percent				
Total analyzed.....	164	1,385	1,385		100.0
Cigars, cigarettes, tobacco.....	164	1,385	920	66.4	66.4
Meals and fountain.....	24	241	46	19.1	3.3
Drugs, sundries, cosmetics, toiletries, etc.....	30	340	29	8.5	2.1
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	390	(1)	28.2
SOUTH CAROLINA					
All stores.....	27				
Sales.....	\$416,000				
Commodity coverage.....	70.0 percent				
Total analyzed.....	18	\$291	\$291		100.0
Cigars, cigarettes, tobacco.....	18	291	176	60.5	60.5
Meals and fountain.....	7	129	29	22.5	10.0
Beer, wine (bottled or canned).....	8	162	23	17.3	9.6
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	58	(1)	19.9
SOUTH DAKOTA					
All stores.....	24				
Sales.....	\$321,000				
Commodity coverage.....	78.5 percent				
Total analyzed.....	16	252	252		100.0
Cigars, cigarettes, tobacco.....	16	252	158	62.7	62.7
Meals and fountain.....	3	40	5	12.5	2.0
Beer, wine (bottled or canned).....	9	160	51	31.9	20.2
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	60	(1)	23.8
TENNESSEE					
All stores.....	65				
Sales.....	\$817,000				
Commodity coverage.....	78.5 percent				
Total analyzed.....	43	641	641		100.0
Cigars, cigarettes, tobacco.....	43	641	418	64.9	64.9
Meals and fountain.....	10	278	76	27.5	11.9
Beer, wine (bottled or canned).....	8	126	18	12.7	2.5
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	153	(1)	20.7
TEXAS					
All stores.....	232				
Sales.....	\$2,845,000				
Commodity coverage.....	78.0 percent				
Total analyzed.....	155	2,217	2,217		100.0
Cigars, cigarettes, tobacco.....	155	2,217	1,643	74.1	74.1
Meals and fountain.....	24	359	80	21.7	3.6
Drugs, sundries, cosmetics, toiletries, etc.....	10	87	4	6.0	.2
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	490	(1)	22.1
UTAH					
All stores.....	29				
Sales.....	\$458,000				
Commodity coverage.....	74.9 percent				
Total analyzed.....	22	328	328		100.0
Cigars, cigarettes, tobacco.....	22	328	221	67.4	67.4
Meals and fountain.....	7	189	42	24.9	12.8
Drugs, sundries, cosmetics, toiletries, etc.....	5	143	7	4.9	2.1
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	58	(1)	17.7
VERMONT					
All stores.....	35				
Sales.....	\$552,000				
Commodity coverage.....	72.6 percent				
Total analyzed.....	23	386	386		100.0
Cigars, cigarettes, tobacco.....	23	386	251	65.0	65.0
Meals and fountain.....	8	80	15	18.8	3.9
Beer, wine (bottled or canned).....	5	52	18	34.6	4.7
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	102	(1)	26.4

Percent column A—Percent of total sales of stores reporting that they sell such commodity.
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.
1 Data not available.

CENSUS OF BUSINESS

CIGAR STORES, CIGAR STANDS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)			Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
VIRGINIA						WISCONSIN					
All stores..... 61						All stores..... 241					
Sales..... \$917,000						Sales..... \$3,147,000					
Commodity coverage..... 67.3 percent						Commodity coverage..... 64.8 percent					
Total analyzed.....	34	\$617	\$617	100.0		Total analyzed.....	120	\$2,034	\$2,034	100.0	
Cigars, cigarettes, tobacco.....	34	617	354	57.4	57.4	Cigars, cigarettes, tobacco.....	120	2,034	1,571	77.2	77.2
Meals and fountain.....	14	454	145	31.9	23.5	Meals and fountain.....	21	454	87	19.2	4.3
Beer, wine (bottled or canned).....	9	152	20	13.2	5.2	Liquors (packaged goods).....	6	193	53	27.5	2.6
Drugs, sundries, cosmetics, toiletries, etc.....	4	81	5	6.2	0.8	Drugs, sundries, cosmetics, toiletries, etc.....	7	119	2	1.7	0.1
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	94	(1)	15.1	Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	321	(1)	15.8
WASHINGTON						WYOMING					
All stores..... 234						All stores..... 31					
Sales..... \$3,050,000						Sales..... \$421,000					
Commodity coverage..... 58.8 percent						Commodity coverage..... 79.8 percent					
Total analyzed.....	159	1,793	1,793	100.0		Total analyzed.....	23	336	336	100.0	
Cigars, cigarettes, tobacco.....	159	1,793	1,097	61.2	61.2	Cigars, cigarettes, tobacco.....	23	336	216	64.3	64.3
Meals and fountain.....	30	859	214	24.9	11.9	Meals and fountain.....	9	126	14	11.1	4.2
Beer, wine (bottled or canned).....	19	555	86	11.9	3.7	Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	106	(1)	31.5
Drugs, sundries, cosmetics, toiletries, etc.....	5	74	2	2.7	0.1						
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	414	(1)	23.1						
WEST VIRGINIA											
All stores..... 50											
Sales..... \$628,000											
Commodity coverage..... 70.1 percent											
Total analyzed.....	25	440	440	100.0							
Cigars, cigarettes, tobacco.....	25	440	538	76.8	76.8						
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	102	(1)	23.2						

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

RETAIL TRADE:1939

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FLORISTS

TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES					
All stores.....		16,055			
Sales.....		\$148,741,000			
Commodity coverage.....		40.6 percent			
Total analyzed.....	1,618	\$60,740	\$60,740		100.0
Cut flowers, wreaths, displays.....	1,618	60,740	46,047	75.8	75.8
Potted growing plants.....	1,332	50,722	11,570	22.8	19.0
Seeds, bulbs, nursery stock.....	486	19,052	2,023	10.6	3.3
Hay, grain, feed, fertilizers.....	87	3,483	94	2.7	.2
Other sales.....	266	10,491	1,006	9.6	1.7
ALABAMA					
All stores.....		116			
Sales.....		\$833,000			
Commodity coverage.....		16.3 percent			
Total analyzed.....	6	136	136		100.0
Cut flowers, wreaths, displays.....	6	136	113	83.1	83.1
Potted growing plants.....	4	90	17	18.9	12.5
Other sales.....	2	(x)	6	(x)	4.4
CALIFORNIA					
All stores.....		1,468			
Sales.....		\$11,130,000			
Commodity coverage.....		38.5 percent			
Total analyzed.....	109	4,287	4,287		100.0
Cut flowers, wreaths, displays.....	109	4,287	3,417	79.7	79.7
Potted growing plants.....	86	3,467	522	15.1	12.2
Seeds, bulbs, nursery stock.....	22	791	236	29.8	5.5
Hay, grain, feed, fertilizers.....	6	159	5	3.1	.1
Other sales.....	26	1,507	107	7.1	2.5
COLORADO					
All stores.....		124			
Sales.....		\$1,323,000			
Commodity coverage.....		40.0 percent			
Total analyzed.....	15	529	529		100.0
Cut flowers, wreaths, displays.....	15	529	385	72.8	72.8
Potted growing plants.....	14	476	137	28.6	25.9
Seeds, bulbs, nursery stock.....	3	105	3	2.9	.6
Other sales.....	3	120	4	3.3	.7
CONNECTICUT					
All stores.....		300			
Sales.....		\$5,354,000			
Commodity coverage.....		45.5 percent			
Total analyzed.....	42	1,526	1,526		100.0
Cut flowers, wreaths, displays.....	42	1,526	1,131	74.1	74.1
Potted growing plants.....	36	1,326	336	25.5	22.2
Seeds, bulbs, nursery stock.....	13	462	38	8.2	2.5
Other sales.....	5	224	19	8.5	1.2

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
DELAWARE					
All stores.....		55			
Sales.....		\$451,000			
Commodity coverage.....		25.7 percent			
Total analyzed.....	3	\$116	\$116		100.0
Cut flowers, wreaths, displays.....	3	116	85	73.3	73.3
Potted growing plants.....	3	116	28	24.1	24.1
Other sales.....	2	(x)	3	(x)	2.6
DISTRICT OF COLUMBIA					
All stores.....		98			
Sales.....		\$2,193,000			
Commodity coverage.....		70.5 percent			
Total analyzed.....	24	1,547	1,547		100.0
Cut flowers, wreaths, displays.....	24	1,547	1,181	76.3	76.3
Potted growing plants.....	14	904	126	13.9	8.2
Seeds, bulbs, nursery stock.....	4	671	121	18.0	7.8
Other sales.....	6	734	119	16.2	7.7
FLORIDA					
All stores.....		239			
Sales.....		\$1,329,000			
Commodity coverage.....		29.2 percent			
Total analyzed.....	12	388	388		100.0
Cut flowers, wreaths, displays.....	12	388	357	92.0	92.0
Potted growing plants.....	4	119	21	17.6	5.4
Other sales.....	4	59	10	16.9	2.6
GEORGIA					
All stores.....		172			
Sales.....		\$1,532,000			
Commodity coverage.....		43.4 percent			
Total analyzed.....	21	766	766		100.0
Cut flowers, wreaths, displays.....	21	766	646	84.3	84.3
Potted growing plants.....	19	700	106	15.6	14.2
Seeds, bulbs, nursery stock.....	3	105	9	8.6	1.2
Other sales.....	1	(x)	2	(x)	.3
IDAHO					
All stores.....		38			
Sales.....		\$365,000			
Commodity coverage.....		32.5 percent			
Total analyzed.....	4	118	118		100.0
Cut flowers, wreaths, displays.....	4	118	76	64.4	64.4
Potted growing plants.....	4	118	30	25.4	25.4
Seeds, bulbs, nursery stock.....	3	98	9	9.2	7.6
Other sales.....	3	98	3	3.1	2.6

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

CENSUS OF BUSINESS

FLORISTS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
ILLINOIS					
All stores.....		1,096			
Sales.....		\$10,603,000			
Commodity coverage.....		43.4 percent			
Total analyzed.....	123	\$4,602	\$4,602		100.0
Cut flowers, wreaths, displays.....	123	4,602	3,512	72.0	72.0
Potted growing plants.....	109	4,088	1,015	24.8	22.0
Seeds, bulbs, nursery stock.....	47	1,600	187	10.4	3.6
Hay, grain, feed, fertilizers.....	11	409	4	1.0	.1
Other sales.....	29	962	104	10.8	2.3
INDIANA					
All stores.....		395			
Sales.....		\$3,588,000			
Commodity coverage.....		35.9 percent			
Total analyzed.....	34	1,197	1,197		100.0
Cut flowers, wreaths, displays.....	34	1,197	898	75.0	75.0
Potted growing plants.....	29	1,048	242	23.1	20.2
Seeds, bulbs, nursery stock.....	13	423	39	9.2	3.3
Other sales.....	7	227	18	7.9	1.5
IOWA					
All stores.....		239			
Sales.....		\$2,280,000			
Commodity coverage.....		59.0 percent			
Total analyzed.....	29	893	893		100.0
Cut flowers, wreaths, displays.....	29	893	688	77.0	77.0
Potted growing plants.....	24	695	156	22.4	17.5
Seeds, bulbs, nursery stock.....	12	350	36	10.3	4.0
Other sales.....	8	147	13	8.8	1.5
KANSAS					
All stores.....		159			
Sales.....		\$1,328,000			
Commodity coverage.....		30.7 percent			
Total analyzed.....	13	408	408		100.0
Cut flowers, wreaths, displays.....	13	408	299	73.3	73.3
Potted growing plants.....	12	385	96	24.9	23.5
Seeds, bulbs, nursery stock.....	4	97	5	5.2	1.2
Other sales.....	3	84	8	9.5	2.0
KENTUCKY					
All stores.....		161			
Sales.....		\$1,644,000			
Commodity coverage.....		46.8 percent			
Total analyzed.....	23	770	770		100.0
Cut flowers, wreaths, displays.....	23	770	592	76.9	76.9
Potted growing plants.....	20	651	129	19.8	16.8
Seeds, bulbs, nursery stock.....	9	254	34	12.9	4.4
Other sales.....	5	185	15	8.1	1.9
LOUISIANA					
All stores.....		139			
Sales.....		\$1,198,000			
Commodity coverage.....		47.4 percent			
Total analyzed.....	14	\$582	\$582		100.0
Cut flowers, wreaths, displays.....	14	582	376	66.9	66.9
Potted growing plants.....	14	582	149	26.3	26.3
Seeds, bulbs, nursery stock.....	6	317	23	7.3	4.1
Other sales.....	4	226	15	6.6	2.7
MAINE					
All stores.....		146			
Sales.....		\$1,105,000			
Commodity coverage.....		36.8 percent			
Total analyzed.....	12	407	407		100.0
Cut flowers, wreaths, displays.....	12	407	299	73.5	73.5
Potted growing plants.....	11	375	84	22.4	20.6
Seeds, bulbs, nursery stock.....	8	281	24	9.2	5.9
MARYLAND					
All stores.....		273			
Sales.....		\$1,930,000			
Commodity coverage.....		41.8 percent			
Total analyzed.....	22	807	807		100.0
Cut flowers, wreaths, displays.....	22	807	666	82.5	82.5
Potted growing plants.....	17	618	118	19.1	14.6
Seeds, bulbs, nursery stock.....	5	227	23	10.1	2.9
MASSACHUSETTS					
All stores.....		900			
Sales.....		\$8,539,000			
Commodity coverage.....		37.6 percent			
Total analyzed.....	93	3,212	3,212		100.0
Cut flowers, wreaths, displays.....	93	3,212	2,411	75.1	75.1
Potted growing plants.....	76	2,642	676	25.6	21.0
Seeds, bulbs, nursery stock.....	28	890	59	6.6	1.8
Other sales.....	19	734	86	9.0	2.1
MICHIGAN					
All stores.....		703			
Sales.....		\$6,335,000			
Commodity coverage.....		36.6 percent			
Total analyzed.....	65	2,320	2,320		100.0
Cut flowers, wreaths, displays.....	65	2,320	1,729	74.5	74.5
Potted growing plants.....	49	1,877	471	25.1	20.5
Seeds, bulbs, nursery stock.....	15	462	46	10.0	2.0
Other sales.....	14	630	74	11.7	5.2

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

FLORISTS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
MINNESOTA					
All stores.....	205				
Sales.....		\$2,757,000			
Commodity coverage.....	47.8 percent				
Total analyzed.....	35	\$1,319	\$1,319		100.0
Cut flowers, wreaths, displays.....	35	1,319	982	72.9	72.9
Potted growing plants.....	28	1,177	255	21.7	19.3
Seeds, bulbs, nursery stock.....	20	779	63	8.1	4.8
Hay, grain, feed, fertilizers.....	6	461	4	.9	.3
Other sales.....	11	340	35	10.3	2.7
MISSISSIPPI					
All stores.....	93				
Sales.....		\$472,000			
Commodity coverage.....	50.9 percent				
Total analyzed.....	5	146	146		100.0
Cut flowers, wreaths, displays.....	5	146	118	80.8	80.8
Potted growing plants.....	5	146	22	15.1	15.1
Other sales.....	3	78	6	7.7	4.1
MISSOURI					
All stores.....	379				
Sales.....		\$3,870,000			
Commodity coverage.....	41.6 percent				
Total analyzed.....	36	1,611	1,611		100.0
Cut flowers, wreaths, displays.....	36	1,611	1,271	78.9	78.9
Potted growing plants.....	35	1,582	284	18.0	17.6
Seeds, bulbs, nursery stock.....	12	568	32	5.6	2.0
Other sales.....	6	255	24	9.4	1.5
MONTANA					
All stores.....	43				
Sales.....		\$654,000			
Commodity coverage.....	47.2 percent				
Total analyzed.....	9	309	309		100.0
Cut flowers, wreaths, displays.....	9	309	174	56.5	56.3
Potted growing plants.....	9	309	76	24.6	24.6
Seeds, bulbs, nursery stock.....	8	287	32	11.1	10.4
Other sales.....	4	191	27	14.1	8.7
NEBRASKA					
All stores.....	126				
Sales.....		\$1,124,000			
Commodity coverage.....	56.7 percent				
Total analyzed.....	14	412	412		100.0
Cut flowers, wreaths, displays.....	14	412	311	75.5	75.5
Potted growing plants.....	12	395	63	16.4	15.3
Seeds, bulbs, nursery stock.....	6	180	8	4.2	1.9
Hay, grain, feed, fertilizers.....	4	113	1	.9	.3
Other sales.....	4	127	29	22.8	7.0
NEW HAMPSHIRE					
All stores.....	74				
Sales.....		\$808,000			
Commodity coverage.....	48.8 percent				
Total analyzed.....	13	\$393	\$393		100.0
Cut flowers, wreaths, displays.....	13	393	328	83.5	83.5
Potted growing plants.....	11	292	60	20.5	15.3
Seeds, bulbs, nursery stock.....	3	79	4	5.1	1.0
Other sales.....	1	(x)	1	(x)	.2
NEW JERSEY					
All stores.....	803				
Sales.....		\$6,885,000			
Commodity coverage.....	31.8 percent				
Total analyzed.....	64	2,175	2,175		100.0
Cut flowers, wreaths, displays.....	64	2,175	1,561	71.8	71.8
Potted growing plants.....	55	1,970	524	26.6	24.1
Seeds, bulbs, nursery stock.....	20	686	43	6.3	2.0
Other sales.....	6	174	47	27.0	2.1
NEW YORK					
All stores.....	2,291				
Sales.....		\$24,896,000			
Commodity coverage.....	48.3 percent				
Total analyzed.....	295	12,016	12,016		100.0
Cut flowers, wreaths, displays.....	295	12,016	9,362	77.9	77.9
Potted growing plants.....	206	9,010	2,212	24.6	18.4
Seeds, bulbs, nursery stock.....	55	2,945	544	11.7	2.9
Hay, grain, feed, fertilizers.....	9	295	8	2.7	.1
Other sales.....	22	780	90	11.5	.7
NORTH CAROLINA					
All stores.....	186				
Sales.....		\$1,440,000			
Commodity coverage.....	56.4 percent				
Total analyzed.....	15	524	524		100.0
Cut flowers, wreaths, displays.....	15	524	434	82.8	82.8
Potted growing plants.....	12	446	84	18.8	16.0
Other sales.....	2	(x)	6	(x)	1.2
NORTH DAKOTA					
All stores.....	21				
Sales.....		\$251,000			
Commodity coverage.....	53.8 percent				
Total analyzed.....	4	135	135		100.0
Cut flowers, wreaths, displays.....	4	135	92	68.1	68.1
Potted growing plants.....	4	135	31	23.0	23.0
Seeds, bulbs, nursery stock.....	3	110	10	9.1	7.4
Hay, grain, feed, fertilizers.....	3	110	2	1.8	1.5

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

CENSUS OF BUSINESS

FLORISTS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)	(add 000)	(see note)	(see note)
OHIO					
All stores.....		1,035			
Sales.....		\$8,784,000			
Commodity coverage.....		58.4 percent			
Total analyzed.....	87	\$3,367	\$3,367		100.0
Cut flowers, wreaths, displays.....	87	3,367	2,674	79.4	79.4
Potted growing plants.....	71	2,800	575	20.5	17.1
Seeds, bulbs, nursery stock.....	22	982	71	7.2	2.1
Hay, grain, feed, fertilizers.....	8	384	15	3.9	.4
Other sales.....	14	562	32	5.7	1.0
OKLAHOMA					
All stores.....		157			
Sales.....		\$1,502,000			
Commodity coverage.....		59.5 percent			
Total analyzed.....	17	590	590		100.0
Cut flowers, wreaths, displays.....	17	590	446	75.6	75.6
Potted growing plants.....	14	461	121	26.2	20.5
Seeds, bulbs, nursery stock.....	7	216	16	7.4	2.7
Other sales.....	2	(x)	7	(x)	1.2
OREGON					
All stores.....		172			
Sales.....		\$1,432,000			
Commodity coverage.....		42.1 percent			
Total analyzed.....	13	603	603		100.0
Cut flowers, wreaths, displays.....	13	603	448	74.3	74.3
Potted growing plants.....	12	562	138	24.6	22.9
Seeds, bulbs, nursery stock.....	5	155	5	3.2	.8
Other sales.....	3	112	12	10.7	2.0
PENNSYLVANIA					
All stores.....		1,363			
Sales.....		\$12,473,000			
Commodity coverage.....		55.7 percent			
Total analyzed.....	131	4,457	4,457		100.0
Cut flowers, wreaths, displays.....	131	4,457	3,244	72.8	72.8
Potted growing plants.....	116	3,867	961	24.9	21.5
Seeds, bulbs, nursery stock.....	37	1,251	204	16.3	4.6
Hay, grain, feed, fertilizers.....	3	160	3	1.9	.1
Other sales.....	18	563	45	8.0	1.0
RHODE ISLAND					
All stores.....		139			
Sales.....		\$1,186,000			
Commodity coverage.....		56.1 percent			
Total analyzed.....	12	429	429		100.0
Cut flowers, wreaths, displays.....	12	429	338	78.8	78.8
Potted growing plants.....	11	386	84	21.8	19.6
Seeds, bulbs, nursery stock.....	3	108	2	1.9	.5
Other sales.....	2	(x)	5	(x)	1.1
SOUTH CAROLINA					
All stores.....		128			
Sales.....		\$755,000			
Commodity coverage.....		34.4 percent			
Total analyzed.....	9	\$260	\$260		100.0
Cut flowers, wreaths, displays.....	9	260	218	83.8	83.8
Potted growing plants.....	7	212	42	19.8	16.2
TENNESSEE					
All stores.....		174			
Sales.....		\$2,217,000			
Commodity coverage.....		57.6 percent			
Total analyzed.....	26	1,277	1,277		100.0
Cut flowers, wreaths, displays.....	26	1,277	980	76.7	76.7
Potted growing plants.....	22	1,144	229	20.0	17.9
Seeds, bulbs, nursery stock.....	11	765	52	6.8	4.1
Other sales.....	2	(x)	16	(x)	1.3
TEXAS					
All stores.....		718			
Sales.....		\$4,989,000			
Commodity coverage.....		37.8 percent			
Total analyzed.....	54	1,887	1,887		100.0
Cut flowers, wreaths, displays.....	54	1,887	1,332	70.6	70.6
Potted growing plants.....	48	1,715	442	25.8	25.4
Seeds, bulbs, nursery stock.....	17	554	71	12.8	3.8
Hay, grain, feed, fertilizers.....	6	258	11	4.6	.6
Other sales.....	13	483	31	6.4	1.6
UTAH					
All stores.....		60			
Sales.....		\$549,000			
Commodity coverage.....		46.5 percent			
Total analyzed.....	8	266	266		100.0
Cut flowers, wreaths, displays.....	8	266	173	65.0	65.0
Potted growing plants.....	6	212	55	25.9	20.7
Seeds, bulbs, nursery stock.....	3	134	31	23.1	11.7
Other sales.....	1	(x)	7	(x)	2.6
VERMONT					
All stores.....		33			
Sales.....		\$343,000			
Commodity coverage.....		32.1 percent			
Total analyzed.....	4	110	110		100.0
Cut flowers, wreaths, displays.....	4	110	87	79.1	79.1
Potted growing plants.....	4	110	20	18.2	16.2
Seeds, bulbs, nursery stock.....	3	78	2	2.6	1.8
Other sales.....	2	(x)	1	(x)	.9

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

RETAIL TRADE:1939

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FLORISTS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
		(add 000)	(add 000)	(see note)	(see note)				(add 000)	(add 000)	(see note)	(see note)	
VIRGINIA							WEST VIRGINIA						
All stores.....	182						All stores.....	101					
Sales.....		\$2,064,000					Sales.....		\$1,249,000				
Commodity coverage.....	49.7 percent						Commodity coverage.....	49.7 percent					
Total analyzed.....	22	\$1,025	\$1,025		100.0		Total analyzed.....	18	\$808	\$808		100.0	
Cut flowers, wreaths, displays.....	22	1,025	827	80.7	80.7		Cut flowers, wreaths, displays.....	18	808	468	77.0	77.0	
Potted growing plants.....	19	954	177	18.6	17.3		Potted growing plants.....	18	808	100	16.4	16.4	
Seeds, bulbs, nursery stock.....	6	319	20	6.3	1.9		Seeds, bulbs, nursery stock.....	8	332	29	8.7	4.8	
Other sales.....	1	(x)	1	(x)	.1		Other sales.....	3	90	11	12.2	1.8	
WASHINGTON							WISCONSIN						
All stores.....	222						All stores.....	312					
Sales.....		\$2,184,000					Sales.....		\$3,564,000				
Commodity coverage.....	47.2 percent						Commodity coverage.....	35.6 percent					
Total analyzed.....	27	1,031	1,031		100.0		Total analyzed.....	36	1,199	1,199		100.0	
Cut flowers, wreaths, displays.....	27	1,031	755	71.5	71.3		Cut flowers, wreaths, displays.....	36	1,199	803	67.0	67.0	
Potted growing plants.....	26	983	248	25.2	24.0		Potted growing plants.....	35	1,199	304	25.4	25.4	
Seeds, bulbs, nursery stock.....	16	468	38	8.1	3.7		Seeds, bulbs, nursery stock.....	15	575	54	9.4	4.5	
Other sales.....	4	141	10	7.1	1.0		Hay, grain, feed, fertilizers.....	6	246	3	1.2	.2	
							Other sales.....	9	298	35	11.8	2.9	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

Data for Arizona, Arkansas, Nevada, New Mexico, South Dakota, and Wyoming not shown because the samples were inadequate.

CENSUS OF BUSINESS

NEWS DEALERS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES ¹					
All establishments.....		7,407			
Sales.....		\$72,427,000			
Commodity coverage.....		30.8 percent			
Total analyzed.....	829	\$22,294	\$22,294		100.0
Newspapers, magazines.....	829	22,294	14,465	64.9	64.9
Candy, nuts, confectionery.....	650	14,826	2,178	14.7	9.8
Cigars, cigarettes, tobacco.....	303	8,244	2,838	34.4	12.7
Gifts, novelties, souvenirs, toys.....	254	7,837	708	9.0	3.2
Stationery, printed forms.....	189	6,966	755	10.8	3.4
Books.....	101	3,891	280	7.2	1.2
Other sales.....	548	14,761	1,074	7.5	4.8
SELECTED STATES					
CALIFORNIA					
All establishments.....		270			
Sales.....		\$2,509,000			
Commodity coverage.....		30.2 percent			
Total analyzed.....	22	758	758		100.0
Newspapers, magazines.....	22	758	538	70.7	70.7
Candy, nuts, confectionery.....	11	385	40	10.4	5.3
Cigars, cigarettes, tobacco.....	9	507	55	17.9	7.2
Gifts, novelties, souvenirs, toys.....	8	239	34	14.2	4.5
Stationery, printed forms.....	9	299	38	12.7	5.0
Books.....	9	284	18	6.3	2.4
Other sales.....	9	507	37	12.1	4.8
CONNECTICUT					
All establishments.....		134			
Sales.....		\$1,965,000			
Commodity coverage.....		47.0 percent			
Total analyzed.....	26	922	922		100.0
Newspapers, magazines.....	26	922	806	85.7	85.7
Candy, nuts, confectionery.....	22	630	54	8.6	5.9
Cigars, cigarettes, tobacco.....	19	537	133	24.8	14.4
Gifts, novelties, souvenirs, toys.....	14	412	30	7.3	3.2
Stationery, printed forms.....	14	636	42	6.6	4.6
Books.....	9	432	13	3.0	1.4
Other sales.....	23	844	44	5.2	4.8
DELAWARE					
All establishments.....		21			
Sales.....		\$252,000			
Commodity coverage.....		31.0 percent			
Total analyzed.....	4	72	72		100.0
Newspapers, magazines.....	4	72	34	47.2	47.2
Candy, nuts, confectionery.....	4	72	4	5.5	5.5
Cigars, cigarettes, tobacco.....	4	72	21	29.2	29.2
Gifts, novelties, souvenirs, toys.....	3	45	2	4.4	2.8
Other sales.....	4	72	11	15.3	15.3
ILLINOIS					
All establishments.....		707			
Sales.....		\$4,665,000			
Commodity coverage.....		22.1 percent			
Total analyzed.....	34	1,029	1,029		100.0
Newspapers, magazines.....	34	1,029	768	74.6	74.6
Candy, nuts, confectionery.....	14	543	55	10.1	5.4
Cigars, cigarettes, tobacco.....	11	465	112	24.2	10.9
Gifts, novelties, souvenirs, toys.....	5	150	28	17.3	2.5
Other sales.....	15	555	68	12.3	6.8
SELECTED STATES—Con.					
INDIANA					
All establishments.....		123			
Sales.....		\$1,028,000			
Commodity coverage.....		28.4 percent			
Total analyzed.....	12	\$292	\$292		100.0
Newspapers, magazines.....	12	292	184	63.0	63.0
Candy, nuts, confectionery.....	7	138	21	15.2	7.2
Cigars, cigarettes, tobacco.....	7	185	37	27.4	12.7
Gifts, novelties, souvenirs, toys.....	8	178	22	12.8	7.5
Stationery, printed forms.....	3	87	10	11.6	3.4
Other sales.....	6	110	18	16.4	6.2
MAINE					
All establishments.....		51			
Sales.....		\$639,000			
Commodity coverage.....		47.7 percent			
Total analyzed.....	16	305	305		100.0
Newspapers, magazines.....	16	305	141	46.2	46.2
Candy, nuts, confectionery.....	14	220	37	16.8	12.1
Cigars, cigarettes, tobacco.....	13	198	59	29.8	19.0
Books.....	3	110	21	19.1	6.9
Other sales.....	14	247	48	19.4	15.8
MASSACHUSETTS					
All establishments.....		442			
Sales.....		\$7,948,000			
Commodity coverage.....		65.6 percent			
Total analyzed.....	165	5,057	5,057		100.0
Newspapers, magazines.....	165	5,057	3,514	65.5	65.5
Candy, nuts, confectionery.....	121	3,284	535	18.4	10.6
Cigars, cigarettes, tobacco.....	117	3,177	788	24.1	15.1
Gifts, novelties, souvenirs, toys.....	74	1,901	88	4.5	1.7
Stationery, printed forms.....	32	1,315	118	8.8	2.3
Books.....	14	498	39	7.9	.8
Other sales.....	124	3,472	201	5.8	4.0
MICHIGAN					
All establishments.....		153			
Sales.....		\$1,651,000			
Commodity coverage.....		40.6 percent			
Total analyzed.....	19	871	871		100.0
Newspapers, magazines.....	19	871	487	55.8	59.6
Candy, nuts, confectionery.....	12	392	47	12.0	7.0
Cigars, cigarettes, tobacco.....	11	303	47	15.5	7.0
Stationery, printed forms.....	6	258	28	11.8	4.2
Books.....	5	210	12	5.7	1.6
Other sales.....	16	513	70	13.6	10.4
NEW HAMPSHIRE					
All establishments.....		38			
Sales.....		\$814,000			
Commodity coverage.....		41.9 percent			
Total analyzed.....	11	257	257		100.0
Newspapers, magazines.....	11	257	151	58.8	58.8
Candy, nuts, confectionery.....	10	209	23	11.0	8.9
Cigars, cigarettes, tobacco.....	9	195	25	12.8	9.7
Gifts, novelties, souvenirs, toys.....	4	157	18	11.5	7.0
Stationery, printed forms.....	4	147	8	5.4	3.1
Other sales.....	10	250	32	12.8	12.5

