

# ANALYSIS BY SALES SIZE

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The tables show data on stores, sales, personnel, and pay roll separately for independent stores and chain stores for each of 64 kinds of business by sales-size groups. A further break-down by size groups is shown also for stores with sales of \$300,000 and over, independents and chains combined. An index of the tables appears on the following page.

For description and explanation of the material in this section, see text beginning on page 7.

# SALES-SIZE TABLES

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## KINDS OF BUSINESS

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KIND OF BUSINESS	Table 10	Table 10A	Table 11	KIND OF BUSINESS	Table 10	Table 10A	Table 11
<b>FOOD GROUP:</b>	<i>Page</i>	<i>Page</i>	<i>Page</i>	<b>LUMBER—BUILDING GROUP:</b>	<i>Page</i>	<i>Page</i>	<i>Page</i>
Grocery stores (without fresh meats) .....	686	812	874	Lumber and building-materials dealers .....	756	846	882
Combination stores (groceries-meats) .....	688	813	874	Heating—plumbing equipment dealers .....	758	847	882
Dairy products stores, milk dealers .....	690	814	874	Paint, glass, wallpaper stores .....	760	848	882
Meat markets, fish markets .....	692	815	874	Electrical supply stores .....	762	849	882
Candy, nut, confectionery stores .....	694	816	874	<b>HARDWARE GROUP:</b>			
Delicatessen stores .....	696	817	874	Hardware stores .....	764	850	882
Fruit stores, vegetable markets .....	698	818	874	Farm implement—tractor—hardware dealers .....	766	851	882
Bakeries, caterers .....	700	819	876	<b>EATING PLACES:</b>			
Egg and poultry dealers .....	702	820	876	Restaurants, cafeterias, lunchrooms .....	768	852	884
Other food stores .....	704	821	876	Lunch counters and stands .....	770	853	884
<b>GENERAL STORES (with food)</b> .....	706	822	876	Soft drink, juice, ice cream stands .....	772	854	884
<b>GENERAL MERCHANDISE GROUP:</b>				<b>DRINKING PLACES:</b>	774	855	884
Department stores .....	708		890	<b>DRUG STORES:</b>			
Dry goods and general merchandise stores .....	710	823	876	Drug stores with and without fountain combined .....	776	856	884
Variety stores .....	712	824	876	Drug stores with fountain .....	778	857	884
<b>APPAREL GROUP:</b>				Drug stores—other .....	780	858	884
Men's-boys' furnishings, hat stores .....	714	825	876	Liquor stores (packaged goods) .....	782	859	886
Men's-boys' clothing stores (and furnishings) .....	716	826	878	<b>OTHER RETAIL STORES:</b>			
Family clothing stores .....	718	827	878	Fuel, ice, fuel-oil dealers .....	784	860	886
Women's ready-to-wear stores .....	720	828	878	Hay, grain, and feed stores .....	786	861	886
Furriers, fur shops .....	722	829	878	Farm and garden supply stores .....	788	862	886
Millinery stores .....	724	830	878	Jewelry stores .....	790	863	886
Women's accessories stores .....	726	831	878	Book stores .....	792	864	886
Infants', other apparel stores .....	728	832	878	Stationery stores .....	794	865	886
Custom tailors .....	730	833	878	Cigar stores, cigar stands .....	796	866	886
Shoe stores (all kinds) .....	732	834	880	Florists .....	798	867	888
<b>FURNITURE—HOUSEHOLD—RADIO GROUP:</b>				Gift, novelty, souvenir shops .....	800	868	888
Furniture stores .....	734	835	880	News dealers .....	802	869	888
Floor coverings, drapery stores .....	736	836	880	Office, school supply and equipment dealers .....	804	870	888
Other home-furnishings stores .....	738	837	880	Sporting goods stores .....	806	871	888
Household appliance dealers .....	740	838	880	Other retail stores .....	808	872	888
Radio—household appliance stores .....	742	839	880	<b>SECOND-HAND STORES:</b>	810	873	888
Radio stores—other .....	744	840	880				
<b>AUTOMOTIVE GROUP:</b>				<b>FIVE SEPARATE KINDS OF BUSINESS</b>			
Motor-vehicle dealers (new) .....	746	841	880	Grocery stores (without fresh meats) .....			891
Used-car dealers .....	748	842	880	Combination stores (groceries-meats) .....			893
Accessory, tire, battery dealers .....	750	843	880	Variety stores .....			895
Other automotive .....	752	844	882	Accessory, tire, battery dealers .....			897
<b>FILLING STATIONS</b> .....	754	845	882	Filling stations .....			899

TABLE 10C.—INDEPENDENT STORES, BY SIZE OF STORE, BY KINDS OF BUSINESS

(Includes all stores except chain stores)

## UNITED STATES SUMMARY

KIND OF BUSINESS	STORES WITH ANNUAL SALES OF—									
	\$500,000 and over					\$100,000 to \$499,999				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees (average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees (average for year)	Total pay roll* (add 000)
<b>United States Total</b>	1,647,160	\$22,955,365	1,610,571	5,451,845	\$459,352	703,627	\$22,156,233	677,471	5,105,482	\$425,019
<b>Food Group</b>	510,354	\$6,825,203	510,065	500,656	\$437,954	197,358	\$5,641,728	208,450	442,031	\$408,975
Grocery stores (without fresh meats)	180,210	1,895,008	179,053	171,210	1,055,382	44,947	1,055,382	197,768	294,535	185,423
Combination stores (groceries-meats)	166,777	3,384,286	175,460	240,074	180,471	100,433	3,054,754	197,768	294,535	185,423
Dairy products stores, milk dealers	13,758	433,958	13,460	21,467	21,467	21,467	433,958	13,460	21,467	21,467
Meat products, fish markets	40,758	273,287	45,771	23,183	12,931	21,955	597,832	25,352	40,592	43,855
Candy, nut, confectionery stores	9,610	124,975	9,666	7,423	6,642	6,642	124,975	9,666	7,423	6,642
Delicatessen stores	27,235	305,941	28,235	17,555	13,651	13,651	305,941	28,235	17,555	13,651
Fruit stores, vegetable markets	14,739	119,470	14,193	19,399	15,807	15,807	119,470	14,193	19,399	15,807
Butter stores, poultry dealers	6,451	61,645	6,451	4,824	3,549	3,549	61,645	6,451	4,824	3,549
Egg and poultry dealers	4,807	58,152	4,807	12,222	12,222	12,222	58,152	4,807	12,222	12,222
Other food stores	38,953	759,119	39,633	30,467	23,487	23,487	759,119	39,633	30,467	23,487
<b>General Stores (with food)</b>	38,953	759,119	39,633	30,467	23,487	23,487	759,119	39,633	30,467	23,487
<b>General Merchandise Group</b>	27,017	2,790,731	25,735	66,002	\$4,658	13,534	\$4,658	13,534	12,569	\$2,781
Department stores	27,017	2,790,731	25,735	66,002	\$4,658	13,534	\$4,658	13,534	12,569	\$2,781
Dry goods and general merchandise stores	10,574	1,129,115	9,771	22,927	11,038	4,652	1,047,987	9,771	22,927	11,038
<b>Apparel Group</b>	89,578	2,827,169	83,784	286,926	\$297,928	46,951	\$297,928	46,951	139,213	\$297,928
Men's boys' furnishings, hat stores	5,232	82,474	4,825	6,432	7,955	2,680	70,705	4,825	6,432	7,955
Men's boys' clothing stores (and furnishings)	14,453	519,239	15,153	45,943	32,446	15,153	519,239	15,153	45,943	32,446
Family clothing stores	6,971	333,171	6,971	96,537	96,537	96,537	333,171	6,971	96,537	96,537
Women's ready-to-wear stores	2,045	63,084	1,750	9,847	8,945	8,945	63,084	1,750	9,847	8,945
Furriers, fur shops	7,605	54,983	7,355	9,746	8,000	1,642	54,983	7,355	9,746	8,000
Military stores	5,423	68,344	4,957	7,729	7,729	7,729	68,344	4,957	7,729	7,729
Women's other apparel stores	3,648	46,591	3,747	6,075	5,787	1,182	46,591	3,747	6,075	5,787
Custom tailors	5,638	64,896	5,741	12,257	15,911	1,700	64,896	5,741	12,257	15,911
Shoe stores (all kinds)	15,658	271,893	11,970	26,031	28,784	12,814	271,893	11,970	26,031	28,784
Furniture—Household—Radio Group	20,472	1,411,537	20,472	137,169	\$180,445	10,111	\$180,445	10,111	137,169	\$180,445
Furniture stores	19,118	831,333	17,617	86,677	145,451	1,807	831,333	17,617	86,677	145,451
Floor coverings, drapery stores	2,872	12,352	2,872	5,736	5,736	5,736	12,352	2,872	5,736	5,736
Other home-furnishings stores	9,670	236,151	9,670	35,289	42,214	4,779	236,151	9,670	35,289	42,214
Household appliance dealers	9,753	170,546	9,753	15,058	21,255	4,275	170,546	9,753	15,058	21,255
Radio stores—other	2,641	39,335	2,756	4,435	5,565	863	39,335	2,756	4,435	5,565
Radio stores—other	55,719	5,179,738	51,128	355,931	\$430,615	25,615	\$430,615	25,615	355,931	\$430,615
<b>Automotive Group</b>	53,832	4,690,456	29,010	308,433	\$367,507	31,247	\$367,507	31,247	308,433	\$367,507
Motor-vehicle dealers (new)	6,815	189,226	6,808	12,661	15,942	15,942	189,226	6,808	12,661	15,942
Used-car dealers	14,508	287,724	14,508	31,912	31,912	31,912	287,724	14,508	31,912	31,912
Accessories, tire, battery dealers	32,509	2,593,506	22,194	175,516	\$219,653	15,322	\$219,653	15,322	175,516	\$219,653
<b>Other automotive</b>	19,246	1,182,877	13,907	108,857	\$145,451	17,084	\$145,451	17,084	108,857	\$145,451
<b>Filling—Building Group</b>	3,801	99,134	3,801	12,823	18,182	1,958	99,134	3,801	12,823	18,182
Lumber and building materials dealers	7,441	112,087	7,441	11,083	13,964	3,900	112,087	7,441	11,083	13,964
Paint, glass, wallpaper stores	1,854	27,489	1,708	5,776	5,776	5,776	27,489	1,708	5,776	5,776
Electrical supply stores	33,895	953,785	33,895	7,343	5,459	5,459	953,785	33,895	7,343	5,459
<b>Hardware Group</b>	10,196	319,893	10,697	25,705	25,168	7,172	319,893	10,697	25,705	25,168
Farm implement—tractor—hardware dealers	18,515	556,476	15,457	236,556	\$356,000	10,058	\$356,000	10,058	236,556	\$356,000
Eating Places	66,242	1,513,766	101,162	454,115	\$208,159	44,001	\$208,159	44,001	454,115	\$208,159
Restaurants, cafeterias, lunchrooms	60,772	289,875	61,279	45,890	29,998	7,544	289,875	61,279	45,890	29,998
Soft drink, juice, ice cream stands	185,454	1,578,407	150,593	338,767	\$387,765	50,866	\$387,765	50,866	338,767	\$387,765
<b>Drinking Places</b>	20,212	626,632	20,212	14,015	19,456	19,456	626,632	20,212	14,015	19,456
<b>Drug Stores</b>	18,515	556,476	15,457	236,556	\$356,000	10,058	\$356,000	10,058	236,556	\$356,000
Drug stores with fountain	17,565	293,545	15,570	27,474	6,135	6,135	293,545	15,570	27,474	6,135
Drug stores—other	18,515	556,476	15,457	236,556	\$356,000	10,058	\$356,000	10,058	236,556	\$356,000
<b>Liquor Retail Stores (packaged goods)</b>	40,038	880,551	37,184	91,259	\$141,132	14,188	\$141,132	14,188	91,259	\$141,132
Other Retail Stores (alcohol)	15,559	549,535	13,905	30,545	28,690	6,907	549,535	13,905	30,545	28,690
Ice, meat, and food stores	4,794	142,777	4,069	12,159	12,159	12,159	142,777	4,069	12,159	12,159
Farm and garden supply stores	14,019	823,551	13,047	31,154	17,455	10,605	823,551	13,047	31,154	17,455
Jewelry stores	2,480	64,356	2,480	5,137	7,489	1,448	64,356	2,480	5,137	7,489
Book stores	15,971	151,451	15,719	9,738	9,738	9,738	151,451	15,719	9,738	9,738
Stationery stores	15,953	144,155	16,068	21,465	21,765	4,560	144,155	16,068	21,465	21,765
Cigar stores, cigar stands	7,235	46,956	7,217	5,654	4,777	1,549	46,956	7,217	5,654	4,777
Flower stores	6,065	52,661	6,065	7,880	5,400	1,809	52,661	6,065	7,880	5,400
Gift, novelty, souvenir shops	4,746	182,225	3,965	20,255	27,548	2,658	182,225	3,965	20,255	27,548
Office, school supply and equipment dealers	5,653	52,365	5,366	6,432	9,008	1,426	52,365	5,366	6,432	9,008
Opticians	1,096	21,959	978	5,211	4,014	1,187	21,959	978	5,211	4,014
Photographic supply—camera stores	2,574	55,571	2,574	28,163	35,124	6,904	55,571	2,574	28,163	35,124
Sporting goods stores	23,754	134,548	24,000	21,255	19,760	3,290	134,548	24,000	21,255	19,760
Other retail stores	23,754	134,548	24,000	21,255	19,760	3,290	134,548	24,000	21,255	19,760

Second-hand stores

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

† For analysis of stores under \$100,000 see table 10C.

‡ For analysis of stores with sales of \$500,000 and over see table 10D.

§ Includes data for "massed departments—Independent" shown combined with "massed-department chains" in types of operation report as follows: Women's ready-to-wear stores 146 stores with \$9,694,000 sales; Shoe stores (all kinds) 414 stores with \$11,664,000 sales; Household appliance dealers 41 stores with \$755,000 sales; Radio-household appliance stores 44 stores with \$1,276,000 sales.













# RETAIL TRADE: 1939

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**TABLE 10 F.—INDEPENDENT STORES WITH SALES UNDER \$10,000**  
STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
(Includes all stores except chain stores)

## UNITED STATES SUMMARY

DIVISION AND STATE	TOTAL, ALL STORES UNDER \$10,000					STORES WITH ANNUAL SALES OF—									
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (average for year)	Total pay roll* (add 000)	\$5,000 to \$9,999					\$3,000 to \$4,999				
						Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (average for year)	Total pay roll* (add 000)
<b>UNITED STATES TOTAL</b>	943,533	\$3,739,732	933,100	378,381	\$193,774	330,545	\$2,379,185	351,298	235,534	\$132,567	200,272	\$788,994	198,993	80,187	\$39,407
<b>GEOGRAPHIC DIVISIONS:</b>															
New England	55,887	234,551	53,741	22,553	13,807	21,738	155,746	20,981	14,611	9,844	12,175	48,044	11,789	4,790	2,728
Middle Atlantic	208,888	880,210	210,019	63,701	39,178	77,997	583,625	79,063	42,092	27,705	43,516	171,515	43,842	12,878	7,468
East North Central	188,783	784,425	188,457	82,260	43,885	69,977	508,185	70,798	52,905	30,428	42,539	187,055	42,568	17,293	8,627
West North Central	108,357	447,359	107,612	50,125	22,604	38,887	287,809	40,239	30,991	15,320	24,290	98,270	24,222	10,922	4,585
South Atlantic	118,458	406,987	110,600	49,319	20,601	34,595	243,761	33,297	27,671	13,251	22,315	86,754	21,388	10,050	4,118
East South Central	61,630	211,471	58,995	22,463	8,661	17,776	125,445	17,427	12,487	5,468	11,805	45,723	11,407	4,875	1,780
West South Central	98,589	354,840	96,652	45,709	18,531	28,327	209,618	29,135	26,626	11,948	20,980	82,714	20,818	10,428	3,976
Mountain	29,138	115,311	28,959	12,058	6,350	10,057	73,447	10,168	7,420	4,315	6,143	24,286	6,075	2,610	1,268
Pacific	76,026	324,598	77,565	31,173	20,157	29,191	213,431	30,242	20,751	14,292	16,719	66,653	17,076	6,575	3,844
<b>New England:</b>															
Maine	6,953	26,368	6,681	2,930	1,518	2,363	16,671	2,278	1,672	959	1,445	5,624	1,403	694	344
New Hampshire	3,501	13,620	3,267	1,461	879	1,255	9,039	1,222	940	619	899	2,660	889	311	176
Vermont	2,584	10,121	2,584	1,137	574	914	6,625	916	695	391	518	2,015	513	246	109
Massachusetts	25,880	108,163	24,901	11,122	7,001	10,141	72,608	9,683	7,255	4,896	5,340	20,940	5,150	2,329	1,370
Rhode Island	5,247	23,364	5,047	2,013	1,281	2,195	15,671	2,141	1,415	944	1,220	4,628	1,177	598	233
Connecticut	11,742	52,915	11,281	5,890	2,554	4,870	35,132	4,711	2,654	1,835	2,965	11,977	2,857	802	494
<b>Middle Atlantic:</b>															
New York	99,069	425,236	100,524	28,215	19,034	38,976	284,702	39,845	18,925	13,545	20,694	82,069	21,006	5,650	3,608
New Jersey	34,736	145,215	34,081	12,145	7,696	13,549	97,174	13,246	7,822	5,390	7,095	27,659	6,965	2,435	1,503
Pennsylvania	75,063	289,769	75,414	23,541	12,448	25,472	181,949	25,974	15,345	8,770	15,727	61,587	15,871	4,761	2,355
<b>East North Central:</b>															
Ohio	45,052	182,341	44,461	18,202	9,849	16,442	118,972	16,440	11,396	6,694	9,255	36,386	9,218	3,812	1,930
Indiana	25,067	106,237	25,569	11,474	5,547	9,432	68,198	9,752	7,328	3,851	5,968	23,611	6,131	2,545	1,119
Illinois	61,751	242,077	62,038	25,955	14,796	20,374	145,958	20,771	16,306	10,060	14,462	56,977	14,618	5,762	3,076
Michigan	35,411	143,608	35,148	18,609	8,768	13,150	96,144	13,268	10,977	6,186	7,197	28,423	7,177	3,248	1,638
Wisconsin	23,482	110,162	23,243	10,020	4,925	10,579	78,953	10,565	6,898	3,625	5,447	21,658	5,426	1,906	864
<b>West North Central:</b>															
Minnesota	19,278	85,157	19,391	7,994	4,194	7,852	57,555	8,003	5,149	2,892	4,423	17,648	4,455	1,710	850
Iowa	19,981	84,787	19,919	9,377	4,209	7,825	57,029	7,812	5,959	2,899	4,185	16,669	4,188	1,870	803
Missouri	32,870	125,509	32,945	15,074	6,829	10,549	74,966	10,719	9,017	4,550	7,410	28,212	7,443	3,471	1,448
North Dakota	4,591	20,261	4,468	1,726	771	1,874	13,626	1,640	1,109	533	1,051	4,111	1,006	349	153
South Dakota	5,477	23,743	5,355	2,473	1,002	2,211	15,988	2,191	1,569	710	1,202	4,745	1,163	519	187
Nebraska	10,007	42,302	9,924	5,055	2,107	3,642	27,643	3,857	3,022	1,398	2,345	9,249	2,328	1,129	440
Kansas	16,153	65,600	15,912	8,426	3,492	5,754	41,222	5,717	5,166	2,368	3,696	14,656	3,639	1,875	708
<b>South Atlantic:</b>															
Delaware	2,514	9,285	2,430	850	403	849	6,006	622	542	277	485	1,880	467	149	71
Maryland	14,545	52,515	14,183	5,027	2,520	4,646	32,424	4,630	2,983	1,652	2,748	10,541	2,733	1,005	480
District of Columbia	1,991	8,656	1,990	1,027	667	682	5,988	619	668	485	414	1,592	414	159	118
Virginia	17,567	60,632	16,253	7,112	3,078	5,052	35,833	4,801	4,113	1,994	3,545	12,561	3,059	1,418	608
West Virginia	11,318	42,549	10,866	4,310	1,925	3,616	25,749	3,503	2,714	1,320	2,266	9,457	2,321	897	361
North Carolina	20,695	72,178	19,623	8,437	3,492	6,082	42,305	5,845	4,913	2,267	4,157	16,222	3,953	1,791	712
South Carolina	10,695	36,103	10,183	4,716	1,766	3,067	21,416	2,890	2,604	1,112	1,959	7,589	1,651	658	354
Georgia	19,617	66,403	18,562	9,006	3,188	5,683	39,842	5,355	4,966	2,024	3,590	13,885	3,555	1,834	621
Florida	17,216	58,648	16,710	7,832	3,562	4,768	34,198	4,632	4,148	2,120	3,343	13,067	3,233	1,789	795
<b>East South Central:</b>															
Kentucky	19,525	65,480	18,990	5,357	2,376	5,190	36,290	5,218	2,974	1,462	3,560	13,747	3,545	1,201	520
Tennessee	15,773	58,868	15,220	6,850	2,580	5,182	36,731	5,110	3,927	1,658	3,161	12,548	3,023	1,435	502
Alabama	14,922	51,562	14,140	5,623	2,117	4,311	30,690	4,162	3,141	1,340	2,863	11,099	2,734	1,185	423
Mississippi	11,410	37,561	10,645	4,633	1,588	3,093	21,734	2,936	2,445	988	2,221	8,529	2,105	1,054	335
<b>West South Central:</b>															
Arkansas	15,621	43,929	15,180	4,647	1,788	3,484	24,630	3,485	2,567	1,102	2,619	10,244	2,555	1,063	401
Louisiana	16,625	60,493	16,034	8,036	3,053	4,704	33,692	4,524	4,588	1,963	4,129	16,554	3,990	1,983	701
Oklahoma	18,112	65,959	18,125	7,887	3,353	5,476	39,071	5,528	4,584	2,192	3,668	15,224	3,681	1,677	702
Texas	50,230	184,459	49,513	25,339	10,337	15,683	112,123	15,600	14,887	6,689	10,364	40,692	10,192	5,688	2,171
<b>Mountain:</b>															
Montana	3,638	15,794	3,631	1,555	634	1,452	10,573	1,480	963	581	605	3,168	792	328	162
Idaho	3,030	13,543	2,996	1,296	692	1,255	9,294	1,246	852	467	664	2,645	661	248	127
Wyoming	1,989	7,752	1,959	739	410	682	4,887	673	419	261	416	1,635	411	177	96
Colorado	9,128	35,425	9,175	3,812	1,956	3,087	22,333	3,122	2,330	1,332	1,869	7,566	1,857	812	379
New Mexico	4,128	13,660	4,015	1,400	663	1,080	7,752	1,070	784	431	794	3,103	774	312	128
Arizona	3,137	12,348	3,086	1,321	731	1,076	7,624	1,089	819	503	678	2,675	666	300	152
Utah	3,218	13,135	3,193	1,595	823	1,170	8,542	1,168	1,024	569	699	2,757	698	361	194
Nevada	888	3,654	904	340	241	305	2,242	320	229	171	220	607	218	72	48
<b>Pacific:</b>															
Washington	15,397	58,557	15,517	5,516	3,288	5,352	39,091	5,489	3,665	2,334	2,992	11,941	3,011	1,112	401
Oregon	8,045	34,147	8,257	3,258	1,776	3,110	22,923	3,249	2,225	1,281	1,655	6,545	1,682	586	306
California	54,584	231,894	55,791	22,399	15,113	20,729	151,417	21,524	14,841	10,677	12,072	48,167	12,363	4,677	2,937

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



## CENSUS OF BUSINESS

TABLE 10F.—INDEPENDENT STORES WITH SALES UNDER \$10,000

STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES—Continued

## UNITED STATES SUMMARY

(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$2,000 to \$2,999					\$1,000 to \$1,999					Less than \$1,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses (average for year)	Number of employees*	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses (average for year)	Number of employees*	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses (average for year)	Number of employees*	Total pay roll* (add 000)
UNITED STATES TOTAL	117,342	\$279,972	115,959	29,926	\$12,378	145,650	\$214,043	142,668	23,279	\$8,144	149,744	\$77,558	144,212	9,455	\$2,478
GEOGRAPHIC DIVISIONS:															
New England	8,557	15,649	6,402	1,584	809	7,723	11,393	7,498	1,160	491	7,494	3,719	7,121	418	137
Middle Atlantic	25,864	61,621	25,874	4,398	2,262	32,456	47,402	32,510	3,273	1,340	29,055	15,847	28,730	1,062	405
East North Central	23,807	57,223	23,680	6,165	2,675	27,165	40,341	26,695	4,376	1,880	25,485	13,621	24,718	1,523	477
West North Central	13,405	32,310	13,310	3,985	1,455	15,472	23,043	15,194	3,045	965	15,303	7,927	14,947	1,184	279
South Atlantic	14,790	34,662	14,191	4,528	1,584	20,218	29,423	19,193	4,080	1,229	24,540	12,587	22,733	2,012	419
East South Central	7,808	17,999	7,509	2,134	675	11,341	16,226	10,715	1,987	552	12,900	6,078	11,937	980	186
West South Central	12,194	28,979	11,904	3,979	1,350	16,097	23,686	15,715	3,200	936	19,990	9,945	19,280	1,478	524
Mountain	3,546	8,539	3,532	992	403	4,368	6,454	4,311	751	269	5,022	2,605	4,873	285	77
Pacific	9,371	22,990	9,537	2,187	1,165	10,790	16,075	10,837	1,407	682	9,955	5,449	9,873	493	174
New England:															
Maine	835	1,955	818	276	117	1,056	1,529	1,027	209	78	1,254	569	1,155	79	20
New Hampshire	417	971	427	112	48	490	717	498	75	30	450	233	433	25	6
Vermont	309	726	314	91	36	377	543	371	74	29	468	212	450	31	9
Massachusetts	3,048	7,301	2,962	751	405	3,742	5,538	3,626	584	252	3,609	1,776	3,470	223	78
Rhode Island	655	1,541	613	108	61	705	1,032	664	76	36	492	292	452	16	7
Connecticut	1,313	3,155	1,238	246	142	1,353	2,034	1,314	142	66	1,241	617	1,161	46	17
Middle Atlantic:															
New York	12,210	29,550	12,243	1,850	1,048	14,613	21,489	14,742	1,327	650	12,576	7,426	12,690	463	193
New Jersey	4,238	9,998	4,165	858	461	5,293	7,720	5,238	856	272	4,561	2,464	4,467	196	70
Pennsylvania	9,416	22,073	9,466	1,692	753	12,550	18,193	12,530	1,110	418	11,918	5,957	11,573	403	152
East North Central:															
Ohio	5,819	13,350	5,501	1,507	675	6,901	10,177	6,698	1,128	456	6,835	3,456	6,806	359	114
Indiana	3,183	7,802	3,236	842	355	3,245	4,862	3,250	529	191	3,239	1,764	3,200	230	71
Illinois	8,442	20,196	8,441	1,991	911	9,663	14,303	9,614	1,416	532	8,810	4,663	8,592	460	157
Michigan	3,936	9,570	3,913	1,211	517	4,684	6,958	4,545	871	339	4,444	2,513	4,245	302	66
Wisconsin	2,627	6,305	2,569	612	237	2,672	4,041	2,568	432	152	2,157	1,225	2,075	172	47
West North Central:															
Minnesota	2,174	5,229	2,162	559	242	2,449	3,673	2,432	401	157	2,580	1,252	2,339	175	53
Iowa	2,329	5,650	2,289	772	275	2,724	4,039	2,695	580	185	2,920	1,400	2,635	215	57
Missouri	4,455	10,743	4,463	1,260	467	5,240	7,801	5,169	956	302	5,216	2,787	5,151	370	84
North Dakota	574	1,401	557	138	48	559	829	554	91	30	555	294	529	39	7
South Dakota	854	1,575	850	183	58	691	1,055	687	144	37	719	400	684	58	10
Nebraska	1,128	2,683	1,122	387	131	1,393	2,079	1,359	360	111	1,299	648	1,258	158	27
Kansas	2,091	5,029	2,067	684	234	2,416	3,567	2,338	533	143	2,216	1,146	2,151	168	41
South Atlantic:															
Delaware	258	601	249	65	26	366	569	380	80	18	556	227	512	34	11
Maryland	1,937	4,579	1,863	510	209	2,522	3,648	2,481	386	143	2,494	1,323	2,436	143	36
District of Columbia	216	527	217	78	41	280	420	282	49	21	257	129	288	13	2
Virginia	2,292	5,556	2,182	711	243	2,952	4,441	2,751	592	178	3,626	2,461	3,460	278	57
West Virginia	1,451	3,498	1,394	352	131	1,902	2,809	1,814	266	89	1,963	1,046	1,854	111	24
North Carolina	2,717	6,546	2,571	762	266	5,540	5,261	3,385	668	184	4,519	2,044	3,669	303	63
South Carolina	1,569	3,197	1,261	470	148	1,927	2,758	1,782	401	107	2,653	1,163	2,379	283	45
Georgia	2,413	5,601	2,301	641	240	3,497	4,862	3,297	612	222	4,334	2,133	4,254	455	81
Florida	2,155	4,987	2,113	757	280	3,112	4,555	3,021	746	267	3,658	1,841	3,711	392	100
East South Central:															
Kentucky	2,565	5,996	2,516	527	188	3,942	5,584	3,775	464	147	4,286	1,963	3,935	191	39
Tennessee	1,953	4,470	1,865	625	191	2,725	3,940	2,594	596	166	2,752	1,379	2,608	267	63
Alabama	1,909	4,494	1,818	558	170	2,596	3,758	2,416	506	134	3,245	1,521	3,010	253	50
Mississippi	1,381	3,139	1,290	444	128	2,076	2,944	1,950	421	105	2,637	1,215	2,384	269	34
West South Central:															
Arkansas	1,700	3,968	1,631	415	143	2,398	3,510	2,325	384	99	3,420	1,577	3,184	216	43
Louisiana	2,042	4,784	1,975	640	201	2,730	4,003	2,642	554	144	3,020	1,660	2,903	271	44
Oklahoma	2,323	5,568	2,302	688	245	2,931	4,294	2,931	505	155	3,514	1,802	3,485	253	59
Texas	6,129	14,659	5,996	2,256	761	8,038	11,879	7,817	1,777	538	10,036	4,906	9,708	736	178
Mountain:															
Montana	453	1,071	446	139	55	497	733	494	94	30	431	229	419	31	6
Idaho	338	800	340	68	38	404	604	394	82	31	369	200	355	26	9
Wyoming	249	601	249	61	29	307	444	300	61	29	335	185	326	21	5
Colorado	1,130	2,752	1,147	317	130	1,427	2,108	1,423	250	87	1,845	866	1,626	103	26
New Mexico	535	1,290	516	157	55	697	1,016	873	100	35	1,022	499	982	47	14
Arizona	368	880	359	108	48	444	678	451	71	24	575	291	541	23	6
Utah	368	892	368	109	39	483	677	465	74	24	518	267	494	27	7
Nevada	107	253	107	13	11	129	194	151	19	9	127	68	130	7	2
Pacific:															
Washington	1,802	3,879	1,605	409	201	1,863	2,768	1,869	249	107	1,588	876	1,563	81	25
Oregon	969	2,341	1,018	226	108	1,185	1,726	1,179	151	63	1,146	612	1,129	70	18
California	6,800	16,770	6,914	1,532	656	7,762	11,581	7,769	1,007	512	7,221	3,959	7,161	342	131

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



TABLE 11A.—CHAIN STORES, BY SIZE OF STORE, BY KINDS OF BUSINESS  
STORES, SALES, PERSONNEL, AND PAY ROLL  
(Classification is based upon the sales of each unit—not upon the total sales of the chain)

KIND OF BUSINESS	CHAIN STORES WITH ANNUAL SALES OF—										
	\$300,000 and over <sup>1</sup>					\$100,000 to \$299,999					\$50,000 to \$99,999
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of em- ployees (average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Number of em- ployees (average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)
<b>UNITED STATES SUMMARY</b>	123,195	\$9,105,925	5,102	1,113,574	\$1,090,126	4,459	\$2,875,841	540,277	\$74,597	15,949	\$2,649,114
<b>United States Total</b>	123,195	\$9,105,925	5,102	1,113,574	\$1,090,126	4,459	\$2,875,841	540,277	\$74,597	15,949	\$2,649,114
<b>Food Group</b>	20,155	\$3,359,764	911	297,806	\$32,798	1,426	\$15,557	72,593	\$103,176	6,075	\$57,813
Grocery stores (without fresh meats)	20,085	\$3,280,427	129	297,806	\$32,798	1,426	\$15,557	72,593	\$103,176	6,075	\$57,813
Combination stores (groceries-meats)	20,075	\$3,278,427	129	297,806	\$32,798	1,426	\$15,557	72,593	\$103,176	6,075	\$57,813
Dairy products stores, milk dealers	3,076	\$505,023	79	189,826	\$18,668	1,140	\$254,057	41,594	\$57,124	5,269	\$118,223
Meat markets, fish markets	1,805	\$77,261	147	7,221	\$2,721	40	\$4,168	371	\$42	137	\$1,748
Candy, nut, confectionery stores	2,225	\$1,043	66	10,383	\$7,883	5	(x)	(x)	(x)	45	(x)
Delicatessen stores	98	\$2,390	312	2,390	\$2,390	—	—	—	—	—	—
Fruit stores, vegetable markets	431	\$16,288	47	2,520	\$2,520	—	—	—	—	—	—
Bakeries, caterers	2,216	\$4,557	91	7,542	\$7,542	—	—	—	—	—	—
Egg and poultry dealers	121	\$1,103	2	562	\$562	—	—	—	—	—	—
Other	754	\$1,253	25	5,270	\$5,270	22	\$10,776	972	\$1,010	129	\$1,010
<b>General Merchandise Group</b>	11,274	\$2,177,203	285	\$38,120	\$245,981	1,715	\$2,252,086	175,988	\$15,889	3,747	\$355,961
Department stores	2,672	\$1,194,517	25	150,064	\$17,688	1,122	\$16,712	111,810	\$109,131	1,550	\$277,805
Dry goods and general merchandise stores	2,652	\$1,185,005	117	22,587	\$15,277	1,117	\$16,712	111,810	\$109,131	1,545	\$277,805
Variety stores	6,372	\$847,686	181	189,469	\$110,776	578	\$38,415	\$2,895	\$42,280	2,071	\$266,955
Apparel Group	17,851	\$931,696	545	119,611	\$122,895	591	\$240,844	\$3,600	\$54,799	1,673	\$266,955
Men's clothing stores (and furnishings)	1,322	\$42,562	27	1,421	\$12,813	115	\$7,892	\$5,213	\$8,410	22	\$2,720
Men's boys' clothing stores	1,062	\$75,233	50	11,732	\$12,000	115	\$7,892	\$5,213	\$8,410	22	\$2,720
Women's ready-to-wear stores <sup>2</sup>	3,120	\$285,916	140	36,678	\$4,220	142	\$16,272	\$14,197	\$17,052	439	\$77,920
Furriers, fur shops	1,669	\$11,049	4	942	\$1,624	142	\$16,272	\$14,197	\$17,052	439	\$77,920
Millinery stores	1,194	\$4,503	89	15,611	\$10,888	76	\$12,754	\$2,184	\$2,108	154	\$10,828
Women's accessories stores	1,066	\$2,219	46	5,780	\$3,010	1	(x)	(x)	(x)	32	(x)
Hats, other apparel stores	69	\$1,283	1	482	\$410	—	—	—	—	—	—
Shoe stores (all kinds) <sup>3</sup>	6,826	\$45,881	135	\$9,115	\$9,817	64	\$27,443	\$3,128	\$3,868	851	\$9,817
Furniture—Household—Radio Group	2,628	\$239,585	92	\$2,467	\$27,105	141	\$5,576	\$9,981	\$15,673	431	\$73,135
Furniture stores	764	\$141,864	44	\$15,474	\$23,106	110	\$78,453	\$6,356	\$13,248	255	\$44,346
Floor coverings, drapery stores	44	\$1,413	220	1	(x)	—	—	—	—	—	—
Other home-furnishings stores	112	\$8,006	17	1,363	\$1,558	7	\$5,764	\$599	\$744	2	(x)
Household appliance dealers <sup>4</sup>	1,425	\$8,367	12	12,686	\$18,087	4	\$1,402	\$2,782	\$2,782	86	\$3,045
Radio—household appliance stores <sup>5</sup>	1,774	\$19,654	10	1,485	\$2,371	12	\$5,286	\$32	\$37	63	\$10,019
Radio stores—other	70	\$9,292	5	1,159	\$1,765	6	\$4,671	\$602	\$976	15	\$2,765
Automotive Group	2,413	\$71,949	110	\$5,397	\$7,131	185	\$121,676	\$7,829	\$13,515	751	\$119,529
Motor-vehicle dealers (new)	827	\$29,789	59	\$4,289	\$19,781	121	\$104,006	\$6,285	\$10,936	112	\$20,077
Used-car dealers	65	\$2,584	51	\$2,584	\$2,584	4	(x)	(x)	(x)	3	(x)
Accessories, tire, battery dealers	4,011	\$235,555	1	24,102	\$3,184	41	\$1,433	\$5,685	\$7,445	617	\$6,931
Other	10,291	\$289,570	505	\$2,671	\$8,518	3	\$1,435	\$8	(x)	263	\$6,454
<b>Building Group</b>	7,165	\$49,658	139	\$2,650	\$4,433	86	\$4,433	\$4,062	\$6,323	388	\$7,035
Lumber and building-materials dealers	5,761	\$295,582	95	\$2,416	\$1,820	79	\$4,442	\$5,754	\$5,951	533	\$7,035
Heating—plumbing equipment dealers	371	\$13,220	2	\$1,109	\$2,782	2	\$1,454	\$204	\$457	19	\$1,454
Paint, glass, wallpaper stores	1,038	\$40,586	35	\$4,059	\$5,431	4	\$1,557	\$104	\$215	56	\$9,415
Electrical supply stores	747	\$49,655	52	\$4,779	\$6,032	19	\$9,503	\$974	\$1,519	94	\$14,623
Hardware stores	444	\$25,413	39	\$2,747	\$3,897	12	\$5,976	\$732	\$954	31	\$5,025
Farm implement—tractor—hardware dealers	305	\$24,540	14	\$2,162	\$2,663	7	\$3,582	\$242	\$355	63	\$9,593
Eating Places	5,057	\$297,440	219	\$9,104	\$7,693	131	\$7,186	\$21,428	\$10,176	567	\$9,144
Restaurants, cafeterias, lunchrooms	2,826	\$211,638	64	\$15,869	\$6,698	180	\$75,186	\$21,428	\$10,176	567	\$9,144
Lunch counters and stands	1,181	\$4,503	19	\$1,883	\$1,883	1	(x)	(x)	(x)	22	\$5,442
Soda, juice, ice cream stand	170	\$6,825	21	\$1,242	\$1,092	1	(x)	(x)	(x)	7	(x)
<b>Drinking Places</b>	4,125	\$400,282	117	\$5,842	\$4,357	116	\$2,189	\$5,476	\$5,018	1,285	\$18,115
Drug stores with fountain	3,240	\$245,549	71	\$45,262	\$4,332	94	\$2,578	\$4,943	\$5,080	1,075	\$18,115
Drug stores—other	885	\$75,715	46	\$5,580	\$7,025	22	\$9,581	\$533	\$739	232	\$32,900
<b>Liquor Stores (packaged goods)</b>	6,121	\$19,875	52	\$1,409	\$1,615	2	(x)	(x)	(x)	24	(x)
Other Retail Stores	6,193	\$19,875	229	\$5,202	\$7,025	250	\$15,181	\$15,608	\$21,211	990	\$161,483
Fuel, ice, fuel-oil dealers	1,154	\$182,681	25	\$14,255	\$19,651	118	\$4,221	\$19,795	\$9,222	256	\$42,884
Farm, grain, and feed stores	1,233	\$74,442	44	\$4,808	\$5,249	10	\$5,867	\$76	\$471	188	\$20,355
Farm and garden supply stores	121	\$12,555	5	\$84	\$1,405	10	\$5,867	\$76	\$471	188	\$20,355
Jewelry stores	240	\$4,476	3	\$1,558	\$1,576	2	(x)	(x)	(x)	16	\$2,503
Book stores	8	\$635	1	\$177	\$5,961	1	(x)	(x)	(x)	2	(x)
Cigar stores, cigar stands	1,535	\$6,500	29	\$4,627	\$5,961	1	(x)	(x)	(x)	47	(x)
Florists	1,102	\$4,558	6	\$65	\$59	5	\$1,375	\$180	\$232	10	\$1,395
Gift, novelty, souvenir shops	1,542	\$19,768	8	\$681	\$771	2	(x)	(x)	(x)	16	(x)
News dealers	557	\$8,164	24	\$1,466	\$1,466	42	\$26,268	\$5,513	\$5,605	116	\$1,947
Office, school supply and equipment dealers	357	\$1,164	2	\$65	\$65	—	—	—	—	—	—
Photographic supply—camera stores	14	\$1,543	1	\$157	\$186	—	—	—	—	—	—
Spinning and dyeing stores	945	\$80,212	28	\$9,506	\$11,090	87	\$18,009	\$1,937	\$2,941	216	\$39,350
Second-hand Stores	198	\$3,538	14	\$1,545	\$968	1	(x)	(x)	(x)	3	(x)

<sup>1</sup> For analysis of stores with sales of \$300,000 and over see table 11C.  
<sup>2</sup> Includes data for "leased-department" chains shown combined with "leased-department-independent" stores with \$22,814,000; shoe stores (all kinds) 1,108 stores with \$35,585,000 sales; Household appliance dealers 211 stores with \$4,394,000 sales; Radio-household appliance stores 5 stores with \$242,000 sales.  
<sup>3</sup> Employees and pay roll include executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
<sup>4</sup> Withheld to avoid disclosure.  
<sup>5</sup> In Types of Operation report as follows: Women's ready-to-wear stores 240 stores with \$22,814,000; shoe stores (all kinds) 1,108 stores with \$35,585,000 sales; Household appliance dealers 211 stores with \$4,394,000 sales; Radio-household appliance stores 5 stores with \$242,000 sales.

## CENSUS OF BUSINESS

TABLE 11A.—CHAIN STORES, BY SIZE OF STORE, BY KINDS OF BUSINESS  
STORES, SALES, PERSONNEL, AND PAY ROLL—Continued  
(Classification is based upon the sales of each unit—not upon the total sales of the chain)

## UNITED STATES SUMMARY

KIND OF BUSINESS	CHAIN STORES WITH ANNUAL SALES OF—									
	\$50,000 to \$49,999		\$20,000 to \$49,999		\$10,000 to \$19,999		Less than \$10,000			
	Number of stores	Sales (add 000)	Number of employees* (average per year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Number of employees* (average per year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)
<b>United States Total</b>	25,517	\$992,600	119,322	\$14,005	17,988	\$445,421	60,924	\$55,847	17,988	\$445,421
<b>Food Group</b>	12,532	\$799,455	44,775	\$4,825	7,917	\$198,486	21,533	\$20,264	6,108	\$145,252
Grocery stores (without fresh meats)	7,771	\$714,387	32,440	\$3,210	5,208	\$130,884	12,503	\$12,503	4,973	\$98,119
Combination stores (groceries-meats)	5,761	\$77,068	12,333	\$1,615	3,709	\$38,598	8,030	\$8,030	1,486	\$28,139
Milk products stores, milk dealers	359	\$1,771	1,682	\$1,682	287	\$1,614	1,688	\$1,688	1,293	\$1,293
Meat markets, butchers	275	\$13,170	1,328	\$1,328	257	\$1,328	1,328	\$1,328	1,156	\$1,156
Cheese stores	22	\$10,421	1,985	\$1,985	352	\$8,697	1,670	\$1,670	1,404	\$1,404
Deli-cases stores	275	\$872	95	\$95	15	\$356	45	\$45	30	\$139
Fruit stores, vegetable markets	101	\$3,976	608	\$55	553	\$1,819	231	\$231	186	\$62
Bakeries, confectioneries	313	\$11,946	1,578	\$1,578	960	\$9,325	1,455	\$1,455	615	\$3,501
Egg and poultry dealers	15	\$16	38	\$38	11	\$11	22	\$22	5	\$5
Other food stores	14	\$5,745	78	\$78	88	\$471	96	\$96	35	\$146
<b>General Stores (with food)</b>	1,549	\$57,748	13,558	\$1,518	782	\$19,140	2,478	\$2,478	668	\$1,745
Department stores	517	\$20,461	3,705	\$2,503	213	\$5,890	1,036	\$1,036	135	\$3,781
Dry goods and general merchandise stores	832	\$35,087	9,853	\$4,613	519	\$12,660	3,442	\$3,442	1,172	\$1,172
Variety stores	5,721	\$144,576	18,541	\$16,814	2,813	\$69,904	10,419	\$10,419	2,855	\$14,631
<b>Apparel Group</b>	208	\$7,945	724	\$662	172	\$4,252	520	\$520	108	\$237
Men's-boys' furnishings, hat stores	213	\$9,409	837	\$988	135	\$3,531	405	\$405	227	\$534
Family clothing stores (and furnishings)	352	\$13,684	2,825	\$2,105	189	\$4,257	840	\$840	227	\$534
Women's ready-to-wear stores	639	\$24,949	5,922	\$2,523	487	\$12,063	2,047	\$2,047	228	\$57
Furriers, fur shops	38	\$1,483	134	\$134	18	\$431	36	\$36	47	\$158
Millinery stores	255	\$8,779	1,865	\$1,875	550	\$6,860	1,704	\$1,704	271	\$1,479
Womans' accessories stores	214	\$2,790	934	\$784	106	\$4,381	524	\$524	295	\$1,775
Children's stores	17	\$623	42	\$42	15	\$134	15	\$15	11	\$11
Shoe stores (all kinds)	1,770	\$9,108	7,659	\$7,659	1,295	\$2,421	4,240	\$4,240	961	\$2,044
<b>Furniture—Household—Radio Group</b>	502	\$18,401	4,542	\$5,813	248	\$6,717	2,670	\$2,670	549	\$1,584
Furniture stores	107	\$4,040	528	\$618	48	\$1,175	137	\$137	28	\$160
Floor coverings, drapery stores	4	\$151	15	\$15	9	\$228	21	\$21	10	\$32
Other home-furnishings stores	20	\$785	148	\$148	12	\$301	90	\$90	23	\$58
Household appliance dealers	355	\$15,002	3,879	\$4,851	266	\$7,003	2,549	\$2,549	223	\$1,199
Radio—household appliance stores	25	\$996	118	\$118	7	\$139	23	\$23	8	\$11
Radio stores—other	11	\$2,419	56	\$56	6	\$136	18	\$18	4	\$5
<b>Automotive Group</b>	851	\$2,930	3,867	\$4,261	559	\$1,416	1,543	\$1,543	730	\$1,733
Used-car dealers (new)	28	\$1,067	66	\$66	7	\$142	11	\$11	4	\$5
Accessory tire, battery dealers	797	\$1,863	2,446	\$2,446	545	\$1,558	1,380	\$1,380	1,492	\$2,212
Other automotive	1	\$1	1	\$1	1	\$1	1	\$1	1	\$1
<b>Filling Stations</b>	1,957	\$73,614	8,078	\$9,659	1,918	\$47,811	5,723	\$6,777	2,555	\$5,691
<b>Lumber—Building Group</b>	1,558	\$5,700	4,765	\$5,471	1,052	\$2,092	2,777	\$2,777	1,403	\$2,777
Lumber and building materials dealers	59	\$2,700	4,765	\$5,471	86	\$2,131	3,776	\$3,776	45	\$1,948
Heating—plumbing equipment dealers	214	\$8,376	951	\$1,350	155	\$3,529	374	\$3,529	232	\$5,407
Paint, glass, wallpaper stores	1	\$1	1	\$1	1	\$1	1	\$1	1	\$1
<b>Hardware Group</b>	164	\$3,327	639	\$744	116	\$2,975	325	\$347	109	\$1,235
Hardware stores	103	\$4,008	435	\$435	61	\$1,421	231	\$231	37	\$1,421
Paint, instrument—hardware dealers	808	\$1,270	8,998	\$6,810	778	\$19,292	5,646	\$4,128	1,004	\$14,938
Restaurants, cafeterias, lunchrooms	499	\$19,828	6,068	\$4,719	545	\$8,578	2,797	\$2,797	357	\$5,442
Lunch counters and stands	227	\$1,917	595	\$595	21	\$504	110	\$1,917	517	\$7,748
Soft drink, juice, ice cream stands	42	\$1,928	532	\$501	17	\$455	77	\$77	39	\$1,768
<b>Drinking Places</b>	659	\$28,496	5,926	\$3,885	211	\$5,268	854	\$821	193	\$2,960
Drug stores	486	\$19,557	5,207	\$3,035	145	\$3,978	648	\$701	122	\$1,878
Drug stores—other	175	\$8,959	719	\$850	66	\$1,625	208	\$251	71	\$1,082
<b>Liquor Stores (packaged goods)</b>	135	\$5,082	532	\$417	109	\$2,690	227	\$254	150	\$2,275
Other Retail Stores	1,852	\$43,852	5,850	\$6,408	979	\$24,047	2,956	\$3,540	1,350	\$19,236
Fuel, ice, fuel-oil dealers	126	\$4,968	699	\$921	87	\$2,118	234	\$234	137	\$2,148
Hay, grain and feed stores	260	\$10,111	807	\$769	188	\$4,985	417	\$467	152	\$2,519
Farm and garden supply stores	16	\$619	59	\$59	13	\$441	52	\$52	47	\$267
Jewelry stores	85	\$5,125	345	\$27	55	\$1,575	185	\$274	74	\$1,103
Book stores	41	\$1,555	244	\$208	35	\$854	138	\$128	61	\$873
Stationary stores	381	\$14,796	1,238	\$1,320	273	\$9,804	729	\$942	245	\$5,679
Cigar stores, cigar stands	8	\$72	67	\$74	15	\$332	35	\$35	51	\$754
Gift, novelty, souvenir shops	15	\$572	432	\$405	146	\$3,497	576	\$465	325	\$4,331
News dealer	84	\$2,858	347	\$499	24	\$1,878	115	\$175	45	\$646
Office, school supply and equipment dealers	46	\$1,692	206	\$390	61	\$1,442	177	\$355	94	\$1,871
Opticians	45	\$1,692	206	\$390	61	\$1,442	177	\$355	94	\$1,871
Photographic supply—camera stores	15	\$603	60	\$68	8	\$155	14	\$14	3	\$45
Sporting goods stores	131	\$5,800	471	\$96	13	\$1,305	177	\$231	92	\$1,209
Second-hand Stores	14	\$50	471	\$303	15	\$398	127	\$99	57	\$320

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

UNITED STATES SUMMARY

	1976	1977	1978	1979	1980
* Employees and pay roll include executives of corporations but not the number and compensation of proprietors of unincorporated businesses.	10,000	10,000	10,000	10,000	10,000
† For Further analysis of stores with sales of \$300,000 and over see table 11D.	10,000	10,000	10,000	10,000	10,000
‡ Data for the 84 department stores so classified, with sales amounting to \$464,239,000, are included in the State and geographic division totals to avoid disclosure of individual operations but excluded from the United States totals. Data for these stores have been combined with the United States totals for Independents and shown in table 10C.	10,000	10,000	10,000	10,000	10,000

TABLE 11B.—CHAIN STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
STORES, SALES, PERSONNEL, AND PAY ROLL—Continued  
(Classification is based upon the sales of each unit—not upon the total sales of the chain)

## UNITED STATES SUMMARY

DIVISION AND STATE	CHAIN STORES WITH ANNUAL SALES OF—									
	\$30,000 to \$49,999		\$50,000 to \$99,999		\$100,000 to \$199,999		Less than \$10,000		Total pay roll* (add 000)	Total employees* (average for year)
	Number of stores	Sales (add 000)	Number of employees* (average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Number of employees* (average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)
<b>UNITED STATES TOTAL</b>	25,537	\$922,800	119,322	\$134,005	17,686	\$445,421	50,924	\$55,947	17,586	\$264,268
<b>GEOGRAPHIC DIVISIONS:</b>										
<b>New England:</b>										
Maine	2,370	90,961	9,335	9,804	2,224	55,479	6,056	6,180	1,445	22,038
Middle Atlantic	6,407	248,574	27,132	29,382	4,994	132,905	15,288	15,087	4,944	56,908
East North Central	6,651	289,250	30,939	32,382	5,983	100,015	14,127	15,074	5,781	56,909
West North Central	2,539	91,041	11,012	9,503	1,437	36,280	5,285	4,408	1,811	23,758
South Atlantic	2,481	89,024	11,123	11,123	1,437	34,434	5,776	4,408	1,811	23,758
West South Central	1,576	61,783	8,032	7,150	1,135	28,104	4,300	3,397	1,829	19,689
Mountain	1,576	61,783	8,032	7,150	1,135	28,104	4,300	3,397	1,829	19,689
Pacific	2,027	79,311	8,955	10,587	1,589	39,350	5,417	6,154	1,874	25,246
<b>New England:</b>										
Maine	245	9,256	764	809	151	3,917	876	396	82	1,389
New Hampshire	126	6,424	544	545	115	2,914	503	308	60	817
Vermont	114	4,450	390	400	64	1,629	173	173	35	526
Massachusetts	1,240	47,550	5,342	5,355	1,320	32,782	3,700	3,742	864	13,200
Rhode Island	136	5,305	615	634	176	4,239	443	452	122	1,876
Connecticut	469	19,066	1,680	1,681	398	9,978	1,031	1,121	274	4,150
<b>Middle Atlantic:</b>										
New York	3,377	131,445	15,947	15,689	2,804	64,857	9,059	7,946	2,080	31,130
New Jersey	1,015	39,777	5,748	4,335	1,008	19,779	2,220	2,555	1,275	18,943
Pennsylvania	2,015	79,352	9,437	9,258	1,592	39,289	4,869	4,804	1,589	24,775
<b>East North Central:</b>										
Ohio	1,874	75,104	8,448	8,408	1,145	29,791	4,057	3,794	1,102	16,597
Indiana	727	29,888	3,712	3,072	408	10,237	1,542	1,274	439	6,663
Illinois	1,689	77,580	9,200	8,545	1,162	29,060	3,922	3,509	1,134	17,143
Michigan	1,414	54,072	6,663	6,730	922	31,414	3,471	3,149	710	12,581
Wisconsin	627	24,616	2,849	2,694	346	8,853	1,135	1,048	396	5,895
<b>West North Central:</b>										
Minnesota	419	16,299	1,800	1,703	268	6,725	866	743	302	4,505
Iowa	541	21,241	1,991	1,991	326	8,154	1,244	1,266	308	4,616
Missouri	687	26,802	2,532	2,295	398	9,955	1,468	1,296	482	7,165
North Dakota	90	3,516	399	347	45	1,104	131	135	91	1,350
South Dakota	104	4,098	472	380	86	2,132	301	215	108	1,593
Nebraska	107	3,516	1,135	1,098	125	3,095	486	420	108	1,593
Kansas	301	11,735	1,351	1,258	239	5,117	788	679	314	4,559
<b>South Atlantic:</b>										
Maryland	56	2,211	235	237	34	644	84	102	24	355
District of Columbia	178	11,367	1,435	1,461	213	5,807	775	750	251	3,793
Virginia	439	16,850	2,038	1,970	134	5,336	536	532	124	1,959
West Virginia	250	9,861	1,135	1,025	134	4,341	503	456	101	1,217
North Carolina	389	15,873	2,142	1,709	198	6,872	1,018	858	222	2,982
South Carolina	226	8,955	1,457	1,354	116	3,004	527	359	130	1,477
Georgia	447	17,571	2,566	1,927	248	9,084	1,135	755	130	1,865
Florida	225	6,848	1,230	1,097	108	2,641	402	326	128	1,860
<b>East South Central:</b>										
Kentucky	303	11,337	1,531	1,289	195	4,843	782	613	107	2,519
Tennessee	335	15,042	2,202	1,465	288	7,155	1,222	826	145	3,773
Alabama	290	11,559	1,745	1,195	176	4,424	772	536	107	2,259
Mississippi	151	5,825	950	630	66	1,644	322	204	100	1,456
<b>West South Central:</b>										
Arkansas	174	6,960	1,098	758	87	2,175	347	233	96	1,429
Louisiana	248	9,537	1,421	1,035	157	4,137	636	459	148	2,203
Oklahoma	295	11,426	1,705	1,377	215	5,286	634	485	148	2,203
Texas	859	33,980	4,911	3,862	586	16,474	2,663	2,050	796	11,848
<b>Mountain:</b>										
Montana	92	5,609	391	465	42	1,070	132	141	65	908
Idaho	66	3,384	408	393	59	1,467	177	181	47	664
Wyoming	38	1,466	168	182	29	738	95	80	30	426
Colorado	127	5,021	708	686	98	2,405	370	315	39	1,367
New Mexico	46	1,697	242	217	37	915	154	130	36	357
Arizona	73	2,864	356	377	54	1,353	179	194	42	659
Utah	80	3,052	369	337	62	1,550	237	211	64	930
Nevada	15	600	82	90	12	316	43	53	11	160
<b>Pacific</b>										
Washington	302	11,477	1,234	1,395	233	5,867	736	874	224	3,450
Oregon	209	8,208	930	800	130	3,245	390	480	103	1,583
California	1,516	58,925	6,922	8,262	1,225	30,238	4,301	4,820	1,347	20,233

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.





## CENSUS OF BUSINESS

TABLE 11D.—STORES WITH SALES OF \$300,000 AND OVER  
STORES, SALES, PERSONNEL, AND PAY ROLL, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
(Chains and independent combined)

## UNITED STATES SUMMARY

DIVISION AND STATE	TOTAL \$300,000 AND OVER										STORES WITH ANNUAL SALES OF—									
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees (average year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees (average year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees (average year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees (average year)	Total pay roll* (add 000)
<b>UNITED STATES TOTAL</b>	12,530	49,855,651	2,659	1,101,969	1,370,695	1,530	44,509,541	1,155	972,440	770,206	3,844	12,587,297	782	254,712	\$935,145	7,256	45,759,803	1,994	274,837	\$459,544
<b>GEOGRAPHIC DIVISIONS:</b>																				
New England:																				
Maine	1,052	744,710	116	34,495	104,982	116	305,976	1	39,636	49,115	296	199,541	22	20,711	26,523	637	242,590	98	23,598	29,599
New Hampshire	5,210	2,897,295	568	300,945	335,132	395	1,309,576	26	169,235	229,231	976	655,254	132	64,271	84,590	1,848	705,979	378	61,666	85,426
Massachusetts	5,210	2,897,295	568	300,945	335,132	395	1,309,576	26	169,235	229,231	976	655,254	132	64,271	84,590	1,848	705,979	378	61,666	85,426
Rhode Island	2,879	2,429,885	269	98,051	107,325	125	1,217,272	25	154,945	197,656	880	597,246	87	54,998	72,529	1,840	625,414	132	61,666	75,197
Vermont	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Middle Atlantic:																				
New York	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
New Jersey	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Pennsylvania	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
South Atlantic:																				
Florida	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Georgia	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
South Carolina	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Virginia	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
West North Central:																				
Illinois	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Indiana	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Michigan	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Wisconsin	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
West South Central:																				
Texas	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Mountain:																				
Montana	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Wyoming	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Colorado	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
New Mexico	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Arizona	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Utah	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Nevada	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Pacific:																				
Washington	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
Oregon	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536
California	1,457	897,054	101	34,249	39,070	52	115,104	18	48,544	56,664	301	207,074	39	22,583	29,523	805	309,533	105	20,005	24,536

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.



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## KIND-OF-BUSINESS TABLES

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Table 10 presents for independent stores, the number of stores, dollar volume of sales, number of proprietors, number of employees, and total pay roll, by size of store. These data are shown separately for each kind of business by geographic divisions and States.

Table 10A presents a more detailed analysis of the independent stores with sales under \$10,000 included in table 10. This table shows for each kind of business, stores and sales, by five size groups, by geographic divisions and States.

Table 11 presents for chain stores, the number of stores, dollar volume of sales, number of employees, and total pay roll, by seven size-groups. These data are shown for each kind of business by geographic divisions, except for certain classifications having a small number of stores for which United States totals only are shown. The following kinds of business are also shown by geographic divisions and States: Grocery stores without fresh meats; combination stores (groceries and meats); filling stations; variety stores; and accessory, tire, battery dealers.

## CENSUS OF BUSINESS

GROCERY STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
		(add 000)	(add 000)			(add 000)	(add 000)	(add 000)			(add 000)	(add 000)	(add 000)			(add 000)
1	UNITED STATES TOTAL	180,210	\$1,505,008	178,053	71,210	\$50,777	44,947	\$1,055,392	46,998	59,203	\$46,169	597	\$96,615	537	7,233	\$7,561
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Maine	10,744	84,588	10,612	3,580	2,635	2,651	53,200	2,747	2,928	2,279	24	3,840	27	248	226
5	Middle Atlantic	41,646	442,554	42,198	16,760	14,522	15,281	341,452	16,004	15,124	13,694	165	26,215	141	1,658	1,995
6	East North Central	22,660	196,066	22,781	11,269	8,044	5,817	155,557	6,156	9,586	7,294	65	11,874	56	1,484	1,354
7	West North Central	12,598	127,703	12,721	7,485	4,555	4,035	95,640	4,225	6,528	4,011	44	6,817	43	642	475
8	South Atlantic	28,782	139,907	27,044	7,987	3,934	3,506	71,443	5,445	5,271	3,071	53	5,500	22	386	332
9	East South Central	21,519	100,384	20,441	4,558	2,037	2,511	47,138	2,598	3,015	1,567	14	2,119	15	156	116
10	West South Central	24,664	140,244	24,198	7,550	3,648	3,692	78,327	3,800	5,527	2,995	22	5,303	20	255	200
	Mountain	4,653	49,888	4,587	2,527	2,055	1,288	59,064	1,288	2,306	1,954	41	6,174	28	454	478
	Pacific	12,963	824,791	15,473	9,574	9,624	6,187	194,688	6,735	9,086	9,368	193	51,037	185	1,965	2,400
11	New England:															
12	Maine	1,237	8,794	1,205	388	252	297	5,384	308	273	206	1	(x)	(x)	(x)	(x)
13	New Hampshire	601	5,219	599	236	175	184	3,611	196	175	144	1	(x)	(x)	(x)	(x)
14	Vermont	456	5,827	449	190	132	125	2,708	131	151	117	3	(x)	(x)	(x)	(x)
15	Massachusetts	5,296	41,537	5,248	1,526	1,313	1,307	25,585	1,370	1,434	1,120	11	1,937	17	122	112
16	Rhode Island	940	6,037	930	192	147	162	2,906	169	150	132	---	---	---	---	---
	Connecticut	2,244	19,374	2,161	748	616	576	13,008	575	645	560	8	1,258	6	85	75
17	Middle Atlantic:															
18	New York	21,295	288,347	21,938	10,642	9,984	10,434	241,014	11,033	9,917	9,561	115	18,667	105	1,146	1,451
19	New Jersey	6,251	62,553	6,138	2,495	2,059	2,055	46,806	2,008	2,239	1,929	29	4,785	18	273	325
	Pennsylvania	14,100	91,654	14,122	5,623	2,479	2,792	55,652	2,963	2,968	2,184	19	2,783	18	259	239
20	East North Central:															
21	Ohio	4,859	44,690	4,868	2,752	1,959	1,350	52,708	1,425	2,448	1,838	17	3,175	17	564	458
22	Indiana	2,432	14,468	2,509	768	466	376	7,617	419	571	361	---	---	---	---	---
23	Illinois	8,184	59,794	8,234	3,488	2,824	1,628	59,985	1,739	2,866	2,299	18	3,273	14	371	507
24	Michigan	3,928	32,977	3,954	1,859	1,265	956	21,365	1,012	1,504	1,118	11	1,514	5	156	129
	Wisconsin	3,257	45,137	3,256	2,402	1,728	1,509	56,986	1,561	2,197	1,848	19	3,912	20	413	460
25	West North Central:															
26	Minnesota	3,821	50,651	3,893	2,617	1,780	1,718	41,258	1,827	2,402	1,876	20	2,995	17	301	246
27	Iowa	2,037	23,366	2,094	1,470	812	768	18,399	848	1,500	759	9	1,255	10	91	64
28	Missouri	3,485	19,078	3,497	1,081	504	470	9,752	497	754	415	2	(x)	(x)	(x)	(x)
29	North Dakota	650	6,757	644	348	206	225	4,697	250	292	188	2	(x)	(x)	(x)	(x)
30	South Dakota	611	5,534	607	370	188	184	3,845	197	316	153	2	(x)	(x)	(x)	(x)
31	Nebraska	893	11,758	906	661	453	370	9,864	395	781	455	5	1,020	6	117	77
	Kansas	1,101	10,564	1,060	788	422	280	7,665	278	685	388	4	766	3	79	50
32	South Atlantic:															
33	Delaware	282	1,706	274	81	54	46	888	48	61	49	---	---	---	---	---
34	Maryland	1,612	11,572	1,695	556	396	319	6,915	328	442	355	4	714	1	63	69
35	District of Columbia	247	2,257	239	87	65	61	1,593	61	76	59	---	---	---	---	---
36	Virginia	4,723	20,522	4,582	1,065	555	475	9,329	484	665	413	3	546	4	78	67
37	West Virginia	2,618	11,530	2,510	393	223	255	4,797	281	332	161	2	(x)	(x)	(x)	(x)
38	North Carolina	6,181	26,519	5,706	1,558	731	651	11,952	646	929	535	5	929	4	49	52
39	South Carolina	3,979	21,278	3,701	1,457	666	589	12,065	559	1,014	586	6	815	3	53	45
40	Georgia	6,410	51,025	6,017	2,015	812	775	16,310	784	1,294	620	11	1,987	8	114	65
	Florida	2,430	13,498	2,320	755	442	315	7,594	296	558	364	2	(x)	(x)	(x)	(x)
41	East South Central:															
42	Kentucky	5,788	20,859	5,529	651	324	456	8,431	508	421	248	4	(x)	(x)	(x)	(x)
43	Tennessee	5,417	31,409	5,251	1,425	627	898	16,524	936	997	503	5	612	6	37	24
44	Alabama	5,250	23,901	4,954	1,176	520	573	10,601	580	756	387	2	(x)	(x)	(x)	(x)
	Mississippi	5,064	24,235	4,707	1,306	566	584	11,580	574	641	429	3	466	2	26	19
45	West South Central:															
46	Arkansas	4,329	18,601	4,159	882	392	456	8,884	450	583	288	2	(x)	(x)	(x)	(x)
47	Louisiana	6,275	54,378	6,080	2,079	998	812	16,787	778	1,404	782	4	(x)	(x)	(x)	(x)
48	Oklahoma	5,154	16,088	5,152	728	349	406	7,741	420	493	275	---	---	---	---	---
	Texas	10,908	71,227	10,805	3,883	1,911	2,018	44,935	2,154	3,067	1,648	16	2,326	14	168	133
49	Mountain:															
50	Montana	832	12,607	845	604	528	348	10,872	361	575	516	10	1,688	9	155	182
51	Idaho	507	9,451	505	479	387	244	8,304	240	460	379	10	1,381	3	90	86
52	Wyoming	214	2,886	209	122	151	71	2,329	64	113	127	3	425	2	24	38
53	Colorado	1,000	8,833	1,022	473	348	256	6,381	248	423	326	4	619	4	35	33
54	New Mexico	1,099	8,015	1,042	286	211	150	3,785	147	238	188	4	602	2	46	49
55	Arizona	473	4,018	454	244	175	92	2,932	88	206	157	3	493	3	52	41
56	Utah	438	4,240	424	223	167	105	3,011	100	169	155	4	491	3	30	31
	Nevada	90	1,836	88	106	110	42	1,652	40	99	106	3	475	2	22	38
57	Pacific:															
58	Washington	2,946	42,691	2,909	2,059	1,867	1,281	55,401	1,294	1,929	1,808	17	3,020	13	249	270
59	Oregon	1,686	24,710	1,624	1,216	1,057	702	21,146	758	1,123	1,022	20	2,864	19	252	224
	California	8,451	157,390	8,940	8,299	6,700	4,204	158,141	4,885	6,034	6,553	158	25,153	153	1,464	1,906

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 2 stores; Colo., 5; N. Mex., 3; Utah 9; with total sales of \$1,115,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

687

(WITHOUT FRESH MEATS)  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
sonnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
2,474	\$162,839	2,694	11,048	\$10,447	5,720	\$214,133	6,277	13,471	\$10,907	7,280	\$175,746	7,755	10,181	\$7,209	28,896	\$405,959	29,735	17,270	\$10,045	1
77	4,806	90	344	342	254	9,442	276	635	583	358	9,811	371	822	404	1,938	26,501	1,981	1,079	724	2
656	42,608	678	2,555	2,810	1,809	67,125	2,012	3,590	3,362	2,491	80,270	2,676	2,836	2,385	10,182	145,256	10,495	4,487	3,122	3
305	20,079	319	1,600	1,649	720	26,801	765	2,007	1,552	1,040	25,213	1,132	1,644	1,142	3,681	51,590	3,654	2,851	1,617	4
222	14,656	256	1,204	857	557	20,962	596	1,599	1,055	784	18,975	615	1,297	761	2,448	34,530	2,532	1,796	883	5
137	9,155	123	787	585	318	11,795	314	1,065	664	391	9,262	402	779	434	2,627	35,711	2,584	2,256	1,058	6
80	5,130	92	372	264	187	6,855	188	555	354	286	6,879	282	567	278	1,944	25,155	2,011	1,385	577	7
175	11,610	218	885	646	413	15,454	457	1,235	680	513	12,879	547	965	506	2,585	55,581	2,576	2,087	961	8
133	9,854	127	581	521	253	9,085	227	558	481	248	5,048	257	376	250	631	8,953	849	357	214	9
698	46,633	611	2,479	2,937	1,253	48,655	1,427	2,259	2,200	1,160	28,461	1,261	1,200	1,056	2,903	41,722	3,051	1,203	690	10
5	(x)	(x)	(x)	(x)	22	782	24	48	39	50	1,170	50	69	52	219	2,999	228	120	76	11
5	(x)	(x)	(x)	(x)	23	887	25	57	47	32	759	34	44	38	125	1,701	127	84	47	12
2	(x)	(x)	(x)	(x)	12	454	13	26	24	19	454	19	31	22	89	1,256	94	55	38	13
58	2,436	49	177	168	113	4,214	127	307	294	140	3,861	153	227	184	1,005	13,605	1,024	601	382	14
8	345	5	38	48	9	351	9	25	18	17	414	16	25	21	130	1,798	141	62	44	15
23	1,389	27	85	81	75	2,754	76	172	160	100	2,465	99	128	107	370	5,144	387	177	137	16
481	31,218	499	1,738	2,020	1,352	50,279	1,519	2,478	2,489	1,788	45,361	1,941	1,871	1,839	6,698	97,489	6,969	2,686	2,002	17
100	6,545	86	409	450	234	8,551	238	504	414	317	7,668	304	413	338	1,575	19,277	1,562	840	422	18
75	4,843	93	408	360	223	8,285	255	608	478	386	9,241	433	552	408	2,089	28,470	2,164	1,161	698	19
84	5,550	79	518	475	187	6,286	189	454	337	239	5,795	258	349	234	845	11,902	882	583	336	20
18	1,071	19	149	136	42	1,505	41	124	78	52	1,257	57	95	81	266	3,884	302	203	116	21
82	5,277	90	477	485	192	7,174	208	587	500	257	6,237	291	474	357	1,077	15,022	1,136	957	662	22
41	2,753	48	221	196	124	4,622	139	362	294	172	4,078	186	277	201	608	8,596	634	508	298	23
82	5,428	85	435	361	195	7,214	218	480	323	326	7,846	340	449	289	897	12,586	900	420	215	24
106	6,851	126	524	592	242	9,014	265	606	441	309	7,482	356	415	276	1,041	14,916	1,081	556	321	25
35	2,276	38	178	117	110	4,115	125	332	212	164	4,074	181	313	173	470	6,669	496	388	190	26
22	(x)	(x)	(x)	(x)	47	1,841	48	155	98	70	1,863	74	131	72	329	4,434	350	289	129	27
8	(x)	(x)	(x)	(x)	27	1,027	29	77	52	57	1,410	57	95	59	153	1,854	132	84	44	28
2	(x)	(x)	(x)	(x)	21	840	19	79	44	31	750	27	79	37	128	1,790	186	129	55	29
27	1,761	24	151	106	65	2,411	87	194	110	72	1,799	88	119	63	201	2,873	208	200	79	30
24	1,692	23	165	94	45	1,714	48	156	98	61	1,497	50	145	81	146	1,894	149	140	65	31
2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	7	155	7	12	8	33	452	38	18	11	32
15	1,063	19	98	84	31	1,092	33	81	52	34	825	33	63	43	235	3,221	240	137	87	33
1	(x)	(x)	(x)	(x)	15	(x)	(x)	(x)	(x)	7	172	11	3	4	58	797	55	86	23	34
11	765	6	78	59	45	1,709	45	137	97	65	1,550	59	127	70	551	4,759	350	245	120	35
8	(x)	(x)	(x)	(x)	10	364	15	22	16	33	757	35	34	23	202	2,662	204	124	71	36
8	557	8	38	37	50	1,859	52	197	116	63	1,515	62	136	80	525	7,092	520	509	250	37
26	1,693	23	143	91	54	1,969	45	196	119	64	1,495	71	145	79	439	6,095	417	477	202	38
36	2,442	33	195	128	62	2,276	86	219	117	78	1,843	81	200	95	598	7,762	576	568	215	39
80	(x)	(x)	(x)	(x)	47	1,798	42	162	105	40	970	45	59	32	196	2,675	184	144	79	40
13	(x)	(x)	(x)	(x)	24	885	26	55	40	45	1,025	50	71	41	370	4,951	409	189	81	41
27	1,817	29	143	94	64	2,353	66	197	120	97	2,302	102	174	81	705	9,440	733	446	184	42
19	(x)	(x)	(x)	(x)	43	1,580	45	134	73	86	1,847	68	149	71	443	5,962	445	355	154	43
21	1,372	25	96	68	58	2,087	53	189	101	78	1,905	72	173	85	426	5,800	424	375	158	44
17	(x)	(x)	(x)	(x)	43	1,595	44	129	71	64	1,482	63	101	80	530	4,498	328	280	107	45
37	(x)	(x)	(x)	(x)	78	2,944	76	268	163	114	2,712	110	257	137	579	7,961	548	803	285	46
12	751	15	59	40	40	1,472	41	116	67	58	1,433	57	111	67	296	4,085	307	207	101	47
109	7,567	150	635	426	252	9,445	276	721	379	283	6,752	317	496	242	1,556	19,047	1,397	1,047	468	48
30	2,025	36	117	118	79	3,016	80	149	137	66	1,583	67	74	54	181	2,380	189	80	47	49
35	2,488	53	149	137	45	1,809	45	115	98	39	977	43	52	31	115	1,649	118	64	27	50
12	782	9	36	40	11	453	8	26	29	8	144	4	8	6	38	6,775	43	19	14	51
20	1,275	22	94	79	59	1,515	39	120	103	55	1,554	59	101	66	118	1,618	124	73	43	52
10	803	9	39	33	17	634	16	42	37	30	734	31	50	31	89	1,210	86	61	38	53
12	788	10	60	49	16	618	13	38	27	19	461	21	36	21	43	592	41	25	19	54
8	525	1	36	40	20	755	20	53	40	24	570	22	40	28	49	690	54	30	18	55
6	408	7	30	27	7	285	7	17	20	9	225	10	15	11	17	259	14	15	10	56
127	8,407	136	513	569	237	8,813	248	532	482	234	5,702	234	299	251	666	9,459	663	336	236	57
73	4,879	73	274	327	135	5,190	149	265	239	144	5,575	181	183	136	330	4,838	354	149	94	58
498	33,547	602	1,892	1,941	861	32,832	1,080	1,442	1,479	782	19,184	886	718	667	1,907	27,625	2,034	713	580	59

## CENSUS OF BUSINESS

COMBINATION STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
1	UNITED STATES TOTAL	166,777	\$3,384,226	175,460	240,074	\$190,471	100,898	\$3,048,419	107,749	224,823	\$183,423	2,764	\$490,803	2,791	46,102	\$45,964
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	West North Central:															
7	South Atlantic:															
8	East South Central:															
9	West South Central:															
10	Mountain:															
11	Pacific:															
12	New England:															
13	Maine	1,820	37,888	1,659	2,515	2,160	1,209	55,782	1,263	2,435	2,116	21	4,211	16	521	471
14	New Hampshire	945	24,596	889	1,570	1,375	754	25,559	801	1,526	1,346	15	2,442	12	254	196
15	Vermont	651	15,777	677	991	817	454	14,948	510	955	801	14	2,028	12	195	182
16	Massachusetts	6,094	155,770	6,080	11,893	11,069	4,405	144,644	4,442	11,513	10,848	132	29,680	75	3,518	3,687
17	Rhode Island	1,184	26,925	1,200	1,893	1,880	852	24,906	852	1,841	1,649	24	5,480	17	658	575
18	Connecticut	2,870	62,807	2,848	5,882	4,000	1,814	57,987	1,822	5,724	3,906	56	12,301	29	1,123	1,436
19	Middle Atlantic:															
20	New York	8,069	185,578	8,725	9,959	9,522	5,824	172,737	8,258	9,609	9,332	158	29,174	179	2,198	2,556
21	New Jersey	4,454	95,398	4,472	5,565	5,289	2,901	65,256	2,935	5,188	5,159	74	15,884	59	1,064	1,316
22	Pennsylvania	13,984	254,988	14,579	17,026	14,127	8,149	225,259	8,727	16,079	15,595	182	30,364	170	3,743	3,568
23	East North Central:															
24	Ohio	11,372	224,334	11,942	14,017	11,312	7,186	202,634	7,779	13,226	10,906	128	22,932	135	2,075	1,981
25	Indiana	7,287	111,822	7,748	8,175	5,902	3,780	93,250	4,119	7,422	5,529	53	7,788	71	718	825
26	Illinois	10,668	178,696	11,200	13,942	11,768	5,565	153,550	5,819	12,769	11,091	133	21,589	132	2,133	2,300
27	Michigan	6,228	142,255	6,810	9,690	8,140	4,489	122,278	4,851	8,852	7,843	95	18,482	94	1,534	1,496
28	Wisconsin	3,874	95,566	4,030	5,544	4,551	3,002	90,360	3,156	5,594	4,486	59	9,045	48	811	851
29	West North Central:															
30	Minnesota	2,698	81,475	2,980	5,482	4,739	2,093	78,059	2,362	5,558	4,879	92	16,270	92	1,518	1,506
31	Iowa	3,810	97,412	4,061	6,412	4,501	2,588	60,575	2,853	6,100	4,364	75	11,982	79	1,041	871
32	Missouri	6,129	112,902	6,363	9,654	7,553	3,368	95,821	3,589	8,875	7,176	83	17,287	69	1,858	1,844
33	North Dakota	739	14,189	763	937	664	481	12,639	510	880	843	9	1,218	7	129	113
34	South Dakota	894	17,245	904	1,271	861	549	15,378	565	1,186	855	15	2,276	17	219	202
35	Nebraska	2,037	45,535	2,139	3,122	2,181	1,351	41,928	1,492	2,998	2,142	34	5,649	40	491	421
36	Kansas	3,676	70,245	3,857	5,881	3,924	2,131	62,270	2,522	5,493	3,864	42	6,032	54	667	554
37	South Atlantic:															
38	Delaware	564	10,616	558	777	645	322	9,507	323	729	627	5	1,892	5	247	264
39	Maryland	3,875	64,516	3,904	3,920	3,027	2,161	55,947	2,273	3,879	2,912	43	8,255	36	855	804
40	District of Columbia	1,013	32,122	1,069	2,007	2,085	763	30,806	817	1,959	2,055	46	9,978	49	806	958
41	Virginia	3,261	56,396	3,210	5,309	3,458	1,687	48,717	1,695	4,861	3,232	40	6,003	39	640	549
42	West Virginia	2,380	39,384	2,354	2,940	2,277	1,179	35,437	1,173	2,842	2,127	27	4,000	18	362	362
43	North Carolina	3,496	59,468	3,468	6,240	3,853	2,031	52,238	2,089	5,522	3,565	29	4,249	20	444	380
44	South Carolina	1,895	32,515	1,799	3,397	1,845	1,058	28,590	1,009	3,028	1,710	24	2,965	13	301	222
45	Georgia	3,421	54,942	3,402	5,757	2,908	1,842	47,252	1,688	5,043	2,703	27	4,399	21	455	320
46	Florida	3,288	63,854	3,210	5,616	4,002	1,629	56,256	1,618	5,141	3,606	74	14,734	46	1,523	1,324
47	East South Central:															
48	Kentucky	3,281	54,956	3,414	3,651	2,523	1,919	48,502	2,049	3,410	2,418	24	3,684	34	349	308
49	Tennessee	2,957	61,571	3,087	5,547	3,416	1,906	56,557	2,046	5,159	3,285	54	7,598	59	788	619
50	Alabama	2,443	37,943	2,480	3,706	1,995	1,288	32,007	1,517	3,275	1,858	13	2,358	9	274	204
51	Mississippi	1,739	30,350	1,771	2,754	1,463	985	28,734	1,037	2,487	1,386	25	3,676	22	364	249
52	West South Central:															
53	Arkansas	1,975	28,436	2,033	2,410	1,437	904	23,900	976	2,109	1,523	17	2,342	22	244	177
54	Louisiana	1,888	31,638	1,828	3,271	1,881	819	26,859	828	2,872	1,728	25	5,210	17	654	448
55	Oklahoma	3,704	67,547	3,905	5,221	3,701	1,870	59,714	2,049	4,634	3,529	60	9,820	67	806	697
56	Texas	9,478	209,415	9,970	15,113	10,445	5,575	190,792	6,082	14,229	10,060	237	36,557	278	3,026	2,549
57	Mountain:															
58	Montana	634	19,351	651	1,013	1,070	490	18,486	512	999	1,032	24	3,985	18	266	359
59	Idaho	556	16,045	588	908	770	428	15,341	457	887	759	25	3,440	27	289	257
60	Wyoming	370	11,502	390	641	625	273	10,720	284	625	614	15	2,353	13	197	181
61	Colorado	1,929	45,509	2,060	2,861	2,570	1,184	39,677	1,303	2,765	2,521	46	6,468	53	586	605
62	New Mexico	591	15,511	623	920	782	306	11,999	345	866	734	17	3,027	17	240	236
63	Arizona	855	20,737	879	1,271	1,134	529	18,170	580	1,226	1,109	27	4,205	29	345	370
64	Utah	562	14,814	559	1,022	892	390	13,861	389	979	872	20	2,853	14	198	206
65	Nevada	143	6,163	161	337	397	119	6,003	139	329	391	14	2,587	14	186	213
66	Pacific:															
67	Washington	1,720	42,672	1,761	2,431	2,482	1,255	39,858	1,285	2,376	2,433	35	5,159	32	421	516
68	Oregon	1,203	32,684	1,285	1,801	1,782	887	30,909	928	1,754	1,740	43	6,693	40	521	597
69	California	6,595	191,016	7,351	10,054	11,106	4,595	179,769	5,325	9,870	10,992	274	54,601	379	4,309	5,262

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.



## CENSUS OF BUSINESS

DAIRY PRODUCTS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000					
		Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
1	UNITED STATES TOTAL	13,758	\$433,983	13,240	61,494	\$84,324	6,422	\$404,754	6,125	56,946	\$82,011	798	\$245,613	436	35,097	\$59,488	
	GEOGRAPHIC DIVISIONS:																
2	New England:																
3	Middle Atlantic:																
4	East North Central:																
5	West North Central:																
6	South Atlantic:																
7	East South Central:																
8	West South Central:																
9	Mountain:																
10	Pacific:																
11	New England:																
12	Maine <sup>1</sup>	157	3,462	147	487	566	54	3,050	43	410	532	9	1,874	(x)	3	252	391
13	New Hampshire	88	1,939	65	277	318	37	1,782	33	245	297	4	(x)	(x)	(x)	(x)	
14	Vermont	82	1,205	84	177	178	25	950	29	124	142	1	(x)	(x)	(x)	(x)	
15	Massachusetts	679	22,242	657	2,972	3,941	395	20,880	387	2,759	3,802	50	10,266	25	1,336	2,257	
16	Rhode Island	135	4,526	112	589	704	84	4,261	67	553	680	11	2,219	9	248	364	
	Connecticut	294	11,891	267	1,529	2,292	165	11,182	140	1,464	2,251	25	7,066	7	965	1,650	
17	Middle Atlantic:																
18	New York	2,129	65,918	2,207	8,856	9,921	1,411	82,406	1,479	6,545	9,709	100	27,602	47	3,583	6,258	
19	New Jersey	715	22,790	675	2,518	3,803	383	21,089	367	2,361	3,708	46	12,612	22	1,538	2,787	
	Pennsylvania	1,190	54,430	1,163	8,032	11,193	663	52,072	645	7,745	11,048	105	35,048	75	5,170	8,493	
20	East North Central:																
21	Ohio	1,003	36,146	961	5,121	7,397	584	34,258	529	4,904	7,273	69	19,365	49	2,679	4,783	
22	Indiana	366	11,106	381	1,714	2,398	164	10,181	164	1,580	2,519	20	6,149	6	932	1,634	
23	Illinois	917	23,525	875	3,301	5,284	325	21,606	325	3,080	5,165	56	13,638	45	1,882	3,805	
24	Michigan	603	17,834	571	2,892	3,901	309	16,411	286	2,878	3,776	31	8,669	14	1,398	2,446	
	Wisconsin	454	21,048	399	3,006	4,782	210	20,091	177	2,855	4,711	45	15,135	11	2,143	3,928	
25	West North Central:																
26	Minnesota	298	18,742	283	2,680	5,005	109	18,058	83	2,577	4,951	31	15,833	13	2,273	4,614	
27	Iowa	782	6,789	780	1,250	1,170	117	5,204	119	929	1,050	10	2,619	16	467	862	
28	Missouri	204	9,754	187	1,529	2,474	67	9,597	68	1,455	2,439	10	7,556	1	1,180	2,131	
29	North Dakota <sup>1</sup>	62	584	53	88	50	8	231	4	39	30	—	—	—	—	—	
30	South Dakota	128	925	126	186	147	17	657	17	111	119	2	(x)	(x)	(x)	(x)	
31	Nebraska <sup>1</sup>	226	4,223	213	815	963	49	3,777	44	751	957	5	2,839	2	541	838	
	Kansas	218	1,808	224	326	258	39	1,335	42	231	220	3	(x)	(x)	(x)	(x)	
32	South Atlantic:																
33	Delaware	52	2,292	41	356	500	25	2,200	18	344	495	4	1,476	—	221	372	
34	Maryland	175	15,577	152	1,986	2,977	74	15,180	54	1,906	2,951	19	13,564	9	1,633	2,689	
35	District of Columbia	20	4,011	16	497	941	13	3,987	9	496	940	4	3,736	—	482	928	
36	Virginia	60	6,785	39	1,073	1,431	36	6,666	20	1,041	1,418	14	5,752	1	875	1,270	
37	West Virginia	94	1,563	84	282	264	35	1,352	26	232	239	2	(x)	(x)	(x)	(x)	
38	North Carolina <sup>1</sup>	95	3,081	59	702	601	39	2,887	16	602	581	4	1,735	2	342	374	
39	South Carolina <sup>1</sup>	105	1,496	80	383	240	23	1,229	18	267	200	3	(x)	(x)	(x)	(x)	
40	Georgia	142	2,428	119	572	350	44	2,090	38	452	306	4	876	2	156	115	
	Florida	124	4,779	93	1,025	1,028	67	4,517	44	962	998	10	2,700	3	573	671	
41	East South Central:																
42	Kentucky <sup>1</sup>	123	5,043	111	1,031	1,156	55	4,787	48	966	1,123	7	3,297	(x)	1	876	942
43	Tennessee	109	3,408	78	623	678	42	3,190	33	563	648	7	(x)	(x)	(x)	(x)	
44	Alabama	52	833	25	207	145	25	703	10	172	126	—	—	—	—	—	
	Mississippi <sup>1</sup>	77	770	54	294	127	16	612	6	154	96	1	(x)	(x)	(x)	(x)	
45	West South Central:																
46	Arkansas <sup>1</sup>	50	553	37	104	49	10	240	10	53	32	—	—	—	—	—	
47	Louisiana	246	1,846	248	395	231	39	859	39	191	144	—	—	—	—	—	
48	Oklahoma	44	305	34	70	48	8	183	4	39	32	—	—	—	—	—	
	Texas	171	7,062	153	1,247	1,424	67	6,674	62	1,101	1,362	12	4,957	7	766	1,103	
49	Mountain:																
50	Montana	54	1,040	63	147	174	25	915	29	121	160	4	453	(x)	1	57	105
51	Idaho	35	637	41	72	87	15	549	20	69	86	2	(x)	(x)	(x)	(x)	
52	Wyoming	42	267	38	58	81	10	181	11	24	21	—	—	—	—	—	
53	Colorado <sup>1</sup>	184	3,548	143	528	481	62	3,138	41	465	445	6	1,536	2	231	254	
54	New Mexico	39	424	43	87	65	14	343	13	71	58	—	—	—	—	—	
55	Arizona <sup>1</sup>	55	1,074	59	175	201	15	886	19	129	179	2	(x)	(x)	(x)	(x)	
56	Utah	110	2,081	106	290	316	39	1,769	32	258	299	2	(x)	(x)	(x)	(x)	
	Nevada	15	212	18	22	23	7	171	6	16	19	—	—	—	—	—	
57	Pacific:																
58	Washington	237	4,148	246	543	607	112	3,587	117	477	571	8	1,029	12	196	278	
59	Oregon <sup>1</sup>	73	2,546	54	338	339	47	2,414	31	307	318	8	1,291	3	185	181	
	California	615	17,643	603	2,470	3,310	314	16,203	317	2,315	3,204	34	8,053	33	1,138	1,945	

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 \* Withheld to avoid disclosure.  
 † Includes data for chain stores, combined to avoid disclosure, as follows: Ala., 15 stores; Ariz., 4; Ark., 13; Colo., 10; Ky., 8; Maine, 6; Miss., 12; Nebr., 18; N. C., 13; N. Dak., 6; Oreg., 4; S. C., 10; Tenn., 15; with total sales of \$1,912,000. These data are also included in geographic division totals but not in U. S. totals.