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

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NEWS DEALERS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such establishments	Amount reported	Percent column A	
SELECTED STATES—Con.					
NEW JERSEY					
All establishments.....	459				
Sales.....	\$5,156,000				
Commodity coverage.....	25.3 percent				
Total analyzed.....	35	\$1,308	\$1,308		100.0
Newspapers, magazines.....	35	1,308	858	65.7	65.7
Candy, nuts, confectionery.....	28	1,019	74	7.3	5.7
Cigars, cigarettes, tobacco.....	27	891	221	24.8	18.9
Gifts, novelties, souvenirs, toys.....	14	566	41	7.2	3.1
Stationery, printed forms.....	15	521	39	7.5	3.0
Books.....	8	364	17	4.7	1.3
Other sales.....	29	1,000	56	5.6	4.3
NEW YORK					
All establishments.....	2,502				
Sales.....	\$20,299,000				
Commodity coverage.....	24.8 percent				
Total analyzed.....	272	5,056	5,056		100.0
Newspapers, magazines.....	272	5,056	2,972	59.0	59.0
Candy, nuts, confectionery.....	249	4,017	857	21.3	17.0
Cigars, cigarettes, tobacco.....	155	5,254	555	20.1	15.0
Gifts, novelties, souvenirs, toys.....	30	968	128	13.2	2.5
Stationery, printed forms.....	45	1,475	205	13.9	4.1
Books.....	10	426	13	3.1	.5
Other sales.....	158	3,413	208	6.1	4.1
NORTH CAROLINA					
All establishments.....	57				
Sales.....	\$489,000				
Commodity coverage.....	26.7 percent				
Total analyzed.....	8	125	125		100.0
Newspapers, magazines.....	8	125	78	62.4	62.4
Candy, nuts, confectionery.....	7	101	15	14.9	12.0
Cigars, cigarettes, tobacco.....	6	125	14	11.2	11.2
Other sales.....	8	125	18	14.4	14.4
OHIO					
All establishments.....	253				
Sales.....	\$2,700,000				
Commodity coverage.....	28.6 percent				
Total analyzed.....	27	771	771		100.0
Newspapers, magazines.....	27	771	444	57.6	57.6
Candy, nuts, confectionery.....	18	473	50	10.6	8.5
Cigars, cigarettes, tobacco.....	19	458	124	27.2	16.1
Gifts, novelties, souvenirs, toys.....	11	358	50	14.8	8.5
Stationery, printed forms.....	9	307	48	15.0	8.0
Books.....	7	284	19	6.7	2.4
Other sales.....	19	492	38	7.7	4.9
PENNSYLVANIA					
All establishments.....	805				
Sales.....	\$9,001,000				
Commodity coverage.....	33.8 percent				
Total analyzed.....	89	\$3,040	\$3,040		100.0
Newspapers, magazines.....	89	3,040	2,152	70.8	70.8
Candy, nuts, confectionery.....	63	1,987	200	10.2	6.6
Cigars, cigarettes, tobacco.....	51	1,540	321	20.8	10.6
Gifts, novelties, souvenirs, toys.....	30	1,163	111	9.5	3.6
Stationery, printed forms.....	28	1,050	108	10.1	3.5
Books.....	14	521	36	6.9	1.2
Other sales.....	60	1,810	114	6.3	3.7
RHODE ISLAND					
All establishments.....	95				
Sales.....	\$1,057,000				
Commodity coverage.....	24.6 percent				
Total analyzed.....	10	262	262		100.0
Newspapers, magazines.....	10	262	183	73.7	73.7
Candy, nuts, confectionery.....	8	203	9	4.4	3.4
Cigars, cigarettes, tobacco.....	8	197	37	18.8	14.1
Gifts, novelties, souvenirs, toys.....	4	132	5	3.8	1.9
Stationery, printed forms.....	3	84	1	1.2	.4
Books.....	4	132	3	2.3	1.2
Other sales.....	8	197	14	7.1	5.3
TEXAS					
All establishments.....	215				
Sales.....	\$1,380,000				
Commodity coverage.....	18.1 percent				
Total analyzed.....	8	251	251		100.0
Newspapers, magazines.....	8	251	193	76.9	76.9
Candy, nuts, confectionery.....	6	198	19	9.7	7.6
Cigars, cigarettes, tobacco.....	3	78	13	16.7	5.2
Other sales.....	7	228	28	11.4	10.3
VERMONT					
All establishments.....	38				
Sales.....	\$827,000				
Commodity coverage.....	39.9 percent				
Total analyzed.....	9	250	250		100.0
Newspapers, magazines.....	9	250	125	50.0	50.0
Candy, nuts, confectionery.....	8	147	18	12.2	7.2
Cigars, cigarettes, tobacco.....	5	121	23	19.0	9.2
Gifts, novelties, souvenirs, toys.....	6	139	16	11.5	6.4
Stationery, printed forms.....	5	164	38	23.2	15.2
Books.....	3	90	9	10.0	5.6
Other sales.....	6	150	21	14.0	8.4

Percent column A—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

OFFICE, STORE APPLIANCE AND EQUIPMENT DEALERS

TABLE 18.—COMMODITY SALES, BY STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)		(see note)	
UNITED STATES					
All stores.....		3,600			
Sales.....		\$149,218,000			
Commodity coverage.....		70.1 percent			
Total analyzed.....	1,233	\$104,657	\$104,657		100.0
Typewriters, parts, and supplies.....	623	59,365	37,181	62.6	55.5
Store and office machine equipment and supplies.....	684	60,556	26,085	43.1	24.9
Store and office furniture and fixtures.....	924	40,158	25,618	63.8	24.5
Stationery, printed forms, office supplies.....	463	40,857	8,652	21.2	8.3
Other sales.....	588	59,061	7,121	12.1	6.8
ALABAMA					
All stores.....		30			
Sales.....		\$1,325,000			
Commodity coverage.....		87.9 percent			
Total analyzed.....	14	1,163	1,163		100.0
Typewriters, parts, and supplies.....	8	669	385	57.5	33.1
Store and office machine equipment and supplies.....	8	657	270	41.1	23.2
Store and office furniture and fixtures.....	6	477	284	59.5	24.4
Stationery, printed forms, office supplies.....	8	781	174	22.9	15.0
Other sales.....	6	561	50	8.9	4.3
ARIZONA					
All stores.....		19			
Sales.....		\$560,000			
Commodity coverage.....		86.4 percent			
Total analyzed.....	9	372	372		100.0
Typewriters, parts, and supplies.....	5	208	126	60.8	33.9
Store and office machine equipment and supplies.....	6	245	50	20.4	13.5
Store and office furniture and fixtures.....	4	218	95	43.6	25.5
Stationery, printed forms, office supplies.....	4	194	41	21.1	11.0
Other sales.....	7	285	60	21.1	16.1
CALIFORNIA					
All stores.....		557			
Sales.....		\$12,976,000			
Commodity coverage.....		86.7 percent			
Total analyzed.....	118	8,910	8,910		100.0
Typewriters, parts, and supplies.....	53	4,874	2,976	61.1	33.4
Store and office machine equipment and supplies.....	62	5,170	2,220	42.9	24.9
Store and office furniture and fixtures.....	65	3,506	2,568	73.2	28.8
Stationery, printed forms, office supplies.....	32	2,647	449	17.0	5.1
Other sales.....	61	5,588	697	12.5	7.8
COLORADO					
All stores.....		54			
Sales.....		\$1,523,000			
Commodity coverage.....		73.0 percent			
Total analyzed.....	18	1,116	1,116		100.0
Typewriters, parts, and supplies.....	11	906	533	58.8	47.7
Store and office machine equipment and supplies.....	11	782	230	29.4	20.6
Store and office furniture and fixtures.....	8	366	99	27.0	8.9
Stationery, printed forms, office supplies.....	7	600	184	30.7	16.5
Other sales.....	7	630	70	11.1	6.3
CONNECTICUT					
All stores.....		68			
Sales.....		\$2,583,000			
Commodity coverage.....		75.7 percent			
Total analyzed.....	26	\$1,956	\$1,956		100.0
Typewriters, parts, and supplies.....	11	969	665	67.2	34.0
Store and office machine equipment and supplies.....	11	1,055	337	31.9	17.2
Store and office furniture and fixtures.....	17	974	564	57.9	28.8
Stationery, printed forms, office supplies.....	11	1,010	309	30.6	15.8
Other sales.....	8	937	81	8.6	4.2
DISTRICT OF COLUMBIA					
All stores.....		26			
Sales.....		\$5,797,000			
Commodity coverage.....		82.3 percent			
Total analyzed.....	15	5,349	5,349		100.0
Typewriters, parts, and supplies.....	6	3,122	2,716	87.0	50.8
Store and office machine equipment and supplies.....	7	2,177	1,194	54.8	22.5
Store and office furniture and fixtures.....	5	1,331	1,208	90.6	22.6
Stationery, printed forms, office supplies.....	3	1,480	136	9.3	2.5
Other sales.....	5	1,745	97	5.6	1.8
FLORIDA					
All stores.....		74			
Sales.....		\$2,447,000			
Commodity coverage.....		85.5 percent			
Total analyzed.....	25	1,604	1,604		100.0
Typewriters, parts, and supplies.....	13	1,034	405	39.0	25.1
Store and office machine equipment and supplies.....	14	951	391	41.1	24.4
Store and office furniture and fixtures.....	17	945	405	42.7	25.1
Stationery, printed forms, office supplies.....	14	947	294	31.0	18.5
Other sales.....	11	868	113	13.0	7.1
GEORGIA					
All stores.....		41			
Sales.....		\$2,274,000			
Commodity coverage.....		83.7 percent			
Total analyzed.....	21	1,904	1,904		100.0
Typewriters, parts, and supplies.....	13	1,320	828	62.7	43.5
Store and office machine equipment and supplies.....	13	1,007	337	33.5	17.7
Store and office furniture and fixtures.....	8	572	400	69.9	21.0
Stationery, printed forms, office supplies.....	10	842	233	27.7	12.2
Other sales.....	9	916	106	11.5	5.6
ILLINOIS					
All stores.....		201			
Sales.....		\$11,072,000			
Commodity coverage.....		76.2 percent			
Total analyzed.....	72	8,434	8,434		100.0
Typewriters, parts, and supplies.....	29	4,346	2,861	65.8	35.9
Store and office machine equipment and supplies.....	35	4,407	2,620	59.5	31.1
Store and office furniture and fixtures.....	38	2,637	2,198	83.4	26.1
Stationery, printed forms, office supplies.....	15	2,078	214	10.3	2.5
Other sales.....	31	4,247	541	12.7	6.4

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

RETAIL TRADE: 1939

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OFFICE, STORE APPLIANCE AND EQUIPMENT DEALERS
TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
INDIANA							MAINE						
All stores.....		97					All stores.....		24				
Sales.....		\$3,011,000					Sales.....		\$778,000				
Commodity coverage.....		72.6 percent					Commodity coverage.....		88.1 percent				
Total analyzed.....	34	\$2,187	\$2,187		100.0		Total analyzed.....	13	\$681	\$681		100.0	
Typewriters, parts, and supplies.....	18	1,507	882	65.0	39.4		Typewriters, parts, and supplies.....	9	483	241	52.1	35.4	
Store and office machine equipment and supplies.....	16	1,095	365	33.2	18.8		Store and office machine equipment and supplies.....	8	451	157	36.4	23.0	
Store and office furniture and fixtures.....	17	977	578	59.0	26.3		Store and office furniture and fixtures.....	6	309	184	53.1	24.1	
Stationery, printed forms, office supplies.....	15	1,044	200	19.2	9.2		Stationery, printed forms, office supplies.....	6	314	61	19.4	9.0	
Other sales.....	19	1,472	186	12.6	6.5		Other sales.....	5	295	58	19.7	8.5	
IOWA							MARYLAND						
All stores.....		80					All stores.....		55				
Sales.....		\$2,206,000					Sales.....		\$1,403,000				
Commodity coverage.....		68.6 percent					Commodity coverage.....		74.3 percent				
Total analyzed.....	25	1,519	1,519		100.0		Total analyzed.....	14	1,043	1,043		100.0	
Typewriters, parts, and supplies.....	14	980	794	81.0	52.5		Typewriters, parts, and supplies.....	8	697	479	68.7	45.9	
Store and office machine equipment and supplies.....	12	850	274	32.2	18.0		Store and office machine equipment and supplies.....	7	520	152	29.2	14.5	
Store and office furniture and fixtures.....	10	434	223	51.4	14.7		Store and office furniture and fixtures.....	6	547	278	80.1	26.6	
Stationery, printed forms, office supplies.....	9	557	148	26.6	9.7		Stationery, printed forms, office supplies.....	4	352	34	9.7	3.3	
Other sales.....	12	751	80	10.7	5.5		Other sales.....	7	650	100	15.4	9.6	
KANSAS							MASSACHUSETTS						
All stores.....		48					All stores.....		115				
Sales.....		\$1,038,000					Sales.....		\$5,239,000				
Commodity coverage.....		82.2 percent					Commodity coverage.....		59.2 percent				
Total analyzed.....	16	646	646		100.0		Total analyzed.....	35	3,104	3,104		100.0	
Typewriters, parts, and supplies.....	12	481	190	39.5	29.4		Typewriters, parts, and supplies.....	21	2,125	1,422	66.9	45.8	
Store and office machine equipment and supplies.....	8	587	102	26.4	15.8		Store and office machine equipment and supplies.....	21	1,788	586	32.8	18.9	
Store and office furniture and fixtures.....	9	404	101	25.0	15.6		Store and office furniture and fixtures.....	16	821	578	70.4	18.6	
Stationery, printed forms, office supplies.....	9	400	198	49.5	30.7		Stationery, printed forms, office supplies.....	14	1,162	249	21.4	8.0	
Other sales.....	11	429	55	12.8	8.5		Other sales.....	13	2,051	289	13.1	8.7	
KENTUCKY							MICHIGAN						
All stores.....		27					All stores.....		138				
Sales.....		\$1,580,000					Sales.....		\$8,247,000				
Commodity coverage.....		78.5 percent					Commodity coverage.....		75.3 percent				
Total analyzed.....	15	1,225	1,225		100.0		Total analyzed.....	55	4,704	4,704		100.0	
Typewriters, parts, and supplies.....	9	1,129	322	28.5	28.3		Typewriters, parts, and supplies.....	27	2,392	1,559	58.8	28.9	
Store and office machine equipment and supplies.....	9	1,008	216	21.4	17.6		Store and office machine equipment and supplies.....	32	3,167	1,497	47.3	31.8	
Store and office furniture and fixtures.....	7	851	279	35.6	22.8		Store and office furniture and fixtures.....	28	2,359	968	41.4	20.6	
Stationery, printed forms, office supplies.....	6	927	291	31.4	25.8		Stationery, printed forms, office supplies.....	22	2,415	599	24.8	12.7	
Other sales.....	5	878	117	13.5	9.5		Other sales.....	26	2,075	281	13.5	6.0	
LOUISIANA							MINNESOTA						
All stores.....		47					All stores.....		74				
Sales.....		\$2,850,000					Sales.....		\$2,418,000				
Commodity coverage.....		72.7 percent					Commodity coverage.....		75.3 percent				
Total analyzed.....	18	2,072	2,072		100.0		Total analyzed.....	31	1,951	1,951		100.0	
Typewriters, parts, and supplies.....	8	805	547	68.1	28.4		Typewriters, parts, and supplies.....	21	1,287	877	68.1	45.4	
Store and office machine equipment and supplies.....	8	1,042	275	26.4	13.5		Store and office machine equipment and supplies.....	15	1,039	486	46.8	25.2	
Store and office furniture and fixtures.....	13	1,307	703	53.8	33.9		Store and office furniture and fixtures.....	13	575	272	47.3	14.1	
Stationery, printed forms, office supplies.....	9	1,608	415	25.8	20.0		Stationery, printed forms, office supplies.....	13	787	153	17.3	6.9	
Other sales.....	8	1,399	152	9.4	6.4		Other sales.....	25	1,627	165	10.0	8.4	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

OFFICE, STORE APPLIANCE AND EQUIPMENT DEALERS

TABLE 18.—COMMODITY SALES, BY STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
MISSISSIPPI							NEW JERSEY						
All stores.....		17					All stores.....		110				
Sales.....		\$441,000					Sales.....		\$4,066,000				
Commodity coverage.....		54.6 percent					Commodity coverage.....		72.3 percent				
Total analyzed.....	4	\$241	\$241	100.0			Total analyzed.....	44	\$2,954	\$2,954	100.0		
Typewriters, parts, and supplies.....	3	205	35	17.1	14.5		Typewriters, parts, and supplies.....	18	1,168	779	66.8	26.4	
Store and office furniture and fixtures.....	4	241	118	49.0	49.0		Store and office machine equipment and supplies.....	19	1,337	789	59.0	26.7	
Stationery, printed forms, office supplies.....	4	241	70	29.0	29.0		Store and office furniture and fixtures.....	21	1,385	1,014	73.2	34.3	
Other sales.....	2	(x)	18	(x)	7.5		Stationery, printed forms, office supplies.....	14	752	276	36.7	9.3	
							Other sales.....	11	998	98	9.6	3.3	
MISSOURI							NEW YORK						
All stores.....		108					All stores.....		464				
Sales.....		\$4,983,000					Sales.....		\$22,120,000				
Commodity coverage.....		85.3 percent					Commodity coverage.....		77.1 percent				
Total analyzed.....	40	4,152	4,152	100.0			Total analyzed.....	143	17,061	17,061	100.0		
Typewriters, parts, and supplies.....	16	2,160	1,804	74.3	38.6		Typewriters, parts, and supplies.....	53	7,591	5,220	68.8	30.6	
Store and office machine equipment and supplies.....	28	3,107	1,535	49.4	37.0		Store and office machine equipment and supplies.....	71	8,938	4,627	51.9	27.1	
Store and office furniture and fixtures.....	13	879	651	74.1	15.7		Store and office furniture and fixtures.....	65	6,024	5,519	91.6	32.4	
Stationery, printed forms, office supplies.....	8	958	125	13.0	3.0		Stationery, printed forms, office supplies.....	31	4,165	515	12.4	3.0	
Other sales.....	21	2,588	237	9.2	5.7		Other sales.....	63	9,671	1,160	12.2	6.9	
MONTANA							NORTH CAROLINA						
All stores.....		22					All stores.....		39				
Sales.....		\$683,000					Sales.....		\$1,776,000				
Commodity coverage.....		85.2 percent					Commodity coverage.....		59.1 percent				
Total analyzed.....	12	582	582	100.0			Total analyzed.....	14	1,032	1,032	100.0		
Typewriters, parts, and supplies.....	8	431	172	39.9	29.6		Typewriters, parts, and supplies.....	12	956	425	44.5	41.2	
Store and office machine equipment and supplies.....	10	501	146	29.1	25.1		Store and office machine equipment and supplies.....	9	605	193	31.9	18.7	
Store and office furniture and fixtures.....	8	366	117	32.0	20.1		Store and office furniture and fixtures.....	9	465	219	47.3	21.2	
Stationery, printed forms, office supplies.....	6	389	91	25.4	15.8		Stationery, printed forms, office supplies.....	9	765	87	11.4	8.4	
Other sales.....	9	379	56	14.8	9.6		Other sales.....	7	694	108	15.6	10.5	
NEBRASKA							OHIO						
All stores.....		45					All stores.....		238				
Sales.....		\$1,209,000					Sales.....		\$9,429,000				
Commodity coverage.....		52.4 percent					Commodity coverage.....		72.8 percent				
Total analyzed.....	10	634	634	100.0			Total analyzed.....	91	6,860	6,860	100.0		
Typewriters, parts, and supplies.....	9	609	430	70.6	67.8		Typewriters, parts, and supplies.....	43	3,399	2,121	62.4	30.9	
Store and office machine equipment and supplies.....	8	522	85	16.3	13.4		Store and office machine equipment and supplies.....	51	4,205	2,119	50.4	30.9	
Store and office furniture and fixtures.....	5	155	49	31.8	7.7		Store and office furniture and fixtures.....	34	2,310	1,359	58.0	19.5	
Stationery, printed forms, office supplies.....	6	341	34	10.0	5.4		Stationery, printed forms, office supplies.....	31	2,491	606	24.3	8.8	
Other sales.....	6	341	38	10.8	5.7		Other sales.....	57	4,339	675	15.6	9.9	
NEW HAMPSHIRE							OKLAHOMA						
All stores.....		19					All stores.....		60				
Sales.....		\$452,000					Sales.....		\$1,908,000				
Commodity coverage.....		75.9 percent					Commodity coverage.....		55.6 percent				
Total analyzed.....	8	334	334	100.0			Total analyzed.....	17	1,060	1,060	100.0		
Typewriters, parts, and supplies.....	6	192	68	34.4	19.8		Typewriters, parts, and supplies.....	10	597	352	59.0	33.2	
Store and office machine equipment and supplies.....	5	205	110	53.7	32.9		Store and office machine equipment and supplies.....	8	685	184	26.9	17.3	
Store and office furniture and fixtures.....	5	172	71	41.3	21.2		Store and office furniture and fixtures.....	11	576	272	47.2	25.7	
Stationery, printed forms, office supplies.....	6	252	57	24.6	17.1		Stationery, printed forms, office supplies.....	8	719	183	25.5	17.3	
Other sales.....	3	178	30	16.9	9.0		Other sales.....	7	528	69	13.1	6.5	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

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(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

Percent column A--Percent of total sales of stores reporting that they sell such commodity.
Percent column B--Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.
x Withheld to avoid disclosure.
Data for Arkansas, Delaware, Idaho, Nevada, New Mexico, North Dakota, South Dakota, Utah, Vermont, and Wyoming not shown because samples were inadequate.

CENSUS OF BUSINESS

 OFFICE, STORE, SCHOOL SUPPLY DEALERS
 TABLE 18.—COMMODITY SALES, FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES ¹					
All stores.....		1,539			
Sales.....		\$59,370,000			
Commodity coverage.....		82.2 percent			
Total analyzed.....	398	\$58,933	\$58,933		100.0
Stationery, printed forms, office supplies.....	375	34,978	28,758	76.5	72.4
Store and office furniture and fixtures.....	134	19,212	4,322	22.5	11.7
Store and office machine equipt and supplies.....	120	12,406	3,325	26.8	9.0
Typewriters, parts, and supplies.....	81	7,972	876	11.0	2.4
Other sales.....	130	11,459	1,654	14.5	4.5
SELECTED STATES					
CALIFORNIA					
All stores.....		142			
Sales.....		\$5,283,000			
Commodity coverage.....		70.5 percent			
Total analyzed.....	42	3,728	3,728		100.0
Stationery, printed forms, office supplies.....	40	3,580	2,886	80.6	77.5
Store and office furniture and fixtures.....	9	1,323	203	15.8	5.6
Store and office machine equipt and supplies.....	7	917	256	25.7	6.3
Typewriters, parts, and supplies.....	4	397	88	22.2	2.4
Other sales.....	18	1,901	307	16.1	8.2
COLORADO					
All stores.....		23			
Sales.....		\$1,221,000			
Commodity coverage.....		84.5 percent			
Total analyzed.....	6	1,154	1,154		100.0
Stationery, printed forms, office supplies.....	5	1,103	713	64.6	61.8
Store and office furniture and fixtures.....	3	1,051	256	24.4	22.2
Store and office machine equipt and supplies.....	3	1,049	91	8.7	7.9
Other sales.....	2	(x)	94	(x)	8.1
DISTRICT OF COLUMBIA					
All stores.....		8			
Sales.....		\$1,000,000			
Commodity coverage.....		89.0 percent			
Total analyzed.....	7	990	890		100.0
Stationery, printed forms, office supplies.....	7	990	858	86.7	86.7
Store and office furniture and fixtures.....	5	839	92	11.0	9.3
Typewriters, parts, and supplies.....	3	246	10	4.1	1.0
Other sales.....	1	(x)	30	(x)	3.0
ILLINOIS					
All stores.....		131			
Sales.....		\$8,874,000			
Commodity coverage.....		47.4 percent			
Total analyzed.....	33	3,259	3,259		100.0
Stationery, printed forms, office supplies.....	31	3,178	2,878	90.6	88.3
Store and office furniture and fixtures.....	6	707	146	20.7	4.5
Store and office machine equipt and supplies.....	10	742	170	22.9	5.2
Typewriters, parts, and supplies.....	7	570	19	3.3	.6
Other sales.....	5	273	46	16.8	1.4
SELECTED STATES—Con.					
INDIANA					
All stores.....		43			
Sales.....		\$1,225,000			
Commodity coverage.....		89.6 percent			
Total analyzed.....	10	\$952	\$952		100.0
Stationery, printed forms, office supplies.....	10	852	650	74.0	74.0
Store and office furniture and fixtures.....	5	492	111	22.6	13.0
Store and office machine equipt and supplies.....	3	381	44	11.5	5.2
Typewriters, parts, and supplies.....	3	281	54	20.7	6.5
Other sales.....	2	(x)	13	(x)	1.5
MARYLAND					
All stores.....		17			
Sales.....		\$1,461,000			
Commodity coverage.....		95.2 percent			
Total analyzed.....	9	1,391	1,391		100.0
Stationery, printed forms, office supplies.....	8	1,176	844	71.8	60.7
Store and office furniture and fixtures.....	6	1,284	518	41.0	37.2
Other sales.....	2	(x)	29	(x)	2.1
MASSACHUSETTS					
All stores.....		49			
Sales.....		\$2,181,000			
Commodity coverage.....		65.9 percent			
Total analyzed.....	13	1,438	1,438		100.0
Stationery, printed forms, office supplies.....	12	1,364	941	69.0	65.4
Store and office furniture and fixtures.....	4	841	99	11.8	6.9
Store and office machine equipt and supplies.....	6	488	202	41.4	14.1
Typewriters, parts, and supplies.....	6	902	28	3.1	1.9
Other sales.....	6	990	168	17.0	11.7
MICHIGAN					
All stores.....		48			
Sales.....		\$1,839,000			
Commodity coverage.....		68.2 percent			
Total analyzed.....	13	1,255	1,255		100.0
Stationery, printed forms, office supplies.....	13	1,255	964	76.8	76.8
Store and office furniture and fixtures.....	6	725	158	21.8	12.6
Store and office machine equipt and supplies.....	3	288	40	13.9	5.2
Typewriters, parts, and supplies.....	5	350	30	8.5	2.4
Other sales.....	6	397	85	15.9	5.0
MINNESOTA					
All stores.....		35			
Sales.....		\$1,572,000			
Commodity coverage.....		88.7 percent			
Total analyzed.....	12	1,394	1,394		100.0
Stationery, printed forms, office supplies.....	11	1,341	981	73.2	70.4
Store and office furniture and fixtures.....	4	854	174	20.4	12.5
Store and office machine equipt and supplies.....	4	445	103	23.1	7.4
Other sales.....	4	732	138	18.6	9.7

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

RETAIL TRADE:1939

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OFFICE, STORE, SCHOOL SUPPLY DEALERS
TABLE 18.—COMMODITY SALES, FOR SELECTED STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
SELECTED STATES—Con.					
MISSOURI					
All stores.....	50				
Sales.....	\$2,697,000				
Commodity coverage.....	72.0 percent				
Total analyzed.....	20	\$1,941	\$1,941		100.0
Stationery, printed forms, office supplies.....	16	1,280	941	73.5	48.5
Store and office furniture and fixtures.....	4	918	254	27.7	13.1
Store and office machine equipt and supplies.....	8	1,092	692	63.4	35.6
Other sales.....	7	755	54	7.4	2.8
NEW JERSEY					
All stores.....	30				
Sales.....	\$1,001,000				
Commodity coverage.....	59.7 percent				
Total analyzed.....	11	598	598		100.0
Stationery, printed forms, office supplies.....	10	584	452	77.4	75.8
Store and office furniture and fixtures.....	4	365	65	17.4	10.5
Store and office machine equipt and supplies.....	3	249	42	16.9	7.0
Typewriters, parts, and supplies.....	3	196	21	10.7	3.5
Other sales.....	2	(x)	20	(x)	3.4
NEW YORK					
All stores.....	179				
Sales.....	\$6,810,000				
Commodity coverage.....	65.5 percent				
Total analyzed.....	52	4,482	4,462		100.0
Stationery, printed forms, office supplies.....	50	4,060	3,107	76.5	69.8
Store and office furniture and fixtures.....	12	1,415	344	24.3	7.7
Store and office machine equipt and supplies.....	11	1,276	392	30.7	8.9
Typewriters, parts, and supplies.....	11	1,250	350	28.5	7.9
Other sales.....	17	1,649	269	16.5	6.0
OHIO					
All stores.....	105				
Sales.....	\$3,457,000				
Commodity coverage.....	71.8 percent				
Total analyzed.....	29	2,481	2,481		100.0
Stationery, printed forms, office supplies.....	28	2,397	1,907	79.8	76.9
Store and office furniture and fixtures.....	9	983	182	18.5	7.3
Store and office machine equipt and supplies.....	10	762	206	26.3	8.3
Typewriters, parts, and supplies.....	8	548	79	14.5	3.2
Other sales.....	8	443	107	24.2	4.3
OKLAHOMA					
All stores.....	38				
Sales.....	\$873,000				
Commodity coverage.....	58.8 percent				
Total analyzed.....	7	513	513		100.0
Stationery, printed forms, office supplies.....	6	468	359	76.7	70.0
Store and office furniture and fixtures.....	3	345	49	14.3	9.5
Store and office machine equipt and supplies.....	3	204	102	50.0	19.9
Other sales.....	1	(x)	3	(x)	.6
PENNSYLVANIA					
All stores.....	92				
Sales.....	\$2,695,000				
Commodity coverage.....	59.9 percent				
Total analyzed.....	24	\$1,614	\$1,614		100.0
Stationery, printed forms, office supplies.....	23	1,586	1,511	82.7	81.2
Store and office furniture and fixtures.....	8	555	72	13.0	4.5
Store and office machine equipt and supplies.....	7	686	135	19.7	8.4
Typewriters, parts, and supplies.....	6	437	59	13.5	3.6
Other sales.....	4	329	37	11.2	2.3
TENNESSEE					
All stores.....	19				
Sales.....	\$1,460,000				
Commodity coverage.....	42.6 percent				
Total analyzed.....	5	622	622		100.0
Stationery, printed forms, office supplies.....	5	622	468	75.3	75.3
Store and office furniture and fixtures.....	4	541	114	21.1	18.3
Store and office machine equipt and supplies.....	3	294	33	11.2	5.5
Other sales.....	2	(x)	7	(x)	1.1
TEXAS					
All stores.....	88				
Sales.....	\$2,868,000				
Commodity coverage.....	62.2 percent				
Total analyzed.....	17	1,784	1,784		100.0
Stationery, printed forms, office supplies.....	17	1,784	1,322	74.1	74.1
Store and office furniture and fixtures.....	12	1,404	400	28.5	22.4
Store and office machine equipt and supplies.....	4	281	36	12.8	2.0
Typewriters, parts, and supplies.....	3	240	14	5.8	.8
Other sales.....	3	250	12	4.8	.7
WISCONSIN					
All stores.....	37				
Sales.....	\$823,000				
Commodity coverage.....	67.0 percent				
Total analyzed.....	6	551	551		100.0
Stationery, printed forms, office supplies.....	6	551	456	82.7	82.7
Store and office furniture and fixtures.....	3	335	50	13.0	9.1
Store and office machine equipt and supplies.....	3	153	28	18.3	5.1
Other sales.....	3	167	17	10.2	3.1

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

CENSUS OF BUSINESS

OPTICIANS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
UNITED STATES ¹							SELECTED STATES—Con. ILLINOIS						
All stores.....		5,995					All stores.....		368				
Sales.....		\$80,567,000					Sales.....		\$3,598,000				
Commodity coverage.....		47.8 percent					Commodity coverage.....		53.7 percent				
Total analyzed.....	816	\$28,970	\$28,970		100.0		Total analyzed.....	61	\$1,931	\$1,931		100.0	
Optical goods, frames, lenses.....	816	28,970	27,050	93.4	95.4		Optical goods, frames, lenses.....	61	1,931	1,609	83.3	83.3	
Cameras, projectors, films, photo equipment and supplies.....	57	5,777	998	26.4	3.4		Cameras, projectors, films, photo equipment and supplies.....	6	872	247	36.8	12.8	
Other sales.....	120	5,587	922	17.1	5.2		Other sales.....	5	315	75	23.8	3.9	
SELECTED STATES							INDIANA						
CALIFORNIA							All stores.....		142				
All stores.....		567					Sales.....		\$1,695,000				
Sales.....		\$5,599,000					Commodity coverage.....		50.4 percent				
Commodity coverage.....		45.2 percent					Total analyzed.....	23	854	854		100.0	
Total analyzed.....	75	2,421	2,421		100.0		Optical goods, frames, lenses.....	23	854	846	99.1	99.1	
Optical goods, frames, lenses.....	75	2,421	2,326	96.1	96.1		Other sales.....	2	(x)	8	(x)	.9	
Cameras, projectors, films, photo equipment and supplies.....	4	118	17	14.4	.7		IOWA						
Other sales.....	14	399	78	19.5	5.2		All stores.....		149				
CONNECTICUT							Sales.....		\$936,000				
All stores.....		81					Commodity coverage.....		23.1 percent				
Sales.....		\$1,387,000					Total analyzed.....	9	216	216		100.0	
Commodity coverage.....		48.4 percent					Optical goods, frames, lenses.....	9	216	208	96.8	96.8	
Total analyzed.....	15	672	672		100.0		Other sales.....	2	(x)	7	(x)	3.2	
Optical goods, frames, lenses.....	16	672	472	70.2	70.2		KENTUCKY						
Cameras, projectors, films, photo equipment and supplies.....	5	410	130	31.7	19.4		All stores.....		68				
Other sales.....	2	(x)	70	(x)	10.4		Sales.....		\$606,000				
DISTRICT OF COLUMBIA							Commodity coverage.....		45.5 percent				
All stores.....		38					Total analyzed.....	5	276	276		100.0	
Sales.....		\$1,006,000					Optical goods, frames, lenses.....	5	276	259	93.8	93.8	
Commodity coverage.....		88.9 percent					Other sales.....	3	205	17	8.3	6.2	
Total analyzed.....	13	695	695		100.0		LOUISIANA						
Optical goods, frames, lenses.....	13	695	677	97.7	97.7		All stores.....		47				
Other sales.....	1	(x)	16	(x)	2.3		Sales.....		\$618,000				
FLORIDA							Commodity coverage.....		59.7 percent				
All stores.....		65					Total analyzed.....	11	369	369		100.0	
Sales.....		\$480,000					Optical goods, frames, lenses.....	11	369	345	93.5	93.5	
Commodity coverage.....		25.9 percent					Other sales.....	3	172	24	14.0	6.5	
Total analyzed.....	4	119	119		100.0		MARYLAND						
Optical goods, frames, lenses.....	4	119	115	95.0	95.0		All stores.....		67				
Other sales.....	1	(x)	6	(x)	5.0		Sales.....		\$959,000				
GEORGIA							Commodity coverage.....		61.7 percent				
All stores.....		81					Total analyzed.....	11	579	579		100.0	
Sales.....		\$1,039,000					Optical goods, frames, lenses.....	11	579	574	99.1	99.1	
Commodity coverage.....		80.3 percent					Other sales.....	2	(x)	5	(x)	.9	
Total analyzed.....	17	652	652		100.0		MASSACHUSETTS						
Optical goods, frames, lenses.....	17	652	615	97.3	97.3		All stores.....		362				
Other sales.....	3	167	17	10.2	2.7		Sales.....		\$3,406,000				
							Commodity coverage.....		44.1 percent				
							Total analyzed.....	46	1,503	1,503		100.0	
							Optical goods, frames, lenses.....	46	1,503	1,334	88.7	88.7	
							Cameras, projectors, films, photo equipment and supplies.....	7	556	123	56.6	8.2	
							Other sales.....	6	203	46	22.7	3.1	

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

OPTICIANS

TABLE 18.—COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
		(add 000)	(add 000)	(see note)	(see note)
SELECTED STATES—Con.					
MICHIGAN					
All stores.....	153				
Sales.....	\$1,489,000				
Commodity coverage.....	50.1 percent				
Total analyzed.....	22	\$756	\$756		100.0
Optical goods, frames, lenses.....	22	756	662	89.9	89.9
Other sales.....	5	189	74	45.8	10.1
MINNESOTA					
All stores.....	126				
Sales.....	\$1,486,000				
Commodity coverage.....	53.7 percent				
Total analyzed.....	24	804	804		100.0
Optical goods, frames, lenses.....	24	804	750	90.8	90.8
Other sales.....	12	494	74	15.0	9.2
MISSOURI					
All stores.....	188				
Sales.....	\$1,809,000				
Commodity coverage.....	50.5 percent				
Total analyzed.....	17	809	809		100.0
Optical goods, frames, lenses.....	17	809	740	91.5	91.5
Other sales.....	5	259	69	26.8	8.5
NEW HAMPSHIRE					
All stores.....	30				
Sales.....	\$282,000				
Commodity coverage.....	46.2 percent				
Total analyzed.....	4	121	121		100.0
Optical goods, frames, lenses.....	4	121	114	94.2	94.2
Other sales.....	1	(x)	7	(x)	5.8
NEW JERSEY					
All stores.....	217				
Sales.....	\$2,094,000				
Commodity coverage.....	45.4 percent				
Total analyzed.....	31	951	951		100.0
Optical goods, frames, lenses.....	31	951	891	93.7	93.7
Other sales.....	2	(x)	60	(x)	6.3
NEW YORK					
All stores.....	953				
Sales.....	\$11,073,000				
Commodity coverage.....	51.1 percent				
Total analyzed.....	173	5,662	5,662		100.0
Optical goods, frames, lenses.....	173	5,662	5,581	94.7	94.7
Cameras, projectors, films, photo equipment and supplies.....	12	710	84	11.8	1.5
Other sales.....	29	1,342	217	16.2	3.8
OHIO					
All stores.....	479				
Sales.....	\$4,454,000				
Commodity coverage.....	42.2 percent				
Total analyzed.....	47	1,878	1,878		100.0
Optical goods, frames, lenses.....	47	1,878	1,753	93.3	93.3
Other sales.....	11	608	125	20.6	6.7
SELECTED STATES—Con.					
PENNSYLVANIA					
All stores.....	470				
Sales.....	\$4,790,000				
Commodity coverage.....	49.5 percent				
Total analyzed.....	59	\$2,562	\$2,562		100.0
Optical goods, frames, lenses.....	59	2,562	2,205	85.4	85.4
Other sales.....	4	(x)	157	(x)	6.6
TENNESSEE					
All stores.....	71				
Sales.....	\$891,000				
Commodity coverage.....	51.7 percent				
Total analyzed.....	12	481	461		100.0
Optical goods, frames, lenses.....	12	481	449	97.4	97.4
Other sales.....	1	(x)	12	(x)	2.6
TEXAS					
All stores.....	209				
Sales.....	\$2,128,000				
Commodity coverage.....	49.9 percent				
Total analyzed.....	30	1,060	1,060		100.0
Optical goods, frames, lenses.....	30	1,060	1,010	95.3	95.3
Other sales.....	7	252	50	19.8	4.7
VIRGINIA					
All stores.....	48				
Sales.....	\$741,000				
Commodity coverage.....	65.2 percent				
Total analyzed.....	12	468	468		100.0
Optical goods, frames, lenses.....	12	468	421	90.0	90.0
Cameras, projectors, films, photo equipment and supplies.....	4	156	33	21.2	7.0
Other sales.....	2	(x)	14	(x)	5.0
WASHINGTON					
All stores.....	123				
Sales.....	\$1,556,000				
Commodity coverage.....	61.0 percent				
Total analyzed.....	23	949	949		100.0
Optical goods, frames, lenses.....	23	949	939	98.9	98.9
Other sales.....	2	(x)	10	(x)	1.1
WEST VIRGINIA					
All stores.....	55				
Sales.....	\$528,000				
Commodity coverage.....	45.0 percent				
Total analyzed.....	9	227	227		100.0
Optical goods, frames, lenses.....	9	227	201	88.5	88.5
Other sales.....	2	(x)	26	(x)	11.5
WISCONSIN					
All stores.....	110				
Sales.....	\$886,000				
Commodity coverage.....	59.7 percent				
Total analyzed.....	8	352	352		100.0
Optical goods, frames, lenses.....	8	352	342	97.2	97.2
Other sales.....	1	(x)	10	(x)	2.8

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

CENSUS OF BUSINESS

PHOTOGRAPHIC SUPPLY—CAMERA STORES

TABLE 18.—COMMODITY SALES FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES ¹					
All stores.....	1,112				
Sales.....	\$32,543,000				
Commodity coverage.....	72.0 percent				
Total analyzed.....	333	\$25,291	\$25,291		100.0
Cameras, projectors, films, photo equipment, and supplies.....	333	25,291	20,144	66.5	86.5
Optical goods, frames, lenses.....	29	3,390	652	19.2	2.8
Books, magazines, stationery, etc.....	47	3,353	370	11.0	1.6
Other sales.....	146	8,881	2,125	24.0	9.1
SELECTED STATES					
CALIFORNIA					
All stores.....	187				
Sales.....	\$5,009,000				
Commodity coverage.....	75.7 percent				
Total analyzed.....	71	3,791	3,791		100.0
Cameras, projectors, films, photo equipment, and supplies.....	71	3,791	3,581	89.2	89.2
Optical goods, frames, lenses.....	7	890	76	8.5	2.0
Books, magazines, stationery, etc.....	10	499	77	15.4	2.0
Other sales.....	36	1,595	257	16.1	6.8
COLORADO					
All stores.....	21				
Sales.....	\$513,000				
Commodity coverage.....	66.5 percent				
Total analyzed.....	6	341	341		100.0
Cameras, projectors, films, photo equipment, and supplies.....	6	341	295	86.5	86.5
Other sales.....	4	199	46	23.1	13.5
CONNECTICUT					
All stores.....	25				
Sales.....	\$616,000				
Commodity coverage.....	65.3 percent				
Total analyzed.....	6	402	402		100.0
Cameras, projectors, films, photo equipment, and supplies.....	6	402	229	57.0	57.0
Optical goods, frames, lenses.....	3	288	87	32.5	21.6
Other sales.....	4	(x)	86	(x)	21.4
DISTRICT OF COLUMBIA					
All stores.....	15				
Sales.....	\$789,000				
Commodity coverage.....	96.5 percent				
Total analyzed.....	12	761	761		100.0
Cameras, projectors, films, photo equipment, and supplies.....	12	761	558	66.5	66.5
Other sales.....	4	(x)	103	(x)	13.5
ILLINOIS					
All stores.....	89				
Sales.....	\$2,631,000				
Commodity coverage.....	78.6 percent				
Total analyzed.....	22	2,067	2,067		100.0
Cameras, projectors, films, photo equipment, and supplies.....	22	2,067	1,894	91.6	91.6
Other sales.....	11	489	175	36.9	8.4
SELECTED STATES—Con.					
INDIANA					
All stores.....	25				
Sales.....	\$875,000				
Commodity coverage.....	84.7 percent				
Total analyzed.....	5	\$741	\$741		100.0
Cameras, projectors, films, photo equipment, and supplies.....	5	741	524	70.7	70.7
Other sales.....	5	741	217	29.3	29.3
MAINE					
All stores.....	11				
Sales.....	\$132,000				
Commodity coverage.....	60.6 percent				
Total analyzed.....	3	80	80		100.0
Cameras, projectors, films, photo equipment, and supplies.....	3	80	58	72.5	72.5
Other sales.....	2	(x)	22	(x)	27.5
MARYLAND					
All stores.....	9				
Sales.....	\$404,000				
Commodity coverage.....	58.2 percent				
Total analyzed.....	3	235	235		100.0
Cameras, projectors, films, photo equipment, and supplies.....	3	235	204	86.8	86.8
Other sales.....	2	(x)	31	(x)	13.2
MASSACHUSETTS					
All stores.....	57				
Sales.....	\$1,474,000				
Commodity coverage.....	74.2 percent				
Total analyzed.....	16	1,094	1,094		100.0
Cameras, projectors, films, photo equipment, and supplies.....	16	1,094	903	82.6	82.6
Optical goods, frames, lenses.....	3	282	124	44.0	11.3
Other sales.....	3	207	67	32.4	6.1
MICHIGAN					
All stores.....	52				
Sales.....	\$1,533,000				
Commodity coverage.....	66.1 percent				
Total analyzed.....	11	1,014	1,014		100.0
Cameras, projectors, films, photo equipment, and supplies.....	11	1,014	975	96.2	96.2
Other sales.....	3	108	39	36.1	3.8
MINNESOTA					
All stores.....	10				
Sales.....	\$467,000				
Commodity coverage.....	91.4 percent				
Total analyzed.....	4	427	427		100.0
Cameras, projectors, films, photo equipment, and supplies.....	4	427	415	97.2	97.2
Other sales.....	2	(x)	12	(x)	2.8

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

PHOTOGRAPHIC SUPPLY—CAMERA STORES

TABLE 18. COMMODITY SALES FOR SELECTED STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A	
				(see note) (see note)	
SELECTED STATES—Con.					
MISSOURI					
All stores..... 15					
Sales..... \$520,000					
Commodity coverage..... 78.7 percent					
Total analyzed.....	4	\$399	\$399		100.0
Cameras, projectors, films, photo equipment, and supplies.....	4	399	265	66.4	66.4
Other sales.....	3	(x)	134	(x)	33.6
NEW JERSEY					
All stores..... 44					
Sales..... \$1,021,000					
Commodity coverage..... 78.7 percent					
Total analyzed.....	12	785	785		100.0
Cameras, projectors, films, photo equipment, and supplies.....	12	785	626	79.9	79.9
Other sales.....	8	640	157	24.5	20.1
NEW YORK					
All stores..... 175					
Sales..... \$6,820,000					
Commodity coverage..... 70.4 percent					
Total analyzed.....	58	4,802	4,802		100.0
Cameras, projectors, films, photo equipment, and supplies.....	58	4,802	4,302	89.6	89.6
Optical goods, frames, lenses.....	3	194	35	18.0	.7
Books, magazines, stationery, etc.....	5	280	14	5.0	.3
Other sales.....	17	1,474	451	30.6	9.4
OHIO					
All stores..... 83					
Sales..... \$1,662,000					
Commodity coverage..... 75.9 percent					
Total analyzed.....	16	1,229	1,229		100.0
Cameras, projectors, films, photo equipment, and supplies.....	16	1,229	1,133	92.2	92.2
Other sales.....	7	462	96	20.8	7.8
OREGON					
All stores..... 15					
Sales..... \$309,000					
Commodity coverage..... 64.7 percent					
Total analyzed.....	4	200	200		100.0
Cameras, projectors, films, photo equipment, and supplies.....	4	200	134	67.0	67.0
Books, magazines, stationery, etc.....	4	200	55	27.5	17.5
Other sales.....	2	(x)	31	(x)	15.5
PENNSYLVANIA					
All stores..... 78					
Sales..... \$2,517,000					
Commodity coverage..... 65.9 percent					
Total analyzed.....	23	1,526	1,526		100.0
Cameras, projectors, films, photo equipment, and supplies.....	23	1,526	1,350	88.5	88.5
Books, magazines, stationery, etc.....	3	117	15	12.8	1.0
Other sales.....	9	398	161	40.5	10.5

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A	
				(see note) (see note)	
SELECTED STATES—Con.					
TENNESSEE					
All stores..... 8					
Sales..... \$519,000					
Commodity coverage..... 96.5 percent					
Total analyzed.....	5	\$500	\$500		100.0
Cameras, projectors, films, photo equipment, and supplies.....	5	500	416	83.2	83.2
Other sales.....	5	500	84	16.8	16.8
TEXAS					
All stores..... 22					
Sales..... \$1,018,000					
Commodity coverage..... 82.7 percent					
Total analyzed.....	11	842	842		100.0
Cameras, projectors, films, photo equipment, and supplies.....	11	842	676	80.3	80.3
Books, magazines, stationery, etc.....	5	157	35	22.3	4.1
Other sales.....	6	370	131	35.4	15.6
VIRGINIA					
All stores..... 8					
Sales..... \$576,000					
Commodity coverage..... 96.7 percent					
Total analyzed.....	6	557	557		100.0
Cameras, projectors, films, photo equipment, and supplies.....	6	557	361	64.8	64.8
Other sales.....	6	557	196	35.2	35.2
WASHINGTON					
All stores..... 13					
Sales..... \$302,000					
Commodity coverage..... 70.2 percent					
Total analyzed.....	5	212	212		100.0
Cameras, projectors, films, photo equipment, and supplies.....	5	212	182	85.8	85.8
Other sales.....	4	176	30	17.0	14.2
WISCONSIN					
All stores..... 32					
Sales..... \$494,000					
Commodity coverage..... 55.5 percent					
Total analyzed.....	6	275	275		100.0
Cameras, projectors, films, photo equipment, and supplies.....	6	275	236	86.4	86.4
Other sales.....	2	(x)	57	(x)	13.6

Percent column A—Percent of total sales of stores reporting that they sell such commodity.
 Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.
 x Withheld to avoid disclosure.

CENSUS OF BUSINESS

 PIANO, MUSICAL INSTRUMENT STORES
 TABLE 18.—COMMODITY SALES, FOR SELECTED STATES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
UNITED STATES ¹					
All stores.....		2,930			
Sales.....		\$65,127,000			
Commodity coverage.....		74.0 percent			
Total analyzed.....	711	\$48,202	\$48,202		100.0
Pianos, musical instruments, music, phonographs and records.....	711	48,202	43,306	89.8	89.8
Radio, television sets, parts.....	175	21,653	2,208	10.2	4.6
Household appliances (electric or gas).....	87	7,455	1,069	14.3	2.2
Other sales.....	203	21,501	1,819	7.5	3.4
SELECTED STATES					
ALABAMA					
All stores.....		20			
Sales.....		\$391,000			
Commodity coverage.....		89.6 percent			
Total analyzed.....	7	272	272		100.0
Pianos, musical instruments, music, phonographs and records.....	7	272	231	84.9	84.9
Radio, television sets, parts.....	3	179	11	6.1	4.1
Household appliances (electric or gas).....	3	179	28	15.8	10.3
Other sales.....	2	(x)	2	(x)	.7
CALIFORNIA					
All stores.....		250			
Sales.....		\$4,842,000			
Commodity coverage.....		69.0 percent			
Total analyzed.....	61	5,343	3,343		100.0
Pianos, musical instruments, music, phonographs and records.....	61	5,343	3,162	94.6	94.6
Radio, television sets, parts.....	14	917	106	11.6	3.2
Other sales.....	14	852	75	8.8	2.2
CONNECTICUT					
All stores.....		45			
Sales.....		\$684,000			
Commodity coverage.....		87.3 percent			
Total analyzed.....	10	480	480		100.0
Pianos, musical instruments, music, phonographs and records.....	10	480	391	85.0	85.0
Radio, television sets, parts.....	3	206	20	9.7	4.3
Other sales.....	4	234	49	20.8	10.7
FLORIDA					
All stores.....		52			
Sales.....		\$754,000			
Commodity coverage.....		86.2 percent			
Total analyzed.....	11	499	499		100.0
Pianos, musical instruments, music, phonographs and records.....	11	499	495	99.2	99.2
Other sales.....	2	(x)	4	(x)	.8
ILLINOIS					
All stores.....		172			
Sales.....		\$7,193,000			
Commodity coverage.....		88.5 percent			
Total analyzed.....	33	6,364	6,364		100.0
Pianos, musical instruments, music, phonographs and records.....	33	6,364	5,924	93.1	93.1
Radio, television sets, parts.....	8	3,486	312	9.0	4.9
Other sales.....	13	2,723	128	4.7	2.0
SELECTED STATES—Con.					
INDIANA					
All stores.....		101			
Sales.....		\$1,954,000			
Commodity coverage.....		71.9 percent			
Total analyzed.....	19	\$1,405	\$1,405		100.0
Pianos, musical instruments, music, phonographs and records.....	19	1,405	1,085	77.8	77.8
Radio, television sets, parts.....	4	788	76	9.9	5.4
Household appliances (electric or gas).....	3	724	112	15.5	8.0
Other sales.....	3	724	124	17.1	8.6
IOWA					
All stores.....		72			
Sales.....		\$910,000			
Commodity coverage.....		85.4 percent			
Total analyzed.....	15	531	531		100.0
Pianos, musical instruments, music, phonographs and records.....	15	531	508	95.7	95.7
Other sales.....	7	288	23	8.0	4.3
MASSACHUSETTS					
All stores.....		116			
Sales.....		\$1,935,000			
Commodity coverage.....		85.4 percent			
Total analyzed.....	24	1,285	1,285		100.0
Pianos, musical instruments, music, phonographs and records.....	24	1,285	1,251	98.9	98.9
Radio, television sets, parts.....	5	139	11	7.9	.9
Other sales.....	3	288	3	1.1	.2
MICHIGAN					
All stores.....		99			
Sales.....		\$4,110,000			
Commodity coverage.....		85.6 percent			
Total analyzed.....	30	3,519	3,519		100.0
Pianos, musical instruments, music, phonographs and records.....	30	3,519	2,740	77.9	77.9
Radio, television sets, parts.....	23	3,149	470	14.9	13.4
Household appliances (electric or gas).....	20	2,578	208	8.0	5.8
Other sales.....	20	3,098	103	3.3	2.9
MINNESOTA					
All stores.....		72			
Sales.....		\$1,295,000			
Commodity coverage.....		72.1 percent			
Total analyzed.....	25	934	934		100.0
Pianos, musical instruments, music, phonographs and records.....	25	934	878	94.0	94.0
Radio, television sets, parts.....	6	435	49	11.3	5.2
Other sales.....	3	84	7	8.3	.8
MISSOURI					
All stores.....		72			
Sales.....		\$1,394,000			
Commodity coverage.....		72.3 percent			
Total analyzed.....	17	1,008	1,008		100.0
Pianos, musical instruments, music, phonographs and records.....	17	1,008	966	97.8	97.8
Other sales.....	6	371	22	5.9	2.2

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

¹ Includes data for States which are not shown separately because of possible disclosure of individual operations.

PIANO, MUSICAL INSTRUMENT STORES

TABLE 18.—COMMODITY SALES, FOR SELECTED STATES—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
SELECTED STATES—Con.					
NEBRASKA					
All stores.....	19				
Sales.....		\$315,000			
Commodity coverage.....	75.9 percent				
Total analyzed.....	4	\$239	\$239		100.0
Pianos, musical instruments, music, phonographs and records.....	4	239	224	95.7	95.7
Radio, television sets, parts.....	3	186	13	7.0	5.5
Other sales.....	2	(x)	2	(x)	.8
NEW JERSEY					
All stores.....	110				
Sales.....		\$1,745,000			
Commodity coverage.....	65.1 percent				
Total analyzed.....	19	1,135	1,135		100.0
Pianos, musical instruments, music, phonographs and records.....	19	1,135	988	87.9	87.9
Radio, television sets, parts.....	5	755	32	4.2	2.8
Other sales.....	4	724	105	14.5	9.3
NEW YORK					
All stores.....	359				
Sales.....		\$10,965,000			
Commodity coverage.....	77.4 percent				
Total analyzed.....	87	8,484	8,484		100.0
Pianos, musical instruments, music, phonographs and records.....	87	8,484	7,645	90.1	90.1
Radio, television sets, parts.....	23	4,172	286	6.8	3.4
Household appliances (electric or gas).....	4	559	68	11.8	.8
Other sales.....	33	4,885	487	10.0	5.7
NORTH CAROLINA					
All stores.....	42				
Sales.....		\$671,000			
Commodity coverage.....	73.9 percent				
Total analyzed.....	14	496	496		100.0
Pianos, musical instruments, music, phonographs and records.....	14	496	476	96.0	96.0
Other sales.....	3	140	20	14.5	4.0
OHIO					
All stores.....	199				
Sales.....		\$3,480,000			
Commodity coverage.....	70.6 percent				
Total analyzed.....	46	2,456	2,456		100.0
Pianos, musical instruments, music, phonographs and records.....	46	2,456	2,212	90.0	90.0
Radio, television sets, parts.....	14	1,071	154	14.4	6.3
Household appliances (electric or gas).....	4	222	39	17.6	1.6
Other sales.....	20	1,381	51	3.7	2.1
OKLAHOMA					
All stores.....	39				
Sales.....		\$586,000			
Commodity coverage.....	66.6 percent				
Total analyzed.....	9	390	390		100.0
Pianos, musical instruments, music, phonographs and records.....	9	390	333	85.4	85.4
Radio, television sets, parts.....	4	225	20	8.9	5.1
Household appliances (electric or gas).....	4	231	29	12.6	7.4
Other sales.....	3	213	8	3.8	2.1
STATE AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
SELECTED STATES—Con.					
PENNSYLVANIA					
All stores.....	265				
Sales.....		\$5,088,000			
Commodity coverage.....	68.9 percent				
Total analyzed.....	54	\$3,472	\$3,472		100.0
Pianos, musical instruments, music, phonographs and records.....	54	3,472	3,151	90.7	90.7
Radio, television sets, parts.....	13	1,462	187	12.8	4.8
Household appliances (electric or gas).....	5	891	103	14.9	3.0
Other sales.....	14	889	51	5.7	1.5
TEXAS					
All stores.....	129				
Sales.....		\$3,067,000			
Commodity coverage.....	79.5 percent				
Total analyzed.....	46	2,439	2,439		100.0
Pianos, musical instruments, music, phonographs and records.....	46	2,439	2,199	90.2	90.2
Radio, television sets, parts.....	5	725	74	10.2	3.0
Other sales.....	9	926	166	17.9	6.8
UTAH					
All stores.....	14				
Sales.....		\$553,000			
Commodity coverage.....	85.5 percent				
Total analyzed.....	7	462	462		100.0
Pianos, musical instruments, music, phonographs and records.....	7	462	456	98.7	98.7
Other sales.....	2	(x)	6	(x)	1.3
WASHINGTON					
All stores.....	57				
Sales.....		\$970,000			
Commodity coverage.....	52.9 percent				
Total analyzed.....	15	513	513		100.0
Pianos, musical instruments, music, phonographs and records.....	15	513	460	89.7	89.7
Radio, television sets, parts.....	3	139	22	15.8	4.3
Other sales.....	3	169	31	16.3	6.0
WEST VIRGINIA					
All stores.....	30				
Sales.....		\$554,000			
Commodity coverage.....	82.3 percent				
Total analyzed.....	11	456	456		100.0
Pianos, musical instruments, music, phonographs and records.....	11	456	407	89.2	89.2
Radio, television sets, parts.....	3	180	9	6.0	2.0
Other sales.....	5	286	40	14.0	6.8
WISCONSIN					
All stores.....	108				
Sales.....		\$1,608,000			
Commodity coverage.....	68.5 percent				
Total analyzed.....	22	1,101	1,101		100.0
Pianos, musical instruments, music, phonographs and records.....	22	1,101	1,010	91.7	91.7
Radio, television sets, parts.....	8	398	41	10.3	3.7
Other sales.....	10	881	80	7.9	4.6