# RETAIL TRADE:1939

691

STORES, MILK DEALERS  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
sonnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
788	\$54,848	710	8,027	\$9,940	1,010	\$38,308	1,038	5,036	\$5,227	1,042	\$25,645	1,054	3,651	\$3,303	2,794	\$40,341	2,887	5,135	\$4,053	1
110	7,600	98	997	1,297	132	5,029	127	822	655	101	2,539	98	373	366	317	4,502	330	635	550	2
252	17,755	258	2,255	2,955	411	15,661	442	1,844	1,806	421	10,542	450	1,091	1,043	1,122	16,547	1,187	1,410	1,183	3
212	14,709	181	2,305	3,051	239	9,031	259	1,365	1,481	285	6,980	301	1,114	1,083	615	8,971	618	1,279	1,075	4
38	2,614	36	422	502	59	2,297	58	339	366	66	1,620	53	301	302	182	2,482	195	419	284	5
94	4,588	57	875	858	51	1,856	48	379	298	40	984	34	208	153	137	1,968	107	418	241	6
17	1,249	14	210	206	20	739	13	170	141	22	548	14	150	101	64	884	52	222	139	7
17	1,235	16	206	215	10	380	12	70	54	18	444	12	104	66	67	942	68	238	122	8
25	1,487	19	223	219	23	830	10	135	115	22	554	20	77	67	103	1,487	112	205	155	9
60	4,191	52	578	712	71	2,490	73	336	359	78	1,900	73	278	268	214	3,030	219	413	350	10
6	387	3	36	35	5	185	4	22	27	9	214	8	36	28	25	390	25	64	51	11
4	(x)	(x)	(x)	(x)	7	272	7	34	35	7	178	9	20	20	15	206	14	28	27	12
5	(x)	(x)	(x)	(x)	6	241	7	27	30	4	96	5	7	7	9	129	9	23	17	13
61	4,216	62	568	718	76	2,895	79	366	366	48	1,207	46	179	180	160	2,274	175	310	281	14
11	752	6	102	135	12	453	8	54	54	12	301	9	48	50	38	536	35	101	77	15
25	1,601	18	190	278	26	983	22	117	143	21	545	21	83	83	70	967	72	109	97	16
129	8,971	153	998	1,362	254	9,618	275	790	962	254	6,191	275	481	493	674	10,126	729	713	634	17
34	2,551	24	301	420	48	1,831	51	193	215	46	1,097	47	107	108	209	2,998	213	242	208	18
89	6,335	81	956	1,143	109	4,214	116	661	629	121	3,054	128	503	442	239	3,423	245	455	341	19
84	5,779	84	913	1,202	87	3,290	91	480	498	105	2,630	108	406	408	219	3,194	219	426	382	20
17	1,249	15	190	230	27	1,043	27	178	208	28	711	34	96	96	72	1,029	82	184	153	21
44	3,210	48	478	697	48	1,728	56	257	287	57	1,565	60	240	202	120	1,687	120	223	176	22
38	2,496	32	441	550	45	1,712	48	255	270	67	1,618	70	267	251	128	1,816	122	317	259	23
29	1,975	24	283	372	32	1,260	36	195	200	28	656	31	105	106	76	1,065	75	129	105	24
8	547	4	79	109	24	913	15	133	157	12	296	11	36	32	34	487	40	58	39	25
9	584	12	109	111	17	688	17	106	105	21	479	18	87	57	60	833	56	180	115	26
11	850	13	127	179	9	337	12	45	52	13	324	12	52	42	24	330	30	51	35	27
2	(x)	(x)	(x)	(x)	---	---	---	---	---	2	(x)	(x)	(x)	(x)	4	48	2	8	5	28
1	(x)	(x)	(x)	(x)	3	128	4	18	18	2	(x)	(x)	(x)	(x)	9	125	9	22	14	29
5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	8	202	3	77	35	30	397	34	74	46	30
2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	6	217	7	33	28	21	282	24	48	28	31
6	(x)	(x)	(x)	(x)	5	173	5	22	19	1	(x)	(x)	(x)	(x)	9	136	10	25	17	32
10	669	3	137	147	9	332	11	61	56	9	214	7	28	25	27	381	24	47	34	33
1	(x)	(x)	(x)	(x)	---	---	---	---	---	3	(x)	(x)	(x)	(x)	5	80	4	6	4	34
7	521	7	79	60	6	224	4	47	58	4	95	3	26	20	5	74	5	14	10	35
6	(x)	(x)	(x)	(x)	3	111	3	16	20	6	154	4	41	32	16	272	16	60	48	36
8	542	3	99	95	8	293	2	60	49	4	96	2	33	17	15	201	7	88	28	37
5	343	3	93	72	3	113	3	29	11	1	(x)	(x)	(x)	(x)	11	160	8	50	30	38
9	626	8	134	103	5	168	6	52	29	6	141	7	38	28	20	279	15	72	31	39
12	838	7	181	185	12	442	12	92	76	6	152	4	28	22	27	385	18	78	44	40
11	772	12	130	158	7	265	6	47	55	5	124	3	35	31	25	329	26	78	57	41
3	(x)	(x)	(x)	(x)	5	197	3	38	30	12	298	10	73	41	15	201	15	43	27	42
2	(x)	(x)	(x)	(x)	8	277	4	85	56	4	(x)	(x)	(x)	(x)	11	147	5	51	20	43
1	(x)	(x)	(x)	(x)	---	---	---	---	---	1	(x)	(x)	(x)	(x)	13	207	6	70	35	44
4	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	79	3	15	8	45
1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	5	119	4	29	17	29	411	35	95	55	46
12	894	15	136	137	5	189	5	34	27	9	226	6	48	29	29	408	29	117	66	48
2	(x)	(x)	(x)	(x)	---	---	---	---	---	6	(x)	(x)	(x)	(x)	13	187	18	33	26	49
1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	4	101	4	12	12	6	90	8	12	9	50
10	848	5	103	89	10	348	1	60	50	6	154	5	16	14	30	450	28	55	38	51
3	180	2	28	34	---	---	---	---	---	1	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	52
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	---	---	---	---	---	9	132	13	28	29	54
4	(x)	(x)	(x)	(x)	7	263	4	44	40	3	74	2	16	10	23	320	23	19	13	55
1	(x)	(x)	(x)	(x)	---	---	---	---	---	2	(x)	(x)	(x)	(x)	4	61	4	5	6	56
10	683	6	67	84	18	686	20	74	75	16	378	15	36	34	60	811	64	104	100	57
5	334	1	44	50	9	367	7	40	40	7	185	5	24	21	18	239	15	54	26	58
45	3,174	45	462	578	44	1,657	46	222	244	55	1,339	53	218	213	138	1,960	140	275	224	59

# CENSUS OF BUSINESS

MEAT MARKETS,  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					\$50,000 and over				
	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)
<b>UNITED STATES TOTAL</b>	40,755	\$673,536	42,707	45,857	\$46,960	21,585	\$587,832	23,332	40,592	\$43,935	2,193	\$193,472	2,398	14,355	\$18,257
<b>GEOGRAPHIC DIVISIONS:</b>															
New England:	2,361	34,069	2,381	2,983	2,716	988	28,888	1,011	2,581	2,489	116	12,061	94	1,154	1,228
Middle Atlantic:	18,910	301,128	18,187	17,998	20,097	9,915	286,522	10,951	16,469	19,088	959	86,789	993	5,865	8,137
East North Central:	7,788	129,481	7,975	8,928	9,185	4,289	112,654	4,476	7,979	8,540	393	32,850	410	2,464	3,010
West North Central:	2,289	37,517	2,410	2,698	2,459	1,201	32,327	1,321	2,426	2,500	121	11,131	144	968	1,039
South Atlantic:	3,122	33,606	3,005	3,793	2,503	971	26,951	919	2,847	2,128	115	10,232	98	1,000	897
East South Central:	828	9,094	813	892	665	280	7,571	276	692	585	26	2,739	23	211	238
West South Central:	2,111	18,624	2,128	2,051	1,284	586	13,426	602	1,405	1,027	38	2,810	34	259	251
Mountain:	622	14,053	648	996	1,063	411	13,012	428	948	1,032	60	5,032	58	394	475
Pacific:	4,811	99,240	5,191	5,898	7,329	3,017	89,705	3,377	5,607	7,096	386	51,867	546	2,235	3,172
<b>New England:</b>															
Maine	264	2,314	280	189	145	75	1,743	87	149	125	6	414	10	37	36
New Hampshire	65	1,173	57	98	82	34	1,048	27	86	78	3	365	2	31	33
Vermont	66	578	72	34	24	19	380	25	24	18	—	—	—	—	—
Massachusetts	1,307	21,459	1,322	1,974	1,946	601	18,904	617	1,761	1,721	79	8,922	57	681	930
Rhode Island	175	2,630	157	243	222	69	2,187	55	219	205	13	1,094	6	117	111
Connecticut	486	5,935	493	447	397	190	4,616	200	350	342	15	1,266	19	88	116
<b>Middle Atlantic:</b>															
New York	11,200	211,909	12,345	11,788	13,850	7,103	190,330	8,016	11,011	13,280	668	60,440	696	3,927	5,634
New Jersey	2,602	45,809	2,592	3,107	3,237	1,508	40,986	1,497	2,818	3,060	187	13,938	145	975	1,320
Pennsylvania	3,108	43,410	3,230	3,101	3,010	1,306	35,208	1,418	2,640	2,728	124	12,411	152	961	1,183
<b>East North Central:</b>															
Ohio	2,109	37,114	2,098	2,458	2,360	1,221	32,878	1,234	2,241	2,246	122	10,512	129	779	866
Indiana	415	5,751	435	492	424	188	4,787	204	423	396	18	1,370	18	147	140
Illinois	3,059	47,315	3,117	3,238	3,718	1,545	40,543	1,587	2,825	3,399	135	11,705	135	848	1,192
Michigan	1,154	17,155	1,188	1,275	1,240	600	14,442	633	1,115	1,127	43	3,865	42	233	332
Wisconsin	1,051	22,146	1,137	1,463	1,443	735	20,404	818	1,375	1,382	75	5,898	86	369	478
<b>West North Central:</b>															
Minnesota	874	19,350	938	1,449	1,429	553	17,722	627	1,377	1,379	75	7,724	98	697	740
Iowa	470	8,693	496	463	387	239	5,513	263	405	353	18	1,217	20	97	102
Missouri	333	3,510	339	240	205	129	2,712	129	191	179	6	585	5	50	70
North Dakota	114	1,245	123	90	72	47	985	53	75	66	3	194	2	20	23
South Dakota	71	784	80	41	27	33	551	39	32	22	—	—	—	—	—
Nebraska	221	3,541	233	237	198	106	2,950	115	207	183	12	1,090	14	77	80
Kansas	206	2,444	201	178	141	92	1,914	95	139	118	5	321	5	27	24
<b>South Atlantic:</b>															
Delaware	90	1,348	89	119	104	33	1,162	30	103	97	6	597	6	51	57
Maryland	585	7,689	584	735	545	224	6,359	213	622	486	27	2,421	24	261	205
District of Columbia	148	3,475	162	299	285	92	3,286	103	279	278	20	1,644	25	135	150
Virginia	419	4,758	403	596	379	126	3,879	119	432	313	15	1,502	11	129	115
West Virginia	102	1,761	89	164	127	37	1,552	27	140	117	9	1,068	—	97	81
North Carolina	465	3,635	480	502	256	121	2,645	124	320	198	11	787	8	88	77
South Carolina	281	2,187	266	344	173	72	1,631	66	228	128	8	518	9	62	45
Georgia	474	4,742	440	602	330	153	3,540	142	430	273	11	897	9	110	91
Florida	558	4,011	532	432	304	113	2,897	95	293	240	8	798	6	67	66
<b>East North Central:</b>															
Illinois	207	3,288	193	258	271	105	2,940	93	233	258	10	1,038	8	66	104
Indiana	219	3,609	222	334	250	107	3,291	114	290	231	13	1,468	13	106	108
Michigan	230	1,219	227	166	78	41	783	41	100	54	1	(x)	(x)	(x)	(x)
Wisconsin	172	918	171	138	66	27	557	28	69	42	2	(x)	(x)	(x)	(x)
<b>West North Central:</b>															
Kansas	144	670	148	63	37	22	457	28	44	31	1	(x)	(x)	(x)	(x)
Missouri	504	5,618	500	533	418	154	3,311	152	457	282	9	573	3	64	56
Nebraska	115	1,312	110	115	83	46	1,035	39	99	77	1	(x)	(x)	(x)	(x)
South Dakota	1,048	11,224	1,068	1,042	746	366	8,823	385	805	637	25	2,075	30	178	184
<b>South Atlantic:</b>															
Florida	151	4,175	158	288	340	107	3,946	106	275	332	18	1,707	19	120	158
Georgia	120	2,688	128	246	266	97	2,789	104	237	260	10	702	9	71	89
South Carolina	55	554	54	40	40	19	465	16	34	37	1	(x)	(x)	(x)	(x)
North Carolina	157	3,611	167	260	249	93	3,280	102	244	238	17	1,517	18	124	128
New Mexico	42	555	40	19	20	20	468	19	17	19	2	(x)	(x)	(x)	(x)
Arizona	36	757	35	50	44	30	730	29	49	44	2	(x)	(x)	(x)	(x)
Utah	57	898	68	60	53	28	743	36	57	52	5	353	7	27	27
Nevada	24	689	22	35	51	17	611	16	35	50	5	340	2	24	37
<b>Pacific:</b>															
Washington	824	14,982	864	980	1,148	488	13,193	518	917	1,103	52	4,065	61	325	468
Oregon	494	9,817	508	658	779	298	8,898	311	613	751	48	3,490	56	256	375
California	3,493	74,441	3,619	4,280	5,402	2,233	67,616	2,548	4,077	5,242	288	24,312	429	1,654	2,329

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ga., 9 stores; Idaho, 5; Kans., 1; Ky., 14; La., 8; Md., 11; Mont., 4; N. H., 5; N. C., 2; S. C., 1; Tex., 9; Va., 9; W. Va., 9; with total sales of \$3,496,000. These data are also included in geographic division totals but not in U. S. totals.

## FISH MARKETS

## STORE, BY GEOGRAPHIC DIVISIONS AND STATES

## sonnel, and Pay Roll

except chain stores)

## STORES WITH ANNUAL SALES OF—

\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
3,243	\$122,011	3,653	8,700	\$9,798	3,814	\$92,966	4,181	6,500	\$6,576	12,335	\$179,393	15,100	11,037	\$9,304	19,170	\$85,704	19,375	5,265	\$3,025	1
124	4,648	121	441	429	139	5,396	150	308	232	609	8,783	646	678	550	1,378	5,201	1,370	402	227	2
1,414	52,907	1,629	5,415	3,952	1,737	42,511	1,825	2,782	2,949	5,805	84,515	8,386	4,409	4,080	6,995	34,605	7,256	1,527	1,029	3
665	25,133	724	1,884	2,111	791	19,277	856	1,340	1,370	2,440	35,594	2,486	2,311	2,049	5,499	18,627	3,499	947	645	4
167	6,223	186	463	477	197	4,754	222	334	301	716	10,219	789	661	483	1,088	5,190	1,089	272	159	5
133	4,990	126	481	385	151	3,671	144	410	285	572	8,059	551	956	571	2,151	8,655	2,086	946	375	6
31	1,213	28	126	114	45	1,061	46	102	85	178	2,568	179	253	148	548	1,328	537	200	80	7
71	2,666	73	293	233	101	2,475	107	253	122	380	5,477	388	600	561	1,523	5,366	1,524	645	257	8
82	3,117	86	251	273	82	2,042	80	168	157	167	2,821	204	147	127	211	1,041	220	45	31	9
570	21,676	682	1,425	1,880	591	14,485	656	884	1,019	1,470	21,677	1,463	1,063	1,025	1,794	9,585	1,614	269	233	10
10	369	11	26	20	13	322	19	23	19	46	638	47	63	50	189	571	193	40	20	11
6	257	3	22	18	8	194	5	12	12	17	232	17	23	15	31	125	30	8	4	12
3	101	4	6	4	4	110	4	8	7	12	169	14	10	7	47	198	47	10	8	13
75	2,798	76	297	292	77	1,876	81	177	165	370	5,508	405	406	350	706	2,655	705	223	125	14
9	281	8	32	31	6	159	4	17	20	42	663	37	55	45	104	433	102	24	17	15
22	842	19	68	64	31	735	34	71	61	122	1,773	128	123	99	296	1,319	293	97	55	16
1,029	38,402	1,229	2,341	2,639	1,275	31,072	1,449	1,933	2,126	4,131	60,416	4,642	2,810	2,681	4,097	21,579	4,329	777	570	17
214	8,026	214	560	594	261	8,374	259	468	455	864	12,648	878	815	691	1,096	4,823	1,095	289	177	18
171	6,479	166	514	519	201	4,865	215	381	368	810	11,451	865	784	659	1,802	8,204	1,812	461	282	19
181	6,863	176	515	564	208	5,081	227	335	316	710	10,422	702	612	498	889	4,226	864	217	114	20
26	967	27	79	86	36	911	40	70	68	106	1,539	119	127	92	227	964	231	69	39	21
252	8,756	256	610	764	275	6,707	285	443	526	903	13,175	911	928	917	1,514	6,972	1,330	413	319	22
94	3,172	96	257	275	108	2,627	118	207	197	365	5,278	377	359	323	554	2,713	555	160	113	23
142	5,375	169	408	422	162	5,951	186	285	261	356	5,180	377	288	221	316	1,742	319	88	61	24
95	3,485	100	263	265	102	2,453	118	161	154	281	4,080	311	256	202	321	1,628	311	72	50	25
30	1,160	34	81	84	40	967	45	79	64	151	2,169	184	148	105	231	1,180	233	58	34	26
10	379	11	32	31	16	435	20	31	27	93	1,313	93	78	51	204	798	210	49	26	27
4	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	33	442	37	35	22	67	280	70	15	6	28
2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	26	370	29	17	11	39	183	41	9	5	29
16	600	20	45	40	13	324	12	22	19	67	936	68	63	44	113	591	118	30	15	30
10	382	11	29	28	12	282	13	17	16	65	929	66	66	50	114	530	106	39	23	31
3	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	16	242	12	19	18	57	186	59	16	7	32
37	1,399	33	127	110	32	776	30	75	60	128	1,783	126	159	111	361	1,330	351	113	59	33
15	581	15	43	41	23	558	25	52	46	34	503	38	49	39	56	189	59	20	9	34
27	961	28	108	79	14	343	15	39	24	70	1,075	85	156	95	293	879	284	164	66	35
2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	22	317	21	31	25	65	209	62	24	10	36
11	392	12	44	31	12	287	14	40	21	87	1,179	90	145	69	344	990	336	182	58	37
6	228	5	22	17	9	224	9	31	16	49	661	43	113	50	209	556	200	118	45	38
14	534	12	56	35	31	760	28	103	63	97	1,549	95	159	83	321	1,202	298	172	57	39
18	696	15	60	59	18	432	13	44	35	69	971	61	122	81	445	1,114	437	139	64	40
14	532	9	57	59	22	509	23	50	45	59	861	53	60	50	102	348	100	23	13	41
12	470	11	44	56	16	368	17	34	28	66	985	73	106	59	112	378	108	44	19	42
3	(x)	(x)	(x)	(x)	4	93	4	11	6	33	449	52	57	25	169	436	166	66	24	43
2	(x)	(x)	(x)	(x)	3	71	2	7	6	20	293	21	30	14	145	361	143	67	24	44
2	(x)	(x)	(x)	(x)	5	122	6	12	10	14	201	17	18	12	122	213	122	19	6	45
21	821	14	108	80	17	407	21	56	36	107	1,510	114	229	110	650	2,307	648	376	138	46
6	(x)	(x)	(x)	(x)	14	351	9	43	31	25	351	24	28	22	69	277	71	14	6	47
42	1,540	51	160	131	65	1,593	71	142	105	234	5,415	233	325	217	682	2,601	683	237	109	48
28	1,005	22	78	22	22	552	23	36	33	41	682	42	41	43	44	229	50	11	8	49
25	924	32	82	89	8	557	20	54	59	40	606	43	30	23	23	117	24	9	8	50
19	756	20	61	58	16	397	18	28	28	41	159	9	9	18	69	69	18	6	5	51
1	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	16	222	17	6	3	22	86	21	2	1	52
5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	11	183	14	11	11	6	27	6	1	3	53
2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	18	245	23	17	12	29	155	50	3	1	54
4	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	7	95	8	2	2	7	28	6	---	1	55
65	3,135	91	226	289	94	2,295	106	143	149	257	3,708	260	221	197	336	1,789	346	65	45	57
51	2,002	59	153	192	54	1,292	60	77	84	145	2,112	156	127	100	198	921	197	43	28	58
434	16,539	532	1,044	1,399	443	10,908	490	684	768	1,068	15,857	1,097	715	728	1,260	6,825	1,271	183	160	59

## CENSUS OF BUSINESS

## CANDY, NUT, CONFECTIONERY STORES

TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll

(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	45,792	\$244,257	45,711	20,193	\$12,261	7,213	\$121,585	7,491	13,147	\$9,131	468	\$22,029	454	3,726	\$3,197
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	3,644	25,530	3,558	2,230	1,438	903	15,436	928	1,599	1,125	59	2,662	52	421	349
Middle Atlantic	21,781	120,891	22,049	8,313	4,152	3,886	59,096	3,874	4,357	3,223	185	8,801	197	1,200	1,105
East North Central	8,911	41,753	8,876	4,460	2,517	1,090	18,968	1,163	2,687	1,742	82	5,810	87	672	551
West North Central	2,715	12,879	2,646	1,573	841	295	5,811	288	1,009	631	27	1,776	21	360	292
South Atlantic	3,818	18,395	3,785	2,029	1,093	521	8,854	509	1,256	782	40	1,849	31	377	307
East South Central	861	3,351	840	511	288	97	1,994	94	361	236	15	778	17	147	99
West South Central	1,525	4,550	1,295	687	293	108	1,745	106	319	173	5	215	5	51	52
Mountain	902	5,135	775	753	482	159	3,208	148	509	384	19	964	20	177	171
Pacific	2,100	12,729	2,095	1,763	1,245	371	6,652	382	1,125	901	29	1,514	24	325	316
New England:															
Maine	511	2,473	301	319	196	105	1,924	100	256	168	12	491	9	75	60
New Hampshire	143	1,205	147	129	88	52	928	55	108	75	5	188	5	24	18
Vermont	60	513	58	55	29	19	364	18	35	21	2	(x)	(x)	(x)	(x)
Massachusetts	2,209	14,629	2,148	1,288	826	513	8,610	531	900	638	27	1,390	26	239	207
Rhode Island	290	1,804	284	109	70	42	703	43	62	44	4	(x)	(x)	(x)	(x)
Connecticut	631	4,708	618	380	229	172	2,907	181	238	179	9	561	7	54	46
Middle Atlantic:															
New York	10,870	71,972	11,142	2,704	2,058	2,328	58,978	2,469	1,985	1,637	108	5,163	120	561	558
New Jersey	4,180	24,244	4,178	1,403	887	808	12,862	815	1,011	704	38	1,861	30	280	247
Pennsylvania	8,701	24,875	8,729	2,206	1,229	552	9,456	590	1,381	882	59	1,777	47	379	300
East North Central:															
Ohio	2,605	14,640	2,632	1,359	772	447	7,458	491	881	569	25	1,213	30	166	165
Indiana	886	3,395	896	490	250	86	1,506	100	280	159	7	315	13	57	48
Illinois	3,174	12,841	3,142	1,476	890	284	5,581	305	922	633	32	1,489	28	316	249
Michigan	1,901	7,289	1,881	696	350	164	2,497	173	326	193	6	247	7	52	26
Wisconsin	547	3,559	525	459	265	99	1,926	94	298	188	12	546	9	81	63
West North Central:															
Minnesota	425	2,928	401	352	241	90	1,719	87	265	199	9	500	7	110	104
Iowa	402	2,181	400	293	188	75	1,218	82	170	93	3	123	6	17	11
Missouri	1,304	4,855	1,270	511	290	53	1,595	44	340	226	11	961	5	252	155
North Dakota	83	452	73	58	28	10	240	10	36	21	1	(x)	(x)	(x)	(x)
South Dakota	92	414	91	52	21	15	223	13	30	14	1	(x)	(x)	(x)	(x)
Nebraska	155	751	158	98	42	20	349	22	60	28	1	(x)	(x)	(x)	(x)
Kansas	254	1,148	253	211	81	32	497	30	106	50	1	(x)	(x)	(x)	(x)
South Atlantic:															
Delaware	194	958	188	124	100	23	455	20	102	90	1	(x)	(x)	(x)	(x)
Maryland	1,575	7,347	1,555	455	240	209	3,122	218	291	188	11	489	10	89	62
District of Columbia	101	955	96	134	124	23	584	18	120	116	6	286	4	68	62
Virginia	475	3,108	449	477	240	108	1,853	103	307	172	6	227	5	50	35
West Virginia	480	2,432	433	310	141	68	1,186	61	171	88	8	223	4	41	18
South Carolina	265	906	235	159	81	28	488	25	92	55	3	(x)	(x)	(x)	(x)
Georgia	102	430	93	85	40	9	218	7	51	27	2	(x)	(x)	(x)	(x)
Florida	457	1,511	448	165	58	27	506	29	63	28	4	193	5	22	11
Alabama	287	1,086	288	123	69	26	404	28	59	40	1	(x)	(x)	(x)	(x)
East South Central:															
Kentucky	300	1,703	282	240	147	47	1,030	38	188	128	10	458	8	82	57
Tennessee	171	992	173	173	92	31	686	34	125	76	6	320	9	65	42
Alabama	121	410	120	59	24	11	184	10	27	13	---	---	---	---	---
Mississippi	69	246	65	40	25	8	134	12	21	19	---	---	---	---	---
West South Central:															
Arkansas	141	395	132	81	24	11	161	12	23	11	---	---	---	---	---
Louisiana	285	752	276	99	36	16	280	14	49	21	1	(x)	(x)	(x)	(x)
Oklahoma	263	985	263	124	54	27	400	28	54	30	1	(x)	(x)	(x)	(x)
Texas	636	2,418	622	374	177	54	922	52	193	111	3	148	3	40	25
Mountain:															
Montana	118	961	109	132	106	36	755	34	118	101	5	279	6	60	62
Idaho	98	599	99	75	37	22	371	25	45	27	1	(x)	(x)	(x)	(x)
Wyoming	56	360	54	43	28	8	205	7	24	20	3	(x)	(x)	(x)	(x)
Colorado	237	1,212	237	182	103	32	675	28	96	73	3	189	4	35	27
New Mexico	86	382	81	52	30	11	210	9	35	24	1	(x)	(x)	(x)	(x)
Arizona	53	414	50	72	49	13	270	10	49	38	2	(x)	(x)	(x)	(x)
Utah	158	1,059	149	194	107	32	608	32	124	81	3	187	2	44	41
Nevada	18	188	18	25	22	5	113	3	18	20	1	(x)	(x)	(x)	(x)
Pacific:															
Washington	449	2,597	450	315	213	78	1,298	81	186	154	2	(x)	(x)	(x)	(x)
Oregon	259	1,719	269	199	118	58	953	60	109	76	5	(x)	(x)	(x)	(x)
California	1,392	8,413	1,374	1,249	918	235	4,401	241	830	671	22	1,194	18	266	252

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 6 stores; Ark., 5; Del., 5; Fla., 2; Kans., 2; Maine, 4; Miss., 3; Nev., 1; N. C., 4; S. C., 2; Utah, 7; Vt., 1; Wyo., 1; with total sales of \$534,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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CANDY, NUT, CONFECTIONERY STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	807	\$19,256	870	2,551	\$1,805	5,948	\$80,080	8,187	8,870	\$4,129	38,579	\$122,892	38,220	7,048	\$3,130
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	116	2,755	124	280	200	728	10,019	752	898	578	2,741	9,894	2,628	631	513
Middle Atlantic	360	8,556	386	912	689	3,141	41,959	3,281	2,245	1,429	18,075	61,795	18,175	1,958	929
East North Central	148	3,534	178	805	385	860	11,624	898	1,410	808	7,821	22,765	7,713	1,795	775
West North Central	58	880	37	187	111	232	3,155	230	462	228	2,420	6,898	2,359	584	210
South Atlantic	55	1,535	51	186	131	428	5,652	427	693	344	3,395	9,559	3,278	775	311
East South Central	11	255	6	65	45	70	961	71	149	94	584	1,357	546	150	52
West South Central	10	234	14	40	24	95	1,294	87	228	117	1,217	2,807	1,187	358	120
Mountain	50	727	24	124	92	110	1,617	104	208	121	648	1,927	627	244	98
Pacific	45	1,081	50	189	150	297	4,057	308	611	435	1,728	6,077	1,711	638	344
New England:															
Maine	13	307	12	34	22	80	1,126	79	147	86	206	549	201	65	28
New Hampshire	6	152	7	12	8	41	588	45	72	49	91	277	92	21	13
Vermont	5	(x)	(x)	(x)	(x)	12	189	12	20	11	41	149	40	20	8
Massachusetts	54	1,290	59	134	90	432	5,930	448	527	341	1,696	6,219	1,617	588	188
Rhode Island	4	(x)	(x)	(x)	(x)	34	455	35	27	22	248	901	241	47	26
Connecticut	34	795	37	79	68	129	1,751	137	105	67	459	1,799	437	92	50
Middle Atlantic:															
New York	206	4,895	225	407	580	2,014	28,920	2,126	997	719	8,542	34,994	8,675	739	599
New Jersey	82	1,944	84	185	129	666	9,077	701	566	328	3,384	11,582	3,363	392	183
Pennsylvania	72	1,717	79	320	200	441	5,942	464	682	362	6,149	15,259	6,139	825	347
East North Central:															
Ohio	57	1,348	73	215	130	365	4,897	368	500	274	2,156	7,182	2,141	478	205
Indiana	13	312	17	77	47	86	879	70	128	64	800	1,889	596	230	91
Illinois	47	1,115	55	189	128	215	2,977	224	417	258	2,880	7,280	2,837	554	247
Michigan	12	310	13	50	40	146	1,940	155	224	127	1,737	4,801	1,708	370	157
Wisconsin	19	449	22	74	40	68	951	65	143	85	448	1,635	431	161	77
West North Central:															
Minnesota	12	289	13	44	33	69	950	87	111	62	335	1,209	314	87	42
Iowa	11	257	13	44	30	61	858	65	109	52	327	913	318	125	45
Missouri	6	154	3	40	31	36	480	36	68	40	1,251	3,260	1,226	171	64
North Dakota	5	(x)	(x)	(x)	(x)	6	97	6	18	9	73	212	63	20	7
South Dakota	1	(x)	(x)	(x)	(x)	13	164	11	23	9	77	191	78	22	7
Nebraska	2	(x)	(x)	(x)	(x)	17	237	18	41	15	135	402	158	58	14
Kansas	1	(x)	(x)	(x)	(x)	30	409	29	94	41	222	681	223	103	31
South Atlantic:															
Delaware	1	(x)	(x)	(x)	(x)	21	288	19	33	19	171	503	168	22	10
Maryland	12	293	11	27	18	186	2,380	197	175	90	1,366	4,185	1,337	164	72
District of Columbia	6	146	5	26	21	11	152	9	26	13	78	251	78	14	8
Virginia	18	427	19	58	42	84	1,198	79	201	95	387	1,255	346	170	68
West Virginia	11	278	10	42	27	51	665	47	88	41	392	1,246	372	139	55
North Carolina	2	(x)	(x)	(x)	(x)	23	309	21	72	35	237	418	210	66	26
South Carolina	1	(x)	(x)	(x)	(x)	6	86	6	21	10	93	214	86	34	13
Georgia	—	—	—	—	—	23	313	24	41	17	450	805	419	100	30
Florida	4	(x)	(x)	(x)	(x)	21	280	25	38	24	261	682	260	64	29
East South Central:															
Kentucky	7	161	5	36	26	30	411	27	70	45	255	673	244	52	19
Tennessee	2	(x)	(x)	(x)	(x)	23	(x)	(x)	(x)	(x)	140	328	139	48	16
Alabama	1	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	110	248	110	31	11
Mississippi	1	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	61	112	53	19	8
West South Central:															
Arkansas	—	—	—	—	—	11	161	12	23	11	130	234	120	38	13
Louisiana	1	(x)	(x)	(x)	(x)	14	203	12	42	17	269	492	262	49	17
Oklahoma	3	(x)	(x)	(x)	(x)	23	297	23	38	20	236	585	235	70	24
Texas	6	141	9	28	17	45	633	40	125	69	582	1,496	570	181	68
Mountain:															
Montana	6	149	6	24	20	25	327	22	34	19	80	206	75	14	5
Idaho	5	(x)	(x)	(x)	(x)	18	216	19	21	11	76	228	74	30	10
Wyoming	1	(x)	(x)	(x)	(x)	4	60	3	3	2	48	154	47	19	8
Colorado	7	176	3	22	17	22	310	21	41	29	205	537	209	66	30
New Mexico	2	(x)	(x)	(x)	(x)	8	120	6	17	11	55	152	52	17	6
Arizona	5	(x)	(x)	(x)	(x)	6	84	5	18	12	40	144	40	23	11
Utah	3	69	4	14	9	26	352	26	66	31	126	451	117	70	26
Nevada	1	(x)	(x)	(x)	(x)	3	48	2	8	6	13	55	13	5	2
Pacific:															
Washington	7	(x)	(x)	(x)	(x)	69	977	75	116	80	371	1,299	369	129	59
Oregon	10	(x)	(x)	(x)	(x)	43	587	46	66	39	201	766	209	90	40
California	28	694	36	135	105	185	2,513	187	429	316	1,157	4,012	1,133	419	245

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

DELICATESSEN STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL.....	8,810	\$128,975	9,886	7,828	\$6,642	4,598	\$106,746	4,639	6,959	\$6,194	957	\$44,480	973	3,572	\$3,637
GEOGRAPHIC DIVISIONS:															
New England.....	595	(x)	(x)	(x)	(x)	310	7,181	290	627	548	61	(x)	(x)	(x)	(x)
Middle Atlantic.....	4,838	76,879	4,882	3,891	3,642	2,954	69,250	2,950	3,611	3,487	660	29,061	665	1,888	2,070
East North Central.....	2,750	20,018	2,751	1,208	847	828	12,044	842	952	724	71	5,348	74	349	327
West North Central.....	427	2,433	427	189	102	59	1,053	60	117	60	7	287	6	39	36
South Atlantic.....	491	6,836	500	721	431	243	5,590	259	612	368	43	2,220	51	297	203
East South Central.....	118	1,577	118	232	143	45	1,239	43	201	135	9	886	5	137	100
West South Central.....	53	580	56	109	66	18	442	17	88	59	4	191	3	36	30
Mountain.....	33	(x)	(x)	(x)	(x)	14	258	12	24	18	1	(x)	(x)	(x)	(x)
Pacific.....	530	11,050	576	838	854	344	10,078	368	769	794	108	5,733	120	502	565
New England:															
Maine.....	6	39	5	5	3	1	(x)	(x)	(x)	(x)	---	---	---	---	---
New Hampshire.....	8	98	7	12	6	5	(x)	(x)	(x)	(x)	---	---	---	---	---
Vermont.....	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	---	---	---	---	---
Massachusetts.....	385	5,271	374	424	356	185	4,237	188	381	331	34	1,683	28	193	188
Rhode Island.....	33	785	31	70	59	21	698	19	70	59	5	464	4	58	49
Connecticut.....	161	2,519	147	178	155	87	2,131	78	165	150	22	1,020	16	92	87
Middle Atlantic:															
New York.....	2,978	53,587	3,007	2,607	2,616	2,036	48,587	2,041	2,463	2,535	466	20,133	470	1,290	1,482
New Jersey.....	1,092	17,089	1,070	777	688	637	14,760	619	707	647	154	6,803	150	424	445
Pennsylvania.....	770	8,213	785	507	340	281	5,803	290	421	305	40	2,025	45	174	143
East North Central:															
Ohio.....	785	8,073	796	497	329	295	5,715	308	428	294	35	1,687	41	180	153
Indiana.....	67	504	69	48	31	12	317	14	38	27	2	(x)	(x)	(x)	(x)
Illinois.....	1,741	9,668	1,731	466	366	259	4,714	281	352	303	23	1,045	19	105	116
Michigan.....	62	802	62	80	60	22	589	24	61	50	7	337	8	35	33
Wisconsin.....	95	989	95	97	81	38	709	35	73	50	4	(x)	(x)	(x)	(x)
West North Central:															
Minnesota.....	34	435	33	48	36	17	363	16	41	34	3	(x)	(x)	(x)	(x)
Iowa.....	11	87	10	18	9	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Missouri.....	372	1,837	373	91	50	38	605	41	50	32	3	108	3	18	11
North Dakota.....	1	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---
South Dakota.....	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	---	---	---	---	---
Nebraska.....	5	28	6	2	1	---	---	---	---	---	---	---	---	---	---
Kansas.....	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	---	---	---	---	---
South Atlantic:															
Delaware.....	29	427	29	19	13	14	339	14	19	13	3	137	3	12	9
Maryland.....	160	1,942	161	195	112	69	1,444	76	146	91	6	422	8	70	43
District of Columbia.....	160	2,433	159	142	111	88	2,089	89	124	102	20	959	21	72	64
Virginia.....	44	849	45	115	52	24	535	23	103	47	3	105	2	30	11
West Virginia.....	7	46	7	9	3	1	(x)	(x)	(x)	(x)	---	---	---	---	---
North Carolina.....	9	74	13	5	4	3	50	7	3	3	---	---	---	---	---
South Carolina.....	5	45	5	5	3	2	(x)	(x)	(x)	(x)	---	---	---	---	---
Georgia.....	35	873	39	142	65	23	614	28	130	62	7	352	15	74	39
Florida.....	42	547	42	85	66	19	471	20	77	62	4	245	4	39	37
East South Central:															
Kentucky.....	73	887	74	97	80	25	621	25	90	78	2	(x)	(x)	(x)	(x)
Tennessee.....	8	192	9	29	12	7	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Alabama.....	37	548	35	106	51	13	(x)	(x)	(x)	(x)	4	315	2	58	34
Mississippi.....	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
West South Central:															
Arkansas.....	9	66	8	13	7	2	(x)	(x)	(x)	(x)	---	---	(x)	(x)	(x)
Louisiana.....	16	205	16	30	15	7	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Oklahoma.....	3	14	3	3	2	---	---	---	---	---	---	---	(x)	(x)	(x)
Texas.....	25	275	27	63	42	9	231	8	57	40	2	(x)	(x)	(x)	(x)
Mountain:															
Montana.....	3	30	2	5	5	1	(x)	(x)	(x)	(x)	---	---	---	---	---
Idaho.....	2	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---
Wyoming.....	4	11	4	2	1	---	---	---	---	---	---	---	---	---	---
Colorado.....	20	220	16	18	11	11	185	10	17	10	---	---	---	---	---
New Mexico.....	2	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---
Arizona.....	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	---	---	(x)	(x)	(x)
Utah.....	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	---	---	(x)	(x)	(x)
Nevada.....	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Pacific:															
Washington.....	48	619	47	89	83	27	695	20	83	78	6	291	4	42	45
Oregon.....	13	136	14	18	12	7	103	5	16	11	---	---	---	---	---
California.....	469	10,095	515	729	759	310	9,280	341	670	705	102	5,442	116	480	520

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Conn., 5 stores; Ill., 1; Md., 7; N. J., 5; N. Y., 5; Wis., 2; with total sales of \$424,000. These data are also included in geographic division totals but not in U. S. totals.



# RETAIL TRADE:1939

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DELICATESSEN STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	907	\$22,292	907	1,328	\$1,147	2,754	\$59,974	2,759	2,059	\$1,410	5,212	\$23,229	5,247	989	\$448
GEOGRAPHIC DIVISIONS:															
New England:	45	(x)	(x)	(x)	(x)	208	2,984	198	195	144	285	(x)	(x)	(x)	(x)
Middle Atlantic:	841	15,750	825	787	734	1,855	24,459	1,862	955	695	1,894	9,629	1,912	280	155
East North Central:	86	2,092	88	171	125	469	6,504	480	432	274	2,124	7,972	2,109	258	125
West North Central:	7	174	6	28	17	45	592	48	52	27	568	1,580	587	52	22
South Atlantic:	44	1,090	48	108	65	158	2,510	180	209	113	248	1,248	241	109	45
East South Central:	3	85	4	11	8	10	158	10	29	13	35	118	39	21	7
West South Central:	4	95	4	24	18	11	173	9	22	15	18	(x)	(x)	(x)	(x)
Mountain:	2	(x)	(x)	(x)	(x)	157	2,380	158	148	117	188	972	210	67	60
Pacific:	79	1,985	88	121	112										
New England:															
Maine:	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)
New Hampshire:	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Vermont:	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Massachusetts:	21	512	23	45	38	140	2,042	137	145	105	190	1,034	186	43	25
Rhode Island:	2	(x)	(x)	(x)	(x)	14	(x)	(x)	(x)	(x)	12	67	12	—	—
Connecticut:	19	470	19	40	36	46	641	42	53	27	74	368	71	13	5
Middle Atlantic:															
New York:	487	12,268	483	621	603	1,075	16,188	1,088	572	450	940	5,010	966	124	81
New Jersey:	108	2,548	101	111	89	377	5,509	368	172	113	455	2,309	451	70	39
Pennsylvania:	38	934	39	55	42	203	2,944	208	192	120	489	2,310	495	86	35
East North Central:															
Ohio:	38	958	41	74	44	222	5,110	225	174	97	490	2,358	498	89	35
Indiana:	1	(x)	(x)	(x)	(x)	9	158	10	20	12	55	187	55	10	4
Illinois:	37	879	38	70	58	199	2,792	204	177	129	1,482	4,954	1,470	134	63
Michigan:	4	93	4	8	6	11	159	12	20	11	40	213	38	19	10
Wisconsin:	6	(x)	(x)	(x)	(x)	28	405	28	41	25	57	280	58	24	11
West North Central:															
Minnesota:	1	(x)	(x)	(x)	(x)	13	192	12	19	13	17	72	17	5	2
Iowa:	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)
Missouri:	5	127	4	18	11	30	370	34	18	10	354	1,252	352	41	18
North Dakota:	1	(x)	(x)	(x)	(x)	—	—	—	—	—	1	(x)	(x)	(x)	(x)
South Dakota:	1	(x)	(x)	(x)	(x)	—	—	—	—	—	1	(x)	(x)	(x)	(x)
Nebraska:	—	—	—	—	—	—	—	—	—	—	5	28	6	2	1
Kansas:	—	—	—	—	—	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
South Atlantic:															
Delaware:	4	101	4	6	3	7	101	7	1	1	15	88	15	—	—
Maryland:	8	186	11	18	10	55	358	57	60	38	91	498	85	49	21
District of Columbia:	15	364	15	14	11	55	766	62	38	27	72	344	71	18	9
Virginia:	12	293	12	47	24	9	137	9	26	12	20	114	22	12	5
West Virginia:	—	—	—	—	—	1	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)
North Carolina:	—	—	—	—	—	3	50	7	3	5	6	24	6	2	1
South Carolina:	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Georgia:	2	(x)	(x)	(x)	(x)	14	(x)	(x)	(x)	(x)	12	59	11	12	3
Florida:	2	(x)	(x)	(x)	(x)	15	(x)	(x)	(x)	(x)	25	76	22	8	4
East South Central:															
Kentucky:	2	(x)	(x)	(x)	(x)	21	305	22	21	15	48	218	49	7	2
Tennessee:	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Alabama:	—	—	—	—	—	9	(x)	(x)	(x)	(x)	24	(x)	(x)	(x)	(x)
Mississippi:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
West South Central:															
Arkansas:	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)
Louisiana:	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)
Oklahoma:	—	—	—	—	—	—	—	—	—	—	3	14	3	3	2
Texas:	1	(x)	(x)	(x)	(x)	6	87	5	21	10	18	44	18	8	2
Mountain:															
Montana:	—	—	—	—	—	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Idaho:	—	—	—	—	—	—	—	—	—	—	2	(x)	(x)	(x)	(x)
Wyoming:	—	—	—	—	—	—	—	—	—	—	4	11	4	2	1
Colorado:	2	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	9	35	9	1	1
New Mexico:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Arizona:	—	—	—	—	—	—	—	—	—	—	2	(x)	(x)	(x)	(x)
Utah:	—	—	—	—	—	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Nevada:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Pacific:															
Washington:	7	184	5	19	18	14	220	11	22	17	21	124	27	6	5
Oregon:	—	—	—	—	—	7	103	5	18	11	6	53	9	2	1
California:	72	1,801	83	102	96	156	2,037	142	108	89	159	815	174	59	54

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

FRUIT STORES, VEGETABLE MARKETS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	27,235	\$205,941	28,235	17,555	\$15,651	6,135	\$139,990	7,187	13,491	\$11,650	1,143	\$61,571	1,408	6,705	\$5,523
GEOGRAPHIC DIVISIONS:															
New England:	1,866	16,720	1,870	1,392	1,007	515	11,985	555	1,074	859	105	5,813	110	544	481
Maine	12,585	103,449	13,394	7,252	6,287	3,264	70,043	3,878	5,878	5,548	521	27,905	637	2,733	2,504
Middle Atlantic:	4,029	27,012	3,969	2,713	1,776	749	18,407	855	1,961	1,450	182	9,015	211	999	745
East North Central:	1,184	5,994	1,165	638	351	153	5,713	174	382	249	51	1,779	41	184	135
West North Central:	2,514	12,584	2,529	1,477	825	552	7,050	385	945	605	56	2,832	72	424	288
South Atlantic:	666	2,585	674	238	108	64	1,185	70	118	83	7	346	8	29	16
East South Central:	1,308	5,628	1,329	602	320	121	2,998	124	355	229	30	1,823	25	172	135
West South Central:	398	2,393	417	234	172	52	1,686	60	183	149	22	1,225	28	130	114
Mountain:	2,755	51,138	2,694	3,202	2,957	909	24,250	1,074	2,781	2,682	228	12,767	281	1,657	1,676
Pacific:															
New England:															
Maine	116	684	114	53	37	30	541	31	39	31	3	97	3	7	7
New Hampshire	89	1,105	98	60	48	41	987	46	52	44	11	450	14	26	24
Vermont	33	446	35	35	24	14	392	17	29	22	3	203	4	10	11
Massachusetts	1,068	9,911	1,101	852	630	321	7,084	361	656	516	55	2,795	59	292	254
Rhode Island	159	1,362	141	155	79	28	897	24	106	84	9	613	8	80	47
Connecticut	404	5,212	381	259	169	85	2,134	78	212	162	24	1,157	22	129	98
Middle Atlantic:															
New York	7,914	71,149	8,666	4,424	4,262	2,349	48,843	2,872	3,735	3,652	340	17,781	456	1,652	1,954
New Jersey	1,756	16,367	1,782	1,412	1,080	473	11,661	482	1,158	947	95	5,879	95	681	569
Pennsylvania	2,895	15,933	2,946	1,416	945	442	9,759	522	985	749	86	4,265	118	450	391
East North Central:															
Ohio	1,734	10,247	1,697	980	515	290	6,865	533	655	408	83	3,048	84	332	204
Indiana	423	1,944	426	210	128	53	1,126	55	136	99	9	458	10	54	41
Illinois	926	7,969	968	824	646	258	5,558	282	608	509	43	2,368	58	280	237
Michigan	764	3,485	674	372	266	95	2,037	104	251	205	15	805	20	91	86
Wisconsin	182	5,569	184	347	225	73	3,001	81	313	209	52	2,318	39	282	177
West North Central:															
Minnesota	176	1,514	163	170	109	34	1,089	37	120	84	12	738	15	84	61
Iowa	249	1,102	251	103	49	33	700	33	56	33	4	255	3	20	12
Missouri	446	1,761	465	210	114	41	854	59	110	75	9	388	16	52	37
North Dakota	12	36	15	2	1	1	(x)	(x)	(x)	(x)	---	---	---	---	---
South Dakota	39	110	35	10	5	5	(x)	(x)	(x)	(x)	---	---	---	---	---
Nebraska	101	722	97	51	30	17	536	19	34	25	3	294	3	15	13
Kansas	139	749	140	92	45	22	456	21	58	30	3	125	4	13	8
South Atlantic:															
Delaware	113	702	105	58	40	11	474	11	47	38	6	409	6	42	34
Maryland	710	3,556	721	308	174	83	1,700	105	203	128	13	704	19	116	72
District of Columbia	110	821	118	68	71	32	607	41	87	57	5	180	8	24	24
Virginia	255	1,040	238	136	89	29	512	33	58	40	3	101	3	9	6
West Virginia	151	733	154	60	32	15	396	22	29	18	3	(x)	(x)	(x)	(x)
North Carolina	233	955	239	142	86	24	578	27	92	50	7	(x)	(x)	(x)	(x)
South Carolina	140	612	129	76	34	20	395	18	52	24	1	(x)	(x)	(x)	(x)
Georgia	291	1,437	292	194	89	49	848	53	115	61	4	183	4	18	11
Florida	551	2,548	533	415	250	69	1,540	75	280	189	14	659	15	140	96
East South Central:															
Kentucky	259	1,046	261	82	43	23	446	25	42	27	2	(x)	(x)	(x)	(x)
Tennessee	207	917	207	89	37	24	452	25	45	22	3	117	3	13	8
Alabama	142	426	148	45	18	12	207	14	20	10	1	(x)	(x)	(x)	(x)
Mississippi	58	204	58	24	8	5	80	6	11	4	1	(x)	(x)	(x)	(x)
West South Central:															
Arkansas	101	160	89	21	6	2	(x)	(x)	(x)	(x)	---	---	---	---	---
Louisiana	271	1,182	275	176	70	21	469	22	76	39	5	(x)	(x)	(x)	(x)
Oklahoma	150	393	159	28	17	6	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Texas	786	3,890	806	379	227	92	2,386	92	257	179	24	1,561	19	135	111
Mountain:															
Montana	11	58	13	5	2	3	41	3	5	2	---	---	---	---	---
Idaho	22	59	25	4	2	1	(x)	(x)	(x)	(x)	---	---	---	---	---
Wyoming	12	82	13	4	2	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Colorado	184	1,564	199	189	130	35	1,237	40	141	117	17	968	21	108	94
New Mexico	27	60	28	6	4	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Arizona	45	229	44	25	15	4	165	6	19	14	1	(x)	(x)	(x)	(x)
Utah	92	263	91	14	6	3	86	4	6	4	1	(x)	(x)	(x)	(x)
Nevada	5	78	4	9	11	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Pacific:															
Washington	267	2,548	269	261	184	80	1,759	87	180	150	13	703	18	75	65
Oregon	199	1,565	187	102	90	42	1,021	46	80	80	10	454	11	48	53
California	2,269	27,225	2,438	2,839	2,683	787	21,470	941	2,511	2,452	205	11,610	252	1,534	1,559

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Del., 1 store; Ill., 5; Ind., 3; Mo., 1; R. I., 4; Tex., 11; Va., 1; Wis., 4; with total sales of \$1,370,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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FRUIT STORES, VEGETABLE MARKETS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	815	\$20,049	980	1,925	\$1,685	4,177	\$58,370	4,779	4,861	\$5,642	21,100	\$65,951	21,088	4,064	\$2,001
GEOGRAPHIC DIVISIONS:															
New England:	74	1,805	81	147	124	536	4,887	584	585	274	1,351	4,755	1,315	318	168
Maine	391	9,649	471	875	851	2,552	32,489	2,768	2,270	1,815	9,301	55,408	9,518	1,374	739
Middle Atlantic:	110	2,705	121	272	197	477	6,687	525	890	488	5,260	8,505	5,114	752	346
East North Central:	20	497	21	45	52	102	1,437	112	155	84	1,011	2,281	992	256	102
West North Central:	41	975	48	145	94	235	3,245	235	374	223	2,182	5,534	2,144	534	220
South Atlantic:	8	192	10	22	15	49	647	52	67	54	602	1,408	604	120	43
East South Central:	11	278	13	34	21	80	1,099	88	147	73	1,187	2,830	1,205	249	91
West South Central:	5	110	6	9	6	25	351	28	44	29	546	707	357	51	25
Mountain:	157	3,896	210	585	575	524	7,587	585	759	654	1,846	6,888	1,820	421	275
Pacific:															
New England:	5	134	8	10	5	22	510	20	22	19	86	145	85	14	6
Maine	7	156	8	7	6	23	361	24	19	14	48	158	52	8	4
New Hampshire:	3	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	19	54	18	4	2
Vermont:	44	1,071	55	85	75	222	5,220	249	261	189	745	2,827	740	216	114
Massachusetts:	1	(x)	(x)	(x)	(x)	16	(x)	(x)	(x)	(x)	132	495	117	29	15
Rhode Island:	14	345	9	38	32	45	632	45	45	52	521	1,078	305	47	27
Connecticut:															
Middle Atlantic:	274	6,748	349	584	605	1,755	24,136	2,087	1,499	1,295	5,565	22,506	5,794	689	410
New York	55	1,372	52	139	114	323	4,410	347	588	274	1,283	4,708	1,300	254	133
New Jersey	62	1,581	70	152	112	294	5,943	354	585	246	2,453	6,194	2,424	451	196
Pennsylvania:															
East North Central:	44	1,075	48	92	57	183	2,564	201	229	147	1,444	3,562	1,364	507	105
Ohio	5	125	6	10	7	39	545	39	72	51	370	818	371	74	29
Indiana	37	956	41	119	95	158	2,236	183	229	177	688	2,411	708	216	137
Illinois	14	321	15	53	28	66	911	69	127	91	669	1,446	570	121	61
Michigan	10	252	11	18	10	31	451	31	55	22	109	598	103	34	14
Wisconsin:															
West North Central:	4	105	4	7	7	18	248	18	29	16	144	425	126	50	25
Minnesota	6	141	6	11	7	23	324	24	25	14	216	402	218	47	18
Iowa	3	72	4	9	9	29	396	39	49	29	405	907	406	100	39
Missouri:	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	11	(x)	(x)	(x)	(x)
North Dakota:	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	34	(x)	(x)	(x)	(x)
South Dakota:	4	98	4	10	5	10	144	12	9	5	84	186	78	17	5
Nebraska	2	(x)	(x)	(x)	(x)	17	(x)	(x)	(x)	(x)	117	513	119	34	13
Kansas:															
South Atlantic:	5	119	5	13	9	65	85	5	5	4	102	228	94	11	2
Delaware	5	115	8	13	10	22	312	25	50	25	78	1,856	616	105	46
Maryland	7	156	7	20	14	19	255	23	29	20	206	528	205	78	29
District of Columbia:	1	(x)	(x)	(x)	(x)	11	143	13	7	4	136	337	132	31	14
Virginia	2	(x)	(x)	(x)	(x)	15	212	17	37	18	209	357	212	50	16
West Virginia:	3	(x)	(x)	(x)	(x)	18	241	13	53	14	180	217	111	24	10
North Carolina:	5	126	6	28	13	40	559	43	69	37	242	589	239	79	28
South Carolina:	13	320	15	50	37	42	581	45	90	56	462	1,008	458	135	61
Georgia															
Florida:															
East South Central:	2	(x)	(x)	(x)	(x)	19	241	20	25	15	236	600	256	40	16
Kentucky	4	98	5	11	5	17	237	17	21	9	183	465	182	44	15
Tennessee	2	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	130	219	134	25	8
Alabama						4	(x)	(x)	(x)	(x)	53	124	52	13	4
Mississippi:															
West South Central:	2	(x)	(x)	(x)	(x)	14	193	14	31	13	99	(x)	(x)	(x)	(x)
Arkansas	2	(x)	(x)	(x)	(x)	5	70	6	8	5	144	(x)	(x)	(x)	(x)
Louisiana	9	(x)	(x)	(x)	(x)	59	(x)	(x)	(x)	(x)	694	1,504	714	122	48
Oklahoma															
Texas:															
Mountain:	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	8	17	10	---
Montana	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	21	(x)	(x)	(x)	(x)
Idaho	2	(x)	(x)	(x)	(x)	18	(x)	(x)	(x)	(x)	149	327	159	28	13
Wyoming	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	41	84	38	4	1
Colorado	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	89	177	87	8	2
New Mexico:	1	(x)	(x)	(x)	(x)	---	---	---	---	---	---	(x)	(x)	(x)	(x)
Arizona															
Utah															
Nevada:															
Pacific:	9	217	10	25	23	58	839	59	90	64	187	789	162	71	34
Washington	10	262	10	18	17	22	515	25	14	10	157	344	141	22	10
Oregon	138	3,427	190	342	353	444	6,433	499	635	580	1,502	5,755	1,497	328	231
California															

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

## BAKERIES, CATERERS

TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll

(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	14,769	\$116,470	14,193	19,399	\$15,607	2,701	\$75,958	2,370	12,582	\$11,760	530	\$39,509	373	7,533	\$8,064
GEOGRAPHIC DIVISIONS:															
New England:															
Maine <sup>1</sup>	1,686	14,549	1,596	2,989	2,135	352	9,059	304	2,116	1,592	50	4,296	31	1,245	946
Middle Atlantic:	5,139	52,043	4,947	6,989	6,561	1,295	37,721	1,140	5,463	5,542	290	21,372	197	3,549	4,062
East North Central:	5,249	22,464	5,123	4,016	3,124	449	12,275	388	2,287	2,101	88	6,748	63	1,401	1,471
West North Central:	1,287	6,343	1,233	1,212	762	110	2,306	97	441	380	11	773	9	165	185
South Atlantic:	827	6,572	741	1,348	1,115	120	4,201	75	800	851	28	2,661	18	507	648
East South Central:	240	1,672	230	379	264	31	942	28	223	183	12	645	8	154	134
West South Central:	639	2,562	627	595	298	36	709	31	137	88	5	261	2	58	39
Mountain:	314	1,639	281	293	192	41	708	21	131	96	3	105	2	17	22
Pacific:	1,459	11,392	1,416	1,746	1,443	299	6,659	287	1,061	1,054	47	2,800	44	456	581
New England:															
Maine <sup>1</sup>	138	1,101	121	185	108	33	655	22	88	73	4	228	2	23	29
New Hampshire:	72	498	70	78	57	11	246	8	26	26	2	(x)	(x)	(x)	(x)
Vermont:	40	280	38	41	24	7	145	8	18	12	1	(x)	(x)	(x)	(x)
Massachusetts:	1,001	9,621	962	2,232	1,578	242	6,530	208	1,740	1,258	37	3,301	21	1,076	751
Rhode Island:	207	1,450	203	229	170	25	634	29	132	110	3	274	3	62	70
Connecticut:	228	1,621	202	234	198	34	829	29	110	113	3	331	3	58	73
Middle Atlantic:															
New York:	2,954	32,505	2,800	3,672	3,088	964	24,617	855	2,984	2,558	220	12,267	154	1,640	1,556
New Jersey:	775	9,299	742	1,398	1,774	187	6,987	135	1,120	1,589	38	5,090	15	871	1,361
Pennsylvania:	1,412	10,269	1,405	1,899	1,719	174	6,127	160	1,379	1,395	32	4,025	26	1,038	1,163
East North Central:															
Ohio:	922	8,152	859	1,273	1,159	163	5,158	134	835	909	33	3,189	17	598	747
Indiana:	509	2,002	501	373	335	34	1,058	25	202	239	7	683	7	128	181
Illinois:	1,055	5,999	1,025	1,166	888	107	2,884	95	620	501	23	1,557	17	380	312
Michigan:	580	3,795	563	732	477	96	2,023	102	364	253	17	789	19	140	102
Wisconsin:	408	2,516	375	472	315	49	1,154	32	266	199	8	550	3	155	129
West North Central:															
Minnesota:	309	2,011	293	315	245	40	962	32	152	146	4	365	1	58	86
Iowa:	223	958	229	198	113	20	350	27	65	47	3	(x)	(x)	(x)	(x)
Missouri:	356	1,572	334	298	209	17	471	8	111	101	2	(x)	(x)	(x)	(x)
North Dakota:	23	85	26	13	8	—	—	—	—	—	—	—	—	—	—
South Dakota:	52	293	48	63	31	9	128	7	33	18	—	—	—	—	—
Nebraska:	130	646	131	141	85	12	176	13	30	17	1	(x)	(x)	(x)	(x)
Kansas:	174	778	172	186	93	12	219	10	50	31	1	(x)	(x)	(x)	(x)
South Atlantic:															
Delaware:	28	608	30	125	214	3	757	3	118	212	2	(x)	(x)	(x)	(x)
Maryland:	272	1,440	227	280	188	26	722	17	147	119	7	378	6	82	78
District of Columbia <sup>1</sup> :	79	809	68	142	115	23	586	10	110	95	5	216	2	54	47
Virginia:	69	792	62	217	201	8	572	6	120	160	2	(x)	(x)	(x)	(x)
West Virginia <sup>1</sup> :	75	733	66	150	125	12	528	5	107	103	3	386	—	74	81
North Carolina:	36	199	35	50	25	4	88	1	19	11	1	(x)	(x)	(x)	(x)
South Carolina:	36	205	31	68	37	7	122	5	38	24	—	—	—	—	—
Georgia <sup>1</sup> :	52	523	43	80	47	8	150	6	22	18	1	(x)	(x)	(x)	(x)
Florida <sup>1</sup> :	182	1,263	179	256	188	29	676	22	119	109	7	(x)	(x)	(x)	(x)
East South Central:															
Kentucky:	106	754	100	145	121	14	439	13	95	92	3	(x)	(x)	(x)	(x)
Tennessee <sup>1</sup> :	75	582	67	123	76	11	308	7	71	49	6	227	1	57	40
Alabama:	59	269	42	77	49	5	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Mississippi <sup>1</sup> :	20	87	21	34	18	1	(x)	(x)	(x)	(x)	—	—	—	—	—
West South Central:															
Arkansas:	37	189	34	37	18	3	77	1	11	8	1	(x)	(x)	(x)	(x)
Louisiana <sup>1</sup> :	100	517	95	180	80	14	230	9	64	37	1	(x)	(x)	(x)	(x)
Oklahoma:	115	468	113	82	45	6	116	7	20	14	1	(x)	(x)	(x)	(x)
Texas:	587	1,597	585	516	155	13	286	14	42	29	2	(x)	(x)	(x)	(x)
Mountain:															
Montana:	35	170	33	41	24	4	61	2	20	7	—	—	—	—	—
Idaho:	23	185	23	34	25	5	116	6	23	19	1	(x)	(x)	(x)	(x)
Wyoming:	19	68	18	7	5	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Colorado <sup>1</sup> :	110	514	96	83	49	9	185	2	27	18	1	(x)	(x)	(x)	(x)
New Mexico:	24	59	21	13	5	—	—	—	—	—	—	—	—	—	—
Arizona <sup>1</sup> :	38	153	29	23	22	4	82	—	10	7	—	—	—	—	—
Utah <sup>1</sup> :	58	455	53	81	58	17	280	9	46	41	1	(x)	(x)	(x)	(x)
Nevada:	9	37	9	5	4	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Pacific:															
Washington:	284	2,313	282	312	221	82	1,347	73	196	155	7	264	6	50	50
Oregon:	175	1,009	182	123	95	23	451	19	57	43	3	142	3	16	12
California:	1,000	8,080	992	1,311	1,137	194	4,881	195	828	636	37	2,394	35	390	519

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 5 stores; Colo., 2; D. C., 7; Fla., 1; Ga., 8; La., 1; Maine, 9; Miss., 1; Tenn., 1; Utah, 13; W. Va., 3; with total sales of \$758,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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## BAKERIES, CATERERS

TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll—Continued

(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	416	\$10,147	378	1,553	\$1,205	1,755	\$24,282	1,619	3,496	\$2,491	12,068	\$44,532	11,823	6,817	\$4,047
<b>GEOGRAPHIC DIVISIONS:</b>															
New England	54	1,529	44	298	228	248	3,424	229	573	418	1,534	5,510	1,292	853	543
Middle Atlantic	210	5,181	198	625	502	795	11,178	745	1,289	978	3,844	14,512	3,607	1,506	1,039
East North Central	62	1,510	58	249	182	299	4,017	267	637	448	2,800	10,189	2,735	1,729	1,023
West North Central	17	403	18	86	52	82	1,130	72	210	123	1,157	4,037	1,156	771	402
South Atlantic	21	511	6	105	76	71	1,029	51	188	127	707	2,871	888	548	284
East South Central	6	125	5	32	26	13	172	15	37	23	209	780	202	156	81
West South Central	4	97	6	6	4	27	351	23	75	45	603	1,853	598	458	210
Mountain	9	211	4	37	25	29	392	15	77	48	273	931	280	162	98
Pacific	43	1,024	41	172	141	209	2,835	202	455	312	1,180	4,723	1,129	885	409
<b>New England:</b>															
Maine	3	79	1	18	12	26	348	19	47	32	105	448	99	67	35
New Hampshire	2	(x)	(x)	(x)	(x)	7	89	8	5	4	81	250	62	50	31
Vermont	1	(x)	(x)	(x)	(x)	5	80	7	8	5	33	155	30	23	12
Massachusetts	39	947	30	234	183	186	2,282	157	430	324	759	3,091	754	492	320
Rhode Island	5	133	9	31	22	17	227	17	39	18	182	798	174	97	60
Connecticut	4	100	5	8	5	27	398	23	44	35	194	792	173	124	85
<b>Middle Atlantic:</b>															
New York	168	4,151	154	461	361	578	8,199	547	865	659	1,990	7,888	1,945	708	530
New Jersey	28	634	28	75	80	93	1,273	92	174	148	618	2,282	607	278	185
Pennsylvania	18	396	18	89	61	126	1,706	106	252	171	1,238	4,142	1,255	520	324
<b>East North Central:</b>															
Ohio	21	529	17	81	56	109	1,438	100	188	108	759	2,996	725	438	250
Indiana	2	(x)	(x)	(x)	(x)	25	(x)	(x)	(x)	(x)	275	944	278	171	98
Illinois	19	455	19	75	62	65	872	59	185	127	928	3,115	930	548	337
Michigan	17	400	18	77	52	62	854	65	147	99	484	1,772	461	368	224
Wisconsin	3	(x)	(x)	(x)	(x)	38	(x)	(x)	(x)	(x)	354	1,582	343	209	116
<b>West North Central:</b>															
Minnesota	7	173	6	22	18	29	424	25	72	42	289	1,049	261	163	99
Iowa	2	(x)	(x)	(x)	(x)	15	204	17	28	16	203	608	202	133	66
Missouri	2	(x)	(x)	(x)	(x)	13	187	6	30	20	359	1,101	326	185	108
North Dakota	—	—	—	—	—	—	—	—	—	—	23	85	28	13	6
South Dakota	3	65	2	14	6	8	65	5	19	12	45	185	41	30	15
Nebraska	1	(x)	(x)	(x)	(x)	10	119	12	26	13	118	470	118	111	48
Kansas	2	(x)	(x)	(x)	(x)	9	134	7	37	20	162	559	162	156	62
<b>South Atlantic:</b>															
Delaware	—	—	—	—	—	1	(x)	(x)	(x)	(x)	25	51	27	7	2
Maryland	5	128	2	29	17	14	218	9	38	24	246	713	210	135	84
District of Columbia	10	247	3	38	36	8	123	5	18	12	56	223	58	32	20
Virginia	1	(x)	(x)	(x)	(x)	5	61	4	13	6	61	220	55	97	41
West Virginia	2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	61	205	61	43	22
North Carolina	—	—	—	—	—	3	(x)	(x)	(x)	(x)	32	111	54	31	14
South Carolina	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	29	88	28	30	13
Georgia	—	—	—	—	—	7	(x)	(x)	(x)	(x)	44	175	37	58	29
Florida	1	(x)	(x)	(x)	(x)	21	294	15	46	34	158	587	157	117	59
<b>East South Central:</b>															
Kentucky	4	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	92	315	87	50	29
Tennessee	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	84	256	60	52	27
Alabama	—	—	—	—	—	2	(x)	(x)	(x)	(x)	54	(x)	(x)	(x)	(x)
Mississippi	—	—	—	—	—	1	(x)	(x)	(x)	(x)	19	(x)	(x)	(x)	(x)
<b>West South Central:</b>															
Arkansas	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	34	112	33	28	10
Louisiana	—	—	—	—	—	13	(x)	(x)	(x)	(x)	86	287	88	96	43
Oklahoma	1	(x)	(x)	(x)	(x)	4	55	4	15	11	109	553	108	62	31
Texas	2	(x)	(x)	(x)	(x)	9	124	10	27	18	374	1,101	371	274	126
<b>Mountain:</b>															
Montana	—	—	—	—	—	4	61	2	20	7	51	109	31	21	17
Idaho	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	18	89	17	11	6
Wyoming	—	—	—	—	—	1	(x)	(x)	(x)	(x)	18	(x)	(x)	(x)	(x)
Colorado	4	80	1	17	11	4	(x)	(x)	(x)	(x)	101	328	94	56	31
New Mexico	—	—	—	—	—	3	(x)	(x)	(x)	(x)	24	59	21	13	5
Arizona	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	32	91	28	19	15
Utah	2	(x)	(x)	(x)	(x)	14	130	9	34	23	41	193	44	35	17
Nevada	—	—	—	—	—	1	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)
<b>Pacific:</b>															
Washington	9	212	8	50	37	88	871	59	98	88	202	988	189	116	66
Oregon	4	87	4	14	12	18	202	12	27	19	152	578	143	66	42
California	80	725	28	108	92	127	1,782	151	350	225	808	3,179	797	483	301

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

EGG AND POULTRY DEALERS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	6,481	\$61,845	6,545	4,824	\$5,348	1,751	\$46,329	1,898	3,456	\$2,793	428	\$24,837	489	1,635	\$1,573
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	548	3,425	535	313	223	88	2,047	83	188	169	19	1,001	16	80	90
Middle Atlantic	2,562	29,475	2,598	1,997	1,847	855	23,327	906	1,487	1,459	229	15,160	237	809	924
East North Central	1,228	8,415	1,194	785	457	252	5,587	255	478	319	45	2,373	42	154	130
West North Central	405	2,057	406	295	128	88	1,658	70	172	89	15	827	15	81	48
South Atlantic	727	6,187	685	598	322	173	4,563	165	419	264	37	2,556	32	166	154
East South Central	181	1,845	190	190	96	52	1,478	56	141	82	15	696	15	57	39
West South Central	201	2,092	205	283	124	52	1,561	54	205	98	16	943	18	110	55
Mountain	62	442	66	47	32	12	300	12	35	26	3	103	3	13	12
Pacific	583	7,712	665	475	402	216	6,407	298	387	349	59	3,686	112	202	194
New England:															
Maine	28	185	29	33	20	5	97	5	22	15	1	(x)	(x)	(x)	(x)
New Hampshire	11	30	10	4	1	---	---	---	---	---	---	---	---	---	---
Vermont	9	18	9	1	1	---	---	---	---	---	---	---	---	---	---
Massachusetts	356	2,221	353	196	150	54	1,513	53	122	122	16	894	15	60	73
Rhode Island	66	351	63	24	22	8	122	8	11	12	1	(x)	(x)	(x)	(x)
Connecticut	98	642	91	55	29	19	315	17	31	20	1	(x)	(x)	(x)	(x)
Middle Atlantic:															
New York	1,258	18,742	1,309	996	1,015	580	15,832	606	881	947	160	9,034	165	491	602
New Jersey	516	5,088	511	408	337	151	3,811	127	309	292	47	2,402	41	178	200
Pennsylvania	788	5,665	778	493	295	164	3,684	173	297	220	32	1,724	31	140	122
East North Central:															
Ohio	544	4,400	525	348	212	142	3,250	142	242	171	27	1,459	24	74	78
Indiana	149	598	149	81	41	16	269	17	35	23	2	(x)	(x)	(x)	(x)
Illinois	286	2,180	285	235	124	64	1,438	64	144	88	12	614	10	54	39
Michigan	228	998	217	100	45	24	445	27	45	25	3	(x)	(x)	(x)	(x)
Wisconsin	21	249	19	19	15	8	187	5	12	12	1	(x)	(x)	(x)	(x)
West North Central:															
Minnesota	20	328	18	30	23	4	284	4	25	21	3	(x)	(x)	(x)	(x)
Iowa	70	428	71	45	22	14	299	15	36	18	2	(x)	(x)	(x)	(x)
Missouri	237	1,143	240	158	52	27	491	29	53	24	3	110	3	8	5
North Dakota	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
South Dakota	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Nebraska	27	285	27	22	9	11	238	12	17	7	2	(x)	(x)	(x)	(x)
Kansas	51	477	50	60	22	12	346	10	41	19	5	246	4	29	15
South Atlantic:															
Delaware	41	202	40	15	11	5	125	5	13	11	1	(x)	(x)	(x)	(x)
Maryland	245	2,209	225	180	95	75	1,884	78	134	86	14	653	17	47	37
District of Columbia	47	675	40	57	44	22	586	16	51	41	6	291	2	27	25
Virginia	109	690	108	75	30	15	420	16	38	22	2	(x)	(x)	(x)	(x)
West Virginia	35	187	30	13	11	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
North Carolina	26	311	24	47	25	7	(x)	(x)	(x)	(x)	3	197	1	21	15
South Carolina	54	136	52	23	8	3	71	3	12	3	1	(x)	(x)	(x)	(x)
Georgia	69	982	65	89	42	21	805	22	61	53	5	544	6	27	18
Florida	105	795	101	114	58	24	549	22	65	41	4	250	3	18	17
East South Central:															
Kentucky	88	789	88	81	41	25	598	28	55	32	5	(x)	(x)	(x)	(x)
Tennessee	68	868	71	78	43	23	763	23	66	41	6	512	7	26	20
Alabama	18	149	19	25	11	3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Mississippi	12	39	12	6	1	1	(x)	(x)	(x)	(x)	---	---	---	---	---
West South Central:															
Arkansas	12	60	13	5	3	2	(x)	(x)	(x)	(x)	---	---	---	---	---
Louisiana	52	446	51	104	38	14	318	15	75	50	3	123	3	28	10
Oklahoma	14	66	15	6	2	2	(x)	(x)	(x)	(x)	---	---	---	---	---
Texas	123	1,520	126	168	81	54	1,178	35	123	86	13	820	15	82	45
Mountain:															
Montana	8	89	7	8	8	3	81	2	7	6	1	(x)	(x)	(x)	(x)
Idaho	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Wyoming	3	15	3	2	1	---	---	---	---	---	---	---	---	---	---
Colorado	40	263	46	29	19	7	166	8	22	16	1	(x)	(x)	(x)	(x)
New Mexico	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Arizona	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	---	---	---	---	---
Utah	3	4	3	---	---	---	---	---	---	---	---	---	---	---	---
Nevada	5	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---
Pacific:															
Washington	35	261	34	18	13	7	185	7	9	9	2	(x)	(x)	(x)	(x)
Oregon	51	300	50	21	16	7	212	11	14	13	1	(x)	(x)	(x)	(x)
California	497	7,151	581	438	373	202	6,030	280	384	327	58	3,502	108	184	176

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: D. C., 4 stores; Fla., 1; Ill., 4; Md., 1; N. J., 3; Ohio, 2; Tex., 1; with total sales of \$603,000. These data are also included in geographic division totals but not in U. S. totals.



# RETAIL TRADE: 1939

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EGG AND POULTRY DEALERS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
<b>UNITED STATES TOTAL</b>	251	\$6,151	272	519	\$402	1,072	\$15,341	1,137	1,304	\$818	4,730	\$15,316	4,645	1,368	\$555
<b>GEOGRAPHIC DIVISIONS:</b>															
New England.....	10	241	8	28	24	57	805	59	78	55	482	1,378	452	127	54
Middle Atlantic.....	117	2,859	124	204	189	509	7,308	545	474	346	1,707	6,148	1,692	410	166
East North Central.....	32	785	54	77	52	175	2,429	179	247	137	978	2,828	959	305	116
West North Central.....	6	145	7	11	7	47	688	48	80	36	337	999	556	123	39
South Atlantic.....	29	711	24	80	48	107	1,516	109	173	82	554	1,624	520	177	58
East South Central.....	8	197	10	30	15	29	383	31	54	28	129	367	154	49	14
West South Central.....	8	197	7	28	13	28	421	29	67	30	149	531	151	78	23
Mountain.....	4	100	3	11	7	5	87	6	11	7	50	142	54	12	6
Pacific.....	41	1,015	55	63	57	116	1,708	131	122	98	587	1,305	367	88	55
<b>New England:</b>															
Maine.....	---	---	---	---	---	4	(x)	(x)	(x)	(x)	23	68	24	11	5
New Hampshire.....	---	---	---	---	---	---	---	---	---	---	11	50	10	4	1
Vermont.....	---	---	---	---	---	---	---	---	---	---	9	18	9	1	1
Massachusetts.....	7	171	5	20	19	31	448	35	42	30	282	708	280	74	28
Rhode Island.....	---	---	---	---	---	7	(x)	(x)	(x)	(x)	58	229	55	13	10
Connecticut.....	5	70	3	8	5	15	(x)	(x)	(x)	(x)	79	327	74	24	9
<b>Middle Atlantic:</b>															
New York.....	82	1,999	88	131	131	328	4,799	353	259	214	898	2,910	705	115	68
New Jersey.....	20	502	19	51	41	54	907	67	80	51	585	1,257	384	99	45
Pennsylvania.....	15	558	17	22	17	117	1,602	125	135	81	824	1,981	605	166	75
<b>East North Central:</b>															
Ohio.....	16	595	18	31	22	99	1,396	100	137	75	402	1,150	383	106	41
Indiana.....	2	(x)	(x)	(x)	(x)	12	152	11	25	13	133	329	131	46	18
Illinois.....	10	241	10	28	15	42	581	44	64	34	222	744	221	91	36
Michigan.....	2	(x)	(x)	(x)	(x)	19	253	22	18	10	204	543	190	55	20
Wisconsin.....	2	(x)	(x)	(x)	(x)	5	47	2	5	7	15	62	14	7	3
<b>West North Central:</b>															
Minnesota.....	---	---	---	---	---	1	(x)	(x)	(x)	(x)	16	42	14	5	2
Iowa.....	1	(x)	(x)	(x)	(x)	11	152	12	19	10	58	127	56	9	4
Missouri.....	3	70	3	6	5	21	311	23	39	18	210	652	211	85	28
North Dakota.....	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
South Dakota.....	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Nebraska.....	2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	16	47	15	5	2
Kansas.....	---	---	---	---	---	7	100	6	12	6	59	131	40	19	3
<b>South Atlantic:</b>															
Delaware.....	1	(x)	(x)	(x)	(x)	3	39	4	6	3	36	77	55	2	(1)
Maryland.....	14	551	12	34	23	47	660	47	55	28	170	545	149	26	9
District of Columbia.....	5	126	2	13	12	11	169	12	11	4	25	89	24	6	3
Virginia.....	2	(x)	(x)	(x)	(x)	11	155	11	28	14	94	270	92	35	8
West Virginia.....	---	---	---	---	---	---	---	---	---	---	---	(x)	(x)	(x)	(x)
North Carolina.....	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	19	(x)	(x)	(x)	(x)
South Carolina.....	---	---	---	---	---	2	(x)	(x)	(x)	(x)	51	85	49	11	3
Georgia.....	3	83	3	12	4	13	178	13	22	11	48	177	43	28	9
Florida.....	2	(x)	(x)	(x)	(x)	18	(x)	(x)	(x)	(x)	79	246	79	49	17
<b>East South Central:</b>															
Kentucky.....	2	(x)	(x)	(x)	(x)	18	(x)	(x)	(x)	(x)	58	191	60	26	9
Tennessee.....	5	123	7	15	8	10	128	9	25	13	45	103	48	12	2
Alabama.....	1	(x)	(x)	(x)	(x)	---	---	---	---	---	15	(x)	(x)	(x)	(x)
Mississippi.....	---	---	---	---	---	1	(x)	(x)	(x)	(x)	11	(x)	(x)	(x)	(x)
<b>West South Central:</b>															
Arkansas.....	---	---	---	---	---	2	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)
Louisiana.....	3	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	38	128	36	29	8
Oklahoma.....	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	12	(x)	(x)	(x)	(x)
Texas.....	4	96	3	8	5	17	262	17	53	16	89	342	91	45	15
<b>Mountain:</b>															
Montana.....	2	(x)	(x)	(x)	(x)	---	---	---	---	---	5	8	5	1	(1)
Idaho.....	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Wyoming.....	---	---	---	---	---	---	---	---	---	---	3	15	3	2	1
Colorado.....	2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	33	97	38	7	3
New Mexico.....	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Arizona.....	---	---	---	---	---	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Utah.....	---	---	---	---	---	---	---	---	---	---	3	4	3	---	---
Nevada.....	---	---	---	---	---	---	---	---	---	---	5	(x)	(x)	(x)	(x)
<b>Pacific:</b>															
Washington.....	1	(x)	(x)	(x)	(x)	4	52	4	1	(1)	28	98	27	7	4
Oregon.....	2	(x)	(x)	(x)	(x)	4	83	7	2	2	44	98	39	7	3
California.....	38	937	52	61	55	108	1,591	120	119	93	295	1,121	301	74	46

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

## CENSUS OF BUSINESS

OTHER FOOD STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	4,807	\$68,182	4,037	12,222	\$13,723	1,148	\$56,961	681	10,852	\$12,807	450	\$45,796	151	9,469	\$11,426
GEOGRAPHIC DIVISIONS:															
New England:	375	(x)	(x)	(x)	(x)	91	3,249	54	671	796	43	2,489	10	524	628
Middle Atlantic:	1,472	20,907	1,398	3,199	3,746	420	17,120	325	2,932	3,580	135	12,541	54	2,599	3,194
East North Central:	784	17,285	608	5,548	4,048	207	15,823	88	5,521	3,901	118	14,217	32	5,034	3,645
West North Central:	417	7,218	358	1,463	1,657	81	6,758	58	1,568	1,619	49	6,240	9	1,285	1,554
South Atlantic:	441	5,886	262	1,235	1,187	113	4,713	40	1,015	1,030	40	3,489	7	500	620
East South Central:	170	2,087	87	376	398	41	1,596	3	297	333	10	1,145	—	244	286
West South Central:	408	5,980	249	729	718	84	2,936	18	530	598	22	1,997	5	405	461
Mountain:	132	(x)	(x)	(x)	(x)	80	1,190	12	200	247	6	962	1	161	213
Pacific:	697	7,057	677	977	1,141	145	5,199	124	787	1,012	45	3,610	35	588	795
New England:															
Maine	30	124	25	51	28	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
New Hampshire	18	198	9	58	39	6	(x)	1	30	55	2	(x)	(x)	(x)	(x)
Vermont	38	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Massachusetts <sup>1</sup>	192	2,109	182	399	437	47	1,699	18	558	414	21	1,272	4	251	292
Rhode Island <sup>1</sup>	34	539	28	118	117	15	472	10	108	110	6	329	1	85	93
Connecticut <sup>1</sup>	65	937	55	174	222	18	766	6	151	200	12	686	5	140	184
Middle Atlantic:															
New York	986	11,586	949	1,501	1,550	296	8,656	263	1,186	1,440	84	4,996	56	937	1,199
New Jersey	156	2,084	142	597	448	58	1,995	22	556	420	19	1,562	4	314	374
Pennsylvania <sup>1</sup>	380	7,457	277	1,491	1,748	86	6,769	40	1,410	1,700	52	6,185	14	1,318	1,621
East North Central:															
Ohio <sup>1</sup>	202	4,241	155	839	976	48	3,878	20	798	947	30	3,564	13	748	896
Indiana	88	2,339	57	555	621	25	2,179	1	522	602	18	2,035	—	479	587
Illinois <sup>1</sup>	258	4,502	223	749	897	66	3,766	39	871	839	30	3,149	12	578	758
Michigan <sup>1</sup>	122	4,190	92	973	1,025	48	3,969	19	925	985	27	3,614	7	848	925
Wisconsin	94	2,213	81	432	537	20	2,011	9	405	520	11	1,855	—	385	497
West North Central:															
Minnesota <sup>1</sup>	80	1,610	71	355	443	21	1,797	14	358	437	13	1,669	5	325	424
Iowa	123	1,455	110	289	322	16	1,557	5	287	313	9	1,250	—	247	298
Missouri	82	2,120	72	475	525	23	2,030	11	455	512	14	1,890	4	429	491
North Dakota <sup>1</sup>	14	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
South Dakota <sup>1</sup>	15	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Nebraska	43	740	38	157	166	7	684	3	144	181	5	(x)	(x)	(x)	(x)
Kansas	50	(x)	(x)	(x)	(x)	8	652	3	127	146	5	613	(x)	122	142
South Atlantic:															
Delaware	13	166	10	59	46	3	147	1	54	41	2	(x)	(x)	(x)	(x)
Maryland	101	1,186	74	252	226	27	977	12	210	209	10	697	2	154	172
District of Columbia	23	506	16	75	73	13	479	7	68	66	5	324	2	47	44
Virginia	52	913	27	209	202	17	779	7	177	179	9	636	2	157	159
West Virginia	27	963	11	208	243	10	912	—	195	237	6	849	—	182	217
North Carolina	39	503	12	88	96	10	372	1	69	80	2	(x)	(x)	(x)	(x)
South Carolina	27	147	12	22	20	5	74	—	10	11	—	(x)	(x)	(x)	(x)
Georgia	57	601	18	128	113	9	374	1	82	73	3	280	—	68	59
Florida	102	879	82	195	186	16	599	11	150	131	3	323	—	89	68
East South Central:															
Kentucky	47	467	37	124	119	7	361	1	107	104	3	306	(x)	99	95
Tennessee	47	869	28	146	183	9	746	—	122	146	5	(x)	(x)	(x)	(x)
Alabama	35	391	9	64	67	9	266	1	47	52	2	(x)	(x)	(x)	(x)
Mississippi	43	350	15	42	49	16	221	1	21	31	—	(x)	(x)	(x)	(x)
West South Central:															
Arkansas	54	363	32	63	57	7	188	—	28	35	1	(x)	(x)	(x)	(x)
Louisiana	75	1,388	32	198	242	35	1,174	11	174	219	8	811	5	134	170
Oklahoma	58	682	43	161	158	7	565	—	140	144	4	(x)	(x)	(x)	(x)
Texas <sup>1</sup>	221	1,527	142	307	259	35	1,009	7	188	198	9	578	—	125	136
Mountain:															
Montana	19	66	21	6	5	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Idaho	10	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Wyoming	5	15	5	1	1	—	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Colorado	59	859	53	126	153	13	763	10	114	145	3	586	—	94	129
New Mexico	5	22	4	8	3	1	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Arizona	24	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Utah	9	(x)	(x)	(x)	(x)	3	360	—	73	88	2	(x)	(x)	(x)	(x)
Nevada	1	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Pacific:															
Washington <sup>1</sup>	88	541	85	62	48	6	242	4	36	36	3	(x)	(x)	(x)	(x)
Oregon <sup>1</sup>	32	202	26	24	22	6	129	3	13	14	2	(x)	(x)	(x)	(x)
California	577	6,314	566	891	1,071	131	4,628	117	738	962	58	3,345	31	549	755

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Conn., 3 stores; Ill., 19; Mass., 8; Mich., 4; Minn., 2; N. Dak., 2; Ohio, 2; Oreg., 2; Pa., 3; R. I., 2; Tex., 20; Wash., 2; with total sales of \$1,694,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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OTHER FOOD STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	137	\$3,299	94	545	\$587	581	\$7,866	436	818	\$814	5,859	\$11,201	3,358	1,390	\$916
<b>GEOGRAPHIC DIVISIONS:</b>															
New England	12	298	4	86	102	38	484	20	61	88	284	(x)	(x)	(x)	(x)
Middle Atlantic	55	1,251	41	175	177	252	3,328	230	190	189	1,082	5,787	1,043	257	186
East North Central	29	713	15	144	188	62	888	43	145	120	557	1,462	520	227	145
West North Central	6	145	3	23	21	26	575	28	50	44	358	480	520	95	38
South Atlantic	12	455	11	98	98	54	789	22	117	112	528	1,153	222	220	157
East South Central	5	78	—	6	10	28	575	3	45	55	129	471	84	79	85
West South Central	10	240	—	28	32	52	709	15	98	105	524	1,024	251	199	120
Mountain	4	96	2	15	10	10	152	9	28	24	112	(x)	(x)	(x)	(x)
Pacific	17	418	20	57	70	85	1,175	71	144	147	554	1,858	553	190	129
<b>New England:</b>															
Maine	—	—	—	—	—	1	(x)	(x)	(x)	(x)	28	(x)	(x)	(x)	(x)
New Hampshire	—	—	—	—	—	4	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)
Vermont	—	—	—	—	—	4	49	(x)	7	9	33	(x)	(x)	(x)	4
Massachusetts	8	191	1	89	88	18	236	11	58	56	145	410	146	43	23
Rhode Island	2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	18	87	18	12	7
Connecticut	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	49	171	47	23	22
<b>Middle Atlantic:</b>															
New York	38	888	32	112	113	194	2,772	195	117	128	690	2,730	688	135	110
New Jersey	7	180	6	19	26	12	173	12	23	20	116	589	120	41	28
Pennsylvania	8	203	3	42	38	26	593	23	50	41	244	638	237	81	48
<b>East North Central:</b>															
Ohio	5	122	1	28	33	13	192	6	22	18	154	363	135	41	29
Indiana	4	104	1	32	22	3	40	—	11	13	63	180	58	35	19
Illinois	10	248	8	33	32	26	571	19	80	49	192	538	184	78	48
Michigan	7	181	1	43	40	14	194	11	38	28	74	201	73	48	32
Wisconsin	3	65	2	8	11	6	91	7	14	12	74	202	72	27	17
<b>West North Central:</b>															
Minnesota	—	—	—	—	—	8	128	9	13	13	59	113	57	17	6
Iowa	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	117	98	105	22	9
Missouri	3	68	1	14	13	8	82	6	10	8	58	90	61	22	11
North Dakota	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)
South Dakota	—	—	—	—	—	1	(x)	(x)	(x)	(x)	14	(x)	(x)	(x)	(x)
Nebraska	—	—	—	—	—	2	(x)	(x)	(x)	(x)	36	56	35	13	5
Kansas	—	—	—	—	—	3	59	5	5	4	42	(x)	(x)	(x)	(x)
<b>South Atlantic:</b>															
Delaware	1	(x)	(x)	(x)	(x)	—	—	—	—	—	10	21	9	4	5
Maryland	6	134	3	31	22	11	148	7	25	15	74	209	82	42	17
District of Columbia	4	94	3	14	17	4	61	2	7	8	10	27	9	7	4
Virginia	2	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	35	134	20	32	23
West Virginia	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	17	51	11	13	6
North Carolina	1	(x)	(x)	(x)	(x)	7	89	1	12	13	29	151	11	19	16
South Carolina	—	—	—	—	—	5	74	—	10	11	22	73	12	12	9
Georgia	—	—	—	—	—	6	94	1	14	14	48	227	17	48	40
Florida	4	102	2	29	35	12	174	9	52	29	83	280	71	45	37
<b>East South Central:</b>															
Kentucky	—	—	—	—	—	4	53	1	8	9	40	96	36	17	15
Tennessee	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	38	123	28	24	17
Alabama	—	—	—	—	—	7	(x)	(x)	(x)	(x)	24	123	8	17	15
Mississippi	2	(x)	(x)	(x)	(x)	14	(x)	(x)	(x)	(x)	27	129	12	21	18
<b>West South Central:</b>															
Arkansas	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	47	175	32	35	22
Louisiana	3	68	(x)	7	12	24	297	6	53	37	40	214	21	24	23
Oklahoma	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	51	117	43	21	14
Texas	5	122	—	12	11	21	309	7	51	51	186	518	135	119	81
<b>Mountain:</b>															
Montana	—	—	—	—	—	—	—	—	—	—	18	(x)	(x)	(x)	(x)
Idaho	—	—	—	—	—	—	—	—	—	—	10	(x)	(x)	(x)	(x)
Wyoming	—	—	—	—	—	—	—	—	—	—	5	15	5	1	1
Colorado	4	98	2	15	10	6	81	8	7	8	46	98	43	12	8
New Mexico	—	—	—	—	—	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)
Arizona	—	—	—	—	—	2	(x)	(x)	(x)	(x)	22	53	20	7	3
Utah	—	—	—	—	—	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Nevada	—	—	—	—	—	—	—	—	—	—	—	(x)	(x)	(x)	(x)
<b>Pacific:</b>															
Washington	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	82	299	81	28	12
Oregon	—	—	—	—	—	4	(x)	(x)	(x)	(x)	28	73	25	11	8
California	18	(x)	(x)	(x)	(x)	77	(x)	(x)	(x)	(x)	448	1,488	449	158	109

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.









DEPARTMENT STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL, INDEPENDENT STORES \$100,000 AND OVER										STORES WITH ANNUAL SALES OF—											
	\$1,000,000 and over					\$500,000 to \$999,999					\$300,000 to \$499,999					\$100,000 to \$299,999						
	Num- ber of stores	Sales (add 000)	Ac- tive pro- pri- etors of uni- cor- porated busi- nesses	Num- ber of employ- ees * (aver- age for year)	Total pay roll* (add 000)	Num- ber of stores	Sales (add 000)	Ac- tive pro- pri- etors of uni- cor- porated busi- nesses	Num- ber of employ- ees * (aver- age for year)	Total pay roll* (add 000)	Num- ber of stores	Sales (add 000)	Ac- tive pro- pri- etors of uni- cor- porated busi- nesses	Num- ber of employ- ees * (aver- age for year)	Total pay roll* (add 000)	Num- ber of stores	Sales (add 000)	Ac- tive pro- pri- etors of uni- cor- porated busi- nesses	Num- ber of employ- ees * (aver- age for year)	Total pay roll* (add 000)		
<b>East South Central:</b>																						
Kentucky.....	21	\$14,436	13	2,272	\$2,548	4	\$9,146	—	1,404	\$1,532	3	\$1,848	—	350	5	\$2,015	3	518	9	\$1,429	10	\$173
Tennessee.....	26	29,255	8	5,298	4,760	11	25,218	(x)	4,594	4,167	4	(x)	(x)	(x)	5	1,885	5	(x)	10	1,747	6	258
Alabama.....	23	16,525	23	3,031	2,460	5	(x)	(x)	(x)	(x)	1	1,980	(x)	325	4	1,865	5	518	12	1,866	17	540
Mississippi.....	16	5,865	8	945	696	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	2	(x)	(x)	(x)	10	1,597	8	248
<b>West South Central:</b>																						
Arkansas.....	16	8,646	7	1,455	1,453	3	5,889	—	1,000	1,037	1	(x)	(x)	(x)	1	(x)	(x)	(x)	11	1,797	7	245
Louisiana.....	27	26,754	13	4,251	4,109	4	17,715	—	2,697	2,787	8	(x)	(x)	(x)	4	1,987	2	(x)	11	1,971	5	329
Oklahoma.....	21	14,745	12	2,506	2,731	5	10,900	—	1,855	2,177	5	(x)	(x)	980	5	3,925	7	344	11	1,876	10	307
Texas.....	77	69,354	49	10,176	10,830	18	52,147	2	7,684	8,571	9	6,640	5	—	10	—	—	506	40	6,652	35	1,066
<b>Mountain:</b>																						
Montana.....	12	5,180	1	772	869	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	5	1,567	—	253	6	970	1	144
Idaho.....	9	2,855	5	484	511	—	—	—	—	—	2	(x)	(x)	(x)	2	(x)	(x)	(x)	5	975	1	146
Wyoming <sup>1</sup> .....	15	3,578	4	362	385	—	—	—	—	—	1	(x)	(x)	(x)	2	1,885	(x)	(x)	10	(x)	(x)	118
Colorado.....	12	21,924	4	3,577	3,885	5	19,515	—	2,967	3,475	2	(x)	(x)	(x)	2	1,921	(x)	165	4	836	1	120
New Mexico <sup>1</sup> .....	24	6,239	—	—	672	2	(x)	(x)	(x)	(x)	3	2,030	(x)	237	3	2,122	(x)	158	18	3,178	(x)	379
Arizona.....	11	7,223	3	1,046	1,128	2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	5	1,225	1	144	2	976	(x)	130
Utah.....	6	3,102	—	—	1,024	2	(x)	(x)	(x)	(x)	1	(x)	(x)	188	—	—	—	—	5	(x)	—	137
Nevada <sup>1</sup> .....	8	—	—	503	550	—	—	—	—	(x)	3	1,981	(x)	(x)	—	—	—	—	6	1,121	—	115
<b>Pacific:</b>																						
Oregon.....	26	34,021	2	5,681	6,784	7	27,676	—	4,559	5,651	5	(x)	(x)	(x)	4	1,292	—	218	10	(x)	(x)	(x)
Washington.....	10	24,595	7	3,589	4,385	5	22,570	—	3,291	4,049	1	(x)	(x)	1,068	—	2,787	2	475	6	(x)	(x)	802
California.....	73	172,505	24	27,509	35,518	52	159,511	—	25,146	30,738	10	6,386	10	—	7	—	—	—	24	4,221	(x)	677

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

<sup>1</sup> Withheld to avoid disclosure.

<sup>2</sup> Includes data for chain stores, combined to avoid disclosure, as follows: D. C., 2 stores; Nev., 8; N. Mex., 22; Wyo., 14; with total sales of \$15,427,000. These data are also included in geographic division totals but not in U. S. totals.

## CENSUS OF BUSINESS

DRY GOODS AND GENERAL  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	27,015	\$578,203	25,793	66,602	\$54,698	15,394	\$524,101	12,369	62,685	\$52,781	783	\$183,297	454	20,187	\$21,169
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	West North Central:															
7	South Atlantic:															
8	East South Central:															
9	West South Central:															
10	Mountain:															
11	Pacific:															
12	New England:															
13	Maine:	211	3,587	183	453	354	88	3,053	61	409	353	2	(x)	(x)	(x)	(x)
14	New Hampshire:	123	3,287	105	455	418	63	3,008	48	425	397	6	1,302	(x)	207	222
15	Vermont:	70	1,459	70	202	147	37	1,353	38	190	142	2	(x)	(x)	(x)	(x)
16	Massachusetts:	1,019	18,138	907	1,830	1,665	418	13,691	343	1,632	1,546	12	3,578	1	560	625
17	Rhode Island:	198	3,250	182	415	347	65	2,735	47	383	328	6	1,098	2	188	159
18	Connecticut:	480	10,192	455	1,085	1,096	226	9,109	181	1,039	1,074	13	3,558	3	506	580
19	Middle Atlantic:															
20	New York:	4,580	59,851	4,469	4,929	5,630	1,488	48,628	1,385	4,486	5,552	59	12,976	34	1,588	2,137
21	New Jersey:	1,436	22,969	1,287	2,059	2,289	599	19,859	498	1,915	2,199	20	3,766	10	442	596
22	Pennsylvania:	1,800	55,455	1,613	3,915	3,358	634	31,551	641	3,719	3,262	43	13,324	30	1,659	1,650
23	East North Central:															
24	Ohio:	1,087	19,292	998	2,726	2,085	500	17,075	412	2,504	1,984	27	5,995	17	614	537
25	Indiana:	529	11,369	503	1,665	1,193	289	10,284	239	1,573	1,154	15	2,850	11	435	395
26	Illinois:	1,596	55,091	1,336	4,054	3,571	634	32,323	593	3,855	3,469	52	15,832	30	1,774	1,872
27	Michigan:	727	16,536	694	2,113	1,852	372	14,954	351	1,970	1,777	21	5,384	8	811	875
28	Wisconsin:	556	8,948	322	1,109	929	199	8,321	182	1,067	908	14	2,494	3	329	345
29	West North Central:															
30	Minnesota:	337	10,446	361	1,242	1,037	216	9,874	231	1,211	1,021	21	3,715	19	496	476
31	Iowa:	295	6,387	297	1,236	932	178	7,917	188	1,175	909	14	2,517	21	445	408
32	Missouri:	857	16,654	837	2,190	1,541	443	14,832	421	2,006	1,483	18	2,973	14	415	424
33	North Dakota:	46	1,231	39	154	158	39	1,209	31	154	138	1	(x)	(x)	(x)	(x)
34	South Dakota:	46	1,166	46	146	107	35	1,080	29	137	102	1	(x)	(x)	(x)	(x)
35	Nebraska:	127	2,813	132	355	233	86	2,578	73	330	223	7	681	7	104	68
36	Kansas:	284	6,142	274	976	690	145	5,819	144	917	688	9	1,497	8	273	246
37	South Atlantic:															
38	Delaware:	82	1,067	61	98	90	23	874	21	87	65	1	(x)	(x)	(x)	(x)
39	Maryland:	289	7,876	278	779	716	138	7,340	129	748	701	6	3,237	4	295	324
40	District of Columbia:	82	1,844	84	148	181	39	1,446	42	137	155	1	(x)	(x)	(x)	(x)
41	Virginia:	407	11,625	380	1,299	931	265	10,921	225	1,237	908	15	3,355	5	309	296
42	West Virginia:	331	17,348	223	1,336	1,354	224	16,843	123	1,293	1,311	58	11,577	2	781	851
43	North Carolina:	649	16,167	603	2,029	1,304	374	14,983	346	1,888	1,240	28	4,995	28	569	468
44	South Carolina:	383	10,869	316	1,528	940	280	10,118	221	1,455	911	12	2,082	2	319	258
45	Georgia:	799	17,794	757	2,372	1,442	527	16,649	492	2,247	1,402	15	2,176	8	311	300
46	Florida:	523	11,474	442	1,452	1,261	254	10,416	192	1,356	1,213	16	3,486	7	470	511
47	East South Central:															
48	Kentucky:	730	17,832	722	1,688	1,311	417	16,518	403	1,624	1,284	29	5,805	2	544	586
49	Tennessee:	606	14,658	611	1,781	1,143	432	13,740	445	1,695	1,102	12	2,373	4	332	352
50	Alabama:	630	16,540	647	1,899	1,251	418	15,600	438	1,791	1,216	25	4,138	21	473	423
51	Mississippi:	582	15,276	574	1,678	1,084	420	14,468	423	1,597	1,066	23	3,489	32	375	348
52	West South Central:															
53	Arkansas:	469	11,447	497	1,295	849	310	10,659	354	1,232	817	13	2,081	9	258	241
54	Louisiana:	497	11,982	463	1,304	967	299	11,062	272	1,230	934	15	2,419	15	271	242
55	Oklahoma:	458	10,772	457	1,453	1,050	289	10,036	288	1,397	1,024	12	2,148	15	352	350
56	Texas:	1,494	37,709	1,449	5,219	3,359	1,007	35,540	980	4,956	3,254	27	5,649	26	808	734
57	Mountain:															
58	Montana:	62	2,645	47	317	302	45	2,553	28	311	298	3	1,029	—	115	123
59	Idaho:	43	1,092	41	119	96	32	1,035	31	111	93	1	(x)	(x)	(x)	(x)
60	Wyoming:	36	1,286	36	139	124	23	1,212	24	135	122	2	(x)	(x)	(x)	(x)
61	Colorado:	153	3,554	158	428	375	67	3,181	68	396	382	4	1,451	2	185	204
62	New Mexico:	96	3,187	88	362	290	63	3,051	57	349	284	5	897	2	93	90
63	Arizona:	73	2,041	59	238	218	37	1,888	24	228	210	4	855	—	107	97
64	Utah:	48	1,785	38	188	179	27	1,699	18	181	174	5	1,088	—	84	98
65	Nevada:	37	1,503	24	102	151	21	1,289	9	101	129	2	(x)	(x)	(x)	(x)
66	Pacific:															
67	Washington:	231	6,541	210	711	713	110	5,886	88	872	697	12	3,228	5	376	442
68	Oregon:	172	3,554	162	390	344	79	3,210	65	872	355	8	1,222	2	159	169
69	California:	1,093	25,990	1,100	3,030	3,198	478	23,792	475	2,862	3,093	47	10,508	28	1,477	1,819

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: D. C., 1 store; Nev., 5; R. I., 2; with total sales of \$712,000. These data are also included in geographic division totals but not in U. S. totals.