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

CENSUS OF BUSINESS

TABLE 18.—COMMODITY SALES, UNITED STATES SUMMARIES

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	KIND OF BUSINESS AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A			Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)			(add 000)	(add 000)	(see note)	(see note)	
STATIONERY STORES						BICYCLE SHOPS					
All stores.....						All stores.....					
Sales.....						Sales.....					
Commodity coverage.....						Commodity coverage.....					
Total analyzed.....	355	\$21,315	\$21,315		100.0	Total analyzed.....	46	\$1,496	\$1,496		100.0
Stationery, printed forms.....	547	21,019	14,676	69.8	68.9	Bicycles, luggage, sporting goods, toys.....	46	1,496	1,164	77.8	77.8
Printing on order.....	100	7,599	2,239	29.5	10.5	Motorcycles, parts, and supplies.....	10	360	87	22.3	5.8
Books.....	116	5,230	745	14.2	3.5	Repairs and other services.....	30	948	148	15.6	9.9
Gifts, novelties, souvenirs, toys.....	134	7,133	1,053	14.8	4.9	Other sales.....	12	374	97	25.9	6.5
Stamps, coins, collectors' supplies.....	30	1,101	26	2.4	.1						
Newspapers, magazines.....	101	4,418	724	16.4	3.4						
Other sales.....	127	7,672	1,852	24.1	8.7						
GIFT, NOVELTY, SOUVENIR SHOPS						LUGGAGE STORES					
All stores.....						All stores.....					
Sales.....						Sales.....					
Commodity coverage.....						Commodity coverage.....					
Total analyzed.....	442	15,441	15,441		100.0	Total analyzed.....	289	13,429	13,429		100.0
Gifts, novelties, souvenirs, toys.....	442	15,441	13,077	84.7	84.7	Luggage and leather goods.....	289	13,429	12,404	92.4	92.4
Books.....	67	2,883	280	9.7	1.8	Novelty and costume jewelry.....	28	1,663	115	6.8	.9
Newspapers, magazines.....	36	1,253	171	13.6	1.1	Sporting goods, games, toys, bicycles, etc.....	13	778	109	14.0	.6
Candy, nuts, confectionery.....	38	1,329	93	7.0	.6	Repairs and other services.....	40	2,631	100	3.8	.7
Stationery, printed forms.....	87	3,319	533	16.1	3.5	Other sales.....	(1)	(1)	701	(1)	5.2
Other sales.....	123	6,821	1,287	18.9	8.3						
SPORTING GOODS STORES						SCIENTIFIC, MEDICAL INSTRUMENT AND SUPPLY DEALERS					
All stores.....						All stores.....					
Sales.....						Sales.....					
Commodity coverage.....						Commodity coverage.....					
Total analyzed.....	587	37,641	37,641		100.0	Total analyzed.....	184	9,477	9,477		100.0
Sporting goods, games, toys, bicycles.....	587	37,641	33,325	88.5	88.5	Surgical and hospital equipment and supplies..	184	9,477	9,421	99.4	99.4
Luggage and leather goods.....	67	6,632	403	6.1	1.1	Other sales.....	8	348	58	16.1	.6
Cameras, projectors, films, photo equipment, and supplies.....	93	10,693	899	8.4	2.4						
Radio, television sets, and parts.....	48	3,890	387	9.9	1.0						
Household appliances (electric and gas).....	25	1,296	201	15.5	.5						
Other sales.....	189	14,157	2,425	17.1	6.5						

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

RETAIL TRADE:1939

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LIQUOR STORES (PACKAGED GOODS)

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A			Number	Sales of such stores	Amount reported	Percent column A	
STORES WITH ANNUAL SALES OF \$20,000 OR MORE						STORES WITH ANNUAL SALES OF LESS THAN \$20,000					
BAITMORE, MD.						BAITMORE, MD.					
All stores..... 38						All stores..... 77					
Sales..... \$1,819,000						Sales..... \$811,000					
Commodity coverage..... 90.7 percent						Commodity coverage..... 65.4 percent					
Total analyzed.....	35	\$1,649	\$1,649		100.0	Total analyzed.....	47	\$530	\$530		100.0
Liquors and other spirits.....	33	1,594	1,202	75.4	72.9	Liquors (packaged goods).....	44	516	329	63.8	62.1
Wines.....	30	1,478	282	17.7	15.9	Beer, wine (bottled or canned).....	45	484	119	25.8	22.4
Beer and ale.....	22	955	128	15.7	7.8	Cigars, cigarettes, tobacco.....	27	354	48	15.0	8.7
Cigars, cigarettes, tobacco.....	3	135	20	15.0	1.2	Groceries, all foods, soft drinks.....	17	185	23	12.6	4.5
Other sales.....	(1)	(1)	37	(1)	2.2	Other sales.....	(1)	(1)	15	(1)	2.5
BOSTON, MASS.						BOSTON, MASS.					
All stores..... 168						All stores..... 50					
Sales..... \$7,625,000						Sales..... \$709,000					
Commodity coverage..... 83.8 percent						Commodity coverage..... 70.9 percent					
Total analyzed.....	139	6,392	6,392		100.0	Total analyzed.....	32	503	503		100.0
Liquors and other spirits.....	139	6,392	4,524	70.8	70.8	Liquors (packaged goods).....	31	485	337	89.5	87.0
Wines.....	131	6,061	886	14.8	13.9	Beer, wine (bottled or canned).....	32	503	164	32.6	32.6
Beer and ale.....	129	5,964	935	15.6	14.6	Cigars, cigarettes, tobacco.....	3	50	2	3.5	.4
Cigars, cigarettes, tobacco.....	5	170	10	5.9	.1						
Other sales.....	(1)	(1)	39	(1)	.8						
BUFFALO, N. Y.						BUFFALO, N. Y.					
All stores..... 61						All stores..... 14					
Sales..... \$2,314,000						Sales..... \$214,000					
Commodity coverage..... 86.5 percent						Commodity coverage..... 47.7 percent					
Total analyzed.....	53	2,001	2,001		100.0	Total analyzed.....	6	102	102		100.0
Liquors and other spirits.....	52	1,965	1,544	78.6	77.2	Liquors (packaged goods).....	6	102	74	72.5	72.5
Wines.....	51	1,898	420	22.1	21.0	Wines.....	6	102	28	27.5	27.5
Other sales.....	(1)	(1)	37	(1)	1.8						
CHICAGO, ILL.						CHICAGO, ILL.					
All stores..... 269						All stores..... 338					
Sales..... \$12,998,000						Sales..... \$3,854,000					
Commodity coverage..... 90.6 percent						Commodity coverage..... 77.7 percent					
Total analyzed.....	243	11,775	11,775		100.0	Total analyzed.....	257	2,996	2,996		100.0
Liquors and other spirits.....	242	11,743	6,666	56.8	56.6	Liquors (packaged goods).....	253	2,950	1,607	54.5	53.6
Wines.....	228	11,202	1,617	14.4	15.7	Beer, wine (bottled or canned).....	252	2,944	1,163	39.5	38.8
Beer and ale.....	236	11,298	2,874	25.7	22.7	Cigars, cigarettes, tobacco.....	101	1,250	159	12.9	5.5
Cigars, cigarettes, tobacco.....	98	4,012	455	11.3	5.9	Groceries, all foods, soft drinks.....	42	515	41	8.0	1.4
Other sales.....	(1)	(1)	365	(1)	3.1	Other sales.....	(1)	(1)	28	(1)	.9
LOS ANGELES, CALIF.						LOS ANGELES, CALIF.					
All stores..... 107						All stores..... 861					
Sales..... \$5,450,000						Sales..... \$8,135,000					
Commodity coverage..... 90.3 percent						Commodity coverage..... 91.0 percent					
Total analyzed.....	102	3,114	3,114		100.0	Total analyzed.....	763	7,402	7,402		100.0
Liquors and other spirits.....	102	3,114	1,552	49.8	49.8	Liquors (packaged goods).....	742	7,526	3,813	52.0	51.5
Wines.....	100	3,065	644	21.0	20.7	Beer, wine (bottled or canned).....	759	7,354	2,720	37.0	36.7
Beer and ale.....	100	3,061	620	20.3	19.9	Cigars, cigarettes, tobacco.....	582	5,585	540	9.7	7.3
Cigars, cigarettes, tobacco.....	47	1,313	149	11.3	4.8	Groceries, all foods, soft drinks.....	336	3,411	296	8.7	4.0
Other sales.....	(1)	(1)	149	(1)	4.8	Other sales.....	(1)	(1)	35	(1)	.5

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

GENSUS OF BUSINESS

LIQUOR STORES (PACKAGED GOODS)

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(add 000)	(see note)	(see note)
STORES WITH ANNUAL SALES OF \$20,000 OR MORE					
MILWAUKEE, WIS.					
All stores.....	40				
Sales.....	\$1,414,000				
Commodity coverage.....	95.5 percent				
Total analyzed.....	38	\$1,350	\$1,350	100.0	
Liquors and other spirits.....	24	877	656	74.8	48.6
Wines.....	24	877	108	12.3	8.0
Beer and ale.....	31	977	490	50.2	36.3
Cigars, cigarettes, tobacco.....	9	288	17	6.4	1.3
Other sales.....	(1)	(1)	79	(1)	5.8
NEW YORK, N. Y.					
All stores.....	794				
Sales.....	\$51,074,000				
Commodity coverage.....	88.7 percent				
Total analyzed.....	698	42,761	42,761	100.0	
Liquors and other spirits.....	682	41,641	31,123	74.7	72.8
Wines.....	667	40,680	10,798	26.6	25.2
Other sales.....	(1)	(1)	840	(1)	2.0
ST. LOUIS, MO.					
All stores.....	22				
Sales.....	\$2,294,000				
Commodity coverage.....	32.9 percent				
Total analyzed.....	12	755	755	100.0	
Liquors and other spirits.....	12	755	450	59.6	59.6
Wines.....	9	353	57	16.1	7.5
Beer and ale.....	10	378	117	31.0	15.6
Other sales.....	(1)	(1)	131	(1)	17.4
SAN FRANCISCO, CALIF.					
All stores.....	58				
Sales.....	\$5,131,000				
Commodity coverage.....	50.5 percent				
Total analyzed.....	40	1,581	1,581	100.0	
Liquors and other spirits.....	40	1,581	941	59.5	59.5
Wines.....	39	1,536	357	23.2	22.6
Beer and ale.....	37	1,314	187	14.2	11.8
Cigars, cigarettes, tobacco.....	11	465	61	13.1	5.9
Other sales.....	(1)	(1)	35	(1)	2.2
WASHINGTON, D. C. (See District of Columbia, page 574)					
STORES WITH ANNUAL SALES OF LESS THAN \$20,000					
MILWAUKEE, WIS.					
All stores.....	52				
Sales.....	\$575,000				
Commodity coverage.....	82.6 percent				
Total analyzed.....	40	\$475	\$475	100.0	
Liquors (packaged goods).....	23	263	177	67.3	37.3
Beer, wine (bottled or canned).....	38	450	253	56.2	53.3
Cigars, cigarettes, tobacco.....	15	169	13	7.7	2.7
Groceries, all foods, soft drinks.....	25	318	32	10.1	8.7
NEW YORK, N. Y.					
All stores.....	117				
Sales.....	\$1,478,000				
Commodity coverage.....	38.0 percent				
Total analyzed.....	36	562	562	100.0	
Liquors (packaged goods).....	34	530	369	69.6	85.7
Wines.....	35	556	177	31.8	31.5
Other sales.....	(1)	(1)	18	(1)	2.8
ST. LOUIS, MO.					
(Adequate sample not reported.)					
SAN FRANCISCO, CALIF.					
All stores.....	164				
Sales.....	\$1,472,000				
Commodity coverage.....	85.4 percent				
Total analyzed.....	132	1,227	1,227	100.0	
Liquors (packaged goods).....	128	1,209	695	57.5	58.6
Beer, wine (bottled or canned).....	125	1,156	433	37.5	35.3
Cigars, cigarettes, tobacco.....	78	689	88	9.8	5.4
Groceries, all foods, soft drinks.....	27	258	27	10.5	2.2
Other sales.....	(1)	(1)	6	(1)	.5
WASHINGTON, D. C. (See District of Columbia, page 574)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.
 Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.
 Data are not shown for cities in which there are State-operated stores. These are Cleveland, Detroit, Philadelphia, and Pittsburgh.
 1 Data not available.

RETAIL TRADE:1939

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JEWELRY STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores	Amount reported	Percent column A				Number	Sales of such stores	Amount reported	Percent column A		
BAITMORE, MD.							CLEVELAND, OHIO						
All stores..... 103							All stores..... 139						
Sales..... \$5,079,000							Sales..... \$4,307,000						
Commodity coverage..... 58.6 percent							Commodity coverage..... 50.1 percent						
Total analyzed.....	20	\$2,875	\$2,875		100.0		Total analyzed.....	21	\$2,159	\$2,159		100.0	
Jewelry (except items below).....	20	2,875	619	21.5	21.5		Jewelry (except items below).....	21	2,159	325	15.1	15.1	
Diamonds and precious stones.....	20	2,875	707	24.6	24.6		Diamonds and precious stones.....	21	2,159	674	31.2	31.2	
Watches, clocks, silverware.....	20	2,875	810	28.2	28.2		Watches, clocks, silverware.....	21	2,159	719	33.3	33.3	
Novelty and costume jewelry.....	9	782	34	4.3	1.2		Novelty and costume jewelry.....	16	1,291	53	4.1	2.4	
Cameras, projectors, film, photo equipment, and supplies.....	8	849	13	1.5	.4		Cameras, projectors, film, photo equipment, and supplies.....	9	989	47	4.8	2.2	
Optical goods, frames, lenses.....	15	2,037	196	9.6	6.8		Optical goods, frames, lenses.....	8	856	54	6.3	2.5	
Luggage and leather goods.....	10	1,175	34	2.9	1.2		Luggage and leather goods.....	4	579	18	3.1	.8	
Radio, television sets, and parts.....	14	2,065	131	6.3	4.6		Radio, television sets, and parts.....	9	994	47	4.7	2.2	
Household appliances (electric and gas).....	8	874	22	2.5	.8		Household appliances (electric and gas).....	7	427	25	5.9	1.2	
Repairs and other services.....	12	2,124	119	5.6	4.1		Repairs and other services.....	12	1,659	117	7.1	5.4	
Other sales.....	(1)	(1)	190	(1)	6.6		Other sales.....	(1)	(1)	80	(1)	3.7	
BOSTON, MASS.							DETROIT, MICH.						
All stores..... 150							All stores..... 159						
Sales..... \$7,775,000							Sales..... \$7,758,000						
Commodity coverage..... 40.9 percent							Commodity coverage..... 68.6 percent						
Total analyzed.....	16	3,182	3,182		100.0		Total analyzed.....	45	5,324	5,324		100.0	
Jewelry (except items below).....	16	3,182	362	11.4	11.4		Jewelry (except items below).....	45	5,324	801	15.0	15.0	
Diamonds and precious stones.....	16	3,182	935	29.4	29.4		Diamonds and precious stones.....	45	5,324	1,412	26.5	26.5	
Watches, clocks, silverware.....	16	3,182	948	29.8	29.8		Watches, clocks, silverware.....	45	5,324	1,502	28.2	28.2	
Novelty and costume jewelry.....	12	2,877	174	6.0	5.5		Novelty and costume jewelry.....	37	4,064	289	7.1	5.4	
Cameras, projectors, film, photo equipment, and supplies.....	5	2,559	75	3.2	2.3		Cameras, projectors, film, photo equipment, and supplies.....	19	2,588	45	1.7	.8	
Optical goods, frames, lenses.....	3	287	40	13.9	1.3		Optical goods, frames, lenses.....	22	3,625	450	12.4	8.5	
Luggage and leather goods.....	3	287	33	11.5	1.0		Luggage and leather goods.....	16	3,259	57	1.7	1.1	
Radio, television sets, and parts.....	3	287	33	11.5	1.0		Radio, television sets, and parts.....	23	2,986	107	3.6	2.0	
Household appliances (electric and gas).....	7	2,487	201	8.1	6.3		Household appliances (electric and gas).....	21	2,769	162	5.9	3.1	
Repairs and other services.....	(1)	(1)	414	(1)	13.0		Repairs and other services.....	31	3,496	289	8.3	5.4	
Other sales.....	(1)	(1)		(1)			Other sales.....	(1)	(1)	210	(1)	4.0	
BUFFALO, N. Y.							LOS ANGELES, CALIF.						
All stores..... 93							All stores..... 274						
Sales..... \$2,158,000							Sales..... \$5,565,000						
Commodity coverage..... 54.8 percent							Commodity coverage..... 29.9 percent						
Total analyzed.....	24	1,182	1,182		100.0		Total analyzed.....	27	2,557	2,557		100.0	
Jewelry (except items below).....	24	1,182	159	13.4	13.4		Jewelry (except items below).....	27	2,557	298	11.6	11.6	
Diamonds and precious stones.....	24	1,182	385	30.9	30.9		Diamonds and precious stones.....	27	2,557	695	35.0	35.0	
Watches, clocks, silverware.....	24	1,182	328	27.7	27.7		Watches, clocks, silverware.....	27	2,557	864	33.8	33.8	
Novelty and costume jewelry.....	17	883	66	7.6	5.6		Novelty and costume jewelry.....	16	1,834	134	7.3	5.2	
Cameras, projectors, film, photo equipment, and supplies.....	5	293	11	3.8	.9		Cameras, projectors, film, photo equipment, and supplies.....	5	353	10	2.8	.4	
Optical goods, frames, lenses.....	14	661	49	7.4	4.2		Optical goods, frames, lenses.....	6	384	26	7.1	1.0	
Luggage and leather goods.....	4	209	4	1.9	.3		Luggage and leather goods.....	4	901	49	5.3	1.9	
Radio, television sets, and parts.....	15	705	92	13.0	7.8		Radio, television sets, and parts.....	11	809	33	4.1	1.3	
Household appliances (electric and gas).....	11	555	27	4.9	2.3		Household appliances (electric and gas).....	10	623	32	5.1	1.2	
Repairs and other services.....	14	782	45	5.8	3.8		Repairs and other services.....	14	1,941	158	8.1	6.2	
Other sales.....	(1)	(1)	37	(1)	3.1		Other sales.....	(1)	(1)	61	(1)	2.4	
CHICAGO, ILL.							MILWAUKEE, WIS.						
All stores..... 376							All stores..... 123						
Sales..... \$12,670,000							Sales..... \$2,213,000						
Commodity coverage..... 55.6 percent							Commodity coverage..... 48.6 percent						
Total analyzed.....	80	7,048	7,048		100.0		Total analyzed.....	17	1,075	1,075		100.0	
Jewelry (except items below).....	80	7,048	1,211	17.2	17.2		Jewelry (except items below).....	17	1,075	178	16.6	16.6	
Diamonds and precious stones.....	80	7,048	2,382	33.8	33.8		Diamonds and precious stones.....	17	1,075	318	29.6	29.6	
Watches, clocks, silverware.....	80	7,048	2,013	28.6	28.6		Watches, clocks, silverware.....	17	1,075	392	36.4	36.4	
Novelty and costume jewelry.....	67	5,945	344	5.8	4.9		Novelty and costume jewelry.....	11	772	40	5.2	3.7	
Cameras, projectors, film, photo equipment, and supplies.....	23	1,952	42	2.2	.6		Cameras, projectors, film, photo equipment, and supplies.....	4	212	3	1.4	.3	
Optical goods, frames, lenses.....	25	2,007	89	4.4	1.3		Optical goods, frames, lenses.....	4	139	9	6.5	.8	
Luggage and leather goods.....	19	1,886	52	2.8	.7		Luggage and leather goods.....	4	505	3	.6	.3	
Radio, television sets, and parts.....	36	3,171	214	6.7	3.0		Radio, television sets, and parts.....	3	176	2	1.1	.2	
Household appliances (electric and gas).....	17	1,545	42	2.7	.6		Household appliances (electric and gas).....	4	213	16	7.5	1.5	
Repairs and other services.....	42	4,842	385	8.0	5.4		Repairs and other services.....	12	904	88	9.7	8.2	
Other sales.....	(1)	(1)	274	(1)	3.9		Other sales.....	(1)	(1)	26	(1)	2.4	

Percent column A—Percent of total sale of stores reporting that they sell such commodity.
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.
1 Data not available.

CENSUS OF BUSINESS

JEWELRY STORES

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
NEW YORK, N. Y.					
All stores.....	843				
Sales.....		\$39,459,000			
Commodity coverage.....		36.9 percent			
Total analyzed.....	88	\$14,560	\$14,560		100.0
Jewelry (except items below).....	88	14,560	2,182	15.0	15.0
Diamonds and precious stones.....	88	14,560	4,062	27.9	27.9
Watches, clocks, silverware.....	88	14,560	4,026	27.6	27.6
Novelty and costume jewelry.....	57	7,248	522	7.2	3.6
Cameras, projectors, film, photo equipment, and supplies.....	35	6,575	178	2.7	1.2
Optical goods, frames, lenses.....	37	9,974	482	5.0	3.3
Luggage and leather goods.....	23	10,355	140	1.4	1.0
Radios, television sets, and parts.....	39	6,865	745	10.9	5.1
Household appliances (electric and gas).....	28	6,043	348	5.8	2.4
Repairs and other services.....	57	12,695	684	5.4	4.7
Other sales.....	(1)	(1)	1,191	(1)	8.2
PHILADELPHIA, PA.					
All stores.....	245				
Sales.....		\$8,399,000			
Commodity coverage.....		64.5 percent			
Total analyzed.....	40	5,413	5,413		100.0
Jewelry (except items below).....	40	5,413	908	16.7	16.7
Diamonds and precious stones.....	40	5,413	1,570	29.0	29.0
Watches, clocks, silverware.....	40	5,413	1,508	27.8	27.8
Novelty and costume jewelry.....	23	1,250	108	8.6	2.0
Cameras, projectors, film, photo equipment, and supplies.....	8	778	31	4.0	.6
Optical goods, frames, lenses.....	7	694	52	7.5	1.0
Luggage and leather goods.....	8	3,598	46	1.3	.8
Radios, television sets, and parts.....	21	1,785	200	11.2	3.7
Household appliances (electric and gas).....	12	1,097	41	3.7	.8
Repairs and other services.....	24	4,210	299	7.1	5.5
Other sales.....	(1)	(1)	654	(1)	12.1
PITTSBURGH, PA.					
All stores.....	63				
Sales.....		\$4,331,000			
Commodity coverage.....		38.0 percent			
Total analyzed.....	27	1,645	1,645		100.0
Jewelry (except items below).....	27	1,645	289	17.6	17.6
Diamonds and precious stones.....	27	1,645	508	30.9	30.9
Watches, clocks, silverware.....	27	1,645	482	29.3	29.3
Novelty and costume jewelry.....	17	1,175	50	4.3	3.0
Cameras, projectors, film, photo equipment, and supplies.....	15	856	13	1.5	.8
Optical goods, frames, lenses.....	17	900	74	8.2	4.5
Luggage and leather goods.....	9	786	15	1.9	.9
Radios, television sets, and parts.....	19	201	61	30.3	3.7
Household appliances (electric and gas).....	17	1,149	33	2.9	2.0
Repairs and other services.....	9	471	65	13.8	4.0
Other sales.....	(1)	(1)	55	(1)	3.3
ST. LOUIS, MO.					
All stores.....	111				
Sales.....		\$3,865,000			
Commodity coverage.....		59.7 percent			
Total analyzed.....	22	\$2,368	\$2,368		100.0
Jewelry (except items below).....	22	2,368	487	19.7	19.7
Diamonds and precious stones.....	22	2,368	687	29.0	29.0
Watches, clocks, silverware.....	22	2,368	607	25.6	25.6
Novelty and costume jewelry.....	13	1,653	151	8.2	6.4
Optical goods, frames, lenses.....	13	1,447	153	10.6	6.5
Luggage and leather goods.....	6	1,292	42	3.3	1.8
Radios, television sets, and parts.....	3	214	7	3.3	.3
Household appliances (electric and gas).....	5	248	15	6.0	.6
Repairs and other services.....	9	1,368	158	9.8	5.6
Other sales.....	(1)	(1)	103	(1)	4.3
SAN FRANCISCO, CALIF.					
All stores.....	183				
Sales.....		\$5,407,000			
Commodity coverage.....		49.5 percent			
Total analyzed.....	32	2,679	2,679		100.0
Jewelry (except items below).....	32	2,679	376	14.0	14.0
Diamonds and precious stones.....	32	2,679	887	33.1	33.1
Watches, clocks, silverware.....	32	2,679	984	36.0	36.0
Novelty and costume jewelry.....	25	1,913	106	5.5	4.0
Cameras, projectors, film, photo equipment, and supplies.....	8	680	18	2.4	.8
Optical goods, frames, lenses.....	6	685	72	10.5	2.7
Luggage and leather goods.....	9	1,022	19	1.9	.7
Radios, television sets, and parts.....	16	1,115	36	3.4	1.4
Household appliances (electric and gas).....	13	1,229	45	3.5	1.8
Repairs and other services.....	18	1,602	137	8.6	5.1
Other sales.....	(1)	(1)	21	(1)	.8
WASHINGTON, D. C.					
(See District of Columbia, page 603)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

CIGAR STORES, CIGAR STANDS

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores	Amount reported	Percent column A	
	(add 000)	(add 000)	(see note)	(see note)	(see note)
BALTIMORE, MD.					
All stores.....	92				
Sales.....	\$1,938,000				
Commodity coverage.....	85.1 percent				
Total analyzed.....	65	\$1,647	\$1,647		100.0
Cigars, cigarettes, tobacco.....	65	1,647	1,271	77.2	77.2
Meals and fountain.....	10	239	44	18.4	2.7
Beer, wine (bottled or canned).....	5	308	11	3.6	.6
Liquors (packaged goods).....	7	617	95	15.4	5.7
Drugs, sundries, cosmetics, toiletries, etc.....	3	107	5	4.7	.3
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	281	(1)	13.5
BOSTON, MASS.					
All stores.....	271				
Sales.....	\$4,874,000				
Commodity coverage.....	71.6 percent				
Total analyzed.....	175	3,345	3,345		100.0
Cigars, cigarettes, tobacco.....	175	3,345	2,595	77.5	77.5
Meals and fountain.....	9	375	129	34.4	3.9
Drugs, sundries, cosmetics, toiletries, etc.....	10	713	85	9.1	1.9
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	558	(1)	18.7
BUFFALO, N. Y.					
All stores.....	105				
Sales.....	\$1,453,000				
Commodity coverage.....	73.2 percent				
Total analyzed.....	85	1,063	1,063		100.0
Cigars, cigarettes, tobacco.....	85	1,063	892	83.9	83.9
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	171	(1)	18.1
CHICAGO, ILL.					
All stores.....	751				
Sales.....	\$10,743,000				
Commodity coverage.....	79.5 percent				
Total analyzed.....	530	8,543	8,543		100.0
Cigars, cigarettes, tobacco.....	530	8,543	6,868	80.4	80.4
Meals and fountain.....	84	990	179	18.8	2.1
Beer, wine (bottled or canned).....	5	85	9	10.6	.1
Liquors (packaged goods).....	58	2,823	394	17.0	4.5
Drugs, sundries, cosmetics, toiletries, etc.....	8	102	8	7.8	.1
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	1,085	(1)	12.7
CLEVELAND, OHIO.					
All stores.....	187				
Sales.....	\$2,330,000				
Commodity coverage.....	75.8 percent				
Total analyzed.....	108	1,766	1,766		100.0
Cigars, cigarettes, tobacco.....	108	1,766	1,519	86.0	86.0
Meals and fountain.....	16	118	20	18.9	1.1
Beer, wine (bottled or canned).....	4	86	8	9.3	.5
Drugs, sundries, cosmetics, toiletries, etc.....	4	119	2	1.7	.1
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	217	(1)	12.3
DETROIT, MICH.					
All stores.....	154				
Sales.....	\$2,062,000				
Commodity coverage.....	82.8 percent				
Total analyzed.....	99	\$1,708	\$1,708		100.0
Cigars, cigarettes, tobacco.....	99	1,708	1,402	82.1	82.1
Meals and fountain.....	9	134	32	23.9	1.9
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	274	(1)	16.0
LOS ANGELES, CALIF.					
All stores.....	318				
Sales.....	\$2,813,000				
Commodity coverage.....	76.0 percent				
Total analyzed.....	225	2,195	2,195		100.0
Cigars, cigarettes, tobacco.....	225	2,195	1,481	67.9	67.9
Meals and fountain.....	7	287	106	39.7	4.8
Liquors (packaged goods).....	26	796	139	17.5	8.4
Drugs, sundries, cosmetics, toiletries, etc.....	3	34	7	20.6	.8
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	452	(1)	20.8
MILWAUKEE, WIS.					
All stores.....	119				
Sales.....	\$1,774,000				
Commodity coverage.....	84.4 percent				
Total analyzed.....	81	1,143	1,143		100.0
Cigars, cigarettes, tobacco.....	81	1,143	983	86.0	86.0
Meals and fountain.....	3	22	3	13.6	.3
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	157	(1)	13.7
NEW YORK, N. Y.					
All stores.....	4,458				
Sales.....	\$52,166,000				
Commodity coverage.....	83.9 percent				
Total analyzed.....	3,382	43,763	43,763		100.0
Cigars, cigarettes, tobacco.....	3,382	43,763	31,971	73.0	73.0
Meals and fountain.....	1,080	11,440	2,039	17.8	4.7
Beer, wine (bottled or canned).....	3	104	28	25.9	.1
Drugs, sundries, cosmetics, toiletries, etc.....	26	832	59	7.1	.1
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	9,666	(1)	22.1
PHILADELPHIA, PA.					
All stores.....	1,482				
Sales.....	\$8,785,000				
Commodity coverage.....	82.5 percent				
Total analyzed.....	1,139	7,235	7,235		100.0
Cigars, cigarettes, tobacco.....	1,139	7,235	5,009	69.2	69.2
Meals and fountain.....	212	1,452	321	22.1	4.5
Beer, wine (bottled or canned).....	4	30	15	50.0	.2
Drugs, sundries, cosmetics, toiletries, etc.....	112	2,242	289	12.9	4.0
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	1,801	(1)	22.1

Percent column A--Percent of total sales of stores reporting that they sell such commodity.