## CENSUS OF BUSINESS

## VARIETY STORES

TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll

(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	10,574	\$129,115	9,771	22,297	\$11,026	4,652	\$104,937	4,185	19,213	\$9,857	805	\$40,011	670	8,021	\$4,724
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	824	8,585	551	1,542	776	281	7,170	234	1,194	702	41	5,188	34	656	391
Middle Atlantic:	2,052	23,018	1,934	2,924	1,809	818	18,275	742	2,600	1,648	147	7,098	111	1,164	820
East North Central:	1,949	24,558	1,798	4,564	2,180	889	20,294	795	3,802	1,972	169	7,920	150	1,563	912
West North Central:	1,426	18,145	1,373	3,250	1,421	655	15,014	630	2,821	1,290	119	5,855	107	1,187	623
South Atlantic:	1,148	15,755	965	3,548	1,433	574	13,170	457	3,045	1,289	116	5,362	88	1,310	601
East South Central:	625	6,800	558	1,385	509	274	5,139	243	1,063	411	25	1,058	20	223	105
West South Central:	1,142	12,595	1,052	2,670	985	492	9,924	444	2,196	835	70	2,856	62	661	284
Mountain:	320	3,729	296	682	342	142	3,060	128	608	309	24	1,080	17	272	149
Pacific:	1,290	15,954	1,244	2,132	1,561	527	12,891	510	1,884	1,423	92	5,618	81	995	841
New England:															
Maine	95	1,320	86	203	109	48	1,149	43	179	100	9	511	9	87	51
New Hampshire	43	925	37	114	79	26	855	20	109	78	7	514	4	60	49
Vermont	34	506	30	80	37	23	460	18	71	35	4	160	4	26	13
Massachusetts	255	2,719	224	380	229	103	2,074	88	308	190	11	565	10	101	74
Rhode Island	65	1,456	55	349	183	22	1,252	14	533	175	5	975	2	298	151
Connecticut	132	1,677	119	216	159	59	1,380	51	194	126	5	443	5	84	53
Middle Atlantic:															
New York	1,144	11,757	1,085	1,285	901	402	8,904	368	1,141	631	74	3,438	57	549	430
New Jersey	338	4,464	298	571	368	165	3,730	139	461	325	29	1,437	19	233	159
Pennsylvania	570	6,797	541	1,088	540	251	5,641	238	968	490	44	2,223	35	382	251
East North Central:															
Ohio	518	6,161	488	1,085	542	228	4,906	202	918	472	39	1,686	35	322	187
Indiana	273	3,297	254	658	314	121	2,678	103	552	275	21	922	18	209	128
Illinois	514	5,683	485	1,084	500	195	4,564	179	929	448	42	1,996	39	444	212
Michigan	424	6,383	372	1,095	608	216	5,505	178	976	567	48	2,615	40	468	320
Wisconsin	220	3,032	219	462	226	129	2,843	133	427	210	19	701	20	120	65
West North Central:															
Minnesota	323	4,504	318	654	345	181	3,832	171	593	321	35	1,414	29	270	154
Iowa	279	3,851	272	724	282	148	3,218	145	627	250	30	1,165	29	228	97
Missouri	317	3,100	304	589	220	108	2,384	106	460	190	14	753	15	152	73
North Dakota	60	744	60	109	48	31	627	38	95	43	3	116	3	23	13
South Dakota	72	906	69	154	72	35	717	33	134	65	5	256	6	43	28
Nebraska	149	2,714	142	528	261	78	2,431	73	494	252	20	1,454	20	307	179
Kansas	226	2,325	210	512	193	76	1,805	66	418	169	12	697	7	159	79
South Atlantic:															
Delaware	29	587	18	149	76	21	550	13	139	70	7	300	3	86	46
Maryland	172	2,701	159	453	199	89	2,408	79	435	192	26	1,294	21	260	113
District of Columbia	46	784	42	141	100	26	688	21	135	94	8	399	6	91	61
Virginia	177	2,360	140	529	221	96	1,973	78	445	190	11	489	7	123	68
West Virginia	90	1,244	82	201	91	42	974	33	162	79	9	391	7	68	39
North Carolina	142	1,598	116	462	165	59	1,236	42	388	134	13	498	5	189	86
South Carolina	95	1,541	83	473	137	54	1,358	46	423	124	14	700	13	198	88
Georgia	189	2,514	157	577	203	97	2,064	81	449	171	18	760	19	180	64
Florida	206	2,446	169	543	241	90	1,917	64	469	215	10	531	7	155	76
East South Central:															
Kentucky	169	1,967	154	328	157	78	1,573	76	272	133	8	375	6	63	37
Tennessee	197	2,131	173	450	148	86	1,593	73	348	120	8	290	6	63	27
Alabama	131	1,465	118	329	115	61	1,140	52	256	94	7	(x)	(x)	(x)	(x)
Mississippi	128	1,237	113	278	89	49	833	42	187	64	2	(x)	(x)	(x)	(x)
West South Central:															
Arkansas	141	1,378	128	296	98	55	1,009	51	219	75	5	205	5	36	19
Louisiana	103	887	93	134	63	34	679	29	112	55	3	105	3	20	9
Oklahoma	220	2,404	205	530	196	90	1,864	82	434	169	15	597	12	144	62
Texas	678	7,926	626	1,710	628	313	6,372	282	1,431	536	47	1,949	42	451	194
Mountain:															
Montana	46	503	47	72	31	18	374	18	58	27	3	115	4	17	9
Idaho	44	830	41	150	83	31	774	28	146	60	9	396	8	83	47
Wyoming	31	370	29	61	30	17	311	16	53	27	1	(x)	(x)	(x)	(x)
Colorado	94	789	90	180	61	34	577	32	107	49	1	(x)	(x)	(x)	(x)
New Mexico	39	582	32	163	78	16	485	11	150	73	6	318	1	115	59
Arizona	52	238	29	31	15	11	174	10	26	12	1	(x)	(x)	(x)	(x)
Utah	25	311	18	57	32	12	250	7	50	29	1	(x)	(x)	(x)	(x)
Nevada	9	126	10	18	12	5	115	6	18	12	2	(x)	(x)	(x)	(x)
Pacific:															
Washington	224	3,962	208	613	484	102	3,518	90	569	464	20	2,124	15	586	357
Oregon	193	1,903	209	282	144	69	1,460	76	227	128	13	582	15	104	64
California	873	10,069	827	1,257	933	358	7,915	344	1,086	831	59	2,910	61	505	420

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 x Withheld to avoid disclosure.

# RETAIL TRADE: 1939

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VARIETY STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
<b>UNITED STATES TOTAL</b>	977	\$23,576	862	4,435	\$2,163	2,872	\$41,550	2,651	6,757	\$2,970	5,922	\$24,178	5,598	3,094	\$1,189
<b>GEOGRAPHIC DIVISIONS:</b>															
New England:	57	1,395	45	207	130	183	2,807	155	331	181	545	1,413	317	148	74
Maine	162	4,004	144	808	353	509	7,173	497	829	473	1,254	4,743	1,192	324	163
Middle Atlantic:	210	5,072	191	982	489	510	7,302	454	1,257	571	1,060	4,282	1,003	562	216
East North Central:	135	3,219	128	828	271	401	5,940	385	1,009	398	771	3,151	743	429	151
West North Central:	116	2,782	93	630	259	342	5,028	278	1,105	409	572	2,585	508	503	164
South Atlantic:	57	1,347	51	292	115	192	2,758	172	548	193	351	1,861	315	322	98
East South Central:	98	2,368	83	556	207	324	4,702	299	889	344	650	2,671	608	474	150
West South Central:	36	840	30	168	85	82	1,140	61	170	75	178	669	168	74	53
Mountain:	108	2,551	97	568	254	329	4,724	352	521	328	763	3,043	754	248	138
Pacific:															
New England:															
Maine	8	201	5	33	18	31	437	29	59	31	47	171	43	24	9
New Hampshire	6	157	4	21	12	13	184	12	28	15	17	70	17	5	3
Vermont	4	88	3	12	5	15	212	11	33	17	11	46	12	9	2
Massachusetts	19	459	16	65	43	73	1,050	62	142	73	152	645	156	72	39
Rhode Island	4	87	3	18	12	13	180	9	17	12	43	184	41	18	8
Connecticut	16	403	14	58	40	38	554	32	52	33	75	297	68	22	13
Middle Atlantic:															
New York	77	1,924	61	282	173	251	3,542	248	330	228	742	2,853	729	124	70
New Jersey	34	838	32	100	71	102	1,455	87	158	95	175	734	180	80	43
Pennsylvania	51	1,242	51	245	109	158	2,178	152	340	150	319	1,158	303	120	50
East North Central:															
Ohio	53	1,267	41	253	128	156	1,953	126	343	156	290	1,255	266	167	70
Indiana	56	877	35	200	90	64	877	52	143	57	152	621	151	106	39
Illinois	44	1,039	39	215	110	109	1,529	101	272	128	319	1,119	308	135	52
Michigan	40	992	37	180	90	128	1,696	101	328	157	208	878	194	119	41
Wisconsin	37	897	39	136	70	73	1,045	74	171	75	91	369	88	35	16
West North Central:															
Minnesota	30	695	30	106	57	118	1,723	112	217	110	142	872	145	61	24
Iowa	31	741	33	153	62	87	1,312	83	246	91	131	633	127	97	32
Missouri	27	665	26	126	52	67	966	67	182	65	209	716	198	109	30
North Dakota	10	243	10	58	19	18	258	23	54	11	29	117	24	14	5
South Dakota	7	152	7	30	11	23	309	20	56	26	37	189	36	20	7
Nebraska	18	392	12	91	39	40	585	41	98	34	73	283	69	54	9
Kansas	14	351	10	82	51	50	777	49	177	59	150	521	144	94	24
South Atlantic:															
Delaware	3	76	—	24	12	11	174	10	29	12	8	37	5	10	6
Maryland	19	452	19	72	40	44	562	39	103	39	83	293	80	18	7
District of Columbia	3	80	2	17	18	15	209	13	27	20	20	78	21	6	6
Virginia	19	488	14	120	45	66	986	57	202	77	81	397	62	84	31
West Virginia	12	275	10	37	17	21	308	16	57	23	48	270	49	39	12
North Carolina	10	253	9	59	20	38	507	28	140	48	83	360	73	94	31
South Carolina	8	183	7	65	17	32	475	26	160	39	41	183	37	50	18
Georgia	18	432	13	105	38	61	872	49	184	69	92	450	76	128	32
Florida	24	563	19	131	57	56	823	38	203	82	116	529	105	74	26
East South Central:															
Kentucky	15	377	18	83	35	55	821	54	126	61	91	394	78	56	24
Tennessee	26	601	21	141	50	52	702	46	144	43	111	538	100	102	29
Alabama	10	(x)	(x)	(x)	(x)	44	618	37	153	47	70	325	66	73	21
Mississippi	6	(x)	(x)	(x)	(x)	41	595	35	125	42	79	404	71	91	25
West South Central:															
Arkansas	11	246	9	41	16	39	558	37	142	40	86	369	77	77	23
Louisiana	9	231	7	48	22	22	343	19	44	24	69	208	64	22	8
Oklahoma	18	454	14	98	41	57	813	56	192	66	130	540	123	96	27
Texas	60	1,435	53	569	128	206	2,988	187	611	214	365	1,554	344	279	92
Mountain:															
Montana	6	164	6	29	14	7	95	8	12	4	30	129	29	14	4
Idaho	7	168	6	29	18	15	210	14	34	15	15	58	18	4	3
Wyoming	6	(x)	(x)	(x)	(x)	25	142	10	23	12	14	59	13	8	3
Colorado	8	(x)	(x)	(x)	(x)	25	555	25	52	22	80	212	58	25	12
New Mexico	2	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	23	77	21	13	5
Arizona	2	(x)	(x)	(x)	(x)	8	97	7	11	5	21	64	19	5	3
Utah	5	(x)	(x)	(x)	(x)	3	84	4	17	7	13	61	11	7	3
Nevada	—	—	—	—	—	—	(x)	(x)	(x)	(x)	4	11	4	—	—
Pacific:															
Washington	21	493	19	79	48	61	899	56	104	59	122	446	118	44	20
Oregon	10	258	10	42	24	46	840	51	81	40	124	443	133	55	18
California	75	1,820	68	247	162	222	3,185	225	356	229	517	2,154	483	169	102

\* Employees and pay roll include paid executives of corporation but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

MEN'S-BOYS' FURNISHINGS, HAT STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	5,232	\$82,474	4,825	6,432	\$7,855	2,980	\$70,819	2,157	5,639	\$7,399	647	\$38,046	395	3,070	\$4,682
<b>GEOGRAPHIC DIVISIONS:</b>															
New England:	455	6,393	899	518	583	234	5,287	179	448	534	42	1,977	27	182	245
Middle Atlantic:	2,435	43,478	2,078	3,210	4,471	1,308	38,449	988	2,914	4,245	580	22,321	206	1,821	2,982
East North Central:	1,103	16,585	980	1,568	1,809	580	14,180	459	1,185	1,486	123	6,664	74	578	865
West North Central:	213	(x)	(x)	(x)	(x)	85	(x)	(x)	(x)	(x)	11	520	9	45	30
South Atlantic:	348	4,885	308	401	597	177	4,104	143	342	352	33	1,688	19	150	188
East South Central:	83	1,301	84	97	82	41	1,088	46	84	77	11	579	11	47	51
West South Central:	139	2,285	122	200	184	80	1,979	62	185	164	20	955	9	75	94
Mountain:	59	(x)	(x)	(x)	(x)	33	(x)	(x)	(x)	(x)	9	549	5	45	57
Pacific:	424	5,227	413	432	471	187	4,098	180	353	412	31	1,537	35	184	229
<b>New England:</b>															
Maine	24	275	22	24	21	9	(x)	8	19	16	2	(x)	(x)	(x)	(x)
New Hampshire <sup>1</sup>	18	214	13	15	18	7	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Vermont	5	42	6	1	1	2	(x)	(x)	(x)	(x)					
Massachusetts	261	3,825	209	339	396	141	3,216	98	297	366	25	1,235	16	117	170
Rhode Island	64	1,005	54	77	90	35	858	26	66	82	8	390	5	29	39
Connecticut	85	1,022	85	62	57	40	805	40	51	52	4	148	3	16	16
<b>Middle Atlantic:</b>															
New York	1,417	28,222	1,118	2,126	3,352	781	25,407	524	1,957	3,191	263	16,143	115	1,341	2,379
New Jersey	350	6,521	287	463	538	187	5,890	159	428	513	56	3,397	36	259	343
Pennsylvania	688	8,735	671	621	601	320	7,152	303	529	541	61	2,781	55	221	240
<b>East North Central:</b>															
Ohio	292	4,112	250	357	419	143	3,468	111	304	379	29	1,620	15	144	213
Indiana	78	1,157	75	98	106	31	907	28	79	98	11	548	4	54	78
Illinois	454	7,078	405	534	645	239	6,144	196	478	604	45	2,771	28	205	332
Michigan	206	5,287	187	280	347	106	2,799	90	241	322	31	1,401	22	135	202
Wisconsin	71	991	63	101	92	39	842	34	65	85	7	324	5	44	42
<b>West North Central:</b>															
Minnesota	54	646	51	58	46	25	482	24	36	51	2	(x)	(x)	(x)	(x)
Iowa <sup>1</sup>	38	395	37	30	29	14	294	12	20	23	2	(x)	(x)	(x)	(x)
Missouri	72	788	64	79	67	28	599	19	70	62	5	249	2	22	35
North Dakota	2	(x)	(x)	(x)	(x)										
South Dakota	4	20	4	1	1	1	(x)	(x)	(x)	(x)					
Nebraska <sup>1</sup>	20	227	19	18	17	8	198	7	14	16	2	(x)	(x)	(x)	(x)
Kansas	23	206	21	22	13	9	142	8	12	7					
<b>South Atlantic:</b>															
Delaware	14	157	12	14	9	6	126	8	10	8	1	(x)	(x)	(x)	(x)
Maryland	103	1,129	98	90	89	39	856	36	78	79	6	880	5	41	50
District of Columbia	61	992	55	65	77	33	837	28	54	69	7	354	5	27	39
Virginia	34	661	23	68	88	21	598	10	60	64	6	323	2	31	35
West Virginia	19	320	16	34	30	13	285	10	31	29	2	(x)	(x)	(x)	(x)
North Carolina <sup>1</sup>	26	345	27	28	23	11	270	5	23	21	2	(x)	(x)	(x)	(x)
South Carolina <sup>1</sup>	14	228	9	27	27	9	208	5	24	28	3	126	1	14	18
Georgia	22	339	18	29	22	14	307	12	25	20	3	120	2	10	8
Florida <sup>1</sup>	55	714	50	48	52	31	617	28	38	58	3	137	2	7	11
<b>East South Central:</b>															
Kentucky	28	338	30	19	18	12	259	14	18	18	3	103	5	8	10
Tennessee	26	368	25	35	21	11	290	12	27	17	2	(x)	(x)	(x)	(x)
Alabama	17	349	17	26	27	7	(x)	(x)	(x)	(x)	4	245	5	22	24
Mississippi <sup>1</sup>	13	246	12	17	16	11	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
<b>West South Central:</b>															
Arkansas <sup>1</sup>	10	195	8	14	14	7	177	5	12	13	1	(x)	(x)	(x)	(x)
Louisiana <sup>1</sup>	40	968	27	78	79	30	902	18	70	74	13	605	5	44	53
Oklahoma	13	155	13	17	13	5	118	5	14	10	1	(x)	(x)	(x)	(x)
Texas	78	969	74	91	78	38	782	38	69	67	5	229	3	21	31
<b>Mountain:</b>															
Montana	8	78	9	4	2	5	85	6	4	2					
Idaho <sup>1</sup>	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)					
Wyoming	3	43	3	2	3	2	(x)	(x)	(x)	(x)					
Colorado <sup>1</sup>	25	395	21	41	48	13	352	11	38	45	4	208	(x)	19	29
New Mexico	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Arizona <sup>1</sup>	2	(x)	(x)	(x)	(x)										
Utah <sup>1</sup>	11	316	10	26	25	7	300	6	24	25	3	(x)	(x)	(x)	(x)
Nevada	6	51	7			2	(x)	(x)	(x)	(x)					
<b>Pacific:</b>															
Washington <sup>1</sup>	72	837	62	75	83	32	655	28	59	70	3	(x)	(x)	(x)	(x)
Oregon	24	371	16	40	45	12	302	7	23	33	2	(x)	(x)	(x)	(x)
California	328	4,019	335	317	343	143	3,141	147	272	309	26	1,279	34	162	193

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ark., 1 store; Colo., 2; Fla., 3; Idaho, 1; Iowa, 2; Kans., 2; La., 6; Miss., 1; Neb., 1; N. H., 1; N. C., 2; S. C., 1; Utah, 1; Wash., 1; with total sales of \$984,000. These data are also included in geographic division totals but not in U. S. totals.



# RETAIL TRADE:1939

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MEN'S-BOYS' FURNISHINGS, HAT STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	556	\$13,612	455	1,041	\$1,261	1,477	\$21,161	1,327	1,528	\$1,456	2,552	\$11,655	2,468	793	\$556
GEOGRAPHIC DIVISIONS:															
New England:															
Maine.....	2	(x)	(x)	(x)	(x)	5	60	5	6	5	15	66	14	5	5
New Hampshire.....	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Vermont.....	51	768	19	84	92	85	1,215	63	98	104	120	609	111	42	30
Massachusetts.....	6	147	3	10	15	21	321	18	27	28	29	147	28	11	8
Rhode Island.....	6	527	12	20	24	23	328	25	15	12	45	219	45	11	5
Connecticut.....	13														
Middle Atlantic:															
New York.....	156	5,895	102	278	417	372	5,369	307	358	395	628	2,815	594	189	141
New Jersey.....	42	1,039	38	66	80	99	1,454	85	103	90	133	631	128	35	25
Pennsylvania.....	71	1,723	67	126	156	168	2,648	181	182	165	368	1,563	368	92	60
East North Central:															
Ohio.....	24	557	20	52	60	90	1,291	76	108	106	149	644	159	53	40
Indiana.....	8	196	11	12	15	12	163	13	15	7	47	230	47	17	8
Illinois.....	60	1,425	45	121	129	154	1,948	123	154	145	215	954	209	56	41
Michigan.....	29	706	23	51	58	48	690	45	57	62	100	466	97	39	25
Wisconsin.....	6	188	7	18	23	24	352	22	21	19	32	149	29	18	9
West North Central:															
Minnesota.....	1	(x)	(x)	(x)	(x)	22	545	20	22	20	29	164	27	22	15
Iowa.....	4	90	2	8	9	8	(x)	(x)	(x)	(x)	24	101	25	10	6
Missouri.....	6	135	3	17	17	15	205	14	31	10	46	197	45	8	5
North Dakota.....	—	—	—	—	—	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
South Dakota.....	—	—	—	—	—	3	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Nebraska.....	3	78	1	8	8	—	142	8	12	7	14	64	13	10	6
Kansas.....	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
South Atlantic:															
Delaware.....	1	(x)	(x)	(x)	(x)	4	59	4	6	3	8	31	6	4	1
Maryland.....	2	(x)	(x)	(x)	(x)	31	(x)	(x)	(x)	(x)	64	273	62	14	10
District of Columbia.....	9	228	6	12	15	17	255	17	15	14	28	155	27	11	9
Virginia.....	8	179	3	17	18	7	98	5	12	11	13	63	13	6	4
West Virginia.....	4	105	2	13	10	7	(x)	(x)	(x)	(x)	6	35	6	3	2
North Carolina.....	—	—	—	—	—	9	(x)	(x)	(x)	(x)	15	75	17	6	1
South Carolina.....	—	—	—	—	—	6	82	2	10	8	5	20	6	3	2
Georgia.....	2	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	8	52	8	3	2
Florida.....	8	205	7	16	14	20	275	18	15	13	24	97	22	10	14
East South Central:															
Kentucky.....	2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	16	79	16	1	(1)
Tennessee.....	1	(x)	(x)	(x)	(x)	8	106	9	15	7	14	78	13	8	4
Alabama.....	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)
Mississippi.....	3	68	5	3	3	8	96	7	8	5	2	(x)	(x)	(x)	(x)
West South Central:															
Arkansas.....	2	(x)	(x)	(x)	(x)	4	61	3	4	4	3	18	3	2	1
Louisiana.....	5	116	1	13	12	12	181	10	13	9	10	64	11	8	3
Oklahoma.....	1	(x)	(x)	(x)	(x)	3	37	3	8	6	8	37	8	3	3
Texas.....	9	217	8	20	17	24	336	25	26	19	38	187	38	22	11
Mountain:															
Montana.....	—	—	—	—	—	5	65	6	4	2	3	13	3	—	—
Idaho.....	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Wyoming.....	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	12	43	10	3	3
Colorado.....	2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
New Mexico.....	—	—	—	—	—	—	—	—	—	—	—	(x)	(x)	(x)	(1)
Arizona.....	—	—	—	—	—	4	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)
Utah.....	—	—	—	—	—	2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)
Nevada.....	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Pacific:															
Washington.....	9	(x)	(x)	(x)	(x)	20	284	19	26	25	40	182	36	17	13
Oregon.....	3	(x)	(x)	(x)	(x)	7	120	4	12	13	12	69	9	17	12
California.....	24	585	23	35	42	93	1,277	80	75	74	185	878	188	45	54

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

## CENSUS OF BUSINESS

MEN'S-BOYS' CLOTHING  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
1	UNITED STATES TOTAL	14,453	\$519,259	15,153	45,943	\$62,546	10,991	\$500,175	9,498	44,673	\$61,663	835	\$186,032	442	18,806	\$50,681
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	West North Central:															
7	South Atlantic:															
8	East South Central:															
9	West South Central:															
10	Mountain:															
11	Pacific:															
12	New England:															
13	Maine	172	4,228	149	313	368	125	3,987	109	295	355	2	(x)	(x)	(x)	(x)
14	New Hampshire	123	3,540	115	287	340	92	3,099	82	275	323	5	796	---	89	142
15	Vermont	69	1,701	64	154	142	52	1,607	47	127	159	---	---	---	---	---
16	Massachusetts	578	22,856	400	2,299	3,325	425	22,184	262	2,245	3,290	36	10,042	4	1,090	1,861
17	Rhode Island	65	1,896	55	154	197	48	1,806	38	155	181	3	(x)	(x)	(x)	(x)
18	Connecticut	312	11,485	256	981	1,458	240	11,061	188	955	1,438	22	3,756	5	371	624
19	Middle Atlantic:															
20	New York	1,920	71,008	1,665	5,748	9,140	1,323	66,148	1,084	5,593	9,016	115	30,482	87	2,855	4,992
21	New Jersey	549	18,810	414	1,309	2,089	425	17,984	295	1,274	2,082	27	4,859	6	330	666
22	Pennsylvania	1,383	44,351	1,565	3,729	4,952	960	42,597	962	3,624	4,886	57	15,011	39	1,430	2,455
23	East North Central:															
24	Ohio	783	29,486	709	2,859	3,544	558	28,333	491	2,752	3,486	51	12,052	17	1,258	1,896
25	Indiana	403	13,541	400	1,322	1,436	300	13,017	298	1,278	1,459	18	4,017	14	408	612
26	Illinois	898	35,528	833	3,050	4,281	635	32,204	579	2,856	4,212	61	12,545	37	1,510	2,197
27	Michigan	628	23,040	586	2,085	2,952	458	22,007	406	2,019	2,901	37	9,159	18	958	1,564
28	Wisconsin	418	14,322	365	1,280	1,785	327	13,824	266	1,259	1,766	31	4,821	13	502	819
29	West North Central:															
30	Minnesota	585	13,913	596	1,170	1,490	300	13,485	314	1,151	1,479	19	4,582	16	528	770
31	Iowa	422	14,097	445	1,245	1,407	359	13,768	361	1,219	1,592	20	3,587	10	366	554
32	Missouri	289	9,801	286	961	1,183	203	9,333	180	926	1,160	14	3,584	2	377	591
33	North Dakota	79	(x)	(x)	(x)	(x)	82	2,315	60	172	232	4	(x)	(x)	(x)	(x)
34	South Dakota	83	2,127	71	182	238	61	2,022	48	177	237	2	(x)	(x)	(x)	(x)
35	Nebraska	155	4,274	148	369	421	117	4,060	105	357	414	6	838	2	81	118
36	Kansas	227	6,600	256	604	602	166	6,264	174	592	592	10	1,552	9	165	165
37	South Atlantic:															
38	Delaware	52	2,037	43	179	285	39	1,982	31	178	283	3	886	---	98	155
39	Maryland	218	7,118	214	887	908	163	6,826	160	669	794	9	2,581	5	313	420
40	District of Columbia	86	5,870	66	480	841	71	5,787	52	472	834	16	3,898	11	332	618
41	Virginia	226	8,526	174	850	1,132	190	8,351	138	837	1,122	13	2,432	6	287	447
42	West Virginia	177	6,575	144	616	838	138	6,372	111	596	826	11	2,507	6	210	376
43	North Carolina	245	9,347	196	823	1,006	203	9,150	155	804	994	15	2,529	5	221	353
44	South Carolina	133	4,440	108	391	430	110	4,329	88	380	424	8	1,013	5	75	117
45	Georgia	153	7,249	151	781	931	123	7,102	105	736	914	14	3,524	3	394	598
46	Florida	255	8,771	182	802	1,033	197	8,520	114	783	1,015	11	1,965	5	145	251
47	East South Central:															
48	Kentucky	186	8,940	176	963	1,148	156	8,846	148	956	1,143	16	4,724	2	553	778
49	Tennessee	161	7,318	154	721	854	128	7,147	120	702	844	18	3,693	16	381	515
50	Alabama	113	3,828	105	379	398	87	3,705	82	368	390	5	799	2	86	121
51	Mississippi	81	2,654	59	242	258	66	2,566	46	237	255	4	444	1	33	35
52	West South Central:															
53	Arkansas	70	2,282	59	214	229	54	2,172	42	209	224	1	(x)	(x)	(x)	(x)
54	Louisiana	122	6,061	101	547	665	92	5,928	75	530	655	13	3,056	5	282	399
55	Oklahoma	183	6,458	143	615	811	125	6,289	110	593	800	11	2,501	6	254	446
56	Texas	467	19,762	452	1,954	2,427	370	19,254	353	1,900	2,398	39	8,528	29	940	1,394
57	Mountain:															
58	Montana	92	3,258	92	219	340	77	3,189	77	215	337	4	515	---	46	78
59	Idaho	54	(x)	(x)	(x)	(x)	46	1,766	35	129	222	2	(x)	(x)	(x)	(x)
60	Wyoming	50	1,351	50	87	109	41	1,289	41	87	108	---	---	---	---	---
61	Colorado	129	4,040	124	336	444	91	3,842	86	325	456	5	1,192	3	104	180
62	New Mexico	29	(x)	(x)	(x)	(x)	23	948	22	65	92	2	(x)	(x)	(x)	(x)
63	Arizona	42	(x)	(x)	(x)	(x)	31	1,091	28	92	127	2	(x)	(x)	(x)	(x)
64	Utah	57	1,966	45	176	219	40	1,887	29	170	215	3	592	2	36	45
65	Nevada	19	562	14	38	70	14	546	9	38	70	---	---	---	---	---
66	Pacific:															
67	Washington	218	8,398	174	726	1,133	161	8,116	123	708	1,124	17	3,277	2	315	575
68	Oregon	131	4,912	129	359	511	96	4,758	96	350	507	9	1,906	10	159	271
69	California	939	35,158	942	2,982	4,501	673	33,742	680	2,904	4,432	65	13,763	47	1,495	2,605

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ark., 6 stores; Colo., 2; Fla., 23; Idaho, 10; Iowa, 11; Kans., 6; La., 6; Miss., 7; Nebr., 8; N. H., 10; N. Mex., 1; N. C., 22; N. Dak., 1; S. C., 8; S. Dak., 3; Utah, 3; Wash., 9; with total sales of \$8,192,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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STORES (AND FURNISHINGS)  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
1,718	\$116,371	1,367	10,004	\$14,040	2,400	\$91,780	2,191	7,570	\$9,019	2,189	\$53,969	2,075	4,372	\$4,525	3,551	\$52,123	3,423	3,921	\$3,399	1
146	10,117	92	924	1,308	219	8,332	162	689	865	207	5,078	166	458	489	340	4,898	271	382	354	2
421	28,759	325	2,282	3,571	598	22,763	541	1,678	2,242	503	12,474	454	982	1,131	987	14,401	929	958	929	3
369	25,310	274	2,294	3,119	497	19,363	445	1,758	1,987	457	11,211	486	912	909	737	10,727	755	857	721	4
178	11,715	152	1,021	1,290	292	11,025	284	914	998	305	7,480	335	570	525	490	6,287	453	493	381	5
223	14,730	140	1,284	1,741	285	10,765	229	979	1,139	273	6,709	229	613	503	355	5,290	306	499	388	6
72	4,898	72	493	554	90	3,375	66	330	309	92	2,275	85	215	197	138	2,058	134	172	133	7
110	(x)	(x)	(x)	(x)	160	6,261	163	584	579	137	3,550	131	291	268	170	2,504	181	238	171	8
68	(x)	(x)	(x)	(x)	84	3,284	68	264	353	67	1,847	70	112	128	126	1,939	122	136	125	9
161	11,027	170	875	1,283	214	8,064	214	548	728	172	4,247	165	314	363	292	4,312	293	258	240	10
16	(x)	(x)	(x)	(x)	27	1,028	29	82	84	34	941	25	71	68	46	682	41	51	46	11
7	462	5	40	45	19	707	18	67	68	24	594	24	40	37	37	540	35	37	28	12
10	859	11	51	62	9	333	8	29	33	14	525	15	23	19	19	290	15	24	21	13
68	4,690	32	469	676	90	3,354	59	308	358	82	2,018	62	196	220	147	2,082	105	182	175	14
4	(x)	(x)	(x)	(x)	15	597	11	58	84	7	165	6	14	15	19	277	15	26	23	15
41	2,846	30	251	372	59	2,315	37	177	258	46	1,159	36	94	123	72	1,025	60	62	61	16
206	13,988	151	1,080	1,940	280	10,856	219	780	1,148	230	5,872	193	417	533	492	7,150	454	463	503	17
82	5,550	49	394	681	100	3,679	73	280	385	90	2,224	68	173	212	128	1,972	101	117	118	18
135	9,201	125	808	1,050	218	8,223	249	658	709	183	4,578	175	392	398	369	5,378	374	356	308	19
90	8,055	63	595	722	183	5,211	129	478	497	99	2,419	100	193	190	185	2,596	182	225	181	20
42	2,932	39	317	339	70	2,814	56	282	295	76	1,960	93	153	122	94	1,394	96	118	91	21
123	8,406	92	718	1,030	144	5,472	133	499	578	120	2,965	121	235	251	187	2,716	196	193	156	22
70	4,941	56	410	615	82	3,234	76	280	351	101	2,493	93	212	232	148	2,210	182	169	159	23
44	2,976	24	256	413	88	2,632	51	219	286	61	1,484	59	114	114	123	1,811	119	162	134	24
49	3,373	42	265	350	62	2,381	71	164	181	82	1,544	60	104	110	108	1,585	125	90	68	25
44	2,938	36	287	319	92	3,511	106	286	299	95	2,298	109	170	139	108	1,638	120	130	101	26
31	2,044	29	192	243	39	1,458	29	128	143	47	1,157	61	103	91	72	1,090	69	128	92	27
9	(x)	(x)	(x)	(x)	19	887	18	50	55	14	331	15	23	22	16	224	19	12	9	28
7	(x)	(x)	(x)	(x)	17	618	8	58	69	13	307	15	23	26	22	324	20	24	24	29
17	1,136	15	91	111	21	772	9	89	98	25	638	25	46	48	48	678	54	50	39	30
19	1,217	18	118	137	42	1,598	43	141	153	49	1,209	58	101	89	46	688	46	59	48	31
5	314	1	27	38	11	433	11	34	44	6	140	4	15	16	14	209	15	14	10	32
20	1,367	21	108	136	41	1,490	41	124	137	22	510	24	40	39	71	1,078	69	86	62	33
11	754	9	50	89	15	588	9	41	60	13	332	9	31	46	16	245	14	18	21	34
39	2,559	30	227	327	42	1,553	30	165	161	40	997	31	92	96	56	810	41	66	59	35
24	1,510	12	138	208	29	1,123	24	102	116	35	867	32	87	84	39	585	35	59	40	36
43	2,955	23	246	325	41	1,531	35	126	141	54	1,360	50	117	99	50	775	42	94	76	37
23	1,444	17	139	158	20	735	18	69	87	25	618	19	55	52	34	519	29	42	32	38
19	1,196	11	114	131	30	1,200	29	119	111	32	787	32	64	47	28	415	30	45	27	39
39	2,631	16	247	351	54	2,132	34	199	250	46	1,118	28	117	122	47	674	31	75	61	40
18	1,137	22	135	132	36	1,341	40	128	111	38	928	37	66	79	48	718	47	54	43	41
19	1,404	18	133	172	22	812	23	69	60	23	593	21	59	48	44	645	42	60	49	42
20	1,380	22	135	136	19	863	16	78	77	20	484	17	42	37	24	359	25	27	19	43
15	977	10	90	114	14	559	7	55	61	11	270	8	28	23	22	338	20	31	22	44
13	(x)	(x)	(x)	(x)	17	688	16	56	61	8	194	5	21	24	15	218	14	29	15	45
17	1,278	17	104	127	23	800	19	80	83	13	321	12	29	24	26	413	22	35	22	46
21	1,382	14	131	158	31	1,212	57	103	97	29	699	26	57	82	33	475	27	48	39	47
59	3,687	47	325	413	89	3,508	91	325	338	87	2,136	68	184	158	96	1,400	98	126	85	48
19	1,371	15	103	176	12	452	13	21	37	19	478	22	26	28	23	373	27	19	18	49
8	(x)	(x)	(x)	(x)	15	589	13	41	61	7	178	6	16	19	14	214	14	13	11	50
7	436	6	24	37	11	407	11	34	34	10	258	9	17	22	13	188	15	12	11	51
13	884	21	62	82	22	872	15	90	120	15	357	16	27	31	38	557	31	42	43	52
6	361	5	28	40	4	184	4	17	12	1	(x)	(x)	(x)	(x)	10	141	(x)	(x)	(x)	53
3	228	1	23	40	6	214	6	35	46	10	231	11	17	15	10	(x)	(x)	(x)	(x)	54
9	750	8	70	97	9	387	2	55	48	4	(x)	(x)	(x)	(x)	15	(x)	(x)	(x)	(x)	55
3	251	1	17	47	5	199	4	13	16	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	56
26	1,886	17	172	276	37	1,398	34	108	139	36	870	24	72	95	45	885	48	41	41	57
14	976	14	65	89	26	981	30	58	83	16	598	17	26	25	31	479	25	42	39	58
121	8,165	139	638	918	151	5,885	150	382	506	120	2,981	122	216	243	216	3,148	222	173	160	59

## CENSUS OF BUSINESS

FAMILY CLOTH-  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	8,971	\$553,171	8,287	44,602	\$46,478	5,860	\$338,581	5,249	43,442	\$45,886	450	\$179,974	282	24,656	\$31,108
2	GEOGRAPHIC DIVISIONS:															
3	New England:	682	22,183	557	2,645	2,679	459	21,141	367	2,590	2,645	39	8,182	19	1,189	1,271
4	Middle Atlantic:	1,882	82,581	1,728	8,572	11,785	1,079	78,890	941	9,408	11,874	61	50,138	33	6,558	9,019
5	East North Central:	1,385	64,075	1,287	8,555	9,824	864	61,716	747	8,339	9,508	89	38,908	58	5,480	6,967
6	West North Central:	821	37,187	777	4,946	5,290	504	35,760	488	4,825	5,234	55	23,514	28	3,465	4,205
7	South Atlantic:	1,642	54,173	1,494	7,235	6,217	1,154	51,857	1,034	6,965	6,099	65	(x)	(x)	(x)	(x)
8	East South Central:	987	25,146	835	3,217	2,802	628	23,999	608	3,099	2,258	34	6,918	30	998	972
9	West South Central:	919	58,847	858	5,024	4,486	671	57,619	624	4,895	4,421	46	17,740	36	2,255	2,655
10	Mountain:	297	12,045	245	1,560	1,684	211	11,573	180	1,529	1,670	21	(x)	(x)	(x)	(x)
	Pacific:	535	19,012	508	2,165	2,889	324	18,076	302	2,105	2,654	44	10,352	25	1,347	1,901
11	New England:															
12	Maine <sup>1</sup>	101	2,612	90	320	284	69	2,440	62	310	279	5	819	3	129	125
13	New Hampshire:	52	1,840	41	203	210	36	1,551	27	197	206	5	877	1	101	111
14	Vermont:	40	1,114	37	119	95	28	1,055	28	115	92	1	(x)	(x)	(x)	(x)
15	Massachusetts:	304	9,410	239	1,121	1,151	212	8,968	151	1,097	1,155	14	2,431	5	351	375
16	Rhode Island:	49	1,552	48	177	184	38	1,488	35	170	180	3	(x)	(x)	(x)	(x)
	Connecticut:	116	5,855	104	705	777	76	5,659	64	701	773	11	5,585	5	510	574
17	Middle Atlantic:															
18	New York:	820	58,577	742	6,724	9,016	469	54,869	394	6,649	8,961	35	42,792	13	5,516	7,747
19	New Jersey:	328	8,173	281	744	853	205	7,616	185	719	838	12	2,314	10	248	342
	Pennsylvania:	756	17,831	705	2,104	1,916	405	16,405	382	2,040	1,875	14	5,030	10	794	930
20	East North Central:															
21	Ohio:	362	17,956	334	2,591	2,806	194	17,229	187	2,525	2,773	19	12,519	8	1,901	2,287
22	Indiana:	179	7,049	170	958	979	109	6,702	99	814	957	12	3,902	9	552	650
23	Illinois:	413	26,437	366	3,441	4,286	277	25,799	226	3,588	4,235	39	18,314	24	2,475	3,364
24	Michigan:	293	8,694	273	1,049	1,049	185	8,264	176	1,014	1,026	13	3,156	11	409	495
	Wisconsin:	136	3,959	124	514	524	89	3,722	79	498	517	6	1,017	4	143	171
25	West North Central:															
26	Minnesota <sup>1</sup>	169	10,367	166	1,517	1,473	109	10,058	105	1,299	1,462	11	7,360	5	1,080	1,273
27	Iowa:	128	4,228	126	612	604	79	3,984	77	593	598	9	2,368	6	426	461
28	Missouri:	277	14,315	239	1,933	2,074	176	13,901	145	1,689	2,055	24	9,478	13	1,316	1,632
29	North Dakota <sup>1</sup>	30	390	17	37	37	12	354	8	37	37	—	—	—	—	—
30	South Dakota <sup>1</sup>	32	470	35	54	45	14	399	16	51	42	—	—	—	—	—
31	Nebraska <sup>1</sup>	75	4,316	69	588	704	47	4,184	43	578	689	5	(x)	(x)	(x)	(x)
	Kansas:	119	3,101	120	405	355	67	2,873	78	378	345	5	3,112	1	464	619
32	South Atlantic:															
33	Delaware:	18	423	15	45	41	14	413	11	44	41	—	—	—	—	—
34	Maryland:	183	9,899	183	1,408	1,475	108	9,548	107	1,382	1,462	8	6,871	6	1,044	1,227
35	District of Columbia:	52	4,888	57	498	789	51	4,822	47	492	786	8	3,565	6	354	650
36	Virginia:	237	8,261	198	1,088	976	175	7,953	145	1,057	958	16	3,063	14	457	488
37	West Virginia:	182	4,531	172	549	466	124	4,255	116	523	454	7	1,058	4	135	151
38	North Carolina:	333	8,157	311	1,214	775	241	7,674	222	1,140	743	7	1,004	7	165	123
39	South Carolina:	142	3,589	123	520	298	104	3,181	87	497	287	2	(x)	(x)	(x)	(x)
40	Georgia:	253	8,227	255	1,129	722	196	7,961	201	1,092	710	11	1,594	9	241	208
	Florida:	232	6,418	180	786	677	141	6,020	98	738	658	6	2,039	1	223	279
41	East South Central:															
42	Kentucky:	195	4,827	196	479	342	144	4,618	143	466	338	7	848	4	134	104
43	Tennessee:	243	6,552	240	828	573	165	6,319	168	790	559	10	1,741	11	232	219
44	Alabama:	231	8,358	225	1,164	952	165	8,006	163	1,123	935	13	3,474	13	504	528
	Mississippi <sup>1</sup>	198	5,311	174	746	435	154	5,058	134	720	426	4	855	2	128	123
45	West South Central:															
46	Arkansas:	143	3,978	131	521	349	99	3,799	89	501	340	4	593	5	69	72
47	Louisiana:	179	6,721	153	1,127	1,012	124	6,447	100	1,101	1,001	11	5,254	4	699	709
48	Oklahoma:	146	5,325	145	664	554	99	5,064	101	642	538	7	2,255	7	289	297
	Texas:	451	20,823	429	2,712	2,571	349	20,289	334	2,651	2,542	24	9,638	20	1,198	1,577
49	Mountain:															
50	Montana <sup>1</sup>	31	1,270	27	168	178	20	1,218	15	165	176	1	(x)	(x)	(x)	(x)
51	Idaho <sup>1</sup>	19	663	9	86	89	14	639	5	85	89	1	(x)	(x)	(x)	(x)
52	Wyoming:	20	428	16	41	31	14	(x)	(x)	(x)	(x)	—	—	—	—	—
53	Colorado:	90	4,413	79	621	715	60	4,226	47	608	710	8	2,522	6	385	550
54	New Mexico <sup>1</sup>	43	1,586	35	190	177	31	1,508	27	162	172	4	519	3	68	78
55	Arizona:	55	1,915	50	236	244	43	1,853	39	231	242	2	(x)	(x)	(x)	(x)
56	Utah <sup>1</sup>	80	1,538	21	197	231	22	1,497	12	196	231	5	916	1	120	154
	Nevada:	9	252	8	21	19	7	(x)	(x)	(x)	(x)	—	—	—	—	—
57	Pacific:															
58	Washington <sup>1</sup>	61	2,959	74	354	451	46	2,770	38	347	448	8	1,812	2	256	362
59	Oregon:	45	1,703	42	197	230	32	1,628	29	192	227	4	912	3	125	165
	California:	407	14,370	392	1,614	2,006	246	13,878	235	1,566	1,979	32	7,628	20	966	1,374

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 3 stores; Colo., 4; Idaho, 2; Maine, 4; Minn., 4; Miss., 7; Mont., 1; Nebr., 2; N. Mex., 1; N. Dak., 2; S. Dak., 2; Utah, 1; Wash., 2; with total sales of \$2,058,000. These data are also included in geographic division totals but not in U. S. totals.

ING STORES  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
sonnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.	
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)		
775	\$52,733	680	6,796	\$5,986	1,147	\$43,378	1,005	5,287	\$4,249	1,136	\$27,745	1,054	5,280	\$2,279	2,352	\$34,753	2,230	3,463	\$2,263	1	
75	5,113	59	599	581	91	3,507	58	414	449	66	1,578	53	184	154	188	2,781	178	224	190	2	
132	8,918	117	1,056	1,073	215	8,071	183	841	778	194	4,784	171	466	399	479	6,981	437	487	407	3	
118	8,073	92	1,103	1,119	180	6,100	135	790	715	136	3,559	118	422	516	361	5,278	348	544	561	4	
52	3,658	47	458	399	84	3,157	71	555	292	85	2,038	81	217	137	228	3,393	233	332	208	5	
166	10,929	148	1,482	1,101	232	(x)	(x)	(x)	(x)	287	6,936	287	696	586	404	6,125	369	800	450	6	
78	5,184	79	668	473	132	4,999	114	649	404	129	3,157	154	398	205	255	2,741	251	386	204	7	
106	7,442	98	1,005	767	140	5,562	140	710	467	144	3,584	136	472	299	235	3,491	216	453	233	8	
26	1,867	17	256	237	56	(x)	(x)	(x)	(x)	59	940	32	90	77	69	1,069	60	108	86	9	
33	2,511	25	298	337	56	2,084	60	210	206	57	1,397	54	118	106	134	1,932	138	152	102	10	
6	387	2	57	39	12	478	8	54	56	9	207	9	21	16	37	549	40	49	43	11	
4	287	2	33	43	5	202	5	23	19	5	119	5	15	12	17	255	18	25	21	12	
5	(x)	(x)	(x)	(x)	6	229	5	25	21	7	162	7	20	15	9	122	8	13	8	13	
42	2,913	23	359	385	45	1,682	26	199	217	35	804	24	91	80	80	1,158	73	97	60	14	
6	(x)	(x)	(x)	(x)	8	282	5	31	34	4	100	5	13	13	17	229	14	14	13	15	
12	777	18	59	54	17	654	9	82	102	8	186	7	24	18	28	437	27	26	25	16	
53	5,804	37	420	501	91	3,465	82	329	331	76	1,903	62	182	189	214	3,105	200	202	193	17	
25	1,544	16	183	185	41	1,591	31	146	155	37	873	32	77	70	92	1,294	76	85	86	18	
56	3,770	64	475	587	81	3,015	70	366	290	61	2,008	77	207	140	175	2,582	161	200	128	19	
22	1,455	16	215	173	57	1,351	30	204	160	24	605	17	82	59	92	1,319	96	123	94	20	
14	984	8	140	137	19	728	14	98	85	17	420	16	55	40	47	688	52	69	45	21	
43	2,980	33	387	423	53	2,040	40	237	235	41	1,012	36	125	95	101	1,473	93	164	120	22	
21	1,451	22	173	186	37	1,434	37	185	164	40	977	35	117	87	84	1,246	71	150	94	23	
18	1,283	13	188	200	14	547	14	66	71	14	345	12	45	57	37	550	56	58	38	24	
15	1,009	15	88	89	14	512	11	40	42	17	403	17	45	29	52	772	57	48	29	25	
4	321	2	47	39	10	385	6	42	49	9	211	12	18	13	47	699	51	60	34	26	
21	1,452	18	200	163	30	1,145	24	151	112	35	798	28	94	61	68	1,028	60	128	87	27	
1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	6	92	4	9	5	28	
1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	7	95	11	9	4	29	
3	204	3	26	22	10	371	9	37	29	9	207	9	21	20	20	290	21	30	18	30	
7	(x)	(x)	(x)	(x)	13	500	18	53	30	14	350	20	37	20	28	417	29	48	26	31	
2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	5	127	5	12	9	6	89	5	14	8	32	
12	757	14	102	76	24	950	25	114	85	25	601	27	71	44	39	589	35	51	32	33	
8	547	9	66	56	5	178	3	23	31	10	240	8	24	26	20	292	21	25	23	34	
29	1,909	24	236	217	28	1,042	25	151	79	45	1,101	42	138	96	57	839	40	115	78	35	
12	699	10	77	72	27	973	25	130	110	42	1,007	40	116	88	36	518	39	65	35	36	
33	2,131	33	315	211	45	1,679	31	234	174	53	1,279	54	178	112	103	1,581	97	248	125	37	
15	(x)	(x)	(x)	(x)	24	938	20	140	86	23	553	20	79	38	40	585	39	97	41	38	
36	2,591	42	355	222	46	1,758	51	237	137	50	1,217	44	170	94	51	823	55	89	49	39	
17	1,169	10	159	121	52	1,183	22	152	116	34	811	27	108	79	52	628	38	96	65	40	
17	1,074	19	106	80	25	970	25	96	85	34	615	37	72	44	61	911	58	58	45	41	
24	1,576	24	203	149	50	1,150	26	138	90	35	889	37	121	51	66	964	70	96	50	42	
19	1,336	20	183	145	42	1,581	36	220	152	28	889	32	91	54	63	926	82	125	60	43	
18	1,198	16	178	101	35	1,296	27	193	97	32	765	28	114	56	65	940	61	109	49	44	
22	1,465	18	193	123	19	741	20	106	78	22	539	19	72	39	32	461	27	61	28	45	
12	885	11	110	89	24	918	19	116	89	24	650	20	84	60	53	760	46	92	54	46	
13	989	10	120	105	20	780	22	102	62	21	504	22	67	58	38	576	40	64	36	47	
59	4,123	57	582	450	77	2,923	79	386	238	77	1,911	75	249	162	112	1,694	105	256	115	48	
1	(x)	(x)	(x)	(x)	7	253	4	28	24	5	(x)	(x)	(x)	(x)	6	88	(x)	7	(x)	4	49
4	301	(x)	43	43	2	(x)	(x)	(x)	(x)	2	78	3	7	5	5	86	(x)	4	11	9	50
1	(x)	(x)	(x)	(x)	5	452	6	71	58	14	539	12	34	29	18	297	15	24	22	52	
8	616	8	94	73	12	351	8	42	35	3	72	3	6	5	5	152	7	21	12	53	
6	454	6	45	42	15	536	13	62	53	5	116	4	10	7	4	310	20	30	23	54	
2	(x)	(x)	(x)	(x)	5	193	3	22	22	5	94	3	8	7	1	54	(x)	4	(x)	3	55
3	218	(x)	40	45	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	56	
1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	7	170	6	13	14	23	333	26	19	12	57	
3	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	4	95	3	9	8	16	211	18	9	6	58	
2	(x)	(x)	(x)	(x)	45	1,862	52	170	165	46	1,132	45	96	86	95	1,388	96	104	84	59	

## CENSUS OF BUSINESS

WOMEN'S READY-  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	22,700	\$725,578	20,571	98,908	\$98,454	11,985	\$679,799	9,840	92,565	\$96,022	980	\$569,385	404	52,211	\$61,446
GEOGRAPHIC DIVISIONS:																
2	New England.....	1,547	65,561	1,507	8,607	8,629	1,111	60,448	798	8,251	8,420	105	31,251	41	4,472	5,031
3	Middle Atlantic.....	7,066	265,979	6,389	31,668	35,970	3,722	252,814	3,054	30,514	35,245	292	156,364	113	19,117	24,306
4	East North Central.....	4,143	151,563	3,696	19,120	18,979	2,116	123,202	1,656	18,179	18,490	204	87,942	65	10,420	12,006
5	West North Central.....	2,069	56,679	1,958	8,798	7,666	1,001	52,446	855	8,253	7,452	80	27,756	23	4,706	4,687
6	South Atlantic.....	2,193	66,031	1,859	9,377	8,518	1,325	62,345	1,034	8,928	8,392	92	25,741	36	4,071	4,587
7	East South Central.....	781	24,123	714	3,801	2,976	465	22,675	395	3,415	2,893	51	10,997	35	1,898	1,781
8	West South Central.....	1,282	37,740	1,172	5,205	4,617	701	35,262	608	4,890	4,484	63	17,278	24	2,435	2,732
9	Mountain.....	749	15,843	735	2,011	1,915	384	14,234	382	1,862	1,842	15	4,348	12	638	820
10	Pacific.....	2,593	62,409	2,543	8,543	9,098	1,185	58,523	1,080	8,091	8,818	78	27,730	57	4,656	5,538
New England:																
11	Maine.....	182	4,918	181	680	663	106	4,604	89	644	646	7	2,047	6	284	352
12	New Hampshire.....	123	3,081	113	417	328	72	2,854	62	400	319	5	1,004	6	182	157
13	Vermont.....	86	1,823	86	218	166	48	1,677	48	201	158	5	358	4	45	47
14	Massachusetts.....	950	35,142	753	4,852	4,949	580	32,481	372	4,653	4,828	49	18,515	9	2,713	3,056
15	Rhode Island.....	108	4,854	79	668	651	66	4,674	45	650	639	7	2,690	---	378	408
16	Connecticut.....	398	13,783	315	1,772	1,872	259	13,158	184	1,703	1,830	34	6,637	16	870	1,016
Middle Atlantic:																
17	New York.....	3,800	171,569	3,385	19,117	24,478	1,961	164,213	1,549	18,482	24,050	164	114,223	41	12,690	17,797
18	New Jersey.....	1,089	29,827	908	3,403	3,438	632	27,954	470	3,245	3,332	36	11,548	18	1,505	1,578
19	Pennsylvania.....	2,177	64,783	2,098	9,146	8,054	1,129	60,667	1,035	8,786	7,885	92	30,595	54	4,922	4,851
East North Central:																
20	Ohio.....	828	34,204	698	5,219	4,985	421	32,566	301	4,974	4,851	55	21,855	16	3,386	3,524
21	Indiana.....	461	14,553	401	2,087	1,959	236	13,659	171	1,959	1,907	30	7,204	10	984	1,130
22	Illinois.....	1,576	42,299	1,443	5,945	6,147	785	39,069	644	5,610	5,961	59	19,069	24	2,967	3,657
23	Michigan.....	780	24,633	692	3,551	3,537	407	23,166	327	3,579	3,555	37	12,393	8	1,840	2,513
24	Wisconsin.....	500	15,674	462	2,358	2,251	267	14,712	213	2,257	2,218	25	7,421	5	1,243	1,392
West North Central:																
25	Minnesota.....	451	14,271	423	2,418	2,245	201	13,379	178	2,328	2,203	20	8,587	6	1,656	1,657
26	Iowa.....	386	9,631	351	1,484	1,147	215	8,888	185	1,359	1,100	16	3,204	5	554	525
27	Missouri.....	587	18,409	540	2,651	2,495	255	17,216	208	2,511	2,439	21	11,012	3	1,630	1,811
28	North Dakota.....	81	2,127	71	319	265	46	1,966	36	303	258	4	756	3	128	101
29	South Dakota.....	106	2,125	93	297	280	55	1,923	42	272	249	3	419	---	57	93
30	Nebraska.....	211	5,705	200	935	784	104	5,232	92	874	763	9	2,795	1	520	523
31	Kansas.....	287	4,411	280	692	470	127	3,822	114	606	440	7	1,023	5	181	177
South Atlantic:																
32	Delaware.....	46	2,881	39	362	425	30	2,815	23	351	419	6	1,919	1	269	353
33	Maryland.....	295	9,049	254	1,308	1,236	188	8,544	154	1,284	1,216	13	4,104	1	662	729
34	District of Columbia.....	150	10,968	114	1,809	1,901	110	10,779	73	1,797	1,890	16	7,954	8	1,409	1,480
35	Virginia.....	245	7,730	200	1,108	857	187	7,380	130	1,066	837	11	2,191	5	363	248
36	West Virginia.....	209	6,307	180	812	748	134	5,979	105	767	727	12	2,287	7	314	357
37	North Carolina.....	538	6,385	292	1,239	984	218	7,855	182	1,153	947	7	(x)	(x)	(x)	(x)
38	South Carolina.....	160	3,629	135	505	402	96	3,324	75	469	387	2	(x)	(x)	(x)	(x)
39	Georgia.....	257	7,408	231	1,057	919	150	6,952	123	1,000	895	12	3,168	7	488	559
40	Florida.....	495	9,874	414	1,178	1,148	252	8,917	189	1,061	1,074	13	1,875	5	218	292
East South Central:																
41	Kentucky.....	241	7,811	224	1,215	1,052	155	7,454	128	1,180	1,037	16	3,640	4	615	655
42	Tennessee.....	201	8,081	188	1,169	1,051	119	7,705	110	1,117	1,007	18	4,783	18	879	724
43	Alabama.....	178	4,242	165	658	488	92	3,817	77	593	457	10	1,646	11	263	241
44	Mississippi.....	161	3,989	139	559	405	101	3,699	80	525	392	7	928	2	139	141
West South Central:																
45	Arkansas.....	138	2,431	137	320	233	68	2,130	64	286	222	2	(x)	(x)	(x)	(x)
46	Louisiana.....	179	5,159	159	718	582	103	4,883	80	681	566	7	(x)	(x)	(x)	(x)
47	Oklahoma.....	282	7,072	241	952	895	147	6,574	132	886	863	11	2,658	4	359	467
48	Texas.....	683	25,078	635	3,215	2,907	363	21,695	332	3,037	2,833	43	12,498	16	1,792	1,973
Mountain:																
49	Montana.....	126	2,458	123	293	240	74	2,205	71	273	229	1	(x)	(x)	(x)	(x)
50	Idaho.....	98	1,888	97	224	172	58	1,889	57	207	165	2	(x)	(x)	(x)	(x)
51	Wyoming.....	75	1,217	78	125	97	39	1,070	37	116	92	1	(x)	(x)	(x)	(x)
52	Colorado.....	189	5,082	186	704	798	87	4,650	80	656	775	4	2,556	2	388	551
53	New Mexico.....	59	1,113	67	119	83	33	999	37	111	80	2	(x)	(x)	(x)	(x)
54	Arizona.....	58	923	50	95	86	24	678	20	85	82	1	(x)	(x)	(x)	(x)
55	Utah.....	105	2,204	98	327	301	42	1,984	32	299	287	3	663	3	105	115
56	Nevada.....	41	1,078	40	124	138	27	1,011	28	115	132	1	(x)	(x)	(x)	(x)
Pacific:																
57	Washington.....	337	7,967	314	1,089	1,145	144	7,251	111	1,011	1,118	10	3,418	2	501	629
58	Oregon.....	181	4,639	186	877	637	92	4,477	94	647	623	7	2,109	6	331	375
59	California.....	2,075	49,603	2,045	6,797	7,316	927	44,786	875	8,433	7,077	61	22,203	49	3,824	4,534

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Nev., 2 stores; Wt., 1; with total sales of \$150,000. These data are also included in geographic division totals but not in U. S. totals.



# RETAIL TRADE:1939

721

TO-WEAR STORES  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
ennial, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
1,426	\$96,555	988	13,206	\$12,944	2,225	\$84,897	1,767	10,961	\$9,798	2,208	\$54,186	1,883	6,977	\$5,521	5,145	\$74,796	4,800	9,010	\$8,511	1
148	9,956	77	1,378	1,568	205	7,729	146	960	884	199	4,888	151	643	539	454	6,684	383	798	598	2
458	30,128	287	3,896	4,191	674	25,628	556	5,041	2,992	671	18,525	567	1,950	1,678	1,647	24,173	1,551	2,530	2,080	3
274	18,659	189	2,728	2,638	584	14,829	281	2,024	1,705	402	9,842	532	1,350	1,032	852	12,130	781	1,857	1,111	4
106	7,085	81	1,031	855	178	6,802	139	1,028	780	162	5,984	144	558	396	475	6,819	468	850	554	5
185	12,581	116	1,891	1,589	280	10,081	191	1,507	1,159	255	6,204	209	871	632	535	7,758	482	988	645	6
58	3,654	48	519	396	88	3,270	80	509	361	85	2,034	72	289	174	185	2,720	180	402	201	7
78	5,121	60	690	577	145	5,488	128	755	601	133	5,311	124	458	270	282	4,068	274	554	304	8
39	2,574	32	344	340	68	2,682	58	817	305	85	2,047	82	248	191	177	2,585	178	315	186	9
104	6,971	98	943	1,002	223	8,810	200	1,020	1,018	219	5,351	202	632	611	539	7,861	523	840	654	10
9	594	5	102	97	22	777	18	108	92	20	494	18	60	44	48	692	44	92	61	11
7	456	3	72	57	18	646	13	71	57	14	338	16	34	23	28	410	24	41	25	12
9	580	8	73	59	8	304	7	33	20	5	121	4	17	13	23	354	25	33	19	13
78	5,116	37	687	693	99	3,779	74	465	435	108	2,658	70	362	314	228	3,413	182	428	530	14
15	981	10	143	131	11	434	7	55	48	8	209	5	29	25	25	360	21	45	34	15
32	2,209	14	301	331	47	1,789	29	232	232	44	1,048	38	141	122	102	1,475	87	159	129	16
221	15,168	142	1,956	2,361	359	13,615	291	1,540	1,735	342	8,383	271	975	955	875	12,824	804	1,321	1,222	17
78	5,016	40	558	648	114	4,332	79	475	481	111	2,745	81	299	284	295	4,207	252	411	341	18
141	9,942	105	1,382	1,182	201	7,879	186	1,028	776	218	5,599	215	656	457	477	7,052	475	798	517	19
52	3,551	23	552	536	82	3,111	51	468	399	71	1,724	59	252	176	165	2,345	152	316	224	20
39	2,776	23	412	365	53	1,231	25	191	153	56	1,354	45	204	182	78	1,094	68	188	97	21
90	6,058	78	858	839	148	5,611	114	714	654	139	3,594	116	436	372	349	4,987	317	655	459	22
49	3,385	33	528	510	79	3,046	70	414	334	80	2,014	68	271	186	182	2,328	148	328	212	23
44	2,909	37	398	388	42	1,850	31	287	195	58	1,356	44	187	134	100	1,396	96	192	119	24
27	1,744	21	284	261	20	798	17	125	107	29	755	29	84	61	105	1,517	105	179	117	25
27	1,873	23	266	207	46	1,728	36	261	190	34	806	30	113	74	92	1,279	91	185	104	26
21	1,448	15	189	147	47	1,856	35	295	226	48	1,153	41	166	118	118	1,747	114	253	137	27
5	344	3	42	46	10	578	6	55	54	12	313	9	54	44	15	220	15	24	14	28
8	511	8	87	51	13	469	7	84	50	12	300	11	47	33	17	254	16	57	22	29
8	545	5	84	67	22	820	19	120	85	12	300	10	42	31	55	772	57	106	57	30
10	620	6	99	77	20	772	19	110	68	15	357	14	52	35	75	1,050	70	164	83	31
4	246	4	30	25	5	196	5	20	17	4	92	5	16	12	11	182	10	18	12	32
21	1,409	14	218	174	32	1,220	25	172	156	35	860	31	113	78	87	951	63	101	79	33
15	1,006	6	160	173	19	743	11	89	98	17	424	11	60	70	43	652	37	79	60	34
30	2,196	21	300	296	39	1,483	29	217	178	26	648	25	72	52	61	863	52	114	63	35
20	1,365	14	168	162	22	878	19	107	77	30	744	20	102	85	50	710	46	78	48	36
27	(x)	(x)	(x)	(x)	42	1,600	30	215	161	58	1,424	56	212	134	84	1,272	61	210	124	37
16	(x)	(x)	(x)	(x)	18	702	15	95	77	18	440	15	85	37	42	569	33	79	41	38
18	1,150	14	162	126	27	1,028	22	119	69	27	649	20	92	65	66	957	60	138	78	39
54	2,283	16	257	272	58	2,236	37	275	276	38	923	30	139	101	111	1,602	101	172	133	40
19	1,218	15	195	147	28	1,041	20	153	112	33	775	31	108	64	57	784	58	109	59	41
15	1,052	14	135	108	18	873	13	125	80	19	459	14	61	59	49	738	51	117	56	42
9	576	5	95	71	17	622	9	96	71	12	308	12	44	30	44	885	40	96	44	43
13	810	14	94	70	25	934	18	135	98	21	494	15	76	41	35	553	31	81	42	44
7	(x)	(x)	(x)	(x)	18	875	18	100	73	14	349	15	38	26	27	398	27	52	23	45
19	(x)	(x)	(x)	(x)	20	724	16	96	69	17	415	15	83	52	40	556	32	82	46	46
20	1,287	15	172	139	30	1,097	25	152	126	26	640	26	88	58	60	912	62	115	73	47
32	2,098	26	266	211	77	2,972	67	407	333	76	1,907	68	267	154	155	2,220	153	305	162	48
8	(x)	(x)	(x)	(x)	13	558	10	87	60	16	398	14	56	46	36	513	37	61	35	49
4	(x)	(x)	(x)	(x)	11	483	12	56	44	13	326	11	38	32	28	402	30	46	27	50
3	(x)	(x)	(x)	(x)	9	355	7	36	33	5	122	5	11	9	21	302	20	34	19	51
7	438	7	57	55	16	642	14	72	88	18	437	17	61	43	42	597	40	79	43	52
1	(x)	(x)	(x)	(x)	6	211	7	18	14	12	292	13	80	21	13	183	14	18	6	53
1	(x)	(x)	(x)	(x)	4	144	1	23	28	5	111	5	9	9	13	201	13	29	19	54
11	(x)	(x)	(x)	(x)	3	132	2	16	15	8	182	7	26	16	17	248	15	39	23	55
4	(x)	(x)	(x)	(x)	6	236	5	28	28	8	179	10	17	15	8	139	9	12	12	56
14	922	11	117	127	39	1,516	30	210	215	25	579	18	88	74	58	816	50	95	73	57
12	787	14	118	95	18	358	20	78	70	16	378	14	48	39	41	585	40	72	44	58
78	5,262	73	708	780	168	6,456	150	732	728	180	4,394	170	496	440	440	5,490	433	673	537	59

## CENSUS OF BUSINESS

FURRIERS,  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					\$50,000 and over				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	2,045	\$85,084	1,790	9,347	\$15,185	1,422	\$80,002	1,172	8,952	\$14,856	414	\$55,990	284	5,853	\$10,826
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Maine <sup>1</sup>	214	10,581	148	1,308	2,097	161	10,275	102	1,255	2,052	46	7,258	22	835	1,475
5	New Hampshire	800	30,276	733	2,977	5,487	499	28,888	416	2,839	5,555	129	20,182	87	1,878	4,055
6	Vermont	463	19,370	395	2,273	3,825	347	18,877	288	2,185	3,547	99	12,782	68	1,890	2,499
7	Massachusetts	187	7,885	122	1,105	1,551	135	7,534	97	1,074	1,527	46	5,281	24	899	1,095
8	Rhode Island	80	3,807	63	350	537	59	3,499	45	354	522	21	2,587	17	218	580
9	Connecticut	34	(x)	(x)	(x)	(x)	24	1,200	20	146	201	9	895	10	103	153
10	West North Central	33	1,693	28	201	253	27	1,687	21	195	251	14	1,373	12	157	204
11	South Atlantic	43	(x)	(x)	(x)	(x)	32	1,900	30	231	277	8	1,306	8	140	191
12	Pacific	257	9,295	236	949	1,497	175	8,873	158	890	1,445	54	6,091	37	561	1,013
13	New England:															
14	Maine <sup>1</sup>	12	733	5	96	168	10	(x)	(x)	(x)	(x)	4	534	—	66	135
15	New Hampshire	3	108	1	9	14	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
16	Vermont	3	187	3	15	19	3	187	3	15	19	3	187	3	15	19
17	Massachusetts	130	7,056	85	904	1,440	97	6,859	57	871	1,412	26	5,079	9	609	1,058
18	Rhode Island	10	565	9	54	89	8	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
19	Connecticut	56	1,952	45	228	367	41	1,878	30	216	358	9	1,028	6	104	195
20	Middle Atlantic:															
21	New York	499	20,416	473	1,887	3,818	306	19,555	259	1,809	3,746	86	14,355	60	1,240	2,935
22	New Jersey	105	3,157	65	308	554	72	3,015	37	287	533	12	1,573	2	109	278
23	Pennsylvania	196	6,703	195	784	1,115	121	6,318	120	743	1,076	31	4,274	25	527	844
24	East North Central:															
25	Ohio	74	3,458	64	492	674	57	3,367	45	479	663	20	2,461	12	334	508
26	Indiana	31	1,975	14	229	335	22	1,931	8	220	327	11	1,622	3	175	280
27	Illinois	191	7,295	188	749	1,355	149	7,026	143	727	1,351	38	4,325	35	411	840
28	Michigan	83	4,398	64	512	848	58	4,237	43	484	828	17	3,323	10	364	688
29	Wisconsin	84	2,244	65	281	413	61	2,118	47	273	398	13	1,051	8	108	203
30	West North Central:															
31	Minnesota	71	3,228	60	420	676	59	3,159	48	404	664	18	2,140	10	280	486
32	Iowa	35	1,622	20	250	322	29	1,594	17	244	317	9	1,070	3	156	223
33	Missouri	24	1,877	12	263	355	20	1,859	11	262	354	14	1,651	7	218	305
34	North Dakota	10	302	11	47	49	8	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
35	South Dakota	5	169	2	27	37	5	169	2	27	37	1	(x)	(x)	(x)	(x)
36	Nebraska	18	363	12	71	80	10	343	7	85	76	1	(x)	(x)	(x)	(x)
37	Kansas	6	124	5	27	32	5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
38	South Atlantic:															
39	Delaware	1	(x)	(x)	(x)	(x)	—	—	—	—	—	—	—	—	—	—
40	Maryland	25	981	25	100	132	17	935	18	94	125	7	720	7	87	101
41	District of Columbia	14	1,525	10	108	214	13	(x)	(x)	(x)	(x)	5	1,102	2	82	185
42	Virginia	13	499	7	65	94	12	(x)	(x)	(x)	(x)	3	252	3	33	48
43	West Virginia	9	216	8	26	30	5	195	2	22	26	1	(x)	(x)	(x)	(x)
44	North Carolina	4	140	6	9	6	4	140	6	9	6	1	(x)	(x)	(x)	(x)
45	South Carolina	3	55	3	11	13	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
46	Georgia	8	374	4	29	39	5	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)
47	Florida	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
48	East South Central:															
49	Kentucky	14	383	14	47	82	10	375	10	45	81	3	(x)	(x)	(x)	(x)
50	Tennessee	18	582	11	75	106	10	573	7	73	105	3	410	2	54	82
51	Alabama	4	252	3	28	35	4	252	3	28	35	3	(x)	(x)	(x)	(x)
52	Mississippi	1	(x)	(x)	(x)	(x)	—	—	—	—	—	—	—	—	—	—
53	West South Central:															
54	Arkansas	3	144	3	23	19	3	144	3	23	19	1	(x)	(x)	(x)	(x)
55	Louisiana	5	233	3	35	27	5	233	3	35	27	2	(x)	(x)	(x)	(x)
56	Oklahoma	6	281	5	30	37	5	(x)	(x)	(x)	(x)	3	232	3	24	27
57	Texas	19	1,035	17	113	170	14	(x)	(x)	(x)	(x)	8	883	7	90	143
58	Mountain:															
59	Montana	11	344	10	49	59	8	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
60	Idaho	4	78	3	13	11	3	(x)	(x)	(x)	(x)	—	—	—	—	—
61	Wyoming	3	48	3	8	8	2	(x)	(x)	(x)	(x)	—	—	—	—	—
62	Colorado	18	1,272	18	138	174	14	1,254	14	135	171	5	1,021	6	94	131
63	New Mexico	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	—	—	—	—	—
64	Arizona	3	185	3	25	27	3	185	3	25	27	1	(x)	(x)	(x)	(x)
65	Utah	3	15	2	2	3	1	(x)	(x)	(x)	(x)	—	—	—	—	—
66	Nevada	3	15	2	2	3	1	(x)	(x)	(x)	(x)	—	—	—	—	—
67	Pacific:															
68	Washington	45	1,406	41	244	368	27	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)
69	Oregon	14	473	12	52	71	12	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
70	California	198	7,416	183	653	1,058	136	7,084	124	614	1,021	43	4,940	33	398	729

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 1 store; Colo., 3; D. C., 1; Ga., 2; Idaho, 1; Ind., 2; Iowa, 5; Ky., 2; La., 2; Maine, 2; Md., 1; Mich., 4; Minn., 5; Mo., 1; Mont., 1; Nebr., 1; Nev., 1; N. H., 1; N. J., 2; Okla., 2; Tenn., 5; Tex., 2; Va., 1; with total sales of \$2,581,000. These data are also included in geographic division totals but not in U. S. totals.

## FUR SHOPS

## STORE, BY GEOGRAPHIC DIVISIONS AND STATES

## Personnel, and Pay Roll

(except chain stores)

## STORES WITH ANNUAL SALES OF—

\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.	
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)		
285	\$10,873	228	1,310	\$1,909	258	\$5,888	198	818	\$1,018	485	\$7,251	464	971	\$1,085	625	\$5,082	618	395	\$549	1	
43	1,898	25	254	365	25	627	16	81	97	47	684	59	105	115	55	288	48	51	45	2	
103	3,902	86	399	594	86	2,155	65	272	362	181	2,689	180	292	344	501	1,588	317	158	132	3	
71	2,684	65	332	504	59	1,447	51	188	241	118	1,784	104	273	308	116	895	109	90	78	4	
50	1,189	18	185	231	19	475	17	72	88	41	859	58	110	115	51	151	25	31	24	5	
11	414	5	55	71	8	190	6	30	55	19	508	17	35	36	21	108	18	18	15	6	
5	94	1	15	19	4	(x)	(x)	(x)	(x)	8	118	6	18	17	10	(x)	(x)	(x)	(x)	7	
3	120	2	11	18	2	(x)	(x)	(x)	(x)	8	118	7	19	18	6	(x)	(x)	(x)	(x)	8	
5	198	3	21	24	12	294	11	58	47	7	102	8	14	15	11	(x)	(x)	(x)	(x)	9	
29	1,115	24	97	150	32	794	31	121	155	60	875	66	111	125	82	422	78	59	54	10	
2	(x)	(x)	(x)	(x)	4	97	2	14	17	---	---	---	---	---	2	(x)	(x)	(x)	(x)	11	
1	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---	1	(x)	(x)	(x)	(x)	12	
24	955	11	132	211	13	353	9	50	56	34	492	28	80	89	35	177	28	33	28	13	
3	118	4	10	11	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	14	
15	490	8	74	124	7	(x)	(x)	(x)	(x)	12	(x)	(x)	(x)	(x)	15	74	15	12	9	15	
59	2,255	47	258	375	58	1,446	42	182	249	105	1,519	110	151	191	193	681	214	78	72	17	
18	684	13	77	119	13	320	4	45	66	29	438	18	56	70	55	142	28	19	21	18	
28	965	26	86	102	15	369	17	45	47	49	712	52	85	85	75	385	75	41	39	19	
11	416	10	54	69	10	248	12	42	41	16	242	11	49	45	17	61	19	15	11	20	
5	210	2	28	30	---	---	---	---	---	6	99	3	19	17	9	44	6	9	6	21	
55	1,316	31	145	289	30	716	27	80	110	46	869	50	91	112	42	289	45	22	24	22	
8	299	6	41	54	12	308	8	41	55	21	307	17	38	51	25	161	21	28	20	23	
12	445	12	66	82	7	175	4	25	35	29	447	25	76	78	23	128	18	18	15	24	
10	381	2	52	78	11	289	13	40	42	20	569	23	52	58	12	69	12	16	12	25	
8	315	5	50	55	4	101	4	15	16	8	108	5	25	25	6	28	3	6	5	26	
4	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	4	62	4	8	7	4	18	(x)	(x)	(x)	27	
2	(x)	(x)	(x)	(x)	---	---	---	---	---	3	58	2	7	7	---	(x)	(x)	(x)	(x)	28	
1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	3	47	1	11	14	6	20	5	6	4	29	
5	205	5	59	41	1	(x)	(x)	(x)	(x)	3	55	3	7	6	1	(x)	(x)	(x)	(x)	30	
---	---	---	---	---	1	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	31
3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	32	
3	122	1	15	18	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	33	
4	147	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	34	
1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	4	21	4	4	4	35	
---	---	---	---	---	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	---	(x)	(x)	(x)	(x)	36	
---	---	---	---	---	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	37	
---	---	---	---	---	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	38	
---	---	---	---	---	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	39	
3	94	1	15	19	2	(x)	(x)	(x)	(x)	5	77	4	14	12	4	8	4	2	1	40	
---	---	---	---	---	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	9	4	2	1	41	
---	---	---	---	---	---	---	---	---	---	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	42	
1	(x)	(x)	(x)	(x)	---	(x)	(x)	(x)	(x)	---	(x)	(x)	(x)	(x)	---	(x)	(x)	(x)	(x)	43	
1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	4	55	4	7	9	5	(x)	(x)	(x)	(x)	44	
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	45	
2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	46	
2	(x)	(x)	(x)	(x)	4	108	5	24	19	3	(x)	(x)	(x)	(x)	4	18	4	5	3	47	
1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---	48	
---	---	---	---	---	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	49	
2	(x)	(x)	(x)	(x)	10	258	12	55	66	6	93	7	16	17	18	(x)	(x)	(x)	(x)	50	
1	(x)	(x)	(x)	(x)	4	94	2	12	22	5	73	5	11	10	2	(x)	(x)	(x)	(x)	51	
26	995	20	80	127	18	442	17	54	67	49	709	54	84	98	82	352	59	59	57	52	

## CENSUS OF BUSINESS

MILLINERY STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	7,805	\$54,083	7,383	9,748	\$8,000	1,642	\$32,685	1,357	6,255	\$5,741	212	\$10,278	127	1,980	\$2,117
GEOGRAPHIC DIVISIONS:															
New England:	641	4,622	599	785	609	148	2,553	110	490	432	14	660	6	120	129
Middle Atlantic:	1,118	23,458	3,028	4,161	3,775	747	14,678	632	2,753	2,759	94	4,377	53	835	1,009
East North Central:	1,653	9,693	1,929	1,864	1,374	268	5,123	254	1,037	862	36	1,743	23	392	378
West North Central:	537	2,679	532	524	345	63	1,238	51	271	213	8	374	4	89	72
South Atlantic:	548	4,550	561	528	636	150	3,120	114	596	496	20	1,074	12	189	182
East South Central:	180	1,332	176	227	165	44	911	38	170	138	3	(x)	(x)	(x)	(x)
West South Central:	239	1,959	237	377	254	61	1,391	54	290	209	10	573	6	115	93
Mountain:	113	777	104	141	95	22	402	18	72	58	2	(x)	(x)	(x)	(x)
Pacific:	580	4,844	557	850	758	142	3,182	106	579	557	25	1,180	18	193	203
New England:															
Maine	56	247	56	42	23	4	57	3	11	7	—	—	—	—	—
New Hampshire	29	180	28	23	13	5	(x)	(x)	(x)	(x)	—	—	—	—	—
Vermont	21	82	20	8	4	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Massachusetts	357	2,648	325	489	390	87	1,570	63	315	283	7	351	1	70	74
Rhode Island	63	428	62	70	47	12	224	10	35	28	1	(x)	(x)	(x)	(x)
Connecticut	115	1,041	108	153	132	37	715	28	116	106	6	(x)	(x)	(x)	(x)
Middle Atlantic:															
New York	2,051	15,678	2,032	2,808	2,771	492	9,845	428	1,869	2,041	62	1,557	25	595	790
New Jersey	403	3,137	357	533	414	119	1,961	96	332	286	7	299	7	42	49
Pennsylvania	664	4,646	639	820	588	136	2,372	110	552	482	25	1,121	21	198	170
East North Central:															
Ohio	330	2,042	333	354	250	57	1,096	50	206	184	9	389	7	86	71
Indiana	190	945	194	166	95	25	450	21	86	59	2	(x)	(x)	(x)	(x)
Illinois	657	4,165	636	838	680	113	2,279	97	493	461	18	680	13	197	218
Michigan	278	1,561	271	276	182	40	755	38	143	105	5	(x)	(x)	(x)	(x)
Wisconsin	200	1,180	195	230	157	33	563	28	109	93	2	(x)	(x)	(x)	(x)
West North Central:															
Minnesota	134	751	139	135	97	14	369	11	86	66	4	208	2	45	36
Iowa	93	376	91	65	35	6	74	4	15	10	—	—	—	—	—
Missouri	161	950	172	216	143	28	494	24	116	93	2	(x)	(x)	(x)	(x)
North Dakota	7	44	6	8	8	2	(x)	(x)	(x)	(x)	—	—	—	—	—
South Dakota	20	95	22	15	8	3	(x)	(x)	(x)	(x)	—	—	—	—	—
Nebraska	36	174	36	27	18	3	91	3	11	10	1	(x)	(x)	(x)	(x)
Kansas	66	289	66	58	34	7	124	4	25	21	1	(x)	(x)	(x)	(x)
South Atlantic:															
Delaware	23	156	16	31	21	6	102	2	23	17	—	—	—	—	—
Maryland	90	585	90	132	84	18	360	13	92	61	4	174	1	44	31
District of Columbia	49	683	49	101	100	20	523	16	83	84	5	280	6	54	37
Virginia	54	406	61	72	58	14	267	11	45	40	3	99	1	14	13
West Virginia	28	222	30	37	21	6	140	6	26	17	—	—	—	—	—
North Carolina	60	602	62	117	72	20	456	19	95	59	3	(x)	(x)	(x)	(x)
South Carolina	36	255	33	53	28	10	163	6	39	22	—	—	—	—	—
Georgia	79	652	70	123	105	20	426	15	83	84	2	(x)	(x)	(x)	(x)
Florida	129	1,009	118	162	149	36	663	26	110	114	3	142	—	16	25
East South Central:															
Kentucky	80	394	82	53	39	9	204	8	32	27	1	(x)	(x)	(x)	(x)
Tennessee	47	485	46	88	75	16	373	13	74	69	1	(x)	(x)	(x)	(x)
Alabama	36	339	32	57	38	15	268	13	47	32	1	(x)	(x)	(x)	(x)
Mississippi	17	114	16	29	14	4	66	4	17	9	—	—	—	—	—
West South Central:															
Arkansas	25	78	31	6	4	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Louisiana	19	173	16	28	18	7	(x)	(x)	(x)	(x)	—	—	—	—	—
Oklahoma	38	215	37	41	26	6	105	5	22	16	—	—	—	—	—
Texas	157	1,493	151	302	206	46	1,139	41	242	175	10	573	8	115	93
Mountain:															
Montana	16	89	16	9	6	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Idaho	15	64	15	12	6	—	—	—	—	—	—	—	—	—	—
Wyoming	12	80	10	10	5	—	—	—	—	—	—	—	—	—	—
Colorado	50	404	49	73	53	13	273	13	49	37	2	(x)	(x)	(x)	(x)
New Mexico	5	24	4	5	4	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Arizona	6	57	3	9	8	3	43	1	7	7	—	—	—	—	—
Utah	9	79	7	23	3	3	43	2	9	7	—	—	—	—	—
Nevada	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Pacific:															
Washington	53	548	42	119	103	12	380	7	80	75	3	(x)	(x)	(x)	(x)
Oregon	37	315	33	64	48	8	177	7	34	27	2	(x)	(x)	(x)	(x)
California	490	3,981	482	687	607	122	2,645	92	465	455	20	897	15	137	150

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: N. Mex., 1 store; Wyo., 3; with total sales of \$32,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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MILLINERY STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	246	\$8,187	194	1,117	\$1,049	1,184	\$16,240	1,036	3,158	\$2,575	5,963	\$21,398	6,026	3,493	\$2,259
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	18	469	10	92	90	114	1,524	94	278	215	495	1,989	489	265	177
Middle Atlantic	114	2,927	92	499	515	539	7,374	487	1,419	1,237	2,371	8,781	2,598	1,408	1,014
East North Central	22	527	14	105	89	210	2,853	197	540	415	1,385	4,770	1,595	827	492
South Atlantic	11	275	9	65	59	44	589	59	117	82	474	1,441	461	253	130
East South Central	21	508	16	95	76	109	1,545	88	314	240	598	1,430	407	232	138
West South Central	10	(x)	(x)	(x)	(x)	31	451	28	95	60	136	421	158	57	29
Mountain	12	283	11	56	41	39	535	35	119	75	178	568	183	87	45
Pacific	5	(x)	(x)	(x)	(x)	15	197	13	32	29	91	375	86	69	37
	55	815	28	139	127	84	1,187	60	247	227	438	1,662	451	271	201
New England:															
Maine	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	52	190	53	31	16
New Hampshire	1	(x)	(x)	(x)	(x)	4	53	4	8	5	24	(x)	(x)	(x)	(x)
Vermont	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	20	(x)	(x)	(x)	(x)
Massachusetts	10	283	5	58	56	70	956	57	187	153	270	1,078	282	174	107
Rhode Island	2	(x)	(x)	(x)	(x)	9	120	7	20	14	51	202	52	35	19
Connecticut	4	(x)	(x)	(x)	(x)	27	346	23	54	36	78	326	80	87	26
Middle Atlantic:															
New York	75	2,008	85	342	363	356	4,892	336	932	888	1,559	5,631	1,606	939	730
New Jersey	18	422	15	67	69	94	1,240	74	223	168	294	1,176	261	201	128
Pennsylvania	21	499	12	90	61	90	1,252	77	264	181	528	1,774	529	266	156
East North Central:															
Ohio	4	94	3	11	12	44	613	40	109	81	273	946	283	148	86
Indiana	3	(x)	(x)	(x)	(x)	20	265	19	61	40	165	515	173	80	36
Illinois	10	239	7	56	45	86	1,180	77	240	198	544	1,886	539	345	229
Michigan	2	(x)	(x)	(x)	(x)	33	428	35	88	53	236	806	233	133	77
Wisconsin	3	(x)	(x)	(x)	(x)	28	367	28	62	43	167	617	167	121	64
West North Central:															
Minnesota	3	76	3	25	19	7	85	6	16	11	120	382	128	49	31
Iowa	5	(x)	(x)	(x)	(x)	6	74	4	15	10	87	302	87	50	25
Missouri	5	(x)	(x)	(x)	(x)	21	294	20	62	41	155	458	148	100	50
North Dakota	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)
South Dakota	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	17	(x)	(x)	(x)	(x)
Nebraska	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	33	53	33	18	8
Kansas	1	(x)	(x)	(x)	(x)	5	68	3	12	9	59	165	62	35	13
South Atlantic:															
Delaware	2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	17	54	16	8	4
Maryland	2	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	74	225	77	40	23
District of Columbia	2	(x)	(x)	(x)	(x)	13	(x)	(x)	(x)	(x)	29	140	33	18	16
Virginia	1	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	40	139	40	27	16
West Virginia	2	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	20	82	24	11	4
North Carolina	1	(x)	(x)	(x)	(x)	18	221	15	36	28	40	146	43	22	13
South Carolina	2	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	26	92	25	14	6
Georgia	1	(x)	(x)	(x)	(x)	17	234	12	49	34	59	228	57	40	21
Florida	8	185	8	30	33	25	356	18	64	56	95	326	92	52	35
East South Central:															
Kentucky	1	(x)	(x)	(x)	(x)	7	104	7	18	9	71	190	74	21	11
Tennessee	5	128	5	24	20	10	(x)	(x)	(x)	(x)	31	112	33	14	7
Alabama	3	(x)	(x)	(x)	(x)	11	161	9	33	21	21	71	19	10	6
Mississippi	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	13	46	12	12	5
West South Central:															
Arkansas	3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	23	(x)	(x)	(x)	(x)
Louisiana	3	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	12	(x)	(x)	(x)	(x)
Oklahoma	2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	32	110	32	19	10
Texas	7	157	6	37	27	29	408	27	90	55	111	355	110	60	31
Mountain:															
Montana	—	—	—	—	—	2	(x)	(x)	(x)	(x)	14	(x)	(x)	(x)	(x)
Idaho	—	—	—	—	—	7	—	—	—	—	15	64	15	12	6
Wyoming	—	—	—	—	—	—	—	—	—	—	12	60	10	10	5
Colorado	4	(x)	(x)	(x)	(x)	7	91	9	14	12	37	131	36	24	16
New Mexico	—	—	—	—	—	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)
Arizona	—	—	—	—	—	3	43	1	7	7	3	14	2	2	1
Utah	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	6	36	5	14	6
Nevada	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Pacific:															
Washington	3	(x)	(x)	(x)	(x)	6	84	4	21	16	41	188	35	39	28
Oregon	1	(x)	(x)	(x)	(x)	5	65	4	16	13	29	138	28	30	21
California	28	710	25	118	107	73	1,058	52	210	198	568	1,556	390	202	152

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

WOMEN'S ACCESSORIES STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	5,429	\$68,344	4,887	11,583	\$7,729	1,965	\$56,486	1,453	10,368	\$7,028	809	\$51,633	276	8,908	\$4,558
GEOGRAPHIC DIVISIONS:															
New England:	405	5,119	358	761	598	139	4,178	102	637	558	34	2,430	22	318	303
Middle Atlantic:	3,000	58,882	2,718	4,385	3,881	1,141	52,279	875	3,905	3,567	306	18,063	163	2,576	2,402
East North Central:	945	10,551	959	2,400	1,242	517	8,444	258	2,136	1,103	66	4,220	38	1,364	637
West North Central:	208	(x)	(x)	(x)	(x)	85	2,451	59	783	458	17	1,624	10	544	352
South Atlantic:	265	3,989	200	947	486	105	3,471	38	858	445	35	2,324	21	575	291
East South Central:	89	927	57	278	124	28	796	14	255	117	7	440	1	185	77
West South Central:	119	1,472	98	502	218	40	1,250	23	462	200	14	760	5	314	151
Mountain:	72	(x)	(x)	(x)	(x)	21	477	13	195	92	5	205	1	111	48
Pacific:	380	4,514	555	1,298	621	124	3,440	91	1,180	539	27	1,671	15	847	324
New England:															
Maine:	24	150	22	37	24	5	110	3	27	22	1	(x)	(x)	(x)	(x)
New Hampshire:	25	173	21	30	19	6	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Vermont:	9	44	6	21	8	1	(x)	(x)	(x)	(x)					
Massachusetts:	222	3,217	194	488	390	77	2,700	54	408	349	18	1,724	11	225	217
Rhode Island:	48	413	40	80	44	16	297	11	80	39	2	(x)	(x)	(x)	(x)
Connecticut:	79	1,122	75	127	113	35	957	29	117	107	12	555	8	85	64
Middle Atlantic:															
New York:	2,058	27,451	1,854	2,844	2,739	824	22,816	610	2,540	2,803	228	12,518	117	1,701	1,688
New Jersey:	332	5,241	294	540	422	133	4,608	130	496	401	50	2,985	28	308	282
Pennsylvania:	610	6,180	588	1,001	714	154	4,855	135	969	658	30	2,862	18	507	452
East North Central:															
Ohio:	137	1,395	119	587	230	40	1,143	24	521	207	9	584	3	289	121
Indiana:	61	590	55	121	65	18	396	11	106	57	3	179	1	53	30
Illinois:	513	5,257	471	952	549	179	4,108	138	854	475	30	1,581	20	481	223
Michigan:	128	2,359	113	551	290	51	2,101	41	509	287	17	1,577	10	441	209
Wisconsin:	108	940	101	189	108	31	698	24	166	97	7	309	4	100	54
West North Central:															
Minnesota:	39	1,060	31	394	265	13	964	6	379	255	4	789	2	325	229
Iowa:	32	234	27	94	58	7	184	3	89	35	2	(x)	(x)	(x)	(x)
Missouri:	80	985	64	243	129	28	832	20	201	111	9	506	6	134	84
North Dakota:	11	45	9	14	8	2	(x)	(x)	(x)	(x)					
South Dakota:	6	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)					
Nebraska:	19	157	18	58	25	7	129	4	52	22	1	(x)	(x)	(x)	(x)
Kansas:	19	340	19	40	24	6	295	6	38	24	1	(x)	(x)	(x)	(x)
South Atlantic:															
Delaware:	9	(x)	(x)	(x)	(x)	4	87	2	16	14					
Maryland:	34	453	35	75	50	10	369	7	70	47	4	286	3	49	29
District of Columbia:	25	807	18	226	106	16	775	11	221	102	7	611	4	201	84
Virginia:	30	424	14	87	55	12	356	5	72	47	3	214	1	25	26
West Virginia:	14	248	8	102	35	7	225	2	92	32	3	180	1	55	19
North Carolina:	29	492	19	138	56	13	434	4	128	53	6	322	2	94	38
South Carolina:	16	139	9	46	17	8	112	2	32	13					
Georgia:	28	485	21	112	72	8	452	4	104	69	3	341	2	90	59
Florida:	79	(x)	(x)	(x)	(x)	27	683	21	123	68	9	390	8	61	38
East South Central:															
Kentucky:	24	235	19	75	30	7	190	2	70	29	2	(x)	(x)	(x)	(x)
Tennessee:	31	515	25	139	68	13	457	8	125	65	4	298	1	103	51
Alabama:	9	89	9	10	7	3	(x)	(x)	(x)	(x)					
Mississippi:	5	88	4	54	19	5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
West South Central:															
Arkansas:	11	80	9	24	9	2	(x)	(x)	(x)	(x)					
Louisiana:	25	410	12	105	53	8	343	1	97	49	4	(x)	(x)	(x)	(x)
Oklahoma:	21	232	23	98	38	8	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Texas:	62	750	54	277	118	22	632	11	258	109	8	399	3	180	76
Mountain:															
Montana:	14	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)					
Idaho:	6	56	8	18	10	2	(x)	(x)	(x)	(x)					
Wyoming:	6	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Colorado:	25	180	27	86	21	4	100	4	57	19	1	(x)	(x)	(x)	(x)
New Mexico:	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Arizona:	6	(x)	(x)	(x)	(x)	3	68	2	18	12	1	(x)	(x)	(x)	(x)
Utah:	8	122	7	35	15	5	112	5	52	13	1	(x)	(x)	(x)	(x)
Nevada:	5	32	4	9	6	2	(x)	(x)	(x)	(x)					
Pacific:															
Washington:	48	708	38	215	100	20	621	12	206	94	6	(x)	(x)	(x)	(x)
Oregon:	10	143	8	103	30	3	121	1	89	29	1	(x)	(x)	(x)	(x)
California:	322	3,463	289	980	491	101	2,698	78	875	416	20	1,236	14	602	243

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ark., 1 store; Ky., 1; La., 6; Miss., 1; Nebr., 5; N. C., 6; S. C., 5; Vt., 1; Va., 9; with total sales of \$557,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE: 1939

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WOMEN'S ACCESSORIES STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores*	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
<b>UNITED STATES TOTAL</b>	<b>590</b>	<b>\$9,578</b>	<b>285</b>	<b>1,620</b>	<b>\$1,095</b>	<b>1,066</b>	<b>\$15,275</b>	<b>912</b>	<b>1,942</b>	<b>\$1,395</b>	<b>3,463</b>	<b>\$11,858</b>	<b>5,404</b>	<b>1,215</b>	<b>\$705</b>
<b>GEOGRAPHIC DIVISIONS:</b>															
New England	25	618	10	142	99	80	1,180	70	177	156	286	941	254	124	60
Middle Atlantic	221	5,456	166	549	486	614	8,780	548	780	669	1,859	6,575	1,841	480	324
East North Central	60	1,473	40	345	179	191	2,751	160	427	237	328	2,087	621	264	139
West North Central	19	455	13	145	75	29	372	18	94	51	141	(x)	(x)	(x)	(x)
South Atlantic	15	561	7	84	58	55	786	50	159	96	160	518	142	89	41
East South Central	8	201	4	77	31	11	155	9	15	9	43	151	43	25	7
West South Central	6	151	5	65	31	20	519	13	85	58	79	242	75	40	18
Mountain	5	113	2	45	22	11	159	10	37	22	51	(x)	(x)	(x)	(x)
Pacific	32	792	18	175	116	85	977	58	180	99	256	874	244	118	82
<b>New England:</b>															
Maine	1	(x)	(x)	(x)	(x)	3	48	5	3	2	19	(x)	40	19	10
New Hampshire	1	(x)	(x)	(x)	(x)	4	46	3	7	5	17	(x)	(x)	(x)	(x)
Vermont	1	(x)	(x)	(x)	(x)						8				
Massachusetts	11	277	5	65	42	48	898	38	120	90	145	517	140	78	41
Rhode Island	4	(x)	(x)	(x)	(x)	9	108	9	22	20	33	118	29	10	5
Connecticut	7	156	4	27	24	16	228	17	25	19	44	185	44	10	6
<b>Middle Atlantic:</b>															
New York	158	3,915	119	512	327	440	6,585	374	527	488	1,234	4,855	1,224	304	256
New Jersey	34	830	24	106	84	79	1,115	78	82	55	169	635	164	44	27
Pennsylvania	29	691	23	151	75	95	1,282	94	171	128	458	1,505	455	132	61
<b>East North Central:</b>															
Ohio	10	259	4	136	45	21	320	17	96	41	97	252	95	66	25
Indiana	3	80	2	21	12	10	137	8	32	15	45	184	44	15	8
Illinois	56	865	26	146	94	115	1,850	92	207	158	554	1,151	353	118	74
Michigan	5	141	5	18	14	28	385	26	52	44	77	258	72	42	23
Wisconsin	5	128	5	28	14	19	281	17	40	29	75	242	77	23	11
<b>West North Central:</b>															
Minnesota	5	128	2	45	20	4	49	2	11	6	26	98	25	15	10
Iowa	3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	25	50	24	5	3
Missouri	6	144	6	56	27	15	182	8	31	20	52	153	44	42	18
North Dakota	—	—	—	—	—	2	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)
South Dakota	—	—	—	—	—	2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)
Nebraska	2	(x)	(x)	(x)	(x)	4	46	3	6	5	12	28	12	8	5
Kansas	3	68	2	21	10	2	(x)	(x)	(x)	(x)	13	45	15	2	(1)
<b>South Atlantic:</b>															
Delaware	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)
Maryland	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	24	64	26	5	3
District of Columbia	2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	9	32	7	5	4
Virginia	2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	18	88	8	15	8
West Virginia	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	7	25	6	10	3
North Carolina	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	16	58	15	10	5
South Carolina	—	—	—	—	—	8	112	2	32	15	8	27	7	14	4
Georgia	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	21	55	17	8	5
Florida	3	67	2	5	9	15	206	11	57	25	52	(x)	(x)	(x)	(x)
<b>East South Central:</b>															
Kentucky	3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	17	45	17	5	1
Tennessee	4	92	3	17	11	5	67	4	5	3	18	58	17	14	3
Alabama	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Mississippi	—	—	—	—	—	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
<b>West South Central:</b>															
Arkansas	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)
Louisiana	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	17	67	11	8	4
Oklahoma	3	76	3	31	16	5	42	4	3	2	13	118	45	21	9
Texas	1	(x)	(x)	(x)	(x)	18	(x)	(x)	(x)	(x)	40				
<b>Mountain:</b>															
Montana	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	12	(x)	(x)	(x)	(x)
Idaho	—	—	—	—	—	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)
Wyoming	—	—	—	—	—	3	(x)	(x)	(x)	(x)	21	80	23	9	2
Colorado	—	—	—	—	—	—	—	—	—	—	1	(x)	(x)	(x)	(x)
New Mexico	—	—	—	—	—	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Arizona	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	10	2	3	2
Utah	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Nevada	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
<b>Pacific:</b>															
Washington	7	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	28	87	26	9	6
Oregon	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	7	22	7	4	1
California	24	605	13	122	82	87	855	51	151	91	221	755	211	105	75

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.