Percent column B--Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

CENSUS OF BUSINESS

CIGAR STORES, CIGAR STANDS

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
PITTSBURGH, PA.					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	65	\$908	\$908		100.0
Cigars, cigarettes, tobacco.....	65	908	628	69.0	69.0
Meals and fountain.....	3	85	50	58.8	5.5
Drugs, sundries, cosmetics, toiletries, etc.....	4	90	4	4.4	.4
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	228	(1)	25.1
ST. LOUIS, MO.					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	58	458	458		100.0
Cigars, cigarettes, tobacco.....	58	458	342	74.7	74.7
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	116	(1)	25.3
SAN FRANCISCO, CALIF.					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	309	\$4,100	\$4,100		100.0
Cigars, cigarettes, tobacco.....	309	4,100	2,843	69.3	69.3
Meals and fountain.....	36	722	140	19.4	3.4
Beer, wine (bottled or canned).....	37	1,028	15	1.5	.4
Liquors (packaged goods).....	85	2,335	245	10.5	8.0
Other sales (incl. candy, soft drinks, etc.).....	(1)	(1)	857	(1)	20.9
WASHINGTON, D. C.					
(See District of Columbia, page 612)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

1 Data not available.

FLORISTS

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
BAITIMORE, MD.					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	16	\$605	\$605		100.0
Cut flowers, wreaths, displays.....	16	605	521	86.1	86.1
Potted growing plants.....	12	448	77	17.2	12.7
Seeds, bulbs, nursery stock.....	3	141	7	5.0	1.2
BOSTON, MASS.					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	16	711	711		100.0
Cut flowers, wreaths, displays.....	16	711	584	79.3	79.3
Potted growing plants.....	12	531	126	23.7	17.7
Other sales.....	6	332	21	6.3	3.0
BUFFALO, N. Y.					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	14	\$506	\$506		100.0
Cut flowers, wreaths, displays.....	14	506	408	80.6	80.6
Potted growing plants.....	13	465	85	18.3	18.8
Other sales.....	2	(x)	13	(x)	2.6
CHICAGO, ILL.					
All stores.....					
Sales.....					
Commodity coverage.....					
Total analyzed.....	69	2,710	2,710		100.0
Cut flowers, wreaths, displays.....	69	2,710	1,984	73.2	75.2
Potted growing plants.....	58	2,504	550	23.9	20.3
Seeds, bulbs, nursery stock.....	18	707	112	15.6	4.1
Other sales.....	17	496	64	12.9	2.4

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

RETAIL TRADE: 1939

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FLORISTS

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION—Continued

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)	
CLEVELAND, OHIO					
All stores.....	184				
Sales.....		\$1,515,000			
Commodity coverage.....	47.5 percent				
Total analyzed.....	19	\$720	\$720	100.0	
Cut flowers, wreaths, displays.....	19	720	579	80.4	80.4
Potted growing plants.....	18	647	155	20.9	18.8
Other sales.....	4	168	6	3.6	.8
DETROIT, MICH.					
All stores.....	253				
Sales.....		\$2,575,000			
Commodity coverage.....	44.8 percent				
Total analyzed.....	30	1,154	1,154	100.0	
Cut flowers, wreaths, displays.....	30	1,154	891	77.2	77.2
Potted growing plants.....	21	740	196	26.5	17.0
Seeds, bulbs, nursery stock.....	6	185	24	14.5	2.1
Other sales.....	5	338	43	12.7	5.7
LOS ANGELES, CALIF.					
All stores.....	372				
Sales.....		\$2,944,000			
Commodity coverage.....	47.6 percent				
Total analyzed.....	32	1,400	1,400	100.0	
Cut flowers, wreaths, displays.....	32	1,400	1,205	86.1	86.1
Potted growing plants.....	23	1,069	159	14.9	11.3
Other sales.....	10	513	36	7.0	2.6
MILWAUKEE, WIS.					
All stores.....	105				
Sales.....		\$1,220,000			
Commodity coverage.....	39.8 percent				
Total analyzed.....	15	486	486	100.0	
Cut flowers, wreaths, displays.....	15	486	321	66.0	66.0
Potted growing plants.....	15	486	118	25.9	25.9
Seeds, bulbs, nursery stock.....	4	143	30	21.0	6.2
Other sales.....	4	145	19	13.1	3.9
NEW YORK, N. Y.					
All stores.....	1,212				
Sales.....		\$14,489,000			
Commodity coverage.....	52.8 percent				
Total analyzed.....	173	7,653	7,653	100.0	
Cut flowers, wreaths, displays.....	173	7,653	6,095	79.7	79.7
Potted growing plants.....	99	5,284	1,265	23.9	16.5
Seeds, bulbs, nursery stock.....	16	1,735	245	14.1	3.2
Other sales.....	11	382	48	12.6	.6
PHILADELPHIA, PA.					
All stores.....	374				
Sales.....		\$3,390,000			
Commodity coverage.....	30.4 percent				
Total analyzed.....	24	\$1,029	\$1,029	100.0	
Cut flowers, wreaths, displays.....	24	1,029	755	73.4	73.4
Potted growing plants.....	16	877	207	30.6	20.1
Other sales.....	3	228	67	29.6	6.5
PITTSBURGH, PA.					
All stores.....	74				
Sales.....		\$1,548,000			
Commodity coverage.....	50.6 percent				
Total analyzed.....	15	787	787	100.0	
Cut flowers, wreaths, displays.....	15	787	648	82.3	82.3
Potted growing plants.....	13	668	130	19.5	16.5
Other sales.....	4	138	9	6.5	1.2
ST. LOUIS, MO.					
All stores.....	153				
Sales.....		\$1,818,000			
Commodity coverage.....	44.2 percent				
Total analyzed.....	13	804	804	100.0	
Cut flowers, wreaths, displays.....	13	804	686	85.3	85.3
Potted growing plants.....	12	775	166	13.7	13.2
Other sales.....	5	200	12	6.0	1.5
SAN FRANCISCO, CALIF.					
All stores.....	191				
Sales.....		\$2,278,000			
Commodity coverage.....	47.1 percent				
Total analyzed.....	22	1,072	1,072	100.0	
Cut flowers, wreaths, displays.....	22	1,072	848	79.1	79.1
Potted growing plants.....	17	898	151	16.8	14.1
Seeds, bulbs, nursery stock.....	3	111	26	23.4	2.4
Other sales.....	3	452	47	10.4	4.4
WASHINGTON, D. C.					
(See District of Columbia, page 617)					

Percent column A—Percent of total sales of stores reporting that they sell such commodity.
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

OFFICE, STORE APPLIANCE AND EQUIPMENT DEALERS

TABLE 18.—COMMODITY SALES FOR CITIES OF OVER 500,000 POPULATION

(Limited to stores which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample.)

CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B		CITY AND COMMODITY	STORES REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B	
	Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)				Number	Sales of such stores (add 000)	Amount reported (add 000)	Percent column A (see note)		
BAITIMORE, MD.							MILWAUKEE, WIS.						
All stores..... 29							All stores..... 28						
Sales..... \$1,231,000							Sales..... \$1,450,000						
Commodity coverage..... 74.7 percent							Commodity coverage..... 55.2 percent						
Total analyzed.....	11	\$920	\$920	100.0			Total analyzed.....	10	\$800	\$800	100.0		
Typewriters, parts, and supplies.....	5	574	449	79.2	48.8		Typewriters, parts, and supplies.....	4	380	250	65.8	51.2	
Store and office machine eqpt. and supplies.....	5	439	134	30.5	14.6		Store and office machine eqpt. and supplies.....	6	471	263	55.8	32.9	
Store and office furniture and fixtures.....	4	247	247	100.0	28.8		Store and office furniture and fixtures.....	4	230	206	89.6	25.6	
Other sales.....	5	585	90	15.4	9.8		Other sales.....	6	553	81	14.6	10.1	
BOSTON, MASS.							NEW YORK, N. Y.						
All stores..... 34							All stores..... 295						
Sales..... \$3,295,000							Sales..... \$17,582,000						
Commodity coverage..... 61.4 percent							Commodity coverage..... 81.7 percent						
Total analyzed.....	13	2,024	2,024	100.0			Total analyzed.....	98	14,201	14,201	100.0		
Typewriters, parts, and supplies.....	5	1,426	1,049	75.6	51.8		Typewriters, parts, and supplies.....	25	5,763	4,123	71.3	39.0	
Store and office machine eqpt. and supplies.....	7	1,199	395	32.9	19.5		Store and office machine eqpt. and supplies.....	36	6,917	3,792	54.8	28.7	
Store and office furniture and fixtures.....	5	305	282	92.5	13.9		Store and office furniture and fixtures.....	48	5,191	5,126	98.7	33.1	
Stationery, printed forms, office supplies.....	3	693	100	14.4	5.0		Stationery, printed forms, office supplies.....	10	2,956	251	8.5	1.6	
Other sales.....	4	1,685	198	12.5	9.8		Other sales.....	36	7,753	908	11.7	6.4	
BUFFALO, N. Y.							PHILADELPHIA, PA.						
(Adequate sample not reported.)							All stores..... 66						
CHICAGO, ILL.							Sales..... \$4,895,000						
All stores..... 107							Commodity coverage..... 61.2 percent						
Sales..... \$8,530,000							Total analyzed.....	28	2,996	2,996	100.0		
Commodity coverage..... 62.5 percent							Typewriters, parts, and supplies.....	6	1,503	1,090	72.5	56.4	
Total analyzed.....	46	7,036	7,036	100.0			Store and office machine eqpt. and supplies.....	13	1,757	798	45.4	26.0	
Typewriters, parts, and supplies.....	14	3,445	2,455	70.7	34.8		Store and office furniture and fixtures.....	12	738	690	95.5	23.0	
Store and office machine eqpt. and supplies.....	15	3,546	2,162	64.6	30.7		Stationery, printed forms, office supplies.....	3	776	105	13.5	3.5	
Store and office furniture and fixtures.....	25	2,052	1,877	91.5	25.7		Other sales.....	11	2,013	315	15.5	10.5	
Stationery, printed forms, office supplies.....	4	1,408	125	8.9	1.8		PITTSBURGH, PA.						
Other sales.....	16	3,364	437	13.0	6.2		All stores..... 31						
CLEVELAND, OHIO							Sales..... \$2,775,000						
All stores..... 46							Commodity coverage..... 70.1 percent						
Sales..... \$2,293,000							Total analyzed.....	14	1,944	1,944	100.0		
Commodity coverage..... 91.9 percent							Typewriters, parts, and supplies.....	5	1,377	1,088	78.9	55.9	
Total analyzed.....	27	2,108	2,108	100.0			Store and office machine eqpt. and supplies.....	10	1,239	422	34.1	21.7	
Typewriters, parts, and supplies.....	10	1,058	772	73.0	36.6		Store and office furniture and fixtures.....	5	351	269	78.8	15.4	
Store and office machine eqpt. and supplies.....	12	1,071	582	54.3	27.6		Stationery, printed forms, office supplies.....	3	787	54	4.3	1.8	
Store and office furniture and fixtures.....	10	508	346	68.1	16.4		Other sales.....	6	1,477	135	9.0	8.8	
Stationery, printed forms, office supplies.....	6	523	187	31.9	7.9		ST. LOUIS, MO.						
Other sales.....	19	1,552	241	17.8	11.5		All stores..... 40						
DETROIT, MICH.							Sales..... \$2,349,000						
All stores..... 57							Commodity coverage..... 86.5 percent						
Sales..... \$3,788,000							Total analyzed.....	16	2,032	2,032	100.0		
Commodity coverage..... 85.0 percent							Typewriters, parts, and supplies.....	6	1,203	921	78.8	45.3	
Total analyzed.....	24	3,126	3,126	100.0			Store and office machine eqpt. and supplies.....	13	1,549	646	41.7	31.8	
Typewriters, parts, and supplies.....	7	1,400	1,030	73.6	32.9		Store and office furniture and fixtures.....	4	421	353	83.8	17.4	
Store and office machine eqpt. and supplies.....	14	2,240	1,202	53.7	38.5		Other sales.....	6	1,054	112	10.6	5.5	
Store and office furniture and fixtures.....	7	1,199	450	37.5	14.4		SAN FRANCISCO, CALIF.						
Stationery, printed forms, office supplies.....	4	1,500	252	16.5	7.4		All stores..... 59						
Other sales.....	12	1,494	212	14.2	6.8		Sales..... \$3,748,000						
LOS ANGELES, CALIF.							Commodity coverage..... 71.5 percent						
All stores..... 107							Total analyzed.....	25	2,674	2,674	100.0		
Sales..... \$4,722,000							Typewriters, parts, and supplies.....	9	1,375	843	61.3	31.6	
Commodity coverage..... 82.3 percent							Store and office machine eqpt. and supplies.....	13	1,652	1,082	65.5	40.6	
Total analyzed.....	41	3,894	3,894	100.0			Store and office furniture and fixtures.....	7	520	511	98.3	19.1	
Typewriters, parts, and supplies.....	13	1,996	1,373	68.8	35.3		Other sales.....	13	1,655	238	14.4	8.9	
Store and office machine eqpt. and supplies.....	18	1,953	775	39.7	20.0		WASHINGTON, D. C.						
Store and office furniture and fixtures.....	22	1,451	1,418	97.6	38.5		(See District of Columbia, page 624)						
Stationery, printed forms, office supplies.....	6	792	56	7.1	1.4								
Other sales.....	22	2,682	284	9.8	6.8								

Percent column A—Percent of total sales of stores reporting that they sell such commodity.

Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

RETAIL TRADE: 1939

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LIQUOR STORES (PACKAGED GOODS)
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	19,138	\$588,351	13,870	25,876	22,747	2,929	\$30,782	\$29,590	\$1,192	\$66,203
GEOGRAPHIC DIVISIONS:										
New England:										
New England.....	2,318	61,900	1,513	2,955	2,529	427	4,013	3,821	192	7,576
Middle Atlantic:										
Middle Atlantic.....	3,233	171,236	2,135	8,918	8,470	448	10,142	9,921	221	24,321
East North Central:										
East North Central.....	2,996	107,234	1,939	3,981	3,539	442	4,716	4,547	169	8,954
West North Central:										
West North Central.....	1,789	41,252	1,222	2,535	2,101	434	2,348	2,198	150	4,793
South Atlantic:										
South Atlantic.....	2,192	74,573	1,421	3,244	2,974	270	3,595	3,509	86	6,618
East South Central:										
East South Central.....	809	20,922	872	901	769	132	816	779	37	2,053
West South Central:										
West South Central.....	1,953	26,793	1,555	1,615	1,462	153	1,198	1,158	40	3,784
Mountain:										
Mountain.....	943	20,787	537	1,025	901	124	1,101	1,054	47	1,670
Pacific:										
Pacific.....	3,193	61,674	2,628	2,502	2,003	499	2,855	2,605	250	6,229
New England:										
Maine.....	71	5,600	28	167	156	11	236	231	5	331
New Hampshire.....	54	3,892	---	109	109	---	178	178	---	228
Vermont.....	32	2,176	9	46	30	16	57	41	16	154
Massachusetts.....	950	29,215	507	1,652	1,620	332	2,673	2,567	106	3,777
Rhode Island.....	219	3,472	180	163	125	40	154	137	17	497
Connecticut.....	1,012	17,554	789	616	490	126	715	687	48	2,589
Middle Atlantic:										
New York.....	1,948	78,247	1,829	3,494	3,169	325	5,723	5,553	170	15,841
New Jersey.....	680	16,049	479	848	738	112	968	923	45	2,985
Pennsylvania.....	655	78,940	75	2,578	2,585	11	3,451	3,445	6	7,495
East North Central:										
Ohio.....	628	47,920	241	1,263	1,203	60	1,829	1,813	16	2,791
Indiana.....	464	5,717	421	329	264	65	232	209	23	605
Illinois.....	837	22,302	642	1,599	1,417	182	1,750	1,671	79	2,857
Michigan.....	561	27,488	455	623	557	66	756	722	34	2,821
Wisconsin.....	208	3,807	180	167	118	49	149	132	17	380
West North Central:										
Minnesota.....	487	12,288	302	779	631	148	837	791	46	1,770
Iowa.....	198	11,625	26	563	459	124	629	585	64	798
Missouri.....	335	7,320	270	537	505	32	590	561	9	996
North Dakota.....	150	1,777	121	111	82	29	76	70	6	256
South Dakota.....	251	3,121	161	244	200	44	173	164	9	286
Nebraska.....	348	5,111	342	501	244	57	243	227	16	694
Kansas.....	---	---	---	---	---	---	---	---	---	---
South Atlantic:										
Delaware.....	79	1,596	63	57	44	13	82	57	5	198
Maryland.....	192	4,712	183	235	207	28	248	237	11	616
District of Columbia.....	249	11,923	222	573	515	58	649	626	23	1,402
Virginia.....	124	16,997	32	393	390	3	600	599	1	883
West Virginia.....	148	12,575	17	433	429	4	629	628	1	556
North Carolina.....	90	5,747	5	255	233	22	265	268	7	359
South Carolina.....	477	8,242	310	354	308	46	300	299	11	804
Georgia.....	480	6,982	358	553	487	46	421	408	13	905
Florida.....	353	5,999	271	411	361	50	391	377	14	965
East South Central:										
Kentucky.....	450	7,695	387	479	401	78	391	364	27	615
Tennessee.....	284	4,107	273	177	152	25	147	140	7	710
Alabama.....	69	9,120	12	245	216	29	276	275	5	728
Mississippi.....	---	---	---	---	---	---	---	---	---	---
West South Central:										
Arkansas.....	483	6,344	400	558	302	36	241	231	10	663
Louisiana.....	221	2,797	172	293	269	24	186	182	4	590
Oklahoma.....	---	---	---	---	---	---	---	---	---	---
Texas.....	1,249	17,852	983	984	691	93	769	743	26	2,731
Mountain:										
Montana.....	178	5,584	7	289	236	33	345	329	16	333
Idaho.....	128	5,688	5	214	209	5	205	204	1	253
Wyoming.....	19	470	18	16	16	2	19	19	(1)	48
Colorado.....	369	5,206	348	219	165	54	188	170	18	632
New Mexico.....	94	861	97	63	49	14	42	39	3	90
Arizona.....	42	784	43	39	33	6	38	35	3	58
Utah.....	95	3,959	---	182	182	---	246	246	---	216
Nevada.....	20	235	21	21	11	10	18	12	6	42
Pacific:										
Washington.....	211	14,547	53	455	326	129	591	511	80	552
Oregon.....	207	9,110	47	318	294	24	458	447	11	422
California.....	2,775	38,017	2,543	1,729	1,363	346	1,808	1,647	159	5,255

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

1 Less than \$500.

CENSUS OF BUSINESS

FUEL AND ICE DEALERS
TABLE 2C.—ESTABLISHMENTS, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL ¹	38,329	\$887,617	34,764	96,315	75,868	20,447	\$109,910	\$97,682	\$12,228	\$66,445
GEOGRAPHIC DIVISIONS:										
New England:										
Maine.....	2,947	123,790	2,513	12,252	10,116	2,136	15,440	14,053	1,387	9,846
Middle Atlantic:										
Middle Atlantic.....	10,122	277,565	9,397	23,142	18,519	4,623	30,179	26,885	3,294	17,540
East North Central:										
East North Central.....	9,175	273,457	8,147	28,550	22,379	6,171	35,081	31,043	4,038	24,609
West North Central:										
West North Central.....	4,296	74,850	3,975	9,411	6,892	2,519	9,567	8,190	1,377	5,920
South Atlantic:										
South Atlantic.....	4,038	87,983	3,504	11,056	8,923	2,133	9,265	8,418	847	4,557
East South Central:										
East South Central.....	2,307	26,084	2,055	5,084	4,021	1,063	3,494	3,118	376	1,790
West South Central:										
West South Central.....	1,708	8,449	1,536	1,500	1,218	282	1,199	1,097	102	278
Mountain:										
Mountain.....	1,568	18,554	1,556	2,472	1,797	675	2,444	2,082	362	915
Pacific:										
Pacific.....	2,172	20,228	2,122	3,093	2,234	859	3,678	3,206	472	1,429
New England:										
Maine.....	453	8,420	398	1,321	1,022	299	1,207	1,060	147	1,044
New Hampshire.....	224	5,345	223	717	545	172	736	628	108	496
Vermont.....	144	3,529	142	442	326	116	442	395	47	556
Massachusetts.....	1,431	72,482	1,194	6,637	5,514	1,123	8,892	8,066	795	5,407
Rhode Island.....	200	9,314	168	996	855	161	1,230	1,120	110	612
Connecticut.....	495	24,700	390	2,139	1,874	265	2,933	2,754	179	1,728
Middle Atlantic:										
New York.....	5,224	166,872	4,848	12,123	9,638	2,485	17,054	15,277	1,777	9,570
New Jersey.....	2,274	58,272	1,958	4,978	4,198	778	6,624	6,118	506	3,877
Pennsylvania.....	2,324	55,421	2,593	6,043	4,863	1,360	6,501	5,490	1,011	4,193
East North Central:										
Ohio.....	2,665	61,343	2,367	6,228	4,995	1,233	7,657	6,805	852	4,288
Indiana.....	1,415	30,855	1,271	3,989	3,124	865	4,126	3,562	566	2,533
Illinois.....	2,466	87,914	2,218	9,021	6,584	2,437	11,684	10,061	1,623	6,999
Michigan.....	1,671	61,200	1,439	6,013	4,968	1,055	7,500	6,808	692	6,592
Wisconsin.....	958	32,165	852	3,299	2,718	581	4,092	3,807	285	4,197
West North Central:										
Minnesota.....	965	25,527	863	2,596	2,031	565	3,143	2,831	312	2,443
Iowa.....	951	14,593	914	2,244	1,609	635	2,029	1,658	371	1,053
Missouri.....	1,392	21,349	1,279	2,859	2,006	853	2,782	2,351	431	946
North Dakota.....	140	1,802	126	214	157	57	223	194	29	187
South Dakota.....	126	1,654	104	205	157	48	186	168	20	187
Nebraska.....	307	6,643	268	737	522	215	731	600	131	786
Kansas.....	417	3,502	401	576	408	170	471	388	83	228
South Atlantic:										
Delaware ²	150	4,673	147	440	375	65	570	540	30	310
Maryland.....	589	11,957	562	1,525	1,204	321	1,450	1,324	156	719
District of Columbia.....	138	8,857	130	816	741	75	1,092	1,046	46	480
Virginia.....	654	13,333	551	2,098	1,599	499	1,748	1,528	220	869
West Virginia.....	145	862	142	174	126	48	127	111	16	18
North Carolina.....	698	11,055	593	2,041	1,639	402	1,511	1,358	153	678
South Carolina.....	423	5,068	329	1,058	862	196	892	851	41	319
Georgia ³	765	8,650	613	2,073	1,695	378	1,309	1,200	109	843
Florida.....	478	3,468	437	851	692	149	736	660	76	121
East South Central:										
Kentucky ⁴	741	9,277	668	1,381	1,007	374	1,140	995	147	626
Tennessee ⁵	761	11,483	680	2,132	1,719	413	1,412	1,258	154	859
Alabama ⁴	619	4,135	555	1,287	1,098	189	760	719	41	223
Mississippi ⁶	186	1,179	152	304	197	107	182	148	34	82
West South Central:										
Arkansas.....	249	696	235	199	151	48	118	103	15	35
Louisiana.....	237	969	217	202	151	51	136	117	21	74
Oklahoma.....	225	988	201	190	151	39	186	169	19	26
Texas.....	997	5,594	883	909	765	144	755	708	47	145
Mountain:										
Montana ⁶	124	1,354	132	158	88	70	159	122	37	114
Idaho.....	160	2,485	145	312	205	107	314	260	54	242
Wyoming ⁴	112	681	120	105	68	37	84	70	14	13
Colorado.....	651	9,038	645	1,134	881	253	1,173	1,021	152	274
New Mexico ⁵	100	774	104	124	95	29	107	99	8	42
Arizona.....	81	644	74	96	75	21	84	76	8	43
Utah ⁴	330	3,107	307	488	347	141	466	397	79	146
Nevada.....	30	481	29	55	38	17	57	47	10	39
Pacific:										
Washington.....	735	8,548	724	1,226	811	415	1,408	1,161	247	599
Oregon.....	264	3,081	277	675	473	202	689	581	108	309
California.....	1,173	8,597	1,121	1,192	950	242	1,581	1,444	132	521

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

¹ The sums of the State figures differ from the United States totals because of including, to avoid disclosure, fuel-oil retailers in State figures as indicated, but not in the United States totals.

² Includes 9 fuel-oil retailers.

³ Includes 3 fuel-oil retailers.

⁴ Includes 1 fuel-oil retailer.

⁵ Includes 2 fuel-oil retailers.

RETAIL TRADE:1939

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FUEL-OIL RETAILERS
TABLE 2C.—ESTABLISHMENTS, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES.

DIVISION AND STATE	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	2,843	\$125,925	2,426	9,169	8,061	1,108	\$13,873	\$13,018	\$955	\$5,089
GEOGRAPHIC DIVISIONS:										
New England	1,393	40,610	1,311	2,978	2,804	374	3,994	3,775	219	1,711
Middle Atlantic	619	51,666	650	3,327	2,927	400	5,660	5,263	397	1,555
East North Central	158	8,689	132	647	570	77	1,019	967	52	488
West North Central	88	3,857	61	359	294	65	471	418	53	309
South Atlantic	114	8,521	85	707	659	48	933	917	16	465
East South Central	6	235	6	25	18	7	32	28	4	7
West South Central	29	652	29	79	71	8	94	90	4	41
Mountain	37	1,674	29	123	104	19	178	164	14	116
Pacific	199	10,021	143	924	814	110	1,492	1,396	96	417
New England:										
Maine	99	2,851	87	272	242	30	336	320	16	144
New Hampshire	63	1,998	66	152	143	9	172	168	6	88
Vermont	17	275	16	25	19	6	23	19	4	10
Massachusetts	820	21,758	783	1,554	1,310	244	2,042	1,902	140	643
Rhode Island	118	4,404	109	309	276	33	490	456	24	151
Connecticut	276	9,366	248	696	614	82	941	912	29	675
Middle Atlantic:										
New York	496	36,648	562	2,146	1,928	218	3,828	3,551	277	1,024
New Jersey	265	10,095	203	701	587	114	1,037	970	67	279
Pennsylvania	58	4,923	45	480	412	68	765	742	53	232
East North Central:										
Ohio	11	381	7	32	28	4	58	55	3	10
Indiana	17	778	13	68	57	11	97	88	14	42
Illinois	82	5,139	89	377	324	53	575	547	28	236
Michigan	35	1,150	35	107	100	7	179	173	6	99
Wisconsin	13	1,241	10	63	61	2	110	109	1	99
West North Central:										
Minnesota	24	978	20	86	68	18	142	120	22	80
Iowa	18	752	15	84	76	8	84	80	4	92
Missouri	23	1,552	9	134	112	22	180	165	15	67
North Dakota	3	12	2	1	1	1	(1)	—	(1)	2
South Dakota	17	551	12	52	37	15	65	52	11	67
Nebraska	3	32	3	2	1	1	2	1	1	1
South Atlantic:										
Delaware	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	20	2,735	16	165	148	17	208	200	8	114
District of Columbia	10	1,819	4	155	155	—	199	199	—	56
Virginia	17	459	15	78	59	17	72	69	3	43
West Virginia	—	—	—	—	—	—	—	—	—	—
North Carolina	6	89	8	18	16	2	14	13	1	2
South Carolina	19	179	9	40	40	—	29	29	—	4
Georgia	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida	28	544	28	50	42	8	45	41	2	20
East South Central:										
Kentucky	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Alabama	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:										
Arkansas	5	52	5	10	9	1	5	5	(1)	3
Louisiana	4	128	3	24	20	4	21	19	2	15
Oklahoma	5	87	5	6	6	—	6	6	—	8
Texas	15	405	16	39	36	3	62	60	2	15
Mountain:										
Montana	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho	3	24	3	2	2	—	2	2	—	4
Wyoming	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	4	68	3	7	4	3	7	5	2	3
New Mexico	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona	13	532	8	45	45	—	58	58	—	31
Utah	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada	11	850	7	52	39	13	98	85	11	72
Pacific:										
Washington	69	4,720	38	408	340	68	704	654	50	110
Oregon	31	1,832	19	180	156	24	278	248	30	48
California	99	3,469	66	336	318	18	510	494	16	259

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
1 Less than \$500.