## CENSUS OF BUSINESS

INFANTS, OTHER APPAREL STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	3,848	\$46,591	3,747	8,075	\$5,737	1,182	\$38,485	999	4,559	\$4,840	371	\$24,431	289	3,090	\$3,595
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	418	5,504	402	703	607	135	4,668	111	558	515	51	3,183	33	411	395
New Hampshire	1,525	25,195	1,423	3,059	3,255	983	23,174	551	2,875	3,011	219	15,366	153	1,921	2,539
Vermont	627	5,837	618	861	743	141	4,284	120	523	544	40	2,620	27	344	404
Massachusetts <sup>1</sup>	192	1,324	196	262	205	25	834	19	160	133	11	(x)	(x)	(x)	(x)
Rhode Island <sup>1</sup>	283	2,858	260	360	282	86	2,281	71	258	228	24	1,199	20	159	144
Connecticut <sup>1</sup>	86	707	91	139	101	22	561	17	86	78	3	(x)	(x)	(x)	(x)
New York	153	1,691	145	251	154	35	1,398	25	145	123	18	1,082	9	111	101
New Jersey	79	418	85	61	51	7	218	7	31	25	3	(x)	(x)	(x)	(x)
Pennsylvania	511	3,572	531	528	468	88	2,411	80	295	518	17	(x)	(x)	(x)	(x)
Middle Atlantic:															
New York	994	18,869	932	2,028	2,382	427	14,902	354	1,769	2,199	137	9,776	96	1,289	1,712
New Jersey	244	5,401	205	553	489	124	4,973	92	513	477	52	3,696	31	401	588
Pennsylvania	287	3,928	286	478	385	112	3,299	105	393	335	30	1,894	26	241	238
East North Central:															
Ohio	108	802	115	107	70	20	363	20	38	31	1	(x)	(x)	(x)	(x)
Indiana	63	600	65	135	108	8	429	7	95	87	4	341	2	83	81
Illinois	262	2,965	259	395	391	72	2,435	61	271	309	28	1,681	19	192	246
Michigan	125	1,118	119	170	135	32	816	28	96	94	7	465	5	50	58
Wisconsin	69	352	58	54	41	9	221	6	23	23	2	(x)	(x)	(x)	(x)
West North Central:															
Minnesota	47	357	48	66	50	5	247	5	29	23	4	(x)	(x)	(x)	(x)
Iowa	35	136	36	34	14	3	58	3	15	7	1	(x)	(x)	(x)	(x)
Missouri	66	591	63	135	109	14	410	6	85	81	5	255	2	50	55
North Dakota	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	—	—	—	—	—
South Dakota	5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Nebraska	16	59	17	9	3	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Kansas	22	149	25	43	26	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
South Atlantic:															
Delaware	13	178	10	20	24	6	170	1	18	24	3	114	—	14	20
Maryland	29	165	28	19	12	5	99	4	10	7	1	(x)	(x)	(x)	(x)
District of Columbia	16	172	15	20	24	5	154	2	16	22	2	(x)	(x)	(x)	(x)
Virginia	35	568	33	64	40	15	475	12	54	36	4	262	3	27	22
West Virginia	21	271	13	44	30	8	236	5	34	24	3	152	2	21	17
North Carolina	20	180	21	19	12	5	70	2	9	8	—	—	—	—	—
South Carolina	16	106	20	20	6	5	85	6	11	4	—	—	—	—	—
Georgia	15	180	18	17	12	5	143	10	11	7	2	(x)	(x)	(x)	(x)
Florida	118	1,068	102	137	122	34	849	27	93	96	9	485	8	55	62
East South Central:															
Kentucky	24	314	26	52	56	9	279	5	41	52	2	(x)	(x)	(x)	(x)
Tennessee	42	281	44	58	31	6	208	7	32	20	1	(x)	(x)	(x)	(x)
Alabama	15	88	16	22	12	4	(x)	(x)	(x)	(x)	—	—	—	—	—
Mississippi	5	26	5	4	2	1	(x)	(x)	(x)	(x)	—	—	—	—	—
West South Central:															
Arkansas	7	10	7	—	—	—	—	—	—	—	—	—	—	—	—
Louisiana	29	499	23	48	33	11	431	6	43	31	5	(x)	(x)	(x)	(x)
Oklahoma	31	349	33	40	28	5	290	6	20	20	2	(x)	(x)	(x)	(x)
Texas	98	833	82	143	93	19	665	13	82	72	9	510	5	60	60
Mountain:															
Montana	12	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Idaho	8	39	7	5	2	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Wyoming	3	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)	—	—	—	—	—
Colorado	25	82	28	24	13	2	(x)	(x)	(x)	(x)	—	—	—	—	—
New Mexico	6	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)	—	—	—	—	—
Arizona	8	15	7	7	3	—	(x)	(x)	(x)	(x)	—	—	—	—	—
Utah	12	156	13	34	26	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Nevada	5	13	5	—	—	—	(x)	(x)	(x)	(x)	—	—	—	—	—
Pacific:															
Washington	59	305	72	54	41	6	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Oregon	32	87	34	24	16	1	(x)	(x)	(x)	(x)	—	—	—	—	—
California	421	3,180	425	448	411	81	2,220	71	276	287	16	1,037	11	139	166

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Conn., 3 stores; Fla., 2; Ill., 4; La., 4; Md., 2; Mass., 3; N. J., 3; R. I., 1; Tex., 1; W. Va., 2; Wis., 1; with total sales of \$1,314,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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INFANTS, OTHER APPAREL STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL.....	218	\$5,402	187	802	\$554	598	\$8,652	543	887	\$711	2,688	\$8,108	2,748	1,518	\$897
GEOGRAPHIC DIVISIONS:															
New England.....	24	588	22	51	41	60	897	58	94	79	285	838	291	147	92
Maine.....	133	3,261	115	347	330	311	4,547	283	397	345	862	3,022	872	384	254
Middle Atlantic.....	18	458	13	52	43	85	1,188	80	127	97	486	1,373	498	338	199
East North Central.....	2	(x)	(x)	(x)	(x)	12	169	9	46	30	187	490	177	132	72
West North Central.....	17	402	15	45	32	45	660	38	72	52	197	595	189	104	53
South Atlantic.....	8	(x)	(x)	(x)	(x)	11	157	10	17	11	64	148	74	50	23
East South Central.....	4	110	1	16	15	15	194	15	18	9	118	305	120	88	31
West South Central.....	—	—	—	—	—	4	(x)	(x)	(x)	(x)	72	200	78	50	28
Mountain.....	17	453	17	52	48	54	(x)	(x)	(x)	(x)	425	1,161	451	231	150
Pacific.....	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
New England:															
Maine.....	—	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)	21	75	19	16	7
New Hampshire.....	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	16	(x)	(x)	(x)	(x)
Vermont.....	—	—	—	—	—	—	—	—	—	—	6	—	—	—	—
Massachusetts.....	11	263	9	30	26	40	599	35	88	82	165	444	173	83	51
Rhode Island.....	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	29	85	30	20	13
Connecticut.....	9	229	8	14	10	12	188	12	19	15	46	172	46	21	16
Middle Atlantic:															
New York.....	88	2,171	73	243	234	202	2,955	185	257	255	587	1,987	578	259	185
New Jersey.....	25	593	22	55	52	47	684	39	57	37	120	428	113	40	21
Pennsylvania.....	20	497	20	49	44	62	908	59	103	53	175	627	181	85	50
East North Central:															
Ohio.....	4	(x)	(x)	(x)	(x)	15	225	17	21	18	88	239	95	69	39
Indiana.....	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	55	171	58	40	19
Illinois.....	8	198	5	24	25	38	556	37	55	40	190	550	198	124	82
Michigan.....	1	(x)	(x)	(x)	(x)	24	(x)	(x)	(x)	(x)	98	302	95	74	41
Wisconsin.....	2	(x)	(x)	(x)	(x)	5	70	5	6	5	60	181	52	31	18
West North Central:															
Minnesota.....	—	—	—	—	—	1	(x)	(x)	(x)	(x)	42	110	43	37	27
Iowa.....	—	—	—	—	—	2	(x)	(x)	(x)	(x)	32	78	35	19	7
Missouri.....	2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	52	181	57	50	28
North Dakota.....	—	—	—	—	—	—	—	—	—	—	—	(x)	(x)	(x)	(x)
South Dakota.....	—	—	—	—	—	1	(x)	(x)	(x)	(x)	15	(x)	(x)	(x)	(x)
Nebraska.....	—	—	—	—	—	—	—	—	—	—	5	(x)	(x)	(x)	(x)
Kansas.....	—	—	—	—	—	—	—	—	—	—	21	(x)	(x)	(x)	(x)
South Atlantic:															
Delaware.....	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	7	8	9	2	(1)
Maryland.....	1	(x)	(x)	(x)	(x)	3	41	3	3	2	24	68	24	9	5
District of Columbia.....	—	—	—	—	—	3	(x)	(x)	(x)	(x)	11	58	13	4	2
Virginia.....	4	107	2	15	10	7	108	7	12	4	20	91	21	10	4
West Virginia.....	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	13	35	8	10	6
North Carolina.....	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	17	60	19	10	4
South Carolina.....	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	11	21	12	9	2
Georgia.....	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	10	37	8	6	5
Florida.....	4	85	3	9	7	21	301	16	29	27	84	239	75	44	26
East South Central:															
Kentucky.....	3	(x)	(x)	(x)	(x)	4	61	3	4	4	15	55	21	11	4
Tennessee.....	4	(x)	(x)	(x)	(x)	3	44	3	5	3	34	73	37	28	11
Alabama.....	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	11	(x)	(x)	(x)	(x)
Mississippi.....	—	—	—	—	—	—	—	—	—	—	4	(x)	(x)	(x)	(x)
West South Central:															
Arkansas.....	—	—	—	—	—	4	54	4	4	4	7	10	7	—	—
Louisiana.....	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	18	68	17	5	2
Oklahoma.....	—	—	—	—	—	8	(x)	(x)	(x)	(x)	26	59	27	20	8
Texas.....	2	(x)	(x)	(x)	(x)	—	—	—	—	—	67	168	69	61	21
Mountain:															
Montana.....	—	—	—	—	—	1	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)
Idaho.....	—	—	—	—	—	1	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)
Wyoming.....	—	—	—	—	—	—	—	—	—	—	3	(x)	(x)	(x)	(x)
Colorado.....	—	—	—	—	—	2	(x)	(x)	(x)	(x)	23	(x)	(x)	(x)	(x)
New Mexico.....	—	—	—	—	—	—	—	—	—	—	6	(x)	(x)	(x)	(x)
Arizona.....	—	—	—	—	—	—	—	—	—	—	8	(x)	(x)	(x)	(x)
Utah.....	—	—	—	—	—	—	—	—	—	—	10	(x)	(x)	(x)	(x)
Nevada.....	—	—	—	—	—	—	—	—	—	—	5	13	5	—	—
Pacific:															
Washington.....	—	—	—	—	—	5	(x)	(x)	(x)	(x)	52	(x)	(x)	(x)	(x)
Oregon.....	—	—	—	—	—	1	(x)	(x)	(x)	(x)	31	(x)	(x)	(x)	(x)
California.....	17	453	17	52	48	48	730	43	85	83	340	980	354	172	114

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

## CENSUS OF BUSINESS

CUSTOM TAILORS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	5,638	\$84,899	5,521	12,257	\$15,911	1,700	\$49,453	1,517	9,398	\$13,897	470	\$28,902	349	5,397	\$9,771
GEOGRAPHIC DIVISIONS:															
New England:	488	4,978	488	886	1,139	125	5,582	105	823	939	31	2,080	25	322	554
Maine	1,758	21,782	1,694	4,384	8,243	537	17,003	483	3,489	5,511	166	10,523	114	2,226	3,883
New Hampshire	1,258	16,355	1,196	2,600	3,472	413	12,900	336	2,004	3,009	120	8,051	71	1,178	1,951
Vermont	427	4,725	439	1,028	1,122	145	(x)	(x)	(x)	(x)	36	(x)	(x)	(x)	(x)
Massachusetts	442	4,807	433	798	820	148	3,443	130	592	684	33	1,613	22	241	309
Rhode Island	157	1,363	158	294	282	47	932	41	183	220	8	294	2	89	125
Connecticut	231	2,761	239	705	684	71	(x)	(x)	(x)	(x)	21	(x)	(x)	(x)	(x)
Pacific	115	1,298	118	196	183	32	943	30	135	137	7	(x)	(x)	(x)	(x)
Total	802	8,395	784	1,527	2,184	217	8,289	200	1,149	1,844	68	(x)	(x)	(x)	(x)
Middle Atlantic:															
New York	28	198	24	35	39	8	124	6	25	32	---	---	---	---	---
New Jersey	15	68	14	16	15	2	(x)	(x)	(x)	(x)	---	---	---	---	---
Pennsylvania	15	138	15	21	20	3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Delaware	242	2,397	232	524	665	65	1,708	52	362	539	16	940	9	213	346
Maryland	35	328	35	67	83	11	224	8	58	74	3	(x)	(x)	(x)	(x)
Virginia	151	1,847	148	203	316	36	1,392	35	147	262	10	950	13	69	158
Total	999	13,928	919	2,902	4,526	318	11,092	237	2,394	4,088	106	7,242	51	1,850	3,018
East North Central:															
Ohio	182	1,480	157	251	333	44	1,061	35	193	285	12	540	9	99	152
Indiana	597	6,376	618	1,211	1,384	177	4,850	191	902	1,160	48	2,741	54	477	693
Illinois	392	4,241	371	668	826	111	3,272	84	472	689	35	2,042	17	268	458
Michigan	107	1,191	102	169	207	29	855	26	115	169	10	551	8	68	111
Wisconsin	391	6,632	377	988	1,437	161	5,770	135	820	1,295	45	3,828	25	509	879
Minnesota	221	2,786	214	488	650	76	2,196	71	387	566	23	1,276	18	234	346
Iowa	145	1,305	132	289	352	36	807	20	210	292	7	354	3	101	157
Total	1,311	15,533	1,259	2,403	3,111	411	12,218	331	1,772	2,611	141	7,218	73	1,011	1,611
West North Central:															
Minnesota	131	1,553	139	368	599	48	1,218	52	307	553	14	729	18	181	215
Iowa	70	628	71	96	104	23	455	21	72	86	4	166	2	23	32
Missouri	130	1,682	123	372	433	48	1,345	39	291	377	12	785	6	147	214
North Dakota	14	59	15	12	11	1	(x)	(x)	(x)	(x)	---	---	---	---	---
South Dakota	15	189	16	23	22	5	147	8	19	19	2	(x)	(x)	(x)	(x)
Nebraska	25	252	26	60	68	9	203	9	47	59	2	(x)	(x)	(x)	(x)
Kansas	42	382	48	97	85	11	259	15	74	72	2	(x)	(x)	(x)	(x)
Total	315	3,523	318	776	955	107	3,387	110	420	686	35	1,655	33	464	611
South Atlantic:															
Delaware	24	188	22	25	22	6	124	4	21	20	2	(x)	(x)	(x)	(x)
Maryland	104	1,080	104	167	183	39	799	39	114	130	6	235	4	47	52
District of Columbia	54	955	57	171	216	24	816	24	147	196	7	566	8	93	133
Virginia	62	590	58	120	111	21	418	18	93	98	3	117	1	11	16
West Virginia	45	429	37	53	63	12	324	7	34	47	5	204	---	15	23
North Carolina	50	292	51	39	38	9	158	10	27	28	1	(x)	(x)	(x)	(x)
South Carolina	15	151	15	44	38	4	91	3	33	30	1	(x)	(x)	(x)	(x)
Georgia	39	545	37	92	95	19	473	15	75	84	6	261	5	34	44
Florida	51	432	52	87	78	12	240	12	48	53	2	(x)	(x)	(x)	(x)
Total	411	4,523	411	635	711	141	3,387	110	420	686	35	1,655	33	464	611
East South Central:															
Kentucky	45	474	40	115	130	15	347	12	79	110	4	152	---	50	74
Tennessee	59	612	57	113	110	23	456	19	84	94	4	142	2	39	51
Alabama	31	158	35	48	30	3	39	3	11	10	---	---	---	---	---
Mississippi	22	139	24	18	12	6	90	7	9	6	---	---	---	---	---
Total	157	1,383	156	394	382	47	932	41	183	220	11	540	9	152	226
West South Central:															
Arkansas	18	104	20	28	23	2	(x)	(x)	(x)	(x)	---	---	---	---	---
Louisiana	53	761	53	124	144	19	600	19	122	119	8	398	9	84	83
Oklahoma	39	364	46	102	102	9	245	10	63	82	2	(x)	(x)	(x)	(x)
Texas	121	1,532	119	413	395	41	1,212	38	333	345	11	687	8	175	190
Total	211	2,761	218	667	664	71	2,057	67	217	246	21	1,143	17	269	356
Mountain:															
Montana	27	192	30	16	14	8	103	11	6	6	---	---	---	---	---
Idaho	6	36	6	3	3	1	(x)	(x)	(x)	(x)	---	---	---	---	---
Wyoming	6	29	6	4	4	---	---	---	---	---	---	---	---	---	---
Colorado	49	714	51	116	104	16	592	13	90	89	4	397	4	52	51
New Mexico	4	18	3	6	5	---	---	---	---	---	---	---	---	---	---
Arizona	8	71	8	12	9	1	(x)	(x)	(x)	(x)	---	---	---	---	---
Utah	9	210	6	38	42	5	197	3	34	39	3	(x)	(x)	(x)	(x)
Nevada	6	28	6	3	2	1	(x)	(x)	(x)	(x)	---	---	---	---	---
Total	107	1,268	109	205	187	32	1,000	30	137	157	21	744	17	121	157
Pacific:															
Washington	131	990	123	226	278	24	588	18	150	220	5	288	2	78	122
Oregon	55	528	57	108	118	6	314	6	57	80	5	(x)	(x)	(x)	(x)
California	618	6,907	604	1,193	1,768	187	5,397	176	942	1,544	58	3,145	49	532	983
Total	804	8,425	804	1,537	2,164	217	6,299	200	1,149	1,844	68	3,721	53	608	1,227

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Calif., 1 store; Del., 1; D. C., 1; Ga., 1; Ill., 3; Ky., 1; Md., 1; Mich., 2; N. J., 2; N. Y., 3; Ohio, 10; Oreg., 1; Pa., 1; Va., 1; W. Va., 7; with total sales of \$1,385,000. These data are also included in geographic division totals but not in U. S. totals.

CUSTOM TAILORS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	317	\$7,680	279	1,490	\$2,007	913	\$12,861	889	2,511	\$2,919	5,838	\$15,446	4,004	2,859	\$2,214
<b>GEOGRAPHIC DIVISIONS:</b>															
New England:	19	464	11	95	141	75	1,038	69	208	244	361	1,414	363	245	199
Middle Atlantic:	117	2,842	105	588	749	254	5,858	244	695	899	1,221	4,779	1,251	875	732
East North Central:	69	1,702	58	283	411	224	5,147	207	545	647	845	3,455	860	586	465
West North Central:	17	389	11	94	137	92	1,296	98	315	514	282	(x)	(x)	(x)	(x)
South Atlantic:	24	585	23	110	127	89	1,245	85	241	248	286	1,164	303	206	136
East South Central:	12	291	13	34	37	27	347	28	60	58	110	451	115	111	62
West South Central:	17	421	14	123	137	33	474	36	116	99	160	(x)	(x)	(x)	(x)
Mountain:	5	(x)	(x)	(x)	(x)	20	252	22	42	40	63	355	86	63	46
Pacific:	42	(x)	(x)	(x)	(x)	107	1,555	103	309	393	585	2,096	584	378	320
<b>New England:</b>															
Maine:	---	---	---	---	---	8	124	6	25	32	20	74	18	10	7
New Hampshire:	---	---	---	---	---	2	(x)	(x)	(x)	(x)	13	(x)	(x)	(x)	(x)
Vermont:	---	---	---	---	---	1	(x)	(x)	(x)	(x)	12	(x)	(x)	(x)	(x)
Massachusetts:	12	274	7	54	80	37	492	36	95	110	177	891	180	162	126
Rhode Island:	2	(x)	(x)	(x)	(x)	6	70	6	13	13	24	104	27	9	9
Connecticut:	5	(x)	(x)	(x)	(x)	21	(x)	(x)	(x)	(x)	115	455	113	56	54
<b>Middle Atlantic:</b>															
New York:	75	1,845	70	363	493	135	2,005	116	381	557	685	2,834	682	508	458
New Jersey:	9	219	5	36	52	23	302	21	56	79	118	419	122	58	50
Pennsylvania:	33	778	30	169	204	96	1,331	107	256	285	420	1,528	427	309	224
<b>East North Central:</b>															
Ohio:	15	865	11	57	78	61	885	58	147	153	281	969	237	196	137
Indiana:	4	106	2	17	28	16	196	16	32	30	78	356	76	54	39
Illinois:	30	788	26	123	183	86	1,204	84	188	231	230	1,062	242	168	144
Michigan:	15	578	18	88	83	33	544	35	95	137	145	890	143	99	84
Wisconsin:	5	117	1	28	39	24	336	16	81	96	109	498	112	79	60
<b>West North Central:</b>															
Minnesota:	3	61	1	15	22	31	428	33	111	116	83	335	87	61	46
Iowa:	5	113	4	12	18	14	176	15	37	38	47	173	50	24	18
Missouri:	5	112	2	38	59	31	448	31	106	104	82	317	84	81	56
North Dakota:	---	---	---	---	---	1	(x)	(x)	(x)	(x)	13	(x)	(x)	(x)	(x)
South Dakota:	---	---	---	---	---	3	(x)	(x)	(x)	(x)	10	42	8	4	3
Nebraska:	2	(x)	(x)	(x)	(x)	5	75	6	19	22	18	49	17	13	9
Kansas:	2	(x)	(x)	(x)	(x)	7	101	8	33	27	31	125	33	23	13
<b>South Atlantic:</b>															
Delaware:	---	---	---	---	---	4	(x)	(x)	(x)	(x)	18	62	18	4	2
Maryland:	7	186	7	17	26	23	398	26	50	52	85	261	65	53	35
District of Columbia:	2	(x)	(x)	(x)	(x)	15	(x)	(x)	(x)	(x)	30	137	33	24	20
Virginia:	6	149	6	43	42	12	162	9	39	38	41	162	42	27	15
West Virginia:	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	31	104	30	16	16
North Carolina:	---	---	---	---	---	8	(x)	(x)	(x)	(x)	41	154	41	12	8
South Carolina:	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	11	40	12	11	6
Georgia:	3	72	4	15	13	10	140	6	28	27	20	72	22	17	9
Florida:	3	(x)	(x)	(x)	(x)	7	96	7	23	24	89	192	40	39	25
<b>East South Central:</b>															
Kentucky:	4	103	5	11	14	7	92	7	18	22	30	127	28	36	20
Tennessee:	7	(x)	(x)	(x)	(x)	12	(x)	(x)	(x)	(x)	36	156	39	29	16
Alabama:	---	---	---	---	---	3	(x)	(x)	(x)	(x)	28	119	52	37	20
Mississippi:	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	16	49	17	9	6
<b>West South Central:</b>															
Arkansas:	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	18	(x)	(x)	(x)	(x)
Louisiana:	3	77	2	19	22	8	125	8	19	14	34	161	34	42	25
Oklahoma:	4	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	30	119	36	39	20
Texas:	9	222	6	75	87	21	303	24	83	68	80	320	61	80	50
<b>Mountain:</b>															
Montana:	---	---	---	---	---	8	105	11	6	6	19	69	19	10	8
Idaho:	---	---	---	---	---	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)
Wyoming:	---	---	---	---	---	---	---	---	---	---	6	29	6	4	4
Colorado:	4	92	2	14	15	8	103	7	24	23	33	122	38	26	16
New Mexico:	---	---	---	---	---	---	---	---	---	---	4	18	3	6	5
Arizona:	1	(x)	(x)	(x)	(x)	---	---	---	---	---	7	(x)	(x)	(x)	(x)
Utah:	---	---	---	---	---	2	(x)	(x)	(x)	(x)	4	13	3	4	3
Nevada:	---	---	---	---	---	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)
<b>Pacific:</b>															
Washington:	2	(x)	(x)	(x)	(x)	17	(x)	(x)	(x)	(x)	107	372	105	76	59
Oregon:	---	---	---	---	---	1	(x)	(x)	(x)	(x)	49	214	51	51	38
California:	40	968	40	163	240	69	1,294	87	247	321	429	1,510	428	281	224

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

SHOE STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					\$50,000 and over				
		Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
1	UNITED STATES TOTAL	13,658	\$271,683	11,870	28,031	\$29,933	7,854	\$244,301	6,436	24,199	\$28,615	980	\$95,048	568	10,185	\$14,238
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	South Atlantic:															
7	East South Central:															
8	West South Central:															
9	Mountain:															
10	Pacific:															
11	New England:															
12	Maine	182	5,588	119	352	352	111	3,246	62	327	330	14	1,049	10	93	115
13	New Hampshire	98	1,497	90	130	115	52	1,227	49	106	99	1	(x)	(x)	(x)	(x)
14	Vermont	35	724	33	63	63	26	876	23	80	62	4	(x)	(x)	(x)	(x)
15	Massachusetts	809	16,685	664	1,389	1,741	434	14,904	314	1,230	1,665	55	7,127	31	559	915
16	Rhode Island	102	2,393	79	258	285	57	2,157	42	242	253	10	1,196	6	142	178
	Connecticut	226	4,505	176	401	497	144	4,085	103	375	478	14	1,163	4	130	161
17	Middle Atlantic:															
18	New York	2,281	39,441	1,975	2,981	4,519	1,190	34,445	939	2,748	4,314	120	12,222	49	1,089	2,028
19	New Jersey	631	12,026	499	904	1,298	367	10,896	263	652	1,218	49	3,879	28	323	532
	Pennsylvania	1,234	25,466	1,161	2,624	2,524	680	22,899	610	2,472	2,421	95	10,107	91	1,216	1,353
20	East North Central:															
21	Ohio	818	14,641	719	1,534	1,532	442	12,862	366	1,414	1,455	41	4,404	25	556	635
22	Indiana	333	6,956	300	739	722	207	8,589	173	698	898	20	2,156	12	261	293
23	Illinois	1,017	17,573	892	1,700	1,688	558	15,524	451	1,579	1,777	57	4,621	35	467	645
24	Michigan	614	12,020	583	1,130	1,333	345	10,708	327	1,049	1,285	35	5,995	25	480	690
	Wisconsin	469	7,874	438	747	744	250	6,708	215	679	700	22	1,848	15	210	257
25	West North Central:															
26	Minnesota	506	5,132	296	447	480	155	4,286	156	392	418	11	1,443	9	150	193
27	Iowa	422	7,119	399	771	714	243	6,303	230	704	673	25	1,691	12	212	259
28	Missouri	455	7,592	384	761	805	265	6,472	208	717	783	15	1,480	5	154	222
29	North Dakota	41	884	40	79	77	24	802	21	78	74	5	351	6	28	33
30	South Dakota	54	928	48	104	118	29	835	19	100	117	4	304	3	39	62
31	Nebraska	151	2,505	153	248	261	77	1,968	66	215	243	4	470	1	65	102
	Kansas	164	2,916	164	331	324	106	2,579	94	291	302	9	591	11	71	98
32	South Atlantic:															
33	Delaware	44	1,808	24	142	158	29	1,447	10	135	155	11	1,006	1	93	110
34	Maryland	251	7,907	157	868	929	183	7,564	100	840	907	30	3,880	6	449	549
35	District of Columbia	120	7,820	38	726	1,041	107	7,557	28	722	1,035	43	5,920	2	584	850
36	Virginia	233	8,066	103	861	908	177	7,779	67	804	847	38	4,203	6	405	463
37	West Virginia	158	5,256	64	572	549	127	5,107	42	550	555	32	2,578	7	261	286
38	North Carolina	126	5,512	94	376	380	96	3,175	67	358	351	18	1,166	15	120	140
39	South Carolina	54	1,574	34	199	198	40	1,495	20	190	192	9	824	2	98	111
40	Georgia	128	4,027	91	524	615	96	3,885	71	497	599	16	2,185	11	284	432
	Florida	147	3,088	102	285	332	106	2,674	72	285	317	12	751	6	56	95
41	East South Central:															
42	Kentucky	150	2,799	115	304	266	87	2,633	71	290	259	8	730	3	105	95
43	Tennessee	105	2,908	79	345	317	73	2,743	56	322	304	14	1,423	9	159	172
44	Alabama	93	2,480	77	271	268	61	2,322	50	251	261	16	1,404	12	137	171
	Mississippi	70	1,589	62	148	127	47	1,290	42	138	120	5	309	6	32	32
45	West South Central:															
46	Arkansas	80	2,197	83	225	223	56	2,020	50	208	217	10	1,029	5	99	144
47	Louisiana	129	3,324	97	352	380	70	3,001	46	323	360	12	1,553	5	165	244
48	Oklahoma	152	2,607	114	289	258	82	2,376	68	247	245	9	875	7	98	111
	Texas	258	7,926	211	666	1,010	192	7,626	152	631	988	35	4,158	21	435	631
49	Mountain:															
50	Montana	47	1,539	39	122	167	38	1,287	30	118	166	6	438	3	43	75
51	Idaho	37	1,020	33	75	77	25	948	24	87	71	4	398	1	17	22
52	Wyoming	25	400	26	29	36	12	322	13	24	33	1	(x)	(x)	(x)	(x)
53	Colorado	104	5,555	76	363	417	68	5,186	44	345	403	17	2,059	5	230	277
54	New Mexico	85	552	27	48	48	13	503	13	42	45	2	(x)	(x)	(x)	(x)
55	Arizona	18	1,801	16	130	188	28	1,247	10	125	132	10	719	3	77	81
56	Utah	40	2,044	27	223	236	35	2,023	21	219	233	13	1,553	4	165	185
	Nevada	18	406	12	35	43	13	387	9	34	42	1	(x)	(x)	(x)	(x)
57	Pacific:															
58	Washington	168	4,110	145	354	479	107	3,805	89	354	460	12	1,518	12	153	231
59	Oregon	97	1,630	80	154	179	63	1,426	51	141	168	2	(x)	(x)	(x)	(x)
	California	754	18,968	676	1,860	2,492	462	17,498	409	1,778	2,415	78	9,104	45	1,133	1,601

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 21 stores; Colo., 28; Del., 15; D. C., 53; Idaho, 2; Maine, 42; Md., 85; Mont., 7; Nev., 2; N. Dak., 7; Utah, 10; Va., 100; W. Va., 70; Wyo., 1; with total sales of \$23,453,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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(ALL KINDS)  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF—

\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
1,395	\$52,368	1,064	5,166	\$5,975	1,705	\$41,676	1,416	4,036	\$4,158	3,324	\$55,211	3,389	4,812	\$4,244	5,904	\$27,382	5,454	1,832	\$1,518	1
141	5,285	80	551	622	187	4,090	118	374	372	420	8,095	342	512	464	829	5,075	569	201	148	2
380	14,323	275	1,239	1,653	475	11,581	582	1,011	1,157	1,118	18,188	867	1,192	1,227	1,909	8,823	1,821	439	558	3
845	12,761	251	1,381	1,503	394	9,641	358	882	917	890	12,721	818	1,152	1,003	1,469	6,897	1,398	431	286	4
123	4,600	115	504	528	215	5,241	197	585	540	492	7,072	438	708	555	712	3,411	672	275	180	5
219	8,378	91	878	910	214	5,269	118	805	574	317	4,728	218	552	420	300	1,455	280	180	152	6
58	2,178	49	221	210	58	1,362	50	161	132	111	1,582	90	188	152	130	588	112	87	34	7
74	2,708	62	268	260	91	2,251	70	282	219	171	2,471	148	284	201	209	1,081	189	105	61	8
60	(x)	(x)	(x)	(x)	38	990	21	97	112	80	1,156	76	109	89	100	512	92	51	35	9
118	(x)	(x)	(x)	(x)	141	3,446	115	291	593	281	4,052	277	284	284	387	1,978	352	117	109	10
28	921	12	100	95	22	542	9	58	50	49	734	31	78	70	71	340	57	25	22	11
13	(x)	(x)	(x)	(x)	13	350	15	23	23	25	544	24	51	25	46	270	41	24	16	12
3	(x)	(x)	(x)	(x)	7	181	9	9	7	12	185	10	15	11	9	48	10	5	1	13
82	2,353	55	230	290	98	2,124	58	204	211	231	5,300	192	287	247	376	1,761	550	109	78	14
8	293	7	38	24	9	204	7	21	16	30	485	22	43	35	45	236	37	14	12	15
29	1,126	16	106	154	28	709	20	59	65	73	1,087	65	80	78	82	420	73	28	19	16
190	7,246	126	580	925	239	5,811	190	461	637	641	9,186	574	606	728	1,091	4,996	1,034	235	205	17
65	2,444	39	197	293	91	2,246	61	181	222	182	2,527	155	151	171	284	1,150	258	52	48	18
125	4,633	110	452	440	145	5,524	131	569	298	315	4,705	278	435	330	554	2,497	551	152	103	19
82	3,094	59	345	353	87	2,125	79	210	199	232	3,259	203	303	268	376	1,779	353	120	77	20
41	1,528	32	159	182	51	1,288	44	140	119	95	1,397	85	138	102	126	589	127	41	28	21
109	3,963	75	458	484	128	3,109	101	323	331	284	3,831	242	331	317	459	2,049	441	121	91	22
68	2,537	54	248	304	71	1,703	81	124	136	171	2,473	169	217	185	269	1,312	256	81	48	23
43	1,681	33	171	180	57	1,416	48	135	132	128	1,781	119	163	131	239	1,188	221	68	44	24
14	545	17	42	43	41	998	44	85	90	89	1,300	86	115	92	151	846	140	55	42	25
41	1,514	44	188	189	50	1,218	50	141	107	129	1,680	124	183	139	179	816	169	67	41	26
54	1,259	27	153	180	66	1,607	51	180	198	150	2,126	123	230	188	190	920	178	74	42	27
5	199	3	23	19	5	121	2	15	15	9	151	10	10	7	17	62	19	3	3	28
5	197	3	23	25	6	143	4	19	17	14	191	12	19	13	25	91	29	4	1	29
14	507	9	52	64	12	291	19	23	17	47	698	37	76	60	74	359	87	50	18	30
10	379	10	43	47	35	865	27	102	101	54	748	48	75	58	76	337	70	40	22	31
5	189	1	20	21	6	154	3	12	14	7	98	5	10	10	15	61	14	7	3	32
44	1,700	20	178	180	42	1,006	29	117	108	67	998	45	95	72	68	345	57	28	22	33
20	807	4	75	87	13	458	6	48	59	26	392	18	35	59	13	63	10	4	6	34
40	1,505	9	157	161	54	1,373	27	186	162	45	698	25	78	61	56	287	38	57	61	35
38	1,400	6	160	141	29	711	14	82	71	28	418	15	47	37	31	149	22	14	22	36
27	1,093	18	115	129	14	347	10	45	52	37	549	26	78	50	30	137	27	18	9	37
7	280	3	35	39	8	185	3	19	20	16	226	12	58	22	14	79	14	9	8	38
18	688	14	68	84	18	382	11	47	55	44	652	35	98	68	32	142	20	27	16	39
20	753	16	87	88	27	675	15	69	75	47	697	37	73	61	41	194	30	18	15	40
26	990	24	94	92	13	339	12	29	24	40	574	32	62	48	43	166	42	14	7	41
14	529	11	62	58	15	368	11	48	43	30	425	25	53	33	32	185	23	23	13	42
6	204	3	21	18	17	399	16	59	43	22	515	19	34	29	32	158	27	20	7	43
12	455	11	44	44	11	256	11	25	22	19	270	14	37	22	23	99	20	10	7	44
8	273	7	34	24	14	358	13	39	27	24	380	25	58	22	34	177	33	17	8	45
21	794	19	80	69	12	282	9	33	25	25	372	13	45	32	59	325	51	29	20	46
12	396	11	35	33	23	570	16	68	52	39	553	34	51	39	50	231	46	22	13	47
33	1,241	25	139	144	42	1,021	32	125	105	64	1,206	74	132	108	66	300	59	55	22	48
13	479	8	46	57	9	233	7	18	23	10	137	12	15	11	9	52	9	4	1	49
8	344	8	27	35	2	(x)	(x)	(x)	(x)	11	(x)	(x)	(x)	(x)	12	72	9	8	8	50
2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	13	79	13	5	3	51
12	450	9	45	53	10	(x)	(x)	(x)	(x)	29	430	28	38	35	36	137	32	18	14	52
4	157	4	20	15	1	(x)	(x)	(x)	(x)	6	84	6	6	4	12	149	14	6	3	53
9	328	3	28	33	6	(x)	(x)	(x)	(x)	16	51	2	3	2	10	54	6	5	4	54
7	241	7	27	23	2	(x)	(x)	(x)	(x)	13	(x)	(x)	(x)	(x)	5	21	6	4	3	55
5	187	6	15	19	3	76	—	8	11	4	(x)	(x)	(x)	(x)	3	19	3	1	1	56
30	1,154	25	98	127	22	526	12	51	72	43	629	40	32	30	61	305	56	20	19	57
9	(x)	(x)	(x)	(x)	20	495	15	48	55	32	452	30	55	38	34	204	28	13	11	58
79	2,988	69	254	380	69	2,435	88	192	258	206	2,971	207	197	196	292	1,470	287	84	79	59

## CENSUS OF BUSINESS

FURNITURE  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
1	UNITED STATES TOTAL	19,118	\$851,295	17,317	88,677	\$123,205	13,012	\$805,883	11,291	85,449	\$121,152	1,849	\$410,181	1,164	43,908	\$72,071
2	GEOGRAPHIC DIVISIONS:															
3	New England:	1,396	87,540	885	7,587	11,327	1,038	65,808	655	7,380	11,177	168	32,984	46	3,846	6,556
4	Middle Atlantic:	3,475	170,015	3,015	17,000	25,458	2,497	165,239	2,081	16,562	25,102	446	89,489	288	9,090	15,501
5	East North Central:	3,847	178,217	3,399	17,959	26,885	2,719	171,037	2,288	17,377	26,493	595	88,901	204	9,254	16,407
6	West North Central:	2,236	81,654	2,246	8,586	11,493	1,394	77,704	1,384	8,188	11,263	138	38,689	70	4,539	7,029
7	South Atlantic:	2,508	107,103	2,040	12,940	16,055	1,763	105,820	1,337	12,380	15,713	240	49,231	149	5,537	7,913
8	East South Central:	1,322	47,855	1,259	5,776	6,574	852	45,992	793	5,499	6,433	99	19,289	63	2,835	3,139
9	West South Central:	1,891	68,027	1,871	8,029	9,130	1,140	64,862	1,115	7,598	8,908	136	31,914	121	3,604	5,055
10	Mountain:	624	26,228	584	2,551	3,620	428	25,562	362	2,480	3,583	82	11,669	24	1,222	2,015
11	Pacific:	1,851	93,515	1,939	8,854	13,611	1,209	90,708	1,297	8,607	13,425	188	54,307	199	5,513	9,351
12	New England:															
13	Maine	140	5,527	108	670	1,014	98	5,146	63	645	1,001	12	2,222	5	279	525
14	New Hampshire	101	3,555	92	387	491	71	3,418	65	375	471	6	(x)	(x)	(x)	(x)
15	Vermont	55	1,851	47	191	228	38	1,737	32	178	220	1	(x)	(x)	(x)	(x)
16	Massachusetts	679	32,671	467	3,669	5,350	515	31,889	513	3,582	5,246	75	14,851	27	1,774	2,619
17	Rhode Island	136	6,870	96	695	1,092	105	6,523	69	677	1,078	18	3,482	4	369	725
18	Connecticut	285	17,485	180	1,955	3,182	210	17,110	113	1,925	3,161	56	11,127	6	1,251	2,267
19	Middle Atlantic:															
20	New York	1,652	77,681	1,338	7,316	11,714	1,142	75,187	953	7,097	11,518	193	41,371	102	4,032	7,172
21	New Jersey	532	29,249	360	2,975	4,749	420	28,786	281	2,925	4,714	74	15,281	22	1,494	2,855
22	Pennsylvania	1,291	63,065	1,317	6,709	8,995	955	61,346	967	6,540	8,870	179	32,637	164	3,564	5,494
23	East North Central:															
24	Ohio	1,055	56,796	949	6,186	9,483	774	55,499	578	6,025	9,375	139	32,494	54	3,632	6,323
25	Indiana	858	23,106	608	2,545	3,548	420	22,063	368	2,414	3,272	47	9,554	21	1,009	1,797
26	Illinois	986	44,684	888	4,189	6,306	704	43,412	608	4,050	6,200	104	22,276	56	1,994	3,681
27	Michigan	653	35,570	618	3,621	5,472	471	34,799	432	3,445	5,421	81	19,498	57	2,044	3,652
28	Wisconsin	495	16,061	456	1,518	2,276	350	15,264	288	1,443	2,225	26	5,079	16	485	954
29	West North Central:															
30	Minnesota	429	19,818	461	1,889	2,644	311	19,223	335	1,684	2,628	32	9,989	24	1,036	1,893
31	Iowa	496	17,413	525	1,700	2,232	334	16,573	355	1,632	2,194	32	7,575	21	825	1,360
32	Missouri	582	24,949	518	2,724	3,832	354	23,915	270	2,599	3,753	46	13,952	8	1,516	2,452
33	North Dakota	52	1,953	49	199	257	56	1,886	31	192	258	5	822	2	90	127
34	South Dakota	85	1,827	86	167	191	48	1,681	50	157	185	4	527	4	56	81
35	Nebraska	211	6,828	216	871	1,033	120	6,375	122	816	1,003	9	3,403	3	542	741
36	Kansas	381	8,866	369	1,036	1,104	211	8,051	223	928	1,044	10	2,401	8	274	375
37	South Atlantic:															
38	Delaware	53	2,828	37	303	464	36	2,747	22	297	462	8	1,811	5	174	297
39	Maryland	188	11,553	178	1,280	1,703	128	11,065	113	1,234	1,687	32	7,549	31	806	1,209
40	District of Columbia	64	6,689	42	861	1,278	56	6,664	36	853	1,270	20	7,402	8	683	1,073
41	Virginia	370	15,589	291	1,899	2,464	264	15,117	189	1,820	2,420	42	7,205	19	886	1,337
42	West Virginia	198	9,674	164	1,067	1,486	131	9,367	103	1,016	1,452	21	5,526	18	574	937
43	North Carolina	574	20,254	475	2,477	2,803	399	19,545	316	2,357	2,830	44	6,495	26	741	1,031
44	South Carolina	289	10,553	233	1,316	1,423	212	10,196	162	1,233	1,376	17	2,705	14	263	328
45	Georgia	411	14,351	352	2,041	2,164	289	13,795	240	1,930	2,101	29	5,212	20	611	761
46	Florida	363	13,812	288	1,716	2,170	248	13,304	156	1,620	2,115	27	5,328	8	617	942
47	East South Central:															
48	Kentucky	342	11,112	333	1,320	1,523	195	10,566	188	1,267	1,495	24	4,789	17	594	774
49	Tennessee	415	16,499	410	1,920	2,198	283	15,992	278	1,840	2,155	32	6,751	19	718	1,051
50	Alabama	378	13,862	354	1,778	2,038	242	13,329	221	1,677	1,984	34	6,406	24	787	1,097
51	Mississippi	187	6,562	162	758	817	132	6,103	108	715	799	9	1,343	3	156	216
52	West South Central:															
53	Arkansas	218	6,148	221	724	742	131	5,843	130	689	724	11	1,786	10	190	254
54	Louisiana	240	12,421	204	1,615	1,765	180	12,082	128	1,460	1,735	31	7,758	26	663	1,141
55	Oklahoma	422	10,987	429	1,244	1,490	221	10,186	231	1,138	1,436	12	3,620	5	409	685
56	Texas	1,011	38,471	1,017	4,546	5,133	628	36,851	626	4,311	5,013	82	18,750	80	2,142	2,955
57	Mountain:															
58	Montana	76	2,866	71	235	362	56	2,791	50	230	362	4	724	2	68	128
59	Idaho	87	3,372	70	308	454	70	3,288	50	304	452	6	925	2	91	185
60	Wyoming	46	1,440	44	136	204	29	1,377	25	132	203	3	379	1	41	80
61	Colorado	176	7,259	179	720	1,013	115	6,987	109	696	1,001	17	3,778	12	381	620
62	New Mexico	78	2,134	75	210	256	48	2,027	46	200	231	3	520	3	47	57
63	Arizona	79	3,328	63	398	470	49	3,162	39	372	459	5	1,834	2	218	294
64	Utah	86	5,062	46	485	755	50	4,979	29	477	750	11	3,280	1	336	562
65	Nevada	16	787	16	71	126	13	751	14	69	125	3	429	1	40	89
66	Pacific:															
67	Washington	294	14,050	285	1,402	2,200	192	13,618	183	1,370	2,178	32	7,912	30	851	1,471
68	Oregon	182	8,598	195	750	1,040	132	8,265	144	721	1,019	22	4,537	35	407	621
69	California	1,375	70,919	1,459	6,702	10,371	885	68,825	970	6,516	10,228	134	41,858	134	4,260	7,269

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 8 stores; Conn., 4; Del., 2; D. C., 5; Kans., 1; Maine, 5; Minn., 1; N. H., 1; N. Mex., 1; Wash., 4; with total sales of \$6,841,000. These data are also included in geographic division totals but not in U. S. totals.





## CENSUS OF BUSINESS

FLOOR COVERINGS, DRAPERY STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	2,872	\$75,042	2,681	7,820	\$11,145	1,807	\$87,705	1,426	7,260	\$10,725	659	\$50,639	517	5,380	\$8,672
GEOGRAPHIC DIVISIONS:															
New England:	288	(x)	(x)	(x)	(x)	170	5,948	140	653	857	54	3,855	37	454	642
Middle Atlantic:	1,326	29,420	1,199	2,817	4,149	723	26,779	612	2,613	3,975	294	19,099	205	1,900	3,123
East North Central:	552	20,097	526	2,114	3,165	356	19,185	311	1,993	3,082	149	15,750	139	1,567	2,853
West North Central:	151	3,967	127	494	645	81	3,657	60	450	616	42	3,011	25	365	533
South Atlantic:	148	2,872	128	365	438	65	2,447	51	332	417	25	1,741	17	238	319
East South Central:	28	(x)	(x)	(x)	(x)	21	690	16	96	104	7	450	5	59	75
West South Central:	64	1,285	63	172	187	34	1,105	31	157	178	11	690	9	94	121
Mountain:	30	(x)	(x)	(x)	(x)	13	773	11	84	137	7	672	7	68	120
Pacific:	310	8,345	350	1,024	1,512	166	7,800	197	947	1,453	76	5,758	76	695	1,166
New England:															
Maine	13	151	12	22	22	8	124	6	18	18	---	---	---	---	---
New Hampshire	7	70	5	9	7	3	45	2	6	5	---	---	---	---	---
Vermont	2	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---
Massachusetts	179	3,845	157	447	589	95	3,510	78	406	562	26	2,298	18	272	435
Rhode Island	23	488	22	37	39	15	457	14	35	36	4	239	3	17	20
Connecticut	64	1,906	57	200	245	49	1,812	40	188	236	24	1,318	16	145	189
Middle Atlantic:															
New York	898	18,742	792	1,733	2,682	476	16,788	387	1,563	2,547	186	11,733	116	1,153	2,005
New Jersey	198	5,494	164	565	841	132	5,207	100	541	821	65	3,933	40	423	676
Pennsylvania	250	5,184	243	519	626	115	4,784	125	489	605	43	3,435	47	324	442
East North Central:															
Ohio	145	3,607	158	427	574	92	3,408	94	416	566	40	2,455	47	296	432
Indiana	58	1,141	56	149	162	33	1,043	33	134	153	18	784	12	92	115
Illinois	185	10,154	166	842	1,411	110	9,847	96	795	1,379	55	8,733	47	671	1,244
Michigan	107	3,670	96	520	735	64	3,464	55	488	708	25	2,770	24	379	606
Wisconsin	57	1,525	50	176	283	37	1,425	33	165	278	15	1,028	9	129	236
West North Central:															
Minnesota	37	1,221	26	160	227	24	1,153	16	153	222	14	1,004	8	130	200
Iowa	20	222	17	29	33	8	181	5	24	30	3	110	1	19	24
Missouri	58	1,684	47	189	265	36	1,781	27	170	251	18	1,474	11	154	218
North Dakota	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
South Dakota	2	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---
Nebraska	14	290	13	58	62	8	(x)	(x)	(x)	(x)	3	178	1	37	41
Kansas	20	237	20	43	37	5	178	5	36	33	3	(x)	(x)	(x)	(x)
South Atlantic:															
Delaware	8	135	6	23	35	3	110	1	21	32	1	(x)	(x)	(x)	(x)
Maryland	22	361	21	56	57	11	323	10	50	53	2	(x)	(x)	(x)	(x)
District of Columbia	17	(x)	(x)	(x)	(x)	14	998	15	100	155	7	554	8	78	124
Virginia	8	152	6	55	32	4	136	3	51	30	2	(x)	(x)	(x)	(x)
West Virginia	14	264	10	40	37	9	243	6	37	35	3	159	2	23	24
North Carolina	44	(x)	(x)	(x)	(x)	5	122	3	17	15	1	(x)	(x)	(x)	(x)
South Carolina	1	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---
Georgia	8	161	8	14	19	3	139	3	9	14	2	(x)	(x)	(x)	(x)
Florida	24	715	20	69	84	14	670	10	87	83	7	555	3	52	68
East South Central:															
Kentucky	11	427	9	52	71	9	(x)	(x)	(x)	(x)	4	331	2	42	59
Tennessee	8	171	8	51	22	6	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Alabama	7	(x)	(x)	(x)	(x)	5	99	2	15	12	1	(x)	(x)	(x)	(x)
Mississippi	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	---	---	---	---	---
West South Central:															
Arkansas	5	47	3	10	6	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Louisiana	4	124	2	23	30	4	124	2	23	30	2	(x)	(x)	(x)	(x)
Oklahoma	14	178	15	26	24	7	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Texas	43	876	43	113	127	22	784	19	108	121	7	512	7	57	77
Mountain:															
Montana	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Idaho	5	54	8	5	8	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Wyoming	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Colorado	11	215	10	32	43	6	---	---	---	---	---	---	---	---	---
New Mexico	4	17	5	2	1	1	205	5	30	43	3	146	2	17	28
Arizona	3	70	2	6	9	2	(x)	(x)	(x)	(x)	---	---	---	---	---
Utah	4	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Nevada	1	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---
Pacific:															
Washington	35	695	38	71	87	19	616	22	59	73	7	354	9	35	50
Oregon	21	672	20	66	134	16	639	14	85	133	8	463	4	69	113
California	254	6,976	272	887	1,291	151	6,545	161	803	1,244	61	4,941	63	591	1,003

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Includes data for chain stores, combined to avoid disclosure, as follows: Ala., 1 store; Ill., 4; Ind., 1; Mich., 4; Mo., 2; N. J., 9; Pa., 1; Wis., 1; with total sales of \$985,000. These data are also included in geographic division totals but not in the U. S. totals.

# RETAIL TRADE:1939

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FLOOR COVERINGS, DRAPERY STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	282	\$7,231	278	811	\$929	658	\$9,835	633	1,069	\$1,122	1,285	\$5,337	1,255	560	\$422
GEOGRAPHIC DIVISIONS:															
New England:															
New England.....	34	(x)	(x)	(x)	(x)	82	(x)	(x)	(x)	(x)	118	(x)	(x)	(x)	(x)
Middle Atlantic.....	129	3,182	123	318	392	300	4,498	286	397	458	803	2,641	587	204	178
East North Central.....	59	1,528	54	178	205	128	1,907	118	248	244	218	912	215	121	83
West North Central.....	7	168	4	27	28	32	478	31	58	55	70	310	67	44	29
South Atlantic.....	13	332	10	49	54	25	374	24	45	44	65	228	77	31	21
East South Central.....	3	68	2	14	12	11	172	9	23	17	7	(x)	(x)	(x)	(x)
West South Central.....	9	206	8	26	25	14	209	14	35	32	30	120	32	15	9
Mountain.....	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	17	(x)	(x)	(x)	(x)
Pacific.....	43	1,048	47	126	149	67	994	74	128	138	124	543	133	77	59
New England:															
Maine.....	1	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	5	27	6	4	4
New Hampshire.....	---	---	---	---	---	3	45	2	6	5	4	25	3	3	2
Vermont.....	---	---	---	---	---	---	---	---	---	---	2	(x)	(x)	(x)	(x)
Massachusetts.....	20	480	16	50	49	49	732	44	84	80	84	333	79	41	27
Rhode Island.....	5	116	6	11	7	6	102	5	7	9	8	31	8	2	2
Connecticut.....	8	212	5	19	21	17	282	19	24	26	15	94	17	12	9
Middle Atlantic:															
New York.....	78	1,907	73	169	229	212	3,148	198	261	313	422	1,954	405	150	135
New Jersey.....	21	515	15	56	66	46	759	45	62	79	66	287	64	24	20
Pennsylvania.....	30	760	35	91	97	42	591	43	74	66	115	400	118	30	21
East North Central:															
Ohio.....	16	388	11	46	55	36	565	35	74	79	53	201	64	11	8
Indiana.....	3	73	4	9	9	14	206	17	33	29	25	98	23	15	9
Illinois.....	20	583	19	67	82	37	531	30	57	53	75	307	70	47	32
Michigan.....	12	296	11	41	40	27	398	20	63	60	43	206	41	37	29
Wisconsin.....	8	188	9	15	19	14	209	15	21	23	20	100	17	11	5
West North Central:															
Minnesota.....	1	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	13	68	10	7	5
Iowa.....	---	---	---	---	---	5	71	4	5	6	12	41	12	5	3
Missouri.....	4	100	2	14	12	13	207	14	22	21	21	103	20	19	14
North Dakota.....	---	---	---	---	---	---	---	---	---	---	1	(x)	(x)	(x)	(x)
South Dakota.....	---	---	---	---	---	---	---	---	---	---	2	(x)	(x)	(x)	(x)
Nebraska.....	2	(x)	(x)	(x)	(x)	3	48	3	6	8	6	(x)	(x)	(x)	(x)
Kansas.....	---	---	---	---	---	2	(x)	(x)	(x)	(x)	15	58	15	7	4
South Atlantic:															
Delaware.....	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	5	25	5	2	3
Maryland.....	4	(x)	(x)	(x)	(x)	5	69	5	5	5	11	38	11	6	4
District of Columbia.....	3	77	2	13	21	4	87	5	9	10	3	(x)	(x)	(x)	(x)
Virginia.....	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	4	16	3	4	2
West Virginia.....	---	---	---	---	---	6	84	4	14	11	5	21	4	3	2
North Carolina.....	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	39	(x)	(x)	(x)	(x)
South Carolina.....	---	---	---	---	---	---	---	---	---	---	1	(x)	(x)	(x)	(x)
Georgia.....	---	---	---	---	---	1	(x)	(x)	(x)	(x)	5	22	5	5	5
Florida.....	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	10	39	10	2	1
East South Central:															
Kentucky.....	1	(x)	(x)	(x)	(x)	4	59	4	7	6	2	(x)	(x)	(x)	(x)
Tennessee.....	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Alabama.....	---	---	---	---	---	4	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Mississippi.....	---	---	---	---	---	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
West South Central:															
Arkansas.....	---	---	---	---	---	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Louisiana.....	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)
Oklahoma.....	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	---	(x)	(x)	(x)	(x)
Texas.....	6	135	3	22	20	9	137	9	24	24	21	92	24	10	6
Mountain:															
Montana.....	---	---	---	---	---	---	---	---	---	---	1	(x)	(x)	(x)	(x)
Idaho.....	---	---	---	---	---	---	---	---	---	---	4	(x)	(x)	(x)	(x)
Wyoming.....	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Colorado.....	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	12	5	2	(1)
New Mexico.....	---	---	---	---	---	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Arizona.....	---	---	---	---	---	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Utah.....	---	---	---	---	---	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Nevada.....	---	---	---	---	---	---	---	---	---	---	1	(x)	(x)	(x)	(x)
Pacific:															
Washington.....	9	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	16	79	16	12	11
Oregon.....	6	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	33	6	1	1
California.....	29	683	29	97	113	62	921	69	115	128	103	431	111	64	47

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.



FURNISHINGS STORES  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
except chain stores)

## STORES, WITH ANNUAL SALES OF—

\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
414	\$15,727	295	2,440	\$5,025	454	\$10,576	342	1,577	\$1,775	1,243	\$17,745	1,179	2,360	\$2,198	6,286	\$18,345	6,325	2,104	\$1,295	1
41	1,530	22	277	327	46	1,112	29	171	160	121	1,733	107	259	273	737	1,918	739	202	152	2
140	5,540	98	616	830	166	4,065	141	515	633	494	6,975	456	720	698	2,355	7,599	2,339	605	470	3
95	5,568	54	659	781	75	1,829	54	278	308	212	5,085	204	447	416	1,022	2,613	1,030	358	228	4
19	719	12	174	153	37	892	35	155	143	58	811	53	154	126	363	852	373	179	92	5
37	1,404	28	250	312	31	762	16	149	158	108	1,539	95	279	244	586	1,562	576	285	158	6
5	188	5	42	43	14	354	8	87	85	45	684	27	137	135	182	377	187	89	43	7
22	847	12	205	241	18	426	14	96	87	50	722	46	169	127	315	790	331	180	90	8
6	224	3	42	54	14	340	8	67	72	10	137	10	13	9	97	357	95	45	28	9
65	2,580	60	298	389	42	1,039	37	150	173	169	2,401	184	272	265	657	2,100	658	202	148	10
1	(x)	(x)	(x)	(x)	---	---	---	---	---	3	(x)	(x)	(x)	(x)	91	159	89	12	9	11
1	(x)	(x)	(x)	(x)	---	---	---	---	---	1	(x)	(x)	(x)	(x)	48	115	50	15	10	12
26	975	12	191	202	35	854	22	118	109	77	1,104	64	184	192	355	1,008	355	222	94	14
6	235	5	31	33	4	85	1	22	27	8	120	8	14	11	40	145	24	15	10	15
7	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	51	459	27	58	85	152	401	159	30	24	16
89	3,398	60	387	504	104	2,574	88	295	376	340	4,785	310	453	442	1,415	4,978	1,417	342	282	17
19	738	14	92	127	19	450	17	54	65	77	1,089	68	106	114	314	1,023	312	109	85	18
52	1,204	24	157	199	48	1,041	38	166	192	77	1,123	78	181	142	604	1,600	610	152	105	19
23	859	9	147	192	22	530	17	83	91	51	724	53	95	87	362	918	348	115	76	20
7	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	21	319	20	63	58	124	250	134	30	19	21
34	1,328	23	202	218	29	716	17	112	125	75	1,085	68	148	139	274	898	279	111	78	22
19	741	12	148	175	12	292	12	36	37	34	514	36	76	76	189	511	195	78	41	23
10	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	31	446	27	65	58	74	238	76	29	14	24
2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	10	143	12	26	16	72	178	74	44	15	25
2	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	18	288	16	55	45	72	108	72	25	9	26
12	488	7	86	88	10	246	7	39	40	19	270	17	54	49	134	364	134	72	51	27
2	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---	4	(x)	(x)	(x)	(x)	28
---	---	---	---	---	1	(x)	(x)	(x)	(x)	---	---	---	---	---	6	(x)	(x)	(x)	(x)	29
1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	4	56	4	12	10	13	47	16	5	30	
---	---	---	---	---	5	113	7	14	10	5	78	4	9	8	62	125	68	51	18	31
3	122	2	14	17	2	(x)	(x)	(x)	(x)	4	63	4	14	12	33	89	29	7	7	32
4	158	4	17	25	3	72	1	15	16	20	284	19	45	39	131	328	134	38	24	33
5	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	12	151	14	22	20	30	102	30	18	11	34
5	123	1	25	38	11	279	5	59	63	22	299	19	63	55	135	545	125	69	35	35
1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	8	109	4	15	12	27	87	24	12	6	36
3	111	4	25	28	4	96	4	19	22	5	71	4	17	14	61	144	61	32	14	37
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	11	162	8	27	20	45	127	46	38	27	38
4	152	4	38	38	5	80	2	10	9	4	52	3	11	10	40	103	42	27	10	39
12	482	10	65	77	5	87	1	11	11	22	316	18	65	62	84	259	85	42	24	40
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	15	225	14	40	34	76	158	76	25	15	41
1	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	10	143	8	19	19	59	120	82	24	13	42
2	(x)	(x)	(x)	(x)	3	74	(x)	16	22	17	251	4	72	71	37	81	39	18	15	43
---	---	---	---	---	3	(x)	(x)	(x)	(x)	3	45	1	6	11	10	20	10	2	(a)	44
5	200	4	46	53	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	31	58	31	10	5	45
4	166	1	29	43	5	71	2	17	15	10	153	9	33	25	55	138	64	18	12	47
13	481	7	128	145	11	257	9	55	50	32	452	30	94	65	184	445	197	98	45	48
---	---	---	---	---	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	8	33	9	2	2	49
---	---	---	---	---	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	6	28	6	7	5	50
---	---	---	---	---	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	5	24	4	7	2	51
2	(x)	(x)	(x)	(x)	3	81	2	15	10	4	58	4	8	3	42	121	45	9	6	52
2	(x)	(x)	(x)	(x)	3	68	2	13	13	---	---	---	---	---	9	15	7	3	3	53
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	---	---	---	---	---	9	41	9	5	3	54
---	---	---	---	---	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	13	67	11	7	3	55
---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	5	28	4	3	2	56
9	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	9	117	8	18	16	64	207	63	27	17	57
2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	5	65	5	9	9	38	136	40	19	11	58
52	1,985	50	242	315	58	940	35	131	155	155	2,219	171	245	240	527	1,757	553	166	120	59

## CENSUS OF BUSINESS

HOUSEHOLD AP-  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	9,870	\$286,151	4,834	38,289	\$42,214	4,779	\$214,465	2,286	30,974	\$59,595	399	\$83,609	87	12,196	\$19,322
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	West North Central:															
7	South Atlantic:															
8	East South Central:															
9	West South Central:															
10	Mountain:															
11	Pacific:															
12	New England:															
13	Maine	81	1,884	30	195	283	53	1,729	14	187	240	3	335	(x)	37	42
14	New Hampshire	62	1,448	19	302	366	46	1,558	13	277	349	1	(x)	(x)	(x)	(x)
15	Vermont	55	926	18	180	152	53	920	10	134	136	—	—	—	—	—
16	Massachusetts	287	9,235	80	1,495	1,701	174	8,644	45	1,595	1,622	19	3,921	1	545	838
17	Rhode Island	28	2,319	11	324	525	19	2,292	8	318	522	5	(x)	(x)	(x)	(x)
18	Connecticut	108	4,889	56	708	862	81	4,542	20	687	834	8	1,894	—	210	315
19	Middle Atlantic:															
20	New York	657	22,258	490	2,581	3,904	361	20,923	218	2,393	3,744	34	11,745	9	1,001	2,023
21	New Jersey	239	11,255	101	1,847	2,519	161	10,887	47	1,774	2,453	26	5,971	5	1,072	1,521
22	Pennsylvania	631	18,154	379	2,760	3,173	333	16,925	179	2,444	3,006	40	8,716	9	920	1,681
23	East North Central:															
24	Ohio	576	12,108	321	1,804	2,395	280	10,771	131	1,587	2,229	16	4,049	—	643	1,005
25	Indiana	359	7,013	229	1,080	1,289	190	6,178	92	921	1,191	10	1,833	—	228	430
26	Illinois	538	18,391	308	2,705	3,938	292	17,210	148	2,525	3,614	36	9,688	10	1,479	2,386
27	Michigan	389	12,497	222	1,833	2,180	206	11,728	97	1,692	2,106	27	7,001	6	876	1,343
28	Wisconsin	296	6,424	184	1,077	912	149	5,888	74	907	841	6	1,898	—	170	255
29	West North Central:															
30	Minnesota	222	5,855	166	773	1,039	103	5,313	77	691	982	9	2,746	3	347	591
31	Iowa	384	5,470	187	855	735	147	4,597	63	579	625	6	1,127	—	110	171
32	Missouri	248	6,878	105	1,458	1,385	118	6,248	49	1,294	1,321	10	3,450	1	659	880
33	North Dakota	41	877	16	90	103	15	587	4	74	95	—	—	—	—	—
34	South Dakota	85	1,315	32	208	203	38	1,124	15	158	185	—	—	—	—	—
35	Nebraska	198	2,332	70	454	384	57	1,773	28	227	288	3	659	—	71	116
36	Kansas	239	3,029	88	606	500	73	2,439	59	392	411	3	849	—	96	171
37	South Atlantic:															
38	Delaware	20	786	10	86	211	10	734	7	75	202	1	(x)	(x)	(x)	(x)
39	Maryland	68	1,741	28	295	278	38	1,603	14	257	283	5	717	1	91	110
40	District of Columbia	18	1,671	13	269	415	11	1,651	9	266	415	2	(x)	(x)	(x)	(x)
41	Virginia	130	3,537	51	592	678	76	3,286	28	513	639	6	1,181	2	142	254
42	West Virginia	89	1,794	48	377	296	52	1,639	23	324	271	2	(x)	(x)	(x)	(x)
43	North Carolina	135	3,202	56	752	545	79	2,907	30	669	502	8	1,195	—	300	259
44	South Carolina	72	2,210	22	449	366	52	2,118	12	422	394	5	732	2	138	127
45	Georgia	182	4,851	35	672	919	89	4,401	20	591	839	13	2,335	4	318	492
46	Florida	187	5,299	79	706	897	124	4,947	45	644	854	10	1,661	—	197	350
47	East South Central:															
48	Kentucky	138	1,721	47	237	204	46	1,312	25	156	186	2	(x)	(x)	(x)	(x)
49	Tennessee	138	2,706	60	539	617	54	2,397	32	428	453	5	823	3	79	113
50	Alabama	146	2,033	29	345	436	37	1,659	9	233	350	4	(x)	(x)	(x)	(x)
51	Mississippi	111	1,013	20	307	187	30	752	8	198	131	—	—	—	—	—
52	West South Central:															
53	Arkansas	142	1,312	27	295	259	29	936	8	159	171	2	(x)	(x)	(x)	(x)
54	Louisiana	115	2,910	33	591	465	58	2,647	22	450	428	5	1,302	2	188	236
55	Oklahoma	120	1,671	106	248	232	50	1,345	42	220	217	2	(x)	(x)	(x)	(x)
56	Texas	621	11,420	191	2,081	1,597	272	9,947	102	1,411	1,368	19	3,427	6	474	514
57	Mountain:															
58	Montana	85	1,163	23	268	177	30	994	14	208	186	2	(x)	(x)	(x)	(x)
59	Idaho	74	1,132	31	158	130	36	920	18	109	105	2	(x)	(x)	(x)	(x)
60	Wyoming	51	796	12	118	138	18	664	3	80	117	2	(x)	(x)	(x)	(x)
61	Colorado	121	2,794	56	585	586	54	2,548	23	329	559	3	1,281	—	158	306
62	New Mexico	55	807	18	157	91	22	666	11	128	77	1	(x)	(x)	(x)	(x)
63	Arizona	30	590	13	97	95	14	523	7	79	89	1	(x)	(x)	(x)	(x)
64	Utah	80	887	26	150	207	20	706	11	111	169	1	(x)	(x)	(x)	(x)
65	Nevada	12	188	6	21	26	5	170	3	14	25	—	—	—	—	—
66	Pacific:															
67	Washington	197	3,198	76	543	688	82	2,701	35	389	578	4	907	—	106	193
68	Oregon	109	2,109	60	319	354	51	1,830	31	251	318	5	673	4	71	106
69	California	796	19,057	597	2,072	2,896	429	17,542	327	1,834	2,762	24	5,408	12	477	1,019

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

† Includes data for chain stores, combined to avoid disclosure, as follows: Nev., 1 store; S. C., 9; S. Dak., 6; with total sales of \$614,000. These data are also included in geographic division totals but not in U. S. totals.





## CENSUS OF BUSINESS

 RADIO-HOUSEHOLD  
 TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
 Stores, Sales, Per-  
 (Includes all stores

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					\$50,000 and over				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	6,733	\$170,546	8,453	18,088	\$21,225	4,275	\$159,416	5,969	16,826	\$20,406	825	\$79,266	592	8,152	\$11,598
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	South Atlantic:															
7	East South Central:															
8	West South Central:															
9	Mountain:															
10	Pacific:															
11	New England:															
12	Maine	50	1,177	33	137	161	31	1,101	18	125	152	7	603	2	59	80
13	New Hampshire	38	794	38	93	107	28	788	25	98	104	4	315	2	50	69
14	Vermont	25	848	19	138	185	15	799	11	151	182	2	(x)	(x)	(x)	(x)
15	Massachusetts <sup>1</sup>	174	4,806	150	453	562	128	4,545	100	429	547	25	1,888	17	171	254
16	Rhode Island <sup>1</sup>	25	656	26	80	106	18	594	18	74	101	5	(x)	(x)	(x)	(x)
	Connecticut	124	3,851	117	345	443	97	3,671	90	329	432	25	1,915	15	163	249
17	Middle Atlantic:															
18	New York	695	21,749	611	1,871	2,492	489	20,587	381	1,758	2,395	99	11,464	61	905	1,383
19	New Jersey <sup>1</sup>	239	8,477	193	655	922	166	8,081	125	621	895	44	5,224	19	362	598
	Pennsylvania	665	18,507	698	1,826	1,903	430	15,366	452	1,716	1,829	91	7,799	96	874	1,040
20	East North Central:															
21	Ohio	480	11,743	480	1,268	1,615	271	10,727	246	1,154	1,543	58	5,646	35	589	980
22	Indiana <sup>1</sup>	242	4,781	230	567	649	127	4,195	115	497	608	25	2,114	15	249	382
23	Illinois	596	11,041	407	932	1,143	253	10,348	253	885	1,106	55	6,000	38	418	640
24	Michigan <sup>1</sup>	346	11,283	329	1,070	1,403	222	10,856	205	1,010	1,367	59	6,978	41	617	951
	Wisconsin	233	5,800	223	525	632	151	5,384	138	495	614	25	2,660	15	234	351
25	West North Central:															
26	Minnesota <sup>1</sup>	142	2,976	154	297	318	95	2,747	102	280	304	14	1,061	17	105	138
27	Iowa <sup>1</sup>	196	3,242	193	394	483	84	2,732	81	338	353	14	1,174	7	158	198
28	Missouri	207	4,243	187	553	462	128	3,891	116	492	482	14	1,426	14	149	165
29	North Dakota <sup>1</sup>	19	339	19	38	38	9	295	10	32	34	1	(x)	(x)	(x)	(x)
30	South Dakota	55	443	33	57	50	14	352	11	48	44	1	(x)	(x)	(x)	(x)
31	Nebraska	81	1,400	84	140	148	39	1,204	39	124	139	5	422	2	40	55
	Kansas	164	3,248	160	435	409	97	2,958	97	402	389	17	1,224	13	180	199
32	South Atlantic:															
33	Delaware	20	474	18	66	81	12	(x)	(x)	(x)	(x)	3	244	1	38	53
34	Maryland	65	4,080	64	655	1,085	50	3,994	48	642	1,074	8	2,921	6	522	957
35	District of Columbia	12	394	14	48	53	11	(x)	(x)	(x)	(x)	4	245	5	81	39
36	Virginia <sup>1</sup>	83	2,393	65	307	354	61	2,500	41	295	346	14	1,228	8	149	218
37	West Virginia	108	2,384	77	362	429	65	2,178	39	333	411	9	874	1	138	200
38	North Carolina <sup>1</sup>	85	2,007	79	251	256	55	1,867	46	228	243	8	761	7	72	82
39	South Carolina	32	792	28	112	125	19	735	16	107	123	5	419	1	61	85
40	Georgia	55	1,208	51	132	117	38	1,122	34	121	112	5	387	5	24	24
	Florida	78	1,708	70	225	212	45	1,538	37	199	195	6	580	8	63	68
41	East South Central:															
42	Kentucky	112	2,479	110	315	295	75	2,308	69	297	285	13	1,044	4	148	162
43	Tennessee <sup>1</sup>	70	1,984	59	269	253	51	1,881	43	257	246	7	901	3	125	146
44	Alabama	55	954	51	135	122	32	854	28	120	114	4	(x)	(x)	(x)	(x)
	Mississippi	34	596	31	84	77	20	528	19	74	69	2	(x)	(x)	(x)	(x)
45	West South Central:															
46	Arkansas	38	904	34	112	120	23	856	17	110	118	5	326	3	47	55
47	Louisiana	57	1,295	45	189	182	35	1,177	28	172	153	5	460	5	93	80
48	Oklahoma	85	1,798	79	251	257	54	1,681	48	228	244	11	785	6	129	143
	Texas <sup>1</sup>	219	4,730	212	594	625	122	4,261	110	538	589	29	2,162	24	263	345
49	Mountain:															
50	Montana <sup>1</sup>	42	1,060	43	126	140	33	1,019	33	125	140	4	273	4	27	34
51	Idaho	39	889	37	106	111	24	811	22	98	105	3	210	3	21	27
52	Wyoming	18	444	21	37	44	14	429	14	36	44	1	(x)	(x)	(x)	(x)
53	Colorado	71	1,477	58	192	224	37	1,332	29	170	213	7	633	2	82	119
54	New Mexico	15	620	14	52	83	12	601	11	61	82	3	(x)	(x)	(x)	(x)
55	Arizona	21	697	18	87	128	18	675	15	87	128	4	331	---	51	61
56	Utah	40	842	34	103	121	24	771	18	95	117	5	331	4	37	51
	Nevada	12	589	9	61	104	8	566	6	58	101	3	470	---	50	97
57	Pacific:															
58	Washington	104	2,489	103	268	358	64	2,308	60	256	349	13	1,149	9	130	215
59	Oregon	80	1,774	84	167	183	55	1,647	58	154	176	7	528	5	49	76
	California <sup>1</sup>	568	15,804	593	1,426	1,750	404	14,660	431	1,348	1,683	81	7,188	80	650	886

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Calif., 8 stores; Ind., 3; Iowa, 1; Mass., 5; Mich., 13; Minn., 1; Mont., 1; N. J., 7; N. C., 5; N. Dak., 3; R. I., 5; Tenn., 8; Tex., 2; Va., 1; with total sales of \$5,484,000. These data are also included in geographic division totals but not in U. S. totals.<sup>2</sup> Less than \$500.

# RETAIL TRADE:1939

743

APPLIANCE STORES  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
(except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.
Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	
	(add 000)			(add 000)		(add 000)			(add 000)		(add 000)			(add 000)		(add 000)			(add 000)	
841	\$32,087	781	3,482	\$4,022	906	\$22,304	884	2,503	\$2,480	1,705	\$24,779	1,712	2,709	\$2,308	2,458	\$12,130	2,484	1,280	\$819	
57	2,191	49	202	270	67	1,682	80	196	232	127	1,888	116	220	191	123	648	119	68	45	
210	8,119	185	833	998	227	5,597	222	560	586	394	5,791	395	561	516	534	2,759	544	257	198	
181	6,941	175	727	877	202	4,931	211	525	509	419	6,040	427	682	568	673	3,318	692	341	204	
76	2,851	77	355	347	102	2,555	94	299	293	224	3,294	229	412	318	378	1,712	374	178	103	
88	3,222	59	404	458	79	1,930	71	277	252	127	1,796	112	250	202	182	894	180	182	76	
29	1,100	31	142	134	37	895	31	124	102	86	1,205	85	158	108	93	444	91	55	33	
47	1,759	38	233	244	48	1,185	46	151	124	89	1,290	85	142	113	163	752	187	98	60	
48	1,773	43	213	259	43	1,047	40	132	127	49	700	50	70	65	88	414	86	46	25	
115	4,435	128	408	503	104	2,553	109	253	270	203	2,962	218	270	258	229	1,252	251	103	81	
3	102	3	10	12	9	224	6	34	43	12	172	7	22	17	19	76	15	12	9	
4	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	15	212	16	22	19	12	58	11	5	3	
2	(x)	(x)	(x)	(x)	6	158	6	18	22	5	78	5	10	8	10	47	8	5	3	
23	884	19	74	102	28	897	24	83	101	52	774	40	101	90	48	285	50	24	15	
6	251	7	29	40	2	(x)	(x)	(x)	(x)	7	112	9	11	10	7	42	8	6	4	
19	735	16	68	87	19	481	20	46	50	38	540	39	54	47	27	180	27	16	11	
108	4,139	91	404	514	100	2,471	88	214	252	184	2,493	151	235	248	226	1,182	230	113	97	
33	1,244	24	104	144	31	758	28	90	84	58	855	54	75	71	73	416	68	34	27	
71	2,736	70	325	340	98	2,368	106	266	250	172	2,463	190	251	199	255	1,141	248	110	74	
64	2,408	62	281	290	47	1,174	44	140	135	102	1,499	105	154	158	209	1,016	214	114	72	
17	861	10	81	100	26	620	30	78	71	59	800	80	89	75	115	586	115	70	41	
42	1,618	45	149	201	46	1,128	49	122	113	110	1,608	121	176	152	143	693	154	67	57	
38	1,448	40	182	198	44	1,055	45	102	106	81	1,175	79	128	117	124	607	124	60	56	
20	808	18	74	90	39	956	43	83	87	67	960	62	104	86	82	418	65	30	18	
13	504	13	58	58	18	442	18	46	50	50	740	54	73	80	47	229	52	17	14	
15	578	14	70	85	16	404	15	38	38	39	578	45	72	52	112	510	112	56	30	
23	851	20	114	111	28	718	25	89	79	63	916	57	140	107	79	352	71	41	20	
3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	57	2	4	3	10	44	9	6	4	
1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	7	106	7	18	16	21	91	22	9	6	
7	257	8	29	32	9	210	7	22	27	21	315	24	33	25	42	196	45	16	9	
14	517	18	68	82	25	615	26	82	73	41	602	40	72	55	67	290	63	33	20	
2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	6	98	5	15	13	8	(x)	(x)	(x)	(x)	
15	579	13	64	69	9	200	11	22	17	19	294	18	34	31	15	86	16	11	9	
1	(x)	(x)	(x)	(x)	3	68	3	8	10	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	
12	448	9	50	57	13	329	10	51	41	22	295	17	45	32	22	93	22	12	8	
15	551	8	82	97	20	482	14	79	88	21	289	15	34	28	41	208	38	29	18	
15	551	6	79	97	8	214	9	22	18	24	341	24	55	48	30	140	33	23	15	
6	197	4	22	25	1	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	13	57	12	5	2	
9	357	7	45	46	13	302	13	42	36	9	126	9	10	6	19	87	17	11	5	
12	459	10	54	53	12	289	9	46	40	15	210	10	36	34	33	170	33	28	17	
10	404	13	50	44	13	308	13	36	31	39	552	39	63	48	37	171	41	18	10	
11	398	11	58	52	10	249	8	30	22	23	333	21	46	26	19	103	15	12	7	
5	(x)	(x)	(x)	(x)	8	194	7	30	24	15	191	15	28	19	23	100	23	15	8	
3	(x)	(x)	(x)	(x)	6	144	3	28	25	9	129	10	19	15	14	70	12	10	8	
6	236	4	29	33	8	213	7	26	25	4	61	3	6	5	15	68	17	2	2	
8	290	6	44	41	7	184	8	22	16	15	213	9	23	18	22	118	17	17	9	
8	311	8	33	43	9	221	9	27	24	26	354	25	39	34	29	117	31	23	13	
25	922	18	127	127	24	585	22	74	59	44	632	46	74	58	97	449	102	58	36	
12	449	10	67	81	6	146	5	23	17	11	151	14	8	8	9	41	10	1	(P)	
9	335	5	43	57	9	229	10	26	18	3	37	4	6	3	15	78	15	10	6	
5	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	4	51	4	3	3	4	15	7	1	(P)	
9	339	11	38	41	7	167	4	25	30	14	193	12	27	23	54	145	29	22	11	
2	(x)	(x)	(x)	(x)	5	134	5	15	15	2	(x)	(x)	(x)	(x)	3	19	3	1	1	
6	192	6	21	22	3	85	4	4	4	5	87	5	11	11	3	22	3	---	---	
5	181	1	29	39	7	160	7	24	23	7	99	6	5	4	16	71	16	8	4	
13	487	13	49	62	15	380	15	48	44	23	332	25	29	28	40	181	43	12	7	
11	417	12	40	41	16	384	19	55	37	21	318	22	30	22	25	127	26	13	7	
91	5,551	103	317	400	73	1,809	75	170	189	159	2,312	173	211	208	164	944	162	78	67	

## CENSUS OF BUSINESS

RADIO STORES—OTHER  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	2,841	\$39,383	2,738	4,436	\$5,365	853	\$32,397	709	3,764	\$4,919	294	\$23,332	175	2,712	\$5,875
<b>GEOGRAPHIC DIVISIONS:</b>															
New England:	195	3,798	174	439	597	71	3,288	52	395	565	28	2,566	11	318	489
Middle Atlantic:	582	12,520	515	1,110	1,549	249	10,995	183	993	1,459	103	8,616	52	743	1,185
East North Central:	638	7,286	625	806	943	154	5,663	138	643	834	43	(x)	(x)	(x)	(x)
West North Central:	346	6,077	333	867	1,047	70	5,328	50	798	1,018	38	4,780	20	724	956
South Atlantic:	222	4,419	201	617	747	89	3,949	62	547	697	34	3,002	17	422	573
East South Central:	115	933	114	125	109	28	650	23	91	92	6	(x)	(x)	(x)	(x)
West South Central:	176	5,070	181	481	511	50	2,616	43	428	481	17	2,036	9	347	420
Mountain:	101	2,005	88	263	318	33	1,800	23	241	307	16	1,501	7	207	274
Pacific:	519	7,036	508	702	957	159	5,657	138	599	878	50	4,087	39	423	687
<b>New England:</b>															
Maine	28	286	27	46	41	3	190	2	41	39	2	(x)	(x)	(x)	(x)
New Hampshire	18	183	19	12	10	7	148	7	11	9	1	(x)	(x)	(x)	(x)
Vermont	13	88	12	10	9	3	58	2	6	7	1	(x)	(x)	(x)	(x)
Massachusetts	87	2,143	81	233	347	38	1,914	31	214	331	14	1,502	7	166	284
Rhode Island	15	223	9	36	47	5	188	1	34	45	3	(x)	(x)	(x)	(x)
Connecticut	34	865	28	102	143	15	800	9	69	134	7	683	2	75	120
<b>Middle Atlantic:</b>															
New York	514	8,714	272	714	1,080	153	8,065	108	656	1,037	76	6,830	37	552	911
New Jersey	95	1,627	75	179	228	43	1,407	28	157	207	13	914	4	93	136
Pennsylvania	175	1,979	168	217	241	53	1,523	47	180	215	14	872	11	98	138
<b>East North Central:</b>															
Ohio	170	2,150	161	239	257	38	1,730	25	202	233	15	1,329	7	159	188
Indiana	72	501	72	78	75	12	301	15	48	57	1	(x)	(x)	(x)	(x)
Illinois	194	2,789	186	277	359	57	2,307	50	226	323	17	1,802	9	151	240
Michigan	134	1,101	132	137	159	30	746	28	103	116	6	367	2	54	68
Wisconsin	68	746	74	77	116	17	577	20	64	105	4	345	—	44	87
<b>West North Central:</b>															
Minnesota	41	774	38	117	119	16	690	15	108	115	9	573	8	93	104
Iowa	104	521	100	85	48	12	341	9	42	40	5	(x)	(x)	(x)	(x)
Missouri	77	2,672	76	395	568	16	2,680	10	580	558	10	2,579	3	365	545
North Dakota	22	109	22	11	10	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
South Dakota	15	79	15	7	4	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Nebraska	39	699	36	140	144	12	633	8	156	143	7	745	3	123	130
Kansas	48	763	46	132	156	10	672	6	120	152	6	591	1	108	141
<b>South Atlantic:</b>															
Delaware	5	144	4	19	34	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Maryland	22	280	22	30	30	5	200	4	22	25	3	(x)	(x)	(x)	(x)
District of Columbia	7	401	4	61	103	6	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Virginia	20	625	18	92	113	11	596	8	89	111	5	483	2	70	91
West Virginia	16	430	14	65	95	4	394	1	60	90	3	(x)	(x)	(x)	(x)
North Carolina	40	618	38	85	80	13	539	11	70	69	6	427	5	59	60
South Carolina	18	319	20	64	68	7	284	6	55	62	3	241	2	48	58
Georgia	30	658	27	73	83	11	568	8	64	78	4	448	2	50	68
Florida	84	988	54	128	141	30	831	20	107	125	7	442	4	56	62
<b>East South Central:</b>															
Kentucky	40	283	36	40	37	9	201	6	29	35	2	(x)	(x)	(x)	(x)
Tennessee	28	222	27	33	27	10	161	10	26	21	1	(x)	(x)	(x)	(x)
Alabama	26	300	28	37	37	6	234	5	28	32	3	192	3	21	27
Mississippi	23	128	23	13	8	3	54	2	8	6	—	—	—	—	—
<b>West South Central:</b>															
Arkansas	26	300	28	45	40	7	245	7	42	38	3	(x)	(x)	(x)	(x)
Louisiana	18	168	21	23	18	5	112	6	17	15	2	(x)	(x)	(x)	(x)
Oklahoma	40	921	38	158	190	8	811	5	149	179	4	744	—	144	176
Texas	94	1,661	94	250	283	30	1,448	25	220	249	8	1,046	4	180	201
<b>Mountain:</b>															
Montana	16	170	15	18	21	4	130	4	15	20	2	(x)	(x)	(x)	(x)
Idaho	12	157	9	24	28	4	134	3	22	27	1	(x)	(x)	(x)	(x)
Wyoming	12	197	8	29	38	4	178	—	27	37	3	(x)	(x)	(x)	(x)
Colorado	37	1,090	32	149	179	9	992	7	156	171	6	944	4	129	186
New Mexico	4	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Arizona	12	196	12	18	18	4	185	3	17	18	2	(x)	(x)	(x)	(x)
Utah	7	94	8	11	13	5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Nevada	1	(x)	(x)	(x)	(x)	—	—	—	—	—	—	—	—	—	—
<b>Pacific:</b>															
Washington	61	1,066	60	95	148	19	913	16	84	139	10	781	6	88	121
Oregon	30	570	28	55	74	10	482	10	46	69	3	364	2	32	56
California	428	5,400	420	552	737	130	4,232	112	469	671	37	2,922	31	323	510

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

† Includes data for chain stores, combined to avoid disclosure, as follows: Ark., 1 store; Colo., 2; Fla., 5; Ga., 1; Ill., 2; Iowa, 1; Kans., 4; Md., 1; Mich., 1; Mo., 2; Nebr., 4; N. J., 6; N. Y., 4; Ohio, 4; Okla., 3; Oreg., 1; S. Dak., 1; Tex., 4; Wash., 1; Wyo., 3; with total sales of \$7,581,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE: 1939

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RADIO STORES—OTHER  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF--														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
UNITED STATES TOTAL	139	\$5,368	128	398	\$431	420	\$5,899	406	654	\$613	1,988	\$6,986	2,027	672	\$446
GEOGRAPHIC DIVISIONS:															
New England:	11	273	9	28	29	32	459	32	51	47	124	500	122	44	32
Maine	36	839	32	99	113	110	1,540	99	151	181	333	1,325	332	117	90
Middle Atlantic:	50	(x)	(x)	(x)	(x)	61	1,154	98	124	121	482	1,623	487	165	109
East North Central:	12	285	9	33	35	20	263	21	41	27	276	749	283	69	29
West North Central:	17	420	11	55	58	38	527	34	70	68	133	470	139	70	50
South Atlantic:	2	(x)	(x)	(x)	(x)	20	278	17	42	32	87	283	91	32	17
East South Central:	12	290	12	39	31	21	290	22	42	30	126	454	138	55	30
West South Central:	6	147	5	18	19	11	152	11	16	14	68	205	65	22	11
Mountain:	19	480	15	54	68	90	1,090	84	122	123	360	1,379	370	105	79
Pacific:															
New England:	1	(x)	(x)	(x)	(x)	4	60	4	4	3	25	98	25	5	2
Maine	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	11	35	12	1	1
New Hampshire	6	159	4	17	20	18	253	20	31	27	49	229	50	19	16
Vermont	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	10	55	8	2	2
Massachusetts	2	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	19	85	17	13	9
Rhode Island															
Connecticut															
Middle Atlantic:	17	384	18	31	40	60	851	55	73	86	161	649	164	56	43
New York	9	202	7	34	37	21	291	17	30	34	52	220	47	22	21
New Jersey	10	253	9	34	36	29	598	27	48	41	120	456	121	37	26
Pennsylvania															
East North Central:	6	152	4	16	18	17	249	14	27	27	132	420	136	37	24
Ohio	1	(x)	(x)	(x)	(x)	10	137	14	16	15	60	200	57	28	16
Indiana	14	338	14	40	44	26	367	27	35	39	137	461	136	51	36
Illinois	4	93	5	12	15	20	286	21	37	33	104	353	104	34	22
Michigan	5	119	10	11	11	8	113	10	9	7	49	169	54	13	11
Wisconsin															
West North Central:	3	70	3	7	6	4	47	4	8	5	25	84	23	9	4
Minnesota	1	(x)	(x)	(x)	(x)	6	77	5	8	6	92	240	91	25	8
Iowa	2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	61	182	66	15	8
Missouri	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	20	(x)	(x)	(x)	(x)
North Dakota	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	13	(x)	(x)	(x)	(x)
South Dakota	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	27	66	28	4	1
Nebraska	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	38	91	40	12	4
Kansas	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)					
South Atlantic:	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Delaware	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	17	60	18	8	5
Maryland	2	(x)	(x)	(x)	(x)	5	42	3	6	7	1	(x)	(x)	(x)	(x)
District of Columbia	3	71	3	13	13	1	(x)	(x)	(x)	(x)	9	28	10	3	2
Virginia	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	12	36	13	5	5
West Virginia	1	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	27	77	27	15	11
North Carolina	3	69	5	5	4	4	43	4	9	4	11	35	14	9	6
South Carolina	3	69	5	5	4	4	51	3	9	6	19	68	19	9	5
Georgia	7	172	4	22	26	16	217	12	29	37	34	157	34	21	16
Florida															
East South Central:	1	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	31	82	30	11	4
Kentucky	1	(x)	(x)	(x)	(x)	8	104	8	16	14	18	61	17	7	6
Tennessee	1	(x)	(x)	(x)	(x)	5	42	2	7	5	20	66	23	9	5
Alabama	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	20	74	21	5	2
Mississippi															
West South Central:	1	(x)	(x)	(x)	(x)	3	42	4	7	3	19	55	21	3	2
Arkansas	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	11	56	15	6	3
Louisiana	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	32	110	33	14	11
Oklahoma	9	228	8	34	27	13	176	15	26	21	84	233	68	30	14
Texas															
Mountain:	3	68	2	11	12	2	(x)	(x)	(x)	(x)	12	40	11	3	1
Montana	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	7	23	6	2	1
Idaho	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	8	19	8	2	1
Wyoming	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	28	98	25	13	8
Colorado	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
New Mexico	2	(x)	(x)	(x)	(x)	4	55	5	6	6	8	11	9	1	(x)
Arizona	2	(x)	(x)	(x)	(x)	4	55	5	6	6	2	(x)	(x)	(x)	(x)
Utah											1	(x)	(x)	(x)	(x)
Nevada															
Pacific:	2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	42	153	44	11	7
Washington	1	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	20	68	18	9	6
Oregon	16	413	13	42	54	77	927	88	104	107	298	1,158	308	83	66
California															

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.







## CENSUS OF BUSINESS

USED-CAR  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					\$50,000 and over				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	6,915	\$188,226	6,808	12,661	\$15,742	3,784	\$174,782	3,570	11,524	\$12,879	953	\$109,855	731	6,036	\$8,028
<b>GEOGRAPHIC DIVISIONS:</b>																
2	New England:	492	6,641	440	820	848	232	8,553	186	700	758	45	4,219	29	279	333
3	Middle Atlantic:	1,071	32,905	994	2,020	2,422	804	31,008	492	1,828	2,285	190	21,169	108	998	1,410
4	East North Central:	1,546	47,240	1,510	2,743	3,253	850	44,153	809	2,488	3,063	220	29,554	179	1,477	2,182
5	West North Central:	788	17,165	818	1,199	1,127	404	15,415	405	1,036	1,032	90	(x)	(x)	(x)	(x)
6	South Atlantic:	611	17,690	584	1,505	1,464	342	16,655	317	1,336	1,368	95	(x)	(x)	(x)	(x)
7	East South Central:	174	4,351	178	396	349	96	(x)	(x)	(x)	(x)	28	(x)	(x)	(x)	(x)
8	West South Central:	801	20,520	804	1,515	1,565	419	19,982	406	1,520	1,248	108	11,626	79	680	751
9	Mountain:	278	4,346	278	595	555	122	(x)	(x)	(x)	(x)	20	1,575	21	127	127
10	Pacific:	1,201	57,513	1,202	2,213	2,778	752	55,510	737	2,087	2,685	179	22,145	155	1,247	1,802
<b>New England:</b>																
11	Maine:	61	987	58	100	100	26	859	21	87	92	5	349	2	28	40
12	New Hampshire:	28	471	32	45	55	12	415	15	36	29	2	(x)	(x)	(x)	(x)
13	Vermont:	15	124	18	18	15	3	80	5	9	9	1	(x)	(x)	(x)	(x)
14	Massachusetts:	186	5,795	141	372	592	93	5,474	70	552	562	22	1,757	15	149	174
15	Rhode Island:	65	1,629	60	106	111	34	1,690	30	89	97	9	1,219	5	51	85
16	Connecticut:	157	2,457	181	181	197	64	2,085	45	147	169	8	665	4	59	46
<b>Middle Atlantic:</b>																
17	New York:	583	21,604	515	1,158	1,518	342	20,631	249	1,075	1,481	132	15,589	69	700	1,022
18	New Jersey:	206	5,883	180	429	504	119	5,508	84	387	471	37	3,566	19	192	270
19	Pennsylvania:	262	5,418	299	435	400	143	4,869	159	366	553	21	2,034	20	106	118
<b>East North Central:</b>																
20	Ohio:	446	12,425	430	744	784	265	11,625	243	698	754	87	7,130	55	419	508
21	Indiana:	174	3,955	182	278	278	74	3,582	61	235	251	14	2,281	7	113	147
22	Illinois:	334	10,284	319	687	877	158	9,520	139	589	824	45	6,838	31	354	595
23	Michigan:	438	17,183	438	858	1,095	275	16,451	281	799	1,050	80	11,631	69	520	810
24	Wisconsin:	154	6,413	161	197	199	80	2,997	86	168	184	14	1,654	16	71	102
<b>West North Central:</b>																
25	Minnesota:	125	3,589	121	180	198	70	3,343	62	143	184	22	2,286	8	83	124
26	Iowa:	112	2,301	116	211	185	56	2,052	57	184	171	14	1,063	13	90	95
27	Missouri:	292	6,966	294	496	490	180	6,355	152	431	450	36	3,878	20	193	248
28	North Dakota:	9	150	10	12	10	3	106	4	9	8	1	(x)	(x)	(x)	(x)
29	South Dakota:	52	907	58	79	52	28	797	31	69	46	5	255	4	8	5
30	Nebraska:	63	1,278	73	91	75	28	1,150	34	73	65	7	698	10	41	40
31	Kansas:	137	1,974	148	150	119	59	1,652	65	127	108	7	583	7	47	49
<b>South Atlantic:</b>																
32	Delaware:	16	254	15	20	19	5	208	4	17	18	1	(x)	(x)	(x)	(x)
33	Maryland:	89	2,466	103	285	254	42	2,302	52	250	234	13	1,704	20	163	182
34	District of Columbia:	16	819	14	50	81	10	780	7	44	77	4	619	1	31	63
35	Virginia:	51	1,678	42	168	186	28	1,782	21	143	170	11	1,116	6	86	117
36	West Virginia:	56	852	52	84	94	14	779	11	71	88	5	582	2	43	61
37	North Carolina:	79	1,598	78	146	114	38	1,250	37	125	101	8	585	4	40	43
38	South Carolina:	95	2,150	99	189	158	49	1,968	52	167	146	13	1,225	11	78	85
39	Georgia:	96	1,682	85	179	131	62	1,549	52	161	122	6	562	9	33	30
40	Florida:	133	6,211	116	394	427	94	6,047	81	358	412	32	4,598	21	234	298
<b>East South Central:</b>																
41	Kentucky:	61	1,257	60	124	109	27	1,149	22	108	101	6	657	2	47	53
42	Tennessee:	64	1,995	65	176	184	44	1,906	47	162	155	15	1,181	14	80	90
43	Alabama:	42	746	45	72	55	21	877	23	55	47	3	196	6	8	7
44	Mississippi:	7	333	8	24	21	4	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
<b>West South Central:</b>																
45	Arkansas:	34	852	33	61	49	15	792	13	57	47	5	572	5	28	25
46	Louisiana:	59	3,678	30	256	279	45	3,619	18	251	277	22	3,029	6	178	210
47	Oklahoma:	212	5,445	209	239	203	98	2,997	95	196	181	18	1,337	15	63	75
48	Texas:	497	12,545	552	959	825	261	11,474	280	815	743	63	6,888	53	411	441
<b>Mountain:</b>																
49	Montana:	15	309	17	34	33	10	278	11	33	52	1	(x)	(x)	(x)	(x)
50	Idaho:	18	294	16	9	8	10	276	10	7	7	1	(x)	(x)	(x)	(x)
51	Wyoming:	19	148	19	5	4	5	91	6	3	2	---	---	---	---	---
52	Colorado:	136	2,558	146	203	185	60	2,015	65	175	168	12	882	13	73	72
53	New Mexico:	26	378	21	48	55	15	329	9	41	31	1	(x)	(x)	(x)	(x)
54	Arizona:	33	298	30	49	39	5	154	4	22	20	1	(x)	(x)	(x)	(x)
55	Utah:	25	493	25	41	43	18	454	18	57	40	3	179	4	11	18
56	Nevada:	4	82	4	6	8	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
<b>Pacific:</b>																
57	Washington:	153	2,817	187	148	160	89	2,557	98	139	154	12	793	12	44	51
58	Oregon:	69	1,739	66	107	118	44	1,824	40	96	111	10	755	10	43	51
59	California:	978	32,957	989	1,960	2,500	619	31,329	601	1,852	2,418	157	20,595	133	1,160	1,700

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

† Includes data for chain stores, combined to avoid disclosure, as follows: Fla., 5 stores; Ga., 4; Ill., 1; La., 6; Mich., 3; Minn., 3; N. J., 6; N. Mex., 1; N. Y., 4; Ohio, 5; Pa., 3; Va., 1; with total sales of \$5,125,000. These data are also included in geographic division totals but not in U. S. totals.



# RETAIL TRADE:1939

749

## DEALERS

### STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Personnel, and Pay Roll  
(except chain stores)

#### STORES WITH ANNUAL SALES OF—

\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
749	\$28,835	708	2,096	\$2,116	592	\$14,864	588	1,290	\$1,167	1,490	\$21,628	1,543	1,902	\$1,568	3,131	\$13,444	3,236	1,337	\$863	1
51	1,980	33	164	171	39	982	32	113	120	97	1,392	92	144	154	250	1,068	254	120	90	2
116	4,495	91	364	413	94	2,333	85	220	220	204	3,011	208	246	242	467	1,897	502	192	137	3
165	6,358	157	390	393	142	5,529	139	280	224	323	4,752	334	381	284	696	3,087	701	255	170	4
70	2,853	74	208	195	64	(x)	(x)	(x)	(x)	160	(x)	(x)	(x)	(x)	584	1,750	413	183	95	5
58	2,214	53	207	186	47	1,179	44	180	128	142	434	53	59	46	78	1,055	287	169	96	6
25	940	27	85	74	13	(x)	(x)	(x)	(x)	52	(x)	(x)	(x)	(x)	382	1,638	398	195	108	7
84	3,197	82	259	223	57	(x)	(x)	(x)	(x)	170	(x)	(x)	(x)	(x)	151	(x)	(x)	(x)	(x)	8
29	1,093	26	83	82	17	(x)	(x)	(x)	(x)	56	798	58	82	67	151	(x)	(x)	(x)	(x)	9
155	5,882	165	349	391	125	3,095	122	210	220	293	4,410	295	281	270	449	2,003	465	123	95	10
7	(x)	(x)	(x)	(x)	4	98	2	10	12	12	(x)	(x)	(x)	(x)	55	108	37	15	8	11
2	(x)	(x)	(x)	(x)	5	121	5	12	10	5	43	4	10	8	16	56	17	9	6	12
20	774	18	58	61	20	484	14	71	77	51	459	27	56	50	73	44	15	7	4	13
3	112	3	4	3	4	112	5	12	10	18	247	17	22	21	31	139	50	17	14	15
19	761	8	64	73	6	187	6	8	11	81	452	27	36	39	95	422	88	54	28	16
81	2,454	41	168	220	41	1,027	54	95	92	108	1,601	105	116	127	241	973	268	85	57	17
28	940	20	91	87	19	488	9	54	85	37	534	36	50	49	87	375	96	42	35	18
29	1,121	30	107	106	34	659	42	75	65	59	876	67	80	66	139	549	140	67	47	19
50	1,919	45	98	96	43	1,065	38	69	67	105	1,506	104	112	83	181	802	187	46	30	20
12	452	9	40	37	17	415	15	39	52	31	434	30	43	35	100	373	101	44	27	21
83	1,279	31	118	120	25	609	22	49	43	53	794	54	69	68	178	764	181	79	55	22
58	2,288	59	104	108	46	1,117	52	75	59	92	1,415	101	100	74	163	732	157	57	45	23
12	420	13	32	32	12	523	12	28	24	42	600	45	37	23	74	418	75	29	15	24
10	381	11	25	28	13	303	13	12	12	25	371	27	25	20	53	246	59	17	12	25
13	510	15	48	45	8	140	8	17	13	23	319	25	29	20	56	249	59	27	14	26
24	897	22	72	71	32	790	33	71	56	68	972	77	95	75	132	651	142	65	40	27
6	227	8	25	18	5	130	6	15	11	14	205	15	25	12	24	110	25	10	6	28
5	166	8	9	7	4	101	4	7	6	12	165	12	18	12	35	148	39	18	10	30
12	472	12	31	28	5	77	5	5	5	37	520	43	44	28	78	322	85	25	11	31
5	193	4	20	15	7	171	6	29	25	17	254	22	38	34	47	164	51	35	20	32
2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	6	39	7	6	4	34
8	315	7	29	31	5	70	3	15	12	6	81	5	13	10	23	96	21	25	18	35
2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	6	92	6	16	16	22	75	21	13	6	36
5	184	4	23	17	8	221	8	29	21	17	240	21	33	20	41	169	41	21	13	37
6	229	8	25	20	8	214	8	34	24	22	292	25	30	19	48	172	47	22	12	38
11	408	11	39	28	9	219	9	30	22	34	580	25	59	42	54	133	33	18	9	39
19	725	15	55	58	8	195	6	14	16	35	551	39	55	40	39	164	55	26	15	40
5	211	5	27	24	8	136	6	20	15	10	145	9	14	9	54	108	38	16	8	41
11	395	13	32	29	8	183	6	27	19	12	187	14	23	17	20	89	19	14	9	42
9	334	9	26	21	1	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	21	89	22	17	8	43
3	99	2	4	3	1	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	19	60	20	4	2	45
8	329	4	46	43	5	114	3	11	9	10	147	5	16	15	13	59	12	5	2	46
15	589	14	31	31	15	355	18	33	21	50	718	48	69	54	114	448	114	43	22	47
58	2,180	62	176	146	58	905	42	84	67	104	1,501	123	143	89	286	1,071	252	143	82	48
4	134	5	9	9	1	(x)	(x)	(x)	(x)	4	54	4	7	9	5	31	6	1	1	49
4	147	4	5	5	1	(x)	(x)	(x)	(x)	4	54	4	4	4	6	18	8	2	1	50
15	590	15	52	53	8	191	11	10	10	25	352	28	40	33	76	343	81	28	17	51
2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	11	173	8	20	15	11	49	12	7	4	52
1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	28	132	28	27	19	53
2	(x)	(x)	(x)	(x)	5	135	5	15	14	6	(x)	(x)	(x)	(x)	9	59	9	4	3	55
18	694	26	38	46	22	532	18	36	36	37	558	40	21	21	84	280	71	7	6	57
12	442	11	23	27	9	225	9	18	21	13	202	10	12	12	25	115	26	11	7	58
125	4,728	128	288	318	94	2,338	95	158	183	243	5,870	245	248	237	560	1,628	368	108	82	59

## CENSUS OF BUSINESS

ACCESSORY, TIRE,  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
1	UNITED STATES TOTAL	14,508	\$297,724	14,373	52,895	\$57,914	7,282	\$255,688	6,987	22,055	\$35,145	454	\$71,860	248	7,930	\$11,625
2	GEOGRAPHIC DIVISIONS:															
3	New England:	826	22,668	722	2,447	3,168	510	21,195	419	2,252	3,004	42	7,865	18	737	1,164
4	Middle Atlantic:	2,290	50,882	2,151	5,251	6,808	1,254	46,250	1,085	4,801	6,437	76	12,537	34	1,171	1,635
5	West North Central:	3,010	55,237	2,981	8,104	7,262	1,592	46,146	1,525	5,228	6,844	79	(x)	(x)	(x)	(x)
6	South Atlantic:	2,663	(x)	(x)	(x)	(x)	1,025	25,850	1,030	2,972	2,952	22	5,202	11	452	573
7	East South Central:	1,145	(x)	(x)	(x)	(x)	731	28,874	813	3,833	4,000	59	(x)	(x)	(x)	(x)
8	West South Central:	646	(x)	(x)	(x)	(x)	391	14,115	369	1,783	1,826	30	4,839	15	575	765
9	Mountain:	1,721	(x)	(x)	(x)	(x)	925	31,892	917	3,881	4,019	50	(x)	(x)	(x)	(x)
10	Pacific:	635	12,344	654	1,302	1,528	324	11,029	331	1,156	1,412	18	2,558	10	270	371
		1,599	55,293	1,714	5,785	5,261	750	51,664	840	3,480	4,999	65	11,944	61	1,342	2,245
11	New England:															
12	Maine:	126	2,050	119	254	337	66	1,740	61	209	253	1	(x)	(x)	(x)	(x)
13	New Hampshire:	56	1,300	50	142	179	37	1,228	32	136	174	1	(x)	(x)	(x)	(x)
14	Vermont:	40	782	45	95	98	25	693	27	83	89	1	(x)	(x)	(x)	(x)
15	Massachusetts:	554	11,094	508	1,137	1,522	224	10,501	184	1,062	1,480	25	4,741	11	429	690
16	Rhode Island:	51	1,498	48	144	185	26	1,388	21	133	175	4	706	2	61	89
	Connecticut:	199	5,984	156	877	897	132	5,645	94	629	858	10	1,807	5	196	297
17	Middle Atlantic:															
18	New York:	1,076	25,905	1,002	2,873	3,722	597	23,728	488	2,492	3,552	46	7,751	16	751	1,512
19	New Jersey:	392	8,875	334	860	1,177	221	8,108	168	795	1,105	14	2,159	6	164	258
	Pennsylvania:	822	16,064	615	1,878	1,907	456	14,594	429	1,514	1,782	16	2,647	12	256	383
20	East North Central:															
21	Ohio:	781	13,111	715	1,542	1,928	348	11,396	310	1,303	1,655	19	3,043	4	305	471
22	Indiana:	507	8,852	493	1,141	1,245	222	7,651	206	959	1,111	18	2,586	12	281	390
23	Illinois:	781	14,404	808	1,583	1,987	572	12,625	531	1,365	1,841	20	3,302	11	310	595
24	Michigan:	580	11,150	573	1,262	1,562	260	9,821	247	1,096	1,438	20	3,050	9	323	499
	Wisconsin:	381	5,720	392	576	660	180	4,753	177	485	601	2	(x)	(x)	(x)	(x)
25	West North Central:															
26	Minnesota:	397	5,875	401	561	812	167	4,495	160	453	524	4	724	—	77	122
27	Iowa:	587	6,274	639	777	871	197	4,558	235	559	528	2	(x)	(x)	(x)	(x)
28	Missouri:	555	6,924	598	868	779	214	5,407	237	659	655	6	815	3	110	153
29	North Dakota:	163	(x)	(x)	(x)	(x)	71	1,519	71	158	134	1	(x)	(x)	(x)	(x)
30	South Dakota:	127	1,509	123	180	127	55	1,140	50	124	104	—	—	—	—	—
31	Nebraska:	272	4,270	293	480	470	115	3,554	124	399	420	5	732	5	109	153
	Kansas:	562	6,745	583	851	710	207	5,199	215	640	599	4	521	2	74	90
32	South Atlantic:															
33	Delaware:	29	(x)	(x)	(x)	(x)	16	815	14	83	108	3	(x)	(x)	(x)	(x)
34	Maryland:	154	3,735	118	510	552	90	3,553	74	461	530	7	1,377	4	189	221
35	District of Columbia:	29	1,927	27	248	366	19	1,894	15	240	359	7	1,526	5	180	509
36	Virginia:	117	3,184	108	543	383	68	2,905	59	311	363	6	1,245	5	134	188
37	West Virginia:	96	1,869	88	253	255	47	1,661	39	223	236	3	369	1	57	63
38	North Carolina:	199	5,708	171	692	717	148	5,498	126	650	686	12	1,776	6	196	285
39	South Carolina:	148	3,871	117	464	476	105	3,887	75	427	451	4	459	2	46	65
40	Georgia:	199	4,756	188	625	609	119	4,392	110	558	568	8	1,420	2	198	244
	Florida:	194	4,793	179	710	732	119	4,479	101	662	699	7	1,162	2	236	232
41	East South Central:															
42	Kentucky:	195	4,393	193	513	525	115	4,009	112	452	485	5	1,088	2	94	147
43	Tennessee:	187	5,657	180	772	780	121	5,376	115	713	740	16	2,468	8	283	375
44	Alabama:	136	2,741	128	372	357	78	2,465	71	315	304	4	588	—	77	107
	Mississippi:	180	(x)	(x)	(x)	(x)	77	2,265	71	308	297	5	695	5	109	134
45	West South Central:															
46	Arkansas:	154	(x)	(x)	(x)	(x)	84	2,124	92	221	171	2	(x)	(x)	(x)	(x)
47	Louisiana:	136	3,412	120	441	427	86	3,177	69	412	413	3	408	3	57	74
48	Oklahoma:	384	5,851	375	772	738	171	5,005	163	646	664	6	845	2	96	132
	Texas:	1,047	23,604	1,060	2,996	2,963	582	21,586	593	2,602	2,771	39	5,981	25	731	931
49	Mountain:															
50	Montana:	67	1,458	74	136	166	44	1,359	49	128	182	3	(x)	(x)	(x)	(x)
51	Idaho:	82	2,171	84	189	218	53	2,046	54	182	212	5	569	4	46	56
52	Wyoming:	55	673	58	48	47	28	565	28	41	39	—	—	—	—	—
53	Colorado:	238	3,619	241	484	509	85	3,000	82	404	449	3	831	—	112	136
54	New Mexico:	76	(x)	(x)	(x)	(x)	47	1,146	51	123	140	—	—	—	—	—
55	Arizona:	47	(x)	(x)	(x)	(x)	27	1,104	25	109	167	3	476	2	49	86
56	Utah:	46	1,105	49	112	134	28	1,029	30	102	127	1	(x)	(x)	(x)	(x)
	Nevada:	22	(x)	(x)	(x)	(x)	14	800	12	67	96	1	(x)	(x)	(x)	(x)
57	Pacific:															
58	Washington:	197	4,442	206	550	815	90	4,007	96	510	782	10	2,090	5	283	475
59	Oregon:	122	2,589	132	232	290	58	2,277	64	199	268	5	668	2	56	87
	California:	1,270	28,262	1,376	2,983	4,156	612	25,380	680	2,751	3,949	50	9,186	54	1,003	1,683

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

† Includes data for chain stores, combined to avoid disclosure, as follows: Idaho, 12 stores; Nev., 3; N. Dak., 4; with total sales of \$1,807,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

751

BATTERY DEALERS  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
sonnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF--

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
813	\$57,039	647	6,542	\$8,562	1,117	\$42,369	1,068	4,982	\$5,695	1,325	\$32,313	1,313	3,647	\$5,654	3,595	\$52,107	5,711	5,954	\$5,417	1
87	4,565	35	514	720	87	3,309	74	551	439	113	2,724	102	512	345	201	2,932	190	338	339	2
170	12,152	121	1,259	1,740	200	7,614	172	882	1,151	205	4,978	175	548	617	603	8,749	583	961	1,018	3
152	(x)	(x)	(x)	(x)	169	7,075	194	890	1,035	230	5,535	229	610	654	732	10,572	759	1,209	1,160	4
82	4,345	83	559	845	128	4,719	139	549	563	194	4,672	210	491	446	622	8,912	687	942	725	5
88	(x)	(x)	(x)	(x)	131	4,881	102	605	643	148	3,647	151	458	412	305	4,471	295	584	497	6
88	2,540	35	507	333	57	2,066	51	309	290	69	1,696	87	219	175	199	2,944	201	375	285	7
102	(x)	(x)	(x)	(x)	167	6,293	183	755	744	190	4,679	209	582	471	414	6,112	430	750	572	8
59	2,810	52	324	450	51	1,941	47	189	221	60	1,459	65	134	137	158	2,261	177	239	233	9
102	7,187	119	768	1,084	115	4,486	126	475	652	118	2,977	125	318	407	360	5,170	409	557	611	10
5	(x)	(x)	(x)	(x)	9	330	7	32	36	18	428	17	53	58	33	463	35	59	51	11
4	(x)	(x)	(x)	(x)	12	457	10	46	61	11	283	12	27	31	9	146	7	16	17	12
5	(x)	(x)	(x)	(x)	12	---	---	---	---	9	216	11	25	25	12	161	15	21	16	13
29	2,080	14	225	318	35	1,545	36	132	188	44	1,061	36	127	132	91	1,324	87	149	152	14
3	198	3	16	19	6	226	4	29	34	6	162	5	15	18	7	106	7	12	15	15
23	1,551	14	175	250	25	951	17	112	139	25	604	21	65	79	49	752	39	81	88	16
83	6,073	51	636	928	86	3,358	74	394	601	98	2,400	77	274	315	284	4,166	270	445	498	17
31	2,185	20	210	354	56	1,382	22	148	209	40	961	31	113	129	100	1,423	89	180	173	18
56	3,696	50	391	479	78	3,074	76	350	421	67	1,617	67	161	175	219	3,180	224	358	347	19
36	2,393	22	284	406	50	1,798	51	235	288	62	1,523	57	145	147	161	2,639	176	335	343	20
16	1,111	12	161	200	37	1,378	34	185	208	44	1,077	40	141	160	107	1,519	110	191	163	21
40	2,767	30	332	489	55	2,100	59	253	299	61	1,483	67	155	173	196	2,873	214	325	306	22
40	2,766	30	329	454	51	1,180	35	141	161	38	951	40	104	118	131	1,864	133	199	208	23
20	(x)	(x)	(x)	(x)	16	619	15	66	81	25	621	25	65	66	117	1,677	126	158	145	24
13	900	7	116	151	19	711	18	76	84	26	634	26	60	62	105	1,524	109	124	105	25
9	(x)	(x)	(x)	(x)	27	1,000	37	118	124	39	932	49	108	92	121	1,750	159	208	182	26
9	597	11	81	106	27	1,027	31	119	113	50	1,215	55	156	127	123	1,783	137	213	154	27
3	(x)	(x)	(x)	(x)	9	307	7	29	29	7	182	5	17	17	51	733	55	61	52	28
3	206	5	35	31	4	157	5	15	16	9	206	7	18	16	39	571	35	58	41	29
11	820	11	93	117	17	656	21	76	84	21	500	22	42	35	61	848	65	77	51	30
16	1,069	18	136	129	23	661	20	114	113	42	1,023	46	115	97	122	1,725	129	201	180	31
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	72	3	9	10	6	(x)	(x)	(x)	(x)	32
9	640	6	75	88	13	475	12	86	99	18	435	13	58	57	45	(x)	(x)	(x)	(x)	33
5	---	---	---	---	5	(x)	(x)	(x)	(x)	5	125	5	21	16	2	(x)	(x)	(x)	(x)	34
7	391	2	36	41	14	520	12	65	66	13	315	10	37	34	28	434	30	41	34	35
7	487	5	58	71	8	313	5	36	41	7	185	7	24	23	22	327	21	48	38	36
16	1,041	12	138	135	23	864	18	95	100	38	937	30	109	102	59	880	59	112	86	37
16	1,530	9	140	178	22	824	13	100	101	18	443	17	59	49	45	831	34	82	58	38
13	850	6	95	100	22	799	23	97	83	21	520	24	31	33	55	803	55	115	109	39
16	1,225	13	148	178	22	786	17	101	118	25	685	22	90	88	47	671	47	87	83	40
15	1,054	13	135	147	16	559	14	84	79	15	374	18	35	28	64	934	65	106	84	41
12	847	11	103	107	21	784	21	125	113	20	482	22	82	68	52	795	53	110	79	42
6	445	8	49	48	12	447	9	63	65	16	401	13	53	39	40	584	41	73	45	43
3	194	3	22	31	8	308	7	37	33	18	439	14	49	42	43	631	42	86	57	44
3	(x)	(x)	(x)	(x)	14	500	16	54	43	18	434	20	42	29	47	750	50	80	55	45
15	1,153	12	132	149	16	832	12	88	84	21	531	15	73	60	31	453	27	62	46	46
16	1,083	17	135	148	26	1,005	20	145	154	29	727	32	94	86	94	1,345	92	176	144	47
68	4,898	50	618	754	111	4,158	115	468	485	122	2,987	142	355	296	242	3,584	261	432	327	48
2	(x)	(x)	(x)	(x)	7	243	7	28	38	9	211	12	19	19	23	331	28	31	29	49
6	410	8	37	51	14	536	10	55	62	11	280	12	16	14	17	261	20	26	29	50
1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	6	150	5	12	11	16	231	18	14	13	51
10	779	5	117	134	11	408	10	49	55	14	334	17	36	42	47	648	50	86	82	52
3	215	7	32	40	7	247	6	19	24	3	350	12	38	23	23	354	26	34	34	53
4	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	2	86	3	6	5	15	213	16	22	28	54
6	420	3	46	73	6	257	7	25	25	3	(x)	(x)	(x)	(x)	13	189	15	14	11	55
7	496	6	42	66	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	4	64	4	8	7	56
6	381	7	50	75	13	517	18	58	85	16	382	17	47	62	45	637	49	72	87	57
9	685	15	87	96	7	273	5	20	27	13	318	14	28	31	24	353	28	28	27	58
87	6,141	97	651	813	95	3,696	103	397	542	69	2,177	94	243	314	291	4,180	332	457	497	59

## CENSUS OF BUSINESS

OTHER AUTOMOTIVE  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	1,014	\$20,332	837	1,912	\$2,353	486	\$18,154	408	1,898	\$2,205	203	\$13,226	156	1,195	\$1,669
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	81	974	75	94	122	29	822	22	81	110	9	504	5	45	61
Middle Atlantic	208	4,453	183	320	441	100	3,997	76	280	411	46	3,014	31	205	315
East North Central	261	5,034	247	437	544	115	4,397	103	388	512	52	3,327	44	290	416
West North Central	86	(x)	(x)	(x)	(x)	28	1,156	22	95	118	10	845	6	67	84
South Atlantic	89	(x)	(x)	(x)	(x)	53	1,959	41	229	244	21	1,372	18	155	169
East South Central	28	(x)	(x)	(x)	(x)	15	485	13	42	40	6	321	6	23	24
West South Central	66	(x)	(x)	(x)	(x)	34	1,185	25	158	178	15	873	9	118	137
Mountain	25	401	25	43	54	14	348	14	39	34	3	125	3	14	12
Pacific	169	4,118	164	419	590	98	3,809	92	384	560	41	2,845	34	280	451
New England:															
Maine	21	179	20	24	22	5	148	4	20	20	1	(x)	(x)	(x)	(x)
New Hampshire	4	55	2	5	14	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Vermont	5	55	5	4	6	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Massachusetts	29	365	25	34	49	11	327	8	29	45	2	217	1	20	30
Rhode Island	4	80	3	8	10	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Connecticut	19	239	20	18	21	7	181	6	16	19	3	126	2	12	16
Middle Atlantic:															
New York	119	3,089	101	207	281	71	2,865	54	186	264	32	2,169	24	134	198
New Jersey	55	695	31	60	92	15	614	8	54	87	8	483	2	44	71
Pennsylvania	54	689	51	53	66	14	518	14	40	60	6	362	5	27	46
East North Central:															
Ohio	89	1,388	67	116	151	32	1,211	31	101	143	14	909	12	82	127
Indiana	34	396	34	32	29	9	282	9	23	24	3	187	3	10	9
Illinois	52	1,074	50	99	140	18	925	15	91	136	10	789	7	78	120
Michigan	69	1,374	64	100	122	36	1,249	33	89	112	15	929	16	57	82
Wisconsin	37	802	32	90	102	20	729	15	84	97	10	553	6	63	78
West North Central:															
Minnesota	22	308	19	31	41	6	277	3	28	38	3	243	2	23	34
Iowa	25	170	25	11	8	7	102	7	5	5	—	—	—	—	—
Missouri	20	799	18	65	75	15	777	12	62	73	7	602	4	44	50
North Dakota	1	(x)	(x)	(x)	(x)	—	—	—	—	—	—	—	—	—	—
South Dakota	3	8	3	1	(1)	—	—	—	—	—	—	—	—	—	—
Nebraska	5	25	6	4	3	—	—	—	—	—	—	—	—	—	—
Kansas	10	50	10	6	3	—	—	—	—	—	—	—	—	—	—
South Atlantic:															
Delaware	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Maryland	11	302	13	59	42	7	254	9	54	41	3	202	4	42	32
District of Columbia	5	322	4	32	36	5	322	4	32	36	4	(x)	(x)	(x)	(x)
Virginia	12	271	10	38	47	8	245	5	34	44	3	182	1	24	32
West Virginia	8	44	8	2	1	1	(x)	(x)	(x)	(x)	—	—	—	—	—
North Carolina	8	146	8	15	17	5	130	3	14	18	1	(x)	(x)	(x)	(x)
South Carolina	5	45	4	8	6	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Georgia	11	311	10	55	44	8	305	7	54	44	5	287	4	45	39
Florida	27	647	21	40	60	15	601	10	33	55	5	392	5	11	26
East South Central:															
Kentucky	4	62	4	3	3	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Tennessee	11	258	8	28	28	7	245	4	25	26	2	(x)	(x)	(x)	(x)
Alabama	11	145	10	20	12	5	120	5	12	9	2	(x)	(x)	(x)	(x)
Mississippi	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
West South Central:															
Arkansas	2	(x)	(x)	(x)	(x)	—	—	—	—	—	—	—	—	—	—
Louisiana	16	537	14	69	77	10	507	8	84	73	4	(x)	(x)	(x)	(x)
Oklahoma	9	151	10	12	11	4	108	5	10	9	2	(x)	(x)	(x)	(x)
Texas	39	678	31	96	104	20	568	12	84	96	9	387	4	54	67
Mountain:															
Montana	3	46	4	3	1	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Idaho	4	58	3	6	4	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Wyoming	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Colorado	9	124	8	14	10	5	109	5	13	10	—	—	—	—	—
New Mexico	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Arizona	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Utah	4	81	4	11	10	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Nevada	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Pacific:															
Washington	41	805	38	98	128	25	734	23	84	122	9	456	7	58	93
Oregon	14	413	13	37	45	10	407	9	35	44	3	263	2	17	27
California	114	2,900	113	294	419	63	2,688	60	265	394	29	2,128	25	205	331

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

OTHER AUTOMOTIVE  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	79	\$1,949	64	189	\$219	204	\$2,979	188	312	\$317	528	\$2,178	529	216	\$148
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	5	117	3	17	28	15	201	14	19	21	52	152	53	13	12
Middle Atlantic:	17	428	13	32	41	37	557	32	43	55	108	458	107	40	30
East North Central:	13	319	13	28	28	50	751	46	70	68	148	637	144	49	32
West North Central:	5	130	4	16	21	13	181	12	12	11	58	(x)	(x)	(x)	(x)
South Atlantic:	13	322	9	32	34	19	285	14	42	41	36	(x)	(x)	(x)	(x)
East South Central:	3	74	2	7	5	6	88	5	12	11	13	(x)	(x)	(x)	(x)
West South Central:	3	72	2	7	8	16	238	14	35	33	32	(x)	(x)	(x)	(x)
Mountain:	5	150	4	14	15	6	93	7	11	9	12	53	11	4	(1)
Pacific:	15	359	14	36	41	42	605	44	68	68	71	309	72	55	50
New England:															
Maine	1	(x)	(x)	(x)	(x)	3	41	2	7	7	16	31	16	4	2
New Hampshire	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Vermont	2	(x)	(x)	(x)	(x)	—	—	—	—	—	3	(x)	(x)	(x)	(x)
Massachusetts	1	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	17	38	17	5	4
Rhode Island	—	—	—	—	—	—	—	—	—	—	2	(x)	(x)	(x)	(x)
Connecticut	—	—	—	—	—	4	55	4	4	3	12	58	14	2	2
Middle Atlantic:															
New York	12	298	6	22	28	27	400	22	30	38	48	224	47	21	17
New Jersey	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	20	81	23	6	5
Pennsylvania	3	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	40	151	37	15	8
East North Central:															
Ohio	4	88	5	6	4	14	214	14	13	12	37	177	36	15	8
Indiana	3	78	3	11	13	3	39	3	2	2	25	114	25	9	5
Illinois	5	78	3	4	5	5	81	5	9	11	34	148	35	8	4
Michigan	1	(x)	(x)	(x)	(x)	20	(x)	(x)	(x)	(x)	33	125	31	11	10
Wisconsin	2	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	17	73	17	6	5
West North Central:															
Minnesota	—	—	—	—	—	3	54	1	5	4	18	31	18	5	3
Iowa	—	—	—	—	—	7	102	7	5	5	18	68	18	6	3
Missouri	5	130	4	16	21	3	45	4	2	2	5	22	6	3	2
North Dakota	—	—	—	—	—	—	—	—	—	—	1	(x)	(x)	(x)	(1)
South Dakota	—	—	—	—	—	—	—	—	—	—	3	9	3	1	—
Nebraska	—	—	—	—	—	—	—	—	—	—	5	23	6	4	3
Kansas	—	—	—	—	—	—	—	—	—	—	10	50	10	6	3
South Atlantic:															
Delaware	—	—	—	—	—	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Maryland	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	4	18	4	5	1
District of Columbia	1	(x)	(x)	(x)	(x)	—	—	—	—	—	4	28	5	4	3
Virginia	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)
West Virginia	—	—	—	—	—	1	(x)	(x)	(x)	(x)	3	18	5	1	1
North Carolina	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
South Carolina	—	—	—	—	—	2	—	—	—	—	3	6	3	1	(1)
Georgia	—	—	—	—	—	5	58	3	9	5	3	6	3	1	5
Florida	5	180	1	10	14	5	79	4	12	15	12	46	11	7	—
East South Central:															
Kentucky	—	—	—	—	—	—	—	—	—	—	3	(x)	(x)	(x)	(x)
Tennessee	2	(x)	(x)	(x)	(x)	3	42	2	9	8	4	13	4	1	(1)
Alabama	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	6	25	5	8	3
Mississippi	—	—	—	—	—	1	(x)	(x)	(x)	(x)	—	—	—	—	—
West South Central:															
Arkansas	—	—	—	—	—	4	56	4	7	7	2	(x)	(x)	(x)	(x)
Louisiana	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	6	30	6	5	4
Oklahoma	—	—	—	—	—	2	(x)	(x)	(x)	(x)	5	23	5	2	2
Texas	1	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	19	110	19	12	6
Mountain:															
Montana	—	—	—	—	—	—	—	—	—	—	2	(x)	(x)	(x)	(x)
Idaho	1	(x)	(x)	(x)	(x)	—	—	—	—	—	3	(x)	(x)	(x)	(x)
Wyoming	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Colorado	—	—	—	—	—	4	(x)	(x)	(x)	(x)	4	15	3	1	(1)
New Mexico	1	(x)	(x)	(x)	(x)	—	—	—	—	—	1	(x)	(x)	(x)	(x)
Arizona	2	(x)	(x)	(x)	(x)	—	—	—	—	—	—	—	—	—	—
Utah	—	—	—	—	—	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Nevada	1	(x)	(x)	(x)	(x)	—	—	—	—	—	1	(x)	(x)	(x)	(x)
Pacific:															
Washington	4	99	3	6	7	12	179	15	20	22	16	71	15	4	4
Oregon	3	79	1	10	9	4	65	6	8	8	4	6	4	2	1
California	8	181	10	20	25	28	361	25	40	38	51	232	53	29	25

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Less than \$500.

## CENSUS OF BUSINESS

FILLING

TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	231,587	\$2,534,125	231,170	202,856	\$160,416	88,774	\$1,903,314	90,282	161,957	\$139,718	586	\$84,347	597	7,224	\$9,025
2	GEOGRAPHIC DIVISIONS:															
3	New England:	13,592	170,276	13,512	12,670	11,767	6,285	137,690	6,200	10,749	10,546	49	7,909	32	656	928
4	Middle Atlantic:	34,612	415,478	35,253	30,870	28,107	14,556	329,228	15,514	26,143	25,512	82	11,137	47	884	1,225
5	East North Central:	47,695	554,578	48,190	40,504	35,413	20,075	427,530	20,729	32,885	29,531	144	21,079	104	1,641	2,064
6	West North Central:	34,926	355,689	34,656	26,669	19,074	11,258	227,686	11,155	19,453	15,782	75	11,001	44	764	915
7	South Atlantic:	30,800	300,977	29,404	23,320	19,628	9,925	216,931	9,608	21,960	16,680	78	11,243	52	1,207	1,368
8	East South Central:	12,472	125,699	12,139	12,136	7,540	4,542	89,276	4,555	9,568	6,320	18	2,540	10	296	333
9	West South Central:	26,798	235,143	26,740	25,293	16,472	7,506	152,661	7,619	18,227	13,108	36	5,037	27	484	484
10	Mountain:	10,205	121,129	10,063	8,756	7,443	4,227	84,667	4,198	7,562	6,669	32	4,632	13	358	433
	Pacific:	20,479	277,156	21,413	17,668	16,972	10,518	227,725	11,133	15,910	15,792	72	9,769	68	934	1,278
11	New England:															
12	Maine:	2,125	20,462	2,041	1,497	1,223	722	14,776	708	1,162	1,023	4	584	4	54	58
13	New Hampshire:	1,191	12,400	1,198	893	824	435	9,355	434	749	722	2	(x)	(x)	(x)	(x)
14	Vermont:	927	8,599	931	693	544	319	6,267	333	565	474	1	(x)	(x)	(x)	(x)
15	Massachusetts:	5,479	75,738	5,582	5,886	5,557	2,780	63,350	2,754	5,054	5,042	28	4,872	20	370	538
16	Rhode Island:	1,078	14,082	1,062	959	882	590	11,515	570	814	781	4	522	3	82	78
	Connecticut:	2,792	38,995	2,708	2,742	2,737	1,451	32,427	1,423	2,405	2,504	10	1,709	4	129	205
17	Middle Atlantic:															
18	New York:	14,555	191,093	15,304	13,513	13,721	6,715	154,437	6,954	11,995	12,877	45	5,716	29	498	700
19	New Jersey:	6,249	80,735	6,233	5,522	5,772	2,987	65,425	2,893	5,270	5,102	20	2,802	9	170	224
	Pennsylvania:	13,408	143,650	13,716	10,855	8,614	5,174	109,366	5,467	8,878	7,533	17	2,619	9	216	302
20	East North Central:															
21	Ohio:	12,021	140,597	12,190	9,192	7,540	5,284	109,254	5,491	7,587	6,647	27	3,514	20	255	301
22	Indiana:	7,841	90,412	8,013	5,914	4,417	2,886	57,762	2,815	4,801	3,770	14	1,782	9	155	189
23	Illinois:	11,553	139,547	11,945	11,343	10,050	4,738	106,812	5,014	9,399	8,975	32	9,865	49	729	1,018
24	Michigan:	10,486	128,976	10,426	9,615	7,993	4,695	99,948	4,604	7,764	7,115	24	3,581	21	358	373
	Wisconsin:	5,690	67,056	5,616	4,440	3,453	2,492	51,734	2,505	5,584	3,024	17	2,317	5	165	203
25	West North Central:															
26	Minnesota:	6,578	74,421	6,607	4,853	4,052	2,659	55,445	2,687	3,878	3,543	27	3,557	11	222	293
27	Iowa:	6,776	69,196	6,799	5,220	3,658	2,583	46,989	2,412	3,981	3,072	12	2,249	7	150	215
28	Missouri:	9,198	75,684	9,189	6,861	4,695	2,414	47,209	2,435	4,764	3,744	11	1,564	10	93	99
29	North Dakota:	1,520	14,679	1,482	974	725	485	9,795	453	764	606	4	537	2	40	50
30	South Dakota:	1,988	19,508	1,982	1,364	958	620	12,690	604	976	766	7	1,034	1	70	84
31	Nebraska:	3,385	36,804	3,282	3,100	2,183	1,228	26,744	1,130	2,360	1,644	6	1,287	6	110	104
	Kansas:	5,483	46,497	5,355	4,286	2,803	1,469	28,614	1,447	2,860	2,175	8	753	5	79	70
32	South Atlantic:															
33	Delaware:	621	7,014	606	501	422	235	5,398	231	416	377	3	(x)	(x)	(x)	(x)
34	Maryland:	2,131	27,135	2,134	2,482	2,099	927	22,127	967	2,012	1,824	7	860	8	90	123
35	District of Columbia:	385	13,921	354	1,527	1,541	317	13,592	285	1,483	1,508	22	3,755	17	444	489
36	Virginia:	4,974	48,982	4,667	4,380	3,188	1,568	33,907	1,468	3,356	2,676	10	1,435	8	110	128
37	West Virginia:	2,448	24,500	2,297	1,965	1,509	835	17,599	789	1,517	1,280	5	576	—	60	89
38	North Carolina:	7,642	61,714	7,386	5,555	3,515	1,948	39,770	1,946	4,042	2,843	8	1,312	10	131	145
39	South Carolina:	5,148	26,276	2,813	2,839	1,813	1,981	17,854	822	2,085	1,509	2	(x)	(x)	(x)	(x)
40	Georgia:	4,902	45,950	4,678	4,975	2,802	1,615	32,474	1,564	3,728	2,513	6	931	3	89	90
	Florida:	4,548	47,483	4,369	4,096	2,939	1,605	35,112	1,558	3,321	2,530	13	1,685	4	209	222
41	East South Central:															
42	Kentucky:	3,402	29,506	3,417	2,608	1,754	1,012	20,061	1,044	1,884	1,410	4	828	2	73	95
43	Tennessee:	3,303	40,614	3,266	3,827	2,461	1,475	31,858	1,497	3,129	2,151	9	1,347	3	169	183
44	Alabama:	3,639	31,795	3,465	3,063	1,741	1,078	21,399	1,058	2,371	1,459	2	(x)	(x)	(x)	(x)
	Mississippi:	2,128	21,684	1,991	2,638	1,584	777	15,958	736	1,964	1,300	3	(x)	(x)	(x)	(x)
45	West South Central:															
46	Arkansas:	2,983	24,976	2,949	2,282	1,440	780	15,749	786	1,660	1,152	6	(x)	(x)	(x)	(x)
47	Louisiana:	2,611	26,127	2,463	3,587	2,294	909	20,448	858	2,734	1,990	9	1,288	8	154	139
48	Oklahoma:	5,957	44,076	5,957	4,256	2,908	1,506	25,440	1,527	2,879	2,225	1	(x)	(x)	(x)	(x)
	Texas:	15,237	137,964	15,351	15,178	9,830	4,513	91,043	4,646	10,954	7,839	20	2,648	16	213	217
49	Mountain:															
50	Montana:	1,286	16,470	1,256	1,217	1,120	640	15,388	627	1,053	1,016	4	646	2	46	60
51	Idaho:	1,325	15,580	1,298	896	749	572	12,001	556	753	670	4	555	2	42	44
52	Wyoming:	837	10,880	825	720	644	374	8,696	374	633	594	4	509	4	24	31
53	Colorado:	2,951	31,530	2,928	2,452	1,988	1,063	23,266	1,063	1,974	1,725	8	1,332	1	88	112
54	New Mexico:	1,251	11,098	1,174	975	729	374	7,819	347	781	627	2	(x)	(x)	(x)	(x)
55	Arizona:	1,120	13,544	1,119	996	955	458	10,563	473	856	667	3	421	1	52	62
56	Utah:	1,123	14,596	1,126	1,122	676	546	11,893	540	974	806	5	828	—	49	60
	Nevada:	332	5,453	337	358	379	180	4,843	188	338	364	2	(x)	(x)	(x)	(x)
57	Pacific:															
58	Washington:	4,137	49,235	4,292	2,763	2,663	1,821	38,451	1,943	2,434	2,473	12	1,591	10	175	250
59	Oregon:	2,681	30,274	2,807	1,847	1,579	1,099	23,619	1,182	1,562	1,425	6	865	1	79	119
	California:	13,661	197,647	14,314	13,058	12,730	7,398	165,855	8,008	11,814	11,894	54	7,313	57	680	909

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

RETAIL TRADE:1939

STATIONS

STORE, BY GEOGRAPHIC DIVISIONS AND STATES

sonnel, and Pay Roll

except chain stores)

STORES, WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Lane No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
3,368	\$218,592	2,916	20,223	\$22,036	9,951	\$370,853	9,997	33,734	\$32,256	16,326	\$395,873	16,893	54,516	\$29,632	58,543	\$853,649	60,059	66,280	\$46,769	1
223	14,084	172	1,242	1,461	785	29,110	772	2,394	2,547	1,221	29,561	1,228	2,347	2,259	3,989	57,226	3,996	4,120	3,353	2
641	41,612	541	3,758	4,396	1,955	75,377	1,919	8,285	8,600	2,845	86,987	2,954	5,662	5,293	9,355	134,115	9,855	9,558	7,727	3
727	47,585	630	4,107	4,637	2,027	75,482	2,070	8,540	8,485	3,622	92,322	4,073	7,120	5,409	13,355	131,082	16,852	13,477	9,958	4
556	22,857	275	2,153	2,270	1,001	37,376	915	3,548	3,270	1,881	45,603	1,869	4,015	3,543	7,945	110,789	8,038	8,973	5,984	5
413	26,614	351	2,719	2,688	1,227	45,264	1,203	4,552	3,830	1,728	41,955	1,866	4,368	3,198	8,481	91,755	8,336	9,114	5,800	6
137	8,745	117	938	820	493	18,283	503	1,934	1,428	705	17,069	711	1,870	1,271	2,989	42,619	2,994	4,350	2,468	7
201	16,859	225	1,987	1,824	744	27,826	751	3,432	2,742	1,207	29,424	1,255	3,727	2,711	5,260	75,755	5,361	8,617	5,345	8
193	12,584	162	1,086	1,251	525	19,805	502	1,671	1,654	815	19,909	820	1,685	1,473	2,862	37,737	2,871	2,574	1,858	9
417	27,592	445	2,265	2,709	1,196	44,630	1,362	3,388	3,720	2,106	51,223	2,297	3,744	3,677	6,527	94,611	6,963	5,479	4,408	10
23	1,368	14	127	137	81	2,998	79	247	241	129	3,037	127	235	211	465	6,791	482	499	376	11
17	(x)	(x)	(x)	(x)	58	2,222	58	178	187	61	1,959	88	154	143	275	3,899	279	298	253	12
7	(x)	(x)	(x)	(x)	32	1,156	36	104	95	65	1,537	84	140	120	216	3,043	228	280	195	13
116	7,422	89	629	749	342	12,794	328	1,094	1,170	550	15,318	540	1,110	1,099	1,744	25,144	1,757	1,851	1,488	14
9	585	8	45	51	66	2,556	75	159	161	111	6,859	120	200	189	370	5,371	354	348	302	15
61	3,295	45	298	370	204	7,588	194	604	693	297	8,559	281	508	497	899	12,978	899	866	739	16
339	22,191	274	2,029	2,559	944	35,518	898	2,958	3,403	1,345	32,604	1,407	2,589	2,591	4,042	58,408	4,348	3,921	3,424	17
119	7,545	103	600	712	364	14,399	370	1,213	1,270	586	13,985	537	1,184	1,127	1,878	26,994	1,874	2,123	1,769	18
163	11,876	164	1,127	1,125	627	23,460	653	2,114	1,927	932	22,698	1,010	1,909	1,575	3,415	48,713	3,631	3,512	2,604	19
160	10,237	145	862	948	544	20,269	570	1,584	1,548	1,046	25,224	1,101	1,774	1,572	3,507	50,010	3,655	3,089	2,280	20
94	6,107	89	499	560	240	8,930	234	824	730	512	12,335	580	990	830	2,006	29,628	2,044	2,133	1,461	21
214	14,349	204	1,313	1,501	538	20,200	555	1,975	2,006	818	19,625	884	1,783	1,640	3,108	44,555	3,322	3,599	2,810	22
181	11,622	152	1,028	1,173	465	17,237	478	1,502	1,504	990	23,239	1,019	1,765	1,674	3,063	44,069	3,134	3,123	2,391	23
78	5,070	61	405	457	240	8,846	233	655	677	498	11,699	509	808	693	1,889	23,802	1,697	1,533	994	24
92	5,852	63	500	600	235	8,808	224	719	727	467	11,251	464	779	734	1,858	25,977	1,905	1,658	1,189	25
62	4,089	54	376	405	196	7,188	191	680	617	406	9,768	437	844	655	1,707	23,895	1,723	1,841	1,180	26
65	5,987	47	473	462	211	7,931	207	901	815	368	9,483	394	989	820	1,741	24,224	1,780	2,508	1,550	27
17	1,176	15	74	88	42	1,557	32	122	111	86	1,613	58	112	104	356	4,812	351	376	255	28
18	1,275	12	90	100	57	2,111	51	179	176	90	2,180	93	156	125	448	6,290	447	481	315	29
59	5,827	41	379	372	158	5,250	104	475	404	206	5,014	187	460	368	817	11,366	790	938	601	30
43	2,751	43	261	243	122	4,531	108	474	422	260	6,294	256	675	542	1,038	14,305	1,037	1,371	896	31
9	(x)	(x)	(x)	(x)	32	1,194	36	71	68	47	1,122	47	95	62	142	2,053	141	145	98	32
60	3,728	63	342	385	156	5,822	163	520	490	150	3,851	168	324	274	554	8,046	587	736	552	33
45	5,142	39	335	361	96	3,723	84	390	384	66	1,646	65	188	131	88	1,346	80	156	143	34
55	3,654	42	379	403	185	6,915	173	885	813	328	7,951	310	789	598	990	12,952	933	1,393	936	35
34	1,959	24	153	150	100	5,662	89	343	328	155	3,784	141	381	311	541	7,618	515	580	404	36
60	3,806	54	426	399	204	7,412	212	773	602	292	7,037	284	805	571	1,362	19,801	1,386	1,907	1,126	37
51	(x)	(x)	(x)	(x)	92	3,403	83	380	284	142	3,498	130	416	286	514	6,745	588	1,052	573	38
53	3,591	48	387	317	162	5,413	161	632	446	269	6,506	257	738	487	1,153	16,033	1,095	1,884	995	39
68	4,186	53	429	418	210	7,720	202	758	617	278	6,760	266	684	498	1,037	14,761	1,033	1,261	775	40
22	1,414	17	132	129	94	3,508	102	363	302	175	4,259	187	402	308	717	10,254	736	814	576	41
61	5,906	54	383	352	188	6,873	191	692	495	236	5,693	237	582	390	983	14,039	1,012	1,303	751	42
29	(x)	(x)	(x)	(x)	127	4,876	135	510	357	169	4,083	163	494	306	751	10,818	729	1,149	820	43
25	(x)	(x)	(x)	(x)	86	3,226	75	369	274	125	3,054	124	392	265	538	7,710	517	984	541	44
22	(x)	(x)	(x)	(x)	78	2,865	81	327	255	101	2,482	107	283	193	573	7,992	576	822	465	45
44	2,882	29	397	332	101	3,851	98	507	391	159	3,925	155	543	388	596	8,523	568	1,133	659	46
44	(x)	(x)	(x)	(x)	117	4,325	121	466	436	194	4,738	203	579	452	950	13,377	984	1,458	988	47
151	9,648	138	1,113	1,032	448	16,565	451	2,102	1,660	753	18,299	780	2,322	1,897	3,141	43,863	3,253	5,204	3,233	48
40	2,810	36	170	192	93	3,496	87	271	267	146	3,566	146	246	247	357	5,068	356	320	250	49
25	1,572	16	119	136	53	1,953	45	133	125	108	2,633	103	183	171	382	5,308	390	278	192	50
14	974	15	109	119	61	2,304	68	189	180	93	2,271	97	158	137	202	2,838	195	176	127	51
9	2,646	38	241	256	119	4,529	108	453	442	170	4,120	171	400	347	748	10,659	745	792	588	52
26	(x)	(x)	(x)	(x)	45	1,845	45	124	152	80	1,950	73	213	178	258	3,344	220	305	215	53
24	1,604	23	149	192	66	2,478	72	214	241	81	1,992	87	173	158	282	4,068	290	266	214	54
15	1,602	13	159	191	53	2,070	43	178	154	98	2,393	101	221	170	368	5,200	383	566	231	55
60	3,991	51	290	372	193	7,148	200	531	605	368	8,759	406	545	536	1,190	16,962	1,276	693	710	57
39	2,886	43	190	219	131	4,814	133	347	368	215	5,227	235	377	528	708	10,127	770	569	381	58
318	21,015	349	1,785	2,118	872	32,568	1,029	2,510	2,747	1,625	37,237	1,656	2,822	2,813	4,629	67,522	4,917	4,017	3,807	59



## CENSUS OF BUSINESS

LUMBER AND BUILDING.  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	19,288	\$1,182,877	15,907	108,857	\$145,451	15,064	\$1,165,844	9,957	105,281	\$145,246	5,377	\$681,227	1,455	56,228	\$87,481
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	South Atlantic:															
7	East South Central:															
8	West South Central:															
9	Mountain:															
10	Pacific:															
11	New England:															
12	Maine	205	6,859	169	745	842	108	6,372	75	674	798	19	3,264	5	503	458
13	New Hampshire	70	4,415	49	405	480	54	4,365	33	387	473	11	2,417	4	196	256
14	Vermont	61	2,647	50	518	551	59	2,577	29	276	350	8	1,248	—	118	161
15	Massachusetts	422	56,946	247	5,520	5,549	330	56,554	152	3,405	5,458	129	27,716	26	2,484	4,148
16	Rhode Island	76	9,184	58	758	1,209	60	9,144	21	746	1,202	30	7,696	1	589	1,015
	Connecticut	191	24,092	88	1,955	3,452	160	25,982	58	1,950	3,451	91	20,299	14	1,605	2,952
17	Middle Atlantic:															
18	New York	1,544	119,970	1,004	9,785	15,885	1,239	118,766	701	9,608	15,740	558	81,741	121	5,992	10,675
19	New Jersey	490	46,232	254	3,712	5,997	425	45,975	197	5,655	5,951	156	32,802	89	2,584	4,211
	Pennsylvania	1,204	64,099	1,089	6,891	9,080	910	62,902	777	6,596	8,857	588	53,003	110	2,995	4,592
20	East North Central:															
21	Ohio	1,152	72,061	799	6,857	9,710	912	71,212	571	6,659	9,584	209	41,011	63	3,405	5,632
22	Indiana	723	59,841	486	4,062	5,029	600	59,587	380	3,944	4,962	114	17,555	51	1,578	2,520
23	Illinois	1,084	68,566	753	5,679	8,151	922	66,644	611	5,551	8,069	191	37,866	95	2,627	4,758
24	Michigan	907	77,667	640	6,899	9,911	797	77,187	529	6,607	9,948	214	50,143	65	5,987	6,707
	Wisconsin	665	37,887	421	5,147	4,488	575	37,420	343	3,081	4,445	105	17,938	52	1,524	2,526
25	West North Central:															
26	Minnesota	515	25,506	372	1,924	2,598	394	25,145	252	1,862	2,564	64	12,722	25	950	1,556
27	Iowa	629	31,834	491	2,259	2,809	537	31,456	400	2,181	2,587	69	11,782	47	786	1,106
28	Missouri	555	23,618	392	2,205	2,651	430	23,196	279	2,100	2,555	57	9,750	30	840	1,217
29	North Dakota	180	2,803	70	255	271	75	2,546	39	196	246	4	599	—	42	69
30	South Dakota	142	3,855	68	345	378	97	3,644	57	297	354	5	728	—	54	76
31	Nebraska	429	12,638	249	1,132	1,175	330	12,094	190	1,060	1,127	16	2,252	4	177	252
	Kansas	470	12,950	358	1,138	1,235	307	12,119	231	1,052	1,169	21	3,685	17	274	571
32	South Atlantic:															
33	Delaware	48	5,849	22	401	580	39	5,822	17	390	552	18	2,827	2	254	419
34	Maryland	180	19,185	142	1,756	2,170	145	19,041	102	1,897	2,147	54	15,297	33	1,260	1,728
35	District of Columbia	52	7,732	19	627	1,032	29	7,712	7	620	1,027	17	6,944	3	542	917
36	Virginia	285	19,587	180	2,555	2,875	200	19,157	124	2,292	2,546	70	13,187	30	1,477	1,781
37	West Virginia	202	11,604	148	1,317	1,629	122	11,380	68	1,210	1,586	41	8,014	6	728	1,107
38	North Carolina	280	18,584	222	1,980	2,004	200	18,270	144	1,864	1,950	55	10,172	32	1,080	1,283
39	South Carolina	175	9,788	137	1,580	1,172	137	9,656	96	1,351	1,158	27	4,476	20	563	527
40	Georgia	282	15,978	208	2,142	1,854	205	15,745	133	2,044	1,795	52	9,265	24	1,047	1,040
	Florida	309	25,279	195	2,540	2,699	254	25,061	143	2,281	2,682	87	14,543	34	1,228	1,577
41	East South Central:															
42	Kentucky	565	19,075	315	2,214	2,395	270	18,752	227	2,120	2,351	55	9,057	36	982	1,214
43	Tennessee	314	19,255	265	2,555	2,895	245	19,013	195	2,258	2,556	62	11,773	45	1,254	1,518
44	Alabama	184	8,820	175	1,558	1,054	138	8,605	129	1,258	1,019	27	4,025	16	807	563
	Mississippi	176	9,643	120	1,045	1,063	142	9,519	90	1,017	1,048	23	4,424	13	389	465
45	West South Central:															
46	Arkansas	221	7,717	160	978	864	147	7,405	94	912	836	19	2,871	10	381	374
47	Louisiana	259	20,475	166	2,452	2,441	229	20,519	141	2,404	2,428	65	13,009	34	1,507	1,488
48	Oklahoma	563	14,129	280	1,241	1,445	253	13,805	177	1,163	1,590	29	5,133	14	453	803
	Texas	1,207	64,612	929	5,596	6,329	911	63,282	688	5,145	6,191	167	34,102	73	2,475	3,653
49	Mountain:															
50	Montana	120	5,014	68	563	494	96	4,923	46	556	487	14	1,988	3	152	200
51	Idaho	95	4,078	75	297	388	59	3,989	46	285	380	10	1,588	6	97	168
52	Wyoming	80	3,474	51	509	485	59	3,439	29	300	479	7	1,121	—	93	165
53	Colorado	250	15,307	148	1,242	1,628	205	13,100	108	1,197	1,597	37	5,955	17	518	775
54	New Mexico	100	5,151	72	563	465	74	5,034	50	350	458	12	2,283	2	155	191
55	Arizona	70	4,419	40	390	540	54	4,368	28	371	554	14	2,531	4	222	322
56	Utah	108	6,200	58	562	751	85	6,120	54	549	722	19	3,097	2	278	408
	Nevada	35	2,428	19	216	282	27	2,397	11	214	281	8	1,442	2	154	169
57	Pacific:															
58	Washington	588	16,587	321	1,528	2,367	297	16,055	230	1,495	2,344	37	6,180	15	584	1,041
59	Oregon	223	9,010	177	868	1,192	158	8,728	117	822	1,165	17	3,559	4	351	549
	California	1,521	102,400	1,127	8,113	12,788	1,020	101,213	823	7,951	12,645	312	69,649	205	5,215	8,952

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: D. C., 4 stores; Maine, 8; Md., 4; Miss., 2; Nev., 6; N. H., 5; R. I., 4; Tenn., 1; with total sales of \$4,451,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

757

MATERIALS DEALERS  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
(except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	
(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	
5,918	\$274,789	2,466	26,149	\$52,640	3,090	\$120,978	2,225	12,211	\$13,482	1,910	\$47,389	1,457	5,357	\$5,145	2,769	\$41,463	2,556	5,558	\$4,518	1
180	12,999	102	1,192	1,875	108	4,120	80	459	545	67	(x)	(x)	(x)	(x)	100	(x)	(x)	(x)	(x)	2
877	47,282	442	4,482	6,562	504	19,805	374	2,284	2,855	265	6,538	204	820	917	426	8,474	585	922	928	3
1,083	75,486	650	6,929	9,090	567	33,818	561	3,293	3,750	459	11,573	358	1,345	1,319	574	8,842	491	1,134	1,026	4
455	31,187	300	2,424	2,908	490	19,984	309	1,501	1,551	581	9,380	281	823	768	608	8,983	451	877	730	5
585	25,720	187	5,190	5,158	235	9,132	178	1,225	1,121	132	3,282	108	545	417	200	2,965	179	642	425	6
225	15,845	175	1,918	1,859	159	8,208	127	860	740	89	2,160	73	289	210	155	2,577	158	874	225	7
370	26,208	229	2,555	2,648	324	12,592	250	1,181	1,081	234	5,958	179	665	588	332	4,940	291	828	412	8
200	14,048	93	1,208	1,619	152	5,198	86	453	542	95	(x)	(x)	(x)	(x)	120	(x)	(x)	(x)	(x)	9
374	26,912	288	2,524	3,454	292	11,418	228	1,048	1,312	188	4,682	175	412	465	255	5,814	257	558	379	10
17	1,189	10	120	122	27	1,047	21	132	122	20	502	19	61	48	25	370	18	58	48	11
19	1,344	12	115	160	9	307	8	26	26	7	169	4	34	55	8	128	5	18	18	12
12	860	10	97	103	7	267	10	27	29	2	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	13
62	5,710	44	552	854	45	1,905	30	172	242	31	776	23	125	129	33	527	29	92	105	14
14	1,069	6	96	122	4	155	3	55	34	4	101	2	9	10	8	125	7	17	21	15
36	2,827	18	212	354	14	559	8	87	92	3	74	2	16	23	16	245	16	30	30	16
312	21,325	162	1,870	2,886	240	9,428	147	984	1,326	188	5,392	101	397	459	191	2,882	170	565	594	17
127	9,183	86	855	1,184	84	2,488	44	225	311	31	754	25	90	102	47	748	25	121	123	18
258	16,774	214	1,777	2,282	200	7,891	183	1,055	1,216	96	2,590	60	335	558	188	2,844	190	458	411	19
249	17,396	149	1,750	2,271	205	8,101	141	872	1,080	104	2,555	92	325	341	145	2,151	126	507	280	20
189	15,367	90	1,554	1,687	143	5,890	88	610	620	66	1,619	49	229	200	88	1,268	84	195	155	21
248	17,187	145	1,894	1,957	216	8,424	155	751	842	112	2,795	82	330	299	155	2,582	158	269	233	22
244	16,880	169	1,553	1,953	168	6,829	125	645	725	92	2,328	86	244	269	79	1,807	84	180	194	23
153	10,876	97	918	1,242	125	4,904	84	457	505	85	2,078	49	217	210	107	1,624	81	185	164	24
89	6,048	51	459	541	91	5,557	60	245	265	58	1,415	45	120	109	92	1,405	71	150	115	25
158	10,821	130	721	858	143	5,580	100	401	385	77	1,941	56	149	127	92	1,532	67	124	95	26
96	6,685	51	652	753	82	3,137	52	274	285	81	1,948	52	198	177	114	1,876	94	158	125	27
12	717	6	61	77	13	445	5	37	47	13	308	7	20	21	33	479	21	58	32	28
16	1,188	5	62	126	17	687	4	50	55	15	386	4	31	34	44	877	20	70	65	29
56	3,076	35	309	551	68	2,655	32	259	225	72	1,905	47	149	145	115	1,728	74	188	158	30
30	2,002	24	170	204	76	2,983	58	257	293	65	1,681	50	156	155	115	1,688	84	175	146	31
8	590	5	73	75	4	(x)	(x)	(x)	(x)	7	181	5	58	36	4	(x)	(x)	(x)	(x)	32
32	2,185	20	236	259	23	910	19	102	105	12	508	11	42	34	22	341	19	57	46	33
6	645	2	57	77	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	34
9	3,757	30	458	464	32	1,315	26	175	189	26	848	20	124	92	17	250	18	60	40	35
29	2,031	12	244	291	18	635	18	108	97	15	376	11	80	47	20	304	21	70	44	36
50	5,556	29	591	566	42	1,623	37	229	204	18	458	15	86	66	35	481	31	128	91	37
54	3,708	33	545	466	23	880	13	98	86	11	298	10	59	43	22	505	20	67	56	38
54	3,775	29	568	482	41	1,654	36	237	166	19	471	15	54	40	29	600	29	158	77	39
76	5,474	27	618	878	47	1,874	27	241	265	24	572	19	83	59	40	598	56	115	85	40
88	6,316	77	716	794	53	2,047	42	235	212	23	545	20	63	51	51	787	52	126	80	41
55	3,822	43	498	441	50	1,958	40	500	248	29	708	24	107	77	49	752	45	119	72	42
37	2,547	31	329	239	29	1,156	33	179	153	17	448	15	71	45	28	429	34	72	39	43
45	5,160	24	375	565	27	1,047	12	148	147	20	479	14	48	37	27	409	27	57	34	44
55	2,408	12	302	281	30	1,169	25	111	101	22	542	15	45	57	41	615	32	75	43	45
64	4,488	32	698	648	48	1,810	31	210	169	21	517	17	58	48	33	495	27	151	75	46
62	4,226	43	299	383	53	2,109	55	171	191	52	1,314	37	143	139	57	823	50	92	74	47
209	15,084	142	1,254	1,356	195	7,804	181	669	620	139	3,585	110	419	382	201	5,007	182	530	220	48
19	1,319	9	104	131	24	915	15	64	97	13	326	4	30	32	26	377	15	28	27	49
19	1,343	6	96	125	14	529	13	56	54	14	331	12	25	24	12	178	9	11	9	50
22	1,587	12	134	234	10	429	8	35	51	4	91	2	7	7	15	211	12	31	22	51
62	4,518	28	425	538	37	1,460	29	115	142	38	941	17	98	89	51	488	17	48	45	52
27	1,719	20	128	178	18	650	11	58	80	10	258	8	16	16	9	148	9	13	13	53
17	1,182	7	96	145	10	408	7	50	63	9	95	2	9	10	9	154	6	9	9	54
28	1,987	7	187	218	18	601	7	50	83	9	219	5	18	20	15	218	15	18	13	55
8	595	4	40	50	5	228	1	22	27	3	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	56
66	4,809	42	471	761	89	2,687	49	252	335	53	1,517	44	103	123	72	1,080	80	85	84	57
38	2,658	21	297	360	38	1,567	25	112	143	30	755	33	50	55	89	608	58	62	58	58
272	19,465	225	1,588	2,333	187	7,584	166	682	834	105	2,590	96	259	287	144	2,145	141	209	257	59

## CENSUS OF BUSINESS

 HEATING—PLUMBING  
 TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
 Stores, Sales, Per-  
 (Includes all stores

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					\$50,000 and over				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	5,891	\$89,184	5,658	12,823	\$16,132	1,958	\$81,000	1,684	11,278	\$15,020	427	\$47,458	255	5,704	\$8,765
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	West North Central:															
7	South Atlantic:															
8	East South Central:															
9	West South Central:															
10	Mountain:															
11	Pacific:															
12	New England:															
13	Maine	53	1,535	41	185	214	31	1,557	19	168	202	6	998	1	73	106
14	New Hampshire	34	1,285	27	184	206	21	1,229	13	157	200	6	904	3	110	147
15	Vermont	32	667	36	117	121	20	628	23	111	118	4	(x)	(x)	(x)	(x)
16	Massachusetts	139	6,380	92	851	1,280	85	6,106	43	801	1,245	26	4,782	4	574	955
17	Rhode Island	19	580	9	87	118	12	554	6	77	108	2	(x)	(x)	(x)	(x)
18	Connecticut	65	1,721	29	218	297	47	1,642	18	203	285	8	720	1	72	125
19	Middle Atlantic:															
20	New York	417	13,938	334	1,655	2,522	249	13,226	173	1,553	2,430	75	9,340	41	987	1,892
21	New Jersey	125	4,045	81	589	775	92	3,914	50	551	758	23	2,118	7	280	442
22	Pennsylvania	249	6,351	226	879	1,105	127	5,895	107	798	1,039	38	3,882	25	483	706
23	East North Central:															
24	Ohio	249	4,562	254	722	902	101	4,015	95	807	815	20	2,130	16	287	442
25	Indiana	203	3,351	172	623	691	99	2,780	78	490	581	12	1,045	8	155	247
26	Illinois	287	5,149	258	745	908	140	4,599	128	640	850	22	1,882	15	227	352
27	Michigan	210	4,064	218	682	714	113	3,655	116	522	664	19	1,733	19	194	295
28	Wisconsin	105	1,474	99	200	219	52	1,248	46	171	198	4	261	3	27	42
29	West North Central:															
30	Minnesota	95	1,682	89	284	344	45	1,482	40	239	322	8	577	—	111	177
31	Iowa	211	2,304	230	394	584	65	1,692	72	290	323	10	697	12	85	107
32	Missouri	104	2,075	102	319	374	49	1,842	40	275	343	7	874	7	100	146
33	North Dakota	18	589	20	57	66	8	558	11	51	62	3	(x)	(x)	(x)	(x)
34	South Dakota	23	175	26	32	27	6	102	8	21	19	—	—	—	—	—
35	Nebraska	87	774	87	155	114	24	575	23	92	91	2	(x)	(x)	(x)	(x)
36	Kansas	98	1,491	99	256	273	39	1,242	42	195	232	4	620	1	84	120
37	South Atlantic:															
38	Delaware	11	297	9	22	24	7	261	5	22	24	1	(x)	(x)	(x)	(x)
39	Maryland	25	1,837	23	268	329	18	1,610	17	252	323	7	1,258	2	191	280
40	District of Columbia	13	995	5	134	255	8	961	2	129	250	4	868	—	102	212
41	Virginia	29	503	28	86	87	15	458	10	69	55	1	(x)	(x)	(x)	(x)
42	West Virginia	49	648	50	128	135	19	535	17	95	115	5	287	2	24	45
43	North Carolina	17	207	14	30	19	8	182	6	22	14	1	(x)	(x)	(x)	(x)
44	South Carolina	16	355	14	43	50	11	308	9	59	45	3	178	3	13	19
45	Georgia	29	1,244	23	180	184	14	1,170	12	159	175	7	1,020	3	128	147
46	Florida	34	460	27	81	84	14	387	10	61	66	2	(x)	(x)	(x)	(x)
47	East South Central:															
48	Kentucky	34	584	37	95	101	13	499	12	72	88	5	312	2	40	53
49	Tennessee	24	498	21	77	72	11	438	8	65	65	4	(x)	(x)	(x)	(x)
50	Alabama	17	290	12	60	58	6	255	2	49	50	2	(x)	(x)	(x)	(x)
51	Mississippi	15	895	11	123	111	12	855	7	122	110	6	641	6	86	77
52	West South Central:															
53	Arkansas	20	284	20	59	54	10	238	10	45	48	1	(x)	(x)	(x)	(x)
54	Louisiana	18	534	5	81	108	11	509	5	64	100	3	(x)	(x)	(x)	(x)
55	Oklahoma	55	966	58	152	155	22	807	23	112	129	5	448	4	49	71
56	Texas	108	2,984	104	438	452	59	2,777	52	395	428	16	1,884	8	231	300
57	Mountain:															
58	Montana	12	95	14	14	14	4	(x)	(x)	(x)	(x)	—	—	—	—	—
59	Idaho	26	858	29	84	94	13	586	16	77	90	2	(x)	(x)	(x)	(x)
60	Wyoming	15	148	15	25	25	6	103	7	19	20	—	—	—	—	—
61	Colorado	38	418	34	103	92	13	358	12	77	80	1	(x)	(x)	(x)	(x)
62	New Mexico	8	128	9	18	11	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
63	Arizona	13	241	11	48	62	7	217	4	42	58	2	(x)	(x)	(x)	(x)
64	Utah	18	793	11	107	132	12	755	5	98	123	5	537	2	55	69
65	Nevada	8	8	5	—	—	—	—	—	—	—	—	—	—	—	—
66	Pacific:															
67	Washington	105	2,332	93	391	500	58	2,138	48	355	472	13	1,189	8	188	278
68	Oregon	55	1,751	51	206	259	37	1,662	32	191	248	6	992	2	92	133
69	California	559	7,004	378	1,028	1,418	162	6,187	194	900	1,307	30	3,042	25	394	668

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Conn., 13 stores; Ga., 1; Ind., 35; Iowa, 3; Maine, 3; Minn., 2; Mo., 1; N. H., 3; N. J., 1; Oreg., 1; Vt., 2; Va., 1; Wash., 1; with total sales of \$1,952,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE: 1939

759

EQUIPMENT DEALERS  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
(except chain stores)

## STORES WITH ANNUAL SALES OF—

\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
328	\$12,680	279	1,908	\$2,413	354	\$8,853	315	1,477	\$1,668	849	\$12,198	835	2,189	\$2,174	1,935	\$6,184	1,952	1,545	\$1,142	1
46	1,764	20	258	338	34	825	29	138	168	80	1,209	56	218	240	126	549	112	108	89	2
84	3,309	58	451	598	82	1,981	57	334	400	168	2,405	142	375	401	323	1,299	311	203	175	3
87	3,294	79	480	610	100	2,449	83	404	481	241	3,501	238	558	629	529	2,805	540	442	348	4
38	1,436	37	220	276	43	1,087	44	188	188	121	1,587	129	324	303	394	1,597	417	294	180	5
14	588	16	100	101	28	869	26	132	128	41	570	35	110	99	111	473	101	118	79	6
11	417	8	78	70	3	74	1	20	14	11	180	10	29	28	46	192	52	47	31	7
10	401	7	65	72	22	522	22	85	75	45	864	46	135	98	98	459	97	118	88	8
11	424	10	75	99	11	260	11	49	47	24	372	26	62	75	74	291	74	64	58	9
45	1,645	44	283	356	41	1,027	42	178	225	144	2,092	155	351	366	242	1,100	248	180	148	10
6	225	4	34	31	6	135	3	24	29	13	199	11	37	38	22	78	22	15	12	11
4	155	2	17	26	4	97	5	18	14	5	75	3	14	13	15	58	14	7	8	12
5	198	3	30	33	1	(x)	(x)	(x)	(x)	10	164	10	31	31	12	39	13	6	3	13
16	611	7	98	135	13	313	13	45	58	29	403	19	84	97	58	251	49	50	45	14
4	157	2	24	36	3	(x)	(x)	(x)	(x)	5	46	2	5	5	7	48	3	10	10	15
11	450	2	55	75	7	168	4	28	27	21	324	11	48	68	16	79	11	15	12	16
45	1,605	28	232	301	43	1,044	29	172	215	88	1,237	75	182	222	168	710	161	102	92	17
19	850	11	92	120	19	468	9	95	119	31	479	23	74	77	33	151	31	18	17	18
22	854	19	127	185	20	469	19	67	86	47	688	44	119	102	122	458	119	83	68	19
21	810	17	138	174	21	510	18	79	100	39	565	44	105	99	148	547	159	115	87	20
13	469	11	79	85	21	502	14	89	95	53	764	43	187	154	104	571	96	133	110	21
28	1,087	26	175	183	30	755	27	128	155	80	875	60	150	140	127	550	180	105	78	22
15	589	17	85	119	19	464	18	81	96	60	867	62	182	184	97	411	102	60	50	23
10	359	8	45	49	9	218	6	27	35	29	430	29	72	72	53	228	53	29	21	24
15	513	16	69	84	6	151	6	28	25	18	221	18	33	36	48	200	49	25	22	25
6	239	5	43	65	10	251	12	50	58	39	515	43	112	95	148	612	158	104	61	26
13	487	9	78	98	10	261	10	38	38	19	240	14	61	68	55	233	62	44	31	27
1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	8	31	9	6	4	28
1	(x)	(x)	(x)	(x)	7	180	6	32	29	13	171	18	31	24	65	199	64	43	23	30
2	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	25	350	29	68	82	57	249	57	61	41	31
3	128	3	10	10	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	4	18	4	—	—	32
5	232	8	47	45	3	73	3	12	9	3	47	4	12	9	7	27	8	8	8	33
2	(x)	(x)	(x)	(x)	—	—	—	—	—	2	(x)	(x)	(x)	(x)	5	17	3	5	5	34
2	(x)	(x)	(x)	(x)	5	123	4	18	18	5	83	4	10	7	18	84	16	17	14	35
—	—	—	—	—	3	75	5	27	31	13	176	12	42	39	30	110	33	85	20	36
—	—	—	—	—	2	(x)	(x)	(x)	(x)	5	65	5	6	3	9	45	6	8	5	37
—	—	—	—	—	3	72	2	15	18	5	58	4	11	13	5	27	5	4	2	38
2	(x)	(x)	(x)	(x)	5	115	5	19	18	2	(x)	(x)	(x)	(x)	15	74	11	21	9	39
—	—	—	—	—	5	—	—	—	—	5	68	3	12	9	20	93	17	20	18	40
3	114	4	17	17	—	—	—	—	—	5	73	6	15	18	21	85	25	23	15	41
1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	4	54	4	9	6	15	82	13	12	9	42
3	99	2	26	25	—	—	—	—	—	1	(x)	(x)	(x)	(x)	11	35	10	11	6	43
4	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	3	10	4	1	1	44
1	(x)	(x)	(x)	(x)	3	64	3	8	9	5	74	5	12	10	10	48	10	14	8	45
1	(x)	(x)	(x)	(x)	3	66	1	17	17	4	47	2	5	6	5	25	—	17	8	46
3	112	4	20	20	3	63	3	13	12	11	186	12	30	26	33	159	35	40	26	47
5	207	2	29	33	13	329	15	47	37	25	357	27	88	56	50	207	52	45	26	48
—	—	—	—	—	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	49
4	(x)	(x)	(x)	(x)	3	78	3	16	15	4	55	6	11	8	13	52	13	7	4	50
3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	9	45	8	6	5	51
—	—	—	—	—	3	63	3	13	9	6	92	6	23	22	23	80	22	28	12	52
—	—	—	—	—	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	53
4	147	1	27	37	2	(x)	(x)	(x)	(x)	1	57	2	15	14	6	24	7	6	4	54
—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	3	38	8	11	9	55
9	322	5	64	80	12	307	11	51	58	24	320	24	52	56	47	194	45	36	26	57
6	237	6	36	47	4	112	2	19	26	21	321	22	44	42	18	89	19	15	11	58
28	1,088	33	183	229	25	608	29	108	141	99	1,451	107	235	268	177	617	184	129	109	59

## CENSUS OF BUSINESS

 PAINT, GLASS,  
 TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
 Stores, Sales, Per-  
 (Includes all stores

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					\$50,000 and over				
		Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
1	UNITED STATES TOTAL	7,441	\$112,087	6,745	11,583	\$13,864	3,300	\$95,618	2,641	9,848	\$12,571	375	\$35,601	188	3,174	\$4,989
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Maine	583	(x)	(x)	(x)	(x)	297	8,641	205	935	1,261	37	3,321	18	282	480
5	New Hampshire	2,478	35,287	2,444	2,957	3,610	1,025	29,632	813	2,465	3,231	119	10,348	61	752	1,239
6	Vermont	1,963	27,943	1,794	3,222	3,805	848	23,727	678	2,781	3,492	85	7,638	41	948	1,408
7	Massachusetts	805	8,155	586	1,007	1,043	243	6,688	223	798	897	24	(x)	(x)	(x)	(x)
8	Rhode Island	425	7,610	331	884	1,087	205	6,667	117	768	981	32	2,871	11	275	428
9	Connecticut	178	5,176	170	451	504	82	2,780	70	367	486	11	1,184	2	132	207
10	Pacific	342	7,102	308	828	943	191	6,431	151	727	881	29	2,833	16	245	378
11	Mountain	116	(x)	(x)	(x)	(x)	63	2,166	59	218	295	9	1,031	—	105	154
12	New England:	763	11,212	750	967	1,258	359	9,482	326	823	1,141	34	(x)	(x)	(x)	(x)
13	Maine	46	408	42	67	68	15	295	8	46	55	1	(x)	(x)	(x)	(x)
14	New Hampshire	31	(x)	(x)	(x)	(x)	18	528	17	49	58	—	(x)	(x)	(x)	(x)
15	Vermont	39	984	27	61	68	17	884	9	49	53	2	(x)	(x)	(x)	(x)
16	Massachusetts	274	4,562	221	550	714	142	3,780	103	470	645	19	1,359	8	154	270
17	Rhode Island	41	842	26	89	115	24	768	11	79	106	3	307	—	80	42
18	Connecticut	152	2,882	126	266	380	83	2,590	57	242	344	12	1,001	7	76	139
19	Middle Atlantic:															
20	New York	1,470	21,294	1,300	1,569	2,067	613	18,055	489	1,339	1,866	71	6,450	31	425	720
21	New Jersey	358	6,579	286	541	704	171	5,585	119	450	650	32	2,609	21	175	304
22	Pennsylvania	650	7,594	658	827	839	241	5,992	225	676	755	16	1,289	9	152	215
23	East North Central:															
24	Ohio	616	8,217	539	1,122	1,507	234	6,814	155	960	1,187	26	2,548	8	413	538
25	Indiana	220	2,751	197	358	372	91	2,218	68	294	535	7	572	2	67	98
26	Illinois	658	10,079	589	971	1,198	318	8,902	271	888	1,134	32	2,595	18	259	396
27	Michigan	518	4,789	308	548	696	129	4,023	112	455	632	17	1,664	12	205	332
28	Wisconsin	171	2,127	161	223	232	76	1,770	72	184	204	3	261	1	26	44
29	West North Central:															
30	Minnesota	101	1,757	90	197	249	39	1,457	29	155	216	7	829	—	87	148
31	Iowa	144	2,303	135	294	285	86	2,008	59	254	259	8	780	9	82	105
32	Missouri	156	1,868	142	236	246	57	1,466	46	169	201	5	400	1	40	67
33	North Dakota	15	191	14	17	19	8	185	7	14	17	—	—	—	—	—
34	South Dakota	18	205	22	16	15	7	159	7	14	13	—	—	—	—	—
35	Nebraska	56	790	55	92	94	29	674	29	79	83	3	184	3	14	15
36	Kansas	115	1,041	128	155	155	37	759	46	111	108	1	(x)	(x)	(x)	(x)
37	South Atlantic:															
38	Delaware	20	214	16	29	40	9	186	6	25	36	1	(x)	(x)	(x)	(x)
39	Maryland	98	1,115	77	123	142	55	900	24	100	127	4	287	2	18	28
40	District of Columbia	22	1,014	15	113	180	16	978	11	103	170	4	696	1	70	131
41	Virginia	50	1,050	32	118	158	25	937	8	98	142	5	445	3	28	65
42	West Virginia	68	850	54	100	104	25	661	9	84	91	1	(x)	(x)	(x)	(x)
43	North Carolina	35	588	33	81	85	17	522	15	78	83	2	(x)	(x)	(x)	(x)
44	South Carolina	17	388	12	44	50	11	357	8	37	45	3	187	1	14	23
45	Georgia	54	887	21	107	120	19	822	9	92	121	6	498	1	50	88
46	Florida	85	1,524	71	189	178	46	1,304	27	151	164	6	464	2	57	59
47	East South Central:															
48	Kentucky	67	935	82	165	156	32	722	28	130	133	—	—	—	—	—
49	Tennessee	45	1,214	48	159	204	25	1,121	23	146	197	5	628	1	77	122
50	Alabama	26	568	27	75	88	14	514	13	65	83	3	285	1	32	50
51	Mississippi	20	461	15	62	56	11	423	6	46	53	3	273	—	23	36
52	West South Central:															
53	Arkansas	26	383	23	48	39	14	336	9	42	56	1	(x)	(x)	(x)	(x)
54	Louisiana	41	1,288	29	136	175	27	1,185	14	119	158	8	748	4	61	94
55	Oklahoma	75	945	72	189	140	32	779	29	113	125	2	(x)	(x)	(x)	(x)
56	Texas	202	4,506	164	506	591	118	4,151	99	453	582	18	1,862	10	163	256
57	Mountain:															
58	Montana	16	465	18	35	49	11	461	12	30	47	2	(x)	(x)	(x)	(x)
59	Idaho	8	135	9	11	10	5	(x)	(x)	(x)	(x)	—	—	—	—	—
60	Wyoming	9	97	6	14	20	3	85	1	8	14	—	—	—	—	—
61	Colorado	41	918	44	113	137	22	843	24	100	126	4	435	—	56	72
62	New Mexico	5	23	5	1	1	8	—	—	—	—	—	—	—	—	—
63	Arizona	13	229	12	23	29	8	208	7	19	26	—	—	—	—	—
64	Utah	22	487	17	54	71	13	455	9	49	66	5	(x)	(x)	(x)	(x)
65	Nevada	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	—	—	—	—	—
66	Pacific:															
67	Washington	108	1,482	108	185	261	45	1,195	43	158	243	5	527	8	56	97
68	Oregon	45	494	39	82	55	17	861	17	37	43	1	(x)	(x)	(x)	(x)
69	California	610	9,256	583	732	944	297	7,908	266	628	855	28	2,156	19	175	289

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 x Withheld to avoid disclosure.  
 1 Includes data for chain stores, combined to avoid disclosure, as follows: Del., 1 store; La., 3; Miss., 1; Mont., 2; Nev., 1; N. H., 2; Vt., 2; with total sales of \$878,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE: 1939

761

WALLPAPER STORES  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
sonnel, and Pay Roll  
(except chain stores)

## STORES WITH ANNUAL SALES OF—

\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
547	\$21,037	423	2,132	\$2,739	676	\$16,565	590	1,781	\$2,100	1,702	\$24,417	1,470	2,731	\$2,785	4,141	\$16,469	4,104	1,735	\$1,293	1
43	1,641	28	179	245	64	1,550	54	185	214	153	2,129	107	239	322	286	(x)	(x)	(x)	(x)	2
172	6,803	132	559	698	213	5,177	172	472	587	521	7,504	448	702	727	1,453	5,635	1,431	472	379	3
145	5,593	104	637	812	154	3,804	127	400	479	464	6,692	406	795	795	1,115	4,216	1,116	441	513	4
59	1,462	32	168	184	43	(x)	(x)	(x)	(x)	187	1,926	136	242	204	362	1,447	363	211	146	5
56	1,522	25	165	221	41	992	21	135	161	92	1,282	80	175	171	222	943	214	116	86	6
19	(x)	(x)	(x)	(x)	13	(x)	(x)	(x)	(x)	39	544	38	103	69	96	396	100	64	58	7
29	1,129	24	148	188	51	1,255	38	168	179	82	1,214	75	186	156	151	671	157	101	82	8
8	815	7	31	41	14	358	12	43	56	32	462	40	89	44	53	(x)	(x)	(x)	(x)	9
56	(x)	(x)	(x)	(x)	85	(x)	(x)	(x)	(x)	186	2,723	165	224	269	404	1,750	404	144	117	10
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	8	101	5	20	21	33	115	34	21	13	11
1	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	11	154	9	26	33	13	(x)	(x)	(x)	(x)	12
3	114	1	11	13	3	(x)	(x)	(x)	(x)	9	120	5	14	15	22	80	18	12	18	13
16	823	13	73	102	28	872	24	94	113	79	1,128	56	149	160	132	582	118	80	69	14
4	166	2	22	30	6	143	2	13	14	11	152	7	14	20	17	74	15	10	9	15
17	639	10	59	85	19	474	17	41	47	55	476	23	66	75	69	272	69	24	16	16
101	3,952	74	276	386	136	3,265	106	288	352	505	4,386	256	370	406	657	3,239	831	230	201	17
28	1,027	19	65	90	32	775	22	82	97	79	1,174	57	128	139	187	794	167	91	74	18
45	1,624	39	198	220	45	1,137	44	122	116	137	1,942	135	204	182	409	1,602	433	151	104	19
54	1,358	13	198	280	36	913	23	107	137	136	1,995	111	242	232	362	1,405	384	162	120	20
11	418	6	54	61	15	374	11	43	50	58	655	49	150	126	129	513	129	64	37	21
65	2,519	51	249	314	60	1,481	53	146	165	161	2,509	149	254	259	320	1,177	318	95	64	22
24	892	20	87	115	21	509	20	57	68	67	956	60	106	119	169	786	196	93	64	23
11	408	14	49	42	22	527	20	47	61	40	574	37	63	57	95	557	89	39	28	24
7	241	6	30	35	3	73	3	6	6	22	314	20	32	27	62	280	61	42	33	25
10	387	8	36	40	14	345	10	59	54	34	496	32	77	62	78	295	76	40	28	26
11	419	8	49	49	9	206	8	29	32	32	439	29	51	53	99	402	96	67	45	27
2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	5	70	5	5	4	7	26	7	3	2	28
3	(x)	(x)	(x)	(x)	6	152	7	26	29	17	(x)	(x)	(x)	(x)	11	46	15	2	2	29
4	103	2	16	16	6	241	13	31	36	22	(x)	(x)	(x)	(x)	23	116	26	13	11	30
1	161	4	22	25	10	241	13	31	36	22	(x)	(x)	(x)	(x)	78	282	62	44	27	31
1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	6	82	5	12	12	11	28	10	4	2	32
5	202	3	26	33	4	100	2	18	29	22	311	17	38	37	53	215	53	23	15	33
4	149	3	20	28	3	70	3	5	5	5	83	4	8	6	6	36	4	10	10	34
7	277	2	31	39	3	74	1	18	17	10	143	3	23	22	25	113	24	20	18	35
5	198	3	22	25	7	(x)	(x)	(x)	(x)	12	168	5	27	26	43	169	45	16	13	36
1	246	7	37	38	2	(x)	(x)	(x)	(x)	7	99	7	11	12	16	66	18	5	2	37
8	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	3	37	4	4	2	6	31	4	7	5	38
2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	4	62	2	11	10	15	65	12	15	9	39
7	288	4	25	28	10	235	8	28	35	25	317	13	41	44	47	220	44	18	14	40
10	378	8	53	63	4	97	4	24	26	18	247	16	55	44	55	211	54	55	23	41
7	267	7	38	43	4	104	4	10	10	9	124	11	21	22	20	93	23	13	7	42
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	7	102	6	19	17	12	54	14	10	5	43
2	(x)	(x)	(x)	(x)	3	79	1	10	12	5	71	5	15	6	9	38	9	6	3	44
2	(x)	(x)	(x)	(x)	5	115	2	13	12	6	93	5	13	10	12	47	14	6	5	45
4	165	2	17	22	5	129	3	17	20	10	145	5	24	22	14	63	15	17	15	46
3	(x)	(x)	(x)	(x)	9	224	8	41	41	48	18	17	40	39	41	168	43	26	15	47
20	774	18	104	115	32	789	25	97	106	48	706	46	89	85	84	375	85	52	29	48
1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	8	102	11	11	12	5	24	6	5	2	49
1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	54	5	6	8	50
5	121	4	9	14	6	152	6	23	30	9	135	14	12	15	19	75	20	15	8	51
2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	5	57	3	2	2	5	23	5	1	1	52
1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	8	124	8	9	9	1	32	8	5	5	53
9	356	9	39	65	7	161	6	19	26	24	569	20	44	55	63	269	65	25	18	57
1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	13	191	14	18	18	28	133	22	15	10	58
46	1,745	43	146	199	74	1,844	75	145	191	149	2,163	129	162	198	313	1,548	517	104	89	59

## CENSUS OF BUSINESS

ELECTRICAL SUPPLY STORES  
 TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
 Stores, Sales, Personnel, and Pay Roll  
 (Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	1,854	\$27,399	1,708	5,908	\$4,872	889	\$22,924	811	3,200	\$4,584	218	\$14,904	159	1,947	\$3,028
<b>GEOGRAPHIC DIVISIONS:</b>															
New England:	84	(x)	(x)	(x)	(x)	43	1,770	27	252	411	18	1,322	2	195	356
Maine	405	6,192	364	682	884	158	5,178	111	561	897	47	3,598	36	355	649
Middle Atlantic:	414	5,987	399	948	1,040	156	4,908	146	678	922	41	2,865	28	343	555
East North Central:	333	5,296	302	547	529	90	(x)	(x)	(x)	(x)	28	1,464	19	236	316
South Atlantic:	107	2,021	96	354	415	53	(x)	(x)	(x)	(x)	19	1,198	14	187	265
East South Central:	28	548	25	100	112	12	(x)	(x)	(x)	(x)	5	384	1	67	90
West South Central:	114	1,770	110	257	281	44	1,525	43	213	235	14	1,047	11	112	158
Mountain:	88	(x)	(x)	(x)	(x)	29	644	23	104	137	6	280	2	46	79
Pacific:	281	4,821	279	701	938	124	4,152	132	594	837	44	2,788	48	408	803
<b>New England:</b>															
Maine	18	182	12	27	29	5	139	3	19	25	2	(x)	(x)	(x)	(x)
New Hampshire	1	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Vermont	6	28	3	8	9	2	(x)	(x)	(x)	(x)	9	472	2	63	84
Massachusetts	58	794	25	102	136	25	781	18	96	129	1	(x)	(x)	(x)	(x)
Rhode Island	5	178	6	25	46	4	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Connecticut	21	729	12	112	208	7	875	2	107	203	4	624	—	100	196
<b>Middle Atlantic:</b>															
New York	195	5,445	171	596	643	68	2,924	47	343	600	31	2,353	21	265	505
New Jersey	85	1,543	61	137	199	33	1,418	26	120	184	12	1,017	11	68	114
Pennsylvania	145	1,206	142	149	142	89	896	38	98	113	4	226	4	22	30
<b>East North Central:</b>															
Ohio	123	2,007	118	261	379	43	1,893	36	219	347	14	1,111	8	136	249
Indiana	61	852	60	145	174	20	954	19	116	157	7	440	4	72	119
Illinois	97	1,530	89	108	243	39	1,283	34	152	209	9	784	6	61	97
Michigan	68	863	71	130	132	29	897	31	104	116	5	287	3	39	45
Wisconsin	65	755	61	114	112	26	591	26	87	95	6	263	5	55	45
<b>West North Central:</b>															
Minnesota	58	779	55	115	106	21	630	20	101	98	7	394	8	53	65
Iowa	101	740	90	119	114	21	482	20	74	93	5	254	5	35	58
Missouri	54	589	42	110	104	20	473	16	87	91	4	213	—	52	61
North Dakota	14	94	13	18	15	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
South Dakota	17	186	17	28	36	4	155	1	24	32	3	(x)	(x)	(x)	(x)
Nebraska	36	333	31	56	45	9	244	9	32	56	2	(x)	(x)	(x)	(x)
Kansas	55	565	54	101	109	13	432	11	73	95	4	300	3	50	74
<b>South Atlantic:</b>															
Delaware	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Maryland	8	167	7	26	42	3	149	2	21	37	2	(x)	(x)	(x)	(x)
District of Columbia	5	115	3	21	28	4	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Virginia	22	390	19	65	75	11	347	11	57	69	4	243	6	39	47
West Virginia	13	155	14	44	36	4	113	3	34	30	1	(x)	(x)	(x)	(x)
North Carolina	18	518	15	66	103	10	485	6	80	98	5	411	4	67	87
South Carolina	12	119	13	26	20	5	95	7	20	17	—	—	—	—	—
Georgia	7	151	5	28	32	4	155	1	26	32	2	(x)	(x)	(x)	(x)
Florida	22	408	20	60	81	12	359	9	52	75	4	202	1	30	50
<b>East South Central:</b>															
Kentucky	9	297	8	55	74	4	275	2	54	73	2	(x)	(x)	(x)	(x)
Tennessee	7	129	7	24	24	3	108	3	19	21	2	(x)	(x)	(x)	(x)
Alabama	7	78	4	12	9	3	62	1	9	6	1	(x)	(x)	(x)	(x)
Mississippi	5	44	4	9	5	2	(x)	(x)	(x)	(x)	—	—	—	—	—
<b>West South Central:</b>															
Arkansas	12	115	9	25	19	4	87	3	20	18	1	(x)	(x)	(x)	(x)
Louisiana	7	308	7	36	42	3	494	3	32	39	2	(x)	(x)	(x)	(x)
Oklahoma	35	227	33	43	45	8	133	7	30	34	1	(x)	(x)	(x)	(x)
Texas	60	922	61	150	155	29	811	30	131	144	10	496	10	78	90
<b>Mountain:</b>															
Montana	14	154	9	24	29	5	127	5	18	27	1	(x)	(x)	(x)	(x)
Idaho	10	105	7	22	30	3	90	—	16	28	1	(x)	(x)	(x)	(x)
Wyoming	5	14	5	1	2	—	—	—	—	—	—	—	—	—	—
Colorado	29	173	31	30	21	2	109	(x)	7	21	1	(x)	(x)	(x)	(x)
New Mexico	3	62	3	13	21	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Arizona	12	120	10	20	21	5	85	4	14	15	—	—	—	—	—
Utah	12	187	9	29	29	7	164	5	24	23	2	(x)	(x)	(x)	(x)
Nevada	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	—	—	—	—	—
<b>Pacific:</b>															
Washington	46	448	40	68	103	16	345	12	62	84	4	151	3	27	41
Oregon	25	399	26	41	42	12	335	14	51	55	3	164	4	14	18
California	210	3,974	213	574	793	96	3,474	106	501	718	37	2,453	41	365	549

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 x Withheld to avoid disclosure.