CENSUS OF BUSINESS

HAY, GRAIN, AND FEED STORES (WITH GROCERIES)
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	1,860	\$84,812	1,523	3,905	3,137	768	\$5,210	\$5,008	\$202	\$6,203
GEOGRAPHIC DIVISIONS:										
New England.....	128	7,035	93	322	293	29	392	378	14	687
Middle Atlantic.....	189	7,176	120	417	353	64	453	420	33	811
East North Central.....	164	7,147	144	390	326	64	372	348	24	704
West North Central.....	328	10,326	241	641	513	128	448	411	37	862
South Atlantic.....	430	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
East South Central.....	175	5,140	180	371	294	77	240	226	14	475
West South Central.....	328	8,139	336	499	393	106	306	287	19	707
Mountain.....	32	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	88	4,594	77	200	178	22	234	225	9	424
New England:										
Maine.....	61	3,353	45	137	126	11	160	156	4	354
New Hampshire.....	12	828	12	31	28	3	35	33	2	84
Vermont.....	23	961	14	54	44	10	54	50	4	106
Massachusetts.....	12	1,024	7	54	50	4	85	82	3	85
Rhode Island.....	6	178	5	8	7	1	9	8	1	12
Connecticut.....	14	695	10	38	38	—	49	49	—	84
Middle Atlantic:										
New York.....	62	2,681	55	126	102	24	128	117	11	281
New Jersey.....	9	299	6	12	12	—	12	12	—	22
Pennsylvania.....	118	4,196	59	278	239	40	313	291	22	498
East North Central:										
Ohio.....	34	1,632	29	98	91	7	101	97	4	199
Indiana.....	26	598	27	42	32	10	32	29	3	57
Illinois.....	35	1,007	41	49	30	19	32	27	5	98
Michigan.....	13	310	10	24	19	5	19	17	2	41
Wisconsin.....	58	3,600	37	177	154	23	188	178	10	309
West North Central:										
Minnesota.....	38	1,634	14	98	77	21	101	86	15	147
Iowa.....	26	901	19	58	50	8	47	44	3	57
Missouri.....	206	6,287	164	395	322	73	239	227	12	512
North Dakota.....	—	—	—	—	—	—	—	—	—	—
South Dakota.....	10	552	3	28	20	8	23	19	4	88
Nebraska.....	10	207	10	11	8	3	8	5	1	14
Kansas.....	36	765	31	51	36	15	32	30	2	84
South Atlantic:										
Delaware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	26	781	27	43	35	8	32	31	1	89
District of Columbia.....	—	—	—	—	—	—	—	—	—	—
Virginia.....	71	2,548	57	141	123	18	123	117	6	421
West Virginia.....	48	805	33	58	49	9	44	41	3	96
North Carolina.....	86	2,408	92	154	122	32	98	93	5	225
South Carolina.....	31	945	12	93	58	37	51	47	4	56
Georgia.....	137	4,927	81	412	270	142	275	252	23	565
Florida.....	31	862	22	64	41	23	39	34	5	71
East South Central:										
Kentucky.....	34	439	28	22	18	6	10	7	3	45
Tennessee.....	44	1,555	41	109	90	19	72	69	3	130
Alabama.....	58	1,946	50	144	107	37	92	87	5	178
Mississippi.....	39	1,400	41	96	81	15	68	63	5	122
West South Central:										
Arkansas.....	81	1,559	85	80	62	18	54	51	3	203
Louisiana.....	21	1,122	25	61	56	5	45	44	1	112
Oklahoma.....	54	978	37	74	49	25	41	38	3	87
Texas.....	172	4,480	189	284	228	56	166	154	12	305
Mountain:										
Montana.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	3	110	1	5	5	—	5	5	—	6
Wyoming.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	11	459	11	27	25	2	28	25	1	56
New Mexico.....	6	487	5	23	19	4	23	20	3	32
Arizona.....	4	138	4	6	5	1	5	4	1	15
Utah.....	4	447	2	22	21	1	24	24	(1)	22
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington.....	39	2,130	27	89	78	11	101	97	4	177
Oregon.....	24	1,292	18	68	61	7	80	77	3	106
California.....	25	1,172	32	45	39	6	53	51	2	141

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
1 Less than \$500.

RETAIL TRADE: 1939

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HAY, GRAIN, AND FEED—FARM IMPLEMENTS
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	1,128	\$82,820	785	4,786	4,161	625	\$5,032	\$4,778	\$254	\$10,280
GEOGRAPHIC DIVISIONS:										
New England	84	7,464	47	358	333	25	480	466	14	648
Middle Atlantic	250	19,020	185	907	767	140	953	904	49	2,164
East North Central	311	23,955	194	1,617	1,421	196	1,692	1,614	78	3,180
West North Central	175	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Atlantic	116	8,905	66	509	441	68	507	484	23	980
East South Central	42	2,418	36	188	187	21	186	149	7	589
West South Central	55	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mountain	51	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	68	7,185	60	383	333	50	501	475	26	1,075
New England:										
Maine	16	724	10	30	28	2	33	32	1	62
New Hampshire	24	3,040	3	155	135	2	211	210	1	181
Vermont	21	1,552	18	92	82	10	84	77	7	215
Massachusetts	7	555	6	25	25	3	54	32	2	44
Rhode Island	5	155	5	4	4	1	4	5	1	5
Connecticut	15	1,460	7	69	64	5	114	112	2	141
Middle Atlantic:										
New York	180	11,775	85	518	426	90	550	524	26	1,130
New Jersey	22	2,152	15	113	105	8	158	135	3	309
Pennsylvania	78	5,113	85	278	236	42	285	245	20	725
East North Central:										
Ohio	95	8,259	65	554	512	42	583	569	14	998
Indiana	58	4,798	35	321	286	35	353	336	17	571
Illinois	39	2,098	36	152	102	50	155	108	27	335
Michigan	58	4,972	19	376	334	42	420	409	11	751
Wisconsin	61	3,828	45	214	187	27	201	192	9	549
West North Central:										
Minnesota	49	1,805	29	108	87	19	90	81	9	222
Iowa	48	2,359	36	129	111	18	115	107	8	249
Missouri	31	1,914	23	138	114	24	100	94	6	215
North Dakota	3	151	1	10	10	—	14	14	—	97
South Dakota	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	23	1,865	14	81	70	11	82	76	6	324
Kansas	20	751	17	38	30	8	29	27	2	103
South Atlantic:										
Delaware ¹	7	907	7	45	36	7	45	44	1	86
Maryland	22	1,972	18	98	85	15	85	79	6	208
District of Columbia	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Virginia	33	2,369	19	147	131	16	135	131	4	205
West Virginia	19	636	5	48	36	12	41	37	4	145
North Carolina	10	427	7	28	26	2	26	25	1	78
South Carolina	8	348	6	52	25	7	23	20	3	33
Georgia	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Florida	15	2,045	4	102	93	9	137	133	4	222
East South Central:										
Kentucky	16	843	16	64	58	6	61	59	2	132
Tennessee	15	1,037	14	66	57	9	52	48	4	176
Alabama	4	231	—	32	32	—	26	26	—	80
Mississippi	7	307	6	26	20	6	17	16	1	30
West South Central:										
Arkansas	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	9	401	6	21	20	1	20	19	1	20
Oklahoma	13	975	8	61	56	5	61	57	4	100
Texas	30	1,249	24	91	74	17	77	71	6	163
Mountain:										
Montana	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho	10	484	8	25	21	4	32	29	3	70
Wyoming ¹	9	377	10	10	9	1	8	7	1	55
Colorado	17	934	12	70	56	14	67	58	9	162
New Mexico	6	150	6	8	7	1	7	7	—	55
Arizona	4	275	2	22	20	2	24	23	1	42
Utah	4	83	4	11	8	3	8	7	1	5
Nevada	—	—	—	—	—	—	—	—	—	—
Pacific:										
Washington	13	980	15	54	45	9	60	56	4	127
Oregon	16	1,479	6	87	74	13	105	98	7	218
California	39	4,726	39	242	214	28	336	321	15	750

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
 x Withheld to avoid disclosure.
¹ Includes two hay, grain and feed stores (with groceries). Data for these stores are not included in the United States totals.
² Less than \$500.

CENSUS OF BUSINESS

HAY, GRAIN, AND FEED STORES—OTHER
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL ¹	13,786	\$476,245	11,645	26,660	22,456	4,204	\$25,707	\$24,080	\$1,627	\$42,594
GEOGRAPHIC DIVISIONS:										
New England:	982	58,255	478	2,803	2,479	324	3,404	3,241	163	4,564
Middle Atlantic:	2,381	111,115	2,150	5,566	4,815	751	5,567	5,295	272	10,352
East North Central:	3,181	99,185	2,685	6,512	5,440	1,072	5,941	5,531	410	9,699
West North Central:	2,445	53,362	2,077	3,256	2,575	681	2,819	2,388	231	4,681
South Atlantic:	1,114	39,398	935	2,183	1,900	283	1,911	1,813	98	3,335
East South Central:	472	11,417	425	788	656	130	585	550	35	1,000
West South Central:	1,453	27,876	1,388	2,080	1,719	371	1,492	1,385	107	1,810
Mountain:	431	11,704	371	740	601	139	718	682	54	1,151
Pacific:	1,373	65,030	1,170	2,993	2,540	453	3,564	3,507	257	5,602
New England:										
Maine:	178	7,486	109	517	274	43	326	310	16	514
New Hampshire:	104	4,643	45	236	196	40	257	242	15	357
Vermont:	173	7,197	96	362	317	45	375	357	18	706
Massachusetts:	288	21,420	129	1,099	957	142	1,440	1,352	88	1,693
Rhode Island:	47	4,433	26	213	195	18	261	251	10	354
Connecticut:	172	13,076	73	576	540	36	745	729	16	960
Middle Atlantic:										
New York:	1,073	55,935	930	2,401	1,981	420	2,547	2,401	146	5,170
New Jersey:	268	20,101	224	1,038	938	99	1,148	1,108	41	1,586
Pennsylvania:	1,020	35,079	996	1,927	1,695	232	1,871	1,786	85	3,796
East North Central:										
Ohio:	841	33,236	700	2,085	1,843	242	2,020	1,931	89	2,696
Indiana:	690	19,187	560	1,464	1,227	237	1,251	1,147	104	2,051
Illinois:	635	12,370	607	824	652	172	692	619	73	1,181
Michigan:	388	12,397	304	929	720	209	842	779	63	1,594
Wisconsin:	639	22,003	494	1,210	998	212	1,136	1,055	81	2,377
West North Central:										
Minnesota:	453	8,600	327	550	433	117	481	437	44	640
Iowa:	780	17,010	666	1,034	821	213	858	778	78	1,518
Missouri:	468	10,131	448	689	564	125	505	467	38	651
North Dakota:	27	227	18	56	23	13	29	27	2	20
South Dakota:	70	1,762	44	122	92	30	110	104	6	296
Nebraska:	261	5,620	224	305	233	72	230	207	23	577
Kansas:	408	9,812	350	520	409	111	408	368	40	779
South Atlantic:										
Delaware:	83	6,777	85	227	200	27	223	210	13	413
Maryland:	167	7,704	139	406	367	39	372	357	15	741
District of Columbia:	7	285	4	30	30	—	40	40	—	24
Virginia:	192	8,897	140	483	448	35	449	439	10	806
West Virginia:	128	1,995	113	123	93	30	94	84	10	176
North Carolina:	110	3,903	89	235	209	26	201	192	9	519
South Carolina:	86	1,529	58	145	114	31	102	89	13	150
Georgia:	125	2,382	112	211	162	49	135	123	12	222
Florida:	216	5,928	195	323	277	46	295	279	16	484
East South Central:										
Kentucky:	172	3,385	166	250	208	42	195	184	11	507
Tennessee:	185	5,217	160	338	284	54	253	238	15	439
Alabama:	69	1,853	58	121	102	19	88	83	5	194
Mississippi:	46	1,162	41	77	62	15	49	45	4	60
West South Central:										
Arkansas:	84	2,431	84	123	111	12	99	95	4	174
Louisiana:	65	1,186	60	117	98	19	77	70	7	80
Oklahoma:	308	3,954	284	336	284	52	287	252	15	330
Texas:	996	20,325	958	1,514	1,226	288	1,049	988	81	1,226
Mountain:										
Montana:	35	1,226	27	74	67	7	97	93	4	187
Idaho:	50	1,451	41	112	94	18	113	107	6	191
Wyoming:	44	1,222	37	65	51	14	58	52	6	125
Colorado:	153	5,738	131	234	184	50	208	191	17	298
New Mexico:	50	1,256	45	95	80	15	82	76	6	151
Arizona:	35	1,188	25	84	67	17	92	87	5	141
Utah:	57	1,515	57	70	54	18	61	52	9	43
Nevada:	7	108	8	6	4	2	5	4	1	17
Pacific:										
Washington:	253	10,845	208	447	367	80	528	487	41	879
Oregon:	225	8,651	199	429	343	86	458	408	50	808
California:	895	45,534	765	2,117	1,850	267	2,578	2,412	165	3,915

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

¹ The sums of the State figures differ from the United States totals because of including, to avoid disclosure, stores other than "hay, grain, and feed—other" in certain State figures as indicated, but not in the United States totals.

² Includes five farm and garden supply stores.

³ Includes two farm and garden supply stores.

⁴ Includes one hay, grain, and feed—farm implements.

⁵ Includes one hay, grain, and feed—farm implements and one hay, grain, and feed store (with groceries).

⁶ Includes one hay, grain, and feed store (with groceries) and two farm and garden supply stores.

RETAIL TRADE:1939

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FARM AND GARDEN SUPPLY STORES
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	4,915	\$155,312	4,074	13,710	10,601	3,109	\$13,447	\$12,205	\$1,242	\$21,498
GEOGRAPHIC DIVISIONS:										
New England	122	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic	620	25,778	527	3,147	1,982	1,165	2,996	2,635	360	4,407
East North Central	818	31,401	811	2,701	2,159	542	2,729	2,508	221	4,751
West North Central	528	12,205	448	1,295	1,049	246	1,154	1,034	120	2,437
South Atlantic	1,341	41,208	1,115	2,808	2,080	548	2,530	2,249	281	4,285
East South Central	508	14,937	420	992	837	155	844	788	56	1,398
West South Central	289	5,486	260	730	588	144	510	475	35	714
Mountain	85	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	608	16,315	535	1,592	1,328	264	1,857	1,711	146	2,371
New England:										
Maine	55	1,854	50	49	40	9	55	51	4	116
New Hampshire	4	42	4	4	3	1	4	4	(1)	4
Vermont	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	55	2,292	22	252	234	18	304	295	9	538
Rhode Island	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut	23	787	17	74	69	5	109	107	2	87
Middle Atlantic:										
New York	249	13,442	187	2,040	970	1,070	1,788	1,488	320	1,900
New Jersey	87	4,347	77	325	276	49	593	563	25	871
Pennsylvania	284	7,989	263	762	738	48	820	805	15	1,636
East North Central:										
Ohio	271	11,574	194	793	658	137	840	795	45	1,846
Indiana	180	6,955	115	620	525	95	610	572	38	759
Illinois	178	5,051	150	555	376	159	520	448	72	1,145
Michigan	124	4,188	82	472	351	121	466	414	52	691
Wisconsin	97	5,635	70	281	251	30	293	279	14	510
West North Central:										
Minnesota	78	2,095	70	159	143	16	171	185	8	457
Iowa	258	5,340	200	557	415	142	448	370	78	766
Missouri	87	1,700	54	185	148	18	156	148	10	284
North Dakota	15	417	9	73	72	1	84	84	(1)	194
South Dakota	25	929	22	146	124	22	136	128	8	345
Nebraska	59	1,062	46	133	96	37	111	100	11	311
Kansas	48	883	45	61	51	10	48	43	5	100
South Atlantic:										
Delaware	28	472	30	39	28	11	25	24	2	67
Maryland	51	1,659	38	134	110	24	124	116	8	195
District of Columbia	5	444	2	44	44	—	65	65	—	116
Virginia	108	5,807	73	309	270	39	345	332	13	572
West Virginia	13	87	12	12	8	4	7	4	3	16
North Carolina	401	16,087	318	908	724	184	992	842	150	1,876
South Carolina	242	4,659	208	285	227	58	216	196	18	225
Georgia	376	8,066	347	812	451	161	492	432	80	648
Florida	118	4,435	87	253	198	85	285	238	27	570
East South Central:										
Kentucky	74	1,912	78	157	116	21	125	119	6	317
Tennessee	83	2,451	76	192	153	39	182	145	17	265
Alabama	209	5,979	155	383	319	64	511	289	22	478
Mississippi	142	4,595	115	280	249	31	246	235	11	358
West South Central:										
Arkansas	56	539	38	24	18	6	21	19	2	26
Louisiana	76	2,156	57	343	277	66	210	194	16	228
Oklahoma	53	551	34	50	43	7	36	34	2	80
Texas	144	2,220	131	313	248	65	243	228	15	580
Mountain:										
Montana	11	321	6	21	20	1	35	34	1	83
Idaho	11	998	8	80	71	9	111	107	4	139
Wyoming	6	281	5	24	22	2	20	20	(1)	68
Colorado	28	555	23	47	45	2	62	60	2	80
New Mexico	4	135	4	6	6	—	10	10	—	32
Arizona	10	386	5	17	17	—	31	31	—	56
Utah	13	186	8	37	37	—	38	38	—	55
Nevada	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington	62	2,892	34	182	144	38	211	189	22	300
Oregon	44	2,259	32	152	135	17	180	172	8	315
California	500	11,154	469	1,258	1,049	209	1,466	1,550	119	1,758

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Less than \$500.

CENSUS OF BUSINESS

JEWELRY STORES
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	14,559	\$361,595	13,077	55,249	32,441	2,808	\$53,965	\$52,863	\$1,302	\$162,596
GEOGRAPHIC DIVISIONS:										
New England:										
Maine	1,101	31,366	861	3,358	3,024	332	4,957	4,819	138	11,261
Middle Atlantic:										
East North Central:										
West North Central:										
South Atlantic:										
East South Central:										
West South Central:										
Mountain:										
Pacific:										
New England:										
Maine	116	2,091	106	227	203	24	293	273	10	851
New Hampshire	76	1,056	74	103	89	14	119	112	7	424
Vermont	57	735	55	90	78	12	99	96	3	447
Massachusetts	553	17,491	423	1,895	1,683	212	2,710	2,623	87	5,762
Rhode Island	79	3,065	54	350	332	18	558	550	6	958
Connecticut	221	6,908	149	691	639	52	1,190	1,165	25	2,951
Middle Atlantic:										
New York	1,692	55,729	1,400	4,673	4,472	201	8,510	8,407	108	35,982
New Jersey	484	11,701	381	1,017	970	47	1,650	1,620	30	4,232
Pennsylvania	1,205	29,128	1,111	3,053	2,884	169	4,299	4,216	85	14,424
East North Central:										
Ohio	846	20,210	784	2,052	1,875	177	3,206	3,131	75	7,587
Indiana	432	9,218	388	989	872	97	1,502	1,480	42	3,619
Illinois	924	21,945	862	1,940	1,719	221	3,058	2,944	114	10,068
Michigan	583	15,403	524	1,828	1,502	126	2,626	2,578	55	5,870
Wisconsin	491	6,455	451	827	543	84	882	845	57	2,375
West North Central:										
Minnesota	383	6,161	367	564	500	64	850	824	26	2,963
Iowa	375	5,217	384	457	381	76	580	558	24	2,107
Missouri	379	9,598	340	981	913	68	1,501	1,475	28	4,280
North Dakota	78	873	72	75	68	7	93	90	3	361
South Dakota	63	783	60	65	60	5	93	90	3	338
Nebraska	184	2,279	189	245	208	37	307	295	12	1,345
Kansas	240	3,258	239	354	285	69	590	589	21	1,469
South Atlantic:										
Delaware	37	978	26	115	111	4	170	169	1	427
Maryland	182	6,115	143	641	620	21	1,030	1,020	10	1,593
District of Columbia	85	5,052	62	440	426	14	613	604	12	1,843
Virginia	215	6,070	182	733	688	47	1,063	1,045	18	2,535
West Virginia	144	3,074	132	296	268	28	377	365	12	1,121
North Carolina	256	5,890	199	712	655	57	900	880	20	2,198
South Carolina	113	2,555	94	295	269	26	362	352	10	741
Georgia	197	5,571	159	781	728	53	935	914	21	2,039
Florida	217	6,804	180	621	594	27	972	960	12	3,619
East South Central:										
Kentucky	170	3,563	161	349	316	33	458	378	80	1,613
Tennessee	151	5,433	130	572	528	44	795	776	19	2,331
Alabama	144	3,412	133	374	355	19	491	482	9	1,179
Mississippi	77	1,385	69	154	143	11	197	194	3	574
West South Central:										
Arkansas	93	1,493	92	186	147	19	200	195	5	686
Louisiana	144	5,023	122	608	586	20	913	904	9	1,776
Oklahoma	202	3,551	189	379	342	37	568	550	18	1,623
Texas	566	16,251	523	1,697	1,598	99	2,458	2,417	41	7,171
Mountain:										
Montana	91	1,296	96	104	88	16	126	117	9	686
Idaho	77	1,128	78	86	75	11	116	116	2	645
Wyoming	42	539	45	56	50	6	52	51	1	309
Colorado	173	3,734	169	379	355	24	586	578	10	1,552
New Mexico	44	742	44	68	62	6	91	89	2	352
Arizona	53	1,183	43	114	91	23	181	171	10	372
Utah	64	1,434	54	149	140	9	255	249	6	553
Nevada	22	645	23	41	36	5	77	75	2	283
Pacific:										
Washington	238	6,027	230	465	414	51	736	715	21	2,352
Oregon	155	3,714	161	308	265	41	538	524	14	1,575
California	1,189	30,125	1,187	2,514	2,259	255	4,196	4,061	135	12,871

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

RETAIL TRADE:1939

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BOOK STORES
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	2,845	\$73,842	2,155	12,434	10,584	1,850	\$13,932	\$13,145	\$787	\$16,152
GEOGRAPHIC DIVISIONS:										
New England.....	241	5,636	163	964	839	95	1,074	1,031	43	1,154
Middle Atlantic.....	857	19,261	645	3,181	2,855	326	3,912	3,745	167	5,338
East North Central.....	570	17,728	445	2,953	2,513	420	3,275	3,099	176	5,592
West North Central.....	241	6,523	213	1,166	963	203	1,168	1,118	70	1,418
South Atlantic.....	241	6,124	157	1,046	945	101	1,130	1,153	27	1,163
East South Central.....	88	3,859	65	450	384	66	482	449	33	445
West South Central.....	164	4,761	126	828	678	150	884	806	78	951
Mountain.....	94	1,797	77	355	247	108	297	259	38	459
Pacific.....	351	8,343	265	1,491	1,110	381	1,640	1,455	155	1,824
New England:										
Maine.....	20	343	13	88	59	7	60	58	2	69
New Hampshire.....	20	368	16	34	28	6	32	30	2	66
Vermont.....	8	106	7	17	10	7	9	8	3	37
Massachusetts.....	143	3,152	91	597	537	60	674	646	28	598
Rhode Island.....	11	127	11	19	16	3	15	14	1	38
Connecticut.....	39	1,540	25	251	239	12	294	277	7	326
Middle Atlantic:										
New York.....	628	13,961	466	2,209	2,018	191	2,812	2,712	100	3,847
New Jersey.....	65	1,017	52	164	145	19	219	211	8	299
Pennsylvania.....	168	4,283	127	608	662	116	881	822	59	1,160
East North Central:										
Ohio.....	124	4,401	85	836	757	79	960	931	29	828
Indiana.....	87	1,449	53	235	182	73	180	165	25	311
Illinois.....	240	8,258	179	1,289	1,120	169	1,500	1,427	79	1,510
Michigan.....	94	2,327	81	366	304	62	408	379	27	423
Wisconsin.....	45	1,293	37	207	170	37	213	197	16	320
West North Central:										
Minnesota.....	37	951	32	161	117	44	168	150	18	182
Iowa.....	52	1,025	59	161	137	24	134	126	9	251
Missouri.....	73	2,924	54	568	498	60	688	650	19	503
North Dakota.....	4	19	2	4	2	2	2	2	(1)	9
South Dakota.....	4	71	1	15	1	14	7	1	6	15
Nebraska.....	22	512	19	124	120	4	109	107	2	97
Kansas.....	49	1,011	46	143	88	55	100	82	18	361
South Atlantic:										
Delaware.....	5	129	3	15	11	4	17	16	1	27
Maryland.....	37	683	28	127	125	2	141	140	1	61
District of Columbia.....	28	1,272	16	200	191	9	238	235	3	233
Virginia.....	35	1,124	13	144	115	29	152	146	6	253
West Virginia.....	21	371	15	51	41	10	54	51	3	86
North Carolina.....	32	775	22	158	159	19	159	150	9	155
South Carolina.....	25	379	17	51	45	6	54	53	1	105
Georgia.....	25	909	17	185	170	13	256	252	4	147
Florida.....	37	492	26	117	108	9	112	110	2	104
East South Central:										
Kentucky.....	20	693	16	130	111	19	128	118	12	173
Tennessee.....	30	2,369	20	245	213	30	299	278	13	129
Alabama.....	22	473	16	59	46	13	54	48	6	111
Mississippi.....	14	124	15	18	14	4	11	9	2	32
West South Central:										
Arkansas.....	13	200	10	19	11	8	13	11	2	58
Louisiana.....	28	749	21	123	108	15	157	155	2	106
Oklahoma.....	49	946	40	190	164	26	185	175	10	255
Texas.....	75	2,866	55	496	395	101	529	465	64	562
Mountain:										
Montana.....	11	208	4	47	17	30	28	21	7	53
Idaho.....	6	186	6	12	5	7	10	5	1	44
Wyoming.....	5	34	4	4	---	4	1	---	1	5
Colorado.....	42	688	35	156	125	33	181	119	12	118
New Mexico.....	5	88	5	5	2	9	11	8	3	23
Arizona.....	11	101	14	18	9	20	112	104	8	165
Utah.....	11	523	8	111	61	20	112	104	8	165
Nevada.....	3	19	3	2	---	2	1	---	1	7
Pacific:										
Washington.....	53	1,214	33	244	153	91	218	180	39	355
Oregon.....	27	888	20	181	133	48	180	159	21	201
California.....	271	6,241	212	1,066	824	242	1,242	1,146	98	1,288

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
1 Less than \$500.

CENSUS OF BUSINESS

STATIONERY STORES
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	3,497	\$56,814	3,317	6,890	5,744	946	\$7,703	\$7,383	\$520	\$12,933
GEOGRAPHIC DIVISIONS:										
New England.....	407	6,902	379	981	742	239	1,005	933	72	1,233
Middle Atlantic.....	1,758	28,179	1,686	2,649	2,307	342	3,031	2,913	118	5,536
East North Central.....	436	5,715	393	787	655	112	852	808	44	1,281
West North Central.....	144	2,428	143	330	293	37	352	342	10	583
South Atlantic.....	145	3,385	129	478	455	23	573	567	11	851
East South Central.....	34	911	25	144	136	8	171	168	3	235
West South Central.....	81	1,214	68	203	170	33	216	208	8	327
Mountain.....	59	778	57	96	82	14	103	98	5	224
Pacific.....	433	9,304	437	1,042	904	138	1,395	1,346	49	2,563
New England:										
Maine.....	17	191	16	24	19	5	16	15	1	58
New Hampshire.....	9	135	12	22	11	11	11	9	2	32
Vermont.....	16	295	18	54	35	19	44	39	5	64
Massachusetts.....	232	4,411	211	671	515	156	745	694	51	689
Rhode Island.....	46	598	43	75	59	16	72	68	6	104
Connecticut.....	87	1,272	135	103	103	32	117	110	7	286
Middle Atlantic:										
New York.....	1,207	20,366	1,147	1,773	1,586	207	2,138	2,059	79	3,619
New Jersey.....	264	4,075	251	377	304	73	367	346	21	916
Pennsylvania.....	287	3,738	288	499	437	62	526	508	18	1,001
East North Central:										
Ohio.....	77	948	71	187	147	20	199	191	8	230
Indiana.....	26	1,027	16	128	113	15	155	151	4	171
Illinois.....	261	2,801	246	340	285	55	367	343	24	849
Michigan.....	45	728	35	109	93	16	115	109	6	152
Wisconsin.....	27	211	25	23	17	6	16	14	2	79
West North Central:										
Minnesota.....	29	395	27	43	40	3	44	43	1	144
Iowa.....	23	211	22	28	22	6	24	22	2	85
Missouri.....	46	784	48	112	102	10	122	119	3	191
North Dakota.....	10	193	10	28	28	—	36	36	—	41
South Dakota.....	5	229	4	25	21	4	35	34	1	61
Nebraska.....	13	160	16	24	20	4	21	20	1	41
Kansas.....	16	454	16	70	60	10	70	68	2	120
South Atlantic:										
Delaware.....	5	355	3	41	41	—	60	60	—	76
Maryland.....	43	780	42	117	113	4	135	134	1	199
District of Columbia.....	25	709	22	92	87	5	144	141	3	143
Virginia.....	22	428	19	59	57	2	85	84	1	132
West Virginia.....	14	319	11	44	40	4	45	44	1	93
North Carolina.....	4	55	2	9	7	2	7	6	1	17
South Carolina.....	4	184	4	33	32	1	41	40	1	39
Georgia.....	11	280	10	45	41	4	39	37	2	86
Florida.....	17	277	16	39	37	1	42	41	1	66
East South Central:										
Kentucky.....	6	34	5	5	5	—	4	4	—	9
Tennessee.....	9	461	6	68	62	6	98	96	2	138
Alabama.....	11	346	8	64	63	1	64	63	1	73
Mississippi.....	8	70	6	7	6	1	5	5	(1)	15
West South Central:										
Arkansas.....	6	136	3	12	10	2	15	15	(1)	26
Louisiana.....	15	218	13	36	27	9	42	37	5	45
Oklahoma.....	11	269	10	39	28	11	53	52	1	62
Texas.....	49	571	42	116	105	11	106	104	2	194
Mountain:										
Montana.....	6	91	8	7	5	2	7	6	1	21
Idaho.....	6	164	6	19	19	—	22	22	—	60
Wyoming.....	7	75	5	14	11	3	11	11	(1)	28
Colorado.....	26	124	26	14	8	6	7	5	2	41
New Mexico.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	4	32	3	5	4	1	6	5	1	5
Utah.....	5	256	5	33	31	2	48	47	1	59
Nevada.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington.....	34	325	26	48	35	11	46	42	4	119
Oregon.....	29	951	26	154	126	28	162	155	7	297
California.....	370	8,029	363	842	743	99	1,187	1,149	38	2,147

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
1 Less than \$500.