# RETAIL TRADE: 1939

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ELECTRICAL SUPPLY STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	118	\$2,916	104	458	\$549	555	\$5,104	348	795	\$806	1,165	\$4,455	1,097	708	\$486
GEOGRAPHIC DIVISIONS:															
New England	5	128	3	15	19	22	320	22	42	56	41	(x)	(x)	(x)	(x)
Middle Atlantic	20	508	13	68	86	71	1,074	62	138	160	267	1,014	253	121	87
East North Central	38	947	38	144	181	77	1,096	62	191	166	258	1,079	253	170	118
West North Central	12	277	8	49	52	52	(x)	(x)	(x)	(x)	243	(x)	(x)	(x)	(x)
South Atlantic	10	241	11	54	50	24	(x)	(x)	(x)	(x)	54	(x)	(x)	(x)	(x)
East South Central	—	—	—	—	—	7	(x)	(x)	(x)	(x)	16	(x)	(x)	(x)	(x)
West South Central	6	151	6	37	35	24	327	26	64	62	70	245	87	44	26
Mountain	4	92	3	12	16	19	272	18	46	42	59	(x)	(x)	(x)	(x)
Pacific	23	572	22	79	108	57	812	62	109	126	157	669	147	107	101
New England:															
Maine	—	—	—	—	—	3	(x)	(x)	(x)	(x)	11	43	9	8	4
New Hampshire	—	—	—	—	—	—	—	—	—	—	1	(x)	(x)	(x)	(x)
Vermont	—	—	—	—	—	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Massachusetts	4	(x)	(x)	(x)	(x)	12	(x)	(x)	(x)	(x)	11	35	9	8	7
Rhode Island	—	—	—	—	—	3	38	5	4	5	1	(x)	(x)	(x)	(x)
Connecticut	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	14	54	10	5	5
Middle Atlantic:															
New York	5	122	4	15	19	30	449	22	63	76	129	519	124	53	45
New Jersey	8	202	4	23	33	13	199	11	29	37	52	125	25	17	15
Pennsylvania	7	184	5	30	36	28	426	29	46	47	106	370	104	51	29
East North Central:															
Ohio	13	342	10	42	57	16	240	18	41	41	80	314	82	42	32
Indiana	3	72	4	12	12	10	142	11	32	26	41	178	41	29	17
Illinois	9	216	9	36	50	20	285	19	55	62	59	247	55	46	34
Michigan	8	204	9	34	43	18	216	19	31	28	39	176	40	26	16
Wisconsin	5	113	6	20	19	15	215	15	32	29	39	164	35	27	19
West North Central:															
Minnesota	3	70	2	14	16	11	166	10	34	17	35	149	35	14	8
Iowa	1	(x)	(x)	(x)	(x)	15	(x)	(x)	(x)	(x)	80	248	70	45	21
Missouri	5	112	2	16	14	11	148	14	19	16	34	116	26	23	13
North Dakota	1	(x)	(x)	(x)	(x)	—	—	—	—	—	12	(x)	(x)	(x)	(x)
South Dakota	1	(x)	(x)	(x)	(x)	—	—	—	—	—	13	41	16	4	4
Nebraska	—	—	—	—	—	7	(x)	(x)	(x)	(x)	27	89	22	24	9
Kansas	1	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	42	153	43	28	14
South Atlantic:															
Delaware	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Maryland	—	—	—	—	—	1	(x)	(x)	(x)	(x)	5	18	5	5	5
District of Columbia	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Virginia	1	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	11	43	8	8	4
West Virginia	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	9	42	11	10	6
North Carolina	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	8	35	9	6	5
South Carolina	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	7	24	6	6	3
Georgia	—	—	—	—	—	2	(x)	(x)	(x)	(x)	3	16	4	—	—
Florida	3	82	3	13	16	5	75	5	9	9	10	47	11	8	6
East South Central:															
Kentucky	—	—	—	—	—	2	(x)	(x)	(x)	(x)	5	22	6	1	1
Tennessee	—	—	—	—	—	1	(x)	(x)	(x)	(x)	4	21	4	5	3
Alabama	—	—	—	—	—	2	(x)	(x)	(x)	(x)	4	16	3	3	3
Mississippi	—	—	—	—	—	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
West South Central:															
Arkansas	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	8	26	6	5	1
Louisiana	—	—	—	—	—	1	(x)	(x)	(x)	(x)	4	14	4	4	3
Oklahoma	1	(x)	(x)	(x)	(x)	8	71	6	14	18	27	94	26	16	11
Texas	4	102	4	22	21	15	213	16	31	33	31	111	31	19	11
Mountain:															
Montana	1	(x)	(x)	(x)	(x)	3	40	4	7	7	9	27	4	6	2
Idaho	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	7	15	7	6	2
Wyoming	—	—	—	—	—	—	—	—	—	—	5	14	5	1	2
Colorado	—	—	—	—	—	5	(x)	(x)	(x)	(x)	23	64	24	9	7
New Mexico	1	(x)	(x)	(x)	(x)	—	—	—	—	—	1	(x)	(x)	(x)	(x)
Arizona	—	—	—	—	—	5	83	4	14	15	7	37	6	6	6
Utah	1	(x)	(x)	(x)	(x)	4	55	3	11	7	5	25	4	5	6
Nevada	—	—	—	—	—	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Pacific:															
Washington	3	71	3	9	14	9	121	6	26	29	30	105	28	24	19
Oregon	4	101	4	9	11	5	70	6	8	8	13	64	12	10	7
California	16	400	15	61	83	43	821	50	75	89	114	500	107	73	75

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure

## CENSUS OF BUSINESS

HARDWARE  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	28,703	\$803,863	28,670	54,015	\$80,312	16,435	\$545,122	16,306	49,972	\$57,588	648	\$120,925	365	11,515	\$16,488
2	GEOGRAPHIC DIVISIONS:															
3	New England	1,610	44,184	1,234	4,362	5,595	1,067	41,525	737	4,162	5,421	63	12,325	18	1,141	1,711
4	Middle Atlantic	6,039	114,988	5,876	10,122	12,245	3,108	101,315	2,947	9,361	11,645	120	23,019	66	2,288	3,512
5	East North Central	7,525	158,288	7,545	12,755	14,085	4,022	120,284	4,162	11,615	13,302	104	20,057	38	2,247	3,206
6	West North Central	5,729	89,148	6,253	7,490	8,926	2,954	75,602	3,421	6,531	8,575	47	9,368	37	980	1,332
7	South Atlantic	2,541	(x)	(x)	(x)	1,642	(x)	(x)	(x)	(x)	(x)	118	(x)	(x)	(x)	(x)
8	East South Central	1,257	38,854	1,502	3,142	3,123	893	35,082	956	3,003	3,048	46	7,785	54	680	945
9	West South Central	1,854	43,179	1,834	4,117	3,926	1,142	39,776	1,122	3,802	3,748	49	8,375	39	723	896
10	Mountain	783	(x)	(x)	(x)	(x)	508	(x)	(x)	(x)	(x)	28	(x)	(x)	(x)	(x)
	Pacific	1,892	52,713	1,901	4,528	6,175	1,196	49,525	1,175	4,385	6,058	79	16,331	58	1,572	2,507
11	New England:															
12	Maine	211	5,024	180	514	587	141	4,684	101	484	565	8	810	2	71	104
13	New Hampshire	91	4,075	75	418	528	70	3,980	56	406	519	6	1,799	2	176	243
14	Vermont	101	2,849	89	291	350	82	2,463	58	272	318	4	704	—	67	89
15	Massachusetts	788	19,733	578	1,957	2,532	524	18,461	529	1,862	2,439	24	4,255	6	360	578
16	Rhode Island	121	3,892	106	370	464	88	3,636	56	349	446	6	2,031	4	218	291
	Connecticut	298	8,791	228	814	1,154	202	8,299	159	789	1,134	17	2,726	4	249	366
17	Middle Atlantic:															
18	New York	5,147	58,059	2,995	5,087	6,499	1,600	50,721	1,483	4,682	6,183	54	10,764	29	1,007	1,540
19	New Jersey	1,007	17,602	875	1,466	1,772	521	15,298	415	1,850	1,686	18	2,845	5	264	399
	Pennsylvania	1,885	39,327	2,008	3,549	3,974	987	35,286	1,071	3,529	3,816	48	9,610	32	1,017	1,375
20	East North Central:															
21	Ohio	1,772	36,745	1,751	3,548	4,085	988	32,988	953	3,260	3,875	40	7,505	10	785	1,075
22	Indiana	878	18,430	920	1,653	1,856	477	14,452	608	1,499	1,562	12	2,067	3	251	341
23	Illinois	2,133	33,486	2,206	3,113	3,503	966	28,277	1,059	2,759	3,252	20	4,099	16	497	741
24	Michigan	1,434	27,788	1,546	2,413	2,643	835	24,841	824	2,209	2,504	17	4,107	6	460	684
	Wisconsin	1,110	21,629	1,122	2,028	2,198	756	19,746	743	1,668	2,109	15	2,259	3	256	365
25	West North Central:															
26	Minnesota	1,274	25,094	1,433	1,966	1,995	811	22,523	952	1,869	1,918	16	2,983	9	400	513
27	Iowa	1,196	18,951	1,332	1,586	1,407	672	18,194	796	1,365	1,276	10	1,458	13	128	169
28	Missouri	1,038	16,820	1,095	1,530	1,528	459	14,262	502	1,338	1,411	13	3,687	5	333	499
29	North Dakota	424	5,405	417	410	357	199	4,304	203	343	318	1	(x)	(x)	(x)	(x)
30	South Dakota	381	4,396	404	343	278	162	3,536	179	268	258	—	(x)	(x)	(x)	(x)
31	Nebraska	653	9,106	722	697	624	331	7,505	384	586	563	4	(x)	(x)	(x)	(x)
	Kansas	763	9,376	860	928	787	320	7,476	403	764	653	3	422	7	38	54
32	South Atlantic:															
33	Delaware	48	1,007	45	106	112	27	892	24	94	106	2	(x)	(x)	(x)	(x)
34	Maryland	381	7,068	407	580	591	202	6,250	228	535	551	8	1,377	4	148	181
35	District of Columbia	98	(x)	(x)	(x)	(x)	63	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
36	Virginia	319	11,575	259	1,040	1,137	259	11,123	189	991	1,105	23	3,640	10	305	395
37	West Virginia	215	5,224	185	480	553	138	4,870	112	450	536	4	795	—	83	142
38	North Carolina	864	13,786	823	1,212	1,283	297	13,406	242	1,170	1,261	30	4,780	15	360	472
39	South Carolina	184	6,954	146	656	648	157	6,764	113	639	638	10	1,781	3	133	176
40	Georgia	571	10,945	545	956	868	282	10,483	264	887	843	17	2,256	17	157	171
	Florida	533	11,212	241	1,075	1,305	237	10,775	152	1,034	1,279	22	4,396	12	390	565
41	East South Central:															
42	Kentucky	434	10,345	475	844	845	272	9,589	312	795	815	11	1,457	6	129	182
43	Tennessee	324	12,292	317	1,062	1,172	249	11,950	242	1,051	1,157	21	4,582	14	396	581
44	Alabama	297	6,431	315	686	599	223	6,051	237	848	578	9	1,099	13	80	96
	Mississippi	202	5,786	195	530	507	149	5,512	145	511	498	5	647	1	75	86
45	West South Central:															
46	Arkansas	236	6,436	227	545	479	166	6,092	160	514	462	8	1,187	9	85	99
47	Louisiana	251	6,816	213	709	678	157	6,402	127	666	648	10	1,929	12	186	197
48	Oklahoma	475	8,589	505	813	744	286	7,536	288	729	700	3	602	1	72	92
	Texas	892	21,388	889	2,050	2,025	551	19,746	547	1,893	1,938	28	4,657	16	380	508
49	Mountain:															
50	Montana	158	4,145	144	289	377	110	3,880	96	277	369	5	853	1	92	142
51	Idaho	132	4,005	127	309	357	111	3,886	107	300	350	5	728	2	77	107
52	Wyoming	59	1,497	56	124	154	43	1,423	40	120	151	—	—	—	—	—
53	Colorado	256	5,000	228	458	491	128	4,573	113	424	469	6	1,091	5	95	124
54	New Mexico	57	1,925	43	192	260	34	1,838	24	183	253	3	753	1	72	107
55	Arizona	48	3,123	56	220	308	31	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)
56	Utah	48	886	33	104	92	31	799	19	98	88	—	—	—	—	—
	Nevada	25	(x)	(x)	(x)	(x)	20	1,115	19	58	103	3	542	1	25	55
57	Pacific:															
58	Washington	582	10,207	547	914	1,266	251	9,570	209	890	1,247	11	2,886	1	357	580
59	Oregon	277	7,566	288	582	727	185	7,098	185	564	714	10	1,986	9	182	224
	California	1,233	34,940	1,268	3,050	4,182	782	32,857	781	2,929	4,095	58	11,459	48	1,054	1,703

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 2 stores; Ark., 8; Conn., 2; D. C., 11; Fla., 7; Idaho, 7; Ind., 8; La., 5; Maine, 10; Nev., 1; N. H., 4; N. J., 5; N. C., 1; Pa., 3; S. C., 4; Tenn., 4; Utah, 7; Wash., 10; Wis., 6; Wyo., 2; with total sales of \$5,585,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

765

STORES  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
sonnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
1,796	\$119,415	1,561	11,154	\$15,915	2,902	\$110,537	2,885	10,399	\$11,457	3,324	\$81,475	3,445	7,552	\$7,558	7,765	\$112,772	8,052	9,572	\$8,192	1
149	10,070	82	1,035	1,478	204	7,667	130	851	1,026	201	4,922	164	494	549	450	6,541	365	851	657	2
519	21,278	266	2,014	2,876	521	19,946	495	1,913	2,545	588	14,407	565	1,360	1,525	1,562	22,885	1,555	1,788	1,787	3
565	25,442	352	2,481	3,174	644	24,635	701	2,407	2,647	650	20,698	915	1,944	2,006	2,041	29,454	2,158	2,556	2,269	4
172	10,768	187	963	1,129	430	15,941	514	1,440	1,430	621	15,217	756	1,518	1,157	1,684	24,276	1,947	1,810	1,347	5
252	16,331	200	1,525	1,714	355	13,704	274	1,257	1,289	519	7,717	281	780	720	598	8,524	561	622	654	6
149	10,082	148	821	878	221	8,593	258	748	659	154	3,794	171	568	295	525	4,628	325	368	275	7
145	9,715	135	830	977	219	8,414	212	817	775	245	6,061	247	602	544	486	7,215	490	780	558	8
69	4,529	65	404	534	118	4,506	92	560	447	118	2,972	109	222	285	175	2,520	160	220	189	9
181	12,001	150	1,069	1,509	220	8,323	215	757	966	245	6,053	257	510	589	471	6,817	495	494	468	10
21	1,489	14	143	185	23	859	10	96	109	28	664	19	82	85	65	902	56	92	82	11
14	875	8	87	121	22	851	21	100	116	4	88	5	7	8	24	557	20	36	51	12
5	598	1	47	64	19	746	19	95	68	12	290	15	27	24	22	527	21	38	33	13
71	4,858	27	468	666	94	5,542	59	375	485	114	2,801	78	505	545	221	3,225	161	344	585	14
7	480	4	46	60	12	418	6	55	47	9	231	8	17	19	34	478	34	33	29	15
31	2,192	8	244	362	54	1,291	15	152	171	34	838	41	56	68	86	1,252	71	108	117	16
160	10,614	111	1,056	1,490	264	10,076	255	965	1,294	296	7,250	288	705	630	898	12,017	800	951	1,009	17
43	2,938	25	252	346	85	3,179	59	298	352	108	2,655	91	235	260	267	3,882	233	303	308	18
113	7,728	130	706	840	172	6,692	201	652	699	182	4,502	186	422	435	469	6,768	522	532	468	19
108	7,222	102	723	918	170	6,474	172	660	737	213	5,149	205	500	566	457	6,818	464	594	579	20
56	3,585	42	385	445	77	2,937	89	296	300	102	2,507	115	248	229	230	3,336	254	319	247	21
80	5,417	70	527	726	168	6,483	175	648	755	185	4,553	208	440	455	533	7,725	572	646	595	22
75	4,916	86	396	509	147	5,559	175	494	526	183	4,393	211	568	559	413	5,866	448	489	428	23
64	4,302	52	448	576	82	3,180	94	308	349	167	4,096	176	398	397	408	5,909	418	488	422	24
60	3,694	75	316	364	140	5,232	172	446	466	179	4,426	222	327	278	418	6,188	474	560	297	25
29	1,877	35	181	212	96	3,550	116	317	309	155	3,849	194	337	294	382	5,480	440	402	292	26
35	2,256	26	193	236	71	2,535	80	251	234	88	2,168	94	236	206	252	3,559	297	323	256	27
7	(x)	(x)	(x)	(x)	21	795	22	67	72	51	1,254	48	95	90	119	1,715	123	124	92	28
8	489	8	42	51	19	701	23	63	61	25	594	31	53	42	110	1,584	117	110	84	29
13	(x)	(x)	(x)	(x)	40	1,449	47	118	117	62	1,497	71	117	101	212	3,089	261	213	167	30
20	1,277	21	135	131	43	1,834	54	178	171	61	1,449	76	155	128	195	2,684	245	258	189	31
17	267	6	29	33	3	129	2	10	9	2	(x)	(x)	(x)	(x)	15	222	12	32	25	32
5	1,199	28	76	82	35	1,288	43	111	110	37	903	45	69	62	105	1,503	112	131	118	33
7	481	5	61	88	12	465	15	45	56	22	(x)	(x)	(x)	(x)	20	232	15	25	29	34
47	3,203	37	282	320	53	2,136	36	190	210	42	1,080	35	109	101	74	1,114	71	105	79	35
19	1,327	16	123	144	30	1,133	24	96	116	35	827	28	87	82	60	738	44	61	52	36
48	3,315	33	289	309	59	2,230	38	227	218	71	1,713	70	177	157	89	1,568	87	117	105	37
28	1,884	17	182	191	43	1,691	30	159	144	28	668	22	60	65	46	742	41	85	62	38
50	3,071	48	257	266	72	2,724	64	245	227	40	958	58	99	76	103	1,478	97	129	103	39
31	2,084	12	226	281	48	1,880	22	174	199	42	1,084	24	107	119	94	1,579	82	137	115	40
39	2,579	43	232	244	75	2,934	96	254	224	45	1,118	57	107	95	102	1,501	110	93	72	41
44	3,055	39	249	277	49	1,858	54	175	147	50	1,221	52	126	89	85	1,214	83	107	63	42
37	2,546	33	180	179	55	2,182	72	178	138	38	922	37	85	72	84	1,502	82	125	93	43
29	1,902	33	160	176	42	1,619	36	165	150	21	553	25	50	39	52	811	50	65	47	44
25	1,620	19	120	112	39	1,464	29	140	126	39	960	40	84	87	58	861	65	85	58	45
22	1,690	18	156	156	31	1,209	24	132	137	27	668	19	80	69	67	1,006	54	112	89	46
27	1,849	23	180	201	44	1,688	49	171	162	64	1,554	73	126	106	128	1,863	142	180	139	47
69	4,854	75	474	508	105	4,073	110	374	348	116	2,879	115	512	502	233	3,483	231	353	272	48
14	874	13	76	101	23	635	19	49	63	28	719	25	39	43	40	579	28	21	20	49
13	878	16	61	83	27	1,019	24	71	85	27	679	27	48	45	39	582	38	45	30	50
5	329	2	35	53	17	678	15	60	73	11	271	13	14	15	10	147	10	13	10	51
17	1,135	17	102	113	28	1,049	22	99	114	23	570	23	48	47	52	728	48	80	71	52
8	523	6	53	74	6	237	3	24	36	8	208	5	21	24	6	119	9	13	12	53
5	332	3	40	55	10	417	5	39	55	8	153	2	17	25	6	98	8	13	13	54
2	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	10	250	8	32	29	13	174	7	27	15	55
5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	5	124	6	5	7	6	95	6	8	9	56
33	2,107	22	165	236	45	1,700	32	144	187	52	1,278	46	105	129	110	1,599	108	119	115	57
30	1,888	24	182	232	36	1,542	37	114	141	37	904	40	62	70	70	971	75	64	47	58
118	8,006	104	742	1,041	139	5,274	146	479	638	156	3,971	171	543	589	291	4,247	312	311	324	59

## CENSUS OF BUSINESS

FARM IMPLEMENT—TRACTOR  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL.	10,196	\$319,893	10,897	23,703	\$25,188	7,172	\$305,068	7,706	22,593	\$24,506	529	\$89,258	389	6,343	\$8,732
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Maine <sup>1</sup>	152	5,883	135	533	701	106	5,688	90	523	693	15	2,604	6	271	410
5	New Hampshire	659	20,951	703	1,463	1,609	434	19,955	458	1,420	1,580	50	7,506	47	505	679
6	Vermont	2,701	79,327	3,059	5,898	6,051	2,011	75,683	2,274	5,803	5,874	94	14,107	92	992	1,224
7	Massachusetts	3,970	94,193	4,348	6,587	5,946	2,588	87,593	2,888	6,085	5,871	94	15,571	69	954	1,155
8	Rhode Island <sup>1</sup>	453	(x)	(x)	(x)	(x)	366	(x)	(x)	(x)	(x)	54	(x)	(x)	(x)	(x)
9	Connecticut <sup>1</sup>	337	15,033	351	1,262	1,298	285	14,745	279	1,240	1,285	39	6,466	24	486	627
10	West South Central	1,040	40,617	1,048	3,346	3,273	771	39,271	763	3,220	3,190	86	14,601	49	1,165	1,325
11	Mountain	516	(x)	(x)	(x)	(x)	588	(x)	(x)	(x)	(x)	51	(x)	(x)	(x)	(x)
12	Pacific	493	31,276	442	2,299	3,666	393	30,736	331	2,242	3,627	80	18,542	48	1,205	2,231
13	New England:															
14	Maine <sup>1</sup>	56	2,283	46	233	279	40	2,190	30	227	275	6	1,147	4	132	170
15	New Hampshire	7	230	5	12	14	6	(x)	(x)	(x)	(x)	---	---	---	---	---
16	Vermont	30	682	31	41	41	19	649	20	41	41	---	---	---	---	---
17	Massachusetts	30	917	27	82	107	19	876	17	80	105	1	(x)	(x)	(x)	(x)
18	Rhode Island <sup>1</sup>	4	158	6	13	19	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
19	Connecticut <sup>1</sup>	25	1,613	20	152	241	19	1,588	15	150	239	7	1,153	1	119	202
20	Middle Atlantic:															
21	New York <sup>1</sup>	304	8,895	329	613	695	191	8,370	208	591	681	19	2,723	14	189	276
22	New Jersey	46	3,103	37	235	309	38	3,065	28	232	307	10	1,775	8	116	170
23	Pennsylvania <sup>1</sup>	309	8,953	337	615	605	205	8,500	222	597	592	21	3,008	25	200	233
24	East North Central:															
25	Ohio <sup>1</sup>	533	16,026	587	1,138	1,115	393	15,541	438	1,095	1,092	17	2,968	10	222	274
26	Indiana <sup>1</sup>	420	14,162	466	1,108	1,122	313	13,593	345	1,063	1,095	24	3,769	19	270	363
27	Illinois	767	22,903	918	1,772	1,667	574	21,823	689	1,672	1,606	29	4,445	39	808	551
28	Michigan <sup>1</sup>	441	13,218	484	889	1,265	349	12,691	381	852	1,239	15	1,898	15	124	156
29	Wisconsin <sup>1</sup>	540	13,018	584	991	884	382	12,245	421	921	842	9	1,027	9	68	80
30	West North Central:															
31	Minnesota	788	22,599	899	1,341	1,272	577	21,505	670	1,289	1,243	25	3,282	20	222	268
32	Iowa	1,033	28,051	1,169	1,804	1,580	720	26,582	840	1,697	1,522	27	3,984	29	243	262
33	Missouri	333	8,023	392	647	541	220	7,462	263	594	513	9	1,611	9	127	158
34	North Dakota	321	6,256	326	447	429	180	5,575	184	402	402	8	873	2	65	66
35	South Dakota <sup>1</sup>	358	6,700	322	469	453	194	6,012	182	426	427	7	1,002	1	86	101
36	Nebraska	513	9,973	571	720	822	311	9,009	361	646	585	7	1,164	4	86	112
37	Kansas <sup>1</sup>	644	12,591	669	1,139	1,049	366	11,258	388	1,029	979	11	1,455	4	142	168
38	South Atlantic:															
39	Delaware	19	478	16	45	40	12	447	10	44	39	1	(x)	(x)	(x)	(x)
40	Maryland <sup>1</sup>	58	2,522	65	161	155	46	2,458	50	156	153	8	1,022	7	89	70
41	District of Columbia	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	---	---	---	---	---
42	Virginia <sup>1</sup>	79	3,943	63	314	370	66	3,771	50	508	363	13	1,815	5	140	201
43	West Virginia	15	1,196	17	15	13	6	160	8	13	12	---	---	---	---	---
44	North Carolina <sup>1</sup>	68	5,507	48	308	324	51	3,472	43	303	320	12	1,793	9	150	176
45	South Carolina	61	2,857	56	194	208	54	2,827	52	187	202	5	907	6	36	51
46	Georgia <sup>1</sup>	119	4,331	101	365	380	93	4,220	74	348	370	11	1,620	1	131	162
47	Florida <sup>1</sup>	43	2,466	30	217	257	37	2,438	23	210	253	4	965	---	66	98
48	East South Central:															
49	Kentucky <sup>1</sup>	105	3,251	117	300	281	79	3,161	89	292	279	5	537	2	39	50
50	Tennessee	88	4,249	99	328	331	74	4,176	84	325	329	10	1,540	5	118	168
51	Alabama <sup>1</sup>	71	3,296	78	233	239	55	3,227	65	228	234	12	1,638	16	112	137
52	Mississippi <sup>1</sup>	73	4,237	57	401	447	57	4,161	41	395	443	12	2,551	1	217	282
53	West South Central:															
54	Arkansas <sup>1</sup>	114	5,590	89	457	488	88	5,468	64	445	478	18	2,766	6	186	233
55	Louisiana <sup>1</sup>	82	5,885	65	495	494	87	5,793	51	486	488	15	3,421	6	235	243
56	Oklahoma <sup>1</sup>	267	7,760	300	570	541	190	7,390	216	538	520	10	1,485	9	102	133
57	Texas	577	21,382	594	1,824	1,750	426	20,630	432	1,751	1,703	43	6,929	28	642	716
58	Mountain:															
59	Montana <sup>1</sup>	123	5,836	97	359	488	99	5,700	78	351	480	15	2,625	6	154	256
60	Idaho	74	3,905	68	256	325	63	3,854	58	253	323	10	1,639	9	118	163
61	Wyoming <sup>1</sup>	34	1,180	31	88	77	27	1,153	24	68	77	2	(x)	(x)	(x)	(x)
62	Colorado <sup>1</sup>	175	5,064	166	427	507	114	4,806	102	407	492	7	958	1	79	117
63	New Mexico <sup>1</sup>	43	1,936	39	131	164	31	1,873	28	129	162	6	1,021	6	65	100
64	Arizona <sup>1</sup>	19	3,192	9	222	357	16	(x)	(x)	(x)	(x)	8	2,650	3	171	272
65	Utah <sup>1</sup>	45	1,566	24	117	117	38	1,528	19	115	115	3	(x)	(x)	(x)	(x)
66	Nevada	3	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---
67	Pacific:															
68	Washington	116	5,610	89	408	556	92	5,461	66	396	548	11	2,217	4	151	219
69	Oregon <sup>1</sup>	86	5,650	72	313	446	72	5,579	61	305	440	21	3,792	12	195	314
70	California	291	20,016	261	1,577	2,694	219	19,676	204	1,541	2,659	48	12,353	32	879	1,696

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ala., 2 stores; Ariz., 5; Ark., 2; Colo., 2; Conn., 1; Fla., 1; Ga., 4; Ind., 11; Kans., 7; Ky., 3; La., 5; Maine, 4; Md., 1; Mich., 5; Miss., 7; Mo., 5; Mont., 1; N. Mex., 3; N. Y., 1; N. C., 4; Ohio, 10; Okla., 2; Oreg., 4; Pa., 1; R. I., 1; S. Dak., 13; Utah, 18; Va., 2; Wis., 3; Wyo., 1; with total sales of \$10,157,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

767

## —HARDWARE DEALERS

### STORE, BY GEOGRAPHIC DIVISIONS AND STATES

#### Personnel, and Pay Roll

(except chain stores)

#### STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
1,283	\$87,530	1,294	8,557	\$7,492	1,536	\$59,086	1,721	4,425	\$4,112	1,831	\$32,639	1,515	2,578	\$2,170	2,495	\$36,605	2,787	2,690	\$2,000	1
14	1,034	9	88	109	34	1,289	33	101	118	9	222	9	18	19	34	539	33	45	37	2
76	5,229	81	371	438	83	5,168	87	241	219	72	1,781	75	142	113	153	2,251	168	181	131	3
341	23,330	354	1,758	2,234	464	17,874	587	1,302	1,214	406	9,918	482	779	841	708	10,454	789	772	561	4
892	26,264	423	1,611	1,689	513	19,558	593	1,374	1,180	515	12,622	597	903	758	1,054	15,388	1,208	1,041	728	5
82	5,722	58	478	525	83	5,185	73	285	244	45	1,070	44	107	87	102	1,470	107	102	98	6
60	4,068	56	357	358	60	2,274	63	202	171	59	945	49	101	72	87	992	87	84	57	7
168	11,586	160	935	953	174	6,774	162	564	485	130	3,223	142	290	228	215	3,082	230	288	191	8
95	6,592	69	489	630	71	2,762	65	195	208	85	1,551	52	128	120	106	1,598	104	114	101	9
98	6,695	84	509	758	79	5,148	70	281	587	68	1,674	66	157	181	60	879	63	90	102	10
4	514	---	33	58	10	394	9	35	41	3	75	2	8	8	17	260	15	19	18	11
2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	12
2	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	100	7	5	5	13
3	212	2	24	83	10	378	9	35	45	2	(x)	(x)	(x)	(x)	5	50	3	6	2	14
3	207	3	18	21	4	147	5	7	9	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	15
35	2,492	40	187	206	37	1,363	42	110	100	29	720	34	87	47	71	1,052	78	58	52	17
10	785	8	70	87	8	232	8	19	23	8	205	6	19	20	4	68	3	8	7	18
51	1,952	33	134	145	40	1,553	42	112	96	35	856	35	56	46	78	1,131	67	95	72	19
78	5,250	77	378	392	85	3,199	103	228	213	80	1,944	91	136	110	135	1,980	157	129	103	20
58	4,059	52	325	347	74	2,871	94	218	195	58	1,399	88	125	104	99	1,485	112	125	88	21
100	6,761	113	511	539	127	4,869	157	378	351	107	2,588	134	225	184	211	3,142	248	249	181	22
58	4,076	61	297	706	83	3,128	97	180	177	76	1,888	85	132	121	117	1,701	125	109	79	23
47	3,164	51	247	250	97	3,807	106	287	278	85	2,101	104	159	122	144	2,146	151	160	112	24
108	7,484	130	471	488	134	5,007	166	274	238	118	2,862	136	184	153	194	2,670	218	138	98	25
135	8,989	158	556	542	160	6,130	189	415	351	182	3,987	188	258	203	256	3,512	276	225	154	26
25	1,864	25	125	111	37	1,414	47	156	95	48	1,169	64	96	75	101	1,404	118	110	74	27
25	1,546	30	121	131	28	1,085	23	69	63	38	870	41	56	52	85	1,203	88	91	68	28
18	1,262	8	83	99	39	1,492	33	108	94	38	934	36	84	74	92	1,322	104	84	59	29
36	2,310	39	172	172	46	1,775	57	131	115	48	1,177	64	74	61	174	2,583	197	183	125	30
47	3,009	33	283	296	69	2,637	78	245	224	67	1,643	68	151	140	172	2,494	205	210	151	31
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	122	4	12	8	2	(x)	(x)	(x)	(x)	32
11	774	8	41	44	9	344	12	23	21	5	121	6	13	10	13	197	17	10	8	33
1	(x)	(x)	(x)	(x)	15	(x)	(x)	(x)	(x)	2	157	5	16	16	18	284	17	19	16	34
13	987	11	66	61	15	566	12	47	49	7	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	35
13	935	14	78	86	14	556	9	60	52	2	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	36
12	782	4	79	91	13	506	14	36	52	11	275	12	21	18	13	159	16	15	10	37
18	1,177	13	98	102	17	824	11	52	49	12	277	11	26	23	15	522	38	41	34	38
12	882	5	77	99	11	429	11	35	34	1	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	39
17	1,224	14	131	128	19	712	22	59	57	14	337	23	29	20	24	351	28	34	24	41
21	1,450	21	119	112	19	718	24	52	86	11	265	15	22	14	13	203	19	14	9	42
11	688	13	56	49	7	282	6	18	17	8	194	6	21	18	17	245	24	21	13	43
11	706	8	61	69	15	582	11	73	61	6	149	5	29	20	13	193	18	15	11	44
21	1,475	16	123	128	11	469	6	49	50	18	463	18	51	40	20	285	18	36	30	45
19	1,383	17	130	139	17	597	16	84	77	8	201	5	22	18	8	111	7	15	13	46
33	2,445	38	169	177	43	1,875	53	131	109	34	853	40	78	62	68	932	76	58	39	47
91	6,303	69	513	511	103	3,933	107	300	259	70	1,711	79	139	108	119	1,754	129	157	109	48
23	1,881	16	109	138	15	573	11	33	34	15	358	15	25	26	31	463	30	30	26	49
20	1,334	24	67	85	12	487	9	40	47	9	225	7	15	15	12	169	9	13	13	50
8	503	7	32	40	4	170	5	12	13	5	182	2	9	7	8	(x)	(x)	(x)	(x)	51
29	1,980	16	187	237	24	923	28	68	71	14	335	14	27	25	40	630	45	46	41	52
5	384	3	24	29	3	(x)	(x)	(x)	(x)	10	252	7	26	22	7	(x)	(x)	(x)	(x)	53
6	477	2	48	80	1	(x)	(x)	(x)	(x)	12	289	7	28	24	7	(x)	(x)	(x)	(x)	54
4	273	1	22	21	12	463	5	38	38	12	289	7	28	24	7	(x)	(x)	(x)	(x)	55
24	1,584	14	114	148	23	931	17	77	99	24	605	23	58	66	10	144	8	16	18	57
12	764	11	45	58	13	518	13	32	36	11	277	12	13	13	15	228	13	20	19	58
62	4,347	59	350	532	45	1,697	40	172	232	51	792	31	86	112	35	507	42	54	85	59

## CENSUS OF BUSINESS

 RESTAURANTS, CAFE-  
 TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
 Stores, Sales, Per-  
 (Includes all stores

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	98,242	\$1,513,786	101,162	454,155	\$302,158	44,001	\$1,273,898	46,244	267,356	\$265,858	1,356	\$243,558	658	71,821	\$85,941
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Maine	6,708	135,715	6,483	36,952	27,303	4,196	123,191	3,918	33,083	25,885	129	19,017	55	5,727	4,787
5	Middle Atlantic:	19,522	425,615	20,175	109,595	86,745	11,242	383,873	11,224	99,033	81,039	541	103,770	166	28,012	27,786
6	East North Central:	17,951	269,424	19,184	87,798	56,737	7,970	222,739	8,443	69,831	48,617	224	39,711	127	12,719	11,254
7	South Atlantic:	11,170	130,221	11,699	42,728	22,628	4,199	98,595	4,487	30,768	18,258	50	9,188	30	3,114	2,504
8	West South Central:	10,471	144,261	10,568	47,059	25,275	4,296	119,021	4,402	36,321	21,559	99	17,288	62	5,595	4,297
9	West North Central:	4,883	52,867	4,911	18,155	7,973	1,705	39,841	1,787	12,738	6,326	21	(x)	(x)	(x)	(x)
10	Mountain:	10,786	113,018	11,185	40,790	18,888	3,574	82,643	3,870	27,872	14,479	45	(x)	(x)	(x)	(x)
	Pacific:	5,575	52,248	4,015	18,155	10,770	1,601	43,248	1,907	12,895	9,308	31	4,802	18	1,479	1,518
		11,245	192,439	12,946	55,469	46,218	5,251	162,423	6,228	46,515	41,047	219	38,916	155	11,092	11,561
11	New England:															
12	Maine	639	8,509	642	2,591	1,493	295	6,971	291	2,048	1,273	1	(x)	(x)	(x)	(x)
13	New Hampshire	495	8,110	506	2,258	1,547	280	6,993	285	1,804	1,581	5	728	4	218	178
14	Vermont	283	4,118	270	1,152	698	138	3,580	139	970	627	1	(x)	(x)	(x)	(x)
15	Massachusetts	5,231	75,038	2,964	21,144	15,938	2,167	69,898	1,879	19,388	15,051	95	14,538	40	4,584	3,591
16	Rhode Island	459	6,155	510	2,314	1,654	271	7,092	308	2,012	1,494	6	708	4	271	197
	Connecticut	1,622	51,787	1,591	7,493	5,975	1,067	28,887	1,058	6,763	5,579	21	2,810	7	799	755
17	Middle Atlantic:															
18	New York	11,554	290,839	11,637	71,017	61,185	7,187	268,862	7,019	65,758	58,880	421	84,204	105	22,227	22,896
19	New Jersey	2,572	47,051	2,481	12,199	9,479	1,376	41,240	1,241	10,517	8,588	51	7,998	16	2,038	2,014
	Pennsylvania	5,596	87,945	6,057	26,379	16,081	2,879	73,771	2,964	21,759	14,091	69	11,568	45	3,747	2,878
20	East North Central:															
21	Ohio	4,321	74,351	4,459	22,698	15,465	2,139	64,018	2,150	18,984	13,793	70	11,432	47	3,550	3,295
22	Indiana	2,901	54,824	3,139	11,074	5,979	1,174	26,366	1,268	8,043	4,829	13	2,247	8	659	498
23	Illinois	5,437	89,417	5,759	29,855	20,102	2,281	74,222	2,376	23,896	17,446	101	18,885	49	5,883	5,167
24	Michigan	3,594	47,996	4,017	16,782	10,855	1,522	38,311	1,705	12,680	8,862	28	5,555	17	1,925	1,707
	Wisconsin	1,678	24,036	1,810	7,899	4,336	854	19,822	944	6,078	5,787	12	1,992	6	904	587
25	West North Central:															
26	Minnesota	2,294	55,316	2,481	10,529	6,444	1,196	29,558	1,299	8,604	5,687	21	5,477	15	1,147	1,027
27	Iowa	2,028	25,178	2,185	7,855	3,892	915	19,890	1,008	5,988	3,250	3	544	—	350	181
28	Missouri	5,056	32,086	5,102	11,471	6,299	868	23,071	856	7,622	4,873	19	3,918	9	1,210	987
29	North Dakota	414	4,762	445	1,542	788	151	5,564	174	1,116	630	1	(x)	(x)	(x)	(x)
30	South Dakota	528	5,537	559	1,922	866	189	3,750	208	1,289	846	—	(x)	(x)	(x)	(x)
31	Nebraska	1,153	12,289	1,214	4,057	1,896	390	8,934	428	2,807	1,504	4	795	3	258	200
	Kansas	1,697	15,253	1,753	5,590	2,451	490	9,830	512	3,352	1,706	2	(x)	(x)	(x)	(x)
32	South Atlantic:															
33	Delaware	225	3,171	227	999	572	101	2,705	97	837	514	1	(x)	(x)	(x)	(x)
34	Maryland	1,281	22,349	1,315	6,755	3,949	656	19,464	681	5,707	3,507	22	4,252	13	1,306	982
35	District of Columbia	791	24,285	789	7,098	5,213	811	23,388	589	6,797	5,047	52	5,845	19	1,908	1,592
36	Virginia	1,553	20,243	1,505	6,576	3,179	864	16,702	674	5,013	2,645	5	1,193	1	478	267
37	West Virginia	1,012	11,296	1,022	3,531	1,879	573	8,456	392	2,519	1,517	2	(x)	(x)	(x)	(x)
38	North Carolina	1,315	12,939	1,381	4,691	2,275	451	9,289	505	3,157	1,856	2	(x)	(x)	(x)	(x)
39	South Carolina	676	6,370	682	2,314	917	220	4,643	227	1,615	888	2	(x)	(x)	(x)	(x)
40	Georgia	1,642	16,384	1,624	5,951	2,584	494	11,902	502	3,918	1,820	5	358	—	111	88
	Florida	1,998	27,314	2,021	8,956	4,907	746	22,472	735	6,860	4,145	24	1,151	7	565	214
													4,050	18	1,215	975
41	East South Central:															
42	Kentucky	1,296	14,101	1,337	4,332	2,294	484	10,836	508	3,178	1,870	6	1,169	2	458	335
43	Tennessee	1,737	20,106	1,748	6,647	2,904	684	15,448	698	4,856	2,551	7	1,277	1	542	319
44	Alabama	994	11,314	987	4,180	1,730	334	8,939	356	2,923	1,385	7	996	2	430	244
	Mississippi	866	6,847	859	2,996	1,045	205	4,618	205	1,783	720	1	(x)	(x)	(x)	(x)
45	West South Central:															
46	Arkansas	887	7,922	902	2,926	1,190	280	5,521	287	1,819	875	1	(x)	(x)	(x)	(x)
47	Louisiana	1,295	15,847	1,275	6,889	2,867	413	12,451	414	4,819	2,516	15	2,970	6	1,134	587
48	Oklahoma	1,745	14,913	1,883	6,857	2,742	464	9,921	528	3,871	1,972	6	991	2	454	282
	Texas	6,861	74,386	7,145	25,338	12,969	2,437	54,750	2,683	17,563	9,516	23	3,274	28	1,032	664
49	Mountain:															
50	Montana	507	7,121	589	2,048	1,519	242	5,933	298	1,648	1,325	2	(x)	(x)	(x)	(x)
51	Idaho	380	5,380	444	1,558	1,026	182	4,344	223	1,277	891	1	(x)	(x)	(x)	(x)
52	Wyoming	268	3,947	314	1,119	779	130	3,514	168	913	678	2	(x)	(x)	(x)	(x)
53	Colorado	1,099	16,561	1,169	5,574	3,560	462	13,843	516	4,490	2,911	14	2,453	4	882	699
54	New Mexico	365	4,266	393	1,409	792	122	3,881	144	1,015	639	3	503	—	129	122
55	Arizona	457	8,458	521	1,910	1,281	193	5,209	239	1,504	1,080	5	681	8	185	185
56	Utah	352	5,067	391	1,624	1,122	149	4,029	175	1,218	942	3	447	4	113	120
	Nevada	149	3,450	184	913	891	101	3,215	144	832	845	1	(x)	(x)	(x)	(x)
57	Pacific:															
58	Washington	1,722	25,635	1,831	7,551	6,102	810	20,945	926	6,116	5,325	19	2,831	19	809	889
59	Oregon	1,229	18,301	1,397	5,146	3,633	574	14,973	647	4,306	3,420	14	2,171	8	680	707
	California	8,294	148,508	9,818	42,770	26,284	3,887	126,506	4,655	58,098	32,302	186	35,914	128	9,803	9,985

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 x Withheld to avoid disclosure.  
 1 Includes data for chain stores, combined to avoid disclosure, as follows: Ark., 3 stores; Del., 1; Maine, 4; Miss., 6; Mont., 16; N. H., 5; N. Dak., 3; S. Dak., 5; Vt., 1; Wyo., 5; with total sales of \$1,542,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

769

TERIAS, LUNCHROOMS  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
sonnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	
(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	
3,556	\$238,549	3,025	69,686	\$55,645	6,527	\$247,320	6,692	70,337	\$50,757	7,576	\$185,097	8,515	52,622	\$34,422	24,984	\$359,374	27,356	102,890	\$59,093	1
398	26,520	293	7,809	6,335	700	25,512	608	6,960	5,486	809	19,691	806	5,008	3,691	2,130	31,451	2,156	7,779	5,106	2
1,140	76,855	776	20,728	17,707	1,695	72,281	1,699	18,222	14,494	1,584	46,498	2,094	11,275	8,182	5,782	84,689	6,469	19,798	12,868	3
814	40,890	479	12,594	9,795	1,121	42,299	1,163	12,924	9,140	1,405	34,057	1,555	10,645	6,814	4,608	65,782	5,119	20,749	11,818	4
235	15,443	245	4,886	3,406	479	18,124	542	5,945	3,606	717	17,422	890	5,458	3,047	2,718	58,280	2,870	11,455	5,695	5
548	25,138	332	7,041	4,678	666	24,883	667	7,445	4,324	762	18,559	817	5,582	3,008	2,423	55,154	2,524	10,858	5,252	6
98	(x)	(x)	(x)	(x)	195	7,195	243	2,075	1,067	261	6,301	256	1,963	979	1,130	16,051	1,172	5,111	2,138	7
166	(x)	(x)	(x)	(x)	451	16,999	539	5,532	2,978	597	14,889	680	4,877	2,466	2,317	32,831	2,461	11,547	5,188	8
118	8,211	122	2,437	2,036	271	10,359	329	5,032	2,275	307	7,450	406	2,166	1,489	874	12,426	1,082	5,781	2,195	9
453	30,974	525	8,852	8,396	759	29,067	903	8,613	7,474	840	20,559	1,102	5,592	4,761	2,960	42,907	3,543	12,066	6,555	10
21	(x)	(x)	(x)	(x)	48	1,807	48	552	346	54	1,313	61	371	228	168	2,341	174	645	331	11
23	1,557	17	434	340	59	1,506	37	422	326	44	1,068	50	313	221	149	2,124	157	579	316	12
9	(x)	(x)	(x)	(x)	51	1,203	33	514	208	26	641	26	174	112	71	994	71	279	159	13
253	15,489	160	4,525	3,757	569	13,976	279	8,789	2,974	411	10,000	379	2,652	1,972	1,059	15,895	1,021	4,088	2,737	14
23	1,491	59	425	356	58	1,485	37	405	351	52	1,272	55	354	247	152	2,133	178	557	363	15
89	5,964	60	1,597	1,414	174	6,535	174	1,528	1,301	222	5,397	235	1,144	911	581	8,181	560	1,695	1,196	16
795	53,750	465	14,066	12,617	1,297	49,299	1,107	11,889	9,985	1,249	31,015	1,410	6,614	5,587	3,427	50,814	3,952	10,862	7,475	17
154	8,925	75	2,424	2,058	222	8,588	176	2,104	1,675	199	4,847	178	1,213	913	770	11,084	786	2,738	1,928	18
213	14,000	236	4,258	3,032	378	14,596	416	4,229	2,854	436	10,636	506	3,146	1,832	1,585	22,971	1,761	6,599	5,485	19
198	13,008	158	3,879	3,130	374	13,980	353	4,147	2,977	378	9,298	395	2,797	1,784	1,121	16,300	1,199	4,591	2,827	20
56	3,137	46	980	679	131	4,990	137	1,478	899	210	5,115	247	1,551	893	764	10,877	830	3,595	1,760	21
228	15,752	167	4,812	3,874	329	12,623	336	4,002	2,809	391	9,471	458	3,118	2,024	1,232	17,691	1,886	6,171	3,572	22
95	6,292	75	1,952	1,519	182	6,842	212	2,118	1,542	275	6,519	302	2,145	1,453	944	13,305	1,101	4,524	2,741	23
41	2,701	37	871	591	105	3,864	125	1,179	813	149	3,554	175	1,056	680	547	7,611	603	2,068	1,116	24
75	4,904	80	1,505	1,135	148	5,559	180	1,751	1,126	205	5,021	228	1,438	836	747	10,595	798	2,783	1,545	25
42	2,773	44	808	540	104	3,945	125	1,217	741	175	4,200	203	1,237	667	591	8,428	636	2,356	1,091	26
66	4,406	58	1,461	1,050	96	5,750	90	1,268	806	139	5,374	152	1,099	850	548	7,043	549	2,586	1,380	27
11	(x)	(x)	(x)	(x)	23	917	38	279	178	26	551	32	218	106	90	1,223	94	375	177	28
7	450	6	154	102	18	872	19	260	134	53	807	40	287	143	131	1,821	143	608	287	29
19	1,188	28	572	218	49	1,828	40	585	353	64	1,577	64	536	280	254	3,546	295	1,048	453	30
15	(x)	(x)	(x)	(x)	41	1,475	50	499	288	75	1,812	81	663	585	357	4,961	357	1,399	784	31
10	(x)	(x)	(x)	(x)	17	655	16	178	117	19	464	17	148	77	54	795	54	241	125	32
48	3,204	48	861	610	114	4,145	110	1,274	716	100	2,427	115	949	384	372	5,455	397	1,617	815	33
81	5,393	78	1,550	1,179	152	5,659	138	1,555	1,092	147	5,602	145	944	664	199	5,112	206	842	520	34
43	2,787	42	890	518	105	3,994	106	1,123	630	135	5,272	151	889	472	376	5,478	374	1,633	760	35
25	(x)	(x)	(x)	(x)	39	1,416	37	409	263	65	1,559	78	452	260	242	3,457	258	991	492	36
24	(x)	(x)	(x)	(x)	45	1,618	62	515	282	73	1,725	96	592	320	287	4,092	311	1,407	696	37
9	595	10	197	90	18	861	14	197	105	34	820	38	255	111	156	2,229	187	753	296	38
29	1,929	27	608	546	64	2,506	68	966	428	71	1,741	66	556	247	322	4,595	334	1,423	585	39
77	5,210	64	1,570	1,063	112	4,270	118	1,227	693	118	2,980	115	897	475	415	5,362	422	1,951	943	40
22	1,539	18	447	316	45	1,698	53	440	271	72	1,701	66	498	286	359	4,729	369	1,335	682	41
32	2,231	29	680	581	80	2,696	94	869	437	103	2,495	98	755	394	462	6,551	478	2,010	850	42
29	1,911	21	603	519	47	1,774	66	452	218	57	1,410	66	455	210	194	2,848	191	983	594	43
15	(x)	(x)	(x)	(x)	25	827	30	312	141	29	697	26	255	99	135	1,923	156	785	297	44
11	710	6	202	134	30	(x)	(x)	(x)	(x)	40	991	47	330	181	178	2,466	181	855	346	45
33	2,212	29	897	523	54	2,067	56	753	358	77	1,928	85	690	311	236	5,274	240	1,355	537	46
110	7,027	118	2,278	1,434	320	11,977	394	3,595	2,075	411	10,072	465	3,247	1,685	1,575	22,400	1,658	7,411	3,459	47
14	(x)	(x)	(x)	(x)	38	1,477	42	422	358	55	1,540	75	365	287	135	1,926	163	535	333	49
13	(x)	(x)	(x)	(x)	27	1,024	29	321	244	58	987	48	264	191	103	1,458	131	414	244	50
8	(x)	(x)	(x)	(x)	24	876	30	221	191	54	820	48	258	156	82	858	77	275	164	51
56	2,592	32	841	599	61	5,071	92	928	610	77	1,880	88	592	359	274	5,867	502	1,247	645	52
4	257	4	66	49	24	967	28	298	174	50	722	40	222	128	61	912	72	300	166	53
15	1,061	14	319	246	25	1,004	30	287	217	36	889	57	245	173	112	1,574	132	467	279	54
12	891	9	278	251	26	949	38	286	218	22	533	24	180	124	86	1,208	100	579	229	55
16	(x)	(x)	(x)	(x)	26	991	40	269	261	15	349	23	79	72	43	626	55	166	185	56
49	3,175	49	902	919	129	4,900	138	1,537	1,329	135	3,273	154	944	789	478	6,788	568	1,924	1,419	57
47	3,128	42	994	855	59	2,262	74	614	485	100	2,401	114	703	527	354	5,011	409	1,515	846	58
357	24,871	434	6,956	6,622	571	21,905	693	6,482	5,680	605	14,885	854	4,245	3,445	2,148	31,130	2,568	8,827	6,590	59



## CENSUS OF BUSINESS

LUNCH COUNTERS AND STANDS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll

(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	80,772	\$289,875	61,278	45,890	\$29,265	7,544	\$152,987	7,402	29,098	\$22,225	1,127	\$51,592	1,005	11,669	\$9,619
<b>GEOGRAPHIC DIVISIONS:</b>															
New England	5,446	25,196	5,420	3,867	2,987	765	18,547	755	2,989	2,550	138	6,207	159	1,355	1,167
Middle Atlantic	11,707	86,519	12,014	11,526	9,588	2,730	56,928	2,765	9,058	8,040	426	18,437	365	3,681	5,510
East North Central	9,496	41,941	9,871	7,275	4,208	915	19,981	921	4,319	2,982	145	7,587	123	1,850	1,440
West North Central	6,455	23,596	6,550	3,771	1,799	457	8,505	476	1,716	1,082	41	(x)	(x)	(x)	(x)
South Atlantic	7,754	29,244	7,412	4,921	2,402	896	14,710	857	2,697	1,657	118	(x)	(x)	(x)	(x)
East South Central	4,501	12,635	4,356	2,171	884	251	4,577	219	905	510	26	(x)	(x)	(x)	(x)
West South Central	7,838	21,508	7,758	3,949	1,695	352	7,554	307	1,987	1,107	70	(x)	(x)	(x)	(x)
Mountain	2,072	8,682	2,068	1,848	1,145	247	5,041	240	1,150	649	59	(x)	(x)	(x)	(x)
Pacific	7,659	40,618	8,021	6,816	4,611	984	18,758	1,056	4,485	3,602	129	5,688	126	1,713	1,367
<b>New England:</b>															
Maine <sup>1</sup>	421	1,925	418	311	192	52	981	51	186	137	9	346	9	68	54
New Hampshire	214	1,531	221	222	181	30	637	32	187	155	10	518	12	110	120
Vermont <sup>1</sup>	156	766	144	122	75	18	425	20	78	59	4	160	5	31	26
Massachusetts	1,455	12,114	1,418	2,120	1,654	585	8,670	578	1,728	1,448	72	3,298	68	810	661
Rhode Island	358	2,010	360	228	179	55	956	52	149	138	8	217	8	39	41
Connecticut	864	7,050	859	866	706	227	4,678	222	685	595	38	1,870	39	297	265
<b>Middle Atlantic:</b>															
New York	6,147	54,940	6,365	7,112	5,232	1,821	39,074	1,862	5,858	5,468	305	13,263	239	2,518	2,518
New Jersey	1,875	13,724	1,849	2,124	1,808	459	9,234	412	1,851	1,537	70	2,992	67	566	594
Pennsylvania	5,685	17,655	5,800	2,290	1,348	471	8,620	469	1,569	1,055	51	2,182	59	597	598
<b>East North Central:</b>															
Ohio	2,358	12,145	2,596	1,915	1,152	504	6,531	506	1,227	940	53	2,527	52	565	409
Indiana	1,710	7,031	1,777	1,075	553	132	2,673	134	522	356	16	816	14	174	150
Illinois	5,154	12,118	5,215	2,269	1,283	245	5,469	244	1,315	875	46	2,118	35	551	597
Michigan	1,528	6,888	1,559	1,441	921	158	5,517	143	918	667	18	1,856	11	465	411
Wisconsin	740	5,759	744	575	319	94	1,771	94	337	224	12	470	13	105	75
<b>West North Central:</b>															
Minnesota	1,168	5,870	1,199	818	482	159	2,767	177	456	318	14	580	15	124	105
Iowa	1,058	4,575	1,050	699	315	101	1,812	104	333	195	9	352	10	78	54
Missouri	2,051	6,075	2,063	1,043	535	77	1,869	68	472	317	10	737	10	205	158
North Dakota	228	764	232	117	59	15	232	19	65	40	1	(x)	(x)	(x)	(x)
South Dakota	508	950	294	178	68	19	309	19	71	37	—	—	—	—	—
Nebraska	617	2,140	639	353	143	42	738	47	150	81	4	212	7	43	30
Kansas	1,049	3,208	1,053	540	197	44	728	42	171	94	3	151	2	50	19
<b>South Atlantic:</b>															
Delaware	173	699	166	94	49	16	366	15	60	36	2	(x)	(x)	(x)	(x)
Maryland	740	3,251	754	379	206	85	1,587	95	225	144	9	384	11	60	50
District of Columbia <sup>1</sup>	132	1,335	127	161	137	48	1,020	44	134	125	9	330	6	49	52
Virginia	1,089	4,224	1,028	664	342	103	2,395	100	395	246	23	1,053	19	189	128
West Virginia	613	2,534	597	344	179	53	1,070	49	178	121	9	362	3	66	55
North Carolina <sup>1</sup>	1,232	4,604	1,192	875	420	99	1,991	85	375	234	12	626	4	94	75
South Carolina <sup>1</sup>	799	2,875	740	524	227	74	1,592	69	288	160	14	670	15	118	81
Georgia	1,713	4,551	1,599	853	331	86	1,729	80	369	205	14	540	13	111	69
Florida	1,235	5,191	1,209	1,029	511	132	2,980	122	663	388	26	1,207	22	278	168
<b>East South Central:</b>															
Kentucky	1,229	3,712	1,230	446	217	75	1,154	71	170	113	2	(x)	(x)	(x)	(x)
Tennessee	1,232	4,779	1,233	860	361	104	2,122	91	463	247	14	670	12	186	91
Alabama	1,003	2,458	980	428	167	49	862	42	156	85	7	214	6	48	28
Mississippi <sup>1</sup>	987	1,684	935	437	139	25	459	15	118	65	3	120	1	27	17
<b>West South Central:</b>															
Arkansas <sup>1</sup>	958	1,884	935	309	95	27	447	31	79	58	2	(x)	(x)	(x)	(x)
Louisiana	682	2,202	658	522	232	58	889	58	252	159	8	599	8	118	89
Oklahoma	1,587	5,185	1,596	582	254	46	992	47	261	149	9	558	7	101	64
Texas	4,611	14,237	4,569	2,556	1,114	221	5,306	191	1,595	781	51	2,512	33	724	430
<b>Mountain:</b>															
Montana <sup>1</sup>	358	2,066	361	425	328	59	1,273	64	505	275	12	509	14	137	150
Idaho <sup>1</sup>	209	1,212	207	252	133	34	697	38	144	95	4	194	4	52	55
Wyoming	144	404	152	66	40	6	94	5	35	26	—	—	—	—	—
Colorado <sup>1</sup>	442	1,677	444	326	157	37	887	32	188	107	3	106	3	40	27
New Mexico	270	525	274	86	55	7	95	8	18	8	—	—	—	—	—
Arizona <sup>1</sup>	350	1,700	351	277	178	47	955	51	179	134	8	550	9	67	53
Utah	250	1,507	255	364	221	38	911	28	252	165	10	490	8	128	95
Nevada <sup>1</sup>	71	495	76	72	55	19	529	22	55	45	2	(x)	(x)	(x)	(x)
<b>Pacific:</b>															
Washington	1,114	6,091	1,189	1,088	811	153	5,104	159	680	592	19	927	18	246	242
Oregon	668	3,915	732	610	402	112	2,064	126	392	290	9	554	9	77	74
California	5,777	30,614	6,100	5,118	3,688	719	14,590	771	3,423	2,720	101	4,607	99	1,390	1,051

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 10 stores; Ark., 1; Colo., 6; D. C., 7; Idaho, 3; Maine, 1; Miss., 3; Mont., 6; Nev., 1; Oreg., 1; S. C., 5; Vt., 2; with total sales of \$784,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE: 1939

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LUNCH COUNTERS AND STANDS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	1,579	\$36,144	1,641	7,502	\$6,007	4,838	\$65,451	4,758	9,217	\$5,599	55,428	\$136,888	55,878	16,802	\$7,041
<b>GEOGRAPHIC DIVISIONS:</b>															
New England:															
Maine	176	4,208	172	810	752	451	6,154	444	823	651	2,681	8,649	2,865	879	457
Middle Atlantic	687	15,511	687	2,595	2,580	1,887	22,980	1,731	2,782	2,150	8,977	29,591	9,251	2,465	1,548
East North Central	179	4,315	194	950	847	599	8,099	504	1,502	895	8,575	21,980	8,780	2,958	1,228
West North Central	85	(x)	(x)	(x)	(x)	333	4,427	345	744	408	5,998	14,554	6,054	2,055	717
South Atlantic	147	(x)	(x)	(x)	(x)	451	5,291	419	999	529	7,058	14,534	8,755	2,284	745
East South Central	47	(x)	(x)	(x)	(x)	178	2,415	159	415	230	4,250	8,058	4,157	1,286	374
West South Central	66	(x)	(x)	(x)	(x)	198	2,671	187	637	275	7,506	15,274	7,449	1,962	588
Mountain	51	(x)	(x)	(x)	(x)	157	2,155	163	455	272	1,925	4,541	1,850	599	294
Pacific	208	5,029	228	1,138	994	647	8,841	704	1,646	1,241	8,575	20,980	8,865	2,521	1,509
<b>New England:</b>															
Maine	9	224	10	54	45	34	411	32	64	40	389	944	387	125	55
New Hampshire	4	100	4	22	10	16	221	13	55	23	184	494	189	55	28
Vermont	8	193	8	40	27	6	79	7	7	6	118	341	124	44	16
Massachusetts	99	2,399	99	480	449	214	2,975	211	455	358	1,068	3,444	1,040	397	206
Rhode Island	10	235	10	42	40	38	504	36	88	57	305	1,054	308	77	41
Connecticut	46	1,062	41	192	163	145	1,946	142	198	187	657	2,372	637	181	111
<b>Middle Atlantic:</b>															
New York	445	10,995	475	1,703	1,615	1,071	14,918	1,148	1,617	1,355	4,328	15,886	4,505	1,274	764
New Jersey	118	2,780	111	516	490	252	5,452	254	589	453	1,437	4,490	1,437	475	271
Pennsylvania	76	1,828	81	378	275	344	4,610	349	596	362	5,214	9,255	5,311	721	513
<b>East North Central:</b>															
Ohio	61	1,441	60	312	212	190	2,563	194	350	219	2,052	5,614	2,090	688	312
Indiana	25	803	29	118	78	61	1,254	91	232	150	1,578	4,358	1,843	553	197
Illinois	52	1,273	59	282	192	147	2,098	152	482	286	2,909	6,629	2,971	954	388
Michigan	23	545	29	144	102	97	1,358	103	309	174	1,358	3,871	1,396	523	234
Wisconsin	18	455	17	98	65	64	846	64	135	68	648	1,988	650	259	95
<b>West North Central:</b>															
Minnesota	20	475	23	88	62	125	1,712	139	244	151	1,007	3,103	1,022	362	164
Iowa	19	464	19	99	61	78	996	75	156	80	937	2,581	946	368	120
Missouri	20	507	17	151	89	47	825	41	116	70	1,974	4,206	1,995	591	218
North Dakota	5	(x)	(x)	(x)	(x)	9	108	10	24	11	213	502	213	54	19
South Dakota	6	141	6	39	21	13	168	13	32	16	287	641	275	107	31
Nebraska	8	135	6	31	18	32	393	34	73	33	575	1,402	592	206	62
Kansas	7	172	7	45	28	34	425	33	98	47	1,005	2,478	1,011	369	105
<b>South Atlantic:</b>															
Delaware	5	(x)	(x)	(x)	(x)	11	147	11	19	12	157	335	151	34	15
Maryland	14	324	17	48	30	62	859	65	117	64	555	1,664	661	154	62
District of Columbia	15	350	15	57	51	24	340	25	28	20	84	315	85	27	14
Virginia	19	462	22	82	48	61	880	59	124	72	988	1,829	928	269	98
West Virginia	12	275	12	57	37	32	435	34	55	29	560	1,464	548	186	58
North Carolina	21	519	20	107	68	66	846	61	174	93	1,183	2,613	1,107	498	186
South Carolina	10	244	11	46	25	50	678	43	124	56	725	1,285	671	236	87
Georgia	21	495	19	115	67	51	694	48	143	69	1,822	2,622	1,519	484	128
Florida	32	761	27	170	106	74	1,012	73	215	114	1,101	2,211	1,087	366	123
<b>East South Central:</b>															
Kentucky	7	(x)	(x)	(x)	(x)	64	902	63	135	86	1,156	2,578	1,159	278	104
Tennessee	25	588	24	138	72	65	864	55	159	84	1,178	2,657	1,142	397	114
Alabama	11	242	8	45	27	31	406	29	63	30	954	1,598	918	272	82
Mississippi	4	96	1	29	18	18	245	15	60	30	962	1,225	918	321	74
<b>West South Central:</b>															
Arkansas	5	(x)	(x)	(x)	(x)	20	255	22	45	18	931	1,437	902	250	87
Louisiana	7	182	8	38	31	25	308	22	96	39	844	1,315	820	270	75
Oklahoma	11	283	16	60	38	26	351	24	100	47	1,341	2,193	1,349	321	105
Texas	45	1,037	39	275	159	127	1,757	119	596	172	4,390	8,951	4,378	1,141	353
<b>Mountain:</b>															
Montana	11	287	12	51	42	36	497	38	115	81	277	793	297	122	55
Idaho	7	168	8	35	19	25	355	26	79	39	175	515	169	88	40
Wyoming	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	138	310	147	55	14
Colorado	11	258	6	80	42	23	321	25	88	58	405	990	412	138	50
New Mexico	—	—	—	—	—	7	95	8	18	8	285	428	286	68	25
Arizona	12	278	14	64	52	27	347	28	48	29	303	745	300	98	42
Utah	7	154	3	52	38	21	267	17	52	32	212	596	205	132	58
Nevada	2	(x)	(x)	(x)	(x)	15	(x)	(x)	(x)	(x)	52	164	54	19	12
<b>Pacific:</b>															
Washington	33	810	37	184	172	101	1,367	104	250	178	961	2,987	1,080	408	219
Oregon	28	685	34	146	116	75	1,025	85	169	100	556	1,849	606	218	112
California	147	3,554	155	806	708	471	6,449	517	1,227	963	5,058	18,024	5,529	1,695	978

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

SOFT DRINK, JUICE, ICE CREAM STANDS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$20,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	7,691	\$33,989	7,343	5,439	\$3,187	986	\$17,385	962	2,938	\$2,099	201	\$6,603	195	1,198	\$1,053
GEOGRAPHIC DIVISIONS:															
New England:	515	3,384	475	509	387	112	2,158	105	370	296	25	915	17	193	187
Maine	1,617	8,501	1,618	919	656	284	4,880	278	585	478	57	1,999	58	272	256
Middle Atlantic:	1,287	5,925	1,220	1,131	872	154	2,939	142	804	468	33	1,314	25	286	295
East North Central:	755	3,420	679	686	311	95	1,558	88	312	168	17	519	15	120	75
West North Central:	1,614	4,866	1,450	828	437	156	2,355	107	404	265	30	884	25	137	84
South Atlantic:	468	1,100	405	228	96	25	354	20	76	38	4	(x)	(x)	(x)	(x)
East South Central:	516	1,658	484	552	184	42	627	31	139	78	5	127	4	23	15
West South Central:	226	1,151	214	220	107	35	614	36	114	66	7	171	8	30	18
Mountain:	611	4,798	829	793	508	154	2,480	184	454	327	28	(x)	(x)	(x)	(x)
Pacific:															
New England:															
Maine	45	206	44	38	17	6	90	5	28	13	---	---	---	---	---
New Hampshire	52	279	53	50	22	9	142	11	16	15	2	(x)	(x)	(x)	(x)
Vermont	16	118	16	16	11	5	87	5	15	10	1	(x)	(x)	(x)	(x)
Massachusetts	259	1,520	213	247	174	55	962	46	160	131	13	408	10	77	72
Rhode Island	89	588	65	60	47	20	425	19	69	40	8	201	4	58	24
Connecticut	93	670	86	98	96	19	452	19	82	87	5	235	1	65	76
Middle Atlantic:															
New York	824	5,065	846	531	403	164	3,196	174	370	311	40	1,437	39	192	177
New Jersey	302	1,823	280	218	149	71	1,185	68	146	112	12	385	14	54	49
Pennsylvania	491	1,593	490	170	104	29	481	33	69	53	5	169	5	26	32
East North Central:															
Ohio	268	970	252	171	73	23	349	22	54	27	4	103	4	15	9
Indiana	214	897	207	172	94	23	455	20	96	89	7	248	5	53	47
Illinois	348	2,074	332	413	319	55	1,272	49	282	265	11	890	4	167	204
Michigan	261	1,084	259	200	105	24	403	22	79	53	8	158	7	28	22
Wisconsin	176	896	170	175	81	29	460	29	93	54	5	117	5	23	13
West North Central:															
Minnesota	162	806	160	129	60	29	428	31	86	37	5	129	7	22	14
Iowa	199	875	186	176	74	23	375	21	78	39	5	123	5	32	16
Missouri	148	615	120	162	78	14	250	11	70	35	2	(x)	(x)	(x)	(x)
North Dakota	27	108	27	12	6	2	(x)	(x)	(x)	(x)	---	---	---	---	---
South Dakota	28	81	24	9	5	1	(x)	(x)	(x)	(x)	---	---	---	---	---
Nebraska	87	462	77	81	35	11	217	8	51	23	2	(x)	(x)	(x)	(x)
Kansas	108	475	85	97	55	15	241	14	46	31	3	82	2	12	14
South Atlantic:															
Delaware	34	130	30	13	6	4	65	4	7	3	1	(x)	(x)	(x)	(x)
Maryland	86	175	83	24	16	3	46	4	5	3	1	(x)	(x)	(x)	(x)
District of Columbia	13	98	13	24	21	3	54	3	9	14	---	---	---	---	---
Virginia	103	377	86	71	39	12	194	8	43	25	2	(x)	(x)	(x)	(x)
West Virginia	98	354	86	47	34	6	156	4	20	15	2	(x)	(x)	(x)	(x)
North Carolina	502	1,201	442	203	102	29	462	21	79	58	3	105	2	12	10
South Carolina	115	599	85	127	60	24	405	10	65	41	7	178	4	26	16
Georgia	250	688	230	141	64	19	372	19	81	41	9	229	10	50	25
Florida	413	1,284	395	178	101	36	585	34	95	65	5	130	6	20	13
East South Central:															
Kentucky	116	226	105	39	16	4	47	4	4	1	---	---	---	---	---
Tennessee	134	351	120	60	27	7	99	7	15	9	---	---	---	---	---
Alabama	136	364	109	85	36	10	147	5	59	18	3	66	3	16	10
Mississippi	80	179	69	44	17	4	61	4	18	10	1	(x)	(x)	(x)	(x)
West South Central:															
Arkansas	75	191	66	41	15	5	81	4	16	8	1	(x)	(x)	(x)	(x)
Louisiana	115	313	99	69	28	5	88	3	19	10	1	(x)	(x)	(x)	(x)
Oklahoma	90	365	81	85	48	14	200	8	49	29	1	(x)	(x)	(x)	(x)
Texas	236	747	218	157	75	18	258	16	55	31	2	(x)	(x)	(x)	(x)
Mountain:															
Montana	43	292	42	40	23	11	200	12	27	19	2	(x)	(x)	(x)	(x)
Idaho	34	243	31	51	21	8	148	9	23	12	3	68	3	8	6
Wyoming	12	63	12	10	4	1	(x)	(x)	(x)	(x)	---	---	---	---	---
Colorado	52	188	53	30	12	3	80	2	19	8	1	(x)	(x)	(x)	(x)
New Mexico	13	65	11	19	9	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Arizona	29	128	27	25	12	4	52	4	12	6	---	---	---	---	---
Utah	55	180	32	43	25	4	68	3	19	12	---	---	---	---	---
Nevada	8	44	6	2	3	2	(x)	(x)	(x)	(x)	---	---	---	---	---
Pacific:															
Washington	119	679	118	90	55	18	268	19	39	30	2	(x)	(x)	(x)	(x)
Oregon	85	638	92	105	65	27	417	31	77	52	5	123	9	21	15
California	807	3,481	619	598	388	109	1,795	114	338	245	21	615	21	118	101

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Calif., 5 stores; Fla., 1; Ga., 10; Iowa, 6; Kans., 12; Ky., 2; La., 5; Md., 1; Minn., 1; Mo., 13; Nebr., 2; N. C., 3; Okla., 9; R. I., 3; S. C., 10; Vt., 1; Va., 3; W. Va., 7; with total sales of \$840,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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SOFT DRINK, JUICE, ICE CREAM STANDS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$10,000 to \$19,999					\$5,000 to \$9,999					Less than \$5,000				
	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
	(add 000)			(add 000)		(add 000)			(add 000)		(add 000)			(add 000)	
UNITED STATES TOTAL	785	\$10,782	777	1,750	\$1,068	1,152	\$8,045	1,122	1,232	\$604	5,553	\$8,529	5,259	1,271	\$484
GEOGRAPHIC DIVISIONS:															
New England:															
Maine.....	87	1,243	88	177	109	94	859	88	80	44	309	588	282	59	27
Middle Atlantic:															
Middle Atlantic.....	207	2,841	215	313	218	269	1,906	278	185	107	1,084	1,765	1,065	149	73
East North Central:															
East North Central.....	121	1,625	117	318	173	204	1,426	205	257	111	909	1,556	875	270	93
West North Central:															
West North Central.....	78	1,089	73	192	95	132	854	117	155	76	528	928	474	199	67
South Atlantic:															
South Atlantic.....	106	1,471	82	267	181	139	925	120	162	79	1,339	1,606	1,223	262	93
East South Central:															
East South Central.....	21	(x)	(x)	(x)	(x)	50	349	59	69	32	391	397	344	83	26
West South Central:															
West South Central.....	37	500	27	116	83	61	445	45	114	48	413	566	390	99	38
Mountain:															
Mountain.....	28	443	28	84	48	41	255	38	52	21	150	252	140	54	20
Pacific:															
Pacific.....	128	(x)	(x)	(x)	(x)	192	1,329	198	212	120	465	999	487	127	61
New England:															
Maine.....	6	90	5	28	13	9	(x)	(x)	(x)	(x)	30	(x)	(x)	(x)	(x)
New Hampshire.....	7	(x)	(x)	(x)	(x)	12	82	11	9	5	31	55	31	5	2
Vermont.....	4	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	11	(x)	(x)	(x)	(x)
Massachusetts.....	40	554	36	85	59	45	303	40	49	27	142	255	127	38	16
Rhode Island.....	14	224	15	33	16	14	95	14	9	5	35	68	30	2	2
Connecticut.....	16	217	18	17	11	14	97	12	8	4	60	121	55	8	5
Middle Atlantic:															
New York.....	124	1,749	135	178	134	141	1,015	145	94	56	519	884	527	67	36
New Jersey.....	59	800	52	92	53	53	376	52	35	20	178	284	162	37	17
Pennsylvania.....	24	292	28	43	21	75	515	61	58	31	397	597	376	45	20
East North Central:															
Ohio.....	19	246	18	39	18	44	308	48	50	23	201	315	184	67	23
Indiana.....	16	209	15	43	22	23	155	25	32	11	168	287	162	44	14
Illinois.....	44	582	45	115	61	54	595	50	64	30	289	409	233	67	24
Michigan.....	18	245	15	51	31	49	340	47	74	33	189	341	190	47	19
Wisconsin.....	24	343	24	70	41	55	234	55	37	14	112	204	108	45	13
West North Central:															
Minnesota.....	24	299	24	44	23	27	186	25	22	10	106	192	104	41	13
Iowa.....	18	250	16	44	23	23	269	26	47	21	140	235	129	53	14
Missouri.....	12	(x)	(x)	(x)	(x)	21	149	15	39	20	111	217	94	53	21
North Dakota.....	2	(x)	(x)	(x)	(x)	7	45	6	8	2	18	(x)	(x)	(x)	(x)
South Dakota.....	1	(x)	(x)	(x)	(x)	6	45	5	7	4	19	(x)	(x)	(x)	(x)
Nebraska.....	9	(x)	(x)	(x)	(x)	19	123	17	9	4	57	122	52	21	8
Kansas.....	12	159	12	34	17	16	117	13	25	15	75	115	58	26	9
South Atlantic:															
Delaware.....	3	(x)	(x)	(x)	(x)	3	19	3	4	2	27	46	23	2	1
Maryland.....	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	81	(x)	(x)	(x)	(x)
District of Columbia.....	5	54	3	9	14	3	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)
Virginia.....	10	(x)	(x)	(x)	(x)	9	62	6	9	7	82	121	72	19	7
West Virginia.....	4	(x)	(x)	(x)	(x)	15	87	9	12	8	79	91	73	15	11
North Carolina.....	26	557	19	87	48	41	259	37	50	20	452	480	384	74	24
South Carolina.....	17	225	6	39	25	10	77	6	22	7	81	119	69	40	12
Georgia.....	10	143	9	31	16	15	103	12	21	10	216	213	189	39	13
Florida.....	31	453	28	75	52	43	278	43	40	21	354	403	318	43	15
East South Central:															
Kentucky.....	4	47	4	4	1	9	62	8	10	6	103	117	93	25	9
Tennessee.....	7	99	7	15	9	16	104	16	17	8	111	128	97	28	10
Alabama.....	7	81	2	23	8	17	128	8	29	14	109	89	96	17	4
Mississippi.....	3	(x)	(x)	(x)	(x)	8	55	7	13	4	68	63	58	13	3
West South Central:															
Arkansas.....	4	(x)	(x)	(x)	(x)	5	38	5	15	3	65	72	59	10	4
Louisiana.....	4	(x)	(x)	(x)	(x)	12	92	5	23	7	98	133	91	27	9
Oklahoma.....	13	(x)	(x)	(x)	(x)	15	93	11	20	15	63	92	62	16	6
Texas.....	16	(x)	(x)	(x)	(x)	31	220	24	56	25	187	289	178	48	19
Mountain:															
Montana.....	9	(x)	(x)	(x)	(x)	5	37	5	3	1	27	55	25	10	3
Idaho.....	5	80	6	15	6	6	43	5	14	5	20	52	17	14	4
Wyoming.....	1	(x)	(x)	(x)	(x)	5	38	5	6	2	6	(x)	(x)	(x)	(x)
Colorado.....	2	(x)	(x)	(x)	(x)	8	41	6	4	2	43	37	45	7	2
New Mexico.....	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	9	14	7	3	2
Arizona.....	4	52	4	12	8	5	31	4	5	2	20	45	19	8	2
Utah.....	4	88	3	19	12	11	75	12	14	5	20	37	17	10	6
Nevada.....	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)
Pacific:															
Washington.....	16	(x)	(x)	(x)	(x)	39	284	40	30	17	63	147	59	21	8
Oregon.....	22	294	22	56	37	25	167	25	23	11	33	54	36	5	2
California.....	88	1,180	93	220	144	129	898	133	159	92	389	788	372	101	51

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

DRINKING.  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					\$50,000 and over				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)
1	UNITED STATES TOTAL	135,424	\$1,378,407	136,196	210,993	\$158,597	50,265	\$979,858	50,961	160,624	\$132,272	1,306	\$104,513	1,011	22,662	\$24,212
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	West North Central:															
7	South Atlantic:															
8	East South Central:															
9	West South Central:															
10	Mountain:															
11	Pacific:															
12	New England:															
13	Maine	453	3,413	435	587	309	136	2,004	139	337	196	---	---	---	---	---
14	New Hampshire	186	1,658	147	331	201	89	1,077	60	211	140	---	---	---	---	---
15	Vermont	121	1,007	123	189	93	36	806	38	113	66	---	---	---	---	---
16	Massachusetts	2,708	42,637	1,993	8,676	7,463	1,632	37,397	1,283	7,669	6,774	50	4,114	20	1,052	1,019
17	Rhode Island	859	9,299	832	1,510	1,124	389	6,427	388	1,104	657	3	483	5	105	86
18	Connecticut	1,734	15,125	1,708	1,776	1,431	522	8,911	519	1,240	1,062	6	164	3	15	16
19	Middle Atlantic:															
20	New York	12,843	211,108	12,580	29,588	27,743	8,378	185,451	8,077	26,878	25,937	283	23,206	127	4,705	5,693
21	New Jersey	7,773	84,625	7,550	10,855	9,371	3,496	80,913	3,353	8,346	7,649	57	4,569	36	856	1,010
22	Pennsylvania	12,542	127,878	12,806	17,591	11,702	5,139	89,436	5,286	14,059	9,861	67	4,802	66	1,108	996
23	East North Central:															
24	Ohio	8,638	105,239	8,725	16,045	11,346	4,147	85,478	4,143	13,536	9,997	92	5,950	79	1,400	1,181
25	Indiana	2,510	31,276	2,588	5,131	3,218	1,183	23,968	1,227	4,231	2,787	19	1,528	18	309	254
26	Illinois	14,382	116,417	14,801	17,366	14,451	5,521	88,419	5,602	11,719	10,749	111	10,326	85	2,177	2,703
27	Michigan	5,945	66,013	6,097	12,964	8,874	2,602	46,790	2,726	10,009	7,329	45	3,921	36	1,105	1,097
28	Wisconsin	11,061	84,998	11,284	9,576	5,874	2,743	43,847	2,936	8,036	4,252	26	1,931	23	365	390
29	West North Central:															
30	Minnesota	5,010	55,906	5,289	8,963	6,728	1,667	41,749	2,034	7,280	5,948	102	8,249	95	1,655	1,816
31	Iowa	3,165	29,224	3,270	4,065	2,299	1,146	18,522	1,215	2,830	1,730	6	370	9	84	84
32	Missouri	4,258	31,197	4,294	5,294	3,340	881	17,638	901	3,140	2,519	36	3,110	25	555	502
33	North Dakota	1,026	9,859	1,030	1,030	634	333	8,441	336	772	579	11	824	11	125	99
34	South Dakota	885	7,073	892	893	508	242	4,006	250	561	370	1	(x)	(x)	(x)	(x)
35	Nebraska	1,477	14,486	1,488	1,992	1,143	551	9,972	546	1,428	912	7	455	4	58	55
36	Kansas	1,508	7,964	1,509	1,187	554	175	2,692	191	495	290	---	---	---	---	---
37	South Atlantic:															
38	Delaware	222	3,101	211	474	266	124	2,591	117	397	234	4	346	3	40	32
39	Maryland	2,995	27,478	2,996	4,291	2,545	954	19,478	987	3,448	2,181	32	2,445	26	562	413
40	District of Columbia	76	1,735	74	402	315	53	1,596	52	364	289	5	430	3	77	73
41	Virginia	1,003	7,964	965	1,621	773	287	5,137	302	999	625	2	(x)	(x)	(x)	(x)
42	West Virginia	1,525	8,505	1,460	1,247	617	200	3,376	187	583	380	5	294	4	40	35
43	North Carolina	535	2,279	503	535	236	53	803	54	183	100	---	---	---	---	---
44	South Carolina	347	1,224	327	278	99	32	509	34	97	47	---	---	---	---	---
45	Georgia	590	3,156	528	860	275	91	1,611	84	306	140	2	(x)	(x)	(x)	(x)
46	Florida	2,072	17,188	2,012	2,896	1,878	480	12,915	453	2,021	1,551	47	3,456	39	628	573
47	East South Central:															
48	Kentucky	1,620	13,416	1,607	2,062	1,342	457	9,304	472	1,456	1,047	16	1,318	13	252	207
49	Tennessee	968	4,296	947	977	345	107	1,741	115	401	169	2	(x)	(x)	(x)	(x)
50	Alabama	551	4,856	541	1,013	432	135	3,400	145	744	347	9	640	14	157	81
51	Mississippi	364	1,364	350	326	121	34	544	32	113	51	---	---	---	---	---
52	West South Central:															
53	Arkansas	976	3,572	956	741	285	68	1,043	67	274	124	---	---	---	---	---
54	Louisiana	2,420	18,515	2,310	3,622	1,766	596	11,453	582	2,355	1,295	24	1,612	24	323	208
55	Oklahoma	1,285	7,545	1,314	1,474	638	201	3,099	225	622	320	1	(x)	(x)	(x)	(x)
56	Texas	3,125	18,285	2,962	4,726	1,962	498	9,096	487	2,316	1,192	14	819	14	266	142
57	Mountain:															
58	Montana	1,077	15,502	1,282	2,150	2,215	590	12,926	741	1,870	2,045	25	2,118	33	457	673
59	Idaho	674	6,063	730	921	717	228	4,016	255	666	559	3	161	3	43	32
60	Wyoming	341	5,805	396	610	617	210	4,959	261	558	580	8	532	12	61	67
61	Colorado	856	10,036	870	1,908	1,271	369	7,738	380	1,599	1,127	15	1,078	13	274	249
62	New Mexico	486	4,071	496	561	362	125	2,735	120	401	293	4	286	4	23	23
63	Arizona	493	6,449	517	900	726	283	5,288	306	744	642	3	178	4	35	29
64	Utah	317	2,406	360	373	277	81	1,350	94	210	178	---	---	---	---	---
65	Nevada	430	5,594	494	808	1,074	166	4,252	191	699	982	13	1,167	13	207	355
66	Pacific:															
67	Washington	1,977	21,043	2,145	3,025	2,879	820	14,425	916	2,220	2,165	16	1,011	10	217	270
68	Oregon	1,036	10,574	1,142	1,197	908	451	7,409	507	910	744	2	(x)	(x)	(x)	(x)
69	California	7,849	91,143	8,502	15,949	15,823	3,207	68,233	3,573	12,634	13,369	158	12,442	131	2,995	3,669

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ark., 1 store; Ga., 4; Mass., 2; Mo., 7; Nebr., 3; N. J., 4; N. Mex., 4; Okla., 1; Wash., 4; with total sales of \$978,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE: 1939

775

PLACES  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF—

\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
4,585	\$162,002	4,195	29,592	\$26,482	8,579	\$206,329	8,710	34,471	\$28,358	36,017	\$507,014	37,045	74,099	\$53,220	85,159	\$398,549	85,255	50,169	\$26,325	1
254	9,239	162	1,998	1,828	482	11,458	374	2,265	1,989	2,189	30,964	1,870	5,208	4,157	3,037	16,917	2,804	2,428	1,526	2
1,590	58,360	1,400	9,297	9,060	3,145	75,944	3,081	11,285	9,973	11,873	188,829	12,026	21,852	16,715	16,145	87,781	16,220	8,951	5,369	3
1,102	41,825	1,140	8,321	8,859	2,272	53,947	2,364	9,804	7,472	10,550	147,042	10,895	22,052	16,178	28,540	137,423	28,637	15,550	8,829	4
420	(x)	(x)	(x)	(x)	794	19,264	851	3,197	2,374	3,819	52,913	4,033	7,724	4,774	12,134	54,699	12,296	6,948	3,098	5
285	9,850	251	1,681	1,253	402	9,721	407	1,653	1,051	1,510	21,423	1,514	3,468	1,945	7,091	24,614	6,828	4,034	1,597	6
76	(x)	(x)	(x)	(x)	121	2,962	120	562	331	509	7,060	523	1,128	618	2,770	8,945	2,681	1,684	626	7
84	(x)	(x)	(x)	(x)	191	4,664	175	1,074	613	1,049	14,442	1,047	3,140	1,495	6,443	23,234	6,201	4,994	1,700	8
220	8,164	243	1,377	1,430	446	10,795	532	1,618	1,473	1,315	18,793	1,491	2,652	2,070	2,622	12,284	2,777	1,482	853	9
361	(x)	(x)	(x)	(x)	731	17,649	826	3,047	3,087	3,230	45,861	3,647	6,870	6,287	6,384	32,695	6,793	4,107	2,652	10
3	109	2	30	21	13	286	14	54	29	120	1,612	122	255	146	297	1,409	297	250	113	11
2	(x)	(x)	(x)	(x)	11	(x)	(x)	(x)	(x)	56	767	50	149	98	97	581	87	120	61	12
2	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	26	356	27	56	33	85	401	87	76	27	13
200	7,333	111	1,620	1,507	532	7,964	224	1,651	1,477	1,250	17,988	938	3,315	2,771	878	5,440	700	1,038	689	14
19	865	16	165	142	31	733	29	157	126	353	4,546	338	677	503	470	2,872	444	406	267	15
28	986	29	149	142	87	2,044	92	318	298	404	5,717	395	758	606	1,212	6,214	1,189	536	369	16
1,115	40,990	939	6,168	6,438	1,932	46,990	1,872	6,514	6,219	5,048	74,265	5,139	9,261	7,587	4,465	25,657	4,503	2,910	1,806	17
196	7,137	174	1,208	1,147	474	11,266	432	1,651	1,553	2,769	37,941	2,711	4,650	3,989	4,277	23,712	4,197	2,509	1,722	18
279	10,253	287	1,920	1,475	737	17,688	757	3,120	2,201	4,056	56,623	4,176	7,911	5,189	7,403	38,412	7,520	5,532	1,841	19
453	17,897	487	3,196	2,588	847	19,610	869	3,419	2,538	2,755	40,019	2,728	5,523	3,890	4,691	21,763	4,582	2,508	1,349	20
138	5,109	146	1,059	720	260	6,383	270	1,125	767	796	10,968	793	1,738	1,046	1,327	7,288	1,561	900	431	21
280	9,646	253	1,891	1,799	492	11,804	504	2,011	1,752	2,658	36,643	2,766	5,640	4,495	10,861	47,998	10,995	5,847	3,882	22
166	5,997	181	1,593	1,238	369	8,877	391	2,103	1,521	2,022	27,995	2,118	5,208	3,473	3,343	19,225	3,571	2,955	1,545	23
85	3,176	93	582	494	304	7,273	330	1,146	894	2,329	31,417	2,490	3,943	2,474	8,318	41,161	8,528	5,840	1,622	24
235	8,852	255	1,641	1,464	502	7,393	323	1,238	1,026	1,228	17,255	1,356	2,546	1,642	3,143	14,157	3,255	1,883	780	25
34	1,268	34	264	177	165	3,962	179	694	448	942	12,922	993	1,798	1,021	2,019	10,702	2,055	1,255	569	26
58	2,214	61	428	330	140	3,374	145	570	421	647	8,940	678	1,597	1,066	3,377	13,559	3,590	2,154	1,021	27
31	1,131	36	164	127	50	1,226	54	151	109	241	3,260	255	352	195	693	3,418	694	258	104	28
11	(x)	(x)	(x)	(x)	32	760	36	135	88	198	2,750	199	361	224	843	3,067	642	332	129	29
44	1,854	35	286	204	86	2,048	86	199	415	415	5,615	419	778	454	926	4,614	942	564	231	30
7	240	12	60	35	20	461	21	115	85	148	1,971	158	322	172	1,353	5,272	1,615	702	264	31
13	479	11	83	58	26	657	27	113	58	61	1,129	78	181	86	98	510	94	77	32	32
102	3,758	103	854	545	174	4,172	192	999	455	648	9,303	656	1,333	788	2,041	8,002	2,029	845	364	33
10	369	9	100	79	18	413	14	101	80	22	366	26	88	60	23	137	22	39	26	34
22	(x)	(x)	(x)	(x)	48	1,177	55	211	129	215	3,041	225	600	290	716	2,847	663	622	249	35
10	410	7	72	58	22	517	21	96	62	163	2,155	155	375	205	1,325	5,129	1,273	684	267	36
2	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	45	549	45	131	70	482	1,476	249	352	136	37
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	28	330	30	82	59	315	715	293	181	52	38
6	(x)	(x)	(x)	(x)	8	192	8	47	15	78	1,016	87	208	92	499	1,545	444	362	135	39
96	3,604	87	531	598	98	2,871	91	338	245	239	3,484	236	524	335	1,592	4,253	1,559	875	327	40
40	1,493	52	283	220	80	1,982	80	321	221	321	4,511	327	600	399	1,163	4,112	1,135	626	295	41
5	184	4	55	23	9	(x)	(x)	(x)	(x)	91	1,208	99	244	98	861	2,555	532	576	178	42
30	1,156	54	208	104	27	836	25	184	80	69	941	72	194	82	416	1,456	396	269	85	43
1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	28	400	25	90	37	350	820	318	213	70	44
3	112	2	46	30	8	195	8	37	19	57	736	57	191	75	908	2,529	889	467	141	45
40	1,462	38	303	195	82	2,022	61	444	264	450	6,357	439	1,285	828	1,824	7,062	1,748	1,267	471	46
6	(x)	(x)	(x)	(x)	20	503	23	103	53	174	2,345	197	459	222	1,084	4,446	1,089	852	318	47
35	1,319	36	357	203	61	1,944	63	490	277	368	5,004	354	1,205	570	2,627	9,197	2,475	2,408	770	48
65	2,430	81	349	401	130	3,128	164	435	431	370	5,260	463	829	540	467	2,576	541	280	170	49
14	526	12	121	118	41	1,010	47	161	144	170	2,319	193	341	265	446	2,067	475	255	158	50
39	1,480	48	200	220	56	1,381	74	134	145	107	1,566	129	163	149	151	646	135	52	37	51
30	1,124	30	266	193	84	2,004	92	405	274	240	3,532	245	654	411	467	2,298	490	307	144	52
16	605	15	97	78	30	732	28	96	77	75	1,110	73	185	115	361	1,338	368	160	69	53
25	865	30	144	133	57	1,396	68	224	200	198	2,849	204	341	280	210	1,161	211	156	84	54
5	203	6	28	30	14	309	16	43	49	62	858	72	141	99	236	1,056	266	145	99	55
26	931	23	174	257	34	835	43	120	168	93	1,329	112	198	212	264	1,142	293	109	92	56
39	1,432	42	292	349	127	3,068	143	527	530	638	8,914	721	1,184	1,016	1,157	6,618	1,229	805	514	57
25	(x)	(x)	(x)	(x)	51	1,207	64	151	123	375	5,132	418	600	452	585	3,185	635	297	164	58
297	10,802	515	2,184	2,447	553	13,374	619	2,369	2,454	2,219	31,615	2,508	5,086	4,819	4,642	22,210	4,929	3,015	2,254	59

## CENSUS OF BUSINESS

DRUG STORES WITH AND  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
1	UNITED STATES TOTAL	53,778	\$1,182,240	49,556	158,581	\$121,376	38,020	\$1,075,446	34,478	129,511	\$116,405	613	\$101,706	343	11,493	\$13,731
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	West North Central:															
7	South Atlantic:															
8	East South Central:															
9	West South Central:															
10	Mountain:															
11	Pacific:															
12	New England:															
13	Maine <sup>1</sup>	395	8,715	338	965	903	324	8,301	275	917	872	4	(x)	(x)	(x)	(x)
14	New Hampshire	218	5,358	197	582	581	175	5,059	157	551	580	3	(x)	(x)	59	58
15	Vermont <sup>1</sup>	149	3,382	141	348	306	113	3,166	106	325	288	1	(x)	(x)	(x)	(x)
16	Massachusetts	1,953	48,162	1,461	5,152	5,704	1,892	46,524	1,227	4,985	5,588	18	2,837	5	323	435
17	Rhode Island	335	7,897	290	733	789	266	7,279	223	700	715	7	1,023	3	141	167
18	Connecticut	621	20,632	703	1,760	1,894	710	19,964	607	1,700	1,853	7	978	3	91	137
19	Middle Atlantic:															
20	New York	6,260	125,842	5,699	12,940	13,834	4,159	112,579	3,688	11,837	13,056	72	11,655	33	1,108	1,684
21	New Jersey	1,889	59,021	1,890	4,141	4,033	1,223	36,207	955	3,846	3,841	34	5,892	23	422	585
22	Pennsylvania	4,005	70,771	3,853	8,475	8,774	2,559	62,345	2,418	7,768	6,370	28	4,580	19	580	592
23	East North Central:															
24	Ohio	2,442	49,961	2,307	5,614	4,924	1,802	46,451	1,694	5,155	4,716	17	2,496	3	298	417
25	Indiana	1,361	28,222	1,295	3,546	2,623	971	26,053	921	3,122	2,513	6	745	9	75	85
26	Illinois	3,325	70,958	2,957	8,742	8,058	2,297	65,468	1,999	8,132	7,692	46	6,496	29	745	903
27	Michigan	2,193	56,563	2,101	5,443	4,780	1,849	53,346	1,575	5,124	4,601	31	6,581	21	552	742
28	Wisconsin	1,249	26,061	1,137	2,715	2,363	959	24,345	868	2,589	2,286	6	823	1	85	104
29	West North Central:															
30	Minnesota	1,068	26,206	1,067	2,673	2,499	867	24,933	849	2,490	2,447	15	2,283	11	191	289
31	Iowa <sup>1</sup>	1,227	28,873	1,287	3,220	2,717	881	26,555	847	3,035	2,625	28	5,612	4	722	696
32	Missouri	1,996	36,062	1,904	4,758	3,414	1,211	32,038	1,130	4,290	3,201	21	2,889	12	314	532
33	North Dakota <sup>1</sup>	266	5,243	251	508	466	168	4,751	157	470	445	6	808	5	75	88
34	South Dakota <sup>1</sup>	330	6,026	321	559	496	217	5,411	207	515	479	2	(x)	(x)	(x)	(x)
35	Nebraska	805	15,078	801	1,633	1,283	483	13,396	483	1,506	1,228	11	1,874	4	244	255
36	Kansas <sup>1</sup>	1,076	20,998	1,020	2,939	2,092	689	19,047	647	2,705	1,966	14	2,564	3	299	269
37	South Atlantic:															
38	Delaware <sup>1</sup>	121	3,193	94	350	301	78	2,949	57	312	278	5	(x)	(x)	(x)	(x)
39	Maryland	642	14,407	607	2,061	1,569	502	13,610	474	1,921	1,487	4	540	—	89	107
40	District of Columbia <sup>1</sup>	528	24,362	226	2,773	3,146	296	24,193	196	2,745	3,132	75	15,371	13	1,577	2,014
41	Virginia	737	20,017	607	3,078	2,534	579	19,154	467	2,936	2,452	12	2,337	1	294	292
42	West Virginia	432	9,597	344	1,272	1,164	327	9,024	257	1,196	1,119	3	448	4	59	66
43	North Carolina	878	20,355	716	3,265	2,879	651	19,062	515	3,037	2,558	10	1,465	1	198	204
44	South Carolina	524	11,366	415	1,365	1,385	378	10,598	289	1,686	1,322	6	860	3	116	104
45	Georgia <sup>1</sup>	1,109	25,540	961	4,469	3,028	765	23,869	675	4,219	2,910	22	2,964	5	458	560
46	Florida	945	24,866	788	3,568	3,111	628	23,354	484	3,358	3,003	20	6,136	5	859	893
47	East South Central:															
48	Kentucky <sup>1</sup>	871	22,229	831	2,627	2,237	642	21,099	599	2,702	2,177	32	5,050	7	601	592
49	Tennessee <sup>1</sup>	924	25,964	852	3,615	2,725	689	22,780	628	3,628	2,652	27	4,737	3	606	628
50	Alabama	796	14,308	733	2,370	1,569	504	12,874	461	2,156	1,464	7	1,046	5	144	148
51	Mississippi <sup>1</sup>	626	11,465	575	1,646	1,212	397	10,314	365	1,508	1,145	4	597	—	68	88
52	West South Central:															
53	Arkansas <sup>1</sup>	704	12,738	677	1,733	1,238	406	11,309	594	1,580	1,160	7	1,072	3	160	132
54	Louisiana	892	25,075	732	4,061	2,876	580	21,465	445	3,820	2,588	38	7,191	7	1,257	1,009
55	Oklahoma	1,072	19,242	1,090	2,687	1,907	677	17,175	700	2,420	1,790	7	899	4	105	123
56	Texas	5,132	69,208	3,067	9,710	7,485	2,073	64,196	2,020	9,052	7,206	32	4,816	23	890	657
57	Mountain:															
58	Montana	277	6,312	241	800	631	200	5,889	164	574	615	5	753	3	85	100
59	Idaho <sup>1</sup>	211	5,671	180	597	592	171	5,471	143	548	583	7	850	5	85	112
60	Wyoming <sup>1</sup>	133	4,214	118	451	455	106	4,096	85	430	455	8	890	4	89	97
61	Colorado	629	16,070	561	1,769	1,654	489	15,354	480	1,694	1,614	6	1,014	2	124	145
62	New Mexico <sup>1</sup>	172	5,216	160	658	617	122	4,968	109	621	611	7	1,275	4	164	155
63	Arizona	174	5,775	150	631	604	146	5,656	125	620	678	11	1,035	5	107	133
64	Utah <sup>1</sup>	194	6,421	151	612	753	152	6,175	110	765	739	11	2,431	4	287	300
65	Nevada <sup>1</sup>	53	2,483	59	277	322	50	2,478	36	277	322	4	655	2	61	95
66	Pacific:															
67	Washington	796	16,494	716	1,634	1,860	542	15,009	475	1,551	1,788	14	2,104	4	206	365
68	Oregon	568	14,085	518	1,324	1,347	418	13,111	369	1,283	1,307	8	(x)	(x)	(x)	(x)
69	California	2,971	80,444	2,894	8,019	8,341	2,460	77,500	2,383	7,816	8,212	35	7,027	38	730	936

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ark., 3 stores; Del., 7; D. C., 61; Ga., 63; Idaho, 7; Iowa, 38; Kans., 50; Ky., 28; La., 50; Maine, 18; Miss., 2; Nev., 1; N. Mex., 6; N. Dak., 4; Ore., 14; S. Dak., 2; Tenn., 37; Utah, 18; Vt., 4; Wyo., 9; with total sales of \$50,444,000. These data are also included in geographic division totals but not in U. S. totals.



# RETAIL TRADE:1939

777

WITHOUT FOUNTAIN COMBINED  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
sonnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
3,252	\$210,309	2,447	26,098	\$27,096	7,506	\$281,181	6,543	34,346	\$51,754	9,055	\$221,844	8,374	27,325	\$22,460	17,614	\$280,328	16,771	30,259	\$21,394	1
206	13,312	101	1,414	1,712	761	27,953	580	2,785	3,149	918	22,505	755	2,222	2,275	1,553	20,467	1,148	2,042	1,830	2
612	40,272	429	4,855	5,579	1,247	46,848	1,044	5,454	5,485	1,859	40,265	1,488	4,225	4,255	2,019	4,025	6,462	5,119	4,057	3
680	43,016	501	5,044	5,150	1,538	57,736	1,518	6,411	5,979	1,865	45,732	1,784	5,280	4,575	5,519	52,008	3,392	5,634	2,445	4
345	(x)	(x)	(x)	(x)	762	28,469	718	5,491	3,062	1,005	24,708	972	2,998	2,250	2,307	33,844	2,328	3,800	2,484	5
469	(x)	(x)	(x)	(x)	929	35,085	718	5,429	4,484	1,014	24,790	876	3,068	2,940	1,659	24,632	1,496	3,885	1,574	6
173	11,177	151	1,851	1,388	443	16,437	400	2,508	1,878	521	12,835	613	2,042	1,342	1,025	15,138	992	2,394	2,074	7
371	24,359	306	3,665	3,139	851	31,169	819	4,444	3,525	823	20,240	801	3,082	2,087	1,827	24,289	1,497	3,519	2,074	8
184	12,150	117	1,463	1,640	325	12,451	287	1,592	1,418	348	9,597	310	923	828	550	7,928	485	769	592	9
364	(x)	(x)	(x)	(x)	713	26,921	685	2,740	3,000	922	22,843	877	2,330	2,211	1,262	20,360	1,311	1,832	1,480	10
17	(x)	(x)	(x)	(x)	51	1,839	43	191	191	93	2,275	84	255	228	159	2,337	141	235	198	11
13	850	13	89	99	43	1,591	37	172	188	51	1,237	50	123	116	65	978	56	108	101	12
7	(x)	(x)	(x)	(x)	31	1,109	32	114	108	30	721	29	78	66	44	622	42	69	51	13
115	6,956	46	751	957	402	14,674	270	1,549	1,832	470	11,517	549	1,228	1,323	689	10,540	557	1,136	1,041	14
11	873	5	66	75	58	2,065	48	188	198	72	1,748	89	157	140	120	1,770	110	148	135	15
47	3,114	28	307	376	178	6,875	152	551	652	202	4,977	184	405	404	276	4,220	242	348	304	16
356	23,932	252	2,791	3,451	633	23,819	555	2,801	2,987	852	20,501	739	2,158	2,212	2,246	32,872	2,129	3,179	2,822	17
116	7,338	61	725	884	203	7,526	137	875	872	276	6,662	223	800	727	597	8,771	511	1,026	773	18
140	9,004	116	1,341	1,244	411	15,303	372	1,978	1,726	548	13,262	526	1,622	1,284	1,412	20,376	1,385	2,257	1,524	19
118	7,685	88	930	974	330	12,118	298	1,378	1,315	457	11,160	452	1,200	1,003	880	12,982	853	1,351	1,007	20
76	5,091	58	601	590	193	7,160	183	871	740	256	8,316	256	818	597	440	6,783	437	759	503	21
213	14,028	150	1,855	1,919	429	16,254	331	2,037	2,007	522	12,730	474	1,662	1,425	1,067	15,962	1,016	1,853	1,438	22
184	11,895	164	1,124	1,103	416	15,851	382	1,429	1,263	596	9,842	393	1,012	821	622	9,177	615	1,007	872	23
69	4,519	43	554	564	170	6,353	144	696	854	234	5,684	209	590	527	490	7,184	471	664	437	24
85	5,467	71	568	605	158	5,945	151	822	680	212	5,236	208	527	447	399	6,002	407	592	428	25
59	4,129	38	547	525	147	5,435	150	594	540	199	4,923	198	530	424	448	6,456	457	642	438	26
88	5,509	70	713	645	208	7,620	184	1,095	854	273	6,720	252	934	628	621	9,100	612	1,236	742	27
12	785	9	102	110	24	934	24	90	85	39	968	32	89	84	87	1,268	87	114	78	28
13	(x)	(x)	(x)	(x)	36	1,445	31	157	167	48	1,422	47	122	99	116	1,668	114	122	92	29
42	2,747	37	315	307	75	2,771	73	318	255	76	1,843	83	210	151	279	4,161	286	418	260	30
48	3,277	24	519	408	112	4,109	105	617	483	158	5,998	152	584	417	357	5,199	363	686	409	31
6	(x)	(x)	(x)	(x)	13	457	8	59	48	18	401	15	59	37	38	572	31	66	48	32
46	2,766	47	362	345	103	3,887	93	540	424	130	3,172	127	456	316	219	3,265	207	474	295	33
62	4,536	40	560	609	65	2,538	55	331	302	37	911	33	157	128	57	837	55	120	81	34
76	4,853	49	722	718	142	5,330	112	830	892	144	5,539	125	592	418	205	3,095	180	498	332	35
31	2,028	16	269	294	65	2,414	41	318	310	81	2,121	75	272	242	137	2,013	121	280	207	36
59	3,724	34	555	545	159	5,972	128	935	798	177	4,315	148	754	596	248	3,586	206	595	413	37
58	2,483	20	405	338	68	2,498	39	425	357	88	2,128	68	347	257	176	2,633	159	393	258	38
82	5,349	47	932	744	158	5,969	131	1,089	784	194	4,555	171	812	528	339	5,032	321	948	514	39
59	3,927	38	547	571	158	6,025	111	902	789	147	5,647	114	539	410	242	5,599	216	511	340	40
47	3,026	33	374	348	144	5,370	141	711	563	151	5,726	151	508	356	288	3,927	267	508	318	41
69	4,558	55	718	585	123	4,855	102	778	550	178	4,441	178	765	496	292	4,539	290	761	393	42
28	1,783	21	261	225	96	3,491	81	589	419	111	2,676	106	489	288	262	3,878	248	678	384	43
29	1,810	22	278	230	80	2,921	76	430	346	61	1,992	78	280	202	203	2,694	187	452	279	44
37	2,373	38	350	297	78	2,848	73	404	305	85	2,119	86	281	196	199	2,897	194	375	250	45
53	3,630	28	664	437	108	3,999	99	677	454	111	2,712	79	527	314	270	3,955	232	695	354	46
36	2,360	33	349	284	141	5,153	157	755	564	147	3,839	151	530	378	346	5,124	355	703	441	47
245	15,998	208	2,302	2,121	504	19,169	490	2,630	2,202	480	11,770	485	1,664	1,179	812	12,335	615	1,748	1,049	48
17	1,183	15	118	137	36	1,425	27	152	168	45	1,087	36	91	91	99	1,463	85	128	119	49
18	1,201	9	143	158	35	1,298	28	125	148	42	1,042	39	107	99	69	1,030	62	88	88	50
14	877	7	108	134	80	1,216	24	124	126	24	605	23	58	59	54	510	35	55	39	51
61	3,985	44	457	492	120	4,538	107	499	490	128	3,144	114	341	238	178	2,873	163	273	199	52
20	1,379	10	169	222	30	1,151	26	151	135	24	585	30	69	58	41	598	39	66	41	53
25	1,659	18	223	238	37	1,432	30	144	169	38	894	34	93	89	41	816	36	55	47	54
15	923	6	134	128	23	894	15	146	123	43	1,061	29	145	122	60	864	58	93	68	55
14	963	10	111	131	14	529	10	51	61	8	199	5	21	22	10	152	9	13	15	56
40	2,630	29	291	361	78	2,750	65	294	329	162	3,920	142	445	446	250	3,805	235	297	287	57
38	(x)	(x)	(x)	(x)	62	2,334	51	252	261	113	2,743	107	269	257	195	2,857	185	248	199	58
286	15,758	257	1,987	2,362	575	21,857	569	2,194	2,390	647	15,960	628	1,618	1,508	917	13,898	891	1,287	1,014	59

## CENSUS OF BUSINESS

DRUG STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					\$50,000 and over				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	36,212	\$878,692	33,186	111,104	\$93,692	28,882	\$933,101	28,140	106,093	\$91,039	2,996	\$232,556	2,204	30,765	\$31,029
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	South Atlantic:															
7	East South Central:															
8	West South Central:															
9	Mountain:															
10	Pacific:															
11	New England:															
12	Maine <sup>1</sup>	318	7,613	273	853	799	277	7,558	238	822	781	19	(x)	(x)	(x)	(x)
13	New Hampshire <sup>1</sup>	193	5,242	167	588	600	163	5,041	140	581	582	19	(x)	(x)	(x)	(x)
14	Vermont <sup>1</sup>	109	2,551	99	281	255	91	2,441	85	286	242	5	387	2	43	46
15	Massachusetts	1,666	42,437	1,242	4,599	5,063	1,486	41,270	1,080	4,465	4,981	116	8,251	48	928	1,169
16	Rhode Island	281	6,867	222	651	688	223	6,433	185	631	643	16	(x)	(x)	(x)	(x)
17	Connecticut	706	18,447	600	1,591	1,698	631	17,957	536	1,548	1,688	49	3,676	27	358	451
18	Middle Atlantic:															
19	New York	3,012	70,594	2,752	8,054	8,072	2,395	66,412	2,160	7,728	7,867	265	19,747	171	2,602	3,090
20	New Jersey	1,046	25,831	854	2,999	2,798	851	24,569	672	2,884	2,715	101	7,792	55	823	1,018
21	Pennsylvania	2,655	54,060	2,551	6,942	5,366	1,949	49,498	1,854	6,539	5,174	138	10,613	115	1,646	1,520
22	East North Central:															
23	Ohio	1,836	38,942	1,537	4,245	3,591	1,349	35,155	1,256	4,072	3,502	101	7,072	68	943	929
24	Indiana	1,005	23,280	949	2,853	2,154	782	21,928	741	2,709	2,085	72	5,062	59	602	546
25	Illinois	2,429	57,770	2,130	7,433	6,643	1,649	54,277	1,597	7,020	6,392	219	18,899	151	2,255	2,335
26	Michigan	1,683	45,280	1,608	4,387	3,559	1,353	41,209	1,288	4,184	3,441	187	11,855	149	1,170	1,114
27	Wisconsin	937	20,670	843	2,268	1,880	782	19,796	695	2,190	1,645	58	3,860	34	525	513
28	West North Central:															
29	Minnesota	703	18,595	706	1,955	1,715	613	17,814	618	1,896	1,694	70	5,288	65	585	569
30	Iowa	647	18,689	650	2,088	1,679	642	17,429	641	1,975	1,636	45	4,069	35	548	532
31	Missouri	1,423	29,121	1,339	4,030	2,812	992	26,638	913	3,718	2,680	90	6,819	69	864	797
32	North Dakota <sup>1</sup>	173	3,660	164	582	324	123	3,372	117	3,58	310	11	871	8	120	113
33	South Dakota <sup>1</sup>	235	4,858	226	473	420	172	4,483	163	445	408	12	982	11	104	106
34	Nebraska	596	12,546	594	1,426	1,088	408	11,413	407	1,333	1,049	45	3,780	36	489	481
35	Kansas	809	14,647	802	2,102	1,443	584	13,461	563	1,942	1,372	28	2,111	24	264	249
36	South Atlantic:															
37	Delaware <sup>1</sup>	79	2,391	61	274	232	59	2,258	44	254	222	8	1,100	3	102	119
38	Maryland	480	12,091	459	1,751	1,335	412	11,688	391	1,683	1,295	47	3,154	44	443	440
39	District of Columbia	221	10,009	188	1,322	1,340	202	9,899	170	1,302	1,331	66	8,207	47	780	886
40	Virginia	589	16,970	477	2,713	2,181	506	16,468	407	2,623	2,129	79	5,806	47	871	827
41	West Virginia	315	7,498	247	1,050	925	254	7,117	203	995	891	27	1,898	18	279	287
42	North Carolina	876	17,965	538	2,917	2,422	552	17,178	429	2,768	2,337	66	4,924	35	725	715
43	South Carolina	365	9,208	271	1,504	1,162	295	8,755	216	1,432	1,112	38	2,762	18	464	381
44	Georgia	806	18,127	758	3,282	2,093	636	17,099	599	3,091	2,019	50	3,418	46	598	465
45	Florida	714	21,991	580	3,212	2,814	541	21,026	411	3,062	2,735	70	9,200	34	1,305	1,343
46	East South Central:															
47	Kentucky	545	13,877	524	1,885	1,435	459	13,374	434	1,816	1,403	41	3,183	30	418	408
48	Tennessee	661	17,056	638	2,778	1,927	559	16,425	541	2,864	1,877	58	4,604	52	651	613
49	Alabama	538	11,867	486	2,015	1,342	418	11,175	377	1,901	1,290	31	2,514	24	369	326
50	Mississippi <sup>1</sup>	338	8,124	312	1,208	902	276	7,723	254	1,152	874	28	2,017	20	299	271
51	West South Central:															
52	Arkansas <sup>1</sup>	414	10,020	388	1,472	1,079	319	9,455	299	1,390	1,034	38	3,053	31	482	408
53	Louisiana	555	11,128	288	2,016	1,506	311	10,834	256	1,959	1,283	43	4,285	32	739	550
54	Oklahoma	824	18,642	844	2,377	1,691	589	16,173	614	2,198	1,608	37	2,723	32	403	349
55	Texas	2,044	56,809	2,004	6,177	6,357	1,651	54,411	1,585	7,845	6,222	253	19,337	207	2,814	2,554
56	Mountain:															
57	Montana <sup>1</sup>	139	3,455	119	387	356	104	3,252	84	353	350	11	1,110	7	137	148
58	Idaho <sup>1</sup>	147	4,083	124	447	440	128	3,942	108	430	432	18	1,374	9	177	192
59	Wyoming <sup>1</sup>	112	3,757	98	407	424	100	3,683	88	408	424	19	(x)	(x)	(x)	(x)
60	Colorado	542	14,585	486	1,606	1,475	441	14,020	393	1,548	1,444	60	4,556	42	534	575
61	New Mexico <sup>1</sup>	126	4,847	114	579	565	103	4,513	91	568	561	26	(x)	(x)	(x)	(x)
62	Arizona	145	4,862	127	535	580	131	4,778	112	547	577	27	2,103	19	285	309
63	Utah	133	3,203	113	468	368	106	3,004	84	446	357	10	729	8	129	105
64	Nevada <sup>1</sup>	30	1,650	21	205	223	30	1,650	21	203	223	13	1,155	8	152	172
65	Pacific:															
66	Washington	445	9,079	404	991	977	328	8,345	292	939	947	23	1,704	15	221	285
67	Oregon	328	6,381	311	858	595	253	5,854	234	829	579	10	727	10	95	102
68	California	1,714	48,497	1,688	5,356	5,113	1,485	47,066	1,456	5,248	5,050	190	15,422	180	1,827	2,008

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
\* Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ark., 3 stores; Del., 3; Idaho, 6; Maine, 8; Miss., 2; Mont., 1; Nev., 1; N. H., 7; N. Mex., 6; N. Dak., 3; S. Dak., 1; Vt., 4; Wyo., 8; with total sales of \$4,986,000. These data are also included in geographic division totals but not in U. S. totals.  
<sup>2</sup> Less than \$500.

# RETAIL TRADE: 1939

779

WITH FOUNTAIN  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
(except chain stores)

## STORES WITH ANNUAL SALES OF—

\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
6,521	\$256,720	5,509	30,133	\$26,832	7,436	\$182,403	6,891	23,362	\$18,512	12,129	\$181,422	11,536	21,823	\$14,666	7,330	\$45,591	7,046	5,021	\$2,825	1
707	26,056	531	2,595	2,968	842	20,671	695	2,089	2,109	1,098	16,722	938	1,872	1,490	582	2,457	339	281	176	2
937	34,979	797	4,407	4,126	1,234	29,970	1,124	5,533	3,126	2,520	37,332	2,424	4,020	2,878	1,518	10,046	1,471	864	500	3
1,354	50,023	1,136	5,695	5,144	1,576	38,658	1,493	4,633	3,697	2,598	38,934	2,467	4,352	2,987	1,565	9,759	1,490	1,031	572	4
657	24,560	629	3,114	2,672	853	20,988	854	2,607	1,896	1,703	25,162	1,711	2,942	1,784	1,270	7,504	1,259	749	332	5
849	(x)	(x)	(x)	(x)	908	(x)	(x)	(x)	(x)	1,249	18,810	1,122	5,028	1,892	788	4,784	707	795	423	6
396	(x)	(x)	(x)	(x)	446	(x)	(x)	(x)	(x)	712	10,671	673	1,725	994	368	2,247	354	353	162	7
731	27,441	729	3,970	3,121	699	17,002	678	2,584	1,759	1,059	16,032	1,045	2,398	1,404	787	4,724	780	652	298	8
271	10,430	232	1,196	1,165	297	7,589	276	795	693	591	5,864	354	681	428	235	1,390	225	129	65	9
449	18,931	428	1,900	1,919	591	14,520	557	1,639	1,458	805	11,961	782	1,134	823	421	2,692	421	189	109	10
46	(x)	(x)	(x)	(x)	82	2,023	77	212	198	130	1,936	115	189	161	41	255	35	51	18	11
43	(x)	(x)	(x)	(x)	47	1,175	45	114	109	54	822	47	89	82	30	201	27	27	18	12
27	972	26	103	99	26	527	25	70	59	35	475	32	50	38	18	110	14	15	13	13
374	13,665	248	1,444	1,723	441	10,802	327	1,165	1,255	555	8,532	459	928	846	180	1,167	182	123	82	14
55	(x)	(x)	(x)	(x)	61	1,489	51	131	114	91	1,356	82	118	107	38	234	37	20	15	15
162	6,125	138	513	565	185	4,555	168	377	376	235	3,601	203	298	256	75	490	64	45	30	16
431	16,228	368	1,930	2,002	545	13,297	487	1,507	1,439	1,154	17,139	1,134	1,689	1,336	617	4,182	592	326	205	17
157	5,796	110	716	665	222	5,340	185	669	575	371	5,601	322	656	459	195	1,302	182	155	65	18
349	12,954	319	1,761	1,459	487	11,333	452	1,457	1,112	995	14,592	968	1,075	1,083	706	4,562	697	405	212	19
269	9,785	240	1,147	1,054	375	9,188	568	1,020	823	605	9,130	580	962	696	287	1,767	281	173	89	20
173	6,420	145	800	684	218	5,327	211	715	500	331	5,117	326	592	375	213	1,354	208	144	69	21
392	14,424	297	1,846	1,755	456	11,151	412	1,494	1,244	792	11,803	737	1,425	1,058	590	3,493	533	413	251	22
565	13,909	332	1,282	1,108	324	8,052	321	875	690	497	7,593	486	837	539	330	2,051	320	225	116	23
148	5,485	122	620	593	205	4,960	181	529	450	373	5,491	358	516	319	155	1,074	148	78	46	24
118	4,465	118	496	532	166	4,099	189	419	330	259	3,964	268	396	283	90	581	88	39	21	25
127	4,715	134	581	480	176	4,572	174	478	375	294	4,275	296	428	269	205	1,260	209	93	43	26
197	7,024	161	1,065	797	231	5,700	214	819	535	464	7,095	468	1,010	581	431	2,463	426	312	132	27
21	829	25	61	74	32	796	27	77	67	59	876	59	90	58	50	268	47	24	14	28
35	1,322	29	140	150	44	1,029	44	114	90	81	1,170	79	87	62	61	373	63	28	12	29
70	2,591	69	503	241	89	1,676	73	195	141	224	3,566	229	346	206	189	1,135	187	93	39	30
99	5,618	97	549	418	135	3,316	133	505	358	302	4,416	309	595	347	245	1,366	239	160	71	31
12	415	8	56	44	13	332	12	51	31	26	411	21	45	28	20	153	17	20	10	32
90	3,348	81	480	368	111	2,711	110	396	269	164	2,455	156	364	218	66	423	68	68	40	33
55	(x)	(x)	(x)	(x)	35	(x)	(x)	(x)	(x)	46	670	44	102	87	19	110	18	20	9	34
129	4,857	102	774	641	134	3,294	118	564	388	164	2,511	140	414	273	85	502	70	90	52	35
54	1,979	35	269	255	78	1,822	65	239	208	95	2,418	85	208	141	61	381	44	55	34	36
156	5,851	124	919	776	158	3,856	131	697	543	172	1,545	139	427	308	124	789	109	149	85	37
64	2,351	38	396	332	80	1,933	61	313	236	113	1,709	96	257	161	70	453	55	72	40	38
140	5,336	150	970	658	169	4,173	157	732	476	277	4,172	286	781	480	170	1,028	157	171	74	39
149	5,689	102	661	756	130	3,218	103	478	355	192	2,919	172	480	261	175	965	169	150	79	40
126	4,723	121	649	509	116	2,901	121	402	274	174	2,597	162	347	212	86	503	90	69	32	41
116	(x)	(x)	(x)	(x)	167	(x)	(x)	(x)	(x)	218	3,297	217	568	302	102	631	97	114	50	42
91	3,324	78	566	404	98	2,369	95	436	255	198	2,062	160	530	305	118	712	109	114	52	43
65	2,306	59	349	287	63	1,561	61	224	161	122	1,839	114	280	175	62	401	58	58	28	44
83	2,504	61	267	270	74	1,860	76	264	180	139	2,038	131	277	178	95	565	89	82	45	45
85	5,140	79	541	368	72	1,764	53	344	202	111	1,645	92	335	165	44	292	42	57	23	46
129	4,716	145	691	520	143	3,540	148	515	368	280	4,184	299	597	371	235	1,469	230	181	85	47
449	17,061	444	2,371	1,965	400	9,868	401	1,461	1,011	529	8,155	533	1,199	692	413	2,398	419	332	135	48
22	876	17	108	109	21	524	20	43	39	50	742	40	65	54	35	203	35	14	8	49
25	936	21	97	113	37	915	36	90	80	46	717	(x)	(x)	(x)	47	121	16	17	8	50
29	(x)	(x)	(x)	(x)	21	537	21	48	51	32	(x)	(x)	(x)	(x)	12	74	12	1	(x)	51
111	4,170	103	459	430	120	3,001	109	323	271	150	2,293	129	232	168	101	575	95	56	31	52
25	974	21	127	115	21	(x)	(x)	(x)	(x)	31	454	(x)	(x)	(x)	31	134	23	11	4	53
33	1,280	28	128	147	34	(x)	(x)	(x)	(x)	37	(x)	(x)	(x)	(x)	14	84	15	6	3	54
20	(x)	(x)	(x)	(x)	38	(x)	(x)	(x)	(x)	38	549	(x)	(x)	(x)	42	199	29	22	11	55
7	286	5	26	28	5	125	4	17	15	5	74	4	8	8	---	---	---	---	---	56
54	1,937	46	227	239	110	2,682	96	318	299	141	2,022	135	173	144	117	734	112	52	80	57
58	1,419	32	176	179	77	1,872	74	195	179	128	1,836	118	163	119	75	527	77	29	16	58
557	13,575	350	1,497	1,501	404	9,966	397	1,128	980	534	8,103	529	798	560	229	1,431	232	108	68	59

## CENSUS OF BUSINESS

DRUG STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					\$50,000 and over				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	17,588	\$285,548	18,370	27,457	\$27,724	9,138	\$242,345	8,358	23,428	\$25,366	848	\$79,459	586	6,816	\$9,789
2	GEOGRAPHIC DIVISIONS:															
3	New England	820	11,310	528	1,018	1,101	411	10,159	332	923	1,032	29	2,717	12	236	343
4	Middle Atlantic	5,241	85,149	4,785	7,581	8,385	2,709	70,692	2,375	8,510	7,511	242	24,041	163	1,874	2,814
5	East North Central	2,890	49,453	2,730	4,576	4,911	1,583	43,258	1,480	3,967	4,543	149	15,397	102	1,302	1,982
6	West North Central	2,020	27,858	1,965	2,559	2,452	921	23,009	892	2,138	2,214	78	7,219	52	608	886
7	South Atlantic	1,346	21,121	1,197	2,559	2,186	657	18,033	542	2,116	1,964	56	7,077	32	590	754
8	East South Central	1,082	14,554	1,029	1,793	1,503	465	11,854	443	1,482	1,170	38	4,123	20	394	444
9	West South Central	2,118	23,551	2,021	3,015	2,084	859	18,149	804	2,556	1,730	45	3,151	39	358	583
10	Mountain	459	11,104	395	926	1,158	298	10,410	228	878	1,107	47	5,153	30	371	558
	Pacific	1,841	44,691	1,724	3,753	4,841	1,343	42,280	1,244	3,575	4,509	191	15,795	139	1,350	2,023
11	New England:															
12	Maine	69	894	64	78	76	40	742	38	86	70	1	(x)	(x)	(x)	(x)
13	New Hampshire	35	865	30	58	56	21	585	17	53	52	3	(x)	(x)	(x)	(x)
14	Vermont	40	811	42	87	51	22	725	23	59	46	3	347	3	21	17
15	Massachusetts	287	5,725	219	584	641	206	5,254	147	520	607	15	1,542	5	146	233
16	Rhode Island	74	1,050	68	82	81	45	846	38	69	72	2	(x)	(x)	(x)	(x)
	Connecticut	115	2,185	105	189	186	79	2,007	71	154	185	5	418	2	40	62
17	Middle Atlantic:															
18	New York	5,248	55,248	2,947	4,886	5,762	1,744	46,187	1,528	4,109	5,189	183	15,840	114	1,297	2,045
19	New Jersey	643	13,190	558	1,142	1,235	375	11,078	283	982	1,126	49	5,456	29	322	453
	Pennsylvania	1,350	16,711	1,302	1,535	1,398	590	12,947	584	1,219	1,196	30	2,765	20	255	318
20	East North Central:															
21	Ohio	808	13,009	770	1,269	1,333	453	11,276	438	1,083	1,214	34	3,099	23	283	462
22	Indiana	358	4,942	346	495	469	179	4,107	180	413	428	10	772	6	74	127
23	Illinois	896	15,188	827	1,509	1,415	448	11,191	402	1,112	1,300	40	3,825	27	325	487
24	Michigan	510	13,103	493	1,058	1,221	298	12,137	287	980	1,180	48	6,821	36	506	731
	Wisconsin	312	5,211	294	447	473	187	4,547	175	399	441	17	1,282	10	114	165
25	West North Central:															
26	Minnesota	395	7,813	361	638	784	254	7,119	230	594	753	28	2,482	17	174	325
27	Iowa	444	5,370	437	505	426	203	4,512	208	413	377	10	935	7	86	91
28	Missouri	573	6,941	565	728	602	219	5,400	217	572	521	19	1,579	13	183	210
29	North Dakota	93	1,583	87	128	142	45	1,579	40	112	155	7	722	6	57	85
30	South Dakota	97	1,170	95	88	76	45	928	44	70	71	3	214	4	10	15
31	Nebraska	209	2,532	207	210	195	75	1,983	78	172	177	8	841	5	70	101
	Kansas	219	2,427	213	268	207	80	1,868	79	205	180	3	466	—	48	59
32	South Atlantic:															
33	Delaware	38	541	33	47	37	15	230	13	29	24	—	—	—	—	—
34	Maryland	182	2,316	148	300	254	90	1,942	85	238	192	3	152	3	8	12
35	District of Columbia	47	3,231	38	207	253	34	3,172	26	199	248	11	2,578	6	133	184
36	Virginia	148	3,047	130	365	353	73	2,686	60	313	323	9	1,384	3	145	183
37	West Virginia	117	2,089	97	222	239	73	1,907	54	203	228	7	578	2	49	73
38	North Carolina	202	2,370	178	348	257	98	1,886	86	269	219	3	265	—	28	34
39	South Carolina	159	2,158	142	302	233	81	1,843	75	254	210	6	581	5	57	61
40	Georgia	242	2,694	223	412	293	87	2,059	74	315	252	8	676	4	67	86
	Florida	231	2,975	206	356	297	85	2,308	75	298	268	9	863	9	103	121
41	East South Central:															
42	Kentucky	305	5,355	307	527	441	160	4,728	185	471	413	16	1,921	10	147	174
43	Tennessee	251	3,459	212	473	355	98	2,856	85	400	512	15	1,497	6	184	176
44	Alabama	280	2,421	247	355	217	86	1,699	84	255	174	4	315	2	36	47
	Mississippi	288	5,359	283	458	310	121	2,591	109	356	271	5	390	2	47	47
45	West South Central:															
46	Arkansas	280	2,718	289	261	159	87	1,854	95	190	126	6	392	10	26	21
47	Louisiana	490	5,886	433	929	521	222	4,518	188	715	434	9	648	2	101	80
48	Oklahoma	248	2,800	248	290	218	88	2,002	86	224	164	6	536	5	51	58
	Texas	1,088	12,399	1,053	1,533	1,128	442	9,775	435	1,207	986	24	1,575	22	178	224
49	Mountain:															
50	Montana	148	5,595	122	275	342	103	5,596	80	262	351	18	1,446	9	97	143
51	Idaho	84	1,908	56	120	152	43	1,529	35	118	151	7	757	5	51	78
52	Wyoming	21	457	20	24	31	8	415	7	24	31	1	(x)	(x)	(x)	(x)
53	Colorado	97	1,475	73	163	179	48	1,354	37	146	170	7	445	4	47	62
54	New Mexico	46	509	46	59	52	19	475	18	53	50	1	(x)	(x)	(x)	(x)
55	Arizona	29	913	23	76	104	15	858	11	73	99	5	591	4	45	62
56	Utah	45	1,854	37	135	179	30	1,605	25	128	176	5	1,184	3	76	134
	Nevada	23	653	18	74	99	20	628	15	74	99	5	433	4	40	54
57	Pacific:															
58	Washington	353	7,415	312	643	883	214	6,684	185	592	841	31	3,030	18	278	481
59	Oregon	251	5,529	206	447	530	154	5,182	134	415	506	29	2,402	15	184	251
	California	1,257	31,947	1,206	2,663	3,228	975	30,434	927	2,568	3,162	151	10,383	105	890	1,291

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: D. C., 1 store; Ga., 2; Idaho, 1; Iowa, 2; Kans., 2; Ky., 3; La., 3; Mont., 7; N. H., 3; N. Dak., 1; Oreg., 5; S. Dak., 1; Tenn., 5; Utah, 2; Wyo., 1; with total sales of \$5,521,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE: 1939

781

—OTHER

STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Personnel, and Pay Roll

(except chain stores)

STORES WITH ANNUAL SALES OF—

\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
1,185	\$44,441	1,034	4,213	\$4,902	1,619	\$39,541	1,483	3,963	\$5,948	5,465	\$78,904	5,235	8,456	\$6,728	8,428	\$41,203	8,032	4,029	\$2,348	1
54	1,897	48	170	186	77	1,857	62	155	169	251	3,688	210	362	334	209	1,151	194	95	69	2
510	11,669	247	1,047	1,359	422	10,295	384	947	1,097	1,735	24,687	1,601	2,442	2,532	2,532	14,457	2,410	1,251	874	3
204	7,713	182	716	835	289	7,074	291	647	876	921	15,074	905	1,302	1,070	1,317	6,195	1,250	609	368	4
96	3,572	87	326	343	148	3,616	138	355	358	599	8,802	615	839	647	1,099	4,827	1,075	421	218	5
66	(x)	(x)	(x)	(x)	105	(x)	(x)	(x)	(x)	408	5,781	374	850	586	709	3,088	655	443	232	6
41	(x)	(x)	(x)	(x)	74	(x)	(x)	(x)	(x)	312	4,452	318	661	377	617	2,700	586	311	133	7
96	3,575	90	452	380	153	3,214	123	442	505	565	8,209	552	1,104	662	1,277	5,402	1,217	677	294	8
55	2,079	35	204	261	46	1,132	21	117	126	138	2,046	131	186	162	173	694	167	48	31	9
264	9,990	257	840	1,081	331	8,123	320	691	753	557	8,372	529	694	652	498	2,711	480	178	132	10
3	(x)	(x)	(x)	(x)	11	252	7	23	28	25	544	28	36	31	29	152	28	10	6	11
2	(x)	(x)	(x)	(x)	5	115	5	11	10	11	158	9	19	19	14	80	13	5	4	12
4	137	6	11	9	4	94	4	8	7	11	147	10	19	13	18	86	19	8	5	13
29	989	22	105	109	29	715	22	61	70	134	2,008	98	208	195	81	471	72	44	54	14
1	(x)	(x)	(x)	(x)	11	259	8	26	26	29	414	28	30	28	31	184	30	13	9	15
16	550	14	38	47	17	422	16	26	28	41	619	39	50	48	36	178	32	15	11	16
202	7,590	167	671	885	287	7,004	252	651	773	1,092	15,733	995	1,490	1,486	1,504	9,081	1,419	777	673	17
46	1,730	27	159	207	54	1,342	38	131	152	226	3,170	189	370	314	288	1,512	253	160	109	18
62	2,349	53	217	287	81	1,949	74	165	172	417	5,784	417	582	441	760	3,864	738	314	192	19
62	2,335	58	231	261	82	1,992	84	180	180	275	3,852	273	389	311	355	1,733	332	188	119	20
20	740	18	71	76	40	989	45	101	97	109	1,606	111	187	128	177	855	166	82	41	21
47	1,850	34	161	252	66	1,579	62	168	181	295	4,159	279	428	380	448	1,997	425	197	115	22
51	1,942	50	147	155	72	1,790	72	157	141	125	1,794	129	170	133	214	966	206	96	61	23
24	868	22	76	91	29	724	28	61	77	117	1,873	113	148	118	125	684	121	48	32	24
40	1,482	35	126	148	46	1,137	39	108	117	140	2,038	139	186	163	131	694	131	44	51	25
19	690	18	70	78	23	551	24	52	49	151	2,138	159	205	181	241	1,058	231	82	49	26
21	796	23	68	57	42	1,020	38	116	93	137	2,005	143	226	161	354	1,541	348	156	81	27
3	105	1	9	11	7	170	5	12	17	28	582	28	34	22	48	204	47	14	7	28
3	123	2	17	17	4	95	3	8	9	35	498	35	35	30	52	242	51	18	5	29
5	180	4	15	12	7	187	10	16	10	55	795	57	72	54	134	549	131	38	18	30
5	196	8	21	22	19	478	19	55	43	53	748	54	81	56	159	529	134	61	27	31
13	519	12	60	56	19	461	17	80	47	55	810	51	110	77	72	374	65	62	42	32
10	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	11	167	11	18	14	13	59	12	8	5	34
13	473	10	56	51	10	245	7	23	30	41	584	40	84	59	76	361	70	52	50	35
11	435	8	49	55	13	299	10	33	34	42	595	38	72	66	44	182	43	19	11	36
3	121	2	16	22	19	459	17	57	53	74	1,041	67	188	110	103	484	92	78	38	37
4	142	1	27	25	8	196	7	34	29	63	924	80	156	95	78	515	69	48	23	38
5	200	1	27	30	14	354	14	71	48	60	829	55	150	88	155	635	149	97	41	39
9	336	9	41	33	17	429	11	61	55	50	680	44	91	59	148	567	135	60	29	40
18	847	20	62	54	32	800	30	101	79	94	1,380	105	161	106	143	627	142	58	28	41
1	(x)	(x)	(x)	(x)	11	(x)	(x)	(x)	(x)	73	1,027	72	185	88	153	603	127	73	23	42
5	167	3	23	15	13	307	11	53	33	64	910	68	143	79	174	722	163	100	43	43
17	615	17	81	79	18	431	17	56	41	81	1,155	73	172	104	167	748	154	82	59	44
10	344	12	37	35	11	259	10	27	18	60	859	63	98	54	203	862	194	71	33	45
19	708	20	94	64	38	924	28	177	109	156	2,240	140	343	161	238	1,518	245	214	87	46
12	437	12	42	44	4	99	3	15	12	66	950	66	116	70	180	598	160	66	32	47
55	2,088	46	259	237	80	1,832	84	223	168	285	4,180	283	547	557	646	2,624	618	328	142	48
18	636	10	54	71	22	543	16	48	52	49	741	45	63	65	43	229	42	13	11	49
10	332	7	28	33	5	127	3	17	19	2	513	20	22	21	13	79	21	2	1	50
2	(x)	(x)	(x)	(x)	3	68	2	8	8	2	(x)	(x)	(x)	(x)	13	42	15	—	—	51
9	368	4	40	60	6	145	5	18	17	26	380	24	41	31	39	141	38	17	9	52
5	177	5	24	20	3	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	27	84	28	6	2	53
4	152	2	16	22	2	(x)	(x)	(x)	(x)	21	(x)	(x)	(x)	(x)	14	55	12	5	5	54
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	21	300	22	32	22	13	49	12	5	5	55
7	243	5	25	33	3	74	1	4	7	5	78	5	5	5	3	5	—	—	—	56
22	613	19	67	90	52	1,238	46	125	147	109	1,585	100	124	123	139	751	129	51	42	57
24	915	19	78	102	38	871	33	74	78	65	994	87	81	75	77	447	72	32	24	58
218	8,282	219	697	989	243	6,014	241	492	528	385	5,795	362	489	454	282	1,513	279	95	66	59

## CENSUS OF BUSINESS

 LIQUOR STORES  
 TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
 Stores, Sales, Per-  
 (Includes all stores

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	18,515	\$586,476	13,618	24,268	\$29,169	12,254	\$533,856	8,213	22,229	\$27,952	1,005	\$224,979	116	6,254	\$9,458
2	GEOGRAPHIC DIVISIONS:															
3	New England	2,247	58,582	1,510	2,908	3,785	1,689	55,282	1,055	2,870	3,691	67	(x)	(x)	(x)	(x)
4	Middle Atlantic	3,255	170,113	2,185	6,854	10,055	2,887	168,011	1,848	6,721	9,959	404	80,016	49	2,628	3,975
5	East North Central	2,589	104,186	1,929	3,716	4,410	1,612	99,339	1,036	3,414	4,221	211	80,697	11	1,265	1,985
6	West North Central	1,725	38,841	1,219	2,322	2,185	1,045	35,101	659	2,059	2,042	41	(x)	(x)	(x)	(x)
7	South Atlantic	2,123	73,397	1,410	3,155	3,515	1,532	70,530	945	2,891	3,864	143	30,210	15	770	1,180
8	East South Central	785	20,288	870	855	768	472	18,690	373	737	693	38	(x)	(x)	(x)	71
9	West South Central	1,841	23,559	1,541	1,379	982	875	19,207	712	1,071	810	11	1,377	6	87	318
10	Mountain	943	20,787	537	1,025	1,101	508	18,458	268	804	978	51	6,307	2	205	518
11	Pacific	3,032	56,876	2,619	2,166	2,401	1,658	49,372	1,337	1,872	2,207	61	18,718	3	444	631
12	New England:															
13	Maine	71	5,600	28	187	256	43	5,449	4	155	231	19	4,028	---	98	142
14	New Hampshire	34	3,882	---	109	178	34	3,882	---	109	178	15	2,692	---	65	110
15	Vermont	32	2,176	9	48	87	26	2,158	2	46	58	9	1,390	---	22	33
16	Massachusetts	950	29,218	507	1,852	2,873	853	28,570	414	1,903	2,635	20	3,191	11	133	229
17	Rhode Island	219	3,472	180	183	154	156	3,082	122	145	143	1	(x)	(x)	(x)	(x)
18	Connecticut	941	14,258	788	467	487	597	12,181	493	412	450	3	416	1	7	20
19	Middle Atlantic:															
20	New York	1,944	77,964	1,629	3,484	5,708	1,759	76,823	1,453	3,423	5,664	94	17,120	39	677	1,374
21	New Jersey	656	15,208	479	794	896	475	14,375	341	752	854	8	1,455	7	47	87
22	Pennsylvania	655	78,940	75	2,576	3,451	653	76,813	54	2,568	3,441	302	61,441	3	1,904	2,534
23	East North Central:															
24	Ohio	583	47,503	238	1,210	1,784	387	46,702	52	1,152	1,748	133	39,410	---	808	1,279
25	Indiana	454	5,717	421	329	232	231	4,379	197	247	188	1	(x)	(x)	(x)	(x)
26	Illinois	774	19,371	635	1,387	1,489	577	18,628	454	1,303	1,425	21	5,420	7	180	270
27	Michigan	581	27,498	456	823	756	297	20,180	209	571	727	55	18,522	2	271	429
28	Wisconsin	206	5,307	180	167	149	140	3,452	124	141	133	1	(x)	(x)	(x)	(x)
29	West North Central:															
30	Minnesota	487	12,298	302	779	837	340	11,525	190	724	797	11	2,135	5	99	171
31	Iowa	198	11,625	26	583	629	174	11,528	3	581	627	22	5,586	---	181	235
32	Missouri	291	4,909	287	324	227	157	4,189	144	268	203	6	940	4	37	40
33	North Dakota	150	1,777	121	111	76	64	1,274	59	79	59	---	---	---	---	---
34	South Dakota	251	3,121	181	244	173	124	2,389	80	172	133	---	---	---	---	---
35	Nebraska	548	5,111	342	301	243	186	4,256	183	255	223	2	(x)	(x)	(x)	(x)
36	Kansas	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
37	South Atlantic:															
38	Delaware	79	1,596	63	57	62	63	1,501	47	49	59	---	---	---	---	---
39	Maryland	192	4,712	163	235	248	133	4,414	106	217	236	6	994	2	57	75
40	District of Columbia	249	11,923	222	573	649	244	11,898	216	572	648	13	2,190	9	73	109
41	Virginia	124	18,997	32	393	600	101	16,915	13	387	597	63	15,012	---	311	497
42	West Virginia	148	12,375	17	433	629	130	12,307	3	424	621	59	8,032	---	217	333
43	North Carolina	90	5,747	5	255	295	84	5,717	2	250	292	16	3,172	---	98	131
44	South Carolina	445	7,671	303	318	298	315	6,825	216	281	236	3	359	3	6	5
45	Georgia	453	6,808	335	510	401	272	5,832	198	396	343	---	---	---	---	---
46	Florida	338	5,668	270	383	363	190	5,121	144	335	332	3	451	1	10	30
47	East South Central:															
48	Kentucky	432	7,061	385	433	543	280	6,195	221	364	303	6	670	3	29	51
49	Tennessee	284	4,107	273	177	147	153	3,405	150	130	114	4	(x)	(x)	(x)	(x)
50	Alabama	69	9,120	12	245	278	59	9,090	2	245	278	26	7,606	---	171	218
51	Mississippi	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
52	West South Central:															
53	Arkansas	465	6,027	398	313	216	274	5,129	225	247	182	2	(x)	(x)	(x)	(x)
54	Louisiana	190	2,014	170	223	122	69	1,527	54	171	104	1	(x)	(x)	(x)	(x)
55	Oklahoma	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
56	Texas	1,186	15,517	973	843	824	532	12,551	433	653	524	8	986	5	50	49
57	Mountain:															
58	Montana	178	5,584	7	269	345	102	5,160	1	198	303	12	2,684	---	67	113
59	Idaho	126	3,693	5	214	205	66	3,565	2	158	175	7	1,429	---	41	56
60	Wyoming	19	470	18	18	19	10	428	11	15	18	1	(x)	(x)	(x)	(x)
61	Colorado	389	5,208	346	219	188	197	4,800	188	178	165	1	(x)	(x)	(x)	(x)
62	New Mexico	94	831	97	63	42	26	595	31	45	32	---	---	---	---	---
63	Arizona	42	784	43	39	38	30	730	37	36	36	---	---	---	---	---
64	Utah	95	3,959	---	182	246	70	3,604	---	158	256	10	1,982	---	88	137
65	Nevada	20	235	21	21	18	7	176	5	15	13	---	---	---	---	---
66	Pacific:															
67	Washington	211	14,547	33	455	591	159	14,230	12	417	573	31	10,624	---	261	559
68	Oregon	207	9,110	47	518	458	139	8,712	16	277	437	25	4,974	---	145	220
69	California	2,614	33,219	2,539	1,393	1,352	1,360	28,430	1,309	1,178	1,197	5	1,120	3	38	52

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Mass., 2 stores; Nebr., 1; N. Dak., 1; with total sales of \$132,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE: 1939

783

(PACKAGED GOODS)  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
(except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.	
Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*		
(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)			
1,321	\$80,283	592	3,984	\$6,135	2,202	\$83,470	1,409	4,430	\$5,519	2,287	\$58,025	1,615	3,141	\$3,229	5,439	\$78,119	4,485	4,420	\$3,613	1	
153	(x)	(x)	(x)	(x)	348	13,052	159	782	1,153	387	9,521	232	578	718	734	10,693	586	487	436	2	
535	56,643	288	1,618	2,850	729	27,987	545	1,548	1,921	522	12,950	397	610	711	677	10,435	571	519	502	3	
189	12,155	56	541	740	240	9,076	166	507	564	277	6,818	205	406	380	715	10,593	598	695	552	4	
91	6,802	46	286	350	198	(x)	(x)	(x)	(x)	201	4,912	112	373	523	516	7,396	402	592	432	5	
209	(x)	(x)	(x)	(x)	278	(x)	(x)	(x)	(x)	253	6,364	178	370	535	639	9,376	474	546	426	6	
23	(x)	(x)	(x)	(x)	61	2,191	39	88	80	109	2,692	95	150	112	243	3,429	225	256	157	7	
35	2,258	23	92	84	103	3,832	79	221	176	154	3,690	126	229	172	572	8,050	478	482	307	8	
40	2,748	12	100	139	91	3,407	38	191	214	100	2,494	51	125	140	248	3,500	185	185	167	9	
66	4,514	17	143	249	159	5,884	114	285	353	275	6,809	219	302	340	1,097	15,647	984	696	634	10	
16	1,208	---	50	77	4	160	---	7	10	---	---	---	---	---	4	55	4	2	2	11	
11	883	---	29	45	7	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	---	---	---	---	---	12	
6	447	---	12	12	5	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	4	45	2	4	2	13	
99	6,205	33	352	651	258	9,752	109	656	986	255	8,327	125	455	582	202	3,097	136	207	205	14	
2	(x)	(x)	(x)	(x)	14	524	9	29	31	23	549	18	22	24	116	1,710	94	86	73	15	
19	1,279	12	49	70	59	2,132	41	71	99	108	2,568	89	97	107	408	5,768	350	188	154	16	
346	25,292	244	1,083	2,123	552	21,250	469	977	1,453	354	8,827	312	399	455	413	8,334	389	287	259	17	
52	3,553	35	137	178	100	3,730	61	232	278	105	2,593	76	139	159	210	3,244	162	177	172	18	
137	9,998	7	396	549	77	2,987	15	139	190	63	1,530	9	72	97	54	857	20	55	71	19	
62	4,580	1	150	250	32	1,231	8	46	72	45	1,118	19	80	64	95	1,383	26	87	85	20	
2	(x)	(x)	(x)	(x)	13	462	10	21	20	46	1,180	38	65	55	169	2,440	146	151	106	21	
53	3,808	28	256	323	129	4,884	91	344	372	102	2,507	76	184	177	272	4,207	252	339	283	22	
47	3,512	20	114	145	38	1,457	54	51	51	44	1,084	39	53	48	113	1,605	114	82	54	23	
5	(x)	(x)	(x)	(x)	28	1,042	25	45	49	40	979	33	44	38	66	978	60	36	27	24	
44	2,979	33	132	170	63	2,417	28	162	165	70	1,755	55	180	115	152	2,239	87	201	178	25	
31	2,272	---	114	129	61	2,427	2	153	160	56	891	---	73	71	24	372	1	40	32	26	
4	283	2	14	15	26	947	21	54	45	32	764	25	58	39	89	1,255	92	105	84	27	
1	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	15	377	14	24	21	42	608	40	40	23	28	
3	175	1	6	8	11	415	4	26	27	23	527	19	40	31	87	1,212	56	100	87	29	
8	(x)	(x)	(x)	(x)	29	1,061	30	57	57	25	598	19	48	46	122	1,710	126	108	70	30	
2	(x)	(x)	(x)	(x)	13	(x)	(x)	(x)	(x)	16	399	7	17	19	32	500	30	13	10	32	
18	1,032	8	46	66	21	853	13	51	50	27	552	24	33	24	65	905	59	30	21	33	
74	4,702	63	259	316	93	5,586	85	182	174	42	1,079	37	48	39	22	341	22	12	10	34	
18	1,394	---	37	59	8	314	---	18	24	3	68	2	6	10	9	127	11	17	7	35	
42	2,870	---	124	180	22	902	---	42	65	10	250	---	17	22	17	253	3	24	21	36	
20	1,391	---	72	77	14	562	---	35	58	14	331	---	22	21	20	281	2	25	27	37	
15	1,007	11	20	26	31	1,191	18	45	45	52	1,197	38	49	45	214	3,071	146	141	115	38	
10	653	7	38	40	39	1,444	35	78	81	51	1,231	33	86	75	172	2,804	123	198	149	39	
12	748	9	58	54	37	1,351	21	85	100	48	1,157	55	94	82	90	1,416	78	98	68	40	
9	595	6	16	22	35	1,236	21	54	50	70	1,716	84	105	73	140	1,978	127	162	107	41	
2	(x)	(x)	(x)	(x)	19	666	18	21	20	30	741	31	31	28	99	1,573	96	65	46	42	
12	882	---	34	33	7	289	---	13	10	9	235	---	18	11	5	78	2	9	4	43	
1	(x)	(x)	(x)	(x)	18	620	18	23	19	57	1,361	47	75	60	198	2,828	158	141	97	45	
3	(x)	(x)	(x)	(x)	10	348	10	40	25	13	519	10	35	19	42	598	55	71	35	46	
31	2,047	21	76	74	75	2,864	51	158	132	84	2,010	89	119	94	354	4,844	287	250	175	48	
13	922	---	36	56	15	504	---	24	34	18	446	---	23	38	46	804	1	48	32	49	
8	597	---	23	31	21	798	2	55	59	10	259	---	15	12	20	284	---	24	17	50	
2	(x)	(x)	(x)	(x)	4	182	2	7	11	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	51	51	
5	(x)	(x)	(x)	(x)	25	908	20	47	48	37	908	53	41	39	128	1,859	128	73	57	52	
2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	3	77	5	4	3	16	224	19	12	8	53	
9	581	---	14	29	13	279	8	16	15	10	266	9	15	15	12	185	13	6	8	54	
---	---	---	---	---	2	(x)	(x)	(x)	(x)	17	414	(x)	(x)	(x)	21	301	(x)	(x)	(x)	55	56
18	1,237	---	39	64	21	805	---	28	49	31	751	2	33	49	58	813	10	56	52	57	
24	1,733	---	37	95	23	885	2	27	52	19	482	---	19	28	48	678	14	49	42	58	
24	1,544	17	87	90	115	4,214	112	230	252	225	5,596	217	250	283	991	14,156	980	593	540	59	



## CENSUS OF BUSINESS

FUEL, ICE, FUEL-  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
1	UNITED STATES TOTAL	40,038	\$360,861	37,184	91,259	\$104,182	14,188	\$737,217	11,505	78,215	\$97,512	1,732	\$393,788	611	34,612	\$51,454
2	GEOGRAPHIC DIVISIONS:															
3	New England:	4,240	138,837	3,822	13,342	18,592	1,895	130,274	1,498	12,041	15,738	325	77,380	107	6,446	9,690
4	Middle Atlantic:	10,704	268,158	10,019	22,036	28,999	3,902	248,900	3,102	20,049	27,696	570	139,278	218	9,882	18,074
5	East North Central:	8,985	248,587	8,271	25,572	30,949	4,355	231,655	3,588	23,307	29,617	495	105,577	158	9,747	14,777
6	West North Central:	4,268	68,489	4,032	8,776	8,566	1,348	59,872	1,149	7,192	7,710	123	23,639	46	2,584	3,427
7	South Atlantic:	4,044	66,344	3,582	10,245	8,720	1,118	60,202	835	8,273	7,924	119	31,483	48	3,487	4,255
8	East South Central:	2,254	22,971	2,055	4,472	3,023	552	19,079	442	3,384	2,592	27	4,784	14	1,049	888
9	West South Central:	1,666	7,342	1,583	1,315	887	141	4,158	104	685	680	7	1,101	1	182	235
10	Mountain:	1,619	20,038	1,577	2,578	2,605	403	18,682	339	2,042	2,304	30	6,205	6	699	964
11	Pacific:	2,310	27,270	2,263	3,613	4,555	519	22,041	448	2,918	4,083	46	8,717	13	1,028	1,802
12	New England:															
13	Maine	552	11,251	485	1,593	1,543	216	10,283	159	1,324	1,404	25	4,214	4	428	578
14	New Hampshire	287	7,341	291	889	908	143	6,795	137	741	818	17	2,736	11	289	370
15	Vermont	161	3,804	158	487	465	79	3,508	71	378	428	8	1,290	3	122	162
16	Massachusetts	2,186	75,775	1,976	6,962	9,116	949	71,188	754	6,338	6,676	175	43,747	59	3,807	5,578
17	Rhode Island	308	10,790	274	1,114	1,405	128	10,095	96	1,059	1,355	27	6,873	6	701	990
18	Connecticut	748	29,878	638	2,337	3,155	380	28,405	281	2,222	3,059	73	18,520	24	1,301	2,012
19	Middle Atlantic:															
20	New York	5,590	155,759	5,222	11,306	15,968	2,080	146,588	1,618	10,618	15,526	324	89,212	125	5,897	9,826
21	New Jersey	2,489	60,357	2,181	5,187	6,945	912	55,454	601	4,607	6,540	139	27,946	42	2,044	3,460
22	Pennsylvania	2,625	52,040	2,636	5,563	6,088	930	46,858	883	4,824	5,830	107	22,120	51	1,941	2,786
23	East North Central:															
24	Ohio	2,545	54,338	2,372	5,412	6,413	1,155	50,042	971	4,920	6,117	101	18,113	32	1,516	2,307
25	Indiana	1,412	29,720	1,282	3,705	3,824	758	27,359	610	3,349	3,619	34	5,506	13	841	910
26	Illinois	2,460	81,554	2,285	8,402	11,090	992	76,877	774	7,842	10,733	203	50,956	41	4,935	7,378
27	Michigan	1,850	51,923	1,470	5,180	6,159	948	49,847	809	4,761	5,924	100	19,482	52	1,868	2,551
28	Wisconsin	938	29,254	862	2,893	3,483	504	27,530	425	2,435	3,224	57	13,520	20	997	1,631
29	West North Central:															
30	Minnesota	987	21,757	902	2,225	2,562	349	20,189	290	1,866	2,335	51	10,948	10	868	1,299
31	Iowa	948	14,571	928	2,224	2,009	340	12,890	309	1,874	1,824	17	3,115	17	441	525
32	Missouri	1,354	18,425	1,286	2,578	2,348	355	15,068	288	2,082	2,096	33	5,514	11	777	971
33	North Dakota	140	1,602	128	214	223	34	1,265	28	153	194	3	(x)	(x)	(x)	(x)
34	South Dakota	129	1,646	106	204	198	42	1,375	33	143	154	1	(x)	(x)	(x)	(x)
35	Nebraska	310	6,954	280	751	765	151	6,437	109	850	715	14	2,890	5	283	349
36	Kansas	420	5,534	404	580	473	97	2,658	92	424	392	4	514	1	117	138
37	South Atlantic:															
38	Delaware	150	4,673	147	440	570	45	4,354	40	400	548	3	3,096	—	232	403
39	Maryland	801	15,554	578	1,561	1,495	174	12,528	152	1,370	1,593	34	8,552	15	840	937
40	District of Columbia	148	10,676	134	971	1,291	85	10,416	50	951	1,287	21	9,049	7	813	1,155
41	Virginia	871	15,792	568	2,174	1,820	251	12,839	190	1,901	1,712	28	4,931	15	610	689
42	West Virginia	145	862	142	174	127	20	527	17	88	79	1	(x)	(x)	(x)	(x)
43	North Carolina	698	10,249	601	1,888	1,381	283	9,077	200	1,491	1,216	17	2,337	9	365	366
44	South Carolina	421	3,927	338	884	515	108	3,287	69	608	430	2	(x)	(x)	(x)	(x)
45	Georgia	706	5,279	613	1,272	742	130	4,103	90	839	598	4	850	—	164	163
46	Florida	508	3,832	463	881	779	60	3,111	27	647	683	9	1,753	—	340	418
47	East South Central:															
48	Kentucky	734	8,456	668	1,254	1,000	172	7,235	134	1,023	898	16	2,788	9	403	390
49	Tennessee	715	9,201	680	1,847	1,081	248	7,981	220	1,280	940	7	1,091	5	221	177
50	Alabama	619	4,135	555	1,287	780	91	3,088	67	896	620	4	885	—	425	299
51	Mississippi	186	1,179	152	304	182	41	795	21	185	134	—	—	—	—	—
52	West South Central:															
53	Arkansas	254	950	240	209	123	20	517	15	101	75	1	(x)	(x)	(x)	(x)
54	Louisiana	241	1,097	220	226	159	21	688	11	127	108	1	(x)	(x)	(x)	(x)
55	Oklahoma	225	1,012	206	181	184	15	491	11	95	134	1	(x)	(x)	(x)	(x)
56	Texas	946	4,283	897	699	521	85	2,460	67	362	363	4	677	1	80	94
57	Mountain:															
58	Montana	124	1,354	132	158	159	38	1,097	42	109	151	1	(x)	(x)	(x)	(x)
59	Idaho	163	2,509	148	314	316	75	2,207	60	262	290	2	(x)	(x)	(x)	(x)
60	Wyoming	112	681	120	105	84	18	441	19	49	56	—	—	—	—	—
61	Colorado	655	9,106	648	1,141	1,180	139	7,557	116	951	1,059	14	3,904	6	441	602
62	New Mexico	100	774	104	124	107	17	619	13	89	92	1	(x)	(x)	(x)	(x)
63	Arizona	94	1,176	82	141	140	25	1,007	18	115	125	3	385	—	52	58
64	Utah	350	3,107	307	488	466	65	2,490	46	387	404	6	735	—	111	142
65	Nevada	41	1,531	36	107	153	25	1,264	25	100	147	3	556	—	31	67
66	Pacific:															
67	Washington	788	12,490	782	1,540	1,976	222	10,701	176	1,312	1,836	25	4,991	6	502	875
68	Oregon	295	4,913	296	855	967	100	4,324	79	696	894	12	1,764	1	218	358
69	California	1,227	9,967	1,205	1,218	1,592	197	7,018	193	910	1,353	9	1,982	6	306	569

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

† Includes data for chain stores, combined to avoid disclosure, as follows: Ala., 2 stores; Ariz., 1; Colo., 1; Del., 2; D. C., 2; Fla., 11; Idaho, 4; Kans., 1; La., 3; Maine, 2; Miss., 6; N. H., 1; Oreg., 2; S. Dak., 1; Va., 13; with total sales of \$5,673,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE: 1939

785

OIL DEALERS  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
2,369	\$165,464	1,529	16,966	\$20,780	2,501	\$98,116	2,085	10,632	\$11,145	2,211	\$54,280	1,982	6,775	\$8,179	5,376	\$77,569	5,298	10,230	\$7,954	1
357	25,346	220	2,461	3,088	313	12,048	278	1,338	1,405	258	6,268	233	706	669	644	9,212	660	1,092	886	2
691	48,257	410	4,150	5,515	708	27,451	583	2,534	2,869	583	13,911	496	1,468	1,466	1,370	20,003	1,395	1,995	1,772	3
791	55,216	538	5,484	7,085	794	30,504	662	3,239	3,549	784	17,939	692	2,064	1,990	1,541	22,419	1,538	2,753	2,216	4
186	13,087	137	1,542	1,677	241	9,258	210	1,065	1,011	240	5,877	209	772	679	558	8,031	547	1,249	816	5
149	10,460	103	1,518	1,365	185	6,968	124	1,117	904	176	4,511	142	794	553	487	6,980	418	1,357	847	6
71	(x)	(x)	(x)	(x)	92	(x)	(x)	(x)	(x)	63	2,023	63	354	242	279	3,921	248	771	453	7
10	(x)	(x)	(x)	(x)	19	(x)	(x)	(x)	(x)	15	357	11	73	55	90	1,244	69	213	152	8
51	3,462	34	427	470	74	2,830	60	337	373	63	1,553	58	218	189	185	2,612	183	351	298	9
72	4,745	42	703	961	82	3,127	73	420	537	86	2,133	80	298	339	233	3,319	240	471	444	10
55	2,519	14	290	344	39	1,481	30	259	216	35	851	27	120	100	82	1,213	84	249	166	11
22	1,581	17	163	170	31	1,216	37	138	143	23	557	23	48	49	50	705	49	103	86	12
13	875	7	67	97	17	618	14	89	100	13	317	13	38	30	28	408	34	82	37	13
207	14,722	186	1,397	1,802	142	5,503	135	564	598	115	2,854	114	318	307	310	4,362	310	452	391	14
20	1,430	17	145	168	20	752	10	70	89	13	333	9	37	40	48	707	54	85	68	15
60	4,218	29	399	507	64	2,478	52	236	259	57	1,376	47	145	143	126	1,812	129	141	138	16
348	24,092	190	1,888	2,672	414	16,050	334	1,383	1,622	293	7,262	262	668	692	661	9,952	707	782	712	17
205	14,595	90	1,218	1,663	136	5,229	92	523	623	129	3,210	92	358	354	303	4,474	285	466	440	18
138	9,570	130	1,044	1,180	158	6,172	157	628	624	141	3,419	142	464	420	386	5,577	403	747	620	19
208	14,663	141	1,414	1,889	212	8,077	165	792	878	189	4,821	161	481	468	445	6,588	452	717	585	20
115	7,952	67	859	1,030	149	5,856	108	709	760	168	4,080	145	541	471	292	4,225	279	599	448	21
186	12,954	121	1,322	1,763	130	5,087	123	563	642	121	2,915	128	360	372	352	4,965	361	662	578	22
202	14,189	165	1,335	1,664	205	7,985	166	801	851	168	4,119	148	481	468	273	4,072	257	496	402	23
80	5,458	44	554	739	98	3,899	82	374	418	90	2,284	90	241	253	179	2,589	189	279	203	24
52	3,644	34	370	471	61	2,342	58	220	225	60	1,465	59	187	181	125	1,789	129	221	179	25
49	3,485	42	507	504	72	2,728	61	333	326	66	1,590	57	215	191	136	1,962	132	378	278	26
52	3,803	34	451	487	54	2,135	47	298	251	54	1,337	43	178	147	182	2,279	153	380	260	27
2	(x)	(x)	(x)	(x)	6	206	3	20	22	10	243	9	26	20	13	184	13	19	17	28
8	(x)	(x)	(x)	(x)	5	178	3	12	16	10	240	7	22	20	16	269	17	38	30	29
15	990	17	90	90	30	1,205	23	137	132	24	619	15	85	88	48	753	46	75	56	30
8	500	3	63	67	13	446	15	45	39	16	383	16	61	52	56	815	57	139	98	31
7	516	5	72	75	7	260	8	25	20	5	126	5	17	13	23	336	22	54	37	32
21	1,549	14	176	193	22	829	19	109	89	23	566	26	90	87	74	1,032	78	155	107	33
8	570	7	40	48	9	330	8	25	20	7	177	6	15	17	20	290	22	38	29	34
55	3,864	41	532	487	48	1,803	32	295	248	46	1,132	39	209	144	74	1,109	63	225	144	35
26	1,752	20	252	232	60	2,292	39	393	307	41	989	28	175	116	119	1,717	104	305	195	37
10	649	4	114	89	13	(x)	(x)	(x)	(x)	23	549	14	109	74	60	848	41	213	118	38
15	1,048	9	197	132	16	620	9	124	101	22	547	15	109	72	73	1,038	57	245	128	39
7	552	3	105	111	6	234	—	50	42	6	152	4	60	43	32	440	20	92	69	40
30	2,054	15	239	228	17	719	16	100	92	19	472	13	79	63	90	1,202	81	202	125	41
32	2,227	24	308	252	51	1,852	43	272	218	50	1,213	39	221	142	108	1,568	109	259	151	42
7	457	2	92	81	20	777	16	144	109	9	220	9	59	23	51	729	40	196	108	43
2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	5	118	2	15	14	50	362	18	116	69	44
3	258	—	48	42	3	110	3	14	12	4	(x)	(x)	(x)	(x)	12	182	10	34	20	45
1	(x)	(x)	(x)	(x)	2	104	3	15	19	1	(x)	(x)	(x)	(x)	13	171	8	25	18	46
6	389	3	86	90	11	431	12	51	53	8	200	6	37	28	56	763	45	128	98	48
4	(x)	(x)	(x)	(x)	4	154	5	12	21	7	178	6	14	15	22	304	28	47	33	49
8	(x)	(x)	(x)	(x)	15	572	7	73	97	13	316	12	40	53	37	553	37	59	48	50
1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	8	149	6	20	25	6	72	5	7	4	51
20	1,516	14	196	197	26	985	22	114	112	17	417	13	67	60	6	875	61	113	83	52
3	(x)	(x)	(x)	(x)	3	107	5	10	9	3	74	3	6	5	7	102	4	18	17	53
4	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	69	2	11	13	13	177	10	28	24	54
8	550	2	71	74	13	523	4	79	74	11	285	11	52	41	30	599	29	74	73	55
5	252	6	18	24	7	257	7	28	36	3	69	3	8	7	9	130	9	15	13	56
31	2,028	18	292	397	40	1,496	34	186	238	37	916	29	142	171	89	1,270	89	190	155	57
17	1,017	12	208	255	15	579	7	95	118	15	372	14	83	61	41	592	45	114	102	58
24	1,700	12	205	309	27	1,052	32	139	181	34	845	37	93	107	103	1,457	106	187	187	59

## CENSUS OF BUSINESS

HAY, GRAIN.  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	<b>UNITED STATES TOTAL</b>	15,539	\$549,535	13,909	30,543	\$28,680	9,907	\$526,216	8,540	23,357	\$27,524	1,227	\$220,299	805	9,924	\$11,615
2	<b>GEOGRAPHIC DIVISIONS:</b>															
3	New England.....	777	(x)	(x)	(x)	(x)	636	40,162	471	1,855	2,177	114	19,468	67	776	1,070
4	Middle Atlantic.....	2,555	125,440	2,444	5,919	6,012	1,942	122,612	1,824	5,728	5,888	321	57,939	232	2,534	2,885
5	East North Central.....	3,488	121,557	2,982	7,790	7,587	2,254	116,141	1,778	7,235	7,043	271	44,182	139	2,337	2,627
6	West North Central.....	2,882	69,631	2,437	4,189	3,281	1,463	64,319	1,134	3,671	3,053	139	21,284	84	947	861
7	South Atlantic.....	1,481	52,551	1,325	2,981	2,501	968	(x)	(x)	(x)	(x)	110	25,193	95	965	1,059
8	East South Central.....	653	18,779	621	1,189	837	390	15,790	381	1,078	794	37	5,468	39	289	284
9	West South Central.....	1,814	37,908	1,760	2,890	1,894	908	54,376	914	2,295	1,712	52	9,480	43	484	500
10	Mountain.....	507	(x)	(x)	(x)	(x)	313	(x)	(x)	(x)	(x)	24	4,726	17	242	287
	Pacific.....	1,446	71,810	1,306	3,082	3,795	1,075	70,207	951	2,677	3,742	167	36,718	99	1,409	2,063
11	<b>New England:</b>															
12	Maine.....	195	7,707	181	300	306	153	7,518	122	289	302	14	2,500	10	87	113
13	New Hampshire.....	74	5,512	60	143	157	61	3,441	50	142	158	9	1,564	7	44	63
14	Vermont.....	137	(x)	(x)	(x)	(x)	107	5,648	90	268	252	16	2,179	18	98	99
15	Massachusetts.....	169	12,535	142	641	802	164	12,196	116	631	795	35	6,555	16	280	414
16	Rhode Island.....	41	(x)	(x)	(x)	(x)	34	2,300	25	116	128	7	1,519	2	68	79
	Connecticut.....	141	9,168	90	414	548	117	9,059	68	409	544	33	5,551	14	199	302
17	<b>Middle Atlantic:</b>															
18	New York.....	1,157	64,207	1,067	2,694	2,788	945	63,196	853	2,632	2,748	174	29,644	111	1,164	1,542
19	New Jersey.....	288	21,586	245	1,119	1,246	218	21,224	177	1,090	1,229	64	14,798	51	728	850
	Pennsylvania.....	1,110	39,647	1,132	2,108	1,977	779	38,192	794	2,006	1,915	83	13,297	70	642	693
20	<b>East North Central:</b>															
21	Ohio.....	924	40,571	792	2,558	2,512	673	39,456	554	2,442	2,442	99	17,139	52	934	1,037
22	Indiana.....	740	23,198	613	1,705	1,532	447	21,925	337	1,544	1,442	53	7,708	30	447	474
23	Illinois.....	685	14,078	674	908	759	301	12,546	274	751	685	29	4,417	23	187	190
24	Michigan.....	445	16,439	333	1,156	1,185	292	15,764	198	1,109	1,158	37	6,411	3	415	510
	Wisconsin.....	694	27,271	570	1,463	1,381	541	26,450	425	1,589	1,358	53	8,512	31	354	416
25	<b>West North Central:</b>															
26	Minnesota.....	472	9,678	369	581	481	246	8,675	185	479	434	13	1,897	6	68	88
27	Iowa.....	854	20,270	721	1,221	1,018	420	18,848	341	1,071	935	40	5,859	29	259	258
28	Missouri.....	705	18,312	655	1,222	844	374	16,959	289	1,109	791	36	5,714	9	321	251
29	North Dakota.....	30	378	19	45	45	10	286	6	37	36	---	---	---	---	---
30	South Dakota.....	80	2,514	47	150	135	42	2,184	20	124	120	8	1,016	4	42	44
31	Nebraska.....	294	7,710	248	397	318	141	7,239	105	334	297	20	3,517	17	111	120
	Kansas.....	449	10,969	398	572	444	230	10,148	190	517	422	22	3,481	19	128	130
32	<b>South Atlantic:</b>															
33	Delaware.....	90	7,684	92	270	268	69	7,583	70	285	264	27	5,887	25	186	203
34	Maryland.....	215	10,457	184	547	489	157	10,212	130	525	477	23	5,054	20	231	228
35	District of Columbia.....	7	285	4	30	40	5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
36	Virginia.....	287	15,235	216	744	681	211	12,913	148	705	663	31	6,246	19	273	326
37	West Virginia.....	182	2,506	151	152	106	68	1,874	59	117	88	2	(x)	(x)	(x)	(x)
38	North Carolina.....	198	6,467	188	390	305	140	6,200	128	378	296	9	1,840	11	85	90
39	South Carolina.....	96	1,901	76	177	116	57	1,743	46	150	105	2	(x)	(x)	(x)	(x)
40	Georgia.....	201	5,532	193	406	282	129	5,030	124	380	265	10	1,831	6	91	93
	Florida.....	225	4,684	221	285	216	130	4,496	127	242	205	5	763	3	44	50
41	<b>East South Central:</b>															
42	Kentucky.....	217	4,211	210	311	252	107	3,859	109	274	219	8	1,166	9	65	71
43	Tennessee.....	229	6,596	215	447	313	138	6,196	130	400	295	18	2,804	17	120	127
44	Alabama.....	115	3,135	108	252	180	80	2,986	76	217	154	5	695	4	55	47
	Mississippi.....	92	2,869	88	199	132	65	2,759	66	185	128	6	803	9	49	39
45	<b>West South Central:</b>															
46	Arkansas.....	165	3,990	169	203	153	79	3,897	83	187	146	5	1,446	4	63	65
47	Louisiana.....	95	2,709	91	199	142	57	2,551	57	176	130	4	721	5	37	35
48	Oklahoma.....	375	5,887	349	471	369	148	5,044	140	377	321	8	1,177	4	81	105
	Texas.....	1,179	25,322	1,151	1,617	1,230	624	23,084	634	1,555	1,115	35	6,136	30	303	297
49	<b>Mountain:</b>															
50	Montana.....	55	1,228	27	74	97	20	1,177	10	69	94	2	(x)	(x)	(x)	(x)
51	Idaho.....	63	2,045	50	142	150	48	1,967	37	187	148	3	431	3	31	41
52	Wyoming.....	53	1,589	47	75	68	31	1,517	28	66	62	2	(x)	(x)	(x)	(x)
53	Colorado.....	181	5,131	154	331	301	107	4,874	92	297	235	10	1,873	5	84	92
54	New Mexico.....	62	1,893	56	126	112	30	1,770	28	115	106	3	763	4	31	34
55	Arizona.....	43	1,599	31	112	121	33	1,556	25	111	120	1	(x)	(x)	(x)	(x)
56	Utah.....	65	2,045	63	103	83	45	1,929	39	94	88	3	751	2	55	38
	Nevada.....	5	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	---	---	---	---	---
57	<b>Pacific:</b>															
58	Washington.....	291	13,287	248	559	643	222	12,962	182	537	629	33	5,455	15	172	224
59	Oregon.....	251	10,710	223	550	603	195	10,498	164	536	596	20	4,017	8	226	202
	California.....	904	47,813	835	1,953	2,549	658	46,737	603	1,904	2,517	114	27,248	76	1,011	1,557

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 2 stores; Ark., 1; Colo., 4; Iowa, 9; Md., 3; Miss., 2; Mo., 2; Nebr., 1; N. Dak., 5; Okla., 5; S. Dak., 10; with total sales of \$2,602,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

787

AND FEED STORES  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
except chain stores)

## STORES WITH ANNUAL SALES OF--

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.	
Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*		
(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)	(add 000)		
2,100	\$147,321	1,585	8,043	\$7,978	1,954	\$75,504	1,743	4,627	\$3,922	1,486	\$36,536	1,385	2,448	\$1,891	3,140	\$46,587	3,022	3,315	\$2,220	1	
155	11,283	90	573	656	124	4,848	97	271	260	95	2,556	77	124	115	148	2,207	140	111	76	2	
496	55,796	432	1,681	1,701	401	15,582	417	801	728	250	6,211	258	315	272	474	7,084	485	597	302	3	
522	58,575	318	2,299	2,284	455	17,581	580	1,213	1,074	329	7,980	287	584	500	677	10,013	654	787	558	4	
279	(x)	(x)	(x)	(x)	253	(x)	(x)	(x)	(x)	238	(x)	(x)	(x)	(x)	558	8,158	496	609	399	5	
184	(x)	(x)	(x)	(x)	191	7,378	156	465	354	132	3,256	120	254	155	349	5,192	352	389	229	6	
49	3,515	47	227	178	78	2,810	79	192	129	67	1,597	65	149	88	161	2,400	151	219	115	7	
118	7,908	115	529	406	191	7,390	199	503	345	163	3,987	164	303	182	394	5,611	393	476	279	8	
84	(x)	(x)	(x)	(x)	67	(x)	(x)	(x)	(x)	57	(x)	(x)	(x)	(x)	101	1,527	86	116	86	9	
247	17,138	220	745	895	201	7,505	184	380	380	164	4,082	163	225	202	296	4,466	285	218	182	10	
33	2,388	17	90	98	35	1,390	30	60	51	21	498	14	22	20	50	742	51	30	20	11	
18	1,166	10	58	58	10	406	7	21	20	10	244	11	10	10	16	261	15	9	5	12	
23	1,785	13	81	90	24	917	21	43	35	16	596	11	27	19	28	391	27	19	9	13	
45	5,309	30	186	225	54	1,300	25	97	96	23	614	19	39	41	27	418	26	29	19	14	
9	590	8	28	30	4	148	3	12	13	6	142	5	6	4	8	101	7	2	2	15	
29	2,065	12	130	155	17	687	11	38	45	19	462	17	20	21	19	294	14	22	21	16	
277	20,118	228	882	887	195	7,581	201	342	312	118	2,807	118	128	111	188	2,846	195	116	84	17	
43	3,428	29	167	192	48	1,819	41	132	133	15	271	15	21	20	48	708	41	42	34	18	
176	12,250	175	632	622	168	6,062	175	327	285	122	3,033	125	166	141	240	5,550	249	258	174	19	
180	12,498	128	798	817	133	5,100	126	339	304	91	2,219	84	191	162	170	2,500	164	180	122	20	
105	7,392	55	521	493	81	3,180	58	249	221	63	1,507	50	122	108	145	2,183	144	205	146	21	
48	3,291	31	186	179	53	2,010	53	145	124	35	871	31	63	48	136	1,957	136	170	124	22	
65	4,649	22	330	333	59	2,318	45	181	161	47	1,102	41	78	68	84	1,284	77	106	86	23	
124	8,545	82	464	462	129	4,995	98	304	264	95	2,291	81	140	114	142	2,109	153	127	80	24	
37	2,473	30	122	128	41	1,556	22	85	77	47	1,176	36	80	69	106	1,583	69	104	74	25	
94	6,553	61	372	337	74	2,787	61	159	134	60	1,452	54	101	80	152	2,217	136	170	124	26	
75	5,334	38	321	252	66	2,436	48	196	128	62	1,508	59	116	69	155	1,987	155	155	63	27	
1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	6	82	6	5	5	28	
6	549	5	33	55	6	221	3	13	16	8	194	4	12	10	12	184	4	24	15	29	
22	1,545	14	68	59	27	1,109	18	63	54	20	466	14	29	25	52	782	42	63	41	30	
42	2,915	30	138	113	57	1,437	25	93	73	58	952	32	72	49	91	1,365	84	68	57	31	
14	943	17	41	30	11	426	11	18	14	7	181	8	9	8	10	146	9	9	9	32	
42	2,894	28	144	137	30	1,199	19	73	66	18	417	21	26	15	44	658	42	51	31	33	
1	(x)	(x)	(x)	(x)	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	34
50	3,325	26	196	168	47	1,664	35	131	96	22	555	18	43	34	61	925	50	60	39	35	
5	(x)	(x)	(x)	(x)	11	421	13	25	20	17	405	12	29	21	53	479	26	28	18	36	
28	1,887	21	110	91	30	1,150	20	83	55	22	551	21	42	25	51	772	55	56	55	37	
4	(x)	(x)	(x)	(x)	12	430	12	31	17	11	264	10	29	17	28	405	24	45	26	38	
20	1,234	21	90	69	24	908	23	56	42	15	533	10	33	19	62	926	64	90	42	39	
20	1,382	25	80	69	28	980	25	48	44	22	550	20	25	16	57	641	58	47	26	40	
12	859	13	62	54	17	622	17	45	34	19	450	22	53	34	51	762	48	49	26	41	
14	989	15	66	48	32	1,166	32	83	52	17	399	16	38	19	57	828	50	95	47	42	
13	887	9	55	40	13	524	16	31	22	14	534	15	27	14	35	546	32	49	31	43	
10	780	10	44	36	14	498	14	33	21	17	414	12	51	21	18	264	21	28	11	44	
13	756	9	44	40	18	725	23	37	22	18	426	19	27	13	25	344	26	16	8	45	
8	563	7	36	30	19	771	23	52	34	10	283	9	23	15	18	213	13	28	16	46	
16	1,099	18	74	57	36	1,509	30	99	78	22	552	21	44	27	66	927	69	79	54	47	
81	5,470	83	375	279	118	4,585	123	315	211	113	2,766	115	209	127	277	4,127	285	355	201	48	
4	287	1	15	22	2	(x)	(x)	(x)	(x)	4	106	3	7	7	8	124	6	7	9	49	
11	749	10	46	47	7	293	8	15	17	10	258	8	25	25	15	241	10	20	18	50	
10	779	8	26	26	5	187	3	11	10	3	78	2	10	9	11	(x)	(x)	(x)	(x)	51	
19	1,503	15	78	80	19	748	17	51	49	25	825	25	41	29	34	527	50	48	33	52	
6	400	4	35	35	10	402	9	27	26	5	124	7	7	4	6	81	4	15	7	53	
8	(x)	(x)	(x)	(x)	13	541	9	33	32	5	124	2	6	6	6	92	6	7	7	54	
6	428	5	22	24	10	565	9	23	17	4	102	4	4	3	20	287	19	10	6	55	
---	---	---	---	---	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	(x)	56
62	4,325	41	212	257	41	1,582	38	84	71	27	689	31	38	53	59	931	57	51	44	57	
46	5,085	40	139	152	49	1,977	41	83	75	30	761	29	39	52	50	770	46	49	35	58	
159	9,750	139	594	486	111	4,344	105	233	254	107	2,632	103	149	137	187	2,755	182	118	103	59	

## CENSUS OF BUSINESS

FARM AND GARDEN  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					\$50,000 and over				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL.	4,794	\$142,777	4,068	12,816	\$12,329	2,545	\$134,532	1,774	11,908	\$11,822	751	\$88,645	406	8,494	\$8,971
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	West North Central:															
7	South Atlantic:															
8	East South Central:															
9	West South Central:															
10	Mountain:															
11	Pacific:															
12	New England:															
13	Maine	53	1,854	50	49	55	35	1,790	31	49	55	10	1,217	6	37	46
14	New Hampshire	4	42	4	4	4	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
15	Vermont	5	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
16	Massachusetts	35	2,282	22	252	304	23	2,242	12	244	297	12	1,907	4	213	284
17	Rhode Island	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
18	Connecticut	23	787	17	74	108	14	770	10	73	108	6	578	3	55	90
19	Middle Atlantic:															
20	New York	239	11,228	187	1,922	1,513	130	10,889	77	1,884	1,481	60	9,222	34	1,688	1,248
21	New Jersey	87	4,347	77	325	388	48	4,235	37	309	379	23	3,602	15	220	289
22	Pennsylvania	284	7,989	285	782	820	82	7,593	67	750	800	28	6,382	20	647	710
23	East North Central:															
24	Ohio	271	11,574	194	793	840	116	11,146	62	746	809	58	9,779	9	596	660
25	Indiana	150	6,953	115	620	610	83	6,733	46	584	588	42	5,806	7	489	513
26	Illinois	176	5,051	150	535	520	94	4,788	81	472	487	27	3,262	18	266	339
27	Michigan	124	4,188	82	472	468	73	4,033	39	442	446	28	2,915	10	300	321
28	Wisconsin	97	3,635	70	281	293	51	3,485	29	260	281	21	2,774	3	203	228
29	West North Central:															
30	Minnesota	76	2,095	70	159	171	33	1,954	30	136	156	10	1,433	7	107	129
31	Iowa	256	5,340	200	557	448	82	4,939	57	514	424	17	3,432	10	360	313
32	Missouri	67	1,700	54	166	158	30	1,584	17	151	149	11	1,118	5	93	99
33	North Dakota	16	417	9	73	84	5	382	2	70	82	3	(x)	(x)	(x)	(x)
34	South Dakota	25	928	22	146	138	10	894	7	141	135	3	751	—	128	126
35	Nebraska	50	836	46	105	91	24	734	21	82	80	5	580	9	41	49
36	Kansas	48	663	45	61	48	16	565	14	48	41	4	349	3	20	21
37	South Atlantic:															
38	Delaware	28	472	30	89	26	8	(x)	(x)	(x)	(x)	4	318	5	27	17
39	Maryland	51	1,699	38	154	124	24	1,628	15	123	119	12	1,322	5	96	96
40	District of Columbia	5	444	2	44	63	3	(x)	(x)	(x)	(x)	3	438	—	44	63
41	Virginia	106	5,207	73	309	345	70	5,095	41	294	336	30	4,083	6	194	253
42	West Virginia	13	87	12	12	7	3	53	2	9	6	—	—	—	—	—
43	North Carolina	401	16,097	313	908	992	238	15,343	178	881	982	93	11,881	53	667	819
44	South Carolina	242	4,699	208	285	216	141	4,251	118	264	205	18	1,956	12	98	96
45	Georgia	376	8,068	347	612	492	177	7,190	150	549	469	38	4,461	28	326	336
46	Florida	119	4,435	87	283	265	70	4,212	46	232	255	24	3,143	8	141	179
47	East South Central:															
48	Kentucky	74	1,912	76	137	125	33	1,785	35	132	124	11	1,333	10	91	99
49	Tennessee	79	2,141	78	178	147	39	1,980	39	153	141	10	1,276	6	110	116
50	Alabama	208	5,979	155	585	311	145	5,874	105	361	301	37	3,274	24	198	180
51	Mississippi	142	4,595	118	280	246	75	4,382	49	285	240	23	3,228	11	171	182
52	West South Central:															
53	Arkansas	58	539	38	24	21	13	457	15	19	18	1	(x)	(x)	(x)	(x)
54	Louisiana	78	2,156	57	348	210	46	2,038	32	319	199	10	1,239	5	179	126
55	Oklahoma	33	551	34	50	38	8	455	12	35	25	3	358	4	19	17
56	Texas	144	2,220	131	313	243	62	1,931	60	273	219	11	974	7	146	135
57	Mountain:															
58	Montana	11	321	6	21	35	7	313	2	20	34	3	231	—	14	26
59	Idaho	11	996	6	80	111	9	(x)	(x)	(x)	(x)	4	901	—	68	103
60	Wyoming	6	281	5	24	20	3	276	1	23	20	2	(x)	(x)	(x)	(x)
61	Colorado	28	355	23	47	69	8	298	6	41	57	2	(x)	(x)	(x)	(x)
62	New Mexico	4	135	4	6	10	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
63	Arizona	10	386	5	17	31	9	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
64	Utah	13	166	8	37	38	7	156	2	37	38	—	—	—	—	—
65	Nevada	2	(x)	(x)	(x)	(x)	—	—	—	—	—	—	—	—	—	—
66	Pacific:															
67	Washington	62	2,892	54	182	211	49	2,829	22	170	205	14	1,800	6	74	102
68	Oregon	44	2,289	32	152	180	31	2,227	18	148	178	14	1,716	12	98	127
69	California	496	10,983	469	1,191	1,390	193	10,028	167	1,041	1,283	54	6,849	39	645	858

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ala., 6 stores; Ariz., 1; Ark., 1; Conn., 1; Fla., 14; Ga., 4; Ill., 5; Ind., 4; Iowa, 25; La., 4; Maine, 1; Mass., 1; Mich., 1; Miss., 1; Mo., 4; N. J., 3; N. C., 2; Ohio 4; Okla., 5; S. C., 2; Tex., 4; Va., 1; with total sales of \$9,614,000. These data are also included in geographic division totals but not in U. S. totals.  
\* Less than \$500.