RETAIL TRADE:1939

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CIGAR STORES, CIGAR STANDS
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	18,504	\$207,781	16,748	14,425	11,808	2,617	\$14,085	\$12,242	\$843	\$18,456
GEOGRAPHIC DIVISIONS:										
New England:										
Maine.....	1,487	20,559	1,274	1,192	914	278	1,191	1,113	78	1,551
Middle Atlantic.....	9,654	99,906	9,161	4,597	3,879	718	4,955	4,708	229	9,858
East North Central.....	2,969	35,233	2,584	3,281	2,614	667	3,088	2,870	218	2,511
West North Central.....	944	11,038	802	1,119	885	236	889	850	58	1,334
South Atlantic.....	679	10,166	542	1,039	875	164	871	823	48	652
East South Central.....	203	2,430	165	314	297	17	222	215	7	145
West South Central.....	458	4,884	327	558	447	111	561	328	33	520
Mountain.....	375	4,845	353	584	449	115	508	488	40	566
Pacific.....	1,755	18,920	1,540	1,761	1,450	311	2,025	1,889	134	1,618
New England:										
Maine.....	60	1,118	49	74	60	14	70	66	4	119
New Hampshire.....	48	590	48	32	28	4	28	26	2	49
Vermont.....	35	552	36	45	35	10	40	38	2	60
Massachusetts.....	728	11,728	596	657	534	123	711	671	40	821
Rhode Island.....	256	1,933	240	127	71	56	90	77	13	134
Connecticut.....	340	4,670	307	259	188	71	252	235	17	368
Middle Atlantic:										
New York.....	5,872	89,945	5,550	2,944	2,559	385	3,431	3,292	139	7,107
New Jersey.....	1,539	14,719	1,235	733	582	151	669	635	34	1,185
Pennsylvania.....	2,443	16,242	2,376	920	733	182	835	779	56	1,568
East North Central:										
Ohio.....	820	9,156	759	839	663	176	771	710	61	641
Indiana.....	379	3,412	361	443	352	91	340	313	27	214
Illinois.....	1,079	14,893	867	1,275	1,049	226	1,535	1,285	70	1,128
Michigan.....	450	4,825	398	477	378	99	452	417	35	378
Wisconsin.....	241	3,147	201	247	172	75	188	165	23	252
West North Central:										
Minnesota.....	219	2,883	188	231	190	41	218	203	15	672
Iowa.....	226	2,872	183	355	281	74	266	245	21	191
Missouri.....	252	2,779	211	213	183	30	195	188	7	245
North Dakota.....	9	128	7	16	14	2	13	13	(1)	6
South Dakota.....	24	321	21	19	16	3	17	16	1	27
Nebraska.....	128	1,343	85	154	128	26	120	113	7	145
Kansas.....	86	714	87	131	73	58	59	52	7	48
South Atlantic:										
Delaware.....	85	1,000	78	58	51	7	68	66	2	89
Maryland.....	107	2,129	89	124	101	23	111	103	8	143
District of Columbia.....	62	944	48	79	64	14	78	71	7	57
Virginia.....	61	917	43	126	114	12	99	96	3	63
West Virginia.....	50	629	40	74	62	12	58	54	4	42
North Carolina.....	55	543	43	96	80	16	63	60	3	34
South Carolina.....	27	418	17	67	59	8	53	50	3	19
Georgia.....	48	939	30	122	104	18	89	85	4	67
Florida.....	184	2,651	154	284	240	54	252	238	14	138
East South Central:										
Kentucky.....	58	636	49	77	76	1	69	68	1	67
Tennessee.....	63	817	56	99	94	5	70	69	1	39
Alabama.....	54	729	40	96	87	9	58	54	4	25
Mississippi.....	28	248	20	42	40	2	25	24	1	15
West South Central:										
Arkansas.....	28	363	27	30	25	5	20	19	1	31
Louisiana.....	89	909	40	121	107	14	68	66	2	75
Oklahoma.....	109	769	90	94	78	19	84	88	6	55
Texas.....	232	2,843	170	313	240	73	209	185	24	159
Mountain:										
Montana.....	61	647	61	97	81	18	105	98	7	83
Idaho.....	45	976	40	149	139	10	159	156	3	58
Wyoming.....	31	421	26	62	48	14	49	44	5	33
Colorado.....	157	1,354	161	122	74	48	81	65	16	132
New Mexico.....	12	115	13	8	4	4	4	3	1	10
Arizona.....	23	282	22	28	23	5	24	23	1	14
Utah.....	29	433	17	68	58	10	54	50	4	32
Nevada.....	17	432	13	30	22	8	32	29	3	24
Pacific:										
Washington.....	234	3,050	188	377	323	54	484	459	25	235
Oregon.....	122	1,615	103	178	142	36	188	174	14	140
California.....	1,599	14,255	1,249	1,206	985	221	1,351	1,256	95	1,243

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
1 Less than \$500.

CENSUS OF BUSINESS

FLORISTS

TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	16,055	\$148,741	16,074	23,128	18,801	4,327	\$22,641	\$20,911	\$1,730	\$9,493
GEOGRAPHIC DIVISIONS:										
New England.....	1,592	15,355	1,525	2,306	1,893	413	2,365	2,173	192	1,186
Middle Atlantic.....	4,457	44,204	4,391	6,406	5,404	1,002	6,919	6,469	450	3,200
East North Central.....	3,541	32,402	3,580	4,882	3,886	976	4,811	4,408	405	1,841
West North Central.....	1,184	11,664	1,175	1,951	1,595	356	1,812	1,678	136	575
South Atlantic.....	1,434	12,993	1,393	2,437	1,980	477	2,104	1,964	140	684
East South Central.....	544	5,166	543	1,040	868	182	793	743	50	349
West South Central.....	1,095	1,320	1,135	1,577	1,301	276	1,152	1,075	77	684
Mountain.....	365	3,711	365	557	419	138	570	517	53	205
Pacific.....	1,882	14,746	1,957	1,992	1,485	507	2,115	1,888	227	789
New England:										
Maine.....	146	1,105	142	192	165	27	177	167	10	134
New Hampshire.....	74	806	74	144	127	17	148	138	10	74
Vermont.....	33	343	30	66	57	9	50	47	3	32
Massachusetts.....	900	8,539	867	1,309	1,024	285	1,328	1,198	130	568
Rhode Island.....	139	1,168	125	144	131	13	159	152	7	64
Connecticut.....	300	3,354	287	451	369	82	503	471	32	294
Middle Atlantic:										
New York.....	2,291	24,696	2,200	3,592	3,104	478	4,121	3,888	233	1,655
New Jersey.....	803	8,835	778	954	786	168	1,033	944	89	580
Pennsylvania.....	1,362	12,473	1,415	1,870	1,514	356	1,765	1,637	128	982
East North Central:										
Ohio.....	1,035	9,784	1,023	1,258	998	258	1,246	1,142	104	457
Indiana.....	395	3,336	431	475	398	77	449	420	29	183
Illinois.....	1,096	10,603	1,098	1,569	1,265	304	1,612	1,479	133	507
Michigan.....	703	6,335	712	1,074	867	207	1,059	972	87	444
Wisconsin.....	312	3,364	326	488	358	130	445	393	52	250
West North Central:										
Minnesota.....	205	2,757	202	379	315	63	429	400	29	135
Iowa.....	259	2,290	251	391	322	69	342	318	23	125
Missouri.....	379	3,670	378	645	555	90	622	583	39	162
North Dakota.....	21	251	18	35	31	4	30	28	2	13
South Dakota.....	35	244	33	49	44	5	42	40	2	19
Nebraska.....	128	1,124	128	200	144	56	161	141	20	74
Kansas.....	159	1,328	165	252	183	69	186	166	18	47
South Atlantic:										
Delaware.....	55	451	50	58	47	11	51	46	5	19
Maryland.....	273	1,930	269	308	274	34	286	275	11	100
District of Columbia.....	99	2,193	80	351	286	75	421	394	27	61
Virginia.....	182	2,064	178	382	306	76	366	339	27	106
West Virginia.....	101	1,249	98	219	167	52	195	180	15	93
North Carolina.....	166	1,440	167	329	237	92	248	230	18	84
South Carolina.....	128	755	124	161	131	30	108	102	6	32
Georgia.....	172	1,582	157	395	336	49	273	261	12	151
Florida.....	239	1,329	252	234	176	58	156	137	19	58
East South Central:										
Kentucky.....	161	1,844	158	302	247	55	251	228	23	101
Tennessee.....	174	2,217	176	434	366	68	361	345	16	166
Alabama.....	118	833	116	180	149	31	115	110	5	52
Mississippi.....	93	472	91	124	96	28	66	60	6	30
West South Central:										
Arkansas.....	82	643	82	99	83	16	75	71	4	49
Louisiana.....	139	1,186	138	211	186	25	166	156	10	85
Oklahoma.....	157	1,502	155	274	216	58	232	212	20	150
Texas.....	718	4,989	760	993	816	177	679	636	43	400
Mountain:										
Montana.....	43	654	47	101	76	25	130	119	11	65
Idaho.....	38	363	38	67	56	11	75	70	5	22
Wyoming.....	33	174	36	22	16	6	16	14	2	11
Colorado.....	124	1,523	117	187	139	48	187	169	18	41
New Mexico.....	27	225	29	27	22	5	19	18	1	25
Arizona.....	28	312	30	50	34	16	46	40	6	16
Utah.....	60	549	54	91	67	24	80	74	6	23
Nevada.....	12	111	14	12	9	3	17	13	4	2
Pacific:										
Washington.....	222	2,184	218	376	254	122	412	342	70	119
Oregon.....	172	1,432	176	235	181	54	247	223	24	51
California.....	1,465	11,130	1,563	1,381	1,050	331	1,456	1,323	133	619

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

RETAIL TRADE: 1939

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GIFT, NOVELTY, SOUVENIR SHOPS
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES* (average for year)			PAY ROLL* (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	7,429	\$53,588	7,227	6,317	4,896	1,421	\$5,548	\$5,015	\$533	\$17,076
GEOGRAPHIC DIVISIONS:										
New England	780	5,150	743	613	462	151	527	470	57	1,541
Middle Atlantic	2,053	20,813	1,910	2,152	1,763	389	2,302	2,145	157	6,053
East North Central	1,155	6,913	1,148	883	639	244	636	547	89	1,994
West North Central	409	2,006	393	261	186	75	186	164	22	656
South Atlantic	776	4,782	736	606	533	133	474	451	43	1,542
East South Central	142	687	137	109	79	30	64	58	6	201
West South Central	390	2,321	404	344	276	89	223	208	15	818
Mountain	415	2,657	376	353	266	77	266	269	27	1,098
Pacific	1,309	6,159	1,380	925	672	254	840	723	117	3,373
New England:										
Maine	123	624	111	79	71	8	61	58	3	231
New Hampshire	63	333	61	45	30	15	29	25	4	90
Vermont	38	153	35	19	11	8	11	8	3	52
Massachusetts	374	2,768	352	336	243	93	313	276	37	633
Rhode Island	56	374	54	46	36	8	37	35	2	108
Connecticut	126	900	130	88	69	19	76	68	8	227
Middle Atlantic:										
New York	1,209	14,541	1,071	1,500	1,285	215	1,705	1,607	98	3,987
New Jersey	348	3,284	320	332	270	62	365	342	23	780
Pennsylvania	496	3,088	519	320	208	112	232	196	36	1,286
East North Central:										
Ohio	240	1,356	221	200	125	75	135	111	24	388
Indiana	87	494	89	73	49	24	44	35	9	139
Illinois	449	2,545	439	308	231	75	256	229	27	852
Michigan	258	1,680	272	198	158	40	133	117	16	421
Wisconsin	121	858	127	106	76	30	88	55	13	194
West North Central:										
Minnesota	77	443	78	49	33	16	40	33	7	148
Iowa	69	395	66	54	32	22	32	27	5	128
Missouri	164	833	147	115	96	19	92	86	6	256
North Dakota	9	33	7	3	2	1	1	1	(1)	10
South Dakota	22	22	21	7	2	5	2	2	(1)	13
Nebraska	16	46	19	2	1	1	1	1	(1)	13
Kansas	52	244	55	31	20	11	18	14	4	68
South Atlantic:										
Delaware	29	259	27	28	17	11	26	21	5	71
Maryland	95	702	99	81	55	26	61	54	7	156
District of Columbia	60	613	50	87	63	24	70	65	7	165
Virginia	66	906	67	69	52	17	45	39	6	143
West Virginia	21	104	20	14	11	3	10	9	1	28
North Carolina	69	322	58	62	49	13	47	43	4	150
South Carolina	31	132	29	16	10	6	7	6	1	29
Georgia	56	578	49	108	97	11	69	66	3	185
Florida	349	1,886	337	191	169	22	139	130	9	635
East South Central:										
Kentucky	53	220	53	31	25	6	21	20	1	76
Tennessee	51	286	48	46	33	13	27	24	3	69
Alabama	18	50	17	9	6	3	6	5	1	22
Mississippi	20	111	21	23	15	8	10	9	1	34
West South Central:										
Arkansas	47	201	47	32	28	6	21	20	1	107
Louisiana	72	634	73	83	71	12	60	57	3	140
Oklahoma	53	291	61	39	30	9	27	24	3	141
Texas	218	1,195	223	190	149	41	115	107	8	450
Mountain:										
Montana	25	128	22	20	14	6	15	14	1	102
Idaho	17	72	17	10	6	4	5	4	1	34
Wyoming	41	317	24	43	30	13	24	23	1	57
Colorado	139	651	134	81	64	17	68	60	6	236
New Mexico	75	608	69	78	63	15	78	69	7	235
Arizona	81	584	74	85	69	17	68	62	7	286
Utah	22	168	20	23	18	7	20	18	2	57
Nevada	15	131	16	25	15	8	21	19	2	41
Pacific:										
Washington	102	457	107	48	28	20	34	25	9	208
Oregon	83	400	77	52	28	34	33	22	11	177
California	1,124	7,302	1,198	816	616	200	773	676	97	2,998

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
1 Less than \$500.

CENSUS OF BUSINESS

NEWS DEALERS
TABLE 2C.—ESTABLISHMENTS, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of establishments	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	7,407	\$72,427	6,038	11,671	6,591	5,080	\$8,335	\$5,374	\$961	\$5,894
GEOGRAPHIC DIVISIONS:										
New England.....	788	12,848	559	2,485	1,255	1,230	1,213	992	221	745
Middle Atlantic.....	3,588	34,458	2,756	5,102	2,994	2,108	3,158	2,738	418	1,721
East North Central.....	1,808	10,842	1,183	1,838	884	954	788	621	167	519
West North Central.....	300	2,255	288	395	199	196	172	140	32	158
South Atlantic.....	510	4,942	405	755	590	165	433	398	35	243
East South Central.....	130	1,123	108	210	168	42	98	91	7	39
West South Central.....	354	2,250	331	328	212	116	150	129	21	146
Mountain.....	135	985	134	137	85	52	65	55	10	101
Pacific.....	308	2,748	298	421	204	217	280	210	50	222
New England:										
Maine.....	51	839	34	91	63	28	58	51	5	78
New Hampshire.....	38	814	33	100	54	46	50	40	10	51
Vermont.....	38	627	31	91	58	33	45	41	4	68
Massachusetts.....	442	7,948	250	1,787	916	871	881	722	159	338
Rhode Island.....	95	1,057	98	230	70	160	67	45	22	69
Connecticut.....	134	1,963	118	188	94	92	114	93	21	145
Middle Atlantic:										
New York.....	2,302	20,299	1,884	2,259	1,652	607	1,975	1,790	185	892
New Jersey.....	459	5,158	310	878	417	461	465	395	80	228
Pennsylvania.....	805	9,001	602	1,965	925	1,040	718	563	153	601
East North Central:										
Ohio.....	253	2,700	230	403	222	181	205	175	30	158
Indiana.....	123	1,028	115	164	94	70	73	62	11	65
Illinois.....	707	4,683	637	955	384	551	334	241	92	142
Michigan.....	153	1,651	132	246	144	102	129	111	18	102
Wisconsin.....	72	800	69	90	40	50	47	32	15	52
West North Central:										
Minnesota.....	38	325	36	36	22	14	23	19	4	28
Iowa.....	51	494	48	49	34	15	27	22	5	37
Missouri.....	108	747	105	207	88	119	84	69	15	30
North Dakota.....	12	122	11	13	7	6	5	4	1	6
South Dakota.....	8	47	9	8	3	5	2	1	1	10
Nebraska.....	34	254	33	29	21	8	10	9	1	25
Kansas.....	49	246	46	53	24	29	21	16	5	22
South Atlantic:										
Delaware.....	21	252	18	58	30	28	19	15	4	10
Maryland.....	71	754	60	105	65	40	60	50	10	17
District of Columbia.....	71	983	33	95	81	14	97	91	6	28
Virginia.....	66	760	54	136	120	16	84	80	4	68
West Virginia.....	59	588	43	80	58	22	40	37	3	37
North Carolina.....	57	469	47	84	65	19	42	38	4	21
South Carolina.....	22	172	18	37	29	8	18	15	1	5
Georgia.....	35	273	37	73	64	9	22	21	1	4
Florida.....	108	711	99	89	78	11	53	51	2	55
East South Central:										
Kentucky.....	44	302	38	75	52	23	28	25	3	11
Tennessee.....	31	368	22	50	46	4	31	30	1	14
Alabama.....	34	361	27	68	64	4	33	32	1	11
Mississippi.....	21	92	21	17	6	11	8	4	2	3
West South Central:										
Arkansas.....	45	335	38	68	34	34	23	20	3	21
Louisiana.....	35	236	30	41	27	14	18	14	2	9
Oklahoma.....	61	289	56	36	22	14	19	14	5	24
Texas.....	215	1,390	209	183	129	54	92	81	11	92
Mountain:										
Montana.....	30	279	30	35	25	10	26	23	3	32
Idaho.....	17	91	18	9	6	3	5	5	(1)	8
Wyoming.....	10	88	12	11	2	9	3	2	1	25
Colorado.....	21	83	19	20	16	4	5	4	1	4
New Mexico.....	21	118	22	10	5	5	3	2	1	5
Arizona.....	22	192	21	28	18	10	14	12	2	14
Utah.....	6	45	5	6	5	1	2	2	(1)	5
Nevada.....	8	89	7	20	10	10	7	5	2	10
Pacific:										
Washington.....	22	133	23	16	4	12	9	4	5	9
Oregon.....	14	104	15	11	6	5	5	4	1	7
California.....	270	2,509	258	394	194	200	248	202	44	208

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
1 Less than \$500.

RETAIL TRADE:1939

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OFFICE, STORE APPLIANCE AND EQUIPMENT DEALERS
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	3,600	\$149,218	2,850	19,949	19,072	877	\$29,049	\$28,589	\$460	\$27,108
GEOGRAPHIC DIVISIONS:										
New England.....	255	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic.....	795	37,553	631	4,956	4,787	169	7,508	7,408	100	5,148
East North Central.....	790	32,671	586	4,594	4,223	171	6,534	6,429	105	5,049
West North Central.....	390	12,455	317	1,782	1,686	96	2,547	2,507	40	2,462
South Atlantic.....	316	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
East South Central.....	125	5,375	98	777	758	21	1,045	1,037	8	1,012
West South Central.....	328	12,161	230	1,850	1,753	97	2,418	2,377	41	2,452
Mountain.....	153	4,574	118	833	590	43	877	858	19	983
Pacific.....	488	17,598	443	2,228	2,072	154	3,457	3,365	92	3,947
New England:										
Maine.....	24	773	15	115	111	4	149	149	1	147
New Hampshire.....	19	452	14	58	52	6	68	63	3	82
Vermont.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	115	5,239	74	673	650	23	997	984	13	854
Rhode Island.....	20	1,688	16	108	105	3	155	152	1	155
Connecticut.....	68	2,583	41	370	357	13	529	522	7	429
Middle Atlantic:										
New York.....	464	22,120	365	2,828	2,757	71	4,462	4,418	44	3,894
New Jersey.....	110	4,086	80	487	442	25	696	661	15	722
Pennsylvania.....	221	11,157	188	1,661	1,568	93	2,548	2,507	41	2,032
East North Central:										
Ohio.....	238	9,429	172	1,251	1,201	50	1,684	1,657	27	1,528
Indiana.....	97	5,011	79	425	408	17	583	569	14	557
Illinois.....	201	11,072	151	1,595	1,545	50	2,208	2,171	35	1,785
Michigan.....	158	8,247	101	938	905	35	1,526	1,505	21	1,186
Wisconsin.....	86	2,912	65	395	386	19	555	527	8	603
West North Central:										
Minnesota.....	74	2,418	55	358	342	15	493	482	6	517
Iowa.....	80	2,208	73	309	294	19	390	383	7	404
Missouri.....	108	4,993	95	705	684	21	965	953	12	847
North Dakota.....	12	339	11	48	46	2	70	69	1	69
South Dakota.....	13	290	13	55	52	3	47	46	1	47
Nebraska.....	45	1,209	35	178	152	26	224	214	10	259
Kansas.....	48	1,038	48	155	148	9	163	160	3	319
South Atlantic:										
Delaware.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	35	1,403	31	218	217	1	298	296	(1)	271
District of Columbia.....	26	5,797	15	327	325	4	682	660	2	339
Virginia.....	45	1,883	33	287	278	9	379	373	6	458
West Virginia.....	22	690	17	106	104	2	147	146	1	180
North Carolina.....	39	1,778	28	246	234	12	339	333	6	369
South Carolina.....	25	721	19	104	103	1	134	134	(1)	127
Georgia.....	41	2,274	32	308	301	5	449	447	2	459
Florida.....	74	2,447	50	358	337	21	497	485	12	571
East South Central:										
Kentucky.....	27	1,560	18	199	192	7	273	274	4	297
Tennessee.....	51	2,049	42	306	300	6	392	390	2	369
Alabama.....	30	1,323	24	201	195	6	275	274	1	270
Mississippi.....	17	441	14	71	69	2	100	99	1	76
West South Central:										
Arkansas.....	26	496	21	73	70	3	73	72	1	94
Louisiana.....	47	2,850	35	420	396	24	565	552	13	502
Oklahoma.....	60	1,908	48	322	308	14	429	424	5	479
Texas.....	195	6,907	176	1,035	979	56	1,351	1,329	22	1,577
Mountain:										
Montana.....	22	683	20	75	66	9	111	108	3	145
Idaho.....	12	402	9	45	41	4	60	57	3	104
Wyoming.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	54	1,526	43	233	222	11	308	303	5	309
New Mexico.....	13	322	9	33	32	1	45	45	(1)	62
Arizona.....	19	580	16	90	84	6	134	131	3	109
Utah.....	20	558	11	95	90	5	128	124	2	120
Nevada.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington.....	81	2,767	61	380	351	29	537	519	16	635
Oregon.....	50	1,855	47	257	235	22	366	348	16	447
California.....	357	12,976	335	1,589	1,486	103	2,554	2,498	58	2,887

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
1 Less than \$500.

CENSUS OF BUSINESS

OFFICE, STORE, SCHOOL SUPPLY DEALERS
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	1,539	\$59,370	1,124	8,097	7,814	483	\$11,300	\$11,078	\$224	\$12,619
GEOGRAPHIC DIVISIONS:										
New England	78	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic	301	10,508	250	1,541	1,489	52	2,189	2,184	25	2,089
East North Central	364	14,218	249	1,802	1,807	195	2,618	2,518	99	2,808
West North Central	187	7,335	118	1,019	989	50	1,392	1,389	23	1,654
South Atlantic	187	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
East South Central	62	2,862	46	299	287	12	377	375	4	572
West South Central	161	4,867	127	876	854	22	894	888	8	1,242
Mountain	60	2,687	51	368	354	32	523	511	12	791
Pacific	209	7,753	183	1,128	1,042	84	1,554	1,518	38	1,786
New England:										
Maine	6	31	5	9	9	—	7	7	—	16
New Hampshire	4	132	1	21	18	3	19	18	1	45
Vermont	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	49	2,181	31	274	270	4	398	397	1	287
Rhode Island	6	58	5	7	6	1	8	8	(1)	17
Connecticut	11	604	4	63	62	1	135	134	1	109
Middle Atlantic:										
New York	179	6,810	128	987	954	33	1,428	1,410	18	1,275
New Jersey	30	1,001	19	113	108	5	163	161	2	188
Pennsylvania	92	2,695	83	441	427	14	598	593	5	628
East North Central:										
Ohio	105	3,457	70	479	456	23	728	717	9	745
Indiana	45	1,225	27	148	141	7	181	179	2	252
Illinois	131	6,874	88	792	659	133	1,152	1,079	73	1,237
Michigan	46	1,859	42	247	228	19	321	321	10	580
Wisconsin	37	825	24	136	125	11	188	185	5	214
West North Central:										
Minnesota	35	1,572	30	147	131	16	215	202	13	291
Iowa	25	1,110	17	182	178	4	278	277	1	303
Missouri	50	2,697	50	387	381	6	524	521	3	552
North Dakota	6	254	5	22	21	1	32	31	1	41
South Dakota	8	475	5	92	91	1	115	114	1	159
Nebraska	16	532	12	39	34	5	52	51	1	107
Kansas	27	913	19	150	133	17	176	175	3	221
South Atlantic:										
Delaware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	17	1,461	15	230	228	2	299	298	1	298
District of Columbia	8	1,000	1	130	130	—	216	216	—	168
Virginia	14	673	9	72	65	7	94	91	3	158
West Virginia	10	85	11	17	16	1	16	15	1	17
North Carolina	18	776	12	117	115	2	162	161	1	186
South Carolina	14	218	12	29	22	7	17	15	2	56
Georgia	19	1,096	11	144	140	4	214	212	2	180
Florida	36	797	25	152	129	5	165	163	2	195
East South Central:										
Kentucky	16	492	12	72	72	—	71	71	—	116
Tennessee	19	1,460	10	112	104	8	168	165	3	298
Alabama	16	411	17	76	72	4	71	70	1	82
Mississippi	11	499	7	39	39	—	67	67	—	76
West South Central:										
Arkansas	17	281	13	32	30	2	45	44	1	82
Louisiana	18	847	12	120	117	3	142	141	1	182
Oklahoma	38	875	29	142	135	7	179	177	2	211
Texas	88	2,886	75	382	372	10	528	524	4	787
Mountain:										
Montana	4	62	4	7	4	3	6	5	1	22
Idaho	5	323	5	36	29	7	38	35	3	214
Wyoming	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	23	1,221	19	193	191	2	285	285	(1)	308
New Mexico	6	231	5	27	24	3	35	34	1	52
Arizona	7	480	7	49	44	5	82	79	3	111
Utah	9	198	5	46	35	11	47	44	3	42
Nevada	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington	41	1,662	23	263	242	21	358	347	11	532
Oregon	26	808	22	127	115	12	175	169	6	254
California	142	5,283	118	756	685	51	1,021	1,000	21	1,000

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
1 Less than \$500.

RETAIL TRADE:1939

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OPTICIANS

TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	5,995	\$80,587	5,412	7,656	6,919	736	\$11,919	\$11,656	\$263	\$8,770
GEOGRAPHIC DIVISIONS:										
New England.....	575	5,720	504	693	639	54	1,140	1,119	21	654
Middle Atlantic.....	1,620	17,957	1,437	2,277	2,085	192	3,816	3,735	81	2,608
East North Central.....	1,252	12,102	1,130	1,557	1,409	148	2,284	2,231	53	1,137
West North Central.....	661	4,920	609	581	519	62	883	864	19	510
South Atlantic.....	417	5,221	363	782	729	53	1,253	1,237	16	562
East South Central.....	212	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	346	3,225	329	431	383	48	497	486	11	290
Mountain.....	175	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific.....	737	7,591	698	811	701	110	1,321	1,278	43	692
New England :										
Maine.....	43	184	39	18	17	1	21	21	(1)	19
New Hampshire.....	30	282	31	33	33	—	38	38	—	47
Vermont.....	5	40	5	5	5	—	4	4	(1)	6
Massachusetts.....	362	3,406	312	412	373	39	659	644	15	322
Rhode Island.....	54	431	51	46	44	2	76	75	1	46
Connecticut.....	81	1,387	66	179	169	10	342	337	5	214
Middle Atlantic:										
New York.....	953	11,073	610	1,391	1,272	119	2,413	2,356	57	1,762
New Jersey.....	217	2,094	188	261	223	38	436	422	14	277
Pennsylvania.....	470	4,780	439	625	590	35	967	957	10	569
East North Central:										
Ohio.....	479	4,454	447	503	448	58	766	748	18	375
Indiana.....	142	1,695	129	228	212	14	323	318	4	153
Illinois.....	388	3,588	313	525	484	41	737	723	14	381
Michigan.....	153	1,469	136	199	178	21	306	294	12	131
Wisconsin.....	110	866	105	101	87	14	152	147	5	97
West North Central:										
Minnesota.....	126	1,498	110	184	178	6	316	314	2	184
Iowa.....	149	956	139	94	79	15	100	98	4	99
Missouri.....	186	1,609	158	218	197	21	589	580	9	138
North Dakota.....	17	68	15	6	5	3	3	2	1	7
South Dakota.....	17	46	15	6	5	3	3	2	1	3
Nebraska.....	70	399	72	44	38	6	52	51	1	51
Kansas.....	96	368	97	29	21	8	20	19	1	28
South Atlantic:										
Delaware.....	12	175	8	28	27	1	71	71	(1)	35
Maryland.....	67	939	60	149	142	7	250	248	2	104
District of Columbia.....	38	1,006	37	139	133	6	252	250	2	94
Virginia.....	48	741	37	132	122	10	212	207	5	84
West Virginia.....	55	528	42	79	71	8	96	94	2	30
North Carolina.....	29	172	25	19	16	3	20	19	1	14
South Carolina.....	22	161	21	21	19	2	26	26	(1)	12
Georgia.....	81	1,039	69	155	147	8	250	248	2	117
Florida.....	65	460	64	60	52	8	76	74	2	72
East South Central:										
Kentucky.....	68	606	62	100	84	16	137	133	4	71
Tennessee.....	71	891	65	128	108	22	142	138	4	47
Alabama.....	51	548	43	65	59	6	97	95	2	35
Mississippi.....	22	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:										
Arkansas.....	36	194	30	19	15	4	22	21	1	15
Louisiana.....	47	618	37	77	70	7	108	103	3	42
Oklahoma.....	54	297	58	35	29	6	33	32	1	19
Texas.....	209	2,126	204	300	269	31	336	330	6	214
Mountain:										
Montana.....	10	67	10	5	4	1	5	4	1	4
Idaho.....	15	104	12	13	10	3	14	13	(1)	17
Wyoming.....	10	49	8	6	5	1	5	5	3	9
Colorado.....	90	813	85	103	91	12	189	186	3	85
New Mexico.....	9	79	8	7	7	—	7	7	—	3
Arizona.....	9	124	9	18	14	4	21	19	2	10
Utah.....	29	422	17	60	58	2	94	93	1	29
Nevada.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington.....	123	1,556	111	185	157	28	340	328	14	117
Oregon.....	47	436	41	51	41	10	78	75	3	56
California.....	587	5,599	546	575	503	72	903	877	26	559

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
1 Less than \$500.