SUPPLY STORES  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Personnel, and Pay Roll  
(except chain stores)

## STORES WITH ANNUAL SALES OF—

\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
405	\$15,407	293	1,472	\$1,355	358	\$8,691	298	783	\$650	831	\$11,789	777	1,159	\$846	2,449	\$3,245	2,294	908	\$507	1
16	630	17	28	30	13	313	12	20	22	16	218	14	21	18	47	(x)	(x)	(x)	(x)	2
42	1,645	19	196	223	32	758	29	73	78	75	1,110	84	119	111	350	848	348	86	61	3
64	2,449	48	309	272	62	1,519	47	158	130	115	1,681	117	183	148	401	1,218	552	197	116	4
28	1,089	20	103	92	44	1,071	28	124	83	75	(x)	(x)	(x)	(x)	317	947	298	125	87	5
118	4,479	92	344	280	108	2,802	90	199	147	288	4,032	259	262	171	807	2,593	557	178	75	6
56	2,072	41	145	111	43	1,049	34	69	47	112	1,549	102	127	71	212	846	192	67	28	7
19	684	16	100	59	22	541	21	51	37	63	(x)	(x)	(x)	(x)	160	597	141	64	49	8
6	221	2	31	36	10	255	6	27	27	16	217	11	25	22	59	(x)	(x)	(x)	(x)	9
68	2,521	40	255	287	41	1,004	31	111	117	84	1,192	79	176	175	329	1,062	328	186	115	10
7	287	10	3	2	7	174	6	3	3	9	112	9	6	4	20	64	19	(x)	(x)	11
1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	12
8	238	4	18	20	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	12	40	10	8	7	13
3	105	3	7	8	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	9	17	7	1	1	14
21	805	5	104	127	14	334	10	35	48	35	526	28	57	59	109	339	110	38	32	17
8	327	5	48	57	7	163	8	24	17	10	144	9	17	18	39	111	40	16	9	18
15	514	9	44	39	11	259	11	14	15	30	458	27	45	36	202	396	106	32	20	19
15	585	8	71	73	17	413	13	44	41	26	369	32	55	35	155	428	132	47	31	20
11	418	7	38	33	10	239	11	19	15	20	270	23	58	27	67	220	67	36	22	21
14	523	18	99	61	18	456	13	48	40	35	547	32	59	47	82	263	69	63	33	22
14	571	8	70	75	11	263	6	36	24	20	284	17	58	26	51	155	45	50	20	23
10	352	9	31	30	6	148	4	11	10	14	211	13	15	13	48	150	41	21	12	24
6	236	5	14	14	4	93	4	6	5	13	172	14	9	8	43	161	40	23	15	25
11	451	8	38	32	28	691	17	84	57	28	385	22	32	22	154	401	143	43	24	26
5	203	2	25	28	6	147	4	14	10	6	116	6	19	12	37	116	37	15	7	27
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	39	2	4	3	15	35	7	3	2	28
2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	13	188	11	16	15	26	102	25	23	11	29
2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	32	98	31	13	7	30
1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	20	(x)	(x)	(x)	(x)	31
4	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	4	82	2	5	3	27	(x)	(x)	(x)	(x)	32
14	545	14	61	58	11	270	8	22	16	15	197	13	17	11	36	112	32	15	9	33
48	1,817	35	117	96	31	741	29	45	35	66	904	61	52	32	183	754	140	27	1	34
18	654	14	44	38	23	558	20	32	23	82	1,185	72	90	50	101	446	90	21	10	35
21	781	16	65	41	28	672	21	68	44	90	1,276	85	90	48	199	876	197	65	23	36
12	490	8	42	38	9	228	7	19	16	25	351	23	30	22	49	223	41	51	10	37
3	121	3	7	4	7	158	7	15	9	12	173	15	19	12	41	127	41	5	1	38
7	250	8	15	9	10	257	12	14	8	12	177	13	14	8	40	161	37	25	6	39
53	1,202	21	86	73	17	403	11	23	18	58	795	49	54	50	84	305	50	22	10	40
13	499	9	37	25	9	231	4	17	12	30	404	25	40	21	87	253	64	15	8	41
8	(x)	(x)	(x)	(x)	7	174	9	11	7	5	(x)	(x)	(x)	(x)	23	82	25	5	3	42
1	(x)	(x)	(x)	(x)	9	223	6	27	15	19	(x)	(x)	(x)	(x)	30	120	25	24	11	43
10	345	11	37	24	6	144	6	13	15	35	438	36	77	45	82	289	71	40	24	44
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	45
2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	46
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	47
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	4	58	4	4	3	20	59	17	6	5	48
2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	4	58	2	7	9	1	(x)	(x)	(x)	(x)	49
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	3	42	2	6	6	6	(x)	(x)	(x)	(x)	50
18	694	5	62	67	8	199	6	17	20	9	136	5	17	16	13	63	12	12	6	51
9	370	2	33	36	3	79	1	10	10	5	62	3	7	5	13	42	14	4	2	52
39	1,457	33	160	184	30	726	24	84	87	70	994	71	152	154	303	957	302	150	107	53

## CENSUS OF BUSINESS

JEWELRY  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
Stores, Sales, Per-  
(Includes all stores)

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	14,019	\$323,581	13,047	31,154	\$47,485	6,684	\$289,768	5,988	28,726	\$45,572	520	\$116,580	222	11,185	\$21,371
2	GEOGRAPHIC DIVISIONS:															
3	New England:	1,053	27,389	860	2,856	4,273	552	24,981	381	2,642	4,091	58	12,329	9	1,259	2,160
4	Middle Atlantic:	3,191	82,544	2,864	7,517	12,022	1,637	75,147	1,358	6,835	11,592	116	33,092	44	2,954	6,033
5	East North Central:	3,177	68,468	3,004	6,711	10,254	1,476	60,478	1,301	6,152	9,811	104	(x)	(x)	(x)	(x)
6	West North Central:	1,669	26,491	1,647	2,590	3,577	644	21,752	607	2,250	3,343	30	6,357	9	671	1,270
7	South Atlantic:	1,585	38,285	1,157	4,117	5,835	812	35,550	616	3,843	5,551	75	14,008	27	1,310	2,327
8	East South Central:	554	13,496	493	1,421	1,899	284	12,302	249	1,308	1,828	18	4,225	14	426	898
9	West South Central:	999	23,528	920	2,601	3,686	475	21,229	445	2,389	3,523	49	(x)	(x)	(x)	(x)
10	Mountain:	586	10,681	550	977	1,466	275	9,324	258	895	1,415	17	2,628	10	231	447
	Pacific:	1,546	38,211	1,557	3,140	5,219	783	34,444	779	2,971	5,072	66	14,996	37	1,349	2,588
11	New England:															
12	Maine	116	2,091	108	227	283	53	1,809	43	208	270	3	422	—	43	83
13	New Hampshire	76	1,058	74	103	119	34	858	32	93	110	1	(x)	(x)	(x)	(x)
14	Vermont	57	785	55	90	99	27	580	25	75	89	—	—	—	—	—
15	Massachusetts	520	14,543	422	1,510	2,222	272	13,369	190	1,401	2,130	28	7,095	3	729	1,196
16	Rhode Island	78	3,085	54	350	558	42	2,911	19	335	541	11	(x)	(x)	(x)	(x)
	Connecticut	208	5,879	148	576	994	124	5,434	72	532	951	15	2,517	4	242	473
17	Middle Atlantic:															
18	New York	1,601	47,131	1,398	3,617	6,965	652	43,496	680	3,576	6,734	68	21,927	23	1,731	3,960
19	New Jersey	442	9,995	381	872	1,422	232	8,945	189	799	1,545	14	2,871	8	185	368
	Pennsylvania	1,148	25,418	1,105	2,828	3,637	553	22,706	507	2,460	3,513	34	8,494	13	1,038	1,687
20	East North Central:															
21	Ohio	821	19,072	781	1,914	2,990	390	17,146	338	1,771	2,886	34	7,126	17	740	1,433
22	Indiana	418	8,404	388	894	1,195	179	7,276	155	797	1,115	12	2,832	3	302	486
23	Illinois	888	20,198	881	1,780	2,804	435	18,022	407	1,659	2,677	29	6,803	14	579	1,195
24	Michigan	565	14,595	523	1,505	2,397	273	13,025	232	1,409	2,332	27	5,821	9	642	1,250
	Wisconsin	487	6,599	451	618	870	199	5,008	168	556	801	2	(x)	(x)	(x)	(x)
25	West North Central:															
26	Minnesota	383	6,161	387	584	850	152	5,041	150	508	806	5	1,052	—	99	223
27	Iowa	369	4,908	354	420	528	131	3,708	139	335	489	2	(x)	(x)	(x)	(x)
28	Missouri	353	8,321	335	887	1,316	182	7,446	155	787	1,258	17	3,999	7	430	813
29	North Dakota	78	873	72	75	93	32	877	28	67	88	—	—	—	—	—
30	South Dakota	63	793	60	65	83	29	872	29	58	87	—	—	—	—	—
31	Nebraska	184	2,279	189	245	307	62	1,744	63	195	275	2	(x)	(x)	(x)	(x)
	Kansas	240	3,256	259	354	390	86	2,464	83	274	338	4	665	—	70	89
32	South Atlantic:															
33	Delaware	37	976	28	115	170	23	937	14	112	168	3	320	—	46	72
34	Maryland	151	4,529	143	452	684	81	4,178	72	424	641	8	1,682	3	175	293
35	District of Columbia	79	4,857	82	411	750	61	4,557	44	404	745	13	3,098	4	260	541
36	Virginia	206	5,517	132	328	510	117	4,896	103	582	872	11	1,728	9	190	326
37	West Virginia	141	2,932	132	281	355	75	2,683	64	255	338	6	862	2	73	112
38	North Carolina	256	5,890	199	712	900	158	5,428	106	673	873	7	1,060	3	97	159
39	South Carolina	113	2,555	94	205	352	63	2,295	47	265	345	4	688	1	87	116
40	Georgia	185	4,825	159	502	752	106	4,195	91	549	718	7	1,311	3	153	248
	Florida	217	6,804	130	621	972	128	6,401	75	579	933	16	3,277	2	229	460
41	East South Central:															
42	Kentucky	187	3,456	161	342	445	81	3,058	78	309	422	4	840	2	79	141
43	Tennessee	146	5,243	130	551	768	88	4,927	75	512	740	9	2,312	8	217	377
44	Alabama	144	3,412	133	374	491	88	3,060	58	345	473	5	1,073	4	130	180
	Mississippi	77	1,365	69	154	197	46	1,259	40	142	191	—	—	—	—	—
45	West South Central:															
46	Arkansas	89	1,363	92	158	195	41	1,185	44	139	173	1	(x)	(x)	(x)	(x)
47	Louisiana	144	5,023	122	608	913	76	4,674	81	558	881	17	3,189	12	341	619
48	Oklahoma	189	2,977	167	323	437	79	2,496	78	281	409	5	765	6	78	140
	Texas	547	14,143	519	1,614	2,131	279	12,878	282	1,411	2,080	26	5,646	11	617	1,095
49	Mountain:															
50	Montana	91	1,296	96	104	126	48	1,089	51	98	119	1	(x)	(x)	(x)	(x)
51	Idaho	77	1,128	76	88	113	38	902	38	74	104	—	—	—	—	—
52	Wyoming	42	539	45	58	82	17	414	20	51	49	—	—	—	—	—
53	Colorado	173	3,734	169	379	588	81	3,315	72	348	558	7	1,318	4	114	214
54	New Mexico	44	742	44	69	91	24	647	24	61	88	1	(x)	(x)	(x)	(x)
55	Arizona	55	1,163	43	114	181	28	1,043	18	105	175	4	563	3	45	92
56	Utah	64	1,434	54	149	255	27	1,291	18	141	249	3	417	1	43	84
	Nevada	22	645	23	41	77	16	623	17	41	77	1	(x)	(x)	(x)	(x)
57	Pacific:															
58	Washington	238	6,027	230	485	736	108	5,361	99	438	714	13	2,808	7	217	391
59	Oregon	155	3,714	161	306	558	81	3,344	84	290	524	6	1,385	7	114	266
	California	1,153	28,470	1,166	2,369	3,945	594	25,708	598	2,243	3,834	49	10,805	23	1,018	1,931

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ala., 6 stores; Colo., 1; Del., 2; Fla., 18; Idaho, 4; Kans., 4; La., 1; Maine, 5; Minn., 2; Miss., 3; Nebr., 5; Nev., 1; N. H., 3; N. C., 5; N. Dak., 1; Oreg., 1; R. I., 3; S. C., 2; Utah, 1; Wash., 5; with total sales of \$5,510,000. These data are also included in geographic division totals but not in U. S. totals.



# RETAIL TRADE: 1939

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STORES  
STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
sonnel, and Pay Roll  
(except chain stores)

annel, and Ray roll  
except chain stores)

STORES WITH ANNUAL SALES OF—

\$50,000 to \$99,999					\$30,000 to \$49,999					\$20,000 to \$29,999					\$10,000 to \$19,999					Line No.
Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	
822	\$56,468	581	5,586	\$9,180	1,061	\$40,402	864	4,203	\$6,076	1,275	\$31,054	1,163	3,376	\$4,246	3,206	\$45,283	3,158	4,378	\$4,699	1
52	3,624	19	413	648	73	2,885	44	281	485	105	2,493	82	287	386	264	3,850	227	402	432	2
208	14,159	148	1,268	2,068	256	9,677	202	918	1,385	308	7,553	259	780	1,025	749	10,666	703	937	1,081	3
176	(x)	(x)	(x)	(x)	239	9,021	186	957	1,433	282	6,861	269	740	912	675	9,481	684	919	895	4
59	4,892	85	445	733	78	2,868	54	327	483	118	2,873	119	318	390	349	4,982	380	489	487	5
113	7,816	63	806	1,269	147	5,612	110	695	895	154	(x)	(x)	(x)	(x)	323	(x)	(x)	(x)	(x)	6
47	5,282	29	351	531	50	1,953	44	217	278	48	1,187	41	140	157	121	1,675	121	174	184	7
52	(x)	(x)	(x)	(x)	74	2,826	69	313	406	83	2,068	77	281	303	217	3,058	228	547	314	8
24	1,889	17	180	314	48	1,880	42	191	289	50	(x)	(x)	(x)	(x)	136	5,356	411	383	463	9
98	6,813	79	608	1,124	103	3,969	113	358	501	136	3,310	139	294	396	380					10
8	806	78	89	4	159	2	16	20	9	208	11	25	28	29	414	30	46	52	11	
1	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	7	189	9	20	22	18	233	17	26	23	12	
2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	5	127	4	19	25	19	284	20	30	26	13	
26	1,892	15	211	334	34	1,343	19	129	55	1,300	42	142	198	127	1,739	111	190	185	14	
2	(x)	(x)	(x)	(x)	5	196	4	22	30	185	3	22	30	16	242	10	39	51	15	
11	789	4	79	145	22	886	12	81	153	21	504	13	59	85	758	39	71	95	16	
106	7,212	72	578	984	121	4,836	93	399	644	166	4,186	137	388	555	599	5,533	355	482	561	17
36	2,397	23	242	408	42	1,578	24	166	271	33	776	24	85	128	107	1,623	90	121	152	18
86	4,550	53	448	678	93	3,483	65	353	470	107	2,589	98	287	342	253	3,610	258	334	336	19
46	3,293	30	318	554	67	2,575	54	278	405	70	1,714	72	173	209	173	2,438	165	264	287	20
22	1,551	9	171	270	20	784	15	99	131	33	818	30	100	110	92	1,281	98	125	118	21
53	3,583	43	320	512	78	2,884	68	280	432	88	2,147	90	220	273	187	2,605	194	240	285	22
38	2,636	25	296	456	44	1,683	34	184	274	56	1,340	53	142	168	108	1,546	111	145	164	23
17	(x)	(x)	(x)	(x)	30	1,085	17	118	193	35	842	24	106	132	116	1,621	116	145	161	24
19	1,348	13	127	224	23	875	10	111	158	26	644	22	74	98	79	1,122	85	97	106	25
18	(x)	(x)	(x)	(x)	13	486	13	53	76	28	680	29	71	80	70	996	73	87	72	26
17	1,101	14	108	158	21	785	15	77	104	19	465	22	51	58	78	1,116	77	121	127	27
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	4	98	1	19	38	24	354	25	28	24	28
2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	10	246	11	20	22	15	223	16	19	24	29
5	(x)	(x)	(x)	(x)	10	373	9	47	87	12	283	13	29	40	33	466	32	56	57	30
6	413	5	43	71	7	244	5	26	42	19	457	21	54	58	50	685	52	81	78	31
4	295	35	58	3	114	1	13	25	1	(x)	(x)	(x)	(x)	12	(x)	(x)	(x)	(x)	(x)	32
16	1,146	9	119	196	16	822	18	67	74	16	383	18	40	53	25	365	24	23	25	33
7	539	5	92	10	370	10	34	45	13	304	10	29	36	18	246	15	25	31	34	
18	1,155	10	134	209	28	908	21	97	132	19	459	22	67	71	46	645	41	94	134	35
8	498	2	45	76	13	493	12	57	75	14	338	13	56	37	54	484	35	44	38	36
22	1,451	10	168	266	31	1,155	18	166	201	37	878	30	122	135	61	886	47	122	112	37
9	589	6	53	101	8	303	5	58	42	14	333	9	47	52	28	382	26	40	34	38
15	922	14	94	128	20	772	14	128	165	23	570	23	70	79	41	820	37	104	96	39
14	1,031	7	104	143	23	874	13	95	136	17	397	7	50	77	58	822	46	101	117	40
10	744	5	78	112	13	577	11	76	67	18	452	21	48	54	36	493	37	49	48	41
15	1,147	9	121	179	18	874	18	78	101	12	292	9	47	37	35	502	31	51	46	42
16	980	10	110	178	10	588	9	44	52	10	243	5	21	29	27	378	30	40	34	43
6	391	5	44	62	9	364	6	40	56	8	200	6	24	37	23	304	23	34	36	44
8	(x)	(x)	(x)	(x)	5	203	6	25	28	6	163	5	22	25	23	322	28	31	21	45
7	497	3	68	97	5	180	3	18	28	14	348	10	64	79	33	460	33	69	58	46
4	285	2	35	61	13	493	11	61	88	17	403	21	44	55	40	550	38	65	67	47
35	2,402	34	272	397	51	1,950	49	209	264	46	1,154	41	131	146	121	1,724	127	182	168	48
2	(x)	(x)	(x)	(x)	6	230	5	21	29	8	205	8	23	28	29	405	35	35	39	49
2	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	5	113	5	13	18	23	331	28	21	25	50
3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	12	(x)	(x)	(x)	(x)	51
7	192	5	14	28	17	646	18	68	103	15	378	14	44	52	35	485	36	60	68	52
1	488	2	80	121	4	172	4	16	26	5	130	5	12	16	13	185	15	17	22	53
1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	9	218	6	21	31	10	189	7	22	22	54
4	324	2	38	77	2	341	5	38	62	4	102	2	15	19	8	107	8	7	7	55
4	264	4	14	35	2	(x)	(x)	(x)	(x)	3	77	4	3	3	6	81	6	5	6	56
14	997	9	98	166	14	507	17	48	67	15	354	12	27	35	52	727	54	48	55	57
8	612	5	61	115	11	441	10	44	70	12	309	12	31	38	44	597	50	40	35	58
74	5,204	65	450	845	78	3,021	88	244	364	109	2,647	115	236	323	284	4,032	307	295	373	59

## CENSUS OF BUSINESS

## BOOK STORES

TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll

(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	2,580	\$64,366	2,154	10,878	\$12,358	1,106	\$58,991	775	10,177	\$11,942	439	\$47,401	184	8,666	\$10,686
<b>GEOGRAPHIC DIVISIONS:</b>															
New England	213	4,683	163	786	852	94	4,219	55	729	819	33	3,123	9	570	676
Maine	1	18,310	645	2,752	3,427	301	14,493	185	2,538	3,266	106	11,165	38	2,128	2,862
Middle Atlantic	766	15,272	444	2,547	2,875	238	14,228	179	2,596	2,800	102	11,698	46	2,105	2,582
East North Central	523	6,360	213	1,145	1,168	117	(x)	(x)	(x)	(x)	53	4,747	32	916	1,028
West North Central	238	5,558	167	930	1,059	102	(x)	(x)	(x)	(x)	40	3,884	10	707	911
South Atlantic	216	5,518	65	428	457	44	3,402	34	408	445	20	3,024	12	353	406
East South Central	82	4,248	128	786	821	65	3,921	49	691	796	33	3,355	19	618	740
West South Central	149	1,797	77	355	297	45	1,609	32	325	284	11	1,032	3	249	236
Mountain	94	7,967	265	1,403	1,540	128	7,273	75	1,319	1,494	55	5,912	16	1,136	1,359
Pacific	350														
<b>New England:</b>															
Maine	20	345	13	68	60	8	283	3	57	55	3	(x)	(x)	(x)	(x)
New Hampshire	20	368	16	54	32	12	336	10	32	32	5	229	4	19	21
Vermont	8	106	7	17	9	5	91	4	15	9	—	—	—	—	—
Massachusetts	116	2,199	91	399	452	43	1,922	24	364	427	15	1,423	2	291	358
Rhode Island	11	127	11	19	15	5	112	5	16	14	1	(x)	(x)	(x)	(x)
Connecticut	39	1,540	25	251	284	21	1,475	9	245	282	9	1,259	2	212	250
<b>Middle Atlantic:</b>															
New York	565	11,563	466	1,659	2,417	213	10,259	134	1,701	2,291	74	7,904	24	1,398	1,980
New Jersey	63	1,017	52	164	219	24	868	15	144	205	7	576	5	111	176
Pennsylvania	158	3,750	127	729	791	64	3,378	38	693	770	25	2,985	9	619	706
<b>East North Central:</b>															
Ohio	106	3,515	84	671	801	49	3,340	31	638	786	21	2,890	6	580	744
Indiana	67	1,449	63	235	190	37	1,361	35	220	183	13	956	9	160	142
Illinois	219	7,021	179	1,104	1,306	93	6,518	67	1,034	1,270	45	5,891	23	933	1,183
Michigan	86	1,994	61	330	365	36	1,800	31	310	354	13	1,378	4	273	330
Wisconsin	45	1,285	37	207	213	23	1,209	15	194	207	10	983	4	159	183
<b>West North Central:</b>															
Minnesota	57	951	32	161	168	18	896	13	156	165	9	738	3	139	146
Iowa	52	1,035	59	161	134	23	939	27	149	129	9	710	12	125	112
Missouri	65	2,761	54	535	648	36	2,652	27	512	637	14	2,248	3	455	598
North Dakota	4	19	2	4	2	—	—	—	—	—	—	—	—	—	—
South Dakota	4	71	1	15	7	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Nebraska	22	512	19	124	109	6	428	4	117	104	5	(x)	(x)	(x)	(x)
Kansas	49	1,011	46	143	100	32	897	32	130	94	14	576	11	69	63
<b>South Atlantic:</b>															
Delaware	5	129	3	15	17	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Maryland	37	683	28	127	141	10	582	7	110	128	3	484	1	102	119
District of Columbia	25	909	16	157	178	16	881	7	153	175	9	756	4	120	148
Virginia	31	1,059	13	132	142	17	1,003	6	116	136	7	813	—	81	114
West Virginia	21	371	15	51	54	9	327	7	43	52	4	255	2	38	49
North Carolina	28	672	22	142	146	15	610	11	135	144	5	418	2	101	120
South Carolina	19	304	17	40	43	10	288	8	35	40	3	155	—	26	32
Georgia	19	805	17	166	238	12	775	10	180	234	6	682	1	147	227
Florida	31	406	26	100	100	11	343	6	94	97	2	(x)	(x)	(x)	(x)
<b>East South Central:</b>															
Kentucky	20	693	16	130	128	11	667	8	126	124	7	592	4	113	114
Tennessee	30	2,589	20	243	289	16	2,316	10	234	286	8	2,191	5	216	274
Alabama	18	332	16	37	29	11	309	10	32	25	4	(x)	(x)	(x)	(x)
Mississippi	14	124	13	18	11	6	110	6	16	11	1	(x)	(x)	(x)	(x)
<b>West South Central:</b>															
Arkansas	13	200	10	19	13	6	179	5	17	12	3	135	5	12	10
Louisiana	25	696	21	110	149	10	651	7	105	147	6	570	3	97	135
Oklahoma	44	825	40	169	171	21	719	16	161	166	10	527	6	141	152
Texas	67	2,527	55	438	488	28	2,372	21	408	471	14	2,123	7	368	443
<b>Mountain:</b>															
Montana	11	208	4	47	28	7	197	2	45	28	2	(x)	(x)	(x)	(x)
Idaho	6	136	6	12	10	4	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Wyoming	5	34	4	4	1	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Colorado	42	688	35	156	131	19	601	15	136	121	3	318	—	100	98
New Mexico	5	88	5	5	3	4	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Arizona	11	101	14	18	11	4	82	4	17	10	—	—	—	—	—
Utah	11	523	8	111	112	5	496	2	107	110	3	464	—	102	106
Nevada	5	19	3	2	1	1	(x)	(x)	(x)	(x)	—	—	—	—	—
<b>Pacific:</b>															
Washington	53	1,214	33	244	218	17	1,062	6	216	204	9	947	1	192	189
Oregon	27	888	20	181	180	16	862	11	175	176	10	749	6	154	165
California	250	5,765	212	978	1,142	95	5,329	58	928	1,114	38	4,216	9	790	987

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 2 stores; Ark., 1; Colo., 2; Conn., 2; Ind., 2; Ky., 2; Md., 1; Minn., 1; Miss., 1; Mont., 3; Nebr., 1; N. H., 1; N. J., 3; N. Mex., 1; Oreg., 3; Tenn., 3; Utah, 2; Wash., 9; W. Va., 1; Wis., 2; with total sales of \$1,027,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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BOOK STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	163	\$4,475	158	610	\$535	484	\$7,115	435	901	\$719	1,474	\$5,375	1,379	701	\$414
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	21	501	11	72	74	40	595	55	87	69	119	464	108	57	33
Middle Atlantic:	47	1,185	51	143	143	148	2,143	116	287	281	485	1,817	460	214	161
East North Central:	38	904	38	125	101	98	1,426	95	168	117	285	1,044	265	151	75
West North Central:	21	512	25	75	43	43	(x)	(x)	(x)	(x)	116	(x)	(x)	(x)	(x)
South Atlantic:	16	373	13	66	50	46	(x)	(x)	(x)	(x)	114	(x)	(x)	(x)	(x)
East South Central:	4	97	3	16	13	20	281	19	39	27	38	116	31	20	11
West South Central:	9	229	10	29	24	23	337	20	44	32	84	327	77	45	25
Mountain:	8	204	7	26	16	26	373	23	50	32	49	188	44	30	13
Pacific:	22	549	18	78	81	51	812	41	105	74	202	594	190	84	46
New England:															
Maine	2	(x)	(x)	(x)	(x)	3	54	3	8	5	12	60	10	9	5
New Hampshire	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	8	32	6	2	(1)
Vermont	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	3	15	3	2	(1)
Massachusetts	9	222	4	32	36	19	277	18	41	33	72	277	87	35	25
Rhode Island	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	6	15	6	3	1
Connecticut	4	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	18	65	16	6	2
Middle Atlantic:															
New York	52	817	26	97	101	107	1,538	84	208	210	352	1,304	332	158	126
New Jersey	4	105	1	11	11	13	175	9	22	18	39	161	37	20	14
Pennsylvania	11	265	4	55	51	22	450	23	59	33	94	352	91	36	21
East North Central:															
Ohio	6	140	5	20	17	22	310	20	38	25	57	175	53	33	15
Indiana	8	189	13	55	23	16	216	13	25	18	30	88	28	15	7
Illinois	13	516	10	41	41	35	511	34	60	46	126	503	112	70	36
Michigan	8	193	7	20	14	16	229	20	17	10	50	194	50	20	11
Wisconsin	3	66	3	7	6	10	160	8	28	18	22	84	22	13	6
West North Central:															
Minnesota	3	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	19	55	19	5	3
Iowa	2	(x)	(x)	(x)	(x)	12	(x)	(x)	(x)	(x)	29	96	32	12	5
Missouri	8	202	10	22	12	14	202	14	35	27	29	109	27	23	11
North Dakota	—	—	—	—	—	—	—	—	—	—	4	19	2	4	2
South Dakota	—	—	—	—	—	—	—	—	—	—	2	(x)	(x)	(x)	(x)
Nebraska	—	—	—	—	—	1	(x)	(x)	(x)	(x)	16	84	15	7	5
Kansas	8	189	8	43	24	10	132	13	18	7	17	114	14	13	6
South Atlantic:															
Delaware	—	—	—	—	—	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Maryland	1	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	27	101	21	17	13
District of Columbia	3	67	—	19	18	4	58	3	14	11	9	28	9	4	3
Virginia	5	114	3	23	15	5	78	3	12	7	14	56	7	15	6
West Virginia	—	—	—	—	—	5	72	5	5	3	12	44	8	8	2
North Carolina	3	79	3	15	10	7	113	6	18	14	13	62	11	7	2
South Carolina	1	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	9	36	9	5	3
Georgia	2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	7	30	7	6	4
Florida	1	(x)	(x)	(x)	(x)	8	118	5	11	10	20	63	20	6	3
East South Central:															
Kentucky	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	9	28	8	4	4
Tennessee	2	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	14	53	10	9	3
Alabama	1	(x)	(x)	(x)	(x)	6	85	6	9	9	7	23	6	5	4
Mississippi	—	—	—	—	—	5	(x)	(x)	(x)	(x)	8	14	7	2	(1)
West South Central:															
Arkansas	—	—	—	—	—	3	44	2	5	2	7	21	5	2	1
Louisiana	3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	15	45	14	5	2
Oklahoma	2	72	2	6	5	8	120	8	14	9	23	106	24	8	5
Texas	4	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	39	155	34	30	17
Mountain:															
Montana	—	—	—	—	—	5	(x)	(x)	(x)	(x)	4	11	2	2	(1)
Idaho	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Wyoming	—	—	—	—	—	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)
Colorado	3	80	3	9	6	13	203	12	27	17	25	87	20	20	10
New Mexico	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Arizona	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	7	19	10	1	1
Utah	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	6	27	4	4	2
Nevada	—	—	—	—	—	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Pacific:															
Washington	2	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	36	132	27	28	14
Oregon	2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	11	26	9	6	4
California	16	447	16	54	68	41	668	33	84	61	155	435	154	50	28

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Less than \$500.

## CENSUS OF BUSINESS

STATIONERY STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	3,488	\$57,981	3,317	6,513	\$7,499	1,442	\$50,012	1,277	5,853	\$7,111	380	\$32,695	252	4,194	\$5,755
GEOGRAPHIC DIVISIONS:															
New England:	407	6,902	379	981	1,005	179	5,994	148	868	943	45	3,848	29	602	754
Middle Atlantic:	1,758	23,179	1,686	2,648	3,031	790	25,913	711	2,390	2,875	195	14,230	134	1,659	2,255
East North Central:	436	5,715	393	767	852	121	4,727	89	651	788	34	(x)	(x)	(x)	(x)
West North Central:	144	2,426	145	330	352	52	(x)	(x)	(x)	(x)	23	1,659	19	227	287
South Atlantic:	145	3,355	129	478	579	76	3,185	59	457	564	24	2,379	15	353	465
East South Central:	54	911	25	144	171	16	(x)	(x)	(x)	(x)	5	694	3	104	145
West South Central:	61	1,214	68	203	216	24	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)
Mountain:	59	778	57	96	103	22	677	20	89	99	4	330	2	48	67
Pacific:	435	9,304	437	1,042	1,595	167	8,299	170	989	1,545	44	6,235	32	740	1,151
New England:															
Maine	17	161	16	24	18	7	148	7	17	13	2	(x)	(x)	(x)	(x)
New Hampshire	9	135	12	22	11	4	116	5	19	9	1	(x)	(x)	(x)	(x)
Vermont	18	295	19	54	44	5	253	5	45	39	3	220	2	41	58
Massachusetts <sup>1</sup>	232	4,411	211	671	745	101	3,920	77	606	709	28	2,737	14	446	575
Rhode Island	46	598	43	75	72	13	458	10	59	64	5	525	3	45	49
Connecticut	87	1,272	79	135	117	49	1,101	44	122	109	8	428	7	49	59
Middle Atlantic:															
New York <sup>1</sup>	1,207	20,366	1,147	1,773	2,138	564	17,375	504	1,614	2,035	134	10,330	92	1,139	1,591
New Jersey	264	4,075	251	377	367	131	3,489	118	348	349	55	1,954	25	230	265
Pennsylvania <sup>1</sup>	287	3,758	288	499	526	95	3,049	89	428	491	26	1,946	16	290	377
East North Central:															
Ohio	77	948	71	167	199	26	802	22	143	183	8	459	3	101	151
Indiana	26	1,027	16	128	155	12	973	5	119	149	3	822	—	94	130
Illinois <sup>1</sup>	261	2,801	246	340	367	82	2,203	49	290	341	15	1,472	5	219	280
Michigan <sup>1</sup>	45	728	35	109	115	14	615	9	85	102	7	498	4	72	91
Wisconsin	27	211	25	23	16	5	134	4	14	13	1	(x)	(x)	(x)	(x)
West North Central:															
Minnesota	29	395	27	45	44	12	312	9	38	41	4	187	3	26	50
Iowa	23	211	22	28	24	7	199	7	27	24	3	137	2	19	18
Missouri	48	784	48	112	122	17	688	14	98	113	9	548	8	77	99
North Dakota	10	193	10	28	36	6	188	7	23	36	2	(x)	(x)	(x)	(x)
South Dakota	5	229	4	25	35	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Nebraska	13	160	16	24	21	4	107	7	18	18	2	(x)	(x)	(x)	(x)
Kansas	16	454	16	70	70	5	424	4	63	66	2	(x)	(x)	(x)	(x)
South Atlantic:															
Delaware	5	355	3	41	60	5	355	3	41	60	3	(x)	(x)	(x)	(x)
Maryland	45	780	42	117	135	17	718	16	114	134	8	589	6	95	120
District of Columbia	25	709	22	92	144	17	690	15	87	139	3	451	3	60	115
Virginia	22	426	19	59	65	11	392	6	56	63	3	258	3	42	52
West Virginia	14	319	11	44	45	6	291	4	40	44	1	(x)	(x)	(x)	(x)
North Carolina	4	55	2	9	7	3	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
South Carolina	4	184	4	33	41	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Georgia	11	280	10	45	39	9	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Florida	17	277	16	38	42	7	246	6	36	40	3	195	3	30	56
East South Central:															
Kentucky	6	34	5	5	4	1	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Tennessee	9	461	6	68	98	4	443	3	63	95	2	(x)	(x)	(x)	(x)
Alabama	11	346	8	64	64	8	338	5	63	63	2	(x)	(x)	(x)	(x)
Mississippi	8	70	6	7	5	3	60	3	6	5	1	(x)	(x)	(x)	(x)
West South Central:															
Arkansas	6	136	3	12	15	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Louisiana	15	218	13	36	42	4	147	3	24	36	2	(x)	(x)	(x)	(x)
Oklahoma	11	269	10	39	53	4	284	3	35	52	2	(x)	(x)	(x)	(x)
Texas	49	571	42	116	108	15	505	13	104	101	5	331	3	72	81
Mountain:															
Montana	6	91	8	7	7	4	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Idaho	6	164	6	19	22	5	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)
Wyoming	7	73	5	14	11	3	63	1	14	11	—	(x)	(x)	(x)	(x)
Colorado	28	124	28	14	7	5	73	4	9	5	—	(x)	(x)	(x)	(x)
New Mexico	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Arizona	4	32	3	5	6	1	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Utah	5	256	5	33	48	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Nevada	2	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)	—	(x)	(x)	(x)	(x)
Pacific:															
Washington	34	325	28	46	46	12	229	10	35	36	2	(x)	(x)	(x)	(x)
Oregon	29	951	26	154	162	19	931	17	151	161	7	(x)	(x)	(x)	(x)
California	370	8,028	383	842	1,187	136	7,139	143	783	1,148	35	5,400	28	593	983

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ill., 1 store; Mass., 1; Mich., 5; N. Y., 1; Pa., 1; with total sales of \$833,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE: 1939

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STATIONERY STORES  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	214	\$5,257	200	573	\$553	848	\$12,080	825	1,088	\$613	2,046	\$7,969	2,040	880	\$388
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	23	554	19	70	69	111	1,592	100	196	140	228	908	251	113	62
New Hampshire	115	2,845	103	271	295	480	6,858	474	460	349	968	4,266	975	259	156
Vermont	20	482	15	55	51	67	(x)	(x)	(x)	(x)	515	988	304	116	64
Massachusetts	7	(x)	(x)	(x)	(x)	22	312	20	45	29	92	(x)	(x)	(x)	(x)
Rhode Island	5	(x)	(x)	(x)	(x)	47	(x)	(x)	(x)	(x)	69	200	70	21	14
Connecticut	1	(x)	(x)	(x)	(x)	10	147	8	28	20	18	(x)	(x)	(x)	(x)
Pacific:	5	(x)	(x)	(x)	(x)	9	116	8	25	17	57	(x)	(x)	(x)	(x)
Mountain:	8	192	9	23	23	10	155	9	17	9	37	101	37	7	4
Pacific:	30	749	34	98	85	93	1,315	104	131	109	266	1,005	287	73	50
New England:															
Maine	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	10	45	9	7	3
New Hampshire	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	19	7	3	2
Vermont	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	11	42	13	9	5
Massachusetts	13	808	10	41	45	62	877	53	119	91	131	491	134	65	38
Rhode Island	1	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	33	140	33	18	8
Connecticut	7	178	5	21	22	34	495	32	52	28	38	171	55	13	8
Middle Atlantic:															
New York	90	1,991	73	187	214	350	5,054	339	288	230	643	2,991	643	159	105
New Jersey	21	502	17	39	33	75	1,033	75	75	51	133	585	153	29	18
Pennsylvania	14	352	15	45	46	55	761	60	93	68	192	689	199	71	35
East North Central:															
Ohio	4	112	3	13	12	16	232	16	29	20	49	148	49	24	16
Indiana	3	67	1	11	10	6	84	4	14	9	14	54	11	9	6
Illinois	10	235	10	24	22	37	498	34	47	39	199	596	197	50	26
Michigan	3	68	2	7	7	4	49	3	6	4	31	113	26	24	13
Wisconsin	—	—	—	—	—	4	(x)	(x)	(x)	(x)	22	77	21	9	3
West North Central:															
Minnesota	2	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	17	65	18	5	3
Iowa	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	16	12	15	1	(1)
Missouri	2	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	31	96	54	14	9
North Dakota	1	(x)	(x)	(x)	(x)	3	41	5	—	—	4	5	3	—	—
South Dakota	—	—	—	—	—	—	—	—	—	—	4	(x)	(x)	(x)	(x)
Nebraska	—	—	—	—	—	2	(x)	(x)	(x)	(x)	9	53	9	6	3
Kansas	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	11	30	12	7	4
South Atlantic:															
Delaware	—	—	—	—	—	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Maryland	—	—	—	—	—	9	129	10	19	14	26	62	26	3	1
District of Columbia	3	80	2	9	10	11	149	10	18	16	8	29	7	5	2
Virginia	2	(x)	(x)	(x)	(x)	6	(x)	(x)	(x)	(x)	11	34	13	3	5
West Virginia	—	—	—	—	—	5	(x)	(x)	(x)	(x)	8	28	7	4	1
North Carolina	—	—	—	—	—	3	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
South Carolina	—	—	—	—	—	—	—	—	—	—	3	(x)	(x)	(x)	(x)
Georgia	—	—	—	—	—	7	92	7	21	15	2	(x)	(x)	(x)	(x)
Florida	—	—	—	—	—	4	53	3	6	4	10	29	10	2	2
East South Central:															
Kentucky	1	(x)	(x)	(x)	(x)	—	—	—	—	—	5	(x)	(x)	(x)	(x)
Tennessee	—	—	—	—	—	2	(x)	(x)	(x)	(x)	5	18	3	5	3
Alabama	—	—	—	—	—	6	(x)	(x)	(x)	(x)	3	8	3	1	1
Mississippi	—	—	—	—	—	2	(x)	(x)	(x)	(x)	5	10	3	1	(1)
West South Central:															
Arkansas	—	—	—	—	—	—	—	—	—	—	5	(x)	(x)	(x)	(x)
Louisiana	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	11	71	10	12	6
Oklahoma	—	—	—	—	—	2	(x)	(x)	(x)	(x)	7	25	7	4	1
Texas	4	103	5	16	9	6	71	5	16	11	34	68	29	12	5
Mountain:															
Montana	3	72	5	5	6	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Idaho	—	—	—	—	—	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)
Wyoming	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	4	10	4	—	—
Colorado	—	—	—	—	—	5	73	4	9	5	21	51	22	5	2
New Mexico	—	—	—	—	—	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Arizona	1	(x)	(x)	(x)	(x)	—	—	—	—	—	3	(x)	(x)	(x)	(x)
Utah	2	(x)	(x)	(x)	(x)	—	—	—	—	—	2	(x)	(x)	(x)	(x)
Nevada	—	—	—	—	—	—	—	—	—	—	2	(x)	(x)	(x)	(x)
Pacific:															
Washington	2	(x)	(x)	(x)	(x)	9	112	7	12	8	22	96	18	11	10
Oregon	1	(x)	(x)	(x)	(x)	11	150	13	18	14	10	20	9	3	1
California	27	686	31	89	78	74	1,053	84	101	87	234	889	240	59	39

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.  
1 Less than \$500.

## CENSUS OF BUSINESS

CIGAR STORES, CIGAR STANDS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	16,971	\$151,461	16,719	9,798	\$9,424	4,560	\$105,437	4,435	6,996	\$6,784	797	\$45,362	673	3,054	\$3,820
GEOGRAPHIC DIVISIONS:															
New England:	1,360	14,601	1,274	867	732	431	10,908	368	654	603	101	5,624	73	305	355
Maine	48	76,008	9,157	3,028	2,659	2,374	50,101	2,372	2,165	2,184	332	18,287	296	930	1,159
Middle Atlantic:	2,680	23,256	2,579	1,869	1,869	677	18,791	650	1,460	1,421	138	7,985	103	801	713
East North Central:	519	6,539	500	356	323	259	6,418	246	637	514	53	2,559	51	244	231
South Atlantic:	609	7,717	541	741	597	185	6,260	135	580	513	52	3,981	29	287	323
East South Central:	194	2,274	165	286	196	76	1,878	56	223	180	20	921	7	114	87
West South Central:	365	3,091	323	306	198	94	2,080	75	175	129	17	1,013	14	75	67
Mountain:	364	4,666	355	521	470	147	5,551	141	434	423	36	1,681	35	214	230
Pacific:	1,558	13,415	1,530	1,203	1,276	371	9,174	365	898	1,051	75	4,297	65	442	604
New England:															
Maine	54	737	49	53	40	25	627	24	42	34	6	297	5	17	16
New Hampshire	48	590	46	32	28	18	480	16	21	22	6	285	4	9	11
Vermont	35	532	36	43	40	17	458	18	36	32	4	239	5	12	15
Massachusetts	659	7,984	566	454	429	224	6,242	184	544	364	55	3,538	33	169	255
Rhode Island	247	1,486	240	101	55	44	720	51	67	56	3	116	2	6	6
Connecticut	317	3,280	307	184	140	103	2,379	105	144	115	27	1,169	26	72	72
Middle Atlantic:															
New York	5,499	51,950	5,547	1,828	1,770	1,717	35,421	1,732	1,376	1,479	217	12,121	197	621	825
New Jersey	1,280	11,507	1,234	551	408	362	7,957	341	379	322	60	3,218	49	178	172
Pennsylvania	2,359	12,551	2,376	649	481	295	6,723	299	410	363	55	2,950	50	136	167
East North Central:															
Ohio	762	7,128	756	697	597	226	5,315	217	472	470	39	2,320	30	193	229
Indiana	360	2,970	361	376	286	79	1,800	76	239	207	17	617	12	95	92
Illinois	982	7,207	984	805	526	197	4,979	204	385	376	35	2,292	31	153	187
Michigan	422	3,612	395	377	338	100	2,699	67	237	261	27	1,476	17	111	149
Wisconsin	220	2,539	201	194	142	75	2,008	66	127	107	20	1,080	13	59	57
West North Central:															
Minnesota	202	2,576	198	197	189	72	2,069	67	159	168	18	1,195	20	84	98
Iowa	189	2,122	191	263	181	75	1,823	79	212	153	12	524	14	83	66
Missouri	220	1,991	211	137	108	54	1,412	48	92	84	12	721	9	37	43
North Dakota	9	126	7	16	13	4	110	3	13	11	1	(x)	(x)	(x)	(x)
South Dakota	24	321	21	19	17	10	253	8	15	14	2	(x)	(x)	(x)	(x)
Nebraska	99	689	85	73	56	20	479	18	43	41	4	203	3	10	10
Kansas	66	714	67	131	59	23	472	23	103	45	4	155	4	20	15
South Atlantic:															
Delaware	85	1,000	78	58	68	21	810	13	48	64	10	637	5	38	54
Maryland	97	1,617	89	90	68	42	1,424	35	75	61	12	898	9	33	31
District of Columbia	52	467	48	34	28	14	297	12	21	18	3	115	3	7	7
Virginia	48	481	43	63	42	15	369	13	49	34	3	151	2	21	17
West Virginia	41	391	39	56	39	13	271	11	37	32	3	117	2	16	16
North Carolina	55	543	43	96	63	16	408	7	66	50	5	230	—	28	28
South Carolina	27	416	17	67	53	18	382	11	61	51	3	128	1	15	17
Georgia	33	588	30	61	49	10	483	10	47	42	3	357	3	31	35
Florida	171	2,234	154	216	187	36	1,616	23	156	181	10	1,358	4	98	120
East South Central:															
Kentucky	55	537	49	61	50	15	393	14	38	33	4	(x)	(x)	(x)	(x)
Tennessee	63	817	56	99	70	28	696	22	78	59	8	352	3	35	29
Alabama	54	729	40	96	58	25	645	12	83	52	7	344	—	49	33
Mississippi	22	191	20	30	18	8	146	8	24	16	1	(x)	(x)	(x)	(x)
West South Central:															
Arkansas	28	363	27	30	20	8	290	8	17	14	2	(x)	(x)	(x)	(x)
Louisiana	63	372	40	45	23	12	223	7	23	16	1	(x)	(x)	(x)	(x)
Oklahoma	97	623	89	74	46	17	336	16	39	27	2	(x)	(x)	(x)	(x)
Texas	177	1,733	187	157	99	47	1,211	44	96	72	12	659	9	54	48
Mountain:															
Montana	61	647	61	97	105	21	493	19	77	93	5	220	5	31	41
Idaho	45	976	40	149	158	35	939	34	141	155	13	523	11	92	107
Wyoming	51	421	26	62	49	17	343	11	50	41	3	104	—	16	15
Colorado	157	1,354	161	122	81	45	950	51	92	65	9	379	13	40	27
New Mexico	12	115	13	8	4	3	87	4	4	2	1	(x)	(x)	(x)	(x)
Arizona	23	262	22	28	24	9	211	9	24	22	2	(x)	(x)	(x)	(x)
Utah	18	159	17	25	16	7	133	6	20	15	1	(x)	(x)	(x)	(x)
Nevada	17	482	13	30	32	10	395	7	26	30	2	(x)	(x)	(x)	(x)
Pacific:															
Washington	200	2,337	187	308	377	59	1,792	52	258	343	17	1,071	12	178	258
Oregon	119	1,511	108	171	177	46	1,176	32	145	162	12	645	7	61	105
California	1,237	9,567	1,240	726	722	266	6,206	281	485	546	46	2,581	46	183	243

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ala., 4 stores; Ariz., 3; Colo., 3; Del., 4; Idaho, 13; Kans., 3; Mont., 2; Nev., 1; N. H., 1; N. Mex., 1; N. C., 3; S. C., 8; S. Dak., 1; Tenn., 5; Vt., 1; Wyo., 6; with total sales of \$1,786,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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CIGAR STORES, CIGAR STANDS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	728	\$17,709	708	1,352	\$1,193	3,035	\$42,366	3,058	2,580	\$1,971	12,411	\$46,044	12,284	2,612	\$1,640
GEOGRAPHIC DIVISIONS:															
New England:															
Maine.....	66	1,579	62	121	96	264	3,703	253	228	152	929	3,695	878	213	129
Middle Atlantic:	332	8,108	331	408	376	1,710	23,708	1,745	927	629	6,783	25,907	6,785	883	495
East North Central:	124	3,007	120	291	289	415	5,789	427	568	439	1,649	6,465	1,929	779	468
West North Central:	50	1,252	45	173	115	155	2,207	150	220	168	581	2,121	554	199	109
South Atlantic:	39	958	30	112	91	94	1,323	76	161	99	424	1,457	408	161	84
East South Central:	15	363	13	39	27	41	594	38	70	46	118	396	109	63	36
West South Central:	12	288	11	28	18	55	759	50	74	44	281	1,081	248	131	59
Mountain:	29	716	25	78	77	82	1,154	81	142	116	217	815	212	87	47
Pacific:	69	1,641	72	133	152	227	3,236	228	313	295	1,185	4,241	1,165	315	225
New England:															
Maine.....	7	187	6	8	5	12	163	13	17	13	29	110	25	11	6
New Hampshire.....	4	104	4	6	7	8	111	8	6	4	30	100	30	11	6
Vermont.....	5	111	6	11	10	9	106	9	13	7	18	74	18	7	8
Massachusetts.....	29	688	25	44	44	140	2,016	126	111	85	435	1,742	412	110	65
Rhode Island.....	5	125	5	12	9	36	479	44	49	21	203	768	169	34	19
Connecticut.....	16	384	16	40	21	60	826	63	52	22	214	901	202	40	25
Middle Atlantic:															
New York.....	243	5,936	245	258	251	1,257	17,364	1,290	497	403	3,782	16,529	3,615	452	291
New Jersey.....	51	1,257	49	73	61	251	3,484	243	133	89	618	3,550	893	172	86
Pennsylvania.....	38	913	37	77	64	202	2,880	212	197	137	2,063	5,828	2,077	259	116
East North Central:															
Ohio.....	40	992	37	92	87	147	2,003	150	197	154	536	1,813	541	215	127
Indiana.....	10	234	9	37	35	52	749	55	107	80	281	970	285	137	79
Illinois.....	43	1,028	44	98	87	119	1,659	129	134	102	665	2,228	680	220	150
Michigan.....	17	405	17	40	41	58	808	53	86	72	322	923	308	140	77
Wisconsin.....	14	348	13	24	19	41	580	40	44	31	145	551	135	67	35
West North Central:															
Minnesota.....	9	227	7	22	21	45	647	40	53	49	130	507	131	38	23
Iowa.....	20	489	19	60	47	43	810	46	89	50	114	499	112	61	28
Missouri.....	9	229	8	18	14	33	482	31	37	27	166	579	163	45	24
North Dakota.....	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	5	16	4	3	2
South Dakota.....	4	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	14	68	13	4	3
Nebraska.....	4	102	2	14	15	12	174	13	19	16	69	210	67	30	15
Kansas.....	3	74	3	50	9	16	245	16	33	21	63	242	64	28	14
South Atlantic:															
Delaware.....	2	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	64	190	65	10	4
Maryland.....	10	245	10	20	16	20	291	18	22	14	55	195	54	15	7
District of Columbia.....	2	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	38	170	36	13	10
Virginia.....	3	78	3	9	5	9	140	8	19	12	33	112	30	14	8
West Virginia.....	2	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)	28	120	28	19	7
North Carolina.....	3	69	3	10	8	6	109	4	28	16	39	135	38	30	13
South Carolina.....	4	101	3	21	17	11	153	7	25	17	9	34	6	6	2
Georgia.....	2	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	23	85	20	14	7
Florida.....	11	287	6	27	28	15	181	13	31	13	135	418	131	60	26
East South Central:															
Kentucky.....	4	103	5	7	7	7	(x)	(x)	(x)	(x)	40	144	35	23	17
Tennessee.....	6	133	5	17	11	14	211	14	28	19	55	121	34	21	11
Alabama.....	5	127	3	15	9	13	172	9	19	10	29	88	29	13	6
Mississippi.....	—	—	—	—	—	7	(x)	(x)	(x)	(x)	14	45	12	6	2
West South Central:															
Arkansas.....	—	—	—	—	—	8	(x)	(x)	(x)	(x)	20	73	19	13	6
Louisiana.....	1	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	51	149	33	22	7
Oklahoma.....	5	(x)	(x)	(x)	(x)	10	152	10	20	12	80	287	73	35	19
Texas.....	6	151	6	12	7	29	401	29	30	17	130	522	123	61	27
Mountain:															
Montana.....	4	98	4	10	12	12	175	10	36	40	40	154	42	20	12
Idaho.....	9	234	9	26	29	13	182	14	23	19	10	37	6	8	4
Wyoming.....	4	95	3	14	13	10	144	8	20	13	14	78	15	12	6
Colorado.....	6	149	5	16	13	30	422	33	36	25	112	404	110	30	16
New Mexico.....	2	(x)	(x)	(x)	(x)	—	—	—	—	—	9	28	9	4	2
Arizona.....	1	(x)	(x)	(x)	(x)	6	85	6	11	7	14	51	13	4	2
Utah.....	—	—	—	—	—	5	(x)	(x)	(x)	(x)	11	26	11	5	1
Nevada.....	3	68	2	7	6	5	(x)	(x)	(x)	(x)	7	37	6	4	2
Pacific:															
Washington.....	12	278	10	29	37	50	445	50	51	50	141	545	135	48	34
Oregon.....	6	139	5	14	12	28	392	20	50	45	73	335	71	26	15
California.....	51	1,224	57	90	103	169	2,401	178	212	200	971	3,561	959	241	176

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.



## CENSUS OF BUSINESS

## FLORISTS

TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll

(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL.....	15,953	\$144,183	16,068	22,465	\$21,782	4,470	\$105,920	4,405	17,257	\$18,553	926	\$47,461	800	7,844	\$9,783
<b>GEOGRAPHIC DIVISIONS:</b>															
New England.....	1,592	15,335	1,525	2,306	2,365	526	11,852	471	1,840	2,032	98	(x)	(x)	(x)	(x)
Middle Atlantic.....	4,413	41,806	4,390	6,101	6,502	1,309	31,285	1,236	4,863	5,625	261	14,018	202	2,279	3,055
East North Central.....	3,537	32,321	3,588	4,854	4,789	1,006	23,683	1,051	3,688	4,036	214	10,596	207	1,633	2,069
West North Central.....	1,164	11,864	1,175	1,951	1,812	368	8,900	365	1,549	1,579	68	3,951	57	684	825
South Atlantic.....	1,425	12,339	1,393	2,304	1,958	358	9,237	316	1,729	1,666	91	(x)	(x)	(x)	(x)
East South Central.....	544	5,166	543	1,040	793	159	3,936	159	745	668	37	1,920	33	355	369
West South Central.....	1,096	8,320	1,135	1,577	1,152	252	5,828	266	1,099	929	59	(x)	(x)	(x)	(x)
Mountain.....	365	3,711	365	557	570	124	2,824	114	454	508	20	953	11	157	227
Pacific.....	1,882	14,746	1,957	1,992	2,115	401	10,063	430	1,493	1,778	90	5,002	92	728	1,054
<b>New England:</b>															
Maine.....	148	1,105	142	192	177	37	796	34	139	139	8	299	8	59	60
New Hampshire.....	74	806	74	144	148	28	623	25	122	134	5	206	6	55	61
Vermont.....	33	343	30	66	50	14	261	14	48	37	2	(x)	(x)	(x)	(x)
Massachusetts.....	900	8,539	867	1,309	1,328	293	6,429	280	1,028	1,133	50	2,519	38	384	478
Rhode Island.....	139	1,188	125	144	159	45	893	40	120	139	7	312	5	40	55
Connecticut <sup>1</sup> .....	300	3,354	287	451	503	109	2,650	98	383	450	26	1,235	20	161	203
<b>Middle Atlantic:</b>															
New York.....	2,247	22,598	2,199	3,277	3,704	686	17,191	608	2,876	3,260	146	8,261	101	1,555	1,864
New Jersey <sup>1</sup> .....	803	6,835	776	954	1,033	236	4,873	204	704	848	40	1,831	23	248	366
Pennsylvania <sup>1</sup> .....	1,363	12,473	1,415	1,870	1,765	387	9,221	424	1,483	1,517	75	3,826	79	678	825
<b>East North Central:</b>															
Ohio.....	1,031	8,883	1,021	1,248	1,233	263	6,240	268	934	1,034	58	2,989	53	412	544
Indiana.....	395	3,336	431	475	449	101	2,249	118	340	362	21	801	27	141	178
Illinois <sup>1</sup> .....	1,096	10,603	1,098	1,569	1,612	319	7,918	330	1,217	1,372	78	3,819	69	590	739
Michigan.....	703	6,335	712	1,074	1,059	205	4,751	208	811	891	40	2,019	40	353	461
Wisconsin.....	312	3,364	326	488	445	120	2,625	127	386	377	17	788	18	137	147
<b>West North Central:</b>															
Minnesota <sup>1</sup> .....	205	2,757	202	379	429	79	2,219	75	322	397	17	1,166	14	192	271
Iowa.....	239	2,290	251	361	342	74	1,693	85	305	295	17	735	18	135	148
Missouri.....	379	3,870	378	645	622	110	2,930	102	527	544	19	1,431	12	242	289
North Dakota.....	21	251	18	35	30	8	187	7	24	23	2	(x)	(x)	(x)	(x)
South Dakota.....	35	244	33	49	42	11	194	11	44	39	1	(x)	(x)	(x)	(x)
Nebraska.....	126	1,124	128	200	161	39	776	37	142	129	6	233	7	31	35
Kansas.....	159	1,328	165	252	186	47	911	48	165	162	6	256	4	57	56
<b>South Atlantic:</b>															
Delaware.....	55	451	50	58	51	10	313	12	35	34	2	(x)	(x)	(x)	(x)
Maryland.....	273	1,930	269	308	286	59	1,387	57	237	244	16	673	12	120	134
District of Columbia.....	89	1,539	80	228	275	43	1,354	33	211	263	10	860	6	135	195
Virginia <sup>1</sup> .....	182	2,064	176	382	366	62	1,718	49	319	334	16	959	11	172	209
West Virginia <sup>1</sup> .....	101	1,249	98	219	195	41	1,061	36	192	180	11	557	10	110	112
North Carolina.....	186	1,440	187	329	248	41	919	34	206	190	10	444	4	94	117
South Carolina.....	128	755	124	161	108	23	461	20	93	81	5	168	5	36	34
Georgia.....	172	1,582	157	385	273	44	1,212	38	301	233	13	875	9	194	157
Florida <sup>1</sup> .....	239	1,329	252	234	156	35	832	37	135	107	8	432	9	52	50
<b>East South Central:</b>															
Kentucky.....	161	1,644	158	302	251	58	1,272	61	226	211	12	508	13	99	100
Tennessee.....	174	2,217	176	434	361	58	1,821	54	335	327	22	1,222	16	227	246
Alabama.....	116	853	118	180	115	30	590	32	115	86	2	(x)	(x)	(x)	(x)
Mississippi.....	93	472	91	124	66	13	253	12	69	44	1	(x)	(x)	(x)	(x)
<b>West South Central:</b>															
Arkansas.....	82	643	82	99	75	21	451	21	66	61	3	(x)	(x)	(x)	(x)
Louisiana.....	159	1,188	159	211	168	33	862	30	144	135	8	445	6	62	73
Oklahoma.....	157	1,502	155	274	232	44	1,069	36	203	190	12	537	8	92	102
Texas.....	716	4,989	760	995	679	154	3,446	179	686	543	36	1,587	37	332	296
<b>Mountain:</b>															
Montana.....	45	654	47	101	130	25	594	26	89	122	2	(x)	(x)	(x)	(x)
Idaho.....	38	363	38	87	75	13	273	10	58	71	1	(x)	(x)	(x)	(x)
Wyoming.....	33	174	36	22	16	5	85	6	13	10	1	(x)	(x)	(x)	(x)
Colorado.....	124	1,323	117	187	197	42	994	35	147	162	8	376	5	60	80
New Mexico.....	27	225	29	27	19	9	132	11	16	13	1	(x)	(x)	(x)	(x)
Arizona.....	28	312	30	50	46	9	252	9	41	42	3	143	2	22	28
Utah.....	60	549	54	91	80	18	404	12	78	71	4	167	1	34	41
Nevada.....	12	111	14	12	17	5	92	5	12	17	1	(x)	(x)	(x)	(x)
<b>Pacific:</b>															
Washington.....	222	2,184	218	376	412	64	1,656	51	316	369	15	834	7	167	241
Oregon.....	172	1,432	176	235	247	36	998	32	172	209	10	579	11	98	137
California <sup>1</sup> .....	1,468	11,130	1,563	1,381	1,456	301	7,408	347	1,005	1,200	65	3,569	74	463	656

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Calif., 13 stores; Conn., 1; Fla., 4; Ill., 5; Minn., 5; N. J., 1; Pa., 10; Va., 2; W. Va., 4; with total sales of \$1,525,000. These data are also included in geographic division totals but not in U. S. totals.

## RETAIL TRADE: 1939

## FLORISTS

TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	826	\$19,998	797	3,419	\$5,492	2,718	\$58,460	2,808	5,994	\$5,278	11,463	\$38,263	11,663	5,208	\$3,229
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	95	(x)	(x)	(x)	(x)	333	4,736	309	780	743	1,068	3,683	1,054	466	333
Middle Atlantic	242	5,889	233	948	1,004	806	11,398	801	1,638	1,586	3,104	10,821	3,154	1,238	877
East North Central	187	4,590	186	819	858	807	8,697	658	1,236	1,111	2,529	8,338	2,537	1,166	762
West North Central	70	(x)	(x)	(x)	(x)	230	(x)	(x)	(x)	(x)	796	2,964	810	402	233
South Atlantic	57	1,342	51	240	221	210	(x)	(x)	(x)	(x)	1,067	3,102	1,077	575	292
East South Central	29	721	24	142	118	93	1,295	102	248	181	585	1,230	384	295	125
West South Central	36	(x)	(x)	(x)	(x)	157	2,256	173	401	274	844	2,492	889	478	223
Mountain	37	902	34	140	148	67	969	69	157	133	241	867	251	103	62
Pacific	81	1,940	79	315	333	230	3,121	259	460	411	1,461	4,683	1,527	499	337
New England:															
Maine	6	160	5	29	33	25	337	21	51	46	109	309	108	53	38
New Hampshire	10	240	7	40	50	13	177	12	27	23	46	183	49	22	14
Vermont	2	(x)	(x)	(x)	(x)	10	147	11	32	21	19	82	16	18	15
Massachusetts	51	1,226	48	208	225	192	2,684	174	458	430	607	2,110	607	281	195
Rhode Island	7	156	6	19	20	31	423	29	61	64	94	295	85	24	20
Connecticut	19	447	16	71	88	64	968	62	151	159	191	704	189	68	53
Middle Atlantic:															
New York	121	2,990	96	483	552	419	5,940	411	638	844	1,561	5,407	1,591	601	444
New Jersey	35	827	31	124	148	161	2,215	150	332	334	567	1,982	572	250	185
Pennsylvania	88	2,052	106	339	304	228	3,243	240	468	588	976	3,252	991	387	248
East North Central:															
Ohio	44	1,089	43	183	192	161	2,302	172	339	298	768	2,443	753	314	199
Indiana	19	475	22	81	85	61	875	69	118	101	294	1,067	313	135	87
Illinois	60	1,503	60	254	273	161	2,596	201	373	360	777	2,885	768	352	240
Michigan	40	949	43	180	187	125	1,785	125	268	243	498	1,584	504	283	168
Wisconsin	24	594	18	111	121	79	1,143	91	138	109	192	839	199	102	68
West North Central:															
Minnesota	17	418	16	60	60	45	635	45	70	66	128	538	127	57	32
Iowa	15	365	17	64	60	42	593	50	106	87	185	607	166	86	47
Missouri	20	491	19	93	88	71	1,008	71	192	167	269	940	276	118	78
North Dakota	2	(x)	(x)	(x)	(x)	4	52	4	4	3	13	64	11	11	7
South Dakota	2	(x)	(x)	(x)	(x)	10	(x)	(x)	(x)	(x)	24	50	22	5	3
Nebraska	8	194	7	35	35	25	348	23	76	59	87	348	91	58	32
Kansas	8	171	7	27	28	33	482	37	101	70	112	417	117	67	34
South Atlantic:															
Delaware	4	88	4	12	10	4	(x)	(x)	(x)	(x)	45	138	38	23	17
Maryland	7	170	8	36	33	36	524	37	81	77	214	563	212	71	42
District of Columbia	7	149	4	23	21	26	555	23	53	47	46	185	47	17	12
Virginia	9	228	11	38	35	37	533	27	109	90	120	346	127	63	52
West Virginia	7	168	5	25	25	23	336	21	87	43	60	188	62	27	15
North Carolina	7	161	8	36	31	24	314	24	76	42	145	521	153	123	58
South Carolina	4	92	2	17	22	14	201	13	40	25	105	284	104	68	27
Georgia	9	218	8	43	36	22	319	21	84	40	128	370	119	84	40
Florida	3	72	3	10	8	24	328	25	75	49	204	497	215	99	49
East South Central:															
Kentucky	13	317	11	51	48	33	447	37	76	63	103	372	97	76	40
Tennessee	7	182	6	28	25	29	417	32	80	56	116	396	122	99	54
Alabama	5	(x)	(x)	(x)	(x)	23	324	25	63	44	86	243	86	65	29
Mississippi	4	(x)	(x)	(x)	(x)	8	107	8	29	18	80	219	79	55	22
West South Central:															
Arkansas	2	(x)	(x)	(x)	(x)	16	247	16	37	25	61	192	61	33	14
Louisiana	7	171	8	31	27	18	246	18	51	35	106	324	108	87	51
Oklahoma	6	147	7	38	31	26	365	21	75	57	113	433	119	71	42
Texas	21	501	22	114	90	97	1,358	120	240	157	564	1,543	561	307	136
Mountain:															
Montana	10	253	11	45	55	13	(x)	(x)	(x)	(x)	18	60	21	12	8
Idaho	4	(x)	(x)	(x)	(x)	8	134	8	25	29	25	90	28	9	4
Wyoming	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	28	91	30	9	6
Colorado	12	302	9	38	42	22	316	21	48	40	82	329	82	40	25
New Mexico	—	—	—	—	—	8	(x)	(x)	(x)	(x)	16	93	16	11	6
Arizona	3	65	3	11	9	5	44	4	8	5	19	60	21	9	4
Utah	7	169	7	23	18	5	68	(x)	(x)	(x)	44	145	42	13	9
Nevada	—	—	—	—	—	4	(x)	(x)	(x)	(x)	7	19	9	—	—
Pacific:															
Washington	11	286	8	51	53	38	556	36	98	75	158	528	167	60	43
Oregon	7	170	5	32	31	19	249	18	42	41	136	434	144	65	58
California	63	1,504	66	232	249	173	2,316	207	310	295	1,167	3,721	1,216	376	256

Comparison of proprietors of unincorporated businesses.

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

GIFT, NOVELTY, SOUVENIR SHOPS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll  
(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	7,255	\$48,938	7,217	5,654	\$4,777	1,349	\$32,592	1,328	3,897	\$3,817	252	\$15,188	236	1,844	\$2,146
GEOGRAPHIC DIVISIONS:															
New England:															
Maine <sup>1</sup>	780	5,150	743	613	527	129	3,248	120	375	395	28	1,625	29	161	227
Middle Atlantic	1,937	17,399	1,906	1,715	1,752	481	12,907	427	1,320	1,521	109	6,870	85	711	823
East North Central	1,155	6,913	1,148	885	636	178	4,285	181	598	488	27	1,970	29	288	261
South Atlantic	409	2,008	395	261	186	54	(x)	(x)	(x)	(x)	9	474	5	72	73
East South Central	770	4,840	736	631	444	142	(x)	(x)	(x)	(x)	19	1,055	13	165	142
West South Central	392	667	137	109	64	23	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
Mountain	590	2,321	404	344	223	65	1,551	72	227	188	16	(x)	(x)	(x)	(x)
Pacific	415	2,657	376	363	298	85	(x)	(x)	(x)	(x)	12	556	5	82	83
	1,309	5,159	1,590	926	640	225	5,175	285	628	648	44	2,340	56	552	572
New England:															
Maine <sup>1</sup>	123	624	111	79	61	16	322	14	40	40	3	137	2	19	22
New Hampshire <sup>1</sup>	63	333	61	45	29	10	183	9	21	17	1	(x)	(x)	(x)	(x)
Vermont <sup>1</sup>	38	153	35	19	11	3	80	3	4	5	—	—	—	—	—
Massachusetts <sup>1</sup>	374	2,766	352	333	313	68	1,901	56	223	249	15	1,099	19	119	156
Rhode Island	56	374	54	43	37	9	252	10	29	27	2	(x)	(x)	(x)	(x)
Connecticut	128	900	130	88	78	25	550	28	58	59	5	238	6	30	38
Middle Atlantic:															
New York	1,096	11,048	1,067	1,067	1,158	304	8,803	261	861	1,021	75	4,862	59	494	689
New Jersey <sup>1</sup>	348	3,284	320	332	365	101	2,522	79	253	316	21	1,238	14	116	132
Pennsylvania	493	3,067	519	316	229	76	1,782	87	208	184	13	770	10	101	112
East North Central:															
Ohio <sup>1</sup>	240	1,356	221	200	135	45	860	36	135	102	5	237	3	38	29
Indiana	87	494	69	73	44	14	311	16	51	33	3	129	2	26	18
Illinois	449	2,545	439	308	256	61	1,545	51	214	208	8	703	4	98	118
Michigan	258	1,660	272	198	133	54	974	45	113	88	5	545	13	69	56
Wisconsin	121	858	127	108	68	24	595	30	65	57	6	358	7	57	40
West North Central:															
Minnesota <sup>1</sup>	77	445	78	49	40	12	254	14	51	32	2	(x)	(x)	(x)	(x)
Iowa	69	385	66	54	32	12	223	9	34	23	2	(x)	(x)	(x)	(x)
Missouri <sup>1</sup>	184	833	147	115	92	23	568	14	86	79	4	255	1	38	37
North Dakota	9	33	7	3	1	1	(x)	(x)	(x)	(x)	—	—	—	—	—
South Dakota	22	22	21	7	2	—	—	—	—	—	—	—	—	—	—
Nebraska	16	48	19	2	1	—	—	—	—	—	—	—	—	—	—
Kansas	52	244	55	31	18	6	146	7	18	14	1	(x)	(x)	(x)	(x)
South Atlantic:															
Delaware	29	259	27	28	28	4	179	2	19	23	2	(x)	(x)	(x)	(x)
Maryland	95	702	99	91	61	20	481	19	64	48	3	209	4	34	26
District of Columbia	54	471	50	52	40	20	360	17	43	33	2	(x)	(x)	(x)	(x)
Virginia	66	506	67	69	45	20	389	20	50	38	4	190	3	29	24
West Virginia <sup>1</sup>	21	104	20	14	10	3	51	2	7	7	—	—	—	—	—
North Carolina <sup>1</sup>	69	322	58	62	47	10	177	8	25	26	1	(x)	(x)	(x)	(x)
South Carolina	31	132	29	16	7	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Georgia <sup>1</sup>	56	578	49	108	69	17	482	10	92	64	4	266	1	50	39
Florida <sup>1</sup>	349	1,586	337	161	139	47	611	41	111	89	3	129	2	21	16
East South Central:															
Kentucky	53	220	53	51	21	5	111	4	17	15	1	(x)	(x)	(x)	(x)
Tennessee	51	286	46	48	27	11	183	8	31	22	1	(x)	(x)	(x)	(x)
Alabama	18	50	17	9	6	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Mississippi	20	111	21	23	10	5	75	4	16	7	—	—	—	—	—
West South Central:															
Arkansas <sup>1</sup>	47	201	47	52	21	8	130	4	23	16	1	(x)	(x)	(x)	(x)
Louisiana	72	634	73	60	60	12	465	11	58	48	6	356	3	42	41
Oklahoma	53	291	61	59	27	12	190	17	29	21	—	—	—	—	—
Texas	218	1,195	223	190	115	33	746	40	120	83	9	369	13	61	53
Mountain:															
Montana	25	128	22	20	15	3	48	1	8	9	—	—	—	—	—
Idaho	17	72	17	10	5	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Wyoming <sup>1</sup>	41	517	24	43	24	8	188	1	33	17	3	109	—	24	11
Colorado	159	651	134	61	66	22	379	18	55	47	1	(x)	(x)	(x)	(x)
New Mexico <sup>1</sup>	75	608	69	78	76	17	455	11	39	66	4	224	2	27	35
Arizona <sup>1</sup>	61	584	74	65	69	21	413	21	64	57	3	101	1	15	16
Utah	22	166	20	23	20	8	115	6	15	16	—	—	—	—	—
Nevada	15	131	16	23	21	4	93	5	16	19	1	(x)	(x)	(x)	(x)
Pacific:															
Washington	102	457	107	48	34	11	245	11	32	28	1	(x)	(x)	(x)	(x)
Oregon	83	400	77	62	33	10	179	11	36	20	1	(x)	(x)	(x)	(x)
California <sup>1</sup>	1,124	7,502	1,196	816	773	202	4,749	263	560	802	42	2,231	56	501	551

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ariz., 1 store; Ark., 5; Calif., 8; Fla., 4; Ga., 1; Maine, 1; Mass., 1; Minn., 1; Mo., 4; N. H., 2; N. J., 5; N. Mex., 1; N. C., 1; Ohio, 18; Va., 2; W. Va., 1; Wyo., 15; with total sales of \$976,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE: 1939

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GIFT, NOVELTY, SOUVENIR SHOPS  
TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES  
Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
UNITED STATES TOTAL	215	\$5,135	222	808	\$532	882	\$12,259	888	1,445	\$1,139	5,886	\$16,354	5,891	1,757	\$980
GEOGRAPHIC DIVISIONS:															
New England:	22	525	18	79	72	81	1,098	73	115	96	651	1,902	623	238	132
Maine	2	1,931	71	197	194	292	4,106	273	412	354	1,458	4,492	1,479	395	231
Middle Atlantic:	80	(x)	(x)	(x)	(x)	151	(x)	(x)	(x)	(x)	977	2,628	987	285	148
East North Central:	20	194	7	28	22	37	(x)	(x)	(x)	(x)	355	(x)	(x)	(x)	(x)
West North Central:	8	546	21	61	44	100	(x)	(x)	(x)	(x)	828	(x)	(x)	(x)	(x)
South Atlantic:	23	(x)	(x)	(x)	(x)	17	215	13	42	28	119	(x)	(x)	(x)	(x)
East South Central:	4	244	14	34	25	39	(x)	(x)	(x)	(x)	325	790	332	117	55
West South Central:	10	387	16	53	52	58	(x)	(x)	(x)	(x)	330	(x)	(x)	(x)	(x)
Mountain:	17	782	55	89	79	146	2,051	174	207	197	1,086	2,988	1,095	298	192
Pacific:	33														
New England:	2	(x)	(x)	(x)	(x)	11	(x)	(x)	(x)	(x)	107	302	97	39	21
Maine	2	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	53	170	52	24	12
New Hampshire:	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	35	95	32	15	8
Vermont	2	284	5	45	42	40	536	32	59	51	508	865	296	113	64
Massachusetts:	11	(x)	(x)	(x)	(x)	4	62	4	7	6	47	122	44	17	10
Rhode Island:	3	97	4	10	9	16	215	18	18	12	101	350	102	50	17
Connecticut:	4														
Middle Atlantic:	50	1,223	41	129	128	179	2,518	161	238	204	792	2,445	806	206	137
New York	17	402	14	41	44	63	882	51	96	80	247	762	241	79	49
New Jersey:	17	306	18	27	22	50	706	61	78	50	417	1,285	432	110	45
Pennsylvania:	13														
East North Central:	4	83	4	11	10	36	540	32	86	63	195	498	182	85	33
Ohio	3	80	2	10	5	8	102	12	15	10	73	183	73	22	11
Indiana	3	202	8	22	19	45	640	41	94	71	588	1,000	388	92	48
Illinois:	4	86	4	16	10	25	345	28	28	22	224	688	227	85	45
Michigan:	1	(x)	(x)	(x)	(x)	17	(x)	(x)	(x)	(x)	97	268	97	21	11
Wisconsin:	1														
West North Central:	3	(x)	(x)	(x)	(x)	7	96	9	10	7	65	189	84	18	8
Minnesota	1	(x)	(x)	(x)	(x)	9	121	7	14	7	57	162	57	20	9
Iowa	1	67	2	9	9	16	242	11	39	33	141	265	155	29	13
Missouri:	1					1	(x)	(x)	(x)	(x)	8	(x)	(x)	(x)	(x)
North Dakota:	1										22	22	21	7	2
South Dakota:	1										16	46	19	2	1
Nebraska:	1	(x)	(x)	(x)	(x)	4	64	5	8	6	48	98	48	13	4
Kansas:	1														
South Atlantic:	1	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	25	80	25	9	3
Delaware	3	67	3	8	6	14	205	12	22	16	75	221	80	27	13
Maryland	4	(x)	(x)	(x)	(x)	14	184	12	29	22	34	111	33	9	7
District of Columbia:	1	(x)	(x)	(x)	(x)	15	(x)	(x)	(x)	(x)	48	117	47	19	7
Virginia	1	(x)	(x)	(x)	(x)	3	51	2	7	7	18	55	18	7	3
West Virginia	1					8	107	7	16	14	59	145	50	37	21
North Carolina:	1					1	(x)	(x)	(x)	(x)	30	(x)	(x)	(x)	(x)
South Carolina:	5	118	5	18	11	8	98	4	24	14	59	96	39	16	5
Georgia	8	189	8	23	17	36	483	31	67	56	302	755	296	80	50
Florida	8														
East South Central:	3	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	48	109	49	14	6
Kentucky	3	(x)	(x)	(x)	(x)	7	85	6	15	11	40	93	38	15	5
Tennessee:	3	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	16	(x)	(x)	(x)	(x)
Alabama	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	15	36	17	7	3
Mississippi:	1														
West South Central:	7	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	39	71	43	9	5
Arkansas	3	69	5	9	5	3	40	3	5	2	90	169	62	27	12
Louisiana	3	70	3	13	11	9	120	14	15	10	41	101	44	11	6
Oklahoma	3	105	6	12	9	20	272	21	47	21	185	449	183	70	32
Texas	4														
Mountain:	3	(x)	(x)	(x)	(x)	3	48	1	8	9	22	80	21	12	6
Montana	1	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	15	(x)	(x)	(x)	(x)
Idaho	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	33	129	23	10	7
Wyoming	4	115	4	18	19	17	234	13	36	27	117	272	118	28	19
Colorado:	6	132	6	21	18	12	116	5	14	12	58	153	58	19	10
New Mexico:	1	(x)	(x)	(x)	(x)	7	190	14	28	23	60	171	53	21	12
Arizona	1	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	14	51	14	8	4
Utah	1					3	(x)	(x)	(x)	(x)	11	38	11	7	2
Nevada	1														
Pacific:	3	(x)	(x)	(x)	(x)	7	96	7	10	8	91	212	96	16	8
Washington	2	(x)	(x)	(x)	(x)	7	99	6	8	6	73	221	66	26	13
Oregon	2					132	1,858	158	169	163	922	2,555	933	256	171
California	28	682	49	70	68										

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

## NEWS DEALERS

TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll

(Includes all stores except chain stores)

DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					STORES WITH ANNUAL SALES OF—				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	\$30,000 and over				
											Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	6,065	\$52,661	6,030	7,880	\$3,400	1,609	\$36,556	1,660	5,662	\$2,642	317	\$15,277	323	2,414	\$1,267
GEOGRAPHIC DIVISIONS:															
New England:															
Maine <sup>1</sup>	627	9,541	557	1,676	741	311	8,172	285	1,499	669	84	4,153	77	727	351
Middle Atlantic:	2,673	22,208	2,736	3,093	1,539	835	14,552	692	2,194	975	127	6,295	131	1,038	555
East North Central:	1,259	9,623	1,181	1,828	667	290	6,590	293	1,038	500	58	2,702	60	421	217
West North Central:	295	2,060	288	346	124	70	(x)	(x)	(x)	(x)	10	447	10	49	26
South Atlantic:	510	4,942	405	755	433	171	3,615	124	520	324	28	1,284	17	146	118
East South Central:	121	1,011	106	163	81	36	742	29	116	66	6	242	2	47	26
West South Central:	346	2,165	551	302	130	61	1,107	60	146	95	7	285	7	22	20
Mountain:	135	995	154	137	65	37	(x)	(x)	(x)	(x)	3	123	4	17	18
Pacific:	291	2,456	295	343	175	86	1,785	87	253	136	14	642	15	71	47
New England:															
Maine <sup>1</sup>	51	639	34	91	56	22	488	15	61	42	4	185	2	23	19
New Hampshire <sup>1</sup>	39	614	33	100	50	18	527	17	89	44	4	281	3	58	26
Vermont <sup>1</sup>	38	627	31	91	45	16	526	14	72	38	7	278	6	56	30
Massachusetts	271	4,641	248	978	409	150	4,179	133	924	391	47	2,292	43	461	210
Rhode Island <sup>1</sup>	95	1,057	95	230	87	44	854	45	200	67	5	203	3	46	17
Connecticut <sup>1</sup>	134	1,953	118	166	114	61	1,616	59	144	97	17	614	20	61	49
Middle Atlantic:															
New York	1,764	12,229	1,824	992	680	331	6,729	369	534	437	48	2,326	50	207	252
New Jersey	313	3,234	310	578	221	105	2,434	101	453	175	20	1,030	17	219	90
Pennsylvania	596	6,745	602	1,513	438	197	5,389	212	1,207	363	59	2,939	64	312	213
East North Central:															
Ohio <sup>1</sup>	253	2,700	230	405	205	100	2,109	93	303	186	16	681	13	90	59
Indiana <sup>1</sup>	123	1,028	115	164	73	36	744	33	114	59	6	245	5	38	20
Illinois	676	3,932	635	801	255	93	2,161	104	473	173	22	1,039	28	232	82
Michigan <sup>1</sup>	135	1,365	132	170	87	41	975	44	97	65	8	365	7	39	38
Wisconsin <sup>1</sup>	72	800	69	90	47	20	601	19	51	37	6	352	7	22	18
West North Central:															
Minnesota <sup>1</sup>	38	325	36	36	23	11	259	9	21	17	4	160	4	13	10
Iowa <sup>1</sup>	51	494	48	49	27	21	429	19	43	26	3	129	3	12	9
Missouri	105	592	105	168	36	16	325	17	66	23	3	158	3	24	9
North Dakota	12	122	11	13	5	3	63	3	4	2	—	—	—	—	—
South Dakota	8	47	9	8	2	1	(x)	(x)	(x)	(x)	—	—	—	—	—
Nebraska	34	254	33	29	10	10	148	10	13	5	—	—	—	—	—
Kansas <sup>1</sup>	49	246	46	53	21	8	118	7	31	15	—	—	—	—	—
South Atlantic:															
Delaware <sup>1</sup>	21	252	16	56	19	13	195	9	41	17	—	—	—	—	—
Maryland	71	754	60	105	60	20	584	13	83	49	7	363	5	47	31
District of Columbia <sup>1</sup>	71	953	33	95	97	21	791	13	61	70	8	403	1	25	31
Virginia <sup>1</sup>	66	760	54	136	84	27	590	21	97	70	6	260	4	51	39
West Virginia <sup>1</sup>	59	588	45	80	40	24	440	17	58	29	4	(x)	(x)	(x)	(x)
North Carolina <sup>1</sup>	57	469	47	84	42	18	295	12	50	28	1	(x)	(x)	(x)	(x)
South Carolina <sup>1</sup>	22	172	16	37	16	6	103	5	18	7	—	—	—	—	—
Georgia <sup>1</sup>	35	273	37	75	22	11	180	14	54	16	—	—	—	—	—
Florida <sup>1</sup>	108	711	99	89	53	25	429	20	60	38	2	(x)	(x)	(x)	(x)
East South Central:															
Kentucky	35	190	36	28	11	5	105	5	12	8	1	(x)	(x)	(x)	(x)
Tennessee <sup>1</sup>	31	368	22	50	31	14	305	10	37	25	3	122	(x)	14	(x)
Alabama <sup>1</sup>	34	361	27	68	33	14	291	8	59	30	2	(x)	(x)	(x)	(x)
Mississippi <sup>1</sup>	21	92	21	17	5	3	41	5	8	3	—	—	—	—	—
West South Central:															
Arkansas <sup>1</sup>	43	335	36	68	23	7	184	5	19	15	2	(x)	(x)	(x)	(x)
Louisiana	35	238	30	41	16	5	103	5	22	10	—	—	—	—	—
Oklahoma <sup>1</sup>	61	289	56	36	19	7	99	6	13	9	—	—	—	—	—
Texas	207	1,305	209	137	72	42	721	44	92	51	5	(x)	(x)	(x)	(x)
Mountain:															
Montana	30	279	30	35	28	9	132	10	20	20	2	(x)	(x)	(x)	(x)
Idaho	17	91	18	9	5	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Wyoming	10	66	12	11	3	4	79	6	2	2	—	—	—	—	—
Colorado <sup>1</sup>	21	63	19	20	5	3	33	3	14	2	—	—	—	—	—
New Mexico	21	118	22	10	5	3	67	5	5	2	—	—	—	—	—
Arizona <sup>1</sup>	22	192	21	26	14	7	141	7	17	10	1	(x)	(x)	(x)	(x)
Utah	6	45	5	6	2	2	(x)	(x)	(x)	(x)	—	—	—	—	—
Nevada	8	89	7	20	7	5	63	4	17	6	—	—	—	—	—
Pacific:															
Washington	22	133	23	16	9	6	85	7	12	7	—	—	—	—	—
Oregon	14	104	15	11	5	4	80	5	9	3	1	(x)	(x)	(x)	(x)
California	255	2,219	257	316	161	76	1,620	75	232	126	13	(x)	(x)	(x)	(x)

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

<sup>1</sup> Includes data for chain stores, combined to avoid disclosure, as follows: Ala., 2 stores; Ariz., 2; Ark., 5; Colo., 1; Conn., 20; Del., 5; D. C., 35; Fla., 5; Ga., 1; Ind., 8; Iowa, 1; Kans., 2; Maine, 11; Md., 8; Minn., 1; Miss., 1; N. H., 7; N. C., 10; Ohio, 30; Okla., 3; R. I., 5; S. C., 4; Tenn., 5; Vt., 2; Va., 8; W. Va., 11; Wis., 1; with total sales of \$2,550,000. These data are also included in geographic division totals but not in U. S. totals.

# RETAIL TRADE:1939

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## NEWS DEALERS

TABLE 10.—INDEPENDENT STORES, BY SIZE OF STORE, BY GEOGRAPHIC DIVISIONS AND STATES

Stores, Sales, Personnel, and Pay Roll—Continued  
(Includes all stores except chain stores)

DIVISION AND STATE	STORES WITH ANNUAL SALES OF—														
	\$20,000 to \$29,999					\$10,000 to \$19,999					Under \$10,000				
	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)	Number of stores	Sales (add 000)	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll* (add 000)
UNITED STATES TOTAL	305	\$7,378	332	1,157	\$491	987	\$13,901	1,005	2,061	\$934	4,466	\$18,106	4,370	2,218	\$758
GEOGRAPHIC DIVISIONS:															
New England:															
Maine	64	(x)	(x)	(x)	(x)	163	(x)	(x)	(x)	(x)	316	1,369	274	177	72
Middle Atlantic	125	5,013	145	447	175	381	5,244	406	709	285	2,040	7,656	2,054	889	364
East North Central	60	1,470	61	185	90	172	2,413	172	432	193	969	3,233	888	590	167
West North Central	9	224	10	31	12	51	(x)	(x)	(x)	(x)	225	(x)	(x)	(x)	(x)
South Atlantic	32	781	22	114	77	111	1,570	95	250	129	339	1,327	281	235	109
East South Central	7	173	4	26	13	23	327	22	45	22	85	239	78	47	15
West South Central	9	193	9	26	13	45	631	44	98	52	285	1,058	271	158	45
Mountain	5	(x)	(x)	(x)	(x)	29	396	29	53	23	98	(x)	(x)	(x)	(x)
Pacific	13	308	13	47	24	59	835	59	135	65	205	671	208	90	39
New England:															
Maine	5	121	4	10	7	13	182	9	28	16	29	151	19	30	14
New Hampshire	4	97	4	17	8	10	149	10	14	10	20	87	18	11	6
Vermont	2	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	22	99	17	19	7
Massachusetts	33	820	32	217	74	70	1,067	58	246	107	121	462	115	54	18
Rhode Island	7	167	10	66	15	32	464	32	67	25	51	223	48	21	10
Connecticut	13	333	11	32	24	31	469	28	31	24	73	347	59	42	17
Middle Atlantic:															
New York	55	1,317	65	97	60	228	3,086	254	230	145	1,433	5,500	1,455	458	243
New Jersey	23	540	23	78	38	62	964	61	156	47	208	800	209	125	46
Pennsylvania	47	1,158	57	272	77	91	1,294	91	323	73	399	1,358	380	306	75
East North Central:															
Ohio	23	558	24	59	32	61	972	58	154	75	153	591	137	100	39
Indiana	5	123	5	19	11	25	376	23	57	28	87	224	82	50	14
Illinois	13	327	15	64	23	58	795	53	177	68	553	1,771	531	328	82
Michigan	13	316	15	30	14	20	274	22	28	13	94	368	68	73	22
Wisconsin	6	148	4	13	10	8	101	8	16	9	52	199	50	59	10
West North Central:															
Minnesota	---	---	---	---	---	7	99	5	8	7	27	65	27	15	6
Iowa	3	83	3	7	4	15	217	13	24	13	30	65	29	6	1
Missouri	1	(x)	(x)	(x)	(x)	12	(x)	(x)	(x)	(x)	67	267	88	92	13
North Dakota	2	(x)	(x)	(x)	(x)	1	(x)	(x)	(x)	(x)	9	59	8	9	3
South Dakota	1	(x)	(x)	(x)	(x)	---	---	---	---	---	7	(x)	(x)	(x)	(x)
Nebraska	1	(x)	(x)	(x)	(x)	9	(x)	(x)	(x)	(x)	24	106	23	16	5
Kansas	1	(x)	(x)	(x)	(x)	7	(x)	(x)	(x)	(x)	41	128	39	22	6
South Atlantic:															
Delaware	2	(x)	(x)	(x)	(x)	11	(x)	(x)	(x)	(x)	8	59	7	15	2
Maryland	3	79	---	9	6	10	142	8	27	12	51	170	47	22	11
District of Columbia	7	168	2	15	18	16	220	10	21	21	40	192	20	34	27
Virginia	4	84	5	12	9	17	246	14	34	22	59	170	33	59	14
West Virginia	1	(x)	(x)	(x)	(x)	19	270	12	40	18	35	148	26	24	11
North Carolina	5	(x)	(x)	(x)	(x)	10	150	7	32	18	41	174	55	54	14
South Carolina	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	18	69	11	19	9
Georgia	8	71	5	15	6	8	119	9	39	10	24	85	28	19	6
Florida	5	(x)	(x)	(x)	(x)	15	206	13	20	14	65	282	79	29	15
East South Central:															
Kentucky	---	---	---	---	---	4	(x)	(x)	(x)	(x)	30	85	31	16	3
Tennessee	3	78	2	12	7	8	107	7	11	8	17	63	12	13	6
Alabama	4	97	2	14	11	8	(x)	(x)	(x)	(x)	20	70	19	9	3
Mississippi	---	---	---	---	---	3	41	5	8	3	18	51	16	9	3
West South Central:															
Arkansas	1	(x)	(x)	(x)	(x)	4	61	3	12	6	36	151	31	49	8
Louisiana	2	(x)	(x)	(x)	(x)	3	(x)	(x)	(x)	(x)	30	133	25	19	6
Oklahoma	---	---	---	---	---	7	99	6	13	9	64	190	50	23	10
Texas	6	126	6	17	8	31	(x)	(x)	(x)	(x)	165	564	165	65	21
Mountain:															
Montana	1	(x)	(x)	(x)	(x)	5	73	7	6	3	21	97	20	15	6
Idaho	---	---	---	---	---	2	(x)	(x)	(x)	(x)	15	(x)	(x)	(x)	(x)
Wyoming	2	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)	6	10	6	9	1
Colorado	---	---	---	---	---	3	35	3	14	2	18	50	18	6	3
New Mexico	---	---	---	---	---	5	67	5	5	2	18	51	17	5	1
Arizona	1	(x)	(x)	(x)	(x)	5	74	4	10	6	15	51	14	9	4
Utah	---	---	---	---	---	2	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)
Nevada	1	(x)	(x)	(x)	(x)	4	(x)	(x)	(x)	(x)	3	6	3	3	1
Pacific:															
Washington	1	(x)	(x)	(x)	(x)	5	(x)	(x)	(x)	(x)	16	48	16	4	2
Oregon	---	---	---	---	---	3	(x)	(x)	(x)	(x)	10	24	10	2	2
California	12	(x)	(x)	(x)	(x)	51	729	50	123	60	179	599	182	84	35

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
x Withheld to avoid disclosure.

## CENSUS OF BUSINESS

 OFFICE, SCHOOL SUPPLY  
 TABLE 10.—INDEPENDENT STORES, BY SIZE OF  
 Stores, Sales, Per-  
 (Includes all stores

Line No.	DIVISION AND STATE	TOTAL					TOTAL, \$10,000 AND OVER					Over \$100,000				
		Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*	Number of stores	Sales	Active proprietors of unincorporated businesses	Number of employees* (Average for year)	Total pay roll*
		(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)	(add 000)	(add 000)		(add 000)	(add 000)
1	UNITED STATES TOTAL	4,746	\$162,225	3,965	20,295	\$27,548	2,953	\$144,054	2,250	18,963	\$26,555	278	\$58,508	95	7,045	\$11,457
2	GEOGRAPHIC DIVISIONS:															
3	New England:															
4	Middle Atlantic:															
5	East North Central:															
6	West North Central:															
7	South Atlantic:															
8	East South Central:															
9	West South Central:															
10	Mountain:															
11	Pacific:															
11	New England:															
12	Maine	26	553	18	77	94	14	510	9	68	88	---	---	---	---	---
13	New Hampshire	25	584	15	79	85	16	555	11	72	80	---	---	---	---	---
14	Vermont	11	157	10	21	25	4	125	3	13	16	---	---	---	---	---
15	Massachusetts	143	4,755	104	551	721	92	4,577	66	518	695	9	2,013	1	203	308
16	Rhode Island	23	516	21	56	66	17	502	14	54	84	---	---	---	---	---
17	Connecticut	70	2,292	45	315	451	47	2,168	27	293	432	4	745	---	73	173
18	Middle Atlantic:															
19	New York	599	19,621	489	2,409	3,421	376	18,595	277	2,261	3,292	38	8,421	10	927	1,519
20	New Jersey	134	4,439	99	505	731	87	4,217	58	456	694	6	1,038	3	72	177
21	Pennsylvania	286	9,384	271	1,418	1,871	193	8,883	163	1,331	1,817	22	3,459	21	498	786
22	East North Central:															
23	Ohio	308	9,253	241	1,187	1,778	180	8,683	125	1,104	1,711	16	2,987	---	339	655
24	Indiana	126	3,095	105	410	516	87	2,818	49	368	479	6	793	3	95	126
25	Illinois	308	12,658	237	1,618	2,358	201	12,177	135	1,552	2,309	24	6,490	7	699	1,219
26	Michigan	174	8,173	145	915	1,295	118	5,892	89	867	1,260	13	2,553	4	426	648
27	Wisconsin	113	2,935	87	390	504	64	2,695	41	365	484	5	823	---	150	194
28	West North Central:															
29	Minnesota	100	2,945	85	336	453	60	2,746	45	305	427	4	985	2	72	135
30	Iowa	97	2,525	80	364	485	47	2,389	47	341	470	3	983	3	173	271
31	Missouri	141	5,850	114	758	957	88	5,087	63	708	923	13	2,728	3	344	517
32	North Dakota	18	573	15	70	102	11	546	9	65	100	2	(x)	(x)	(x)	(x)
33	South Dakota	21	735	18	127	162	12	694	9	120	156	2	(x)	(x)	(x)	(x)
34	Nebraska	61	1,541	47	217	276	36	1,434	23	197	263	4	671	---	89	121
35	Kansas	75	1,951	64	305	339	43	1,810	34	275	325	3	570	---	95	121
36	South Atlantic:															
37	Delaware	10	222	8	37	48	7	207	4	35	46	---	---	---	---	---
38	Maryland	45	2,184	44	328	405	31	2,118	29	307	389	5	1,516	2	193	286
39	District of Columbia	27	2,877	16	283	447	19	2,828	8	255	440	8	2,590	3	180	541
40	Virginia	58	1,817	42	270	355	40	1,843	27	256	345	3	506	1	24	45
41	West Virginia	32	775	28	123	163	18	725	13	108	152	1	(x)	(x)	(x)	(x)
42	North Carolina	54	2,035	40	279	368	42	1,980	30	268	361	4	642	2	87	153
43	South Carolina	39	939	31	133	151	23	870	19	116	141	---	---	---	---	---
44	Georgia	53	2,316	43	304	416	42	2,272	36	294	409	3	962	---	110	194
45	Florida	107	2,703	75	409	526	66	2,480	36	370	493	4	525	---	82	134
46	East South Central:															
47	Kentucky	39	1,739	30	215	286	27	1,686	16	208	261	4	996	---	100	152
48	Tennessee	64	2,711	52	299	356	47	2,635	37	283	345	5	1,281	---	81	128
49	Alabama	41	1,205	41	186	224	23	1,132	23	181	213	2	(x)	(x)	(x)	(x)
50	Mississippi	28	940	21	110	167	16	891	11	102	163	3	(x)	(x)	(x)	(x)
51	West South Central:															
52	Arkansas	43	777	34	105	118	15	682	9	87	105	2	(x)	(x)	(x)	(x)
53	Louisiana	60	2,928	47	430	506	46	2,864	36	412	492	6	1,570	3	197	238
54	Oklahoma	91	2,217	77	375	462	50	2,038	38	339	439	5	685	2	118	185
55	Texas	267	7,619	249	1,102	1,412	162	7,137	138	1,015	1,360	10	2,378	2	296	526
56	Mountain:															
57	Montana	26	745	24	82	117	18	717	15	77	112	2	(x)	(x)	(x)	(x)
58	Idaho	17	725	14	81	98	12	705	9	79	97	2	(x)	(x)	(x)	(x)
59	Wyoming	12	217	8	26	29	6	(x)	(x)	(x)	(x)	---	---	---	---	---
60	Colorado	71	2,168	62	356	436	31	2,027	22	319	422	2	(x)	(x)	(x)	(x)
61	New Mexico	19	553	14	80	80	12	504	9	58	77	1	(x)	(x)	(x)	(x)
62	Arizona	26	1,020	23	139	216	18	980	16	129	206	2	(x)	(x)	(x)	(x)
63	Utah	24	443	16	94	100	13	394	6	82	94	---	---	---	---	---
64	Nevada	7	496	6	84	114	5	(x)	(x)	(x)	(x)	2	(x)	(x)	(x)	(x)
65	Pacific:															
66	Washington	110	2,899	84	384	527	71	2,705	47	354	506	4	725	---	77	122
67	Oregon	70	2,039	69	305	411	45	1,906	42	280	393	4	718	2	106	167
68	California	472	13,855	453	1,785	2,568	302	13,044	273	1,694	2,494	23	4,513	15	610	1,017

\* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.  
 x Withheld to avoid disclosure.

1 Includes data for chain stores, combined to avoid disclosure, as follows: Ark., 1 store; Del., 2; Kans., 6; Mont., 2; Nebr., 2; S. C., 5; with total sales of \$1,054,000. These data are also included in geographic division totals but not in U. S. totals.