CENSUS OF BUSINESS

PHOTOGRAPHIC SUPPLY—CAMERA STORES
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	1,112	\$52,343	982	3,277	3,047	230	\$4,086	\$3,976	\$110	\$6,412
GEOGRAPHIC DIVISIONS:										
New England	104	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic	295	10,188	253	951	910	41	1,224	1,198	26	2,041
East North Central	241	7,195	208	678	608	70	851	808	23	1,521
West North Central	67	1,353	65	168	151	17	172	164	8	298
South Atlantic	57	2,555	77	310	299	11	408	401	7	498
East South Central	15	629	11	79	78	1	90	86	1	121
West South Central	57	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mountain	41	853	43	122	115	7	135	133	2	182
Pacific	225	5,680	214	532	474	58	651	622	29	1,212
New England:										
Maine	11	132	9	21	19	2	25	21	2	31
New Hampshire	4	57	5	9	8	1	12	11	1	13
Vermont	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts	57	1,474	42	163	154	9	218	214	4	252
Rhode Island	5	118	7	11	10	1	9	8	1	40
Connecticut	25	616	21	64	63	1	115	112	1	141
Middle Atlantic:										
New York	175	6,820	143	575	556	19	824	805	19	1,374
New Jersey	44	1,021	38	98	93	5	140	138	2	206
Pennsylvania	76	2,317	72	278	261	17	280	253	7	461
East North Central:										
Ohio	63	1,662	50	165	151	14	195	190	5	351
Indiana	25	875	21	98	94	4	105	104	1	195
Illinois	69	2,631	64	225	203	22	305	289	6	441
Michigan	52	1,533	46	126	112	14	178	173	5	266
Wisconsin	32	494	25	64	46	18	48	42	6	87
West North Central:										
Minnesota	10	467	10	29	25	4	28	26	2	111
Iowa	17	135	15	29	24	5	19	17	2	35
Missouri	15	520	13	76	73	3	99	98	1	104
North Dakota	5	10	5	—	—	—	—	—	—	—
South Dakota	4	25	4	6	5	1	4	3	1	4
Nebraska	7	145	7	23	20	3	18	17	1	51
Kansas	9	51	9	6	4	2	4	3	1	11
South Atlantic:										
Delaware	3	111	2	8	7	1	14	14	(1)	23
Maryland	9	404	9	53	51	2	55	52	1	41
District of Columbia	15	789	13	64	65	1	100	99	1	145
Virginia	8	578	3	64	64	—	137	137	—	88
West Virginia	5	50	6	9	8	1	6	6	(1)	18
North Carolina	7	153	8	22	20	2	23	22	1	34
South Carolina	4	113	2	21	19	2	24	22	2	27
Georgia	6	104	6	11	10	1	17	16	1	19
Florida	30	356	28	38	37	1	34	33	1	96
East South Central:										
Kentucky	5	84	5	7	7	—	8	8	—	16
Tennessee	8	519	5	67	66	1	78	77	1	103
Alabama	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:										
Arkansas	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	5	128	1	21	20	1	28	27	1	27
Oklahoma	9	267	7	35	35	—	39	39	—	53
Texas	22	1,018	21	94	90	4	120	119	1	200
Mountain:										
Montana	5	138	8	16	15	1	18	18	(1)	31
Idaho	—	—	—	—	—	—	—	—	—	—
Wyoming	4	58	4	7	6	1	8	5	(1)	15
Colorado	21	513	19	77	74	3	86	87	1	77
New Mexico	4	67	5	7	6	1	6	5	1	9
Arizona	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah	4	36	3	6	5	1	5	5	(1)	7
Nevada	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington	13	302	12	31	28	3	36	35	1	105
Oregon	15	309	16	21	19	2	21	20	1	51
California	187	5,009	186	480	427	53	584	567	27	1,056

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
1 Less than \$500.

RETAIL TRADE: 1939

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SPORTING GOODS STORES
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	2,605	\$56,914	2,393	5,229	4,641	588	\$6,653	\$6,408	\$245	\$16,234
GEOGRAPHIC DIVISIONS:										
New England	200	4,659	172	447	395	52	526	507	19	1,290
Middle Atlantic	675	18,089	622	1,522	1,401	121	2,126	2,068	58	5,318
East North Central	518	13,120	452	1,229	1,099	130	1,598	1,536	62	3,978
West North Central	187	3,423	189	341	295	46	352	332	20	969
South Atlantic	198	4,562	153	440	410	30	598	577	11	1,067
East South Central	38	962	38	90	92	8	98	95	3	216
West South Central	144	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mountain	111	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific	540	6,967	524	649	524	125	789	756	33	2,166
New England:										
Maine	23	1,127	16	121	118	3	136	135	1	241
New Hampshire	16	159	14	15	11	4	14	13	1	45
Vermont	16	189	14	28	20	8	25	23	2	79
Massachusetts	97	2,242	92	200	175	27	239	233	11	658
Rhode Island	14	243	10	24	18	6	25	23	2	68
Connecticut	34	699	28	61	55	6	87	85	2	218
Middle Atlantic:										
New York	365	10,902	335	977	911	66	1,464	1,431	33	3,084
New Jersey	112	2,183	96	157	133	24	188	178	10	593
Pennsylvania	198	4,954	191	368	357	31	474	459	15	1,639
East North Central:										
Ohio	119	2,822	95	306	272	34	398	382	16	772
Indiana	89	2,567	71	275	254	19	275	269	6	737
Illinois	131	4,055	128	335	303	30	490	474	16	1,132
Michigan	107	2,509	97	212	183	29	305	292	13	681
Wisconsin	70	1,567	65	105	87	18	130	122	8	356
West North Central:										
Minnesota	61	1,541	59	124	105	19	124	114	10	402
Iowa	38	988	38	102	94	8	119	115	4	259
Missouri	28	270	30	27	20	7	24	22	2	68
North Dakota	5	49	6	6	6	—	8	8	—	15
South Dakota	6	88	7	6	6	—	5	5	—	25
Nebraska	16	336	15	41	35	6	47	46	1	97
Kansas	35	341	36	35	27	8	25	22	3	103
South Atlantic:										
Delaware	14	252	10	16	16	2	34	33	1	52
Maryland	19	523	16	50	49	2	65	64	1	109
District of Columbia	15	948	13	87	85	4	107	106	1	151
Virginia	18	581	10	55	52	3	73	72	1	180
West Virginia	6	100	5	10	9	1	17	16	1	26
North Carolina	30	851	21	101	93	8	116	113	3	176
South Carolina	7	236	7	19	19	—	27	27	—	59
Georgia	14	391	9	46	41	5	64	63	1	108
Florida	75	700	62	74	69	5	85	83	2	266
East South Central:										
Kentucky	8	92	8	10	9	1	10	10	(1)	40
Tennessee	18	498	19	48	43	5	54	53	1	89
Alabama	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Mississippi	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:										
Arkansas	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisiana	18	257	13	32	27	5	34	33	1	58
Oklahoma	27	564	22	66	49	17	73	68	5	160
Texas	95	1,653	92	184	145	19	189	185	4	423
Mountain:										
Montana	18	160	15	17	10	7	19	15	3	53
Idaho	16	210	18	19	15	4	18	17	1	79
Wyoming	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado	34	1,113	37	105	95	10	107	108	4	381
New Mexico	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(1)	188
Arizona	13	576	7	46	45	1	72	72	3	100
Utah	14	351	18	36	28	8	34	31	(x)	(x)
Nevada	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington	80	1,328	78	154	135	21	175	167	8	416
Oregon	50	519	50	42	29	13	58	53	5	256
California	410	5,120	398	453	392	61	577	536	41	1,516

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
1 Less than \$500.

CENSUS OF BUSINESS

BICYCLE SHOPS
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	941	\$8,837	937	765	615	150	\$630	\$576	\$54	\$1,620
GEOGRAPHIC DIVISIONS:										
New England.....	46	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic.....	202	1,505	189	114	91	23	114	105	9	459
East North Central.....	210	1,452	225	128	92	36	98	87	11	299
West North Central.....	71	421	68	49	38	11	33	29	4	108
South Atlantic.....	96	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
East South Central.....	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	58	586	57	104	91	13	74	69	5	112
Mountain.....	39	291	35	41	35	6	39	35	4	69
Pacific.....	199	1,239	205	126	96	30	118	106	12	315
New England:										
Maine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	---	---	---	---	---	---	---	---	---	---
Vermont.....	---	---	---	---	---	---	---	---	---	---
Massachusetts.....	33	168	33	17	11	6	11	8	3	35
Rhode Island.....	3	21	2	2	1	1	1	1	(1)	7
Connecticut.....	8	52	8	4	2	2	4	3	1	10
Middle Atlantic:										
New York.....	93	792	84	63	50	13	73	66	7	232
New Jersey.....	87	419	84	29	23	6	24	23	1	130
Pennsylvania.....	42	294	41	22	18	4	17	16	1	97
East North Central:										
Ohio.....	55	442	57	36	32	4	32	31	1	80
Indiana.....	27	202	29	22	17	5	17	16	1	52
Illinois.....	55	264	58	22	9	13	12	8	4	69
Michigan.....	43	317	48	28	21	7	22	19	3	58
Wisconsin.....	30	227	33	20	13	7	15	13	2	40
West North Central:										
Minnesota.....	9	74	6	12	9	3	11	10	1	22
Iowa.....	19	100	20	10	8	2	6	5	1	30
Missouri.....	18	120	16	14	13	1	10	9	1	23
North Dakota.....	---	---	---	---	---	---	---	---	---	---
South Dakota.....	---	---	---	---	---	---	---	---	---	---
Nebraska.....	12	77	14	7	6	1	3	3	(1)	23
Kansas.....	13	50	12	6	2	4	3	2	1	10
South Atlantic:										
Delaware.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	11	64	11	5	4	1	4	4	(1)	12
District of Columbia.....	4	47	4	8	8	---	8	8	---	19
Virginia.....	3	50	2	9	9	---	6	6	---	9
West Virginia.....	4	28	3	3	3	---	2	2	---	11
North Carolina.....	12	131	10	24	19	5	19	18	1	15
South Carolina.....	11	79	9	17	15	2	10	10	(1)	7
Georgia.....	17	263	18	49	47	2	40	39	1	42
Florida.....	32	181	34	19	16	3	13	12	1	51
East South Central:										
Kentucky.....	6	31	6	9	5	4	6	5	1	6
Tennessee.....	4	92	3	9	9	---	8	8	---	13
Alabama.....	9	90	10	16	15	1	13	12	1	12
Mississippi.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:										
Arkansas.....	4	43	3	8	6	---	5	5	---	6
Louisiana.....	18	156	18	24	21	3	17	16	1	28
Oklahoma.....	11	74	11	17	15	2	12	11	1	19
Texas.....	25	313	25	57	48	8	40	37	3	61
Mountain:										
Montana.....	---	---	---	---	---	---	---	---	---	---
Idaho.....	9	72	8	9	8	1	8	8	(1)	21
Wyoming.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(1)	(x)
Colorado.....	15	82	15	16	13	3	11	8	3	19
New Mexico.....	3	38	2	5	4	1	4	4	(1)	8
Arizona.....	5	50	4	6	6	---	8	8	---	10
Utah.....	5	39	4	5	4	1	8	7	1	9
Nevada.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington.....	31	133	30	18	9	7	8	6	2	42
Oregon.....	18	133	19	12	8	4	9	8	1	30
California.....	150	973	156	98	79	19	101	92	9	245

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
1 Less than \$500.

RETAIL TRADE:1939

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LUGGAGE STORES
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES* (average for year)			PAY ROLL* (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	759	\$19,345	606	1,942	1,749	193	\$2,601	\$2,491	\$110	\$6,080
GEOGRAPHIC DIVISIONS:										
New England:	54	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic:	281	6,702	255	580	539	41	813	789	24	2,027
East North Central:	159	5,745	125	394	346	48	490	466	24	1,170
West North Central:	55	1,201	42	133	121	12	184	159	6	487
South Atlantic:	32	1,810	22	222	205	17	297	279	18	586
East South Central:	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:	53	1,296	20	147	138	9	205	200	5	345
Mountain:	14	513	9	35	30	5	48	47	1	113
Pacific:	117	2,248	101	208	171	35	258	235	21	797
New England:										
Maine:	3	88	1	10	10	---	15	15	---	36
New Hampshire:	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont:	---	---	---	---	---	---	---	---	---	---
Massachusetts:	28	815	24	87	76	11	147	141	6	185
Rhode Island:	4	49	3	4	4	---	7	7	---	17
Connecticut:	17	445	12	43	38	5	56	54	2	170
Middle Atlantic:										
New York:	209	5,374	187	468	442	26	679	667	12	1,559
New Jersey:	25	421	21	23	18	5	31	27	4	125
Pennsylvania:	47	907	47	89	79	10	193	95	8	342
East North Central:										
Ohio:	33	1,171	22	132	121	11	179	172	7	378
Indiana:	18	492	17	64	54	10	69	66	3	165
Illinois:	58	995	42	83	75	8	120	117	3	295
Michigan:	30	683	28	76	60	16	77	67	10	230
Wisconsin:	20	404	16	39	36	3	45	44	1	104
West North Central:										
Minnesota:	15	376	15	38	36	2	52	51	1	112
Iowa:	15	223	12	21	16	5	18	15	3	73
Missouri:	10	331	5	39	37	2	50	49	1	157
North Dakota:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota:	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska:	4	83	1	15	14	1	18	18	(1)	41
Kansas:	8	154	7	17	16	1	22	21	1	72
South Atlantic:										
Delaware:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland:	4	598	4	76	73	3	62	79	3	154
District of Columbia:	5	721	1	85	73	12	137	123	14	255
Virginia:	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West Virginia:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina:	---	---	---	---	---	---	---	---	---	---
South Carolina:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia:	5	210	3	31	31	---	35	35	---	63
Florida:	13	197	11	20	19	1	27	26	1	79
East South Central:										
Kentucky:	5	150	8	13	9	4	20	19	1	42
Tennessee:	5	270	3	33	31	2	40	39	1	106
Alabama:	3	152	1	25	21	4	33	32	1	25
Mississippi:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:										
Arkansas:	5	117	4	13	11	2	14	14	(1)	34
Louisiana:	4	127	3	15	15	---	15	15	---	26
Oklahoma:	6	200	7	19	17	2	28	24	2	52
Texas:	18	852	6	100	95	5	152	149	8	235
Mountain:										
Montana:	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming:	---	---	---	---	---	---	---	---	---	---
Colorado:	5	150	5	21	17	4	21	20	1	51
New Mexico:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah:	3	80	---	6	5	1	14	14	(1)	18
Nevada:	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Pacific:										
Washington:	16	532	12	32	28	6	38	35	3	166
Oregon:	4	58	4	6	5	1	6	5	1	25
California:	97	1,880	85	168	140	28	212	195	17	608

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Less than \$500.

CENSUS OF BUSINESS

PIANO, MUSICAL INSTRUMENT STORES
 TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
 BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL.....	2,950	\$65,127	2,554	8,282	7,441	841	\$11,048	\$10,588	\$461	\$18,237
GEOGRAPHIC DIVISIONS:										
New England.....	215	5,192	192	406	362	44	490	464	16	865
Middle Atlantic.....	714	17,744	612	2,263	2,101	162	3,438	3,347	91	4,978
East North Central.....	879	18,345	579	2,517	2,118	201	3,206	3,029	177	4,565
West North Central.....	308	5,881	275	659	542	117	744	701	43	1,280
South Atlantic.....	248	5,410	214	745	672	73	874	848	26	1,184
East South Central.....	108	2,094	90	284	244	40	278	268	12	507
West South Central.....	208	4,889	168	693	642	51	845	823	22	1,076
Mountain.....	110	2,089	95	222	185	37	277	259	18	485
Pacific.....	541	6,503	315	695	577	118	907	852	55	1,845
New England:										
Maine.....	18	174	17	21	17	4	18	15	3	67
New Hampshire.....	14	117	18	9	9	—	9	9	—	31
Vermont.....	7	60	6	8	8	—	8	8	—	22
Massachusetts.....	116	1,935	98	273	244	29	340	350	10	525
Rhode Island.....	15	224	13	27	26	1	29	29	(1)	50
Connecticut.....	45	684	40	68	58	10	78	75	3	168
Middle Atlantic:										
New York.....	539	10,983	270	1,375	1,304	71	2,109	2,061	48	2,990
New Jersey.....	110	1,743	87	242	208	36	414	397	17	448
Pennsylvania.....	265	5,058	255	646	591	55	915	889	26	1,440
East North Central:										
Ohio.....	199	5,480	164	559	487	71	657	510	127	1,049
Indiana.....	101	1,954	94	256	239	17	310	303	7	427
Illinois.....	172	3,193	145	788	701	35	1,240	1,225	15	1,748
Michigan.....	99	4,110	75	585	538	27	797	791	6	777
Wisconsin.....	108	1,808	108	202	151	51	222	200	22	362
West North Central:										
Minnesota.....	72	1,295	56	190	156	34	219	205	14	316
Iowa.....	72	910	70	105	75	30	94	86	8	215
Missouri.....	72	1,394	57	217	195	24	294	286	8	548
North Dakota.....	9	1,162	9	22	21	1	23	23	(1)	45
South Dakota.....	18	224	17	18	16	2	25	21	2	61
Nebraska.....	19	315	15	45	37	8	54	51	3	104
Kansas.....	46	561	51	62	44	18	87	29	6	175
South Atlantic:										
Delaware.....	6	112	6	10	9	1	12	12	(1)	21
Maryland.....	55	664	25	101	94	7	121	119	2	145
District of Columbia.....	12	1,466	12	185	181	2	281	260	1	257
Virginia.....	50	504	27	75	67	8	81	77	4	157
West Virginia.....	50	554	20	65	76	9	113	109	4	94
North Carolina.....	42	671	41	99	87	12	91	89	2	171
South Carolina.....	16	264	11	40	31	9	31	29	2	59
Georgia.....	25	401	18	61	52	9	58	53	2	85
Florida.....	52	754	54	91	75	16	86	77	8	197
East South Central:										
Kentucky.....	35	651	29	62	72	10	92	90	2	99
Tennessee.....	39	872	35	112	90	22	97	90	7	126
Alabama.....	20	391	14	69	63	6	68	66	2	60
Mississippi.....	15	180	12	21	19	2	21	20	1	22
West South Central:										
Arkansas.....	12	242	11	42	37	5	48	46	2	60
Louisiana.....	28	994	18	171	161	10	229	224	5	172
Oklahoma.....	39	586	41	72	58	14	67	61	6	150
Texas.....	129	5,067	98	406	386	22	501	492	9	694
Mountain:										
Montana.....	18	528	10	65	59	6	80	73	7	99
Idaho.....	20	178	21	12	8	4	9	7	2	49
Wyoming.....	8	48	8	3	1	2	1	1	(1)	13
Colorado.....	28	381	27	55	26	9	41	38	3	98
New Mexico.....	6	61	5	7	6	1	6	5	1	23
Arizona.....	11	258	10	26	19	7	31	28	3	56
Utah.....	14	553	7	68	60	8	101	98	3	127
Nevada.....	5	72	5	6	6	—	8	8	—	18
Pacific:										
Washington.....	57	970	53	93	70	23	118	105	13	311
Oregon.....	34	691	30	61	48	13	70	63	7	170
California.....	250	4,842	250	559	459	80	719	684	35	1,562

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
 † Less than \$500.

RETAIL TRADE:1939

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SCIENTIFIC, MEDICAL INSTRUMENT AND SUPPLY DEALERS
TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	
UNITED STATES TOTAL	981	\$17,500	774	2,115	1,954	159	\$3,007	\$2,917	\$90	\$3,222
GEOGRAPHIC DIVISIONS:										
New England	77	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Middle Atlantic	355	7,150	283	954	865	49	1,372	1,349	23	1,408
East North Central	181	2,008	185	560	524	36	486	464	22	469
West North Central	80	1,241	87	121	108	13	137	128	9	257
South Atlantic	49	788	57	90	88	2	150	129	1	95
East South Central	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central	61	1,050	51	124	118	6	167	155	2	204
Mountain	25	474	19	49	44	5	71	69	2	51
Pacific	138	2,114	130	218	199	20	328	316	12	367
New England:										
Maine	6	340	5	52	30	2	47	46	1	75
New Hampshire	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont	47	625	36	106	84	22	155	157	16	118
Massachusetts	3	22	3	4	4	1	9	9	1	5
Rhode Island	19	650	9	48	47	1	84	85	1	141
Middle Atlantic:										
New York	218	4,215	161	529	500	29	791	776	15	774
New Jersey	56	1,048	47	147	154	13	195	190	5	222
Pennsylvania	59	1,867	55	258	251	7	368	363	5	410
East North Central:										
Ohio	62	780	40	105	97	8	127	122	5	140
Indiana	17	151	11	18	17	1	16	15	1	14
Illinois	65	787	42	94	80	14	127	117	10	107
Michigan	37	666	30	95	84	11	134	129	5	115
Wisconsin	12	474	10	48	46	2	82	81	1	95
West North Central:										
Minnesota	17	505	15	17	16	1	25	21	2	52
Iowa	11	155	13	20	19	1	23	22	1	15
Missouri	31	550	24	55	49	6	85	81	2	153
North Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska	10	110	5	19	17	2	16	15	1	41
Kansas	7	34	7	6	1	5	4	1	5	---
South Atlantic:										
Delaware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland	15	214	18	24	23	1	28	28	(1)	28
District of Columbia	7	224	2	26	26	---	55	55	---	50
Virginia	4	19	5	2	2	---	3	3	---	6
West Virginia	5	98	5	7	7	---	10	10	---	15
North Carolina	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Carolina	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Georgia	6	89	2	15	15	---	17	17	---	14
Florida	8	38	6	6	5	1	6	5	1	2
East South Central:										
Kentucky	4	58	2	6	7	1	10	9	1	5
Tennessee	9	214	8	16	18	---	17	17	---	26
Alabama	5	25	5	1	1	---	1	1	---	---
Mississippi	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central:										
Arkansas	5	25	2	5	3	---	4	4	---	4
Louisiana	9	225	8	28	28	---	55	55	---	57
Oklahoma	15	179	10	28	28	2	35	32	1	55
Texas	34	625	31	65	61	4	85	84	1	128
Mountain:										
Montana	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wyoming	11	144	10	15	15	2	24	23	1	11
Colorado	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Mexico	1	202	4	21	20	1	30	30	(1)	21
Arizona	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Utah	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada	---	---	---	---	---	---	---	---	---	---
Pacific:										
Washington	14	255	12	29	26	5	46	45	1	55
Oregon	8	55	9	8	4	4	7	5	4	8
California	118	1,826	109	161	168	13	275	268	7	324

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
1 Less than \$500.

CENSUS OF BUSINESS

TABLE 2C.—STORES, SALES, PERSONNEL, PAY ROLL AND STOCKS
FOR CITIES OF OVER 500,000 POPULATION

CITY	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	NUMBER OF EMPLOYEES * (average for year)			PAY ROLL * (add 000)			Stocks on hand, end of year, at cost (add 000)
				Total	Full-time	Part-time	Total	Full-time	Part-time	

LIQUOR STORES (PACKAGED GOODS)

Baltimore, Maryland	115	\$2,830	104	114	98	18	\$118	\$112	\$6	\$363
Boston, Massachusetts	218	8,534	52	570	532	38	831	815	16	1,132
Buffalo, New York	75	2,528	70	129	103	26	170	159	12	558
Chicago, Illinois	607	16,852	455	1,258	1,115	143	1,581	1,316	65	2,106
Cleveland, Ohio	68	10,581	59	230	224	6	331	329	2	438
Detroit, Michigan	182	4,127	161	153	128	27	179	166	13	255
Los Angeles, California	968	11,885	900	459	378	81	465	427	38	1,471
Milwaukee, Wisconsin	92	1,989	84	87	61	26	85	75	10	195
New York, New York	911	52,552	882	2,375	2,253	120	4,340	4,208	72	8,966
Philadelphia, Pennsylvania	124	21,132	37	632	624	8	826	821	5	1,803
Pittsburgh, Pennsylvania	49	9,860	11	281	280	1	373	373	(1)	836
St. Louis, Missouri	29	2,556	10	178	176	2	135	134	1	258
San Francisco, California	222	4,805	222	236	185	51	275	250	25	681
Washington, D. C.	249	11,923	222	573	515	58	649	626	23	1,402

CIGAR STORES, CIGAR STANDS

Baltimore, Maryland	92	1,936	73	108	89	17	102	96	6	180
Boston, Massachusetts	271	4,674	210	279	239	40	325	311	14	534
Buffalo, New York	105	1,455	80	80	68	12	94	89	5	189
Chicago, Illinois	751	10,743	570	854	712	122	959	920	39	630
Cleveland, Ohio	187	2,330	148	135	104	31	148	135	13	185
Detroit, Michigan	154	2,062	120	195	157	38	212	198	14	166
Los Angeles, California	318	2,813	277	201	168	33	195	182	13	330
Milwaukee, Wisconsin	119	1,774	99	100	75	25	84	75	9	140
New York, New York	4,458	52,168	4,185	2,053	1,848	205	2,599	2,517	82	4,212
Philadelphia, Pennsylvania	1,462	8,765	1,410	548	297	51	389	369	20	522
Pittsburgh, Pennsylvania	92	1,250	83	90	77	13	86	80	6	102
St. Louis, Missouri	118	1,711	91	98	87	11	114	111	3	152
San Francisco, California	468	5,387	394	511	452	59	684	656	28	448
Washington, D. C.	62	944	48	78	64	14	78	71	7	57

FLORISTS

Baltimore, Maryland	186	1,507	189	201	177	24	181	174	7	43
Boston, Massachusetts	141	1,795	135	276	226	50	306	290	16	94
Buffalo, New York	107	1,213	100	154	119	35	162	151	11	61
Chicago, Illinois	589	5,852	577	784	650	134	882	828	54	216
Cleveland, Ohio	184	1,515	148	214	172	42	258	237	21	32
Detroit, Michigan	253	2,575	242	391	322	69	473	439	34	94
Los Angeles, California	372	2,944	381	366	295	71	405	377	28	105
Milwaukee, Wisconsin	105	1,220	103	162	122	40	160	144	16	59
New York, New York	1,212	14,488	1,086	1,984	1,778	208	2,486	2,382	104	451
Philadelphia, Pennsylvania	374	3,390	378	477	391	86	529	500	29	145
Pittsburgh, Pennsylvania	74	1,546	75	235	204	31	277	258	19	89
St. Louis, Missouri	153	1,818	149	301	268	33	332	318	14	69
San Francisco, California	191	2,276	224	286	229	57	380	358	22	73
Washington, D. C.	98	2,192	80	361	286	75	421	394	27	61

JEWELRY STORES

Baltimore, Maryland	103	5,079	86	538	532	6	905	902	3	1,203
Boston, Massachusetts	150	7,775	118	823	759	64	1,517	1,287	30	2,763
Buffalo, New York	95	2,158	87	237	224	13	374	368	6	1,168
Chicago, Illinois	376	12,870	305	1,072	993	79	1,979	1,921	58	6,024
Cleveland, Ohio	139	4,307	112	492	465	29	654	623	11	1,791
Detroit, Michigan	159	7,758	118	863	826	37	1,578	1,558	20	2,622
Los Angeles, California	274	6,583	250	789	739	50	1,461	1,435	26	3,268
Milwaukee, Wisconsin	125	2,213	95	251	211	20	378	370	8	1,078
New York, New York	843	39,459	686	3,127	3,085	64	6,298	6,261	37	27,735
Philadelphia, Pennsylvania	245	6,389	215	1,035	1,001	34	1,523	1,496	27	4,188
Pittsburgh, Pennsylvania	83	4,331	63	482	466	6	855	852	3	2,522
St. Louis, Missouri	111	3,965	84	422	405	19	682	652	10	1,824
San Francisco, California	183	5,407	174	502	456	46	895	851	32	2,282
Washington, D. C.	85	5,052	62	440	426	14	616	604	12	1,648

OFFICE, STORE APPLIANCE AND EQUIPMENT DEALERS

Baltimore, Maryland	29	1,251	24	197	197	—	274	274	—	209
Boston, Massachusetts	34	3,295	21	406	399	7	654	646	8	502
Buffalo, New York	23	907	9	142	138	4	235	232	3	135
Chicago, Illinois	107	8,530	71	1,050	1,005	25	1,747	1,726	21	1,254
Cleveland, Ohio	46	2,293	28	317	304	13	522	513	9	547
Detroit, Michigan	57	3,768	34	598	583	15	890	879	11	532
Los Angeles, California	107	4,722	100	572	546	26	923	904	19	1,051
Milwaukee, Wisconsin	28	1,450	12	218	206	10	304	300	4	307
New York, New York	295	17,382	229	2,147	2,104	43	3,508	3,483	25	2,593
Philadelphia, Pennsylvania	66	4,895	56	748	714	34	1,114	1,098	16	777
Pittsburgh, Pennsylvania	31	2,773	19	409	395	24	589	575	14	429
St. Louis, Missouri	40	2,549	33	324	318	6	507	504	3	389
San Francisco, California	59	3,748	50	472	452	20	903	891	12	778
Washington, D. C.	26	5,797	15	327	323	4	682	660	2	539

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1 Less than \$500.